



# **Philadelphia–Wilmington– Atlantic City, PA–NJ–DE–MD National Compensation Survey December 2002**

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U.S. Department of Labor  
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# Preface

Data shown in this bulletin were collected as part of the Bureau of Labor Statistics (BLS) National Compensation Survey (NCS). The survey could not have been conducted without the cooperation of the many private firms and government jurisdictions that provided pay data included in this bulletin. The Bureau thanks these respondents for their cooperation.

Field economists of the Bureau of Labor Statistics collected and reviewed the survey data. The Office of Compensation and Working Conditions, in cooperation with the Office of Field Operations and the Office of Technology and Survey Processing in the BLS National Office, designed the survey, processed the data, and prepared the survey for publication.

For additional information regarding this survey, please contact any BLS regional office at the address and telephone number listed on the back cover of this bulletin. You may also write to the Bureau of Labor Statistics at: Division of Compensation Data Analysis and Planning,

2 Massachusetts Avenue, NE, Room 4175, Washington, DC 20212-0001, or call (202) 691-6199, or send e-mail to [ocltinfo@bls.gov](mailto:ocltinfo@bls.gov).

The data contained in this bulletin are also available at <http://www.bls.gov/ncs/ocs/compub.htm>, the BLS Internet site. Data are in three formats: An ASCII file containing the published table formats; an ASCII file containing positional columns of data for manipulation as a data base or spreadsheet; and a Portable Document Format (PDF) file containing the entire bulletin.

Results of earlier surveys of this area are also available from BLS regional offices, the Division of Compensation Data Analysis and Planning, or at the BLS Internet site.

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# Introduction

The tables in this bulletin summarize the NCS results for the Philadelphia–Wilmington–Atlantic City, PA–NJ–DE–MD, metropolitan area. Data were collected between June 2002 and July 2003; the average reference month is December 2002. Tabulations provide information on earnings of workers in a variety of occupations and at different work levels. Also contained in this bulletin are information on the program, a technical note describing survey procedures, and several appendixes with detailed information on occupational classifications and the occupational leveling methodology.

## NCS products

The Bureau's National Compensation Survey provides data on occupational wages and employee benefits for localities, broad geographic regions, and the Nation as a whole. The Employment Cost Index, a quarterly measure of the change in employer costs for wages and benefits, is derived from the NCS. Another product, Employer Costs for Employee Compensation, measures employers' average hourly costs for total compensation, that is, wages and benefits. Still another NCS product measures the incidence of benefit plans and their provisions. This bulletin is limited to data on occupational wages and salaries.

## About the tables

The tables that follow present data on straight-time occupational earnings, which include wages and salaries, incentive pay, cost-of-living adjustments, and hazard pay. These earnings exclude premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. About 480 detailed occupations are used to describe all occupations in the civilian nonfarm economy (excluding the Federal Government and private households). Data are not shown for any occupations if they would raise concerns about the confidentiality of the survey respondents or if the data are insufficient to support reliable estimates.

Table 1–1 presents an overview of all tables in this bulletin. Mean hourly earnings, weekly hours, and relative standard errors are given for all industries, private industry, and State and local government for selected worker and establishment characteristics. The worker characteristics include major occupational group, full-time or part-time status, union or nonunion status, and time or incentive pay.

Establishment characteristics include goods and service producing and size of establishment.

Table 2–1 presents estimates of mean hourly earnings, and the relative standard errors associated with them, for detailed occupations within all industries, private industry, and State and local government. Table 2–2 presents the same type of information for full-time workers only. Table 2–3 provides similar data for workers designated as part-time.

Table 3–1 provides mean weekly earnings data, with relative standard errors, and weekly hours for full-time employees in specific occupations across all industries, private industry, and State and local government. Table 3–2 provides annual earnings, relative standard errors, and annual hours for full-time employees in specific occupations.

Table 4–1 provides mean hourly earnings data by work level for occupational groups and for detailed occupations. Separate data are also shown for private industry and government workers. Table 4–2 provides work level data for full-time workers. Table 4–3 provides similar data for workers designated as part-time.

Table 5–1 presents mean hourly earnings data for selected worker characteristics by major occupational groups. The worker characteristics include full-time or part-time designation, union or nonunion status, and time or incentive pay. Table 5–2 presents mean hourly earnings data for major industry divisions by occupational groups; these estimates are limited to the private sector. Table 5–3 presents mean hourly earnings data for establishment employment sizes by major occupational groups within the private sector.

Tables 6–1 through 6–5 present hourly wage percentiles that describe the distribution of hourly earnings for individual workers within each published occupation. Data are provided for the 10th, 25th, 50th, 75th, and 90th percentiles for detailed occupations within all industries, private industry, State and local government, full-time workers, and part-time workers. These iterations correspond to those presented in tables 2–1, 2–2, and 2–3.

Appendix table 1 provides the number of workers represented by the survey by major occupational group. The employment estimates relate to all employers in the area, rather than just to those surveyed.

Table 1-1. Summary: Mean hourly earnings<sup>1</sup> and weekly hours by selected characteristics, private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002

Worker and establishment characteristics	Total			Private industry			State and local government		
	Hourly earnings		Mean weekly hours <sup>3</sup>	Hourly earnings		Mean weekly hours <sup>3</sup>	Hourly earnings		Mean weekly hours <sup>3</sup>
	Mean	Relative error <sup>2</sup> (percent)		Mean	Relative error <sup>2</sup> (percent)		Mean	Relative error <sup>2</sup> (percent)	
<b>Total</b> .....	\$20.64	2.0	35.7	\$19.89	2.5	35.7	\$23.98	2.3	35.5
<b>Worker characteristics:<sup>4</sup></b>									
White-collar occupations <sup>5</sup> .....	24.61	2.2	35.7	23.92	2.8	36.0	27.63	1.7	34.5
Professional specialty and technical .....	30.66	2.9	35.7	29.58	3.9	36.2	33.81	2.5	34.4
Executive, administrative, and managerial .....	31.77	6.9	39.4	31.81	8.1	39.9	31.58	6.3	36.8
Sales .....	17.34	8.0	30.8	17.41	8.1	30.7	-	-	-
Administrative support .....	14.93	1.3	35.7	14.97	1.6	36.2	14.74	1.8	33.5
Blue-collar occupations <sup>5</sup> .....	17.46	2.8	38.1	17.36	3.1	38.0	18.35	2.5	38.9
Precision production, craft, and repair .....	21.31	3.7	39.6	21.51	4.2	39.6	19.92	1.6	39.5
Machine operators, assemblers, and inspectors .....	15.67	5.2	39.2	15.66	5.3	39.2	-	-	-
Transportation and material moving .....	16.86	6.4	37.7	16.64	7.5	37.7	18.44	4.5	37.8
Handlers, equipment cleaners, helpers, and laborers .....	14.07	5.5	35.7	13.74	6.4	35.3	16.20	4.1	39.2
Service occupations <sup>5</sup> .....	12.63	2.8	33.1	10.19	3.1	32.1	19.08	4.1	36.1
Full time .....	21.60	2.1	38.8	20.87	2.7	39.3	24.63	2.2	37.1
Part time .....	12.05	3.4	20.6	12.04	3.3	20.7	12.07	18.9	19.4
Union .....	20.75	2.7	36.6	18.21	3.6	37.1	24.23	2.4	35.9
Nonunion .....	20.58	2.7	35.2	20.45	2.9	35.3	22.90	1.6	33.5
Time .....	20.55	2.1	35.5	19.74	2.6	35.5	23.98	2.3	35.5
Incentive .....	23.03	9.0	39.8	23.03	9.0	39.8	-	-	-
<b>Establishment characteristics:</b>									
Goods producing .....	( <sup>6</sup> )	( <sup>6</sup> )	( <sup>6</sup> )	-	-	-	( <sup>6</sup> )	( <sup>6</sup> )	( <sup>6</sup> )
Service producing .....	( <sup>6</sup> )	( <sup>6</sup> )	( <sup>6</sup> )	-	-	-	( <sup>6</sup> )	( <sup>6</sup> )	( <sup>6</sup> )
50-99 workers <sup>7</sup> .....	16.80	3.5	35.0	16.73	3.7	35.0	19.00	3.3	35.2
100-499 workers .....	19.32	3.7	35.6	18.79	4.2	35.7	25.18	3.8	34.1
500 workers or more .....	23.30	2.1	36.0	23.01	3.0	36.1	23.89	2.2	35.8

<sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

<sup>2</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

<sup>3</sup> Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>4</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Union workers are those whose wages are determined through collective bargaining. Wages of time workers are based solely on

hourly rate or salary; incentive workers are those whose wages are at least partially based on productivity payments such as piece rates, commissions, and production bonuses.

<sup>5</sup> A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>6</sup> Classification of establishments into goods-producing and service-producing industries applies to private industry only.

<sup>7</sup> Establishments classified with 50-99 workers may contain establishments with fewer than 50 due to staff reductions between survey sampling and collection.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria.

Table 2-1. Mean hourly earnings,<sup>1</sup> all workers:<sup>2</sup> Selected occupations, private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002

Occupation <sup>3</sup>	Total		Private industry		State and local government	
	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)
<b>All</b> .....	\$20.64	2.0	\$19.89	2.5	\$23.98	2.3
All excluding sales .....	20.88	2.2	20.11	2.8	24.03	2.2
<b>White collar</b> .....	24.61	2.2	23.92	2.8	27.63	1.7
White collar excluding sales .....	25.56	2.4	24.98	3.1	27.76	1.7
<b>Professional specialty and technical</b> .....	30.66	2.9	29.58	3.9	33.81	2.5
Professional specialty .....	32.57	2.5	31.60	3.8	34.74	1.6
Engineers, architects, and surveyors .....	35.66	5.3	36.55	5.7	—	—
Electrical and electronic engineers .....	36.81	5.9	36.81	5.9	—	—
Mechanical engineers .....	37.13	7.1	37.13	7.1	—	—
Engineers, n.e.c. ....	32.97	9.8	33.41	10.3	—	—
Mathematical and computer scientists .....	32.98	5.5	32.98	5.5	—	—
Computer systems analysts and scientists .....	32.93	6.4	32.93	6.4	—	—
Natural scientists .....	37.59	7.8	38.31	8.3	—	—
Biological and life scientists .....	35.33	8.1	35.70	10.0	—	—
Health related .....	28.97	2.9	28.58	2.5	34.57	18.0
Physicians .....	38.14	14.0	39.55	14.4	—	—
Registered nurses .....	27.62	2.0	27.21	1.1	34.11	16.7
Pharmacists .....	35.69	6.9	35.81	7.0	—	—
Teachers, college and university .....	56.71	33.8	62.08	46.3	44.59	6.9
Other post-secondary teachers .....	71.18	35.1	—	—	44.41	4.9
Teachers, except college and university .....	34.51	1.5	21.75	9.7	37.13	1.8
Elementary school teachers .....	37.35	.5	22.68	8.2	38.81	.0
Secondary school teachers .....	38.33	5.1	—	—	39.13	6.1
Teachers, special education .....	32.06	3.4	—	—	32.70	3.8
Teachers, n.e.c. ....	24.57	16.7	18.06	28.6	29.26	4.0
Vocational and educational counselors .....	25.11	17.9	—	—	—	—
Librarians, archivists, and curators .....	—	—	—	—	—	—
Social scientists and urban planners .....	28.00	6.0	26.76	4.8	—	—
Psychologists .....	27.06	4.9	—	—	—	—
Social, recreation, and religious workers .....	19.72	8.2	16.58	12.2	22.33	4.8
Social workers .....	19.50	9.5	15.96	10.7	22.91	5.4
Lawyers and judges .....	—	—	—	—	—	—
Writers, authors, entertainers, athletes, and professionals, n.e.c. ....	25.43	9.8	25.69	10.6	—	—
Editors and reporters .....	18.85	17.9	18.85	17.9	—	—
Technical .....	23.92	3.6	24.29	3.8	19.00	2.9
Clinical laboratory technologists and technicians .....	16.06	3.6	16.06	3.6	—	—
Radiological technicians .....	27.21	.6	27.21	.6	—	—
Licensed practical nurses .....	19.81	2.8	19.78	3.1	20.14	2.1
Health technologists and technicians, n.e.c. ....	17.36	6.1	17.49	6.2	—	—
Electrical and electronic technicians .....	21.92	7.4	21.95	7.6	—	—
Engineering technicians, n.e.c. ....	22.20	9.0	23.08	11.3	—	—
Chemical technicians .....	21.62	4.4	21.62	4.4	—	—
Computer programmers .....	26.38	5.4	—	—	—	—
Technical and related, n.e.c. ....	28.71	30.3	—	—	—	—
<b>Executive, administrative, and managerial</b> .....	31.77	6.9	31.81	8.1	31.58	6.3
Executives, administrators, and managers .....	38.04	5.5	38.47	6.6	35.96	3.2
Administrators and officials, public administration .....	29.56	3.1	—	—	29.56	3.1
Financial managers .....	40.03	1.8	40.09	2.0	—	—
Managers, marketing, advertising, and public relations .....	43.25	12.4	43.42	12.5	—	—
Administrators, education and related fields .....	38.98	8.2	33.42	23.1	41.50	6.2
Managers, medicine and health .....	37.33	17.5	37.46	18.6	—	—
Managers, food servicing and lodging establishments .....	28.59	9.5	25.63	12.8	—	—
Managers, service organizations, n.e.c. ....	27.75	10.3	27.71	14.2	—	—
Managers and administrators, n.e.c. ....	39.66	11.1	39.66	11.1	—	—
Management related .....	23.55	10.3	23.54	11.7	23.58	4.1
Accountants and auditors .....	26.38	11.0	27.03	12.3	—	—
Other financial officers .....	30.46	13.7	31.18	14.2	—	—
Management analysts .....	33.35	10.2	—	—	—	—
Personnel, training, and labor relations specialists .....	22.05	10.9	21.17	11.9	—	—

See footnotes at end of table.

Table 2-1. Mean hourly earnings,<sup>1</sup> all workers:<sup>2</sup> Selected occupations, private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002 — Continued

Occupation <sup>3</sup>	Total		Private industry		State and local government	
	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)
<b>White collar</b> –Continued						
<b>Executive, administrative, and managerial</b> –Continued						
Management related –Continued						
Purchasing agents and buyers, n.e.c. ....	\$25.53	12.9	\$25.53	12.9	–	–
Management related, n.e.c. ....	19.41	19.6	19.39	21.4	–	–
<b>Sales</b> .....	17.34	8.0	17.41	8.1	–	–
Supervisors, sales .....	27.39	21.0	27.39	21.0	–	–
Securities and financial services sales .....	39.43	19.6	39.43	19.6	–	–
Sales workers, motor vehicles and boats .....	18.94	21.2	18.94	21.2	–	–
Sales workers, apparel .....	7.60	5.8	7.60	5.8	–	–
Sales workers, other commodities .....	14.73	21.7	14.73	21.7	–	–
Cashiers .....	10.79	5.8	10.76	6.1	–	–
<b>Administrative support, including clerical</b> .....	14.93	1.3	14.97	1.6	\$14.74	1.8
Supervisors, financial records processing .....	22.60	3.4	22.60	3.4	–	–
Computer operators .....	15.07	2.8	15.16	3.0	–	–
Secretaries .....	16.20	3.6	15.98	3.8	16.87	8.9
Typists .....	13.52	4.0	–	–	13.98	.7
Hotel clerks .....	10.88	2.1	10.88	2.1	–	–
Receptionists .....	11.66	7.1	11.62	7.4	–	–
Information clerks, n.e.c. ....	14.42	10.9	14.42	11.1	–	–
Order clerks .....	17.55	8.3	17.55	8.3	–	–
Library clerks .....	13.41	12.1	–	–	13.71	12.9
Records clerks, n.e.c. ....	14.84	7.5	15.01	8.9	–	–
Bookkeepers, accounting and auditing clerks .....	13.93	5.0	13.81	5.3	15.64	9.7
Payroll and timekeeping clerks .....	15.14	1.8	15.14	1.8	–	–
Billing clerks .....	13.16	5.3	13.16	5.3	–	–
Telephone operators .....	14.86	11.4	15.09	15.6	–	–
Mail clerks, except postal service .....	11.67	4.1	11.27	2.5	–	–
Traffic, shipping and receiving clerks .....	12.99	7.7	12.99	7.7	–	–
Stock and inventory clerks .....	13.80	6.5	13.88	6.9	–	–
Investigators and adjusters, except insurance .....	17.14	6.6	17.14	6.6	–	–
General office clerks .....	14.56	5.9	14.20	7.9	15.27	9.4
Data entry keyers .....	13.04	6.5	13.04	6.5	–	–
Statistical clerks .....	16.81	12.8	16.81	12.8	–	–
Teachers' aides .....	11.43	10.4	–	–	11.16	11.3
Administrative support, n.e.c. ....	14.66	4.9	14.35	6.2	15.30	6.1
<b>Blue collar</b> .....	17.46	2.8	17.36	3.1	18.35	2.5
<b>Precision production, craft, and repair</b> .....	21.31	3.7	21.51	4.2	19.92	1.6
Automobile mechanics .....	21.79	2.9	–	–	–	–
Bus, truck, and stationary engine mechanics .....	20.21	3.8	–	–	–	–
Electronic repairers, communications and industrial equipment .....	23.76	6.2	23.76	6.2	–	–
Mechanics and repairers, n.e.c. ....	19.45	3.3	19.75	3.6	–	–
Carpenters .....	24.72	7.9	–	–	–	–
Electricians .....	21.12	8.5	21.82	9.7	–	–
Supervisors, production .....	25.15	7.3	25.15	7.3	–	–
Electrical and electronic equipment assemblers ..	12.87	12.0	12.87	12.0	–	–
Inspectors, testers, and graders .....	16.57	11.0	16.57	11.0	–	–
<b>Machine operators, assemblers, and inspectors</b> .....	15.67	5.2	15.66	5.3	–	–
Textile sewing machine operators .....	9.35	5.3	9.30	5.5	–	–
Mixing and blending machine operators .....	20.44	8.2	20.44	8.2	–	–
Painting and paint spraying machine operators ...	15.87	10.1	15.87	10.1	–	–
Miscellaneous machine operators, n.e.c. ....	17.01	4.2	17.01	4.2	–	–
Assemblers .....	17.93	1.9	17.93	1.9	–	–
<b>Transportation and material moving</b> .....	16.86	6.4	16.64	7.5	18.44	4.5
Truck drivers .....	17.27	4.5	17.29	4.7	–	–
Industrial truck and tractor equipment operators ..	17.42	9.0	17.42	9.0	–	–

See footnotes at end of table.

Table 2-1. Mean hourly earnings,<sup>1</sup> all workers:<sup>2</sup> Selected occupations, private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002 — Continued

Occupation <sup>3</sup>	Total		Private industry		State and local government	
	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)
<b>Blue collar</b> —Continued						
<b>Handlers, equipment cleaners, helpers, and laborers</b>	\$14.07	5.5	\$13.74	6.4	\$16.20	4.1
Groundskeepers and gardeners, except farm .....	12.63	10.4	11.72	11.4	—	—
Supervisors, handlers, equipment cleaners, and laborers, n.e.c. ....	19.82	14.4	—	—	—	—
Construction laborers .....	18.74	5.1	—	—	—	—
Stock handlers and baggers .....	11.31	12.0	11.31	12.1	—	—
Freight, stock, and material handlers, n.e.c. ....	16.90	7.4	16.90	7.4	—	—
Vehicle washers and equipment cleaners .....	11.92	11.7	—	—	—	—
Hand packers and packagers .....	11.13	13.5	11.13	13.5	—	—
Laborers, except construction, n.e.c. ....	12.91	11.5	11.65	15.5	—	—
<b>Service</b> .....	12.63	2.8	10.19	3.1	19.08	4.1
<b>Protective service</b> .....	18.47	8.8	10.67	5.5	22.52	4.5
Supervisors, police and detectives .....	28.25	5.1	—	—	28.95	4.7
Supervisors, guards .....	25.45	7.8	—	—	—	—
Police and detectives, public service .....	23.61	2.6	—	—	23.73	2.7
Sheriffs, bailiffs, and other law enforcement officers .....	18.93	3.4	—	—	18.93	3.4
Correctional institution officers .....	16.98	7.8	—	—	18.55	5.7
Guards and police, except public service .....	10.86	6.1	10.42	4.1	—	—
<b>Food service</b> .....	8.57	7.1	8.02	6.9	12.92	9.6
Waiters, waitresses, and bartenders .....	5.25	17.1	5.25	17.1	—	—
Bartenders .....	5.30	29.8	5.30	29.8	—	—
Waiters and waitresses .....	4.29	19.2	4.29	19.2	—	—
Waiters'/Waitresses' assistants .....	8.20	7.0	8.20	7.0	—	—
Other food service .....	10.24	3.4	9.70	3.3	12.92	9.6
Supervisors, food preparation and service .....	14.23	2.6	14.17	2.5	—	—
Cooks .....	12.38	6.1	12.16	6.5	—	—
Food counter, fountain, and related .....	8.15	7.4	7.75	7.0	—	—
Kitchen workers, food preparation .....	11.55	12.3	11.23	16.1	—	—
Food preparation, n.e.c. ....	9.30	5.6	8.39	2.7	13.23	17.2
<b>Health service</b> .....	11.43	4.4	10.65	3.1	15.43	6.9
Health aides, except nursing .....	12.40	5.8	11.81	2.3	—	—
Nursing aides, orderlies and attendants .....	11.20	4.5	10.35	2.3	15.36	8.0
<b>Cleaning and building service</b> .....	10.95	4.8	10.21	4.2	13.69	4.2
Maids and housemen .....	10.03	3.5	10.03	3.5	—	—
Janitors and cleaners .....	11.25	7.0	10.25	6.6	13.70	4.3
<b>Personal service</b> .....	12.42	3.9	12.53	4.0	11.23	15.6
Supervisors, personal service .....	20.58	2.7	20.58	2.7	—	—
Attendants, amusement, and recreation facilities .....	7.49	5.2	7.49	5.2	—	—
Welfare service aides .....	11.46	11.2	10.23	4.5	—	—
Early childhood teachers' assistants .....	8.71	11.9	8.71	11.9	—	—
Child care workers, n.e.c. ....	10.81	1.8	10.92	.3	—	—
Service, n.e.c. ....	9.62	8.0	10.02	8.3	—	—

<sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

<sup>2</sup> All workers include full-time and part-time workers.

<sup>3</sup> A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>4</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.



Table 2-2. Mean hourly earnings,<sup>1</sup> full-time workers:<sup>2</sup> Selected occupations, private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002

Occupation <sup>3</sup>	Total		Private industry		State and local government	
	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)
<b>All</b> .....	\$21.60	2.1	\$20.87	2.7	\$24.63	2.2
All excluding sales .....	21.66	2.3	20.88	2.9	24.69	2.1
<b>White collar</b> .....	25.56	2.2	24.89	2.8	28.33	1.8
White collar excluding sales .....	26.07	2.4	25.42	3.1	28.47	1.8
<b>Professional specialty and technical</b> .....	31.04	3.1	29.96	4.2	34.00	2.5
Professional specialty .....	32.93	2.7	32.01	4.1	34.85	2.0
Engineers, architects, and surveyors .....	35.66	5.3	36.55	5.7	—	—
Electrical and electronic engineers .....	36.81	5.9	36.81	5.9	—	—
Mechanical engineers .....	37.13	7.1	37.13	7.1	—	—
Engineers, n.e.c. ....	32.97	9.8	33.41	10.3	—	—
Mathematical and computer scientists .....	33.33	5.1	33.33	5.1	—	—
Computer systems analysts and scientists .....	33.31	5.9	33.31	5.9	—	—
Natural scientists .....	37.59	7.8	38.31	8.3	—	—
Biological and life scientists .....	35.33	8.1	35.70	10.0	—	—
Health related .....	29.12	3.5	28.65	3.1	34.69	18.0
Physicians .....	38.14	14.0	39.55	14.4	—	—
Registered nurses .....	27.66	2.4	27.15	1.0	34.28	16.8
Teachers, college and university .....	57.88	33.0	63.84	45.0	44.84	7.0
Other post-secondary teachers .....	74.14	31.8	—	—	44.70	5.0
Teachers, except college and university .....	34.69	1.8	21.82	10.4	37.33	2.6
Elementary school teachers .....	37.31	.5	22.68	8.2	38.81	.0
Secondary school teachers .....	38.43	5.3	—	—	39.19	6.2
Teachers, special education .....	32.86	5.4	—	—	33.72	6.4
Teachers, n.e.c. ....	24.57	17.0	17.84	29.5	29.27	4.1
Vocational and educational counselors .....	25.21	18.5	—	—	—	—
Librarians, archivists, and curators .....	—	—	—	—	—	—
Social scientists and urban planners .....	28.14	6.3	—	—	—	—
Social, recreation, and religious workers .....	20.13	7.0	17.25	10.5	22.33	4.8
Social workers .....	19.99	8.2	16.65	8.9	22.91	5.4
Lawyers and judges .....	—	—	—	—	—	—
Writers, authors, entertainers, athletes, and professionals, n.e.c. ....	25.42	9.8	25.69	10.6	—	—
Editors and reporters .....	18.85	17.9	18.85	17.9	—	—
Technical .....	24.25	4.0	24.59	4.2	19.66	4.2
Radiological technicians .....	28.18	2.0	28.18	2.0	—	—
Licensed practical nurses .....	20.04	3.7	20.02	4.2	—	—
Health technologists and technicians, n.e.c. ....	17.54	6.0	17.54	6.0	—	—
Electrical and electronic technicians .....	21.92	7.4	21.95	7.6	—	—
Engineering technicians, n.e.c. ....	22.20	9.0	23.08	11.3	—	—
Chemical technicians .....	21.62	4.4	21.62	4.4	—	—
Technical and related, n.e.c. ....	31.45	25.4	—	—	—	—
<b>Executive, administrative, and managerial</b> .....	31.89	6.9	31.90	8.1	31.81	5.7
Executives, administrators, and managers .....	38.17	5.5	38.54	6.6	36.38	3.9
Administrators and officials, public administration .....	29.56	3.1	—	—	29.56	3.1
Financial managers .....	40.03	1.8	40.09	2.0	—	—
Managers, marketing, advertising, and public relations .....	43.25	12.4	43.42	12.5	—	—
Administrators, education and related fields .....	38.98	8.2	33.42	23.1	41.50	6.2
Managers, medicine and health .....	38.60	16.4	38.82	17.6	—	—
Managers, food servicing and lodging establishments .....	28.59	9.5	25.63	12.8	—	—
Managers, service organizations, n.e.c. ....	27.75	10.3	27.71	14.2	—	—
Managers and administrators, n.e.c. ....	39.66	11.1	39.66	11.1	—	—
Management related .....	23.40	10.0	23.37	11.3	23.58	4.1
Accountants and auditors .....	25.66	10.0	26.23	11.5	—	—
Other financial officers .....	30.46	13.7	31.18	14.2	—	—
Management analysts .....	33.35	10.2	—	—	—	—
Personnel, training, and labor relations specialists .....	22.05	10.9	21.17	11.9	—	—
Purchasing agents and buyers, n.e.c. ....	25.53	12.9	25.53	12.9	—	—
Management related, n.e.c. ....	19.34	19.9	19.31	21.8	—	—

See footnotes at end of table.

