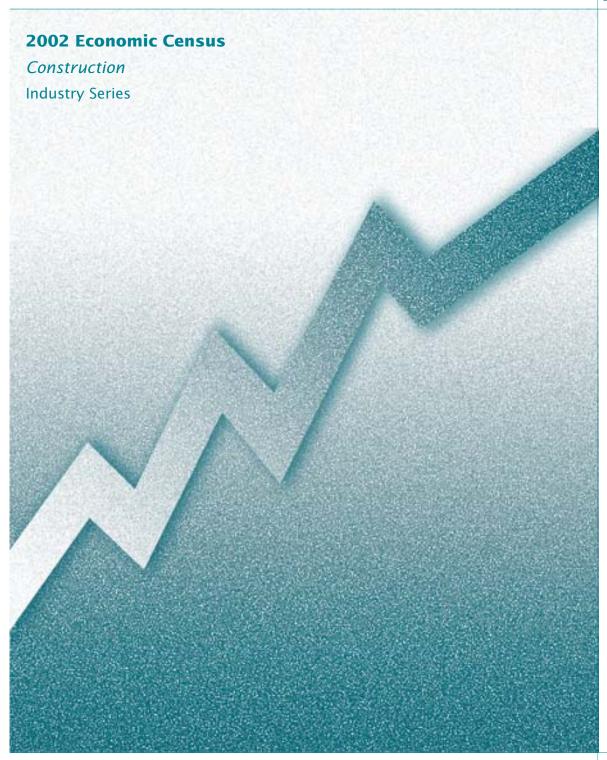
# Site Preparation Contractors: 2002

Issued December 2004

EC02-23I-238910





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#### **2002 Economic Census**

Construction
Industry Series





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-- Not applicable for this report.

#### Introduction to the Economic Census

#### PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in "2" and "7."

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the federal government use the data to monitor economic activity and to assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

#### INDUSTRY CLASSIFICATIONS

Data from the 2002 Economic Census are published primarily according to the 2002 North American Industry Classification System (NAICS). NAICS was first adopted in the United States, Canada, and Mexico in 1997. The 2002 Economic Census covers the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information
52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Food Services
81	Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), largely covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 100 subsectors (three-digit codes), 317 industry groups (four-digit codes), and, as implemented in the United States, 1,179 industries (six-digit codes).

#### RELATIONSHIP TO HISTORICAL INDUSTRY CLASSIFICATIONS

Prior to the 1997 Economic Census, data were published according to the Standard Industrial Classification (SIC) system. While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The 1997 Economic Census *Bridge Between NAICS and SIC* demonstrates the relationships between NAICS and SIC industries. Where changes are significant, it may not be possible to construct time series that include data for points both before and after 1997.

Most industry classifications remained unchanged between 1997 and 2002, but NAICS 2002 includes substantial revisions within the construction and wholesale trade sectors, and a number of revisions for the retail trade and information sectors. These changes are noted in industry definitions and will be demonstrated in the *Bridge Between NAICS 2002 and NAICS 1997*.

For 2002, data for enterprise support establishments (those functioning primarily to support the activities of their company's operating establishments, such as a warehouse or a research and development laboratory) are included in the industry that reflects their activities (such as warehousing). For 1997, such establishments were termed auxiliaries and were excluded from industry totals.

#### **BASIS OF REPORTING**

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company. (For selected industries, only payroll, employment, and classification are collected for individual establishments, while other data are collected on a consolidated basis.)

#### **GEOGRAPHIC AREA CODING**

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for states, metropolitan and micropolitan statistical areas, counties, and corporate municipalities (places) including cities, towns, townships, villages, and boroughs. Respondents were required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from administrative sources is used as a basis for coding.

#### **AVAILABILITY OF ADDITIONAL DATA**

All results of the 2002 Economic Census are available on the Census Bureau Internet site (www.census.gov) and on digital versatile discs (DVD-ROMs) for sale by the Census Bureau. The American FactFinder system at the Internet site allows selective retrieval and downloading of the data. For more information, including a description of reports being issued, see the Internet site, write to the U.S. Census Bureau, Washington, DC 20233-6100, or call Customer Services at 301-763-4100.

#### HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart

from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some service trades in 1933. Censuses of construction, manufacturing, and the other business censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated, providing comparable census data across economic sectors and using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census report forms.

The range of industries covered in the economic census expanded between 1967 and 2002. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity. New for 2002 is coverage of four industries classified in the agriculture, forestry, and fishing sector under the SIC system: landscape architectural services, landscaping services, veterinary services, and pet care services.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. Reports for 1997 were published primarily on the Internet and copies of 1992 reports are also available there. CD-ROMs issued from the 1987, 1992, and 1997 Economic Censuses contain databases that include all or nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

#### **SOURCES FOR MORE INFORMATION**

More information about the scope, coverage, classification system, data items, and publications for the 2002 Economic Census and related surveys is published in the *Guide to the 2002 Economic Census* at www.census.gov/econ/census02/guide. More information on the methodology, procedures, and history of the census will be published in the *History of the 2002 Economic Census* at www.census.gov/econ/www/history.html.

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#### Construction

#### **SCOPE**

The Construction sector (sector 23) comprises establishments primarily engaged in the construction of buildings or engineering projects (e.g., highways and utility systems). Establishments primarily engaged in the preparation of sites for new construction and establishments primarily engaged in subdividing land for sale, as building sites also are included in this sector.

Construction work done may include new work, additions, alterations, or maintenance and repairs. Activities of these establishments generally are managed at a fixed place of business, but they usually perform construction activities at multiple project sites. Production responsibilities for establishments in this sector are usually specified in (1) contracts with the owners of construction projects (prime contracts) or (2) contracts with other construction establishments (subcontracts).

Establishments primarily engaged in contracts that include responsibility for all aspects of individual construction projects are commonly known as general contractors, but also may be known as design-builders, construction managers, turnkey contractors, or (in cases where two or more establishments jointly secure a general contract) joint-venture contractors. Construction managers that provide oversight and scheduling only (i.e., agency) as well as construction managers that are responsible for the entire project (i.e., at risk) are included as general contractor type establishments. Establishments of the "general contractor type" frequently arrange construction of separate parts of their projects through subcontracts with other construction establishments.

Establishments primarily engaged in activities to produce a specific component (e.g., masonry, painting, and electrical work) of a construction project are commonly known as specialty trade contractors. Activities of specialty trade contractors are usually subcontracted from other construction establishments but, especially in remodeling and repair construction, the work may be done directly for the owner of the property.

Establishments primarily engaged in activities to construct buildings to be sold on sites that they own are known as operative builders, but also may be known as speculative builders or merchant builders. Operative builders produce buildings in a manner similar to general contractors, but their production processes also include site acquisition and securing of financial backing. Operative builders are most often associated with the construction of residential buildings. Like general contractors, they may subcontract all or part of the actual construction work on their buildings.

There are substantial differences in the types of equipment, work force skills, and other inputs required by establishments in this sector. To highlight these differences and variations in the underlying production functions, this sector is divided into three subsectors.

Subsector 236, Construction of Buildings, comprises establishments of the general contractor type and operative builders involved in the construction of buildings. Subsector 237, Heavy and Civil Engineering Construction, comprises establishments involved in the construction of engineering projects. Subsector 238, Specialty Trade Contractors, comprises establishments engaged in specialty trade activities generally needed in the construction of all types of buildings.

**Exclusions.** Force account construction is construction work performed by an enterprise primarily engaged in some business other than construction for its own account and use, using employees of the enterprise. This activity is not included in the construction sector unless the construction work performed is the primary activity of a separate establishment of the enterprise.

The installation and the ongoing repair and maintenance of telecommunications and utility networks is excluded from construction when the establishments performing the work are not independent contractors. Although a growing proportion of this work is subcontracted to independent contractors in the Construction Sector, the operating units of telecommunications and utility companies performing this work are included with the telecommunications or utility activities.

The tabulations for this sector do not include central administrative offices, warehouses, or other establishments that serve construction establishments within the same organization. Data for such establishments are classified according to the nature of the service they provide. For example, separate headquarters establishments are reported in NAICS Sector 55, Management of Companies and Enterprises.

The reports described below exclude establishments of firms with no paid employees. These "nonemployers," typically self-employed individuals or partnerships operating businesses that they have not chosen to incorporate, are reported separately in *Nonemployer Statistics*. The contribution of nonemployers, relatively large for this sector, may be examined at www.census.gov/nonemployerimpact.

**Definitions.** Industry categories are defined in Appendix B, NAICS Codes, Titles, and Descriptions. Other terms are defined in Appendix A, Explanation of Terms.

#### REPORTS

The following reports provide statistics on this sector.

**Industry Series.** There are 31 reports, each covering a single NAICS industry (six-digit code). These reports include such statistics as number of establishments, employment, payroll, value added by construction, cost of materials, value of construction work, value of business done, capital expenditures, etc. The industry reports also include selected statistics for states. While most of the state data in the industry series reports are by physical location of the establishment, some data are available by reported location of the construction work. The data in industry reports are preliminary and subject to change in the following reports.

**Geographic Area Series.** There are 51 separate reports, one for each state and the District of Columbia. Each state report present similar statistics at the "all construction" level for each state.

#### **Subject Series:**

- **Industry General Summary.** This report contains industry statistics summarized in one report. It includes higher levels of aggregation than the industry reports, as well as revisions to the data made after the release of the industry reports.
- Industry Kind Of Business and Type of Construction Summary. This report contains industry kind of business and types of construction statistics summarized in one report. It includes higher levels of aggregation than the industry reports, as well as revisions to the data made after the release of the industry reports.
- **Geographic Area Summary.** This report contains industry and geographic area statistics summarized in one report. It includes higher levels of aggregation than the industry and state reports, as well as revisions to the data made after the release of the industry and state reports.

**Other reports.** Data for this sector are also included in reports with multisector coverage, including *Nonemployer Statistics, Comparative Statistics, Bridge Between 2002 NAICS and 1997 NAICS, Business Expenses,* and the Survey of Business Owners reports.

#### **GEOGRAPHIC AREAS COVERED**

- 1. The United States as a whole.
- 2. States and the District of Columbia.

- 3. Census regions. The regions are made up of groups of states as follows:
  - a. Northeast region: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, Vermont
  - b. Midwest region: Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota, Wisconsin
  - c. South region: Alabama, Arkansas, Delaware, District of Columbia, Florida, Georgia, Kentucky, Louisiana, Maryland, Mississippi, North Carolina, Oklahoma, South Carolina, Tennessee, Texas, Virginia, West Virginia
  - d. West region: Alaska, Arizona, California, Colorado, Hawaii, Idaho, Montana, Nevada, New Mexico, Oregon, Utah, Washington, Wyoming

#### **DOLLAR VALUES**

All dollar values presented are expressed in current dollars; i.e., 2002 data are expressed in 2002 dollars, and 1997 data, in 1997 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

#### COMPARABILITY OF THE 1997 AND 2002 ECONOMIC CENSUSES

Both the 2002 Economic Census and the 1997 Economic Census present data based on the North American Industry Classification System (NAICS). There were substantial revisions made to the entire construction sector, for 2002. These changes are:

- 1. Each subsector has been reclassified in 2002 to:
  - 236—Construction of Buildings
  - 237—Heavy and Civil Engineering Construction
  - 238—Specialty Trade Contractors
- 2. Adopted several mining industries:
  - oil and gas pipeline and related structures construction, now in Industry 237120
  - site preparation and related construction activities on a contract or fee basis, now in Industry 238910.

More detailed information of NAICS changes from 1997 to 2002, may be examined at http://www.census.gov/epcd/naics02/n02ton97.htm.

In addition, there have been several additional data tables added, which did not exist in 1997. These tables for 2002 include e-commerce value of business done and leased and nonleased detail employment statistics by subsectors. Also included is housing starts by single NAICS industry (six-digit code).

#### **RELIABILITY OF DATA**

All data compiled for this sector are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, processing, and estimation for missing or misreported data.

No direct measurement of these effects has been obtained except for estimation for missing or misreported data, as by the percentages shown in the tables. Precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors. More information on the reliability of the data is included in Appendix C, Methodology.

#### **DISCLOSURE**

In accordance with federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or company. However, the number of establishments in a specific industry or geographic area is not considered a disclosure; therefore, this information may be released even though other information is withheld. Techniques employed to limit disclosure are discussed at www.census.gov/epcd/ec02/disclosure.htm.

#### AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

The U.S. Census Bureau's monthly Construction Reports, Series C30, Value of New Construction Put in Place contain data related to construction sector census data. The main difference is that the C30 series covers all new construction put in place without regard to who is performing the construction activity. The construction sector census data covers both new construction and maintenance and repair work done by establishments classified in the construction industries. Significant amounts of construction are done by establishments classified outside of construction (real estate, manufacturing, utilities, and communications, for example), as both "force account" construction and construction done for others. In addition, the C30 series includes constructionrelated expenses such as architectural and engineering costs and the costs of materials supplied by owners that are normally not reflected in construction sector census data.

Data contained in the 2002 construction sector may also differ from industry data in Employment and Earnings Statistics, published by the Bureau of Labor Statistics and Statistics of Income, published by the Internal Revenue Service. These differences arise from varying definitions of scope, coverage, timing, classification, and methodology.

In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county, and Statistics of U.S. Businesses provides annual statistics classified by the employment size of the enterprise, further classified by industry for the United States, and by broader categories for states and metropolitan areas.

