



The Office of Integrated Technology Services

IT Schedule 70

www.gsa.gov/its

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IT Schedule 70

Maximizing the Speed and Value
of IT Acquisition Solutions

www.gsa.gov/itcenter



Integrated Technology Services (ITS)

As a newly formed division of GSA's Federal Acquisition Service (FAS), the Integrated Technology Services (ITS) business portfolio provides government agencies with a full range of acquisition solutions for information technology and telecommunications goods and services. The ITS portfolio includes multiple acquisition channels to help customer agencies achieve their missions — *efficiently and cost-effectively* — with best value Information Technology (IT) solutions. Included in the portfolio offerings are multiple major acquisition channels: Government-wide Acquisition Contracts (GWACs), Multiple-Award Schedules (MAS) IT Schedule 70 Contracts, Network Services, and Strategic Solutions. Through these four channels to the market, GSA's ITS can support any and all customer technology and telecommunications service requirement.

ITS delivers outstanding value to its customers by:

- Providing access to the most current commercial IT products and services through customer awareness, industry knowledge, and sound contracting practices through complementary product channels
- Reducing potentially duplicative customer acquisition efforts, allowing them to focus their increasingly limited resources on their core missions
- Providing customers with products and services at better prices than they could obtain individually
- Consistently delivering quality IT products, systems, services and acquisition support to customers — *when, where, and how they need them*

Federal Acquisition Services ITS										
Government-wide Acquisition Contracts (GWACs)	Offering a wide range of IT hardware and software integration services and turnkey system solutions, as well as supporting compliance with acquisitions mandates, via the following contracts: <table border="0"> <tr> <td>ANSWER</td> <td>8(a)STARS</td> <td>Alliant</td> </tr> <tr> <td>Millennia</td> <td>HUBZone</td> <td>Alliant-Small Business</td> </tr> <tr> <td>Millennia Lite</td> <td>VETS</td> <td></td> </tr> </table>	ANSWER	8(a)STARS	Alliant	Millennia	HUBZone	Alliant-Small Business	Millennia Lite	VETS	
ANSWER	8(a)STARS	Alliant								
Millennia	HUBZone	Alliant-Small Business								
Millennia Lite	VETS									
IT Schedule 70 Contracts	Providing customer agencies with direct access to commercial IT hardware and software and IT professional services available from over 5,000 established contracts with high quality vendors.									
Network Services	Delivering comprehensive "state of the art" all-distance network services and solutions including: <ul style="list-style-type: none"> • IP/MPLS Triple Play – converged voice/data/video offerings, fixed or mobile • Turnkey Enterprise Network Solutions – from engineering to operations • Managed Network and Security Services • Support for Transition to IPv6 									
Strategic Solutions	<ul style="list-style-type: none"> • Managed Service Support – for HSPD-12 identity card compliance • SmartBUY Software Acquisition Services – government-wide software enterprise-licensing program with optimal pricing, terms and conditions • e-Authentication Services – technical architecture and online identity verification 									

IT Schedule 70

www.gsa.gov/schedule70

GSA's Multiple Awards Schedules program is designed to assist government customers achieve their goals by providing simplified acquisitions via contracts, such as IT Schedule 70. Under the Schedule, GSA administers vendor contracts that will help maximize the value of IT purchases, while at the same time streamlining the entire process. (Orders placed against GSA Multiple Award Schedule (MAS) contracts use the procedures in Federal Acquisition Regulation (FAR 8.4.)

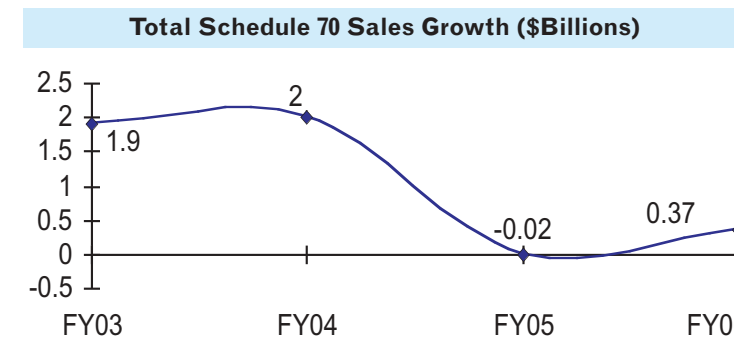
IT Schedule 70 provides customers with direct ordering and delivery of millions of state-of-the-art, high-quality commercial information technology products, software and services at volume discount pricing. This indefinite delivery-indefinite quantity (IDIQ) multiple award contract, offers an

array of valuable benefits, such as shorter lead-times, lower administrative costs and reduced inventories.

IT Schedule 70 has contracts in place with thousands of vendor firms of all sizes, including many nationally recognized industry leaders. All customers, even those in remote locations, can conveniently order the latest technology and quality supplies and services from reputable GSA vendors.

