



# The New Census Regulations: What Exporters Need to Know About Mandatory AES Filing

**Thursday, November 13, 2008**

Registration 8:30 a.m.; Program 9:00 a.m. - 3:00 p.m.  
Sheraton Milford Hotel, 11 Beaver Street, Milford, MA 01757  
\$95 (includes seminar materials, breakfast and lunch)

The new Census rule requiring mandatory filing of export information through the Automated Export System (AES) was recently passed. As of September 30, 2008, all exporters must file export information electronically through the AES or AESDirect. Additionally, the new Census regulations have tougher penalty provisions that will affect every exporter. Violations include delayed filing, failure to file, filing of false information and more. Penalties will range from \$1,100 to \$10,000 per violation. Also, all AES users are faced with new filing deadlines, depending on mode of transportation. It is important that exporters understand these new regulations to avoid increased penalties and cargo seizures.

This seminar will be the first opportunity for Massachusetts exporters to hear directly from the Census Bureau since the release of the new regulations. This intensive program will feature a specialist from the U.S. Census Bureau, special agent in charge from the Office of Export Enforcement, which has an enforcement authority over the new regulations, and a UPS representative in charge of AES filings. The topics covered will include an overview of the new export regulations, exporter responsibilities under the laws, a detailed overview required information and filings under AES, new enforcement initiatives, and the role and responsibilities of freight forwarders and carriers under the new regulations.

## **~ Speakers Include ~**

*Jerome Greenwell*, Trade Ombudsman - Foreign Trade Division, U.S. Census Bureau  
*John McKenna*, Special Agent in Charge - U.S. Department of Commerce,  
Bureau of Industry and Security, Office of Export Enforcement  
*Maurice Mitchell*, International Account Manager - UPS Worldwide Services

**Online Registration Available at  
[www.mass.gov/export](http://www.mass.gov/export)**

For further information, call the Massachusetts Export Center at 508-929-8844