



USAID
DEL PUEBLO DE LOS ESTADOS
UNIDOS DE AMÉRICA



MODULO 3 GUÍA LOGÍSTICA DE LA REPUBLICA DOMINICANA

MATRIZ LOGISTICA DE COMPETIDORES

MATRIZ DE COMPETIDORES													
SECTOR	PECUARIO												
CODIGO	DESCRIPCION												
202308000	NESOI, MEAT OF BOVINE ANIMALS, BONELESS, FROZEN												
ARANCEL NMF	26.4%	PREFERENCIAS			Free (CA,MX); 13.2% (JO); See 9910.02.05 9910.02.10 (SG); See 9911.02.05 9911.02.10 (CL); See 9913.02.05								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	206,400,494	0	0	99%	100.0%	0.0	26.4%	4.01	0.46	11.5%	2.13	0.15	7.0%
Uruguay	204,406,299	2	1	184%	99.0%	75.4	26.4%	5.21	1.26	24.2%	2.13	0.15	7.0%
Canada	1,566,685	3	2	2%	0.8%	-10.0	0.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.
India	149,661	5	3	0%	0.1%	0.1	26.4%	n.d.	n.d.	n.d.	2.05	0.13	6.4%
Australia	130,276	6	4	12%	0.1%	0.1	26.8%	n.d.	n.d.	n.d.	1.99	0.09	4.7%
Argentina	58,771	1	5	-71%	0.0%	-65.0	26.4%	n.d.	n.d.	n.d.	2.43	0.16	6.4%
Costa Rica	42,433	7	6	0%	0.0%	0.0	26.4%	n.d.	n.d.	n.d.	1.85	0.17	9.4%
Honduras	40,740	8	7	0%	0.0%	0.0	26.4%	n.d.	n.d.	n.d.	2.24	0.17	7.5%
MATRIZ DE COMPETIDORES													
SECTOR	PECUARIO												
CODIGO	DESCRIPCION												
402994500	MILK, CONDENSED, SWEETENED, NESOI, IN AIRTIGHT CONTAINERS												
ARANCEL NMF	49.6 cents/kg	PREFERENCIAS			Free (MX); See 9911.04.70, 9911.04.72 (CL); See 9909.04.05, 9909.04.18 (JO); See 9910.04.50, 9910.04.53 (SG);								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	15,762,339	0	0	42%	100.0%	0.0	7.2%	n.d.	n.d.	n.d.	0.94	0.10	10.6%
Mexico	14,528,656	1	1	55%	92.2%	28.6	0.0%	n.d.	n.d.	n.d.	1.04	0.05	4.7%
Brazil	553,115	8	2	52%	3.5%	3.5	0.0%	n.d.	n.d.	n.d.	0.85	0.11	12.7%
Chile	394,927	2	3	-18%	2.5%	-19.7	14.4%	n.d.	n.d.	n.d.	1.65	0.11	6.7%
Indonesia	133,200	9	4	2%	0.8%	0.8	0.0%	n.d.	n.d.	n.d.	1.06	0.10	9.6%
Vietnam	64,500	3	5	-27%	0.4%	-5.3	0.0%	n.d.	n.d.	n.d.	0.99	0.13	13.1%
Holanda	39,358	10	6	-26%	0.2%	0.2	16.1%	n.d.	n.d.	n.d.	1.90	0.10	5.4%
Australia	22,831	11	8	0%	0.1%	0.1	59.2%	n.d.	n.d.	n.d.	0.89	0.10	11.7%
Rep Dominicana	0	15	13	-100%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	2.99	0.15	5.2%



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MATRIZ DE COMPETIDORES														
SECTOR	AGRICOLA													
CODIGO	DESCRIPCION													
602100000	UNROOTED CUTTINGS AND SLIPS OF PLANTS, NESOI													
ARANCEL NMF	4.8%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX,SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	55,431,900	0	0	11%	100.0%	0.0	4.8%	13.82	0.83	6.0%	0.77	0.17	21.8%	
Costa Rica	19,192,209	1	1	17%	34.6%	6.7	0.0%	10.54	1.09	10.3%	0.68	0.15	21.5%	
Guatemala	12,250,809	2	2	8%	22.1%	-2.7	4.8%	12.68	0.78	6.1%	0.77	0.17	22.4%	
Mexico	10,309,866	3	3	9%	18.6%	-1.2	4.8%	16.97	0.77	4.5%	n.d.	n.d.	n.d.	
Israel	3,225,945	4	4	17%	5.8%	1.1	0.0%	67.42	3.49	5.2%	n.d.	n.d.	n.d.	
Bélgica	2,491,752	7	5	27%	4.5%	1.9	4.8%	98.13	4.90	5.0%	n.d.	n.d.	n.d.	
China	1,268,765	16	6	56%	2.3%	1.7	4.8%	7.21	2.44	33.9%	1.42	0.33	23.2%	
Dinamarca	918,192	14	7	34%	1.7%	0.9	4.8%	52.28	5.94	11.4%	n.d.	n.d.	n.d.	
Brazil	886,230	35	8	242%	1.6%	1.6	4.8%	31.34	2.63	8.4%	n.d.	n.d.	n.d.	
Colombia	651,739	24	10	56%	1.2%	0.9	0.0%	13.57	1.66	12.2%	n.d.	n.d.	n.d.	
Nueva Zelanda	239,492	32	14	86%	0.4%	0.4	4.8%	86.74	6.67	7.7%	n.d.	n.d.	n.d.	
Rep Dominicana	32,784	9	33	-54%	0.1%	-1.9	0.0%	14.26	0.54	3.8%	0.32	0.07	20.9%	
MATRIZ DE COMPETIDORES														
SECTOR	AGRICOLA													
CODIGO	DESCRIPCION													
602909090	PLANTS, LIVE, WITHOUT SOIL ATTACHED TO ROOTS, NESOI													
ARANCEL NMF	4.8%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX,SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	59,679,596	0	0	13%	100.0%	0.0	4.8%	11.21	0.71	6.4%	1.15	0.18	15.7%	
Canada	36,310,319	1	1	12%	60.8%	-1.5	4.8%	15.42	1.24	8.0%	n.d.	n.d.	n.d.	
Costa Rica	5,898,966	2	2	5%	9.9%	-3.1	4.8%	4.43	0.69	15.5%	0.70	0.08	11.3%	
China	3,030,815	16	3	100%	5.1%	4.6	4.8%	13.59	4.55	33.5%	1.61	0.40	24.9%	
Holanda	2,816,847	3	4	1%	4.7%	-2.7	4.8%	36.09	2.85	7.9%	7.62	0.17	2.3%	
Nueva Zelanda	2,767,561	5	5	30%	4.6%	2.0	4.8%	68.90	3.60	5.2%	n.d.	n.d.	n.d.	
Guatemala	2,764,595	4	6	23%	4.6%	1.4	0.0%	11.60	1.08	9.3%	2.20	0.18	8.3%	
Taiwan	902,166	7	7	18%	1.5%	0.3	4.8%	10.37	2.09	20.1%	1.53	0.14	9.0%	
India	810,137	13	8	36%	1.4%	0.7	0.0%	63.00	5.75	9.1%	n.d.	n.d.	n.d.	
Reino Unido	749,719	10	9	26%	1.3%	0.5	4.8%	69.87	4.34	6.2%	n.d.	n.d.	n.d.	
Polonia	207,229	36	17	205%	0.3%	0.3	4.8%	65.56	8.44	12.9%	n.d.	n.d.	n.d.	
Rep Dominicana	3,275	35	34	7%	0.0%	0.0	0.0%	20.28	0.79	3.9%	n.d.	n.d.	n.d.	



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MATRIZ DE COMPETIDORES														
SECTOR	AGRICOLA													
CODIGO	DESCRIPCION													
603108060	CUT FLOWERS AND FLOWER BUDS NESOI, FRESH													
ARANCEL NMF	6.4%	PREFERENCIAS				Free (A*,AU,CA,CL,E,IL,J,JO,MX)3.2% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	215,821,827	0	0	8%	100.0%	0.0	6.4%	4.89	0.74	15.1%	3.31	0.33	10.0%	
Colombia	62,053,464	2	1	12%	28.8%	3.6	6.4%	4.30	0.92	21.5%	n.d.	n.d.	n.d.	
Holanda	61,835,172	1	2	1%	28.7%	-8.6	6.4%	7.99	2.22	27.8%	3.73	0.34	9.1%	
Ecuador	41,599,369	4	3	42%	19.3%	12.8	6.4%	5.63	1.25	22.2%	n.d.	n.d.	n.d.	
Canada	15,339,472	3	4	4%	7.1%	-1.2	6.4%	7.56	0.54	7.2%	n.d.	n.d.	n.d.	
Mexico	9,614,897	5	5	-2%	4.5%	-2.0	0.0%	3.68	0.68	18.6%	n.d.	n.d.	n.d.	
Israel	5,670,387	7	7	10%	2.6%	0.1	6.4%	6.83	2.21	32.4%	3.98	0.08	2.1%	
Nueva Zelanda	3,378,625	9	8	12%	1.6%	0.2	6.4%	8.18	2.46	30.1%	n.d.	n.d.	n.d.	
Perú	2,167,967	10	9	12%	1.0%	0.1	0.0%	5.30	1.01	19.1%	n.d.	n.d.	n.d.	
Rep Dominicana	1,141,840	13	11	4%	0.5%	-0.1	0.0%	2.18	0.59	27.3%	n.d.	n.d.	n.d.	
Brazil	964,020	27	13	280%	0.4%	0.4	6.4%	5.67	1.95	34.4%	n.d.	n.d.	n.d.	
Tailandia	294,947	23	18	106%	0.1%	0.1	0.0%	8.80	1.94	22.0%	n.d.	n.d.	n.d.	

MATRIZ DE COMPETIDORES														
SECTOR	AGRICOLA													
CODIGO	DESCRIPCION													
704904040	KOHLRABI, KALE AND SIMILAR EDIBLE BRASSICAS, NESOI, FRESH OR CHILLED													
ARANCEL NMF	20.0%	PREFERENCIAS				Free (A+,CA,D,E,IL,J,JO); 15% (SG); 18% (AU); See 9906.07.19 9906.07.22 (MX); See 9911.95.00 9911.95.05 (CL)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	23,104,618	0	0	15%	100.0%	0.0	0.0%	2.63	1.02	38.8%	1.09	0.21	19.5%	
Mexico	19,008,800	1	1	16%	82.3%	1.9	0.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Canada	4,033,535	2	2	13%	17.5%	-1.4	20.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Costa Rica	48,183	3	3	-14%	0.2%	-0.5	0.0%	2.59	0.98	37.9%	n.d.	n.d.	n.d.	
Guatemala	14,100	6	4	0%	0.1%	0.1	0.0%	n.d.	n.d.	n.d.	1.09	0.21	19.5%	
Rep Dominicana	0	4	6	-100%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	0.47	0.19	39.8%	



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MATRIZ DE COMPETIDORES														
SECTOR	AGRICOLA													
CODIGO	DESCRIPCION													
709201000	ASPARAGUS, NOT REDUCED IN SIZE, ENTERED SEPTEMBER 15 TO NOVEMBER 15, AND TRANSPORTED TO THE UNITED STATES BY AIR, FRESH OR CHILLED													
ARANCEL NMF	5.0%	PREFERENCIAS				Free (A*,CA,CL,E,IL,J,JO,MX,SG); 4.7% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	20,979,802	0	0	14%	100.0%	0.0	5.0%	2.24	0.78	34.8%	2.02	0.49	24.2%	
Perú	19,855,664	1	1	19%	94.6%	16.1	5.0%	2.75	1.28	46.4%	2.09	0.49	23.4%	
Chile	556,207	2	2	-30%	2.7%	-15.6	5.0%	2.43	1.38	56.5%	1.40	0.49	35.3%	
Argentina	273,486	3	3	10%	1.3%	-0.2	0.0%	3.07	1.37	44.5%	n.d.	n.d.	n.d.	
Colombia	269,288	4	4	19%	1.3%	0.2	0.0%	2.24	0.69	31.0%	n.d.	n.d.	n.d.	
Nueva Zelanda	25,157	5	5	-21%	0.1%	-0.4	5.0%	4.53	3.41	75.3%	n.d.	n.d.	n.d.	
Rep Dominicana	0	9	8	0%	0.0%	0.0	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
MATRIZ DE COMPETIDORES														
SECTOR	AGRICOLA													
CODIGO	DESCRIPCION													
709209000	ASPARAGUS, NESOI, FRESH OR CHILLED													
ARANCEL NMF	21.3%	PREFERENCIAS				Free (A+,CA,D,E,IL,J,JO); See 9906.07.31 9906.07.34 (MX); 15.9% (CL); 17% (SG); 20.1% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	155,225,031	0	0	11%	100.0%	0.0	4.3%	2.55	0.90	35.4%	1.95	0.41	21.0%	
Perú	78,475,605	2	1	26%	50.6%	20.3	21.3%	2.77	1.11	40.0%	2.02	0.42	20.7%	
Mexico	73,181,568	1	2	2%	47.1%	-19.3	4.1%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Canada	1,752,284	9	3	193%	1.1%	1.1	0.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Colombia	713,313	3	4	-27%	0.5%	-2.0	0.0%	1.98	0.69	34.9%	n.d.	n.d.	n.d.	
Ecuador	328,630	8	5	63%	0.2%	0.2	0.0%	2.07	0.95	45.9%	n.d.	n.d.	n.d.	
Nueva Zelanda	103,989	10	8	67%	0.1%	0.1	21.3%	4.94	3.45	69.8%	n.d.	n.d.	n.d.	
China	51,929	14	10	41%	0.0%	0.0	21.3%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Francia	23,656	13	11	72%	0.0%	0.0	21.3%	9.07	2.76	30.4%	n.d.	n.d.	n.d.	
Australia	17,489	15	12	0%	0.0%	0.0	21.3%	4.14	1.91	46.0%	n.d.	n.d.	n.d.	
Reino Unido	5,116	16	13	0%	0.0%	0.0	21.3%	12.17	5.86	48.2%	n.d.	n.d.	n.d.	
Rep Dominicana	0	21	21	0%	0.0%	0.0	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	



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MATRIZ DE COMPETIDORES

SECTOR	AGRICOLA													
CODIGO	DESCRIPCION													
709901400	OKRA, FRESH OR CHILLED													
ARANCEL NMF	20.0%	PREFERENCIAS			Free (A,CA,CL,E,IL,J,JO,MX); 15% (SG); 18% (AU)									
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	17,420,488	0	0	17%	100.0%	0.0	20.0%	2.68	1.71	63.9%	0.85	0.16	18.9%	
Mexico	11,829,550	1	1	7%	67.9%	-29.6	0.0%	1.91	0.77	40.7%	n.d.	n.d.	n.d.	
El Salvador	2,818,886	4	2	184%	16.2%	15.7	0.0%	n.d.	n.d.	n.d.	0.98	0.17	17.4%	
Honduras	1,603,711	7	3	222%	9.2%	9.2	0.0%	n.d.	n.d.	n.d.	0.70	0.15	21.4%	
Nicaragua	1,097,333	3	4	93%	6.3%	5.4	0.0%	1.55	0.58	37.7%	1.29	0.30	23.3%	
Rep Dominicana	33,883	6	5	88%	0.2%	0.2	0.0%	0.74	0.15	20.6%	n.d.	n.d.	n.d.	
Ecuador	14,892	8	6	0%	0.1%	0.1	0.0%	n.d.	n.d.	n.d.	0.94	0.16	17.2%	
Perú	4,200	9	8	-40%	0.0%	0.0	0.0%	1.66	0.62	37.3%	n.d.	n.d.	n.d.	
Egipto	2,780	10	10	-32%	0.0%	0.0	20.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Panama	2,652	11	11	-26%	0.0%	0.0	0.0%	2.01	0.51	25.2%	n.d.	n.d.	n.d.	



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MATRIZ DE COMPETIDORES													
SECTOR	AGRICOLA												
CODIGO	DESCRIPCION												
709909100	VEGETABLES, NESOI, FRESH OR CHILLED												
ARANCEL NMF	20.0%	PREFERENCIAS			Free (A+,CA,D,E,IL,J,JO,MX); 15% (SG); 18.8% (AU); See 9911.95.26 9911.95.30 (CL)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	43,295,868	0	0	9%	100.0%	0.0	7.1%	2.73	0.46	16.8%	0.58	0.15	25.6%
Mexico	33,676,733	19	1	6%	77.8%	-8.5	0.0%	1.80	0.69	38.2%	0.61	0.03	4.1%
Canada	4,826,206	20	2	14%	11.1%	1.9	20.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.
Israel	3,059,190	21	3	75%	7.1%	6.0	0.0%	5.38	2.81	52.3%	n.d.	n.d.	n.d.
China	738,658	22	4	0%	1.7%	-0.6	20.0%	n.d.	n.d.	n.d.	0.51	0.15	29.9%
Costa Rica	418,572	23	5	41%	1.0%	0.6	0.0%	2.94	0.93	31.5%	0.63	0.13	21.2%
Rep Dominicana	143,544	24	6	24%	0.3%	0.1	0.0%	1.08	0.22	20.3%	1.31	0.02	1.5%
Haiti	103,367	25	7	0%	0.2%	0.2	0.0%	1.31	0.17	13.2%	1.31	0.12	9.1%
Ecuador	61,792	26	8	57%	0.1%	0.1	0.0%	n.d.	n.d.	n.d.	0.94	0.12	12.6%
El Salvador	42,065	27	9	94%	0.1%	0.1	20.0%	3.18	0.49	15.5%	n.d.	n.d.	n.d.
Guyana	29,568	29	11	0%	0.1%	0.1	0.0%	n.d.	n.d.	n.d.	1.81	0.16	9.1%
MATRIZ DE COMPETIDORES													
SECTOR	AGRICOLA												
CODIGO	DESCRIPCION												
710809750	VEGETABLES, NESOI, REDUCED IN SIZE, UNCOOKED OR COOKED BY STEAMING OR BOILING IN WATER, FROZEN												
ARANCEL NMF	14.9%	PREFERENCIAS			Free (A+,CA,D,E,IL,J,JO,MX); 11.1% (CL,SG); 13.4% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	53,015,123	0	0	13%	100.0%	0.0	14.5%	1.99	0.62	31.2%	1.38	0.18	12.8%
Canada	24,412,010	2	1	17%	46.0%	6.4	14.9%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.
Mexico	19,395,165	1	2	4%	36.6%	-13.7	0.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.
Perú	1,951,572	12	3	131%	3.7%	3.5	0.0%	3.02	1.74	57.7%	2.91	0.28	9.8%
Chile	1,332,527	5	4	30%	2.5%	1.1	13.3%	n.d.	n.d.	n.d.	2.86	0.26	8.9%
Guatemala	912,188	4	5	15%	1.7%	0.1	0.0%	n.d.	n.d.	n.d.	0.88	0.16	18.0%
China	902,474	7	6	46%	1.7%	1.1	14.9%	n.d.	n.d.	n.d.	0.90	0.20	22.1%
Tailandia	566,270	14	7	82%	1.1%	0.9	14.9%	n.d.	n.d.	n.d.	1.37	0.08	6.2%
Israel	505,543	27	8	19%	1.0%	1.0	0.0%	n.d.	n.d.	n.d.	1.10	0.05	4.9%
India	433,788	28	9	250%	0.8%	0.8	14.9%	n.d.	n.d.	n.d.	1.27	0.24	19.2%
Turquia	294,075	29	14	57%	0.6%	0.6	14.9%	n.d.	n.d.	n.d.	0.82	0.17	20.9%
Rep Dominicana	0	43	42	-100%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	1.62	0.16	10.0%



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MATRIZ DE COMPETIDORES

SECTOR	AGRICOLA												
CODIGO	DESCRIPCION												
714102000	CASSAVA (MANIOC) FRESH OR DRIED, WHETHER OR NOT SLICED OR IN THE FORM OF PELLETS												
ARANCEL NMF	11.3%	PREFERENCIAS			Free (A*,CA,CL,E,IL,J,JO,MX); 8.4% (SG); 8.4% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	19,638,865	0	0	16%	100.0%	0.0	11.3%	n.d.	n.d.	n.d.	0.57	0.11	19.6%
Costa Rica	18,894,250	1	1	16%	96.2%	-0.1	11.3%	n.d.	n.d.	n.d.	0.57	0.11	19.5%
Ghana	163,477	10	2	102%	0.8%	0.7	0.0%	n.d.	n.d.	n.d.	0.50	0.11	23.1%
Brazil	156,000	6	3	50%	0.8%	0.5	11.3%	n.d.	n.d.	n.d.	0.91	0.15	16.3%
Ecuador	153,662	2	4	-2%	0.8%	-0.7	0.0%	n.d.	n.d.	n.d.	0.48	0.12	24.8%
Nicaragua	84,031	7	5	46%	0.4%	0.3	0.0%	n.d.	n.d.	n.d.	0.65	0.18	27.5%
Panama	50,955	15	6	14%	0.3%	0.3	0.0%	n.d.	n.d.	n.d.	0.54	0.13	23.1%
Nigeria	44,582	14	7	112%	0.2%	0.2	11.3%	n.d.	n.d.	n.d.	0.48	0.12	24.1%
Rep Dominicana	42,010	3	8	-8%	0.2%	-0.3	0.0%	n.d.	n.d.	n.d.	0.51	0.14	27.6%
Honduras	9,636	16	11	0%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	0.44	0.07	16.8%
Cote d'Ivoire	2,845	17	13	-12%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	0.77	0.07	9.1%
Benin	2,400	18	15	0%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	0.60	0.24	39.8%



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MATRIZ DE COMPETIDORES														
SECTOR	AGRICOLA													
CODIGO	DESCRIPCION													
714902000	YAMS, FRESH, WHETHER OR NOT SLICED OR IN THE FORM OF PELLETS													
ARANCEL NMF	6.4%	PREFERENCIAS				Free (A,CA,CL,E,IL,J,JO,MX); 3.2% (SG); 4.8% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	27,677,270	0	0	9%	100.0%	0.0	6.4%	2.36	1.27	53.7%	0.91	0.13	14.1%	
Jamaica	11,413,658	1	1	10%	41.2%	1.2	0.0%	2.12	0.46	21.6%	1.43	0.10	6.9%	
Costa Rica	9,977,289	2	2	7%	36.0%	-3.8	0.0%	n.d.	n.d.	n.d.	0.69	0.12	17.3%	
Ghana	2,164,110	3	3	22%	7.8%	2.8	0.0%	1.76	0.92	52.4%	0.73	0.20	27.8%	
Japón	1,220,376	6	4	16%	4.4%	1.0	6.4%	n.d.	n.d.	n.d.	3.52	0.32	9.0%	
Brazil	1,084,530	4	5	5%	3.9%	-0.6	0.0%	n.d.	n.d.	n.d.	0.75	0.14	19.1%	
Perú	313,980	17	7	27%	1.1%	1.1	0.0%	n.d.	n.d.	n.d.	0.94	0.21	22.5%	
Panama	243,010	11	8	46%	0.9%	0.6	0.0%	n.d.	n.d.	n.d.	0.50	0.12	23.1%	
Rep Dominicana	121,535	7	10	-19%	0.4%	-1.0	0.0%	0.97	0.26	26.5%	0.76	0.07	9.4%	
Ecuador	67,062	18	12	87%	0.2%	0.2	0.0%	n.d.	n.d.	n.d.	1.38	0.18	12.7%	
Nicaragua	42,080	19	14	67%	0.2%	0.2	0.0%	n.d.	n.d.	n.d.	0.53	0.13	24.8%	
Cote d'Ivoire	24,422	20	15	0%	0.1%	0.1	0.0%	n.d.	n.d.	n.d.	0.68	0.28	40.8%	
MATRIZ DE COMPETIDORES														
SECTOR	AGRICOLA													
CODIGO	DESCRIPCION													
804400010	HASS AVOCADOS/HASS-LIKE DETER BY SEC USDA FRH/DRID													
ARANCEL NMF	11.2 cents/kg	PREFERENCIAS				Free (A+,CA,D,E,IL,J,JO,MX); 5.6 cents/kg (SG); See 9911.08.05 9911.08.35 (CL); See 9913.08.05 9913.08.30 (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	149,272,080	0	0	24%	100.0%	0.0	7.2%	2.87	0.68	23.9%	1.11	0.26	23.0%	
Chile	80,391,278	36	1	13%	53.9%	-22.6	7.2%	3.64	1.46	40.1%	1.07	0.26	24.5%	
Mexico	59,862,775	37	2	58%	40.1%	25.2	7.8%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Rep Dominicana	8,736,219	38	3	59%	5.9%	3.7	0.0%	n.d.	n.d.	n.d.	2.08	0.12	5.8%	
Nueva Zelanda	281,808	39	4	-48%	0.2%	-6.1	4.7%	n.d.	n.d.	n.d.	2.42	0.25	10.5%	



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MATRIZ DE COMPETIDORES														
SECTOR	AGRICOLA													
CODIGO	DESCRIPCION													
807113010	SEEDLESS WATERMELONS, FRESH, ENTERED 12/1 TO 3/31													
ARANCEL NMF	9.0%	PREFERENCIAS				Free (A,CA,CL,E,IL,J,JO,MX); 4.5% (SG); 6.7% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	21,397,248	0	0	44%	100.0%	0.0	9.0%	n.d.	n.d.	n.d.	0.35	0.07	20.3%	
Mexico	17,470,741	1	1	42%	81.6%	-4.7	0.0%	n.d.	n.d.	n.d.	0.48	0.13	26.9%	
Costa Rica	1,674,208	2	2	0%	7.8%	7.8	0.0%	n.d.	n.d.	n.d.	0.31	0.02	7.6%	
Guatemala	1,440,857	3	3	22%	6.7%	-6.5	0.0%	n.d.	n.d.	n.d.	0.33	0.07	19.8%	
Nicaragua	632,326	4	4	208%	3.0%	2.8	9.0%	n.d.	n.d.	n.d.	0.47	0.19	40.0%	
Panama	132,180	5	5	86%	0.6%	0.4	0.0%	n.d.	n.d.	n.d.	0.83	0.15	18.7%	
Honduras	25,876	6	6	0%	0.1%	0.1	0.0%	n.d.	n.d.	n.d.	0.30	0.18	58.1%	
Rep Dominicana	11,060	7	7	0%	0.1%	0.1	0.0%	n.d.	n.d.	n.d.	0.38	0.09	23.6%	
El Salvador	10,000	8	8	0%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	0.48	0.20	42.3%	
MATRIZ DE COMPETIDORES														
SECTOR	AGRICOLA													
CODIGO	DESCRIPCION													
807200000	PAPAYAS (PAPAWS) FRESH													
ARANCEL NMF	5.4%	PREFERENCIAS				Free (A,CA,CL,E,IL,J,JO,MX); 2.7% (SG); 4% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	88,540,141	0	0	17%	100.0%	0.0	5.4%	3.95	2.93	74.1%	0.60	0.13	21.7%	
Mexico	71,150,298	1	1	22%	80.4%	10.4	0.0%	1.33	0.00	0.0%	0.66	0.16	23.7%	
Belize	11,180,241	2	2	17%	12.6%	0.0	0.0%	n.d.	n.d.	n.d.	0.57	0.13	22.4%	
Brazil	3,750,320	3	3	-1%	4.2%	-4.1	5.4%	1.25	0.54	43.5%	0.85	0.10	12.1%	
Jamaica	1,686,830	4	4	-11%	1.9%	-3.9	0.0%	1.70	0.02	1.2%	n.d.	n.d.	n.d.	
Rep Dominicana	355,190	5	5	-24%	0.4%	-1.9	0.0%	1.05	0.36	34.5%	0.41	0.15	35.2%	
Guatemala	279,966	12	6	19%	0.3%	0.3	0.0%	1.30	0.76	58.6%	0.87	0.24	27.3%	
Tailandia	91,457	9	7	39%	0.1%	0.1	5.4%	n.d.	n.d.	n.d.	1.30	0.08	6.2%	
Filipinas	24,076	13	8	0%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	0.87	0.17	19.9%	
Holanda	17,049	14	9	0%	0.0%	0.0	5.4%	5.73	3.05	53.2%	n.d.	n.d.	n.d.	
Ecuador	2,700	15	10	0%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	0.49	0.12	23.7%	



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MATRIZ DE COMPETIDORES													
SECTOR	AGROINDUSTRIAL												
CODIGO	DESCRIPCION												
1702404000	GLUCOSE IN SOLID FORM & GLUCOSE SYRUP, CONTAINING IN DRY STATE AT LEAST 20% BUT LESS THAN 50% BY WEIGHT OF FRUCTOSE, NESOI												
ARANCEL NMF	5.1%		PREFERENCIAS				Free (A,CA,CL,E,IL,J,JO,MX); 2.5% (SG); 4.8% (AU)						
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	23,858,096	0	0	13%	100.0%	0.0	5.1%	33.49	32.27	96.3%	0.81	0.08	10.0%
Canada	19,683,084	1	1	8%	82.5%	-17.4	0.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.
Mexico	4,000,284	2	2	352%	16.8%	16.7	0.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.
India	66,164	5	3	31%	0.3%	0.3	0.0%	n.d.	n.d.	n.d.	0.59	0.07	12.3%
Reino Unido	30,222	6	4	0%	0.1%	0.1	5.1%	1.26	0.03	2.5%	n.d.	n.d.	n.d.
Italia	21,346	7	5	0%	0.1%	0.1	5.1%	n.d.	n.d.	n.d.	8.55	3.01	35.2%
Brazil	19,602	4	6	73%	0.1%	0.1	0.0%	n.d.	n.d.	n.d.	1.42	0.07	4.9%
Rep Dominicana	12,500	8	7	0%	0.1%	0.1	0.0%	n.d.	n.d.	n.d.	2.07	0.05	2.4%
Korea	9,128	9	8	4%	0.0%	0.0	5.1%	n.d.	n.d.	n.d.	0.88	0.08	8.6%
Alemania	8,203	10	9	-29%	0.0%	0.0	5.1%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.
Francia	7,563	11	10	0%	0.0%	0.0	5.1%	n.d.	n.d.	n.d.	6.89	0.18	2.6%

MATRIZ DE COMPETIDORES													
SECTOR	AGROINDUSTRIAL												
CODIGO	DESCRIPCION												
1704903550	CONFECTIONS OR SWEETMEATS READY FOR CONSUMPTION, NESOI, PUT UP FOR RETAIL SALE												
ARANCEL NMF	5.6%		PREFERENCIAS				Free (A,CA,CL,E,IL,J,JO,MX); 2.8% (SG); 5% (AU)						
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	718,795,058	0	0	13%	100.0%	0.0	5.6%	4.36	0.42	9.7%	2.19	0.17	7.7%
Canada	212,742,993	1	1	19%	29.6%	5.9	5.6%	n.d.	n.d.	n.d.	2.28	0.37	16.5%
Mexico	187,394,524	2	2	26%	26.1%	9.1	5.6%	2.84	0.61	21.7%	1.86	0.11	5.9%
China	52,120,514	8	3	29%	7.3%	3.1	5.6%	7.05	2.97	42.2%	2.78	0.31	11.1%
Reino Unido	49,101,944	3	4	-1%	6.8%	-4.9	5.6%	5.95	1.23	20.6%	3.95	0.17	4.3%
Argentina	32,803,305	9	5	19%	4.6%	0.8	5.6%	2.79	1.47	52.6%	1.10	0.10	8.9%
Brazil	29,097,203	10	6	24%	4.0%	1.3	5.6%	3.35	0.72	21.6%	1.30	0.15	11.3%
Hungría	6,061,178	41	13	149%	0.8%	0.8	5.6%	8.10	1.90	23.5%	1.84	0.11	5.8%
Turquía	4,106,182	25	16	40%	0.6%	0.3	5.6%	6.73	2.79	41.5%	1.75	0.18	10.0%
Republica Checa	3,768,089	28	17	57%	0.5%	0.4	5.6%	3.81	2.07	54.2%	2.09	0.29	13.8%
India	1,540,622	32	26	42%	0.2%	0.1	5.6%	6.78	2.29	33.8%	1.53	0.15	9.7%
Rep Dominicana	50,893	68	59	56%	0.0%	0.0	0.0%	4.00	0.33	8.2%	0.98	0.09	9.1%



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MATRIZ DE COMPETIDORES														
SECTOR	AGROINDUSTRIAL													
CODIGO	DESCRIPCION													
1704903590	CONFECIONS OR SWEETMEATS READY FOR CONSUMPTION, NESOI, NOT PUT UP FOR RETAIL SALE													
ARANCEL NMF	5.6%	PREFERENCIAS				Free (A,CA,CL,E,IL,J,JO,MX); 2.8% (SG); 5% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	153,775,962	0	0	15%	100.0%	0.0	5.6%	5.09	0.64	12.5%	1.97	0.15	7.7%	
Mexico	50,930,515	2	1	38%	33.1%	17.1	0.0%	32.39	2.58	8.0%	3.56	0.18	5.2%	
Canada	45,693,929	1	2	29%	29.7%	10.7	5.6%	1,664.67	21.33	1.3%	2.88	0.60	20.8%	
Colombia	11,504,829	6	3	20%	7.5%	1.1	0.0%	4.17	1.13	27.1%	1.40	0.10	6.9%	
China	10,458,002	13	4	61%	6.8%	5.0	5.6%	3.05	1.13	37.0%	2.09	0.25	11.9%	
Brazil	6,176,906	14	5	42%	4.0%	2.3	5.6%	3.70	2.59	69.9%	1.21	0.12	9.8%	
Bélgica	2,225,504	15	9	33%	1.4%	0.6	5.6%	6.85	2.49	36.4%	3.38	0.21	6.2%	
Korea	855,416	20	15	31%	0.6%	0.2	5.6%	n.d.	n.d.	n.d.	3.79	0.21	5.5%	
Costa Rica	439,365	43	21	88%	0.3%	0.2	0.0%	n.d.	n.d.	n.d.	1.48	0.10	6.6%	
Chile	378,734	42	25	79%	0.2%	0.2	0.0%	n.d.	n.d.	n.d.	1.67	0.13	7.6%	
Finlandia	285,434	52	29	112%	0.2%	0.2	5.6%	6.91	1.31	18.9%	6.02	0.35	5.8%	
Rep Dominicana	8,917	59	61	24%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	2.57	0.01	0.6%	

MATRIZ DE COMPETIDORES														
SECTOR	AGROINDUSTRIAL													
CODIGO	DESCRIPCION													
1806205000	CHOCOLATE, BULK FORMS NESOI, NOT CONTAINING BUTTERFAT OR OTHER MILK SOLIDS, NESOI													
ARANCEL NMF	4.3%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX,SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	94,245,801	0	0	8%	100.0%	0.0	4.3%	4.39	0.42	9.5%	3.05	0.19	6.2%	
Canada	86,105,404	1	1	8%	91.4%	-2.6	4.3%	n.d.	n.d.	n.d.	4.19	0.25	6.0%	
Francia	2,296,639	3	2	33%	2.4%	1.4	4.3%	n.d.	n.d.	n.d.	3.40	0.26	7.5%	
Bélgica	2,217,705	2	3	21%	2.4%	0.8	4.3%	5.67	1.83	32.3%	3.03	0.18	5.9%	
Alemania	1,369,179	5	4	25%	1.5%	0.6	4.3%	n.d.	n.d.	n.d.	2.71	0.18	6.8%	
Suiza	1,224,306	4	5	21%	1.3%	0.5	4.3%	7.68	3.45	44.9%	4.61	0.20	4.3%	
Israel	245,838	10	6	45%	0.3%	0.2	0.0%	n.d.	n.d.	n.d.	3.00	0.18	6.0%	
Colombia	230,926	16	7	126%	0.2%	0.2	0.0%	n.d.	n.d.	n.d.	1.69	0.04	2.5%	
Rep Dominicana	168,499	6	8	-24%	0.2%	-0.6	0.0%	n.d.	n.d.	n.d.	0.98	0.05	4.8%	
España	126,612	17	9	33%	0.1%	0.1	4.3%	n.d.	n.d.	n.d.	4.90	0.15	3.1%	
Reino Unido	56,316	18	11	-2%	0.1%	0.1	4.3%	n.d.	n.d.	n.d.	3.28	0.21	6.4%	
El Salvador	27,619	19	13	23%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	1.78	0.17	9.8%	



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MATRIZ DE COMPETIDORES														
SECTOR	AGROINDUSTRIAL													
CODIGO	DESCRIPCION													
1806310049	CHOCOLATE AND OTHER FOOD PREPARATIONS CONTAINING COCOA, CONFECTIONERY, IN BLOCKS, SLABS OR BARS WEIGHING 2KG OR LESS, FILLED, NESOI													
ARANCEL NMF	5.6%	PREFERENCIAS					Free (A,CA,CL,E,IL,J,JO,MX); 2.8% (SG); 5% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	117,529,759	0	0	30%	100.0%	0.0	5.6%	9.22	0.61	6.6%	3.48	0.21	6.1%	
Canada	91,226,739	1	1	40%	77.6%	21.1	0.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Alemania	15,313,691	2	2	5%	13.0%	-17.1	5.6%	8.60	1.14	13.2%	3.44	0.19	5.6%	
Reino Unido	2,198,659	6	3	37%	1.9%	0.4	5.6%	18.98	3.21	16.9%	3.96	0.16	3.9%	
Brazil	1,973,105	17	4	141%	1.7%	1.5	0.0%	10.29	3.68	35.7%	2.33	0.29	12.6%	
Holanda	1,198,646	5	5	14%	1.0%	-0.7	5.6%	25.53	1.12	4.4%	3.79	0.18	4.6%	
Venezuela	1,168,008	38	6	29%	1.0%	1.0	0.0%	n.d.	n.d.	n.d.	2.89	0.27	9.4%	
Polonia	771,852	12	7	61%	0.7%	0.4	5.6%	n.d.	n.d.	n.d.	3.61	0.23	6.5%	
Sur Africa	765,939	31	8	264%	0.7%	0.6	0.0%	7.81	1.59	20.4%	7.64	0.19	2.5%	
Malasia	70,375	39	15	0%	0.1%	0.1	5.6%	n.d.	n.d.	n.d.	2.58	0.17	6.5%	
Bulgaria	69,065	40	16	0%	0.1%	0.1	5.6%	n.d.	n.d.	n.d.	4.30	0.23	5.4%	
Rep Dominicana	0	59	57	-100%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	3.59	0.18	5.0%	

MATRIZ DE COMPETIDORES														
SECTOR	AGROINDUSTRIAL													
CODIGO	DESCRIPCION													
1806329000	CHOCOLATE AND OTHER FOOD PREPARATIONS CONTAINING COCOA, IN BLOCKS, SLABS OR BARS WEIGHING 2KG OR LESS, NESOI EXCEPT FILLED													
ARANCEL NMF	6.0%	PREFERENCIAS					Free (A,CA,CL,E,IL,J,JO,MX); 3% (SG); 5.4% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	79,092,340	0	0	25%	100.0%	0.0	6.0%	10.55	0.59	5.6%	2.79	0.22	7.8%	
Canada	39,376,840	1	1	12%	49.8%	-27.5	6.0%	22.17	2.01	9.1%	n.d.	n.d.	n.d.	
Brazil	18,068,703	33	2	1%	22.8%	22.8	6.0%	2.94	1.00	34.1%	2.10	0.22	10.6%	
Bélgica	7,440,937	10	3	150%	9.4%	8.8	6.0%	12.79	1.50	11.7%	5.19	0.23	4.5%	
Alemania	3,049,709	4	4	34%	3.9%	1.0	6.0%	10.67	2.69	25.2%	4.78	0.19	4.1%	
Mexico	1,807,594	2	5	-7%	2.3%	-5.3	0.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Italia	1,296,464	9	7	61%	1.6%	1.0	6.0%	20.24	3.55	17.6%	4.17	0.18	4.2%	
Reino Unido	969,389	14	8	76%	1.2%	0.9	6.0%	10.04	2.58	25.7%	4.03	0.15	3.7%	
Rusia	792,385	24	9	178%	1.0%	1.0	0.0%	5.49	0.43	7.8%	2.17	0.19	8.8%	
Japón	742,364	18	10	147%	0.9%	0.9	6.0%	n.d.	n.d.	n.d.	9.65	0.41	4.2%	
Belarus	357,256	34	13	48%	0.5%	0.5	6.0%	n.d.	n.d.	n.d.	1.48	0.13	9.1%	
Rep Dominicana	26,006	12	30	-34%	0.0%	-0.4	0.0%	n.d.	n.d.	n.d.	2.26	0.14	6.0%	



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MATRIZ DE COMPETIDORES														
SECTOR	AGROINDUSTRIAL													
CODIGO	DESCRIPCION													
1806909019	COCOA PREPARATIONS, NESOI, NOT PUT UP FOR RETAIL SALE, CONFECTIONERY													
ARANCEL NMF	6.0%	PREFERENCIAS				Free (A,CA,CL,E,IL,J,JO,MX); 3% (SG); 5.4% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	253,123,633	0	0	12%	100.0%	0.0	6.0%	13.08	0.40	3.0%	4.81	0.28	5.8%	
Canada	93,255,246	2	1	24%	36.8%	12.7	6.0%	8.63	6.30	73.0%	3.36	0.14	4.3%	
Mexico	30,127,570	5	2	29%	11.9%	5.2	4.2%	13.30	1.48	11.2%	n.d.	n.d.	n.d.	
Reino Unido	24,721,154	1	3	-12%	9.8%	-15.9	6.0%	19.40	3.92	20.2%	4.90	0.23	4.8%	
Bélgica	20,450,475	3	4	1%	8.1%	-3.9	6.0%	19.66	2.69	13.7%	7.23	0.39	5.4%	
Suiza	12,023,044	6	5	18%	4.7%	0.9	6.0%	16.51	2.35	14.3%	4.27	0.22	5.2%	
Brazil	4,456,685	13	9	46%	1.8%	1.2	6.0%	7.77	0.67	8.6%	2.95	0.35	12.0%	
España	4,245,616	16	11	60%	1.7%	1.3	6.0%	9.95	2.57	25.8%	5.91	0.19	3.2%	
Dinamarca	3,711,880	14	13	45%	1.5%	1.0	6.0%	14.58	4.14	28.4%	3.73	0.09	2.3%	
Turquía	2,544,462	34	15	200%	1.0%	1.0	6.0%	5.93	2.33	39.3%	3.98	0.22	5.4%	
Austria	2,054,472	27	16	134%	0.8%	0.8	6.0%	53.84	3.85	7.2%	7.94	0.28	3.5%	
Rep Dominicana	0	79	79	-100%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	2.01	0.76	37.7%	
MATRIZ DE COMPETIDORES														
SECTOR	AGROINDUSTRIAL													
CODIGO	DESCRIPCION													
1901909095	FOOD PREPARATIONS OF FLOUR, MEAL, STARCH OR MALT EXTRACT, NOT CONTAINING COCOA POWDER OR CONTAINING LESS THAN 50% COCOA POWDER													
ARANCEL NMF	6.4%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX); 3.2% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	126,057,706	0	0	16%	100.0%	0.0	6.4%	5.59	0.52	9.4%	1.84	0.16	8.9%	
Canada	87,084,755	1	1	18%	69.1%	4.6	6.4%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
China	5,973,592	3	2	16%	4.7%	0.1	6.4%	n.d.	n.d.	n.d.	1.72	0.20	11.4%	
Mexico	5,656,103	2	3	13%	4.5%	-0.5	0.0%	n.d.	n.d.	n.d.	0.98	0.00	0.3%	
Dinamarca	4,480,698	12	4	51%	3.6%	2.3	6.4%	n.d.	n.d.	n.d.	2.23	0.11	5.1%	
Japón	3,233,425	4	5	7%	2.6%	-0.9	6.4%	12.45	3.46	27.8%	2.34	0.19	8.0%	
Colombia	2,032,378	14	6	37%	1.6%	0.8	6.4%	3.81	0.00	0.0%	1.79	0.11	6.2%	
Bélgica	1,129,656	43	10	286%	0.9%	0.9	6.4%	6.45	0.24	3.8%	7.03	0.17	2.4%	
Italia	873,837	23	15	49%	0.7%	0.4	6.4%	4.61	1.90	41.2%	1.45	0.14	9.5%	
Chile	501,041	45	19	126%	0.4%	0.4	0.0%	n.d.	n.d.	n.d.	1.40	0.16	11.6%	
El Salvador	430,540	42	21	201%	0.3%	0.3	0.0%	n.d.	n.d.	n.d.	1.97	0.20	10.0%	
Rep Dominicana	124,907	25	32	28%	0.1%	0.0	0.0%	n.d.	n.d.	n.d.	4.81	0.11	2.3%	



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MATRIZ DE COMPETIDORES														
SECTOR	AGROINDUSTRIAL													
CODIGO	DESCRIPCION													
1904900140	CEREALS, OTHER THAN CORN (MAIZE) IN GRAIN FORM, PRE-COOKED OR OTHERWISE PREPARED, NESOI													
ARANCEL NMF	14.0%	PREFERENCIAS				Free (A,CA,CL,E,IL,J,JO,MX); 10.5% (SG); 12.6% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	84,661,717	0	0	27%	100.0%	0.0	14.0%	69.74	67.33	96.6%	2.14	0.13	6.3%	
Canada	75,648,555	74	1	30%	89.4%	7.4	0.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Colombia	3,541,054	75	2	5%	4.2%	-5.0	0.0%	n.d.	n.d.	n.d.	2.00	0.08	4.2%	
India	1,739,697	76	3	51%	2.1%	1.0	14.0%	n.d.	n.d.	n.d.	1.92	0.15	7.6%	
Korea	1,442,586	77	4	37%	1.7%	0.4	14.0%	n.d.	n.d.	n.d.	2.76	0.20	7.2%	
Japón	495,157	78	5	27%	0.6%	0.0	14.0%	n.d.	n.d.	n.d.	2.64	0.13	5.0%	
Reino Unido	209,815	80	7	144%	0.2%	0.2	14.0%	n.d.	n.d.	n.d.	3.40	0.17	4.9%	
Turquía	94,247	83	10	110%	0.1%	0.1	14.0%	n.d.	n.d.	n.d.	1.39	0.15	10.5%	
Uruguay	82,530	84	11	0%	0.1%	0.1	0.0%	n.d.	n.d.	n.d.	1.83	0.22	12.2%	
Rep Dominicana	61,861	87	14	0%	0.1%	0.1	0.0%	n.d.	n.d.	n.d.	1.40	0.14	10.0%	
Polonia	54,861	90	17	120%	0.1%	0.1	14.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	

MATRIZ DE COMPETIDORES														
SECTOR	AGROINDUSTRIAL													
CODIGO	DESCRIPCION													
1905909030	CORN CHIPS AND SIMILAR CRISP SAVORY SNACK FOODS													
ARANCEL NMF	4.5%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX,SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	71,730,831	0	0	14%	100.0%	0.0	4.5%	3.39	0.83	24.3%	2.37	0.26	11.1%	
Mexico	22,823,001	2	1	17%	31.8%	2.4	0.0%	2.62	0.38	14.3%	1.10	0.14	12.5%	
Canada	22,805,480	1	2	2%	31.8%	-17.4	4.5%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Bulgaria	5,075,904	36	3	47%	7.1%	7.1	0.0%	5.21	3.14	60.3%	2.15	0.28	12.9%	
Rep Dominicana	3,508,758	37	4	163%	4.9%	4.9	0.0%	n.d.	n.d.	n.d.	2.55	0.23	8.9%	
Israel	2,948,147	5	5	26%	4.1%	1.3	4.5%	4.86	1.25	25.7%	3.21	0.26	8.0%	
India	2,019,837	7	6	34%	2.8%	1.3	4.5%	6.98	3.43	49.2%	1.65	0.19	11.7%	
Colombia	1,787,934	19	7	122%	2.5%	2.3	0.0%	n.d.	n.d.	n.d.	1.78	0.16	9.0%	
España	1,044,998	38	10	37%	1.5%	1.5	4.5%	n.d.	n.d.	n.d.	2.22	0.22	9.8%	
El Salvador	790,050	16	12	40%	1.1%	0.6	4.5%	n.d.	n.d.	n.d.	1.98	0.29	14.8%	
Vietnam	560,763	31	14	234%	0.8%	0.8	4.5%	n.d.	n.d.	n.d.	3.52	0.34	9.8%	



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MATRIZ DE COMPETIDORES														
SECTOR	AGROINDUSTRIAL													
CODIGO	DESCRIPCION													
2001100000	CUCUMBERS INCLUDING GHERKINS, PREPARED OR PRESERVED BY VINEGAR OR ACETIC ACID													
ARANCEL NMF	9.6%	PREFERENCIAS				Free (A,CA,CL,E,IL,J,JO,MX); 4.8% (SG); 7.2% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	37,816,878	0	0	14%	100.0%	0.0	9.6%	n.d.	n.d.	n.d.	0.66	0.09	14.3%	
Canada	12,719,117	1	1	0%	33.6%	-23.5	0.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Mexico	9,593,024	5	2	91%	25.4%	22.1	0.0%	n.d.	n.d.	n.d.	0.85	0.06	7.4%	
India	6,983,927	2	3	22%	18.5%	4.1	9.6%	n.d.	n.d.	n.d.	0.46	0.10	20.8%	
Polonia	1,727,402	4	4	13%	4.6%	-0.2	9.6%	n.d.	n.d.	n.d.	0.71	0.11	15.8%	
Israel	1,481,136	6	5	23%	3.9%	1.0	9.6%	n.d.	n.d.	n.d.	1.15	0.07	6.3%	
Turquía	1,329,267	9	6	44%	3.5%	2.1	0.0%	n.d.	n.d.	n.d.	0.78	0.12	15.4%	
Francia	1,069,004	7	8	15%	2.8%	0.1	9.6%	n.d.	n.d.	n.d.	2.41	0.17	6.9%	
Bulgaria	414,456	10	9	20%	1.1%	0.2	9.6%	n.d.	n.d.	n.d.	0.68	0.13	19.3%	
China	199,459	21	11	44%	0.5%	0.3	9.6%	n.d.	n.d.	n.d.	0.61	0.12	20.2%	
Iran	142,327	25	13	83%	0.4%	0.3	9.6%	n.d.	n.d.	n.d.	0.81	0.11	13.5%	

MATRIZ DE COMPETIDORES														
SECTOR	AGROINDUSTRIAL													
CODIGO	DESCRIPCION													
2005200020	POTATO CHIPS, PREPARED OR PRESERVED OTHERWISE THANBY VINEGAR OR ACETIC ACID, NOT FROZEN													
ARANCEL NMF	6.4%	PREFERENCIAS				Free (A,CA,E,IL,J,JO,MX); 3.2% (CL,SG); 4.8% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	96,300,364	0	0	31%	100.0%	0.0	6.4%	5.14	2.87	55.9%	3.06	0.23	7.6%	
Mexico	58,683,838	14	1	1147%	60.9%	60.9	0.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Canada	36,576,944	1	2	3%	38.0%	-60.9	0.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Irlanda	301,627	2	3	22%	0.3%	-0.1	6.4%	n.d.	n.d.	n.d.	3.16	0.12	3.8%	
Reino Unido	225,010	7	4	79%	0.2%	0.2	6.4%	n.d.	n.d.	n.d.	4.95	0.22	4.5%	
Japón	87,259	3	5	14%	0.1%	-0.1	6.4%	n.d.	n.d.	n.d.	7.01	0.62	8.8%	
Colombia	71,453	8	7	71%	0.1%	0.0	6.4%	n.d.	n.d.	n.d.	2.31	0.38	16.5%	
Alemania	61,333	16	8	7%	0.1%	0.1	6.4%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
India	30,037	17	10	70%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	1.67	0.26	15.7%	
China	12,274	18	14	12%	0.0%	0.0	6.4%	n.d.	n.d.	n.d.	3.55	0.67	18.9%	
Rep Dominicana	9,849	19	16	-57%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	2.58	0.21	8.2%	



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MATRIZ DE COMPETIDORES														
SECTOR	AGROINDUSTRIAL													
CODIGO	DESCRIPCION													
2005800000	SWEET CORN (ZEA MAYS VAR. SACCHARTA) PREPARED OR PRESERVED OTHERWISE THAN BY VINEGAR OR ACETIC ACID, NOT FROZEN													
ARANCEL NMF	5.6%	PREFERENCIAS				Free (A,CA,CL,E,IL,J,JO,MX); 2.8% (SG); 4.2% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	19,729,341	0	0	28%	100.0%	0.0	5.6%	n.d.	n.d.	n.d.	0.54	0.12	21.8%	
Canada	11,186,053	1	1	25%	56.7%	-5.9	5.6%	n.d.	n.d.	n.d.	0.74	0.09	11.9%	
Tailandia	6,718,080	2	2	36%	34.1%	7.5	5.6%	n.d.	n.d.	n.d.	0.55	0.11	21.0%	
Brazil	1,652,547	10	3	0%	8.4%	8.4	0.0%	n.d.	n.d.	n.d.	0.51	0.13	25.8%	
Mexico	61,968	11	4	77%	0.3%	0.3	0.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Perú	53,258	8	5	89%	0.3%	0.2	0.0%	n.d.	n.d.	n.d.	1.65	0.11	6.9%	
Colombia	12,355	12	7	0%	0.1%	0.1	0.0%	n.d.	n.d.	n.d.	1.41	0.17	12.1%	
Taiwan	9,240	13	8	14%	0.0%	0.0	5.6%	n.d.	n.d.	n.d.	1.10	0.14	12.7%	
Israel	7,596	14	9	24%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	0.78	0.05	6.5%	
China	5,600	15	10	0%	0.0%	0.0	5.6%	n.d.	n.d.	n.d.	0.53	0.00	0.0%	
Vietnam	5,120	16	11	5%	0.0%	0.0	5.6%	n.d.	n.d.	n.d.	1.76	0.26	14.8%	
MATRIZ DE COMPETIDORES														
SECTOR	AGROINDUSTRIAL													
CODIGO	DESCRIPCION													
2005909700	VEGETABLES AND MIXTURES OF VEGETABLES, NESOI, PREPARED OR PRESERVED OTHERWISE THAN BY VINEGAR OR ACETIC ACID, NOT FROZEN													
ARANCEL NMF	11.2%	PREFERENCIAS				Free (A,CA,E,IL,J,JO,MX); 8.4% (SG); 10% (AU); See 9911.77.07 9911.77.08 (CL)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	60,450,060	0	0	9%	100.0%	0.0	11.1%	3.46	1.18	34.0%	1.15	0.12	10.5%	
Japón	8,576,264	1	1	-1%	14.2%	-7.3	11.2%	10.37	2.83	27.3%	4.17	0.19	4.6%	
Mexico	8,326,136	2	2	6%	13.8%	-1.9	0.0%	n.d.	n.d.	n.d.	1.03	0.11	11.0%	
Canada	7,389,575	3	3	17%	12.2%	2.8	11.2%	n.d.	n.d.	n.d.	0.69	0.09	12.7%	
China	4,833,864	6	4	19%	8.0%	2.2	11.2%	16.44	5.00	30.4%	0.72	0.12	17.1%	
Ecuador	4,823,106	10	5	45%	8.0%	5.4	0.0%	n.d.	n.d.	n.d.	0.76	0.09	11.9%	
Turquia	2,876,732	14	7	43%	4.8%	3.1	11.2%	n.d.	n.d.	n.d.	1.16	0.12	10.1%	
Perú	2,811,476	15	8	48%	4.7%	3.3	11.2%	n.d.	n.d.	n.d.	0.78	0.09	12.0%	
India	2,675,185	8	9	15%	4.4%	0.8	11.2%	7.45	2.40	32.2%	1.70	0.12	7.0%	
Bulgaria	1,068,908	17	14	27%	1.8%	0.8	11.2%	n.d.	n.d.	n.d.	1.05	0.13	12.9%	
Rep Dominicana	441,531	5	19	-36%	0.7%	-5.4	0.0%	n.d.	n.d.	n.d.	1.16	0.08	7.2%	
Chile	299,554	52	23	41%	0.5%	0.5	0.0%	n.d.	n.d.	n.d.	0.68	0.08	11.8%	



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MATRIZ DE COMPETIDORES														
SECTOR	AGROINDUSTRIAL													
CODIGO	DESCRIPCION													
2008921040	MIXTURES OF FRUIT/NUTS/EDIBLE PARTS OF PLANTS, PREPARED, NESOI IN AIRTIGHT CONTAINERS NO APRICOTS, CITRUS FRUITS, PEACHES OR PEARS													
ARANCEL NMF	5.6%	PREFERENCIAS				Free (A+,CA,D,E,IL,J,JO,MX); 2.8% (SG); 4.4% (CL); 5% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	48,004,339	0	0	8%	100.0%	0.0	5.6%	4.14	0.89	21.5%	0.85	0.14	16.5%	
Tailandia	34,444,704	1	1	9%	71.8%	2.6	5.6%	n.d.	n.d.	n.d.	0.83	0.14	16.4%	
Filipinas	8,832,977	2	2	-1%	18.4%	-7.6	5.6%	n.d.	n.d.	n.d.	0.85	0.15	17.6%	
Indonesia	871,932	4	3	29%	1.8%	0.9	5.6%	n.d.	n.d.	n.d.	0.79	0.16	19.7%	
Vietnam	815,310	21	4	306%	1.7%	1.7	5.6%	n.d.	n.d.	n.d.	0.58	0.13	21.5%	
Greece	719,787	22	5	2%	1.5%	1.5	5.6%	3.11	1.81	58.2%	1.21	0.11	9.0%	
China	456,967	16	6	152%	1.0%	0.9	5.6%	n.d.	n.d.	n.d.	0.98	0.17	17.6%	
Nueva Zelanda	387,231	23	7	143%	0.8%	0.8	5.6%	5.26	0.64	12.2%	1.66	0.09	5.4%	
Sur Africa	378,511	7	8	47%	0.8%	0.6	5.6%	n.d.	n.d.	n.d.	1.01	0.12	12.1%	
Chile	329,592	13	9	111%	0.7%	0.6	5.0%	n.d.	n.d.	n.d.	1.61	0.22	13.7%	
Bélgica	76,081	24	12	38%	0.2%	0.2	5.6%	n.d.	n.d.	n.d.	5.22	0.27	5.2%	
Rep Dominicana	42,406	11	15	-2%	0.1%	0.0	0.0%	n.d.	n.d.	n.d.	1.25	0.05	4.0%	

MATRIZ DE COMPETIDORES														
SECTOR	AGROINDUSTRIAL													
CODIGO	DESCRIPCION													
2008929094	MIXTURES OF FRUITS, NUTS AND OTHER EDIBLE PARTS OF PLANTS, NESOI, OTHERWISE PREPARED OR PRESERVED, WHETHER CONTAINING SUGAR MATTER													
ARANCEL NMF	14.9%	PREFERENCIAS				Free (A+,CA,E,IL,J,JO,MX); 11.1% (SG); See 9911.96.96 9911.97.25 (CL); See 9913.95.86 9913.96.06 (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	24,007,092	0	0	20%	100.0%	0.0	14.9%	6.15	1.08	17.5%	1.43	0.11	8.0%	
Canada	23,532,318	1	1	21%	98.0%	3.7	0.0%	3.71	0.75	20.2%	n.d.	n.d.	n.d.	
Tailandia	275,744	3	2	28%	1.1%	0.3	14.9%	n.d.	n.d.	n.d.	1.57	0.12	7.7%	
China	55,864	18	3	1%	0.2%	0.2	14.9%	n.d.	n.d.	n.d.	0.64	0.04	6.0%	
Guatemala	31,078	9	4	9%	0.1%	-0.1	0.0%	7.55	1.05	13.9%	4.10	0.19	4.5%	
Honduras	23,118	19	5	0%	0.1%	0.1	0.0%	n.d.	n.d.	n.d.	3.02	0.53	17.6%	
Italia	20,278	20	6	58%	0.1%	0.1	14.9%	n.d.	n.d.	n.d.	3.58	0.46	12.9%	
Turquia	17,236	21	8	2%	0.1%	0.1	14.9%	n.d.	n.d.	n.d.	1.04	0.11	10.4%	
Rep Dominicana	10,935	22	9	-14%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	0.91	0.00	0.2%	
Sur Africa	7,140	23	11	-46%	0.0%	0.0	14.9%	n.d.	n.d.	n.d.	0.99	0.11	11.0%	



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MATRIZ DE COMPETIDORES													
SECTOR	AGROINDUSTRIAL												
CODIGO	DESCRIPCION												
2009122500	ORANGE JUICE, UNFERMENTED, NOT FROZEN, NOT CONCENTRATED AND NOT MADE FROM A JUICE HAVING A DEGREE OF CONCENTRATION OF 1.5 OR MORE												
ARANCEL NMF	4.5 cents/liter	PREFERENCIAS			Free (CA,D,E,IL,J,JO); 1.06 cents/liter (MX); 3.3 cents/liter (SG); 3.7 cents/liter (CL); 4.2 cents/liter (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	24,069,559	0	0	14%	100.0%	0.0	14.2%	n.d.	n.d.	n.d.	0.41	0.07	15.9%
Brazil	21,272,340	41	1	17%	88.4%	8.1	15.3%	n.d.	n.d.	n.d.	0.42	0.07	16.0%
Mexico	2,240,384	42	2	-5%	9.3%	-9.7	3.7%	n.d.	n.d.	n.d.	1.07	0.13	12.4%
Rep Dominicana	403,134	43	3	262%	1.7%	1.7	0.0%	n.d.	n.d.	n.d.	0.28	0.04	13.1%
Canada	50,589	44	4	21%	0.2%	0.0	0.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.
Turquia	48,700	45	5	48%	0.2%	0.1	11.4%	n.d.	n.d.	n.d.	0.45	0.09	20.6%
Korea	12,540	47	7	0%	0.1%	0.1	5.7%	n.d.	n.d.	n.d.	0.73	0.10	13.6%
Polonia	7,420	48	8	0%	0.0%	0.0	2.7%	n.d.	n.d.	n.d.	1.11	0.11	10.2%
Vietnam	2,662	49	9	0%	0.0%	0.0	6.1%	n.d.	n.d.	n.d.	0.69	0.08	11.2%
Eslovenia	2,102	50	10	1%	0.0%	0.0	6.2%	n.d.	n.d.	n.d.	0.95	0.17	18.2%
Alemania	2,073	51	11	0%	0.0%	0.0	7.8%	n.d.	n.d.	n.d.	0.22	0.04	20.1%

MATRIZ DE COMPETIDORES													
SECTOR	AGROINDUSTRIAL												
CODIGO	DESCRIPCION												
2009690060	GRAPE JUICE INCLUDING GRAPE MUST, NESOI, NOT FROZEN												
ARANCEL NMF	4.4 cents/liter	PREFERENCIAS			Free (A+,CA,D,E,IL,J,JO,MX); 3.3 cents/liter (CL,SG); See 9913.96.47 9913.96.56 (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	48,516,526	0	0	23%	100.0%	0.0	13.5%	3.10	1.27	40.9%	1.06	0.14	13.3%
Argentina	39,100,448	1	1	29%	80.6%	13.7	14.0%	2.25	0.73	32.5%	1.04	0.15	14.1%
Chile	4,044,832	2	2	9%	8.3%	-5.3	10.1%	n.d.	n.d.	n.d.	1.11	0.10	8.9%
Brazil	2,346,420	3	3	2%	4.8%	-5.4	14.0%	n.d.	n.d.	n.d.	1.31	0.14	10.4%
Mexico	1,155,330	4	4	42%	2.4%	1.0	0.0%	n.d.	n.d.	n.d.	1.37	0.10	7.2%
Italia	701,777	5	5	4%	1.4%	-1.4	7.8%	n.d.	n.d.	n.d.	1.72	0.14	8.0%
Canada	480,746	6	6	26%	1.0%	0.1	3.2%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.
Uruguay	164,700	8	8	32%	0.3%	0.3	19.9%	n.d.	n.d.	n.d.	0.78	0.12	15.0%
España	50,303	9	9	0%	0.1%	0.1	10.1%	n.d.	n.d.	n.d.	1.27	0.07	5.9%
Antigua Barbuda	13,130	12	12	0%	0.0%	0.0	19.5%	n.d.	n.d.	n.d.	0.79	0.15	19.0%
Oman	10,881	13	13	0%	0.0%	0.0	6.4%	n.d.	n.d.	n.d.	0.80	0.15	18.8%
Rep Dominicana	4,634	16	16	-50%	0.0%	-0.3	0.0%	n.d.	n.d.	n.d.	0.70	0.05	7.2%



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MATRIZ DE COMPETIDORES													
SECTOR	AGROINDUSTRIAL												
CODIGO	DESCRIPCION												
2009904000	MIXTURES OF FRUIT JUICES, UNFERMENTED												
ARANCEL NMF	7.4 cents/liter	PREFERENCIAS			Free (A+,CA,D,E,IL,J,JO,MX); 3.7 cents/liter (CL,SG); 5.5 cents/liter (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	18,680,496	0	0	14%	100.0%	0.0	8.2%	4.27	1.68	39.4%	0.73	0.10	13.4%
Canada	7,136,151	1	1	27%	38.2%	13.6	6.2%	n.d.	n.d.	n.d.	0.77	0.12	16.0%
Mexico	5,262,153	9	2	105%	28.2%	25.5	0.0%	n.d.	n.d.	n.d.	0.87	0.08	9.7%
Sur Africa	1,415,074	14	3	90%	7.6%	6.6	7.4%	n.d.	n.d.	n.d.	0.80	0.12	15.1%
Filipinas	1,360,137	2	4	-14%	7.3%	-15.3	12.4%	n.d.	n.d.	n.d.	0.46	0.08	17.7%
Alemania	1,060,993	3	5	-13%	5.7%	-11.2	4.0%	3.34	0.61	18.1%	4.60	0.17	3.8%
Japón	471,012	26	6	119%	2.5%	2.3	6.5%	n.d.	n.d.	n.d.	1.11	0.14	12.7%
Jamaica	125,819	36	9	121%	0.7%	0.6	0.0%	3.39	0.89	26.1%	0.57	0.04	6.7%
Honduras	75,272	45	12	83%	0.4%	0.4	0.0%	n.d.	n.d.	n.d.	0.58	0.05	9.1%
China	65,396	43	15	122%	0.4%	0.3	13.0%	n.d.	n.d.	n.d.	1.77	0.12	7.0%
Guatemala	59,797	41	16	109%	0.3%	0.3	0.0%	n.d.	n.d.	n.d.	0.54	0.08	15.2%
Rep Dominicana	49,495	8	20	-38%	0.3%	-2.7	0.0%	n.d.	n.d.	n.d.	0.73	0.09	12.3%
MATRIZ DE COMPETIDORES													
SECTOR	AGROINDUSTRIAL												
CODIGO	DESCRIPCION												
2103204020	TOMATO SAUCES, NESOI, IN CONTAINERS HOLDING LESS THAN 1.4 KG												
ARANCEL NMF	11.6%	PREFERENCIAS			Free (A+,CA,D,E,IL,J,JO,MX); 8.7% (SG); See 9911.97.32 9911.97.41 (CL); See 9913.96.57 9913.96.66 (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	22,391,344	0	0	28%	100.0%	0.0	11.6%	4.39	0.18	4.0%	0.68	0.04	6.0%
Mexico	8,610,435	1	1	26%	38.5%	-2.0	0.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.
Canada	7,901,811	2	2	29%	35.3%	1.5	0.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.
Rep Dominicana	4,386,851	3	3	42%	19.6%	6.9	0.0%	n.d.	n.d.	n.d.	0.57	0.03	4.6%
Italia	1,223,370	4	4	5%	5.5%	-6.4	11.6%	12.43	4.08	32.8%	1.49	0.15	9.8%
Israel	70,968	7	5	71%	0.3%	0.2	0.0%	n.d.	n.d.	n.d.	1.25	0.15	11.7%
Costa Rica	68,872	13	6	0%	0.3%	0.3	0.0%	n.d.	n.d.	n.d.	1.64	0.12	7.1%
Alemania	68,704	14	7	73%	0.3%	0.3	11.6%	n.d.	n.d.	n.d.	2.47	0.26	10.3%
Guatemala	18,578	15	8	37%	0.1%	0.1	0.0%	n.d.	n.d.	n.d.	1.45	0.10	6.9%
Honduras	7,934	16	9	0%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	1.50	0.19	12.8%
Japón	7,291	17	10	18%	0.0%	0.0	11.6%	n.d.	n.d.	n.d.	3.80	0.14	3.7%



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MATRIZ DE COMPETIDORES														
SECTOR	AGROINDUSTRIAL													
CODIGO	DESCRIPCION													
2103908000	MIXED CONDIMENTS AND MIXED SEASONINGS, NESOI													
ARANCEL NMF	6.4%	PREFERENCIAS				Free (A,CA,CL,E,IL,J,JO,MX); 3.2% (SG); 5.7% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	78,532,265	0	0	13%	100.0%	0.0	6.4%	5.58	0.69	12.3%	1.93	0.15	7.7%	
Canada	12,795,781	1	1	4%	16.3%	-6.0	6.4%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Mexico	10,429,477	2	2	21%	13.3%	3.2	0.0%	2.34	0.95	40.6%	2.71	0.22	8.0%	
China	10,360,624	5	3	30%	13.2%	5.7	6.4%	5.75	4.40	76.5%	1.19	0.15	12.7%	
Japón	7,431,335	3	4	11%	9.5%	-0.4	6.4%	7.95	2.71	34.1%	4.56	0.24	5.3%	
Italia	5,736,729	8	5	25%	7.3%	2.6	6.4%	16.41	2.33	14.2%	5.73	0.28	5.0%	
Croacia	2,279,968	15	10	34%	2.9%	1.5	0.0%	n.d.	n.d.	n.d.	2.50	0.11	4.3%	
India	1,788,746	14	11	20%	2.3%	0.5	6.4%	10.63	5.35	50.3%	1.68	0.15	8.7%	
Francia	1,649,201	19	12	40%	2.1%	1.2	6.4%	23.67	2.20	9.3%	3.41	0.27	8.0%	
España	880,161	20	17	43%	1.1%	0.7	6.4%	2.49	0.53	21.2%	1.62	0.11	6.6%	
Polonia	598,168	25	19	58%	0.8%	0.6	6.4%	n.d.	n.d.	n.d.	2.66	0.19	7.1%	
Rep Dominicana	425,722	22	21	30%	0.5%	0.2	0.0%	n.d.	n.d.	n.d.	1.18	0.09	7.8%	
MATRIZ DE COMPETIDORES														
SECTOR	AGROINDUSTRIAL													
CODIGO	DESCRIPCION													
2103909020	MAYONNAISE													
ARANCEL NMF	6.4%	PREFERENCIAS				Free (A,CA,CL,E,IL,J,JO,MX); 3.2% (SG); 5.7% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	37,805,258	0	0	30%	100.0%	0.0	6.4%	5.13	0.72	14.1%	2.77	0.19	6.9%	
Canada	25,015,638	1	1	30%	66.2%	0.1	6.4%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Mexico	9,976,199	2	2	36%	26.4%	4.4	0.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Japón	2,221,672	3	3	11%	5.9%	-5.2	6.4%	8.27	0.97	11.8%	3.11	0.21	6.7%	
Polonia	216,748	6	4	102%	0.6%	0.5	6.4%	n.d.	n.d.	n.d.	1.72	0.14	7.9%	
Francia	124,676	5	5	54%	0.3%	0.2	6.4%	n.d.	n.d.	n.d.	2.69	0.15	5.6%	
Alemania	43,494	11	6	18%	0.1%	0.1	6.4%	n.d.	n.d.	n.d.	2.67	0.55	20.7%	
Rusia	39,918	12	7	57%	0.1%	0.1	0.0%	n.d.	n.d.	n.d.	1.24	0.08	6.7%	
Costa Rica	29,889	13	8	0%	0.1%	0.1	0.0%	n.d.	n.d.	n.d.	3.12	0.20	6.3%	
Rep Dominicana	20,670	14	9	0%	0.1%	0.1	0.0%	n.d.	n.d.	n.d.	1.14	0.10	8.9%	
Macedonia	16,727	15	10	63%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	2.38	0.12	5.0%	



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MATRIZ DE COMPETIDORES														
SECTOR	AGROINDUSTRIAL													
CODIGO	DESCRIPCION													
2103909040	SALAD DRESSINGS, NESOI													
ARANCEL NMF	6.4%	PREFERENCIAS				Free (A,CA,CL,E,IL,J,JO,MX); 3.2% (SG); 5.7% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	32,567,308	0	0	12%	100.0%	0.0	6.4%	3.04	1.31	43.0%	2.77	0.19	7.0%	
Canada	30,099,095	1	1	15%	92.4%	7.2	6.4%	n.d.	n.d.	n.d.	2.60	0.06	2.4%	
Japón	798,904	2	2	-11%	2.5%	-3.8	6.4%	12.68	9.05	71.4%	5.68	0.46	8.1%	
Italia	368,776	3	3	-22%	1.1%	-3.9	6.4%	8.44	0.76	9.0%	2.47	0.16	6.6%	
Mexico	352,409	20	4	186%	1.1%	1.1	0.0%	2.09	0.49	23.5%	n.d.	n.d.	n.d.	
Francia	319,255	8	5	72%	1.0%	0.8	6.4%	6.31	2.32	36.8%	2.74	0.15	5.3%	
Rep Dominicana	157,041	6	7	10%	0.5%	0.0	0.0%	n.d.	n.d.	n.d.	1.41	0.07	4.7%	
Filipinas	47,227	18	8	97%	0.1%	0.1	6.4%	n.d.	n.d.	n.d.	1.73	0.18	10.2%	
Israel	33,542	17	9	75%	0.1%	0.1	0.0%	n.d.	n.d.	n.d.	2.19	0.08	3.5%	
Indonesia	28,880	13	11	32%	0.1%	0.0	6.4%	n.d.	n.d.	n.d.	3.05	0.22	7.2%	
Latvia	25,994	21	12	81%	0.1%	0.1	6.4%	n.d.	n.d.	n.d.	0.79	0.07	9.1%	
Perú	23,030	22	13	0%	0.1%	0.1	0.0%	5.55	1.62	29.1%	n.d.	n.d.	n.d.	

MATRIZ DE COMPETIDORES														
SECTOR	AGROINDUSTRIAL													
CODIGO	DESCRIPCION													
2105005000	EDIBLE ICE EXCEPT ICE CREAM, NESOI													
ARANCEL NMF	17.0%	PREFERENCIAS				Free (A+,CA,D,E,IL,J,JO,MX); 12.7% (CL,SG); 15.3% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	27,939,530	0	0	25%	100.0%	0.0	17.0%	2.58	0.44	17.2%	2.72	0.27	9.9%	
Canada	19,918,687	1	1	39%	71.3%	24.8	0.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Sur Africa	1,898,472	18	2	47%	6.8%	6.8	0.0%	n.d.	n.d.	n.d.	4.20	0.28	6.6%	
Korea	1,852,576	2	3	2%	6.6%	-8.2	17.0%	n.d.	n.d.	n.d.	2.12	0.29	13.5%	
Francia	1,532,030	11	4	103%	5.5%	4.7	17.0%	n.d.	n.d.	n.d.	4.82	0.37	7.7%	
España	576,112	6	5	1%	2.1%	-2.9	17.0%	n.d.	n.d.	n.d.	4.09	0.44	10.8%	
Filipinas	543,431	10	6	51%	1.9%	1.0	17.0%	n.d.	n.d.	n.d.	2.21	0.23	10.5%	
Israel	458,611	9	7	42%	1.6%	0.6	0.0%	4.40	2.26	51.4%	1.21	0.13	10.7%	
Taiwan	426,345	8	8	29%	1.5%	0.2	17.0%	n.d.	n.d.	n.d.	2.53	0.23	8.9%	
Rep Dominicana	47,891	7	12	-29%	0.2%	-1.5	0.0%	n.d.	n.d.	n.d.	0.84	0.11	12.9%	
Indonesia	34,192	19	14	-34%	0.1%	0.1	17.0%	n.d.	n.d.	n.d.	0.98	0.18	18.4%	
Holanda	18,362	20	15	0%	0.1%	0.1	17.0%	n.d.	n.d.	n.d.	3.29	0.77	23.4%	



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MATRIZ DE COMPETIDORES														
SECTOR	AGROINDUSTRIAL													
CODIGO	DESCRIPCION													
2106905870	FOOD PREPARATIONS OF GELATIN, OTHER THAN PUT UP FOR RETAIL SALE, CONTAINING SUGAR DERIVED FROM SUGAR CANE OR SUGAR BEETS													
ARANCEL NMF	4.8%	PREFERENCIAS					Free (A,AU,CA,CL,E,IL,J,JO,MX,SG)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	37,854,960	0	0	12%	100.0%	0.0	4.8%	n.d.	n.d.	n.d.	1.19	0.12	9.8%	
Canada	36,551,426	1	1	14%	96.6%	4.4	0.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Costa Rica	580,226	4	2	16%	1.5%	0.2	0.0%	n.d.	n.d.	n.d.	0.92	0.07	7.7%	
Filipinas	498,515	9	3	146%	1.3%	1.3	0.0%	n.d.	n.d.	n.d.	1.28	0.18	14.1%	
Alemania	116,636	6	4	11%	0.3%	0.0	4.8%	n.d.	n.d.	n.d.	9.64	0.24	2.5%	
Bélgica	88,062	3	5	-30%	0.2%	-1.3	4.8%	n.d.	n.d.	n.d.	1.69	0.12	7.0%	
Perú	7,510	10	6	0%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	1.74	0.15	8.6%	
Polonia	5,763	11	7	0%	0.0%	0.0	4.8%	n.d.	n.d.	n.d.	3.09	0.22	7.0%	
Francia	2,507	12	8	2%	0.0%	0.0	4.8%	n.d.	n.d.	n.d.	3.67	0.18	4.8%	
Suiza	2,265	13	9	-7%	0.0%	0.0	4.8%	n.d.	n.d.	n.d.	5.03	0.10	2.1%	
Rusia	2,050	14	10	0%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	1.72	0.22	12.5%	
Rep Dominicana	0	20	19	-100%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	1.41	0.22	15.4%	

MATRIZ DE COMPETIDORES														
SECTOR	AGROINDUSTRIAL													
CODIGO	DESCRIPCION													
2106909972	PREPARATIONS FOR THE MANUFACTURE OF BEVERAGES, NESOI, CONTAINING SUGAR DERIVED FROM SUGAR CANE AND/OR SUGAR BEETS													
ARANCEL NMF	6.4%	PREFERENCIAS					Free (A,CA,CL,E,IL,J,JO,MX); 3.2% (SG); 4.8% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	46,612,268	0	0	34%	100.0%	0.0	6.4%	7.56	0.53	7.0%	1.59	0.09	5.7%	
Canada	31,817,684	2	1	63%	68.3%	37.2	6.4%	n.d.	n.d.	n.d.	0.99	0.12	12.6%	
Rep Dominicana	10,234,423	1	2	8%	22.0%	-28.6	0.0%	n.d.	n.d.	n.d.	1.46	0.07	4.6%	
Suiza	895,942	14	3	135%	1.9%	1.7	6.4%	11.17	1.84	16.5%	9.53	0.27	2.8%	
Mexico	790,914	6	4	33%	1.7%	0.0	0.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
China	726,586	5	5	25%	1.6%	-0.5	6.4%	n.d.	n.d.	n.d.	3.11	0.33	10.5%	
Taiwan	302,942	18	7	89%	0.6%	0.5	6.4%	n.d.	n.d.	n.d.	1.75	0.17	9.9%	
Israel	126,915	25	9	143%	0.3%	0.2	0.0%	n.d.	n.d.	n.d.	1.38	0.15	10.6%	
Brazil	67,641	23	17	92%	0.1%	0.1	0.0%	2.81	1.38	48.9%	2.34	0.22	9.4%	
Portugal	41,309	27	19	3%	0.1%	0.1	6.4%	n.d.	n.d.	n.d.	2.92	0.12	4.3%	
Filipinas	38,231	28	20	-11%	0.1%	0.1	0.0%	n.d.	n.d.	n.d.	0.93	0.16	17.6%	



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MATRIZ DE COMPETIDORES														
SECTOR	AGROINDUSTRIAL													
CODIGO	DESCRIPCION													
2106909973	PREPARATIONS FOR THE MANUFACTURE OF BEVERAGES, NESOI													
ARANCEL NMF	6.4%	PREFERENCIAS				Free (A,CA,CL,E,IL,J,JO,MX); 3.2% (SG); 4.8% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	41,160,337	0	0	41%	100.0%	0.0	6.4%	8.64	0.88	10.2%	1.84	0.14	7.5%	
Mexico	27,442,359	6	1	185%	66.7%	62.6	6.4%	12.17	2.37	19.5%	1.40	0.11	7.5%	
Canada	10,134,781	1	2	20%	24.6%	-22.7	6.4%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Rep Dominicana	622,442	21	3	186%	1.5%	1.4	0.0%	n.d.	n.d.	n.d.	1.35	0.06	4.4%	
Brazil	594,041	5	4	1%	1.4%	-4.1	6.4%	n.d.	n.d.	n.d.	0.89	0.15	17.0%	
Francia	351,879	7	5	5%	0.9%	-1.9	6.4%	n.d.	n.d.	n.d.	3.44	0.33	9.5%	
Filipinas	194,517	19	7	80%	0.5%	0.3	0.0%	n.d.	n.d.	n.d.	1.02	0.15	14.5%	
Nueva Zelanda	179,890	32	8	-49%	0.4%	0.4	6.4%	n.d.	n.d.	n.d.	19.11	0.53	2.8%	
Taiwan	88,565	24	13	84%	0.2%	0.1	6.4%	n.d.	n.d.	n.d.	2.82	0.23	8.2%	
Chile	81,120	33	16	0%	0.2%	0.2	0.0%	n.d.	n.d.	n.d.	0.96	0.01	0.6%	
Irlanda	76,178	34	18	34%	0.2%	0.2	6.4%	2.15	0.09	4.3%	2.90	0.13	4.5%	

MATRIZ DE COMPETIDORES														
SECTOR	AGROINDUSTRIAL													
CODIGO	DESCRIPCION													
2106909990	FOOD PREPARATIONS NOT ELSEWHERE SPECIFIED OR INCLUDED, CANNED													
ARANCEL NMF	6.4%	PREFERENCIAS				Free (A,CA,CL,E,IL,J,JO,MX); 3.2% (SG); 4.8% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	32,020,489	0	0	12%	100.0%	0.0	6.4%	180.55	1.27	0.7%	0.87	0.11	12.2%	
Tailandia	19,232,190	1	1	9%	60.1%	-6.4	6.4%	n.d.	n.d.	n.d.	0.82	0.11	13.2%	
Israel	5,578,544	22	2	502%	17.4%	17.4	0.0%	180.07	0.79	0.4%	1.52	0.02	1.0%	
Rep Dominicana	3,391,613	2	3	0%	10.6%	-6.0	0.0%	n.d.	n.d.	n.d.	1.05	0.07	6.8%	
Canada	1,765,891	4	4	11%	5.5%	-0.3	0.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Taiwan	829,014	3	5	-12%	2.6%	-4.3	6.4%	n.d.	n.d.	n.d.	1.43	0.11	7.8%	
Malasia	233,496	11	7	42%	0.7%	0.4	6.4%	n.d.	n.d.	n.d.	0.88	0.15	16.8%	
Indonesia	193,526	23	8	123%	0.6%	0.6	6.4%	n.d.	n.d.	n.d.	0.69	0.13	18.1%	
Sri Lanka	181,619	7	9	21%	0.6%	0.1	0.0%	n.d.	n.d.	n.d.	0.85	0.10	11.4%	
Mexico	73,629	24	11	114%	0.2%	0.2	0.0%	n.d.	n.d.	n.d.	1.13	0.08	6.8%	
Jamaica	41,000	25	12	0%	0.1%	0.1	0.0%	n.d.	n.d.	n.d.	3.68	0.11	2.9%	



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MATRIZ DE COMPETIDORES														
SECTOR	AGROINDUSTRIAL													
CODIGO	DESCRIPCION													
2106909995	FOOD PREPARATIONS NOT ELSEWHERE SPECIFIED OR INCLUDED, FROZEN													
ARANCEL NMF	6.4%	PREFERENCIAS				Free (A,CA,CL,E,IL,J,JO,MX); 3.2% (SG); 4.8% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	17,718,924	0	0	25%	100.0%	0.0	6.4%	49.92	0.51	1.0%	2.43	0.20	8.4%	
Canada	4,577,116	2	1	20%	25.8%	-4.3	6.4%	660.00	17.14	2.6%	n.d.	n.d.	n.d.	
Reino Unido	3,007,196	8	2	131%	17.0%	15.5	6.4%	n.d.	n.d.	n.d.	3.80	0.19	5.0%	
Tailandia	2,429,610	3	3	34%	13.7%	3.3	6.4%	n.d.	n.d.	n.d.	2.24	0.18	8.0%	
Japón	1,586,237	1	4	-11%	9.0%	-25.1	6.4%	13.40	0.25	1.9%	5.06	0.33	6.5%	
China	1,531,997	17	5	184%	8.6%	8.3	6.4%	n.d.	n.d.	n.d.	1.36	0.20	14.4%	
Mexico	1,171,516	20	6	37%	6.6%	6.6	0.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Taiwan	989,787	5	7	28%	5.6%	0.6	6.4%	n.d.	n.d.	n.d.	3.01	0.21	6.9%	
El Salvador	331,998	10	9	61%	1.9%	1.2	0.0%	n.d.	n.d.	n.d.	1.85	0.19	10.2%	
Rep Dominicana	224,651	21	10	50%	1.3%	1.3	0.0%	n.d.	n.d.	n.d.	1.34	0.12	8.7%	
Alemania	156,016	22	13	-11%	0.9%	0.9	6.4%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
MATRIZ DE COMPETIDORES														
SECTOR	AGROINDUSTRIAL													
CODIGO	DESCRIPCION													
2106909997	FOOD PREPARATIONS NESOI CONTAINING SUGAR DERIVED FROM SUGAR CANE AND/OR SUGAR BEETS, NOT CANNED OR FROZEN													
ARANCEL NMF	6.4%	PREFERENCIAS				Free (A,CA,CL,E,IL,J,JO,MX); 3.2% (SG); 4.8% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	65,915,506	0	0	23%	100.0%	0.0	6.4%	9.43	0.27	2.8%	1.36	0.17	12.6%	
Canada	30,599,290	1	1	15%	46.4%	-14.1	6.4%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Tailandia	21,379,287	8	2	155%	32.4%	30.7	0.0%	5.17	3.92	76.0%	1.25	0.18	14.1%	
Filipinas	4,656,144	12	3	128%	7.1%	6.5	6.4%	n.d.	n.d.	n.d.	1.19	0.18	14.8%	
Hong Kong	1,684,454	2	4	-23%	2.6%	-14.1	6.4%	n.d.	n.d.	n.d.	2.70	0.10	3.8%	
Suecia	1,028,846	6	5	13%	1.6%	-0.7	6.4%	n.d.	n.d.	n.d.	2.20	0.13	5.7%	
Nueva Zelanda	842,553	23	7	110%	1.3%	1.1	6.4%	5.92	3.38	57.1%	3.12	0.20	6.3%	
Malasia	244,137	17	13	36%	0.4%	0.1	6.4%	n.d.	n.d.	n.d.	1.27	0.09	7.3%	
India	225,736	28	14	73%	0.3%	0.3	6.4%	n.d.	n.d.	n.d.	1.79	0.17	9.7%	
Uruguay	220,245	38	15	206%	0.3%	0.3	6.4%	n.d.	n.d.	n.d.	1.14	0.14	11.9%	
Italia	153,979	39	17	47%	0.2%	0.2	6.4%	13.21	1.85	14.0%	6.17	0.32	5.1%	
Rep Dominicana	0	14	61	-100%	0.0%	-0.3	0.0%	n.d.	n.d.	n.d.	1.43	0.06	4.1%	



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MATRIZ DE COMPETIDORES														
SECTOR	AGROINDUSTRIAL													
CODIGO	DESCRIPCION													
2106909998	FOOD PREPARATIONS NOT ELSEWHERE SPECIFIED OR INCLUDED, NOT CANNED OR FROZEN													
ARANCEL NMF	6.4%	PREFERENCIAS					Free (A,CA,CL,E,IL,J,JO,MX); 3.2% (SG); 4.8% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	374,074,172	0	0	11%	100.0%	0.0	6.4%	31.20	0.64	2.1%	3.57	0.17	4.7%	
Canada	136,766,469	1	1	25%	36.6%	14.0	6.4%	22.01	1.36	6.2%	57.67	0.49	0.8%	
Francia	40,307,689	3	2	13%	10.8%	0.8	6.4%	27.19	1.35	5.0%	5.93	0.21	3.6%	
Alemania	20,810,036	4	3	-1%	5.6%	-3.0	6.4%	35.35	1.84	5.2%	9.21	0.18	2.0%	
Japón	18,598,294	9	4	12%	5.0%	0.2	6.4%	14.67	0.75	5.1%	10.77	0.34	3.1%	
China	16,730,093	7	5	8%	4.5%	-0.4	6.4%	45.73	2.99	6.5%	3.86	0.22	5.7%	
Korea	13,483,178	13	7	28%	3.6%	1.6	6.4%	35.81	1.74	4.9%	4.62	0.23	4.9%	
Mexico	10,680,733	15	8	26%	2.9%	1.2	6.4%	10.92	0.36	3.3%	2.36	0.11	4.7%	
Brazil	7,312,763	26	13	72%	2.0%	1.6	6.4%	16.75	2.95	17.6%	5.14	0.28	5.4%	
Israel	6,136,775	28	16	66%	1.6%	1.3	6.4%	92.96	1.69	1.8%	3.29	0.16	4.9%	
Colombia	1,846,915	55	22	194%	0.5%	0.5	0.0%	14.57	0.44	3.0%	3.10	0.13	4.2%	
Rep Dominicana	1,098,644	24	32	5%	0.3%	-0.1	0.0%	n.d.	n.d.	n.d.	1.26	0.12	9.6%	
MATRIZ DE COMPETIDORES														
SECTOR	AGROINDUSTRIAL													
CODIGO	DESCRIPCION													
2402103070	CIGARS, CHERROOTS AND CIGERILLOS, CONTAINING TOBACCO, EACH VALUED LESS THAN .15 CENTS													
ARANCEL NMF	\$1.89/kg + 4.7%	PREFERENCIAS					Free (A+,CA,D,E,IL,J,MX); 94.5 cents/kg + 2.3% (CL,SG); \$1.41/kg + 3.5% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	19,049,062	0	0	19%	100.0%	0.0	13.6%	6.56	0.40	6.1%	13.21	0.22	1.7%	
Rep Dominicana	14,764,753	101	1	26%	77.5%	16.7	32.6%	7.70	2.96	38.4%	15.10	0.20	1.3%	
Honduras	1,842,458	102	2	8%	9.7%	-4.4	0.0%	10.05	0.78	7.7%	14.25	0.30	2.1%	
Alemania	992,732	103	3	-1%	5.2%	-5.5	9.2%	n.d.	n.d.	n.d.	15.82	0.18	1.1%	
Irlanda	539,554	104	4	24%	2.8%	0.4	10.8%	24.60	1.49	6.1%	n.d.	n.d.	n.d.	
India	390,108	105	5	0%	2.0%	2.0	30.5%	7.00	2.83	40.4%	3.34	0.26	7.8%	
Colombia	41,938	108	8	0%	0.2%	0.2	0.0%	9.31	0.40	4.3%	13.25	0.65	4.9%	
Mexico	37,014	109	9	47%	0.2%	0.1	0.0%	11.21	1.14	10.2%	n.d.	n.d.	n.d.	
Egipto	15,180	111	11	26%	0.1%	0.0	8.3%	16.33	0.52	3.2%	n.d.	n.d.	n.d.	
Panama	6,440	112	12	0%	0.0%	0.0	0.0%	9.35	1.11	11.8%	n.d.	n.d.	n.d.	
Canada	4,388	113	13	0%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	



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MATRIZ DE COMPETIDORES													
SECTOR	QUIMICO Y FARMACEUTICO												
CODIGO	DESCRIPCION												
2823000000	TITANIUM OXIDES												
ARANCEL NMF	5.5%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX); 2.7% (SG)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	74,750,324	0	0	12%	100.0%	0.0	5.5%	6.88	1.29	18.8%	1.30	0.10	7.4%
Francia	24,258,777	1	1	22%	32.5%	9.4	5.5%	4.33	1.29	29.7%	1.44	0.12	8.5%
Alemania	18,495,803	8	2	71%	24.7%	20.2	5.5%	8.01	0.95	11.9%	1.90	0.08	4.1%
China	11,631,851	3	3	13%	15.6%	0.7	5.5%	7.43	1.49	20.0%	1.19	0.15	12.6%
Republica Checa	8,219,629	6	4	22%	11.0%	3.3	5.5%	n.d.	n.d.	n.d.	1.60	0.12	7.7%
Sur Africa	5,177,482	19	5	0%	6.9%	6.9	0.0%	n.d.	n.d.	n.d.	0.40	0.00	0.2%
India	563,790	18	8	267%	0.8%	0.7	5.5%	n.d.	n.d.	n.d.	1.57	0.12	7.5%
Liechtenstein	263,234	20	10	15%	0.4%	0.4	5.5%	4.78	0.11	2.3%	n.d.	n.d.	n.d.
Mexico	211,633	14	11	49%	0.3%	0.2	0.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.
Italia	150,795	16	13	122%	0.2%	0.2	5.5%	14.81	1.04	7.0%	1.55	0.16	10.1%
Brazil	127,447	21	14	48%	0.2%	0.2	5.5%	n.d.	n.d.	n.d.	1.56	0.15	9.9%
Rep Dominicana	0	28	25	-100%	0.0%	0.0	0.0%	50.51	3.79	7.5%	n.d.	n.d.	n.d.

MATRIZ DE COMPETIDORES													
SECTOR	QUIMICO Y FARMACEUTICO												
CODIGO	DESCRIPCION												
2909496000	OTHER NON-AROMATIC ETHER-ALCOHOLS AND THEIR HALOGENATED, SULFONATED NITRATED OR NITROSATED DERIVATIVES												
ARANCEL NMF	5.5%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,K,MX); 3.4% (SG)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	19,928,942	0	0	18%	100.0%	0.0	5.5%	20.66	0.29	1.4%	1.57	0.10	6.0%
Holanda	5,590,940	2	1	27%	28.1%	7.2	5.5%	n.d.	n.d.	n.d.	1.12	0.07	6.3%
Suecia	4,259,150	3	2	29%	21.4%	6.4	5.5%	2.95	1.00	33.9%	4.63	0.16	3.6%
Japón	3,953,050	4	3	37%	19.8%	9.0	5.5%	37.68	5.72	15.2%	2.50	0.18	7.3%
Canada	1,436,977	5	4	12%	7.2%	-1.9	5.5%	207.87	6.93	3.3%	n.d.	n.d.	n.d.
India	1,279,053	11	5	147%	6.4%	6.1	5.5%	13.13	3.18	24.2%	2.23	0.13	5.9%
España	812,651	10	7	86%	4.1%	3.4	5.5%	16.55	1.99	12.0%	8.63	0.13	1.5%
Bélgica	404,036	15	9	147%	2.0%	1.9	5.5%	n.d.	n.d.	n.d.	1.29	0.17	12.8%
Suiza	27,600	16	12	28%	0.1%	0.0	5.5%	n.d.	n.d.	n.d.	4.15	0.03	0.7%
Rep Dominicana	0	19	18	0%	0.0%	0.0	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.



