



Exploratory Meeting – Space Propulsion and Power Industry/University Collaborative Research Center

Prof. Lyon B. King

July 24, 2008 Hartford, CT

Meeting Goals

- Describe structure of I/UCRC system
- Collect questions for after-meeting responses
- Display Center faculty capabilities through past research
- Review missions/activities of potential Members
- Identify possible research thrusts
- Gage interest in going forward
- Describe necessary next steps and timeline





NSF Established the I/UCRC Program in 1978

Mission:

- To contribute to the nation's research infrastructure base by developing long-term partnerships among industry, academe, and government
- To leverage NSF funds with industry to support graduate students performing industrially relevant research

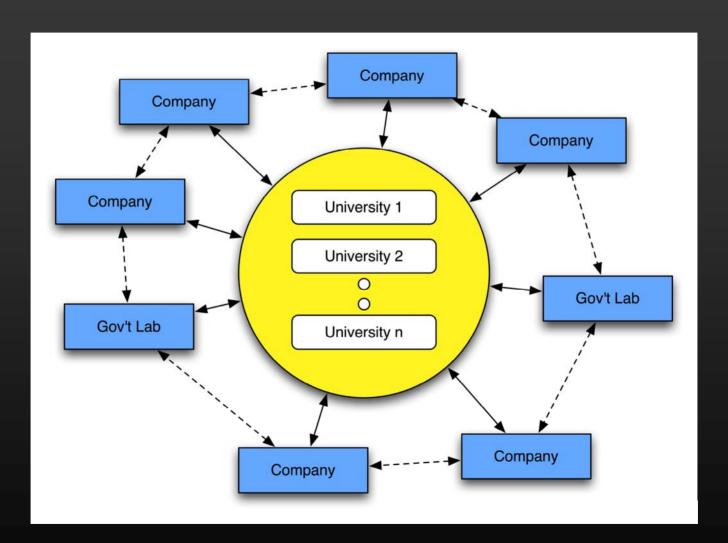
Vision:

 To expand the innovation capacity of our nation's competitive workforce through partnerships between industries and universities





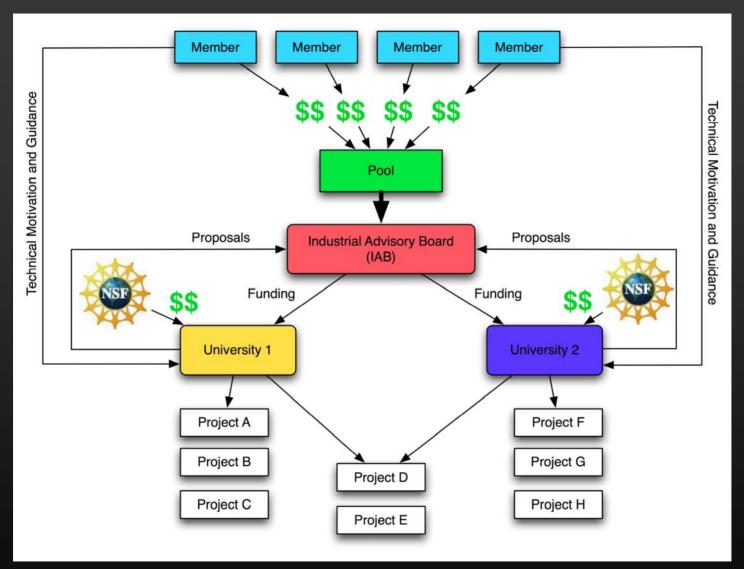
Industries interact with pre-competitive research Multi-university base provides wealth of capabilities







Funding Structure







Win-Win (?)

Academic Community

- Stable (?) funding source
- Exposure and motivation from "real world"
- Meaningful research industrially relevant
- Provides support for research and students

Industry/Gov't

- An avenue to investigate topics not otherwise possible
- Leverage \$ => \$\$\$\$\$\$\$
- Low-cost research
- Utilize talents and resources of multiple U's
- Excellent recruiting/training tool





Funding Structure

- Membership dues set by IAB at initial planning meeting
- Typical dues range from \$35k \$70k for existing Centers
- Allowance for ½ memberships (at ½ voting rights) for small biz
- Members may withdraw from Center w/ 90 days notice

Minimum Requirements for Center Formation

- 10 Members assume \$50k dues => \$500k
- 2 Universities
- NSF provides \$50k/university => \$100k
- NSF provides \$10k to lead U for admin

