# Visalia-Tulare-Porterville, CA National Compensation Survey July 2003



\_\_\_\_\_

U.S. Department of Labor Elaine L. Chao, Secretary

Bureau of Labor Statistics Kathleen P. Utgoff, Commissioner

March 2004

Bulletin 3120-57

## **Preface**

Data shown in this bulletin were collected as part of the Bureau of Labor Statistics (BLS) National Compensation Survey (NCS). The survey could not have been conducted without the cooperation of the many private firms and government jurisdictions that provided pay data included in this bulletin. The Bureau thanks these respondents for their cooperation.

Field economists of the Bureau of Labor Statistics collected and reviewed the survey data. The Office of Compensation and Working Conditions, in cooperation with the Office of Field Operations and the Office of Technology and Survey Processing in the BLS National Office, designed the survey, processed the data, and prepared the survey for publication.

For additional information regarding this survey, please contact any BLS regional office at the address and telephone number listed on the back cover of this bulletin. You may also write to the Bureau of Labor Statistics at: Division of Compensation Data Analysis and Planning,

2 Massachusetts Avenue, NE, Room 4175, Washington, DC 20212–0001, or call (202) 691–6199, or send e-mail to **ocltinfo@bls.gov**.

The data contained in this bulletin are also available at http://www.bls.gov/ncs/ocs/compub.htm, the BLS Internet site. Data are in three formats: An ASCII file containing the published table formats; an ASCII file containing positional columns of data for manipulation as a data base or spreadsheet; and a Portable Document Format (PDF) file containing the entire bulletin.

Results of earlier surveys of this area are also available from BLS regional offices, the Division of Compensation Data Analysis and Planning, or at the BLS Internet site.

Material in this bulletin is in the public domain and, with appropriate credit, may be reproduced without permission. This information will be made available to sensory impaired individuals upon request. Voice phone: (202) 691–5200; Federal Relay Service: 1–800–877–8339.

# **Contents**

	I
Introduction	
Tables:	
1–1. Summary: Mean hourly earnings and weekly hours by selected worker and establishment	
characteristics, private industry, and State and local government	
2–1. Mean hourly earnings: Selected occupations, all workers, private industry,	
and State and local government	
and State and local government	
2–3. Mean hourly earnings: Selected occupations, part-time workers, private industry,	
and State and local government	
3-1. Mean weekly earnings and hours: Selected occupations, full-time workers, private industry,	
and State and local government	
and State and local government	
4–1. Selected occupations and levels, all workers: Mean hourly earnings, private industry,	
and State and local government	
4–2. Selected occupations and levels, full-time workers: Mean hourly earnings, private industry,	
and State and local government	
4–3. Selected occupations and levels, part-time workers: Mean hourly earnings, private industry, and State and local government	
5–1. Selected worker characteristics: Mean hourly earnings by occupational group	
5–2. Major industry division: Mean hourly earnings by occupational group, private industry	
5–3. Establishment employment size: Mean hourly earnings by occupational group, private industry	
6–1. Hourly wage percentiles for establishment jobs, all workers:	
Selected occupations, all industries	
6–2. Hourly wage percentiles for establishment jobs, all workers:	
Selected occupations, private industry	
6–3. Hourly wage percentiles for establishment jobs, all workers:	
Selected occupations, State and local government	
6–4. Hourly wage percentiles for establishment jobs, full-time workers:	
Selected occupations, all industries	
6–5. Hourly wage percentiles for establishment jobs, part-time workers:	
Selected occupations, all industries	
Appendixes:	
A. Technical Note	
Appendix table 1. Number of workers represented by the survey, by occupational group	
B. Occupational Classifications	
C. Occupational Leveling Criteria	
D. Evaluating Your Firm's Jobs	

## Introduction

The tables in this bulletin summarize the NCS results for the Visalia–Tulare–Porterville, CA, metropolitan area. Data were collected between December 2002 and January 2004; the average reference month is July 2003. Tabulations provide information on earnings of workers in a variety of occupations and at different work levels. Also contained in this bulletin are information on the program, a technical note describing survey procedures, and several appendixes with detailed information on occupational classifications and the occupational leveling methodology.

### **NCS** products

The Bureau's National Compensation Survey provides data on occupational wages and employee benefits for localities, broad geographic regions, and the Nation as a whole. The Employment Cost Index, a quarterly measure of the change in employer costs for wages and benefits, is derived from the NCS. Another product, Employer Costs for Employee Compensation, measures employers' average hourly costs for total compensation, that is, wages and benefits. Still another NCS product measures the incidence of benefit plans and their provisions. This bulletin is limited to data on occupational wages and salaries.

#### About the tables

The tables that follow present data on straight-time occupational earnings, which include wages and salaries, incentive pay, cost-of-living adjustments, and hazard pay. These earnings exclude premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. About 480 detailed occupations are used to describe all occupations in the civilian nonfarm economy (excluding the Federal Government and private households). Data are not shown for any occupations if they would raise concerns about the confidentiality of the survey respondents or if the data are insufficient to support reliable estimates.

Table 1–1 presents an overview of all tables in this bulletin. Mean hourly earnings, weekly hours, and relative standard errors are given for all industries, private industry, and State and local government for selected worker and establishment characteristics. The worker characteristics include major occupational group, full-time or part-time status, union or nonunion status, and time or incentive pay.

Establishment characteristics include goods and service producing and size of establishment.

Table 2–1 presents estimates of mean hourly earnings, and the relative standard errors associated with them, for detailed occupations within all industries, private industry, and State and local government. Table 2–2 presents the same type of information for full-time workers only. Table 2–3 provides similar data for workers designated as part-time

Table 3–1 provides mean weekly earnings data, with relative standard errors, and weekly hours for full-time employees in specific occupations across all industries, private industry, and State and local government. Table 3–2 provides annual earnings, relative standard errors, and annual hours for full-time employees in specific occupations.

Table 4–1 provides mean hourly earnings data by work level for occupational groups and for detailed occupations. Separate data are also shown for private industry and government workers. Table 4–2 provides work level data for full-time workers. Table 4–3 provides similar data for workers designated as part-time.

Table 5–1 presents mean hourly earnings data for selected worker characteristics by major occupational groups. The worker characteristics include full-time or part-time designation, union or nonunion status, and time or incentive pay. Table 5–2 presents mean hourly earnings data for major industry divisions by occupational groups; these estimates are limited to the private sector. Table 5–3 presents mean hourly earnings data for establishment employment sizes by major occupational groups within the private sector.

Tables 6–1 through 6–5 present hourly wage percentiles that describe the distribution of hourly earnings for individual workers within each published occupation. Data are provided for the 10th, 25th, 50th, 75th, and 90th percentiles for detailed occupations within all industries, private industry, State and local government, full-time workers, and part-time workers. These iterations correspond to those presented in tables 2–1, 2–2, and 2–3.

Appendix table 1 provides the number of workers represented by the survey by major occupational group. The employment estimates relate to all employers in the area, rather than just to those surveyed.

Table 1-1. Summary: Mean hourly earnings1 and weekly hours by selected characteristics, private industry and State and local government, National Compensation Survey, Visalia-Tulare-Porterville, CA, July 2003

		Total		Priv	ate industry	,	State and	l local gover	nment
Worker and establishment characteristics	Hourly ea	arnings	Mean	Hourly ea	arnings	Mean	Hourly e	arnings	Mean
worker and establishment characteristics	Mean	Relative error <sup>2</sup> (percent)	weekly hours <sup>3</sup>	Mean	Relative error <sup>2</sup> (percent)	weekly hours <sup>3</sup>	Mean	Relative error <sup>2</sup> (percent)	weekly hours <sup>3</sup>
Total	\$17.35	3.4	36.5	\$13.20	5.3	35.5	\$21.77	3.5	37.6
Worker characteristics: <sup>4</sup>									
White-collar occupations <sup>5</sup> Professional specialty and technical Executive, administrative, and managerial Sales Administrative support Blue-collar occupations <sup>5</sup> Precision production, craft, and repair Machine operators, assemblers, and inspectors Transportation and material moving Handlers, equipment cleaners, helpers, and laborers Service occupations <sup>5</sup> Full time Part time	21.22 27.79 28.30 11.85 12.77 13.33 16.57 13.82 14.05 9.72 11.89	3.3 3.3 4.9 7.6 2.1 2.8 5.1 4.8 3.9 5.9 5.9 5.9	36.9 36.4 40.5 33.1 37.2 38.8 39.5 39.7 38.6 37.7 33.3 39.5 21.6	15.98 22.73 25.73 11.55 12.30 13.06 16.47 13.82 13.57 8.84 7.85	3.8 8.4 9.3 7.4 2.9 3.0 5.8 4.8 2.8 5.3 2.6 4.8 9.4	36.7 38.8 41.3 32.9 36.3 38.7 39.4 39.7 37.1 28.6 39.9 19.5	24.41 28.82 30.06 - 13.28 15.25 17.16 - 17.66 13.35 15.53 22.29 15.94	4.7 3.8 5.2 - 3.4 4.4 9.3 - 29.9 8.4 2.9 4.3 15.0	37.0 35.9 40.0 - 38.2 39.7 40.0 - 37.8 40.0 38.9 39.2 25.8
Union Nonunion	22.19 13.83	3.0 5.0	37.6 35.7	16.50 12.68	3.9 6.4	34.9 35.5	23.32 17.67	3.3 4.6	38.2 36.0
Time	17.39 –	3.4	36.5 -	13.25 –	5.4 -	35.5 –	21.77 –	3.5	37.6 -
Establishment characteristics:									
Goods producing	( <sup>6</sup> )	( <sup>6</sup> )	( <sup>6</sup> )	15.57 12.00	3.4 8.0	40.1 33.5	( <sup>6</sup> )	( <sup>6</sup> )	( <sup>6</sup> )
50-99 workers <sup>7</sup>	14.03 15.90 20.24	7.2 5.6 3.4	33.3 36.6 38.2	13.48 12.26 16.01	7.3 6.4 1.6	33.2 36.4 39.6	20.48 24.49 21.02	10.7 4.2 3.9	34.9 36.9 37.9

<sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

The relative standard error (RSE) is the standard error expressed as a percent of

hourly rate or salary; incentive workers are those whose wages are at least partially based on productivity payments such as piece rates, commissions, and production

NOTE: Dashes indicate that no data were reported or that data did not meet publication

the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.  $^{\rm 3}$  Mean weekly hours are the hours an employee is scheduled to work in a week,

<sup>Mean weekly hours are the nours an employee is scheduled to work in a week, exclusive of overtime.

Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Union workers are those whose wages are determined through collective bargaining. Wages of time workers are based solely on</sup> 

based on producting paymonic scale. The production of the control of the control

industries applies to private industry only.

The establishments classified with 50-99 workers may contain establishments with fewer than 50 due to staff reductions between survey sampling and collection.

