### Survey of Income and Program Participation

AN ANALYSIS OF THE SIPP ASSET AND LIABILITY FEEDBACK EXPERIMENT

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No. 8725 47

December 1987

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### 1. INTRODUCTION

The Survey of Income and Program Participation (SIPP) collects data on assets and liabilities because of their importance in determining program eligibility and in assessing the economic situation of families. Questions concerning the ownership and amounts of assets and liabilities were included in the supplement to the fourth interview of the 1984 panel (collected in September through December 1984). These were updated one year later in wave 7. The current SIPP design collects wealth data on a yearly basis.

Viewed longitudinally, collecting asset and liability data two times per panel provides the potential to measure consumer savings, i.e. the change in asset equity. Response errors and variance about the point-in-time estimates, however, make it difficult to measure consumer savings. Measurement errors directly affect microlevel measures of savings. While over or underestimates of wealth may cancel out at the aggregate level, such measurement errors do not necessarily cancel out for savings estimates at the individual level. For example, it is possible to have an overestimate of an asset value in the first interview followed by an underestimate of the value at the following interview for the same individual, which result in an underestimate of the change in the asset value or savings. At the aggregate level, however, such underestimates of savings may cancel out overestimates for other individuals.

In an effort to measure microlevel changes in wealth, a test was implemented to provide (or feedback) information collected in previous interviews to respondents during the current interview. Specifically, information on asset and liability values collected in wave 4 was provided to respondents interviewed in wave-7. The rationale for the feedback system was that respondents would provide more accurate estimates of change if they were first reminded of the amount they reported the previous year. If respondents

knew the amount of the change in asset value and were reminded of their beginning balance, then their reporting of their current balance would be consistent with the amount of change over the period.

In this paper, we evaluate the results of the feedback experiment. To evaluate the results of the feedback project, it would be useful to compare the results to microlevel information on individual savings from administrative records. However, there are no microlevel administrative record sources available to benchmark household savings estimates from SIPP. One option would be to obtain releases from respondents and obtain information on each asset and liability directly from financial institutions, such as banks, credit unions, lenders, etc. That option, however, would be very expensive and is beyond the scope of the feedback experiment and this paper. As an alternative, a split sample approach was conducted in order to test the feedback approach. One half of the eligible households were interviewed using a feedback form (feedback group), while the other half were independently interviewed, that is, without the previous information (control group). With this split sample design, it is possible to compare the methods of collections and judge the "reasonableness" of the data collected in order to draw inferences about the quality of the feedback based data. Savings are expected to be related to employment patterns, age of the householder, income level, and household composition. Information in SIPP for the person and household can be used to assess the data. For example, income is positively correlated with savings, while periods of unemployment are expected to be negatively correlated with savings. In addition, changes in household composition due to a divorce/separation or a death in the family will affect the change in

household net worth. Comparing the savings patterns from the feedback group and the control group using other economic information available in the survey can give an indication of the impact of the feedback procedure. In this paper, we address two questions. First, what effect does the feedback approach have on net worth and savings estimates? And second, do the results warrant the further use of the feedback approach on future SIPP wealth modules?

A description of the experiment is presented in the next section and an analysis of the results is discussed in the following two sections: one concentrating on aggregate net worth estimates, and the other concentrating on microlevel estimates of savings. In the final section, we draw some conclusions based on the data presented in this study.

### II. DESCRIPTION OF THE FEEDBACK SYSTEM

SIPP is a panel survey in which households are interviewed every four months for a period of two and one-half years. At each interview, information on income, program participation, and other characteristics is obtained for each month of the reference period for each person in the household. In addition, at each interview the questionnaire is expanded with supplemental questions on selected topics, called topical modules. Detailed questions concerning the amounts of personal and household assets and liabilities were included at one year intervals in the fourth and seventh interviews of the 1984 panel which were conducted in September through December 1984 and 1985, respectively. These modules provide sufficient information to estimate

The reference date for the asset and liability questions was the last day of the four month reference period that preceded the interview. As a result, the data presented in this study are an average of balances held and owed at the end of the months August, September, October, and November 1984 and 1985.

household net worth. Net worth is defined as the value of assets minus liabilities owed. The assets covered in the wealth modules included interest-earning assets2, stocks and mutual fund shares, real estate (own home, rental property, vacation homes and other holdings), own business or profession, mortgages held by sellers, motor vehicles, and other financial investments. The liabilities covered were any secured dehts (e.g., mortgages, automobile loans, margin accounts, and debts on business), bank loans, credit card balances, doctor bills, and other unsecured loans. The survey did not cover equities in pension plans, cash surrender value of life insurance policies, or the value of jewelry or home furnishings.

The SIPP uses a feedback procedure to collect asset ownership information in each wave. In the initial interview, a set of detailed questions designed to identify ownership of income earning assets are asked for each person in the household. An asset roster is created and recorded on the control card. In subsequent interviews, the respondent's asset roster for the previous wave is checked for accuracy and is then updated for any asset liquidations or acquisitions. With this procedure, relatively accurate asset ownership information is obtained before respondents are asked about asset values and liability amounts in the fourth and seventh waves.

As a longitudinal survey which collects wealth data two times per panel.

SIPP provides the opportunity to estimate the change in net worth or savings.

Few household surveys have attempted to measure savings. The 1962-1963

<sup>&</sup>lt;sup>2</sup>Interest-earning assets are regular savings accounts, money market deposit accounts, certificate of deposits, checking accounts, money market funds, corporate or municipal bonds, U.S. Government securities, IRA and KEOGH accounts, and other interest assets.

Survey of Financial Characteristics used estimates of wealth holdings at one year intervals to analyze patterns and amounts of savings by the characteristics of persons and households [Projector and Weiss, 1966]. The 1977 Consumer Credit Survey asked whether savings increased or decreased but did not obtain information on amounts [Durkin and Elliehausen, 1978]. Finally, the wealth data collected in the 1983 Survey of Consumer Finances was updated in 1986.

The difficulty of collecting accurate wealth data in household surveys has long been recognized and documented [Projector and Weiss 1966; Smith, 1983; and Lamas and McNeil, 1984]. Response and sampling errors in each cross sectional estimate create further problems in measuring the change in asset values. The feedback system was designed to provide selected asset and liability information as a reference during the wave 7 interview. The information was computer generated for key items from the wave 4 file. An example of the feedback form is presented in Appendix A. Two features about the design of the form should be noted. First, the information on the form closely parallels the information being collected in wave 7. Second, the form is at the person level. A form was generated for each person in the household for whom an interview was obtained for wave 4. Information on balances held in the sample person's own name is shown in the second column. For husband and wife families, information on jointly held assets and liabilities is shown in the first column of both spouses' feedback forms. This simplified the interview process since the sequential order of interview was not important: the jointly held assets were covered during the interview for the first spouse.

