

**FAF²: PROVISIONAL COMMODITY
ORIGIN-DESTINATION ESTIMATES**

FINAL REPORT

Submitted to

**Office of Freight Management and Operations
Federal Highway Administration
Washington DC**

Prepared by

Battelle

The Business of Innovation

In Association with

MacroSys Research and Technology



University of Tennessee

November, 2007

TABLE OF CONTENTS

	<u>Page</u>
1.0 INTRODUCTION.....	1
1.1 Report Organization.....	2
2.0 FREIGHT MOVEMENT BY HIGHWAY	3
2.1 Introduction.....	3
2.2 Principal Data Sources.....	3
2.3 Methodology for Domestic Freight	4
2.3.1 Determine Annual Growth of Highway Freight at the National Level	5
2.3.1.1 Freight Tonnage.....	5
2.3.1.2 Freight Value	6
2.3.2 Estimate Growth Factors for Each O-D Pairs of FAF Regions	7
2.3.2.1 1 st Determine Annual State Growth	7
2.3.2.2 2nd Estimate County Share of State Growth.....	8
2.3.2.3 3rd Estimate FAF Regional Growth.....	8
2.3.2.4 4th Estimate Annual Growth Factors for Each O-D Pairs of FAF Regions	9
2.3.3 Estimate Growth of Highway Freight for Each FAF O-D Pair	10
2.3.4 Determine the Provisional Freight Flow Estimates for Each FAF O-D Pairs	11
2.4 Methodology for International Freight	11
2.4.1 Determine State Transborder Highway Freight to and from Canada and Mexico by Port of Exit and Entry	12
2.4.2 Disaggregate State Level Imports and Exports into FAF Regions	12
2.4.2.1 Imports.....	13
2.4.2.2 Exports.....	15
3.0 FREIGHT MOVEMENT BY AIR	17
3.1 Introduction.....	17
3.2 Data Sources	17
3.2.1 OAI Data.....	17
3.2.2 Census Foreign Trade Data.....	18
3.2.3 Further Notes on the Data	19
3.3 Combining Census and OAI Data.....	20
3.3.1 Cross-Walks for Commodity and Geographic Information.....	20
3.3.2 Estimating Flows by Weight.....	21
3.3.3 Estimating Commodity Composition and Value	23
3.3.3.1 International Routes.....	23
3.3.3.2 Domestic Routes.....	25
3.4 Forecasting Data for the Remainder of the Year	26
3.4.1 Forecasting the OAI Data for Tons Shipped.....	26
3.4.1.1 Mathematical Specification of the Adjusted Tons and Forecasts: 27	27
3.4.2 Forecasting the Commodity Distribution and Price.....	30

TABLE OF CONTENTS (CONTINUED)

3.4.2.1	International Shipments.....	30
3.4.2.2	Domestic Shipments.....	31
3.4.3	Conclusion	31
4.0	FREIGHT MOVEMENT BY RAIL	32
4.1	Introduction.....	32
4.2	Principal Data Sources.....	33
4.3	Domestic Rail Flows.....	34
4.3.1	Rail Flows to Deep-Draft Ports.....	36
4.4	Methodology for International Freight	37
4.4.1	Methodology for International Freight	37
4.4.2	Determine State-Level Transborder Rail Freight to and from Canada and Mexico 37	
4.4.2.1	Imports.....	38
4.4.2.2	Exports.....	38
4.4.2.3	Initial Aggregation.....	38
4.4.3	Disaggregate Estimates of Transborder Rail Freight by State to FAF-Level Estimates.....	39
4.4.3.1	Imports.....	39
4.4.3.2	Exports.....	39
4.4.4	Allocate FAF-Level Flows to Ports	40
4.4.4.1	Imports.....	40
4.4.4.2	Exports.....	41
4.4.5	Combine Import and Export Data.....	41
4.4.6	Future Directions	41
5.0	FREIGHT MOVEMENT BY WATER.....	43
5.1	Domestic Waterborne Freight.....	43
5.1.1	Data Sources	43
5.1.2	Methodology.....	43
5.1.2.1	Weight Estimates.....	44
5.1.2.2	Value Estimates.....	44
5.2	International Freight by Water.....	45
5.2.1	Data Sources	45
5.2.2	Methodology.....	45
6.0	FREIGHT MOVEMENT BY PIPELINE.....	47
6.1	Introduction.....	47
6.2	Data Sources	47
6.3	Estimation Methodology.....	48
6.3.1	Domestic Movements by Pipeline	48
6.3.2	International Movements by Pipeline	49
7.0	COMPILATION OF PROVISIONAL DATABASES	50

TABLE OF CONTENTS (CONTINUED)

7.1	Introduction.....	50
7.2	Provisional Databases.....	50
8.0	CONCLUSIONS.....	51
9.0	REFERENCES.....	52
	APPENDIX A COMPARISON OF DATA SOURCES AND FORECASTS.....	A-1

List of Tables

Table 4-1.	Relationship between Employment, Demographic, and Rail Flow.....	35
Table 4-2.	FAF Commodity Definitions and PPI.....	36
Table 6-1.	Data Availability for Freight Movement by Pipeline.....	48
Table A-1.	A Comparison of the OAI and Customs Data with FAF.....	A-1
Table A-2.	Third Quarter Forecasts of Tons Enplaned by Foreign Carriers (in 1,000s).....	A-5
Table A-3.	Fourth Quarter Forecasts of Tons Enplaned by All Carriers (in 1,000s).....	A-6

List of Figures

Figure 6-1.	Petroleum Administration for Defense Districts (PADD).....	47
Figure 7-1.	Provisional O-D Databases.....	50

1.0 INTRODUCTION

The Office of Freight Management and Operations of the Federal Highway Administration (FHWA) is responsible for the development of the Freight Analysis Framework (FAF) including the commodity origin-destination (O-D) database. FAF integrates data from a variety of sources to estimate commodity flows and related freight transportation activity among states, regions, and major international gateways. The commodity origin destination (O-D) database contains commodity flows between domestic origins and destinations, exports between domestic origins and foreign destinations and the port of exit, and imports between foreign origins and domestic destinations via a port of entry. Each record contains zone of origin, zone of destination, port of entry or exit (which applies only to export and import flows), type of commodity, mode of transportation for domestic portions of the flow, value in millions of dollars, and tons in thousands of short ton.

The FAF commodity origin destination database lays the foundation for transportation infrastructure analysis. With regard to the first generation of the FAF, FHWA relied upon data provided by private and proprietary sources. However, this arrangement limited the data usage to United States Department of Transportation (USDOT) only. State DOTs and local metropolitan planning organizations (MPOs) do have access to the products from the usage of these data but not to the data itself.

To overcome the limitations of FAF's commodity data issue, FHWA recently developed the next generation of the FAF known as FAF². The commodity O-D data used in developing FAF² data are based on the 2002 Commodity Flow Survey (CFS) and a host of other public data sources. For data quality reasons, FAF² freight flow O-D coverage is limited to 131 freight analysis zones that include 114 CFS freight O-D zones and 17 major ports, border crossings, and freight ports.

In an attempt to make the FAF into a useful tool for measuring and analyzing the changing world of freight transportation, FHWA intends to develop annual estimates of commodity movements including all modes of transportation starting with year 2005 and 2006. The goal is to provide practitioners in the area of economic development and transportation planning with the latest update – provisional data on goods movement. For example, the provisional estimate for calendar year 2006 is to be released by the end of February 2006; and the provisional estimate for 2007 is to be released by February 2007. The provisional estimates will be developed based on publicly available freight data sources and methods that can be fully disclosed to the general public.

This report presents a description of the public data sources and methodologies for extracting freight information from yearly, quarterly, and monthly publicly available publications for the current year or past years and to generate provisional estimates of freight movement by mode for the current year. State level summary tables of the provisional estimates of volume and value of commodity movements by mode are also presented in this report.

1.1 Report Organization

The remainder of the report is organized as follows:

Chapter 2 presents the data sources and methodology used in developing the provisional estimates for freight movement by highway (both domestic and international). International movements by land border crossings include import and export between the U.S. and Mexico, and between the U.S. and Canada via land border crossings.

Chapter 3 presents the data sources and methodology used in developing the provisional estimates for freight movement by air (both domestic and international). International movements by air include international air cargo covering both import and export.

Chapter 4 presents the data sources and methodology used in developing the provisional estimates for freight movement by rail (both domestic and international). International movements by rail include all rail shipments to and from Canada, Mexico, and countries outside North America that use rail for the domestic portion of the movement.

Chapter 5 presents the data sources and methodology used in developing the provisional estimates for freight movement by water (both domestic and international). International movements by water include import and export between the U.S. and the other seven international trade regions via seaports.

Chapter 6 presents the data sources and methodology used in developing the provisional estimates for freight movement by pipeline.

2.0 FREIGHT MOVEMENT BY HIGHWAY

2.1 Introduction

This chapter presents a discussion of the methodology used for preparing the provisional estimates of FAF origin-destination-commodity-tonnage-value freight flow matrix for highway mode of transportation. It covers both domestic and transborder highway freight transportation. The provisional estimates are for 2005 and 2006. The estimation methods are formulated based on the FAF²'s 2002 benchmark estimates, and the latest publicly available and reliable information from different data sources.

2.2 Principal Data Sources

The following are the main data sources used in developing the estimates for freight movement by highways, both domestic and international by land border crossings.

Monthly Trucking Tonnage Report – Published by the American Trucking Association (ATA) and provides up-to-date information on the trends of for-hire trucking activities. This monthly trucking tonnage index is based on an ongoing ATA survey of monthly tonnage by Class I and II general freight carriers. It includes both large and small truckload carriers, along with less-than-truckload carriers. The data are released with five weeks of time lag.

County Business Pattern Database – Published by the U.S. Census Bureau on an annual basis and provides national, state, and county level data on payroll, employment, and number of establishments by detailed NAICS industries. The series provides subnational economic data by industry and excludes data on self-employed individuals, employees of private households, railroad employees, agricultural production employees, and most government employees. The report is released with a two-year time lag. It can be accessed at <http://www.census.gov/epcd/cbp/view/cbpview.html>.

Gross State Product – Prepared by the Bureau of Economic Analysis (BEA) of the U.S. Department of Commerce and provides data on gross state product including components of gross state product like compensation of employees, operating surplus, taxes, etc. Gross domestic product (GDP) by state is the state counterpart of the nation's GDP and is derived as the sum of the GDP originating in all the industries in the state. The data are published with a one-year time lag. It can be accessed at <http://www.bea.gov/regional/>.

State Personal Income – Published by BEA of the U.S. Department of Commerce on a quarterly basis. Data on state personal income, employment, and compensation for NAICS industries are available from this source. Personal income is the income received by all persons from all sources. It is measured before the deduction of personal income taxes and other personal taxes and is reported in current dollars (no adjustment is made for price changes). Data are published with a three-month time lag. It can be accessed at <http://www.bea.gov/regional/>.

Monthly Manufacturers' Shipments, Inventories, and Orders (M3) Survey – Conducted by the Census Bureau, it provides broad-based monthly statistical data on the economic conditions in the domestic manufacturing sector. It measures current industrial activity and provides an indication of future production commitments. The value of shipments measures the value of goods delivered during the month by domestic manufacturers. The data are released with a two-month time lag. The survey results can be accessed at <http://www.census.gov/indicator/www/m3/> as of January 2006.

Monthly Wholesale Trade Survey – The Census Bureau provides monthly estimates of sales and inventories of wholesale trade industries. This provides statistics on sales, and inventory/sales ratios along with standard errors. Data are both seasonally adjusted and unadjusted. The data are released six weeks after the close of the reference month. It can be accessed at <http://www.census.gov/mwts/www/mwts.html>.

Surface Transborder Freight Database – Published by the Bureau of Transportation Statistics (BTS) and contains data on North American merchandise trade by commodity, surface mode (rail, truck, pipeline, mail, and other), and by port of entry and geographic detail for the U.S. trade to and from Canada and Mexico. This source provides the dollar value of both imports and exports, and tonnage of imports. The data are published with a three-month time lag. It can be accessed at <http://www.bts.gov/programs/international/transborder/>.

Producer Price Index – Measures the average change over time in the prices received by domestic producers of goods and services. This measures price changes from the point of view of the producer. The data are reported by detailed industry and detailed type of commodities. The Bureau of Labor Statistics (BLS) publishes these data on a monthly basis with a time lag of one-month.

2.3 Methodology for Domestic Freight

The method used for preparing annual provisional origin-destination (O-D) freight flow metrics for domestic highway freight transportation involves the following steps:

1. Determine annual growth of highway freight tonnage and value at the national level.
2. Estimate growth factors for each O-D pairs at the FAF region level.
3. Estimate annual growths of each O-D pairs by applying the respective O-D regional growth factors to the national annual growth.
4. Determine the provisional freight level (in terms of tonnage and value) of each O-D pairs for 2005 and 2006 by adding the growths to the freight level of the corresponding O-D pairs in the FAF² benchmark year or the provisional estimate of the previous year.

This approach can be characterized as an ‘updating approach.’ In comparison to producing provisional commodity O-D estimates entirely from updated input data, this approach, which

produces provisional estimates by adding estimated growths (or changes) to the corresponding estimates in the benchmark year, has the following advantages:

- It fully utilizes all relevant new information including the most recent data, which become available after the benchmark year, to allow the provisional estimates to capture any changes that occurred after the benchmark year.
- It takes full advantage of the knowledge and detailed information embodied in the estimates of the benchmark year, but not available for the provisional estimates.

2.3.1 Determine Annual Growth of Highway Freight at the National Level

The following four definitions are important for the discussions presented in this document.

Estimates of highway freight – indicates the level of or volume of highway freight in a year with units of short ton and dollar. “Estimates of highway freight” and “highway freight” are used interchangeably in this report.

Growth – is defined as the change in highway freight either in terms of tons or dollar value between two years. Unless otherwise specified, it is calculated as the difference between highway freight for the current year and highway freight for the previous year. Its units are tons and dollars.

Rate of growth – indicates the relative magnitude of growth when growth is compared to the level of the base year. Rate of growth is expressed in percent. “Rate of growth” and “growth rate” are used interchangeably in this report.

Current year – refers to the years for which provisional estimates are prepared, i.e., 2005 and 2006.

2.3.1.1 Freight Tonnage

The monthly trucking tonnage index published by the American Trucking Association (ATA) in the Monthly Truck Tonnage Report and highway tonnage reported in the FAF benchmark year are used in preparing the provisional domestic freight tonnage carried by trucks on the highway. The formula for deriving the provisional tonnage estimate at the national level is given by the following equation.

$$T_t = \frac{T_0 * (I_t/I_{2002})}{100}$$

Where T_t = National tonnage by truck for year t (t = 2005 and 2006)
 T_0 = Truck tonnage for FAF benchmark year, i.e., 2002
 I_t = Trucking tonnage index for year t
 I_{2002} = Trucking tonnage index for 2002

This estimate provides the national aggregate tons of freight shipment by truck. The freight tonnage by two-digit SCTG commodity is derived by using the following procedure:

1. First, the current year (i.e., 2005 and 2006) output of commodities is multiplied by the corresponding ton-per-output ratios for the FAF benchmark year to derive tonnages by type of commodities. The information on output by type of commodity is obtained from the Census Bureau's Monthly Manufacturers' Shipments, Inventories, and Orders (M3) Survey. The type of commodities from these data source is established based on each industry's primary product.
2. Second, commodity shares are calculated based on the commodity distribution of the above tonnage estimates.
3. Third, these shares are used to break down the growth in national highway freight tonnage, estimated with ATA data, into growth in tonnage by two-digit SCTG commodity.
4. Finally, the national aggregate tonnage growth by type of commodity is added to the FAF benchmark estimates to provide the national aggregate tonnage by type of commodity for the provisional years.

In this method, both highway freight weight/value ratio by commodity and highway shipment tonnage to output-value ratio by commodity in the current year are assumed to remain the same as in the FAF benchmark year. The advantage of this method is that it utilizes the latest available indicator on the growth of highway freight tonnage.

2.3.1.2 Freight Value

Freight value is determined not only by its tonnage but also by its weight/value ratio. Weight/value ratio, in turn, changes over time due to changes in the commodity components of freight and changes in their prices. The freight value is estimated using data from the 2002 FAF benchmark database, and the value of output by industry from the Census Bureau's Monthly Manufacturers' Shipments, Inventories, and Orders (M3) Survey.