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MATRIZ DE COMPETIDORES														
SECTOR	QUIMICO Y FARMACEUTICO													
CODIGO	DESCRIPCION													
2912410000	VANILLIN (4-HYDROXY-3-METHOXYBENZALDEHYDE)													
ARANCEL NMF	5.5%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX); 2.7% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	21,291,653	0	0	15%	100.0%	0.0	5.5%	16.18	4.48	27.7%	9.51	0.18	1.9%	
China	11,187,613	1	1	18%	52.5%	5.4	5.5%	21.58	1.93	8.9%	9.33	0.19	2.1%	
Noruega	5,878,475	2	2	22%	27.6%	5.7	5.5%	n.d.	n.d.	n.d.	11.08	0.11	1.0%	
Japón	2,419,578	3	3	5%	11.4%	-5.1	5.5%	n.d.	n.d.	n.d.	7.88	0.21	2.7%	
Francia	1,142,353	4	4	-5%	5.4%	-6.4	5.5%	12.67	0.06	0.5%	9.29	0.26	2.8%	
India	576,693	9	5	272%	2.7%	2.7	5.5%	8.57	0.06	0.7%	48.45	0.52	1.1%	
Reino Unido	21,244	11	7	-42%	0.1%	0.1	5.5%	n.d.	n.d.	n.d.	18.08	0.38	2.1%	
Mexico	3,600	12	8	-1%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Israel	3,500	13	9	-33%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	2.63	0.15	5.7%	
Rep Dominicana	0	10	20	-100%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	3.25	0.15	4.5%	
MATRIZ DE COMPETIDORES														
SECTOR	QUIMICO Y FARMACEUTICO													
CODIGO	DESCRIPCION													
3204179086	OTHER PIGMENTS AND PREPARATIONS BASED THEREON, NESOI													
ARANCEL NMF	6.5%	PREFERENCIAS				Free (A+,AU,CA,CL,D,E,IL,J,JO,L,MX); 6.9% (SG) (s) 2/								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	74,016,935	0	0	21%	100.0%	0.0	6.5%	19.38	0.54	2.8%	7.49	0.26	3.4%	
China	17,962,795	21	1	31%	24.3%	6.6	6.5%	11.72	2.83	24.2%	5.29	0.30	5.7%	
Alemania	16,737,097	22	2	15%	22.6%	-5.0	6.5%	21.98	1.30	5.9%	19.36	0.17	0.9%	
Canada	7,354,248	23	3	14%	9.9%	-2.7	6.5%	35.88	3.67	10.2%	n.d.	n.d.	n.d.	
India	6,230,083	24	4	55%	8.4%	5.3	6.5%	14.50	3.31	22.8%	9.52	0.23	2.4%	
Korea	5,422,653	25	5	46%	7.3%	3.9	6.5%	9.24	3.38	36.6%	5.30	0.14	2.6%	
Japón	3,943,904	27	7	59%	5.3%	3.5	6.5%	13.54	2.55	18.9%	10.62	0.44	4.1%	
Brazil	1,147,654	32	12	27%	1.6%	0.3	6.5%	10.19	1.66	16.3%	6.71	0.16	2.4%	
España	203,147	34	14	68%	0.3%	0.2	6.6%	15.91	1.60	10.1%	12.76	0.32	2.5%	
Hong Kong	114,940	36	16	-20%	0.2%	0.2	6.5%	n.d.	n.d.	n.d.	2.68	0.23	8.4%	
Republica Checa	107,662	37	17	40%	0.1%	0.1	6.5%	n.d.	n.d.	n.d.	8.04	0.10	1.3%	
Rep Dominicana	0	46	26	-100%	0.0%	-0.1	0.0%	n.d.	n.d.	n.d.	2.85	0.09	3.0%	



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MATRIZ DE COMPETIDORES														
SECTOR	QUIMICO Y FARMACEUTICO													
CODIGO	DESCRIPCION													
3209100000	PAINTS AND VARNISHES(INCL ENAMELS & LACQUERS)BASED ON SYNTHETIC POLYMERS,ETC IN AN AQUEOUS MEDIUM,BASED ON ACRYLIC OR VINYL													
ARANCEL NMF	5.1%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX); 2.5% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	60,141,512	0	0	10%	100.0%	0.0	5.1%	10.59	0.45	4.3%	2.92	0.23	7.9%	
Canada	41,822,243	1	1	14%	69.5%	8.9	5.1%	22.01	4.98	22.6%	n.d.	n.d.	n.d.	
Japón	4,889,389	2	2	3%	8.1%	-2.6	5.1%	13.25	2.52	19.0%	4.44	0.32	7.2%	
Mexico	3,752,401	7	3	31%	6.2%	3.1	5.1%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Costa Rica	1,764,732	4	4	-4%	2.9%	-2.2	0.0%	n.d.	n.d.	n.d.	1.36	0.21	15.3%	
Italia	1,396,809	8	5	22%	2.3%	0.8	5.1%	8.83	3.00	33.9%	3.16	0.23	7.2%	
Francia	852,197	18	9	167%	1.4%	1.4	5.1%	104.36	13.05	12.5%	3.26	0.36	11.1%	
Holanda	507,529	10	10	26%	0.8%	0.3	5.1%	21.63	2.36	10.9%	5.62	0.27	4.9%	
Rep Dominicana	309,444	23	12	2%	0.5%	0.5	0.0%	n.d.	n.d.	n.d.	1.90	0.06	3.0%	
Brazil	253,957	19	14	131%	0.4%	0.4	5.1%	4.00	0.03	0.7%	2.43	0.19	8.0%	
China	242,611	21	15	167%	0.4%	0.4	5.1%	11.64	5.99	51.4%	5.78	0.22	3.8%	

MATRIZ DE COMPETIDORES														
SECTOR	QUIMICO Y FARMACEUTICO													
CODIGO	DESCRIPCION													
3214905000	GLAZERS' PUTTY,GRAFTING PUTTY,RESIN CEMENTS,CAULKING COMPOUNDS,ETC, NESOI													
ARANCEL NMF	6.5%	PREFERENCIAS				Free (A+,AU,CA,CL,D,E,IL,J,JO,MX); 3.7% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	23,520,131	0	0	31%	100.0%	0.0	6.5%	14.18	0.40	2.8%	3.32	0.21	6.4%	
Canada	18,882,334	1	1	33%	80.3%	4.3	6.5%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Alemania	1,228,186	5	2	65%	5.2%	3.1	6.5%	13.29	3.06	23.0%	3.78	0.19	5.1%	
Reino Unido	708,003	3	3	27%	3.0%	-0.5	6.5%	7.55	2.36	31.3%	5.09	0.21	4.2%	
Francia	600,404	13	4	144%	2.6%	2.3	6.5%	152.37	2.79	1.8%	n.d.	n.d.	n.d.	
Italia	486,812	2	5	-5%	2.1%	-5.6	6.5%	5.21	1.94	37.2%	3.45	0.22	6.5%	
Turquía	221,382	17	8	30%	0.9%	0.9	6.5%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Australia	112,895	12	10	58%	0.5%	0.2	6.5%	n.d.	n.d.	n.d.	1.95	0.06	3.2%	
Barbados	82,042	18	12	0%	0.3%	0.3	0.0%	n.d.	n.d.	n.d.	4.63	0.28	6.1%	
China	78,001	16	13	143%	0.3%	0.3	6.5%	n.d.	n.d.	n.d.	3.46	0.65	18.8%	
Israel	43,720	19	16	24%	0.2%	0.2	0.0%	113.05	4.83	4.3%	n.d.	n.d.	n.d.	
Rep Dominicana	0	36	36	0%	0.0%	0.0	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	



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MATRIZ DE COMPETIDORES														
SECTOR	QUIMICO Y FARMACEUTICO													
CODIGO	DESCRIPCION													
3307101000	PRE-SHAVE, SHAVING OR AFTER-SHAVE PREPARATIONS NOT CONTAINING ALCOHOL													
ARANCEL NMF	4.9%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX,SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	23,569,802	0	0	21%	100.0%	0.0	4.9%	14.60	0.79	5.4%	5.70	0.22	3.8%	
Canada	8,868,185	1	1	27%	37.6%	6.6	4.9%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Reino Unido	7,324,002	4	2	44%	31.1%	15.6	4.9%	17.50	0.83	4.8%	5.49	0.24	4.3%	
Alemania	2,287,981	3	3	8%	9.7%	-5.8	4.9%	14.76	0.37	2.5%	8.38	0.11	1.3%	
Francia	1,934,574	2	4	-4%	8.2%	-12.5	4.9%	16.58	1.36	8.2%	12.42	0.15	1.2%	
España	979,832	12	5	95%	4.2%	3.5	4.9%	10.20	1.53	15.0%	8.09	0.17	2.2%	
China	345,750	10	8	45%	1.5%	0.8	4.9%	9.85	1.66	16.8%	4.12	0.23	5.6%	
Finlandia	97,733	20	10	0%	0.4%	0.4	4.9%	n.d.	n.d.	n.d.	15.71	0.36	2.3%	
India	97,192	21	11	0%	0.4%	0.4	4.9%	11.32	3.78	33.3%	2.60	0.26	10.0%	
Israel	59,943	16	14	85%	0.3%	0.2	4.9%	10.83	2.13	19.7%	7.12	0.02	0.2%	
Sur Africa	25,119	22	15	3%	0.1%	0.1	4.9%	n.d.	n.d.	n.d.	6.94	0.25	3.6%	
Rep Dominicana	4,231	13	27	-20%	0.0%	-0.1	0.0%	n.d.	n.d.	n.d.	1.37	0.09	6.4%	
MATRIZ DE COMPETIDORES														
SECTOR	QUIMICO Y FARMACEUTICO													
CODIGO	DESCRIPCION													
3307102000	PRE-SHAVE, SHAVING OR AFTER-SHAVE PREPARATIONS CONTAINING ALCOHOL													
ARANCEL NMF	4.9%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX,SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	25,994,584	0	0	13%	100.0%	0.0	4.9%	14.12	0.44	3.1%	7.00	0.20	2.9%	
Francia	9,014,916	2	1	16%	34.7%	3.9	4.9%	15.27	2.17	14.2%	9.13	0.19	2.1%	
Reino Unido	4,251,676	3	2	9%	16.4%	-2.0	4.9%	24.17	1.84	7.6%	6.72	0.27	4.0%	
Alemania	3,689,389	4	3	65%	14.2%	11.1	4.9%	9.09	2.98	32.7%	4.31	0.18	4.1%	
España	2,598,754	8	4	96%	10.0%	8.9	4.9%	9.81	4.02	41.0%	5.68	0.19	3.4%	
Canada	2,503,688	1	5	-20%	9.6%	-28.3	0.0%	128.09	10.87	8.5%	3.01	0.07	2.3%	
Monaco	1,665,318	5	6	36%	6.4%	3.4	4.9%	n.d.	n.d.	n.d.	14.36	0.27	1.9%	
Irlanda	980,023	14	7	151%	3.8%	3.6	4.9%	n.d.	n.d.	n.d.	22.65	0.16	0.7%	
Suiza	220,626	11	9	47%	0.8%	0.6	4.9%	30.69	1.91	6.2%	16.51	0.41	2.5%	
Mexico	202,913	16	10	96%	0.8%	0.7	0.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Bélgica	78,808	18	12	72%	0.3%	0.2	4.9%	8.30	0.52	6.2%	n.d.	n.d.	n.d.	
Rep Dominicana	0	49	47	-100%	0.0%	0.0	4.9%	n.d.	n.d.	n.d.	5.12	1.53	29.9%	



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MATRIZ DE COMPETIDORES														
SECTOR	QUIMICO Y FARMACEUTICO													
CODIGO	DESCRIPCION													
3307200000	PERSONAL DEODORANTS AND ANTIPERSPIRANTS													
ARANCEL NMF	4.9%	PREFERENCIAS				Free (A*,AU,CA,CL,E,IL,J,JO,MX,SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	76,658,260	0	0	20%	100.0%	0.0	4.9%	11.11	1.01	9.1%	5.66	0.22	3.8%	
Canada	56,467,495	1	1	25%	73.7%	12.0	4.9%	13.43	0.01	0.0%	11.88	0.30	2.5%	
Francia	5,131,339	3	2	13%	6.7%	-1.8	4.9%	13.81	0.56	4.1%	10.65	0.16	1.5%	
Reino Unido	4,038,530	2	3	-1%	5.3%	-6.2	4.9%	15.64	1.07	6.8%	8.41	0.30	3.6%	
Italia	1,379,587	8	4	25%	1.8%	0.3	4.9%	14.27	0.50	3.5%	11.96	0.10	0.9%	
Monaco	1,353,282	10	5	40%	1.8%	0.8	4.9%	16.12	2.22	13.8%	13.45	0.32	2.4%	
Filipinas	832,722	38	9	290%	1.1%	1.1	0.0%	5.22	0.78	14.9%	4.92	0.57	11.5%	
Argentina	662,807	39	12	103%	0.9%	0.9	4.9%	10.05	1.71	17.0%	2.10	0.13	6.1%	
Trin & Tobago	160,754	25	16	75%	0.2%	0.2	0.0%	n.d.	n.d.	n.d.	1.65	0.07	4.0%	
Singapur	100,778	35	18	131%	0.1%	0.1	0.0%	n.d.	n.d.	n.d.	10.94	0.25	2.3%	
Brazil	98,383	28	20	67%	0.1%	0.1	0.0%	8.36	2.05	24.6%	2.92	0.16	5.3%	
Rep Dominicana	39,423	21	28	6%	0.1%	0.0	0.0%	n.d.	n.d.	n.d.	4.11	0.25	6.1%	

MATRIZ DE COMPETIDORES														
SECTOR	QUIMICO Y FARMACEUTICO													
CODIGO	DESCRIPCION													
3307900000	DEPILATORIES AND OTHER PERFUMERY, COSMETIC OR TOILET PREPARATIONS, NESOI													
ARANCEL NMF	5.4%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX); 2.7% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	109,055,766	0	0	18%	100.0%	0.0	5.4%	12.26	0.46	3.7%	5.14	0.35	6.9%	
Canada	53,426,082	1	1	19%	49.0%	1.0	5.4%	20.99	0.97	4.6%	4.66	0.16	3.5%	
Mexico	10,479,652	8	2	60%	9.6%	6.8	0.0%	n.d.	n.d.	n.d.	2.59	0.27	10.5%	
China	9,175,256	3	3	16%	8.4%	-0.5	5.4%	15.03	2.88	19.1%	4.06	0.34	8.4%	
España	7,608,757	14	4	104%	7.0%	6.2	5.4%	11.79	2.17	18.4%	5.30	0.24	4.5%	
Reino Unido	5,381,224	7	5	34%	4.9%	2.0	5.4%	8.06	2.17	26.9%	6.30	0.32	5.0%	
Perú	4,193,851	34	6	9%	3.8%	3.8	0.0%	13.88	0.18	1.3%	61.77	0.17	0.3%	
India	2,831,432	12	7	50%	2.6%	1.6	5.4%	7.46	1.99	26.7%	2.36	0.43	18.3%	
Hong Kong	2,289,047	11	9	39%	2.1%	1.0	5.4%	8.73	3.50	40.1%	6.04	0.99	16.4%	
Suiza	1,232,912	19	14	54%	1.1%	0.7	5.4%	40.87	2.34	5.7%	10.00	0.11	1.1%	
Bélgica	200,791	23	18	64%	0.2%	0.1	5.4%	12.97	0.22	1.7%	7.31	0.21	2.9%	
Rep Dominicana	8,870	39	31	30%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	1.70	0.29	16.7%	



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MATRIZ DE COMPETIDORES														
SECTOR	QUIMICO Y FARMACEUTICO													
CODIGO	DESCRIPCION													
3808105000	INSECTICIDAS, NESOI													
ARANCEL NMF	5.0%	PREFERENCIAS					Free (A+,AU,CA,CL,D,E,IL,J,JO,MX); 2.5% (SG)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	61,318,914	0	0	13%	100.0%	0.0	5.0%	52.15	0.45	0.9%	3.73	0.22	6.0%	
India	15,035,300	8	1	89%	24.5%	21.4	5.0%	175.42	3.11	1.8%	8.66	0.14	1.6%	
Canada	14,617,616	1	2	16%	23.8%	2.6	5.0%	173.38	4.57	2.6%	n.d.	n.d.	n.d.	
China	10,413,580	3	3	14%	17.0%	0.9	5.0%	12.10	6.14	50.7%	1.88	0.23	12.1%	
Japón	10,204,981	2	4	13%	16.6%	0.0	5.0%	26.68	0.90	3.4%	48.51	0.50	1.0%	
Mexico	3,322,631	5	5	1%	5.4%	-3.1	5.0%	n.d.	n.d.	n.d.	7.61	0.00	0.0%	
Alemania	1,048,957	14	7	62%	1.7%	1.3	5.0%	21.34	2.73	12.8%	2.41	0.13	5.4%	
Reino Unido	479,588	19	10	65%	0.8%	0.6	5.0%	67.85	1.29	1.9%	10.65	0.45	4.2%	
Mauritius	392,152	27	12	0%	0.6%	0.6	5.0%	173.58	0.36	0.2%	n.d.	n.d.	n.d.	
Brazil	307,892	28	13	4%	0.5%	0.5	5.0%	n.d.	n.d.	n.d.	19.37	0.13	0.7%	
Paraguay	236,166	29	14	2%	0.4%	0.4	5.0%	n.d.	n.d.	n.d.	2.01	0.25	12.5%	
Rep Dominicana	0	55	55	0%	0.0%	0.0	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
MATRIZ DE COMPETIDORES														
SECTOR	QUIMICO Y FARMACEUTICO													
CODIGO	DESCRIPCION													
3808201500	FUNGICIDES CONTAINING ANY AROMATIC OR MODIFIED AROMATIC FUNGICIDE,NESOI													
ARANCEL NMF	6.5%	PREFERENCIAS					Free (A,AU,CA,CL,E,IL,J,JO,MX); 3.2% (SG)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	175,015,352	0	0	27%	100.0%	0.0	6.5%	27.23	0.46	1.7%	47.94	0.22	0.5%	
Reino Unido	103,078,459	1	1	19%	58.9%	-16.2	6.5%	32.36	2.18	6.7%	69.88	0.21	0.3%	
Francia	25,701,574	4	2	100%	14.7%	12.3	6.5%	19.93	2.11	10.6%	31.56	0.27	0.8%	
Brazil	18,547,244	11	3	92%	10.6%	10.6	6.5%	n.d.	n.d.	n.d.	54.94	0.21	0.4%	
Canada	12,340,227	10	4	266%	7.1%	7.0	6.5%	n.d.	n.d.	n.d.	14.76	1.53	10.4%	
Alemania	5,367,152	2	5	-17%	3.1%	-13.7	6.5%	n.d.	n.d.	n.d.	29.74	0.18	0.6%	
Japón	3,583,695	6	6	98%	2.0%	1.7	6.5%	n.d.	n.d.	n.d.	8.82	0.20	2.3%	
Italia	1,652,213	9	8	92%	0.9%	0.8	6.5%	n.d.	n.d.	n.d.	25.47	0.32	1.3%	
Israel	664,594	12	10	93%	0.4%	0.4	6.5%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Chile	314,051	13	11	6%	0.2%	0.2	0.0%	n.d.	n.d.	n.d.	4.02	0.14	3.4%	
Korea	113,316	14	12	0%	0.1%	0.1	6.5%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Rep Dominicana	0	21	21	-100%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	131.38	1.07	0.8%	



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MATRIZ DE COMPETIDORES														
SECTOR	QUIMICO Y FARMACEUTICO													
CODIGO	DESCRIPCION													
3809910000	FINISHING AGENTS AND DYE CARRIERS, NESOI CONTAINING 5 PERCENT OR MORE BY WEIGHT OF 1 OR MORE AROMATIC OR MODIFIED AROMATIC													
ARANCEL NMF	6.0%	PREFERENCIAS					Free (A,AU,CA,CL,E,IL,J,JO,MX); 3% (SG)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	223,021,307	0	0	38%	100.0%	0.0	6.0%	12.29	0.75	6.1%	3.01	0.13	4.4%	
Canada	108,296,185	1	1	63%	48.6%	23.8	6.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Mexico	60,686,932	3	2	62%	27.2%	12.8	6.0%	n.d.	n.d.	n.d.	0.71	0.09	12.2%	
Alemania	24,367,409	4	3	31%	10.9%	-2.3	6.0%	12.27	1.23	10.0%	2.18	0.11	4.8%	
Suiza	8,573,606	5	4	8%	3.8%	-6.4	6.0%	7.00	0.77	11.0%	5.60	0.18	3.3%	
Japón	8,138,127	2	5	-4%	3.6%	-11.7	6.0%	11.92	4.30	36.1%	9.55	0.31	3.2%	
Italia	1,432,464	18	8	164%	0.6%	0.6	6.0%	n.d.	n.d.	n.d.	6.84	0.18	2.6%	
Turquia	74,819	22	16	81%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	0.43	0.00	0.0%	
Guatemala	35,319	23	17	0%	0.0%	0.0	6.0%	n.d.	n.d.	n.d.	3.55	0.09	2.6%	
Suecia	26,900	24	18	0%	0.0%	0.0	6.0%	n.d.	n.d.	n.d.	3.33	0.19	5.7%	
Ecuador	16,248	25	20	0%	0.0%	0.0	6.0%	n.d.	n.d.	n.d.	1.69	0.00	0.0%	
Rep Dominicana	0	34	34	-100%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	7.87	0.15	1.9%	
MATRIZ DE COMPETIDORES														
SECTOR	QUIMICO Y FARMACEUTICO													
CODIGO	DESCRIPCION													
3811900000	ADDITIVES FOR LUBRICATING OILS, NESOI													
	IVE PREP & OTH PREPARED ADDITIVES, FOR MINERAL OILS, NESOI													
ARANCEL NMF	6.5%	PREFERENCIAS					Free (A+,AU,CA,CL,D,E,IL,J,JO,MX); 0.5 cents/kg + 5.9% (SG)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	28,275,463	0	0	13%	100.0%	0.0	6.5%	11.49	0.92	8.0%	1.66	0.09	5.3%	
Alemania	8,184,748	7	1	105%	28.9%	26.3	6.5%	5.33	0.25	4.7%	1.24	0.05	3.7%	
Canada	7,991,885	1	2	2%	28.3%	-14.0	6.5%	2,527.50	45.00	1.8%	n.d.	n.d.	n.d.	
Reino Unido	5,594,719	5	3	77%	19.8%	16.6	6.5%	25.49	1.00	3.9%	3.00	0.15	4.9%	
Francia	2,163,663	2	4	-9%	7.7%	-10.0	6.5%	36.08	2.26	6.3%	1.58	0.14	8.7%	
Suecia	1,287,599	3	5	-17%	4.6%	-10.9	6.5%	n.d.	n.d.	n.d.	2.25	0.11	5.1%	
Italia	749,127	10	6	37%	2.6%	1.4	6.5%	n.d.	n.d.	n.d.	1.02	0.14	13.4%	
Bélgica	664,349	8	7	17%	2.3%	0.3	6.5%	n.d.	n.d.	n.d.	1.44	0.14	9.6%	
India	387,276	16	9	118%	1.4%	1.3	6.5%	n.d.	n.d.	n.d.	2.37	0.12	5.0%	
Emiratos Arabes	75,968	21	13	0%	0.3%	0.3	6.5%	n.d.	n.d.	n.d.	4.64	0.13	2.8%	
Venezuela	25,362	22	14	0%	0.1%	0.1	6.5%	n.d.	n.d.	n.d.	7.82	0.47	6.0%	
Rep Dominicana	0	30	30	0%	0.0%	0.0	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	



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MATRIZ DE COMPETIDORES														
SECTOR	QUIMICO Y FARMACEUTICO													
CODIGO	DESCRIPCION													
3824902800	OTHER MIXTURES CONTAINING 5% OR MORE BY WGT OF ONE OR MORE AROMATIC OR MODIFIED AROMATIC SUBSTANCES, NESOI													
ARANCEL NMF	6.5%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,K,L,MX); 0.5 cents/kg + 5.9% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	85,651,293	0	0	9%	100.0%	0.0	6.5%	32.63	0.37	1.1%	2.65	0.14	5.2%	
Reino Unido	18,996,159	1	1	15%	22.2%	4.3	6.5%	26.69	2.59	9.7%	3.09	0.11	3.7%	
Mexico	15,802,091	8	2	46%	18.4%	12.6	6.5%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Irlanda	8,798,257	12	3	59%	10.3%	8.0	6.5%	13.60	4.09	30.1%	4.96	0.28	5.7%	
Canada	7,756,690	3	4	2%	9.1%	-3.0	6.5%	251.91	3.21	1.3%	0.83	0.01	1.2%	
Brazil	6,639,265	2	5	-5%	7.8%	-5.6	6.5%	n.d.	n.d.	n.d.	2.42	0.15	6.2%	
China	4,222,909	9	7	17%	4.9%	1.1	6.5%	6.89	0.19	2.8%	1.24	0.09	6.9%	
Francia	3,553,532	11	10	21%	4.1%	1.4	6.5%	14.35	1.26	8.8%	1.51	0.14	9.4%	
India	2,540,604	18	11	86%	3.0%	2.6	6.5%	10.87	3.50	32.2%	2.51	0.12	4.8%	
Israel	274,397	36	16	-3%	0.3%	0.3	0.0%	633.25	1.17	0.2%	9.24	0.31	3.3%	
Argentina	254,721	37	17	54%	0.3%	0.3	0.0%	n.d.	n.d.	n.d.	2.75	0.11	4.1%	
Rep Dominicana	40,074	19	21	-29%	0.0%	-0.2	0.0%	n.d.	n.d.	n.d.	0.53	0.18	33.2%	
MATRIZ DE COMPETIDORES														
SECTOR	PLASTICO Y CAUCHO													
CODIGO	DESCRIPCION													
3901909000	POLYMERS OF ETHYLENE IN PRIMARY FORM,NESOI													
ARANCEL NMF	6.5%	PREFERENCIAS				Free (A*,AU,CA,CL,E,IL,J,JO,K,MX); 3.2% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	19,819,990	0	0	14%	100.0%	0.0	6.5%	4.47	0.59	13.3%	2.47	0.14	5.8%	
Canada	11,283,379	1	1	14%	56.9%	0.0	6.5%	7.30	1.69	23.1%	n.d.	n.d.	n.d.	
España	2,498,254	22	2	382%	12.6%	12.6	6.5%	3.86	2.95	76.5%	2.60	0.09	3.6%	
Alemania	1,314,906	4	3	16%	6.6%	0.6	6.5%	4.32	2.01	46.5%	2.63	0.15	5.8%	
Bélgica	1,151,157	9	4	126%	5.8%	5.4	6.5%	4.34	1.26	29.0%	2.07	0.15	7.5%	
Japón	941,686	2	5	-18%	4.8%	-12.7	6.5%	8.26	2.11	25.6%	4.32	0.30	7.0%	
Suecia	488,770	11	7	87%	2.5%	2.1	6.5%	408.00	89.00	21.8%	4.45	0.17	3.8%	
Holanda	407,681	7	8	28%	2.1%	0.8	6.5%	166.00	6.00	3.6%	1.34	0.11	8.0%	
Italia	306,221	10	9	65%	1.5%	1.2	6.5%	4.81	0.02	0.4%	2.71	0.28	10.2%	
China	214,075	14	10	71%	1.1%	0.9	6.5%	14.05	3.17	22.6%	2.07	0.20	9.4%	
Austria	99,616	27	12	48%	0.5%	0.5	6.5%	73.60	1.80	2.4%	n.d.	n.d.	n.d.	
Rep Dominicana	0	26	42	-100%	0.0%	0.0	0.0%	4.12	0.14	3.3%	n.d.	n.d.	n.d.	



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MATRIZ DE COMPETIDORES														
SECTOR	PLASTICO Y CAUCHO													
CODIGO	DESCRIPCION													
3902100000	POLYPROPYLENE													
ARANCEL NMF	6.5%	PREFERENCIAS				Free (A*,AU,CA,CL,E,IL,J,JO,MX,SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	210,436,087	0	0	11%	100.0%	0.0	6.5%	3.31	0.45	13.5%	1.67	0.25	15.2%	
Canada	174,956,919	1	1	11%	83.1%	-1.3	6.5%	15.38	3.24	21.1%	n.d.	n.d.	n.d.	
Japón	9,030,151	2	2	-2%	4.3%	-2.7	6.5%	9.75	3.50	35.9%	2.11	0.52	24.6%	
Mexico	5,764,421	16	3	180%	2.7%	2.7	6.5%	5.15	1.47	28.6%	1.16	0.07	5.9%	
Bélgica	4,298,928	4	4	26%	2.0%	0.8	6.5%	3.97	1.79	45.0%	1.60	0.16	9.9%	
Alemania	4,173,495	3	5	6%	2.0%	-0.4	6.5%	3.71	2.05	55.3%	1.70	0.09	5.1%	
Italia	2,160,942	10	6	46%	1.0%	0.7	6.5%	2.54	1.38	54.5%	1.11	0.11	10.0%	
Austria	1,905,079	8	7	31%	0.9%	0.4	6.5%	2.81	1.48	52.7%	1.10	0.14	13.0%	
Israel	861,969	15	9	70%	0.4%	0.3	0.0%	n.d.	n.d.	n.d.	1.96	0.20	10.3%	
Singapur	839,535	30	10	327%	0.4%	0.4	6.5%	3.88	1.72	44.4%	2.46	0.11	4.5%	
Colombia	723,611	33	12	441%	0.3%	0.3	0.0%	n.d.	n.d.	n.d.	1.26	0.08	6.6%	
Rep Dominicana	1,923	43	37	0%	0.0%	0.0	6.5%	2.77	1.36	49.0%	n.d.	n.d.	n.d.	
MATRIZ DE COMPETIDORES														
SECTOR	PLASTICO Y CAUCHO													
CODIGO	DESCRIPCION													
3904210000	OTHER POLYMERS OF POLYVINYL CHLORIDE, NONPLASTICIZED													
ARANCEL NMF	6.5%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX); 3.6% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	87,978,228	0	0	16%	100.0%	0.0	6.5%	6.08	0.35	5.7%	1.51	0.09	5.7%	
Canada	75,695,859	1	1	16%	86.0%	-1.0	6.5%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Francia	4,243,479	4	2	33%	4.8%	2.0	6.5%	121.70	31.20	25.6%	1.62	0.12	7.5%	
Colombia	1,801,266	19	3	0%	2.0%	2.0	0.0%	n.d.	n.d.	n.d.	1.31	0.07	5.1%	
Bélgica	1,577,946	2	4	-4%	1.8%	-2.0	6.5%	n.d.	n.d.	n.d.	1.63	0.03	1.8%	
Tailandia	1,244,804	20	5	0%	1.4%	1.4	0.0%	n.d.	n.d.	n.d.	1.28	0.12	9.2%	
Italia	937,115	13	6	157%	1.1%	1.0	6.5%	4.50	2.27	50.6%	1.49	0.09	6.1%	
Brazil	880,365	18	8	425%	1.0%	1.0	0.0%	1.72	0.01	0.4%	1.10	0.01	1.4%	
Mexico	393,556	9	9	46%	0.4%	0.3	0.0%	n.d.	n.d.	n.d.	1.32	0.06	4.4%	
Rep Dominicana	25,468	8	12	-29%	0.0%	-0.2	0.0%	n.d.	n.d.	n.d.	1.40	0.15	10.5%	
Suiza	5,287	17	14	29%	0.0%	0.0	6.5%	59.06	2.22	3.8%	n.d.	n.d.	n.d.	
Noruega	901	21	15	0%	0.0%	0.0	6.5%	92.90	2.80	3.0%	n.d.	n.d.	n.d.	



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MATRIZ DE COMPETIDORES														
SECTOR	PLASTICO Y CAUCHO													
CODIGO	DESCRIPCION													
3905911000	OTHER VINYL COPOLYMERS IN PRIMARY FORMS,CONTAINING WEIGHT 50 PERCENTOR MORE OF DERIVATIVES OF VINYL ACETATE													
ARANCEL NMF	4.0%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,K,MX,SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	22,730,418	0	0	15%	100.0%	0.0	4.0%	6.33	0.28	4.4%	3.90	0.17	4.5%	
Japón	10,312,437	1	1	5%	45.4%	-18.5	4.0%	7.47	3.17	42.5%	4.39	0.21	4.9%	
Alemania	6,328,293	2	2	13%	27.8%	-1.2	4.0%	10.00	3.79	37.9%	5.64	0.32	5.6%	
Bélgica	3,185,803	3	3	38%	14.0%	7.4	4.0%	27.04	2.84	10.5%	3.52	0.06	1.7%	
Italia	1,813,204	10	4	0%	8.0%	8.0	4.0%	3.17	2.02	63.7%	2.95	0.16	5.5%	
Reino Unido	847,886	4	5	139%	3.7%	3.5	4.0%	n.d.	n.d.	n.d.	2.90	0.17	5.7%	
Francia	78,408	11	6	220%	0.3%	0.3	4.0%	n.d.	n.d.	n.d.	1.39	0.11	7.6%	
Korea	63,692	5	7	34%	0.3%	0.1	4.0%	54.07	3.72	6.9%	5.68	0.33	5.7%	
China	55,511	12	8	0%	0.2%	0.2	4.0%	n.d.	n.d.	n.d.	4.15	0.63	15.3%	
Canada	45,184	8	9	89%	0.2%	0.2	4.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Rep Dominicana	0	16	16	-100%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	0.53	0.03	5.1%	

MATRIZ DE COMPETIDORES														
SECTOR	PLASTICO Y CAUCHO													
CODIGO	DESCRIPCION													
3906905000	OTHER ACRYLIC POLYMERS IN PRIMARY FORMS, NESOI													
ARANCEL NMF	4.2%	PREFERENCIAS				Free (A*,AU,CA,CL,E,IL,J,JO,K,MX,SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	315,180,215	0	0	12%	100.0%	0.0	4.2%	11.10	0.62	5.6%	2.49	0.17	6.9%	
Canada	103,810,984	1	1	17%	32.9%	5.8	4.2%	20.12	3.35	16.7%	n.d.	n.d.	n.d.	
Alemania	54,631,301	4	2	16%	17.3%	2.5	4.2%	9.94	1.13	11.4%	2.14	0.12	5.5%	
Reino Unido	36,502,661	2	3	3%	11.6%	-4.4	4.2%	4.91	1.45	29.6%	2.32	0.19	8.3%	
Japón	28,468,733	3	4	-3%	9.0%	-6.5	4.2%	15.36	2.62	17.1%	4.26	0.24	5.7%	
Francia	25,798,338	7	5	32%	8.2%	4.0	4.2%	21.41	1.89	8.8%	3.51	0.14	4.1%	
Mexico	18,271,250	6	6	21%	5.8%	1.6	4.2%	7.12	1.40	19.7%	1.97	0.09	4.4%	
China	5,260,391	16	8	112%	1.7%	1.5	4.2%	16.01	4.37	27.3%	1.82	0.17	9.3%	
Singapur	5,155,279	31	9	649%	1.6%	1.6	4.2%	9.01	5.76	63.9%	1.52	0.22	14.4%	
Brazil	2,354,993	18	14	87%	0.7%	0.7	4.2%	3.60	0.03	0.9%	2.81	0.19	6.7%	
Austria	2,291,932	20	15	122%	0.7%	0.7	4.2%	7.11	1.94	27.3%	2.35	0.20	8.4%	
Rep Dominicana	0	35	55	-100%	0.0%	0.0	4.3%	83.79	50.29	60.0%	n.d.	n.d.	n.d.	



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MATRIZ DE COMPETIDORES														
SECTOR	PLASTICO Y CAUCHO													
CODIGO	DESCRIPCION													
3907200000	OTHER POLYETHERS													
ARANCEL NMF	6.5%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,K,MX,SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	262,260,000	0	0	15%	100.0%	0.0	6.5%	20.84	0.91	4.4%	3.58	0.19	5.2%	
Canada	86,719,402	1	1	10%	33.1%	-6.5	6.5%	63.15	5.13	8.1%	n.d.	n.d.	n.d.	
Singapur	35,890,563	5	2	43%	13.7%	7.9	6.5%	16.21	4.65	28.7%	11.06	0.77	6.9%	
Mexico	27,386,529	8	3	66%	10.4%	8.0	6.5%	17.99	2.83	15.7%	1.23	0.06	4.8%	
Japón	24,226,371	4	4	19%	9.2%	1.0	6.5%	44.37	2.17	4.9%	3.99	0.22	5.6%	
Holanda	23,831,647	6	5	34%	9.1%	4.2	6.5%	12.98	1.28	9.8%	3.15	0.12	3.7%	
España	15,912,471	9	7	59%	6.1%	4.4	6.5%	5.01	2.83	56.4%	2.88	0.19	6.6%	
Bélgica	5,716,881	11	9	35%	2.2%	1.0	6.5%	5.61	1.92	34.2%	1.65	0.09	5.7%	
China	714,234	17	13	50%	0.3%	0.2	6.5%	52.88	7.68	14.5%	18.22	0.44	2.4%	
Argentina	249,603	22	16	186%	0.1%	0.1	6.5%	2.71	1.52	56.0%	1.52	0.16	10.5%	
Brazil	126,734	27	18	175%	0.0%	0.0	6.5%	26.19	9.62	36.7%	2.02	0.16	8.1%	
Rep Dominicana	3,150	30	27	0%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	1.83	0.25	13.8%	
MATRIZ DE COMPETIDORES														
SECTOR	PLASTICO Y CAUCHO													
CODIGO	DESCRIPCION													
3907600050	POLYETHYLENE TEREPHTHALATE,NESOI													
ARANCEL NMF	6.5%	PREFERENCIAS				Free (A*,AU,CA,CL,E,IL,J,JO,K,MX); 0.3 cents/kg + 3.5% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	299,285,801	0	0	30%	100.0%	0.0	6.5%	4.01	0.51	12.7%	1.16	0.10	8.4%	
Canada	174,571,522	4	1	124%	58.3%	51.8	6.5%	6.86	5.05	73.6%	1.89	0.15	7.9%	
Mexico	48,135,513	1	2	-1%	16.1%	-31.3	6.5%	4.18	1.66	39.6%	1.19	0.08	6.8%	
Indonesia	24,904,690	3	3	10%	8.3%	-8.0	0.0%	n.d.	n.d.	n.d.	1.43	0.09	6.5%	
Korea	22,063,747	2	4	5%	7.4%	-9.6	6.5%	10.96	3.99	36.4%	0.91	0.08	8.4%	
Tailandia	8,405,189	10	5	64%	2.8%	1.7	0.0%	n.d.	n.d.	n.d.	1.26	0.11	9.0%	
Italia	7,547,656	11	6	82%	2.5%	1.9	6.5%	33.00	3.35	10.2%	0.90	0.13	14.0%	
Taiwan	1,801,726	16	8	143%	0.6%	0.6	6.5%	7.48	2.67	35.6%	1.53	0.15	9.7%	
Malasia	386,720	19	12	98%	0.1%	0.1	6.5%	n.d.	n.d.	n.d.	1.25	0.14	10.9%	
Francia	346,625	17	13	81%	0.1%	0.1	6.5%	2.57	1.23	47.7%	0.77	0.19	24.8%	
China	156,992	26	16	400%	0.1%	0.1	6.5%	20.47	11.70	57.2%	1.08	0.11	10.0%	
Rep Dominicana	94,273	13	19	-23%	0.0%	-0.2	0.0%	n.d.	n.d.	n.d.	0.66	0.04	5.8%	



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MATRIZ DE COMPETIDORES														
SECTOR	PLASTICO Y CAUCHO													
CODIGO	DESCRIPCION													
3908907000	OTHER POLYAMIDES IN PRIMARY FORMS													
ARANCEL NMF	6.5%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX); 3.2% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	91,796,378	0	0	16%	100.0%	0.0	6.5%	7.30	0.48	6.6%	3.18	0.17	5.2%	
Canada	30,767,805	1	1	25%	33.5%	9.2	6.5%	5.62	0.12	2.2%	n.d.	n.d.	n.d.	
Holanda	15,423,163	4	2	18%	16.8%	1.5	6.5%	8.58	1.52	17.7%	2.41	0.10	4.4%	
Japón	10,135,483	3	3	1%	11.0%	-7.8	6.5%	6.41	2.49	38.8%	3.89	0.25	6.5%	
Suiza	9,813,309	5	4	12%	10.7%	-1.5	6.5%	7.97	1.96	24.6%	5.51	0.15	2.7%	
Alemania	8,534,122	2	5	-5%	9.3%	-11.0	6.5%	9.86	1.57	15.9%	4.39	0.16	3.7%	
China	4,081,096	14	6	212%	4.4%	4.4	6.5%	3.98	1.95	49.0%	1.65	0.22	13.2%	
Mexico	3,891,156	8	7	52%	4.2%	2.8	6.5%	14.00	5.56	39.7%	n.d.	n.d.	n.d.	
Francia	2,784,972	9	8	69%	3.0%	2.4	6.5%	23.00	2.53	11.0%	11.73	0.26	2.2%	
Taiwan	2,225,000	18	9	339%	2.4%	2.4	6.5%	n.d.	n.d.	n.d.	1.18	0.11	9.5%	
Argentina	756,390	23	12	221%	0.8%	0.8	6.5%	n.d.	n.d.	n.d.	4.76	0.20	4.2%	
Rep Dominicana	0	30	26	0%	0.0%	0.0	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
MATRIZ DE COMPETIDORES														
SECTOR	PLASTICO Y CAUCHO													
CODIGO	DESCRIPCION													
3913902000	POLYSACCHARIDES & THEIR DERIVATIVES, NESOI													
ARANCEL NMF	5.8%	PREFERENCIAS				Free (A*,AU,CA,CL,E,IL,J,JO,K,MX); 2.9% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	200,763,889	0	0	8%	100.0%	0.0	5.8%	74.64	0.41	0.6%	14.26	0.22	1.5%	
China	140,651,060	38	1	11%	70.1%	7.9	5.8%	49.43	3.79	7.7%	29.72	0.27	0.9%	
Francia	11,827,056	39	2	1%	5.9%	-1.8	5.8%	12.22	1.93	15.8%	5.11	0.18	3.5%	
Austria	10,347,093	40	3	-2%	5.2%	-2.4	5.8%	n.d.	n.d.	n.d.	5.65	0.15	2.7%	
Taiwan	7,326,967	41	4	5%	3.6%	-0.5	5.8%	122.46	8.63	7.1%	1.87	0.19	10.0%	
Japón	5,356,083	42	5	0%	2.7%	-1.0	5.8%	162.22	1.84	1.1%	16.60	0.45	2.7%	
Singapur	4,705,828	44	7	172%	2.3%	2.3	0.0%	147.20	0.15	0.1%	n.d.	n.d.	n.d.	
Argentina	1,896,138	46	9	22%	0.9%	0.4	5.8%	37.28	1.98	5.3%	45.46	0.42	0.9%	
Canada	1,655,283	48	11	13%	0.8%	0.1	5.8%	120.46	4.51	3.7%	n.d.	n.d.	n.d.	
Korea	453,413	54	17	0%	0.2%	0.2	5.8%	34.78	0.09	0.2%	30.87	1.87	6.1%	
Tailandia	260,568	57	20	0%	0.1%	0.1	5.8%	61.50	12.00	19.5%	47.71	0.80	1.7%	
Rep Dominicana	6,050	68	31	0%	0.0%	0.0	0.0%	782.50	26.25	3.4%	n.d.	n.d.	n.d.	



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MATRIZ DE COMPETIDORES														
SECTOR	PLASTICO Y CAUCHO													
CODIGO	DESCRIPCION													
3918101000	VINYL TILE													
ARANCEL NMF	5.3%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX); 2.6% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	248,397,820	0	0	12%	100.0%	0.0	5.3%	6.89	0.35	5.2%	2.65	0.33	12.5%	
China	88,806,365	3	1	36%	35.8%	19.1	5.3%	5.41	3.05	56.4%	1.74	0.28	16.1%	
Canada	66,450,351	1	2	9%	26.8%	-3.5	5.3%	18.77	6.09	32.5%	n.d.	n.d.	n.d.	
Taiwan	50,240,084	2	3	2%	20.2%	-9.6	5.3%	4.09	2.43	59.3%	5.32	0.53	10.0%	
Korea	17,320,810	12	4	87%	7.0%	6.1	5.3%	19.34	5.24	27.1%	17.52	1.66	9.5%	
Japón	9,412,935	5	5	6%	3.8%	-1.0	5.3%	7.32	2.40	32.8%	8.09	0.56	6.9%	
Alemania	2,711,094	9	8	13%	1.1%	0.0	5.3%	56.78	12.27	21.6%	45.19	2.21	4.9%	
Finlandia	1,828,942	15	9	35%	0.7%	0.4	5.3%	9.81	5.26	53.6%	7.40	0.40	5.4%	
Hong Kong	428,480	18	14	17%	0.2%	0.0	5.3%	n.d.	n.d.	n.d.	1.65	0.17	10.5%	
Irlanda	90,938	24	18	24%	0.0%	0.0	5.3%	8.04	1.51	18.8%	33.53	5.43	16.2%	
Hungría	45,883	32	20	67%	0.0%	0.0	5.3%	n.d.	n.d.	n.d.	2.72	0.15	5.6%	
Rep Dominicana	0	46	44	-100%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
MATRIZ DE COMPETIDORES														
SECTOR	PLASTICO Y CAUCHO													
CODIGO	DESCRIPCION													
3919102010	FILAMENT REINFORCED TAPE,IN ROLLS NOT EXCEEDING 20 CM IN WIDTH													
ARANCEL NMF	5.8%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX); 2.9% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	23,530,408	0	0	25%	100.0%	0.0	5.8%	19.25	0.33	1.7%	3.94	0.23	5.8%	
Canada	21,924,070	1	1	27%	93.2%	7.9	5.8%	28.69	3.84	13.4%	n.d.	n.d.	n.d.	
Italia	681,430	4	2	29%	2.9%	0.4	5.8%	n.d.	n.d.	n.d.	4.22	0.27	6.4%	
China	258,190	7	3	41%	1.1%	0.4	5.8%	n.d.	n.d.	n.d.	2.39	0.17	6.9%	
Taiwan	233,395	3	4	-10%	1.0%	-2.7	5.8%	2.44	0.31	12.7%	2.85	0.14	4.8%	
Holanda	168,612	2	5	-20%	0.7%	-3.5	5.8%	10.99	2.64	24.0%	7.04	0.39	5.5%	
Mexico	56,125	14	7	145%	0.2%	0.2	5.8%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Francia	39,933	13	8	112%	0.2%	0.1	5.8%	54.88	3.99	7.3%	21.13	1.06	5.0%	
Suiza	2,484	15	11	29%	0.0%	0.0	5.8%	377.57	22.71	6.0%	n.d.	n.d.	n.d.	
Costa Rica	1,513	21	12	0%	0.0%	0.0	5.8%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
India	355	22	14	0%	0.0%	0.0	5.9%	n.d.	n.d.	n.d.	3.48	0.13	3.8%	
Rep Dominicana	0	33	33	-100%	0.0%	0.0	0.0%	39.19	3.90	10.0%	n.d.	n.d.	n.d.	



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MATRIZ DE COMPETIDORES														
SECTOR	PLASTICO Y CAUCHO													
CODIGO	DESCRIPCION													
3919905040	TRANSPARENT TAPE, EXCEEDING 20 CM													
ARANCEL NMF	5.8%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX); 2.9% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	30,414,845	0	0	37%	100.0%	0.0	5.8%	18.48	0.23	1.2%	5.94	0.31	5.2%	
Canada	17,154,178	6	1	134%	56.4%	49.8	5.8%	49.38	7.06	14.3%	n.d.	n.d.	n.d.	
India	3,542,944	28	2	66%	11.6%	11.6	0.0%	15.95	3.26	20.4%	13.83	0.58	4.2%	
Japón	3,159,306	2	3	17%	10.4%	-9.5	5.8%	48.85	9.19	18.8%	9.54	0.32	3.3%	
China	2,101,170	8	4	45%	6.9%	1.4	5.8%	8.84	3.40	38.4%	2.82	0.27	9.4%	
Korea	1,171,014	17	5	241%	3.9%	3.7	5.8%	6.96	0.03	0.5%	7.00	0.38	5.4%	
Reino Unido	284,744	16	9	129%	0.9%	0.8	5.8%	23.11	1.81	7.8%	9.52	0.16	1.7%	
Brazil	171,065	15	11	93%	0.6%	0.4	5.8%	11.36	2.11	18.6%	6.07	0.32	5.2%	
Argentina	93,598	29	13	254%	0.3%	0.3	5.8%	n.d.	n.d.	n.d.	2.56	0.01	0.4%	
Bermuda	57,722	30	15	15%	0.2%	0.2	5.8%	n.d.	n.d.	n.d.	7.52	0.31	4.2%	
Camerún	16,560	31	17	0%	0.1%	0.1	5.8%	n.d.	n.d.	n.d.	2.83	0.49	17.4%	
Rep Dominicana	0	43	43	-100%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	4.47	0.43	9.7%	
MATRIZ DE COMPETIDORES														
SECTOR	PLASTICO Y CAUCHO													
CODIGO	DESCRIPCION													
3919905060	SELF-ASHESIVE PLATES, SHEETS, FILM, FOIL, TAPE, STRIP & OTHER FLAT SHAPES, OF PLASTIC, WHETHER OR NOT IN ROLLS, NESOI													
ARANCEL NMF	5.8%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX); 2.9% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	278,190,335	0	0	10%	100.0%	0.0	5.8%	23.71	0.37	1.6%	6.17	0.25	4.1%	
Canada	59,693,448	1	1	3%	21.5%	-6.2	5.8%	95.47	5.97	6.3%	4.33	0.20	4.6%	
Japón	45,291,477	2	2	-1%	16.3%	-8.8	5.8%	30.31	3.07	10.1%	16.21	0.59	3.7%	
Alemania	43,850,179	3	3	12%	15.8%	0.9	5.8%	16.21	2.14	13.2%	6.55	0.23	3.5%	
Mexico	22,251,757	8	4	49%	8.0%	5.7	5.8%	60.47	3.13	5.2%	2.69	0.14	5.2%	
Bélgica	18,689,996	7	5	22%	6.7%	2.2	5.8%	11.08	2.20	19.8%	5.55	0.17	3.0%	
China	15,229,299	9	6	45%	5.5%	3.7	5.8%	31.10	2.76	8.9%	3.88	0.29	7.5%	
Reino Unido	14,468,662	5	7	12%	5.2%	0.4	5.8%	26.21	2.77	10.6%	11.46	0.36	3.2%	
Korea	7,168,540	12	10	50%	2.6%	1.8	5.8%	20.49	2.66	13.0%	4.65	0.24	5.2%	
Brazil	6,017,005	22	11	139%	2.2%	2.1	5.8%	19.12	2.39	12.5%	9.69	0.28	2.9%	
Francia	5,172,670	11	12	39%	1.9%	1.1	5.8%	29.05	1.76	6.0%	3.95	0.14	3.5%	
Rep Dominicana	35,062	49	42	137%	0.0%	0.0	0.0%	32.65	7.35	22.5%	3.65	0.08	2.2%	



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MATRIZ DE COMPETIDORES														
SECTOR	PLASTICO Y CAUCHO													
CODIGO	DESCRIPCION													
3920100000	OTHER PLATES,SHEETS,FILM,FOIL & STRIP,OF PLASTIC, NONCELLUAR & NOT REINFORCED,LAMINATED,SUPPORTED OR COMBINED WITH OTH MAT,OF													
ARANCEL NMF	4.2%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX,SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	711,520,969	0	0	16%	100.0%	0.0	4.2%	12.75	0.42	3.3%	2.89	0.19	6.7%	
Canada	434,667,567	1	1	16%	61.1%	0.0	4.2%	10.15	3.65	36.0%	3.35	0.37	11.1%	
Alemania	54,757,400	3	2	21%	7.7%	1.0	4.2%	13.68	1.99	14.5%	3.86	0.22	5.7%	
Japón	38,957,923	2	3	9%	5.5%	-1.7	4.2%	14.87	3.33	22.4%	6.27	0.29	4.5%	
Francia	22,075,508	10	4	42%	3.1%	1.7	4.2%	9.50	1.93	20.3%	2.03	0.10	5.1%	
China	21,557,513	14	5	51%	3.0%	2.0	4.2%	6.83	2.81	41.2%	2.00	0.22	10.9%	
Korea	20,658,244	8	6	25%	2.9%	0.7	4.2%	7.52	1.79	23.8%	2.76	0.17	6.3%	
Reino Unido	15,514,565	9	8	26%	2.2%	0.6	4.2%	21.84	1.22	5.6%	4.77	0.34	7.1%	
Bélgica	13,777,654	11	9	27%	1.9%	0.6	4.2%	9.29	2.61	28.1%	2.20	0.12	5.6%	
Holanda	13,237,017	18	10	54%	1.9%	1.3	4.2%	55.53	2.57	4.6%	5.09	0.19	3.8%	
Chile	3,188,048	47	20	424%	0.4%	0.4	4.2%	n.d.	n.d.	n.d.	1.40	0.11	8.0%	
Rep Dominicana	77,984	51	41	7%	0.0%	0.0	4.2%	n.d.	n.d.	n.d.	3.49	0.16	4.5%	

MATRIZ DE COMPETIDORES														
SECTOR	PLASTICO Y CAUCHO													
CODIGO	DESCRIPCION													
3920200000	OTHER PLATES,SHEETS,FILM,FOIL & STRIP,OF PLAST, NONCELLUAR & NOT REINFORCD,LAMINATED,SUPPORTED OR COMBIND WITH OTH MAT,OF POLYMERS													
ARANCEL NMF	4.2%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX,SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	559,583,326	0	0	8%	100.0%	0.0	4.2%	8.05	0.39	4.8%	2.47	0.18	7.2%	
Canada	215,463,565	1	1	10%	38.5%	2.5	4.2%	11.15	2.81	25.2%	1.81	0.33	18.3%	
Mexico	50,465,019	3	2	14%	9.0%	1.9	4.2%	12.74	2.89	22.7%	3.82	0.20	5.2%	
Japón	39,896,117	2	3	-6%	7.1%	-5.2	4.2%	23.80	6.59	27.7%	7.55	0.25	3.3%	
Reino Unido	35,365,455	4	4	6%	6.3%	-0.4	4.2%	4.87	1.47	30.1%	2.35	0.26	10.8%	
Alemania	31,596,049	6	5	15%	5.6%	1.2	4.2%	14.97	2.18	14.6%	2.82	0.14	5.0%	
Taiwan	19,125,168	10	7	13%	3.4%	0.6	4.2%	6.48	2.37	36.5%	2.05	0.17	8.1%	
China	15,077,179	17	8	39%	2.7%	1.7	4.2%	8.53	3.15	37.0%	2.80	0.23	8.2%	
Brazil	12,427,574	16	10	29%	2.2%	1.1	4.2%	5.60	1.63	29.1%	1.46	0.15	10.4%	
Singapur	8,518,256	39	15	403%	1.5%	1.5	4.2%	14.14	5.26	37.2%	1.58	0.18	11.5%	
España	6,059,568	22	19	46%	1.1%	0.8	4.2%	5.66	1.38	24.4%	3.22	0.11	3.5%	
Rep Dominicana	0	57	52	-100%	0.0%	0.0	0.0%	2.76	0.39	14.0%	4.94	0.07	1.4%	



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Consejo Nacional de Competitividad

MATRIZ DE COMPETIDORES														
SECTOR	PLASTICO Y CAUCHO													
CODIGO	DESCRIPCION													
3920511000	PLATES,SHEETS,FILM,ETC, NONCELLUAR,NOT REINFORCED,LAMINATED,COMBINED,OF POLYMETHYL METHACRYLATE,FLEXIBLE													
ARANCEL NMF	6.0%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX); 3% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	57,031,538	0	0	9%	100.0%	0.0	6.0%	6.60	0.35	5.2%	3.49	0.17	4.8%	
Mexico	21,160,655	1	1	5%	37.1%	-5.1	6.0%	7.42	0.95	12.7%	n.d.	n.d.	n.d.	
Japón	18,183,625	3	2	40%	31.9%	20.2	6.0%	8.86	3.02	34.0%	5.88	0.23	3.9%	
Taiwan	7,179,397	4	3	17%	12.6%	3.1	6.0%	n.d.	n.d.	n.d.	2.47	0.13	5.2%	
Tailandia	3,326,875	8	4	32%	5.8%	3.1	6.0%	n.d.	n.d.	n.d.	2.07	0.16	7.8%	
Rep Dominicana	2,322,332	5	5	-10%	4.1%	-4.7	6.0%	n.d.	n.d.	n.d.	3.01	0.07	2.3%	
Indonesia	1,815,494	13	6	83%	3.2%	2.8	0.0%	n.d.	n.d.	n.d.	1.98	0.14	7.2%	
Alemania	1,410,652	11	7	63%	2.5%	2.0	6.0%	8.30	1.69	20.3%	8.43	0.29	3.4%	
Italia	413,658	21	9	345%	0.7%	0.7	6.0%	4.28	0.00	0.1%	5.15	0.19	3.7%	
Korea	128,175	17	12	63%	0.2%	0.2	6.0%	5.08	3.63	71.6%	3.65	0.16	4.5%	
Israel	78,635	24	13	6%	0.1%	0.1	0.0%	n.d.	n.d.	n.d.	2.81	0.14	5.0%	

MATRIZ DE COMPETIDORES														
SECTOR	PLASTICO Y CAUCHO													
CODIGO	DESCRIPCION													
3920515000	PLATES,SHEETS,FILM,ETC, NONCELLUAR,NOT REINFORCED,LAMINATED,COMBINED,OF POLYMETHYL METHACRYLATE,NESOI													
ARANCEL NMF	6.5%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX); 3.2% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	99,829,001	0	0	21%	100.0%	0.0	6.5%	10.44	0.60	5.8%	3.40	0.25	7.2%	
Korea	56,547,199	2	1	48%	56.6%	31.9	6.5%	4.07	0.82	20.3%	3.61	0.27	7.4%	
Mexico	18,035,448	1	2	-3%	18.1%	-26.0	6.5%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Japón	8,395,725	3	3	-6%	8.4%	-14.2	6.5%	7.83	0.71	9.1%	3.50	0.30	8.5%	
Indonesia	4,591,164	16	4	283%	4.6%	4.6	6.5%	n.d.	n.d.	n.d.	2.33	0.18	7.6%	
Taiwan	2,228,499	6	5	34%	2.2%	0.8	6.5%	101.50	7.36	7.3%	2.42	0.13	5.4%	
Tailandia	1,998,988	11	6	113%	2.0%	1.8	0.0%	n.d.	n.d.	n.d.	5.13	0.19	3.6%	
Rep Dominicana	1,931,401	8	7	57%	1.9%	1.3	0.0%	n.d.	n.d.	n.d.	3.04	0.06	1.9%	
Brazil	1,043,483	12	9	101%	1.0%	0.9	0.0%	5.58	0.20	3.6%	1.95	0.18	9.0%	
Israel	594,602	21	11	59%	0.6%	0.6	6.5%	4.87	1.41	28.9%	2.81	0.14	5.0%	
Alemania	509,927	20	13	242%	0.5%	0.5	6.5%	43.04	3.71	8.6%	3.52	0.33	9.4%	



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MATRIZ DE COMPETIDORES														
SECTOR	PLASTICO Y CAUCHO													
CODIGO	DESCRIPCION													
3920610000	PLATES,SHEETS,FILM,FOIL & STRIP, NONCELLUAR, NOT REINFORCED, LAMINATED, COMBINED, OF POLYCARBONATES													
ARANCEL NMF	5.8%	PREFERENCIAS					Free (A,AU,CA,CL,E,IL,J,JO,MX); 2.9% (SG)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	53,964,708	0	0	11%	100.0%	0.0	5.8%	28.59	0.31	1.1%	3.78	0.25	6.5%	
Israel	13,225,473	1	1	-6%	24.5%	-22.4	5.8%	8.88	2.35	26.4%	2.92	0.17	5.8%	
Canada	13,117,972	2	2	7%	24.3%	-3.8	5.8%	9.29	0.51	5.5%	n.d.	n.d.	n.d.	
Japón	8,320,841	4	3	45%	15.4%	10.3	5.8%	54.87	3.78	6.9%	8.41	0.47	5.6%	
Holanda	4,924,841	11	4	177%	9.1%	8.9	5.8%	8.67	1.92	22.1%	4.95	0.23	4.7%	
Suiza	3,211,727	9	5	128%	6.0%	5.6	5.8%	27.06	0.61	2.3%	4.27	0.62	14.6%	
Reino Unido	2,430,456	7	6	30%	4.5%	2.1	5.8%	54.16	3.20	5.9%	11.29	0.25	2.2%	
Taiwan	2,012,245	13	7	161%	3.7%	3.6	5.8%	11.47	5.12	44.6%	4.02	0.19	4.8%	
Hong Kong	998,707	22	10	0%	1.9%	1.9	5.8%	18.68	3.89	20.8%	8.31	0.39	4.7%	
China	655,836	23	11	359%	1.2%	1.2	5.8%	40.66	4.59	11.3%	2.46	0.14	5.8%	
Suecia	385,990	24	12	116%	0.7%	0.7	5.8%	89.48	17.38	19.4%	n.d.	n.d.	n.d.	
Rep Dominicana	371,164	25	13	0%	0.7%	0.7	0.0%	n.d.	n.d.	n.d.	2.43	0.04	1.6%	
MATRIZ DE COMPETIDORES														
SECTOR	PLASTICO Y CAUCHO													
CODIGO	DESCRIPCION													
3920995000	PLATES,FOIL, NONCELLULAR, NOT REINFORCED, LAMINATED, COMBINED, OF OTHER PLASTICS, NESOI													
ARANCEL NMF	5.8%	PREFERENCIAS					Free (A,AU,CA,CL,E,IL,J,JO,MX); 2.9% (SG)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	46,304,724	0	0	8%	100.0%	0.0	5.8%	20.14	0.42	2.1%	2.75	0.13	4.6%	
India	15,511,388	3	1	45%	33.5%	23.1	0.0%	125.58	13.50	10.8%	1.84	0.10	5.2%	
Canada	6,893,288	4	2	31%	14.9%	7.9	5.8%	52.59	4.16	7.9%	n.d.	n.d.	n.d.	
Mexico	3,577,717	23	3	146%	7.7%	7.4	5.8%	29.16	2.38	8.2%	3.24	0.02	0.7%	
Israel	3,341,963	9	4	25%	7.2%	3.2	5.7%	10.40	0.84	8.1%	5.61	0.12	2.1%	
Francia	2,601,513	8	5	15%	5.6%	1.3	5.8%	33.89	5.53	16.3%	6.06	0.28	4.7%	
Korea	1,386,886	19	10	73%	3.0%	2.5	5.8%	12.20	1.63	13.3%	4.44	0.27	6.2%	
Holanda	813,471	21	12	61%	1.8%	1.4	5.8%	25.91	1.93	7.5%	4.01	0.27	6.8%	
Colombia	49,880	40	17	216%	0.1%	0.1	0.0%	16.94	0.71	4.2%	2.45	0.06	2.6%	
Brazil	45,440	39	18	181%	0.1%	0.1	0.0%	4.32	0.88	20.4%	103.19	6.80	6.6%	
Eslovenia	44,005	41	19	-29%	0.1%	0.1	5.8%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Rep Dominicana	2,332	44	33	32%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	3.32	0.17	5.1%	



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MATRIZ DE COMPETIDORES														
SECTOR	PLASTICO Y CAUCHO													
CODIGO	DESCRIPCION													
3921110000	PLATES,SHEETS,FILM,FOIL & STRIP,CELLULAR,OF POLYMERS OF STYRENE													
ARANCEL NMF	5.3%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX); 2.6% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	36,383,190	0	0	16%	100.0%	0.0	5.3%	18.59	0.28	1.5%	3.33	0.28	8.4%	
Canada	32,280,032	1	1	20%	88.7%	12.2	5.3%	57.68	10.65	18.5%	n.d.	n.d.	n.d.	
Mexico	1,749,380	3	2	7%	4.8%	-1.9	5.3%	8.21	1.78	21.7%	n.d.	n.d.	n.d.	
Alemania	678,342	4	3	27%	1.9%	0.6	5.3%	10.89	2.96	27.2%	2.70	0.18	6.8%	
Reino Unido	334,330	2	4	-41%	0.9%	-12.4	5.3%	13.95	1.47	10.6%	3.80	0.15	3.9%	
Holanda	299,753	14	5	145%	0.8%	0.8	5.3%	50.25	1.10	2.2%	12.79	1.43	11.1%	
Japón	157,147	7	6	40%	0.4%	0.2	5.3%	33.13	4.95	14.9%	19.98	1.64	8.2%	
China	129,048	8	7	36%	0.4%	0.2	5.3%	15.62	8.23	52.7%	4.07	0.46	11.4%	
Bélgica	124,290	18	8	230%	0.3%	0.3	5.3%	n.d.	n.d.	n.d.	4.30	0.29	6.7%	
Francia	104,507	10	9	42%	0.3%	0.2	5.3%	250.12	8.83	3.5%	6.44	0.08	1.3%	
Argentina	77,263	20	10	51%	0.2%	0.2	0.0%	n.d.	n.d.	n.d.	1.45	0.09	6.5%	
Rep Dominicana	0	39	39	-100%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	0.73	0.11	15.2%	
MATRIZ DE COMPETIDORES														
SECTOR	PLASTICO Y CAUCHO													
CODIGO	DESCRIPCION													
3921121950	PLATES,SHEETS,FILM,FOIL & STRIP,CELLULAR,OF POLYMRS OF VINYL CHLOR,COMBIND W TEXT MATERIALS,NESOI													
ARANCEL NMF	5.3%	PREFERENCIAS				Free (A,AU,B,CA,CL,E,IL,J,JO,MX); 2.6% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	64,530,137	0	0	10%	100.0%	0.0	5.3%	8.27	0.47	5.7%	3.10	0.12	3.9%	
Colombia	30,521,211	1	1	8%	47.3%	-3.8	5.3%	4.52	0.69	15.3%	3.67	0.05	1.4%	
Taiwan	11,898,722	2	2	3%	18.4%	-4.9	5.3%	4.39	1.02	23.3%	2.59	0.15	5.7%	
Canada	9,790,887	11	3	251%	15.2%	15.0	5.3%	15.62	4.84	31.0%	n.d.	n.d.	n.d.	
Korea	7,228,609	3	4	4%	11.2%	-2.9	5.3%	25.52	7.90	30.9%	2.14	0.19	8.7%	
Alemania	1,470,585	6	5	24%	2.3%	0.9	5.3%	71.63	4.52	6.3%	7.71	0.34	4.4%	
Tailandia	761,193	15	7	116%	1.2%	1.1	5.3%	5.71	3.35	58.7%	2.09	0.23	10.9%	
Italia	509,855	8	9	20%	0.8%	0.2	5.3%	13.89	1.67	12.0%	28.42	0.67	2.4%	
Reino Unido	133,160	12	10	26%	0.2%	0.1	5.3%	38.71	1.22	3.2%	3.00	0.40	13.3%	
Mexico	93,545	13	11	19%	0.1%	0.0	0.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Hong Kong	20,877	18	14	30%	0.0%	0.0	5.3%	n.d.	n.d.	n.d.	3.90	0.43	11.1%	
Rep Dominicana	0	10	29	-100%	0.0%	-0.2	0.0%	n.d.	n.d.	n.d.	3.10	0.16	5.0%	



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MATRIZ DE COMPETIDORES														
SECTOR	PLASTICO Y CAUCHO													
CODIGO	DESCRIPCION													
3921190000	PLATES,SHEETS,FILM,FOIL & STRIP,CELLULAR,OF OTHER PLASTICS													
ARANCEL NMF	6.5%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX); 3.2% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	106,781,672	0	0	11%	100.0%	0.0	6.5%	53.50	0.33	0.6%	6.39	0.49	7.6%	
Alemania	28,060,949	5	1	54%	26.3%	19.0	6.5%	21.29	1.92	9.0%	8.59	0.44	5.2%	
Canada	24,229,108	2	2	20%	22.7%	5.6	6.5%	27.04	2.25	8.3%	8.26	0.74	8.9%	
Japón	17,724,340	1	3	-2%	16.6%	-11.4	6.5%	95.81	4.58	4.8%	11.18	0.42	3.8%	
Mexico	5,648,894	6	4	5%	5.3%	-1.4	6.5%	21.44	3.07	14.3%	3.33	0.10	2.9%	
Reino Unido	5,548,291	3	5	-15%	5.2%	-10.2	6.5%	80.49	3.55	4.4%	8.31	1.13	13.7%	
China	3,823,439	10	7	29%	3.6%	1.6	6.5%	10.39	2.55	24.5%	3.31	0.45	13.6%	
Italia	2,527,748	12	8	54%	2.4%	1.7	6.5%	22.26	2.50	11.2%	3.38	0.17	5.0%	
Irlanda	2,330,359	13	10	64%	2.2%	1.7	6.5%	231.83	3.29	1.4%	n.d.	n.d.	n.d.	
Israel	2,024,651	17	11	81%	1.9%	1.6	6.5%	89.39	1.74	2.0%	5.74	1.12	19.5%	
India	1,161,010	40	12	344%	1.1%	1.1	6.4%	28.46	3.49	12.3%	1.80	0.16	8.8%	
Rep Dominicana	10,196	39	36	141%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	1.00	0.12	11.6%	
MATRIZ DE COMPETIDORES														
SECTOR	PLASTICO Y CAUCHO													
CODIGO	DESCRIPCION													
3921904010	PLATES, SHEETS, FILM, FOIL & STRIP, REINFORCED WITH PAPER, FLEXIBLE													
ARANCEL NMF	4.2%	PREFERENCIAS				Free (A,AU,B,CA,CL,E,IL,J,JO,MX,SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	80,106,817	0	0	21%	100.0%	0.0	4.2%	19.04	0.40	2.1%	5.08	0.15	2.9%	
Canada	31,198,643	1	1	10%	38.9%	-18.5	4.2%	17.26	6.49	37.6%	n.d.	n.d.	n.d.	
Rep Dominicana	30,574,724	18	2	37%	38.2%	38.2	4.2%	n.d.	n.d.	n.d.	9.80	0.14	1.4%	
Israel	5,499,370	3	3	15%	6.9%	-1.6	0.0%	3.86	1.13	29.2%	2.67	0.16	6.2%	
Japón	3,054,519	4	4	6%	3.8%	-2.6	4.2%	37.13	2.69	7.2%	30.45	0.43	1.4%	
Taiwan	2,766,892	5	5	32%	3.5%	1.0	4.2%	52.63	2.92	5.6%	1.50	0.11	7.5%	
Suiza	1,661,221	19	6	205%	2.1%	2.1	4.2%	6.40	3.53	55.2%	7.69	0.11	1.5%	
Korea	1,531,747	20	7	108%	1.9%	1.9	4.2%	6.15	1.85	30.2%	3.19	0.24	7.6%	
India	1,420,414	21	8	114%	1.8%	1.8	0.0%	3.17	1.53	48.3%	1.74	0.13	7.4%	
Brazil	771,883	22	10	145%	1.0%	1.0	4.2%	n.d.	n.d.	n.d.	2.27	0.14	6.2%	
China	173,196	23	12	27%	0.2%	0.2	4.2%	8.73	0.78	8.9%	1.63	0.23	14.4%	



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MATRIZ DE COMPETIDORES														
SECTOR	PLASTICO Y CAUCHO													
CODIGO	DESCRIPCION													
3921904090	PLATES,SHEETS,FILM,FOIL & STRIP,PLAS,EX CELLULAR,FLEXIBLE, REINFORCED WITH PAPER, NESOI													
ARANCEL NMF	4.2%	PREFERENCIAS					Free (A,AU,B,CA,CL,E,IL,J,JO,MX,SG)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	181,693,686	0	0	10%	100.0%	0.0	4.2%	21.64	0.37	1.7%	3.90	0.23	5.9%	
Japón	35,097,550	2	1	6%	19.3%	-2.8	4.2%	57.69	5.49	9.5%	14.13	0.34	2.4%	
Canada	23,944,952	1	2	-11%	13.2%	-17.1	4.2%	20.36	2.86	14.1%	n.d.	n.d.	n.d.	
Mexico	18,050,326	20	3	148%	9.9%	9.6	4.2%	18.69	2.61	14.0%	n.d.	n.d.	n.d.	
Alemania	17,861,067	3	4	-7%	9.8%	-9.4	4.2%	12.01	1.14	9.5%	4.17	0.32	7.7%	
Korea	17,323,134	4	5	25%	9.5%	3.8	4.2%	6.33	0.96	15.2%	3.71	0.21	5.6%	
China	11,423,090	12	6	71%	6.3%	5.2	4.2%	11.71	2.98	25.5%	2.71	0.22	8.2%	
Israel	11,203,347	15	7	88%	6.2%	5.5	0.0%	5.47	1.79	32.6%	3.35	0.32	9.5%	
Suiza	8,714,428	8	8	38%	4.8%	2.9	4.2%	22.30	3.11	14.0%	3.98	0.19	4.7%	
Brazil	5,530,570	40	9	1002%	3.0%	3.0	4.2%	46.72	1.81	3.9%	2.31	0.17	7.5%	
Reino Unido	4,530,699	14	11	50%	2.5%	1.8	4.2%	15.94	1.69	10.6%	4.42	0.23	5.3%	
Rep Dominicana	4,115	45	41	26%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	5.68	0.20	3.5%	

MATRIZ DE COMPETIDORES														
SECTOR	PLASTICO Y CAUCHO													
CODIGO	DESCRIPCION													
3921905050	PLATES,SHEETS,FILM,FOIL & STRIP,PLAS,EX CELLULAR,EX FLEXIBLE, NESOI													
ARANCEL NMF	4.8%	PREFERENCIAS					Free (A*,AU,B,CA,CL,E,IL,J,JO,MX,SG)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	106,414,648	0	0	15%	100.0%	0.0	4.8%	19.42	0.42	2.2%	3.31	0.17	5.2%	
Italia	22,927,305	4	1	34%	21.5%	9.8	4.8%	14.57	3.02	20.7%	4.95	0.18	3.6%	
Mexico	21,528,755	1	2	14%	20.2%	-1.0	4.8%	37.79	3.77	10.0%	n.d.	n.d.	n.d.	
Alemania	16,898,911	2	3	19%	15.9%	1.7	4.8%	20.52	2.51	12.2%	4.27	0.22	5.1%	
Canada	14,124,930	5	4	23%	13.3%	3.2	4.8%	109.45	6.26	5.7%	n.d.	n.d.	n.d.	
Holanda	8,674,475	6	5	18%	8.2%	0.8	4.8%	5.34	1.41	26.3%	1.61	0.10	6.4%	
Korea	5,496,528	9	6	45%	5.2%	3.1	4.8%	91.90	1.82	2.0%	2.53	0.10	3.9%	
China	3,417,695	10	7	30%	3.2%	1.2	4.8%	14.32	2.38	16.6%	2.74	0.18	6.4%	
Francia	1,644,773	15	9	37%	1.5%	0.8	4.8%	25.11	1.33	5.3%	12.32	0.29	2.3%	
Dinamarca	1,145,822	20	10	48%	1.1%	0.7	4.8%	18.91	1.39	7.4%	6.06	0.22	3.7%	
Tailandia	743,881	39	16	393%	0.7%	0.7	4.8%	27.18	1.40	5.1%	1.69	0.19	11.0%	
Rep Dominicana	12,608	22	35	-46%	0.0%	-0.2	4.8%	651.20	24.80	3.8%	1.21	0.09	7.8%	



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MATRIZ DE COMPETIDORES														
SECTOR	PLASTICO Y CAUCHO													
CODIGO	DESCRIPCION													
3922200000	LAVATORY SEATS & COVER,OF PLASTIC													
ARANCEL NMF	6.3%	PREFERENCIAS				Free (A,AU,B,CA,CL,E,IL,J,JO,MX); 3.1% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	43,752,533	0	0	34%	100.0%	0.0	6.3%	20.35	0.41	2.0%	2.62	0.39	14.9%	
Canada	15,253,975	1	1	22%	34.9%	-16.8	6.3%	37.37	9.65	25.8%	n.d.	n.d.	n.d.	
China	12,355,730	3	2	51%	28.2%	10.7	6.3%	5.59	1.96	35.1%	2.44	0.42	17.2%	
Mexico	9,416,295	2	3	41%	21.5%	3.6	6.3%	n.d.	n.d.	n.d.	1.17	0.09	7.3%	
Italia	2,705,425	15	4	186%	6.2%	5.9	6.3%	20.48	2.35	11.5%	3.18	0.37	11.7%	
Hong Kong	1,326,043	7	5	72%	3.0%	1.9	6.3%	6.00	0.29	4.8%	3.04	0.19	6.1%	
Korea	385,536	19	8	118%	0.9%	0.8	6.3%	14.61	2.68	18.3%	9.19	0.36	3.9%	
Chile	112,232	30	12	10%	0.3%	0.3	6.3%	n.d.	n.d.	n.d.	1.20	0.13	10.6%	
Finlandia	59,013	26	14	122%	0.1%	0.1	6.3%	43.86	4.13	9.4%	47.49	0.21	0.5%	
Polonia	38,540	31	18	52%	0.1%	0.1	6.3%	n.d.	n.d.	n.d.	1.17	0.11	9.4%	
St Helena	35,169	32	19	0%	0.1%	0.1	6.3%	n.d.	n.d.	n.d.	2.91	0.12	4.1%	
Rep Dominicana	1,400	23	31	-29%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	1.43	0.13	9.0%	
MATRIZ DE COMPETIDORES														
SECTOR	PLASTICO Y CAUCHO													
CODIGO	DESCRIPCION													
3923500000	STOPPERS,LIDS,CAPS,& OTHER CLOSURES,OF PLASTIC													
ARANCEL NMF	5.3%	PREFERENCIAS				Free (A,AU,B,CA,CL,E,IL,J,JO,MX); 2.6% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	411,539,867	0	0	14%	100.0%	0.0	5.3%	13.95	0.47	3.4%	6.47	0.44	6.8%	
Canada	150,750,319	1	1	16%	36.6%	2.8	5.3%	12.63	1.91	15.1%	3.84	0.01	0.2%	
Mexico	67,183,625	4	2	39%	16.3%	8.8	5.2%	5.89	1.11	18.8%	1.80	0.26	14.6%	
Francia	42,561,714	2	3	1%	10.3%	-6.6	5.3%	23.60	1.91	8.1%	14.34	0.45	3.2%	
China	35,143,491	3	4	13%	8.5%	-0.2	5.3%	13.36	2.57	19.3%	4.17	0.37	8.8%	
Alemania	28,984,141	6	5	15%	7.0%	0.3	5.3%	16.03	2.28	14.2%	6.35	0.39	6.2%	
España	4,667,036	11	10	21%	1.1%	0.2	5.3%	18.79	3.17	16.9%	11.57	0.55	4.8%	
India	2,118,099	23	13	55%	0.5%	0.4	5.3%	7.15	3.15	44.1%	3.34	0.30	9.0%	
Argentina	1,852,137	42	16	240%	0.5%	0.4	5.3%	8.33	2.91	34.9%	2.17	0.29	13.2%	
Costa Rica	1,438,630	37	18	143%	0.3%	0.3	5.3%	3.11	1.42	45.7%	3.00	0.14	4.5%	
Hungría	955,224	44	19	213%	0.2%	0.2	5.3%	12.12	1.84	15.2%	2.48	0.47	18.8%	
Rep Dominicana	136,380	27	42	-15%	0.0%	-0.1	0.0%	22.45	0.65	2.9%	1.97	0.17	8.5%	



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MATRIZ DE COMPETIDORES														
SECTOR	PLASTICO Y CAUCHO													
CODIGO	DESCRIPCION													
3924102000	PLATES,CUPS,SAUCERS,SOUP BOWLS,CEREAL BOWLS,SUGAR BOWLS,CREAMERS,GRAVY BOATS,SERVING DISHES & PLATTERS,OF PLASTICS													
ARANCEL NMF	6.5%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX); 3.2% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	179,788,845	0	0	10%	100.0%	0.0	6.5%	5.33	0.47	8.8%	2.85	0.30	10.6%	
China	103,869,207	1	1	15%	57.8%	9.8	6.5%	5.67	2.17	38.3%	2.88	0.31	10.7%	
Mexico	23,179,144	3	2	22%	12.9%	4.3	6.5%	12.00	1.08	9.0%	2.38	0.22	9.4%	
Canada	11,811,771	4	3	7%	6.6%	-0.7	6.5%	17.51	4.52	25.8%	n.d.	n.d.	n.d.	
Taiwan	9,237,223	2	4	-17%	5.1%	-10.4	6.5%	7.66	2.41	31.4%	3.02	0.30	9.8%	
Rep Dominicana	4,787,903	8	5	28%	2.7%	1.2	6.5%	20.04	9.91	49.5%	2.16	0.22	10.2%	
Colombia	4,635,829	11	6	42%	2.6%	1.7	6.5%	5.39	1.35	25.1%	2.18	0.23	10.6%	
Hong Kong	3,100,374	10	9	25%	1.7%	0.7	6.5%	7.19	3.71	51.6%	4.60	0.38	8.4%	
Israel	1,182,170	18	12	29%	0.7%	0.3	6.5%	n.d.	n.d.	n.d.	2.56	0.33	12.8%	
Panama	873,962	40	16	166%	0.5%	0.5	6.5%	6.10	0.15	2.5%	2.92	0.13	4.6%	
Turquia	542,495	55	17	363%	0.3%	0.3	0.0%	n.d.	n.d.	n.d.	1.97	0.44	22.3%	

MATRIZ DE COMPETIDORES														
SECTOR	PLASTICO Y CAUCHO													
CODIGO	DESCRIPCION													
3924103000	TRAYS,OF PLASTIC													
ARANCEL NMF	5.3%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX); 2.6% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	45,311,438	0	0	11%	100.0%	0.0	5.3%	6.68	0.39	5.8%	2.75	0.30	10.9%	
China	22,389,710	1	1	25%	49.4%	18.0	5.3%	6.83	2.41	35.2%	2.57	0.30	11.8%	
Mexico	7,247,082	2	2	3%	16.0%	-6.0	5.3%	8.59	0.81	9.5%	2.68	0.16	6.0%	
Rep Dominicana	4,932,221	6	3	35%	10.9%	5.8	0.0%	1.91	0.01	0.3%	2.34	0.24	10.4%	
Israel	2,117,623	7	4	13%	4.7%	0.3	5.3%	5.74	2.24	39.1%	3.43	0.24	6.9%	
Italia	1,421,080	4	5	-8%	3.1%	-3.7	5.3%	18.54	3.01	16.2%	5.06	0.25	4.9%	
Korea	701,421	14	11	36%	1.5%	0.9	5.3%	6.04	3.05	50.5%	3.83	0.42	11.0%	
Alemania	229,807	18	13	28%	0.5%	0.2	5.3%	10.00	2.15	21.6%	7.36	0.17	2.3%	
India	221,907	19	14	35%	0.5%	0.3	5.3%	16.71	6.76	40.5%	2.08	0.29	13.7%	
Austria	104,401	33	18	88%	0.2%	0.2	5.3%	n.d.	n.d.	n.d.	5.44	0.87	16.0%	
Chile	80,605	46	20	-1%	0.2%	0.2	5.3%	n.d.	n.d.	n.d.	2.89	0.25	8.6%	

MATRIZ DE COMPETIDORES													
SECTOR	PLASTICO Y CAUCHO												
CODIGO	DESCRIPCION												
3925305000	SHUTTERS AND SIMILAR ARTICLES & PARTS THEREOF,OF PLASTIC,NESOI												



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ARANCEL NMF		5.3%		PREFERENCIAS			Free (A,AU,CA,CL,E,IL,J,JO,MX); 2.6% (SG)						
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	67,866,979	0	0	10%	100.0%	0.0	5.3%	15.12	0.37	2.4%	2.41	0.18	7.5%
China	29,570,251	1	1	19%	43.6%	11.9	5.3%	12.28	5.34	43.4%	2.09	0.18	8.5%
Canada	15,899,156	3	2	6%	23.4%	-2.9	5.3%	18.94	3.58	18.9%	n.d.	n.d.	n.d.
Taiwan	14,006,093	2	3	2%	20.6%	-6.3	5.3%	7.91	2.02	25.6%	3.15	0.17	5.4%
Mexico	2,162,328	5	4	19%	3.2%	0.9	5.3%	17.28	4.19	24.2%	n.d.	n.d.	n.d.
Italia	1,522,835	6	5	11%	2.2%	0.1	5.3%	15.37	1.67	10.9%	4.12	0.06	1.6%
Hong Kong	821,904	15	6	66%	1.2%	1.0	5.3%	17.47	2.56	14.6%	2.49	0.27	10.9%
Korea	684,286	18	7	105%	1.0%	0.9	5.3%	25.01	2.23	8.9%	2.60	0.28	10.9%
Rep Dominicana	375,971	4	9	-37%	0.6%	-4.5	5.3%	n.d.	n.d.	n.d.	7.25	0.41	5.7%
Australia	354,981	17	10	61%	0.5%	0.4	5.3%	31.33	3.56	11.4%	16.29	0.22	1.4%
Honduras	169,525	25	14	-5%	0.2%	0.2	5.3%	n.d.	n.d.	n.d.	3.14	0.10	3.3%
Dinamarca	137,729	22	16	143%	0.2%	0.2	5.3%	20.28	5.41	26.7%	5.92	0.46	7.8%



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MATRIZ DE COMPETIDORES													
SECTOR	PLASTICO Y CAUCHO												
CODIGO	DESCRIPCION												
3925900000	BUILDERS' WARE OF PLASTICS, NESOI												
ARANCEL NMF	5.3%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX); 2.6% (SG)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	542,396,352	0	0	17%	100.0%	0.0	5.3%	11.95	0.32	2.7%	3.16	0.26	8.2%
Canada	439,211,721	1	1	15%	81.0%	-3.7	5.3%	16.49	4.90	29.7%	5.34	1.22	22.8%
China	41,673,998	2	2	36%	7.7%	3.4	5.3%	11.14	3.29	29.6%	2.59	0.24	9.4%
Mexico	21,504,491	3	3	22%	4.0%	0.6	5.3%	16.59	2.56	15.4%	0.37	0.07	17.8%
Taiwan	10,448,639	4	4	14%	1.9%	-0.2	5.3%	7.22	3.28	45.4%	2.86	0.18	6.4%
Malasia	6,220,422	17	5	110%	1.1%	1.0	5.3%	10.30	2.89	28.0%	9.42	0.61	6.4%
Japón	5,352,841	11	6	64%	1.0%	0.7	5.3%	37.15	4.10	11.0%	13.16	0.16	1.2%
Alemania	2,683,370	10	7	24%	0.5%	0.1	5.3%	14.94	1.94	13.0%	5.03	0.39	7.7%
Korea	2,062,712	13	9	40%	0.4%	0.2	5.3%	18.61	2.14	11.5%	1.70	0.24	14.0%
Italia	859,813	14	13	23%	0.2%	0.0	5.3%	27.09	5.57	20.6%	4.63	0.43	9.3%
Vietnam	364,271	41	19	283%	0.1%	0.1	5.3%	n.d.	n.d.	n.d.	2.88	0.61	21.1%
Rep Dominicana	260	36	60	-68%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	6.10	0.90	14.8%
MATRIZ DE COMPETIDORES													
SECTOR	PLASTICO Y CAUCHO												
CODIGO	DESCRIPCION												
3926100000	OFFICE OR SCHOOL SUPPLIES OF PLASTIC, NESOI												
ARANCEL NMF	5.3%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX); 2.6% (SG)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	323,424,182	0	0	8%	100.0%	0.0	5.3%	6.95	0.36	5.2%	3.06	0.31	10.0%
China	181,680,847	1	1	19%	56.2%	18.6	5.3%	7.61	2.84	37.3%	2.87	0.30	10.6%
Mexico	78,625,979	2	2	10%	24.3%	2.2	5.2%	36.48	4.55	12.5%	6.79	0.64	9.4%
Canada	18,098,247	3	3	-18%	5.6%	-10.9	5.3%	22.45	3.03	13.5%	5.96	0.29	4.9%
Taiwan	11,951,775	4	4	-16%	3.7%	-6.1	5.3%	9.73	2.69	27.7%	3.94	0.34	8.6%
Hong Kong	5,708,441	7	5	1%	1.8%	-0.5	5.3%	7.38	2.30	31.2%	3.77	0.32	8.6%
Bélgica	1,699,072	22	10	63%	0.5%	0.4	5.3%	21.22	4.66	22.0%	32.54	0.77	2.4%
Holanda	1,383,451	14	13	22%	0.4%	0.2	5.3%	26.78	6.17	23.0%	7.12	0.34	4.8%
Malasia	1,323,007	19	14	38%	0.4%	0.3	5.3%	6.78	2.76	40.7%	2.64	0.18	6.7%
Tailandia	967,045	17	17	17%	0.3%	0.1	5.3%	12.20	1.86	15.3%	3.69	0.29	7.9%
Sri Lanka	197,960	51	20	100%	0.1%	0.1	5.3%	n.d.	n.d.	n.d.	49.39	0.50	1.0%
Rep Dominicana	350	61	52	-28%	0.0%	0.0	0.0%	26.33	6.89	26.2%	n.d.	n.d.	n.d.



