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INFORMATION REGARDING UNITED STATES IMPORT AND EXPORT PRICES BY PRODUCT

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INFORMATION REGARDING UNITED STATES IMPORT AND EXPORT PRICES BY PRODUCT

WAIVER

The opinions expressed by the author in this publication do not necessarily reflect those of either the United States Agency for International Development or the United States Government.

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ACRONYMS

AMCHAM	American Chamber of Commerce in the Dominican Republic
MFN Tariff	Most Favored Nation Tariff
DR-CAFTA	U.S. Free Trade Agreement between the United States, Central America and the Dominican Republic
CIF	INCOTERM – Cost, Insurance and Freight
CNC	National Competitiveness Council
EXPO	Exports
U.S.	United States
KG	Kilogram
n.a.	Not applicable
Part.	Participation
DR	Dominican Republic
SEGIR	Project to Support Economic Growth and Institutional Reform
USAID	United States Agency for International Development (USAID)
USD	United States Dollars

Executive Summary

Executive Summary

This report is part of a group of studies financed by the U.S. Agency for International Development (USAID) through the Support for Economic Growth and Institutional Reform Project (SEGIR, by its English acronym), which are intended to support the National Competitiveness Council and the American Chamber of Commerce of the Dominican Republic (AMCHAM) in the preparation, identification and development of a strategy to take advantage of commerce and investment opportunities presented by CAFTA-DR for the Dominican Republic (DR).

The set of studies consists of the following five modules.

- Module 1: Bilateral Trade between the Dominican Republic and the United States.
- Module 2: Dominican Republic Exports and Investment Guide.
- Module 3: Logistics Guide for the Dominican Republic.
- Module 4: Analysis of imports and exports with the corresponding selling prices.
- Module 5: Identification of 200 Dominican Republic products with greater potential in the United States (U.S.A.) analyzed to 10 customs tariff digits. Design of computer software for this purpose.

The purpose of this Module is to present the prices of the selected United States products – for import as well as export - to 10 North American customs tariff digits, in order to have updated information that serves as a guide for development of activities in the country.

Detailed data is presented on 465 products exported from the United States to the rest of the world, and on 391 products imported by that country, which the Dominican Republic has the potential to supply, either currently or in the future, and that may present a significant opportunity of business for Dominican and foreign businessmen who wish to produce and export from Dominican territory.

This Module contains the following information, which is divided into the following two subject areas:

A. Report on United States Import Prices

This section contains detailed information on 391 products imported by the United States, with the following data:

- **Identification of the primary supplying countries by product.**
- **Total imports for 2004 by product.**

- **Imports received via air:**
 - o The average price (CIF) per kilogram.
 - o Freight cost per kilogram.
 - o The share of freight in the price of the product.

- **Imports received via sea:**
 - o The average price (CIF) per kilogram.
 - o Freight cost per kilogram.
 - o The share of freight in the price of the product.

B. Report on United States Export Prices

This section contains detailed information on 465 products exported by the United States, with the following data:

- **United States tariff sub-items to 10 digits.**
- **Description of each product, according to the United States tariff classification.**
- **Total value of exports reported in 2004.**

- Exports shipped via sea:
 - o Total value of exports.
 - o Total volume of exports.
 - o Price per kilogram.

- **Exports shipped via air:**
 - o Total value of exports.
 - o Total volume of exports.
 - o Price per kilogram.

An analysis of 391 products imported into the United States and 465 products exported from the North American market was conducted, in which products Dominican businessmen have a commercial interest.

The products imported into the United States which were selected represent opportunities for export business to the United States for Dominican businessmen. Three hundred ninety-one products¹, were chosen, which arose from the following exercise, subject to the following considerations:

¹ It is important to note that the commitment of the consultants was to select 200 products, but in light of the great interest and concerns of businessmen related to such a large number of products, nearly double that number of products were analyzed, which will result in a benefit for the businessmen.

