

## Wholesale and Retail Trade

This section presents statistics relating to the distributive trades, specifically wholesale trade and retail trade. Data shown for the trades are classified by kind of business and cover sales, establishments, employees, payrolls, and other items. The principal sources of these data are from the Census Bureau and include the *2002 Economic Census*, annual surveys, and the *County Business Patterns* program. These data are supplemented by several tables from trade associations, such as the National Automobile Dealers Association (Table 1027). Several notable research groups are also represented, such as Claritas (Table 1022), National Research Bureau (Tables 1035 and 1036), Jupiter Research, Inc. (Table 1024), and Forrester Research, Inc. (Table 1023).

Data on wholesale and retail trade also appear in several other sections. For instance, labor force employment and earnings data appear in Section 12, Labor Force, Employment, and Earnings; gross domestic product of the industry (Table 651) appear in Section 13, Income, Expenditures, and Wealth; financial data (several tables) from the quarterly *Statistics of Income Bulletin*, published by the Internal Revenue Service, appear in Section 15, Business Enterprise.

**Censuses**—Censuses of wholesale trade and retail trade have been taken at various intervals since 1929. Beginning with the 1967 census, legislation provides for a census of each area to be conducted every 5 years (for years ending in “2” and “7”). For more information on these censuses, see the *History of the 1997 Economic Census* found at <http://www.census.gov/prod/ec97/pol00-hec.pdf>. The industries covered in the censuses and surveys of business are those classified in 13 sectors defined in the *North American Industry Classification System*, called NAICS (see below). *Retail trade* refers to places of business primarily engaged in retailing merchandise to the general public; and *wholesale trade*, to

establishments primarily engaged in selling goods to other businesses and normally operating from a warehouse or office that have little or no display of merchandise. All Census Bureau tables in this section are utilizing the 2002 NAICS codes, which replaced the Standard Industrial Classification (SIC) system. NAICS makes substantial structural improvements and identifies over 350 new industries. At the same time, it causes breaks in time series far more profound than any prior revision of the previously used SIC system. For information on this system and how it affects the comparability of wholesale and retail statistics historically, see text, Section 15, Business Enterprise, and especially the Census Bureau Web site at <http://www.census.gov/epcd/www/naics.html>. In general, the 2002 Economic Census has two series of publications for these two sectors: 1) subject series with reports such as product lines and establishment and firm sizes, and 2) geographic reports with individual reports for each state. For information on these series, see the Census Bureau Web site at <http://www.census.gov/econ/census02/>.

**Current surveys**—Current sample surveys conducted by the Census Bureau cover various aspects of wholesale and retail trade. Its *Monthly Retail Trade and Food Services* release <http://www.census.gov/mrts/www/mrts.html> contains monthly estimates of sales, inventories, and inventory/sales ratios for the United States, by kind of business. Annual figures on sales, year-end inventories, and inventory/sales ratios, purchases, accounts receivable, and gross margins by kind of business, appear in the *Annual Revision of Monthly Retail and Food Services: Sales and Inventories*. Statistics from the Bureau’s monthly wholesale trade survey include national estimates of sales, inventories, and inventory/sales ratios for merchant wholesalers excluding manufacturers’ sales branches and offices. Data are presented by major summary groups “durable and nondurable,”

and 4-digit NAICS industry groups. Merchant wholesalers excluding manufacturers' sales branches and offices are those wholesalers who take title to the goods they sell (e.g., jobbers, exporters, importers, industrial distributors). These data, based on reports submitted by a sample of firms, appear in the *Monthly Wholesale Trade Report* <<http://www.census.gov/mwts/www/mwts/html>>. Annual figures on sales, inventory/sales ratios, year-end inventories, purchases, and gross margins appear in the *Annual Revision of Monthly Wholesale Distributors: Sales and Inventories*. Data on manufacturers' sales branches and offices were collected for the first time in the 2003 *Annual Trade Survey* and appear in the *Annual Report for Wholesale Trade*. Data are presented by major summary groups "durable and nondurable" and 4-digit NAICS industry groups for sales, end-of-year inventories, and operating expenses. The reports just mentioned may appear in print in some cases, but principally are available as documents on the Census Bureau Web site at <<http://www.census.gov/econ/www/retmenu.html>>.

**E-commerce**—Electronic commerce (or e-commerce) are sales of goods and services over the Internet and extranet,

electronic data interchange (EDI), or other online systems. Payment may or may not be made online. This edition has several tables on e-commerce sales, such as Tables 1021 and 1023 to 1025 in this section, 978 in Section 21, Manufactures, and 1257 in Section 27, Accommodation, Food Services, and Other Services. Also, there are several private sources for similar data such as Forrester Research Inc., Cambridge MA; and Jupiter Research, Inc., New York, NY. These sources show estimated and projected online retail sales by key categories from business to consumers or to other businesses. Their methods of collecting the data vary widely between the sources and consequently these estimates of this activity vary also. Users of these estimates may want to contact the sources for descriptions of their methodology. Methodology for Census Bureau estimates can be found at <[www.census.gov/eos/www/ebusiness614.htm](http://www.census.gov/eos/www/ebusiness614.htm)>.

**Statistical reliability**—For a discussion of statistical collection and estimation, sampling procedures, and measures of statistical reliability applicable to Census Bureau data, see Appendix III.

**Table 1013. Wholesale and Retail Trade—Establishments, Sales, Payroll, and Employees: 2002**

[4,635 represents \$4,635,000,000,000. Covers establishments with payroll. For statement on methodology, see Appendix III]

Kind of business	2002 NAICS code <sup>1</sup>	Estab-lishments	Sales (bil. dol.)	Annual payroll (bil. dol.)	Paid employees (1,000)
<b>Wholesale trade</b> . . . . .	<b>42</b>	<b>435,521</b>	<b>4,635</b>	<b>260</b>	<b>5,878</b>
Durable goods wholesalers (except agents, brokers, and electronic markets) . . . . .	423	260,445	2,171	157	3,357
Nondurable goods wholesalers (except agents, brokers, and electronic markets) . . . . .	424	142,661	1,980	93	2,273
Wholesale electronic market and agents and brokers . . . . .	425	32,415	483	10	249
<b>Retail trade</b> . . . . .	<b>44-45</b>	<b>1,114,637</b>	<b>3,056</b>	<b>302</b>	<b>14,648</b>
Motor vehicle and parts dealers . . . . .	441	125,139	802	65	1,845
Furniture and home furnishings stores . . . . .	442	65,204	92	13	535
Electronics and appliance stores . . . . .	443	46,779	82	9	391
Building material and garden equipment and supplies dealers . . . . .	444	88,314	247	30	1,160
Food and beverage stores . . . . .	445	148,804	457	49	2,839
Health and personal care stores . . . . .	446	81,797	178	20	1,024
Gasoline stations . . . . .	447	121,446	249	14	927
Clothing and clothing accessories stores . . . . .	448	149,810	168	21	1,427
Sporting goods, hobby, book, and music stores . . . . .	451	62,236	73	9	611
General merchandise stores . . . . .	452	40,723	445	43	2,525
Miscellaneous store retailers . . . . .	453	129,464	91	13	792
Nonstore retailers . . . . .	454	54,921	173	17	571

<sup>1</sup> North American Industry Classification System; see text, Section 15.

Source: U.S. Census Bureau, 2002 Economic Census, *Wholesale Trade, Geographic Area Series, United States: 2002* (EC02-42A-1US) and *Retail Trade, Geographic Area Series, United States: 2002* (EC02-44A-1US).

**Table 1014. Wholesale and Retail Trade—Establishments, Sales, Payroll, and Employees: 1997 and 2002**

[4,060 represents \$4,060,000,000,000. Covers establishments with payroll. These data are preliminary and are subject to change. For statement on methodology, see Appendix III]

Kind of business	1997 NAICS code <sup>1</sup>	Establishments		Sales (bil. dol.)		Annual payroll (bil. dol.)		Paid employees (1,000)	
		1997	2002	1997	2002	1997	2002	1997	2002
		<b>Wholesale trade</b> . . . . .	<b>42</b>	<b>453,470</b>	<b>441,810</b>	<b>4,060</b>	<b>4,379</b>	<b>215</b>	<b>256</b>
Wholesale trade, durable goods . . . . .	421	290,629	288,286	2,180	2,354	133	159	3,398	3,565
Wholesale trade, nondurable goods . . . . .	422	162,841	153,524	1,880	2,025	82	97	2,398	2,470
<b>Retail trade</b> . . . . .	<b>44-45</b>	<b>1,118,447</b>	<b>1,111,583</b>	<b>2,461</b>	<b>3,171</b>	<b>237</b>	<b>306</b>	<b>13,991</b>	<b>15,029</b>
Motor vehicle and parts dealers . . . . .	441	122,633	122,692	645	812	50	64	1,719	1,884
Furniture and home furnishings stores . . . . .	442	64,725	65,088	72	94	10	13	483	554
Electronics and appliance stores . . . . .	443	43,373	46,724	69	88	7	10	345	418
Building material and garden equipment and supplies dealers . . . . .	444	93,117	(S)	228	(S)	26	(S)	1,118	(S)
Food and beverage stores . . . . .	445	148,528	149,802	402	488	41	49	2,893	2,896
Health and personal care stores . . . . .	446	82,941	79,360	118	183	15	21	904	1,043
Gasoline stations . . . . .	447	126,889	(S)	198	(S)	11	(S)	922	(S)
Clothing and clothing accessories stores . . . . .	448	156,601	149,318	136	170	17	21	1,280	1,425
Sporting goods, hobby, book, and music stores . . . . .	451	69,149	63,033	62	78	7	9	561	633
General merchandise stores . . . . .	452	36,171	39,846	330	451	31	43	2,508	2,549
Miscellaneous store retailers . . . . .	453	129,838	129,070	78	95	10	14	753	849
Nonstore retailers . . . . .	454	44,482	55,764	123	171	12	18	506	587

S Figure does not meet publication standards. <sup>1</sup> North American Industry Classification System; see text, Section 15, Business Enterprise.

Source: U.S. Census Bureau, 2002 Economic Census, *Advance Report*, published 29 March 2004; <<http://www.census.gov/econ/census02/>>.

**Table 1015. Wholesale and Retail Trade—Establishments, Employees, and Payroll by State: 2000 and 2003**

[6,112 represents 6,112,000. Covers establishments with payroll. Employees are for the week including March 12. Excludes most government employees, railroad employees, and self-employed persons. Kind-of-business classification for 2000 based on North American Industry Classification System (NAICS) 1997; data for 2003 based on NAICS 2002. See text, Section 15. For statement on methodology, see Appendix III]