Table 2-2. Mean hourly earnings,<sup>1</sup> full-time workers:<sup>2</sup> Selected occupations, private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002 — Continued

Occupation <sup>3</sup>	Total		Private industry		State and local government	
	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)
<b>White collar –Continued</b>						
<b>Sales</b> .....	\$20.57	8.2	\$20.72	8.3	–	–
Supervisors, sales .....	27.44	21.2	27.44	21.2	–	–
Securities and financial services sales .....	39.43	19.6	39.43	19.6	–	–
Sales, other business services .....	14.44	20.8	14.44	20.8	–	–
Sales workers, motor vehicles and boats .....	18.94	21.2	18.94	21.2	–	–
Sales workers, other commodities .....	21.37	21.6	21.37	21.6	–	–
Cashiers .....	12.04	5.5	12.07	5.8	–	–
<b>Administrative support, including clerical</b> .....	15.25	1.5	15.25	1.8	\$15.26	1.2
Supervisors, financial records processing .....	22.60	3.4	22.60	3.4	–	–
Computer operators .....	15.21	3.2	15.21	3.2	–	–
Secretaries .....	16.27	3.7	16.06	4.0	16.88	9.0
Typists .....	13.52	4.0	–	–	13.98	.7
Hotel clerks .....	10.88	2.1	10.88	2.1	–	–
Receptionists .....	11.73	8.1	11.68	8.5	–	–
Order clerks .....	17.86	8.6	17.86	8.6	–	–
Library clerks .....	15.21	7.1	–	–	–	–
Records clerks, n.e.c. ....	14.84	7.5	15.01	8.9	–	–
Bookkeepers, accounting and auditing clerks .....	13.96	5.1	13.84	5.4	15.64	9.7
Payroll and timekeeping clerks .....	15.14	1.8	15.14	1.8	–	–
Billing clerks .....	12.89	4.8	12.89	4.8	–	–
Mail clerks, except postal service .....	12.23	4.4	11.71	1.6	–	–
Traffic, shipping and receiving clerks .....	13.03	7.8	13.03	7.8	–	–
Stock and inventory clerks .....	13.82	6.6	13.89	6.9	–	–
Investigators and adjusters, except insurance .....	17.57	7.3	17.57	7.3	–	–
General office clerks .....	15.04	7.0	14.87	10.1	15.29	9.6
Data entry keyers .....	13.39	7.6	13.39	7.6	–	–
Statistical clerks .....	16.80	13.0	16.80	13.0	–	–
Teachers' aides .....	12.01	9.4	–	–	–	–
Administrative support, n.e.c. ....	15.04	5.6	14.82	8.6	15.32	6.0
<b>Blue collar</b> .....	17.87	2.7	17.80	3.0	18.40	2.4
<b>Precision production, craft, and repair</b> .....	21.29	3.7	21.49	4.2	19.93	1.6
Automobile mechanics .....	21.79	2.9	–	–	–	–
Bus, truck, and stationary engine mechanics .....	20.21	3.8	–	–	–	–
Electronic repairers, communications and industrial equipment .....	23.10	6.0	23.10	6.0	–	–
Mechanics and repairers, n.e.c. ....	19.45	3.3	19.75	3.6	–	–
Electricians .....	21.12	8.5	21.82	9.7	–	–
Supervisors, production .....	25.15	7.3	25.15	7.3	–	–
Electrical and electronic equipment assemblers ..	12.87	12.0	12.87	12.0	–	–
Inspectors, testers, and graders .....	16.57	11.0	16.57	11.0	–	–
<b>Machine operators, assemblers, and inspectors</b> .....	15.69	5.2	15.69	5.2	–	–
Textile sewing machine operators .....	9.35	5.3	9.30	5.5	–	–
Mixing and blending machine operators .....	20.44	8.2	20.44	8.2	–	–
Painting and paint spraying machine operators ...	15.87	10.1	15.87	10.1	–	–
Miscellaneous machine operators, n.e.c. ....	17.01	4.2	17.01	4.2	–	–
Assemblers .....	17.97	2.0	17.97	2.0	–	–
<b>Transportation and material moving</b> .....	17.47	5.1	17.30	6.0	18.60	3.7
Truck drivers .....	17.27	4.5	17.29	4.7	–	–
Industrial truck and tractor equipment operators ..	17.42	9.0	17.42	9.0	–	–
<b>Handlers, equipment cleaners, helpers, and laborers</b> .....	14.76	5.6	14.51	6.6	16.20	4.1
Groundskeepers and gardeners, except farm .....	12.77	12.7	11.63	15.1	–	–
Supervisors, handlers, equipment cleaners, and laborers, n.e.c. ....	19.82	14.4	–	–	–	–
Construction laborers .....	18.74	5.1	–	–	–	–
Stock handlers and baggers .....	13.43	11.2	13.44	11.2	–	–

See footnotes at end of table.

Table 2-2. Mean hourly earnings,<sup>1</sup> full-time workers:<sup>2</sup> Selected occupations, private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002 — Continued

Occupation <sup>3</sup>	Total		Private industry		State and local government	
	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)
<b>Blue collar</b> —Continued						
<b>Handlers, equipment cleaners, helpers, and laborers</b>						
—Continued						
Freight, stock, and material handlers, n.e.c. ....	\$18.67	7.0	\$18.67	7.0	—	—
Vehicle washers and equipment cleaners .....	11.92	11.7	—	—	—	—
Hand packers and packagers .....	11.13	13.5	11.13	13.5	—	—
Laborers, except construction, n.e.c. ....	13.38	11.3	12.12	15.5	—	—
<b>Service</b> .....	13.55	2.7	10.73	2.7	\$19.87	4.5
Protective service .....	18.92	8.7	10.63	5.6	22.89	4.5
Supervisors, police and detectives .....	28.25	5.1	—	—	28.95	4.7
Supervisors, guards .....	25.45	7.8	—	—	—	—
Police and detectives, public service .....	23.61	2.6	—	—	23.73	2.7
Sheriffs, bailiffs, and other law enforcement officers .....	18.93	3.4	—	—	18.93	3.4
Correctional institution officers .....	16.98	7.8	—	—	18.55	5.7
Guards and police, except public service .....	10.75	5.7	10.19	2.2	—	—
Food service .....	9.35	6.7	8.82	6.1	13.83	7.4
Waiters, waitresses, and bartenders .....	5.79	8.3	5.79	8.3	—	—
Bartenders .....	6.26	28.1	6.26	28.1	—	—
Waiters and waitresses .....	4.44	8.9	4.44	8.9	—	—
Waiters'/Waitresses' assistants .....	8.42	7.7	8.42	7.7	—	—
Other food service .....	11.14	5.6	10.62	5.4	13.83	7.4
Supervisors, food preparation and service .....	14.53	2.5	14.48	2.3	—	—
Cooks .....	12.43	6.0	12.20	6.5	—	—
Kitchen workers, food preparation .....	12.35	11.6	—	—	—	—
Food preparation, n.e.c. ....	10.15	9.6	9.21	5.6	14.28	13.4
Health service .....	11.68	5.5	10.67	4.3	15.56	6.9
Health aides, except nursing .....	13.26	7.9	12.48	3.6	—	—
Nursing aides, orderlies and attendants .....	11.39	5.6	10.26	2.8	15.44	7.9
Cleaning and building service .....	11.38	3.3	10.62	2.7	13.87	3.5
Maids and housemen .....	10.03	3.6	10.03	3.7	—	—
Janitors and cleaners .....	11.92	4.7	10.93	4.4	13.89	3.6
Personal service .....	13.51	4.7	13.45	5.0	—	—
Supervisors, personal service .....	20.58	2.7	20.58	2.7	—	—
Attendants, amusement, and recreation facilities .....	7.79	4.5	7.79	4.5	—	—
Welfare service aides .....	12.13	11.3	10.46	5.9	—	—
Child care workers, n.e.c. ....	11.17	2.6	10.96	.0	—	—
Service, n.e.c. ....	11.83	4.2	11.66	4.5	—	—

<sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

<sup>2</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>3</sup> A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>4</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

Table 2-3. Mean hourly earnings,<sup>1</sup> part-time workers:<sup>2</sup> Selected occupations, private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002

Occupation <sup>3</sup>	Total		Private industry		State and local government	
	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)
<b>All</b> .....	\$12.05	3.4	\$12.04	3.3	\$12.07	18.9
All excluding sales .....	12.82	3.8	12.92	3.7	12.07	18.9
<b>White collar</b> .....	14.73	4.4	14.84	4.2	13.79	23.9
White collar excluding sales .....	18.12	4.3	18.93	4.1	13.79	23.9
<b>Professional specialty and technical</b> .....	24.82	4.3	24.85	3.2	24.54	38.0
Professional specialty .....	26.64	5.4	26.47	4.2	28.38	37.2
Mathematical and computer scientists .....	-	-	-	-	-	-
Health related .....	28.22	2.4	28.24	2.4	-	-
Registered nurses .....	27.44	3.0	27.46	3.0	-	-
Teachers, college and university .....	27.67	2.4	27.07	.7	-	-
Teachers, except college and university .....	26.79	38.4	17.76	25.2	28.36	41.1
Teachers, n.e.c. ....	24.58	5.0	-	-	-	-
Social scientists and urban planners .....	-	-	-	-	-	-
Social, recreation, and religious workers .....	-	-	-	-	-	-
Writers, authors, entertainers, athletes, and professionals, n.e.c. ....	-	-	-	-	-	-
Technical .....	19.81	6.0	20.50	5.3	-	-
Licensed practical nurses .....	19.17	1.2	19.19	1.2	-	-
<b>Executive, administrative, and managerial</b> .....	25.47	21.5	-	-	-	-
Executives, administrators, and managers .....	-	-	-	-	-	-
Management related .....	-	-	-	-	-	-
<b>Sales</b> .....	8.41	4.0	8.41	4.0	-	-
Sales workers, apparel .....	7.21	3.4	7.21	3.4	-	-
Sales workers, other commodities .....	8.04	9.9	8.04	9.9	-	-
Cashiers .....	9.08	6.6	9.08	6.6	-	-
<b>Administrative support, including clerical</b> .....	12.02	4.6	12.33	4.6	10.95	13.3
Secretaries .....	14.01	4.6	-	-	-	-
Receptionists .....	11.09	2.0	-	-	-	-
General office clerks .....	12.16	6.8	12.14	6.9	-	-
Teachers' aides .....	10.65	15.4	-	-	10.65	15.4
Administrative support, n.e.c. ....	13.68	8.5	13.69	8.5	-	-
<b>Blue collar</b> .....	11.37	10.5	11.33	10.9	-	-
<b>Precision production, craft, and repair</b> .....	-	-	-	-	-	-
<b>Machine operators, assemblers, and inspectors</b> .....	-	-	-	-	-	-
<b>Transportation and material moving</b> .....	-	-	-	-	-	-
<b>Handlers, equipment cleaners, helpers, and laborers</b> .....	9.22	10.5	9.22	10.5	-	-
<b>Service</b> .....	8.51	5.1	8.34	5.8	9.84	6.6
Protective service .....	10.95	11.3	11.04	16.3	-	-
Guards and police, except public service .....	11.43	15.9	11.44	16.2	-	-
Food service .....	6.62	13.3	6.05	15.0	10.89	2.0
Waiters, waitresses, and bartenders .....	3.97	38.4	3.97	38.4	-	-
Waiters and waitresses .....	4.03	42.7	4.03	42.7	-	-
Other food service .....	7.99	7.4	7.36	7.4	10.89	2.0
Food counter, fountain, and related .....	7.87	9.9	-	-	-	-
Food preparation, n.e.c. ....	7.56	9.5	6.70	9.7	-	-
Health service .....	10.61	2.0	10.61	2.0	-	-
Health aides, except nursing .....	10.68	3.1	10.68	3.2	-	-
Nursing aides, orderlies and attendants .....	10.60	2.2	10.59	2.3	-	-

See footnotes at end of table.

Table 2-3. Mean hourly earnings,<sup>1</sup> part-time workers:<sup>2</sup> Selected occupations, private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002 — Continued

Occupation <sup>3</sup>	Total		Private industry		State and local government	
	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)	Mean	Relative error <sup>4</sup> (percent)
<b>Service</b> —Continued						
Cleaning and building service .....	\$8.35	7.6	\$8.25	7.6	—	—
Janitors and cleaners .....	8.09	6.8	7.95	6.3	—	—
Personal service .....	8.50	5.9	8.70	6.8	—	—
Attendants, amusement, and recreation facilities	5.72	7.1	5.72	7.1	—	—
Service, n.e.c. ....	7.95	6.1	—	—	—	—

<sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

<sup>2</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>3</sup> A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>4</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

Table 3-1. Mean weekly earnings,<sup>1</sup> full-time workers:<sup>2</sup> Selected occupations, private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002

Occupation <sup>3</sup>	Total			Private industry			State and local government		
	Weekly earnings		Mean weekly hours <sup>5</sup>	Weekly earnings		Mean weekly hours <sup>5</sup>	Weekly earnings		Mean weekly hours <sup>5</sup>
	Mean	Relative error <sup>4</sup> (percent)		Mean	Relative error <sup>4</sup> (percent)		Mean	Relative error <sup>4</sup> (percent)	
All .....	\$839	2.2	38.8	\$819	2.7	39.3	\$915	2.8	37.1
All excluding sales .....	841	2.4	38.8	820	3.0	39.3	917	2.7	37.1
<b>White collar</b> .....	984	2.2	38.5	975	2.8	39.2	1,016	2.1	35.9
White collar excluding sales .....	1,001	2.4	38.4	996	3.1	39.2	1,021	2.2	35.8
<b>Professional specialty and technical</b> .....	1,173	3.0	37.8	1,164	4.1	38.9	1,195	2.0	35.2
Professional specialty .....	1,238	2.6	37.6	1,247	4.0	39.0	1,220	1.3	35.0
Engineers, architects, and surveyors .....	1,417	5.3	39.7	1,462	5.7	40.0	-	-	-
Electrical and electronic engineers .....	1,473	5.9	40.0	1,473	5.9	40.0	-	-	-
Mechanical engineers .....	1,485	7.1	40.0	1,485	7.1	40.0	-	-	-
Engineers, n.e.c. ....	1,319	9.8	40.0	1,336	10.3	40.0	-	-	-
Mathematical and computer scientists .....	1,308	5.2	39.2	1,308	5.2	39.2	-	-	-
Computer systems analysts and scientists .....	1,308	5.9	39.3	1,308	5.9	39.3	-	-	-
Natural scientists .....	1,438	7.5	38.3	1,476	7.9	38.5	-	-	-
Biological and life scientists ....	1,303	8.0	36.9	1,333	10.0	37.3	-	-	-
Health related .....	1,139	3.2	39.1	1,122	2.9	39.2	1,335	13.5	38.5
Physicians .....	1,523	12.1	39.9	1,529	13.3	38.7	-	-	-
Registered nurses .....	1,074	2.0	38.8	1,060	.9	39.0	1,241	15.5	36.2
Teachers, college and university	2,128	28.7	36.8	2,415	38.8	37.8	1,552	9.2	34.6
Other post-secondary teachers .....	2,710	30.0	36.6	-	-	-	1,645	5.4	36.8
Teachers, except college and university .....	1,200	1.7	34.6	811	10.7	37.1	1,274	.6	34.1
Elementary school teachers ...	1,242	1.7	33.3	834	7.6	36.8	1,279	1.5	33.0
Secondary school teachers ....	1,397	3.9	36.4	-	-	-	1,429	4.4	36.5
Teachers, special education ...	1,133	4.1	34.5	-	-	-	1,159	4.8	34.4
Teachers, n.e.c. ....	897	15.3	36.5	687	30.6	38.5	1,031	4.1	35.2
Vocational and educational counselors .....	963	16.8	38.2	-	-	-	-	-	-
Librarians, archivists, and curators .....	-	-	-	-	-	-	-	-	-
Social scientists and urban planners .....	1,082	6.4	38.4	-	-	-	-	-	-
Social, recreation, and religious workers .....	768	6.6	38.1	669	10.9	38.8	841	4.0	37.7
Social workers .....	756	7.9	37.8	646	9.8	38.8	847	5.5	37.0
Lawyers and judges .....	-	-	-	-	-	-	-	-	-
Writers, authors, entertainers, athletes, and professionals, n.e.c. ....	987	10.3	38.8	1,000	11.1	38.9	-	-	-
Editors and reporters .....	740	16.1	39.2	740	16.1	39.2	-	-	-
<b>Technical</b> .....	935	4.1	38.6	949	4.3	38.6	746	4.2	37.9
Radiological technicians .....	1,118	3.1	39.7	1,118	3.1	39.7	-	-	-
Licensed practical nurses .....	779	3.0	38.9	778	3.4	38.9	-	-	-
Health technologists and technicians, n.e.c. ....	689	5.2	39.3	689	5.2	39.3	-	-	-
Electrical and electronic technicians .....	874	7.4	39.9	876	7.5	39.9	-	-	-
Engineering technicians, n.e.c. ....	859	9.3	38.7	904	11.1	39.2	-	-	-
Chemical technicians .....	852	6.0	39.4	852	6.0	39.4	-	-	-
Technical and related, n.e.c. ...	1,236	26.5	39.3	-	-	-	-	-	-
<b>Executive, administrative, and managerial</b> .....	1,267	6.2	39.7	1,280	7.3	40.1	1,197	5.2	37.6
Executives, administrators, and managers .....	1,513	5.7	39.6	1,545	6.7	40.1	1,365	3.4	37.5

See footnotes at end of table.

Table 3-1. Mean weekly earnings,<sup>1</sup> full-time workers:<sup>2</sup> Selected occupations, private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002 — Continued

Occupation <sup>3</sup>	Total			Private industry			State and local government		
	Weekly earnings		Mean weekly hours <sup>5</sup>	Weekly earnings		Mean weekly hours <sup>5</sup>	Weekly earnings		Mean weekly hours <sup>5</sup>
	Mean	Relative error <sup>4</sup> (percent)		Mean	Relative error <sup>4</sup> (percent)		Mean	Relative error <sup>4</sup> (percent)	
<b>White collar —Continued</b>									
<b>Executive, administrative, and managerial —Continued</b>									
Executives, administrators, and managers —Continued									
Administrators and officials, public administration .....	\$1,095	2.3	37.1	—	—	—	\$1,095	2.3	37.1
Financial managers .....	1,628	2.5	40.7	\$1,632	2.7	40.7	—	—	—
Managers, marketing, advertising, and public relations .....	1,758	12.3	40.7	1,766	12.5	40.7	—	—	—
Administrators, education and related fields .....	1,451	7.4	37.2	1,233	20.5	36.9	1,551	5.0	37.4
Managers, medicine and health .....	1,516	15.5	39.3	1,523	16.6	39.2	—	—	—
Managers, food servicing and lodging establishments .....	1,124	8.6	39.3	1,046	13.8	40.8	—	—	—
Managers, service organizations, n.e.c. ....	956	14.1	34.4	930	18.5	33.6	—	—	—
Managers and administrators, n.e.c. ....	1,622	11.4	40.9	1,622	11.4	40.9	—	—	—
Management related .....	933	7.5	39.9	939	8.6	40.2	891	3.1	37.8
Accountants and auditors .....	994	10.3	38.8	1,023	11.5	39.0	—	—	—
Other financial officers .....	1,190	13.0	39.1	1,216	13.5	39.0	—	—	—
Management analysts .....	1,281	11.8	38.4	—	—	—	—	—	—
Personnel, training, and labor relations specialists .....	927	8.1	42.0	906	9.3	42.8	—	—	—
Purchasing agents and buyers, n.e.c. ....	940	13.2	36.8	940	13.2	36.8	—	—	—
Management related, n.e.c. ....	816	13.8	42.2	821	15.2	42.5	—	—	—
<b>Sales .....</b>	<b>808</b>	<b>8.0</b>	<b>39.3</b>	<b>815</b>	<b>8.1</b>	<b>39.3</b>	<b>—</b>	<b>—</b>	<b>—</b>
Supervisors, sales .....	1,049	21.8	38.2	1,049	21.8	38.2	—	—	—
Securities and financial services sales .....	1,431	18.4	36.3	1,431	18.4	36.3	—	—	—
Sales, other business services .....	578	20.8	40.0	578	20.8	40.0	—	—	—
Sales workers, motor vehicles and boats .....	818	16.5	43.2	818	16.5	43.2	—	—	—
Sales workers, other commodities .....	854	24.2	40.0	854	24.2	40.0	—	—	—
Cashiers .....	470	6.8	39.0	472	7.1	39.1	—	—	—
<b>Administrative support, including clerical .....</b>	<b>585</b>	<b>1.7</b>	<b>38.4</b>	<b>593</b>	<b>2.1</b>	<b>38.9</b>	<b>554</b>	<b>1.2</b>	<b>36.3</b>
Supervisors, financial records processing .....	952	6.8	42.1	952	6.8	42.1	—	—	—
Computer operators .....	609	3.2	40.0	609	3.2	40.0	—	—	—
Secretaries .....	617	4.1	37.9	616	4.9	38.3	620	7.3	36.7
Typists .....	494	4.9	36.5	—	—	—	514	1.1	36.8
Hotel clerks .....	433	2.5	39.8	433	2.5	39.8	—	—	—
Receptionists .....	458	8.7	39.0	458	9.2	39.2	—	—	—
Order clerks .....	701	8.3	39.2	701	8.3	39.2	—	—	—
Library clerks .....	542	6.4	35.6	—	—	—	—	—	—
Records clerks, n.e.c. ....	583	6.6	39.3	592	7.9	39.5	—	—	—
Bookkeepers, accounting and auditing clerks .....	542	5.5	38.8	541	5.9	39.1	553	9.8	35.4
Payroll and timekeeping clerks .....	599	1.7	39.6	599	1.7	39.6	—	—	—
Billing clerks .....	516	4.8	40.0	516	4.8	40.0	—	—	—
Mail clerks, except postal service .....	458	6.2	37.4	436	3.3	37.2	—	—	—

See footnotes at end of table.

Table 3-1. **Mean weekly earnings,<sup>1</sup> full-time workers:<sup>2</sup> Selected occupations, private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002 — Continued**

Occupation <sup>3</sup>	Total			Private industry			State and local government		
	Weekly earnings		Mean weekly hours <sup>5</sup>	Weekly earnings		Mean weekly hours <sup>5</sup>	Weekly earnings		Mean weekly hours <sup>5</sup>
	Mean	Relative error <sup>4</sup> (percent)		Mean	Relative error <sup>4</sup> (percent)		Mean	Relative error <sup>4</sup> (percent)	
<b>White collar —Continued</b>									
<b>Administrative support, including clerical —Continued</b>									
Traffic, shipping and receiving clerks .....	\$516	8.5	39.6	\$516	8.5	39.6	—	—	—
Stock and inventory clerks .....	544	7.1	39.4	549	7.4	39.5	—	—	—
Investigators and adjusters, except insurance .....	697	7.5	39.7	697	7.5	39.7	—	—	—
General office clerks .....	570	6.7	37.9	585	10.2	39.3	\$550	7.1	36.0
Data entry keyers .....	501	9.4	37.4	501	9.4	37.4	—	—	—
Statistical clerks .....	652	14.2	38.8	652	14.2	38.8	—	—	—
Teachers' aides .....	418	9.1	34.8	—	—	—	—	—	—
Administrative support, n.e.c. ....	555	4.2	36.9	572	7.7	38.6	535	4.6	34.9
<b>Blue collar .....</b>	<b>714</b>	<b>3.2</b>	<b>40.0</b>	<b>713</b>	<b>3.5</b>	<b>40.0</b>	<b>724</b>	<b>1.9</b>	<b>39.3</b>
<b>Precision production, craft, and repair .....</b>	<b>851</b>	<b>3.7</b>	<b>40.0</b>	<b>860</b>	<b>4.2</b>	<b>40.0</b>	<b>790</b>	<b>1.4</b>	<b>39.6</b>
Automobile mechanics .....	876	2.8	40.2	—	—	—	—	—	—
Bus, truck, and stationary engine mechanics .....	808	3.8	40.0	—	—	—	—	—	—
Electronic repairers, communications and industrial equipment .....	924	6.0	40.0	924	6.0	40.0	—	—	—
Mechanics and repairers, n.e.c. ....	773	3.3	39.7	788	3.6	39.9	—	—	—
Electricians .....	845	8.5	40.0	873	9.7	40.0	—	—	—
Supervisors, production .....	1,006	7.3	40.0	1,006	7.3	40.0	—	—	—
Electrical and electronic equipment assemblers .....	515	12.0	40.0	515	12.0	40.0	—	—	—
Inspectors, testers, and graders .....	663	11.0	40.0	663	11.0	40.0	—	—	—
<b>Machine operators, assemblers, and inspectors .....</b>	<b>617</b>	<b>6.4</b>	<b>39.3</b>	<b>617</b>	<b>6.4</b>	<b>39.3</b>	<b>—</b>	<b>—</b>	<b>—</b>
Textile sewing machine operators .....	338	3.5	36.1	336	3.3	36.1	—	—	—
Mixing and blending machine operators .....	817	8.2	40.0	817	8.2	40.0	—	—	—
Painting and paint spraying machine operators .....	635	10.1	40.0	635	10.1	40.0	—	—	—
Miscellaneous machine operators, n.e.c. ....	681	4.2	40.0	681	4.2	40.0	—	—	—
Assemblers .....	719	2.0	40.0	719	2.0	40.0	—	—	—
<b>Transportation and material moving .....</b>	<b>716</b>	<b>5.1</b>	<b>41.0</b>	<b>714</b>	<b>6.0</b>	<b>41.3</b>	<b>726</b>	<b>2.9</b>	<b>39.0</b>
Truck drivers .....	698	4.2	40.4	700	4.3	40.5	—	—	—
Industrial truck and tractor equipment operators .....	697	9.0	40.0	697	9.0	40.0	—	—	—
<b>Handlers, equipment cleaners, helpers, and laborers .....</b>	<b>585</b>	<b>5.7</b>	<b>39.6</b>	<b>576</b>	<b>6.8</b>	<b>39.7</b>	<b>636</b>	<b>4.2</b>	<b>39.2</b>
Groundskeepers and gardeners, except farm .....	502	12.2	39.3	462	14.9	39.7	—	—	—
Supervisors, handlers, equipment cleaners, and laborers, n.e.c. ....	803	14.1	40.5	—	—	—	—	—	—
Construction laborers .....	750	5.1	40.0	—	—	—	—	—	—
Stock handlers and baggers .....	527	10.3	39.2	527	10.4	39.2	—	—	—

See footnotes at end of table.



Table 3-1. Mean weekly earnings,<sup>1</sup> full-time workers:<sup>2</sup> Selected occupations, private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002 — Continued

Occupation <sup>3</sup>	Total			Private industry			State and local government		
	Weekly earnings		Mean weekly hours <sup>5</sup>	Weekly earnings		Mean weekly hours <sup>5</sup>	Weekly earnings		Mean weekly hours <sup>5</sup>
	Mean	Relative error <sup>4</sup> (percent)		Mean	Relative error <sup>4</sup> (percent)		Mean	Relative error <sup>4</sup> (percent)	
<b>Blue collar</b> –Continued									
<b>Handlers, equipment cleaners, helpers, and laborers</b> –Continued									
Freight, stock, and material handlers, n.e.c. ....	\$747	7.0	40.0	\$747	7.0	40.0	–	–	–
Vehicle washers and equipment cleaners .....	477	11.7	40.0	–	–	–	–	–	–
Hand packers and packagers	428	17.1	38.5	428	17.1	38.5	–	–	–
Laborers, except construction, n.e.c. ....	535	11.3	40.0	485	15.5	40.0	–	–	–
<b>Service</b> .....	521	3.2	38.5	410	3.3	38.2	\$775	6.1	39.0
Protective service .....	744	9.4	39.3	421	4.9	39.6	897	7.3	39.2
Supervisors, police and detectives .....	1,130	5.1	40.0	–	–	–	1,158	4.7	40.0
Supervisors, guards .....	1,012	8.1	39.8	–	–	–	–	–	–
Police and detectives, public service .....	953	2.7	40.4	–	–	–	958	2.8	40.4
Sheriffs, bailiffs, and other law enforcement officers .....	709	2.5	37.4	–	–	–	709	2.5	37.4
Correctional institution officers	679	7.8	40.0	–	–	–	742	5.7	40.0
Guards and police, except public service .....	423	5.8	39.4	401	3.1	39.4	–	–	–
Food service .....	355	7.1	37.9	335	6.7	38.0	515	4.0	37.3
Waiters, waitresses, and bartenders .....	215	10.3	37.2	215	10.3	37.2	–	–	–
Bartenders .....	223	32.5	35.6	223	32.5	35.6	–	–	–
Waiters and waitresses .....	165	9.9	37.1	165	9.9	37.1	–	–	–
Waiters/Waitresses' assistants .....	327	7.2	38.8	327	7.2	38.8	–	–	–
Other food service .....	426	5.3	38.3	409	5.3	38.5	515	4.0	37.3
Supervisors, food preparation and service .....	574	2.8	39.5	572	2.6	39.5	–	–	–
Cooks .....	482	5.5	38.8	472	6.0	38.6	–	–	–
Kitchen workers, food preparation .....	476	8.7	38.6	–	–	–	–	–	–
Food preparation, n.e.c. ....	381	8.8	37.5	350	6.3	38.0	505	7.8	35.3
Health service .....	449	6.7	38.4	409	6.3	38.4	602	5.9	38.7
Health aides, except nursing ..	518	5.7	39.1	499	3.6	40.0	–	–	–
Nursing aides, orderlies and attendants .....	436	6.8	38.3	391	4.8	38.1	604	7.0	39.2
Cleaning and building service .....	452	3.2	39.7	421	2.6	39.7	553	3.5	39.9
Maids and housemen .....	396	3.0	39.5	396	3.0	39.5	–	–	–
Janitors and cleaners .....	474	4.6	39.8	434	4.3	39.8	554	3.5	39.9
Personal service .....	487	2.4	36.1	485	2.5	36.0	–	–	–
Supervisors, personal service	813	3.7	39.5	813	3.7	39.5	–	–	–
Attendants, amusement, and recreation facilities .....	312	4.5	40.0	312	4.5	40.0	–	–	–
Welfare service aides .....	451	10.8	37.2	395	7.7	37.8	–	–	–
Child care workers, n.e.c. ....	439	1.1	39.3	435	.0	39.7	–	–	–
Service, n.e.c. ....	459	6.8	38.8	450	7.4	38.6	–	–	–

<sup>1</sup> Earnings are the straight-time weekly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

<sup>2</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>3</sup> A classification system including about 480 individual occupations is used to

cover all workers in the civilian economy. See appendix B for more information.