The offering of Dominican products presented for this project is extensive; the response to interviews and surveys was very positive and the interests of the business owners cover many sectors and products. After matching current and potential supply with the demand of the U.S. import market, it was determined that these are the "star" products with which the Dominican Republic can successfully compete.

It is very important to clarify that the products selected correspond to a selection methodology that was systematically applied. This methodology is described in detail in the body of this report.

From the point of view of the U.S. export products selected, these products were selected and analyzed, to the extent that the response to interviews and surveys was very positive and the interests of the business owners extends to very diverse sectors and products.

Taking into consideration that detailed data is presented on each product, the Dominican business owner may identify the primary countries that export the product in which they are interested, as well as the prices at which they enter the United States, and the various means of transport used, which will allow the business owner to analyze whether it is expedient or not to export a specific product to the United States market and assess the type of transport that is most expedient to use.

The same analysis may be carried out by the business owner for exports from the United States to the Dominican Republic.

SECTION I

INTRODUCTION

SECTION I

INTRODUCTION

This report is part of a group of studies financed by the U.S. Agency for International Development (USAID) through the Support for Economic Growth and Institutional Reform Project (SEGIR, by its English acronym), which are intended to support the National Competitiveness Council and the American Chamber of Commerce of the Dominican Republic (AMCHAM) in the preparation, identification and development of a strategy to take advantage of commerce and investment opportunities presented by CAFTA-DR for the Dominican Republic (DR).

The set of studies consists of the following five modules.

- Module 1: Bilateral Trade between the Dominican Republic and the United States.
- Module 2: Dominican Republic Exports and Investment Guide.
- Module 3: Logistics Guide for the Dominican Republic.
- Module 4: Analysis of imports and exports with the corresponding selling prices.
- Module 5: Identification of 200 Dominican Republic products with greater potential in the United States (U.S.A.) analyzed to 10 customs tariff digits. Design of computer software for this purpose.

The purpose of this Module is to present the prices of the selected United States products – for import as well as export - to 10 North American customs tariff digits, in order to have updated information that serves as a guide for development of activities in the country.

An analysis of 391 products imported into the United States and 465 products exported from the North American market was conducted, in which products Dominican businesses have a commercial interest.

The products imported into the United States which were selected represent opportunities for export business for Dominican businessmen. Three hundred ninety-one products², were chosen, which arose from the following exercise, subject to the following considerations:

The offering of Dominican products presented for this project is extensive; the response to interviews and surveys was very positive and the interests of the business owners cover many sectors and products. After matching current and potential supply with the

² It is important to note that the commitment of the consultants was to select 200 products, but in light of the great interest and concerns of businessmen related to such a large number of products, nearly double that number of products were analyzed, which will result in a benefit for the businessmen.

demand of the U.S. import market, it was determined that these are the "star" products with which the Dominican Republic can successfully compete.

It is very important to clarify that these products were selected using a methodology that was systematically applied to this fiscal year.

From the point of view of the U.S. export products selected, these products were selected and analyzed, to the extent that the response to interviews and surveys was very positive and the interests of the business owners extends to varied sectors and products.

Taking into consideration that detailed information is presented on each product, the business owner may identify the primary countries that export the product in which he is interested, as well as the prices at which the products enter the United States, and the various means of transport that are used. This information will allow the business owner to determine whether it is expedient to export a specific product to the United States market, and assess the type of transport that is most expedient to use.

The same analysis may be carried out by the business owner for exports from the United States.

SECTION II

UNITED STATES IMPORT PRICES

SECTION II

UNITED STATES IMPORT PRICES

This section contains detailed information regarding prices of imports to the United States for products selected to 10 digits of the U.S. customs tariff codes.

For the purpose of selecting products, the following methodology was used.

A. Product Selection Methodology

A survey was prepared and sent to the members of the American Chamber of Commerce in the Dominican Republic, for them to report on the five (5) primary products in which they were interested, for export from the Dominican Republic to the United States, as well as for import to the Dominican Republic from the United States, with the corresponding customs tariff sub-item. A total of 68 surveys were received, each with a large number of products of interest. The results were tabulated based on the corresponding 10-digit customs tariff code.