State	Wholesale trade (NAICS 42)						Retail trade (NAICS 44, 45)					
	Number of establishments		Number of employees (1,000)		Annual payroll (mil. dol.)		Number of establishments		Number of employees (1,000)		Annual payroll (mil. dol.)	
	2000	2003	2000	2003	2000	2003	2000	2003	2000	2003	2000	2003
<b>U.S. . . .</b>	<b>446,237</b>	<b>432,537</b>	<b>6,112</b>	<b>5,864</b>	<b>270,122</b>	<b>272,156</b>	<b>1,113,573</b>	<b>1,115,906</b>	<b>14,841</b>	<b>14,868</b>	<b>302,553</b>	<b>319,469</b>
AL . . . . .	6,132	5,651	82	76	2,892	2,785	19,723	19,455	230	229	4,074	4,479
AK . . . . .	752	758	7	7	281	326	2,733	2,668	33	34	790	853
AZ . . . . .	6,731	6,576	86	90	3,627	3,842	16,911	17,503	255	280	5,694	6,321
AR . . . . .	3,505	3,459	45	44	1,402	1,570	12,211	11,921	135	135	2,268	2,501
CA . . . . .	58,326	59,137	808	794	40,011	40,649	107,987	110,506	1,491	1,592	36,073	39,385
CO . . . . .	7,452	7,362	97	97	4,906	4,800	18,748	18,954	252	246	5,883	5,704
CT . . . . .	5,076	4,668	77	73	4,481	4,329	14,211	13,786	191	196	4,540	4,889
DE . . . . .	1,009	999	19	23	1,117	1,354	3,742	3,785	52	53	1,048	1,195
DC . . . . .	372	367	5	6	282	298	1,945	1,813	19	19	431	416
FL . . . . .	30,671	31,820	315	305	12,536	12,370	67,396	70,306	903	920	18,044	19,663
GA . . . . .	13,892	13,713	199	198	9,064	9,362	33,788	34,012	464	449	9,365	9,259
HI . . . . .	1,809	1,895	19	20	627	699	4,923	4,893	63	64	1,313	1,451
ID . . . . .	2,012	2,001	24	23	845	829	5,871	5,915	70	71	1,347	1,444
IL . . . . .	21,509	20,228	344	326	16,683	16,447	43,800	43,303	637	598	12,992	13,821
IN . . . . .	8,642	8,122	120	112	4,607	4,505	24,261	23,994	354	339	6,332	6,559
IA . . . . .	5,155	4,821	65	60	2,173	2,216	14,382	13,828	184	177	3,169	3,300
KS . . . . .	4,876	4,590	62	64	2,333	2,623	12,861	11,834	153	149	2,747	2,774
KY . . . . .	4,939	4,583	74	71	2,536	2,668	16,988	16,672	221	214	3,804	4,030
LA . . . . .	6,192	5,763	79	73	2,723	2,697	17,755	17,671	232	228	4,032	4,326
ME . . . . .	1,740	1,690	22	19	744	714	7,015	7,019	77	79	1,436	1,685
MD . . . . .	6,098	6,062	95	99	4,526	4,570	19,539	19,461	285	287	6,062	6,597
MA . . . . .	9,735	9,066	156	146	9,114	8,633	25,813	25,755	353	365	7,729	8,429
MN . . . . .	13,576	12,507	191	174	8,887	8,559	38,862	38,620	545	521	10,667	10,712
MI . . . . .	9,294	8,770	137	131	6,399	6,903	20,862	21,086	304	309	5,980	6,657
MS . . . . .	3,116	2,950	40	36	1,222	1,211	12,794	12,387	141	136	2,384	2,472
MO . . . . .	9,072	8,412	146	126	5,458	4,896	23,911	23,778	318	316	6,258	6,369
MT . . . . .	1,537	1,500	15	14	433	441	5,101	5,196	52	53	920	1,064
NE . . . . .	3,061	2,866	41	36	1,346	1,337	8,248	8,102	110	105	1,895	2,005
NV . . . . .	2,556	2,702	31	33	1,238	1,410	6,940	7,599	108	121	2,533	2,852
NH . . . . .	2,105	2,012	25	23	1,184	1,259	6,545	6,657	93	95	1,930	2,185
NJ . . . . .	17,157	16,709	279	272	14,724	15,397	34,841	34,782	439	450	9,897	10,569
NM . . . . .	2,162	2,044	22	21	753	729	7,249	7,241	91	91	1,745	1,884
NY . . . . .	36,606	35,966	422	407	20,941	20,895	75,500	76,777	844	863	18,116	19,295
NC . . . . .	12,364	11,724	173	166	7,153	7,130	35,785	35,744	450	442	8,739	8,781
ND . . . . .	1,543	1,445	18	16	532	551	3,435	3,460	42	42	719	789
OH . . . . .	16,646	15,629	261	237	10,437	9,927	42,708	41,702	644	615	11,903	12,061
OK . . . . .	5,005	4,673	62	55	2,126	1,966	14,147	13,856	168	168	2,913	3,165
OR . . . . .	5,836	5,650	79	76	3,266	3,357	14,256	14,308	193	190	4,126	4,141
PA . . . . .	16,796	15,848	243	242	10,287	11,282	48,518	47,589	668	660	12,556	13,377
RI . . . . .	1,530	1,464	21	18	768	752	4,342	4,204	53	53	1,149	1,209
SC . . . . .	5,091	4,830	65	63	2,353	2,500	18,619	18,379	224	215	4,083	4,112
SD . . . . .	1,390	1,295	16	15	472	484	4,181	4,240	50	48	879	908
TN . . . . .	8,006	7,439	127	118	4,848	5,055	24,624	23,729	311	304	5,908	6,244
TX . . . . .	32,631	31,460	458	431	20,176	19,568	74,758	75,745	1,021	1,036	21,846	21,878
UT . . . . .	3,294	3,382	44	44	1,583	1,726	7,952	8,280	124	123	2,455	2,458
VT . . . . .	889	873	11	10	401	425	3,974	3,948	38	40	750	863
VA . . . . .	7,893	7,688	110	106	4,651	4,790	28,794	29,183	399	405	7,949	8,528
WA . . . . .	9,869	9,546	125	121	5,412	5,507	22,700	22,650	313	310	7,181	7,335
WV . . . . .	1,869	1,669	22	21	698	720	7,788	7,348	92	89	1,493	1,552
WI . . . . .	7,928	7,377	119	116	4,636	4,840	21,354	21,372	322	312	5,891	6,268
WY . . . . .	790	776	7	6	229	251	2,881	2,890	28	29	515	654

Source: U.S. Census Bureau, "County Business Patterns"; <<http://www.census.gov/epcd/cbp/view/cbpview.html>>.

**Table 1016. Retail Trade—Establishments, Employees, and Payroll: 2000 and 2003**

[1,113.6 represents 1,113,600. Covers establishments with payroll. Employees are for the week including March 12. Most government employees are excluded. For statement on methodology, see Appendix III]

Kind of business	NAICS code <sup>1</sup>	Establishments (1,000)		Employees (1,000)		Payroll (bil. dol.)	
		2000	2003	2000	2003	2000	2003
<b>Retail trade, total</b> . . . . .	<b>44-45</b>	<b>1,113.6</b>	<b>1,115.9</b>	<b>14,841</b>	<b>14,868</b>	<b>302.6</b>	<b>319.5</b>
Motor vehicle & parts dealers . . . . .	441	124.5	127.0	1,866	1,921	63.9	69.4
Automobile dealers . . . . .	4411	50.9	52.3	1,222	1,290	47.8	52.4
New car dealers . . . . .	44111	26.2	26.7	1,112	1,175	44.8	49.2
Used car dealers . . . . .	44112	24.7	25.6	110	115	3.1	3.2
Other motor vehicle dealers . . . . .	4412	14.5	16.2	127	148	3.8	4.9
Automotive parts, accessories & tire stores . . . . .	4413	59.1	58.5	517	483	12.2	12.1
Furniture & home furnishings stores. . . . .	442	64.8	65.4	549	561	13.4	13.7
Furniture stores . . . . .	4421	29.7	28.3	284	265	7.5	7.4
Home furnishings stores. . . . .	4422	35.1	37.1	265	296	5.9	6.3
Electronics & appliance stores . . . . .	443	45.6	47.7	407	419	11.2	10.3
Appliance, television & other electronics stores. . . . .	44311	29.6	34.7	279	324	6.6	7.9
Computer & software stores . . . . .	44312	12.9	10.5	106	77	4.2	2.0
Camera & photographic supplies stores . . . . .	44313	3.1	2.6	22	19	0.4	0.4
Bldg. material & garden equip. & supp. dealers . . . . .	444	91.9	87.7	1,235	1,190	32.5	31.8
Building material & supplies dealers . . . . .	4441	70.9	66.9	1,055	1,014	28.4	27.8
Lawn & garden equip. & supplies stores . . . . .	4442	21.0	20.9	180	175	4.0	4.0
Food & beverage stores . . . . .	445	154.5	152.6	3,004	2,884	48.4	50.4
Grocery stores . . . . .	4451	98.3	97.0	2,717	2,595	44.0	45.7
Supermarkets & other grocery (except convenience) stores . . . . .	44511	68.8	67.0	2,544	2,444	41.8	43.7
Convenience stores . . . . .	44512	29.5	29.9	173	150	2.2	2.0
Specialty food stores . . . . .	4452	27.8	26.5	154	150	2.4	2.4
Meat markets . . . . .	44521	6.5	5.9	41	41	0.6	0.6
Fish & seafood markets . . . . .	44522	1.9	2.1	8	10	0.1	0.2
Fruit & vegetable markets . . . . .	44523	3.2	3.3	18	20	0.3	0.3
Other specialty food stores . . . . .	44529	16.2	15.2	86	79	1.3	1.2
Beer, wine & liquor stores <sup>2</sup> . . . . .	4453	28.5	29.1	134	139	2.1	2.2
Health & personal care stores. . . . .	446	81.2	82.4	914	970	19.3	21.5
Pharmacies & drug stores . . . . .	44611	40.6	39.4	680	700	14.5	16.0
Cosmetics, beauty supplies & perfume stores . . . . .	44612	9.6	11.9	61	95	0.8	1.3
Optical goods stores . . . . .	44613	14.3	12.9	74	74	1.7	1.7
Other health & personal care stores . . . . .	44619	16.7	18.2	98	101	2.2	2.6
Food (health) supplement stores . . . . .	446191	8.7	9.5	49	50	0.7	0.8
All other health & personal care stores . . . . .	446199	8.0	8.6	49	52	1.5	1.8
Gasoline stations . . . . .	447	119.6	119.5	937	936	13.3	14.3
Gasoline stations with convenience stores. . . . .	44711	80.5	92.7	653	733	8.9	10.6
Other gasoline stations . . . . .	44719	39.1	26.8	284	203	4.4	3.7
Clothing & clothing accessories stores . . . . .	448	150.9	148.0	1,369	1,467	20.2	22.6
Clothing stores . . . . .	4481	90.0	90.5	1,015	1,116	13.7	15.9
Men's clothing stores . . . . .	44811	10.7	9.2	85	65	1.6	1.3
Women's clothing stores . . . . .	44812	35.6	32.6	302	296	3.9	4.0
Children's & infants' clothing stores. . . . .	44813	5.6	6.5	59	70	0.7	0.8
Family clothing stores. . . . .	44814	20.6	24.1	453	557	5.9	7.7
Clothing accessories stores. . . . .	44815	5.7	6.2	28	29	0.4	0.6
Other clothing stores . . . . .	44819	11.8	12.1	88	99	1.2	1.5
Shoe stores . . . . .	4482	29.7	27.4	185	188	2.6	2.8
Jewelry, luggage & leather goods stores . . . . .	4483	31.3	30.2	168	163	3.9	3.9
Jewelry stores. . . . .	44831	29.3	28.5	156	154	3.6	3.7
Luggage & leather goods stores. . . . .	44832	2.0	1.6	12	9	0.2	0.2
Sporting goods, hobby, book & music stores . . . . .	451	65.0	61.8	616	603	8.8	8.9
Sporting goods, hobby & musical instrument stores . . . . .	4511	43.6	42.6	389	402	6.0	6.3
Sporting goods stores . . . . .	45111	22.6	22.4	185	192	2.9	3.2
Book, periodical & music stores <sup>3</sup> . . . . .	4512	21.4	19.2	228	201	2.8	2.6
Book stores . . . . .	451211	11.7	11.0	142	135	1.7	1.7
Prerecorded tape, compact disc & record stores . . . . .	45122	7.7	6.4	76	57	0.9	0.7
General merchandise stores. . . . .	452	39.6	42.0	2,526	2,525	39.8	44.6
Department stores . . . . .	4521	10.4	9.4	1,766	1,369	27.2	23.5
Other general merchandise stores . . . . .	4529	29.2	32.6	760	1,157	12.6	21.1
Warehouse clubs & superstores . . . . .	45291	2.0	3.0	478	890	8.7	17.3
All other general merchandise stores. . . . .	45299	27.2	29.5	283	267	3.8	3.8
Miscellaneous store retailers <sup>3</sup> . . . . .	453	131.0	127.6	850	819	13.8	13.5
Used merchandise stores . . . . .	4533	17.5	17.9	114	129	1.6	1.9
Other miscellaneous store retailers. . . . .	4539	46.4	44.6	264	254	5.4	5.3
Nonstore retailers. . . . .	454	44.8	54.1	567	572	18.1	18.5
Electronic shopping & mail-order houses . . . . .	4541	11.8	16.0	277	265	10.4	9.7
Vending machine operators . . . . .	4542	6.2	5.6	67	63	1.5	1.4
Direct selling establishments . . . . .	4543	26.8	32.4	223	244	6.1	7.3
Fuel dealers . . . . .	45431	11.8	10.7	106	99	3.1	3.3
Other direct selling establishments . . . . .	45439	15.0	21.7	117	145	3.0	4.1

<sup>1</sup> Data for 2000 based on North American Industry Classification System 1997; 2003 data based on NAICS 2002. See text, Section 15. <sup>2</sup> Includes government employees. <sup>3</sup> Includes other kinds of business not shown separately.

Source: U.S. Census Bureau, County Business Patterns; <<http://www.census.gov/epcd/cbp/view/cbpview.html>>.

