

PROG#	2454-S.....TERM	Date of Award Through January 31, 2005 (4 Option Years)															
		Advantage Printing, Inc.				BAE System Ft. Walton Bh		Brut Printing Jacksonville		D & D Business, Inc. Willowbrook		Grafikshop Corp Houston		Gray Graphics Capitol Hts.		Lithexcel (WBC Inc.) Albuquerque	
ITEM NUMBER	ITEM DESCRIPTION	OF AWARD	IL UNIT RATE	COST	FL UNIT RATE	COST	FL UNIT RATE	COST	IL UNIT RATE	COST	TX UNIT RATE	COST	MD UNIT RATE	COST	NM UNIT RATE	COST	
I.	COMPLETE PRODUCT:																
A.	LEAFLETS AND FLAT SHEETS:																
1.	Per printed side in a single ink:(spot color)																
(a)	Makeready and setup charge																
(1)	Format "A".....	27	8.00	216.00	8.05	217.35	14.00	378.00	25.00	675.00	10.00	270.00	15.00	405.00	40.00	1,080.00	
(2)	Format "B".....	67	10.00	670.00	10.35	693.45	19.50	1,306.50	35.00	2,345.00	15.00	1,005.00	22.00	1,474.00	58.00	3,886.00	
(3)	Format "C".....	120	24.00	2,880.00	27.31	3,277.20	28.25	3,390.00	60.00	7,200.00	30.00	3,600.00	45.00	5,400.00	80.00	9,600.00	
(b)	Running, per 100 leaves																
(1)	Format "A".....	2,094	1.40	2,931.60	1.45	3,036.30	1.45	3,036.30	1.50	3,141.00	1.50	3,141.00	1.37	2,868.78	3.00	6,282.00	
(2)	Format "B".....	7,616	2.40	18,278.40	2.65	20,182.40	2.55	19,420.80	3.00	22,848.00	2.75	20,944.00	2.55	19,420.80	4.50	34,272.00	
(3)	Format "C".....	11,038	3.40	37,529.20	5.00	55,190.00	5.30	58,501.40	6.00	66,228.00	4.50	49,671.00	5.45	60,157.10	7.00	77,266.00	
2.	Each additional spot color of ink, per side:																
(a)	Makeready and setup charge																
(1)	Format "A".....	27	7.00	189.00	7.76	209.52	6.75	182.25	20.00	540.00	8.00	216.00	12.00	324.00	30.00	810.00	
(2)	Format "B".....	71	9.00	639.00	9.78	694.38	8.75	621.25	30.00	2,130.00	12.00	852.00	15.00	1,065.00	48.00	3,408.00	
(3)	Format "C".....	125	23.00	2,875.00	25.88	3,235.00	21.00	2,625.00	50.00	6,250.00	24.00	3,000.00	25.00	3,125.00	68.00	8,500.00	
(b)	Running, per 100 leaves																
(1)	Format "A".....	2,136	0.40	854.40	0.35	747.60	0.35	747.60	0.50	1,068.00	0.50	1,068.00	0.25	534.00	1.00	2,136.00	
(2)	Format "B".....	7,997	0.60	4,798.20	0.70	5,597.90	0.75	5,997.75	0.80	6,397.60	0.75	5,997.75	0.50	3,998.50	1.60	12,795.20	
(3)	Format "C".....	11,589	0.80	9,271.20	0.90	10,430.10	0.95	11,009.55	1.20	13,906.80	1.00	11,589.00	0.90	10,430.10	2.50	28,972.50	
3.	Four-color Process, per side:																
(a)	Makeready and setup charge																
(1)	Format "A".....	12	28.00	336.00	31.63	379.56	33.00	396.00	200.00	2,400.00	36.00	432.00	55.00	660.00	160.00	1,920.00	
(2)	Format "B".....	12	35.00	420.00	37.38	448.56	45.00	540.00	300.00	3,600.00	54.00	648.00	110.00	1,320.00	230.00	2,760.00	
(3)	Format "C".....	2	90.00	180.00	288.00	576.00	88.00	176.00	500.00	1,000.00	100.00	200.00	220.00	440.00	480.00	960.00	
(b)	Running, per 100 leaves																
(1)	Format "A".....	480	5.00	2,400.00	2.50	1,200.00	4.30	2,064.00	30.00	14,400.00	3.00	1,440.00	2.24	1,075.20	7.00	3,360.00	
(2)	Format "B".....	480	9.00	4,320.00	4.75	2,280.00	6.80	3,264.00	50.00	24,000.00	4.50	2,160.00	4.40	2,112.00	8.00	3,840.00	
(3)	Format "C".....	10	13.00	130.00	4.44	44.40	9.25	92.50	80.00	800.00	7.50	75.00	8.48	84.80	16.00	160.00	
4.	Proofs:																
(a)	PMS color proof.....per page.....																