<sup>&</sup>lt;sup>3</sup>The Survey of Financial Characteristics used a similar feedback procedure in the 1964 interview. The amounts reported in the 1963 interview were provided to the respondent on the questionnaire form.

At the beginning of the asset and liability portion of the interview, the interviewer read to the respondent an introductory statement printed at the top of the form (see Appendix A). The statement explained that the form contained information collected one year ago and should be used by the respondent as a reference when similar items were asked during the interview. In the course of the interview, when an interviewer asked an asset or liability item, the respondent was referred to a line item on the feedback form where an amount from Wave 4 was shown. The respondent used the information in formulating an answer. If the respondent indicated that the amount on the feedback form was incorrect, space was provided on the feedback form for the correct amount to be entered. Since explicit and systematic verification of feedback amounts was more complicated than desirable for this research effort, only corrections voluntarily provided by the respondent were collected.

The feedback process raised some concern about confidentiality of the information. Proxies are often used in interviews. Therefore, the situation was likely to arise where wave 4 information for an individual is disclosed to a proxy respondent. To minimize concern over release of confidential information, feedback forms were used only when a self-respondent or the same proxy-respondent as in wave 4 was interviewed.

There was one operational difficulty with use of the feedback form which should be noted. As stated previously, the feedback form was a computer generated printout of the financial information and the respondents identification

code. The respondent's name was not used to protect the confidentiality of the data. Interviewers and the regional office staff reported that many respondents expressed a negative reaction to having their financial information on a computer form. During the course of the panel, interviewers often stress to respondents that their data is confidential and protected under the law (Title 13 of United States Code), and that the Census Bureau only releases statistical data which do not allow a third party to identify the respondent. While the Census Bureau has the responsibility to protect the confidentiality of the information, many respondents were uncomfortable with the fact that their information was maintained in computers and was then able to be reported at the individual level. While there may have been some negative effects with the use of a computer form, there was no evidence that it affected response rates. It would be possible to devise a feedback system which avoids the use of computer generated forms, for example, by having interviewers to transcribe amounts to the questionnaire.

### III. RESULTS

A. Cross-sectional Estimates of Mean and Median Net Worth

Estimates of median and mean household net worth for the control group and for households eligible for the feedback form are shown in tables 1 and 2

<sup>4</sup>The respondent identification code is based on the regional office code number and various sampling information, such as the primary sampling unit (PSU) number, segment and serial numbers, address and entry address numbers, and person number.

respectively. The standard errors of these estimates are shown in Appendix B, tables A and B. Estimates for both wave 4 and wave 7 have been weighted to represent all U.S. households when the control and feedback groups are added together. The wave 7 figures, were adjusted for changes in the Consumer Price Index, and are shown in 1984 constant dollars. For the control group, the year-apart estimates show a \$1,160 decline in median net worth (from \$32,048 to \$30,890) and a \$741 increase in mean net worth (from \$77,223 to \$77,964). These changes, however, were not statistically significant. For the feedback group, there was a \$590 decline in median net worth (from \$32,940 to \$32,360) and a \$860 decline in the mean net worth (from \$80,030 to \$79,160). Again, these changes were not statistically significant.

The data show similar trends in net worth across population subgroups for the control and feedback groups. For example, the ratio of median net worth in wave 4 and wave 7 of older (65 and over) to young householders (less than 35) was approximately 11 to 1 for both the control and feedback group. Similarly, the ratio of median net worth of White to Black households was approximately 11 to 1, and the ratio for the highest to lowest income quintile was approximately 20 to 1. Estimates of equity in specific asset types were similar for the control and feedback groups. For example, median equity in own home was \$40,500 for home owners in wave 4 and \$39,000 in wave 7 for both the control group and feedback group. For interest-earning deposits at financial institutions, (savings accounts, money market deposit accounts, certificates of deposit and interest-earning checking accounts), the estimates were approximately \$3,000 in wave.4 and wave 7 for the control and feedback groups...

Similar trends for subgroups of the population were also found for the feedback and control groups when using mean net worth estimates. For example, the ratio of mean net worth in wave 4 and wave 7 for the older to younger householders was approximately 5 to 1, the ratio of mean net worth of White to Black households was about 4 to 1, and for the highest to lowest income quintile was approximately 6 to 1. Mean equity in own home was approximately \$50,000 in wave 4 and \$51,500 in wave 7 and mean value of interest-earning assets were approximately \$15,000.

When we examined the year-to-year changes in net worth within subgroups, however, there were very few changes which were statistically significant for either the control or feedback groups. (Statistically significant differences in tables 1 and 2 are denoted by an asterisk.) In general, the changes were similar for control and feedback groups, that is, for the same subgroups and in the same direction. For example, changes in median net worth by age of the householder declined by about \$5,000 (or 10 percent of median net worth) for householders 45 to 54 years old in both the control group and feedback group. Estimates for the control group declined in the less than 35 years old and 55 to 64 years old groups and the changes were in the same direction, but not statistically significant for the feedback group. The estimates of change in the value of holdings of specific asset types were also similar between the two groups. For example, median value of equity in own home declined by \$1,700 in the control group and \$1,540 in the feedback group, while median value of IRA or KEOGH accounts increased by \$1,130 and \$1,450 for the control and feedback group, respectively.

The interpretation of changes in these two point-in-time estimates is difficult, however, because households can change in composition over time and because the data were processed independently. Households change over time as members move in or out for various reasons, such as due to separation/divorces or employment changes. In addition to changes in household composition, the analysis must consider the problems of noninterviewers and item nonresponses. Approximately 11 percent of the households eligible for the first wave interview were noninterviews in wave 4, and the rate was 17 percent in wave 7. These noninterview rates compare favorably to the rates in other wealth surveys. Item nonresponses occur when respondents do not answer a question, either due to a refusal or a lack of knowledge. For these items, the missing information was imputed by using reported information from a donor with similar characteristics to replace the missing information. The wave 4 and wave 7 data were processed independently: information from one wave was not used to impute the other.