Then, the information on Dominican Republic exports in 2004 was cross-referenced with the products from the visits to various organizations (members of the Board of Directors of the American Chamber of Commerce in the Dominican Republic, information from the Dominican Agro-business Board, Dominican Exporters Association, ADOEXPO, etc.).

Once the data from the various sources had been compiled, a total of 4,825 products were reported, from which 391 Dominican Republic export products to the United States were selected.

The products were selected based on qualitative as well as quantitative criteria.

The **qualitative criteria** included current or potential supply from the Dominican Republic.

The **quantitative factors** included the following:

- Products that have an import market in the United States in excess of USD 15 million, for 2004.
- Products with a positive growth dynamic on the market between 2000 and 2004 in excess of 7.5%.
- Products that have a U.S. import customs tariff in excess of 4%.

The following information is presented for each product.

- **Identification of the primary supplying countries by product.**

- **Total imports for 2004 by product.**
- **Imports received via air:**
 - o The average price (CIF) per kilogram.
 - o Freight cost per kilogram.
 - o The share of freight in the price of the product.
- **Imports received via sea:**
 - o The average price (CIF) per kilogram.
 - o Freight cost per kilogram.
 - o The share of freight in the price of the product.

B. Description of the Analysis by Product

For the purpose of explaining the information set forth in this report, a description appears below of each of the fields contained in the “Report of U.S. Import Prices,” (table in Excel format).

By way of example, one of the 391 products appearing in the U.S. import prices table will be explained and analyzed.

B.1. Product identification. The first section for each product contains a description of the product, including the following data:

PRICES BY PRODUCT - IMPORT TO THE UNITED STATES		
SECTOR	AGRICULTURE	
SUB-ITEM	DESCRIPTION	
0603108060	CUT FLOWERS AND FLOWER BUDS NESOI, FRESH	
MFN Tariff	6.4%	

B1a. Sector: For methodological purposes, the 99 chapters of the U.S. customs tariff code have been broken down into 22 sectors, as shown in the Appendix to this document. For the case in question, this product corresponds to the agricultural sector.

B1b. Sub-item. According to the U.S. import tariff classification, products are identified by means of 10 digits. In this case, the product corresponds to sub-item 06 03 10 80 60.

B1c. Product Description. This column contains a description of the product according to the U.S. customs tariff classification, which in this case corresponds to “*Cut flowers and flower buds NESOI, fresh.*”

The second section for each product includes the following information:

PRICES BY PRODUCT - IMPORT TO THE UNITED STATES

SECTOR	AGRICULTURE						
SUB-ITEM	DESCRIPTION						
0603108060	CUT FLOWERS AND FLOWER BUDS NESOI, FRESH						
MFN Tariff	6.4%						
COUNTRY	EXPORT TO U.S.USD	PRICES OF IMPORTS BY AIR			PRICES OF IMPORTS BY SEA		
VENDOR	2004	CIF PRICE USD/KG	FREIGHT USD/KG	% SHARE FREIGHT / PRICE	CIF PRICE USD/KG	FREIGHT USD/KG	% SHARE FREIGHT / PRICE
Total	215,821,827	4.89	0.74	15.1%	3.31	0.33	10.0%
Colombia	62,053,464	4.30	0.92	21.5%	n.a.:	n.a.:	n.a.:
Holland	61,835,172	7.99	2.22	27.8%	3.73	0.34	9.1%
Ecuador	41,599,369	5.63	1.25	22.2%	n.a.:	n.a.:	n.a.:
Canada	15,339,472	7.56	0.54	7.2%	n.a.:	n.a.:	n.a.:
Mexico	9,614,897	3.68	0.68	18.6%	n.a.:	n.a.:	n.a.:
Israel	5,670,387	6.83	2.21	32.4%	3.98	0.08	2.1%
New Zealand	3,378,625	8.18	2.46	30.1%	n.a.:	n.a.:	n.a.:
Peru	2,167,967	5.30	1.01	19.1%	n.a.:	n.a.:	n.a.:
Dominican Republic	1,141,840	2.18	0.59	27.3%	n.a.:	n.a.:	n.a.:
Brazil	964,020	5.67	1.95	34.4%	n.a.:	n.a.:	n.a.:
Thailand	294,947	8.80	1.94	22.0%	n.a.:	n.a.:	n.a.:

