

Table 6.1. Professional, Scientific, and Technical Services (NAICS 54) – Estimated Revenue for Taxable Employer Firms: 1999 Through 2006

[Estimates are based on data from the 2006 Service Annual Survey and administrative data. Estimates for 2005 and prior years have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	2006	2005	2004	2003	2002	2001	2000	1999
54	Professional, scientific, and technical services¹	1,134,024	1,055,749	966,568	X	X	X	X	X
54*	Professional, scientific, and technical services ²	1,106,124	1,030,430	943,076	879,725	846,056	838,374	803,527	727,800
5411	Legal services ¹	236,166	221,752	209,475	199,915	180,042	171,597	160,619	154,184
54111	Offices of lawyers	221,821	207,833	197,385	187,819	170,808	162,958	152,834	146,236
54119	Other legal services	14,345	13,919	12,090	12,096	9,234	8,639	7,785	7,948
5412	Accounting, tax preparation, bookkeeping, and payroll services	105,146	100,414	92,884	87,791	84,073	82,845	79,361	71,694
541211	Offices of certified public accountants	57,748	54,346	50,679	47,835	48,498	49,635	45,773	42,145
541213	Tax preparation services	5,837	5,472	4,944	4,468	4,129	3,765	3,347	3,074
541214	Payroll services	28,154	27,426	25,359	24,366	21,418	20,149	21,394	18,829
541219	Other accounting services	13,407	13,170	11,902	11,122	10,028	9,296	8,847	7,646
5413	Architectural, engineering, and related services	226,609	209,513	184,292	X	X	X	X	X
5413*	Architectural, engineering, and related services ³	221,591	204,938	180,073	160,917	158,266	157,488	150,269	133,942
54131	Architectural services	34,709	31,939	28,609	26,851	25,240	26,719	25,021	22,345
54132	Landscape architectural services	5,018	4,575	4,218	X	X	X	X	X
54133	Engineering services	165,430	152,522	132,814	117,509	116,887	115,837	111,929	98,955
54138	Testing laboratories	11,098	10,412	9,908	8,849	8,771	7,865	7,128	6,930
5413x	Other related services ⁴	10,354	10,065	8,742	7,708	7,368	7,067	6,191	5,712
5414	Specialized design services	23,338	21,472	19,617	18,090	17,076	17,776	17,889	16,156
54141	Interior design services	9,745	8,822	8,061	7,497	7,018	6,897	6,798	6,269
54143	Graphic design services	9,567	9,208	8,528	8,269	8,096	8,796	8,962	8,055
5414y	All other design services ⁵	3,890	3,472	3,028	X	X	X	X	X
5415	Computer systems design and related services	200,695	188,490	173,525	171,393	173,414	183,878	186,402	164,776
541511	Custom computer programming services	67,986	64,418	58,303	58,140	60,126	65,578	70,004	62,699
541512	Computer systems design services	90,569	84,877	77,042	76,992	78,335	80,787	82,763	72,360
541513	Computer facilities management services	24,077	22,748	23,422	22,518	22,279	25,435	21,816	20,260
541519	Other computer related services	18,063	16,447	14,758	13,743	12,674	12,078	11,819	9,457
5416	Management, scientific, and technical consulting services	149,347	137,497	121,709	108,783	105,452	99,511	90,129	81,646
54161	Management consulting services	126,053	116,018	102,452	92,129	90,914	86,024	78,250	71,239
54162	Environmental consulting services	10,171	9,083	8,748	7,902	6,933	6,213	5,578	5,029
54169	Other scientific and technical consulting services	13,123	12,396	10,509	8,752	7,605	7,274	6,301	5,378
5417	Scientific research and development services	67,340	59,548	54,272	48,142	45,983	41,568	35,587	30,783
54171	Research and development in the physical, engineering, and life sciences	64,941	57,069	51,994	46,104	44,089	39,870	34,029	29,345
54172	Research and development in the social sciences and humanities	2,399	2,479	2,278	2,038	1,894	1,698	1,558	1,438
5418	Advertising and related services	71,923	66,705	63,585	58,629	56,681	58,634	59,680	53,065
54181	Advertising agencies	27,581	25,195	24,551	22,396	21,104	21,268	21,584	18,241
54182	Public relations agencies	8,485	7,573	6,954	6,305	6,205	6,156	6,501	5,118
54183	Media buying agencies	1,698	1,468	1,405	1,063	1,150	1,025	1,036	873
54184	Media representatives	2,360	2,267	2,096	2,712	2,729	3,118	3,247	3,009
54185	Display advertising	6,678	6,182	5,440	4,925	4,617	4,509	4,752	4,419
54186	Direct mail advertising	12,215	12,174	11,570	10,648	10,544	10,739	10,351	9,914
5418y	All other advertising ⁶	12,906	11,845	11,568	X	X	X	X	X

See footnotes at end of table.

Table 6.1. Professional, Scientific, and Technical Services (NAICS 54) – Estimated Revenue for Taxable Employer Firms: 1999 Through 2006—Con.

[Estimates are based on data from the 2006 Service Annual Survey and administrative data. Estimates for 2005 and prior years have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	2006	2005	2004	2003	2002	2001	2000	1999
5419	Other professional, scientific, and technical services	53,461	50,359	47,210	X	X	X	X	X
5419*	Other professional, scientific, and technical services ⁷	30,578	29,614	27,936	26,065	25,069	25,077	23,591	21,554
54191	Marketing research and public opinion polling	13,187	12,299	11,851	11,118	10,890	11,412	11,683	11,016
54192	Photographic services	7,206	7,256	6,984	6,758	6,538	6,760	6,613	6,415
541921	Photography studios, portrait	5,143	5,258	5,031	4,879	4,752	4,773	4,642	4,626
541922	Commercial photography	2,063	1,998	1,953	1,879	1,786	1,987	1,971	1,789
54193	Translation and interpretation services	1,157	1,121	1,093	968	876	850	810	750
54194	Veterinary services	22,882	20,744	19,274	X	X	X	X	X
54199	All other professional, scientific, and technical services	9,028	8,938	8,008	7,221	6,765	6,055	4,485	3,373

X Not applicable.

¹Excludes NAICS 54112 (Offices of notaries).

²Excludes NAICS 54112 (Offices of notaries), NAICS 54132 (Landscape architectural services) and NAICS 54194 (Veterinary services).

³Excludes NAICS 54132 (Landscape architectural services).