**Table 1017. Retail Trade and Food Services—Sales by Kind of Business: 1995 to 2005**

[In billions of dollars (2,456.1 represents \$2,456,100,000,000)]

Kind of business	2002 NAICS code <sup>1</sup>	1995	1999	2000	2001	2002	2003	2004	2005
		<b>Retail &amp; food services sales, total . . .</b>	<b>44, 45, 72</b>	<b>2,456.1</b>	<b>3,093.6</b>	<b>3,294.2</b>	<b>3,385.6</b>	<b>3,466.1</b>	<b>3,615.2</b>
<b>Retail sales, total . . . . .</b>	<b>44, 45</b>	<b>2,222.5</b>	<b>2,808.6</b>	<b>2,988.8</b>	<b>3,067.7</b>	<b>3,134.3</b>	<b>3,265.5</b>	<b>3,477.3</b>	<b>3,719.2</b>
GAFO, total <sup>2</sup> . . . . .		651.1	816.8	863.9	883.9	913.9	948.2	1,007.9	1,061.8
Motor vehicle and parts dealers . . . . .	441	580.8	765.5	797.6	816.9	820.3	841.2	864.8	895.3
Automobile and other motor vehicle dealers . . . . .	4411, 4412	528.7	702.7	733.9	755.6	757.4	776.6	797.5	822.3
Automobile dealers . . . . .	4411	502.5	662.8	688.7	708.6	707.7	721.0	735.1	747.2
New car dealers . . . . .	44111	464.6	606.2	630.1	649.4	645.8	656.9	665.9	670.0
Used car dealers . . . . .	44112	37.8	56.6	58.6	59.2	61.9	64.1	69.2	77.2
Automotive parts, accessories, and tire stores . . . . .	4413	52.1	62.9	63.7	61.3	62.9	64.6	67.4	73.0
Furniture, home furnishings, electronics and appliance stores . . . . .	442, 443	128.5	163.6	173.7	172.0	178.5	184.5	200.5	211.7
Furniture and home furnishings stores . . . . .	442	63.6	84.5	91.3	91.6	94.6	97.5	105.5	111.3
Furniture stores . . . . .	4421	37.0	47.1	50.7	50.6	51.3	52.1	56.6	58.9
Home furnishings stores . . . . .	4422	26.6	37.4	40.6	41.0	43.3	45.5	48.9	52.4
Electronics and appliance stores <sup>3</sup> . . . . .	443	64.9	79.1	82.4	80.4	83.9	87.0	95.0	100.4
Appliance, television, and other electronics stores . . . . .	44311	42.1	52.2	58.3	60.2	63.3	66.1	72.3	77.2
Household appliance stores . . . . .	443111	10.0	12.1	12.6	13.5	14.2	14.5	15.7	17.4
Radio, television, and other electronics stores . . . . .	443112	32.2	40.1	45.6	46.8	49.1	51.6	56.6	59.8
Computer and software stores . . . . .	44312	20.5	23.9	20.7	16.9	17.3	17.5	19.2	19.7
Building materials, garden equipment & supply stores . . . . .	444	164.8	218.6	229.3	239.7	248.9	265.1	298.9	327.0
Building materials & supply dealers . . . . .	4441	141.2	188.2	197.9	207.3	217.4	232.0	263.7	288.7
Hardware stores . . . . .	44413	13.8	15.6	16.2	16.6	17.0	17.6	18.1	18.9
Food and beverage stores <sup>3</sup> . . . . .	445	391.3	434.6	445.7	463.3	465.8	477.1	495.7	519.3
Grocery stores . . . . .	4451	356.9	394.7	403.0	418.6	420.3	430.0	445.1	463.9
Beer, wine and liquor stores . . . . .	4453	22.1	26.6	28.7	29.8	30.1	30.7	32.6	35.0
Health and personal care stores . . . . .	446	101.7	142.8	155.4	166.7	180.1	192.2	198.6	208.4
Pharmacies and drug stores . . . . .	44611	85.9	121.3	130.9	141.8	153.9	164.6	167.2	174.2
Gasoline stations . . . . .	447	181.3	212.7	250.0	251.5	250.8	273.6	320.8	388.3
Clothing & clothing accessories stores <sup>3</sup> . . . . .	448	131.6	160.0	168.0	167.6	172.6	178.8	190.2	201.7
Clothing stores <sup>3</sup> . . . . .	4481	90.8	111.8	118.2	119.3	123.0	128.3	137.1	147.0
Women's clothing stores . . . . .	44812	28.7	29.6	31.5	31.5	31.3	32.5	34.7	36.7
Family clothing stores . . . . .	44814	40.0	55.3	58.9	60.2	64.3	67.3	72.0	77.3
Shoe stores . . . . .	4482	20.4	22.7	22.9	22.9	23.2	23.2	23.8	24.6
Jewelry stores . . . . .	44831	19.2	23.9	25.0	23.7	24.8	25.5	27.6	28.3
Sporting goods, hobby, book & music stores <sup>3</sup> . . . . .	451	60.9	72.8	76.1	77.1	77.0	77.3	80.2	81.9
Sporting goods stores . . . . .	45111	20.0	23.8	25.4	26.3	26.3	27.2	28.9	31.0
Book stores . . . . .	451211	11.2	14.2	14.9	15.1	15.5	16.2	16.8	16.6
General merchandise stores . . . . .	452	300.6	380.3	404.3	427.6	446.6	468.7	497.2	525.7
Department stores (excl. L.D.) <sup>4</sup> . . . . .	4521	205.9	230.3	232.5	228.4	220.7	214.4	215.7	214.7
Department stores (incl. L.D.) <sup>4</sup> . . . . .	4521	210.9	236.8	239.9	235.6	227.8	221.0	222.0	220.3
Other general merchandise stores . . . . .	4529	94.7	150.0	171.9	199.2	225.9	254.3	281.6	311.1
Warehouse clubs and superstores . . . . .	45291	65.1	118.8	139.6	164.7	191.3	216.3	242.4	270.8
Miscellaneous store retailers . . . . .	453	77.2	105.6	108.1	104.4	104.2	103.1	105.6	111.0
Nonstore retailers <sup>3</sup> . . . . .	454	103.7	152.0	180.7	180.8	189.5	203.9	224.7	249.0
Electronic shopping & mail order houses . . . . .	4541	52.7	94.4	113.9	114.8	122.3	131.2	147.1	161.6
Fuel dealers . . . . .	45431	19.8	19.9	26.7	26.1	24.0	29.0	32.0	38.3
<b>Food services and drinking places<sup>5</sup> . . .</b>	<b>722</b>	<b>233.6</b>	<b>285.0</b>	<b>305.5</b>	<b>317.9</b>	<b>331.8</b>	<b>349.7</b>	<b>372.4</b>	<b>396.6</b>

<sup>1</sup> North American Industry Classification System, 2002; see text, Section 15. <sup>2</sup> GAFO (General Merchandise, Apparel, Furniture, and Office Supplies) represents stores classified in the following NAICS codes: 442, 443, 448, 451, 452, and 4532. <sup>3</sup> Includes other kinds of business not shown separately. <sup>4</sup> L.D. represents leased departments. <sup>5</sup> See also Table 1263. Source: U.S. Census Bureau, *Current Business Reports, Annual Revision of Monthly Retail and Food Services: Sales and Inventories—January 1992 Through February 2006*, Series BR/05-A.

**Table 1018. Retail Trade Corporations—Sales, Net Profit, and Profit Per Dollar of Sales: 2004 and 2005**

[Represents North American Industry Classification System, 1997 (NAICS) groups 44 and 45. Profit rates are averages of quarterly figures at annual rates. Covers corporations with assets of \$50,000,000 or more]

Item	Unit	Total retail trade		Food and beverage stores (NAICS 445)		Clothing and general merchandise stores (NAICS 448 and 452)		All other retail stores	
		2004	2005	2004	2005	2004	2005	2004	2005
		Sales . . . . .	Bil. dol. . .	1,666	1,780	360	374	637	638
Net profit:									
Before income taxes . . . . .	Bil. dol. . .	80.5	82.5	7.4	8.5	39.2	36.6	33.9	37.4
After income taxes . . . . .	Bil. dol. . .	53.2	55.5	4.7	5.4	25.6	24.8	22.9	25.3
Profits per dollar of sales:									
Before income taxes . . . . .	Cents . . .	4.8	4.6	2.1	2.3	6.1	5.7	5.1	4.9
After income taxes . . . . .	Cents . . .	3.2	3.1	1.3	1.5	4.0	3.9	3.4	3.3
Profits on stockholders' equity:									
Before income taxes . . . . .	Percent . .	25.5	23.8	18.4	19.6	26.6	22.9	26.5	26.1
After income taxes . . . . .	Percent . .	16.8	16.0	11.7	12.5	17.4	15.5	17.8	17.6

Source: U.S. Census Bureau, *Quarterly Financial Report for Manufacturing, Mining and Trade Corporations*; <<http://www.census.gov/csd/qfr/>>.

**Table 1019. Retail Trade and Food Services—Estimated Per Capita Sales by Selected Kinds of Business: 1995 to 2005**

[In dollars. As of December 31. Based on estimated resident population estimates as of July. For statement on methodology, see Appendix III]

Kind of business	2002 NAICS code <sup>1</sup>	1995	1999	2000	2001	2002	2003	2004	2005
		<b>Retail and food service sales . . . . .</b>	<b>44-45,72</b>	<b>9,346</b>	<b>11,344</b>	<b>11,673</b>	<b>11,875</b>	<b>12,036</b>	<b>12,429</b>
<b>Retail sales, total . . . . .</b>	<b>44-45</b>	<b>8,457</b>	<b>10,299</b>	<b>10,591</b>	<b>10,760</b>	<b>10,884</b>	<b>11,227</b>	<b>11,841</b>	<b>12,547</b>
Total (excluding motor vehicle and parts dealers) . . . . .	44-45 ex 441	6,247	7,492	7,765	7,894	8,035	8,335	8,896	9,527
Motor vehicle and parts dealers . . . . .	441	2,210	2,807	2,826	2,865	2,848	2,892	2,945	3,020
Furniture and home furnishings stores . . . . .	442	242	310	324	321	329	335	359	375
Electronics and appliance stores . . . . .	443	247	290	292	282	291	299	323	339
Building material and garden equipment and supplies dealers . . . . .	444	627	802	813	841	864	911	1,018	1,103
Food and beverage stores . . . . .	445	1,489	1,594	1,579	1,625	1,617	1,640	1,688	1,752
Health and personal care stores . . . . .	446	387	524	551	585	626	661	676	703
Gasoline stations . . . . .	447	690	780	886	882	871	941	1,092	1,310
Clothing and clothing accessories stores . . . . .	448	501	587	595	588	599	615	648	680
Sporting goods, hobby, book, and music stores . . . . .	451	232	267	270	271	267	266	273	276
General merchandise stores . . . . .	452	1,144	1,395	1,433	1,500	1,551	1,612	1,693	1,774
Miscellaneous store retailers . . . . .	453	294	387	383	366	362	354	360	374
Nonstore retailers . . . . .	454	395	557	640	634	658	701	765	840
<b>Food services and drinking places . . . . .</b>	<b>722</b>	<b>889</b>	<b>1,045</b>	<b>1,082</b>	<b>1,115</b>	<b>1,152</b>	<b>1,202</b>	<b>1,268</b>	<b>1,338</b>

<sup>1</sup> North American Industry Classification System, 2002; see text, Section 15.

Source: U.S. Census Bureau, *Current Business Reports, Annual Revision of Monthly Retail and Food Services: Sales and Inventories—January 1992 Through February 2006*, Series BR/05-A.

**Table 1020. Retail Trade—Merchandise Inventories and Inventory/Sales Ratio by Kind of Business: 2000 to 2005**

[Inventories in billions of dollars (407.0 represents \$407,000,000,000). As of December 31. Estimates exclude food services. Includes warehouses. Adjusted for seasonal variations. Sales data also adjusted for holiday and trading-day differences. Based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records; see Appendix III. Data have been adjusted using results of the 2002 Economic Census]

Kind of business	2002 NAICS code <sup>1</sup>	Inventories				Inventory/sales ratio			
		2000	2003	2004	2005	2000	2003	2004	2005
<b>Total<sup>2</sup> . . . . .</b>	<b>44-45</b>	<b>407.0</b>	<b>432.3</b>	<b>461.2</b>	<b>473.9</b>	<b>1.62</b>	<b>1.56</b>	<b>1.54</b>	<b>1.50</b>
Excluding motor vehicle and parts dealers . . . . .	44-45 ex 441	278.4	286.0	306.3	320.0	1.49	1.38	1.36	1.32
Motor vehicle and parts dealers . . . . .	441	128.6	146.3	154.9	153.8	2.01	2.09	2.05	2.07
Furniture, home furnishings, electronics, and appliance stores . . . . .	442,443	25.4	26.4	29.2	30.3	1.83	1.65	1.71	1.70
Building material and garden equipment and supplies dealers . . . . .	444	34.6	38.3	42.8	46.2	1.77	1.67	1.65	1.61
Food and beverage stores . . . . .	445	32.0	32.3	33.2	33.6	0.84	0.81	0.79	0.76
Clothing and clothing accessories stores . . . . .	448	36.5	37.6	40.3	42.4	2.59	2.44	2.51	2.48
General merchandise stores . . . . .	452	64.9	66.6	71.0	74.2	1.87	1.66	1.67	1.66
Department stores . . . . .	4521	42.7	37.0	37.6	37.8	2.17	2.08	2.07	2.13

<sup>1</sup> North American Industry Classification System, 2002; see text, Section 15. <sup>2</sup> Includes kind of business not shown separately.

Source: U.S. Census Bureau, *Current Business Reports, Annual Revision of Monthly Retail and Food Services: Sales and Inventories—January 1992 Through February 2006*, Series BR/05-A.

