ANNOUNCEMENT OF FEDERAL FUNDING OPPORTUNITY

EXECUTIVE SUMMARY

- **Federal Agency Name**: Economic Development Administration (EDA), Department of Commerce.
- **Funding Opportunity Title**: *Economic Development Assistance Programs* Availability of Funds under the Public Works and Economic Development Act of 1965, as amended (42 U.S.C. § 3121 *et seq.*), and the Trade Act of 1974, as amended (19 U.S.C. §§ 2341-2391).
- Announcement Type and Date: Modified announcement of federal funding opportunity (FFO) dated October 1, 2008. This announcement modifies the initial FFO posted on www.grants.gov on February 21, 2008.
- Catalog of Federal Domestic Assistance (CFDA) Numbers: 11.300, Grants for Public Works and Economic Development Facilities; 11.302, Economic Development—Support for Planning Organizations; 11.303, Economic Development—Technical Assistance; 11.307, Economic Adjustment Assistance; 11.313, Economic Development—Trade Adjustment Assistance.
- **Application Submissions**: Applications are accepted on a continuing basis and processed as received. Applications may be submitted electronically in accordance with the instructions provided at <u>www.grants.gov</u> or mailed to the applicable EDA regional office listed in section VIII.C. of this FFO in paper (hard copy) format.
- **Funding Opportunity Description**: Pursuant to the Public Works and Economic Development Act of 1965, as amended, EDA announces general policies and application procedures for grant-based investments under the Public Works, Planning, Local Technical Assistance, and Economic Adjustment Assistance Programs that will promote comprehensive, entrepreneurial and innovation-based economic development efforts to enhance the competitiveness of regions, resulting in increased private investment and higher-skill, higher-wage jobs in regions experiencing substantial and persistent economic distress.

FULL ANNOUNCEMENT TEXT

THE ECONOMIC DEVELOPMENT ADMINISTRATION'S ECONOMIC DEVELOPMENT ASSISTANCE PROGRAMS

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I. Funding Opportunity Description

A. Agency Overview

EDA's mission is to lead the federal economic development agenda by promoting innovation and competitiveness, preparing American regions for growth and success in the worldwide economy. In implementing this mission pursuant to its authorizing statute, the Public Works and Economic Development Act of 1965, as amended (42 U.S.C. § 3121 *et seq.*) (PWEDA), EDA advances economic growth by assisting communities and regions experiencing chronic high unemployment and low per capita income to create an environment that fosters innovation, promotes entrepreneurship, and attracts increased private capital investment. EDA also administers the Trade Adjustment Assistance for Firms Program (TAA Program) under the Trade Act of 1974, as amended (19 U.S.C. §§ 2341-2391) (Trade Act). Under this program, EDA funds a national network of eleven (11) non-profit organizations known as Trade Adjustment Assistance Centers, with each being assigned a different geographic service region, which in turn provide technical assistance to firms that have been adversely affected by increased import competition.

Under this announcement, EDA solicits applications for the following programs under PWEDA: (i) Public Works; (ii) Planning; (iii) Local Technical Assistance; and (iv) Economic Adjustment Assistance.

B. Program Priorities

EDA encourages the submission of only those applications that will significantly benefit regions with distressed economies. Distress may exist in a variety of forms, including high levels of unemployment, low income levels, large concentrations of low-income families, significant declines in per capita income, large numbers (or high rates) of business failures,

sudden major layoffs or plant closures, trade impacts, military base closures, natural or other major disasters, depletion of natural resources, reduced tax bases, or substantial loss of population because of the lack of employment opportunities. EDA believes that regional economic development to help alleviate these conditions is effected primarily through investments and decisions made by the private sector. EDA will give preference to applications that include cash contributions (over in-kind contributions) as the matching share.

EDA will evaluate and select applications according to the investment policy guidelines and funding priorities set forth in section V. of this announcement.

C. Statutory Authorities for EDA's Programs under this Announcement

The statutory authorities for the (i) Public Works and Economic Development Facilities Program; (ii) Planning Program; (iii) Local Technical Assistance Program; and (iv) Economic Adjustment Assistance Program are sections 201 (42 U.S.C. § 3141), 203 (42 U.S.C. § 3143), 207 (42 U.S.C. § 3147), and 209 (42 U.S.C. § 3149) of PWEDA, respectively. The statutory authorities for the TAA Program are chapters 3 and 5 of title II of the Trade Act.

Unless otherwise provided in this FFO, applicant eligibility, program objectives and priorities, application procedures, evaluation criteria, selection procedures, and other requirements for all programs are set forth in EDA's regulations (codified at 13 C.F.R. chapter III) and applicants must address these requirements. EDA's regulations and PWEDA are available at http://www.eda.gov/InvestmentsGrants/Lawsreg.xml.

II. <u>Award Information</u>

II.A. Funding Availability

Note: As of October 1, 2008, FY 2009 appropriations are not available. The FY 2008 amounts are provided for your information. Appropriations provided by the continuing resolution allocate a level of funding based on FY 2008 funding levels, but on a pro-rated basis until the enactment of another appropriation act, or March 6, 2009, whichever occurs earlier.

Funding appropriated under the FY 2008 Consolidated Appropriations Act (Pub. L. No. 110-161, 121 Stat. 1844 (2007)) was available for the economic development assistance programs authorized by PWEDA and for the TAA Program authorized under the Trade Act. Funds in the amount of \$249,100,000 were appropriated for FY 2008 and shall remain available until expended.

Under this announcement, approximately \$216,927,372 was available for the (i) Public Works and Economic Development Facilities Program; (ii) Planning Program; (iii) Local Technical Assistance Program; and (iv) Economic Adjustment Assistance Program. This announcement will remain in effect until it is terminated or supplanted by a future FFO announcement. The funding periods and funding amounts referenced in this announcement are subject to the availability of funds at the time of award, as well as to Department of Commerce and EDA priorities at the time of award. The Department of Commerce and EDA will not be

held responsible for application preparation costs. Publication of this FFO does not obligate the Department of Commerce or EDA to award any specific grant or cooperative agreement or to obligate all or any part of available funds.

II.A.1. Public Works and Economic Development Facilities Program (CFDA No. 11.300)

For purposes of this FFO, EDA allocated \$146,430,000 for the Public Works and Economic Development Facilities Program in FY 2008. The average size of a Public Works investment in FY 2007 was \$1.307 million. However, this average is informational only and is not intended to restrict the size of future awards.

EDA will provide Public Works investments to support the construction or rehabilitation of essential public infrastructure and facilities necessary to generate or retain private sector jobs and investments, attract private sector capital, and promote regional competitiveness, including investments that expand and upgrade infrastructure to attract new industry, support technologyled development, accelerate new business development, and enhance the ability of regions to capitalize on opportunities presented by free trade.

> II.A.2. Planning Program: Planning Assistance for District Organizations, Indian Tribes, States, and other Planning Organizations (CFDA No. 11.302)

EDA allocated \$27,000,000 to the Planning Program in FY 2008. The Planning Program helps support planning organizations, including District Organizations and Indian Tribes, in the development, implementation, revision or replacement of comprehensive economic development strategies (CEDS), and for related short-term planning investments and State plans designed to create and retain higher-skill, higher-wage jobs, particularly for the unemployed and underemployed in the nation's most economically distressed regions.

