

# Washington

# 1997

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## 1997 Economic Census

*Real Estate and Rental and Leasing*

Geographic Area Series



# U S C E N S U S B U R E A U

*Helping You Make Informed Decisions*

U.S. Department of Commerce  
Economics and Statistics Administration  
U.S. CENSUS BUREAU



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# Introduction to the Economic Census

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## PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

## ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information

52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Foodservices
81	Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

## RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

## GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

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required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

## **BASIS OF REPORTING**

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

## **DOLLAR VALUES**

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

## **AVAILABILITY OF ADDITIONAL DATA**

### **Reports in Print and Electronic Media**

All results of the 1997 Economic Census are available on the Census Bureau Internet site ([www.census.gov](http://www.census.gov)) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

### **Special Tabulations**

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division 301-457-4673  
Service Sector Statistics Division 301-457-2668

## **HISTORICAL INFORMATION**

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

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## SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at [www.census.gov/econguide](http://www.census.gov/econguide). More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at [www.census.gov/econ/www/history.html](http://www.census.gov/econ/www/history.html).

## ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

A	Standard error of 100 percent or more.
D	Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
F	Exceeds 100 percent because data include establishments with payroll exceeding revenue.
N	Not available or not comparable.
Q	Revenue not collected at this level of detail for multiestablishment firms.
S	Withheld because estimates did not meet publication standards.

V	Represents less than 50 vehicles or .05 percent.
X	Not applicable.
Y	Disclosure withheld because of insufficient coverage of merchandise lines.
Z	Less than half the unit shown.
a	0 to 19 employees.
b	20 to 99 employees.
c	100 to 249 employees.
e	250 to 499 employees.
f	500 to 999 employees.
g	1,000 to 2,499 employees.
h	2,500 to 4,999 employees.
i	5,000 to 9,999 employees.
j	10,000 to 24,999 employees.
k	25,000 to 49,999 employees.
l	50,000 to 99,999 employees.
m	100,000 employees or more.
p	10 to 19 percent estimated.
q	20 to 29 percent estimated.
r	Revised.
s	Sampling error exceeds 40 percent.
nec	Not elsewhere classified.
nsk	Not specified by kind.
–	Represents zero (page image/print only).
(CC)	Consolidated city.
(IC)	Independent city.



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# Real Estate and Rental and Leasing

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## SCOPE

The Real Estate and Rental and Leasing sector (sector 53) comprises establishments of firms with payroll primarily engaged in renting, leasing, or otherwise allowing the use of tangible assets (e.g. real estate and equipment), intangible assets (e.g., patents and trademarks), and establishments providing related services (e.g., establishments primarily engaged in managing real estate for others, selling, renting and/or buying real estate for others, and appraising real estate).

Excluded from this sector are real estate investment trusts (REITs) and establishments primarily engaged in renting or leasing equipment with operators. REITs are classified in North American Industry Classification System (NAICS) Subsector 525, Funds, Trusts, and Other Financial Vehicles, because they are considered investment vehicles. Establishments renting or leasing equipment with operators are classified in various subsectors of NAICS depending on the nature of the services provided (e.g., transportation, construction, agriculture). These activities are excluded from this sector because the client is paying for the expertise and knowledge of the equipment operator, in addition to the use of the equipment.

The basic tabulations for this sector do not include data for establishments which are auxiliary (primary function is providing a service, such as warehousing or bookkeeping) to establishments within the same organization. Data for auxiliaries are presented separately in another report.

## GENERAL

A list of reports that provide statistics on sector 53 follows.

**Geographic area reports.** There is a separate report for each state, the District of Columbia, and the United States. Each state report presents general statistics on number of establishments, revenue, payroll, and employment by kind of business for the state, metropolitan areas (MAs), counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas. The United States report presents data for the United States as a whole.

**Sources of revenue report.** This report presents sources of revenue data for establishments by kind of business. Data are presented for the United States.

**Establishment and firm size (including legal form of organization) report.** This report presents revenue, payroll, and employment data for the United States by revenue size, by employment size, and by legal form of organization for establishments; and by revenue size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits) for firms.

**Miscellaneous subjects report.** This report presents data for establishments for a variety of industry-specific questions. Presentation of data varies by kind of business.

## GEOGRAPHIC AREAS COVERED

The level of geographic detail varies by report. Data may be presented for:

1. The United States as a whole.
2. States and the District of Columbia.
3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget (OMB) as of June 30, 1997. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a population of at least 1,000,000 (according to the 1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.
4. Metropolitan statistical areas defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character. In New England, cities and towns rather than counties are the component geographic units.
5. Areas within the state outside metropolitan areas (MAs).
6. Counties and county equivalents defined as of January 1, 1997. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have

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one place or more that is independent of any county organization and constitute primary divisions of their states. These places are treated as counties and as places.

7. Consolidated cities defined as of January 1, 1997. Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
8. Municipalities of 2,500 inhabitants or more defined as of January 1, 1997. These are areas of significant population incorporated as cities, boroughs, villages, or towns according to the 1990 Census of Population or subsequent special census. For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.

#### **COMPARABILITY OF THE 1992 AND 1997 CENSUSES**

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented according to the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to

this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

#### **DISCLOSURE**

In accordance with Federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

#### **AVAILABILITY OF MORE FREQUENT ECONOMIC DATA**

The Census Bureau conducts the Service Annual Survey (SAS) each year. This survey, while providing more frequent observations, has more limited industry coverage and yields less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

**Table 1. Summary Statistics for the State: 1997**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>WASHINGTON</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>7 544</b>	<b>5 352 772</b>	<b>935 338</b>	<b>212 411</b>	<b>41 899</b>	<b>21.9</b>	<b>11.4</b>
531	Real estate .....	6 123	3 917 282	659 287	149 920	29 692	25.8	13.7
5311	Lessors of real estate .....	3 266	2 109 746	235 048	55 140	13 413	25.9	16.4
53111	Lessors of residential buildings & dwellings .....	1 950	917 211	109 378	23 472	7 913	33.5	21.7
531110	Lessors of residential buildings & dwellings .....	1 950	917 211	109 378	23 472	7 913	33.5	21.7
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	696	953 080	92 694	24 070	3 549	17.4	10.8
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	696	953 080	92 694	24 070	3 549	17.4	10.8
53113	Lessors of miniwarehouses & self storage units .....	287	113 115	12 599	3 082	805	21.4	12.3
531130	Lessors of miniwarehouses & self storage units .....	287	113 115	12 599	3 082	805	21.4	12.3
53119	Lessors of other real estate property .....	333	126 340	20 377	4 516	1 146	38.3	23.2
531190	Lessors of other real estate property .....	333	126 340	20 377	4 516	1 146	38.3	23.2
5312	Offices of real estate agents & brokers .....	1 525	1 259 333	189 330	41 178	6 564	24.0	8.3
53121	Offices of real estate agents & brokers .....	1 525	1 259 333	189 330	41 178	6 564	24.0	8.3
531210	Offices of real estate agents & brokers .....	1 525	1 259 333	189 330	41 178	6 564	24.0	8.3
5313	Activities related to real estate .....	1 332	548 203	234 909	53 602	9 715	29.5	16.1
53131	Real estate property managers .....	679	361 963	163 637	37 660	7 569	24.4	17.5
531311	Residential property managers .....	452	184 172	91 012	21 344	5 015	32.1	22.3
531312	Nonresidential property managers .....	227	177 791	72 625	16 316	2 554	16.4	12.6
53132	Offices of real estate appraisers .....	337	74 298	28 470	6 040	928	44.4	10.1
531320	Offices of real estate appraisers .....	337	74 298	28 470	6 040	928	44.4	10.1
53139	Other activities related to real estate .....	316	111 942	42 802	9 902	1 218	36.1	15.6
531390	Other activities related to real estate .....	316	111 942	42 802	9 902	1 218	36.1	15.6
532	Rental & leasing services .....	1 386	1 391 443	265 454	59 964	11 880	11.6	4.5
5321	Automotive equipment rental & leasing .....	183	483 887	66 745	15 081	2 893	5.8	1.6
53211	Passenger car rental & leasing .....	93	311 654	42 112	9 421	2 093	4.4	2.0
532111	Passenger car rental .....	80	295 024	40 625	9 062	2 047	2.2	2.1
532112	Passenger car leasing .....	13	16 630	1 487	359	46	43.5	.9
53212	Truck, utility trailer, & RV rental & leasing .....	90	172 233	24 633	5 660	800	8.5	1.0
532120	Truck, utility trailer, & RV rental & leasing .....	90	172 233	24 633	5 660	800	8.5	1.0
5322	Consumer goods rental .....	773	280 083	57 725	13 260	4 754	17.5	6.7
53221	Consumer electronics & appliances rental .....	25	13 735	3 110	870	123	11.1	18.3
532210	Consumer electronics & appliances rental .....	25	13 735	3 110	870	123	11.1	18.3
53222	Formal wear & costume rental .....	96	19 252	4 932	994	378	5.1	23.4
532220	Formal wear & costume rental .....	96	19 252	4 932	994	378	5.1	23.4
53223	Video tape & disk rental .....	533	142 029	26 082	6 213	3 196	22.4	5.6
532230	Video tape & disk rental .....	533	142 029	26 082	6 213	3 196	22.4	5.6
53229	Other consumer goods rental .....	119	105 067	23 601	5 183	1 057	14.1	3.6
532291	Home health equipment rental .....	25	48 260	7 095	1 810	322	17.9	.8
532292	Recreational goods rental .....	41	12 444	2 512	399	152	22.6	9.3
532299	All other consumer goods rental .....	53	44 363	13 994	2 974	583	7.5	5.1
5323	General rental centers .....	163	118 507	32 399	7 089	1 231	14.2	9.5
53231	General rental centers .....	163	118 507	32 399	7 089	1 231	14.2	9.5
532310	General rental centers .....	163	118 507	32 399	7 089	1 231	14.2	9.5
5324	Commercial & industrial machinery & equipment rental & leasing .....	267	508 966	108 585	24 534	3 002	13.3	4.9
53241	Const/trans/mining/forestry machinery & equip rental & leasing .....	106	195 596	43 469	9 402	1 107	18.6	2.6
532411	Commercial air/rail/water transportation equip rental & leasing .....	16	48 151	8 631	1 945	146	4.6	.7
532412	Construction/mining/forestry machinery & equip rental & leasing .....	90	147 445	34 838	7 457	961	23.1	3.2
53242	Office machinery & equipment rental & leasing .....	40	126 399	17 046	3 993	417	14.1	8.4
532420	Office machinery & equipment rental & leasing .....	40	126 399	17 046	3 993	417	14.1	8.4
5324201	Office machinery rental & leasing .....	21	23 234	7 599	1 569	199	48.8	20.5
5324209	Computer rental & leasing .....	19	103 165	9 447	2 424	218	6.3	5.7
53249	Oth commercial/industrial machinery & equipment rental & leasing .....	121	186 971	48 070	11 139	1 478	7.1	4.9
532490	Oth commercial/industrial machinery & equipment rental & leasing .....	121	186 971	48 070	11 139	1 478	7.1	4.9
533	Lessors of intangible assets, except copyrighted works .....	35	44 047	10 597	2 527	327	5.5	22.9
5331	Lessors of intangible assets, except copyrighted works .....	35	44 047	10 597	2 527	327	5.5	22.9
53311	Lessors of intangible assets, except copyrighted works .....	35	44 047	10 597	2 527	327	5.5	22.9
533110	Lessors of intangible assets, except copyrighted works .....	35	44 047	10 597	2 527	327	5.5	22.9

<sup>1</sup>Includes revenue information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes revenue information which was imputed based on historic data, administrative records data, or on industry averages.

**Table 2. Summary Statistics for Metropolitan Areas: 1997**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BELLINGHAM, WA MSA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b>	<b>220</b>	<b>91 833</b>	<b>12 331</b>	<b>2 838</b>	<b>877</b>	<b>33.4</b>	<b>18.0</b>
531	Real estate	171	70 793	8 123	1 888	557	38.1	21.0
5311	Lessors of real estate	100	38 463	4 107	953	363	32.2	24.5
53111	Lessors of residential buildings & dwellings	51	19 212	1 954	434	214	32.0	21.1
531110	Lessors of residential buildings & dwellings	51	19 212	1 954	434	214	32.0	21.1
53112	Lessors of nonresidential buildings (except miniwarehouses)	22	9 481	1 355	370	93	21.8	20.7
531120	Lessors of nonresidential buildings (except miniwarehouses)	22	9 481	1 355	370	93	21.8	20.7
53113	Lessors of miniwarehouses & self storage units	14	5 413	378	101	38	52.3	19.2
531130	Lessors of miniwarehouses & self storage units	14	5 413	378	101	38	52.3	19.2
53119	Lessors of other real estate property	13	4 357	420	48	18	30.9	54.5
531190	Lessors of other real estate property	13	4 357	420	48	18	30.9	54.5
5312	Offices of real estate agents & brokers	50	27 275	2 329	539	115	48.3	15.6
53121	Offices of real estate agents & brokers	50	27 275	2 329	539	115	48.3	15.6
531210	Offices of real estate agents & brokers	50	27 275	2 329	539	115	48.3	15.6
5313	Activities related to real estate	21	5 055	1 687	396	79	27.0	23.2
53131	Real estate property managers	12	2 723	1 263	312	61	13.7	34.1
532	Rental & leasing services	49	21 040	4 208	950	320	17.7	7.9
5322	Consumer goods rental	31	6 998	1 416	335	178	21.7	1.6
53223	Video tape & disk rental	24	4 996	1 097	261	157	28.8	1.3
532230	Video tape & disk rental	24	4 996	1 097	261	157	28.8	1.3
<b>PORTLAND-SALEM, OR-WA CMSA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b>	<b>3 007</b>	<b>2 175 155</b>	<b>402 094</b>	<b>92 047</b>	<b>17 856</b>	<b>20.3</b>	<b>11.7</b>
531	Real estate	2 431	1 479 846	264 042	61 505	12 475	27.5	15.9
5311	Lessors of real estate	1 202	741 629	82 975	19 189	5 123	30.6	20.5
53111	Lessors of residential buildings & dwellings	713	353 970	41 966	9 826	3 481	24.5	23.1
531110	Lessors of residential buildings & dwellings	713	353 970	41 966	9 826	3 481	24.5	23.1
53112	Lessors of nonresidential buildings (except miniwarehouses)	256	301 331	32 348	7 377	1 029	37.7	18.3
531120	Lessors of nonresidential buildings (except miniwarehouses)	256	301 331	32 348	7 377	1 029	37.7	18.3
53113	Lessors of miniwarehouses & self storage units	91	29 360	2 946	713	172	9.7	1.8
531130	Lessors of miniwarehouses & self storage units	91	29 360	2 946	713	172	9.7	1.8
53119	Lessors of other real estate property	142	56 968	5 715	1 273	441	41.6	25.8
531190	Lessors of other real estate property	142	56 968	5 715	1 273	441	41.6	25.8
5312	Offices of real estate agents & brokers	674	488 081	76 100	17 892	2 421	21.8	9.5
53121	Offices of real estate agents & brokers	674	488 081	76 100	17 892	2 421	21.8	9.5
531210	Offices of real estate agents & brokers	674	488 081	76 100	17 892	2 421	21.8	9.5
5313	Activities related to real estate	555	250 136	104 967	24 424	4 931	29.5	14.5
53131	Real estate property managers	300	161 317	73 492	17 478	3 814	24.4	17.9
531311	Residential property managers	225	131 223	59 582	13 929	3 301	26.2	16.3
531312	Nonresidential property managers	75	30 094	13 910	3 549	513	16.7	24.4
53132	Offices of real estate appraisers	177	43 480	17 201	3 711	493	46.0	8.2
531320	Offices of real estate appraisers	177	43 480	17 201	3 711	493	46.0	8.2
53139	Other activities related to real estate	78	45 339	14 274	3 235	624	31.7	8.7
531390	Other activities related to real estate	78	45 339	14 274	3 235	624	31.7	8.7
532	Rental & leasing services	557	D	D	D	i	D	D
5321	Automotive equipment rental & leasing	87	D	D	D	g	D	D
53211	Passenger car rental & leasing	36	D	D	D	f	D	D
532111	Passenger car rental	28	D	D	D	f	D	D
53212	Truck, utility trailer, & RV rental & leasing	51	D	D	D	e	D	D
532120	Truck, utility trailer, & RV rental & leasing	51	D	D	D	e	D	D
5322	Consumer goods rental	321	126 345	26 171	5 980	2 107	13.9	7.5
53221	Consumer electronics & appliances rental	11	D	D	D	b	D	D
532210	Consumer electronics & appliances rental	11	D	D	D	b	D	D
53222	Formal wear & costume rental	37	D	D	D	c	D	D
532220	Formal wear & costume rental	37	D	D	D	c	D	D
53223	Video tape & disk rental	218	71 038	11 592	2 728	1 368	14.9	9.5
532230	Video tape & disk rental	218	71 038	11 592	2 728	1 368	14.9	9.5
53229	Other consumer goods rental	55	D	D	D	e	D	D
532292	Recreational goods rental	14	D	D	D	b	D	D
532299	All other consumer goods rental	36	31 447	8 377	1 824	366	6.0	1.6
5323	General rental centers	51	D	D	D	e	D	D
53231	General rental centers	51	D	D	D	e	D	D
532310	General rental centers	51	D	D	D	e	D	D
5324	Commercial & industrial machinery & equipment rental & leasing	98	D	D	D	g	D	D
53241	Const/trans/mining/forestry machinery & equip rental & leasing	33	D	D	D	f	D	D
532412	Construction/mining/forestry machinery & equip rental & leasing	27	D	D	D	f	D	D
53242	Office machinery & equipment rental & leasing	11	D	D	D	b	D	D
532420	Office machinery & equipment rental & leasing	11	D	D	D	b	D	D
53249	Oth commercial/industrial machinery & equipment rental & leasing	54	D	D	D	f	D	D
532490	Oth commercial/industrial machinery & equipment rental & leasing	54	D	D	D	f	D	D
533	Lessors of intangible assets, except copyrighted works	19	D	D	D	c	D	D
5331	Lessors of intangible assets, except copyrighted works	19	D	D	D	c	D	D
53311	Lessors of intangible assets, except copyrighted works	19	D	D	D	c	D	D
533110	Lessors of intangible assets, except copyrighted works	19	D	D	D	c	D	D

See footnotes at end of table.

**Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>PORTLAND–SALEM, OR—WA CMSA—Con.</b>								
<b>Portland–Vancouver, OR—WA PMSA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>2 573</b>	<b>1 966 108</b>	<b>363 908</b>	<b>83 285</b>	<b>15 963</b>	<b>19.1</b>	<b>11.6</b>
531	Real estate .....	2 067	1 337 422	242 796	56 745	11 137	26.0	15.6
5311	Lessors of real estate .....	1 016	669 313	75 799	17 543	4 532	29.1	19.7
53111	Lessors of residential buildings & dwellings .....	603	312 730	37 982	8 935	3 083	21.1	23.0
531110	Lessors of residential buildings & dwellings .....	603	312 730	37 982	8 935	3 083	21.1	23.0
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	228	288 659	30 842	6 988	949	38.5	16.2
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	228	288 659	30 842	6 988	949	38.5	16.2
53113	Lessors of miniwarehouses & self storage units .....	76	25 612	2 431	599	143	9.1	1.6
531130	Lessors of miniwarehouses & self storage units .....	76	25 612	2 431	599	143	9.1	1.6
53119	Lessors of other real estate property .....	109	42 312	4 544	1 021	357	35.5	29.9
531190	Lessors of other real estate property .....	109	42 312	4 544	1 021	357	35.5	29.9
5312	Offices of real estate agents & brokers .....	577	441 375	70 781	16 817	2 148	20.1	10.0
53121	Offices of real estate agents & brokers .....	577	441 375	70 781	16 817	2 148	20.1	10.0
531210	Offices of real estate agents & brokers .....	577	441 375	70 781	16 817	2 148	20.1	10.0
5313	Activities related to real estate .....	474	226 734	96 216	22 385	4 457	28.1	14.7
53131	Real estate property managers .....	261	148 043	69 016	16 353	3 502	23.0	17.8
531311	Residential property managers .....	194	118 858	55 772	13 006	3 046	24.7	16.2
531312	Nonresidential property managers .....	67	29 185	13 244	3 347	456	16.4	24.3
53132	Offices of real estate appraisers .....	146	36 707	14 021	3 094	391	45.0	9.1
531320	Offices of real estate appraisers .....	146	36 707	14 021	3 094	391	45.0	9.1
53139	Other activities related to real estate .....	67	41 984	13 179	2 938	564	31.2	8.6
531390	Other activities related to real estate .....	67	41 984	13 179	2 938	564	31.2	8.6
532	Rental & leasing services .....	490	602 972	112 937	24 730	4 635	4.5	3.1
5321	Automotive equipment rental & leasing .....	79	204 374	28 335	6 954	1 267	.9	.5
53211	Passenger car rental & leasing .....	33	143 021	20 786	5 192	984	.9	.2
532111	Passenger car rental .....	27	D	D	D	f	D	D
53212	Truck, utility trailer, & RV rental & leasing .....	46	61 353	7 549	1 762	283	1.0	1.1
532120	Truck, utility trailer, & RV rental & leasing .....	46	61 353	7 549	1 762	283	1.0	1.1
5322	Consumer goods rental .....	278	110 755	23 641	5 437	1 891	14.0	8.0
53222	Formal wear & costume rental .....	34	7 683	2 093	424	224	9.8	9.8
532220	Formal wear & costume rental .....	34	7 683	2 093	424	224	9.8	9.8
53223	Video tape & disk rental .....	191	61 516	10 173	2 407	1 213	14.9	10.2
532230	Video tape & disk rental .....	191	61 516	10 173	2 407	1 213	14.9	10.2
53229	Other consumer goods rental .....	44	38 013	10 211	2 362	408	12.9	1.3
532292	Recreational goods rental .....	12	3 842	385	67	26	82.6	.8
532299	All other consumer goods rental .....	29	D	D	D	e	D	D
5323	General rental centers .....	46	34 066	9 241	1 967	385	14.7	17.9
53231	General rental centers .....	46	34 066	9 241	1 967	385	14.7	17.9
532310	General rental centers .....	46	34 066	9 241	1 967	385	14.7	17.9
5324	Commercial & industrial machinery & equipment rental & leasing .....	87	253 777	51 720	10 372	1 092	1.9	1.1
53241	Const/trans/mining/forestry machinery & equip rental & leasing .....	26	129 569	22 354	4 618	389	.8	1.8
532412	Construction/mining/forestry machinery & equip rental & leasing .....	22	D	D	D	c	D	D
53242	Office machinery & equipment rental & leasing .....	10	D	D	D	b	D	D
532420	Office machinery & equipment rental & leasing .....	10	D	D	D	b	D	D
53249	Oth commercial/industrial machinery & equipment rental & leasing .....	51	D	D	D	f	D	D
532490	Oth commercial/industrial machinery & equipment rental & leasing .....	51	D	D	D	f	D	D
533	Lessors of intangible assets, except copyrighted works .....	16	25 714	8 175	1 810	191	2.8	2.6
5331	Lessors of intangible assets, except copyrighted works .....	16	25 714	8 175	1 810	191	2.8	2.6
53311	Lessors of intangible assets, except copyrighted works .....	16	25 714	8 175	1 810	191	2.8	2.6
533110	Lessors of intangible assets, except copyrighted works .....	16	25 714	8 175	1 810	191	2.8	2.6
<b>Salem, OR PMSA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>434</b>	<b>209 047</b>	<b>38 186</b>	<b>8 762</b>	<b>1 893</b>	<b>32.1</b>	<b>12.8</b>
531	Real estate .....	364	142 424	21 246	4 760	1 338	42.1	18.1
5311	Lessors of real estate .....	186	72 316	7 176	1 646	591	44.9	28.1
53111	Lessors of residential buildings & dwellings .....	110	41 240	3 984	891	398	50.0	23.5
531110	Lessors of residential buildings & dwellings .....	110	41 240	3 984	891	398	50.0	23.5
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	28	12 672	1 506	389	80	21.4	67.3
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	28	12 672	1 506	389	80	21.4	67.3
53113	Lessors of miniwarehouses & self storage units .....	15	3 748	515	114	29	13.8	2.7
531130	Lessors of miniwarehouses & self storage units .....	15	3 748	515	114	29	13.8	2.7
53119	Lessors of other real estate property .....	33	14 656	1 171	252	84	59.0	13.9
531190	Lessors of other real estate property .....	33	14 656	1 171	252	84	59.0	13.9
5312	Offices of real estate agents & brokers .....	97	46 706	5 319	1 075	273	37.5	5.3
53121	Offices of real estate agents & brokers .....	97	46 706	5 319	1 075	273	37.5	5.3
531210	Offices of real estate agents & brokers .....	97	46 706	5 319	1 075	273	37.5	5.3
5313	Activities related to real estate .....	81	23 402	8 751	2 039	474	42.9	12.9
53131	Real estate property managers .....	39	13 274	4 476	1 125	312	39.8	18.6
531311	Residential property managers .....	31	12 365	3 810	923	255	40.7	17.9
53132	Offices of real estate appraisers .....	31	6 773	3 180	617	102	51.4	3.5
531320	Offices of real estate appraisers .....	31	6 773	3 180	617	102	51.4	3.5
53139	Other activities related to real estate .....	11	3 355	1 095	297	60	38.0	9.6
531390	Other activities related to real estate .....	11	3 355	1 095	297	60	38.0	9.6

See footnotes at end of table.

**Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>PORTLAND–SALEM, OR—WA CMSA—Con.</b>								
<b>Salem, OR PMSA—Con.</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing—Con.</b>							
532	Rental & leasing services .....	67	D	D	D	e	D	D
5322	Consumer goods rental .....	43	15 590	2 530	543	216	13.2	3.9
53223	Video tape & disk rental .....	27	9 522	1 419	321	155	15.1	5.0
532230	Video tape & disk rental .....	27	9 522	1 419	321	155	15.1	5.0
53229	Other consumer goods rental .....	11	D	D	D	b	D	D
5324	Commercial & industrial machinery & equipment rental & leasing .....	11	D	D	D	c	D	D
<b>RICHLAND–KENNEWICK–PASCO, WA MSA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>193</b>	<b>125 410</b>	<b>23 516</b>	<b>5 347</b>	<b>1 126</b>	<b>33.3</b>	<b>10.0</b>
531	Real estate .....	140	D	D	D	f	D	D
5311	Lessors of real estate .....	86	26 429	3 506	871	365	30.0	26.2
53111	Lessors of residential buildings & dwellings .....	50	15 249	1 932	450	158	32.5	32.9
531110	Lessors of residential buildings & dwellings .....	50	15 249	1 932	450	158	32.5	32.9
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	13	5 139	962	281	145	12.2	5.8
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	13	5 139	962	281	145	12.2	5.8
53119	Lessors of other real estate property .....	17	5 262	504	117	53	43.1	20.7
531190	Lessors of other real estate property .....	17	5 262	504	117	53	43.1	20.7
5312	Offices of real estate agents & brokers .....	26	14 668	2 380	476	110	30.8	10.0
53121	Offices of real estate agents & brokers .....	26	14 668	2 380	476	110	30.8	10.0
531210	Offices of real estate agents & brokers .....	26	14 668	2 380	476	110	30.8	10.0
5313	Activities related to real estate .....	28	D	D	D	b	D	D
53131	Real estate property managers .....	13	D	D	D	b	D	D
53132	Offices of real estate appraisers .....	12	2 137	654	117	30	61.4	9.6
531320	Offices of real estate appraisers .....	12	2 137	654	117	30	61.4	9.6
532	Rental & leasing services .....	52	78 879	16 106	3 652	578	34.2	3.2
5322	Consumer goods rental .....	29	10 748	2 309	487	206	17.1	15.0
53223	Video tape & disk rental .....	21	4 743	953	218	138	4.2	11.4
532230	Video tape & disk rental .....	21	4 743	953	218	138	4.2	11.4
<b>SEATTLE–TACOMA–BREMERTON, WA CMSA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>5 034</b>	<b>4 197 673</b>	<b>739 977</b>	<b>167 660</b>	<b>30 518</b>	<b>19.2</b>	<b>10.7</b>
531	Real estate .....	4 152	3 129 418	536 077	121 866	22 005	23.5	12.6
5311	Lessors of real estate .....	2 183	1 705 559	186 768	43 891	9 525	24.0	15.0
53111	Lessors of residential buildings & dwellings .....	1 307	697 960	83 023	17 438	5 514	32.4	20.1
531110	Lessors of residential buildings & dwellings .....	1 307	697 960	83 023	17 438	5 514	32.4	20.1
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	488	825 057	77 106	20 267	2 609	16.2	10.6
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	488	825 057	77 106	20 267	2 609	16.2	10.6
53113	Lessors of miniwarehouses & self storage units .....	202	92 420	10 407	2 532	605	16.2	10.8
531130	Lessors of miniwarehouses & self storage units .....	202	92 420	10 407	2 532	605	16.2	10.8
53119	Lessors of other real estate property .....	186	90 122	16 232	3 654	797	38.0	19.3
531190	Lessors of other real estate property .....	186	90 122	16 232	3 654	797	38.0	19.3
5312	Offices of real estate agents & brokers .....	972	971 121	154 288	33 409	4 790	20.3	7.0
53121	Offices of real estate agents & brokers .....	972	971 121	154 288	33 409	4 790	20.3	7.0
531210	Offices of real estate agents & brokers .....	972	971 121	154 288	33 409	4 790	20.3	7.0
5313	Activities related to real estate .....	997	452 738	195 021	44 566	7 690	28.2	15.5
53131	Real estate property managers .....	517	300 552	135 851	31 262	6 023	24.4	16.5
531311	Residential property managers .....	338	144 842	74 617	17 617	3 998	33.6	21.6
531312	Nonresidential property managers .....	179	155 710	61 234	13 645	2 025	15.8	11.8
53132	Offices of real estate appraisers .....	224	52 856	20 414	4 278	616	42.4	11.3
531320	Offices of real estate appraisers .....	224	52 856	20 414	4 278	616	42.4	11.3
53139	Other activities related to real estate .....	256	99 330	38 756	9 026	1 051	32.3	14.9
531390	Other activities related to real estate .....	256	99 330	38 756	9 026	1 051	32.3	14.9

See footnotes at end of table.

**Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>SEATTLE-TACOMA-BREMERTON, WA CMSA—Con.</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing—Con.</b>							
532	Rental & leasing services .....	855	D	D	D	i	D	D
5321	Automotive equipment rental & leasing .....	122	420 957	60 162	13 521	2 499	2.8	1.1
53211	Passenger car rental & leasing .....	62	D	D	D	g	D	D
532111	Passenger car rental .....	53	D	D	D	g	D	D
53212	Truck, utility trailer, & RV rental & leasing .....	60	D	D	D	f	D	D
532120	Truck, utility trailer, & RV rental & leasing .....	60	D	D	D	f	D	D
5322	Consumer goods rental .....	449	169 552	36 007	8 391	2 824	13.8	7.6
53221	Consumer electronics & appliances rental .....	15	D	D	D	b	D	D
532210	Consumer electronics & appliances rental .....	15	D	D	D	b	D	D
53222	Formal wear & costume rental .....	78	D	D	D	e	D	D
532220	Formal wear & costume rental .....	78	D	D	D	e	D	D
53223	Video tape & disk rental .....	298	86 823	15 829	3 832	1 850	22.6	5.5
532230	Video tape & disk rental .....	298	86 823	15 829	3 832	1 850	22.6	5.5
53229	Other consumer goods rental .....	58	57 667	13 906	3 044	574	4.3	2.9
532291	Home health equipment rental .....	12	D	D	D	c	D	D
532292	Recreational goods rental .....	14	D	D	D	b	D	D
532299	All other consumer goods rental .....	32	D	D	D	e	D	D
5323	General rental centers .....	101	D	D	D	f	D	D
53231	General rental centers .....	101	D	D	D	f	D	D
532310	General rental centers .....	101	D	D	D	f	D	D
5324	Commercial & industrial machinery & equipment rental & leasing .....	183	D	D	D	g	D	D
53241	Const/trans/mining/forestry machinery & equip rental & leasing .....	69	D	D	D	f	D	D
532412	Construction/mining/forestry machinery & equip rental & leasing .....	61	D	D	D	f	D	D
53242	Office machinery & equipment rental & leasing .....	34	D	D	D	e	D	D
532420	Office machinery & equipment rental & leasing .....	34	D	D	D	e	D	D
5324201	Office machinery rental & leasing .....	18	D	D	D	c	D	D
5324209	Computer rental & leasing .....	16	D	D	D	c	D	D
53249	Oth commercial/industrial machinery & equipment rental & leasing .....	80	117 685	32 445	7 632	1 006	9.5	7.4
532490	Oth commercial/industrial machinery & equipment rental & leasing .....	80	117 685	32 445	7 632	1 006	9.5	7.4
533	Lessors of intangible assets, except copyrighted works .....	27	D	D	D	e	D	D
5331	Lessors of intangible assets, except copyrighted works .....	27	D	D	D	e	D	D
53311	Lessors of intangible assets, except copyrighted works .....	27	D	D	D	e	D	D
533110	Lessors of intangible assets, except copyrighted works .....	27	D	D	D	e	D	D
<b>Bremerton, WA PMSA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>240</b>	<b>103 375</b>	<b>16 299</b>	<b>3 753</b>	<b>1 053</b>	<b>29.7</b>	<b>27.7</b>
531	Real estate .....	204	87 182	11 747	2 644	735	33.2	27.6
5311	Lessors of real estate .....	104	40 172	4 097	899	349	28.7	45.0
53111	Lessors of residential buildings & dwellings .....	46	17 188	1 843	433	169	36.3	40.5
531110	Lessors of residential buildings & dwellings .....	46	17 188	1 843	433	169	36.3	40.5
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	24	14 018	1 403	270	90	15.5	66.3
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	24	14 018	1 403	270	90	15.5	66.3
53113	Lessors of miniwarehouses & self storage units .....	25	6 848	588	146	63	33.8	21.8
531130	Lessors of miniwarehouses & self storage units .....	25	6 848	588	146	63	33.8	21.8
5312	Offices of real estate agents & brokers .....	51	32 487	3 256	732	167	32.1	2.6
53121	Offices of real estate agents & brokers .....	51	32 487	3 256	732	167	32.1	2.6
531210	Offices of real estate agents & brokers .....	51	32 487	3 256	732	167	32.1	2.6
5313	Activities related to real estate .....	49	14 523	4 394	1 013	219	47.7	35.3
53131	Real estate property managers .....	24	7 835	2 923	691	163	53.6	37.0
531311	Residential property managers .....	15	4 054	997	231	64	63.6	18.1
53132	Offices of real estate appraisers .....	15	2 644	754	162	32	36.8	17.8
531320	Offices of real estate appraisers .....	15	2 644	754	162	32	36.8	17.8
53139	Other activities related to real estate .....	10	4 044	717	160	24	43.6	43.4
531390	Other activities related to real estate .....	10	4 044	717	160	24	43.6	43.4
532	Rental & leasing services .....	36	16 193	4 552	1 109	318	11.3	28.6
5322	Consumer goods rental .....	21	7 539	1 883	426	189	4.8	14.0
53223	Video tape & disk rental .....	13	5 712	1 160	282	124	4.5	3.0
532230	Video tape & disk rental .....	13	5 712	1 160	282	124	4.5	3.0
5324	Commercial & industrial machinery & equipment rental & leasing .....	10	5 910	1 936	494	93	24.9	51.9

See footnotes at end of table.



**Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>SEATTLE-TACOMA-BREMERTON, WA CMSA—Con.</b>								
<b>Olympia, WA PMSA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>218</b>	<b>89 735</b>	<b>13 482</b>	<b>3 184</b>	<b>884</b>	<b>33.5</b>	<b>15.4</b>
531	Real estate .....	180	71 545	9 707	2 257	669	40.3	16.4
5311	Lessors of real estate .....	104	38 176	5 069	1 120	428	33.3	20.0
53111	Lessors of residential buildings & dwellings .....	54	23 842	3 577	782	286	29.4	11.4
531110	Lessors of residential buildings & dwellings .....	54	23 842	3 577	782	286	29.4	11.4
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	20	6 978	579	142	62	57.1	19.5
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	20	6 978	579	142	62	57.1	19.5
53113	Lessors of miniwarehouses & self storage units .....	15	2 878	390	90	39	39.4	24.8
531130	Lessors of miniwarehouses & self storage units .....	15	2 878	390	90	39	39.4	24.8
53119	Lessors of other real estate property .....	15	4 478	523	106	41	13.0	63.7
531190	Lessors of other real estate property .....	15	4 478	523	106	41	13.0	63.7
5312	Offices of real estate agents & brokers .....	40	25 847	1 984	449	105	44.2	12.1
53121	Offices of real estate agents & brokers .....	40	25 847	1 984	449	105	44.2	12.1
531210	Offices of real estate agents & brokers .....	40	25 847	1 984	449	105	44.2	12.1
5313	Activities related to real estate .....	36	7 522	2 654	688	136	62.3	13.1
53131	Real estate property managers .....	19	4 472	1 821	497	93	54.5	16.7
531311	Residential property managers .....	12	2 187	817	192	58	56.5	33.8
53132	Offices of real estate appraisers .....	10	1 512	520	118	20	71.3	—
531320	Offices of real estate appraisers .....	10	1 512	520	118	20	71.3	—
532	Rental & leasing services .....	38	18 190	3 775	927	215	6.5	11.2
5322	Consumer goods rental .....	25	8 098	1 233	265	115	14.6	15.1
53223	Video tape & disk rental .....	14	5 038	651	156	79	15.6	14.5
532230	Video tape & disk rental .....	14	5 038	651	156	79	15.6	14.5
<b>Seattle-Bellevue-Everett, WA PMSA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>3 869</b>	<b>3 608 806</b>	<b>628 965</b>	<b>143 682</b>	<b>24 174</b>	<b>17.8</b>	<b>9.5</b>
531	Real estate .....	3 203	2 660 398	453 039	104 609	17 230	21.8	11.3
5311	Lessors of real estate .....	1 653	1 444 987	145 357	36 110	7 021	22.9	13.0
53111	Lessors of residential buildings & dwellings .....	1 004	538 227	52 886	12 216	3 723	33.3	19.5
531110	Lessors of residential buildings & dwellings .....	1 004	538 227	52 886	12 216	3 723	33.3	19.5
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	389	761 657	69 493	18 520	2 230	14.9	8.5
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	389	761 657	69 493	18 520	2 230	14.9	8.5
53113	Lessors of miniwarehouses & self storage units .....	128	71 923	8 161	2 009	412	12.8	8.9
531130	Lessors of miniwarehouses & self storage units .....	128	71 923	8 161	2 009	412	12.8	8.9
53119	Lessors of other real estate property .....	132	73 180	14 817	3 365	656	40.4	16.3
531190	Lessors of other real estate property .....	132	73 180	14 817	3 365	656	40.4	16.3
5312	Offices of real estate agents & brokers .....	748	826 967	138 834	30 001	4 046	18.1	6.9
53121	Offices of real estate agents & brokers .....	748	826 967	138 834	30 001	4 046	18.1	6.9
531210	Offices of real estate agents & brokers .....	748	826 967	138 834	30 001	4 046	18.1	6.9
5313	Activities related to real estate .....	802	388 444	168 848	38 498	6 163	25.6	14.6
53131	Real estate property managers .....	414	258 126	116 300	26 616	4 728	22.2	15.1
531311	Residential property managers .....	263	117 972	60 937	14 335	2 945	33.6	22.7
531312	Nonresidential property managers .....	151	140 154	55 363	12 281	1 783	12.6	8.7
53132	Offices of real estate appraisers .....	171	43 022	16 954	3 574	507	40.9	12.4
531320	Offices of real estate appraisers .....	171	43 022	16 954	3 574	507	40.9	12.4
53139	Other activities related to real estate .....	217	87 296	35 594	8 308	928	27.9	14.1
531390	Other activities related to real estate .....	217	87 296	35 594	8 308	928	27.9	14.1
532	Rental & leasing services .....	641	919 206	170 827	37 699	6 695	6.6	3.5
5321	Automotive equipment rental & leasing .....	95	403 218	56 744	12 752	2 358	2.8	1.0
53211	Passenger car rental & leasing .....	51	278 369	36 635	8 200	1 774	2.7	1.4
532111	Passenger car rental .....	43	264 210	35 415	7 894	1 740	.3	1.5
53212	Truck, utility trailer, & RV rental & leasing .....	44	124 849	20 109	4 552	584	3.3	—
532120	Truck, utility trailer, & RV rental & leasing .....	44	124 849	20 109	4 552	584	3.3	—
5322	Consumer goods rental .....	324	119 918	25 655	5 834	1 954	16.3	6.9
53221	Consumer electronics & appliances rental .....	12	3 958	947	271	45	4.1	49.3
532210	Consumer electronics & appliances rental .....	12	3 958	947	271	45	4.1	49.3
53222	Formal wear & costume rental .....	52	10 971	2 802	606	194	3.0	29.5
532220	Formal wear & costume rental .....	52	10 971	2 802	606	194	3.0	29.5
53223	Video tape & disk rental .....	218	61 527	11 548	2 776	1 304	27.4	5.0
532230	Video tape & disk rental .....	218	61 527	11 548	2 776	1 304	27.4	5.0
53229	Other consumer goods rental .....	42	43 462	10 358	2 181	411	5.0	—
532292	Recreational goods rental .....	13	D	D	D	b	D	D
532299	All other consumer goods rental .....	20	D	D	D	e	D	D
5323	General rental centers .....	74	57 944	16 758	3 290	609	11.5	9.9
53231	General rental centers .....	74	57 944	16 758	3 290	609	11.5	9.9
532310	General rental centers .....	74	57 944	16 758	3 290	609	11.5	9.9

See footnotes at end of table.

**Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>SEATTLE-TACOMA-BREMERTON, WA CMSA—Con.</b>							
	<b>Seattle-Bellevue-Everett, WA PMSA—Con.</b>							
<b>53</b>	<b>Real estate &amp; rental &amp; leasing—Con.</b>							
532	Rental & leasing services—Con.							
5324	Commercial & industrial machinery & equipment rental & leasing .....	148	338 126	71 670	15 823	1 774	6.9	4.2
53241	Const/trans/mining/forestry machinery & equip rental & leasing .....	51	117 259	27 629	5 510	623	3.3	2.2
532412	Construction/mining/forestry machinery & equip rental & leasing .....	44	74 140	20 299	3 946	517	4.8	3.4
53242	Office machinery & equipment rental & leasing .....	27	113 981	13 855	3 183	227	9.0	5.1
532420	Office machinery & equipment rental & leasing .....	27	113 981	13 855	3 183	227	9.0	5.1
5324201	Office machinery rental & leasing .....	12	D	D	D	c	D	D
5324209	Computer rental & leasing .....	15	D	D	D	c	D	D
53249	Oth commercial/industrial machinery & equipment rental & leasing .....	70	106 886	30 186	7 130	924	8.8	5.4
532490	Oth commercial/industrial machinery & equipment rental & leasing .....	70	106 886	30 186	7 130	924	8.8	5.4
533	Lessors of intangible assets, except copyrighted works .....	25	29 202	5 099	1 374	249	6.1	33.6
5331	Lessors of intangible assets, except copyrighted works .....	25	29 202	5 099	1 374	249	6.1	33.6
53311	Lessors of intangible assets, except copyrighted works .....	25	29 202	5 099	1 374	249	6.1	33.6
533110	Lessors of intangible assets, except copyrighted works .....	25	29 202	5 099	1 374	249	6.1	33.6
	<b>Tacoma, WA PMSA</b>							
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>707</b>	<b>395 757</b>	<b>81 231</b>	<b>17 041</b>	<b>4 407</b>	<b>25.8</b>	<b>16.4</b>
531	Real estate .....	565	310 293	61 584	12 356	3 371	31.1	18.5
5311	Lessors of real estate .....	322	182 224	32 245	5 762	1 727	29.4	23.3
53111	Lessors of residential buildings & dwellings .....	203	118 703	24 717	4 007	1 336	28.1	22.0
531110	Lessors of residential buildings & dwellings .....	203	118 703	24 717	4 007	1 336	28.1	22.0
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	55	42 404	5 631	1 335	227	33.7	29.8
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	55	42 404	5 631	1 335	227	33.7	29.8
53113	Lessors of miniwarehouses & self storage units .....	34	10 771	1 268	287	91	21.5	13.0
531130	Lessors of miniwarehouses & self storage units .....	34	10 771	1 268	287	91	21.5	13.0
53119	Lessors of other real estate property .....	30	10 346	629	133	73	35.1	21.6
531190	Lessors of other real estate property .....	30	10 346	629	133	73	35.1	21.6
5312	Offices of real estate agents & brokers .....	133	85 820	10 214	2 227	472	30.2	8.7
53121	Offices of real estate agents & brokers .....	133	85 820	10 214	2 227	472	30.2	8.7
531210	Offices of real estate agents & brokers .....	133	85 820	10 214	2 227	472	30.2	8.7
5313	Activities related to real estate .....	110	42 249	19 125	4 367	1 172	39.9	17.7
53131	Real estate property managers .....	60	30 119	14 807	3 458	1 039	30.8	22.8
531311	Residential property managers .....	48	20 629	11 866	2 859	931	25.3	14.5
531312	Nonresidential property managers .....	12	9 490	2 941	599	108	42.9	40.9
53132	Offices of real estate appraisers .....	28	5 678	2 186	424	57	48.4	3.3
531320	Offices of real estate appraisers .....	28	5 678	2 186	424	57	48.4	3.3
53139	Other activities related to real estate .....	22	6 452	2 132	485	76	74.8	6.5
531390	Other activities related to real estate .....	22	6 452	2 132	485	76	74.8	6.5
532	Rental & leasing services .....	140	D	D	D	g	D	D
5321	Automotive equipment rental & leasing .....	20	14 733	2 908	631	110	1.5	2.0
53212	Truck, utility trailer, & RV rental & leasing .....	13	9 839	1 649	378	68	—	2.6
532120	Truck, utility trailer, & RV rental & leasing .....	13	9 839	1 649	378	68	—	2.6
5322	Consumer goods rental .....	79	33 997	7 236	1 866	566	6.9	6.9
53222	Formal wear & costume rental .....	16	3 112	760	134	60	14.5	22.5
532220	Formal wear & costume rental .....	16	3 112	760	134	60	14.5	22.5
53223	Video tape & disk rental .....	53	14 546	2 470	618	343	11.9	5.6
532230	Video tape & disk rental .....	53	14 546	2 470	618	343	11.9	5.6
5323	General rental centers .....	19	11 393	3 283	719	131	2.4	4.2
53231	General rental centers .....	19	11 393	3 283	719	131	2.4	4.2
532310	General rental centers .....	19	11 393	3 283	719	131	2.4	4.2
5324	Commercial & industrial machinery & equipment rental & leasing .....	22	D	D	D	c	D	D
53241	Const/trans/mining/forestry machinery & equip rental & leasing .....	10	13 586	3 404	872	124	19.2	2.9

See footnotes at end of table.

**Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>SPOKANE, WA MSA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>503</b>	<b>289 063</b>	<b>47 353</b>	<b>11 334</b>	<b>2 674</b>	<b>27.5</b>	<b>9.7</b>
531	Real estate .....	395	200 003	31 560	7 577	1 937	31.0	12.4
5311	Lessors of real estate .....	214	115 517	11 780	2 849	878	29.3	14.2
53111	Lessors of residential buildings & dwellings .....	133	53 715	6 331	1 437	525	48.7	20.9
531110	Lessors of residential buildings & dwellings .....	133	53 715	6 331	1 437	525	48.7	20.9
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	47	55 229	4 620	1 223	280	9.5	5.9
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	47	55 229	4 620	1 223	280	9.5	5.9
53113	Lessors of miniwarehouses & self storage units .....	16	4 622	533	138	49	37.1	28.5
531130	Lessors of miniwarehouses & self storage units .....	16	4 622	533	138	49	37.1	28.5
53119	Lessors of other real estate property .....	18	1 951	296	51	24	36.7	32.9
531190	Lessors of other real estate property .....	18	1 951	296	51	24	36.7	32.9
5312	Offices of real estate agents & brokers .....	102	62 335	8 519	1 862	438	32.2	11.1
53121	Offices of real estate agents & brokers .....	102	62 335	8 519	1 862	438	32.2	11.1
531210	Offices of real estate agents & brokers .....	102	62 335	8 519	1 862	438	32.2	11.1
5313	Activities related to real estate .....	79	22 151	11 261	2 866	621	36.9	6.8
53131	Real estate property managers .....	44	14 208	8 058	2 157	496	21.1	10.1
531311	Residential property managers .....	34	10 288	5 421	1 352	396	19.7	13.0
531312	Nonresidential property managers .....	10	3 920	2 637	805	100	24.5	2.4
53132	Offices of real estate appraisers .....	20	4 671	2 006	433	70	44.5	—
531320	Offices of real estate appraisers .....	20	4 671	2 006	433	70	44.5	—
53139	Other activities related to real estate .....	15	3 272	1 197	276	55	94.7	2.0
531390	Other activities related to real estate .....	15	3 272	1 197	276	55	94.7	2.0
532	Rental & leasing services .....	105	87 843	15 363	3 661	725	19.8	3.2
5321	Automotive equipment rental & leasing .....	16	29 215	3 008	691	148	17.5	4.7
5322	Consumer goods rental .....	53	21 316	4 397	987	302	18.6	1.5
53223	Video tape & disk rental .....	31	8 758	1 621	371	174	8.8	.9
532230	Video tape & disk rental .....	31	8 758	1 621	371	174	8.8	.9
53229	Other consumer goods rental .....	10	8 413	1 863	437	74	27.8	3.0
5323	General rental centers .....	12	5 008	1 116	299	54	17.7	16.4
53231	General rental centers .....	12	5 008	1 116	299	54	17.7	16.4
532310	General rental centers .....	12	5 008	1 116	299	54	17.7	16.4
5324	Commercial & industrial machinery & equipment rental & leasing .....	24	32 304	6 842	1 684	221	23.0	1.0
53241	Const/trans/mining/forestry machinery & equip rental & leasing .....	10	16 046	3 460	828	95	19.6	—
53249	Oth commercial/industrial machinery & equipment rental & leasing .....	12	D	D	D	b	D	D
532490	Oth commercial/industrial machinery & equipment rental & leasing .....	12	D	D	D	b	D	D
<b>YAKIMA, WA MSA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>212</b>	<b>99 917</b>	<b>16 955</b>	<b>3 559</b>	<b>1 018</b>	<b>35.9</b>	<b>12.2</b>
531	Real estate .....	153	54 572	10 183	2 064	581	30.8	19.8
5311	Lessors of real estate .....	99	32 484	3 755	877	318	29.7	20.9
53111	Lessors of residential buildings & dwellings .....	61	15 672	1 823	432	195	40.2	20.9
531110	Lessors of residential buildings & dwellings .....	61	15 672	1 823	432	195	40.2	20.9
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	13	11 283	1 428	333	84	11.7	10.4
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	13	11 283	1 428	333	84	11.7	10.4
53119	Lessors of other real estate property .....	20	4 283	417	90	28	26.4	53.0
531190	Lessors of other real estate property .....	20	4 283	417	90	28	26.4	53.0
5312	Offices of real estate agents & brokers .....	28	13 357	2 715	615	83	41.8	10.3
53121	Offices of real estate agents & brokers .....	28	13 357	2 715	615	83	41.8	10.3
531210	Offices of real estate agents & brokers .....	28	13 357	2 715	615	83	41.8	10.3
5313	Activities related to real estate .....	26	8 731	3 713	572	180	17.8	30.0
53131	Real estate property managers .....	10	5 293	2 387	277	120	7.4	22.4
53132	Offices of real estate appraisers .....	10	1 472	626	139	37	58.0	23.3
531320	Offices of real estate appraisers .....	10	1 472	626	139	37	58.0	23.3
532	Rental & leasing services .....	59	45 345	6 772	1 495	437	42.1	3.0
5322	Consumer goods rental .....	36	14 917	3 308	759	286	43.8	9.0
53223	Video tape & disk rental .....	26	6 418	1 325	329	165	21.2	2.7
532230	Video tape & disk rental .....	26	6 418	1 325	329	165	21.2	2.7

See footnotes at end of table.

**Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>AREA OUTSIDE WASHINGTON METROPOLITAN AREAS</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>1 038</b>	<b>339 090</b>	<b>55 433</b>	<b>12 582</b>	<b>3 776</b>	<b>38.0</b>	<b>19.4</b>
531	Real estate .....	832	D	D	D	h	D	D
5311	Lessors of real estate .....	443	122 558	15 554	3 535	1 358	38.8	26.5
53111	Lessors of residential buildings & dwellings .....	268	78 795	10 126	2 280	954	38.7	28.4
531110	Lessors of residential buildings & dwellings .....	268	78 795	10 126	2 280	954	38.7	28.4
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	78	24 176	3 349	775	208	38.5	22.1
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	78	24 176	3 349	775	208	38.5	22.1
53113	Lessors of miniwarehouses & self storage units .....	33	5 766	807	205	74	48.2	13.8
531130	Lessors of miniwarehouses & self storage units .....	33	5 766	807	205	74	48.2	13.8
53119	Lessors of other real estate property .....	64	13 821	1 272	275	122	35.9	29.2
531190	Lessors of other real estate property .....	64	13 821	1 272	275	122	35.9	29.2
5312	Offices of real estate agents & brokers .....	270	98 853	11 615	2 555	715	49.3	18.9
53121	Offices of real estate agents & brokers .....	270	98 853	11 615	2 555	715	49.3	18.9
531210	Offices of real estate agents & brokers .....	270	98 853	11 615	2 555	715	49.3	18.9
5313	Activities related to real estate .....	119	D	D	D	f	D	D
53131	Real estate property managers .....	51	D	D	D	e	D	D
531311	Residential property managers .....	33	D	D	D	c	D	D
531312	Nonresidential property managers .....	18	D	D	D	c	D	D
53132	Offices of real estate appraisers .....	45	7 190	2 552	570	109	62.0	9.6
531320	Offices of real estate appraisers .....	45	7 190	2 552	570	109	62.0	9.6
53139	Other activities related to real estate .....	23	D	D	D	b	D	D
531390	Other activities related to real estate .....	23	D	D	D	b	D	D
532	Rental & leasing services .....	205	D	D	D	g	D	D
5321	Automotive equipment rental & leasing .....	17	D	D	D	b	D	D
53211	Passenger car rental & leasing .....	11	D	D	D	b	D	D
532111	Passenger car rental .....	10	3 939	687	158	62	-	-
5322	Consumer goods rental .....	137	36 901	6 265	1 299	650	26.4	5.4
53223	Video tape & disk rental .....	101	20 505	3 697	834	519	32.2	8.9
532230	Video tape & disk rental .....	101	20 505	3 697	834	519	32.2	8.9
53229	Other consumer goods rental .....	31	D	D	D	c	D	D
532292	Recreational goods rental .....	22	8 002	1 222	165	69	22.9	.3
5323	General rental centers .....	23	D	D	D	c	D	D
53231	General rental centers .....	23	D	D	D	c	D	D
532310	General rental centers .....	23	D	D	D	c	D	D
5324	Commercial & industrial machinery & equipment rental & leasing .....	28	21 343	4 623	1 229	213	32.0	9.7
53241	Const/trans/mining/forestry machinery & equip rental & leasing .....	15	12 517	2 335	663	81	40.5	9.8
532412	Construction/mining/forestry machinery & equip rental & leasing .....	11	11 407	2 051	551	68	39.8	10.8
53249	Oth commercial/industrial machinery & equipment rental & leasing .....	11	D	D	D	c	D	D
532490	Oth commercial/industrial machinery & equipment rental & leasing .....	11	D	D	D	c	D	D

<sup>1</sup>Includes revenue information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes revenue information which was imputed based on historic data, administrative records data, or on industry averages.

**Table 3. Summary Statistics for Counties: 1997**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ADAMS COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>11</b>	<b>1 788</b>	<b>239</b>	<b>45</b>	<b>25</b>	<b>65.2</b>	<b>34.8</b>
531	Real estate .....	9	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>ASOTIN COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>20</b>	<b>7 242</b>	<b>1 404</b>	<b>351</b>	<b>80</b>	<b>7.1</b>	<b>47.5</b>
531	Real estate .....	12	1 630	223	53	20	31.7	31.7
532	Rental & leasing services .....	8	5 612	1 181	298	60	-	52.0

See footnotes at end of table.

**Table 3. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BENTON COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>153</b>	<b>102 342</b>	<b>18 867</b>	<b>4 342</b>	<b>907</b>	<b>35.5</b>	<b>10.9</b>
531	Real estate .....	117	37 602	5 583	1 276	463	33.7	22.9
5311	Lessors of real estate .....	68	20 314	2 697	682	308	32.1	26.9
53111	Lessors of residential buildings & dwellings .....	39	11 827	1 493	361	129	33.5	35.2
531110	Lessors of residential buildings & dwellings .....	39	11 827	1 493	361	129	33.5	35.2
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	12	D	D	D	c	D	D
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	12	D	D	D	c	D	D
53119	Lessors of other real estate property .....	11	D	D	D	b	D	D
531190	Lessors of other real estate property .....	11	D	D	D	b	D	D
5312	Offices of real estate agents & brokers .....	23	13 638	1 801	370	98	32.7	10.8
53121	Offices of real estate agents & brokers .....	23	13 638	1 801	370	98	32.7	10.8
531210	Offices of real estate agents & brokers .....	23	13 638	1 801	370	98	32.7	10.8
5313	Activities related to real estate .....	26	3 650	1 085	224	57	45.9	45.3
53131	Real estate property managers .....	13	D	D	D	b	D	D
53132	Offices of real estate appraisers .....	10	D	D	D	b	D	D
531320	Offices of real estate appraisers .....	10	D	D	D	b	D	D
532	Rental & leasing services .....	36	64 740	13 284	3 066	444	36.5	3.9
5322	Consumer goods rental .....	24	D	D	D	c	D	D
53223	Video tape & disk rental .....	17	D	D	D	c	D	D
532230	Video tape & disk rental .....	17	D	D	D	c	D	D
<b>CHELAN COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>121</b>	<b>38 865</b>	<b>9 249</b>	<b>1 877</b>	<b>526</b>	<b>41.2</b>	<b>22.0</b>
531	Real estate .....	94	31 801	7 758	1 541	426	43.8	25.3
5311	Lessors of real estate .....	49	12 712	1 977	437	154	44.3	18.9
53111	Lessors of residential buildings & dwellings .....	33	9 634	1 455	311	123	44.2	20.7
531110	Lessors of residential buildings & dwellings .....	33	9 634	1 455	311	123	44.2	20.7
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	10	2 745	470	117	24	44.8	7.6
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	10	2 745	470	117	24	44.8	7.6
5312	Offices of real estate agents & brokers .....	28	12 352	1 507	313	75	55.0	25.7
53121	Offices of real estate agents & brokers .....	28	12 352	1 507	313	75	55.0	25.7
531210	Offices of real estate agents & brokers .....	28	12 352	1 507	313	75	55.0	25.7
5313	Activities related to real estate .....	17	6 737	4 274	791	197	22.3	36.4
532	Rental & leasing services .....	27	7 064	1 491	336	100	29.6	7.6
5322	Consumer goods rental .....	17	2 891	624	113	50	49.2	18.6
<b>CLALLAM COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>70</b>	<b>21 872</b>	<b>3 194</b>	<b>720</b>	<b>251</b>	<b>50.9</b>	<b>21.4</b>
531	Real estate .....	58	17 580	2 162	494	176	57.8	23.0
5311	Lessors of real estate .....	26	6 357	663	149	75	35.3	34.6
53111	Lessors of residential buildings & dwellings .....	10	3 083	283	61	32	29.7	41.2
531110	Lessors of residential buildings & dwellings .....	10	3 083	283	61	32	29.7	41.2
5312	Offices of real estate agents & brokers .....	24	8 163	776	161	52	77.5	22.5
53121	Offices of real estate agents & brokers .....	24	8 163	776	161	52	77.5	22.5
531210	Offices of real estate agents & brokers .....	24	8 163	776	161	52	77.5	22.5
532	Rental & leasing services .....	12	4 292	1 032	226	75	22.9	15.1
<b>CLARK COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>344</b>	<b>209 786</b>	<b>39 773</b>	<b>9 091</b>	<b>1 910</b>	<b>24.4</b>	<b>12.1</b>
531	Real estate .....	280	168 063	28 202	6 561	1 436	27.4	14.8
5311	Lessors of real estate .....	141	68 736	9 578	2 164	606	37.1	25.1
53111	Lessors of residential buildings & dwellings .....	80	36 608	4 189	1 001	353	19.6	33.1
531110	Lessors of residential buildings & dwellings .....	80	36 608	4 189	1 001	353	19.6	33.1
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	35	22 715	3 874	821	130	60.0	15.3
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	35	22 715	3 874	821	130	60.0	15.3
53113	Lessors of miniwarehouses & self storage units .....	11	2 869	279	61	19	33.9	6.3
531130	Lessors of miniwarehouses & self storage units .....	11	2 869	279	61	19	33.9	6.3
53119	Lessors of other real estate property .....	15	6 544	1 236	281	104	56.6	22.5
531190	Lessors of other real estate property .....	15	6 544	1 236	281	104	56.6	22.5
5312	Offices of real estate agents & brokers .....	77	71 724	7 484	1 722	313	17.3	5.8
53121	Offices of real estate agents & brokers .....	77	71 724	7 484	1 722	313	17.3	5.8
531210	Offices of real estate agents & brokers .....	77	71 724	7 484	1 722	313	17.3	5.8
5313	Activities related to real estate .....	62	27 603	11 140	2 675	517	30.0	12.7
53131	Real estate property managers .....	32	20 011	8 301	2 048	434	21.3	14.3
531311	Residential property managers .....	22	12 163	5 048	1 282	270	22.7	17.8
531312	Nonresidential property managers .....	10	7 848	3 253	766	164	19.1	8.8
53132	Offices of real estate appraisers .....	21	4 536	2 068	466	56	34.7	5.0
531320	Offices of real estate appraisers .....	21	4 536	2 068	466	56	34.7	5.0

See footnotes at end of table.

**Table 3. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>CLARK COUNTY, WA—Con.</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing—Con.</b>							
532	Rental & leasing services .....	61	D	D	D	e	D	D
5322	Consumer goods rental .....	38	19 651	4 023	1 002	308	10.9	2.7
53223	Video tape & disk rental .....	32	9 786	1 560	368	193	18.4	5.4
532230	Video tape & disk rental .....	32	9 786	1 560	368	193	18.4	5.4
5323	General rental centers .....	10	6 963	1 841	450	62	17.2	—
53231	General rental centers .....	10	6 963	1 841	450	62	17.2	—
532310	General rental centers .....	10	6 963	1 841	450	62	17.2	—
5324	Commercial & industrial machinery & equipment rental & leasing.....	10	D	D	D	b	D	D
<b>COLUMBIA COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	2	D	D	D	a	D	D
<b>COWLITZ COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>98</b>	<b>49 837</b>	<b>7 187</b>	<b>1 864</b>	<b>396</b>	<b>29.8</b>	<b>15.4</b>
531	Real estate .....	81	31 119	3 719	869	250	41.6	24.3
5311	Lessors of real estate .....	51	18 692	1 604	383	140	39.5	31.8
53111	Lessors of residential buildings & dwellings.....	30	10 302	955	243	91	23.4	50.3
531110	Lessors of residential buildings & dwellings.....	30	10 302	955	243	91	23.4	50.3
53119	Lessors of other real estate property .....	10	D	D	D	b	D	D
531190	Lessors of other real estate property .....	10	D	D	D	b	D	D
5312	Offices of real estate agents & brokers .....	23	10 267	1 491	320	71	38.1	14.2
53121	Offices of real estate agents & brokers .....	23	10 267	1 491	320	71	38.1	14.2
531210	Offices of real estate agents & brokers .....	23	10 267	1 491	320	71	38.1	14.2
532	Rental & leasing services .....	16	D	D	D	c	D	D
5322	Consumer goods rental .....	10	2 495	423	90	51	10.9	4.0
53223	Video tape & disk rental .....	10	2 495	423	90	51	10.9	4.0
532230	Video tape & disk rental .....	10	2 495	423	90	51	10.9	4.0
<b>DOUGLAS COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>18</b>	<b>9 856</b>	<b>1 538</b>	<b>476</b>	<b>99</b>	<b>14.3</b>	<b>22.8</b>
531	Real estate .....	13	5 367	819	241	63	7.7	18.9
5311	Lessors of real estate .....	11	D	D	D	b	D	D
532	Rental & leasing services .....	5	4 489	719	235	36	22.1	27.4
<b>FERRY COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	1	D	D	D	a	D	D
<b>FRANKLIN COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>40</b>	<b>23 068</b>	<b>4 649</b>	<b>1 005</b>	<b>219</b>	<b>23.6</b>	<b>6.3</b>
531	Real estate .....	23	D	D	D	b	D	D
5311	Lessors of real estate .....	18	6 115	809	189	57	22.9	23.7
53111	Lessors of residential buildings & dwellings.....	11	3 422	439	89	29	29.1	25.1
531110	Lessors of residential buildings & dwellings.....	11	3 422	439	89	29	29.1	25.1
532	Rental & leasing services .....	16	14 139	2 822	586	134	23.7	—
<b>GARFIELD COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	1	D	D	D	a	D	D
<b>GRANT COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>63</b>	<b>18 356</b>	<b>2 491</b>	<b>556</b>	<b>178</b>	<b>50.8</b>	<b>17.4</b>
531	Real estate .....	49	13 752	1 424	279	118	60.5	22.3
5311	Lessors of real estate .....	31	7 900	561	115	79	70.3	29.7
53111	Lessors of residential buildings & dwellings.....	19	6 632	438	85	61	82.6	17.4
531110	Lessors of residential buildings & dwellings.....	19	6 632	438	85	61	82.6	17.4
5312	Offices of real estate agents & brokers .....	11	5 254	602	112	29	44.7	13.3
53121	Offices of real estate agents & brokers .....	11	5 254	602	112	29	44.7	13.3
531210	Offices of real estate agents & brokers .....	11	5 254	602	112	29	44.7	13.3
532	Rental & leasing services .....	14	4 604	1 067	277	60	21.6	2.5
5322	Consumer goods rental .....	10	D	D	D	b	D	D

See footnotes at end of table.

