

PROG#	2493-S.....TERM	02/01/04	THROUGH	01/31/05	(Options -	01/31/09)															
			American Prtg	BFS	Business	Genetrade	Hurts	Irwin	Northwest	Sir	GPO										
			& Paper	Printing	Card Inc.	Company	Printing	Printing Co.	Printing	Speedy 5605	Estimate										
		BASIS	Manassas	Yuba City	Tulahoma	Torrance	Indianapolis	Springfield	Harvard	Tucker											
ITEM		OF	VA	CA	TN	CA	IN	MO	IL	GA											
NUMBER	ITEM DESCRIPTION	AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE
I.	COMPLETE PRODUCT:																				
	Each unique card.....per 1000																				
(a)	Printed 1st color, per side.....	264	15.00	3,960.00	57.20	15,100.80	7.60	2,006.40	33.00	8,712.00	10.00	2,640.00	10.00	2,640.00	19.00	5,016.00	29.20	7,708.80	10.50		
(b)	Each additional color, per side	66	10.00	660.00	25.00	1,650.00	20.00	1,320.00	12.50	825.00	4.00	264.00	7.00	462.00	5.00	330.00	1.20	79.20	5.00		
(c)	Thermography, per side	107	2.00	214.00	97.00	10,379.00	0.00	0.00	41.00	4,387.00	2.00	214.00	5.00	535.00	5.00	535.00	5.30	567.10	2.50		
II.	ADDITIONAL OPERATIONS:																				
(a)	Typesetting.....per line/rule	1,482	1.00	1,482.00	2.00	2,964.00	0.00	0.00	0.50	741.00	0.25	370.50	2.00	2,964.00	0.25	370.50	0.40	592.80	1.00		
(b)	Proofs (faxed).....per 8 1/2x11" image (up to 12-up).....	9	6.00	54.00	1.50	13.50	5.00	45.00	1.00	9.00	0.00	0.00	5.00	45.00	5.00	45.00	5.00	45.00	5.00		
	TOTAL			6,370.00		30,107.30		3,371.40		14,674.00		3,488.50		6,646.00		6,296.50		8,992.90			
	DISCOUNT		0.00%	0.00	0.00%	0.00	0.00%	0.00	2.00%	293.48	4.00%	139.54	0.00%	0.00	0.00%	0.00	0.00%	0.00	0.00%	0.00	0.00%
	NET TOTAL			6,370.00		30,107.30		3,371.40		14,380.52		3,348.96		6,646.00		6,296.50		8,992.90			

COST

2,772.00
330.00
267.50
1,482.00
45.00

4,896.50
0.00
4,896.50