

Reading, PA National Compensation Survey January 2005



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Preface

Data shown in this bulletin were collected as part of the Bureau of Labor Statistics (BLS) National Compensation Survey (NCS). The survey could not have been conducted without the cooperation of the many private firms and government jurisdictions that provided pay data included in this bulletin. The Bureau thanks these respondents for their cooperation.

Field economists of the Bureau of Labor Statistics collected and reviewed the survey data. The Office of Compensation and Working Conditions, in cooperation with the Office of Field Operations and the Office of Technology and Survey Processing in the BLS National Office, designed the survey, processed the data, and prepared the survey for publication.

For additional information regarding this survey, please contact any BLS regional office at the address and telephone number listed on the back cover of this bulletin. You may also write to the Bureau of Labor Statistics at: Division of Compensation Data Analysis and Planning,

2 Massachusetts Avenue, NE., Room 4175, Washington, DC 20212-0001, call (202) 691-6199, or send an e-mail to ocltinfo@bls.gov.

The data contained in this bulletin are also available at <http://www.bls.gov/ncs/ocs/compub.htm>, the BLS Internet site. Data are presented in a Portable Document Format (PDF) file containing the core bulletin, and in an ASCII file containing the published table formats. An ASCII file containing positional columns of data for manipulation as a data base or spreadsheet also is available.

Results of earlier surveys of this area are available from BLS regional offices, the Division of Compensation Data Analysis and Planning, or at the BLS Internet site.

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Introduction

The tables in this bulletin summarize the NCS results for the Reading, PA, metropolitan area. Data were collected between June 2004 and July 2005; the average reference month is January 2005. Tabulations provide information on earnings of workers in a variety of occupations and at different work levels. Also contained in this bulletin are information on the program, a technical note describing survey procedures, and an appendix with detailed information on occupational classifications.

Most of the earnings estimates in this bulletin are presented as mean hourly earnings. Mean weekly and annual earnings, and the corresponding hours, also are provided for full-time employees in specific occupations. Some occupations, such as teachers and firefighters, typically have shorter or longer work schedules than do the majority of full-time workers. The weekly and annual estimates are useful for comparing the earnings of occupations having different work schedules.

NCS products

The Bureau's National Compensation Survey provides comprehensive measures of occupational earnings, compensation cost trends, benefit incidence, and detailed plan provisions. The Employment Cost Index, a quarterly measure of the change in employer costs for wages and benefits, is derived from the NCS. Another product, Employer Costs for Employee Compensation, measures employers' average hourly costs for total compensation, that is, wages and benefits. Still another NCS product measures the incidence and provisions of benefit plans. This bulletin is limited to data on occupational wages and salaries.

About the tables

The tables that follow present data on straight-time occupational earnings, which include wages and salaries, incentive pay, cost-of-living adjustments, and hazard pay. These earnings exclude premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. About 480 detailed occupations are used to describe all occupations in the civilian nonfarm economy (excluding the Federal Government and private households). Data are not shown for any occupations if they would raise concerns about the confidentiality of the survey respondents or if the data are insufficient to support reliable estimates.

Table 1-1 presents an overview of all tables in this bulletin. Mean hourly earnings, weekly hours, and relative standard errors are given for all industries, private industry, and State and local government for selected worker and establishment characteristics. The worker characteristics include major occupational group, full-time or part-time status, union or nonunion status, and time or incentive pay. Establishment characteristics include goods and service producing and size of establishment.

Table 2-1 presents estimates of mean hourly earnings, and the relative standard errors associated with them, for detailed occupations within all industries, private industry, and State and local government. Table 2-2 presents the same type of information for full-time workers only. Table 2-3 provides similar data for workers designated as part-time.

Table 3-1 provides mean weekly earnings data, with relative standard errors, and weekly hours for full-time employees in specific occupations across all industries, private industry, and State and local government. Table 3-2 provides annual earnings, relative standard errors, and annual hours for full-time employees in specific occupations.

Table 4-1 provides mean hourly earnings data by work level for occupational groups and for detailed occupations. Separate data are also shown for private industry and government workers. Table 4-2 provides work level data for full-time workers. Table 4-3 provides similar data for workers designated as part-time.

Table 5-1 presents mean hourly earnings data for selected worker characteristics by major occupational group. The worker characteristics include full-time or part-time designation, union or nonunion status, and time or incentive pay. Table 5-2 presents mean hourly earnings data for major industry divisions by occupational group; these estimates are limited to the private sector. Table 5-3 presents mean hourly earnings data for establishment employment sizes by major occupational group in the private sector.

Tables 6-1 through 6-5 present hourly wage percentiles that describe the distribution of hourly earnings for individual workers within each published occupation. Data are provided for the 10th, 25th, 50th, 75th, and 90th percentiles for detailed occupations within all industries, private industry, State and local government, full-time workers, and part-time workers.

Table 1-1. Summary: Mean hourly earnings¹ and weekly hours by selected characteristics, private industry and State and local government, National Compensation Survey, Reading, PA, January 2005

Worker and establishment characteristics	Total			Private industry			State and local government		
	Hourly earnings		Mean weekly hours ³	Hourly earnings		Mean weekly hours ³	Hourly earnings		Mean weekly hours ³
	Mean	Relative error ² (percent)		Mean	Relative error ² (percent)		Mean	Relative error ² (percent)	
Total	\$18.92	4.1	36.9	\$17.74	5.4	37.1	\$24.14	1.5	36.2
Worker characteristics:⁴									
White-collar occupations ⁵	24.21	4.2	37.5	22.55	5.8	38.0	29.51	2.6	36.0
Professional specialty and technical	28.42	3.7	37.2	24.58	4.3	37.6	34.92	4.6	36.6
Executive, administrative, and managerial	40.92	13.7	40.6	42.53	15.8	40.3	33.90	12.5	42.0
Sales	13.40	15.8	32.3	13.41	15.9	32.4	-	-	-
Administrative support	14.04	3.8	37.8	13.95	4.6	39.1	14.44	2.2	32.4
Blue-collar occupations ⁵	14.86	3.2	39.7	14.75	3.4	39.8	16.47	2.4	38.5
Precision production, craft, and repair	19.29	5.4	40.1	19.74	5.9	40.3	16.26	2.8	38.3
Machine operators, assemblers, and inspectors	14.90	1.5	39.8	14.90	1.6	39.8	-	-	-
Transportation and material moving	15.48	3.4	39.9	15.20	4.5	40.6	16.33	.8	38.2
Handlers, equipment cleaners, helpers, and laborers	12.49	4.6	39.5	12.29	4.6	39.5	17.21	6.5	39.6
Service occupations ⁵	11.96	7.2	28.0	9.60	6.8	24.5	15.44	4.2	35.7
Full time	19.45	4.0	39.9	18.24	5.4	40.3	24.73	1.5	38.3
Part time	11.06	7.2	17.4	10.54	6.9	17.2	13.88	20.2	18.5
Union	21.49	2.4	38.2	15.62	3.0	39.6	25.43	2.1	37.3
Nonunion	18.14	5.7	36.5	18.01	6.0	36.8	20.28	13.0	33.3
Time	18.74	2.6	36.5	17.44	3.7	36.6	24.14	1.5	36.2
Incentive	21.99	46.9	44.9	21.99	46.9	44.9	-	-	-
Establishment characteristics:									
Goods producing	(⁶)	(⁶)	(⁶)	18.18	7.6	39.9	(⁶)	(⁶)	(⁶)
Service producing	(⁶)	(⁶)	(⁶)	-	-	-	(⁶)	(⁶)	(⁶)
50-99 workers ⁷	22.18	20.5	37.4	22.49	22.2	37.3	19.19	8.5	38.7
100-499 workers	16.36	3.5	35.7	15.42	3.7	35.8	25.10	3.1	34.9
500 workers or more	20.47	4.7	38.1	18.73	7.1	38.8	24.36	.8	36.4

¹ Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

² The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

³ Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

⁴ Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Union workers are those whose wages are determined through collective bargaining. Wages of time workers are based solely on

hourly rate or salary; incentive workers are those whose wages are at least partially based on productivity payments such as piece rates, commissions, and production bonuses.

⁵ A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

⁶ Classification of establishments into goods-producing and service-producing industries applies to private industry only.

⁷ Establishments classified with 50-99 workers may contain establishments with fewer than 50 due to staff reductions between survey sampling and collection.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria.

Table 2-1. Mean hourly earnings,¹ all workers:² Selected occupations, private industry and State and local government, National Compensation Survey, Reading, PA, January 2005

Occupation ³	Total		Private industry		State and local government	
	Mean	Relative error ⁴ (percent)	Mean	Relative error ⁴ (percent)	Mean	Relative error ⁴ (percent)
All	\$18.92	4.1	\$17.74	5.4	\$24.14	1.5
All excluding sales	19.14	4.5	17.95	5.9	24.15	1.5
White collar	24.21	4.2	22.55	5.8	29.51	2.6
White collar excluding sales	25.19	3.9	23.66	5.9	29.54	2.7
Professional specialty and technical	28.42	3.7	24.58	4.3	34.92	4.6
Professional specialty	31.80	2.8	27.87	4.5	35.83	3.1
Engineers, architects, and surveyors	36.42	10.6	36.42	10.6	—	—
Mathematical and computer scientists	28.60	2.8	28.60	2.8	—	—
Computer systems analysts and scientists	28.64	3.4	28.64	3.4	—	—
Health related	27.91	4.7	27.15	4.0	—	—
Registered nurses	26.22	1.5	26.23	1.8	—	—
Teachers, college and university	44.42	8.2	37.25	9.2	—	—
Teachers, except college and university	36.85	2.0	—	—	36.85	2.0
Elementary school teachers	36.83	5.1	—	—	36.83	5.1
Secondary school teachers	36.21	.9	—	—	36.21	.9
Librarians, archivists, and curators	—	—	—	—	—	—
Social scientists and urban planners	—	—	—	—	—	—
Social, recreation, and religious workers	16.52	5.0	—	—	—	—
Social workers	16.52	5.0	—	—	—	—
Writers, authors, entertainers, athletes, and professionals, n.e.c.	—	—	—	—	—	—
Technical	20.18	5.2	20.18	5.6	—	—
Executive, administrative, and managerial	40.92	13.7	42.53	15.8	33.90	12.5
Executives, administrators, and managers	50.05	12.8	53.56	13.3	35.75	17.6
Managers and administrators, n.e.c.	36.77	15.8	36.41	16.4	—	—
Management related	25.69	10.3	24.73	11.8	—	—
Sales	13.40	15.8	13.41	15.9	—	—
Administrative support, including clerical	14.04	3.8	13.95	4.6	14.44	2.2
Secretaries	15.13	4.4	15.05	5.5	—	—
Order clerks	12.10	6.4	12.10	6.4	—	—
Bookkeepers, accounting and auditing clerks	14.31	8.7	—	—	—	—
Traffic, shipping and receiving clerks	13.27	9.9	13.27	9.9	—	—
General office clerks	14.55	4.5	—	—	—	—
Teachers' aides	10.93	4.9	—	—	10.93	4.9
Blue collar	14.86	3.2	14.75	3.4	16.47	2.4
Precision production, craft, and repair	19.29	5.4	19.74	5.9	16.26	2.8
Supervisors, production	21.94	4.2	21.94	4.2	—	—
Machinists	20.96	7.9	20.96	7.9	—	—
Machine operators, assemblers, and inspectors	14.90	1.5	14.90	1.6	—	—
Molding and casting machine operators	17.24	3.2	17.24	3.2	—	—
Printing press operators	16.89	4.1	16.89	4.1	—	—
Packaging and filling machine operators	14.09	7.1	14.09	7.1	—	—
Miscellaneous machine operators, n.e.c.	13.37	4.6	13.37	4.6	—	—
Assemblers	13.36	5.6	13.36	5.6	—	—
Transportation and material moving	15.48	3.4	15.20	4.5	16.33	.8
Truck drivers	15.87	4.1	15.95	4.8	—	—
Bus drivers	14.17	8.0	—	—	—	—
Industrial truck and tractor equipment operators ..	13.68	3.9	13.68	3.9	—	—
Handlers, equipment cleaners, helpers, and laborers	12.49	4.6	12.29	4.6	17.21	6.5
Production helpers	12.61	7.3	—	—	—	—
Stock handlers and baggers	9.15	4.5	9.15	4.5	—	—
Machine feeders and offbearers	12.74	7.6	12.74	7.6	—	—
Hand packers and packagers	12.55	5.0	12.55	5.0	—	—
Laborers, except construction, n.e.c.	12.63	11.3	12.57	11.7	—	—
Service	11.96	7.2	9.60	6.8	15.44	4.2

See footnotes at end of table.