#### **CONTACTS FOR DATA USERS**

Questions about these data may be directed to the U.S. Census Bureau, Manufacturing & Construction Division, Information Services Center, 301-763-4673 or ask.census.gov.

#### ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with these data:

- Standard error of 100 percent or more
- Withheld to avoid disclosing data of individual companies; data are included in higher level totals D
- F Exceeds 100 percent because data include establishments with payroll exceeding revenue
- Ν Not available or not comparable
- S Withheld because estimates did not meet publication standards
- Χ Not applicable
- Z Less than half the unit shown
- a 0 to 19 employees
- b 20 to 99 employees
- C 100 to 249 employees
- 250 to 499 employees e
- f 500 to 999 employees
- 1.000 to 2.499 employees g
- h 2,500 to 4,999 employees
- 5,000 to 9,999 employees i 10,000 to 24,999 employees
- ĸ 25,000 to 49,999 employees

50,000 to 99,999 employees

100,000 employees or more m

U.S. Census Bureau, 2002 Economic Census

10 to 19 percent estimated 20 to 29 percent estimated р q r

Revised

S

nsk

Sampling error exceeds 40 percent Not specified by kind Represents zero (page image/print only) Consolidated city Independent city

(CC) (IC)

2002 Economic Census Construction xiii

#### Table 1. Industry Statistics on 2002 NAICS Basis Distributed Among 1997 NAICS-Based Industries for the United States: 2002

[Thousand dollars unless otherwise noted. Detail may not add to total because of rounding. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, and nonsampling error, see note at end of table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For detailed title descriptions, see Appendix F]

2002 NAICS code	1997 bridge code	Industry or bridge	Number of estab- lishments	Total number of employees	Total payroll	Value of construction work <sup>1</sup>	Net value of construction work	Value added	Cost of materials, components, supplies, and fuels	Capital expenditures, other than land
			Α	В	С	D	Е	F	G	Н
238910		Site preparation contractors	30 496	285 430	9 702 430	37 442 354	32 286 385	23 114 914	9 706 114	2 325 052
	21311200	Support activities for oil and gas operations (pt)	176	3 673	129 301	400 116	358 857	305 832	71 556	31 968
	21311300	Support activities for coal mining (pt)	83	848	28 416	86 985	82 590	66 770	D	D
	21311400	Support activities for metal mining (pt)	10	156	7 086	27 988	24 562	20 727	D	D
	21311500	Support activities for nonmetallic mining, except fuels (pt)	20	626	21 532	67 046	56 341	52 113	D	D
	23491000	Water, sewer, and pipeline construction (pt) .	1 327	5 600	154 487	607 294	576 266	371 685	215 139	22 387
	23499000	All other heavy construction (pt)	6 781	75 428	2 603 047	10 595 897	9 004 424	6 151 557	2 961 537	569 103
	23593000	Excavation contractors	19 666	166 969	5 671 320	22 106 373	19 000 097	13 523 157	5 805 023	1 531 195
	23594000	Wrecking and demolition contractors	2 097	28 540	944 587	3 143 854	2 795 180	2 314 188	530 401	137 193
	23599000	All other special trade contractors (pt)	338	3 589	142 655	406 801	388 067	308 887	81 784	17 598

<sup>1</sup> For the 2002 Economic Census, the definition of value of construction work has been modified from the 1997 Economic Census definition. See Appendix A for the modified definition.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain sampling errors and nonsampling errors. Data users who create their own estimates using data from American FactFinder tables should cite the Census Bureau as the source of the original data only. For explanation of terms, see Appendix A. For full technical documentation, see Appendix C.

#### Table 2. Employment Statistics for Establishments by State: 2002

[Detail may not add to total because of rounding. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and geographical definitions, see note at end of table. For information on geographic areas followed by \*, see Appendix D. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

		Number of	employees	١	Number of cons	truction workers	Pa (thousan	Relative standard		
Location of establishment	Number of estab- lishments	Total	Con- struction workers	January to March	April to June	July to September	October to December	Total	Con- struction workers	error of estimate (percent) for column—
	А	В	С	D	E	F	G	н	ı	В
238910, Site preparation contractors										
United States	30 496	285 430	223 045	S	226 487	239 723	227 124	9 702 430	7 111 989	1
	387	4 617	3 660	3 543	3 691	3 832	3 574	115 527	82 656	9
	222	1 371	D	691	1 377	1 490	D	52 049	43 022	11
	564	6 012	4 787	4 451	4 627	5 156	4 914	198 146	143 105	8
	279	1 557	1 193	1 058	1 219	1 225	1 270	39 866	29 062	11
	1 876	30 599	24 712	22 836	24 451	26 220	25 342	1 228 241	924 360	6
Colorado . Connecticut . Delaware . District of Columbia . Florida	962	8 617	6 817	6 282	7 046	7 348	6 592	293 957	218 900	8
	557	4 342	3 371	2 949	3 430	3 550	3 556	191 010	133 042	8
	82	D	772	743	777	796	774	32 617	24 597	S
	3	D	D	D	D	D	D	D	D	S
	1 359	14 044	10 967	10 658	10 973	11 130	11 106	402 842	291 161	7
Georgia	933	8 027	6 239	5 875	6 258	6 384	6 438	260 212	190 104	5
Hawaii	53	1 409	1 138	1 044	1 131	1 222	1 156	61 243	47 247	6
Idaho.	331	1 868	1 407	1 109	1 360	1 635	1 524	47 122	34 165	12
Illinois	1 010	12 196	9 207	7 967	9 481	9 866	9 513	518 608	380 863	6
Indiana	859	7 020	5 515	4 858	5 608	6 066	5 529	227 994	168 846	7
lowa Kansas	320 227 426 168 405	2 145 2 911 3 291 4 213 3 796	1 629 2 410 2 535 3 395 2 647	1 181 2 386 2 427 3 250 2 201	1 684 2 454 2 708 3 441 2 639	1 905 2 448 2 626 3 407 2 896	1 744 2 350 2 379 3 482 2 852	74 159 98 698 98 296 124 957 110 092	56 107 74 857 78 067 93 437 70 365	10 13 10 10 7
Maryland	452	5 741	4 485	4 357	4 574	4 548	4 460	195 516	138 278	5
Massachusetts	915	8 522	6 708	5 941	6 864	7 224	6 802	339 879	247 015	6
Michigan	1 328	9 174	7 057	5 780	7 540	7 767	7 141	325 127	247 101	6
Minnesota	779	6 078	4 590	3 020	5 157	5 362	4 822	230 465	175 087	7
Mississippi	223	1 802	D	D	1 369	1 456	1 431	45 974	31 592	13
Missouri	681	4 806	3 728	3 405	3 871	3 899	3 739	150 924	114 088	9
Montana	280	1 472	1 152	861	1 148	1 386	1 211	34 667	25 032	17
Nebraska	158	1 899	1 546	1 286	1 501	1 813	1 586	63 915	45 651	4
Nevada	203	3 526	2 976	2 719	2 902	3 103	3 178	135 659	104 821	7
New Hampshire	359	2 549	D	D	2 035	2 126	1 909	86 335	D	10
New Jersey New Mexico New York North Carolina North Dakota	816	9 025	6 844	6 086	6 764	7 336	7 191	355 012	248 279	8
	89	1 083	863	886	829	880	857	33 472	24 014	8
	1 479	14 229	D	D	11 500	12 390	11 774	516 475	D	8
	1 222	9 121	7 018	6 644	7 126	7 295	7 005	253 534	178 545	8
	86	920	701	505	697	870	731	27 425	19 931	15
Ohio Oklahoma Oregon Pennsylvania Rhode Island	1 432	10 643	8 328	7 050	8 544	9 300	8 419	340 790	253 146	7
	288	2 134	1 664	1 572	1 715	1 731	1 639	62 237	42 530	10
	598	4 366	3 509	2 908	3 378	3 983	3 766	123 592	91 661	18
	1 586	13 123	10 163	8 928	10 225	10 997	10 502	444 246	D	5
	153	1 398	1 150	958	1 097	1 280	1 266	52 738	42 716	9
South Carolina South Dakota Tennessee Texas Utah	573	4 442	3 436	3 398	3 463	3 512	3 371	128 522	88 658	7
	148	880	D	500	D	D	D	24 725	16 817	9
	695	4 926	3 807	3 517	3 947	4 019	3 746	145 010	101 150	8
	1 449	13 996	10 897	10 109	10 973	11 433	11 072	415 296	296 831	5
	348	2 766	2 267	1 873	2 368	2 535	2 291	75 114	56 060	11
Vermont Virginia Washington West Virginia Wisconsin Wyoming	295	1 678	1 262	959	1 331	1 460	1 298	50 653	37 108	10
	739	9 051	7 203	6 782	7 179	7 412	7 438	294 777	214 564	7
	881	7 474	5 811	5 338	5 962	6 531	5 413	272 992	195 546	8
	328	2 133	1 534	D	D	1 603	1 564	52 249	39 713	11
	766	6 495	5 117	3 987	5 270	5 865	5 345	227 531	175 136	8
	124	939	605	523	649	697	550	D	D	8

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain sampling errors and nonsampling errors. Data users who create their own estimates using data from American FactFinder tables should cite the Census Bureau as the source of the original data only. For explanation of terms, see Appendix A. For full technical documentation, see Appendix C. For geographical definitions, see Appendix D.

#### Table 3. General Statistics for Establishments by State: 2002

[Thousand dollars unless otherwise noted. Detail may not add to total because of rounding. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and geographical definitions, see note at end of table. For information on geographic areas followed by \*, see Appendix D. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

Location of establishment	E¹	Value of construction work <sup>2</sup>	Net value of construction work	Value added	Cost of materials, components, supplies, and fuels	Cost of construction work subcontracted out to others	Total rental costs	Capital expend- itures, other than land	End-of-year gross book value of depreciable assets	error of (perce	standard estimate ent) for mn—
	А	В	С	D	Е	F	G	Н	1	С	Н
238910, Site preparation contractors											
United States	1 1 1 1 3 -	37 442 354 506 405 207 444 743 364 166 740 4 702 427	32 286 385 408 008 188 703 643 526 144 427 4 035 769	23 114 914 284 215 148 291 422 835 99 790 2 767 134	9 706 114 128 245 43 656 223 024 45 321 1 300 523	5 155 969 98 397 18 740 99 838 22 313 666 658	1 691 984 25 732 5 906 30 781 11 462 314 650	2 325 052 25 010 14 513 43 140 6 308 253 309	19 633 582 292 323 116 471 314 300 89 041 1 600 258	1 7 11 7 10 7	3 16 21 12 15 24
Colorado	2 1 1 8 1	1 093 244 668 382 127 748 D 1 824 876	951 021 562 795 D D 1 561 133	729 552 415 513 67 982 3 159 1 030 300	237 935 157 311 44 708 D 552 081	142 223 105 588 D D 263 742	68 394 23 223 5 408 D 77 500	68 086 37 935 D D 132 707	625 030 365 689 D D 911 795	8 8 8 8 8 8	16 11 S S 18
Georgia Hawaii Idaho Illinois Indiana	1 - 1 1	1 045 583 223 578 185 632 1 812 785 834 960	882 804 191 457 161 247 1 502 293 744 761	613 787 130 559 109 111 1 172 524 523 737	295 412 61 974 53 929 371 847 240 873	162 780 32 122 24 385 310 492 90 199	41 325 11 608 8 688 62 567 26 255	90 750 12 078 18 051 99 165 59 490	667 353 111 244 94 154 981 615 552 749	7 4 10 5 6	13 7 14 8 19
lowa . Kansas Kentucky . Louisiana Maine	- 1 - 1	339 550 347 563 366 325 463 541 485 121	288 274 304 435 338 577 401 653 441 946	199 594 217 124 260 087 237 973 354 791	92 111 89 449 92 680 174 886 98 423	51 277 43 128 27 748 61 888 43 175	19 077 12 980 15 835 17 786 8 407	23 101 23 854 22 768 27 923 29 701	222 739 217 006 305 730 203 367 265 086	9 7 8 7 5	10 12 19 17 10
Maryland . Massachusetts Michigan Minnesota Mississippi	1 1 1 1 3	695 599 1 286 639 1 171 530 899 982 242 246	599 908 1 079 008 1 055 805 779 799 209 805	432 475 813 592 784 710 591 527 152 459	174 862 282 289 300 460 214 147 58 291	95 691 207 630 115 725 120 184 32 442	33 462 54 087 48 182 33 235 8 360	37 541 77 884 66 281 60 717 14 613	339 824 556 543 744 857 538 176 168 815	5 7 5 7 26	6 15 10 13 15
Missouri Montana	1 2 - - 2	620 087 117 391 268 905 522 808 322 534	498 692 107 508 219 679 448 448 278 498	360 305 77 182 160 873 314 942 196 599	141 098 35 315 59 657 134 435 83 321	121 395 9 883 49 226 74 360 44 037	25 296 6 081 15 611 47 664 12 895	35 249 17 190 12 643 26 380 18 551	312 402 127 546 116 945 250 863 158 729	8 11 4 6 9	8 36 7 11 16
New Jersey New Mexico New York North Carolina North Dakota	1 1 1 1	1 371 332 129 284 2 054 402 1 071 655 127 547	1 206 739 110 549 1 734 984 896 188 D	872 275 77 847 1 229 799 640 429 70 904	351 997 35 050 531 457 269 140 29 397	164 593 18 735 319 418 175 466 D	57 834 8 362 69 908 47 238 4 902	76 040 7 968 98 875 85 963 6 246	606 690 81 395 791 481 685 335 59 664	12 7 11 9 S	14 5 19 22 10
Ohio . Oklahoma . Oregon . Pennsylvania . Rhode Island	1 2 1 1	1 330 585 257 078 509 865 1 652 824 170 899	1 146 250 218 670 450 196 1 450 330 152 461	813 379 157 974 320 108 1 040 974 104 838	345 457 68 588 141 592 424 259 52 951	184 335 38 408 59 669 202 494 18 438	52 841 11 913 19 750 68 328 9 958	75 121 21 404 27 864 124 387 12 749	778 991 153 152 269 588 1 024 753 73 260	6 9 10 4 10	8 15 16 6 9
South Carolina	1 1 2 1	548 071 95 616 518 174 1 543 407 308 816	457 525 85 144 447 144 1 376 615 255 865	324 717 53 313 325 241 1 008 863 159 663	140 412 33 393 132 385 387 799 99 697	90 546 10 472 71 030 166 792 52 951	18 691 2 846 23 927 69 160 15 298	37 648 8 058 37 227 120 214 14 728	317 646 77 820 333 207 916 338 158 326	7 7 8 5 10	24 18 14 11 16
Vermont Virginia Washington West Virginia Wisconsin Wyoming.	1 1 - - 1 2	196 123 1 072 939 1 062 934 191 718 854 624 D	170 809 955 361 918 161 168 938 770 204 D	124 624 704 183 646 596 120 735 592 677 53 055	55 560 261 577 293 400 50 875 195 354 D	25 313 117 578 144 773 22 781 84 420 D	6 758 39 720 38 255 7 440 43 515 D	14 753 71 895 56 304 12 201 46 484 5 857	162 352 707 214 495 820 93 529 487 363 57 714	10 9 6 10 6 S	14 14 15 18 9 5