**Table 1021. Retail Trade Sales—Total and E-Commerce by Kind of Business: 2004**

[3,477,308 represents \$3,477,308,000,000. Covers retailers with and without payroll. Based on the Annual Retail Trade Survey; see Appendix III]

Kind of business	2002 NAICS code <sup>1</sup>	Value of sales (mil. dol.)		E-commerce as percent of total sales	Percent distribution of E-commerce sales
		Total	E-commerce		
<b>Retail trade, total<sup>2</sup> . . . . .</b>	<b>44-45</b>	<b>3,477,308</b>	<b>70,906</b>	<b>2.0</b>	<b>100.0</b>
Motor vehicle and parts dealers . . . . .	441	864,848	11,450	1.3	16.1
Electronics and appliance stores . . . . .	443	94,989	1,097	1.2	1.5
Building material and garden equipment and supplies stores . . . . .	444	298,935	269	0.1	0.4
Clothing and clothing accessories stores . . . . .	448	190,204	820	0.4	1.2
Sporting goods, hobby, book, and music stores . . . . .	451	80,211	1,363	1.7	1.9
Miscellaneous store retailers . . . . .	453	105,616	1,249	1.2	1.8
Nonstore retailers . . . . .	454	224,699	53,630	23.9	75.6
Electronic shopping and mail-order houses . . . . .	454110	147,123	52,217	35.5	73.6

<sup>1</sup> North American Industry Classification System, 2002; see text, Section 15. <sup>2</sup> Includes other kinds of business not shown separately.

Source: U.S. Census Bureau, "E-Stats, 2004 E-commerce Multi-sector Report"; published 25 May 2006; <<http://www.census.gov/eos/www/ebusiness614.htm>>.

**Table 1022. Retail Trade and Food Services—Sales by Type of Store and State: 2004**

[In millions of dollars (3,906,482 represents \$3,906,482,000,000). Kind-of-business classification based on North American Industry Classification System (NAICS), 1997; see text, Section 15. Data are estimates]

State	Total retail sales and food and drink (NAICS 44-45, 722)	All retail stores (NAICS 44-45)	Motor vehicle and parts dealers (NAICS 441)	Furniture and home furnishings (NAICS 442)	Electronics and appliances (NAICS 443)	Building material & garden equip. & supplies dealers (NAICS 444)	Food and beverage stores (NAICS 445)	Health and personal care (NAICS 446)
<b>U.S. . . . .</b>	<b>3,906,482</b>	<b>3,522,754</b>	<b>906,076</b>	<b>104,986</b>	<b>98,252</b>	<b>355,220</b>	<b>526,194</b>	<b>215,424</b>
AL . . . . .	50,618	45,859	12,200	1,185	744	4,581	6,090	2,745
AK . . . . .	9,076	8,028	1,697	132	172	1,100	1,353	133
AZ . . . . .	74,855	67,909	18,436	2,203	1,867	5,930	9,388	3,887
AR . . . . .	31,464	28,926	8,170	663	482	3,041	3,234	1,305
CA . . . . .	481,895	428,851	111,604	13,186	19,075	41,457	70,435	27,118
CO . . . . .	68,426	61,285	15,999	2,429	1,942	7,262	9,272	2,021
CT . . . . .	53,814	48,829	11,560	1,508	1,414	5,180	8,685	3,299
DE . . . . .	13,236	11,909	3,122	585	376	1,425	1,472	812
DC . . . . .	4,681	2,783	122	119	100	277	668	417
FL . . . . .	229,956	209,355	63,010	6,348	5,704	17,747	32,838	14,234
GA . . . . .	115,211	103,516	28,583	3,446	2,334	12,945	15,870	4,688
HI . . . . .	16,685	14,260	2,306	253	215	954	2,854	1,245
ID . . . . .	19,564	18,211	4,881	505	442	2,463	2,456	557
IL . . . . .	162,211	144,755	35,026	4,167	4,054	13,950	23,488	11,044
IN . . . . .	79,750	72,222	18,839	1,726	1,584	8,049	8,808	4,489
IA . . . . .	40,101	37,089	9,436	943	920	5,254	5,229	1,956
KS . . . . .	37,215	34,263	8,615	982	994	3,512	4,878	1,534
KY . . . . .	46,500	41,326	10,182	860	661	4,835	5,589	2,765
LA . . . . .	52,810	47,385	12,409	1,074	744	4,835	6,663	3,106
ME . . . . .	20,547	19,001	4,138	368	229	1,967	3,742	756
MD . . . . .	76,380	69,072	17,301	2,165	2,253	6,545	13,341	4,287
MA . . . . .	94,893	83,465	20,257	2,274	1,812	7,592	14,953	5,702
MI . . . . .	135,626	123,244	33,550	3,501	2,783	11,169	15,785	10,038
MN . . . . .	80,931	74,127	17,209	2,607	2,197	9,594	9,642	3,494
MS . . . . .	30,884	28,192	7,499	822	426	3,260	3,875	1,534
MO . . . . .	76,046	68,687	17,963	1,704	1,494	6,778	8,553	3,592
MT . . . . .	10,723	9,577	2,280	235	187	1,358	1,691	312
NE . . . . .	23,563	21,486	4,802	1,090	437	2,819	2,997	1,040
NV . . . . .	33,846	29,721	6,762	1,064	787	2,871	4,367	1,456
NH . . . . .	27,265	25,328	7,184	707	876	2,142	3,651	1,014
NJ . . . . .	126,940	116,147	29,067	4,232	3,696	9,324	19,018	9,965
NM . . . . .	23,040	20,859	4,883	635	393	1,802	2,614	1,129
NY . . . . .	229,401	205,165	44,139	6,255	5,602	18,477	33,300	18,133
NC . . . . .	104,764	94,049	25,471	3,516	2,062	11,885	13,074	5,228
ND . . . . .	9,097	8,374	1,855	219	187	1,719	841	498
OH . . . . .	154,089	139,302	35,807	4,081	3,912	13,955	18,683	10,483
OK . . . . .	42,369	38,292	11,229	922	1,019	3,196	4,470	2,170
OR . . . . .	49,091	44,357	11,312	1,161	1,057	5,150	6,722	1,407
PA . . . . .	155,423	140,302	35,614	3,544	2,780	12,925	22,867	10,891
RI . . . . .	12,911	10,990	2,547	311	239	824	1,941	1,161
SC . . . . .	51,079	45,705	11,995	1,202	710	6,204	6,785	2,332
SD . . . . .	16,433	15,516	2,379	218	174	1,476	1,356	409
TN . . . . .	81,572	73,920	19,586	2,033	1,283	7,066	12,338	4,127
TX . . . . .	319,203	288,967	82,487	8,650	9,148	25,172	35,674	12,671
UT . . . . .	29,708	27,310	7,122	1,015	876	3,464	4,428	460
VT . . . . .	8,905	8,175	2,104	190	186	1,045	1,459	404
VA . . . . .	101,475	92,453	22,821	3,436	3,548	9,889	12,960	4,384
WA . . . . .	84,161	74,935	16,493	2,106	1,906	8,671	11,178	3,720
WV . . . . .	19,875	18,126	4,561	343	204	1,828	2,573	1,685
WI . . . . .	80,444	74,044	17,837	1,931	1,864	9,522	10,892	3,446
WY . . . . .	7,727	7,109	1,626	135	100	736	1,151	143

See footnotes at end of table.



**Table 1022. Retail Trade and Food Services—Sales by Type of Store and State: 2004—Con.**

[See headnote, page 654]

State	Gasoline stations (NAICS 447)	Clothing and clothing accessories (NAICS 448)	Sporting goods, hobby, book & music stores (NAICS 451)	General merchandise (NAICS 452)	Miscellaneous stores (NAICS 453)	Nonstore retailers (NAICS 454)	Food services & drinking places (NAICS 722)
<b>U.S. . . . .</b>	<b>249,258</b>	<b>184,752</b>	<b>81,733</b>	<b>504,356</b>	<b>99,566</b>	<b>196,938</b>	<b>383,728</b>
AL . . . . .	4,232	2,086	771	8,820	1,323	1,082	4,759
AK . . . . .	503	353	192	1,826	192	374	1,048
AZ . . . . .	5,438	2,493	1,561	10,189	2,715	3,802	6,946
AR . . . . .	2,794	1,107	495	6,099	829	708	2,538
CA . . . . .	27,174	25,282	11,937	56,316	12,122	13,146	53,044
CO . . . . .	4,097	2,562	2,183	8,703	2,082	2,733	7,141
CT . . . . .	2,481	2,846	1,204	3,986	1,240	5,426	4,985
DE . . . . .	591	681	361	1,590	378	514	1,327
DC . . . . .	234	390	167	87	136	66	1,897
FL . . . . .	12,323	11,736	4,037	25,911	5,734	9,733	20,601
GA . . . . .	9,024	5,095	1,815	14,283	2,761	2,672	11,695
HI . . . . .	1,029	1,584	357	2,769	561	134	2,425
ID . . . . .	1,289	532	514	2,884	560	1,127	1,354
IL . . . . .	8,719	8,824	3,019	17,734	3,574	11,155	17,456
IN . . . . .	5,970	2,468	1,231	12,109	1,708	5,242	7,527
IA . . . . .	4,007	1,238	661	5,341	769	1,334	3,013
KS . . . . .	2,900	1,563	775	6,777	915	819	2,952
KY . . . . .	4,286	1,456	689	7,683	1,340	978	5,174
LA . . . . .	4,646	2,150	745	8,906	1,180	927	5,425
ME . . . . .	1,540	809	370	2,119	465	2,497	1,547
MD . . . . .	4,049	4,398	2,033	8,518	1,860	2,321	7,308
MA . . . . .	4,683	5,663	2,351	9,090	2,341	6,747	11,428
MI . . . . .	7,465	5,245	3,697	21,820	4,299	3,891	12,382
MN . . . . .	5,847	2,792	2,170	9,493	2,003	7,080	6,805
MS . . . . .	2,992	1,012	338	5,150	720	564	2,692
MO . . . . .	6,875	2,457	1,406	11,597	1,930	4,337	7,359
MT . . . . .	749	273	292	1,704	262	234	1,147
NE . . . . .	1,792	863	391	2,939	421	1,895	2,077
NV . . . . .	1,759	2,260	639	3,667	1,366	2,724	4,125
NH . . . . .	1,420	1,091	676	3,345	588	2,635	1,937
NJ . . . . .	5,462	7,484	3,512	12,708	3,143	8,535	10,793
NM . . . . .	1,944	855	514	3,660	1,101	1,329	2,182
NY . . . . .	10,471	20,293	5,868	23,525	7,154	11,948	24,236
NC . . . . .	7,220	4,310	1,609	13,057	3,251	3,366	10,715
ND . . . . .	660	242	248	1,279	203	424	723
OH . . . . .	9,720	6,089	2,719	22,837	3,299	7,719	14,786
OK . . . . .	3,833	1,060	763	7,553	1,089	987	4,077
OR . . . . .	2,465	1,703	1,241	8,074	1,514	2,550	4,734
PA . . . . .	8,919	7,648	2,817	15,694	3,118	13,484	15,121
RI . . . . .	702	683	271	1,105	283	921	1,921
SC . . . . .	4,332	2,280	628	6,893	1,562	782	5,375
SD . . . . .	916	302	210	1,396	235	6,446	917
TN . . . . .	6,251	3,664	1,324	12,532	2,034	1,680	7,653
TX . . . . .	21,918	14,367	5,830	45,371	7,862	19,816	30,236
UT . . . . .	1,952	1,151	775	4,341	504	1,222	2,398
VT . . . . .	711	309	203	537	190	837	730
VA . . . . .	7,894	4,890	2,072	13,634	2,051	4,873	9,022
WA . . . . .	4,094	3,043	2,317	13,368	2,538	5,500	9,226
WV . . . . .	1,888	712	268	3,217	456	391	1,750
WI . . . . .	5,913	2,176	1,326	10,870	1,386	6,881	6,400
WY . . . . .	1,084	179	137	1,250	217	351	618

<sup>1</sup> Includes other types of stores, not shown separately.

Source: Market Statistics, a division of Claritas Inc., Arlington, VA, *The Survey of Buying Power Data Service*, annual (copyright).

**Table 1023. U.S. Projected Online Retail Sales: 2005 to 2010**

[In billions of dollars (172.4 represents \$172,400,000,000)]

Online product or service	2005	2006	2007	2008	2009	2010
<b>Retail trade, total<sup>1</sup></b>	<b>172.4</b>	<b>201.7</b>	<b>233.4</b>	<b>265.8</b>	<b>298.2</b>	<b>328.6</b>
Apparel	12.5	15.2	17.8	20.5	23.2	25.9
General apparel	8.0	9.6	11.3	13.2	15.2	17.4
Computer hardware/software	13.9	14.9	15.6	16.2	16.6	17.0
Computer hardware	11.3	12.1	12.7	13.1	13.5	13.8
Consumer electronics	8.5	10.0	11.8	13.5	15.2	16.8
Home products	19.1	23.5	27.9	32.2	36.5	40.6
Tickets	5.4	6.3	7.1	7.9	8.7	9.4
Auto/auto parts	9.3	9.3	11.4	13.8	16.5	19.4
Food/beverage	5.8	7.4	9.3	11.5	14.1	16.9
Travel	62.8	73.4	84.6	96.5	108.7	119.1

<sup>1</sup> Includes other products/services not shown separately.

