U.S. General Services Administration



Transition Manager's Meeting

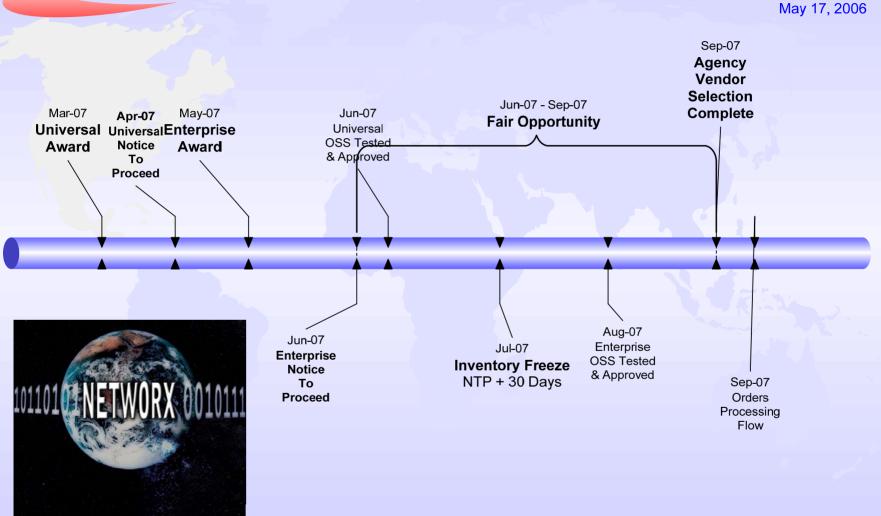
AIA Boardroom

May 17, 2006

GSA Meeting Topics & Agenda

- Introductions and Administrative Remarks
- Networx Schedule
- Updates
 - Incumbent Vendor Support
 - Baseline Inventory Tool
 - TWG
 - DARs
 - Transition Credit Process
 - GAO Audit
- Transition Preparation Steps
- Planned Major Milestones
- Transition Summit Meeting Schedule
- Adjournment

Networx Schedule



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GSA FTS2001 Incumbent Support

- All initial responses (7) to request for inventory data in
- Bridge responses are in
- Draft H Clause Modification to FTS2001 & Crossover contracts
 - All comments received
 - Discussions held with two vendors
 - Plan to meet with remaining vendors
 - Adjust H Clause as necessary
 - Negotiate for inclusion

GSA Draft H Clause

- Transition Single Point of Contact (TSPOC)
- Participate in Detailed Service-by-Service Transition Planning
- Network Interconnect Facilities
- Transition Support Data
- Transition and Phase-Out Scheduling
- Review Networx Contractor Notices and Reports
- Preparation of Routing Translations and Orders
- Support Pre-Cutover Testing & Participation in Cutover Conference Calls, Cooperative Problem Resolution
- Response to "Fall Back" Requests*
- Status Reporting (disconnects)*

GSA Baseline Inventory

Background: Efforts to assemble baseline inventory from available sources led us to conclude that inventory data must be provided by Incumbents, compiled and validated

- Some agencies are unable/unwilling to provide complete inventory data
- CDDs have no associated inventory data
- Incumbent is the authoritative source for inventory information
- Discrepancies between vendor data, billing data and others needed to be resolved

Baseline Inventory

Approach:

- Identify requirements for FTS2001 inventory data and other incumbent transition support in contract information request to incumbents
- Develop process for compiling and validating data with agencies
- Define requirements for an automated support tool and develop (USDA)
- Receive data, load into tool, compile and validate
- USDA tool demonstration at TWG
 - Approved to proceed with inventory tool using USDA platform



Transition Inventory Development Current Status

Adam Lesser GSA Transition Team Booz Allen Hamilton May 17, 2006

GSA Meeting Topics & Agenda

- Introduction
- FTS2001 Service Provider Data
- Inventory Discussion
- Next Steps

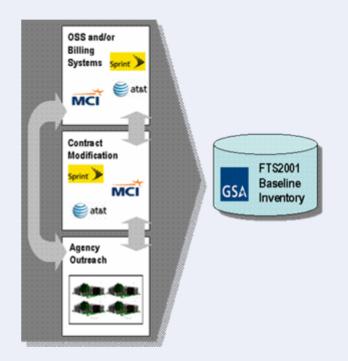
GSA Introduction

•GSA is currently developing a Transition Baseline Inventory (TBI)