Table 3 shows the proportion of the total value of assets that was imputed. The results show that a substantial proportion of the value of assets was imputed. Imputations accounted for approximately 40 percent of the value of stock and mutual fund shares, 30 percent of rental property, and about 20 percent of own homes, other real estate and IRA's. These rates were generally similar for both wave 4 and wave 7.

To analyze savings estimates holding household composition constant and using only reported data in both interviews, the information in wave 4 and 7

for the households must be matched. The next section examines such microlevel changes in net worth for various types of households.

### B. Microlevel Changes in Net Worth

In addition to cross-sectional estimates of net worth, it is possible to measure changes in net worth at the individual household level. We started by taking households in wave 7 and matching them back to wave 4. The procedure took the reference person in wave 7 and matched them back to the household he/she was a member of in wave 4. We classified the matched households as having the same composition if each adult in wave 7 was present in the wave 4 household, and each adult in wave 4 was present in the wave 7 household. It should be noted that because of a sample cut between the two waves, the results from the matched file are not strictly comparable to the cross-sectional derived estimates from wave 4 and wave 7. Some households were not present in wave 7 because of a sample reduction that occurred between the two waves.

Table 4 shows the distribution of the change in net worth from wave 4 to wave 7 by type of household. Since the imputation procedures in wave 4 and wave 7 were independent, results are shown by whether any of the net worth data in wave 4 or wave 7 was imputed or it was all reported in both interviews. When comparing the results of some imputation versus no imputation, it is clear that microlevel estimates of change produced by two independent consistency edit and imputation procedures cannot be expected to be reasonable. Matched households with some imputations showed much greater changes in net

<sup>&</sup>lt;sup>5</sup>For the analysis of saving, we defined adults as any person 18 years of age or older. The rationale for this age cutoff was that the movement of persons over 18 years of age have greater impact on household net worth than persons under 18.

worth. Sixty-two percent had increases or decreases of \$10,000 or more and only 8.1 percent had a small change in net worth (of \$1,000 or less). In comparison, 34.5 percent of matched households without imputations had increases or decreases of \$10,000 or more while 22.8 percent had a small change less than \$1,000 in net worth. This suggests that a longitudinal consistency edit and imputation system is necessary to produce estimates of change in net worth. The majority of households had some items imputed. Sixty percent of households had one or more net worth items imputed in wave 4 or wave 7.

Table 4 shows estimates for households with no change in composition and for a certain set of households that did have a change in composition. Households without a change in composition had, on average, an increase in net worth. Married-couple households had an average increase of \$5,329, for example, although 34 percent had a decrease of \$1,000 or more and 15 percent had a decrease of \$10,000 or more. The universes for two groups of households that did have a change, wave 7 widows who were married-spouse present in wave 4, and wave 7 divorced or separated women who were married-spouse present in wave 4, are quite small. The data show an average net worth increase of \$13,000 for the widows and an average decrease of \$11,000 for the divorced and separated. It is difficult to determine the extent to which these estimates reflect real changes and the extent to which they represent measurement problems. We can start by considering that only 2 percent of households have annual incomes of \$100,000 or more. For 98 percent of households, then, a change in net worth of \$10,000 is a substantial change. If asset prices were stable, a \$10,000 increase in net worth would mean that more than 10 percent of current income had been saved. Of course,

asset prices were not stable during our reference period. The value of the average share of stock listed on the New York Stock Exchange increased by 12 percent from late 1984 to late 1985. Our data from SIPP, however, show that only about 20 percent of households owned stock and the average value of stock portfolios was about \$27,000 in late 1984. Given these considerations, it seems likely that changes of \$10,000 or more are substantial changes for most households.

There is some evidence that the feedback procedure reduces the estimates of change. Table 5 presents data for those matched housholds with no imputation who were in the feedback sample. The mean difference in net worth for this group was \$1,947 versus \$3,387 for matched, nonimputed households who were not in the feedback sample (Table 6). The proportion of feedback sample households with changes of \$10,000 or more was 33 percent for the feedback sample and 36 percent for the nonfeedback sample.

The data in tables 5 and 6 show a reasonable relationship between income level and change in net worth. One would expect that large changes would be more common for high income household than for low income households and the data support this expectation. For the feedback group, approximately 37 percent of households in the highest income quintile had an increase of \$10,000 or more, 24 percent had a decrease of \$10,000 or more, and 6 percent had a change of less than \$1,000. In comparison, 9 percent of households in the lowest quintile had an increase of \$10,000 or more, 7 percent had a decrease of \$10,000 or more, and 50 percent had a change smaller than \$1,000.

In order to estimate the marginal effect of various characteristics on savings estimates, we used the SIPP data to fit a simple model of savings in which the change in net worth is a function of the level of total net worth and income at the beginning of the period, the change in income during the period, and certain characteristics of the householder including age, marital status, and race and ethnicity. The set of observations was limited to those households without a change in composition who had no imputed net worth items. Separate regressions were estimated for the control group and feedback group.

The results of regressing the change in net worth on the independent variables are summarized in Table 7. The regressions were significant and the  $\mathbb{R}^2$  for the feedback group (.12) was about twice that of the control group (0.6). In general, the results for the independent variables were similar for both groups. The income variables had a significant positive effect on savings, wave 4 net worth had a negative and significant coefficient, the age groups "less than 35" and "45 to 54" had a significant negative effect, and the other variables were not significant. These regressions are consistent with the results obtained by Projector when she regressed 1963 savings on 1963 disposable income and December 1962 net worth. In that study the coefficient of income was positive, the coefficient of net worth was negative, and the  $\mathbb{R}^2$  was .04 [Projector and Weiss, 1968].

### IV. CONCLUSION

In this paper we have examined the year-to-year changes in household net worth and whether the feedback experiment provided more consistent measures of change. No definite answer about the impact of the feedback approach can be provided because benchmark data for savings are not available. However, we have provided some evidence on the effect of the feedback approach by examining the estimates from the feedback group and control group in order to draw some inferences about data quality. In general, we found that SIPP does provide important information about relative differentials between subgroups of the population, e.g. between Black and White households, between married-couple and other households, and between high and low income households. The use of the feedback technique did not affect the cross-sectional estimates. The feedback approach provided results which were consistent with the expected differentials in net worth.