Table 2-1. Mean hourly earnings,¹ all workers:² Selected occupations, private industry and State and local government, National Compensation Survey, Visalia-Tulare-Porterville, CA, July 2003

	To	otal	Private	industry		and local rnment
Occupation <sup>3</sup>	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)
All	\$17.35	3.4	\$13.20	5.3	\$21.77	3.5
All excluding sales	17.54	3.5	13.32	5.8	21.78	3.6
White collar	21.22	3.3	15.98	3.8	24.41	4.7
White collar excluding sales	21.86	3.4	16.83	4.5	24.43	4.7
Professional specialty and technical	27.79	3.3	22.73	8.4	28.82	3.8
Professional specialty	32.15	3.1	25.48	10.8	33.25	3.3
Mathematical and computer scientists	-	_	_	_	_	_
Natural scientists Health related	- 30.61	4.1	-	_	29.14	2.2
Registered nurses	29.29	2.1	_	_	29.14	2.2
Teachers, college and university	-		_	_	-	
Teachers, except college and university	38.31	2.1	_	_	38.31	2.1
Elementary school teachers	42.04	.1	_	_	42.04	.1
Social scientists and urban planners	_	_	_	_	_	_
Social, recreation, and religious workers Social workers	19.54 19.55	4.0 4.0	_ _	_	_	_
Lawyers and judges	19.55	4.0	_	_	_	
Writers, authors, entertainers, athletes, and						
professionals, n.e.c.	_	_	_	_	_	_
Technical	16.77	2.8	18.54	3.1	16.23	2.6
Licensed practical nurses	17.71	3.9	_	_	_	_
Executive, administrative, and managerial	28.30	4.9	25.73	9.3	30.06	5.2
Executives, administrators, and managers	28.38	11.6	25.98	13.2	31.08	15.3
Managers and administrators, n.e.c	28.50	13.0	28.50	13.0	_	_
Management related	28.17	18.3	-	-	29.07	21.1
Sales Cashiers Cashiers	11.85 11.02	7.6 11.7	11.55 11.02	7.4 11.7	_ _	_
Administrative support, including clerical	12.77	2.1	12.30	2.9	13.28	3.4
Secretaries	14.22	4.4	_	_	14.22	4.6
Library clerks	12.46	3.0	_	_	12.46	3.0
Bookkeepers, accounting and auditing clerks	15.79	4.1	_	_	_	_
Billing clerks Traffic, shipping and receiving clerks	13.38 14.60	4.8 7.4	- 14.60	7.4	_	_
Eligibility clerks, social welfare	12.66	.9	14.00	- 7.4	_	_
General office clerks	10.59	5.6	11.01	9.3	10.17	4.6
Teachers' aides	12.06	5.0	_	_	12.06	5.0
Administrative support, n.e.c.	13.52	7.5	_	-	_	_
Blue collar	13.33	2.8	13.06	3.0	15.25	4.4
Precision production, craft, and repair	16.57	5.1	16.47	5.8	17.16	9.3
Machine operators, assemblers, and inspectors	13.82	4.8	13.82	4.8	_	_
Transportation and material moving	14.05	3.9	13.57	2.8	17.66	29.9
Truck drivers	16.14	3.7	16.41	4.0	_	-
Industrial truck and tractor equipment operators	10.50	8.9	10.50	8.9	_	_
Handlers, equipment cleaners, helpers, and laborers Production helpers	9.72 13.63	5.9 10.8	8.84	5.3	13.35	8.4
Freight, stock, and material handlers, n.e.c.	10.71	10.5	10.71	10.5	_	_
Hand packers and packagers	7.75	9.4	7.75	9.4	_	_
Laborers, except construction, n.e.c.	7.04	.7	7.08	.9	_	_
Sorvino	11.00	F 0	7.05	2.6	15.50	2.0
Service  Protective service	11.89 18.47	5.9 8.4	7.85 –	2.6	15.53 19.03	2.9 8.8
Police and detectives, public service	26.30	4.5	_	_	26.30	4.5
Food service	9.16	7.5	_	_	11.57	8.2
Waiters, waitresses, and bartenders	6.93	.5	6.93	.5	-	_
Other food service	9.30	8.2	_	_	11.57	8.2
Supervisors, food preparation and service	8.97	4.5	_	_	_	-

Table 2-1. Mean hourly earnings,¹ all workers:² Selected occupations, private industry and State and local government, National Compensation Survey, Visalia-Tulare-Porterville, CA, July 2003 — Continued

	To	otal	Private	industry	State and local government	
Occupation <sup>3</sup>	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)
Service –Continued Food service –Continued Other food service –Continued Food preparation, n.e.c	\$10.20 9.43	5.7 3.3	_ \$8.24	_ 4.7	_ _ _	_ _ _
Nursing aides, orderlies and attendants	9.09 10.98 8.74	.9 14.8 11.7	8.24 - -	4.7 - -	- \$15.87 -	4.7 –
Janitors and cleaners Personal service	11.50 9.71	20.5 6.6	- 8.72	- 17.9	16.15 10.17	4.8 2.9

<sup>&</sup>lt;sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.
<sup>2</sup> All workers include full-time and part-time workers.
<sup>3</sup> A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

 $<sup>^4\,</sup>$  The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

Table 2-2. Mean hourly earnings,¹ full-time workers:² Selected occupations, private industry and State and local government, National Compensation Survey, Visalia-Tulare-Porterville, CA, July 2003

	To	otal	Private	industry		and local rnment
Occupation <sup>3</sup>	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent
All	\$17.99	3.3	\$13.79	4.8	\$22.29	4.3
All excluding sales	18.17	3.4	13.90	5.2	22.31	4.3
White collar	21.91	3.8	16.60	4.0	25.08	5.5
White collar excluding sales	22.46	4.0	17.33	4.6	25.11	5.5
Professional specialty and technical	28.53	3.9	22.57	8.6	29.84	4.6
Professional specialty	32.41	3.1	25.34	11.0	33.58	3.4
Mathematical and computer scientists	_	_	_		_	_
Natural scientists	_	_	_	_	_	_
Health related	30.15	5.3	_	_	28.56	1.3
Registered nurses	28.72	.9	_	_	28.72	.9
Teachers, college and university	_	_	_	_	_	_
Teachers, except college and university	38.80	2.5	_	_	38.80	2.5
Elementary school teachers	42.04	.1	_	-	42.04	.1
Social scientists and urban planners			_	-	-	_
Social, recreation, and religious workers	19.54	4.0	_	_	_	_
Social workers	19.55	4.0	_	_	_	_
Lawyers and judges	_	_	_	_	_	_
Writers, authors, entertainers, athletes, and professionals, n.e.c.	_					
Technical	_ 17.11	3.0	18.54	3.1	16.53	2.8
Executive, administrative, and managerial	28.30	4.9	25.73	9.3	30.06	5.2
Executives, administrators, and managers	28.38	11.6	25.98	13.2	31.08	15.3
Managers and administrators, n.e.c	28.50	13.0	28.50	13.0		
Management related	28.17	18.3	_	_	29.07	21.1
Sales	12.30	6.2	11.94	5.6	_	_
Cashiers	11.13	8.9	11.13	8.9	-	_
Administrative support, including clerical	13.12	2.3	12.73	3.1	13.53	3.1
Secretaries	14.17	4.5	_	_	14.22	4.6
Bookkeepers, accounting and auditing clerks	15.79	4.1	_	_	_	
Billing clerks	13.27	4.8	_	_	_	_
Traffic, shipping and receiving clerks	14.60	7.4	14.60	7.4	_	_
Eligibility clerks, social welfare	12.66	.9	_	_	_	_
General office clerks	10.78	5.9	11.02	9.3	_	_
Administrative support, n.e.c.	13.72	7.0	-	-	_	_
Blue collar	13.46	2.9	13.20	3.1	15.25	4.4
Precision production, craft, and repair	16.53	5.1	16.42	5.9	17.16	9.3
Machine operators, assemblers, and inspectors	13.87	4.9	13.87	4.9	_	_
Transportation and material moving	14.55	4.0	14.08	2.3		
Truck drivers	16.14	3.7	14.08	4.0	_	_
Industrial truck and tractor equipment operators	10.50	8.9	10.50	8.9	_	-
Handlers, equipment cleaners, helpers, and laborers	9.72	6.4	8.75	6.0	13.35	8.4
Production helpers	13.63	10.8	-	5.0	-	- 0.4
Freight, stock, and material handlers, n.e.c.	10.72	13.6	10.72	13.6	_	_
Hand packers and packagers	7.78	9.5	7.78	9.5	_	_
Laborers, except construction, n.e.c.	7.04	.7	7.07	.9	_	_
Service	12.61	5.8	8.06	3.5	15.78	4.4
Protective service	18.78	8.7	_		19.17	8.7
Police and detectives, public service	26.30	4.5	- 0.47	_	26.30	4.5
Food service	10.11	7.1	8.47	3.0	_	_
Other food service	10.16	7.2	8.52	2.9	_	_
Supervisors, food preparation and service	8.97	4.5	_	-	_	_
Health service  Nursing aides, orderlies and attendants	9.70 9.35	3.4	_	_	_	_
Cleaning and building service	9.35 11.55	.9 13.4	_		16.08	6.3
Janitors and cleaners	12.35	19.4	_	_	16.40	6.6
	12.00	1 3.4		1	10.40	0.0

Table 2-2. Mean hourly earnings,1 full-time workers:2 Selected occupations, private industry and State and local government, National Compensation Survey, Visalia-Tulare-Porterville, CA, July 2003 — Continued

	To	otal	Private	industry	State and local government		
Occupation <sup>3</sup>	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)	
Service –Continued Personal service	\$9.52	2.6	-	-	-	-	

<sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

2 Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>3</sup> A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.
<sup>4</sup> The relative standard error (RSE) is the standard error expressed as a

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

Table 2-3. Mean hourly earnings,¹ part-time workers:² Selected occupations, private industry and State and local government, National Compensation Survey, Visalia-Tulare-Porterville, CA, July 2003

	To	otal	Private	industry		nd local nment
Occupation <sup>3</sup>	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)
AllAll excluding sales	\$11.63 11.74	12.3 12.9	\$8.87 8.67	9.4 8.5	\$15.94 15.94	15.0 15.0
White collar	14.22 14.96	15.0 16.0	10.36 10.42	17.2 18.2	16.98 16.98	16.9 16.9
Professional specialty and technical Professional specialty Health related Teachers, college and university Teachers, except college and university Social scientists and urban planners Technical	20.09 27.23 - - - - -	16.1 14.2 - - - - -	- - - - -	- - - - - -	19.65 - - - - - -	17.5 - - - - - -
Sales	10.27	20.0	10.27	20.0	_	_
Administrative support, including clerical  Blue collar	9.54 10.49	9.1 11.8	8.79 10.38	12.6 12.4	10.58 –	10.3
Precision production, craft, and repair	_	_	_	_	-	-
Machine operators, assemblers, and inspectors	-	_	_	_	-	-
Transportation and material moving	-	_	-	_	-	-
Handlers, equipment cleaners, helpers, and laborers	9.66	10.1	9.66	10.1	_	_
Service Protective service Food service Waiters, waitresses, and bartenders Health service Cleaning and building service Personal service	8.88 - - 6.91 - - 10.44	10.1 - .3 - 27.5	7.38 - - 6.91 - -	3.4 - - .3 - -	13.20 - - - - - -	17.7 - - - - -

<sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

<sup>2</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

 $<sup>^3</sup>$  A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.  $^4$  The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

Table 3-1. Mean weekly earnings,¹ full-time workers:² Selected occupations, private industry and State and local government, National Compensation Survey, Visalia-Tulare-Porterville, CA, July 2003

		Total		Priv	ate industry	,		ate and local povernment	
Occupation <sup>3</sup>	Weekly	earnings		Weekly 6	earnings		Weekly 6	earnings	
·	Mean	Relative error <sup>4</sup> (percent)	Mean weekly hours <sup>5</sup>	Mean	Relative error <sup>4</sup> (percent)	Mean weekly hours <sup>5</sup>	Mean	Relative error <sup>4</sup> (percent)	Mean weekly hours <sup>5</sup>
All All excluding sales	\$711 718	3.2 3.3	39.5 39.5	\$550 554	4.8 5.1	39.9 39.8	\$874 874	4.2 4.2	39.2 39.2
White collar	858 878	3.6 3.8	39.1 39.1	664 693	3.9 4.4	40.0 40.0	969 970	5.2 5.2	38.6 38.6
Professional specialty and									
technical	1,090	3.8	38.2	903	8.6	40.0	1,128	4.5	37.8
Professional specialty  Mathematical and computer	1,229	2.3	37.9	1,014	11.0	40.0	1,263	2.5	37.6
scientists	_	_	_	_	_	_	_	_	_
Natural scientists	-	-	_	-	_	_	_	-	-
Health related	1,148	5.5	38.1	-	-	-	1,083	1.4	37.9
Registered nurses Teachers, college and university	1,086 –	1.3	37.8	_	_	_	1,086 —	1.3	37.8
Teachers, except college and	_	-	_	_	_	_	_	_	_
university	1,425	2.8	36.7	_	_	-	1,425	2.8	36.7
Elementary school teachers Social scientists and urban	1,514	.5	36.0	-	-	_	1,514	.5	36.0
planners Social, recreation, and religious	-	-	-	-	_	-	_	_	_
workers	782	4.0	40.0	_	_	_	_	_	_
Social workers	782	4.0	40.0	-	_	_	_	_	_
Lawyers and judges Writers, authors, entertainers,	-	_	-	-	_	_	-	-	-
athletes, and professionals, n.e.c									
Technical	666	4.8	39.0	742	3.1	40.0	637	5.1	38.5
Executive, administrative, and managerial	1,147	4.3	40.5	1,062	7.3	41.3	1,202	5.2	40.0
Executives, administrators, and managers	1,159	10.5	40.8	1,081	11.0	41.6	1,243	15.3	40.0
Managers and administrators, n.e.c	1,158	12.6	40.6	1,158	12.6	40.6	_	-	_
Management related	1,127	18.3	40.0	_	_	_	1,163	21.1	40.0
Sales Cashiers	497 439	6.6 8.9	40.4 39.5	482 439	6.3 8.9	40.4 39.5	- -	-	_ _
Administrative support, including									
clerical	521	2.3	39.7	504	3.1	39.6	538	3.1	39.8
Secretaries	567	4.5	40.0	-	_	-	569	4.6	40.0
Bookkeepers, accounting and	631	4.4	39.9						
auditing clerks Billing clerks	531	4.1 4.8	40.0	_		_	_	_	_
Traffic, shipping and receiving	331	7.0	40.0						
clerks	584	7.4	40.0	584	7.4	40.0	_	_	-
Eligibility clerks, social welfare	506	.9	40.0	-			-	-	-
General office clerksAdministrative support, n.e.c.	423 544	4.6 7.4	39.2 39.7	425	7.1	38.6	_	_	_
Blue collar	539	2.9	40.0	- 528	3.1	40.0	610	4.4	40.0
	339	2.9	40.0	320	3.1	40.0	010	4.4	40.0
Precision production, craft, and repair	661	5.1	40.0	657	5.9	40.0	686	9.3	40.0
Machine operators, assemblers, and inspectors	555	4.9	40.0	555	4.9	40.0	_	_	_
Transportation and material	500	4.0	40.0	500		40.0			
moving	582 646	4.0	40.0	563	2.3	40.0	_	_	-
Truck drivers	646	3.7	40.0	656	4.0	40.0	_	-	-