As in FY 2008, EDA expects that the majority of FY 2009 Planning Program funds will be used to provide support to existing District Organizations and Indian Tribe recipients. Some regional offices may offer three-year funding to their planning organizations.

II.A.3. Technical Assistance Program: Local Technical Assistance; National Technical Assistance; and the University Center Economic Development Program; and Research and Evaluation Program (CFDA Nos. 11.303 and 11.312)

EDA allocated \$9,400,000 to the Technical Assistance Program in FY 2008. This included \$1,197,372 for Local Technical Assistance, \$1,000,000 for National Technical Assistance, and \$7,202,628 for the University Center Economic Development Program. EDA allocated \$470,000 to the Research and Evaluation Program in FY 2008.

As stated in section I.A., under the Technical Assistance Program, this FFO announcement covers Local Technical Assistance only. The Local Technical Assistance Program helps fill the knowledge and information gaps that may prevent leaders in the public and nonprofit sectors in economically distressed regions from making optimal decisions on local economic development issues.

• Information on the National Technical Assistance Program

A separate FFO announcement will be posted at <u>www.grants.gov</u> and at <u>www.eda.gov</u> that will set forth the specific funding priorities, application and selection processes, time frames, and evaluation criteria for certain National Technical Assistance projects to be funded with FY 2009 appropriations.

• Information on the Research and Evaluation Program

A separate FFO announcement will be posted at <u>www.grants.gov</u> and at <u>www.eda.gov</u> that will set forth the specific funding priorities, application and selection processes, time frames, and evaluation criteria for certain research projects to be funded with FY 2009 appropriations.

• Information on the University Center Economic Development Program

A separate FFO announcement regarding the FY 2009 University Center competition will be posted at <u>www.grants.gov</u> and at <u>www.eda.gov/InvestmentsGrants/FFON.xml</u>.

II.A.4. Economic Adjustment Assistance Program (CFDA No. 11.307)

EDA allocated \$42,300,000 to the Economic Adjustment Assistance Program in FY 2008. The Economic Adjustment Assistance Program provides a wide range of technical, planning and infrastructure assistance in regions experiencing adverse economic changes that may occur suddenly or over time. This program is designed to respond flexibly to pressing economic recovery issues and is well suited to help address challenges faced by U.S. communities and regions. The Economic Adjustment Assistance Program is available to all eligible recipients under PWEDA, including institutions of higher education, non-profit organizations and consortia and State and local governments.

EDA also will continue its ongoing consideration of applications from communities experiencing adverse economic changes due to base realignment and closures (BRAC) and federally-declared disasters when awarding assistance from FY 2009 Economic Adjustment Assistance Program funds. EDA will help American workers, businesses, and communities affected by military base closures or realignments, defense contractor reductions in force, U.S. Department of Energy defense-related funding reductions, rapid growth related to such closures, realignments, or reductions, federally-declared disasters, or economic deterioration due to other disasters, by providing assistance for planning, coordinating the use of federal resources available to support economic development recovery, and developing regionally focused economic recovery and growth strategies.

II.A.5. Global Climate Change Mitigation Incentive Fund

From amounts otherwise made available for the economic development assistance programs authorized by PWEDA, EDA allocated \$9,400,000 in FY 2008 to assist eco-friendly projects. With this allocation, EDA aims to benefit projects that seek technologies and strategies which employ the principles of reduced energy consumption, reduced harmful gas emissions and sustainable development. EDA recognizes that eco-friendly systems may have significant up-front costs and anticipates that these funds will be used to accommodate increased project costs associated with such mitigation efforts. Therefore, EDA encourages applicants for and recipients of FY 2009 investment funds to detail and document such costs in their communications with EDA.

II.A.6. Trade Adjustment Assistance for Firms Program (CFDA No. 11.313)

EDA allocated \$14,100,000 to the TAA Program in FY 2008. EDA anticipates that these funds will be used to extend new cooperative agreements to the existing network of eleven (11) Trade Adjustment Assistance Centers, and to provide technical assistance to firms certified as eligible under the TAA Program. On February 6, 2008, EDA published a program announcement (73 FR 6921) to set out the specific TAA Program administrative and procedural requirements, application and evaluation processes, and operational requirements for the current eleven EDA-funded Trade Adjustment Assistance Centers.

II.B. Types of Funding Instruments

Subject to the availability of funds, EDA may enter into either grants or cooperative agreements with eligible applicants in order to provide funding for eligible investment activities.

II.C. Project Periods

Project periods are dependent on the nature of the project and the EDA program under which the grant or cooperative agreement for the project is awarded.

III. <u>Eligibility Information</u>

A. Eligible Applicants

Pursuant to PWEDA, eligible applicants for and eligible recipients of EDA investment assistance include a(n): (i) District Organization; (ii) Indian Tribe or a consortium of Indian Tribes; (iii) State, a city or other political subdivision of a State, including a special purpose unit of a State or local government engaged in economic or infrastructure development activities, or a consortium of political subdivisions; (iv) institution of higher education or a consortium of institutions of higher education; or (v) public or private non-profit organization or association acting in cooperation with officials of a political subdivision of a State. *See* section 3 of PWEDA (42 U.S.C. § 3122) and 13 C.F.R. § 300.3. Projects eligible for Public Works or Economic Adjustment investment assistance include those projects located in regions meeting

"Special Need" criteria (as defined in 13 C.F.R. § 300.3), as set forth in section VIII.B. of this announcement.

For-profit, private-sector entities do not qualify for investment assistance under PWEDA. Nonetheless, under its Local Technical Assistance Program or National Technical Assistance Program, EDA may make an award to a for-profit organization to carry out specific research or for other purposes set forth in 13 C.F.R. § 306.1. *See also* 42 U.S.C. § 3147.

EDA is not authorized to provide grants directly to individuals or to for-profit entities seeking to start or expand a private business. Such requests may be referred to State or local agencies, or to non-profit economic development organizations serving the region in which the project will be located.

B. Economic Distress Criteria

Potential applicants are responsible for demonstrating to EDA, by providing statistics and other appropriate information, the nature and level of economic distress in the region in which the proposed project will be located. For a Public Works (13 C.F.R. part 305; CFDA No. 11.300) or an Economic Adjustment investment (13 C.F.R. part 307; CFDA No. 11.307), the project must be located in a region that, on the date EDA receives the application for investment assistance, meets one (or more) of the following economic distress criteria: (i) an unemployment rate that is, for the most recent twenty-four (24) month period for which data are available, at least one (1) percentage point greater than the national average unemployment rate; (ii) per capita income that is, for the most recent period for which data are available, eighty (80) percent or less of the national average per capita income; or (iii) a "Special Need," as determined by EDA and as discussed in section VIII.B. of this announcement. *See* section 301 of PWEDA (42 U.S.C. § 3161) and 13 C.F.R. § 301.3.