Table 2-1. Mean hourly earnings,¹ all workers:² Selected occupations, private industry and State and local government, National Compensation Survey, Reading, PA, January 2005 — Continued

Occupation ³	Total		Private industry		State and local government	
	Mean	Relative error ⁴ (percent)	Mean	Relative error ⁴ (percent)	Mean	Relative error ⁴ (percent)
Service —Continued						
Protective service	\$20.81	3.3	—	—	\$21.26	2.4
Police and detectives, public service	25.36	2.2	—	—	25.36	2.2
Food service	9.07	12.7	\$8.09	10.9	12.19	2.1
Waiters, waitresses, and bartenders	—	—	—	—	—	—
Other food service	9.94	10.5	—	—	12.19	2.1
Food preparation, n.e.c.	8.84	3.7	—	—	10.43	.1
Health service	11.76	1.8	11.10	3.3	13.06	1.4
Nursing aides, orderlies and attendants	11.73	1.5	11.04	3.2	13.06	1.4
Cleaning and building service	12.09	7.7	10.06	5.3	13.71	6.9
Janitors and cleaners	12.22	6.4	10.24	5.7	13.51	5.9
Personal service	8.76	1.5	—	—	—	—

¹ Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

² All workers include full-time and part-time workers.

³ A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

⁴ The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

Table 2-2. Mean hourly earnings,¹ full-time workers:² Selected occupations, private industry and State and local government, National Compensation Survey, Reading, PA, January 2005

Occupation ³	Total		Private industry		State and local government	
	Mean	Relative error ⁴ (percent)	Mean	Relative error ⁴ (percent)	Mean	Relative error ⁴ (percent)
All	\$19.45	4.0	\$18.24	5.4	\$24.73	1.5
All excluding sales	19.57	4.4	18.35	5.9	24.73	1.5
White collar	24.91	3.9	23.19	5.5	30.38	3.1
White collar excluding sales	25.54	4.0	23.88	6.0	30.38	3.1
Professional specialty and technical	28.79	4.8	24.93	5.6	35.05	4.7
Professional specialty	32.06	3.1	28.08	4.9	36.00	3.1
Engineers, architects, and surveyors	36.42	10.6	36.42	10.6	—	—
Mathematical and computer scientists	28.60	2.8	28.60	2.8	—	—
Computer systems analysts and scientists	28.64	3.4	28.64	3.4	—	—
Health related	28.21	4.9	27.33	3.9	—	—
Registered nurses	26.13	.4	—	—	—	—
Teachers, college and university	44.73	8.3	37.91	9.7	—	—
Teachers, except college and university	37.10	1.7	—	—	37.10	1.7
Elementary school teachers	36.83	5.1	—	—	36.83	5.1
Secondary school teachers	36.21	.9	—	—	36.21	.9
Librarians, archivists, and curators	—	—	—	—	—	—
Social scientists and urban planners	—	—	—	—	—	—
Social, recreation, and religious workers	16.52	5.0	—	—	—	—
Social workers	16.52	5.0	—	—	—	—
Writers, authors, entertainers, athletes, and professionals, n.e.c.	—	—	—	—	—	—
Technical	20.63	5.9	20.68	6.4	—	—
Executive, administrative, and managerial	40.92	13.7	42.53	15.8	33.90	12.5
Executives, administrators, and managers	50.05	12.8	53.56	13.3	35.75	17.6
Managers and administrators, n.e.c.	36.77	15.8	36.41	16.4	—	—
Management related	25.69	10.3	24.73	11.8	—	—
Sales	15.34	15.1	15.34	15.1	—	—
Administrative support, including clerical	14.14	3.9	13.96	4.5	15.20	2.7
Secretaries	15.21	4.4	15.13	5.6	—	—
Order clerks	12.10	6.4	12.10	6.4	—	—
Bookkeepers, accounting and auditing clerks	14.31	8.7	—	—	—	—
Traffic, shipping and receiving clerks	13.27	9.9	13.27	9.9	—	—
Teachers' aides	12.35	12.8	—	—	12.35	12.8
Blue collar	14.97	3.2	14.87	3.4	16.52	2.5
Precision production, craft, and repair	19.29	5.4	19.74	5.9	16.26	2.8
Supervisors, production	21.94	4.2	21.94	4.2	—	—
Machinists	20.96	7.9	20.96	7.9	—	—
Machine operators, assemblers, and inspectors	14.93	1.6	14.93	1.6	—	—
Molding and casting machine operators	17.24	3.2	17.24	3.2	—	—
Printing press operators	16.89	4.1	16.89	4.1	—	—
Packaging and filling machine operators	14.09	7.1	14.09	7.1	—	—
Miscellaneous machine operators, n.e.c.	13.37	4.6	13.37	4.6	—	—
Assemblers	13.37	5.7	13.37	5.7	—	—
Transportation and material moving	15.63	3.1	15.37	4.1	16.47	.4
Truck drivers	15.87	4.1	15.95	4.8	—	—
Industrial truck and tractor equipment operators ..	13.68	3.9	13.68	3.9	—	—
Handlers, equipment cleaners, helpers, and laborers	12.67	4.9	12.46	4.9	17.21	6.5
Production helpers	12.61	7.3	—	—	—	—
Machine feeders and offbearers	12.74	7.6	12.74	7.6	—	—
Hand packers and packagers	12.96	5.1	12.96	5.1	—	—
Laborers, except construction, n.e.c.	13.02	11.6	12.98	12.1	—	—
Service	12.96	5.3	10.34	4.2	15.78	3.7
Protective service	20.92	3.3	—	—	21.38	2.4
Police and detectives, public service	25.36	2.2	—	—	25.36	2.2
Food service	10.51	9.0	—	—	13.06	4.5

See footnotes at end of table.

Table 2-2. Mean hourly earnings,¹ full-time workers:² Selected occupations, private industry and State and local government, National Compensation Survey, Reading, PA, January 2005 — Continued

Occupation ³	Total		Private industry		State and local government	
	Mean	Relative error ⁴ (percent)	Mean	Relative error ⁴ (percent)	Mean	Relative error ⁴ (percent)
Service —Continued						
Food service—Continued						
Other food service	\$10.64	11.1	—	—	\$13.06	4.5
Health service	11.87	1.3	—	—	13.06	1.4
Nursing aides, orderlies and attendants	11.84	1.1	—	—	13.06	1.4
Cleaning and building service	12.30	7.5	\$10.21	5.4	13.79	7.4
Janitors and cleaners	12.45	6.3	10.47	5.9	13.59	6.4
Personal service	—	—	—	—	—	—

¹ Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

² Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

³ A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

⁴ The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

Table 2-3. Mean hourly earnings,¹ part-time workers:² Selected occupations, private industry and State and local government, National Compensation Survey, Reading, PA, January 2005

Occupation ³	Total		Private industry		State and local government	
	Mean	Relative error ⁴ (percent)	Mean	Relative error ⁴ (percent)	Mean	Relative error ⁴ (percent)
All	\$11.06	7.2	\$10.54	6.9	\$13.88	20.2
All excluding sales	11.55	8.7	11.00	8.7	13.93	20.4
White collar	13.79	13.6	13.33	14.9	15.44	22.6
White collar excluding sales	17.00	10.8	17.80	15.7	15.57	22.8
Professional specialty and technical	21.48	16.2	19.73	15.5	29.54	14.7
Professional specialty	26.13	8.6	24.77	6.8	29.54	14.7
Health related	-	-	-	-	-	-
Teachers, college and university	-	-	-	-	-	-
Teachers, except college and university	29.54	14.7	-	-	29.54	14.7
Writers, authors, entertainers, athletes, and professionals, n.e.c.	-	-	-	-	-	-
Technical	-	-	-	-	-	-
Sales	-	-	-	-	-	-
Administrative support, including clerical	12.01	8.0	-	-	10.52	3.2
Teachers' aides	10.15	.9	-	-	10.15	.9
Blue collar	10.00	6.4	9.50	6.7	-	-
Machine operators, assemblers, and inspectors	-	-	-	-	-	-
Transportation and material moving	-	-	-	-	-	-
Handlers, equipment cleaners, helpers, and laborers	-	-	-	-	-	-
Service	8.12	12.3	7.96	13.7	9.51	4.7
Protective service	-	-	-	-	-	-
Food service	7.42	22.2	6.98	25.8	9.97	1.1
Other food service	8.27	9.5	-	-	9.97	1.1
Food preparation, n.e.c.	7.70	5.9	-	-	-	-
Health service	-	-	-	-	-	-
Cleaning and building service	-	-	-	-	-	-
Personal service	-	-	-	-	-	-

¹ Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

² Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

³ A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

⁴ The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

Table 3-1. Mean weekly earnings,¹ full-time workers:² Selected occupations, private industry and State and local government, National Compensation Survey, Reading, PA, January 2005

Occupation ³	Total			Private industry			State and local government		
	Weekly earnings		Mean weekly hours ⁵	Weekly earnings		Mean weekly hours ⁵	Weekly earnings		Mean weekly hours ⁵
	Mean	Relative error ⁴ (percent)		Mean	Relative error ⁴ (percent)		Mean	Relative error ⁴ (percent)	
All	\$777	3.9	39.9	\$736	5.3	40.3	\$947	1.5	38.3
All excluding sales	782	4.3	40.0	741	5.8	40.4	947	1.5	38.3
White collar	983	4.0	39.5	927	5.7	40.0	1,152	3.2	37.9
White collar excluding sales	1,008	4.3	39.5	956	6.2	40.0	1,152	3.2	37.9
Professional specialty and technical	1,124	4.5	39.0	997	5.6	40.0	1,317	4.6	37.6
Professional specialty	1,242	2.8	38.7	1,123	4.9	40.0	1,353	2.9	37.6
Engineers, architects, and surveyors	1,457	10.6	40.0	1,457	10.6	40.0	-	-	-
Mathematical and computer scientists	1,140	2.9	39.9	1,140	2.9	39.9	-	-	-
Computer systems analysts and scientists	1,141	3.5	39.9	1,141	3.5	39.9	-	-	-
Health related	1,121	5.1	39.7	1,093	3.9	40.0	-	-	-
Registered nurses	1,040	.4	39.8	-	-	-	-	-	-
Teachers, college and university	1,711	8.1	38.3	1,516	9.7	40.0	-	-	-
Teachers, except college and university	1,386	1.6	37.4	-	-	-	1,386	1.6	37.4
Elementary school teachers	1,373	5.1	37.3	-	-	-	1,373	5.1	37.3
Secondary school teachers	1,356	.8	37.5	-	-	-	1,356	.8	37.5
Librarians, archivists, and curators	-	-	-	-	-	-	-	-	-
Social scientists and urban planners	-	-	-	-	-	-	-	-	-
Social, recreation, and religious workers	655	4.7	39.7	-	-	-	-	-	-
Social workers	655	4.7	39.7	-	-	-	-	-	-
Writers, authors, entertainers, athletes, and professionals, n.e.c.	-	-	-	-	-	-	-	-	-
Technical	821	5.9	39.8	827	6.4	40.0	-	-	-
Executive, administrative, and managerial	1,662	14.0	40.6	1,715	16.3	40.3	1,423	10.2	42.0
Executives, administrators, and managers	2,067	12.8	41.3	2,174	14.1	40.6	1,587	12.6	44.4
Managers and administrators, n.e.c.	1,482	16.1	40.3	1,456	16.4	40.0	-	-	-
Management related	1,016	9.9	39.5	986	11.7	39.9	-	-	-
Sales	603	14.5	39.3	603	14.5	39.3	-	-	-
Administrative support, including clerical	558	3.8	39.4	558	4.5	40.0	557	3.2	36.7
Secretaries	602	4.3	39.6	604	5.6	40.0	-	-	-
Order clerks	484	6.4	40.0	484	6.4	40.0	-	-	-
Bookkeepers, accounting and auditing clerks	539	6.8	37.7	-	-	-	-	-	-
Traffic, shipping and receiving clerks	541	11.3	40.8	541	11.3	40.8	-	-	-
Teachers' aides	369	18.5	29.9	-	-	-	369	18.5	29.9
Blue collar	609	2.6	40.6	606	2.8	40.7	647	3.6	39.2
Precision production, craft, and repair	773	5.5	40.1	796	5.9	40.3	623	4.5	38.3
Supervisors, production	926	2.8	42.2	926	2.8	42.2	-	-	-
Machinists	838	7.9	40.0	838	7.9	40.0	-	-	-
Machine operators, assemblers, and inspectors	597	1.6	40.0	597	1.6	40.0	-	-	-

See footnotes at end of table.