Table 3-1. Mean weekly earnings,1 full-time workers:2 Selected occupations, private industry and State and local government, National Compensation Survey, Visalia-Tulare-Porterville, CA, July 2003 — Continued

		Total		Priv	ate industry	,	State and local government			
Occupation <sup>3</sup>	Weekly earnings		Mean	Weekly earnings		Mean	Weekly e	Mean		
·	Mean	Relative error <sup>4</sup> (percent)	weekly hours <sup>5</sup>	Mean	Relative error <sup>4</sup> (percent)	weekly hours <sup>5</sup>	Mean	Relative error <sup>4</sup> (percent)	weekly hours <sup>5</sup>	
Blue collar -Continued										
Transportation and material moving –Continued Industrial truck and tractor equipment operators	\$420	8.9	40.0	\$420	8.9	40.0	_	_	_	
1 4 h	•			•						
Handlers, equipment cleaners,										
helpers, and laborers	389	6.4	40.0	350	6.0	40.0	\$534	8.4	40.0	
Production helpers	545	10.8	40.0	-	_	-	_	_	-	
Freight, stock, and material										
handlers, n.e.c.	429	13.6	40.0	429	13.6	40.0	_	_	-	
Hand packers and packagers	311	9.5	40.0	311	9.5	40.0	_	_	-	
Laborers, except construction,										
n.e.c	281	.7	40.0	283	.9	40.0	-	_	-	
Service	505	5.9	40.0	315	3.8	39.1	642	4.9	40.7	
Protective service Police and detectives, public	796	9.8	42.4	-	-	-	815	9.8	42.5	
service	1,052	4.5	40.0	_	_	_	1,052	4.5	40.0	
Food service	394	7.6	39.0	322	3.0	38.1	·	-	-	
Other food service	396	7.7	38.9	324	3.0	38.0	_	-	-	
Supervisors, food preparation										
and service	338	5.1	37.7	-	-	-	_	-	-	
Health service  Nursing aides, orderlies and	381	3.8	39.3	-	_	_	_	_	-	
attendants	366	2.6	39.1	_	_	_	_	-	-	
Cleaning and building service	461	13.2	39.9	_	_	_	643	6.3	40.0	
Janitors and cleaners	494	19.4	40.0	-	-	-	656	6.6	40.0	
Personal service	357	1.5	37.5	-	_	_	_	-	-	

<sup>1</sup> Earnings are the straight-time weekly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

<sup>2</sup> Employees are classified as working either a full-time or a part-time schedule

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is

the minimum full-time schedule.  $$^3\,$  A classification system including about 480 individual occupations is used to

cover all workers in the civilian economy. See appendix B for more information.

<sup>4</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a

sample estimate. For more information about RSEs, see appendix A.  $^{5}$  Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

Table 3-2. Mean annual earnings,¹ full-time workers:² Selected occupations, private industry and State and local government, National Compensation Survey, Visalia-Tulare-Porterville, CA, July 2003

•	•				-				
		Total		Priv	ate industry	/		te and local overnment	
Occupation <sup>3</sup>	Annual e	arnings		Annual ea	arnings		Annual e	arnings	
Cosspano	Mean	Relative error <sup>4</sup> (percent)	Mean annual hours <sup>5</sup>	Mean	Relative error <sup>4</sup> (percent)	Mean annual hours <sup>5</sup>	Mean	Relative error <sup>4</sup> (percent)	Mean annual hours <sup>5</sup>
All excluding sales	\$34,274 34,512	3.2 3.3	1,905 1,900	\$27,483 27,619	4.8 5.1	1,993 1,987	\$40,637 40,643	4.2 4.2	1,823 1,822
White collar White collar excluding sales	40,472 41,205	3.6 3.8	1,847 1,835	33,753 35,080	3.9 4.4	2,034 2,024	43,929 43,950	5.2 5.2	1,751 1,750
Professional specialty and	40.700		4 707	40.054	0.0	0.000	40.005	4.5	4 0 4 0
technical	48,720	3.8	1,707	46,954	8.6	2,080	49,025	4.5	1,643
Professional specialty	52,537	2.3	1,621	52,709	11.0	2,080	52,515	2.5	1,564
Mathematical and computer scientists	_	_	_	_	_	_	_	_	_
Natural scientists	_	_	l _	_	_	_	_	_	_
Health related	51,549	5.5	1,710	_	_	_	48,127	1.4	1,685
	,	1		_	_	_			
Registered nurses	47,946	1.3	1,669	_	_	_	47,946	1.3	1,669
Teachers, college and university Teachers, except college and	_	_	_	_	_	_	_	_	_
university	55,317	2.8	1,426	_	_	_	55,317	2.8	1,426
Elementary school teachers Social scientists and urban	57,079	.5	1,358	-	-	_	57,079	.5	1,358
planners	_	_	_	_	_	_	_	_	_
Social, recreation, and religious									
workers	40,644	4.0	2,080	-	-	_	-	_	-
Social workers	40,658	4.0	2,080	-	_	_	_	_	_
Lawyers and judges	_	_	_	-	_	_	_	_	_
Writers, authors, entertainers, athletes, and professionals,									
n.e.c Technical	- 34,656	- 4.8	_ 2,025	- 38,574	- 3.1	_ 2,080	- 33,124	- 5.1	_ 2,004
Toomiloa	04,000	7.0	2,020	30,57 4	0.1	2,000	00,124	0.1	2,004
Executive, administrative, and managerial	56,316	4.3	1,990	55,245	7.3	2,147	56,961	5.2	1,895
Executives, administrators, and managers	58,357	10.5	2,056	56,221	11.0	2,164	60,520	15.3	1,947
Managers and administrators, n.e.c.		12.6		60,192	12.6				, ,
Management related	60,192 53,267	18.3	2,112 1,891	- 60,192	-	2,112 –	53,716	21.1	1,848
Sales	25,819	6.6	2,098	25,061	6.3	2,099	_	_	_
Cashiers	22,841	8.9	2,053	22,841	8.9	2,053	-	_	_
Administrative support, including									
clerical	25,623	2.3	1,953	25,069	3.1	1,969	26,191	3.1	1,936
Secretaries	25,386	4.5	1,791	_	-	-	25,383	4.6	1,784
Bookkeepers, accounting and			l						
auditing clerks	32,796	4.1	2,077	_	_	_	_	_	-
Billing clerks	27,600	4.8	2,080	_	_	_	_	_	-
Traffic, shipping and receiving									
clerks	30,372	7.4	2,080	30,372	7.4	2,080	_	_	_
Eligibility clerks, social welfare	26,337	.9	2,080		Ξ.		_	_	-
General office clerks	21,704	4.6	2,013	22,097	7.1	2,005	_	_	-
Administrative support, n.e.c.	27,429	7.4	2,000	_	_	_	_	_	_
Blue collar	26,279	2.9	1,952	25,632	3.1	1,941	30,915	4.4	2,027
Precision production, craft, and repair	34,372	5.1	2,080	34,145	5.9	2,080	35,687	9.3	2,080
Machine operators, assemblers, and inspectors	26,845	4.9	1,936	26,845	4.9	1,936	-	_	_
Transportation and material									
moving	30,261	4.0	2,080	29,283	2.3	2,080	_	_	_
Truck drivers	33,577	3.7	2,080	34,135	4.0	2,080	_	_	_
	,			,		, , , , , ,			

Table 3-2. Mean annual earnings,1 full-time workers:2 Selected occupations, private industry and State and local government, National Compensation Survey, Visalia-Tulare-Porterville, CA, July 2003 — Continued

		Total		Priv	ate industry	′		te and local overnment	
Occupation <sup>3</sup>	Annual e	arnings	Mean	Annual earnings		Mean	Annual earnings		Mean
	Mean	Relative error <sup>4</sup> (percent)	annual hours <sup>5</sup>	Mean	Relative error <sup>4</sup> (percent)	annual hours <sup>5</sup>	Mean	Relative error <sup>4</sup> (percent)	annual hours <sup>5</sup>
Blue collar –Continued									
Transportation and material moving –Continued Industrial truck and tractor equipment operators	\$21,843	8.9	2,080	\$21,843	8.9	2,080	_	_	_
Handlers, equipment cleaners, helpers, and laborers Production helpers	17,605 24,742	6.4 10.8	1,811 1,815	15,492 –	6.0	1,770 –	\$26,437 -	8.4 -	1,98
Freight, stock, and material handlers, n.e.c Hand packers and packagers Laborers, except construction,	22,298 14,638	13.6 9.5	2,080 1,882	22,298 14,638	13.6 9.5	2,080 1,882	- -	_ _	- -
n.e.c	10,612	.7	1,508	10,080	.9	1,426	_	-	_
Service Protective service Police and detectives, public	25,530 40,361	5.9 9.8	2,024 2,149	16,400 -	3.8	2,036	31,806 41,263	4.9 9.8	2,01 2,15
service Food service Other food service	54,698 20,070 20,164	4.5 7.6 7.7	2,080 1,985 1,984	- 16,769 16,839	3.0 3.0	- 1,980 1,976	54,698 - -	4.5 - -	2,08 - -
Supervisors, food preparation and service Health service Nursing aides, orderlies and	17,209 19,807	5.1 3.8	1,919 2,042	- -	- -	_ _	_ _	_ _	_ _
attendants	19,039 23,590 25,181 15,128	2.6 13.2 19.4 1.5	2,035 2,042 2,039 1,590	- - -	- - -	- - -	- 32,407 32,923 -	- 6.3 6.6 -	2,01 2,00 –

<sup>1</sup> Earnings are the straight-time annual wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

number of workers, weighted by hours.

<sup>2</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is

the minimum full-time schedule.  $$^3\,$  A classification system including about 480 individual occupations is used to

cover all workers in the civilian economy. See appendix B for more information.

<sup>4</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a

sample estimate. For more information about RSEs, see appendix A.

Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

 $\label{thm:condition} \begin{tabular}{ll} Table 4-1. Selected occupations $^1$ and levels, $^2$ all workers: $^3$ Mean hourly earnings, $^4$ private industry and State and local government, National Compensation Survey, Visalia-Tulare-Porterville, CA, July 2003 $^4$ and $^4$ are the condition of the condition$ 

	To	otal	Private	industry		nd local rnment
Occupation and level	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent
All excluding sales	\$17.35 17.54	3.4 3.5	\$13.20 13.32	5.3 5.8	\$21.77 21.78	3.5 3.6
Ü						
/hite collar	21.22	3.3	15.98	3.8	24.41	4.7
2 3	9.14 11.64	6.3	8.59	4.7	10.00	-
4	13.26	6.9 2.9	11.99 13.25	9.5 4.1	10.86 13.27	5.3 3.9
5	14.10	2.7	14.18	7.5	14.07	2.2
6	18.01	6.8	15.78	6.4	18.48	8.5
7	27.99	9.0	20.09	5.0	30.83	8.4
8	27.71	8.5	26.50	24.0	28.12	8.9
9	33.87	3.1	25.43	4.3	35.05	3.6
10	32.43	19.0	_	_	_	-
11	36.76	17.0	_	_	_	_
Not able to be leveled	14.60	22.8	17.21	21.2	<del>-</del>	_
White collar excluding sales	21.86	3.4	16.83	4.5	24.43	4.7
2	9.14	6.3	8.59	4.7	_	_
3	12.01	5.3	12.71	6.6	10.86	5.3
4	13.71	2.5	14.32	2.4	13.27	3.9
5	14.07	2.6	14.45 –	7.8	13.94	2.2
6 7	18.14 28.30	7.2 9.0	20.45	6.0	18.48 30.83	8.5 8.4
8	27.71	8.5	26.50	24.0	28.12	8.9
9	33.87	3.1	25.43	4.3	35.05	3.6
10	32.43	19.0	_	-	-	-
11	36.76	17.0	_	_	_	_
Not able to be leveled	14.60	22.9	17.22	21.3	-	_
Professional specialty and technical	27.79	3.3	22.73	8.4	28.82	3.8
Professional specialty	32.15	3.1	25.48	10.8	33.25	3.3
6	23.36	16.1	_	_	-	_
7	36.12	8.1	_	_	_	_
8	39.96	4.5	_		_	
9	35.67	3.8	27.66	7.5	36.24	4.1
Mathematical and computer scientists  Natural scientists	_	_	_	_	_	_
Health related	30.61	4.1	_	_	29.14	2.2
9	32.43	2.4	_	_	32.14	2.4
Registered nurses	29.29	2.1	_	_	29.29	2.1
9	32.14	2.4	_	_	32.14	2.4
Teachers, college and university	_		_	_	_	
Teachers, except college and university	38.31	2.1	_	_	38.31	2.1
9	39.97	3.8	_	_	39.97	3.8
Elementary school teachers	42.04	.1	_	_	42.04	.1
Social scientists and urban planners	_	_	_	_	_	_
Social, recreation, and religious workers	19.54	4.0	_	-	-	_
Social workers	19.55	4.0	_	_	_	-
Lawyers and judges Writers, authors, entertainers, athletes, and	-	_	_	_	_	_
professionals, n.e.c.	_	_	_	_	_	_
Technical	16.77	2.8	18.54	3.1	16.23	2.6
Licensed practical nurses	17.71	3.9	-	-	-	_
<b>-</b>	00.00	4.0	05.70	0.0	00.00	
Executive, administrative, and managerial	28.30	4.9	25.73	9.3	30.06	5.2
9	26.85	2.5	_ 25.00	12.0	26.70	2.8
Executives, administrators, and managers 9	28.38	11.6	25.98	13.2	31.08	15.3
Managers and administrators, n.e.c.	28.09 28.50	5.2 13.0	28.50	13.0	_	_
Management related	28.17	18.3	- -	-	29.07	21.1
Sales	11.85	7.6	11.55	7.4	_	
3	9.76	9.9	9.76	9.9	_	I -
4	11.32	6.6	11.32	6.6	_	_
Cashiers	11.02	11.7	11.02	11.7	_	-
		1				1
Cashers						

 $\label{thm:condition} \begin{tabular}{ll} Table 4-1. Selected occupations $^1$ and levels, $^2$ all workers: $^3$ Mean hourly earnings, $^4$ private industry and State and local government, National Compensation Survey, Visalia-Tulare-Porterville, CA, July 2003 — Continued $^4$ CA, $^4$ C$ 

	To	otal	Private	industry		ind local rnment
Occupation and level	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percen
Vhite collar –Continued						
Administrative support, including clerical –Continued	<b>CO 11</b>	6.2	<b>CO EO</b>	4.7		
2 3	\$9.14 12.01	6.3 5.3	\$8.59 12.71	4.7 6.6	- \$10.86	5.3
4	14.06	3.3	14.33	2.4	13.79	6.1
5	13.87	3.2	13.00	8.0	14.18	2.2
Not able to be leveled	10.66	4.6	-	_	-	
Secretaries	14.22	4.4	_	_	14.22	4.6
Library clerks	12.46	3.0	_	_	12.46	3.0
Bookkeepers, accounting and auditing clerks	15.79	4.1	_		-	
4	15.65	6.5	_		_	_
Billing clerks	13.38	4.8	_		_	_
Traffic, shipping and receiving clerks	14.60	7.4	14.60	7.4	_	_
Eligibility clerks, social welfare	12.66	.9		-	_	_
General office clerks	10.59	5.6	11.01	9.3	10.17	4.6
3	10.39	9.9	-	9.5	- 10.17	
Teachers' aides	12.06	5.0	_		12.06	5.0
Administrative support, n.e.c.	13.52	7.5			12.00	3.0
Autimistrative support, n.e.c.	13.32	7.5	_	_	_	_
Blue collar	13.33	20	13.06	3.0	15.25	4.4
1	7.14	2.8 1.3	7.14	1.3	15.25	4.4
2	8.65	11.3	8.84	12.6	_	_
_		1				0.6
3	12.12	5.6	11.43	3.4	14.59	9.6
4	14.14	3.3	14.14	3.7	_	_
5	15.13	2.4	14.97	3.0	_	_
6	15.59	8.5	15.55	9.0	40.00	
7	19.75	4.2	19.71	5.1	19.93	4.2
Description was described and sounds	40.57		40.47		47.40	
Precision production, craft, and repair	16.57 14.70	5.1 3.9	16.47 14.31	5.8 5.8	17.16	9.3
6	15.13	11.1	15.10	11.2	_	_
7	19.97	4.3	19.96	5.3	_	
<i>'</i>	13.31	4.5	19.90	0.5		_
Machine operators, assemblers, and inspectors	13.82	4.8	13.82	4.8	_	_
2	10.74	15.1	10.74	15.1	_	_
3	10.67	4.2	10.74	4.2	_	_
4	15.11	6.7	15.11	6.7	_	_
5	14.93	5.5	14.93	5.5	_	_
J	14.50	0.0	14.55	0.0		
Transportation and material moving	14.05	3.9	13.57	2.8	17.66	29.9
3	10.89	12.4	10.47	14.6	_	
4	15.40	1.3	-	_	_	_
Truck drivers	16.14	3.7	16.41	4.0	_	_
Industrial truck and tractor equipment operators	10.14	8.9	10.50	8.9	_	_
	. 5.55	5.5	. 5.55	3.5		
Handlers, equipment cleaners, helpers, and laborers	9.72	5.9	8.84	5.3	13.35	8.4
1	7.08	1.1	7.08	1.1	-	-
2	7.77	9.0	8.01	13.0	_	_
3	13.87	6.8	13.27	5.6	_	_
4	14.03	7.8	_	_	_	_
Production helpers	13.63	10.8	_	_	_	_
Freight, stock, and material handlers, n.e.c	10.71	10.5	10.71	10.5	_	_
Hand packers and packagers	7.75	9.4	7.75	9.4	_	_
1	6.94	1.9	6.94	1.9	_	_
Laborers, except construction, n.e.c.	7.04	.7	7.08	.9	_	_
2abororo, 0x00pt 00110ttu0ti011, 11.0.0	7.04	"	7.00	.5		
Service	11.89	5.9	7.85	2.6	15.53	2.9
1	7.32	1.8	7.22	1.1	-	
2	8.13	3.5	7.58	2.2	_	_
3	10.56	6.1	8.46	4.9	12.39	7.3
	12.62	6.2	-	-	13.08	6.9
4		,		1	10.00	1 0.3
4 5		11 0	_	_	_	-
4	17.35 15.03	11.0 6.0	_	_	- 15.03	6.0

Table 4-1. Selected occupations1 and levels,2 all workers:3 Mean hourly earnings,4 private industry and State and local government, National Compensation Survey, Visalia-Tulare-Porterville, CA, July 2003 — Continued

	To	otal	Private	industry	State and local government	
Occupation and level	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
Service -Continued						
Protective service	\$18.47	8.4	_	_	\$19.03	8.8
7	18.92	4.1	-	_	18.92	4.1
Police and detectives, public service	26.30	4.5	-	_	26.30	4.5
Food service	9.16	7.5	_	_	11.57	8.2
2	7.95	3.5	\$7.68	1.3	_	_
3	10.42	4.8	_	_	10.87	6.2
Waiters, waitresses, and bartenders		.5	6.93	.5	_	_
Other food service	9.30	8.2			11.57	8.2
2	8.09	4.1	7.81	1.3	_	_
3		4.9	_	_	10.87	6.2
Supervisors, food preparation and service	8.97	4.5	_	_	_	_
Food preparation, n.e.c.	10.20	5.7	-	_	-	_
Health service	9.43	3.3	8.24	4.7	_	_
3	-	5.2	_	_	_	_
Nursing aides, orderlies and attendants		.9	8.24	4.7	_	_
3	8.44	5.2	_	_	_	_
Cleaning and building service		14.8	_	-	15.87	4.7
3	14.11	6.0	_	-	14.33	5.5
Maids and housemen	-	11.7	_	_	_	_
Janitors and cleaners		20.5	_	-	16.15	4.8
3	14.29	6.4	_	_	14.55	5.7
Personal service	9.71	6.6	8.72	17.9	10.17	2.9

 $<sup>^{1}\,</sup>$  A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more

hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

information. <sup>2</sup> Each occupation for which data are collected in an establishment is evaluated based on 10 factors, including knowledge, complexity, work environment, etc. Points are assigned based on the occupation's rank within environment, etc. Points are assigned based on the occupation's rank within each factor. The points are summed to determine the overall level of the occupation. See appendixes C and D for more information.

3 All workers include full-time and part-time workers.

4 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and

of all workers and dividing by the number of workers, weighted by hours.

The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix

Table 4-2. Selected occupations<sup>1</sup> and levels,<sup>2</sup> full-time workers;<sup>3</sup> Mean hourly earnings,<sup>4</sup> private industry and State and local government, National Compensation Survey, Visalia-Tulare-Porterville, CA, July 2003

_	To	otal	Private	industry	State and local government	
Occupation and level	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percen
	\$17.99	3.3	\$13.79	4.8	\$22.29	4.3
All excluding sales	18.17	3.4	13.90	5.2	22.31	4.3
Vhite collar	21.91	3.8	16.60	4.0	25.08	5.5
2	9.32	5.9	9.05	5.0	-	-
3	12.29	6.1	12.63	8.4	11.45	4.3
4	13.24	3.0	13.11	4.6	13.37	3.8
5	14.17	2.7	14.25	7.5	14.14	2.2
6	18.92	9.7	15.78	6.4	19.87	13.9
7	28.06	8.9	20.17	5.0	30.83	8.4
8	27.71	8.5	26.50	24.0	28.12	8.9
9	33.98	3.3 19.0	24.56	4.3	35.34	3.9
10 11	32.43 36.76	17.0	-	_	_	_
Not able to be leveled	14.86	23.3	17.82	20.5	_	_
White collar excluding sales	22.46	4.0	17.33	4.6	25.11	5.5
2	9.32	5.9	9.05	5.0	-	_
3	12.46	4.6	12.96	6.1	11.45	4.3
4	13.76	2.4	14.28	2.3	13.37	3.8
5	14.13	2.6	14.48	7.8	14.01	2.2
6	19.18	10.7	_	_	19.87	13.9
7	28.37	9.0	20.54	6.0	30.83	8.4
8	27.71	8.5	26.50	24.0	28.12	8.9
9	33.98	3.3	24.56	4.3	35.34	3.9
10	32.43	19.0	_	_	_	_
11	36.76	17.0	47.00	-	-	_
Not able to be leveled	14.86	23.3	17.83	20.5	_	_
Professional specialty and technical	28.53	3.9	22.57	8.6	29.84	4.6
Professional specialty	32.41	3.1	25.34	11.0	33.58	3.4
6	23.36	16.1	_	_	_	_
7	36.35	7.9	_	_	_	-
8	39.96	4.5	_	_	-	
9	35.98	4.1	-	_	36.70	4.4
Mathematical and computer scientists  Natural scientists	_	_	_	_		_
Health related	30.15	5.3	_	_	28.56	1.3
Registered nurses	28.72	.9	_	_	28.72	.9
Teachers, college and university	-	_	_	_	-	_
Teachers, except college and university	38.80	2.5	_	_	38.80	2.5
9	39.97	3.8	_	_	39.97	3.8
Elementary school teachers	42.04	.1	_	_	42.04	.1
Social scientists and urban planners	_	-	-	-	_	_
Social, recreation, and religious workers	19.54	4.0	_	_	_	_
Social workers	19.55	4.0	-	_	-	_
Lawyers and judges Writers, authors, entertainers, athletes, and	_	-	-	_	_	_
professionals, n.e.c.	_	_	_	_	_	_
Technical	17.11	3.0	18.54	3.1	16.53	2.8
Executive, administrative, and managerial	28.30	4.9	25.73	9.3	30.06	5.2
9	26.85	2.5	_	-	26.70	2.8
Executives, administrators, and managers	28.38	11.6	25.98	13.2	31.08	15.3
9	28.09	5.2	-	_	-	-
Managers and administrators, n.e.c	28.50	13.0	28.50	13.0	_	_
Management related	28.17	18.3	_	-	29.07	21.1
Sales	12.30	6.2	11.94	5.6	_	_
4	10.66	5.5	10.66	5.5	_	_
Cashiers	11.13	8.9	11.13	8.9	-	-
				l		
Administrative support including clorical	13 12	1 22 1	19 72	21	13 53	
Administrative support, including clerical	13.12 9.32	2.3	12.73 9.05	3.1 5.0	13.53	3.1
Administrative support, including clerical	13.12 9.32 12.46	2.3 5.9 4.6	12.73 9.05 12.96	3.1 5.0 6.1	13.53 - 11.45	3.1 - 4.3

