

American Chemistry: Essential to Climate Solutions

“We Use Energy to Save Energy”

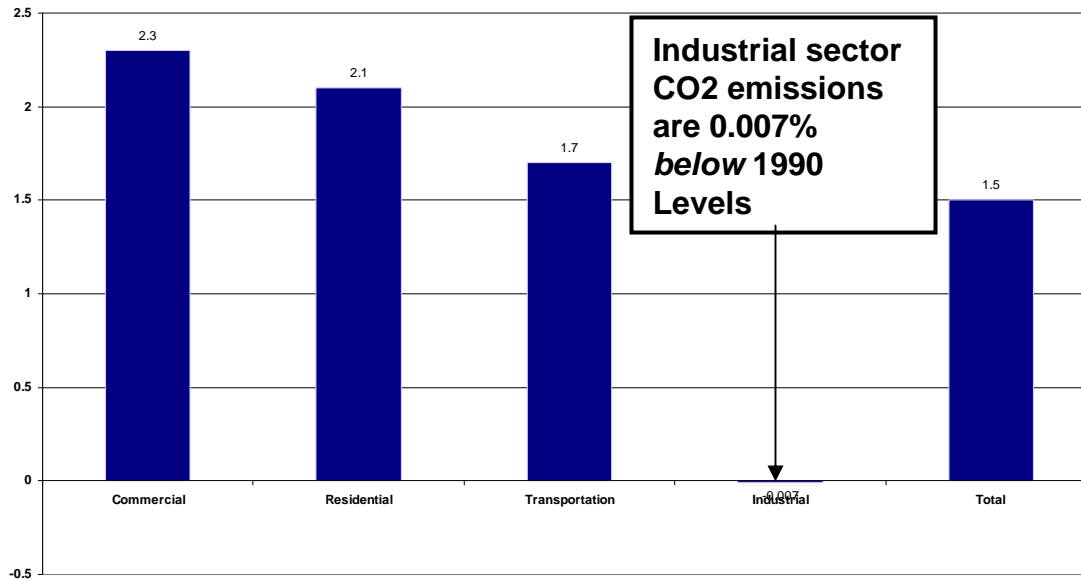


U.S. Business of Chemistry

- One of America's largest industries - \$635 billion
- Nearly 900,000 good U.S. jobs (each creates 5.5 others – 5.7 million jobs, 4% of U.S. workforce)
- Presence in all states; 9,300+ companies, 13,500 facilities
- Directly generates 2% of GDP; Products found in 96% of manufactured goods
- America's #1 exporter (\$135 billion)
- Pays \$23.8 billion in federal, state and local income taxes
- Innovative and knowledge-intensive:
 - One of the largest in private R&D (\$26 billion)
 - 1 out of 8 U.S. patents issued
 - Highest share of knowledge workers (47%)