⁴Includes NAICS 54134 (Drafting services), NAICS 54135 (Building inspection services), NAICS 54136 (Geophysical surveying and mapping services), and NAICS 54137 (Surveying and mapping (except geophysical) services).

⁵Includes NAICS 54142 (Industrial design services) and NAICS 54149 (Other specialized design services).

⁶Includes NAICS 54187 (Advertising material distribution services) and NAICS 54189 (Other services related to advertising).

⁷Excludes NAICS 54194 (Veterinary services).

Note: Estimates cover taxable firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-6.1 provides estimated measures of sampling variability.

Table 6.2. Professional, Scientific, and Technical Services (NAICS 54) – Estimated Year-to-Year Percent Change in Revenue for Taxable Employer Firms: 1999 Through 2006

[Estimates are based on data from the 2006 Service Annual Survey and administrative data. Estimates for 2005 and prior years have been revised to reflect historical corrections to individual responses. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	2006/2005	2005/2004	2004/2003	2003/2002	2002/2001	2001/2000	2000/1999
54	Professional, scientific, and technical services¹	7.4	9.2	X	X	X	X	X
54*	Professional, scientific, and technical services ²	7.3	9.3	7.2	4.0	0.9	4.3	10.4
5411	Legal services ¹	6.5	5.9	4.8	11.0	4.9	6.8	4.2
54111	Offices of lawyers	6.7	5.3	5.1	10.0	4.8	6.6	4.5
54119	Other legal services	3.1	15.1	Z	31.0	6.9	11.0	-2.1
5412	Accounting, tax preparation, bookkeeping, and payroll services	4.7	8.1	5.8	4.4	1.5	4.4	10.7
541211	Offices of certified public accountants	6.3	7.2	5.9	-1.4	-2.3	8.4	8.6
541213	Tax preparation services	6.7	10.7	10.7	8.2	9.7	12.5	8.9
541214	Payroll services	2.7	8.2	4.1	13.8	6.3	-5.8	13.6
541219	Other accounting services	1.8	10.7	7.0	10.9	7.9	5.1	15.7
5413	Architectural, engineering, and related services	8.1	13.8	X	X	X	X	X
5413*	Architectural, engineering, and related services ³	8.1	13.8	11.9	1.7	0.5	4.8	12.2
54131	Architectural services	8.7	11.6	6.5	6.4	-5.5	6.8	12.0
54132	Landscape architectural services	9.7	8.5	X	X	X	X	X
54133	Engineering services	8.5	14.8	13.0	0.5	0.9	3.5	13.1
54138	Testing laboratories	6.6	5.1	12.0	0.9	11.5	10.3	2.9
5413x	Other related services ⁴	2.9	15.1	13.4	4.6	4.3	14.1	8.4
5414	Specialized design services	8.7	9.5	8.4	5.9	-3.9	-0.6	10.7
54141	Interior design services	10.5	9.4	7.5	6.8	1.8	1.5	8.4
54143	Graphic design services	3.9	8.0	3.1	2.1	-8.0	-1.9	11.3
5414y	All other design services ⁵	12.0	14.7	X	X	X	X	X
5415	Computer systems design and related services	6.5	8.6	1.2	-1.2	-5.7	-1.4	13.1
541511	Custom computer programming services	5.5	10.5	0.3	-3.3	-8.3	-6.3	11.7
541512	Computer systems design services	6.7	10.2	0.1	-1.7	-3.0	-2.4	14.4
541513	Computer facilities management services	5.8	-2.9	4.0	1.1	-12.4	16.6	7.7
541519	Other computer related services	9.8	11.4	7.4	8.4	4.9	2.2	25.0
5416	Management, scientific, and technical consulting services	8.6	13.0	11.9	3.2	6.0	10.4	10.4
54161	Management consulting services	8.6	13.2	11.2	1.3	5.7	9.9	9.8
54162	Environmental consulting services	12.0	3.8	10.7	14.0	11.6	11.4	10.9
54169	Other scientific and technical consulting services	5.9	18.0	20.1	15.1	4.6	15.4	17.2
5417	Scientific research and development services	13.1	9.7	12.7	4.7	10.6	16.8	15.6
54171	Research and development in the physical, engineering, and life sciences	13.8	9.8	12.8	4.6	10.6	17.2	16.0
54172	Research and development in the social sciences and humanities	-3.2	8.8	11.8	7.6	11.5	9.0	8.3
5418	Advertising and related services	7.8	4.9	8.5	3.4	-3.3	-1.8	12.5
54181	Advertising agencies	9.5	2.6	9.6	6.1	-0.8	-1.5	18.3
54182	Public relations agencies	12.0	8.9	10.3	1.6	0.8	-5.3	27.0
54183	Media buying agencies	15.7	4.5	32.2	-7.6	12.2	-1.1	18.7
54184	Media representatives	4.1	8.2	-22.7	-0.6	-12.5	-4.0	7.9
54185	Display advertising	8.0	13.6	10.5	6.7	2.4	-5.1	7.5
54186	Direct mail advertising	0.3	5.2	8.7	1.0	-1.8	3.7	4.4
5418y	All other advertising ⁶	9.0	2.4	X	X	X	X	X

See footnotes at end of table.

Table 6.2. Professional, Scientific, and Technical Services (NAICS 54) – Estimated Year-to-Year Percent Change in Revenue for Taxable Employer Firms: 1999 Through 2006—Con.

[Estimates are based on data from the 2006 Service Annual Survey and administrative data. Estimates for 2005 and prior years have been revised to reflect historical corrections to individual responses. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	2006/2005	2005/2004	2004/2003	2003/2002	2002/2001	2001/2000	2000/1999
5419	Other professional, scientific, and technical services	6.2	6.7	X	X	X	X	X
5419*	Other professional, scientific, and technical services ⁷	3.3	6.0	7.2	4.0	Z	6.3	9.5
54191	Marketing research and public opinion polling	7.2	3.8	6.6	2.1	-4.6	-2.3	6.1
54192	Photographic services	-0.7	3.9	3.3	3.4	-3.3	2.2	3.1
541921	Photography studios, portrait	-2.2	4.5	3.1	2.7	-0.4	2.8	0.3
541922	Commercial photography	3.3	2.3	3.9	5.2	-10.1	0.8	10.2
54193	Translation and interpretation services	3.2	2.6	12.9	10.5	3.1	4.9	8.0
54194	Veterinary services	10.3	7.6	X	X	X	X	X
54199	All other professional, scientific, and technical services	1.0	11.6	10.9	6.7	11.7	35.0	33.0

Z Absolute value is less than 0.05. X Not applicable.