C. Cost Sharing or Matching Share Requirement

Generally, the amount of the EDA grant may not exceed fifty (50) percent of the total cost of the project. Projects may receive an additional amount that shall not exceed thirty (30) percent, based on the relative needs of the region in which the project will be located, as determined by EDA. *See* section 204(a) of PWEDA (42 U.S.C. § 3144) and 13 C.F.R. § 301.4(b)(1). For Planning Assistance, the minimum EDA investment rate for projects under 13 C.F.R. part 303 is fifty (50) percent, and the maximum allowable EDA investment rate may not exceed eighty (80) percent. *See* 13 C.F.R. § 301.4(b)(3). For projects of a national scope under 13 C.F.R. part 306 (Training, Research and Technical Assistance), and for all other projects under 13 C.F.R. part 306, the Assistant Secretary of Commerce for Economic Development (Assistant Secretary) has the discretion to establish a maximum EDA investment rate of up to one-hundred (100) percent where the project (i) merits, and is not otherwise feasible without, an increase to the EDA investment rate; or (ii) will be of no or only incidental benefit to the recipient. *See* section 204(c)(3) of PWEDA (42 U.S.C. § 3144) and 13 C.F.R. § 301.4(b)(4).

In the case of EDA investment assistance to a(n) (i) Indian Tribe, (ii) State (or political subdivision of a State) that the Assistant Secretary determines has exhausted its effective taxing

and borrowing capacity, or (iii) non-profit organization that the Assistant Secretary determines has exhausted its effective borrowing capacity, the Assistant Secretary has the discretion to establish a maximum EDA investment rate of up to one hundred (100) percent of the total project cost. *See* sections 204(c)(1) and (2) of PWEDA (42 U.S.C. § 3144) and 13 C.F.R. § 301.4(b)(5). Potential applicants should contact the appropriate EDA regional office to make these determinations.

While cash contributions are preferred, in-kind contributions, consisting of contributions of space, equipment, or services, or forgiveness or assumptions of debt, may provide the required non-federal share of the total project cost. *See* section 204(b) of PWEDA (42 U.S.C. § 3144). EDA will fairly evaluate all in-kind contributions, which must be eligible project costs and meet applicable federal cost principles and uniform administrative requirements. Funds from other federal financial assistance awards are considered matching share funds only if authorized by statute, which may be determined by EDA's reasonable interpretation of the statute. *See* 13 C.F.R. § 300.3. The applicant must show that the matching share is committed to the project for the project period, will be available as needed and is not conditioned or encumbered in any way that precludes its use consistent with the requirements of EDA investment assistance. *See* 13 C.F.R. § 301.5.

IV. Application Submission Information

A. Application Packages

On October 1, 2008, EDA published a notice in the *Federal Register* (73 FR 57049) to introduce its new, streamlined *Application for Investment Assistance* (Form ED-900), which consolidates all EDA-specific requirements into a single application form. EDA will continue to require additional government-wide federal grant assistance forms from the Standard Form (SF) 424 family and certain Department of Commerce (CD) forms as part of the application package. These forms had been embedded in EDA's previous suite of EDA-specific forms (the *Pre-Application for Investment Assistance* (Form ED-900P), the *Application for Investment Assistance* (Form ED-900P), the *Application for Investment Assistance* (Form ED-900P), the *Application for Investment Assistance* (Form ED-900P). The specific SF forms required with the Form ED-900 depend on whether the applicant seeks construction or non-construction assistance. The following will assist applicants in determining which forms are required for a complete application. Please see section IV.B. below for information on obtaining application packages.

1. Application Package for Construction Assistance

Applicants seeking assistance for a project *with* construction components are required to complete and submit the following:

- Form ED-900 (Application for Investment Assistance)
- Form SF-424 (Application for Federal Assistance)
- Form SF-424C (Budget Information—Construction Programs)
- Form SF-424D (Assurances—Construction Programs)

- Form CD-511 (*Certification Regarding Lobbying*)
 - 2. Application Package for Non-Construction Assistance

Applicants seeking assistance for a project *without* construction components are required to complete and submit the following:

- Form ED-900 (Application for Investment Assistance)
- Form SF-424 (*Application for Federal Assistance*)
- Form SF-424A (Budget Information—Non-Construction Programs)
- Form SF-424B (Assurances—Non-Construction Programs)
- Form CD-511 (*Certification Regarding Lobbying*)

In addition, applicants for both construction and non-construction assistance may be required to submit to an individual background screening using the form titled *Applicant for Funding Assistance* (Form CD-346) and to provide certain lobbying information using the form titled *Disclosure of Lobbying Activities* (Form SF-LLL). The new Form ED-900 provides detailed guidance to help the applicant assess whether Forms CD-346 and SF-LLL are required and how to access them.

B. Obtaining Application Packages

Applicants may request paper (hardcopy) application packages by contacting the designated point of contact listed in section VIII.C. of this FFO for the EDA regional office servicing your geographic area.

Alternatively, applicants may obtain the application packages electronically. All abovenoted forms in both application packages are available at either <u>www.grants.gov</u> or <u>www.eda.gov/InvestmentsGrants/Application.xml</u>.

See section IV.G. of this FFO for paper or electronic submission requirements. *See* section V.A. of this FFO for information regarding evaluation and selection procedures.

C. Content and Structure of the Form ED-900

The applicant is advised to read carefully the instructions contained in this FFO and in all forms contained in the appropriate application package. It is the sole responsibility of the applicant to ensure that the appropriate application package is complete and received by EDA.

The new Form ED-900 is divided into lettered sections that correspond to specific EDA program components (e.g., Local or National Technical Assistance; Construction Assistance), which address all of EDA's statutory and regulatory requirements. Only the first section, Section A, solicits general information regarding a proposed project and must be completed by all applicants for any type of assistance. Section B solicits specific economic data to help EDA assess an applicant's regional eligibility for Public Works or Economic Adjustment Assistance, and Section C solicits information to help EDA determine the applicant's maximum allowable

investment rate for Planning, Local and National Technical Assistance, University Center, or Research and Evaluation projects. Section D solicits documents from non-governmental applicants relevant to organizational capacity and structure. The remaining sections solicit information essential for EDA to assess project effectiveness and competitiveness by program type, such as project coordination with existing economic development strategies and potential impact. Sections E, F, G, H, I, J, K, L, M, and N solicit such information from applicants for Non-Construction, Planning, Short-Term Planning, State Planning, Local or National Technical, University Center, Economic Adjustment, Revolving Loan Fund, Construction, and Design and Engineering Assistance, respectively. The Form ED-900 also contains a series of exhibits, which include EDA and Department of Commerce assurances and the Calculation of Estimated Relocation and Land Acquisition Expenses. The text of the Form ED-900 specifies which exhibits are required for each type of applicant.

Please note that an applicant need not complete all sections of the Form ED-900. As noted above, the sections an applicant must complete is determined by the program under which funding is sought. The Form ED-900 provides detailed guidance on which sections each type of applicant needs to complete the information requirements under each section.

Based on program type, the following table details the sections and exhibits in the ED-900 that the applicant must complete. This table also is provided on the first page of the Instructions to the Form ED-900.