1. First, the current year (i.e., 2005 and 2006) output of commodities is multiplied by the corresponding ton-per-output ratios for the FAF benchmark year to derive freight tonnage by type of commodities. Data on output by type of commodity are obtained from the Census Bureau's Monthly Manufacturers' Shipments, Inventories, and Orders (M3) Survey. The type of commodities from this data source is determined based on each industry's primary product.
2. Second, commodity shares are calculated based on the tonnage estimates above.
3. Third, these shares are used to disaggregate the growth in national highway freight tonnage, estimated with ATA data, into growth in tonnage by two-digit SCTG commodity.

4. Fourth, multiplying the growths in tonnage at two-digit SCTG commodity level with the their corresponding value/weight ratios obtained from the FAF benchmark year yields the growth in value of highway freight by commodity. The value/weight ratios of the FAF benchmark year are adjusted for inflation on the basis of changes in the producer prices at two-digit SCTG levels. The producer price indexes are obtained from Bureau of Labor Statistics (BLS).
5. Finally, adding the growth in freight value by type of commodity to the corresponding FAF benchmark year freight value provides the current year freight value by type of commodity. Note that the FAF benchmark year freight value by commodity are also adjusted for inflation.

This method assumes that highway shipment tonnage to output value ratio by commodity are assumed to remain the same in the current year as in the FAF benchmark year. The approach takes advantage of the available current information on the growth of highway freight tonnage, as well as the changes in prices.

2.3.2 Estimate Growth Factors for Each O-D Pairs of FAF Regions

The purpose of preparing growth factors is to enable the annual provisional commodity O-D estimates to capture the impacts of differences in regional growths on freight shipments. A State-County-FAF Region approach was used in estimating the regional growth factors. There are three reasons for using this approach. First, all the necessary economic data for estimating regional growth factors are timely available at the state level, not at the FAF regional level. Second, most of the economic data that can be used for estimating regional growth factors are available at the county level, are not readily available in a timely fashion for the provisional estimate purpose. These kinds of data are usually released with a time lag of more than one year, and hence could not be used as primary inputs for our purpose. Third, counties are sub-regions to both states and FAF regions, and hence they provide a bridge for the crosswalk between states and FAF regions.

The approach for estimating growth factors for each O-D pairs involves the following steps:

- 1st Determine annual state growth rates
- 2nd Estimate county share of state growth
- 3rd Estimate annual FAF regional growth
- 4th Estimate annual growth factors for each O-D pairs at the FAF region level

2.3.2.1 1st Determine Annual State Growth

The best indicator of the size and growth of a state's economy is its Gross State Product (GSP). Similar to Gross Domestic Product (GDP) at the national level, GSP measures the annual net output of a state's economy. Given the positive link between freight and output, freight grows as the economy grows, and hence GSP can serve as a reasonable indicator of freight growth.

GSP by state are published by the Bureau of Economic Analysis (BEA) and can be used to directly calculate the annual growth rate of states. However, the GSP data are only available with a lag of one year. Currently, 2005 is the latest year for which GSP data are readily available. This creates a timeliness problem for FAF annual provisional commodity O-D estimates, whose annual updates for a year are scheduled to be completed at the end of the same year. In order to overcome this problem, the State Quarterly Personal Income statistics from BEA is used to calculate state annual growth rates for the current year.¹ Currently, the state quarterly personal income estimates are available with a lag of about three months, which implies that three quarters data are available for estimating the current year annual growth rates of GSP.² Using the quarterly personal income statistics, the current year growth of GSP by state is estimated by the following relationship:

$$\Delta GSP_s = SG_s * GSP_{s,t-1}$$

Where: ΔGSP_s = Current year growth of GSP for state s (\$)
 SG_s = Current year GSP growth rate (approximated by the growth of personal income) for state s (%)
 $GSP_{s,t-1}$ = State GSP for previous year for state s (\$)

2.3.2.2 2nd Estimate County Share of State Growth

In order to calculate the FAF regional growth, state growth factors are allocated among counties of that state, estimate the county's share of the state growth, and then sum county growths up to FAF regional growth.³ Current year growths of counties are estimated using the following formula:

$$\Delta CG_{k,s} = \Delta GSP_s * CS_{k,s}$$

Where: $\Delta CG_{k,s}$ = Current year growth of county k in state s (\$)
 ΔGSP_s = Current year growth of GSP for state s (%)
 $CS_{k,s}$ = Share of county k in the GSP of state s (\$)

The county shares in state GSP is estimated with the most recent data on total payroll of a county, which is obtained from the Census Bureau's County Business Patterns. These data are released with a lag of two years.

2.3.2.3 3rd Estimate FAF Regional Growth

Current year FAF regional growths are calculated by summing up current year growths of counties within a given FAF region.

¹ State personal income is the income that is received by the residents of that state. Personal income is the most significant component and the main driving force of the GSP of a state.

² State personal income for the missing quarters of the current year are estimated based on the available two quarter personal income data for the current year and personal income data for earlier years.

³ Note that some FAF regions and states are the same, which means that the state growth and FAF regional level growth will be the same.

$$\Delta RG_j = \sum \Delta CG_{k,j}$$

Where: ΔRG_j = Growth for region j

$\Delta CG_{k,j}$ = Current year growth of county k in region j

2.3.2.4 4th Estimate Annual Growth Factors for Each O-D Pairs of FAF Regions

Estimates of current year growths for all FAF regions provide the basic input information necessary for estimating annual growth factors of FAF O-D pairs. Instead of attempting to estimate the economic-spatial relationship between each pair of FAF regions using geo-spatial interaction models, such as various gravity models, the approach uses an interregional flow modifier method, which was developed by MacroSys in its multi-regional Input-Output modeling research, for deriving growth factors of FAF O-D pairs. The method involves the following basic steps.

A. Converting economic growth into pseudo-growth in highway freight

The conversion of economic growth into pseudo-growth in highway freight tonnage is given by the following relationship:

$$\Delta PGT_{i,j} = \frac{\Delta CEG_{i,j}}{\Delta CGSP_{i,j,t-1}} * T_{i,j,t-1}$$

Where:

$\Delta PGT_{i,j}$ = Pseudo-growth in highway freight tonnage between two regions (region i and region j)

$\Delta CEG_{i,j}$ = Combined economic growth of the two regions for the current year, (i.e., region i and region j)

$CGSP_{i,j,t-1}$ = Combined economic size of the two regions (i.e., region i and region j) for previous year or t-1

$T_{i,j,t-1}$ = Highway freight tonnage between region i and region j for previous year.

The combined economic growth and the combined economic size of region i and j in the above formula are established based on the real dollar state GSP of region i and j.

Similarly, the conversion of economic growth into pseudo-growth in highway freight value is accomplished using the following formulation:

$$\Delta PGV_{i,j} = \frac{\Delta CEG_{i,j}}{\Delta CGSP_{i,j,t-1}} * V_{i,j,t-1}$$

Where:

$\Delta PGV_{i,j}$ = Pseudo-growth in highway freight value between

two regions (region i and region j)
 $\Delta CEG_{i,j}$ = Combined economic growth of the two regions for the current year, (i.e., region i and region j)
 $CGSP_{i,j,t-1}$ = Combined economic size of the two regions (i.e., region i and region j) for previous year or t-1
 $V_{i,j,t-1}$ = Highway freight value between region i and region j for previous year

The freight value is estimated using current dollar values of the combined economic growth and the combined economic size of region i and j. The combined economic size and growth of the regions are estimated using state GSP statistics.

B. Estimating annual growth factor for each FAF O-D pair

Let $\Delta TPGT$ be the sum of all pseudo-growths of all FAF O-D pairs in highway freight tonnage ($= \sum \Delta PGT_{i,j}$), $\Delta PGT_{i,j}$ be pseudo-growth in highway freight tonnage of each O-D pair. Then the annual freight tonnage growth factor for each FAF O-D pair, $GFT_{i,j}$, is given by:

$$GFT_{i,j} = \frac{\Delta PGT_{i,j}}{\sum \Delta PGT_{i,j}} \text{ or } \frac{\Delta PGT_{i,j}}{\Delta TPGT}$$

Let $\Delta TPGV$ be the sum of all pseudo-growths of all FAF O-D pairs in highway freight value ($= \sum \Delta PGV_{i,j}$), and $\Delta PGV_{i,j}$ be the pseudo-growth in freight value of each O-D pairs, then the annual freight value growth factors for each FAF O-D pairs, $GFV_{i,j}$ is given by:

$$GFV_{i,j} = \frac{\Delta PGV_{i,j}}{\sum \Delta PGV_{i,j}} \text{ or } \frac{\Delta PGV_{i,j}}{\Delta TPGV}$$

The separation between tonnage growth factors and value growth factors recognizes the differences in commodity components and their prices among FAF O-D pairs. The main advantage of the interregional flow modifier method is that it captures the special economic-spatial relationships developed over time among FAF regions and at the same time recognizes recent changes in these relationships.

2.3.3 Estimate Growth of Highway Freight for Each FAF O-D Pair

Once the annual growth factors are established, the estimation of growth in highway freight for each FAF O-D pairs is straight-forward and is obtained through the following formula.

- A. Let ΔGT be the annual growth of national highway freight tonnage,⁴ $GFT_{i,j}$ be the annual freight tonnage growth factor of FAF O-D pair between region i and region j, the annual growth for the FAF O-D pair in highway freight tonnage, $\Delta G_{i,j}$, is given by the formula:

⁴ Let T_t be the current year national tonnage and T_{t-1} be the previous year national tonnage, then the growth in national tonnage for current is equal to $T_t - T_{t-1}$.

$$\Delta G_{i,j} = \Delta GT * GFT_{i,j}$$

- B. Let ΔGV be the annual growth of national highway freight value, $GFV_{i,j}$ be the annual freight value growth factor of FAF O-D pair between region i and region j, the annual growth for the FAF O-D pair in highway freight value, $\Delta G_{i,j}$, is given by the formula:

$$\Delta G_{i,j} = \Delta GV * GFV_{i,j}$$

2.3.4 Determine the Provisional Freight Flow Estimates for Each FAF O-D Pairs

The provisional estimate of highway freight tonnage of a FAF O-D pair for the current year is calculated by adding its estimated annual tonnage growth to its freight tonnage in the 2002 FAF benchmark year (or the provisional estimate of the previous year if the current year is two or more years away from the benchmark year).

$$FT_{i,j,t} = FT_{i,j,t-1} + \Delta GT_{i,j,t}$$

Where: $FT_{i,j,t}$ = Highway freight tonnage for O-D pair i and j for year t

$FT_{i,j,t-1}$ = Highway freight tonnage for O-D pair i and j for year t-1.

$\Delta GT_{i,j,t}$ = Estimated annual tonnage growth for O-D pair i and j for year t

Similarly, the provisional estimate of highway freight value of a FAF O-D pair are calculated in the updating year by adding its estimated annual growth of freight value to its freight value in the FAF² benchmark year (or the provisional estimate of the previous year if the updating year is two or more years away from the benchmark year).

$$FV_{i,j,t} = FV_{i,j,t-1} + \Delta GV_{i,j,t}$$

Where: $FV_{i,j,t}$ = Highway freight value for O-D pair i and j for year t

$FV_{i,j,t-1}$ = Highway freight value for O-D pair i and j for year t-1

$\Delta GV_{i,j,t}$ = Estimated annual growth of value for O-D pair i and j for year t

2.4 Methodology for International Freight

The U.S. international freight shipments by highway are channeled to or coming from Canada and Mexico. Our general approach to estimating highway freight between U.S. and Canada, and between U.S. and Mexico follows the following steps:

1. Determine state transborder highway freight to and from Canada and Mexico by type of commodity, and port of exit and entry.
2. Disaggregate state level imports and exports into FAF regions based on information from BTS's Surface Transborder database, Census Bureau's County Business Patterns database, and 2002 FAF benchmark estimates.

2.4.1 Determine State Transborder Highway Freight to and from Canada and Mexico by Port of Exit and Entry

Statistics on the value of exports to Canada and Mexico, and tons and value of imports from Canada and Mexico by surface modes (highway, rail, and pipeline) are available from the Bureau of Transportation Statistics (BTS)'s North American Transborder Freight database. The data are reported by origin state (for exports) and destination state (for imports) using the Harmonized Schedule (HS) commodity classification method, and by port of exit (for exports) and port of entry (for imports). The data were converted into SCTG commodity classification using BTS's working cross-walk between HS and SCTG. The port of exit or entry in the North American Transborder Freight database and the port of exit and entry in FAF database are different. The data were converted from Transborder Freight database port of exit or entry into FAF port of exit or entry.

No data on the tonnage of U.S. exports to Canada and Mexico are available from this or any other data sources. Therefore an imports weight/value ratio approach was used to produce tonnage estimates of highway freight of U.S. exports to Canada and Mexico. Two sets of weight/value ratios at two-digit SCTG commodity level of detail are used for this purpose. One set of weight/value ratio are calculated based on imports statistics from Canada and the other set of ratios are computed using imports from Mexico. The ratios are country specific and therefore recognize the differences in trade between United States and Canada and trade between United States and Mexico. To reduce the impacts of variations in imports weight/value ratios over time and extreme weight/value ratios, it was necessary to smooth the import weight/value ratios by commodity using simple moving average (SMA) method. Multiplying the export values by the weight/value ratios of imports provide the tonnage of exports. This method assumes that the respective weight/value ratios of U.S. exports to Canada and Mexico are the same as the weight/value ratios of U.S. imports from Canada and Mexico at the 2-digit SCTG commodity level.

Currently, data from the Transborder Freight database are available up to November, 2006. Data for December, 2006 was not released at the time of developing these estimates. As such, the trade volume for the month of December was estimated based on the trade volume of the early months of the year and trade volumes of previous years.

2.4.2 Disaggregate State Level Imports and Exports into FAF Regions

Two separate sets of data are obtained from the Transborder Freight database, namely, (1) state exports and imports by type of commodity, and (2) state exports by port of exit and state imports by port of entry. However, no data is available on imports and exports by type of commodity,

port of exit or entry, and origin or destination state. A procedure was developed to fill in this data gap. The procedure keeps the original aggregate state level data by type of commodity, and by port of exit and entry unchanged. This means that when aggregating the detailed estimates into state level exports and imports by type of commodity, and state level exports by port of exit or imports by port of entry, the results would consistent with the actual data from the Transborder Freight database.

2.4.2.1 Imports

1st stage – at this stage, the statistics on *imports by type of commodity* for each state are distributed into FAF port of entry and destination region using shares from the 2002 FAF benchmark estimates. Country specific shares were used, which means that the shares used for Canada are different from those used for Mexico. This effort provides detailed data by type of commodity, country of origin, destination region, and port of entry.

Let $M_{i,c,s}$ = imports of commodity i from country c to state s , $S_{i,c,s,j,p}$ = share of imports of commodity i imported from country c to state s and region j through port of entry p ,⁵ then imports of commodity i from country c to state s and region j via port of entry p , $M_{i,c,s,j,p}$, is given by the following formula:

$$M_{i,c,s,j,p} = M_{i,c,s} * S_{i,c,s,j,p}$$

$$\text{Where: } \sum S_{i,c,s} = 1$$

There are some commodities (i.e., some of $M_{i,c,s}$) imported by states that do not have corresponding shares in the 2002 FAF benchmark estimates, because these commodities were not imported by the states in 2002. For these commodities, first, calculate state level average port of entry and FAF region shares from the 2002 FAF database, and then apply these shares to disaggregate the commodities into port of entry, and destination region. Let $M_{i,c,s}$ = imports of commodity i from country c to state s that do not have corresponding shares in the 2002 FAF database, $P_{c,s,j,p}$ = shares of port p in the total imports from country c to state s and region j , then imports of commodity i from country c to state s and region j via port of entry p , $M_{i,c,s,j,p}$, is calculated using the following relationship:

$$M_{i,c,s,j,p} = M_{i,c,s} * P_{c,s,j,p}$$

At this stage of the estimation process, imports of the state by type of commodity, when aggregated from the detailed estimates (or from $M_{i,c,s,j,p}$), would be the same as the actual data obtained from the Transborder Freight database. However, imports of the state by port of entry may not be consistent with the data from the Transborder Freight database anymore.

2nd stage, at this stage of the process, adjustments are made to the detailed estimates (i.e., to $M_{i,c,s,j,p}$) computed in the 1st stage to make it the same as the actual data when aggregated by port of entry, without affecting the actual commodity composition as reported in the Transborder database.

⁵ Note that the state level summation of the shares of each commodity adds up to 1.