Table 3-1. Mean weekly earnings,¹ full-time workers:² Selected occupations, private industry and State and local government, National Compensation Survey, Reading, PA, January 2005 — Continued

Occupation ³	Total			Private industry			State and local government		
	Weekly earnings		Mean weekly hours ⁵	Weekly earnings		Mean weekly hours ⁵	Weekly earnings		Mean weekly hours ⁵
	Mean	Relative error ⁴ (percent)		Mean	Relative error ⁴ (percent)		Mean	Relative error ⁴ (percent)	
Blue collar —Continued									
Machine operators, assemblers, and inspectors —Continued									
Molding and casting machine operators	\$690	3.2	40.0	\$690	3.2	40.0	—	—	—
Printing press operators	676	4.1	40.0	676	4.1	40.0	—	—	—
Packaging and filling machine operators	564	7.1	40.0	564	7.1	40.0	—	—	—
Miscellaneous machine operators, n.e.c.	535	4.6	40.0	535	4.6	40.0	—	—	—
Assemblers	535	5.7	40.0	535	5.7	40.0	—	—	—
Transportation and material moving	645	3.5	41.3	642	4.7	41.8	\$655	1.1	39.7
Truck drivers	691	3.6	43.6	707	3.2	44.3	—	—	—
Industrial truck and tractor equipment operators	547	3.9	40.0	547	3.9	40.0	—	—	—
Handlers, equipment cleaners, helpers, and laborers	527	3.0	41.6	519	2.9	41.7	681	7.4	39.6
Production helpers	504	7.3	40.0	—	—	—	—	—	—
Machine feeders and offbearers	510	7.6	40.0	510	7.6	40.0	—	—	—
Hand packers and packagers	518	5.1	40.0	518	5.1	40.0	—	—	—
Laborers, except construction, n.e.c.	521	11.6	40.0	519	12.1	40.0	—	—	—
Service	507	5.2	39.2	408	3.4	39.5	612	3.6	38.8
Protective service	826	3.4	39.5	—	—	—	843	2.9	39.4
Police and detectives, public service	1,027	2.1	40.5	—	—	—	1,027	2.1	40.5
Food service	405	7.3	38.6	—	—	—	469	6.9	35.9
Other food service	407	8.7	38.3	—	—	—	469	6.9	35.9
Health service	461	2.2	38.8	—	—	—	508	1.1	38.9
Nursing aides, orderlies and attendants	460	2.0	38.8	—	—	—	508	1.1	38.9
Cleaning and building service	485	7.3	39.5	409	5.4	40.0	539	7.8	39.1
Janitors and cleaners	491	6.3	39.4	419	5.9	40.0	531	6.8	39.1
Personal service	—	—	—	—	—	—	—	—	—

¹ Earnings are the straight-time weekly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

² Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

³ A classification system including about 480 individual occupations is used to

cover all workers in the civilian economy. See appendix B for more information.

⁴ The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

⁵ Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

Table 3-2. Mean annual earnings,¹ full-time workers:² Selected occupations, private industry and State and local government, National Compensation Survey, Reading, PA, January 2005

Occupation ³	Total			Private industry			State and local government		
	Annual earnings		Mean annual hours ⁵	Annual earnings		Mean annual hours ⁵	Annual earnings		Mean annual hours ⁵
	Mean	Relative error ⁴ (percent)		Mean	Relative error ⁴ (percent)		Mean	Relative error ⁴ (percent)	
All	\$39,210	3.9	2,016	\$38,036	5.3	2,085	\$43,549	1.5	1,761
All excluding sales	39,442	4.3	2,015	38,288	5.8	2,087	43,549	1.5	1,761
White collar	48,542	4.0	1,949	48,095	5.7	2,074	49,658	3.2	1,634
White collar excluding sales	49,616	4.3	1,943	49,598	6.2	2,077	49,658	3.2	1,634
Professional specialty and technical	51,908	4.5	1,803	51,458	5.6	2,064	52,436	4.6	1,496
Professional specialty	54,977	2.8	1,715	57,645	4.9	2,053	53,083	2.9	1,475
Engineers, architects, and surveyors	75,749	10.6	2,080	75,749	10.6	2,080	-	-	-
Mathematical and computer scientists	59,304	2.9	2,074	59,304	2.9	2,074	-	-	-
Computer systems analysts and scientists	59,357	3.5	2,072	59,357	3.5	2,072	-	-	-
Health related	58,294	5.1	2,067	56,849	3.9	2,080	-	-	-
Registered nurses	54,069	.4	2,069	-	-	-	-	-	-
Teachers, college and university Teachers, except college and university	66,629	8.1	1,490	57,815	9.7	1,525	-	-	-
Elementary school teachers ...	52,144	1.6	1,405	-	-	-	52,144	1.6	1,405
Secondary school teachers	51,468	5.1	1,398	-	-	-	51,468	5.1	1,398
Librarians, archivists, and curators	50,680	.8	1,400	-	-	-	50,680	.8	1,400
Social scientists and urban planners	-	-	-	-	-	-	-	-	-
Social, recreation, and religious workers	-	-	-	-	-	-	-	-	-
Social workers	34,065	4.7	2,062	-	-	-	-	-	-
Writers, authors, entertainers, athletes, and professionals, n.e.c.	34,065	4.7	2,062	-	-	-	-	-	-
Technical	-	-	-	-	-	-	-	-	-
Technical	42,672	5.9	2,068	43,013	6.4	2,080	-	-	-
Executive, administrative, and managerial	86,421	14.0	2,112	89,170	16.3	2,096	73,992	10.2	2,183
Executives, administrators, and managers	107,460	12.8	2,147	113,065	14.1	2,111	82,506	12.6	2,308
Managers and administrators, n.e.c.	77,063	16.1	2,096	75,725	16.4	2,080	-	-	-
Management related	52,819	9.9	2,056	51,284	11.7	2,073	-	-	-
Sales	31,363	14.5	2,045	31,363	14.5	2,045	-	-	-
Administrative support, including clerical	28,760	3.8	2,033	29,002	4.5	2,078	27,578	3.2	1,814
Secretaries	31,294	4.3	2,057	31,430	5.6	2,077	-	-	-
Order clerks	25,176	6.4	2,080	25,176	6.4	2,080	-	-	-
Bookkeepers, accounting and auditing clerks	28,019	6.8	1,959	-	-	-	-	-	-
Traffic, shipping and receiving clerks	28,140	11.3	2,120	28,140	11.3	2,120	-	-	-
Teachers' aides	13,559	18.5	1,098	-	-	-	13,559	18.5	1,098
Blue collar	31,644	2.6	2,113	31,510	2.8	2,118	33,651	3.6	2,037
Precision production, craft, and repair	40,176	5.5	2,083	41,398	5.9	2,097	32,392	4.5	1,992
Supervisors, production	48,136	2.8	2,194	48,136	2.8	2,194	-	-	-
Machinists	43,589	7.9	2,080	43,589	7.9	2,080	-	-	-
Machine operators, assemblers, and inspectors	31,041	1.6	2,080	31,050	1.6	2,080	-	-	-

See footnotes at end of table.

Table 3-2. Mean annual earnings,¹ full-time workers:² Selected occupations, private industry and State and local government, National Compensation Survey, Reading, PA, January 2005 — Continued

Occupation ³	Total			Private industry			State and local government		
	Annual earnings		Mean annual hours ⁵	Annual earnings		Mean annual hours ⁵	Annual earnings		Mean annual hours ⁵
	Mean	Relative error ⁴ (percent)		Mean	Relative error ⁴ (percent)		Mean	Relative error ⁴ (percent)	
Blue collar —Continued									
Machine operators, assemblers, and inspectors —Continued									
Molding and casting machine operators	\$35,858	3.2	2,080	\$35,858	3.2	2,080	—	—	—
Printing press operators	35,136	4.1	2,080	35,137	4.1	2,080	—	—	—
Packaging and filling machine operators	29,314	7.1	2,080	29,314	7.1	2,080	—	—	—
Miscellaneous machine operators, n.e.c.	27,810	4.6	2,080	27,810	4.6	2,080	—	—	—
Assemblers	27,813	5.7	2,080	27,813	5.7	2,080	—	—	—
Transportation and material moving	33,539	3.5	2,146	33,375	4.7	2,172	\$34,037	1.1	2,067
Truck drivers	35,948	3.6	2,265	36,756	3.2	2,304	—	—	—
Industrial truck and tractor equipment operators	28,456	3.9	2,080	28,456	3.9	2,080	—	—	—
Handlers, equipment cleaners, helpers, and laborers	27,395	3.0	2,163	27,010	2.9	2,168	35,420	7.4	2,058
Production helpers	26,221	7.3	2,080	—	—	—	—	—	—
Machine feeders and offbearers	26,500	7.6	2,080	26,500	7.6	2,080	—	—	—
Hand packers and packagers	26,958	5.1	2,080	26,958	5.1	2,080	—	—	—
Laborers, except construction, n.e.c.	27,091	11.6	2,080	27,006	12.1	2,080	—	—	—
Service	25,213	5.2	1,946	19,809	3.4	1,916	31,236	3.6	1,980
Protective service	42,943	3.4	2,052	—	—	—	43,843	2.9	2,051
Police and detectives, public service	53,391	2.1	2,105	—	—	—	53,391	2.1	2,105
Food service	20,215	7.3	1,924	—	—	—	21,687	6.9	1,661
Other food service	20,129	8.7	1,892	—	—	—	21,687	6.9	1,661
Health service	23,892	2.2	2,013	—	—	—	26,147	1.1	2,003
Nursing aides, orderlies and attendants	23,811	2.0	2,012	—	—	—	26,147	1.1	2,003
Cleaning and building service	25,242	7.3	2,052	21,247	5.4	2,080	28,032	7.8	2,033
Janitors and cleaners	25,521	6.3	2,049	21,777	5.9	2,080	27,613	6.8	2,032
Personal service	—	—	—	—	—	—	—	—	—

¹ Earnings are the straight-time annual wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

² Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

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cover all workers in the civilian economy. See appendix B for more information.

⁴ The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

⁵ Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

Table 4-1. **Selected occupations¹ and levels,² all workers:³ Mean hourly earnings,⁴ private industry and State and local government, National Compensation Survey, Reading, PA, January 2005**

Occupation and level	Total		Private industry		State and local government	
	Mean	Relative error ⁵ (percent)	Mean	Relative error ⁵ (percent)	Mean	Relative error ⁵ (percent)
All	\$18.92	4.1	\$17.74	5.4	\$24.14	1.5
All excluding sales	19.14	4.5	17.95	5.9	24.15	1.5
White collar	24.21	4.2	22.55	5.8	29.51	2.6
2	9.97	6.2	9.96	6.5	—	—
3	11.57	4.0	11.60	4.1	10.83	6.7
4	14.17	2.0	14.19	2.3	14.05	2.8
5	17.16	3.6	17.39	4.8	16.72	4.9
6	18.76	2.7	18.70	3.1	19.13	4.6
7	27.81	7.2	21.46	10.2	36.20	2.2
8	29.74	2.8	26.46	4.2	35.81	3.8
9	32.88	3.7	30.97	7.2	35.27	2.6
11	55.34	19.6	57.66	22.5	—	—
12	52.44	9.9	—	—	—	—
Not able to be leveled	40.63	23.0	43.58	24.6	—	—
White collar excluding sales	25.19	3.9	23.66	5.9	29.54	2.7
2	11.19	1.6	—	—	—	—
3	11.78	2.3	11.81	2.4	10.84	7.1
4	14.32	1.9	14.39	2.2	14.05	2.8
5	17.04	3.9	17.23	5.4	16.72	4.9
6	18.76	2.7	18.70	3.1	19.13	4.6
7	27.81	7.2	21.46	10.2	36.20	2.2
8	29.91	2.6	26.45	4.7	35.81	3.8
9	32.88	3.7	30.97	7.2	35.27	2.6
11	55.34	19.6	57.66	22.5	—	—
12	52.44	9.9	—	—	—	—
Not able to be leveled	40.63	23.0	43.58	24.6	—	—
Professional specialty and technical	28.42	3.7	24.58	4.3	34.92	4.6
Professional specialty	31.80	2.8	27.87	4.5	35.83	3.1
6	17.81	8.5	—	—	—	—
7	30.53	7.7	19.69	10.9	36.77	1.9
8	31.84	3.2	26.78	1.5	36.07	3.8
9	34.65	2.7	30.11	2.9	36.96	.3
Not able to be leveled	31.85	4.8	31.85	4.8	—	—
Engineers, architects, and surveyors	36.42	10.6	36.42	10.6	—	—
Mathematical and computer scientists	28.60	2.8	28.60	2.8	—	—
Not able to be leveled	28.20	5.5	28.20	5.5	—	—
Computer systems analysts and scientists	28.64	3.4	28.64	3.4	—	—
Not able to be leveled	28.20	5.5	28.20	5.5	—	—
Health related	27.91	4.7	27.15	4.0	—	—
8	26.30	2.1	26.35	2.3	—	—
Registered nurses	26.22	1.5	26.23	1.8	—	—
8	25.88	.7	25.90	.8	—	—
Teachers, college and university	44.42	8.2	37.25	9.2	—	—
Teachers, except college and university	36.85	2.0	—	—	36.85	2.0
7	37.74	1.3	—	—	37.74	1.3
8	36.96	3.7	—	—	36.96	3.7
9	36.96	.3	—	—	36.96	.3
Elementary school teachers	36.83	5.1	—	—	36.83	5.1
8	36.58	7.2	—	—	36.58	7.2
9	37.09	.9	—	—	37.09	.9
Secondary school teachers	36.21	.9	—	—	36.21	.9
8	36.56	1.4	—	—	36.56	1.4
Librarians, archivists, and curators	—	—	—	—	—	—
Social scientists and urban planners	—	—	—	—	—	—
Social, recreation, and religious workers	16.52	5.0	—	—	—	—
Social workers	16.52	5.0	—	—	—	—
Writers, authors, entertainers, athletes, and professionals, n.e.c.	—	—	—	—	—	—
Technical	20.18	5.2	20.18	5.6	—	—
5	18.84	3.2	18.34	2.9	—	—
Executive, administrative, and managerial	40.92	13.7	42.53	15.8	33.90	12.5
7	23.43	16.6	23.28	17.8	—	—
8	23.36	2.5	—	—	—	—

See footnotes at end of table.