EDA Program	Required Form ED-900 Sections
Public Works	Complete Sections A, B, and M and
	Exhibits A, D and E.
Economic Adjustment	Complete Sections A, B, and K and
	Exhibit C. Also complete Sections M
	and Exhibits A, D, and E if request has
	construction components, and Section N
	if request has only design/engineering
	requirements. Complete Section E if
	request has no construction components.
Partnership Planning	Complete Sections A, C, E, and F and
	Exhibit C.
Short-Term Planning	Complete Sections A, C, E, and G and
	Exhibit C.
State Planning	Complete Sections A, C, E, G, and H
	and Exhibit C.
University Center	Complete Sections A, C, E, and J and
	Exhibit C.
Local Technical Assistance	Complete Sections A, C, E, and I and
	Exhibit C.
National Technical Assistance	Complete Sections A, C, E, and I and
	Exhibit B.
Research and Evaluation	Complete Sections A, C, E and Exhibit
Assistance	В.

Revolving Loan Fund	Complete Sections A, B, E, K, and L and Exhibit C.
Design and Engineering	Complete Sections A, B, and N and Exhibit C.

For a Public Works or an Economic Adjustment investment, EDA reviews project eligibility at the time an application for investment assistance is received in the regional office. For economic distress levels based upon the unemployment rate or per capita income requirements, EDA will base its determination upon the most recent American Community Survey (ACS) published by the U.S. Census Bureau for either: the region where the Project is located, the geographic area where substantial direct project-related benefits will occur, or the geographic area of poverty or high unemployment, as applicable. If a recent ACS is not available to determine project eligibility, EDA will base its decision on the most recent federal data from other sources (e.g., data available from the Census Bureau and the Bureau of Economic Analysis, Labor Statistics, Indian Affairs). If no federal data are available, an applicant must submit to EDA the most recent data available through the government of the State in which the region is located (i.e., conducted by or at the direction of the State government). See section 301 of PWEDA (42 U.S.C. § 3161) and 13 C.F.R. § 301.3. Other data may be submitted, as appropriate, to substantiate eligibility based on a "Special Need" (see section VIII.B. below). The project must be eligible on the date EDA receives the application. In the case of an application received by EDA more than six months before the time of award, EDA will re-evaluate the project to determine continued eligibility for EDA investment assistance before making an award. EDA will reject any documentation of eligibility that it determines is inaccurate or incomplete, which may cause the application to be rejected.

D. Submission Dates

Unless otherwise noted in this announcement, EDA's regional offices accept applications on an ongoing basis. Applications received after the date of this announcement will be processed in accordance with the requirements set forth herein until the next annual FFO is posted on www.grants.gov and the related notice and request for applications is published in the *Federal Register*.

E. Intergovernmental Review

EDA applications for funding are subject to the requirements of Executive Order 12372, *"Intergovernmental Review of Federal Programs."* To find out more about a State's process under Executive Order 12372, applicants may contact their State's Single Point of Contact (SPOC). Names and addresses of some States' SPOCs are listed on the Office of Management and Budget's (OMB) home page at <u>www.whitehouse.gov/omb/grants/spoc.html</u>.

F. Funding Restrictions

The general and administrative requirements for EDA awards are set forth in 13 C.F.R. parts 300–302. Specific application and award requirements for the Public Works, Planning, Local Technical Assistance, Economic Adjustment Assistance, and TAA Programs are provided

in 13 C.F.R. parts 303-307, and 13 C.F.R. part 315. The uniform administrative requirements for Department of Commerce grants and cooperative agreements are codified at 15 C.F.R. parts 14 and 24, as applicable. Funds awarded cannot necessarily pay for all the costs that the recipient may incur in the course of carrying out the project. EDA allowable costs are determined in accordance with the following regulations (incorporated by reference at 15 C.F.R. parts 14 and 24): (i) 2 C.F.R. part 220, "*Cost Principles for Educational Institutions (OMB Circular A-21)*"; (ii) 2 C.F.R. part 225, "*Cost Principles for State, Local and Indian Tribal Governments (OMB Circular A-87)*"; (iii) 2 C.F.R. part 230, "*Cost Principles for Nonprofit Organizations (OMB Circular A-122)*"; and (iv) Federal Acquisition Regulation Subpart 31.2, "*Contracts with Commercial Organizations*," codified at 48 C.F.R. § 31.2. Applicable administrative requirements and federal cost principles are incorporated by reference into the terms and conditions of each EDA award. Generally, costs that are allowable include salaries, supplies and other expenses that are reasonable and necessary for the completion of the scope of work.

G. Application Submission Requirements

The content of applications is the same for paper submissions as it is for electronic submissions. EDA will not accept facsimile transmissions of applications.

1. Paper Submissions

Under this competitive solicitation, an applicant for EDA investment assistance may submit a completed paper application to the applicable EDA regional office listed in section VIII.C. of this announcement. The applicant should download and print copies of the application package appropriate to the type of assistance sought, whether construction or non-construction, as detailed above in Section IV.A. of this FFO. All components of the appropriate application package may be accessed and downloaded at either <u>www.grants.gov</u> or <u>www.eda.gov/InvestmentsGrants/Application.xml</u>. If an applicant is required to submit either Form CD-346 or Form SF-LLL, the Form ED-900 provides detailed guidance on accessing both forms.

Applicants that wish to obtain all forms in a screen-fillable format must download a complete application package from <u>http://www.grants.gov/applicants/apply_for_grants.jsp</u>. While all required application forms are available on EDA's website at <u>www.eda.gov/InvestmentsGrants/Application.xml</u>, only the Forms ED-900 and CD-346 are screen-fillable. Required forms from the Standard Form (SF) 424 family are *not* screen-fillable on EDA's website, and the applicant will have to print these forms and complete them manually or with a typewriter.

The applicant must submit one original and two copies of the appropriate completed application package via postal mail, shipped overnight, or hand-delivered to the applicable regional office, unless otherwise directed by EDA staff. Department of Commerce mail security measures may delay receipt of United States Postal Service mail for up to two weeks. Therefore, applicants who submit paper submissions are advised to use guaranteed overnight delivery services.

2. Electronic Submissions

Applicants for EDA assistance are encouraged to submit applications electronically in accordance with the instructions provided at <u>www.grants.gov</u>. The preferred file format for electronic attachments is portable document format (PDF); however, EDA will accept electronic files in Microsoft Word, WordPerfect, or Microsoft Excel formats.

Applicants should access the following link for assistance in navigating <u>www.grants.gov</u> and for a list of useful resources: <u>http://www.grants.gov/applicants/applicant_help.jsp</u>. If you do not find an answer to your question under <u>Frequently Asked Questions</u>, try consulting the <u>Applicant's User Guide</u>. If you still cannot find an answer to your question, contact <u>www.grants.gov</u> via email at <u>support@grants.gov</u> or telephone at 1-800-518-4726. The hours of operation for <u>www.grants.gov</u> are Monday-Friday, 7:00 a.m. to 9:00 p.m. (Eastern Time) (except for federal holidays).

