

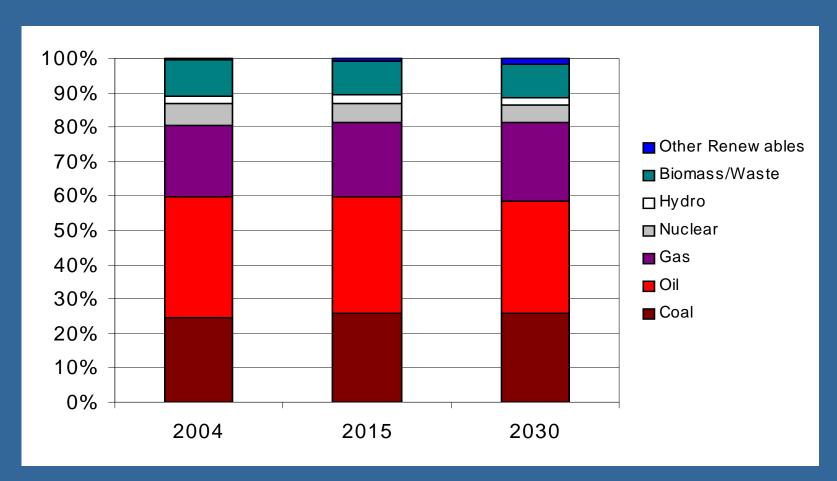
How Do I Prepare?



- EPA's voluntary programs, from Climate
 Leaders to ENERGY STAR, can be part of the
 solution by making energy efficiency an
 important resource in any organization's
 strategic energy management plan
- Cheapest, cleanest, quickest
 - Cost effective less than 4¢/kWh
 - Large potential availability
 - Can be quickly deployed
 - Buys time to address other resource issues

World Primary Energy Demand By Major Fuel

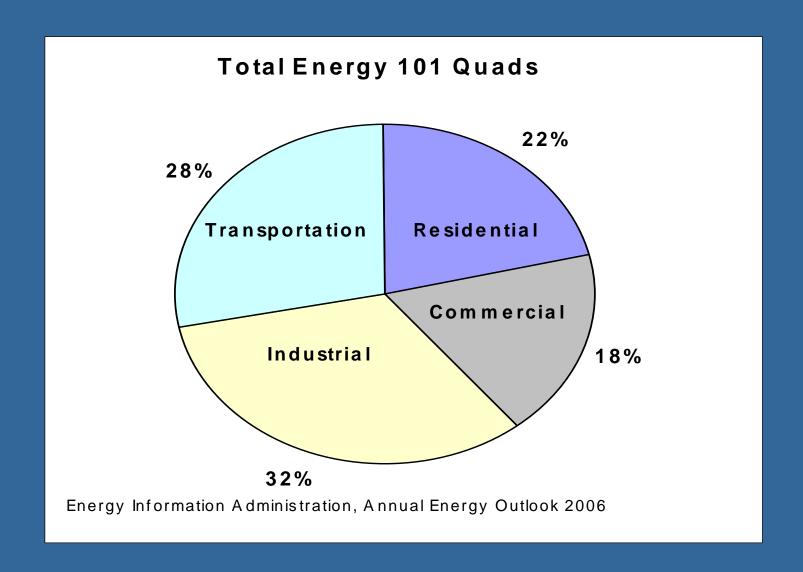
 Fossil fuels account for 80% of world energy demand and will account for 83% of the increase in overall demand from 2004 -- 2030