Table 4-1. **Selected occupations¹ and levels,² all workers:³ Mean hourly earnings,⁴ private industry and State and local government, National Compensation Survey, Reading, PA, January 2005 — Continued**

Occupation and level	Total		Private industry		State and local government	
	Mean	Relative error ⁵ (percent)	Mean	Relative error ⁵ (percent)	Mean	Relative error ⁵ (percent)
White collar —Continued						
Executive, administrative, and managerial —Continued						
9	\$30.86	10.5	\$31.41	13.1	—	—
11	63.05	21.1	—	—	—	—
Not able to be leveled	54.55	25.4	63.24	23.0	—	—
Executives, administrators, and managers	50.05	12.8	53.56	13.3	\$35.75	17.6
9	30.78	13.9	30.86	14.1	—	—
Not able to be leveled	55.99	26.1	65.95	23.2	—	—
Managers and administrators, n.e.c.	36.77	15.8	36.41	16.4	—	—
Management related	25.69	10.3	24.73	11.8	—	—
Sales	13.40	15.8	13.41	15.9	—	—
3	10.87	12.4	10.87	12.6	—	—
Administrative support, including clerical	14.04	3.8	13.95	4.6	14.44	2.2
3	11.66	2.6	11.69	2.7	10.84	7.1
4	13.96	1.4	14.08	1.8	13.47	3.2
5	15.49	3.3	14.76	6.5	—	—
6	18.46	2.3	18.56	2.4	—	—
Not able to be leveled	15.12	6.7	15.16	6.4	—	—
Secretaries	15.13	4.4	15.05	5.5	—	—
4	14.01	2.1	13.88	2.1	—	—
Order clerks	12.10	6.4	12.10	6.4	—	—
Bookkeepers, accounting and auditing clerks	14.31	8.7	—	—	—	—
Traffic, shipping and receiving clerks	13.27	9.9	13.27	9.9	—	—
General office clerks	14.55	4.5	—	—	—	—
Teachers' aides	10.93	4.9	—	—	10.93	4.9
Blue collar	14.86	3.2	14.75	3.4	16.47	2.4
1	9.42	2.7	9.42	2.7	—	—
2	11.81	4.3	11.74	4.4	—	—
3	13.91	2.7	13.87	2.8	14.76	.8
4	14.37	3.9	14.25	4.1	—	—
5	16.81	2.8	16.85	3.1	16.51	1.6
6	19.68	3.2	19.67	3.2	—	—
7	21.33	4.9	22.07	5.2	18.75	10.1
Not able to be leveled	19.26	8.1	19.26	8.1	—	—
Precision production, craft, and repair	19.29	5.4	19.74	5.9	16.26	2.8
4	14.36	6.5	—	—	—	—
5	16.04	2.7	—	—	—	—
6	20.05	1.8	20.05	1.8	—	—
7	21.16	7.7	22.38	7.7	16.89	5.8
Supervisors, production	21.94	4.2	21.94	4.2	—	—
Machinists	20.96	7.9	20.96	7.9	—	—
Machine operators, assemblers, and inspectors	14.90	1.5	14.90	1.6	—	—
2	11.62	3.9	11.62	3.9	—	—
3	12.94	3.7	12.94	3.7	—	—
4	14.38	3.6	14.38	3.6	—	—
5	16.87	2.3	16.90	2.3	—	—
Molding and casting machine operators	17.24	3.2	17.24	3.2	—	—
Printing press operators	16.89	4.1	16.89	4.1	—	—
Packaging and filling machine operators	14.09	7.1	14.09	7.1	—	—
Miscellaneous machine operators, n.e.c.	13.37	4.6	13.37	4.6	—	—
Assemblers	13.36	5.6	13.36	5.6	—	—
4	13.23	4.9	13.23	4.9	—	—
Transportation and material moving	15.48	3.4	15.20	4.5	16.33	.8
3	13.90	2.8	—	—	—	—
4	14.83	6.5	—	—	—	—
5	17.48	3.5	17.66	4.5	—	—
Truck drivers	15.87	4.1	15.95	4.8	—	—
Bus drivers	14.17	8.0	—	—	—	—

See footnotes at end of table.

Table 4-1. **Selected occupations¹ and levels,² all workers:³ Mean hourly earnings,⁴ private industry and State and local government, National Compensation Survey, Reading, PA, January 2005 — Continued**

Occupation and level	Total		Private industry		State and local government	
	Mean	Relative error ⁵ (percent)	Mean	Relative error ⁵ (percent)	Mean	Relative error ⁵ (percent)
Blue collar —Continued						
Transportation and material moving —Continued						
Industrial truck and tractor equipment operators ..	\$13.68	3.9	\$13.68	3.9	—	—
Handlers, equipment cleaners, helpers, and laborers						
1	12.49	4.6	12.29	4.6	\$17.21	6.5
2	9.35	2.4	9.35	2.4	—	—
3	12.67	9.4	12.55	11.9	—	—
4	14.45	3.1	14.44	3.2	—	—
4	14.05	7.7	14.05	8.2	—	—
Production helpers	12.61	7.3	—	—	—	—
Stock handlers and baggers	9.15	4.5	9.15	4.5	—	—
Machine feeders and offbearers	12.74	7.6	12.74	7.6	—	—
Hand packers and packagers	12.55	5.0	12.55	5.0	—	—
1	10.37	5.7	10.37	5.7	—	—
Laborers, except construction, n.e.c.	12.63	11.3	12.57	11.7	—	—
Service						
1	11.96	7.2	9.60	6.8	15.44	4.2
2	9.27	9.2	8.71	10.2	10.88	3.7
3	9.67	7.0	8.48	5.7	11.94	1.4
4	12.34	4.2	11.09	2.9	14.55	6.0
4	13.13	5.1	—	—	—	—
7	23.96	3.1	—	—	23.96	3.1
Protective service	20.81	3.3	—	—	21.26	2.4
Police and detectives, public service	25.36	2.2	—	—	25.36	2.2
Food service	9.07	12.7	8.09	10.9	12.19	2.1
2	9.34	8.3	—	—	—	—
Other food service	9.94	10.5	—	—	12.19	2.1
1	9.29	1.3	—	—	—	—
Food preparation, n.e.c.	8.84	3.7	—	—	10.43	.1
1	9.29	1.3	—	—	—	—
Health service	11.76	1.8	11.10	3.3	13.06	1.4
Nursing aides, orderlies and attendants	11.73	1.5	11.04	3.2	13.06	1.4
Cleaning and building service	12.09	7.7	10.06	5.3	13.71	6.9
1	10.60	5.7	9.97	7.9	11.40	3.3
2	10.74	8.6	—	—	—	—
3	14.88	10.7	—	—	—	—
Janitors and cleaners	12.22	6.4	10.24	5.7	13.51	5.9
1	10.60	5.7	9.97	7.9	11.40	3.3
3	14.88	10.7	—	—	—	—
Personal service	8.76	1.5	—	—	—	—

¹ A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

² Each occupation for which data are collected in an establishment is evaluated based on four factors, including knowledge, job controls and complexity, contacts, and physical environment. The knowledge factor is tailored to 24 families of closely related jobs. Points are assigned based on the occupation's rank within each factor. The points are summed to determine the overall level of the occupation. See appendix A for more information.

³ All workers include full-time and part-time workers.

⁴ Earnings are the straight-time hourly wages or salaries paid to

employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

⁵ The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

Table 4-2. Selected occupations¹ and levels,² full-time workers:³ Mean hourly earnings,⁴ private industry and State and local government, National Compensation Survey, Reading, PA, January 2005

Occupation and level	Total		Private industry		State and local government	
	Mean	Relative error ⁵ (percent)	Mean	Relative error ⁵ (percent)	Mean	Relative error ⁵ (percent)
All	\$19.45	4.0	\$18.24	5.4	\$24.73	1.5
All excluding sales	19.57	4.4	18.35	5.9	24.73	1.5
White collar	24.91	3.9	23.19	5.5	30.38	3.1
2	10.55	4.2	10.54	4.3	—	—
3	11.74	3.1	11.76	3.2	—	—
4	14.19	2.0	14.19	2.3	14.18	2.9
5	17.41	2.9	17.75	3.3	—	—
6	18.80	2.8	18.67	3.2	19.55	5.8
7	28.01	6.9	21.61	10.1	36.26	2.2
8	29.73	3.2	26.53	4.4	35.50	4.8
9	32.95	3.8	31.02	7.5	35.27	2.6
11	55.34	19.6	57.66	22.5	—	—
12	52.44	9.9	—	—	—	—
Not able to be leveled	41.13	23.1	43.60	24.6	—	—
White collar excluding sales	25.54	4.0	23.88	6.0	30.38	3.1
3	11.80	2.4	11.82	2.4	—	—
4	14.35	1.9	14.39	2.2	14.18	2.9
5	17.30	3.1	17.62	3.7	—	—
6	18.80	2.8	18.67	3.2	19.55	5.8
7	28.01	6.9	21.61	10.1	36.26	2.2
8	29.91	3.0	26.54	4.9	35.50	4.8
9	32.95	3.8	31.02	7.5	35.27	2.6
11	55.34	19.6	57.66	22.5	—	—
12	52.44	9.9	—	—	—	—
Not able to be leveled	41.13	23.1	43.60	24.6	—	—
Professional specialty and technical	28.79	4.8	24.93	5.6	35.05	4.7
Professional specialty	32.06	3.1	28.08	4.9	36.00	3.1
6	17.97	8.8	—	—	—	—
7	30.92	7.9	19.96	12.9	36.83	1.9
8	32.02	3.8	27.01	1.5	35.77	4.8
9	34.87	2.8	30.13	3.4	36.96	.3
Not able to be leveled	31.91	4.8	31.91	4.8	—	—
Engineers, architects, and surveyors	36.42	10.6	36.42	10.6	—	—
Mathematical and computer scientists	28.60	2.8	28.60	2.8	—	—
Not able to be leveled	28.20	5.5	28.20	5.5	—	—
Computer systems analysts and scientists	28.64	3.4	28.64	3.4	—	—
Not able to be leveled	28.20	5.5	28.20	5.5	—	—
Health related	28.21	4.9	27.33	3.9	—	—
8	26.59	2.3	26.67	2.5	—	—
Registered nurses	26.13	.4	—	—	—	—
Teachers, college and university	44.73	8.3	37.91	9.7	—	—
Teachers, except college and university	37.10	1.7	—	—	37.10	1.7
7	37.81	1.1	—	—	37.81	1.1
8	36.67	4.7	—	—	36.67	4.7
9	36.96	.3	—	—	36.96	.3
Elementary school teachers	36.83	5.1	—	—	36.83	5.1
8	36.58	7.2	—	—	36.58	7.2
9	37.09	.9	—	—	37.09	.9
Secondary school teachers	36.21	.9	—	—	36.21	.9
8	36.56	1.4	—	—	36.56	1.4
Librarians, archivists, and curators	—	—	—	—	—	—
Social scientists and urban planners	—	—	—	—	—	—
Social, recreation, and religious workers	16.52	5.0	—	—	—	—
Social workers	16.52	5.0	—	—	—	—
Writers, authors, entertainers, athletes, and professionals, n.e.c.	—	—	—	—	—	—
Technical	20.63	5.9	20.68	6.4	—	—
5	18.78	3.7	18.23	3.9	—	—
Executive, administrative, and managerial	40.92	13.7	42.53	15.8	33.90	12.5
7	23.43	16.6	23.28	17.8	—	—
8	23.36	2.5	—	—	—	—
9	30.86	10.5	31.41	13.1	—	—
11	63.05	21.1	—	—	—	—

See footnotes at end of table.