Source: Forrester Research, Inc., Cambridge, MA, "US eCommerce: 2005 to 2010", September 14, 2005 (copyright).

**Table 1024. Online Retail Spending, 2000 to 2005, and Projections, 2006**

[24.1 represents \$24,100,000,000]

Category	Online retail spending (bil.dol.)					Percentage of total retail spending by category				
	2000	2003	2004	2005	2006, proj.	2000	2003	2004	2005	2006, proj.
<b>Total<sup>1</sup></b>	<b>24.1</b>	<b>53.9</b>	<b>67.3</b>	<b>80.9</b>	<b>95.3</b>	<b>(X)</b>	<b>(X)</b>	<b>(X)</b>	<b>(X)</b>	<b>(X)</b>
Personal computers	6.1	8.9	9.9	10.9	12.2	25.3	36.0	37.3	39.7	42.7
Peripherals	1.8	2.6	2.9	3.2	3.4	18.7	24.9	24.2	25.6	26.1
Software	1.4	3.0	3.3	3.6	3.8	17.4	36.1	37.8	39.2	40.9
Consumer electronics	1.1	2.6	3.4	4.2	5.0	2.4	5.5	6.3	7.3	8.2
Books	2.2	3.2	3.6	3.9	4.2	9.5	13.0	14.4	15.4	16.1
Music	0.7	0.9	1.2	1.8	2.2	4.6	7.4	9.8	14.7	17.9
Videos	0.5	1.2	1.5	1.8	2.1	3.9	7.5	7.7	8.1	8.4
Event tickets	1.0	2.7	3.3	3.8	4.3	6.4	14.6	17.2	19.3	20.9
Personal care	0.1	0.4	0.7	1.0	1.6	0.3	0.9	1.5	2.0	3.2
Apparel	2.3	6.2	7.7	9.1	10.6	1.2	2.9	3.4	3.8	4.3
Footwear	0.3	1.1	1.4	1.6	1.8	0.6	1.9	2.4	2.7	2.9
Jewelry	0.8	1.4	1.7	1.9	2.2	2.6	4.2	4.7	5.4	5.9
Grocery	0.6	1.7	2.5	3.3	4.2	0.1	0.3	0.4	0.5	0.7
Pets	0.1	0.4	0.5	0.7	0.9	0.3	1.6	2.4	3.1	3.8
Toys	0.8	0.8	0.8	0.9	0.9	2.9	3.7	4.2	4.5	4.8
Video games	-	1.4	1.6	2.0	2.6	(NA)	5.8	6.8	7.9	10.0
Sporting goods	0.5	1.3	1.6	2.0	2.2	2.1	5.4	6.7	7.8	8.6
Flowers	0.4	1.0	1.3	1.4	1.6	2.9	6.3	7.4	8.2	8.9
Specialty gifts	0.4	1.1	1.4	1.7	2.0	1.2	2.8	3.6	4.3	4.9
Furniture	0.1	0.5	0.7	0.9	1.1	0.1	0.7	0.9	1.2	1.4
Large appliances	0.1	0.7	0.9	1.1	1.3	0.7	3.0	3.9	4.8	5.6
Housewares/small appliances	0.3	2.0	3.0	4.1	5.7	0.5	2.7	3.9	5.3	7.1
Art and collectibles	0.2	0.6	0.8	1.1	1.4	0.8	2.2	2.9	3.6	4.4
Home improvement	0.1	1.0	1.5	2.0	2.7	0.1	0.5	0.7	0.8	1.1
Garden supplies	0.1	0.4	0.5	0.7	0.9	0.2	0.9	1.4	1.9	2.3
Office products	0.3	1.8	2.6	3.2	3.8	1.1	5.2	7.3	9.0	10.2
Auto parts	-	0.3	0.5	0.8	1.1	-	0.9	1.5	2.2	2.9

- Represents or rounds to zero. NA Not available. X Not applicable.

Source: Jupiter Research, Inc., New York, NY, unpublished data (copyright).

**Table 1025. Electronic Shopping and Mail-Order Houses—Total and E-Commerce Sales by Merchandise Line: 2003 and 2004**

[131,171 represents \$131,171,000,000 in sales. Represents NAICS code 454110 which comprises establishments primarily engaged in retailing all types of merchandise using non-store means, such as catalogs, toll free telephone numbers, or electronic media, such as interactive television or computer. Covers businesses with or without paid employees. Based on the Annual Retail Survey; see Appendix III]

Merchandise line	Value of sales, total, 2003 (mil. dol.)	2004				
		Value of sales (mil. dol.)	Percent distribution			
			Total E-commerce	E-commerce as percent of total sales	Total E-commerce	
<b>Total</b>	<b>131,171</b>	<b>147,123</b>	<b>52,217</b>	<b>35.5</b>	<b>100.0</b>	<b>100.0</b>
Books and magazines	4,106	4,457	2,466	55.3	3.0	4.7
Clothing & clothing accessories (includes footwear)	15,064	16,364	7,152	43.7	11.1	13.7
Computer hardware	23,423	26,854	9,410	35.0	18.3	18.0
Computer software	3,878	4,332	1,515	35.0	2.9	2.9
Drugs, health aids, beauty aids	27,250	31,663	2,266	7.2	21.5	4.3
Electronics and appliances	6,274	7,857	4,653	59.2	5.3	8.9
Food, beer and wine	2,199	2,549	1,114	43.7	1.7	2.1
Furniture and home furnishings	8,251	8,752	4,289	49.0	5.9	8.2
Music and videos	3,730	3,901	1,960	50.2	2.7	3.8
Office equipment and supplies	7,001	7,634	4,084	53.5	5.2	7.8
Sporting goods	2,615	2,914	1,415	48.6	2.0	2.7
Toys, hobby goods, and games	3,870	3,889	1,753	45.1	2.6	3.4
Other merchandise <sup>1</sup>	17,659	19,170	6,572	34.3	13.0	12.6
Nonmerchandise receipts <sup>2</sup>	5,851	6,783	3,568	52.6	4.6	6.8

<sup>1</sup> Includes other merchandise such as jewelry, collectibles, souvenirs, auto parts and accessories, hardware, and lawn and garden equipment and supplies. <sup>2</sup> Includes nonmerchandise receipts such as auction commissions, shipping and handling, customer training, customer support, and advertising.

Source: U.S. Census Bureau, "E-Stats, 2004 E-commerce Multi-sector Report"; published 25 May 2006; <http://www.census.gov/eos/www/ebusiness614.htm>.

**Table 1026. Retail Trade—Nonemployer Establishments and Receipts by Kind of Business: 2000 to 2003**

[1,743 represents 1,743,000. Includes only firms subject to federal income tax. Nonemployers are businesses with no paid employees. Data for 2000 based on the North American Industry Classification System (NAICS), 1997; beginning 2002 based on NAICS 2002, see text, Section 15]

Kind of business	NAICS code	Establishments (1,000)			Receipts (mil. dol.)		
		2000	2002	2003	2000	2002	2003
<b>Retail trade, total</b> . . . . .	<b>44-45</b>	<b>1,743</b>	<b>1,839</b>	<b>1,880</b>	<b>73,810</b>	<b>77,896</b>	<b>80,548</b>
Motor vehicle & parts dealers . . . . .	441	122	138	143	17,355	18,529	19,482
Used car dealers . . . . .	44112	74	83	84	13,255	13,835	14,429
Motorcycle & boat & other MV dealers . . . . .	44122	21	24	26	1,969	2,217	2,440
Automotive parts, accessories, & tire stores . . . . .	4413	25	28	29	1,872	2,150	2,280
Furniture & home furnishings stores . . . . .	442	37	41	42	2,574	2,794	2,962
Furniture stores . . . . .	4421	14	14	15	1,034	1,120	1,188
Home furnishings stores . . . . .	4422	23	26	27	1,540	1,674	1,774
Electronics & appliance stores . . . . .	443	29	29	29	1,688	1,669	1,674
Bldg. material & garden equip. & supp. dealers <sup>1</sup> . . . . .	444	28	30	31	2,182	2,326	2,427
Building material & supplies dealers . . . . .	4441	20	22	23	1,677	1,803	1,883
Food & beverage stores . . . . .	445	82	88	90	8,493	8,851	8,983
Grocery stores . . . . .	4451	39	41	41	4,609	4,673	4,644
Specialty food stores . . . . .	4452	33	36	38	2,135	2,362	2,474
Beer, wine, & liquor stores . . . . .	4453	10	10	10	1,749	1,815	1,866
Health & personal care stores . . . . .	446	92	104	115	1,915	2,196	2,349
Gasoline stations . . . . .	447	9	9	9	1,721	1,628	1,659
Clothing & clothing accessories stores <sup>1</sup> . . . . .	448	89	96	102	4,464	4,683	4,808
Clothing stores . . . . .	4481	60	62	67	2,718	2,823	2,930
Jewelry stores . . . . .	44831	23	29	29	1,416	1,512	1,519
Sporting goods, hobby, book, & music stores <sup>1</sup> . . . . .	451	96	94	96	3,761	3,776	3,815
Sporting goods stores . . . . .	45111	23	23	23	1,340	1,340	1,357
Book, periodical, & music stores . . . . .	4512	32	31	31	1,007	973	973
General merchandise stores . . . . .	452	28	30	33	1,291	1,423	1,497
Miscellaneous store retailers <sup>1</sup> . . . . .	453	339	338	334	12,963	13,350	13,467
Gift, novelty, & souvenir stores . . . . .	45322	73	76	75	2,104	2,161	2,166
Used merchandise stores . . . . .	4533	76	73	69	2,115	1,953	1,860
Nonstore retailers . . . . .	454	792	843	857	15,401	16,670	17,425
Electronic shopping & mail-order houses . . . . .	4541	49	48	58	1,391	1,584	1,941
Direct selling establishments . . . . .	4543	708	761	767	13,047	14,138	14,562

<sup>1</sup> Includes other kinds of business not shown separately.

Source: U.S. Census Bureau, "Nonemployer Statistics"; <<http://www.census.gov/epcd/nonemployer/>>.

**Table 1027. Franchised New Car Dealerships—Summary: 1990 to 2005**

[316 represents \$316,000,000,000]

Item	Unit	1990	1995	1998	1999	2000	2001	2002	2003	2004	2005
Dealerships <sup>1</sup> . . . . .	Number	24,825	22,800	22,600	22,400	22,250	21,800	21,725	21,650	21,640	21,495
Sales . . . . .	Bil. dol.	316	456	546	607	650	690	680	699	714	699
New cars sold <sup>2</sup> . . . . .	Millions	9.3	8.6	8.1	8.7	8.8	8.4	8.1	7.6	7.5	7.7
Used vehicles sold . . . . .	Millions	14.2	18.5	19.3	20.1	20.5	21.4	19.4	19.5	19.7	19.7
Employment . . . . .	1,000	924	996	1,048	1,081	1,114	1,130	1,130	1,130	1,130	1,138
Annual payroll . . . . .	Bil. dol.	24.0	33.1	39.8	42.5	46.1	48.0	48.8	50.0	50.5	51.5
Advertising expenses . . . . .	Bil. dol.	3.7	4.6	5.3	5.6	6.4	6.6	7.5	8.5	8.3	7.7
Dealer pretax profits as a percentage of sales . . . . .	Percent	1.0	1.4	1.7	1.8	1.6	2.0	1.9	1.7	1.7	1.6
Inventory: <sup>3</sup>											
Domestic: <sup>4</sup>											
Total . . . . .	1,000	2,537	2,974	2,732	2,901	3,183	2,824	2,727	3,085	3,267	2,991
Days' supply . . . . .	Days	73	71	63	62	68	63	63	63	75	70
Imported:											
Total . . . . .	1,000	707	445	350	378	468	508	521	618	646	566
Days' supply . . . . .	Days	72	72	54	47	50	51	49	49	59	52

<sup>1</sup> At beginning of year. <sup>2</sup> Data provided by "Ward's Automotive Reports." <sup>3</sup> Annual average. Includes light trucks. <sup>4</sup> Classification based on where automobiles are produced (i.e., automobiles manufactured by foreign companies but produced in the U.S. are classified as domestic).

Source: National Automobile Dealers Association, McLean, VA, *NADA Data*, annual.