¹Construction receipts were obtained from census respondent forms. For establishments whose respondent forms were not received at the time data were tabulated, these data were calculated using industry averages and imputation for nonresponse. The following symbols are shown where estimated imputation-based data on construction receipts account for 10 percent or more of the figures shown: 1–10 to 19 percent; 2–20 to 29 percent; 3–30 to 39 percent; 4–40 to 49 percent; 5–50 to 59 percent; 6–60 to 69 percent; 7–70 to 79 percent; 8–80 to 89 percent; 9–90 percent; 9–90 percent; 2-70 the 2002 Economic Census, the definition of value of construction work has been modified from the 1997 Economic Census definition. See Appendix A for the modified definition.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain sampling errors and nonsampling errors. Data users who create their own estimates using data from American FactFinder tables should cite the Census Bureau as the source of the original data only. For explanation of terms, see Appendix A. For full technical documentation, see Appendix C. For geographical definitions, see Appendix D.

#### Table 4. Detailed Statistics for Establishments: 2002

[Detail may not add to total because of rounding. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, and nonsampling error, see note at end of table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

Item	Value	Relative standard error of estimate (percent)
238910, Site preparation contractors		
All establishments number	30 496	2
All employees	285 430	1
Construction workers in March	S 226 487 239 723 227 124 223 045	S 1 1 1
Other employees in March	S 60 331 61 352 61 333 62 385	S 2 2 2 2
Total payroll         \$1,000           Construction workers         \$1,000           Other employees         \$1,000	9 702 430 7 111 989 2 590 442	1 1 2
First-quarter payroll, all employees	2 060 287	1
Fringe benefits, all employees \$1,000. Legally required expenditures \$1,000. Voluntary expenditures \$1,000.	2 352 208 1 316 737 1 035 471	2 1 2
Value of business done¹         \$1,000.           Value of construction work¹         \$1,000.           Value of construction work on government owned projects         \$1,000.           Value of construction work on federally owned projects         \$1,000.           Value of construction work on state and locally owned projects         \$1,000.           Value of construction work on privately owned projects         \$1,000.           Other business receipts         \$1,000.	37 976 997 37 442 354 9 346 520 1 756 812 7 589 707 28 095 834 534 643	1 1 3 2 3 1 1 4
Value of construction work subcontracted in from others	18 924 104	2
Net value of construction work	32 286 385	1
Value added\$1,000	23 114 914	2
Selected costs         \$1,000.           Materials, parts, and supplies         \$1,000.           Construction work subcontracted out to others         \$1,000.           Selected power, fuels, and lubricants         \$1,000.           Purchased electricity         \$1,000.           Natural gas and manufactured gas         \$1,000.           Gasoline and diesel fuel         \$1,000.           On-highway use of gasoline and diesel fuel         \$1,000.           Off-highway use of gasoline and diesel fuel         \$1,000.           All other fuels and lubricants         \$1,000.	14 862 083 8 457 406 5 155 969 1 248 708 66 898 37 195 1 040 883 487 086 553 796 103 732	1 2 2 2 3 6 2 2 2 2 3
Total rental costs         \$1,000           Machinery and equipment         \$1,000           Buildings         \$1,000	1 691 984 1 453 535 238 449	3 4 3
Selected purchased services         \$1,000.           Communication services         \$1,000.           Repairs to buildings and other structures.         \$1,000.           Repairs to machinery and equipment         \$1,000.           Legal services         \$1,000.           Accounting, auditing, and bookkeeping services         \$1,000.           Advertising and promotional services         \$1,000.	1 986 125 306 724 346 680 970 977 110 770 152 793 S	2 2 2 2 11 6 8
Beginning-of-year gross book value of depreciable assets       \$1,000.         Capital expenditures, other than land       \$1,000.         Retirements and disposition of depreciable assets       \$1,000.	17 995 865 2 325 052 687 336	2 3 6
End-of-year gross book value of depreciable assets	19 633 582	2
Depreciation charges during year\$1,000	2 236 989	2
Establishments with inventories	3 448 8 529 514 206 513 180 383	_ - 7 6
Establishments with no inventories	25 697 27 681 418	Ξ
Establishments not reporting inventories	1 351 1 231 422	_ _

<sup>&</sup>lt;sup>1</sup>For the 2002 Economic Census, the definitions of value of business done and value of construction work has been modified from the 1997 Economic Census definition. See Appendix A for the modified definitions.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain sampling errors and nonsampling errors. Data users who create their own estimates using data from American FactFinder tables should cite the Census Bureau as the source of the original data only. For explanation of terms, see Appendix A. For full technical documentation, see Appendix C.

#### Table 5. Selected Statistics for Establishments by Employment Size Class: 2002

[Detail may not add to total because of rounding. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, and nonsampling error, see note at end of table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

Employment size class	E¹	Number of estab- lishments	Total number of employees	Total payroll	Value of business done <sup>2</sup>	Value of construction work <sup>2</sup>	Net value of construction work	Value added	Cost of materials, components, supplies, and fuels	Cost of construction work subcontracted out to others	Relative standard error of estimate (percent) for column—
	Α	В	С	D	Е	F	G	н	I	J	С
238910, Site preparation contractors											
All establishments	1	30 496	285 430	9 702 430	37 976 997	37 442 354	32 286 385	23 114 914	9 706 114	5 155 969	1
1 to 4 employees. 5 to 9 employees. 10 to 19 employees 20 to 49 employees 50 to 99 employees 100 to 249 employees 250 to 499 employees 500 to 999 employees 1,000 employees or more	- - - - - - -	17 700 6 166 3 519 2 169 657 227 47 11	37 060 38 094 46 310 64 626 44 367 32 440 15 685 6 848	814 834 1 067 096 1 501 273 2 350 233 1 771 825 1 278 388 627 260 291 522	4 144 260 4 091 260 5 384 831 8 524 309 6 914 627 4 973 125 2 497 436 1 447 149	4 086 783 4 043 303 5 285 202 8 391 393 6 814 085 4 910 831 2 466 653 1 444 103	3 716 149 3 678 126 4 710 332 7 248 203 5 711 878 4 035 136 2 079 016 1 107 544	2 550 463 2 669 843 3 494 075 5 266 714 4 079 572 2 924 926 1 448 626 680 690	1 223 164 1 056 240 1 315 880 2 114 406 1 732 848 1 172 504 661 173 429 900	370 634 365 177 574 869 1 143 190 1 102 207 875 696 387 637 336 559	3 4 4 3 1 6 -

<sup>&</sup>lt;sup>1</sup>Construction receipts were obtained from census respondent forms. For establishments whose respondent forms were not received at the time data were tabulated, these data were calculated using industry averages and imputation for nonresponse. The following symbols are shown where estimated imputation-based data on construction receipts account for 10 percent or more of the figures shown: 1–10 to 19 percent; 2–20 to 29 percent; 3–30 to 39 percent; 4–40 to 49 percent; 5–50 to 59 percent; 6–60 to 69 percent; 7–70 to 79 percent; 8–80 to 89 percent; 9–90 percent or more.

<sup>2</sup> For the 2002 Economic Census, the definitions of value of business done and value of construction work has been modified from the 1997 Economic Census definition. See Appendix A for the modified definitions.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain sampling errors and nonsampling errors. Data users who create their own estimates using data from American FactFinder tables should cite the Census Bureau as the source of the original data only. For explanation of terms, see Appendix A. For full technical documentation, see Appendix C.

#### Table 6. Selected Statistics for Establishments by Value of Business Done Size Class: 2002

[Detail may not add to total because of rounding. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, and nonsampling error, see note at end of table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

Dollar value size class	E¹	Number of estab- lishments	Total number of employees	Total payroll	Value of business done <sup>2</sup>	Value of construction work <sup>2</sup>	Net value of construction work	Value added	Cost of materials, components, supplies, and fuels	Cost of construction work subcontracted out to others	Relative standard error of estimate (percent) for column—
	Α	В	С	D	Е	F	G	Н	ļ	J	G
238910, Site preparation contractors											
All establishments  Establishments with value of business done —	1	30 496	285 430	9 702 430	37 976 997	37 442 354	32 286 385	23 114 914	9 706 114	5 155 969	1
Less than \$25,000	1 _	193 938	S	S	S	S	S	S	S	S	S S
\$50,000 to \$99,999	-	2 837	3 995	49 197	213 435	209 621	192 237	129 707	66 343	17 385	8
\$100,000 to \$249,999	-	8 077	17 617	327 576	1 349 230	1 327 939	1 227 758	859 289	389 760	100 181	5
\$250,000 to \$499,999	-	6 648	24 136	548 703	2 336 977	2 306 942	2 129 584	1 479 748	679 871	177 358	5
\$500,000 to \$999,999	-	5 091	33 954	951 741	3 581 758	3 528 853	3 228 718	2 344 726	936 897	300 135	5
\$1,000,000 to \$2,499,999 \$2,500,000 to \$4,999,999	_	3 767 1 450	50 165 38 793	1 617 331 1 390 409	5 674 399 5 018 658	5 574 862 4 928 540	4 993 322 4 298 376	3 697 987 3 124 387	1 394 872 1 264 107	581 540 630 164	4
\$5,000,000 to \$4,999,999		887	41 820	1 595 212	6 046 639	5 972 784	5 111 695	3 657 845	1 527 706	861 089	4
\$10,000,000 or more	-	608	73 678	3 208 223	13 717 224	13 554 156	11 068 852	7 793 468	3 438 453	2 485 303	2

<sup>&</sup>lt;sup>1</sup>Construction receipts were obtained from census respondent forms. For establishments whose respondent forms were not received at the time data were tabulated, these data were calculated using industry averages and imputation for nonresponse. The following symbols are shown where estimated imputation-based data on construction receipts account for 10 percent or more of the figures shown: 1–10 to 19 percent; 2–20 to 29 percent; 3–30 to 39 percent; 4–40 to 49 percent; 5–50 to 59 percent; 6–60 to 69 percent; 7–70 to 79 percent; 8–80 to 89 percent; 9–90 percent or more.

2For the 2002 Economic Census, the definitions of value of business done and value of construction work has been modified from the 1997 Economic Census definition. See Appendix A for the modified definitions.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain sampling errors and nonsampling errors. Data users who create their own estimates using data from American FactFinder tables should cite the Census Bureau as the source of the original data only. For explanation of terms, see Appendix A. For full technical documentation, see Appendix C.

#### Table 7. Value of Construction Work for Establishments by Type of Construction: 2002

[Detail may not add to total because of rounding. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, and nonsampling error, see note at end of table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

		Value of cons	truction work1							
Type of construction	Total	New construction	Additions, alterations, or reconstruction	Maintenance and repair	Relative s	Relative standard error of estimate (percent) for column —				
	А	В	С	D	А	В	С	D		
238910, Site preparation contractors										
Total	37 442 354	27 403 541	6 547 271	3 491 542	1	1	3	3		
Building construction, total Single-family houses, detached and attached Single-family houses, detached Single-family houses, attached Stores, restaurants, and automobile service stations, and	19 875 760 7 974 444 6 882 292 1 092 152	15 036 331 6 748 817 5 820 702 928 115	3 512 346 796 387 684 704 111 683	1 327 084 429 240 376 886 52 355	2 3 3 5	2 3 4 5	2 5 6 9	3 7 7 13		
other commercial buildings. Other building construction.	3 124 494 8 776 822	2 425 029 5 862 485	496 929 2 219 030	202 536 695 307	6 2	6 2	6 2	10 4		
Nonbuilding construction, total	17 179 859 2 066 264 5 917 050	11 980 476 1 393 439 4 396 970	3 034 925 372 040 722 539	2 164 459 300 784 797 541	2 5 2	1 4 2	6 7 4	4 21 5		
facilities  Water mains, storage, and related facilities  Other nonbuilding construction	4 054 601 1 862 450 9 196 545	2 934 276 1 462 695 6 190 066	510 191 212 348 1 940 345	610 134 187 407 1 066 134	3 3 2	3 3 2	5 4 9	7 7 3		
Construction work, nsk	386 734	386 734	-	_	-	_	_	_		

<sup>1</sup> For the 2002 Economic Census, the definition of value of construction work has been modified from the 1997 Economic Census definition. See Appendix A for the modified definition.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain sampling errors and nonsampling errors. Data users who create their own estimates using data from American FactFinder tables should cite the Census Bureau as the source of the original data only. For explanation of terms, see Appendix A. For full technical documentation, see Appendix C.