V. <u>Application Review Information</u>

A. Evaluation and Selection Procedures

Each application package is circulated by a project officer within the applicable EDA regional office for review and comments. When the necessary input and information are obtained, application is considered by the regional office's investment review committee (IRC), which is comprised of regional office staff. The IRC discusses the application and evaluates it on two levels to (a) determine if it meets the program-specific award and application requirements provided in 13 C.F.R. § 305.2 for Public Works investments, 13 C.F.R. § 303.3 for Planning investments, 13 C.F.R. § 306.2 for Local Technical Assistance, or 13 C.F.R. § 307.2 and 307.4 for Economic Adjustment Assistance; and (b) evaluate each application using the general evaluation criteria set forth in 13 C.F.R. § 301.8. These general evaluation criteria also are listed below in section V.B.

The IRC recommends to the Regional Director whether an application merits further consideration, documenting its recommendation. For quality control assurance, EDA Headquarters reviews the IRC's analysis of the project's fulfillment of the investment policy guidelines set forth below in section V.B. of this FFO and in 13 C.F.R. § 301.8. After receiving quality control clearance, the Selecting Official, who is the Regional Director, considers the evaluations provided by the IRC and the degree to which one or more of the funding priorities provided below are included, in making his/her decision as to which applications merit further consideration.

To limit the burden on the applicant, EDA requests additional documentation only if EDA determines that the applicant's project merits further consideration. The Form ED-900 provides detailed guidance on documentation, information, and other materials that will be requested if, and only if, EDA selects the project for further consideration. EDA will inform the applicant if its application has been selected for further consideration or if the application has not been selected for funding.

B. Evaluation Criteria

EDA will select applications competitively based on the investment policy guidelines identified in this section and funding priority considerations identified in section V.C. below. EDA will evaluate the extent to which a project embodies the maximum number of investment policy guidelines and funding priorities possible and strongly exemplifies at least one of each. All investment applications will be competitively evaluated primarily on their ability to satisfy one (1) or more of the following investment policy guidelines, each of equivalent weight and which also are set forth in 13 C.F.R. § 301.8:

- 1. *Be market-based and results driven*. An EDA investment will capitalize on a region's competitive strengths and will positively move a regional economic indicator measured on EDA's Balanced Scorecard, such as: an increased number of higher-skill, higher-wage jobs; increased tax revenue; or increased private sector investment resulting from the EDA investment.
- 2. *Have strong organizational leadership*. An EDA investment will have strong leadership, relevant project management experience, and a significant commitment of human resources talent to ensure a project's successful execution.
- 3. *Advance productivity, innovation and entrepreneurship*. An EDA investment will embrace the principles of entrepreneurship, enhance regional industry clusters, and leverage and link technology innovators and local universities to the private sector to create the conditions for greater productivity, innovation, and job creation.
- 4. Look beyond the immediate economic horizon, anticipate economic changes, and diversify the local and regional economy. An EDA investment will be part of an overarching, long-term comprehensive economic development strategy that enhances a region's success in achieving a rising standard of living by supporting existing industry clusters, developing emerging new clusters, or attracting new regional economic drivers.
- 5. Demonstrate a high degree of local commitment by exhibiting:
 - High levels of local government or non-profit matching share funds and private sector leverage;
 - Clear and unified leadership and support by local elected officials; and
 - Strong cooperation between the business sector, relevant regional partners and local, State and federal governments.

In addition to using the investment policy guidelines set forth above, EDA also will evaluate all Planning Assistance applications based on the (i) quality of the proposed scope of work for the development, implementation, revision or replacement of a comprehensive economic development strategy (CEDS); and (ii) qualifications of the applicant to implement the goals and objectives resulting from the CEDS. *See* 13 C.F.R. § 303.3(a)(1) and (2). To ensure that the application fully meets these requirements, the applicant should pay particular attention to 13 C.F.R. § 303.7(b), which sets forth specific technical requirements for the CEDS.

C. Funding Priorities

Successful applications for EDA's investment programs will be regionally-driven initiatives in areas of the Nation that are underperforming and eligible for EDA assistance, and that meet one or more of the following core criteria (investment applications that meet more than one core criterion will be given more favorable consideration):

1. Investments in support of long-term, coordinated and collaborative regional economic development approaches:

- Establish comprehensive regional economic development strategies that identify promising opportunities for long-term economic growth.
- Exhibit demonstrable, committed multi-jurisdictional support from leaders across all sectors:
 - i. Public (e.g., mayors, city councils, county executives, senior state leadership);
- ii. Institutional (e.g., institutions of higher learning);
- iii. Non-profit (e.g., chambers of commerce, development organizations); and
- iv. Private (e.g., leading regional businesses, significant regional industry associations).
- Generate quantifiable positive economic outcomes.
- Make a persuasive case that the project would not have occurred "but for" EDA's investment assistance (e.g., a project in which EDA's assistance represents a substantial share of the total public infrastructure investment and which are unlikely to attract public investment absent specific and discrete EDA involvement).

2. Investments that support innovation and competitiveness:

- Develop and enhance the functioning and competitiveness of leading and emerging industry clusters in an economic region.
- Advance technology transfer from research institutions to the commercial marketplace.
- Bolster critical infrastructure (e.g., transportation, communications, specialized training) to prepare economic regions to compete in the worldwide marketplace.
- Leverage local partnerships and other federal programs (e.g., Economic Development Districts, Trade Adjustment Assistance Centers, University Centers, the U.S. Department of Labor's Workforce Innovation in Regional Economic Development (WIRED) initiative) that increase the project's probability of success, as well as its probability of bringing substantial benefits to the distress community in which it is located.

3. Investments that encourage entrepreneurship:

- Cultivate a favorable entrepreneurial environment consistent with regional strategies.
- Enable economic regions to identify innovative opportunities among growth-oriented small and medium-size enterprises.
- Promote community and faith-based entrepreneurship programs aimed at improving economic performance in an economic region.
- Link the economic benefits of the project to the distressed community in which it is located.

4. Support strategies that link regional economies with the global marketplace:

- Enable businesses and local governments to understand that ninety-five (95) percent of our potential customers do not live in the United States.
- Enable businesses, local governments and key institutions (e.g., institutions of higher education) to understand and take advantage of the numerous free trade agreements.
- Enable economic development professionals to develop and implement strategies that reflect the competitive environment of the 21st Century global marketplace.

Additional consideration will be given to applications that also:

- Respond to sudden and severe economic dislocations (e.g., major layoffs, plant closures or disasters).
- Enable BRAC-impacted communities to transition from a military to civilian economy.
- Advance the goals of linking historic preservation and economic development as outlined by Executive Order 13287, "*Preserve America*."
- Support the economic revitalization of brownfields.

VI. <u>Award Administration Information</u>

A. Award Notices

Applicants will be notified if their applications are selected for further consideration. Unsuccessful applicants will be notified that their applications were not recommended for funding. Unsuccessful applications will be retained in the EDA regional office in accordance with EDA's record retention schedule.

If the application is selected for funding, the EDA Grants Officer will issue the grant award (Form CD-450), which is the authorizing financial assistance award document. By signing the Form CD-450, the recipient agrees to comply with all award provisions. EDA will provide the Form CD-450 by mail or overnight delivery to the appropriate business office of the recipient's organization. The recipient must sign and return the Form CD-450 without modification within thirty (30) days of receipt.

If an applicant is awarded funding, neither the Department of Commerce nor EDA is under any obligation to provide any additional future funding in connection with that award or to make any future award(s). Amendment or renewal of an award to increase funding or to extend the period of performance is at the discretion of the Department of Commerce and of EDA.

B. Reporting Requirements

All recipients are required to submit financial and performance (technical) reports in accordance with the terms and conditions of the grant award. All financial reports must be submitted in triplicate (one original and two copies) to the EDA Program Officer. *See* 13 C.F.R. § 302.16.

C. Performance Awards and Planning Performance Awards

<u>Performance Awards</u>. In connection with an award to a recipient for a Public Works or an Economic Adjustment Assistance grant, the Assistant Secretary has the discretion to award a performance award to the recipient in an amount not to exceed ten (10) percent of the investment award, subject to the availability of funds. A performance award may fund up to one hundred (100) percent of the cost of an eligible project or any other authorized activity under PWEDA and a waiver of the investment rate is not required. *See* section 215 of PWEDA (42 U.S.C. § 3154a). EDA will offer performance awards to selected recipients of Public Works and Economic Adjustment grants in accordance with the requirements set out in 13 C.F.R. § 308.2.

EDA will select recipients for performance awards as follows:

- 1) Each regional office will determine which of its recipients are eligible to receive a performance award in accordance with the following:
 - (i) A recipient is eligible if it can demonstrate that the EDA project met or exceeded *at least one* of the following criteria: (a) its projection of jobs created; (b) its projection of private sector capital invested; (c) target dates for project start and completion stated at time of investment approval; and (d) notable fulfillment of the evaluation criteria set forth in 13 C.F.R. § 308.2;
 - (ii) The EDA award must have been made on or after October 27, 2004;
 - (iii) The recipient's project *must be closed out*;
 - (iv) No more than three (3) years may have elapsed since project closeout; and
 - (v) The performance award cannot exceed ten (10) percent of EDA's investment in the project.
- 2) The regional office will select eligible recipients for nomination, rate and rank the nominations, and compile a ranked nomination list for submission to the Regional Director.
- 3) The Regional Director will review and sign the ranked nomination list, and forward the list to the Deputy Assistant Secretary for Regional Affairs.
- 4) The Deputy Assistant Secretary for Regional Affairs will review the nominations and associated justifications and compile a consolidated list for submission to the Assistant Secretary.

- 5) The Assistant Secretary will determine which recommended recipient(s) will receive a performance award and the amount of each award, and will announce the approved awards to the regional offices.
- 6) The Regional Director then will issue notice of the performance awards to the selected recipients.

<u>Planning Performance Awards</u>. In accordance with the requirements set out in section 216(f) of PWEDA (42 U.S.C. § 3154b) and 13 C.F.R. § 308.3, recipients of EDA investment assistance awarded on or after October 27, 2004 may receive a planning performance award in an amount not to exceed five (5) percent of the amount of the applicable investment award. The planning performance award shall be used to increase, up to one hundred (100) percent, the federal share of the cost of a project under PWEDA.

- 1) Using the following criteria, each regional office will determine which recipients are eligible to receive a planning performance award:
 - (i) The recipient's project must be located in an Economic Development District (EDD);
 - (ii) The recipient's project *may not be closed out*;
 - (iii) The recipient actively participated in the economic development activities of the EDD in which the project is located;
 - (iv) The project is consistent with, and was completed in accordance with, the applicable CEDS of the EDD; and
 - (v) The recipient worked with federal, State, and local entities throughout the development of the project.
- 2) The regional office will select eligible recipients for nomination, rate and rank the nominations, and compile a ranked nomination list for submission to the Regional Director.
- 3) The Regional Director will review and sign the ranked nomination list, and forward the list to the Deputy Assistant Secretary for Regional Affairs.
- 4) The Deputy Assistant Secretary for Regional Affairs will review the nominations and the associated justifications and compile a consolidated list for submission to the Assistant Secretary.
- 5) The Assistant Secretary will determine which nominated recipient(s) will receive a planning performance award and the amount of each award, and will announce the approved awards to the regional offices.
- 6) The Regional Director then will issue notice of the planning performance awards to the selected recipients.

In FY 2009, EDA's regional offices will nominate recipients quarterly for both performance awards and planning performance awards.

VII. <u>Agency Contacts</u>

EDA's Internet website at <u>www.eda.gov</u> contains additional information on EDA and its programs. You also may contact the appropriate EDA regional office or Economic Development Representative at the addresses provided in section VIII.C. of this announcement. For

community and regional economic development investments, contact the EDA regional office or the Economic Development Representative for your geographic area. For (i) Research and Evaluation; (ii) National Technical Assistance; and (iii) the TAA Program, please contact William P. Kittredge at <u>WKittredge@eda.doc.gov</u>.

VIII. Additional Information and Requirements

- A. Other Requirements
 - 1. Administrative and National Policy Requirements

Administrative and national policy requirements for all Department of Commerce awards are contained in the *Department of Commerce Pre-Award Notification Requirements for Grants and Cooperative Agreements*, published in the *Federal Register* on February 11, 2008 (73 FR 7696). This notice may be accessed by entering the *Federal Register* volume and page number provided in the previous sentence at the following Internet website: http://www.gpoaccess.gov/fr/index.html.

2. Environmental Requirements

The implementing regulations of the National Environmental Policy Act of 1969, as amended (NEPA), require EDA to provide public notice of the availability of project-specific environmental documents, such as environmental impact statements, environmental assessments, findings of no significant impact, and records of decision, to the affected public, as specified in 40 C.F.R. § 1506.6(b). Depending on the project location, environmental information concerning specific projects can be obtained from the Regional Environmental Officer (REO) in the appropriate EDA regional office listed in section VIII.C.

3. OMB Circular A-133 Audit Requirements

Single or program-specific audits shall be performed in accordance with the requirements contained in OMB Circular A-133, "*Audits of States, Local Governments, and Non-Profit Organizations*," and the related *Compliance Supplement*. OMB Circular A-133 requires any non-federal entity (i.e., non-profit organizations, including non-profit institutions of higher education and hospitals, States, local governments and Indian tribes) that expends federal awards of \$500,000 or more in the recipient's fiscal year to conduct a single or program-specific audit in accordance with the requirements set out in the Circular.

Applicants are reminded that EDA or the Department of Commerce's Office of Inspector General also may conduct an audit of an award at any time.

4. Special Provision Related to Construction Projects Involving Public Highways In addition to the requirements set out in 13 C.F.R. § 314.7(c)(4) with respect to title to project property, EDA also will consider the following for purposes of projects funded pursuant to this FFO:

When the project includes construction on a public highway the owner of which is not the recipient, EDA may allow the project to be constructed in whole or in part in the right-of-way of the public highway, provided that:

- 1. All EDA-funded construction is completed in accordance with EDA requirements;
- 2. The recipient confirms in writing to EDA that:
 - a. It is committed during the estimated useful life of the project to operate, maintain and repair all improvements for the project consistent with the award; and
 - b. If at any time during the estimated useful life of the project any or all of the improvements in the project within the public highway are relocated for any reason pursuant to requirements of the owner of the public highway, the recipient will be responsible for accomplishing the relocation, including as necessary expending the recipient's non-EDA funds, so that the project continues as authorized by the award; and
- 3. The recipient obtains and submits to EDA all written authorizations (i.e., State or county permit(s)) necessary for the project to be constructed within the public highway. These authorizations will contain no time limits that restrict the use of the public highway for the project during the estimated useful life of the project.
 - B. Special Need Criteria

The following criteria are published in accordance with 13 C.F.R. § 301.3(a)(1)(iii) and define what may constitute a "Special Need" (as defined in 13 C.F.R. § 300.3) sufficient to make a project eligible for Public Works or Economic Adjustment investment assistance, as described in section II.A. of this announcement. Only applications for Public Works or Economic Adjustment investment assistance may be found eligible under a "Special Need," and EDA will determine the maximum allowable investment rates for such projects. The applicant will be asked to present appropriate economic or demographic statistics to demonstrate a "Special Need."