IT Schedule 70 offers a variety of features, including:

- Blanket Purchase Agreements (BPAs)
- Contractor Team Arrangements
- Price Reductions
- New Technology
- Continuous Open Seasons
- Purchase Card Acceptance
- Environmental Programs/Identification
- Section 508 Information (for electronic and information technology)



Reasons to Buy and Sell from Schedules

Buyers:

- Access to simplified online ordering
- Safe-harbor (built-in FAR compliance)
- Ease of use
- Prices pre-determined to be fair and reasonable
- Most Favored Customer and volume discounts
- Further price reductions available
- Expedited delivery
- Contractors accept government-wide commercial purchase card
- Blanket Purchase Agreements save time and money

Contractors:

- Opens doors to government procurement opportunities
- Easy to use
- Allows for modifications of contract
- Streamlined purchasing processes
- Negotiating flexibility
- Ability to grow market share
- Use of GSA eTools to conduct market research, promote offerings and facilitate easier selling
- Opportunity to build strong relationships with the marketplace
- Ability to discount and give spot discounts to agencies
- Continuously open solicitation

The following is a list of Special Item Numbers (SINs) under IT Schedule 70:

132-3	Leasing of Product
132-4	Daily / Short Term Rental
132-8	Purchase of Equipment
132-12	Maintenance of Equipment, Repair Service and/or Repair/Spare Parts
132-32	Term Software License
132-33	Perpetual Software License
132-34	Maintenance of Software
132-50	Training
132-51	Professional Information Technology Services
132-52	Electronic Commerce Services
132-53	Wireless Services
132-60	NEW! Access Certificates for Electronic Services (ACES) Program
132-61	NEW! Public Key Infrastructure (PKI) Shared Service Provider (SSP) Program
132-62	NEW! HSPD-12 Product and Service Components


Cooperative Purchasing



www.gsa.gov/cooperativepurchasing

GSA's Cooperative Purchasing allows state and local governments to purchase from the IT Schedule 70, as well as certain IT Special Item Numbers (SINs) on the Consolidated Schedule (00CORP).

Eligible state and local entities include the 50 states, all counties, municipalities, cities, towns, and townships. Tribal governments, public authorities, school districts, colleges, and institutions of higher education are also authorized to use IT Schedule 70 contracts. Use of the program is voluntary for both state/local governments and the vendors participating.

For information on which Schedule contractors are participating in this program, visit Schedules eLibrary (www.gsa.gov/elibrary). Participating vendors are designated by this symbol  for easy identification.

By purchasing through these contracts, state and local customers benefit from:

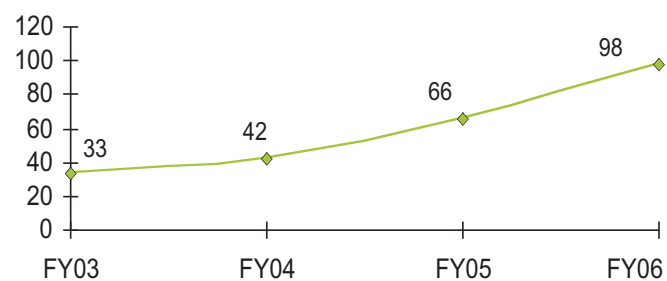
- **Centralized IT and telecommunications source**
- **Leveraged pricing**
- **Additional price reductions**

- **Fair terms and conditions**
- **Ease of use**
- **Reduced procurement lead time**
- **Lower administrative costs**
- **State and local specific research tool**
- **Maximize IT expenditures**
- **Best Value pricing**

The Cooperative Purchasing program was established under Section 211 of the e-Government Act of 2002, which amended the Federal Property and Administrative Services Act.

IMPORTANT – Because each state has its own procurement regulations and legislation, proper research is required to ensure that all current state/local level acquisition regulations are met. Many states still need to make legislative changes to procurement procedures.

Cooperative Purchasing Sales Growth (\$Millions)



How Cooperative Purchasing Works

The entire program is voluntary, for the buyer as well as the contractor. Although GSA will assist in learning how to use the IT Schedule 70 contract, the U.S. government is not a party in the contract. Exact procedures may vary according to each state and local government. In general, Cooperative Purchasing involves following these steps:

1. **Research an acquisition using GSA's online tools**
2. **Tailor requirements to needs without conflicting with existing GSA terms and conditions**
3. **Solicit offers from selected contractors**
4. **Evaluate the options and make selection in accordance with stated evaluation criteria**
5. **Issue/make award/order**
6. **Receive products or services from the contractor**
7. **Pay the contractor according to the contract agreement**



GSA's eTools

Schedules eLibrary, GSA Advantage!® and eBuy
www.gsa.gov/powerup



GSA's eTools are a suite of online tools that allow customers and vendors easy access to GSA's GWAC and Schedule contract vehicles. These comprehensive and easy-to-use Web sites allow for all related procurement activities, from conducting market research and accessing thousands of vendor catalogs to online shopping and soliciting Requests for Quotations (RFQ).

eLibrary:

Real-Time Schedule & GWAC Research Engine
www.gsa.gov/elibrary

Schedules eLibrary provides instant access to the latest award information and basic ordering guidelines, as well as detailed Multiple Award Schedule (MAS) and Government-wide Acquisition Contracts (GWACs) information and vendor listings.