## Table 8. Selected Statistics for Establishments by Specialization in Types of Construction: 2002

[Thousand dollars unless otherise noted. Detail may not add to total because of rounding. This table presents selected statistics for establishments according to degree of specialization in major types of construction work. If number of establishments or value of construction work for a given type of specialization are relatively insignificant, data may not be shown. In addition, data are not shown in this table where distribution of the value of construction work by type of construction was not provided in Table 7. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, and nonsampling error, see note at the end of table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

sampling error, and nonsampling error, see note at the en	d of table. For me	aning of appreviat	ions and symbols	, see introductory t	ext. For explanati	on of terms, see P	Appenaix Aj	,
ltem	Number of estab- lishments	Total number of employees	Total payroll	Value of construction work for specialized type	Net value of construction work	Value added	Cost of construction work subcontracted out to others	Relative standard error of estimate (percent) for column—
	A	В	С	D	E	F	G	G
238910, Site preparation contractors								
Total	30 496	285 430	9 702 430	х х	32 286 385	23 114 914	5 155 969	2 3
Establishments specializing 51 percent or more	21 292	168 392	5 470 501	17 469 889	18 384 490	13 138 420	2 846 674	3
Building construction, total								
Establishments specializing 51 percent or more	12 912	94 151	3 000 610	9 376 071	10 046 791	7 270 565	1 620 835	4
Specialization 100 percent Specialization 90 to 99 percent Specialization 80 to 89 percent Specialization 70 to 79 percent Specialization 70 to 79 percent Specialization 60 to 69 percent Specialization 51 to 59 percent	5 580 1 310 1 314 1 678 2 069 961	32 538 11 550 10 337 14 452 15 073 10 202	927 484 386 413 336 191 478 914 532 466 339 142	3 535 435 1 378 059 1 019 234 1 385 733 1 308 227 749 384	3 092 210 1 302 154 1 088 820 1 647 437 1 801 843 1 114 327	2 293 147 991 969 793 424 1 211 403 1 163 782 816 841	443 224 169 399 163 420 239 639 305 816 299 337	6 14 13 9 6 15
Single-family houses, detached and attached								
Establishments specializing 51 percent or more	10 071	55 493	1 652 326	5 336 006	5 795 440	4 094 422	701 648	6
Specialization 100 percent Specialization 90 to 99 percent Specialization 80 to 89 percent Specialization 70 to 79 percent Specialization 60 to 89 percent Specialization 60 to 89 percent Specialization 51 to 59 percent	4 459 980 1 055 1 372 1 469 737	20 567 6 660 6 060 9 213 8 148 4 845	540 502 216 459 182 099 298 318 277 644 137 304	2 100 383 827 550 582 016 867 844 660 418 297 795	1 904 213 790 148 637 095 1 040 376 933 797 489 811	1 409 040 582 161 451 474 760 482 546 121 345 143	196 170 96 040 79 867 136 630 125 336 67 606	9 20 23 15 6 8
Single-family houses, detached								
Establishments specializing 51 percent or more	9 052	50 008	1 510 013	4 867 630	5 277 773	3 719 866	624 448	6
Specialization 100 percent Specialization 90 to 99 percent Specialization 80 to 89 percent Specialization 70 to 79 percent Specialization 60 to 69 percent Specialization 51 to 59 percent	4 059 947 896 1 162 1 300 689	18 277 6 304 5 507 8 391 6 993 4 535	492 349 203 077 170 707 275 984 238 342 129 554	1 921 140 774 356 546 678 797 199 552 529 275 729	1 752 502 736 459 604 278 951 353 781 825 451 356	1 289 221 544 528 434 296 694 921 438 357 318 543	168 638 93 317 69 112 126 610 103 413 63 360	8 21 27 16 7 8
Single-family houses, attached								
Establishments specializing 51 percent or more	1 020	5 485	142 314	468 376	517 667	374 556	77 199	17
Specialization 100 percent Specialization 90 to 99 percent Specialization 80 to 89 percent Specialization 70 to 79 percent Specialization 60 to 69 percent Specialization 51 to 59 percent	400 33 159 210 169 48	2 291 356 552 821 1 154 310	48 152 13 382 11 393 22 334 39 302 7 750	179 243 53 194 35 338 70 645 107 889 22 067	151 712 53 689 32 816 89 023 151 973 38 454	119 819 37 633 17 178 65 562 107 764 26 600	27 532 2 723 10 755 10 020 21 923 4 246	43 34 17 30 10 52
Stores, restaurants, and automobile service stations, and other commercial buildings								
Establishments specializing 51 percent or more	823	13 951	479 344	1 497 487	1 492 101	1 128 278	316 501	8
Specialization 100 percent Specialization 90 to 99 percent Specialization 80 to 89 percent Specialization 70 to 79 percent Specialization 60 to 69 percent Specialization 51 to 59 percent	310 180 69 74 139 52	4 517 2 765 1 547 1 836 1 891 1 394	150 092 100 212 59 519 49 115 66 600 53 807	588 324 310 873 191 452 115 957 182 504 108 377	468 026 292 539 181 447 143 266 244 507 162 315	329 942 241 738 137 971 109 608 175 603 133 416	120 298 33 134 51 344 16 931 47 414 47 380	10 37 17 12 25 20
Other building construction								
Establishments specializing 51 percent or more	2 018	24 707	868 940	2 542 578	2 759 250	2 047 865	602 686	8
Specialization 100 percent Specialization 90 to 99 percent Specialization 80 to 89 percent Specialization 70 to 79 percent Specialization 70 to 79 percent Specialization 60 to 69 percent Specialization 51 to 59 percent	812 150 191 232 461 172	7 453 2 125 2 730 3 403 5 034 3 963	236 890 69 741 94 573 131 482 188 223 148 031	846 728 239 637 245 766 401 931 465 305 343 212	719 971 219 467 270 278 463 795 623 538 462 201	554 164 168 069 203 979 341 312 442 059 338 281	126 757 40 225 32 209 86 078 133 066 184 351	9 13 10 8 8 24
Nonbuilding construction, total								
Establishments specializing 51 percent or more	7 994	71 159	2 364 406	7 717 237	8 005 847	5 609 737	1 179 613	5
Specialization 100 percent Specialization 90 to 99 percent Specialization 80 to 89 percent Specialization 80 to 89 percent Specialization 70 to 79 percent Specialization 60 to 69 percent Specialization 51 to 59 percent	4 776 553 464 937 539 725	36 729 3 974 5 582 7 532 7 550 9 791	1 204 795 119 745 184 884 240 441 274 213 340 328	4 587 238 463 304 618 131 675 899 636 654 736 012	4 050 245 459 928 639 532 770 685 892 691 1 192 766	2 904 571 346 612 488 765 530 878 636 412 702 499	536 993 37 328 115 370 157 303 133 019 199 601	9 9 6 23 4 3
Private driveways and parking areas								
Establishments specializing 51 percent or more	1 525	10 171	278 847	993 534	1 046 980	695 858	189 159	19
Specialization 100 percent Specialization 90 to 99 percent Specialization 80 to 89 percent Specialization 70 to 79 percent Specialization 60 to 69 percent Specialization 51 to 59 percent	632 179 90 276 201 147	3 734 795 1 155 1 581 1 950 956	88 201 20 686 33 638 52 027 58 024 26 270	415 046 93 245 114 646 158 461 152 716 59 419	368 376 93 349 119 989 168 829 205 654 90 784	245 015 60 592 77 414 119 775 138 887 54 176	46 670 7 163 20 919 51 742 40 576 22 088	14 25 24 68 7 17

See footnotes at end of table

#### Table 8. Selected Statistics for Establishments by Specialization in Types of Construction: 2002—Con.

[Thousand dollars unless otherise noted. Detail may not add to total because of rounding. This table presents selected statistics for establishments according to degree of specialization in major types of construction work. If number of establishments or value of construction work for a given type of specialization are relatively insignificant, data may not be shown. In addition, data are not shown in this table where distribution of the value of construction work by type of construction was not provided in Table 7. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, and nonsampling error, see note at the end of table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

		-						
ltem	Number of estab- lishments	Total number of employees	Total payroll	Value of construction work for specialized type	Net value of construction work	Value added	Cost of construction work subcontracted out to others	Relative standard error of estimate (percent) for column—
	Α	В	С	D	E	F	G	G
Sewers, water mains, and related facilities								
Establishments specializing 51 percent or more	3 410	21 375	660 085	2 090 198	2 352 376	1 543 443	256 053	6
Specialization 100 percent Specialization 90 to 99 percent Specialization 80 to 89 percent Specialization 70 to 79 percent Specialization 60 to 69 percent Specialization 51 to 59 percent	1 924 243 215 368 205 456	10 668 756 795 1 736 2 489 4 931	321 188 26 000 23 871 48 891 87 409 152 726	1 234 971 84 207 78 851 159 644 200 664 331 861	1 130 012 88 435 90 057 194 090 286 766 563 015	769 560 67 362 65 811 120 666 185 295 334 748	104 959 2 891 6 238 23 553 38 570 79 843	13 40 26 8 10 5
Sewers, sewer lines, septic systems, and related facilities								
Establishments specializing 51 percent or more	3 124	18 220	537 082	1 733 721	1 950 351	1 236 296	213 962	7
Specialization 100 percent Specialization 90 to 99 percent Specialization 80 to 89 percent Specialization 70 to 79 percent Specialization 60 to 69 percent Specialization 51 to 59 percent	1 747 220 211 341 181 424	8 933 664 707 1 520 2 058 4 339	260 253 23 103 20 012 40 082 71 105 122 527	1 020 533 75 327 69 459 130 197 161 223 276 983	932 924 78 866 79 574 161 010 234 549 463 428	621 806 58 804 58 755 100 305 150 566 246 060	87 609 2 891 5 261 15 546 29 665 72 989	15 40 30 12 12 6
Water mains, storage, and related facilities								
Establishments specializing 51 percent or more	286	3 155	123 004	356 477	402 025	307 147	42 092	4
Specialization 100 percent Specialization 90 to 99 percent Specialization 80 to 89 percent Specialization 70 to 79 percent Specialization 60 to 69 percent Specialization 51 to 59 percent	176 22 4 27 24 32	1 735 93 88 216 431 592	60 935 2 898 3 859 8 809 16 304 30 199	214 438 8 880 9 392 29 448 39 440 54 878	197 088 9 569 10 483 33 080 52 218 99 587	147 753 8 558 7 057 20 362 34 730 88 688	17 350 - 977 8 007 8 905 6 854	7 - 39 4 8 6
Other nonbuilding construction								
Establishments specializing 51 percent or more	3 059	39 613	1 425 474	4 633 505	4 606 492	3 370 436	734 401	6
Specialization 100 percent Specialization 90 to 99 percent Specialization 80 to 89 percent Specialization 70 to 79 percent Specialization 60 to 69 percent Specialization 51 to 59 percent	2 221 132 159 292 132 122	22 328 2 423 3 632 4 216 3 112 3 903	795 405 73 059 127 375 139 523 128 781 161 332	2 937 221 285 851 424 634 357 793 283 274 344 732	2 551 857 278 143 429 486 407 767 400 270 538 967	1 889 996 218 658 345 540 290 437 312 230 313 575	385 364 27 274 88 213 82 008 53 873 97 669	11 10 5 6 7 2
Construction work, nsk								
Establishments specializing 51 percent or more	386	3 082	105 485	376 581	331 852	258 118	46 226	_
Specialization 100 percent Specialization 90 to 99 percent Specialization 70 to 79 percent Specialization 51 to 59 percent	379 2 4 1	3 002 D D D	102 374 D D D	369 420 D D D	323 632 D D D	251 392 D D D	D D - -	\$ \$ -

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain sampling errors and nonsampling errors. Data users who create their own estimates using data from American FactFinder tables should cite the Census Bureau as the source of the original data only. For explanation of terms, see Appendix A. For full technical documentation, see Appendix C.

#### Table 9. Value of Business Done for Establishments by Kind-of-Business Activity: 2002

[Thousand dollars unless otherwise noted. Detail may not add to total because of rounding. Based on their primary business activity or combination of activities, establishments were classified into this specific industry. These establishments, however, may also be engaged in other kinds of business activities. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, and nonsampling error, see note at end of table. For meaning of abbreviations and symbols,see introductory text. For explanation of terms, see Appendix A]

Primary and other kind of business activities	Value of business done <sup>1</sup>	Relative standard error of estimate (percent)
238910, Site preparation contractors		
Total	37 976 997	1
Heavy construction and civil engineering construction, total.  Excavation work, earthmoving or land clearing contractor, not connected with buildings	10 181 798 10 181 798	3 3
Special trade contractors, total  Excavation work: earthmoving or land clearing contractor, connected with buildings  Foundation digging, drilling, or pile driving contractor  Wrecking, demolition, or blasting contractor, connected with buildings	20 937 555 15 162 580 2 943 345 2 831 630	2 2 3 3
All other construction activities.	6 326 725	2
Other business activities secondary to construction activities, total  All other business activities secondary to construction activities.	530 919 530 919	4 4

<sup>1</sup> For the 2002 Economic Census, the definition of value of business done has been modified from the 1997 Economic Census definition. See Appendix A for the modified definition.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain sampling errors and nonsampling errors. Data users who create their own estimates using data from American FactFinder tables should cite the Census Bureau as the source of the original data only. For explanation of terms, see Appendix A. For full technical documentation, see Appendix C.

