

## ATTACHMENT A

## ACRONYMS AND DEFINITIONS

Table B-1 displays the acronyms used in this document and provides the meaning. Table B-2 lists the form numbers and names of the forms currently used in Immigration and Naturalization processes.

Table A.1-1: Acronyms

ACRONYM	MEANING
ACH	Automatic Clearing House
A-Files	Alien Files
APM	Assistant Program Manager
AQL	Acceptable Quality Level
BCIS	Bureau of Citizenship and Immigration Services
BPA	Blanket Purchase Agreement
CAC	Contract Adjudication Clerk
CD	Compact Disk
CIS	Central Index System
CLAIMS	Computer-Linked Application Information Management System
CO	Contracting Officer
COTR	Contracting Officer's Technical Representative
COTS	Commercial Off-The-Shelf
CPAU	Contractor Performance Analysis Unit
DHS	Department of Homeland Security
DHS-ORM	Department of Homeland Security, Office of Records Management
DOJ	Department of Justice
DSS	Defense Security System (formerly Defense Investigative Service (DIS))
EOD	Entry on Duty
EPSQ	Electronic Personnel Security Questionnaire
FAC	Federal Acquisition Circular
FAS	Functional Area Supervisor
FASAB	Federal Accounting Standards Advisory Board
FCO	File Control Office
FedEx	Federal Express
FIP	Federal Information Processing
FOIA	Freedom of Information Act
FTC	File Transfer Confirmation
FTF	File Transfer Forwards
FTI	File Transfer Indications
FTM	File Transfer Maintenance
FTP	File Transfer Privilege Request
FTR	File Transfer Request
FY	Fiscal Year
GOTS	Government Off-The-Shelf
GSA	General Services Administration
HQ	Headquarters
IBIS	Interagency Border Inspection System
INS	(Formerly) Immigration and Naturalization Service
IRM	Information Resources Management
NACI	National Agency Credit Inquiry
NARA	National Archives and Records Administration

ACRONYM	MEANING
NFTS	National File Tracking System
NISPOM	National Industrial Security Program Operating Manual
NQP	Naturalization Quality Procedures
NRC	National Records Center
ORM	Former INS Office of Records Management
PA	Privacy Act
PM	Program Manager
PMP	Project Management Plan
POC	Point of Contact
POE	Port of Entry
QASP	Quality Assurance Surveillance Plan
QC	Quality Control
QCI	Quality Control Inspector
QCP	Quality Control Plan
RAFACS	Receipt and Alien-File Accountability and Control System
RFQ	Request for Quotations
RNACS	Reengineered Naturalization Application Casework System
ROH	Records Operations Handbook
RSS	Records Services Support
SAVE	Systematic Alien Verification for Entitlements
SOP	Standard Operating Procedures
SOW	Statement of Work
SWIP	Service-Wide Inventory Plan
TAIS	Telecommunications and Automated Information Systems
UPS	United Parcel Service
VAR	Visitor Authorization Request

Table A.1-2: Department of Homeland Security (formerly INS) Forms

Form Number	Title
AR-11	Change of Address Form
AR-11SR	Change of Address Form - Special Registration
G-14	Information Form
G-28	Notice of Entry of Appearance as Attorney or Representative
G-325	Biographic Information
G-325A	Biographic Information
G-325B	Biographic Information
G-325C	Biographic Information
G-639	FREEDOM OF INFORMATION/PRIVACY ACT REQUEST
G-731	Inquiry About Status of I-551 Alien Registration Card
G-845	Verification Request (Non-SAVE Agencies)
G-845S	Verification Request (SAVE Agencies)
G-942	Application Survey (for DHS Employment)
G-1020	H-1B Specialty Occupation Data Collection
I-9	Employment Eligibility Verification
I-17	Petition for Approval of School for Attendance by Nonimmigrant Student
I-68	Canadian Border Boat Landing Permit
I-90	Application to Replace Permanent Resident Card

Form Number	Title
I-94	Arrival-Departure Record
I-94W	Nonimmigrant Visa Waiver Arrival-Departure Record
I-102	APPLICATION FOR REPLACEMENT/INITIAL NONIMMIGRANT ARRIVAL/DEPARTURE RECORD
I-129	Petition for A Nonimmigrant Worker
I-129F	Petition for Alien Fiancé(e)
I-129S	Nonimmigrant Petition Based on Blanket L Petition
I-129W	Petition for Nonimmigrant Worker Filing Fee Exemption
I-130	Petition for Alien Relative
I-131	Application for Travel Document
I-134	Affidavit of Support
I-140	Immigrant Petition for Alien Worker
I-175	Application for Nonresident Alien's Canadian Border Crossing Card
I-190	Application for Nonresident Alien Mexican Border Crossing Card
I-191	Application for Permission to Return to an Unrelinquished Domicile
I-192	Application for Advance Permission to Enter as Nonimmigrant
I-193	Application for Waiver of Passport and/or Visa
I-212	Application for Permission to Reapply for Admission into the U.S. After Deportation or Removal
I-246	Application for Stay of Deportation or Removal
I-290B	Notice of Appeal to the Administrative Appeals Unit (AAU)
I-352	Immigration Bond
I-360	Petition for Amerasian, Widow(er), or Special Immigrant
I-361	Affidavit of Financial Support and Intent to Petition for Legal Custody
I-395	Affidavit In Lieu of Lost Receipt of United States DHS for Collateral Accepted As Security
I-408	Application to Pay Off or Discharge Alien Crew
I-485	Application to Register Permanent Residence or to Adjust Status
I-485 Supplement A	Supplement A to Form I-485, Application to Register Permanent Residence
I-485 Supplement B	Form I-485 Instructions for NACARA
I-485 Supplement C	Instructions to Supplement C to Form I-485 (HRIFA)
I-485 Supplement D	LIFE Legalization Supplement to the Form I-485 Instructions
I-526	Immigrant Petition By Alien Entrepreneur
I-538	Certification by Designated School Official
I-539	Application to Extend/Change Nonimmigrant Status
I-539 Supplement A	Filing Instructions for V Nonimmigrant Status
I-566	Interagency Record of individual Requesting Change/Adjustment to or from A or G Status
I-589	Application for Asylum
I-600	Petition to Classify Orphan as an Immediate Relative
I-600A	Application for Advance Processing of Orphan Petition

<b>Form Number</b>	<b>Title</b>
I-601	Application for Waiver of Grounds of Excludability
I-602	Application By Refugee For Waiver of Grounds of Excludability
I-612	Application for Waiver of the Foreign Residence Requirement
I-643	Health and Human Services Statistical Data for Refugee/Asylee Adjusting Status
I-690	Application for Waiver of Excludability
I-693	Medical Examination of Aliens Seeking Adjustment of Status
I-694	Notice of Appeal of Decision
I-695	Application for Replacement Employment Authorization or Temporary Residence Card
I-698	Application to Adjust Status From Temporary to Permanent Resident
I-730	Refugee/Asylee Relative Petition
I-751	Petition to Remove the Conditions on Residence
I-765	Application for Employment Authorization
I-765D	Liberian Deferred Enforced Departure Supplement to I-765
I-817	Application for Family Unity Benefits
I-821	Application for Temporary Protected Status
I-821A Package	Forms and Instructions for TPS for Nicaraguans and Hondurans
I-823	Application - Inspections Facilitation Program
I-824	Application for Action on an Approved Application or Petition
I-829	Petition by Entrepreneur to Remove Conditions
I-847	Report of Complaint
I-855	ABC Change of Address
I-864	Affidavit of Support
I-864A	Affidavit of Support Contract Between Sponsor and Household Member
I-864P	Poverty Guidelines
I-864 Package	I-864, I-864A and I-865
I-865	Sponsor's Notice of Change of Address
I-866	Application Checkpoint Pre-enrolled Access Lane
I-876	Election Form to Participate in Employment Eligibility Confirmation Pilot Programs
I-881	NACARA - Suspension of Deportation or Application for Special Rule Cancellation of Removal
I-907	Request for Premium Processing Service
I-914	Application for T Nonimmigrant Status
N-4	Monthly Report Naturalization Papers
N-25	Request for Verification of Naturalization
N-300	Application to File Declaration of Intention
N-336	Request for Hearing on a Decision in Naturalization Proceedings Under Section 336 of the INA
N-400	Application for Naturalization
N-410	Application for Motion for Amendment of Petition
N-426	Request for Certification of Military or Naval Service
N-455	Application for Transfer of Petition for Naturalization
N-470	Application to Preserve Residence for Naturalization Purposes
N-565	Application for Replacement Naturalization Citizenship Document
N-600	Application for Certification of Citizenship

<b>Form Number</b>	<b>Title</b>
N-643	Application for Certificate of Citizenship in Behalf of an Adopted Child
N-644	Application for Posthumous Citizenship
N-648	Medical Certification for Disability Exceptions
N-600/N-643 Supp. A	Application for Transmission of Citizenship Through A Grandparent

**Attachment B**

**REQUIRED PROJECT MANAGEMENT PLANS**

This attachment describes the Project Management Plans listed as a contract requirement in Statement of Work Section 4.1.1. The Contractor shall maintain these plans throughout the period of contract performance.

**1. PROJECT ORGANIZATION AND COMMUNICATIONS PLAN**

The Contractor shall submit a Project Organization and Communications Plan that shall meet the following Objectives and Requirements.

**1.1 Objectives:**

- Promote an understanding of the organization the Contractor will employ in the performance of BPA calls
- Promote an understanding of the relationship and responsibilities of project management personnel
- Promote an understanding of the lines of communication employed to advance the performance of BPA Call requirements

**1.2 Requirements:**

- Clearly identify the project's organizational structure using an organizational chart to indicate the relationships between the PM, corporate offices, and other proposed staff functionaries, e.g., an Assistant PM; on-site managers; subcontractors, etc.
- Note any formal requirements of the relationship (e.g., a formal corporate review might be noted in connection with the corporate/PM relationship)
- Identify all formal communication requirements among personnel at the corporate, project, subcontractor, and DHS levels
- Provide a problem resolution system with the ability to track, prioritize, and document any corrective action taken to resolve Contractor/DHS issues
- Describe the site-based and enterprise-level methods used to promote innovative approaches to productivity increases and product/service quality improvements
- Include appropriate cross-references to related plans
- Provide positions and names of all key personnel performing BPA Call requirements on the contract

### **1.3 Maintenance**

The Contractor shall formalize any changes in the plan in accordance with paragraph 4.1.2 of the Statement of Work (SOW).

## **2.0 SECURITY PLAN**

The Contractor shall submit a Security Plan that shall meet the following Objectives and Requirements.

### **2.1 Objectives:**

- Build quality controls and reviews into the security clearance process that permit timely recruitment and clearance of personnel without significantly slowing the Contractor's response to increased work load requirements or vacancies created by personnel turnover
- Establish quality-control checks and procedures that preclude inappropriate employment of personnel, e.g., drivers with poor driving records
- Establish quality-control checks and procedures that preclude security breaches and the compromise of the DHS mission.

### **2.2 Requirements:**

- Detail the procedures the Contractor will employ using the Electronic Personnel Security Questionnaire (EPSQ) in performance of the security and privacy act requirements
- Describe procedures for submitting security clearance requests
- Detail the procedures for security clearance tracking and record keeping;
- Detail the procedures that will be used to submit Site-Visit requests and Visitor Authorization Requests (VAR), including time frames
- Detail the procedures for processing Secret clearances for mailroom and other key personnel
- Detail the procedures for monitoring driver licensing and driving records of staff
- Describe the processes of operations requirements such as key control data systems security;
- Describe employee security orientation and training
- Detail the procedures for mail and file security programs
- Include appropriate cross-references to related plans

### **2.3 Maintenance**

The Contractor shall receive DHS HQ COTR approval for any changes in the plan and shall formalize change notices in accordance with the timeframes established in paragraph 4.1.2 of the SOW.

### **3.0 QUALITY CONTROL PLAN**

The Contractor shall submit a Quality Control Plan that shall meet the following Objectives and Requirements.

#### **3.1 Objectives**

The contractor shall develop and implement a comprehensive, standardized Quality Control Plan (QCP) at all sites and for all functions/services tasked, meeting the following objectives:

- Build quality controls and reviews into the operating procedures for all major tasks and sub-tasks without slowing the flow of work
- Employ best QC practices to promote process improvement
- Establish quality control checks and procedures to review valid samples of work at critical/predetermined stages in the workflow to determine the accuracy of the work before it proceeds to the next stage. Determine that work is being done correctly and that the methodology is in conformance with DHS procedures. Identify, document, and restore to proper procedures any work not being done correctly.
- Develop methods to identify work that has not been performed properly or on time
- Identify any systemic problems, such as misfiled or lost records, that would diminish the DHS' ability to locate and account for its records and propose appropriate corrections
- Accurately document the methodology and procedures for the inspection system covering all services provided
- Identify, respond to, and correct deficiencies or shortcomings identified through the DHS feedback process or through site specific lessons learned
- Improve customer service levels while maintaining compliance with Government/DHS policy, procedures, and regulations
- The Government reserves the right to enforce subsequent reviews pursuant to FAR Part 46.2 "Contractor Quality Requirements"

#### **3.2 Requirements:**

- Maintain, retain, and organize on-site records of all Contractor-conducted inspections and the corrective actions taken



- Delineate the organizational placement, duties, and responsibilities of the QC staff
- Ensure that when samples are used for quality verification, they are sufficient to produce a statistically valid result and to yield an acceptable minimum confidence level and a maximum acceptable margin for all populations, unless waived in writing in advance by the HQ COTR
- Contractor supervisors may perform random quality checks, record the statistical results, make recommendations based on findings, direct and verify the correction of any errors
- The QC personnel shall perform quality checks, record the statistical results, make recommendations based on findings, direct and verify the correction of any errors in accordance with the QASP
- Deliver a QCP report for each site, for each month, to the HQ COTR summarizing the findings of these reviews, including the number, percentage, and functional area(s) of errors, the corrective actions taken, and any trends or perceived systemic problems that require further review and analysis
- Continuously and systematically audit the files in all file areas supported by the contractor to ensure the accuracy of filing and the tracking of records
- Conduct employee orientation and training in what constitutes acceptable performance of their duties in accordance with DHS regulations and policies
- Foster a recognition among Contractor employees that excellent performance, beyond the level of "minimally acceptable," benefits the DHS, the general public, and themselves
- Include appropriate cross-references to related plans

### **3.3 Maintenance**

The Contractor shall formalize any changes in the plan in accordance with paragraph 4.1.2 of the SOW.

