

Dear Ms. Schmeltz,

In response to your Traffic Signal Letter to Traffic Signal Partners, I offer the following comments.

Swarco Traffic Management, Inc. is the only LED Traffic Signal Module company manufacturing in the USA. Our manufacturing facility is located in Columbia Tennessee. We are an Energy Star Partner, ISO certified and very energy efficient. We currently manufacture products that meet and exceed the new ITE specification. Our parent company is located in Vienna, Austria and enjoys an 80% market share in Europe.

With the new ITE specifications we still meet the old Energy Star guidelines for maximum wattage with the exception of 12" Green Arrows. Our 12" Green Arrow is rated at 12 Watts. The old standard is 11 Watts.

We feel strongly that the Energy Star rating should continue for LED Traffic Signal Modules as they save significant energy when compared to the alternative of incandescent lights.

Please feel free to call me to discuss. I would like to be involved in the decision making process as a representative of our industry.

Steve Robertson
President & General Manager Americas
Swarco Traffic Management, Inc.