

**Exhibit III -- Sample Work Order Proposals**

**RFP # RCE-8-88655**

**“Scientific and Business Information Technology Services and Support”**

**Sample Work Order # 1 Proposal**

Proposed Skill Set and Range	Base Rate (Hourly)	Labor Overhead _____ %	Fringe Benefits _____ %	G & A Exp. _____ %	Profit (if any) _____ %	Fully Burdened Hourly Rate	Proposed # of Hours*	Percent of time*	Totals
	\$	\$	\$	\$	\$	\$		%	\$
	\$	\$	\$	\$	\$	\$		%	\$
	\$	\$	\$	\$	\$	\$		%	\$
	\$	\$	\$	\$	\$	\$		%	\$
	\$	\$	\$	\$	\$	\$		%	\$
	\$	\$	\$	\$	\$	\$		%	\$
Total Proposed Ceiling Amount:									\$

\* Based on a 2080 hour year.

**Sample Work Order # 2 Proposal**

Proposed Skill Set and Range	Base Rate (Hourly)	Labor Overhead _____ %	Fringe Benefits _____ %	G & A Exp. _____ %	Profit (if any) _____ %	Fully Burdened Hourly Rate	Proposed # of Hours*	Percent of time*	Totals
	\$	\$	\$	\$	\$	\$		%	\$
	\$	\$	\$	\$	\$	\$		%	\$
	\$	\$	\$	\$	\$	\$		%	\$
	\$	\$	\$	\$	\$	\$		%	\$
	\$	\$	\$	\$	\$	\$		%	\$
	\$	\$	\$	\$	\$	\$		%	\$
Total Proposed Ceiling Amount:									\$

\* Based on a 2080 hour year.

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**Sample Work Order # 3 Proposal**

Proposed Skill Set and Range	Base Rate (Hourly)	Labor Overhead _____ %	Fringe Benefits _____ %	G & A Exp. _____ %	Profit (if any) _____ %	Fully Burdened Hourly Rate	Proposed # of Hours*	Percent of time*	Totals
	\$	\$	\$	\$	\$	\$		%	\$
	\$	\$	\$	\$	\$	\$		%	\$
	\$	\$	\$	\$	\$	\$		%	\$
	\$	\$	\$	\$	\$	\$		%	\$
	\$	\$	\$	\$	\$	\$		%	\$
	\$	\$	\$	\$	\$	\$		%	\$
Total Proposed Ceiling Amount:									\$

\* Based on a 2080 hour year.

**Instructions:**

Analyze the work requirements for each of the Sample Work Orders (Exhibit II). Then, propose the skill sets/personnel and range referenced in Exhibit I necessary to successfully perform each sample work order. Attach additional page(s) if necessary.