Air Force Small Business **SNAPSHOT**



What We Believe

Vision

Partnering with small and large business, minority institutions, federal agencies, trade associations and acquisition and requirements personnel in providing affordable, effective, and sustainable warfighting capabilities.

Mission

Promote effective outreach and acquisition strategies that provide small and disadvantaged businesses, as well as minority institutions, with fair opportunities in Air Force acquisitions, procurements, and research.

Who We Are

145 Small Business
Professionals at locations
nationwide. For the
Small Business specialist
nearest you, go to
www.selltoairforce.org

Air Force Small Business Contract Dollars

FY 03 \$7.5 billion FY 04 \$7.6 billion FY 05 \$8.2 billion FY 06 \$8.7 billion

\$8 billion \$6 billion \$4 billion \$2 billion

FY 03 FY 04 FY 05 FY 06

Major Programs

- Small Business
- Small Disadvantaged Business
- 8(a) Business Development
- Veteran-Owned Small Business
- Women-Owned Small Business
- Native American
- ♦ Mentor-Protégé
- ♦ HUBZone
- Historically Black
 Colleges and Universities
- ♦ SBIR/STTR
- ◆ MTAPP

Contact Us

KEY LEADERS

Air Force Office of Small Business Programs Director Ronald A. Poussard

Air Force Outreach Program
Office Director
Renee Wesley-Case

www.selltoairforce.org
Air Force Outreach Program Office
3315 Sidney-Brooks
Brooks City-Base, Texas
(210) 536-1317

FACTOIDS

- Small business represents 99.7% of of all employer firms
- Small business accounts for more than 50% of non-farm GNP
- Small business makes up 2/3 of new jobs created in last 10 years
- 55% of workers employed by firms with less than 100 people