- Allows searches for sources via keyword, category, business size, socio-economic status, Schedule number, contract number, company name or specific geographic location
- Displays GSA and VA Schedules
- Features direct links to vendor catalogs and to **GSA Advantage!®**
- Contains basic ordering guidelines, complete MAS and GWAC information and vendor contact details

GSA Advantage!®:

eCommerce Online Superstore
www.gsaadvantage.gov

The federal government's premier 24 hour, 7 days-a-week online marketplace gives instant access to more than nine million products and services—from more than 13,000 vendor catalogs! Easily search items and compare features, prices and delivery

options. Anytime access lets you place orders and check status whenever it's convenient for you.

- Provides direct access to products, services and all government and military personnel, both domestic and overseas
- Easy purchase capabilities
- Flexible searches for products by keyword, Special Item Number (SIN), National Stock Number (NSN), manufacturer part number and contractor/manufacturer name
- Ability to perform market research by comparing features, pricing, and terms and conditions choices to aid in determining best value

eBuy:

Online Request for Quote (RFQ) Application
www.gsa.gov/ebuy

eBuy is an RFQ tool that streamlines the solicitation process for complex, big-ticket requirements with point-and-click ease. Instant access to contractors helps ensure best value and eBuy takes the uncertainty out of the process by helping you remain compliant with mandates and regulations.

- Create RFQs for products and services offered on GSA Multiple Award Schedules (MAS) and GWACs
- Notify specific vendors via e-mail to view and quote on RFQs
- Find services, complex requirements, sources of supply, Blanket Purchase Agreements (BPAs), quantity or high-dollar purchases
- Meet DoD Section 803 requirements and facilitate best value practices
- Easily determine and award the RFQ and notify those who will not receive an award

Related State and Local Procurement Programs

1122 Counter-Drug Program
www.gsa.gov/1122program

Section 1122 of the Fiscal Year 1994 National Defense Authorization Act established the authority for state and local governments to purchase law enforcement equipment through federal procurement channels, provided that the equipment is used in the performance of counter-drug activities.

NEW Disaster Recovery Purchasing (Section 833) 
www.gsa.gov/disasterrecovery

Disaster Recovery Purchasing makes all GSA Multiple Award Schedules available to all state and local governments to enable them to respond and assist in the recovery from a disaster.

State and local governmental entities may use GSA Schedule contracts to purchase products and services in advance of a major disaster declared by the president, as well as in the aftermath of an emergency event. State and local governmental entities are responsible for ensuring that the products or services purchased are to be used to facilitate recovery.

This is a voluntary program for Schedule contract holders and state and local governments.

All GSA Multiple Award Schedule contracts are open to state and local government agencies for the specific purpose of disaster recovery only.

For more information visit:
www.gsa.gov/disasterrecovery.

Training Available

Visit www.gsa.gov/itcenter and click on the "Center for Acquisition Excellence" link under "Training from GSA"

If you have additional questions, please call IT Customer Service at (703) 605-2700.

eTools for the Contract Process

eOffer and eMod:

www.eoffer.gsa.gov

eOffer/eMod is a Web-based application that allows vendors to electronically prepare and submit GSA contract offers and Schedule contract modification requests. eOffer/eMod uses the latest digital authentication technology to ensure integrity of the data and to electronically sign the offer (proposal) or modification request. (Digital certificates are required in order to use eOffer/eMod.)

Vendors who have technical questions, are experiencing technical problems, or have suggestions about how GSA may better serve them may contact GSA by calling (866) 472-9114 or by sending an e-mail to offer@gsa.gov.

Related Links

Center for IT Schedule Programs www.gsa.gov/itcenter
IT Schedule 70 www.gsa.gov/schedule70
Schedule 70 Solicitation www.gsa.gov/schedule70solicitation
Cooperative Purchasing www.gsa.gov/cooperativepurchasing
IT Center Publications Library www.gsa.gov/itcenterlibrary

Integrated Technology Services www.gsa.gov/its

GSA Advantage!® www.gsaadvantage.gov
Schedules eLibrary www.gsa.gov/elibrary
eBuy www.gsa.gov/ebuy
eOffer/eMod www.eoffer.gsa.gov

1122 Program www.gsa.gov/1122program
833 Disaster Recovery Program www.gsa.gov/disasterrecovery
FedBizOpps www.fedbizopps.gov
Center For Acquisition Excellence www.gsa.gov/centerforacquisitionexcellence

FAR Clauses www.acquisition.gov/far

We're Here to Help

IT Schedule 70 Support: IT Acquisition Center
(703) 605-2700
IT.Center@gsa.gov

Network Services Support: Customer Service Center,
(877) 387-2001
ftsnetworkservices@gsa.gov

To request copies of GSA Publications, customers should contact:

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