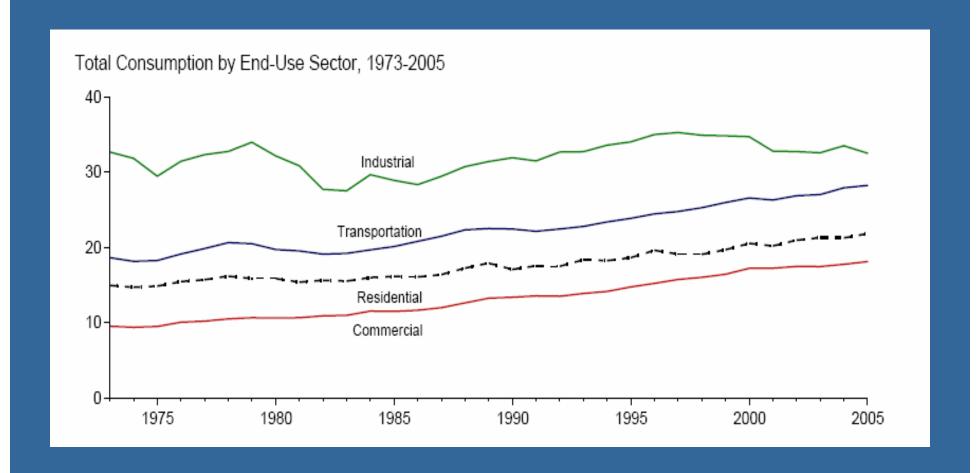
EIA 2007 Energy Outlook

- Increase in total primary energy consumption
 - 101 quad Btu in 2005 to 131 quad Btu in 2030
 - Average annual increase of 1.1%
 - Projected energy-related carbon emissions to grow average of 1.2% annually from 2005 to 2030
- Delivered commercial energy consumption
 - From 8.5 quad Btu in 2005 to 12.4 quad Btu in 2030
- Total electricity consumption to grow from 3,821 billion kW in 2005 to 5,478 billion kW in 2030
 - Average annual increase of 1.5%
 - Actually less than previously predicted (5,619B in 2006) because of increases in IT and electronics

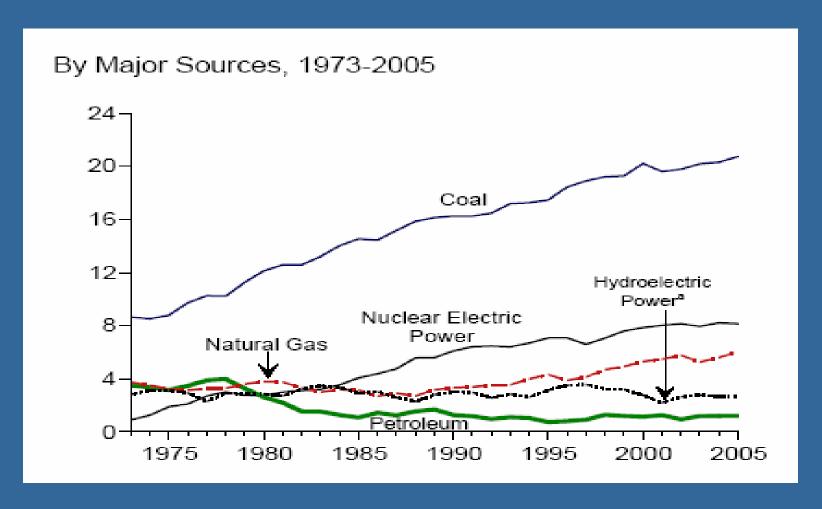
Breakdown of Energy Use by Sector



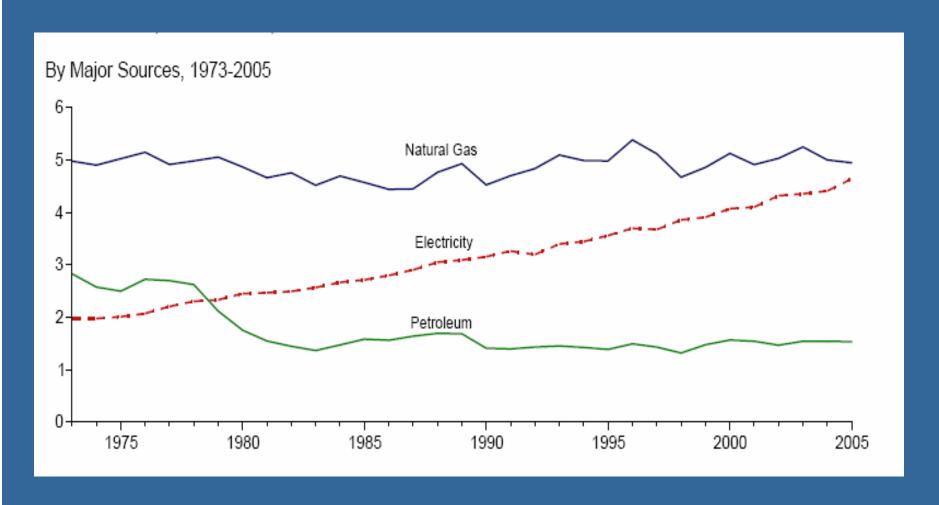
Energy Consumption by Sector (quadrillion Btu)