### **4.0 Quality Improvement Plan (QIP)**

The Contractor shall submit a Quality Improvement Plan that shall meet the following Objectives and Requirements.

#### **4.1 Objectives:**

- Create an environment that fosters continuous quality improvement throughout the period of performance on the contract at sites where the contractor provides support
- Define the measurable elements that constitute "quality performance" for this contract utilizing the work environment and job-specific training

#### **4.2 Requirements**

- Provide a baseline of quality performance as it currently stands
- Provide a methodology for defining and measuring quality performance on this contract
- Describe a method to continuously re-examine the objectives of the project, the work processes and procedures, and the available technologies to improve performance quality
- Describe the process for identifying needs and opportunities in the workplace that can affect performance quality
- Provide a process for recognizing and rewarding quality improvements developed by Contractor employees
- Describe the procedures for measuring and reporting on quality improvements
- Describe how the Contractor's Training Plan will contribute to continuous quality improvement
- Include appropriate cross-references to related plans

#### **4.3 Maintenance**

The Contractor shall formalize any changes in the plan in accordance with paragraph 4.1.2 of the SOW.

### **5.0 EMERGENCY PLAN**

The Contractor shall submit an Emergency Plan that shall meet the following Objectives and Requirements.

#### **5.1 Objectives:**

- Establish contingency plans to ensure continuity of every operation during special and emergency situations such as fire, accidents, civil disturbances, national emergency, systems failure, labor walk-out, or other circumstances which could jeopardize the operations of DHS Records Activities
- Coordinate Contractor plans with those of the DHS ensuring appropriate linkages between the plans

#### **5.2 Requirements:**

- Provide for the distribution of the Plan
- Provide for the identification of key Contractor personnel in the event of an emergency
- Provide for orientation and training of the Contractor's employees regarding their responsibilities in the event the Emergency Plan is activated
- Appropriate cross-references to related plans

### **5.3 Maintenance**

The Contractor shall formalize any changes in the plan in accordance with paragraph 4.1.2 of the SOW.

### **6.0 REPORTING, NOTICES AND INVOICES PLAN**

The Contractor shall submit a Reporting, Notices and Invoices Plan that shall meet the following Objectives and Requirements.

#### **6.1 Objectives:**

- Identify the standard reports required under the contract
- Identify the administrative and operational notices/approvals required under the contract
- Identify the personnel, processes, and timing of the invoicing process

#### **6.2 Requirements:**

- All recurring reports required by the contract shall be identified and associated with the appropriate requirement in the contract
- All administrative and operational notices required under the contract (e.g., the administrative notices related to funding and the operational notice/approval associated with risk factors in fluctuating workloads), shall be identified and associated with the appropriate requirement in the contract
- The personnel, process, and timing of the invoice preparation, submission, and tracking shall be identified and supported with sufficient narrative and flowcharts to accomplish the objective above
- The plan shall include appropriate cross-references to related plans

### **6.3 Maintenance**

The Contractor shall formalize any changes in the plan in accordance with paragraph 4.1.2 of the SOW.

### **7.0 TRANSITION PLAN:**

The Contractor shall submit a Transition Plan that shall meet the following Objectives and Requirements.

#### **7.1 Objectives**

The Plan shall meet the following objectives for two kinds of transition activities:

### **7.1.1 Transitioning from One Operating Contractor to Another**

- Identify the strategies to prepare for providing full service from the issuance of a new BPA Call through the initial learning curve period
- Identify the initial baseline performance metrics
- Identify all operational, technical, personnel, schedule, and cost related risk factors connected with a move from one operating contractor to another
- Identify the likelihood that specific risks will occur
- Identify the risk mitigation strategies
- Identify the key personnel involved in the transition process at each site
- Describe the interface between Contractor personnel and incumbent personnel (either DHS employees or another contractor) where applicable
- Identify the transition schedule
- Identify the program schedule milestones

### **7.1.2 Transitioning from an Active to an Inactive BPA Call**

- Identify the process for completing work on an expiring BPA Call
- Identify the process for phasing out personnel
- Identify the process for providing summary files, records, updated procedures and deliverables
- Identify the process for assisting in the transition of replacement personnel (either DHS employees or another contractor) where applicable

### **7.2 Requirements:**

- Effect the transition from the previous operating contractor within 30 days of the timeframes established in Section C, SOW.
- Operate at the same or an improved level of efficiency and effectiveness at the conclusion of the transition period
- Describe efficient and effective closeout of expiring BPA Calls
- Include appropriate cross-references to other related plans

### **7.3 Maintenance**

The Contractor is required to formalize any changes in the plan in accordance with paragraph 4.1.2 of the SOW.

## **8.0 PERSONNEL PLAN:**

The Contractor shall submit a Personnel Plan that shall meet the following Objectives and Requirements.

### **8.1 Objectives:**

- Identify the strategies to manage fluctuations and growth in workload
- Identify the approaches to recruitment, retention, and rewarding of employees
- Identify the qualification, training, and placement of new hires
- Identify the clearance processing requirements and procedures
- Identify the subcontracted personnel, if applicable
- Identify the workload management approaches to address leave, sickness, walkout, etc.

### **8.2 Requirements:**

- Describe method to locate, interview, and process the clearance for a proposed hire within 10 business days
- Describe how Contractor will track submitted clearances and report delays
- Describe how Contractor will track incumbent employees (separately identify contractor/subcontractor personnel) on a local-site basis
- Specifically note, by name and site, new hires, terminated or resigned employees; transferred employees; and employees moving from one labor classification to another
- Describe systems in place or to be implemented for the recruitment, retention, and reward of Contractor employees
- Track and report on all training provided to contractor employees by DHS or contractor personnel
- Disclose personnel written practices communicated to the employees through a mechanism such as employee handbook
- Include a subsection in the plan to addresses appropriate attire and behavior in the work place
- Include appropriate cross-references to other related plans

### **8.3 Maintenance**

The Contractor is required to formalize any changes in the plan in accordance with paragraph 4.1.2 of the SOW.

**9.0 TRAINING PLAN:**

The Contractor shall submit a Training Plan that shall meet the following Objectives and Requirements.

**9.1 Objective:**

The objective of this plan is to define the Contractor method of meeting the Training requirements described in Section H, "Special Clauses."

**9.2 Requirements:**

The Training Plan shall describe the methods, content, and goals of employee training in the following topics:

- Procedures, terminology and objectives used in this contract
- Standards of conduct
- DHS and contractor relationships under this contract
- Other regulations and DHS procedures related to working on a Government site
- BPA Call requirements related to the employee's position
- BPA Call requirements related to the award fee plan
- Quality requirements and the contractor's QC philosophy
- Operational procedures
- Security requirements and compliance
- Trainer and training evaluation procedures
- Task-oriented training
- Transition training
- New-hire training
- New site training
- Remedial training
- Other ongoing employee training

The plan shall also provide

- A training schedule
- Appropriate cross-references to other related plans

**9.3 Maintenance:**

The Contractor is required to formalize any changes in the plan in accordance with 4.1.2 of the SOW.

**10.0 DAILY OPERATIONS PLAN:**

The Contractor shall submit a Daily Operations Plan that shall meet the following Objectives and Requirements.

**10.1 Objectives:**

- Identify the procedures for communicating with the Site Manager, Assistant Site Manager, HQ COTR, and Alternate COTR, regarding daily priorities and operational issues
- Identify scheduling approaches for training, continuous improvement activities, and participation in joint DHS/Contractor initiatives
- Identify the procedures that will be employed to monitor ongoing production related activities --e.g., the data collection required in the G-23 report and quality control activities

**10.2 Requirements:**

- Schedule the development and submission to the DHS of the site's Operational Procedures Manual and the revision of the Manual
- Provide for daily meetings with the on-site COTR regarding production and processing and operational issues
- Provide mechanisms that will ensure the oversight of required on-going activities such as the data collection activities as set forth in the G-23 report, and Contractor Quality Control responsibilities
- Schedule adequate time for training activities
- Scheduling adequate time for participating in joint endeavors such as quality initiatives and continuous improvement activities
- Include appropriate cross-references to other related plans
- Provide for QC/QA meetings

**10.3 Maintenance**

The Contractor is required to formalize any changes in the plan in accordance with paragraph 4.1.2 of the SOW.

## **11.0 BACKLOG AVOIDANCE/REDUCTION PLAN**

The Contractor shall submit a Backlog Avoidance/Reduction Plan that shall meet the following Objectives and Requirements.

### **11.1 Objectives:**

- Reduce any backlogs that exist at time of contract award.
- Develop a contingency plan that ensures backlog is worked continuously on a daily basis, until it is eliminated.
- While occasional backlogs are inevitable, manage resources so that backlogs are minimized.
- Assure that no item remains in backlog state beyond a reasonable period of delay, as defined in the plan – i.e., maintain an order of criticality for individual backlog items.

### **11.2 Requirements**

- Report monthly on the end-of-month actual count of “unfinished” work, distinguishing between the following two categories:
  - ✓ PENDING – Work not finished at the end of the day, week, or month, but still workable within the time remaining on its prescribed processing period, according to applicable directives, ROH standards, and/or regulations.
  - ✓ BACKLOG – Work not finished at the end of the day, week, or month and past-due on its prescribed processing period according to applicable directives, ROH standards, and/or regulations.
- Include in monthly report an updated plan of action to reduce or eliminate that month’s backlog. A copy of this plan shall be provided to the on-site COTR and Quality Assurance Evaluators (QAEs).
- Include in resource management procedures a methodology for reducing or eliminating unexpected surges in backlog and eliminating long-standing backlogs.

### **11.3 Maintenance**

The Contractor shall formalize any changes in the plan in accordance with paragraph 4.1.2 of the SOW.



## **12.0 INCENTIVE DISTRIBUTION PLAN**

The Contractor shall submit an Incentive Distribution Plan that shall meet the following Objectives and Requirements.

### **12.1 Objectives:**

- Assure that 10% of Incentive Awards are fairly distributed among the contractor employees who achieved superior performance.
- Assure that all such distributions shall be completed by 90 days of expiration of the BPA.

### **12.2 Requirements**

- Report 30 days after receipt of first Incentive Award on how 10% of the award was distributed to contractor employees.
- Report quarterly thereafter on distribution of the 10% of Incentive Awards.
- Provide rationale for the basis on which distributions were made.

### **12.3 Maintenance**

The Contractor shall formalize any changes in the plan in accordance with paragraph 4.1.2 of the SOW.

**CMI Pricing Schedule**  
Base BPA Year

	Program	Operations	ODCs	Total
Base				\$53,938,875.88
Option 1				\$55,492,923.40
Option 2				\$57,140,681.68
Option 3				\$58,822,169.33
Option 4				\$80,564,337.85

(b)(4)

Location	Skill - List each skill from list	FTE	(a) GSA Schedule Rate	(b) Discount %	(c) Discounted Rate	Overtime Billing Rate	(d) Est Hours	Extension (c x d)
<b>Program Management</b>								
Washington, DC	Project Mgr	1.0	86.00			NA	1,900	
	Asst Project Mgr	1.0	66.92			NA	1,900	
	Sr. Mgt Analyst	1.0	53.85			NA	1,900	
	Mgmt Analyst	4.0	50.00			NA	7,600	
	Instructor/Trainer	1.0	50.00			NA	1,900	
New York, NY	Site Manager	1.0	59.23			NA	1,900	
	QC Inspector	4.0	46.15			NA	7,600	
	Assistant Site Mgr	2.0	48.46			NA	3,800	
Newark, NJ	Site Manager	1.0	59.23			NA	1,900	
	QC Inspector	2.0	46.15			NA	3,800	
	Assistant Site Mgr	1.0	48.46			NA	1,900	
Miami, FL	Site Manager	1.0	51.54			NA	1,900	
	QC Inspector	4.0	46.15			NA	7,600	
	Assistant Site Mgr	1.0	48.46			NA	1,900	
Chicago, IL	Site Manager	1.0	51.54			NA	1,900	
	QC Inspector	2.0	46.15			NA	3,800	
	Assistant Site Mgr	1.0	48.46			NA	1,900	
Houston, TX	Site Manager	1.0	51.54			NA	1,900	
	QC Inspector	3.0	46.15			NA	5,700	
	Assistant Site Mgr	1.0	48.46			NA	1,900	
San Fran, CA	Site Manager	1.0	59.23			NA	1,900	
	QC Inspector	5.0	46.15			NA	9,500	
	Assistant Site Mgr	1.0	48.46			NA	1,900	
Los Angeles, CA	Site Manager	1.0	59.23			NA	1,900	
	QC Inspector	5.0	46.15			NA	9,500	
	Assistant Site Mgr	1.0	48.46			NA	1,900	
Atlanta, GA	Site Manager	1.0	51.54			NA	1,900	
	QC Inspector	1.0	46.15			NA	1,900	
	Assistant Site Mgr	1.0	48.46			NA	1,900	
Dallas, TX	Site Manager	1.0	51.54			NA	1,900	
	QC Inspector	1.0	46.15			NA	1,900	
	Assistant Site Mgr	1.0	48.46			NA	1,900	
Phoenix, AZ	Site Manager	1.0	51.54			NA	1,900	
	QC Inspector	1.0	46.15			NA	1,900	
	Assistant Site Mgr	1.0	48.46			NA	1,900	
San Diego, CA	Site Manager	1.0	51.54			NA	1,900	
	QC Inspector	1.0	46.15			NA	1,900	
	Assistant Site Mgr	1.0	48.46			NA	1,900	
Washington, DC (DC)	Site Manager	1.0	51.54			NA	1,900	
	QC Inspector	1.0	46.15			NA	1,900	
	Assistant Site Mgr	1.0	48.46			NA	1,900	
Eastern Region	Regional Mgr	1.0	66.92			NA	1,900	
Central Region	Regional Mgr	1.0	66.92			NA	1,900	
Western Region	Regional Mgr	1.0	66.92			NA	1,900	
<b>Operations Support</b>								
<b>District Offices</b>								
New York	Funct. Area Supv	3.0	\$26.76	48.46			5,700	
	Cashier	8.0	\$11.75	42.31			15,200	
	File Clerk	49.0	\$12.11	19.23			76,000	
	Data Entry Clerk	12.0	\$13.02	26.92			22,800	
	Mail Clerk	11.0	\$12.11	20.86			20,900	
	Courier	2.0	\$17.37	21.80			3,800	
Newark	Funct. Area Supv	4.0	\$30.19	48.46			7,600	
	Cashier	5.0	\$11.87	42.31			9,500	
	File Clerk	7.0	\$13.09	19.23			13,300	
	Data Entry Clerk	4.0	\$13.03	26.92			7,600	
	Mail Clerk	4.0	\$13.09	20.86			7,800	
	Courier	1.0	\$15.19	21.80			1,900	
Miami	Funct. Area Supv	4.0	\$24.47	48.46			7,600	