Let $M_{c,s,p}$ = imports from country c to state s through port p from the Transborder database, and $\mu_{c,s,p}$ = estimated imports from country c to state s through port p compiled from the detailed estimates (i.e., from $M_{i,c,s,j,p}$), and let $\mu_{c,s,p} - M_{c,s,p} = \Delta M_{c,s,p}$. Clearly, $\Delta M_{c,s,p}$ could be greater/less than or equal to zero. Note that $\sum(\Delta M_{c,s,p} > 0) = \sum(\Delta M_{c,s,p} < 0)$. The objective is to adjust $M_{i,c,s,j,p}$ so that it is comparable to the actual data from the Transborder database when aggregated by port of entry or type of commodity at the state level. The adjustment process involves the following steps:

1. Whenever $\Delta M_{c,s,p} > 0$, adjust $M_{i,c,s,j,p}$ downward by multiplying it by $1 - (\Delta M_{c,s,p} / \mu_{c,s,p})$.
2. $\Delta M_{c,s,p}$ could be negative because $M_{c,s,p}$ is greater than $\mu_{c,s,p}$ or due to the fact that there are no corresponding estimates ($\mu_{c,s,p}$) during the first stage of the estimation process.

If $\Delta M_{c,s,p}$ is negative because $M_{c,s,p}$ is greater than $\mu_{c,s,p}$, then $\Delta M_{c,s,p}$ is added to the $M_{i,c,s,j,p}$. Since $\Delta M_{c,s,p}$ is not as detailed as $M_{i,c,s,j,p}$, the former was disaggregated so that it is possible to add it to the later. First, $\Delta M_{c,s,p}$ is broken down by type of commodity on the basis of the commodity distribution in the $\Delta M_{c,s,p} > 0$. $\Delta M_{c,s,p} > 0$ is equivalent to $\sum (M_{i,c,s,j,p} * (\Delta M_{c,s,p} / \mu_{c,s,p}))$. Let $M_{i,c,s,j,p} * (\Delta M_{c,s,p} / \mu_{c,s,p}) = \Delta M_{i,c,s,j,p} > 0$, then commodity

shares for each state ($Z_{i,c,s}$) from $\Delta M_{i,c,s,j,p}$ are calculated as $\sum^j \sum^p \Delta M_{i,c,s,j,p} / \sum^i$

$\sum^j \sum^p \Delta M_{i,c,s,j,p}$. These shares are applied to the $\Delta M_{c,s,p} < 0$ to provide $\Delta M_{i,c,s,p} < 0$.

$\Delta M_{i,c,s,p} < 0$ is not yet additive to $M_{i,c,s,j,p}$. Second, $\Delta M_{i,c,s,p} < 0$ is further disaggregated by destination FAF region. For this purpose, the latest available county level indicator from County Business Pattern database was used. Currently, 2004 is the latest year for which data are available from this data source. The shares of FAF regions in their respective total state payroll were calculated and applied to $\Delta M_{i,c,s,p} < 0$ to disaggregate it into FAF region level of detail (i.e., $\Delta M_{i,c,s,j,p} < 0$).

Whenever $\Delta M_{c,s,p}$ is negative due to unavailability of corresponding $\mu_{c,s,p}$, then include it as new record with the $M_{i,c,s,j,p}$. However, the $\Delta M_{c,s,p}$ is required to be disaggregated by type of commodity and destination FAF region before included as new records. First, use the commodity shares ($Z_{i,c,s}$), which are estimated above from $\Delta M_{i,c,s,j,p} > 0$ to disaggregate $\Delta M_{c,s,p} < 0$ by type of commodity. Second, distribute the $\Delta M_{i,c,s,p} < 0$ into destination FAF regions based on their shares in the total state payroll estimated from the County Business pattern database. These shares are multiplied by the $\Delta M_{i,c,s,p} < 0$ to provide the data at FAF region level of detail (i.e., $\Delta M_{i,c,s,j,p}$).

3. No adjustments are required if $\Delta M_{c,s,p} = 0$.

2.4.2.2 Exports

The procedure used for preparing disaggregated exports freight statistics are exactly the same as that used for imports.

1st stage – the statistics on *exports by type of commodity* for each state are disaggregated into FAF origin region and port of exit using shares from the 2002 FAF benchmark estimates. Country specific shares were applied for this purpose. This effort provides detailed data by type of commodity, country of destination, origin region, and port of exit.

Let $X_{i,c,s}$ = exports of commodity i to country c from state s , $S_{i,c,s,j,p}$ = share of exports of commodity i exported to country c from state s and region j through port of exit p , then exports of commodity i to country c from state s and region j via port of exit p , $X_{i,c,s,j,p}$, is given by:

$$X_{i,c,s,j,p} = X_{i,c,s} * S_{i,c,s,j,p}$$

$$\text{Where: } \sum S_{i,c,s} = 1$$

Not all exported commodities have corresponding shares in the 2002 FAF benchmark estimates. For these commodities, port and origin region shares were established from the 2002 FAF database. State level exports by type of commodity multiplied by these shares provide state exports by type of commodity, origin region, and port of exit. Let $X_{i,c,s}$ = exports of commodity i to country c from state s that do not have corresponding shares in the 2002 FAF database, $P_{c,s,j,p}$ = shares of port p in the total exports of state s and region j to country c , then exports of commodity i to country c from state s and region j via port of exit p , $X_{i,c,s,j,p}$, is calculated using the following relationship:

$$X_{i,c,s,j,p} = X_{i,c,s} * P_{c,s,j,p}$$

At the end of this stage, exports of states by type of commodity, when aggregated from the detailed estimates (or from $X_{i,c,s,j,p}$), would be the same as the actual data obtained from the Transborder Freight database. However, exports of states by port of exit may not be consistent with the actual data.

2nd stage, at this stage, adjustments are made to the detailed estimates (i.e., $X_{i,c,s,j,p}$) to make it equal to the actual data from the Transborder database, when aggregated by port of exit, or by type of commodity.

Let $X_{c,s,p}$ = exports to country c from state s through port p from the Transborder database, and $\mu_{c,s,p}$ = estimated exports to country c from state s via port p by aggregating the detailed estimates ($X_{i,c,s,j,p}$), and let $\mu_{c,s,p} - X_{c,s,p} = \Delta X_{c,s,p}$. Clearly, $\Delta X_{c,s,p}$ could be greater/less than or equal to zero. Note that $\sum(\Delta X_{c,s,p} > 0) = \sum(\Delta X_{c,s,p} < 0)$. The objective is to adjust $X_{i,c,s,j,p}$ so that its aggregation will be comparable to the actual data from the Transborder Freight database by port of exit or by type of commodity. The adjustment process involves the following steps:

1. If $\Delta X_{c,s,p} > 0$, adjust $X_{i,c,s,j,p}$ downward by multiplying it by $1 - (\Delta X_{c,s,p} / \mu_{c,s,p})$.

2. $\Delta X_{c,s,p}$ could be negative because $X_{c,s,p}$ is greater than $\mu_{c,s,p}$ or due to the fact that there are no corresponding estimates ($\mu_{c,s,p}$) in the first stage of the estimation process.

If $\Delta X_{c,s,p}$ is negative because $X_{c,s,p}$ is greater than $\mu_{c,s,p}$, then $X_{c,s,p}$ is added to the $X_{i,c,s,j,p}$. Since $\Delta X_{c,s,p}$ is not as detailed as $X_{i,c,s,j,p}$, the former is disaggregated so that it is possible to add it to the later. First, $\Delta X_{c,s,p}$ is broken down by type of commodity on the basis of the commodity distribution in the $\Delta X_{c,s,p} > 0$. $\Delta X_{c,s,p} > 0$ is equivalent

to $\sum^i (X_{i,c,s,j,p}) * (\Delta X_{c,s,p} / \mu_{c,s,p})$. Let $X_{i,c,s,j,p} * (\Delta X_{c,s,p} / \mu_{c,s,p}) = \Delta X_{i,c,s,j,p} > 0$, then commodity

shares for each state ($Y_{i,c,s}$) are calculated as $\sum^j \sum^p \Delta X_{i,c,s,j,p} / \sum^i \sum^j \sum^p \Delta X_{i,c,s,j,p}$. These

shares are applied to the $\Delta X_{c,s,p} < 0$ to provide $\Delta X_{i,c,s,p} < 0$. Second, $\Delta X_{i,c,s,p} < 0$ is further disaggregated by destination FAF region. Similar to imports, county level payroll statistics from County Business Pattern database was used to calculate shares of FAF regions in their respective state payroll. These shares are applied to $\Delta X_{i,c,s,p} < 0$ to distribute it into FAF regions (i.e., $\Delta X_{i,c,s,j,p} < 0$).

Whenever $\Delta X_{c,s,p}$ is negative due to unavailability of corresponding $\mu_{c,s,p}$, then include it as new record in the $X_{i,c,s,j,p}$. However, the data need to be disaggregated by type of commodity and origin FAF region before they are included as new records. First, use the commodity shares ($Y_{i,c,s}$) as estimated above to disaggregate $\Delta X_{c,s,p} < 0$ by type of commodity, (i.e., $Y_{i,c,s} * (\Delta X_{c,s,p} < 0) = \Delta X_{i,c,s,p} < 0$). Then, disaggregate the $\Delta X_{i,c,s,p} < 0$ into FAF regions using shares of FAF regions estimated based on payroll information from the County Business Pattern database.

3. No adjustments are required if $\Delta X_{c,s,p} = 0$.

3.0 FREIGHT MOVEMENT BY AIR

3.1 Introduction

Air cargo is a key part of the overall freight transported in terms of its dollar-value, time-sensitivity issue, and its reliance on other shipment modes. This report outlines a method to integrate US Census Bureau value data with the Department of Transportation (DOT), Office of Airline Information (OAI) weight data in order to develop two datasets containing commodity value and weight of air shipments by origin-destination for domestic shipments and origin-port of entry/exit-destination for international shipments. The domestic dataset will contain value and weight of air shipments by origin, destination and commodity. The international dataset will contain value and weight of air shipments by origin-port of entry/exit-destination and commodity.

The aviation component of the Provisional Commodity Origin Destination Matrix, hereafter the Provisional Matrix, combines Office of Airline Information (OAI) data on the weight of shipments for the U.S. airline industry with Census/Customs (hereafter Census) data on commodity-type, value and weight for imports and exports by air, and the FAF² domestic aviation value and weight data. The major reasons to use OAI data are the ability to estimate a port-of entry/exit and that it is considered the definitive source for tons shipped of U.S. air freight. While the Census data does provide a port-of-entry/exit, these are based on the port in which a shipment clears customs rather than the first port after/before crossing the border. The main reasons for using the Census data are the availability of information on commodity-type and value. The major contribution of the FAF² domestic aviation data is to capture commodity-type and value differences between the international and domestic data. This report specifies the process for combining the OAI, Census and FAF² data and the methodologies for estimating the port-of-entry/exit and for forecasting data for months that have not yet been reported.

3.2 Data Sources

3.2.1 OAI Data

The Office of Airline Information (OAI-BTS/RITA) publishes the Form 41T-100 and T-100 (f) traffic data monthly on both a market and segment basis. The T-100 data contains information on the weight of air freight and mail by carrier, origin airport, and destination airport, as well as additional identifying and operational information. The OAI data is considered the definitive source of tons-shipped for the U.S. airline industry. OAI shipments are defined differently than FAF² shipments in that OAI shipments use an airport basis (from airport origin to airport destination) rather than an establishment basis. In OAI market data, airport origin-destination refers to tons enplaned by a specific carrier at the origin airport and deplaned by the carrier at the destination airport. The T-100 market data will exclude the port-of-entry/exit whenever the port is an intermediate stop for the shipment. Origin-destination for each record on the segment component of the T-100 data refers to a non-stop leg and reports tons transported rather than tons enplaned. The T-100 segment data will include the port of entry/exit for international shipments, but will exclude the ultimate origin/destination when a shipment has multiple stops. Combining

the market and segment data to add ports-of-entry/exit is one of the main objectives of this project. The T-100 data covering freight shipments by U.S. carriers is publicly available approximately sixty days after the end-of-month and the T100 (f) data covering foreign carriers is publicly available approximately six months after the end-of-month. The data can be found at <http://www.transtats.bts.gov/> (the T100 (f) data is included in the versions having all carriers).

Two other differences between the OAI data and FAF² are the lack of information on the value and commodity-composition of shipments. In order to provide information for FAF² international air shipments, U.S. Customs data on commodity-type and value is combined with the OAI data.

The coverage of the OAI data may be summarized with a few aggregate statistics. In 2003, freight data was recorded for almost 1,500 airports worldwide. About 600 of these were international airports where they were engaged in shipments between the U.S. and other countries. About 200 of these international airports were located in the U.S. and its territories. The OAI T-100 data covers large certificated U.S. commercial carriers; since 10/2002, commuter and small certificated carriers are covered as well, although these will account for only a negligible amount of international air shipments. The T-100 (f) covers foreign carriers serving the U.S. Included in these carriers are parcel, courier, and express carriers, which are treated as a separate mode in FAF². In 2003, the T-100 and T-100 (f) showed 244 air carriers shipping freight in the U.S., and 188 carriers shipping freight between the U.S. and other countries (119 of these were foreign carriers). Like FAF², the public version of the T-100 data excludes in-transit shipments from the market data and foreign-to-foreign shipments from the segment data, however see the Additional Notes on the Data below for a qualification. The T-100 data does not include private or illegal shipments of freight and passenger baggage is not counted as freight.

3.2.2 Census Foreign Trade Data

The Census Bureau Foreign Trade Division (FTD) (<http://www.census.gov/foreign-trade/reference/products/index.html>) publishes two monthly paid subscription series that largely satisfy the need for International Air data. The data is collected by the U.S. Customs Service and published as: 1) U.S. Exports of Merchandise – Monthly – DVD ROM. (information on the value, quantity, method of transportation, and shipping weights for 9,000 export commodities, 240 trading partners, and 45 Districts; 2) U.S. Imports of Merchandise – Monthly – DVD ROM (data on more than 17,000 commodities for 240 trading partners and 45 Districts. The data CDs provide value, quantity, method of transportation, shipping weights, import charges, duties and much more.) Shipments are for all merchandise between foreign countries and U.S. Customs Territories (50 states, District of Columbia, Puerto Rico, the U.S. Virgin Islands, and U.S. Foreign Trade Zones). The objective is to capture the physical movement of merchandise between foreign countries and the U.S. and includes government and non-government shipments and does not depend on the shipment being part of a commercial transaction.

A shipment's origin-destination on the Census data is based on Customs Districts and where the shipment is processed by the Customs Service. For FAF² purposes it is important to note that a Customs Districts may include more than one state and a state may have more than one Customs

District. The Export data satisfies the need for mode-destination-port of origin-tonnage-dollar value, but lacks port-of-exit data. The Import data satisfies the need for mode-origin-destination-tonnage-dollar value, but defines port-of-entry as the port in which the shipment clears customs rather than the first port after crossing the border. Commodities are reported using the 10-digit Harmonized Tariff Schedule (Schedule B for exports) which can be translated to SCTG using a crosswalk provided by FHWA. Export values are reported free-alongside-ship (F.A.S.) Import values are available both by customs-import-value (C.I.V.) which excludes duties, freight, insurance and other costs of importation or by customs-insurance-freight, which adds freight and insurance to the C.I.V. For FAF² the C.I.F. values are used to better reflect the shipment's value at the border. The data is available approximately three months after the end-of-month. Export data is recorded in the month in which the shipment leaves the country, corresponding to the FAF² definition. However, import data is recorded in the month in which it clears customs and may therefore not correspond to the month the shipment was transported into the country due to time spent in bonded warehouses or Foreign Trade Zones (FTZs). Like FAF², the Census data excludes in-transit shipments. Although the Census Bureau data provides vital information for the FAF² project, there is also a substantial on-going cost to subscribe to the dataset, currently \$2,700/year for both Imports and Exports. Therefore it may be useful to consider a related subset of data that is available on-line for \$75 for a one-month subscription at <http://www.usatradeonline.gov/usatrade.nsf?Open&mc=F9000> for future use. Appendix A compares the dimensions of the data sources used to produce the provisional estimates.