Table 4-2. **Selected occupations¹ and levels,² full-time workers:³ Mean hourly earnings,⁴ private industry and State and local government, National Compensation Survey, Reading, PA, January 2005 — Continued**

Occupation and level	Total		Private industry		State and local government	
	Mean	Relative error ⁵ (percent)	Mean	Relative error ⁵ (percent)	Mean	Relative error ⁵ (percent)
White collar –Continued						
Executive, administrative, and managerial –Continued						
Not able to be leveled	\$54.55	25.4	\$63.24	23.0	–	–
Executives, administrators, and managers	50.05	12.8	53.56	13.3	\$35.75	17.6
9	30.78	13.9	30.86	14.1	–	–
Not able to be leveled	55.99	26.1	65.95	23.2	–	–
Managers and administrators, n.e.c.	36.77	15.8	36.41	16.4	–	–
Management related	25.69	10.3	24.73	11.8	–	–
Sales	15.34	15.1	15.34	15.1	–	–
Administrative support, including clerical						
3	11.68	2.7	11.70	2.8	–	–
4	13.99	1.4	14.08	1.8	13.61	1.7
5	15.98	1.9	15.94	3.8	–	–
6	18.39	2.4	18.48	2.5	–	–
Not able to be leveled	15.41	6.6	15.16	6.4	–	–
Secretaries	15.21	4.4	15.13	5.6	–	–
4	14.01	2.1	13.88	2.1	–	–
Order clerks	12.10	6.4	12.10	6.4	–	–
Bookkeepers, accounting and auditing clerks	14.31	8.7	–	–	–	–
Traffic, shipping and receiving clerks	13.27	9.9	13.27	9.9	–	–
Teachers' aides	12.35	12.8	–	–	12.35	12.8
Blue collar						
1	9.44	2.7	9.44	2.7	–	–
2	11.95	4.5	11.89	4.7	–	–
3	13.91	2.7	13.88	2.8	–	–
4	14.37	3.9	14.25	4.1	–	–
5	16.81	2.8	16.85	3.1	16.51	1.6
6	19.68	3.2	19.67	3.2	–	–
7	21.33	4.9	22.07	5.2	18.75	10.1
Not able to be leveled	19.26	8.1	19.26	8.1	–	–
Precision production, craft, and repair						
4	14.36	6.5	–	–	–	–
5	16.04	2.7	–	–	–	–
6	20.05	1.8	20.05	1.8	–	–
7	21.16	7.7	22.38	7.7	16.89	5.8
Supervisors, production	21.94	4.2	21.94	4.2	–	–
Machinists	20.96	7.9	20.96	7.9	–	–
Machine operators, assemblers, and inspectors						
2	11.67	4.0	11.67	4.0	–	–
3	12.94	3.7	12.94	3.7	–	–
4	14.38	3.6	14.38	3.6	–	–
5	16.87	2.3	16.90	2.3	–	–
Molding and casting machine operators	17.24	3.2	17.24	3.2	–	–
Printing press operators	16.89	4.1	16.89	4.1	–	–
Packaging and filling machine operators	14.09	7.1	14.09	7.1	–	–
Miscellaneous machine operators, n.e.c.	13.37	4.6	13.37	4.6	–	–
Assemblers	13.37	5.7	13.37	5.7	–	–
4	13.23	4.9	13.23	4.9	–	–
Transportation and material moving						
4	14.83	6.5	–	–	–	–
5	17.48	3.5	17.66	4.5	–	–
Truck drivers	15.87	4.1	15.95	4.8	–	–
Industrial truck and tractor equipment operators ..	13.68	3.9	13.68	3.9	–	–
Handlers, equipment cleaners, helpers, and laborers						
1	9.37	2.2	9.37	2.2	–	–
2	12.98	8.9	12.94	11.2	–	–
3	14.45	3.1	14.44	3.2	–	–

See footnotes at end of table.

Table 4-2. **Selected occupations¹ and levels,² full-time workers:³ Mean hourly earnings,⁴ private industry and State and local government, National Compensation Survey, Reading, PA, January 2005 — Continued**

Occupation and level	Total		Private industry		State and local government	
	Mean	Relative error ⁵ (percent)	Mean	Relative error ⁵ (percent)	Mean	Relative error ⁵ (percent)
Blue collar —Continued						
Handlers, equipment cleaners, helpers, and laborers —Continued						
4	\$14.05	7.7	\$14.05	8.2	—	—
Production helpers	12.61	7.3	—	—	—	—
Machine feeders and offbearers	12.74	7.6	12.74	7.6	—	—
Hand packers and packagers	12.96	5.1	12.96	5.1	—	—
Laborers, except construction, n.e.c.	13.02	11.6	12.98	12.1	—	—
Service	12.96	5.3	10.34	4.2	\$15.78	3.7
1	10.23	4.3	9.81	4.3	11.42	3.1
2	10.65	5.5	—	—	12.04	1.5
3	12.44	4.7	11.03	1.9	14.73	5.5
4	13.79	5.7	—	—	—	—
7	23.96	3.1	—	—	23.96	3.1
Protective service	20.92	3.3	—	—	21.38	2.4
Police and detectives, public service	25.36	2.2	—	—	25.36	2.2
Food service	10.51	9.0	—	—	13.06	4.5
Other food service	10.64	11.1	—	—	13.06	4.5
Health service	11.87	1.3	—	—	13.06	1.4
Nursing aides, orderlies and attendants	11.84	1.1	—	—	13.06	1.4
Cleaning and building service	12.30	7.5	10.21	5.4	13.79	7.4
1	10.83	5.1	10.21	8.2	—	—
2	10.74	8.6	—	—	—	—
3	14.91	10.9	—	—	—	—
Janitors and cleaners	12.45	6.3	10.47	5.9	13.59	6.4
1	10.83	5.1	10.21	8.2	—	—
3	14.91	10.9	—	—	—	—
Personal service	—	—	—	—	—	—

¹ A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

² Each occupation for which data are collected in an establishment is evaluated based on four factors, including knowledge, job controls and complexity, contacts, and physical environment. The knowledge factor is tailored to 24 families of closely related jobs. Points are assigned based on the occupation's rank within each factor. The points are summed to determine the overall level of the occupation. See appendix A for more information.

³ Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm,

where a 40-hour week is the minimum full-time schedule.

⁴ Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

⁵ The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

Table 4-3. Selected occupations¹ and levels,² part-time workers:³ Mean hourly earnings,⁴ private industry and State and local government, National Compensation Survey, Reading, PA, January 2005

Occupation and level	Total		Private industry		State and local government	
	Mean	Relative error ⁵ (percent)	Mean	Relative error ⁵ (percent)	Mean	Relative error ⁵ (percent)
All	\$11.06	7.2	\$10.54	6.9	\$13.88	20.2
All excluding sales	11.55	8.7	11.00	8.7	13.93	20.4
White collar	13.79	13.6	13.33	14.9	15.44	22.6
2	8.73	7.7	—	—	—	—
3	10.00	9.7	9.91	11.0	—	—
White collar excluding sales	17.00	10.8	17.80	15.7	15.57	22.8
Professional specialty and technical	21.48	16.2	19.73	15.5	29.54	14.7
Professional specialty	26.13	8.6	24.77	6.8	29.54	14.7
Health related	—	—	—	—	—	—
Teachers, college and university	—	—	—	—	—	—
Teachers, except college and university	29.54	14.7	—	—	29.54	14.7
Writers, authors, entertainers, athletes, and professionals, n.e.c.	—	—	—	—	—	—
Technical	—	—	—	—	—	—
Sales	—	—	—	—	—	—
3	9.90	11.2	—	—	—	—
Administrative support, including clerical	12.01	8.0	—	—	10.52	3.2
Teachers' aides	10.15	.9	—	—	10.15	.9
Blue collar	10.00	6.4	9.50	6.7	—	—
Machine operators, assemblers, and inspectors	—	—	—	—	—	—
Transportation and material moving	—	—	—	—	—	—
Handlers, equipment cleaners, helpers, and laborers	—	—	—	—	—	—
Service	8.12	12.3	7.96	13.7	9.51	4.7
1	5.58	31.9	—	—	8.68	5.0
2	8.25	9.4	8.24	9.7	—	—
3	11.52	11.0	—	—	—	—
Protective service	—	—	—	—	—	—
Food service	7.42	22.2	6.98	25.8	9.97	1.1
Other food service	8.27	9.5	—	—	9.97	1.1
Food preparation, n.e.c.	7.70	5.9	—	—	—	—
Health service	—	—	—	—	—	—
Cleaning and building service	—	—	—	—	—	—
Personal service	—	—	—	—	—	—
2	7.43	1.1	—	—	—	—

¹ A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

² Each occupation for which data are collected in an establishment is evaluated based on four factors, including knowledge, job controls and complexity, contacts, and physical environment. The knowledge factor is tailored to 24 families of closely related jobs. Points are assigned based on the occupation's rank within each factor. The points are summed to determine the overall level of the occupation. See appendix A for more information.

³ Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm,

where a 40-hour week is the minimum full-time schedule.

⁴ Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

⁵ The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

Table 5-1. **Selected worker characteristics: Mean hourly earnings¹ by occupational group,² National Compensation Survey, Reading, PA, January 2005**

Occupational group	Private industry and State and local government					
	Full-time workers ³	Part-time workers ³	Union ⁴	Nonunion ⁴	Time ⁵	Incentive ⁵
	Mean					
All occupations	\$19.45	\$11.06	\$21.49	\$18.14	\$18.74	\$21.99
All excluding sales	19.57	11.55	21.50	18.40	19.01	—
White collar	24.91	13.79	29.99	22.76	23.38	46.11
White-collar excluding sales	25.54	17.00	30.02	23.84	24.30	65.22
Professional specialty and technical	28.79	21.48	34.27	24.89	28.46	—
Professional specialty	32.06	26.13	36.03	27.99	31.87	—
Technical	20.63	—	—	20.27	20.18	—
Executive, administrative, and managerial	40.92	—	—	41.72	36.51	—
Sales	15.34	—	—	13.41	11.00	23.03
Administrative support, including clerical	14.14	12.01	15.58	13.83	14.07	—
Blue collar	14.97	10.00	15.70	14.59	15.27	10.50
Precision production, craft, and repair	19.29	—	19.70	19.18	19.27	—
Machine operators, assemblers, and inspectors	14.93	—	14.61	14.97	15.17	10.17
Transportation and material moving	15.63	—	15.98	15.11	15.66	—
Handlers, equipment cleaners, helpers, and laborers	12.67	—	14.99	11.65	13.05	—
Service	12.96	8.12	15.41	10.25	11.96	—
	Relative error ⁶ (percent)					
All occupations	4.0	7.2	2.4	5.7	2.6	46.9
All excluding sales	4.4	8.7	2.4	6.3	2.9	—
White collar	3.9	13.6	3.0	5.9	2.6	46.5
White-collar excluding sales	4.0	10.8	3.0	5.9	2.2	35.4
Professional specialty and technical	4.8	16.2	5.2	4.0	3.7	—
Professional specialty	3.1	8.6	3.3	4.2	2.9	—
Technical	5.9	—	—	5.9	5.2	—
Executive, administrative, and managerial	13.7	—	—	14.3	14.0	—
Sales	15.1	—	—	15.9	10.2	19.3
Administrative support, including clerical	3.9	8.0	3.2	4.3	3.8	—
Blue collar	3.2	6.4	2.9	3.6	2.8	3.9
Precision production, craft, and repair	5.4	—	9.9	5.6	5.5	—
Machine operators, assemblers, and inspectors	1.6	—	4.2	1.6	1.6	3.9
Transportation and material moving	3.1	—	.9	6.0	3.2	—
Handlers, equipment cleaners, helpers, and laborers	4.9	—	3.5	5.0	3.2	—
Service	5.3	12.3	3.4	7.3	7.2	—

¹ Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

² A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

³ Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

⁴ Union workers are those whose wages are determined through collective bargaining.

⁵ Time workers' wages are based solely on an hourly rate or salary; incentive workers are those whose wages are at least partially based on productivity payments such as piece rates, commissions, and production bonuses.

⁶ The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria.

Table 5-2. Major industry division: Mean hourly earnings¹ by occupational group,² private industry, National Compensation Survey, Reading, PA, January 2005

Occupational group	Full-time and part-time workers									
	All private industries	Goods-producing industries ³				Service-producing industries ⁴				
		Total	Mining	Construction	Manufacturing	Total	Transportation and public utilities	Wholesale and retail trade	Finance, insurance, and real estate	Services
	Mean									
All occupations	\$17.74	\$18.18	-	-	\$18.18	-	-	-	-	\$18.37
All excluding sales	17.95	18.12	-	-	18.12	-	-	-	-	18.37
White collar	22.55	26.25	-	-	26.34	-	-	-	-	22.90
White-collar excluding sales	23.66	26.40	-	-	26.49	-	-	-	-	22.90
Professional specialty and technical	24.58	26.09	-	-	26.09	-	-	-	-	23.67
Professional specialty	27.87	28.22	-	-	28.22	-	-	-	-	28.40
Technical	20.18	24.13	-	-	24.13	-	-	-	-	17.67
Executive, administrative, and managerial	42.53	40.15	-	-	40.15	-	-	-	-	39.64
Sales	13.41	-	-	-	-	-	-	-	-	-
Administrative support, including clerical	13.95	15.35	-	-	15.39	-	-	-	-	12.73
Blue collar	14.75	15.16	-	-	15.07	-	-	-	-	-
Precision production, craft, and repair	19.74	19.55	-	-	19.64	-	-	-	-	-
Machine operators, assemblers, and inspectors	14.90	14.90	-	-	14.90	-	-	-	-	-
Transportation and material moving	15.20	15.76	-	-	15.67	-	-	-	-	-
Handlers, equipment cleaners, helpers, and laborers	12.29	12.87	-	-	12.87	-	-	-	-	-
Service	9.60	-	-	-	-	-	-	-	-	10.18
	Relative error ⁵ (percent)									
All occupations	5.4	7.6	-	-	7.7	-	-	-	-	6.2
All excluding sales	5.9	8.0	-	-	8.1	-	-	-	-	6.2
White collar	5.8	10.9	-	-	10.9	-	-	-	-	5.3
White-collar excluding sales	5.9	11.5	-	-	11.5	-	-	-	-	5.3
Professional specialty and technical	4.3	2.4	-	-	2.4	-	-	-	-	7.2
Professional specialty	4.5	3.4	-	-	3.4	-	-	-	-	5.7
Technical	5.6	2.9	-	-	2.9	-	-	-	-	5.4
Executive, administrative, and managerial	15.8	22.1	-	-	22.1	-	-	-	-	31.2
Sales	15.9	-	-	-	-	-	-	-	-	-
Administrative support, including clerical	4.6	4.5	-	-	4.6	-	-	-	-	3.0
Blue collar	3.4	3.0	-	-	3.0	-	-	-	-	-
Precision production, craft, and repair	5.9	6.1	-	-	4.5	-	-	-	-	-
Machine operators, assemblers, and inspectors	1.6	1.6	-	-	1.6	-	-	-	-	-
Transportation and material moving	4.5	3.0	-	-	3.4	-	-	-	-	-
Handlers, equipment cleaners, helpers, and laborers	4.6	3.4	-	-	3.4	-	-	-	-	-
Service	6.8	-	-	-	-	-	-	-	-	5.2

¹ Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

² A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

³ Goods-producing industries include mining, construction, and manufacturing.

⁴ Service-producing industries include transportation and public utilities; wholesale and retail trade; finance, insurance, and real estate; and services.

⁵ The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria.

Table 5-3. Establishment employment size: Mean hourly earnings¹ by occupational group,² private industry, National Compensation Survey, Reading, PA, January 2005

Occupational group	Full-time and part-time workers				
	All private industry workers	50 - 99 workers ³	100 workers or more		
			Total	100 - 499 workers	500 workers or more
	Mean				
All occupations	\$17.74	\$22.49	\$16.79	\$15.42	\$18.73
All excluding sales	17.95	22.53	17.00	15.76	18.60
White collar	22.55	32.06	20.25	18.43	23.09
White-collar excluding sales	23.66	32.23	21.29	20.07	22.86
Professional specialty and technical	24.58	–	23.54	23.36	23.66
Professional specialty	27.87	32.88	26.46	25.12	28.17
Technical	20.18	–	20.35	–	20.89
Executive, administrative, and managerial	42.53	57.48	34.17	29.11	44.58
Sales	13.41	–	13.38	11.98	–
Administrative support, including clerical	13.95	12.57	14.32	14.81	13.33
Blue collar	14.75	13.21	15.00	13.78	16.41
Precision production, craft, and repair	19.74	20.32	19.58	19.28	19.85
Machine operators, assemblers, and inspectors	14.90	12.30	15.24	13.96	16.73
Transportation and material moving	15.20	13.27	15.41	13.64	–
Handlers, equipment cleaners, helpers, and laborers	12.29	9.55	12.77	11.61	14.09
Service	9.60	–	10.01	9.93	–
	Relative error ⁴ (percent)				
All occupations	5.4	22.2	3.6	3.7	7.1
All excluding sales	5.9	22.3	3.8	4.0	7.2
White collar	5.8	27.1	4.9	5.8	4.8
White-collar excluding sales	5.9	27.3	4.0	4.6	5.2
Professional specialty and technical	4.3	–	3.4	8.6	5.1
Professional specialty	4.5	21.8	5.2	9.4	2.3
Technical	5.6	–	5.6	–	6.9
Executive, administrative, and managerial	15.8	33.5	18.3	21.9	15.3
Sales	15.9	–	16.2	13.6	–
Administrative support, including clerical	4.6	6.4	4.5	6.7	3.1
Blue collar	3.4	7.0	3.4	6.3	4.2
Precision production, craft, and repair	5.9	22.9	3.6	3.6	6.5
Machine operators, assemblers, and inspectors	1.6	14.4	1.6	2.4	6.6
Transportation and material moving	4.5	10.7	4.6	6.3	–
Handlers, equipment cleaners, helpers, and laborers	4.6	7.9	6.7	10.9	3.0
Service	6.8	–	4.8	6.6	–

¹ Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

² A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

³ Establishments classified with 50-99 workers may contain

establishments with fewer than 50 due to staff reductions between survey sampling and collection.

⁴ The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria.

Table 6-1. Hourly wage percentiles for establishment jobs,¹ all workers:² Selected occupations, all industries, National Compensation Survey, Reading, PA, January 2005

Occupation ³	10	25	Median 50	75	90
All	\$9.34	\$11.55	\$15.35	\$21.27	\$31.25
All excluding sales	9.50	11.75	15.55	21.55	31.50
White collar	10.67	12.99	19.47	29.62	42.87
White collar excluding sales	11.46	13.75	19.88	30.13	44.09
Professional specialty and technical	15.40	19.80	26.78	34.55	45.56
Professional specialty	16.78	25.09	29.33	39.99	48.44
Engineers, architects, and surveyors	23.39	27.21	35.69	43.56	51.36
Mathematical and computer scientists	22.44	27.43	27.87	31.57	39.00
Computer systems analysts and scientists	22.44	23.61	27.43	31.57	39.09
Health related	23.86	25.50	26.13	29.62	30.44
Registered nurses	23.86	25.50	26.13	26.78	28.10
Teachers, college and university	27.88	37.69	44.73	51.56	59.94
Teachers, except college and university	25.46	29.15	35.91	44.97	49.44
Elementary school teachers	25.38	29.15	34.55	45.16	50.33
Secondary school teachers	25.18	28.26	36.04	44.34	48.61
Librarians, archivists, and curators	—	—	—	—	—
Social scientists and urban planners	—	—	—	—	—
Social, recreation, and religious workers	13.12	14.47	15.40	17.91	21.10
Social workers	13.12	14.47	15.40	17.91	21.10
Writers, authors, entertainers, athletes, and professionals, n.e.c.	—	—	—	—	—
Technical	13.75	16.51	19.50	22.93	30.13
Executive, administrative, and managerial	18.85	23.37	29.09	45.28	88.45
Executives, administrators, and managers	24.69	26.44	37.10	74.04	88.45
Managers and administrators, n.e.c.	26.44	26.44	31.50	39.79	74.04
Management related	16.96	17.65	22.63	30.53	38.59
Sales	7.12	8.13	10.50	14.42	22.07
Administrative support, including clerical	10.00	11.46	13.05	16.10	19.47
Secretaries	12.35	13.55	13.93	16.22	20.10
Order clerks	10.00	10.33	11.60	12.50	15.25
Bookkeepers, accounting and auditing clerks	10.49	10.83	14.51	17.15	18.17
Traffic, shipping and receiving clerks	10.25	10.87	12.51	14.65	17.24
General office clerks	10.89	14.90	14.90	14.96	16.53
Teachers' aides	8.00	9.27	10.75	11.57	15.10
Blue collar	9.07	11.50	14.70	16.95	20.57
Precision production, craft, and repair	13.67	15.95	17.97	22.00	27.00
Supervisors, production	15.95	20.19	23.00	24.81	27.00
Machinists	16.80	17.30	21.55	23.96	23.96
Machine operators, assemblers, and inspectors	9.62	12.00	14.78	16.55	20.57
Molding and casting machine operators	14.70	14.70	15.15	18.38	22.67
Printing press operators	13.26	15.75	16.68	18.64	21.27
Packaging and filling machine operators	11.71	13.00	14.65	14.65	16.31
Miscellaneous machine operators, n.e.c.	7.95	9.50	14.29	16.08	18.20
Assemblers	9.02	11.47	13.40	14.85	16.65
Transportation and material moving	11.00	13.28	16.13	17.73	19.12
Truck drivers	12.90	14.07	16.40	17.73	17.73
Bus drivers	11.00	12.75	13.91	16.70	18.55
Industrial truck and tractor equipment operators ..	11.00	11.75	13.62	15.32	16.65
Handlers, equipment cleaners, helpers, and laborers	7.84	9.45	13.45	14.88	16.63
Production helpers	8.54	10.88	13.45	13.45	14.35
Stock handlers and baggers	7.25	7.80	9.00	9.55	11.85
Machine feeders and offbearers	9.07	9.93	13.65	14.44	16.74
Hand packers and packagers	8.91	10.50	13.65	13.65	14.75
Laborers, except construction, n.e.c.	7.00	8.95	14.33	16.36	17.03
Service	7.50	9.25	10.92	13.65	18.36
Protective service	17.47	18.27	20.08	24.01	27.14
Police and detectives, public service	22.87	23.62	24.64	27.14	28.58
Food service	2.83	7.65	9.25	10.18	12.59
Waiters, waitresses, and bartenders	—	—	—	—	—

See footnotes at end of table.

Table 6-1. **Hourly wage percentiles for establishment jobs,¹ all workers:² Selected occupations, all industries, National Compensation Survey, Reading, PA, January 2005** — Continued

Occupation ³	10	25	Median 50	75	90
Service —Continued					
Food service —Continued					
Other food service	\$7.00	\$8.03	\$9.25	\$11.78	\$13.99
Food preparation, n.e.c.	6.75	7.50	9.08	9.25	10.42
Health service	9.95	10.34	11.25	12.43	14.22
Nursing aides, orderlies and attendants	9.95	10.34	11.17	12.43	14.22
Cleaning and building service	8.50	9.25	10.97	14.28	17.64
Janitors and cleaners	8.50	9.31	11.25	14.30	17.64
Personal service	6.00	7.00	8.75	9.50	11.85

¹ Percentiles designate position in the earnings distribution and are calculated from individual-worker earnings and the hours they are scheduled to work. At the 50th percentile, the median, half of the hours are paid the same as or more than the rate shown, and half are paid the same as or less than the rate shown. At the 25th percentile, one-fourth of the hours are paid the same as or less than the rate shown. At the 75th percentile, one-fourth are paid the same as or more than the rate shown. The 10th and 90th percentiles follow the same logic. Hourly wages are the straight-time wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays;

nonproduction bonuses; and tips.

² All workers include full-time and part-time workers.

³ A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

Table 6-2. Hourly wage percentiles for establishment jobs,¹ all workers:² Selected occupations, private industry, National Compensation Survey, Reading, PA, January 2005

Occupation ³	Private industry				
	10	25	Median 50	75	90
All	\$9.13	\$11.06	\$14.70	\$19.70	\$27.87
All excluding sales	9.25	11.37	14.88	19.80	27.89
White collar	10.35	12.10	17.24	26.44	37.99
White collar excluding sales	11.00	13.13	18.15	26.75	38.84
Professional specialty and technical	13.75	17.45	23.39	29.62	36.90
Professional specialty	15.40	19.80	26.78	31.57	42.28
Engineers, architects, and surveyors	23.39	27.21	35.69	43.56	51.36
Mathematical and computer scientists	22.44	27.43	27.87	31.57	39.00
Computer systems analysts and scientists	22.44	23.61	27.43	31.57	39.09
Health related	23.86	26.13	26.78	29.62	30.44
Registered nurses	23.86	26.12	26.13	26.78	28.09
Teachers, college and university	20.10	24.44	32.31	55.36	59.61
Social, recreation, and religious workers	-	-	-	-	-
Writers, authors, entertainers, athletes, and professionals, n.e.c.	-	-	-	-	-
Technical	13.28	16.72	19.33	22.93	30.13
Executive, administrative, and managerial	17.31	22.63	27.60	42.07	88.45
Executives, administrators, and managers	25.63	26.44	38.79	76.44	88.45
Managers and administrators, n.e.c.	26.44	26.44	31.04	39.79	74.04
Management related	16.79	17.31	22.58	29.09	38.59
Sales	7.12	8.13	10.50	14.42	22.07
Administrative support, including clerical	10.03	11.45	12.50	16.10	18.94
Secretaries	12.35	13.55	13.55	16.22	20.10
Order clerks	10.00	10.33	11.60	12.50	15.25
Traffic, shipping and receiving clerks	10.25	10.87	12.51	14.65	17.24
Blue collar	9.00	11.00	14.65	16.82	20.60
Precision production, craft, and repair	13.19	16.44	19.50	23.00	28.23
Supervisors, production	15.95	20.19	23.00	24.81	27.00
Machinists	16.80	17.30	21.55	23.96	23.96
Machine operators, assemblers, and inspectors	9.57	12.00	14.78	16.55	20.57
Molding and casting machine operators	14.70	14.70	15.15	18.38	22.67
Printing press operators	13.26	15.75	16.67	18.64	21.27
Packaging and filling machine operators	11.71	13.00	14.65	14.65	16.31
Miscellaneous machine operators, n.e.c.	7.95	9.50	14.29	16.08	18.20
Assemblers	9.02	11.47	13.40	14.85	16.65
Transportation and material moving	11.00	12.90	15.60	17.73	20.23
Truck drivers	12.90	13.93	16.90	17.73	17.73
Industrial truck and tractor equipment operators ..	11.00	11.75	13.62	15.32	16.65
Handlers, equipment cleaners, helpers, and laborers	7.82	9.35	13.45	14.75	16.36
Stock handlers and baggers	7.25	7.80	9.00	9.55	11.85
Machine feeders and offbearers	9.07	9.93	13.65	14.44	16.74
Hand packers and packagers	8.91	10.50	13.65	13.65	14.75
Laborers, except construction, n.e.c.	7.00	8.95	14.44	16.36	17.03
Service	6.50	8.60	9.94	11.00	12.11
Protective service	-	-	-	-	-
Food service	2.83	7.00	9.25	10.00	10.18
Waiters, waitresses, and bartenders	-	-	-	-	-
Other food service	-	-	-	-	-
Health service	9.95	9.95	11.00	11.55	12.91
Nursing aides, orderlies and attendants	9.95	9.95	11.00	11.54	12.61

See footnotes at end of table.