Table 4-2. Selected occupations<sup>1</sup> and levels,<sup>2</sup> full-time workers:<sup>3</sup> Mean hourly earnings,<sup>4</sup> private industry and State and local government, National Compensation Survey, Visalia-Tulare-Porterville, CA, July 2003 — Continued

	To	otal	Private	industry		nd local rnment
Occupation and level	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent
White collar -Continued						
Administrative support, including clerical -Continued	\$13.87	2.2	¢42.00	0.0	£4440	2.2
5  Not able to be leveled	10.79	3.2 5.1	\$13.00 _	8.0	\$14.18 _	2.2
Secretaries	14.17	4.5	_		14.22	4.6
Bookkeepers, accounting and auditing clerks	15.79	4.1	_	_	-	_
4	15.65	6.5	_	_	_	_
Billing clerks	13.27	4.8	_	_	_	_
Traffic, shipping and receiving clerks	14.60	7.4	14.60	7.4	_	_
Eligibility clerks, social welfare	12.66	.9	-	_	_	_
General office clerks	10.78	5.9	11.02	9.3	_	_
3 Administrative support, n.e.c	11.36 13.72	9.3 7.0	_	_	_ _	_
Blue collar	13.46	2.9	13.20	3.1	15.25	4.4
1	7.13	1.4	7.13	1.4	-	
2	8.75	11.5	8.98	12.9	_	_
3	12.25	6.0	11.54	3.3	_	_
4	14.19	3.4	14.19	3.8	_	_
5	15.13	2.4	14.97	3.0	_	_
6 7	15.40 19.75	8.6 4.2	15.34 19.71	9.0 5.1	- 19.93	4.2
Precision production, craft, and repair	16.53	5.1	16.42	5.9	17.16	9.3
5	14.70	3.9	14.31	5.8	-	-
6	14.82	11.3	_	-	_	_
7	19.97	4.3	19.96	5.3	-	_
Machine operators, assemblers, and inspectors	13.87	4.9	13.87	4.9	_	_
2	10.74	15.1	10.74	15.1	_	_
3	10.67	4.2	10.67	4.2	_	_
4 5	15.11 14.93	6.7 5.5	15.11 14.93	6.7 5.5	_	_
Transportation and material moving	14.55	4.0	14.08	2.3	_	_
3	12.75	10.3	_	_	_	_
4	15.40	1.3	-	_	_	_
Truck drivers	16.14	3.7	16.41	4.0	_	-
Industrial truck and tractor equipment operators	10.50	8.9	10.50	8.9	_	_
Handlers, equipment cleaners, helpers, and laborers	9.72	6.4	8.75 7.08	6.0	13.35	8.4
1 2	7.08 7.83	1.2 10.0	7.06	1.2	_	_
3	13.60	7.6	12.67	3.5	_	_
Production helpers	13.63	10.8	-	-	_	_
Freight, stock, and material handlers, n.e.c	10.72	13.6	10.72	13.6	_	_
Hand packers and packagers	7.78	9.5	7.78	9.5	_	_
1	6.94	1.9	6.94	1.9	_	_
Laborers, except construction, n.e.c	7.04	.7	7.07	.9	-	_
Service	12.61	5.8	8.06	3.5	15.78	4.4
1	7.45	3.7	_	- <sub>.</sub>	_	-
2	8.15	2.6	7.69	.4	40.67	7.0
3	10.65	6.5	8.55	4.1	12.67	7.6
4 7	12.62 18.63	6.2 4.0	_	_	13.08 18.63	6.9 4.0
Protective service	18.78	8.7	_		19.17	8.7
7	18.92	4.1	_	_	18.92	4.1
Police and detectives, public service	26.30	4.5	_	_	26.30	4.5
Food service	10.11	7.1	8.47	3.0	_	-
2	7.69	.4	7.69	.4	_	-
· · · · · · · · · · · · · · · · · · ·						

Table 4-2. Selected occupations1 and levels,2 full-time workers:3 Mean hourly earnings,4 private industry and State and local government, National Compensation Survey, Visalia-Tulare-Porterville, CA, July 2003 Continued

	To	otal	Private	industry	State and local government	
Occupation and level	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
Service – Continued Food service – Continued Other food service – Continued Supervisors, food preparation and service	\$8.97 9.70 9.35 11.55 14.33 12.35 14.57 9.52	4.5 3.4 .9 13.4 4.2 19.4 4.0 2.6	- - - - - -	- - - - - -	- - \$16.08 14.57 16.40 -	- - - 6.3 3.5 6.6 -

 $<sup>^{\</sup>rm 1}$  A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

<sup>&</sup>lt;sup>2</sup> Each occupation for which data are collected in an establishment is evaluated based on 10 factors, including knowledge, complexity, work environment, etc. Points are assigned based on the occupation's rank within each factor. The points are summed to determine the overall level of the

occupation. See appendixes C and D for more information.

3 Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>&</sup>lt;sup>4</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

<sup>5</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval"

around a sample estimate. For more information about RSEs, see appendix

Table 4-3. Selected occupations<sup>1</sup> and levels,<sup>2</sup> part-time workers:<sup>3</sup> Mean hourly earnings,<sup>4</sup> private industry and State and local government, National Compensation Survey, Visalia-Tulare-Porterville, CA, July 2003

	To	otal	Private	industry	State and local government	
Occupation and level	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
All	\$11.63	12.3	\$8.87	9.4	\$15.94	15.0
All excluding sales	11.74	12.9	8.67	8.5	15.94	15.0
White collar	14.22	15.0	10.36	17.2	16.98	16.9
2	8.70	14.1	_	_	_	_
3	9.33	8.3	9.39	12.8	l –	_
4	13.60	5.6	_	_	_	_
White collar excluding sales	14.96	16.0	10.42	18.2	16.98	16.9
2	8.70	14.1				_
3	9.74	11.2	_	_	_	_
Professional specialty and technical	20.09	16.1	_	_	19.65	17.5
Professional specialty	27.23	14.2	_	_	_	_
Health related	_	_	_	_	-	_
Teachers, college and university	_	_	_	_	-	_
Teachers, except college and university	_	_	_	_	-	_
Social scientists and urban planners	_	_	_	_	-	_
Technical	_	_	_	_	_	_
Sales	10.27	20.0	10.27	20.0	_	_
3	8.64	9.2	8.64	9.2	_	_
Administrative support, including clerical	9.54	9.1	8.79	12.6	10.58	10.3
2	8.70	14.1	_	_	l –	_
3	9.74	11.2	_	_	_	_
Blue collar	10.49	11.8	10.38	12.4	_	_
Precision production, craft, and repair	-	_	-	_	_	_
Machine operators, assemblers, and inspectors	_	_	_	_	_	_
Transportation and material moving	_	_	_	_	_	_
Handlers, equipment cleaners, helpers, and laborers	9.66	10.1	9.66	10.1	_	_
Service	8.88	10.1	7.38	3.4	13.20	17.7
1	7.16	2.7	7.16	2.7	-	l
2	8.08	11.7	7.10	6.3	I _	I _
3	9.94	7.6	1.23	0.3	11.00	6.2
	9.94	7.6	_	_	11.00	0.2
Protective service		_	_	-	_	_
Food service	-				_	_
Waiters, waitresses, and bartenders	6.91	.3	6.91	.3	_	_
Health service	_	_	_	-	_	-
Cleaning and building service		_	_	-	_	-
Personal service	10.44	27.5	l –	I –	l –	_

 $<sup>^{\</sup>rm 1}$  A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

used to cover all workers in the civilian economy. See appendix B for more information.

<sup>2</sup> Each occupation for which data are collected in an establishment is evaluated based on 10 factors, including knowledge, complexity, work environment, etc. Points are assigned based on the occupation's rank within each factor. The points are summed to determine the overall level of the occupation. See appendixes C and D for more information.

<sup>3</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>&</sup>lt;sup>4</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays,

nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix

Table 5-1. Selected worker characteristics: Mean hourly earnings<sup>1</sup> by occupational group,<sup>2</sup> National Compensation Survey, Visalia-Tulare-Porterville, CA, July 2003

		Private indu	stry and St	ate and local o	government			
Occupational group	Full-time workers <sup>3</sup>	Part-time workers <sup>3</sup>	Union <sup>4</sup>	Nonunion <sup>4</sup>	Time <sup>5</sup>	Incentive <sup>5</sup>		
	Mean							
All occupations		\$11.63 11.74	\$22.19 22.30	\$13.83 13.94	\$17.39 17.56	_ _		
White collar		14.22 14.96	26.23 26.49	16.61 17.18	21.30 21.86	_ _		
Professional specialty and technical	32.41	20.09 27.23	30.81 33.58	22.22 27.77 16.63	27.79 32.15 16.77	_ _ _		
Executive, administrative, and managerial	28.30 12.30	- 10.27 9.54	35.07 - 14.48	23.95 11.67 11.79	28.30 12.24 12.77	_ _		
Blue collar  Precision production, craft, and repair	13.46	10.49	17.18 20.31	11.79 11.96 15.02	13.32 16.57	_		
Machine operators, assemblers, and inspectors Transportation and material moving Handlers, equipment cleaners, helpers, and laborers	13.87 14.55	- - - 9.66	17.77 15.98 12.72	11.96 13.36 9.01	13.82 14.00 9.72	_ _		
Service	12.61	8.88	14.39	9.88	11.92	_		
	Relative error <sup>6</sup> (percent)							
All occupations		12.3 12.9	3.0 3.0	5.0 5.3	3.4 3.5			
White collar		15.0 16.0	4.2 4.3	3.1 3.6	3.3 3.4	_ _		
Professional specialty and technical	3.9 3.1 3.0	16.1 14.2	3.2 3.9	5.9 6.4 3.7	3.3 3.1 2.8	- - -		
Executive, administrative, and managerial Sales Administrative support, including clerical	4.9 6.2	20.0 9.1	11.4 - 2.3	6.5 7.3 3.2	4.9 7.2 2.1	- - -		
Blue collar Precision production, craft, and repair	2.9	11.8	4.0 8.0	4.0 7.2	2.8 5.1	_ _		
Machine operators, assemblers, and inspectors Transportation and material moving Handlers, equipment cleaners, helpers, and laborers	4.9 4.0	- - 10.1	1.2 5.0 14.5	4.3 4.6 4.4	4.8 3.9 5.9	- - -		
Service	5.8	10.1	2.8	7.3	6.0	_		

<sup>&</sup>lt;sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

<sup>2</sup> A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more intermatics.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria.

information.  $^3$  Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>&</sup>lt;sup>4</sup> Union workers are those whose wages are determined through

Onlon workers are those whose wages are determined unlocal collective bargaining.

5 Time workers' wages are based solely on an hourly rate or salary; incentive workers are those whose wages are at least partially based on productivity payments such as piece rates, commissions, and production bonuses.  $^{6}$  The relative standard error (RSE) is the standard error expressed as a

percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix

Table 5-2. Major industry division: Mean hourly earnings1 by occupational group,2 private industry, National Compensation Survey, Visalia-Tulare-Porterville, CA, July 2003

				Fu	II-time an	d part-tir	ne workers			
		Good	s-produc	ing indus	stries <sup>3</sup>		Service-	producing in	dustries <sup>4</sup>	
Occupational group	All private industries	Total	Mining	Con- struc- tion	Manu- factur- ing	Total	Transport- ation and public util- ities	Wholesale and retail trade	Finance, insurance, and real estate	Serv- ices
						Mean				
All occupations		\$15.57 15.59	_ _	_ _	\$15.48 15.50	\$12.00 12.08	\$21.80 21.80	_ _	- -	_ _
White collar		18.56 18.87	_ _	_ _	18.62 18.94	15.17 16.10	_ _	_ _	- -	_ _
Professional specialty and technical Professional specialty	25.48	19.41 19.93	- -	_ _	19.41 19.93	24.34 28.34	_ _	_ _	- -	_ _
Technical  Executive, administrative, and managerial  Sales	25.73 11.55	18.52 27.62 –	- - -	- - -	18.52 27.61 –	- - 11.15	- - -	_ _ _	- - -	_ _ _
Administrative support, including clerical	12.30	11.72	_	_	11.59	12.42	_	_	_	_
Precision production, craft, and repair	16.47 13.82	14.39 15.54 14.02 14.69	- - -	- - -	14.19 14.99 14.02 14.69	11.10 18.63 –	28.38 29.52 – –	- - -	- - - -	_ _ _ _
Handlers, equipment cleaners, helpers, and laborers	8.84	12.22	_	_	12.31	7.85	_	_	_	_
Service	7.85	_	_	_	_	7.85	-	-	-	_
		l			Relative	e error <sup>5</sup> (	percent)			
All occupations		3.4	_	_	3.6	8.0	15.0	_	_	_
All excluding sales	5.8	3.6	_	_	3.8	8.9	15.0	_	_	_
White collar		5.9 6.5	- -	_ _	6.0 6.7	5.2 6.3	_ _	-	- -	_
Professional specialty and technical Professional specialty Technical	10.8	9.9 16.8 6.3	_ _	_ _	9.9 16.8 6.3	9.7 13.6	_ _ _	- - -	- - -	_ _
Executive, administrative, and managerialSales	9.3 7.4	15.1 - 2.7	_ _ _	_ _ _	15.2 - 2.3	7.8 3.4	_ _ _	_ _ _	_ _ _	_ _ _
Administrative support, including clerical			_				4.5	_	_	_
Precision production, craft, and repair	5.8 4.8	4.6 5.8 4.9 3.3	- - -	- - - -	4.6 5.5 4.9 3.3	3.4 16.4 –	4.5 2.2 – –	- - -	- - - -	- - -
laborers	5.3	10.8	_	-	11.2	4.6	_	_	_	_
Service	2.6	_	_	_	_	2.6	_	_	_	_

<sup>&</sup>lt;sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.
<sup>2</sup> A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.
<sup>3</sup> Goods-producing industries include mining, construction, and manufacturing.