¹Excludes NAICS 54112 (Offices of notaries).

²Excludes NAICS 54112 (Offices of notaries), NAICS 54132 (Landscape architectural services) and NAICS 54194 (Veterinary services).

³Excludes NAICS 54132 (Landscape architectural services).

⁴Includes NAICS 54134 (Drafting services), NAICS 54135 (Building inspection services), NAICS 54136 (Geophysical surveying and mapping services), and NAICS 54137 (Surveying and mapping (except geophysical) services).

⁵Includes NAICS 54142 (Industrial design services) and NAICS 54149 (Other specialized design services).

⁶Includes NAICS 54187 (Advertising material distribution services) and NAICS 54189 (Other services related to advertising).

⁷Excludes NAICS 54194 (Veterinary services).

Note: Estimates cover taxable firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-6.1 provides estimated measures of sampling variability.

Table 6.3. Professional, Scientific, and Technical Services (NAICS 54) – Estimated Revenue for Tax-Exempt Employer Firms: 1999 Through 2006

[Estimates are based on data from the 2006 Service Annual Survey and administrative data. Estimates for 2005 and prior years have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	2006	2005	2004	2003	2002	2001	2000	1999
54	Professional, scientific, and technical services	27,487	24,967	22,932	20,996	20,554	19,138	18,770	17,596
54111	Offices of lawyers	2,684	2,541	2,416	2,182	2,056	1,986	1,930	1,831
5417	Scientific research and development services	24,803	22,426	20,517	18,814	18,498	17,152	16,840	15,765
54171	Research and development in the physical, engineering, and life sciences	21,698	19,745	17,995	16,577	16,364	15,097	14,942	14,047
54172	Research and development in the social sciences and humanities	3,105	2,681	2,522	2,237	2,134	2,055	1,898	1,718

Note: Estimates cover tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-6.2 provides estimated measures of sampling variability.

Table 6.4. Professional, Scientific, and Technical Services (NAICS 54) – Estimated Year-to-Year Percent Change in Revenue for Tax-Exempt Employer Firms: 1999 Through 2006

[Estimates are based on data from the 2006 Service Annual Survey and administrative data. Estimates for 2005 and prior years have been revised to reflect historical corrections to individual responses. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	2006/2005	2005/2004	2004/2003	2003/2002	2002/2001	2001/2000	2000/1999
54	Professional, scientific, and technical services	10.1	8.9	9.2	2.2	7.4	2.0	6.7
54111	Offices of lawyers	5.6	5.2	10.7	6.1	3.5	2.9	5.4
5417	Scientific research and development services	10.6	9.3	9.1	1.7	7.8	1.9	6.8
54171	Research and development in the physical, engineering, and life sciences	9.9	9.7	8.6	1.3	8.4	1.0	6.4
54172	Research and development in the social sciences and humanities	15.8	6.3	12.7	4.8	3.8	8.3	10.5

Note: Estimates cover tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-6.2 provides estimated measures of sampling variability.

Table 6.5. Professional, Scientific, and Technical Services (NAICS 54) – Estimated Export Revenue for Employer Firms: 2004 Through 2006

[Estimates are based on data from the 2006 Service Annual Survey and administrative data. Estimates for 2005 and prior years have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	2006	2005	2004	Percent change	
					2006/2005	2005/2004
54	Professional, scientific, and technical services¹	24,046	22,975	18,988	4.7	21.0
5411	Legal services ¹	3,059	3,106	2,777	-1.5	11.8
54111	Offices of lawyers	2,969	2,985	2,666	-0.5	12.0
54119	Other legal services	S	121	112	S	8.0
5412	Accounting, tax preparation, bookkeeping, and payroll services	143	128	S	11.7	S
541211	Offices of certified public accountants	137	121	S	13.2	S
541213	Tax preparation services	1	S	S	S	S
541214	Payroll services	5	6	5	-16.7	20.0
541219	Other accounting services	ZZ	ZZ	ZZ	Z	Z
5413	Architectural, engineering, and related services	6,160	6,368	4,754	-3.3	34.0
54131	Architectural services	718	529	404	35.7	30.9
54132	Landscape architectural services	87	S	59	S	S
54133	Engineering services	4,577	5,119	3,745	-10.6	36.7
54138	Testing laboratories	S	585	494	S	18.4
5413x	Other related services ²	49	S	S	S	S
5414	Specialized design services	263	362	367	-27.3	-1.4
54141	Interior design services	S	S	55	S	14.5
54143	Graphic design services	32	138	121	-76.8	14.0
5414y	All other design services ³	160	162	191	-1.2	-15.2
5415	Computer systems design and related services	6,840	5,672	4,503	20.6	26.0
541511	Custom computer programming services	3,902	S	S	S	S
541512	Computer systems design services	S	1,847	1,316	S	40.3
541513	Computer facilities management services	S	S	S	S	S
541519	Other computer related services	444	627	560	-29.2	12.0
5416	Management, scientific, and technical consulting services	3,594	3,820	3,377	-5.9	13.1
54161	Management consulting services	3,296	3,483	3,085	-5.4	12.9
54162	Environmental consulting services	11	S	S	S	S
54169	Other scientific and technical consulting services	S	S	S	S	S
5417	Scientific research and development services	3,093	2,820	2,476	9.7	13.9
54171	Research and development in the physical, engineering, and life sciences	2,967	2,726	2,383	8.8	14.4
54172	Research and development in the social sciences and humanities	126	94	93	34.0	1.1
5418	Advertising and related services	420	258	223	62.8	15.7
54181	Advertising agencies	19	16	20	18.8	-20.0
54182	Public relations agencies	S	S	S	S	S
54183	Media buying agencies	3	2	3	50.0	-33.3
54184	Media representatives	S	S	S	S	S
54185	Display advertising	S	S	ZZ	S	S
54186	Direct mail advertising	S	8	8	S	Z
5418y	All other advertising ⁴	S	48	46	S	4.3

See footnotes at end of table.

Table 6.5. Professional, Scientific, and Technical Services (NAICS 54) – Estimated Export Revenue for Employer Firms: 2004 Through 2006—Con.