### Selected Statistics for Establishments by Specialization in Kind-of-Business Activity:

[Thousand dollars unless otherwise noted. Detail may not add to total because of rounding. This table presents selected statistics for establishments according to degree of specialization by major activity of construction work. If number of establishments or value of construction work for a given type of specialization are relatively insignificant, data may not be shown. In addition, data are not shown in this table where distribution of the value of business done by kind of business activity was not provided in Table 9. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, and nonsampling error, see note at end of table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

sampling error, and nonsampling error, see note at end of	table. For meanin	g of abbreviations	and symbols, see	e introductory text.	For explanation o	f terms, see Apper	ndix A]	
Item	Number of estab- lishments	Total number of employees	Total payroll	Value of construction work for specialized kind of business	Net value of construction work	Value added	Cost of construction work subcontracted out to others	Relative standard error of estimate (percent) for column—
	А	В	С	D	Е	F	G	G
238910, Site preparation contractors								
Total Establishments specializing 51 percent or more	30 496 26 136	285 430 248 856	9 702 430 8 522 107	X 26 908 758	32 286 385 28 443 279	23 114 914 20 388 478	5 155 969 4 494 298	2 2
Heavy construction and civil engineering construction, total								
Establishments specializing 51 percent or more	6 652	73 400	2 529 872	7 882 801	8 731 755	6 024 952	1 564 719	3
Specialization 100 percent Specialization 90 to 99 percent Specialization 80 to 89 percent Specialization 70 to 79 percent Specialization 70 to 79 percent Specialization 60 to 69 percent Specialization 51 to 59 percent	2 911 633 452 890 524 1 242	25 486 6 661 6 126 7 721 7 440 19 965	838 567 213 698 210 308 244 809 270 409 752 082	3 365 121 810 923 663 831 738 170 653 802 1 650 955	2 940 855 746 269 684 353 831 404 893 294 2 635 580	2 114 477 537 033 499 758 575 307 633 296 1 665 082	424 265 119 130 127 672 176 610 164 543 552 499	11 12 6 4 4 3
Excavation work, earthmoving or land clearing contractor, not connected with buildings								
Establishments specializing 51 percent or more	6 652	73 400	2 529 872	7 882 801	8 731 755	6 024 952	1 564 719	3
Specialization 100 percent Specialization 90 to 99 percent Specialization 80 to 89 percent Specialization 70 to 79 percent Specialization 60 to 69 percent Specialization 51 to 59 percent	2 911 633 452 890 524 1 242	25 486 6 661 6 126 7 721 7 440 19 965	838 567 213 698 210 308 244 809 270 409 752 082	3 365 121 810 923 663 831 738 170 653 802 1 650 955	2 940 855 746 269 684 353 831 404 893 294 2 635 580	2 114 477 537 033 499 758 575 307 633 296 1 665 082	424 265 119 130 127 672 176 610 164 543 552 499	11 11 5 4 4 3
Special trade contractors, total								
Establishments specializing 51 percent or more	16 966	155 747	5 337 121	17 076 042	17 680 345	12 898 979	2 784 527	3
Specialization 100 percent Specialization 90 to 99 percent Specialization 80 to 89 percent Specialization 70 to 79 percent Specialization 70 to 69 percent Specialization 60 to 69 percent Specialization 51 to 59 percent	8 659 1 545 1 442 2 011 1 901 1 407	66 644 18 956 14 922 19 605 17 578 18 040	2 167 440 689 501 593 196 669 861 584 259 632 866	8 090 629 2 537 365 1 725 410 1 870 296 1 420 798 1 431 545	7 181 396 2 376 284 1 826 279 2 178 088 1 934 775 2 183 523	5 352 957 1 726 252 1 372 914 1 509 700 1 376 052 1 561 104	909 233 337 884 280 177 390 413 349 936 516 884	4 6 9 4 7 10
Excavation work: earthmoving or land clearing contractor, connected with buildings								
Establishments specializing 51 percent or more	13 658	115 517	3 889 528	12 566 267	13 164 128	9 439 968	2 234 529	3
Specialization 100 percent Specialization 90 to 99 percent Specialization 80 to 89 percent Specialization 70 to 79 percent Specialization 60 to 69 percent Specialization 51 to 59 percent	6 880 1 330 1 033 1 792 1 471 1 152	43 775 15 183 10 774 16 016 13 772 15 996	1 362 555 556 415 429 578 512 100 457 464 571 416	5 282 496 2 076 495 1 292 439 1 452 656 1 155 604 1 306 578	4 649 556 1 952 601 1 353 872 1 688 457 1 548 659 1 970 983	3 457 242 1 394 240 985 565 1 124 458 1 089 605 1 388 859	632 940 273 382 231 148 304 728 304 397 487 934	5 7 11 5 8 10
Foundation digging, drilling, or pile driving contractor								
Establishments specializing 51 percent or more	1 587	15 995	648 645	2 094 677	2 117 901	1 467 746	232 920	3
Specialization 100 percent Specialization 90 to 99 percent Specialization 80 to 89 percent Specialization 70 to 79 percent Specialization 60 to 69 percent Specialization 51 to 59 percent	762 90 167 62 314 193	9 675 967 1 130 1 998 1 412 814	406 201 28 600 37 518 103 302 52 629 20 395	1 424 296 106 125 129 012 274 836 116 917 43 492	1 303 292 107 961 142 460 310 662 176 564 76 962	894 897 75 014 97 977 223 962 123 426 52 471	121 004 5 845 12 416 70 321 16 590 6 744	5 20 18 2 25 25
Wrecking, demolition, or blasting contractor, connected with buildings								
Establishments specializing 51 percent or more	1 721	24 235	798 948	2 415 097	2 398 317	1 991 265	317 079	3
Specialization 100 percent Specialization 90 to 99 percent Specialization 80 to 89 percent Specialization 80 to 79 percent Specialization 70 to 79 percent Specialization 60 to 69 percent Specialization 51 to 59 percent	1 017 126 242 157 117 62	13 194 2 806 3 018 1 591 2 394 1 230	398 683 104 486 126 100 54 459 74 166 41 054	1 383 838 354 745 303 959 142 803 148 277 81 475	1 228 548 315 722 329 947 178 969 209 553 135 578	1 000 818 256 999 289 372 161 281 163 021 119 774	155 289 58 657 36 614 15 365 28 949 22 205	3 11 5 13 14 4
All other construction activities								
Establishments specializing 51 percent or more	2 518	19 709	655 114	1 949 915	2 031 179	1 464 547	145 052	7
Specialization 100 percent Specialization 90 to 99 percent Specialization 80 to 89 percent Specialization 80 to 79 percent Specialization 60 to 69 percent Specialization 60 to 69 percent Specialization 51 to 59 percent	1 518 131 293 265 165 146	12 015 1 277 2 063 1 582 1 459 1 311	396 907 52 485 77 161 41 223 47 823 39 515	1 323 512 154 549 183 226 104 924 96 338 87 366	1 245 644 156 018 204 194 135 282 143 081 146 959	894 630 109 686 150 582 98 421 102 486 108 742	77 867 10 266 19 595 8 318 10 729 18 277	11 18 25 13 16 10

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain sampling errors and nonsampling errors. Data users who create their own estimates using data from American FactFinder tables should cite the Census Bureau as the source of the original data only. For explanation of terms, see Appendix A. For full technical documentation, see Appendix C.

## Value of Construction Work for Establishments by Location of Construction Work:

[Thousand dollars unless otherwise noted. Detail may not add to total because of rounding. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and geographical definitions, see note at end of table. For information on geographic areas followed by \*, see Appendix D. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

Location of construction work	Value of construction work <sup>1</sup>	Relative standard error of estimate (percent) for column—
238910, Site preparation contractors		
United States Construction work done in—	37 442 354	1
Alabama . Alaska . Arizona . Arkansas . California	477 220 220 314 735 892 177 977 4 751 869	7 10 7 9 6
Colorado Connecticut Delaware District of Columbia Florida	1 120 468 662 539 141 054 47 381 1 812 852	8 7 6 2 5
Georgia Hawaii Idaho. Illinois Indiana	1 023 565 398 395 181 447 1 744 149 832 984	5 3 10 5 5
lowa Kansas Kentucky Louisiana Maine	326 369 310 036 393 453 424 191 441 077	9 7 8 7 5
Maryland Massachusetts Michigan. Minnesota Mississippi	659 395 1 332 391 1 198 122 927 007 266 727	4 6 5 6 21
Missouri . Montana . Nebraska . Nevada . New Hampshire .	667 396 116 483 166 321 547 188 340 414	9 11 5 6 8
New Jersey New Mexico New York North Carolina North Dakota	1 340 211 131 226 2 113 021 1 074 058 103 737	11 5 11 8 10
Ohio Oklahoma Oregon Pennsylvania Rhode Island	1 301 085 269 705 507 809 1 598 437 147 084	6 8 8 4 10
South Carolina South Dakota Tennessee Tennessee Utah	598 077 106 041 526 768 1 600 268 288 697	6 7 7 4 13
Vermont Virginia Washington Wast Virginia Wisconsin Wyoming	194 452 1 167 216 895 395 214 951 700 030 119 408	9 7 7 8 7 7

<sup>1</sup> For the 2002 Economic Census, the definition of value of construction work has been modified from the 1997 Economic Census definition. See Appendix A for the modified definition.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain sampling errors and nonsampling errors. Data users who create their own estimates using data from American FactFinder tables should cite the Census Bureau as the source of the original data only. For explanation of terms, see Appendix A. For full technical documentation, see Appendix C. For geographical definitions, see Appendix D.

# Appendix A. Explanation of Terms

#### **ESTABLISHMENT**

A relatively permanent office, or other place of business, where the usual business activities related to construction are conducted. Generally, a relatively permanent office is one which has been established for the management of more than one project or job and which is expected to be maintained on a continuing basis.

Number of establishments includes all establishments that were in business at any time during the year. It covers all full-year and part-year operations. Construction establishments which were inactive or idle for the entire year were not included.

#### **NUMBER OF EMPLOYEES**

Includes all full-time and part-time individuals on the payrolls of construction establishments during any part of the pay period which included the 12th of March, May, August, and November. Included are individuals on paid sick leave, paid holidays, paid vacations, and salaried officers and executives of a corporation. Excluded are subcontractors and their employees; full- or part-time leased employees whose payroll was filed under an employee leasing company's Employer Identification Number; temporary staffing obtained from a staffing service; and proprietors and partners of unincorporated businesses.

Includes all permanent full-time and part-time employees who are on the payrolls of establishments who worked or received pay for any part of the pay period including the 12th of March, May, August, and November.

The all employees or total number of employees number is the sum of construction workers plus other employees who were on the payroll during the pay periods including the 12th of March, May, August, and November, divided by four.

#### **Construction workers**

Includes all payroll workers (up through the working supervisory level) directly engaged in construction operations, such as painters, carpenters, plumbers, and electricians. Included are journeymen, mechanics, apprentices, laborers, truck drivers and helpers, equipment operators, on-site record keepers, and security guards. Supervisory employees above the working foreman level are excluded from this category and are included in the other employees category.

The average number of construction workers is the sum of construction workers who were on the payroll during the pay periods including the 12th of March, May, August, and November, divided by four.

#### Other employees

Includes payroll employees in executive, purchasing, accounting, personnel, professional, technical activities, and routine office functions. Also included are supervisory employees above the working foreman level.

The average number of other employees is the sum of other employees who were on the payroll during the pay periods including the 12th of March, May, August, and November, divided by four.

#### **PAYROLL**

Includes the gross earnings paid in the reporting year to all employees on the payroll of construction establishments. It includes all forms of compensation such as salaries, wages, commissions, dismissal pay, bonuses, and vacation and sick leave pay, prior to deductions such as employees'

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Social Security contributions, withholding taxes, group insurance, union dues, and savings bonds. The total includes salaries of officers of these establishments, if a corporation, but excludes payments to the proprietor or partners, if unincorporated.

#### **Payroll for Construction Workers**

Includes the gross earnings paid in the reporting year to all construction workers on the payroll of construction establishments. It includes all forms of compensation such as salaries, wages, commissions, dismissal pay, bonuses, and vacation and sick leave pay, prior to deductions such as employees' Social security contributions, withholding taxes, group insurance, union dues, and savings bonds.

#### **Payroll for Other Employees**

Includes the gross earnings paid in the reporting year to all other employees on the payroll of construction establishments. It includes all forms of compensation such as salaries, wages, commissions, dismissal pay, bonuses, and vacations and sick leave pay, prior to deductions such as employees' Social Security contributions, withholding taxes, group insurance, union dues, and savings bonds. Payroll of other employees excludes salaries of the proprietor or partners, if unincorporated.

#### FIRST-QUARTER PAYROLL FOR ALL EMPLOYEES

Includes the gross earnings paid in the first quarter of the reporting year to all employees on the payroll of construction establishments. The first-quarter payroll period is the first quarterly pay period which includes March 12. Included are all forms of compensation such as salaries, wages, commissions, dismissal pay, bonuses, and vacation and sick leave pay, prior to such deductions as employees' Social Security contributions, withholding taxes, group insurance, union dues, and savings bonds. It also includes salaries of officers of these establishments, if a corporation, but excludes payments to the proprietor or partners, if unincorporated.