**Table 3. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>GRAYS HARBOR COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>69</b>	<b>15 997</b>	<b>2 861</b>	<b>632</b>	<b>233</b>	<b>35.1</b>	<b>19.6</b>
531	Real estate .....	50	11 553	2 163	499	161	34.6	24.3
5311	Lessors of real estate .....	23	3 386	541	114	41	42.1	34.7
53111	Lessors of residential buildings & dwellings .....	13	1 866	250	61	22	23.8	43.4
531110	Lessors of residential buildings & dwellings .....	13	1 866	250	61	22	23.8	43.4
5312	Offices of real estate agents & brokers .....	17	6 706	993	238	88	31.9	19.3
53121	Offices of real estate agents & brokers .....	17	6 706	993	238	88	31.9	19.3
531210	Offices of real estate agents & brokers .....	17	6 706	993	238	88	31.9	19.3
5313	Activities related to real estate .....	10	1 461	629	147	32	29.6	23.1
532	Rental & leasing services .....	19	4 444	698	133	72	36.6	7.6
5322	Consumer goods rental .....	14	3 336	465	80	59	32.8	1.5
<b>ISLAND COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>80</b>	<b>23 587</b>	<b>3 462</b>	<b>731</b>	<b>226</b>	<b>41.8</b>	<b>16.6</b>
531	Real estate .....	68	20 206	2 824	593	162	44.8	17.2
5311	Lessors of real estate .....	19	5 766	598	145	41	45.0	40.8
53111	Lessors of residential buildings & dwellings .....	10	2 259	240	56	19	49.5	50.5
531110	Lessors of residential buildings & dwellings .....	10	2 259	240	56	19	49.5	50.5
5312	Offices of real estate agents & brokers .....	26	11 894	1 537	327	89	45.1	2.2
53121	Offices of real estate agents & brokers .....	26	11 894	1 537	327	89	45.1	2.2
531210	Offices of real estate agents & brokers .....	26	11 894	1 537	327	89	45.1	2.2
5313	Activities related to real estate .....	23	2 546	689	121	32	42.9	34.0
53131	Real estate property managers .....	12	1 369	391	54	18	25.1	61.0
532	Rental & leasing services .....	12	3 381	638	138	64	24.3	12.6
<b>JEFFERSON COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>34</b>	<b>7 944</b>	<b>1 102</b>	<b>242</b>	<b>100</b>	<b>41.1</b>	<b>14.1</b>
531	Real estate .....	30	7 241	908	191	81	44.3	14.5
5311	Lessors of real estate .....	14	D	D	D	b	D	D
53111	Lessors of residential buildings & dwellings .....	11	1 937	156	35	21	69.1	18.2
531110	Lessors of residential buildings & dwellings .....	11	1 937	156	35	21	69.1	18.2
5312	Offices of real estate agents & brokers .....	14	4 379	449	95	33	38.0	14.0
53121	Offices of real estate agents & brokers .....	14	4 379	449	95	33	38.0	14.0
531210	Offices of real estate agents & brokers .....	14	4 379	449	95	33	38.0	14.0
532	Rental & leasing services .....	4	703	194	51	19	8.0	9.5
<b>KING COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>3 119</b>	<b>3 219 023</b>	<b>560 327</b>	<b>128 666</b>	<b>20 887</b>	<b>16.6</b>	<b>8.8</b>
531	Real estate .....	2 601	2 347 348	402 931	93 478	14 887	20.7	10.6
5311	Lessors of real estate .....	1 371	1 288 189	121 867	30 745	5 718	22.3	12.2
53111	Lessors of residential buildings & dwellings .....	845	459 952	45 158	10 500	3 112	33.8	18.7
531110	Lessors of residential buildings & dwellings .....	845	459 952	45 158	10 500	3 112	33.8	18.7
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	345	733 193	66 478	17 831	2 087	14.1	8.1
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	345	733 193	66 478	17 831	2 087	14.1	8.1
53113	Lessors of miniwarehouses & self storage units .....	88	53 156	6 416	1 577	294	11.3	7.1
531130	Lessors of miniwarehouses & self storage units .....	88	53 156	6 416	1 577	294	11.3	7.1
53119	Lessors of other real estate property .....	93	41 888	3 815	837	225	52.1	21.4
531190	Lessors of other real estate property .....	93	41 888	3 815	837	225	52.1	21.4
5312	Offices of real estate agents & brokers .....	587	712 333	127 503	27 616	3 564	15.9	6.3
53121	Offices of real estate agents & brokers .....	587	712 333	127 503	27 616	3 564	15.9	6.3
531210	Offices of real estate agents & brokers .....	587	712 333	127 503	27 616	3 564	15.9	6.3
5313	Activities related to real estate .....	643	346 826	153 561	35 117	5 605	24.4	13.5
53131	Real estate property managers .....	343	238 282	109 970	25 064	4 473	20.9	13.2
531311	Residential property managers .....	219	108 056	58 240	13 639	2 815	31.6	22.1
531312	Nonresidential property managers .....	124	130 226	51 730	11 425	1 658	12.0	5.8
53132	Offices of real estate appraisers .....	133	35 740	14 306	3 120	413	39.7	13.0
531320	Offices of real estate appraisers .....	133	35 740	14 306	3 120	413	39.7	13.0
53139	Other activities related to real estate .....	167	72 804	29 285	6 933	719	28.6	15.0
531390	Other activities related to real estate .....	167	72 804	29 285	6 933	719	28.6	15.0

See footnotes at end of table.

**Table 3. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>KING COUNTY, WA—Con.</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing—Con.</b>							
532	Rental & leasing services .....	495	D	D	D	i	D	D
5321	Automotive equipment rental & leasing .....	84	399 610	56 251	12 625	2 321	2.9	1.0
53211	Passenger car rental & leasing .....	47	277 965	36 562	8 169	1 765	2.7	1.4
532111	Passenger car rental .....	40	D	D	D	g	D	D
53212	Truck, utility trailer, & RV rental & leasing .....	37	121 645	19 689	4 456	556	3.3	—
532120	Truck, utility trailer, & RV rental & leasing .....	37	121 645	19 689	4 456	556	3.3	—
5322	Consumer goods rental .....	241	D	D	D	g	D	D
53222	Formal wear & costume rental .....	40	8 475	1 916	423	145	.2	32.8
532220	Formal wear & costume rental .....	40	8 475	1 916	423	145	.2	32.8
53223	Video tape & disk rental .....	159	45 952	8 961	2 136	979	24.0	5.6
532230	Video tape & disk rental .....	159	45 952	8 961	2 136	979	24.0	5.6
53229	Other consumer goods rental .....	34	D	D	D	e	D	D
532292	Recreational goods rental .....	11	D	D	D	b	D	D
532299	All other consumer goods rental .....	17	D	D	D	c	D	D
5323	General rental centers .....	51	42 268	12 694	2 385	409	9.1	5.9
53231	General rental centers .....	51	42 268	12 694	2 385	409	9.1	5.9
532310	General rental centers .....	51	42 268	12 694	2 385	409	9.1	5.9
5324	Commercial & industrial machinery & equipment rental & leasing .....	119	309 795	64 803	14 573	1 595	6.3	4.2
53241	Const/trans/mining/forestry machinery & equip rental & leasing .....	36	106 942	24 160	5 067	536	1.0	2.4
532412	Construction/mining/forestry machinery & equip rental & leasing .....	31	D	D	D	e	D	D
53242	Office machinery & equipment rental & leasing .....	26	D	D	D	c	D	D
532420	Office machinery & equipment rental & leasing .....	26	D	D	D	c	D	D
5324201	Office machinery rental & leasing .....	12	D	D	D	c	D	D
5324209	Computer rental & leasing .....	14	D	D	D	c	D	D
53249	Oth commercial/industrial machinery & equipment rental & leasing .....	57	D	D	D	f	D	D
532490	Oth commercial/industrial machinery & equipment rental & leasing .....	57	D	D	D	f	D	D
533	Lessors of intangible assets, except copyrighted works .....	23	D	D	D	c	D	D
5331	Lessors of intangible assets, except copyrighted works .....	23	D	D	D	c	D	D
53311	Lessors of intangible assets, except copyrighted works .....	23	D	D	D	c	D	D
533110	Lessors of intangible assets, except copyrighted works .....	23	D	D	D	c	D	D
<b>KITSAP COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>240</b>	<b>103 375</b>	<b>16 299</b>	<b>3 753</b>	<b>1 053</b>	<b>29.7</b>	<b>27.7</b>
531	Real estate .....	204	87 182	11 747	2 644	735	33.2	27.6
5311	Lessors of real estate .....	104	40 172	4 097	899	349	28.7	45.0
53111	Lessors of residential buildings & dwellings .....	46	17 188	1 843	433	169	38.3	40.5
531110	Lessors of residential buildings & dwellings .....	46	17 188	1 843	433	169	38.3	40.5
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	24	14 018	1 403	270	90	15.5	66.3
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	24	14 018	1 403	270	90	15.5	66.3
53113	Lessors of miniwarehouses & self storage units .....	25	6 848	588	146	63	33.8	21.8
531130	Lessors of miniwarehouses & self storage units .....	25	6 848	588	146	63	33.8	21.8
5312	Offices of real estate agents & brokers .....	51	32 487	3 256	732	167	32.1	2.6
53121	Offices of real estate agents & brokers .....	51	32 487	3 256	732	167	32.1	2.6
531210	Offices of real estate agents & brokers .....	51	32 487	3 256	732	167	32.1	2.6
5313	Activities related to real estate .....	49	14 523	4 394	1 013	219	47.7	35.3
53131	Real estate property managers .....	24	7 835	2 923	691	163	53.6	37.0
531311	Residential property managers .....	15	4 054	997	231	64	63.6	18.1
53132	Offices of real estate appraisers .....	15	2 644	754	162	32	36.8	17.8
531320	Offices of real estate appraisers .....	15	2 644	754	162	32	36.8	17.8
53139	Other activities related to real estate .....	10	4 044	717	160	24	43.6	43.4
531390	Other activities related to real estate .....	10	4 044	717	160	24	43.6	43.4
532	Rental & leasing services .....	36	16 193	4 552	1 109	318	11.3	28.6
5322	Consumer goods rental .....	21	7 539	1 883	426	189	4.8	14.0
53223	Video tape & disk rental .....	13	5 712	1 160	282	124	4.5	3.0
532230	Video tape & disk rental .....	13	5 712	1 160	282	124	4.5	3.0
5324	Commercial & industrial machinery & equipment rental & leasing .....	10	5 910	1 936	494	93	24.9	51.9
<b>KITTITAS COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>40</b>	<b>12 057</b>	<b>1 663</b>	<b>304</b>	<b>135</b>	<b>53.3</b>	<b>10.2</b>
531	Real estate .....	34	9 203	1 032	151	85	66.6	11.2
5311	Lessors of real estate .....	18	5 427	596	67	57	61.1	17.4
53111	Lessors of residential buildings & dwellings .....	14	5 040	562	61	55	65.4	11.4
531110	Lessors of residential buildings & dwellings .....	14	5 040	562	61	55	65.4	11.4
5312	Offices of real estate agents & brokers .....	11	3 389	300	56	15	71.6	2.6
53121	Offices of real estate agents & brokers .....	11	3 389	300	56	15	71.6	2.6
531210	Offices of real estate agents & brokers .....	11	3 389	300	56	15	71.6	2.6
532	Rental & leasing services .....	6	2 854	631	153	50	10.6	6.8

See footnotes at end of table.



**Table 3. Summary Statistics for Counties: 1997—Con.**

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NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>KLICKITAT COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>24</b>	<b>5 440</b>	<b>565</b>	<b>106</b>	<b>58</b>	<b>71.5</b>	<b>14.7</b>
531	Real estate .....	20	5 131	479	88	48	71.6	15.6
5312	Offices of real estate agents & brokers .....	11	1 958	237	45	17	64.5	1.9
53121	Offices of real estate agents & brokers .....	11	1 958	237	45	17	64.5	1.9
531210	Offices of real estate agents & brokers .....	11	1 958	237	45	17	64.5	1.9
532	Rental & leasing services .....	4	309	86	18	10	70.6	—
<b>LEWIS COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>64</b>	<b>19 934</b>	<b>3 921</b>	<b>873</b>	<b>261</b>	<b>38.3</b>	<b>13.8</b>
531	Real estate .....	51	14 854	2 750	623	187	42.1	17.9
5311	Lessors of real estate .....	31	8 926	1 667	388	130	22.4	19.4
53111	Lessors of residential buildings & dwellings .....	18	5 320	1 175	283	95	25.5	17.9
531110	Lessors of residential buildings & dwellings .....	18	5 320	1 175	283	95	25.5	17.9
5312	Offices of real estate agents & brokers .....	12	4 385	545	122	28	65.2	21.1
53121	Offices of real estate agents & brokers .....	12	4 385	545	122	28	65.2	21.1
531210	Offices of real estate agents & brokers .....	12	4 385	545	122	28	65.2	21.1
532	Rental & leasing services .....	13	5 080	1 171	250	74	27.4	1.7
<b>LINCOLN COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>3</b>	<b>371</b>	<b>51</b>	<b>11</b>	<b>9</b>	<b>100.0</b>	<b>—</b>
531	Real estate .....	2	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>MASON COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>54</b>	<b>15 824</b>	<b>3 369</b>	<b>777</b>	<b>249</b>	<b>31.9</b>	<b>27.0</b>
531	Real estate .....	47	13 627	2 955	686	216	31.8	31.3
5311	Lessors of real estate .....	19	6 003	1 122	258	87	24.4	22.5
53111	Lessors of residential buildings & dwellings .....	13	4 904	991	240	81	11.0	24.1
531110	Lessors of residential buildings & dwellings .....	13	4 904	991	240	81	11.0	24.1
5312	Offices of real estate agents & brokers .....	21	5 628	632	166	60	48.3	20.4
53121	Offices of real estate agents & brokers .....	21	5 628	632	166	60	48.3	20.4
531210	Offices of real estate agents & brokers .....	21	5 628	632	166	60	48.3	20.4
532	Rental & leasing services .....	7	2 197	414	91	33	33.0	—
<b>OKANOGAN COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>39</b>	<b>5 061</b>	<b>923</b>	<b>257</b>	<b>120</b>	<b>57.8</b>	<b>29.6</b>
531	Real estate .....	32	3 986	711	207	78	68.8	27.0
5311	Lessors of real estate .....	16	1 970	228	54	45	65.5	26.1
53111	Lessors of residential buildings & dwellings .....	13	1 548	167	39	40	66.8	33.2
531110	Lessors of residential buildings & dwellings .....	13	1 548	167	39	40	66.8	33.2
5312	Offices of real estate agents & brokers .....	10	1 414	297	115	17	83.6	16.4
53121	Offices of real estate agents & brokers .....	10	1 414	297	115	17	83.6	16.4
531210	Offices of real estate agents & brokers .....	10	1 414	297	115	17	83.6	16.4
532	Rental & leasing services .....	7	1 075	212	50	42	16.9	39.3
<b>PACIFIC COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>21</b>	<b>3 617</b>	<b>328</b>	<b>58</b>	<b>37</b>	<b>56.8</b>	<b>37.7</b>
531	Real estate .....	14	2 816	224	42	19	50.2	47.8
532	Rental & leasing services .....	7	801	104	16	18	79.9	2.1
<b>PEND OREILLE COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>7</b>	<b>947</b>	<b>221</b>	<b>46</b>	<b>16</b>	<b>72.1</b>	<b>20.2</b>
531	Real estate .....	6	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D

See footnotes at end of table.

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>PIERCE COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b>	<b>707</b>	<b>395 757</b>	<b>81 231</b>	<b>17 041</b>	<b>4 407</b>	<b>25.8</b>	<b>16.4</b>
531	Real estate	565	310 293	61 584	12 356	3 371	31.1	18.5
5311	Lessors of real estate	322	182 224	32 245	5 762	1 727	29.4	23.3
53111	Lessors of residential buildings & dwellings	203	118 703	24 717	4 007	1 336	28.1	22.0
531110	Lessors of residential buildings & dwellings	203	118 703	24 717	4 007	1 336	28.1	22.0
53112	Lessors of nonresidential buildings (except miniwarehouses)	55	42 404	5 631	1 335	227	33.7	29.8
531120	Lessors of nonresidential buildings (except miniwarehouses)	55	42 404	5 631	1 335	227	33.7	29.8
53113	Lessors of miniwarehouses & self storage units	34	10 771	1 268	287	91	21.5	13.0
531130	Lessors of miniwarehouses & self storage units	34	10 771	1 268	287	91	21.5	13.0
53119	Lessors of other real estate property	30	10 346	629	133	73	35.1	21.6
531190	Lessors of other real estate property	30	10 346	629	133	73	35.1	21.6
5312	Offices of real estate agents & brokers	133	85 820	10 214	2 227	472	30.2	8.7
53121	Offices of real estate agents & brokers	133	85 820	10 214	2 227	472	30.2	8.7
531210	Offices of real estate agents & brokers	133	85 820	10 214	2 227	472	30.2	8.7
5313	Activities related to real estate	110	42 249	19 125	4 367	1 172	39.9	17.7
53131	Real estate property managers	60	30 119	14 807	3 458	1 039	30.8	22.8
531311	Residential property managers	48	20 629	11 866	2 859	931	25.3	14.5
531312	Nonresidential property managers	12	9 490	2 941	599	108	42.9	40.9
53132	Offices of real estate appraisers	28	5 678	2 186	424	57	48.4	3.3
531320	Offices of real estate appraisers	28	5 678	2 186	424	57	48.4	3.3
53139	Other activities related to real estate	22	6 452	2 132	485	76	74.8	6.5
531390	Other activities related to real estate	22	6 452	2 132	485	76	74.8	6.5
532	Rental & leasing services	140	D	D	D	g	D	D
5321	Automotive equipment rental & leasing	20	14 733	2 908	631	110	1.5	2.0
53212	Truck, utility trailer, & RV rental & leasing	13	9 839	1 649	378	68	—	2.6
532120	Truck, utility trailer, & RV rental & leasing	13	9 839	1 649	378	68	—	2.6
5322	Consumer goods rental	79	33 997	7 236	1 866	566	6.9	6.9
53222	Formal wear & costume rental	16	3 112	760	134	60	14.5	22.5
532220	Formal wear & costume rental	16	3 112	760	134	60	14.5	22.5
53223	Video tape & disk rental	53	14 546	2 470	618	343	11.9	5.6
532230	Video tape & disk rental	53	14 546	2 470	618	343	11.9	5.6
5323	General rental centers	19	11 393	3 283	719	131	2.4	4.2
53231	General rental centers	19	11 393	3 283	719	131	2.4	4.2
532310	General rental centers	19	11 393	3 283	719	131	2.4	4.2
5324	Commercial & industrial machinery & equipment rental & leasing	22	D	D	D	c	D	D
53241	Const/trans/mining/forestry machinery & equip rental & leasing	10	13 586	3 404	872	124	19.2	2.9
<b>SAN JUAN COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b>	<b>48</b>	<b>13 035</b>	<b>1 841</b>	<b>340</b>	<b>92</b>	<b>53.4</b>	<b>18.0</b>
531	Real estate	42	11 849	1 740	330	81	50.2	18.8
5311	Lessors of real estate	20	3 824	774	160	42	39.5	26.4
53112	Lessors of nonresidential buildings (except miniwarehouses)	10	2 312	525	140	22	20.7	43.7
531120	Lessors of nonresidential buildings (except miniwarehouses)	10	2 312	525	140	22	20.7	43.7
5312	Offices of real estate agents & brokers	14	7 082	706	131	31	54.1	12.4
53121	Offices of real estate agents & brokers	14	7 082	706	131	31	54.1	12.4
531210	Offices of real estate agents & brokers	14	7 082	706	131	31	54.1	12.4
532	Rental & leasing services	6	1 186	101	10	11	85.2	9.7
<b>SKAGIT COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b>	<b>114</b>	<b>48 310</b>	<b>7 258</b>	<b>1 674</b>	<b>406</b>	<b>31.0</b>	<b>15.2</b>
531	Real estate	94	31 815	4 211	982	249	37.0	23.1
5311	Lessors of real estate	47	12 139	1 682	387	129	34.3	20.4
53111	Lessors of residential buildings & dwellings	23	6 727	701	166	65	45.6	11.9
531110	Lessors of residential buildings & dwellings	23	6 727	701	166	65	45.6	11.9
53112	Lessors of nonresidential buildings (except miniwarehouses)	11	2 845	588	142	34	13.0	51.0
531120	Lessors of nonresidential buildings (except miniwarehouses)	11	2 845	588	142	34	13.0	51.0
53113	Lessors of miniwarehouses & self storage units	10	D	D	D	b	D	D
531130	Lessors of miniwarehouses & self storage units	10	D	D	D	b	D	D
5312	Offices of real estate agents & brokers	33	14 909	1 435	333	77	43.4	21.2
53121	Offices of real estate agents & brokers	33	14 909	1 435	333	77	43.4	21.2
531210	Offices of real estate agents & brokers	33	14 909	1 435	333	77	43.4	21.2
5313	Activities related to real estate	14	4 767	1 094	262	43	24.0	36.0
532	Rental & leasing services	20	16 495	3 047	692	157	19.3	—
5322	Consumer goods rental	11	7 509	1 355	247	79	4.4	—
<b>SKAMANIA COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b>	<b>5</b>	<b>883</b>	<b>114</b>	<b>28</b>	<b>10</b>	<b>51.6</b>	<b>—</b>
531	Real estate	5	883	114	28	10	51.6	—

See footnotes at end of table.

