

Data Sheet

USAID Mission:	Namibia
Program Title:	Private Enterprise Development
Pillar:	Economic Growth, Agriculture and Trade
Strategic Objective:	673-001
Status:	Continuing
Planned FY 2005 Obligation:	\$400,000 DA
Prior Year Unobligated:	\$0
Proposed FY 2006 Obligation:	\$0
Year of Initial Obligation:	1997
Estimated Year of Final Obligation:	2005

Summary: To improve competitiveness, building on the business development program, additional training and technical assistance services are being provided to build the capacity of Small and Medium-sized Enterprises (SMEs) to trade, expand operations, and establish linkages with firms in southern Africa.

Inputs, Outputs, Activities:

FY 2005 Program: Increase Participation in Global Trade and Investment (\$400,000 DA). In order to make them more competitive regionally, Namibian SMEs will receive training and technical assistance in various areas, such as marketing, participation in regional and international trade fairs, regional business exchanges/trade missions, accessing finance, quality standards knowledge and certification. Principal contractors: Sigma One Corporation and Development Alternatives, Inc. (both prime), and ECI Africa (sub).

FY 2006 Program: No obligations will be made in FY 2006.

Performance and Results: During 2004, USAID-assisted SMEs created 313 new jobs and increased income by over 55%. A total of 12,605 people (64% of them women) were trained in various private-sector growth activities (e.g., business management, trade fair participation, market access, production, technical and vocational skills, and responding to tenders for government contracts.) Business Services Organizations (BSOs) reported an increase of 2,109 fee-paying SME clients, which indicates that BSOs are providing a valued service to SMEs. The knowledge gained in trading within the region will increase the ability of SMEs to become active trading partners with the United States under the Africa Growth and Opportunity Act, and will improve their ability to pursue business opportunities emanating from the anticipated U.S.-Southern African Customs Union Free Trade Agreement and other international trade agreements.

US Financing in Thousands of Dollars

Namibia

673-001 Private Enterprise Development	DA	DFA	ESF
Through September 30, 2003			
Obligations	15,586	5,748	2,151
Expenditures	10,585	5,748	2,151
Unliquidated	5,001	0	0
Fiscal Year 2004			
Obligations	400	0	0
Expenditures	2,445	0	0
Through September 30, 2004			
Obligations	15,986	5,748	2,151
Expenditures	13,030	5,748	2,151
Unliquidated	2,956	0	0
Prior Year Unobligated Funds			
Obligations	0	0	0
Planned Fiscal Year 2005 NOA			
Obligations	400	0	0
Total Planned Fiscal Year 2005			
Obligations	400	0	0
Proposed Fiscal Year 2006 NOA			
Obligations	0	0	0
Future Obligations	0	0	0
Est. Total Cost	16,386	5,748	2,151