3.2.3 Further Notes on the Data

- a) Although the T-100 market/segment data includes information on the largest cargo carriers, it excludes information for some all-cargo carriers.
- b) The methodology below can be applied to cargo and mail either separately or together as freight and mail combined. One concern with using cargo and mail separately is an on-going dispute between Federal Express and OAI as to how U.S. mail should be reported. Federal Express lumps mail with freight due to concerns about disclosing the size of its contract with the U.S. Postal Service. Cargo by itself will then tend to overstate actual cargo shipments. For purposes of this report, combined freight and mail is used while recognizing that FAF² treats parcels/mail as a separate mode.
- c) Neither of the OAI datasets gives information from the initial origin at the manufacturer or the ultimate destination at the purchaser of the products. However, it is very unlikely that a given shipment of air freight is originated outside of the FAF zone where the airport is located. Also it is very unlikely that a shipment of air cargo will be transported outside the FAF region where the airport is located. One more issue is that the data is carrier-based, so a shipment that involves more than one carrier will have misrepresent the initial origin and ultimate destination of the shipment. The methodology here assigns airport origins and destinations and will distribute to ultimate origins and destinations based on the methodology used for the 2002 FAF².
- d) The OAI market data is reported by carriers and covers enplanements and deplanements of freight and mail. Although the public version of the dataset excludes in-transit

shipments, it is likely that some in-transits are included since a shipment that changed either carriers or planes would not be excluded.

- e) There was a substantial expansion in coverage of the T-100 OAI data in October 2002 to include all-cargo carriers, small-certificated and commuter carriers. For estimation of growth rates across years involving 2002, carrier growth rates in revenue ton-miles of freight and mail (available from the T1 data) were used to backcast 2003 monthly data for individual routes for the largest all-cargo carriers. For example, the FedEx tons enplaned at Memphis and deplaned in Seattle in January 2003 would be decreased by the January 2002-January 2003 growth rate in FedEx domestic revenue ton-miles of freight and mail to obtain an estimate of January 2002 tons shipped by FedEx between Memphis and Seattle.

3.3 Combining Census and OAI Data

3.3.1 Cross-Walks for Commodity and Geographic Information

Combining the OAI and Census data into a FAF² dataset requires reconciling the different levels of detail at which commodity and geographic identifying information. In the case of commodity-types and values, the OAI data is at a more general level than is required by FAF² – a topic that is covered in the sections below on estimation. This section covers the cross-walks used to reconcile differences between the commodity-types on the Census and FAF² datasets and the geographic information on all three datasets.

Several of cross-walks were already available from FHWA. Commodity cross-walks between the Harmonized System used in the Census Foreign Trade files to the SCTG codes used in FAF² are available at http://ops.fhwa.dot.gov/freight/freight_analysis/faf/faf2_tech_document.htm. Cross-walks between countries and foreign trade regions are available upon request from FHWA (contact Tianjia Tang at Tianjia.Tang@fhwa.dot.gov). A third cross-walk from U.S. counties to FAF regions was also provided by FHWA.

The cross-walks to be developed are translations between different levels of specificity for geographic information between the OAI data and Census/FAF². The OAI geography is based on airports, the most specific level of detail, and is used as link between the other two. Each airport is assigned to both a Customs District and a FAF² region so that the relevant (dis)aggregation can be accomplished.

The first cross-walk developed for FAF² International Aviation is from U.S. airports to counties, which is used in combination with the existing cross-walk from counties to FAF² regions. The matching process requires two supplemental files: the Master Coordinates File (MCF) from OAI, available at http://www.transtats.bts.gov/Tables.asp?DB_ID=595&DB_Name=Aviation%20Support%20Tables&DB_Short_Name=Aviation%20Support%20Tables, and the county subdivision file from Census, available at <http://www.census.gov/geo/www/gazetteer/places2k.html>.

Two other sources also proved useful when the assignment of an airport to a county was unresolved from the first round of processing: Mapquest ® at <http://www.mapquest.com/maps/> and the National Association of Counties website at http://www.naco.org/Template.cfm?Section=Data_and_Demographics&Template=/cfiles/counties/city_srch.cfm. Both the MCF and County Subdivision files have information on the state and on latitude and longitude. Within each state, the airports are matched to the two closest county subdivisions. Two subdivisions are matched because an airport may be near the border of its actual county and closer to the geographic center of another county. When the two closest subdivisions were in the same county, the airport was assigned to that county. When the two closest subdivisions were in different counties, the airport city name from the MCF was used to determine the county using either Mapquest ® or the National Association of Counties website.

The second cross-walk developed for FAF² International Aviation is from U.S. airports to U.S. Customs Districts. As above, the MCF provides information on airports in the form of airport name, state, city name, and latitude and longitude. In order to assign airports to Customs Districts a hierarchical matching method is used. Matching airports to Customs Districts is more complicated because Customs Districts are less uniform than counties, i.e., a state may have multiple Customs Districts, no named District or Sub-District, or a Customs District may span more than one state. While Customs Sub-Districts also consist of places in the usual geographic sense of cities or regions, they may also be airports and business places (e.g. FedEx processing centers).

Matching Customs Sub-Districts to Airports

- 1) For those Sub-Districts which are also airports, assign the airport to that Sub-District. A list of Customs Districts/Sub-Districts is available at <http://www.census.gov/foreign-trade/schedules/d/dist.txt>.
- 2) For the remaining Sub-Districts, match the Sub-District name to a Census Place Name (a list of census place names, that includes latitude and longitude, is also available at <http://www.census.gov/geo/www/gazetteer/places2k.html>). This process required much hand-editing and also the use of supplemental information from the CFR, customs, Mapquest ® and the National Association of Counties websites.
- 3) Use the latitude and longitude information available from both the Census Places file and the MCF to determine the closest Sub-Districts for each airport. Choose between the two based on the airport city name or additional information. Note that an airport may be, and often is, on the outskirts of its actual place, and therefore closer to a second place.

The matching process resulted in each U.S. airport being assigned to a Customs Sub-District.

3.3.2 Estimating Flows by Weight

Estimation for domestic and international data is substantially different, with the estimation for domestic data being straight-forward. Estimation of domestic data consists of calculating growth rates from OAI domestic market data by FAF origin region between the CFS survey year and the

provisional year required for FAF. These growth rates are then applied to the individual commodity weights from 2002 FAF by origin region to obtain the estimates.

The OAI market data for international shipments is missing the port-of-entry/exit while the Census foreign trade data is missing the port-of-exit for exports and the port-of-entry for imports does not necessarily correspond to the FAF definition of port-of-entry. This section outlines a procedure for reconciling the differences between the two datasets and assigning a port-of-entry/exit to the OAI market data based on the OAI segment data. The guiding philosophy behind the algorithm is to impose aggregate efficiency by minimizing the distance transported at each step. The specification of the algorithm is based on a port-of-exit. The extension to a port-of-entry is straight forward.

Notation:

Superscripts:

1st Position: M = market data, S = segment data, F = FAF² results.

2nd Position: t = time period. Time periods are annual.

Subscripts:

1st Position: i = origin airport

Last Position: j = destination airport

Intermediate Position in the case of 3 nodes: k = port-of-entry/exit

T = tons shipped.

- a) For market routes that match non-stop segment routes for both origin and destination and by carrier, assign the $\min(T_{ij}^{Mt}, T_{ij}^{St})$ to T_{ij}^{Ft} and reduce both T_{ij}^{Mt} and T_{ij}^{St} by T_{ij}^{Ft} to obtain residual tonnage for each market route and port.
- b) Determine the remaining market and segment routes from the remainders from step a) and all market and segment routes that did not match in step a).
- c) Create two-leg routes from the segment data in which the origin and destination match the origin and destination from the market routes in step b) with the intermediate stop restricted to be domestic: $T_{ikj}^{St} = \min(T_{ik}^{St}, T_{kj}^{St})$ where $\{i, j\}$ correspond to $\{i, j\}$ from b) and k is domestic.
 - i. For each carrier and each market route, find the best (based on shortest distance) intermediate stop. Let the distance for this route be given by $\text{dist}(ik^1j)$.
 - ii. For each carrier and each market route, find the second best intermediate stop with distance given by $\text{dist}(ik^2j)$.
 - iii. Calculate the cost-savings for each route of using the best intermediate stop = $\text{dist}(ik^2j) - \text{dist}(ik^1j)$.
 - iv. For each carrier, find the route which gives the greatest cost savings and denote this route $(ikj)^*$. Then let $T_{ikj}^{Ft} = \min(T_{ij}^{Mt}, T_{ikj}^{St})$.
 - v. Bookkeeping: Reduce T_{ij}^{Mt} , T_{ik}^{St} and T_{kj}^{St} by T_{ikj}^{Ft} for the carrier.
 - vi. Repeat steps a-e until all market routes have been evaluated for all carriers.

- d) Determine the remaining market and segment routes from the remainders from step b) and those routes for which no two-leg routes could be formed.
- e) For each carrier, aggregate airports to their FAF region level. Recalculate distance as the ratio of ton-miles to tons transported rather than airport-to-airport distance.
- f) Rerun step c) using the FAF region level rather than the airport level.
- g) For the international routes that were unmatched in steps a, c, and f assign the port-of-entry/exit to be the domestic destination/origin.
- h) Create an international dataset based on international routes from steps a, c and f, plus the international market routes from step g). (Note: Step h) is actually done in tandem with the assignment of commodity-type and value. This aspect is excluded here for simplicity.)
- i) Aggregate the results over carriers and airports to FAF regions.

The result of this algorithm will be a dataset with shipment weights by origin-port of exit-destination. Matching is done at the carrier level to preserve the correspondence between market and segment data in the OAI datasets. Appendix B, Table B1, provides round-by-round results of the estimation. Round 1 corresponds to step a), round 2 to step c), round 3 to step f), and round 4 to step h). For imports (exports), rounds 2 and 3 assign a different port-of-entry (exit) than the domestic destination (origin). These two rounds accounted for about 17% of imports and 13% of exports. A large majority of the data, more than 70% for both imports and exports, is assigned its port-of-entry/exit in the first round where it is equal to the original port-of-entry (exit) for imports (exports).

3.3.3 Estimating Commodity Composition and Value

3.3.3.1 International Routes

Commodity composition and value are available from Census for exports at the domestic origin, and for imports at the domestic destination based on the Census geographic definitions. The Census information is used to estimate commodity composition and value for the OAI data. The corresponding domestic origin for exports and domestic destination for imports from the OAI data will be referred to as the matching ports.

The first step in the estimation process is to determine whether it is reasonable to combine the two data sources. Evidence that combining the data is reasonable is given by the high correlation for tonnage values at the matching ports between the two data sources (see the bottom of Table B2 in Appendix B). Two caveats to this estimation need to be noted. The first is that the OAI data is about 20% larger than the Census data for both imports and exports. Although there are several differences between the data sources, the strongest explanation is that the difference is due to the OAI data including more in-transit shipments than the Census data. The OAI data is based on carrier reporting with market routes defined by enplanement and deplanement of the

cargo. An in-transit shipment that switches carriers in the U.S., or which is transferred from one plane to another by the same carrier, would appear as an import/export on the OAI data. However, the same shipment would be more likely to be designated as in-transit in Customs' reporting to Census. Additional evidence that differences are due to in-transit shipments is that the Customs Districts with the largest differences are also likely transshipment ports: New York, Miami, and Anchorage. The large-differences-for-a-few Customs Districts is the second caveat as this property affects whether it is reasonable to apply Census information to the OAI data on a district-by-district basis. The second caveat is addressed in the estimation process.

The estimation philosophy is to assign the Census commodity distribution and value-per-ton by commodity (prices) to the OAI data for each matching port while keeping the aggregate commodity distribution and prices equal to that for the Census data. Because of the differences in tonnage for some key ports a straight-forward port-by-port application would result in large differences at the aggregate level. The first step in the port-by-port estimation is to rescale Census exports/imports by the ratio of the respective OAI-to-Census aggregates. The approach taken here has two parts. For the share of a matching port's tons that is on both the OAI and rescaled Census data, the distribution and prices are taken directly from the Census data for that port. The remainder can be either excess Census tons, or excess OAI tons. The commodities and values for matching ports with excess Census tons are then aggregated to define residual commodity shares and prices. The residual commodity shares and prices are then applied to those Customs Districts with excess OAI tons. The result is an OAI-based dataset that reflects the Census commodity distribution and prices at the aggregate level and also captures a large share of Census port-level differences in commodities and prices.

More formally, the estimation algorithm can be written in terms of exports as follows:

Notation:

Superscripts:

1st Position: O = OAI data, C = Census data, , R = residual of OAI minus Census, F = FAF² results.

2nd Position: t = time period. Time periods are annual.

Subscripts:

1st Position: i = origin Customs District, i=1,...,I, I=41.

2nd Position: j = commodity j, j=1,...,J, J=33

When the capital of the subscript letter is used, it denotes the sum over all values of the subscript.

T = tons shipped.

V = value.

α = a 33x1 vector of commodity shares, $\alpha_{ij}^{Ct} = \frac{T_{ij}^{Ct}}{\sum_{j=1}^J T_{ij}^{Ct}} = \frac{T_{ij}^{Ct}}{T_{iJ}^{Ct}}$

p = a 33x1 vector of commodity prices, $p_{ij}^{Ct} = \frac{V_{ij}^{Ct}}{T_{ij}^{Ct}}$

$$\sigma = \text{the export scale factor} = \frac{\sum_{i=1}^I \sum_{j=1}^J T_{ij}^{Ot}}{\sum_{i=1}^I \sum_{j=1}^J T_{ij}^{Ct}} = T_{IJ}^{Ot} / T_{IJ}^{Ct}$$

- i. Let $T_{ij}^{Rt} = T_{ij}^{Ot} - \sigma T_{ij}^{Ct}$
- ii. Let $A = \{i \mid T_{ij}^{Rt} < 0\}$ and $B = \{i \mid T_{ij}^{Rt} > 0\}$
- iii. Let $\alpha_j^{At} = \frac{\sum_{i \in A} T_{ij}^{Rt}}{\sum_{i \in A} T_{ij}^{Rt}}$
- iv. Let $p_{ij}^{At} = \frac{\sum_{i \in A} p_{ij}^{Ct} \cdot \alpha_{ij}^{Ct} \cdot T_{ij}^{Rt}}{\sum_{i \in A} \alpha_{ij}^{Ct} \cdot T_{ij}^{Rt}}$
- v. Let $M_{ij}^t = \text{Min}(T_{ij}^{Ot}, \sigma T_{ij}^{Ct})$
- vi. Then $T_{ij}^{Ft} = \alpha_{ij}^{Ct} M_{ij}^t + \max(\alpha_j^{At} T_{ij}^{Rt}, 0)$,
- vii. and $\alpha_{ij}^{Ft} = \frac{T_{ij}^{Ft}}{T_{ij}^{Ft}}$,
- viii. and $p_{ij}^{Ft} = \frac{[p_{ij}^{Ct} \cdot \alpha_{ij}^{Ct} \cdot M_{ij}^t + \max(p_{ij}^{At} \cdot \alpha_j^{At} \cdot T_{ij}^{Rt})]}{T_{ij}^{Ft}}$

The resulting FAF commodity shares and prices are then applied at the airport level before aggregating to create tons and value at the FAF regional level.

3.3.3.2 Domestic Routes

The only information available on commodity distribution and prices for domestic routes is the 2002 CFS survey, which is also the basis for the 2002 FAF database, and this is used as the base for estimation⁶. In order to more accurately reflect the values for non-survey years, the commodity price information from the CFS is updated using the commodity price data from Census on exports. Exports are used for two reasons: exports more closely resemble domestic production than imports and, for 2002, commodity shares and prices of exports are more highly correlated with CFS commodity shares and prices. In particular, commodity prices are calculated at the national level for exports for the provisional estimation year, and then the ratio of the commodity price in the provisional year to the 2002 level is used to inflate/deflate domestic commodity prices obtained from 2002 FAF data.

Domestic air freight commodity shares are unchanged at the individual route level, or when aggregated by origin FAF region since individual commodity weights are estimated to grow at the same rate as the weight of OAI shipments from the origin FAF region. Note, however, that

⁶ An adjustment is made to the CFS data to account for observations that have been rounded to zero for either value or tonnage. National level prices are calculated for each commodity based only on observations for which both value and tonnage are greater than zero. The national level price is then used to calculate the missing tonnage (value) by dividing the non-zero value by the price (multiplying the non-zero tonnage by the price).

commodity shares for destination regions can change since they receive shipments from more than one origin region.

3.4 Forecasting Data for the Remainder of the Year

The first release of current year estimates are to be made available in December of the current year so forecasts are required for weight, value and the commodity distribution for unreported months⁷. For both Census data and domestic shipments by domestic carriers on the OAI data, the missing data consists of the fourth quarters of the most recent year. Foreign carriers on the OAI data (who have minimal domestic shipments) and domestic carriers' international shipments will require the third and fourth quarters to be forecast. The specific forecast techniques are selected based on historical evidence, but the basic approach is to first forecast tons shipped based on the OAI data, and then to forecast values and the commodity distribution based on the Census data. The forecasts use the most recent data on annual changes to update the available data from the fourth quarter of the previous year. Using the available data from the fourth quarter helps to retain the seasonal pattern for routes, commodity distribution and relative prices for the fourth quarter of the current year. The results of the forecasts are then used to supplement the available data so that the methods described above for estimating air freight flows can be applied.