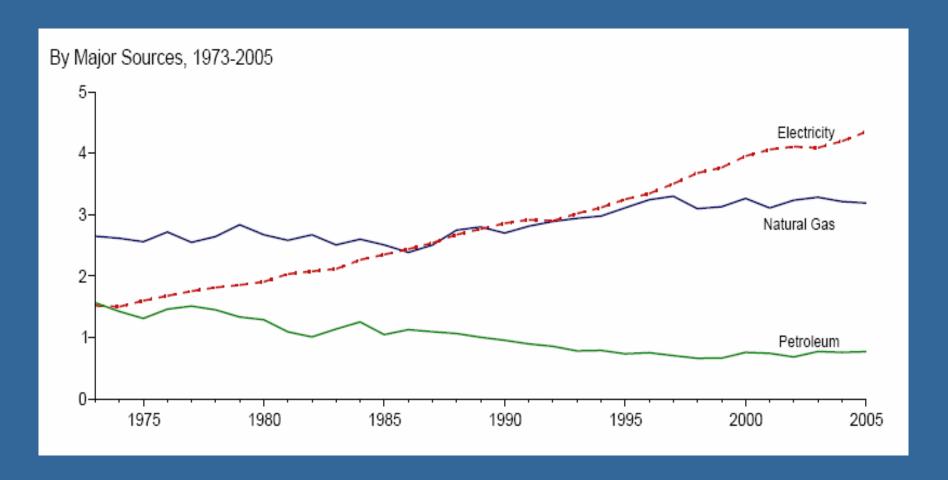
Electric Power Sector Energy Use (quadrillion Btu)



Residential Sector Energy Consumption (quadrillion Btu)

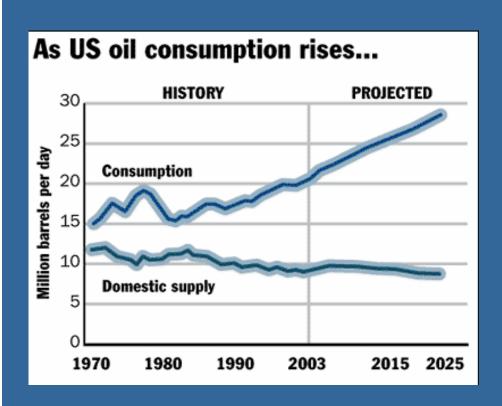


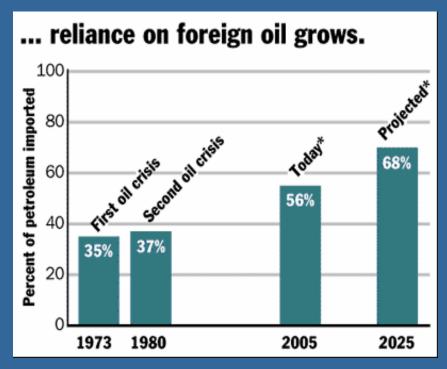
Commercial Sector Energy Consumption (quadrillion Btu)

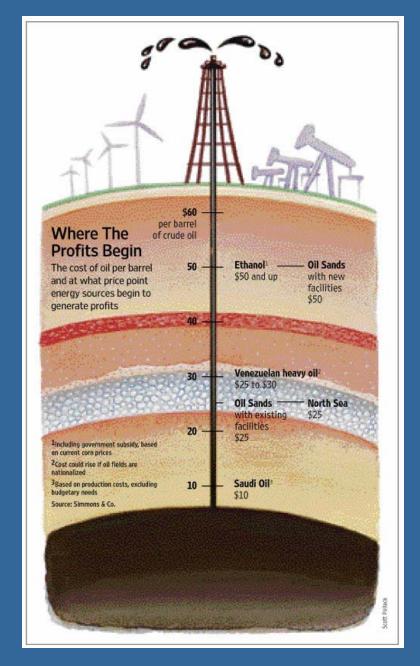


U.S. Energy Security & Supply Challenges

- U.S. reliance on foreign oil continues to climb
 - 1973 / 35% oil imported; 2003 / 56% imported; 2025 projection / 68% imported
 - U.S. demand for oil projected to grow 37% in next 20 years ^[1]