[Estimates are based on data from the 2006 Service Annual Survey and administrative data. Estimates for 2005 and prior years have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	2006	2005	2004	Percent change	
					2006/2005	2005/2004
5419	Other professional, scientific, and technical services	474	441	410	7.5	7.6
54191	Marketing research and public opinion polling	179	137	152	30.7	-9.9
54192	Photographic services	S	30	S	S	S
541921	Photography studios, portrait	S	4	2	S	100.0
541922	Commercial photography	S	26	S	S	S
54193	Translation and interpretation services	S	S	15	S	33.3
54194	Veterinary services	2	3	4	-33.3	-25.0
54199	All other professional, scientific, and technical services	236	251	S	-6.0	S

Z Absolute value is less than 0.05. ZZ Absolute value is less than 0.5. S Estimate does not meet publication standards because of high sampling variability (coefficient of variation is greater than 30%) or poor response quality (total quantity response rate is less than 50%). Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau. For a description of publication standards and the total quantity response rate, see http://www.census.gov/quality/S20-0_v1.0_Data_Release.pdf.

¹Excludes NAICS 54112 (Offices of notaries).

²Includes NAICS 54134 (Drafting services), NAICS 54135 (Building inspection services), NAICS 54136 (Geophysical surveying and mapping services), and NAICS 54137 (Surveying and mapping (except geophysical) services).

³Includes NAICS 54142 (Industrial design services) and NAICS 54149 (Other specialized design services).

⁴Includes NAICS 54187 (Advertising material distribution services) and NAICS 54189 (Other services related to advertising).

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-6.3 provides estimated measures of sampling variability.

Table 6.6. Accounting, Tax Preparation, Bookkeeping, and Payroll Services (NAICS 5412) – Estimated Sources of Revenue for Employer Firms: 2004 Through 2006

[Estimates are based on data from the 2006 Service Annual Survey and administrative data. Estimates for 2005 and prior years have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

Kind of business	2006	2005	2004	Percent change	
				2006/2005	2005/2004
Operating Revenue					
Total	105,146	100,414	92,884	4.7	8.1
Sources of Revenue					
Assurance and related services	24,681	22,946	20,550	7.6	11.7
Financial auditing services	18,430	16,996	15,056	8.4	12.9
Financial statement review	2,057	1,999	1,872	2.9	6.8
Other assurance and financial auditing services	4,194	3,951	3,622	6.2	9.1
Bookkeeping, compilation, payroll, and taxation services	64,969	62,440	59,724	4.1	4.5
General accounting services	6,254	5,251	4,876	19.1	7.7
Bookkeeping, compilation, billing, and collection services	6,146	6,271	6,175	-2.0	1.6
Payroll services	25,456	25,516	23,792	-0.2	7.2
Taxation planning and consulting services	4,761	4,295	4,276	10.8	0.4
Taxation preparation and representation services for individuals and unincorporated businesses	13,254	12,692	12,312	4.4	3.1
Taxation preparation and representation services for corporate and other clients	9,098	8,415	8,294	8.1	1.5
Other related services	3,921	3,872	3,447	1.3	12.3
Computerized accounting system services	S	S	S	S	S
Management consulting services	3,061	2,960	2,742	3.4	8.0
All other operating revenue	11,576	11,156	9,163	3.8	21.8

S Estimate does not meet publication standards because of high sampling variability (coefficient of variation is greater than 30%) or poor response quality (total quantity response rate is less than 50%). Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau. For a description of publication standards and the total quantity response rate, see http://www.census.gov/quality/S20-0_v1.0_Data_Release.pdf.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at www.census.gov/svsd/www/cv.html. Appendix A, Table A-6.4 provides estimated measures of sampling variability.

Table 6.7. Architectural Services (NAICS 54131) – Estimated Sources of Revenue for Employer Firms: 2004 Through 2006

[Estimates are based on data from the 2006 Service Annual Survey and administrative data. Estimates for 2005 and prior years have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

Kind of business	2006	2005	2004	Percent change	
				2006/2005	2005/2004
Operating Revenue					
Total	34,709	31,939	28,609	8.7	11.6
Sources of Revenue					
Residential building projects	7,014	5,978	4,748	17.3	25.9
Single-family residential projects	3,235	2,796	2,535	15.7	10.3
Multi-family residential projects	3,779	3,183	2,212	18.7	43.9
Non-residential building projects	23,512	21,731	19,769	8.2	9.9
Office building projects	4,161	3,730	3,275	11.6	13.9
Retail and restaurant building projects	3,606	3,142	2,757	14.8	14.0
Hotel and convention center building projects	1,473	1,037	836	42.0	24.0
Health care building projects	3,111	2,964	2,573	5.0	15.2
Entertainment and recreational building projects	1,432	1,372	1,451	4.4	-5.4
Educational building projects	5,603	5,665	5,388	-1.1	5.1
Industrial building projects	S	S	S	S	S
Transportation building projects	894	1,213	1,143	-26.3	6.1
Other nonresidential building projects	2,286	1,771	1,798	29.1	-1.5
Other services (performed independent of the architecture projects above)	2,362	2,708	2,639	-12.8	2.6
Historical restoration projects	S	S	405	S	S
Architectural advisory services	260	318	301	-18.2	5.6
Landscape architectural services	S	209	S	S	S
Interior design services	1,602	1,819	1,731	-11.9	5.1
All other operating revenue	1,821	1,523	1,454	19.6	4.7

S Estimate does not meet publication standards because of high sampling variability (coefficient of variation is greater than 30%) or poor response quality (total quantity response rate is less than 50%). Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau. For a description of publication standards and the total quantity response rate, see http://www.census.gov/quality/S20-0_v1.0_Data_Release.pdf.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at www.census.gov/svsd/www/cv.html. Appendix A, Table A-6.5 provides estimated measures of sampling variability.