Table 6-2. Hourly wage percentiles for establishment jobs,¹ all workers:² Selected occupations, private industry, National Compensation Survey, Reading, PA, January 2005 — Continued

Occupation ³	Private industry				
	10	25	Median 50	75	90
Service —Continued					
Cleaning and building service	\$8.35	\$8.73	\$9.25	\$10.55	\$13.40
Janitors and cleaners	8.00	8.73	9.26	11.24	14.50
Personal service	—	—	—	—	—

¹ Percentiles designate position in the earnings distribution and are calculated from individual-worker earnings and the hours they are scheduled to work. At the 50th percentile, the median, half of the hours are paid the same as or more than the rate shown, and half are paid the same as or less than the rate shown. At the 25th percentile, one-fourth of the hours are paid the same as or less than the rate shown. At the 75th percentile, one-fourth are paid the same as or more than the rate shown. The 10th and 90th percentiles follow the same logic. Hourly wages are the straight-time wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays;

nonproduction bonuses; and tips.

² All workers include full-time and part-time workers.

³ A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

Table 6-3. Hourly wage percentiles for establishment jobs,¹ all workers:² Selected occupations, State and local government, National Compensation Survey, Reading, PA, January 2005

Occupation ³	State and local government				
	10	25	Median 50	75	90
All	\$11.46	\$14.36	\$19.20	\$31.09	\$45.56
All excluding sales	11.46	14.38	19.33	31.10	45.56
White collar	13.39	17.49	27.61	40.25	48.91
White collar excluding sales	13.39	17.49	27.61	40.25	48.91
Professional specialty and technical	20.90	25.80	34.32	44.61	49.44
Professional specialty	23.37	27.35	34.95	44.86	50.01
Health related	—	—	—	—	—
Teachers, college and university	—	—	—	—	—
Teachers, except college and university	25.46	29.15	35.91	44.97	49.44
Elementary school teachers	25.38	29.15	34.55	45.16	50.33
Secondary school teachers	25.18	28.26	36.04	44.34	48.61
Librarians, archivists, and curators	—	—	—	—	—
Social scientists and urban planners	—	—	—	—	—
Social, recreation, and religious workers	—	—	—	—	—
Technical	—	—	—	—	—
Executive, administrative, and managerial	24.69	24.69	30.53	45.60	49.37
Executives, administrators, and managers	24.69	24.69	31.31	47.74	49.80
Management related	—	—	—	—	—
Sales	—	—	—	—	—
Administrative support, including clerical	10.00	11.46	14.48	16.78	19.48
Teachers' aides	8.00	9.27	10.75	11.57	15.10
Blue collar	13.39	14.84	15.75	17.97	19.59
Precision production, craft, and repair	14.22	14.84	15.39	17.17	19.59
Machine operators, assemblers, and inspectors	—	—	—	—	—
Transportation and material moving	13.91	14.98	16.32	17.49	19.04
Handlers, equipment cleaners, helpers, and laborers	10.34	14.09	16.35	19.20	25.15
Service	10.34	11.69	14.07	18.32	22.87
Protective service	18.02	18.32	20.51	24.01	27.14
Police and detectives, public service	22.87	23.62	24.64	27.14	28.58
Food service	8.93	10.74	12.06	13.98	14.38
Other food service	8.93	10.74	12.06	13.98	14.38
Food preparation, n.e.c.	8.25	8.80	9.14	13.31	13.98
Health service	10.34	11.52	12.43	14.22	17.14
Nursing aides, orderlies and attendants	10.34	11.52	12.43	14.22	17.14
Cleaning and building service	10.27	10.87	12.79	15.81	18.48
Janitors and cleaners	10.27	10.83	12.79	15.81	18.18
Personal service	—	—	—	—	—

¹ Percentiles designate position in the earnings distribution and are calculated from individual-worker earnings and the hours they are scheduled to work. At the 50th percentile, the median, half of the hours are paid the same as or more than the rate shown, and half are paid the same as or less than the rate shown. At the 25th percentile, one-fourth of the hours are paid the same as or less than the rate shown. At the 75th percentile, one-fourth are paid the same as or more than the rate shown. The 10th and 90th percentiles follow the same logic. Hourly wages are the straight-time wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays;

nonproduction bonuses; and tips.

² All workers include full-time and part-time workers.

³ A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

Table 6-4. Hourly wage percentiles for establishment jobs,¹ full-time workers:² Selected occupations, all industries, National Compensation Survey, Reading, PA, January 2005

Occupation ³	10	25	Median 50	75	90
All	\$9.86	\$12.00	\$15.73	\$21.65	\$31.98
All excluding sales	9.94	12.15	15.81	21.65	32.53
White collar	11.15	13.55	19.80	30.13	44.07
White collar excluding sales	11.50	14.09	20.10	30.28	44.69
Professional specialty and technical	15.40	19.80	27.09	35.42	45.70
Professional specialty	17.45	25.09	29.62	40.46	48.61
Engineers, architects, and surveyors	23.39	27.21	35.69	43.56	51.36
Mathematical and computer scientists	22.44	27.43	27.87	31.57	39.00
Computer systems analysts and scientists	22.44	23.61	27.43	31.57	39.09
Health related	24.43	25.50	26.78	29.62	30.44
Registered nurses	24.43	25.50	26.13	26.78	27.85
Teachers, college and university	27.89	37.69	44.73	55.36	59.94
Teachers, except college and university	25.80	29.34	36.17	44.97	49.71
Elementary school teachers	25.38	29.15	34.55	45.16	50.33
Secondary school teachers	25.18	28.26	36.04	44.34	48.61
Librarians, archivists, and curators	—	—	—	—	—
Social scientists and urban planners	—	—	—	—	—
Social, recreation, and religious workers	13.12	14.47	15.40	17.91	21.10
Social workers	13.12	14.47	15.40	17.91	21.10
Writers, authors, entertainers, athletes, and professionals, n.e.c.	—	—	—	—	—
Technical	13.75	16.80	19.55	23.29	30.13
Executive, administrative, and managerial	18.85	23.37	29.09	45.28	88.45
Executives, administrators, and managers	24.69	26.44	37.10	74.04	88.45
Managers and administrators, n.e.c.	26.44	26.44	31.50	39.79	74.04
Management related	16.96	17.65	22.63	30.53	38.59
Sales	7.70	9.62	11.71	17.24	31.25
Administrative support, including clerical	10.33	11.50	13.40	16.21	19.47
Secretaries	12.74	13.55	13.97	16.22	20.10
Order clerks	10.00	10.33	11.60	12.50	15.25
Bookkeepers, accounting and auditing clerks	10.49	10.83	14.51	17.15	18.17
Traffic, shipping and receiving clerks	10.25	10.87	12.51	14.65	17.24
Teachers' aides	9.83	10.57	11.11	15.10	16.22
Blue collar	9.15	11.93	14.75	17.00	20.65
Precision production, craft, and repair	13.67	15.95	17.97	22.00	27.00
Supervisors, production	15.95	20.19	23.00	24.81	27.00
Machinists	16.80	17.30	21.55	23.96	23.96
Machine operators, assemblers, and inspectors	9.57	12.00	14.80	16.55	20.57
Molding and casting machine operators	14.70	14.70	15.15	18.38	22.67
Printing press operators	13.26	15.75	16.68	18.64	21.27
Packaging and filling machine operators	11.71	13.00	14.65	14.65	16.31
Miscellaneous machine operators, n.e.c.	7.95	9.50	14.29	16.08	18.20
Assemblers	9.02	11.47	13.43	14.85	16.65
Transportation and material moving	11.00	13.53	16.32	17.73	19.12
Truck drivers	12.90	14.07	16.40	17.73	17.73
Industrial truck and tractor equipment operators ..	11.00	11.75	13.62	15.32	16.65
Handlers, equipment cleaners, helpers, and laborers	8.02	9.65	13.65	14.88	16.73
Production helpers	8.54	10.88	13.45	13.45	14.35
Machine feeders and offbearers	9.07	9.93	13.65	14.44	16.74
Hand packers and packagers	8.63	12.75	13.65	13.65	14.75
Laborers, except construction, n.e.c.	7.00	10.00	14.44	16.36	17.03
Service	8.75	9.95	11.43	14.50	18.85
Protective service	17.47	18.27	20.42	24.01	27.14
Police and detectives, public service	22.87	23.62	24.64	27.14	28.58
Food service	8.00	9.25	9.72	11.78	13.99
Waiters, waitresses, and bartenders	—	—	—	—	—
Other food service	7.75	9.25	9.25	12.38	14.00
Health service	9.95	10.46	11.42	12.59	14.50
Nursing aides, orderlies and attendants	9.95	10.46	11.31	12.43	14.22

See footnotes at end of table.

Table 6-4. **Hourly wage percentiles for establishment jobs,¹ full-time workers:² Selected occupations, all industries, National Compensation Survey, Reading, PA, January 2005** — Continued

Occupation ³	10	25	Median 50	75	90
Service —Continued					
Cleaning and building service	\$8.60	\$9.45	\$11.25	\$14.30	\$17.91
Janitors and cleaners	8.77	10.23	11.89	14.50	17.91
Personal service	—	—	—	—	—

¹ Percentiles designate position in the earnings distribution and are calculated from individual-worker earnings and the hours they are scheduled to work. At the 50th percentile, the median, half of the hours are paid the same as or more than the rate shown, and half are paid the same as or less than the rate shown. At the 25th percentile, one-fourth of the hours are paid the same as or less than the rate shown. At the 75th percentile, one-fourth are paid the same as or more than the rate shown. The 10th and 90th percentiles follow the same logic. Hourly wages are the straight-time wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips.

² Employees are classified as working either a full-time or a part-time

schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

³ A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

Table 6-5. Hourly wage percentiles for establishment jobs,¹ part-time workers:² Selected occupations, all industries, National Compensation Survey, Reading, PA, January 2005

Occupation ³	10	25	Median 50	75	90
All	\$6.25	\$7.39	\$9.74	\$11.75	\$19.33
All excluding sales	6.12	8.00	10.00	12.35	19.93
White collar	7.12	8.20	10.94	15.62	26.13
White collar excluding sales	9.25	10.57	12.35	21.90	26.75
Professional specialty and technical	10.13	11.82	20.37	26.13	32.08
Professional specialty	14.00	22.00	26.13	29.75	47.02
Health related	-	-	-	-	-
Teachers, college and university	-	-	-	-	-
Teachers, except college and university	11.50	13.34	34.55	47.02	48.92
Writers, authors, entertainers, athletes, and professionals, n.e.c.	-	-	-	-	-
Technical	-	-	-	-	-
Sales	-	-	-	-	-
Administrative support, including clerical	8.00	9.72	11.75	12.35	19.93
Teachers' aides	8.00	9.25	10.00	11.29	12.25
Blue collar	7.00	8.54	10.00	11.50	12.75
Machine operators, assemblers, and inspectors	-	-	-	-	-
Transportation and material moving	-	-	-	-	-
Handlers, equipment cleaners, helpers, and laborers	-	-	-	-	-
Service	2.83	6.25	8.50	10.00	11.55
Protective service	-	-	-	-	-
Food service	2.83	2.83	8.59	10.00	10.25
Waiters, waitresses, and bartenders	-	-	-	-	-
Other food service	6.25	6.75	8.00	9.50	12.06
Food preparation, n.e.c.	6.24	6.44	7.25	8.93	10.00
Health service	-	-	-	-	-
Cleaning and building service	-	-	-	-	-
Personal service	-	-	-	-	-

¹ Percentiles designate position in the earnings distribution and are calculated from individual-worker earnings and the hours they are scheduled to work. At the 50th percentile, the median, half of the hours are paid the same as or more than the rate shown, and half are paid the same as or less than the rate shown. At the 25th percentile, one-fourth of the hours are paid the same as or less than the rate shown. At the 75th percentile, one-fourth are paid the same as or more than the rate shown. The 10th and 90th percentiles follow the same logic. Hourly wages are the straight-time wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips.

² Employees are classified as working either a full-time or a part-time

schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

³ A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

Appendix A: Technical Note

This section provides basic information on the procedures and concepts used to produce the data contained in this bulletin. It is divided into three parts: Planning for the survey; data collection; and processing and analyzing the data. Although this section answers some questions commonly asked by data users, it is not a comprehensive description of all of the steps required to produce the data.

Planning for the survey

The overall design of the National Compensation Survey (NCS) includes questions of scope, frame, and sample selection.

Survey scope

This survey covered establishments employing 50 workers or more in goods-producing industries (mining, construction and manufacturing); service-producing industries (transportation, communications, electric, gas, and sanitary services; wholesale trade; retail trade; finance, insurance, and real estate; and services industries); and State and local governments. Agriculture, private households, and the Federal Government were excluded from the scope of the survey. For purposes of this survey, an establishment is an economic unit that produces goods or services, a central administrative office, or an auxiliary unit providing support services to a company. For private industries in this survey, the establishment is usually at a single physical location. For State and local governments, an establishment is defined as all locations of a government entity.