NOTE: Dashes indicate that no data were reported or that data did not meet publication

<sup>&</sup>lt;sup>4</sup> Service-producing industries include transportation and public utilities; wholesale and retail trade; finance, insurance, and real estate; and services.
<sup>5</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

Table 5-3. Establishment employment size: Mean hourly earnings1 by occupational group,2 private industry, National Compensation Survey, Visalia-Tulare-Porterville, CA, July 2003

		Full-time	and part-time	e workers			
Occupational group	All private		100	workers or r	nore		
Occupational group	All private industry workers	50 - 99 workers <sup>3</sup>	Total	100 - 499 workers	500 workers or more		
	Mean						
All occupations	\$13.20 13.32	\$13.48 13.60	\$13.03 13.15	\$12.26 12.36	\$16.01 16.01		
White collar White-collar excluding sales	15.98 16.83	16.16 17.00	15.79 16.66	15.93 17.14	15.30 15.30		
Professional specialty and technical	25.48	25.20 27.58 - 21.69 12.34 12.73	20.08 21.64 18.85 28.96 10.51 11.85	20.32 22.75 18.85 - 10.51 12.39	- - - - -		
Blue collar		11.87 13.47 11.64 9.64 10.12	13.48 18.10 14.74 14.45 8.57	12.34 18.05 12.70 10.69 8.28	16.37 - 17.02 - -		
	Relative error <sup>4</sup> (percent)						
All occupations All excluding sales		7.3 8.1	5.2 5.7	6.4 7.0	1.6 1.6		
White collar	3.8 4.5	7.6 8.3	5.8 7.2	6.8 8.9	4.4 4.4		
Professional specialty and technical Professional specialty Technical Executive, administrative, and managerial Sales Administrative support, including clerical	8.4 10.8 3.1 9.3 7.4 2.9	13.6 14.6 - 5.7 8.9 4.0	5.8 11.5 3.3 11.1 11.7 5.1	7.6 17.9 3.3 - 11.7 7.6	- - - - -		
Blue collar  Precision production, craft, and repair  Machine operators, assemblers, and inspectors  Transportation and material moving  Handlers, equipment cleaners, helpers, and laborers  Service	3.0 5.8 4.8 2.8 5.3	5.4 4.0 5.8 15.1 10.5	3.9 9.1 4.5 2.1 6.1	6.4 10.1 8.0 1.1 3.9	1.5 - 1.6 - -		

<sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

2 A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

3 Establishments classified with 50-99 workers may contain

establishments with fewer than 50 due to staff reductions between

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria.

survey sampling and collection.

4 The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

Table 6-1. Hourly wage percentiles for establishment jobs, 1 all workers: 2 Selected occupations, all industries, National Compensation Survey, Visalia-Tulare-Porterville, CA, July 2003

Occupation <sup>3</sup>	10	25	Median 50	75	90
All	\$7.33	\$10.00	\$14.40	\$19.89	\$31.61
All excluding sales	7.33	10.15	14.65	20.07	32.40
White collar	9.59	12.34	16.79	26.40	43.71
White collar excluding sales	10.00	12.77	17.28	27.00	44.75
Professional specialty and technical Professional specialty	13.41 16.15	17.59 22.83	24.00 30.27	37.78 43.71	47.69 49.81
Mathematical and computer scientists	_	_	- 50.27	-	-
Natural scientists	- 17.50	_ 25.60	-	_ 25.00	_ 45.04
Health related  Registered nurses	17.59 17.59	25.60 25.00	30.00 30.00	35.00 33.00	45.31 43.71
Teachers, college and university	-	_	_	-	-
Teachers, except college and university  Elementary school teachers	22.83 30.42	30.63 34.61	41.30 42.80	47.64 49.15	51.39 51.97
Social scientists and urban planners	_	_	_	_	_
Social, recreation, and religious workers	12.47	17.30	21.08	21.74	24.44
Social workersLawyers and judges	12.47 –	17.30	21.08	21.74	24.44
Writers, authors, entertainers, athletes, and					
professionals, n.e.c Technical	- 12.16	- 14.51	16.80	- 19.50	20.69
Licensed practical nurses	14.86	15.75	17.59	19.89	20.69
Executive, administrative, and managerial	14.93	19.25	26.47	31.69	49.18
Executives, administrators, and managers	14.93	18.75	26.01	31.69	52.80
Managers and administrators, n.e.c	18.37 15.57	24.33 21.23	26.01 26.76	31.69 28.05	42.86 49.18
-	10.07	21.20	20.70		10.10
Sales  Cashiers	7.55 7.00	8.56 7.97	11.00 9.19	15.25 13.00	17.53 18.28
Cashiers	7.00	7.97	9.19	13.00	10.20
Administrative support, including clerical	8.50	10.00	12.64	15.00	17.03
SecretariesLibrary clerks	11.04 11.15	13.59 11.15	14.13 12.29	15.23 12.95	17.03 15.33
Bookkeepers, accounting and auditing clerks	11.90	14.00	16.50	17.72	17.96
Billing clerks	11.55	12.00	12.70	14.70	16.25
Traffic, shipping and receiving clerks  Eligibility clerks, social welfare	11.00 11.39	12.25 11.39	15.00 12.22	15.55 13.49	18.66 14.16
General office clerks	8.00	8.77	9.75	12.00	13.50
Teachers' aides	10.10 9.74	10.88 11.00	12.21 14.77	12.64 14.93	15.33 17.30
Administrative support, n.e.c					
Blue collar	7.00	8.84	12.92	17.21	19.19
Precision production, craft, and repair	10.02	11.69	15.20	20.50	24.86
Machine operators, assemblers, and inspectors	9.00	10.88	13.21	18.16	18.26
Transportation and material moving	7.35	12.30	14.05	17.21	17.21
Truck driversIndustrial truck and tractor equipment operators	13.56 7.35	15.44 7.60	17.21 9.91	17.21 12.30	17.41 15.09
industrial truck and tractor equipment operators	7.55	7.00	3.31	12.50	13.03
Handlers, equipment cleaners, helpers, and laborers Production helpers	6.75 8.56	6.95 9.15	7.25 14.58	12.24 17.89	16.29 17.89
Freight, stock, and material handlers, n.e.c  Hand packers and packagers	7.00 6.75	7.00 6.75	11.52 7.05	14.40 7.25	15.00 11.52
Laborers, except construction, n.e.c.	6.75	6.75	7.00	7.23	7.25
Complete	0.75	7.50	40.00	44.75	40.00
Service	6.75 10.35	7.50 13.49	10.00 17.10	14.75 22.31	18.86 28.95
Police and detectives, public service	19.08	23.69	27.89	28.95	30.39
Food service	6.75 6.75	6.85 6.75	7.90 6.75	11.13 6.88	12.87 7.75
Other food service		6.85	7.90	11.68	12.87
Supervisors, food preparation and service	7.40	7.70	7.75	12.00	12.00
Food preparation, n.e.c	7.58 7.35	7.90 7.71	10.37 8.88	12.27 10.47	12.87 13.31
Nursing aides, orderlies and attendants	7.35	7.71	8.73	9.28	13.31
•					

Occupation <sup>3</sup>	10	25	Median 50	75	90
Service –Continued Cleaning and building service Maids and housemen Janitors and cleaners Personal service	\$6.75	\$7.00	\$8.00	\$14.75	\$17.24
	7.19	7.33	7.53	11.21	13.09
	6.75	7.00	9.75	15.99	17.24
	6.77	7.94	9.45	11.22	12.36

Percentiles designate position in the earnings distribution and are calculated from individual-worker earnings. At the 50th percentile, the median, half of the workers receive the same as or more than the rate shown, and half receive the same as or less than the rate shown. At the 25th percentile, one-fourth of the workers receive the same as or less than the rate shown. At the 75th percentile, one-fourth receive the same as or less than the rate shown. At the 75th percentile, one-fourth receive the same as or more than the rate shown. The 10th and 90th percentiles follow the same logic. Hourly wages are the straight-time wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays,

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

nonproduction bonuses, and tips.

All workers include full-time and part-time workers.

A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

Table 6-2. Hourly wage percentiles for establishment jobs, 1 all workers: 2 Selected occupations, private industry, National Compensation Survey, Visalia-Tulare-Porterville, CA, July 2003

	Private industry								
Occupation <sup>3</sup>	10	25	Median 50	75	90				
AII	\$6.95	\$7.83	\$11.60	\$17.00	\$20.83				
All excluding sales	6.90	7.75	11.69	17.21	20.83				
White collar	8.13	10.04	14.50	19.05	25.11				
White collar excluding sales	8.50	11.00	15.00	20.00	27.40				
Professional specialty and technical	15.44	17.79	19.50	25.11	33.99				
Professional specialty	15.21	18.01	24.52	30.00	39.07				
Mathematical and computer scientists	_	_	_	_	_				
Natural scientists Health related	_	_	_	_	_				
Teachers, college and university	_	_	_	_					
Social scientists and urban planners	_	_	_	_	_				
Social, recreation, and religious workers	_	_	_	_	_				
Writers, authors, entertainers, athletes, and									
professionals, n.e.c.	_	_	_	_	_				
Technical	15.67	17.07	18.50	19.50	21.15				
Executive, administrative, and managerial	18.37	20.19	24.47	29.47	34.42				
Executives, administrators, and managers	17.55	20.19	24.33	31.49	42.86				
Managers and administrators, n.e.c	18.37 -	24.33 -	26.01 –	31.69 –	42.86 -				
Sales	7.54	8.55	10.49	13.50	16.92				
Cashiers	7.00	7.97	9.19	13.00	18.28				
Administrative support, including clerical	8.00	9.50	11.90	15.00	17.00				
Traffic, shipping and receiving clerks	11.00	12.25	15.00	15.55	18.66				
General office clerks	7.95	8.00	10.00	13.50	13.90				
Blue collar	6.95	8.30	12.24	17.21	18.74				
Precision production, craft, and repair	10.00	11.69	14.65	20.50	25.71				
Machine operators, assemblers, and inspectors	9.00	10.88	13.21	18.16	18.26				
Transportation and material moving	7.35	12.30	14.05	17.21	17.21				
Truck drivers	14.30	17.21	17.21	17.21	17.41				
Industrial truck and tractor equipment operators	7.35	7.60	9.91	12.30	15.09				
Handlers, equipment cleaners, helpers, and laborers	6.75	6.90	7.05	10.00	14.58				
Freight, stock, and material handlers, n.e.c	7.00	7.00	11.52	14.40	15.00				
Hand packers and packagers	6.75	6.75	7.05	7.25	11.52				
Laborers, except construction, n.e.c	6.75	6.95	7.00	7.00	7.50				
Service	6.75	6.85	7.50	8.53	9.28				
Protective service	_	_		_	_				
Waiters, waitresses, and bartenders	6.75	6.75	6.75	6.88	7.75				
Other food service	_			_	_				
Health service	7.25	7.43	8.53	8.88	9.28				
Nursing aides, orderlies and attendants	7.25	7.43	8.53	8.88	9.28				
Cleaning and building service	_	_	_	-	_				
Personal service	6.75	6.75	7.75	9.45	12.05				

Percentiles designate position in the earnings distribution and are calculated from individual-worker earnings. At the 50th percentile, the median, half of the workers receive the same as or more than the rate shown, and half receive the same as or less than the rate shown. At the 25th percentile, one-fourth of the workers receive the same as or less than the rate shown. At the 75th percentile, one-fourth receive the same as or more than the rate shown. The 10th and 90th percentiles follow the same logic. Hourly wages are the straight-time wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays,

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

nonproduction bonuses, and tips.