Table 6.8. Engineering Services (NAICS 54133) – Estimated Sources of Revenue for Employer Firms: 2004 Through 2006

[Estimates are based on data from the 2006 Service Annual Survey and administrative data. Estimates for 2005 and prior years have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

Kind of business	2006	2005	2004	Percent change	
				2006/2005	2005/2004
Operating Revenue					
Total	165,430	152,522	132,814	8.5	14.8
Sources of Revenue					
Engineering Services	92,744	85,186	74,956	8.9	13.6
Residential engineering projects	6,069	5,136	4,889	18.2	5.1
Commercial, public, and institutional engineering projects	11,287	10,843	10,319	4.1	5.1
Industrial and manufacturing engineering projects	12,984	11,854	10,674	9.5	11.1
Transportation infrastructure engineering projects	9,560	8,392	7,516	13.9	11.7
Municipal utility engineering projects	5,720	5,771	4,969	-0.9	16.1
Power generation and distribution engineering projects	8,573	S	S	S	S
Telecommunications and broadcasting engineering projects	S	S	S	S	S
Hazardous waste and industrial waste engineering projects	3,319	3,948	4,097	-15.9	-3.6
Other engineering projects	31,483	26,781	21,507	17.6	24.5
Other services (performed independent of the engineering projects above)	18,630	17,853	14,033	4.4	27.2
Engineering advisory services	S	3,365	3,068	S	9.7
Construction services	12,639	S	8,276	S	S
Drafting services	S	S	S	S	S
Surveying and mapping services	2,001	2,143	1,757	-6.6	22.0
All other operating revenue	54,056	49,484	43,825	9.2	12.9

S Estimate does not meet publication standards because of high sampling variability (coefficient of variation is greater than 30%) or poor response quality (total quantity response rate is less than 50%). Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau. For a description of publication standards and the total quantity response rate, see http://www.census.gov/quality/S20-0_v1.0_Data_Release.pdf.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at www.census.gov/svsd/www/cv.html. Appendix A, Table A-6.6 provides estimated measures of sampling variability.

Table 6.9. Computer Systems Design and Related Services (NAICS 5415) – Estimated Sources of Revenue for Employer Firms: 2004 Through 2006

[Estimates are based on data from the 2006 Service Annual Survey and administrative data. Estimates for 2005 and prior years have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

Kind of business	2006	2005	2004	Percent change	
				2006/2005	2005/2004
Operating Revenue					
Total	200,695	188,490	173,525	6.5	8.6
Sources of Revenue					
Information technology (IT) design and development	98,812	93,593	86,469	5.6	8.2
Custom application design and development	55,749	51,314	46,912	8.6	9.4
Computer systems design, development, and integration	34,823	34,606	33,064	0.6	4.7
Network design and development	8,240	7,673	S	7.4	S
Other services	77,073	74,316	69,159	3.7	7.5
IT infrastructure and network management	21,626	20,387	20,937	6.1	-2.6
IT technical support	22,062	23,182	20,474	-4.8	13.2
IT technical consulting	17,509	16,460	15,356	6.4	7.2
IT related training services	1,730	1,533	1,437	12.9	6.7
Hosting and IT infrastructure provisioning services	12,862	11,560	9,872	11.3	17.1
Rental and leasing of computer hardware	1,283	1,193	1,083	7.5	10.2
All other operating revenue	24,810	20,581	17,898	20.5	15.0

S Estimate does not meet publication standards because of high sampling variability (coefficient of variation is greater than 30%) or poor response quality (total quantity response rate is less than 50%). Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau. For a description of publication standards and the total quantity response rate, see http://www.census.gov/quality/S20-0_v1.0_Data_Release.pdf.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at www.census.gov/svsd/www/cv.html. Appendix A, Table A-6.7 provides estimated measures of sampling variability.

Table 6.10. Management Consulting Services (NAICS 54161) – Estimated Sources of Revenue for Employer Firms: 2004 Through 2006

[Estimates are based on data from the 2006 Service Annual Survey and administrative data. Estimates for 2005 and prior years have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

Kind of business	2006	2005	2004	Percent change	
				2006/2005	2005/2004
Operating Revenue					
Total	126,053	116,018	102,452	8.6	13.2
Sources of Revenue					
Management consulting services	100,292	89,925	79,789	11.5	12.7
Strategic management consulting, and consulting combined with implementation	30,502	26,134	24,025	16.7	8.8
Financial management consulting, and consulting combined with implementation	9,821	8,138	6,874	20.7	18.4
Marketing management consulting, and consulting combined with implementation	9,531	9,314	9,209	2.3	1.1
Human resources management consulting, and consulting combined with implementation	9,596	8,457	8,343	13.5	1.4
Operations and supply chain management consulting, and consulting combined with implementation	6,201	6,235	5,155	-0.5	21.0
Actuarial consulting (except for employee pensions and other benefits)	1,524	1,610	1,486	-5.3	8.3
IT technical design, consulting, and development services	9,506	8,537	7,205	11.4	18.5
All other consulting revenue	23,612	21,500	17,492	9.8	22.9
All other operating revenue	25,762	26,094	22,663	-1.3	15.1

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-6.8 provides estimated measures of sampling variability.

Table 6.11. Environmental Consulting Services (NAICS 54162) – Estimated Sources of Revenue for Employer Firms: 2004 Through 2006

[Estimates are based on data from the 2006 Service Annual Survey and administrative data. Estimates for 2005 and prior years have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

Kind of business	2006	2005	2004	Percent change	
				2006/2005	2005/2004
Operating Revenue					
Total	10,171	9,083	8,748	12.0	3.8
Sources of Revenue					
Environmental consulting services	6,971	6,370	6,084	9.4	4.7
Environmental assessment consulting, and consulting combined with implementation	1,741	1,547	1,517	12.5	2.0
Natural resource management consulting, and consulting combined with implementation	779	744	667	4.7	11.5
Waste management consulting, and consulting combined with implementation	499	437	411	14.2	6.3
Environmental policy development consulting, and consulting combined with implementation	323	333	331	-3.0	0.6
Environmental audits consulting, and consulting combined with implementation	517	521	541	-0.8	-3.7
Site remediation planning consulting, and consulting combined with implementation	1,547	1,374	1,320	12.6	4.1
Evaluation of environmental studies consulting, and consulting combined with implementation	241	218	182	10.6	19.8
All other environmental consulting	1,325	1,195	1,113	10.9	7.4
All other operating revenue	3,200	2,714	2,664	17.9	1.9

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-6.9 provides estimated measures of sampling variability.