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MATRIZ DE COMPETIDORES														
SECTOR	PLASTICO Y CAUCHO													
CODIGO	DESCRIPCION													
3926204010	DISPOSABLE GLOVES OF PLASTIC,NESOI													
ARANCEL NMF	6.5%	PREFERENCIAS				Free (A+,AU,CA,CL,D,E,IL,J,JO,MX); 6% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	15,246,310	0	0	14%	100.0%	0.0	6.5%	24.66	0.12	0.5%	1.63	0.17	10.5%	
China	12,716,849	1	1	12%	83.4%	-4.6	6.5%	n.d.	n.d.	n.d.	1.66	0.18	10.6%	
Mexico	1,218,015	17	2	251%	8.0%	8.0	0.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Hong Kong	883,161	2	3	20%	5.8%	1.1	6.5%	n.d.	n.d.	n.d.	1.14	0.13	11.6%	
Tailandia	223,100	3	4	-9%	1.5%	-2.1	6.5%	n.d.	n.d.	n.d.	2.38	0.16	6.9%	
Malasia	77,122	6	5	28%	0.5%	0.2	6.5%	n.d.	n.d.	n.d.	3.84	0.22	5.7%	
España	47,580	18	6	47%	0.3%	0.3	6.5%	n.d.	n.d.	n.d.	4.26	0.21	5.0%	
Korea	38,570	9	7	33%	0.3%	0.1	6.5%	n.d.	n.d.	n.d.	2.49	0.24	9.5%	
Canada	5,633	16	10	88%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Singapur	4,084	19	11	0%	0.0%	0.0	6.5%	n.d.	n.d.	n.d.	3.51	0.27	7.6%	
Italia	955	20	14	-2%	0.0%	0.0	6.5%	n.d.	n.d.	n.d.	6.96	0.09	1.3%	
Rep Dominicana	363	22	18	0%	0.0%	0.0	6.6%	28.18	11.68	41.5%	n.d.	n.d.	n.d.	
MATRIZ DE COMPETIDORES														
SECTOR	PLASTICO Y CAUCHO													
CODIGO	DESCRIPCION													
3926209050	ARTICLES OF APPAREL & CLOTHING ACCESSORIES,OF PLASTIC,NESOI													
ARANCEL NMF	5.0%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX); 2.5% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	187,905,408	0	0	9%	100.0%	0.0	5.0%	10.17	0.39	3.8%	5.15	0.36	7.1%	
China	121,472,164	1	1	3%	64.6%	-18.3	5.0%	10.03	2.57	25.6%	4.99	0.36	7.2%	
Canada	48,410,964	4	2	95%	25.8%	23.2	5.0%	45.86	6.17	13.5%	n.d.	n.d.	n.d.	
Hong Kong	2,732,957	3	3	-5%	1.5%	-1.1	5.0%	13.71	2.63	19.2%	5.41	0.38	7.1%	
Taiwan	2,718,954	2	4	-13%	1.4%	-2.1	5.0%	18.52	2.19	11.8%	6.34	0.38	6.0%	
Mexico	2,318,948	5	5	3%	1.2%	-0.3	2.7%	12.23	2.28	18.6%	n.d.	n.d.	n.d.	
España	1,839,933	30	6	158%	1.0%	0.9	5.0%	170.82	3.72	2.2%	144.89	1.99	1.4%	
Francia	1,234,566	8	8	14%	0.7%	0.1	5.0%	77.52	2.19	2.8%	23.47	0.91	3.9%	
Suecia	929,376	13	9	24%	0.5%	0.2	5.0%	92.88	2.33	2.5%	64.82	0.83	1.3%	
Vietnam	561,811	40	11	158%	0.3%	0.3	5.0%	13.01	2.98	22.9%	9.08	0.65	7.2%	
Bahrain	144,479	55	18	194%	0.1%	0.1	5.0%	18.04	1.51	8.4%	13.47	0.56	4.2%	
Rep Dominicana	100,871	17	20	-20%	0.1%	-0.1	5.0%	22.97	9.28	40.4%	3.92	0.08	2.2%	



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MATRIZ DE COMPETIDORES														
SECTOR	PLASTICO Y CAUCHO													
CODIGO	DESCRIPCION													
3926902500	HANDLES & KNOBS, OF PLASTIC, NESOI													
ARANCEL NMF	6.5%	PREFERENCIAS				Free (A,AU,B,CA,CL,E,IL,J,JO,MX,SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	65,506,601	0	0	16%	100.0%	0.0	6.5%	32.21	0.54	1.7%	6.68	0.29	4.3%	
Japón	16,696,371	1	1	25%	25.5%	6.1	6.5%	24.25	2.90	12.0%	24.03	0.44	1.8%	
Republica Checa	15,970,011	42	2	918%	24.4%	24.4	6.5%	1,193.25	3.05	0.3%	41.60	0.65	1.6%	
China	8,385,642	7	3	33%	12.8%	5.4	6.5%	8.02	2.43	30.3%	3.40	0.30	8.7%	
Canada	6,494,994	3	4	16%	9.9%	-0.1	6.5%	56.63	6.69	11.8%	n.d.	n.d.	n.d.	
Alemania	3,166,341	8	5	6%	4.8%	-2.3	6.5%	28.95	2.43	8.4%	17.96	0.39	2.2%	
Brazil	232,121	28	14	82%	0.4%	0.3	6.5%	5.42	1.39	25.7%	4.13	0.40	9.8%	
Filipinas	127,352	31	20	79%	0.2%	0.2	6.5%	15.26	3.54	23.2%	13.08	0.79	6.1%	
Barbados	100,827	29	21	48%	0.2%	0.1	6.5%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Rep Dominicana	89,330	43	22	223%	0.1%	0.1	1.5%	22.85	0.65	2.9%	31.94	0.93	2.9%	
Polonia	71,977	44	23	113%	0.1%	0.1	6.5%	28.70	0.10	0.3%	7.14	1.08	15.1%	

MATRIZ DE COMPETIDORES														
SECTOR	PLASTICO Y CAUCHO													
CODIGO	DESCRIPCION													
3926907500	PNEUMATIC MATTRESSES & OTHR INFLATABLE ARTICLES, NESOI													
ARANCEL NMF	4.2%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX,SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	275,674,934	0	0	9%	100.0%	0.0	4.2%	16.59	0.43	2.6%	2.83	0.19	6.6%	
China	257,090,001	1	1	11%	93.3%	7.2	4.2%	7.15	2.14	30.0%	2.83	0.19	6.6%	
Mexico	4,684,363	2	2	-8%	1.7%	-1.7	4.2%	14.85	2.46	16.6%	10.08	0.47	4.7%	
Taiwan	4,564,616	3	3	-3%	1.7%	-1.1	4.2%	32.15	2.21	6.9%	3.55	0.15	4.3%	
Brazil	1,841,437	7	4	-5%	0.7%	-0.5	0.0%	31.57	16.15	51.2%	1.72	0.15	8.6%	
Canada	1,801,346	4	5	-16%	0.7%	-1.3	4.2%	58.10	3.97	6.8%	n.d.	n.d.	n.d.	
Colombia	622,859	23	8	165%	0.2%	0.2	0.0%	23.66	1.26	5.3%	6.99	0.34	4.9%	
Austria	197,537	34	11	15%	0.1%	0.1	4.2%	74.10	3.90	5.3%	36.59	0.51	1.4%	
Dinamarca	176,658	33	12	364%	0.1%	0.1	4.2%	n.d.	n.d.	n.d.	4.38	0.22	5.1%	
Sur Africa	176,413	35	13	-6%	0.1%	0.1	4.2%	40.18	5.85	14.6%	3.26	0.17	5.2%	
Francia	161,495	17	15	41%	0.1%	0.0	4.2%	10.14	0.07	0.7%	4.25	0.48	11.3%	
Rep Dominicana	7,200	37	27	0%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	14.22	1.03	7.3%	



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MATRIZ DE COMPETIDORES														
SECTOR	PLASTICO Y CAUCHO													
CODIGO	DESCRIPCION													
3926908500	FASTENERS,IN CLIPS SUITABLE FOR USE IN A MECHANICAL ATTACHING DEVICE													
ARANCEL NMF	6.5%	PREFERENCIAS				Free (A+,AU,CA,CL,D,E,IL,J,JO,MX); 3.7% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	16,761,163	0	0	12%	100.0%	0.0	6.5%	18.04	0.37	2.1%	8.20	0.53	6.5%	
Canada	6,537,086	2	1	21%	39.0%	9.5	6.5%	28.04	4.33	15.4%	n.d.	n.d.	n.d.	
China	2,580,312	3	2	22%	15.4%	4.1	6.5%	14.45	3.00	20.8%	4.39	0.30	6.7%	
Japón	2,481,793	1	3	-6%	14.8%	-15.8	6.5%	26.63	3.07	11.5%	17.74	0.98	5.5%	
Mexico	958,108	5	4	11%	5.7%	-0.2	6.5%	10.39	3.82	36.8%	n.d.	n.d.	n.d.	
Reino Unido	747,375	6	5	24%	4.5%	1.4	6.5%	24.38	2.62	10.7%	9.18	0.84	9.2%	
Alemania	648,711	7	7	23%	3.9%	1.1	6.5%	17.46	2.39	13.7%	10.89	1.27	11.6%	
Bélgica	346,847	28	8	32%	2.1%	2.1	6.5%	12.87	4.07	31.6%	8.90	1.18	13.3%	
Republica Checa	232,144	29	9	143%	1.4%	1.4	6.5%	40.49	2.21	5.4%	n.d.	n.d.	n.d.	
Holanda	220,133	17	10	105%	1.3%	1.2	6.5%	9.87	0.30	3.0%	13.85	1.32	9.6%	
Portugal	185,220	30	13	300%	1.1%	1.1	6.5%	24.52	2.86	11.6%	n.d.	n.d.	n.d.	
Rep Dominicana	4,220	35	26	0%	0.0%	0.0	0.0%	7.99	0.61	7.7%	n.d.	n.d.	n.d.	
MATRIZ DE COMPETIDORES														
SECTOR	PLASTICO Y CAUCHO													
CODIGO	DESCRIPCION													
3926909810	LABORATORY WARE													
ARANCEL NMF	5.3%	PREFERENCIAS				Free (A,AU,B,C,CA,CL,E,IL,J,JO,MX); 2.6% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	141,170,544	0	0	13%	100.0%	0.0	5.3%	38.12	0.36	1.0%	11.52	0.51	4.4%	
Alemania	38,755,141	1	1	9%	27.5%	-4.5	5.3%	35.93	2.59	7.2%	14.15	0.38	2.7%	
Mexico	25,998,487	4	2	48%	18.4%	12.1	5.3%	73.91	6.66	9.0%	6.26	0.38	6.1%	
Canada	18,613,527	3	3	10%	13.2%	-1.3	5.3%	41.80	6.54	15.7%	6.63	0.30	4.6%	
Reino Unido	17,569,130	2	4	5%	12.4%	-4.1	5.3%	48.83	2.07	4.2%	8.62	0.61	7.1%	
Dinamarca	12,509,022	10	5	56%	8.9%	6.4	5.3%	43.99	3.04	6.9%	16.90	0.26	1.5%	
Suiza	4,731,076	8	6	16%	3.4%	0.3	5.3%	43.61	3.31	7.6%	12.94	0.48	3.7%	
Francia	4,663,036	11	7	23%	3.3%	1.0	5.3%	45.42	3.38	7.4%	28.18	1.12	4.0%	
Austria	2,122,700	18	10	58%	1.5%	1.1	5.3%	20.39	4.34	21.3%	8.65	0.70	8.1%	
Finlandia	1,824,955	16	11	31%	1.3%	0.6	5.3%	25.81	2.42	9.4%	10.43	0.43	4.2%	
Singapur	248,565	30	19	133%	0.2%	0.2	5.2%	163.28	4.24	2.6%	n.d.	n.d.	n.d.	
Rep Dominicana	8,591	27	34	-14%	0.0%	0.0	0.0%	71.20	2.40	3.4%	2.74	0.43	15.6%	



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MATRIZ DE COMPETIDORES													
SECTOR	PLASTICO Y CAUCHO												
CODIGO	DESCRIPCION												
3926909830	OTHER PLASTIC MAT;OTHR,LADDERS												
ARANCEL NMF	5.3%	PREFERENCIAS			Free (A,AU,B,C,CA,CL,E,IL,J,JO,MX); 2.6% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	91,361,580	0	0	24%	100.0%	0.0	5.3%	20.00	0.27	1.4%	3.64	0.56	15.3%
China	51,449,777	3	1	356%	56.3%	56.0	5.3%	n.d.	n.d.	n.d.	3.64	0.56	15.3%
Mexico	39,378,472	1	2	1%	43.1%	-54.9	5.3%	n.d.	n.d.	n.d.	4.67	0.33	7.0%
Canada	328,002	2	3	-13%	0.4%	-1.1	5.3%	62.52	3.76	6.0%	n.d.	n.d.	n.d.
Japón	142,419	4	4	23%	0.2%	0.0	5.3%	21.39	2.96	13.9%	40.16	0.35	0.9%
Italia	21,095	13	5	78%	0.0%	0.0	5.3%	18.65	1.67	9.0%	n.d.	n.d.	n.d.
Suecia	17,963	16	6	97%	0.0%	0.0	5.3%	29.67	8.00	27.0%	n.d.	n.d.	n.d.
Brazil	7,830	17	7	0%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	6.05	0.38	6.4%
Alemania	5,395	12	8	27%	0.0%	0.0	5.3%	72.81	6.60	9.1%	n.d.	n.d.	n.d.
Israel	3,657	14	10	66%	0.0%	0.0	5.2%	93.42	8.37	9.0%	n.d.	n.d.	n.d.
Rep Dominicana	0	34	33	-100%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	6.41	0.30	4.6%

MATRIZ DE COMPETIDORES													
SECTOR	PLASTICO Y CAUCHO												
CODIGO	DESCRIPCION												
4016992000	TOYS FOR PETS, OF VULCANIZED RUBBER OTHER THAN HARD RUBBER												
ARANCEL NMF	4.3%	PREFERENCIAS			Free (A,AU,CA,CL,E,IL,J,JO,MX,SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	22,007,165	0	0	16%	100.0%	0.0	4.3%	5.77	0.37	6.4%	3.79	0.34	9.0%
China	19,032,974	1	1	23%	86.5%	18.8	4.3%	6.40	2.71	42.3%	3.67	0.33	9.0%
Hong Kong	1,275,712	6	2	61%	5.8%	4.2	4.3%	49.51	5.43	11.0%	4.98	0.48	9.6%
Taiwan	703,301	3	3	-11%	3.2%	-5.9	4.3%	8.22	2.61	31.7%	4.25	0.37	8.6%
Malasia	395,802	2	4	-30%	1.8%	-11.4	4.3%	22.35	3.54	15.8%	5.63	0.64	11.3%
España	115,402	4	5	-30%	0.5%	-3.4	4.3%	64.31	9.87	15.4%	11.60	0.48	4.2%
Rep Dominicana	110,302	25	7	0%	0.5%	0.5	0.0%	14.57	1.48	10.1%	3.92	0.20	5.0%
Dinamarca	79,923	18	9	143%	0.4%	0.3	4.3%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.
Alemania	28,496	12	10	38%	0.1%	0.1	4.3%	1.78	0.34	19.3%	4.36	0.30	6.9%
Filipinas	5,498	26	14	-15%	0.0%	0.0	4.3%	6.40	2.80	43.7%	4.47	0.86	19.2%



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MATRIZ DE COMPETIDORES														
SECTOR	CUERO Y SUS MANUFACTURAS													
CODIGO	DESCRIPCION													
4202128030	ATTACHE CASES,BRIEF CASES,SCHOOL SACHELS,OCCUPATIONAL LUGGAGE CASES AND SIMILAR CONTAINERS,OF MAN-MADE FIBERS													
ARANCEL NMF	17.6%	PREFERENCIAS				Free (AU,CA,CL,IL,MX,SG); 16.6% (E)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	132,192,460	0	0	9%	100.0%	0.0	17.6%	7.21	0.32	4.4%	4.42	0.50	11.3%	
China	111,150,371	4	1	78%	84.1%	72.0	17.6%	9.06	3.27	36.1%	4.11	0.49	12.0%	
Tailandia	8,818,728	1	2	-19%	6.7%	-15.8	17.6%	13.17	3.96	30.1%	13.72	0.82	6.0%	
Vietnam	3,187,480	29	3	449%	2.4%	2.4	17.6%	12.53	4.92	39.2%	7.27	0.59	8.1%	
Mexico	2,391,955	8	4	6%	1.8%	-0.2	11.0%	43.31	8.96	20.7%	n.d.	n.d.	n.d.	
Hong Kong	1,937,402	19	5	95%	1.5%	1.3	17.6%	7.54	0.63	8.4%	5.99	0.60	10.0%	
Canada	1,268,470	14	6	11%	1.0%	0.1	17.6%	64.53	4.25	6.6%	n.d.	n.d.	n.d.	
Ucrania	89,179	45	13	0%	0.1%	0.1	17.6%	118.95	14.24	12.0%	65.17	2.30	3.5%	
Reino Unido	54,156	23	16	21%	0.0%	0.0	17.6%	107.34	2.99	2.8%	n.d.	n.d.	n.d.	
Alemania	39,471	32	18	96%	0.0%	0.0	17.6%	37.49	4.55	12.1%	2.66	0.17	6.3%	
Panama	15,384	46	20	55%	0.0%	0.0	17.6%	n.d.	n.d.	n.d.	2.37	0.14	6.1%	
Rep Dominicana	0	16	63	-100%	0.0%	-0.4	18.3%	9.63	2.63	27.3%	23.56	0.48	2.0%	

MATRIZ DE COMPETIDORES														
SECTOR	CUERO Y SUS MANUFACTURAS													
CODIGO	DESCRIPCION													
4202213000	HANDBAGS,OF REPTILE LEATHER													
ARANCEL NMF	5.3%	PREFERENCIAS				Free (AU,CA,D,IL,J+,JO,MX,R); 4.2% (E); 2.6% (CL,SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	26,867,092	0	0	16%	100.0%	0.0	5.3%	308.95	0.17	0.1%	83.58	2.73	3.3%	
Italia	14,004,967	1	1	5%	52.1%	-27.0	5.3%	400.12	8.90	2.2%	94.74	1.26	1.3%	
Francia	5,999,922	2	2	44%	22.3%	12.9	5.3%	234.06	2.37	1.0%	n.d.	n.d.	n.d.	
Colombia	3,987,393	3	3	52%	14.8%	9.7	5.3%	291.68	2.98	1.0%	n.d.	n.d.	n.d.	
Sur Africa	1,589,072	7	4	134%	5.9%	5.6	5.3%	461.14	12.88	2.8%	n.d.	n.d.	n.d.	
China	489,663	4	5	5%	1.8%	-1.0	5.3%	93.84	10.89	11.6%	83.91	2.69	3.2%	
Reino Unido	252,064	6	6	47%	0.9%	0.6	5.3%	202.82	3.40	1.7%	n.d.	n.d.	n.d.	
Singapur	141,638	25	7	309%	0.5%	0.5	3.9%	294.32	7.42	2.5%	n.d.	n.d.	n.d.	
Australia	47,062	18	9	82%	0.2%	0.1	5.3%	125.45	2.64	2.1%	n.d.	n.d.	n.d.	
Costa Rica	46,237	28	10	0%	0.2%	0.2	0.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Argentina	35,938	29	12	50%	0.1%	0.1	5.3%	79.06	7.18	9.1%	n.d.	n.d.	n.d.	
Rep Dominicana	0	49	48	-100%	0.0%	0.0	4.2%	116.67	16.67	14.3%	n.d.	n.d.	n.d.	



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MATRIZ DE COMPETIDORES														
SECTOR	CUERO Y SUS MANUFACTURAS													
CODIGO	DESCRIPCION													
4202216000	HANDBAGS,WITH OUTER SURFACE OF LEATHER,COMPOSITION LEATHER,OR PATENT LEATHER, VALUED NOT OVER \$20 EACH													
ARANCEL NMF	10.0%	PREFERENCIAS				Free (AU,CA,D,IL,J+,JO,MX,R); 5% (CL); 8% (E); 7.5% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	225,363,706	0	0	8%	100.0%	0.0	10.0%	19.03	0.34	1.8%	13.87	0.60	4.3%	
China	201,174,733	1	1	9%	89.3%	5.3	10.0%	21.48	3.30	15.4%	13.76	0.59	4.3%	
India	5,685,082	2	2	-9%	2.5%	-2.4	10.0%	21.24	3.06	14.4%	10.76	0.84	7.8%	
Hong Kong	5,337,297	5	3	10%	2.4%	0.2	10.0%	17.58	2.25	12.8%	16.61	0.61	3.7%	
Colombia	3,857,534	3	4	-1%	1.7%	-0.7	10.0%	21.81	1.52	7.0%	31.51	0.95	3.0%	
Italia	1,756,616	7	5	2%	0.8%	-0.2	10.0%	28.21	4.02	14.3%	27.20	0.48	1.8%	
Taiwan	788,782	17	9	89%	0.4%	0.3	10.0%	44.92	16.45	36.6%	23.08	1.09	4.7%	
Brazil	778,920	12	10	35%	0.3%	0.2	10.0%	26.42	3.70	14.0%	17.92	0.40	2.2%	
Paraguay	518,157	14	11	26%	0.2%	0.1	10.0%	15.08	1.97	13.1%	n.d.	n.d.	n.d.	
Argentina	255,325	38	12	223%	0.1%	0.1	10.0%	30.24	4.30	14.2%	17.77	1.26	7.1%	
Filipinas	155,683	21	15	53%	0.1%	0.1	10.0%	32.99	4.46	13.5%	10.08	2.09	20.8%	
Rep Dominicana	8,939	44	32	77%	0.0%	0.0	8.3%	15.61	2.64	16.9%	5.00	0.54	10.9%	
MATRIZ DE COMPETIDORES														
SECTOR	CUERO Y SUS MANUFACTURAS													
CODIGO	DESCRIPCION													
4202219000	HANDBAGS,WITH OUTER SURFACE OFLEATHER, COMPOSITION LEATHER,OR PATENT LEATHER, VALUED OVER \$20 EACH													
ARANCEL NMF	9.0%	PREFERENCIAS				Free (AU,CA,D,IL,J+,JO,MX,R); 7.2% (E); 4.5% (CL,SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	503,789,794	0	0	17%	100.0%	0.0	9.0%	91.37	0.26	0.3%	36.42	0.78	2.1%	
Italia	211,063,644	1	1	19%	41.9%	2.7	9.0%	129.41	4.23	3.3%	50.27	0.76	1.5%	
China	176,609,345	2	2	32%	35.1%	13.5	9.0%	35.38	3.42	9.7%	33.03	0.75	2.3%	
Francia	58,013,423	3	3	10%	11.5%	-3.6	9.0%	255.99	4.75	1.9%	208.02	1.16	0.6%	
España	12,405,221	7	4	16%	2.5%	-0.1	9.0%	149.20	4.62	3.1%	74.89	0.75	1.0%	
Turquía	7,815,997	14	5	58%	1.6%	1.1	9.0%	134.39	3.75	2.8%	63.21	1.16	1.8%	
Indonesia	5,232,988	19	7	68%	1.0%	0.8	9.0%	43.84	6.62	15.1%	22.59	1.18	5.2%	
Taiwan	3,798,287	37	8	281%	0.8%	0.7	9.0%	60.23	2.15	3.6%	26.36	1.35	5.1%	
Brazil	2,655,323	15	9	24%	0.5%	0.1	9.0%	44.23	3.29	7.4%	21.72	0.58	2.7%	
Argentina	838,049	32	18	137%	0.2%	0.2	9.0%	39.07	2.83	7.2%	35.69	1.09	3.1%	
Sur Africa	785,104	23	19	41%	0.2%	0.1	9.0%	308.10	11.78	3.8%	25.45	1.84	7.2%	
Rep Dominicana	529,017	10	20	-30%	0.1%	-0.7	7.2%	105.89	9.79	9.2%	58.51	0.00	0.0%	



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MATRIZ DE COMPETIDORES														
SECTOR	CUERO Y SUS MANUFACTURAS													
CODIGO	DESCRIPCION													
4202221500	HANDBAGS,WITH OUTER SURFACE OF PLASTIC SHEETING													
ARANCEL NMF	16.0%	PREFERENCIAS				Free (AU,CA,CL,D,IL,J+,JO,MX,R,SG); 15% (E)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	519,434,608	0	0	17%	100.0%	0.0	16.0%	32.35	0.35	1.1%	6.16	0.49	8.0%	
China	418,216,571	1	1	14%	80.5%	-11.0	16.0%	15.98	2.99	18.7%	5.92	0.49	8.3%	
Francia	59,498,952	2	2	56%	11.5%	7.8	16.0%	164.23	2.16	1.3%	334.09	1.25	0.4%	
Hong Kong	14,712,644	4	3	47%	2.8%	1.7	16.0%	9.46	2.50	26.4%	5.66	0.51	9.0%	
Italia	14,020,757	6	4	82%	2.7%	2.2	16.0%	85.44	2.44	2.9%	56.54	1.17	2.1%	
España	7,457,873	11	5	194%	1.4%	1.4	16.0%	103.39	1.70	1.6%	196.91	1.30	0.7%	
Mexico	1,604,073	12	6	120%	0.3%	0.3	16.0%	20.54	2.42	11.8%	n.d.	n.d.	n.d.	
Suiza	563,982	10	8	33%	0.1%	0.0	16.0%	26.86	0.54	2.0%	8.75	0.62	7.0%	
Reino Unido	207,412	17	12	49%	0.0%	0.0	16.0%	15.32	0.38	2.5%	51.11	1.79	3.5%	
Alemania	141,441	29	14	203%	0.0%	0.0	16.0%	22.41	3.35	15.0%	12.49	0.57	4.5%	
Tunez	99,164	39	16	197%	0.0%	0.0	16.0%	64.41	1.55	2.4%	56.96	0.48	0.8%	
Rep Dominicana	7,157	32	28	60%	0.0%	0.0	15.1%	23.88	3.26	13.6%	n.d.	n.d.	n.d.	
MATRIZ DE COMPETIDORES														
SECTOR	CUERO Y SUS MANUFACTURAS													
CODIGO	DESCRIPCION													
4202224500	HANDBAGS,OUTER SURFACE TEXTILE MATERIAL,EXCEPT BRAID,VEGETABLE FIBR,NOT PILE OR TUFTED CONSTRUCTION, OF COTTON													
ARANCEL NMF	6.3%	PREFERENCIAS				Free (AU,CA,CL,IL,JO,MX,SG); 4.9% (E)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	207,589,018	0	0	30%	100.0%	0.0	6.3%	25.79	0.32	1.2%	9.53	0.61	6.4%	
China	171,690,259	1	1	34%	82.7%	8.6	6.3%	20.10	3.54	17.6%	9.60	0.61	6.3%	
Italia	13,429,141	2	2	19%	6.5%	-2.9	6.3%	149.52	5.43	3.6%	73.22	1.31	1.8%	
Francia	5,274,094	4	3	10%	2.5%	-2.5	6.3%	23.39	0.59	2.5%	32.68	0.91	2.8%	
Hong Kong	3,700,242	26	4	355%	1.8%	1.8	6.3%	17.74	3.69	20.8%	6.74	0.69	10.3%	
Mexico	3,649,215	8	5	87%	1.8%	1.3	6.3%	33.22	0.99	3.0%	n.d.	n.d.	n.d.	
Indonesia	3,325,215	13	6	103%	1.6%	1.3	6.3%	15.09	2.89	19.2%	12.44	0.84	6.8%	
El Salvador	591,421	17	9	70%	0.3%	0.2	4.9%	16.61	0.80	4.8%	15.98	0.42	2.6%	
Vietnam	404,545	21	10	98%	0.2%	0.2	6.3%	14.72	4.18	28.4%	6.59	0.43	6.5%	
Suiza	147,112	44	14	333%	0.1%	0.1	6.3%	134.80	7.57	5.6%	n.d.	n.d.	n.d.	
Sri Lanka	68,544	46	18	-24%	0.0%	0.0	6.3%	34.52	6.42	18.6%	9.32	0.33	3.5%	
Rep Dominicana	0	83	81	-100%	0.0%	0.0	4.9%	12.87	0.96	7.4%	n.d.	n.d.	n.d.	



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MATRIZ DE COMPETIDORES														
SECTOR	CUERO Y SUS MANUFACTURAS													
CODIGO	DESCRIPCION													
4202228030	HANDBAGS WITH OUTER SURFACE OF COTTON W/PILE OR TUFTED CONSTRUCTION, NOT BRAIDED													
ARANCEL NMF	17.6%	PREFERENCIAS				Free (AU,CA,CL,IL,JO,MX,SG); 16.6% (E)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	32,149,939	0	0	32%	100.0%	0.0	17.6%	22.43	0.73	3.3%	11.97	0.66	5.5%	
China	17,742,494	2	1	51%	55.2%	23.4	17.6%	17.09	3.33	19.5%	11.78	0.67	5.7%	
Italia	9,736,903	1	2	17%	30.3%	-18.1	17.6%	26.94	0.72	2.7%	58.74	1.87	3.2%	
India	1,215,396	3	3	31%	3.8%	-0.1	17.6%	19.63	3.19	16.2%	9.76	0.41	4.2%	
El Salvador	1,110,200	41	4	43%	3.5%	3.5	16.6%	18.50	0.88	4.7%	17.41	0.39	2.2%	
Hong Kong	379,788	20	5	153%	1.2%	1.1	17.6%	24.28	6.07	25.0%	12.73	0.73	5.7%	
Vietnam	262,404	24	7	177%	0.8%	0.8	17.6%	20.62	4.26	20.7%	13.69	0.79	5.8%	
España	199,306	11	8	41%	0.6%	0.2	17.6%	39.89	3.41	8.6%	141.09	14.00	9.9%	
Turquía	190,269	16	9	99%	0.6%	0.5	17.6%	26.77	0.95	3.5%	7.78	0.58	7.4%	
Korea	100,045	27	12	131%	0.3%	0.3	17.6%	26.79	7.55	28.2%	28.31	1.06	3.7%	
Sri Lanka	49,230	42	15	16%	0.2%	0.2	17.6%	35.87	12.96	36.1%	31.37	1.61	5.1%	
Rep Dominicana	0	70	62	0%	0.0%	0.0	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
MATRIZ DE COMPETIDORES														
SECTOR	CUERO Y SUS MANUFACTURAS													
CODIGO	DESCRIPCION													
4202910030	TRAVEL,SPORTS AND SIMILAR BAGS,OUTER SURFACE OF LEATHER,COMPOSITION LEATHER,OR PATENT LEATHER													
ARANCEL NMF	4.5%	PREFERENCIAS				Free (AU,CA,CL,D,IL,J+,JO,MX,R,SG); 3.5% (E)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	109,731,744	0	0	10%	100.0%	0.0	4.5%	39.78	0.40	1.0%	12.28	0.42	3.4%	
China	73,296,692	1	1	19%	66.8%	18.1	4.5%	29.41	2.77	9.4%	11.87	0.39	3.3%	
Italia	9,007,799	5	2	22%	8.2%	2.8	4.5%	116.17	4.31	3.7%	33.29	0.68	2.1%	
Francia	7,064,693	4	3	6%	6.4%	-1.1	4.5%	257.10	4.11	1.6%	156.67	0.89	0.6%	
Taiwan	4,595,175	19	4	133%	4.2%	4.0	4.5%	37.90	6.45	17.0%	11.55	0.62	5.4%	
Colombia	4,430,877	2	5	-17%	4.0%	-8.7	4.5%	19.74	1.31	6.6%	n.d.	n.d.	n.d.	
Hong Kong	1,186,396	10	7	19%	1.1%	0.3	4.5%	35.41	3.90	11.0%	14.39	0.56	3.9%	
Indonesia	864,979	25	9	115%	0.8%	0.7	4.5%	35.66	2.95	8.3%	8.19	0.77	9.4%	
Pakistan	747,521	13	10	14%	0.7%	0.1	4.5%	20.04	2.69	13.4%	7.69	0.32	4.1%	
Reino Unido	366,322	21	14	39%	0.3%	0.2	4.5%	120.44	4.80	4.0%	95.36	1.39	1.5%	
Romania	187,007	46	18	209%	0.2%	0.2	4.5%	60.34	11.30	18.7%	43.35	1.73	4.0%	
Rep Dominicana	84,175	14	20	-31%	0.1%	-0.4	4.5%	172.50	22.50	13.0%	35.80	0.00	0.0%	



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MATRIZ DE COMPETIDORES														
SECTOR	CUERO Y SUS MANUFACTURAS													
CODIGO	DESCRIPCION													
4202921500	TRAVEL,SPORTS AND SIMILAR BAGS,OUTER SURFACE OF COTTON													
ARANCEL NMF	6.3%	PREFERENCIAS				Free (AU,CA,CL,IL,JO,MX,SG); 4.9% (E)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	150,228,201	0	0	20%	100.0%	0.0	6.3%	14.75	0.37	2.5%	6.07	0.43	7.1%	
China	119,954,941	1	1	40%	79.8%	37.2	6.3%	14.27	2.45	17.2%	6.18	0.42	6.8%	
India	13,770,973	3	2	12%	9.2%	-3.1	6.3%	12.39	3.68	29.7%	5.49	0.42	7.6%	
Pakistan	4,433,246	5	3	-4%	3.0%	-4.3	6.3%	6.82	1.93	28.3%	4.24	0.45	10.6%	
Filipinas	2,139,067	2	4	-32%	1.4%	-12.1	6.3%	5.15	1.35	26.3%	5.25	0.56	10.7%	
Francia	1,759,459	9	5	6%	1.2%	-0.8	6.3%	81.92	1.42	1.7%	3.64	0.33	9.0%	
Hong Kong	1,300,634	13	6	39%	0.9%	0.4	6.3%	14.79	4.19	28.3%	6.80	0.40	5.8%	
Vietnam	708,972	28	9	141%	0.5%	0.4	6.3%	12.13	3.54	29.2%	7.51	0.47	6.3%	
Indonesia	584,761	20	11	48%	0.4%	0.2	6.3%	25.38	12.62	49.7%	17.38	1.34	7.7%	
Perú	49,230	58	21	259%	0.0%	0.0	6.3%	40.93	2.67	6.5%	n.d.	n.d.	n.d.	
Tunez	32,831	60	23	116%	0.0%	0.0	6.3%	79.45	2.02	2.5%	n.d.	n.d.	n.d.	
Rep Dominicana	2,854	14	43	-69%	0.0%	-0.4	0.9%	2.40	0.29	12.2%	15.11	0.35	2.3%	
MATRIZ DE COMPETIDORES														
SECTOR	CUERO Y SUS MANUFACTURAS													
CODIGO	DESCRIPCION													
4202923016	TRAVEL, SPORTS & SIMILAR BAGS, OF COTTON													
ARANCEL NMF	17.6%	PREFERENCIAS				Free (AU,CA,CL,IL,JO,MX,SG); 16.6% (E)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	20,375,845	0	0	41%	100.0%	0.0	17.6%	36.17	0.34	0.9%	8.53	0.52	6.1%	
China	13,781,149	1	1	41%	67.6%	0.6	17.6%	14.46	2.93	20.3%	8.47	0.50	5.9%	
Italia	3,784,073	6	2	117%	18.6%	15.3	17.6%	119.94	2.88	2.4%	31.36	1.56	5.0%	
India	687,823	2	3	22%	3.4%	-2.6	17.6%	20.54	3.50	17.1%	8.39	0.74	8.8%	
Filipinas	410,771	13	4	108%	2.0%	1.6	17.6%	15.62	7.75	49.6%	8.66	0.81	9.4%	
Francia	348,509	4	5	18%	1.7%	-1.8	17.6%	69.50	2.70	3.9%	29.16	0.34	1.2%	
Hong Kong	335,411	26	6	223%	1.6%	1.6	17.6%	16.44	2.94	17.9%	6.00	0.52	8.6%	
Mexico	151,881	12	7	61%	0.7%	0.3	17.6%	11.32	1.57	13.8%	n.d.	n.d.	n.d.	
Indonesia	101,759	27	10	148%	0.5%	0.4	17.6%	30.53	3.99	13.1%	10.18	0.52	5.1%	
Alemania	99,623	22	11	110%	0.5%	0.4	17.6%	69.38	5.43	7.8%	8.96	0.06	0.6%	
Vietnam	40,516	37	14	169%	0.2%	0.2	17.6%	15.76	3.08	19.5%	10.93	0.50	4.6%	
Rep Dominicana	1,440	48	37	0%	0.0%	0.0	16.6%	n.d.	n.d.	n.d.	73.00	1.00	1.4%	
MATRIZ DE COMPETIDORES														
SECTOR	CUERO Y SUS MANUFACTURAS													



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CODIGO		DESCRIPCION											
4202925000		MUSICAL INSTRUMENT CASES OUTER SURFACE OF PLASTIC SHEETING OR OF TEXTILE MATERIALS											
ARANCEL NMF		4.2%		PREFERENCIAS			Free (A,AU,CA,CL,E,IL,J,JO,MX,SG)						
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	60,480,336	0	0	9%	100.0%	0.0	4.2%	21.10	0.24	1.1%	5.79	0.66	11.3%
China	32,750,256	1	1	23%	54.2%	20.2	4.2%	10.71	4.21	39.3%	5.36	0.66	12.3%
Canada	11,809,779	2	2	2%	19.5%	-6.5	4.2%	36.82	5.77	15.7%	n.d.	n.d.	n.d.
Mexico	6,403,001	3	3	3%	10.6%	-3.0	0.0%	27.03	7.38	27.3%	n.d.	n.d.	n.d.
Korea	1,928,661	4	4	-19%	3.2%	-7.3	4.2%	35.90	3.54	9.9%	13.90	0.95	6.8%
Indonesia	1,916,564	6	5	9%	3.2%	-0.1	4.2%	7.19	4.48	62.3%	7.53	0.48	6.4%
Taiwan	1,060,418	12	7	45%	1.8%	1.2	4.2%	23.03	5.16	22.4%	8.67	0.54	6.2%
Francia	368,722	13	10	15%	0.6%	0.1	4.2%	266.97	5.12	1.9%	n.d.	n.d.	n.d.
Italia	204,945	19	14	53%	0.3%	0.2	4.2%	75.90	6.63	8.7%	19.10	0.24	1.2%
Croacia	144,355	18	17	35%	0.2%	0.1	4.2%	154.18	9.65	6.3%	126.79	3.59	2.8%
España	49,370	22	19	64%	0.1%	0.1	4.2%	37.75	3.77	10.0%	151.00	1.00	0.7%
Rep Dominicana	0	54	54	0%	0.0%	0.0	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.



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MATRIZ DE COMPETIDORES													
SECTOR	CUERO Y SUS MANUFACTURAS												
CODIGO	DESCRIPCION												
4202999000	OTHER BAGS, OUTER SURFACE NOT OF LEATHER, COMPOSITION LEATHR, PATTENT LEATHER, NOT OF PLASTIC SHEETNG OR OF TEXTILE MATERIAL, NOT												
ARANCEL NMF	20.0%		PREFERENCIAS				Free (AU,CA,D,IL,J+,JO,MX,R); 15% (CL); 16% (SG); 17.5% (E)						
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	38,606,670	0	0	22%	100.0%	0.0	20.0%	31.17	0.32	1.0%	3.72	0.41	11.1%
China	20,072,290	1	1	15%	52.0%	-12.0	20.0%	24.23	2.30	9.5%	3.45	0.38	11.0%
Israel	6,482,352	13	2	167%	16.8%	16.1	20.0%	29.63	2.30	7.8%	3.64	0.49	13.4%
Japón	5,103,565	3	3	50%	13.2%	7.5	20.0%	77.87	5.36	6.9%	23.23	0.96	4.1%
Taiwan	1,683,642	2	4	-2%	4.4%	-5.9	20.0%	40.14	3.55	8.8%	4.05	0.36	8.8%
Tailandia	1,009,603	17	5	132%	2.6%	2.4	20.0%	17.40	4.48	25.7%	4.79	0.55	11.6%
Indonesia	536,785	25	8	211%	1.4%	1.4	20.0%	14.58	5.73	39.3%	9.11	0.72	7.9%
Korea	271,080	16	11	65%	0.7%	0.5	20.0%	66.07	5.01	7.6%	9.08	0.57	6.3%
Malasia	187,312	27	13	160%	0.5%	0.5	20.0%	41.35	1.99	4.8%	3.11	0.26	8.5%
Chile	182,487	49	14	0%	0.5%	0.5	17.5%	n.d.	n.d.	n.d.	4.21	0.28	6.6%
India	159,809	15	15	36%	0.4%	0.2	20.0%	27.27	2.13	7.8%	5.78	0.57	9.8%
Rep Dominicana	0	81	81	-100%	0.0%	0.0	17.6%	15.41	0.62	4.0%	n.d.	n.d.	n.d.
MATRIZ DE COMPETIDORES													
SECTOR	CUERO Y SUS MANUFACTURAS												
CODIGO	DESCRIPCION												
4303100060	FURSKIN ARTICLES OF APPAREL AND CLOTHING ACCESSORIES, NESOI												
ARANCEL NMF	4.0%		PREFERENCIAS				Free (A*,AU,CA,CL,E,IL,J,JO,MX,SG)						
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	153,363,816	0	0	13%	100.0%	0.0	4.0%	96.55	0.28	0.3%	20.82	0.57	2.7%
China	60,937,790	3	1	46%	39.7%	25.5	4.0%	67.34	3.51	5.2%	19.03	0.55	2.9%
Canada	37,965,549	1	2	-3%	24.8%	-21.7	4.0%	142.66	7.19	5.0%	145.08	1.08	0.7%
Italia	19,709,756	2	3	10%	12.9%	-1.8	4.0%	244.15	4.47	1.8%	47.86	0.70	1.5%
Turquia	14,315,181	4	4	30%	9.3%	4.0	4.0%	114.72	3.07	2.7%	137.01	2.03	1.5%
Francia	4,076,934	8	5	21%	2.7%	0.6	4.0%	292.65	11.24	3.8%	125.98	1.92	1.5%
Macedonia	2,662,265	46	6	355%	1.7%	1.7	0.0%	124.19	1.16	0.9%	n.d.	n.d.	n.d.
Reino Unido	948,613	14	11	40%	0.6%	0.4	4.0%	212.36	3.45	1.6%	92.58	1.07	1.2%
Nueva Zelanda	836,680	20	13	92%	0.5%	0.5	4.0%	271.61	4.04	1.5%	n.d.	n.d.	n.d.
Polonia	392,022	18	16	56%	0.3%	0.2	4.0%	113.81	2.17	1.9%	n.d.	n.d.	n.d.
India	363,137	21	18	63%	0.2%	0.2	4.0%	65.37	3.55	5.4%	50.46	2.86	5.7%
Rep Dominicana	0	66	60	-100%	0.0%	0.0	3.9%	9.84	0.57	5.7%	n.d.	n.d.	n.d.
MATRIZ DE COMPETIDORES													
SECTOR	MADERA Y SUS MANUFACTURAS												



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CODIGO		DESCRIPCION											
4412134060		PLYWOOD WITH AT LEAST 1 OUTER PLY OF SPECIAL TROPICAL WOOD, LESS THAN 6MM THICK, NOT SURFACE COVERED, NESOI											
ARANCEL NMF		8.0%		PREFERENCIAS			Free (A,AU,CA,CL,E,IL,J,JO,MX); 4% (SG)						
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	401,551,877	0	0	14%	100.0%	0.0	8.0%	n.d.	n.d.	n.d.	0.71	0.14	19.7%
Malasia	164,760,574	2	1	22%	41.0%	9.7	8.0%	n.d.	n.d.	n.d.	0.74	0.15	20.2%
Indonesia	108,715,702	1	2	-4%	27.1%	-26.0	8.0%	n.d.	n.d.	n.d.	0.73	0.14	19.6%
China	68,967,127	4	3	66%	17.2%	13.4	8.0%	n.d.	n.d.	n.d.	0.62	0.13	21.4%
Brazil	40,887,252	3	4	20%	10.2%	1.8	8.0%	n.d.	n.d.	n.d.	0.71	0.11	15.1%
Filipinas	7,537,975	23	5	0%	1.9%	1.9	8.0%	n.d.	n.d.	n.d.	0.82	0.21	25.1%
Ecuador	5,163,914	5	6	17%	1.3%	0.1	0.0%	n.d.	n.d.	n.d.	0.76	0.08	10.6%
Taiwan	1,905,389	9	7	33%	0.5%	0.2	8.0%	n.d.	n.d.	n.d.	1.33	0.13	9.8%
Marruecos	631,992	15	9	71%	0.2%	0.1	8.0%	n.d.	n.d.	n.d.	1.63	0.17	10.6%
Italia	276,420	20	12	77%	0.1%	0.1	8.0%	n.d.	n.d.	n.d.	6.17	0.15	2.4%
España	64,445	24	14	3%	0.0%	0.0	8.0%	n.d.	n.d.	n.d.	2.54	0.28	10.9%
Rep Dominicana	5,444	27	22	0%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	5.94	0.50	8.4%



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MATRIZ DE COMPETIDORES														
SECTOR	MADERA Y SUS MANUFACTURAS													
CODIGO	DESCRIPCION													
4415109000	CRATES, DRUMS AND SIMILAR PACKINGS, CABLE-DRUMS, OF WOOD													
ARANCEL NMF	10.7%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX); 8% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	19,781,520	0	0	9%	100.0%	0.0	10.7%	11.87	0.44	3.7%	0.75	0.15	20.3%	
Canada	8,400,086	1	1	0%	42.5%	-18.0	10.7%	24.21	2.91	12.0%	n.d.	n.d.	n.d.	
Brazil	7,131,643	31	2	538%	36.1%	36.0	0.0%	n.d.	n.d.	n.d.	0.67	0.16	23.6%	
Chile	1,044,192	36	3	90%	5.3%	5.3	0.0%	n.d.	n.d.	n.d.	1.15	0.06	5.0%	
Mexico	885,805	2	4	-28%	4.5%	-19.9	10.7%	27.33	4.40	16.1%	n.d.	n.d.	n.d.	
China	606,378	3	5	3%	3.1%	-0.9	10.7%	14.72	2.60	17.6%	3.20	0.43	13.6%	
Rep Dominicana	478,816	28	6	200%	2.4%	2.4	10.7%	18.18	3.19	17.6%	0.79	0.09	12.0%	
Estonia	180,253	14	8	58%	0.9%	0.7	0.0%	n.d.	n.d.	n.d.	0.88	0.11	12.1%	
Rusia	136,386	37	10	138%	0.7%	0.7	10.7%	n.d.	n.d.	n.d.	0.96	0.15	15.3%	
Francia	85,940	16	12	38%	0.4%	0.3	10.7%	15.32	1.07	7.0%	5.07	0.28	5.6%	
Republica Checa	27,606	38	16	0%	0.1%	0.1	10.7%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	

MATRIZ DE COMPETIDORES														
SECTOR	MADERA Y SUS MANUFACTURAS													
CODIGO	DESCRIPCION													
4418208060	DOORS AND THEIR FRAMES AND THRESHOLDS, OF WOOD, NESOI													
ARANCEL NMF	4.8%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX,SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	463,597,577	0	0	15%	100.0%	0.0	4.8%	6.83	0.71	10.4%	2.15	0.19	9.0%	
Canada	162,700,149	1	1	19%	35.1%	4.2	4.8%	14.47	2.42	16.7%	9.81	0.37	3.8%	
Brazil	52,338,070	3	2	18%	11.3%	1.1	4.8%	4.17	1.72	41.2%	1.80	0.17	9.6%	
Chile	46,551,176	5	3	24%	10.0%	2.6	4.8%	7.74	1.52	19.6%	1.78	0.15	8.5%	
Mexico	32,951,070	2	4	-5%	7.1%	-8.0	4.8%	18.16	1.97	10.8%	7.56	0.23	3.0%	
Malasia	32,389,534	4	5	11%	7.0%	-0.9	4.8%	2.77	1.47	53.1%	2.33	0.21	8.9%	
China	30,314,718	14	6	111%	6.5%	6.0	4.8%	5.66	1.73	30.5%	1.73	0.20	11.3%	
Sur Africa	21,976,799	10	7	45%	4.7%	2.9	4.8%	n.d.	n.d.	n.d.	1.80	0.24	13.5%	
Guatemala	8,632,147	12	11	41%	1.9%	1.0	4.8%	7.51	1.68	22.4%	4.82	0.16	3.4%	
Alemania	3,666,665	17	14	30%	0.8%	0.3	4.8%	14.89	2.73	18.3%	14.55	0.33	2.3%	
Honduras	3,022,521	19	15	35%	0.7%	0.3	4.8%	7.17	1.74	24.3%	6.34	0.46	7.3%	
Rep Dominicana	20,349	31	55	-35%	0.0%	0.0	0.0%	11.19	1.05	9.3%	2.97	0.23	7.8%	



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**Consejo
Nacional
de Competitividad**

MATRIZ DE COMPETIDORES														
SECTOR	MADERA Y SUS MANUFACTURAS													
CODIGO	DESCRIPCION													
4421906000	SKEWERS, CANDY STICKS, ICE CREAM STICKS, TONGUE DEPRESSORS, DRINK MIXERS AND SIMILAR SMALL WARES OF WOOD													
ARANCEL NMF	5.1%	PREFERENCIAS				Free (A*,AU,CA,CL,E,IL,J,JO,MX); 2.5% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	25,522,229	0	0	27%	100.0%	0.0	5.1%	5.51	0.74	13.4%	1.42	0.19	13.4%	
China	14,469,320	1	1	26%	56.7%	-2.2	5.1%	4.83	1.37	28.4%	1.35	0.19	14.0%	
Canada	8,694,952	2	2	48%	34.1%	15.5	5.1%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Chile	650,165	8	3	83%	2.5%	2.0	5.1%	n.d.	n.d.	n.d.	1.77	0.15	8.2%	
Tailandia	410,228	6	4	12%	1.6%	-1.1	5.1%	n.d.	n.d.	n.d.	2.22	0.24	10.7%	
Taiwan	332,918	4	5	-11%	1.3%	-4.1	5.1%	n.d.	n.d.	n.d.	2.17	0.21	9.5%	
Honduras	106,000	20	8	49%	0.4%	0.4	0.0%	n.d.	n.d.	n.d.	0.90	0.11	12.5%	
Alemania	85,892	19	10	151%	0.3%	0.3	5.1%	n.d.	n.d.	n.d.	6.80	0.45	6.6%	
India	83,587	21	11	23%	0.3%	0.3	5.1%	12.91	3.35	25.9%	3.04	0.55	18.0%	
Polonia	32,415	22	14	0%	0.1%	0.1	0.0%	n.d.	n.d.	n.d.	3.19	0.33	10.5%	
Vietnam	25,404	23	15	80%	0.1%	0.1	5.1%	n.d.	n.d.	n.d.	0.82	0.19	22.8%	
Rep Dominicana	14,088	18	21	58%	0.1%	0.0	0.0%	n.d.	n.d.	n.d.	11.60	0.82	7.1%	
MATRIZ DE COMPETIDORES														
SECTOR	MADERA Y SUS MANUFACTURAS													
CODIGO	DESCRIPCION													
4602101200	BASKETS NESOI AND BAGS, OF WILLOW, WHETHER OR NOT LINED													
ARANCEL NMF	5.8%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX); 2.9% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	73,758,294	0	0	12%	100.0%	0.0	5.8%	1.53	0.27	17.6%	2.93	0.75	25.4%	
China	73,265,538	1	1	13%	99.3%	2.6	5.8%	4.99	3.72	74.7%	2.93	0.74	25.5%	
Hong Kong	109,157	2	2	-39%	0.1%	-1.6	5.8%	n.d.	n.d.	n.d.	2.96	1.03	35.0%	
Polonia	93,488	3	3	-23%	0.1%	-0.4	5.8%	n.d.	n.d.	n.d.	7.90	1.24	15.7%	
Croacia	93,042	4	4	-19%	0.1%	-0.3	0.0%	n.d.	n.d.	n.d.	6.30	0.95	15.0%	
Filipinas	60,171	5	5	-10%	0.1%	-0.1	5.8%	n.d.	n.d.	n.d.	6.94	1.17	16.8%	
Reino Unido	51,984	13	6	57%	0.1%	0.1	5.8%	n.d.	n.d.	n.d.	5.87	0.81	13.9%	
Pakistan	12,147	19	8	-8%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	4.77	0.51	10.7%	
Haiti	3,427	20	13	0%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	2.63	0.91	34.8%	
Vietnam	3,183	21	14	-28%	0.0%	0.0	5.8%	n.d.	n.d.	n.d.	2.06	0.49	24.0%	
Israel	2,993	22	15	1%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	7.17	0.92	12.9%	
Rep Dominicana	2,105	24	17	0%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	3.32	0.91	27.5%	



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MATRIZ DE COMPETIDORES													
SECTOR	MADERA Y SUS MANUFACTURAS												
CODIGO	DESCRIPCION												
4602101800	BASKETS AND BAGS OF VEGETABLE MATERIALS, NESOI, WHETHER OR NOT LINED												
ARANCEL NMF	4.5%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX,SG)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	80,112,731	0	0	21%	100.0%	0.0	4.5%	7.02	0.26	3.6%	3.60	0.64	17.7%
China	62,625,098	1	1	21%	78.2%	-0.3	4.5%	6.76	4.10	60.7%	3.56	0.64	18.0%
Filipinas	11,589,500	2	2	20%	14.5%	-0.6	4.5%	17.48	6.11	34.9%	3.97	0.67	16.9%
Indonesia	2,569,860	4	3	59%	3.2%	2.1	4.5%	16.84	4.24	25.2%	3.91	0.56	14.4%
Vietnam	719,627	20	4	124%	0.9%	0.8	4.5%	n.d.	n.d.	n.d.	2.44	0.56	23.0%
Hong Kong	513,661	3	5	-5%	0.6%	-1.0	4.5%	10.99	1.28	11.6%	2.16	0.40	18.5%
Ghana	303,297	10	6	39%	0.4%	0.2	4.5%	n.d.	n.d.	n.d.	2.44	0.48	19.7%
Honduras	147,153	43	10	2%	0.2%	0.2	0.0%	n.d.	n.d.	n.d.	1.69	0.16	9.4%
Mexico	99,997	23	12	41%	0.1%	0.1	0.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.
Perú	91,044	42	13	148%	0.1%	0.1	0.0%	n.d.	n.d.	n.d.	7.38	0.82	11.1%
España	58,401	44	16	54%	0.1%	0.1	4.5%	n.d.	n.d.	n.d.	4.36	0.11	2.5%
Rep Dominicana	0	72	70	0%	0.0%	0.0	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.
MATRIZ DE COMPETIDORES													
SECTOR	TEXTIL												
CODIGO	DESCRIPCION												
5112116060	WV FB CB WL/FAH WT GT=85% W/FAH,LT=200G/M2 NESOI												
ARANCEL NMF	25.0%	PREFERENCIAS				Free (CA,CL,IL,MX,SG); 8% (AU); 14.7% (JO)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	31,917,378	0	0	187%	100.0%	0.0	19.9%	38.44	0.50	1.3%	29.60	0.49	1.7%
Italia	11,523,839	1	1	140%	36.1%	-36.8	20.3%	43.19	1.74	4.0%	37.10	0.43	1.2%
Canada	5,009,651	10	2	2%	15.7%	15.7	25.0%	149.63	9.06	6.1%	28.93	3.55	12.3%
Mexico	3,856,533	6	3	325%	12.1%	9.6	25.0%	39.41	2.05	5.2%	30.88	0.47	1.5%
Korea	1,951,790	5	4	235%	6.1%	2.8	19.2%	30.23	2.35	7.8%	26.13	0.42	1.6%
Alemania	1,837,237	2	5	172%	5.8%	-1.3	19.6%	36.45	0.98	2.7%	32.90	0.39	1.2%
India	1,399,932	11	6	-16%	4.4%	4.4	18.4%	24.81	3.00	12.1%	20.33	0.62	3.1%
Uruguay	1,223,384	12	8	-6%	3.8%	3.8	18.2%	28.04	2.23	8.0%	25.91	0.38	1.5%
Turquía	824,223	13	9	-15%	2.6%	2.6	19.4%	32.81	2.59	7.9%	32.09	0.77	2.4%
Reino Unido	591,412	9	11	373%	1.9%	1.6	23.1%	89.97	4.91	5.5%	n.d.	n.d.	n.d.
China	406,826	14	12	31%	1.3%	1.3	21.0%	31.77	4.62	14.6%	23.89	0.44	1.9%
Rep Dominicana	110,539	17	17	24%	0.3%	0.3	25.0%	48.68	29.35	60.3%	30.74	0.32	1.1%



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MATRIZ DE COMPETIDORES														
SECTOR	TEXTIL													
CODIGO	DESCRIPCION													
5401100000	SEWING THREAD, OF MAN-MADE FILAMENTS, WHETHER OR NOT PUT UP FOR RETAIL SALE: OF SYNTHETIC FILAMENTS													
ARANCEL NMF	11.4%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 3% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	23,718,210	0	0	11%	100.0%	0.0	11.4%	21.75	0.51	2.4%	12.09	0.53	4.4%	
Mexico	9,264,998	3	1	43%	39.1%	24.7	11.4%	26.86	1.49	5.6%	n.d.	n.d.	n.d.	
Alemania	6,336,776	1	2	3%	26.7%	-9.5	11.4%	23.47	1.36	5.8%	25.44	0.44	1.7%	
Canada	2,787,710	2	3	4%	11.8%	-3.4	11.4%	21.23	5.62	26.5%	n.d.	n.d.	n.d.	
China	863,898	6	4	11%	3.6%	0.0	11.4%	16.50	4.31	26.1%	10.03	0.74	7.3%	
Brazil	677,691	17	5	111%	2.9%	2.6	11.4%	10.92	2.68	24.5%	10.77	1.15	10.7%	
Filipinas	629,990	19	7	175%	2.7%	2.6	11.4%	3.81	0.79	20.7%	3.86	0.38	9.8%	
India	328,994	20	10	142%	1.4%	1.3	11.4%	n.d.	n.d.	n.d.	3.63	0.23	6.3%	
España	154,389	18	12	61%	0.7%	0.5	11.4%	28.12	3.20	11.4%	15.88	0.47	3.0%	
Israel	141,799	15	13	38%	0.6%	0.3	11.4%	n.d.	n.d.	n.d.	8.54	0.28	3.3%	
Vietnam	96,015	37	15	5%	0.4%	0.4	11.4%	n.d.	n.d.	n.d.	6.79	0.29	4.3%	
Rep Dominicana	0	28	53	-100%	0.0%	0.0	11.7%	21.26	3.59	16.9%	n.d.	n.d.	n.d.	
MATRIZ DE COMPETIDORES														
SECTOR	TEXTIL													
CODIGO	DESCRIPCION													
5511100060	YARNS, OTHER THAN SEWING THREAD, PUT UP FOR RETAIL SALE, GREATER THAN OR EQUAL TO 85 PERCENT BY WEIGHT OF OTHER SYNTHETIC STAPLE													
ARANCEL NMF	7.5%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 3% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	30,451,383	0	0	131%	100.0%	0.0	7.5%	25.81	0.49	1.9%	25.10	0.49	1.9%	
Italia	25,059,576	2	1	217%	82.3%	59.3	7.5%	27.43	1.94	7.1%	25.31	0.41	1.6%	
Reino Unido	1,815,173	1	2	34%	6.0%	-45.8	7.5%	21.65	2.76	12.7%	24.76	0.85	3.4%	
Francia	909,513	4	3	112%	3.0%	-1.2	7.5%	39.13	3.38	8.6%	40.02	0.76	1.9%	
Turquia	673,848	16	4	117%	2.2%	2.2	7.5%	20.37	2.85	14.0%	10.65	0.49	4.6%	
España	605,870	5	5	99%	2.0%	-1.6	7.5%	32.23	2.54	7.9%	20.64	0.41	2.0%	
Suecia	391,784	17	6	238%	1.3%	1.3	7.5%	20.19	0.01	0.0%	26.04	0.37	1.4%	
Noruega	371,146	12	7	269%	1.2%	1.0	7.5%	27.52	2.37	8.6%	24.98	0.55	2.2%	
China	240,100	8	8	153%	0.8%	0.2	7.5%	n.d.	n.d.	n.d.	25.14	2.10	8.4%	
Bélgica	41,662	14	11	141%	0.1%	0.0	7.5%	31.83	5.74	18.0%	68.56	0.97	1.4%	
Taiwan	6,331	18	14	-15%	0.0%	0.0	7.5%	n.d.	n.d.	n.d.	34.97	5.53	15.8%	
Rep Dominicana	396	20	18	-13%	0.0%	0.0	7.6%	n.d.	n.d.	n.d.	2.80	1.99	71.2%	



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MATRIZ DE COMPETIDORES														
SECTOR	TEXTIL													
CODIGO	DESCRIPCION													
5511200000	YARNS, OTHER THAN SEWING THREAD, PUT UP FOR RETAIL SALE, LESS THAN 85 PERCENT BY WEIGHT OF SYNTHETIC STAPLE FIBERS													
ARANCEL NMF	7.5%	PREFERENCIAS					Free (CA,CL,IL,JO,MX,SG); 3% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	21,491,073	0	0	38%	100.0%	0.0	7.5%	25.30	0.35	1.4%	10.97	0.37	3.3%	
Italia	7,287,653	3	1	119%	33.9%	28.5	7.5%	33.72	2.67	7.9%	24.96	0.47	1.9%	
Canada	6,899,082	1	2	26%	32.1%	-13.8	7.5%	18.34	7.45	40.6%	n.d.	n.d.	n.d.	
Turquía	6,044,316	2	3	27%	28.1%	-10.9	7.5%	13.53	3.57	26.4%	7.71	0.34	4.5%	
Reino Unido	291,055	4	4	-2%	1.4%	-4.0	7.5%	84.12	8.13	9.7%	19.72	0.43	2.2%	
España	244,553	5	5	25%	1.1%	-0.6	7.5%	30.31	2.26	7.4%	27.46	0.51	1.8%	
Francia	212,520	6	6	44%	1.0%	0.2	7.5%	43.98	4.16	9.5%	37.37	0.84	2.2%	
Alemania	205,780	8	7	81%	1.0%	0.6	7.5%	31.47	2.13	6.8%	23.54	0.54	2.3%	
Suecia	77,159	19	8	312%	0.4%	0.4	7.5%	22.00	0.05	0.2%	29.78	0.58	1.9%	
Taiwan	60,987	20	9	71%	0.3%	0.3	7.5%	n.d.	n.d.	n.d.	14.07	0.51	3.6%	
China	39,561	21	10	0%	0.2%	0.2	7.5%	20.38	8.42	41.3%	15.31	1.57	10.3%	
Rep Dominicana	0	32	31	0%	0.0%	0.0	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	

MATRIZ DE COMPETIDORES														
SECTOR	TEXTIL													
CODIGO	DESCRIPCION													
5515110040	OTHER WOVEN FABRICS OF SYNTHETIC STAPLE FIBERS: SATIN OR TWILL WEAVE, OF POLYESTER STAPLE FIBERS, MIXED WITH VISCOSE RAYON STAPLE													
ARANCEL NMF	14.9%	PREFERENCIAS					Free (CA,CL,IL,JO,MX,SG); 8% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	25,382,305	0	0	9%	100.0%	0.0	14.9%	11.10	0.41	3.7%	6.81	0.25	3.6%	
China	9,936,640	1	1	8%	39.1%	-1.8	14.9%	8.16	3.02	37.0%	4.94	0.24	4.9%	
India	9,539,506	3	2	49%	37.6%	26.7	14.9%	10.93	0.98	8.9%	10.37	0.20	1.9%	
Turquía	4,724,210	2	3	8%	18.6%	-1.1	14.9%	13.30	2.41	18.1%	9.59	0.51	5.4%	
Portugal	579,275	10	4	21%	2.3%	0.8	14.9%	25.66	2.25	8.8%	n.d.	n.d.	n.d.	
Francia	141,918	13	5	69%	0.6%	0.5	14.9%	31.53	1.38	4.4%	n.d.	n.d.	n.d.	
Japón	100,534	16	7	90%	0.4%	0.4	14.9%	30.44	4.60	15.1%	5.36	0.25	4.7%	
Korea	36,839	15	10	34%	0.1%	0.1	14.9%	19.16	1.83	9.5%	15.08	0.39	2.6%	
Rep Dominicana	21,356	21	13	0%	0.1%	0.1	14.9%	n.d.	n.d.	n.d.	10.69	0.34	3.2%	
Reino Unido	1,936	20	16	61%	0.0%	0.0	14.9%	47.15	5.07	10.7%	n.d.	n.d.	n.d.	
Alemania	1,396	22	17	-59%	0.0%	0.0	14.9%	n.d.	n.d.	n.d.	26.87	0.02	0.1%	



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MATRIZ DE COMPETIDORES														
SECTOR	TEXTIL													
CODIGO	DESCRIPCION													
5515130520	OTHER WOVEN FABRICS OF SYNTHETIC STAPLE FIBERS: WOVEN FABRIC, COMBED, OF POLYESTER STAPLE FIBERS, GREATER THAN OR EQUAL TO 36													
ARANCEL NMF	25.0%	PREFERENCIAS				Free (CA,CL,IL,MX,SG); 8% (AU); 9.7 cents/kg + 15.1% (JO)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	15,456,346	0	0	14%	100.0%	0.0	25.0%	24.85	0.35	1.4%	14.23	0.38	2.7%	
Mexico	7,802,137	1	1	17%	50.5%	4.3	0.0%	19.87	1.08	5.4%	n.d.	n.d.	n.d.	
Canada	5,200,346	2	2	13%	33.6%	-2.1	25.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Israel	748,122	4	3	28%	4.8%	1.8	25.0%	29.50	3.10	10.5%	30.74	1.16	3.8%	
India	624,470	10	4	84%	4.0%	3.4	25.0%	17.55	2.17	12.3%	13.41	0.33	2.5%	
Francia	235,011	5	5	-1%	1.5%	-1.2	25.0%	40.03	3.06	7.6%	n.d.	n.d.	n.d.	
China	175,069	15	7	82%	1.1%	1.0	25.0%	14.15	1.48	10.4%	13.24	0.37	2.8%	
Alemania	163,157	12	8	55%	1.1%	0.7	25.0%	23.64	2.77	11.7%	23.41	0.40	1.7%	
Bulgaria	61,753	13	10	25%	0.4%	0.1	25.0%	21.18	2.08	9.8%	n.d.	n.d.	n.d.	
Eslovenia	43,894	20	12	34%	0.3%	0.3	26.6%	n.d.	n.d.	n.d.	15.18	0.24	1.6%	
Colombia	4,472	21	16	-39%	0.0%	0.0	25.0%	22.23	2.17	9.8%	n.d.	n.d.	n.d.	
Rep Dominicana	0	41	40	-100%	0.0%	0.0	26.4%	34.61	5.07	14.7%	n.d.	n.d.	n.d.	
MATRIZ DE COMPETIDORES														
SECTOR	TEXTIL													
CODIGO	DESCRIPCION													
5609003000	OTHER ARTICLES OF YARN, STRIP, LIKE HEADING 5404 OR 5405, TWINE CORDAGE, ROPE OR CABLES, NOT ELSEWHERE SPECIFIED OR INCLUDED: OF MAN-													
ARANCEL NMF	4.5%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 4% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	57,836,253	0	0	14%	100.0%	0.0	4.5%	22.98	0.34	1.5%	5.73	0.36	6.2%	
China	26,564,068	2	1	43%	45.9%	27.2	4.5%	16.57	3.24	19.5%	5.24	0.38	7.2%	
Mexico	7,524,045	4	2	24%	13.0%	3.7	3.8%	13.14	2.18	16.6%	3.27	0.13	4.1%	
Taiwan	4,998,794	3	3	12%	8.6%	-0.8	4.5%	22.21	2.46	11.1%	4.80	0.21	4.4%	
Turquia	3,805,253	7	4	45%	6.6%	4.1	4.5%	149.54	2.64	1.8%	67.60	0.99	1.5%	
India	3,310,428	6	5	32%	5.7%	2.5	4.5%	14.58	3.63	24.9%	4.04	0.29	7.2%	
Francia	1,388,127	14	7	46%	2.4%	1.5	4.5%	67.02	3.50	5.2%	10.44	0.24	2.3%	
Sur Africa	1,280,399	11	8	32%	2.2%	1.0	4.5%	41.54	1.41	3.4%	21.92	1.25	5.7%	
Alemania	1,141,597	9	9	23%	2.0%	0.5	4.5%	64.77	4.22	6.5%	31.17	1.12	3.6%	
Hong Kong	752,606	19	10	61%	1.3%	1.0	4.5%	29.65	2.60	8.8%	10.00	0.26	2.6%	
Malasia	290,444	37	15	296%	0.5%	0.5	4.5%	n.d.	n.d.	n.d.	3.52	0.25	7.0%	
Rep Dominicana	3,269	1	38	-87%	0.0%	-35.2	4.5%	39.32	7.88	20.1%	n.d.	n.d.	n.d.	



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MATRIZ DE COMPETIDORES														
SECTOR	TEXTIL													
CODIGO	DESCRIPCION													
5806322000	NARROW WOVEN FABRICS, OTHER THAN GOODS OF HEADING 5807; OTHER WOVEN FABRICS, NOT PILE, OTHER THAN RIBBONS, OF MAN-MADE FIBERS													
ARANCEL NMF	6.2%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 5.5% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	71,543,920	0	0	12%	100.0%	0.0	6.2%	16.82	0.39	2.3%	3.65	0.24	6.5%	
Canada	34,364,704	1	1	9%	48.0%	-7.0	6.2%	18.94	3.79	20.0%	4.89	0.02	0.5%	
Korea	12,305,923	2	2	22%	17.2%	5.0	6.2%	9.06	2.12	23.4%	2.93	0.23	7.8%	
China	7,196,680	14	3	119%	10.1%	9.4	6.2%	14.64	2.93	20.0%	3.77	0.23	6.0%	
Alemania	3,959,398	6	4	31%	5.5%	2.5	6.2%	20.50	0.82	4.0%	3.62	0.12	3.2%	
Taiwan	3,181,971	4	5	8%	4.4%	-0.8	6.2%	17.21	5.08	29.5%	4.93	0.28	5.8%	
Colombia	802,051	23	10	127%	1.1%	1.1	6.2%	8.00	0.56	6.9%	8.23	0.27	3.3%	
Tailandia	616,092	22	12	93%	0.9%	0.8	6.2%	35.57	4.72	13.3%	8.46	0.64	7.5%	
Holanda	316,968	24	16	101%	0.4%	0.4	6.2%	13.88	2.81	20.2%	3.61	0.22	6.0%	
Brazil	189,006	27	21	103%	0.3%	0.2	6.2%	10.41	2.04	19.6%	n.d.	n.d.	n.d.	
Israel	88,486	34	24	155%	0.1%	0.1	0.0%	22.62	1.53	6.8%	7.16	0.41	5.7%	
Rep Dominicana	5,329	36	37	38%	0.0%	0.0	6.2%	32.96	5.06	15.3%	n.d.	n.d.	n.d.	

MATRIZ DE COMPETIDORES														
SECTOR	TEXTIL													
CODIGO	DESCRIPCION													
6001220000	LOOPED PILE FABRIC, AND TERRY FABRICS, OF MAN-MADE FIBERS, KNITTED OR CROCHETED													
ARANCEL NMF	17.2%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 8% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	88,087,352	0	0	9%	100.0%	0.0	17.2%	12.39	0.39	3.1%	4.18	0.40	9.7%	
Taiwan	66,974,771	1	1	9%	76.0%	-1.1	17.2%	14.13	3.58	25.3%	4.03	0.41	10.3%	
Canada	8,612,732	3	2	29%	9.8%	4.8	17.2%	26.13	7.34	28.1%	n.d.	n.d.	n.d.	
Francia	4,911,371	13	3	206%	5.6%	5.5	17.2%	23.53	3.66	15.6%	5.94	0.03	0.4%	
Argentina	1,668,949	22	4	0%	1.9%	1.9	17.2%	14.33	2.30	16.1%	n.d.	n.d.	n.d.	
Alemania	1,589,762	8	5	36%	1.8%	1.1	17.2%	15.86	1.48	9.4%	13.36	0.62	4.7%	
Indonesia	810,671	15	7	104%	0.9%	0.8	17.2%	9.84	1.69	17.2%	4.21	0.67	15.9%	
Brazil	492,553	23	8	235%	0.6%	0.6	17.2%	11.71	0.31	2.7%	n.d.	n.d.	n.d.	
Vietnam	211,919	24	12	16%	0.2%	0.2	17.2%	n.d.	n.d.	n.d.	3.78	0.36	9.5%	
España	94,410	18	15	69%	0.1%	0.1	17.2%	20.39	7.46	36.6%	16.02	0.66	4.1%	
Irlanda	3,127	25	19	0%	0.0%	0.0	17.2%	n.d.	n.d.	n.d.	5.30	0.19	3.6%	
Rep Dominicana	0	37	36	0%	0.0%	0.0	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	



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MATRIZ DE COMPETIDORES														
SECTOR	TEXTIL													
CODIGO	DESCRIPCION													
6005320080	OTHER DYED, SYNTHETIC, WARP KNIT (INCLUDING THOSE MADE ON GALLON KNITTING MACHINES) EXCL HDINGS 6001 TO 6004, NESOI													
ARANCEL NMF	10.0%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 8% (AU); 2.3% (JO)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	52,119,100	0	0	27%	100.0%	0.0	10.0%	12.51	0.38	3.0%	6.32	0.31	4.8%	
Korea	32,058,812	41	1	53%	61.5%	32.2	10.0%	10.60	2.54	23.9%	6.97	0.31	4.5%	
Canada	4,490,515	42	2	-1%	8.6%	-14.9	10.0%	14.17	2.28	16.1%	n.d.	n.d.	n.d.	
Taiwan	3,581,043	43	3	-11%	6.9%	-21.4	10.0%	12.75	3.02	23.6%	4.26	0.18	4.2%	
Alemania	3,226,068	44	4	82%	6.2%	4.7	10.0%	33.16	3.95	11.9%	24.43	0.50	2.1%	
China	2,573,836	45	5	63%	4.9%	3.1	10.0%	10.82	3.51	32.4%	3.12	0.32	10.2%	
Italia	1,957,157	46	6	34%	3.8%	0.7	10.0%	19.03	1.66	8.7%	13.78	0.74	5.4%	
Chile	421,133	49	9	0%	0.8%	0.8	10.0%	n.d.	n.d.	n.d.	3.29	0.36	10.8%	
Suiza	273,768	52	12	90%	0.5%	0.4	10.0%	29.40	2.22	7.5%	19.54	0.35	1.8%	
Israel	221,095	53	13	43%	0.4%	0.2	0.0%	2.99	0.60	19.9%	3.25	0.20	6.3%	
Niue	72,754	58	18	0%	0.1%	0.1	10.0%	n.d.	n.d.	n.d.	15.63	0.46	3.0%	
Rep Dominicana	0	81	41	-100%	0.0%	0.0	10.8%	6.14	2.35	38.2%	n.d.	n.d.	n.d.	
MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6101200010	MEN'S OR BOYS' OVERCOATS, CARCOATS, CAPES, CLOAKS, ANORAKS, WINDBREAKERS, AND SIMILAR ARTICLES, KNITTED OR CROCHETED: OF COTTON:													
ARANCEL NMF	15.9%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 15.5% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	158,389,503	0	0	45%	100.0%	0.0	15.9%	12.46	0.39	3.1%	9.78	0.50	5.1%	
Pakistan	36,911,368	1	1	53%	23.3%	4.4	15.9%	10.59	2.32	21.9%	7.96	0.53	6.7%	
China	16,700,248	7	2	70%	10.5%	4.9	15.9%	16.98	3.54	20.9%	10.38	0.45	4.3%	
Filipinas	9,530,675	21	3	184%	6.0%	5.6	15.9%	17.04	3.22	18.9%	12.30	0.58	4.7%	
Honduras	8,558,959	46	4	176%	5.4%	5.4	15.9%	12.25	0.97	7.9%	14.77	0.19	1.3%	
Macao	7,862,846	4	5	31%	5.0%	-2.5	15.9%	19.39	2.37	12.2%	15.13	0.55	3.6%	
Tailandia	7,844,083	15	6	113%	5.0%	3.9	15.9%	15.82	1.96	12.4%	8.67	0.55	6.3%	
Madagascar	6,626,906	47	8	295%	4.2%	4.2	15.9%	11.61	1.94	16.7%	9.43	0.55	5.8%	
Vietnam	3,784,253	48	12	417%	2.4%	2.4	15.9%	16.43	2.84	17.3%	10.47	0.60	5.8%	
Jordania	3,511,366	49	15	76%	2.2%	2.2	3.2%	13.60	1.40	10.3%	8.05	0.46	5.8%	
Cambodia	3,033,463	50	17	88%	1.9%	1.9	15.9%	14.92	3.13	21.0%	10.55	0.46	4.4%	
Rep Dominicana	210,215	18	32	-8%	0.1%	-0.7	0.0%	19.49	2.37	12.2%	35.25	0.70	2.0%	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6101200020	MEN'S OR BOYS' OVERCOATS, CARCOATS, CAPES, CLOAKS, ANORAKS, WINDBREAKERS, AND SIMILAR ARTICLES, KNITTED OR CROCHETTED: OF COTTON:													
ARANCEL NMF	15.9%	PREFERENCIAS					Free (CA,CL,IL,JO,MX,SG); 15.5% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	42,517,231	0	0	51%	100.0%	0.0	15.9%	10.46	0.39	3.7%	11.01	0.46	4.2%	
Filipinas	5,056,284	3	1	66%	11.9%	3.9	15.9%	23.83	2.71	11.4%	11.50	0.48	4.2%	
Malasia	4,897,740	4	2	72%	11.5%	4.7	15.9%	14.33	3.22	22.5%	12.15	0.38	3.1%	
Pakistan	3,821,694	1	3	21%	9.0%	-12.3	15.9%	10.83	2.65	24.5%	9.35	0.62	6.6%	
Macao	2,903,019	5	4	51%	6.8%	0.0	15.9%	10.73	1.96	18.2%	8.50	0.44	5.2%	
Emiratos Arabes	2,864,131	19	5	148%	6.7%	5.8	15.9%	9.71	3.21	33.1%	10.34	0.53	5.1%	
Indonesia	1,787,383	13	7	79%	4.2%	2.1	15.9%	25.08	2.65	10.6%	15.74	0.63	4.0%	
Turquia	1,447,308	23	9	161%	3.4%	3.0	15.9%	11.06	0.88	8.0%	13.15	0.46	3.5%	
Brunei	1,153,609	37	14	62%	2.7%	2.7	15.9%	6.24	1.53	24.5%	8.67	0.26	3.0%	
Vietnam	1,107,431	38	15	-1%	2.6%	2.6	15.9%	15.31	2.41	15.7%	13.73	0.62	4.5%	
China	898,074	29	16	186%	2.1%	2.0	15.9%	17.15	3.97	23.1%	8.64	0.39	4.5%	
Rep Dominicana	43,133	16	37	-17%	0.1%	-1.0	0.0%	n.d.	n.d.	n.d.	26.94	0.76	2.8%	

MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6101302010	MEN'S OVERCOATS, CARCOATS, CAPES, CLOAKS, ANORAKS, WINDBREAKERS, AND SIMILAR ARTICLES, KNITTED OR CROCHETTED: LESS THAN 23 PERCENT C													
ARANCEL NMF	28.2%	PREFERENCIAS					Free (CA,CL,IL,MX,SG); 15.5% (AU); 14.4% (JO)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	212,965,595	0	0	20%	100.0%	0.0	28.2%	15.11	0.34	2.3%	9.74	0.54	5.6%	
Vietnam	35,698,637	29	1	339%	16.8%	16.7	28.2%	14.45	2.62	18.1%	8.76	0.67	7.6%	
Mexico	24,720,789	1	2	3%	11.6%	-9.6	14.2%	20.09	1.07	5.3%	6.08	0.13	2.2%	
Jordania	17,564,378	33	3	373%	8.2%	8.2	26.5%	14.74	4.50	30.5%	11.84	0.52	4.4%	
China	14,075,436	8	4	30%	6.6%	1.9	28.2%	21.68	3.64	16.8%	12.52	0.54	4.3%	
Korea	14,065,668	15	5	52%	6.6%	4.1	28.2%	15.60	2.66	17.1%	8.40	0.53	6.3%	
Tailandia	8,358,232	16	8	36%	3.9%	1.6	28.2%	16.02	2.53	15.8%	8.98	0.64	7.2%	
Bangladesh	7,249,068	18	9	48%	3.4%	1.9	28.2%	14.28	2.56	17.9%	9.40	0.81	8.6%	
Haiti	6,745,449	57	11	966%	3.2%	3.2	0.0%	7.27	0.60	8.2%	5.93	0.09	1.6%	
Swaziland	3,294,980	60	17	334%	1.5%	1.5	0.0%	16.12	0.13	0.8%	15.02	0.75	5.0%	
Honduras	2,282,572	61	19	95%	1.1%	1.1	28.2%	12.51	1.27	10.1%	8.02	0.09	1.1%	
Rep Dominicana	1,435,650	3	25	-34%	0.7%	-6.5	0.0%	7.60	0.66	8.7%	8.98	0.22	2.4%	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6101302020	BOYS' OVERCOATS, CARCOATS, CAPES, CLOAKS, ANORAKS, WINDBREAKERS, AND SIMILAR ARTICLES, KNITTED OR CROCHETTED: LESS THAN 23 PERCENT													
ARANCEL NMF	28.2%	PREFERENCIAS				Free (CA,CL,IL,MX,SG); 15.5% (AU); 14.4% (JO)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	27,749,340	0	0	21%	100.0%	0.0	28.1%	9.67	0.33	3.4%	9.23	0.53	5.7%	
Vietnam	4,423,088	30	1	367%	15.9%	15.9	28.2%	11.68	1.46	12.5%	9.15	0.71	7.8%	
Filipinas	3,203,884	7	2	59%	11.5%	7.6	28.2%	17.37	3.71	21.4%	12.74	0.67	5.2%	
Tailandia	2,348,772	12	3	68%	8.5%	6.2	28.2%	10.08	5.15	51.0%	10.32	0.77	7.5%	
Haiti	2,200,198	39	4	51%	7.9%	7.9	0.0%	8.82	0.69	7.9%	5.94	0.09	1.6%	
Bangladesh	2,147,352	10	5	56%	7.7%	4.9	28.2%	9.46	2.17	22.9%	7.96	0.48	6.1%	
Macao	1,544,647	15	7	75%	5.6%	4.3	28.2%	11.41	2.67	23.4%	11.49	0.62	5.4%	
Korea	1,287,748	9	10	32%	4.6%	1.3	28.2%	11.28	2.30	20.4%	6.23	0.47	7.5%	
Indonesia	822,089	25	12	134%	3.0%	2.7	28.2%	22.97	1.71	7.5%	10.04	0.61	6.0%	
India	582,983	29	13	130%	2.1%	1.9	28.2%	11.78	4.99	42.4%	15.34	0.60	3.9%	
Madagascar	350,245	40	16	70%	1.3%	1.3	0.0%	n.d.	n.d.	n.d.	12.50	0.60	4.8%	
Rep Dominicana	72,983	18	27	-12%	0.3%	-0.7	25.5%	n.d.	n.d.	n.d.	16.79	0.48	2.9%	
MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6102100000	WOMEN'S OR GIRLS' OVERCOATS, CARCOATS, CAPES, CLOAKS, ANORAKS, WINDBREAKERS, AND SIMILAR ARTICLES, KNITTED OR CROCHETTED: OF WOOL C													
ARANCEL NMF	55.9 cents/kg + 16.4%	PREFERENCIAS				Free (CA,IL,CL,JO,MX,SG); 15.5% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	29,841,121	0	0	8%	100.0%	0.0	17.3%	63.38	0.28	0.4%	34.10	0.72	2.1%	
Hong Kong	4,891,995	1	1	-11%	16.4%	-18.2	17.3%	64.97	3.60	5.5%	38.33	0.81	2.1%	
Italia	4,329,189	2	2	8%	14.5%	0.4	16.7%	262.26	6.98	2.7%	57.33	0.66	1.2%	
Tailandia	2,519,586	9	3	38%	8.4%	5.3	17.4%	46.00	2.04	4.4%	55.70	1.00	1.8%	
Malasia	2,081,531	15	4	91%	7.0%	6.3	18.1%	29.34	4.57	15.6%	25.93	0.62	2.4%	
Mexico	1,767,781	47	5	644%	5.9%	5.9	9.4%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Mongolia	1,721,473	49	6	809%	5.8%	5.8	16.8%	105.53	2.80	2.7%	126.91	0.63	0.5%	
Cambodia	1,626,819	50	8	107%	5.5%	5.5	17.3%	48.06	8.90	18.5%	45.43	0.85	1.9%	
Perú	1,584,861	13	9	56%	5.3%	4.1	18.8%	67.75	2.29	3.4%	39.38	4.89	12.4%	
Singapur	531,621	51	11	50%	1.8%	1.8	19.2%	n.d.	n.d.	n.d.	16.80	0.49	2.9%	
Japón	529,220	28	12	113%	1.8%	1.7	18.0%	43.39	4.57	10.5%	22.32	0.95	4.3%	
Rep Dominicana	29,278	57	36	-24%	0.1%	0.1	28.9%	6.65	2.15	32.4%	62.66	5.36	8.6%	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6102200010	WOMEN'S OR GIRLS' OVERCOATS, CARCOATS, CAPES, CLOAKS, ANORAKS, WINDBREAKERS, AND SIMILAR ARTICLES, KNITTED OR CROCHETTED: OF COTTON:													
ARANCEL NMF	15.9%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 15.5% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	213,575,647	0	0	40%	100.0%	0.0	15.8%	16.20	0.37	2.3%	12.25	0.49	4.0%	
Pakistan	14,736,402	9	1	48%	6.9%	1.4	15.9%	11.60	2.48	21.3%	7.65	0.47	6.2%	
Jordania	13,823,433	63	2	183%	6.5%	6.5	5.0%	14.11	1.99	14.1%	13.11	0.61	4.7%	
Guatemala	12,901,393	13	3	69%	6.0%	3.2	15.9%	16.72	2.03	12.2%	16.60	0.43	2.6%	
Turquía	12,042,213	11	4	59%	5.6%	2.2	15.9%	19.61	2.10	10.7%	13.31	0.47	3.6%	
Malasia	11,850,947	1	5	22%	5.5%	-4.1	15.9%	17.32	2.53	14.6%	12.38	0.54	4.4%	
Vietnam	11,182,989	64	8	554%	5.2%	5.2	15.9%	19.21	3.64	18.9%	14.34	0.43	3.0%	
El Salvador	7,063,027	16	11	69%	3.3%	1.8	15.9%	16.51	1.49	9.0%	10.48	0.27	2.6%	
Emiratos Arabes	5,729,078	43	14	273%	2.7%	2.6	15.9%	11.11	1.59	14.3%	8.44	0.42	4.9%	
Rusia	5,275,063	24	16	135%	2.5%	2.2	15.9%	9.92	1.90	19.2%	10.07	0.56	5.6%	
Bangladesh	3,989,931	45	21	273%	1.9%	1.8	15.9%	18.08	4.99	27.6%	12.41	0.45	3.6%	
Rep Dominicana	420,424	23	39	19%	0.2%	-0.2	12.1%	9.98	0.94	9.5%	11.34	0.33	2.9%	
MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6102200020	WOMEN'S OR GIRLS' OVERCOATS, CARCOATS, CAPES, CLOAKS, ANORAKS, WINDBREAKERS, AND SIMILAR ARTICLES, KNITTED OR CROCHETTED: OF COTTON:													
ARANCEL NMF	15.9%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 15.5% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	81,624,212	0	0	61%	100.0%	0.0	15.9%	13.08	0.37	2.8%	13.30	0.49	3.7%	
Guatemala	10,621,869	2	1	61%	13.0%	0.3	15.9%	15.17	1.45	9.6%	16.39	0.35	2.1%	
Malasia	7,644,155	3	2	50%	9.4%	-2.9	15.9%	18.17	3.41	18.8%	14.43	0.45	3.1%	
Vietnam	6,671,762	50	3	727%	8.2%	8.2	15.9%	13.06	3.64	27.9%	14.39	0.45	3.1%	
Pakistan	6,310,717	11	4	120%	7.7%	5.5	15.9%	12.05	2.35	19.5%	9.06	0.56	6.2%	
Filipinas	6,229,095	1	5	22%	7.6%	-15.3	15.9%	15.32	3.32	21.7%	15.72	0.53	3.4%	
Sri Lanka	5,933,590	51	6	47%	7.3%	7.3	15.9%	18.82	3.12	16.6%	16.79	0.63	3.8%	
Honduras	4,647,792	36	7	348%	5.7%	5.6	15.9%	19.97	6.06	30.4%	15.77	0.40	2.6%	
Tailandia	3,716,160	16	8	129%	4.6%	3.5	15.9%	14.19	2.51	17.7%	15.02	0.64	4.3%	
Nicaragua	3,135,255	52	10	22%	3.8%	3.8	15.9%	9.77	0.31	3.2%	16.43	0.35	2.2%	
Madagascar	1,741,644	53	12	132%	2.1%	2.1	15.9%	16.11	4.30	26.7%	9.62	0.49	5.1%	
Rep Dominicana	561,469	15	24	40%	0.7%	-0.5	15.9%	14.58	1.78	12.2%	17.39	0.41	2.4%	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6102302010	WOMEN'S OVERCOATS, CARCOATS, CAPES, CLOAKS, ANORAKS, WINDBREAKERS, AND SIMILAR ARTICLES, KNITTED OR CROCHETTED: LESS THAN 23 PERCENT													
ARANCEL NMF	28.2%	PREFERENCIAS				Free (CA,CL,IL,MX,SG); 15.5% (AU); 14.4% (JO)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	209,866,648	0	0	14%	100.0%	0.0	27.8%	18.59	0.31	1.7%	12.06	0.68	5.7%	
Vietnam	40,528,837	54	1	878%	19.3%	19.3	28.2%	17.46	3.52	20.2%	10.39	0.72	6.9%	
China	23,106,019	5	2	20%	11.0%	2.2	28.2%	30.94	3.74	12.1%	15.61	0.93	6.0%	
Canada	17,807,860	1	3	0%	8.5%	-5.4	28.2%	57.22	3.62	6.3%	n.d.	n.d.	n.d.	
Taiwan	14,204,424	2	4	-1%	6.8%	-5.1	28.2%	19.68	3.35	17.0%	10.99	0.65	5.9%	
Mexico	13,451,070	4	5	5%	6.4%	-2.4	14.8%	24.07	2.83	11.8%	31.40	1.01	3.2%	
Jordania	13,048,652	39	6	310%	6.2%	6.2	28.2%	17.38	2.71	15.6%	17.20	0.57	3.3%	
El Salvador	7,197,863	16	10	34%	3.4%	1.7	24.7%	14.21	2.04	14.4%	19.48	0.42	2.1%	
Indonesia	6,019,834	20	12	59%	2.9%	2.1	28.2%	18.32	2.10	11.5%	15.23	0.70	4.6%	
Bangladesh	5,309,869	31	13	135%	2.5%	2.4	28.2%	19.12	2.91	15.2%	9.92	0.71	7.2%	
India	3,537,049	19	15	39%	1.7%	0.9	28.2%	17.82	3.07	17.2%	8.27	0.66	8.0%	
Rep Dominicana	2,165,930	11	17	-19%	1.0%	-2.9	27.2%	17.48	2.16	12.3%	15.90	0.77	4.8%	
MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6102302020	GIRLS' OVERCOATS, CARCOATS, CAPES, CLOAKS, ANORAKS, WINDBREAKERS, AND SIMILAR ARTICLES, KNITTED OR CROCHETTED: LESS THAN 23 PERCENT													
ARANCEL NMF	28.2%	PREFERENCIAS				Free (CA,CL,IL,MX,SG); 15.5% (AU); 14.4% (JO)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	58,624,626	0	0	21%	100.0%	0.0	28.0%	12.73	0.29	2.3%	12.46	0.62	5.0%	
Vietnam	13,167,800	36	1	531%	22.5%	22.4	28.2%	16.55	2.85	17.2%	12.62	0.76	6.0%	
Jordania	5,742,718	50	2	163%	9.8%	9.8	19.3%	14.68	3.37	23.0%	12.99	0.56	4.3%	
Honduras	4,989,852	12	3	73%	8.5%	6.5	8.1%	n.d.	n.d.	n.d.	15.20	0.18	1.2%	
India	4,091,117	23	4	123%	7.0%	6.4	28.2%	15.12	4.58	30.3%	10.32	0.61	5.9%	
Taiwan	3,400,777	2	5	7%	5.8%	-3.8	28.2%	13.66	3.14	23.0%	9.79	0.53	5.4%	
Macao	3,232,854	11	6	42%	5.5%	2.6	28.2%	16.86	4.07	24.2%	12.12	0.65	5.3%	
Korea	3,187,767	17	7	86%	5.4%	4.5	28.2%	23.66	3.76	15.9%	15.09	0.61	4.1%	
Bangladesh	3,127,104	8	8	32%	5.3%	1.6	28.2%	10.81	1.61	14.9%	9.16	0.53	5.7%	
China	2,413,327	18	9	74%	4.1%	3.2	28.2%	29.23	2.83	9.7%	16.73	0.77	4.6%	
Indonesia	1,054,082	41	15	285%	1.8%	1.8	28.2%	14.83	5.94	40.1%	9.03	0.42	4.6%	
Rep Dominicana	834,579	22	18	42%	1.4%	0.7	26.7%	11.43	1.10	9.6%	9.88	0.48	4.8%	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6103421020	MEN'S TROUSERS AND BREECHES, KNITTED OR CROCHETTED: OF COTTON													
ARANCEL NMF	16.1%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 15.5% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	133,799,369	0	0	9%	100.0%	0.0	16.0%	12.77	0.40	3.2%	9.72	0.42	4.3%	
Mexico	24,244,736	1	1	-7%	18.1%	-16.4	3.4%	11.91	4.13	34.7%	8.20	0.17	2.1%	
Turquía	10,044,562	2	2	4%	7.5%	-1.5	16.1%	14.55	2.39	16.5%	12.23	0.58	4.7%	
Pakistan	8,361,616	4	3	18%	6.2%	1.6	16.1%	11.83	2.38	20.1%	9.29	0.52	5.5%	
Vietnam	7,561,234	73	4	256%	5.7%	5.7	16.1%	16.57	3.11	18.7%	9.62	0.55	5.8%	
Honduras	6,424,987	10	5	24%	4.8%	1.9	15.7%	n.d.	n.d.	n.d.	8.22	0.15	1.8%	
Jordania	5,914,467	37	6	142%	4.4%	4.2	13.9%	15.28	2.81	18.4%	11.30	0.40	3.5%	
Egipto	5,024,256	27	7	81%	3.8%	3.3	16.1%	12.24	2.69	21.9%	6.16	0.34	5.6%	
Malasia	4,980,612	22	8	57%	3.7%	2.8	16.1%	15.19	3.15	20.7%	13.19	0.59	4.5%	
Lesotho	4,968,570	74	9	46%	3.7%	3.7	0.0%	8.19	1.14	13.9%	6.99	0.44	6.3%	
Haiti	4,089,679	34	11	101%	3.1%	2.8	0.0%	12.50	1.91	15.3%	13.44	0.15	1.1%	
Rep Dominicana	222,739	7	40	-48%	0.2%	-3.1	10.7%	7.19	0.81	11.2%	6.20	0.31	5.0%	
MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6103421040	BOYS' TROUSERS AND BREECHES, KNITTED OR CROCHETTED: OF COTTON, OTHER THAN FOR PLAYSUITS													
ARANCEL NMF	16.1%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 15.5% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	49,338,069	0	0	9%	100.0%	0.0	16.0%	10.24	0.38	3.7%	9.79	0.42	4.2%	
Sur Africa	4,050,257	10	1	31%	8.2%	4.3	16.1%	17.27	5.88	34.1%	11.35	0.52	4.6%	
Honduras	4,019,655	5	2	11%	8.1%	0.5	15.2%	19.17	1.74	9.1%	7.02	0.16	2.3%	
Lesotho	3,255,756	14	3	44%	6.6%	4.5	0.0%	7.27	2.82	38.8%	7.82	0.44	5.7%	
Vietnam	2,941,883	33	4	130%	6.0%	5.7	16.1%	13.45	3.15	23.5%	10.46	0.53	5.0%	
Mexico	2,762,667	7	5	7%	5.6%	-0.4	0.0%	56.21	9.13	16.2%	12.81	0.09	0.7%	
Malasia	2,191,453	20	8	59%	4.4%	3.5	16.1%	14.87	2.96	19.9%	13.09	0.53	4.1%	
Namibia	2,010,252	62	9	75%	4.1%	4.1	0.0%	n.d.	n.d.	n.d.	9.41	0.43	4.5%	
Jordania	1,478,247	21	12	45%	3.0%	2.0	0.0%	17.04	3.17	18.6%	11.09	0.48	4.3%	
Rep Dominicana	1,476,067	4	13	-17%	3.0%	-5.8	16.1%	48.85	1.77	3.6%	9.79	0.17	1.7%	
Macao	1,368,395	30	14	75%	2.8%	2.4	16.1%	10.39	1.83	17.6%	14.15	0.58	4.1%	
Nicaragua	1,203,277	48	18	203%	2.4%	2.4	16.1%	n.d.	n.d.	n.d.	12.57	0.54	4.3%	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6103431550	MEN'S SHORTS, KNITTED OR CROCHETED, OF SYNTHETIC FIBERS, CONTAINING LESS THAN 23 PERCENT BY WEIGHT OF WOOL OR FINE ANIMAL HAIR													
ARANCEL NMF	28.2%	PREFERENCIAS				Free (CA,CL,IL,MX,SG); 15.5% (AU); 14.4% (JO)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	188,737,443	0	0	22%	100.0%	0.0	28.0%	12.74	0.46	3.6%	9.75	0.44	4.5%	
Tailandia	28,408,918	5	1	52%	15.1%	8.9	28.2%	14.35	3.08	21.5%	11.99	0.52	4.3%	
Mexico	22,497,333	1	2	-5%	11.9%	-20.1	10.6%	30.29	1.63	5.4%	11.88	0.08	0.7%	
Taiwan	14,975,654	2	3	13%	7.9%	-2.9	28.2%	14.81	2.39	16.1%	12.13	0.43	3.6%	
Indonesia	14,043,466	10	4	55%	7.4%	4.6	28.2%	14.95	3.13	20.9%	9.07	0.28	3.1%	
Malasia	11,552,383	11	5	55%	6.1%	3.8	28.2%	14.17	2.87	20.2%	11.78	0.50	4.3%	
Vietnam	5,418,123	50	10	931%	2.9%	2.9	28.2%	14.65	3.32	22.7%	11.02	0.58	5.3%	
Jordania	5,258,152	55	12	293%	2.8%	2.8	17.5%	10.60	1.28	12.1%	7.51	0.40	5.3%	
India	5,036,146	30	13	171%	2.7%	2.6	28.2%	16.56	2.57	15.5%	7.51	0.49	6.5%	
Costa Rica	4,673,033	38	14	300%	2.5%	2.5	7.5%	49.48	5.50	11.1%	13.87	0.20	1.4%	
Swaziland	4,235,747	56	17	87%	2.2%	2.2	28.2%	15.51	1.95	12.5%	11.69	0.56	4.8%	
Rep Dominicana	996,124	8	27	-22%	0.5%	-2.5	0.0%	25.72	1.76	6.8%	14.13	0.24	1.7%	

MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6103431570	BOYS' SHORTS, KNITTED OR CROCHETED, OF SYNTHETIC FIBERS, CONTAINING LESS THAN 23 PERCENT BY WEIGHT OF WOOL OR FINE ANIMAL HAIR, OTHER													
ARANCEL NMF	28.2%	PREFERENCIAS				Free (CA,CL,IL,MX,SG); 15.5% (AU); 14.4% (JO)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	75,449,658	0	0	13%	100.0%	0.0	28.2%	11.45	0.36	3.1%	9.43	0.54	5.8%	
Bangladesh	10,797,510	5	1	35%	14.3%	7.3	28.2%	21.05	3.22	15.3%	6.55	0.47	7.2%	
Tailandia	7,965,981	3	2	20%	10.6%	2.1	28.2%	16.36	3.29	20.1%	13.56	0.64	4.7%	
Indonesia	7,075,460	6	3	30%	9.4%	4.0	28.2%	11.22	3.38	30.1%	9.71	0.52	5.4%	
Malasia	4,438,711	4	4	4%	5.9%	-2.2	28.2%	16.21	3.83	23.6%	12.34	0.75	6.1%	
Filipinas	4,236,491	7	5	16%	5.6%	0.5	28.2%	12.53	3.79	30.3%	11.84	0.52	4.4%	
Lesotho	4,010,735	19	7	66%	5.3%	4.2	28.2%	15.75	1.90	12.1%	9.49	0.50	5.3%	
Swaziland	3,233,489	47	8	153%	4.3%	4.3	0.0%	12.35	3.07	24.8%	9.18	0.57	6.2%	
Jordania	2,263,211	48	12	179%	3.0%	3.0	0.0%	23.71	3.55	15.0%	8.02	0.69	8.7%	
Malawi	1,986,662	49	13	309%	2.6%	2.6	0.0%	13.82	2.94	21.3%	12.47	0.83	6.6%	
Vietnam	1,838,862	32	15	171%	2.4%	2.4	28.2%	13.79	3.38	24.5%	10.03	0.60	6.0%	
Rep Dominicana	1,102,361	10	19	-10%	1.5%	-2.2	0.0%	21.49	0.87	4.1%	25.35	0.43	1.7%	



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MATRIZ DE COMPETIDORES													
SECTOR	CONFECCIONES												
CODIGO	DESCRIPCION												
6104520020	GIRLS' SKIRTS AND DIVIDED SKIRTS, KNITTED OR CROCHETED, OF COTTON												
ARANCEL NMF	8.3%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 7.4% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	55,284,823	0	0	52%	100.0%	0.0	8.3%	17.38	0.38	2.2%	13.93	0.49	3.5%
Mexico	8,400,265	4	1	68%	15.2%	5.1	7.8%	19.47	1.48	7.6%	19.41	0.23	1.2%
Guatemala	7,687,387	13	2	164%	13.9%	12.4	8.3%	12.70	1.48	11.7%	12.88	0.27	2.1%
Cambodia	6,133,608	11	3	142%	11.1%	9.4	8.3%	16.45	3.41	20.7%	15.73	0.86	5.5%
Malasia	4,433,178	2	4	30%	8.0%	-7.0	8.3%	21.51	2.85	13.3%	12.72	0.37	2.9%
Turquia	2,716,763	3	5	24%	4.9%	-6.1	8.3%	19.51	1.91	9.8%	14.64	0.54	3.7%
Nicaragua	2,622,732	17	6	117%	4.7%	3.6	8.3%	14.15	0.96	6.8%	12.75	0.46	3.6%
Filipinas	2,224,615	10	8	80%	4.0%	2.0	8.3%	29.13	2.97	10.2%	16.24	0.51	3.1%
Rep Dominicana	1,728,915	1	10	-5%	3.1%	-17.1	8.2%	24.99	1.66	6.6%	10.99	0.25	2.3%
Rusia	1,571,652	40	11	358%	2.8%	2.8	8.3%	25.14	4.20	16.7%	18.07	0.64	3.5%
Haiti	1,040,505	50	13	82%	1.9%	1.9	8.1%	13.67	1.46	10.7%	13.39	0.44	3.3%
Vietnam	718,094	41	19	286%	1.3%	1.3	8.3%	22.09	2.58	11.7%	13.66	0.88	6.4%
MATRIZ DE COMPETIDORES													
SECTOR	CONFECCIONES												
CODIGO	DESCRIPCION												
6104622006	WOMEN'S TROUSERS AND BREECHES, KNITTED OR CROCHETED, OF COTTON CONTAINING 5 PERCENT OR MORE BY WEIGHT OF ELASTOMERIC YARN OR												
ARANCEL NMF	14.9%	PREFERENCIAS				Free (CA,CL,IL,MX,SG); 13.4% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	140,670,081	0	0	26%	100.0%	0.0	14.6%	14.69	0.44	3.0%	14.17	0.49	3.5%
Mexico	16,882,773	1	1	14%	12.0%	-5.7	9.2%	20.08	0.94	4.7%	17.05	0.42	2.5%
Vietnam	11,430,289	64	2	9%	8.1%	8.1	14.9%	20.89	3.27	15.7%	13.93	0.45	3.2%
El Salvador	11,350,613	5	3	25%	8.1%	-0.2	13.9%	15.13	1.07	7.1%	15.41	0.23	1.5%
Turquia	9,845,136	6	4	30%	7.0%	0.8	14.9%	14.95	1.82	12.1%	10.72	0.41	3.8%
Rusia	9,104,110	27	5	133%	6.5%	5.9	14.9%	16.95	2.80	16.5%	14.53	0.51	3.5%
Jordania	8,656,558	65	6	101%	6.2%	6.2	14.9%	13.00	2.34	18.0%	14.38	0.57	4.0%
Lesotho	7,732,151	18	7	91%	5.5%	4.5	0.0%	15.50	3.63	23.4%	20.54	0.67	3.3%
Guatemala	4,799,636	26	9	96%	3.4%	2.8	14.9%	13.37	1.13	8.5%	13.02	0.26	2.0%
Filipinas	4,694,139	30	10	106%	3.3%	2.9	14.9%	20.23	3.06	15.1%	14.74	0.76	5.2%
Singapur	4,564,140	19	11	78%	3.2%	2.4	14.8%	16.67	2.64	15.8%	14.30	0.63	4.4%
Rep Dominicana	719,466	11	30	-14%	0.5%	-1.8	2.2%	6.23	0.73	11.7%	16.91	0.70	4.1%



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6104622011	WOMEN'S TROUSERS AND BREECHES, KNITTED OR CROCHETED, OF COTTON, OTHER													
ARANCEL NMF	14.9%	PREFERENCIAS				Free (CA,CL,IL,MX,SG); 13.4% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	422,997,465	0	0	17%	100.0%	0.0	14.7%	14.98	0.45	3.0%	11.19	0.43	3.8%	
Jordania	51,541,512	34	1	209%	12.2%	11.9	14.9%	14.73	2.49	16.9%	10.95	0.44	4.0%	
Mexico	40,633,537	1	2	1%	9.6%	-7.5	13.5%	20.35	1.47	7.2%	18.24	0.43	2.3%	
Turquía	35,939,870	2	3	10%	8.5%	-2.4	14.9%	14.67	1.69	11.5%	10.13	0.40	4.0%	
Vietnam	28,986,074	37	4	182%	6.9%	6.6	14.9%	15.79	2.96	18.7%	12.95	0.58	4.5%	
Guatemala	25,043,866	9	5	29%	5.9%	1.9	14.7%	12.39	1.22	9.8%	11.08	0.31	2.8%	
Rusia	10,990,908	16	11	41%	2.6%	1.4	14.9%	13.59	2.33	17.2%	10.82	0.63	5.8%	
Haiti	6,376,684	50	16	142%	1.5%	1.4	14.4%	8.51	0.96	11.3%	8.26	0.15	1.8%	
Namibia	5,601,312	95	17	-12%	1.3%	1.3	14.9%	10.56	1.48	14.0%	9.30	0.28	3.0%	
Brazil	5,254,556	44	19	102%	1.2%	1.1	14.9%	10.38	1.41	13.6%	11.93	0.46	3.8%	
Kenya	4,553,779	67	25	210%	1.1%	1.1	14.9%	12.19	2.45	20.1%	11.75	0.61	5.2%	
Rep Dominicana	2,871,735	18	34	6%	0.7%	-0.3	10.7%	9.34	0.89	9.6%	7.95	0.37	4.7%	
MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6104622026	GIRLS' TROUSERS AND BREECHES, KNITTED OR CROCHETED, OF COTTON, >=5% ELASTOMERIC YARN, NESOI													
ARANCEL NMF	14.9%	PREFERENCIAS				Free (CA,CL,IL,MX,SG); 13.4% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	81,330,835	0	0	41%	100.0%	0.0	14.8%	15.07	0.40	2.7%	13.87	0.43	3.1%	
Nicaragua	25,388,119	45	1	66%	31.2%	31.2	14.9%	11.48	1.41	12.3%	14.61	0.51	3.5%	
El Salvador	8,150,108	15	2	148%	10.0%	9.0	14.6%	17.40	2.05	11.8%	14.48	0.26	1.8%	
Vietnam	5,285,919	46	3	8%	6.5%	6.5	14.9%	11.61	2.44	21.0%	13.82	0.44	3.2%	
Guatemala	5,159,000	11	4	96%	6.3%	4.7	14.9%	17.01	1.07	6.3%	10.70	0.18	1.7%	
Brunei	4,856,749	4	5	34%	6.0%	-1.3	14.9%	19.29	2.83	14.7%	14.27	0.47	3.3%	
Lesotho	3,562,102	13	7	97%	4.4%	3.2	14.9%	14.49	2.23	15.4%	13.75	0.42	3.1%	
Kenya	3,191,161	47	9	0%	3.9%	3.9	0.0%	n.d.	n.d.	n.d.	12.94	0.52	4.0%	
Rep Dominicana	2,285,909	7	10	31%	2.8%	-1.0	14.0%	11.27	0.85	7.6%	10.54	0.27	2.6%	
Jordania	1,678,262	36	12	262%	2.1%	2.0	14.9%	12.28	3.87	31.5%	10.18	0.49	4.8%	
Namibia	1,567,493	48	15	138%	1.9%	1.9	0.0%	n.d.	n.d.	n.d.	14.71	0.51	3.5%	
Sri Lanka	1,381,898	39	16	294%	1.7%	1.7	14.9%	24.18	2.52	10.4%	16.99	0.46	2.7%	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6104622028	GIRLS' TROUSERS AND BREECHES, KNITTED OR CROCHETED, OF COTTON, NESOI													
ARANCEL NMF	14.9%	PREFERENCIAS				Free (CA,CL,IL,MX,SG); 13.4% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	112,502,663	0	0	13%	100.0%	0.0	14.7%	15.19	0.43	2.8%	11.99	0.41	3.4%	
Mexico	15,904,331	1	1	4%	14.1%	-6.2	14.2%	31.17	1.64	5.3%	17.97	0.22	1.2%	
Guatemala	9,742,699	26	2	121%	8.7%	8.1	14.8%	11.08	1.40	12.6%	10.96	0.28	2.5%	
Honduras	9,286,313	4	3	15%	8.3%	0.5	14.4%	36.25	2.37	6.5%	9.90	0.19	1.9%	
Vietnam	9,199,134	50	4	262%	8.2%	8.1	14.9%	17.10	3.01	17.6%	13.09	0.55	4.2%	
El Salvador	7,492,538	5	5	14%	6.7%	0.1	8.4%	15.71	1.16	7.4%	10.82	0.27	2.5%	
Filipinas	4,531,714	13	7	45%	4.0%	2.5	14.9%	22.30	4.39	19.7%	13.98	0.41	2.9%	
Rep Dominicana	3,245,546	2	8	-20%	2.9%	-9.0	7.1%	18.00	1.06	5.9%	18.08	0.28	1.5%	
Jordania	1,978,495	62	15	200%	1.8%	1.7	14.9%	17.06	3.55	20.8%	13.50	0.42	3.1%	
Tailandia	1,937,719	36	16	88%	1.7%	1.5	14.9%	18.33	2.23	12.2%	15.78	0.49	3.1%	
Sri Lanka	1,690,248	40	19	104%	1.5%	1.4	14.9%	19.71	2.22	11.3%	19.02	0.55	2.9%	
Namibia	1,462,838	77	22	19%	1.3%	1.3	0.0%	n.d.	n.d.	n.d.	12.42	0.53	4.3%	
MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6104622060	GIRLS' SHORTS, KNITTED OR CROCHETED, OF COTTON, NOT PLAYSUITS													
ARANCEL NMF	14.9%	PREFERENCIAS				Free (CA,CL,IL,MX,SG); 13.4% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	67,097,662	0	0	12%	100.0%	0.0	14.7%	14.15	0.50	3.6%	11.15	0.37	3.3%	
Mexico	10,106,331	2	1	14%	15.1%	1.0	14.1%	22.62	1.40	6.2%	15.78	0.24	1.5%	
Honduras	8,441,595	3	2	19%	12.6%	2.5	13.7%	22.89	2.34	10.2%	8.22	0.14	1.8%	
Guatemala	6,228,922	10	3	59%	9.3%	6.9	14.8%	16.47	1.15	7.0%	10.68	0.28	2.6%	
Egipto	5,813,422	9	4	45%	8.7%	5.5	14.9%	12.65	2.15	17.0%	9.79	0.54	5.6%	
Nicaragua	5,687,740	8	5	36%	8.5%	4.5	14.9%	29.24	5.68	19.4%	10.80	0.35	3.2%	
Vietnam	2,569,568	65	7	211%	3.8%	3.8	14.9%	15.17	2.93	19.3%	14.67	0.51	3.5%	
Namibia	1,850,110	66	10	127%	2.8%	2.8	0.0%	n.d.	n.d.	n.d.	14.48	0.81	5.6%	
Jordania	1,452,474	67	12	139%	2.2%	2.2	14.9%	11.42	1.62	14.2%	10.07	0.52	5.2%	
Turkmenistan	1,130,023	68	13	205%	1.7%	1.7	14.9%	11.76	2.20	18.7%	6.64	0.20	3.0%	
Mauritius	1,121,566	59	14	299%	1.7%	1.7	14.9%	38.31	3.49	9.1%	17.83	0.18	1.0%	
Rep Dominicana	1,027,802	4	16	-28%	1.5%	-7.5	14.2%	6.70	1.01	15.1%	15.49	0.26	1.7%	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6104632030	WOMEN'S SHORTS, KNITTED OR CROCHETED, OF SYNTHETIC FIBERS, CONTAINING LESS THAN 23 PERCENT OF WOOL OR FINE ANIMAL HAIR													
ARANCEL NMF	28.2%	PREFERENCIAS					Free (CA,CL,IL,MX,SG); 15.5%(AU); 14.4% (JO)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	59,286,515	0	0	17%	100.0%	0.0	26.5%	19.09	0.44	2.3%	12.60	0.53	4.2%	
Mexico	9,070,074	2	1	9%	15.3%	-4.7	10.5%	26.30	1.30	5.0%	11.79	0.08	0.7%	
Taiwan	7,118,249	1	2	3%	12.0%	-8.1	28.2%	23.15	3.37	14.6%	13.54	0.65	4.8%	
Honduras	5,187,803	5	3	30%	8.8%	2.9	26.3%	47.66	1.13	2.4%	11.30	0.29	2.5%	
Canada	5,133,826	4	4	13%	8.7%	-1.3	28.2%	82.20	7.57	9.2%	58.64	2.79	4.8%	
Indonesia	4,516,579	17	5	96%	7.6%	6.6	28.2%	21.54	2.91	13.5%	18.32	0.52	2.8%	
Nicaragua	3,284,116	34	6	244%	5.5%	5.5	28.2%	11.92	4.44	37.2%	9.48	0.67	7.1%	
Tailandia	2,814,368	14	7	47%	4.7%	2.9	28.2%	21.16	3.20	15.1%	14.26	0.74	5.2%	
Haiti	2,424,561	28	8	131%	4.1%	3.8	8.2%	16.76	0.50	3.0%	18.42	0.35	1.9%	
Rep Dominicana	1,224,156	9	13	12%	2.1%	-0.4	28.2%	15.86	1.31	8.3%	14.26	0.38	2.6%	
Jordania	848,937	44	17	248%	1.4%	1.4	28.2%	15.45	1.94	12.6%	16.12	0.33	2.1%	
Bangladesh	745,064	58	19	120%	1.3%	1.3	28.2%	16.37	3.00	18.3%	14.36	0.76	5.3%	

MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6104698038	WOMEN'S OR GIRLS' TROUSERS AND BREECHES, KNITTED OR CROCHETED, OF OTHER TEXTILE MATERIALS, NESOI													
ARANCEL NMF	5.6%	PREFERENCIAS					Free (CA,CL,E*,IL,JO,MX,SG); 5% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	15,951,943	0	0	106%	100.0%	0.0	5.6%	15.29	0.43	2.8%	8.16	0.33	4.1%	
China	15,001,186	2	1	180%	94.0%	66.4	5.6%	14.40	2.23	15.5%	8.12	0.33	4.1%	
Francia	189,732	7	2	77%	1.2%	-1.0	5.6%	71.80	2.02	2.8%	n.d.	n.d.	n.d.	
Macao	178,686	18	3	286%	1.1%	1.0	5.6%	20.66	7.92	38.4%	18.51	0.57	3.1%	
Canada	125,416	13	4	165%	0.8%	0.5	5.6%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Hong Kong	100,249	3	5	-4%	0.6%	-12.7	5.6%	48.68	2.88	5.9%	6.95	0.24	3.4%	
Taiwan	46,481	23	8	-29%	0.3%	0.3	5.6%	25.05	1.03	4.1%	n.d.	n.d.	n.d.	
Syria	27,000	24	9	0%	0.2%	0.2	5.6%	n.d.	n.d.	n.d.	5.07	0.28	5.4%	
Bangladesh	26,494	25	10	-39%	0.2%	0.2	5.6%	9.93	3.16	31.8%	3.47	0.25	7.3%	
Argentina	22,844	26	11	21%	0.1%	0.1	5.6%	39.44	2.29	5.8%	n.d.	n.d.	n.d.	
Tailandia	11,234	27	12	10%	0.1%	0.1	5.6%	172.67	14.81	8.6%	6.51	0.51	7.9%	
Rep Dominicana	0	15	37	-100%	0.0%	-0.2	5.8%	219.00	17.86	8.2%	n.d.	n.d.	n.d.	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6106100010	WOMEN'S BLOUSES AND SHIRTS, KNITTED OR CROCHETED, OF COTTON													
ARANCEL NMF	19.7%	PREFERENCIAS					Free (CA,CL,IL,MX,SG); 15.5% (AU); 10.1% (JO)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	610,778,583	0	0	9%	100.0%	0.0	19.6%	21.75	0.41	1.9%	16.11	0.49	3.0%	
Guatemala	86,410,340	2	1	17%	14.1%	3.3	19.7%	14.46	1.37	9.5%	13.34	0.35	2.6%	
Vietnam	73,218,868	62	2	358%	12.0%	11.9	19.7%	20.51	2.85	13.9%	14.78	0.55	3.7%	
Jordania	44,595,989	49	3	184%	7.3%	7.1	15.9%	17.23	2.87	16.6%	15.16	0.53	3.5%	
Perú	34,571,383	18	4	36%	5.7%	3.3	19.7%	29.64	1.59	5.4%	30.51	0.44	1.4%	
Macao	31,651,552	3	5	3%	5.2%	-1.4	19.7%	30.24	2.85	9.4%	23.10	0.60	2.6%	
Cambodia	21,186,868	26	7	45%	3.5%	2.3	19.7%	21.47	2.54	11.8%	19.06	0.50	2.6%	
Brunei	18,660,420	27	8	41%	3.1%	1.9	19.7%	22.55	2.10	9.3%	18.70	0.56	3.0%	
Indonesia	15,310,605	29	12	39%	2.5%	1.6	19.7%	25.09	3.55	14.1%	19.09	0.57	3.0%	
Rep Dominicana	13,890,068	13	14	5%	2.3%	-0.4	19.6%	16.17	1.25	7.7%	15.70	0.34	2.2%	
Namibia	6,331,393	103	22	34%	1.0%	1.0	19.8%	19.91	4.16	20.9%	13.32	0.47	3.5%	
Bolivia	4,886,254	48	30	60%	0.8%	0.6	19.7%	28.96	1.88	6.5%	n.d.	n.d.	n.d.	

MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6106100030	GIRLS' BLOUSES AND SHIRTS, KNITTED OR CROCHETED, OTHER THAN FOR PLAYSUITS													
ARANCEL NMF	19.7%	PREFERENCIAS					Free (CA,CL,IL,MX,SG); 15.5% (AU); 10.1% (JO)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	125,247,720	0	0	13%	100.0%	0.0	19.6%	18.99	0.45	2.4%	15.72	0.52	3.3%	
Guatemala	23,217,860	2	1	33%	18.5%	9.0	19.7%	22.78	2.36	10.3%	15.91	0.37	2.3%	
Mexico	16,682,350	1	2	3%	13.3%	-5.4	13.0%	22.90	1.09	4.8%	n.d.	n.d.	n.d.	
Vietnam	11,092,513	17	3	70%	8.9%	7.2	19.7%	21.49	3.01	14.0%	12.33	0.54	4.4%	
Honduras	7,420,468	5	4	17%	5.9%	0.8	19.5%	12.73	0.91	7.2%	13.52	0.35	2.6%	
Pakistan	5,283,875	29	5	74%	4.2%	3.5	19.7%	23.40	3.74	16.0%	14.91	0.69	4.6%	
Cambodia	4,668,074	22	6	50%	3.7%	2.5	19.7%	24.49	4.15	17.0%	18.29	0.72	4.0%	
Jordania	4,511,584	79	7	193%	3.6%	3.6	12.1%	21.04	1.09	5.2%	21.45	0.62	2.9%	
Rep Dominicana	3,536,386	8	9	6%	2.8%	-0.8	19.7%	12.91	1.17	9.1%	13.43	0.30	2.2%	
Indonesia	2,932,951	34	11	77%	2.3%	2.0	19.7%	28.75	2.65	9.2%	26.34	1.00	3.8%	
Namibia	2,642,166	80	14	29%	2.1%	2.1	0.0%	29.12	5.96	20.5%	20.55	1.01	4.9%	
Madagascar	1,400,778	57	24	138%	1.1%	1.1	19.7%	17.80	5.72	32.1%	23.29	1.14	4.9%	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6106903040	WOMEN'S OR GIRLS' BLOUSES AND SHIRTS, KNITTED OR CROCHETED, OF NON-COTTON VEGETABLE FIBERS, OTHER													
ARANCEL NMF	4.7%	PREFERENCIAS				Free (CA,CL,E*,IL,JO,MX,SG); 4.2% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	23,046,147	0	0	28%	100.0%	0.0	4.7%	14.77	0.37	2.5%	12.02	0.49	4.1%	
China	20,006,785	2	1	90%	86.8%	68.7	4.7%	15.84	2.74	17.3%	11.76	0.48	4.1%	
Hong Kong	1,408,363	1	2	-30%	6.1%	-61.5	4.7%	23.07	2.88	12.5%	18.69	0.74	4.0%	
Mexico	583,193	7	3	49%	2.5%	1.1	4.7%	28.85	4.92	17.1%	n.d.	n.d.	n.d.	
Macao	269,494	4	4	3%	1.2%	-1.7	4.7%	19.20	5.03	26.2%	21.70	0.98	4.5%	
Pakistan	151,780	28	5	335%	0.7%	0.7	4.7%	8.44	1.91	22.6%	7.02	0.33	4.7%	
Francia	148,764	13	6	131%	0.6%	0.6	4.7%	84.65	2.77	3.3%	n.d.	n.d.	n.d.	
Taiwan	42,907	32	11	15%	0.2%	0.2	4.7%	14.86	0.75	5.0%	15.27	0.11	0.7%	
Perú	38,086	33	12	0%	0.2%	0.2	0.0%	n.d.	n.d.	n.d.	30.62	1.28	4.2%	
Romania	20,324	26	13	135%	0.1%	0.1	4.7%	19.06	2.01	10.6%	n.d.	n.d.	n.d.	
Argentina	16,219	31	14	159%	0.1%	0.1	4.7%	43.26	3.02	7.0%	n.d.	n.d.	n.d.	
Rep Dominicana	0	49	42	0%	0.0%	0.0	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6107110020	BOYS' UNDERPANTS AND BRIEFS, KNITTED OR CROCHETED, OF COTTON													
ARANCEL NMF	7.4%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 6.6% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	142,955,041	0	0	9%	100.0%	0.0	7.3%	14.64	0.70	4.8%	10.56	0.20	1.9%	
Rep Dominicana	52,006,102	2	1	25%	36.4%	15.6	6.6%	13.40	0.63	4.7%	11.64	0.08	0.7%	
Honduras	27,976,482	1	2	-6%	19.6%	-14.9	6.5%	8.59	0.70	8.2%	9.18	0.11	1.2%	
El Salvador	9,129,373	3	3	2%	6.4%	-1.8	7.2%	10.54	0.85	8.1%	7.27	0.12	1.6%	
India	8,224,494	8	4	40%	5.8%	3.7	7.4%	12.26	1.63	13.3%	11.34	0.61	5.4%	
Canada	8,065,721	5	5	2%	5.6%	-1.7	7.4%	30.83	7.42	24.1%	n.d.	n.d.	n.d.	
Bangladesh	5,618,707	6	6	15%	3.9%	0.9	7.4%	15.26	2.69	17.6%	10.48	0.49	4.7%	
Tailandia	5,153,524	9	7	26%	3.6%	1.6	7.4%	14.49	2.27	15.7%	10.71	0.57	5.3%	
Costa Rica	4,459,134	18	8	59%	3.1%	2.4	7.0%	n.d.	n.d.	n.d.	10.53	0.10	1.0%	
Filipinas	4,300,551	16	9	53%	3.0%	2.2	7.4%	22.46	2.99	13.3%	11.44	0.56	4.9%	
Macao	2,967,491	14	11	29%	2.1%	1.0	7.4%	23.48	4.77	20.3%	16.05	0.74	4.6%	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6107120010	MEN'S UNDERPANTS AND BRIEFS, KNITTED OR CROCHETED, OF MAN-MADE FIBERS													
ARANCEL NMF	14.9%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 13.4% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	57,167,976	0	0	21%	100.0%	0.0	14.7%	23.78	0.48	2.0%	16.69	0.43	2.6%	
Honduras	12,925,032	3	1	40%	22.6%	10.1	14.2%	17.23	1.27	7.3%	25.78	0.21	0.8%	
China	7,709,227	6	2	61%	13.5%	9.2	14.9%	27.67	5.49	19.9%	16.60	0.62	3.7%	
El Salvador	5,871,350	1	3	-14%	10.3%	-29.4	12.9%	16.64	0.53	3.2%	11.68	0.26	2.3%	
Israel	5,523,928	10	4	108%	9.7%	8.6	14.9%	42.16	1.49	3.5%	28.93	0.50	1.7%	
Mexico	3,867,794	2	5	-6%	6.8%	-11.4	6.7%	31.76	1.02	3.2%	13.13	0.10	0.8%	
Macao	3,125,783	18	8	201%	5.5%	5.3	14.9%	15.68	2.79	17.8%	16.48	0.56	3.4%	
Portugal	2,538,183	35	9	866%	4.4%	4.4	14.9%	37.70	2.18	5.8%	30.80	0.65	2.1%	
Rep Dominicana	1,799,904	20	10	173%	3.1%	3.0	2.3%	24.85	0.80	3.2%	21.72	0.20	0.9%	
India	998,077	38	12	99%	1.7%	1.7	14.9%	11.16	2.12	19.0%	12.10	0.75	6.2%	
Costa Rica	865,829	39	14	-8%	1.5%	1.5	14.9%	29.19	1.83	6.3%	25.79	0.20	0.8%	

MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6107210010	MEN'S NIGHTSHIRTS AND PAJAMAS, KNITTED OR CROCHETED, OF COTTON													
ARANCEL NMF	8.9%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 8% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	28,145,116	0	0	15%	100.0%	0.0	8.9%	9.67	0.69	7.2%	8.59	0.48	5.6%	
Cambodia	7,297,344	6	1	103%	25.9%	23.3	8.9%	9.56	0.89	9.3%	8.65	0.51	5.9%	
China	3,904,271	11	2	112%	13.9%	12.7	8.9%	15.38	2.08	13.5%	8.78	0.40	4.5%	
Korea	3,039,260	28	3	223%	10.8%	10.6	8.9%	8.08	3.17	39.2%	8.06	0.54	6.7%	
India	2,819,252	2	4	-3%	10.0%	-9.9	8.9%	10.70	2.28	21.3%	8.42	0.43	5.1%	
Mexico	2,479,686	4	5	18%	8.8%	0.9	0.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Colombia	1,386,402	26	7	134%	4.9%	4.6	8.9%	10.99	0.84	7.7%	n.d.	n.d.	n.d.	
Sri Lanka	724,455	24	8	82%	2.6%	2.2	8.9%	n.d.	n.d.	n.d.	13.16	0.59	4.4%	
Vietnam	710,960	39	9	-16%	2.5%	2.5	8.9%	8.03	1.45	18.1%	7.33	0.76	10.4%	
Bangladesh	627,115	12	10	45%	2.2%	1.4	8.9%	8.35	0.22	2.6%	9.17	0.63	6.9%	
Filipinas	507,598	14	11	42%	1.8%	1.0	8.9%	n.d.	n.d.	n.d.	8.37	0.46	5.4%	
Rep Dominicana	150,834	27	17	40%	0.5%	0.3	4.4%	n.d.	n.d.	n.d.	11.82	0.15	1.2%	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6107210020	BOYS' NIGHTSHIRTS AND PAJAMAS, KNITTED OR CROCHETED, OF COTTON													
ARANCEL NMF	8.9%	PREFERENCIAS					Free (CA,CL,IL,JO,MX,SG); 8% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	46,643,521	0	0	17%	100.0%	0.0	8.8%	16.06	0.53	3.3%	12.40	0.52	4.2%	
Cambodia	18,298,788	1	1	34%	39.2%	16.5	8.9%	11.78	3.05	25.9%	10.70	0.58	5.4%	
Turquía	6,851,713	12	2	96%	14.7%	12.8	8.9%	21.25	2.39	11.3%	14.38	0.45	3.1%	
Bulgaria	3,292,566	35	3	45%	7.1%	7.1	8.9%	14.80	0.83	5.6%	16.75	0.43	2.6%	
Mexico	2,862,572	4	4	9%	6.1%	-2.0	5.1%	23.53	4.73	20.1%	19.48	0.29	1.5%	
El Salvador	2,851,165	22	5	140%	6.1%	5.8	8.7%	12.97	0.70	5.4%	15.39	0.25	1.7%	
Guatemala	1,561,966	36	7	9%	3.3%	3.3	8.9%	14.62	1.76	12.0%	15.48	0.22	1.4%	
Filipinas	1,512,891	23	8	123%	3.2%	3.0	8.9%	94.90	65.73	69.3%	11.41	0.37	3.2%	
Egipto	783,352	17	11	36%	1.7%	0.8	8.9%	17.53	2.49	14.2%	6.27	0.31	5.0%	
India	597,747	29	13	287%	1.3%	1.3	8.9%	34.41	0.28	0.8%	11.17	0.72	6.4%	
Jordania	482,835	37	14	46%	1.0%	1.0	8.9%	n.d.	n.d.	n.d.	16.55	0.46	2.8%	
Rep Dominicana	233,047	15	19	-4%	0.5%	-0.6	0.0%	n.d.	n.d.	n.d.	10.90	0.14	1.3%	
MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6107220025	BOYS' NIGHTSHIRTS AND PAJAMAS, KNITTED OR CROCHETED, OF MAN-MADE FIBERS, OTHER THAN BLANKET SLEEPERS													
ARANCEL NMF	16.0%	PREFERENCIAS					Free (CA,CL,IL,JO,MX,SG); 15.5% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	60,765,187	0	0	19%	100.0%	0.0	15.9%	14.42	0.44	3.0%	10.70	0.54	5.1%	
Cambodia	22,633,239	5	1	161%	37.2%	35.7	16.0%	14.31	3.10	21.7%	9.35	0.59	6.3%	
Mexico	14,125,109	2	2	3%	23.2%	-18.8	0.0%	55.68	2.01	3.6%	30.77	0.23	0.7%	
Rep Dominicana	6,619,053	1	3	-18%	10.9%	-37.6	14.4%	27.94	1.51	5.4%	14.51	0.29	2.0%	
Macao	5,909,523	8	4	149%	9.7%	9.2	16.0%	19.99	1.28	6.4%	11.35	0.49	4.3%	
Taiwan	4,293,665	7	5	115%	7.1%	6.4	16.0%	12.98	2.49	19.2%	11.30	0.71	6.3%	
Swaziland	2,196,668	17	6	1%	3.6%	3.6	0.0%	22.41	9.22	41.1%	14.62	0.65	4.4%	
Bangladesh	1,476,902	18	7	636%	2.4%	2.4	16.0%	11.41	1.68	14.8%	9.46	0.32	3.4%	
China	860,081	15	8	419%	1.4%	1.4	16.0%	16.97	0.21	1.2%	14.43	0.55	3.8%	
Honduras	725,341	9	9	49%	1.2%	0.7	0.0%	28.94	1.68	5.8%	48.30	0.22	0.5%	
Colombia	653,021	19	10	190%	1.1%	1.1	0.0%	30.29	1.95	6.4%	14.65	0.38	2.6%	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6107910030	MEN'S OR BOYS' SLEEPWEAR AND SIMILAR ARTICLES, KNITTED OR CROCHETED: OF COTTON													
ARANCEL NMF	8.7%	PREFERENCIAS					Free (CA,CL,IL,JO,MX,SG); 7.8% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	46,367,533	0	0	20%	100.0%	0.0	8.7%	8.46	0.37	4.4%	8.71	0.50	5.7%	
Cambodia	27,112,560	5	1	112%	58.5%	52.4	8.7%	11.49	3.12	27.1%	8.11	0.49	6.1%	
Pakistan	7,275,443	11	2	114%	15.7%	14.1	8.7%	8.37	2.56	30.5%	8.31	0.45	5.4%	
Turquía	2,096,489	3	3	-10%	4.5%	-10.2	8.7%	9.91	1.14	11.5%	12.88	0.50	3.9%	
Nicaragua	1,981,537	33	4	22%	4.3%	4.3	8.7%	n.d.	n.d.	n.d.	13.71	0.52	3.8%	
India	1,621,358	22	5	124%	3.5%	3.2	8.7%	10.60	2.80	26.4%	9.38	0.62	6.6%	
Mongolia	1,087,253	34	7	34%	2.3%	2.3	8.7%	11.69	1.04	8.9%	10.46	0.77	7.3%	
Bulgaria	643,705	30	9	262%	1.4%	1.4	8.7%	15.04	3.11	20.7%	11.95	0.55	4.6%	
Namibia	159,750	35	16	0%	0.3%	0.3	0.0%	n.d.	n.d.	n.d.	13.02	0.98	7.5%	
Jordania	75,312	36	17	-17%	0.2%	0.2	0.0%	n.d.	n.d.	n.d.	11.99	0.23	1.9%	
Sri Lanka	57,350	37	19	-31%	0.1%	0.1	8.7%	n.d.	n.d.	n.d.	8.51	0.02	0.3%	
Rep Dominicana	0	46	35	-100%	0.0%	0.0	8.7%	14.87	9.21	61.9%	11.79	0.15	1.3%	
MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6107920030	MEN'S OR BOYS' SLEEPWEAR AND SIMILAR ARTICLES, KNITTED OR CROCHETED, OF MAN-MADE FIBERS													
ARANCEL NMF	14.9%	PREFERENCIAS					Free (CA,CL,IL,JO,MX,SG); 13.4% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	18,061,478	0	0	23%	100.0%	0.0	13.6%	10.45	0.77	7.4%	10.13	0.60	5.9%	
Cambodia	5,092,055	3	1	45%	28.2%	13.5	14.9%	12.41	4.72	38.0%	10.11	0.71	7.1%	
Mexico	3,421,668	8	2	77%	18.9%	14.5	6.4%	n.d.	n.d.	n.d.	12.27	0.06	0.5%	
Rep Dominicana	3,370,428	1	3	14%	18.7%	-6.2	9.5%	10.60	0.82	7.7%	11.20	0.28	2.5%	
Macao	2,507,786	6	4	45%	13.9%	6.8	14.9%	13.79	2.36	17.1%	9.71	0.72	7.4%	
Filipinas	548,807	14	5	270%	3.0%	3.0	14.9%	10.85	1.76	16.2%	12.34	0.80	6.5%	
Colombia	535,013	16	6	562%	3.0%	3.0	0.0%	11.65	1.70	14.6%	6.53	0.25	3.8%	
Bangladesh	520,304	17	7	227%	2.9%	2.9	14.9%	12.48	1.58	12.6%	8.50	0.38	4.4%	
Swaziland	504,461	18	8	138%	2.8%	2.8	14.9%	n.d.	n.d.	n.d.	24.74	0.62	2.5%	
Kenya	322,134	19	9	-1%	1.8%	1.8	0.0%	n.d.	n.d.	n.d.	7.81	0.72	9.2%	
Taiwan	304,569	11	10	52%	1.7%	1.0	14.9%	56.00	12.00	21.4%	8.97	0.77	8.6%	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6108310020	GIRLS' NIGHTDRESSES AND PAJAMAS, KNITTED OR CROCHETED, OF COTTON													
ARANCEL NMF	8.5%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 7.6% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	73,613,382	0	0	14%	100.0%	0.0	7.5%	21.38	0.43	2.0%	11.52	0.44	3.8%	
Cambodia	15,494,600	3	1	33%	21.0%	9.7	8.5%	16.59	2.02	12.2%	10.81	0.56	5.2%	
Mexico	12,712,093	7	2	58%	17.3%	12.6	2.6%	40.94	3.33	8.1%	21.76	0.41	1.9%	
Turquía	7,497,132	5	3	15%	10.2%	0.5	8.5%	18.97	2.46	13.0%	7.51	0.22	2.9%	
Malasia	4,280,359	18	4	69%	5.8%	4.6	8.5%	22.10	2.83	12.8%	20.77	0.45	2.2%	
Filipinas	3,675,615	17	5	56%	5.0%	3.6	8.5%	25.34	3.94	15.6%	15.78	0.36	2.3%	
Guatemala	3,591,236	50	6	28%	4.9%	4.9	7.9%	12.83	1.02	8.0%	13.19	0.14	1.1%	
China	2,277,613	26	8	74%	3.1%	2.5	8.5%	25.48	3.23	12.7%	18.36	0.58	3.1%	
Rusia	1,950,895	51	9	99%	2.7%	2.7	8.5%	n.d.	n.d.	n.d.	4.35	0.45	10.3%	
El Salvador	1,448,666	30	13	97%	2.0%	1.7	8.2%	13.25	0.91	6.9%	17.21	0.29	1.7%	
Jordania	1,329,761	52	15	76%	1.8%	1.8	8.5%	20.97	3.37	16.1%	20.74	0.63	3.0%	
Rep Dominicana	112,155	11	32	-46%	0.2%	-2.8	0.0%	n.d.	n.d.	n.d.	25.02	0.74	2.9%	
MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6108320010	WOMEN'S NIGHTDRESSES AND PAJAMAS, KNITTED OR CROCHETED, OF MAN-MADE FIBERS													
ARANCEL NMF	16.0%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 15.5% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	105,816,838	0	0	8%	100.0%	0.0	15.9%	22.05	0.54	2.5%	14.41	0.56	3.9%	
China	23,082,564	2	1	21%	21.8%	8.1	16.0%	23.68	2.49	10.5%	15.33	0.58	3.8%	
Guatemala	9,678,990	12	2	42%	9.1%	6.1	16.0%	38.87	2.25	5.8%	23.53	0.55	2.3%	
El Salvador	9,662,715	8	3	30%	9.1%	4.7	15.4%	13.10	0.78	5.9%	10.43	0.33	3.2%	
Macao	9,050,745	15	4	59%	8.6%	6.7	16.0%	22.21	1.90	8.5%	15.06	0.74	4.9%	
Cambodia	8,339,703	17	5	57%	7.9%	6.1	16.0%	18.24	2.23	12.2%	10.63	0.54	5.1%	
Jordania	2,522,895	54	10	73%	2.4%	2.4	4.1%	93.24	2.34	2.5%	21.92	0.78	3.6%	
Rep Dominicana	2,446,763	23	11	47%	2.3%	1.6	11.5%	33.34	2.41	7.2%	15.92	0.57	3.6%	
Emiratos Arabes	2,293,700	26	12	62%	2.2%	1.7	16.0%	13.43	2.25	16.8%	14.43	0.60	4.1%	
Bangladesh	2,040,290	20	15	39%	1.9%	1.2	16.0%	20.34	3.13	15.4%	12.91	0.75	5.8%	
Vietnam	1,361,347	55	18	331%	1.3%	1.3	16.0%	31.43	2.82	9.0%	15.11	0.83	5.5%	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6108320025	GIRLS' NIGHTDRESSES AND PAJAMAS, KNITTED OR CROCHETED, OF MAN-MADE FIBERS, OTHER THAN BLANKET SLEEPERS													
ARANCEL NMF	16.0%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 15.5% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	117,019,506	0	0	15%	100.0%	0.0	15.7%	16.22	0.48	3.0%	12.04	0.51	4.2%	
Cambodia	40,835,820	7	1	173%	34.9%	33.8	16.0%	13.80	2.93	21.3%	10.54	0.52	4.9%	
Macao	17,015,665	11	2	172%	14.5%	14.1	16.0%	19.05	2.71	14.2%	12.78	0.63	5.0%	
Mexico	13,718,135	3	3	-4%	11.7%	-12.0	12.8%	14.31	1.13	7.9%	12.16	0.10	0.8%	
Rep Dominicana	11,731,910	1	4	-19%	10.0%	-30.1	14.0%	19.13	1.31	6.8%	19.56	0.45	2.3%	
Honduras	11,646,070	6	5	80%	10.0%	8.3	13.4%	27.35	1.53	5.6%	15.07	0.22	1.4%	
Taiwan	4,893,477	9	6	69%	4.2%	3.3	16.0%	18.26	3.22	17.7%	11.05	0.75	6.8%	
Bangladesh	4,052,057	29	7	148%	3.5%	3.5	16.0%	9.85	1.64	16.7%	9.50	0.38	4.0%	
Hong Kong	3,288,408	8	8	48%	2.8%	1.8	16.0%	22.03	3.82	17.3%	9.88	0.59	5.9%	
Colombia	2,328,880	26	9	713%	2.0%	2.0	16.0%	12.99	0.95	7.3%	13.08	0.36	2.7%	
Swaziland	1,627,257	30	11	-2%	1.4%	1.4	0.0%	35.03	12.82	36.6%	19.45	0.79	4.1%	

MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6108910005	WOMEN'S OR GIRLS' UNDERWEAR, KNITTED OR CROCHETED, COTTON UNDERPANTS													
ARANCEL NMF	8.5%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 7.6% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	18,090,714	0	0	20%	100.0%	0.0	8.3%	19.79	0.92	4.6%	12.10	0.33	2.7%	
El Salvador	7,102,458	1	1	29%	39.3%	9.7	8.2%	17.28	0.83	4.8%	11.69	0.26	2.2%	
Colombia	5,139,102	15	2	217%	28.4%	27.8	8.5%	20.16	0.86	4.3%	20.10	0.06	0.3%	
Bangladesh	1,165,870	5	3	25%	6.4%	0.9	8.5%	12.29	2.48	20.2%	8.33	0.38	4.6%	
Hong Kong	762,282	3	4	4%	4.2%	-3.3	8.5%	25.22	2.15	8.5%	20.40	0.75	3.7%	
Pakistan	663,767	9	5	42%	3.7%	1.8	8.5%	13.32	2.28	17.1%	8.12	0.50	6.2%	
Tailandia	381,366	32	8	393%	2.1%	2.1	8.5%	28.20	2.81	10.0%	9.10	0.63	6.9%	
India	370,438	25	9	150%	2.0%	1.9	8.5%	15.29	2.17	14.2%	6.69	0.68	10.2%	
Perú	258,946	35	11	198%	1.4%	1.4	8.5%	34.12	1.08	3.2%	33.96	0.91	2.7%	
Israel	212,963	22	12	84%	1.2%	1.0	0.0%	65.77	0.65	1.0%	27.13	0.47	1.7%	
Syria	69,631	34	16	261%	0.4%	0.4	8.5%	8.11	2.64	32.6%	5.69	0.27	4.7%	
Rep Dominicana	0	58	51	-100%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	4.55	0.16	3.6%	



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MATRIZ DE COMPETIDORES													
SECTOR	CONFECCIONES												
CODIGO	DESCRIPCION												
6108910030	WOMEN'S BATHROBES, DRESSING GOWNS, NEGLIGEEES, AND SIMILAR ARTICLES, KNITTED OR CROCHETED, OF COTTON												
ARANCEL NMF	8.5%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 7.6% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	244,299,908	0	0	26%	100.0%	0.0	8.5%	14.69	0.41	2.8%	11.57	0.53	4.6%
China	77,898,683	7	1	108%	31.9%	27.5	8.5%	17.47	3.13	17.9%	10.81	0.45	4.2%
Turquía	16,983,534	1	2	1%	7.0%	-9.8	8.5%	14.26	2.13	14.9%	11.57	0.54	4.7%
Sri Lanka	16,583,650	34	3	183%	6.8%	6.5	8.5%	22.02	2.55	11.6%	21.80	0.65	3.0%
Cambodia	13,527,581	13	4	59%	5.5%	3.3	8.5%	11.22	2.20	19.6%	11.20	0.69	6.2%
Pakistan	12,290,864	12	5	50%	5.0%	2.5	8.5%	9.04	1.36	15.0%	6.90	0.51	7.5%
Guatemala	11,905,681	16	6	57%	4.9%	2.8	8.5%	16.89	1.73	10.3%	11.94	0.27	2.3%
India	9,073,568	29	7	88%	3.7%	3.0	8.5%	13.33	2.92	21.9%	9.23	0.54	5.8%
Vietnam	8,947,951	63	8	76%	3.7%	3.7	8.5%	23.73	3.98	16.8%	13.84	0.62	4.5%
Indonesia	8,912,489	11	9	38%	3.6%	1.1	8.5%	13.31	2.62	19.7%	10.36	0.72	6.9%
Jordania	3,836,111	64	14	251%	1.6%	1.6	8.5%	19.00	2.19	11.5%	14.79	0.47	3.2%
Rep Dominicana	100,208	26	44	-41%	0.0%	-0.8	8.0%	7.53	0.72	9.6%	11.25	0.30	2.7%

MATRIZ DE COMPETIDORES													
SECTOR	CONFECCIONES												
CODIGO	DESCRIPCION												
6108920015	WOMEN'S UNDERWEAR, KNITTED OR CROCHETED, OF MAN-MADE FIBER												
ARANCEL NMF	16.0%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 15.5% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	31,911,016	0	0	19%	100.0%	0.0	16.0%	45.89	0.36	0.8%	19.48	0.71	3.6%
China	6,637,259	6	1	59%	20.8%	14.3	16.0%	25.88	2.49	9.6%	21.89	0.74	3.4%
Tailandia	2,496,332	17	2	118%	7.8%	7.1	16.0%	47.42	3.79	8.0%	37.83	0.63	1.7%
Marruecos	2,315,012	41	3	217%	7.3%	7.3	16.0%	162.43	4.92	3.0%	n.d.	n.d.	n.d.
Italia	2,211,464	4	4	11%	6.9%	-2.2	16.0%	136.38	1.05	0.8%	119.01	0.66	0.6%
Macao	2,194,412	26	5	169%	6.9%	6.6	16.0%	32.74	3.09	9.4%	30.12	0.55	1.8%
Colombia	1,520,487	23	6	119%	4.8%	4.3	16.0%	30.10	1.23	4.1%	n.d.	n.d.	n.d.
Hong Kong	1,430,813	14	8	50%	4.5%	2.7	16.0%	31.25	2.66	8.5%	18.78	1.02	5.4%
India	1,382,450	38	9	385%	4.3%	4.3	16.0%	113.85	6.09	5.4%	n.d.	n.d.	n.d.
Indonesia	1,038,911	18	12	82%	3.3%	2.7	16.0%	35.99	4.38	12.2%	29.54	1.72	5.8%
Maldivive Is	563,481	42	16	101%	1.8%	1.8	16.0%	132.76	2.99	2.3%	56.61	0.60	1.1%
Rep Dominicana	204,869	10	24	-24%	0.6%	-3.3	4.7%	27.97	1.17	4.2%	9.87	0.24	2.4%



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6108920030	WOMEN'S BATHROBES, DRESSING GOWNS, NEGLIGEEES, AND SIMILAR ARTICLES, KNITTED OR CROCHETED, OF MAN-MADE FIBERS													
ARANCEL NMF	16.0%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 15.5% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	123,291,076	0	0	8%	100.0%	0.0	16.0%	17.78	0.31	1.7%	9.87	0.56	5.6%	
China	61,211,642	4	1	69%	49.6%	41.4	16.0%	18.33	3.78	20.6%	8.93	0.55	6.2%	
Emiratos Arabes	6,621,926	6	2	6%	5.4%	-0.4	16.0%	14.89	3.65	24.5%	7.62	0.56	7.4%	
Turquía	6,181,244	13	3	29%	5.0%	2.6	16.0%	16.46	2.05	12.5%	10.98	0.55	5.0%	
Vietnam	5,798,222	52	4	974%	4.7%	4.7	16.0%	22.47	3.49	15.5%	9.70	0.71	7.3%	
Filipinas	5,004,714	8	5	4%	4.1%	-0.7	16.0%	26.95	2.68	10.0%	16.88	0.62	3.7%	
Jordania	2,568,456	53	11	130%	2.1%	2.1	14.6%	18.05	2.48	13.7%	19.83	0.33	1.7%	
Nicaragua	2,526,458	54	12	0%	2.0%	2.0	16.0%	18.52	1.18	6.4%	10.47	0.38	3.6%	
Rep Dominicana	1,263,434	10	18	-24%	1.0%	-3.2	7.2%	24.44	1.04	4.2%	13.33	0.34	2.6%	
Rusia	663,659	55	21	102%	0.5%	0.5	16.0%	n.d.	n.d.	n.d.	19.52	0.42	2.2%	
Israel	541,140	30	22	77%	0.4%	0.4	0.0%	41.79	2.28	5.5%	21.44	0.67	3.1%	
Marruecos	305,058	56	27	93%	0.2%	0.2	16.0%	213.00	7.47	3.5%	n.d.	n.d.	n.d.	

MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6108920040	GIRLS' BATHROBES, DRESSING GOWNS, NEGLIGEEES, AND SIMILAR ARTICLES, KNITTED OR CROCHETED, OF MAN-MADE FIBERS													
ARANCEL NMF	16.0%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 15.5% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	26,799,766	0	0	11%	100.0%	0.0	15.8%	13.81	0.27	1.9%	10.48	0.57	5.4%	
China	9,376,720	6	1	105%	35.0%	31.9	16.0%	16.89	5.40	32.0%	9.83	0.62	6.3%	
Cambodia	3,809,982	12	2	110%	14.2%	13.1	16.0%	n.d.	n.d.	n.d.	9.12	0.60	6.6%	
Rep Dominicana	3,649,884	1	3	-11%	13.6%	-19.4	14.4%	20.98	1.76	8.4%	15.10	0.34	2.3%	
Bangladesh	3,239,459	20	4	145%	12.1%	12.1	16.0%	13.91	5.72	41.1%	9.52	0.49	5.2%	
Mexico	2,412,221	2	5	-11%	9.0%	-12.8	14.9%	25.85	0.71	2.7%	n.d.	n.d.	n.d.	
Honduras	743,443	15	6	130%	2.8%	2.6	15.9%	45.29	2.43	5.4%	12.43	0.17	1.4%	
Canada	634,557	11	7	24%	2.4%	0.8	16.0%	56.28	3.26	5.8%	n.d.	n.d.	n.d.	
Vietnam	362,854	21	12	13%	1.4%	1.4	16.0%	n.d.	n.d.	n.d.	8.37	0.51	6.1%	
Turquía	278,582	22	13	135%	1.0%	1.0	16.0%	7.59	4.26	56.1%	16.95	0.94	5.5%	
Ecuador	153,578	23	14	0%	0.6%	0.6	0.0%	n.d.	n.d.	n.d.	8.08	0.41	5.0%	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6109100070	WOMEN'S OR GIRLS' OTHER COTTON T-SHIRTS, TANKTOPS, SINGLETS, AND SIMILAR GARMENTS, KNITTED OR CROCHETED, EXCEPT UNDERWEAR													
ARANCEL NMF	16.5%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 15.5% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	143,233,877	0	0	9%	100.0%	0.0	16.4%	18.12	0.64	3.6%	13.00	0.42	3.3%	
Mexico	27,028,162	2	1	29%	18.9%	9.6	10.4%	25.00	1.54	6.2%	29.33	0.25	0.8%	
Turquía	20,802,432	1	2	-11%	14.5%	-18.3	16.5%	19.51	1.47	7.6%	14.24	0.48	3.4%	
Guatemala	15,325,000	5	3	32%	10.7%	5.8	16.5%	9.67	0.95	9.8%	9.55	0.25	2.6%	
Honduras	11,162,692	4	4	11%	7.8%	0.7	16.5%	18.93	1.21	6.4%	13.23	0.24	1.8%	
Vietnam	6,393,568	62	5	300%	4.5%	4.4	16.5%	26.29	2.82	10.7%	15.77	0.54	3.5%	
Perú	5,913,548	10	6	29%	4.1%	2.1	16.5%	34.95	1.95	5.6%	23.61	0.53	2.2%	
Lesotho	3,840,053	50	10	144%	2.7%	2.6	16.5%	n.d.	n.d.	n.d.	9.45	0.41	4.4%	
Filipinas	3,838,029	33	11	72%	2.7%	2.3	16.5%	17.80	3.46	19.5%	32.72	0.75	2.3%	
Nicaragua	2,767,101	27	13	51%	1.9%	1.4	16.5%	10.45	1.61	15.4%	7.67	0.27	3.5%	
India	2,619,037	23	14	44%	1.8%	1.2	16.5%	22.87	3.08	13.5%	18.02	0.73	4.1%	
Rep Dominicana	1,241,370	18	23	10%	0.9%	0.0	16.5%	14.00	1.00	7.2%	11.58	0.42	3.6%	

MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6109901013	MEN'S TANKTOPS AND SINGLETS, KNITTED OR CROCHETED, OF OTHER TEXTILE MATERIALS: OF MAN-MADE FIBERS													
ARANCEL NMF	32.0%	PREFERENCIAS				Free (CA,CL,IL,MX,SG); 15.5% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	20,915,406	0	0	14%	100.0%	0.0	32.0%	15.76	0.48	3.0%	15.52	0.42	2.7%	
Honduras	8,202,382	3	1	53%	39.2%	26.8	25.2%	36.81	0.96	2.6%	43.02	0.18	0.4%	
Mexico	2,827,946	1	2	-4%	13.5%	-14.4	13.8%	64.24	3.61	5.6%	8.77	0.05	0.6%	
Korea	1,829,337	12	3	95%	8.7%	7.7	32.0%	10.46	2.47	23.7%	8.25	0.35	4.3%	
Indonesia	1,671,211	16	4	118%	8.0%	7.4	32.0%	30.85	2.55	8.3%	7.38	0.67	9.1%	
Canada	916,800	6	5	18%	4.4%	0.5	32.0%	42.04	3.36	8.0%	n.d.	n.d.	n.d.	
Israel	837,887	11	6	44%	4.0%	2.4	32.0%	38.30	1.73	4.5%	16.86	0.51	3.0%	
Guatemala	835,881	20	7	94%	4.0%	3.5	32.0%	20.48	1.14	5.6%	22.65	0.43	1.9%	
China	457,671	22	10	88%	2.2%	1.9	32.0%	5.53	2.06	37.2%	9.67	0.37	3.9%	
Macao	321,728	37	11	92%	1.5%	1.5	32.0%	12.14	2.90	23.9%	12.59	0.45	3.6%	
Tailandia	239,310	27	12	181%	1.1%	1.1	32.0%	27.97	3.71	13.3%	16.85	0.35	2.1%	
Rep Dominicana	52,925	8	24	-38%	0.3%	-2.7	32.2%	18.88	1.17	6.2%	9.05	0.18	2.0%	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6109901049	MEN'S OR BOYS' OTHER, T-SHIRTS, TANKTOPS, SINGLETs, AND SIMILAR GARMENTS, OF OTHER TEXTILE MATERIALS: OF MAN-MADE FIBERS													
ARANCEL NMF	32.0%	PREFERENCIAS				Free (CA,CL,IL,MX,SG); 15.5% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	20,182,951	0	0	12%	100.0%	0.0	31.8%	19.04	0.43	2.2%	10.10	0.43	4.3%	
Mexico	4,002,048	13	1	132%	19.8%	18.8	25.9%	47.42	3.42	7.2%	12.35	0.07	0.6%	
Honduras	2,351,128	1	2	-16%	11.6%	-25.5	29.7%	14.08	0.89	6.3%	16.35	0.25	1.5%	
Tailandia	2,134,304	16	3	102%	10.6%	9.6	32.0%	18.22	1.63	9.0%	7.11	0.50	7.0%	
El Salvador	2,069,596	11	4	90%	10.3%	9.0	30.0%	15.78	1.03	6.5%	6.91	0.19	2.7%	
Swaziland	1,249,186	42	5	14%	6.2%	6.2	0.0%	n.d.	n.d.	n.d.	8.52	0.50	5.8%	
India	1,035,624	15	6	66%	5.1%	4.1	32.0%	19.32	2.13	11.0%	13.34	0.31	2.4%	
Lesotho	1,005,174	41	7	674%	5.0%	5.0	0.0%	14.28	1.02	7.2%	10.45	0.52	5.0%	
Pakistan	580,364	12	10	42%	2.9%	1.8	32.0%	11.92	3.58	30.0%	8.99	0.55	6.1%	
Malasia	500,279	29	11	104%	2.5%	2.3	32.0%	24.39	4.35	17.8%	14.53	1.14	7.8%	
Indonesia	434,386	25	12	74%	2.2%	1.8	32.0%	20.80	3.87	18.6%	15.92	1.05	6.6%	
Rep Dominicana	281,614	3	16	-30%	1.4%	-7.7	0.0%	n.d.	n.d.	n.d.	21.82	0.20	0.9%	

MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6109901065	WOMEN'S TANKTOPS AND SINGLETs, KNITTED OR CROCHETED, OF OTHER TEXTILE MATERIALS: OF MAN-MADE FIBERS													
ARANCEL NMF	32.0%	PREFERENCIAS				Free (CA,CL,IL,MX,SG); 15.5% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	122,735,303	0	0	22%	100.0%	0.0	30.3%	38.92	0.34	0.9%	23.31	0.59	2.5%	
Mexico	13,574,664	2	1	17%	11.1%	-1.6	16.5%	32.62	1.59	4.9%	13.98	0.05	0.4%	
Taiwan	11,023,808	1	2	6%	9.0%	-6.3	32.0%	29.51	3.14	10.6%	23.81	0.73	3.1%	
Sri Lanka	10,771,825	30	3	204%	8.8%	8.6	32.0%	48.99	3.24	6.6%	30.35	0.60	2.0%	
Israel	10,026,667	7	4	36%	8.2%	2.9	32.0%	47.72	2.58	5.4%	42.34	0.81	1.9%	
Honduras	8,855,864	8	5	35%	7.2%	2.5	5.1%	35.81	0.84	2.3%	28.05	0.39	1.4%	
Guatemala	7,145,414	32	6	176%	5.8%	5.6	28.5%	17.23	1.67	9.7%	14.70	0.28	1.9%	
Filipinas	4,820,707	15	8	46%	3.9%	2.0	32.0%	76.42	6.49	8.5%	38.48	1.15	3.0%	
Tailandia	3,967,681	14	11	38%	3.2%	1.3	32.0%	35.90	2.86	8.0%	23.77	1.01	4.2%	
El Salvador	3,058,252	28	14	110%	2.5%	2.2	29.7%	43.22	1.01	2.3%	29.08	0.36	1.2%	
Rep Dominicana	1,837,889	9	19	-8%	1.5%	-3.2	8.8%	27.55	1.11	4.0%	17.25	0.56	3.2%	
Jordania	1,830,101	38	20	142%	1.5%	1.4	0.0%	26.74	3.10	11.6%	19.99	0.62	3.1%	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6109901090	WOMEN'S OR GIRLS' OTHER, T-SHIRTS, TANKTOPS, SINGLETS, AND SIMILAR GARMENTS, KNITTED OR CROCHETED, OF OTHER TEXTILE MATERIALS: OF MAN-													
ARANCEL NMF	32.0%	PREFERENCIAS					Free (CA,CL,IL,MX,SG); 15.5% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	49,584,185	0	0	12%	100.0%	0.0	30.7%	31.90	0.48	1.5%	20.26	0.78	3.9%	
Mexico	10,129,410	5	1	47%	20.4%	13.5	29.3%	29.07	1.69	5.8%	14.68	0.08	0.5%	
Israel	7,034,712	4	2	29%	14.2%	6.1	32.0%	56.90	1.73	3.0%	56.93	1.44	2.5%	
Honduras	3,835,583	2	3	1%	7.7%	-3.9	9.3%	23.95	1.12	4.7%	37.79	0.18	0.5%	
Canada	3,415,886	1	4	-6%	6.9%	-7.3	32.0%	53.10	3.65	6.9%	n.d.	n.d.	n.d.	
Taiwan	2,913,450	7	5	12%	5.9%	0.1	32.0%	16.93	1.87	11.1%	13.61	0.73	5.4%	
Bangladesh	2,075,374	32	6	129%	4.2%	3.9	32.0%	17.53	1.30	7.4%	7.18	1.00	14.0%	
Turquia	1,909,842	14	7	25%	3.9%	1.3	32.0%	28.53	2.35	8.2%	21.70	0.64	2.9%	
Rep Dominicana	1,603,486	3	8	-15%	3.2%	-6.3	7.0%	47.55	1.37	2.9%	56.57	0.38	0.7%	
Indonesia	1,505,119	20	9	60%	3.0%	2.3	32.0%	20.50	2.07	10.1%	20.91	1.11	5.3%	
Guatemala	929,920	36	13	106%	1.9%	1.7	32.0%	12.26	1.20	9.8%	11.43	0.31	2.7%	
Vietnam	701,323	57	16	204%	1.4%	1.4	32.0%	54.15	3.56	6.6%	38.47	0.69	1.8%	

MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6110202025	GIRLS' OTHER SWEATERS, OF COTTON, KNITTED OR CROCHETED, CONTAINING LESS THAN 36 PERCENT BY WEIGHT OF FLAX FIBERS													
ARANCEL NMF	16.5%	PREFERENCIAS					Free (CA,CL,IL,MX,SG); 15.5% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	33,882,682	0	0	21%	100.0%	0.0	16.5%	22.65	0.40	1.8%	18.50	0.63	3.4%	
Japón	5,624,497	42	1	527%	16.6%	16.6	16.5%	20.06	0.84	4.2%	17.71	0.82	4.6%	
Tailandia	4,497,052	3	2	28%	13.3%	2.7	16.5%	16.76	2.39	14.3%	19.62	0.54	2.8%	
Filipinas	3,452,810	11	3	60%	10.2%	6.9	16.5%	18.89	1.48	7.9%	18.00	0.49	2.7%	
Australia	2,332,707	2	4	6%	6.9%	-4.7	16.5%	26.41	2.59	9.8%	20.05	0.65	3.2%	
Hong Kong	2,313,550	7	5	24%	6.8%	0.7	16.5%	30.61	3.52	11.5%	23.63	0.72	3.1%	
Singapur	1,849,284	52	6	88%	5.5%	5.5	16.5%	12.10	3.39	28.0%	18.35	0.23	1.3%	
China	1,807,490	10	8	32%	5.3%	1.6	16.5%	32.32	3.79	11.7%	29.11	0.67	2.3%	
Macao	1,267,963	15	10	48%	3.7%	2.1	16.5%	39.23	2.95	7.5%	24.48	0.33	1.3%	
Sri Lanka	1,224,977	21	11	80%	3.6%	2.9	16.5%	n.d.	n.d.	n.d.	13.75	0.54	3.9%	
Taiwan	694,238	18	14	37%	2.0%	0.8	16.5%	28.21	2.15	7.6%	16.18	0.26	1.6%	
Rep Dominicana	4,208	65	50	-18%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	2.34	0.21	9.0%	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6110202040	MEN'S OR BOYS' OTHER SWEATSHIRTS, OF COTTON, KNITTED OR CROCHETED, CONTAINING LESS THAN 36 PERCENT BY WEIGHT OF FLAX FIBERS													
ARANCEL NMF	16.5%	PREFERENCIAS					Free (CA,CL,IL,MX,SG); 15.5% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	384,470,527	0	0	16%	100.0%	0.0	16.4%	10.80	0.41	3.8%	8.97	0.43	4.8%	
Pakistan	59,216,642	3	1	37%	15.4%	7.5	16.5%	10.20	2.55	25.0%	7.90	0.45	5.7%	
Mexico	51,126,207	1	2	-10%	13.3%	-24.3	3.2%	10.10	1.20	11.9%	7.22	0.12	1.6%	
Turquía	31,903,697	6	3	38%	8.3%	4.1	16.5%	14.34	2.31	16.1%	11.06	0.58	5.2%	
China	26,003,719	2	4	4%	6.8%	-3.7	16.5%	13.99	2.49	17.8%	8.39	0.39	4.6%	
Honduras	21,841,312	4	5	20%	5.7%	0.7	16.5%	9.75	1.01	10.3%	6.95	0.15	2.1%	
Vietnam	20,210,800	63	6	740%	5.3%	5.3	16.5%	11.46	2.44	21.3%	9.56	0.54	5.6%	
El Salvador	20,196,454	31	7	132%	5.3%	4.9	16.5%	14.01	1.26	9.0%	14.80	0.34	2.3%	
India	16,523,378	27	8	98%	4.3%	3.8	16.5%	11.06	1.86	16.8%	7.41	0.31	4.1%	
Lesotho	11,550,063	20	9	65%	3.0%	2.3	16.5%	8.94	2.07	23.1%	8.11	0.53	6.5%	
Madagascar	9,675,654	76	12	254%	2.5%	2.5	16.5%	12.94	4.70	36.3%	8.32	0.51	6.1%	
Rep Dominicana	5,996,980	24	17	49%	1.6%	1.0	2.5%	14.40	1.28	8.9%	23.36	0.39	1.7%	

MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6110202075	WOMEN'S OR GIRLS' OTHER PULLOVERS, AND SIMILAR GARMENTS, OF COTTON, KNITTED OR CROCHETED, CONTAINING LESS THAN 36 PERCENT BY WEIGHT													
ARANCEL NMF	16.5%	PREFERENCIAS					Free (CA,CL,IL,MX,SG); 15.5% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	3,791,658,867	0	0	10%	100.0%	0.0	16.5%	20.38	0.41	2.0%	15.16	0.44	2.9%	
Guatemala	499,132,575	1	1	18%	13.2%	3.2	16.5%	16.55	1.48	8.9%	13.04	0.31	2.4%	
Vietnam	255,058,227	53	2	205%	6.7%	6.6	16.5%	19.65	2.87	14.6%	14.14	0.57	4.0%	
Honduras	240,051,749	3	3	4%	6.3%	-1.7	16.4%	18.10	1.14	6.3%	11.82	0.28	2.3%	
Hong Kong	215,677,141	2	4	1%	5.7%	-2.4	16.5%	36.11	2.89	8.0%	26.76	0.53	2.0%	
Mexico	197,798,425	6	5	17%	5.2%	1.1	16.0%	16.44	1.40	8.5%	16.00	0.39	2.4%	
Perú	181,142,879	8	6	23%	4.8%	1.6	16.5%	25.22	1.76	7.0%	19.63	0.46	2.4%	
Jordania	163,921,009	50	7	159%	4.3%	4.2	16.5%	18.35	2.55	13.9%	15.80	0.48	3.0%	
Japón	114,854,152	59	9	177%	3.0%	3.0	16.5%	24.33	2.92	12.0%	17.34	0.42	2.4%	
Australia	94,907,444	23	13	21%	2.5%	0.8	16.5%	20.77	3.18	15.3%	16.82	0.43	2.6%	
Lesotho	65,430,134	32	18	25%	1.7%	0.7	16.5%	13.32	2.30	17.3%	12.05	0.46	3.8%	
Rep Dominicana	50,952,771	14	24	-5%	1.3%	-1.1	16.1%	15.01	1.07	7.1%	11.96	0.23	1.9%	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6110303025	GIRLS' OTHER SWEATERS, OF MAN-MADE FIBERS, KNITTED OR CROCHETED, CONTAINING LESS THAN 30 PERCENT BY WEIGHT OF SILK OR SILK WASTE													
ARANCEL NMF	32.0%	PREFERENCIAS					Free (CA,CL,IL,MX,SG); 15.5% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	61,054,314	0	0	12%	100.0%	0.0	32.0%	23.65	0.37	1.6%	12.41	0.57	4.6%	
Korea	18,550,949	5	1	56%	30.4%	22.4	32.0%	14.41	3.08	21.4%	10.48	0.51	4.9%	
Hong Kong	11,839,336	1	2	9%	19.4%	-2.5	32.0%	20.90	3.55	17.0%	16.54	0.62	3.7%	
Taiwan	6,948,648	6	3	22%	11.4%	3.4	32.0%	18.16	2.60	14.3%	12.31	0.43	3.5%	
China	6,549,471	2	4	4%	10.7%	-3.7	32.0%	22.56	3.65	16.2%	17.07	0.53	3.1%	
Filipinas	3,800,744	4	5	-7%	6.2%	-6.7	32.0%	17.62	2.29	13.0%	18.11	0.96	5.3%	
Colombia	2,776,080	27	6	325%	4.5%	4.5	31.9%	85.98	1.24	1.4%	n.d.	n.d.	n.d.	
Bangladesh	1,919,689	15	7	69%	3.1%	2.5	32.0%	7.89	2.30	29.2%	6.76	0.54	8.0%	
Israel	1,442,223	12	8	30%	2.4%	1.1	32.1%	27.52	0.81	3.0%	28.76	0.31	1.1%	
Jordania	974,742	42	11	123%	1.6%	1.6	0.0%	29.94	0.56	1.9%	30.41	0.18	0.6%	
Australia	181,791	43	16	-22%	0.3%	0.3	32.0%	n.d.	n.d.	n.d.	19.50	0.82	4.2%	
Rep Dominicana	0	59	50	-100%	0.0%	0.0	0.0%	46.00	16.25	35.3%	8.01	0.42	5.3%	
MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6111201000	BABIES GARMENTS AND CLOTHING ACCESSORIES, KNITTED OR CROCHETED, OF COTTON: BLOUSES AND SHIRTS, EXCEPT THOSE IMPORTED AS PARTS OF													
ARANCEL NMF	19.7%	PREFERENCIAS					Free (CA,CL,IL,MX,SG); 5.5% (AU); 10.1% (JO)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	36,560,939	0	0	15%	100.0%	0.0	19.7%	22.52	0.41	1.8%	18.81	0.57	3.1%	
China	14,750,388	11	1	102%	40.3%	36.1	19.7%	23.25	2.94	12.6%	16.90	0.56	3.3%	
Tailandia	2,961,635	1	2	11%	8.1%	-1.1	19.7%	33.50	2.00	6.0%	29.04	0.57	2.0%	
Malasia	2,506,318	9	3	27%	6.9%	2.3	19.7%	28.25	4.17	14.7%	17.76	0.40	2.2%	
Vietnam	2,313,880	40	4	233%	6.3%	6.2	19.7%	21.14	3.03	14.3%	20.99	0.54	2.6%	
Indonesia	1,520,403	4	5	2%	4.2%	-2.5	19.7%	28.16	1.67	5.9%	26.46	1.04	3.9%	
Perú	1,199,452	20	7	39%	3.3%	1.7	0.0%	32.77	1.43	4.4%	29.31	0.59	2.0%	
Madagascar	344,716	51	18	345%	0.9%	0.9	0.0%	13.99	4.83	34.5%	19.73	1.03	5.2%	
Bolivia	328,219	56	19	305%	0.9%	0.9	19.7%	31.08	2.02	6.5%	n.d.	n.d.	n.d.	
Rep Dominicana	261,836	22	20	-1%	0.7%	-0.6	19.7%	23.66	1.56	6.6%	22.65	0.37	1.6%	
Emiratos Arabes	244,279	39	21	84%	0.7%	0.6	19.7%	20.50	2.64	12.9%	18.19	0.71	3.9%	
Brunei	227,944	44	24	167%	0.6%	0.6	19.7%	35.00	6.55	18.7%	30.85	0.88	2.8%	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6111203000	BABIES GARMENTS AND CLOTHING ACCESSORIES, KNITTED OR CROCHETED, OF COTTON: SWEATERS, PULLOVERS, SWEATSHIRTS, ETC., NOT IMPORTED AS													
ARANCEL NMF	14.9%	PREFERENCIAS					Free (CA,CL,IL,JO,MX,SG); 5.5% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	105,814,013	0	0	13%	100.0%	0.0	14.8%	22.89	0.30	1.3%	17.68	0.53	3.0%	
China	42,238,997	6	1	84%	39.9%	34.3	14.9%	23.58	3.56	15.1%	18.60	0.59	3.2%	
El Salvador	5,056,809	20	2	52%	4.8%	3.3	14.0%	24.37	1.21	5.0%	10.39	0.20	2.0%	
Perú	4,830,153	13	3	23%	4.6%	1.4	14.9%	38.84	2.59	6.7%	26.43	0.80	3.0%	
Tailandia	4,802,533	3	4	-4%	4.5%	-4.1	14.9%	27.34	2.85	10.4%	23.90	0.53	2.2%	
Vietnam	4,530,689	71	5	96%	4.3%	4.3	14.9%	25.87	4.09	15.8%	19.80	0.61	3.1%	
Guatemala	3,877,939	16	7	22%	3.7%	1.0	14.9%	20.66	2.61	12.7%	18.64	0.38	2.0%	
Costa Rica	3,113,763	35	9	109%	2.9%	2.7	14.4%	n.d.	n.d.	n.d.	11.34	0.29	2.6%	
Emiratos Arabes	1,676,465	23	15	27%	1.6%	0.6	14.9%	21.85	3.30	15.1%	15.67	0.85	5.4%	
Pakistan	1,427,106	24	17	26%	1.3%	0.5	14.9%	12.67	3.36	26.5%	9.98	0.45	4.5%	
Rep Dominicana	1,131,320	10	21	-16%	1.1%	-2.4	14.7%	21.17	1.29	6.1%	14.31	0.30	2.1%	
Japón	400,985	72	30	9%	0.4%	0.4	14.9%	28.27	1.31	4.6%	34.44	0.44	1.3%	
MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6111204000	BABIES GARMENTS AND CLOTHING ACCESSORIES, KNITTED OR CROCHETED, OF COTTON: DRESSES													
ARANCEL NMF	11.5%	PREFERENCIAS					Free (CA,CL,IL,JO,MX,SG); 5.5% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	28,883,370	0	0	10%	100.0%	0.0	11.5%	25.16	0.43	1.7%	16.13	0.58	3.6%	
China	14,452,114	16	1	182%	50.0%	48.9	11.5%	24.51	2.25	9.2%	16.03	0.63	3.9%	
Tailandia	4,173,378	3	2	15%	14.4%	2.3	11.5%	20.34	2.13	10.5%	15.77	0.52	3.3%	
Malasia	2,118,040	1	3	-15%	7.3%	-13.8	11.5%	25.32	3.32	13.1%	13.55	0.31	2.3%	
Vietnam	1,669,478	27	4	135%	5.8%	5.5	11.5%	29.55	7.10	24.0%	18.84	0.53	2.8%	
Perú	915,615	13	5	30%	3.2%	1.5	11.5%	51.90	1.62	3.1%	32.02	0.63	2.0%	
El Salvador	400,107	28	11	71%	1.4%	1.1	11.2%	17.86	2.66	14.9%	8.43	0.30	3.6%	
Sri Lanka	199,851	25	14	27%	0.7%	0.3	11.5%	19.19	3.71	19.3%	27.43	0.65	2.4%	
Honduras	134,779	53	16	38%	0.5%	0.5	11.1%	n.d.	n.d.	n.d.	10.10	0.21	2.1%	
Costa Rica	58,713	38	23	102%	0.2%	0.2	11.3%	n.d.	n.d.	n.d.	11.40	0.31	2.7%	
Polonia	43,500	47	24	144%	0.2%	0.1	11.5%	81.52	2.99	3.7%	36.55	0.55	1.5%	
Rep Dominicana	8,975	21	42	-47%	0.0%	-0.6	0.0%	n.d.	n.d.	n.d.	33.26	0.26	0.8%	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6111205000	BABIES GARMENTS AND CLOTHING ACCESSORIES, KNITTED OR CROCHETED, OF COTTON: TROUSERS, BREECHES, AND SHORTS, NOT IMPORTED AS PARTS C													
ARANCEL NMF	14.9%	PREFERENCIAS					Free (CA,CL,IL,JO,MX,SG); 5.5% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	75,488,321	0	0	19%	100.0%	0.0	14.8%	16.80	0.34	2.0%	13.93	0.45	3.2%	
China	30,007,612	21	1	176%	39.8%	38.4	14.9%	18.43	3.50	19.0%	14.68	0.51	3.4%	
Tailandia	6,745,921	6	2	31%	8.9%	2.8	14.9%	16.96	2.49	14.7%	15.21	0.32	2.1%	
Vietnam	5,099,290	50	3	404%	6.8%	6.7	14.9%	21.09	5.81	27.5%	20.89	0.75	3.6%	
Honduras	4,975,643	14	4	55%	6.6%	4.3	14.0%	3.80	0.50	13.2%	7.98	0.14	1.7%	
Malasia	4,669,698	1	5	-2%	6.2%	-7.2	14.9%	21.29	3.23	15.2%	15.35	0.49	3.2%	
El Salvador	4,331,495	29	6	116%	5.7%	5.2	13.9%	16.44	0.78	4.8%	9.32	0.23	2.5%	
Filipinas	1,891,688	16	8	29%	2.5%	0.7	14.9%	33.73	3.43	10.2%	21.86	0.65	3.0%	
Sur Africa	1,316,177	37	10	89%	1.7%	1.5	15.0%	26.00	5.45	21.0%	11.79	0.65	5.5%	
India	1,109,829	26	11	41%	1.5%	0.7	14.9%	14.24	3.11	21.8%	11.56	0.86	7.5%	
Rep Dominicana	470,394	5	21	-33%	0.6%	-5.5	6.2%	16.66	1.98	11.9%	10.92	0.25	2.3%	
Rusia	452,919	42	22	84%	0.6%	0.5	14.9%	22.54	7.39	32.8%	22.26	1.20	5.4%	
MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6111206030	BABIES GARMENTS AND CLOTHING ACCESSORIES, KNITTED OR CROCHETED, OF COTTON: IMPORTED AS PARTS OF SETS													
ARANCEL NMF	8.1%	PREFERENCIAS					Free (AU,CA,CL,IL,JO,MX,SG)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	92,255,138	0	0	10%	100.0%	0.0	8.1%	14.91	0.32	2.2%	11.45	0.63	5.5%	
China	66,036,349	6	1	108%	71.6%	66.0	8.1%	17.91	3.37	18.8%	11.37	0.61	5.3%	
Tailandia	10,974,410	1	2	-6%	11.9%	-10.7	8.1%	13.86	3.45	24.9%	11.75	0.70	5.9%	
Filipinas	3,499,181	3	3	-17%	3.8%	-8.1	8.1%	14.12	2.16	15.3%	10.42	0.73	7.0%	
Bangladesh	3,415,869	4	4	-15%	3.7%	-6.7	8.1%	12.33	2.56	20.8%	9.84	0.59	6.0%	
India	1,847,523	13	5	21%	2.0%	0.7	8.1%	12.93	2.21	17.1%	12.16	0.62	5.1%	
Malasia	734,750	16	8	22%	0.8%	0.3	8.1%	23.00	2.57	11.2%	25.46	0.88	3.4%	
Vietnam	589,788	29	9	103%	0.6%	0.6	8.1%	29.02	7.86	27.1%	10.30	0.39	3.8%	
Suecia	403,482	41	11	0%	0.4%	0.4	8.1%	67.26	2.69	4.0%	n.d.	n.d.	n.d.	
Latvia	149,815	42	15	0%	0.2%	0.2	8.1%	70.69	2.57	3.6%	n.d.	n.d.	n.d.	
Italia	132,774	28	16	36%	0.1%	0.1	8.1%	49.58	2.70	5.4%	30.70	1.02	3.3%	
Rep Dominicana	68,126	10	23	-54%	0.1%	-2.4	0.0%	25.88	3.11	12.0%	30.89	0.30	1.0%	



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MATRIZ DE COMPETIDORES													
SECTOR	CONFECCIONES												
CODIGO	DESCRIPCION												
6112410010	WOMEN'S SWIMWEAR, KNITTED OR CROCHETED, OF SYNTHETIC FIBERS, CONTAINING BY WEIGHT 5 PERCENT OR MORE ELASTOMERIC YARN OR RUBBER												
ARANCEL NMF	24.9%	PREFERENCIAS				Free (CA,CL,IL,MX,SG); 15.5% (AU); 12.7% (JO)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	401,544,609	0	0	14%	100.0%	0.0	22.4%	41.71	0.27	0.7%	36.72	0.95	2.6%
Mexico	126,662,388	2	1	18%	31.5%	4.5	8.0%	65.16	3.15	4.8%	54.67	1.59	2.9%
Canada	87,917,385	1	2	0%	21.9%	-15.4	24.9%	93.86	7.02	7.5%	n.d.	n.d.	n.d.
Taiwan	36,321,927	3	3	15%	9.0%	0.4	24.8%	36.50	3.81	10.4%	36.17	0.91	2.5%
China	26,983,372	6	4	43%	6.7%	4.0	24.9%	51.59	3.77	7.3%	56.15	1.62	2.9%
Rep Dominicana	23,983,459	4	5	10%	6.0%	-0.9	11.0%	38.00	1.31	3.4%	35.39	0.56	1.6%
Indonesia	22,218,718	7	6	37%	5.5%	2.9	24.9%	35.61	4.89	13.7%	27.36	0.80	2.9%
Cambodia	10,122,320	23	7	192%	2.5%	2.5	24.9%	27.91	4.07	14.6%	29.97	0.98	3.3%
Vietnam	8,222,522	48	8	100%	2.0%	2.0	24.9%	43.61	6.85	15.7%	33.82	1.28	3.8%
Bangladesh	7,727,116	35	10	417%	1.9%	1.9	24.9%	30.59	2.97	9.7%	29.37	0.67	2.3%
Brazil	5,896,960	16	12	80%	1.5%	1.2	24.9%	65.12	2.70	4.1%	58.60	0.80	1.4%

MATRIZ DE COMPETIDORES													
SECTOR	CONFECCIONES												
CODIGO	DESCRIPCION												
6112410020	GIRLS' SWIMWEAR, KNITTED OR CROCHETED, OF SYNTHETIC FIBERS, CONTAINING BY WEIGHT 5 PERCENT OR MORE ELASTOMERIC YARN OR RUBBER												
ARANCEL NMF	24.9%	PREFERENCIAS				Free (CA,CL,IL,MX,SG); 15.5% (AU); 12.7% (JO)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	87,840,684	0	0	20%	100.0%	0.0	23.0%	32.17	0.36	1.1%	31.47	1.03	3.3%
Mexico	17,883,592	1	1	6%	20.4%	-13.6	11.3%	52.51	3.46	6.6%	n.d.	n.d.	n.d.
Rep Dominicana	17,314,846	2	2	16%	19.7%	-2.9	8.3%	31.54	1.02	3.2%	31.91	0.93	2.9%
Indonesia	11,573,359	3	3	25%	13.2%	1.8	24.9%	32.11	3.28	10.2%	31.22	1.08	3.5%
Filipinas	6,564,331	6	4	24%	7.5%	0.9	24.9%	31.50	3.73	11.8%	30.07	0.76	2.5%
China	5,297,413	5	5	17%	6.0%	-0.7	24.9%	55.19	4.08	7.4%	53.96	1.54	2.8%
Bangladesh	5,201,572	11	6	97%	5.9%	5.1	24.9%	28.91	4.30	14.9%	21.44	0.71	3.3%
Korea	5,026,614	8	7	54%	5.7%	3.6	24.9%	49.99	3.07	6.1%	58.90	2.26	3.8%
Cambodia	4,593,471	34	8	126%	5.2%	5.2	24.9%	25.20	3.10	12.3%	21.96	1.04	4.7%
Vietnam	2,976,315	35	10	136%	3.4%	3.4	24.9%	44.70	4.98	11.1%	46.12	1.07	2.3%
Sri Lanka	1,402,508	20	11	127%	1.6%	1.5	24.9%	33.72	2.57	7.6%	30.24	0.98	3.2%



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6114200010	WOMEN'S OR GIRLS' OTHER GARMENTS, KNITTED OR CROCHETED, OF COTTON: TOPS													
ARANCEL NMF	10.8%	PREFERENCIAS					Free (CA,CL,IL,JO,MX,SG); 9.7% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	262,901,722	0	0	20%	100.0%	0.0	10.8%	28.77	0.38	1.3%	18.57	0.56	3.0%	
Hong Kong	39,079,508	1	1	2%	14.9%	-13.7	10.8%	37.24	2.95	7.9%	21.12	0.67	3.2%	
Vietnam	28,292,395	77	2	316%	10.8%	10.8	10.8%	28.95	2.77	9.6%	15.66	0.58	3.7%	
Guatemala	23,485,663	7	3	52%	8.9%	5.5	10.8%	17.81	1.35	7.6%	13.39	0.28	2.1%	
Mexico	15,087,204	2	4	1%	5.7%	-5.5	6.5%	41.90	0.85	2.0%	25.27	0.36	1.4%	
Cambodia	13,041,334	17	5	64%	5.0%	3.5	10.8%	31.83	3.77	11.8%	31.42	0.82	2.6%	
Macao	12,199,501	13	7	43%	4.6%	2.3	10.8%	44.30	2.67	6.0%	26.10	1.13	4.3%	
Sri Lanka	9,684,977	12	8	34%	3.7%	1.3	10.8%	36.65	1.85	5.0%	35.11	0.62	1.8%	
Brunei	9,342,420	26	10	84%	3.6%	2.9	10.8%	30.95	2.73	8.8%	26.63	0.60	2.3%	
Honduras	8,213,462	20	12	55%	3.1%	2.0	10.8%	22.89	1.73	7.5%	13.45	0.34	2.5%	
Madagascar	4,208,668	37	17	83%	1.6%	1.3	10.9%	23.03	6.22	27.0%	16.85	0.70	4.2%	
Rep Dominicana	694,631	33	41	8%	0.3%	-0.1	10.8%	4.50	1.07	23.7%	14.83	0.36	2.4%	
MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6114301020	WOMEN'S OR GIRLS' OTHER GARMENTS, KNITTED OR CROCHETED, OF MAN-MADE FIBERS: TOPS													
ARANCEL NMF	28.2%	PREFERENCIAS					Free (CA,CL,IL,MX,SG); 15.5% (AU); 14.4% (JO)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	107,427,018	0	0	12%	100.0%	0.0	27.3%	33.77	0.32	0.9%	20.87	0.56	2.7%	
Taiwan	12,801,684	1	1	6%	11.9%	-2.8	28.2%	28.47	3.15	11.1%	21.04	0.60	2.8%	
Mexico	12,789,803	3	2	14%	11.9%	1.0	14.6%	29.19	0.95	3.2%	14.06	0.71	5.1%	
Korea	10,608,027	2	3	3%	9.9%	-3.7	28.2%	41.17	2.84	6.9%	26.05	0.55	2.1%	
Macao	10,024,840	12	4	52%	9.3%	6.6	28.2%	23.88	3.14	13.1%	22.86	0.63	2.7%	
China	8,027,501	6	5	14%	7.5%	0.5	28.2%	44.37	3.36	7.6%	21.04	0.55	2.6%	
Canada	6,726,038	8	6	18%	6.3%	1.2	28.2%	77.91	3.74	4.8%	n.d.	n.d.	n.d.	
Filipinas	5,801,044	18	7	86%	5.4%	4.7	28.2%	49.75	2.24	4.5%	34.28	0.64	1.9%	
Turquía	4,729,574	34	8	176%	4.4%	4.3	28.2%	46.86	2.29	4.9%	26.62	0.66	2.5%	
Guatemala	2,593,592	27	11	118%	2.4%	2.2	24.6%	20.73	2.56	12.4%	19.40	0.52	2.7%	
Rep Dominicana	2,343,817	37	13	140%	2.2%	2.1	28.2%	13.18	1.48	11.2%	5.64	0.23	4.1%	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6114303054	WOMEN'S OR GIRLS' COVERALLS, JUMPSUITS, AND SIMILAR APPARAL, KNITTED OR CROCHETED, OF MAN-MADE FIBERS: CONTAINING LESS THAN 23 PERCENT													
ARANCEL NMF	14.9%	PREFERENCIAS					Free (CA,CL,IL,JO,MX,SG); 13.4% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	19,996,554	0	0	20%	100.0%	0.0	14.7%	14.82	0.17	1.1%	17.37	0.94	5.4%	
China	4,914,394	1	1	9%	24.6%	-11.6	14.9%	20.07	8.04	40.0%	19.88	1.12	5.6%	
Filipinas	4,797,861	15	2	218%	24.0%	23.5	14.9%	16.86	2.92	17.3%	29.47	0.88	3.0%	
Tailandia	4,624,924	30	3	80%	23.1%	23.1	14.9%	19.72	0.32	1.6%	13.10	0.98	7.5%	
Mexico	1,618,599	5	4	34%	8.1%	2.8	5.4%	36.63	5.11	14.0%	n.d.	n.d.	n.d.	
Indonesia	912,374	3	5	-9%	4.6%	-9.1	14.9%	19.18	7.59	39.6%	11.96	0.81	6.8%	
Vietnam	604,167	31	7	-25%	3.0%	3.0	14.9%	n.d.	n.d.	n.d.	13.29	1.07	8.1%	
Madagascar	337,435	32	8	-5%	1.7%	1.7	0.0%	n.d.	n.d.	n.d.	12.78	0.36	2.8%	
Korea	184,370	18	10	89%	0.9%	0.8	14.9%	14.67	2.63	18.0%	11.06	0.55	5.0%	
Swaziland	183,254	33	11	0%	0.9%	0.9	0.0%	n.d.	n.d.	n.d.	12.27	0.78	6.4%	
El Salvador	162,127	34	12	10%	0.8%	0.8	0.0%	27.29	2.23	8.2%	23.41	0.47	2.0%	
Rep Dominicana	0	12	43	-100%	0.0%	-1.1	0.0%	18.28	1.33	7.3%	17.44	0.47	2.7%	
MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6114303060	MEN'S OR BOYS' OTHER GARMENTS, KNITTED OR CROCHETED, OF MAN-MADE FIBERS: OTHER APPAREL													
ARANCEL NMF	14.9%	PREFERENCIAS					Free (CA,CL,IL,JO,MX,SG); 13.4% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	39,588,672	0	0	8%	100.0%	0.0	14.9%	21.25	0.34	1.6%	11.63	0.38	3.3%	
Mexico	8,341,162	1	1	-4%	21.1%	-12.8	5.3%	49.15	6.28	12.8%	14.68	0.13	0.9%	
Costa Rica	4,819,642	2	2	-2%	12.2%	-5.6	0.0%	14.85	2.13	14.4%	10.33	0.14	1.4%	
Pakistan	4,492,066	38	3	43%	11.3%	11.3	14.9%	12.07	2.73	22.6%	8.99	0.36	4.0%	
Sur Africa	4,449,702	39	4	84%	11.2%	11.2	14.9%	16.54	1.93	11.7%	12.72	0.60	4.7%	
Guatemala	2,251,726	40	5	306%	5.7%	5.7	14.9%	16.56	1.05	6.3%	15.20	0.38	2.5%	
Rep Dominicana	2,103,959	3	6	-16%	5.3%	-9.5	0.0%	29.22	0.78	2.7%	6.01	0.11	1.8%	
Tailandia	1,796,309	13	7	63%	4.5%	3.7	14.9%	19.69	3.27	16.6%	17.75	0.65	3.7%	
China	1,601,520	12	8	52%	4.0%	3.0	14.9%	30.48	6.40	21.0%	25.37	0.95	3.7%	
Taiwan	1,528,626	10	9	47%	3.9%	2.7	14.9%	26.28	2.13	8.1%	16.06	0.84	5.2%	
Swaziland	926,309	41	10	58%	2.3%	2.3	0.0%	17.58	1.23	7.0%	16.10	0.72	4.5%	
Honduras	788,802	37	12	631%	2.0%	2.0	0.0%	n.d.	n.d.	n.d.	20.36	0.12	0.6%	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6114303070	WOMEN'S OR GIRLS' OTHER GARMENTS, KNITTED OR CROCHETED, OF MAN-MADE FIBERS: OTHER APPAREL													
ARANCEL NMF	14.9%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 13.4% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	34,899,908	0	0	9%	100.0%	0.0	14.4%	45.89	0.25	0.5%	11.73	0.50	4.3%	
Mexico	8,953,304	1	1	-5%	25.7%	-17.6	4.5%	40.48	2.30	5.7%	11.37	0.07	0.6%	
Canada	5,912,539	2	2	20%	16.9%	5.4	14.9%	89.18	6.75	7.6%	n.d.	n.d.	n.d.	
Taiwan	4,772,682	3	3	27%	13.7%	6.3	14.9%	31.17	4.60	14.7%	13.67	0.53	3.9%	
Indonesia	2,650,622	5	4	29%	7.6%	3.8	14.9%	9.20	1.55	16.9%	7.27	0.37	5.1%	
China	2,450,115	8	5	38%	7.0%	4.3	14.9%	33.56	3.95	11.8%	25.40	1.27	5.0%	
Rep Dominicana	1,629,383	23	6	96%	4.7%	4.2	14.9%	23.24	3.17	13.6%	6.12	0.17	2.8%	
Colombia	979,381	16	8	50%	2.8%	2.0	4.6%	40.72	1.30	3.2%	59.08	0.75	1.3%	
Bangladesh	875,495	37	9	189%	2.5%	2.5	14.9%	28.04	4.10	14.6%	18.87	0.56	3.0%	
Vietnam	700,487	57	10	21%	2.0%	2.0	14.9%	21.46	1.25	5.8%	11.46	1.12	9.8%	
Cambodia	601,329	17	11	39%	1.7%	1.1	14.9%	15.73	4.22	26.8%	9.02	0.42	4.6%	
MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6115122000	PANTY HOSE AND TIGHTS, KNITTED OR CROCHETED, OF SYNTHETIC FIBERS, MEASURING 67 DECITEX OR MORE PER SINGLE YARN, OTHER THAN SURGICAL													
ARANCEL NMF	14.9%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 13.4% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	16,894,497	0	0	18%	100.0%	0.0	11.8%	20.15	0.31	1.5%	12.37	0.41	3.3%	
El Salvador	4,743,925	23	1	29%	28.1%	28.1	0.6%	69.73	1.76	2.5%	89.55	0.10	0.1%	
Taiwan	3,717,144	1	2	7%	22.0%	-10.8	14.9%	20.79	3.71	17.8%	14.48	0.61	4.2%	
China	3,645,991	24	3	580%	21.6%	21.6	14.9%	9.86	2.77	28.1%	4.88	0.34	6.9%	
Italia	2,965,875	2	4	12%	17.6%	-4.3	14.9%	39.14	3.68	9.4%	19.61	0.56	2.8%	
Mexico	976,038	6	5	28%	5.8%	1.5	14.9%	35.51	5.53	15.6%	30.34	0.44	1.4%	
Korea	422,589	9	6	42%	2.5%	1.3	14.9%	35.14	4.37	12.4%	26.09	0.90	3.5%	
Hong Kong	89,914	25	7	85%	0.5%	0.5	14.9%	214.42	2.86	1.3%	n.d.	n.d.	n.d.	
Brazil	50,612	26	10	223%	0.3%	0.3	14.9%	14.55	1.43	9.8%	42.20	0.50	1.2%	
Marruecos	15,354	15	13	47%	0.1%	0.1	14.9%	46.64	1.88	4.0%	n.d.	n.d.	n.d.	
Bangladesh	14,170	27	14	-11%	0.1%	0.1	14.9%	n.d.	n.d.	n.d.	17.28	0.95	5.5%	
Rep Dominicana	0	41	37	-100%	0.0%	0.0	15.4%	23.54	2.08	8.8%	n.d.	n.d.	n.d.	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6115929000	SOCKS AND OTHER HOSIERY, FOR VARICOSE VEINS, AND FOOTWEAR WITHOUT APPLIED SOLES, KNITTED OR CROCHETED, OF COTTON: NOT CONTAINING													
ARANCEL NMF	13.5%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 5.5% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	667,460,978	0	0	11%	100.0%	0.0	13.4%	17.17	0.48	2.8%	7.84	0.35	4.5%	
Korea	131,323,152	2	1	14%	19.7%	2.1	13.5%	18.60	3.13	16.8%	15.72	0.67	4.3%	
Mexico	94,108,770	1	2	-6%	14.1%	-12.8	13.5%	26.10	2.61	10.0%	6.36	0.25	4.0%	
Rep Dominicana	91,200,887	5	3	18%	13.7%	3.2	0.0%	9.25	0.90	9.8%	6.38	0.34	5.3%	
Costa Rica	73,008,103	4	4	8%	10.9%	-1.0	13.5%	18.97	1.11	5.8%	8.70	0.15	1.7%	
Pakistan	69,563,054	8	5	66%	10.4%	8.4	13.5%	6.29	1.36	21.6%	4.87	0.40	8.3%	
Honduras	58,946,307	7	6	51%	8.8%	6.3	9.5%	9.06	0.88	9.8%	6.99	0.16	2.3%	
Turquia	25,736,227	9	8	35%	3.9%	2.1	13.5%	12.04	2.16	17.9%	8.89	0.40	4.5%	
Colombia	15,889,642	10	10	22%	2.4%	0.8	13.5%	17.19	0.67	3.9%	9.70	0.14	1.4%	
Guatemala	9,830,130	34	11	231%	1.5%	1.5	8.9%	7.68	0.77	10.1%	5.19	0.13	2.6%	
Ghana	6,341,349	64	14	121%	1.0%	1.0	0.0%	n.d.	n.d.	n.d.	4.90	0.40	8.2%	

MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6115939020	SOCKS AND OTHER HOSIERY, ETC., KNITTED OR CROCHETED, OF SYNTHETIC FIBERS: CONTAINING LESS THAN 23 PERCENT BY WEIGHT OF WOOL OR FINE													
ARANCEL NMF	14.6%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 5.5% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	362,993,638	0	0	41%	100.0%	0.0	14.6%	13.06	0.33	2.5%	8.69	0.44	5.1%	
China	211,488,099	10	1	278%	58.3%	57.2	14.6%	12.96	3.22	24.9%	7.43	0.41	5.6%	
Korea	44,068,720	2	2	35%	12.1%	-2.2	14.6%	17.67	2.79	15.8%	17.12	0.75	4.4%	
Taiwan	35,109,686	1	3	-5%	9.7%	-36.4	14.6%	15.96	2.60	16.3%	12.64	0.59	4.7%	
Mexico	21,887,663	3	4	28%	6.0%	-2.6	14.5%	19.36	2.01	10.4%	5.57	0.91	16.4%	
Colombia	14,126,730	8	5	76%	3.9%	2.3	14.6%	27.79	0.99	3.6%	8.21	0.11	1.3%	
Turquia	4,129,182	28	8	143%	1.1%	1.0	14.6%	14.56	2.46	16.9%	9.25	0.40	4.4%	
Costa Rica	1,991,155	20	12	69%	0.5%	0.3	14.6%	19.81	1.19	6.0%	19.35	0.34	1.8%	
Pakistan	674,776	27	17	48%	0.2%	0.0	14.6%	17.08	2.57	15.0%	4.98	0.26	5.3%	
Sur Africa	540,665	50	19	151%	0.1%	0.1	14.6%	34.69	2.49	7.2%	10.43	0.94	9.0%	
Hong Kong	300,400	34	23	83%	0.1%	0.1	14.6%	11.93	2.63	22.1%	8.88	0.66	7.5%	
Rep Dominicana	120,396	39	28	96%	0.0%	0.0	2.7%	18.00	3.77	20.9%	4.14	0.47	11.5%	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6115991820	SOCKS AND OTHER HOSIERY, ETC., KNITTED OR CROCHETED, OF ARTIFICIAL FIBERS: CONTAINING LESS THAN 23 PERCENT BY WEIGHT OF WOOL OR FINE													
ARANCEL NMF	14.6%	PREFERENCIAS					Free (CA,CL,IL,JO,MX,SG); 5.5% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	15,704,998	0	0	22%	100.0%	0.0	14.6%	14.25	0.30	2.1%	10.97	0.63	5.7%	
China	6,560,228	12	1	246%	41.8%	41.1	14.6%	13.38	4.12	30.8%	8.69	0.70	8.1%	
Korea	3,785,149	2	2	18%	24.1%	-3.5	14.6%	17.60	3.58	20.3%	17.79	1.00	5.6%	
Taiwan	3,050,399	1	3	3%	19.4%	-18.2	14.6%	14.53	2.81	19.3%	11.06	0.05	0.4%	
Canada	848,313	3	4	2%	5.4%	-5.5	14.6%	48.33	4.80	9.9%	n.d.	n.d.	n.d.	
Italia	585,717	7	5	41%	3.7%	1.7	14.6%	44.98	2.97	6.6%	35.88	0.80	2.2%	
Costa Rica	223,503	13	7	57%	1.4%	0.9	14.6%	19.74	1.41	7.2%	n.d.	n.d.	n.d.	
Sur Africa	112,642	22	8	284%	0.7%	0.7	0.0%	43.82	2.80	6.4%	44.00	0.50	1.1%	
Colombia	29,034	23	11	-4%	0.2%	0.2	0.0%	28.48	1.32	4.6%	n.d.	n.d.	n.d.	
España	20,621	18	13	165%	0.1%	0.1	14.6%	54.29	4.48	8.3%	n.d.	n.d.	n.d.	
Iceland	18,177	24	14	16%	0.1%	0.1	14.6%	169.40	4.15	2.5%	n.d.	n.d.	n.d.	
Rep Dominicana	916	26	20	0%	0.0%	0.0	4.7%	88.83	12.50	14.1%	n.d.	n.d.	n.d.	
MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6116928800	GLOVES, MITTENS AND MITTS, KNITTED OR CROCHETED, OF COTTON: NOT MADE FROM PRE-EXISTING MACHINE KNIT FABRIC, WITHOUT FOURCHETTES													
ARANCEL NMF	9.4%	PREFERENCIAS					Free (AU,CA,CL,IL,JO,MX,SG); 7.4% (E)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	40,993,543	0	0	12%	100.0%	0.0	9.4%	13.90	0.40	2.8%	2.03	0.26	12.7%	
Mexico	14,498,338	3	1	39%	35.4%	20.4	9.5%	14.45	2.69	18.6%	16.62	0.16	1.0%	
China	14,275,256	10	2	127%	34.8%	32.8	9.4%	23.70	3.27	13.8%	1.92	0.23	11.9%	
Indonesia	4,474,843	5	3	32%	10.9%	5.2	9.4%	25.75	2.08	8.1%	1.91	0.31	16.2%	
Filipinas	2,873,718	2	4	-9%	7.0%	-8.9	9.4%	2.05	0.34	16.4%	2.14	0.27	12.8%	
Korea	1,207,767	1	5	-42%	2.9%	-37.3	9.4%	13.24	3.28	24.8%	3.21	0.24	7.4%	
Pakistan	1,197,098	12	6	35%	2.9%	1.5	9.4%	7.08	3.70	52.2%	2.51	0.30	11.9%	
Malasia	895,742	11	7	21%	2.2%	0.6	9.4%	8.38	3.38	40.3%	1.75	0.29	16.6%	
India	36,674	33	11	-15%	0.1%	0.1	9.4%	226.17	9.64	4.3%	1.52	0.26	17.0%	
Australia	7,661	34	15	0%	0.0%	0.0	9.4%	n.d.	n.d.	n.d.	1.82	0.11	5.9%	
Suiza	5,948	35	17	37%	0.0%	0.0	9.4%	n.d.	n.d.	n.d.	291.67	8.43	2.9%	
Rep Dominicana	0	44	35	0%	0.0%	0.0	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6116938800	GLOVES, MITTENS AND MITTS, KNITTED OR CROCHETED, OF SYNTHETIC FIBER: NO FOURCHETTES SIDEWALLS, CONTAINING LESS THAN 23 PERCENT WOOL													
ARANCEL NMF	18.6%	PREFERENCIAS					Free (AU,CA,CL,IL,JO,MX,SG); 16.3% (E)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	91,457,833	0	0	9%	100.0%	0.0	18.6%	19.59	0.29	1.5%	8.32	0.46	5.6%	
China	41,428,477	2	1	38%	45.3%	27.7	18.6%	19.09	3.49	18.3%	7.50	0.44	5.8%	
Mexico	22,235,331	3	2	22%	24.3%	8.4	18.6%	16.76	1.44	8.6%	n.d.	n.d.	n.d.	
Taiwan	13,228,620	1	3	-11%	14.5%	-18.0	18.6%	21.46	2.56	11.9%	9.60	0.48	5.0%	
Filipinas	6,101,898	4	4	-1%	6.7%	-3.1	18.6%	26.89	4.11	15.3%	14.86	0.69	4.6%	
Korea	1,975,947	11	5	13%	2.2%	0.2	18.6%	20.50	3.18	15.5%	12.19	0.58	4.8%	
Vietnam	464,453	37	9	61%	0.5%	0.5	18.6%	15.58	3.71	23.8%	9.74	0.62	6.4%	
Alemania	349,096	38	10	12%	0.4%	0.4	18.6%	283.23	12.21	4.3%	27.52	1.29	4.7%	
Romania	45,889	39	21	13%	0.1%	0.1	18.6%	n.d.	n.d.	n.d.	18.67	0.65	3.5%	
India	30,571	40	22	107%	0.0%	0.0	18.6%	30.65	3.09	10.1%	5.49	0.43	7.7%	
Irlanda	13,486	41	24	0%	0.0%	0.0	18.6%	36.21	6.57	18.1%	n.d.	n.d.	n.d.	
Rep Dominicana	2,357	20	34	-63%	0.0%	-0.2	0.0%	n.d.	n.d.	n.d.	31.99	0.97	3.0%	
MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6117101000	OTHER MADE UP CLOTHING ACCESSORIES, KNITTED OR CROCHETED, PARTS OF GARMENTS: SCARVES, SHAWLS, MUFFLERS, ETC., OF WOOL OR FINE ANIMA													
ARANCEL NMF	9.6%	PREFERENCIAS					Free (AU,CA,CL,IL,JO,MX,SG)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	64,586,408	0	0	19%	100.0%	0.0	9.6%	70.57	0.27	0.4%	34.91	0.83	2.4%	
China	49,502,201	1	1	32%	76.6%	25.2	9.6%	65.01	3.46	5.3%	34.23	0.80	2.3%	
Italia	3,491,341	3	2	-3%	5.4%	-6.8	9.6%	151.81	6.23	4.1%	44.75	0.68	1.5%	
Reino Unido	2,940,494	5	3	27%	4.6%	1.0	9.6%	151.54	3.63	2.4%	92.33	0.39	0.4%	
Filipinas	2,392,329	2	4	-18%	3.7%	-13.3	9.6%	90.95	4.05	4.5%	69.74	3.47	5.0%	
Hong Kong	1,821,468	4	5	-4%	2.8%	-3.9	9.6%	75.84	4.51	6.0%	46.37	0.76	1.6%	
Taiwan	1,047,096	13	6	85%	1.6%	1.3	9.6%	31.00	2.25	7.3%	24.79	0.88	3.6%	
Tailandia	494,970	26	7	122%	0.8%	0.7	9.6%	57.61	2.86	5.0%	35.61	1.65	4.6%	
Alemania	175,558	17	12	41%	0.3%	0.1	9.6%	117.77	6.59	5.6%	n.d.	n.d.	n.d.	
Mongolia	161,376	33	13	107%	0.2%	0.2	9.6%	121.40	1.47	1.2%	81.50	2.41	3.0%	
Bolivia	143,782	24	14	60%	0.2%	0.2	9.6%	63.46	2.57	4.1%	n.d.	n.d.	n.d.	
Rep Dominicana	0	35	64	-100%	0.0%	0.0	9.8%	21.95	1.99	9.1%	n.d.	n.d.	n.d.	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6117102030	OTHER MADE UP CLOTHING ACCESSORIES, KNITTED OR CROCHETED, PARTS OF GARMENTS: SCARVES, SHAWLS, MUFLERS, ETC., LESS THAN 23 PERCENT													
ARANCEL NMF	11.3%	PREFERENCIAS					Free (AU,CA,CL,IL,JO,MX,SG)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	116,635,215	0	0	46%	100.0%	0.0	11.0%	15.01	0.33	2.2%	11.86	0.60	5.0%	
China	82,799,216	3	1	118%	71.0%	56.8	10.9%	16.44	3.03	18.4%	11.89	0.58	4.9%	
Korea	7,562,214	2	2	19%	6.5%	-7.8	11.3%	15.08	2.81	18.6%	9.28	0.57	6.2%	
Taiwan	6,906,389	1	3	0%	5.9%	-20.3	11.3%	17.99	3.21	17.9%	12.49	0.67	5.3%	
Filipinas	4,215,897	6	4	30%	3.6%	-2.1	11.3%	17.17	2.70	15.7%	14.12	0.70	4.9%	
Italia	2,802,521	5	5	16%	2.4%	-3.5	11.3%	81.35	3.88	4.8%	41.08	0.81	2.0%	
Indonesia	2,056,523	15	6	62%	1.8%	0.6	11.3%	15.31	4.27	27.9%	7.71	0.52	6.8%	
Sri Lanka	381,838	29	13	170%	0.3%	0.3	11.3%	10.28	1.17	11.3%	11.14	0.63	5.6%	
Rep Dominicana	377,597	14	14	-2%	0.3%	-1.3	10.8%	28.52	2.44	8.5%	21.35	0.60	2.8%	
Turquia	281,949	43	15	277%	0.2%	0.2	11.3%	20.04	3.99	19.9%	9.43	0.64	6.8%	
Vietnam	247,268	58	17	25%	0.2%	0.2	11.3%	19.11	5.04	26.4%	6.19	0.62	10.1%	
Swaziland	48,971	59	25	0%	0.0%	0.0	11.3%	n.d.	n.d.	n.d.	29.60	1.40	4.7%	
MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6117809540	OTHER MADE UP CLOTHING ACCESSORIES, KNITTED OR CROCHETED, PARTS OF GARMENTS: OTHER ACCESSORIES, CONTAINING LESS THAN 23 PERCENT													
ARANCEL NMF	14.6%	PREFERENCIAS					Free (AU,CA,CL,E*,JO,IL,MX,SG)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	18,307,934	0	0	14%	100.0%	0.0	14.2%	22.97	0.31	1.4%	17.38	0.78	4.5%	
China	3,977,093	2	1	32%	21.7%	9.8	14.6%	38.12	5.24	13.8%	23.48	1.09	4.6%	
Taiwan	3,601,377	1	2	-3%	19.7%	-17.4	14.6%	30.70	4.43	14.4%	16.13	0.77	4.7%	
Mexico	3,110,180	9	3	97%	17.0%	15.1	7.9%	15.49	3.13	20.2%	5.97	0.03	0.6%	
Korea	1,265,847	3	4	0%	6.9%	-4.5	14.6%	36.94	3.55	9.6%	31.52	1.01	3.2%	
Canada	1,162,886	4	5	2%	6.4%	-3.6	14.6%	62.42	6.13	9.8%	n.d.	n.d.	n.d.	
Rep Dominicana	1,054,599	7	6	29%	5.8%	2.2	3.9%	9.65	1.93	20.0%	10.39	0.22	2.1%	
Vietnam	598,091	34	8	261%	3.3%	3.3	14.6%	16.05	5.08	31.6%	11.31	0.57	5.0%	
Alemania	394,178	22	9	149%	2.2%	2.1	14.6%	175.47	9.07	5.2%	n.d.	n.d.	n.d.	
Bangladesh	392,502	12	10	34%	2.1%	1.0	14.6%	25.41	10.59	41.7%	19.62	0.69	3.5%	
Pakistan	362,277	16	11	54%	2.0%	1.4	14.6%	8.95	1.16	12.9%	8.39	0.46	5.4%	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6201122050	MEN'S OVERCOATS, CARCOATS, CAPES, CLOAKS, AND SIMILAR COATS, NOT KNITTED, OF COTTON: OTHER													
ARANCEL NMF	9.4%	PREFERENCIAS					Free (CA,CL,IL,JO,MX,SG); 8.4% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	26,249,891	0	0	9%	100.0%	0.0	9.4%	26.55	0.37	1.4%	11.20	0.61	5.5%	
China	5,685,269	1	1	3%	21.7%	-6.2	9.4%	32.62	3.01	9.2%	15.48	0.75	4.8%	
Italia	3,145,314	2	2	6%	12.0%	-1.6	9.4%	189.40	6.64	3.5%	47.39	0.99	2.1%	
Macao	2,987,577	3	3	8%	11.4%	-0.4	9.4%	15.81	3.65	23.1%	12.97	0.48	3.7%	
Hong Kong	2,847,273	4	4	9%	10.8%	0.1	9.4%	19.28	2.88	14.9%	10.35	0.56	5.5%	
Vietnam	1,812,643	60	5	95%	6.9%	6.9	9.4%	16.41	3.78	23.0%	9.56	0.75	7.8%	
India	1,332,331	9	6	29%	5.1%	2.5	9.4%	10.93	1.30	11.9%	5.44	0.33	6.1%	
Nicaragua	804,528	61	8	0%	3.1%	3.1	9.4%	n.d.	n.d.	n.d.	9.34	0.48	5.1%	
Indonesia	593,743	14	11	23%	2.3%	0.9	9.4%	43.33	4.18	9.6%	17.21	0.96	5.6%	
Filipinas	410,407	22	15	50%	1.6%	1.1	9.4%	45.55	5.42	11.9%	12.21	0.50	4.1%	
Sri Lanka	316,963	31	16	64%	1.2%	1.0	9.4%	12.93	2.85	22.0%	15.09	1.07	7.1%	
Rep Dominicana	7,080	36	44	-25%	0.0%	-0.1	9.5%	6.44	1.11	17.2%	n.d.	n.d.	n.d.	

MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6201922021	MEN'S OR BOYS' ANORAKS, WIND-BREAKERS AND SIMILAR ARTICLES, NOT KNITTED, OF COTTON: CORDUROY													
ARANCEL NMF	9.4%	PREFERENCIAS					Free (CA,CL,IL,JO,MX,SG); 8.4% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	15,970,968	0	0	55%	100.0%	0.0	9.4%	12.76	0.43	3.3%	11.02	0.54	4.9%	
China	4,450,206	2	1	54%	27.9%	-0.7	9.4%	17.03	1.60	9.4%	12.06	0.42	3.5%	
Sri Lanka	2,717,105	5	2	111%	17.0%	12.1	9.4%	15.55	3.85	24.8%	11.70	0.57	4.9%	
India	1,972,286	8	3	134%	12.3%	10.0	9.4%	8.76	3.11	35.5%	10.96	0.56	5.1%	
Indonesia	1,300,304	1	4	12%	8.1%	-21.4	9.4%	34.17	8.95	26.2%	10.17	0.69	6.8%	
Hong Kong	1,098,523	3	5	51%	6.9%	-0.8	9.4%	18.25	1.68	9.2%	13.92	0.46	3.3%	
Korea	869,100	19	6	204%	5.4%	5.1	9.4%	11.14	2.54	22.8%	11.02	0.73	6.6%	
Emiratos Arabes	852,748	22	7	354%	5.3%	5.3	9.4%	8.07	0.63	7.8%	8.08	0.62	7.7%	
Vietnam	417,835	24	8	3%	2.6%	2.6	9.4%	25.20	4.48	17.8%	17.94	1.19	6.7%	
Egipto	251,447	25	12	0%	1.6%	1.6	9.4%	11.36	1.45	12.8%	28.15	0.33	1.2%	
Pakistan	187,671	26	14	122%	1.2%	1.2	9.4%	10.34	2.65	25.6%	8.73	0.84	9.7%	
Rep Dominicana	0	36	32	0%	0.0%	0.0	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6201922051	MEN'S ANORAKS, WIND-BREAKERS AND SIMILAR ARTICLES, NOT KNITTED, OF COTTON: OTHER													
ARANCEL NMF	9.4%	PREFERENCIAS					Free (CA,CL,IL,JO,MX,SG); 8.4% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	217,859,954	0	0	8%	100.0%	0.0	9.4%	18.34	0.37	2.0%	9.62	0.54	5.7%	
Mexico	51,852,668	3	1	41%	23.8%	15.8	9.4%	44.25	1.67	3.8%	n.d.	n.d.	n.d.	
Sri Lanka	23,947,894	9	2	49%	11.0%	8.0	9.4%	12.04	1.91	15.8%	9.74	0.43	4.5%	
China	22,451,451	2	3	0%	10.3%	-3.6	9.4%	22.40	3.01	13.5%	15.11	0.56	3.7%	
Hong Kong	15,959,717	1	4	-13%	7.3%	-10.1	9.4%	19.72	2.83	14.3%	13.26	0.42	3.1%	
Bangladesh	15,948,189	5	5	22%	7.3%	2.8	9.4%	14.92	3.31	22.2%	7.38	0.62	8.4%	
Rusia	8,246,437	20	7	39%	3.8%	2.4	9.4%	9.84	2.71	27.6%	8.19	0.62	7.5%	
Korea	7,034,873	17	10	26%	3.2%	1.5	9.4%	16.20	2.23	13.8%	8.92	0.46	5.2%	
Vietnam	5,327,515	50	12	216%	2.4%	2.4	9.4%	16.46	3.23	19.6%	10.87	0.70	6.5%	
Cambodia	4,660,921	26	14	43%	2.1%	1.5	9.4%	13.47	2.58	19.2%	8.68	0.53	6.1%	
Belize	2,503,220	76	19	84%	1.1%	1.1	0.0%	8.71	0.59	6.8%	10.38	0.21	2.0%	
Rep Dominicana	103,846	31	39	-29%	0.0%	-0.2	9.4%	11.88	2.36	19.9%	11.77	0.54	4.6%	
MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6201999060	MEN'S OR BOYS' ANORAKS, WIND-BREAKERS AND SIMILAR ARTICLES, NOT KNITTED, OF OTHER TEXTILE MATERIALS: OF OTHER NON-COTTON VEGETABLE													
ARANCEL NMF	4.2%	PREFERENCIAS					Free (CA,CL,E*,IL,JO,MX,SG); 3.7% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	17,357,145	0	0	11%	100.0%	0.0	4.2%	16.01	0.52	3.2%	6.83	0.39	5.7%	
China	16,294,725	2	1	42%	93.9%	58.5	4.2%	11.58	1.61	13.9%	6.64	0.38	5.7%	
Italia	637,360	4	2	13%	3.7%	0.2	4.2%	164.90	6.37	3.9%	177.85	2.95	1.7%	
Vietnam	111,180	17	3	89%	0.6%	0.6	4.2%	n.d.	n.d.	n.d.	12.52	0.71	5.7%	
Hong Kong	88,969	5	4	-31%	0.5%	-3.0	4.2%	20.78	3.05	14.7%	66.38	0.97	1.5%	
Bangladesh	72,021	1	5	-65%	0.4%	-40.7	4.2%	n.d.	n.d.	n.d.	6.63	0.54	8.2%	
Cambodia	13,159	33	8	0%	0.1%	0.1	4.2%	n.d.	n.d.	n.d.	7.53	0.63	8.4%	
Japón	11,090	28	11	48%	0.1%	0.0	4.2%	220.00	14.63	6.6%	n.d.	n.d.	n.d.	
Ucrania	5,009	34	15	0%	0.0%	0.0	4.2%	83.67	0.18	0.2%	n.d.	n.d.	n.d.	
Polonia	4,676	30	16	47%	0.0%	0.0	4.2%	104.05	20.55	19.8%	n.d.	n.d.	n.d.	
Turquia	4,429	35	17	-47%	0.0%	0.0	4.2%	22.18	6.29	28.4%	57.04	0.84	1.5%	
Rep Dominicana	0	49	41	0%	0.0%	0.0	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6202110010	WOMEN'S OVERCOATS, CARCOATS, CAPES, CLOAKS AND SIMILAR COATS, NOT KNITTED, OF WOOL OR FINE ANIMAL HAIR													
ARANCEL NMF	41 cents/kg + 16.3%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 15.5% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	245,691,321	0	0	13%	100.0%	0.0	17.2%	58.71	0.30	0.5%	24.95	0.97	3.9%	
Italia	39,003,254	2	1	6%	15.9%	-4.5	16.5%	205.10	4.30	2.1%	67.20	1.23	1.8%	
Rep Dominicana	36,597,879	1	2	4%	14.9%	-5.7	15.6%	34.86	3.30	9.5%	37.53	1.40	3.7%	
Guatemala	20,439,495	3	3	17%	8.3%	1.0	17.8%	22.87	2.53	11.1%	25.27	1.08	4.3%	
Belarus	17,352,965	4	4	23%	7.1%	1.9	18.2%	19.56	3.25	16.6%	18.41	0.93	5.0%	
Ucrania	15,691,390	5	5	26%	6.4%	2.3	18.5%	23.78	3.20	13.5%	17.86	1.01	5.7%	
Bulgaria	11,429,432	47	6	301%	4.7%	4.6	17.5%	34.40	2.63	7.7%	29.22	1.46	5.0%	
India	11,039,612	14	7	43%	4.5%	2.7	18.8%	17.09	4.40	25.8%	13.97	0.41	2.9%	
Filipinas	9,852,554	36	8	120%	4.0%	3.7	17.4%	41.54	3.21	7.7%	30.14	0.75	2.5%	
Indonesia	8,344,125	19	10	44%	3.4%	2.1	18.2%	31.32	2.67	8.5%	16.53	0.94	5.7%	
Turquía	5,754,772	26	11	45%	2.3%	1.5	17.1%	82.04	3.26	4.0%	39.90	0.70	1.8%	

MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6202122010	WOMEN'S OVERCOATS, CARCOATS, CAPES, CLOAKS AND SIMILAR COATS, NOT KNITTED, OF COTTON: RAINCOATS													
ARANCEL NMF	8.9%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 8% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	24,511,710	0	0	47%	100.0%	0.0	8.9%	36.11	0.33	0.9%	26.33	1.03	3.9%	
China	4,648,038	1	1	28%	19.0%	-13.8	8.9%	40.22	3.04	7.6%	23.29	1.00	4.3%	
Indonesia	3,125,132	7	2	98%	12.7%	8.9	8.9%	36.79	3.18	8.7%	33.50	1.03	3.1%	
Tailandia	3,027,507	8	3	100%	12.4%	8.7	8.9%	24.15	3.08	12.8%	20.16	1.15	5.7%	
Filipinas	2,708,296	11	4	97%	11.0%	7.6	8.9%	47.75	3.82	8.0%	36.34	0.87	2.4%	
Korea	2,581,729	2	5	38%	10.5%	-3.2	8.9%	38.80	1.86	4.8%	56.14	1.33	2.4%	
Macao	2,483,640	31	6	288%	10.1%	10.1	8.9%	21.37	2.47	11.6%	23.09	1.28	5.5%	
Vietnam	2,342,379	32	7	502%	9.6%	9.6	8.9%	13.90	4.19	30.1%	21.47	0.75	3.5%	
Malasia	235,654	18	12	79%	1.0%	0.5	8.9%	n.d.	n.d.	n.d.	38.05	1.45	3.8%	
Bangladesh	197,531	33	13	-3%	0.8%	0.8	8.9%	n.d.	n.d.	n.d.	27.86	1.69	6.1%	
Singapur	32,178	34	19	-37%	0.1%	0.1	8.9%	113.73	4.65	4.1%	n.d.	n.d.	n.d.	
Rep Dominicana	0	51	45	-100%	0.0%	0.0	9.0%	n.d.	n.d.	n.d.	52.45	4.65	8.9%	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6202122050	WOMEN'S OVERCOATS, CARCOATS, CAPES, CLOAKS AND SIMILAR COATS, NOT KNITTED, OF COTTON: OTHER													
ARANCEL NMF	8.9%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 8% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	91,636,800	0	0	32%	100.0%	0.0	8.9%	33.69	0.32	1.0%	17.73	0.61	3.4%	
China	18,933,231	1	1	28%	20.7%	-2.6	8.9%	30.80	3.62	11.8%	21.50	0.79	3.7%	
Sri Lanka	8,805,185	10	2	83%	9.6%	7.0	8.9%	26.26	3.81	14.5%	15.27	0.41	2.7%	
Italia	6,997,382	2	3	22%	7.6%	-2.7	8.9%	225.80	5.72	2.5%	35.44	0.72	2.0%	
Macao	6,133,014	7	4	38%	6.7%	1.2	8.9%	21.89	2.56	11.7%	24.99	1.06	4.2%	
Filipinas	5,705,551	13	5	72%	6.2%	4.1	8.9%	29.14	3.11	10.7%	33.59	0.67	2.0%	
Tailandia	5,250,110	15	6	84%	5.7%	4.2	8.9%	19.26	1.67	8.7%	19.17	0.60	3.1%	
Vietnam	4,715,558	63	8	103%	5.1%	5.1	8.9%	17.92	3.31	18.4%	20.65	0.54	2.6%	
Bangladesh	4,286,159	19	9	92%	4.7%	3.6	8.9%	11.51	2.55	22.1%	8.74	0.56	6.4%	
Guatemala	2,199,890	23	13	85%	2.4%	1.8	8.2%	28.55	1.02	3.6%	26.39	0.27	1.0%	
Brazil	1,087,477	52	17	319%	1.2%	1.2	8.9%	91.94	5.95	6.5%	10.32	0.50	4.9%	
Rep Dominicana	196,845	36	33	41%	0.2%	0.1	8.8%	8.26	0.95	11.4%	8.58	0.47	5.5%	

MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6202134020	WOMEN'S OVERCOATS, CARCOATS, CAPES, CLOAKS AND SIMILAR COATS, NOT KNITTED, OF MAN-MADE FIBERS, OTHER													
ARANCEL NMF	27.7%	PREFERENCIAS				Free (CA,CL,IL,MX,SG); 15.5% (AU); 14.2% (JO)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	62,943,522	0	0	8%	100.0%	0.0	27.5%	43.48	0.28	0.6%	17.62	0.81	4.6%	
China	13,831,845	1	1	14%	22.0%	3.9	27.7%	29.21	3.39	11.6%	19.40	0.84	4.3%	
Italia	6,055,134	3	2	8%	9.6%	0.0	27.7%	201.97	5.31	2.6%	42.67	0.73	1.7%	
Reino Unido	5,801,622	12	3	59%	9.2%	7.2	27.7%	263.19	2.20	0.8%	283.42	1.50	0.5%	
Macao	4,297,322	16	4	55%	6.8%	5.2	27.7%	19.75	3.00	15.2%	14.88	0.69	4.7%	
Vietnam	4,198,459	54	5	368%	6.7%	6.7	27.7%	20.82	4.64	22.3%	14.80	1.17	7.9%	
Indonesia	1,785,379	14	12	23%	2.8%	1.2	27.7%	24.22	3.51	14.5%	18.31	0.86	4.7%	
Turquia	1,665,313	21	13	46%	2.6%	1.9	27.7%	35.82	2.94	8.2%	22.47	0.59	2.6%	
Rep Dominicana	1,190,524	26	14	48%	1.9%	1.3	23.4%	38.22	4.15	10.9%	20.22	0.89	4.4%	
India	858,880	28	17	39%	1.4%	0.9	27.7%	26.09	3.03	11.6%	10.14	0.77	7.6%	
Bulgaria	470,728	70	19	309%	0.7%	0.7	27.7%	53.06	3.69	6.9%	41.10	0.63	1.5%	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6202922061	WOMEN'S ANORAKS, WIND-BREAKERS AND SIMILAR ARTICLES, NOT KNITTED, OF COTTON: OTHER													
ARANCEL NMF	8.9%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 8% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	226,066,361	0	0	15%	100.0%	0.0	8.9%	21.62	0.37	1.7%	15.11	0.54	3.6%	
Hong Kong	31,195,590	2	1	7%	13.8%	-4.2	8.9%	25.73	2.35	9.1%	18.80	0.43	2.3%	
India	23,700,005	3	2	23%	10.5%	2.5	8.9%	22.79	2.71	11.9%	13.28	0.60	4.5%	
China	20,469,525	1	3	-10%	9.1%	-15.0	8.9%	30.59	2.85	9.3%	19.63	0.63	3.2%	
Macao	17,033,265	6	4	20%	7.5%	1.3	8.9%	25.80	2.91	11.3%	20.02	0.56	2.8%	
Tailandia	16,356,751	7	5	37%	7.2%	3.7	8.9%	19.65	2.55	13.0%	15.55	0.49	3.2%	
Indonesia	16,290,087	13	6	60%	7.2%	5.3	8.9%	18.64	3.55	19.1%	16.04	0.59	3.7%	
Vietnam	13,052,498	72	8	1137%	5.8%	5.8	8.9%	18.00	3.28	18.2%	15.58	0.71	4.5%	
Sri Lanka	10,836,401	9	9	31%	4.8%	2.0	8.9%	17.58	2.85	16.2%	13.34	0.55	4.1%	
Turquía	5,901,217	15	10	40%	2.6%	1.4	8.9%	27.11	3.28	12.1%	25.38	0.55	2.2%	
Filipinas	5,272,533	17	11	50%	2.3%	1.5	8.9%	30.12	2.14	7.1%	19.80	0.76	3.8%	
Rep Dominicana	156,727	34	42	6%	0.1%	0.0	1.8%	23.52	0.55	2.3%	21.20	0.95	4.5%	
MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6202935011	WOMEN'S ANORAKS, WIND-BREAKERS AND SIMILAR ARTICLES, NOT KNITTED, OF MAN-MADE FIBERS, NOT WATER RESISTANT													
ARANCEL NMF	27.7%	PREFERENCIAS				Free (CA,CL,IL,MX,SG); 15.5% (AU); 14.2% (JO)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	128,390,388	0	0	11%	100.0%	0.0	27.6%	22.83	0.33	1.4%	14.21	0.72	5.0%	
China	20,149,212	2	1	20%	15.7%	4.2	27.7%	30.75	3.01	9.8%	19.92	0.88	4.4%	
Vietnam	19,163,491	46	2	342%	14.9%	14.9	27.7%	15.51	2.44	15.7%	12.30	0.79	6.4%	
Hong Kong	14,530,025	1	3	5%	11.3%	-2.7	27.7%	22.70	2.55	11.2%	17.26	0.79	4.6%	
Macao	12,483,626	15	4	66%	9.7%	7.8	27.7%	22.08	3.15	14.3%	12.73	0.82	6.4%	
Sri Lanka	11,596,357	6	5	29%	9.0%	4.1	27.7%	18.67	4.20	22.5%	13.21	0.50	3.7%	
Indonesia	5,125,715	11	8	21%	4.0%	1.2	27.7%	26.34	3.10	11.8%	18.10	0.70	3.9%	
Jordania	3,178,334	78	11	91%	2.5%	2.5	27.7%	19.91	3.14	15.8%	15.03	0.55	3.7%	
Rep Dominicana	1,039,529	24	19	10%	0.8%	0.0	22.3%	16.44	1.29	7.8%	17.14	0.85	5.0%	
Cambodia	497,756	54	22	123%	0.4%	0.4	27.7%	19.91	2.30	11.6%	24.18	1.37	5.7%	
Israel	393,162	66	25	329%	0.3%	0.3	27.7%	10.57	2.88	27.3%	14.17	0.47	3.3%	
Bulgaria	281,329	73	30	414%	0.2%	0.2	27.7%	66.20	2.89	4.4%	67.78	2.23	3.3%	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6203116000	M/B STS OF WL LT 30 SLK, NT KNT/CRHD WL LTEQ 18.5M													
ARANCEL NMF	17.5%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 15.5% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	91,417,538	0	0	125%	100.0%	0.0	17.5%	97.13	0.20	0.2%	30.83	0.94	3.1%	
Mexico	43,155,127	2	1	156%	47.2%	19.2	17.5%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Italia	19,179,709	1	2	89%	21.0%	-21.4	17.5%	140.23	5.28	3.8%	59.15	1.65	2.8%	
Canada	10,587,406	10	3	338%	11.6%	10.8	17.5%	259.45	10.27	4.0%	n.d.	n.d.	n.d.	
Korea	5,022,807	3	4	107%	5.5%	-2.2	17.5%	60.80	3.47	5.7%	65.06	1.34	2.1%	
India	3,441,032	16	5	21%	3.8%	3.8	17.5%	15.05	2.50	16.6%	17.05	0.67	3.9%	
Vietnam	2,199,781	17	6	87%	2.4%	2.4	17.5%	20.53	2.55	12.4%	26.86	1.19	4.4%	
Indonesia	1,891,433	15	7	731%	2.1%	2.1	17.5%	32.51	3.64	11.2%	34.91	1.00	2.9%	
Tunez	1,262,127	18	8	65%	1.4%	1.4	17.5%	24.52	4.64	18.9%	18.06	0.64	3.5%	
Turquia	1,024,272	19	9	457%	1.1%	1.1	17.5%	75.27	4.62	6.1%	118.68	0.95	0.8%	
Sur Africa	685,475	20	10	28%	0.7%	0.7	0.0%	43.32	0.73	1.7%	43.83	1.33	3.0%	
Rep Dominicana	289	4	31	-81%	0.0%	-6.5	17.6%	62.29	21.00	33.7%	n.d.	n.d.	n.d.	
MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6203119000	M/B SUITS OF WOOL LT 30% SLK, NT KNT/CRCHTD NESOI													
ARANCEL NMF	17.5%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 15.5% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	438,121,389	0	0	155%	100.0%	0.0	17.5%	111.72	0.23	0.2%	38.07	1.06	2.8%	
Italia	137,933,390	2	1	155%	31.5%	0.2	17.5%	159.06	4.86	3.1%	66.64	1.27	1.9%	
Canada	128,254,540	1	2	149%	29.3%	-3.0	17.5%	160.79	13.07	8.1%	n.d.	n.d.	n.d.	
Mexico	24,604,850	3	3	105%	5.6%	-7.7	17.5%	72.79	3.50	4.8%	56.59	0.94	1.7%	
Colombia	18,654,637	4	4	137%	4.3%	-1.4	17.4%	40.69	1.55	3.8%	44.76	0.95	2.1%	
Vietnam	14,817,762	25	5	289%	3.4%	3.4	17.5%	28.21	2.73	9.7%	26.77	1.04	3.9%	
Korea	14,758,731	26	6	8%	3.4%	3.4	17.5%	27.37	3.41	12.5%	40.58	1.17	2.9%	
Suiza	11,202,750	23	7	764%	2.6%	2.5	17.5%	295.62	3.66	1.2%	85.81	0.07	0.1%	
India	9,849,024	12	8	219%	2.2%	1.3	17.1%	23.51	2.46	10.4%	37.86	1.16	3.1%	
Turquia	5,211,324	27	9	6%	1.2%	1.2	17.5%	67.72	4.44	6.5%	53.45	1.58	3.0%	
Rep Dominicana	4,922,097	18	10	257%	1.1%	0.8	17.3%	40.16	1.78	4.4%	38.13	0.66	1.7%	
China	4,522,290	28	13	9%	1.0%	1.0	17.5%	45.45	3.75	8.3%	22.72	0.98	4.3%	



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MATRIZ DE COMPETIDORES													
SECTOR	CONFECCIONES												
CODIGO	DESCRIPCION												
6203315020	M/B SUIT JCKT & BLZR WOOL, NT KT, DIAM LT 18.5,NES												
ARANCEL NMF	17.5%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 15.5% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	72,482,615	0	0	108%	100.0%	0.0	17.3%	88.61	0.28	0.3%	41.27	1.31	3.2%
Italia	16,976,818	1	1	87%	23.4%	-12.9	17.5%	219.95	7.56	3.4%	92.07	2.74	3.0%
Mexico	15,886,505	5	2	176%	21.9%	14.8	17.5%	72.32	4.50	6.2%	n.d.	n.d.	n.d.
Canada	8,439,053	2	3	114%	11.6%	1.1	17.5%	215.61	9.51	4.4%	n.d.	n.d.	n.d.
Colombia	7,412,973	9	4	189%	10.2%	7.5	16.5%	39.11	1.64	4.2%	42.09	1.07	2.6%
Suiza	3,628,395	12	5	165%	5.0%	3.1	17.5%	316.41	3.78	1.2%	n.d.	n.d.	n.d.
Rep Dominicana	3,385,573	6	6	104%	4.7%	-0.4	11.3%	54.05	1.11	2.1%	55.55	1.09	2.0%
Turquia	3,299,717	23	7	108%	4.6%	4.6	17.5%	73.04	3.83	5.2%	67.99	1.45	2.1%
Macedonia	3,060,903	24	8	1%	4.2%	4.2	17.5%	32.61	2.28	7.0%	31.22	1.16	3.7%
Polonia	1,218,278	25	11	-6%	1.7%	1.7	17.5%	34.45	1.97	5.7%	27.17	0.74	2.7%
Tunez	992,035	26	12	-2%	1.4%	1.4	17.5%	26.30	4.68	17.8%	24.31	0.85	3.5%
Perú	730,525	27	13	79%	1.0%	1.0	0.0%	64.74	2.71	4.2%	53.98	0.36	0.7%
MATRIZ DE COMPETIDORES													
SECTOR	CONFECCIONES												
CODIGO	DESCRIPCION												
6203319020	M/B SUIT-TYPE JCKT & BLZR WOOL, NT KT, NESOI												
ARANCEL NMF	17.5%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 15.5% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	232,754,845	0	0	200%	100.0%	0.0	17.1%	86.46	0.30	0.4%	40.82	1.12	2.7%
Canada	72,381,149	1	1	219%	31.1%	7.0	17.5%	182.85	12.46	6.8%	n.d.	n.d.	n.d.
Italia	41,524,291	3	2	208%	17.8%	1.8	17.5%	213.24	5.40	2.5%	79.79	1.10	1.4%
Mexico	28,614,044	5	3	238%	12.3%	4.7	17.2%	57.80	2.76	4.8%	45.33	0.66	1.4%
Colombia	13,222,050	2	4	114%	5.7%	-16.1	16.9%	36.07	1.50	4.2%	48.03	1.16	2.4%
Sur Africa	6,397,699	15	5	25%	2.7%	2.7	17.5%	70.48	0.53	0.8%	44.24	1.28	2.9%
Jordania	6,296,082	16	6	143%	2.7%	2.7	4.6%	41.78	4.30	10.3%	87.33	1.23	1.4%
China	5,067,652	14	7	1052%	2.2%	2.2	17.5%	45.19	4.46	9.9%	24.61	1.00	4.1%
India	4,919,012	17	8	19%	2.1%	2.1	17.2%	24.69	2.39	9.7%	33.78	1.38	4.1%
Turquia	4,907,678	18	9	19%	2.1%	2.1	17.5%	58.54	2.86	4.9%	50.78	1.31	2.6%
Rep Dominicana	4,169,368	10	11	213%	1.8%	0.3	11.9%	91.41	2.24	2.4%	37.27	0.65	1.7%
Vietnam	4,117,717	19	12	169%	1.8%	1.8	17.5%	31.22	5.67	18.2%	32.46	1.32	4.1%



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6203399060	MEN'S OR BOYS' SUIT-TYPE JACKETS AND BLAZERS, OF OTHER TEXTILE MATERIALS, OF OTHER NON-COTTON VEGETABLE FIBERS													
ARANCEL NMF	6.5%	PREFERENCIAS				Free (CA,CL,E*,IL,JO,MX,SG); 5.8% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	27,452,921	0	0	8%	100.0%	0.0	6.5%	110.73	0.24	0.2%	15.52	0.68	4.4%	
Italia	9,978,363	1	1	14%	36.3%	6.4	6.5%	201.77	5.09	2.5%	85.99	2.14	2.5%	
Canada	7,680,460	2	2	9%	28.0%	0.6	6.5%	163.00	25.63	15.7%	n.d.	n.d.	n.d.	
China	5,838,082	4	3	56%	21.3%	16.4	6.5%	18.13	2.45	13.5%	11.38	0.60	5.3%	
Suiza	950,675	3	4	-14%	3.5%	-5.1	6.5%	325.95	3.14	1.0%	n.d.	n.d.	n.d.	
Turquia	788,333	8	5	14%	2.9%	0.5	6.5%	61.09	3.00	4.9%	57.73	1.68	2.9%	
Chile	430,217	39	6	28%	1.6%	1.6	6.5%	80.56	9.78	12.1%	45.12	1.79	4.0%	
Rep Dominicana	412,120	24	7	77%	1.5%	1.3	5.9%	37.89	3.33	8.8%	31.55	0.53	1.7%	
Honduras	145,668	40	9	42%	0.5%	0.5	0.0%	n.d.	n.d.	n.d.	36.81	0.42	1.1%	
Indonesia	104,788	41	12	0%	0.4%	0.4	6.5%	20.23	0.94	4.7%	23.93	0.74	3.1%	
República Eslovaca	22,035	42	23	186%	0.1%	0.1	6.5%	n.d.	n.d.	n.d.	44.82	0.75	1.7%	

MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6203411210	MEN TRSRs & BRCHs WORSTED WOOL, NT KT,DIA 18.5MICR													
ARANCEL NMF	41.9 cents/kg + 16.3%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 15.5% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	29,869,136	0	0	117%	100.0%	0.0	17.0%	60.93	0.39	0.6%	49.48	0.69	1.4%	
Canada	13,412,829	1	1	115%	44.9%	-1.1	16.9%	194.80	10.88	5.6%	n.d.	n.d.	n.d.	
Turquía	4,519,697	16	2	530%	15.1%	15.1	16.9%	53.17	3.09	5.8%	54.23	0.61	1.1%	
Mexico	3,766,425	11	3	290%	12.6%	11.4	18.2%	29.45	2.03	6.9%	n.d.	n.d.	n.d.	
Italia	3,506,517	2	4	103%	11.7%	-3.6	16.8%	82.63	2.84	3.4%	73.45	1.10	1.5%	
Sri Lanka	1,183,254	17	5	98%	4.0%	4.0	16.9%	45.83	0.26	0.6%	48.62	0.42	0.9%	
Rep Dominicana	699,968	4	6	61%	2.3%	-5.4	17.1%	53.74	1.09	2.0%	41.48	0.77	1.9%	
India	478,571	18	8	62%	1.6%	1.6	17.4%	27.75	2.82	10.2%	37.72	0.40	1.1%	
Vietnam	322,771	19	10	64%	1.1%	1.1	17.6%	n.d.	n.d.	n.d.	29.43	1.10	3.7%	
Hong Kong	245,305	12	11	207%	0.8%	0.6	16.9%	58.82	6.22	10.6%	65.09	0.41	0.6%	
Korea	215,449	13	12	217%	0.7%	0.6	17.1%	41.26	1.64	4.0%	55.67	1.82	3.3%	
Alemania	127,896	20	13	67%	0.4%	0.4	16.6%	112.44	4.24	3.8%	n.d.	n.d.	n.d.	



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MATRIZ DE COMPETIDORES													
SECTOR	CONFECCIONES												
CODIGO	DESCRIPCION												
6203411810	MEN'S TROUSERS & BREECHES OF WOOL, NOT KNIT,NESOI												
ARANCEL NMF	41.9 cents/kg + 16.3%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 15.5% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	250,890,187	0	0	149%	100.0%	0.0	17.0%	53.68	0.39	0.7%	32.19	0.75	2.3%
Canada	53,545,114	2	1	136%	21.3%	-5.2	17.0%	94.67	8.10	8.6%	60.19	1.09	1.8%
Italia	53,418,648	1	2	112%	21.3%	-19.3	16.8%	85.95	3.18	3.7%	44.75	0.86	1.9%
Mexico	30,312,059	3	3	149%	12.1%	0.0	17.5%	43.83	2.94	6.7%	51.35	0.97	1.9%
Colombia	17,753,020	5	4	218%	7.1%	4.4	16.5%	38.22	1.35	3.5%	39.56	0.68	1.7%
India	13,205,684	6	5	206%	5.3%	3.0	17.6%	27.48	2.67	9.7%	25.82	0.63	2.4%
Turquia	12,416,411	29	6	28%	4.9%	4.9	17.0%	52.04	2.73	5.2%	47.41	0.99	2.1%
Korea	9,079,738	18	7	356%	3.6%	3.3	17.5%	43.18	1.51	3.5%	27.97	0.66	2.3%
Rep Dominicana	8,667,727	7	8	196%	3.5%	1.7	14.5%	32.59	1.41	4.3%	37.03	0.51	1.4%
China	7,229,693	11	9	213%	2.9%	1.7	18.0%	24.50	2.83	11.5%	20.14	0.58	2.9%
Jordania	5,046,344	30	10	973%	2.0%	2.0	4.8%	41.26	1.78	4.3%	46.94	0.81	1.7%
Bangladesh	4,971,149	31	11	89%	2.0%	2.0	18.0%	n.d.	n.d.	n.d.	22.57	0.78	3.4%
MATRIZ DE COMPETIDORES													
SECTOR	CONFECCIONES												
CODIGO	DESCRIPCION												
6203424010	MEN'S TROUSERS AND BREECHES, NOT KNITTED, OF COTTON, BLUE DENIM												
ARANCEL NMF	16.6%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 15.5% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	1,603,896,104	0	0	9%	100.0%	0.0	15.5%	12.08	0.58	4.8%	9.44	0.23	2.4%
Mexico	883,989,922	1	1	5%	55.1%	-7.7	16.1%	14.81	1.04	7.0%	11.36	0.13	1.2%
Guatemala	88,793,434	5	2	28%	5.5%	2.7	15.8%	16.42	0.78	4.7%	13.11	0.16	1.2%
Hong Kong	72,039,928	3	3	12%	4.5%	0.5	16.6%	16.31	2.24	13.7%	12.45	0.33	2.6%
Costa Rica	64,739,552	2	4	2%	4.0%	-1.2	3.6%	20.03	6.47	32.3%	5.91	0.10	1.7%
Rep Dominicana	59,090,873	7	5	30%	3.7%	1.9	13.8%	19.83	1.20	6.1%	16.76	0.19	1.1%
Honduras	30,417,992	10	7	19%	1.9%	0.6	3.6%	10.37	1.98	19.1%	6.39	0.11	1.8%
China	26,531,388	12	9	24%	1.7%	0.7	16.6%	14.66	2.44	16.6%	12.75	0.37	2.9%
Turquia	20,453,169	16	11	27%	1.3%	0.6	16.6%	23.82	1.96	8.2%	20.99	0.56	2.7%
Sur Africa	20,204,822	28	13	67%	1.3%	1.0	16.6%	10.55	1.83	17.3%	8.05	0.37	4.6%
El Salvador	10,166,007	55	21	181%	0.6%	0.6	16.6%	13.73	0.90	6.5%	12.13	0.16	1.3%



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MATRIZ DE COMPETIDORES													
SECTOR	CONFECCIONES												
CODIGO	DESCRIPCION												
6204132010	WOMEN'S SUITS, NOT KNITTED, OF SYNTHETIC FIBERS: CONTAINING LESS THAN 36 PERCENT BY WEIGHT OF WOOL OR FINE ANIMAL HAIR												
ARANCEL NMF	35.3 cents/kg + 25.9%	PREFERENCIAS				Free (CA,CL,IL,MX,SG); 15.5% (AU); 18.1 cents/kg + 13.2% (JO)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	253,604,775	0	0	8%	100.0%	0.0	27.8%	20.74	0.29	1.4%	15.90	0.80	5.0%
China	73,052,625	1	1	0%	28.8%	-9.8	27.8%	22.04	2.97	13.5%	16.88	0.75	4.5%
Vietnam	52,431,492	60	2	2034%	20.7%	20.7	28.3%	19.68	4.02	20.4%	13.55	0.86	6.4%
Macao	24,484,862	24	3	159%	9.7%	9.4	27.3%	29.58	4.02	13.6%	21.13	1.01	4.8%
Filipinas	21,722,794	2	4	-4%	8.6%	-4.9	27.1%	30.06	3.43	11.4%	25.09	1.16	4.6%
Tailandia	20,881,920	4	5	11%	8.2%	1.0	27.5%	30.93	3.68	11.9%	17.34	0.72	4.1%
Cambodia	7,301,475	27	9	99%	2.9%	2.6	27.9%	20.09	4.39	21.9%	16.94	0.86	5.1%
Belarus	2,042,160	22	10	27%	0.8%	0.4	28.2%	17.97	2.30	12.8%	13.55	0.79	5.8%
Jordania	686,585	54	19	482%	0.3%	0.3	24.0%	14.51	2.92	20.1%	12.32	0.30	2.4%
Malasia	652,830	31	20	40%	0.3%	0.2	28.5%	n.d.	n.d.	n.d.	12.32	0.66	5.4%
Oman	218,223	61	27	0%	0.1%	0.1	32.9%	n.d.	n.d.	n.d.	5.16	0.61	11.8%
Rep Dominicana	0	18	66	-100%	0.0%	-0.6	0.0%	n.d.	n.d.	n.d.	11.33	1.58	13.9%
MATRIZ DE COMPETIDORES													
SECTOR	CONFECCIONES												
CODIGO	DESCRIPCION												
6204322010	WOMEN'S SUIT-TYPE JACKETS AND BLAZERS, OF COTTON, NOT KNITTED, CONTAINING LESS THAN 36 PERCENT OF FLAX FIBERS, CORDUROY												
ARANCEL NMF	9.4%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 8.4% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	23,301,108	0	0	122%	100.0%	0.0	9.4%	23.25	0.38	1.6%	17.92	0.48	2.7%
Tailandia	3,516,480	21	1	47%	15.1%	15.1	9.4%	20.55	2.32	11.3%	23.55	0.57	2.4%
Bangladesh	2,949,811	22	2	268%	12.7%	12.7	9.4%	8.82	1.42	16.1%	10.66	0.38	3.6%
Macao	2,418,003	12	3	236%	10.4%	8.4	9.4%	34.98	2.65	7.6%	28.81	0.45	1.6%
Indonesia	2,239,529	10	4	169%	9.6%	5.2	9.4%	21.35	3.77	17.6%	17.84	0.59	3.3%
Hong Kong	1,956,112	6	5	136%	8.4%	1.9	9.4%	28.31	3.14	11.1%	22.24	0.43	1.9%
Vietnam	1,658,613	23	7	91%	7.1%	7.1	9.4%	21.94	3.25	14.8%	21.19	0.71	3.3%
Turquía	1,471,250	24	8	205%	6.3%	6.3	9.4%	20.07	1.67	8.3%	32.22	0.48	1.5%
Sri Lanka	1,311,365	25	9	116%	5.6%	5.6	9.4%	19.54	2.31	11.8%	12.90	0.47	3.6%
Emiratos Arabes	1,068,660	26	10	156%	4.6%	4.6	9.4%	11.69	0.52	4.5%	15.50	0.12	0.7%
Cambodia	512,419	27	12	54%	2.2%	2.2	9.4%	31.40	7.77	24.7%	23.40	0.67	2.9%
Rep Dominicana	396	41	37	-20%	0.0%	0.0	9.3%	17.28	12.00	69.4%	n.d.	n.d.	n.d.



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MATRIZ DE COMPETIDORES													
SECTOR	CONFECCIONES												
CODIGO	DESCRIPCION												
6204322030	WOMEN'S SUIT-TYPE JACKETS AND BLAZERS, OF COTTON, NOT KNITTED, CONTAINING LESS THAN 36 PERCENT OF FLAX FIBERS, OTHER												
ARANCEL NMF	9.4%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 8.4% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	242,452,414	0	0	42%	100.0%	0.0	9.4%	40.93	0.32	0.8%	20.93	0.68	3.3%
China	38,466,193	1	1	43%	15.9%	0.2	9.4%	49.14	3.50	7.1%	28.03	0.77	2.8%
India	26,176,956	2	2	36%	10.8%	-2.1	9.4%	19.57	2.52	12.9%	15.81	0.63	4.0%
Hong Kong	21,949,657	5	3	38%	9.1%	-1.3	9.4%	38.75	2.98	7.7%	21.19	0.54	2.5%
Italia	20,632,101	3	4	31%	8.5%	-3.2	9.4%	244.42	5.96	2.4%	69.97	0.72	1.0%
Filipinas	15,598,468	11	5	88%	6.4%	4.3	9.4%	36.28	4.11	11.3%	21.54	0.66	3.1%
Tailandia	12,266,751	10	7	72%	5.1%	2.7	9.4%	41.27	3.46	8.4%	29.55	0.86	2.9%
Macao	7,690,916	18	9	88%	3.2%	2.1	9.4%	40.77	3.43	8.4%	22.84	0.77	3.4%
Vietnam	7,668,568	72	10	832%	3.2%	3.2	9.4%	20.16	2.16	10.7%	18.62	0.78	4.2%
Indonesia	7,532,457	32	11	184%	3.1%	2.9	9.4%	26.99	3.79	14.0%	20.84	0.56	2.7%
Bangladesh	6,668,374	22	13	117%	2.8%	2.2	9.4%	14.48	2.44	16.9%	11.40	0.59	5.2%
Rep Dominicana	108,606	27	49	-11%	0.0%	-0.3	6.4%	7.76	1.36	17.6%	11.60	0.45	3.8%

MATRIZ DE COMPETIDORES													
SECTOR	CONFECCIONES												
CODIGO	DESCRIPCION												
6204335010	WOMEN'S SUIT-TYPE JACKETS AND BLAZERS, OF SYNTHETIC FIBERS, NOT KNITTED, OTHER												
ARANCEL NMF	27.3%	PREFERENCIAS				Free (CA,CL,IL,MX,SG); 15.5% (AU); 14% (JO)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	311,759,991	0	0	8%	100.0%	0.0	26.9%	26.95	0.33	1.2%	17.77	0.75	4.2%
Vietnam	34,364,028	83	1	1633%	11.0%	11.0	27.3%	18.83	3.83	20.3%	14.62	0.75	5.1%
China	31,635,924	2	2	4%	10.1%	-1.6	27.3%	39.63	3.52	8.9%	26.94	0.96	3.6%
Hong Kong	31,629,191	6	3	19%	10.1%	3.2	27.3%	23.01	2.63	11.4%	19.69	0.82	4.2%
Guatemala	31,240,674	1	4	-3%	10.0%	-5.3	23.9%	11.65	0.89	7.6%	13.53	0.44	3.2%
Indonesia	22,052,903	9	5	26%	7.1%	3.3	27.3%	24.60	3.51	14.3%	19.73	0.82	4.1%
Macao	13,762,862	20	9	68%	4.4%	3.7	27.3%	28.39	3.52	12.4%	19.73	1.04	5.3%
Sri Lanka	13,709,686	11	10	23%	4.4%	1.8	27.2%	18.79	2.67	14.2%	13.58	0.71	5.2%
Turquía	10,554,660	19	11	55%	3.4%	2.6	27.3%	34.66	3.31	9.5%	33.49	1.04	3.1%
Bulgaria	3,877,001	26	19	49%	1.2%	0.9	27.3%	45.45	4.79	10.5%	42.64	1.12	2.6%
Malasia	3,438,712	32	20	82%	1.1%	1.0	27.3%	17.23	4.37	25.4%	12.91	0.78	6.0%
Rep Dominicana	737,257	12	31	-39%	0.2%	-2.0	18.6%	7.25	0.51	7.0%	22.42	0.76	3.4%



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6204434040	GIRLS' DRESSES, OF SYNTHETIC FIBERS, NOT KNITTED, WITH LESS THAN TWO COLORS IN THE WARP													
ARANCEL NMF	16.0%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 15.5% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	82,573,502	0	0	10%	100.0%	0.0	13.7%	27.93	0.44	1.6%	19.25	0.78	4.1%	
El Salvador	14,534,608	2	1	10%	17.6%	0.2	10.9%	29.76	0.97	3.3%	26.30	0.61	2.3%	
Filipinas	11,499,907	3	2	15%	13.9%	2.5	16.0%	28.19	4.51	16.0%	17.50	1.04	5.9%	
Mexico	11,248,941	1	3	-13%	13.6%	-20.9	10.1%	27.48	2.02	7.4%	66.86	5.86	8.8%	
Colombia	9,737,687	5	4	28%	11.8%	5.3	8.7%	39.06	1.74	4.5%	33.38	0.60	1.8%	
Vietnam	6,800,993	20	5	153%	8.2%	7.9	16.0%	16.31	3.07	18.8%	18.94	0.80	4.2%	
Indonesia	6,707,359	9	6	49%	8.1%	5.7	16.0%	22.93	3.00	13.1%	11.99	0.47	3.9%	
Sri Lanka	3,193,078	16	8	81%	3.9%	3.3	16.0%	19.22	2.66	13.8%	18.88	0.79	4.2%	
Tailandia	2,285,180	11	9	36%	2.8%	1.6	16.0%	56.45	6.68	11.8%	20.12	0.83	4.1%	
Hong Kong	1,294,684	14	13	37%	1.6%	0.9	16.0%	41.34	2.41	5.8%	17.59	1.14	6.5%	
Taiwan	1,152,820	15	15	33%	1.4%	0.7	16.0%	42.72	3.60	8.4%	22.25	0.87	3.9%	
Rep Dominicana	162,618	39	22	107%	0.2%	0.2	16.0%	14.82	2.63	17.7%	13.57	0.88	6.5%	

MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6204491000	WOMEN'S OR GIRLS' DRESSES, OF OTHER TEXTILE MATERIALS, NOT KNITTED, GREATER THAN OR EQUAL TO 70 PERCENT SILK OR SILK WASTE													
ARANCEL NMF	6.9%	PREFERENCIAS				Free (A,CA,CL,E,IL,J,JO,MX,SG); 6.2% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	241,089,193	0	0	11%	100.0%	0.0	6.9%	81.52	0.25	0.3%	48.92	1.10	2.3%	
China	164,038,466	1	1	12%	68.0%	4.1	6.9%	68.95	3.74	5.4%	47.56	1.10	2.3%	
Italia	25,986,524	3	2	21%	10.8%	3.3	6.9%	465.61	9.88	2.1%	133.79	1.03	0.8%	
India	12,916,873	2	3	-9%	5.4%	-6.5	6.9%	51.31	3.08	6.0%	35.61	1.36	3.8%	
Canada	9,713,144	7	4	38%	4.0%	2.3	6.9%	472.49	20.04	4.2%	n.d.	n.d.	n.d.	
Francia	7,935,449	6	5	19%	3.3%	0.8	6.9%	566.53	10.92	1.9%	55.09	0.74	1.3%	
Brazil	1,006,257	25	10	137%	0.4%	0.4	6.9%	1,029.15	23.66	2.3%	n.d.	n.d.	n.d.	
España	928,054	12	11	28%	0.4%	0.2	6.9%	108.01	4.33	4.0%	40.62	0.57	1.4%	
Suiza	399,252	20	15	63%	0.2%	0.1	6.9%	1,226.86	15.96	1.3%	123.68	5.34	4.3%	
Vietnam	271,204	47	17	232%	0.1%	0.1	6.9%	48.70	3.88	8.0%	7.01	0.49	7.0%	
Lebanon	236,820	60	18	392%	0.1%	0.1	6.9%	137.30	4.55	3.3%	n.d.	n.d.	n.d.	
Rep Dominicana	2,200	33	55	-34%	0.0%	0.0	6.9%	282.75	7.75	2.7%	n.d.	n.d.	n.d.	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6204522010	WOMEN'S SKIRTS AND DIVIDED SKIRTS, OF COTTON, NOT KNITTED, CORDUROY													
ARANCEL NMF	8.2%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 7.3% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	25,353,720	0	0	35%	100.0%	0.0	8.2%	21.96	0.35	1.6%	20.74	0.61	2.9%	
Cambodia	5,145,893	11	1	116%	20.3%	17.2	8.2%	19.66	3.90	19.8%	19.71	0.70	3.6%	
Filipinas	4,817,180	2	2	41%	19.0%	2.7	8.2%	21.57	2.31	10.7%	22.96	0.59	2.6%	
Hong Kong	3,041,910	4	3	52%	12.0%	4.4	8.2%	35.97	2.51	7.0%	30.27	0.62	2.0%	
Macao	1,453,686	10	4	54%	5.7%	2.3	8.2%	39.10	2.45	6.3%	25.18	0.50	2.0%	
India	1,175,092	6	5	25%	4.6%	-1.8	8.2%	32.32	3.79	11.7%	22.46	0.97	4.3%	
Vietnam	1,001,765	38	6	34%	4.0%	4.0	8.2%	21.63	3.01	13.9%	17.33	0.71	4.1%	
Malasia	988,233	12	7	48%	3.9%	1.1	8.2%	24.57	2.53	10.3%	27.67	0.59	2.1%	
Colombia	859,535	39	11	100%	3.4%	3.4	8.0%	24.17	1.23	5.1%	13.76	0.27	2.0%	
Mexico	589,022	17	13	67%	2.3%	1.3	7.4%	39.53	1.93	4.9%	n.d.	n.d.	n.d.	
Bahrain	493,247	23	14	97%	1.9%	1.5	8.2%	46.17	2.44	5.3%	16.16	0.25	1.5%	
Rep Dominicana	135,591	40	18	119%	0.5%	0.5	0.0%	n.d.	n.d.	n.d.	119.17	1.06	0.9%	

MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6204522030	WOMEN'S SKIRTS AND DIVIDED SKIRTS, OF COTTON, NOT KNITTED, BLUE DENIM													
ARANCEL NMF	8.2%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 7.3% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	115,376,467	0	0	27%	100.0%	0.0	8.1%	19.87	0.39	2.0%	14.69	0.48	3.3%	
Cambodia	20,122,147	5	1	67%	17.4%	11.6	8.2%	20.25	3.92	19.4%	14.35	0.51	3.5%	
Mexico	19,724,538	2	2	45%	17.1%	7.0	6.5%	18.26	1.45	7.9%	11.52	0.07	0.6%	
Hong Kong	16,966,910	1	3	22%	14.7%	-2.8	8.2%	25.96	2.55	9.8%	17.53	0.42	2.4%	
Tailandia	7,813,019	10	4	48%	6.8%	3.1	8.2%	24.01	3.11	13.0%	20.11	0.52	2.6%	
Filipinas	6,743,936	17	5	82%	5.8%	4.4	8.2%	23.13	2.62	11.3%	19.21	0.57	3.0%	
Sri Lanka	5,660,407	11	6	40%	4.9%	1.5	8.2%	11.64	1.76	15.1%	10.47	0.42	4.0%	
Vietnam	3,142,594	54	9	936%	2.7%	2.7	8.2%	21.59	2.99	13.8%	13.92	0.63	4.5%	
Nicaragua	1,224,209	55	16	62%	1.1%	1.1	8.2%	n.d.	n.d.	n.d.	11.90	0.39	3.3%	
Colombia	845,372	36	18	91%	0.7%	0.6	8.2%	13.14	0.87	6.6%	11.55	0.25	2.2%	
Lesotho	753,519	56	20	126%	0.7%	0.7	8.2%	11.55	1.65	14.3%	8.32	0.28	3.3%	
Rep Dominicana	525,832	9	24	-27%	0.5%	-3.8	0.0%	17.05	0.85	5.0%	20.37	0.29	1.4%	



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MATRIZ DE COMPETIDORES													
SECTOR	CONFECCIONES												
CODIGO	DESCRIPCION												
6204522040	GIRLS' SKIRTS AND DIVIDED SKIRTS, OF COTTON, NOT KNITTED, BLUE DENIM												
ARANCEL NMF	8.2%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 7.3% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	37,073,516	0	0	17%	100.0%	0.0	8.2%	17.41	0.42	2.4%	15.04	0.49	3.3%
Cambodia	6,378,035	7	1	59%	17.2%	12.3	8.2%	17.93	2.67	14.9%	13.62	0.46	3.4%
Tailandia	5,633,328	3	2	28%	15.2%	4.5	8.2%	26.26	2.85	10.8%	17.73	0.61	3.4%
Bangladesh	4,765,600	2	3	22%	12.9%	2.1	8.2%	14.19	2.45	17.3%	12.69	0.47	3.7%
India	3,942,453	4	4	23%	10.6%	1.9	8.2%	17.37	2.23	12.8%	16.79	0.55	3.3%
Sri Lanka	3,489,724	5	5	27%	9.4%	2.6	8.2%	20.03	2.73	13.6%	16.34	0.61	3.7%
Filipinas	2,543,185	6	6	25%	6.9%	1.6	8.2%	18.87	2.53	13.4%	14.62	0.51	3.5%
Honduras	1,401,613	23	7	78%	3.8%	3.1	7.6%	12.83	1.83	14.3%	16.07	0.26	1.6%
Egipto	682,159	42	11	68%	1.8%	1.8	8.2%	23.98	2.34	9.7%	8.65	0.25	2.9%
Vietnam	600,604	43	13	33%	1.6%	1.6	8.2%	n.d.	n.d.	n.d.	21.16	0.45	2.1%
Malasia	406,629	25	15	45%	1.1%	0.6	8.2%	17.10	4.47	26.1%	16.75	0.62	3.7%
Rep Dominicana	26,515	30	29	-2%	0.1%	-0.1	8.2%	23.51	2.05	8.7%	8.80	0.39	4.4%

MATRIZ DE COMPETIDORES													
SECTOR	CONFECCIONES												
CODIGO	DESCRIPCION												
6204522070	WOMEN'S SKIRTS AND DIVIDED SKIRTS, OF COTTON, NOT KNITTED, OTHER												
ARANCEL NMF	8.2%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 7.3% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	420,627,093	0	0	16%	100.0%	0.0	8.2%	29.86	0.34	1.1%	17.81	0.58	3.2%
India	64,360,663	2	1	17%	15.3%	0.9	8.2%	27.54	3.08	11.2%	20.15	0.64	3.2%
Hong Kong	46,690,326	1	2	8%	11.1%	-3.4	8.2%	34.98	2.76	7.9%	23.68	0.70	3.0%
China	37,158,174	3	3	19%	8.8%	1.1	8.2%	51.25	3.61	7.0%	27.81	0.73	2.6%
Filipinas	30,799,315	6	4	24%	7.3%	1.8	8.2%	33.92	2.98	8.8%	24.37	0.59	2.4%
Cambodia	26,989,491	9	5	30%	6.4%	2.5	8.2%	23.70	3.66	15.5%	17.53	0.65	3.7%
Taiwan	17,322,025	12	7	27%	4.1%	1.3	8.2%	39.94	3.67	9.2%	29.09	0.65	2.2%
Indonesia	14,105,626	14	10	34%	3.4%	1.5	8.2%	27.17	3.33	12.3%	23.42	0.65	2.8%
Guatemala	12,140,124	21	11	42%	2.9%	1.6	7.1%	13.32	1.14	8.5%	10.39	0.34	3.3%
Vietnam	8,353,180	85	15	833%	2.0%	2.0	8.2%	19.25	2.98	15.5%	13.21	0.63	4.8%
Bahrain	6,392,942	29	18	71%	1.5%	1.2	8.2%	20.90	2.20	10.5%	16.53	0.56	3.4%
Rep Dominicana	3,090,785	17	25	-4%	0.7%	-0.8	7.4%	11.67	1.10	9.4%	11.35	0.34	3.0%



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6204522080	GIRLS' SKIRTS AND DIVIDED SKIRTS, OF COTTON, NOT KNITTED, OTHER													
ARANCEL NMF	8.2%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 7.3% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	96,467,465	0	0	14%	100.0%	0.0	8.1%	20.42	0.36	1.8%	15.46	0.57	3.7%	
Cambodia	14,962,752	4	1	35%	15.5%	7.5	8.2%	19.39	3.88	20.0%	15.23	0.49	3.2%	
Bangladesh	11,358,100	2	2	19%	11.8%	1.8	8.2%	14.79	2.65	17.9%	11.67	0.53	4.5%	
Sri Lanka	10,474,488	1	3	10%	10.9%	-1.8	8.2%	21.93	2.43	11.1%	17.07	0.67	3.9%	
India	9,084,498	3	4	16%	9.4%	0.7	8.2%	24.66	2.94	11.9%	21.14	0.74	3.5%	
Tailandia	7,368,723	10	5	37%	7.6%	3.9	8.2%	27.38	3.60	13.1%	21.72	0.64	2.9%	
Emiratos Arabes	4,729,299	11	6	26%	4.9%	1.6	8.2%	19.81	1.95	9.9%	14.06	0.61	4.4%	
Guatemala	2,351,105	24	10	49%	2.4%	1.6	8.0%	10.60	0.75	7.1%	13.52	0.29	2.2%	
Vietnam	2,185,685	52	11	349%	2.3%	2.3	8.2%	20.90	4.02	19.2%	16.52	0.49	3.0%	
Colombia	1,996,100	22	13	34%	2.1%	1.0	5.5%	33.68	0.95	2.8%	47.41	0.39	0.8%	
Egipto	1,900,343	26	14	52%	2.0%	1.3	8.2%	21.11	2.78	13.2%	17.32	0.50	2.9%	
Rep Dominicana	194,653	27	37	-14%	0.2%	-0.4	2.9%	26.64	2.81	10.5%	12.50	0.56	4.5%	

MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6204533020	GIRLS' SKIRTS AND DIVIDED SKIRTS, OF SYNTHETIC FIBERS, NOT KNITTED, CONTAINING LESS THAN 36 PERCENT OF WOOL OR FINE ANIMAL HAIR													
ARANCEL NMF	16.0%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 15.5% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	40,106,547	0	0	9%	100.0%	0.0	15.0%	22.80	0.35	1.5%	15.72	0.71	4.5%	
Mexico	8,790,705	1	1	13%	21.9%	3.5	10.6%	9.48	0.96	10.1%	7.37	0.17	2.4%	
Tailandia	4,353,126	2	2	2%	10.9%	-3.1	16.0%	23.28	3.84	16.5%	10.53	0.87	8.3%	
Sri Lanka	3,857,553	4	3	12%	9.6%	1.2	16.0%	19.73	2.40	12.2%	12.50	0.59	4.7%	
Cambodia	3,781,186	7	4	28%	9.4%	4.6	16.0%	28.33	4.51	15.9%	15.87	0.65	4.1%	
India	2,322,566	12	5	31%	5.8%	3.0	16.0%	23.56	3.05	12.9%	22.50	0.57	2.5%	
Indonesia	2,114,637	14	6	40%	5.3%	3.4	16.0%	26.58	4.06	15.3%	31.53	0.62	2.0%	
Hong Kong	1,062,059	30	10	105%	2.6%	2.4	16.0%	28.39	2.60	9.2%	24.83	0.62	2.5%	
Kenya	787,705	59	13	0%	2.0%	2.0	0.0%	26.55	2.06	7.8%	25.15	0.60	2.4%	
Rep Dominicana	756,196	20	14	39%	1.9%	1.2	12.1%	23.59	3.88	16.4%	26.15	0.80	3.1%	
Madagascar	702,281	56	15	564%	1.8%	1.7	16.1%	30.61	6.10	19.9%	15.62	0.37	2.4%	
Costa Rica	586,008	38	18	146%	1.5%	1.4	12.3%	22.27	2.25	10.1%	17.35	1.29	7.5%	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6204594040	WOMEN'S OR GIRLS' SKIRTS AND DIVIDED SKIRTS, OF OTHER TEXTILE MATERIALS, NOT KNITTED, GREATER THAN OR EQUAL TO 70 PERCENT SILK OR SILK													
ARANCEL NMF	6.6%	PREFERENCIAS				Free (CA,CL,E*,IL,J*,JO,MX,SG); 5.9% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	171,773,154	0	0	8%	100.0%	0.0	6.6%	80.20	0.27	0.3%	42.56	1.08	2.5%	
China	142,729,420	1	1	10%	83.1%	6.9	6.6%	72.25	3.64	5.0%	41.63	1.07	2.6%	
Italia	9,281,161	4	2	14%	5.4%	1.2	6.6%	369.27	7.03	1.9%	116.81	0.99	0.8%	
Korea	4,734,805	3	3	-12%	2.8%	-3.5	6.6%	84.50	2.66	3.1%	82.17	1.12	1.4%	
Francia	3,788,935	6	4	14%	2.2%	0.5	6.6%	432.11	7.74	1.8%	58.21	0.62	1.1%	
India	3,568,333	2	5	-19%	2.1%	-4.3	6.6%	67.55	3.81	5.6%	59.32	2.03	3.4%	
Canada	652,744	9	7	13%	0.4%	0.1	6.6%	624.19	20.03	3.2%	n.d.	n.d.	n.d.	
Suiza	525,301	16	8	55%	0.3%	0.2	6.6%	360.62	5.45	1.5%	n.d.	n.d.	n.d.	
España	204,680	31	13	118%	0.1%	0.1	6.6%	61.30	2.98	4.9%	401.70	8.20	2.0%	
Brazil	194,130	20	14	65%	0.1%	0.1	6.6%	413.25	13.14	3.2%	n.d.	n.d.	n.d.	
Sri Lanka	114,041	56	18	60%	0.1%	0.1	6.6%	59.53	2.86	4.8%	34.26	0.71	2.1%	
Rep Dominicana	0	27	65	-100%	0.0%	0.0	6.6%	99.61	4.13	4.1%	59.15	1.44	2.4%	

MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6204594060	WOMEN'S OR GIRLS' SKIRTS AND DIVIDED SKIRTS, OF OTHER TEXTILE MATERIALS, NOT KNITTED, OF OTHER NON-COTTON VEGETABLE FIBERS													
ARANCEL NMF	6.6%	PREFERENCIAS				Free (CA,CL,E*,IL,J*,JO,MX,SG); 5.9% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	169,533,880	0	0	27%	100.0%	0.0	6.6%	23.91	0.39	1.6%	12.26	0.44	3.6%	
China	141,018,080	1	1	44%	83.2%	32.3	6.6%	22.27	2.47	11.1%	11.52	0.42	3.7%	
India	6,570,026	5	2	17%	3.9%	-1.5	6.6%	48.54	3.71	7.6%	43.07	0.50	1.2%	
Indonesia	2,644,353	2	3	-12%	1.6%	-5.2	6.6%	29.14	2.53	8.7%	19.41	0.64	3.3%	
Hong Kong	2,470,231	4	4	-12%	1.5%	-4.8	6.6%	38.30	4.21	11.0%	11.61	0.41	3.6%	
Italia	2,319,760	8	5	12%	1.4%	-0.9	6.6%	235.01	4.96	2.1%	57.80	0.85	1.5%	
Macao	1,172,789	28	10	64%	0.7%	0.4	6.6%	18.60	3.29	17.7%	12.87	0.55	4.3%	
Vietnam	457,042	72	16	312%	0.3%	0.3	6.6%	16.07	3.07	19.1%	19.27	2.70	14.0%	
Belarus	412,322	36	17	73%	0.2%	0.2	6.6%	27.24	10.18	37.4%	14.36	0.83	5.8%	
Marruecos	317,583	52	19	157%	0.2%	0.2	6.6%	142.30	5.01	3.5%	28.38	0.50	1.8%	
Jordania	310,193	73	21	0%	0.2%	0.2	0.0%	17.88	0.82	4.6%	n.d.	n.d.	n.d.	
Rep Dominicana	3,958	29	62	-60%	0.0%	-0.2	6.6%	26.23	10.34	39.4%	n.d.	n.d.	n.d.	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6204624005	WOMEN'S TROUSERS AND BREECHES, OF COTTON, NOT KNITTED, CORDUROY													
ARANCEL NMF	16.6%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 15.5% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	171,499,780	0	0	30%	100.0%	0.0	16.6%	19.54	0.39	2.0%	14.84	0.46	3.1%	
Hong Kong	33,582,631	1	1	41%	19.6%	5.2	16.6%	22.98	2.75	12.0%	17.15	0.40	2.3%	
Cambodia	15,389,409	2	2	28%	9.0%	-0.5	16.6%	13.87	3.55	25.6%	15.56	0.54	3.4%	
Vietnam	11,803,696	47	3	42%	6.9%	6.9	16.6%	17.90	2.54	14.2%	12.95	0.54	4.2%	
China	11,649,460	8	4	40%	6.8%	1.7	16.6%	27.08	3.59	13.2%	17.78	0.46	2.6%	
Bangladesh	10,058,231	10	5	49%	5.9%	2.4	16.6%	15.31	2.31	15.1%	12.71	0.44	3.4%	
Macao	8,266,469	12	7	46%	4.8%	1.7	16.6%	25.10	2.18	8.7%	19.96	0.36	1.8%	
Kenya	6,829,241	48	8	342%	4.0%	4.0	16.6%	15.71	2.51	16.0%	11.23	0.56	5.0%	
Jordania	6,070,117	29	9	144%	3.5%	3.3	3.4%	15.29	2.16	14.1%	12.92	0.40	3.1%	
Mauritius	6,041,779	22	10	84%	3.5%	2.6	16.6%	16.71	1.34	8.0%	15.22	0.59	3.9%	
Colombia	5,230,212	28	13	115%	3.0%	2.6	16.0%	25.49	1.35	5.3%	19.91	0.19	1.0%	
Rep Dominicana	801,860	20	26	-1%	0.5%	-1.0	16.6%	6.85	1.90	27.7%	20.64	0.27	1.3%	

MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6204624010	WOMEN'S TROUSERS AND BREECHES, OF COTTON, NOT KNITTED, BLUE DENIM													
ARANCEL NMF	16.6%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 15.5% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	1,786,354,188	0	0	12%	100.0%	0.0	16.2%	16.67	0.47	2.8%	12.47	0.33	2.6%	
Mexico	868,780,540	1	1	2%	48.6%	-21.6	13.5%	19.18	1.52	7.9%	11.75	0.17	1.4%	
Hong Kong	148,515,994	3	2	30%	8.3%	3.7	16.6%	20.00	2.61	13.0%	14.16	0.36	2.6%	
Cambodia	94,663,025	5	3	51%	5.3%	3.7	16.6%	15.50	3.03	19.6%	13.33	0.38	2.8%	
Guatemala	88,469,839	11	4	71%	5.0%	4.1	13.2%	19.92	0.89	4.5%	15.96	0.16	1.0%	
Canada	50,471,115	2	5	-3%	2.8%	-2.1	16.6%	38.33	4.24	11.1%	n.d.	n.d.	n.d.	
Jordania	37,966,709	83	6	276%	2.1%	2.1	5.9%	13.83	1.57	11.4%	12.57	0.39	3.1%	
Indonesia	34,211,579	16	7	57%	1.9%	1.4	16.6%	16.32	2.43	14.9%	14.78	0.48	3.2%	
Turquía	31,696,574	17	8	55%	1.8%	1.3	16.6%	23.76	2.06	8.7%	18.48	0.48	2.6%	
Brazil	31,177,893	30	9	92%	1.7%	1.5	16.6%	13.24	2.00	15.1%	12.86	0.47	3.7%	
Vietnam	27,870,358	64	10	445%	1.6%	1.6	16.6%	12.72	2.76	21.7%	10.51	0.50	4.8%	
Rep Dominicana	10,841,646	12	24	10%	0.6%	0.0	13.8%	25.37	1.11	4.4%	21.46	0.38	1.8%	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6204624030	GIRLS' TROUSERS AND BREECHES, OF COTTON, NOT KNITTED, OTHER, CORDUROY													
ARANCEL NMF	16.6%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 15.5% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	48,708,237	0	0	22%	100.0%	0.0	16.5%	16.27	0.49	3.0%	14.80	0.46	3.1%	
Jordania	5,627,827	57	1	212%	11.6%	11.6	11.6%	15.79	1.77	11.2%	14.95	0.35	2.4%	
Madagascar	5,493,270	6	2	42%	11.3%	5.1	0.0%	16.02	1.36	8.5%	17.46	0.68	3.9%	
Vietnam	4,484,221	53	3	810%	9.2%	9.2	16.6%	12.65	2.46	19.4%	13.30	0.42	3.2%	
Bangladesh	3,681,797	8	4	45%	7.6%	3.8	16.6%	14.87	2.25	15.1%	13.75	0.47	3.4%	
Mauritius	3,324,386	24	5	132%	6.8%	6.3	16.6%	26.32	4.35	16.5%	17.96	0.69	3.8%	
Cambodia	2,922,973	28	6	143%	6.0%	5.6	16.6%	23.41	2.67	11.4%	16.30	0.31	1.9%	
Kenya	1,758,493	58	7	35%	3.6%	3.6	0.0%	14.42	0.73	5.1%	11.60	0.40	3.5%	
Qatar	1,467,251	59	8	38%	3.0%	3.0	16.6%	17.24	1.97	11.5%	14.22	0.12	0.9%	
Tailandia	1,292,668	60	11	55%	2.7%	2.7	16.6%	20.76	2.61	12.6%	16.96	0.40	2.3%	
Mongolia	1,018,899	47	15	212%	2.1%	2.0	16.6%	16.54	2.57	15.5%	19.97	0.60	3.0%	
Rep Dominicana	923,541	21	17	51%	1.9%	1.1	16.2%	34.43	3.57	10.4%	10.99	0.17	1.6%	

MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6204696040	WOMEN'S OR GIRLS' TROUSERS AND BREECHES, OF OTHER TEXTILE MATERIALS: OF SILK OR SILK WASTE, NOT KNITTED, CONTAINING LESS THAN 70													
ARANCEL NMF	7.1%	PREFERENCIAS				Free (CA,CL,E*,IL,JO,MX,SG); 6.3% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	21,541,238	0	0	27%	100.0%	0.0	7.1%	29.36	0.45	1.5%	17.29	0.60	3.5%	
China	16,276,682	1	1	36%	75.6%	18.3	7.1%	27.14	2.27	8.4%	15.81	0.55	3.5%	
Korea	1,796,149	13	2	157%	8.3%	7.8	7.1%	47.45	5.17	10.9%	49.20	1.74	3.5%	
Italia	1,325,526	3	3	25%	6.2%	-0.4	7.1%	205.47	5.33	2.6%	61.27	0.75	1.2%	
Taiwan	348,248	19	4	85%	1.6%	1.3	7.1%	9.60	0.07	0.8%	87.14	1.79	2.0%	
Indonesia	252,625	4	5	-5%	1.2%	-2.7	7.1%	25.54	2.71	10.6%	41.89	1.07	2.6%	
Filipinas	191,186	18	7	55%	0.9%	0.5	7.1%	15.00	5.73	38.2%	28.76	0.87	3.0%	
Vietnam	106,274	22	9	67%	0.5%	0.3	7.1%	20.04	3.65	18.2%	14.50	0.91	6.2%	
Portugal	74,950	34	11	192%	0.3%	0.3	7.1%	37.29	4.31	11.6%	50.12	0.62	1.2%	
Reino Unido	69,778	25	12	78%	0.3%	0.2	7.1%	320.04	12.65	4.0%	n.d.	n.d.	n.d.	
Belarus	61,107	37	14	0%	0.3%	0.3	7.1%	n.d.	n.d.	n.d.	13.35	0.71	5.3%	
Rep Dominicana	19,009	24	26	22%	0.1%	0.0	7.1%	16.16	0.22	1.3%	n.d.	n.d.	n.d.	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6205302080	BOYS' OTHER SHIRTS, OF MAN-MADE FIBERS, NOT KNITTED, WITH LESS THAN TWO COLORS IN THE WARP AND/OR THE FILLING, OTHER													
ARANCEL NMF	29.1 cents/kg + 25.9%	PREFERENCIAS				Free (CA,CL,IL,MX,SG); 15.5% (AU); 14.9 cents/kg + 13.2% (JO)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	27,221,659	0	0	9%	100.0%	0.0	28.4%	12.33	0.39	3.1%	10.98	0.54	4.9%	
Korea	5,679,780	2	1	16%	20.9%	4.6	28.8%	11.41	3.02	26.5%	9.42	0.48	5.1%	
Bangladesh	3,087,541	3	2	10%	11.3%	0.3	28.3%	16.58	3.67	22.1%	11.49	0.48	4.2%	
Tailandia	2,558,420	1	3	-7%	9.4%	-8.8	28.5%	12.47	2.68	21.5%	10.44	0.58	5.5%	
Sri Lanka	2,223,053	21	4	155%	8.2%	7.9	27.9%	19.98	7.64	38.3%	12.54	0.87	6.9%	
China	2,176,557	5	5	11%	8.0%	0.4	28.8%	10.85	3.09	28.5%	9.46	0.47	4.9%	
Filipinas	1,548,707	19	6	107%	5.7%	5.2	27.8%	16.05	3.88	24.2%	11.89	0.40	3.4%	
Vietnam	1,406,893	32	7	227%	5.2%	5.1	28.7%	22.82	7.65	33.5%	9.13	0.51	5.6%	
Indonesia	1,395,407	18	8	74%	5.1%	4.3	27.3%	24.40	3.72	15.2%	19.19	0.79	4.1%	
Cambodia	1,171,341	13	9	29%	4.3%	2.1	28.7%	31.61	10.80	34.2%	9.09	0.43	4.8%	
Guatemala	660,000	23	11	94%	2.4%	2.2	0.0%	10.25	1.63	15.9%	17.94	0.60	3.3%	
Rep Dominicana	537,429	17	14	29%	2.0%	1.0	11.1%	17.35	1.29	7.4%	13.66	0.31	2.3%	

MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6205903050	MEN'S OR BOYS' SHIRTS, OF OTHER TEXTILE MATERIALS: OF SILK OR SILK WASTE, NOT KNITTED, CONTAINING LESS THAN 70 PERCENT OF SILK OR SILK													
ARANCEL NMF	7.1%	PREFERENCIAS				Free (CA,CL,E*,IL,JO,MX,SG); 6.3% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	17,907,114	0	0	101%	100.0%	0.0	7.1%	42.92	0.24	0.6%	35.37	0.74	2.1%	
China	16,799,158	1	1	135%	93.8%	42.9	7.1%	42.93	4.36	10.2%	35.37	0.74	2.1%	
Hong Kong	646,780	3	2	42%	3.6%	-10.9	7.1%	54.10	3.26	6.0%	46.18	1.21	2.6%	
Sri Lanka	214,360	17	3	74%	1.2%	1.2	7.1%	23.40	3.64	15.5%	28.09	0.23	0.8%	
Italia	147,654	2	4	-5%	0.8%	-16.0	7.1%	142.45	4.09	2.9%	87.52	1.16	1.3%	
India	37,553	18	5	-49%	0.2%	0.2	7.1%	11.63	1.95	16.8%	11.91	0.56	4.7%	
Rep Dominicana	15,400	19	6	0%	0.1%	0.1	7.1%	n.d.	n.d.	n.d.	47.44	0.20	0.4%	
Emiratos Arabes	11,592	20	7	128%	0.1%	0.1	7.1%	n.d.	n.d.	n.d.	23.64	0.78	3.3%	
Turquia	5,368	21	9	0%	0.0%	0.0	7.1%	246.43	13.04	5.3%	n.d.	n.d.	n.d.	
Irlanda	5,219	22	10	0%	0.0%	0.0	7.1%	188.18	1.79	0.9%	n.d.	n.d.	n.d.	
Romania	4,140	23	11	0%	0.0%	0.0	7.1%	193.41	5.23	2.7%	n.d.	n.d.	n.d.	



