



**USAID**  
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## Subject Outlines/Codes: Industrial Development

A Mandatory Reference for ADS Chapter 502

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## INDUSTRIAL DEVELOPMENT

Instructions: This category groups together material regarding industrial conditions in cooperating countries; their potential for development; technical and managerial aspects of industrial development; and procedures, policy, and methods of implementing industrial programs and projects.

<b>Subject Files</b>	<b>File Classification</b>	<b>Description of Records</b>
<b>Industrial Development</b>	<b>General</b>	<b>Correspondence, reports, and evaluative and planning material regarding industrial technical aid aspects of the foreign aid program, including program purpose and concept, and decisions or conditions affecting the course of its conduct. Includes mechanization of industries in cooperating countries.</b>
Aerial Photography and Mapping	IND 1	Correspondence, reports, and evaluative and planning material regarding map making and related ground and aerial surveys.
Cooperatives and Credit	IND 2	Correspondence, reports, and evaluative and planning material regarding development of cooperatives and credit in cooperating countries. Includes industrial development banks and cottage industries.
Engineering	IND 3	Correspondence, reports, and evaluative and planning material regarding architecture, and engineering development programs in cooperating countries, which are not classifiable under other outlines.
Industrial Management and Controls	IND 4	Correspondence, reports, and evaluative and planning material regarding methods of establishing ownership, management practices, business ethics, corruption, profit sharing, business failures, bankruptcy, etc. Includes government ownership or control of business and industry and the expropriation or confiscation of national or foreign owned industry or property and restitution or compensation by the takeover government. Subdivide by type of industry or by name of company if volume warrants.
Manufacturing and Processing	IND 5	Correspondence, reports, and evaluative and planning material regarding manufacture of electrical equipment, forest products, meat

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		processing, manufacture of textiles, milling, machinery reproduction and fabrication of metals. Includes fertilizer production and supply. Arrange alphabetically by type of industry where volume warrants.
Marketing and Distribution	IND 6	Material covering trade fairs and marketing and distribution of processed dairy products, agricultural and forest products, in cooperating countries. Includes export promotion.
Mining	IND 7	Correspondence, reports, and evaluative and planning material regarding ore exploration, development, refining, and smelting; and oil exploration, extracting, and refining in cooperating countries. Case file by type of industry if volume warrants.
Nuclear Energy	IND 8	Correspondence, reports, and evaluative and planning material regarding the use of nuclear energy for industrial purposes in cooperating countries.
Power	IND 9	Correspondence, reports, and evaluative and planning material regarding development and planning for power production, distribution, operation, and management in cooperating countries. Include utilities.
Productivity	IND 10	Technical information on industrial productivity, including statistics, indices, and measurements, and concepts and techniques.
Research	IND 11	Communications regarding USAID policy, procedures, and operational guidelines for industrial research. Limited to activities not classifiable under other secondary or tertiary subdivisions of this outline. Includes industrial standards.
Service Industries	IND 12	Correspondence, reports, and evaluative and planning material regarding service industries in cooperating countries. Includes maintenance and repair industries; development and economic growth of tourism as an industry; and warehousing and storage facilities. Case file by type of industry if volume warrants.
Telecommunications	IND 13	Correspondence, reports, and evaluative and planning material regarding telecommunications

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		programs in cooperating countries. Includes radio, telephone, and telegraph.
Energy Development and Production	IND 14	Correspondence, reports, and evaluative and planning material regarding the specific development of various types of energy; facilities used to produce energy for industrial and domestic consumption; construction, availability, and utilization of facilities; energy producing programs.

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