



## Opportunities for U.S. Companies in the Highway Sector in **BURKINA FASO; GHANA; MOZAMBIQUE and TANZANIA**

You are Invited to Attend a Business Briefing  
with African Highway Construction Companies

At the U.S. Trade and Development Agency Business Center  
Wednesday, October 29, 2008

Sponsored by the U.S. Trade and Development Agency

**EXPORT OPPORTUNITIES in the DEVELOPMENT of HIGHWAYS in SUB-SAHARAN AFRICA**

The U.S. Trade and Development Agency (USTDA) invites you to attend a Business Briefing to meet with senior African public and private sector officials from the Roads and Highways sector in **Burkina Faso; Ghana; Mozambique and Tanzania**. The delegations will comprise officials and Government Decision-Makers whose countries are recipients of funding for their transportation infrastructure programs through **Compact Agreements with the Millennium Challenge Corporation (MCC)** which total over \$1 Billion.

### MEET THE DECISION MAKERS and EXPLORE NEW COMMERCIAL OPPORTUNITIES

*The Briefing will explore opportunities for the export of U.S. transportation equipment and services, including the use of Information and Communications Technology (ICT) infrastructure, during the planning and implementation of regional road network development in the four African countries.*

**Burkina Faso** – the MCC Compact Program assistance includes approximately **\$300 million** in transportation investments for rural road construction.

**Ghana** - Transportation Infrastructure Development Project (**\$143 million**) includes upgrading sections of National Highway N1; upgrading of main roads by paving or laying gravel; and improvement of the Lake Volta ferry system services; construction of 1,200 kilometers of feeder roads.

**Mozambique** - Transportation Project (**\$176.3 million**). MCC funding will rehabilitate 491 km of key segments of the National Route 1 which forms the backbone of country's transportation network.

**Tanzania** - Transport Sector Project (**\$373 million**) will focus specifically on the rehabilitation of high-traffic roads on the mainland; upgrade the airport on Mafia Island; and repair of selected rural roads on Zanzibar. The Project also includes funds for road maintenance.

Attendees will have the opportunity to receive the latest information on new developments in the highway construction sector in these four countries and to discuss your products and services during one-on-one meetings with those responsible for decision-making.

#### What

Business Briefing and One-on-One meetings with the African delegates responsible for upcoming projects in the highway construction industry.

#### Where

U.S. Trade and Development Agency  
Business Center  
1000 Wilson Boulevard, 15<sup>th</sup> Floor  
Arlington, VA

#### When

Wednesday, October 29, 2008

8:45 am – 9:30 am Registration

9:30 am – 9:40 am Welcome and  
Introductions by  
USTDA and MCC

9:45 am – 10:30 pm Presentation by MCC  
on Compacts

10:45 – 12:30 p.m. Presentation of  
projects and  
procurement needs  
by the African  
Delegates

12:45 pm – 1:45 pm Networking Luncheon

2:00 pm – 5:00 pm One-on-One  
Meetings

**Cost** \$60 per person

Please return the attached registration form to **Koeppen, Elliott & Associates Ltd.**  
by e-mail to: [mak@kealtd.com](mailto:mak@kealtd.com) or by fax to: **202-429-9574** or mail to:  
**Koeppen, Elliott & Associates Ltd., 1875 "I" Street, N.W., Suite 500, Washington, DC 20006**  
or Register on line at [www.kealtd.com](http://www.kealtd.com)

If you have any questions please contact *Michael Koeppen* or *David Elliott* at (202) 429-5245  
For more information on USTDA, please visit [www.ustda.gov](http://www.ustda.gov).

**The List of Invited Delegates is attached on Page 3**

**Highway Construction Industry Technology in Burkina Faso; Ghana;  
Mozambique and Tanzania  
Opportunities for U.S. Companies**



**Business Briefing at:  
USTDA Briefing Center  
1000 Wilson Boulevard  
15<sup>th</sup> Floor  
Arlington, VA 22209**

**Wednesday, October 29, 2008  
9:30 a.m. – 5:00 p.m.**

**Sub-Saharan Africa**  
Highway Construction and Planning

BURKINA FASO • GHANA • MOZAMBIQUE • TANZANIA



**Sponsored by  
The U.S. Trade and  
Development Agency**

**REGISTER NOW!**

**Highway Construction Sector in Sub-Saharan Africa is Creating Opportunities  
for U.S. Technology, Equipment and Services  
Business Briefing – Wednesday, October 29, 2008**

**Registration is limited to U.S. companies only. USTDA reserves the right to qualify all registrants.**

NAME		TITLE	
_____			
COMPANY			
_____			
STREET ADDRESS			
_____			
CITY	STATE	ZIP CODE	
_____	_____	_____	
PHONE	FAX		
_____	_____		
E-MAIL			
_____			

**To Register, please fax this completed form to: Koeppen, Elliott & Associates, Ltd. at 202-429-9574**

**Or Mail the Form to: Koeppen, Elliott & Associates Ltd.  
1875 "I" Street, N.W., Suite 500, Washington, DC 20006**

**Or Register by E-mail to: mak@kealtd.com**

**Or Register Online at: www.kealtd.com**

If you have any questions on this event, please contact *Michael Koeppen* or *David Elliott* at (202) 429-5245.  
For more information on USTDA, please visit [www.ustda.gov](http://www.ustda.gov).

**LIST of INVITED DELEGATES**  
**(One Government and Two Private Sector officials from each country)**

**BURKINA FASO (government) (1)**

**Mr. Adama KEITA, Director of Studies and Planning  
Ministry of Infrastructures (Chairman of the Bidding Committee)**

**BURKINA FASO (private) (2)**

**Mr. Djibril KANAZOE, Deputy Director General  
Enterprise Oumarou Kanazoe**

**Mr. Mahamadi SAWADOGO, President  
Group Sawadogo Mahamadi et Freres (SMAF) – Africaine de Travaux Public (ATP)**

**GHANA (private) (3) – There will not be any Government delegate.**

**Mr. Joseph ADOM, Chief Executive Officer  
J. Adom Company Limited**

**Mr. Wumbei FUSENI  
Mawums Ltd.**

**Mr. Frank Edward ACHEAMPONG  
Facol Roads Ltd.**

**MOZAMBIQUE (government) (1)**

**Mr. Agostinho V. NOTECE  
Administração Nacional de Estradas (ANE)**

**MOZAMBIQUE (private) (2)**

**Mr. Romeu RODRIGUES, Director  
CETA, S.A.R.L.  
Construcao e Servicos**

**To be nominated  
CMC Africa Austral Lda**

**TANZANIA (government) (1)**

**Eng. Victor H. M. SEFF, Project Coordinator  
Tanzania Roads Authority (TANROADS)  
Ministry of Infrastructure Development**

**TANZANIA (private) (2)**

**Eng. Lawrence MWAKYAMBIKI, Technical Director  
MAC Contractors Company Ltd.**

**Mr. John Masallu GOGADI, Managing Director  
Beta Bidding Limited**