<sup>4</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

<sup>5</sup> Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

Table 3-2. Mean annual earnings,<sup>1</sup> full-time workers:<sup>2</sup> Selected occupations, private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002

Occupation <sup>3</sup>	Total			Private industry			State and local government		
	Annual earnings		Mean annual hours <sup>5</sup>	Annual earnings		Mean annual hours <sup>5</sup>	Annual earnings		Mean annual hours <sup>5</sup>
	Mean	Relative error <sup>4</sup> (percent)		Mean	Relative error <sup>4</sup> (percent)		Mean	Relative error <sup>4</sup> (percent)	
All .....	\$42,442	2.2	1,965	\$42,250	2.7	2,024	\$43,133	2.8	1,751
All excluding sales .....	42,472	2.4	1,961	42,251	3.0	2,023	43,220	2.7	1,750
<b>White collar</b> .....	49,121	2.2	1,922	50,073	2.8	2,012	45,933	2.1	1,621
White collar excluding sales .....	49,812	2.4	1,911	51,055	3.1	2,008	46,089	2.2	1,619
<b>Professional specialty and technical</b> .....	56,303	3.0	1,814	59,136	4.1	1,974	50,467	2.0	1,484
Professional specialty .....	58,182	2.6	1,767	62,779	4.0	1,961	50,981	1.3	1,463
Engineers, architects, and surveyors .....	73,669	5.3	2,066	76,032	5.7	2,080	-	-	-
Electrical and electronic engineers .....	76,572	5.9	2,080	76,572	5.9	2,080	-	-	-
Mechanical engineers .....	77,229	7.1	2,080	77,229	7.1	2,080	-	-	-
Engineers, n.e.c. ....	68,573	9.8	2,080	69,486	10.3	2,080	-	-	-
Mathematical and computer scientists .....	68,010	5.2	2,040	68,010	5.2	2,040	-	-	-
Computer systems analysts and scientists .....	67,998	5.9	2,042	67,998	5.9	2,042	-	-	-
Natural scientists .....	74,775	7.5	1,989	76,762	7.9	2,004	-	-	-
Biological and life scientists ....	67,775	8.0	1,918	69,297	10.0	1,941	-	-	-
Health related .....	58,457	3.2	2,008	58,342	2.9	2,036	59,616	13.5	1,719
Physicians .....	79,209	12.1	2,077	79,531	13.3	2,011	-	-	-
Registered nurses .....	55,061	2.0	1,991	55,106	.9	2,030	54,602	15.5	1,593
Teachers, college and university	81,446	28.7	1,407	92,715	38.8	1,452	59,065	9.2	1,317
Other post-secondary teachers .....	95,033	30.0	1,282	-	-	-	63,287	5.4	1,416
Teachers, except college and university .....	48,494	1.7	1,398	35,842	10.7	1,642	50,646	.6	1,357
Elementary school teachers ...	49,610	1.7	1,330	31,344	7.6	1,382	51,394	1.5	1,324
Secondary school teachers ....	53,799	3.9	1,400	-	-	-	54,742	4.4	1,397
Teachers, special education ...	45,683	4.1	1,390	-	-	-	46,538	4.8	1,380
Teachers, n.e.c. ....	38,428	15.3	1,564	35,722	30.6	2,003	39,706	4.1	1,357
Vocational and educational counselors .....	47,754	16.8	1,895	-	-	-	-	-	-
Librarians, archivists, and curators .....	-	-	-	-	-	-	-	-	-
Social scientists and urban planners .....	54,796	6.4	1,947	-	-	-	-	-	-
Social, recreation, and religious workers .....	39,918	6.6	1,983	34,773	10.9	2,016	43,733	4.0	1,958
Social workers .....	39,303	7.9	1,966	33,587	9.8	2,017	44,065	5.5	1,923
Lawyers and judges .....	-	-	-	-	-	-	-	-	-
Writers, authors, entertainers, athletes, and professionals, n.e.c. ....	51,063	10.3	2,008	51,693	11.1	2,012	-	-	-
Editors and reporters .....	38,462	16.1	2,040	38,462	16.1	2,040	-	-	-
Technical .....	48,627	4.1	2,005	49,368	4.3	2,008	38,790	4.2	1,973
Radiological technicians .....	58,124	3.1	2,062	58,124	3.1	2,062	-	-	-
Licensed practical nurses .....	40,525	3.0	2,022	40,466	3.4	2,022	-	-	-
Health technologists and technicians, n.e.c. ....	35,826	5.2	2,043	35,826	5.2	2,043	-	-	-
Electrical and electronic technicians .....	45,470	7.4	2,075	45,532	7.5	2,075	-	-	-
Engineering technicians, n.e.c. ....	44,660	9.3	2,011	47,002	11.1	2,036	-	-	-
Chemical technicians .....	44,298	6.0	2,049	44,298	6.0	2,049	-	-	-
Technical and related, n.e.c. ...	64,297	26.5	2,045	-	-	-	-	-	-
<b>Executive, administrative, and managerial</b> .....	65,588	6.2	2,057	66,458	7.3	2,083	61,107	5.2	1,921
Executives, administrators, and managers .....	78,083	5.7	2,046	80,113	6.7	2,079	69,031	3.4	1,897

See footnotes at end of table.

Table 3-2. Mean annual earnings,<sup>1</sup> full-time workers:<sup>2</sup> Selected occupations, private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002 — Continued

Occupation <sup>3</sup>	Total			Private industry			State and local government		
	Annual earnings		Mean annual hours <sup>5</sup>	Annual earnings		Mean annual hours <sup>5</sup>	Annual earnings		Mean annual hours <sup>5</sup>
	Mean	Relative error <sup>4</sup> (percent)		Mean	Relative error <sup>4</sup> (percent)		Mean	Relative error <sup>4</sup> (percent)	
<b>White collar —Continued</b>									
<b>Executive, administrative, and managerial —Continued</b>									
Executives, administrators, and managers —Continued									
Administrators and officials, public administration .....	\$56,947	2.3	1,927	—	—	—	\$56,947	2.3	1,927
Financial managers .....	84,636	2.5	2,114	\$84,857	2.7	2,117	—	—	—
Managers, marketing, advertising, and public relations .....	91,429	12.3	2,114	91,812	12.5	2,114	—	—	—
Administrators, education and related fields .....	74,094	7.4	1,901	60,676	20.5	1,816	80,623	5.0	1,943
Managers, medicine and health .....	78,828	15.5	2,042	79,191	16.6	2,040	—	—	—
Managers, food servicing and lodging establishments .....	53,282	8.6	1,864	54,371	13.8	2,122	—	—	—
Managers, service organizations, n.e.c. ....	49,703	14.1	1,791	48,364	18.5	1,745	—	—	—
Managers and administrators, n.e.c. ....	84,318	11.4	2,126	84,318	11.4	2,126	—	—	—
Management related .....	48,492	7.5	2,073	48,828	8.6	2,089	46,322	3.1	1,964
Accountants and auditors .....	51,707	10.3	2,015	53,211	11.5	2,029	—	—	—
Other financial officers .....	61,903	13.0	2,033	63,227	13.5	2,028	—	—	—
Management analysts .....	66,610	11.8	1,997	—	—	—	—	—	—
Personnel, training, and labor relations specialists .....	48,196	8.1	2,185	47,130	9.3	2,227	—	—	—
Purchasing agents and buyers, n.e.c. ....	48,895	13.2	1,915	48,895	13.2	1,915	—	—	—
Management related, n.e.c. ....	42,436	13.8	2,194	42,707	15.2	2,212	—	—	—
<b>Sales</b> .....	41,892	8.0	2,037	42,237	8.1	2,038	—	—	—
Supervisors, sales .....	54,572	21.8	1,989	54,572	21.8	1,989	—	—	—
Securities and financial services sales .....	74,431	18.4	1,888	74,431	18.4	1,888	—	—	—
Sales, other business services .....	30,041	20.8	2,080	30,041	20.8	2,080	—	—	—
Sales workers, motor vehicles and boats .....	42,552	16.5	2,247	42,552	16.5	2,247	—	—	—
Sales workers, other commodities .....	44,401	24.2	2,077	44,401	24.2	2,077	—	—	—
Cashiers .....	24,417	6.8	2,029	24,537	7.1	2,033	—	—	—
<b>Administrative support, including clerical</b> .....	29,835	1.7	1,956	30,484	2.1	1,999	27,176	1.2	1,780
Supervisors, financial records processing .....	49,524	6.8	2,191	49,524	6.8	2,191	—	—	—
Computer operators .....	31,645	3.2	2,080	31,645	3.2	2,080	—	—	—
Secretaries .....	31,287	4.1	1,923	31,652	4.9	1,971	30,293	7.3	1,794
Typists .....	24,739	4.9	1,830	—	—	—	26,737	1.1	1,912
Hotel clerks .....	22,493	2.5	2,067	22,493	2.5	2,067	—	—	—
Receptionists .....	23,182	8.7	1,977	23,167	9.2	1,983	—	—	—
Order clerks .....	36,429	8.3	2,040	36,429	8.3	2,040	—	—	—
Library clerks .....	28,189	6.4	1,853	—	—	—	—	—	—
Records clerks, n.e.c. ....	30,330	6.6	2,043	30,804	7.9	2,053	—	—	—
Bookkeepers, accounting and auditing clerks .....	28,190	5.5	2,020	28,143	5.9	2,034	28,781	9.8	1,840
Payroll and timekeeping clerks .....	31,169	1.7	2,058	31,169	1.7	2,058	—	—	—
Billing clerks .....	26,812	4.8	2,080	26,812	4.8	2,080	—	—	—
Mail clerks, except postal service .....	23,823	6.2	1,947	22,658	3.3	1,935	—	—	—

See footnotes at end of table.

Table 3-2. **Mean annual earnings,<sup>1</sup> full-time workers:<sup>2</sup> Selected occupations, private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002 — Continued**

Occupation <sup>3</sup>	Total			Private industry			State and local government		
	Annual earnings		Mean annual hours <sup>5</sup>	Annual earnings		Mean annual hours <sup>5</sup>	Annual earnings		Mean annual hours <sup>5</sup>
	Mean	Relative error <sup>4</sup> (percent)		Mean	Relative error <sup>4</sup> (percent)		Mean	Relative error <sup>4</sup> (percent)	
<b>White collar —Continued</b>									
<b>Administrative support, including clerical —Continued</b>									
Traffic, shipping and receiving clerks .....	\$26,814	8.5	2,058	\$26,814	8.5	2,058	—	—	—
Stock and inventory clerks .....	27,580	7.1	1,996	27,774	7.4	1,999	—	—	—
Investigators and adjusters, except insurance .....	36,253	7.5	2,063	36,253	7.5	2,063	—	—	—
General office clerks .....	29,429	6.7	1,957	30,416	10.2	2,045	\$28,067	7.1	1,836
Data entry keyers .....	24,518	9.4	1,830	24,518	9.4	1,830	—	—	—
Statistical clerks .....	33,887	14.2	2,017	33,887	14.2	2,017	—	—	—
Teachers' aides .....	16,309	9.1	1,358	—	—	—	—	—	—
Administrative support, n.e.c. ....	28,834	4.2	1,917	29,747	7.7	2,007	27,816	4.6	1,816
<b>Blue collar .....</b>	<b>36,938</b>	<b>3.2</b>	<b>2,067</b>	<b>36,989</b>	<b>3.5</b>	<b>2,078</b>	<b>36,534</b>	<b>1.9</b>	<b>1,986</b>
<b>Precision production, craft, and repair .....</b>	<b>44,229</b>	<b>3.7</b>	<b>2,077</b>	<b>44,679</b>	<b>4.2</b>	<b>2,079</b>	<b>41,080</b>	<b>1.4</b>	<b>2,061</b>
Automobile mechanics .....	45,563	2.8	2,091	—	—	—	—	—	—
Bus, truck, and stationary engine mechanics .....	42,033	3.8	2,080	—	—	—	—	—	—
Electronic repairers, communications and industrial equipment .....	48,047	6.0	2,080	48,047	6.0	2,080	—	—	—
Mechanics and repairers, n.e.c. ....	40,205	3.3	2,067	40,976	3.6	2,074	—	—	—
Electricians .....	43,923	8.5	2,080	45,380	9.7	2,080	—	—	—
Supervisors, production .....	52,183	7.3	2,075	52,183	7.3	2,075	—	—	—
Electrical and electronic equipment assemblers .....	26,777	12.0	2,080	26,777	12.0	2,080	—	—	—
Inspectors, testers, and graders .....	34,483	11.0	2,081	34,483	11.0	2,081	—	—	—
<b>Machine operators, assemblers, and inspectors .....</b>	<b>32,028</b>	<b>6.4</b>	<b>2,041</b>	<b>32,018</b>	<b>6.4</b>	<b>2,041</b>	<b>—</b>	<b>—</b>	<b>—</b>
Textile sewing machine operators .....	17,580	3.5	1,880	17,465	3.3	1,879	—	—	—
Mixing and blending machine operators .....	42,508	8.2	2,080	42,508	8.2	2,080	—	—	—
Painting and paint spraying machine operators .....	33,006	10.1	2,080	33,006	10.1	2,080	—	—	—
Miscellaneous machine operators, n.e.c. ....	35,386	4.2	2,080	35,386	4.2	2,080	—	—	—
Assemblers .....	36,959	2.0	2,057	36,959	2.0	2,057	—	—	—
<b>Transportation and material moving .....</b>	<b>36,623</b>	<b>5.1</b>	<b>2,096</b>	<b>37,100</b>	<b>6.0</b>	<b>2,145</b>	<b>34,030</b>	<b>2.9</b>	<b>1,830</b>
Truck drivers .....	36,241	4.2	2,099	36,412	4.3	2,106	—	—	—
Industrial truck and tractor equipment operators .....	36,237	9.0	2,080	36,237	9.0	2,080	—	—	—
<b>Handlers, equipment cleaners, helpers, and laborers .....</b>	<b>30,249</b>	<b>5.7</b>	<b>2,049</b>	<b>29,748</b>	<b>6.8</b>	<b>2,051</b>	<b>33,044</b>	<b>4.2</b>	<b>2,040</b>
Groundskeepers and gardeners, except farm .....	24,891	12.2	1,949	22,435	14.9	1,929	—	—	—
Supervisors, handlers, equipment cleaners, and laborers, n.e.c. ....	41,743	14.1	2,106	—	—	—	—	—	—
Construction laborers .....	38,139	5.1	2,035	—	—	—	—	—	—
Stock handlers and baggers .....	27,385	10.3	2,040	27,415	10.4	2,040	—	—	—

See footnotes at end of table.

Table 3-2. **Mean annual earnings,<sup>1</sup> full-time workers:<sup>2</sup> Selected occupations, private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002 — Continued**

Occupation <sup>3</sup>	Total			Private industry			State and local government		
	Annual earnings		Mean annual hours <sup>5</sup>	Annual earnings		Mean annual hours <sup>5</sup>	Annual earnings		Mean annual hours <sup>5</sup>
	Mean	Relative error <sup>4</sup> (percent)		Mean	Relative error <sup>4</sup> (percent)		Mean	Relative error <sup>4</sup> (percent)	
<b>Blue collar</b> —Continued									
<b>Handlers, equipment cleaners, helpers, and laborers</b> —Continued									
Freight, stock, and material handlers, n.e.c. ....	\$38,839	7.0	2,080	\$38,839	7.0	2,080	—	—	—
Vehicle washers and equipment cleaners .....	24,792	11.7	2,080	—	—	—	—	—	—
Hand packers and packagers	22,271	17.1	2,001	22,271	17.1	2,001	—	—	—
Laborers, except construction, n.e.c. ....	27,828	11.3	2,080	25,214	15.5	2,080	—	—	—
<b>Service</b> .....	26,807	3.2	1,978	21,257	3.3	1,982	\$39,142	6.1	1,970
Protective service .....	38,382	9.4	2,029	21,908	4.9	2,062	46,086	7.3	2,013
Supervisors, police and detectives .....	58,752	5.1	2,080	—	—	—	60,224	4.7	2,080
Supervisors, guards .....	52,637	8.1	2,068	—	—	—	—	—	—
Police and detectives, public service .....	49,573	2.7	2,100	—	—	—	49,832	2.8	2,100
Sheriffs, bailiffs, and other law enforcement officers .....	36,845	2.5	1,946	—	—	—	36,845	2.5	1,946
Correctional institution officers	35,324	7.8	2,080	—	—	—	38,592	5.7	2,080
Guards and police, except public service .....	22,015	5.8	2,049	20,860	3.1	2,046	—	—	—
Food service .....	18,003	7.1	1,924	17,242	6.7	1,956	23,501	4.0	1,699
Waiters, waitresses, and bartenders .....	11,027	10.3	1,906	11,027	10.3	1,906	—	—	—
Bartenders .....	11,582	32.5	1,849	11,582	32.5	1,849	—	—	—
Waiters and waitresses .....	8,395	9.9	1,891	8,395	9.9	1,891	—	—	—
Waiters/Waitresses' assistants .....	16,643	7.2	1,977	16,643	7.2	1,977	—	—	—
Other food service .....	21,540	5.3	1,934	21,101	5.3	1,986	23,501	4.0	1,699
Supervisors, food preparation and service .....	29,854	2.8	2,054	29,724	2.6	2,053	—	—	—
Cooks .....	24,309	5.5	1,956	23,731	6.0	1,945	—	—	—
Kitchen workers, food preparation .....	24,766	8.7	2,006	—	—	—	—	—	—
Food preparation, n.e.c. ....	18,909	8.8	1,864	18,222	6.3	1,978	21,198	7.8	1,484
Health service .....	23,215	6.7	1,987	21,288	6.3	1,995	30,444	5.9	1,957
Health aides, except nursing ..	25,642	5.7	1,934	25,956	3.6	2,080	—	—	—
Nursing aides, orderlies and attendants .....	22,670	6.8	1,991	20,311	4.8	1,979	31,426	7.0	2,036
Cleaning and building service .....	23,224	3.2	2,040	21,892	2.6	2,062	27,346	3.5	1,971
Maids and housemen .....	20,592	3.0	2,053	20,591	3.0	2,054	—	—	—
Janitors and cleaners .....	24,246	4.6	2,034	22,592	4.3	2,067	27,384	3.5	1,971
Personal service .....	25,248	2.4	1,869	25,172	2.5	1,872	—	—	—
Supervisors, personal service	42,272	3.7	2,054	42,272	3.7	2,054	—	—	—
Attendants, amusement, and recreation facilities .....	16,214	4.5	2,080	16,214	4.5	2,080	—	—	—
Welfare service aides .....	23,452	10.8	1,933	20,546	7.7	1,965	—	—	—
Child care workers, n.e.c. ....	22,398	1.1	2,005	22,605	.0	2,063	—	—	—
Service, n.e.c. ....	23,871	6.8	2,017	23,422	7.4	2,008	—	—	—

<sup>1</sup> Earnings are the straight-time annual wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

<sup>2</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>3</sup> A classification system including about 480 individual occupations is used to

cover all workers in the civilian economy. See appendix B for more information.

<sup>4</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

<sup>5</sup> Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

Table 4-1. **Selected occupations<sup>1</sup> and levels,<sup>2</sup> all workers:<sup>3</sup> Mean hourly earnings,<sup>4</sup> private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002**

Occupation and level	Total		Private industry		State and local government	
	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
<b>All</b> .....	\$20.64	2.0	\$19.89	2.5	\$23.98	2.3
All excluding sales .....	20.88	2.2	20.11	2.8	24.03	2.2
<b>White collar</b> .....	24.61	2.2	23.92	2.8	27.63	1.7
1 .....	9.53	10.3	8.92	10.4	—	—
2 .....	10.87	4.1	10.87	4.1	10.86	16.2
3 .....	11.71	2.9	11.47	3.4	12.95	2.4
4 .....	14.46	2.8	14.24	3.3	15.58	4.6
5 .....	18.02	2.9	18.14	3.1	16.82	1.8
6 .....	18.35	3.1	18.36	3.5	18.32	7.1
7 .....	21.85	1.9	22.29	2.2	19.79	1.1
8 .....	27.50	3.8	25.30	1.9	32.39	3.7
9 .....	31.36	2.0	28.32	3.0	36.68	1.2
10 .....	32.89	5.2	32.60	5.4	—	—
11 .....	39.56	4.3	39.36	5.3	40.29	3.5
12 .....	43.49	3.6	43.67	4.0	42.03	5.6
13 .....	64.56	7.2	64.56	7.2	—	—
14 .....	89.25	16.9	89.34	17.0	—	—
Not able to be leveled .....	25.20	8.0	25.14	8.6	25.98	17.1
White collar excluding sales .....	25.56	2.4	24.98	3.1	27.76	1.7
1 .....	12.27	10.7	12.12	16.4	—	—
2 .....	11.51	4.0	11.62	3.8	10.86	16.2
3 .....	12.40	2.1	12.19	2.7	13.10	1.7
4 .....	14.69	3.8	14.49	4.5	15.58	4.6
5 .....	17.22	3.4	17.27	3.8	16.82	1.8
6 .....	18.51	3.5	18.54	3.9	18.32	7.1
7 .....	21.71	2.0	22.17	2.3	19.79	1.1
8 .....	27.68	4.0	25.38	2.4	32.39	3.7
9 .....	31.15	1.9	27.85	2.6	36.68	1.2
10 .....	32.32	5.7	31.85	6.2	—	—
11 .....	38.98	4.4	38.60	5.5	40.29	3.5
12 .....	43.49	3.6	43.67	4.0	42.03	5.6
13 .....	64.56	7.2	64.56	7.2	—	—
14 .....	89.25	16.9	89.34	17.0	—	—
Not able to be leveled .....	25.14	7.4	25.08	8.0	25.98	17.1
<b>Professional specialty and technical</b> .....	30.66	2.9	29.58	3.9	33.81	2.5
Professional specialty .....	32.57	2.5	31.60	3.8	34.74	1.6
5 .....	15.06	9.1	15.15	10.1	—	—
6 .....	20.58	11.5	19.00	20.4	—	—
7 .....	22.12	4.0	22.62	4.8	20.07	1.9
8 .....	28.84	5.0	24.97	3.5	33.98	3.6
9 .....	31.98	1.7	27.42	1.6	37.61	1.2
10 .....	34.30	5.6	34.28	4.6	—	—
11 .....	34.65	4.5	33.66	4.9	42.54	11.0
12 .....	42.66	4.0	42.33	4.3	45.02	11.9
13 .....	62.11	9.6	62.11	9.6	—	—
14 .....	91.17	19.2	91.31	19.4	—	—
Not able to be leveled .....	28.25	10.8	28.53	12.4	26.56	13.7
Engineers, architects, and surveyors .....	35.66	5.3	36.55	5.7	—	—
9 .....	29.08	7.5	31.53	12.3	—	—
11 .....	38.46	6.8	38.68	7.2	—	—
12 .....	44.62	3.3	44.62	3.3	—	—
Electrical and electronic engineers .....	36.81	5.9	36.81	5.9	—	—
Mechanical engineers .....	37.13	7.1	37.13	7.1	—	—
Engineers, n.e.c. ....	32.97	9.8	33.41	10.3	—	—
Mathematical and computer scientists .....	32.98	5.5	32.98	5.5	—	—
8 .....	24.66	6.1	24.66	6.1	—	—
9 .....	29.98	6.8	29.98	6.8	—	—
10 .....	34.99	7.1	34.99	7.1	—	—
11 .....	33.82	4.9	33.82	4.9	—	—
12 .....	38.92	13.0	38.92	13.0	—	—
Computer systems analysts and scientists .....	32.93	6.4	32.93	6.4	—	—
8 .....	24.66	6.1	24.66	6.1	—	—
9 .....	30.88	8.0	30.88	8.0	—	—

See footnotes at end of table.

Table 4-1. **Selected occupations<sup>1</sup> and levels,<sup>2</sup> all workers:<sup>3</sup> Mean hourly earnings,<sup>4</sup> private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002 — Continued**

Occupation and level	Total		Private industry		State and local government	
	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
<b>White collar —Continued</b>						
<b>Professional specialty and technical —Continued</b>						
Professional specialty —Continued						
Mathematical and computer scientists —Continued						
Computer systems analysts and scientists —Continued						
10 .....	\$33.84	6.5	\$33.84	6.5	—	—
11 .....	33.62	6.3	33.62	6.3	—	—
12 .....	38.61	13.2	38.61	13.2	—	—
Natural scientists .....	37.59	7.8	38.31	8.3	—	—
Biological and life scientists .....	35.33	8.1	35.70	10.0	—	—
Health related .....	28.97	2.9	28.58	2.5	\$34.57	18.0
7 .....	23.09	2.5	23.00	2.6	—	—
8 .....	27.88	2.7	27.74	2.7	—	—
9 .....	28.29	4.4	27.22	1.1	40.26	20.5
11 .....	28.98	21.7	—	—	—	—
Not able to be leveled .....	25.28	10.2	—	—	—	—
Physicians .....	38.14	14.0	39.55	14.4	—	—
Registered nurses .....	27.62	2.0	27.21	1.1	34.11	16.7
7 .....	25.23	2.5	25.18	2.5	—	—
8 .....	27.83	2.3	27.66	2.2	—	—
9 .....	27.90	4.0	27.11	2.0	—	—
Pharmacists .....	35.69	6.9	35.81	7.0	—	—
Teachers, college and university .....	56.71	33.8	62.08	46.3	44.59	6.9
9 .....	40.19	11.4	—	—	—	—
11 .....	38.14	6.7	33.70	3.4	44.44	11.0
12 .....	47.43	3.3	—	—	53.19	8.7
Other post-secondary teachers .....	71.18	35.1	—	—	44.41	4.9
11 .....	39.42	7.4	—	—	41.77	8.2
Teachers, except college and university .....	34.51	1.5	21.75	9.7	37.13	1.8
5 .....	12.13	4.6	—	—	—	—
6 .....	32.38	17.0	—	—	—	—
7 .....	22.35	16.4	22.97	18.6	—	—
8 .....	34.82	4.7	—	—	36.14	5.9
9 .....	37.74	3.9	—	—	38.82	3.1
Elementary school teachers .....	37.35	.5	22.68	8.2	38.81	.0
8 .....	36.09	1.6	—	—	36.09	1.6
9 .....	38.83	4.6	—	—	40.10	4.1
Secondary school teachers .....	38.33	5.1	—	—	39.13	6.1
9 .....	40.58	5.3	—	—	42.78	3.4
Teachers, special education .....	32.06	3.4	—	—	32.70	3.8
Teachers, n.e.c. ....	24.57	16.7	18.06	28.6	29.26	4.0
8 .....	31.25	2.3	—	—	—	—
Vocational and educational counselors .....	25.11	17.9	—	—	—	—
Librarians, archivists, and curators .....	—	—	—	—	—	—
Social scientists and urban planners .....	28.00	6.0	26.76	4.8	—	—
Psychologists .....	27.06	4.9	—	—	—	—
Social, recreation, and religious workers .....	19.72	8.2	16.58	12.2	22.33	4.8
7 .....	19.92	1.8	—	—	—	—
9 .....	23.93	6.6	—	—	—	—
Social workers .....	19.50	9.5	15.96	10.7	22.91	5.4
9 .....	23.29	7.6	—	—	—	—
Lawyers and judges .....	—	—	—	—	—	—
Writers, authors, entertainers, athletes, and professionals, n.e.c. ....	25.43	9.8	25.69	10.6	—	—
Editors and reporters .....	18.85	17.9	18.85	17.9	—	—
Technical .....	23.92	3.6	24.29	3.8	19.00	2.9
4 .....	16.24	3.7	16.27	3.6	—	—
5 .....	19.70	7.3	19.85	7.5	—	—
6 .....	19.83	2.6	19.90	2.7	—	—
7 .....	22.57	5.0	23.10	5.5	—	—
8 .....	23.57	3.3	23.63	3.3	—	—
9 .....	36.54	19.3	37.32	20.9	—	—

See footnotes at end of table.