**Table 3. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>SNOHOMISH COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b>	<b>670</b>	<b>366 196</b>	<b>65 176</b>	<b>14 285</b>	<b>3 061</b>	<b>27.0</b>	<b>14.9</b>
531	Real estate	534	292 844	47 284	10 538	2 181	29.5	16.5
5311	Lessors of real estate	263	151 032	22 892	5 220	1 262	27.9	18.2
53111	Lessors of residential buildings & dwellings	149	76 016	7 488	1 660	592	30.3	23.4
531110	Lessors of residential buildings & dwellings	149	76 016	7 488	1 660	592	30.3	23.4
53112	Lessors of nonresidential buildings (except miniwarehouses)	43	D	D	D	c	D	D
531120	Lessors of nonresidential buildings (except miniwarehouses)	43	D	D	D	c	D	D
53113	Lessors of miniwarehouses & self storage units	36	D	D	D	c	D	D
531130	Lessors of miniwarehouses & self storage units	36	D	D	D	c	D	D
53119	Lessors of other real estate property	35	D	D	D	e	D	D
531190	Lessors of other real estate property	35	D	D	D	e	D	D
5312	Offices of real estate agents & brokers	135	102 740	9 794	2 058	393	30.0	11.6
53121	Offices of real estate agents & brokers	135	102 740	9 794	2 058	393	30.0	11.6
531210	Offices of real estate agents & brokers	135	102 740	9 794	2 058	393	30.0	11.6
5313	Activities related to real estate	136	39 072	14 598	3 260	526	34.4	22.7
53131	Real estate property managers	59	18 475	5 939	1 498	237	39.2	36.9
531311	Residential property managers	37	8 800	2 373	652	119	59.7	24.7
531312	Nonresidential property managers	22	9 675	3 566	846	118	20.6	48.0
53132	Offices of real estate appraisers	33	6 775	2 561	430	88	42.9	10.0
531320	Offices of real estate appraisers	33	6 775	2 561	430	88	42.9	10.0
53139	Other activities related to real estate	44	13 822	6 098	1 332	201	23.9	9.9
531390	Other activities related to real estate	44	13 822	6 098	1 332	201	23.9	9.9
532	Rental & leasing services	134	D	D	D	f	D	D
5321	Automotive equipment rental & leasing	11	3 608	493	127	37	—	3.0
5322	Consumer goods rental	74	D	D	D	e	D	D
53222	Formal wear & costume rental	12	2 496	886	183	49	12.7	18.3
532220	Formal wear & costume rental	12	2 496	886	183	49	12.7	18.3
53223	Video tape & disk rental	50	13 458	2 245	566	281	37.4	3.8
532230	Video tape & disk rental	50	13 458	2 245	566	281	37.4	3.8
5323	General rental centers	21	D	D	D	c	D	D
53231	General rental centers	21	D	D	D	c	D	D
532310	General rental centers	21	D	D	D	c	D	D
5324	Commercial & industrial machinery & equipment rental & leasing	28	D	D	D	c	D	D
53241	Const/trans/mining/forestry machinery & equip rental & leasing	14	D	D	D	b	D	D
532412	Construction/mining/forestry machinery & equip rental & leasing	12	D	D	D	b	D	D
53249	Oth commercial/industrial machinery & equipment rental & leasing	13	D	D	D	b	D	D
532490	Oth commercial/industrial machinery & equipment rental & leasing	13	D	D	D	b	D	D
<b>SPOKANE COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b>	<b>503</b>	<b>289 063</b>	<b>47 353</b>	<b>11 334</b>	<b>2 674</b>	<b>27.5</b>	<b>9.7</b>
531	Real estate	395	200 003	31 560	7 577	1 937	31.0	12.4
5311	Lessors of real estate	214	115 517	11 780	2 849	878	29.3	14.2
53111	Lessors of residential buildings & dwellings	133	53 715	6 331	1 437	525	48.7	20.9
531110	Lessors of residential buildings & dwellings	133	53 715	6 331	1 437	525	48.7	20.9
53112	Lessors of nonresidential buildings (except miniwarehouses)	47	55 229	4 620	1 223	280	9.5	5.9
531120	Lessors of nonresidential buildings (except miniwarehouses)	47	55 229	4 620	1 223	280	9.5	5.9
53113	Lessors of miniwarehouses & self storage units	16	4 622	533	138	49	37.1	28.5
531130	Lessors of miniwarehouses & self storage units	16	4 622	533	138	49	37.1	28.5
53119	Lessors of other real estate property	18	1 951	296	51	24	36.7	32.9
531190	Lessors of other real estate property	18	1 951	296	51	24	36.7	32.9
5312	Offices of real estate agents & brokers	102	62 335	8 519	1 862	438	32.2	11.1
53121	Offices of real estate agents & brokers	102	62 335	8 519	1 862	438	32.2	11.1
531210	Offices of real estate agents & brokers	102	62 335	8 519	1 862	438	32.2	11.1
5313	Activities related to real estate	79	22 151	11 261	2 866	621	36.9	6.8
53131	Real estate property managers	44	14 208	8 058	2 157	496	21.1	10.1
531311	Residential property managers	34	10 288	5 421	1 352	396	19.7	13.0
531312	Nonresidential property managers	10	3 920	2 637	805	100	24.5	2.4
53132	Offices of real estate appraisers	20	4 671	2 006	433	70	44.5	—
531320	Offices of real estate appraisers	20	4 671	2 006	433	70	44.5	—
53139	Other activities related to real estate	15	3 272	1 197	276	55	94.7	2.0
531390	Other activities related to real estate	15	3 272	1 197	276	55	94.7	2.0
532	Rental & leasing services	105	87 843	15 363	3 661	725	19.8	3.2
5321	Automotive equipment rental & leasing	16	29 215	3 008	691	148	17.5	4.7
5322	Consumer goods rental	53	21 316	4 397	987	302	18.6	1.5
53223	Video tape & disk rental	31	8 758	1 621	371	174	8.8	.9
532230	Video tape & disk rental	31	8 758	1 621	371	174	8.8	.9
53229	Other consumer goods rental	10	8 413	1 863	437	74	27.8	3.0
5323	General rental centers	12	5 008	1 116	299	54	17.7	16.4
53231	General rental centers	12	5 008	1 116	299	54	17.7	16.4
532310	General rental centers	12	5 008	1 116	299	54	17.7	16.4
5324	Commercial & industrial machinery & equipment rental & leasing	24	32 304	6 842	1 684	221	23.0	1.0
53241	Const/trans/mining/forestry machinery & equip rental & leasing	10	16 046	3 460	828	95	19.6	—
53249	Oth commercial/industrial machinery & equipment rental & leasing	12	D	D	D	b	D	D
532490	Oth commercial/industrial machinery & equipment rental & leasing	12	D	D	D	b	D	D

See footnotes at end of table.

**Table 3. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>STEVENS COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>26</b>	<b>10 202</b>	<b>1 330</b>	<b>319</b>	<b>96</b>	<b>53.7</b>	<b>22.8</b>
531	Real estate .....	22	9 287	1 157	280	74	50.1	25.1
532	Rental & leasing services .....	4	915	173	39	22	89.5	—
<b>THURSTON COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>218</b>	<b>89 735</b>	<b>13 482</b>	<b>3 184</b>	<b>884</b>	<b>33.5</b>	<b>15.4</b>
531	Real estate .....	180	71 545	9 707	2 257	669	40.3	16.4
5311	Lessors of real estate .....	104	38 176	5 069	1 120	428	33.3	20.0
53111	Lessors of residential buildings & dwellings .....	54	23 842	3 577	782	286	29.4	11.4
531110	Lessors of residential buildings & dwellings .....	54	23 842	3 577	782	286	29.4	11.4
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	20	6 978	579	142	62	57.1	19.5
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	20	6 978	579	142	62	57.1	19.5
53113	Lessors of miniwarehouses & self storage units .....	15	2 878	390	90	39	39.4	24.8
531130	Lessors of miniwarehouses & self storage units .....	15	2 878	390	90	39	39.4	24.8
53119	Lessors of other real estate property .....	15	4 478	523	106	41	13.0	63.7
531190	Lessors of other real estate property .....	15	4 478	523	106	41	13.0	63.7
5312	Offices of real estate agents & brokers .....	40	25 847	1 984	449	105	44.2	12.1
53121	Offices of real estate agents & brokers .....	40	25 847	1 984	449	105	44.2	12.1
531210	Offices of real estate agents & brokers .....	40	25 847	1 984	449	105	44.2	12.1
5313	Activities related to real estate .....	36	7 522	2 654	688	136	62.3	13.1
53131	Real estate property managers .....	19	4 472	1 821	497	93	54.5	16.7
531311	Residential property managers .....	12	2 187	817	192	58	56.5	33.8
53132	Offices of real estate appraisers .....	10	1 512	520	118	20	71.3	—
531320	Offices of real estate appraisers .....	10	1 512	520	118	20	71.3	—
532	Rental & leasing services .....	38	18 190	3 775	927	215	6.5	11.2
5322	Consumer goods rental .....	25	8 098	1 233	265	115	14.6	15.1
53223	Video tape & disk rental .....	14	5 038	651	156	79	15.6	14.5
532230	Video tape & disk rental .....	14	5 038	651	156	79	15.6	14.5
<b>WAHKIAKUM COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>WALLA WALLA COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>45</b>	<b>16 965</b>	<b>2 594</b>	<b>566</b>	<b>187</b>	<b>24.9</b>	<b>21.3</b>
531	Real estate .....	34	11 850	1 634	378	102	22.4	30.5
5311	Lessors of real estate .....	16	6 199	708	177	49	17.2	33.5
5312	Offices of real estate agents & brokers .....	14	5 117	793	171	46	21.2	29.4
53121	Offices of real estate agents & brokers .....	14	5 117	793	171	46	21.2	29.4
531210	Offices of real estate agents & brokers .....	14	5 117	793	171	46	21.2	29.4
532	Rental & leasing services .....	11	5 115	960	188	85	30.7	—
<b>WHATCOM COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>220</b>	<b>91 833</b>	<b>12 331</b>	<b>2 838</b>	<b>877</b>	<b>33.4</b>	<b>18.0</b>
531	Real estate .....	171	70 793	8 123	1 888	557	38.1	21.0
5311	Lessors of real estate .....	100	38 463	4 107	953	363	32.2	24.5
53111	Lessors of residential buildings & dwellings .....	51	19 212	1 954	434	214	32.0	21.1
531110	Lessors of residential buildings & dwellings .....	51	19 212	1 954	434	214	32.0	21.1
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	22	9 481	1 355	370	93	21.8	20.7
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	22	9 481	1 355	370	93	21.8	20.7
53113	Lessors of miniwarehouses & self storage units .....	14	5 413	378	101	38	52.3	19.2
531130	Lessors of miniwarehouses & self storage units .....	14	5 413	378	101	38	52.3	19.2
53119	Lessors of other real estate property .....	13	4 357	420	48	18	30.9	54.5
531190	Lessors of other real estate property .....	13	4 357	420	48	18	30.9	54.5
5312	Offices of real estate agents & brokers .....	50	27 275	2 329	539	115	48.3	15.6
53121	Offices of real estate agents & brokers .....	50	27 275	2 329	539	115	48.3	15.6
531210	Offices of real estate agents & brokers .....	50	27 275	2 329	539	115	48.3	15.6
5313	Activities related to real estate .....	21	5 055	1 687	396	79	27.0	23.2
53131	Real estate property managers .....	12	2 723	1 263	312	61	13.7	34.1
532	Rental & leasing services .....	49	21 040	4 208	950	320	17.7	7.9
5322	Consumer goods rental .....	31	6 998	1 416	335	178	21.7	1.6
53223	Video tape & disk rental .....	24	4 996	1 097	261	157	28.8	1.3
532230	Video tape & disk rental .....	24	4 996	1 097	261	157	28.8	1.3

See footnotes at end of table.

**Table 3. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>WHITMAN COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>39</b>	<b>13 893</b>	<b>1 886</b>	<b>434</b>	<b>196</b>	<b>30.0</b>	<b>21.6</b>
531	Real estate .....	29	10 125	1 273	285	142	31.1	25.7
5311	Lessors of real estate .....	21	8 113	789	176	87	26.1	31.8
53111	Lessors of residential buildings & dwellings .....	17	7 574	738	165	82	24.0	30.9
531110	Lessors of residential buildings & dwellings .....	17	7 574	738	165	82	24.0	30.9
532	Rental & leasing services .....	10	3 768	613	149	54	27.2	10.5
<b>YAKIMA COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>212</b>	<b>99 917</b>	<b>16 955</b>	<b>3 559</b>	<b>1 018</b>	<b>35.9</b>	<b>12.2</b>
531	Real estate .....	153	54 572	10 183	2 064	581	30.8	19.8
5311	Lessors of real estate .....	99	32 484	3 755	877	318	29.7	20.9
53111	Lessors of residential buildings & dwellings .....	61	15 672	1 823	432	195	40.2	20.9
531110	Lessors of residential buildings & dwellings .....	61	15 672	1 823	432	195	40.2	20.9
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	13	11 283	1 428	333	84	11.7	10.4
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	13	11 283	1 428	333	84	11.7	10.4
53119	Lessors of other real estate property .....	20	4 283	417	90	28	26.4	53.0
531190	Lessors of other real estate property .....	20	4 283	417	90	28	26.4	53.0
5312	Offices of real estate agents & brokers .....	28	13 357	2 715	615	83	41.8	10.3
53121	Offices of real estate agents & brokers .....	28	13 357	2 715	615	83	41.8	10.3
531210	Offices of real estate agents & brokers .....	28	13 357	2 715	615	83	41.8	10.3
5313	Activities related to real estate .....	26	8 731	3 713	572	180	17.8	30.0
53131	Real estate property managers .....	10	5 293	2 387	277	120	7.4	22.4
53132	Offices of real estate appraisers .....	10	1 472	626	139	37	58.0	23.3
531320	Offices of real estate appraisers .....	10	1 472	626	139	37	58.0	23.3
532	Rental & leasing services .....	59	45 345	6 772	1 495	437	42.1	3.0
5322	Consumer goods rental .....	36	14 917	3 308	759	286	43.8	9.0
53223	Video tape & disk rental .....	26	6 418	1 325	329	165	21.2	2.7
532230	Video tape & disk rental .....	26	6 418	1 325	329	165	21.2	2.7

<sup>1</sup>Includes revenue information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes revenue information which was imputed based on historic data, administrative records data, or on industry averages.

**Table 4. Summary Statistics for Places: 1997**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ABERDEEN, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>22</b>	<b>6 334</b>	<b>1 130</b>	<b>250</b>	<b>74</b>	<b>29.0</b>	<b>13.6</b>
531	Real estate .....	15	3 911	756	173	46	36.6	20.8
532	Rental & leasing services .....	7	2 423	374	77	28	16.8	2.1
<b>AIRWAY HEIGHTS, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>4</b>	<b>2 300</b>	<b>237</b>	<b>44</b>	<b>8</b>	<b>15.1</b>	<b>—</b>
531	Real estate .....	4	2 300	237	44	8	15.1	—
<b>ANACORTES, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>25</b>	<b>12 974</b>	<b>1 915</b>	<b>436</b>	<b>95</b>	<b>20.6</b>	<b>7.3</b>
531	Real estate .....	19	6 843	798	191	47	39.0	13.9
532	Rental & leasing services .....	6	6 131	1 117	245	48	—	—
<b>ARLINGTON, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>10</b>	<b>3 629</b>	<b>453</b>	<b>142</b>	<b>32</b>	<b>86.0</b>	<b>7.6</b>
531	Real estate .....	8	D	D	D	b	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Places: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>AUBURN, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>57</b>	<b>32 748</b>	<b>6 128</b>	<b>1 211</b>	<b>264</b>	<b>10.7</b>	<b>13.1</b>
531	Real estate .....	38	15 367	2 573	614	113	20.6	26.7
5311	Lessors of real estate .....	27	9 564	962	226	59	28.0	31.3
53111	Lessors of residential buildings & dwellings .....	13	4 311	471	118	39	32.1	35.3
531110	Lessors of residential buildings & dwellings .....	13	4 311	471	118	39	32.1	35.3
532	Rental & leasing services .....	19	17 381	3 555	597	151	2.0	1.2
<b>BAINBRIDGE ISLAND, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>31</b>	<b>13 030</b>	<b>1 971</b>	<b>403</b>	<b>119</b>	<b>30.3</b>	<b>6.6</b>
531	Real estate .....	27	11 939	1 463	303	90	32.1	1.9
5311	Lessors of real estate .....	12	5 017	525	111	53	33.2	2.3
532	Rental & leasing services .....	4	1 091	508	100	29	9.6	58.4
<b>BATTLE GROUND, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>12</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
531	Real estate .....	11	3 465	304	61	19	70.3	6.9
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>BELLEVUE, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>458</b>	<b>685 522</b>	<b>151 011</b>	<b>33 457</b>	<b>4 723</b>	<b>11.9</b>	<b>8.6</b>
531	Real estate .....	409	575 227	134 143	29 424	4 256	13.8	9.4
5311	Lessors of real estate .....	151	205 766	26 246	6 208	1 005	16.8	18.0
53111	Lessors of residential buildings & dwellings .....	71	42 098	4 748	1 164	338	37.5	31.5
531110	Lessors of residential buildings & dwellings .....	71	42 098	4 748	1 164	338	37.5	31.5
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	58	146 018	20 245	4 707	589	8.7	14.5
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	58	146 018	20 245	4 707	589	8.7	14.5
53113	Lessors of miniwarehouses & self storage units .....	13	12 168	911	244	53	19.2	7.8
531130	Lessors of miniwarehouses & self storage units .....	13	12 168	911	244	53	19.2	7.8
5312	Offices of real estate agents & brokers .....	122	290 430	69 407	15 121	1 900	8.4	3.0
53121	Offices of real estate agents & brokers .....	122	290 430	69 407	15 121	1 900	8.4	3.0
531210	Offices of real estate agents & brokers .....	122	290 430	69 407	15 121	1 900	8.4	3.0
5313	Activities related to real estate .....	136	79 031	38 490	8 095	1 351	26.0	10.5
53131	Real estate property managers .....	63	50 429	24 910	5 302	1 001	29.3	6.9
531311	Residential property managers .....	30	24 779	10 559	2 421	636	47.2	10.4
531312	Nonresidential property managers .....	33	25 650	14 351	2 881	365	12.0	3.5
53132	Offices of real estate appraisers .....	6	5 299	6 529	1 392	157	15.6	11.9
531320	Offices of real estate appraisers .....	6	5 299	6 529	1 392	157	15.6	11.9
53139	Other activities related to real estate .....	43	14 922	7 051	1 401	193	24.5	21.1
531390	Other activities related to real estate .....	43	14 922	7 051	1 401	193	24.5	21.1
532	Rental & leasing services .....	40	91 557	13 811	3 140	301	2.1	1.6
5322	Consumer goods rental .....	14	2 967	662	146	64	16.1	14.1
5324	Commercial & industrial machinery & equipment rental & leasing .....	12	43 245	7 780	1 757	105	1.2	1.9
<b>BELLINGHAM, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>134</b>	<b>60 667</b>	<b>8 117</b>	<b>1 816</b>	<b>529</b>	<b>32.6</b>	<b>15.7</b>
531	Real estate .....	100	46 151	5 014	1 118	296	35.0	19.0
5311	Lessors of real estate .....	51	D	D	D	c	D	D
53111	Lessors of residential buildings & dwellings .....	27	10 543	1 031	227	105	39.9	22.0
531110	Lessors of residential buildings & dwellings .....	27	10 543	1 031	227	105	39.9	22.0
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	12	4 880	524	138	33	20.6	8.3
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	12	4 880	524	138	33	20.6	8.3
5312	Offices of real estate agents & brokers .....	30	20 957	1 466	336	67	42.7	10.5
53121	Offices of real estate agents & brokers .....	30	20 957	1 466	336	67	42.7	10.5
531210	Offices of real estate agents & brokers .....	30	20 957	1 466	336	67	42.7	10.5
5313	Activities related to real estate .....	19	D	D	D	b	D	D
53131	Real estate property managers .....	10	D	D	D	b	D	D
532	Rental & leasing services .....	34	14 516	3 103	698	233	25.2	5.2
5322	Consumer goods rental .....	23	D	D	D	c	D	D
53223	Video tape & disk rental .....	17	D	D	D	c	D	D
532230	Video tape & disk rental .....	17	D	D	D	c	D	D
<b>BLAINE, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>7</b>	<b>2 274</b>	<b>544</b>	<b>160</b>	<b>29</b>	<b>82.5</b>	<b>1.7</b>
531	Real estate .....	7	2 274	544	160	29	82.5	1.7

See footnotes at end of table.

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NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BONNEY LAKE, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>6</b>	<b>3 641</b>	<b>386</b>	<b>86</b>	<b>33</b>	<b>66.5</b>	<b>10.5</b>
531	Real estate .....	3	D	D	D	a	D	D
532	Rental & leasing services .....	3	D	D	D	b	D	D
<b>BOTHELL, WA *</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>48</b>	<b>47 247</b>	<b>4 386</b>	<b>1 019</b>	<b>220</b>	<b>17.6</b>	<b>6.2</b>
531	Real estate .....	42	37 206	2 621	642	143	21.0	7.9
5311	Lessors of real estate .....	19	23 617	1 305	379	92	18.9	9.7
53111	Lessors of residential buildings & dwellings .....	11	15 609	892	281	69	2.0	7.5
531110	Lessors of residential buildings & dwellings .....	11	15 609	892	281	69	2.0	7.5
5312	Offices of real estate agents & brokers .....	10	8 305	377	78	16	11.3	3.3
53121	Offices of real estate agents & brokers .....	10	8 305	377	78	16	11.3	3.3
531210	Offices of real estate agents & brokers .....	10	8 305	377	78	16	11.3	3.3
5313	Activities related to real estate .....	13	5 284	939	185	35	45.5	6.8
532	Rental & leasing services .....	6	10 041	1 765	377	77	4.9	—
<b>BOTHELL, WA (KING COUNTY PART) *</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>29</b>	<b>29 552</b>	<b>2 905</b>	<b>698</b>	<b>157</b>	<b>23.9</b>	<b>3.9</b>
531	Real estate .....	25	D	D	D	c	D	D
5311	Lessors of real estate .....	11	19 990	1 016	308	73	21.4	3.9
532	Rental & leasing services .....	4	D	D	D	b	D	D
<b>BOTHELL, WA (SNOHOMISH COUNTY PART) *</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>19</b>	<b>17 695</b>	<b>1 481</b>	<b>321</b>	<b>63</b>	<b>7.1</b>	<b>10.1</b>
531	Real estate .....	17	D	D	D	b	D	D
532	Rental & leasing services .....	2	D	D	D	b	D	D
<b>BREMERTON, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>48</b>	<b>25 577</b>	<b>4 074</b>	<b>942</b>	<b>288</b>	<b>24.2</b>	<b>49.9</b>
531	Real estate .....	40	19 194	2 601	578	198	24.6	58.2
5311	Lessors of real estate .....	31	14 609	1 364	289	122	22.9	62.2
53111	Lessors of residential buildings & dwellings .....	19	7 193	763	171	81	29.8	57.0
531110	Lessors of residential buildings & dwellings .....	19	7 193	763	171	81	29.8	57.0
532	Rental & leasing services .....	8	6 383	1 473	364	90	23.1	24.9
<b>BRIER, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	1	D	D	D	a	D	D
<b>BUCKLEY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	3	D	D	D	a	D	D
<b>BURIEN, WA *</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>44</b>	<b>18 809</b>	<b>1 992</b>	<b>482</b>	<b>139</b>	<b>26.5</b>	<b>6.5</b>
531	Real estate .....	37	14 531	1 244	287	87	34.3	8.2
5311	Lessors of real estate .....	24	D	D	D	b	D	D
53111	Lessors of residential buildings & dwellings .....	17	5 051	437	96	38	44.3	16.3
531110	Lessors of residential buildings & dwellings .....	17	5 051	437	96	38	44.3	16.3
5312	Offices of real estate agents & brokers .....	11	7 761	558	122	29	29.5	1.9
53121	Offices of real estate agents & brokers .....	11	7 761	558	122	29	29.5	1.9
531210	Offices of real estate agents & brokers .....	11	7 761	558	122	29	29.5	1.9
532	Rental & leasing services .....	7	4 278	748	195	52	—	.9
<b>BURLINGTON, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>20</b>	<b>11 232</b>	<b>1 715</b>	<b>451</b>	<b>79</b>	<b>29.8</b>	<b>22.8</b>
531	Real estate .....	16	D	D	D	b	D	D
532	Rental & leasing services .....	4	D	D	D	a	D	D

See footnotes at end of table.