Global Oil Markets

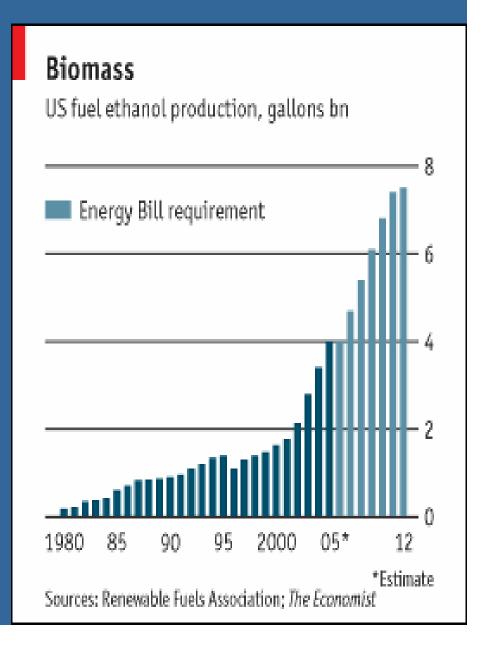
- Industry has gotten use to high prices - likes tight markets
- Oil markets over heated by MTBE and Hurricanes
- Prices have reduced demand
- Ethanol was speculative poised for rebalance - down 55% since June
- Refining still tight imports up - outlook unsure

Source: WSJ 2007

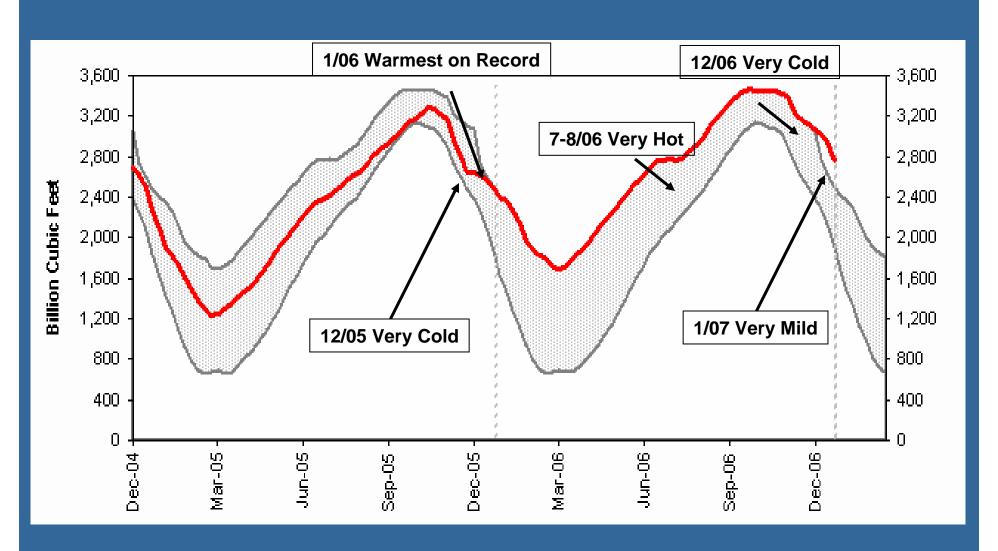
Biofuels Take Off

- Big investments in ethanol seen as promising alternative to gasoline
 - White House's 2007 budget includes \$150m to develop biobased transportation
 - The sector is a magnet for private investment
- 110 ethanol refineries in U.S. with
 73 more under construction
 - Capacity will nearly double to 11.4b
 gal/yr [3]
 - [1] Lewin, Adrienne Mand. "Switchgrass: The Super Plant Savior?" *ABC News* 1 February 2006. http://abcnews.go.com/GMA/print?id=1566784
 - [2] "Life After Subsidies." *Economist* 9 February 2006. http://www.economist.com/business/displaystory.cfm?story_id=E1_VVDQDPD
 - [3] "Waking Up and Catching Up." *Economist* 25 January 2007.