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MATRIZ DE COMPETIDORES													
SECTOR	CONFECCIONES												
CODIGO	DESCRIPCION												
6208913010	WOMEN'S SINGLETS, BRIEFS, PANTIES, AND NEGLIGEEES, ETC., OF COTTON, NOT KNITTED												
ARANCEL NMF	11.2%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 10% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	113,043,511	0	0	10%	100.0%	0.0	11.2%	21.45	0.37	1.7%	14.26	0.53	3.7%
China	23,089,849	1	1	7%	20.4%	-1.7	11.2%	30.40	2.70	8.9%	17.58	0.55	3.1%
Indonesia	13,594,946	3	2	24%	12.0%	4.8	11.2%	15.40	2.62	17.0%	15.02	0.59	3.9%
Cambodia	13,584,523	11	3	58%	12.0%	9.2	11.2%	26.01	2.86	11.0%	12.48	0.44	3.5%
India	9,348,309	6	4	19%	8.3%	2.4	11.2%	24.74	2.78	11.3%	13.81	0.71	5.1%
Filipinas	9,135,418	2	5	-10%	8.1%	-9.4	11.2%	21.28	2.39	11.2%	16.50	0.55	3.3%
Bangladesh	7,335,841	9	6	30%	6.5%	3.2	11.2%	11.16	1.50	13.4%	10.83	0.42	3.8%
Macao	6,858,935	13	7	52%	6.1%	4.4	11.2%	19.32	2.01	10.4%	17.11	0.75	4.4%
Madagascar	1,959,984	49	12	465%	1.7%	1.7	0.0%	23.89	5.07	21.2%	20.74	0.99	4.8%
Malasia	1,294,887	29	14	95%	1.1%	1.0	11.2%	46.38	8.62	18.6%	12.00	0.45	3.7%
Kenya	973,458	61	15	32%	0.9%	0.9	0.0%	28.89	3.72	12.9%	25.11	0.94	3.7%
Rep Dominicana	6,545	68	46	-61%	0.0%	0.0	5.1%	29.26	0.71	2.4%	7.74	0.33	4.3%
MATRIZ DE COMPETIDORES													
SECTOR	CONFECCIONES												
CODIGO	DESCRIPCION												
6209201000	BABIES' GARMENTS AND CLOTHING ACCESSORIES: DRESSES, OF COTTON, NOT KNITTED												
ARANCEL NMF	11.8%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 5.5% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	39,856,138	0	0	12%	100.0%	0.0	11.8%	33.16	0.30	0.9%	20.21	0.85	4.2%
China	13,756,647	3	1	57%	34.5%	25.6	11.8%	24.98	2.88	11.5%	17.31	0.79	4.6%
Filipinas	6,147,908	1	2	-9%	15.4%	-19.8	11.8%	34.45	4.90	14.2%	20.24	1.07	5.3%
India	5,767,232	2	3	13%	14.5%	0.9	11.8%	30.45	4.05	13.3%	26.22	0.86	3.3%
Sri Lanka	2,942,538	6	4	27%	7.4%	3.0	11.8%	33.41	3.32	9.9%	26.08	0.90	3.5%
Tailandia	2,695,403	4	5	14%	6.8%	0.4	11.8%	30.97	2.65	8.6%	25.76	0.76	3.0%
Vietnam	1,619,225	29	6	175%	4.1%	4.0	11.8%	25.96	3.64	14.0%	22.63	0.97	4.3%
Bangladesh	1,521,511	7	7	15%	3.8%	0.4	11.8%	37.37	3.51	9.4%	14.65	0.70	4.8%
Colombia	1,163,439	9	8	16%	2.9%	0.4	11.1%	48.07	1.35	2.8%	n.d.	n.d.	n.d.
Perú	99,464	44	18	180%	0.2%	0.2	11.8%	105.03	4.87	4.6%	35.53	0.62	1.7%
Sur Africa	85,457	38	20	80%	0.2%	0.2	11.8%	61.38	3.84	6.2%	41.57	0.86	2.1%
Rep Dominicana	28,368	42	31	85%	0.1%	0.1	11.8%	9.55	0.98	10.3%	21.92	0.49	2.2%



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6209203000	BABIES' GARMENTS AND CLOTHING ACCESSORIES: TROUSERS, BREECHES, AND SHORTS, OF COTTON, NOT IMPORTED AS PARTS OF SETS													
ARANCEL NMF	14.9%	PREFERENCIAS					Free (CA,CL,IL,JO,MX,SG); 5.5% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	135,008,279	0	0	9%	100.0%	0.0	14.9%	20.63	0.36	1.7%	15.57	0.48	3.1%	
China	42,933,235	7	1	69%	31.8%	26.2	14.9%	19.82	3.16	15.9%	15.89	0.53	3.4%	
Bangladesh	16,058,993	2	2	17%	11.9%	2.8	14.9%	18.39	2.95	16.1%	13.26	0.44	3.3%	
Vietnam	10,791,944	59	3	1058%	8.0%	8.0	14.9%	23.02	4.25	18.5%	18.10	0.45	2.5%	
Indonesia	9,960,470	1	4	-9%	7.4%	-7.6	14.9%	22.32	3.33	14.9%	20.63	0.49	2.4%	
Egipto	8,564,795	15	5	42%	6.3%	4.1	14.9%	19.77	2.42	12.2%	15.40	0.38	2.5%	
Emiratos Arabes	7,938,969	13	6	38%	5.9%	3.6	14.9%	34.62	2.06	6.0%	13.55	0.49	3.6%	
Malasia	1,577,171	31	13	53%	1.2%	0.9	14.9%	23.71	3.94	16.6%	19.93	0.71	3.6%	
Nepal	1,282,091	25	17	35%	0.9%	0.5	14.9%	26.45	3.99	15.1%	19.59	0.57	2.9%	
Swaziland	1,268,773	62	18	37%	0.9%	0.9	0.0%	13.63	1.52	11.1%	11.35	0.37	3.3%	
Lesotho	817,994	63	22	114%	0.6%	0.6	14.9%	17.46	2.97	17.0%	12.39	0.42	3.4%	
Rep Dominicana	647,440	19	24	-14%	0.5%	-0.8	12.6%	16.35	1.13	6.9%	9.03	0.25	2.7%	
MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6209205035	BABIES' GARMENTS AND CLOTHING ACCESSORIES: SETS, OF COTTON, NOT KNITTED													
ARANCEL NMF	9.3%	PREFERENCIAS					Free (CA,CL,IL,JO,MX,SG); 5.5% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	46,259,415	0	0	8%	100.0%	0.0	9.3%	22.09	0.31	1.4%	15.65	0.74	4.7%	
China	26,911,447	4	1	67%	58.2%	48.1	9.3%	19.65	2.96	15.1%	14.47	0.75	5.2%	
Tailandia	3,791,381	2	2	-6%	8.2%	-6.1	9.3%	19.09	3.54	18.6%	20.91	0.83	3.9%	
Filipinas	3,167,084	1	3	-27%	6.8%	-26.1	9.3%	24.47	4.90	20.0%	16.10	0.79	4.9%	
India	2,761,094	7	4	14%	6.0%	1.2	9.3%	31.04	3.03	9.8%	25.58	0.76	3.0%	
Sri Lanka	1,888,525	8	5	7%	4.1%	-0.2	9.3%	32.25	3.22	10.0%	26.51	0.87	3.3%	
Colombia	1,687,350	10	6	40%	3.6%	2.4	7.7%	46.52	1.83	3.9%	54.55	0.46	0.8%	
Vietnam	1,094,354	25	9	137%	2.4%	2.3	9.3%	24.11	6.75	28.0%	10.25	0.41	4.0%	
Italia	421,346	12	10	14%	0.9%	0.2	9.3%	85.48	6.57	7.7%	44.28	0.58	1.3%	
Malasia	250,279	30	11	113%	0.5%	0.5	9.3%	50.71	3.80	7.5%	21.73	0.48	2.2%	
El Salvador	54,854	45	17	254%	0.1%	0.1	7.7%	150.80	4.20	2.8%	26.89	0.61	2.3%	
Rep Dominicana	0	19	57	-100%	0.0%	-0.3	9.1%	16.23	0.90	5.5%	4.80	0.23	4.7%	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6209303020	BABIES' GARMENTS AND CLOTHING ACCESSORIES: SETS, OF SYNTHETIC FIBERS, NOT KNITTED													
ARANCEL NMF	16.0%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 5.5% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	22,002,009	0	0	8%	100.0%	0.0	15.5%	30.56	0.36	1.2%	12.73	0.80	6.3%	
China	7,308,278	11	1	100%	33.2%	30.3	16.0%	20.75	3.12	15.0%	10.09	0.73	7.2%	
Filipinas	4,095,083	1	2	-4%	18.6%	-11.5	16.0%	29.92	4.64	15.5%	17.25	1.20	7.0%	
Bangladesh	2,391,222	4	3	16%	10.9%	2.7	16.0%	10.68	2.17	20.3%	11.11	0.70	6.3%	
Tailandia	2,041,841	2	4	8%	9.3%	-0.1	16.0%	50.48	4.46	8.8%	16.91	0.72	4.2%	
Colombia	1,606,312	6	5	14%	7.3%	1.3	12.3%	44.25	1.83	4.1%	46.27	0.58	1.2%	
Korea	1,352,053	21	6	171%	6.1%	6.0	16.0%	30.12	2.83	9.4%	17.35	0.97	5.6%	
El Salvador	947,168	10	7	20%	4.3%	1.4	9.8%	33.53	1.26	3.7%	41.07	1.05	2.6%	
Vietnam	524,815	17	8	75%	2.4%	2.0	15.9%	44.85	13.32	29.7%	8.03	0.57	7.1%	
Macao	153,667	26	13	70%	0.7%	0.6	16.0%	82.43	2.88	3.5%	19.19	0.88	4.6%	
India	80,122	28	15	122%	0.4%	0.3	16.0%	15.60	0.00	0.0%	9.80	0.84	8.6%	
Rep Dominicana	0	15	40	-100%	0.0%	-1.0	16.2%	n.d.	n.d.	n.d.	18.68	0.60	3.2%	
MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6210505020	WOMEN'S OR GIRLS' NOT KNIT MAN-MADE FIBER ANORAKS, COATS, JACKETS, ETC, IMPREGNATED FABRIC													
ARANCEL NMF	7.1%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 3% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	95,437,826	0	0	19%	100.0%	0.0	7.1%	35.34	0.20	0.6%	19.64	0.81	4.1%	
Vietnam	29,865,803	23	1	461%	31.3%	31.2	7.1%	26.28	5.67	21.6%	15.85	0.93	5.8%	
China	23,853,843	1	2	5%	25.0%	-16.0	7.1%	52.37	5.03	9.6%	32.31	0.74	2.3%	
Bangladesh	9,691,717	3	3	27%	10.2%	2.2	7.1%	58.13	4.39	7.5%	41.43	0.77	1.9%	
Tailandia	7,752,938	4	4	21%	8.1%	0.6	7.1%	46.05	4.59	10.0%	26.10	0.64	2.5%	
Canada	6,341,763	2	5	-4%	6.6%	-9.4	7.1%	109.93	5.96	5.4%	n.d.	n.d.	n.d.	
Sri Lanka	5,813,485	9	6	54%	6.1%	3.9	7.1%	23.69	4.16	17.6%	18.00	0.66	3.7%	
Filipinas	2,806,893	10	7	34%	2.9%	1.1	7.1%	22.31	5.06	22.7%	15.07	0.52	3.4%	
Ucrania	2,234,980	15	8	62%	2.3%	1.7	7.1%	n.d.	n.d.	n.d.	11.81	0.73	6.1%	
Indonesia	1,517,446	14	9	44%	1.6%	0.8	7.1%	35.23	4.06	11.5%	22.98	0.68	3.0%	
Cambodia	407,356	39	14	233%	0.4%	0.4	7.1%	21.10	3.21	15.2%	17.69	0.60	3.4%	
Rep Dominicana	0	24	47	-100%	0.0%	-0.1	7.3%	31.51	6.00	19.0%	30.96	1.74	5.6%	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6211320010	MEN'S COVERALLS, JUMPSUITS, AND SIMILAR APPAREL, OF COTTON, NOT KNITTED													
ARANCEL NMF	8.1%	PREFERENCIAS				Free (AU,CA,CL,IL,JO,MX,SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	41,705,312	0	0	10%	100.0%	0.0	8.1%	65.50	0.47	0.7%	12.27	0.28	2.3%	
Mexico	14,366,304	1	1	4%	34.4%	-8.6	0.0%	94.95	8.30	8.7%	n.d.	n.d.	n.d.	
Canada	6,091,440	5	2	40%	14.6%	9.1	8.1%	82.53	5.70	6.9%	n.d.	n.d.	n.d.	
Honduras	4,563,601	3	3	12%	10.9%	0.7	2.2%	n.d.	n.d.	n.d.	13.43	0.12	0.9%	
Noruega	3,799,145	2	4	6%	9.1%	-1.5	8.1%	29.74	2.10	7.1%	34.58	0.64	1.8%	
Rep Dominicana	3,023,658	4	5	3%	7.3%	-2.4	0.0%	4.38	0.40	9.1%	11.31	0.10	0.9%	
Rusia	1,869,082	9	6	36%	4.5%	2.6	8.1%	16.58	1.00	6.0%	8.24	0.38	4.6%	
Italia	1,840,153	8	7	30%	4.4%	2.2	8.1%	196.45	1.28	0.7%	161.59	4.38	2.7%	
China	1,725,567	18	8	104%	4.1%	3.8	8.1%	19.45	3.51	18.1%	9.58	0.46	4.8%	
Madagascar	366,894	41	12	111%	0.9%	0.9	0.0%	n.d.	n.d.	n.d.	6.72	0.38	5.7%	
Dinamarca	184,406	28	15	154%	0.4%	0.4	8.1%	32.79	0.96	2.9%	18.11	0.25	1.4%	

MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6211330061	MEN'S OR BOYS' OTHER APPAREL, OF MAN-MADE FIBERS, NOT KNITTED													
ARANCEL NMF	16.0%	PREFERENCIAS				Free (AU,CA,CL,IL,JO,MX,SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	33,155,612	0	0	8%	100.0%	0.0	15.8%	28.17	0.30	1.1%	11.31	0.31	2.8%	
Canada	8,347,345	2	1	10%	25.2%	1.8	16.0%	50.79	7.55	14.9%	n.d.	n.d.	n.d.	
Mexico	7,233,793	1	2	-6%	21.8%	-16.0	11.5%	46.82	5.18	11.1%	12.27	0.35	2.8%	
Honduras	5,697,485	11	3	98%	17.2%	15.7	12.8%	9.49	4.11	43.3%	9.00	0.12	1.3%	
El Salvador	1,549,667	3	4	-5%	4.7%	-3.2	14.4%	15.12	0.75	5.0%	10.46	0.17	1.7%	
Korea	1,098,667	7	5	22%	3.3%	1.3	16.0%	23.61	2.42	10.2%	16.13	0.61	3.8%	
Vietnam	985,178	27	6	169%	3.0%	2.9	15.1%	25.90	5.23	20.2%	21.55	0.51	2.4%	
Rep Dominicana	846,587	6	7	8%	2.6%	-0.1	0.0%	n.d.	n.d.	n.d.	19.27	0.35	1.8%	
Emiratos Arabes	763,779	55	8	161%	2.3%	2.3	16.0%	13.94	1.29	9.2%	14.59	0.25	1.7%	
China	747,451	14	9	44%	2.3%	1.5	16.0%	46.59	3.81	8.2%	22.22	0.78	3.5%	
Guatemala	660,483	34	11	186%	2.0%	2.0	15.7%	13.92	3.38	24.3%	9.44	0.36	3.8%	
Pakistan	545,973	16	13	34%	1.6%	1.0	16.0%	13.35	2.84	21.3%	6.37	0.34	5.3%	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6211420020	GIRLS' COVERALLS, JUMPSUITS, AND SIMILAR APPAREL, OF COTTON, NOT KNITTED													
ARANCEL NMF	8.1%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 7.2% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	18,236,106	0	0	76%	100.0%	0.0	8.1%	7.90	0.36	4.5%	8.60	0.40	4.6%	
China	17,357,344	1	1	111%	95.2%	49.5	8.1%	9.68	2.79	28.8%	8.52	0.39	4.6%	
Bangladesh	333,909	3	2	13%	1.8%	-8.8	8.1%	n.d.	n.d.	n.d.	8.77	0.47	5.3%	
India	208,163	6	3	31%	1.1%	-2.6	8.1%	17.71	3.30	18.6%	15.18	0.83	5.4%	
Francia	160,984	8	4	38%	0.9%	-1.4	8.1%	61.16	2.89	4.7%	59.10	0.84	1.4%	
Portugal	29,257	19	5	42%	0.2%	-0.2	8.1%	50.40	2.51	5.0%	34.24	0.28	0.8%	
El Salvador	26,025	23	6	3%	0.1%	0.1	7.7%	23.76	2.18	9.2%	29.26	0.27	0.9%	
Vietnam	17,511	24	10	-20%	0.1%	0.1	8.1%	19.21	7.56	39.4%	2.47	0.38	15.5%	
Sur Africa	7,594	25	12	0%	0.0%	0.0	0.0%	70.53	9.78	13.9%	n.d.	n.d.	n.d.	
Colombia	3,112	26	14	-30%	0.0%	0.0	8.1%	63.64	1.40	2.2%	n.d.	n.d.	n.d.	
Mongolia	1,148	27	18	0%	0.0%	0.0	8.1%	n.d.	n.d.	n.d.	11.02	0.86	7.8%	
Rep Dominicana	0	21	28	-100%	0.0%	-0.1	0.0%	n.d.	n.d.	n.d.	16.93	0.25	1.5%	

MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6211420056	WOMEN'S OR GIRLS' SHIRTS AND BLOUSES EXCLUDED FROM HEADING 6206, OF COTTON, LESS THAN 2 COLORS IN THE WARP, NOT KNITTED													
ARANCEL NMF	8.1%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 7.2% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	57,965,802	0	0	10%	100.0%	0.0	7.4%	30.52	0.35	1.2%	19.31	0.60	3.1%	
India	14,789,055	1	1	15%	25.5%	4.2	8.1%	33.67	2.63	7.8%	20.97	0.69	3.3%	
Mexico	10,136,267	6	2	54%	17.5%	13.0	3.2%	34.33	3.30	9.6%	19.25	0.17	0.9%	
China	3,908,382	5	3	17%	6.7%	1.5	8.1%	48.16	3.26	6.8%	27.09	0.71	2.6%	
Vietnam	3,306,787	53	4	530%	5.7%	5.7	8.1%	17.64	3.36	19.0%	13.39	0.43	3.2%	
Sri Lanka	2,865,456	9	5	19%	4.9%	1.4	8.1%	21.89	2.97	13.6%	30.11	0.95	3.2%	
Canada	2,466,685	12	7	32%	4.3%	2.3	8.1%	37.98	3.27	8.6%	n.d.	n.d.	n.d.	
Honduras	1,716,564	16	10	34%	3.0%	1.6	7.0%	11.99	0.68	5.7%	13.01	0.25	1.9%	
Macao	1,126,223	24	13	45%	1.9%	1.3	8.1%	43.77	3.35	7.6%	31.33	0.43	1.4%	
Nicaragua	921,151	60	14	498%	1.6%	1.6	8.0%	17.02	1.92	11.3%	12.93	0.35	2.7%	
Rep Dominicana	918,782	43	15	177%	1.6%	1.5	7.5%	21.63	1.20	5.5%	15.92	0.38	2.4%	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6211430060	WOMEN'S OR GIRLS' BLOUSES, SHIRTS AND SHIRT-BLOUSES, AND SIMILAR UPPER BODY GARMENTS EXCLUDED FROM HEADING 6206, OF MAN-MADE FIBERS													
ARANCEL NMF	16.0%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 15.5% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	115,752,600	0	0	15%	100.0%	0.0	14.7%	26.72	0.34	1.3%	13.75	0.46	3.4%	
Mexico	37,947,429	1	1	15%	32.8%	-0.1	7.8%	22.64	5.13	22.6%	10.89	0.12	1.1%	
India	11,406,762	5	2	36%	9.9%	4.8	16.0%	31.41	3.73	11.9%	15.16	0.60	3.9%	
Indonesia	10,200,909	3	3	20%	8.8%	1.4	16.0%	27.53	4.31	15.6%	12.00	0.61	5.1%	
China	7,024,539	2	4	5%	6.1%	-2.8	16.0%	32.74	3.13	9.6%	26.00	0.69	2.6%	
Canada	6,180,929	6	5	24%	5.3%	1.4	16.0%	86.29	5.96	6.9%	n.d.	n.d.	n.d.	
Nicaragua	4,738,577	37	6	231%	4.1%	4.0	15.9%	13.13	1.42	10.8%	17.02	0.40	2.3%	
Vietnam	3,321,609	24	9	93%	2.9%	2.5	12.6%	20.01	4.12	20.6%	11.95	0.37	3.1%	
Rep Dominicana	2,632,764	14	10	21%	2.3%	0.4	14.6%	13.43	1.21	9.0%	11.05	0.34	3.1%	
Sri Lanka	2,581,371	17	11	28%	2.2%	0.8	16.0%	19.40	2.79	14.4%	13.82	0.76	5.5%	
Pakistan	1,033,813	49	21	224%	0.9%	0.9	16.0%	12.21	2.36	19.3%	9.05	0.30	3.3%	
Haiti	1,001,131	57	22	284%	0.9%	0.9	4.0%	14.27	0.47	3.3%	11.25	0.19	1.7%	
MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6211430078	WOMEN'S OR GIRLS' OTHER JACKETS AND JACKET-TYPE GARMENTS EXCLUDED FROM HEADING 6202., OF MAN-MADE FIBERS, NOT KNITTED													
ARANCEL NMF	16.0%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 15.5% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	58,159,450	0	0	8%	100.0%	0.0	15.7%	25.69	0.27	1.1%	18.11	0.76	4.2%	
Mexico	9,698,782	6	1	34%	16.7%	9.6	5.4%	73.53	4.37	5.9%	14.55	0.57	3.9%	
Vietnam	8,000,726	51	2	940%	13.8%	13.8	16.0%	19.92	3.53	17.7%	15.26	0.82	5.4%	
China	4,904,245	4	3	1%	8.4%	-2.4	16.0%	41.95	3.24	7.7%	33.88	1.16	3.4%	
Hong Kong	3,944,572	8	4	17%	6.8%	1.9	16.0%	26.09	2.15	8.2%	19.69	0.85	4.3%	
Canada	3,691,456	14	5	54%	6.3%	4.8	16.0%	177.73	9.17	5.2%	n.d.	n.d.	n.d.	
Macao	3,622,543	33	6	217%	6.2%	6.1	16.0%	29.45	4.65	15.8%	21.25	0.99	4.6%	
Guatemala	1,867,562	13	12	26%	3.2%	1.5	15.5%	16.21	1.53	9.4%	12.39	0.29	2.3%	
El Salvador	1,513,028	20	13	53%	2.6%	2.0	15.7%	15.28	1.94	12.7%	20.55	0.66	3.2%	
Israel	645,600	54	17	218%	1.1%	1.1	16.0%	17.37	5.22	30.1%	n.d.	n.d.	n.d.	
Malasia	576,446	31	18	84%	1.0%	0.9	16.0%	n.d.	n.d.	n.d.	14.69	0.70	4.7%	
Rep Dominicana	11,735	28	39	-39%	0.0%	-0.2	13.8%	n.d.	n.d.	n.d.	13.80	0.37	2.7%	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6211430091	WOMEN'S OR GIRLS' OTHER APPAREL, OF MAN-MADE FIBERS, NOT KNITTED													
ARANCEL NMF	16.0%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 15.5% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	144,212,220	0	0	13%	100.0%	0.0	15.4%	24.35	0.29	1.2%	9.67	0.34	3.6%	
Mexico	68,153,300	1	1	13%	47.3%	-0.2	6.1%	31.37	5.38	17.2%	13.96	0.25	1.8%	
China	8,838,870	3	2	18%	6.1%	0.9	16.0%	56.47	3.98	7.0%	29.30	0.83	2.8%	
Canada	7,819,876	6	3	32%	5.4%	2.5	16.0%	89.92	5.24	5.8%	n.d.	n.d.	n.d.	
El Salvador	6,345,497	10	4	38%	4.4%	2.4	13.7%	13.58	0.71	5.3%	11.32	0.15	1.3%	
India	6,211,715	2	5	-10%	4.3%	-6.2	16.0%	35.33	4.03	11.4%	19.72	0.74	3.8%	
Pakistan	5,057,687	17	7	49%	3.5%	2.3	16.0%	7.21	2.27	31.5%	5.93	0.27	4.5%	
Honduras	4,568,005	20	8	59%	3.2%	2.4	14.3%	9.21	1.39	15.1%	9.24	0.16	1.7%	
Vietnam	3,761,297	29	10	108%	2.6%	2.4	12.4%	15.83	2.96	18.7%	11.93	0.38	3.2%	
Turquia	3,079,654	22	11	62%	2.1%	1.6	16.0%	69.73	4.86	7.0%	5.50	0.19	3.4%	
Mongolia	2,598,660	32	12	122%	1.8%	1.7	16.0%	n.d.	n.d.	n.d.	4.80	0.29	6.0%	
Rep Dominicana	995,936	8	21	-16%	0.7%	-1.5	14.6%	10.51	1.34	12.8%	8.26	0.35	4.2%	

MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6212200020	GIRDLES AND PANTY-GIRDLES, OF MAN-MADE FIBERS, WHETHER OR NOT KNITTED OR CROCHETED													
ARANCEL NMF	20.0%	PREFERENCIAS				Free (CA,CL,E*,IL,MX,SG); 15.5% (AU); 11% (JO)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	121,972,732	0	0	14%	100.0%	0.0	16.5%	40.99	0.59	1.4%	19.84	0.32	1.6%	
Costa Rica	27,391,190	4	1	25%	22.5%	7.1	19.2%	22.76	1.26	5.5%	33.03	0.16	0.5%	
Mexico	26,389,181	3	2	21%	21.6%	4.5	4.0%	47.96	1.98	4.1%	32.20	0.37	1.1%	
Nicaragua	22,929,408	1	3	6%	18.8%	-6.8	2.7%	52.00	1.29	2.5%	n.d.	n.d.	n.d.	
China	17,340,668	20	4	300%	14.2%	14.1	20.0%	16.40	3.84	23.4%	8.35	0.35	4.2%	
Rep Dominicana	12,372,552	2	5	-6%	10.1%	-11.6	3.6%	40.41	1.74	4.3%	33.19	0.30	0.9%	
El Salvador	5,121,680	18	6	184%	4.2%	4.1	5.3%	41.07	0.43	1.0%	55.53	0.13	0.2%	
Indonesia	1,529,653	7	9	21%	1.3%	0.3	20.0%	31.14	2.38	7.7%	16.26	0.60	3.7%	
Portugal	538,838	40	10	86%	0.4%	0.4	20.0%	41.87	2.73	6.5%	38.62	0.54	1.4%	
Hong Kong	446,010	38	12	470%	0.4%	0.4	20.0%	19.73	1.79	9.1%	10.01	0.51	5.1%	
Guatemala	306,122	41	14	110%	0.3%	0.3	20.0%	21.67	1.15	5.3%	78.11	0.88	1.1%	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6212300020	CORSETS, OF MAN-MADE FIBERS, WHETHER OR NOT KNITTED OR CROCHETED													
ARANCEL NMF	23.5%	PREFERENCIAS				Free (CA,CL,E*,IL,MX,SG); 15.5% (AU); 12% (JO)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	32,343,766	0	0	19%	100.0%	0.0	22.0%	55.00	0.34	0.6%	25.17	0.56	2.2%	
Nicaragua	8,803,851	1	1	11%	27.2%	-8.2	4.3%	93.77	1.33	1.4%	n.d.	n.d.	n.d.	
China	7,876,350	5	2	79%	24.4%	19.6	23.5%	34.07	3.96	11.6%	19.32	0.53	2.8%	
Canada	6,426,556	4	3	42%	19.9%	10.1	23.5%	103.43	6.49	6.3%	n.d.	n.d.	n.d.	
Mexico	4,641,134	2	4	10%	14.3%	-5.1	4.5%	47.47	1.34	2.8%	38.23	0.42	1.1%	
Indonesia	945,785	7	5	33%	2.9%	1.1	23.5%	31.95	3.90	12.2%	24.58	0.98	4.0%	
Filipinas	655,879	17	6	108%	2.0%	1.8	23.5%	122.70	8.78	7.2%	24.55	1.88	7.6%	
Taiwan	454,785	26	8	207%	1.4%	1.4	23.5%	24.11	4.22	17.5%	23.32	0.54	2.3%	
Rep Dominicana	347,658	13	9	37%	1.1%	0.5	8.0%	69.07	1.01	1.5%	175.89	0.37	0.2%	
Colombia	334,363	25	10	153%	1.0%	1.0	23.5%	31.29	1.27	4.1%	n.d.	n.d.	n.d.	
Tailandia	278,979	21	11	101%	0.9%	0.8	23.5%	35.49	4.53	12.8%	29.25	0.72	2.5%	
MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6212900030	SUSPENDERS, GARTERS, AND SIMILAR ARTICLES, OF MAN-MADE FIBERS OR MAN-MADE FIBERS AND RUBBER OR PLASTICS, WHETHER OR NOT KNITTED OR													
ARANCEL NMF	6.6%	PREFERENCIAS				Free (CA,CL,E*,IL,J*,JO,MX,SG); 5.5% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	46,194,649	0	0	10%	100.0%	0.0	6.1%	33.42	0.29	0.9%	15.32	0.58	3.8%	
China	12,283,042	8	1	83%	26.6%	23.1	6.6%	36.78	2.87	7.8%	18.32	0.86	4.7%	
Mexico	7,252,441	2	2	14%	15.7%	1.8	1.7%	44.81	1.35	3.0%	49.85	0.60	1.2%	
Rep Dominicana	5,621,203	1	3	-9%	12.2%	-13.6	4.2%	22.12	0.95	4.3%	4.76	0.27	5.7%	
Hong Kong	5,101,694	11	4	69%	11.0%	9.1	6.6%	37.48	7.62	20.3%	25.06	1.24	4.9%	
Honduras	3,457,392	6	5	10%	7.5%	-0.1	1.0%	73.34	1.42	1.9%	78.46	0.42	0.5%	
Indonesia	1,331,226	17	7	57%	2.9%	2.2	6.6%	35.07	3.51	10.0%	12.01	0.48	4.0%	
Brazil	1,284,855	22	8	110%	2.8%	2.6	6.6%	20.19	2.28	11.3%	n.d.	n.d.	n.d.	
Tailandia	810,498	21	9	85%	1.8%	1.5	6.6%	60.75	4.92	8.1%	37.35	1.19	3.2%	
Marruecos	695,581	42	11	581%	1.5%	1.5	6.6%	318.94	9.81	3.1%	48.20	0.31	0.6%	
Francia	627,643	20	12	59%	1.4%	1.0	6.6%	148.72	2.15	1.4%	142.05	1.59	1.1%	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6213201000	HANDKERCHIEFS, NOT KNITTED, OF COTTON, HEMMED, NOT CONTAINING LACE OR EMBROIDERY													
ARANCEL NMF	13.2%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 5.5% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	16,212,481	0	0	14%	100.0%	0.0	13.2%	10.37	0.36	3.4%	6.15	0.32	5.2%	
China	15,120,834	1	1	33%	93.3%	43.7	13.2%	10.36	2.76	26.6%	6.09	0.32	5.3%	
India	462,680	5	2	-2%	2.9%	-2.4	13.2%	16.43	3.31	20.1%	11.75	0.47	4.0%	
Italia	270,286	6	3	3%	1.7%	-0.8	13.2%	379.54	5.85	1.5%	n.d.	n.d.	n.d.	
Pakistan	166,522	3	4	-43%	1.0%	-15.4	13.2%	9.53	1.29	13.6%	3.58	0.19	5.4%	
Turquia	37,135	25	5	190%	0.2%	0.2	13.2%	n.d.	n.d.	n.d.	48.47	0.74	1.5%	
Reino Unido	14,836	16	10	48%	0.1%	0.1	13.2%	75.86	7.49	9.9%	n.d.	n.d.	n.d.	
Tailandia	11,933	26	12	-25%	0.1%	0.1	13.2%	n.d.	n.d.	n.d.	8.87	0.88	10.0%	
Taiwan	8,505	18	13	47%	0.1%	0.0	13.2%	n.d.	n.d.	n.d.	29.29	1.13	3.8%	
Hong Kong	5,138	27	17	13%	0.0%	0.0	13.2%	16.67	3.33	20.0%	10.62	1.22	11.5%	
Vietnam	3,150	28	19	7%	0.0%	0.0	13.2%	37.00	2.00	5.4%	n.d.	n.d.	n.d.	
Rep Dominicana	0	36	30	-100%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	72.20	12.00	16.6%	
MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6214300000	SHAWLS, SCARVES, MUFLERS, MANTILLAS, VEILS AND THE LIKE, OF SYNTHETIC FIBERS, NOT KNITTED													
ARANCEL NMF	5.3%	PREFERENCIAS				Free (AU,CA,CL,IL,JO,MX,SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	84,552,276	0	0	11%	100.0%	0.0	5.3%	19.02	0.39	2.0%	10.96	0.55	5.0%	
China	29,165,301	5	1	81%	34.5%	29.6	5.3%	14.13	2.58	18.2%	8.63	0.58	6.7%	
Korea	23,975,789	1	2	5%	28.4%	-8.0	5.3%	20.85	1.99	9.5%	13.05	0.51	3.9%	
India	11,409,483	3	3	10%	13.5%	-0.5	5.3%	27.19	3.20	11.8%	10.24	0.31	3.1%	
Italia	8,730,159	2	4	-11%	10.3%	-14.6	5.3%	61.51	3.58	5.8%	28.50	0.78	2.7%	
Alemania	4,972,779	4	5	7%	5.9%	-1.0	5.3%	76.11	6.88	9.0%	36.62	0.75	2.0%	
Taiwan	942,037	11	7	18%	1.1%	0.2	5.3%	13.00	1.47	11.3%	12.20	0.76	6.3%	
Turquia	304,862	24	11	53%	0.4%	0.3	5.3%	25.10	3.71	14.8%	26.00	0.50	1.9%	
Sri Lanka	185,519	23	13	34%	0.2%	0.1	5.3%	20.31	3.64	17.9%	14.18	1.18	8.3%	
Vietnam	135,331	50	17	195%	0.2%	0.2	5.3%	17.59	2.51	14.2%	9.02	0.60	6.7%	
Oman	88,757	60	20	283%	0.1%	0.1	5.3%	13.84	1.00	7.2%	19.31	0.73	3.8%	
Rep Dominicana	3,622	48	47	13%	0.0%	0.0	5.3%	6.95	4.16	59.9%	n.d.	n.d.	n.d.	



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MATRIZ DE COMPETIDORES													
SECTOR	CONFECCIONES												
CODIGO	DESCRIPCION												
6215100040	TIES, BOW TIES AND CRAVATS, OF SILK OR SILK WASTE, NOT KNITTED, WITH OUTER SHELL CONTAINING 70 PERCENT OR MORE BY WEIGHT OF SILK OR SILK												
ARANCEL NMF	7.2%	PREFERENCIAS				Free (CA,CL,E*,IL,J*,JO,MX,SG); 5.5% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	152,813,064	0	0	15%	100.0%	0.0	7.2%	55.73	0.29	0.5%	35.71	1.09	3.1%
China	74,797,253	3	1	67%	48.9%	37.8	7.2%	34.40	3.24	9.4%	28.05	1.02	3.6%
Italia	53,780,812	1	2	0%	35.2%	-27.0	7.2%	179.50	4.66	2.6%	116.26	1.09	0.9%
Francia	12,369,812	2	3	5%	8.1%	-3.7	7.2%	584.89	6.17	1.1%	136.43	5.33	3.9%
Korea	4,087,365	9	4	63%	2.7%	2.0	7.2%	46.98	2.55	5.4%	45.96	1.93	4.2%
Reino Unido	2,529,670	5	5	2%	1.7%	-1.1	7.2%	326.98	7.83	2.4%	12.75	0.63	5.0%
Rep Dominicana	329,896	8	8	-30%	0.2%	-1.4	0.0%	39.79	1.78	4.5%	n.d.	n.d.	n.d.
Turquia	205,836	32	10	239%	0.1%	0.1	7.2%	120.12	4.30	3.6%	58.49	1.22	2.1%
Nicaragua	164,639	36	11	0%	0.1%	0.1	7.2%	n.d.	n.d.	n.d.	12.04	0.73	6.1%
Marruecos	156,844	37	12	29%	0.1%	0.1	7.2%	158.17	4.41	2.8%	n.d.	n.d.	n.d.
India	73,515	18	14	52%	0.0%	0.0	7.2%	94.39	5.76	6.1%	10.03	0.56	5.6%
Bangladesh	27,584	38	21	89%	0.0%	0.0	7.2%	n.d.	n.d.	n.d.	60.39	4.33	7.2%

MATRIZ DE COMPETIDORES													
SECTOR	CONFECCIONES												
CODIGO	DESCRIPCION												
6217109510	OTHER MADE UP CLOTHING: ACCESSORIES, OF COTTON												
ARANCEL NMF	14.6%	PREFERENCIAS				Free (AU,CA,CL,E*,IL,JO,MX,SG)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	27,627,111	0	0	35%	100.0%	0.0	14.5%	25.96	0.33	1.3%	10.61	0.37	3.4%
Taiwan	9,297,510	1	1	48%	33.7%	10.0	14.6%	20.48	3.00	14.7%	16.39	0.41	2.5%
China	4,128,957	4	2	46%	14.9%	3.9	14.6%	42.28	4.17	9.9%	37.00	1.25	3.4%
Mexico	3,645,100	3	3	29%	13.2%	-2.6	12.0%	29.76	1.12	3.8%	n.d.	n.d.	n.d.
Pakistan	2,946,433	2	4	22%	10.7%	-5.3	14.6%	6.83	3.33	48.7%	4.28	0.26	6.2%
Korea	1,389,023	5	5	17%	5.0%	-3.9	14.6%	31.87	3.12	9.8%	10.09	0.35	3.5%
Canada	1,314,763	12	6	84%	4.8%	3.4	14.6%	51.47	5.90	11.5%	n.d.	n.d.	n.d.
Rep Dominicana	743,356	11	8	59%	2.7%	1.3	10.4%	12.68	0.60	4.7%	7.52	0.10	1.4%
Israel	288,252	28	11	167%	1.0%	1.0	0.0%	64.65	4.99	7.7%	13.39	0.49	3.7%
Hungría	139,446	43	15	252%	0.5%	0.5	14.5%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.
Holanda	132,093	24	16	87%	0.5%	0.3	14.6%	69.98	1.10	1.6%	21.24	0.34	1.6%



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6217109530	OTHER MADE UP CLOTHING: ACCESSORIES, OF MAN-MADE FIBERS													
ARANCEL NMF	14.6%	PREFERENCIAS				Free (AU,CA,CL,E*,IL,JO,MX,SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	43,209,921	0	0	13%	100.0%	0.0	14.6%	31.61	0.31	1.0%	14.13	0.45	3.2%	
Taiwan	14,818,868	2	1	32%	34.3%	15.7	14.6%	27.86	3.17	11.4%	14.45	0.49	3.4%	
China	7,092,903	7	2	59%	16.4%	12.2	14.6%	38.45	3.71	9.7%	34.35	1.21	3.5%	
Mexico	5,978,891	1	3	-14%	13.8%	-27.7	8.1%	24.53	5.25	21.4%	34.67	3.17	9.2%	
Italia	2,507,924	5	4	18%	5.8%	0.9	14.6%	89.55	3.58	4.0%	41.79	0.74	1.8%	
Canada	2,243,078	3	5	2%	5.2%	-2.8	14.6%	76.71	5.36	7.0%	n.d.	n.d.	n.d.	
Korea	2,027,426	8	6	22%	4.7%	1.2	14.6%	44.41	2.93	6.6%	19.19	0.63	3.3%	
Rep Dominicana	1,560,516	4	7	1%	3.6%	-2.2	11.8%	9.83	1.96	20.0%	3.94	0.07	1.7%	
Tailandia	1,146,501	9	8	27%	2.7%	1.0	14.6%	19.36	3.91	20.2%	14.27	0.51	3.6%	
Vietnam	815,902	51	9	133%	1.9%	1.9	14.6%	17.11	3.84	22.5%	7.74	0.30	3.9%	
Guatemala	788,052	45	10	496%	1.8%	1.8	14.6%	14.84	2.94	19.8%	18.79	0.21	1.1%	
Israel	612,986	42	11	393%	1.4%	1.4	0.0%	69.87	3.19	4.6%	32.25	0.36	1.1%	
MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6301300010	BLANKETS AND TRAVELING RUGS, OF COTTON, WOVEN													
ARANCEL NMF	8.4%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 8% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	71,781,199	0	0	14%	100.0%	0.0	8.4%	10.59	0.45	4.3%	4.20	0.29	6.9%	
China	20,284,435	4	1	49%	28.3%	18.6	8.4%	8.90	2.63	29.5%	4.92	0.40	8.1%	
Pakistan	19,850,945	1	2	14%	27.7%	0.2	8.4%	6.35	1.87	29.4%	3.38	0.20	5.8%	
India	11,093,190	2	3	10%	15.5%	-2.4	8.4%	10.55	2.65	25.1%	3.59	0.25	7.0%	
Portugal	7,874,314	5	4	21%	11.0%	2.4	8.4%	9.81	1.32	13.5%	8.60	0.43	5.0%	
Mexico	4,673,824	3	5	2%	6.5%	-3.7	8.4%	12.92	1.75	13.6%	n.d.	n.d.	n.d.	
Turquía	1,278,377	11	6	20%	1.8%	0.3	8.4%	8.60	1.21	14.0%	5.12	0.43	8.4%	
Estonia	649,226	18	10	69%	0.9%	0.7	8.4%	6.01	1.56	26.0%	4.75	0.33	7.0%	
España	603,732	17	12	48%	0.8%	0.5	8.4%	11.91	2.25	18.9%	6.14	0.59	9.7%	
Greece	336,494	19	13	45%	0.5%	0.3	8.4%	14.56	2.47	17.0%	14.73	0.77	5.2%	
Hong Kong	332,090	46	14	17%	0.5%	0.5	8.4%	13.36	7.45	55.7%	6.13	0.64	10.5%	
Rep Dominicana	5,724	50	36	0%	0.0%	0.0	8.4%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6301300020	BLANKETS AND TRAVELING RUGS, OF COTTON, OTHER THAN WOVEN													
ARANCEL NMF	8.4%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 8% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	46,327,781	0	0	8%	100.0%	0.0	8.4%	13.13	0.40	3.1%	6.30	0.38	6.1%	
China	23,548,311	1	1	28%	50.8%	24.9	8.4%	12.47	2.35	18.8%	6.92	0.43	6.2%	
Pakistan	6,993,082	5	2	32%	15.1%	8.3	8.4%	7.49	3.07	41.0%	4.01	0.27	6.7%	
Tailandia	4,268,149	3	3	10%	9.2%	0.4	8.4%	11.44	2.30	20.1%	8.51	0.35	4.1%	
India	2,913,338	4	4	4%	6.3%	-1.0	8.4%	15.11	3.10	20.5%	5.37	0.48	8.9%	
Portugal	2,767,758	8	5	16%	6.0%	1.4	8.4%	20.26	5.66	28.0%	9.02	0.27	3.0%	
Malasia	1,157,262	21	6	66%	2.5%	2.0	8.4%	10.00	1.83	18.3%	8.07	0.25	3.1%	
Indonesia	675,290	31	7	103%	1.5%	1.3	8.4%	16.16	11.42	70.6%	5.84	0.47	8.1%	
Perú	404,010	22	10	32%	0.9%	0.5	8.4%	44.10	2.03	4.6%	9.16	0.70	7.6%	
Estonia	174,851	54	16	80%	0.4%	0.4	8.4%	7.55	2.52	33.4%	5.42	0.37	6.9%	
Vietnam	41,956	55	24	88%	0.1%	0.1	8.4%	15.04	3.55	23.6%	13.20	0.39	3.0%	
Rep Dominicana	379	18	53	-80%	0.0%	-0.7	8.4%	n.d.	n.d.	n.d.	55.00	0.86	1.6%	

MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6301400010	BLANKETS AND TRAVELING RUGS, OF SYNTHETIC FIBERS, WOVEN													
ARANCEL NMF	8.5%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 8% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	73,786,206	0	0	18%	100.0%	0.0	8.5%	10.13	0.48	4.8%	3.86	0.44	11.3%	
China	38,632,081	7	1	139%	52.4%	49.2	8.5%	6.18	1.54	24.8%	3.89	0.46	11.9%	
Korea	14,044,607	2	2	20%	19.0%	0.9	8.5%	47.10	7.10	15.1%	3.25	0.38	11.8%	
Mexico	9,962,660	1	3	-11%	13.5%	-27.8	8.6%	12.17	2.44	20.1%	5.50	0.68	12.3%	
Reino Unido	2,681,477	9	4	43%	3.6%	1.9	8.5%	12.48	2.00	16.1%	10.34	0.86	8.3%	
Canada	1,232,154	4	5	-21%	1.7%	-6.6	8.5%	18.92	1.74	9.2%	n.d.	n.d.	n.d.	
Portugal	1,165,988	13	6	72%	1.6%	1.2	8.5%	14.89	5.13	34.5%	7.74	0.32	4.2%	
India	974,891	15	7	85%	1.3%	1.1	8.5%	25.65	7.34	28.6%	4.68	0.43	9.1%	
Saudi Arabia	696,893	26	9	178%	0.9%	0.9	8.5%	5.97	1.89	31.6%	5.06	0.40	7.8%	
Indonesia	654,817	41	10	134%	0.9%	0.9	8.5%	n.d.	n.d.	n.d.	5.07	0.26	5.2%	
Emiratos Arabes	316,799	42	13	257%	0.4%	0.4	8.5%	8.72	1.69	19.4%	7.14	0.22	3.0%	
Rep Dominicana	0	58	52	-100%	0.0%	0.0	9.0%	n.d.	n.d.	n.d.	5.00	0.19	3.8%	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6301400020	BLANKETS AND TRAVELING RUGS, OF SYNTHETIC FIBERS, OTHER THAN WOVEN													
ARANCEL NMF	8.5%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 8% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	223,449,140	0	0	29%	100.0%	0.0	8.5%	8.17	0.38	4.6%	4.22	0.47	11.0%	
China	171,165,876	9	1	218%	76.6%	74.6	8.5%	9.13	2.50	27.4%	4.44	0.47	10.7%	
Korea	21,600,668	6	2	68%	9.7%	6.3	8.5%	17.13	5.50	32.1%	2.76	0.40	14.5%	
Mexico	9,058,334	1	3	-34%	4.1%	-54.4	8.5%	16.63	3.76	22.6%	4.91	0.14	2.9%	
Taiwan	4,005,620	5	4	8%	1.8%	-1.8	8.5%	20.60	5.62	27.3%	5.79	0.56	9.6%	
Tailandia	3,552,003	2	5	-16%	1.6%	-7.2	8.5%	7.45	1.07	14.4%	5.32	0.58	11.0%	
Hong Kong	2,202,376	15	6	47%	1.0%	0.4	8.5%	n.d.	n.d.	n.d.	5.35	0.52	9.6%	
India	2,193,316	20	7	83%	1.0%	0.7	8.5%	11.81	4.67	39.6%	3.99	0.48	12.0%	
Indonesia	2,033,943	13	9	41%	0.9%	0.3	8.5%	11.44	7.88	68.9%	4.27	0.61	14.3%	
Vietnam	916,269	29	11	143%	0.4%	0.4	8.5%	13.34	2.70	20.2%	6.98	0.42	6.0%	
Japón	834,315	25	12	93%	0.4%	0.3	8.5%	41.63	8.04	19.3%	47.00	1.22	2.6%	
Rep Dominicana	647	53	36	0%	0.0%	0.0	8.5%	15.43	2.75	17.8%	n.d.	n.d.	n.d.	
MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6302100020	BED LINEN, TABLE LINEN, TOILET LINEN AND KITCHEN LINEN: BED LINEN, OTHER THAN COTTON, KNITTED OR CROCHETED													
ARANCEL NMF	6.0%	PREFERENCIAS				Free (CA,CL,E*,IL,JO,MX,SG); 5.4% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	24,500,106	0	0	110%	100.0%	0.0	6.0%	6.80	0.57	8.4%	7.44	0.26	3.5%	
Turquía	17,949,229	4	1	242%	73.3%	62.7	6.0%	7.09	1.87	26.4%	7.85	0.25	3.2%	
Pakistan	3,853,452	3	2	114%	15.7%	0.9	6.0%	6.17	0.48	7.8%	5.99	0.22	3.6%	
Tailandia	1,118,133	24	3	210%	4.6%	4.6	6.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Canada	483,385	5	4	45%	2.0%	-6.9	6.0%	25.16	7.43	29.5%	n.d.	n.d.	n.d.	
Sri Lanka	334,002	25	5	0%	1.4%	1.4	6.0%	n.d.	n.d.	n.d.	7.09	0.61	8.5%	
España	163,345	26	7	399%	0.7%	0.7	6.0%	10.02	0.79	7.9%	4.63	0.35	7.5%	
Polonia	4,870	27	17	0%	0.0%	0.0	6.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Lithuania	4,598	28	18	0%	0.0%	0.0	6.0%	n.d.	n.d.	n.d.	14.40	1.27	8.8%	
Alemania	4,309	29	19	-34%	0.0%	0.0	6.0%	23.82	7.15	30.0%	385.00	9.67	2.5%	
Vietnam	1,243	30	22	30%	0.0%	0.0	6.0%	590.00	90.00	15.3%	157.40	8.80	5.6%	
Rep Dominicana	0	16	32	-100%	0.0%	-0.2	6.3%	12.17	2.56	21.0%	7.74	0.12	1.5%	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6302219020	OTHER BED LINEN: PRINTED, NOT KNIT, COTTON SHEETS, NOT NAPPED, NOT CONTAINING EMBROIDERY, LACE, BRAIDING, EDGING, TRIMMING, PIPING OR													
ARANCEL NMF	6.7%	PREFERENCIAS					Free (CA,CL,IL,JO,MX,SG); 6% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	123,964,697	0	0	23%	100.0%	0.0	6.7%	12.15	0.48	4.0%	8.97	0.32	3.6%	
India	21,795,711	9	1	93%	17.6%	14.7	6.7%	15.93	2.12	13.3%	10.80	0.24	2.2%	
Pakistan	18,896,603	1	2	7%	15.2%	-10.8	6.7%	10.97	1.89	17.2%	7.66	0.31	4.0%	
Israel	12,684,494	3	3	16%	10.2%	-2.4	6.7%	15.54	1.65	10.6%	13.31	0.46	3.4%	
Bahrain	12,613,780	36	4	70%	10.2%	10.2	6.7%	6.17	1.00	16.2%	6.98	0.36	5.1%	
Tailandia	11,360,243	16	5	143%	9.2%	8.6	6.7%	7.38	1.55	21.0%	8.22	0.41	5.0%	
Turquía	7,857,299	18	8	156%	6.3%	6.0	6.7%	12.28	2.31	18.8%	12.26	0.19	1.6%	
Portugal	4,381,093	17	9	94%	3.5%	3.0	6.7%	19.58	2.39	12.2%	18.07	0.29	1.6%	
España	4,075,034	10	10	50%	3.3%	1.8	6.7%	10.31	2.27	22.0%	6.18	0.24	3.9%	
Egipto	3,157,113	13	11	57%	2.5%	1.6	6.7%	11.06	2.33	21.1%	7.57	0.25	3.3%	
Italia	2,209,441	20	12	96%	1.8%	1.5	6.7%	34.50	2.81	8.2%	21.34	0.49	2.3%	
Rep Dominicana	0	57	52	-100%	0.0%	0.0	6.7%	7.32	0.35	4.7%	n.d.	n.d.	n.d.	

MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6302222010	BED LINEN: PRINTED, NOT KNIT MAN-MADE FIBER PILLOWCASES, NOT EMBROIDERED, LACE, BRAID, EDGING, TRIMMING, PIPING OR APPLIQUE WORK													
ARANCEL NMF	11.4%	PREFERENCIAS					Free (CA,CL,IL,JO,MX,SG); 10.2% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	15,697,291	0	0	9%	100.0%	0.0	11.4%	8.90	0.42	4.7%	6.32	0.30	4.7%	
Pakistan	9,148,919	1	1	15%	58.3%	10.5	11.4%	9.59	2.26	23.6%	7.85	0.42	5.4%	
Brazil	4,041,574	23	2	115%	25.7%	25.7	11.4%	n.d.	n.d.	n.d.	4.30	0.13	2.9%	
Mexico	1,741,117	2	3	-9%	11.1%	-11.5	11.4%	49.68	5.29	10.6%	23.41	1.03	4.4%	
China	197,295	5	4	-3%	1.3%	-0.7	11.4%	n.d.	n.d.	n.d.	15.30	0.62	4.0%	
Malasia	171,399	24	5	98%	1.1%	1.1	11.4%	n.d.	n.d.	n.d.	6.31	0.20	3.2%	
Indonesia	69,745	10	6	33%	0.4%	0.2	11.4%	n.d.	n.d.	n.d.	3.21	0.36	11.1%	
Bangladesh	44,095	25	9	-10%	0.3%	0.3	11.4%	n.d.	n.d.	n.d.	4.99	0.26	5.3%	
India	20,459	14	12	29%	0.1%	0.1	11.4%	22.45	3.52	15.7%	10.12	0.67	6.6%	
Sri Lanka	12,540	26	14	36%	0.1%	0.1	11.4%	n.d.	n.d.	n.d.	4.76	0.69	14.6%	
Vietnam	9,377	27	16	0%	0.1%	0.1	11.4%	10.79	2.56	23.8%	13.57	2.66	19.6%	
Rep Dominicana	834	20	24	-2%	0.0%	0.0	11.4%	n.d.	n.d.	n.d.	33.77	5.97	17.7%	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6302222020	BED LINEN: PRINTED, NOT KNIT MAN-MADE FIBER SHEETS, NOT EMBROIDERED, LACE, BRAID, EDGING, TRIMMING, PIPING OR APPLIQUE WORK													
ARANCEL NMF	11.4%	PREFERENCIAS					Free (CA,CL,IL,JO,MX,SG); 10.2% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	80,535,397	0	0	17%	100.0%	0.0	11.4%	8.07	0.46	5.7%	5.30	0.23	4.4%	
Pakistan	37,524,029	1	1	11%	46.6%	-11.2	11.4%	8.23	1.73	21.1%	5.84	0.31	5.3%	
Brazil	21,693,469	11	2	497%	26.9%	26.9	11.4%	n.d.	n.d.	n.d.	4.29	0.11	2.6%	
Mexico	13,860,688	2	3	12%	17.2%	-3.6	11.4%	58.47	10.94	18.7%	13.76	0.67	4.9%	
Canada	3,150,362	5	4	27%	3.9%	1.1	11.4%	31.88	9.64	30.2%	n.d.	n.d.	n.d.	
China	1,369,327	6	5	5%	1.7%	-1.0	11.4%	12.26	3.29	26.8%	15.52	0.63	4.0%	
Malasia	845,149	21	6	93%	1.0%	1.0	11.4%	124.92	12.91	10.3%	6.39	0.21	3.3%	
India	503,823	22	7	54%	0.6%	0.6	11.4%	11.76	4.30	36.6%	10.29	0.77	7.5%	
Turkmenistan	304,825	23	9	0%	0.4%	0.4	11.4%	n.d.	n.d.	n.d.	5.93	0.35	5.9%	
Indonesia	224,009	9	10	27%	0.3%	0.1	11.4%	85.75	15.25	17.8%	4.16	0.40	9.7%	
Japón	100,131	24	13	-11%	0.1%	0.1	11.4%	39.20	18.76	47.8%	41.89	1.12	2.7%	
Rep Dominicana	0	17	35	-100%	0.0%	0.0	12.1%	447.00	100.00	22.4%	n.d.	n.d.	n.d.	

MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6302322020	BED LINEN: OTHER THAN PRINTED, NOT KNIT MAN-MADE FIBER PILLOWCASES, NOT NAPPED, NOT EMBROIDERED, LACE, BRAID, EDGING, TRIMMING, PIPING													
ARANCEL NMF	11.4%	PREFERENCIAS					Free (CA,CL,IL,JO,MX,SG); 10.2% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	20,121,218	0	0	51%	100.0%	0.0	11.4%	15.28	0.56	3.7%	5.74	0.21	3.7%	
Brazil	8,056,564	24	1	163%	40.0%	40.0	11.4%	n.d.	n.d.	n.d.	4.72	0.14	2.9%	
Pakistan	3,875,705	1	2	20%	19.3%	-28.6	11.4%	7.47	2.34	31.3%	6.77	0.32	4.8%	
Mexico	2,929,588	2	3	48%	14.6%	-1.1	0.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Turquia	2,142,016	9	4	179%	10.6%	9.7	11.4%	13.27	1.67	12.6%	8.84	0.20	2.3%	
China	730,590	5	5	34%	3.6%	-2.2	11.4%	16.23	0.71	4.4%	8.22	0.52	6.4%	
Canada	595,456	18	6	214%	3.0%	2.8	11.4%	116.24	12.76	11.0%	n.d.	n.d.	n.d.	
Indonesia	442,913	19	7	230%	2.2%	2.1	11.4%	n.d.	n.d.	n.d.	3.82	0.37	9.6%	
Korea	345,670	14	8	126%	1.7%	1.4	11.4%	7.39	0.73	9.9%	16.69	0.36	2.2%	
Italia	250,796	17	9	149%	1.2%	1.1	11.4%	39.32	2.18	5.5%	n.d.	n.d.	n.d.	
Portugal	190,679	21	10	216%	0.9%	0.9	11.4%	n.d.	n.d.	n.d.	12.57	0.32	2.5%	
Rep Dominicana	12,818	29	20	-45%	0.1%	0.1	11.5%	n.d.	n.d.	n.d.	1.41	0.23	16.5%	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6302530020	TABLE LINEN: NOT KNIT OTHER WEAVE MAN-MADE FIBER TABLECLOTHS AND NAPKINS													
ARANCEL NMF	11.3%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 5.5% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	85,638,580	0	0	21%	100.0%	0.0	11.3%	12.20	0.45	3.7%	5.30	0.28	5.3%	
China	34,654,437	6	1	106%	40.5%	35.6	11.3%	9.84	2.00	20.3%	5.08	0.27	5.3%	
Mexico	21,754,111	1	2	12%	25.4%	-9.1	11.3%	38.55	2.10	5.5%	12.96	1.02	7.9%	
Taiwan	6,067,980	2	3	-13%	7.1%	-19.5	11.3%	9.90	3.61	36.5%	6.18	0.25	4.1%	
India	6,033,906	9	4	72%	7.0%	5.3	11.3%	17.53	2.49	14.2%	10.02	0.42	4.2%	
Pakistan	4,891,016	5	5	23%	5.7%	0.2	11.3%	9.85	1.85	18.8%	6.12	0.32	5.2%	
Cambodia	2,520,179	38	7	173%	2.9%	2.9	11.3%	n.d.	n.d.	n.d.	2.65	0.31	11.6%	
Israel	1,096,219	17	9	122%	1.3%	1.2	11.3%	n.d.	n.d.	n.d.	13.09	0.21	1.6%	
Honduras	521,516	39	12	37%	0.6%	0.6	11.2%	2.13	0.62	29.1%	7.75	0.64	8.2%	
Egipto	114,040	40	15	-2%	0.1%	0.1	11.3%	n.d.	n.d.	n.d.	4.73	0.10	2.0%	
Korea	93,037	41	16	246%	0.1%	0.1	11.3%	5.90	1.36	23.1%	10.62	0.52	4.9%	
Rep Dominicana	4,000	46	37	28%	0.0%	0.0	11.3%	28.62	2.30	8.0%	n.d.	n.d.	n.d.	

MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6302600020	TOILET LINEN AND KITCHEN LINEN, OF TERRY TOWELING OR SIMILAR TERRY FABRICS, OF COTTON: OTHER THAN DISHTOWELS													
ARANCEL NMF	9.1%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 8.1% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	827,949,232	0	0	17%	100.0%	0.0	9.1%	8.85	0.51	5.8%	5.34	0.35	6.5%	
India	170,450,804	1	1	20%	20.6%	2.1	9.1%	7.86	1.98	25.1%	5.50	0.36	6.5%	
Pakistan	121,506,638	2	2	16%	14.7%	-0.8	9.1%	7.45	2.06	27.7%	4.22	0.34	8.1%	
Brazil	107,087,856	3	3	18%	12.9%	0.5	9.1%	8.59	1.59	18.5%	5.55	0.36	6.5%	
Turquia	91,249,187	5	4	35%	11.0%	4.7	9.1%	11.15	2.36	21.2%	7.35	0.42	5.7%	
China	61,741,313	4	5	11%	7.5%	-1.8	9.1%	11.05	2.93	26.5%	6.92	0.44	6.4%	
Tailandia	54,006,039	6	6	25%	6.5%	1.6	9.1%	8.09	1.62	20.0%	5.48	0.34	6.1%	
Bangladesh	35,144,588	8	7	22%	4.2%	0.7	9.1%	8.31	4.77	57.4%	3.52	0.27	7.6%	
Canada	31,072,348	14	8	40%	3.8%	1.9	9.1%	62.32	10.76	17.3%	n.d.	n.d.	n.d.	
Vietnam	17,864,828	63	10	1408%	2.2%	2.2	9.1%	7.84	0.91	11.6%	4.49	0.30	6.7%	
Argentina	8,035,859	66	17	0%	1.0%	1.0	9.1%	n.d.	n.d.	n.d.	3.91	0.29	7.4%	
Rep Dominicana	4,070	30	53	-70%	0.0%	-0.1	9.1%	n.d.	n.d.	n.d.	9.59	1.66	17.3%	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6302600030	TOILET LINEN AND KITCHEN LINEN, OF TERRY TOWELING OR SIMILAR TERRY FABRICS, OF COTTON: OTHER THAN TOWELS													
ARANCEL NMF	9.1%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 8.1% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	174,496,982	0	0	10%	100.0%	0.0	9.1%	10.06	0.45	4.5%	4.52	0.29	6.4%	
Pakistan	67,507,794	1	1	2%	38.7%	-12.6	9.1%	6.55	1.57	23.9%	3.27	0.25	7.7%	
China	21,905,319	3	2	25%	12.6%	5.1	9.1%	10.62	2.55	24.1%	5.93	0.39	6.5%	
Mexico	16,898,279	2	3	9%	9.7%	-0.4	9.1%	13.11	5.49	41.9%	n.d.	n.d.	n.d.	
Brazil	13,775,637	9	4	52%	7.9%	5.7	9.1%	11.82	2.26	19.1%	10.08	0.38	3.8%	
India	13,326,292	5	5	17%	7.6%	1.6	9.1%	8.26	1.83	22.2%	4.51	0.30	6.6%	
Portugal	8,884,597	6	6	26%	5.1%	2.1	9.1%	13.54	0.99	7.3%	8.59	0.37	4.3%	
Turquia	5,843,411	10	7	49%	3.3%	2.4	9.1%	11.24	2.46	21.9%	7.13	0.42	5.9%	
Vietnam	5,664,596	52	8	74%	3.2%	3.2	9.1%	39.20	13.70	34.9%	7.20	0.24	3.3%	
Colombia	2,487,540	13	11	24%	1.4%	0.5	9.1%	9.68	2.70	27.8%	5.89	0.25	4.3%	
Australia	1,785,776	27	12	104%	1.0%	0.9	9.1%	13.89	2.30	16.6%	11.36	0.42	3.7%	
Rep Dominicana	0	22	58	-100%	0.0%	-0.2	9.3%	13.40	1.08	8.1%	9.85	0.12	1.2%	

MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6303910010	WINDOW CURTAIN & WINDOW VALANCE, OF COTTON													
ARANCEL NMF	10.3%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 5.5% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	130,767,114	0	0	14%	100.0%	0.0	10.3%	9.81	0.43	4.4%	7.46	0.39	5.2%	
China	58,336,235	77	1	17%	44.6%	5.0	10.3%	12.57	3.12	24.9%	7.38	0.35	4.7%	
India	25,617,283	78	2	-1%	19.6%	-14.4	10.3%	16.12	3.00	18.6%	9.28	0.60	6.4%	
Pakistan	20,964,313	79	3	38%	16.0%	8.6	10.3%	6.83	1.35	19.8%	5.54	0.29	5.2%	
Turquia	11,564,291	80	4	55%	8.8%	6.3	10.3%	10.25	1.79	17.5%	9.80	0.43	4.4%	
Mexico	6,589,536	81	5	27%	5.0%	1.8	0.0%	68.20	9.08	13.3%	14.94	1.05	7.0%	
Reino Unido	1,186,780	83	7	26%	0.9%	0.3	10.3%	5.37	0.47	8.8%	8.82	0.85	9.7%	
Bangladesh	956,557	84	8	28%	0.7%	0.3	10.3%	n.d.	n.d.	n.d.	5.37	0.24	4.5%	
Turkmenistan	228,110	90	14	115%	0.2%	0.2	10.3%	5.72	1.97	34.4%	5.66	0.39	6.9%	
Hong Kong	187,754	91	15	-25%	0.1%	0.1	10.3%	10.96	2.66	24.2%	10.25	1.15	11.2%	
Japón	49,852	95	19	49%	0.0%	0.0	10.3%	179.85	16.09	8.9%	28.23	1.11	3.9%	
Rep Dominicana	0	132	56	-100%	0.0%	0.0	10.4%	n.d.	n.d.	n.d.	85.09	6.45	7.6%	



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MATRIZ DE COMPETIDORES													
SECTOR	CONFECCIONES												
CODIGO	DESCRIPCION												
6303910020	CURTAIN & INTERIOR BLINDS/BED VALANCES, NESOI, COT												
ARANCEL NMF	10.3%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 5.5% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	92,918,415	0	0	15%	100.0%	0.0	10.3%	11.73	0.40	3.4%	7.14	0.40	5.6%
China	40,087,578	1	1	20%	43.1%	7.1	10.3%	11.67	2.70	23.1%	7.31	0.40	5.4%
India	15,844,361	2	2	10%	17.1%	-3.6	10.3%	16.29	3.02	18.6%	7.57	0.54	7.2%
Pakistan	9,220,569	3	3	23%	9.9%	2.3	10.3%	6.68	1.47	22.0%	4.06	0.29	7.2%
Portugal	6,844,886	4	4	15%	7.4%	-0.1	10.3%	15.44	2.26	14.6%	12.28	0.55	4.5%
Mexico	6,278,256	5	5	2%	6.8%	-4.0	10.3%	8.53	2.85	33.4%	12.81	0.35	2.7%
Turquía	4,230,343	6	6	57%	4.6%	3.2	10.3%	11.38	2.35	20.7%	9.47	0.37	3.9%
Tailandia	2,939,740	7	7	107%	3.2%	2.9	10.3%	9.75	3.88	39.8%	7.23	0.32	4.4%
Hong Kong	1,191,103	9	9	124%	1.3%	1.2	10.3%	19.53	2.73	14.0%	6.53	0.24	3.7%
Francia	379,658	12	12	19%	0.4%	0.0	10.3%	91.10	4.56	5.0%	31.43	0.85	2.7%
Bulgaria	204,421	15	15	0%	0.2%	0.2	10.3%	n.d.	n.d.	n.d.	11.40	0.03	0.2%
Rep Dominicana	0	48	48	-100%	0.0%	0.0	10.4%	32.91	4.44	13.5%	n.d.	n.d.	n.d.
MATRIZ DE COMPETIDORES													
SECTOR	CONFECCIONES												
CODIGO	DESCRIPCION												
6303922010	WINDOW CURTAIN & WINDOW VALANCES, SYN FIB												
ARANCEL NMF	11.3%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 5.5% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	273,197,888	0	0	30%	100.0%	0.0	11.3%	9.26	0.49	5.3%	6.38	0.37	5.8%
China	188,780,287	1	1	80%	69.1%	50.4	11.3%	9.22	1.95	21.1%	5.56	0.35	6.3%
Turquía	34,688,076	2	2	3%	12.7%	-18.6	11.3%	14.06	2.08	14.8%	12.65	0.49	3.8%
Pakistan	10,731,629	3	3	-16%	3.9%	-18.8	11.3%	8.64	2.05	23.8%	6.16	0.40	6.5%
Mexico	10,684,783	4	4	1%	3.9%	-6.7	11.3%	10.18	6.12	60.1%	11.81	0.72	6.1%
India	8,224,513	5	5	51%	3.0%	1.4	11.3%	17.01	2.55	15.0%	14.66	0.74	5.0%
Korea	7,626,319	6	6	36%	2.8%	0.5	11.3%	19.21	1.83	9.5%	16.09	0.59	3.7%
Bulgaria	779,601	9	9	58%	0.3%	0.3	11.3%	n.d.	n.d.	n.d.	9.52	0.38	3.9%
Lebanon	265,729	12	12	9%	0.1%	0.1	11.3%	n.d.	n.d.	n.d.	6.61	0.37	5.7%
Hong Kong	166,338	15	15	-41%	0.1%	0.1	11.3%	19.76	3.10	15.7%	6.98	0.99	14.2%
Brazil	80,133	19	19	104%	0.0%	0.0	11.3%	10.06	2.14	21.3%	9.73	0.49	5.0%
Rep Dominicana	0	48	48	-100%	0.0%	0.0	11.5%	5.53	0.39	7.1%	n.d.	n.d.	n.d.



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MATRIZ DE COMPETIDORES													
SECTOR	CONFECCIONES												
CODIGO	DESCRIPCION												
6303922020	CURTAIN & INTER BLINDS/BED VALANCES, NESOI SYN FIB												
ARANCEL NMF	11.3%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 5.5% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	203,099,957	0	0	29%	100.0%	0.0	11.1%	10.34	0.48	4.6%	5.51	0.31	5.6%
China	128,683,149	1	1	94%	63.4%	50.8	11.1%	9.26	1.90	20.5%	5.19	0.31	6.0%
Mexico	33,604,942	2	2	17%	16.5%	-8.4	11.3%	12.04	3.94	32.7%	14.03	0.52	3.7%
Turquía	10,456,668	3	3	-4%	5.1%	-12.1	11.3%	14.79	2.62	17.7%	9.55	0.38	3.9%
Taiwan	7,090,916	4	4	-9%	3.5%	-10.6	11.3%	12.43	1.81	14.5%	8.33	0.29	3.4%
Pakistan	6,598,726	5	5	-3%	3.2%	-6.8	11.3%	7.75	1.86	24.0%	4.18	0.25	5.9%
India	3,767,729	7	7	66%	1.9%	1.2	11.3%	13.44	2.39	17.8%	10.73	0.67	6.3%
Brazil	3,132,460	8	8	49%	1.5%	1.5	11.3%	13.43	3.09	23.0%	5.51	0.10	1.7%
Hong Kong	777,823	10	10	41%	0.4%	0.4	11.3%	9.20	1.94	21.1%	6.61	0.30	4.5%
Alemania	540,283	11	11	108%	0.3%	0.2	11.3%	50.58	5.52	10.9%	15.76	0.49	3.1%
Francia	351,106	13	13	73%	0.2%	0.1	11.3%	54.45	1.86	3.4%	n.d.	n.d.	n.d.
Rep Dominicana	1,200	40	40	19%	0.0%	0.0	11.3%	37.18	6.41	17.2%	n.d.	n.d.	n.d.
MATRIZ DE COMPETIDORES													
SECTOR	CONFECCIONES												
CODIGO	DESCRIPCION												
6304920000	OTHER FURNISHING ARTICLES, EXCLUDING THOSE OF HEADING 9404: NOT KNITTED OR CROCHETED, OF COTTON												
ARANCEL NMF	6.3%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 5.5% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	191,264,855	0	0	14%	100.0%	0.0	6.3%	16.43	0.37	2.2%	7.03	0.41	5.9%
China	92,044,783	1	1	23%	48.1%	12.2	6.3%	12.01	2.96	24.7%	6.55	0.39	6.0%
India	34,587,722	2	2	3%	18.1%	-9.4	6.3%	19.12	3.26	17.0%	8.03	0.53	6.6%
Pakistan	22,610,733	5	3	59%	11.8%	8.6	6.3%	8.44	1.67	19.8%	5.61	0.31	5.6%
Portugal	11,427,113	3	4	0%	6.0%	-4.4	6.3%	15.79	1.59	10.1%	10.02	0.43	4.3%
Italia	7,298,455	4	5	0%	3.8%	-2.8	6.3%	54.33	4.00	7.4%	15.11	0.82	5.4%
Turquía	5,255,154	11	6	50%	2.7%	1.8	6.3%	10.95	1.28	11.7%	9.23	0.44	4.8%
Republica Checa	2,251,659	44	8	243%	1.2%	1.2	6.3%	18.26	1.24	6.8%	19.70	0.93	4.7%
Romania	1,566,947	50	11	285%	0.8%	0.8	6.3%	22.29	6.27	28.1%	8.34	0.40	4.8%
Brazil	1,206,967	19	12	51%	0.6%	0.4	6.3%	8.85	2.23	25.2%	5.07	0.32	6.4%
Hong Kong	507,058	47	18	161%	0.3%	0.3	6.3%	50.84	5.70	11.2%	4.94	0.36	7.3%
Rep Dominicana	0	59	86	-100%	0.0%	0.0	6.4%	n.d.	n.d.	n.d.	9.76	0.14	1.4%



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6304930000	OTHER FURNISHING ARTICLES, EXCLUDING THOSE OF HEADING 9404: NOT KNITTED OR CROCHETED, OF SYNTHETIC FIBERS													
ARANCEL NMF	9.3%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 5.5% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	153,144,959	0	0	43%	100.0%	0.0	9.3%	12.58	0.36	2.9%	6.64	0.42	6.3%	
China	116,180,448	4	1	154%	75.9%	68.2	9.3%	10.85	2.60	24.0%	6.47	0.41	6.4%	
Mexico	9,769,609	1	2	-7%	6.4%	-29.9	4.3%	47.54	2.87	6.0%	n.d.	n.d.	n.d.	
India	7,954,573	9	3	64%	5.2%	2.2	9.3%	21.08	2.80	13.3%	13.34	0.78	5.9%	
Pakistan	5,143,967	2	4	13%	3.4%	-5.3	9.3%	7.10	1.89	26.7%	4.51	0.27	6.1%	
Taiwan	4,737,780	12	5	52%	3.1%	0.7	9.3%	16.95	3.07	18.1%	10.63	0.47	4.4%	
Korea	1,077,578	17	8	50%	0.7%	0.1	9.3%	52.77	7.67	14.5%	7.25	0.37	5.1%	
Brazil	950,082	40	9	571%	0.6%	0.6	9.3%	18.54	4.13	22.3%	3.99	0.01	0.2%	
Vietnam	328,900	36	13	456%	0.2%	0.2	9.3%	3.20	1.28	39.9%	4.71	0.27	5.7%	
Portugal	201,554	24	14	71%	0.1%	0.1	9.3%	11.35	2.88	25.4%	17.00	1.03	6.0%	
El Salvador	170,291	41	16	-9%	0.1%	0.1	4.9%	n.d.	n.d.	n.d.	3.09	0.93	30.2%	
Rep Dominicana	17,615	44	28	32%	0.0%	0.0	9.3%	n.d.	n.d.	n.d.	4.12	0.24	5.7%	
MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6306120000	TARPAULINS, AWNINGS, AND SUNBLINDS, OF SYNTHETIC FIBERS													
ARANCEL NMF	8.8%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 5.5% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	16,588,213	0	0	38%	100.0%	0.0	8.8%	11.68	0.40	3.4%	3.06	0.32	10.4%	
China	7,458,988	4	1	102%	45.0%	35.3	8.8%	7.17	3.02	42.1%	2.81	0.31	11.2%	
Canada	3,811,626	1	2	15%	23.0%	-24.2	8.8%	83.74	6.02	7.2%	n.d.	n.d.	n.d.	
Mexico	2,828,302	2	3	37%	17.1%	-0.1	8.8%	35.63	4.97	13.9%	10.08	0.47	4.7%	
Alemania	963,726	5	4	63%	5.8%	2.8	8.8%	24.94	3.71	14.9%	10.50	0.52	4.9%	
Francia	494,149	14	5	145%	3.0%	2.7	8.8%	11.33	1.44	12.7%	39.68	2.58	6.5%	
Israel	122,445	26	8	99%	0.7%	0.7	0.0%	n.d.	n.d.	n.d.	8.41	0.34	4.0%	
Bangladesh	105,450	23	10	243%	0.6%	0.6	8.8%	n.d.	n.d.	n.d.	5.09	0.26	5.1%	
Sri Lanka	48,125	27	13	28%	0.3%	0.3	8.8%	n.d.	n.d.	n.d.	2.72	0.38	14.1%	
India	45,623	28	14	67%	0.3%	0.3	8.8%	n.d.	n.d.	n.d.	3.35	0.18	5.4%	
Hong Kong	18,729	29	16	30%	0.1%	0.1	8.8%	n.d.	n.d.	n.d.	5.07	0.61	12.0%	
Rep Dominicana	0	39	35	-100%	0.0%	0.0	9.0%	n.d.	n.d.	n.d.	3.03	0.18	6.0%	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6306229030	TENTS, OF SYNTHETIC FIBERS, OTHER THAN BACKPACKING TENTS, OTHER THAN SCREEN HOUSES													
ARANCEL NMF	8.8%	PREFERENCIAS					Free (CA,CL,IL,JO,MX,SG); 5.5% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	249,563,331	0	0	21%	100.0%	0.0	8.8%	5.82	0.97	16.6%	3.23	0.24	7.5%	
China	180,608,333	8	1	206%	72.4%	70.6	8.8%	4.45	0.85	19.2%	2.99	0.25	8.3%	
Bangladesh	21,578,901	2	2	-2%	8.6%	-11.1	8.8%	9.36	4.31	46.0%	4.96	0.23	4.6%	
Korea	9,495,562	3	3	-20%	3.8%	-15.8	8.8%	9.95	2.14	21.5%	4.74	0.19	4.0%	
Taiwan	9,154,532	9	4	61%	3.7%	2.5	8.8%	16.30	2.97	18.2%	3.13	0.20	6.3%	
Sri Lanka	5,882,300	1	5	-37%	2.4%	-29.2	8.8%	8.39	3.35	39.9%	3.92	0.24	6.0%	
Alemania	4,255,329	14	8	118%	1.7%	1.5	8.8%	35.15	2.46	7.0%	10.50	0.31	2.9%	
Indonesia	3,727,064	33	9	14%	1.5%	1.5	8.8%	n.d.	n.d.	n.d.	4.07	0.21	5.1%	
Vietnam	1,185,073	34	11	133%	0.5%	0.5	8.8%	5.96	1.48	24.8%	5.69	0.33	5.9%	
Hong Kong	694,713	35	12	49%	0.3%	0.3	8.8%	7.95	3.89	48.9%	3.44	0.28	8.1%	
Francia	657,882	21	13	107%	0.3%	0.2	8.8%	10.43	1.84	17.6%	8.98	0.33	3.7%	
Rep Dominicana	0	13	47	-100%	0.0%	-0.2	9.2%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	

MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6307101090	OTHER DUSTCLOTHS, MOP CLOTHS, AND POLISHING CLOTHS, OF COTTON, NESOI													
ARANCEL NMF	4.1%	PREFERENCIAS					Free (CA,CL,IL,JO,MX,SG); 3.6% (AU)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	80,496,954	0	0	12%	100.0%	0.0	4.1%	9.94	0.38	3.8%	2.81	0.22	7.9%	
Pakistan	60,825,369	1	1	10%	75.6%	-5.9	4.1%	5.63	2.61	46.3%	2.64	0.21	8.0%	
China	9,312,708	3	2	43%	11.6%	7.3	4.1%	11.49	3.52	30.7%	4.21	0.34	8.1%	
India	3,098,759	2	3	4%	3.8%	-1.3	4.1%	16.69	5.07	30.4%	3.40	0.18	5.3%	
Mexico	1,303,034	6	4	24%	1.6%	0.6	4.1%	23.19	4.74	20.4%	n.d.	n.d.	n.d.	
Canada	1,030,211	12	5	63%	1.3%	1.0	4.1%	31.59	7.76	24.6%	n.d.	n.d.	n.d.	
Korea	550,591	35	7	49%	0.7%	0.7	4.1%	12.76	1.92	15.0%	9.78	0.60	6.1%	
Hong Kong	505,307	36	8	65%	0.6%	0.6	4.1%	14.35	0.52	3.6%	2.68	0.25	9.2%	
Alemania	436,104	11	9	29%	0.5%	0.2	4.1%	9.84	1.22	12.4%	7.94	0.66	8.3%	
Tailandia	267,965	16	12	53%	0.3%	0.2	4.1%	49.76	11.28	22.7%	1.39	0.04	3.1%	
Suecia	258,932	17	13	54%	0.3%	0.2	4.1%	21.42	3.37	15.7%	23.70	0.82	3.5%	
Rep Dominicana	57,389	29	21	133%	0.1%	0.1	4.1%	n.d.	n.d.	n.d.	1.50	0.06	3.9%	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6307102030	OTHER MADE UP ARTICLES, INCLUDING DRESS PATTERNS: OTHER FLOORCLOTHS, DISHCLOTHS, DUSTERS AND SIMILAR CLEANING CLOTHS													
ARANCEL NMF	5.3%	PREFERENCIAS				Free (CA,CL,E*,IL,J*,JO,MX,SG); 3% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	108,368,553	0	0	24%	100.0%	0.0	5.3%	15.68	0.87	5.6%	8.77	0.50	5.7%	
Japón	33,790,969	3	1	50%	31.2%	16.4	5.3%	15.67	0.58	3.7%	12.41	0.11	0.9%	
China	24,309,716	5	2	61%	22.4%	14.4	5.3%	13.70	3.77	27.5%	6.38	0.54	8.5%	
Canada	21,048,500	1	3	12%	19.4%	-10.3	5.3%	47.79	4.85	10.1%	n.d.	n.d.	n.d.	
Korea	20,951,230	2	4	30%	19.3%	3.4	5.3%	16.95	2.52	14.9%	14.94	0.91	6.1%	
Taiwan	1,818,004	7	5	-2%	1.7%	-2.6	5.3%	19.86	3.78	19.0%	7.85	0.43	5.4%	
Mexico	972,915	12	7	29%	0.9%	0.1	5.3%	13.21	3.33	25.2%	3.86	0.22	5.8%	
Republica Checa	321,823	42	10	75%	0.3%	0.3	5.3%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Hong Kong	289,243	27	12	81%	0.3%	0.2	5.3%	4.51	0.47	10.5%	5.02	0.39	7.8%	
Israel	157,829	26	15	54%	0.1%	0.1	5.3%	37.46	9.40	25.1%	3.41	0.33	9.6%	
Colombia	99,597	32	16	150%	0.1%	0.1	5.3%	n.d.	n.d.	n.d.	2.66	0.35	13.2%	
Rep Dominicana	44,887	47	25	22%	0.0%	0.0	0.0%	60.16	0.55	0.9%	2.21	0.56	25.5%	
MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6307907500	OTHER MADE UP ARTICLES, INCLUDING DRESS PATTERNS: TOYS FOR PETS, OF TEXTILE MATERIALS													
ARANCEL NMF	4.3%	PREFERENCIAS				Free (CA,CL,E*,IL,J*,JO,MX,SG); 3% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	68,313,434	0	0	20%	100.0%	0.0	4.3%	8.98	0.25	2.8%	6.12	0.64	10.4%	
China	64,857,730	1	1	22%	94.9%	6.4	4.3%	12.69	4.55	35.8%	6.08	0.64	10.5%	
Vietnam	674,884	26	2	23%	1.0%	1.0	4.3%	5.84	1.23	21.1%	7.40	0.30	4.0%	
Mexico	653,261	2	3	-15%	1.0%	-2.8	0.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Canada	609,255	6	4	40%	0.9%	0.4	4.3%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Hong Kong	495,094	7	5	48%	0.7%	0.4	4.3%	6.52	0.76	11.7%	9.61	0.83	8.6%	
Reino Unido	76,626	27	8	97%	0.1%	0.1	4.3%	9.61	2.22	23.1%	6.31	0.05	0.7%	
Turquia	45,644	28	10	166%	0.1%	0.1	4.3%	36.12	2.41	6.7%	n.d.	n.d.	n.d.	
Malasia	25,766	25	11	157%	0.0%	0.0	4.3%	n.d.	n.d.	n.d.	6.07	0.76	12.6%	
Republica Checa	21,181	22	14	98%	0.0%	0.0	4.3%	23.36	3.07	13.1%	n.d.	n.d.	n.d.	
Alemania	12,243	23	15	82%	0.0%	0.0	4.3%	29.56	3.51	11.9%	n.d.	n.d.	n.d.	
Rep Dominicana	0	21	29	-100%	0.0%	0.0	4.7%	n.d.	n.d.	n.d.	9.37	1.31	14.0%	



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MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6307908945	COTTON PILLOW SHELLS													
ARANCEL NMF	7.0%	PREFERENCIAS				Free (B,CA,CL,E*,IL,J*,JO,MX,SG); 3% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	83,177,257	0	0	17%	100.0%	0.0	7.0%	9.99	0.42	4.2%	6.70	0.31	4.7%	
China	69,162,143	1	1	28%	83.2%	24.0	7.0%	10.44	2.51	24.0%	6.83	0.30	4.4%	
India	8,661,668	2	2	-12%	10.4%	-22.6	7.0%	12.11	1.80	14.9%	6.27	0.42	6.7%	
Pakistan	2,317,373	3	3	12%	2.8%	-0.6	7.0%	15.72	4.48	28.5%	7.19	0.42	5.9%	
Mexico	1,526,691	9	4	93%	1.8%	1.6	7.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Alemania	446,837	5	5	3%	0.5%	-0.4	7.0%	33.61	1.11	3.3%	31.33	0.76	2.4%	
El Salvador	196,023	26	7	41%	0.2%	0.2	6.3%	n.d.	n.d.	n.d.	1.30	0.04	3.2%	
Guatemala	86,352	27	10	0%	0.1%	0.1	6.9%	n.d.	n.d.	n.d.	1.92	0.09	4.9%	
Hong Kong	56,577	28	11	-31%	0.1%	0.1	7.0%	7.08	0.66	9.3%	9.88	0.17	1.8%	
Perú	45,661	29	12	186%	0.1%	0.1	7.0%	48.52	3.00	6.2%	56.72	0.92	1.6%	
Holanda	27,372	30	13	126%	0.0%	0.0	7.0%	74.25	4.96	6.7%	n.d.	n.d.	n.d.	
Rep Dominicana	2,064	38	25	-25%	0.0%	0.0	7.0%	n.d.	n.d.	n.d.	5.11	0.16	3.1%	

MATRIZ DE COMPETIDORES														
SECTOR	CONFECCIONES													
CODIGO	DESCRIPCION													
6307909889	OTHER MADE-UP ARTICLES NESOI													
ARANCEL NMF	7.0%	PREFERENCIAS				Free (A,B,CA,CL,E,IL,J,JO,MX,SG); 3% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	1,189,532,956	0	0	8%	100.0%	0.0	7.0%	15.83	0.32	2.0%	5.28	0.41	7.7%	
China	741,659,452	50	1	11%	62.3%	6.8	7.0%	14.01	3.14	22.4%	5.32	0.44	8.2%	
Mexico	135,272,342	51	2	-1%	11.4%	-4.9	3.4%	16.88	1.38	8.2%	20.10	0.36	1.8%	
Canada	49,687,935	52	3	1%	4.2%	-1.2	7.0%	42.30	4.53	10.7%	3.17	0.44	13.9%	
India	48,449,080	53	4	11%	4.1%	0.4	7.0%	20.75	3.28	15.8%	3.38	0.28	8.3%	
Taiwan	39,495,936	54	5	3%	3.3%	-0.7	7.0%	23.36	3.77	16.1%	8.15	0.47	5.8%	
Brazil	28,931,666	55	6	70%	2.4%	2.0	7.0%	12.80	2.29	17.9%	3.47	0.16	4.7%	
Reino Unido	11,431,674	59	10	14%	1.0%	0.2	7.0%	27.92	2.42	8.7%	17.34	0.48	2.7%	
Vietnam	10,994,081	60	11	62%	0.9%	0.7	7.0%	18.88	4.20	22.3%	5.04	0.31	6.1%	
Tunez	1,515,318	73	24	28%	0.1%	0.1	7.0%	19.96	2.97	14.9%	16.63	0.29	1.7%	
Rep Dominicana	1,204,043	75	26	-17%	0.1%	-0.2	5.7%	7.80	1.34	17.1%	8.48	0.15	1.8%	
Bangladesh	1,092,611	76	27	41%	0.1%	0.1	7.0%	16.76	4.61	27.5%	1.20	0.20	16.5%	



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MATRIZ DE COMPETIDORES														
SECTOR	CALZADO													
CODIGO	DESCRIPCION													
6401929060	WATERPROOF FOOTWEAR WITH OUTER SOLES AND UPPERS OF RUBBER OR PLASTICS: OTHER FOOTWEAR COVERING THE ANKLE BUT NOT COVERING THE													
ARANCEL NMF	37.5%	PREFERENCIAS				Free (CA,D,IL); 7.5% (MX,R); 18.7% (JO); 30% (SG); 33.7% (AU,CL)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	33,680,565	0	0	26%	100.0%	0.0	37.5%	6.66	0.48	7.1%	3.31	0.35	10.5%	
China	25,864,781	1	1	30%	76.8%	9.2	37.5%	6.52	2.32	35.6%	3.31	0.35	10.5%	
Canada	6,873,779	2	2	26%	20.4%	-0.3	37.5%	32.85	3.54	10.8%	4.59	0.29	6.3%	
Francia	224,979	9	3	60%	0.7%	0.4	37.5%	4.93	0.50	10.1%	6.39	0.83	12.9%	
Korea	172,233	21	4	377%	0.5%	0.5	37.5%	4.78	0.43	9.1%	2.34	0.41	17.6%	
Malasia	133,334	11	5	48%	0.4%	0.2	37.5%	6.37	3.65	57.3%	6.79	0.40	5.9%	
Tailandia	21,830	17	9	37%	0.1%	0.0	37.5%	n.d.	n.d.	n.d.	2.91	0.25	8.7%	
Colombia	21,600	24	10	0%	0.1%	0.1	37.5%	n.d.	n.d.	n.d.	1.72	0.22	12.7%	
Singapur	9,826	25	14	0%	0.0%	0.0	37.5%	n.d.	n.d.	n.d.	5.49	0.42	7.7%	
Guatemala	6,585	26	15	0%	0.0%	0.0	10.0%	n.d.	n.d.	n.d.	1.47	0.19	12.6%	
Romania	6,398	27	16	0%	0.0%	0.0	37.5%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Rep Dominicana	0	35	28	-100%	0.0%	0.0	37.4%	36.83	8.33	22.6%	n.d.	n.d.	n.d.	
MATRIZ DE COMPETIDORES														
SECTOR	CALZADO													
CODIGO	DESCRIPCION													
6402914050	OTHER FOOTWEAR WITH OUTER SOLES & UPPERS OF RUBBER/PLASTICS COVER THE ANKLE UPPERS >90% EXTERNAL AREA R/P PROTECT AGAINST WATER													
ARANCEL NMF	6.0%	PREFERENCIAS				Free (AU,CA,CL,D,E,IL,J+,JO,MX,R); 3% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	266,276,763	0	0	14%	100.0%	0.0	6.0%	9.74	0.33	3.3%	7.14	0.42	5.9%	
China	239,780,290	1	1	15%	90.0%	0.8	6.0%	11.19	3.27	29.2%	6.94	0.42	6.1%	
Brazil	14,785,956	2	2	22%	5.6%	1.2	6.0%	19.06	1.61	8.5%	18.40	0.37	2.0%	
Vietnam	5,864,891	8	3	125%	2.2%	2.1	6.0%	5.44	0.21	3.8%	5.59	0.32	5.8%	
Hong Kong	2,153,108	5	4	37%	0.8%	0.4	6.0%	14.98	2.14	14.3%	6.80	0.48	7.0%	
Taiwan	854,228	7	5	16%	0.3%	0.0	6.0%	16.30	2.35	14.4%	7.71	0.75	9.7%	
Macao	456,129	28	7	8%	0.2%	0.2	6.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Romania	340,402	9	8	19%	0.1%	0.0	6.0%	24.00	2.59	10.8%	23.74	0.93	3.9%	
Tunez	218,988	29	11	0%	0.1%	0.1	6.0%	n.d.	n.d.	n.d.	6.49	0.60	9.2%	
Br Virgin Is	59,161	30	14	0%	0.0%	0.0	6.0%	n.d.	n.d.	n.d.	9.84	0.84	8.5%	
Holanda	40,026	31	16	14%	0.0%	0.0	6.0%	n.d.	n.d.	n.d.	28.06	2.44	8.7%	
Rep Dominicana	0	52	52	-100%	0.0%	0.0	6.0%	23.77	2.33	9.8%	11.14	0.34	3.1%	



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MATRIZ DE COMPETIDORES													
SECTOR	CALZADO												
CODIGO	DESCRIPCION												
6402991810	OTHER FOOTWEAR WITH OUTER SOLES AND UPPERS OF RUBBER/PLASTICS UPPERS WITH EXTERNAL AREA >90% RUBBER/PLASTICS HOUSE SLIPPERS												
ARANCEL NMF	6.0%		PREFERENCIAS				Free (AU,CA,CL,D,E,IL,J+,JO,MX,R); 3% (SG)						
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	22,340,304	0	0	11%	100.0%	0.0	6.0%	6.56	0.31	4.7%	2.88	0.30	10.6%
China	21,597,151	1	1	14%	96.7%	10.2	6.0%	9.06	3.46	38.2%	2.86	0.30	10.6%
Hong Kong	159,039	3	2	-28%	0.7%	-3.3	6.0%	3.56	1.55	43.5%	4.92	0.59	12.0%
Korea	145,114	5	3	7%	0.6%	-0.1	6.0%	6.60	2.79	42.2%	5.38	0.40	7.4%
Vietnam	137,097	8	4	68%	0.6%	0.5	6.0%	15.49	3.19	20.6%	2.27	0.41	18.0%
Indonesia	83,541	9	5	56%	0.4%	0.3	6.0%	12.00	2.51	20.9%	8.84	0.57	6.5%
India	75,300	14	6	100%	0.3%	0.3	6.0%	13.76	2.74	19.9%	6.94	0.93	13.5%
Turquia	25,945	10	9	16%	0.1%	0.0	6.0%	n.d.	n.d.	n.d.	4.51	0.37	8.1%
Camerún	16,506	22	10	0%	0.1%	0.1	6.0%	n.d.	n.d.	n.d.	1.87	0.00	0.0%
Israel	6,918	23	12	0%	0.0%	0.0	0.0%	11.54	3.86	33.4%	5.88	0.69	11.8%
Malasia	4,228	24	13	0%	0.0%	0.0	6.0%	12.20	2.50	20.5%	n.d.	n.d.	n.d.
Rep Dominicana	0	19	38	-100%	0.0%	0.0	5.9%	9.38	0.85	9.0%	n.d.	n.d.	n.d.
MATRIZ DE COMPETIDORES													
SECTOR	CALZADO												
CODIGO	DESCRIPCION												
6403406000	FOOTWEAR WITH OUTER SOLES OF RUB,PLASTICS,LEATHER,COMPOSITION LEATHER AND UPPERS OF LEATHER, OTHER FOOTWEAR INCORPORATING A												
ARANCEL NMF	8.5%		PREFERENCIAS				Free (AU,CA,CL,D,E,IL,J+,JO,MX,R); 4.2% (SG)						
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	137,073,061	0	0	11%	100.0%	0.0	8.5%	13.39	0.34	2.6%	7.71	0.31	4.1%
China	127,979,175	1	1	12%	93.4%	3.8	8.5%	15.29	2.92	19.1%	7.57	0.31	4.1%
Alemania	3,201,490	18	2	395%	2.3%	2.3	8.5%	30.41	4.32	14.2%	26.84	0.38	1.4%
Canada	2,832,104	2	3	-10%	2.1%	-2.8	8.5%	67.24	8.68	12.9%	n.d.	n.d.	n.d.
Rep Dominicana	649,347	9	4	40%	0.5%	0.3	8.5%	39.18	8.82	22.5%	14.47	0.33	2.3%
Italia	617,560	5	5	14%	0.5%	0.1	8.5%	23.66	2.59	10.9%	18.29	0.64	3.5%
Hong Kong	343,375	10	6	34%	0.3%	0.1	8.5%	14.87	5.49	36.9%	8.27	0.39	4.8%
Vietnam	308,885	23	7	401%	0.2%	0.2	8.5%	n.d.	n.d.	n.d.	10.12	0.53	5.2%
Mexico	212,891	11	8	22%	0.2%	0.0	0.0%	15.14	1.92	12.6%	n.d.	n.d.	n.d.
Turquia	183,570	24	9	0%	0.1%	0.1	8.5%	43.52	3.99	9.2%	n.d.	n.d.	n.d.
Irlanda	133,852	20	12	158%	0.1%	0.1	8.5%	n.d.	n.d.	n.d.	21.53	0.80	3.7%



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MATRIZ DE COMPETIDORES														
SECTOR	CALZADO													
CODIGO	DESCRIPCION													
6403519030	OTHER FOOTWEAR WITH OUTER SOLES OF LEATHER AND UPPERS OF LEATHER: COVERING THE ANKLE: OTHER FOOTWEAR FOR WOMEN: EXCEPT WITH													
ARANCEL NMF	10.0%	PREFERENCIAS				Free (AU,CA,CL,D,E,IL,J+,JO,MX,R); 7.5% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	79,014,907	0	0	10%	100.0%	0.0	10.0%	63.59	0.35	0.6%	23.25	0.54	2.3%	
Italia	54,222,430	1	1	11%	68.6%	2.8	10.0%	83.19	2.84	3.4%	50.77	0.80	1.6%	
China	11,711,505	3	2	30%	14.8%	7.3	10.0%	19.12	2.98	15.6%	11.63	0.45	3.8%	
Brazil	5,996,815	4	3	14%	7.6%	1.1	10.0%	28.38	2.47	8.7%	23.57	0.45	1.9%	
España	3,741,303	2	4	-13%	4.7%	-7.4	10.0%	57.05	2.53	4.4%	20.06	0.33	1.6%	
Alemania	869,715	9	5	46%	1.1%	0.7	10.0%	32.97	4.18	12.7%	18.96	0.76	4.0%	
Portugal	177,086	18	8	50%	0.2%	0.2	10.0%	49.50	3.54	7.1%	22.49	0.75	3.3%	
Polonia	164,621	41	9	293%	0.2%	0.2	10.0%	30.65	2.33	7.6%	n.d.	n.d.	n.d.	
Rep Dominicana	114,137	26	11	95%	0.1%	0.1	10.0%	23.60	2.83	12.0%	16.64	0.01	0.0%	
Romania	94,716	34	13	138%	0.1%	0.1	10.0%	46.70	2.57	5.5%	38.98	1.86	4.8%	
Bulgaria	93,576	45	14	54%	0.1%	0.1	10.0%	57.84	1.74	3.0%	n.d.	n.d.	n.d.	

MATRIZ DE COMPETIDORES														
SECTOR	CALZADO													
CODIGO	DESCRIPCION													
6403593040	OTHER FOOTWEAR WITH OUTER SOLES OF LEATHER AND UPPERS OF LEATHER: NOT COVERING ANKLE: WELT FOOTWEAR FOR MEN: OTHER EXCEPT WITH													
ARANCEL NMF	5.0%	PREFERENCIAS				Free (AU,CA,CL,D,E,IL,J+,JO,MX,R); 2.5% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	26,008,505	0	0	15%	100.0%	0.0	5.0%	61.26	0.42	0.7%	26.89	0.55	2.1%	
Mexico	9,507,434	3	1	45%	36.6%	22.0	5.0%	35.76	1.87	5.2%	n.d.	n.d.	n.d.	
Italia	8,515,674	2	2	29%	32.7%	12.1	5.0%	73.94	2.24	3.0%	65.69	0.48	0.7%	
Reino Unido	4,310,385	1	3	-12%	16.6%	-32.2	5.0%	74.58	2.15	2.9%	101.22	1.32	1.3%	
India	2,285,014	7	4	64%	8.8%	6.7	5.0%	18.50	2.97	16.1%	15.79	0.65	4.1%	
Francia	694,019	5	5	9%	2.7%	-0.6	5.0%	91.91	3.00	3.3%	72.86	1.54	2.1%	
Colombia	71,600	20	7	145%	0.3%	0.3	5.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Indonesia	60,827	21	8	30%	0.2%	0.2	5.0%	8.27	2.22	26.8%	5.64	0.92	16.3%	
Sur Africa	23,251	22	10	0%	0.1%	0.1	5.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Suiza	16,718	16	11	80%	0.1%	0.1	5.0%	n.d.	n.d.	n.d.	76.15	1.18	1.5%	
Perú	12,235	23	12	0%	0.0%	0.0	0.0%	11.56	2.57	22.2%	n.d.	n.d.	n.d.	
Rep Dominicana	11,414	24	13	0%	0.0%	0.0	5.0%	51.24	11.47	22.4%	22.68	0.92	4.1%	



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MATRIZ DE COMPETIDORES														
SECTOR	CALZADO													
CODIGO	DESCRIPCION													
6403599061	OTH FTWR S/U LTHR NT COV ANK OTH FTWR NT FOR WOMEN													
ARANCEL NMF	10.0%	PREFERENCIAS				Free (AU,CA,CL,D,E,IL,J+,JO,MX,R); 7.5% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	25,518,251	0	0	19%	100.0%	0.0	10.0%	35.77	0.37	1.0%	19.54	0.40	2.1%	
Portugal	13,371,973	45	1	292%	52.4%	52.0	10.0%	24.61	0.56	2.3%	23.92	0.36	1.5%	
Italia	3,581,584	46	2	-8%	14.0%	-25.3	10.0%	64.19	3.38	5.3%	34.78	0.88	2.5%	
China	3,046,041	47	3	-2%	11.9%	-14.7	10.0%	20.95	5.14	24.5%	10.77	0.50	4.6%	
Brazil	1,186,015	48	4	20%	4.6%	0.1	10.0%	29.10	2.35	8.1%	26.77	1.48	5.5%	
Tailandia	1,049,846	49	5	5%	4.1%	-2.8	10.0%	35.15	4.64	13.2%	32.88	0.48	1.4%	
Rep Dominicana	913,350	50	6	47%	3.6%	2.0	10.0%	n.d.	n.d.	n.d.	10.24	0.09	0.9%	
Indonesia	134,144	56	12	62%	0.5%	0.5	10.0%	82.49	10.44	12.7%	40.53	0.86	2.1%	
India	97,397	58	14	166%	0.4%	0.4	10.0%	73.24	9.46	12.9%	n.d.	n.d.	n.d.	
Australia	39,441	60	16	136%	0.2%	0.1	10.0%	164.62	7.49	4.5%	n.d.	n.d.	n.d.	
Korea	26,804	61	17	168%	0.1%	0.1	10.0%	6.00	2.99	49.9%	60.89	0.88	1.4%	

MATRIZ DE COMPETIDORES														
SECTOR	CALZADO													
CODIGO	DESCRIPCION													
6403916010	FOOTWEAR WITH OUTER SOLES OF RUBBER/PLASTICS AND UPPERS OF LEATHER: OTHER FTWR: COVERING THE ANKLE: FOR MEN, YOUTHS AND BOYS WORK													
ARANCEL NMF	8.5%	PREFERENCIAS				Free (AU,CA,CL,D,E,IL,J+,JO,MX,R); 4.2% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	65,856,236	0	0	20%	100.0%	0.0	8.5%	7.59	0.31	4.1%	6.94	0.31	4.5%	
China	62,249,673	1	1	23%	94.5%	9.7	8.5%	9.33	3.34	35.8%	6.89	0.31	4.5%	
Mexico	1,833,973	5	2	27%	2.8%	0.6	0.0%	9.96	1.55	15.6%	n.d.	n.d.	n.d.	
Rep Dominicana	598,079	4	3	-4%	0.9%	-1.4	8.5%	n.d.	n.d.	n.d.	10.79	0.28	2.6%	
Hong Kong	355,323	2	4	-37%	0.5%	-6.5	8.5%	20.75	5.34	25.7%	7.96	0.39	4.9%	
Romania	257,985	14	5	36%	0.4%	0.4	8.5%	n.d.	n.d.	n.d.	8.66	0.79	9.1%	
Italia	135,954	13	7	339%	0.2%	0.2	8.5%	57.27	4.87	8.5%	37.86	0.57	1.5%	
Vietnam	93,206	15	9	0%	0.1%	0.1	8.5%	n.d.	n.d.	n.d.	11.89	0.41	3.5%	
Austria	22,540	16	10	0%	0.0%	0.0	8.5%	50.35	0.26	0.5%	n.d.	n.d.	n.d.	
Australia	12,300	17	12	103%	0.0%	0.0	8.5%	13.48	0.11	0.8%	n.d.	n.d.	n.d.	
Indonesia	9,323	18	13	93%	0.0%	0.0	8.5%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	



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MATRIZ DE COMPETIDORES														
SECTOR	CALZADO													
CODIGO	DESCRIPCION													
6403919045	FOOTWEAR WITH OUTER SOLES OF RUBBER OR PLASTICS AND UPPERS OF LEATHER: COVERING THE ANKLE: OTHER FOOTWEAR FOR EXECT WITH PIGSKIN													
ARANCEL NMF	10.0%	PREFERENCIAS				Free (AU,CA,CL,D,E,IL,J+,JO,MX,R); 7.5% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	731,974,072	0	0	9%	100.0%	0.0	10.0%	20.68	0.32	1.6%	11.75	0.47	4.0%	
China	475,911,193	1	1	18%	65.0%	18.3	10.0%	16.31	3.70	22.7%	10.75	0.46	4.2%	
Brazil	98,658,872	2	2	-10%	13.5%	-15.0	10.0%	20.37	2.17	10.7%	15.92	0.46	2.9%	
Italia	37,485,815	3	3	8%	5.1%	-0.2	10.0%	59.24	2.64	4.5%	31.87	0.61	1.9%	
Indonesia	30,752,978	4	4	5%	4.2%	-0.6	9.8%	18.52	4.09	22.1%	12.30	0.64	5.2%	
Vietnam	20,050,535	26	5	130%	2.7%	2.6	9.9%	15.83	2.76	17.4%	11.91	0.56	4.7%	
España	13,503,655	7	7	15%	1.8%	0.4	10.0%	55.41	1.88	3.4%	31.23	0.59	1.9%	
Nueva Zelanda	6,781,300	23	8	61%	0.9%	0.7	10.0%	30.39	2.54	8.4%	15.45	0.41	2.6%	
Rep Dominicana	5,097,708	14	10	30%	0.7%	0.4	10.0%	15.86	2.65	16.7%	15.12	0.46	3.0%	
Portugal	4,055,392	11	11	13%	0.6%	0.1	10.0%	35.46	3.79	10.7%	27.80	0.80	2.9%	
Hong Kong	3,632,037	13	12	19%	0.5%	0.2	10.0%	16.83	2.89	17.2%	15.72	0.72	4.6%	
MATRIZ DE COMPETIDORES														
SECTOR	CALZADO													
CODIGO	DESCRIPCION													
6403996015	FOOTWEAR WITH OUTER SOLES OF RUBBER OR PLASTICS AND UPPERS OF LEATHER: OTHER FOOTWEAR, HOUSE SLIPPERS FOR MEN, YOUTHS AND BOYS													
ARANCEL NMF	8.5%	PREFERENCIAS				Free (AU,CA,CL,D,IL,J+,JO,MX,R); 4.2% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	20,428,514	0	0	17%	100.0%	0.0	8.5%	30.83	0.31	1.0%	6.55	0.47	7.2%	
China	18,461,066	1	1	18%	90.4%	4.4	8.5%	16.78	3.53	21.1%	6.33	0.46	7.3%	
Italia	859,319	6	2	61%	4.2%	3.0	8.5%	71.31	3.01	4.2%	59.64	2.16	3.6%	
Nueva Zelanda	168,340	8	3	31%	0.8%	0.3	8.5%	24.84	2.13	8.6%	11.74	0.25	2.1%	
Brazil	167,285	2	4	-19%	0.8%	-2.8	8.5%	29.23	3.02	10.3%	13.83	0.07	0.5%	
Canada	157,094	16	5	134%	0.8%	0.7	0.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
España	143,079	13	6	74%	0.7%	0.6	8.5%	n.d.	n.d.	n.d.	18.82	1.16	6.2%	
Hong Kong	141,974	11	7	51%	0.7%	0.4	8.5%	10.29	3.60	35.0%	7.16	0.53	7.4%	
Reino Unido	64,018	19	8	146%	0.3%	0.3	8.5%	87.00	5.35	6.1%	n.d.	n.d.	n.d.	
Rep Dominicana	43,707	3	11	-40%	0.2%	-2.8	8.5%	38.74	2.35	6.1%	16.08	0.01	0.1%	
Austria	9,046	21	17	81%	0.0%	0.0	8.5%	47.98	3.85	8.0%	n.d.	n.d.	n.d.	
Lebanon	1,188	25	21	0%	0.0%	0.0	8.5%	22.19	4.46	20.1%	n.d.	n.d.	n.d.	