MINIMUM AVAILABLE CENTER FUNDING = \$660K/year

NSF Commits 5-year award at conception





Center Cash Flow Projection: First Four Years

	Summer 09	<u>Fall 09</u>	Winter 10	Summer 10	<u>Fall 10</u>	Winter 11	Summer 11	<u>Fall 11</u>	Winter 12	Summer 12	<u>Fall 12</u>	Winter 13
CASH REVENUES												
NSF Funding	100000			100000			100000			100000		
Member Contributions		250000	250000		300000	300000		350000	350000		350000	350000
CASH DISBURSEMENTS												
Director Salary Offset ¹	15600	15600	15600	15600	15600	15600	15600	15600	15600	15600	15600	15600
Center Admin Assistant ²	13000	13000	13000	13000	13000	13000	13000	13000	13000	13000	13000	13000
Faculty Summer Salary ³	0			91000			91000			91000		
Graduate Student Support4	0	64000	64000	128000	128000	128000	128000	128000	128000	128000	128000	128000
Supplies ⁵	0	16000	16000	32000	32000	32000	32000	32000	32000	32000	32000	32000
Promotion and Marketing	15000	2000	2000	5000	2000	2000	5000	2000	2000	5000	2000	2000
University F&A6	10900	27650	27650	71150	47650	47650	71150	47650	47650	71150	47650	47650
RECONCILIATION OF CASH												
Total Revenues	100000	250000	250000	100000	300000	300000	100000	350000	350000	100000	350000	350000
Total Disbursements	54500	138250	138250	355750	238250	238250	355750	238250	238250	355750	238250	238250
Period Opening Cash Balance Period Revenues minus	0	45500	157250	269000	13250	75000	136750	-119000	-7250	104500	-151250	-39500
Disbursements	45500	111750	111750	-255750	61750	61750	-255750	111750	111750	-255750	111750	111750
PERIOD CLOSE CASH BALANCE	45500	157250	269000	13250	75000	136750	-119000	-7250	104500	-151250	-39500	72250

¹ Assumes offset of 30% x \$120k annual salary plus 30% fringe benefits is required to release Director from University teaching

- Assumes 12 Members steady-state @ \$50k/Member
- Sustainable funding: 8 graduate students w/7 faculty
- More collaboration can focus this by reducing faculty time





² \$30k annual salary plus 30% fringe benefits

³ Assumes seven faculty each drawing one month of summer salary at a rate of \$120k/year plus 30% fringe benefits

⁴ Assumes average full-time graduate student cost of \$16k/semester

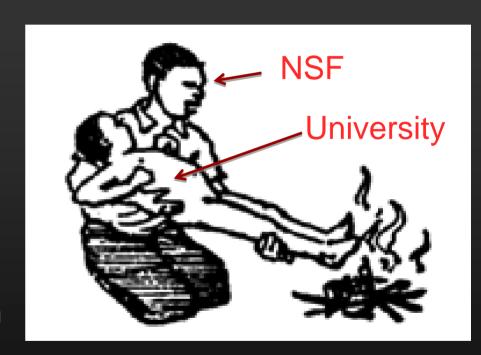
⁵ \$4k supplies per-semester for each graduate student

⁶ University F&A calculated at 25% of total cash disbursements

What does NSF do?

An I/UCRC operates as a "franchise" business

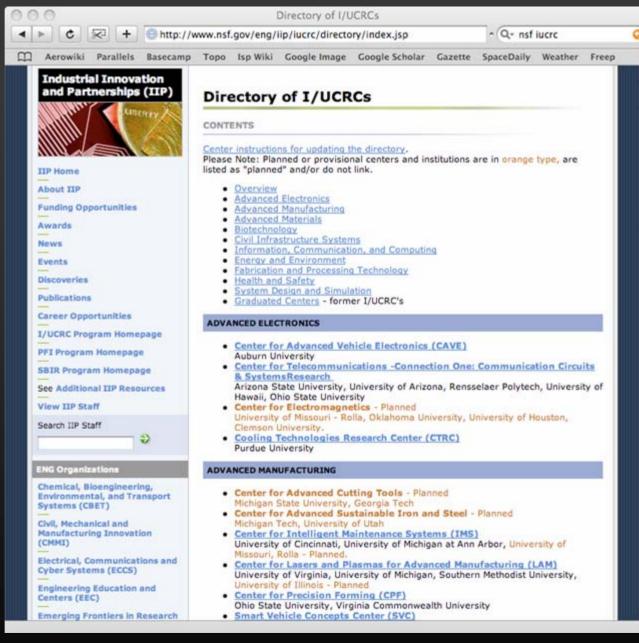
- \$50k/year per university
- SBIR Opportunities for small companies to join I/UCRC
- Governance policies and legal agreements
- Intellectual property
- Annual reporting Director's Report
- Hires external evaluator each year – Evaluator's Report
- Seeks to transition I/UCRC to other funding vehicle