CO₂ Emissions Increasing in All U.S. Sectors Except Industrial

Average Annual Percent Change 1990-2005



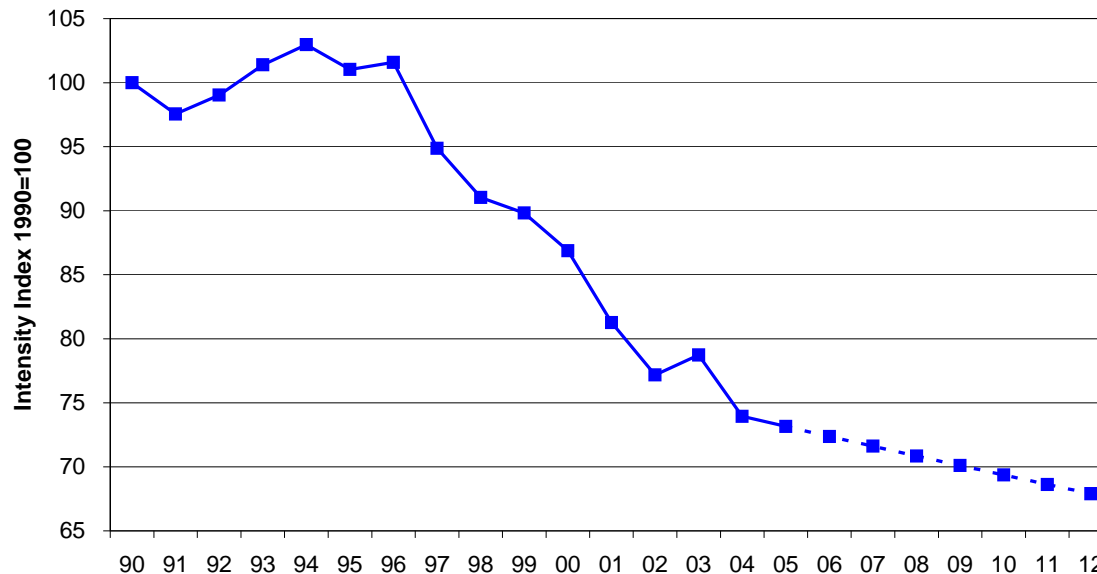
Commercial: Up 2.3%
Residential: Up 2.1%
Transportation: Up 1.7%
Industrial: *Down .007%*
TOTAL: Up 1.5 percent

Sources: EIA Emissions of Greenhouse Gases in the United States 2005; GDP data from Bureau of Economic Analysis. Each sector includes allocated electricity.

U.S. Business of Chemistry Has Significantly Reduced Our GHG Emissions and Intensity

- Between 1990 and 2006, our greenhouse gas emissions fell dramatically.
- Direct greenhouse gas emissions: Excluding indirect (or embedded) carbon dioxide emissions from purchased electricity, our GHG emissions fell 12.5% in absolute terms between 1990 and 2006, a reduction that would have exceeded the Kyoto Protocol target for the U.S. (7%) and the EU (8%). During the same period, chemical industry production rose 41%. As a result, GHG emissions intensity improved 38%.
- Indirect greenhouse gas emissions: Including indirect (or embedded) carbon dioxide emissions from purchased electricity, our GHG emissions fell 7% between 1990 and 2006, a level that matches the Kyoto Protocol target for the U.S. (7%). During the same period, chemical industry production rose 41%. As a result, GHG emissions intensity improved 34%.

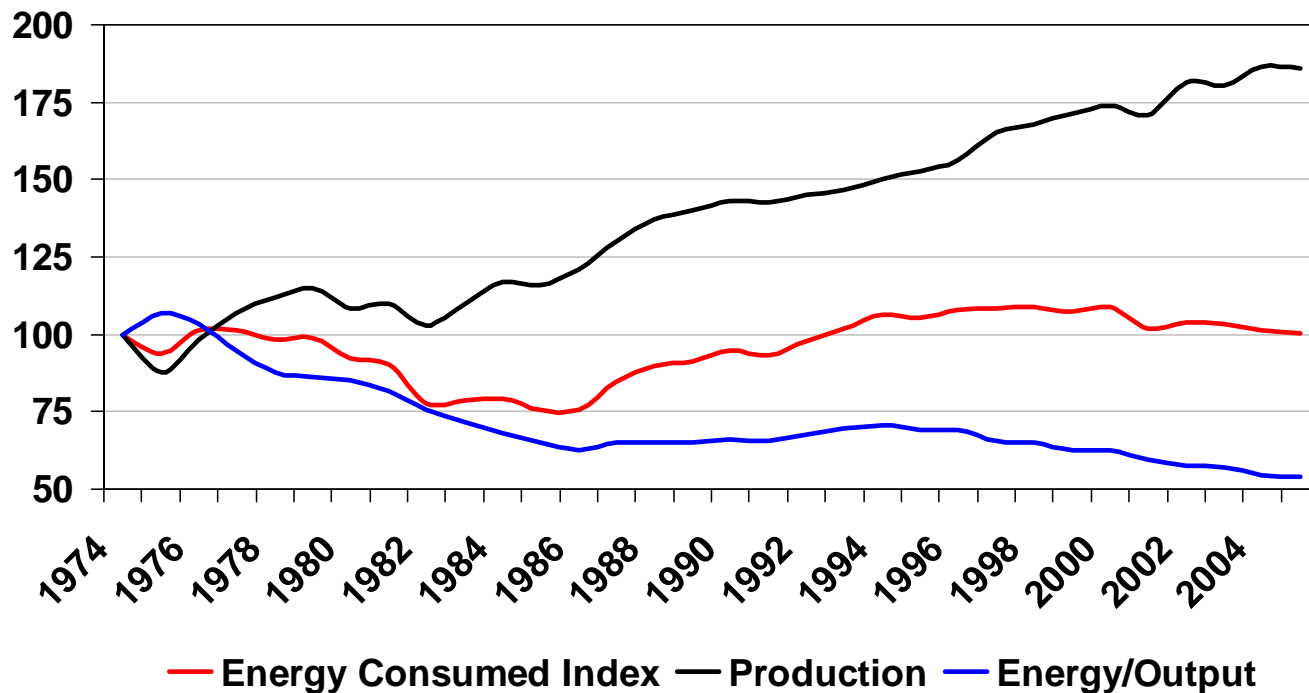
Chemical Industry Greenhouse Gas Intensity Trends



U.S. Business of Chemistry Has Significantly Improved Our Energy Efficiency

- We've improved energy efficiency by 46% since 1974, and 27% since 1990.
- ACC requires our member companies to report energy efficiency and GHG intensity data to us, and we publicly report aggregate performance – the only industry group to do so.

Chemical Industry Energy Efficiency (Where 1974=100)



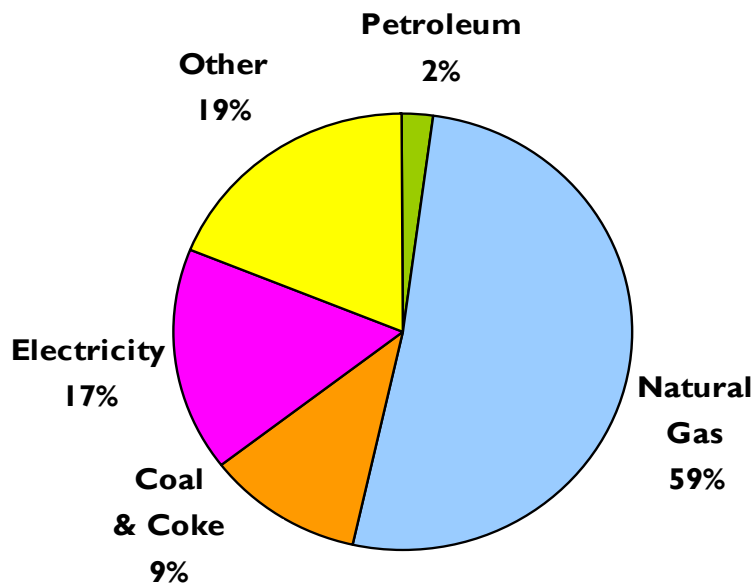
U.S. Business of Chemistry Helps the U.S. Economy Be More Energy-Efficient

- Our industry is **essential to America's energy efficiency.**
- **We use energy to save energy: We make products that go into energy-saving materials used throughout the U.S. economy** (e.g. insulation, weatherization equipment, lightweight vehicle parts, lubricants, coatings, appliances – even windmill blades and solar panels).
- For example, **plastic insulation in buildings saves more than 8 units of energy for every unit consumed to produce it.** (An estimated 6.2 quadrillion BTUs of energy is saved annually from plastic insulation in buildings, while its production consumes the equivalent of 0.7 quadrillion BTUs annually). (Source: *US Energy Consumption by End Use 2007 Forecast*, U.S. Energy Information Administration).