All workers include full-time and part-time workers.

A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

Table 6-3. Hourly wage percentiles for establishment jobs, 1 all workers: 2 Selected occupations, State and local government, National Compensation Survey, Visalia-Tulare-Porterville, CA, July 2003

Occuration 3	State and local government					
Occupation <sup>3</sup>	10	25	Median 50	75	90	
All	\$10.99	\$13.31	\$16.72	\$26.76	\$45.20	
All excluding sales	10.99	13.26	16.51	26.76	45.20	
White collar	11.63	14.13	19.02	32.08	47.69	
White collar excluding sales	11.63	14.13	19.02	32.27	47.69	
Professional specialty and technical	13.41	17.59	25.18	40.95	48.40	
Professional specialty	17.59	23.76	31.61	45.20	50.71	
Natural scientists	_	_	_	_	_	
Health related	17.59	25.00	29.70	33.00	43.71	
_ Registered nurses	17.59	25.00	30.00	33.00	43.71	
Teachers, except college and university	22.83	30.63	41.30	47.64	51.39	
Elementary school teachers	30.42	34.61	42.80	49.15	51.97	
Social, recreation, and religious workers	_	_	_	_	_	
Lawyers and judges Technical	- 12.16	13.42	_ 15.75	19.26	20.69	
recrinical	12.10	13.42	15.75	19.26	20.69	
Executive, administrative, and managerial	14.82	15.57	26.76	49.18	52.80	
Executives, administrators, and managers	14.21	14.93	31.22	52.80	52.80	
Management related	14.82	19.05	26.76	49.18	49.18	
Sales	-	-	_	-	-	
Administrative support, including clerical	9.29	11.39	13.40	15.18	17.30	
Secretaries	13.59	13.59	14.13	15.23	17.03	
Library clerks	11.15	11.15	12.29	12.95	15.33	
General office clerks	8.77	9.29	9.58	10.37	11.95	
Teachers' aides	10.10	10.88	12.21	12.64	15.33	
Blue collar	7.00	13.65	15.64	16.72	20.60	
Precision production, craft, and repair	14.04	14.76	15.50	20.60	20.60	
Transportation and material moving	11.90	13.65	15.44	19.01	28.03	
Handlers, equipment cleaners, helpers, and laborers	6.75	8.56	16.23	16.29	16.72	
Service	9.96	11.75	14.46	17.44	22.31	
Protective service	11.19	13.81	17.44	22.31	28.95	
Police and detectives, public service	19.08	23.69	27.89	28.95	30.39	
Food service	7.90	10.01	11.68	12.87	16.12	
Other food service	7.90	10.01	11.68	12.87	16.12	
Health service	-		-	- 47.04	-	
Cleaning and building service	13.09	14.75	15.99	17.24	21.07	
Janitors and cleaners  Personal service	13.61 8.09	14.75 8.09	15.99 10.07	17.24 11.80	21.07 12.48	
1 613011a1 361 VICE	0.09	3.09	10.07	11.00	12.40	

Percentiles designate position in the earnings distribution and are calculated from individual-worker earnings. At the 50th percentile, the median, half of the workers receive the same as or more than the rate shown, and half receive the same as or less than the rate shown. At the 25th percentile, one-fourth of the workers receive the same as or less than the rate shown. At the 75th percentile, one-fourth receive the same as or less than the rate shown. The 10th and 90th percentiles follow the same logic. Hourly wages are the straight-time wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays,

nonproduction bonuses, and tips.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

All workers include full-time and part-time workers.

A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

Table 6-4. Hourly wage percentiles for establishment jobs, 1 full-time workers: 2 Selected occupations, all industries, National Compensation Survey, Visalia-Tulare-Porterville, CA, July 2003

Occupation <sup>3</sup>	10	25	Median 50	75	90
All	\$7.75	\$10.90	\$14.77	\$20.83	\$32.78
All excluding sales	7.75	11.00	14.93	21.07	33.99
White collar	10.04	12.77	17.57	26.76	45.20
White collar excluding sales	10.50	13.40	17.76	28.05	45.39
Professional specialty and technical	13.42	18.01	24.44	39.69	48.36
Professional specialty	17.30	22.83	30.17	44.43	49.99
Mathematical and computer scientists  Natural scientists	_	_	_	_	_
Health related	17.59	25.00	28.39	35.60	48.36
Registered nurses	17.59	24.41	28.00	30.27	43.71
Teachers, college and university	_	_		_	_
Teachers, except college and university	22.83	31.40	41.79	47.65	51.39
Elementary school teachers	30.42	34.61	42.80	49.15	51.97
Social scientists and urban planners	-	-	_		
Social, recreation, and religious workers	12.47	17.30	21.08	21.74	24.44
Social workersLawyers and judges	12.47 –	17.30	21.08	21.74	24.44
Writers, authors, entertainers, athletes, and	_	_	_	_	_
professionals, n.e.c.					
Technical	12.16	14.83	17.59	19.89	21.15
Executive, administrative, and managerial	14.93	19.25	26.47	31.69	49.18
Executives, administrators, and managers	14.93	18.75	26.01	31.69	52.80
Managers and administrators, n.e.c	18.37	24.33	26.01	31.69	42.86
Management related	15.57	21.23	26.76	28.05	49.18
Sales	8.00	8.62	12.00	15.39	18.28
Cashiers	7.30	8.00	9.22	13.00	18.78
Administrative support, including clerical	9.29	10.86	12.95	15.00	17.57
Secretaries	9.81	13.59	14.13	15.23	17.03
Bookkeepers, accounting and auditing clerks	11.90	14.00	16.50	17.72	17.96
Billing clerks	11.55 11.00	12.00 12.25	12.60 15.00	14.60 15.55	16.25 18.66
Traffic, shipping and receiving clerks Eligibility clerks, social welfare	11.39	11.39	12.22	13.49	14.16
General office clerks	8.00	9.29	9.82	13.00	13.50
Administrative support, n.e.c.	10.70	11.00	14.77	14.93	17.30
Blue collar	7.00	9.25	13.05	17.21	19.40
Precision production, craft, and repair	10.02	11.69	15.00	20.50	24.86
	0.25	10.00		10.16	10.06
Machine operators, assemblers, and inspectors	9.35	10.90	13.27	18.16	18.26
Transportation and material moving	9.50	13.05	14.05	17.21	17.41
Truck drivers	13.56	15.44	17.21	17.21	17.41
Industrial truck and tractor equipment operators	7.35	7.60	9.91	12.30	15.09
Handlers, equipment cleaners, helpers, and laborers	6.75	6.95	7.25	12.24	16.29
Production helpers	8.56	9.15	14.58	17.89	17.89
Freight, stock, and material handlers, n.e.c.	7.00	7.00	11.52	14.40	14.40
Hand packers and packagers	6.75	6.75	7.05	7.25	11.52
Laborers, except construction, n.e.c	6.75	6.75	7.00	7.00	7.15
Service	7.19	7.90	11.12	14.90	21.07
Protective service	10.35	13.49	16.48	22.31	28.95
Police and detectives, public service	19.08	23.69	27.89	28.95	30.39
Food service	7.50	7.75	8.70	12.26	13.10
Waiters, waitresses, and bartenders	-			-	-
Other food service	7.50	7.75	8.70	12.27	13.10
Supervisors, food preparation and service Health service	7.40 7.55	7.70	7.75	12.00	12.00
Nursing aides, orderlies and attendants	7.55 7.51	8.53 7.85	8.88 8.88	11.00 9.28	13.31 13.31
rvursing aides, ordeffies and attendants	1.51	1.00	0.00	9.20	13.31

Table 6-4. Hourly wage percentiles for establishment jobs, 1 full-time workers: 2 Selected occupations, all industries, National Compensation Survey, Visalia-Tulare-Porterville, CA, July 2003 — Continued

Occupation <sup>3</sup>	10	25	Median 50	75	90
Service –Continued Cleaning and building service Janitors and cleaners Personal service	\$6.75	\$7.19	\$10.00	\$15.99	\$17.24
	6.75	7.00	14.75	16.29	18.16
	7.34	8.09	9.45	11.12	11.80

Percentiles designate position in the earnings distribution and are calculated from individual-worker earnings. At the 50th percentile, the median, half of the workers receive the same as or more than the rate shown, and half receive the same as or less than the rate shown. At the 25th percentile, one-fourth of the workers receive the same as or less 25th percentile, one-fourth of the workers receive the same as or less than the rate shown. At the 75th percentile, one-fourth receive the same as or more than the rate shown. The 10th and 90th percentiles follow the same logic. Hourly wages are the straight-time wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips.

2 Employees are classified as working either a full-time or a part-time

schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.  $^3\ A$  classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

Table 6-5. Hourly wage percentiles for establishment jobs, 1 part-time workers: 2 Selected occupations, all industries, National Compensation Survey, Visalia-Tulare-Porterville, CA, July 2003

Occupation <sup>3</sup>	10	25	Median 50	75	90
All excluding sales	\$6.75 6.75	\$7.00 7.00	\$8.77 8.77	\$14.87 15.16	\$17.44 18.00
White collar White collar excluding sales	7.00 7.25	8.41 8.77	12.33 13.41	15.75 15.75	28.00 31.00
Professional specialty and technical Professional specialty Health related Teachers, college and university Teachers, except college and university Social scientists and urban planners Technical	13.41 11.88 - - - - -	13.41 17.00 - - - - -	15.75 31.00 - - - - -	27.00 35.00 - - - - -	35.00 35.00 - - - - -
Sales	6.75	7.15	9.00	12.15	16.92
Administrative support, including clerical	6.75	7.25	8.77	10.88	15.33
Blue collar	6.75	6.85	7.85	13.70	18.28
Precision production, craft, and repair	-	-	-	-	-
Machine operators, assemblers, and inspectors	-	-	-	-	-
Transportation and material moving	-	-	-	-	-
Handlers, equipment cleaners, helpers, and laborers	6.75	6.98	7.50	11.60	18.28
Service Protective service Food service Waiters, waitresses, and bartenders Other food service Health service Cleaning and building service Personal service	6.75 - - 6.75 - - - 6.75	6.75 - - 6.75 - - - - 6.80	7.25 - 6.88 - - - 9.00	9.95 - 6.88 - - - 12.97	15.05 - - 7.25 - - - 17.00

<sup>1</sup> Percentiles designate position in the earnings distribution and are calculated from individual-worker earnings. At the 50th percentile, the median, half of the workers receive the same as or more than the rate shown, and half receive the same as or less than the rate shown. At the 25th percentile, one-fourth of the workers receive the same as or less than the rate shown. At the 75th percentile, one-fourth receive the same as or more than the rate shown. The 10th and 90th percentiles follow the same logic. Hourly wages are the straight-time wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, recontroduction bonuses and tins. nonproduction bonuses, and tips.

2 Employees are classified as working either a full-time or a part-time

schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

3 A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown

## **Appendix A: Technical Note**

This section provides basic information on the procedures and concepts used to produce the data contained in this bulletin. It is divided into three parts: Planning for the survey; data collection; and processing and analyzing the data. Although this section answers some questions commonly asked by data users, it is not a comprehensive description of all the steps required to produce the data.

## Planning for the survey

The overall design of the survey includes questions of scope, frame, and sample selection.

## Survey scope

This survey covered establishments employing 50 workers or more in goods-producing industries (mining, construction and manufacturing); service-producing industries (transportation, communications, electric, gas, and sanitary services; wholesale trade; retail trade; finance, insurance, and real estate; and services industries); and State and local governments. Agriculture, private households, and the Federal Government were excluded from the scope of the survey. For purposes of this survey, an establishment is an economic unit that produces goods or services, a central administrative office, or an auxiliary unit providing support services to a company. For private industries in this survey, the establishment is usually at a single physical location. For State and local governments, an establishment is defined as all locations of a government entity.

The Visalia–Tulare–Porterville, CA, Metropolitan Statistical Area consists of Tulare County.

#### Sampling frame

The list of establishments from which the survey sample was selected (sampling frame) was developed from State unemployment insurance reports. Due to the volatility of industries within the private sector, sampling frames were developed using the most recent month of reference available at the time the sample was selected. The sampling frame was reviewed prior to the survey and, when necessary, missing establishments were added, out-of-business and out-of-scope establishments were removed, and addresses, employment levels, industry classification, and other information were updated. Approximately one-fifth of the sample is reselected each year.

