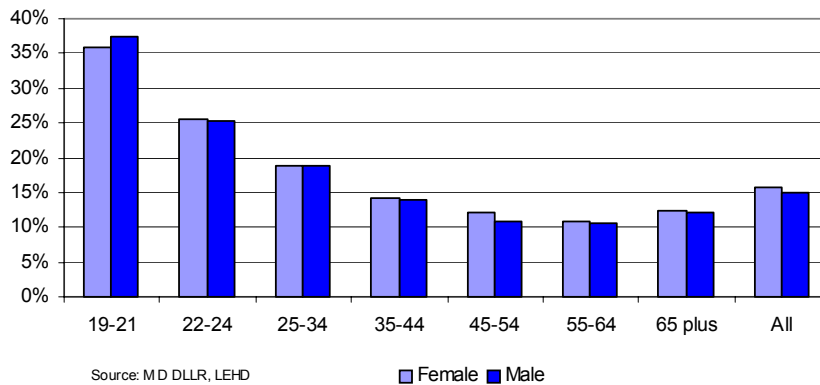


Information for Employers

What is the typical workforce turnover in my industry?

Turnover in Health Services in Montgomery County, MD



Background

- Turnover is key indicator of service quality in health services
- High turnover is costly

Value Added from LEHD

- Local turnover information
- Marked differences by age (not sex)
- Relatively current (2001 data)

What are average earnings for incumbent workers and new hires in my industry?

Quarterly Earnings in Research Services



Background

- Research services one of highest paying industries in MD

Value Added from LEHD

- Clear differences by age of worker
- Some evidence of demand pressure, because new hires make almost as much as incumbents
- Useful benchmark in hiring
- Useful benchmark for reviewing wage-setting strategies.