•Using a triangulation approach, GSA will utilize 3 phases to establish the TBI

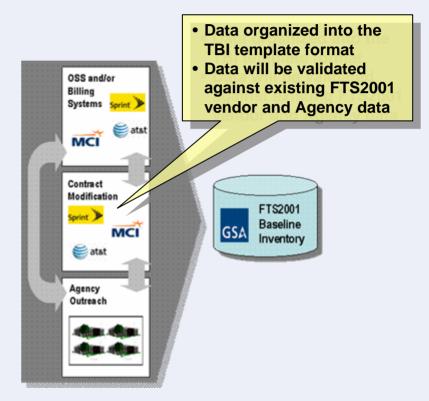
- FTS2001 contractor OSSs and billing data
- FTS2001 service provider data
- GSA/Agency validation effort

•Through validation of these data points, GSA anticipates a valid transition baseline inventory



GSA Introduction

- 2nd phase: Collection of FTS2001 data from incumbent service providers
 - Request for a comprehensive listing of billed for FTS2001 services
 - Request for inventory elements
 organized in provided templates as a
 baseline format
- Service providers have begun submitting data



GSA Introduction

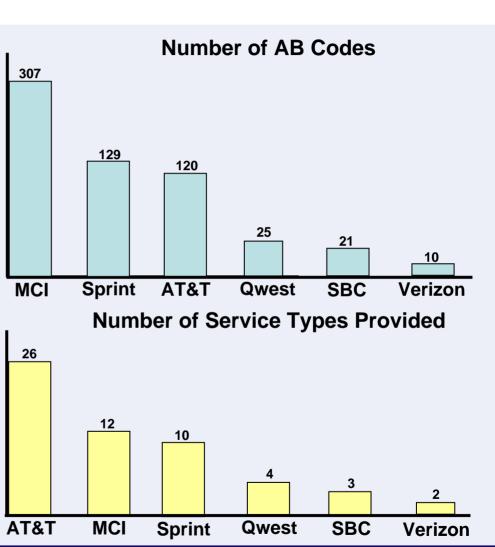
•GSA has requested that FTS2001 service provider data be submitted in a provided template format

- Ensures
 consistency in
 data format
- Completeness of data for each service type

CS-1	Circuit Switched Servio	ces Incl. 700 P	rivate Number,	CSDS and SV	5 Except Callin	ng Cards, Toll	Free, & 900 Nu	mbers				
	Item Number	C.1	C.2	C.2	C.3	C.4	C.5	C.6	C.7	C.8	C.9	C.10
	Data Elements	FTS2001 Contractor Name	Unique Inventory Record Id.	Agency Bureau Code	Agency Hierarchy Code	Agency Name	Sub Agency Name	Location Address 1	Location Address 2	City	State	Zipcode
	Element Description		Up to 16 alphanumeric character code	4 character code	28 character code	Department, Agency	Bureau, division, etc.	Customer street address	Customer room, building	Customer City	Customer State	Customer Zipcode
CS-2	CSS Toll Free											
	Item Number	C.1	C.2	C.2	C.3	C.4	C.5	C.6	C.7	C.8	C.9	C.10
	Data Elements	FTS2001 Contractor Name	Unique Inventory Record Id.	Agency Bureau Code	Agency Hierarchy Code	Agency Name	Sub Agency Name	Location Address 1	Location Address 2	City	State	Zipcode
	Element Description		Up to 16 alphanumeric character code	4 character code	28 character code	Department, Agency	Bureau, division, etc.	Customer street address	Customer room, building	Customer City	Customer State	Customer Zipcode
CS-3	CSS 900 Fee-for-Servi											
	Item Number	C.1	C.2	C.2	C.3	C.4	C.5	C.6	C.7	C.8	C.9	C.10
	Data Elements	FTS2001 Contractor Name	Unique Inventory Record Id.	Agency Bureau Code	Agency Hierarchy Code	Agency Name	Sub Agency Name	Location Address 1	Location Address 2	City	State	Zipcode
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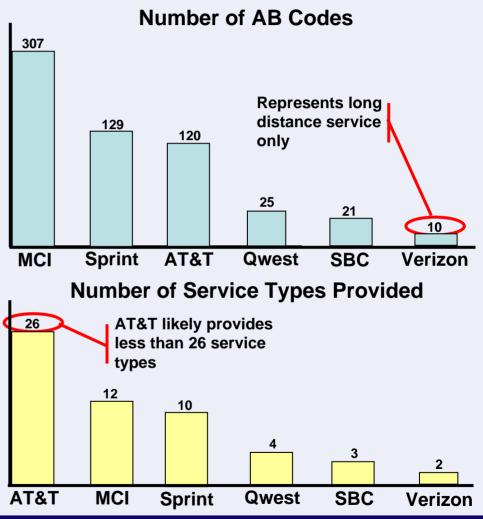
GSA FTS2001 Service Provider Data