Table 6.12. Scientific Research and Development Services (NAICS 5417) – Estimated Sources of Revenue for Taxable Employer Firms: 2004 Through 2006

[Estimates are based on data from the 2006 Service Annual Survey and administrative data. Estimates for 2005 and prior years have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

Kind of business	2006	2005	2004	Percent change	
				2006/2005	2005/2004
Operating Revenue					
Total	67,340	59,548	54,272	13.1	9.7
Sources of Revenue					
Basic and applied research in natural and exact sciences, except biological sciences	17,554	14,518	12,627	20.9	15.0
Basic and applied research in biotechnology	17,127	14,252	12,403	20.2	14.9
Basic and applied research in other natural and exact sciences, except biological sciences	S	S	S	S	S
Basic and applied research in engineering and technology	6,121	5,964	5,402	2.6	10.4
Basic and applied research in the biological and biomedical sciences	10,271	7,974	6,865	28.8	16.2
Basic and applied research in medical and health sciences	9,687	7,527	6,471	28.7	16.3
Basic and applied research in other biological sciences	585	447	394	30.9	13.5
Basic and applied research in the social sciences and humanities	1,329	S	S	S	S
Production services for development	2,018	2,035	1,748	-0.8	16.4
Other operating revenue	30,045	27,740	26,423	8.3	5.0
Licensing of right to use intellectual property	2,862	2,231	2,021	28.3	10.4
Original works of intellectual property	S	S	S	S	S
All other operating revenue	27,182	25,508	24,402	6.6	4.5

S Estimate does not meet publication standards because of high sampling variability (coefficient of variation is greater than 30%) or poor response quality (total quantity response rate is less than 50%). Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau. For a description of publication standards and the total quantity response rate, see http://www.census.gov/quality/S20-0_v1.0_Data_Release.pdf.

Note: Estimates cover taxable firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-6.10 provides estimated measures of sampling variability.

Table 6.13. Scientific Research and Development Services (NAICS 5417) – Estimated Sources of Revenue for Tax-Exempt Employer Firms: 2004 Through 2006

[Estimates are based on data from the 2006 Service Annual Survey and administrative data. Estimates for 2005 and prior years have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

Kind of business	2006	2005	2004	Percent change	
				2006/2005	2005/2004
Operating and Non-operating Revenue					
Total	24,803	22,426	20,517	10.6	9.3
Sources of Revenue					
Basic and applied research in natural and exact sciences, except biological sciences	1,170	1,431	1,344	-18.2	6.5
Basic and applied research in biotechnology	329	327	314	0.6	4.1
Basic and applied research in other natural and exact sciences, except biological sciences	840	1,104	1,030	-23.9	7.2
Basic and applied research in engineering and technology	3,700	3,379	2,997	9.5	12.7
Basic and applied research in the biological and biomedical sciences	2,991	2,882	2,685	3.8	7.3
Basic and applied research in medical and health sciences	2,302	2,221	2,083	3.6	6.6
Basic and applied research in other biological sciences	690	662	602	4.2	10.0
Basic and applied research in the social sciences and humanities	943	1,045	1,019	-9.8	2.6
Production services for development	221	220	202	0.5	8.9
Other operating revenue	4,022	3,297	3,073	22.0	7.3
Licensing of right to use intellectual property	423	111	116	281.1	-4.3
Original works of intellectual property	34	S	S	S	S
All other operating revenue	3,565	3,158	2,930	12.9	7.8
Contributions, gifts, and grants received	8,109	7,597	6,935	6.7	9.5
Investment and property income	1,649	1,140	866	44.6	31.6
All other non-operating revenue	S	1,434	1,395	S	2.8

S Estimate does not meet publication standards because of high sampling variability (coefficient of variation is greater than 30%) or poor response quality (total quantity response rate is less than 50%). Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau. For a description of publication standards and the total quantity response rate, see http://www.census.gov/quality/S20-0_v1.0_Data_Release.pdf.

Note: Estimates cover tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-6.11 provides estimated measures of sampling variability.

Table 6.14. Advertising Agencies (NAICS 54181) – Estimated Sources of Revenue for Employer Firms: 2004 Through 2006

[Estimates are based on data from the 2006 Service Annual Survey and administrative data. Estimates for 2005 and prior years have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

Kind of business	2006	2005	2004	Percent change	
				2006/2005	2005/2004
Operating Revenue					
Total	27,581	25,195	24,551	9.5	2.6
Sources of Revenue					
Integrated advertising services	14,358	12,604	12,406	13.9	1.6
Advertising creative services (including graphic design services)	1,973	1,999	2,077	-1.3	-3.8
Media buying	4,550	4,071	3,936	11.8	3.4
Full public relations services	S	323	360	S	-10.3
Sales promotion	1,662	1,464	1,166	13.5	25.6
Direct marketing	591	S	S	S	S
Marketing research	168	164	103	2.4	59.2
Other advertising services	2,517	2,691	2,605	-6.5	3.3
All other operating revenue	1,442	1,365	1,290	5.6	5.8

S Estimate does not meet publication standards because of high sampling variability (coefficient of variation is greater than 30%) or poor response quality (total quantity response rate is less than 50%). Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau. For a description of publication standards and the total quantity response rate, see http://www.census.gov/quality/S20-0_v1.0_Data_Release.pdf.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at www.census.gov/svsd/www/cv.html. Appendix A, Table A-6.12 provides estimated measures of sampling variability.

Table 6.15. Public Relations Agencies (NAICS 54182) – Estimated Sources of Revenue for Employer Firms: 2004 Through 2006

[Estimates are based on data from the 2006 Service Annual Survey and administrative data. Estimates for 2005 and prior years have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

Kind of business	2006	2005	2004	Percent change	
				2006/2005	2005/2004
Operating Revenue					
Total	8,485	7,573	6,954	12.0	8.9
Sources of Revenue					
Full public relations services	5,298	4,774	4,491	11.0	6.3
Media relations	854	648	559	31.8	15.9
Crisis management	166	175	152	-5.1	15.1
Lobbying	1,187	1,004	865	18.2	16.1
Event management	432	358	301	20.7	18.9
Media monitoring and analysis	83	94	89	-11.7	5.6
All other operating revenue	466	520	496	-10.4	4.8

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-6.13 provides estimated measures of sampling variability.

Table 6.16. Media Buying Agencies (NAICS 54183) – Estimated Sources of Revenue for Employer Firms: 2004 Through 2006

[Estimates are based on data from the 2006 Service Annual Survey and administrative data. Estimates for 2005 and prior years have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

Kind of business	2006	2005	2004	Percent change	
				2006/2005	2005/2004
Operating Revenue					
Total	1,698	1,468	1,405	15.7	4.5
Sources of Revenue					
Media planning and/or buying services.....	1,666	1,437	1,372	15.9	4.7
All other operating revenue	S	S	S	S	S

S Estimate does not meet publication standards because of high sampling variability (coefficient of variation is greater than 30%) or poor response quality (total quantity response rate is less than 50%). Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau. For a description of publication standards and the total quantity response rate, see http://www.census.gov/quality/S20-0_v1.0_Data_Release.pdf.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at www.census.gov/svsd/www/cv.html. Appendix A, Table A-6.14 provides estimated measures of sampling variability.