When we examined estimates of change based on cross-sectional estimates of mean or median net worth, we found few changes which were statistically significant for the feedback or control group. We also examined microlevel changes in net worth using only households with fully reported wealth data. We found some evidence that the feedback approach reduced the estimates of the change. In addition, the feedback approach provided a higher R2 when a savings model was estimated. It is possible that the technique of providing previously reported data to respondents during the interview may lead respondents to give more careful consideration in their answers. However, the results also suggest that a one year time period between the point estimates may be too close to measure changes in net worth. Net worth is

fairly stable and household survey estimates suffer from sampling and nonsampling errors. For these reasons, a longer time period between point estimates may be necessary to measure significant changes in net worth.

Table 1. Median and Mean Household Net Worth by Selected Household Characteristics for the Control Group: Wave 4 and Wave 7

	Med	ian net w	orth		ean net wor	rth
Characteristic	Wave 4	Wave 7	Wave 7 minus Wave 4	Wave 4	Wave 7	Wave 7 minus Wave 4
Total	\$32,048	\$30,890	\$ -1,158	\$ 77,223	\$ 77,964	\$ 741
AGE						
Less than 35	5,544 36,044 57,457 73,901 57,427	4,781 35,674 52,450 67,298 57,280	-763* -370 -5,007* -6,603* -147	22,832 70,793 110,883 133,770 98,155	20,565 79,674 93,274 131,494 110,075	-2,267 8,881 -17,609 -2,276 11,920
RACE AND SPANISH ORIGIN						
White Black Spanish origin	38,533 3,112 2,926	37,388 3,137 2,963	-1,145 25 37	84,834 20,397 35,662	86,075 18,383 28,128	1,241 -2,014 -7,534
EDUCATION						
Less than 12 years High School: 4 years College: 1-3 years 4 or more years	23,043 31,585 27,870 59,471	21,407 29,997 27,375 59,492	-1,636 -1,588 -495 21	52,081 72,649 70,040 126,946	52,585 68,095 72,792 133,448	504 -4,554 2,752 6,502
TYPE OF HOUSEHOLD						
Married-couple household Age of householder:	50,121	<b>50,</b> 076	-45	99,319	102,969	3,650
Less than 35 years 35 to 54 years 55 to 64 years 65 years and over	12,323 57,163 93,805 84,563	11,239 57,380 91,330 89,078	-1,084 217 -2,475 4,515	31,160 106,508 165,334 131,072	29,434 108,015 167,796 152,201	-1,726 1,507 2,462 21,129

Table 1. Median and Mean Household Net Worth by Selected Household Characteristics for the Control Group: Wave 4 and Wave 7-- (continued)

	Me	dian net wo	orth	Mea	n net worth	
Characteristic	Wave 4	Wave 7	Wave 7 minus Wave 4	Wave 4	Wave 7	Wave 7 minus Wave 4
Other household type:						
Male householder	\$ 9,878	\$ 9,747	\$ -131	\$ 50,109	\$ 44,281	\$ -5,828
Less than 35 years	3,821	3,474	-347	17,258	12,708	-4,550°
35 to 54 years	15,227	17,326	2,099	56,722	47,110	-9,612
55 to 64 years	27,647	17,190	-10,457	78,775	52,166	-26,609 <sup>1</sup>
65 years and over	46,698	53,545	6,847	96,742	103,949	7,207
Female householder	11,917	9,771	-2,146	43,754	42,900	-854
Less than 35 years	987	828	-159	9,717	8,479	-1,238
35 to 54 years	13,069	8,482	-4,587*	40,412	32,878	-7,534°
55 to 64 years	34,759	32,938	-1,821	67,178	69,062	1,884
65 years and over	38,510	35,710	-2,800	66,556	70,898	4,342
LABOR FORCE ACTIVITY OF HOUSEHOLDER UNDER 65 YEARS						
Total	26,217	24,906	-1,311	71,829	69,839	-1,990
activity	26,943	25,454	-1,489	72,809	69,460	-3,349
With job entire period. With job part of	29,914	28,192	-1,722	77,704	73,475	-4,229
period	5,980	6,334	354	35,340	35,789	449
layoff	849	653	-196	22,695	16,432	-6,263
lo labor force activity	18,590	17,176	-1,414	64,224	72,640	8,416
NONTHLY HOUSEHOLD INCOME QUINTILE						
owest	3,932	3,271	-661	29,449	26,233	3,216
econd lowest	17,393	13,987	-3,406	47,766	43,904	-3,862
liddle	23,192	24,720	1,528	53,214	60,150	6,9361
econd highest	40,588	40,015	-573	73,317	75,065	1,748
lighest	80.078	82,346	2,268	165,794	171,703	5,909

Table 1. Median and Mean Household Net Worth by Selected Household Characteristics for the Control Group: Wave 4 and Wave 7-- (continued)

	Med	ian net wor	th	Mear	n net wort!	1
Characteristic	Wave 4	Wave 7	Wave 7 minus Wave 4	Wave 4	Wave 7	Wave 7 minus Wave 4
TOTAL NET WORTH						
Interest-earning deposits						
at financial institutions 1	\$ 2,893	\$ 2,879	\$ -14	\$14,928	\$15,699	<b>S</b> 771
Other interest-earning	# 2,095	¥ 2,073		414,520	413,033	
assets <sup>2</sup>	8,311	9,370	1,059	22,457	29,747	7,290
Regular checking accounts	443	392	-51*	932	891	-41
Stocks and mutual fund						
shares	3,543	3,899	356	21,390	25,671	4,281
Equity in own home	40,497	38,794	-1,703*	50,668	51,767	1,099
Rental property equity	34,282	32,159	-2,123	73,117	68,877	-4,240
Other real estate equity.	12,911	13,968	1,057	31,809	32,206	397
Equity in business or						
profession	7,048	7,214	166	69,184	68,311	-873
Equity in motor vehicles.	4,033	3,678	-355*	5,513	5,146	-367
U.S. savings bonds	300	406	106*	2,643	2,070	<b>-</b> 573
IRA or KEOGH_accounts	4,982	6,116	1,134*	9,419	10,335	916
Other assets <sup>3</sup>	12,280	13,659	1,379	46,174	40,017	-6,157

<sup>1</sup> Includes passbook savings accounts, money market deposit accounts, certificates of deposit, and interest-earning checking accounts.

deposit, and interest-earning checking accounts.

<sup>2</sup>Includes money market funds, U.S. Government securities, municipal and corporate bonds, and other interest-earning assets.