The specific technique will be part of the broad class called time-series techniques. The general alternative to time-series techniques are model-based techniques which hypothesize relations between variables and estimate a model based on those relations. The problem with model-based techniques for the FAF² is that the use of variables outside the database (e.g. fuel prices) restricts how the forecast data can be used (e.g. how does the price of fuel affect congestion) for independent study. In the case of using fuel prices to help forecast missing data, the effect of fuel prices would be pre-determined by the forecast model rather than reflecting actual conditions. Time-series techniques in contrast use only the past histories of the variables of concern to forecast the future.

3.4.1 Forecasting the OAI Data for Tons Shipped

There have been two significant events that have changed the characteristics of the OAI data and limited the efficacy of using the history of the series prior to 2002. The first is the 9/11/01 terrorist attacks which had a profound direct effect on aviation. The second is the carrier coverage of the T-100 data which expanded in 10/2002 to include small-certificated, commuter and all-cargo carriers. Carriers that began full-reporting in 2002 will be referred to as new-reporters while those who fully reported prior to 2002 will be referred to as prior-reporters. The primary impact of this change is on domestic tons shipped because international operations were already reported prior to 10/2002. Of particular significance, domestic operations of Federal Express were not publicly reported prior to 10/2002. Given these events, the historical period used as a base for forecasting is restricted to 2002 and later. The growth rates that are the basis of the forecasts are also restricted to depend only on information from the previous year to allow for an evolving trend following September 11. The limited availability of data reduces the

⁷ For revised releases, the most recently available data may be used, avoiding the need to use forecasts.

number of parameters which can be estimated and the ability to apply standard statistical tests. For these reasons, simple techniques that depend on only one estimated parameter were considered.

The techniques examined consist of using data on annual growth rates between the previous and current calendar year and then applying these growth rates to missing quarter(s) from the previous calendar year. For example, one of the forecasts for domestic carriers uses the growth rate from the third quarter of the previous year to the third quarter of the current year. The forecast for the fourth quarter of the current year is obtained by applying this growth rate to the level of tons enplaned in the fourth quarter of the previous year. Annual growth rates are used to avoid seasonal effects which may have also have changed since September 11. The forecasts considered differ along three dimensions: whether the time-period used to calculate the growth rates is the year-to-date (YTD) or the most recent completed quarter (depending on availability) relative to the same period in the previous year, whether to forecast domestic and international routes separately or in combination, and whether to forecast prior- and new-reporting carriers separately or in combination.

Carriers who are late in reporting their data to OAI may also be a problem with the most recent data. To correct for the missing carrier effect, an adjustment is made to the data for the most recent year. The adjustment is based on the assumption that late-reporting carriers grew at the same rate as those who reported on time. Adjusted growth rates are calculated for each month after January with the growth rate for each month based on aggregate enplaned tons from the subset of carriers who reported in both the current and previous month. The adjusted growth rate is then consecutively applied to each month after January, subject to a constraint that the adjusted aggregate enplaned tons is greater than aggregate enplaned tons obtained directly from the data (since the adjustment is to account for late reporters).

3.4.1.1 Mathematical Specification of the Adjusted Tons and Forecasts⁸:

Let $T_{t,i,j,k}^{m/q,h}$ = tons enplaned and $F_{t,i,j,k}^{m/q,h}$ = the forecast of tons enplaned as defined below.

Let $m/q = m$ the current month / q the current quarter. M = the latest month for which data is available for the carrier type (in the current year (generally September for domestic carriers and June for foreign carriers), and Q = the latest quarter for which data is available for the carrier type in the current year (generally the third quarter for domestic carriers and the second quarter for foreign carriers).

⁸ Note: The specification is geared towards the usual situation where data is available through September for domestic carriers and June for foreign carriers. In the event the forecast is implemented when fewer or greater months are available then modifications would be required. For growth rates, the latest quarter would refer to the latest available three months. For example, if data is only available through August for domestic carriers, then the latest quarter would be June through August and growth rates would be calculated relative to the same period in the previous year. On the other hand, the base to which the growth rates are applied to generate forecasts consists of the unavailable months. So if data is only available through August, the growth rates are multiplied by tons shipped in the September to December period of the previous year.

Let h = n, r, a, u index carrier subsets, where n = no restrictions on carriers included for the respective group, r = carriers are restricted to have reported in both the current and previous month, a = adjusted for missing carriers and u = unadjusted for missing carriers.

Let t = y indicates the current year.

Let i=b, d, s, c index route groupings, where b = international (border-crossing) routes, d=domestic routes, s = the sum of forecasts of international and domestic routes, and c = the forecast based on the growth rate of combined domestic and international routes.

Let j = n, p, s, c, f index carrier groups, where n = new-reporters, p = prior-reporters, s = the aggregate of separate domestic carrier groups (the sum n and p forecast individually) and c = domestic carriers combined over both new- and prior-reporters, and f = foreign carriers.

Let k = 1,2 where 1 indicates growth rates based on the most recent available quarter, and 2 indicates growth rates based on the most recent available year-to-date.

Calculation of Adjusted Growth Rates

Let $G_{y,i,j}^{m,r} = \frac{T_{y,i,j}^{m,r}}{T_{y,i,j}^{m-1,r}}$, for $m = 2, \dots, M$, $i = b, d, c$ and $j = f, n, p, c$.

Let $T_{y,i,j}^{1,a} = T_{y,i,j}^{1,u}$ for $i = b, d, c$ and $j = f, n, p, c$.

Then $T_{y,i,j}^{m,a} = \text{Max}(T_{y,i,j}^{m,u}, G_{y,i,j}^{m,r} \cdot T_{y,i,j}^{m-1,a})$, for $m = 2, \dots, M$, $i = b, d, c$ and $j = f, n, p, c$.

Forecasts:

First define atomistic levels of the forecast variables in a general sense and then define specific forecasts for the general level of all carriers and all routes.

Let $G_{y,i,j,1}^{.,a} = \frac{T_{y,i,j}^{Q,a}}{T_{y-1,i,j}^{Q,u}}$ and $G_{y,i,j,2}^{.,a} = \frac{\sum_{q=1}^Q T_{y,i,j}^{q,a}}{\sum_{q=1}^Q T_{y-1,i,j}^{q,u}}$

and

$F_{y,i,j,k}^{q,a} = G_{y,i,j,k}^{.,a} \cdot T_{y-1,i,j,k}^{q,u}$, where $i=b, d, c$ and $j=f, n, p, c$, $k=1, 2$ and q depends on j . If $j = f$ then $q = 3, 4$ and $q = 4$ otherwise.

General Level Forecasts for All Carriers and Regions

There are four forecasts for the third quarter of the current year:

Separate Regions (Domestic and International)

$F_{y,s,,k}^{3,a} = T_{y,c,c,k}^{3,a} + F_{y,d,f,k}^{3,a} + F_{y,b,f,k}^{3,a}$ for $k=1, 2$

Combined Regions

$$F_{y,s,k}^{3,a} = T_{y,c,c}^{3,a} + F_{y,c,f,k}^{3,a} \text{ for } k=1,2$$

There are eight forecasts for the fourth quarter of the current year:

Separate Regions (Domestic and International) – Separate Carrier Groups

$$F_{y,s,k}^{4,a} = F_{y,d,p,k}^{4,a} + F_{y,b,p,k}^{4,a} + F_{y,d,n,k}^{4,a} + F_{y,b,n,k}^{4,a} + F_{y,d,f,k}^{4,a} + F_{y,b,f,k}^{4,a} \text{ for } k=1,2$$

Combined Regions – Separate Carrier Groups

$$F_{y,c,s,k}^{4,a} = F_{y,c,p,k}^{4,a} + F_{y,c,n,k}^{4,a} + F_{y,c,f,k}^{4,a} \text{ for } k=1,2$$

Separate Regions – Combined Carrier Groups

$$F_{y,s,c,k}^{4,a} = F_{y,d,c,k}^{4,a} + F_{y,b,c,k}^{4,a} + F_{y,d,f,k}^{4,a} + F_{y,b,f,k}^{4,a} \text{ for } k=1,2$$

Combined Regions – Combined Carrier Groups

$$F_{y,c,c,k}^{4,a} = F_{y,c,c,k}^{4,a} + F_{y,c,f,k}^{4,a} \text{ for } k=1,2$$

The numerical results of the forecasts over the historical period 2002-2005 are given in Tables A.2.1 (third quarter forecasts for foreign carriers) and A.2.2 (fourth quarter forecasts for all carriers) in the Appendix A. Results from Table A.2.1 are presented for completeness but do not enter into the selection process. Three summary measures are given for each forecast in both levels and percentage terms: average error, the standard deviation, and absolute error. The selection decision will be based on measures of percentage error because of the large change in levels with the addition of new-reporting carriers. Due to the small sample size, the forecast is selected based on a subjective evaluation of these measures rather than using formal statistic tests. As an aid to reading Table A.2.1 the best measure for each group of four forecasts varying by time-period and regional grouping is highlighted. The measures in Table 2.2 clearly indicate using a forecast based on growth-rates calculated using the latest available quarter rather than year-to-date as all of the best measures under percentage error fall in this category. Selecting between forecasts based on separate or combined regional groups and separate or combined carrier groups is less clear. However, the evidence slightly favors basing the forecasts on growth rates calculated using separate regional groups and combined carrier groups. Therefore, the selected forecast is:

$$F_{y,s,c,1}^{4,a} = F_{y,d,c,1}^{4,a} + F_{y,b,c,1}^{4,a} + F_{y,d,f,1}^{4,a} + F_{y,b,f,1}^{4,a}$$

The growth rates for each group in this forecast will then be applied to the most recently available fourth quarter (and third for foreign carriers) segment and market data from OAI at the individual carrier and route level. Thus, for the aviation components of the 2006 Provisional Matrix, the missing fourth quarter for 2006 is obtained by applying: $G_{2006,d,c,1}^{4,a}$ to all fourth quarter 2005 domestic routes flown by domestic carriers; $G_{2006,b,c,1}^{4,a}$ to all fourth quarter 2005 international routes flown by domestic carriers; $G_{2006,d,f,1}^{4,a}$ to all fourth quarter 2005 domestic

routes flown by foreign carriers; and $G_{2006,b,f,1}^{-a}$ to all fourth quarter 2005 international routes by foreign carriers. Applying these values at the disaggregated level allows the above methods for calculating ports-of-entry, values, and prices to be applied without modification.

3.4.2 Forecasting the Commodity Distribution and Price

The commodity distribution and price are forecast based on historical data from Census. Exports and imports are forecast separately for international shipments and the export distribution and price are then used to forecast domestic shipments. As above, due to the disruptions to the aviation industry, only data for 2002 and later are used as a basis for the forecasts.

3.4.2.1 International Shipments

Census data on imports and exports is the only timely source of data on the value and commodity distribution of air shipments. Historical data from Census is used to forecast the price (value divided by weight) and commodity shares for the fourth quarter of the most recent year. The forecasts are then combined with the aggregate weight forecast from the OAI data and the techniques outlined above for estimating the value and commodity distribution are then applied.

Forecasts use available information to generate estimates of unavailable information. Evaluation of forecast techniques is based on applying the technique to generate historical forecasts which can then be used to calculate errors based on the known values and summarized based on the forecast criterion. The basic philosophy is that the historical ‘forecasts’ should be generated using only information that would have been available to a forecaster under the same production conditions as future forecasts will be generated. For FAF² purposes, a forecast for the fourth quarter of 2003 uses only information that would have been available in December 2003 (Census data up to the third quarter of 2003). The evaluation criterion used here is the average squared error for the forecasts of prices and the standard deviation of the forecast errors for the commodity distributions. The reason for the different criterion is that the price forecasts are not necessarily mean zero and the standard deviation would fail to incorporate undesired bias effects.

Three forecasts of prices are considered: year-to-date (YTD) third quarter prices are used for the fourth quarter, annual increases in individual commodity prices based on YTD in the current year and the same period in the previous year, and the annual increase in the price of aggregated commodities based on YTD in the current and previous year is applied to all individual commodities. The second and third forecasts of the price increase are then applied to the individual fourth quarter prices from the previous year. The first forecast will not include seasonal effects on prices while the second and third forecasts will include seasonal effects. The final forecasts of commodity prices may use different techniques for different commodities since seasonal effects may be important for some commodities, but not others, and because forecasts for the individual commodities are independent.

Appendix A Tables 2.3 (a-b) provide summary results for the three forecast techniques across commodities for imports and exports. Appendix A Tables and 2.4 (a-b) provide results across years, by commodity.

3.4.2.2 Domestic Shipments

The export commodity distribution and prices used for the latest provisional year are based on the implied forecast of these values for exports given above.

3.4.3 Conclusion

The aviation portion of the provisional commodity O-D data requires estimating key components that are missing from the available data and forecasting a portion of the data to provide timely information for analysis. The techniques outlined above provide a reasonable approach to filling the data gaps that will provide useful information to users of the database.

4.0 FREIGHT MOVEMENT BY RAIL

4.1 Introduction

The most efficient method for updating the railroad freight flows depicted within the FAF² would employ the confidential version of the Surface Transportation Board's annual Carload Waybill Sample (CWS). However, the scope of the current project explicitly states that data sources used in the updates must be publicly available. The public use CWS is of limited use for flow analysis given that origin and/or destination information is removed in many records to preserve confidentiality. Accordingly, an alternative method was developed that makes heavy use of the public use CWS, but which also relies on the existing FAF² flows, annual rail traffic data from the Association of American Railroads (AAR), the Surface Transborder Freight Dataset (STFD), and data available from the US Census Bureau.

The railroad freight flows depicted within the FAF² have two dimensions – commodity and geographic. It is essential to reflect variations across both dimensions. The proposed process begins by using the AAR annual carloading data to obtain traffic growth rates for the 19 AAR commodities. Next, the 19 AAR commodity groups were mapped into the 43 FAF² commodity groups, so that each FAF² commodity flow will have an associated overall commodity-based growth rate. These rates may be used to develop control flow totals for each commodity.

Next, the growth rates for each FAF² flow element were modified to reflect any volume variations that are attributable to origin and/or destination location. Adjustments may be based on any combination of three factors – demographic variations, variations in industry-specific economic activity, and variations in general economic conditions.⁹

The final methodological step combines the origin and destination specific growth rates with existing FAF² flow data in an application of a traffic growth factor model such as that developed by Fratar.¹⁰ These models have a number of attributes and limitations. Most notably, however, they do not require the incorporation of impedances, and so are relatively simple to implement.¹¹

The methodology for estimating international flows employed the annual rail records of the STFD, which are complete for rail movements. These shipments were disaggregated to the FAF² region level. For the purpose of the FAF² update, railroad carload and rail/truck intermodal shipments were treated as separate modes, even though many calculations were integrated across the two.

There are a number of challenges inherent in the processes described above. These include, but are likely not limited to:

⁹ In the past, a similar method was used to allocate FAF flows to more disaggregated geographic units.

¹⁰ T.J. Fratar, "Vehicular Trip Distribution by Successive Approximation," *Traffic Quarterly*, Vol. 8, pp. 53-64 (1954).

¹¹ While it would be possible to generate impedances based on rail distances between origins and destinations, it is our view that creating these values and incorporating them into the estimation process would add little to the robustness of the results.

- Difficulty in mapping the 19 AAR commodity groups into the 43 FAF² commodity groups.
- The AAR data are presented for each Class I carrier. Thus, it is possible for a particular shipment to be duplicated if it is interchanged between two carriers.
- There is no immediately available source for establishing changes in commodity values for domestic shipments.
- AAR data are expressed in carloads; FAF² flows are expressed in tons. Thus, changes in car loading weights could distort the AAR-based growth rates.
- What about the time lagging?

The proposed response to each of these challenges is provided in the descriptions of the methodologies presented in the following sections.