#### FRINGE BENEFITS FOR ALL EMPLOYEES

Includes the total sum of fringe benefits of all full-time and part-time employees on the payrolls of construction establishments during any part of the pay period which included the 12th of the months specified on the report form. Includes expenditures made by the employer for legally required and voluntary fringe benefit programs for employees.

#### **Legally Required Expenditures**

Includes expenditures made by the employer for Social Security and Medicare contributions, unemployment compensation, worker's compensation, and state temporary disability payments.

#### **Voluntary Expenditures**

Includes expenditures made by the employer for life insurance premiums, pension plans, insurance premiums on hospital and medical plans, welfare plans, and union negotiated benefits.

#### **VALUE OF BUSINESS DONE**

Includes the sum of value of construction work and other business receipts. Value of business done is the sum of receipts, billings, or sales from establishments of construction business activities plus receipts from other business activities.

#### **Value of Construction Work**

In the 1987-1997 censuses, the value of construction work was collected to measure actual construction activity done during the year. Studies have shown that respondents were not able to accurately report these data. In 2002, receipts, billings, or sales for construction work was collected.

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This item includes the receipts, billings, or sales for construction work done by building contractors, heavy and civil engineering construction contractors, and specialty trade contractors. Included are new construction, additions, alterations or reconstruction, and maintenance and repair construction work. Establishments engaged in the sale and installation of construction components such as plumbing, heating, and central air-conditioning supplies and equipment; lumber and building materials; paint, glass, and wallpaper; and electrical and wiring supplies, elevators, or escalators were instructed to include both the value for the installation and receipts covering the price of the items installed. Excluded are the cost of industrial and other special machinery and equipment that are not an integral part of a structure and receipts from business operations in foreign countries.

The value of construction work consists of several components that are summed up individually to get the total value of construction work. These components are:

- 1. Value of construction work on government owned projects. This is the total of all projects owned by federal, state, and local governments:
  - a. Value of construction work on federally owned projects. This is the value of construction work for projects owned by the federal government.
  - b. Value of construction work on state and locally owned projects. This is the summed total value of construction work for all projects owned by state and local governments.
- 2. Value of construction work on privately owned projects. This is the value of construction work for projects owned privately (excluding government owned projects).

#### **Other Business Receipts**

Includes the receipts for all other business activities done by an establishment in the current year. Includes business receipts not reported as value of construction work. This includes business receipts from retail and wholesale trade, rental of equipment without operator, manufacturing, transportation, legal services, insurance, finance, rental of property and other real estate operations, and other nonconstruction activities. Receipts for separately definable architectural and engineering work for others are also included here. Excluded are nonoperating income such as interest, dividends, the sale of fixed assets, or receipts from other business operations in foreign countries.

#### **NET VALUE OF CONSTRUCTION WORK**

Includes the value of construction work less the cost of construction work subcontracted out to others.

#### VALUE ADDED

This measure of construction activity is equal to value of business done, less costs for construction work subcontracted out to others and costs for materials, components, supplies, and fuels.

#### VALUE OF CONSTRUCTION WORK SUBCONTRACTED IN FROM OTHERS

Includes the value of construction work done by reporting establishments as subcontractors to other contractors or builders. Establishments were asked to report the approximate percent of total value of construction work accounted for by such work, and the percentages reported were applied to the reported value of construction work to develop a dollar value.

#### **CONSTRUCTION RECEIPTS PERCENT ESTIMATED**

Construction receipts were obtained from census respondent forms. For establishments whose respondent forms were not received at the time data were tabulated, the data were calculated using industry averages and imputation for nonresponse.

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#### SELECTED COSTS

Includes the direct charges actually paid or payable for costs incurred for purchases of materials, components, and supplies; costs of construction work subcontracted out to others; and costs for selected power, fuels, and lubricants. Capital expenditures and rental costs for machinery, equipment, and structures are not included.

#### Cost of Materials, Components, and Supplies

Includes the costs for materials, components, and supplies used by establishments in the construction or reconstruction of buildings, structures, or other facilities plus costs for materials bought and resold to others. Also included are costs made for direct purchases of materials, components, and supplies although the purchases were subsequently provided to subcontractors for their use. Supplies include expendable tools which are charged to current accounts. Freight and other direct charges representing only that amount paid after discounts and the value of materials, components, and supplies obtained from other establishments of the respondent's company are also included. Excluded from this item are the cost of fuels, lubricants, electric energy, and industrial and other specialized machinery and equipment such as printing presses; computer systems that are not an integral part of a structure; and materials furnished to contractors by the owners of projects.

#### Cost of Construction Work Subcontracted Out to Others

Includes all costs for construction work subcontracted out to other construction contractors during the reporting year. Excluded from this item are costs to the reporting establishment for its purchases of materials, components, and supplies provided to a subcontractor for use. These costs are reported under costs for materials, components, and supplies. Also excluded are costs for the rental of machinery or equipment.

#### Cost of Selected Power, Fuels, and Lubricants

Includes costs for fuels including gasoline, diesel fuel and lubricants, and electric energy purchased during the year from other companies or received from other establishments of the company. Also included are costs for natural gas, manufactured gas, fuel oil, and coal and coke products.

The components of selected power, fuels, and lubricants are:

- 1. Purchased electricity. This is the cost of electric energy purchased during the year from other companies or received from other establishments of the company.
- Natural gas and manufactured gas. This is the cost of natural gas and manufactured gas purchased during the year from other companies or received from other establishments of the company.
- 3. Gasoline and diesel fuel. This is the cost of gasoline and diesel fuel purchased during the year from other companies or received from other establishments of the company. This cost in broken down into two different uses of gasoline and diesel fuel. They are:
  - a. On-highway use of gasoline and diesel fuel. This is the cost of gasoline and diesel fuel purchased during the year to fuel highway vehicles. A highway vehicle is any self-propelled vehicle designed to carry a load over public highways, whether or not the vehicle was also designed to perform other functions. Examples of vehicles designed to carry a load over public highways are passenger automobiles, trucks, and truck tractors. If a vehicle can be used for a combination of on-highway and off-highway uses and has one fuel tank, the fuel use is not considered off-highway. An example of this is a concrete-mixer truck where the truck engine operates both the engine and the mixing unit by a power take-off and is fueled by a single tank. None of the fuel used in this vehicle is off-highway because of the on-highway use. If the vehicle has separate fuel tanks and engines, the fuel in a tank used for non-highway use may be considered off-highway use.

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- b. Off-highway use of gasoline and diesel fuel. This is the cost of gasoline and diesel fuel purchased during the reporting year for off-highway use. Off-highway fuel use is the use of fuel for trade, business, or income producing activity. In most cases, off-highway fuel use does not include use in a highway vehicle registered or required to be registered for use on public highways.
- 4. All other fuels and lubricants. This is the cost of fuels and lubricants purchased during the year from other companies or received from other establishments of the company that are not included as costs in any of these categories: natural gas; manufactured gas; gasoline; and diesel fuel.

#### COSTS OF MATERIALS, COMPONENTS, SUPPLIES, AND FUELS

Includes the costs for materials, components, and supplies used by establishments in the construction or reconstruction of buildings, structures, or other facilities plus costs for materials bought and resold to others. Also included is the costs for fuels. These include gasoline, diesel fuel, lubricants, electric energy purchased during the year from other companies or received from other establishments of the company, and costs for natural and manufactured gas, fuel oil, and coal and coke products. Excluded from this item are industrial and other specialized machinery and equipment, such as printing presses; computer systems that are not an integral part of a structure; and materials furnished to contractors by the owners of projects.

#### **RENTAL PAYMENTS**

Includes the total rental costs for renting and/or leasing construction machinery and equipment, transportation equipment, production equipment, office equipment, furniture and fixtures, scaffolding, office space, and buildings. It excludes costs for the rental of land. It also excludes costs under agreements that in effect are conditional sales contracts such as capital leases. Such costs are included in capital expenditures.

#### SELECTED PURCHASED SERVICES

Includes the costs for services purchased from other companies that are paid directly by an establishment that are normally considered as overhead or non-job-related costs. Included are only the cost of repairs necessary to maintain property and equipment. Excluded are the cost of improvements that increase the value of property or the cost of adapting the property for another use. Such costs are included in capital expenditures. Also excluded are the salaries paid to employees and cost of construction activities subcontracted to others already reported within the selected costs of an establishment.

Included in the cost of selected purchased services for communication services is the actual expense incurred or payable during the year for any type of communication. Such types of communication include telephone, data transmission, telegraph, Internet, connectivity, FAX, telex, photo transmission, paging, cellular telephone, on-line access and related services, etc.

Included in the cost of selected purchased services for repairs to buildings and other structures is the actual expense incurred or payable during the year for any type of repair to buildings and other structures. Such types of repair include maintenance and repair of buildings, job-site trailers, and other structures. Excluded are janitorial services.

The cost of selected purchased services for repairs to machinery and equipment is the actual expense incurred or payable during the year for any type of repairs made to structures and equipment by outside companies or from other establishments of the same company. Such types of repairs to machinery and equipment include maintenance and repair of construction equipment and tools; machinery; and office equipment, furniture, and vehicles, including related service contracts.

Included in the cost of selected purchased services for legal services is the actual expense incurred or payable during the year for any type of legal services. Excluded are the salaries paid to employees of the establishment for these services.

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Included in the cost of selected purchased services for accounting, auditing, and bookkeeping services is the actual expense incurred or payable during the year for these services. Excluded are the salaries paid to employees of the establishment for these services.

Included in the cost of selected purchased services for advertising and promotional services is the actual expense incurred or payable during the year for these services. Such types of advertising and promotional services include advertising, marketing, promotional, or public relations services.

### GROSS BOOK VALUE OF DEPRECIABLE ASSETS AT BEGINNING OF YEAR (BOY) AND END OF YEAR (EOY)

Includes the value of depreciable assets for the beginning of year (BOY) and end of year (EOY). Gross value of depreciable assets are usually the original costs of the assets at the beginning of the year. The gross value of depreciable assets (BOY), plus any capital expenditures for new and used depreciable assets in the reporting year, minus the gross value of depreciable assets sold, retired, scrapped, destroyed, etc. in the reporting year, comprise gross book value of depreciable assets (EOY). Depreciable assets are the fixed tangible property of the establishment for which depreciation accounts are ordinarily maintained.

#### CAPITAL EXPENDITURES, OTHER THAN LAND

Includes capital expenditures that will be charged to the fixed assets accounts and for which depreciation accounts are ordinarily maintained. Includes the cost of capital improvements that were made during the year that increased the value of property or adapted the property for another use. Capital expenditures for leasehold improvements made to property leased from others are also included. Land expenditures are not included as capital expenditures. If any building or equipment had been acquired under a capital leasing arrangement that meet the criteria set down by the Financial Accounting Standards Board (FASB), respondents were instructed to report the original cost or market value as a fixed asset and as a capital expenditure, if acquired in the reporting year. If the lease qualified as an operating lease, respondents were instructed not to include the value of the building and equipment as a fixed asset or capital expenditure. If capital expenditures were not recorded directly at the establishment level but handled centrally at a company or division level, respondents were requested to report appropriate estimates for the individual establishments.

#### RETIREMENTS AND DISPOSITION OF DEPRECIABLE ASSETS

Includes the gross value of depreciable assets sold, retired, scrapped, destroyed, abandoned, etc., during the year. The values shown are the acquisition costs of the retired assets. This item also includes the value of assets (at acquisition cost rather than current market value) transferred to other establishments of the same company.

#### **DEPRECIATION CHARGES DURING YEAR**

Includes the depreciation expenses of the establishment during the reporting year. These expenses are charged against depreciable assets which are the fixed tangible property of the establishment for which depreciation accounts are ordinarily maintained.

#### **NUMBER OF ESTABLISHMENTS WITH INVENTORIES**

Includes all establishments with payroll that reported a dollar amount of inventory. Includes the number of establishments that were in business at any time during the reporting year. It covers all full-year and part-year operations. Construction establishments that were inactive or idle for the entire year were not included.

#### **Value of Construction Work for Establishments With Inventories**

Includes the value of construction work for establishments with payroll that reported a dollar amount of inventory in the reporting year.

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#### BEGINNING- AND END-OF-YEAR INVENTORIES OF MATERIALS AND SUPPLIES

Includes the inventories of materials and supplies owned at the beginning and end of the reporting year by establishments with payroll. Includes all of the materials and supplies that are owned regardless of where they are held. Excludes materials that are owned by others but held by the reporting establishment. Builders who built on their own account for sale were requested to exclude work in progress and finished units not sold from inventories. Inventories of multiestablishment companies were instructed to be reported by the establishment that is responsible for the inventories, even if these inventories were held at a separate location.

#### NUMBER OF ESTABLISHMENTS WITH NO INVENTORIES

Includes all establishments with payroll that reported having no inventories of materials and supplies during the reporting year. Includes the number of establishments that were in business at any time during the reporting year. It covers all full-year and part-year operations. Construction establishments that were inactive or idle for the entire reporting year were not included.

#### **Value of Construction Work for Establishments With No Inventories**

Includes the value of construction work for establishments with payroll that reported having no dollar amount of inventory in the reporting year.

#### NUMBER OF ESTABLISHMENTS NOT REPORTING INVENTORIES

Includes all establishments with payroll that did not report a dollar amount for inventories of materials and supplies during the reporting year. It covers all full-year and part-year operations. Construction establishments that were inactive or idle for the entire reporting year were not included.