<sup>3</sup>Includes mortgages held from the sale of real-estate, amount due from the sale of a business, unit trusts, and other financial investments.

Table 2. Median and Mean Household Net Worth by Selected Household Characteristics for the Feedback Group: Wave 4 and Wave 7

	Me	dian net w	orth	M	lean net wo	rth
Characteristic	Wave 4	Wave 7	Wave 7 minus Wave 4	Wave 4	Wave 7	Wave 7 minus Wave 4
Total	\$32,944	\$32,357	\$ -587	\$ 80,025	\$ 79,161	\$ -864
AGE						
Less than 35	5,719 34,389 55,166 73,065 62,763	5,516 33,279 49,881 72,658 59,019	-203 -1,110 -5,285* -407 -3,744	22,247 65,930 118,462 130,773 111,240	22,683 66,245 103,397 127,859 115,478	436 315 -15,065 -2,914 4,238
RACE AND SPANISH ORIGIN						
WhiteBlackSpanish origin	39,268 3,661 7,477	37,557 3,418 7,863	-1,711 -243 386	87,573 19,945 35,982	86,059 24,609 39,320	-1,514 4,664 3,338
EDUCATION						
Less than 12 years	23,518 31,826 30,352 61,259	23,471 32,755 26,645 56,592	-47 929 -3,707 -4,667	50,597 66,206 87,100 137,014	49,177 65,473 75,651 146,108	-1,420 -733 -11,449 9,094
TYPE OF HOUSEHOLD						
Married-couple household Age of householder:	49,273	46,916	-2,357	104,257	102,039	-2,218
Less than 35 years 35 to 54 years 55 to 64 years 65 years and over	12,393 55,332 90,737 86,789	12,425 50,561 87,833 88,429	32 -4,771* -2,904 1,640	29,471 108,010 163,137 162,507	32,358 100,685 154,767 168,573	2,887 -7,325 -8,370 6,066

Table 2. Median and Mean Household Net Worth by Selected Household Characteristics for the Feedback Group: Wave 4 and Wave 7-- (continued)

	Med	lian net wo	rth	Mean	net worth	
Characteristic	Wave 4	Wave 7	Wave 7 minus Wave 4	Wave 4	Wave 7	Wave 7 minus Wave 4
Other household type:						
Male householder	\$ 9,570	\$10,014	\$ 444	\$ 47,512	\$ 51,456	\$ 3,944
Less than 35 years	3,360	3,620	260	20,559	14,836	-5,723
35 to 54 years	19,992	17,522	-2,470	50,697	57,865	7,168
55 to 64 years	46,860	48,538	1,678	92,423	112,915	20,492
65 years and over	34,786	30,821	-3,965	82,370	82,889	519
Female householder	15,931	15,665	-266	45,882	46,111	229
Less than 35 years	1,441	853	-588*	7,914	7,596	-318
35 to 54 years	13,323	12,334	-989	41,833	33,091	-8,742
55 to 64 years	36,724	40,084	3,360	68,214	71,596	3,382
65 years and over	46,467	42,953	-3,514	68,485	72,340	3,855
LABOR FORCE ACTIVITY OF HOUSEHOLDER UNDER 65 YEARS						
Total	24,996	25,564	568	71,562	69,083	-2,479
activity	25,990	26,241	251	69,241	68,292	-949
With job entire period. With job part of	29,750	29,910	160	73,937	72,181	-1,756
period No job during period, spent time looking or	7,054	4,122	-2,932*	33,883	38,154	4,271
layoff	1,071	1,981	910	24,275	23,967	-308
No labor force activity	17,072	17,942	870	86,727	74,167	-12,560
MONTHLY HOUSEHOLD INCOME QUINTILE						
Lowest	4,380	4,738	358	26,100	29,552	3,452
Second lowest	20,083	20,602	519	45,171	43,716	-1_455
diddle	26,278	24,580	-1,698	54,167	58,362	4,195
Second highest	37,706	35,700	-2,006	71,064	70,406	-658
dighest	85,008	86,170	1,162	185,715	182,931	-2,784

Table 2. Median and Mean Household Net Worth by Selected Household Characteristics for the Feedback Group: Wave 4 and Wave 7-- (continued)

	Med	ian net wor	th	Mear	n net worth	
Characteristic	Wave 4	Wave 7	Wave 7 minus Wave 4	Wave 4	Wave 7	Wave 7 minus Wave 4
TOTAL NET WORTH						
Interest-earning deposits						
at financial	. 2 266	£ 2 222	\$ -34	\$16,753	\$15,884	\$ -869
institutions!	\$ 3,266	\$ 3,232		\$10,755	\$15,004	<b>4</b> -003
Other interest-earning assets <sup>2</sup>	10,053	10,032	-21	35,634	34,314	-1,320
Regular checking accounts	455	411	-44	910	835	-75
Stocks and mutual fund						
shares	4,117	4,169	52	32,744	34,143	1,399
Equity in own home	40,460	38,925	-1,535*	50,267	51,611	1,344
Rental property equity	34,638	28,326	-6,312*	70,741	68,190	-2,551
Other real estate equity.	16,331	16,819	488	37,306	38,265	<b>95</b> 9
Equity in business or						
profession	6,216	5,235	-981	56,066	49,837	-6,229
Equity in motor vehicles.	3,966	3,641	-325*	5,364	5,048	-316
U.S. savings bonds	<b>30</b> 0	391	91*	2,310	2,382	72
IRA or KEOGH accounts	4,649	6,101	1,452*	8,293	9,666	1,373
Other assets <sup>3</sup>	13,909	11,677	-2,232	67,782	64,012	-3,770

<sup>1</sup> Includes passbook savings accounts, money market deposit accounts, certificates of deposit, and interest-earning checking accounts.

deposit, and interest-earning checking accounts.

<sup>2</sup>Includes money market funds, U.S. Government securities, municipal and corporate bonds, and other interest-earning assets.

<sup>&</sup>lt;sup>3</sup>Includes mortgages held from the sale of real-estate, amount due from the sale of a business, unit trusts, and other financial investments.