(1)	Format "A".....	24	4.00	96.00	40.00	960.00	3.00	72.00	10.00	240.00	20.00	480.00	2.50	60.00	6.00	144.00	
(2)	Format "B".....	60	7.00	420.00	80.00	4,800.00	6.00	360.00	15.00	900.00	30.00	1,800.00	5.00	300.00	9.00	540.00	
(3)	Format "C".....	108	12.00	1,296.00	100.00	10,800.00	12.00	1,296.00	25.00	2,700.00	50.00	5,400.00	10.00	1,080.00	15.00	1,620.00	
(b)	Four-color Process proof.....per page...																
(1)	Format "A".....	11	25.00	275.00	60.00	660.00	8.00	88.00	50.00	550.00	40.00	440.00	25.00	275.00	15.00	165.00	
(2)	Format "B".....	11	40.00	440.00	120.00	1,320.00	16.00	176.00	75.00	825.00	60.00	660.00	50.00	550.00	29.00	319.00	
(3)	Format "C".....	2	75.00	150.00	150.00	300.00	75.00	150.00	90.00	180.00	100.00	200.00	100.00	200.00	58.00	116.00	
B.	PAMPHLETS: Printing and Binding																
1.	Spot Color:																
(a)	Per page (single ink)																
(1)	Makeready and/or Setup.....	126	10.00	1,260.00	11.50	1,449.00	9.00	1,134.00	18.00	2,268.00	9.00	1,134.00	8.50	1,071.00	8.00	1,008.00	
(2)	Running Per 100 Copies.....	8,221	1.00	8,221.00	1.00	8,221.00	1.25	10,276.25	1.00	8,221.00	1.00	8,221.00	1.18	9,700.78	1.28	10,522.88	
(b)	Each additional color of ink...per page																
(1)	Makeready and/or Setup.....	126	7.00	882.00	8.63	1,087.38	7.50	945.00	12.00	1,512.00	7.00	882.00	7.00	882.00	8.00	1,008.00	
(2)	Running Per 100 Copies.....	8,221	0.40	3,288.40	0.40	3,288.40	0.50	4,110.50	0.75	6,165.75	0.40	3,288.40	0.25	2,055.25	0.90	7,398.90	
2.	Four-color Process:																
(a)	Per page																
(1)	Makeready and/or Setup.....	190	26.00	4,940.00	31.05	5,899.50	25.50	4,845.00	250.00	47,500.00	30.00	5,700.00	53.00	10,070.00	68.00	12,920.00	
(2)	Running Per 100 Copies.....	12,331	1.55	19,113.05	1.60	19,729.60	2.50	30,827.50	4.00	49,324.00	1.80	22,195.80	2.00	24,662.00	2.00	24,662.00	
3.	Proofs:																
(a)	PMS color proof.....per page.....	113	4.00	452.00	10.00	1,130.00	3.00	339.00	10.00	1,130.00	16.00	1,808.00	2.50	282.50	2.50	282.50	
(b)	Four-color Process.....per page.....	171	25.00	4,275.00	30.00	5,130.00	6.00	1,026.00	50.00	8,550.00	32.00	5,472.00	25.00	4,275.00	12.00	2,052.00	
II.	ADDITIONAL OPERATIONS:																
(a)	Kraft paper or shrink-film wrapping																
(b)	(up to 500 leaves).....per wrap.....	2,378	0.25	594.50	0.35	832.30	0.35	832.30	0.30	713.40	0.30	713.40	0.35	832.30	0.20	475.60	