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Skill - List each skill from list	FTE	(a) GSA Schedule Rate	(b) Discount %	(c) Discounted Rate	Overtime Billing Rate	(d) Est Hours	Extension (c x d)
Cashier	10.0	\$8.29		42.31		17,100	
File Clerk	20.0	\$8.81		15.38		38,000	
Data Entry Clerk	5.0	\$11.67		26.92		17,100	
Mail Clerk	3.0	\$8.81		20.88		15,200	
Courier	2.0	\$16.46		21.80		3,800	
Funct. Area Supv	2.0	\$24.47		48.46		3,800	
Gen. Office Wkr	30.0	\$10.30		23.08		57,000	
Funct. Area Supv	2.0	\$26.54		48.46		3,800	
Cashier	3.0	\$10.70		42.31		5,700	
File Clerk	5.0	\$10.86		15.38		11,400	
Data Entry Clerk	4.0	\$14.15		26.92		7,600	
Mail Clerk	4.0	\$10.86		20.88		7,600	
Courier	2.0	\$17.12		21.80		3,800	
Funct. Area Supv	2.0	\$26.54		48.46		3,800	
Gen. Office Wkr	45.0	\$13.04		23.08		85,500	
Funct. Area Supv	2.0	\$26.55		48.46		3,800	
Cashier	4.0	\$11.45		42.31		7,600	
File Clerk	9.0	\$9.27		15.38		17,100	
Data Entry Clerk	5.0	\$13.59		26.92		9,500	
Mail Clerk	4.0	\$9.27		20.88		7,600	
Courier	1.0	\$13.88		21.80		1,900	
Funct. Area Supv	2.0	\$26.55		48.46		3,800	
Gen. Office Wkr	35.0	\$12.01		23.08		65,500	
Funct. Area Supv	4.0	\$28.71		48.46		7,600	
Cashier	8.0	\$12.86		42.31		11,400	
File Clerk	24.0	\$12.35		19.23		45,600	
Data Entry Clerk	7.0	\$14.35		26.92		13,300	
Mail Clerk	7.0	\$12.35		20.88		13,300	
Courier	2.0	\$18.14		21.80		3,800	
Funct. Area Supv	3.0	\$28.71		48.46		5,700	
Gen. Office Wkr	18.0	\$15.18		23.08		34,200	
Funct. Area Supv	6.0	\$26.40		48.46		11,400	
Cashier	10.0	\$10.25		42.31		19,000	
File Clerk	32.0	\$10.60		15.38		60,800	
Data Entry Clerk	13.0	\$12.98		26.92		24,700	
Mail Clerk	8.0	\$10.60		20.88		15,200	
Courier	2.0	\$16.95		21.80		3,800	
Funct. Area Supv	4.0	\$26.40		48.46		7,600	
Gen. Office Wkr	13.0	\$12.14		23.08		138,700	
Courier	1.0	\$16.95		21.80		1,900	
Funct. Area Supv	1.0	\$23.98		48.46		1,900	
Cashier	3.0	\$10.53		42.31		5,700	
File Clerk	2.0	\$9.79		15.38		3,800	
Data Entry Clerk	2.0	\$12.71		26.92		3,800	
Mail Clerk	3.0	\$9.79		20.88		9,500	
Courier	1.0	\$13.32		21.80		1,900	
Funct. Area Supv	2.0	\$23.98		48.46		0	
Gen. Office Wkr	15.0	\$13.93		23.08		0	
Funct. Area Supv	2.0	\$25.40		48.46		3,800	
Cashier	3.0	\$10.09		42.31		5,700	
File Clerk	5.0	\$9.43		15.38		9,500	
Data Entry Clerk	2.0	\$11.55		26.92		3,800	
Mail Clerk	2.0	\$9.43		20.88		3,800	
Courier	1.0	\$14.77		21.80		1,900	
Funct. Area Supv	2.0	\$25.13		48.46		3,800	
Gen. Office Wkr	28.0	\$11.23		23.08		53,200	
Funct. Area Supv	1.0	\$24.47		48.46		1,900	
Cashier	3.0	\$9.47		42.31		5,700	
File Clerk	3.0	\$9.28		15.38		5,700	
Data Entry Clerk	2.0	\$10.20		26.92		3,800	
Mail Clerk	3.0	\$9.28		20.88		5,700	
Courier	1.0	\$14.87		21.80		1,900	
Funct. Area Supv	2.0	\$24.47		48.46		3,800	
Gen. Office Wkr	20.0	\$10.12		23.08		38,000	
Funct. Area Supv	2.0	\$24.47		48.46		3,800	
Cashier	3.0	\$10.92		42.31		5,700	
File Clerk	4.0	\$8.49		15.38		7,600	
Data Entry Clerk	3.0	\$12.43		26.92		5,700	
Mail Clerk	3.0	\$8.49		20.88		5,700	
Courier	1.0	\$14.37		21.80		1,900	
Funct. Area Supv	2.0	\$24.47		48.46		3,800	
Gen. Office Wkr	23.0	\$11.15		23.08		38,000	
Funct. Area Supv	1.0	\$29.77		48.46		1,900	
Cashier	2.0	\$10.16		42.31		3,800	
File Clerk	3.0	\$13.72		15.38		5,700	
Data Entry Clerk	2.0	\$11.62		26.92		3,800	
Mail Clerk	2.0	\$13.72		20.88		3,800	
Courier	1.0	\$14.97		21.80		1,900	
Funct. Area Supv	2.0	\$29.77		48.46		3,800	
Gen. Office Wkr	34.0	\$15.32		23.08		54,600	

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Skill - List each skill from list	FTE	(a) GSA Schedu Rate	(b) Discount %	(c) Discounted Rate	Overtime Billing Rate	(d) Est Hours	Extension (c x d)
Funct Area Supv	1.0	\$26.34		48.46		1,900	
Gen Office Wkr	1.0	\$16.04		23.08		1,900	
Funct Area Supv	1.0	\$23.94		48.46		1,900	
Gen Office Wkr	1.0	\$12.24		23.08		1,900	
Gen Office Wkr	1.0	\$11.80		23.08		1,900	
Funct Area Supv	1.0	\$22.51		48.46		1,900	
Gen Office Wkr	2.0	\$11.01		23.08		3,800	
Funct Area Supv	1.0	\$22.51		48.46		1,900	
Gen Office Wkr	1.0	\$12.11		23.08		1,900	
Funct Area Supv	1.0	\$22.50		48.46		1,900	
Gen Office Wkr	1.0	\$12.46		23.08		1,900	
Funct Area Supv	1.0	\$26.21		48.46		1,900	
Gen Office Wkr	11.0	\$13.25		23.08		20,900	
Funct Area Supv	1.0	\$23.34		48.48		1,900	
Gen Office Wkr	1.0	\$11.58		23.08		1,900	
Funct Area Supv	1.0	\$22.03		48.48		1,900	
Gen Office Wkr	6.0	\$11.17		23.08		11,400	
Funct Area Supv	1.0	\$22.79		48.48		1,900	
Gen Office Wkr	6.0	\$10.18		23.08		11,400	
Funct Area Supv	1.0	\$24.23		48.46		1,900	
Gen Office Wkr	3.0	\$10.89		23.08		5,700	
Funct Area Supv	2.0	\$30.42		48.46		3,800	
Gen Office Wkr	24.0	\$14.45		23.08		45,600	
Funct Area Supv	1.0	\$30.43		48.46		1,900	
Gen Office Wkr	3.0	\$13.20		23.08		5,700	
Funct Area Supv	1.0	\$24.57		48.46		1,900	
Gen Office Wkr	1.0	\$9.86		23.08		1,900	
Funct Area Supv	1.0	\$23.55		48.48		1,900	
Gen Office Wkr	2.0	\$11.18		23.08		3,800	
Funct Area Supv	1.0	\$21.88		48.46		1,900	
Gen Office Wkr	1.0	\$9.76		23.08		1,900	
Gen Office Wkr	1.0	\$9.89		23.08		1,900	
Funct Area Supv	2.0	\$29.88		48.46		3,800	
Gen Office Wkr	44.0	\$15.15		23.08		83,600	
Funct Area Supv	2.0	\$29.88		48.48		3,800	
Gen Office Wkr	34.0	\$15.15		23.08		64,600	
Funct Area Supv	1.0	\$26.21		48.46		1,900	
Gen Office Wkr	6.0	\$11.72		23.08		11,400	
Funct Area Supv	1.0	\$22.84		48.46		1,900	
Gen Office Wkr	1.0	\$10.69		26.92		1,900	
Funct Area Supv	1.0	\$17.95		48.46		1,900	
Gen Office Wkr	1.0	\$10.34		23.08		1,900	
Gen Office Wkr	1.0	\$10.34		23.08		1,900	
Gen Office Wkr	1.0	\$10.34		23.08		1,900	
Funct Area Supv	1.0	\$28.72		48.46		1,900	
Gen Office Wkr	10.0	\$15.32		23.08		19,000	
Gen Office Wkr	1.0	\$12.10		23.08		1,900	
Funct Area Supv	1.0	\$25.13		48.46		1,900	
Gen Office Wkr	7.0	\$12.79		23.08		13,300	
Funct Area Supv	1.0	\$25.14		48.46		1,900	
Gen Office Wkr	9.0	\$13.73		23.08		17,100	
Funct Area Supv	1.0	\$23.53		48.46		1,900	
Gen Office Wkr	9.0	\$11.08		23.08		17,100	
Funct Area Supv	1.0	\$25.22		48.46		1,900	
Gen Office Wkr	4.0	\$11.40		23.08		7,600	
Funct Area Supv	1.0	\$25.22		48.46		1,900	
Gen Office Wkr	8.0	\$12.16		23.08		15,200	

Skill - List each skill from list	FTE	(a) GSA Schedule Rate	(b) Discount %	(c) Discounted Rate	Overtime Billing Rate	(d) Est Hours	Extension (c x d)
Funct Area Supv	1.0	\$22.79		48.46		1,900	
Gen Office Wkr	5.0	\$12.50		23.08		9,500	
Funct Area Supv	1.0	\$26.41		48.46		1,900	
Gen Office Wkr	7.0	\$10.08		23.08		13,300	
Funct Area Supv	1.0	\$22.93		48.46		1,900	
Gen Office Wkr	3.0	\$9.91		23.08		5,700	
Funct Area Supv	1.0	\$21.86		48.46		1,900	
Gen Office Wkr	7.0	\$8.90		23.08		13,300	
Funct Area Supv	1.0	\$22.82		48.46		1,900	
Gen Office Wkr	4.0	\$9.50		23.08		7,600	
Funct Area Supv	1.0	\$21.11		48.46		1,900	
Gen Office Wkr	9.0	\$16.25		23.08		17,100	
Funct Area Supv	1.0	\$22.42		48.46		1,900	
Gen Office Wkr	1.0	\$9.42		23.08		1,900	
Funct Area Supv	1.0	\$25.25		48.46		1,900	
Gen Office Wkr	2.0	\$12.20		23.08		3,800	
Funct Area Supv	1.0	\$24.10		48.46		1,900	
Gen Office Wkr	1.0	\$11.34		23.08		1,900	
Funct Area Supv	1.0	\$22.73		48.46		1,900	
Gen Office Wkr	3.0	\$13.10		23.08		5,700	
Gen Office Wkr	1.0	\$10.68		23.08		1,900	
Funct Area Supv	1.0	\$24.64		48.46		1,900	
Gen Office Wkr	12.0	\$10.71		23.08		22,800	
Funct Area Supv	1.0	\$25.97		48.46		1,900	
Gen Office Wkr	3.0	\$10.54		23.08		5,700	
Funct Area Supv	1.0	\$24.89		48.46		1,900	
Gen Office Wkr	3.0	\$19.83		23.08		5,700	
Funct Area Supv	1.0	\$24.89		48.46		1,900	
Gen Office Wkr	11.0	\$13.24		23.08		20,900	
Funct Area Supv	1.0	\$25.00		48.46		1,900	
Gen Office Wkr	12.0	\$12.14		23.08		22,800	
Funct Area Supv	1.0	\$27.08		48.46		1,900	
General Office Worker	2.0	\$15.18		23.08		3,800	
Funct Area Supv	1.0	\$22.36		48.46		1,900	
Gen Office Wkr	7.0	\$12.82		23.08		13,300	
Gen Office Wkr	1.0	\$11.17		23.08		1,900	
Funct Area Supv	1.0	\$20.43		48.46		1,900	
Gen Office Wkr	3.0	\$9.89		23.08		5,700	
Funct Area Supv	1.0	\$24.09		48.46		1,900	
Gen Office Wkr	6.0	\$11.30		23.08		15,200	
Funct Area Supv	1.0	\$27.08		48.46		1,900	
Gen Office Wkr	2.0	\$11.15		23.08		3,800	
Funct Area Supv	2.0	\$22.10		48.46		3,800	
Gen Office Wkr	13.0	\$9.92		23.08		24,700	
Funct Area Supv	1.0	\$24.89		48.46		1,900	
Gen Office Wkr	4.0	\$12.14		23.08		7,600	
Funct Area Supv	2.0	\$24.33		48.46		3,800	
Gen Office Wkr	13.0	\$13.24		23.08		24,700	
Funct Area Supv	2.0	\$26.84		48.46		3,800	
Gen Office Wkr	16.0	\$14.25		23.08		36,100	
Funct Area Supv	1.0	\$28.29		48.46		1,900	
Gen Office Wkr	6.0	\$13.68		23.08		15,200	
Gen Office Wkr	1.0	\$10.66		23.08		1,900	
Total Base Year Operation Support							
Total Base Year Labor							