Table 4-1. **Selected occupations<sup>1</sup> and levels,<sup>2</sup> all workers:<sup>3</sup> Mean hourly earnings,<sup>4</sup> private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002 — Continued**

Occupation and level	Total		Private industry		State and local government	
	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
<b>White collar —Continued</b>						
<b>Professional specialty and technical —Continued</b>						
Technical —Continued						
Clinical laboratory technologists and technicians	\$16.06	3.6	\$16.06	3.6	—	—
Radiological technicians .....	27.21	.6	27.21	.6	—	—
Licensed practical nurses .....	19.81	2.8	19.78	3.1	\$20.14	2.1
5 .....	20.10	3.3	20.15	3.3	—	—
6 .....	18.46	2.4	18.25	2.5	—	—
Health technologists and technicians, n.e.c. ....	17.36	6.1	17.49	6.2	—	—
Electrical and electronic technicians .....	21.92	7.4	21.95	7.6	—	—
7 .....	22.19	6.7	22.23	6.9	—	—
Engineering technicians, n.e.c. ....	22.20	9.0	23.08	11.3	—	—
Chemical technicians .....	21.62	4.4	21.62	4.4	—	—
Computer programmers .....	26.38	5.4	—	—	—	—
Technical and related, n.e.c. ....	28.71	30.3	—	—	—	—
<b>Executive, administrative, and managerial .....</b>	<b>31.77</b>	<b>6.9</b>	<b>31.81</b>	<b>8.1</b>	<b>31.58</b>	<b>6.3</b>
5 .....	16.88	8.6	16.82	8.8	—	—
6 .....	18.33	6.9	18.54	7.4	—	—
7 .....	21.23	3.5	21.18	4.0	21.40	7.0
8 .....	26.56	4.6	27.96	5.0	21.59	2.5
9 .....	27.26	4.0	27.02	4.6	28.48	7.8
10 .....	28.80	9.4	28.80	9.4	—	—
11 .....	37.77	5.5	36.88	7.9	39.72	4.2
12 .....	44.20	5.4	44.79	5.8	—	—
13 .....	65.84	10.1	65.84	10.1	—	—
Not able to be leveled .....	32.22	5.7	32.60	5.7	—	—
Executives, administrators, and managers .....	38.04	5.5	38.47	6.6	35.96	3.2
7 .....	22.90	3.4	—	—	—	—
8 .....	26.42	10.9	27.85	12.1	—	—
9 .....	27.96	5.3	27.23	5.8	32.69	1.7
10 .....	29.08	10.4	29.08	10.4	—	—
11 .....	39.65	6.7	38.95	10.8	40.78	5.5
12 .....	44.26	5.6	44.88	6.0	—	—
13 .....	65.84	10.1	65.84	10.1	—	—
Not able to be leveled .....	35.21	9.6	36.47	10.0	—	—
Administrators and officials, public administration	29.56	3.1	—	—	29.56	3.1
Financial managers .....	40.03	1.8	40.09	2.0	—	—
Managers, marketing, advertising, and public relations .....	43.25	12.4	43.42	12.5	—	—
Administrators, education and related fields .....	38.98	8.2	33.42	23.1	41.50	6.2
11 .....	44.44	3.7	—	—	44.44	3.8
Managers, medicine and health .....	37.33	17.5	37.46	18.6	—	—
Managers, food servicing and lodging establishments .....	28.59	9.5	25.63	12.8	—	—
Managers, service organizations, n.e.c. ....	27.75	10.3	27.71	14.2	—	—
Managers and administrators, n.e.c. ....	39.66	11.1	39.66	11.1	—	—
9 .....	30.38	4.4	30.38	4.4	—	—
10 .....	27.18	17.1	27.18	17.1	—	—
11 .....	34.58	9.5	34.58	9.5	—	—
12 .....	44.24	9.9	44.24	9.9	—	—
Management related .....	23.55	10.3	23.54	11.7	23.58	4.1
5 .....	16.80	9.7	16.73	9.9	—	—
6 .....	18.86	6.4	19.13	6.8	—	—
7 .....	20.56	4.1	20.74	4.8	—	—
8 .....	26.67	6.5	28.04	6.3	—	—
9 .....	26.26	9.4	26.69	11.9	—	—
11 .....	33.17	4.8	33.12	5.9	—	—
Accountants and auditors .....	26.38	11.0	27.03	12.3	—	—
7 .....	21.40	4.2	21.64	6.7	—	—
Not able to be leveled .....	33.12	13.4	33.12	13.4	—	—
Other financial officers .....	30.46	13.7	31.18	14.2	—	—
Management analysts .....	33.35	10.2	—	—	—	—

See footnotes at end of table.



Table 4-1. **Selected occupations<sup>1</sup> and levels,<sup>2</sup> all workers:<sup>3</sup> Mean hourly earnings,<sup>4</sup> private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002 — Continued**

Occupation and level	Total		Private industry		State and local government	
	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
<b>White collar —Continued</b>						
<b>Executive, administrative, and managerial —Continued</b>						
<b>Management related —Continued</b>						
Personnel, training, and labor relations specialists .....	\$22.05	10.9	\$21.17	11.9	—	—
Purchasing agents and buyers, n.e.c. ....	25.53	12.9	25.53	12.9	—	—
Management related, n.e.c. ....	19.41	19.6	19.39	21.4	—	—
7 .....	20.17	5.7	20.81	5.5	—	—
<b>Sales .....</b>	<b>17.34</b>	<b>8.0</b>	<b>17.41</b>	<b>8.1</b>	—	—
1 .....	7.26	5.6	7.26	5.6	—	—
2 .....	8.29	12.9	8.29	12.9	—	—
3 .....	10.56	7.3	10.51	7.7	—	—
4 .....	12.89	8.0	12.89	8.0	—	—
5 .....	21.39	11.7	21.39	11.7	—	—
6 .....	16.81	8.4	16.81	8.4	—	—
7 .....	23.50	9.9	23.50	9.9	—	—
8 .....	24.31	11.5	24.31	11.5	—	—
Supervisors, sales .....	27.39	21.0	27.39	21.0	—	—
Securities and financial services sales .....	39.43	19.6	39.43	19.6	—	—
Sales workers, motor vehicles and boats .....	18.94	21.2	18.94	21.2	—	—
5 .....	19.47	29.9	19.47	29.9	—	—
Sales workers, apparel .....	7.60	5.8	7.60	5.8	—	—
Sales workers, other commodities .....	14.73	21.7	14.73	21.7	—	—
Cashiers .....	10.79	5.8	10.76	6.1	—	—
2 .....	9.48	19.0	9.48	19.0	—	—
3 .....	11.31	5.6	11.29	6.1	—	—
4 .....	11.36	12.1	11.36	12.1	—	—
<b>Administrative support, including clerical .....</b>	<b>14.93</b>	<b>1.3</b>	<b>14.97</b>	<b>1.6</b>	<b>\$14.74</b>	<b>1.8</b>
1 .....	12.27	10.7	12.12	16.4	—	—
2 .....	11.56	4.0	11.68	3.6	10.86	16.2
3 .....	12.41	2.1	12.19	2.7	13.16	2.2
4 .....	15.04	2.9	14.90	3.5	15.58	4.7
5 .....	16.79	1.8	16.74	2.1	17.05	1.5
6 .....	17.00	2.7	17.37	3.2	—	—
7 .....	20.66	3.7	21.61	3.9	17.63	3.9
Not able to be leveled .....	15.02	6.1	15.02	6.1	—	—
Supervisors, financial records processing .....	22.60	3.4	22.60	3.4	—	—
Computer operators .....	15.07	2.8	15.16	3.0	—	—
Secretaries .....	16.20	3.6	15.98	3.8	16.87	8.9
3 .....	15.37	5.5	—	—	—	—
4 .....	14.86	7.3	13.46	3.1	18.27	13.5
5 .....	17.26	2.8	17.45	3.1	15.93	2.6
6 .....	17.21	9.1	18.18	9.8	—	—
7 .....	17.94	4.8	18.39	6.7	—	—
Typists .....	13.52	4.0	—	—	13.98	.7
Hotel clerks .....	10.88	2.1	10.88	2.1	—	—
3 .....	10.39	.2	10.39	.2	—	—
Receptionists .....	11.66	7.1	11.62	7.4	—	—
2 .....	9.76	6.1	9.28	1.2	—	—
3 .....	12.60	11.1	12.62	11.2	—	—
4 .....	12.58	6.8	—	—	—	—
Information clerks, n.e.c. ....	14.42	10.9	14.42	11.1	—	—
Order clerks .....	17.55	8.3	17.55	8.3	—	—
4 .....	15.99	14.2	15.99	14.2	—	—
7 .....	24.20	4.2	24.20	4.2	—	—
Library clerks .....	13.41	12.1	—	—	13.71	12.9
Records clerks, n.e.c. ....	14.84	7.5	15.01	8.9	—	—
Bookkeepers, accounting and auditing clerks .....	13.93	5.0	13.81	5.3	15.64	9.7
3 .....	11.86	6.1	11.86	6.1	—	—
4 .....	13.79	6.9	13.58	7.7	—	—
5 .....	15.18	3.7	—	—	—	—

See footnotes at end of table.

Table 4-1. **Selected occupations<sup>1</sup> and levels,<sup>2</sup> all workers:<sup>3</sup> Mean hourly earnings,<sup>4</sup> private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002 — Continued**

Occupation and level	Total		Private industry		State and local government	
	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
<b>White collar —Continued</b>						
<b>Administrative support, including clerical —Continued</b>						
Payroll and timekeeping clerks .....	\$15.14	1.8	\$15.14	1.8	—	—
Billing clerks .....	13.16	5.3	13.16	5.3	—	—
Telephone operators .....	14.86	11.4	15.09	15.6	—	—
Mail clerks, except postal service .....	11.67	4.1	11.27	2.5	—	—
3 .....	11.49	6.9	10.71	1.8	—	—
Traffic, shipping and receiving clerks .....	12.99	7.7	12.99	7.7	—	—
Stock and inventory clerks .....	13.80	6.5	13.88	6.9	—	—
5 .....	15.27	9.6	15.27	9.6	—	—
Investigators and adjusters, except insurance .....	17.14	6.6	17.14	6.6	—	—
General office clerks .....	14.56	5.9	14.20	7.9	\$15.27	9.4
2 .....	10.95	5.7	10.55	5.1	—	—
3 .....	12.28	6.1	11.60	5.2	—	—
4 .....	15.57	7.8	16.38	11.7	14.51	5.6
Data entry keyers .....	13.04	6.5	13.04	6.5	—	—
Statistical clerks .....	16.81	12.8	16.81	12.8	—	—
Teachers' aides .....	11.43	10.4	—	—	11.16	11.3
Administrative support, n.e.c. ....	14.66	4.9	14.35	6.2	15.30	6.1
4 .....	14.42	4.9	—	—	14.86	5.7
<b>Blue collar</b> .....	17.46	2.8	17.36	3.1	18.35	2.5
1 .....	9.67	7.6	9.52	7.9	—	—
2 .....	12.25	5.7	12.13	5.6	—	—
3 .....	15.03	5.1	14.95	5.4	—	—
4 .....	16.09	4.6	15.98	5.4	16.59	6.0
5 .....	19.76	5.5	19.95	6.1	18.50	1.7
6 .....	19.50	3.3	19.44	3.5	20.44	11.5
7 .....	22.39	2.3	22.94	2.8	19.85	1.2
Not able to be leveled .....	19.79	8.3	19.79	8.3	—	—
<b>Precision production, craft, and repair</b> .....	21.31	3.7	21.51	4.2	19.92	1.6
4 .....	12.62	6.5	12.62	6.5	—	—
5 .....	21.98	10.0	22.23	10.0	—	—
6 .....	19.54	5.5	19.29	6.1	—	—
7 .....	22.73	2.2	23.41	2.9	19.84	1.3
Not able to be leveled .....	23.47	7.7	23.47	7.7	—	—
Automobile mechanics .....	21.79	2.9	—	—	—	—
Bus, truck, and stationary engine mechanics .....	20.21	3.8	—	—	—	—
7 .....	20.23	5.1	—	—	—	—
Electronic repairers, communications and industrial equipment .....	23.76	6.2	23.76	6.2	—	—
7 .....	25.23	5.2	25.23	5.2	—	—
Mechanics and repairers, n.e.c. ....	19.45	3.3	19.75	3.6	—	—
6 .....	18.91	2.9	—	—	—	—
7 .....	22.16	4.5	22.16	4.5	—	—
Carpenters .....	24.72	7.9	—	—	—	—
Electricians .....	21.12	8.5	21.82	9.7	—	—
7 .....	21.04	10.5	—	—	—	—
Supervisors, production .....	25.15	7.3	25.15	7.3	—	—
7 .....	25.22	9.1	25.22	9.1	—	—
Electrical and electronic equipment assemblers ..	12.87	12.0	12.87	12.0	—	—
Inspectors, testers, and graders .....	16.57	11.0	16.57	11.0	—	—
<b>Machine operators, assemblers, and inspectors</b> .....	15.67	5.2	15.66	5.3	—	—
2 .....	10.87	4.4	10.87	4.4	—	—
3 .....	14.35	10.5	14.35	10.5	—	—
4 .....	15.33	4.8	15.33	4.8	—	—
5 .....	16.87	4.3	16.87	4.3	—	—
6 .....	20.22	4.0	20.22	4.0	—	—
7 .....	19.46	5.2	19.43	5.3	—	—
Textile sewing machine operators .....	9.35	5.3	9.30	5.5	—	—
Mixing and blending machine operators .....	20.44	8.2	20.44	8.2	—	—

See footnotes at end of table.

Table 4-1. **Selected occupations<sup>1</sup> and levels,<sup>2</sup> all workers:<sup>3</sup> Mean hourly earnings,<sup>4</sup> private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002 — Continued**

Occupation and level	Total		Private industry		State and local government	
	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
<b>Blue collar —Continued</b>						
<b>Machine operators, assemblers, and inspectors</b>						
—Continued						
Painting and paint spraying machine operators ...	\$15.87	10.1	\$15.87	10.1	—	—
Miscellaneous machine operators, n.e.c. ....	17.01	4.2	17.01	4.2	—	—
4 .....	15.68	3.4	15.68	3.4	—	—
5 .....	18.22	5.8	18.22	5.8	—	—
Assemblers .....	17.93	1.9	17.93	1.9	—	—
<b>Transportation and material moving</b>						
4 .....	16.86	6.4	16.64	7.5	\$18.44	4.5
5 .....	17.16	8.3	16.90	9.4	—	—
6 .....	19.21	10.7	19.20	15.7	—	—
Truck drivers .....	17.54	4.6	17.54	4.6	—	—
4 .....	17.27	4.5	17.29	4.7	—	—
Industrial truck and tractor equipment operators ..	17.76	4.6	17.85	4.9	—	—
.....	17.42	9.0	17.42	9.0	—	—
<b>Handlers, equipment cleaners, helpers, and laborers</b>						
1 .....	14.07	5.5	13.74	6.4	16.20	4.1
2 .....	9.81	8.3	9.64	8.7	—	—
3 .....	13.54	8.2	13.36	8.5	—	—
4 .....	15.94	10.7	15.71	11.4	—	—
5 .....	16.14	7.6	16.55	11.9	15.65	5.8
.....	18.63	2.6	—	—	—	—
Groundskeepers and gardeners, except farm .....	12.63	10.4	11.72	11.4	—	—
Supervisors, handlers, equipment cleaners, and laborers, n.e.c. ....	19.82	14.4	—	—	—	—
Construction laborers .....	18.74	5.1	—	—	—	—
Stock handlers and baggers .....	11.31	12.0	11.31	12.1	—	—
1 .....	8.23	6.9	8.23	6.9	—	—
2 .....	12.51	11.3	12.52	11.5	—	—
3 .....	12.49	16.7	12.49	16.7	—	—
Freight, stock, and material handlers, n.e.c. ....	16.90	7.4	16.90	7.4	—	—
2 .....	15.65	11.5	15.65	11.5	—	—
Vehicle washers and equipment cleaners .....	11.92	11.7	—	—	—	—
Hand packers and packagers .....	11.13	13.5	11.13	13.5	—	—
1 .....	10.22	15.9	10.22	15.9	—	—
Laborers, except construction, n.e.c. ....	12.91	11.5	11.65	15.5	—	—
<b>Service</b>						
1 .....	12.63	2.8	10.19	3.1	19.08	4.1
2 .....	8.58	4.2	8.25	3.4	11.20	8.3
3 .....	9.20	3.1	8.99	3.4	10.94	6.5
4 .....	9.71	3.3	9.09	3.3	12.81	1.3
5 .....	14.27	6.3	13.76	8.2	15.82	3.5
6 .....	14.01	4.5	12.60	3.7	16.71	3.5
7 .....	19.88	3.5	15.27	7.8	21.81	3.3
8 .....	22.61	1.9	18.40	5.4	23.55	1.8
9 .....	23.00	3.0	19.87	9.2	23.75	3.0
.....	28.06	.8	—	—	28.06	.8
Not able to be leveled .....	9.02	9.6	9.02	9.6	—	—
Protective service .....	18.47	8.8	10.67	5.5	22.52	4.5
1 .....	10.40	12.6	—	—	—	—
3 .....	9.69	3.2	9.65	3.2	—	—
4 .....	14.71	6.3	10.81	2.3	—	—
5 .....	15.07	7.0	—	—	—	—
6 .....	21.27	3.2	—	—	21.83	3.5
7 .....	23.53	2.3	—	—	23.90	2.0
8 .....	23.69	3.0	—	—	23.87	3.1
9 .....	28.23	.7	—	—	28.23	.7
Supervisors, police and detectives .....	28.25	5.1	—	—	28.95	4.7
Supervisors, guards .....	25.45	7.8	—	—	—	—
Police and detectives, public service .....	23.61	2.6	—	—	23.73	2.7
6 .....	22.30	.4	—	—	22.30	.4

See footnotes at end of table.

Table 4-1. **Selected occupations<sup>1</sup> and levels,<sup>2</sup> all workers:<sup>3</sup> Mean hourly earnings,<sup>4</sup> private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002 — Continued**

Occupation and level	Total		Private industry		State and local government	
	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
<b>Service—Continued</b>						
Protective service—Continued						
Police and detectives, public service—Continued						
7 .....	\$24.17	0.7	—	—	\$24.17	0.7
Sheriffs, bailiffs, and other law enforcement officers .....	18.93	3.4	—	—	18.93	3.4
Correctional institution officers .....	16.98	7.8	—	—	18.55	5.7
Guards and police, except public service .....	10.86	6.1	\$10.42	4.1	—	—
2 .....	9.90	10.0	—	—	—	—
3 .....	9.74	3.0	—	—	—	—
4 .....	10.66	2.9	10.66	2.9	—	—
Food service .....	8.57	7.1	8.02	6.9	12.92	9.6
1 .....	7.20	3.9	7.08	4.0	—	—
2 .....	7.64	10.1	7.48	10.3	—	—
3 .....	7.94	6.5	7.45	6.1	11.09	2.6
4 .....	12.42	18.3	11.12	24.6	—	—
Not able to be leveled .....	9.92	21.2	9.92	21.2	—	—
Waiters, waitresses, and bartenders .....	5.25	17.1	5.25	17.1	—	—
1 .....	5.07	18.7	5.07	18.7	—	—
2 .....	6.87	16.4	6.87	16.4	—	—
3 .....	4.05	22.9	4.05	22.9	—	—
Bartenders .....	5.30	29.8	5.30	29.8	—	—
Waiters and waitresses .....	4.29	19.2	4.29	19.2	—	—
2 .....	5.88	14.2	5.88	14.2	—	—
3 .....	3.52	19.0	3.52	19.0	—	—
Waiters'/Waitresses' assistants .....	8.20	7.0	8.20	7.0	—	—
1 .....	6.31	5.0	6.31	5.0	—	—
Other food service .....	10.24	3.4	9.70	3.3	12.92	9.6
1 .....	7.97	5.7	7.85	6.0	—	—
2 .....	8.62	4.9	8.33	3.9	—	—
3 .....	10.01	2.7	9.73	2.9	11.09	2.6
4 .....	15.11	4.4	14.94	4.8	—	—
Supervisors, food preparation and service .....	14.23	2.6	14.17	2.5	—	—
Cooks .....	12.38	6.1	12.16	6.5	—	—
4 .....	14.09	3.6	14.08	4.2	—	—
Food counter, fountain, and related .....	8.15	7.4	7.75	7.0	—	—
3 .....	9.02	4.5	—	—	—	—
Kitchen workers, food preparation .....	11.55	12.3	11.23	16.1	—	—
3 .....	10.09	7.2	10.09	7.7	—	—
Food preparation, n.e.c. ....	9.30	5.6	8.39	2.7	13.23	17.2
1 .....	8.16	4.2	8.03	4.5	—	—
2 .....	8.77	4.8	—	—	—	—
3 .....	10.33	8.1	—	—	11.57	10.0
Health service .....	11.43	4.4	10.65	3.1	15.43	6.9
2 .....	10.12	3.0	10.12	3.0	—	—
3 .....	10.57	4.9	10.18	4.3	12.24	3.0
4 .....	11.67	7.6	11.34	7.5	13.82	7.5
5 .....	13.01	5.3	12.36	4.5	—	—
Health aides, except nursing .....	12.40	5.8	11.81	2.3	—	—
4 .....	12.14	5.7	12.25	6.7	—	—
5 .....	12.40	5.7	12.40	5.7	—	—
Nursing aides, orderlies and attendants .....	11.20	4.5	10.35	2.3	15.36	8.0
2 .....	10.08	2.9	10.08	2.9	—	—
3 .....	10.62	5.5	10.21	4.9	12.28	3.1
4 .....	11.28	9.4	10.75	7.8	—	—
Cleaning and building service .....	10.95	4.8	10.21	4.2	13.69	4.2
1 .....	10.01	4.6	9.67	4.7	11.98	1.9
2 .....	10.83	4.4	10.43	3.6	—	—
3 .....	12.28	3.9	11.06	4.5	14.20	1.7
5 .....	13.95	10.2	—	—	—	—
Maids and housemen .....	10.03	3.5	10.03	3.5	—	—
1 .....	9.82	5.6	9.82	5.6	—	—
2 .....	9.88	4.4	—	—	—	—
3 .....	9.74	5.1	9.74	5.1	—	—

See footnotes at end of table.

Table 4-1. **Selected occupations<sup>1</sup> and levels,<sup>2</sup> all workers:<sup>3</sup> Mean hourly earnings,<sup>4</sup> private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002 — Continued**

Occupation and level	Total		Private industry		State and local government	
	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
<b>Service—Continued</b>						
Cleaning and building service—Continued						
Janitors and cleaners .....	\$11.25	7.0	\$10.25	6.6	\$13.70	4.3
1 .....	10.12	6.6	9.55	7.3	11.98	1.9
2 .....	11.50	3.6	10.97	3.1	—	—
3 .....	13.00	2.3	11.82	3.0	14.20	1.7
Personal service .....	12.42	3.9	12.53	4.0	11.23	15.6
1 .....	8.28	10.1	8.44	10.6	—	—
2 .....	7.96	5.9	7.73	7.5	—	—
3 .....	8.35	9.1	8.35	9.1	—	—
4 .....	18.53	8.5	18.72	9.0	—	—
5 .....	12.89	8.3	12.61	10.1	—	—
6 .....	14.28	9.4	14.28	9.4	—	—
Supervisors, personal service .....	20.58	2.7	20.58	2.7	—	—
Attendants, amusement, and recreation facilities	7.49	5.2	7.49	5.2	—	—
2 .....	7.26	11.2	7.26	11.2	—	—
3 .....	7.48	2.5	7.48	2.5	—	—
4 .....	7.89	3.3	7.89	3.3	—	—
Welfare service aides .....	11.46	11.2	10.23	4.5	—	—
Early childhood teachers' assistants .....	8.71	11.9	8.71	11.9	—	—
Child care workers, n.e.c. ....	10.81	1.8	10.92	.3	—	—
Service, n.e.c. ....	9.62	8.0	10.02	8.3	—	—

<sup>1</sup> A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>2</sup> Each occupation for which data are collected in an establishment is evaluated based on 10 factors, including knowledge, complexity, work environment, etc. Points are assigned based on the occupation's rank within each factor. The points are summed to determine the overall level of the occupation. See appendixes C and D for more information.

<sup>3</sup> All workers include full-time and part-time workers.