Table 3. Sum of Imputed Values as a Percent of Total Values: Selected Assets

Asset	Wave 4	Wave · 7
Stocks and mutual fund shares	38.3	39.0
)wn business	38.7	49.9
)wn home	18.7	16.8
Rental property	28.9	27.8
Other real estate	18.6	14.9
IRA's	18.3	19.2

Table 4. Matched Households: Change in Net Worth From Wave 4 to Wave 7 by Imputation Status and by Change in Composition Status of the Household

(In current dollars)

				th spec 4 to w	ified changave 7	ge in no	et wort	h	
Characteristic			Decrea	se	Decrease		Increa	se	Mean difference
		\$10,000 or more	to	\$1,000 to \$4,999	less than		to	\$10,000	
NO IMPUTATION Total	34,380	14.6	5.9	13.2	22.8	15.3	8.3	19.9	\$2,686
No change in composition  Harried couple family  Female family houlseholder.  Male family householder	16,556 3,451 615	6.9	2.5	11.3		15.6	5.7	8.9	2,224
Nonfamily householder  Change in composition Married, husband present	9,187	11.3				15.7	7.0		
in wave 4: Widowed in wave 7 Separated or divorced	155	27.6	9.7	0.0	7.7	18.8	4.0	32.2	12,593
in wave 7	380	27.3	8.7	29.7	16.8	11.9	4.7	.9	-11,481

Matched Households: Change in Net Worth From Wave 4 to Wave 7 by Imputation Status and by Change in Composition Status of the Household--(continued) Table 4.

(In current dollars)

		Perc	ercent with from wave 4	th specified 4 to wave 7	Percent with specified change in net worth from wave 4 to wave 7	je in né	et worth		
			Decrease	Se .	Decrease		Increase	<b>u</b>	Mean difference
	Number (000's)	Number \$10,000 to to to 000's) or more \$9,999 \$4,999	\$5,000 to \$9,999	\$5,000 \$1,000 to to \$9,999 \$4,999		\$1,000 \$5,000 to to \$4,999 \$9,999		\$10,000 or more	between wave 4 and wave 7
SOME IMPUTATION Total	50,672	30.4	6.2	8.1	<b>.</b>	9.0	6.2	31.8	-\$38
No change in composition Married-couple family Female family householder Male family householder	27,726 3,534 923 9,605	28.9 26.0 30.9	6.0 6.0 4.8	7.3 10.9 8.6	5.6 17.7 6.9 12.8	8.2 11.7 9.7	6.4 6.6 6.6	37.6 23.1 27.8 26.4	6,962 2,593 -23,240 3,462
Change in composition Married, husband present in wave 4: Widowed in wave 7	248	34.8		2.9 11.4	12.2	3.8	<b>&amp;</b>	26.4	-8,499
Separated or divorced in wave 7	514	39.4		18.3	<b>*</b>	12.5	4.6	12.5	-46,151

Table 5. Matched Households: Change in Net Worth From Wave 4 to Wave 7 by Imputation Status and by Change in Composition Status of the Household for the Feedback Group

(In current dollars)

			cent wi		ified chang ave 7	ge in n	et wort				
Characteristic			Decrea	se	Decrease		Increa	se	Mean difference		
		\$10,000 or more	to	\$1,000 to \$4,999	less than		to	\$10,000 or more	between wave 4 and wave 7		
NO IMPUTATION, FEEDBACK FORM USED											
Total	16,752	14.1	5.2	13.2	22.8	16.5	.5 8.9 19	19.3	\$1,947		
No change in composition											
Married-couple family	8,149	13.6	6.7	12.3	14 4	14.4	4 16.3	10.4	26.2	5,846	
Female family householder	1,499		1.7	13.2	48.8	17.2	5.6	5.5	-1,001		
Male family householder	301	8.1	5.4	10.8	33.1		10.7	18.0	4,879		
Nonfamily householder	4,656				31.3		8.7	12.8	95		
Change in composition Married, husband present in wave 4:											
Widowed in wave 7 Separated or divorced	93	36.5	5.6		7.2	25.5		25.1	(B)		
in wave 7	168	23.8	15.2	24.6	21.0	4.9	10.5		(B)		

<sup>(</sup>B) Base less than 200,000.

Matched Households: Change in Net Worth From Wave 4 to Wave 7 by Imputation Status and by Change in Composition Status of the Household for the Feedback Group Table 5.

(In current dollars)

		Per –	ercent with specified from wave 4 to wave 7	th spect	Percent with specified change in net worth from wave 4 to wave 7	je in ne	st worth		
Characteristic			Decrease	e.	Decrease		Increase	e e	<b>Mean</b> difference
	Number (000's)	Number \$10,000 to to to (000's) or more \$9,999 \$4,999	\$5,000 to \$9,999	\$1,000 to \$4,999	\$5,000 \$1,000 increase: \$1,000 \$5,000 to to to to \$9,999 \$4,999 \$4,999 \$9,999	\$1,000 to \$4,999	\$5,000 to \$9,999	or rease: \$1,000 \$5,000 s than to to \$10,000 \$1,000 \$4,999 \$9,999 or more	between wave 4 and wave 7
NO IMPUTATION, FEEDBACK FORM USED									
Income quintile in Mave 4									Oya +
Lowest	3,495	11.0	 	14.5	26.0	22.2	9.5	13.6	2,935
Middle	3,451	13.9		17.3					510 4,563
Highest	2,488	24.1		8.5					1,138

Matched Households: Change in Net Worth From Wave 4 to Wave 7 by Imputation Status and by Change in Composition Status of the Household for the Control Group Table 6.

(In current dollars)

		Perc	ercent with from wave 4	th specified 4 to wave 7	Percent with specified change in net worth from wave 4 to wave 7	e in ne	it worth		
Characteristic			Decrease	e s	Decrease		Increase	95	Nean difference
	Number (000's)	Number \$10,000 to to to 000's) or more \$9,999 \$4,999	\$5,000 to \$9,999	\$5,000 \$1,000 to to \$9,999 \$4,999	or increase: less than \$1,000	\$1,000 \$5,000 to to \$4,999 \$9,999	\$5,000 to \$9,999	\$1,000 \$5,000 to to \$10,000 \$4,999 \$9,999 or more	between wave 4 and wave 7
NO IMPUTATION, FEEDBACK FORM NOT USED Total	17,628	15.2	9.9	13.2	22.1	14.1	7.8	20.5	\$3,387
No change in composition Married-couple family			6.3		12.4				4,828
Male family householder Nonfamily householder	4,531	10.6 10.5		12.8	32.9	17.4	13.7	25.8 16.5	3,489
Change in composition Married, husband present in wave 4: Widowed in wave 7	5	14.1	15.8		8.5	æ. 5.	10.1	43.0	9
Separated or divorced in wave 7	212	30.1	3.6	33.8	13.5	1.7		1.6	-13,892

(B) Base less than 200,000.