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MATRIZ DE COMPETIDORES														
SECTOR	CALZADO													
CODIGO	DESCRIPCION													
6403996040	FOOTWEAR WITH OUTER SOLES OF RUBBER OR PLASTICS AND UPPERS OF LEATHER EXC PIGSKIN UPPERS: OTHER FTWR TENNIS-BASKETBALL-GYM SHOES													
ARANCEL NMF	8.5%	PREFERENCIAS				Free (AU,CA,CL,D,IL,J+,JO,MX,R); 4.2% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	1,115,716,330	0	0	8%	100.0%	0.0	8.4%	12.03	0.28	2.3%	9.60	0.47	4.9%	
China	864,189,100	1	1	8%	77.5%	1.8	8.5%	14.52	3.46	23.9%	9.10	0.43	4.7%	
Indonesia	100,984,952	2	2	0%	9.1%	-3.0	8.4%	17.42	4.74	27.2%	11.88	0.73	6.1%	
Vietnam	73,491,906	4	3	27%	6.6%	3.2	8.4%	15.37	4.23	27.5%	11.76	0.66	5.6%	
Tailandia	44,303,222	5	4	14%	4.0%	0.8	8.4%	11.07	3.72	33.6%	12.16	0.73	6.0%	
Korea	23,259,993	3	5	-10%	2.1%	-2.1	8.5%	15.19	2.58	17.0%	12.50	0.43	3.4%	
Taiwan	4,444,381	7	6	12%	0.4%	0.1	8.3%	13.23	2.74	20.7%	14.95	0.66	4.4%	
Italia	1,792,262	9	7	12%	0.2%	0.0	8.5%	50.78	2.15	4.2%	15.51	0.80	5.2%	
El Salvador	30,421	37	14	191%	0.0%	0.0	8.5%	12.38	1.64	13.2%	n.d.	n.d.	n.d.	
Malasia	17,608	38	19	-3%	0.0%	0.0	8.5%	27.92	6.50	23.3%	2.73	0.36	13.3%	
Camerún	9,032	39	20	122%	0.0%	0.0	8.5%	9.47	3.56	37.6%	n.d.	n.d.	n.d.	
Rep Dominicana	0	62	61	0%	0.0%	0.0	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
MATRIZ DE COMPETIDORES														
SECTOR	CALZADO													
CODIGO	DESCRIPCION													
6403996060	FOOTWEAR WITH OUTER SOLES OF RUBBER/PLASTICS AND UPPERS OF LEATHER EXCEPT PIGSKIN UPPERS: OTHER FTWR: TENNIS-BASKETBALL-GYM SHOES													
ARANCEL NMF	8.5%	PREFERENCIAS				Free (AU,CA,CL,D,IL,J+,JO,MX,R); 4.2% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	149,582,744	0	0	11%	100.0%	0.0	8.5%	11.72	0.28	2.4%	8.56	0.40	4.6%	
China	123,185,778	1	1	11%	82.4%	1.5	8.5%	12.71	3.30	25.9%	8.04	0.36	4.5%	
Vietnam	21,032,808	7	2	138%	14.1%	13.4	8.5%	13.61	4.58	33.6%	12.81	0.68	5.3%	
Indonesia	2,316,820	2	3	-26%	1.5%	-6.4	8.5%	15.95	4.31	27.1%	12.93	0.67	5.2%	
Tailandia	697,421	3	4	-41%	0.5%	-5.2	8.5%	17.73	5.31	30.0%	14.87	0.75	5.0%	
Italia	690,001	5	5	-6%	0.5%	-0.4	8.5%	58.31	1.03	1.8%	8.77	0.39	4.4%	
Taiwan	417,200	14	7	51%	0.3%	0.2	8.5%	21.19	5.32	25.1%	8.54	0.25	3.0%	
Francia	77,792	22	11	235%	0.1%	0.1	8.5%	137.89	2.84	2.1%	n.d.	n.d.	n.d.	
Japón	54,157	26	12	262%	0.0%	0.0	8.5%	82.59	2.35	2.9%	n.d.	n.d.	n.d.	
Reino Unido	23,044	23	14	152%	0.0%	0.0	8.5%	83.17	4.00	4.8%	13.68	0.64	4.7%	
Pakistan	14,065	27	16	161%	0.0%	0.0	8.5%	34.98	3.39	9.7%	9.24	0.99	10.7%	
Rep Dominicana	0	47	44	0%	0.0%	0.0	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	



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MATRIZ DE COMPETIDORES														
SECTOR	CALZADO													
CODIGO	DESCRIPCION													
6403996065	FOOTWEAR WITH OUTER SOLES OF RUBBER OR PLASTICS AND UPPERS OF LEATHER: OTHER FOOTWEAR WITH PIGSKIN UPPER FOR MEN													
ARANCEL NMF	8.5%	PREFERENCIAS					Free (AU,CA,CL,D,IL,J+,JO,MX,R); 4.2% (SG)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	30,932,509	0	0	9%	100.0%	0.0	8.5%	16.16	0.26	1.6%	11.37	0.40	3.5%	
China	26,455,811	1	1	8%	85.5%	-2.8	8.5%	15.57	3.49	22.4%	10.97	0.38	3.5%	
Vietnam	2,213,634	31	2	223%	7.2%	7.2	8.5%	19.30	5.50	28.5%	14.74	0.62	4.2%	
Israel	771,904	32	3	62%	2.5%	2.5	0.0%	38.41	1.85	4.8%	60.43	0.83	1.4%	
Italia	291,610	2	4	-21%	0.9%	-2.6	8.5%	70.97	4.69	6.6%	10.18	0.38	3.7%	
Brazil	291,379	3	5	-18%	0.9%	-2.0	8.5%	21.58	3.30	15.3%	10.39	0.45	4.4%	
Hong Kong	255,421	10	6	48%	0.8%	0.6	8.5%	23.07	6.60	28.6%	7.49	0.36	4.8%	
Mexico	138,119	9	7	27%	0.4%	0.2	8.5%	55.08	5.64	10.2%	n.d.	n.d.	n.d.	
Indonesia	104,845	12	8	32%	0.3%	0.2	8.5%	n.d.	n.d.	n.d.	7.94	0.15	1.9%	
Taiwan	73,565	13	9	26%	0.2%	0.1	8.5%	15.29	3.64	23.8%	7.41	0.50	6.8%	
Romania	65,524	33	10	17%	0.2%	0.2	8.5%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Rep Dominicana	15,379	29	18	146%	0.0%	0.0	0.0%	25.23	4.42	17.5%	13.30	0.24	1.8%	
MATRIZ DE COMPETIDORES														
SECTOR	CALZADO													
CODIGO	DESCRIPCION													
6403999055	FOOTWEAR WITH OUTER SOLES OF RUBBER OR PLASTICS AND UPPERS OF LEATHER: OTHER FOOTWEAR VALUED OVER \$2.50/PAIR WITH PIGSKIN UPPERS													
ARANCEL NMF	10.0%	PREFERENCIAS					Free (AU,CA,CL,D,IL,J+,JO,MX,R); 7.5% (SG)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	39,080,768	0	0	11%	100.0%	0.0	10.0%	19.31	0.37	1.9%	8.33	0.34	4.1%	
China	33,369,114	1	1	8%	85.4%	-9.8	10.0%	14.29	2.94	20.6%	7.73	0.32	4.1%	
Vietnam	1,772,062	21	2	620%	4.5%	4.5	10.0%	19.94	6.11	30.7%	15.27	0.56	3.7%	
Rep Dominicana	1,637,113	23	3	24%	4.2%	4.2	0.0%	18.21	1.72	9.4%	22.03	0.75	3.4%	
España	819,186	3	4	39%	2.1%	1.2	10.0%	37.23	4.75	12.8%	32.19	1.01	3.2%	
Italia	514,218	2	5	1%	1.3%	-0.6	10.0%	112.77	2.75	2.4%	83.63	0.36	0.4%	
Brazil	369,602	4	6	17%	0.9%	0.2	10.0%	22.59	2.61	11.5%	17.54	0.65	3.7%	
Portugal	321,870	6	7	40%	0.8%	0.5	10.0%	23.40	1.65	7.0%	27.80	0.51	1.8%	
Romania	82,953	10	8	72%	0.2%	0.2	10.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Alemania	40,238	15	10	94%	0.1%	0.1	10.0%	48.41	7.92	16.4%	54.69	0.72	1.3%	
India	23,000	24	11	-3%	0.1%	0.1	10.0%	33.68	5.62	16.7%	11.63	0.78	6.7%	



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MATRIZ DE COMPETIDORES													
SECTOR	CALZADO												
CODIGO	DESCRIPCION												
6404117060	FOOTWEAR WITH UPPERS OF TEXTILE MATERIALS AN OUTER SOLES RUBBER/PLASTICS: SPORT FTWR; TENNIS, GYM SHOES: VALUED >\$3 BUT NOT												
ARANCEL NMF	90 cents/pr. + 37.5%	PREFERENCIAS			Free (AU,CA,CL,D,E,IL,J+); 18 cents/pr. + 7.5% (MX,R); 45 cents/pr. + 18.7% (JO); 72 cents/pr. + 30% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	37,591,258	0	0	52%	100.0%	0.0	55.2%	6.79	0.26	3.8%	7.02	0.38	5.4%
China	33,498,638	1	1	56%	89.1%	7.9	55.3%	12.75	5.34	41.9%	7.06	0.38	5.4%
Indonesia	2,525,858	3	2	64%	6.7%	1.7	54.9%	n.d.	n.d.	n.d.	5.75	0.28	4.9%
Tailandia	786,548	2	3	-5%	2.1%	-11.5	52.1%	7.70	2.71	35.2%	8.74	0.70	8.1%
Vietnam	617,401	6	4	331%	1.6%	1.6	55.4%	n.d.	n.d.	n.d.	9.40	0.59	6.3%
Hong Kong	105,239	4	5	97%	0.3%	0.2	55.2%	n.d.	n.d.	n.d.	11.85	0.45	3.8%
Taiwan	22,450	9	6	0%	0.1%	0.1	54.5%	n.d.	n.d.	n.d.	7.59	0.49	6.5%
Brazil	16,767	10	7	118%	0.0%	0.0	52.0%	9.57	3.18	33.2%	7.11	0.23	3.3%
Filipinas	12,516	7	8	114%	0.0%	0.0	53.3%	n.d.	n.d.	n.d.	6.51	0.33	5.1%
Reino Unido	3,401	11	9	0%	0.0%	0.0	62.6%	8.45	0.21	2.5%	n.d.	n.d.	n.d.
Korea	696	12	10	-21%	0.0%	0.0	57.9%	16.62	7.08	42.6%	n.d.	n.d.	n.d.
Rep Dominicana	0	22	22	0%	0.0%	0.0	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.
MATRIZ DE COMPETIDORES													
SECTOR	CALZADO												
CODIGO	DESCRIPCION												
6404192030	FOOTWEAR WITH UPPERS OF TEXT MATLS AND OUTER SOLES RUB/PLAS: OTHER FTWR WORN OVER/IN LIEU OF, TO PROTECT AGAINST WATER-CHEM-												
ARANCEL NMF	37.5%	PREFERENCIAS			Free (CA,D,IL); 7.5% (MX,R); 18.7% (JO); 30% (SG); 33.7% (AU,CL)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	17,959,124	0	0	9%	100.0%	0.0	37.5%	9.52	0.35	3.6%	6.54	0.44	6.8%
China	13,606,500	2	1	40%	75.8%	48.4	37.5%	11.77	3.36	28.5%	6.08	0.47	7.7%
Rep Dominicana	2,851,583	1	2	-20%	15.9%	-38.2	37.5%	8.99	1.71	19.1%	10.12	0.25	2.5%
Canada	1,114,976	3	3	-16%	6.2%	-11.2	37.5%	13.45	2.25	16.7%	n.d.	n.d.	n.d.
Taiwan	150,259	4	4	4%	0.8%	-0.1	37.5%	7.34	0.82	11.2%	7.39	0.54	7.4%
Vietnam	112,127	11	5	127%	0.6%	0.6	37.5%	26.44	11.01	41.6%	7.00	0.53	7.5%
Tailandia	58,347	5	6	67%	0.3%	0.3	37.5%	n.d.	n.d.	n.d.	7.22	0.39	5.3%
República Eslovaca	36,336	12	7	79%	0.2%	0.2	37.5%	31.18	4.09	13.1%	29.76	0.67	2.2%
Macao	14,160	13	8	0%	0.1%	0.1	37.5%	19.42	1.87	9.6%	n.d.	n.d.	n.d.
Italia	9,785	8	9	48%	0.1%	0.0	37.5%	52.41	2.49	4.8%	n.d.	n.d.	n.d.
Indonesia	2,778	14	10	-44%	0.0%	0.0	37.5%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.



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MATRIZ DE COMPETIDORES														
SECTOR	CALZADO													
CODIGO	DESCRIPCION													
6404193540	FOOTWEAR WITH OUTER SOLES RUB/PLASTIC (NOT FOR SPORTS), SLIP-ON ETC FOOTWEAR 10% OR MORE (WT) RUB/PLASTIC, TEXTILE UPPERS, FOR MEN													
ARANCEL NMF	37.5%	PREFERENCIAS				Free (AU,CA,CL,D,E,IL,J+,MX,R); 18.7% (JO); 30% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	28,208,570	0	0	10%	100.0%	0.0	37.5%	9.28	0.51	5.5%	6.69	0.41	6.1%	
China	21,021,706	1	1	8%	74.5%	-6.0	37.4%	11.81	4.04	34.2%	6.45	0.40	6.3%	
Brazil	2,411,370	13	2	223%	8.5%	8.4	37.5%	9.01	1.27	14.1%	7.08	0.41	5.8%	
Rep Dominicana	1,448,629	4	3	39%	5.1%	3.1	0.0%	10.27	2.78	27.1%	9.57	0.33	3.4%	
Mexico	1,018,482	2	4	-10%	3.6%	-4.4	0.0%	47.16	4.18	8.9%	n.d.	n.d.	n.d.	
Italia	702,752	3	5	10%	2.5%	0.0	37.5%	10.84	0.31	2.8%	31.85	0.58	1.8%	
Hong Kong	465,491	12	6	103%	1.7%	1.5	37.5%	12.92	3.94	30.5%	7.10	0.53	7.5%	
Alemania	406,208	9	7	28%	1.4%	0.7	37.5%	39.14	1.88	4.8%	23.99	0.25	1.0%	
Korea	158,203	17	9	91%	0.6%	0.5	37.5%	12.06	0.51	4.2%	5.87	0.57	9.7%	
Vietnam	155,882	11	10	47%	0.6%	0.4	37.5%	37.43	4.36	11.7%	7.65	0.59	7.7%	
Reino Unido	3,736	28	16	92%	0.0%	0.0	37.5%	90.09	1.64	1.8%	31.70	2.92	9.2%	

MATRIZ DE COMPETIDORES														
SECTOR	CALZADO													
CODIGO	DESCRIPCION													
6404199060	FOOTWEAR WITH OUTER SOLES OF RUBBER OR PLASTICS AND TEXTILE UPPERS NESOI, FOOTWEAR VALUED OVER \$12/PR, FOR WOMEN													
ARANCEL NMF	9.0%	PREFERENCIAS				Free (AU,CA,CL,D,E,IL,J+,JO,MX,R); 4.5% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	41,921,060	0	0	8%	100.0%	0.0	9.0%	43.51	0.36	0.8%	15.65	0.55	3.5%	
China	20,518,860	1	1	19%	48.9%	15.9	9.0%	15.79	2.93	18.6%	14.15	0.53	3.8%	
Italia	11,424,913	2	2	5%	27.3%	-3.4	9.0%	74.32	2.20	3.0%	51.24	0.89	1.7%	
España	2,988,750	4	3	9%	7.1%	0.3	9.0%	64.21	2.33	3.6%	52.30	0.95	1.8%	
Brazil	1,378,519	3	4	-29%	3.3%	-14.1	9.0%	26.91	2.21	8.2%	24.38	0.59	2.4%	
Mexico	1,281,772	6	5	18%	3.1%	0.9	3.0%	22.87	1.25	5.5%	n.d.	n.d.	n.d.	
Austria	1,102,451	20	6	172%	2.6%	2.6	9.0%	59.04	6.19	10.5%	n.d.	n.d.	n.d.	
Romania	360,692	16	8	63%	0.9%	0.7	9.0%	27.10	2.62	9.7%	28.26	0.74	2.6%	
Vietnam	351,165	25	9	130%	0.8%	0.8	9.0%	33.77	5.89	17.4%	17.91	0.55	3.1%	
Indonesia	295,910	15	11	36%	0.7%	0.4	8.8%	25.94	5.69	21.9%	14.73	0.43	2.9%	
Suiza	137,731	31	14	162%	0.3%	0.3	9.0%	79.53	4.23	5.3%	n.d.	n.d.	n.d.	
Rep Dominicana	0	34	60	-100%	0.0%	0.0	9.0%	29.25	6.17	21.1%	n.d.	n.d.	n.d.	



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MATRIZ DE COMPETIDORES														
SECTOR	CALZADO													
CODIGO	DESCRIPCION													
6404206060	FOOTWEAR WITH OUTER SOLES OF LEATHER OR COMPOSITION LEATHER AND TEXTILE UPPERS NESOI, FOR WOMEN													
ARANCEL NMF	37.5%	PREFERENCIAS				Free (AU,CA,CL,D,E,IL,J+,MX,R); 18.7% (JO); 30% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	21,449,823	0	0	9%	100.0%	0.0	37.5%	10.13	6.03	59.5%	16.13	0.51	3.2%	
Italia	16,135,302	2	1	33%	75.2%	41.0	37.5%	4.04	0.12	2.9%	26.23	0.43	1.6%	
China	2,774,170	1	2	-19%	12.9%	-30.1	37.5%	22.09	3.68	16.6%	12.22	0.55	4.5%	
España	837,469	5	3	12%	3.9%	0.4	37.5%	8.05	0.39	4.8%	41.61	0.78	1.9%	
Brazil	646,809	3	4	-16%	3.0%	-5.4	37.5%	14.41	2.41	16.7%	26.04	0.21	0.8%	
Rep Dominicana	455,209	4	5	-5%	2.1%	-1.6	32.4%	15.71	3.74	23.8%	11.63	0.49	4.3%	
India	83,198	22	7	159%	0.4%	0.4	37.5%	22.51	3.48	15.5%	n.d.	n.d.	n.d.	
Colombia	54,951	26	10	59%	0.3%	0.3	0.0%	14.44	1.18	8.1%	n.d.	n.d.	n.d.	
Suiza	21,994	14	12	23%	0.1%	0.0	37.5%	n.d.	n.d.	n.d.	14.73	0.35	2.4%	
Vietnam	13,588	23	13	71%	0.1%	0.1	37.5%	18.50	2.51	13.6%	n.d.	n.d.	n.d.	
Tailandia	4,752	27	16	83%	0.0%	0.0	37.5%	2.66	0.08	3.0%	12.63	0.02	0.2%	

MATRIZ DE COMPETIDORES														
SECTOR	CALZADO													
CODIGO	DESCRIPCION													
6405100060	OTHER FOOTWEAR WITH UPPERS OF LEATHER OR COMPOSITION LEATHER WOMEN													
ARANCEL NMF	10.0%	PREFERENCIAS				Free (AU,CA,CL,D,E,IL,J+,JO,MX,R); 7.5% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	17,290,850	0	0	14%	100.0%	0.0	10.0%	42.05	0.29	0.7%	17.04	0.82	4.8%	
Portugal	4,270,554	11	1	177%	24.7%	24.0	10.0%	51.82	1.75	3.4%	35.97	2.18	6.1%	
Francia	3,405,119	12	2	165%	19.7%	19.0	10.0%	49.40	1.85	3.7%	46.97	3.71	7.9%	
Italia	2,773,178	1	3	-14%	16.0%	-34.1	10.0%	90.86	4.72	5.2%	29.52	0.74	2.5%	
China	1,920,098	2	4	6%	11.1%	-3.6	10.0%	23.14	3.91	16.9%	8.30	0.52	6.3%	
Tailandia	1,622,749	4	5	18%	9.4%	1.0	10.0%	24.24	4.43	18.3%	20.72	0.42	2.0%	
Mexico	919,591	7	6	45%	5.3%	3.3	10.1%	23.60	2.67	11.3%	n.d.	n.d.	n.d.	
Korea	321,381	18	9	87%	1.9%	1.6	10.0%	32.25	2.42	7.5%	31.78	0.80	2.5%	
Vietnam	181,600	30	11	179%	1.1%	1.0	10.0%	20.45	0.97	4.8%	5.64	0.50	8.9%	
Indonesia	167,776	22	12	100%	1.0%	0.9	10.0%	12.25	3.53	28.8%	36.08	1.27	3.5%	
Australia	142,632	17	13	42%	0.8%	0.5	10.0%	38.59	8.56	22.2%	23.90	0.63	2.6%	
Rep Dominicana	8,381	19	22	-25%	0.0%	-0.2	10.0%	16.47	4.22	25.6%	n.d.	n.d.	n.d.	



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MATRIZ DE COMPETIDORES														
SECTOR	CALZADO													
CODIGO	DESCRIPCION													
6405203060	OTHER FOOTWEAR WITH UPPERS OF TEXTILE MATERIAL-VEGETABLE FIBERS WOMEN													
ARANCEL NMF	7.5%	PREFERENCIAS				Free (AU,CA,CL,D,E,IL,J+,JO,MX,R); 3.7% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	75,442,553	0	0	68%	100.0%	0.0	7.5%	15.32	0.30	1.9%	3.73	0.32	8.7%	
China	73,202,908	1	1	77%	97.0%	17.9	7.5%	10.37	3.77	36.4%	3.72	0.32	8.7%	
Italia	626,760	3	2	12%	0.8%	-3.4	7.5%	86.11	3.37	3.9%	60.23	0.51	0.8%	
España	496,890	4	3	19%	0.7%	-1.9	7.5%	30.88	2.27	7.3%	21.17	0.73	3.4%	
Reino Unido	390,505	12	4	140%	0.5%	0.4	7.5%	32.88	0.66	2.0%	36.14	1.96	5.4%	
Hong Kong	341,089	7	5	68%	0.5%	0.0	7.5%	n.d.	n.d.	n.d.	3.19	0.24	7.5%	
Turquía	104,394	18	7	168%	0.1%	0.1	7.5%	n.d.	n.d.	n.d.	9.57	0.32	3.3%	
Romania	23,440	27	10	160%	0.0%	0.0	7.5%	79.92	1.26	1.6%	n.d.	n.d.	n.d.	
Vietnam	20,589	28	11	79%	0.0%	0.0	7.5%	14.17	1.55	10.9%	n.d.	n.d.	n.d.	
Uruguay	5,038	29	14	0%	0.0%	0.0	7.5%	n.d.	n.d.	n.d.	3.22	0.14	4.3%	
Rep Dominicana	2,370	2	17	-77%	0.0%	-8.9	1.7%	n.d.	n.d.	n.d.	110.36	2.64	2.4%	
Kenya	1,463	30	20	0%	0.0%	0.0	7.5%	12.65	1.48	11.7%	n.d.	n.d.	n.d.	
MATRIZ DE COMPETIDORES														
SECTOR	CALZADO													
CODIGO	DESCRIPCION													
6405203090	OTHER FOOTWEAR WITH UPPERS OF TEXTILE MATERIALS-VEGETABLE FIBERS OTHER THAN MEN AND WOMEN													
ARANCEL NMF	7.5%	PREFERENCIAS				Free (AU,CA,CL,D,E,IL,J+,JO,MX,R); 3.7% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	24,726,431	0	0	35%	100.0%	0.0	7.5%	13.71	0.27	1.9%	5.80	0.37	6.4%	
China	24,235,900	1	1	38%	98.0%	8.3	7.5%	16.94	3.58	21.2%	5.78	0.37	6.4%	
Tailandia	99,037	3	2	-15%	0.4%	-2.1	7.5%	9.76	3.78	38.8%	2.98	0.17	5.6%	
Dinamarca	81,919	23	3	-51%	0.3%	0.3	7.5%	n.d.	n.d.	n.d.	28.36	1.54	5.4%	
Malasia	66,357	24	4	11%	0.3%	0.3	7.5%	n.d.	n.d.	n.d.	10.17	0.79	7.8%	
Italia	39,774	13	5	97%	0.2%	0.1	7.5%	132.44	6.58	5.0%	n.d.	n.d.	n.d.	
Indonesia	38,066	14	6	123%	0.2%	0.1	7.5%	15.33	4.48	29.2%	n.d.	n.d.	n.d.	
Korea	36,242	9	7	39%	0.1%	0.0	7.5%	17.72	5.00	28.2%	15.93	0.71	4.5%	
Japón	25,068	20	9	152%	0.1%	0.1	7.5%	64.69	9.94	15.4%	34.32	0.91	2.6%	
Turquía	7,809	22	12	109%	0.0%	0.0	7.5%	n.d.	n.d.	n.d.	6.30	1.11	17.6%	
Argentina	7,359	25	13	51%	0.0%	0.0	7.5%	7.44	2.47	33.2%	n.d.	n.d.	n.d.	
Rep Dominicana	0	40	39	-100%	0.0%	0.0	7.8%	43.11	11.11	25.8%	n.d.	n.d.	n.d.	



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MATRIZ DE COMPETIDORES														
SECTOR	CALZADO													
CODIGO	DESCRIPCION													
6405209015	OTHER FOOTWEAR WITH UPPERS OF OTHER TEXTILE MATERIALS, HOUSE SLIPPERS													
ARANCEL NMF	12.5%	PREFERENCIAS				Free (AU,CA,CL,D,E,IL,J+,JO,MX,R); 9.3% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	122,730,392	0	0	26%	100.0%	0.0	12.5%	7.78	0.26	3.3%	5.29	0.58	11.0%	
China	115,278,722	1	1	25%	93.9%	-3.5	12.5%	10.14	4.21	41.6%	5.34	0.59	11.0%	
Hong Kong	6,396,965	3	2	111%	5.2%	4.5	12.5%	21.96	2.44	11.1%	4.52	0.51	11.4%	
Vietnam	179,082	17	3	122%	0.1%	0.1	12.5%	65.03	7.35	11.3%	6.32	0.99	15.7%	
Mexico	129,537	21	4	181%	0.1%	0.1	0.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Japón	123,515	30	5	2%	0.1%	0.1	12.5%	n.d.	n.d.	n.d.	6.62	0.34	5.1%	
Rep Dominicana	93,910	10	6	41%	0.1%	0.0	12.5%	12.51	6.49	51.8%	19.68	0.43	2.2%	
Filipinas	80,230	9	7	29%	0.1%	0.0	12.5%	106.82	2.51	2.3%	16.54	0.20	1.2%	
Canada	62,284	24	8	158%	0.1%	0.0	12.5%	14.17	1.17	8.3%	n.d.	n.d.	n.d.	
Colombia	45,120	31	11	85%	0.0%	0.0	0.0%	16.91	0.92	5.5%	n.d.	n.d.	n.d.	
India	34,225	16	14	37%	0.0%	0.0	12.5%	17.97	4.15	23.1%	6.82	0.42	6.2%	

MATRIZ DE COMPETIDORES														
SECTOR	CALZADO													
CODIGO	DESCRIPCION													
6405209030	OTHER FOOTWEAR WITH UPPERS OF OTHER TEXTILE MATERIALS, FOR MEN													
ARANCEL NMF	12.5%	PREFERENCIAS				Free (AU,CA,CL,D,E,IL,J+,JO,MX,R); 9.3% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	16,849,619	0	0	39%	100.0%	0.0	12.5%	13.99	0.36	2.6%	4.16	0.38	9.1%	
China	16,261,646	1	1	44%	96.5%	11.6	12.5%	15.58	3.48	22.3%	4.12	0.37	9.1%	
Taiwan	242,366	2	2	-10%	1.4%	-6.9	12.5%	n.d.	n.d.	n.d.	7.80	0.71	9.1%	
Italia	233,967	4	3	37%	1.4%	-0.1	12.5%	18.07	0.71	3.9%	33.89	0.98	2.9%	
Hong Kong	24,648	17	4	124%	0.1%	0.1	12.5%	n.d.	n.d.	n.d.	5.24	0.63	12.0%	
Vietnam	21,328	25	5	141%	0.1%	0.1	12.5%	29.01	1.98	6.8%	18.73	1.82	9.7%	
Indonesia	15,766	20	7	136%	0.1%	0.1	12.5%	14.74	7.61	51.6%	6.34	0.39	6.1%	
Macao	1,351	26	16	0%	0.0%	0.0	12.5%	n.d.	n.d.	n.d.	17.75	3.53	19.9%	
Tailandia	990	27	17	-67%	0.0%	0.0	12.5%	76.00	10.00	13.2%	n.d.	n.d.	n.d.	
Rep Dominicana	463	28	18	-4%	0.0%	0.0	4.1%	3.75	1.61	43.1%	n.d.	n.d.	n.d.	
Marruecos	424	29	19	-12%	0.0%	0.0	12.5%	7.27	2.71	37.3%	n.d.	n.d.	n.d.	



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MATRIZ DE COMPETIDORES														
SECTOR	CALZADO													
CODIGO	DESCRIPCION													
6405209060	OTHER FOOTWEAR WITH UPPERS OF OTHER TEXTILE MATERIALS, FOR WOMEN													
ARANCEL NMF	12.5%	PREFERENCIAS				Free (AU,CA,CL,D,E,IL,J+,JO,MX,R); 9.3% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	134,731,328	0	0	65%	100.0%	0.0	12.5%	13.01	0.41	3.2%	5.48	0.38	6.8%	
China	128,324,255	1	1	71%	95.2%	13.6	12.5%	10.98	2.79	25.4%	5.43	0.37	6.9%	
Italia	3,545,240	2	2	27%	2.6%	-4.9	12.5%	24.01	0.66	2.7%	11.99	0.38	3.2%	
Vietnam	506,006	24	3	233%	0.4%	0.4	12.5%	13.01	4.86	37.3%	6.36	0.33	5.1%	
Hong Kong	470,081	8	4	43%	0.3%	-0.3	12.5%	11.05	6.07	55.0%	5.34	0.60	11.2%	
Indonesia	304,992	12	5	66%	0.2%	0.0	12.5%	13.87	4.22	30.4%	5.20	0.35	6.7%	
Tunez	121,289	39	10	0%	0.1%	0.1	12.5%	n.d.	n.d.	n.d.	6.13	0.00	0.1%	
Tailandia	120,893	18	11	90%	0.1%	0.0	12.5%	37.87	5.72	15.1%	9.13	0.73	8.0%	
Portugal	87,981	26	13	126%	0.1%	0.0	12.5%	30.90	2.89	9.4%	17.41	0.59	3.4%	
Suecia	57,564	36	16	209%	0.0%	0.0	12.5%	38.24	4.81	12.6%	34.16	0.73	2.1%	
Nicaragua	48,672	40	18	0%	0.0%	0.0	0.0%	18.69	1.20	6.4%	n.d.	n.d.	n.d.	
Rep Dominicana	0	13	63	-100%	0.0%	-0.2	12.5%	9.41	0.85	9.1%	3.62	0.30	8.4%	
MATRIZ DE COMPETIDORES														
SECTOR	CALZADO													
CODIGO	DESCRIPCION													
6405209090	OTHER FOOTWEAR WITH UPPERS OF OTHER TEXTILE MATERIALS FOR OTHER THAN MEN AND WOMEN													
ARANCEL NMF	12.5%	PREFERENCIAS				Free (AU,CA,CL,D,E,IL,J+,JO,MX,R); 9.3% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	53,765,238	0	0	33%	100.0%	0.0	12.5%	11.01	0.29	2.6%	5.80	0.43	7.4%	
China	52,363,120	1	1	34%	97.4%	2.4	12.5%	13.11	3.58	27.3%	5.75	0.42	7.3%	
Hong Kong	346,902	3	2	25%	0.6%	-0.2	12.5%	n.d.	n.d.	n.d.	8.10	1.90	23.4%	
Vietnam	192,516	18	3	184%	0.4%	0.3	12.5%	8.13	1.03	12.7%	6.16	0.14	2.3%	
Italia	127,607	8	4	24%	0.2%	-0.1	12.5%	35.29	2.76	7.8%	33.90	0.88	2.6%	
Brazil	114,479	21	5	165%	0.2%	0.2	12.5%	16.05	3.72	23.2%	19.06	0.04	0.2%	
Tailandia	109,389	15	6	113%	0.2%	0.2	12.5%	23.64	6.94	29.3%	15.00	1.13	7.5%	
Turquia	66,787	16	9	103%	0.1%	0.1	12.5%	13.67	1.29	9.5%	8.78	0.38	4.3%	
India	23,400	26	14	173%	0.0%	0.0	12.5%	12.68	0.95	7.5%	45.70	0.50	1.1%	
Sri Lanka	15,038	29	18	70%	0.0%	0.0	12.5%	12.19	4.54	37.2%	11.09	0.89	8.1%	
Austria	10,992	30	19	-22%	0.0%	0.0	12.5%	n.d.	n.d.	n.d.	23.54	0.15	0.6%	
Rep Dominicana	0	6	40	-100%	0.0%	-0.3	12.6%	22.78	5.48	24.0%	n.d.	n.d.	n.d.	



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MATRIZ DE COMPETIDORES														
SECTOR	CALZADO													
CODIGO	DESCRIPCION													
6406993060	OTHER PARTS OF FOOTWEAR, INSOLES, HEEL CUSHIONS, AND SIMILAR ARTICLES, MADE OF RUBBER OR PLASTICS													
ARANCEL NMF	5.3%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX); 2.6% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	49,386,812	0	0	25%	100.0%	0.0	5.3%	8.03	0.89	11.0%	9.64	0.53	5.5%	
China	37,246,212	1	1	40%	75.4%	27.5	5.3%	11.41	2.40	21.0%	9.64	0.55	5.7%	
Taiwan	3,352,472	2	2	0%	6.8%	-9.8	5.3%	11.19	2.04	18.2%	12.05	0.68	5.7%	
Alemania	1,491,947	4	3	0%	3.0%	-4.3	5.3%	5.49	0.38	6.9%	5.74	0.14	2.4%	
Korea	1,368,796	10	4	50%	2.8%	1.4	5.3%	11.58	2.68	23.2%	16.16	0.63	3.9%	
Canada	1,265,561	7	5	19%	2.6%	-0.6	5.3%	21.49	6.29	29.3%	n.d.	n.d.	n.d.	
Tailandia	763,727	20	8	216%	1.5%	1.5	5.3%	10.59	1.16	10.9%	19.60	0.48	2.5%	
Indonesia	162,552	27	12	190%	0.3%	0.3	5.3%	3.62	0.03	0.8%	24.67	0.56	2.3%	
Rep Dominicana	87,264	33	13	225%	0.2%	0.2	0.0%	8.96	1.08	12.0%	6.38	0.29	4.6%	
Australia	19,051	31	20	152%	0.0%	0.0	5.3%	38.50	6.43	16.7%	n.d.	n.d.	n.d.	
Bélgica	15,560	34	22	0%	0.0%	0.0	5.3%	22.95	4.80	20.9%	n.d.	n.d.	n.d.	

MATRIZ DE COMPETIDORES														
SECTOR	MANUFACTURAS DIVERSAS													
CODIGO	DESCRIPCION													
6504006000	HATS AND OTHER HEADGEAR, PLAID OR MADE BY ASSEMBLING STRIPS OF ANY MATERIAL, WHETHER OR NOT LINED, OF VEGETABLE FIBERS, NOT SEWED													
ARANCEL NMF	94 cents/doz. + 4.6%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX); 47.8 cents/doz. + 2.3% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	26,561,389			17%	100.0%	0.0	9.0%	48.79	0.14	0.3%	15.40	1.72	11.2%	
Mexico	13,163,376	1	1	19%	48.3%	5.1	5.8%	45.48	5.15	11.3%	26.22	1.92	7.3%	
China	11,948,359	2	2	16%	43.9%	0.7	8.8%	34.21	5.68	16.6%	15.27	1.73	11.4%	
Italia	797,669	6	3	30%	2.9%	1.1	9.1%	171.33	12.69	7.4%	75.12	3.19	4.2%	
Filipinas	248,371	7	4	10%	0.9%	-0.2	6.3%	55.75	23.76	42.6%	18.23	2.10	11.5%	
Sri Lanka	212,412	3	5	-21%	0.8%	-2.8	0.0%	23.76	3.00	12.6%	18.30	2.26	12.3%	
Vietnam	104,032	19	9	222%	100.0%	0.4	29.5%	n.d.	n.d.	n.d.	3.73	0.86	23.1%	
Taiwan	34,950	14	11	32%	33.6%	0.1	7.0%	n.d.	n.d.	n.d.	35.24	0.98	2.8%	
Australia	29,555	15	12	60%	28.4%	0.1	5.3%	38.74	2.77	7.2%	52.60	2.09	4.0%	
Alemania	17,942	21	14	12%	17.2%	0.1	8.1%	281.84	17.99	6.4%	n.d.	n.d.	n.d.	
Sur Africa	4,723	20	17	60%	4.5%	0.0	17.8%	815.50	28.33	3.5%	n.d.	n.d.	n.d.	



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MATRIZ DE COMPETIDORES														
SECTOR	MANUFACTURAS DIVERSAS													
CODIGO	DESCRIPCION													
6505901515	HATS AND OTHER HEADGEAR, KNITTED, OR MADE UP FROM THE LACE, WHETHER OR NOT LINED, OF COTTON, HEAD WEAR FOR BABIES													
ARANCEL NMF	7.9%	PREFERENCIAS					Free (AU,CA,CL,E*,IL,JO,MX); 4% (SG)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	15,885,863	0	0	12%	100.0%	0.0	7.9%	27.52	0.24	0.9%	16.77	0.63	3.7%	
China	9,826,871	2	1	58%	61.9%	46.5	7.9%	30.38	4.12	13.6%	16.56	0.59	3.6%	
Tailandia	1,342,326	3	2	12%	8.4%	0.0	7.9%	18.61	5.94	31.9%	12.47	0.36	2.9%	
India	1,317,100	22	3	148%	8.3%	8.0	7.9%	20.14	2.69	13.3%	11.93	0.77	6.5%	
Malasia	811,074	5	4	2%	5.1%	-2.1	7.9%	31.73	6.84	21.6%	37.61	1.18	3.2%	
Indonesia	498,530	14	5	24%	3.1%	1.1	7.9%	52.12	14.16	27.2%	32.43	1.01	3.1%	
Perú	252,368	16	9	26%	1.6%	0.6	7.9%	49.64	2.05	4.1%	63.57	1.43	2.2%	
Vietnam	84,036	44	15	25%	0.5%	0.5	7.9%	34.41	8.51	24.7%	34.53	0.53	1.5%	
Tunez	17,815	45	22	38%	0.1%	0.1	7.9%	61.82	1.63	2.6%	n.d.	n.d.	n.d.	
Rusia	15,366	46	24	0%	0.1%	0.1	7.9%	n.d.	n.d.	n.d.	17.43	0.62	3.5%	
Sur Africa	11,992	42	27	118%	0.1%	0.1	7.9%	66.50	4.95	7.4%	43.82	0.65	1.5%	
Rep Dominicana	1,681	7	40	-78%	0.0%	-6.8	7.9%	16.05	0.77	4.8%	n.d.	n.d.	n.d.	
MATRIZ DE COMPETIDORES														
SECTOR	MANUFACTURAS DIVERSAS													
CODIGO	DESCRIPCION													
6505901540	HATS AND OTHER HEADGEAR, KNITTED OTHER HEADWEAR, OTHER THAN FOR BABIES, OF COTTON													
ARANCEL NMF	7.9%	PREFERENCIAS					Free (AU,CA,CL,E*,IL,JO,MX); 4% (SG)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	40,058,211	0	0	31%	100.0%	0.0	7.9%	19.88	0.31	1.6%	12.85	0.67	5.2%	
China	32,966,876	1	1	73%	82.3%	54.8	7.9%	21.73	3.33	15.3%	13.00	0.70	5.4%	
Korea	1,247,347	4	2	3%	3.1%	-5.2	7.9%	25.08	2.25	9.0%	8.74	0.33	3.8%	
Taiwan	1,069,769	2	3	-9%	2.7%	-9.1	7.9%	41.24	5.40	13.1%	21.45	0.81	3.8%	
Hong Kong	707,677	8	4	9%	1.8%	-2.0	7.9%	43.72	4.37	10.0%	17.82	0.73	4.1%	
Canada	555,423	5	5	-10%	1.4%	-5.0	7.9%	43.56	7.70	17.7%	n.d.	n.d.	n.d.	
Vietnam	372,341	41	8	250%	0.9%	0.9	7.9%	16.38	4.00	24.4%	12.06	0.46	3.8%	
Perú	141,786	25	13	44%	0.4%	0.1	7.9%	45.06	2.72	6.0%	37.95	4.78	12.6%	
Rep Dominicana	49,955	26	20	20%	0.1%	-0.1	7.5%	16.54	1.64	9.9%	25.56	0.62	2.4%	
Singapur	44,732	59	22	0%	0.1%	0.1	7.9%	92.61	6.76	7.3%	25.25	0.48	1.9%	
Bulgaria	36,299	39	23	89%	0.1%	0.1	7.9%	129.90	2.98	2.3%	n.d.	n.d.	n.d.	
Japón	34,844	43	24	99%	0.1%	0.1	7.9%	183.22	11.74	6.4%	14.31	0.34	2.4%	



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MATRIZ DE COMPETIDORES														
SECTOR	MANUFACTURAS DIVERSAS													
CODIGO	DESCRIPCION													
6505902590	HATS AND OTHER HEADGEAR, NOT KNITTED, OTHER HEADWEAR, OTHER THAN CERTIFIED HAND-LOOMED; NOT HEADWEAR OF COTTON, OF VEGETABLE													
ARANCEL NMF	7.5%	PREFERENCIAS				Free (AU,CA,E*,IL,JO,MX); 3.7% (CL); 3.8% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	33,084,954	0	0	46%	100.0%	0.0	7.5%	17.88	0.24	1.3%	11.69	0.74	6.3%	
China	22,978,779	6	1	200%	69.5%	65.6	7.5%	19.35	4.07	21.0%	10.95	0.74	6.8%	
Canada	1,467,706	1	2	-13%	4.4%	-30.7	7.5%	51.30	4.80	9.4%	n.d.	n.d.	n.d.	
Mexico	1,323,038	2	3	-15%	4.0%	-29.9	4.3%	22.39	4.68	20.9%	n.d.	n.d.	n.d.	
Hong Kong	1,125,488	3	4	26%	3.4%	-2.7	7.5%	15.00	3.52	23.5%	10.37	0.69	6.7%	
Taiwan	1,012,585	8	5	73%	3.1%	1.5	7.5%	24.10	5.31	22.0%	21.06	0.86	4.1%	
Bangladesh	812,888	11	7	98%	2.5%	1.7	7.5%	19.40	5.69	29.3%	10.16	0.71	7.0%	
Rep Dominicana	551,008	57	8	542%	1.7%	1.7	7.6%	22.89	3.75	16.4%	59.17	1.97	3.3%	
Bulgaria	478,047	37	9	277%	1.4%	1.4	7.5%	101.09	2.67	2.6%	80.71	0.28	0.3%	
Korea	345,709	17	11	110%	1.0%	0.8	7.5%	20.07	2.62	13.1%	16.00	0.41	2.6%	
Vietnam	250,133	29	12	143%	0.8%	0.7	7.5%	18.08	4.64	25.7%	14.47	0.47	3.2%	

MATRIZ DE COMPETIDORES														
SECTOR	MANUFACTURAS DIVERSAS													
CODIGO	DESCRIPCION													
6505903090	HATS AND OTHER HEADGEAR, KNITTED OR CROCHETED, OR MADE FROM LIKE FABRIC, OTHER HEADWEAR, OTHER THAN FOR BABIES, OF WOOL													
ARANCEL NMF	25.4 cents/kg + 7.7%	PREFERENCIAS				Free (AU,CA,IL,JO,MX); 12.7 cents/kg + 3.8% (CL); 15.2 cents/kg + 4.6% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	34,859,200	0	0	16%	100.0%	0.0	8.2%	60.72	0.22	0.4%	36.29	1.34	3.7%	
China	23,124,834	1	1	19%	66.3%	7.9	8.3%	57.86	5.08	8.8%	35.44	1.36	3.8%	
Canada	3,497,650	2	2	5%	10.0%	-5.0	8.0%	52.54	4.45	8.5%	n.d.	n.d.	n.d.	
Italia	2,675,386	3	3	19%	7.7%	0.9	8.0%	151.86	6.40	4.2%	47.69	1.36	2.9%	
Taiwan	1,047,494	8	4	40%	3.0%	1.6	8.3%	37.28	2.79	7.5%	34.11	0.90	2.6%	
Reino Unido	992,763	5	5	13%	2.8%	-0.3	7.8%	213.23	4.45	2.1%	61.85	0.56	0.9%	
Francia	686,639	9	6	33%	2.0%	0.9	7.9%	121.44	5.26	4.3%	98.83	2.06	2.1%	
Nepal	228,252	14	9	28%	0.7%	0.2	9.3%	18.51	3.25	17.6%	17.07	1.78	10.4%	
Mexico	117,560	22	13	64%	0.3%	0.3	8.3%	33.02	1.04	3.1%	n.d.	n.d.	n.d.	
Fiji	74,850	46	19	0%	0.2%	0.2	8.1%	n.d.	n.d.	n.d.	62.85	3.54	5.6%	
Bulgaria	74,642	47	20	27%	0.2%	0.2	8.2%	67.94	1.79	2.6%	38.05	0.26	0.7%	
Rep Dominicana	2,102	30	48	-16%	0.0%	0.0	8.3%	35.54	5.07	14.3%	n.d.	n.d.	n.d.	



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MATRIZ DE COMPETIDORES														
SECTOR	MANUFACTURAS DIVERSAS													
CODIGO	DESCRIPCION													
6505906090	HATS AND OTHER HEADGEAR, KNITTED OR CROCHETED, OR LIKE FABRIC, OTHER HEADWEAR NOT FOR BABIES, NOT BRAID, OF MAN-MADE FIBERS, LESS													
ARANCEL NMF	20 cents/kg + 7%	PREFERENCIAS				Free (AU,CA,IL,JO,MX); 10 cents/kg + 3.5% (CL); 11.9 cents/kg + 4.2% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	150,294,163	0	0	24%	100.0%	0.0	8.1%	25.86	0.23	0.9%	15.36	0.76	5.0%	
China	49,771,451	1	1	29%	33.1%	5.0	7.7%	34.18	5.66	16.6%	24.52	1.14	4.7%	
Taiwan	30,482,059	2	2	25%	20.3%	0.7	7.9%	28.92	3.95	13.7%	18.60	0.84	4.5%	
Korea	15,458,139	4	3	15%	10.3%	-3.2	8.1%	24.42	4.05	16.6%	15.29	0.80	5.2%	
Canada	11,637,732	5	4	15%	7.7%	-2.7	7.5%	52.33	3.47	6.6%	n.d.	n.d.	n.d.	
Vietnam	8,977,681	51	5	914%	6.0%	6.0	10.8%	17.75	4.35	24.5%	5.08	0.41	8.0%	
Mexico	7,074,821	10	6	80%	4.7%	3.6	2.9%	75.77	7.49	9.9%	12.74	0.19	1.5%	
Filipinas	5,357,353	8	7	53%	3.6%	2.0	7.8%	26.12	4.08	15.6%	22.46	0.97	4.3%	
Rep Dominicana	5,163,691	3	8	-14%	3.4%	-11.3	6.4%	17.57	2.19	12.5%	9.58	0.29	3.0%	
Indonesia	2,881,791	12	9	49%	1.9%	1.0	8.6%	19.37	6.04	31.2%	11.46	0.86	7.5%	
Hong Kong	2,148,652	14	10	49%	1.4%	0.8	8.0%	24.18	5.05	20.9%	17.57	0.93	5.3%	
Cambodia	1,080,397	52	14	36%	0.7%	0.7	7.8%	25.09	4.96	19.8%	19.93	0.83	4.2%	

MATRIZ DE COMPETIDORES														
SECTOR	MANUFACTURAS DIVERSAS													
CODIGO	DESCRIPCION													
6702102000	ARTIFICIAL FLOWERS OF PLASTICS ASSEMBLED BY BINDING WITH FLEXIBLE MATERIALS SUCH AS WIRE, PAPER, TEXTILE MATERIALS, OR FOIL, OR BY GLUING													
ARANCEL NMF	8.4%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX); 4.2% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	104,449,599	0	0	14%	100.0%	0.0	8.4%	8.16	0.29	3.6%	4.86	0.63	13.0%	
China	99,972,302	1	1	15%	95.7%	6.2	8.4%	11.29	3.60	31.9%	4.85	0.63	13.0%	
Tailandia	1,680,570	2	2	-20%	1.6%	-4.9	8.4%	20.98	7.29	34.8%	5.77	0.69	11.9%	
Hong Kong	1,299,737	3	3	1%	1.2%	-0.8	8.4%	11.26	4.40	39.0%	6.24	0.84	13.5%	
Mexico	965,538	4	4	16%	0.9%	0.1	8.4%	n.d.	n.d.	n.d.	6.38	1.60	25.1%	
Filipinas	151,275	7	5	31%	0.1%	0.1	8.4%	4.00	0.42	10.5%	1.85	0.41	22.1%	
Vietnam	36,126	17	9	52%	0.0%	0.0	8.4%	n.d.	n.d.	n.d.	2.30	0.43	18.8%	
Italia	35,400	16	10	47%	0.0%	0.0	8.4%	38.60	0.00	0.0%	15.74	1.00	6.4%	
Alemania	30,130	20	11	61%	0.0%	0.0	8.4%	3.97	0.39	9.7%	10.39	0.58	5.5%	
Malasia	13,031	23	15	62%	0.0%	0.0	8.4%	n.d.	n.d.	n.d.	1.17	0.38	32.7%	
Argentina	9,417	31	16	0%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	13.03	1.25	9.6%	
Rep Dominicana	3,974	21	19	-1%	0.0%	0.0	0.0%	17.88	1.18	6.6%	n.d.	n.d.	n.d.	



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MATRIZ DE COMPETIDORES													
SECTOR	MINERALES NO METALICOS Y SUS MANUFACTURAS												
CODIGO	DESCRIPCION												
6802211000	TRAVERTINE MON OR BLDG, SPLY CUT OR SAWN W FLAT OR EVEN SURFACE												
ARANCEL NMF	4.2%	PREFERENCIAS				Free (A*,AU,CA,CL,E,IL,J,JO,MX,SG)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	27,228,603	0	0	12%	100.0%	0.0	4.2%	6.53	0.72	11.1%	0.69	0.09	13.2%
Turquía	16,383,548	2	1	36%	60.2%	32.7	4.2%	5.36	3.47	64.7%	0.65	0.09	13.5%
Mexico	3,889,251	3	2	24%	14.3%	4.9	0.0%	n.d.	n.d.	n.d.	0.89	0.07	8.4%
Italia	3,348,490	1	3	-21%	12.3%	-36.8	4.2%	5.33	2.67	50.2%	0.95	0.10	10.3%
Perú	1,767,522	4	4	17%	6.5%	1.1	4.2%	n.d.	n.d.	n.d.	0.67	0.10	15.0%
Colombia	682,615	9	5	45%	2.5%	1.6	0.0%	7.82	0.89	11.3%	0.81	0.06	8.0%
Emiratos Arabes	451,459	23	6	89%	1.7%	1.7	4.2%	n.d.	n.d.	n.d.	0.65	0.09	13.6%
Israel	123,555	15	7	56%	0.5%	0.3	4.2%	n.d.	n.d.	n.d.	1.33	0.37	28.0%
Brazil	70,792	13	9	33%	0.3%	0.1	0.0%	n.d.	n.d.	n.d.	4.87	0.20	4.1%
Hong Kong	45,757	24	14	0%	0.2%	0.2	4.2%	n.d.	n.d.	n.d.	2.35	0.27	11.6%
Canada	40,087	22	15	105%	0.1%	0.1	4.2%	n.d.	n.d.	n.d.	0.47	0.08	16.5%
Rep Dominicana	21,121	19	17	23%	0.1%	0.0	0.0%	n.d.	n.d.	n.d.	0.60	0.07	12.1%

MATRIZ DE COMPETIDORES													
SECTOR	MINERALES NO METALICOS Y SUS MANUFACTURAS												
CODIGO	DESCRIPCION												
6802911500	MARBLE, OTHER THAN SLABS												
ARANCEL NMF	4.9%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX,SG)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	218,579,195	0	0	13%	100.0%	0.0	4.9%	4.57	0.73	16.0%	1.06	0.12	11.5%
Italia	75,872,739	1	1	4%	34.7%	-12.9	4.9%	5.47	1.09	19.9%	1.32	0.12	8.8%
China	29,636,405	3	2	34%	13.6%	6.8	4.9%	3.99	2.40	60.1%	0.84	0.14	16.3%
España	27,939,775	2	3	7%	12.8%	-2.9	4.9%	3.80	2.14	56.5%	1.04	0.12	11.1%
Turquía	25,613,504	7	4	51%	11.7%	8.1	4.9%	3.90	1.67	42.7%	0.82	0.10	12.8%
Mexico	11,663,393	4	5	13%	5.3%	0.0	4.9%	4.75	1.05	22.2%	0.69	0.08	11.0%
India	6,132,845	9	7	29%	2.8%	1.2	4.9%	5.62	2.05	36.5%	1.50	0.16	10.6%
Israel	6,034,501	8	8	22%	2.8%	0.8	4.9%	7.19	5.35	74.4%	1.08	0.12	10.8%
Indonesia	2,647,656	12	11	32%	1.2%	0.6	4.9%	1.38	0.30	21.8%	0.63	0.14	22.2%
Canada	1,977,471	16	13	40%	0.9%	0.5	4.9%	1.67	0.18	10.8%	0.94	0.15	16.0%
Perú	1,385,824	25	15	73%	0.6%	0.5	0.0%	n.d.	n.d.	n.d.	1.11	0.09	7.8%
Rep Dominicana	6,717	42	50	-30%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	0.18	0.01	4.1%



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MATRIZ DE COMPETIDORES														
SECTOR	MINERALES NO METALICOS Y SUS MANUFACTURAS													
CODIGO	DESCRIPCION													
6802912000	TRAVERTINE, DRESSED OR POLISHED, BUT NOT FURTHER WORKED													
ARANCEL NMF	4.2%	PREFERENCIAS				Free (A*,AU,CA,CL,E,IL,J,JO,MX,SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	61,659,561	0	0	9%	100.0%	0.0	4.2%	3.18	0.52	16.4%	0.67	0.09	13.9%	
Turquía	35,763,343	2	1	32%	58.0%	31.3	4.2%	6.50	2.02	31.1%	0.59	0.09	15.5%	
Mexico	8,443,865	3	2	-4%	13.7%	-8.8	4.2%	n.d.	n.d.	n.d.	1.26	0.10	8.3%	
Italia	8,062,083	1	3	-19%	13.1%	-29.6	4.2%	4.47	1.93	43.1%	1.03	0.11	11.0%	
Perú	6,019,554	4	4	27%	9.8%	4.6	0.0%	n.d.	n.d.	n.d.	0.97	0.09	9.5%	
China	915,666	10	5	112%	1.5%	1.4	4.2%	n.d.	n.d.	n.d.	1.12	0.12	10.6%	
España	462,481	6	6	16%	0.8%	0.2	4.2%	n.d.	n.d.	n.d.	0.27	0.02	8.0%	
Argentina	458,135	8	7	29%	0.7%	0.4	0.0%	3.66	1.41	38.5%	2.36	0.14	5.8%	
India	442,738	20	8	174%	0.7%	0.7	4.2%	n.d.	n.d.	n.d.	0.97	0.14	14.3%	
Israel	218,255	9	9	43%	0.4%	0.2	0.0%	n.d.	n.d.	n.d.	1.47	0.11	7.4%	
Jordania	131,700	22	12	52%	0.2%	0.2	4.2%	n.d.	n.d.	n.d.	0.72	0.15	20.4%	
Rep Dominicana	83,240	18	14	52%	0.1%	0.1	0.0%	n.d.	n.d.	n.d.	0.53	0.07	13.6%	
MATRIZ DE COMPETIDORES														
SECTOR	MINERALES NO METALICOS Y SUS MANUFACTURAS													
CODIGO	DESCRIPCION													
6907900010	UNGLAZED CERAMIC TILES, THE LARGEST SURFACE AREA OF WHICH IS CAPABLE OF BEING ENCLOSED IN A SQUARE THE SIDE OF WHICH IS 30 CM OR MORE													
ARANCEL NMF	10.0%	PREFERENCIAS				Free (CA,D,E,IL,J,JO); 3.9% (MX); 8.7% (AU); 9% (SG); 8% (CL)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	85,400,768	0	0	19%	100.0%	0.0	9.7%	2.76	0.64	23.4%	0.63	0.11	18.1%	
Italia	67,061,569	1	1	18%	78.5%	-3.9	10.0%	3.30	1.23	37.2%	0.73	0.11	14.9%	
Mexico	6,005,403	2	2	1%	7.0%	-6.8	5.3%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Turquía	4,997,882	5	3	121%	5.9%	5.4	10.0%	n.d.	n.d.	n.d.	0.39	0.14	36.1%	
Brazil	1,621,348	14	4	211%	1.9%	1.9	10.0%	n.d.	n.d.	n.d.	0.57	0.12	21.0%	
Indonesia	1,399,547	4	5	56%	1.6%	1.1	10.0%	20.77	0.80	3.8%	0.43	0.11	25.5%	
Tailandia	1,248,321	26	6	250%	1.5%	1.5	10.0%	n.d.	n.d.	n.d.	0.32	0.15	45.5%	
China	1,234,795	22	7	270%	1.4%	1.4	10.0%	n.d.	n.d.	n.d.	0.50	0.12	24.8%	
Colombia	220,283	10	9	46%	0.3%	0.1	10.0%	n.d.	n.d.	n.d.	0.19	0.03	16.4%	
Malasia	205,640	11	10	62%	0.2%	0.2	10.0%	n.d.	n.d.	n.d.	0.38	0.16	42.2%	
Emiratos Arabes	120,174	27	12	16%	0.1%	0.1	10.0%	n.d.	n.d.	n.d.	0.64	0.12	19.1%	
Rep Dominicana	73,976	15	14	48%	0.1%	0.1	0.0%	n.d.	n.d.	n.d.	0.38	0.04	9.7%	



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MATRIZ DE COMPETIDORES													
SECTOR	MINERALES NO METALICOS Y SUS MANUFACTURAS												
CODIGO	DESCRIPCION												
6908105000	GLAZED CERAMIC TILES, CUBES ETC, LARGEST SURFACE AREA CAN BE ENCLOSED IN A SQUARE W SIDES UNDER 7CM AND SURFACE AREA IS 38.7 SQUARE												
ARANCEL NMF	8.5%	PREFERENCIAS				Free (CA,D,E,I,L,J,JO); 3.7% (MX); 7.4% (AU); 7.9% (SG); 6.8% (CL)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	179,451,302	0	0	8%	100.0%	0.0	8.5%	5.20	0.65	12.6%	0.46	0.09	20.2%
Italia	73,173,934	1	1	5%	40.8%	-4.2	8.5%	14.56	1.56	10.7%	0.66	0.10	15.3%
España	48,651,062	2	2	6%	27.1%	-1.4	8.5%	4.06	1.45	35.8%	0.47	0.10	21.4%
Brazil	33,525,557	3	3	21%	18.7%	7.1	8.5%	2.66	1.51	56.8%	0.33	0.09	27.7%
Venezuela	8,289,633	4	4	6%	4.6%	-0.3	8.5%	n.d.	n.d.	n.d.	0.27	0.04	14.2%
Argentina	2,884,278	5	5	-9%	1.6%	-1.5	8.5%	n.d.	n.d.	n.d.	0.57	0.10	17.1%
China	2,813,030	24	6	176%	1.6%	1.5	8.5%	n.d.	n.d.	n.d.	0.34	0.11	33.5%
Japón	1,691,051	9	8	26%	0.9%	0.4	8.5%	450.42	6.25	1.4%	2.24	0.15	6.9%
Israel	911,014	18	11	59%	0.5%	0.4	8.5%	n.d.	n.d.	n.d.	0.79	0.08	10.4%
Malasia	849,067	23	12	76%	0.5%	0.4	8.5%	n.d.	n.d.	n.d.	0.61	0.12	20.2%
Hong Kong	160,341	35	16	107%	0.1%	0.1	8.6%	n.d.	n.d.	n.d.	0.33	0.12	36.6%
Rep Dominicana	8,066	26	39	-32%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	0.40	0.02	6.1%

MATRIZ DE COMPETIDORES													
SECTOR	MINERALES NO METALICOS Y SUS MANUFACTURAS												
CODIGO	DESCRIPCION												
6908900010	GLAZED CERAMIC TILES, THE LARGEST SURFACE AREA OF WHICH IS CAPABLE OF BEING ENCLOSED IN A SQUARE THE SIDE OF WHICH IS 30 CM OR MORE												
ARANCEL NMF	8.5%	PREFERENCIAS				Free (CA,D,E,I,L,J,JO); 3.7% (MX); 7.4% (AU); 7.9% (SG); 6.8% (CL)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	686,027,182	0	0	16%	100.0%	0.0	8.1%	3.36	0.71	21.1%	0.47	0.11	23.2%
Italia	328,667,572	1	1	13%	47.9%	-5.2	8.5%	5.36	1.76	32.9%	0.66	0.12	17.4%
Mexico	79,835,938	2	2	6%	11.6%	-4.9	5.0%	8.84	1.69	19.1%	0.24	0.04	15.5%
Brazil	66,212,936	4	3	38%	9.7%	4.8	8.5%	2.27	1.01	44.7%	0.36	0.11	31.0%
España	62,671,364	3	4	4%	9.1%	-5.3	8.5%	6.21	2.71	43.6%	0.46	0.09	20.2%
China	28,017,098	19	5	154%	4.1%	3.9	8.5%	5.26	1.60	30.4%	0.33	0.11	34.4%
Turquía	27,809,476	5	6	36%	4.1%	1.9	8.5%	7.14	0.54	7.5%	0.34	0.11	33.3%
Indonesia	26,782,017	8	7	52%	3.9%	2.6	8.5%	2.45	1.32	53.9%	0.26	0.09	34.5%
Tailandia	22,533,073	6	8	40%	3.3%	1.7	8.5%	n.d.	n.d.	n.d.	0.33	0.13	39.5%
Francia	8,031,883	12	10	59%	1.2%	0.8	8.5%	10.13	3.13	30.9%	0.51	0.11	22.1%
Perú	2,339,241	29	14	184%	0.3%	0.3	8.5%	n.d.	n.d.	n.d.	0.31	0.09	29.6%
Rep Dominicana	0	39	74	-100%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	0.32	0.01	2.3%



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MATRIZ DE COMPETIDORES													
SECTOR	MINERALES NO METALICOS Y SUS MANUFACTURAS												
CODIGO	DESCRIPCION												
6909195095	CERAMIC WARES FOR LABORATORY, CHEMICAL OR TECHNICAL USES, OTHER THAN OF PORCELAIN OR CHINA, NESOI												
ARANCEL NMF	4.0%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX,SG)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	38,663,742	0	0	11%	100.0%	0.0	4.0%	24.99	1.63	6.5%	1.29	0.18	14.0%
Alemania	13,065,588	2	1	11%	33.8%	-1.0	4.0%	37.39	0.84	2.2%	3.51	0.21	6.0%
Japón	12,565,867	1	2	0%	32.5%	-18.2	4.0%	18.00	0.37	2.1%	11.96	0.33	2.7%
Suecia	3,245,689	9	3	87%	8.4%	7.3	4.0%	168.01	6.74	4.0%	n.d.	n.d.	n.d.
Hungría	1,607,533	21	4	303%	4.2%	4.1	4.0%	63.17	1.95	3.1%	n.d.	n.d.	n.d.
Reino Unido	1,511,828	7	5	52%	3.9%	2.8	4.0%	33.90	1.50	4.4%	20.92	0.58	2.8%
Suiza	1,297,372	12	6	72%	3.4%	2.8	4.0%	7.11	0.11	1.5%	n.d.	n.d.	n.d.
China	1,148,323	4	7	20%	3.0%	0.8	4.0%	25.77	1.91	7.4%	0.64	0.16	25.7%
Italia	832,969	14	9	93%	2.2%	1.9	4.0%	18.21	0.50	2.7%	2.04	0.13	6.5%
India	238,127	20	13	146%	0.6%	0.6	4.0%	65.46	7.80	11.9%	0.60	0.20	33.2%
Noruega	224,896	24	15	51%	0.6%	0.6	4.0%	9.76	2.43	24.9%	n.d.	n.d.	n.d.
Rep Dominicana	0	18	30	-100%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	2.07	0.34	16.7%
MATRIZ DE COMPETIDORES													
SECTOR	MINERALES NO METALICOS Y SUS MANUFACTURAS												
CODIGO	DESCRIPCION												
6910100005	WATER CLOSET BOWLS, FLUSHOMETER TYPE, PORCELAIN OR CHINA												
ARANCEL NMF	5.8%	PREFERENCIAS				Free (A*,AU,CA,CL,E,IL,J,JO,MX); 2.9% (SG)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	17,457,584	0	0	38%	100.0%	0.0	5.8%	20.05	0.43	2.2%	0.95	0.22	23.3%
China	13,377,145	5	1	154%	76.6%	69.8	5.8%	n.d.	n.d.	n.d.	0.89	0.23	26.1%
Chile	1,239,330	7	2	130%	7.1%	6.2	5.8%	n.d.	n.d.	n.d.	1.17	0.17	14.3%
Ecuador	494,835	6	3	74%	2.8%	1.7	0.0%	n.d.	n.d.	n.d.	1.29	0.09	7.0%
Colombia	413,293	2	4	-10%	2.4%	-10.7	0.0%	n.d.	n.d.	n.d.	0.99	0.12	12.2%
Rep Dominicana	339,453	10	5	134%	1.9%	1.7	0.0%	n.d.	n.d.	n.d.	1.42	0.14	10.2%
Indonesia	251,298	15	7	32%	1.4%	1.4	5.8%	n.d.	n.d.	n.d.	1.76	0.35	20.0%
Brazil	248,807	16	8	205%	1.4%	1.4	5.8%	n.d.	n.d.	n.d.	0.98	0.15	15.1%
Nicaragua	203,694	17	9	-32%	1.2%	1.2	0.0%	n.d.	n.d.	n.d.	1.18	0.12	10.1%
Guatemala	202,689	18	10	-11%	1.2%	1.2	0.0%	n.d.	n.d.	n.d.	1.66	0.15	9.2%
Emiratos Arabes	73,316	19	12	0%	0.4%	0.4	5.8%	n.d.	n.d.	n.d.	2.68	0.34	12.8%



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MATRIZ DE COMPETIDORES														
SECTOR	MINERALES NO METALICOS Y SUS MANUFACTURAS													
CODIGO	DESCRIPCION													
6910100010	WATER CLOSET BOWLS WITH TANKS, IN ONE PIECE, PORCELAIN OR CHINA													
ARANCEL NMF	5.8%	PREFERENCIAS				Free (A*,AU,CA,CL,E,IL,J,JO,MX); 2.9% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	29,203,864	0	0	25%	100.0%	0.0	5.8%	39.53	0.47	1.2%	1.14	0.17	14.6%	
China	15,181,058	2	1	58%	52.0%	31.6	5.8%	n.d.	n.d.	n.d.	1.04	0.21	19.8%	
Colombia	8,339,075	9	2	171%	28.6%	27.3	0.0%	n.d.	n.d.	n.d.	1.07	0.07	6.7%	
Nicaragua	798,406	21	3	155%	2.7%	2.7	0.0%	n.d.	n.d.	n.d.	1.42	0.14	9.9%	
Brazil	658,655	22	4	115%	2.3%	2.3	5.8%	n.d.	n.d.	n.d.	1.59	0.20	12.9%	
Ecuador	655,531	6	5	22%	2.2%	-0.2	0.0%	n.d.	n.d.	n.d.	1.25	0.10	7.6%	
Guatemala	533,222	23	6	86%	1.8%	1.8	0.0%	n.d.	n.d.	n.d.	1.89	0.11	5.6%	
Costa Rica	462,386	24	8	134%	1.6%	1.6	0.0%	n.d.	n.d.	n.d.	2.44	0.13	5.2%	
Francia	382,832	25	9	123%	1.3%	1.3	5.8%	n.d.	n.d.	n.d.	5.48	0.87	15.9%	
Malasia	302,298	26	10	0%	1.0%	1.0	5.8%	n.d.	n.d.	n.d.	1.71	0.15	8.9%	
Australia	286,836	27	11	16%	1.0%	1.0	5.8%	n.d.	n.d.	n.d.	3.03	0.19	6.3%	
Rep Dominicana	13,383	14	23	-15%	0.0%	-0.2	0.0%	n.d.	n.d.	n.d.	1.43	0.04	2.5%	

MATRIZ DE COMPETIDORES														
SECTOR	MINERALES NO METALICOS Y SUS MANUFACTURAS													
CODIGO	DESCRIPCION													
6910100015	FLUSH TANKS OF PORCELAIN OR CHINA													
ARANCEL NMF	5.8%	PREFERENCIAS				Free (A*,AU,CA,CL,E,IL,J,JO,MX); 2.9% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	57,649,281	0	0	37%	100.0%	0.0	5.6%	29.81	0.51	1.7%	1.12	0.17	14.8%	
Brazil	17,586,658	4	1	85%	30.5%	21.3	5.8%	n.d.	n.d.	n.d.	1.18	0.17	14.2%	
China	13,422,721	10	2	120%	23.3%	19.7	5.4%	n.d.	n.d.	n.d.	0.96	0.21	21.8%	
Ecuador	7,621,397	3	3	46%	13.2%	3.0	0.0%	n.d.	n.d.	n.d.	1.22	0.09	7.7%	
Chile	5,562,877	2	4	24%	9.6%	-4.9	5.8%	n.d.	n.d.	n.d.	1.25	0.14	11.3%	
Colombia	4,004,858	8	5	51%	6.9%	2.3	5.8%	n.d.	n.d.	n.d.	0.95	0.13	13.5%	
Rep Dominicana	1,092,136	22	8	2%	1.9%	1.9	0.0%	n.d.	n.d.	n.d.	1.50	0.13	8.5%	
Nicaragua	541,644	23	13	-11%	0.9%	0.9	0.0%	n.d.	n.d.	n.d.	1.54	0.11	6.9%	
Argentina	444,705	24	14	19%	0.8%	0.8	0.0%	n.d.	n.d.	n.d.	0.98	0.16	16.3%	
Reino Unido	199,800	18	15	105%	0.3%	0.3	5.8%	41.65	2.57	6.2%	5.12	0.18	3.6%	
Hong Kong	113,036	21	17	174%	0.2%	0.2	5.8%	n.d.	n.d.	n.d.	1.72	0.18	10.6%	



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MATRIZ DE COMPETIDORES													
SECTOR	MINERALES NO METALICOS Y SUS MANUFACTURAS												
CODIGO	DESCRIPCION												
6910100020	OTHER WATER CLOSET BOWLS, PORCELAIN OR CHINA NESOI												
ARANCEL NMF	5.8%	PREFERENCIAS				Free (A*,AU,CA,CL,E,IL,J,JO,MX); 2.9% (SG)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	109,190,744	0	0	44%	100.0%	0.0	5.8%	3.96	0.40	10.1%	1.19	0.21	17.5%
China	28,521,659	1	1	48%	26.1%	2.7	5.8%	n.d.	n.d.	n.d.	0.97	0.23	23.3%
Tailandia	17,733,978	5	2	78%	16.2%	9.2	5.8%	n.d.	n.d.	n.d.	1.66	0.36	21.7%
Brazil	14,454,443	7	3	72%	13.2%	6.7	5.8%	n.d.	n.d.	n.d.	1.15	0.16	14.3%
Turquía	11,141,862	13	4	111%	10.2%	8.0	5.8%	n.d.	n.d.	n.d.	1.34	0.22	16.2%
Venezuela	7,036,358	3	5	28%	6.4%	-3.9	0.0%	n.d.	n.d.	n.d.	1.09	0.09	7.9%
Colombia	5,094,807	10	8	51%	4.7%	0.8	5.8%	n.d.	n.d.	n.d.	0.94	0.13	13.8%
Taiwan	1,437,133	29	11	95%	1.3%	1.3	5.8%	n.d.	n.d.	n.d.	1.29	0.21	16.2%
Rep Dominicana	1,242,127	18	12	130%	1.1%	1.0	0.0%	n.d.	n.d.	n.d.	1.41	0.13	9.1%
Vietnam	1,023,639	30	13	0%	0.9%	0.9	5.8%	n.d.	n.d.	n.d.	1.54	0.32	21.0%
Nicaragua	920,174	19	14	124%	0.8%	0.7	0.0%	n.d.	n.d.	n.d.	1.52	0.09	6.2%

MATRIZ DE COMPETIDORES													
SECTOR	MINERALES NO METALICOS Y SUS MANUFACTURAS												
CODIGO	DESCRIPCION												
6910100030	SINKS AND LAVATORIES OF PORCELAIN OR CHINA												
ARANCEL NMF	5.8%	PREFERENCIAS				Free (A*,AU,CA,CL,E,IL,J,JO,MX); 2.9% (SG)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	68,448,809	0	0	36%	100.0%	0.0	5.8%	9.19	0.50	5.5%	1.40	0.22	15.7%
China	25,261,625	15	1	154%	36.9%	33.9	5.8%	4.60	1.80	39.2%	1.12	0.23	20.7%
Brazil	7,132,536	14	2	80%	10.4%	7.0	5.8%	18.47	5.59	30.2%	1.59	0.21	12.9%
Turquía	5,752,011	9	3	59%	8.4%	3.9	5.8%	n.d.	n.d.	n.d.	1.35	0.17	12.4%
Emiratos Arabes	4,697,672	4	4	31%	6.9%	-1.2	5.8%	n.d.	n.d.	n.d.	1.46	0.24	16.2%
Colombia	4,113,224	7	5	36%	6.0%	-0.1	5.8%	n.d.	n.d.	n.d.	1.18	0.14	12.2%
Rep Dominicana	1,038,642	16	14	16%	1.5%	-1.3	0.0%	n.d.	n.d.	n.d.	1.53	0.13	8.5%
Argentina	231,581	35	18	10%	0.3%	0.3	5.8%	n.d.	n.d.	n.d.	3.86	0.28	7.2%
Korea	153,551	30	19	68%	0.2%	0.1	5.8%	13.82	0.70	5.0%	5.20	0.34	6.6%
Hong Kong	99,725	36	22	84%	0.1%	0.1	5.8%	n.d.	n.d.	n.d.	2.76	0.19	7.0%
Suecia	82,504	37	25	-11%	0.1%	0.1	5.8%	n.d.	n.d.	n.d.	3.05	0.39	12.9%
Dominica ls	48,945	38	31	-51%	0.1%	0.1	0.0%	n.d.	n.d.	n.d.	1.43	0.13	8.9%



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MATRIZ DE COMPETIDORES														
SECTOR	MINERALES NO METALICOS Y SUS MANUFACTURAS													
CODIGO	DESCRIPCION													
6910900000	CERAMIC SINKS, WASHBASINS, WASHBASIN PEDESTALS, BATHS, BIDETS, WATER CLOSET BOWLS, FLUSH TANKS, URINALS AND SIMILAR SANITARY FIXT OT													
ARANCEL NMF	5.7%	PREFERENCIAS				Free (A*,CA,CL,E,IL,J,JO,MX); 2.8% (SG); 4.2% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	340,609,456	0	0	16%	100.0%	0.0	5.7%	7.49	0.34	4.6%	1.59	0.21	13.1%	
Mexico	268,306,453	1	1	13%	78.8%	-8.1	5.7%	13.70	1.22	8.9%	1.42	0.14	9.9%	
Brazil	14,522,679	23	2	285%	4.3%	4.2	5.7%	n.d.	n.d.	n.d.	1.59	0.24	15.0%	
China	10,937,999	9	3	100%	3.2%	2.8	5.7%	7.60	3.74	49.2%	1.24	0.26	21.2%	
Colombia	6,185,700	8	4	63%	1.8%	1.3	5.7%	n.d.	n.d.	n.d.	0.99	0.14	13.8%	
Costa Rica	4,836,654	43	5	285%	1.4%	1.4	5.7%	3.72	1.88	50.5%	2.27	0.08	3.3%	
Nicaragua	4,274,157	44	6	6%	1.3%	1.3	0.0%	n.d.	n.d.	n.d.	1.73	0.11	6.3%	
Rep Dominicana	4,076,863	15	7	90%	1.2%	1.0	0.0%	n.d.	n.d.	n.d.	1.47	0.14	9.5%	
Guatemala	3,737,522	45	8	-10%	1.1%	1.1	5.7%	n.d.	n.d.	n.d.	1.82	0.08	4.2%	
Alemania	3,605,070	22	9	138%	1.1%	1.0	5.7%	10.56	2.06	19.5%	5.72	0.24	4.2%	
Turquia	2,995,307	25	10	169%	0.9%	0.8	5.7%	9.97	1.70	17.1%	1.32	0.18	13.4%	

MATRIZ DE COMPETIDORES														
SECTOR	MINERALES NO METALICOS Y SUS MANUFACTURAS													
CODIGO	DESCRIPCION													
7009925000	GLASS MIRRORS, FRAMED, OVER 929 SQUARE CM IN REFLECTING AREA													
ARANCEL NMF	6.5%	PREFERENCIAS				Free (A,AU,B,CA,CL,E,IL,J,JO,MX); 3.2% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	182,204,939	0	0	21%	100.0%	0.0	6.5%	10.47	0.71	6.7%	2.07	0.30	14.3%	
China	115,023,440	1	1	38%	63.1%	26.1	6.5%	3.18	1.34	42.3%	1.90	0.28	14.9%	
Canada	24,775,424	2	2	13%	13.6%	-4.2	6.5%	22.90	1.27	5.6%	3.48	0.27	7.6%	
Taiwan	6,360,970	4	3	-2%	3.5%	-4.7	6.5%	13.25	5.01	37.8%	1.91	0.19	10.1%	
Mexico	5,907,073	3	4	-10%	3.2%	-7.4	6.5%	18.53	1.06	5.7%	n.d.	n.d.	n.d.	
Italia	5,309,061	5	5	-5%	2.9%	-4.7	6.5%	10.99	0.61	5.5%	5.36	0.31	5.8%	
Tailandia	4,238,813	9	8	26%	2.3%	0.3	6.5%	33.89	4.98	14.7%	2.65	0.32	12.1%	
Vietnam	1,765,166	23	10	92%	1.0%	0.8	6.5%	n.d.	n.d.	n.d.	3.11	0.51	16.5%	
Hong Kong	1,397,848	15	11	43%	0.8%	0.4	6.5%	6.62	2.07	31.2%	3.05	0.43	14.0%	
Perú	714,658	17	14	34%	0.4%	0.1	6.5%	7.83	2.12	27.1%	4.75	0.37	7.9%	
Brazil	655,781	20	15	45%	0.4%	0.2	6.5%	n.d.	n.d.	n.d.	3.10	0.50	16.1%	
Rep Dominicana	2,205	67	60	0%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	4.20	0.05	1.1%	



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MATRIZ DE COMPETIDORES														
SECTOR	MINERALES NO METALICOS Y SUS MANUFACTURAS													
CODIGO	DESCRIPCION													
7016905000	LEADED GLASS WINDOWS AND THE LIKE; MULTICELLULAR OR FOAM GLASS IN BLOCKS, PANELS, PLATES, SHELLS OR SIMILAR FORMS													
ARANCEL NMF	5.0%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX); 2.5% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	28,687,376	0	0	10%	100.0%	0.0	5.0%	11.62	0.39	3.4%	3.03	0.17	5.5%	
China	20,243,681	1	1	19%	70.6%	20.3	5.0%	6.42	2.13	33.2%	3.05	0.15	4.9%	
Italia	2,371,309	13	2	189%	8.3%	8.1	5.0%	34.41	2.44	7.1%	4.89	0.16	3.3%	
Alemania	1,080,655	6	3	23%	3.8%	1.4	5.0%	13.30	3.64	27.4%	7.74	0.26	3.4%	
Canada	945,391	4	4	10%	3.3%	0.1	5.0%	127.84	2.53	2.0%	n.d.	n.d.	n.d.	
Francia	871,727	21	5	246%	3.0%	3.0	5.0%	51.84	2.79	5.4%	29.99	0.28	0.9%	
Reino Unido	627,757	7	6	21%	2.2%	0.7	5.0%	17.79	2.97	16.7%	5.29	0.50	9.5%	
Austria	596,852	25	7	311%	2.1%	2.1	5.0%	41.55	11.06	26.6%	11.27	0.21	1.8%	
Vietnam	357,180	27	9	242%	1.2%	1.2	5.0%	n.d.	n.d.	n.d.	1.30	0.23	17.8%	
Argentina	162,311	28	12	144%	0.6%	0.6	0.0%	n.d.	n.d.	n.d.	4.71	0.27	5.7%	
Republica Checa	50,108	20	14	65%	0.2%	0.1	5.0%	6.28	2.56	40.7%	0.65	0.12	18.8%	
Rep Dominicana	0	39	33	0%	0.0%	0.0	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	

MATRIZ DE COMPETIDORES														
SECTOR	JOYERIA													
CODIGO	DESCRIPCION													
7113112000	SILVER JEWELRY, ARTICLES AND PARTS OF PREC METAL VALUED NOT OVER \$18 PER DOZEN PIECES OR PARTS													
ARANCEL NMF	13.5%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX); 10.1% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	127,671,378	0	0	10%	100.0%	0.0	13.5%	312.80	0.12	0.0%	79.34	1.07	1.3%	
Tailandia	61,056,776	1	1	9%	47.8%	-0.8	13.5%	327.42	7.28	2.2%	132.21	1.91	1.4%	
China	22,934,086	4	2	39%	18.0%	11.1	13.5%	300.34	6.32	2.1%	60.65	0.76	1.3%	
India	13,985,882	3	3	19%	11.0%	3.1	13.5%	265.51	13.78	5.2%	22.86	1.75	7.7%	
Italia	13,670,944	2	4	-2%	10.7%	-6.0	13.5%	351.89	5.73	1.6%	109.30	0.44	0.4%	
Mexico	5,995,267	7	5	17%	4.7%	1.0	13.5%	433.85	5.97	1.4%	n.d.	n.d.	n.d.	
Turquía	1,352,273	11	7	27%	1.1%	0.5	13.5%	449.27	7.92	1.8%	n.d.	n.d.	n.d.	
Rep Dominicana	856,998	5	8	-36%	0.7%	-5.1	0.0%	570.56	6.97	1.2%	n.d.	n.d.	n.d.	
Israel	798,784	13	9	19%	0.6%	0.2	0.0%	775.56	14.81	1.9%	n.d.	n.d.	n.d.	
Filipinas	287,755	17	14	16%	0.2%	0.0	13.5%	310.41	4.96	1.6%	20.83	0.25	1.2%	
Malasia	97,909	33	18	93%	0.1%	0.1	13.5%	403.59	8.79	2.2%	n.d.	n.d.	n.d.	
Sri Lanka	95,407	28	19	62%	0.1%	0.1	0.0%	99.22	13.46	13.6%	n.d.	n.d.	n.d.	



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MATRIZ DE COMPETIDORES														
SECTOR	JOYERIA													
CODIGO	DESCRIPCION													
7113115000	SILVER JEWELRY, ARTICLES A PTS INCL PR MTL PLTD SILVR VAL OV \$18 PER DOZEN PIECES OR PARTS													
ARANCEL NMF	5.0%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX); 2.5% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	749,858,816	0	0	9%	100.0%	0.0	5.0%	421.97	0.14	0.0%	69.86	0.85	1.2%	
China	199,738,700	3	1	27%	26.6%	12.3	5.0%	379.73	7.10	1.9%	79.48	0.89	1.1%	
Tailandia	174,131,678	2	2	7%	23.2%	-1.8	5.0%	461.51	7.61	1.6%	69.52	1.03	1.5%	
Italia	122,769,968	1	3	-5%	16.4%	-12.5	5.0%	443.23	7.99	1.8%	70.24	0.38	0.5%	
Mexico	67,581,979	4	4	12%	9.0%	0.9	5.0%	479.06	6.09	1.3%	n.d.	n.d.	n.d.	
Indonesia	42,170,528	5	5	17%	5.6%	1.4	5.0%	406.35	7.59	1.9%	3.96	0.02	0.5%	
India	36,584,642	7	6	26%	4.9%	2.1	5.0%	279.28	6.21	2.2%	n.d.	n.d.	n.d.	
España	20,972,190	11	7	41%	2.8%	1.8	5.0%	2,358.01	11.87	0.5%	n.d.	n.d.	n.d.	
Israel	7,785,731	15	10	28%	1.0%	0.5	5.0%	858.86	12.85	1.5%	n.d.	n.d.	n.d.	
Reino Unido	4,279,575	19	13	17%	0.6%	0.1	5.0%	325.03	6.21	1.9%	25.66	0.25	1.0%	
Rep Dominicana	4,072,872	12	14	-3%	0.5%	-0.3	2.9%	670.80	3.95	0.6%	n.d.	n.d.	n.d.	
Bolivia	2,091,297	29	23	71%	0.3%	0.2	0.0%	2,271.60	8.29	0.4%	n.d.	n.d.	n.d.	

MATRIZ DE COMPETIDORES														
SECTOR	JOYERIA													
CODIGO	DESCRIPCION													
7113192100	GOLD ROPE NECKLACES AND NECK CHAINS													
ARANCEL NMF	5.0%	PREFERENCIAS				Free (A*,AU,CA,CL,E,IL,J,JO,MX,SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	56,119,657	0	0	9%	100.0%	0.0	5.0%	4,108.96	0.05	0.0%	n.d.	n.d.	n.d.	
China	16,497,118	32	1	730%	29.4%	29.4	5.0%	5,277.00	26.23	0.5%	n.d.	n.d.	n.d.	
Perú	12,092,353	1	2	-10%	21.5%	-24.9	5.0%	6,406.93	5.28	0.1%	n.d.	n.d.	n.d.	
Bolivia	10,770,559	6	3	52%	19.2%	14.1	0.0%	2,503.79	11.75	0.5%	n.d.	n.d.	n.d.	
Zimbabwe	3,426,979	7	4	21%	6.1%	2.1	0.0%	3,570.63	30.37	0.9%	n.d.	n.d.	n.d.	
Italia	3,160,255	3	5	-7%	5.6%	-5.0	5.0%	4,111.48	35.56	0.9%	n.d.	n.d.	n.d.	
Turquía	2,545,894	14	6	142%	4.5%	4.4	0.0%	4,787.89	2.38	0.0%	n.d.	n.d.	n.d.	
Hong Kong	1,746,735	16	7	142%	3.1%	3.0	5.0%	4,583.17	22.50	0.5%	n.d.	n.d.	n.d.	
Rep Dominicana	1,052,510	10	8	60%	1.9%	1.5	5.0%	2,086.25	10.29	0.5%	n.d.	n.d.	n.d.	
Oman	1,014,983	19	9	121%	1.8%	1.7	0.0%	10,380.08	127.73	1.2%	n.d.	n.d.	n.d.	
Tailandia	970,041	15	11	106%	1.7%	1.6	5.0%	3,085.29	25.23	0.8%	n.d.	n.d.	n.d.	



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MATRIZ DE COMPETIDORES														
SECTOR	JOYERIA													
CODIGO	DESCRIPCION													
7113195000	GOLD OR PLATINUM JEWELRY, WHETHER PLATED, CLAD OR NOT, NESOI													
ARANCEL NMF	5.5%	PREFERENCIAS				Free (A*,AU,CA,CL,E,IL,J,JO,MX,SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	5,198,907,086	0	0	9%	100.0%	0.0	5.5%	4,064.45	0.05	0.0%	69.25	0.58	0.8%	
India	1,354,876,515	2	1	24%	26.1%	11.0	5.4%	4,290.39	15.57	0.4%	8,289.00	9.50	0.1%	
Tailandia	602,314,365	4	2	9%	11.6%	0.3	5.5%	4,247.61	18.56	0.4%	34.86	0.27	0.8%	
China	563,696,159	7	3	36%	10.8%	6.4	5.5%	5,602.31	32.40	0.6%	26.36	0.50	1.9%	
Italia	508,272,962	1	4	-8%	9.8%	-9.6	5.5%	3,602.41	27.62	0.8%	109.66	0.70	0.6%	
Hong Kong	422,766,974	3	5	-5%	8.1%	-5.9	5.5%	5,289.28	31.65	0.6%	359.07	8.61	2.4%	
Turquía	258,981,292	9	6	24%	5.0%	2.1	5.5%	6,855.66	22.30	0.3%	n.d.	n.d.	n.d.	
Rep Dominicana	193,524,030	8	7	10%	3.7%	0.2	4.6%	3,505.39	10.98	0.3%	n.d.	n.d.	n.d.	
Mexico	174,752,725	11	8	14%	3.4%	0.6	4.0%	2,590.82	5.08	0.2%	n.d.	n.d.	n.d.	
Francia	116,986,647	12	11	18%	2.3%	0.7	5.5%	2,475.95	11.38	0.5%	93,518.57	0.00	0.0%	
Jordania	84,982,719	37	12	112%	1.6%	1.5	5.5%	5,653.15	2.47	0.0%	n.d.	n.d.	n.d.	
Croacia	28,788,446	107	21	721%	0.6%	0.6	5.5%	6,054.81	19.88	0.3%	n.d.	n.d.	n.d.	
MATRIZ DE COMPETIDORES														
SECTOR	JOYERIA													
CODIGO	DESCRIPCION													
7116102500	ARTICLES OF CULTURED PEARLS													
ARANCEL NMF	5.5%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX); 2.7% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	28,541,791	0	0	16%	100.0%	0.0	5.4%	419.08	0.13	0.0%	313.83	11.38	3.6%	
China	12,177,296	2	1	39%	42.7%	22.0	5.4%	357.47	8.76	2.4%	319.46	12.13	3.8%	
Hong Kong	7,824,027	1	2	1%	27.4%	-20.1	5.5%	474.21	8.25	1.7%	305.56	0.67	0.2%	
Fr Polynesia	2,514,356	5	3	48%	8.8%	5.4	5.5%	515.29	1.42	0.3%	n.d.	n.d.	n.d.	
Canada	2,042,356	3	4	0%	7.2%	-5.6	5.5%	664.88	4.52	0.7%	n.d.	n.d.	n.d.	
Australia	1,459,388	9	5	82%	5.1%	4.3	5.5%	535.13	2.03	0.4%	n.d.	n.d.	n.d.	
Filipinas	209,269	13	7	47%	0.7%	0.4	5.5%	523.32	7.38	1.4%	n.d.	n.d.	n.d.	
Tailandia	174,910	12	9	24%	0.6%	0.1	5.5%	497.60	5.19	1.0%	311.61	11.25	3.6%	
Israel	77,096	24	11	137%	0.3%	0.3	0.0%	813.05	9.97	1.2%	n.d.	n.d.	n.d.	
Indonesia	74,620	17	12	31%	0.3%	0.1	5.5%	753.23	6.36	0.8%	310.88	9.56	3.1%	
Nepal	18,321	25	19	36%	0.1%	0.1	0.0%	577.97	69.06	11.9%	n.d.	n.d.	n.d.	
Rep Dominicana	0	42	41	0%	0.0%	0.0	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	



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MATRIZ DE COMPETIDORES													
SECTOR	JOYERIA												
CODIGO	DESCRIPCION												
7117199000	OTHER IMITATION JEWELRY OF BASE METAL												
ARANCEL NMF	11.0%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX); 8.2% (SG)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	576,282,154	0	0	12%	100.0%	0.0	11.0%	42.38	0.29	0.7%	15.51	0.45	2.9%
China	429,331,226	1	1	25%	74.5%	26.9	11.0%	40.29	3.44	8.5%	15.03	0.45	3.0%
Korea	46,912,965	2	2	-19%	8.1%	-21.3	11.0%	56.37	3.31	5.9%	31.48	0.46	1.5%
Tailandia	18,629,060	3	3	7%	3.2%	-0.7	11.0%	124.14	5.79	4.7%	32.29	0.98	3.0%
Hong Kong	11,792,390	7	4	7%	2.0%	-0.4	11.0%	39.05	2.99	7.7%	14.08	0.45	3.2%
Mexico	8,827,856	6	5	-3%	1.5%	-1.1	11.0%	192.42	5.91	3.1%	n.d.	n.d.	n.d.
Francia	6,033,349	11	8	23%	1.0%	0.3	11.0%	416.03	10.14	2.4%	10.28	0.57	5.5%
Italia	5,507,136	12	9	24%	1.0%	0.3	11.0%	209.76	5.42	2.6%	28.55	0.68	2.4%
Brazil	4,525,269	16	10	39%	0.8%	0.5	11.0%	180.68	5.57	3.1%	7.92	0.00	0.0%
Vietnam	2,384,730	64	14	42%	0.4%	0.4	11.0%	38.44	2.69	7.0%	9.33	0.67	7.2%
Indonesia	2,075,431	24	15	56%	0.4%	0.3	11.0%	27.54	1.38	5.0%	8.49	0.50	5.9%
Rep Dominicana	18,045	32	57	-33%	0.0%	0.0	0.0%	137.31	2.65	1.9%	n.d.	n.d.	n.d.
MATRIZ DE COMPETIDORES													
SECTOR	JOYERIA												
CODIGO	DESCRIPCION												
7117909000	OTHER IMITATION JEWELRY OVER 20 CENTS PER DOZEN PIECES OR PARTS												
ARANCEL NMF	11.0%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX); 8.2% (SG)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	166,480,240	0	0	10%	100.0%	0.0	11.0%	41.53	0.31	0.8%	10.57	0.44	4.2%
China	105,765,879	1	1	21%	63.5%	20.3	11.0%	39.76	3.01	7.6%	9.73	0.41	4.2%
Taiwan	13,939,511	5	2	37%	8.4%	4.8	11.0%	68.72	3.20	4.7%	31.45	0.41	1.3%
Filipinas	9,045,257	4	3	6%	5.4%	-1.0	11.0%	29.86	3.89	13.0%	8.40	0.51	6.1%
India	8,839,220	3	4	-5%	5.3%	-4.3	11.0%	27.65	3.55	12.9%	11.38	0.58	5.1%
Tailandia	5,427,964	6	5	11%	3.3%	0.1	11.0%	225.62	4.11	1.8%	23.90	1.29	5.4%
Hong Kong	4,713,332	8	6	19%	2.8%	0.7	11.0%	36.73	3.15	8.6%	14.33	0.54	3.7%
Italia	2,747,702	15	9	29%	1.7%	0.8	11.0%	181.13	4.59	2.5%	21.70	0.88	4.0%
Irlanda	838,310	30	11	77%	0.5%	0.4	11.0%	323.85	2.33	0.7%	8.60	0.35	4.0%
Turquia	678,036	22	13	29%	0.4%	0.2	11.0%	102.57	5.08	5.0%	50.02	1.28	2.6%
Bulgaria	177,753	57	23	19%	0.1%	0.1	0.0%	68.55	4.15	6.0%	n.d.	n.d.	n.d.
Rep Dominicana	14,149	41	43	0%	0.0%	0.0	0.0%	1,300.00	13.73	1.1%	n.d.	n.d.	n.d.