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CMI Option Year 1			(a) GSA Schedule Rate	(b) Discount %	(c) Discounted Rate	Overtime Billing Rate	(d) Est Hours	Extension (c x d)
Location	Skill - List each skill from list	FTE						
<b>Program Management</b>								
Washington, DC	Project Mgr	1.0	96.00			NA	1,900	
	Asst Project Mgr	1.0	68.93			NA	1,900	
	Sr. Mgt Analyst	1.0	55.47			NA	1,900	
	Mgmt Analyst	4.0	51.50			NA	7,800	
	Instructor/Trainer	1.0	51.50			NA	1,900	
New York, NY	Site Manager	1.0	51.00			NA	1,900	
	QC Inspector	4.0	47.53			NA	7,600	
	Assistant Site Mgr	2.0	49.91			NA	3,600	
Newark, NJ	Site Manager	1.0	61.00			NA	1,900	
	QC Inspector	2.0	47.53			NA	3,800	
	Assistant Site Mgr	1.0	49.91			NA	1,900	
Miami, FL	Site Manager	1.0	53.09			NA	1,900	
	QC Inspector	4.0	47.53			NA	7,600	
	Assistant Site Mgr	1.0	49.91			NA	1,900	
Chicago, IL	Site Manager	1.0	53.09			NA	1,900	
	QC Inspector	2.0	47.53			NA	3,800	
	Assistant Site Mgr	1.0	49.91			NA	1,900	
Houston, TX	Site Manager	1.0	53.09			NA	1,900	
	QC Inspector	3.0	47.53			NA	5,700	
	Assistant Site Mgr	1.0	49.91			NA	1,900	
San Francisco, CA	Site Manager	1.0	61.00			NA	1,900	
	QC Inspector	5.0	47.53			NA	9,500	
	Assistant Site Mgr	1.0	49.91			NA	1,900	
Los Angeles, CA	Site Manager	1.0	61.00			NA	1,900	
	QC Inspector	5.0	47.53			NA	9,500	
	Assistant Site Mgr	1.0	49.91			NA	1,900	
Atlanta, GA	Site Manager	1.0	53.09			NA	1,900	
	QC Inspector	1.0	47.53			NA	1,900	
	Assistant Site Mgr	1.0	49.91			NA	1,900	
Dallas, TX	Site Manager	1.0	53.09			NA	1,900	
	QC Inspector	1.0	47.53			NA	1,900	
	Assistant Site Mgr	1.0	49.91			NA	1,900	
Phoenix, AZ	Site Manager	1.0	53.09			NA	1,900	
	QC Inspector	1.0	47.53			NA	1,900	
	Assistant Site Mgr	1.0	49.91			NA	1,900	
San Diego, CA	Site Manager	1.0	53.09			NA	1,900	
	QC Inspector	1.0	47.53			NA	1,900	
	Assistant Site Mgr	1.0	49.91			NA	1,900	
Washington, DC (DC)	Site Manager	1.0	53.09			NA	1,900	
	QC Inspector	1.0	47.53			NA	1,900	
	Assistant Site Mgr	1.0	49.91			NA	1,900	
Eastern Region	Regional Mgr		68.93			NA	1,900	
Central Region	Regional Mgr		68.93			NA	1,900	
Western Region	Regional Mgr		68.93			NA	1,900	
						<b>Total Option Year 1 Program Management:</b>		
<b>Operations Support</b>								
<b>District Offices</b>								
New York	Funcnt Area Supv	3.0	49.91				5,700	
	Cashier	8.0	43.58				16,200	
	File Clerk	40.0	19.81				76,000	
	Data Entry Clerk	12.0	27.73				22,800	
	Mail Clerk	11.0	21.48				20,900	
	Counser	2.0	22.46				3,800	
Newark	Funcnt Area Supv	4.0	49.91				7,600	
	Cashier	5.0	43.58				9,500	
	File Clerk	7.0	19.81				13,300	
	Data Entry Clerk	4.0	27.73				7,600	
	Mail Clerk	4.0	21.48				7,900	
	Counser	1.0	22.46				1,900	
Miami	Funcnt Area Supv	4.0	49.91				7,600	
	Cashier	9.0	43.58				17,100	
	File Clerk	20.0	15.84				38,000	
	Data Entry Clerk	9.0	27.73				17,100	
	Mail Clerk	8.0	21.48				15,200	
	Counser	2.0	22.46				3,800	
	Funcnt Area Supv	2.0	49.91				3,800	
	Gen Office Wkr	30.0	23.77				57,000	
Chicago	Funcnt Area Supv	2.0	49.91				3,800	
	Cashier	3.0	43.58				5,700	
	File Clerk	6.0	15.84				11,400	
	Data Entry Clerk	4.0	27.73				7,600	
	Mail Clerk	4.0	21.48				7,600	
	Counser	2.0	22.46				3,800	
	Funcnt Area Supv	2.0	49.91				3,800	
	Gen Office Wkr	45.0	23.77				65,500	

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Location	Skill - List each skill from list	FTE	(a) GSA Schedule Rate	(b) Discount	Overtime Billing Rate	(d) Est Hours
Houston	Funct. Area Supv	2.0	49.91			3,800
	Cashier	4.0	43.58			7,600
	File Clerk	9.0	15.84			17,100
	Data Entry Clerk	5.0	27.73			9,500
	Mail Clerk	4.0	21.48			7,600
	Counter	1.0	22.46			1,900
	Funct. Area Supv	2.0	49.91			3,800
	Gen. Office Wkr	35.0	23.77			66,500
San Francisco	Funct. Area Supv	4.0	49.91			7,600
	Cashier	6.0	43.58			11,400
	File Clerk	24.0	15.84			45,600
	Data Entry Clerk	7.0	27.73			13,300
	Mail Clerk	7.0	21.48			13,300
	Counter	2.0	22.46			3,800
	Funct. Area Supv	3.0	49.91			5,700
	Gen. Office Wkr	18.0	23.77			34,200
Los Angeles	Funct. Area Supv	8.0	49.91			11,400
	Cashier	10.0	43.58			19,000
	File Clerk	32.0	15.84			60,800
	Data Entry Clerk	13.0	27.73			24,700
	Mail Clerk	8.0	21.48			15,200
	Counter	2.0	22.46			3,800
	Funct. Area Supv	4.0	49.91			7,600
	Gen. Office Wkr	73.0	23.77			138,700
Atlanta	Funct. Area Supv	1.0	49.91			1,900
	Cashier	3.0	43.58			1,900
	File Clerk	2.0	15.84			5,700
	Data Entry Clerk	2.0	27.73			3,800
	Mail Clerk	5.0	21.48			3,800
	Counter	1.0	22.46			9,500
	Funct. Area Supv	2.0	49.91			1,900
	Gen. Office Wkr	15.0	23.77			5
Dallas	Funct. Area Supv	2.0	49.91			0
	Cashier	3.0	43.58			3,800
	File Clerk	5.0	15.84			5,700
	Data Entry Clerk	2.0	27.73			9,500
	Mail Clerk	2.0	21.48			3,800
	Counter	1.0	22.46			3,800
	Funct. Area Supv	2.0	49.91			1,900
	Gen. Office Wkr	28.0	23.77			3,800
Phoenix	Funct. Area Supv	1.0	49.91			53,200
	Cashier	3.0	43.58			1,900
	File Clerk	3.0	15.84			5,700
	Data Entry Clerk	2.0	27.73			5,700
	Mail Clerk	3.0	21.48			3,800
	Counter	1.0	22.46			5,700
	Funct. Area Supv	2.0	49.91			1,900
	Gen. Office Wkr	20.0	23.77			3,800
San Diego	Funct. Area Supv	2.0	49.91			38,000
	Cashier	3.0	43.58			3,800
	File Clerk	4.0	15.84			5,700
	Data Entry Clerk	3.0	27.73			7,600
	Mail Clerk	3.0	21.48			5,700
	Counter	1.0	22.46			5,700
	Funct. Area Supv	2.0	49.91			1,900
	Gen. Office Wkr	20.0	23.77			3,800
Washington, DC (DO)	Funct. Area Supv	1.0	49.91			38,000
	Cashier	2.0	43.58			1,900
	File Clerk	3.0	15.84			3,800
	Data Entry Clerk	2.0	27.73			5,700
	Mail Clerk	2.0	21.48			3,800
	Counter	1.0	22.46			3,800
	Funct. Area Supv	2.0	49.91			1,900
	Gen. Office Wkr	34.0	23.77			3,800
<b>Eastern Region</b>						
Hartford, CT	Funct. Area Supv	1.0	49.91			
	Gen. Office Wkr	1.0	23.77			1,900
Providence, RI	Funct. Area Supv	1.0	49.91			1,900
	Gen. Office Wkr	1.0	23.77			1,900
Buffalo, NY	Gen. Office Wkr	1.0	23.77			1,900
Cleveland, OH	Funct. Area Supv	1.0	49.91			
	Gen. Office Wkr	2.0	23.77			1,900
Cincinnati, OH	Funct. Area Supv	1.0	49.91			3,800
	Gen. Office Wkr	1.0	23.77			1,900
Columbus, OH	Funct. Area Supv	1.0	49.91			1,900
	Gen. Office Wkr	1.0	23.77			1,900
Detroit, MI	Funct. Area Supv	1.0	49.91			1,900
	Gen. Office Wkr	1.0	23.77			1,900
Jacksonville, FL	Funct. Area Supv	1.0	49.91			20,900
	Gen. Office Wkr	1.0	23.77			3,800
						1,900

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Location	Skill - List each skill from list	FTE	(a) GSA Schedule Rate	(b) Discount	Overtime Billing Rate	(d) Est Hours	Extension (c x d)
Orlando, FL	Funct Area Supv	1.0	49.91			1,900	
	Gen Office Wkr	6.0	23.77			11,400	
Tampa, FL	Funct Area Supv	1.0	49.91			1,900	
	Gen Office Wkr	6.0	23.77			11,400	
W. Palm Beach, FL	Funct Area Supv	1.0	49.91			1,900	
	Gen Office Wkr	3.0	23.77			5,700	
Newark, NJ	Funct Area Supv	2.0	49.91			3,800	
	Gen Office Wkr	24.0	23.77			45,600	
Cherry Hill, NJ	Funct Area Supv	1.0	49.91			1,900	
	Gen Office Wkr	3.0	23.77			5,700	
New Orleans, LA	Funct Area Supv	1.0	49.91			1,900	
	Gen Office Wkr	1.0	23.77			1,900	
Louisville, KY	Funct Area Supv	1.0	49.91			1,900	
	Gen Office Wkr	2.0	23.77			3,800	
Memphis, TN	Funct Area Supv	1.0	49.91			1,900	
	Gen Office Wkr	1.0	23.77			1,900	
Fort Smith, AR	Gen Office Wkr	1.0	23.77			1,900	
Manhattan, NY	Funct Area Supv	2.0	49.91			3,800	
	Gen Office Wkr	44.0	23.77			83,600	
Garden City, NY	Funct Area Supv	2.0	49.91			3,800	
	Gen Office Wkr	34.0	23.77			64,600	
Philadelphia, PA	Funct Area Supv	1.0	49.91			1,900	
	Gen Office Wkr	8.0	23.77			11,400	
Pittsburgh, PA	Funct Area Supv	1.0	49.91			1,900	
	Gen Office Wkr	1.0	27.73			1,900	
San Juan, PR	Funct Area Supv	1.0	49.91			1,900	
	Gen Office Wkr	1.0	23.77			1,900	
Charlotte, PR	Gen Office Wkr	1.0	23.77			1,900	
Christiansted, PR	Gen Office Wkr	1.0	23.77			1,900	
Arlington, VA	Funct Area Supv	1.0	49.91			1,900	
	Gen Office Wkr	19.0	23.77			19,000	
Norfolk, VA	Gen Office Wkr	1.0	23.77			1,900	
Baltimore, MD	Funct Area Supv	1.0	49.91			1,900	
	Gen Office Wkr	7.0	23.77			13,300	
Boston, MA	Funct Area Supv	1.0	49.91			1,900	
	Gen Office Wkr	9.0	23.77			17,100	
Charlotte, NC	Funct Area Supv	1.0	49.91			1,900	
	Gen Office Wkr	9.0	23.77			17,100	
<b>Central Region</b>							
Indianapolis, IN	Funct Area Supv	1.0	49.91			1,900	
	Gen Office Wkr	4.0	23.77			7,600	
Milwaukee, WI	Funct Area Supv	1.0	49.91			1,900	
	Gen Office Wkr	8.0	23.77			15,200	
Oklahoma City, OK	Funct Area Supv	1.0	49.91			1,900	
	Gen Office Wkr	5.0	23.77			9,500	
Denver, CO	Funct Area Supv	1.0	49.91			1,900	
	Gen Office Wkr	7.0	23.77			13,300	
Salt Lake City, UT	Funct Area Supv	1.0	49.91			1,900	
	Gen Office Wkr	3.0	23.77			5,700	
El Paso, TX	Funct Area Supv	1.0	49.91			1,900	
	Gen Office Wkr	7.0	23.77			13,300	
Albuquerque, NM	Funct Area Supv	1.0	49.91			1,900	
	Gen Office Wkr	4.0	23.77			7,600	
Harlingen, TX	Funct Area Supv	1.0	49.91			1,900	
	Gen Office Wkr	9.0	23.77			17,100	
Helena/Boise, ID	Funct Area Supv	1.0	49.91			1,900	
Kansas City, MO	Funct Area Supv	1.0	49.91			1,900	
	Gen Office Wkr	2.0	23.77			3,800	
St. Louis, MO	Funct Area Supv	1.0	49.91			1,900	
	Gen Office Wkr	1.0	23.77			1,900	
Omaha, NE	Funct Area Supv	1.0	49.91			1,900	
	Gen Office Wkr	3.0	23.77			5,700	
Des Moines, IA	Gen Office Wkr	1.0	23.77			1,900	
San Antonio, TX	Funct Area Supv	1.0	49.91			1,900	
	Gen Office Wkr	12.0	23.77			22,800	
St. Paul, MN	Funct Area Supv	1.0	49.91			1,900	
	Gen Office Wkr	3.0	23.77			5,700	
<b>Western Region</b>							
Red Flower, CA	Funct Area Supv	1.0	49.91			1,900	
	Gen Office Wkr	1.0	23.77			1,900	



Location	Skill - List each skill from list	FTE	(a) GSA Schedule Rate	(b) Discount %	Overtime Billing Rate	(d) Est. Hours	Extension (c x d)			
El Monte, CA	Funct Area Supv	1.0	49.91	(b)(4)		1,900	(b)(4)			
	Gen Office Wkr	11.0	23.77			20,900				
Santa Ana, CA	Funct Area Supv	1.0	49.91			1,900				
	Gen Office Wkr	12.0	23.77			22,800				
San Bernardino, CA	Funct Area Supv	1.0	49.91			1,900				
	General Office Worker	2.0	23.77			3,900				
Las Vegas, NV	Funct Area Supv	1.0	49.91			1,900				
	Gen Office Wkr	7.0	23.77			13,300				
Reno, NV	Gen Office Wkr	1.0	23.77			1,900				
Tucson, AZ	Funct Area Supv	1.0	49.91			1,900				
	Gen Office Wkr	3.0	23.77			5,700				
Portland, OR	Funct Area Supv	1.0	49.91			1,900				
	Gen Office Wkr	8.0	23.77			15,200				
Chula Vista, CA	Funct Area Supv	1.0	49.91			1,900				
	Gen Office Wkr	2.0	23.77			3,900				
Fresno, CA	Funct Area Supv	2.0	49.91			3,900				
	Gen Office Wkr	13.0	23.77			24,700				
Laguna Niguel, CA	Funct Area Supv	1.0	49.91			1,900				
	Gen Office Wkr	4.0	23.77			7,600				
Sacramento, CA	Funct Area Supv	2.0	49.91			3,900				
	Gen Office Wkr	13.0	23.77			24,700				
San Jose, CA	Funct Area Supv	2.0	49.91			3,900				
	Gen Office Wkr	19.0	23.77			36,100				
Seattle, WA	Funct Area Supv	1.0	49.91			1,900				
	Gen Office Wkr	8.0	23.77			15,200				
Spokane, WA	Gen Office Wkr	1.0	23.77			1,900				
<b>Total Option Year 1 Operations Support</b>										
<b>Total Option Year 1 Labor</b>										

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Civil Construction Year 2										
Location	Skill - List each skill from list	FTE	(a) GSA Schedule Rate	(b) Discount %	(c) Discounted Rate	Overtime Billing Rate	(d) Est Hours	Extension (c x d)		
<b>Program Management</b>										
Washington, DC	Project Mgr	1.0	98.89	[REDACTED]	[REDACTED]	NA	1,900	[REDACTED]		
	Asst Project Mgr	1.0	71.00			NA	1,900			
	Sr. Mgt Analyst	1.0	57.13			NA	1,900			
	Mgmt Analyst	4.0	53.05			NA	7,600			
	Instructor/Trainer	1.0	53.05			NA	1,900			
New York, NY	Site Manager	1.0	62.84			NA	1,900			
	QC Inspector	4.0	48.96			NA	7,600			
	Asistant Site Mgr	2.0	51.41			NA	3,800			
Newark, NJ	Site Manager	1.0	62.84			NA	1,900			
	QC Inspector	2.0	48.96			NA	3,800			
	Asistant Site Mgr	1.0	51.41			NA	1,900			
Miami, FL	Site Manager	1.0	54.68			NA	1,900			
	QC Inspector	4.0	48.96			NA	7,600			
	Asistant Site Mgr	1.0	51.41			NA	1,900			
Chicago, IL	Site Manager	1.0	54.68			NA	1,900			
	QC Inspector	2.0	48.96			NA	3,800			
	Asistant Site Mgr	1.0	51.41			NA	1,900			
Houston, TX	Site Manager	1.0	54.68			NA	1,900			
	QC Inspector	3.0	48.96			NA	5,700			
	Asistant Site Mgr	1.0	51.41			NA	1,900			
San Francisco, CA	Site Manager	1.0	62.84			NA	1,900			
	QC Inspector	5.0	48.96			NA	9,500			
	Asistant Site Mgr	1.0	51.41			NA	1,900			
Los Angeles, CA	Site Manager	1.0	62.84			NA	1,900			
	QC Inspector	5.0	48.96			NA	9,500			
	Asistant Site Mgr	1.0	51.41	NA	1,900					
Atlanta, GA	Site Manager	1.0	54.68	NA	1,900					
	QC Inspector	1.0	48.96	NA	1,900					
	Asistant Site Mgr	1.0	51.41	NA	1,900					
Dallas, TX	Site Manager	1.0	54.68	NA	1,900					
	QC Inspector	1.0	48.96	NA	1,900					
	Asistant Site Mgr	1.0	51.41	NA	1,900					
Phoenix, AZ	Site Manager	1.0	54.68	NA	1,900					
	QC Inspector	1.0	48.96	NA	1,900					
	Asistant Site Mgr	1.0	51.41	NA	1,900					
San Diego, CA	Site Manager	1.0	54.68	NA	1,900					
	QC Inspector	1.0	48.96	NA	1,900					
	Asistant Site Mgr	1.0	51.41	NA	1,900					
Washington, DC (DO)	Site Manager	1.0	54.68	NA	1,900					
	QC Inspector	1.0	48.96	NA	1,900					
	Asistant Site Mgr	1.0	51.41	NA	1,900					
Eastern Region	Regional Mgr		71.00	NA	1,900					
Central Region	Regional Mgr		71.00	NA	1,900					
Western Region	Regional Mgr		71.00	NA	1,900					
<b>Total Option Year 2 Program Management:</b>										
<b>Operations Support</b>										
<b>District Offices</b>										
New York	Funct. Area Supv	3.0	51.41	[REDACTED]	[REDACTED]		5,700	[REDACTED]		
	Cashier	8.0	44.89			15,200				
	File Clerk	40.0	20.40			76,000				
	Data Entry Clerk	12.0	28.58			22,800				
	Mail Clerk	11.0	22.13			20,900				
Courier	2.0	23.13	3,800							
Newark	Funct. Area Supv	4.0	51.41						7,600	

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Location	Skill - List each skill from list	FTE	(e) GSA Schedule Rate	(b) Discount %	(c) Discounted Rate	Overtime Billing Rate	(d) Est Hours	Extension (c x d)
	Cashier	5.0	44.89				9,500	
	File Clerk	7.0	20.40				13,300	
	Data Entry Clerk	4.0	28.56				7,600	
	Mail Clerk	4.0	22.13				7,600	
	Courier	1.0	23.13				1,900	
Miami	Funct. Area Supv	4.0	51.41				7,600	
	Cashier	9.0	44.89				17,100	
	File Clerk	20.0	16.32				39,000	
	Data Entry Clerk	9.0	28.56				17,100	
	Mail Clerk	8.0	22.13				15,200	
	Courier	2.0	23.13				3,800	
	Funct. Area Supv	2.0	51.41				3,800	
	Gen. Office Wkr	30.0	24.49				57,000	
Chicago	Funct. Area Supv	2.0	51.41				3,800	
	Cashier	3.0	44.89				5,700	
	File Clerk	8.0	16.32				11,400	
	Data Entry Clerk	4.0	28.56				7,600	
	Mail Clerk	4.0	22.13				7,600	
	Courier	2.0	23.13				3,800	
	Funct. Area Supv	2.0	51.41				3,800	
	Gen. Office Wkr	45.0	24.49				85,500	
Houston	Funct. Area Supv	2.0	51.41				3,800	
	Cashier	4.0	44.89				7,600	
	File Clerk	9.0	16.32				17,100	
	Data Entry Clerk	5.0	28.56				9,500	
	Mail Clerk	4.0	22.13				7,600	
	Courier	1.0	23.13				1,900	
	Funct. Area Supv	2.0	51.41				3,800	
	Gen. Office Wkr	35.0	24.49				66,500	
San Francisco	Funct. Area Supv	4.0	51.41				7,600	
	Cashier	6.0	44.89				11,400	
	File Clerk	24.0	20.40				45,600	
	Data Entry Clerk	7.0	28.56				13,300	
	Mail Clerk	7.0	22.13				13,300	
	Courier	2.0	23.13				3,800	
	Funct. Area Supv	3.0	51.41				5,700	
	Gen. Office Wkr	18.0	24.49				34,200	
Los Angeles	Funct. Area Supv	6.0	51.41				11,400	
	Cashier	10.0	44.89				19,000	
	File Clerk	32.0	16.32				60,800	
	Data Entry Clerk	13.0	28.56				24,700	
	Mail Clerk	8.0	22.13				15,200	
	Courier	2.0	23.13				3,800	
	Funct. Area Supv	4.0	51.41				7,600	
	Gen. Office Wkr	73.0	24.49				138,700	
	Courier	1.0	23.13				1,900	
	Cashier	3.0	44.89				5,700	
	File Clerk	2.0	16.32				3,800	
	Data Entry Clerk	2.0	28.56				3,800	
	Mail Clerk	5.0	22.13				9,500	
	Courier	1.0	23.13				1,900	
	Funct. Area Supv	2.0	51.41				0	
	Gen. Office Wkr	15.0	24.49				0	
Dallas	Funct. Area Supv	2.0	51.41				3,800	
	Cashier	3.0	44.89				5,700	
	File Clerk	5.0	16.32				9,500	
	Data Entry Clerk	2.0	28.56				3,800	
	Mail Clerk	2.0	22.13				3,800	
	Courier	1.0	23.13				1,900	
	Funct. Area Supv	2.0	51.41				3,800	
	Gen. Office Wkr	28.0	24.49				53,200	
Phoenix	Funct. Area Supv	1.0	51.41				1,900	
	Cashier	3.0	44.89				5,700	
	File Clerk	3.0	16.32				5,700	
	Data Entry Clerk	2.0	28.56				3,800	

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Location	Skill - List each skill from list	FTE	(a) GSA Schedule Rate	(b) Discount %	(c) Discounted Rate	Overtime Billing Rate	(d) Est Hours	Extension (c x d)
	Mail Clerk	3.0	22.13				5,700	
	Courier	1.0	23.13				1,900	
	Funct Area Supv	2.0	51.41				3,800	
	Gen Office Wkr	20.0	24.49				38,000	
San Diego	Funct Area Supv	2.0	51.41				3,800	
	Cashier	3.0	44.89				5,700	
	File Clerk	4.0	18.32				7,600	
	Data Entry Clerk	3.0	28.56				5,700	
	Mail Clerk	3.0	22.13				5,700	
	Courier	1.0	23.13				1,900	
	Funct Area Supv	2.0	51.41				3,800	
	Gen Office Wkr	20.0	24.49				38,000	
Washington, DC (DO)	Funct Area Supv	1.0	51.41				1,900	
	Cashier	2.0	44.89				3,800	
	File Clerk	3.0	18.32				5,700	
	Data Entry Clerk	2.0	28.56				3,800	
	Mail Clerk	2.0	22.13				3,800	
	Courier	1.0	23.13				1,900	
	Funct Area Supv	2.0	51.41				3,800	
	Gen Office Wkr	34.0	24.49				64,600	
<b>Eastern Region</b>								
Hartford, CT	Funct Area Supv	1.0	51.41				1,900	
	Gen Office Wkr	1.0	24.49				1,900	
Providence, RI	Funct Area Supv	1.0	51.41				1,900	
	Gen Office Wkr	1.0	24.49				1,900	
Buffalo, NY	Gen Office Wkr	1.0	24.49				1,900	
Cleveland, OH	Funct Area Supv	1.0	51.41				1,900	
	Gen Office Wkr	2.0	24.49				3,800	
Cincinnati, OH	Funct Area Supv	1.0	51.41				1,900	
	Gen Office Wkr	1.0	24.49				1,900	
Columbus, OH	Funct Area Supv	1.0	51.41				1,900	
	Gen Office Wkr	1.0	24.49				1,900	
Detroit, MI	Funct Area Supv	1.0	51.41				1,900	
	Gen Office Wkr	11.0	24.49				20,900	
Jacksonville, FL	Funct Area Supv	1.0	51.41				1,900	
	Gen Office Wkr	1.0	24.49				1,900	
Orlando, FL	Funct Area Supv	1.0	51.41				1,900	
	Gen Office Wkr	6.0	24.49				11,400	
Tampa, FL	Funct Area Supv	1.0	51.41				1,900	
	Gen Office Wkr	6.0	24.49				11,400	
W Palm Beach, FL	Funct Area Supv	1.0	51.41				1,900	
	Gen Office Wkr	3.0	24.49				5,700	
Newark, NJ	Funct Area Supv	2.0	51.41				3,800	
	Gen Office Wkr	24.0	24.49				45,600	
Cherry Hill, NJ	Funct Area Supv	1.0	51.41				1,900	
	Gen Office Wkr	3.0	24.49				5,700	
New Orleans, LA	Funct Area Supv	1.0	51.41				1,900	
	Gen Office Wkr	1.0	24.49				1,900	
Louisville, KY	Funct Area Supv	1.0	51.41				1,900	
	Gen Office Wkr	2.0	24.49				3,800	
Memphis, TN	Funct Area Supv	1.0	51.41				1,900	
	Gen Office Wkr	1.0	24.49				1,900	
Fort Smith, AR	Gen Office Wkr	1.0	24.49				1,900	
Manhattan, NY	Funct Area Supv	2.0	51.41				3,800	

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Location	Skill - List each skill from list	FTE	(a) GSA Schedule Rate	(b) Discount %	(c) Discounted Rate	Overtime Billing Rate	(d) Est Hours	Extension (e x d)
	Gen. Office Wkr	44.0	24.49				83,600	
Garden City, NY	Funct. Area Supv	2.0	51.41				3,800	
	Gen. Office Wkr	34.0	24.49				64,600	
Philadelphia, PA	Funct. Area Supv	1.0	51.41				1,900	
	Gen. Office Wkr	6.0	24.49				11,400	
Pittsburgh, PA	Funct. Area Supv	1.0	51.41				1,900	
	Gen. Office Wkr	1.0	28.56				1,900	
San Juan, PR	Funct. Area Supv	1.0	51.41				1,900	
	Gen. Office Wkr	1.0	24.49				1,900	
Charlotte, PR	Gen. Office Wkr	1.0	24.49				1,900	
Christiansted, PR	Gen. Office Wkr	1.0	24.49				1,900	
Arlington, VA	Funct. Area Supv	1.0	51.41				1,900	
	Gen. Office Wkr	10.0	24.49				19,000	
Norfolk, VA	Gen. Office Wkr	1.0	24.49				1,800	
Baltimore, MD	Funct. Area Supv	1.0	51.41				1,900	
	Gen. Office Wkr	7.0	24.49				13,300	
Boston, MA	Funct. Area Supv	1.0	51.41				1,900	
	Gen. Office Wkr	9.0	24.49				17,100	
Charlotte, NC	Funct. Area Supv	1.0	51.41				1,900	
	Gen. Office Wkr	9.0	24.49				17,100	
<b>Central Region</b>								
Indianapolis, IN	Funct. Area Supv	1.0	51.41				1,900	
	Gen. Office Wkr	4.0	24.49				7,600	
Milwaukee, WI	Funct. Area Supv	1.0	51.41				1,900	
	Gen. Office Wkr	8.0	24.49				15,200	
Oklahoma City, OK	Funct. Area Supv	1.0	51.41				1,900	
	Gen. Office Wkr	5.0	24.49				9,500	
Denver, CO	Funct. Area Supv	1.0	51.41				1,900	
	Gen. Office Wkr	7.0	24.49				13,300	
Salt Lake City, UT	Funct. Area Supv	1.0	51.41				1,900	
	Gen. Office Wkr	3.0	24.49				5,700	
El Paso, TX	Funct. Area Supv	1.0	51.41				1,900	
	Gen. Office Wkr	7.0	24.49				13,300	
Albuquerque, NM	Funct. Area Supv	1.0	51.41				1,900	
	Gen. Office Wkr	4.0	24.49				7,600	
Harlingen, TX	Funct. Area Supv	1.0	51.41				1,900	
	Gen. Office Wkr	9.0	24.49				17,100	
Helena/Boise, ID	Funct. Area Supv	1.0	51.41				1,900	
	Gen. Office Wkr	1.0	24.49				1,900	
Kansas City, MO	Funct. Area Supv	1.0	51.41				1,900	
	Gen. Office Wkr	2.0	24.49				3,800	
St. Louis, MO	Funct. Area Supv	1.0	51.41				1,900	
	Gen. Office Wkr	1.0	24.49				1,900	
Omaha, NE	Funct. Area Supv	1.0	51.41				1,900	
	Gen. Office Wkr	3.0	24.49				5,700	
Des Moines, IA	Gen. Office Wkr	1.0	24.49				1,900	
San Antonio, TX	Funct. Area Supv	1.0	51.41				1,900	
	Gen. Office Wkr	12.0	24.49				22,800	

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Location	Skill - List each skill from list	FTE	(a) GSA Schedule Rate	(b) Discount %	(c) Discounted Rate	Overtime Billing Rate	(d) Est Hours	Extension (c x d)			
St. Paul, MN	Funct. Area Supv	1.0	51.41				1,900				
	Gen. Office Wkr	3.0	24.49				5,700				
<b>Western Region</b>											
Bell Flower, CA	Funct. Area Supv	1.0	51.41				1,900				
	Gen. Office Wkr	3.0	24.49				5,700				
El Monte, CA	Funct. Area Supv	1.0	51.41				1,900				
	Gen. Office Wkr	11.0	24.49				20,900				
Santa Ana, CA	Funct. Area Supv	1.0	51.41				1,900				
	Gen. Office Wkr	12.0	24.49				22,800				
San Bernardino, CA	Funct. Area Supv	1.0	51.41				1,900				
	General Office Worker	2.0	24.49				3,800				
Las Vegas, NV	Funct. Area Supv	1.0	51.41				1,900				
	Gen. Office Wkr	7.0	24.49				13,300				
Reno, NV	Gen. Office Wkr	1.0	24.49				1,900				
Tucson, AZ	Funct. Area Supv	1.0	51.41				1,800				
	Gen. Office Wkr	3.0	24.49				5,700				
Portland, OR	Funct. Area Supv	1.0	51.41				1,900				
	Gen. Office Wkr	8.0	24.49				15,200				
Chula Vista, CA	Funct. Area Supv	1.0	51.41				1,900				
	Gen. Office Wkr	2.0	24.49				3,800				
Fresno, CA	Funct. Area Supv	2.0	51.41				3,800				
	Gen. Office Wkr	13.0	24.49				24,700				
Laguna Niguel, CA	Funct. Area Supv	1.0	51.41				1,900				
	Gen. Office Wkr	4.0	24.49				7,800				
Sacramento, CA	Funct. Area Supv	2.0	51.41				3,800				
	Gen. Office Wkr	13.0	24.49				24,700				
San Jose, CA	Funct. Area Supv	2.0	51.41				3,800				
	Gen. Office Wkr	19.0	24.49				36,100				
Seattle, WA	Funct. Area Supv	1.0	51.41	1,900							
	Gen. Office Wkr	8.0	24.49	15,200							
Spokane, WA	Gen. Office Wkr	1.0	24.49	1,900							
<b>Total Option Year 2 Operation Support</b>											
<b>Total Option Year 2 Labor</b>											

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Option Year 3								
Location	Skill - List each skill from list	FTE	(a) GSA Schedule Rate	(b) Discount %	(c) Discounted Rate	Overtime Billing Rate	(d) Est Hours	Extension (c x d)
<b>Program Management</b>								
Washington, DC	Project Mgr	1.0	101.85			NA	1,900	
	Asst Project Mgr	1.0	73.13			NA	1,900	
	Sr. Mgt Analyst	1.0	58.84			NA	1,900	
	Mgmt Analyst	4.0	54.64			NA	7,600	
	Instructor/Trainer	1.0	54.84			NA	1,900	
New York, NY	Site Mgr	1.0	84.72			NA	1,900	
	QC Inspector	4.0	50.43			NA	7,600	
	Asistant Site Mgr	2.0	52.95			NA	3,800	
Newark, NJ	Site Manager	1.0	64.72			NA	1,900	
	QC Inspector	2.0	50.43			NA	3,800	
	Asistant Site Mgr	1.0	52.95			NA	1,900	
Miami, FL	Site Manager	1.0	56.32			NA	1,900	
	QC Inspector	4.0	50.43			NA	7,600	
	Asistant Site Mgr	1.0	52.95			NA	1,900	
Chicago, IL	Site Manager	1.0	55.32			NA	1,900	
	QC Inspector	2.0	50.43			NA	3,800	
	Asistant Site Mgr	1.0	52.95			NA	1,900	
Houston, TX	Site Manager	1.0	56.32			NA	1,900	
	QC Inspector	3.0	50.43			NA	5,700	
	Asistant Site Mgr	1.0	52.95			NA	1,900	
San Francisco, CA	Site Manager	1.0	64.72			NA	1,900	
	QC Inspector	5.0	50.43			NA	9,500	
	Asistant Site Mgr	1.0	52.95			NA	1,900	
Los Angeles, CA	Site Manager	1.0	64.72			NA	1,900	
	QC Inspector	5.0	50.43			NA	9,500	
	Asistant Site Mgr	1.0	52.95			NA	1,900	
Atlanta, GA	Site Manager	1.0	56.32			NA	1,900	
	QC Inspector	1.0	50.43			NA	1,900	
	Asistant Site Mgr	1.0	52.95			NA	1,900	
Dallas, TX	Site Manager	1.0	56.32			NA	1,900	
	QC Inspector	1.0	50.43			NA	1,900	
	Asistant Site Mgr	1.0	52.95			NA	1,900	
Phoenix, AZ	Site Manager	1.0	56.32			NA	1,900	
	QC Inspector	1.0	50.43			NA	1,900	
	Asistant Site Mgr	1.0	52.95			NA	1,900	
San Diego, CA	Site Manager	1.0	56.32			NA	1,900	
	QC Inspector	1.0	50.43			NA	1,900	
	Asistant Site Mgr	1.0	52.95			NA	1,900	
Washington, DC (DO)	Site Manager	1.0	56.32			NA	1,900	
	QC Inspector	1.0	50.43			NA	1,900	
	Asistant Site Mgr	1.0	52.95			NA	1,900	
Eastern Region	Regional Mgr		73.13			NA	1,900	
Central Region	Regional Mgr		73.13			NA	1,900	
Western Region	Regional Mgr		73.13			NA	1,900	
<b>Total Option Year 3 Program Management:</b>								
<b>Operations Support</b>								
<b>District Offices</b>								
New York	Funct. Area Supv	3.0	52.95				5,700	
	Cashier	8.0	46.23				15,220	
	File Clerk	40.0	21.01				76,000	
	Data Entry Clerk	12.0	28.42				22,800	
	Mail Clerk	11.0	22.79				20,900	
	Courier	2.0	23.82				3,800	

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Location	Skill - List each skill from list	FTE	(a) GSA Schedule Rate	(b) Discount %	(c) Discounted Rate	Overtime Billing Rate	(d) Est Hours	Extension (e x d)
Newark	Funct. Area Supv	4.0	52.95				7,600	
	Cashier	5.0	46.23				9,500	
	File Clerk	7.0	21.01				13,300	
	Data Entry Clerk	4.0	29.42				7,800	
	Mail Clerk	4.0	22.79				7,600	
	Courier	1.0	23.82				1,900	
Miami	Funct. Area Supv	4.0	52.95				7,600	
	Cashier	9.0	46.23				17,100	
	File Clerk	20.0	16.81				39,000	
	Data Entry Clerk	9.0	29.42				17,100	
	Mail Clerk	8.0	22.79				15,200	
	Courier	2.0	23.82				3,800	
	Funct. Area Supv	2.0	52.95				3,800	
	Gen. Office Wkr	30.0	25.22				57,000	
Chicago	Funct. Area Supv	2.0	52.95				3,800	
	Cashier	3.0	46.23				5,700	
	File Clerk	6.0	16.81				11,400	
	Data Entry Clerk	4.0	29.42				7,800	
	Mail Clerk	4.0	22.79				7,600	
	Courier	2.0	23.82				3,800	
	Funct. Area Supv	2.0	52.95				3,800	
	Gen. Office Wkr	45.0	25.22				85,500	
Houston	Funct. Area Supv	2.0	52.95				3,800	
	Cashier	4.0	46.23				7,600	
	File Clerk	9.0	16.81				17,100	
	Data Entry Clerk	5.0	29.42				9,500	
	Mail Clerk	4.0	22.79				7,600	
	Courier	1.0	23.82				1,900	
	Funct. Area Supv	2.0	52.95				3,800	
	Gen. Office Wkr	35.0	25.22				86,500	
San Francisco	Funct. Area Supv	4.0	52.95				7,600	
	Cashier	6.0	46.23				11,400	
	File Clerk	24.0	21.01				45,600	
	Data Entry Clerk	7.0	29.42				13,300	
	Mail Clerk	7.0	22.79				13,300	
	Courier	2.0	23.82				3,800	
	Funct. Area Supv	3.0	52.95				5,700	
	Gen. Office Wkr	18.0	25.22				34,200	
Los Angeles	Funct. Area Supv	6.0	52.95				11,400	
	Cashier	10.0	46.23				19,000	
	File Clerk	32.0	16.81				60,800	
	Data Entry Clerk	13.0	29.42				24,700	
	Mail Clerk	8.0	22.79				15,200	
	Courier	2.0	23.82				3,800	
	Funct. Area Supv	4.0	52.95				7,600	
	Gen. Office Wkr	73.0	25.22				138,700	
Atlanta	Funct. Area Supv	1.0	52.95				1,900	
	Cashier	3.0	46.23				5,700	
	File Clerk	2.0	16.81				3,800	
	Data Entry Clerk	2.0	29.42				3,800	
	Mail Clerk	5.0	22.79				9,500	
	Courier	1.0	23.82				1,900	
	Funct. Area Supv	2.0	52.95				0	
	Gen. Office Wkr	15.0	25.22				0	
Dallas	Funct. Area Supv	2.0	52.95				3,800	
	Cashier	3.0	46.23				5,700	
	File Clerk	5.0	16.81				9,500	
	Data Entry Clerk	2.0	29.42				3,800	
	Mail Clerk	2.0	22.79				3,800	
	Courier	1.0	23.82				1,900	
	Funct. Area Supv	2.0	52.95				3,800	
	Gen. Office Wkr	28.0	25.22				53,200	



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Location	Skill - List each skill from list	FTE	(a) GSA Schedule Rate	(b) Discount	(c) Discipline	Overtime Billing Rate	(d) Est Hours	Extension (c x d)
Phoenix	Funct Area Supv	1.0	52.95				1,900	
	Cashier	3.0	46.23				5,700	
	File Clerk	3.0	16.81				5,700	
	Data Entry Clerk	2.0	29.42				3,800	
	Mail Clerk	3.0	22.79				5,700	
	Courier	1.0	23.82				1,900	
	Funct Area Supv	2.0	52.95				3,800	
	Gen Office Wkr	20.0	25.22				38,000	
San Diego	Funct Area Supv	2.0	52.95				3,800	
	Cashier	3.0	46.23				5,700	
	File Clerk	4.0	16.81				7,600	
	Data Entry Clerk	3.0	29.42				5,700	
	Mail Clerk	3.0	22.79				5,700	
	Courier	1.0	23.82				1,900	
	Funct Area Supv	2.0	52.95				3,800	
	Gen Office Wkr	20.0	25.22				38,000	
Washington, DC (DO)	Funct Area Supv	1.0	52.95				1,900	
	Cashier	2.0	46.23				3,800	
	File Clerk	3.0	16.81				5,700	
	Data Entry Clerk	2.0	29.42				3,800	
	Mail Clerk	2.0	22.79				3,800	
	Courier	1.0	23.82				1,900	
	Funct Area Supv	2.0	52.95				3,800	
	Gen Office Wkr	34.0	25.22				64,600	
<b>Eastern Region</b>								
Hartford, CT	Funct Area Supv	1.0	52.95				1,900	
	Gen Office Wkr	1.0	25.22				1,900	
Providence, RI	Funct Area Supv	1.0	52.95				1,900	
	Gen Office Wkr	1.0	25.22				1,900	
Buffalo, NY	Gen Office Wkr	1.0	25.22				1,900	
Cleveland, OH	Funct Area Supv	1.0	52.95				1,900	
	Gen Office Wkr	2.0	25.22				3,800	
Cincinnati, OH	Funct Area Supv	1.0	52.95				1,900	
	Gen Office Wkr	1.0	25.22				1,900	
Columbus, OH	Funct Area Supv	1.0	52.95				1,900	
	Gen Office Wkr	1.0	25.22				1,900	
Detroit, MI	Funct Area Supv	1.0	52.95				1,900	
	Gen Office Wkr	11.0	25.22				20,900	
Jacksonville, FL	Funct Area Supv	1.0	52.95				1,900	
	Gen Office Wkr	1.0	25.22				1,900	
Orlando, FL	Funct Area Supv	1.0	52.95				1,900	
	Gen Office Wkr	6.0	25.22				11,400	
Tampa, FL	Funct Area Supv	1.0	52.95				1,900	
	Gen Office Wkr	6.0	25.22				11,400	
W. Palm Beach, FL	Funct Area Supv	1.0	52.95				1,900	
	Gen Office Wkr	3.0	25.22				5,700	
Newark, NJ	Funct Area Supv	2.0	52.95				3,800	
	Gen Office Wkr	24.0	25.22				45,600	
Cherry Hill, NJ	Funct Area Supv	1.0	52.95				1,900	
	Gen Office Wkr	3.0	25.22				5,700	
New Orleans, LA	Funct Area Supv	1.0	52.95				1,900	
	Gen Office Wkr	1.0	25.22				1,900	
Louisville, KY	Funct Area Supv	1.0	52.95				1,900	
	Gen Office Wkr	2.0	25.22				3,800	
Memphis, TN	Funct Area Supv	1.0	52.95				1,900	
	Gen Office Wkr	1.0	25.22				1,900	

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Location	Skill - List each skill from list	FTE	(a) GSA Schedule Rate	(b) Discount %	(c) Discounted Rate	Overtime Billing Rate	(d) Est Hours	(e) Retention (per d)
Fort Smith, AR	Gen Office Wkr	1.0	25.22				1,900	
Manhattan, NY	Funct Area Supv	2.0	52.95				3,800	
	Gen Office Wkr	44.0	25.22				83,600	
Garden City, NY	Funct Area Supv	2.0	52.95				3,800	
	Gen Office Wkr	34.0	25.22				64,600	
Philadelphia, PA	Funct Area Supv	1.0	52.95				1,900	
	Gen Office Wkr	6.0	25.22				11,400	
Pittsburgh, PA	Funct Area Supv	1.0	52.95				1,900	
	Gen Office Wkr	1.0	29.42				1,900	
San Juan, PR	Funct Area Supv	1.0	52.95				1,900	
	Gen Office Wkr	1.0	25.22				1,900	
Charlotte, PR	Gen Office Wkr	1.0	25.22				1,900	
Christiansted, PR	Gen Office Wkr	1.0	25.22				1,900	
Arlington, VA	Funct Area Supv	1.0	52.95				1,900	
	Gen Office Wkr	10.0	25.22				19,000	
Norfolk, VA	Gen Office Wkr	1.0	25.22				1,900	
Baltimore, MD	Funct Area Supv	1.0	52.95				1,900	
	Gen Office Wkr	7.0	25.22				13,300	
Boston, MA	Funct Area Supv	1.0	52.95				1,900	
	Gen Office Wkr	9.0	25.22				17,100	
Charlotte, NC	Funct Area Supv	1.0	52.95				1,900	
	Gen Office Wkr	9.0	25.22				17,100	
<b>Central Region</b>								
Indianapolis, IN	Funct Area Supv	1.0	52.95				1,900	
	Gen Office Wkr	4.0	25.22				7,600	
Milwaukee, WI	Funct Area Supv	1.0	52.95				1,900	
	Gen Office Wkr	8.0	25.22				15,200	
Oklahoma City, OK	Funct Area Supv	1.0	52.95				1,900	
	Gen Office Wkr	5.0	25.22				9,500	
Denver, CO	Funct Area Supv	1.0	52.95				1,900	
	Gen Office Wkr	7.0	25.22				13,300	
Salt Lake City, UT	Funct Area Supv	1.0	52.95				1,900	
	Gen Office Wkr	3.0	25.22				5,700	
El Paso, TX	Funct Area Supv	1.0	52.95				1,900	
	Gen Office Wkr	7.0	25.22				13,300	
Albuquerque, NM	Funct Area Supv	1.0	52.95				1,900	
	Gen Office Wkr	4.0	25.22				7,600	
Harlingen, TX	Funct Area Supv	1.0	52.95				1,900	
	Gen Office Wkr	9.0	25.22				17,100	
Helena/Boise, ID	Funct Area Supv	1.0	52.95				1,900	
	Gen Office Wkr	1.0	25.22				1,900	
Kansas City, MO	Funct Area Supv	1.0	52.95				1,900	
	Gen Office Wkr	2.0	25.22				3,800	
St. Louis, MO	Funct Area Supv	1.0	52.95				1,900	
	Gen Office Wkr	1.0	25.22				1,900	
Omaha, NE	Funct Area Supv	1.0	52.95				1,900	
	Gen Office Wkr	3.0	25.22				5,700	
Des Moines, IA	Gen Office Wkr	1.0	25.22				1,900	

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Location	Skill List each skill from list	FTE	(a) GSA Schedule Rate	(b) Discontinuity	(c) Rate	Overtime Billing Rate	(d) Est Hours	Extension (c x d)	
San Antonio, TX	Funct Area Supv	1.0	52.95				1,900		
	Gen Office Wkr	12.0	25.22				22,800		
St. Paul, MN	Funct Area Supv	1.0	52.95				1,900		
	Gen Office Wkr	3.0	25.22				5,700		
<b>Western Region:</b>								1,900	
Bell Flower, CA	Funct Area Supv	1.0	52.95				5,700		
	Gen Office Wkr	3.0	25.22						
El Monte, CA	Funct Area Supv	1.0	52.95				1,900		
	Gen Office Wkr	11.0	25.22				20,900		
Santa Ana, CA	Funct Area Supv	1.0	52.95				1,900		
	Gen Office Wkr	12.0	25.22				22,800		
San Bernardino, CA	Funct Area Supv	1.0	52.95				1,900		
	General Office Worker	2.0	25.22				3,800		
Las Vegas, NV	Funct Area Supv	1.0	52.95				1,900		
	Gen Office Wkr	7.0	25.22				13,300		
Reno, NV	Gen Office Wkr	1.0	25.22				1,900		
							1,900		
Tucson, AZ	Funct Area Supv	1.0	52.95				5,700		
	Gen Office Wkr	3.0	25.22						
Portland, OR	Funct Area Supv	1.0	52.95				1,900		
	Gen Office Wkr	8.0	25.22				15,200		
Chula Vista, CA	Funct Area Supv	1.0	52.95				1,900		
	Gen Office Wkr	2.0	25.22				3,800		
Fresno, CA	Funct Area Supv	2.0	52.95				3,800		
	Gen Office Wkr	13.0	25.22				24,700		
Laguna Niguel, CA	Funct Area Supv	1.0	52.95				1,900		
	Gen Office Wkr	4.0	25.22				7,600		
Sacramento, CA	Funct Area Supv	2.0	52.95				3,800		
	Gen Office Wkr	13.0	25.22				24,700		
San Jose, CA	Funct Area Supv	2.0	52.95				3,800		
	Gen Office Wkr	19.0	25.22				36,100		
Seattle, WA	Funct Area Supv	1.0	52.95				1,900		
	Gen Office Wkr	8.0	25.22				15,200		
Spokane, WA	Gen Office Wkr	1.0	25.22				1,900		
<b>Total Option Year 3 Operation Support</b>									
<b>Total Option Year 3 Labor</b>									

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Option Year 4								
Location	Skill - List each skill from list	FTE	(a) GSA Schedule Rate	(b) Discount %	(c) Discounted Rate	Overtime Billing Rate	(d) Est Hours	Extension x d
<b>Program Management</b>								
Washington, DC	Project Mgr	1.0	104.91			NA	1,900	
	Asst Project Mgr	1.0	75.32			NA	1,900	
	Sr. Mgt Analyst	1.0	60.61			NA	1,900	
	Mgmt Analyst	4.0	56.28			NA	7,600	
	Instructor/Trainer	1.0	56.28			NA	1,900	
New York, NY	Site Manager	1.0	66.66			NA	1,900	
	QC Inspector	4.0	51.94			NA	7,600	
	Asistant Site Mgr	2.0	54.54			NA	3,800	
Newark, NJ	Site Manager	1.0	66.66			NA	1,900	
	QC Inspector	2.0	51.94			NA	3,800	
	Asistant Site Mgr	1.0	54.54			NA	1,900	
Miami, FL	Site Manager	1.0	58.01			NA	1,900	
	QC Inspector	4.0	51.94			NA	7,600	
	Asistant Site Mgr	1.0	54.54			NA	1,900	
Chicago, IL	Site Manager	1.0	58.01			NA	1,900	
	QC Inspector	2.0	51.94			NA	3,800	
	Asistant Site Mgr	1.0	54.54			NA	1,900	
Houston, TX	Site Manager	1.0	58.01			NA	1,900	
	QC Inspector	3.0	51.94			NA	5,700	
	Asistant Site Mgr	1.0	54.54			NA	1,900	
San Francisco, CA	Site Manager	1.0	66.66			NA	1,900	
	QC Inspector	5.0	51.94			NA	9,500	
	Asistant Site Mgr	1.0	54.54			NA	1,900	
Los Angeles, CA	Site Manager	1.0	66.66			NA	1,900	
	QC Inspector	5.0	51.94			NA	9,500	
	Asistant Site Mgr	1.0	54.54			NA	1,900	
Atlanta, GA	Site Manager	1.0	58.01			NA	1,900	
	QC Inspector	1.0	51.94			NA	1,900	
	Asistant Site Mgr	1.0	54.54			NA	1,900	
Dallas, TX	Site Manager	1.0	58.01			NA	1,900	
	QC Inspector	1.0	51.94			NA	1,900	
	Asistant Site Mgr	1.0	54.54			NA	1,900	
Phoenix, AZ	Site Manager	1.0	58.01			NA	1,900	
	QC Inspector	1.0	51.94			NA	1,900	
	Asistant Site Mgr	1.0	54.54			NA	1,900	
San Diego, CA	Site Manager	1.0	58.01			NA	1,900	
	QC Inspector	1.0	51.94			NA	1,900	
	Asistant Site Mgr	1.0	54.54			NA	1,900	
Washington, DC (DO)	Site Manager	1.0	58.01			NA	1,900	
	QC Inspector	1.0	51.94			NA	1,900	
	Asistant Site Mgr	1.0	54.54			NA	1,900	
Eastern Region	Regional Mgr		75.32			NA	1,900	
Central Region	Regional Mgr		75.32			NA	1,900	
Western Region	Regional Mgr		75.32			NA	1,900	
<b>Total Option Year 4 Program Management:</b>								
<b>Operations Support</b>								
<b>District Offices</b>								
New York	Funct. Area Supv	3.0	54.54				5,700	
	Cashier	8.0	47.62				15,200	
	File Clerk	40.0	21.64				76,000	
	Data Entry Clerk	12.0	30.30				22,800	
	Mail Clerk	11.0	23.48				29,900	
	Counter	2.0	24.53				3,800	

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Location	Skill - List each skill from list	FTE	(a) GSA Schedule Rate	(b) Discount %	(c) Discounted Rate	Overtime Billing Rate	(d) Est Hours	Extension (c x d)
Newark	Funct. Area Supv	4.0	54.54				7,600	
	Cashier	5.0	47.62				9,500	
	File Clerk	7.0	21.64				13,300	
	Data Entry Clerk	4.0	30.30				7,600	
	Mail Clerk	4.0	23.48				7,600	
	Courier	1.0	24.53				1,900	
								7,600
Miami	Funct. Area Supv	4.0	54.54				17,100	
	Cashier	9.0	47.62				38,000	
	File Clerk	20.0	17.31				17,100	
	Data Entry Clerk	9.0	30.30				15,200	
	Mail Clerk	8.0	23.48				3,800	
	Courier	2.0	24.53				3,800	
	Funct. Area Supv	2.0	54.54				57,000	
	Gen. Office Wkr	30.0	25.98					
								3,800
Chicago	Funct. Area Supv	2.0	54.54				5,700	
	Cashier	3.0	47.62				11,400	
	File Clerk	6.0	17.31				7,600	
	Data Entry Clerk	4.0	30.30				7,600	
	Mail Clerk	4.0	23.48				3,800	
	Courier	2.0	24.53				3,800	
	Funct. Area Supv	2.0	54.54				85,500	
	Gen. Office Wkr	45.0	25.98					
								3,800
Houston	Funct. Area Supv	2.0	54.54				7,600	
	Cashier	4.0	47.62				17,100	
	File Clerk	9.0	17.31				9,500	
	Data Entry Clerk	5.0	30.30				7,600	
	Mail Clerk	4.0	23.48				1,900	
	Courier	1.0	24.53				3,800	
	Funct. Area Supv	2.0	54.54				66,500	
	Gen. Office Wkr	35.0	25.98					
								7,600
San Francisco	Funct. Area Supv	4.0	54.54				11,400	
	Cashier	6.0	47.62				45,600	
	File Clerk	24.0	21.64				13,300	
	Mail Clerk	7.0	23.48				3,800	
	Courier	2.0	24.53				5,700	
	Funct. Area Supv	3.0	54.54				34,200	
	Gen. Office Wkr	18.0	25.98					
								11,400
Los Angeles	Funct. Area Supv	6.0	54.54				19,000	
	Cashier	10.0	47.62				60,800	
	File Clerk	32.0	17.31				24,700	
	Data Entry Clerk	13.0	30.30				15,200	
	Mail Clerk	8.0	23.48				3,800	
	Courier	2.0	24.53				7,600	
	Funct. Area Supv	4.0	54.54				138,700	
	Gen. Office Wkr	73.0	25.98				1,900	
	Courier	1.0	24.53					
								1,900
Atlanta	Funct. Area Supv	1.0	54.54				5,700	
	Cashier	3.0	47.62				3,800	
	File Clerk	2.0	17.31				3,800	
	Data Entry Clerk	2.0	30.30				9,500	
	Mail Clerk	5.0	23.48				1,900	
	Courier	1.0	24.53				0	
	Funct. Area Supv	2.0	54.54				0	
	Gen. Office Wkr	15.0	25.98					
								3,800
Dallas	Funct. Area Supv	2.0	54.54				5,700	
	Cashier	3.0	47.62				9,500	
	File Clerk	5.0	17.31				3,800	
	Data Entry Clerk	2.0	30.30				3,800	
	Mail Clerk	2.0	23.48				1,900	
	Courier	1.0	24.53				3,800	
	Funct. Area Supv	2.0	54.54				53,200	
	Gen. Office Wkr	28.0	25.98					
Phoenix	Funct. Area Supv	1.0	54.54				1,900	
	Cashier	3.0	47.62				5,700	
	File Clerk	3.0	17.31				5,700	

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Location	Skill - List each skill from list	FTE	(a) GSA Schedule Rate	(b) Discount %	(c) Discounted Rate	Overtime Billing Rate	(d) Est Hours	Extension (c x d)
	Data Entry Clerk	2.0	30.30				3,800	
	Mail Clerk	3.0	23.48				5,700	
	Counser	1.0	24.53				1,900	
	Funct. Area Supv	2.0	54.54				3,800	
	Gen. Office Wkr	20.0	25.98				38,000	
San Diego	Funct. Area Supv	2.0	54.54				3,800	
	Cashier	3.0	47.62				5,700	
	File Clerk	4.0	17.31				7,600	
	Data Entry Clerk	3.0	30.30				5,700	
	Mail Clerk	3.0	23.48				5,700	
	Counser	1.0	24.53				1,900	
	Funct. Area Supv	2.0	54.54				3,800	
	Gen. Office Wkr	20.0	25.98				38,000	
Washington, DC (DO)	Funct. Area Supv	1.0	54.54				1,900	
	Cashier	2.0	47.62				3,800	
	File Clerk	3.0	17.31				5,700	
	Data Entry Clerk	2.0	30.30				3,800	
	Mail Clerk	2.0	23.48				3,800	
	Courier	1.0	24.53				1,900	
	Funct. Area Supv	2.0	54.54				3,800	
	Gen. Office Wkr	34.0	25.98				64,600	
<b>Eastern Region</b>								
Hartford, CT	Funct. Area Supv	1.0	54.54				1,900	
	Gen. Office Wkr	1.0	25.98				1,900	
Providence, RI	Funct. Area Supv	1.0	54.54				1,900	
	Gen. Office Wkr	1.0	25.98				1,900	
Buffalo, NY	Gen. Office Wkr	1.0	25.98				1,900	
Cleveland, OH	Funct. Area Supv	1.0	54.54				1,900	
	Gen. Office Wkr	2.0	25.98				3,800	
Cincinnati, OH	Funct. Area Supv	1.0	54.54				1,900	
	Gen. Office Wkr	1.0	25.98				1,900	
Columbus, OH	Funct. Area Supv	1.0	54.54				1,900	
	Gen. Office Wkr	1.0	25.98				1,900	
Detroit, MI	Funct. Area Supv	1.0	54.54				1,900	
	Gen. Office Wkr	11.0	25.98				20,900	
Jacksonville, FL	Funct. Area Supv	1.0	54.54				1,900	
	Gen. Office Wkr	1.0	25.98				1,900	
Orlando, FL	Funct. Area Supv	1.0	54.54				1,900	
	Gen. Office Wkr	6.0	25.98				11,400	
Tampa, FL	Funct. Area Supv	1.0	54.54				1,900	
	Gen. Office Wkr	6.0	25.98				11,400	
W. Palm Beach, FL	Funct. Area Supv	1.0	54.54				1,900	
	Gen. Office Wkr	3.0	25.98				5,700	
Newark, NJ	Funct. Area Supv	2.0	54.54				3,800	
	Gen. Office Wkr	24.0	25.98				45,600	
Cherry Hill, NJ	Funct. Area Supv	1.0	54.54				1,900	
	Gen. Office Wkr	3.0	25.98				5,700	
New Orleans, LA	Funct. Area Supv	1.0	54.54				1,900	
	Gen. Office Wkr	1.0	25.98				1,900	
Louisville, KY	Funct. Area Supv	1.0	54.54				1,900	
	Gen. Office Wkr	2.0	25.98				3,800	
Memphis, TN	Funct. Area Supv	1.0	54.54				1,900	
	Gen. Office Wkr	1.0	25.98				1,900	

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Location	Skill - List each skill from title	FTE	(a) GSA Schedule Rate	(b) Discount %	(c) Discounted Rate	Overtime Billing Rate	(d) Est Hours	Extension (c)
Fort Smith, AR	Gen. Office Wkr	1.0	25.98				1,900	
							3,800	
Manhattan, NY	Funct. Area Supv	2.0	54.54				83,600	
	Gen. Office Wkr	44.0	25.98					
Garden City, NY	Funct. Area Supv	2.0	54.54				3,800	
	Gen. Office Wkr	34.0	25.98				64,600	
Philadelphia, PA	Funct. Area Supv	1.0	54.54				1,900	
	Gen. Office Wkr	6.0	25.98				11,400	
Pittsburgh, PA	Funct. Area Supv	1.0	54.54				1,900	
	Gen. Office Wkr	1.0	30.30				1,900	
San Juan, PR	Funct. Area Supv	1.0	54.54				1,900	
	Gen. Office Wkr	1.0	25.98				1,900	
Charlotte, PR	Gen. Office Wkr	1.0	25.98				1,900	
Christiansted, PR	Gen. Office Wkr	1.0	25.98				1,900	
Arlington, VA	Funct. Area Supv	1.0	54.54				1,900	
	Gen. Office Wkr	10.0	25.98				19,000	
Norfolk, VA	Gen. Office Wkr	1.0	25.98				1,900	
Baltimore, MD	Funct. Area Supv	1.0	54.54				1,900	
	Gen. Office Wkr	7.0	25.98				13,300	
Boston, MA	Funct. Area Supv	1.0	54.54				1,900	
	Gen. Office Wkr	9.0	25.98				17,100	
Charlotte, NC	Funct. Area Supv	1.0	54.54				1,900	
	Gen. Office Wkr	9.0	25.98				17,100	
<b>Central Region</b>								
Indianapolis, IN	Funct. Area Supv	1.0	54.54				1,900	
	Gen. Office Wkr	4.0	25.98				7,600	
Milwaukee, WI	Funct. Area Supv	1.0	54.54				1,900	
	Gen. Office Wkr	8.0	25.98				15,200	
Oklahoma City, OK	Funct. Area Supv	1.0	54.54				1,900	
	Gen. Office Wkr	5.0	25.98				9,500	
Denver, CO	Funct. Area Supv	1.0	54.54				1,900	
	Gen. Office Wkr	7.0	25.98				13,300	
Salt Lake City, UT	Funct. Area Supv	1.0	54.54				1,900	
	Gen. Office Wkr	3.0	25.98				5,700	
El Paso, TX	Funct. Area Supv	1.0	54.54				1,900	
	Gen. Office Wkr	7.0	25.98				13,300	
Albuquerque, NM	Funct. Area Supv	1.0	54.54				1,900	
	Gen. Office Wkr	4.0	25.98				7,600	
Harlingen, TX	Funct. Area Supv	1.0	54.54				1,900	
	Gen. Office Wkr	9.0	25.98				17,100	
Helena/Boise, ID	Funct. Area Supv	1.0	54.54				1,900	
	Gen. Office Wkr	1.0	25.98				1,900	
Kansas City, MO	Funct. Area Supv	1.0	54.54				1,900	
	Gen. Office Wkr	2.0	25.98				3,800	
St. Louis, MO	Funct. Area Supv	1.0	54.54				1,900	
	Gen. Office Wkr	1.0	25.98				1,900	
Omaha, NE	Funct. Area Supv	1.0	54.54				1,900	
	Gen. Office Wkr	3.0	25.98				5,700	
Des Moines, IA	Gen. Office Wkr	1.0	25.98				1,900	

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Location	Skill - List each skill from list	FTE	(a) GSA Schedule Rate	(b) Discount %	(c) Discounted Rate	Overtime Billing Rate	(d) Est Hours	Extension (c)				
San Antonio, TX	Funct. Area Supv	1.0	54.54	(b)(4)	(b)(4)	(b)(4)	1,900	(b)(4)				
	Gen. Office Wkr	12.0	25.98				22,800					
St. Paul, MN	Funct. Area Supv	1.0	54.54				1,900					
	Gen. Office Wkr	3.0	25.98				5,700					
<b>Western Region</b>												
Bell Flower, CA	Funct. Area Supv	1.0	54.54				1,900					
	Gen. Office Wkr	3.0	25.98				5,700					
El Monte, CA	Funct. Area Supv	1.0	54.54				1,900					
	Gen. Office Wkr	11.0	25.98				20,900					
Santa Ana, CA	Funct. Area Supv	1.0	54.54				1,900					
	Gen. Office Wkr	12.0	25.98				22,800					
San Bernardino, CA	Funct. Area Supv	1.0	54.54				1,900					
	General Office Worker	2.0	25.98				3,800					
Las Vegas, NV	Funct. Area Supv	1.0	54.54				1,900					
	Gen. Office Wkr	7.0	25.98				13,300					
Reno, NV	Gen. Office Wkr	1.0	25.98				1,900					
Tucson, AZ	Funct. Area Supv	1.0	54.54				1,900					
	Gen. Office Wkr	3.0	25.98				5,700					
Portland, OR	Funct. Area Supv	1.0	54.54				1,900					
	Gen. Office Wkr	8.0	25.98				15,200					
Chula Vista, CA	Funct. Area Supv	1.0	54.54				1,900					
	Gen. Office Wkr	2.0	25.98				3,800					
Fresno, CA	Funct. Area Supv	2.0	54.54				3,800					
	Gen. Office Wkr	13.0	25.98				24,700					
Laguna Niguel, CA	Funct. Area Supv	1.0	54.54				1,900					
	Gen. Office Wkr	4.0	25.98				7,600					
Sacramento, CA	Funct. Area Supv	2.0	54.54				3,800					
	Gen. Office Wkr	13.0	25.98				24,700					
San Jose, CA	Funct. Area Supv	2.0	54.54	3,800								
	Gen. Office Wkr	19.0	25.98	36,100								
Seattle, WA	Funct. Area Supv	1.0	54.54	1,900								
	Gen. Office Wkr	8.0	25.98	15,200								
Spokane, WA	Gen. Office Wkr	1.0	25.98	1,900								
<b>Total Option Year 4 Operation Support</b>												
<b>Total Option Year 4 Labor</b>												



**CMI**

**Pricing Schedule**

Other Direct Costs (ODC's)

Expense	Unit	Base BPA Year	Option Year 1	Option Year 2	Option Year 3	Option Year 4
Van	10					
Fuel and Maintenance	10					
Auto Insurance	10					
Remote Travel	Lot					
Laptop Computers for site managers/ASM	12					
Cellular Phone Purchase	38					
Cellular Phone Airtime	38					
IGCE Estimate for ODCs						
Material & Handling (@18%)						

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