Table 6.17. Media Representatives (NAICS 54184) – Estimated Sources of Revenue for Employer Firms: 2004 Through 2006

[Estimates are based on data from the 2006 Service Annual Survey and administrative data. Estimates for 2005 and prior years have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

Kind of business	2006	2005	2004	Percent change	
				2006/2005	2005/2004
Operating Revenue					
Total	2,360	2,267	2,096	4.1	8.2
Sources of Revenue					
Sales agent services.....	1,370	1,384	1,268	-1.0	9.1
All other operating revenue	S	S	S	S	S

S Estimate does not meet publication standards because of high sampling variability (coefficient of variation is greater than 30%) or poor response quality (total quantity response rate is less than 50%). Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau. For a description of publication standards and the total quantity response rate, see http://www.census.gov/quality/S20-0_v1.0_Data_Release.pdf.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at www.census.gov/svsd/www/cv.html. Appendix A, Table A-6.15 provides estimated measures of sampling variability.

Table 6.18. Display Advertising (NAICS 54185) – Estimated Sources of Revenue for Employer Firms: 2004 Through 2006

[Estimates are based on data from the 2006 Service Annual Survey and administrative data. Estimates for 2005 and prior years have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

Kind of business	2006	2005	2004	Percent change	
				2006/2005	2005/2004
Operating Revenue					
Total	6,678	6,182	5,440	8.0	13.6
Sources of Revenue					
Leased display advertising media space	5,345	5,028	4,461	6.3	12.7
Large format	3,448	3,271	2,896	5.4	12.9
Transit	745	692	625	7.7	10.7
Street furniture and other urban fixtures	1,014	938	831	8.1	12.9
Other leased display advertising	137	S	S	S	S
All other operating revenue	1,333	1,154	979	15.5	17.9

S Estimate does not meet publication standards because of high sampling variability (coefficient of variation is greater than 30%) or poor response quality (total quantity response rate is less than 50%). Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau. For a description of publication standards and the total quantity response rate, see http://www.census.gov/quality/S20-0_v1.0_Data_Release.pdf.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at www.census.gov/svsd/www/cv.html. Appendix A, Table A-6.16 provides estimated measures of sampling variability.

Table 6.19. Direct Mail Advertising (NAICS 54186) – Estimated Sources of Revenue for Employer Firms: 2004 Through 2006

[Estimates are based on data from the 2006 Service Annual Survey and administrative data. Estimates for 2005 and prior years have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

Kind of business	2006	2005	2004	Percent change	
				2006/2005	2005/2004
Operating Revenue					
Total	12,215	12,174	11,570	0.3	5.2
Sources of Revenue					
Full direct mail services	6,272	6,401	5,992	-2.0	6.8
Concept development for a direct mail advertising campaign	S	S	174	S	3.4
Mail list creation and support services	415	428	376	-3.0	13.8
Print services for direct mail advertising materials	1,426	1,278	1,154	11.6	10.7
Letter shop services	1,552	1,713	1,646	-9.4	4.1
Fulfillment services	478	389	353	22.9	10.2
Other direct mail advertising services	282	281	288	0.4	-2.4
All other operating revenue	1,616	1,505	1,587	7.4	-5.2

S Estimate does not meet publication standards because of high sampling variability (coefficient of variation is greater than 30%) or poor response quality (total quantity response rate is less than 50%). Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau. For a description of publication standards and the total quantity response rate, see http://www.census.gov/quality/S20-0_v1.0_Data_Release.pdf.

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at www.census.gov/svsd/www/cv.html. Appendix A, Table A-6.17 provides estimated measures of sampling variability.

Table 6.20. Professional, Scientific, and Technical Services (NAICS 54) – Estimated Total Expenses for Employer Firms: 2004 Through 2006

[Estimates are based on data from the 2006 Service Annual Survey and administrative data. Estimates for 2005 and prior years have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	2006	2005	2004	Percent change	
					2006/2005	2005/2004
54	Professional, scientific, and technical services¹	910,047	850,925	777,498	6.9	9.4
5411	Legal services ¹	172,182	161,275	153,085	6.8	5.3
54111	Offices of lawyers	161,012	150,880	143,855	6.7	4.9
54119	Other legal services	11,170	10,395	9,230	7.5	12.6
5412	Accounting, tax preparation, bookkeeping, and payroll services	80,469	77,610	70,065	3.7	10.8
541211	Offices of certified public accountants	41,318	39,342	34,790	5.0	13.1
541213	Tax preparation services	4,767	4,338	3,918	9.9	10.7
541214	Payroll services	23,634	23,410	21,317	1.0	9.8
541219	Other accounting services	10,750	10,520	10,040	2.2	4.8
5413	Architectural, engineering, and related services	166,472	153,132	137,224	8.7	11.6
54131	Architectural services	29,099	25,042	22,885	16.2	9.4
54132	Landscape architectural services	4,106	3,711	3,442	10.6	7.8
54133	Engineering services	114,991	106,486	94,555	8.0	12.6
54138	Testing laboratories	9,883	9,635	9,090	2.6	6.0
5413x	Other related services ²	8,393	8,258	7,252	1.6	13.9
5414	Specialized design services	14,997	14,838	13,705	1.1	8.3
54141	Interior design services	5,536	5,227	4,726	5.9	10.6
54143	Graphic design services	6,794	7,093	6,733	-4.2	5.3
5414y	All other design services ³	2,667	2,518	2,246	5.9	12.1
5415	Computer systems design and related services	174,976	161,548	148,350	8.3	8.9
541511	Custom computer programming services	65,141	59,380	53,915	9.7	10.1
541512	Computer systems design services	76,240	71,357	64,216	6.8	11.1
541513	Computer facilities management services	18,552	17,233	17,905	7.7	-3.8
541519	Other computer related services	15,043	13,578	12,314	10.8	10.3
5416	Management, scientific, and technical consulting services	121,438	113,267	99,193	7.2	14.2
54161	Management consulting services	103,388	96,750	84,508	6.9	14.5
54162	Environmental consulting services	8,030	7,401	7,048	8.5	5.0
54169	Other scientific and technical consulting services	10,020	9,116	7,637	9.9	19.4
5417	Scientific research and development services	84,005	77,233	70,667	8.8	9.3
54171	Research and development in the physical, engineering, and life sciences	78,787	72,297	66,124	9.0	9.3
54172	Research and development in the social sciences and humanities	5,218	4,936	4,543	5.7	8.7
5418	Advertising and related services	53,656	50,514	46,785	6.2	8.0
54181	Advertising agencies	21,917	20,388	18,924	7.5	7.7
54182	Public relations agencies	7,142	6,478	5,927	10.3	9.3
54183	Media buying agencies	695	680	637	2.2	6.8
54184	Media representatives	1,910	1,783	1,683	7.1	5.9
54185	Display advertising	5,211	4,844	4,285	7.6	13.0
54186	Direct mail advertising	9,274	9,569	8,843	-3.1	8.2
5418y	All other advertising ⁴	7,507	6,772	6,486	10.9	4.4