<sup>4</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and

hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

<sup>5</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

Table 4-2. **Selected occupations<sup>1</sup> and levels,<sup>2</sup> full-time workers:<sup>3</sup> Mean hourly earnings,<sup>4</sup> private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002**

Occupation and level	Total		Private industry		State and local government	
	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
<b>All</b> .....	\$21.60	2.1	\$20.87	2.7	\$24.63	2.2
All excluding sales .....	21.66	2.3	20.88	2.9	24.69	2.1
<b>White collar</b> .....	25.56	2.2	24.89	2.8	28.33	1.8
1 .....	11.63	12.7	10.93	15.9	—	—
2 .....	12.08	4.5	12.05	4.8	12.48	8.1
3 .....	12.46	2.1	12.27	2.7	13.20	3.4
4 .....	14.53	3.0	14.30	3.5	15.73	4.5
5 .....	18.16	3.2	18.20	3.5	17.63	2.5
6 .....	18.57	2.8	18.57	3.1	18.57	7.4
7 .....	21.81	2.0	22.27	2.4	19.77	1.1
8 .....	27.50	3.7	25.25	1.9	32.21	3.7
9 .....	31.42	2.1	28.20	3.2	36.68	1.2
10 .....	32.86	5.2	32.56	5.5	—	—
11 .....	39.90	4.4	39.79	5.5	40.29	3.5
12 .....	43.49	3.6	43.67	4.0	42.03	5.6
13 .....	64.56	7.2	64.56	7.2	—	—
14 .....	89.25	16.9	89.34	17.0	—	—
Not able to be leveled .....	25.60	7.1	25.46	7.8	27.57	13.0
White collar excluding sales .....	26.07	2.4	25.42	3.1	28.47	1.8
2 .....	12.02	4.4	11.98	4.7	12.48	8.1
3 .....	12.64	2.5	12.39	3.3	13.40	3.3
4 .....	14.74	4.0	14.52	4.8	15.73	4.5
5 .....	17.28	3.8	17.24	4.2	17.63	2.5
6 .....	18.76	3.2	18.79	3.5	18.57	7.4
7 .....	21.67	2.1	22.14	2.5	19.77	1.1
8 .....	27.69	3.9	25.33	2.5	32.21	3.7
9 .....	31.20	2.0	27.69	2.7	36.68	1.2
10 .....	32.28	5.8	31.80	6.3	—	—
11 .....	39.32	4.6	39.04	5.8	40.29	3.5
12 .....	43.49	3.6	43.67	4.0	42.03	5.6
13 .....	64.56	7.2	64.56	7.2	—	—
14 .....	89.25	16.9	89.34	17.0	—	—
Not able to be leveled .....	25.53	6.5	25.39	7.1	27.57	13.0
<b>Professional specialty and technical</b> .....	31.04	3.1	29.96	4.2	34.00	2.5
Professional specialty .....	32.93	2.7	32.01	4.1	34.85	2.0
5 .....	15.34	11.3	15.26	11.3	—	—
6 .....	22.32	9.6	21.73	21.0	—	—
7 .....	21.81	4.5	22.28	5.4	20.01	1.9
8 .....	28.92	4.9	24.74	3.9	33.83	3.7
9 .....	32.07	1.8	27.13	1.8	37.61	1.2
10 .....	34.26	5.7	34.23	4.7	—	—
11 .....	35.06	4.8	34.08	5.1	42.54	11.0
12 .....	42.66	4.0	42.33	4.3	45.02	11.9
13 .....	62.11	9.6	62.11	9.6	—	—
14 .....	91.17	19.2	91.31	19.4	—	—
Not able to be leveled .....	28.27	11.1	28.56	12.7	—	—
Engineers, architects, and surveyors .....	35.66	5.3	36.55	5.7	—	—
9 .....	29.08	7.5	31.53	12.3	—	—
11 .....	38.46	6.8	38.68	7.2	—	—
12 .....	44.62	3.3	44.62	3.3	—	—
Electrical and electronic engineers .....	36.81	5.9	36.81	5.9	—	—
Mechanical engineers .....	37.13	7.1	37.13	7.1	—	—
Engineers, n.e.c. ....	32.97	9.8	33.41	10.3	—	—
Mathematical and computer scientists .....	33.33	5.1	33.33	5.1	—	—
8 .....	24.66	6.1	24.66	6.1	—	—
9 .....	29.98	6.8	29.98	6.8	—	—
10 .....	34.99	7.1	34.99	7.1	—	—
11 .....	33.82	4.9	33.82	4.9	—	—
12 .....	38.92	13.0	38.92	13.0	—	—
Computer systems analysts and scientists .....	33.31	5.9	33.31	5.9	—	—
8 .....	24.66	6.1	24.66	6.1	—	—
9 .....	30.88	8.0	30.88	8.0	—	—
10 .....	33.84	6.5	33.84	6.5	—	—

See footnotes at end of table.

Table 4-2. **Selected occupations<sup>1</sup> and levels,<sup>2</sup> full-time workers:<sup>3</sup> Mean hourly earnings,<sup>4</sup> private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002 — Continued**

Occupation and level	Total		Private industry		State and local government	
	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
<b>White collar —Continued</b>						
<b>Professional specialty and technical —Continued</b>						
Professional specialty —Continued						
Mathematical and computer scientists —Continued						
Computer systems analysts and scientists —Continued						
11 .....	\$33.62	6.3	\$33.62	6.3	—	—
12 .....	38.61	13.2	38.61	13.2	—	—
Natural scientists .....	37.59	7.8	38.31	8.3	—	—
Biological and life scientists .....	35.33	8.1	35.70	10.0	—	—
Health related .....	29.12	3.5	28.65	3.1	\$34.69	18.0
7 .....	22.65	4.0	22.53	4.2	—	—
8 .....	28.42	2.1	28.25	1.9	—	—
9 .....	27.87	5.2	26.49	.3	40.26	20.5
Not able to be leveled .....	25.08	11.4	—	—	—	—
Physicians .....	38.14	14.0	39.55	14.4	—	—
Registered nurses .....	27.66	2.4	27.15	1.0	34.28	16.8
7 .....	25.06	2.4	24.98	2.4	—	—
8 .....	28.43	1.6	28.24	.6	—	—
9 .....	27.58	4.3	26.60	.8	—	—
Teachers, college and university .....	57.88	33.0	63.84	45.0	44.84	7.0
11 .....	38.14	6.7	33.70	3.4	44.44	11.0
12 .....	47.43	3.3	—	—	53.19	8.7
Other post-secondary teachers .....	74.14	31.8	—	—	44.70	5.0
11 .....	39.42	7.4	—	—	41.77	8.2
Teachers, except college and university .....	34.69	1.8	21.82	10.4	37.33	2.6
6 .....	32.75	18.2	31.69	24.9	—	—
7 .....	22.34	16.5	22.97	18.6	—	—
8 .....	34.72	5.0	—	—	36.02	6.2
9 .....	37.74	3.9	—	—	38.82	3.1
Elementary school teachers .....	37.31	.5	22.68	8.2	38.81	.0
8 .....	35.86	1.8	—	—	35.86	1.8
9 .....	38.83	4.6	—	—	40.10	4.1
Secondary school teachers .....	38.43	5.3	—	—	39.19	6.2
9 .....	40.58	5.3	—	—	42.78	3.4
Teachers, special education .....	32.86	5.4	—	—	33.72	6.4
Teachers, n.e.c. ....	24.57	17.0	17.84	29.5	29.27	4.1
Vocational and educational counselors .....	25.21	18.5	—	—	—	—
Librarians, archivists, and curators .....	—	—	—	—	—	—
Social scientists and urban planners .....	28.14	6.3	—	—	—	—
Social, recreation, and religious workers .....	20.13	7.0	17.25	10.5	22.33	4.8
7 .....	19.92	1.8	—	—	—	—
9 .....	23.93	6.6	—	—	—	—
Social workers .....	19.99	8.2	16.65	8.9	22.91	5.4
9 .....	23.29	7.6	—	—	—	—
Lawyers and judges .....	—	—	—	—	—	—
Writers, authors, entertainers, athletes, and professionals, n.e.c. ....	25.42	9.8	25.69	10.6	—	—
Editors and reporters .....	18.85	17.9	18.85	17.9	—	—
Technical .....	24.25	4.0	24.59	4.2	19.66	4.2
4 .....	16.40	3.5	16.27	3.6	—	—
5 .....	19.72	8.7	19.89	8.8	—	—
6 .....	19.95	2.9	20.04	3.0	—	—
7 .....	22.71	5.3	23.28	5.9	—	—
8 .....	23.58	3.4	23.63	3.4	—	—
9 .....	37.90	23.4	38.98	26.2	—	—
Radiological technicians .....	28.18	2.0	28.18	2.0	—	—
Licensed practical nurses .....	20.04	3.7	20.02	4.2	—	—
6 .....	18.61	4.0	—	—	—	—
Health technologists and technicians, n.e.c. ....	17.54	6.0	17.54	6.0	—	—
Electrical and electronic technicians .....	21.92	7.4	21.95	7.6	—	—
7 .....	22.19	6.7	22.23	6.9	—	—
Engineering technicians, n.e.c. ....	22.20	9.0	23.08	11.3	—	—

See footnotes at end of table.

Table 4-2. **Selected occupations<sup>1</sup> and levels,<sup>2</sup> full-time workers:<sup>3</sup> Mean hourly earnings,<sup>4</sup> private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002** — Continued

Occupation and level	Total		Private industry		State and local government	
	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
<b>White collar</b> —Continued						
<b>Professional specialty and technical</b> —Continued						
Technical —Continued						
Chemical technicians .....	\$21.62	4.4	\$21.62	4.4	—	—
Technical and related, n.e.c. ....	31.45	25.4	—	—	—	—
<b>Executive, administrative, and managerial</b> .....						
5 .....	17.05	8.7	16.98	8.9	—	—
6 .....	18.33	6.9	18.54	7.4	—	—
7 .....	21.23	3.5	21.19	4.0	21.40	7.0
8 .....	26.68	4.7	28.15	5.1	21.59	2.5
9 .....	27.26	4.0	27.02	4.6	28.48	7.8
10 .....	28.80	9.4	28.80	9.4	—	—
11 .....	37.92	5.7	37.08	8.2	39.72	4.2
12 .....	44.20	5.4	44.79	5.8	—	—
13 .....	65.84	10.1	65.84	10.1	—	—
Not able to be leveled .....	32.44	6.1	32.38	6.3	—	—
Executives, administrators, and managers .....	38.17	5.5	38.54	6.6	36.38	3.9
7 .....	22.90	3.4	—	—	—	—
8 .....	26.70	11.3	—	—	—	—
9 .....	27.96	5.3	27.23	5.8	32.69	1.7
10 .....	29.08	10.4	29.08	10.4	—	—
11 .....	39.65	6.7	38.95	10.8	40.78	5.5
12 .....	44.26	5.6	44.88	6.0	—	—
13 .....	65.84	10.1	65.84	10.1	—	—
Not able to be leveled .....	36.32	9.2	36.47	10.0	—	—
Administrators and officials, public administration .....	29.56	3.1	—	—	29.56	3.1
Financial managers .....	40.03	1.8	40.09	2.0	—	—
Managers, marketing, advertising, and public relations .....	43.25	12.4	43.42	12.5	—	—
Administrators, education and related fields .....	38.98	8.2	33.42	23.1	41.50	6.2
11 .....	44.44	3.7	—	—	44.44	3.8
Managers, medicine and health .....	38.60	16.4	38.82	17.6	—	—
Managers, food servicing and lodging establishments .....	28.59	9.5	25.63	12.8	—	—
Managers, service organizations, n.e.c. ....	27.75	10.3	27.71	14.2	—	—
Managers and administrators, n.e.c. ....	39.66	11.1	39.66	11.1	—	—
9 .....	30.38	4.4	30.38	4.4	—	—
10 .....	27.18	17.1	27.18	17.1	—	—
11 .....	34.58	9.5	34.58	9.5	—	—
12 .....	44.24	9.9	44.24	9.9	—	—
Management related .....	23.40	10.0	23.37	11.3	23.58	4.1
5 .....	16.98	9.9	16.91	10.1	—	—
6 .....	18.86	6.4	19.13	6.8	—	—
7 .....	20.57	4.1	20.75	4.8	—	—
8 .....	26.67	6.5	28.04	6.3	—	—
9 .....	26.26	9.4	26.69	11.9	—	—
11 .....	33.51	4.7	33.53	5.7	—	—
Not able to be leveled .....	29.05	6.1	29.05	6.1	—	—
Accountants and auditors .....	25.66	10.0	26.23	11.5	—	—
7 .....	21.40	4.2	21.64	6.7	—	—
Not able to be leveled .....	32.64	16.5	32.64	16.5	—	—
Other financial officers .....	30.46	13.7	31.18	14.2	—	—
Management analysts .....	33.35	10.2	—	—	—	—
Personnel, training, and labor relations specialists .....	22.05	10.9	21.17	11.9	—	—
Purchasing agents and buyers, n.e.c. ....	25.53	12.9	25.53	12.9	—	—
Management related, n.e.c. ....	19.34	19.9	19.31	21.8	—	—
7 .....	20.18	5.7	20.84	5.5	—	—
<b>Sales</b> .....						
3 .....	11.96	5.8	11.99	6.2	—	—
4 .....	13.09	9.1	13.09	9.1	—	—

See footnotes at end of table.



Table 4-2. **Selected occupations<sup>1</sup> and levels,<sup>2</sup> full-time workers:<sup>3</sup> Mean hourly earnings,<sup>4</sup> private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002 — Continued**

Occupation and level	Total		Private industry		State and local government	
	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
<b>White collar —Continued</b>						
<b>Sales —Continued</b>						
5 .....	\$21.70	12.3	\$21.70	12.3	—	—
6 .....	16.81	8.4	16.81	8.4	—	—
7 .....	23.50	9.9	23.50	9.9	—	—
8 .....	24.31	11.5	24.31	11.5	—	—
Supervisors, sales .....	27.44	21.2	27.44	21.2	—	—
Securities and financial services sales .....	39.43	19.6	39.43	19.6	—	—
Sales, other business services .....	14.44	20.8	14.44	20.8	—	—
Sales workers, motor vehicles and boats .....	18.94	21.2	18.94	21.2	—	—
5 .....	19.47	29.9	19.47	29.9	—	—
Sales workers, other commodities .....	21.37	21.6	21.37	21.6	—	—
Cashiers .....	12.04	5.5	12.07	5.8	—	—
3 .....	12.11	5.8	12.16	6.2	—	—
4 .....	11.33	12.9	11.33	12.9	—	—
<b>Administrative support, including clerical .....</b>	<b>15.25</b>	<b>1.5</b>	<b>15.25</b>	<b>1.8</b>	<b>\$15.26</b>	<b>1.2</b>
2 .....	12.10	4.1	12.07	4.4	12.48	8.1
3 .....	12.64	2.5	12.39	3.3	13.40	3.3
4 .....	15.12	3.1	14.97	3.7	15.69	4.6
5 .....	16.87	1.8	16.75	2.1	17.65	2.4
6 .....	17.15	2.7	17.49	3.1	—	—
7 .....	20.81	3.3	21.83	3.3	17.63	3.9
Not able to be leveled .....	15.06	8.4	15.06	8.4	—	—
Supervisors, financial records processing .....	22.60	3.4	22.60	3.4	—	—
Computer operators .....	15.21	3.2	15.21	3.2	—	—
Secretaries .....	16.27	3.7	16.06	4.0	16.88	9.0
3 .....	15.37	5.5	—	—	—	—
4 .....	14.93	7.7	13.46	3.5	18.35	13.6
5 .....	17.26	2.8	17.46	3.1	15.93	2.6
6 .....	17.49	9.7	18.70	9.9	—	—
7 .....	17.94	4.8	18.39	6.7	—	—
Typists .....	13.52	4.0	—	—	13.98	.7
Hotel clerks .....	10.88	2.1	10.88	2.1	—	—
3 .....	10.39	.2	10.39	.2	—	—
Receptionists .....	11.73	8.1	11.68	8.5	—	—
Order clerks .....	17.86	8.6	17.86	8.6	—	—
4 .....	15.99	14.2	15.99	14.2	—	—
7 .....	24.20	4.2	24.20	4.2	—	—
Library clerks .....	15.21	7.1	—	—	—	—
Records clerks, n.e.c. ....	14.84	7.5	15.01	8.9	—	—
Bookkeepers, accounting and auditing clerks .....	13.96	5.1	13.84	5.4	15.64	9.7
3 .....	11.92	6.6	11.92	6.6	—	—
4 .....	13.79	6.9	13.58	7.7	—	—
5 .....	15.18	3.7	—	—	—	—
Payroll and timekeeping clerks .....	15.14	1.8	15.14	1.8	—	—
Billing clerks .....	12.89	4.8	12.89	4.8	—	—
Mail clerks, except postal service .....	12.23	4.4	11.71	1.6	—	—
Traffic, shipping and receiving clerks .....	13.03	7.8	13.03	7.8	—	—
Stock and inventory clerks .....	13.82	6.6	13.89	6.9	—	—
5 .....	15.27	9.6	15.27	9.6	—	—
Investigators and adjusters, except insurance .....	17.57	7.3	17.57	7.3	—	—
General office clerks .....	15.04	7.0	14.87	10.1	15.29	9.6
2 .....	11.42	8.0	11.06	8.2	—	—
4 .....	15.88	8.7	17.20	13.9	14.53	5.7
Data entry keyers .....	13.39	7.6	13.39	7.6	—	—
Statistical clerks .....	16.80	13.0	16.80	13.0	—	—
Teachers' aides .....	12.01	9.4	—	—	—	—
Administrative support, n.e.c. ....	15.04	5.6	14.82	8.6	15.32	6.0
4 .....	14.54	5.2	—	—	—	—
<b>Blue collar .....</b>	<b>17.87</b>	<b>2.7</b>	<b>17.80</b>	<b>3.0</b>	<b>18.40</b>	<b>2.4</b>
1 .....	10.37	8.5	10.19	9.0	—	—

See footnotes at end of table.

Table 4-2. **Selected occupations<sup>1</sup> and levels,<sup>2</sup> full-time workers:<sup>3</sup> Mean hourly earnings,<sup>4</sup> private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002** — Continued

Occupation and level	Total		Private industry		State and local government	
	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
<b>Blue collar</b> —Continued						
2 .....	\$12.39	7.1	\$12.28	7.1	—	—
3 .....	15.33	6.6	15.24	6.9	—	—
4 .....	16.09	4.6	15.98	5.4	\$16.59	6.0
5 .....	19.77	5.5	19.95	6.1	18.53	1.7
6 .....	19.48	3.3	19.42	3.5	20.44	11.5
7 .....	22.36	2.2	22.90	2.8	19.85	1.2
Not able to be leveled .....	20.18	8.5	20.18	8.5	—	—
<b>Precision production, craft, and repair</b> .....	21.29	3.7	21.49	4.2	19.93	1.6
4 .....	12.62	6.5	12.62	6.5	—	—
5 .....	21.99	10.0	22.23	10.0	—	—
6 .....	19.54	5.5	19.29	6.1	—	—
7 .....	22.70	2.2	23.37	2.8	19.84	1.3
Not able to be leveled .....	23.47	7.7	23.47	7.7	—	—
Automobile mechanics .....	21.79	2.9	—	—	—	—
Bus, truck, and stationary engine mechanics .....	20.21	3.8	—	—	—	—
7 .....	20.23	5.1	—	—	—	—
Electronic repairers, communications and industrial equipment .....	23.10	6.0	23.10	6.0	—	—
7 .....	24.60	5.0	24.60	5.0	—	—
Mechanics and repairers, n.e.c. ....	19.45	3.3	19.75	3.6	—	—
6 .....	18.91	2.9	—	—	—	—
7 .....	22.16	4.5	22.16	4.5	—	—
Electricians .....	21.12	8.5	21.82	9.7	—	—
7 .....	21.04	10.5	—	—	—	—
Supervisors, production .....	25.15	7.3	25.15	7.3	—	—
7 .....	25.22	9.1	25.22	9.1	—	—
Electrical and electronic equipment assemblers ..	12.87	12.0	12.87	12.0	—	—
Inspectors, testers, and graders .....	16.57	11.0	16.57	11.0	—	—
<b>Machine operators, assemblers, and inspectors</b> .....	15.69	5.2	15.69	5.2	—	—
2 .....	10.87	4.6	10.87	4.6	—	—
3 .....	14.35	10.5	14.35	10.5	—	—
4 .....	15.33	4.8	15.33	4.8	—	—
5 .....	16.87	4.3	16.87	4.3	—	—
6 .....	20.22	4.0	20.22	4.0	—	—
7 .....	19.46	5.2	19.43	5.3	—	—
Textile sewing machine operators .....	9.35	5.3	9.30	5.5	—	—
Mixing and blending machine operators .....	20.44	8.2	20.44	8.2	—	—
Painting and paint spraying machine operators ...	15.87	10.1	15.87	10.1	—	—
Miscellaneous machine operators, n.e.c. ....	17.01	4.2	17.01	4.2	—	—
4 .....	15.68	3.4	15.68	3.4	—	—
5 .....	18.22	5.8	18.22	5.8	—	—
Assemblers .....	17.97	2.0	17.97	2.0	—	—
<b>Transportation and material moving</b> .....	17.47	5.1	17.30	6.0	18.60	3.7
3 .....	15.35	17.8	15.50	19.4	—	—
4 .....	17.16	8.3	16.90	9.4	—	—
5 .....	19.21	10.7	19.20	15.7	—	—
6 .....	17.41	4.2	17.41	4.2	—	—
Truck drivers .....	17.27	4.5	17.29	4.7	—	—
4 .....	17.76	4.6	17.85	4.9	—	—
Industrial truck and tractor equipment operators ..	17.42	9.0	17.42	9.0	—	—
<b>Handlers, equipment cleaners, helpers, and laborers</b> .....	14.76	5.6	14.51	6.6	16.20	4.1
1 .....	10.60	8.6	10.40	9.2	—	—
2 .....	14.05	9.2	13.86	9.6	—	—
3 .....	16.05	11.1	15.80	11.7	—	—
4 .....	16.14	7.6	16.55	11.9	15.65	5.8
5 .....	18.63	2.6	—	—	—	—
Groundskeepers and gardeners, except farm .....	12.77	12.7	11.63	15.1	—	—

See footnotes at end of table.

Table 4-2. **Selected occupations<sup>1</sup> and levels,<sup>2</sup> full-time workers:<sup>3</sup> Mean hourly earnings,<sup>4</sup> private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002 — Continued**

Occupation and level	Total		Private industry		State and local government	
	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
<b>Blue collar —Continued</b>						
<b>Handlers, equipment cleaners, helpers, and laborers —Continued</b>						
Supervisors, handlers, equipment cleaners, and laborers, n.e.c. ....	\$19.82	14.4	—	—	—	—
Construction laborers .....	18.74	5.1	—	—	—	—
Stock handlers and baggers .....	13.43	11.2	\$13.44	11.2	—	—
3 .....	13.35	15.2	13.35	15.2	—	—
Freight, stock, and material handlers, n.e.c. ....	18.67	7.0	18.67	7.0	—	—
Vehicle washers and equipment cleaners .....	11.92	11.7	—	—	—	—
Hand packers and packagers .....	11.13	13.5	11.13	13.5	—	—
1 .....	10.22	15.9	10.22	15.9	—	—
Laborers, except construction, n.e.c. ....	13.38	11.3	12.12	15.5	—	—
<b>Service .....</b>	13.55	2.7	10.73	2.7	\$19.87	4.5
1 .....	9.37	6.3	8.97	6.2	11.78	2.2
2 .....	9.40	2.3	9.16	2.0	13.30	4.3
3 .....	9.93	2.0	9.27	1.8	13.29	2.5
4 .....	14.87	5.3	14.50	7.3	15.82	3.5
5 .....	14.38	4.6	12.97	4.1	16.71	3.5
6 .....	20.81	2.6	17.09	4.9	21.81	3.3
7 .....	22.61	1.9	18.40	5.4	23.55	1.8
8 .....	23.00	3.0	19.87	9.2	23.75	3.0
9 .....	28.06	.8	—	—	28.06	.8
Not able to be leveled .....	9.46	9.8	9.46	9.8	—	—
<b>Protective service .....</b>	18.92	8.7	10.63	5.6	22.89	4.5
3 .....	9.87	2.6	9.87	2.6	—	—
4 .....	14.71	6.3	10.81	2.3	—	—
5 .....	15.08	7.1	—	—	—	—
6 .....	21.40	3.3	—	—	21.83	3.5
7 .....	23.53	2.3	—	—	23.90	2.0
8 .....	23.69	3.0	—	—	23.87	3.1
9 .....	28.23	.7	—	—	28.23	.7
Supervisors, police and detectives .....	28.25	5.1	—	—	28.95	4.7
Supervisors, guards .....	25.45	7.8	—	—	—	—
Police and detectives, public service .....	23.61	2.6	—	—	23.73	2.7
6 .....	22.30	.4	—	—	22.30	.4
7 .....	24.17	.7	—	—	24.17	.7
<b>Sheriffs, bailiffs, and other law enforcement officers .....</b>	18.93	3.4	—	—	18.93	3.4
Correctional institution officers .....	16.98	7.8	—	—	18.55	5.7
Guards and police, except public service .....	10.75	5.7	10.19	2.2	—	—
3 .....	9.87	2.6	9.87	2.6	—	—
4 .....	10.66	2.9	10.66	2.9	—	—
<b>Food service .....</b>	9.35	6.7	8.82	6.1	13.83	7.4
1 .....	7.97	7.9	7.82	8.0	—	—
2 .....	8.30	3.4	8.13	3.3	—	—
3 .....	8.06	2.7	7.84	2.8	—	—
4 .....	13.14	14.8	12.01	20.4	—	—
<b>Waiters, waitresses, and bartenders .....</b>	5.79	8.3	5.79	8.3	—	—
1 .....	5.50	14.8	5.50	14.8	—	—
2 .....	7.95	3.6	7.95	3.6	—	—
3 .....	3.94	23.3	3.94	23.3	—	—
<b>Bartenders .....</b>	6.26	28.1	6.26	28.1	—	—
Waiters and waitresses .....	4.44	8.9	4.44	8.9	—	—
2 .....	6.76	5.5	6.76	5.5	—	—
3 .....	3.35	12.5	3.35	12.5	—	—
<b>Waiters'/Waitresses' assistants .....</b>	8.42	7.7	8.42	7.7	—	—
1 .....	6.46	5.2	6.46	5.2	—	—
<b>Other food service .....</b>	11.14	5.6	10.62	5.4	13.83	7.4
1 .....	8.96	8.2	8.82	8.6	—	—
2 .....	8.63	5.1	8.33	3.9	—	—

See footnotes at end of table.

Table 4-2. **Selected occupations<sup>1</sup> and levels,<sup>2</sup> full-time workers:<sup>3</sup> Mean hourly earnings,<sup>4</sup> private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002 — Continued**

Occupation and level	Total		Private industry		State and local government	
	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
<b>Service—Continued</b>						
Food service—Continued						
Other food service—Continued						
3 .....	\$10.46	3.7	\$10.37	4.2	—	—
4 .....	15.29	4.4	15.26	4.8	—	—
Supervisors, food preparation and service .....	14.53	2.5	14.48	2.3	—	—
Cooks .....	12.43	6.0	12.20	6.5	—	—
4 .....	14.40	3.4	14.44	3.9	—	—
Kitchen workers, food preparation .....	12.35	11.6	—	—	—	—
Food preparation, n.e.c. ....	10.15	9.6	9.21	5.6	\$14.28	13.4
1 .....	9.06	8.9	8.93	9.4	—	—
3 .....	11.18	3.8	—	—	—	—
Health service .....	11.68	5.5	10.67	4.3	15.56	6.9
2 .....	10.02	5.5	10.02	5.5	—	—
3 .....	10.51	4.9	10.02	3.6	12.32	3.3
4 .....	12.03	7.2	11.63	7.5	13.82	7.5
5 .....	13.71	4.8	—	—	—	—
Health aides, except nursing .....	13.26	7.9	12.48	3.6	—	—
4 .....	12.04	5.1	—	—	—	—
Nursing aides, orderlies and attendants .....	11.39	5.6	10.26	2.8	15.44	7.9
3 .....	10.49	4.8	9.99	3.3	12.32	3.3
4 .....	11.71	9.6	10.96	8.0	—	—
Cleaning and building service .....	11.38	3.3	10.62	2.7	13.87	3.5
1 .....	10.49	3.2	10.17	3.3	11.98	1.9
2 .....	10.86	4.9	10.39	3.5	—	—
3 .....	12.31	4.0	11.03	4.6	14.28	1.1
Maids and housemen .....	10.03	3.6	10.03	3.7	—	—
1 .....	9.78	5.7	9.78	5.7	—	—
2 .....	9.88	4.4	—	—	—	—
3 .....	9.74	5.1	9.74	5.1	—	—
Janitors and cleaners .....	11.92	4.7	10.93	4.4	13.89	3.6
1 .....	11.03	3.3	10.59	1.1	11.98	1.9
2 .....	11.65	4.8	10.94	2.7	—	—
3 .....	13.07	2.2	11.81	3.2	14.28	1.1
Personal service .....	13.51	4.7	13.45	5.0	—	—
1 .....	7.68	7.2	7.68	7.2	—	—
2 .....	8.58	10.5	8.20	12.8	—	—
3 .....	8.24	10.4	8.24	10.4	—	—
4 .....	18.97	9.4	—	—	—	—
5 .....	13.11	8.6	—	—	—	—
6 .....	17.91	9.2	17.91	9.2	—	—
Supervisors, personal service .....	20.58	2.7	20.58	2.7	—	—
Attendants, amusement, and recreation facilities .....	7.79	4.5	7.79	4.5	—	—
2 .....	7.87	12.2	7.87	12.2	—	—
3 .....	7.55	.7	7.55	.7	—	—
4 .....	8.12	3.0	8.12	3.0	—	—
Welfare service aides .....	12.13	11.3	10.46	5.9	—	—
Child care workers, n.e.c. ....	11.17	2.6	10.96	.0	—	—
Service, n.e.c. ....	11.83	4.2	11.66	4.5	—	—

<sup>1</sup> A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>2</sup> Each occupation for which data are collected in an establishment is evaluated based on 10 factors, including knowledge, complexity, work environment, etc. Points are assigned based on the occupation's rank within each factor. The points are summed to determine the overall level of the occupation. See appendixes C and D for more information.