 http://www.economist.com/world/displaystory.cfm?story_id=E1_RVRGDGJ

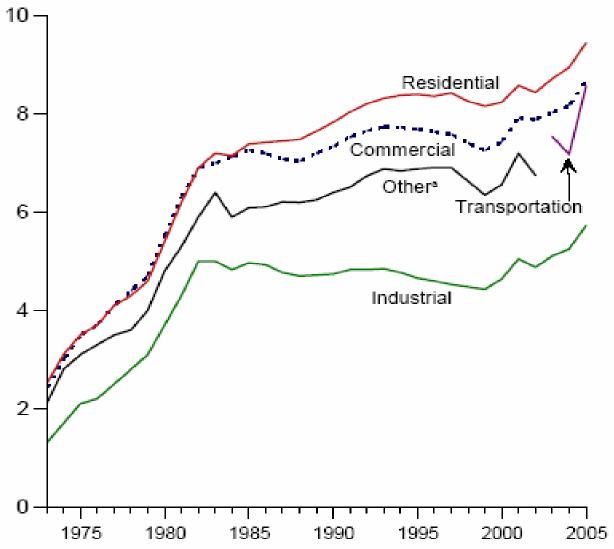


Weather is Story on Natural Gas



Source: EIA 2007

By Sector, 1973-2005

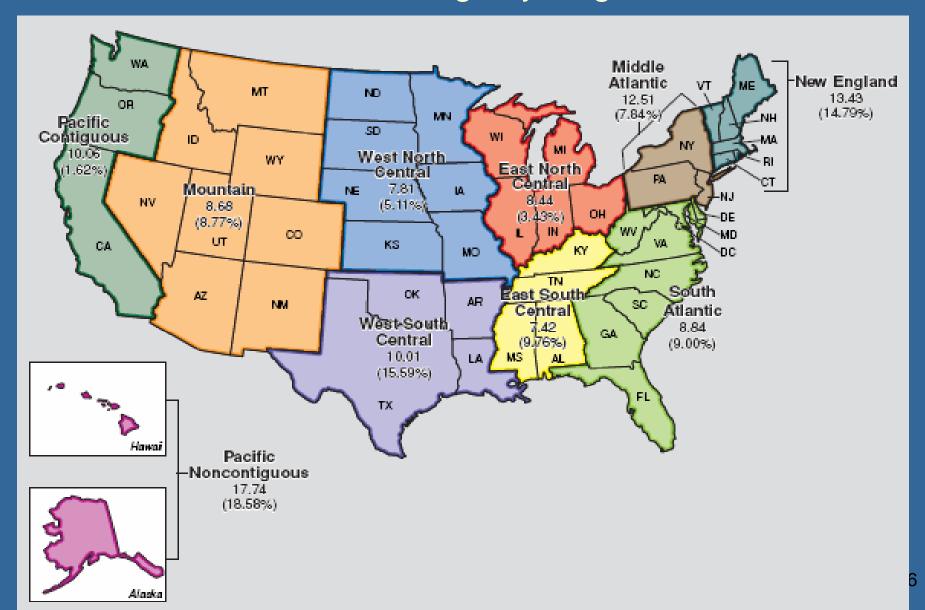


^aPublic street and highway lighting, interdepartmental sales, other sales to public authorities, agricultural and irrigation, and transportation including railroads and railways.

Average Retail Prices Electricity

Source: February 2007 Monthly Energy Review, EIA

Rising Utility Rates 2005 Average by Region



Concerns about Electric Adequacy

- Concerns about gas supplies continue
- LNG imports down
- Electric demand surging
- Rate caps coming off
- Prices increasing rapidly
- Public discontent growing
- Pressure for new coal plants
- Reserve margins falling CCGT's no longer economic

2006 Long-Term Reliability Assessment

> The Reliability of the Bulk Power Systems In North America



North American Electric Reliability Council October 2006

State Responses to Tight Electric Markets

- Tight electric markets leading to surge in proposed coal plants ~ 150 plants proposed
- Cost of Super Critical Pulverized Coal plants soaring / 50 -100% increase in capital cost (w/o considering carbon capture cost)
- Coal electricity now 8 -12¢/kWh in many markets
- New coal could lock in high-cost electricity and emissions for 35 - 50 years

Still in an Energy Straightjacket

"Not Your Parents' Energy Crisis" *

- No current "supply" limitations rather "deliverability" limitations in all energy markets
- Oil markets constrained by refining
- Coal markets constrained by mining and rail capacity



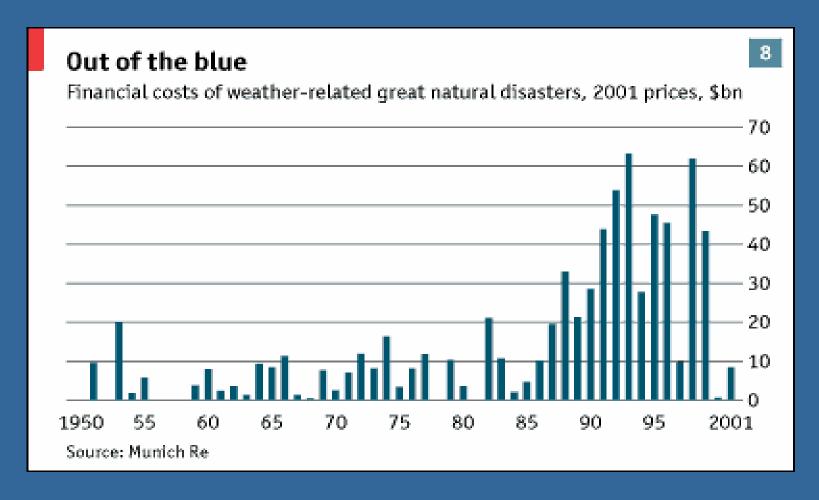
- Electricity constrained by available fuel and transmission high demand taxes infrastructure
- Renewables limited by equipment manufacturing
- Fuel switching limited by tight markets

