

Small Business Profile

Advocacy: the voice of small business in government

Utah

Utah's 236,146 small businesses provide economic opportunities to diverse groups of people and bring innovative products and services to the marketplace.* This profile from the Office of Advocacy compiles the latest facts and figures on the status and role of small business in the state. (Note that a small business is defined here as one with fewer than 500 employees.)

- Utah had 56,691 small employers in 2006, representing 97.0% of the state's employers and 49.9% of its private-sector employment.
- The construction industry was the state's largest small business employer in 2006; retail trade was the largest overall employer (Table 1).
- Small businesses created 86.5% of the state's net new jobs from 2004 to 2005 (Table 2).
- Utah's real gross state product increased by 5.3% in 2007. By comparison, growth in the Rocky Mountain region was 2.9% and the United States, 2.0%. (Source: U.S. Dept. of Commerce: Bureau of Economic Analysis)

For Further Information

- Data on all the states and territories is available at www.sba.gov/advo/research/profiles.
- For other small business data and analysis, visit www.sba.gov/advo/research, call (202) 205-6533, or email advocacy@sba.gov.
- To learn about state efforts to adopt or implement regulatory flexibility, visit www.sba.gov/advo/laws/law_modeleg.html.
- Visit http://web.sba.gov/list to subscribe to listservs for Advocacy's newsletter, press releases, regulatory news and research reports.
- Visit www.sba.gov/advo/rsslibrary.html for RSS feeds.
- * The number of small businesses is the number of small employers plus the number of nonemployers in 2006.

Utah Small B	usiness l	Facts		
	Level in	% Chai	nge from	
	2006†	2005	2000	
Number of Businesses				
Small employers (<500 employees)	56,691	4.7	27.3	
Large employers (500+ employees)	1,772	4.0	7.1	
Nonemployers	179,455	2.5	32.2	
	Level in	% Chang	ge from	
	2002†	199	97	
Business Owner Demographics				
Male-owned	110,123	23	.9	
Woman-owned	48,475	15	.4	
Equally male/female-owned	26,757	-21	.0	
African American-owned	649	47	.5	
Asian-owned	2,824	35	.6	
Hispanic-owned	5,177	9.2		
Native American/Alaskan-owned	1,145	NA		
Hawaiian and Pacific Islander-owned	429	44.9		
	Level in 2007†	_		
117 1.0 (TV) 1 (TV)		2006	2000	
Workforce (Thousands) /Unemploy	yment (%) 1,045	16	17.4	
Private-sector employment	1.045	4.6	1/4	
Government employment	207	1.0	11.4	
Government employment Self-employed (incorp. & uninc.)	207 158	1.0 4.3	11.4 25.5	
Government employment Self-employed (incorp. & uninc.) Female self-employment	207 158 57	1.0 4.3 2.6	11.4 25.5 24.9	
Government employment Self-employed (incorp. & uninc.) Female self-employment Male self-employment	207 158 57 101	1.0 4.3 2.6 5.3	11.4 25.5 24.9 25.8	
Government employment Self-employed (incorp. & uninc.) Female self-employment Male self-employment Minority self-employment	207 158 57 101 6	1.0 4.3 2.6 5.3 54.0	11.4 25.5 24.9 25.8 13.8	
Government employment Self-employed (incorp. & uninc.) Female self-employment Male self-employment Minority self-employment Veteran self-employment	207 158 57 101 6 14	1.0 4.3 2.6 5.3 54.0 -2.4	11.4 25.5 24.9 25.8 13.8 -3.9	
Government employment Self-employed (incorp. & uninc.) Female self-employment Male self-employment Minority self-employment Veteran self-employment Unemployment rate (%)	207 158 57 101 6	1.0 4.3 2.6 5.3 54.0	11.4 25.5 24.9 25.8 13.8 -3.9	
Government employment Self-employed (incorp. & uninc.) Female self-employment Male self-employment Minority self-employment Veteran self-employment Unemployment rate (%) Business Turnover	207 158 57 101 6 14 2.7	1.0 4.3 2.6 5.3 54.0 -2.4 -0.3	11.4 25.5 24.9 25.8 13.8 -3.9 -0.7	
Government employment Self-employed (incorp. & uninc.) Female self-employment Male self-employment Minority self-employment Veteran self-employment Unemployment rate (%) Business Turnover Quarterly establishment openings	207 158 57 101 6 14 2.7	1.0 4.3 2.6 5.3 54.0 -2.4 -0.3	11.4 25.5 24.9 25.8 13.8 -3.9 -0.7	
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Government employment Self-employed (incorp. & uninc.) Female self-employment Male self-employment Minority self-employment Veteran self-employment Unemployment rate (%) Business Turnover Quarterly establishment openings Quarterly establishment closings Business bankruptcies Income and Finance	207 158 57 101 6 14 2.7 18,685 16,765 183	1.0 4.3 2.6 5.3 54.0 -2.4 -0.3 -1.6 13.0 23.6	11.4 25.5 24.9 25.8 13.8 -3.9 -0.7 32.7 30.9 -79.6	
Government employment Self-employed (incorp. & uninc.) Female self-employment Male self-employment Minority self-employment Veteran self-employment Unemployment rate (%) Business Turnover Quarterly establishment openings Quarterly establishment closings Business bankruptcies Income and Finance Proprietors' income (\$billion)	207 158 57 101 6 14 2.7 18,685 16,765 183	1.0 4.3 2.6 5.3 54.0 -2.4 -0.3 -1.6 13.0 23.6	11.4 25.5 24.9 25.8 13.8 -3.9 -0.7 32.7 30.9 -79.6	
Government employment Self-employed (incorp. & uninc.) Female self-employment Male self-employment Minority self-employment Veteran self-employment Unemployment rate (%) Business Turnover Quarterly establishment openings Quarterly establishment closings Business bankruptcies Income and Finance Proprietors' income (\$billion) Bank branches	207 158 57 101 6 14 2.7 18,685 16,765 183	1.0 4.3 2.6 5.3 54.0 -2.4 -0.3 -1.6 13.0 23.6	11.4 25.5 24.9 25.8 13.8 -3.9 -0.7 32.7 30.9 -79.6	
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Sources: U.S. Dept. of Commerce, Bureau of the Census and Bureau of Economic Analysis; U.S. Dept. of Labor, Bureau of Labor Statistics; Administrative Office of the U.S. Courts; Federal Deposit Insurance Corporation, Summary of Deposits; and U.S. Small Business Administration, Office of Advocacy (www.sba.gov/advo/research/lending.html).

† Latest available data; certain figures are economywide.

\$100,000 (\$million)

Table 1. Firms and Employment in Utah by Industry and Firm Size, 2006 (Non-farm, thousands)

		Employer firms			Employment			
	Nonemployer		1-19	1-499		1-19	1-499	
Industry	firms	Total	Employees	Employees	Total	Employees	Employees	
Total	179.5	58.5	50.5	56.7	1,039.1	190.6	518.1	
Forestry, etc. and agriculture support	1.1	0.1	0.1	0.1	0.3	(D)	(D)	
Mining	0.4	0.4	0.3	0.3	9.1	1.3	3.3	
Utilities	0.2	0.1	0.1	0.1	4.6	(D)	(D)	
Construction	18.9	10.7	9.8	10.6	81.7	37.0	74.8	
Manufacturing	3.7	3.1	2.2	2.9	118.5	12.5	54.7	
Wholesale trade	3.6	3.2	2.3	2.8	47.6	9.9	29.0	
Retail trade	18.6	5.8	4.8	5.5	139.2	23.0	58.4	
Transportation and warehousing	5.3	1.8	1.5	1.7	45.8	4.5	14.1	
Information	3.6	1.0	0.7	0.9	32.1	2.7	10.3	
Finance and insurance	10.0	3.4	3.0	3.3	52.2	7.8	19.4	
Real estate and rental and leasing	27.3	4.2	4.0	4.2	18.4	7.6	12.7	
Professional, scientific, and technical svcs.	26.6	7.5	6.8	7.3	71.3	19.1	48.9	
Management of companies and enterprises		0.3	0.1	0.2	18.2	0.1	2.9	
Admin., support, waste mgt., remed. svcs.	9.7	3.4	2.9	3.2	101.0	9.3	31.2	
Educational services	5.2	0.7	0.6	0.7	31.5	2.3	8.7	
Health care and social assistance	12.0	5.3	4.7	5.2	113.3	21.2	54.8	
Arts, entertainment, and recreation	8.0	0.8	0.7	0.8	16.7	(D)	(D)	
Accommodation and food services	1.6	3.3	2.3	3.2	91.3	14.9	58.2	
Other services (except public admin.)	23.6	3.9	3.6	3.9	46.3	14.4	24.7	
Unclassified		0.2	0.2	0.2	0.2	0.2	0.2	

Source: U.S. Dept. of Commerce, Bureau of the Census, Statistics of U.S. Businesses. (See www.sba.gov/advo/research/data.html for data from other years, and for starts, closures, job creation and destruction by industry and by size category.)

Table 2: Net Job Change by Firm Size, 2002–2005 (Non-farm)

	Employment size of firm							
	Total	1-4	5-9	10-19	20-99	100-499	< 500	500+
2004 - 2005	36,114	15,128	4,899	2,894	3,893	4,436	31,250	4,864
2003 - 2004	38,292	11,612	5,129	2,650	7,116	4,526	31,033	7,259
2002 - 2003	-18	10,098	3,416	2,001	2,860	-844	17,531	-17,549

Source: U.S. Dept. of Commerce, Bureau of the Census. (For more detailed data see www.sba.gov/advo/research/data.html.)

Table 3: Establishment and Employment Turnover by Quarter, 2007 (Non-farm, thousands)

		Establishments				Employment			
	Openings	Openings Expansions Contractions		Closings	Openings	Expansions Contractions		Closings	
Quarter 4	5.6	16.6	16.0	4.1	16.6	65.1	61.3	13.4	
Quarter 3	4.2	16.2	16.2	4.3	13.3	60.5	59.4	14.7	
Quarter 2	4.4	16.5	15.8	4.0	15.0	62.6	57.3	13.2	
Quarter 1	4.5	17.4	14.7	4.3	14.8	66.0	50.7	12.3	

Source: U.S. Dept. of Labor, Bureau of Labor Statistics, Business Employment Dynamics. (For more detailed data see www.bls.gov/bdm/home.htm.)

Note: The establishment turnover figures contain all firm sizes, but Census data from 2005 showed that 87 percent of establishment births and deaths were in firms with fewer than 500 employees.

⁽D) Data suppressed to protect the confidentiality of individual firms.