A project is eligible pursuant to a "Special Need" if the project is located in a region that meets one of the criteria described below:

1. Closure or restructuring of industrial firms or loss of a major employer essential to the regional economy. A region has experienced either: (1) an actual closure or restructuring of a firm(s) within the past twelve (12) months prior to application, resulting in sudden job losses and meeting the following dislocation criteria; or (2) a threat of closure that results from a public announcement of an impending closure or restructuring of a firm(s) expected to occur within two (2) years of application and result in sudden job losses meeting the following dislocation criteria:

- a. For regions with population over 100,000, the actual or threatened dislocation is 500 jobs, or one (1) percent of the civilian labor force (CLF), whichever is less.
- b. For regions with population up to 100,000, the actual or threatened dislocation is 200 jobs, or one (1) percent of the CLF, whichever is less.
- 2. Substantial out-migration or population loss. Applicants seeking eligibility under this criterion will be asked to present appropriate and compelling economic or demographic data to demonstrate the special need.
- 3. Underemployment, meaning employment of workers at less than full-time or at less skilled tasks than their training or abilities permit. Applicants seeking eligibility under this criterion will be asked to present appropriate and compelling economic and demographic data to demonstrate the special need.
- 4. Military base closures or realignments, defense contractor reductions-in-force, or Department of Energy defense-related funding reductions.
 - a. A military base closure refers to a military base that was closed or is scheduled for closure or realignment pursuant to the base closure and realignment process or other Department of Defense (DOD) process. Unless further extended by the Assistant Secretary, the region is eligible from the date of DOD's recommendation for closure until five (5) years after the actual date of closing of the installation.
 - A defense contractor reduction-in-force refers to a defense contractor(s) experiencing defense contract cancellations or reductions resulting from official DOD announcements and having aggregate value of at least \$10 million per year. Actual dislocations must have occurred within one year of application to EDA and threatened dislocations must be anticipated to occur within two (2) years of application to EDA. Defense contracts that expire in the normal course of business will not be considered in meeting this criterion.
 - c. A Department of Energy defense-related funding reduction refers to a Department of Energy facility that has experienced or will experience a reduction of employment resulting from its defense mission change. The area is eligible from the date of the Department of Energy announcement of reductions until five (5) years after the actual date of reduced operations at the installation.
- 5. Natural or other major disasters or emergencies, including terrorist attacks. Unless further extended by the Assistant Secretary, a region that has received one of the following disaster declarations is eligible to apply for EDA assistance for a period of 18 months after the date of declaration:
 - a. A Presidentially-Declared Disaster declared under the Robert T. Stafford Disaster Relief and Emergency Assistance Act, as amended (42 U.S.C. § 5121 *et seq.*); or
 - b. A Federally-Declared Disaster pursuant to the Magnuson-Stevens Fishery Conservation and Management Act, as amended (16 U.S.C. § 1861a(a)); or
 - c. A Federally-Declared Disaster pursuant to the Consolidated Farm and Rural Development Act, as amended (7 U.S.C. § 1961); or
 - d. A Federally-Declared Disaster pursuant to the Small Business Act, as amended (Pub. L. No. 85-536, 72 Stat. 384 (1958)).
- 6. Extraordinary depletion of natural resources.
- 7. Communities undergoing transition of their economic base as a result of changing trade patterns. An area certified as eligible by the North American Development

Bank (NADBank) Program or the Community Adjustment and Investment Program (CAIP).

8. Other special need. The area is experiencing other special or extraordinary economic adjustment needs, as determined by the Assistant Secretary.

<u>Special Provisions Relating to Disaster Assistance</u>. With respect to past major disasters such as hurricane Katrina in the Gulf Coast, the California wildfires, the fisheries disaster in the Klamath River region in California and Oregon, and the Oregon floods, the Regional Director may in appropriate cases consider recommending a maximum allowable investment rate of eighty (80) percent for projects affected by such disasters.

C. EDA Regional Office Contacts and Economic Development Representatives

The EDA regional office contacts, the Economic Development Representatives and the areas served by each regional office are listed below.

H. Philip Paradice, Jr., Regional Director, Atlanta Regional Office, 401 West Peachtree Street, NW, Suite 1820, Atlanta, Georgia 30308-3510, Telephone: (404) 730-3019, Fax: (404) 730-3025, Internet Address: pparadice@eda.doc.gov

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Telephone: (404) 730-3020	
Internet Address: <u>bdennis@eda.doc.gov</u>	
HUNTER, Bobby D.	Kentucky,
771 Corporate Drive, Suite 200	Southern Mississippi.
Lexington, KY 40503-5477	
Telephone: (589) 224-7426	
Internet Address: <u>bhunter@eda.doc.gov</u>	
SMITH, Lola B.	Florida.
401 West Peachtree Street, NW	
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Atlanta, GA 30308-3510	
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Internet Address: <u>lsmith2@eda.doc.gov</u>	
TRADER, Philip T	North Carolina,
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WILLIAMS, Tonia R	Georgia,
401 West Peachtree Street, NW	Tennessee.
Suite 1820	
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Telephone: (404) 730-3026	
Internet Address: trwilliams@eda.doc.gov	
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Pedro R. Garza, Regional Director, Austin Regional Office, 504 Lavaca, Suite 1100, Austin, Texas 78701-2858, Telephone: (512) 381-8144, Fax: (512) 381-8177, Internet Address: pgarza@eda.doc.gov

Area Directors:	States covered:
FRERKING, Sharon T	Arkansas,
Austin Regional Office	Texas (North),
504 Lavaca, Suite 1100	New Mexico,
Austin, Texas 78701-2858	Oklahoma.
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AYALA, Jorge	Louisiana,
Austin Regional Office	Texas (South).
504 Lavaca, Suite 1100	
Austin, Texas 78701-2858	
Telephone: (512) 381-8150	
Internet Address: jayala@eda.doc.gov	

C. Robert Sawyer, Regional Director, Chicago Regional Office, 111 North Canal Street, Suite 855, Chicago, IL 60606, Telephone: (312) 353-7706, Fax: (312) 353-8575, Internet Address: <u>rsawyer@eda.doc.gov</u>

Economic Development Representatives:	States covered:
O'LEARY, John	Minnesota,
c/o Chicago Regional Office	and Upper Peninsula of Michigan.
111 North Canal Street, Suite 855	
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Telephone: (612) 986-7986	
Internet Address: jo'leary@eda.doc.gov	
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Federal Building, Room 740	and Indiana.
200 North High Street	
Columbus, Ohio 43215	
Telephone: (614) 469-7314	
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PRICE, Jack D	Wisconsin.
Chicago Regional Office	