B2. Supplying country. The first column shows the primary suppliers of this product for 2004, and the Dominican Republic is shown in ninth place.

B3. Exports to U.S. USD 2004. The second column shows the value of world exports to the United States in 2004, organized by descending value, from the countries listed in the first column. In the case under review, we see that the Dominican Republic exported USD 1,141,840 of this type of flowers in 2004. Colombia is shown as the leading supplier to the U.S. market.

B4. Prices of imports by air

B4a. CIF PRICE USD/KG. This column identifies the price (CIF) in dollars per kilogram imported for each of the primary supplying countries. In this case, the amount per kilogram imported by air from the Dominican Republic is USD 2.18.

B4b. FREIGHT USD/KG. This column shows the cost of freight per kilogram imported by this means, for each of the primary supplying countries; so in this case, the cost of freight per kilogram imported coming from the Dominican Republic is USD 0.59. As noted, this is a very competitive amount, compared to other countries such as Holland or Israel that have a cost above USD 2.00 per kilogram.

B4c. % SHARE FREIGHT / PRICE The share of the price corresponding to freight from the primary supplying countries is shown. The share of freight in the price for the Dominican Republic is 27.3%.

B5. Prices of imports by sea

B5a. CIF PRICE USD/KG This column identifies the price (CIF) in dollars per kilogram imported for each of the primary supplying countries. In this case, neither the Dominican Republic nor the majority of the primary suppliers export cut flowers by ocean.

B5b. FREIGHT USD/KG This column indicates the cost of freight per kilogram imported by this means, for each of the primary supplying countries. If no imports from the Dominican Republic are shown for this transport means, this category does not apply.

B5c. Percentage SHARE FREIGHT / PRICE The share of freight in the price is shown for the primary supplying countries; like for the previous column, if no imports from the Dominican Republic are shown for this transport means, this category does not apply.

Import price information for each of the products appears in Appendix B.

SECTION III

UNITED STATES EXPORT PRICES TO THE REST OF THE WORLD

SECTION III

UNITED STATES EXPORT PRICES TO THE REST OF THE WORLD

The report on the selected U.S. export prices contains an analysis of 465 products, which were selected taking into consideration the interviews and surveys conducted with Dominican business owners, in which they expressed their interest in U.S. export products, regarding which they may have a commercial interest in importing into the Dominican Republic.

The following information is presented for each product.

- **United States tariff sub-items to 10 digits.**
- **Description of each product, according to the United States tariff classification.**
- **Total value of exports reported in 2004.**
- Exports shipped via sea:
 - o Total value of exports.
 - o Total volume of exports.
 - o Price per kilogram.
- **Exports shipped via air:**
 - o Total value of exports.
 - o Total volume of exports.
 - o Price per kilogram.

A. Analysis by Product

For the purpose of explaining the information set forth in this report, a description appears below of each of the fields contained in the "Report of U.S. Export Prices," (table in Excel format).

By way of example, the first product appearing in the U.S. export price table will be analyzed and explained.