#### Value of Construction Work for Establishments Not Reporting Inventories

Includes the value of construction work for establishments that did not report a dollar amount for inventories of materials and supplies, and the value of construction work for establishments that did not complete a census form.

#### VALUE OF CONSTRUCTION WORK BY TYPE OF CONSTRUCTION

Includes the dollar value of construction work according to the specified types of construction. There are three categories of construction. They are:

- 1. New construction. The original construction work done on a project including all finishing work on the original building or structure. Land development work on the site and demolition of existing structures are also included.
- 2. Additions, alterations, or reconstruction. The construction work which adds to the value or useful life of an existing building or structure or which adapts a building or structure to a new or different use. Included are "major replacements" of building systems such as the installation of a new roof or heating system and the resurfacing of streets or highways. This contrasts to the repair of a hole in a roof or the routine patching of highways and streets, which would be classified as maintenance and repair.
- 3. Maintenance and repair. The incidental construction work which keeps a property in ordinary working condition. Excluded are trash and snow removal, lawn maintenance and landscaping, cleaning, and janitorial services.

#### **Types of Construction**

Provides data by the types of buildings, structures, or other facilities being constructed or worked on by construction establishments in the reporting year. Respondents were instructed that each building, structure, or other facility should be classified in terms of its function. For example, a restaurant building was to be classified in the restaurant category whether it was designed as a commercial restaurant building or an auxiliary unit of an educational institution. If respondents

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worked on more than one type of building or structure in a multibuilding complex, they were instructed to report separately for each building or type of structure. If they worked on a building that had more than one purpose; i.e., office and residential, or commercial, they were to classify the building by its major purpose. In addition, all respondents were requested to report the percentage of the value of construction work done for new construction, additions, alterations, or reconstruction, and maintenance and repair work for each of these types. There are two types of construction:

- 1. Building Construction. The details for this type of construction are defined as:
  - Single-family houses, detached. Includes all fully detached residential buildings constructed for one family use.
  - Single-family houses, attached, including townhouses and townhouse-type condominiums. Includes all residential buildings with two or more living quarters side by side, completely independent of one another, and separated by an unbroken party or lot line wall from ground to roof.
  - Apartment buildings, apartment-type condominiums, and cooperatives. Includes apartment rentals, high-rise, low-rise, or any structures containing two or more housing units, excluding attached single-family houses.
  - Dormitories and barracks. Includes school dormitories and military or nonmilitary barracks that are nonhousekeeping structures.
  - Other manufacturing and industrial buildings. Includes all manufacturing and industrial buildings and plants that are used to house production and assembly activities. Note that industrial parks should be classified under its primary usage such as warehouses, office space, commercial, or industrial type buildings. Heavy industrial facilities such as blast furnaces, petroleum refineries, and chemical complexes are not included in this category but are reported under nonbuilding construction.
  - Manufacturing and industrial warehouses. Includes all warehouses which are intended for industrial activities.
  - Hotels and motels. Includes hotels, motels, bed-and-breakfast inns, and tourist cabins intended for transient accommodations. Also included are hotel and motel conference centers.
  - Office buildings. Includes all buildings that are used primarily for office space or for government administrative offices. Also included are banks or financial buildings that are three stories or more. Medical office buildings are reported under hospitals and institutional buildings.
  - All other miscellaneous commercial buildings. Includes all buildings that are intended for use primarily in the retail and service trades, i.e., shopping centers, department stores, drug stores, restaurants, public garages, auto service stations, and one or two story bank or financial institutions.
  - Commercial warehouses. Includes distribution buildings and mini-storage units intended for commercial use. Also included are storage warehouses.
  - Religious buildings. Includes all buildings that are intended for religious services or functions such as churches, synagogues, convents, monasteries, and seminaries.
  - Educational buildings. Includes all buildings that are used directly in administrative and instructional activities such as colleges, universities, elementary and secondary schools, correspondence, commercial, and trade schools. Libraries, museums, and art galleries, as well as laboratories that are not a part of a manufacturing or commercial establishment, are also included.

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- Health care and institutional buildings. Includes hospitals, medical office buildings, and all other buildings that are intended to provide health and institutional care such as clinics, infirmaries, sanitariums, nursing homes, homes for the aged, and orphanages.
- Public safety buildings. Includes detention centers, prisons, fire stations, and rescue squad buildings.
- Farm buildings, nonresidential. Includes nonresidential farm buildings such as barns, poultry houses, implement sheds, and farm silos.
- Amusement, social, and recreational buildings. Includes buildings that are used primarily
  for entertainment, social, and recreational activities such as sports arenas, convention centers, theaters, music halls, golf and country club buildings, fitness centers, and bowling
  alleys.
- Indoor swimming pools. Includes pools that are inside a building.
- Indoor ice rinks. Includes ice rinks that are inside a building.
- Grain elevators and dry cleaning plants. Includes grain and storage elevators and dry cleaning plants.
- Waste disposal plants. Includes recycling centers, garbage disposal plants, incinerator disposed facilities, and material recovery facilities.
- Miscellaneous building construction. Includes all other nonresidential buildings such as fire stations, post offices, and bus and air passenger terminals and hangars.
- 2. Nonbuilding Construction. The details for this type of construction are defined as:
  - Highways, streets, and related work. Includes streets, roads, alleys, sidewalks, curbs and gutters, culverts, erosion control, installation of guard rails, highway signs, and lighting.
     Also includes earthwork protective structures when used in connection with road improvements.
  - Airport runways and related work. Includes airport runways, taxiways, aprons, and related work.
  - Private driveways and parking areas. Includes all nonstructural parking areas and private driveways of all surface types.
  - Bridges and elevated highways. Includes viaducts and overpasses, roads, highways, rail-roads, and causeways built on structural supports.
  - Tunnels. Includes highway, pedestrian, railroad, and water distribution tunnels.
  - Sewers, sewer lines, septic tanks, and related facilities. Includes sanitary and storm sewers, pumping stations, septic systems, and related facilities.
  - Water mains and related facilities. Includes water supply systems, pumping stations, and related facilities.
  - Oil and gas pipeline construction. Includes pipelines for the transmission of gas, petroleum products, and liquefied gases.
  - Power and communication transmission lines, towers, and related facilities. Includes electric power lines, telephone and telegraph lines, fiber optic cables, cable television lines, television and radio towers, and electric light and power facilities.
  - Power plants and cogeneration plants, except hydroelectric. Includes electric and steam generating plants, cogenerating plants, and nuclear plants.
  - Power plant, hydroelectric. Includes all types of hydroelectric power generating plants.
  - Blast furnaces, chemical complexes, etc. Includes coke ovens and mining appurtenances such as tipples and washeries.

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- Sewage treatment plants. Includes sewage treatment and waste disposal plants.
- Water treatment plants. Includes water filtration and water softening plants.
- Urban mass transit. Includes subways, street cars, and light rail systems.
- Railroad construction. Includes the construction of railroad beds, tracks, freight yards, and signal towers for railroad systems, excluding urban mass transit.
- Conservation and development construction. Includes land reclamation, irrigation projects, drainage canals, levees, jetties, breakwaters, and flood control projects.
- Dam and reservoir construction. Includes hydroelectric, water supply, and flood control dams and reservoirs.
- Dry and Solid waste disposal. Includes all dry and solid waste disposal sites where nonhazardous waste is buried.
- Harbor and port facilities. Includes docks, piers, and wharves.
- Marine construction. Includes dredging, underwater rock removal, breakwaters, navigational channels, and locks.
- Petrochemical plants and petroleum refineries. Includes petroleum related facilities.
- Outdoor swimming pools. Includes wading pools and reflecting pools.
- Fencing. Includes all types of fencing, except electronic containment fencing for pets.
- Electronic containment fencing. Includes all types of electronic containment fencing for pets.
- Recreational facilities. Includes athletic fields, golf courses, outdoor tennis courts, trails, and camps.
- Ships. Includes special trade contractors working on ships and boats such as painters, carpenters, joiners, electricians, etc.
- Oil and gas fields. Includes road construction, land clearing contracting, land moving contracting, and land leveling contracting in oil and gas fields.
- Oil and gas field gathering lines. Includes land clearing contracting, land moving contracting, and land leveling contracting.
- Coal mines. Includes land clearing contracting, land moving contracting, and land leveling contracting.
- Metal mines. Includes land clearing contracting, land moving contracting, and land leveling contracting.
- Nonmetallic mines. Includes land clearing contracting, land moving contracting, and land leveling contracting.
- All other miscellaneous nonbuilding construction. Includes all other types of nonbuilding construction.

#### KINDS OF BUSINESS ACTIVITIES

Includes dollar value of business done by business activity. Primary activities are construction activities that generate fifty-one percent or more of an establishment's dollar value of business done. Also included are other kinds of business activities. Other kinds of business activities include business receipts not reported as value of construction work. This item includes business receipts from retail and wholesale trade, rental of equipment without an operator, manufacturing, transportation, legal services, insurance, finance, rental of property and other real estate operations, and other nonconstruction activities. Receipts for separately definable architectural and engineering work for others are also included in other kinds of business activities.

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#### VALUE OF CONSTRUCTION WORK FOR SPECIALIZED TYPE AND KIND OF BUSINESS

Includes value of construction work for one of two specialized categories. These categories include types of construction and kind-of-business activity. A construction establishment specializes in a type of construction when fifty-one percent or more of the construction work done is in one construction industry. The construction establishment reports each type of construction it performs as a percent of value of construction work. Types of construction refers to the types of buildings, structures, or facilities constructed or worked on by construction establishments in the reporting year. Specialization in types of construction displays data for establishments with payroll that falls within each percent range of specialization. A construction establishment specializes in a kind-of-business activity when fifty-one percent or more of the construction work done by the establishment is performed in one type of business activity. The construction establishment reports each kind-of-business activity engaged in as a percent of value of construction work. Kindof-business activity refers to the kinds of business activities construction establishments perform throughout the reporting year. Examples of kind-of-business activity include highway and street construction, electrical contracting, carpentry contracting, and concrete contracting. Specialization in kind-of-business activity displays data for establishments with payroll that fall within each percent range of specialization.

#### SPECIALIZATION PERCENT

Includes data for establishments with payroll that fall within each percent range of specialization.

#### VALUE OF CONSTRUCTION WORK FOR ESTABLISHMENTS BY LOCATION OF WORK

This is the value of construction done in particular states by establishment. An establishment can do construction in one or more states.

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# Appendix B. NAICS Codes, Titles, and Descriptions

#### 238910 SITE PREPARATION CONTRACTORS

This U.S. industry comprises establishments primarily engaged in site preparation activities, such as excavating and grading, demolition of buildings and other structures, septic system installation, and house moving. Earth moving and land clearing for all types of sites (e.g., building, nonbuilding, mining) is included in this industry. Establishments primarily engaged in construction equipment rental with operator (except cranes) are also included.

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# Appendix C. Methodology

#### **SOURCES OF THE DATA**

The construction sector includes approximately 650,000 establishments that were detemined to be in-scope of the 2002 Economic Census — Construction. This number includes those industries in the North American Industry Classification System (NAICS) definition of construction with at least one paid employee in 2002.

Establishments in the 2002 Economic Census are divided into those sent report forms and those not sent report forms. The coverage of and the method of obtaining census information from each are described below:

1. Establishments sent a report form:

Sample frame establishments. The sample frame consisted of the entire construction universe; there were no subpopulations that were explicitly removed from the sample frame. The sample frame was compiled from a list of all construction companies in the active records of the Internal Revenue Service (IRS) and the Social Security Administration (SSA) that are subject to the payment of Federal Insurance Contributions Act taxes. Under special arrangements, to safeguard their confidentiality, the U.S. Census Bureau obtains information on the location and classification of the companies, as well as their payroll and receipts data from these sources. Unfortunately, these sources do not provide establishment level information for companies with multiple locations. For multilocation companies, the establishment level information is directly obtained from the U.S. Census Bureau's Company Organization Survey. For single-location companies, the IRS-SSA information is generally sufficient for assigning the company to a specific six-digit NAICS industry code.

The 2002 NAICS structure for the construction sector was significantly revised from the 1997 NAICS structure. Initially, only a small proportion of the establishments in the sample frame could be directly assigned a 2002 NAICS industry code with a high degree of confidence. Therefore, a special classification card was mailed to 150,000 construction establishments in early 2002. The goal of this classification card was to obtain the current NAICS industry code prior to assembly of the sample frame for the economic census — construction sample.

- 2. Establishments not sent a report form:
  - a. Nonsample frame establishments. There were a limited number of establishments included in the business register who were completely unclassified at the time of the economic census construction sampling operation. These establishments were mailed a general classification card in early 2003. A portion of these were ultimately determined to be in-scope of the economic census construction. Since this determination was not made until after the sample selection operation had been completed; these establishments were treated as a supplement to the original universe and were sampled independently for inclusion in the derived estimates.
  - b. All nonemployers, i.e., all firms subject to federal income tax, with no paid employees, were also excluded from the 2002 sample frame, as in previous censuses. Nonemployers with significant levels of receipts data were identified and included in the census mailout under the presumption that the nonemployer status may have been incorrect. Those determined to have employees are included in this report. Data for nonemployers are not included in this report, but are released in the annual *Nonemployer Statistics* series.

The report forms used to collect information for establishments in this sector are available at help.econ.census.gov/econhelp/resources/.

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A more detailed examination of census methodology is presented in the *History of the Economic Census* at www.census.gov/econ/www/history.html.