111 North Canal Street, Suite 855	
Chicago, IL 60606	
Telephone: (312) 353-7148, ext. 159	
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MACCONNELL, James	Michigan (Lower).
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WARREN, William	Illinois.
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111 North Canal Street, Suite 855	
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Telephone: (312) 353-7148, ext. 158	
Internet Address: wwarren1@eda.doc.gov	
Robert Olson, Regional Director, Denver Regional Office, 410 17th Denver, Colorado 80202, Telephone: (303) 844-4714, Fax: (303) 844- rolson@eda.doc.gov	-3968, Internet Address:
Economic Development Representatives or Regional Office Contacts:	States covered:
CECIL, Robert	
Federal Building, Room 823	Nebraska.
210 Walnut Street	
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Fax: (515) 284-6641	
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WERTHMANN, Mark	Missouri.
Charles Even Whittaker Courthouse	Kansas.
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Kansas City, MO 64106	
Telephone: (816) 471-2623	
Fax: (816) 471-7867	
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ROGERS, John C	Montana.
P.O. Box 578	Wyoming,
301 S. Park Avenue, Room 123	··· ,B,
Helena, MT 59624	North Dakota.
	North Dakota.
Telephone: (406) 449-5380	North Dakota.
Telephone: (406) 449-5380 Fax: (406) 449-5381	North Dakota.
Fax: (406) 449-5381	North Dakota.

410 17th Street, Suite 250 Denver, CO 80202 Telephone: (303) 844-4714 Fax: (303) 844-3968 Internet Address: jzender@eda.doc.gov	Utah, South Dakota.
Willie C. Taylor, Regional Director, Philadelphia Regiona Street, Suite 140 South, Philadelphia, PA 19106, Telephone: 1063, Internet Address: <u>wtaylor@eda.doc.gov</u>	
Economic Development Representatives or Regional Contacts:	Office States covered:
BEACH, Tyrone Philadelphia Regional Office The Curtis Center-Suite 140 South 601 Walnut Street Philadelphia, PA 19106 Telephone: (215) 597-7883 Internet Address: tbeachl@eda.doc.gov COLL, Megan Rogers Philadelphia Regional Office The Curtis Center-Suite 140 South 601 Walnut Street Philadelphia, PA 19106 Telephone: (215) 597-8719 Internet Address: mcoll@eda.doc.gov	Rhode Island.
GILLEN, Daniel Philadelphia Regional Office The Curtis Center-Suite 140 South 601 Walnut Street Philadelphia, PA 19106 Telephone: (215) 597-8760 Internet Address: dgillen@eda.doc.gov	Delaware, District of Columbia.
GRADY, Stephen Philadelphia Regional Office The Curtis Center-Suite 140 South 601 Walnut Street Philadelphia, PA 19106 Telephone: (215) 597-0642 Internet Address: sgrady@eda.doc.gov HUMMEL, Edward L Philadelphia Regional Office The Curtis Center-Suite 140 South 601 Walnut Street Philadelphia, PA 19106	

Telephone: (215) 597-6767	
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SAPUTO, Philip	Maine
Philadelphia Regional Office	Massachusetts,
The Curtis Center-Suite 140 South	New Hampshire,
601 Walnut Street	West Virginia,
	Maryland.
Philadelphia PA 19106	iviui y iuna.
Philadelphia, PA 19106 Telephone: (215) 597-2811	
Philadelphia, PA 19106 Telephone: (215) 597-2811 Internet Address: <u>psaputo@eda.doc.gov</u> A. Leonard Smith, Regional Director, Seattle Regional Office, Ja Room 1890, 915 Second Avenue, Seattle, Washington 98174, Teleph	
Telephone: (215) 597-2811 Internet Address: <u>psaputo@eda.doc.gov</u> A. Leonard Smith, Regional Director, Seattle Regional Office, Ja	
Telephone: (215) 597-2811 Internet Address: <u>psaputo@eda.doc.gov</u> A. Leonard Smith, Regional Director, Seattle Regional Office, Ja Room 1890, 915 Second Avenue, Seattle, Washington 98174, Teleph	
Telephone: (215) 597-2811 Internet Address: <u>psaputo@eda.doc.gov</u> A. Leonard Smith, Regional Director, Seattle Regional Office, Ja Room 1890, 915 Second Avenue, Seattle, Washington 98174, Teleph 206) 220-7669, Internet Address: <u>LSmith7@eda.doc.gov</u> Economic Development Representatives or Regional Office Contacts:	hone: (206) 220-7660, Fax: States covered:
Telephone: (215) 597-2811 Internet Address: <u>psaputo@eda.doc.gov</u> A. Leonard Smith, Regional Director, Seattle Regional Office, Ja Room 1890, 915 Second Avenue, Seattle, Washington 98174, Teleph 206) 220-7669, Internet Address: <u>LSmith7@eda.doc.gov</u> Economic Development Representatives or Regional Office	hone: (206) 220-7660, Fax: States covered:
Telephone: (215) 597-2811 Internet Address: <u>psaputo@eda.doc.gov</u> A. Leonard Smith, Regional Director, Seattle Regional Office, Ja Room 1890, 915 Second Avenue, Seattle, Washington 98174, Teleph 206) 220-7669, Internet Address: <u>LSmith7@eda.doc.gov</u> Economic Development Representatives or Regional Office Contacts:	hone: (206) 220-7660, Fax: States covered:
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Telephone: (215) 597-2811 Internet Address: psaputo@eda.doc.gov A. Leonard Smith, Regional Director, Seattle Regional Office, Ja Room 1890, 915 Second Avenue, Seattle, Washington 98174, Teleph 206) 220-7669, Internet Address: LSmith7@eda.doc.gov Economic Development Representatives or Regional Office Contacts: ATKINSON, Bettye Seattle Regional Office Jackson Federal Building	hone: (206) 220-7660, Fax: States covered: Oregon,
Telephone: (215) 597-2811 Internet Address: psaputo@eda.doc.gov A. Leonard Smith, Regional Director, Seattle Regional Office, Ja Room 1890, 915 Second Avenue, Seattle, Washington 98174, Teleph 206) 220-7669, Internet Address: LSmith7@eda.doc.gov Economic Development Representatives or Regional Office Contacts: ATKINSON, Bettye Seattle Regional Office Jackson Federal Building 915 Second Avenue, Room 1890	hone: (206) 220-7660, Fax: States covered: Oregon,
Telephone: (215) 597-2811 Internet Address: psaputo@eda.doc.gov A. Leonard Smith, Regional Director, Seattle Regional Office, Ja Room 1890, 915 Second Avenue, Seattle, Washington 98174, Teleph 206) 220-7669, Internet Address: LSmith7@eda.doc.gov Economic Development Representatives or Regional Office Contacts: ATKINSON, Bettye Seattle Regional Office Jackson Federal Building 915 Second Avenue, Room 1890 Seattle, WA 98174	hone: (206) 220-7660, Fax: States covered: Oregon,
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