Climate Change Scientific Consensus

- There is a scientific consensus that Earth's surface temperatures are increasing and human activities are part of the reason.
- Many scientists and science organizations have issued statements concluding that compelling evidence for the human modification of climate.
 - IPCC (1988, 2001, 2006)
 - National Academy of Sciences (2006)
 - American Meteorological Society (2003, 2006)
 - American Geophysical Union (2003)
 - American Association for the Advancement of Science (2004)

The Cost of Natural Disasters

• From the 1950s to 1990s, the number of natural catastrophes worldwide increased 4x and real economic losses jumped 14x [1]



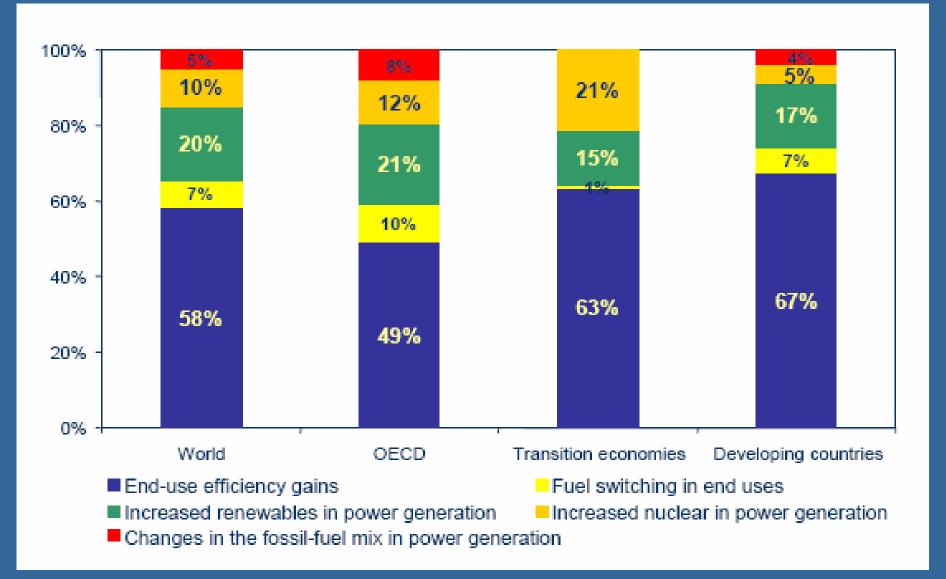
Insurance Industry Reacts to Threat of Climate Change

- 2005 Insurance industry shelled out record \$57 billion in weather-related losses, and industry calls to curb GHG emissions have accelerated [1]
- U.S.- based global insurer, AIG, investing in projects and technologies that reduce GHG emissions
- Fireman's Fund introducing insurance policies that reward "green" buildings that save energy
- St. Paul Travelers Companies offers 10% discount on car insurance for owners of hybrid cars [1]
- State Farm Insurance Cos. has suspended sales of any new commercial or homeowner policies in Mississippi [2]

^[1] Gunther, Marc. "Insurance Companies Take on Global Warming." Fortune 24 August 2006. http://money.cnn.com/2006/08/22/news/economy/pluggedin_gunther.fortune/index.htm

^{[2] &}quot;State Farm: No new home policies in Miss." MS NBC February 14, 2007. http://www.msnbc.msn.com/id/17150886/

Contributing Factors in CO² Reductions 2004-2030



What is ENERGY STAR?