**Table 1028. Retail Sales—New Passenger Cars: 1990 to 2004**

[In thousands (9,303 represents 9,303,000). Retail new car sales include both sales to individuals and to corporate fleets. It also includes leased cars]

Item	1990	1995	1998	1999	2000	2001	2002	2003	2004
<b>Total retail sales</b> . . . . .	<b>9,303</b>	<b>8,635</b>	<b>8,142</b>	<b>8,698</b>	<b>8,847</b>	<b>8,423</b>	<b>8,103</b>	<b>7,610</b>	<b>7,506</b>
Domestic <sup>1</sup> . . . . .	6,919	7,129	6,762	6,979	6,831	6,325	5,878	5,527	5,357
Imports . . . . .	2,384	1,506	1,380	1,719	2,016	2,098	2,226	2,083	2,149
Japan . . . . .	1,719	982	691	758	863	837	923	817	798
Germany . . . . .	263	207	367	467	517	523	547	544	542
Other . . . . .	402	317	322	494	637	738	756	722	809

<sup>1</sup> Includes cars produced in Canada and Mexico.

Source: U.S. Bureau of Transportation Statistics, *National Transportation Statistics*, annual. See Internet site <<http://www.bts.gov/publications/nationaltransportationstatistics/>>. Data supplied by *Ward's Motor Vehicle Facts & Figures 2005*.

**Table 1029. Retail Sales and Leases of New Cars by Sector: 1990 to 2004**

[In thousands (9,300 represents 9,300,000), except as indicated. Includes imported cars, but not vans, trucks, or sport utility vehicles]

Sector	1990	1995	1998	1999	2000	2001	2002	2003	2004
<b>Total</b> . . . . .	<b>9,300</b>	<b>8,636</b>	<b>8,142</b>	<b>8,697</b>	<b>8,852</b>	<b>8,422</b>	<b>8,102</b>	<b>7,615</b>	<b>7,505</b>
Consumer . . . . .	5,677	4,326	3,980	4,389	4,680	4,632	4,523	4,328	4,186
Business . . . . .	3,477	4,070	3,943	4,076	3,949	3,568	3,374	3,087	3,112
Government . . . . .	147	241	218	232	224	223	205	200	207
<b>PERCENT DISTRIBUTION</b>									
Total . . . . .	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Consumer . . . . .	61.0	50.1	48.9	50.5	52.9	55.0	55.8	56.8	55.8
Business . . . . .	37.4	47.1	48.4	46.9	44.6	42.4	41.6	40.5	41.5
Government . . . . .	1.6	2.8	2.7	2.7	2.5	2.6	2.5	2.6	2.8

Source: U.S. Bureau of Transportation Statistics, *National Transportation Statistics*, annual. See Internet site <<http://www.bts.gov/publications/nationaltransportationstatistics/>>. Data supplied by U.S. Department of Commerce, Bureau of Economic Analysis.

**Table 1030. New and Used Vehicle Sales and Leases: 1990 to 2004**

[In thousands (51,390 represents 51,390,000), except as indicated. Vehicle sales, value of sales, and average prices are from different sources and cannot be calculated from the data presented in this table]

Item	1990	1995	1998	1999	2000	2001	2002	2003	2004
<b>Vehicle sales and leases, total</b> . . . . .	<b>51,390</b>	<b>56,476</b>	<b>56,375</b>	<b>57,618</b>	<b>58,964</b>	<b>59,742</b>	<b>59,835</b>	<b>60,215</b>	<b>59,410</b>
New vehicle sales and leases . . . . .	13,860	14,718	15,534	16,879	17,344	17,118	16,810	16,643	16,865
Passenger cars . . . . .	9,300	8,636	8,142	8,697	8,852	8,422	8,102	7,615	7,505
Light trucks . . . . .	4,560	6,081	7,392	8,183	8,492	8,696	8,708	9,029	9,360
New vehicle sales <sup>1</sup> . . . . .	13,285	12,070	11,947	12,468	13,181	13,510	13,639	13,594	13,608
Passenger cars . . . . .	8,766	6,841	5,968	6,396	6,580	6,407	6,370	5,932	5,737
Light trucks . . . . .	4,519	5,228	5,979	6,073	6,601	7,103	7,269	7,663	7,871
New vehicle leases <sup>2</sup> . . . . .	575	2,648	3,587	4,411	4,163	3,608	3,171	3,049	3,257
Passenger cars . . . . .	534	1,795	2,174	2,301	2,272	2,015	1,732	1,683	1,768
Light trucks . . . . .	41	853	1,413	2,110	1,891	1,593	1,439	1,366	1,489
Used vehicle sales <sup>3</sup> . . . . .	37,530	41,758	40,841	40,739	41,620	42,624	43,025	43,572	42,545
<b>New and used vehicle sales, total value (bil. dol.)<sup>4</sup></b> . . . . .	<b>446</b>	<b>611</b>	<b>651</b>	<b>698</b>	<b>737</b>	<b>737</b>	<b>721</b>	<b>738</b>	<b>759</b>
New vehicle sales (bil. dol.) . . . . .	227	292	316	348	380	369	371	382	392
Used vehicle sales (bil. dol.) . . . . .	219	319	335	350	357	367	350	356	367
Average price (current dollars): <sup>4</sup>									
New and used vehicle sales . . . . .	8,672	10,818	11,545	12,098	12,491	12,321	12,034	12,253	12,774
New vehicle sales . . . . .	16,350	19,819	20,276	20,534	21,850	21,507	22,005	22,894	23,200
Used vehicle sales . . . . .	5,830	7,644	8,211	8,587	8,578	8,619	8,130	8,180	8,629

<sup>1</sup> New vehicle sales data is calculated by subtracting CNW Marketing's vehicle leasing data from BEA's data which combines sales and leases. <sup>2</sup> Consumer leases only. <sup>3</sup> Used car sales include sales from franchised dealers, independent dealers, and casual sales. <sup>4</sup> Includes leased vehicles.

Source: U.S. Bureau of Transportation Statistics, *National Transportation Statistics*, annual. See Internet site <<http://www.bts.gov/publications/nationaltransportationstatistics/>>. Data supplied by following sources: New vehicle sales and leases—U.S. Bureau of Economic Analysis; New vehicle leases—CNW Marketing/Research; Used vehicle sales, value, and average price—Manheim, Used Car Market Report, Atlanta, GA.

**Table 1031. New Motor Vehicle Sales and Expenditures: 1990 to 2005**

[In thousands (14,137 represents 14,137,000), except as indicated. Includes leases]

Type of vehicle	1990	1995	2000	2001	2002	2003	2004	2005
<b>New motor vehicle sales</b> . . . . .	<b>14,137</b>	<b>15,106</b>	<b>17,806</b>	<b>17,468</b>	<b>17,137</b>	<b>16,971</b>	<b>17,298</b>	<b>17,445</b>
New-car sales . . . . .	9,300	8,636	8,852	8,422	8,102	7,615	7,505	7,667
Domestic . . . . .	6,897	7,129	6,833	6,323	5,871	5,527	5,350	5,480
Import . . . . .	2,403	1,507	2,019	2,099	2,231	2,087	2,155	2,187
New-truck sales . . . . .	4,838	6,469	8,954	9,046	9,035	9,356	9,793	9,778
Light . . . . .	4,560	6,081	8,492	8,696	8,713	9,028	9,361	9,281
Domestic . . . . .	3,957	5,691	7,651	7,718	7,647	7,801	8,115	8,065
Import . . . . .	603	391	841	978	1,066	1,227	1,246	1,216
Other . . . . .	278	388	462	350	322	328	432	497
Domestic-car production . . . . .	6,231	6,340	5,542	4,878	5,019	4,510	4,230	4,321
Avg. expenditure per new car <sup>1</sup> (dollar) . . . . .	14,371	17,959	20,600	20,945	21,248	21,336	21,627	22,021
Domestic (dollar) . . . . .	13,936	16,864	18,577	18,755	18,897	18,875	19,022	19,433
Import (dollar) . . . . .	15,510	23,202	27,447	27,539	27,436	27,851	28,095	28,529

<sup>1</sup> BEA estimate based on the manufacturer's suggested retail price.

Source: U.S. Bureau of Economic Analysis, *Survey of Current Business*, February 2001 and unpublished data. Data on unit sales and production are mainly from "Ward's Automotive Reports" published by Ward's Communications, Southfield, MI.

**Table 1032. Annual U.S. Motor Vehicle Production and Factory (Wholesale) Sales: 1990 to 2004**

[In thousands (9,767 represents 9,767,000) except as indicated. Factory sales can be greater than production total because of sales from previous year's inventory]

Item	1990	1995	1998	1999	2000	2001	2002	2003	2004
<b>Production, total</b> . . . . .	<b>9,767</b>	<b>11,995</b>	<b>12,003</b>	<b>13,025</b>	<b>12,774</b>	<b>11,425</b>	<b>12,280</b>	<b>12,087</b>	<b>11,960</b>
Passenger cars . . . . .	6,078	6,340	5,554	5,638	5,542	4,879	5,019	4,510	4,230
Commercial vehicles <sup>1</sup> . . . . .	3,690	5,655	6,448	7,387	7,231	6,546	7,261	7,577	7,731
Factory sales, commercial vehicles <sup>1</sup> . . . . .	3,725	5,713	6,435	6,699	7,022	6,224	6,964	7,143	7,467

<sup>1</sup> Includes trucks under 10,000 pounds gross vehicle weight rating (GVWR), such as compact and conventional pickups, sport utility vehicles, minivans and vans, and trucks and buses.

Source: U.S. Bureau of Transportation Statistics, *National Transportation Statistics*, annual. See Internet site <<http://www.bts.gov/publications/nationaltransportationstatistics/>>. Data supplied by *Ward's Motor Vehicle Facts & Figures 2005*.

**Table 1033. Retail Foodstores—Number and Sales by Type: 1990 to 2004**

[133.6 represents 133,600. Beginning 2000 data based on North American Industry Classification System (NAICS), 2002; 1990 based on Standard Industrial Classification (SIC) codes]

Type of foodstore	Number <sup>1</sup> (1,000)					Sales <sup>2</sup> (bil. dol.)					Percent distribution			
	1990	2000	2002	2003	2004	1990	2000	2002	2003	2004	Number		Sales	
											2000	2004	2000	2004
<b>Total</b> . . . . .	<b>133.6</b>	<b>119.6</b>	<b>120.0</b>	<b>120.2</b>	<b>120.5</b>	<b>335.8</b>	<b>417.3</b>	<b>435.7</b>	<b>446.4</b>	<b>463.1</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>
Grocery stores . . . . .	109.1	95.9	95.5	95.3	95.1	324.6	403.1	420.3	430.0	445.1	80.2	78.9	96.6	96.1
Supermarkets <sup>3</sup> . . . . .	24.5	21.9	20.3	21.1	21.0	261.7	310.3	336.3	310.4	318.0	18.3	17.4	74.4	68.7
Conventional . . . . .	13.2	7.2	4.4	4.1	3.6	92.3	58.3	62.4	57.6	59.0	6.0	3.0	14.0	12.7
Superstore <sup>4</sup> . . . . .	5.8	7.9	7.9	8.1	8.2	87.6	131.0	144.2	133.1	136.3	6.6	6.8	31.4	29.4
Warehouse <sup>5</sup> . . . . .	3.4	2.4	2.7	3.2	3.2	33.1	20.2	23.0	21.2	21.7	2.0	2.6	4.8	4.7
Combination food and drug <sup>6</sup> . . . . .	1.6	3.7	4.5	5.0	5.2	29.3	75.3	79.5	73.4	75.2	3.1	4.3	18.0	16.2
Super warehouse <sup>7</sup> . . . . .	0.3	0.5	0.5	0.5	0.5	12.6	16.0	18.8	15.5	15.9	0.4	0.4	3.8	3.4
Hypermarket <sup>8</sup> . . . . .	0.1	0.2	0.3	0.2	0.3	6.8	9.5	10.4	9.6	9.9	0.2	0.2	2.3	2.1
Convenience stores <sup>9</sup> . . . . .	28.0	28.2	29.4	29.4	30.4	20.3	19.2	20.9	21.0	22.6	23.6	25.2	4.6	4.9
Superette <sup>10</sup> . . . . .	56.6	45.8	45.8	44.8	43.8	42.5	73.6	63.1	98.6	104.5	38.3	36.3	17.6	22.6
Specialized food stores <sup>11</sup> . . . . .	24.5	23.7	24.5	24.9	25.4	11.2	14.2	15.4	16.4	18.0	19.8	21.1	3.4	3.9

<sup>1</sup> Estimated. <sup>2</sup> Includes nonfood items. <sup>3</sup> A grocery store, primarily self-service in operation, providing a full range of departments, and having at least \$2.5 million in annual sales in 1985 dollars. <sup>4</sup> Contains greater variety of products than conventional supermarkets, including specialty and service departments, and considerable nonfood (general merchandise) products. <sup>5</sup> Contains limited product variety and fewer services provided, incorporating case lot stocking and shelving practices. <sup>6</sup> Contains a pharmacy, a nonprescription drug department, and a greater variety of health and beauty aids than that carried by conventional supermarkets. <sup>7</sup> A larger warehouse store that offers expanded product variety and often service meat, deli, or seafood departments. <sup>8</sup> A very large store offering a greater variety of general merchandise—like clothes, hardware, and seasonal goods—and personal care products than other grocery stores. <sup>9</sup> A small grocery store selling a limited variety of food and nonfood products, typically open extended hours. <sup>10</sup> A grocery store, primarily self-service in operation, selling a wide variety of food and nonfood products with annual sales below \$2.5 million (1985 dollars). <sup>11</sup> Primarily engaged in the retail sale of a single food category such as meat and seafood stores and retail bakeries.