<sup>3</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>4</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

<sup>5</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

Table 4-3. **Selected occupations<sup>1</sup> and levels,<sup>2</sup> part-time workers:<sup>3</sup> Mean hourly earnings,<sup>4</sup> private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002**

Occupation and level	Total		Private industry		State and local government	
	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
<b>All</b> .....	\$12.05	3.4	\$12.04	3.3	\$12.07	18.9
All excluding sales .....	12.82	3.8	12.92	3.7	12.07	18.9
<b>White collar</b> .....	14.73	4.4	14.84	4.2	13.79	23.9
1 .....	7.63	8.7	7.51	9.0	—	—
2 .....	8.45	5.6	8.14	5.2	—	—
3 .....	9.80	4.7	9.79	4.9	—	—
4 .....	13.35	3.3	13.35	3.7	13.32	6.6
5 .....	15.91	3.0	16.86	4.0	—	—
6 .....	15.54	12.9	15.82	13.3	—	—
7 .....	22.82	6.6	22.79	6.8	—	—
8 .....	27.61	7.1	25.89	4.2	—	—
9 .....	30.02	2.6	30.02	2.6	—	—
Not able to be leveled .....	21.45	23.5	22.25	23.6	—	—
White collar excluding sales .....	18.12	4.3	18.93	4.1	13.79	23.9
1 .....	10.15	3.6	—	—	—	—
2 .....	9.46	9.2	9.27	8.4	—	—
3 .....	11.12	2.1	11.29	2.2	—	—
4 .....	13.86	2.7	13.98	3.0	13.32	6.6
5 .....	16.38	3.4	17.68	5.3	—	—
6 .....	15.54	12.9	15.82	13.3	—	—
7 .....	22.82	6.6	22.79	6.8	—	—
8 .....	27.61	7.1	25.89	4.2	—	—
9 .....	30.02	2.6	30.02	2.6	—	—
Not able to be leveled .....	21.57	23.6	22.37	23.8	—	—
<b>Professional specialty and technical</b> .....	24.82	4.3	24.85	3.2	24.54	38.0
Professional specialty .....	26.64	5.4	26.47	4.2	28.38	37.2
7 .....	26.06	3.2	26.18	3.5	—	—
8 .....	28.15	7.6	26.31	4.7	—	—
9 .....	30.26	1.9	30.26	1.9	—	—
Mathematical and computer scientists .....	—	—	—	—	—	—
Health related .....	28.22	2.4	28.24	2.4	—	—
8 .....	26.35	4.8	26.35	4.8	—	—
9 .....	30.30	1.9	30.30	1.9	—	—
Registered nurses .....	27.44	3.0	27.46	3.0	—	—
8 .....	26.35	4.8	26.35	4.8	—	—
9 .....	29.57	3.7	29.57	3.7	—	—
Teachers, college and university .....	27.67	2.4	27.07	.7	—	—
Teachers, except college and university .....	26.79	38.4	17.76	25.2	28.36	41.1
8 .....	37.27	5.3	—	—	—	—
Teachers, n.e.c. ....	24.58	5.0	—	—	—	—
8 .....	24.42	5.4	—	—	—	—
Social scientists and urban planners .....	—	—	—	—	—	—
Social, recreation, and religious workers .....	—	—	—	—	—	—
Writers, authors, entertainers, athletes, and professionals, n.e.c. ....	—	—	—	—	—	—
Technical .....	19.81	6.0	20.50	5.3	—	—
6 .....	18.46	1.6	18.46	1.6	—	—
Licensed practical nurses .....	19.17	1.2	19.19	1.2	—	—
<b>Executive, administrative, and managerial</b> .....	25.47	21.5	—	—	—	—
Executives, administrators, and managers .....	—	—	—	—	—	—
Management related .....	—	—	—	—	—	—
<b>Sales</b> .....	8.41	4.0	8.41	4.0	—	—
2 .....	7.53	6.9	7.53	6.9	—	—
3 .....	9.10	6.6	9.10	6.6	—	—
Sales workers, apparel .....	7.21	3.4	7.21	3.4	—	—
Sales workers, other commodities .....	8.04	9.9	8.04	9.9	—	—
Cashiers .....	9.08	6.6	9.08	6.6	—	—
2 .....	8.08	11.3	8.08	11.3	—	—
3 .....	9.94	6.3	9.94	6.3	—	—
<b>Administrative support, including clerical</b> .....	12.02	4.6	12.33	4.6	10.95	13.3

See footnotes at end of table.

Table 4-3. **Selected occupations<sup>1</sup> and levels,<sup>2</sup> part-time workers:<sup>3</sup> Mean hourly earnings,<sup>4</sup> private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002** — Continued

Occupation and level	Total		Private industry		State and local government	
	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
<b>White collar</b> —Continued						
<b>Administrative support, including clerical</b> —Continued						
1 .....	\$10.15	3.6	—	—	—	—
2 .....	9.46	9.2	\$9.27	8.4	—	—
3 .....	11.15	2.2	11.29	2.2	—	—
4 .....	13.93	2.6	13.98	3.0	\$13.70	5.2
Secretaries .....	14.01	4.6	—	—	—	—
Receptionists .....	11.09	2.0	—	—	—	—
General office clerks .....	12.16	6.8	12.14	6.9	—	—
3 .....	12.18	5.1	12.18	5.1	—	—
Teachers' aides .....	10.65	15.4	—	—	10.65	15.4
Administrative support, n.e.c. ....	13.68	8.5	13.69	8.5	—	—
<b>Blue collar</b> .....	11.37	10.5	11.33	10.9	—	—
1 .....	7.64	2.0	7.64	2.0	—	—
2 .....	11.50	7.1	11.39	7.9	—	—
<b>Precision production, craft, and repair</b> .....	—	—	—	—	—	—
<b>Machine operators, assemblers, and inspectors</b> .....	—	—	—	—	—	—
<b>Transportation and material moving</b> .....	—	—	—	—	—	—
<b>Handlers, equipment cleaners, helpers, and laborers</b> .....	9.22	10.5	9.22	10.5	—	—
2 .....	10.35	12.4	10.35	12.4	—	—
<b>Service</b> .....	8.51	5.1	8.34	5.8	9.84	6.6
1 .....	6.90	1.7	6.86	1.5	—	—
2 .....	8.66	8.9	8.45	11.4	9.35	12.6
3 .....	8.76	11.6	8.26	13.6	10.94	1.8
4 .....	9.98	12.2	9.98	12.2	—	—
5 .....	10.29	4.7	10.29	4.7	—	—
Protective service .....	10.95	11.3	11.04	16.3	—	—
Guards and police, except public service .....	11.43	15.9	11.44	16.2	—	—
Food service .....	6.62	13.3	6.05	15.0	10.89	2.0
1 .....	6.01	4.9	6.01	4.9	—	—
2 .....	3.88	41.7	—	—	—	—
3 .....	7.72	18.4	6.58	20.8	—	—
Waiters, waitresses, and bartenders .....	3.97	38.4	3.97	38.4	—	—
3 .....	4.27	47.1	4.27	47.1	—	—
Waiters and waitresses .....	4.03	42.7	4.03	42.7	—	—
Other food service .....	7.99	7.4	7.36	7.4	10.89	2.0
1 .....	6.56	11.3	6.56	11.3	—	—
3 .....	9.29	7.3	8.25	7.7	—	—
Food counter, fountain, and related .....	7.87	9.9	—	—	—	—
Food preparation, n.e.c. ....	7.56	9.5	6.70	9.7	—	—
Health service .....	10.61	2.0	10.61	2.0	—	—
3 .....	10.94	7.5	10.95	8.1	—	—
4 .....	10.68	8.7	10.68	8.7	—	—
5 .....	11.10	2.4	11.10	2.4	—	—
Health aides, except nursing .....	10.68	3.1	10.68	3.2	—	—
Nursing aides, orderlies and attendants .....	10.60	2.2	10.59	2.3	—	—
3 .....	11.77	12.0	—	—	—	—
Cleaning and building service .....	8.35	7.6	8.25	7.6	—	—
1 .....	7.81	10.6	7.81	10.6	—	—
Janitors and cleaners .....	8.09	6.8	7.95	6.3	—	—

See footnotes at end of table.

Table 4-3. **Selected occupations<sup>1</sup> and levels,<sup>2</sup> part-time workers:<sup>3</sup> Mean hourly earnings,<sup>4</sup> private industry and State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002** — Continued

Occupation and level	Total		Private industry		State and local government	
	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)	Mean	Relative error <sup>5</sup> (percent)
<b>Service</b> —Continued						
Personal service .....	\$8.50	5.9	\$8.70	6.8	—	—
1 .....	8.67	12.4	9.00	13.3	—	—
2 .....	7.29	5.2	7.01	7.2	—	—
3 .....	9.59	8.0	9.59	8.0	—	—
Attendants, amusement, and recreation facilities	5.72	7.1	5.72	7.1	—	—
2 .....	4.98	7.2	4.98	7.2	—	—
Service, n.e.c. ....	7.95	6.1	—	—	—	—

<sup>1</sup> A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>2</sup> Each occupation for which data are collected in an establishment is evaluated based on 10 factors, including knowledge, complexity, work environment, etc. Points are assigned based on the occupation's rank within each factor. The points are summed to determine the overall level of the occupation. See appendixes C and D for more information.

<sup>3</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>4</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

<sup>5</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

Table 5-1. **Selected worker characteristics: Mean hourly earnings<sup>1</sup> by occupational group,<sup>2</sup> National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002**

Occupational group	Private industry and State and local government					
	Full-time workers <sup>3</sup>	Part-time workers <sup>3</sup>	Union <sup>4</sup>	Nonunion <sup>4</sup>	Time <sup>5</sup>	Incentive <sup>5</sup>
	Mean					
<b>All occupations</b> .....	\$21.60	\$12.05	\$20.75	\$20.58	\$20.55	\$23.03
All excluding sales .....	21.66	12.82	20.96	20.83	20.89	20.41
<b>White collar</b> .....	25.56	14.73	26.39	24.12	24.51	27.38
White-collar excluding sales .....	26.07	18.12	27.49	24.99	25.49	—
Professional specialty and technical .....	31.04	24.82	33.49	29.38	30.63	—
Professional specialty .....	32.93	26.64	33.33	32.18	32.52	—
Technical .....	24.25	19.81	34.49	21.25	23.93	—
Executive, administrative, and managerial .....	31.89	25.47	29.92	31.89	31.61	—
Sales .....	20.57	8.41	13.71	17.98	14.10	25.71
Administrative support, including clerical .....	15.25	12.02	15.91	14.66	14.93	—
<b>Blue collar</b> .....	17.87	11.37	18.89	15.45	17.45	17.59
Precision production, craft, and repair .....	21.29	—	22.24	19.76	21.34	20.72
Machine operators, assemblers, and inspectors .....	15.69	—	15.78	15.45	15.98	—
Transportation and material moving .....	17.47	—	19.17	14.41	16.45	—
Handlers, equipment cleaners, helpers, and laborers .....	14.76	9.22	16.19	11.52	14.06	—
<b>Service</b> .....	13.55	8.51	15.86	9.67	12.63	—
	Relative error <sup>6</sup> (percent)					
<b>All occupations</b> .....	2.1	3.4	2.7	2.7	2.1	9.0
All excluding sales .....	2.3	3.8	2.7	3.1	2.1	15.6
<b>White collar</b> .....	2.2	4.4	2.8	2.8	2.3	14.3
White-collar excluding sales .....	2.4	4.3	2.3	3.1	2.4	—
Professional specialty and technical .....	3.1	4.3	2.8	3.9	2.9	—
Professional specialty .....	2.7	5.4	2.6	3.8	2.5	—
Technical .....	4.0	6.0	14.1	3.4	3.6	—
Executive, administrative, and managerial .....	6.9	21.5	12.6	7.3	7.0	—
Sales .....	8.2	4.0	6.9	9.0	10.1	14.8
Administrative support, including clerical .....	1.5	4.6	2.7	1.8	1.3	—
<b>Blue collar</b> .....	2.7	10.5	3.6	3.2	2.4	15.6
Precision production, craft, and repair .....	3.7	—	3.7	5.0	3.9	4.1
Machine operators, assemblers, and inspectors .....	5.2	—	11.0	5.7	4.5	—
Transportation and material moving .....	5.1	—	4.9	4.2	6.2	—
Handlers, equipment cleaners, helpers, and laborers .....	5.6	10.5	4.9	5.5	5.6	—
<b>Service</b> .....	2.7	5.1	4.6	3.4	2.8	—

<sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

<sup>2</sup> A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>3</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>4</sup> Union workers are those whose wages are determined through collective bargaining.

<sup>5</sup> Time workers' wages are based solely on an hourly rate or salary; incentive workers are those whose wages are at least partially based on productivity payments such as piece rates, commissions, and production bonuses.

<sup>6</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria.



Table 5-2. Major industry division: Mean hourly earnings<sup>1</sup> by occupational group,<sup>2</sup> private industry, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002

Occupational group	Full-time and part-time workers									
	All private industries	Goods-producing industries <sup>3</sup>				Service-producing industries <sup>4</sup>				
		Total	Mining	Construction	Manufacturing	Total	Transportation and public utilities	Wholesale and retail trade	Finance, insurance, and real estate	Services
	Mean									
<b>All occupations</b> .....	\$19.89	-	\$15.44	-	-	-	-	-	-	-
All excluding sales .....	20.11	-	15.44	-	-	-	-	-	-	-
<b>White collar</b> .....	23.92	-	16.41	-	-	-	-	-	-	-
White-collar excluding sales .....	24.98	-	16.41	-	-	-	-	-	-	-
Professional specialty and technical .....	29.58	-	-	-	-	-	-	-	-	-
Professional specialty .....	31.60	-	-	-	-	-	-	-	-	-
Technical .....	24.29	-	-	-	-	-	-	-	-	-
Executive, administrative, and managerial .....	31.81	-	-	-	-	-	-	-	-	-
Sales .....	17.41	-	-	-	-	-	-	-	-	-
Administrative support, including clerical .....	14.97	-	-	-	-	-	-	-	-	-
<b>Blue collar</b> .....	17.36	-	15.42	-	-	-	-	-	-	-
Precision production, craft, and repair .....	21.51	-	-	-	-	-	-	-	-	-
Machine operators, assemblers, and inspectors ....	15.66	-	14.65	-	-	-	-	-	-	-
Transportation and material moving .....	16.64	-	15.30	-	-	-	-	-	-	-
Handlers, equipment cleaners, helpers, and laborers .....	13.74	-	-	-	-	-	-	-	-	-
<b>Service</b> .....	10.19	-	-	-	-	-	-	-	-	-
	Relative error <sup>5</sup> (percent)									
<b>All occupations</b> .....	2.5	-	1.7	-	-	-	-	-	-	-
All excluding sales .....	2.8	-	1.7	-	-	-	-	-	-	-
<b>White collar</b> .....	2.8	-	8.3	-	-	-	-	-	-	-
White-collar excluding sales .....	3.1	-	8.3	-	-	-	-	-	-	-
Professional specialty and technical .....	3.9	-	-	-	-	-	-	-	-	-
Professional specialty .....	3.8	-	-	-	-	-	-	-	-	-
Technical .....	3.8	-	-	-	-	-	-	-	-	-
Executive, administrative, and managerial .....	8.1	-	-	-	-	-	-	-	-	-
Sales .....	8.1	-	-	-	-	-	-	-	-	-
Administrative support, including clerical .....	1.6	-	-	-	-	-	-	-	-	-
<b>Blue collar</b> .....	3.1	-	3.4	-	-	-	-	-	-	-
Precision production, craft, and repair .....	4.2	-	-	-	-	-	-	-	-	-
Machine operators, assemblers, and inspectors ....	5.3	-	.0	-	-	-	-	-	-	-
Transportation and material moving .....	7.5	-	.8	-	-	-	-	-	-	-
Handlers, equipment cleaners, helpers, and laborers .....	6.4	-	-	-	-	-	-	-	-	-
<b>Service</b> .....	3.1	-	-	-	-	-	-	-	-	-

<sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

<sup>2</sup> A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>3</sup> Goods-producing industries include mining, construction, and manufacturing.

<sup>4</sup> Service-producing industries include transportation and public utilities; wholesale and retail trade; finance, insurance, and real estate; and services.

<sup>5</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria.

Table 5-3. Establishment employment size: Mean hourly earnings<sup>1</sup> by occupational group,<sup>2</sup> private industry, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002

Occupational group	Full-time and part-time workers				
	All private industry workers	50 - 99 workers <sup>3</sup>	100 workers or more		
			Total	100 - 499 workers	500 workers or more
Mean					
<b>All occupations</b> .....	\$19.89	\$16.73	\$20.66	\$18.79	\$23.01
All excluding sales .....	20.11	17.04	20.83	18.81	23.19
<b>White collar</b> .....	23.92	19.85	24.70	22.17	27.44
White-collar excluding sales .....	24.98	21.52	25.56	22.98	28.00
Professional specialty and technical .....	29.58	26.14	29.96	24.95	33.04
Professional specialty .....	31.60	27.21	32.09	26.98	34.67
Technical .....	24.29	—	24.41	21.38	27.41
Executive, administrative, and managerial .....	31.81	30.01	32.19	32.57	31.72
Sales .....	17.41	14.05	18.56	18.56	18.57
Administrative support, including clerical .....	14.97	12.91	15.42	15.12	15.82
<b>Blue collar</b> .....	17.36	17.11	17.45	16.31	20.93
Precision production, craft, and repair .....	21.51	20.52	21.88	20.78	23.68
Machine operators, assemblers, and inspectors .....	15.66	17.25	15.30	13.32	19.64
Transportation and material moving .....	16.64	16.44	16.73	16.88	14.69
Handlers, equipment cleaners, helpers, and laborers .....	13.74	13.43	13.88	13.44	16.35
<b>Service</b> .....	10.19	8.00	10.77	9.89	11.39
Relative error <sup>4</sup> (percent)					
<b>All occupations</b> .....	2.5	3.7	2.9	4.2	3.0
All excluding sales .....	2.8	3.6	3.2	4.9	3.0
<b>White collar</b> .....	2.8	4.5	3.0	4.7	2.9
White-collar excluding sales .....	3.1	3.0	3.5	5.8	3.0
Professional specialty and technical .....	3.9	8.6	4.1	3.8	5.0
Professional specialty .....	3.8	9.7	4.1	4.7	4.5
Technical .....	3.8	—	4.0	3.7	7.0
Executive, administrative, and managerial .....	8.1	11.8	8.6	14.2	3.5
Sales .....	8.1	10.5	9.8	10.5	24.7
Administrative support, including clerical .....	1.6	3.6	1.9	3.1	1.4
<b>Blue collar</b> .....	3.1	5.4	3.9	5.8	2.8
Precision production, craft, and repair .....	4.2	4.1	6.3	9.3	3.7
Machine operators, assemblers, and inspectors .....	5.3	7.1	5.1	8.3	4.5
Transportation and material moving .....	7.5	7.3	10.4	11.0	12.1
Handlers, equipment cleaners, helpers, and laborers .....	6.4	10.9	6.0	7.5	8.1
<b>Service</b> .....	3.1	9.4	2.0	3.2	1.7

<sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

<sup>2</sup> A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>3</sup> Establishments classified with 50-99 workers may contain

establishments with fewer than 50 due to staff reductions between survey sampling and collection.

<sup>4</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria.

Table 6-1. Hourly wage percentiles for establishment jobs,<sup>1</sup> all workers:<sup>2</sup> Selected occupations, all industries, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002

Occupation <sup>3</sup>	10	25	Median 50	75	90
<b>All</b> .....	\$9.00	\$12.02	\$17.69	\$25.33	\$34.92
All excluding sales .....	9.20	12.50	17.94	25.48	34.84
<b>White collar</b> .....	10.50	14.36	21.05	30.19	42.26
White collar excluding sales .....	12.00	15.37	22.00	30.90	43.37
<b>Professional specialty and technical</b> .....	17.00	21.20	27.24	34.92	46.62
Professional specialty .....	18.71	23.82	29.14	38.28	48.06
Engineers, architects, and surveyors .....	23.48	26.91	36.08	42.25	48.01
Electrical and electronic engineers .....	26.02	28.71	37.01	43.15	48.76
Mechanical engineers .....	22.68	25.48	40.00	42.25	47.25
Engineers, n.e.c. ....	19.28	25.72	31.20	40.83	50.00
Mathematical and computer scientists .....	22.18	26.46	32.04	38.42	44.88
Computer systems analysts and scientists .....	22.18	26.44	32.13	38.42	44.88
Natural scientists .....	19.78	28.18	33.62	47.30	57.42
Biological and life scientists .....	24.51	28.57	31.89	34.81	53.88
Health related .....	19.74	23.58	27.18	30.63	35.85
Physicians .....	14.99	17.88	19.52	40.88	89.70
Registered nurses .....	22.47	24.44	27.18	29.81	32.06
Pharmacists .....	31.93	31.93	36.71	39.40	42.54
Teachers, college and university .....	27.85	33.61	42.17	60.00	113.20
Other post-secondary teachers .....	29.14	34.74	48.65	98.23	146.88
Teachers, except college and university .....	20.36	26.05	32.43	44.41	51.25
Elementary school teachers .....	24.22	27.88	37.42	46.85	52.41
Secondary school teachers .....	27.24	29.51	35.13	48.13	54.40
Teachers, special education .....	22.78	24.42	30.24	40.28	45.39
Teachers, n.e.c. ....	13.00	14.51	25.26	31.15	37.86
Vocational and educational counselors .....	18.49	21.28	21.55	21.55	38.22
Librarians, archivists, and curators .....	-	-	-	-	-
Social scientists and urban planners .....	24.34	24.57	26.33	29.15	36.75
Psychologists .....	24.34	24.57	26.33	28.02	32.39
Social, recreation, and religious workers .....	12.02	16.32	20.50	23.80	28.21
Social workers .....	12.01	14.07	20.00	24.25	27.56
Lawyers and judges .....	-	-	-	-	-
Writers, authors, entertainers, athletes, and professionals, n.e.c. ....	14.78	18.36	22.33	34.10	38.28
Editors and reporters .....	13.94	14.42	17.16	20.76	35.90
<b>Technical</b> .....	14.48	17.53	20.17	24.91	29.64
Clinical laboratory technologists and technicians .....	12.50	13.54	14.48	17.53	22.94
Radiological technicians .....	20.68	24.34	27.07	30.02	31.52
Licensed practical nurses .....	17.00	17.97	19.10	20.65	24.75
Health technologists and technicians, n.e.c. ....	12.36	15.90	16.19	19.38	23.22
Electrical and electronic technicians .....	16.71	18.54	20.94	24.82	26.73
Engineering technicians, n.e.c. ....	16.07	19.58	19.98	26.69	29.28
Chemical technicians .....	15.49	19.37	22.86	23.54	24.91
Computer programmers .....	21.74	24.00	27.60	30.16	30.99
Technical and related, n.e.c. ....	10.00	15.63	20.85	47.25	47.25
<b>Executive, administrative, and managerial</b> .....	16.54	21.58	28.61	37.88	52.31
Executives, administrators, and managers .....	21.48	26.00	33.17	47.72	60.00
Administrators and officials, public administration .....	22.40	23.12	30.29	32.36	43.82
Financial managers .....	23.44	26.65	35.89	51.14	57.14
Managers, marketing, advertising, and public relations .....	22.84	29.04	35.48	55.57	75.00
Administrators, education and related fields .....	21.00	25.35	41.54	47.72	53.86
Managers, medicine and health .....	21.79	28.85	36.33	41.03	43.56
Managers, food servicing and lodging establishments .....	16.54	19.23	21.74	39.15	39.15
Managers, service organizations, n.e.c. ....	18.68	24.60	27.75	29.01	31.84
Managers and administrators, n.e.c. ....	20.67	26.17	32.44	52.16	68.27
Management related .....	10.38	17.45	22.23	29.04	35.61
Accountants and auditors .....	15.16	19.71	25.08	31.30	37.98
Other financial officers .....	21.64	22.56	30.77	34.38	44.71
Management analysts .....	23.61	26.85	34.29	39.54	39.54
Personnel, training, and labor relations specialists .....	16.97	17.45	17.52	28.59	30.29
Purchasing agents and buyers, n.e.c. ....	20.11	21.04	21.64	25.64	42.38
Management related, n.e.c. ....	9.94	9.94	20.19	24.02	33.91

See footnotes at end of table.

Table 6-1. Hourly wage percentiles for establishment jobs,<sup>1</sup> all workers:<sup>2</sup> Selected occupations, all industries, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002 — Continued

Occupation <sup>3</sup>	10	25	Median 50	75	90
<b>White collar —Continued</b>					
<b>Sales</b> .....	\$7.00	\$8.50	\$13.00	\$21.00	\$36.23
Supervisors, sales .....	10.30	15.98	22.33	36.74	41.07
Securities and financial services sales .....	13.97	17.62	24.81	51.07	81.17
Sales workers, motor vehicles and boats .....	7.60	12.11	16.70	25.54	34.15
Sales workers, apparel .....	6.25	6.50	7.00	8.30	9.65
Sales workers, other commodities .....	6.50	7.29	10.50	15.00	30.90
Cashiers .....	6.80	7.61	10.00	13.60	16.55
<b>Administrative support, including clerical</b> .....	10.00	12.02	14.22	17.14	20.67
Supervisors, financial records processing .....	19.80	21.64	23.77	23.77	23.77
Computer operators .....	13.73	14.22	14.22	16.17	17.68
Secretaries .....	12.02	13.85	15.61	18.38	20.77
Typists .....	11.00	12.54	12.86	14.27	17.14
Hotel clerks .....	8.25	9.00	10.58	12.50	13.10
Receptionists .....	9.11	9.50	10.82	13.18	17.00
Information clerks, n.e.c. ....	10.00	10.23	15.00	17.45	17.45
Order clerks .....	10.55	13.00	16.21	23.42	27.07
Library clerks .....	9.43	9.80	13.62	16.57	18.41
Records clerks, n.e.c. ....	12.46	12.86	13.48	17.39	20.21
Bookkeepers, accounting and auditing clerks .....	10.40	12.61	13.46	14.69	17.14
Payroll and timekeeping clerks .....	12.00	13.58	15.52	16.48	17.50
Billing clerks .....	11.00	11.08	13.00	15.10	15.56
Telephone operators .....	11.00	11.08	14.23	20.63	20.63
Mail clerks, except postal service .....	9.36	10.00	11.32	12.14	13.83
Traffic, shipping and receiving clerks .....	9.55	10.49	13.22	14.25	18.70
Stock and inventory clerks .....	10.00	11.00	13.11	16.08	18.41
Investigators and adjusters, except insurance .....	13.65	15.40	16.12	17.95	23.42
General office clerks .....	9.93	11.66	13.53	15.89	23.10
Data entry keyers .....	8.25	10.00	13.80	15.76	16.00
Statistical clerks .....	12.31	14.10	14.56	17.44	30.10
Teachers' aides .....	8.00	9.29	9.96	14.14	15.80
Administrative support, n.e.c. ....	10.75	12.53	14.00	17.00	19.23
<b>Blue collar</b> .....	9.73	13.03	17.60	20.43	25.31
<b>Precision production, craft, and repair</b> .....	14.10	17.50	20.53	25.31	29.04
Automobile mechanics .....	14.59	18.50	21.30	25.00	27.21
Bus, truck, and stationary engine mechanics .....	17.75	17.75	20.96	21.35	22.56
Electronic repairers, communications and industrial equipment .....	17.77	19.95	25.99	27.18	28.53
Mechanics and repairers, n.e.c. ....	14.20	17.40	19.90	21.15	25.21
Carpenters .....	19.53	22.00	25.04	28.10	28.10
Electricians .....	17.34	18.06	18.85	24.91	29.04
Supervisors, production .....	18.88	21.42	25.00	30.57	32.83
Electrical and electronic equipment assemblers ..	9.73	9.73	13.83	14.94	17.74
Inspectors, testers, and graders .....	13.02	13.19	14.77	20.37	21.62
<b>Machine operators, assemblers, and inspectors</b> .....	9.25	11.00	15.25	19.05	23.29
Textile sewing machine operators .....	7.58	7.75	8.66	10.25	12.00
Mixing and blending machine operators .....	14.31	18.25	19.17	24.91	24.91
Painting and paint spraying machine operators ...	10.40	10.40	17.82	19.57	20.08
Miscellaneous machine operators, n.e.c. ....	14.00	14.60	16.95	19.00	21.07
Assemblers .....	9.50	10.60	18.16	24.88	26.41
<b>Transportation and material moving</b> .....	10.50	13.40	17.21	19.93	20.56
Truck drivers .....	11.90	16.00	17.05	19.93	19.93
Industrial truck and tractor equipment operators ..	12.00	14.60	18.16	19.75	20.10
<b>Handlers, equipment cleaners, helpers, and laborers</b>	8.00	10.00	13.50	17.75	20.00
Groundskeepers and gardeners, except farm .....	9.33	9.99	12.04	15.03	16.70
Supervisors, handlers, equipment cleaners, and laborers, n.e.c. ....	12.00	16.41	17.60	19.22	34.31
Construction laborers .....	12.00	15.64	19.50	22.80	22.80
Stock handlers and baggers .....	6.90	7.50	9.50	14.30	18.18
Freight, stock, and material handlers, n.e.c. ....	9.20	13.03	19.63	22.70	22.71

See footnotes at end of table.