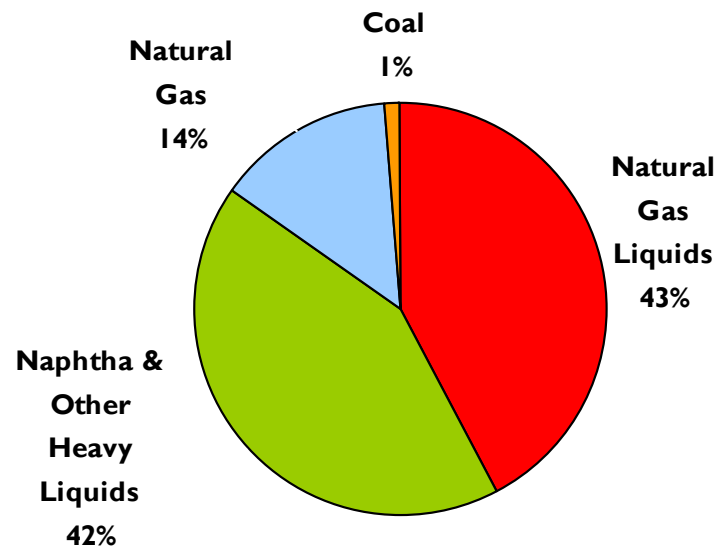
Natural Gas is Vital to Chemical Industry

The chemical industry's use of natural gas is unusual in that we use it as a *raw material*...So our use of natural gas *yields energy savings* for the U.S. economy in the form of energy efficiency products.

For Fuel and Power

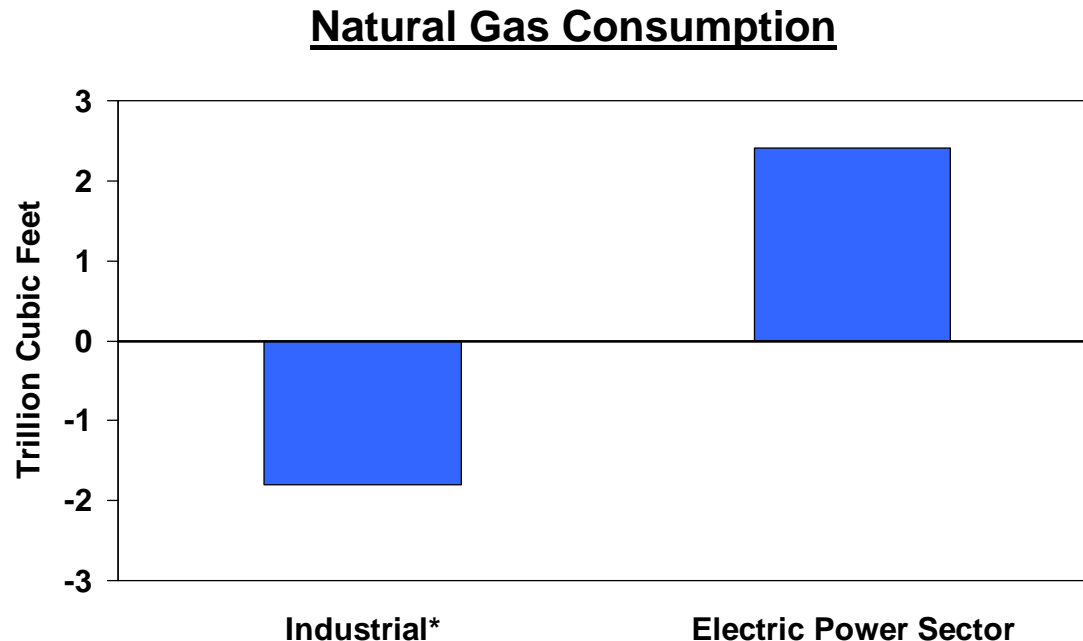


As Raw Material, or "Feedstock"



Policy Concerns

- The electric power sector (utilities) and industrials are locked in a “zero sum game” for scarce domestic natural gas supplies.
- Any increased natural gas consumption by utilities comes at the expense of industrials.
- Climate proposals that cause utilities/non-manufacturing to “fuel switch” to natural gas would increase this effect.



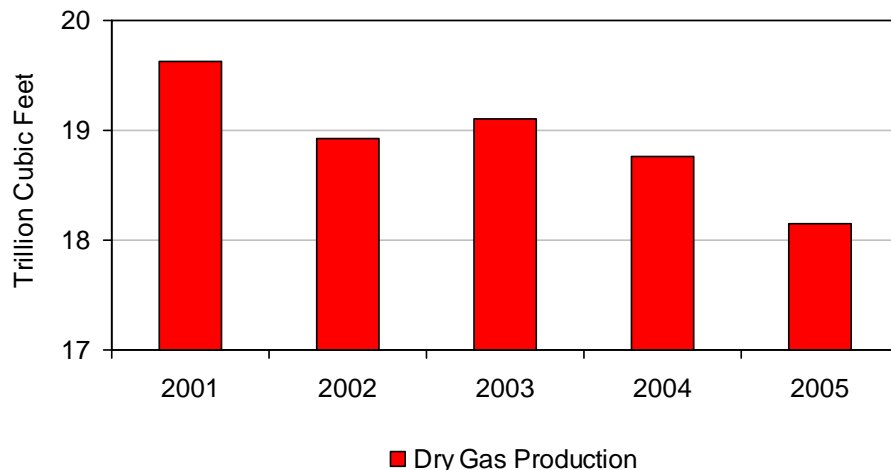
Source: Energy Information Administration

* Excluding lease and plant fuel

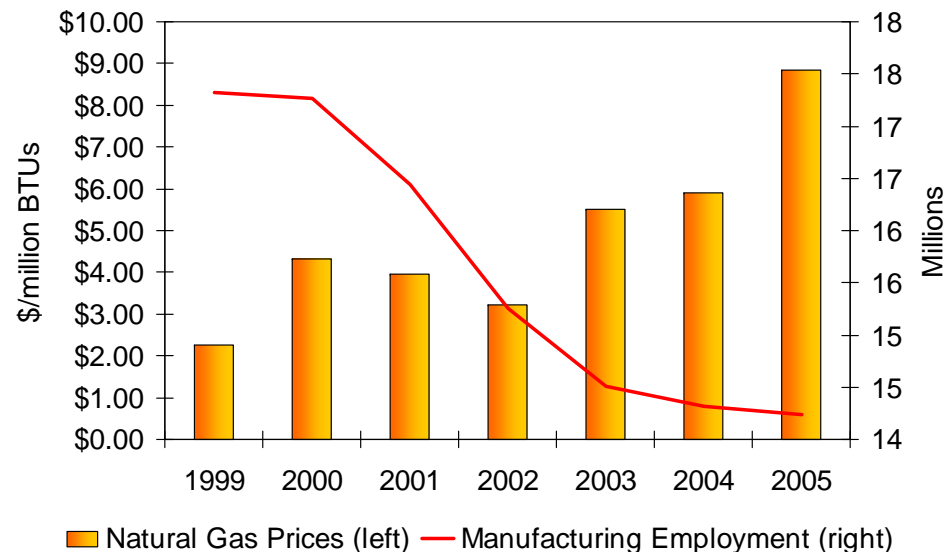
Policy Concerns

- Unlike utilities, chemical makers compete in global markets and cannot simply “pass along” higher natural gas costs.
- For us and other natural gas-intensive industries, the result of higher prices is “demand destruction,” curtailed operations, plant closings and U.S. job losses.
- In today’s constrained domestic natural gas market, increased demand for natural gas from fuel switching would increase already-high U.S. natural gas prices. (Prices have tripled since the year 2000; \$425 billion in added costs to consumers; contributed to three million manufacturing jobs lost.)

**Declining
US Natural Gas Production**



Source: EIA



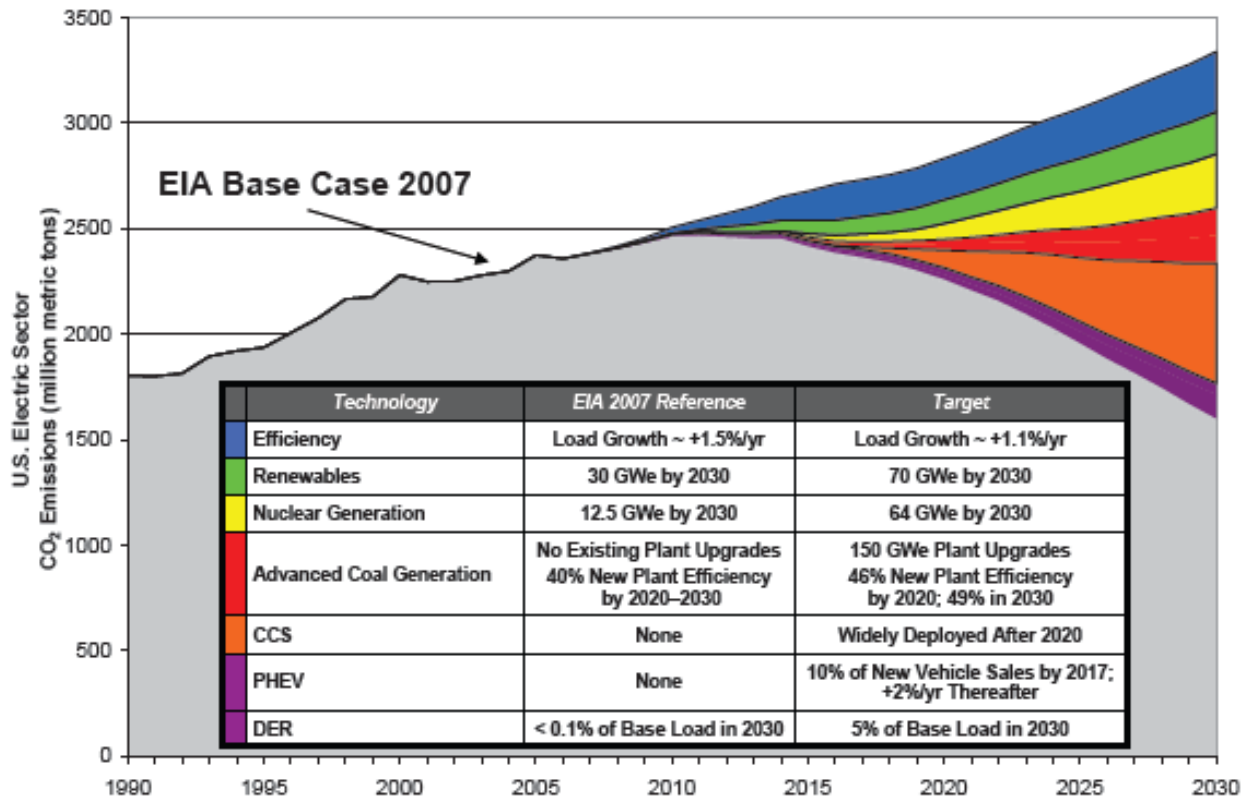
Policy Concerns

- Other climate policies being considered could increase natural gas demand, too.
- Natural gas is needed to create renewable fuels such as ethanol. (Fertilizer's content is 90 percent natural gas, and natural gas is used to process the fuel.)
- Natural gas is also used to create hydrogen and ultra-low-sulfur diesel fuel.
- Policies that call for greater production of renewables and other lower-carbon energy sources would vastly increase demand for natural gas – additional proof of why we need to expand the base of domestic natural gas supply.

Carbon Capture and Storage (CCS) Will Be Key

“Wedges” to get to lower carbon emissions

CO₂ Reductions ... Technical Potential*



* Achieving all targets is very aggressive, but potentially feasible.

Conclusion

- American chemistry is doing our part to reduce GHG emissions and improve GHG emissions intensity and energy efficiency.
- We are outperforming the world and other U.S. sectors.
- Our industry is essential to energy efficiency throughout the U.S. economy, enabling others to reduce their GHG emissions.
- The U.S. business of chemistry requires access to secure, affordable supplies of our most important raw material – natural gas.
- Congress should avoid climate policies that push utilities into greater natural gas use (fuel switching) and drive industrials, operations and jobs out of the U.S. market.