#### **INDUSTRY CLASSIFICATION OF ESTABLISHMENTS**

The classifications for all establishments covered in the 2002 Economic Census — Construction are classified in 1 of 31 industries in accordance with the industry definitions in the *North American Industry Classification System (NAICS)*, *United States*, *2002* manual. Changes between 1997 and 2002 affecting this sector are discussed in the text at the beginning of this report. Tables at www.census.gov/epcd/naics02/n02ton97.htm identify those industries that changed between the 1997 North American Industry Classification System (NAICS) and 2002 NAICS.

In the NAICS system, an industry is generally defined as a group of establishments that use similar processes or have similar business activities. To the extent practical, the system uses supply-based or production-oriented concepts in defining industries. The resulting group of establishments must be significant in terms of number, value added by construction, value of business done, and number of employees.

The coding system works in such a way that the definitions progressively become narrower with successive additions of numerical digits. In the construction sector for 2002, there are 3 subsectors (three-digit NAICS), 10 industry groups (four-digit NAICS), 28 NAICS industries (five-digit NAICS) that are comparable with Canadian and Mexican classification, and 31 U.S. industries (six-digit NAICS).

#### **ESTABLISHMENT BASIS OF REPORTING**

The 2002 Economic Census — Construction is conducted on an establishment basis. A construction establishment is defined as a relatively permanent office or other place of business where the usual business activities related to construction are conducted. With some exceptions, a relatively permanent office is one that has been established for the management of more than one project or job and that is expected to be maintained on a continuing basis. Such establishment activities include, but are not limited to, estimating, bidding, purchasing, supervising, and operation of the actual construction work being conducted at one or more construction sites. Separate construction reports were not required for each project or construction site.

Companies with more than one construction establishment were required to submit a separate report for each establishment operated during any part of the census year. The construction sector figures represent a tabulation of records for individual establishments, rather than for companies.

If an establishment was engaged in construction and one or more distinctly different lines of economic activity at the same place of business, it was requested to file a separate report for each activity, provided that the activity was of substantial size and separate records were maintained. If a separate establishment report could not be prepared for each activity, then a construction report was requested covering all activities of that establishment providing that the value of construction work exceeded the gross receipts from each of its other activities.

The 2002 Economic Census — Construction excludes data for central administrative offices (CAOs). These would include separately operated administrative offices, warehouses, garages, and other auxiliary units that service construction establishments of the same company. These data are published in a separate report series.

#### **DESCRIPTION OF THE SAMPLE FRAME**

The major objective of the sample design was to provide a sample that would provide reliable estimates at the state by industry level. For sample efficiency considerations, the establishments in the initial 2002 construction frame were partitioned into two components for developing estimates within the sample frame. The details of each are described below:

1. Probability-proportionate-to-size (pps) sample. There were three non-overlapping strata for sample selection. An independent sample was selected within each state by industry cell. The details of each stratum were defined as:

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- Stratum 1. This stratum was comprised of approximately 12,000 establishments associated with multilocation companies. The establishments of these multiunit companies were included in the construction sample with certainty.
- Stratum 2. This stratum was comprised of approximately 145,000 single-location companies that could be classified into a valid 2002 NAICS industry. These cases accounted for approximately 75 percent of the payroll associated with single-location companies in construction. The industry code for most of these establishments was determined from the special classification card that was mailed in early 2002. This group was partitioned into state by NAICS (six-digit) cells and an independent sample selected from each cell. Within each cell, a probability-proportionate-to-size (pps) sampling strategy was used. Under this approach, the probability of selection for the sample for larger establishments is higher than for smaller establishments. There were approximately 80,000 establishments selected from this group.
- Stratum 3. This stratum was comprised of the remaining single-location companies. For these companies, we did not have an updated 2002 NAICS industry code. The most recent classification information available for these companies was their 1997 NAICS. Using this 1997 NAICS industry code, this stratum was partitioned into state by NAICS (four-digit) cells; and an independent sample selected from each cell. Again, probability-proportionate-to-size sampling methodology was utilized. There were approximately 30,000 establishments selected from this group.

Subsequent to the initial census mail-out, companies that initiated operations in 2002 were identified via administrative sources. To assure proper representation of the entire in-scope population, simple random samples of these new operations were selected and mailed separately.

2. Estimation and variances. Based on the response data, establishments were assigned to the appropriate NAICS (six-digit) industry. At each level of tabulation, unbiased estimates were derived by summing the weighted establishment data where the establishment sample weight was equal to the inverse of its probability of selection for the construction sample.

The resulting estimates were generated from one of many possible samples and are subject to sampling variability. Estimates of this sample variability were independently derived at all levels of aggregation. These sampling variances were then aggregated to the publication levels for the computation of the relative standard errors.

#### **RELIABILITY OF DATA**

The estimates developed from the sample can differ somewhat from the results of a survey covering all companies in the sample lists, but are otherwise conducted under essentially the same conditions as the actual sample survey. The estimates of the magnitude of the sampling errors (the difference between the estimates obtained and the results theoretically obtained from a comparable, complete-coverage survey) are provided by the standard errors of estimates.

The particular sample selected for the construction sector is one of many similar probability samples that, by chance, might have been selected under the same specifications. Each of the possible samples would yield somewhat different sets of results, and the standard errors are measures of the variation of all the possible sample estimates around the theoretically, comparable, complete-coverage values.

Estimates of the standard errors have been computed from the sample data. They are presented in the form of relative standard errors that are the standard errors divided by the estimated values to which they refer.

In conjunction with its associated estimate, the relative standard error may be used to define confidence intervals, or ranges that would include the comparable, complete-coverage value for specified percentages of all the possible samples.

The complete-coverage value would be included in the range:

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- From one standard error below to one standard error above the derived estimate for about two-thirds of all possible samples.
- From two standard errors below to two standard errors above the derived estimate for about 19 out of 20 of all possible samples.
- From three standard errors below to three standard errors above the derived estimate for nearly all samples.

An inference is that the comparable complete-survey result would fall within the indicated ranges and the relative frequencies shown. Those proportions, therefore, may be interpreted as defining the confidence that the estimates from a particular sample would differ from complete-coverage results by as much as one, two, or three standard errors, respectively.

For example, suppose an estimated total is shown at 50,000 with an associated relative standard error of 2 percent, that is, a standard error of 1,000 (2 percent of 50,000). There is approximately 67 percent confidence that the interval 49,000 to 51,000 includes the complete-coverage total, about 95 percent confidence that the interval 48,000 to 52,000 includes the complete-coverage total, and almost certain confidence that the interval 47,000 to 53,000 includes the complete-coverage total.

In addition to the sample errors, the estimates are subject to various response and operational errors: errors of collection; reporting; coding; transcription; imputation for nonresponse, etc. These operational errors also would occur if a complete canvass were to be conducted under the same conditions as the survey. Explicit measures of their effects generally are not available. However, it is believed that most of the important operational errors were detected and corrected during the U.S. Census Bureau's review of the data for reasonableness and consistency. The small operational errors usually remain. To some extent, they are compensating in the aggregated totals shown. When important operational errors were detected too late to correct the estimates, the data were suppressed or were specifically qualified in the tables.

As derived, the estimated standard errors included part of the effect of the operational errors. The total errors, which depend upon the joint effect of the sampling and operational errors, are usually of the order of size indicated by the standard error, or moderately higher. However, for particular estimates, the total error may considerably exceed the standard errors shown. Any figures shown in the tables of this publication having an associated standard error exceeding 75 percent may be combined with higher level totals, creating a broader aggregate, which then may be of acceptable reliability.

#### **DUPLICATION IN VALUE OF CONSTRUCTION WORK**

The aggregate of value of construction work reported by all construction establishments in each of the industry, geographic area, or other groupings contains varying amounts of duplication. This is because the construction work of one firm may be subcontracted to other construction firms and may also be included in the subcontractors' value of construction work. Also, part of the value of construction results from the use of products of nonconstruction industries as input materials. These products are counted in the nonconstruction industry, as well as part of the value of construction. Value added avoids this duplication and is, for most purposes, the best measure for comparing the relative economic importance of industries or geographic areas. Value added for construction industries is defined as the dollar value of business done less costs for construction work subcontracted to others and payments for materials, components, supplies, and fuels.

#### **DISCLOSURE**

In accordance with federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or company. However, the number of establishments in a specific industry or geographic area is not considered a disclosure; therefore, this information may be released even though other information is withheld. Techniques employed to limit disclosure are discussed at www.census.gov/epcd/ec02/disclosure.htm.

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### Appendix D. Geographic Notes

Not applicable for this report.

### Appendix E. Metropolitan and Micropolitan Statistical Areas

Not applicable for this report.

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# Appendix F. Detailed NAICS and Bridge Code Titles: 2002

[The NAICS code title shown in Table 1 is a standard NAICS title from the North American Industry Classification System Manual. A more detailed title description for the NAICS code shown in Table 1 is included in this appendix

2002 NAICS code	1997 bridge code	Detailed 2002 NAICS and 1997 bridge code title description
236115	23321000	New single family housing construction (except operative builders) Single family housing construction, general contractors
236116	23322000	New multifamily housing construction (except operative builders) Multifamily housing construction, general contractors
236117	23321000 23322000	New housing operative builders Single family housing construction, operative builders Multifamily housing construction, operative builders
236118	23321000 23322000	Residential remodelers Remodeling contractors, single family housing Remodeling contractors, multifamily housing
236210	23331000 23493000 23499000	Industrial building construction Other manufacturing and industrial building construction Other industrial nobuliding construction Waste disposal plant construction
236220	23322000 23331000 23333200 23599000	Commercial and institutional building construction Barrack and dormitory construction Grain elevators, dry cleaning plants, and manufacturing and industrial warehouses construction Commercial and institutional building construction Indoor swimming pool contractors
237110	23491000 23499000 23599000	Water and sewer line and related structures construction Water and sewer line, mains, and related structures (including pumping stations, etc.) construction Sewage and water treatment plants and irrigation systems construction Water well drilling contractors
237120	21311200 23491000 23493000	Oil and gas pipeline and related structures construction Construction of oil and gas field gathering lines Oil and gas pipelines, mains, and related and related structures (including oil storage tanks, etc) construction Petrochemical plants and refineries construction
237130	23492000 23493000	Power and communication line and related structures construction Power and communication transmission line construction Power generation plants and transformer stations construction, except hydroelectric
237210	23311000	Land subdivision Land subdivision and land development
237310	23411000 23412000 23521000	Highway, street, and bridge construction Highway and street construction Bridge construction Highway and traffic line painting contractors
237990	22412000 23499000 23599000	Other heavy and civil engineering construction Tunnel construction All other heavy and civil engineering construction Anchored earth retention contractors
238110	23571000	Poured concrete foundation and structure contractors Concrete (except paving) contractors
238120	23591000	Structural steel and precast concrete contractors Other structural steel erection contractors
238130	23551000	Framing contractors Framing carpentry contractors
238140	23541000 23542000	Masonry contractors Masonry and stone contractors Stucco contractors
238150	23592000	Glass and glazing contractors Glass and glazing contractors
238160	23561000	Roofing contractors Roofing contractors
238170	23561000	Siding contractors Siding (including gutters and downspouts) contractors
238190	23591000 23599000	Other foundation, structure, and building exterior contractors Metal curtain walls and metal furring installation contractors Forming, ornamental metal work installation, and foundation, structure, and building exterior contractors
238210	23511000 23531000	Electrical contractors Environmental controls installation contractors Electrical contractors
238220	23511000 23595000	Plumbing, heating, and air-conditioning contractors Other plumbing, heating, and air-conditioning contractors Scrubber, dust collection, and other industrial ventilation installation contractors
238290	23595000 23599000	Other building equipment contractors Other building equipment and machinery installation contractors Boiler, duct, and pipe insulation and service station equipment, lightning rod, bowling alley, church bell, and tower clock installation contractors
238310	23542000	Drywall and insulation contractors Other drywall, plastering, acoustical, and insulation contractors
238320	23521000	Painting and wall covering contractors Other painting and wall covering contractors

[The NAICS code title shown in Table 1 is a standard NAICS title from the North American Industry Classification System Manual. A more detailed title description for the NAICS code shown in Table 1 is included in this appendix]

2002 NAICS code	1997 bridge code	Detailed 2002 NAICS and 1997 bridge code title description
238330	23552000	Flooring contractors Floor laying and other floor contractors
238340	23543000	Tile and terrazzo contractors Tile, marble, terrazzo, and mosaic contractors
238350	23551000	Finish carpentry contractors Finish carpentry contractors
238390	23561000 23599000	Other building finishing contractors Sheet metal, except roofing and siding contractors Trade show exhibits installation and dismantling, spectator seating, modular furniture, window covering fixture installation, and other building finishing contractors
238910	21311200 21311300 21311400 21311500 23499000 23593000 23594000 23599000	Site preparation contractors Site preparation and related construction activities for oil and gas operations Site preparation and related construction activities for coal mining Site preparation and related construction activities for metal mining Site preparation and related construction activities for metal mining Site preparation and related construction activities for nonmetallic mining, except fuels Construction equipment (except cranes) rental with operator and right-of-way clearing and line slashing, blasting, and trenching contractors Excavation contractors Wrecking and demolition contractors Dewatering and core drilling and test boring for construction contractors
238990	23499000 23571000 23599000 56172000	All other specialty trade contractors Crane rental with operator Residential and commercial asphalt, brick, and concrete paving contractors All other special trade contractors Cleaning building exteriors, except sand blasting