(c)	Parallel folding: (max. of five folds):																
(1)	Makeready and Setup.....	82	5.00	410.00	5.00	410.00	4.00	328.00	10.00	820.00	8.00	656.00	4.50	369.00	20.00	1,640.00	
(2)	Running per 100 leaves.....	13,224	0.40	5,289.60	0.40	5,289.60	0.45	5,950.80	7.00	92,568.00	0.40	5,289.60	0.40	5,289.60	1.00	13,224.00	
(d)	Parallel folds and one angle fold:																
(1)	Makeready and Setup.....	21	10.00	210.00	10.00	210.00	16.00	336.00	18.00	378.00	15.00	315.00	17.00	357.00	20.00	420.00	
(2)	Running per 100 leaves.....	3,306	0.60	1,983.60	0.80	2,644.80	0.85	2,810.10	1.50	4,959.00	0.75	2,479.50	0.70	2,314.20	1.00	3,306.00	
(e)	Padding with backboards...(up to 100 leaves per pad).....per pad.....	1,103	0.60	661.80	0.60	661.80	0.70	772.10	0.50	551.50	0.45	496.35	0.44	485.32	0.25	275.75	
	TOTAL			143,175.95		183,263.10		180,423.45		408,985.05		173,939.80		180,005.23		284,107.33	
	DISCOUNT		2.00%	2,863.52	0.00%	0.00	1.00%	1,804.23	0.00%	0.00	1.00%	1,739.40	2.00%	3,600.10	2.00%	5,682.15	
	NET TOTAL			140,312.43		183,263.10		178,619.22		408,985.05		172,200.40		176,405.13		278,425.18	

PROG#	2454-S.....TERM	Date of Award															
			Monarch Litho, Inc.	NW Coughlin & Co.			Powers Printing Co. Spartanburg SC		Specialty Reproductions Salt Lake City UT		TR Digital Production Atlanta GA		Yorkgraphics Services York PA		GPO Estimate		
ITEM NUMBER	ITEM DESCRIPTION	BASIS OF AWARD	UNIT RATE CA	COST	UNIT RATE MI	COST	UNIT RATE SC	COST	UNIT RATE	COST	UNIT RATE GA	COST	UNIT RATE PA	COST	UNIT RATE	COST	
I.	COMPLETE PRODUCT:																
A.	LEAFLETS AND FLAT SHEETS:																
1.	Per printed side in a single ink:(spot color)																
(a)	Makeready and setup charge																
(1)	Format "A".....	27	29.00	783.00	16.00	432.00	6.37	171.99	20.00	540.00	7.00	189.00	21.00	567.00	7.00	189.00	
(2)	Format "B".....	67	37.00	2,479.00	18.00	1,206.00	8.19	548.73	30.00	2,010.00	9.00	603.00	23.00	1,541.00	9.00	603.00	
(3)	Format "C".....	120	56.00	6,720.00	22.00	2,640.00	21.61	2,593.20	50.00	6,000.00	23.75	2,850.00	34.00	4,080.00	23.75	2,850.00	
(b)	Running, per 100 leaves																
(1)	Format "A".....	2,094	1.65	3,455.10	2.64	5,528.16	1.32	2,764.08	1.50	3,141.00	1.45	3,036.30	1.45	3,036.30	1.45	3,036.30	
(2)	Format "B".....	7,616	3.00	22,848.00	4.55	34,652.80	2.41	18,354.56	3.00	22,848.00	2.65	20,182.40	2.45	18,659.20	2.65	20,182.40	