Table 6-1. **Hourly wage percentiles for establishment jobs,<sup>1</sup> all workers:<sup>2</sup> Selected occupations, all industries, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002** — Continued

Occupation <sup>3</sup>	10	25	Median 50	75	90
<b>Blue collar</b> —Continued					
<b>Handlers, equipment cleaners, helpers, and laborers</b>					
—Continued					
Vehicle washers and equipment cleaners .....	\$8.00	\$9.00	\$11.33	\$14.31	\$16.01
Hand packers and packagers .....	6.23	9.10	11.51	12.70	15.03
Laborers, except construction, n.e.c. ....	8.00	9.00	10.90	17.75	18.55
<b>Service</b>					
Protective service .....	6.54	8.50	10.60	14.88	22.88
Supervisors, police and detectives .....	8.75	11.69	18.57	24.37	28.50
Supervisors, guards .....	25.00	25.28	28.50	29.98	34.98
Supervisors, police and detectives, public service .....	14.95	21.52	28.96	31.09	33.45
Sheriffs, bailiffs, and other law enforcement officers .....	19.92	21.86	23.51	25.81	27.76
Correctional institution officers .....	16.17	17.77	18.06	19.40	22.75
Guards and police, except public service .....	11.78	12.23	15.45	21.08	25.20
Food service .....	8.40	8.89	9.56	11.94	14.94
Waiters, waitresses, and bartenders .....	2.62	6.00	8.00	11.41	13.65
Bartenders .....	2.13	2.45	4.25	7.50	9.87
Waiters and waitresses .....	2.13	2.13	4.75	7.50	8.55
Waiters/Waitresses' assistants .....	2.13	2.45	2.84	6.50	7.89
Other food service .....	3.35	5.14	7.11	12.07	13.32
Supervisors, food preparation and service .....	6.00	7.65	9.58	12.50	14.90
Cooks .....	11.54	11.92	14.62	15.65	16.67
Food counter, fountain, and related .....	7.50	10.24	12.50	15.27	17.01
Kitchen workers, food preparation .....	5.74	6.50	7.75	9.58	10.60
Food preparation, n.e.c. ....	8.00	9.50	10.65	13.53	17.85
Health service .....	6.00	7.00	8.15	10.61	13.28
Health aides, except nursing .....	9.07	9.60	10.25	12.34	14.76
Nursing aides, orderlies and attendants .....	9.39	10.58	11.70	13.37	14.90
Cleaning and building service .....	9.00	9.59	10.23	11.96	14.02
Maids and housemen .....	7.50	8.50	10.74	12.61	15.34
Janitors and cleaners .....	7.60	8.19	9.85	11.25	12.76
Personal service .....	7.00	8.50	11.17	13.07	15.90
Supervisors, personal service .....	6.00	7.81	9.54	14.71	26.13
Attendants, amusement, and recreation facilities .....	14.38	17.95	21.13	23.63	26.25
Welfare service aides .....	4.75	6.15	7.60	8.50	9.10
Early childhood teachers' assistants .....	8.96	9.54	10.01	12.93	16.49
Child care workers, n.e.c. ....	5.50	6.00	7.66	11.03	13.71
Service, n.e.c. ....	8.50	8.87	10.25	12.92	14.95
	7.00	7.81	8.00	12.62	14.00

<sup>1</sup> Percentiles designate position in the earnings distribution and are calculated from individual-worker earnings. At the 50th percentile, the median, half of the workers receive the same as or more than the rate shown, and half receive the same as or less than the rate shown. At the 25th percentile, one-fourth of the workers receive the same as or less than the rate shown. At the 75th percentile, one-fourth receive the same as or more than the rate shown. The 10th and 90th percentiles follow the same logic. Hourly wages are the straight-time wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays,

nonproduction bonuses, and tips.

<sup>2</sup> All workers include full-time and part-time workers.

<sup>3</sup> A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

Table 6-2. Hourly wage percentiles for establishment jobs,<sup>1</sup> all workers:<sup>2</sup> Selected occupations, private industry, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002

Occupation <sup>3</sup>	Private industry				
	10	25	Median 50	75	90
<b>All</b> .....	\$8.50	\$11.32	\$16.97	\$24.57	\$33.79
All excluding sales .....	8.96	11.78	17.16	24.76	33.46
<b>White collar</b> .....	10.10	13.94	20.25	29.04	39.54
White collar excluding sales .....	11.77	15.04	21.37	29.64	40.42
<b>Professional specialty and technical</b> .....	16.19	20.00	26.01	32.26	42.58
Professional specialty .....	17.63	22.66	28.24	35.82	45.16
Engineers, architects, and surveyors .....	23.50	27.89	37.75	42.67	49.00
Electrical and electronic engineers .....	26.02	28.71	37.01	43.15	48.76
Mechanical engineers .....	22.68	25.48	40.00	42.25	47.25
Engineers, n.e.c. ....	19.28	24.88	31.92	41.14	50.00
Mathematical and computer scientists .....	22.18	26.46	32.04	38.42	44.88
Computer systems analysts and scientists .....	22.18	26.44	32.13	38.42	44.88
Natural scientists .....	19.78	28.18	37.17	47.99	58.30
Biological and life scientists .....	23.96	28.18	31.82	39.95	54.94
Health related .....	19.74	23.60	27.07	30.21	34.91
Physicians .....	16.83	18.52	19.74	40.88	99.73
Registered nurses .....	22.50	24.50	27.18	29.53	32.00
Pharmacists .....	31.93	31.93	37.12	39.40	42.54
Teachers, college and university .....	25.82	33.04	41.75	75.38	133.69
Teachers, except college and university .....	8.55	17.85	20.66	27.47	32.09
Elementary school teachers .....	18.25	18.67	20.19	23.86	30.70
Teachers, n.e.c. ....	7.00	13.00	14.51	29.64	29.64
Librarians, archivists, and curators .....	-	-	-	-	-
Social scientists and urban planners .....	24.34	24.57	26.33	28.02	31.69
Social, recreation, and religious workers .....	12.01	12.27	14.36	21.59	24.25
Social workers .....	12.01	12.02	13.70	21.05	23.18
Lawyers and judges .....	-	-	-	-	-
Writers, authors, entertainers, athletes, and professionals, n.e.c. ....	14.42	17.48	21.96	34.10	38.28
Editors and reporters .....	13.94	14.42	17.16	20.76	35.90
Technical .....	14.56	17.60	20.49	24.97	30.00
Clinical laboratory technologists and technicians .....	12.50	13.54	14.48	17.53	22.94
Radiological technicians .....	20.68	24.34	27.07	30.02	31.52
Licensed practical nurses .....	17.00	17.97	19.10	20.25	25.27
Health technologists and technicians, n.e.c. ....	12.36	15.90	16.19	19.38	23.22
Electrical and electronic technicians .....	16.71	18.54	20.97	24.87	26.73
Engineering technicians, n.e.c. ....	16.07	19.48	21.03	28.13	29.64
Chemical technicians .....	15.49	19.37	22.86	23.54	24.91
<b>Executive, administrative, and managerial</b> .....	15.83	21.04	28.61	36.44	53.08
Executives, administrators, and managers .....	21.00	26.50	33.13	48.79	63.74
Financial managers .....	23.44	26.65	35.89	51.14	57.14
Managers, marketing, advertising, and public relations .....	22.96	29.04	35.48	55.57	75.00
Administrators, education and related fields .....	19.03	21.00	29.73	37.02	63.74
Managers, medicine and health .....	21.79	28.85	36.33	40.82	42.44
Managers, food servicing and lodging establishments .....	16.35	16.54	19.23	33.65	34.90
Managers, service organizations, n.e.c. ....	18.68	18.68	29.00	29.01	30.83
Managers and administrators, n.e.c. ....	20.67	26.17	32.44	52.16	68.27
Management related .....	9.94	17.00	22.23	29.04	37.60
Accountants and auditors .....	13.94	18.79	25.49	32.21	41.59
Other financial officers .....	21.64	22.12	30.77	34.38	44.71
Personnel, training, and labor relations specialists .....	16.97	17.45	17.45	25.77	29.42
Purchasing agents and buyers, n.e.c. ....	20.11	21.04	21.64	25.64	42.38
Management related, n.e.c. ....	9.94	9.94	20.19	24.45	33.91
<b>Sales</b> .....	7.00	8.50	13.00	21.07	36.62
Supervisors, sales .....	10.30	15.98	22.33	36.74	41.07
Securities and financial services sales .....	13.97	17.62	24.81	51.07	81.17
Sales workers, motor vehicles and boats .....	7.60	12.11	16.70	25.54	34.15
Sales workers, apparel .....	6.25	6.50	7.00	8.30	9.65
Sales workers, other commodities .....	6.50	7.29	10.50	15.00	30.90
Cashiers .....	6.75	7.50	10.00	13.64	16.55

See footnotes at end of table.

Table 6-2. Hourly wage percentiles for establishment jobs,<sup>1</sup> all workers:<sup>2</sup> Selected occupations, private industry, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002 — Continued

Occupation <sup>3</sup>	Private industry				
	10	25	Median 50	75	90
<b>White collar —Continued</b>					
<b>Administrative support, including clerical</b> .....	\$10.00	\$12.00	\$14.22	\$17.14	\$20.91
Supervisors, financial records processing .....	19.80	21.64	23.77	23.77	23.77
Computer operators .....	13.73	14.22	14.22	16.17	17.68
Secretaries .....	12.02	13.68	15.64	18.34	20.77
Hotel clerks .....	8.25	9.00	10.58	12.50	13.10
Receptionists .....	9.11	9.13	10.82	12.97	17.00
Information clerks, n.e.c. ....	10.00	10.23	15.00	17.45	17.45
Order clerks .....	10.55	13.00	16.21	23.42	27.07
Records clerks, n.e.c. ....	12.50	12.86	13.50	17.52	20.21
Bookkeepers, accounting and auditing clerks .....	10.25	13.00	13.46	14.58	17.14
Payroll and timekeeping clerks .....	12.00	13.58	15.52	16.48	17.50
Billing clerks .....	11.00	11.08	13.00	15.10	15.56
Telephone operators .....	11.08	11.25	13.53	20.63	20.63
Mail clerks, except postal service .....	9.34	10.00	11.32	12.14	13.56
Traffic, shipping and receiving clerks .....	9.55	10.49	13.22	14.25	18.70
Stock and inventory clerks .....	9.75	11.00	13.34	16.38	18.49
Investigators and adjusters, except insurance .....	13.65	15.40	16.12	17.95	23.42
General office clerks .....	9.60	10.77	13.13	15.89	21.95
Data entry keyers .....	8.25	10.00	13.80	15.76	16.00
Statistical clerks .....	12.31	14.10	14.56	17.44	30.10
Administrative support, n.e.c. ....	9.98	12.25	13.16	17.00	19.33
<b>Blue collar</b> .....	9.50	12.70	17.45	20.43	25.99
<b>Precision production, craft, and repair</b> .....	14.00	17.40	20.73	26.36	30.19
Electronic repairers, communications and industrial equipment .....	17.77	19.95	25.99	27.18	28.53
Mechanics and repairers, n.e.c. ....	14.20	17.96	19.90	21.60	25.21
Electricians .....	17.34	18.37	19.89	24.99	29.04
Supervisors, production .....	18.88	21.42	25.00	30.57	32.83
Electrical and electronic equipment assemblers ..	9.73	9.73	13.83	14.94	17.74
Inspectors, testers, and graders .....	13.02	13.19	14.77	20.37	21.62
<b>Machine operators, assemblers, and inspectors</b> .....	9.25	11.00	15.25	19.05	23.29
Textile sewing machine operators .....	7.58	7.75	8.66	10.25	11.54
Mixing and blending machine operators .....	14.31	18.25	19.17	24.91	24.91
Painting and paint spraying machine operators ...	10.40	10.40	17.82	19.57	20.08
Miscellaneous machine operators, n.e.c. ....	14.00	14.60	16.95	19.00	21.07
Assemblers .....	9.50	10.60	18.16	24.88	26.41
<b>Transportation and material moving</b> .....	10.50	13.00	16.60	19.93	20.43
Truck drivers .....	12.46	16.00	17.05	19.93	19.93
Industrial truck and tractor equipment operators ..	12.00	14.60	18.16	19.75	20.10
<b>Handlers, equipment cleaners, helpers, and laborers</b> .....	7.77	9.33	12.70	17.75	20.60
Groundskeepers and gardeners, except farm .....	9.33	9.33	12.00	12.75	15.03
Stock handlers and baggers .....	6.90	7.50	9.50	14.30	18.18
Freight, stock, and material handlers, n.e.c. ....	9.20	13.03	19.63	22.70	22.71
Hand packers and packagers .....	6.23	9.10	11.51	12.70	15.03
Laborers, except construction, n.e.c. ....	8.00	8.50	10.00	17.12	17.75
<b>Service</b> .....	6.00	7.95	9.59	11.82	14.57
Protective service .....	8.00	8.56	9.61	11.78	14.56
Guards and police, except public service .....	8.25	8.85	9.50	11.38	14.03
Food service .....	2.45	5.39	7.75	10.41	13.32
Waiters, waitresses, and bartenders .....	2.13	2.45	4.25	7.50	9.87
Bartenders .....	2.13	2.13	4.75	7.50	8.55
Waiters and waitresses .....	2.13	2.45	2.84	6.50	7.89
Waiters/Waitresses' assistants .....	3.35	5.14	7.11	12.07	13.32
Other food service .....	6.00	7.25	9.19	11.75	14.62
Supervisors, food preparation and service .....	11.54	11.92	14.62	15.65	17.32
Cooks .....	7.50	10.00	12.50	15.16	17.01
Food counter, fountain, and related .....	5.65	6.50	7.75	9.50	9.73

See footnotes at end of table.

Table 6-2. Hourly wage percentiles for establishment jobs,<sup>1</sup> all workers:<sup>2</sup> Selected occupations, private industry, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002 — Continued

Occupation <sup>3</sup>	Private industry				
	10	25	Median 50	75	90
<b>Service —Continued</b>					
Food service —Continued					
Other food service —Continued					
Kitchen workers, food preparation .....	\$7.25	\$9.50	\$10.30	\$12.57	\$17.85
Food preparation, n.e.c. ....	5.50	6.50	8.00	9.73	11.97
Health service .....	8.98	9.51	10.18	11.50	13.25
Health aides, except nursing .....	9.37	10.49	11.50	13.27	14.76
Nursing aides, orderlies and attendants .....	8.98	9.41	10.05	10.83	12.66
Cleaning and building service .....	7.00	8.00	9.85	12.02	13.32
Maids and housemen .....	7.60	8.19	9.85	11.25	12.76
Janitors and cleaners .....	7.00	7.80	9.95	12.51	14.05
Personal service .....	6.00	7.73	9.54	14.38	26.25
Supervisors, personal service .....	14.38	17.95	21.13	23.63	26.25
Attendants, amusement, and recreation facilities	4.75	6.15	7.60	8.50	9.10
Welfare service aides .....	8.96	9.44	9.73	10.28	12.86
Early childhood teachers' assistants .....	5.50	6.00	7.66	11.03	13.71
Child care workers, n.e.c. ....	8.53	9.12	10.29	12.75	14.95
Service, n.e.c. ....	7.00	7.00	8.08	12.64	14.86

<sup>1</sup> Percentiles designate position in the earnings distribution and are calculated from individual-worker earnings. At the 50th percentile, the median, half of the workers receive the same as or more than the rate shown, and half receive the same as or less than the rate shown. At the 25th percentile, one-fourth of the workers receive the same as or less than the rate shown. At the 75th percentile, one-fourth receive the same as or more than the rate shown. The 10th and 90th percentiles follow the same logic. Hourly wages are the straight-time wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays,

nonproduction bonuses, and tips.

<sup>2</sup> All workers include full-time and part-time workers.

<sup>3</sup> A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.



Table 6-3. Hourly wage percentiles for establishment jobs,<sup>1</sup> all workers:<sup>2</sup> Selected occupations, State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002

Occupation <sup>3</sup>	State and local government				
	10	25	Median 50	75	90
<b>All</b> .....	\$11.98	\$15.61	\$21.32	\$28.82	\$43.34
All excluding sales .....	12.12	15.64	21.40	28.82	43.50
<b>White collar</b> .....	12.73	16.53	24.82	36.47	47.72
White collar excluding sales .....	12.86	16.57	24.95	36.75	47.72
<b>Professional specialty and technical</b> .....	19.88	24.42	30.70	44.07	51.25
Professional specialty .....	21.28	25.50	31.89	44.27	51.81
Engineers, architects, and surveyors .....	—	—	—	—	—
Natural scientists .....	—	—	—	—	—
Health related .....	14.25	23.42	28.30	51.63	56.75
Registered nurses .....	22.06	24.08	28.48	49.03	56.19
Teachers, college and university .....	28.53	34.11	42.17	51.34	64.96
Other post-secondary teachers .....	30.23	34.32	42.17	51.26	60.52
Teachers, except college and university .....	24.42	27.91	35.18	45.39	52.41
Elementary school teachers .....	26.30	28.51	38.92	47.46	52.41
Secondary school teachers .....	27.24	29.73	35.65	48.48	54.40
Teachers, special education .....	23.96	24.93	30.24	43.26	46.24
Teachers, n.e.c. ....	18.98	22.47	29.15	34.88	38.63
Librarians, archivists, and curators .....	—	—	—	—	—
Social scientists and urban planners .....	—	—	—	—	—
Social, recreation, and religious workers .....	17.52	19.38	21.40	24.72	29.11
Social workers .....	17.14	18.91	22.66	25.50	29.11
Lawyers and judges .....	—	—	—	—	—
Writers, authors, entertainers, athletes, and professionals, n.e.c. ....	—	—	—	—	—
Technical .....	14.17	15.90	19.88	20.07	22.75
Licensed practical nurses .....	17.51	18.99	19.97	21.86	22.78
<b>Executive, administrative, and managerial</b> .....	19.95	22.67	28.87	39.15	47.72
Executives, administrators, and managers .....	22.10	25.54	38.90	44.78	47.72
Administrators and officials, public administration .....	22.40	23.12	30.29	32.36	43.82
Administrators, education and related fields .....	25.35	33.92	43.34	47.72	51.84
Management related .....	16.06	19.24	22.83	27.33	32.98
<b>Sales</b> .....	—	—	—	—	—
<b>Administrative support, including clerical</b> .....	9.69	12.39	14.40	16.54	19.65
Secretaries .....	13.46	14.77	15.61	18.71	21.98
Typists .....	12.12	12.54	12.96	15.24	17.14
Library clerks .....	9.43	9.80	14.48	16.57	18.71
Bookkeepers, accounting and auditing clerks .....	11.75	12.23	16.16	18.80	19.65
General office clerks .....	11.66	12.98	14.12	16.09	23.10
Teachers' aides .....	8.00	9.29	9.69	14.14	15.21
Administrative support, n.e.c. ....	11.68	12.63	16.21	16.65	18.72
<b>Blue collar</b> .....	13.24	16.41	18.61	20.56	22.56
<b>Precision production, craft, and repair</b> .....	15.68	18.06	19.12	22.56	23.52
<b>Machine operators, assemblers, and inspectors</b> .....	—	—	—	—	—
<b>Transportation and material moving</b> .....	12.87	16.53	19.86	20.56	20.56
<b>Handlers, equipment cleaners, helpers, and laborers</b> .....	12.38	14.59	16.60	17.86	19.43
<b>Service</b> .....	10.61	13.28	18.18	24.37	28.50
Protective service .....	14.78	18.35	22.31	26.27	28.96
Supervisors, police and detectives .....	25.00	25.40	28.50	29.98	34.98
Police and detectives, public service .....	20.89	22.03	23.51	25.81	27.76
Sheriffs, bailiffs, and other law enforcement officers .....	16.17	17.77	18.06	19.40	22.75
Correctional institution officers .....	13.61	14.72	16.57	22.27	29.32
Food service .....	8.83	10.54	11.74	14.31	16.60
Other food service .....	8.83	10.54	11.74	14.31	16.60
Food preparation, n.e.c. ....	9.70	10.54	11.50	13.28	24.85

See footnotes at end of table.

Table 6-3. Hourly wage percentiles for establishment jobs,<sup>1</sup> all workers:<sup>2</sup> Selected occupations, State and local government, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002 — Continued

Occupation <sup>3</sup>	State and local government				
	10	25	Median 50	75	90
<b>Service --Continued</b>					
Health service .....	\$10.36	\$11.23	\$13.94	\$17.79	\$26.51
Nursing aides, orderlies and attendants .....	10.36	11.25	13.94	17.14	26.51
Cleaning and building service .....	10.06	11.58	13.27	15.90	16.91
Janitors and cleaners .....	10.06	11.58	13.27	15.90	16.91
Personal service .....	7.26	7.81	10.25	15.18	16.49

<sup>1</sup> Percentiles designate position in the earnings distribution and are calculated from individual-worker earnings. At the 50th percentile, the median, half of the workers receive the same as or more than the rate shown, and half receive the same as or less than the rate shown. At the 25th percentile, one-fourth of the workers receive the same as or less than the rate shown. At the 75th percentile, one-fourth receive the same as or more than the rate shown. The 10th and 90th percentiles follow the same logic. Hourly wages are the straight-time wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays,

nonproduction bonuses, and tips.

<sup>2</sup> All workers include full-time and part-time workers.

<sup>3</sup> A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

Table 6-4. Hourly wage percentiles for establishment jobs,<sup>1</sup> full-time workers:<sup>2</sup> Selected occupations, all industries, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002

Occupation <sup>3</sup>	10	25	Median 50	75	90
<b>All</b> .....	\$9.61	\$13.09	\$18.65	\$26.19	\$36.07
All excluding sales .....	9.73	13.22	18.71	26.13	35.87
<b>White collar</b> .....	11.81	15.23	21.92	31.07	43.55
White collar excluding sales .....	12.27	15.68	22.56	31.54	44.13
<b>Professional specialty and technical</b> .....	17.05	21.40	27.34	35.74	47.25
Professional specialty .....	18.71	23.85	29.25	38.80	48.38
Engineers, architects, and surveyors .....	23.48	26.91	36.08	42.25	48.01
Electrical and electronic engineers .....	26.02	28.71	37.01	43.15	48.76
Mechanical engineers .....	22.68	25.48	40.00	42.25	47.25
Engineers, n.e.c. ....	19.28	25.72	31.20	40.83	50.00
Mathematical and computer scientists .....	22.18	26.84	32.14	38.42	44.88
Computer systems analysts and scientists .....	22.18	26.97	32.14	38.42	44.88
Natural scientists .....	19.78	28.18	33.62	47.30	57.42
Biological and life scientists .....	24.51	28.57	31.89	34.81	53.88
Health related .....	19.23	23.40	27.00	30.25	36.24
Physicians .....	14.99	17.88	19.52	40.88	89.70
Registered nurses .....	22.59	24.69	27.09	29.73	32.00
Teachers, college and university .....	29.14	33.76	43.13	62.70	116.01
Other post-secondary teachers .....	30.25	36.55	51.26	101.80	149.69
Teachers, except college and university .....	20.66	26.30	32.43	44.43	51.25
Elementary school teachers .....	24.18	27.88	36.34	47.10	52.41
Secondary school teachers .....	27.24	29.51	35.24	48.45	54.40
Teachers, special education .....	23.96	24.93	30.69	41.00	45.39
Teachers, n.e.c. ....	13.00	14.51	25.34	31.15	37.86
Vocational and educational counselors .....	18.49	21.28	21.55	21.55	38.22
Librarians, archivists, and curators .....	-	-	-	-	-
Social scientists and urban planners .....	24.34	24.57	27.58	29.15	38.25
Social, recreation, and religious workers .....	12.27	16.75	20.92	23.88	28.21
Social workers .....	12.27	14.38	20.00	24.31	27.74
Lawyers and judges .....	-	-	-	-	-
Writers, authors, entertainers, athletes, and professionals, n.e.c. ....	14.78	18.36	22.33	34.10	38.28
Editors and reporters .....	13.94	14.42	17.16	20.76	35.90
<b>Technical</b> .....	14.42	17.41	20.49	24.97	29.67
Radiological technicians .....	24.34	24.97	29.09	31.49	31.52
Licensed practical nurses .....	17.00	17.76	19.10	22.25	25.28
Health technologists and technicians, n.e.c. ....	12.36	15.90	16.19	19.38	23.71
Electrical and electronic technicians .....	16.71	18.54	20.94	24.82	26.73
Engineering technicians, n.e.c. ....	16.07	19.58	19.98	26.69	29.28
Chemical technicians .....	15.49	19.37	22.86	23.54	24.91
Technical and related, n.e.c. ....	15.19	16.52	29.20	47.25	47.25
<b>Executive, administrative, and managerial</b> .....	16.54	21.58	28.61	37.98	52.31
Executives, administrators, and managers .....	21.48	26.48	33.65	47.72	60.00
Administrators and officials, public administration .....	22.40	23.12	30.29	32.36	43.82
Financial managers .....	23.44	26.65	35.89	51.14	57.14
Managers, marketing, advertising, and public relations .....	22.84	29.04	35.48	55.57	75.00
Administrators, education and related fields .....	21.00	25.35	41.54	47.72	53.86
Managers, medicine and health .....	27.38	32.41	36.33	41.03	43.70
Managers, food servicing and lodging establishments .....	16.54	19.23	21.74	39.15	39.15
Managers, service organizations, n.e.c. ....	18.68	24.60	27.75	29.01	31.84
Managers and administrators, n.e.c. ....	20.67	26.17	32.44	52.16	68.27
Management related .....	10.38	17.45	22.18	28.85	36.19
Accountants and auditors .....	14.36	18.95	24.88	29.04	41.59
Other financial officers .....	21.64	22.56	30.77	34.38	44.71
Management analysts .....	23.61	26.85	34.29	39.54	39.54
Personnel, training, and labor relations specialists .....	16.97	17.45	17.52	28.59	30.29
Purchasing agents and buyers, n.e.c. ....	20.11	21.04	21.64	25.64	42.38
Management related, n.e.c. ....	9.94	9.94	20.08	24.02	33.91
<b>Sales</b> .....	8.75	10.50	16.65	26.97	37.33
Supervisors, sales .....	10.30	15.98	22.33	36.74	41.07
Securities and financial services sales .....	13.97	17.62	24.81	51.07	81.17
Sales, other business services .....	8.50	9.00	12.15	16.93	24.29

See footnotes at end of table.

