

## Data Sheet

<b>USAID Mission:</b>	Turkmenistan
<b>Program Title:</b>	Small and Medium Sized Enterprises
<b>Pillar:</b>	Economic Growth, Agriculture and Trade
<b>Strategic Objective:</b>	120-0131
<b>Status:</b>	Continuing
<b>Planned FY 2005 Obligation:</b>	\$900,000 FSA
<b>Prior Year Unobligated:</b>	\$344,000 FSA
<b>Proposed FY 2006 Obligation:</b>	\$624,000 FSA
<b>Year of Initial Obligation:</b>	2001
<b>Estimated Year of Final Obligation:</b>	2007

**Summary:** USAID's program to improve the environment for the growth of small and medium enterprises (SMEs) includes training and technical assistance to build the capacity of financial institutions and support to increase opportunities for acquiring business information, knowledge, and skills.

### Inputs, Outputs, Activities:

**FY 2005 Program:** Improve Economic Policy and Governance (\$204,000 FSA). USAID will provide technical assistance and training to key staff of the Central Bank to strengthen the Bank's capacity to conduct monetary and credit policy analysis. Assistance will also be provided to help the Central Bank improve banking supervision and internal controls. Principal contractor/grantee: TBD (prime).

Improve Private Sector Growth (\$623,000 FSA, \$216,000 FSA carryover). USAID's Enterprise Development Project (EDP) will deliver business consulting and trade advisory services to approximately 14 client firms and will provide 20,000 participant hours of open enrollment courses to entrepreneurs throughout the country in subjects such as preparing a business plan, financial statement analysis, and the legal environment for SMEs. EDP will continue its work in educating local professional accountants as well as in advocating within various ministries of the government for transition from national to international standards. In the coming year, it is anticipated that more than 50 Turkmen accountants will earn designation as Certified Accounting Practitioners. Principal contractor/grantee: Pragma Corporation (prime).

Expand and Improve Access to Economic and Social Infrastructure (schools and higher education institutions) (\$73,000 FSA, \$128,000 FSA carryover). To raise the level of business and economics education, USAID will continue providing support to strengthen the quality of higher education and, thus, better prepare youth to enter and compete in a market economy. The program will train professors in modern business and economics, and provide them with access to information and research materials. The activity will also establish a competitive student scholarship program in economics and business. USAID, in partnership with Junior Achievement Worldwide (JA), will provide business and economics training to middle and high school teachers and build administrative capacity in the Junior Achievement local chapter to reach sustainability. Principal contractors/grantees: JA (prime), TBD.

**FY 2006 Program:** Improve Economic Policy and Governance (\$253,000 FSA). USAID will continue to provide assistance to the Central Bank and, if the effort proves successful, it could open the door for additional technical assistance. Principal contractor/grantee: TBD (prime).

Improve Private Sector Growth (\$270,000 FSA). EDP will provide trade and business advisory services, deliver open enrollment business courses, and conduct International Financial Reporting Standards training, testing, and certification. Principal contractor: Pragma Corporation (prime).

Expand and Improve Access to Economic and Social Infrastructure (schools and higher education institutions) (\$101,000 FSA). USAID will continue providing support to strengthen the quality of secondary and higher education in economics and business as described above. Principal contractors/grantees: JA (prime), TBD.

**Performance and Results:** USAID contributed to the economic development of Turkmenistan, primarily through educational programs rather than official cooperation with government agencies. USAID supported efforts to establish an accounting association, the Union of Accountants of Turkmenistan. Partnership efforts since the Union's registration have focused on the development of a strategy to advocate within the Ministry of Economy and Finance and the Central Bank for IFRS reform. During the past year, 18 accountants completed the requirements to receive the Certified Accounting Practitioners certificates. Also, in the past year, USAID-financed trade facilitation efforts increased the level of trade from only two trade deals worth \$62,000 in FY 2003 to eight deals worth \$473,850 in FY 2004, including trade transactions with neighboring Afghanistan. In FY 2004, USAID's implementing partner began to offer business consulting services to local companies, with limited success. Targeting youth in 72 secondary schools, Junior Achievement developed new economics textbooks with Turkmen-specific case studies and trained 1,390 teachers to implement basic economics education. Although assistance to the Central Bank stalled in FY 2004, work is continuing in FY 2005 with assistance in conducting monetary and credit policy analysis and internal audit, and in implementing Basel Core Principles.

By the program's end, it is expected that USAID will have strengthened the capacity of future economic agents, entrepreneurs, and business leaders to advocate more effectively for the liberalization of economic policies and a stronger private sector.

## US Financing in Thousands of Dollars

Turkmenistan

120-0131 Small and Medium Sized Enterprises	FSA
<b>Through September 30, 2003</b>	
Obligations	1,572
Expenditures	841
Unliquidated	731
<b>Fiscal Year 2004</b>	
Obligations	480
Expenditures	781
<b>Through September 30, 2004</b>	
Obligations	2,052

Expenditures	1,622
Unliquidated	430
<b>Prior Year Unobligated Funds</b>	
Obligations	344
<b>Planned Fiscal Year 2005 NOA</b>	
Obligations	900
<b>Total Planned Fiscal Year 2005</b>	
Obligations	1,244
<b>Proposed Fiscal Year 2006 NOA</b>	
Obligations	624
Future Obligations	995
Est. Total Cost	4,915