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>CAMAS, WA</b>								
53	Real estate & rental & leasing .....	10	D	D	D	b	D	D
531	Real estate .....	7	D	D	D	a	D	D
532	Rental & leasing services .....	3	D	D	D	a	D	D
<b>CASHMERE, WA</b>								
53	Real estate & rental & leasing .....	5	505	51	10	8	95.8	4.2
531	Real estate .....	5	505	51	10	8	95.8	4.2
<b>CENTRALIA, WA</b>								
53	Real estate & rental & leasing .....	25	9 865	1 782	410	109	30.8	15.8
531	Real estate .....	21	8 439	1 449	348	90	32.7	18.5
5311	Lessors of real estate .....	14	5 639	1 144	270	72	25.9	11.3
532	Rental & leasing services .....	4	1 426	333	62	19	19.8	—
<b>CHEHALIS, WA</b>								
53	Real estate & rental & leasing .....	19	8 361	1 758	394	110	45.8	8.3
531	Real estate .....	14	5 024	1 009	231	72	58.7	13.8
532	Rental & leasing services .....	5	3 337	749	163	38	26.3	—
<b>CHELAN, WA</b>								
53	Real estate & rental & leasing .....	18	4 893	1 216	161	108	32.5	35.7
531	Real estate .....	10	3 751	984	123	97	34.0	40.5
532	Rental & leasing services .....	8	1 142	232	38	11	27.5	20.1
<b>CHENEY, WA</b>								
53	Real estate & rental & leasing .....	15	2 329	316	68	47	67.8	7.2
531	Real estate .....	14	D	D	D	b	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>CLARKSTON, WA</b>								
53	Real estate & rental & leasing .....	12	5 876	1 182	296	56	2.7	53.7
531	Real estate .....	5	D	D	D	a	D	D
532	Rental & leasing services .....	7	D	D	D	b	D	D
<b>CLYDE HILL, WA</b>								
53	Real estate & rental & leasing .....	5	2 275	342	63	15	47.9	—
531	Real estate .....	5	2 275	342	63	15	47.9	—
<b>COLFAX, WA</b>								
53	Real estate & rental & leasing .....	4	526	101	24	23	100.0	—
531	Real estate .....	3	D	D	D	b	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>COLLEGE PLACE, WA</b>								
53	Real estate & rental & leasing .....	3	D	D	D	a	D	D
531	Real estate .....	3	D	D	D	a	D	D
<b>COLVILLE, WA</b>								
53	Real estate & rental & leasing .....	9	3 902	477	89	28	65.7	1.0
531	Real estate .....	7	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>CONNELL, WA</b>								
53	Real estate & rental & leasing .....	1	D	D	D	a	D	D
531	Real estate .....	1	D	D	D	a	D	D
<b>DAYTON, WA</b>								
53	Real estate & rental & leasing .....	2	D	D	D	a	D	D
531	Real estate .....	2	D	D	D	a	D	D
<b>DEER PARK, WA</b>								
53	Real estate & rental & leasing .....	1	D	D	D	a	D	D
531	Real estate .....	1	D	D	D	a	D	D
<b>DES MOINES, WA</b>								
53	Real estate & rental & leasing .....	16	6 750	940	177	57	18.8	17.3
531	Real estate .....	13	4 778	422	89	34	26.5	16.0
532	Rental & leasing services .....	3	1 972	518	88	23	—	20.5
<b>DUVALL, WA</b>								
53	Real estate & rental & leasing .....	1	D	D	D	a	D	D
531	Real estate .....	1	D	D	D	a	D	D
<b>EAST WENATCHEE, WA</b>								
53	Real estate & rental & leasing .....	12	6 946	929	279	50	18.2	27.8
531	Real estate .....	8	D	D	D	b	D	D
532	Rental & leasing services .....	4	D	D	D	b	D	D
<b>EDGEWOOD, WA *</b>								
53	Real estate & rental & leasing .....	1	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>EDMONDS, WA</b>								
53	Real estate & rental & leasing .....	70	27 907	5 780	1 143	175	20.4	25.6
531	Real estate .....	63	26 085	5 307	1 027	145	17.1	26.9
5311	Lessors of real estate .....	32	11 656	1 594	300	60	19.4	26.1
53111	Lessors of residential buildings & dwellings .....	22	8 087	849	183	44	13.0	26.5
531110	Lessors of residential buildings & dwellings .....	22	8 087	849	183	44	13.0	26.5
5312	Offices of real estate agents & brokers .....	11	5 168	747	140	17	17.5	1.9
53121	Offices of real estate agents & brokers .....	11	5 168	747	140	17	17.5	1.9
531210	Offices of real estate agents & brokers .....	11	5 168	747	140	17	17.5	1.9
5313	Activities related to real estate .....	20	9 261	2 966	587	68	14.1	41.7
53131	Real estate property managers .....	10	5 863	1 456	298	33	8.5	65.0
532	Rental & leasing services .....	7	1 822	473	116	30	66.8	7.5
<b>ELLENSBURG, WA</b>								
53	Real estate & rental & leasing .....	27	9 668	1 389	258	113	51.6	11.9
531	Real estate .....	22	D	D	D	b	D	D
5311	Lessors of real estate .....	14	D	D	D	b	D	D
53111	Lessors of residential buildings & dwellings .....	11	4 556	536	53	47	61.8	12.6
531110	Lessors of residential buildings & dwellings .....	11	4 556	536	53	47	61.8	12.6
532	Rental & leasing services .....	5	D	D	D	b	D	D
<b>ELMA, WA</b>								
53	Real estate & rental & leasing .....	5	1 079	151	38	11	96.5	—
531	Real estate .....	4	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D

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<b>ENUMCLAW, WA *</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>15</b>	<b>5 340</b>	<b>853</b>	<b>131</b>	<b>53</b>	<b>28.8</b>	<b>21.8</b>
531	Real estate .....	12	D	D	D	b	D	D
532	Rental & leasing services .....	3	970	153	41	25	D	—
<b>ENUMCLAW, WA (KING COUNTY PART) *</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>15</b>	<b>5 340</b>	<b>853</b>	<b>131</b>	<b>53</b>	<b>28.8</b>	<b>21.8</b>
531	Real estate .....	12	D	D	D	b	D	D
532	Rental & leasing services .....	3	970	153	41	25	D	—
<b>EPHRATA, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>8</b>	<b>2 588</b>	<b>217</b>	<b>39</b>	<b>12</b>	<b>88.7</b>	<b>3.3</b>
531	Real estate .....	7	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>EVERETT, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>138</b>	<b>108 448</b>	<b>14 471</b>	<b>3 382</b>	<b>787</b>	<b>22.5</b>	<b>17.9</b>
531	Real estate .....	104	89 074	10 507	2 491	570	26.1	18.7
5311	Lessors of real estate .....	54	49 330	4 369	1 030	305	31.4	19.8
53111	Lessors of residential buildings & dwellings .....	29	23 339	2 417	552	178	27.7	33.9
531110	Lessors of residential buildings & dwellings .....	29	23 339	2 417	552	178	27.7	33.9
5312	Offices of real estate agents & brokers .....	28	31 674	2 791	588	121	19.7	16.7
53121	Offices of real estate agents & brokers .....	28	31 674	2 791	588	121	19.7	16.7
531210	Offices of real estate agents & brokers .....	28	31 674	2 791	588	121	19.7	16.7
5313	Activities related to real estate .....	22	8 070	3 347	873	144	18.1	19.5
53131	Real estate property managers .....	14	3 346	1 438	469	76	22.2	47.0
532	Rental & leasing services .....	33	D	D	D	c	D	D
5322	Consumer goods rental .....	19	8 518	1 712	402	111	9.7	17.3
53223	Video tape & disk rental .....	10	2 853	453	109	52	19.8	4.6
532230	Video tape & disk rental .....	10	2 853	453	109	52	19.8	4.6
<b>FEDERAL WAY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>99</b>	<b>76 465</b>	<b>9 344</b>	<b>2 377</b>	<b>506</b>	<b>31.1</b>	<b>13.9</b>
531	Real estate .....	81	71 356	7 831	2 022	409	32.8	14.6
5311	Lessors of real estate .....	31	40 101	3 249	939	197	41.9	15.4
53111	Lessors of residential buildings & dwellings .....	18	20 007	1 741	425	83	17.3	12.4
531110	Lessors of residential buildings & dwellings .....	18	20 007	1 741	425	83	17.3	12.4
5312	Offices of real estate agents & brokers .....	20	19 427	1 511	380	66	10.5	6.0
53121	Offices of real estate agents & brokers .....	20	19 427	1 511	380	66	10.5	6.0
531210	Offices of real estate agents & brokers .....	20	19 427	1 511	380	66	10.5	6.0
5313	Activities related to real estate .....	30	11 828	3 071	703	146	38.6	25.7
53131	Real estate property managers .....	13	7 362	1 786	373	101	28.3	26.6
531311	Residential property managers .....	12	D	D	D	c	D	D
532	Rental & leasing services .....	17	D	D	D	b	D	D
5322	Consumer goods rental .....	13	2 590	748	185	63	10.4	2.2
53223	Video tape & disk rental .....	10	1 819	550	142	51	14.8	3.1
532230	Video tape & disk rental .....	10	1 819	550	142	51	14.8	3.1
<b>FERNDALE, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>13</b>	<b>3 433</b>	<b>339</b>	<b>73</b>	<b>43</b>	<b>9.0</b>	<b>44.7</b>
531	Real estate .....	11	D	D	D	b	D	D
5311	Lessors of real estate .....	10	D	D	D	b	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>FIFE, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>18</b>	<b>24 578</b>	<b>5 271</b>	<b>1 191</b>	<b>236</b>	<b>2.7</b>	<b>.3</b>
531	Real estate .....	12	11 836	3 026	658	156	5.7	.7
532	Rental & leasing services .....	6	12 742	2 245	533	80	—	—
<b>FIRCREST, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>11</b>	<b>3 006</b>	<b>683</b>	<b>160</b>	<b>26</b>	<b>54.1</b>	<b>3.9</b>
531	Real estate .....	9	D	D	D	b	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Places: 1997—Con.**

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NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>FORKS, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>4</b>	<b>575</b>	<b>67</b>	<b>12</b>	<b>7</b>	<b>82.6</b>	<b>17.4</b>
531	Real estate .....	3	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>GIG HARBOR, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>25</b>	<b>12 416</b>	<b>1 715</b>	<b>372</b>	<b>104</b>	<b>18.1</b>	<b>7.0</b>
531	Real estate .....	21	10 612	1 055	251	72	20.2	8.2
532	Rental & leasing services .....	3	D	D	D	b	D	D
<b>GOLDENDALE, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>7</b>	<b>682</b>	<b>105</b>	<b>22</b>	<b>20</b>	<b>87.1</b>	<b>12.9</b>
531	Real estate .....	5	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>GRANDVIEW, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>5</b>	<b>1 351</b>	<b>391</b>	<b>99</b>	<b>21</b>	<b>50.1</b>	<b>3.1</b>
531	Real estate .....	4	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>HOQUIAM, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>10</b>	<b>1 952</b>	<b>335</b>	<b>78</b>	<b>32</b>	<b>40.2</b>	<b>17.5</b>
531	Real estate .....	6	926	169	41	11	5.0	5.7
532	Rental & leasing services .....	4	1 026	166	37	21	71.9	28.1
<b>ISSAQUAH, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>48</b>	<b>39 926</b>	<b>8 011</b>	<b>1 946</b>	<b>257</b>	<b>16.3</b>	<b>2.5</b>
531	Real estate .....	38	31 146	5 643	1 461	176	18.5	3.3
5311	Lessors of real estate .....	22	11 607	2 380	539	94	31.3	2.9
53111	Lessors of residential buildings & dwellings .....	14	3 200	658	108	55	36.2	10.6
531110	Lessors of residential buildings & dwellings .....	14	3 200	658	108	55	36.2	10.6
532	Rental & leasing services .....	9	D	D	D	b	D	D
<b>KELSO, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>8</b>	<b>2 855</b>	<b>381</b>	<b>90</b>	<b>22</b>	<b>13.6</b>	<b>47.5</b>
531	Real estate .....	7	D	D	D	b	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>KENNEWICK, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>86</b>	<b>82 905</b>	<b>16 075</b>	<b>3 721</b>	<b>678</b>	<b>35.7</b>	<b>6.4</b>
531	Real estate .....	69	26 236	4 382	969	339	29.7	18.0
5311	Lessors of real estate .....	37	12 413	1 910	479	231	32.2	16.6
53111	Lessors of residential buildings & dwellings .....	18	6 761	930	203	73	28.8	23.5
531110	Lessors of residential buildings & dwellings .....	18	6 761	930	203	73	28.8	23.5
5312	Offices of real estate agents & brokers .....	14	10 531	1 489	290	63	22.7	10.3
53121	Offices of real estate agents & brokers .....	14	10 531	1 489	290	63	22.7	10.3
531210	Offices of real estate agents & brokers .....	14	10 531	1 489	290	63	22.7	10.3
5313	Activities related to real estate .....	18	3 292	983	200	45	42.5	48.2
532	Rental & leasing services .....	17	56 669	11 693	2 752	339	38.5	1.0
5322	Consumer goods rental .....	12	D	D	D	b	D	D

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>KENT, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>95</b>	<b>120 636</b>	<b>17 861</b>	<b>4 190</b>	<b>677</b>	<b>36.5</b>	<b>2.4</b>
531	Real estate .....	64	66 074	5 439	1 317	236	48.7	4.2
5311	Lessors of real estate .....	38	52 085	2 928	733	126	54.2	4.5
53111	Lessors of residential buildings & dwellings .....	20	35 853	1 369	327	71	71.9	4.2
531110	Lessors of residential buildings & dwellings .....	20	35 853	1 369	327	71	71.9	4.2
5312	Offices of real estate agents & brokers .....	14	11 374	1 080	242	41	21.1	—
53121	Offices of real estate agents & brokers .....	14	11 374	1 080	242	41	21.1	—
531210	Offices of real estate agents & brokers .....	14	11 374	1 080	242	41	21.1	—
5313	Activities related to real estate .....	12	2 615	1 431	342	69	59.6	17.9
532	Rental & leasing services .....	31	54 562	12 422	2 873	441	21.7	.1
5322	Consumer goods rental .....	13	D	D	D	c	D	D
53223	Video tape & disk rental .....	10	D	D	D	c	D	D
532230	Video tape & disk rental .....	10	D	D	D	c	D	D
<b>KIRKLAND, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>129</b>	<b>102 831</b>	<b>18 282</b>	<b>3 988</b>	<b>800</b>	<b>20.6</b>	<b>12.1</b>
531	Real estate .....	103	87 280	15 334	3 304	690	23.7	9.1
5311	Lessors of real estate .....	25	21 355	2 948	654	180	20.1	16.8
53111	Lessors of residential buildings & dwellings .....	14	15 242	2 503	554	158	14.6	12.3
531110	Lessors of residential buildings & dwellings .....	14	15 242	2 503	554	158	14.6	12.3
5312	Offices of real estate agents & brokers .....	45	49 001	3 031	561	105	25.3	7.0
53121	Offices of real estate agents & brokers .....	45	49 001	3 031	561	105	25.3	7.0
531210	Offices of real estate agents & brokers .....	45	49 001	3 031	561	105	25.3	7.0
5313	Activities related to real estate .....	33	16 924	9 355	2 089	405	23.6	5.8
53131	Real estate property managers .....	16	14 405	8 528	1 927	370	21.9	1.3
531312	Nonresidential property managers .....	11	13 442	8 237	1 868	349	18.8	.8
53139	Other activities related to real estate .....	10	1 350	492	88	19	34.7	34.4
531390	Other activities related to real estate .....	10	1 350	492	88	19	34.7	34.4
532	Rental & leasing services .....	25	D	D	D	c	D	D
5322	Consumer goods rental .....	12	D	D	D	b	D	D
<b>LACEY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>34</b>	<b>13 578</b>	<b>1 740</b>	<b>391</b>	<b>110</b>	<b>30.9</b>	<b>17.6</b>
531	Real estate .....	26	10 493	1 295	265	66	38.4	18.0
5311	Lessors of real estate .....	12	D	D	D	b	D	D
5312	Offices of real estate agents & brokers .....	10	6 834	606	122	23	36.8	24.9
53121	Offices of real estate agents & brokers .....	10	6 834	606	122	23	36.8	24.9
531210	Offices of real estate agents & brokers .....	10	6 834	606	122	23	36.8	24.9
532	Rental & leasing services .....	8	3 085	445	126	44	5.3	16.4
<b>LAKE FOREST PARK, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>17</b>	<b>5 871</b>	<b>590</b>	<b>134</b>	<b>52</b>	<b>41.0</b>	<b>2.8</b>
531	Real estate .....	14	4 468	407	86	34	53.9	3.7
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>LAKE STEVENS, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>8</b>	<b>3 130</b>	<b>317</b>	<b>74</b>	<b>26</b>	<b>15.5</b>	<b>49.2</b>
531	Real estate .....	6	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>LAKEWOOD, WA *</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>102</b>	<b>57 538</b>	<b>10 067</b>	<b>2 347</b>	<b>595</b>	<b>21.7</b>	<b>27.6</b>
531	Real estate .....	85	48 415	8 498	1 961	489	25.5	32.0
5311	Lessors of real estate .....	52	28 373	3 167	656	189	19.4	51.2
53111	Lessors of residential buildings & dwellings .....	32	11 293	1 055	271	89	21.1	52.3
531110	Lessors of residential buildings & dwellings .....	32	11 293	1 055	271	89	21.1	52.3
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	10	13 129	1 691	314	72	13.6	61.7
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	10	13 129	1 691	314	72	13.6	61.7
5312	Offices of real estate agents & brokers .....	19	11 684	1 666	441	82	10.4	6.6
53121	Offices of real estate agents & brokers .....	19	11 684	1 666	441	82	10.4	6.6
531210	Offices of real estate agents & brokers .....	19	11 684	1 666	441	82	10.4	6.6
5313	Activities related to real estate .....	14	8 358	3 665	864	218	67.3	2.3
532	Rental & leasing services .....	17	9 123	1 569	386	106	1.4	4.5

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>LONGVIEW, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>66</b>	<b>35 876</b>	<b>5 650</b>	<b>1 443</b>	<b>315</b>	<b>34.3</b>	<b>11.0</b>
531	Real estate .....	56	D	D	D	c	D	D
5311	Lessors of real estate .....	34	D	D	D	c	D	D
53111	Lessors of residential buildings & dwellings .....	22	7 374	784	197	75	24.4	38.8
531110	Lessors of residential buildings & dwellings .....	22	7 374	784	197	75	24.4	38.8
5312	Offices of real estate agents & brokers .....	17	8 337	1 154	231	56	41.3	3.2
53121	Offices of real estate agents & brokers .....	17	8 337	1 154	231	56	41.3	3.2
531210	Offices of real estate agents & brokers .....	17	8 337	1 154	231	56	41.3	3.2
532	Rental & leasing services .....	10	D	D	D	c	D	D
<b>LYNDEN, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>13</b>	<b>4 697</b>	<b>579</b>	<b>158</b>	<b>69</b>	<b>41.8</b>	<b>12.1</b>
531	Real estate .....	10	D	D	D	b	D	D
532	Rental & leasing services .....	3	D	D	D	a	D	D
<b>LYNNWOOD, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>94</b>	<b>56 261</b>	<b>10 429</b>	<b>2 465</b>	<b>519</b>	<b>26.7</b>	<b>2.3</b>
531	Real estate .....	64	40 281	6 185	1 435	299	30.2	3.0
5311	Lessors of real estate .....	25	14 996	1 824	404	143	33.4	7.9
53111	Lessors of residential buildings & dwellings .....	20	12 879	1 684	370	134	36.9	6.4
531110	Lessors of residential buildings & dwellings .....	20	12 879	1 684	370	134	36.9	6.4
5312	Offices of real estate agents & brokers .....	19	20 270	1 813	463	71	26.3	—
53121	Offices of real estate agents & brokers .....	19	20 270	1 813	463	71	26.3	—
531210	Offices of real estate agents & brokers .....	19	20 270	1 813	463	71	26.3	—
5313	Activities related to real estate .....	20	5 015	2 548	568	85	36.3	.3
53139	Other activities related to real estate .....	10	3 160	1 702	382	51	17.0	—
531390	Other activities related to real estate .....	10	3 160	1 702	382	51	17.0	—
532	Rental & leasing services .....	30	15 980	4 244	1 030	220	17.7	.6
5322	Consumer goods rental .....	16	D	D	D	c	D	D
53223	Video tape & disk rental .....	12	3 736	656	162	79	41.0	—
532230	Video tape & disk rental .....	12	3 736	656	162	79	41.0	—
<b>MARYSVILLE, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>33</b>	<b>11 663</b>	<b>1 606</b>	<b>303</b>	<b>81</b>	<b>38.7</b>	<b>16.4</b>
531	Real estate .....	28	10 244	1 353	258	69	43.3	18.5
5311	Lessors of real estate .....	15	3 512	341	75	35	63.3	29.7
532	Rental & leasing services .....	5	1 419	253	45	12	5.7	1.2
<b>MEDICAL LAKE, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	7	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>MEDINA, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>10</b>	<b>3 823</b>	<b>347</b>	<b>54</b>	<b>18</b>	<b>44.9</b>	<b>55.1</b>
531	Real estate .....	10	3 823	347	54	18	44.9	55.1
<b>MERCER ISLAND, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>59</b>	<b>45 892</b>	<b>6 277</b>	<b>1 381</b>	<b>218</b>	<b>24.8</b>	<b>15.9</b>
531	Real estate .....	54	41 217	5 188	1 129	181	26.5	17.8
5311	Lessors of real estate .....	33	23 051	1 888	425	80	32.7	16.6
53111	Lessors of residential buildings & dwellings .....	18	6 456	407	90	33	37.6	40.1
531110	Lessors of residential buildings & dwellings .....	18	6 456	407	90	33	37.6	40.1
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	11	12 654	835	204	24	36.3	4.8
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	11	12 654	835	204	24	36.3	4.8
5312	Offices of real estate agents & brokers .....	12	15 079	1 671	266	50	21.4	21.8
53121	Offices of real estate agents & brokers .....	12	15 079	1 671	266	50	21.4	21.8
531210	Offices of real estate agents & brokers .....	12	15 079	1 671	266	50	21.4	21.8
532	Rental & leasing services .....	5	4 675	1 089	252	37	9.5	—
<b>MILL CREEK, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>16</b>	<b>5 233</b>	<b>639</b>	<b>139</b>	<b>48</b>	<b>14.5</b>	<b>4.5</b>
531	Real estate .....	14	D	D	D	b	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>MILTON, WA *</b>								
53	Real estate & rental & leasing .....	4	2 687	653	160	49	—	.9
531	Real estate .....	3	D	D	D	b	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>MILTON, WA (PIERCE COUNTY PART) *</b>								
53	Real estate & rental & leasing .....	4	2 687	653	160	49	—	.9
531	Real estate .....	3	D	D	D	b	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>MONROE, WA</b>								
53	Real estate & rental & leasing .....	16	11 910	2 626	300	76	39.5	37.5
531	Real estate .....	14	D	D	D	b	D	D
532	Rental & leasing services .....	2	D	D	D	b	D	D
<b>MONTESANO, WA</b>								
53	Real estate & rental & leasing .....	4	417	61	13	5	57.8	42.2
531	Real estate .....	4	417	61	13	5	57.8	42.2
<b>MOSES LAKE, WA</b>								
53	Real estate & rental & leasing .....	25	11 213	1 306	266	96	49.4	13.1
531	Real estate .....	22	D	D	D	b	D	D
5311	Lessors of real estate .....	13	D	D	D	b	D	D
53111	Lessors of residential buildings & dwellings .....	11	4 895	348	72	45	79.1	20.9
531110	Lessors of residential buildings & dwellings .....	11	4 895	348	72	45	79.1	20.9
532	Rental & leasing services .....	3	D	D	D	b	D	D
<b>MOUNTLAKE TERRACE, WA</b>								
53	Real estate & rental & leasing .....	26	13 361	3 759	819	177	31.5	5.0
531	Real estate .....	24	D	D	D	b	D	D
5313	Activities related to real estate .....	10	D	D	D	b	D	D
532	Rental & leasing services .....	2	D	D	D	b	D	D
<b>MOUNT VERNON, WA</b>								
53	Real estate & rental & leasing .....	44	17 964	2 640	581	175	36.4	10.5
531	Real estate .....	36	12 408	1 431	325	91	50.4	15.1
5311	Lessors of real estate .....	16	5 347	493	111	45	23.1	8.8
53111	Lessors of residential buildings & dwellings .....	10	4 234	344	82	34	21.3	11.1
531110	Lessors of residential buildings & dwellings .....	10	4 234	344	82	34	21.3	11.1
5312	Offices of real estate agents & brokers .....	14	4 714	381	95	22	86.0	8.4
53121	Offices of real estate agents & brokers .....	14	4 714	381	95	22	86.0	8.4
531210	Offices of real estate agents & brokers .....	14	4 714	381	95	22	86.0	8.4
532	Rental & leasing services .....	8	5 556	1 209	256	84	5.2	—
<b>MUKILTEO, WA</b>								
53	Real estate & rental & leasing .....	18	9 488	1 338	228	44	22.1	26.2
531	Real estate .....	16	D	D	D	b	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>NEWCASTLE, WA *</b>								
53	Real estate & rental & leasing .....	5	D	D	D	b	D	D
531	Real estate .....	3	890	138	43	10	—	—
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>NORMANDY PARK, WA</b>								
53	Real estate & rental & leasing .....	10	2 996	352	86	39	20.0	23.0
531	Real estate .....	9	D	D	D	b	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D

See footnotes at end of table.

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<b>NORTH BEND, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>8</b>	<b>2 671</b>	<b>340</b>	<b>76</b>	<b>27</b>	<b>33.3</b>	<b>12.3</b>
531	Real estate .....	5	D	D	D	a	D	D
532	Rental & leasing services .....	3	613	161	34	12	D	22.8
<b>OAK HARBOR, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>26</b>	<b>6 605</b>	<b>871</b>	<b>214</b>	<b>73</b>	<b>46.0</b>	<b>10.6</b>
531	Real estate .....	21	5 223	572	145	41	57.1	13.5
532	Rental & leasing services .....	5	1 382	299	69	32	4.4	—
<b>OCEAN SHORES, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>7</b>	<b>2 110</b>	<b>448</b>	<b>98</b>	<b>50</b>	<b>21.7</b>	<b>—</b>
531	Real estate .....	5	D	D	D	b	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>OKANOGAN, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	2	D	D	D	a	D	D
<b>OLYMPIA, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>108</b>	<b>50 070</b>	<b>7 742</b>	<b>1 808</b>	<b>465</b>	<b>34.0</b>	<b>16.2</b>
531	Real estate .....	86	40 701	5 798	1 385	359	40.8	16.8
5311	Lessors of real estate .....	47	20 524	2 510	518	189	28.6	26.3
53111	Lessors of residential buildings & dwellings .....	23	11 270	1 775	348	119	20.2	18.9
531110	Lessors of residential buildings & dwellings .....	23	11 270	1 775	348	119	20.2	18.9
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	11	5 943	374	86	32	54.3	18.2
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	11	5 943	374	86	32	54.3	18.2
5312	Offices of real estate agents & brokers .....	16	14 058	934	223	51	51.5	3.8
53121	Offices of real estate agents & brokers .....	16	14 058	934	223	51	51.5	3.8
531210	Offices of real estate agents & brokers .....	16	14 058	934	223	51	51.5	3.8
5313	Activities related to real estate .....	23	6 119	2 354	644	119	57.0	14.9
53131	Real estate property managers .....	13	4 257	1 753	490	89	54.0	15.8
532	Rental & leasing services .....	22	9 369	1 944	423	106	4.6	13.6
5322	Consumer goods rental .....	14	4 688	768	144	55	9.3	13.9
<b>OMAK, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
531	Real estate .....	7	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>OTHELLO, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>5</b>	<b>1 101</b>	<b>131</b>	<b>22</b>	<b>13</b>	<b>64.4</b>	<b>35.6</b>
531	Real estate .....	4	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>PACIFIC, WA *</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>6</b>	<b>3 139</b>	<b>607</b>	<b>112</b>	<b>21</b>	<b>58.0</b>	<b>—</b>
531	Real estate .....	3	D	D	D	a	D	D
532	Rental & leasing services .....	3	D	D	D	a	D	D
<b>PACIFIC, WA (KING COUNTY PART) *</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	1	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D

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<b>PACIFIC, WA (PIERCE COUNTY PART) *</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	2	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>PASCO, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>33</b>	<b>20 302</b>	<b>3 874</b>	<b>858</b>	<b>195</b>	<b>18.5</b>	<b>7.1</b>
531	Real estate .....	19	D	D	D	b	D	D
5311	Lessors of real estate .....	15	D	D	D	b	D	D
532	Rental & leasing services .....	13	D	D	D	c	D	D
<b>PORT ANGELES, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>20</b>	<b>8 475</b>	<b>1 383</b>	<b>322</b>	<b>114</b>	<b>31.1</b>	<b>24.3</b>
531	Real estate .....	15	6 048	807	195	72	43.0	34.1
532	Rental & leasing services .....	5	2 427	576	127	42	1.5	—
<b>PORT ORCHARD, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>29</b>	<b>11 624</b>	<b>1 475</b>	<b>339</b>	<b>106</b>	<b>48.8</b>	<b>13.7</b>
531	Real estate .....	27	D	D	D	b	D	D
5311	Lessors of real estate .....	12	3 037	333	68	31	37.6	52.4
5312	Offices of real estate agents & brokers .....	10	6 603	607	139	39	51.1	—
53121	Offices of real estate agents & brokers .....	10	6 603	607	139	39	51.1	—
531210	Offices of real estate agents & brokers .....	10	6 603	607	139	39	51.1	—
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>PORT TOWNSEND, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>22</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
531	Real estate .....	19	4 998	659	141	64	41.7	6.9
5311	Lessors of real estate .....	12	D	D	D	b	D	D
532	Rental & leasing services .....	3	D	D	D	a	D	D
<b>POULSBO, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>22</b>	<b>11 958</b>	<b>2 609</b>	<b>574</b>	<b>123</b>	<b>22.3</b>	<b>16.2</b>
531	Real estate .....	19	D	D	D	b	D	D
5311	Lessors of real estate .....	10	2 166	572	95	32	53.6	1.4
532	Rental & leasing services .....	3	D	D	D	b	D	D
<b>PROSSER, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>8</b>	<b>752</b>	<b>113</b>	<b>27</b>	<b>16</b>	<b>42.3</b>	<b>16.5</b>
531	Real estate .....	7	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>PULLMAN, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>32</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>
531	Real estate .....	24	9 528	1 172	259	117	28.3	25.8
5311	Lessors of real estate .....	16	7 516	688	150	62	22.2	32.4
53111	Lessors of residential buildings & dwellings .....	13	D	D	D	b	D	D
531110	Lessors of residential buildings & dwellings .....	13	D	D	D	b	D	D
532	Rental & leasing services .....	8	D	D	D	b	D	D
<b>PUYALLUP, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>63</b>	<b>38 806</b>	<b>8 342</b>	<b>2 023</b>	<b>712</b>	<b>24.0</b>	<b>10.4</b>
531	Real estate .....	51	33 344	7 080	1 741	628	26.4	11.8
5311	Lessors of real estate .....	22	8 216	704	161	56	71.7	24.0
5312	Offices of real estate agents & brokers .....	16	18 793	1 789	417	78	9.9	5.5
53121	Offices of real estate agents & brokers .....	16	18 793	1 789	417	78	9.9	5.5
531210	Offices of real estate agents & brokers .....	16	18 793	1 789	417	78	9.9	5.5
5313	Activities related to real estate .....	13	6 335	4 587	1 163	494	16.9	14.6
532	Rental & leasing services .....	12	5 462	1 262	282	84	9.1	2.0
5322	Consumer goods rental .....	10	D	D	D	b	D	D

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>QUINCY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>9</b>	<b>2 257</b>	<b>363</b>	<b>109</b>	<b>30</b>	<b>15.6</b>	<b>26.8</b>
531	Real estate .....	6	D	D	D	a	D	D
532	Rental & leasing services .....	3	D	D	D	a	D	D
<b>RAYMOND, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>3</b>	<b>901</b>	<b>78</b>	<b>18</b>	<b>11</b>	<b>65.5</b>	<b>34.5</b>
531	Real estate .....	2	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>REDMOND, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>73</b>	<b>82 697</b>	<b>12 255</b>	<b>2 590</b>	<b>441</b>	<b>13.5</b>	<b>4.4</b>
531	Real estate .....	50	57 404	6 051	1 444	238	15.8	4.5
5311	Lessors of real estate .....	21	29 722	2 285	490	95	17.1	.1
53111	Lessors of residential buildings & dwellings .....	12	22 164	1 535	366	73	10.0	.1
531110	Lessors of residential buildings & dwellings .....	12	22 164	1 535	366	73	10.0	.1
5312	Offices of real estate agents & brokers .....	10	12 882	1 012	218	58	10.1	7.2
53121	Offices of real estate agents & brokers .....	10	12 882	1 012	218	58	10.1	7.2
531210	Offices of real estate agents & brokers .....	10	12 882	1 012	218	58	10.1	7.2
5313	Activities related to real estate .....	19	14 800	2 754	736	85	18.3	11.1
53131	Real estate property managers .....	13	13 357	2 362	659	68	12.5	11.8
532	Rental & leasing services .....	22	D	D	D	c	D	D
<b>RENTON, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>76</b>	<b>176 462</b>	<b>22 731</b>	<b>5 095</b>	<b>801</b>	<b>5.8</b>	<b>3.0</b>
531	Real estate .....	54	37 182	3 554	773	165	26.5	8.8
5311	Lessors of real estate .....	27	22 571	1 869	434	107	29.6	8.9
53111	Lessors of residential buildings & dwellings .....	20	17 439	1 498	321	95	29.4	11.6
531110	Lessors of residential buildings & dwellings .....	20	17 439	1 498	321	95	29.4	11.6
5312	Offices of real estate agents & brokers .....	20	13 070	1 057	188	35	20.7	6.1
53121	Offices of real estate agents & brokers .....	20	13 070	1 057	188	35	20.7	6.1
531210	Offices of real estate agents & brokers .....	20	13 070	1 057	188	35	20.7	6.1
532	Rental & leasing services .....	22	139 280	19 177	4 322	636	.2	1.5
5322	Consumer goods rental .....	10	D	D	D	b	D	D
<b>RICHLAND, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>41</b>	<b>13 420</b>	<b>1 990</b>	<b>444</b>	<b>143</b>	<b>44.1</b>	<b>20.3</b>
531	Real estate .....	28	7 165	820	217	79	57.9	26.8
5311	Lessors of real estate .....	17	4 305	492	145	51	45.3	44.6
53111	Lessors of residential buildings & dwellings .....	12	3 380	421	128	39	46.3	47.2
531110	Lessors of residential buildings & dwellings .....	12	3 380	421	128	39	46.3	47.2
532	Rental & leasing services .....	13	6 255	1 170	227	64	28.4	12.8
<b>SEATAC, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>34</b>	<b>106 012</b>	<b>11 985</b>	<b>2 720</b>	<b>810</b>	<b>4.2</b>	<b>2.5</b>
531	Real estate .....	21	7 539	1 002	218	49	54.5	8.9
5311	Lessors of real estate .....	14	6 625	760	175	38	57.3	1.0
532	Rental & leasing services .....	13	98 473	10 983	2 502	761	.3	2.0
5321	Automotive equipment rental & leasing .....	10	95 376	10 221	2 336	728	—	1.6
53211	Passenger car rental & leasing .....	10	95 376	10 221	2 336	728	—	1.6
532110	Passenger car rental .....	10	95 376	10 221	2 336	728	—	1.6

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>SEATTLE, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>1 391</b>	<b>1 302 021</b>	<b>228 008</b>	<b>53 126</b>	<b>8 567</b>	<b>17.0</b>	<b>10.7</b>
531	Real estate .....	1 197	1 113 039	182 822	43 115	6 851	18.6	11.1
5311	Lessors of real estate .....	713	722 877	60 887	14 867	2 819	17.4	10.7
53111	Lessors of residential buildings & dwellings .....	478	214 077	22 793	5 420	1 627	32.8	22.5
531110	Lessors of residential buildings & dwellings .....	478	214 077	22 793	5 420	1 627	32.8	22.5
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	175	486 766	35 191	8 798	1 022	9.5	4.8
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	175	486 766	35 191	8 798	1 022	9.5	4.8
53113	Lessors of miniwarehouses & self storage units .....	29	10 389	1 686	387	101	8.4	22.3
531130	Lessors of miniwarehouses & self storage units .....	29	10 389	1 686	387	101	8.4	22.3
53119	Lessors of other real estate property .....	31	11 645	1 217	262	69	68.5	27.3
531190	Lessors of other real estate property .....	31	11 645	1 217	262	69	68.5	27.3
5312	Offices of real estate agents & brokers .....	214	211 105	37 415	8 314	947	22.3	9.9
53121	Offices of real estate agents & brokers .....	214	211 105	37 415	8 314	947	22.3	9.9
531210	Offices of real estate agents & brokers .....	214	211 105	37 415	8 314	947	22.3	9.9
5313	Activities related to real estate .....	270	179 057	84 520	19 934	3 085	19.3	14.1
53131	Real estate property managers .....	164	132 182	65 441	15 302	2 620	17.6	14.6
531311	Residential property managers .....	110	56 403	39 379	9 310	1 775	28.4	25.2
531312	Nonresidential property managers .....	54	75 779	26 062	5 992	845	9.6	6.7
53132	Offices of real estate appraisers .....	43	10 308	4 176	948	134	37.1	20.6
531320	Offices of real estate appraisers .....	43	10 308	4 176	948	134	37.1	20.6
53139	Other activities related to real estate .....	63	36 567	14 903	3 684	331	20.1	10.6
531390	Other activities related to real estate .....	63	36 567	14 903	3 684	331	20.1	10.6
532	Rental & leasing services .....	185	180 213	43 567	9 617	1 646	7.2	5.3
5321	Automotive equipment rental & leasing .....	25	46 615	6 622	1 469	297	.8	3.9
53211	Passenger car rental & leasing .....	13	38 268	5 209	1 148	235	1.0	4.8
532111	Passenger car rental .....	12	D	D	D	c	D	D
53212	Truck, utility trailer, & RV rental & leasing .....	12	8 347	1 413	321	62	—	—
532120	Truck, utility trailer, & RV rental & leasing .....	12	8 347	1 413	321	62	—	—
5322	Consumer goods rental .....	100	33 415	8 031	1 691	535	15.3	5.6
53222	Formal wear & costume rental .....	13	2 528	702	163	57	—	28.0
532220	Formal wear & costume rental .....	13	2 528	702	163	57	—	28.0
53223	Video tape & disk rental .....	67	17 733	3 723	836	321	21.3	3.2
532230	Video tape & disk rental .....	67	17 733	3 723	836	321	21.3	3.2
53229	Other consumer goods rental .....	17	D	D	D	c	D	D
5323	General rental centers .....	18	19 586	6 402	1 238	184	3.1	7.2
53231	General rental centers .....	18	19 586	6 402	1 238	184	3.1	7.2
532310	General rental centers .....	18	19 586	6 402	1 238	184	3.1	7.2
5324	Commercial & industrial machinery & equipment rental & leasing .....	42	80 597	22 512	5 219	630	8.5	5.4
53241	Const/trans/mining/forestry machinery & equip rental & leasing .....	12	30 982	8 127	1 608	199	.9	4.4
532412	Construction/mining/forestry machinery & equip rental & leasing .....	10	D	D	D	c	D	D
53249	Oth commercial/industrial machinery & equipment rental & leasing .....	25	43 467	14 057	3 509	419	14.7	6.9
532490	Oth commercial/industrial machinery & equipment rental & leasing .....	25	43 467	14 057	3 509	419	14.7	6.9
<b>SEDRO-WOOLLEY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>6</b>	<b>1 452</b>	<b>212</b>	<b>65</b>	<b>19</b>	<b>36.6</b>	<b>6.7</b>
531	Real estate .....	5	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>SELAH, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>12</b>	<b>3 810</b>	<b>589</b>	<b>167</b>	<b>47</b>	<b>20.6</b>	<b>9.7</b>
531	Real estate .....	8	3 481	501	149	35	18.5	10.7
532	Rental & leasing services .....	4	329	88	18	12	41.9	—
<b>SEQUIM, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>26</b>	<b>7 375</b>	<b>1 032</b>	<b>229</b>	<b>79</b>	<b>78.8</b>	<b>2.1</b>
531	Real estate .....	25	D	D	D	b	D	D
5311	Lessors of real estate .....	10	D	D	D	b	D	D
5312	Offices of real estate agents & brokers .....	10	3 245	356	73	20	100.0	—
53121	Offices of real estate agents & brokers .....	10	3 245	356	73	20	100.0	—
531210	Offices of real estate agents & brokers .....	10	3 245	356	73	20	100.0	—
532	Rental & leasing services .....	1	D	D	D	a	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Places: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>SHELTON, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>28</b>	<b>9 117</b>	<b>2 305</b>	<b>545</b>	<b>176</b>	<b>25.0</b>	<b>23.6</b>
531	Real estate .....	22	D	D	D	c	D	D
5312	Offices of real estate agents & brokers .....	12	3 163	336	89	37	41.8	30.4
53121	Offices of real estate agents & brokers .....	12	3 163	336	89	37	41.8	30.4
531210	Offices of real estate agents & brokers .....	12	3 163	336	89	37	41.8	30.4
532	Rental & leasing services .....	6	D	D	D	b	D	D
<b>SHORELINE, WA *</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>58</b>	<b>25 080</b>	<b>3 847</b>	<b>912</b>	<b>185</b>	<b>42.0</b>	<b>7.2</b>
531	Real estate .....	53	21 819	3 062	728	144	46.7	6.5
5311	Lessors of real estate .....	24	9 061	899	218	62	61.5	7.7
53111	Lessors of residential buildings & dwellings .....	16	4 961	438	104	43	97.0	3.0
531110	Lessors of residential buildings & dwellings .....	16	4 961	438	104	43	97.0	3.0
5312	Offices of real estate agents & brokers .....	19	9 417	1 108	254	52	28.0	3.8
53121	Offices of real estate agents & brokers .....	19	9 417	1 108	254	52	28.0	3.8
531210	Offices of real estate agents & brokers .....	19	9 417	1 108	254	52	28.0	3.8
5313	Activities related to real estate .....	10	3 341	1 055	256	30	59.4	10.5
532	Rental & leasing services .....	5	3 261	785	184	41	10.3	11.8
<b>SNOHOMISH, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>26</b>	<b>9 073</b>	<b>1 571</b>	<b>335</b>	<b>90</b>	<b>31.2</b>	<b>17.5</b>
531	Real estate .....	21	6 119	736	146	50	35.0	26.0
532	Rental & leasing services .....	5	2 954	835	189	40	23.5	—
<b>SPOKANE, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>291</b>	<b>202 772</b>	<b>33 815</b>	<b>7 937</b>	<b>1 800</b>	<b>25.6</b>	<b>9.2</b>
531	Real estate .....	218	133 238	22 350	5 235	1 300	29.6	12.3
5311	Lessors of real estate .....	113	77 063	7 766	1 747	556	25.9	13.7
53111	Lessors of residential buildings & dwellings .....	74	31 977	4 000	854	284	51.8	23.4
531110	Lessors of residential buildings & dwellings .....	74	31 977	4 000	854	284	51.8	23.4
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	29	42 026	3 342	785	236	6.9	3.8
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	29	42 026	3 342	785	236	6.9	3.8
5312	Offices of real estate agents & brokers .....	55	39 368	5 888	1 216	253	35.2	11.6
53121	Offices of real estate agents & brokers .....	55	39 368	5 888	1 216	253	35.2	11.6
531210	Offices of real estate agents & brokers .....	55	39 368	5 888	1 216	253	35.2	11.6
5313	Activities related to real estate .....	50	16 807	8 696	2 272	491	33.1	7.5
53131	Real estate property managers .....	30	11 739	6 862	1 851	422	20.4	10.8
531311	Residential property managers .....	20	7 819	4 225	1 046	322	18.3	14.9
531312	Nonresidential property managers .....	10	3 920	2 637	805	100	24.5	2.4
53132	Offices of real estate appraisers .....	11	3 288	1 405	314	48	42.5	—
531320	Offices of real estate appraisers .....	11	3 288	1 405	314	48	42.5	—
532	Rental & leasing services .....	71	D	D	D	e	D	D
5321	Automotive equipment rental & leasing .....	13	D	D	D	c	D	D
5322	Consumer goods rental .....	33	16 623	3 533	806	212	20.2	1.5
53223	Video tape & disk rental .....	15	4 428	857	203	92	5.6	—
532230	Video tape & disk rental .....	15	4 428	857	203	92	5.6	—
5324	Commercial & industrial machinery & equipment rental & leasing .....	19	23 984	4 738	1 130	129	14.7	.5
53249	Oth commercial/industrial machinery & equipment rental & leasing .....	10	D	D	D	b	D	D
532490	Oth commercial/industrial machinery & equipment rental & leasing .....	10	D	D	D	b	D	D
<b>STANWOOD, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>8</b>	<b>2 003</b>	<b>597</b>	<b>152</b>	<b>42</b>	<b>51.4</b>	<b>—</b>
531	Real estate .....	7	D	D	D	b	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>STEILACOOM, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>4</b>	<b>910</b>	<b>37</b>	<b>11</b>	<b>5</b>	<b>52.7</b>	<b>39.6</b>
531	Real estate .....	2	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>SULTAN, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	2	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Places: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>SUMNER, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>13</b>	<b>4 649</b>	<b>1 914</b>	<b>483</b>	<b>98</b>	<b>16.4</b>	<b>20.3</b>
531	Real estate .....	10	D	D	D	b	D	D
532	Rental & leasing services .....	3	754	149	33	18	D	—
<b>SUNNYSIDE, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>23</b>	<b>5 649</b>	<b>758</b>	<b>182</b>	<b>75</b>	<b>57.0</b>	<b>15.9</b>
531	Real estate .....	17	3 601	336	78	43	74.0	24.9
5311	Lessors of real estate .....	12	D	D	D	b	D	D
532	Rental & leasing services .....	6	2 048	422	104	32	27.1	—
<b>TACOMA, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>237</b>	<b>152 438</b>	<b>36 868</b>	<b>6 608</b>	<b>1 695</b>	<b>24.1</b>	<b>15.9</b>
531	Real estate .....	189	119 628	29 237	4 956	1 327	30.0	16.3
5311	Lessors of real estate .....	116	84 261	20 647	3 201	949	26.3	14.4
53111	Lessors of residential buildings & dwellings .....	88	65 968	18 916	2 701	837	19.3	15.5
531110	Lessors of residential buildings & dwellings .....	88	65 968	18 916	2 701	837	19.3	15.5
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	17	14 311	1 298	397	71	57.7	6.7
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	17	14 311	1 298	397	71	57.7	6.7
5312	Offices of real estate agents & brokers .....	37	18 825	2 594	555	120	45.0	11.7
53121	Offices of real estate agents & brokers .....	37	18 825	2 594	555	120	45.0	11.7
531210	Offices of real estate agents & brokers .....	37	18 825	2 594	555	120	45.0	11.7
5313	Activities related to real estate .....	36	16 542	5 996	1 200	258	32.1	31.4
53131	Real estate property managers .....	21	11 582	4 605	952	216	17.8	44.4
531311	Residential property managers .....	15	6 742	2 898	635	151	28.7	18.7
532	Rental & leasing services .....	47	D	D	D	e	D	D
5321	Automotive equipment rental & leasing .....	10	10 075	2 001	417	73	2.2	—
5322	Consumer goods rental .....	23	D	D	D	c	D	D
53223	Video tape & disk rental .....	13	3 722	628	140	93	1.5	21.4
532230	Video tape & disk rental .....	13	3 722	628	140	93	1.5	21.4
<b>TOPPENISH, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>7</b>	<b>1 337</b>	<b>177</b>	<b>41</b>	<b>21</b>	<b>45.8</b>	<b>20.6</b>
531	Real estate .....	4	953	87	19	10	53.0	—
532	Rental & leasing services .....	3	384	90	22	11	28.1	71.9
<b>TUKWILA, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>61</b>	<b>124 443</b>	<b>21 785</b>	<b>4 982</b>	<b>615</b>	<b>3.2</b>	<b>4.1</b>
531	Real estate .....	40	32 185	5 960	1 120	134	10.7	12.5
5311	Lessors of real estate .....	23	18 185	1 292	295	60	11.2	10.8
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	12	13 939	1 065	236	41	3.9	7.7
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	12	13 939	1 065	236	41	3.9	7.7
5313	Activities related to real estate .....	10	2 772	1 146	161	31	27.8	40.6
532	Rental & leasing services .....	21	92 258	15 825	3 862	481	.6	1.1
<b>TUMWATER, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>21</b>	<b>13 838</b>	<b>2 459</b>	<b>646</b>	<b>149</b>	<b>19.7</b>	<b>3.9</b>
531	Real estate .....	17	9 006	1 277	301	104	23.8	5.9
5311	Lessors of real estate .....	11	D	D	D	b	D	D
532	Rental & leasing services .....	4	4 832	1 182	345	45	12.1	—
<b>UNION GAP, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>5</b>	<b>2 279</b>	<b>216</b>	<b>56</b>	<b>15</b>	<b>7.8</b>	<b>9.5</b>
531	Real estate .....	2	D	D	D	a	D	D
532	Rental & leasing services .....	3	D	D	D	a	D	D
<b>UNIVERSITY PLACE, WA *</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>37</b>	<b>20 106</b>	<b>2 900</b>	<b>636</b>	<b>123</b>	<b>45.7</b>	<b>12.0</b>
531	Real estate .....	34	19 651	2 745	600	110	45.4	11.3
5311	Lessors of real estate .....	21	8 370	731	163	54	48.8	23.6
53111	Lessors of residential buildings & dwellings .....	18	7 270	662	145	49	47.2	27.2
531110	Lessors of residential buildings & dwellings .....	18	7 270	662	145	49	47.2	27.2
532	Rental & leasing services .....	3	455	155	36	13	59.3	40.7