(3)	Format "C".....	11,038	3.90	43,048.20	7.68	84,771.84	7.28	80,356.64	6.00	66,228.00	5.00	55,190.00	3.40	37,529.20	5.00	55,190.00	
2.	Each additional spot color of ink, per side:																
(a)	Makeready and setup charge																
(1)	Format "A".....	27	23.00	621.00	14.00	378.00	6.14	165.78	20.00	540.00	6.75	182.25	12.00	324.00	6.75	182.25	
(2)	Format "B".....	71	31.00	2,201.00	16.00	1,136.00	7.73	548.83	30.00	2,130.00	8.50	603.50	15.00	1,065.00	8.50	603.50	
(3)	Format "C".....	125	49.00	6,125.00	19.50	2,437.50	20.48	2,560.00	50.00	6,250.00	22.50	2,812.50	23.00	2,812.50	22.50	2,812.50	
(b)	Running, per 100 leaves																
(1)	Format "A".....	2,136	0.45	961.20	0.49	1,046.64	0.33	704.88	0.30	640.80	0.35	747.60	0.35	747.60	0.35	747.60	
(2)	Format "B".....	7,997	0.83	6,637.51	0.57	4,558.29	0.64	5,118.08	0.60	4,798.20	0.70	5,597.90	0.57	4,558.29	0.70	5,597.90	
(3)	Format "C".....	11,589	1.50	17,383.50	0.93	10,777.77	0.82	9,502.98	0.80	9,271.20	0.90	10,430.10	0.78	9,039.42	0.90	10,430.10	
3.	Four-color Process, per side:																
(a)	Makeready and setup charge																
(1)	Format "A".....	12	120.00	1,440.00	29.00	348.00	32.00	384.00	50.00	600.00	27.00	324.00	68.00	816.00	27.50	330.00	
(2)	Format "B".....	12	160.00	1,920.00	49.00	588.00	64.00	768.00	90.00	1,080.00	34.50	414.00	139.00	1,668.00	32.50	390.00	
(3)	Format "C".....	2	250.00	500.00	96.00	192.00	128.00	256.00	200.00	400.00	91.25	182.50	370.00	740.00	75.00	150.00	
(b)	Running, per 100 leaves																
(1)	Format "A".....	480	2.50	1,200.00	4.18	2,006.40	0.88	422.40	2.00	960.00	2.35	1,128.00	1.59	763.20	2.50	1,200.00	
(2)	Format "B".....	480	4.50	2,160.00	6.57	3,153.60	1.55	744.00	8.50	4,080.00	4.25	2,040.00	2.59	1,243.20	4.75	2,280.00	
(3)	Format "C".....	10	7.00	70.00	9.87	98.70	2.41	24.10	18.00	180.00	8.00	80.00	5.00	50.00	11.00	110.00	
4.	Proofs:																
(a)	PMS color proof.....per page.....																
(1)	Format "A".....	24	8.00	192.00	15.00	360.00	3.75	90.00	8.00	192.00	4.00	96.00	20.00	480.00	9.25	222.00	
(2)	Format "B".....	60	15.00	900.00	18.00	1,080.00	7.00	420.00	12.00	720.00	7.00	420.00	20.00	1,200.00	13.25	795.00	
(3)	Format "C".....	108	20.00	2,160.00	24.00	2,592.00	12.00	1,296.00	15.00	1,620.00	12.50	1,350.00	45.00	4,860.00	22.00	2,376.00	
(b)	Four-color Process proof.....per page...																