- National, US government-backed symbol for energy efficiency
- Voluntary program -- over 2,700 partners to date
- ENERGY STAR helps consumers and businesses identify high-quality, energy-efficient buildings, homes, and products
 - \$12 billion in savings in 2006
- ENERGY STAR distinguishes what is efficient and better for the environment without sacrificing features or performance
- Buildings, homes, and products that earn the ENERGY STAR meet strict energy performance criteria set by EPA or DOE
- Approaching 70% consumer recognition

Guiding Principles for Specification Development

- Cost effective efficiency
- Performance maintained or enhanced
- Significant energy savings potential
- Efficiency is achievable with several technology options
- Product differentiation and testing are feasible
- Labeling can be effective in the market

Why EPA Cares About Datacenters

- Datacenters are critical national infrastructure
- Economic growth, scientific advances, quality of life and national security increasingly depend on our ability to harness and apply growing computing power
- US & other governments want to encourage improved energy efficiency of this sector to meet national energy and climate change goals
- Est. 10 million servers across 10k datacenters
- Typical facility energy consumption trending up
 - .6% = 2005 est. total US server consumption
 - Projections for 2010: server energy use up 40 76%
 - 1.2% = 2005 est. total US energy consumption
 (includes servers + cooling + infrastructure) does not include storage and networking equipment

EPA's Experience

- EPA has long standing relationships in IT and building communities (+15 years)
- Working with other countries to harmonize equipment specs.
 - UK, EU, Canada, China and others interested in servers
- Existing EPA program expertise:
 - ENERGY STAR Product Labeling
 - ENERGY STAR Commercial & Industrial (C&I)
 - Combined Heat and Power Partnerships (CHP)
 - Green Power Partnerships
 - Climate Leaders
 - We can help roll up energy savings accomplishments for recognition & examination

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EPA Study Goals & Expectations

- Inform Congress & other policy makers of important market trends, forecasts and opportunities
 - Understand the impact energy consumption is having on datacenters and its implications for national energy consumption
- Identify and recommend potential short and long term efficiency opportunities and match them with the right policies
 - Identify areas for additional strategic research outside the scope of the report
- Stress <u>voluntary</u> initiatives not regulatory standards
- Might incorporate national goals, e.g., 10% of datacenters benchmarked by 2009
 - Identify policies & incentives to overcome barriers in pursuit of goal(s)

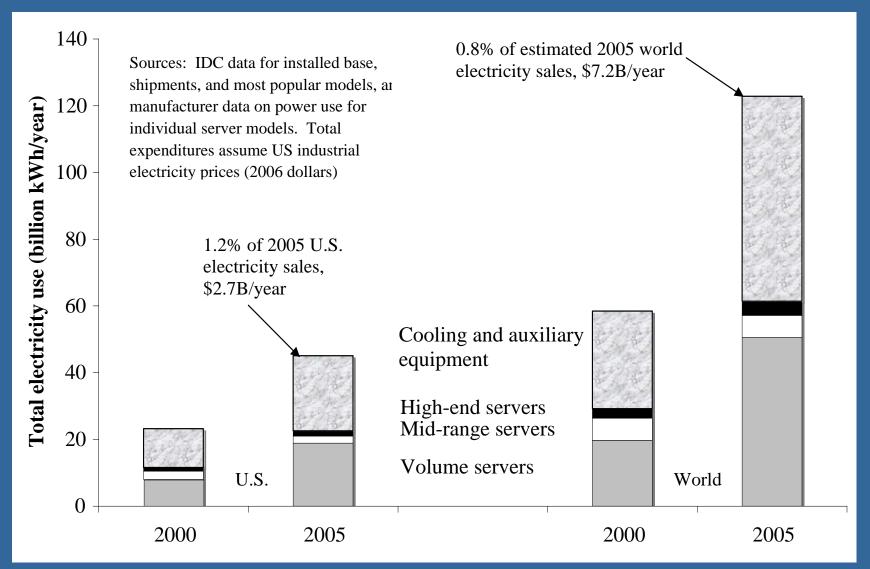
Types of Incentives & Voluntary Programs

- Financial incentives
 - e.g., utility rebates, Federal tax deductions/credits
- Education and training
 - e.g., datacenter operator certification
- Industry standards
 - e.g., energy performance metrics, test procedures
- Endorsement labeling
 - e.g., ENERGY STAR
- Government procurement
 - e.g., EPAct 2005 purchasing requirements
- Government operation
 - e.g., mandatory benchmarking of Federal datacenters, pilot program implementation in Federal facilities
- Research, development, and demonstrations (RD&D)
- Information
 - e.g., Technical guidance, awareness campaigns, publication of benchmark data, etc.