50 Active Centers







Center Members are in Good Company

3M Corporation Air Products & Chemicals, Inc. Alcoa Inc. Allegheny Power Amana Refrigeration AMD American Concrete Institute American Flectric Power **Amway Corporation** Analog Devices Arizona Department of **Environmental Quality** Armstrong World Industries AT&T **Bayer Corporation** Bell South Boeing Bose Corporation Bristol-Myers Squibb

Certain Teed Corporation Champion International Chevron PTC Cisco Systems, Inc. Coca-Cola Consolidated Edison Corning Cable, Inc. Critchfield Mechanical **Cummins Engine** Daimler Chrysler Corp. DePuy, Inc Dow Chemical Dow Corning Du Pont Eastman Kodak Co. Flectric Power Research Institute Eli Lilly & Co. Estee Lauder Companies ExxonMobile Chemical Company Exempla Healthcare Fisher Price/Mattel Florida Power & Light Ford Foundation Ford Motor Company Frigidaire Company General Dynamics

General Electric General Motors Gerber Products Co. Gillette Company Goodyear Tire and Rubber Company **Guardian Industries** Hewlet-Packard Honeywell, Inc. **IBM** Corporation Intel Corporation Intellisense Corporation International Concrete Repair Institute International Facility Management Assn International Paper Co John Deere Johnson Controls Inc. Kraft Foods Lennox International Libbey Glass Company Lockheed Martin Corp. Lucent Technologies Manhattan Associates Master Builders, Inc. MEMS Technology Inc.

Merck & Co. Microsoft Missouri Department of Transportation MITRE Corporation Mitsubishi Monsanto Motorola, Inc. NAPP Systems National Semiconductor NEC USA, Inc. Nokia Corporation Nortel, Inc. Northrup Grumman Owens Corning Panasonic Technologies Payless Shoesource **Peak Communications** Peerless of America Pfizer Pharmacia & Upiohn Phillip Morris Company Phillips Petroleum Pratt & Whitney Progress Group Qualcomm, Inc Raytheon/Texas Reynolds Metal Rockwell International

Rolls Royce/Allison Samsung Seagate Technologies Sharp HealthCare Siemens Westinghouse Power Corporation Sperry Rail Service Sprint Corp Sun Chemicals **TDK Corporation** Tecumesh Products Company Tektronix Tennessee Valley Authority Teradyne Texas Instruments Thermo King Corporation Toshiba Corp. Turtle Wax Company Tyco Electronics U.S. Air Force U.S. Army U.S. Bureau of Reclamation U.S. DARPA U.S. Dept. of Agriculture U.S. Dept. of Energy

U.S. Dept. State U.S. Federal Aviation Administration U.S. General Services Administration U.S. Jet Propulsion Lab U.S. Los Alamos National Laboratory NASA U.S. National Security Agency U.S. Naval Surface Warfare Center U.S. Navy U.S. Oak Ridge National Laboratory U.S. Sandia National Laboratories U.S. Veterans Administration Union Carbide Corporation United Parcel Service United Technologies US Borax Company Verizon Wireless Westinghouse Corp. Westvaco Weyerhaeuser Company Whirlpool Corporation Xerox Corporation



Systems

British Telecom

California Department

of General Services

Canon Information

Carrier Corporation

Caterpillar, Inc

National Science Foundation's



Company

Gintic

Honda

Industry/University Cooperative Research (I/UCRC) Program





Intellectual Property

- Patent rights held by university, with royalty-free, nonexclusive rights to Center Members
- Companies wishing to exercise rights to a royalty-free license pay for the cost of patent application
- If only one company seeks a license, that company may obtain an exclusive fee-bearing license
- Government retains march-in rights (Bayh-Dole)
- Companies can exercise publication delay for 1 year

Companies can provide individual support/funding for separate "enhancement" projects that spin-off I/UCRC results. Enhancements are subject to separate IP negotiations.





Sample Membership Form





Collaborating Faculty Structure