The Reading, PA, Metropolitan Statistical Area consists of Berks County.

Sampling frame

The list of establishments from which the survey sample was selected (sampling frame) was developed from State unemployment insurance reports. Due to the volatility of industries within the private sector, sampling frames were developed using the most recent month of reference available at the time the sample was selected. The sampling frame was reviewed prior to the survey and, when necessary, missing establishments were added, out-of-business and out-of-scope establishments were removed, and addresses, employment levels, industry classification, and other information were updated. Approximately one-fifth of the sample is reselected each year.

Sample design

The sample for this survey area was selected using a two-stage stratified design with probability proportional to employment sampling at each stage. The first stage of sample selection was a probability sample of establishments. The sample of establishments was drawn by first stratifying the sampling frame by industry and ownership. The number of sample establishments allocated to each stratum is approximately proportional to the stratum employment. Each sampled establishment is selected within a stratum with a probability proportional to its employment. Use of this technique means that the larger an establishment's employment, the greater its chance of selection. Weights were applied to each establishment when the data were tabulated so that it represents similar units (by industry and employment size) in the economy that were not selected for collection. The second stage of sample selection, detailed below, was a probability sample of occupations within a sampled establishment.

Data collection

The collection of data from survey respondents required detailed procedures. Field economists collected the data, working out of the Bureau of Labor Statistics' (BLS) Regional Offices and visiting each establishment surveyed. Other contact methods, such as mail and telephone, were used to follow up and update data.

Occupational selection and classification

Identification of the occupations for which wage data were to be collected was a multistep process:

1. Probability-proportional-to-size selection of establishment jobs
2. Classification of jobs into occupations based on the Census of Population system
3. Characterization of jobs as full-time versus part-time, union versus nonunion, and time versus incentive
4. Determination of the level of work of each job

For each occupation, wage data were collected for those workers whose jobs could be characterized by the criteria identified in the last three steps. Special procedures were

developed for jobs for which a level could not be determined.

In step one, the jobs to be sampled were selected at each establishment by the BLS field economist during a personal visit. A complete list of employees was used for sampling, with each selected worker representing a job within the establishment.

As with the selection of establishments, the selection of a job was based on probability proportional to its size in the establishment. The greater the number of people working in a job in the establishment, the greater its chance of selection.

The number of jobs for which data were collected in each establishment was based on the establishment's employment size. Prior to 2002, the number of jobs selected ranged from 8 to 20. Beginning in 2002, the number of jobs selected followed this schedule:

<i>Number of employees</i>	<i>Number of selected jobs</i>
50–249	6
250 or more	8

The second step of the process entailed classifying the selected jobs into occupations based on their duties. The NCS occupational classification system is based on the 1990 Census of Population. A selected job may fall into any one of about 480 occupational classifications, from accountant to wood lathe operator. For cases in which a job's duties overlapped two or more census classification codes, the duties used to set the wage level were used to classify the job. Classification by primary duties was the fallback.

Each occupational classification is an element of a broader classification known as a major occupational group (MOG). Occupations can fall into any of the following MOGs:

- Professional specialty and technical
- Executive, administrative, and managerial
- Sales
- Administrative support, including clerical
- Precision production, craft, and repair
- Machine operators, assemblers, and inspectors
- Transportation and material moving
- Handlers, equipment cleaners, helpers, and laborers
- Service occupations

Appendix B contains a complete list of all individual occupations, classified by the MOG to which they belong.

In step three, certain other job characteristics of the chosen worker were identified. First, the worker was identified as holding either a full-time or part-time job, based on the establishment's definition of those terms. Then, the worker was classified as having a time versus incentive job, depending on whether any part of pay was directly based

on the actual production of the worker, rather than solely on hours worked. Finally, the worker was identified as being in a union job or a nonunion job. See the "Definition of terms" section on the following page for more detail.

Occupational leveling

In the last step before wage data were collected, the work level of each selected job was determined using a "point factor leveling" process. Point factor leveling matches certain aspects of a job to specific levels of work with assigned point values. Points for each factor are then totaled to determine the overall work level for the job.

The NCS program is in the process of converting from a nine-factor to a four-factor occupational leveling system. The conversion is being phased in via annual NCS sample replenishment groups and will require several years for full implementation. The four occupational leveling factors are:

- Knowledge
- Job controls and complexity
- Contacts (nature and purpose)
- Physical environment

Each factor consists of several levels, and each level has an associated description and assigned points. The knowledge factor is tailored to 24 families of closely related occupations. A knowledge guide for each of the 24 families contains short definitions of the point levels of knowledge expected for the occupations and presents relevant examples. The other three factors use identical descriptions for all occupational categories and contain a definition of each point level within each factor.

The description within each factor best matching the job is chosen. The point levels within each factor are designed to describe the thresholds of distinct levels of work. When a job does not meet the full description of a point level, the next lowest point level is used. Points for the four factors are totaled to determine the overall work level. NCS publishes data for up to 15 work levels.

Most supervisory occupations are evaluated based on their duties and responsibilities. A modified approach is used for professional and administrative supervisors when they direct professional work and are paid primarily to supervise. Such supervisory occupations are leveled based on the work level of the highest position reporting to them.

For a complete description of point factor leveling, refer to the publication "National Compensation Survey: Guide for Evaluating Your Firm's Jobs and Pay," available at the BLS National Compensation Survey Internet site at <http://www.bls.gov/ncs/ocs/sp/ncbr0004.pdf>.

Collection period

Survey data were collected over a 13-month period for 60 metropolitan areas in the NCS program. For 20 small metropolitan areas, data were collected over a 4-month period.

For each establishment in the survey, the data reflect the establishment's most recent information at the time of collection. The payroll reference month shown in the tables reflects the average date of this information for all sample units.

Earnings

Earnings were defined as regular payments from the employer to the employee as compensation for straight-time hourly work, or for any salaried work performed. The following components were included as part of earnings:

- Incentive pay, including commissions, production bonuses, and piece rates
- Cost-of-living allowances
- Hazard pay
- Payments of income deferred due to participation in a salary reduction plan
- Deadhead pay, defined as pay given to transportation workers returning in a vehicle without freight or passengers

The following forms of payments were *not* considered part of straight-time earnings:

- Shift differentials, defined as extra payment for working a schedule that varies from the norm, such as night or weekend work
- Premium pay for overtime, holidays, and weekends
- Bonuses not directly tied to production (such as Christmas and profit-sharing bonuses)
- Uniform and tool allowances
- Free room and board
- Payments made by third parties (for example, tips, bonuses given by manufacturers to department store salespeople, referral incentives in real estate)
- On-call pay

To calculate earnings for various periods (hourly, weekly, and annual), data on work schedules also were collected. For hourly workers, scheduled hours worked per day and per week, exclusive of overtime, were recorded. Annual weeks worked were determined. Because salaried workers who are exempt from overtime provisions often work beyond the assigned work schedule, their typical number of hours actually worked was collected.

Definition of terms

Full-time worker. Any employee whom the employer considers to be full time.

Incentive worker. Any employee whose earnings are tied, at least in part, to commissions, piece rates, production bonuses, or other incentives based on production or sales.

Level. A ranking of an occupation based on the requirements of the position. (See the description in the technical note on occupational leveling through point factor analysis for more details on the leveling process.)

Nonunion worker. An employee in an occupation not meeting the conditions for union coverage. (See below.)

Part-time worker. Any employee whom the employer considers to be part time.

Time-based worker. Any employee whose earnings are tied to an hourly rate or salary, and not to a specific level of production.

Union worker. Any employee is in a union occupation when all of the following conditions are met:

- A labor organization is recognized as the bargaining agent for all workers in the occupation
- Wage and salary rates are determined through collective bargaining or negotiations
- Settlement terms, which must include earnings provisions and may include benefit provisions, are embodied in a signed, mutually binding collective bargaining agreement

Processing and analyzing the data

Data were processed and analyzed at the BLS National Office following collection.

Weighting and nonresponse

Sample weights were calculated for each establishment and occupation in the survey. These weights reflected the relative size of the occupation within the establishment and of the establishment within the sample universe. Weights were used to aggregate data for the individual establishments or occupations into the various data series. Some of the establishments surveyed could not supply or refused to supply information. If data were not provided by a sample member, the weights of responding sample members in the same or similar "cells" were adjusted to account for the missing data. This technique assumes that the mean value of data for the nonrespondents equals the mean value of data for the respondents at some detailed "cell" level. Responding and nonresponding establishments were classified into these cells according to industry and employment size. Responding and nonresponding occupations within responding establishments were classified into cells that were additionally defined by major occupation group.

Establishments that were determined to be out of business or outside the scope of the survey had their weights changed to zero. If only partial data were given by a sam-

ple establishment or occupation, or data were missing, the response was treated as a refusal.

Survey response

	<i>Establish- ments</i>
Total in sampling frame	546
Total in sample	204
Responding	122
Out of business or not in survey scope	30
Unable or refused to provide data	52

In this survey, the nonresponse rates for all industries, private industry, and State and local government were within regular survey standards.

Estimation

The wage series in the tables are computed by combining the wages for each sampled occupation. Before being combined, individual wage rates are weighted by the number of workers; the sample weight, adjusted for nonresponding establishments and other factors; and the occupation's scheduled hours of work.

Not all calculated series met the criteria for publication. Before any series was published, it was reviewed to make sure that the number of observations underlying it was sufficient. This review prevented the publication of a series that could have revealed information about a specific establishment.

Estimates of the number of workers represent the total in all establishments within the scope of the study, and not the number actually surveyed. Because occupational structures among establishments differ, estimates of the number of workers obtained from the sample of establishments serve to indicate only the relative importance of the occupational groups studied.

Percentiles

The percentiles presented in tables 6-1 through 6-5 are computed using earnings reported for individual workers in sampled establishment jobs and their scheduled hours of work. Establishments in the survey may report only individual-worker earnings for each sampled job. For the calculation of percentile estimates, the individual-worker hourly earnings are appropriately weighted and then arrayed from lowest to highest.

The published 10th, 25th, 50th, 75th, and 90th percentiles designate position in the earnings distribution within

each published occupation. At the 50th percentile, the median, half of the hours are paid the same as or more than the rate shown, and half are paid the same as or less than the rate shown. At the 25th percentile, one-fourth of the hours are paid the same as or less than the rate shown. At the 75th percentile, one-fourth are paid the same as or more than the rate shown. The 10th and 90th percentiles follow the same logic.

Data reliability

The data in this bulletin are estimates from a scientifically selected probability sample. There are two types of errors possible in an estimate based on a sample survey, sampling and nonsampling.

Sampling errors occur because observations come only from a sample and not from an entire population. The sample used for this survey is one of a number of possible samples of the same size that could have been selected using the sample design. Estimates derived from the different samples would differ from each other.

A measure of the variation among these differing estimates is called the standard error or sampling error. It indicates the precision with which an estimate from a particular sample approximates the average result of all possible samples. The relative standard error (RSE) is the standard error divided by the estimate. RSE data are provided alongside the earnings data in the bulletin tables.

The standard error can be used to calculate a "confidence interval" around a sample estimate. As an example, suppose a table shows that mean hourly earnings for all workers were \$12.79, with a relative standard error of 3.6 percent for this estimate. At the 90-percent level, the confidence interval for this estimate is from \$12.03 to \$13.55 (\$12.79 minus and plus \$0.76, where \$0.76 is the product of 1.645 times 3.6 percent times \$12.79). If all possible samples were selected to estimate the population value, the interval from each sample would include the true population value approximately 90 percent of the time.

Nonsampling errors also affect survey results. They can stem from many sources, such as inability to obtain information for some establishments, difficulties with survey definitions, inability of the respondents to provide correct information, or mistakes in recording or coding the data obtained. Although they were not specifically measured, the nonsampling errors were expected to be minimal due to the extensive training of the field economists who gathered the survey data by personal visit, computer edits of the data, and detailed data review.

Appendix table 1. **Number of workers¹ represented by the survey, by occupational group,² National Compensation Survey, Reading, PA, January 2005**

Occupational group	Full-time and part-time workers		
	Total	Private industry	State and local government
All occupations	71,900	56,700	15,100
All excluding sales	68,600	53,500	15,100
White collar	34,200	24,300	9,800
White-collar excluding sales	30,900	21,100	9,800
Professional specialty and technical	14,200	7,900	6,300
Professional specialty	10,500	4,600	6,000
Technical	3,600	3,400	–
Executive, administrative, and managerial	5,100	4,200	900
Sales	3,300	3,200	–
Administrative support, including clerical	11,700	9,000	2,600
Blue collar	26,600	24,900	1,700
Precision production, craft, and repair	4,200	3,700	600
Machine operators, assemblers, and inspectors	10,700	10,700	–
Transportation and material moving	2,800	2,000	–
Handlers, equipment cleaners, helpers, and laborers	8,900	8,600	400
Service	11,100	7,500	3,600

¹ The number of workers represented by the survey are rounded to the nearest 100. Estimates of the number of workers provide a description of size and composition of the labor force included in the survey. Estimates are not intended, however, for comparison to other statistical series to measure employment trends or levels. Both full-time and part-time workers were included in the survey.

² A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria.