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Prototyping for 16 CFR Part 1633

Wednesday March 28, 2007

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Prototype

- ***Specific Design of Mattress Set that Serves as a Model for Units to be Produced & Sold***
 - ***Model must be the same:***
 - ◆ **Materials**
 - ◆ **Components**
 - ◆ **Design**
 - ◆ **Assembly Methods**

3 Kinds of Prototypes

*Qualified
Prototype(s)*

*Prototypes Mattress Set Design &
FR Solution: Requires 3 Consecutive
Successful Tests per Model*

*Confirmed
Prototype(s)*

*Test Manufacturing
Methods: 1 Successful
Test per Model per
Manufacturing
Facility*

*For Confirmed Prototypes, Prototype
Developer must be Notified of any
Failures*

*Subordinate
Prototype(s)*

May not Require Testing

*Linked to Qualified Prototypes
by “Reasonable Criteria”*

Implementing 1633 Prototypes

Prepare the Organization

Evaluate the Product Line

Identify Candidate Suppliers

Prototyping Decision – internal or external?

Select Products

Set Qualification Prototypes & Reasonable Criteria

Build & Test Qualification Prototypes

Build & Test Confirmation Prototypes

Prepare the Organization

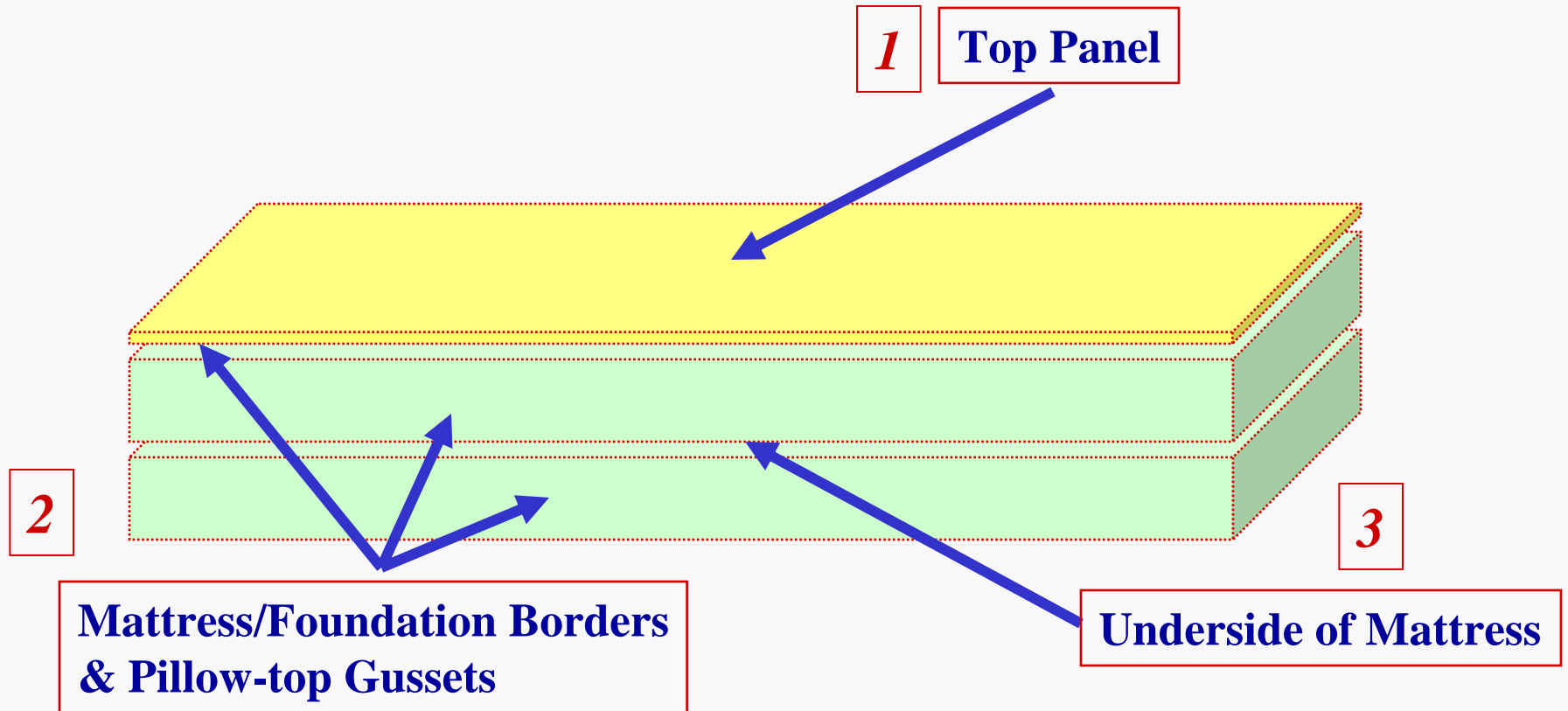
- ***Sales & Marketing: Design Trade-off's***
- ***Operations:***
 - *Types & Properties of F.R. Materials*
 - *Product Assembly*
 - *Management of Materials*
 - *Management of Production Information*

Important!!: Identify the Organizational Leader

Evaluating the Product Line

- **Design for Comfort & Sales**
- **Categories:**
 - ***Mattress Set Designs***
 - ◆ **Mattress Constructions**
 - **Tight-top**
 - **Pillow-tops**
 - **Foam Core**
 - ◆ **Comfort Layers = Fuel Loads**
 - ◆ **Foundations {High Profile, Low Profile, Wood}**

Four FR Product Applications

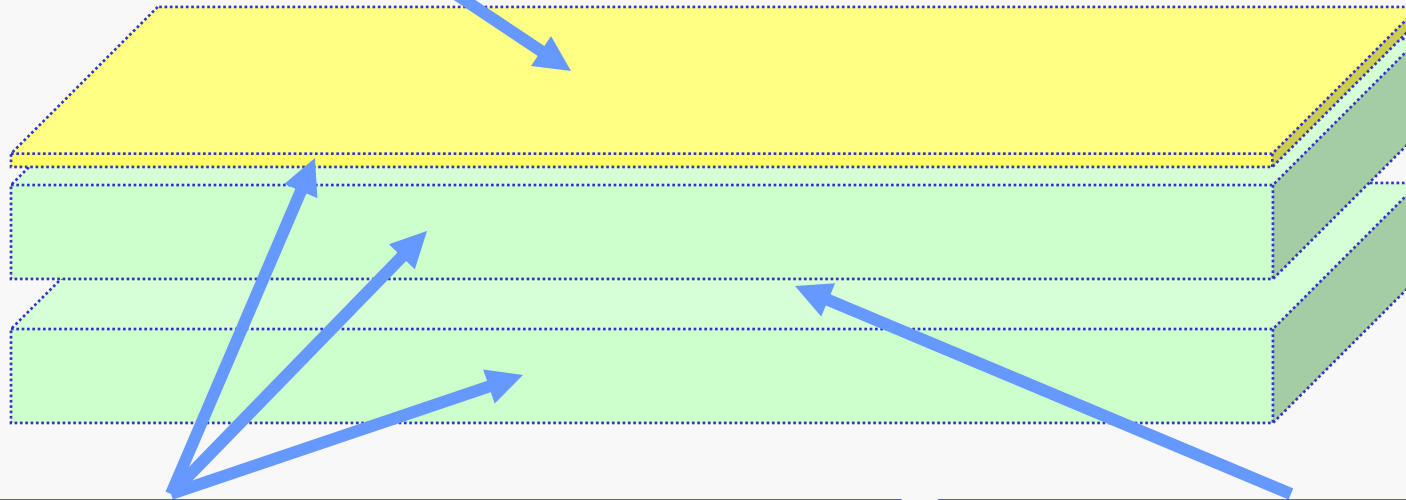


4 *& Products for Luxury Foam Beds !*

FR Product Applications

1

Top Panels: Typically High Loft Fiber or Sheet Products - Comfort Layers



2

**Borders & Pillow-top Gussets
High Loft Fiber, Sheet Products, or “Composites”**

3

**FR Filler Cloth
(usually only mattress bottom)**

4

+ Sleeves, Tubes, & Quilted Solutions for Foam Beds

A Summary of FR Product Technologies

- **INHERENT**

- *Visil*
- *Para-aramid (e.g. Kevlar, Twaron)*
- *Pan-oxidized (PANOX) Fiber*
- *Fiberglass*
- *Melamine (e.g. Basofil)*
- *Modacrylic*

- **APPLIED**

- *Polyphosphates*
- *Boric Acid*
- *Others (cost, toxicity)*

Identifying Suppliers

- ***Beyond the Products ...***
 - ***Service Capabilities:***
 - ◆ **Locations**
 - ◆ **Salesforce – available, knowledgeable**
 - ◆ **Information Management**
 - ***Compatibility with Other Suppliers***
 - ***Quality Systems***
 - ***Strength***
 - ***Integrity***

Prototyping Decision – internal or external?

- ***Third-party Prototyping***
 - *Modeling of Line*
 - *Familiar with F.R. Solutions*
 - *Existing Portfolios of Prototypes*
 - ◆ *Significant Reduction in Amount of Testing*
 - ◆ *Quality of Prototypes ?*
 - *Unit Construction Methods*
 - *Quality Systems Implementation*

Setting Prototypes & Reasonable Criteria

- ***Mattress-Foundation Combinations***
- ***Subordinate:***
 - *Size of Model*
 - *Ticking*
 - *Reasonable Criteria*
- ***Test Highest Fuel Loads First***
- ***Evaluate Quality of Passing Results***
 - *Repeatability*
 - *Heat Release Signature*

Building & Testing Prototypes

- ***Prototype Identification Scheme***
- ***Schedule Building Responsibly***
 - ***Sufficient Time***
 - ◆ ***Receipt of Materials***
 - ◆ ***Prepare to do this more than once !!***
 - ◆ ***Scheduling of Laboratory Time***
- ***Carefully Supervise Construction***
- ***Be Present at Tests !***

Implementing 1633 Solutions

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*Critical Elements of FR Bed Construction**

- **Fully Enclose Fuel Loads with FR Materials**
 1. ***Primary Fuel Loads:***
 1. *Foam & Fiber Fills*
 2. *Pads*
 3. *Foundation Wood*
 2. ***Place FR Barriers behind Ticking***
 3. ***Connect Barrier Edges (Tape-edge) with FR Thread***
 4. ***Close External Seams with FR Thread***
 5. ***Continental Foundation – enables Standard Filler Cloth***
 6. ***Avoid/eliminate Vents & Corded Mattress Handles***

** These are proposed as typical for FR constructions of conventional bed sets; because some bed designs may require additional elements of protection L&P recommends that all bedding manufacturers select their FR protection based on careful testing of FR solutions*

Summary: Keys to Successful Prototyping

- ***Prepare the Organization***
- ***Thoroughly Understand the Line***
- ***Carefully Choose Suppliers & Products***
- ***Invest Time & Resources in Prototyping***