Source: U.S. Department of Agriculture, Economic Research Service, *The U.S. Food Marketing System, 2002*, Agricultural Economic Report 811, August 2002; and unpublished data.

**Table 1034. Food and Alcoholic Beverage Sales by Sales Outlet: 1990 to 2004**

[In billions of dollars (\$554.0 represents \$554,000,000,000)]

Sales outlet	1990	1995	1997	1998	1999	2000	2001	2002	2003	2004
<b>Food sales, total</b> <sup>1</sup> . . . . .	<b>554.0</b>	<b>653.6</b>	<b>714.3</b>	<b>742.2</b>	<b>779.5</b>	<b>808.7</b>	<b>838.5</b>	<b>851.7</b>	<b>886.8</b>	<b>943.0</b>
Food at home . . . . .	305.3	350.7	382.0	391.9	413.2	418.4	433.4	432.5	446.3	468.2
Food stores <sup>2</sup> . . . . .	256.4	276.2	289.9	292.4	301.9	306.3	316.3	315.7	326.1	340.2
Other stores <sup>3</sup> . . . . .	32.3	54.8	62.8	70.8	81.5	82.0	88.5	87.7	90.1	94.7
Home-delivered, mail order . . . . .	5.3	8.6	18.9	18.1	18.7	19.0	17.8	18.1	18.5	21.2
Farmers, manufacturers, wholesalers . . . . .	3.5	4.1	4.6	4.5	4.5	4.5	4.3	4.3	4.5	4.6
Home production and donations . . . . .	7.7	7.0	5.9	6.2	6.7	6.6	6.4	6.7	7.0	7.4
Food away from home <sup>4</sup> . . . . .	248.8	303.0	332.3	350.3	366.3	390.2	405.1	419.2	440.6	474.8
<b>Alcoholic beverage sales, total</b> . . . . .	<b>72.6</b>	<b>80.3</b>	<b>87.4</b>	<b>96.3</b>	<b>105.7</b>	<b>113.9</b>	<b>122.3</b>	<b>130.2</b>	<b>135.9</b>	<b>143.0</b>
Packaged alcoholic beverages . . . . .	38.0	41.5	44.7	48.5	52.2	53.6	55.9	58.5	59.0	61.4
Liquor stores . . . . .	18.6	19.0	20.9	22.4	23.8	26.0	26.9	28.2	28.6	30.1
Food stores . . . . .	10.8	12.3	12.8	14.1	15.1	15.6	16.6	17.0	17.6	18.5
All other . . . . .	8.6	10.3	11.0	12.0	13.3	12.0	12.4	13.3	12.8	12.8
Alcoholic drinks . . . . .	34.5	38.8	42.7	47.7	53.4	60.3	66.4	71.8	77.0	81.6
Eating and drinking places <sup>5</sup> . . . . .	26.6	30.3	33.5	36.1	38.8	42.7	45.6	48.5	51.4	55.8
Hotels and motels . . . . .	3.8	3.9	4.2	6.4	8.9	11.8	14.9	17.4	19.5	19.6
All other . . . . .	4.1	4.6	5.1	5.2	5.7	5.8	5.8	5.8	6.1	6.2

<sup>1</sup> Includes taxes and tips. <sup>2</sup> Excludes sales to restaurants and institutions. <sup>3</sup> Includes eating and drinking establishments, trailer parks, commissary stores, and military exchanges. <sup>4</sup> Includes food furnished and donations. <sup>5</sup> Includes tips.

Source: U.S. Department of Agriculture, Economic Research Service, "food cpi, prices, and expenditures: food expenditure tables"; published 15 November 2005; <<http://www.ers.usda.gov/briefing/CPIFoodAndExpenditures/Data/>>.

**Table 1035. Shopping Centers—Number, Gross Leasable Area, and Retail Sales by Gross Leasable Area: 1990 to 2005**

[4,390 represents 4,390,000,000. As of December 31. A shopping center is a group of architecturally unified commercial establishments built on a site that is planned, developed, owned, and managed as an operating unit related in its location, size, and type of shops to the trade area that the unit serves. The unit provides on-site parking in definite relationship to the types and total size of the stores. The data base attempts to include all centers with three or more stores. Estimates are based on a sample of data available on shopping center properties; for details, contact source]

Year	Total	Gross leasable area (square feet)					
		Less than 100,001	100,001–200,000	200,001–400,000	400,001–800,000	800,001–1,000,000	More than 1 million
<b>NUMBER</b>							
1990	36,515	23,231	8,756	2,781	1,102	288	357
1995	41,235	26,001	9,974	3,345	1,234	301	380
2000	45,115	28,062	10,958	3,935	1,424	326	410
2003	47,104	29,234	11,336	4,233	1,540	334	427
2004	47,835	29,710	11,471	4,315	1,573	335	430
2005	48,695	30,270	11,617	4,405	1,628	338	437
Percent distribution	100.0	62.2	23.9	9.0	3.3	0.7	0.9
Percent change, 2004–2005	1.8	1.9	1.3	2.1	3.5	0.9	1.6
<b>GROSS LEASABLE AREA</b>							
1990 (mil. sq. ft.)	4,390	1,125	1,197	734	618	259	457
1995 (mil. sq. ft.)	4,967	1,267	1,368	886	689	271	486
2000 (mil. sq. ft.)	5,566	1,383	1,514	1,059	790	294	526
2003 (mil. sq. ft.)	5,865	1,446	1,569	1,147	854	301	548
2004 (mil. sq. ft.)	5,953	1,469	1,588	1,171	872	302	552
2005 (mil. sq. ft.)	6,060	1,486	1,608	1,196	903	305	561
Percent distribution	100.0	24.5	26.5	19.7	14.9	5.0	9.3
Percent change, 2004–2005	1.8	1.2	1.3	2.2	3.6	0.9	1.6
<b>RETAIL SALES</b>							
1990 (bil. dol.)	706.4	205.1	179.5	108.0	91.7	45.1	77.0
1995 (bil. dol.)	893.8	259.6	227.1	136.4	115.8	57.0	97.8
2000 (bil. dol.)	1,181.1	342.8	300.0	180.5	152.8	75.2	129.8
2003 (bil. dol.)	1,339.2	388.5	340.1	204.8	173.1	85.2	147.5
2004 (bil. dol.)	1,432.6	415.5	363.8	219.2	185.1	91.1	158.0
2005 (bil. dol.)	1,530.4	443.8	388.6	234.2	197.6	97.3	168.9
Percent distribution	100.0	29.0	25.4	15.3	12.9	6.4	11.0
Percent change, 2004–2005	6.8	6.8	6.8	6.9	6.8	6.8	6.9

Source: National Research Bureau, Chicago, IL (copyright, 2006). Data published by International Council of Shopping Centers, <<http://www.icsc.org/>>.

**Table 1036. Shopping Centers—Gross Leasable Area and Retail Sales by State: 2005**

[6,060 represents 6,060,000,000. See headnote, Table 1035]

State	Gross leasable area, (mil. sq. ft.)	Retail sales (bil. dol.)	Retail sales per sq. ft. (dol.)	Percent change, 2004–2005		State	Gross leasable area, (mil. sq. ft.)	Retail sales (bil. dol.)	Retail sales per sq. ft. (dol.)	Percent change, 2004–2005	
				Gross leasable area	Retail sales					Gross leasable area	Retail sales
<b>U.S. . .</b>	<b>6,060</b>	<b>1,530.4</b>	<b>253</b>	<b>1.8</b>	<b>6.8</b>						
AL . . . . .	84	21.7	258	0.8	5.8	MO . . . . .	129	33.0	255	1.9	6.5
AK . . . . .	8	3.3	429	–	8.5	MT . . . . .	10	3.0	293	–	6.8
AZ . . . . .	150	36.8	245	3.2	7.0	NE . . . . .	40	8.3	207	1.7	6.3
AR . . . . .	41	10.2	252	5.7	5.4	NV . . . . .	64	10.2	158	3.3	7.4
CA . . . . .	755	182.8	242	1.6	6.7	NH . . . . .	27	7.6	283	0.1	9.9
CO . . . . .	125	35.3	282	4.9	7.6	NJ . . . . .	191	43.9	230	1.8	7.7
CT . . . . .	102	29.8	293	0.7	8.3	NM . . . . .	32	9.1	281	–	6.0
DE . . . . .	25	6.9	280	4.0	8.2	NY . . . . .	266	65.2	245	0.3	6.6
DC . . . . .	11	2.5	237	–	6.7	NC . . . . .	207	42.1	203	3.6	6.5
FL . . . . .	488	144.5	296	2.3	7.6	ND . . . . .	10	3.2	313	–	9.4
GA . . . . .	205	45.5	222	1.9	6.4	OH . . . . .	270	59.9	222	1.1	6.3
HI . . . . .	21	7.4	346	2.0	10.1	OK . . . . .	63	17.8	284	1.3	5.1
ID . . . . .	20	4.6	228	0.1	5.7	OR . . . . .	63	14.3	227	1.5	7.4
IL . . . . .	282	63.4	225	1.3	7.2	PA . . . . .	270	59.8	221	1.3	6.9
IN . . . . .	132	30.7	232	1.2	6.2	RI . . . . .	24	5.6	237	2.8	6.9
IA . . . . .	52	10.9	208	2.9	6.4	SC . . . . .	95	22.3	235	2.8	6.2
KS . . . . .	62	16.7	268	1.1	6.3	SD . . . . .	8	1.9	244	9.0	6.3
KY . . . . .	71	19.8	279	1.0	6.1	TN . . . . .	142	33.5	237	1.3	6.6
LA . . . . .	92	26.9	291	2.4	6.3	TX . . . . .	410	127.0	310	2.8	6.5
ME . . . . .	19	6.8	351	–	8.6	UT . . . . .	41	9.0	219	1.5	5.7
MD . . . . .	136	36.8	271	1.1	6.8	VT . . . . .	9	2.8	318	–	8.2
MA . . . . .	123	35.7	291	1.8	7.4	VA . . . . .	187	47.9	256	1.4	7.2
MI . . . . .	155	37.0	238	0.9	6.6	WA . . . . .	107	26.7	249	0.8	7.1
MN . . . . .	76	20.7	272	1.7	6.8	WV . . . . .	23	5.1	216	–	5.2
MS . . . . .	48	11.0	230	4.5	4.9	WI . . . . .	82	21.7	264	0.7	6.9
						WY . . . . .	6	1.9	308	–	5.8

– Represents zero.  
Source: National Research Bureau, Chicago, IL (copyright, 2006). Data published by International Council of Shopping Centers, <<http://www.icsc.org/>>.

**Table 1037. Wholesale Trade—Establishments, Employees, and Payroll: 2003**

[432.5 represents 432,500. Covers establishments with payroll. Employees are for the week including March 12. Excludes most government employees, railroad employees, and self-employed persons. Kind-of-business classification based on North American Industry Classification System (NAICS), 2002; see text, Section 15. For statement on methodology, see Appendix III]

Kind of business	2002 NAICS code	Establishments (1,000)	Employees (1,000)	Payroll (bil. dol.)
<b>Wholesale trade</b>	<b>42</b>	<b>432.5</b>	<b>5,864</b>	<b>272.2</b>
<b>Merchant wholesalers, durable goods</b>	<b>423</b>	<b>254.0</b>	<b>3,313</b>	<b>162.0</b>
Motor vehicle/motor vehicle parts & supplies wholesale	4231	26.0	364	14.1
Furniture & home furnishings wholesale	4232	13.8	162	6.6
Lumber & other construction materials wholesale	4233	18.0	236	10.0
Professional & commercial equipment & supplies wholesale	4234	36.4	703	42.6
Metal & mineral (except petroleum) wholesale	4235	10.7	147	6.7
Electrical goods wholesale	4236	31.4	469	29.1
Hardware, & plumbing & heating equipment & supplies wholesale	4237	19.0	212	9.3
Machinery, equipment & supplies wholesale	4238	62.2	688	30.8
Miscellaneous durable goods wholesale	4239	36.6	330	12.8
<b>Merchant wholesalers, nondurable goods</b>	<b>424</b>	<b>138.9</b>	<b>2,288</b>	<b>99.3</b>
Paper & paper products wholesale	4241	12.9	215	8.8
Drugs & druggists' sundries wholesale	4242	7.7	252	16.6
Apparel, piece goods, & notions wholesale	4243	17.3	197	9.1
Grocery & related products wholesale	4244	35.2	757	29.3
Farm product raw materials wholesale	4245	7.3	65	2.2
Chemical & allied products wholesale	4246	13.1	146	7.6
Petroleum & petroleum products wholesale	4247	7.7	105	4.7
Beer/wine/distilled alcoholic beverages wholesale	4248	4.3	169	7.7
Miscellaneous nondurable goods wholesale	4249	33.4	383	13.4
<b>Wholesale electronic markets and agents and brokers</b>	<b>425</b>	<b>39.7</b>	<b>264</b>	<b>10.8</b>

Source: U.S. Census Bureau, "County Business Patterns"; <<http://www.census.gov/epcd/cbp/view/cbpview.html>>.