4.2 Principal Data Sources

Weekly Railroad Traffic – This weekly publication contains information on carload and intermodal traffic for the U.S. Class I railroads, the two large Canadian railroads, a major Mexican railroad, and selected U.S. non-Class-I railroads. It includes carload information for 19 commodity groups and intermodal traffic, which is reported for trailers and containers. It can be accessed at:

http://www.aar.org/catalogandpublications/PublicationDetails.asp?ContentType_ID=22

Carload Waybill Sample (CWS) – A stratified sample of carload waybills for terminated shipments by railroad carriers. This waybill data is used to create a movement specific Confidential Waybill File and a less detailed Public Use Waybill File. This is published by the Surface Transportation Board (STB) and can be accessed at:

http://www.stb.dot.gov/stb/industry/econ_waybill.html

Surface Transborder Freight Database – Published by the Bureau of Transportation Statistics (BTS) and contains data on North American merchandise trade by commodity, surface mode (rail, truck, pipeline, mail, and other), and by port of entry and geographic detail for the U.S. trade to and from Canada and Mexico. This source provides the dollar value of both imports and exports, and tonnage of imports. The data are published with a three-month time lag. It can be accessed at: <http://www.bts.gov/programs/international/transborder/>

County Business Pattern Database – Published by the U.S. Census Bureau on an annual basis and provides national, state, and county level data on payroll, employment, and number of establishments by detailed NAICS industries. The series provides subnational economic data by industry and excludes data on self-employed individuals, employees of private households, railroad employees, agricultural production employees, and most government employees. The

report is released with a two-year time lag. It can be accessed at:

<http://www.census.gov/epcd/cbp/view/cbpview.html>

Producer Price Index – Measures the average change over time in the prices received by domestic producers of goods and services. This measures price changes from the point of view of the producer. The data are reported by detailed industry and detailed type of commodities. The Bureau of Labor Statistics (BLS) publishes these data on a monthly basis with a time lag of one month. It can be accessed at: <http://www.bls.gov/ppi/>

4.3 Domestic Rail Flows

The primary data source for the FAF² domestic rail flow update was the Surface Transportation Board (STB) Public Use version of the Carload Waybill Sample (CWS). The waybill sample is a stratified sample of the population of rail movements that originate or terminate within the United States. The actual degree of sampling depends on the variability of shipment characteristics across commodities. In most cases, the sample represents between one and two percent of the overall shipment population.

The initial step involved gleaning tonnage variations between 2002 and 2005. CWS commodity definitions (based on Standard Transportation Commodity Codes) were bridged to the Standard Transportation Commodity Group (STCG) definitions employed within the FAF². Once this was accomplished, national traffic growth factors were calculated based on variations in tonnage between 2002 and 2005.

Unfortunately, the O-D information in the Public Use CWS is left incomplete in order to protect the confidentiality of both shippers and rail carriers. Consequently, it was impossible to use the CWS to identify geographic variations in traffic volumes that might be relevant to intertemporal variations in the FAF² flows. To remedy this problem, industry-specific employment values, derived from County Business Pattern data were used to build indexes reflecting FAF region employment, population, and income trends for both origin and destination regions. The hypothesized relationship between employment, demographic values and rail flows are summarized in Table 4.1. The formal derivation of the indexes is explained in the following equation. Once established, the indexes were applied to the national growth factors to simulate geographic variations in flows. Finally, the adjusted growth factors were applied to the 2002 FAF² values to yield 2005 FAF² estimates.¹²

$$1 + \frac{(\text{OVAL}_{05} - \text{OVAL}_{02}) + (\text{TVAL}_{05} - \text{TVAL}_{02})}{\text{OVAL}_{02} + \text{TVAL}_{02}}$$

where OVAL and TVAL represent the appropriate origin and destination employment or population variables.

¹² Unlike estimates for other modes, the commodity-specific estimates for domestic rail movements did not necessarily sum to the tonnage total change observed between 2002 and 2005. Therefore, ultimately, commodity specific FAF flows were adjusted downward by roughly five percent to conform with observed tonnage totals.

Table 4-1. Relationship between Employment, Demographic, and Rail Flow

STCG	Origin Index Component	Destination Index Component
2	NAICS 111 Employment	NAICS 311 Employment
3	NAICS 111 Employment	NAICS 311 Employment
4	NAICS 311 Employment	NAICS 311 Employment
5	NAICS 311 Employment	NAICS 311 Employment
6	NAICS 311 Employment	NAICS 311 Employment
7	NAICS 311 Employment	NAICS 311 Employment
8	NAICS 312 Employment	NAICS 445 Employment
9	NAICS 312 Employment	NAICS 447 Employment
10	NAICS 327 Employment	NAICS 234 Employment
11	NAICS 327 Employment	NAICS 234 Employment
12	NAICS 327 Employment	NAICS 234 Employment
13	NAICS 327 Employment	NAICS 327 Employment
14	NAICS 212 Employment	NAICS 331 Employment
15	NAICS 212 Employment	NAICS 221 Employment
16	NAICS 211 Employment	NAICS 324 Employment
17	NAICS 324 Employment	NAICS 447 Employment
18	NAICS 324 Employment	NAICS 221 Employment
19	NAICS 324 Employment	FAF Region Total Employment
20	NAICS 325 Employment	FAF Region Total Employment
21	NAICS 325 Employment	FAF Region Total Employment
22	NAICS 325 Employment	NAICS 111 Employment
23	NAICS 325 Employment	FAF Region Total Employment
24	NAICS 326 Employment	FAF Region Total Employment
25	NAICS 113 Employment	NAICS 321 Employment
26	NAICS 321 Employment	NAICS 321 Employment
27	NAICS 322 Employment	FAF Region Population
28	NAICS 322 Employment	FAF Region Population
29	NAICS 323 Employment	FAF Region Population
30	NAICS 313 Employment	FAF Region Population
31	NAICS 327 Employment	FAF Region Population
32	NAICS 331 Employment	FAF Region Population
33	NAICS 332 Employment	NAICS 332 Employment
34	NAICS 333 Employment	FAF Region Population
35	NAICS 335 Employment	FAF Region Population
36	NAICS 336 Employment	FAF Region Population
37	NAICS 336 Employment	FAF Region Population
38	NAICS 334 Employment	FAF Region Population
39	NAICS 337 Employment	FAF Region Population
40	FAF Region Population	FAF Region Population
41	FAF Region Population	FAF Region Population
43	FAF Region Population	FAF Region Population

Revising the FAF² data also required estimating changes in the value of commodity flows. Changes in values are a function of both changed flow volumes and per-unit commodity value variations. Flow changes were based on tonnage volume flows as described above. Per-unit values were based on commodity-specific variations where possible, as captured by changes in the components of the Producer Price Index (PPI). The bridge between FAF commodity definitions and PPI values is provided in Table 4.2.

Table 4-2. FAF Commodity Definitions and PPI

Producer Price Index Component	2002 – 2005 Percentage Change
Industrial Commodities Less Fuels	0.106993
Farm Products	0.196970
Industrial Chemicals	0.480754
Lumber	0.164127
Pulp Paper And Allied Products	0.089833
Crude Petroleum	1.210604
Chemicals And Allied Products	0.263989
Iron And Steel	0.263989
Steel Mill Products	0.523855
Motor Vehicle Parts	0.001771
Plastics Material And Resins Manuf.	0.534587
Aluminum Plate, Sheet, And Foil Manuf.	0.112846
Automobile And Light Duty Vehicle Manuf.	0.001483

4.3.1 Rail Flows to Deep-Draft Ports

Somewhat inexplicably, the FAF² rail flows over U.S. deep-draft ports entirely neglect import flows and capture export flows only. Consequently, export flows alone were updated from 2002 values to reflect changed economic conditions in 2005. The basis for this update was export data obtained from the US Department of Commerce. As in the case of domestic rail flows, the initial step involved reconciling export data commodity definitions with the commodity definitions used within the FAF².

Next, because the Department of Commerce export volumes are expressed in dollar values only (as opposed to tons) it was necessary to account for intertemporal changes in commodity values between 2002 and 2005. As in the case of domestic flows, the PPI was used for this purpose. Once price variations were accounted for, export data were used to scale 2002 FAF flows to reflect 2005 FAF² deep-draft port flows. Given that no geographic variation is reflected in the Department of Commerce data, the revised FAF² values assume that the distribution of rail export flows across US ports is unchanged between 2002 and 2005.¹³

¹³ In the case of lower-valued bulk commodities, this assumption is probably non-problematic. However, in the case of higher valued exports, the validity of this assumption is more suspect.

The final task in the adjustment to the FAF data involved again using price index data in order to inflate the value field in the 2002 data. Where possible, industry or product specific values were used. In the absence of such data, the value corresponding to “Industrial Commodities Less Fuels” was used.

4.4 Methodology for International Freight

4.4.1 Methodology for International Freight

FAF contains international rail freight shipments of two types: (1) all-rail shipments to/from Canada and Mexico and (2) shipments to/from countries outside of North America that use rail for the domestic portion of the movement. Different methodologies are used for addressing the two categories.

Transborder Rail Freight to and from Canada and Mexico by U.S. State and Port of Entry or Exit

The approach for estimating rail freight flows between the U.S. and Canada, and between the U.S. and Mexico, is as follows:

1. Determine state-level transborder rail freight to and from Canada and Mexico for the current year using information from BTS’ Transborder Freight Dataset (TFD);
2. Disaggregate state level transborder rail freight flow to FAF region-level based on FAF patterns from the base year; and
3. Allocate FAF region level flows to and from Canada/Mexico to ports of entry/exit (actually border crossing points) based upon FAF² patterns from the base year or data on port use from the current year TFD.

4.4.2 Determine State-Level Transborder Rail Freight to and from Canada and Mexico

BTS’s Transborder Freight Dataset provides freight data on tons and value of exports and imports from Canada and Mexico to the United States by rail. The data are reported by origin/destination state, country, and type of commodity. A separate group of files provide data on total weight and value through ports of entry/exit by O-D state and county, without regard to specific commodities. The rail records are extracted from all of the annual TFD datasets for the target year.

The TFD uses the Harmonized Schedule (HS) commodity classification, rather than the SCTG employed by FAF. Using a translation table matching HS and SCTG codes, the TFD records are processed to add the appropriate SCTG. The port of entry/port of departure (POE/POD) in the TFD is described using Customs Port Codes. A translate table maps these codes to FAF regions and international gateways.

The following sections describe processing steps to handle import and export data.

4.4.2.1 Imports

The following TFD files contain import data at the commodity level:

- 09yyyy–imports from Mexico with state of destination and 2-digit commodity detail, where yyyy is the year of release, e.g. 2005; and
- 10yyyy–imports from Canada with state of destination and 2-digit commodity detail.

The import records are processed to tally the total weight and value by HS commodity. Separate totals are kept for imports from Mexico and Canada. This information is used in processing the export records as described in the next section.

For compatibility with FAF, the weights and values in each record are respectively converted from kilograms to kilotons and dollars to millions of dollars. The origin field is set to the appropriate FAF code for Mexico or Canada.

4.4.2.2 Exports

Export data at the commodity level is contained in the following TFD files:

- 3ayyyy–exports to Mexico with state of origin and 2-digit commodity detail; and
- 4ayyyy–exports to Canada with state of origin and 2-digit commodity detail.

Unlike the import records, the export records lack weight. Accordingly, the weight for each flow must be imputed. To estimate weight, value is multiplied by a weight/value ratio for the commodity with different ratios used for Canada and Mexico. These ratios are derived using the commodity tallies collected from the import records. To minimize variance, the tally is based at the HS level, a lower level of aggregation than the SCTG.

As with the import records, the weights and values in each record are respectively converted from kilograms to kilotons and dollars to millions of dollars. The destination field is set to the appropriate FAF code for Mexico or Canada.

4.4.2.3 Initial Aggregation

Following initial processing, the import records for Mexico and Canada are combined into a single file representing all import rail traffic for the target year. The separate export record files are also combined. As a result of the conversion from HS to SCTG, each combined file may contain several records for a given origin, destination, and SCTG. The files are processed to combine these records into a single record containing the totals for the origin, destination, and SCTG.

4.4.3 Disaggregate Estimates of Transborder Rail Freight by State to FAF-Level Estimates

The state-level transborder rail freight tonnage and value are disaggregated to FAF-level estimates using the existing patterns from the original FAF base year.

4.4.3.1 Imports

The target year estimate of rail freight import tonnage $W_{i,c,r,t}$ of commodity i from country c to FAF region r in state s for year t , is calculated as:

$$W_{i,c,r,t} = W_{i,c,s,t} * P_{i,c,s,r,t-1}$$

where:

- W = Rail freight tonnage of imports,
- P = share variable,
- i = commodity,
- c = country of origin (Canada or Mexico),
- s = destination state,
- r = destination FAF region (in state s),
- t = target year, and
- $t-1$ = base year.

The share variable P is based upon the weight of i destined from c to r in the base year as a portion of the total weight destined from c to s . Domestic FAF regions lie entirely within state boundaries; a crosswalk table allows state totals to be derived from FAF totals. The share variable is formally calculated as:

$$P_{i,c,s,r,t-1} = W_{i,c,r,t-1} / \sum_{j \in s} W_{i,c,j,t-1}$$

The value of the import tonnage for the commodity is calculated in a similar fashion using the same share variable, P :

$$V_{i,c,r,t} = V_{i,c,s,t} * P_{i,c,s,r,t-1}$$

where V is the value and all subscripts have the same meaning as previously.

Where commodity flows did not exist in the base year, the flow is allocated in equal portions to each FAF region in the state. Future refinements may use county level indicators from the Census County Business Patterns Database (CBP) to disaggregate the flows. However, more study is needed to establish the appropriate metrics to use for this purpose. The correlated variable for imports is likely different from exports. Also, 2004 is currently the latest year for which CBP data are available.

4.4.3.2 Exports

Disaggregation of exports from the state to the FAF region level follows a similar approach to that of imports. The target year estimate of rail freight export tonnage of commodity i from FAF region r in state s to country c for year t , is calculated as:

$$W_{i,r,c,t} = W_{i,s,c,t} * P_{i,s,r,c,t-1}$$

where all variables and subscripts remain as previously defined. The share portion for r is calculated as follows:

$$P_{i,s,r,c,t-1} = W_{i,r,c,t-1} / \sum_{j \in s} W_{i,j,c,t-1}$$

This share is also used to apportion value for the flow.

4.4.4 Allocate FAF-Level Flows to Ports

The final processing step is to allocate FAF region level imports and exports across ports. FAF defines a number of international gateways, and these correspond well to the limited number of international rail border crossings in North America. The term port is used here to generally include rail border crossings. However, a significant portion of the FAF rail transborder records do not presently use the designated gateways, instead having ports identified as regular FAF regions. No effort was made to improve allocation of shipments to the defined rail border crossings.

4.4.4.1 Imports

For flows occurring in both the base year and the target year, import tonnage of a given commodity from a foreign source to a FAF region is allocated among ports of entry using the following formula:

$$W_{i,c,p,r,t} = W_{i,c,r,t} * P_{i,c,p,r,t-1}$$

where:

- W = Rail freight tonnage of imports,
- P = share variable,
- i = commodity,
- c = country of origin (Canada or Mexico),
- p = port,
- r = destination FAF region (in state s),
- t = target year, and
- $t-1$ = base year.

The value of the import tonnage for the commodity is calculated in a similar fashion using the same share variable, P :

$$V_{i,c,p,r,t} = V_{i,c,r,t} * P_{i,c,p,r,t-1}$$

where V is the value and all subscripts have the same meaning as previously.

The port share is again based upon the weight of i destined from c to r via p in the base year as a portion of the total weight of i destined from c to r via all ports involved in the trade. Mathematically, this share is expressed as:

$$P_{i,c,p,r,t-1} = W_{i,c,p,r,t-1} / \sum_{x \in X} W_{i,c,x,r,t-1}$$

The set X contains all ports handling commodity i between country s and region r during the base year.

In the case where a commodity was not handled by the FAF region in the base year, the allocation is based on the each port's share of total trade, by value, from the origin country to the FAF region's state during the target year. This information is found in the port level TFD, which provides total weight and value for all freight between a country, and state via a port.

4.4.4.2 Exports

Allocation of export flows between a FAF region and foreign country to ports follows a similar approach to that of imports. The target year estimate of rail freight export tonnage of commodity i from FAF region r in state s to country c for year t , is calculated as:

$$W_{i,r,p,c,t} = W_{i,r,c,t} * P_{i,r,p,c,t-1}$$

with all variables and subscripts as previously defined. The share portion for r becomes:

$$P_{i,r,p,c,t-1} = W_{i,r,p,c,t-1} / \sum_{x \in X} W_{i,r,x,c,t-1}$$

with X being the set of ports handling commodity i between region r and country s during the base year. Again, the share is also used to apportion value for the flow. Flows not existing during the base year are apportioned to ports based upon the target year TFD port level export data for the state of origin.