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MATRIZ DE COMPETIDORES														
SECTOR	METALES COMUNES Y SUS MANUFACTURAS													
CODIGO	DESCRIPCION													
7307290090	OTHER TUBE AND PIPE FITTINGS, OF STAINLESS STEEL, NOT ELSEWHERE SPECIFIED OR INCLUDED													
ARANCEL NMF	5.0%	PREFERENCIAS				Free (A,B,AU,CA,CL,E,IL,J,JO,MX); 2.5% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	67,554,625	0	0	9%	100.0%	0.0	5.0%	70.43	0.32	0.5%	7.03	0.25	3.5%	
Mexico	12,538,763	4	1	21%	18.6%	6.3	5.0%	52.33	2.27	4.3%	n.d.	n.d.	n.d.	
Israel	11,592,192	3	2	17%	17.2%	4.5	5.0%	106.40	2.65	2.5%	31.86	0.42	1.3%	
Taiwan	8,673,767	1	3	-2%	12.8%	-6.2	5.0%	26.58	3.16	11.9%	8.64	0.22	2.6%	
China	7,261,422	7	4	33%	10.7%	5.9	5.0%	17.56	2.60	14.8%	4.85	0.24	5.0%	
Canada	5,479,588	2	5	-7%	8.1%	-7.2	5.0%	103.74	4.44	4.3%	n.d.	n.d.	n.d.	
Alemania	3,489,927	9	7	14%	5.2%	0.9	5.0%	42.92	2.52	5.9%	6.77	0.19	2.8%	
Filipinas	1,977,049	14	10	44%	2.9%	2.0	0.0%	n.d.	n.d.	n.d.	3.49	0.17	4.8%	
Korea	907,084	15	14	22%	1.3%	0.5	5.0%	338.52	3.95	1.2%	9.35	0.34	3.6%	
Malasia	640,041	21	15	56%	0.9%	0.7	4.0%	172.72	5.81	3.4%	n.d.	n.d.	n.d.	
Hong Kong	285,984	37	18	216%	0.4%	0.4	5.0%	12.78	3.12	24.4%	8.17	0.13	1.6%	
Rep Dominicana	0	54	54	0%	0.0%	0.0	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
MATRIZ DE COMPETIDORES														
SECTOR	METALES COMUNES Y SUS MANUFACTURAS													
CODIGO	DESCRIPCION													
7604291000	ALUMINUM ALLOY PROFILES NOT HOLLOW													
ARANCEL NMF	5.0%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX); 2.5% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	297,204,259	0	0	12%	100.0%	0.0	5.0%	19.21	0.24	1.3%	3.11	0.18	5.7%	
Canada	201,952,511	1	1	8%	68.0%	-12.1	5.0%	52.96	1.63	3.1%	n.d.	n.d.	n.d.	
China	50,954,065	3	2	110%	17.1%	15.8	5.0%	29.02	4.26	14.7%	3.14	0.22	7.0%	
Mexico	9,074,933	2	3	-19%	3.1%	-8.1	0.0%	n.d.	n.d.	n.d.	3.15	0.12	3.7%	
Alemania	6,598,748	4	4	30%	2.2%	1.0	5.0%	20.32	5.93	29.2%	5.85	0.16	2.8%	
Ecuador	5,827,163	11	5	73%	2.0%	1.6	0.0%	4.83	1.14	23.7%	3.03	0.13	4.4%	
Colombia	4,565,878	7	6	35%	1.5%	0.8	0.0%	4.85	1.21	25.0%	2.73	0.10	3.8%	
Rusia	4,434,532	18	7	123%	1.5%	1.4	0.0%	n.d.	n.d.	n.d.	2.45	0.00	0.0%	
Brazil	3,130,023	12	8	54%	1.1%	0.8	5.0%	42.48	13.39	31.5%	2.38	0.16	6.6%	
Israel	2,136,469	29	9	175%	0.7%	0.7	0.0%	263.44	13.33	5.1%	2.67	0.14	5.2%	
Portugal	1,262,706	39	11	0%	0.4%	0.4	5.0%	n.d.	n.d.	n.d.	2.81	0.16	5.6%	
Rep Dominicana	460,588	32	17	179%	0.2%	0.2	0.0%	n.d.	n.d.	n.d.	3.16	0.08	2.6%	



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MATRIZ DE COMPETIDORES														
SECTOR	METALES COMUNES Y SUS MANUFACTURAS													
CODIGO	DESCRIPCION													
7608200030	TUBES AND PIPES, ALUMINUM ALLOY, SEAMLESS													
ARANCEL NMF	5.7%	PREFERENCIAS				Free (A,AU,B,C,CA,CL,E,IL,J,JO,MX); 2.8% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	46,684,980	0	0	9%	100.0%	0.0	5.7%	7.54	0.59	7.8%	6.02	0.89	14.7%	
Alemania	10,303,707	3	1	24%	22.1%	8.7	5.7%	9.49	1.81	19.1%	7.29	1.43	19.7%	
Brazil	6,300,340	21	2	530%	13.5%	13.5	5.7%	6.34	1.57	24.8%	7.02	1.94	27.7%	
Japón	6,020,777	5	3	15%	12.9%	2.4	5.7%	11.40	3.87	34.0%	8.92	0.34	3.8%	
Canada	5,979,842	1	4	-12%	12.8%	-17.1	5.7%	57.08	0.53	0.9%	n.d.	n.d.	n.d.	
Mexico	5,528,121	6	5	18%	11.8%	3.2	5.7%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
China	3,014,630	7	7	41%	6.5%	4.2	5.7%	78.64	3.60	4.6%	3.17	0.22	7.0%	
Taiwan	2,209,453	9	8	45%	4.7%	3.2	5.7%	11.39	2.97	26.1%	4.16	0.28	6.8%	
Israel	420,039	23	9	13%	0.9%	0.9	0.0%	n.d.	n.d.	n.d.	2.77	0.14	4.9%	
Republica Checa	385,774	24	10	230%	0.8%	0.8	5.7%	24.75	3.87	15.6%	15.79	1.09	6.9%	
Romania	336,352	25	11	55%	0.7%	0.7	0.0%	n.d.	n.d.	n.d.	2.36	0.11	4.7%	
Rep Dominicana	0	42	42	-100%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	85.23	5.68	6.7%	

MATRIZ DE COMPETIDORES														
SECTOR	METALES COMUNES Y SUS MANUFACTURAS													
CODIGO	DESCRIPCION													
7608200090	TUBES AND PIPES ALUM AL EXCPT SEAMLESS													
ARANCEL NMF	5.7%	PREFERENCIAS				Free (A,AU,B,C,CA,CL,E,IL,J,JO,MX); 2.8% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	50,092,877	0	0	11%	100.0%	0.0	5.7%	17.86	0.48	2.7%	3.36	0.18	5.3%	
Canada	16,120,899	1	1	2%	32.2%	-12.6	5.7%	34.92	0.28	0.8%	3.00	0.01	0.5%	
Japón	7,048,251	4	2	33%	14.1%	7.3	5.7%	12.48	4.10	32.9%	8.23	0.57	6.9%	
Mexico	6,937,404	2	3	4%	13.8%	-4.0	5.7%	19.13	1.05	5.5%	n.d.	n.d.	n.d.	
Brazil	5,421,877	6	4	61%	10.8%	8.4	5.7%	901.63	6.63	0.7%	2.45	0.17	6.8%	
Ecuador	2,721,290	8	5	47%	5.4%	3.7	0.0%	n.d.	n.d.	n.d.	2.92	0.12	4.3%	
Suiza	2,270,850	9	6	49%	4.5%	3.2	5.7%	20.46	4.39	21.4%	9.76	0.35	3.6%	
Francia	1,997,412	12	7	53%	4.0%	2.9	5.7%	17.49	1.67	9.6%	14.75	0.26	1.8%	
Italia	788,960	23	10	149%	1.6%	1.5	5.7%	17.21	2.95	17.2%	6.20	0.32	5.2%	
Rusia	651,799	28	12	75%	1.3%	1.3	0.0%	n.d.	n.d.	n.d.	2.81	0.00	0.0%	
Dinamarca	585,639	21	13	124%	1.2%	1.1	5.7%	9.12	2.06	22.6%	n.d.	n.d.	n.d.	
Rep Dominicana	0	26	34	-100%	0.0%	-0.1	0.0%	n.d.	n.d.	n.d.	3.21	0.08	2.4%	



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MATRIZ DE COMPETIDORES													
SECTOR	METALES COMUNES Y SUS MANUFACTURAS												
CODIGO	DESCRIPCION												
7609000000	ALUMINUM TUBE OF PIPE FITTINGS (COUPLINGS, ELBOWS, SLEEVES)												
ARANCEL NMF	5.7%	PREFERENCIAS				Free (A,AU,B,CA,CL,E,IL,J,JO,MX); 2.8% (SG)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	52,617,553	0	0	16%	100.0%	0.0	5.7%	22.36	0.60	2.7%	4.05	0.14	3.4%
India	17,534,454	2	1	38%	33.3%	16.8	5.7%	19.88	2.88	14.5%	3.75	0.08	2.1%
Canada	8,754,123	1	2	3%	16.6%	-10.6	5.7%	75.91	3.09	4.1%	n.d.	n.d.	n.d.
Mexico	5,071,710	3	3	4%	9.6%	-5.4	5.5%	15.97	1.23	7.7%	5.19	0.28	5.4%
China	4,175,354	8	4	37%	7.9%	3.9	5.7%	12.84	3.22	25.1%	4.04	0.20	4.9%
Taiwan	3,844,632	7	5	20%	7.3%	1.0	5.7%	11.88	1.92	16.2%	6.53	0.32	4.9%
Polonia	1,958,710	31	8	383%	3.7%	3.7	5.7%	13.46	0.63	4.7%	9.05	0.77	8.5%
Venezuela	1,096,714	12	10	97%	2.1%	1.8	5.7%	7.80	0.78	10.0%	2.14	0.06	2.7%
Vietnam	720,799	32	11	243%	1.4%	1.4	5.7%	n.d.	n.d.	n.d.	3.46	0.28	8.0%
Francia	662,437	9	12	31%	1.3%	0.5	5.7%	71.29	2.47	3.5%	n.d.	n.d.	n.d.
Hungría	596,400	25	13	197%	1.1%	1.1	5.7%	10.44	0.63	6.0%	n.d.	n.d.	n.d.
Rep Dominicana	0	54	53	0%	0.0%	0.0	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.
MATRIZ DE COMPETIDORES													
SECTOR	METALES COMUNES Y SUS MANUFACTURAS												
CODIGO	DESCRIPCION												
7610100020	ALUMINUM THRESHOLDS FOR DOORS												
ARANCEL NMF	5.7%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX); 2.8% (SG)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	27,339,530	0	0	58%	100.0%	0.0	5.7%	27.16	0.49	1.8%	4.93	0.30	6.1%
Mexico	17,372,996	9	1	710%	63.5%	63.5	0.0%	5.53	0.60	10.9%	n.d.	n.d.	n.d.
Korea	3,555,763	11	2	129%	13.0%	13.0	5.7%	51.77	1.71	3.3%	4.82	0.46	9.5%
Canada	2,926,085	2	3	13%	10.7%	-29.6	5.7%	31.15	1.90	6.1%	n.d.	n.d.	n.d.
Costa Rica	1,593,138	12	4	1%	5.8%	5.8	0.0%	n.d.	n.d.	n.d.	5.21	0.00	0.0%
China	496,613	13	5	21%	1.8%	1.8	5.7%	7.78	1.13	14.5%	2.81	0.19	6.8%
Venezuela	304,390	14	7	0%	1.1%	1.1	0.0%	n.d.	n.d.	n.d.	14.57	0.07	0.5%
Polonia	75,000	15	10	0%	0.3%	0.3	0.0%	n.d.	n.d.	n.d.	39.34	1.87	4.8%
Israel	67,290	16	11	62%	0.2%	0.2	0.0%	n.d.	n.d.	n.d.	44.65	0.06	0.1%
Rep Dominicana	55,837	17	13	-27%	0.2%	0.2	0.0%	n.d.	n.d.	n.d.	3.49	0.06	1.8%
Tailandia	47,514	18	14	-35%	0.2%	0.2	0.0%	n.d.	n.d.	n.d.	3.04	0.32	10.4%



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MATRIZ DE COMPETIDORES														
SECTOR	METALES COMUNES Y SUS MANUFACTURAS													
CODIGO	DESCRIPCION													
7610100030	ALUMINUM DOORS													
ARANCEL NMF	5.7%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX); 2.8% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	84,074,718	0	0	8%	100.0%	0.0	5.7%	13.00	0.35	2.7%	3.73	0.24	6.5%	
Canada	45,894,778	1	1	5%	54.6%	-6.8	5.7%	28.18	2.34	8.3%	n.d.	n.d.	n.d.	
China	12,147,135	7	2	67%	14.4%	11.9	5.7%	7.01	2.61	37.3%	3.03	0.21	7.0%	
Mexico	7,415,522	2	3	-5%	8.8%	-5.7	0.0%	16.48	5.08	30.8%	3.17	0.11	3.4%	
España	3,000,213	4	4	-3%	3.6%	-1.9	5.7%	11.19	4.57	40.9%	6.36	0.57	8.9%	
Tailandia	2,769,605	31	5	482%	3.3%	3.3	0.0%	n.d.	n.d.	n.d.	2.44	0.23	9.6%	
Rep Dominicana	963,051	33	9	46%	1.1%	1.1	0.0%	n.d.	n.d.	n.d.	3.33	0.09	2.8%	
Suecia	839,756	11	10	47%	1.0%	0.7	5.7%	8.90	2.17	24.4%	7.17	0.34	4.8%	
Reino Unido	765,174	13	12	59%	0.9%	0.7	5.7%	34.79	3.65	10.5%	20.44	0.75	3.7%	
Colombia	508,664	30	14	208%	0.6%	0.6	0.0%	9.30	0.96	10.3%	3.79	0.24	6.3%	
Panamá	496,558	34	15	0%	0.6%	0.6	5.7%	n.d.	n.d.	n.d.	3.30	0.18	5.3%	

MATRIZ DE COMPETIDORES														
SECTOR	METALES COMUNES Y SUS MANUFACTURAS													
CODIGO	DESCRIPCION													
7610900080	ALUMINUM STRUCTURES AND PARTS NESOI													
ARANCEL NMF	5.7%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX); 2.8% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	230,355,431	0	0	16%	100.0%	0.0	5.7%	44.62	0.27	0.6%	5.21	0.31	6.0%	
Canada	141,806,794	1	1	15%	61.6%	-2.2	5.7%	31.59	1.52	4.8%	2.67	0.48	18.2%	
Reino Unido	16,191,082	4	2	39%	7.0%	3.6	5.7%	321.73	13.15	4.1%	20.06	0.38	1.9%	
Korea	11,797,534	5	3	42%	5.1%	2.8	5.7%	13.92	4.49	32.2%	5.26	0.39	7.4%	
Alemania	11,056,532	3	4	-1%	4.8%	-4.2	5.7%	16.69	2.48	14.9%	9.49	0.36	3.8%	
China	9,969,577	9	5	73%	4.3%	3.4	5.7%	5.84	2.45	41.9%	3.18	0.30	9.6%	
Italia	9,377,220	6	6	37%	4.1%	2.0	5.7%	16.57	2.00	12.1%	6.04	0.29	4.7%	
Bélgica	3,462,843	20	8	97%	1.5%	1.3	5.7%	24.65	3.01	12.2%	8.39	0.24	2.9%	
Francia	3,439,425	10	9	38%	1.5%	0.7	5.7%	17.99	1.56	8.6%	12.93	0.67	5.2%	
España	1,546,030	17	11	49%	0.7%	0.4	5.7%	119.95	9.95	8.3%	2.28	0.22	9.5%	
Colombia	975,450	36	13	219%	0.4%	0.4	0.0%	n.d.	n.d.	n.d.	2.76	0.09	3.2%	
Rep Dominicana	0	32	61	-100%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	3.11	0.09	3.0%	



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MATRIZ DE COMPETIDORES													
SECTOR	METALES COMUNES Y SUS MANUFACTURAS												
CODIGO	DESCRIPCION												
7612901030	OTHER ALUMINUM CANS NOT EXCEEDING 355ML CAPACITY												
ARANCEL NMF	5.7%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX); 2.8% (SG)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	72,579,250	0	0	8%	100.0%	0.0	5.7%	16.54	0.36	2.2%	6.35	0.40	6.3%
Canada	32,255,593	1	1	-7%	44.4%	-36.5	0.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.
Mexico	10,590,104	20	2	192%	14.6%	14.6	5.7%	10.56	1.34	12.7%	n.d.	n.d.	n.d.
Venezuela	9,992,191	2	3	35%	13.8%	8.2	5.7%	8.17	3.01	36.8%	4.65	0.29	6.3%
Francia	3,837,025	6	4	33%	5.3%	3.0	5.7%	38.55	3.37	8.8%	11.62	0.64	5.5%
Republica Checa	3,110,826	21	5	282%	4.3%	4.3	5.7%	10.34	3.62	35.1%	7.56	0.58	7.7%
Italia	2,747,829	10	6	155%	3.8%	3.7	5.7%	25.28	4.94	19.5%	5.66	0.30	5.4%
China	1,378,395	11	9	143%	1.9%	1.8	5.7%	44.36	5.10	11.5%	5.89	0.41	7.0%
Holanda	1,289,122	22	10	145%	1.8%	1.8	5.7%	n.d.	n.d.	n.d.	7.22	0.37	5.1%
Suiza	1,210,001	8	11	90%	1.7%	1.5	5.7%	29.92	2.71	9.0%	8.19	0.70	8.6%
Tailandia	715,734	13	12	125%	1.0%	0.9	5.7%	5.89	1.45	24.6%	16.09	0.85	5.3%
Rep Dominicana	0	33	32	0%	0.0%	0.0	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.
MATRIZ DE COMPETIDORES													
SECTOR	METALES COMUNES Y SUS MANUFACTURAS												
CODIGO	DESCRIPCION												
7612901090	ALUM CANS NESOI W CAPACITY 3.8 LITERS BT NT OV 20L												
ARANCEL NMF	5.7%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX); 2.8% (SG)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	47,775,536	0	0	36%	100.0%	0.0	5.7%	27.87	0.32	1.2%	7.24	0.48	6.7%
Canada	31,847,976	1	1	59%	66.7%	30.7	5.7%	45.10	4.63	10.3%	n.d.	n.d.	n.d.
China	7,030,161	8	2	105%	14.7%	11.8	5.7%	24.65	2.97	12.0%	9.25	0.44	4.7%
Mexico	1,802,997	2	3	-4%	3.8%	-11.2	0.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.
Reino Unido	1,699,728	6	4	29%	3.6%	-0.8	5.7%	395.48	8.28	2.1%	9.21	0.14	1.5%
Italia	944,086	20	5	147%	2.0%	1.8	5.7%	11.52	2.05	17.8%	9.58	0.67	7.0%
Suiza	751,205	11	6	43%	1.6%	0.3	5.7%	20.92	1.85	8.8%	24.63	0.75	3.0%
Tailandia	693,115	13	7	44%	1.5%	0.3	5.7%	20.22	5.31	26.3%	11.54	0.66	5.7%
Turquía	377,486	29	10	21%	0.8%	0.8	0.0%	n.d.	n.d.	n.d.	1.45	0.49	34.0%
Republica Checa	213,023	30	14	2%	0.4%	0.4	5.7%	n.d.	n.d.	n.d.	5.74	0.65	11.4%
Costa Rica	46,750	31	17	-37%	0.1%	0.1	0.0%	17.78	3.34	18.8%	15.77	0.54	3.4%
Rep Dominicana	0	10	44	-100%	0.0%	-1.7	0.0%	n.d.	n.d.	n.d.	1.26	0.09	7.3%



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MATRIZ DE COMPETIDORES													
SECTOR	METALES COMUNES Y SUS MANUFACTURAS												
CODIGO	DESCRIPCION												
8203202000	TWEEZERS BASE METAL												
ARANCEL NMF	4.0%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX,SG)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	17,406,093	0	0	8%	100.0%	0.0	4.0%	84.17	0.33	0.4%	10.93	0.68	6.2%
Suiza	5,586,889	1	1	-1%	32.1%	-12.9	4.0%	367.67	7.67	2.1%	86.58	0.22	0.3%
India	3,561,272	6	2	42%	20.5%	13.6	4.0%	106.76	0.56	0.5%	9.73	0.32	3.3%
Pakistan	2,958,033	2	3	13%	17.0%	2.8	4.0%	29.44	2.56	8.7%	17.67	0.55	3.1%
Korea	1,900,531	3	4	7%	10.9%	-0.5	4.0%	31.38	5.40	17.2%	11.55	0.42	3.6%
Italia	1,239,499	4	5	1%	7.1%	-2.4	4.0%	127.61	5.52	4.3%	n.d.	n.d.	n.d.
China	1,121,266	7	6	48%	6.4%	4.6	4.0%	21.05	4.56	21.6%	7.64	1.01	13.2%
Japón	88,385	11	9	14%	0.5%	0.1	4.0%	142.76	3.10	2.2%	49.70	0.91	1.8%
Canada	13,167	20	13	48%	0.1%	0.1	0.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.
Brazil	10,894	21	15	-3%	0.1%	0.1	0.0%	16.78	1.40	8.3%	n.d.	n.d.	n.d.
Irlanda	3,111	22	16	0%	0.0%	0.0	4.0%	647.60	25.40	3.9%	n.d.	n.d.	n.d.
Rep Dominicana	0	31	30	0%	0.0%	0.0	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.
MATRIZ DE COMPETIDORES													
SECTOR	METALES COMUNES Y SUS MANUFACTURAS												
CODIGO	DESCRIPCION												
8204110060	HAND-OPERATED SPANNERS AND WRENCHES, NONADJUSTABLE, AND PARTS, BASE METAL, OTHER												
ARANCEL NMF	9.0%	PREFERENCIAS				Free (A,CA,CL,E,IL,J,JO,MX); 6.7% (AU); 4.5% (SG)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	51,337,324	0	0	8%	100.0%	0.0	9.0%	26.82	0.56	2.1%	4.83	0.19	4.0%
Taiwan	30,560,394	1	1	12%	59.5%	7.3	9.0%	19.56	2.17	11.1%	7.79	0.22	2.8%
China	11,919,574	2	2	27%	23.2%	10.9	9.0%	9.93	3.14	31.6%	2.46	0.17	7.0%
Japón	2,332,285	3	3	-2%	4.5%	-2.2	9.0%	35.78	1.37	3.8%	13.18	0.27	2.0%
Alemania	1,778,642	7	4	10%	3.5%	0.2	9.0%	39.06	1.13	2.9%	7.97	0.19	2.4%
India	1,077,379	9	5	1%	2.1%	-0.6	9.0%	39.10	2.88	7.4%	2.77	0.13	4.8%
Italia	273,361	21	9	27%	0.5%	0.2	9.0%	26.59	1.70	6.4%	7.14	0.88	12.3%
Korea	123,748	26	13	39%	0.2%	0.2	9.0%	18.70	2.83	15.1%	7.03	0.17	2.4%
Bélgica	31,273	34	18	90%	0.1%	0.1	9.0%	35.57	0.21	0.6%	36.22	0.02	0.1%
Brazil	17,098	36	23	0%	0.0%	0.0	9.0%	n.d.	n.d.	n.d.	17.98	0.64	3.6%
Bulgaria	13,909	37	24	-10%	0.0%	0.0	9.0%	40.68	1.50	3.7%	n.d.	n.d.	n.d.
Rep Dominicana	0	41	36	0%	0.0%	0.0	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.



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MATRIZ DE COMPETIDORES														
SECTOR	METALES COMUNES Y SUS MANUFACTURAS													
CODIGO	DESCRIPCION													
8209000060	PLATES, STICKS, TIPS AND THE LIKE FOR TOOLS, UNMOUNTED, OF CERMETS													
ARANCEL NMF	4.6%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX,SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	44,365,008	0	0	8%	100.0%	0.0	4.6%	187.55	0.41	0.2%	71.20	1.83	2.6%	
Japón	25,850,810	1	1	11%	58.3%	6.9	4.6%	216.77	1.33	0.6%	45.01	0.29	0.6%	
Alemania	4,309,781	2	2	-9%	9.7%	-9.3	4.6%	311.65	5.81	1.9%	n.d.	n.d.	n.d.	
Luxemburgo	4,071,813	5	3	51%	9.2%	6.8	4.6%	103.18	2.73	2.6%	n.d.	n.d.	n.d.	
Francia	3,417,584	15	4	135%	7.7%	7.4	4.6%	334.92	4.15	1.2%	n.d.	n.d.	n.d.	
Israel	1,471,163	9	5	38%	3.3%	2.1	4.6%	348.74	8.41	2.4%	n.d.	n.d.	n.d.	
Austria	1,344,298	12	6	62%	3.0%	2.4	4.6%	128.09	3.91	3.0%	n.d.	n.d.	n.d.	
China	404,680	31	9	266%	0.9%	0.9	4.6%	22.01	0.36	1.7%	30.88	1.83	5.9%	
Taiwan	254,540	23	13	132%	0.6%	0.5	4.6%	126.67	5.17	4.1%	n.d.	n.d.	n.d.	
Suecia	231,539	18	14	35%	0.5%	0.3	4.6%	357.96	10.19	2.8%	n.d.	n.d.	n.d.	
Polonia	181,734	25	16	125%	0.4%	0.4	4.6%	39.39	3.13	8.0%	n.d.	n.d.	n.d.	
Rep Dominicana	2,500	27	30	-4%	0.0%	0.0	0.0%	34.95	3.30	9.5%	n.d.	n.d.	n.d.	
MATRIZ DE COMPETIDORES														
SECTOR	METALES COMUNES Y SUS MANUFACTURAS													
CODIGO	DESCRIPCION													
8211929060	OTHER KNIVES WITH FIXED HANDLES													
ARANCEL NMF	0.4 cents each + 6.1%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX); 0.2 cents each + 3% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	16,691,631	0	0	12%	100.0%	0.0	6.3%	34.43	0.32	0.9%	5.08	0.27	5.4%	
China	8,978,105	2	1	50%	53.8%	36.7	6.4%	20.24	3.32	16.4%	3.92	0.25	6.3%	
Japón	2,027,708	5	2	23%	12.1%	3.8	6.2%	99.42	4.35	4.4%	34.90	0.40	1.1%	
Brazil	1,485,328	4	3	0%	8.9%	-5.5	7.1%	7.62	1.58	20.7%	7.18	0.17	2.3%	
Taiwan	1,123,992	1	4	-16%	6.7%	-14.5	6.4%	31.58	4.17	13.2%	6.22	0.31	4.9%	
Pakistan	657,752	3	5	-22%	3.9%	-12.7	6.2%	20.18	2.01	10.0%	3.88	0.28	7.2%	
Italia	647,187	13	6	70%	3.9%	3.1	6.2%	101.07	2.28	2.3%	21.46	3.16	14.7%	
España	201,158	21	9	71%	1.2%	1.0	6.1%	51.87	1.46	2.8%	39.35	1.68	4.3%	
Hong Kong	150,046	17	11	34%	0.9%	0.5	6.3%	n.d.	n.d.	n.d.	9.89	0.39	3.9%	
Mexico	59,501	35	15	119%	0.4%	0.4	6.1%	12.80	1.38	10.8%	n.d.	n.d.	n.d.	
Holanda	49,272	32	18	99%	0.3%	0.3	6.2%	3,993.00	75.00	1.9%	5.72	0.15	2.7%	
Rep Dominicana	0	55	54	0%	0.0%	0.0	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	



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MATRIZ DE COMPETIDORES														
SECTOR	METALES COMUNES Y SUS MANUFACTURAS													
CODIGO	DESCRIPCION													
8211930060	OTHER CUTTING KNIVES NOT FIXED BLADE, PARTS THEREOF NOT BLADES													
ARANCEL NMF	3 cents each + 5.4%	PREFERENCIAS				Free (A,U,CA,CL,E,IL,J,JO,MX); 1.5 cents each + 2.7% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	43,192,664	0	0	19%	100.0%	0.0	8.4%	20.41	0.27	1.3%	7.54	0.33	4.4%	
China	27,701,975	1	1	48%	64.1%	37.9	8.6%	15.93	3.61	22.7%	7.05	0.33	4.6%	
Taiwan	8,077,179	2	2	10%	18.7%	-6.3	7.9%	26.54	5.69	21.4%	7.43	0.34	4.6%	
Japón	2,860,032	4	3	-4%	6.6%	-9.1	6.8%	126.74	30.44	24.0%	22.97	0.28	1.2%	
Alemania	1,477,403	5	4	10%	3.4%	-1.2	6.2%	80.31	2.76	3.4%	28.61	0.69	2.4%	
Mexico	712,502	3	5	-33%	1.6%	-14.9	0.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
España	276,500	23	9	225%	0.6%	0.6	6.1%	17.70	2.09	11.8%	15.75	0.10	0.6%	
Canada	119,180	16	11	38%	0.3%	0.1	0.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
India	67,849	26	13	14%	0.2%	0.2	6.0%	15.39	1.84	11.9%	7.32	0.17	2.3%	
Sur Africa	54,676	27	14	-4%	0.1%	0.1	0.0%	115.02	2.98	2.6%	n.d.	n.d.	n.d.	
Turquía	50,040	28	15	0%	0.1%	0.1	0.0%	669.54	11.12	1.7%	n.d.	n.d.	n.d.	
Rep Dominicana	3,870	32	27	0%	0.0%	0.0	5.5%	9.44	0.78	8.3%	n.d.	n.d.	n.d.	
MATRIZ DE COMPETIDORES														
SECTOR	METALES COMUNES Y SUS MANUFACTURAS													
CODIGO	DESCRIPCION													
8301106000	PADLOCKS, BASE METAL, OF CYLINDER OR PIN TUMBLER CONSTRUCTION, NOT OVER 3.8 CM IN WIDTH													
ARANCEL NMF	6.1%	PREFERENCIAS				Free (A,CA,CL,E,IL,J,JO,MX); 4.5% (AU); 3% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	26,214,850	0	0	8%	100.0%	0.0	6.1%	10.45	0.30	2.9%	6.88	0.24	3.5%	
China	15,287,979	1	1	4%	58.3%	-8.6	6.1%	12.08	3.39	28.1%	6.09	0.25	4.1%	
Taiwan	6,760,077	2	2	25%	25.8%	11.7	6.1%	16.22	3.31	20.4%	7.04	0.24	3.4%	
Mexico	2,779,834	3	3	4%	10.6%	-1.4	4.3%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Francia	1,248,760	5	4	34%	4.8%	2.8	6.1%	83.03	4.14	5.0%	13.20	0.22	1.7%	
Reino Unido	38,120	14	5	34%	0.1%	0.1	6.1%	15.80	0.93	5.9%	13.73	0.34	2.4%	
Suiza	34,965	15	6	0%	0.1%	0.1	6.1%	96.74	4.48	4.6%	n.d.	n.d.	n.d.	
Tailandia	27,771	16	7	0%	0.1%	0.1	0.0%	n.d.	n.d.	n.d.	5.66	0.41	7.2%	
Alemania	18,355	10	8	28%	0.1%	0.0	6.1%	n.d.	n.d.	n.d.	8.10	0.19	2.3%	
Rep Dominicana	0	24	23	-100%	0.0%	0.0	6.1%	n.d.	n.d.	n.d.	28.10	0.95	3.4%	



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MATRIZ DE COMPETIDORES													
SECTOR	METALES COMUNES Y SUS MANUFACTURAS												
CODIGO	DESCRIPCION												
8301200060	OTHER LOCKS FOR MOTOR VEHICLES, OF BASE METAL												
ARANCEL NMF	5.7%	PREFERENCIAS				Free (A,AU,B,CA,CL,E,IL,J,JO,MX); 2.8% (SG)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	263,501,804	0	0	9%	100.0%	0.0	5.7%	19.40	0.45	2.3%	15.12	0.30	2.0%
Mexico	145,648,201	1	1	5%	55.3%	-9.7	5.7%	13.98	2.47	17.7%	n.d.	n.d.	n.d.
Canada	46,409,123	4	2	42%	17.6%	11.4	5.7%	42.64	2.95	6.9%	n.d.	n.d.	n.d.
Tailandia	20,457,551	16	3	309%	7.8%	7.7	5.7%	7.33	0.46	6.3%	25.46	0.31	1.2%
Japón	19,115,750	2	4	-5%	7.3%	-5.3	5.7%	19.01	1.76	9.3%	18.05	0.45	2.5%
Alemania	16,923,457	3	5	0%	6.4%	-2.7	5.7%	23.05	1.74	7.5%	13.54	0.19	1.4%
China	4,871,993	7	6	33%	1.8%	1.0	5.7%	11.29	3.19	28.2%	3.91	0.22	5.7%
Reino Unido	1,718,887	8	8	27%	0.7%	0.3	5.7%	31.38	2.05	6.5%	21.32	0.54	2.5%
Republica Checa	1,472,389	11	9	44%	0.6%	0.4	5.7%	41.39	3.89	9.4%	29.95	0.53	1.8%
Francia	1,109,700	12	10	37%	0.4%	0.3	5.7%	45.68	5.58	12.2%	24.10	0.62	2.6%
Italia	625,005	15	12	70%	0.2%	0.2	5.7%	46.59	4.03	8.6%	27.43	0.91	3.3%
Rep Dominicana	0	40	36	0%	0.0%	0.0	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.
MATRIZ DE COMPETIDORES													
SECTOR	METALES COMUNES Y SUS MANUFACTURAS												
CODIGO	DESCRIPCION												
8301406030	DOOR LOCKS, LOCKSETS AND OTHER BASE METAL LOCKS SUITABLE FOR USE WITH INTERIOR OR EXTERIOR DOORS (EXC GARAGE, OVERHEAD OR SLIDING												
ARANCEL NMF	5.7%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX); 2.8% (SG)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	450,388,900	0	0	8%	100.0%	0.0	5.6%	16.81	0.42	2.5%	5.42	0.25	4.5%
Mexico	228,867,552	1	1	10%	50.8%	2.6	5.1%	22.49	2.20	9.8%	n.d.	n.d.	n.d.
China	105,379,614	3	2	28%	23.4%	11.5	5.7%	8.61	2.78	32.3%	4.53	0.24	5.2%
Taiwan	66,547,357	2	3	1%	14.8%	-4.4	5.7%	7.64	2.27	29.7%	7.28	0.26	3.5%
Canada	11,984,519	4	4	-7%	2.7%	-2.3	5.7%	50.26	3.49	7.0%	34.42	0.25	0.7%
Korea	8,630,217	5	5	-10%	1.9%	-2.1	5.7%	21.10	2.79	13.2%	7.80	0.25	3.2%
Alemania	3,059,442	13	9	29%	0.7%	0.3	5.7%	28.93	1.44	5.0%	36.58	0.45	1.2%
Finlandia	742,369	21	11	49%	0.2%	0.1	5.7%	43.54	1.48	3.4%	22.22	1.56	7.0%
Holanda	470,007	27	14	60%	0.1%	0.1	5.7%	n.d.	n.d.	n.d.	25.79	0.33	1.3%
Romania	50,323	34	24	-4%	0.0%	0.0	0.0%	24.64	1.45	5.9%	n.d.	n.d.	n.d.
Republica Checa	25,279	35	26	0%	0.0%	0.0	5.7%	29.37	0.65	2.2%	n.d.	n.d.	n.d.
Rep Dominicana	0	53	53	0%	0.0%	0.0	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.



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MATRIZ DE COMPETIDORES														
SECTOR	METALES COMUNES Y SUS MANUFACTURAS													
CODIGO	DESCRIPCION													
8301700000	KEYS PRESENTED SEPARATELY													
ARANCEL NMF	4.5%	PREFERENCIAS				Free (A,AU,B,CA,CL,E,IL,J,JO,MX,SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	35,138,368	0	0	28%	100.0%	0.0	4.5%	39.76	0.45	1.1%	17.21	0.39	2.3%	
Mexico	7,125,552	3	1	58%	20.3%	11.6	3.7%	122.12	6.63	5.4%	12.37	0.71	5.7%	
Alemania	7,083,235	1	2	10%	20.2%	-16.9	4.5%	43.81	0.82	1.9%	40.11	0.89	2.2%	
Japón	6,078,887	2	3	29%	17.3%	0.6	4.5%	48.69	5.56	11.4%	32.91	0.67	2.0%	
Taiwan	5,240,820	7	4	75%	14.9%	10.7	4.5%	82.66	4.40	5.3%	10.14	0.20	2.0%	
China	2,598,623	4	5	29%	7.4%	0.2	4.5%	16.06	3.00	18.7%	7.24	0.28	3.8%	
Italia	2,039,794	5	6	33%	5.8%	0.9	4.5%	31.49	1.45	4.6%	37.02	0.60	1.6%	
Tailandia	847,184	18	9	118%	2.4%	2.1	4.5%	34.30	3.33	9.7%	9.22	0.66	7.1%	
Hong Kong	312,586	17	11	67%	0.9%	0.6	4.5%	21.32	3.54	16.6%	11.41	0.33	2.9%	
India	57,386	21	18	51%	0.2%	0.1	0.0%	21.12	1.76	8.4%	15.50	0.79	5.1%	
Perú	33,480	29	20	-11%	0.1%	0.1	0.0%	n.d.	n.d.	n.d.	6.38	0.25	3.9%	
Rep Dominicana	0	44	44	0%	0.0%	0.0	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
MATRIZ DE COMPETIDORES														
SECTOR	MAQUINARIA Y EQUIPO MECANICO													
CODIGO	DESCRIPCION													
8402190000	VAPOR GENERATING BOILERS, NESOI, INCLUDING HYBRID BOILERS													
ARANCEL NMF	5.2%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX); 2.6% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	65,128,445	0	0	81%	100.0%	0.0	5.2%	6.63	1.29	19.4%	55.89	0.03	0.1%	
Canada	64,669,996	1	1	84%	99.3%	5.8	5.2%	n.d.	n.d.	n.d.	56.84	0.03	0.0%	
Mexico	218,167	2	2	11%	0.3%	-2.1	0.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Finlandia	119,610	3	3	1%	0.2%	-1.7	5.2%	7.51	0.67	8.9%	5.85	0.22	3.7%	
Reino Unido	61,617	4	4	4%	0.1%	-0.8	5.2%	10.95	1.67	15.3%	6.74	0.44	6.5%	
Francia	20,483	10	5	42%	0.0%	0.0	5.2%	3.90	0.17	4.5%	n.d.	n.d.	n.d.	
Korea	6,000	11	8	0%	0.0%	0.0	5.2%	n.d.	n.d.	n.d.	6.05	0.60	9.9%	
Suecia	2,850	12	9	5%	0.0%	0.0	5.2%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
China	2,076	13	11	-66%	0.0%	0.0	5.2%	3.33	1.45	43.4%	n.d.	n.d.	n.d.	
Rep Dominicana	0	23	23	0%	0.0%	0.0	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	



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MATRIZ DE COMPETIDORES														
SECTOR	MAQUINARIA Y EQUIPO MECANICO													
CODIGO	DESCRIPCION													
8419899585	INDUSTRIAL MACHINERY, PLANT OR EQUIPMENT FOR THE TREATMENT OF MATERIALS, INVOLVING A CHANGE IN TEMPERATURE, NESOI													
ARANCEL NMF	4.2%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX,SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	126,592,473	0	0	9%	100.0%	0.0	4.2%	106.67	0.29	0.3%	17.76	0.42	2.4%	
Alemania	50,314,189	25	1	29%	39.7%	19.6	4.2%	108.55	3.18	2.9%	19.86	0.41	2.0%	
Canada	21,371,677	26	2	1%	16.9%	-5.5	4.2%	73.75	2.91	4.0%	n.d.	n.d.	n.d.	
Japón	12,452,354	27	3	3%	9.8%	-2.2	4.2%	102.29	5.50	5.4%	19.12	0.65	3.4%	
Suiza	10,072,068	28	4	1%	8.0%	-2.7	4.2%	115.39	2.36	2.0%	90.67	0.22	0.2%	
Reino Unido	7,912,636	29	5	-1%	6.3%	-2.9	4.2%	113.14	2.43	2.1%	105.94	0.74	0.7%	
Mexico	6,468,202	30	6	109%	5.1%	4.7	4.2%	28.16	0.16	0.6%	12.83	1.00	7.8%	
Holanda	3,012,125	32	8	19%	2.4%	0.7	4.2%	219.51	2.98	1.4%	6.03	0.20	3.4%	
Taiwan	823,142	38	14	15%	0.7%	0.1	4.2%	40.87	1.53	3.7%	13.31	0.68	5.1%	
Liechtenstein	658,614	39	15	69%	0.5%	0.4	4.2%	242.71	3.21	1.3%	n.d.	n.d.	n.d.	
Noruega	420,484	41	17	151%	0.3%	0.3	4.2%	348.93	1.71	0.5%	n.d.	n.d.	n.d.	
Rep Dominicana	0	70	46	-100%	0.0%	0.0	0.0%	972.99	9.13	0.9%	n.d.	n.d.	n.d.	
MATRIZ DE COMPETIDORES														
SECTOR	MAQUINARIA Y EQUIPO MECANICO													
CODIGO	DESCRIPCION													
8466946585	MCH PTS,N/IRN,BED,N/MECH TRANS													
ARANCEL NMF	4.7%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX,SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	45,331,005	0	0	29%	100.0%	0.0	4.7%	56.24	0.44	0.8%	19.49	0.38	2.0%	
Alemania	31,726,850	6	1	151%	70.0%	65.1	4.7%	70.29	2.83	4.0%	35.15	0.64	1.8%	
Canada	7,609,857	2	2	18%	16.8%	-7.1	4.7%	114.27	3.70	3.2%	3.40	0.01	0.2%	
Japón	2,025,829	4	3	10%	4.5%	-4.0	4.7%	78.01	3.16	4.0%	12.92	0.25	1.9%	
Brazil	1,328,476	12	4	43%	2.9%	1.0	4.7%	303.94	13.06	4.3%	4.03	0.23	5.6%	
Suiza	642,293	9	5	12%	1.4%	-1.1	4.7%	88.95	2.20	2.5%	17.83	0.85	4.7%	
España	161,830	25	10	81%	0.4%	0.3	4.7%	39.15	2.40	6.1%	59.23	0.45	0.8%	
Singapur	112,265	23	11	55%	0.2%	0.1	4.7%	18.88	0.51	2.7%	n.d.	n.d.	n.d.	
Rep Dominicana	94,649	29	12	0%	0.2%	0.2	4.7%	68.30	1.65	2.4%	n.d.	n.d.	n.d.	
Irlanda	48,292	30	13	61%	0.1%	0.1	4.7%	21.26	1.71	8.1%	n.d.	n.d.	n.d.	
Korea	31,683	31	16	-4%	0.1%	0.1	4.7%	78.85	1.64	2.1%	24.86	0.09	0.4%	



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MATRIZ DE COMPETIDORES														
SECTOR	MAQUINARIA Y EQUIPO MECANICO													
CODIGO	DESCRIPCION													
8483308090	PLAIN SHAFT BEARINGS, WITHOUT HOUSING, EXCEPT SPHERICAL													
ARANCEL NMF	4.5%	PREFERENCIAS				Free (A+,AU,C,CA,CL,D,E,IL,J,JO,MX,SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	278,074,078	0	0	11%	100.0%	0.0	4.5%	27.16	0.38	1.4%	10.52	0.29	2.8%	
Japón	79,295,819	1	1	8%	28.5%	-3.0	4.5%	20.87	2.98	14.3%	14.24	0.44	3.1%	
Brazil	32,017,260	2	2	12%	11.5%	0.4	4.5%	8.46	1.54	18.2%	9.16	0.19	2.0%	
Alemania	29,268,602	4	3	13%	10.5%	1.1	4.5%	54.18	3.29	6.1%	11.58	0.29	2.5%	
Mexico	26,336,648	5	4	16%	9.5%	1.6	4.5%	51.16	3.76	7.3%	n.d.	n.d.	n.d.	
Reino Unido	22,027,311	3	5	5%	7.9%	-1.7	4.5%	38.43	2.47	6.4%	21.83	0.22	1.0%	
Canada	21,646,446	6	6	13%	7.8%	0.5	4.5%	289.22	2.73	0.9%	n.d.	n.d.	n.d.	
China	7,660,207	15	9	48%	2.8%	1.9	4.5%	63.58	4.80	7.6%	3.59	0.22	6.2%	
España	6,238,890	13	11	28%	2.2%	1.0	4.5%	16.58	1.58	9.5%	8.82	0.18	2.1%	
India	2,684,649	22	13	49%	1.0%	0.7	4.5%	18.38	3.87	21.1%	10.86	0.26	2.4%	
Turquia	2,271,539	29	16	123%	0.8%	0.8	4.5%	18.08	3.57	19.7%	5.68	0.22	3.9%	
Rep Dominicana	0	65	64	0%	0.0%	0.0	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	

MATRIZ DE COMPETIDORES														
SECTOR	MAQUINARIA Y EQUIPO ELECTRICO													
CODIGO	DESCRIPCION													
8505190080	NONFLEXIBLE PERMANENT MAGNETS MADE OF MATERIALS OTHER THAN METAL													
ARANCEL NMF	4.9%	PREFERENCIAS				Free (A,CA,CL,E,IL,J,JO,MX,SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	80,323,875	0	0	21%	100.0%	0.0	4.9%	28.36	0.34	1.2%	3.90	0.23	5.8%	
China	34,061,401	68	1	23%	42.4%	2.5	4.9%	15.74	2.92	18.5%	2.77	0.22	8.1%	
Rep Dominicana	12,659,298	69	2	36%	15.8%	5.8	0.0%	n.d.	n.d.	n.d.	22.83	0.39	1.7%	
Mexico	9,574,033	70	3	17%	11.9%	-1.9	4.9%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Japón	9,440,653	71	4	27%	11.8%	2.2	4.9%	54.85	3.25	5.9%	5.05	0.18	3.6%	
Reino Unido	3,454,832	72	5	38%	4.3%	1.8	4.9%	64.32	1.78	2.8%	10.30	0.75	7.3%	
Alemania	1,922,218	73	6	37%	2.4%	1.0	4.9%	33.53	4.83	14.4%	18.73	0.50	2.7%	
Italia	333,898	81	14	75%	0.4%	0.3	4.9%	134.85	3.11	2.3%	4.68	0.21	4.6%	
India	250,293	82	15	41%	0.3%	0.1	4.9%	15.42	2.55	16.5%	5.41	0.29	5.3%	
Vietnam	145,348	83	16	123%	0.2%	0.2	4.9%	n.d.	n.d.	n.d.	2.03	0.17	8.4%	
Filipinas	127,648	84	17	67%	0.2%	0.1	4.9%	78.16	3.79	4.9%	12.72	0.52	4.1%	



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MATRIZ DE COMPETIDORES													
SECTOR	MAQUINARIA Y EQUIPO ELECTRICO												
CODIGO	DESCRIPCION												
8509905500	ELECTRIC DOMESTIC APPLIANCE PARTS, NESOI												
ARANCEL NMF	4.2%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX,SG)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	45,185,531	0	0	22%	100.0%	0.0	4.2%	31.01	0.37	1.2%	5.97	0.32	5.3%
China	19,746,956	1	1	22%	43.7%	-0.5	4.2%	28.45	3.40	11.9%	5.22	0.32	6.1%
Alemania	10,496,927	11	2	152%	23.2%	22.0	4.2%	77.11	2.40	3.1%	40.26	0.25	0.6%
Austria	4,814,351	31	3	95%	10.7%	10.7	4.2%	38.80	2.44	6.3%	11.21	0.40	3.5%
Mexico	3,045,401	2	4	-3%	6.7%	-10.1	4.2%	14.53	0.87	6.0%	15.42	0.64	4.1%
Italia	2,305,125	5	5	25%	5.1%	0.5	4.2%	23.12	1.20	5.2%	9.10	0.21	2.3%
Singapur	663,390	22	7	143%	1.5%	1.4	4.2%	25.83	0.75	2.9%	n.d.	n.d.	n.d.
Reino Unido	595,563	15	8	73%	1.3%	1.0	4.2%	25.12	2.47	9.8%	9.80	0.49	5.0%
Filipinas	149,299	32	15	0%	0.3%	0.3	4.2%	25.96	0.51	2.0%	n.d.	n.d.	n.d.
Venezuela	119,275	19	16	30%	0.3%	0.1	4.2%	12.40	0.03	0.2%	5.80	0.17	3.0%
Suiza	79,437	29	19	114%	0.2%	0.2	4.2%	25.34	0.90	3.6%	11.28	0.66	5.9%
Rep Dominicana	4,694	35	27	0%	0.0%	0.0	0.0%	33.63	2.33	6.9%	n.d.	n.d.	n.d.
MATRIZ DE COMPETIDORES													
SECTOR	MAQUINARIA Y EQUIPO ELECTRICO												
CODIGO	DESCRIPCION												
8518500000	ELECTRIC SOUND AMPLIFIER SETS												
ARANCEL NMF	4.9%	PREFERENCIAS				Free (A,AU,B,C,CA,CL,E,IL,J,JO,MX,SG)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	144,092,747	0	0	10%	100.0%	0.0	4.9%	33.43	0.31	0.9%	7.86	0.30	3.9%
China	69,079,364	4	1	49%	47.9%	34.0	4.9%	17.27	3.05	17.7%	6.45	0.27	4.3%
Korea	20,567,109	2	2	1%	14.3%	-5.4	4.9%	23.21	2.87	12.3%	11.14	0.30	2.7%
Mexico	18,508,823	1	3	-15%	12.8%	-23.6	4.9%	60.02	4.41	7.3%	12.03	0.03	0.3%
Taiwan	10,712,438	3	4	-7%	7.4%	-6.9	4.9%	23.50	4.03	17.1%	10.14	0.40	4.0%
Alemania	4,228,142	7	5	34%	2.9%	1.6	4.9%	93.38	2.91	3.1%	52.74	0.77	1.5%
Hong Kong	3,790,822	11	6	40%	2.6%	1.6	4.9%	29.61	4.92	16.6%	6.21	0.39	6.3%
Canada	3,102,602	10	7	26%	2.2%	0.9	4.9%	95.70	3.61	3.8%	n.d.	n.d.	n.d.
Suecia	2,860,660	29	8	234%	2.0%	2.0	4.9%	217.33	5.90	2.7%	18.84	0.51	2.7%
Filipinas	2,055,864	26	9	182%	1.4%	1.4	4.9%	339.65	11.39	3.4%	34.83	1.03	3.0%
Indonesia	981,550	20	13	83%	0.7%	0.6	4.9%	n.d.	n.d.	n.d.	8.45	0.44	5.2%
Rep Dominicana	10,390	44	39	0%	0.0%	0.0	4.9%	53.03	3.55	6.7%	n.d.	n.d.	n.d.



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MATRIZ DE COMPETIDORES														
SECTOR	MAQUINARIA Y EQUIPO ELECTRICO													
CODIGO	DESCRIPCION													
8527298060	MOTOR VEHICLE RADIO RECEIVERS, NESOI													
ARANCEL NMF	4.4%	PREFERENCIAS				Free (A+,AU,B,CA,CL,D,E,IL,J,JO,MX,SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	32,065,195	0	0	22%	100.0%	0.0	4.4%	59.95	0.42	0.7%	54.30	0.72	1.3%	
Mexico	11,493,111	4	1	123%	35.8%	32.7	4.4%	142.67	2.79	2.0%	n.d.	n.d.	n.d.	
Japón	5,971,716	1	2	-7%	18.6%	-36.9	4.4%	125.50	5.72	4.6%	70.45	1.09	1.6%	
Korea	5,961,362	25	3	104%	18.6%	18.6	4.4%	67.33	3.83	5.7%	81.20	0.79	1.0%	
Taiwan	3,480,633	7	4	104%	10.9%	9.5	4.4%	40.87	1.07	2.6%	83.41	0.36	0.4%	
Brazil	2,993,235	26	5	420%	9.3%	9.3	4.4%	57.50	1.71	3.0%	n.d.	n.d.	n.d.	
Alemania	704,086	10	6	58%	2.2%	1.4	4.4%	43.55	2.42	5.6%	39.80	0.12	0.3%	
Francia	403,738	19	8	173%	1.3%	1.2	4.4%	93.45	2.50	2.7%	37.04	0.42	1.1%	
Argentina	132,920	27	10	0%	0.4%	0.4	4.4%	141.21	3.33	2.4%	n.d.	n.d.	n.d.	
Malasia	49,781	21	12	87%	0.2%	0.1	4.4%	208.06	6.75	3.2%	19.43	0.70	3.6%	
Sur Africa	8,379	28	18	-3%	0.0%	0.0	4.4%	1,693.80	18.00	1.1%	n.d.	n.d.	n.d.	
Rep Dominicana	0	22	24	-100%	0.0%	0.0	4.4%	59.89	5.09	8.5%	n.d.	n.d.	n.d.	
MATRIZ DE COMPETIDORES														
SECTOR	MAQUINARIA Y EQUIPO ELECTRICO													
CODIGO	DESCRIPCION													
8527909590	RADTLEPHC REC,OTH,ETC,OTH,NSPF													
ARANCEL NMF	6.0%	PREFERENCIAS				Free (A,B,C,CA,CL,E,IL,J,JO,MX); 4.5% (AU); 3% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.			Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04	PRECIO CIF US\$/ KG		FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	121,492,760	0	0	63%	100.0%	0.0	6.0%	134.23	0.30	0.2%	70.89	0.46	0.7%	
Mexico	86,807,163	10	1	305%	71.5%	69.6	6.0%	374.57	1.93	0.5%	n.d.	n.d.	n.d.	
Korea	20,137,929	14	2	282%	16.6%	16.0	6.0%	72.81	3.46	4.7%	78.28	0.47	0.6%	
Canada	3,676,910	2	3	0%	3.0%	-18.3	6.0%	488.00	5.64	1.2%	n.d.	n.d.	n.d.	
Reino Unido	2,201,109	6	4	29%	1.8%	-2.8	6.0%	1,584.53	9.99	0.6%	n.d.	n.d.	n.d.	
Tailandia	2,151,987	33	5	435%	1.8%	1.8	6.0%	46.10	2.53	5.5%	40.16	0.25	0.6%	
Taiwan	532,794	19	9	68%	0.4%	0.0	6.0%	224.47	3.89	1.7%	61.31	0.31	0.5%	
Nueva Zelanda	216,820	24	13	85%	0.2%	0.1	6.0%	120.33	3.63	3.0%	n.d.	n.d.	n.d.	
Austria	159,414	23	15	69%	0.1%	0.0	6.0%	49.43	2.46	5.0%	n.d.	n.d.	n.d.	
Portugal	29,580	34	23	0%	0.0%	0.0	6.0%	9,911.00	51.00	0.5%	n.d.	n.d.	n.d.	
Republica Checa	27,113	35	24	0%	0.0%	0.0	6.0%	1,377.70	22.05	1.6%	n.d.	n.d.	n.d.	
Rep Dominicana	2,991	28	35	-22%	0.0%	0.0	6.0%	512.17	13.67	2.7%	n.d.	n.d.	n.d.	



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MATRIZ DE COMPETIDORES														
SECTOR	MAQUINARIA Y EQUIPO ELECTRICO													
CODIGO	DESCRIPCION													
8528219001	RECEPTION APP FOR TELEVISION, VIDEO MONITORS, COLOR, NESOI, WITH A VIDEO DISPLAY DIAGONAL EXCEEDING 34.29 CM													
ARANCEL NMF	5.0%	PREFERENCIAS				Free (A+,AU,B,CA,CL,D,E,IL,J,JO,MX); 2.5% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	39,330,288	0	0	90%	100.0%	0.0	5.0%	93.60	0.39	0.4%	27.36	0.57	2.1%	
Japón	16,924,078	3	1	149%	43.0%	28.6	5.0%	97.23	0.88	0.9%	40.75	0.58	1.4%	
Korea	16,365,807	1	2	85%	41.6%	-4.2	5.0%	34.34	4.03	11.7%	24.84	0.58	2.4%	
Taiwan	3,411,037	2	3	62%	8.7%	-7.7	5.0%	297.39	4.60	1.5%	8.50	0.45	5.3%	
Mexico	1,522,496	16	4	202%	3.9%	3.9	5.0%	113.92	1.11	1.0%	n.d.	n.d.	n.d.	
China	310,284	10	5	106%	0.8%	0.2	5.0%	127.16	8.43	6.6%	6.93	0.50	7.1%	
Bélgica	73,874	17	10	9%	0.2%	0.2	5.0%	105.03	4.18	4.0%	n.d.	n.d.	n.d.	
India	57,270	18	11	67%	0.1%	0.1	5.0%	1,688.88	4.47	0.3%	n.d.	n.d.	n.d.	
Malasia	27,336	19	14	12%	0.1%	0.1	5.0%	180.93	11.14	6.2%	n.d.	n.d.	n.d.	
Noruega	16,530	20	15	10%	0.0%	0.0	5.0%	407.44	4.27	1.0%	n.d.	n.d.	n.d.	
España	11,207	21	17	19%	0.0%	0.0	5.0%	107.58	10.13	9.4%	n.d.	n.d.	n.d.	
Rep Dominicana	0	33	32	-100%	0.0%	0.0	5.0%	20.82	0.60	2.9%	n.d.	n.d.	n.d.	

MATRIZ DE COMPETIDORES														
SECTOR	MAQUINARIA Y EQUIPO ELECTRICO													
CODIGO	DESCRIPCION													
8544200000	24SULATED COAXIAL CABLE AND COAXIAL ELECTRICAL CONDUCTORS													
ARANCEL NMF	5.3%	PREFERENCIAS				Free (A,AU,B,CA,CL,E,IL,J,JO,MX); 2.6% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	350,740,489	0	0	11%	100.0%	0.0	5.3%	32.87	0.57	1.7%	3.65	0.23	6.3%	
China	120,204,744	2	1	28%	34.3%	15.4	5.3%	25.97	2.40	9.3%	3.36	0.23	6.9%	
Mexico	110,323,331	1	2	25%	31.5%	12.1	4.6%	32.40	1.76	5.4%	3.47	0.00	0.0%	
Canada	38,650,153	3	3	-1%	11.0%	-5.9	5.3%	55.66	3.11	5.6%	n.d.	n.d.	n.d.	
Alemania	13,943,218	4	4	-6%	4.0%	-3.6	5.3%	17.79	0.84	4.7%	9.93	0.57	5.7%	
Reino Unido	10,248,943	8	5	3%	2.9%	-0.9	5.3%	53.06	1.00	1.9%	5.33	0.17	3.3%	
Brazil	5,270,227	14	10	23%	1.5%	0.5	5.3%	56.01	1.79	3.2%	3.24	0.13	4.1%	
Rep Dominicana	2,075,888	18	13	13%	0.6%	0.0	4.4%	90.97	9.70	10.7%	31.21	0.50	1.6%	
India	1,325,376	35	17	133%	0.4%	0.4	5.2%	230.29	7.03	3.1%	15.90	0.76	4.8%	
Republica Checa	1,112,217	41	19	212%	0.3%	0.3	5.3%	61.66	1.73	2.8%	8.15	0.01	0.1%	
Austria	716,092	33	20	90%	0.2%	0.2	5.3%	20.55	0.83	4.0%	n.d.	n.d.	n.d.	
Honduras	396,144	40	27	127%	0.1%	0.1	5.3%	20.56	2.22	10.8%	n.d.	n.d.	n.d.	



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MATRIZ DE COMPETIDORES														
SECTOR	INSTRUMENTOS DE MEDIDA, PRECISION, MEDICOQUIRURUGICOS Y VETERINARIOS													
CODIGO	DESCRIPCION													
9013104000	PERISCOPES, TELESCOPES DESIGNED TO FORM PARTS OF MACHINES, NESOI													
ARANCEL NMF	5.3%	PREFERENCIAS				Free (A,CA,CL,E,IL,J,JO,MX); 3.9% (AU); 2.6% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	21,339,833	0	0	11%	100.0%	0.0	5.3%	305.91	0.28	0.1%	24.84	0.63	2.5%	
Canada	8,425,758	1	1	14%	39.5%	4.0	5.3%	1,311.92	6.12	0.5%	1,871.54	0.40	0.0%	
China	5,030,248	6	2	76%	23.6%	19.8	5.3%	60.05	2.31	3.8%	18.65	0.62	3.3%	
Noruega	2,218,670	15	3	131%	10.4%	9.8	5.3%	3,948.74	7.94	0.2%	n.d.	n.d.	n.d.	
Reino Unido	1,741,738	2	4	-7%	8.2%	-8.4	5.3%	142.00	3.37	2.4%	n.d.	n.d.	n.d.	
Korea	1,201,007	4	5	-8%	5.6%	-6.4	5.3%	59.73	3.55	5.9%	64.35	0.74	1.2%	
Australia	622,579	18	7	103%	2.9%	2.7	5.3%	1,817.90	2.80	0.2%	n.d.	n.d.	n.d.	
Filipinas	202,865	14	9	21%	1.0%	0.3	5.3%	726.21	7.40	1.0%	74.01	0.53	0.7%	
Mexico	6,773	27	19	0%	0.0%	0.0	5.3%	977.14	9.57	1.0%	n.d.	n.d.	n.d.	
Austria	3,193	28	21	-15%	0.0%	0.0	5.3%	806.75	8.50	1.1%	n.d.	n.d.	n.d.	
Rep Dominicana	0	40	39	0%	0.0%	0.0	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	

MATRIZ DE COMPETIDORES														
SECTOR	INSTRUMENTOS DE MEDIDA, PRECISION, MEDICOQUIRURUGICOS Y VETERINARIOS													
CODIGO	DESCRIPCION													
9017800000	OTHER INSTRUMENTS FOR MEASURING LENGTH, NESOI													
ARANCEL NMF	5.3%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX); 2.6% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	122,092,953	0	0	14%	100.0%	0.0	5.3%	11.71	1.09	9.3%	5.47	0.27	5.0%	
China	62,854,869	1	1	31%	51.5%	21.6	5.3%	14.39	2.28	15.9%	4.96	0.26	5.1%	
Taiwan	14,708,792	2	2	-4%	12.0%	-12.4	5.3%	11.07	2.43	21.9%	5.92	0.28	4.7%	
Tailandia	14,514,546	4	3	27%	11.9%	4.1	5.3%	6.79	1.52	22.3%	6.14	0.31	5.0%	
Mexico	8,401,150	15	4	127%	6.9%	6.4	5.3%	19.82	1.14	5.8%	n.d.	n.d.	n.d.	
Korea	7,330,495	3	5	-4%	6.0%	-6.3	5.3%	7.61	0.64	8.5%	7.02	0.34	4.9%	
Austria	2,492,369	17	7	85%	2.0%	1.7	5.3%	9.38	0.11	1.2%	n.d.	n.d.	n.d.	
Rep Dominicana	289,320	37	15	0%	0.2%	0.2	0.0%	n.d.	n.d.	n.d.	12.71	0.02	0.1%	
Dinamarca	195,438	24	19	22%	0.2%	0.0	5.3%	47.74	2.87	6.0%	10.95	0.39	3.6%	
Brazil	148,161	32	20	115%	0.1%	0.1	5.3%	6.18	1.89	30.6%	20.13	0.45	2.2%	
Chile	57,898	38	25	8%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	1.91	0.15	7.9%	



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MATRIZ DE COMPETIDORES													
SECTOR	MANUFACTURAS DIVERSAS												
CODIGO	DESCRIPCION												
9206008000	PERCUSSION MUSICAL INSTRUMENTS, NESOI												
ARANCEL NMF	5.3%	PREFERENCIAS				Free (A,AU,CA,CL,CL,E,IL,J,JO,MX); 2.6% (SG)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	19,340,344	0	0	8%	100.0%	0.0	5.3%	19.42	0.37	1.9%	10.26	0.50	4.9%
China	4,363,389	4	1	30%	22.6%	11.7	5.3%	8.67	2.30	26.6%	5.30	0.41	7.8%
Japón	3,649,937	2	2	5%	18.9%	-2.9	5.3%	45.65	7.03	15.4%	38.70	0.99	2.6%
Taiwan	3,326,411	1	3	1%	17.2%	-5.9	5.3%	15.92	2.54	15.9%	8.71	0.47	5.4%
Alemania	2,671,415	3	4	5%	13.8%	-1.6	5.3%	34.41	2.50	7.3%	22.96	0.36	1.5%
Holanda	2,477,960	5	5	38%	12.8%	8.0	5.3%	156.30	6.15	3.9%	23.85	0.66	2.8%
Turquía	236,599	42	8	64%	1.2%	1.2	0.0%	15.70	2.07	13.2%	20.14	0.45	2.3%
Bélgica	108,292	43	14	0%	0.6%	0.6	5.3%	n.d.	n.d.	n.d.	28.01	0.45	1.6%
Francia	103,056	27	15	52%	0.5%	0.4	5.3%	33.51	3.23	9.7%	n.d.	n.d.	n.d.
España	66,107	37	18	93%	0.3%	0.3	5.3%	28.37	4.65	16.4%	15.86	0.84	5.3%
Perú	44,268	31	19	47%	0.2%	0.2	0.0%	15.21	1.90	12.5%	9.63	0.93	9.6%
Rep Dominicana	2,942	20	45	-50%	0.0%	-0.3	0.0%	20.72	1.11	5.3%	n.d.	n.d.	n.d.
MATRIZ DE COMPETIDORES													
SECTOR	MANUFACTURAS DIVERSAS												
CODIGO	DESCRIPCION												
9209998000	PARTS AND ACCESSORIES OF MUSICAL INSTRUMENTS, NESOI												
ARANCEL NMF	5.3%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX); 2.6% (SG)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	15,680,703	0	0	9%	100.0%	0.0	5.3%	25.27	0.43	1.7%	9.28	0.43	4.7%
Taiwan	5,391,280	1	1	-1%	34.4%	-15.4	5.3%	23.89	3.63	15.2%	7.34	0.37	5.1%
Japón	4,880,095	2	2	13%	31.1%	4.5	5.3%	29.42	2.60	8.8%	33.49	0.69	2.1%
China	2,772,868	4	3	75%	17.7%	15.0	5.3%	37.22	6.06	16.3%	5.71	0.43	7.6%
Alemania	672,302	3	4	6%	4.3%	-0.6	5.3%	31.28	1.53	4.9%	19.65	0.20	1.0%
Korea	261,033	11	5	37%	1.7%	1.0	5.3%	28.71	1.28	4.4%	22.92	0.39	1.7%
Argentina	151,218	33	9	166%	1.0%	1.0	0.0%	19.55	0.09	0.5%	n.d.	n.d.	n.d.
Canada	148,013	15	10	31%	0.9%	0.5	5.3%	19.35	0.16	0.8%	n.d.	n.d.	n.d.
Mexico	106,459	19	11	39%	0.7%	0.4	0.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.
Malasia	36,139	34	17	4%	0.2%	0.2	5.3%	n.d.	n.d.	n.d.	3.33	0.28	8.4%
Suiza	35,531	35	19	0%	0.2%	0.2	5.3%	24.28	1.04	4.3%	24.50	0.20	0.8%
Rep Dominicana	0	30	54	-100%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	15.16	0.69	4.5%



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MATRIZ DE COMPETIDORES														
SECTOR	MUEBLES Y EQUIPOS PARA ILUMINACION													
CODIGO	DESCRIPCION													
9404299090	MATTRESS OF OTHER MATERIAL, NESOI													
ARANCEL NMF	6.0%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX); 3% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	32,678,819	0	0	13%	100.0%	0.0	6.0%	6.49	1.39	21.4%	3.46	0.43	12.4%	
Canada	23,270,950	1	1	10%	71.2%	-5.6	6.0%	9.26	2.13	23.0%	n.d.	n.d.	n.d.	
China	2,532,539	4	2	36%	7.7%	4.1	6.0%	8.78	0.31	3.5%	2.64	0.53	20.2%	
Mexico	1,762,928	6	3	63%	5.4%	4.2	0.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Korea	1,175,259	2	4	-4%	3.6%	-3.3	6.0%	6.89	1.43	20.8%	6.25	0.46	7.3%	
Rep Dominicana	1,067,530	3	5	0%	3.3%	-1.9	0.0%	n.d.	n.d.	n.d.	2.37	0.26	11.0%	
Suecia	688,439	8	6	32%	2.1%	1.0	6.0%	n.d.	n.d.	n.d.	9.04	0.47	5.2%	
Turquia	477,040	23	7	278%	1.5%	1.4	6.0%	n.d.	n.d.	n.d.	2.43	0.44	18.0%	
Italia	352,932	11	9	43%	1.1%	0.7	6.0%	4.00	0.60	15.0%	7.06	0.36	5.1%	
Dinamarca	218,505	14	11	76%	0.7%	0.6	6.0%	4.60	1.20	26.0%	3.15	0.21	6.7%	
Venezuela	69,502	26	13	13%	0.2%	0.2	0.0%	n.d.	n.d.	n.d.	3.57	0.29	8.0%	

MATRIZ DE COMPETIDORES														
SECTOR	MUEBLES Y EQUIPOS PARA ILUMINACION													
CODIGO	DESCRIPCION													
9404901000	PILLOWS, CUSHIONS AND SIMILAR FURNISHING OF COTTON													
ARANCEL NMF	5.3%	PREFERENCIAS				Free (CA,CL,IL,JO,MX,SG); 4.7% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	88,898,712	0	0	41%	100.0%	0.0	5.3%	9.86	0.31	3.1%	4.76	0.60	12.7%	
China	48,364,320	1	1	70%	54.4%	28.7	5.3%	7.26	2.90	39.9%	4.40	0.56	12.7%	
India	16,874,533	4	2	56%	19.0%	6.1	5.3%	12.68	3.17	25.0%	5.72	0.66	11.6%	
Canada	4,624,955	2	3	3%	5.2%	-13.3	5.3%	50.89	7.53	14.8%	n.d.	n.d.	n.d.	
Mexico	4,056,310	3	4	3%	4.6%	-11.9	5.3%	31.14	3.79	12.2%	43.56	1.26	2.9%	
Tailandia	3,740,663	5	5	30%	4.2%	-1.6	5.3%	7.97	5.28	66.3%	3.21	0.59	18.3%	
Portugal	1,692,368	19	7	115%	1.9%	1.5	5.3%	18.72	1.37	7.3%	8.86	1.18	13.3%	
Polonia	1,229,276	16	8	81%	1.4%	0.9	5.3%	67.89	5.22	7.7%	5.16	0.84	16.2%	
Hungría	1,209,055	15	9	64%	1.4%	0.6	5.3%	21.89	4.06	18.5%	7.19	1.35	18.8%	
Taiwan	500,501	23	12	80%	0.6%	0.3	5.3%	11.38	2.77	24.4%	5.22	0.33	6.3%	
Vietnam	404,316	35	14	154%	0.5%	0.4	5.3%	30.50	4.08	13.4%	5.27	0.82	15.6%	
Rep Dominicana	0	70	61	-100%	0.0%	0.0	5.4%	50.69	9.62	19.0%	16.44	0.96	5.8%	



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MATRIZ DE COMPETIDORES														
SECTOR	MUEBLES Y EQUIPOS PARA ILUMINACION													
CODIGO	DESCRIPCION													
9404902000	PILLOWS, CUSHIONS AND SIMILAR FURNISHING EXCEPT OF COTTON													
ARANCEL NMF	6.0%	PREFERENCIAS				Free (A,CA,CL,E,IL,J,JO,MX,SG); 5.5% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	364,691,846	0	0	26%	100.0%	0.0	6.0%	12.04	0.29	2.4%	5.21	0.71	13.6%	
China	251,356,762	2	1	69%	68.9%	47.7	6.0%	12.70	4.51	35.5%	5.02	0.70	13.9%	
Mexico	33,326,812	1	2	-16%	9.1%	-37.3	4.5%	9.98	1.03	10.3%	5.51	0.70	12.7%	
India	18,254,622	8	3	91%	5.0%	4.1	6.0%	13.42	2.80	20.9%	6.34	0.83	13.0%	
Canada	15,441,037	4	4	4%	4.2%	-4.8	6.0%	22.54	6.79	30.1%	4.56	0.63	13.9%	
Taiwan	12,321,141	5	5	38%	3.4%	1.0	6.0%	16.77	5.39	32.1%	5.49	0.77	14.0%	
Japón	7,420,677	16	6	142%	2.0%	1.9	6.0%	29.30	3.44	11.8%	9.31	1.10	11.8%	
Tailandia	5,293,590	11	7	60%	1.5%	0.9	6.0%	16.61	6.39	38.5%	6.35	0.73	11.4%	
Hong Kong	1,674,080	13	12	33%	0.5%	0.1	6.0%	9.47	2.93	30.9%	5.72	0.76	13.4%	
Pakistan	1,260,848	25	13	96%	0.3%	0.3	6.0%	7.38	1.61	21.8%	4.05	0.55	13.7%	
Vietnam	760,609	39	16	136%	0.2%	0.2	6.0%	7.15	0.92	12.8%	4.91	0.83	17.0%	
Rep Dominicana	156,526	31	25	32%	0.0%	0.0	0.0%	17.80	6.62	37.2%	1.37	0.07	5.4%	

MATRIZ DE COMPETIDORES														
SECTOR	MUEBLES Y EQUIPOS PARA ILUMINACION													
CODIGO	DESCRIPCION													
9404908040	BEDDING ARTICLES OF COTTON NOT CONTAINING ANY EMBROIDERY, LACE, BRAID, EDGING, TRIMMING, PIPING OR APPLIQUE WORK NESOI													
ARANCEL NMF	4.4%	PREFERENCIAS				Free (CA,CL,E*,IL,JO,MX,SG); 3.9% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	48,796,806	0	0	28%	100.0%	0.0	4.4%	9.66	0.28	2.9%	4.89	0.47	9.6%	
China	41,721,058	1	1	35%	85.5%	16.3	4.4%	11.45	3.05	26.7%	4.56	0.44	9.6%	
India	3,525,155	3	2	22%	7.2%	-1.4	4.4%	14.50	4.38	30.2%	11.12	1.36	12.2%	
Suecia	1,184,451	2	3	-9%	2.4%	-6.9	4.4%	64.58	6.25	9.7%	10.12	0.71	7.1%	
Canada	714,474	5	4	18%	1.5%	-0.5	4.4%	847.00	120.00	14.2%	n.d.	n.d.	n.d.	
Portugal	555,880	10	5	55%	1.1%	0.6	4.4%	21.84	2.59	11.8%	23.17	0.45	2.0%	
Bélgica	304,932	33	6	0%	0.6%	0.6	4.4%	57.58	6.10	10.6%	9.24	0.71	7.7%	
Pakistan	303,945	16	7	76%	0.6%	0.4	4.4%	9.55	1.99	20.8%	4.20	0.74	17.5%	
Alemania	174,531	21	8	82%	0.4%	0.3	4.4%	42.67	4.89	11.5%	46.10	0.16	0.3%	
Hong Kong	43,168	34	11	-13%	0.1%	0.1	4.5%	n.d.	n.d.	n.d.	5.16	0.46	8.9%	
Israel	19,998	32	15	138%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	49.11	0.69	1.4%	
Rep Dominicana	0	55	52	0%	0.0%	0.0	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	



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MATRIZ DE COMPETIDORES														
SECTOR	MUEBLES Y EQUIPOS PARA ILUMINACION													
CODIGO	DESCRIPCION													
9404908522	QUILTS, EIDERDOWNS AND COMFORTERS WITH OUTER SHELL OF MAN-MADE FIBER													
ARANCEL NMF	12.8%	PREFERENCIAS				Free (CA,CL,E*,IL,J*,JO,MX,SG); 5.5% (AU)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	343,677,178	0	0	44%	100.0%	0.0	12.8%	10.01	0.39	3.9%	5.20	0.47	9.0%	
China	272,823,901	5	1	263%	79.4%	77.4	12.8%	8.48	2.22	26.2%	5.11	0.47	9.1%	
Mexico	35,002,284	1	2	-13%	10.2%	-66.6	12.8%	29.48	11.85	40.2%	13.63	0.72	5.3%	
India	11,849,253	15	3	313%	3.4%	3.4	12.8%	17.03	2.93	17.2%	12.69	0.71	5.6%	
Canada	8,353,731	2	4	-6%	2.4%	-11.0	12.8%	24.62	6.20	25.2%	n.d.	n.d.	n.d.	
Pakistan	8,142,368	3	5	31%	2.4%	-1.0	12.8%	7.41	2.05	27.6%	4.27	0.53	12.4%	
Brazil	1,575,750	13	6	122%	0.5%	0.4	12.8%	n.d.	n.d.	n.d.	3.63	0.24	6.6%	
Malasia	1,250,496	31	7	271%	0.4%	0.4	12.8%	5.94	0.30	5.1%	6.63	0.21	3.2%	
Taiwan	1,125,458	11	8	78%	0.3%	0.2	12.8%	13.79	2.55	18.5%	11.05	0.48	4.3%	
Francia	646,624	25	10	338%	0.2%	0.2	12.8%	119.20	52.56	44.1%	7.44	0.81	10.9%	
Tailandia	507,543	20	11	185%	0.1%	0.1	12.8%	24.67	8.73	35.4%	7.82	0.32	4.1%	
Rep Dominicana	0	43	38	0%	0.0%	0.0	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
MATRIZ DE COMPETIDORES														
SECTOR	MUEBLES Y EQUIPOS PARA ILUMINACION													
CODIGO	DESCRIPCION													
9405106010	HOUSEHOLD CHANDELIER AND OTH ELEC CEILING/WALL LIGHTING FITTINGS, EXCLUDING THOSE USED IN LIGHTING PUBLIC SPACES OF BASE METAL EXCEPT													
ARANCEL NMF	7.6%	PREFERENCIAS				Free (A,AU,C,CA,CL,E,IL,J,JO,MX); 3.8% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	918,791,933	0	0	12%	100.0%	0.0	7.6%	13.30	0.31	2.3%	3.55	0.45	12.6%	
China	792,353,014	1	1	17%	86.2%	14.9	7.6%	7.83	3.01	38.4%	3.50	0.45	12.8%	
Mexico	55,885,842	2	2	-10%	6.1%	-8.4	7.6%	8.09	2.11	26.1%	n.d.	n.d.	n.d.	
Canada	15,817,219	5	3	14%	1.7%	0.1	7.6%	58.91	5.26	8.9%	5.27	0.80	15.1%	
Taiwan	14,463,644	4	4	-13%	1.6%	-2.7	7.6%	17.39	4.12	23.7%	5.02	0.46	9.2%	
Hong Kong	12,295,424	3	5	-16%	1.3%	-2.9	7.6%	10.45	5.25	50.2%	3.52	0.48	13.6%	
Filipinas	4,512,508	13	7	74%	0.5%	0.4	7.6%	n.d.	n.d.	n.d.	4.24	0.49	11.6%	
Alemania	3,420,496	11	8	47%	0.4%	0.2	7.6%	56.93	3.27	5.7%	26.29	0.92	3.5%	
República Eslovaca	341,320	44	14	0%	0.0%	0.0	7.6%	n.d.	n.d.	n.d.	8.58	0.59	6.9%	
Hungría	246,651	24	16	35%	0.0%	0.0	7.6%	n.d.	n.d.	n.d.	6.75	0.75	11.1%	
Romania	181,500	35	20	131%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	19.72	0.29	1.5%	
Rep Dominicana	0	68	68	-100%	0.0%	0.0	0.0%	15.35	1.38	9.0%	n.d.	n.d.	n.d.	



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MATRIZ DE COMPETIDORES														
SECTOR	MUEBLES Y EQUIPOS PARA ILUMINACION													
CODIGO	DESCRIPCION													
9405606000	ILLUMINATED SIGNS, ILLUMINATED NAMEPLATES AND THE LIKE, NESOI													
ARANCEL NMF	5.3%	PREFERENCIAS				Free (A,AU,C,CA,CL,E,IL,J,JO,MX); 2.6% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	68,172,303	0	0	27%	100.0%	0.0	5.3%	41.27	0.41	1.0%	4.65	0.31	6.8%	
China	34,240,119	1	1	32%	50.2%	7.7	5.3%	17.08	2.87	16.8%	5.27	0.36	6.7%	
Canada	11,096,080	2	2	11%	16.3%	-11.2	5.3%	46.68	1.90	4.1%	8.20	1.60	19.5%	
Hong Kong	7,666,073	4	3	47%	11.2%	5.1	5.3%	18.18	1.74	9.6%	2.49	0.17	7.0%	
Mexico	5,516,781	3	4	35%	8.1%	1.9	5.3%	n.d.	n.d.	n.d.	10.09	0.47	4.7%	
Alemania	3,855,008	8	5	71%	5.7%	4.0	5.3%	110.15	3.57	3.2%	15.28	1.54	10.1%	
Australia	684,462	21	9	103%	1.0%	0.9	5.3%	51.50	4.29	8.3%	34.55	0.01	0.0%	
Israel	531,029	19	10	85%	0.8%	0.6	0.0%	38.68	2.13	5.5%	18.04	0.21	1.1%	
Dinamarca	381,854	26	11	135%	0.6%	0.5	5.3%	48.32	0.43	0.9%	6.26	0.10	1.6%	
Polonia	44,992	33	20	7%	0.1%	0.1	5.3%	65.27	3.35	5.1%	4.63	0.47	10.1%	
Nueva Zelanda	29,316	34	23	48%	0.0%	0.0	5.3%	199.91	8.30	4.2%	n.d.	n.d.	n.d.	
Rep Dominicana	0	55	55	-100%	0.0%	0.0	0.0%	69.90	5.29	7.6%	n.d.	n.d.	n.d.	
MATRIZ DE COMPETIDORES														
SECTOR	MUEBLES Y EQUIPOS PARA ILUMINACION													
CODIGO	DESCRIPCION													
9405994000	LAMPS PARTS EXCEPT OF BRASS, NESOI													
ARANCEL NMF	6.0%	PREFERENCIAS				Free (A,AU,C,CA,CL,E,IL,J,JO,MX); 3% (SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	377,820,563	0	0	11%	100.0%	0.0	6.0%	28.54	0.28	1.0%	4.59	0.48	10.4%	
China	165,799,866	1	1	13%	43.9%	4.0	6.0%	16.58	3.71	22.4%	4.28	0.50	11.7%	
Mexico	66,045,185	3	2	23%	17.5%	6.2	6.0%	15.92	2.34	14.7%	2.59	0.11	4.1%	
Canada	62,733,718	2	3	18%	16.6%	3.6	6.0%	123.01	2.71	2.2%	4.72	0.43	9.1%	
Taiwan	23,707,468	4	4	-4%	6.3%	-4.8	6.0%	18.41	3.31	18.0%	6.58	0.35	5.4%	
Alemania	18,132,380	5	5	18%	4.8%	1.1	6.0%	47.96	3.55	7.4%	29.20	0.60	2.0%	
Turquía	1,147,527	30	16	73%	0.3%	0.3	6.0%	51.05	3.88	7.6%	15.04	0.31	2.0%	
Suiza	571,954	23	18	18%	0.2%	0.0	6.0%	92.32	3.90	4.2%	28.59	2.52	8.8%	
Malasia	539,179	22	21	16%	0.1%	0.0	6.0%	15.66	3.17	20.2%	6.65	0.75	11.3%	
Bélgica	480,503	27	22	28%	0.1%	0.1	6.0%	66.06	5.12	7.8%	20.53	1.73	8.4%	
Republica Checa	321,888	37	23	45%	0.1%	0.1	6.0%	49.58	2.47	5.0%	14.04	0.96	6.8%	
Rep Dominicana	3,364	67	59	6%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	6.41	1.23	19.2%	



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MATRIZ DE COMPETIDORES														
SECTOR	MANUFACTURAS DIVERSAS													
CODIGO	DESCRIPCION													
9506310000	GOLF CLUBS, COMPLETE													
ARANCEL NMF	4.4%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX,SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	249,053,018	0	0	33%	100.0%	0.0	4.4%	38.68	0.27	0.7%	15.71	0.54	3.4%	
China	219,263,707	1	1	42%	88.0%	19.7	4.4%	32.98	3.80	11.5%	16.03	0.56	3.5%	
Japón	12,728,832	2	2	-4%	5.1%	-13.8	4.4%	123.36	4.12	3.3%	23.26	0.43	1.8%	
Taiwan	5,548,299	4	3	17%	2.2%	-1.5	4.4%	16.75	1.95	11.7%	8.93	0.23	2.5%	
Hong Kong	5,289,261	3	4	15%	2.1%	-1.6	4.4%	49.85	2.65	5.3%	10.82	0.56	5.1%	
Tailandia	2,493,493	10	5	130%	1.0%	0.9	4.4%	35.90	2.84	7.9%	36.13	0.47	1.3%	
Canada	2,290,007	6	6	35%	0.9%	0.0	4.4%	68.71	2.60	3.8%	n.d.	n.d.	n.d.	
Br Virgin Is	435,948	28	7	0%	0.2%	0.2	4.4%	10.15	2.15	21.2%	5.54	0.31	5.5%	
Filipinas	157,538	24	9	208%	0.1%	0.1	4.4%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Vietnam	112,077	29	12	272%	0.0%	0.0	4.4%	33.47	8.83	26.4%	32.98	0.81	2.5%	
Suecia	44,623	27	14	256%	0.0%	0.0	4.4%	235.96	6.68	2.8%	28.99	2.61	9.0%	
Rep Dominicana	0	42	35	0%	0.0%	0.0	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
MATRIZ DE COMPETIDORES														
SECTOR	MANUFACTURAS DIVERSAS													
CODIGO	DESCRIPCION													
9506696020	BALLS, OTHER THAN GOLF BALLS AND TABLE-TENNIS BALLS, NESOI													
ARANCEL NMF	4.9%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX,SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	21,143,475	0	0	8%	100.0%	0.0	4.9%	8.67	0.67	7.7%	2.83	0.25	8.7%	
China	9,816,790	1	1	9%	46.4%	3.0	4.9%	5.33	1.52	28.5%	2.21	0.23	10.6%	
Colombia	3,559,467	3	2	27%	16.8%	8.1	0.0%	n.d.	n.d.	n.d.	2.87	0.12	4.3%	
Taiwan	1,964,093	2	3	-8%	9.3%	-8.0	4.9%	15.07	2.08	13.8%	4.52	0.40	8.9%	
Mexico	1,853,548	8	4	43%	8.8%	6.0	4.9%	146.50	6.50	4.4%	n.d.	n.d.	n.d.	
Suecia	913,754	5	5	7%	4.3%	-0.1	4.9%	49.06	8.97	18.3%	28.78	1.62	5.6%	
Alemania	452,276	9	7	10%	2.1%	0.2	4.9%	47.19	15.04	31.9%	31.22	2.42	7.8%	
Filipinas	238,631	23	9	169%	1.1%	1.1	4.9%	n.d.	n.d.	n.d.	7.91	0.50	6.4%	
Singapur	180,966	25	10	166%	0.9%	0.8	4.9%	n.d.	n.d.	n.d.	7.26	0.64	8.8%	
Japón	147,816	21	12	92%	0.7%	0.6	4.9%	24.39	1.12	4.6%	8.65	0.54	6.2%	
Canada	88,920	19	18	26%	0.4%	0.2	4.9%	5.96	0.35	5.8%	n.d.	n.d.	n.d.	
Rep Dominicana	0	48	47	-100%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	16.08	0.88	5.5%	



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MATRIZ DE COMPETIDORES														
SECTOR	MANUFACTURAS DIVERSAS													
CODIGO	DESCRIPCION													
9506910010	EXERCISE CYCLES													
ARANCEL NMF	4.6%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX,SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	106,557,923	0	0	18%	100.0%	0.0	4.6%	12.31	0.30	2.4%	3.30	0.30	9.0%	
China	51,130,965	2	1	47%	48.0%	27.9	4.6%	6.67	3.64	54.5%	2.41	0.28	11.7%	
Taiwan	48,887,622	1	2	7%	45.9%	-21.9	4.6%	9.60	3.09	32.2%	5.46	0.33	6.1%	
Alemania	1,231,053	7	3	49%	1.2%	0.7	4.6%	85.02	3.38	4.0%	6.58	0.32	4.9%	
Suecia	1,118,773	5	4	9%	1.0%	-0.4	4.6%	41.07	5.28	12.9%	n.d.	n.d.	n.d.	
Canada	924,258	6	5	16%	0.9%	-0.1	4.6%	48.68	4.86	10.0%	n.d.	n.d.	n.d.	
Holanda	776,988	8	6	42%	0.7%	0.4	4.6%	71.32	7.23	10.1%	14.68	0.36	2.4%	
Israel	297,122	16	9	5%	0.3%	0.3	0.0%	35.31	3.27	9.3%	24.80	0.45	1.8%	
Bélgica	152,110	17	13	0%	0.1%	0.1	4.6%	n.d.	n.d.	n.d.	34.07	0.27	0.8%	
Francia	150,934	18	14	118%	0.1%	0.1	4.6%	14.39	3.26	22.6%	33.03	0.33	1.0%	
Hong Kong	130,058	19	15	19%	0.1%	0.1	4.6%	12.58	3.91	31.1%	2.24	0.33	14.6%	
Rep Dominicana	0	31	31	-100%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	1.34	0.17	12.6%	
MATRIZ DE COMPETIDORES														
SECTOR	MANUFACTURAS DIVERSAS													
CODIGO	DESCRIPCION													
9506910030	GYMNASIUM, OR OTHER EXERCISE ARTICLES AND EQUIPMENT, PARTS AND ACCESSORIES THEREOF, NESOI													
ARANCEL NMF	4.6%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX,SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	1,087,208,880	0	0	12%	100.0%	0.0	4.6%	9.80	0.23	2.4%	1.92	0.22	11.2%	
China	705,682,695	1	1	23%	64.9%	20.7	4.6%	12.82	4.88	38.1%	1.63	0.20	12.3%	
Taiwan	216,406,470	2	2	-2%	19.9%	-13.6	4.6%	12.30	3.52	28.7%	3.61	0.29	7.9%	
Canada	46,668,355	3	3	-15%	4.3%	-8.5	4.6%	15.44	2.48	16.1%	14.54	2.31	15.9%	
Tailandia	41,675,603	5	4	42%	3.8%	2.4	4.6%	28.48	3.44	12.1%	2.80	0.29	10.4%	
Mexico	23,536,550	4	5	8%	2.2%	-0.3	4.6%	22.83	1.55	6.8%	n.d.	n.d.	n.d.	
Hong Kong	14,770,090	7	6	23%	1.4%	0.4	4.6%	10.29	3.43	33.4%	2.11	0.29	13.7%	
Alemania	5,447,395	12	8	42%	0.5%	0.3	4.6%	19.51	2.32	11.9%	4.59	0.30	6.5%	
Indonesia	2,705,609	40	10	455%	0.2%	0.2	4.6%	49.34	5.16	10.5%	24.27	0.65	2.7%	
Nueva Zelanda	1,221,148	23	15	49%	0.1%	0.1	4.6%	6.18	2.98	48.3%	1.49	0.09	6.3%	
Bélgica	924,451	26	17	81%	0.1%	0.1	4.6%	72.69	5.79	8.0%	3.67	0.08	2.3%	
Rep Dominicana	0	73	70	-100%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	9.56	0.17	1.7%	



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MATRIZ DE COMPETIDORES													
SECTOR	MANUFACTURAS DIVERSAS												
CODIGO	DESCRIPCION												
9603404060	PAINT,DISTEMPER,VARNISH/SIMILR BRUSHES EXC BRUSHES OF SUBHEADING 9603.30, NESOI												
ARANCEL NMF	4.0%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX,SG)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	62,513,220	0	0	24%	100.0%	0.0	4.0%	5.17	0.90	17.4%	3.76	0.32	8.4%
China	53,024,272	1	1	31%	84.8%	17.2	4.0%	7.24	2.56	35.3%	3.76	0.32	8.6%
Indonesia	5,541,207	3	2	32%	8.9%	2.0	4.0%	9.70	1.26	13.0%	3.69	0.25	6.7%
Taiwan	1,286,551	2	3	-23%	2.1%	-12.0	4.0%	7.44	0.19	2.6%	3.46	0.29	8.4%
Canada	713,338	6	4	18%	1.1%	-0.2	4.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.
Alemania	290,597	5	5	-15%	0.5%	-1.6	4.0%	34.13	2.37	7.0%	8.50	0.33	3.9%
Japón	243,352	14	7	55%	0.4%	0.2	4.0%	2.66	0.11	4.2%	1.49	0.13	8.8%
Korea	190,703	17	8	53%	0.3%	0.2	4.0%	3.57	0.46	12.8%	5.97	0.18	2.9%
Suecia	81,296	21	14	55%	0.1%	0.1	4.0%	1.48	0.08	5.3%	3.07	0.11	3.7%
Vietnam	52,830	27	16	84%	0.1%	0.1	4.0%	n.d.	n.d.	n.d.	3.93	0.55	14.0%
Sri Lanka	18,961	25	18	58%	0.0%	0.0	0.0%	n.d.	n.d.	n.d.	1.50	0.12	7.8%
Rep Dominicana	0	43	43	0%	0.0%	0.0	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.
MATRIZ DE COMPETIDORES													
SECTOR	MANUFACTURAS DIVERSAS												
CODIGO	DESCRIPCION												
9615903000	HAIR PINS												
ARANCEL NMF	5.1%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX); 2.5% (SG)							
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA		
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO
Total	17,874,891	0	0	14%	100.0%	0.0	5.1%	34.31	0.34	1.0%	5.52	0.32	5.7%
China	11,530,851	1	1	26%	64.5%	21.3	5.1%	28.66	2.47	8.6%	5.23	0.30	5.7%
Korea	4,246,028	2	2	13%	23.8%	-1.1	5.1%	52.94	3.92	7.4%	10.93	0.58	5.3%
Francia	557,164	4	3	-1%	3.1%	-2.3	5.1%	35.23	2.00	5.7%	4.35	0.25	5.9%
Colombia	470,163	3	4	-23%	2.6%	-10.2	0.0%	3.48	0.07	2.0%	3.13	0.22	7.0%
Japón	442,525	11	5	70%	2.5%	2.0	5.1%	72.35	3.21	4.4%	8.29	0.26	3.1%
Hong Kong	255,714	9	6	16%	1.4%	0.1	5.1%	32.80	4.30	13.1%	7.56	0.85	11.2%
Tailandia	144,664	15	7	113%	0.8%	0.7	5.1%	22.10	4.05	18.3%	17.44	1.10	6.3%
Italia	31,266	12	9	25%	0.2%	0.1	5.1%	79.18	6.07	7.7%	16.71	0.25	1.5%
India	19,373	17	10	60%	0.1%	0.1	0.0%	45.35	4.00	8.8%	10.68	2.68	25.1%
Brazil	15,833	16	11	51%	0.1%	0.1	0.0%	n.d.	n.d.	n.d.	2.98	0.17	5.9%
Rep Dominicana	0	8	30	-100%	0.0%	-1.9	5.1%	n.d.	n.d.	n.d.	8.95	0.67	7.4%



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MATRIZ DE COMPETIDORES														
SECTOR	MANUFACTURAS DIVERSAS													
CODIGO	DESCRIPCION													
9616200000	POWDER PUFFS & PADS FOR APPLICATION OF COSMETICS & TOILET PREPARATIONS													
ARANCEL NMF	4.3%	PREFERENCIAS				Free (A+,AU,CA,CL,D,E,IL,J,JO,MX,SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	40,203,304	0	0	19%	100.0%	0.0	4.3%	30.65	0.34	1.1%	13.92	0.59	4.2%	
China	16,863,403	1	1	20%	41.9%	1.9	4.3%	34.34	2.83	8.2%	11.88	0.53	4.5%	
Korea	5,376,446	4	2	33%	13.4%	4.8	4.3%	49.56	1.77	3.6%	14.74	0.62	4.2%	
Mexico	4,055,741	12	3	116%	10.1%	9.2	0.0%	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
Malasia	3,380,288	5	4	21%	8.4%	0.5	4.3%	40.80	4.34	10.6%	40.51	1.23	3.0%	
Japón	2,502,255	2	5	-7%	6.2%	-10.7	4.3%	45.50	4.46	9.8%	48.32	1.08	2.2%	
Tailandia	2,174,550	9	7	54%	5.4%	3.5	4.3%	53.87	3.84	7.1%	20.88	0.98	4.7%	
India	798,640	20	8	288%	2.0%	2.0	4.3%	8.92	3.54	39.7%	3.78	0.30	7.8%	
Alemania	505,404	13	9	30%	1.3%	0.4	4.3%	106.83	4.41	4.1%	36.88	0.39	1.1%	
Indonesia	380,144	21	12	131%	0.9%	0.9	4.3%	24.82	2.80	11.3%	16.75	1.07	6.4%	
Pakistan	65,953	22	17	0%	0.2%	0.2	4.3%	n.d.	n.d.	n.d.	2.22	0.26	11.7%	
Rep Dominicana	0	44	44	0%	0.0%	0.0	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	n.d.	
MATRIZ DE COMPETIDORES														
SECTOR	MANUFACTURAS DIVERSAS													
CODIGO	DESCRIPCION													
9618000000	TAILORS' DUMMIES & OTHER MANNEQUINS;AUTOMATONS & OTHER ANIMATED DISPLAYS FOR SHOP WINDOW DRESSING													
ARANCEL NMF	4.4%	PREFERENCIAS				Free (A,AU,CA,CL,E,IL,J,JO,MX,SG)								
PAIS	EXPO A EE.UU. US\$	PUESTO POR VALOR EXPORTADO A EE.UU.		Var % PROM ANUAL	Part %	VAR DE LA PART	ARANCEL EFECTIVO	VIA AEREA			VIA MARITIMA			
PROVEEDOR	2004	2000	2004	00/04	2004	00/04		PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	PRECIO CIF US\$/ KG	FLETE US\$/ KG	Part % FLETE / PRECIO	
Total	43,205,024	0	0	11%	100.0%	0.0	4.4%	25.42	0.32	1.3%	8.38	0.68	8.1%	
China	18,443,302	2	1	27%	42.7%	17.5	4.4%	20.48	3.43	16.8%	8.31	0.72	8.7%	
Canada	5,891,256	1	2	-9%	13.6%	-16.2	4.4%	39.31	9.65	24.6%	n.d.	n.d.	n.d.	
Italia	3,518,731	4	3	18%	8.1%	1.7	4.4%	30.27	2.74	9.0%	19.58	0.89	4.6%	
Taiwan	3,211,510	5	4	19%	7.4%	1.9	4.4%	67.40	1.45	2.2%	4.10	0.44	10.9%	
Hong Kong	2,187,875	3	5	-3%	5.1%	-3.8	4.4%	34.31	3.67	10.7%	15.34	0.75	4.9%	
España	930,543	22	10	144%	2.2%	2.1	4.4%	20.42	0.73	3.6%	28.82	0.87	3.0%	
Vietnam	910,527	33	11	177%	2.1%	2.1	4.4%	15.24	3.30	21.7%	7.08	0.55	7.8%	
Bélgica	808,722	13	12	25%	1.9%	0.7	4.4%	17.43	2.19	12.6%	27.80	1.09	3.9%	
Brazil	530,536	21	14	108%	1.2%	1.1	4.4%	20.07	4.98	24.8%	5.81	1.47	25.2%	
Jordania	67,360	34	20	0%	0.2%	0.2	4.4%	568.99	2.94	0.5%	n.d.	n.d.	n.d.	
Rep Dominicana	0	60	59	-100%	0.0%	0.0	0.0%	12.81	3.11	0.0%	n.d.	n.d.	n.d.	



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Acuerdos comerciales o esquemas unilaterales de tratamiento arancelario

Abreviatura	Esquema o Acuerdo
A+	Países de menor desarrollo relativo beneficiados por el SGP (Sistema General de Preferencias)
A	Países en desarrollo beneficiados por el SGP (Sistema General de Preferencias)
CA	Canadá
CL	Chile
D	Países africanos beneficiados beneficiarios del AGOA (African Growth and Opportunity Act)
E - E*	Países de la Cuenca del Caribe beneficiados del CBERA (Caribbean Basin Economic Recovery Act)
R	Países de la Cuenca del Caribe beneficiados del CBTPA (United States-Caribbean Basin Trade Partnership Act of 2000)
IL	Israel
J - J* - J+	Países andinos beneficiados del ATPA (Andean Trade Preference Act) o ATPDEA (Andean Trade Promotion and Drug Eradication Act)
JO	Jordaniaia
MX	México
SG	Singapur
AU	Australia

Fuente: Cálculos Araujo Ibarra & Asociados S.A. Basados en cifras de US International Trade Commission