(1)	Format "A".....	11	35.00	385.00	20.00	220.00	22.00	242.00	30.00	330.00	24.00	264.00	20.00	220.00	28.00	308.00	
(2)	Format "B".....	11	45.00	495.00	25.00	275.00	34.00	374.00	50.00	550.00	42.00	462.00	40.00	440.00	44.50	489.50	
(3)	Format "C".....	2	55.00	110.00	29.00	58.00	68.00	136.00	200.00	400.00	60.00	120.00	60.00	120.00	81.00	162.00	
B.	PAMPHLETS: Printing and Binding																
1.	Spot Color:																
(a)	Per page (single ink)																
(1)	Makeready and/or Setup.....	126	20.00	2,520.00	10.00	1,260.00	9.50	1,197.00	20.00	2,520.00	10.00	1,260.00	10.00	1,260.00	10.00	1,260.00	
(2)	Running Per 100 Copies.....	8,221	1.00	8,221.00	0.82	6,741.22	1.00	8,221.00	1.00	8,221.00	1.00	8,221.00	0.92	7,563.32	1.00	8,221.00	
(b)	Each additional color of ink...per page																
(1)	Makeready and/or Setup.....	126	15.50	1,953.00	8.00	1,008.00	7.00	882.00	12.00	1,512.00	7.50	945.00	9.00	1,134.00	7.50	945.00	
(2)	Running Per 100 Copies.....	8,221	0.50	4,110.50	0.10	822.10	0.40	3,288.40	0.40	3,288.40	0.40	3,288.40	0.41	3,370.61	0.40	3,288.40	
2.	Four-color Process:																
(a)	Per page																
(1)	Makeready and/or Setup.....	190	75.00	14,250.00	15.00	2,850.00	25.00	4,750.00	50.00	9,500.00	27.00	5,130.00	75.00	14,250.00	27.00	5,130.00	
(2)	Running Per 100 Copies.....	12,331	2.50	30,827.50	1.11	13,687.41	1.45	17,879.95	2.00	24,662.00	1.60	19,729.60	1.69	20,839.39	1.60	19,729.60	
3.	Proofs:																
(a)	PMS color proof.....per page.....	113	5.00	565.00	8.00	904.00	3.75	423.75	8.00	904.00	4.00	452.00	20.00	2,260.00	6.75	762.75	
(b)	Four-color Process.....per page.....	171	25.00	4,275.00	10.00	1,710.00	22.00	3,762.00	30.00	5,130.00	25.00	4,275.00	20.00	3,420.00	23.25	3,975.75	
II.	ADDITIONAL OPERATIONS:																
(a)	Kraft paper or shrink-film wrapping (up to 500 leaves).....per wrap.....	2,378	0.25	594.50	0.25	594.50	0.25	594.50	0.40	951.20	0.35	832.30	0.15	356.70	0.35	832.30	
(b)	Parallel folding: (max. of five folds):																
(1)	Makeready and Setup.....	82	15.00	1,230.00	9.50	779.00	4.00	328.00	20.00	1,640.00	5.00	410.00	10.00	820.00	5.00	410.00	
(2)	Running per 100 leaves.....	13,224	0.65	8,595.60	0.78	10,314.72	0.35	4,628.40	1.00	13,224.00	0.40	5,289.60	0.40	5,289.60	0.40	5,289.60	
(c)	Parallel folds and one angle fold:																
(1)	Makeready and Setup.....	21	30.00	630.00	19.00	399.00	4.50	94.50	50.00	1,050.00	10.00	210.00	20.00	420.00	10.00	210.00	
(2)	Running per 100 leaves.....	3,306	1.00	3,306.00	0.93	3,074.58	0.42	1,388.52	1.00	3,306.00	0.80	2,644.80	0.70	2,314.20	0.80	2,644.80	
(d)	Padding with backboards.(up to 100 leaves per pad).....per pad.....	1,103	0.60	661.80	0.79	871.37	0.75	827.25	1.20	1,323.60	0.60	661.80	0.50	551.50	0.60	661.80	
	TOTAL			206,534.41		205,552.60		176,811.52		212,741.40		162,654.55		160,471.73		164,598.05	
	DISCOUNT		2.00%	4,130.69	0.00%	0.00	2.00%	3,536.23	5.00%	10,637.07	1.00%	1,626.55	2.50%	4,011.79	0.00%	0.00	
	NET TOTAL			202,403.72		205,552.60		173,275.29		202,104.33		161,028.00		156,459.94		164,598.05	

