

Timeline for Vehicle and Engine Integration – Facilitating Field Testing

Glen Kedzie American Trucking Associations AMER (August 7, 2003) TRUCKING



Fleet Concerns

★ Reliability

- Performance (advance field testing by fleets)
- Availability of parts
- Warranties

★Economic Impacts

- Truck pricing increases
- Fuel economy penalties
- Fuel price increases
- **★**Fuel
 - National availability





- On-going and open dialogue is critical and must be encouraged
- ★ EPA must openly share information and data (non-CBI) with all interested stakeholders





Solution 1: Establish Timeline with Achievable Milestones

Recognition of/adherence to agreed implementation timeline

- Engine, truck, after-treatment manufacturers; fleets; EPA
- Technology path selection in mid-2003
- Chassis development, validation and integration to begin in early 2004
- 24-18 months needed for fleet field testing





Solution 2: Develop Financial Incentives

★ Engine/truck manufacturers

- Promote earliest delivery dates for fleet field testing (financial incentive program) to ease reliability concerns
- ★ Fleets
 - Promote new truck purchases after 01/01/07 through financial assistance to avoid pre-buys and low-buys
 - Offset possible fuel cost increases



Solution 3: Conduct Fuel

- Still awaiting fuel economy analysis of engines produced under terms of 1998 Diesel Engine Consent Decrees
- Request analysis and results by early 2006
- Analysis to be made publicly available to assist fleets in making informed purchasing decisions





- ★ To extent possible, develop means to share field test results with trucking industry to assist fleets in making informed purchasing decisions
- Request analysis and results by early 2006





Conclusions

★ List of solutions not exhaustive

- ★ We must all think outside of the box for creative solutions for successful implementation of the Rule
- Many questions remain and the 2006/2007/2010 clock is ticking