MODULE 4 REPORTING OF U.S. EXPORT PRICES TO THE REST OF THE WORLD

#	Sub-Item	Product Description	Total US Exports - 2004	Total US Exports by Ocean - 2004	Total US Exports by Ocean – KG - 2004	US Price per Kilogram - By Ocean - 2004	Total US Exports by Air - 2004	Total US Exports by Air – KG - 2004	US Price per Kilogram - By Air - 2004	Exports with ground – multimodal transport - USD
1	0406200000	CHEESE OF ALL KINDS, GRATED OR POWDERED	\$77,953,284	\$ 48,308,137	16,740,020	\$ 2.9	\$ 745,005	207,353	\$3.6	\$28,900,142

A1. Product identification

A1a #. Product Number. Four hundred sixty-five products are identified in the table, arranged by standardized customs sub-item classification. The product to be reviewed is #1.

A1b. Sub-item. According to the U.S. tariff classification, products are identified by means of 10 digits. In this case, product #1 corresponds to sub-item 04 06 20 00 00.

A1c. Product Description. This column contains the description of the product according to the U.S. customs tariff classification, which in this case corresponds to: *“Cheese of all kinds, grated o powdered.”*

A2. Exports

A2a. Exports 2004, total US. This column contains the value of total U.S. exports to the rest of the world for 2004, which for the product in question total USD 77,953,284.

A2b. Total US exports by ocean, 2004. Of the total U.S. exports of “Cheeses of all kinds, grated or powdered” for 2004, more than 60% were transported by ocean (USD 48,308,137), which means that this is the primary means of transport used to export this product from the United States to the rest of the world.

A2c. Total exports by Ocean – KG – 2004. Indicates the total exported by product in kilograms. For the purpose of the product in question, 16,740,020 kilograms were exported.

A2d. Price (in USD) per kilogram transported by ocean – 2004. The average export price by ocean for 2004, for the product in question, is USD 2.90 per kilogram.

A2e. Total exports by air, 2004. Of the total exports by the United States of “Cheeses of all kinds, grated or powdered” for 2004, a total of USD 745,005 was exported by air.

A2f. Total exports by air in kilograms, 2004. Indicates the total exported by air, in kilograms, which for the purposes of the example in question corresponds to 207,353 Kg.

A2g. Price (in USD) per kilogram transported by air – 2004. The average export price by air for 2004, for the product in question, is USD 3,6 per kilogram.

A2h. Total exports via ground / multimodal transport, 2004. Of the total exports by the United States of “Cheeses of all kinds, grated or powdered” for 2004, a total of USD 28,900,142 was exported by this means.

Export price information for each of the products appears in Appendix C.

SECTION IV

BIBLIOGRAPHY

SECTION IV

BIBLIOGRAPHY

Calculations and statistical analyses designed and developed by consultants Araújo Ibarra & Asociados S.A., based on data from the United States International Trade Commission (USITC).