- Data from all FTS2001 service providers has been received as of May 17th
 - Categorized by agency (AB Code) and service type
 - Varying formats were submitted for each service provider
- Anticipating additional submission of data
 - Additional inventory submissions
 - Updated inventory records



GSA Inventory Discussion

- Service provider format issues:
 - AT&T data was broken out by component (PVC, transport, etc), but without a unique ID
 - Verizon's long distance data appears to be incomplete
 - Service providers included SDP IDs for only some service types
 - Service provider acronyms were not defined
- Standard inventory format has been recommended by GSA to ensure consistency of data



GSA Inventory Discussion

- Recommendations
 - All data should be provided in the template format
 - SDP IDs for all service types
 - Unique identifiers for all service types
 - Complete
 listings of all services

	MCI	AT&T	Sprint	Qwest	SBC	Yerizon
Number of Service Types		26 (but cannot identify each service type, based on current format and unknown acronyms)		based Directory, Web Hosting)	3 (CSS, DTS, SDS)	2 (Wireless and Long Distance)
	OVLS Web Content	DTS IP CSS OVLS SDS Web-based Directory Web Content MINS Services Enabling Equipment with and without LEC access Video Vireless	OWLS Web-based Directory Web Hosting Web Content Wireless	CSS OWLS Web Content MNS MSS Services Enabling Equipment with and without LEC access TFS Video	None	All Services, but Wireless
Elements	SDP (some)	SDP (some) ASR Nr CLIN	Ckt Nr (some) ASR Nr (some)	SDP (some)	None	ASR Nr CLIN SDP
Number of AB	307	120				
to Disconneet by Service Type	DT5: 12986 MFS: 12 MHS: 3820 Other: 8 SED5: 2248 SED5: 22238 TF3: 87846 Video: 252 Video: 252 Video: 252 Video: 252 Video: 252 Video: 252 Video: 252 Video: 252 Video: 252 Video: 252	Only some of the inventory reports have SDPs provided: ACC: 27723 Port (ATM, FR): 1977 PVC (ATM, FR, A2F): 2460 SED: 7862 Transport: 3931 TFS: 41576 Card: 125936 SVS: 528,484	TED	DT5:132 SD5:166 (ATM: 2, FR: 148, IP: 14) Web-based Directory: 2 Web Hosting: 6	TBD	Long Distance: 16 Wireless: 21425
	Yes	No	No		No	No
	MCI provided relatively complete data for each service type. MCI included MFS as a service type acronym that cannot be identified.	acronyms and were not defined in any	Sprint provided a majority of their services, but according to their cover letter, plan to submit the remaining outstanding services in their next submission on May 19th.	Qwest provided sufficient information to track transition based on the services identified. There is no evidence from that data that they deliver any of the additional services	SBC provided what appears to be a complete data set of their FTS2001 services, in compliance with the format of GSA's inventory request template	Yerizon's Long Distance file does not specify type of service. There is evidence from the data, that they provide additional services than what was provided.

May 2006 Inventory Results

 Vendor-specific acronym lists

GSA Next Steps

- Receive additional service provider data, based on refined data requests
- Verify and validate data against existing billing and OSS data
- Integrate new data into latest version of baseline inventory
- Verify and validate inventory data with Agencies

U.S. General Services Administration



TWG Update Briefing for Transition Managers

Stan Wood Chair, Transition Working Group May 17, 2006



TWG Update

- Fair Opportunity sub committee
- Update to the Taxonomy
- Update to the TWG Transition Guide

GSA Fair Opportunity Sub Committee

- Developed a document that agencies may use as a template on conducting their Fair Opportunity process.
 - The document addresses what an agency needs to do and how an agency may complete those tasks
 - Not intended to be direct guidance, but only a tool that agencies may use to assist them
 - Document only addresses the *initial* Fair Opportunity process and does not address how an agency would approach logical follow-on orders
- A MS Project file has been developed to show the impacts of the Fair Opportunity process on transition.