#### Sample design

The sample for this survey area was selected using a twostage stratified design with probability proportional to employment sampling at each stage. The first stage of sample selection was a probability sample of establishments. The sample of establishments was drawn by first stratifying the sampling frame by industry and ownership. The number of sample establishments allocated to each stratum is approximately proportional to the stratum employment. Each sampled establishment is selected within a stratum with a probability proportional to its employment. Use of this technique means that the larger an establishment's employment, the greater its chance of selection. Weights were applied to each establishment when the data were tabulated so that it represents similar units (by industry and employment size) in the economy that were not selected for collection. The second stage of sample selection, detailed below, was a probability sample of occupations within a sampled establishment.

#### Data collection

The collection of data from survey respondents required detailed procedures. Field economists collected the data, working out of the Regional Office and visiting each establishment surveyed. Other contact methods, such as mail and telephone, were used to follow-up and update data.

#### Occupational selection and classification

Identification of the occupations for which wage data were to be collected was a multistep process:

- Probability-proportional-to-size selection of establishment jobs
- 2. Classification of jobs into occupations based on the Census of Population system
- 3. Characterization of jobs as full-time v. part-time, union v. nonunion, and time v. incentive
- 4. Determination of the level of work of each job

For each occupation, wage data were collected for those workers who met all the criteria identified in the last three steps. Special procedures were developed for jobs for which a correct classification or level could not be determined.

In step one, the jobs to be sampled were selected at each establishment by the BLS field economist during a personal visit. A complete list of employees was used for sampling, with each selected worker representing a job within the establishment.

As with the selection of establishments, the selection of a job was based on probability proportional to its size in the establishment. The greater the number of people working in a job in the establishment, the greater its chance of selection.

The number of jobs for which data were collected in each establishment was based on the establishment's employment size. Prior to 2002, the number of jobs selected ranged from 8 to 20. Beginning in 2002, the number of jobs selected followed this schedule:

Number	Number		
of employees	of selected jobs		
50-249	6		
250 and over	8		

The second step of the process entailed classifying the selected jobs into occupations based on their duties. The National Compensation Survey occupational classification system is based on the 1990 Census of Population. A selected job may fall into any one of about 480 occupational classifications, from accountant to wood lathe operator. For cases in which a job's duties overlapped two or more census classification codes, the duties used to set the wage level were used to classify the job. Classification by primary duties was the fallback.

Each occupational classification is an element of a broader classification known as a major occupational group (MOG). Occupations can fall into any of the following MOGs:

- Professional specialty and technical
- Executive, administrative, and managerial
- Sales
- Administrative support, including clerical
- Precision production, craft, and repair
- Machine operators, assemblers, and inspectors
- Transportation and material moving
- Handlers, equipment cleaners, helpers, and laborers
- Service occupations

Appendix B contains a complete list of all individual occupations, classified by the MOG to which they belong.

In step three, certain other job characteristics of the chosen worker were identified. First, the worker was identified as holding either a full-time or part-time job, based on the establishment's definition of those terms. Then, the worker was classified as having a time versus incentive job, depending on whether any part of pay was directly based on the actual production of the worker, rather than solely

on hours worked. Finally, the worker was identified as being in a union job or a nonunion job. See the "Definition of terms" section on the following page for more detail.

## **Occupational leveling**

In the last step before wage data were collected, the work level of each selected job was determined using an "occupational leveling" process. Occupational leveling ranks and compares all occupations randomly selected in an establishment using the same criteria.

For this survey, the level of each occupation in an establishment was determined by an analysis of each of 10 leveling factors. Nine of these factors are drawn from the U.S. Government Office of Personnel Management's Factor Evaluation System, which is the underlying structure for evaluation of General Schedule Federal employees. The tenth factor, supervisory duties, attempts to account for the effect of supervisory duties. It is considered experimental. The 10 factors are:

- Knowledge
- Supervision received
- Guidelines
- Complexity
- Scope and effect
- Personal contacts
- Purpose of contacts
- Physical demands
- Work environment
- Supervisory duties

Each factor contains a number of levels, and each level has an associated written description and point value. The number and range of points differ among the factors. For each factor, an occupation was assigned a level based on the written description that best matched the job. Within each occupation, the points for nine factors (supervisory duties was excluded) were recorded and totaled. The total determines the overall level of the occupation. A description of the levels for each factor is shown in appendix C.

Tabulations of levels of work for occupations in the survey follow the Federal Government's white-collar General Schedule. Point ranges for each of the 15 levels are shown in appendix D. It also includes an example of a job with its associated leveling factors, and a guide to help data users evaluate jobs in their firms

Wage data collected in prior surveys using the occupational leveling method were evaluated by BLS researchers using regression techniques. For each of the major occupational groups, wages were compared to the 10 occupational leveling factors (and levels within those factors). The analysis showed that several of the occupational leveling factors, most notably knowledge and supervision received, had strong explanatory power for wages. That is, as the levels within a given factor increased, the wages also increased.

#### **Collection period**

Survey data were collected over a 13-month period for 60 metropolitan areas in the NCS program. For 20 small metropolitan areas, data were collected over a 4-month period. For each establishment in the survey, the data reflect the establishment's most recent information at the time of collection. The payroll reference month shown in the tables reflects the average date of this information for all sample units.

#### **Earnings**

Earnings were defined as regular payments from the employer to the employee as compensation for straight-time hourly work, or for any salaried work performed. The following components were included as part of earnings:

- Incentive pay, including commissions, production bonuses, and piece rates
- Cost-of-living allowances
- Hazard pay
- Payments of income deferred due to participation in a salary reduction plan
- Deadhead pay, defined as pay given to transportation workers returning in a vehicle without freight or passengers

The following forms of payments were *not* considered part of straight-time earnings:

- Shift differentials, defined as extra payment for working a schedule that varies from the norm, such as night or weekend work
- Premium pay for overtime, holidays, and weekends
- Bonuses not directly tied to production (such as Christmas and profit-sharing bonuses)
- Uniform and tool allowances
- Free room and board
- Payments made by third parties (for example, tips, bonuses given by manufacturers to department store salespeople, referral incentives in real estate)
- On-call pay

To calculate earnings for various periods (hourly, weekly, and annual), data on work schedules also were collected. For hourly workers, scheduled hours worked per day and per week, exclusive of overtime, were recorded. Annual weeks worked were determined. Because salaried workers, exempt from overtime provisions, often work beyond the assigned work schedule, their typical number of hours actually worked was collected.

#### **Definition of terms**

*Full-time worker*. Any employee that the employer considers to be full time.

*Incentive worker.* Any employee whose earnings are tied, at least in part, to commissions, piece rates, production bonuses, or other incentives based on production or sales.

*Level.* A ranking of an occupation based on the requirements of the position. (See the description in the technical note on occupational leveling through point factor analysis for more details on the leveling process.)

*Nonunion worker.* An employee in an occupation not meeting the conditions for union coverage. (See below.)

*Part-time worker.* Any employee that the employer considers to be part time.

*Time-based worker.* Any employee whose earnings are tied to an hourly rate or salary, and not to a specific level of production.

*Union worker.* Any employee is in a union occupation when all of the following conditions are met:

- A labor organization is recognized as the bargaining agent for all workers in the occupation
- Wage and salary rates are determined through collective bargaining or negotiations
- Settlement terms, which must include earnings provisions and may include benefit provisions, are embodied in a signed, mutually binding collective bargaining agreement

## Processing and analyzing the data

Data were processed and analyzed at the Bureau's National Office following collection.

### Weighting and nonresponse

Sample weights were calculated for each establishment and occupation in the survey. These weights reflected the relative size of the occupation within the establishment and of the establishment within the sample universe. Weights were used to aggregate data for the individual establishments or occupations into the various data series. Some of the establishments surveyed could not supply or refused to supply information. If data were not provided by a sample member, the weights of responding sample members in the same or similar "cells" were adjusted to account for the missing data. This technique assumes that the mean value of data for the nonrespondents equals the mean value of data for the respondents at some detailed "cell" level. Responding and nonresponding establishments were classified into these cells according to industry and employment size. Responding and nonresponding occupations within responding establishments were classified into cells that were additionally defined by major occupation group and job level.

Establishments that were determined to be out of business or outside the scope of the survey had their weights changed to zero. If only partial data were given by a sample establishment or occupation, or data were missing, the response was treated as a refusal.

### Survey response

	Establish- ments
Total in sampling frame	276
Total in sample Responding Out of business or not in survey scope	169 111 25
Unable or refused to provide data	33

In this survey, the nonresponse rates for all industries, private industry, and State and local government were within regular survey standards.

#### **Estimation**

The wage series in the tables are computed by combining the wages for each sampled occupation. Before being combined, individual wage rates are weighted by: the number of workers; the sample weight, adjusted for nonresponding establishments and other factors; and the occupation's scheduled hours of work.

Not all calculated series met the criteria for publication. Before any series was published, it was reviewed to make sure that the number of observations underlying it was sufficient. This review prevented the publication of a series that could have revealed information about a specific establishment.

Estimates of the number of workers represent the total in all establishments within the scope of the study, and not the number actually surveyed. Because occupational structures among establishments differ, estimates of the number of workers obtained from the sample of establishments serve to indicate only the relative importance of the occupational groups studied.

#### **Percentiles**

The percentiles presented in tables 6–1 through 6–5 are computed using earnings reported for individual workers in sampled establishment jobs. Establishments in the survey may report only individual-worker earnings for each sampled job. For the calculation of percentile estimates, the individual-worker hourly earnings are appropriately weighted and then arrayed from lowest to highest.

The published 10th, 25th, 50th, 75th, and 90th percentiles designate position in the earnings distribution within each published occupation. For example, at the 50th percentile, the median, half of the workers receive the same as or more than the rate shown, and half receive the same as or less than the rate shown. At the 25th percentile, one-fourth of the workers receive the same as or less than the rate shown. At the 75th percentile, one-fourth receive the same as or more than the rate shown. The 10th and 90th percentiles follow the same logic.

## **Data reliability**

The data in this bulletin are estimates from a scientifically selected probability sample. There are two types of errors possible in an estimate based on a sample survey, sampling and nonsampling.

Sampling errors occur because observations come only from a sample and not from an entire population. The sample used for this survey is one of a number of possible samples of the same size that could have been selected using the sample design. Estimates derived from the different samples would differ from each other.

A measure of the variation among these differing estimates is called the standard error or sampling error. It indicates the precision with which an estimate from a particular sample approximates the average result of all possible samples. The relative standard error (RSE) is the standard error divided by the estimate. RSE data are provided alongside the earnings data in the bulletin tables.

The standard error can be used to calculate a "confidence interval" around a sample estimate. As an example, suppose a table shows that mean hourly earnings for all workers were \$12.79, with a relative standard error of 3.6 percent for this estimate. At the 90-percent level, the confidence interval for the estimate is \$13.55 to \$12.03 (1.645 times 3.6 percent times \$12.79 = \$0.76, plus or minus \$12.79). If all possible samples were selected to estimate the population value, the interval from each sample would include the true population value approximately 90 percent of the time.

Nonsampling errors also affect survey results. They can stem from many sources, such as inability to obtain information for some establishments, difficulties with survey definitions, inability of the respondents to provide correct information, or mistakes in recording or coding the data obtained. Although they were not specifically measured, the nonsampling errors were expected to be minimal due to the extensive training of the field economists who gathered the survey data by personal visit, computer edits of the data, and detailed data review.

 $\label{eq:Appendix} \mbox{Appendix table 1. Number of workers$^1$ represented by the survey, by occupational group,$^2$ National Compensation Survey, Visalia-Tulare-Porterville, CA, July 2003$ 

	Full-time and part-time workers		
Occupational group	Total	Private industry	State and local government
All occupations	39,300 37,900	20,000 18,700	19,200 19,200
White collar		7,700 6,300	14,100 14,000
Professional specialty and technical	7,600 2,600	1,400 900 500 900 1,300	8,800 6,700 2,000 1,500
Administrative support, including clerical	7,900	4,000	3,800
Blue collar		7,600 2,000 2,100 900 2,500	1,000 - - 100 500
Service	8,900	4,800	4,200

<sup>&</sup>lt;sup>1</sup> The number of workers represented by the survey are rounded to the nearest 100. Estimates of the number of workers provide a description of size and composition of the labor force included in the survey. Estimates are not intended, however, for comparison to other statistical series to measure employment trends or levels. Both full-time and part-time workers were included in the survey.

NOTE: Dashes indicate that no data were reported or that data  $\operatorname{did}$  not meet publication criteria.

 $<sup>^2</sup>$  A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.