APPENDIX A

DISTRIBUTION OF SECTORS IN THE STANDARDIZED TARIFF CLASSIFICATION

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DISTRIBUTION OF SECTORS IN THE STANDARDIZED TARIFF CLASSIFICATION

SECTOR	CHAPTER	DESCRIPTION
LIVESTOCK	1	LIVE ANIMALS
LIVESTOCK	2	MEAT
LIVESTOCK	3	FISH AND SHELLFISH
LIVESTOCK	5	OTHER ANIMAL PRODUCTS
AGRICULTURE	6	LIVE PLANTS AND FLOWERS
AGRICULTURE	7	GARDEN PRODUCE
AGRICULTURE	8	FRUITS
AGRICULTURE	9	SPECIAL MATE, COFFEE, TEA
AGRICULTURE	10	GRAINS
AGRICULTURE	11	MILLING PRODUCTS
AGRICULTURE	12	OLEAGINOUS SEEDS, MEDICINAL PLANTS, FODDER
AGRICULTURE	13	GUMS, RESINS, PLANT EXTRACTS AND JUICES
AGRICULTURE	14	BRAIDABLE MATERIAL AND OTHER PLANT PRODUCTS
AGRO-INDUSTRIAL	15	ANIMAL AND PLANT FATS AND OILS
AGRO-INDUSTRIAL	16	PREPARED PRODUCTS OF MEAT, FISH AND SHELLFISH
AGRO-INDUSTRIAL	17	SUGAR AND PASTRY/CAKE PRODUCTS
AGRO-INDUSTRIAL	18	CACAO AND CACAO PRODUCTS
AGRO-INDUSTRIAL	19	PRODUCTS MADE OF GRAINS, FLOUR AND PASTRIES
AGRO-INDUSTRIAL	20	PRODUCE AND FRUIT PREPARED PRODUCTS
AGRO-INDUSTRIAL	21	MISCELLANEOUS FOODS
AGRO-INDUSTRIAL	22	BEVERAGES, ALCOHOLIC BEVERAGES AND VINEGAR
AGRO-INDUSTRIAL	23	FOOD WASTE AND FOOD FOR ANIMALS
AGRO-INDUSTRIAL	24	TOBACCO
ORES AND FUELS	25	SALT, SULFUR, DIRT, STONES, GYPSUM, LIME AND CEMENTS
ORES AND FUELS	26	METAL-BEARING ORES, SLAG AND ASH
ORES AND FUELS	27	FUELS, OILS
CHEMICAL AND PHARMACEUTICAL	28	INORGANIC CHEMICALS
CHEMICAL AND PHARMACEUTICAL	29	ORGANIC CHEMICALS
CHEMICAL AND PHARMACEUTICAL	30	PHARMACEUTICAL PRODUCTS
CHEMICAL AND PHARMACEUTICAL	31	FERTILIZERS
CHEMICAL AND PHARMACEUTICAL	32	TANNING EXTRACTS, TANNINS, PIGMENTS, PAINTS AND OTHER COLORING AGENTS
CHEMICAL AND PHARMACEUTICAL	33	PERFUMES AND COSMETICS
CHEMICAL AND PHARMACEUTICAL	34	SOAPS, CANDLES, WAXES AND ODONTOLOGY PRODUCTS
CHEMICAL AND PHARMACEUTICAL	35	ALBUMIN MATERIALS, STARCHES, GLUES
CHEMICAL AND PHARMACEUTICAL	36	GUN POWDER
CHEMICAL AND PHARMACEUTICAL	37	PHOTOGRAPHIC PRODUCTS
CHEMICAL AND PHARMACEUTICAL	38	OTHER CHEMICALS
PLASTICS AND RUBBER	39	PLASTIC AND PLASTIC PRODUCTS
PLASTICS AND RUBBER	40	RUBBER AND RUBBER PRODUCTS
LEATHER AND LEATHER PRODUCTS	41	HIDES
LEATHER AND LEATHER PRODUCTS	42	LEATHER PRODUCTS
LEATHER AND LEATHER PRODUCTS	43	FUR PRODUCTS
WOOD AND WOOD PRODUCTS	44	WOOD, CHARCOAL AND WOOD PRODUCTS
WOOD AND WOOD PRODUCTS	45	CORK AND CORK PRODUCTS
WOOD AND WOOD PRODUCTS	46	BASKET PRODUCTS
PUBLISHING AND GRAPHIC ARTS	47	WOOD PASTE, PAPER OR CARDBOARD FOR RECYCLING
PUBLISHING AND GRAPHIC ARTS	48	PAPER, CARDBOARD, AND PAPER AND CARDBOARD PRODUCTS
PUBLISHING AND GRAPHIC ARTS	49	PUBLISHING AND GRAPHIC ARTS