**Table 1038. Merchant Wholesale Trade Sales—Total and E-Commerce: 2004**

[3,296,520 represents \$3,296,520,000,000. Covers only businesses with paid employees. Excludes manufacturers' sales branches and offices. Based on the Annual Trade Survey, see Appendix III]

Kind of business	2002 NAICS code <sup>1</sup>	Value of sales (mil. dol.)		E-commerce as percent of total sales	Percent distribution of E-commerce sales
		Total	E-commerce		
<b>Merchant wholesale trade, total</b>	<b>42</b>	<b>3,296,520</b>	<b>451,574</b>	<b>13.7</b>	<b>100.0</b>
<b>Durable goods</b>	<b>423</b>	<b>1,654,621</b>	<b>198,597</b>	<b>12.0</b>	<b>44.0</b>
Motor vehicles, parts and supplies	4231	277,765	74,832	26.9	16.6
Furniture and home furnishings	4232	58,298	7,340	12.6	1.6
Lumber and other construction materials	4233	128,624	5,517	4.3	1.2
Professional & commercial equipment & supplies	4234	296,276	43,669	14.7	9.7
Computer, peripheral equipment, and software	42343	157,547	23,246	14.8	5.1
Metals and minerals, excluding petroleum	4235	121,160	(S)	(S)	(S)
Electrical goods	4236	253,761	23,699	9.3	5.2
Hardware, and plumbing and heating equipment and supplies	4237	77,524	9,993	12.9	2.2
Machinery, equipment and supplies	4238	260,190	13,418	5.2	3.0
Miscellaneous durable goods	4239	181,023	18,767	10.4	4.2
<b>Nondurable goods</b>	<b>424</b>	<b>1,641,899</b>	<b>252,977</b>	<b>15.4</b>	<b>56.0</b>
Paper and paper products	4241	81,584	6,474	7.9	1.4
Drugs and druggists' sundries	4242	296,556	155,170	52.3	34.4
Apparel, piece goods, and notions	4243	108,432	23,092	21.3	5.1
Groceries and related products	4244	409,743	38,582	9.4	8.5
Farm product raw materials	4245	122,997	4,138	3.4	0.9
Chemical and allied products	4246	76,369	(D)	(D)	(D)
Petroleum and petroleum products	4247	274,942	10,496	3.8	2.3
Beer, wine, and distilled alcoholic beverages	4248	85,607	(D)	(D)	(D)
Miscellaneous nondurable goods	4249	185,669	9,011	4.9	2.0

D Data withheld to avoid disclosing data of individual companies. S Figure does not meet publication standards. <sup>1</sup> North American Industry Classification System, 2002; see text, Section 15.

Source: U.S. Census Bureau, "E-Stats, 2004 E-commerce Multi-sector Report"; published 25 May 2006; <<http://www.census.gov/eos/www/ebusiness614.htm>>.

**Table 1039. Merchant Wholesalers—Summary: 1995 to 2005**

[In billions of dollars (2,159.0 represents \$2,159,000,000,000), except ratios. Inventories and inventories/sales ratios, as of December, seasonally adjusted. Excludes manufacturers' sales branches and offices. Data reflect latest revision. Based on data from the Annual Wholesale Trade Survey and the Monthly Wholesale Trade Survey; see Appendix III]

Kind of business	2002 NAICS code	1995	2000	2001	2002	2003	2004	2005
		<b>SALES</b>						
<b>Merchant wholesalers</b>	<b>42</b>	<b>2,159.0</b>	<b>2,814.6</b>	<b>2,785.2</b>	<b>2,835.5</b>	<b>2,962.3</b>	<b>3,296.5</b>	<b>3,550.1</b>
<b>Durable goods</b>	<b>423</b>	<b>1,141.7</b>	<b>1,486.7</b>	<b>1,422.2</b>	<b>1,421.5</b>	<b>1,448.9</b>	<b>1,654.6</b>	<b>1,760.7</b>
Motor vehicles, parts, and supplies	4231	169.7	222.2	234.9	251.9	257.3	277.8	293.8
Furniture and home furnishings	4232	36.6	52.7	52.4	53.5	54.8	58.3	61.1
Lumber and construction materials	4233	66.3	87.2	89.7	95.1	105.7	128.6	132.3
Professional and commercial equipment	4234	197.9	282.2	267.8	272.5	272.6	296.3	306.2
Computer, peripheral equipment, and software	42343	(NA)	174.8	153.8	150.6	144.3	157.5	159.2
Metals and minerals, except petroleum	4235	87.0	93.8	84.8	81.7	81.4	121.2	133.5
Electrical and electronic goods	4236	186.6	260.0	231.9	223.0	227.1	253.8	264.3
Hardware, plumbing and heating equipment	4237	56.4	72.1	69.0	70.4	71.2	77.5	84.1
Machinery, equipment and supplies	4238	191.3	256.1	247.2	227.8	230.8	260.2	292.0
Miscellaneous durable goods	4239	149.9	160.3	144.4	145.6	148.0	181.0	193.8
<b>Nondurable goods</b>	<b>424</b>	<b>1,017.3</b>	<b>1,327.9</b>	<b>1,363.0</b>	<b>1,414.0</b>	<b>1,513.3</b>	<b>1,641.9</b>	<b>1,789.4</b>
Paper and paper products	4241	66.1	77.8	76.2	72.6	73.9	81.6	88.8
Drugs and druggists' sundries	4242	83.7	176.0	210.7	245.6	273.5	296.6	326.9
Apparel, piece goods, and notions	4243	67.6	96.5	99.0	105.8	104.4	108.4	115.8
Grocery and related products	4244	309.0	374.7	377.2	385.9	405.3	409.7	424.2
Farm-product raw materials	4245	125.5	102.7	100.9	103.4	115.1	123.0	107.8
Chemicals and allied products	4246	50.3	62.3	64.2	67.7	69.7	76.4	87.4
Petroleum and petroleum products	4247	126.5	195.8	191.5	192.7	225.7	274.9	342.1
Beer, wine, and distilled beverages	4248	52.5	71.3	74.9	79.2	82.2	85.6	94.5
Miscellaneous nondurable goods	4249	136.0	170.9	168.5	161.1	163.4	185.7	202.0
<b>INVENTORIES</b>								
<b>Merchant wholesalers</b>	<b>42</b>	<b>238.4</b>	<b>309.8</b>	<b>298.4</b>	<b>302.5</b>	<b>308.0</b>	<b>338.2</b>	<b>362.1</b>
<b>Durable goods</b>	<b>423</b>	<b>154.1</b>	<b>202.0</b>	<b>185.7</b>	<b>185.4</b>	<b>187.8</b>	<b>213.0</b>	<b>228.9</b>
Motor vehicles, parts, and supplies	4231	23.0	28.9	27.4	29.7	30.9	32.5	35.1
Furniture and home furnishings	4232	4.9	6.6	6.3	6.7	7.1	7.5	7.9
Lumber and construction materials	4233	6.7	8.8	8.8	9.2	10.9	14.0	15.5
Professional and commercial equipment	4234	23.6	28.5	25.2	26.0	26.3	28.6	29.2
Computer, peripheral equipment and software	42343	(NA)	12.3	9.6	9.4	10.0	10.8	10.6
Metals and minerals, except petroleum	4235	11.0	13.5	12.1	12.3	12.5	19.7	18.7
Electrical and electronic goods	4236	23.9	31.6	26.8	25.5	24.8	27.0	28.3
Hardware, plumbing and heating equipment	4237	8.7	11.6	11.0	11.0	11.1	12.2	13.7
Machinery, equipment and supplies	4238	36.1	52.0	50.0	47.2	45.4	50.6	57.9
Miscellaneous durable goods	4239	16.2	20.5	18.2	17.7	18.9	21.0	22.6
<b>Nondurable goods</b>	<b>424</b>	<b>84.3</b>	<b>107.8</b>	<b>112.6</b>	<b>117.1</b>	<b>120.2</b>	<b>125.2</b>	<b>133.1</b>
Paper and paper products	4241	5.3	6.8	6.1	5.8	5.9	6.8	7.4
Drugs and druggists' sundries	4242	10.4	23.2	29.7	31.0	31.2	31.0	29.0
Apparel, piece goods, and notions	4243	11.6	14.1	14.4	14.9	14.2	14.7	15.7
Grocery and related products	4244	18.1	20.8	19.9	21.3	21.6	22.6	24.6
Farm-product raw materials	4245	10.6	9.4	9.4	9.8	12.2	9.5	11.4
Chemicals and allied products	4246	4.9	6.1	6.3	6.8	6.9	7.5	8.2
Petroleum and petroleum products	4247	4.3	4.6	4.4	4.8	5.0	7.0	9.0
Beer, wine, and distilled beverages	4248	5.1	7.1	6.9	7.6	7.8	8.3	9.1
Miscellaneous nondurable goods	4249	13.9	15.7	15.6	15.2	15.5	17.8	18.7
<b>INVENTORIES/SALES RATIO</b>								
<b>Merchant wholesalers</b>	<b>42</b>	<b>1.28</b>	<b>1.29</b>	<b>1.31</b>	<b>1.26</b>	<b>1.20</b>	<b>1.18</b>	<b>1.17</b>
<b>Durable goods</b>	<b>423</b>	<b>1.55</b>	<b>1.65</b>	<b>1.61</b>	<b>1.59</b>	<b>1.49</b>	<b>1.47</b>	<b>1.49</b>
Motor vehicles, parts, and supplies	4231	1.60	1.53	1.39	1.40	1.35	1.38	1.36
Furniture and home furnishings	4232	1.60	1.49	1.46	1.57	1.53	1.51	1.47
Lumber and construction materials	4233	1.21	1.21	1.12	1.19	1.17	1.27	1.29
Professional and commercial equipment	4234	1.33	1.28	1.16	1.15	1.12	1.12	1.10
Computer, peripheral equipment and software	42343	(NA)	0.93	0.79	0.76	0.80	0.77	0.78
Metals and minerals, except petroleum	4235	1.53	1.73	1.87	1.92	1.69	1.77	1.59
Electrical and electronic goods	4236	1.47	1.44	1.45	1.38	1.27	1.24	1.25
Hardware, plumbing and heating equipment	4237	1.73	1.93	1.87	1.95	1.85	1.85	1.84
Machinery, equipment and supplies	4238	2.06	2.49	2.59	2.54	2.31	2.13	2.24
Miscellaneous durable goods	4239	1.27	1.55	1.59	1.49	1.43	1.26	1.36
<b>Nondurable goods</b>	<b>424</b>	<b>0.96</b>	<b>0.92</b>	<b>1.01</b>	<b>0.95</b>	<b>0.92</b>	<b>0.89</b>	<b>0.85</b>
Paper and paper products	4241	0.96	1.02	1.01	0.95	0.93	0.95	0.95
Drugs and druggists' sundries	4242	1.40	1.46	1.54	1.46	1.32	1.23	1.01
Apparel, piece goods, and notions	4243	1.98	1.69	1.72	1.75	1.58	1.54	1.52
Grocery and related products	4244	0.68	0.64	0.63	0.65	0.65	0.65	0.68
Farm-product raw materials	4245	1.02	1.05	1.23	0.98	1.13	1.01	1.33
Chemicals and allied products	4246	1.12	1.12	1.18	1.23	1.16	1.10	1.07
Petroleum and petroleum products	4247	0.40	0.24	0.32	0.26	0.25	0.29	0.28
Beer, wine, and distilled beverages	4248	1.14	1.17	1.06	1.09	1.11	1.11	1.14
Miscellaneous nondurable goods	4249	1.16	1.07	1.16	1.13	1.07	1.09	1.10

NA Not available. <sup>1</sup> North American Industry Classification System, 2002; see text, Section 15.

Source: U.S. Census Bureau, *Current Business Reports, Series (BW/05-A), Annual Revision of Monthly Wholesale Distributors: Sales and Inventories: January 1992 Through January 2006*. See also <<http://www.census.gov/svsd/www/whitab.html>>.