4.4.5 Combine Import and Export Data

The previous steps result in two output files for transborder rail freight:

- import flows (weight and value) by commodity, country, port, and destination domestic FAF region; and
- export flows (weight and value) by commodity, domestic origin FAF region, port, and country.

The final processing step is to combine the two files and eliminate any records for which the weight is less than 0.01 kilotons and the value less than 0.01 million dollars. The current FAF limits these values to two decimal points, so values less than these will appear as zeros. In practice, a single rail carload carries 0.07 to 0.10 kilotons, so this step will have minimal impact on overall flows.

4.4.6 Future Directions

The current process appears to give reasonable results when checked against known rail freight flows. However, following are TFD issues that may affect the results:

- The TFD field for value includes more than the actual commodity value for exports, and there is no straightforward way to account for this;
- TFD state of origin/destination refers to the location of the exporter/importer, rather than the ultimate origin or destination of the goods; and
- Some HS codes can map to more than one SCTG.

The disaggregation of state level data to FAF regions should ideally have a theoretical underpinning based on economic variables associated with each commodity. Allocation of origin-destination-commodity flows across ports should also be based upon some current year metric, rather than past patterns. Rail flows have a limited number of crossing points, however, and, given the structure of the industry, changes in allocation patterns are likely of less effect than for maritime or air movements. Of greater interest, perhaps, is addressing the large number of rail transborder records in FAF that do not use the defined set of rail border crossing points. Perhaps the TFD port data can be used more effectively to evaluate these issues, despite its lack of commodity specificity.

5.0 FREIGHT MOVEMENT BY WATER

This section presents the data sources and methodology for estimating freight movement by water, both domestic and international. The data sources and their limitations to estimate freight tonnage and value for the estimation year are also described.

5.1 Domestic Waterborne Freight

5.1.1 Data Sources

Data sources for use in developing the methodology and providing provisional estimates include the Internal U.S. Waterway Monthly Indicators data (<http://www.iwr.usace.army.mil/ndc/wcsc/wcmthind.htm>) published by the U.S. Army Corps of Engineers (USACE), Navigation Data Center (NDC). The USACE provides data on U.S. waterborne commerce, including the transport of goods by inland barge and ship over the nation's navigable rivers, across the Great Lakes, and within the U.S. Intra-Coastal Waterway. Domestic O-D movements are created by USACE from its Vessel Operating Reports, as well as from its Lock Performance Monitoring System (LPMS) database. Data are in theory reported by all vessels and provide estimates of annual tons moved by 5-digit commodity code for all commodities transported on U.S. waterways, on a dock-to-dock basis. These data, developed by NDC, are based on a combination of internal waterway tonnage of coal, petroleum and chemicals, and food and farm products estimated from 11 key locks on 9 rivers. The NDC indicator is seasonally adjusted in terms of millions of short tons. Estimates for future years based on these historical data would represent the annual totals of domestic freight movement by waterway.

The NDC also publishes data on waterborne tonnage by state and ports. These reports list tonnages for Domestic, Foreign, Imports, Exports, and Intra-State waterborne movements (<http://www.iwr.usace.army.mil/ndc/wcsc/statenm00.htm>). This database does not include data on the value of commodities. For purposes of this analysis, the domestic movements are organized by State name, i.e., tonnage of freight to and from each State.

The above data sources do not contain information on the value of domestic waterborne commodity movements. For the estimation year, value can be estimated based on weight/value from 2002 benchmark data and corrected for the effect of inflation using Consumer Price Index (CPI). The Bureau of Labor Statistics (BLS) publishes this data on a monthly basis with a lag of one-month (<http://www.bls.gov/mxp/home.htm#tables>).

5.1.2 Methodology

Provisional estimates of the volumes of domestic waterborne freight were developed by calculating the total tonnages originating and destined for each state and then broken down by commodity between origin state and destination states. The equivalent dollar values of these volumes were then estimated based on information on value per unit weight developed from

2002 FAF benchmark data. The methodologies used in developing these estimates are described in the following sub-sections.

The following are some comments and inconsistencies noted in the data

- The public domain commodity codes employed in the data sources used were converted to STCG codes. Of the 46 STCG commodity codes, less than 12 are moved by water.
- In some states, certain commodities were inconsistently moved from or to that state in the 5 years (2001-2004) for which data was available. As such, some data points were missing for some commodities which makes it necessary to base estimates for the current year on educated assumptions.

5.1.2.1 Weight Estimates

The growth factor approach was used in developing the estimates with the FAF 2002 as benchmark. This involved the following steps

1. Estimate the growth factor for each origin state and destination state pair between 2002 and the estimation year. These growth factors are derived from total tonnages of commodity movements.
2. Apply the growth factors in step 1 to the 2002 state O-D tonnages to obtain state totals for the provisional year of interest.
3. Estimate each commodity group's share of the state total tonnages originating from and destined to that state based on 2002 FAF or the previous years provisional estimates. Then distribute the estimated state total tonnages among the commodity groups originating from or destined to that state.
4. Determine each FAF zone's share of the state's total tonnage of freight originating from and destined to that state based on 2002 FAF data. Different factors are derived for freight originating from and destined to each FAF zone.
5. Expand the state-to-state estimates by commodity were developed in step 4 among the FAF zones in each state based on distribution of the 2002 FAF2 data among the FAF zones for the domestic water movements.

5.1.2.2 Value Estimates

Data sources used in developing estimates of commodity volumes do not contain information on commodity dollar values for domestic movements. Weight/value ratios derived from the 2002 FAF benchmark data were used together with the estimated volumes of the freight to estimate the dollar values. These rates were used as the basis in estimating the value of commodities moved by water in provisional estimation years.

5.2 International Freight by Water

5.2.1 Data Sources

The USACE generates the monthly *Waterborne Databank* that contains statistics on U.S. waterborne imported and exported freight. This databank is published in the Preliminary Foreign Waterborne Cargo Summary report that is available on the USACE web site at <http://www.iwr.usace.army.mil/ndc/usforeign/pcsfiles.htm>. This summary report contains information on value and weight information by type of service on U.S. waterborne imports and exports, along with year-to-date figures. Inbound and outbound in-transit data are not included. The goal is to develop provisional estimates by port of entry/exit, with tonnage and value included.

The Navigation Data Center (NDC) of the USACE also publishes data on commodity movements. This database shows waterborne tonnage for principal U.S. ports and all 50 States and U.S. Territories (<http://www.iwr.usace.army.mil/ndc/wcsc/statenm00.htm>). These reports list tonnages for Domestic, Foreign, Imports, Exports, and Intra-State waterborne traffic. This database presents a breakdown of freight tonnage by state and by port of entry/exit. Consequently, this data source was used to break down estimated total tonnage by state.

5.2.2 Methodology

Provisional estimates were developed for the volume and value of commodity movements from/to the ports of exit/entry and the seven destinations/origins outside the United States (i.e., Canada, Mexico, Europe, Latin America, Middle East, Asia, and Rest of World). The estimation process involves the following steps.

1. Estimate the growth in freight tonnage between 2002 and the provisional estimation year of interest in waterborne imports and exports through the U.S. ports of entry/exit and FAF foreign destinations and origins. The data on waterborne commerce are provided by origin and destination trading partner country. The foreign origins and destinations are grouped into the seven destinations/origins outside the United States prior to computing the growth rates.
2. Apply these growth rates to the 2002 FAF benchmark freight tonnage to estimate the growth of freight by FAF origin and destination foreign region for the provisional years.
3. Apply the 2002 shares to disaggregate the growth in the freight tonnage by foreign origin and destination regions at FAF O-D-port of exit/entry-commodity level of detail. The growth rates in the tonnage of freight are applied to the 2002 tonnage of freight to derive the freight tonnage for the provisional year. This is done at the FAF O-D-port of exit or entry-commodity level of detail.
4. Multiply the 2002 value/weight ratios by the growth in the freight tonnage to derive the growth in freight value for the estimation years. The value/weight ratios are calculated at

FAF O-D-port of exit/entry-commodity level of detail. The result of this effort provides the growth in the freight value in 2002 dollars for the provisional years.

5. Derive the growths in the current dollar value of freight by adjusting the growth in freight value in 2002 dollars by the changes in prices. The commodity export and import price indexes are used for this purpose. The price indexes are obtained from the Bureau of Labor Statistics (BLS). The export price indexes by type of commodity are used to estimate the current dollar value of export freight and the import price indexes are used to estimate the value of import freight. The Bureau of Labor Statistics reports the price indexes in Harmonized Schedule commodity classification method. We converted the prices indexes into SCTG commodity classification using appropriate weights from BLS.
6. Add the growth in the current and constant dollar (i.e., 2002) value of freight to the 2002 freight values to derive the estimation year's value of freight in current and constant dollars, respectively.

6.0 FREIGHT MOVEMENT BY PIPELINE

6.1 Introduction

Movements of petroleum products by pipeline between Petroleum Administration for Defense (PAD) Districts include trunk pipeline companies (operators of interstate, intrastate, and intra-company pipelines). PAD Districts are geographic aggregations of the 50 states and the District of Columbia into five districts, established by the PAD in 1950. These districts were originally defined during World War II for purposes of administering oil allocation. Figure 6.1 shows the PAD districts.¹⁴

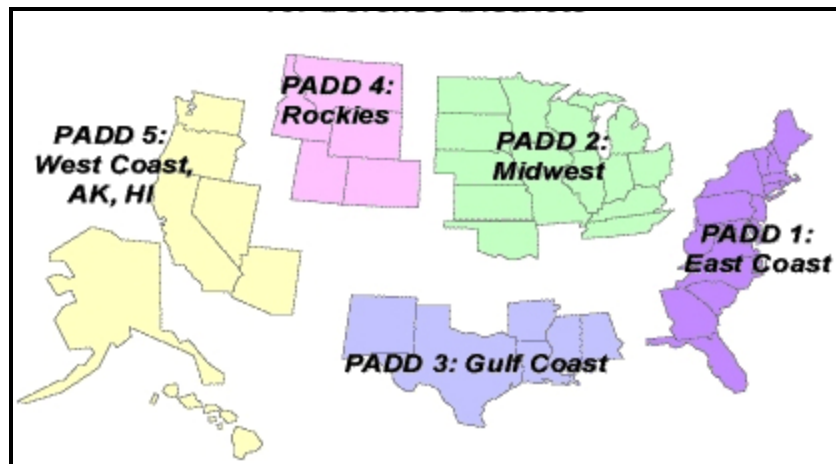


Figure 6-1. Petroleum Administration for Defense Districts (PADD)

6.2 Data Sources

The primary source of data on freight movement by pipeline is the Petroleum Supply Annual (PSA) published by the U.S. Department of Energy, Energy Information Administration (EIA). http://tonto.eia.doe.gov/dnav/pet/pet_move_pipe_dc_R20-R10_mbb1_m.htm. This publication contains information on the supply and disposition of crude oil and petroleum products. EIA also publishes the Petroleum Supply Monthly (PSM) that contains monthly information on supply and disposition of crude oil and petroleum products by PAD District. Movements of crude oil and petroleum products are presented by pipeline, tanker, and barge between PAD Districts. This analysis focuses on movements by pipeline.

Movements of crude oil and petroleum products by pipeline among PAD districts are not disaggregated to state levels. Similarly, import and export data are presented for movements between the PAD districts and foreign origins/ destinations and between the entire United States and the foreign origins/destinations. Therefore, disaggregating the PAD volumes to state level requires some simplifying assumptions.

¹⁴ www.energy.ca.gov/gasoline/map_eia_padds.html

6.3 Estimation Methodology

Petroleum imports, exports, supply and disposition of crude oil supply and disposition are presented by PAD districts while production of crude oil is presented by state. These data are aggregated at annual levels. Furthermore, data are available for a limited number of inter-PAD movements by pipeline as shown in Table 6.1. No data are available for intra-PAD movements by pipeline.

Table 6-1. Data Availability for Freight Movement by Pipeline

From PAD (Origin)	To PAD District (Destination)				
	I	II	III	IV	V
I	0	X	X	0	0
II	X	0	X	X	0
III	X	X	0	X	X
IV	0	X	X	0	X
V	0	0	X*	X**	0

X – data available; 0 – no movements between this pair; X* - no shipments after February 2000
 X** - no data available

Examination of the data revealed that the volume of crude oil and petroleum movements between origins and destinations (i.e., between PAD districts) fluctuates and does not increase or decrease monotonically from year-to-year. Based on this observation, the use of a growth rate approach was used to develop estimates for future years.

6.3.1 Domestic Movements by Pipeline

The approach to distributing the PAD volumes among the states in each PAD district is based on the assumption that the state's share of the total volume originating from a given PAD district is a direct function of the volume of crude oil production in that state. Similarly, a state's share of the total volume destined to a given PAD district is proportional to the supply and sales volume reported in that state. The origin state-to-destination state total volumes for the estimation year were calculated based on these shares.

The estimated total volumes of crude oil and petroleum products for each state O-D pair were distributed among the four main commodity groups that are moved by pipeline according to the SCTG classification based on percent share of each commodity group in each PAD district. These commodity groups are (i) crude petroleum oil, (ii) gasoline and aviation turbine fuel, (iii) fuel oils, and (iv) coal and petroleum products not defined elsewhere (n.e.c.). The percent shares for the estimation year were derived from the previous year's distribution of the total among the four commodity groups.

The growth rates between the 2002 benchmark year and the estimation year for each of the 4 commodities were then calculated. The growth rates were then applied to the 2002 FAF data to obtain the estimates for the estimation year. The state-to-state estimates by commodity were then expanded to FAF zones based on 2002 FAF distribution among the FAF zones for the pipeline mode. It was assumed that the percent share among FAF zones in a given state in the estimation year would be the same as for the previous year.

In estimating the dollar values of the volumes, the weight/value ratios were calculated from the 2002 FAF benchmark data. These ratios were applied to the estimated volumes to derive the values in constant 2002 dollars for the estimation year. In order to derive the current dollar values, the 2002 dollar value estimates were adjusted by price indices obtained from Bureau of Labor Statistics to account for changes in prices.

6.3.2 International Movements by Pipeline

A similar approach was adopted in developing the provisional estimates for international freight movements by pipeline, as outlined below.

1. Calculate the total annual volumes of imports and exports of crude oil and petroleum products for the provisional estimation year from the data sources described above.
2. Distribute the total volumes among the states in each PAD district and the 7 foreign origin/ destinations (Canada, Mexico, Europe, Latin America, Middle East, Asia, and Rest of World). The shares of these 7 international regions were based on the previous years' data.
3. Distribute the total imports and exports of crude oil and petroleum products for each O-D pair among the 4 commodity groups [i.e., (i) crude petroleum oil, (ii) gasoline and aviation turbine fuel, (iii) fuel oils, and (iv) coal and petroleum products not defined elsewhere (n.e.c.)] based on their previous year's shares of the total volume. This approach assumes that the percent share among the 4 commodities in the previous year will be the same in the estimation current year.
4. Repeat the above steps for the 2002 benchmark year using data from the same sources described above.
5. Calculate the growth rates for each commodity and O-D pair between 2002 and the provisional estimation year.
6. Apply the growth rates in the previous step to the 2002 FAF data to generate the provisional estimation year volumes.
7. Repeat the above steps to generate the provisional estimates of the dollar values of commodities moved by pipeline to and from foreign destinations. This approach expresses the estimates in 2002 dollar values. To derive current dollar values however, commodity export and import price indexes were applied to account for changes in price.

7.0 COMPILATION OF PROVISIONAL DATABASES

7.1 Introduction

The overall goal of the provisional estimates is to provide the latest updates of commodity origin - destination movements that would serve as a source of data for practitioners in economic development, transportation planning, and transportation infrastructure analysis. This chapter briefly describes the compilation of the databases from the individual modal estimates described in the preceding chapters.

7.2 Provisional Databases

Having developed the estimates for each mode, the next step was to compile databases as depicted in Figure 7-1 and described below. These databases were compiled using SQL queries developed specifically for this purpose. The database structure is consistent with the 2002 FAF database. Each record contains FAF zone of origin, FAF zone of destination, port of entry or exit (which applies only to export and import flows), type of commodity, mode of transportation, value in millions of dollars, and tons in thousands of short ton.