Update to the Taxonomy Document

- The TWG will provide an update to the Taxonomy document to the IMC to reflect the following developments:
 - Changes in existing or interim contract expiration dates
 - Changes in GSA's estimated award dates for Universal and Enterprise and their impacts
 - Impacts of IMC Security Working Group proposed policy on allocation table
 - Impacts of the Fair Opportunity process on transition timeline expectations
 - Development of reasonable deadlines for the purposes of determining credits

GS

GSA

Update the Transition Guide

- The TWG had previously developed a Pre-Award Transition Guide for the agencies
- Development of Post-Award and Pre-Transition guidance needs to be developed to assist agencies by:
 - Identifying those steps they can take with respect to Fair Opportunity with the Fair Opportunity Sub Committee developed template document
 - Describing steps agency Transition Managers need to take to ensure their agencies are ready to appoint a DAR Administrator, DARs, and receive proper DAR Training that is being developed by the ACAO Council
 - Reminding agencies of their responsibilities with respect to inventory maintenance and verification

GSA DAR ISSUES – Maria Filios, GSA

- DAR order placement authority under Networx
 - Networx specifies DARs may order BUT
 - FAR limits authority by requiring all orders over \$2500 have fair opportunity assessment documented by CO
 - Nearly all orders will exceed \$2500
 - Agencies' CO staff aren't equipped to administer this volume
 - Transition to Networx will be jeopardized by backlog of Fair Opportunity
- Since GSA 'created' DAR role further definition and guidance required
- DAR Training by Networx vendors will not address FAR requirements

GSA DAR Approach

- PMO met with GSA OCAO
- PMO draft guidance with IMC input
 - Criteria for naming DAR Administrator
 - Qualifications required for DAR
 - Limits of DAR authority
 - DAR certification requirements, if any
 - DAR training requirements and who will provide
 - Relationship between the Agency CO and the DAR
 - DAR authority in determining logical follow on
- GSA OCAO to determine who publishes
- OCAO to develop and offer training

GSA Credit Reimbursement Process

- Taxonomy allows Agencies to qualify for Networx Credits if milestones met :
 - Baseline Validated
 - Contractor Selection
 - Order Placement
 - Disconnect Placement
- Transition Team working with billing to define a process for issuing credits Goal is to keep process as simple as possible
- Draft Concept
 - Agency's potential credit estimated on validated baseline & Networx rates
 - Track disconnects then issue credits
 - Credits issued against Networx bill and accumulated total tracked

GSA GAO Draft Report

- Based upon Lessons Learned and GAO "Guiding Principles"
- Lessons Learned included only those published by TWG
 - FTS has addressed 21 out of 27 lessons learned
 - Plans to address the remaining six prior to contract award
 - incumbent contractor cooperation
 - guidance on inventory management and validation processes
- Expectation that GSA provide very detailed guidance on "Guiding Principles"
- Will work TWG to publish additional guidance

Proposed Items to Assess Transition Preparation 1of 3

- Has the Agency identified a Transition Manager
- Has the Agency Identified a Transition Support Team
- Has the Agency Engaged the Security Office and Identified Security Requirements
- Has the Agency Collected it's Inventory
- Has the Agency Accomplished it's Architectural Assessment

GSA Proposed Items to Assess Transition Preparation 2 of 3

- Has the Agency Conducted Initial Transition Planning
 - Has the Agency Identified any potential Orphans
 - Has the Agency Identified services to be disconnected
 - Has the Agency Identified services to be transitioned like for like
 - Has the Agency Identified services to be transitioned to enhanced service types
 - Has the Agency Identified services to be migrated from non-FTS contracts