Matched Households: Change in Net Worth From Wave 4 to Wave 7 by Imputation Status and by Change in Composition Status of the Household for the Control Group Table 6.

(In current dollars)

		Per	ercent with	to wave 7	Percent with specified change in net worth from wave 4 to wave 7	je in ne	it worth		
			Decrease	e e	Decrease		Increase	9.5	Mean difference
Characteristic	Number (000's)	Number \$10,000 to to to 000's) or more \$9,999 \$4,999	\$5,000 to \$9,999	\$1,000 to \$4,999	\$5,000 \$1,000 increase: \$1,000 \$5,000 \$10,000 to to to \$10,000 \$9,999 \$4,999 \$4,999 \$9,999 or more	\$1,000 to \$4,999	\$5,000 to \$9,999	\$10,000 or more	between wave 4 and wave 7
NO IMPUTATION, FEEDBACK FORM NOT USED									
income quintile in Mave 4									
Lowest	4,315	6.3	5.5	10.9	52.0	10.5	4.6	10.2	3,214
Second lowest	3,337	15.	7.3	17.3					
Second highest	3,482	22.1	6.5	13.6					

Table 7. Results for Savings Regression Model

Independent variable	Control gr	oup	Feedback	group
	Coefficient	t-statistics	Coefficient	t-statistics
Wave 4 net worth	15*	11.76	16*	12.21
Wave 4 income level	6.01*	6.57	4.31*	7.07
Change in income	3.56*	3.10	6.79*	11.78
Less than 35 years	-16901.56*	3.95	-13622.72*	4.06
35 to 44 years	-12722.02*	2.76	-11793.55*	3.16
45 to 54 years	-3958.21	.75	-5287.90	1.28
65 years and over	1197.72	.26	226.06	.06
Married, spouse present <sup>2</sup> .	-1301.72	.47	5582.69*	2.55
Black <sup>3</sup>	-4618.57	1.15	-3465.52	1.06
Other <sup>3</sup>	-117.09	.01	-1130.30	.15
Spanish4	-3146.51	.55		.27
Constant	10470.49	•	6904.94	
<sub>R</sub> 2	.06		.12	

Note: The t-statistics have been adjusted for a survey design effect.

<sup>\*</sup>Significant at the .05 significance level.

1Control group is 55 to 64 years of age.

2Control group is other than married, spouse present.

3Control group is white.

4Control group is nonSpanish.

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## ATTACHENT A: PEDBACK FORM EXMPLE

# MARKE PERSON 16 34 123 2345 6 11 11 101 -- 101 --

TO PSU SECRENT SENTAL" A6610 ENTRYADOLD PERSON MUNEL

ASSETS AS UE DECONDED THEM IN OUR THYTHYTHY THE OF THE THE OUR THYTHY THE OF OR THY	THE FORM AS WE GO ALONG.	TOUR THE REVIEW THE SET DOLLAR ANDUNTS  YOU DISCOVER AN ANOUNT IS INCORNECT.  YOU FAT ENTER THE CONNECT ANDUNT TO  THE RIGHT OF THE ANDUNT			INTERVIENCE USEs	20 200 200 200 200 200 200 200 200 200		USE ONLY:		 		1 terr coor assigned by 2 coor of 5
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	STATES SATTES SA		- 3) FA AKE T-VACUE - 07- STOCKS AND AUTUAL THAT SWARES		S) CAULTY IN MEASURE PROPERTY NELS WITH STREETS	6 P NOR 14.46t MELT P10M-SAEL-0P-NFAE-157A7E	7) Meur bue fact sale of business	. 2) LOANS-FRON-F UNA PETAL TINSTITUTIONS	•		11) NAINET VALUE OF HONE	12) tatiff to olver Real STATE

Table A. Standard Errors for Median and Mean Household Net Worth by Selected Household Characteristics for the Control Group: Wave 4 and Wave 7

			worth
Wave 4	Wave 7	Wave 4	Wave 7
904	993	2,288	2,372
378 1,772 2,259 3,056 2,099	430 1,700 2,368 3,188 2,598	1,545 3,780 10,038 7,949 4,015	1,025 6,589 5,620 8,768
1,197 297 717	1,025 384 587	2,596 1,567 5,965	2,702 1,099 4,018
1,368 1,666 1,569 3,111	1,477 1,620 1,602 3,175	2,388 4,389 4,959 6,605	2,993 3,110 5,647 7,840
1,466	1,339	3,603	3,826
819 1,599 3,779	753 1,807 4,793	2,405 6,629 11,220	1,651 6,521 12,773 9,694
	904  378 1,772 2,259 3,056 2,099  1,197 297 717  1,368 1,666 1,569 3,111  1,466  819 1,599	904 993  378 430 1,772 1,700 2,259 2,368 3,056 3,188 2,099 2,598  1,197 1,025 297 384 717 587  1,368 1,477 1,666 1,620 1,569 1,602 3,111 3,175  1,466 1,339 819 753 1,599 1,807 3,779 4,793	904 993 2,288  378 430 1,545 1,772 1,700 3,780 2,259 2,368 10,038 3,056 3,188 7,949 2,099 2,598 4,015  1,197 1,025 2,596 297 384 1,567 717 587 5,965  1,368 1,477 2,388 1,666 1,620 4,389 1,569 1,602 4,959 3,111 3,175 6,605  1,466 1,339 3,603  819 753 2,405 1,599 1,807 6,629 3,779 4,793 11,220

Table A. Standard Errors for Median and Mean Household Net Worth by Selected Household Characteristics for the Control Group: Wave 4 and Wave 7--(continued)