See footnotes at end of table.

Table 6.20. Professional, Scientific, and Technical Services (NAICS 54) – Estimated Total Expenses for Employer Firms: 2004 Through 2006—Con.

[Estimates are based on data from the 2006 Service Annual Survey and administrative data. Estimates for 2005 and prior years have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	2006	2005	2004	Percent change	
					2006/2005	2005/2004
5419	Other professional, scientific, and technical services	41,852	41,511	38,423	0.8	8.0
54191	Marketing research and public opinion polling	10,309	10,032	9,085	2.8	10.4
54192	Photographic services	5,869	5,921	5,692	-0.9	4.0
541921	Photography studios, portrait	4,246	4,277	4,147	-0.7	3.1
541922	Commercial photography	1,623	1,644	1,545	-1.3	6.4
54193	Translation and interpretation services	927	955	864	-2.9	10.5
54194	Veterinary services	17,539	16,963	15,812	3.4	7.3
54199	All other professional, scientific, and technical services	7,208	7,641	6,969	-5.7	9.6

¹Excludes NAICS 54112 (Offices of notaries).

²Includes NAICS 54134 (Drafting services), NAICS 54135 (Building inspection services), NAICS 54136 (Geophysical surveying and mapping services), and NAICS 54137 (Surveying and mapping (except geophysical) services).

³Includes NAICS 54142 (Industrial design services) and NAICS 54149 (Other specialized design services).

⁴Includes NAICS 54187 (Advertising material distribution services) and NAICS 54189 (Other services related to advertising).

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>.

Appendix A, Table A-6.18 provides estimated measures of sampling variability.

Table 6.21. Professional, Scientific, and Technical Services (NAICS 54) – Estimated Expenses for Tax-Exempt Employer Firms: 2004 Through 2006

[Estimates are based on data from the 2006 Service Annual Survey and administrative data. Estimates for 2005 and prior years have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	2006	2005	2004
54	Professional, scientific, and technical services	23,618	22,334	20,945
54111	Offices of lawyers	2,537	2,408	2,340
5417	Scientific research and development services	21,082	19,927	18,606
54171	Research and development in the physical, engineering, and life sciences	18,272	17,373	16,194
54172	Research and development in the social sciences and humanities	2,810	2,554	2,412

Note: Estimates cover tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-6.19 provides estimated measures of sampling variability.

Table 6.22. Professional, Scientific, and Technical Services (NAICS 54) – Estimated Year-to-Year Percent Change in Expenses for Tax-Exempt Employer Firms: 2004 Through 2006

[Estimates are based on data from the 2006 Service Annual Survey and administrative data. Estimates for 2005 and prior years have been revised to reflect historical corrections to individual responses. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	2006/2005	2005/2004
54	Professional, scientific, and technical services	5.7	6.6
54111	Offices of lawyers	5.4	2.9
5417	Scientific research and development services	5.8	7.1
54171	Research and development in the physical, engineering, and life sciences	5.2	7.3
54172	Research and development in the social sciences and humanities	10.0	5.9

Note: Estimates cover tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-6.19 provides estimated measures of sampling variability.

Table 6.23. Professional, Scientific, and Technical Services (NAICS 54)¹ – Selected Expenses for Employer Firms: 2004 Through 2006

[Estimates are based on data from the 2006 Service Annual Survey and administrative data. Estimates for 2005 and prior years have been revised to reflect historical corrections to individual responses. Dollar volume estimates are published in millions of dollars; consequently, results may not be additive. Estimates have been adjusted using results of the 2002 Economic Census]

Kind of business	2006	2005	2004	Percent change	
				2006/2005	2005/2004
Operating Expenses					
Total	910,047	850,925	777,498	6.9	9.4
Personnel costs	523,024	484,210	441,991	8.0	9.6
Gross annual payroll	419,510	390,042	357,534	7.6	9.1
Employer's cost for fringe benefits	71,824	65,021	59,233	10.5	9.8
Temporary staff and leased employee expense	31,690	29,147	25,224	8.7	15.6
Expensed materials, parts and supplies (not for resale)	45,244	41,736	38,158	8.4	9.4
Expensed equipment	9,509	8,494	7,838	11.9	8.4
Expensed purchase of other materials, parts, and supplies	35,735	33,241	30,320	7.5	9.6
Expensed purchased services	75,581	71,320	66,437	6.0	7.3
Expensed purchases of software	7,811	7,128	6,207	9.6	14.8
Purchased electricity and fuels (except motor fuels)	4,324	4,176	3,710	3.5	12.6
Lease and rental payments	40,752	39,145	37,089	4.1	5.5
Purchased repair and maintenance	6,957	6,365	5,987	9.3	6.3
Purchased advertising and promotional services	15,737	14,506	13,443	8.5	7.9
Other operating expenses	266,197	253,659	230,912	4.9	9.9
Depreciation and amortization charges	23,316	22,211	21,895	5.0	1.4
Governmental taxes and license fees	8,509	8,625	7,984	-1.3	8.0
All other operating expenses	234,373	222,823	201,033	5.2	10.8

¹Excludes NAICS 54112 (Offices of notaries).

Note: Estimates cover taxable and tax-exempt firms and are not adjusted for price changes. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/svsd/www/cv.html>. Appendix A, Table A-6.20 provides estimated measures of sampling variability.