Proposed Items to Assess Transition Preparation 3 of 3

- Has the Agency Developed an Overall Transition Schedule (Priorities & Constraints)
- Has the Agency Identified and Developed any Needed
 Documentation
- Has the Agency Identified Key Personnel
- Has the Agency Identified Transition Resources
- Has the Agency Reviewed and Revised as necessary, its Agency Hierarchy Code (AHC) Structure
- Has the Agency Developed Evaluation and Selection Process and Criteria

GSA Planned Major Milestones (Jan 06)

- Networx Schedule Update Transition Schedule update 2/06
- Issue FTS2001 requests for Transition Information Support 1/06
- Finalize Inventory Validation Process and Tool Requirements 2/06
- Incumbent Input to Transition Processes 5/06
- Receipt, Compiling, and Loading of FTS2001 Inventory Data 5/06
- Inventory Validation 7/06
- Transition Forum/Workshop TBD

GSA Planned Major Milestones (5/06)

Load Initial Data into Inventory DB May 2006 Compare and compile inventory data sources Jun2006 **Negotiate Mods For XSN Support Jul 2006 Begin Testing Initial Inventory Verification Tool Jul 2006** Draft Transition Credit Concept Aug 2006 Provide Baseline Validation Tool **Oct 2006 Propose Transition Tracking Methodology Oct 2006 TSMP** 1QFY2007 Validate Baseline 2QFY2007 Snapshot to establish 100% Baseline NTP +30





<u>Home</u> Agenda	Wedn	esday, September 6, 2006	Thursday, September 7, 2006			
Evening Networking Reception Register to Attend	7:30 am - 8:30 am	Continental Breakfast	7:30 am - 8:30 am	Continental Breakfast		
Hotel Information <u>Transportation</u> <u>General Info</u> <u>Industry Info</u>	8:30 am	Welcome and Opening Remarks - GSA		Industry Perspective on Transition		
		Rep. Tom Davis (Invited)		FISMA		
GSA Networx		Enabling Government Transformation		Lunch (on your own - numerous restaurants in the Reston Town Center)		
Transition Sum	-	Lunch (on your own - numerous restaurants in the Reston Town Center)				
September 6 - 2006	7,	Nature Over inv		GSA Consolidated Systems Transition		
Hyatt Regency	v	Networx Overview		Inventory Validation		
Reston		Networx Transition Overview		Transition Progress		
Reston, Virgini	ia	Agency Transition Planning		Measurement		
_		Fair Opportunity	4:00 pm - 4:15	Closing Remarks		
	4:30 pm - 5:30 pm	Evening Reception	pm			



Transition Summit

•Registration Rates for the GSA Networx Transition Summit are as follows

No on-site registrations - all attendees must be pre-registered to attend this event •Government Attendees •Registration is now open for Government attendees•

•**\$275**

 Industry Attendees (including government contractors)
 Industry attendees can begin to register on May 1, 2006 at 10:00am CST.

•We appreciate your cooperation in this matter.•

•\$375

TM Meeting Schedule for 2006 GSA

- The current meeting schedule for 2006 is noted below:
 - March 22nd
 - May 17th _
 - July 19th _
 - September 6/7th _
 - Octobar 25th _
 - November 15th
 - December 13th _

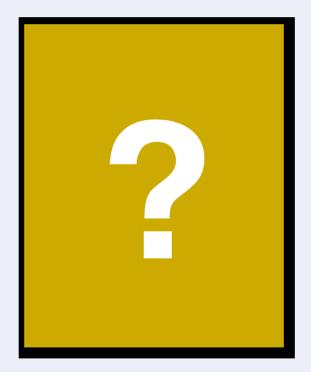
January 2006	February 2006	March 2006	July 2006	August 2006	September 2006
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April 2006	<u>May 2006</u>	June 2006	October 2006	November 2006	December 2006
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23 24 25 26 27 28 29	28 29 30 31	25 26 27 28 29 30	29 30 31	26 27 28 29 30	24 25 26 27 28 29 30
30					31

- Meetings will be held at the American Institute of Architects (AIA) building at 1735 New York Ave. (NW)
- Visit AIA's website for directions at <u>www.aia.org</u> and click "Contact **Us/Directions**"
- Meetings are scheduled from 9:30am until noon

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Thank You for Attending!

Next Transition Manager Meeting

Transition Summit

Hyatt Reston Town Center

6-7 Sept 2006