ENERGY STAR For Equipment & Datacenters

- EPA announced interest in ENERGY STAR metric for servers & other equipment
 - Servers highest priority targeting late 2007 for completion
 - Server work on a slower, but parallel track to datacenter study
- EPA also supporting development of ENERGY STAR "whole datacenter" energy efficiency performance benchmark
 - Score the efficiency of your datacenter for comparison purposes
- EPA Will work with utilities & other stakeholders to determine if a turnkey set incentives can be identified and applied nationally
- Dept. of Energy activities yet to be determined

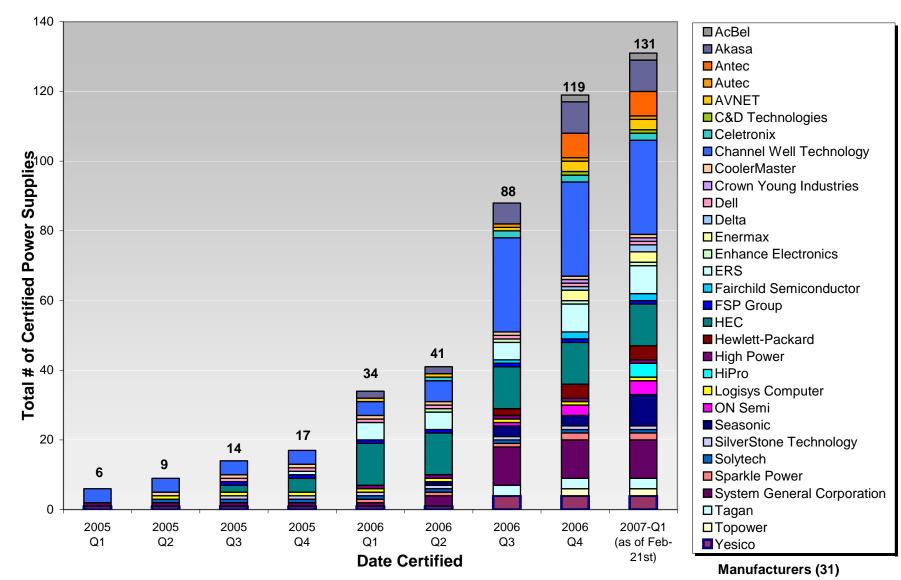
Koomey: Server Electricity Use



Source: Jon Koomey, "Estimating Total Power Consumption by Servers in the U.S. and the World," Feb 2007.

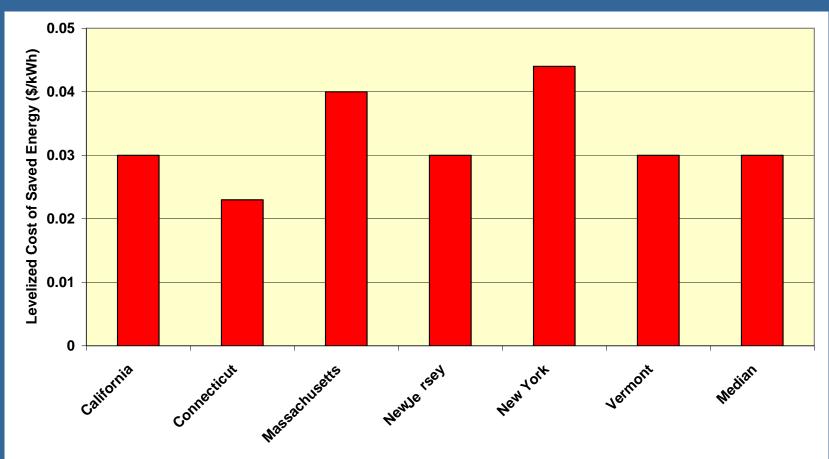
80 PLUS® Certified Power Supplies Jan. 2005 – Feb. 2007





Need to Shift EE Program focus to Low-Cost Resource Acquisition

Manufacturing & large commercial least cost EE resource



Source: ACEEE 2005

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Public & Private Benefits of Reduced Electricity Consumption





- Improve air quality
 - Less: smog, acid rain, respiratory illness
- National security
 - Less dependence on foreign sourcesLess price volatility
- Efficiency first best resource
 - Lower first cost than new supply
- Help mitigate climate change
 - Fewer greenhouse gas emissions
- Align with broader corporate energy & environmental goals
- Improve electricity grid reliability

 Fewer brown & black outs
- Help to deliver capacity to allow the utilization of growing amounts of computational power
- Lower energy bills
 - Consumers & businesses save

Contact Information & Resources

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www.energystar.gov/datacenters

Koomey Report

http://enterprise.amd.com/us-en/AMD-Business/Technology-Home/Power-Management.aspx