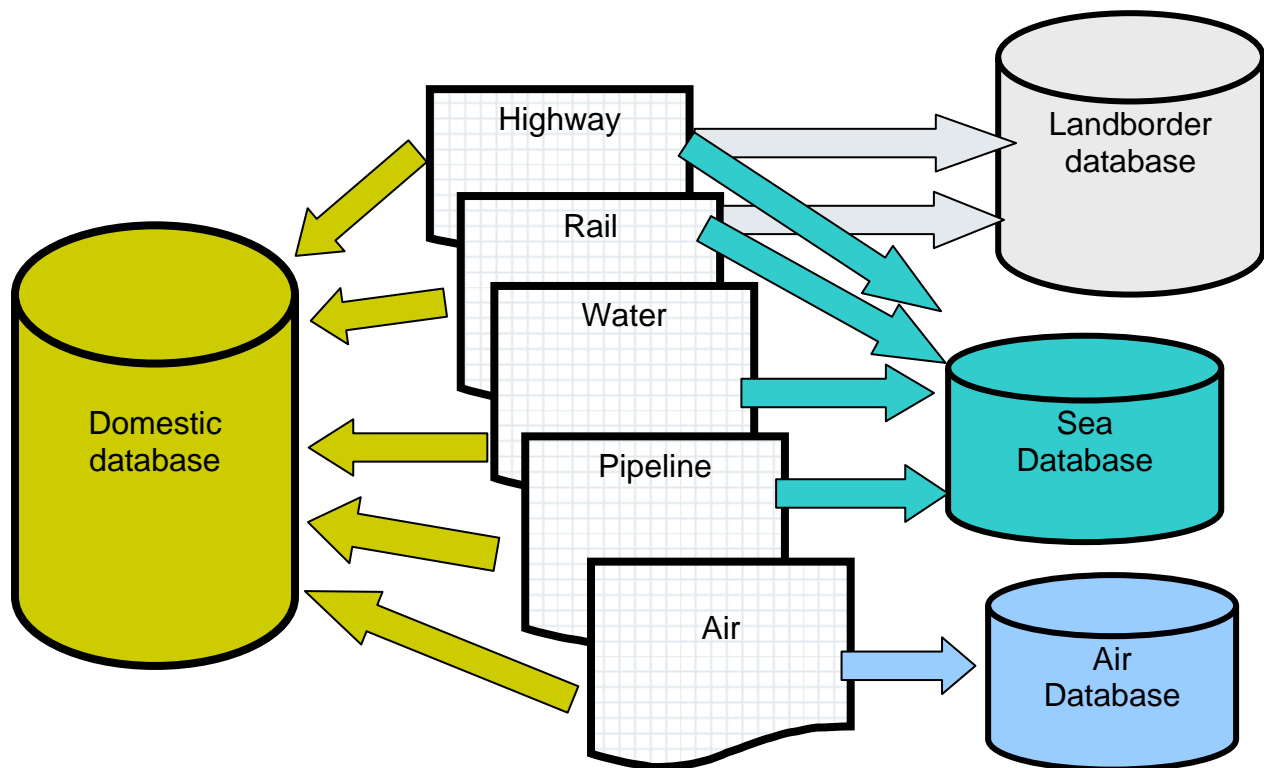


Figure 7-1. Provisional O-D Databases

The databases are:

1. Domestic database comprises all movements with origins and destinations within the U.S. by all modes.
2. Land border database includes international movements i.e., import and export via land border crossings between the U.S. and Mexico, and between the U.S. and Canada.
3. Sea database includes all international movements i.e., imports and exports via the seaports between U.S. and other countries.
4. Air database is exclusively for international air cargo covering import and export via airports.

In addition to the databases, state and national summaries were prepared. These summaries present the total volumes and values of commodities originating from or destined to each state by mode as well as the percentages by mode of the total shipments for the given year for that state.

8.0 CONCLUSIONS

The provisional estimates of commodity movements between FAF zone origins and destinations provide annual updates to FAF database. These estimates are derived from public domain data sources. This report describes the data sources and the methodology used in developing the estimates for each mode of freight movement.

The quality of the provisional estimates is determined primarily by the data from the various sources used. No revisions to the provisional estimates are expected. However, annual estimates will address any issues arising from the previous year's estimates. The provisional estimates are not intended to compete with private industry data sources. Rather, the provisional estimates provide a single comprehensive source of data on all modes of freight movement for use in understanding trends and analyses related to economic development, transportation planning, and transportation infrastructure performance.

9.0 REFERENCES

OAI

Code of Federal Regulations, vol. 14, part 241, National Archives,

<http://www.access.gpo.gov/nara/cfr/cfr-table-search.html#page1>

Master Coordinates File, OAI,

http://www.transtats.bts.gov/Tables.asp?DB_ID=595&DB_Name=Aviation%20Support%20Tables&DB_Short_Name=Aviation%20Support%20Tables.

Transtats T-100 data, OAI, <http://www.transtats.bts.gov/>

FHWA/FAF

(Report 1) An Overview of the 2002 Commodity Origin-Destination Database: Methodology and Data, FHWA, http://ops.fhwa.dot.gov/freight/freight_analysis/faf/faf2_tech_document.htm

(Report 6) Freight Analysis Framework Data Dictionary, FHWA,

http://ops.fhwa.dot.gov/freight/freight_analysis/faf/faf2_tech_document.htm

FAF² Technical Documentation, FHWA,

http://ops.fhwa.dot.gov/freight/freight_analysis/faf/faf2_tech_document.htm.

Harmonized System to Standard Classification of Transported Goods Cross-walk, at

http://ops.fhwa.dot.gov/freight/freight_analysis/faf/faf2_tech_document.htm

Census/Customs

County, County Sub-District, and Places files, Census,

<http://www.census.gov/geo/www/gazetteer/places2k.html>

Guide to Foreign Trade Statistics, Census, <http://www.census.gov/foreign-trade/guide/>

U.S. Exports of Merchandise – Monthly DVD ROM, Census Bureau Foreign Trade Division (FTD) (<http://www.census.gov/foreign-trade/reference/products/index.html>)

U.S. Imports of Merchandise – Monthly DVD ROM, Census Bureau Foreign Trade Division (FTD) (<http://www.census.gov/foreign-trade/reference/products/index.html>)

Schedule D - District/Port List, Census, <http://www.census.gov/foreign-trade/schedules/d/dist.txt>.

USA Trade Online, at <http://www.usatradeonline.gov/usatrade.nsf?Open&mc=F9000>

APPENDIX A

COMPARISON OF DATA SOURCES AND FORECASTS

A.1) A Comparison of Data Sources

Table A-1. A Comparison of the OAI and Customs Data with FAF

Dimensions	FAF/CFS	OAI	Census/Customs	Impact
Who Ships	U.S. business establishments in mining, manufacturing, wholesale trade, and select retail industries. Excludes household and government shipments in addition to business sectors not listed above.	Anyone shipping by commercial air carriers in or to/from the U.S., or by U.S. carriers abroad. Military are excluded from the public version of the T-100 data. Carriers designated as All-Cargo carriers, representing a small fraction of air cargo, are also excluded.	Anyone shipping to/from the United States except certain intra-governmental shipments.	The three industries excluded from FAF that are likely to have an impact on the OAI/Customs data are Services, Retail, and Transportation.
What is Shipped	All shipments by establishments listed above by weight, value, and commodity type that are directly related to the primary business of the establishment. Excludes by-products, imports, some commodity-types, and shipments by out-of-scope establishments. Shipments weighing less than 100 lbs are typically included in parcel delivery/courier/U.S.P.S	All property excluding passenger baggage excepting carriers' own shipments. Although mail is reported separately, and is a separate CFS category, it is questionable to separate mail because Fedex often reports mail as a freight to avoid revealing the size of their contract with the U.S.P.S. OAI is pursuing a remedy to this reporting difference.	Imports: > \$2,000, Exports: >2500 (Canada is an exception), Low-Value are estimated. Mail and parcels are not included in air exports. Shipments that are returned/to-be-repaired under warranty are excluded.	OAI data will cover the weight of shipments of by-products, non-covered commodities, and out-of-scope industries, and small shipments. Customs data will similarly pick up the weight of these shipments as well as their commodity type and value with the caveat that small shipments may be poorly estimated. OAI includes mail/parcel shipments while these are excluded from the air summary of the Customs data and reported under a separate mode for CFS data.

Table A-1. A Comparison of the OAI and Customs Data with FAF (Continued)

Dimensions	FAF/CFS	OAI	Census/Customs	Impact
Where Shipped	Within the U.S. - includes shipments which both start and end in the U.S., but pass through another country, and imports after they leave the importers U.S. location, and exports to the border. In-transit shipments are excluded as well as shipments to households.	No foreign-to-foreign or in-transit on the publicly available market data. Purely foreign segments are excluded from the segment data.	In-transit is not necessarily included. Shipments to/from Puerto Rico will be attributed to Puerto Rico and therefore excluded from U.S. exports/imports for the 50 states and the District of Columbia. Imports from the U.S. Virgin Islands are collected, but not exports to the U.S.V.I.	OAI data is likely to pick up a large portion of in-transit shipments that either change planes or carriers in the U.S., or are off-loaded to an FTZ or bonded warehouse.
How Shipped	All modes except pipeline.	Only Air	While all modes are reported, only water and air are broken out as separate modes.	OAI data contains both the air-truck and parcel modes used by CFS.
How is it Counted	Through a survey of the above-referenced business establishments	As reported by carriers	Based on documents/electronic filings given to customs detailing what is shipped, standard weights applied. Imports from Canada are provided to Census by the Canadian government	
When is it reported	The survey is taken every five years with the last survey occurring in 2002.	Sixty days after the end of the month the data pertains to for U.S. carriers. Six months after the data month for foreign carriers.	Exports: when the shipment leaves the country. Imports: when the shipment is released to the importer. Note that a shipment may be further processed in a foreign-trade zone before it is released.	The Customs data for imports is likely to lag both the OAI and CFS data.

Table A-1. A Comparison of the OAI and Customs Data with FAF (Continued)

Dimensions	FAF/CFS	OAI	Census/Customs	Impact
How are values counted	Free-on-board at the plant	NA	Exports: Free-alongside-Ship (excludes freight and insurance). Imports: a) Customs Import Value – excludes duties, freight, insurance and other costs associated with exportation and assistance from the importer, b) Customs Insurance and Freight (C.I.F.) – C.I.V. + import charges (excludes duties)	The Customs and CFS data are comparable for exports. For imports, the C.I.F. Customs data best reflects the cost at the border.
Values Measure	Million Dollars	NA	Dollars	
Commodity Types	2-digit Standard Classification of Transported Goods	NA	10 digit Harmonized Tariff Schedule (Imports)/Schedule B (Exports)	Crosswalk provided by FHWA
Weight Measure	Kilotons (2,000,000 lbs)	Pounds	Kilograms	

Table A-1. A Comparison of the OAI and Customs Data with FAF (Continued)

Dimensions	FAF/CFS	OAI	Census/Customs	Impact
Geography:	CFS – county level and is aggregated to FAF region level for FAF	Airports with latitude and longitude included. Market data: origin airport is where the shipment was initially loaded by the carrier and destination is the airport where the carrier unloaded the shipment. Segment data: origin and destination refer to a non-stop segment whether or not the shipment was unloaded.	Customs District (Sub-Districts reported for some data products and available to help with matching) which may include multiple states. Exports are organized by Port of Exit (generally where loaded on transportation used to cross border) and Destination (foreign country). Imports are organized by Origin (foreign country) - Port of Entry (where it passes through customs) and Port of Unlading (where it is unloaded from the plane).	A crosswalk from counties to FAF regions was provided by FHWA. Supplemental files from Census were used: Counties, County Sub-Districts, and Places.
Other		There is a six-month delay in the release of foreign carrier data. U.S. carriers' foreign-to-foreign shipments are withheld for a period of three years.	Privacy/Disclosure Restrictions may undercount data at District and individual commodity level.	

Sources: CFS/FAF – FAF² Technical Documentation, http://ops.fhwa.dot.gov/freight/freight_analysis/faf/faf2_tech_document.htm.

OAI – Code of Federal Regulations, vol. 14, part 241, <http://www.access.gpo.gov/nara/cfr/cfr-table-search.html#page1>.

Customs – Guide to Foreign Trade Statistics, <http://www.census.gov/foreign-trade/guide/>

A.2) Forecasts

Table A-2. Third Quarter Forecasts of Tons Enplaned by Foreign Carriers (in 1,000s)

Year	Dom./ Intl.	Actual	Forecasts		Error		Percentage Error	
			YTD Second Quarter	Second Quarter	YTD Second Quarter	Second Quarter	YTD Second Quarter	Second Quarter
Carrier Groups Combined before Forecast								
2002	Combined	1,019	902	955	-117	-64	-11.5	-6.3
	Separate		902	955	-117	-64	-11.5	-6.3
2003	Combined	1,037	1,084	1,045	47	8	4.5	0.7
	Separate		1,084	1,045	47	8	4.5	0.7
2004	Combined	1,186	1,164	1,192	-22	6	-1.8	0.5
	Separate		1,164	1,192	-22	7	-1.8	0.6
2005	Combined	1,211	1,259	1,239	48	28	4.0	2.3
	Separate		1,259	1,239	48	29	4.0	2.4
2006	Combined		1,240	1,226				
	Separate		1,318	1,303				
Average	Combined				-11	-5	-1.2	-0.7
	Separate				-11	-5	-1.2	-0.7
Std Dev	Combined				78	40	7.4	3.8
	Separate				78	40	7.4	3.8
Avg Abs	Combined				58	27	5.4	2.5
	Separate				58	27	5.5	2.5

Notes: Domestic operations by foreign carriers are legally restricted and represent only a small portion of combined operations. The separate forecasts are reported here for consistency with the general framework. More detailed notes are given below Table 2.2.

Table A-3. Fourth Quarter Forecasts of Tons Enplaned by All Carriers (in 1,000s)

Year	Dom./ Intl.	Actual	Forecasts		Error		Percentage Error	
			YTD Latest Quarter	Latest Quarter	YTD Latest Quarter	Latest Quarter	YTD Latest Quarter	Latest Quarter
Carrier Groups Combined before Forecast								
2002	Combined	3,567	2,758	3,007	-809	-560	-22.7	-15.7
	Separate		2,766	3,017	-801	-550	-22.5	-15.4
2003	Combined	3,668	4,191	4,173	522	505	14.2	13.8
	Separate		4,204	4,194	536	526	14.6	14.3
2004	Combined	5,709	5,522	5,550	-187	-159	-3.3	-2.8
	Separate		5,685	5,675	-24	-34	-0.4	-0.6
2005	Combined	5,640	5,782	5,763	143	123	2.5	2.2
	Separate		5,747	5,747	107	107	1.9	1.9
2006	Combined		5,668	5,655				
	Separate		5,720	5,682				
Average	Combined				-83	-23	-2.3	-0.6
	Separate				-46	12	-1.6	0.1
Std Dev	Combined				564	450	15.4	12.2
	Separate				557	444	15.4	12.2
Avg Abs	Combined				415	337	10.7	8.6
	Separate				367	305	9.8	8.1
Groups Forecast Separately								
2004	Combined	5,709	5,830	5,821	121	112	2.1	2.0
	Separate		5,833	5,827	124	118	2.2	2.1
2005	Combined	5,640	5,771	5,753	131	114	2.3	2.0
	Separate		5,770	5,753	131	114	2.3	2.0
2006	Combined		5,475	4,913				
	Separate		5,545	4,958				
Average	Combined				-9	43	-1.0	0.5
	Separate				-3	52	-0.8	0.8
Std Dev	Combined				566	442	15.5	12.1
	Separate				566	445	15.5	12.2
Avg Abs	Combined				396	323	10.3	8.4
	Separate				398	327	10.4	8.5

Dom. = Domestic, Intl. = International, YTD = Year-to-Date

Groups: OAI classifies carriers into groups based on operating revenues and the type of certificate the carrier holds. The relevant groups above are carriers that reported fully prior to 10/2002 (majors, nationals, medium and large regionals) and those that began reporting in 10/2002: Federal Express, commuter, small-certificated and all-cargo carriers. Federal Express did report international operations prior to 10/2002, but not domestic. All-cargo carriers include only ABX (formerly Airborne Express).

Data for 2006 was adjusted to account for late reporting carriers as described in the main body of the text.

Notes: Based on OAI T-100 Market data downloaded between October 2006 and January 2007. The earlier years will not reflect the effects of data revisions that will be experienced under normal production conditions going forward. The data is affected by two significant events: the 9/11/2001 terrorist attacks and the 10/2002 expansion of the carrier coverage of the T-100 data to include small-certificated and commuter carriers, and domestic operations of Federal Express.