Table 6-4. Hourly wage percentiles for establishment jobs,<sup>1</sup> full-time workers:<sup>2</sup> Selected occupations, all industries, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002 — Continued

Occupation <sup>3</sup>	10	25	Median 50	75	90
<b>White collar</b> —Continued					
<b>Sales</b> —Continued					
Sales workers, motor vehicles and boats .....	\$7.60	\$12.11	\$16.70	\$25.54	\$34.15
Sales workers, other commodities .....	9.20	11.47	15.00	30.78	40.38
Cashiers .....	8.55	9.41	11.36	14.22	16.83
<b>Administrative support, including clerical</b> .....					
Supervisors, financial records processing .....	19.80	21.64	23.77	23.77	23.77
Computer operators .....	14.22	14.22	14.22	16.17	17.89
Secretaries .....	12.02	13.93	15.64	18.71	20.91
Typists .....	11.00	12.54	12.86	14.27	17.14
Hotel clerks .....	8.25	9.00	10.58	12.50	13.10
Receptionists .....	9.11	9.13	10.82	13.28	17.00
Order clerks .....	11.55	13.51	16.35	23.42	27.07
Library clerks .....	10.46	13.45	14.66	16.97	19.65
Records clerks, n.e.c. ....	12.46	12.86	13.48	17.39	20.21
Bookkeepers, accounting and auditing clerks .....	10.40	13.00	13.46	14.89	17.14
Payroll and timekeeping clerks .....	12.00	13.58	15.52	16.48	17.50
Billing clerks .....	11.00	11.08	12.50	13.75	15.70
Mail clerks, except postal service .....	10.38	11.28	11.32	13.20	14.70
Traffic, shipping and receiving clerks .....	9.55	10.49	13.22	14.25	18.70
Stock and inventory clerks .....	10.00	11.00	13.11	16.08	18.41
Investigators and adjusters, except insurance .....	13.78	15.40	16.36	19.24	23.42
General office clerks .....	10.10	11.87	13.67	18.39	23.10
Data entry keyers .....	8.25	12.08	13.80	15.76	16.00
Statistical clerks .....	12.31	14.10	14.56	17.44	30.10
Teachers' aides .....	9.29	9.29	10.66	14.88	17.10
Administrative support, n.e.c. ....	10.75	12.57	14.96	16.94	20.08
<b>Blue collar</b> .....					
<b>Precision production, craft, and repair</b> .....					
Automobile mechanics .....	14.10	17.50	20.52	25.26	29.04
Bus, truck, and stationary engine mechanics .....	14.59	18.50	21.30	25.00	27.21
Electronic repairers, communications and industrial equipment .....	17.75	17.75	20.96	21.35	22.56
Mechanics and repairers, n.e.c. ....	17.77	18.00	22.30	27.18	27.18
Electricians .....	14.20	17.40	19.90	21.15	25.21
Supervisors, production .....	17.34	18.06	18.85	24.91	29.04
Electrical and electronic equipment assemblers ..	18.88	21.42	25.00	30.57	32.83
Inspectors, testers, and graders .....	9.73	9.73	13.83	14.94	17.74
Inspectors, testers, and graders .....	13.02	13.19	14.77	20.37	21.62
<b>Machine operators, assemblers, and inspectors</b> .....					
Textile sewing machine operators .....	9.25	11.00	15.38	19.05	23.29
Mixing and blending machine operators .....	7.58	7.75	8.66	10.25	12.00
Painting and paint spraying machine operators ...	14.31	18.25	19.17	24.91	24.91
Miscellaneous machine operators, n.e.c. ....	10.40	10.40	17.82	19.57	20.08
Assemblers .....	14.00	14.60	16.95	19.00	21.07
Assemblers .....	9.50	10.60	18.16	24.88	26.41
<b>Transportation and material moving</b> .....					
Truck drivers .....	10.50	15.80	17.98	19.93	20.56
Industrial truck and tractor equipment operators ..	11.90	16.00	17.05	19.93	19.93
Industrial truck and tractor equipment operators ..	12.00	14.60	18.16	19.75	20.10
<b>Handlers, equipment cleaners, helpers, and laborers</b>					
Groundskeepers and gardeners, except farm .....	9.00	10.50	14.49	18.18	20.59
Supervisors, handlers, equipment cleaners, and laborers, n.e.c. ....	9.33	9.33	12.52	15.03	16.90
Construction laborers .....	12.00	16.41	17.60	19.22	34.31
Stock handlers and baggers .....	12.00	15.64	19.50	22.80	22.80
Freight, stock, and material handlers, n.e.c. ....	8.00	9.50	13.35	18.16	19.05
Vehicle washers and equipment cleaners .....	13.03	14.36	19.64	22.70	22.71
Hand packers and packagers .....	8.00	9.00	11.33	14.31	16.01
Laborers, except construction, n.e.c. ....	6.23	9.10	11.51	12.70	15.03
Laborers, except construction, n.e.c. ....	8.50	9.10	12.62	17.75	18.55
<b>Service</b> .....					
Protective service .....	7.50	8.96	11.56	16.48	24.44
Protective service .....	9.00	11.78	19.35	24.44	28.77

See footnotes at end of table.

Table 6-4. Hourly wage percentiles for establishment jobs,<sup>1</sup> full-time workers:<sup>2</sup> Selected occupations, all industries, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002 — Continued

Occupation <sup>3</sup>	10	25	Median 50	75	90
<b>Service</b> —Continued					
Protective service—Continued					
Supervisors, police and detectives .....	\$25.00	\$25.28	\$28.50	\$29.98	\$34.98
Supervisors, guards .....	14.95	21.52	28.96	31.09	33.45
Police and detectives, public service .....	19.92	21.86	23.51	25.81	27.76
Sheriffs, bailiffs, and other law enforcement officers .....	16.17	17.77	18.06	19.40	22.75
Correctional institution officers .....	11.78	12.23	15.45	21.08	25.20
Guards and police, except public service .....	8.50	9.00	9.59	11.70	14.25
Food service .....	2.84	6.64	9.23	12.41	14.62
Waiters, waitresses, and bartenders .....	2.13	2.84	5.14	7.89	11.84
Bartenders .....	2.13	2.13	7.50	7.50	12.51
Waiters and waitresses .....	2.13	2.44	3.56	6.38	7.89
Waiters/Waitresses' assistants .....	3.35	5.39	7.11	12.07	13.32
Other food service .....	7.50	8.15	10.41	13.28	15.76
Supervisors, food preparation and service .....	11.92	11.92	14.62	15.65	17.32
Cooks .....	7.50	10.50	12.50	15.35	17.01
Kitchen workers, food preparation .....	9.50	10.00	11.41	14.56	17.85
Food preparation, n.e.c. ....	7.49	7.98	9.50	11.84	13.32
Health service .....	9.05	9.60	10.36	12.75	15.54
Health aides, except nursing .....	10.34	11.11	12.86	13.92	17.28
Nursing aides, orderlies and attendants .....	8.98	9.55	10.23	12.00	15.50
Cleaning and building service .....	7.75	8.94	11.19	13.02	15.90
Maids and housemen .....	7.50	8.06	9.51	11.50	13.02
Janitors and cleaners .....	8.00	9.41	11.89	13.82	16.00
Personal service .....	6.10	8.25	9.99	16.44	31.75
Supervisors, personal service .....	14.38	17.95	21.13	23.63	26.25
Attendants, amusement, and recreation facilities .....	5.75	6.51	8.00	8.50	9.19
Welfare service aides .....	8.96	8.96	11.74	14.61	16.49
Child care workers, n.e.c. ....	8.54	9.16	10.29	13.14	14.95
Service, n.e.c. ....	7.52	10.00	12.62	12.98	15.23

<sup>1</sup> Percentiles designate position in the earnings distribution and are calculated from individual-worker earnings. At the 50th percentile, the median, half of the workers receive the same as or more than the rate shown, and half receive the same as or less than the rate shown. At the 25th percentile, one-fourth of the workers receive the same as or less than the rate shown. At the 75th percentile, one-fourth receive the same as or more than the rate shown. The 10th and 90th percentiles follow the same logic. Hourly wages are the straight-time wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips.

<sup>2</sup> Employees are classified as working either a full-time or a part-time

schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>3</sup> A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

Table 6-5. Hourly wage percentiles for establishment jobs,<sup>1</sup> part-time workers:<sup>2</sup> Selected occupations, all industries, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002

Occupation <sup>3</sup>	10	25	Median 50	75	90
<b>All</b> .....	\$6.25	\$7.30	\$10.00	\$13.88	\$22.27
All excluding sales .....	6.50	8.00	10.57	14.00	24.34
<b>White collar</b> .....	6.70	7.91	12.00	20.00	28.75
White collar excluding sales .....	8.75	11.00	15.74	23.95	32.00
<b>Professional specialty and technical</b> .....	17.00	20.00	24.50	29.81	34.90
Professional specialty .....	19.03	22.66	26.47	31.68	35.38
Mathematical and computer scientists .....	-	-	-	-	-
Health related .....	22.30	24.34	28.33	32.00	35.00
Registered nurses .....	21.91	23.60	27.22	30.00	34.00
Teachers, college and university .....	16.23	21.63	29.24	34.74	34.90
Teachers, except college and university .....	11.54	11.54	30.25	38.92	38.92
Teachers, n.e.c. ....	14.93	21.14	24.25	28.24	31.60
Social scientists and urban planners .....	-	-	-	-	-
Social, recreation, and religious workers .....	-	-	-	-	-
Writers, authors, entertainers, athletes, and professionals, n.e.c. ....	-	-	-	-	-
Technical .....	16.65	18.00	20.00	20.36	23.49
Licensed practical nurses .....	17.00	18.00	20.00	20.00	21.15
<b>Executive, administrative, and managerial</b> .....	12.35	17.00	27.78	34.56	34.56
Executives, administrators, and managers .....	-	-	-	-	-
Management related .....	-	-	-	-	-
<b>Sales</b> .....	6.25	6.75	7.45	8.75	12.65
Sales workers, apparel .....	6.15	6.50	6.80	7.30	9.10
Sales workers, other commodities .....	6.00	6.61	7.25	9.00	11.00
Cashiers .....	6.25	6.85	7.50	10.61	14.85
<b>Administrative support, including clerical</b> .....	8.00	9.69	12.00	14.14	15.89
Secretaries .....	11.00	12.61	15.24	15.78	16.62
Receptionists .....	9.67	10.04	10.61	12.00	12.97
General office clerks .....	8.63	10.00	12.48	14.02	15.89
Teachers' aides .....	7.11	8.00	9.69	13.88	14.14
Administrative support, n.e.c. ....	8.20	12.50	13.00	17.00	17.00
<b>Blue collar</b> .....	7.00	8.00	12.00	13.25	14.00
<b>Precision production, craft, and repair</b> .....	-	-	-	-	-
<b>Machine operators, assemblers, and inspectors</b> .....	-	-	-	-	-
<b>Transportation and material moving</b> .....	-	-	-	-	-
<b>Handlers, equipment cleaners, helpers, and laborers</b> .....	6.60	7.00	7.90	11.46	13.25
<b>Service</b> .....	4.50	6.65	8.75	10.25	12.48
Protective service .....	6.70	8.50	10.00	13.12	18.00
Guards and police, except public service .....	8.00	8.55	9.50	13.50	18.00
Food service .....	2.45	5.15	6.50	8.60	10.61
Waiters, waitresses, and bartenders .....	2.13	2.45	2.83	5.50	7.50
Waiters and waitresses .....	2.13	2.45	2.83	6.50	9.50
Other food service .....	5.45	6.15	7.00	9.50	11.44
Food counter, fountain, and related .....	5.45	6.15	6.95	9.25	11.44
Food preparation, n.e.c. ....	5.25	6.00	7.00	8.75	10.61
Health service .....	9.20	9.60	10.25	11.28	12.71
Health aides, except nursing .....	8.72	9.41	10.75	11.40	12.36
Nursing aides, orderlies and attendants .....	9.20	9.60	10.25	11.00	12.71

See footnotes at end of table.

Table 6-5. **Hourly wage percentiles for establishment jobs,<sup>1</sup> part-time workers:<sup>2</sup> Selected occupations, all industries, National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002** — Continued

Occupation <sup>3</sup>	10	25	Median 50	75	90
<b>Service</b> --Continued					
Cleaning and building service .....	\$6.50	\$6.80	\$7.50	\$9.85	\$11.00
Janitors and cleaners .....	6.50	6.80	7.04	9.68	11.00
Personal service .....	5.09	7.00	8.00	10.01	11.52
Attendants, amusement, and recreation facilities	4.00	4.25	5.09	7.00	8.25
Service, n.e.c. ....	7.00	7.00	7.81	8.00	8.00

<sup>1</sup> Percentiles designate position in the earnings distribution and are calculated from individual-worker earnings. At the 50th percentile, the median, half of the workers receive the same as or more than the rate shown, and half receive the same as or less than the rate shown. At the 25th percentile, one-fourth of the workers receive the same as or less than the rate shown. At the 75th percentile, one-fourth receive the same as or more than the rate shown. The 10th and 90th percentiles follow the same logic. Hourly wages are the straight-time wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips.

<sup>2</sup> Employees are classified as working either a full-time or a part-time

schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>3</sup> A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria, and n.e.c. means "not elsewhere classified." Overall occupational groups may include data for categories not shown separately.

# Appendix A: Technical Note

This section provides basic information on the procedures and concepts used to produce the data contained in this bulletin. It is divided into three parts: Planning for the survey; data collection; and processing and analyzing the data. Although this section answers some questions commonly asked by data users, it is not a comprehensive description of all the steps required to produce the data.

## Planning for the survey

The overall design of the survey includes questions of scope, frame, and sample selection.

### Survey scope

This survey covered establishments employing 50 workers or more in goods-producing industries (mining, construction and manufacturing); service-producing industries (transportation, communications, electric, gas, and sanitary services; wholesale trade; retail trade; finance, insurance, and real estate; and services industries); and State and local governments. Agriculture, private households, and the Federal Government were excluded from the scope of the survey. For purposes of this survey, an establishment is an economic unit that produces goods or services, a central administrative office, or an auxiliary unit providing support services to a company. For private industries in this survey, the establishment is usually at a single physical location. For State and local governments, an establishment is defined as all locations of a government entity.

The Philadelphia–Wilmington–Atlantic City, PA–NJ–DE–MD, Metropolitan Statistical Area includes Bucks, Chester, Delaware, Montgomery, and Philadelphia Counties, PA; Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester, and Salem Counties, NJ; New Castle County, DE; and Cecil County, MD.

### Sampling frame

The list of establishments from which the survey sample was selected (sampling frame) was developed from State unemployment insurance reports. Due to the volatility of industries within the private sector, sampling frames were developed using the most recent month of reference available at the time the sample was selected. The sampling frame was reviewed prior to the survey and, when necessary, missing establishments were added, out-of-business and out-of-scope establishments were removed, and addresses, employment levels, industry classification, and

other information were updated. Approximately one-fifth of the sample is reselected each year.

### Sample design

The sample for this survey area was selected using a two-stage stratified design with probability proportional to employment sampling at each stage. The first stage of sample selection was a probability sample of establishments. The sample of establishments was drawn by first stratifying the sampling frame by industry and ownership. The number of sample establishments allocated to each stratum is approximately proportional to the stratum employment. Each sampled establishment is selected within a stratum with a probability proportional to its employment. Use of this technique means that the larger an establishment's employment, the greater its chance of selection. Weights were applied to each establishment when the data were tabulated so that it represents similar units (by industry and employment size) in the economy that were not selected for collection. The second stage of sample selection, detailed below, was a probability sample of occupations within a sampled establishment.

## Data collection

The collection of data from survey respondents required detailed procedures. Field economists collected the data, working out of the Regional Office and visiting each establishment surveyed. Other contact methods, such as mail and telephone, were used to follow-up and update data.

### Occupational selection and classification

Identification of the occupations for which wage data were to be collected was a multistep process:

1. Probability-proportional-to-size selection of establishment jobs
2. Classification of jobs into occupations based on the Census of Population system
3. Characterization of jobs as full-time v. part-time, union v. nonunion, and time v. incentive
4. Determination of the level of work of each job

For each occupation, wage data were collected for those workers who met all the criteria identified in the last three steps. Special procedures were developed for jobs for which a correct classification or level could not be determined.



In step one, the jobs to be sampled were selected at each establishment by the BLS field economist during a personal visit. A complete list of employees was used for sampling, with each selected worker representing a job within the establishment.

As with the selection of establishments, the selection of a job was based on probability proportional to its size in the establishment. The greater the number of people working in a job in the establishment, the greater its chance of selection.

The number of jobs for which data were collected in each establishment was based on the establishment's employment size. Prior to 2002, the number of jobs selected ranged from 8 to 20. Beginning in 2002, the number of jobs selected followed this schedule:

<i>Number of employees</i>	<i>Number of selected jobs</i>
50–249	6
250 and over	8

The second step of the process entailed classifying the selected jobs into occupations based on their duties. The National Compensation Survey occupational classification system is based on the 1990 Census of Population. A selected job may fall into any one of about 480 occupational classifications, from accountant to wood lathe operator. For cases in which a job's duties overlapped two or more census classification codes, the duties used to set the wage level were used to classify the job. Classification by primary duties was the fallback.

Each occupational classification is an element of a broader classification known as a major occupational group (MOG). Occupations can fall into any of the following MOGs:

- Professional specialty and technical
- Executive, administrative, and managerial
- Sales
- Administrative support, including clerical
- Precision production, craft, and repair
- Machine operators, assemblers, and inspectors
- Transportation and material moving
- Handlers, equipment cleaners, helpers, and laborers
- Service occupations

Appendix B contains a complete list of all individual occupations, classified by the MOG to which they belong.

In step three, certain other job characteristics of the chosen worker were identified. First, the worker was identified as holding either a full-time or part-time job, based on the establishment's definition of those terms. Then, the worker was classified as having a time versus incentive job, depending on whether any part of pay was directly based on the actual production of the worker, rather than solely

on hours worked. Finally, the worker was identified as being in a union job or a nonunion job. See the "Definition of terms" section on the following page for more detail.

### **Occupational leveling**

In the last step before wage data were collected, the work level of each selected job was determined using an "occupational leveling" process. Occupational leveling ranks and compares all occupations randomly selected in an establishment using the same criteria.

For this survey, the level of each occupation in an establishment was determined by an analysis of each of 10 leveling factors. Nine of these factors are drawn from the U.S. Government Office of Personnel Management's Factor Evaluation System, which is the underlying structure for evaluation of General Schedule Federal employees. The tenth factor, supervisory duties, attempts to account for the effect of supervisory duties. It is considered experimental. The 10 factors are:

- Knowledge
- Supervision received
- Guidelines
- Complexity
- Scope and effect
- Personal contacts
- Purpose of contacts
- Physical demands
- Work environment
- Supervisory duties

Each factor contains a number of levels, and each level has an associated written description and point value. The number and range of points differ among the factors. For each factor, an occupation was assigned a level based on the written description that best matched the job. Within each occupation, the points for nine factors (supervisory duties was excluded) were recorded and totaled. The total determines the overall level of the occupation. A description of the levels for each factor is shown in appendix C.

Tabulations of levels of work for occupations in the survey follow the Federal Government's white-collar General Schedule. Point ranges for each of the 15 levels are shown in appendix D. It also includes an example of a job with its associated leveling factors, and a guide to help data users evaluate jobs in their firms

Wage data collected in prior surveys using the occupational leveling method were evaluated by BLS researchers using regression techniques. For each of the major occupational groups, wages were compared to the 10 occupational leveling factors (and levels within those factors). The analysis showed that several of the occupational leveling factors, most notably knowledge and supervision received, had strong explanatory power for wages. That is, as the levels within a given factor increased, the wages also increased.

## Collection period

Survey data were collected over a 13-month period for 60 metropolitan areas in the NCS program. For 20 small metropolitan areas, data were collected over a 4-month period. For each establishment in the survey, the data reflect the establishment's most recent information at the time of collection. The payroll reference month shown in the tables reflects the average date of this information for all sample units.

## Earnings

Earnings were defined as regular payments from the employer to the employee as compensation for straight-time hourly work, or for any salaried work performed. The following components were included as part of earnings:

- Incentive pay, including commissions, production bonuses, and piece rates
- Cost-of-living allowances
- Hazard pay
- Payments of income deferred due to participation in a salary reduction plan
- Deadhead pay, defined as pay given to transportation workers returning in a vehicle without freight or passengers

The following forms of payments were *not* considered part of straight-time earnings:

- Shift differentials, defined as extra payment for working a schedule that varies from the norm, such as night or weekend work
- Premium pay for overtime, holidays, and weekends
- Bonuses not directly tied to production (such as Christmas and profit-sharing bonuses)
- Uniform and tool allowances
- Free room and board
- Payments made by third parties (for example, tips, bonuses given by manufacturers to department store salespeople, referral incentives in real estate)
- On-call pay

To calculate earnings for various periods (hourly, weekly, and annual), data on work schedules also were collected. For hourly workers, scheduled hours worked per day and per week, exclusive of overtime, were recorded. Annual weeks worked were determined. Because salaried workers, exempt from overtime provisions, often work beyond the assigned work schedule, their typical number of hours actually worked was collected.

## Definition of terms

*Full-time worker.* Any employee that the employer considers to be full time.

*Incentive worker.* Any employee whose earnings are tied, at least in part, to commissions, piece rates, production bonuses, or other incentives based on production or sales.

*Level.* A ranking of an occupation based on the requirements of the position. (See the description in the technical note on occupational leveling through point factor analysis for more details on the leveling process.)

*Nonunion worker.* An employee in an occupation not meeting the conditions for union coverage. (See below.)

*Part-time worker.* Any employee that the employer considers to be part time.

*Time-based worker.* Any employee whose earnings are tied to an hourly rate or salary, and not to a specific level of production.

*Union worker.* Any employee is in a union occupation when all of the following conditions are met:

- A labor organization is recognized as the bargaining agent for all workers in the occupation
- Wage and salary rates are determined through collective bargaining or negotiations
- Settlement terms, which must include earnings provisions and may include benefit provisions, are embodied in a signed, mutually binding collective bargaining agreement

## Processing and analyzing the data

Data were processed and analyzed at the Bureau's National Office following collection.

## Weighting and nonresponse

Sample weights were calculated for each establishment and occupation in the survey. These weights reflected the relative size of the occupation within the establishment and of the establishment within the sample universe. Weights were used to aggregate data for the individual establishments or occupations into the various data series. Some of the establishments surveyed could not supply or refused to supply information. If data were not provided by a sample member, the weights of responding sample members in the same or similar "cells" were adjusted to account for the missing data. This technique assumes that the mean value of data for the nonrespondents equals the mean value of data for the respondents at some detailed "cell" level. Responding and nonresponding establishments were classified into these cells according to industry and employment size. Responding and nonresponding occupations within responding establishments were classified into cells that were additionally defined by major occupation group and job level.

Establishments that were determined to be out of business or outside the scope of the survey had their weights changed to zero. If only partial data were given by a sample establishment or occupation, or data were missing, the response was treated as a refusal.

### Survey response

	<i>Establish- ments</i>
Total in sampling frame	8,274
Total in sample	725
Responding	399
Out of business or not in survey scope	61
Unable or refused to provide data	265

In this survey, the nonresponse rates for all industries and private industry exceeded regular survey standards.

### Estimation

The wage series in the tables are computed by combining the wages for each sampled occupation. Before being combined, individual wage rates are weighted by: the number of workers; the sample weight, adjusted for nonresponding establishments and other factors; and the occupation's scheduled hours of work.

Not all calculated series met the criteria for publication. Before any series was published, it was reviewed to make sure that the number of observations underlying it was sufficient. This review prevented the publication of a series that could have revealed information about a specific establishment.

Estimates of the number of workers represent the total in all establishments within the scope of the study, and not the number actually surveyed. Because occupational structures among establishments differ, estimates of the number of workers obtained from the sample of establishments serve to indicate only the relative importance of the occupational groups studied.

### Percentiles

The percentiles presented in tables 6-1 through 6-5 are computed using earnings reported for individual workers in sampled establishment jobs. Establishments in the survey may report only individual-worker earnings for each sampled job. For the calculation of percentile estimates, the individual-worker hourly earnings are appropriately weighted and then arrayed from lowest to highest.

The published 10th, 25th, 50th, 75th, and 90th percentiles designate position in the earnings distribution within each published occupation. For example, at the 50th percentile, the median, half of the workers receive the same as or more than the rate shown, and half receive the same as or less than the rate shown. At the 25th percentile, one-fourth of the workers receive the same as or less than the rate shown. At the 75th percentile, one-fourth receive the same as or more than the rate shown. The 10th and 90th percentiles follow the same logic.

### Data reliability

The data in this bulletin are estimates from a scientifically selected probability sample. There are two types of errors possible in an estimate based on a sample survey, sampling and nonsampling.

*Sampling errors* occur because observations come only from a sample and not from an entire population. The sample used for this survey is one of a number of possible samples of the same size that could have been selected using the sample design. Estimates derived from the different samples would differ from each other.

A measure of the variation among these differing estimates is called the standard error or sampling error. It indicates the precision with which an estimate from a particular sample approximates the average result of all possible samples. The relative standard error (RSE) is the standard error divided by the estimate. RSE data are provided alongside the earnings data in the bulletin tables.

The standard error can be used to calculate a "confidence interval" around a sample estimate. As an example, suppose a table shows that mean hourly earnings for all workers were \$12.79, with a relative standard error of 3.6 percent for this estimate. At the 90-percent level, the confidence interval for the estimate is \$13.55 to \$12.03 (1.645 times 3.6 percent times \$12.79 = \$0.76, plus or minus \$12.79). If all possible samples were selected to estimate the population value, the interval from each sample would include the true population value approximately 90 percent of the time.

*Nonsampling errors* also affect survey results. They can stem from many sources, such as inability to obtain information for some establishments, difficulties with survey definitions, inability of the respondents to provide correct information, or mistakes in recording or coding the data obtained. Although they were not specifically measured, the nonsampling errors were expected to be minimal due to the extensive training of the field economists who gathered the survey data by personal visit, computer edits of the data, and detailed data review.

Appendix table 1. **Number of workers<sup>1</sup> represented by the survey, by occupational group,<sup>2</sup> National Compensation Survey, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, December 2002**

Occupational group	Full-time and part-time workers		
	Total	Private industry	State and local government
<b>All occupations</b> .....	1,350,900	1,080,900	270,000
All excluding sales .....	1,248,900	979,900	268,900
<b>White collar</b> .....	784,300	616,400	167,900
White-collar excluding sales .....	682,300	515,400	166,900
Professional specialty and technical .....	318,500	221,900	96,700
Professional specialty .....	254,600	162,800	91,900
Technical .....	63,900	59,100	—
Executive, administrative, and managerial .....	131,400	110,000	21,400
Sales .....	102,000	101,000	—
Administrative support, including clerical .....	232,400	183,600	48,800
<b>Blue collar</b> .....	287,700	258,800	28,900
Precision production, craft, and repair .....	90,600	79,300	11,200
Machine operators, assemblers, and inspectors .....	53,500	53,400	—
Transportation and material moving .....	72,300	63,300	9,000
Handlers, equipment cleaners, helpers, and laborers .....	71,300	62,800	8,500
<b>Service</b> .....	278,800	205,600	73,200

<sup>1</sup> The number of workers represented by the survey are rounded to the nearest 100. Estimates of the number of workers provide a description of size and composition of the labor force included in the survey. Estimates are not intended, however, for comparison to other statistical series to measure employment trends or levels. Both full-time and part-time workers were included in the survey.

<sup>2</sup> A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria.