# The Trade Stimulus

INTERNATIONAL
TRADE
ADMINISTRATION

Trade is an engine of economic growth -- Approval of the Colombia, Panama, and South Korea Free Trade Agreements (FTAs) would help stimulate further growth.

#### **U.S.-Colombia FTA**

- 1. U.S. exports are expected to increase by \$1.1 billion under the FTA.
- 2. 10,000 U.S. companies export to Colombia; 8,500 of these are small- and medium-sized firms (SMEs).
- 3. U.S. GDP is expected to increase by approximately \$2.5 billion, according to the USITC.

### **U.S.-Panama FTA**

- **1.** The Panama Canal expansion, valued at \$5.25 billion, is an historic opportunity for U.S companies. The FTA will level the playing field for U.S. firms eager to compete for Canal projects.
- 2. 6,400 U.S. companies export to Panama, of which 5,200 are SMEs.
- **3.** American SMEs would directly benefit from the FTA as 39 percent of total U.S. merchandise exports to Panama are shipped by SMEs.

#### U.S.-Korea FTA

- 1. U.S. exports are expected to increase by \$10.3 billion.
- **2.** Korea is a \$1 trillion economy. Within the first 3 years of the FTA, 95 percent of U.S exports of consumer and industrial goods will enter this huge market duty-free.
- 3. U.S. GDP is expected to increase as much as \$20 billion, according to studies.

## Free Trade Works - Trade Stimulates the American Economy

- ✓ From January to August 2008, U.S. exports totaled \$850.5 billion¹ -- a huge economic stimulus that kept America growing despite the effects of the domestic housing market.
- ✓ Net exports contributed 2.9 percentage points to total GDP growth in the 2<sup>nd</sup> quarter of 2008, and are the **MAIN** reason that America's economy had positive growth in the first half of the year.
- ✓ Exports of goods and services grew by 18 percent to \$1.3 trillion in the first eight months of 2008.
- ✓ 706 days have passed since the U.S.-Colombia FTA was signed. In that time, U.S. exports to Colombia have faced tariffs over \$1.3 billion, which the FTA would eliminate. U.S. exporters face more unnecessary tariffs as they wait for approval of the Panama and South Korea FTAs.
- ✓ The United States has a \$10.3 billion trade **SURPLUS** with its14 FTA partners. FTAs work.
- ✓ The U.S. manufactured goods trade balance improved 158 percent with our 14 FTA partners, but only 7 percent with non-FTA partners in the first eight months of 2008.
- ✓ About 59 percent of the U.S. trade deficit² is due to petroleum imports.

<sup>&</sup>lt;sup>1</sup> Exports of non-petroleum goods

<sup>&</sup>lt;sup>2</sup> Trade deficit of goods and services