	Median n	et worth	Mean net	worth
Characteristic	Wave 4	Wave 7	Wave 4	Wave 7
Other household type:	erin erin erin erin erin erin erin erin	· · · · · · · · · · · · · · · · · · ·		
Male householder	997	818	4,077	3,199
Less than 35 years	554	473	2,390	1,652
35 to 54 years	3,651	2,524	8,362	4,431
55 to 64 years	8,081	5,755	15,915	9,746
65 years and over	5,665	6,620	12,964	12,975
Female householder	1,244	1,227	2,140	2,158
Less than 35 years	168	151	2,511	1,264
35 to 54 years	2,043	1,888	3,744	3,011
55 to 64 years	3,643	4,660	6,852	8,439
65 years and over	3,650	2,825	4,345	4,746
LABOR FORCE ACTIVITY OF HOUSEHOLDER UNDER 65 YEARS				
With labor force				
activity	981	968	2,941	2,790
With job entire period	1,074	992	3,254	3,051
With job part of	1,074	336	3,534	3,031
period	1,567	1,557	4,721	4,312
No job during period,	1,507	1,557	The second secon	7,512
spent time looking or	401	ATE	4 042	2 600
layoff	421	415	4,042	3,690
lo labor force activity	4,362	4,208	5,538	8,767
MONTHLY HOUSEHOLD INCOME QUINTILE				
Lowest	780	551	2,019	1,813
Second lowest	1,894	2,168	2,454	2,989
Middle	1,982	1,668	2,494	3,615
Second highest	1,890	2,038	2,839	2,950
Highest	2,380	2,639	8,816	9,241

Table A. Standard Errors for Median and Mean Household Net Worth by Selected Household Characteristics for the Control Group: Wave 4 and Wave 7--(continued)

	Median r	net worth	Mean net	worth
Characteristic	Wave 4	Wave 7	Wave 4	Wave 7
Total Net Worth	904	993	2,288	2,372
Interest-earning deposits at financial				
institutions <sup>1</sup> Other interest-earning	129	123	602	602
assets <sup>2</sup>	1,047	926	2,222	2,574
Regular checking accounts. Stocks and mutual fund	13	13	39	34
shares	284	227	1,965	2,821
Equity in own home	620	628	874	1,257
Rental property equity	2,491	1,864	5,367	6,480
Other real estate equity Equity in business or	1,194	1,742	2,663	2,236
profession	1,320	1,600	8,111	8,923
Equity in motor vehicles	68	55	81	77
U.S. savings bonds	21	36	481	201
IRA or KEOGH accounts	199	127	580	428
Other assets <sup>3</sup>	1,440	1,920	10,471	4,484

lincludes passbook savings accounts, money market deposit accounts, certificates of deposit, and interest-earning checking accounts. Includes money market funds, U.S. Government securities, municipal and corporate bonds, and other interest-earning assets.

3 Includes mortgages held from the sale of real-estate, amount due

from the sale of a business, unit trusts, and other financial investments.

Table B. Standard Errors for Median and Mean Household Net Worth by Selected Household Characteristics for the Feedback Group: Wave 4 and Wave 7--(continued)

	Median n	et worth	Mean net	worth
Characteristic	Wave 4	Wave 7	Wave 4	Wave 7
Other household type:				
Male householder	1,450	1,327	3,986	5,160
Less than 35 years	347	496	4,691	2,160
35 to 54 years	2,824	2,593	5,971	11,911
55 to 64 years	11,027	11,356	15,344	18,793
65 years and over	6,633	6,249	13,237	14,148
Female householder	1,616	1,647	2,102	2,198
Less than 35 years	285	144	1,088	1,824
35 to 54 years	2,042	1,405	4,703	2,914
55 to 64 years	3,991	3,941	6,523	6,023
65 years and over	3,477	2,582	3,861	4,806
LABOR FORCE ACTIVITY OF HOUSEHOLDER UNDER 65 YEARS				
With labor force				
activity	1,157	1,092	3,235	2,898
With job entire period	1,250	1,080	3,599	3,188
With job part of				
period	1,719	926	3,693	5,118
No job during period,				
spent time looking or				
layoff	412	946	7,186	6,199
No labor force activity	3,743	3,850	9,797	7,395
MONTHLY HOUSEHOLD INCOME QUINTILE				
Lowest	772	965	1,530	2,339
Second lowest	2,066	3,155	2,008	1,939
Middle	- 2,016	2,544	2,205	3,396
Second highest	2,066	1,945	3,410	2,833
Highest	3,138	3,351	13,190	10,421

Table B. Standard Errors for Median and Mean Household Net Worth by Selected Household Characteristics for the Feedback Group: Wave 4 and Wave 7

	Median n	et worth	Mean net	worth
Characteristic	Wave 4	Wave 7	Wave 4	Wave 7
Total	1,047	922	3,215	2,579
AGE				
Less than 35	471 2,013 2,798 2,646 2,127	408 549 1,703 3,181 2,418	1,492 3,242 13,399 7,704 9,800	1,496 4,177 10,330 7,165 6,719
RACE AND SPANISH ORIGIN				
WhiteBlackSpanish origin	1,093 376 1,740	1,003 499 1,715	3,670 1,239 4,265	2,917 2,625 6,695
EDUCATION				
Less than 12 years High School: 4 years College: 1-3 years 4 or more years	1,490 1,934 2,153 3,575	1,703 1,545 2,484 3,537	2,195 4,878 11,051 8,256	2,296 2,494 5,331 10,260
TYPE OF HOUSEHOLD				
Married-couple household Age of householder: Less than 35 years	1,558 899	1,442 974	5,316 1,927	4,095 2,427
35 to 54 years 55 to 64 years 65 years and over	1,993 4,041 3,865	2,243 3,947 4,738	8,595 11,398 21,577	6,899 10,556 13,796

Table B. Standard Errors for Median and Mean Household Net Worth by Selected Household Characteristics for the Feedback Group: Wave 4 and Wave 7--(continued)

	Median n	et worth	Mean net	worth
Characteristic	Wave 4	Wave 7	Wave 4	Wave 7
Total Net Worth	1,047	922	3,215	2,579
Interest-earning deposits at financial				
institutions <sup>1</sup>	141	118	696	601
assets <sup>2</sup>	757	409	3,962	2,968
Regular checking accounts. Stocks and mutual fund	13	15	42	33
shares	193	160	5,577	4,103
Equity in own home	639	689	841	1,113
Rental property equity	2,536	2,517	5,808	6,969
Other real estate equity Equity in business or	1,325	1,315	3,120	3,152
profession	1,195	712	7,662	6,285
Equity in motor vehicles	74	67	76	71
U.S. savings bonds	24	30	301	269
IRA or KEOGH accounts	147	139	628	421
Other assets <sup>3</sup>	2,109	1,307	22,256	19,568

Includes passbook savings accounts, money market deposit accounts, certificates of deposit, and interest-earning checking accounts.

Includes money market funds, U.S. Government securities, municipal and corporate bonds, and other interest-earning assets.

Includes mortgages held from the sale of real-estate, amount due from the sale of a business, unit trusts, and other financial investments.