SECTOR	CHAPTER	DESCRIPTION
TEXTILES	50	SILK
TEXTILES	51	WOOL
TEXTILES	52	COTTON
TEXTILES	53	OTHER PLANT-BASED TEXTILE FIBERS
TEXTILES	54	SYNTHETIC OR ARTIFICIAL FILAMENTS
TEXTILES	55	SYNTHETIC OR ARTIFICIAL FIBERS
TEXTILES	56	BATTING, SPECIAL THREADS, CORDS AND STRINGS
TEXTILES	57	RUGS
TEXTILES	58	SPECIAL CLOTHS
TEXTILES	59	TREATED FABRICS
TEXTILES	60	STITCHED FABRICS
CLOTHING	61	STITCHED CLOTHING
CLOTHING	62	WOVEN CLOTHING
CLOTHING	63	OTHER CLOTHING
FOOTWEAR	64	FOOTWEAR
MISC. MANUFACTURED ITEMS	65	HATS
MISC. MANUFACTURED ITEMS	66	UMBRELLAS, CANES, RIDING CROPS, WHIPS
MISC. MANUFACTURED ITEMS	67	FEATHERS, ARTIFICIAL FLOWERS AND MANUFACTURED GOODS FOR HAIR
NON-METALLIC ORES	68	STONE, PLASTER, CEMENT MANUFACTURED GOODS
NON-METALLIC ORES	69	CERAMIC PRODUCTS
NON-METALLIC ORES	70	GLASS AND GLASS GOODS
JEWELRY AND WATCHES	71	JEWELRY
COMMON METALS AND COMMON METAL GOODS	72	CAST IRON AND STEEL
COMMON METALS AND COMMON METAL GOODS	73	CAST IRON AND STEEL GOODS
COMMON METALS AND COMMON METAL GOODS	74	COPPER AND COPPER GOODS
COMMON METALS AND COMMON METAL GOODS	75	NICKEL AND NICKEL GOODS
COMMON METALS AND COMMON METAL GOODS	76	ALUMINUM AND ALUMINUM GOODS
COMMON METALS AND COMMON METAL GOODS	78	LEAD AND LEAD GOODS
COMMON METALS AND COMMON METAL GOODS	79	ZINC AND ZINC GOODS
COMMON METALS AND COMMON METAL GOODS	80	TIN AND TIN GOODS
COMMON METALS AND COMMON METAL GOODS	81	OTHER COMMON METALS
COMMON METALS AND COMMON METAL GOODS	82	TOOLS, KNIVES, CUTLERY
COMMON METALS AND COMMON METAL GOODS	83	GOODS MADE OF VARIOUS COMMON METALS
MECHANICAL EQUIPMENT AND MACHINERY	84	MECHANICAL EQUIPMENT AND MACHINERY
ELECTRICAL EQUIPMENT AND MACHINERY	85	ELECTRICAL EQUIPMENT AND MACHINERY
TRANSPORT EQUIPMENT	86	VEHICLES AND RAILWAY ROLLING STOCK
TRANSPORT EQUIPMENT	87	GROUND VEHICLES AND PARTS FOR THE SAME
TRANSPORT EQUIPMENT	88	AIRCRAFT AND AIRCRAFT PARTS
TRANSPORT EQUIPMENT	89	SHIPS
MEASUREMENT, MEDICAL-SURGICAL AND VETERINARY INSTRUMENTS	90	MEASUREMENT, PRECISION, OPTICAL AND MEDICAL-SURGICAL INSTRUMENTS
JEWELRY AND WATCHES	91	CLOCKS AND CLOCK COMPONENTS
MISCELLANEOUS MANUFACTURED GOODS	92	MUSICAL INSTRUMENTS
OTHER	93	WEAPONS AND AMMUNITION
FURNITURE AND LIGHT FIXTURES	94	FURNITURE, MEDICAL-SURGICAL FURNISHINGS, BED ITEMS AND LIGHT FIXTURES
MISCELLANEOUS MANUFACTURED GOODS	95	GAMES AND TOYS
MISCELLANEOUS MANUFACTURED	96	MISCELLANEOUS MANUFACTURED GOODS

GOODS		
MISCELLANEOUS MANUFACTURED GOODS	97	ART OBJECTS
OTHER	98	SPECIAL TREATMENT
OTHER	99	OTHER

APPENDIX B

IMPORT PRICES TO THE UNITED STATES BY PRODUCT

APPENDIX C

EXPORT PRICES FROM THE UNITED STATES BY PRODUCT