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>VANCOUVER, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>206</b>	<b>154 471</b>	<b>30 560</b>	<b>7 050</b>	<b>1 376</b>	<b>19.2</b>	<b>10.6</b>
531	Real estate .....	171	126 861	22 258	5 359	1 076	22.2	12.6
5311	Lessors of real estate .....	86	51 118	6 574	1 526	380	34.7	23.4
53111	Lessors of residential buildings & dwellings .....	50	27 184	3 215	807	268	14.3	29.3
531110	Lessors of residential buildings & dwellings .....	50	27 184	3 215	807	268	14.3	29.3
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	23	20 198	2 893	610	86	61.5	15.9
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	23	20 198	2 893	610	86	61.5	15.9
5312	Offices of real estate agents & brokers .....	46	54 794	6 033	1 451	248	11.0	2.0
53121	Offices of real estate agents & brokers .....	46	54 794	6 033	1 451	248	11.0	2.0
531210	Offices of real estate agents & brokers .....	46	54 794	6 033	1 451	248	11.0	2.0
5313	Activities related to real estate .....	39	20 949	9 651	2 382	448	20.6	14.2
53131	Real estate property managers .....	25	16 673	7 667	1 940	401	16.4	16.5
531311	Residential property managers .....	17	D	D	D	c	D	D
53132	Offices of real estate appraisers .....	11	2 974	1 554	363	37	15.9	7.4
531320	Offices of real estate appraisers .....	11	2 974	1 554	363	37	15.9	7.4
532	Rental & leasing services .....	34	D	D	D	e	D	D
5322	Consumer goods rental .....	20	15 022	3 294	825	214	3.7	1.9
53223	Video tape & disk rental .....	17	D	D	D	c	D	D
532230	Video tape & disk rental .....	17	D	D	D	c	D	D
<b>WALLA WALLA, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>40</b>	<b>14 874</b>	<b>2 435</b>	<b>520</b>	<b>170</b>	<b>27.4</b>	<b>22.0</b>
531	Real estate .....	29	9 759	1 475	332	85	25.7	33.5
5311	Lessors of real estate .....	12	D	D	D	b	D	D
5312	Offices of real estate agents & brokers .....	13	D	D	D	b	D	D
53121	Offices of real estate agents & brokers .....	13	D	D	D	b	D	D
531210	Offices of real estate agents & brokers .....	13	D	D	D	b	D	D
532	Rental & leasing services .....	11	5 115	960	188	85	30.7	—
<b>WAPATO, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>5</b>	<b>3 623</b>	<b>1 732</b>	<b>120</b>	<b>87</b>	<b>18.0</b>	<b>—</b>
531	Real estate .....	4	D	D	D	b	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>WASHOUGAL, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	1	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>WENATCHEE, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>63</b>	<b>26 372</b>	<b>5 263</b>	<b>1 169</b>	<b>265</b>	<b>46.8</b>	<b>13.7</b>
531	Real estate .....	50	21 206	4 141	888	189	50.9	17.1
5311	Lessors of real estate .....	29	10 125	1 400	337	110	45.5	19.7
53111	Lessors of residential buildings & dwellings .....	21	8 277	1 118	263	96	42.9	23.0
531110	Lessors of residential buildings & dwellings .....	21	8 277	1 118	263	96	42.9	23.0
5312	Offices of real estate agents & brokers .....	14	8 508	632	147	41	64.0	19.2
53121	Offices of real estate agents & brokers .....	14	8 508	632	147	41	64.0	19.2
531210	Offices of real estate agents & brokers .....	14	8 508	632	147	41	64.0	19.2
532	Rental & leasing services .....	13	5 166	1 122	281	76	29.8	—
<b>WEST RICHLAND, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>4</b>	<b>2 512</b>	<b>421</b>	<b>80</b>	<b>34</b>	<b>—</b>	<b>61.3</b>
531	Real estate .....	2	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	b	D	D
<b>WOODINVILLE, WA *</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>14</b>	<b>7 194</b>	<b>890</b>	<b>206</b>	<b>36</b>	<b>37.1</b>	<b>4.7</b>
531	Real estate .....	10	5 856	553	134	21	45.6	2.9
532	Rental & leasing services .....	4	1 338	337	72	15	—	12.8

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>WOODLAND, WA *</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>7</b>	<b>1 180</b>	<b>210</b>	<b>61</b>	<b>18</b>	<b>70.5</b>	<b>—</b>
531	Real estate .....	5	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>WOODLAND, WA (COWLITZ COUNTY PART) *</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>7</b>	<b>1 180</b>	<b>210</b>	<b>61</b>	<b>18</b>	<b>70.5</b>	<b>—</b>
531	Real estate .....	5	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>YAKIMA, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>115</b>	<b>72 766</b>	<b>11 947</b>	<b>2 652</b>	<b>659</b>	<b>36.3</b>	<b>11.1</b>
531	Real estate .....	83	33 693	6 526	1 459	335	27.9	21.3
5311	Lessors of real estate .....	45	17 989	2 215	500	176	28.2	20.8
53111	Lessors of residential buildings & dwellings .....	26	8 067	828	187	92	36.1	21.7
531110	Lessors of residential buildings & dwellings .....	26	8 067	828	187	92	36.1	21.7
5312	Offices of real estate agents & brokers .....	18	10 258	2 406	530	61	29.2	8.5
53121	Offices of real estate agents & brokers .....	18	10 258	2 406	530	61	29.2	8.5
531210	Offices of real estate agents & brokers .....	18	10 258	2 406	530	61	29.2	8.5
5313	Activities related to real estate .....	20	5 446	1 905	429	98	24.9	46.7
532	Rental & leasing services .....	32	39 073	5 421	1 193	324	43.6	2.4
5322	Consumer goods rental .....	16	11 334	2 431	544	195	45.7	8.2
<b>BALANCE OF ADAMS COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>6</b>	<b>687</b>	<b>108</b>	<b>23</b>	<b>12</b>	<b>66.4</b>	<b>33.6</b>
531	Real estate .....	5	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>BALANCE OF ASOTIN COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>8</b>	<b>1 366</b>	<b>222</b>	<b>55</b>	<b>24</b>	<b>26.4</b>	<b>20.7</b>
531	Real estate .....	7	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>BALANCE OF BENTON COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>14</b>	<b>2 753</b>	<b>268</b>	<b>70</b>	<b>36</b>	<b>16.8</b>	<b>52.1</b>
531	Real estate .....	11	D	D	D	b	D	D
5311	Lessors of real estate .....	10	D	D	D	a	D	D
532	Rental & leasing services .....	3	267	45	15	7	D	44.2
<b>BALANCE OF CHELAN COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>35</b>	<b>7 095</b>	<b>2 719</b>	<b>537</b>	<b>145</b>	<b>22.7</b>	<b>44.8</b>
531	Real estate .....	29	6 339	2 582	520	132	21.6	45.2
5311	Lessors of real estate .....	14	1 982	519	88	30	22.3	19.5
532	Rental & leasing services .....	6	756	137	17	13	31.7	40.9
<b>BALANCE OF CLALLAM COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>20</b>	<b>5 447</b>	<b>712</b>	<b>157</b>	<b>51</b>	<b>40.7</b>	<b>43.4</b>
531	Real estate .....	15	D	D	D	b	D	D
532	Rental & leasing services .....	5	D	D	D	b	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Places: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF CLARK COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>114</b>	<b>48 490</b>	<b>8 391</b>	<b>1 888</b>	<b>477</b>	<b>35.7</b>	<b>17.6</b>
531	Real estate .....	90	35 244	5 335	1 088	323	40.6	23.5
5311	Lessors of real estate .....	49	16 442	2 896	623	213	42.0	30.0
531111	Lessors of residential buildings & dwellings .....	26	D	D	D	b	D	D
531110	Lessors of residential buildings & dwellings .....	26	D	D	D	b	D	D
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	10	D	D	D	b	D	D
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	10	D	D	D	b	D	D
5312	Offices of real estate agents & brokers .....	21	12 621	1 178	216	49	31.0	22.5
53121	Offices of real estate agents & brokers .....	21	12 621	1 178	216	49	31.0	22.5
531210	Offices of real estate agents & brokers .....	21	12 621	1 178	216	49	31.0	22.5
5313	Activities related to real estate .....	20	6 181	1 261	249	61	56.2	8.7
532	Rental & leasing services .....	22	D	D	D	c	D	D
5322	Consumer goods rental .....	14	D	D	D	b	D	D
53223	Video tape & disk rental .....	12	D	D	D	b	D	D
532230	Video tape & disk rental .....	12	D	D	D	b	D	D
<b>BALANCE OF COWLITZ COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>17</b>	<b>9 926</b>	<b>946</b>	<b>270</b>	<b>41</b>	<b>13.6</b>	<b>23.6</b>
531	Real estate .....	13	D	D	D	b	D	D
5311	Lessors of real estate .....	10	3 276	167	34	22	24.5	71.5
532	Rental & leasing services .....	3	D	D	D	a	D	D
<b>BALANCE OF DOUGLAS COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>6</b>	<b>2 910</b>	<b>609</b>	<b>197</b>	<b>49</b>	<b>5.0</b>	<b>10.7</b>
531	Real estate .....	5	D	D	D	b	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>BALANCE OF FERRY COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	1	D	D	D	a	D	D
<b>BALANCE OF FRANKLIN COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
531	Real estate .....	3	D	D	D	a	D	D
532	Rental & leasing services .....	3	D	D	D	a	D	D
<b>BALANCE OF GARFIELD COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	1	D	D	D	a	D	D
<b>BALANCE OF GRANT COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>21</b>	<b>2 298</b>	<b>605</b>	<b>142</b>	<b>40</b>	<b>49.0</b>	<b>44.4</b>
531	Real estate .....	14	1 520	234	50	23	23.6	66.5
5311	Lessors of real estate .....	11	D	D	D	b	D	D
532	Rental & leasing services .....	7	778	371	92	17	98.7	1.3
<b>BALANCE OF GRAYS HARBOR COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>21</b>	<b>4 105</b>	<b>736</b>	<b>155</b>	<b>61</b>	<b>30.6</b>	<b>42.9</b>
531	Real estate .....	16	D	D	D	b	D	D
532	Rental & leasing services .....	5	D	D	D	a	D	D
<b>BALANCE OF ISLAND COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>54</b>	<b>16 982</b>	<b>2 591</b>	<b>517</b>	<b>153</b>	<b>40.2</b>	<b>18.9</b>
531	Real estate .....	47	14 983	2 252	448	121	40.5	18.6
5311	Lessors of real estate .....	13	4 356	472	114	33	34.9	46.3
5312	Offices of real estate agents & brokers .....	18	8 809	1 239	247	66	44.2	—
53121	Offices of real estate agents & brokers .....	18	8 809	1 239	247	66	44.2	—
531210	Offices of real estate agents & brokers .....	18	8 809	1 239	247	66	44.2	—
5313	Activities related to real estate .....	16	1 818	541	87	22	36.0	42.0
532	Rental & leasing services .....	7	1 999	339	69	32	38.0	21.3

See footnotes at end of table.

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NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF JEFFERSON COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>12</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
531	Real estate .....	11	2 243	249	50	17	49.9	31.5
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>BALANCE OF KING COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>305</b>	<b>209 342</b>	<b>32 579</b>	<b>8 441</b>	<b>1 390</b>	<b>26.2</b>	<b>10.1</b>
531	Real estate .....	254	118 876	17 810	5 366	836	34.9	15.7
5311	Lessors of real estate .....	142	70 674	10 035	3 768	539	35.7	19.7
53111	Lessors of residential buildings & dwellings .....	81	39 519	4 564	892	288	29.8	17.4
531110	Lessors of residential buildings & dwellings .....	81	39 519	4 564	892	288	29.8	17.4
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	31	18 292	4 629	2 672	179	52.4	27.2
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	31	18 292	4 629	2 672	179	52.4	27.2
53113	Lessors of miniwarehouses & self storage units .....	13	5 858	490	123	35	14.0	8.3
531130	Lessors of miniwarehouses & self storage units .....	13	5 858	490	123	35	14.0	8.3
53119	Lessors of other real estate property .....	17	7 005	352	81	37	43.3	22.8
531190	Lessors of other real estate property .....	17	7 005	352	81	37	43.3	22.8
5312	Offices of real estate agents & brokers .....	55	36 141	3 681	750	148	24.5	7.5
53121	Offices of real estate agents & brokers .....	55	36 141	3 681	750	148	24.5	7.5
531210	Offices of real estate agents & brokers .....	55	36 141	3 681	750	148	24.5	7.5
5313	Activities related to real estate .....	57	12 061	4 094	848	149	61.4	16.8
53131	Real estate property managers .....	24	4 531	1 860	409	89	39.4	17.5
531311	Residential property managers .....	18	3 914	1 630	364	65	32.5	20.3
53132	Offices of real estate appraisers .....	20	3 551	948	164	32	90.5	3.3
531320	Offices of real estate appraisers .....	20	3 551	948	164	32	90.5	3.3
53139	Other activities related to real estate .....	13	3 979	1 286	275	28	60.5	28.2
531390	Other activities related to real estate .....	13	3 979	1 286	275	28	60.5	28.2
532	Rental & leasing services .....	51	90 466	14 769	3 075	554	14.7	2.6
5322	Consumer goods rental .....	29	9 647	1 801	498	194	33.2	24.7
53223	Video tape & disk rental .....	21	7 898	1 472	363	175	38.4	12.1
532230	Video tape & disk rental .....	21	7 898	1 472	363	175	38.4	12.1
5324	Commercial & industrial machinery & equipment rental & leasing .....	10	12 237	4 198	742	78	79.1	—
<b>BALANCE OF KITSAP COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>110</b>	<b>41 186</b>	<b>6 170</b>	<b>1 495</b>	<b>417</b>	<b>29.8</b>	<b>28.0</b>
531	Real estate .....	91	34 640	4 400	1 049	264	34.6	26.3
5311	Lessors of real estate .....	39	15 343	1 303	336	111	27.5	47.2
53111	Lessors of residential buildings & dwellings .....	15	4 925	583	151	37	47.6	29.3
531110	Lessors of residential buildings & dwellings .....	15	4 925	583	151	37	47.6	29.3
53113	Lessors of miniwarehouses & self storage units .....	15	D	D	D	b	D	D
531130	Lessors of miniwarehouses & self storage units .....	15	D	D	D	b	D	D
5312	Offices of real estate agents & brokers .....	24	12 532	1 279	311	63	31.4	6.0
53121	Offices of real estate agents & brokers .....	24	12 532	1 279	311	63	31.4	6.0
531210	Offices of real estate agents & brokers .....	24	12 532	1 279	311	63	31.4	6.0
5313	Activities related to real estate .....	28	6 765	1 818	402	90	56.9	16.6
53131	Real estate property managers .....	14	3 036	861	197	54	53.7	32.0
532	Rental & leasing services .....	19	6 546	1 770	446	153	3.9	36.8
5322	Consumer goods rental .....	13	D	D	D	c	D	D
<b>BALANCE OF KITTITAS COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>13</b>	<b>2 389</b>	<b>274</b>	<b>46</b>	<b>22</b>	<b>60.2</b>	<b>3.1</b>
531	Real estate .....	12	D	D	D	b	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>BALANCE OF KLICKITAT COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>17</b>	<b>4 758</b>	<b>460</b>	<b>84</b>	<b>38</b>	<b>69.3</b>	<b>15.0</b>
531	Real estate .....	15	D	D	D	b	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>BALANCE OF LEWIS COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>20</b>	<b>1 708</b>	<b>381</b>	<b>69</b>	<b>42</b>	<b>45.3</b>	<b>28.5</b>
531	Real estate .....	16	1 391	292	44	25	38.9	28.9
5311	Lessors of real estate .....	12	983	84	17	18	24.8	40.9
532	Rental & leasing services .....	4	317	89	25	17	73.2	26.8

See footnotes at end of table.



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NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF LINCOLN COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>3</b>	<b>371</b>	<b>51</b>	<b>11</b>	<b>9</b>	<b>100.0</b>	<b>-</b>
531	Real estate .....	2	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>BALANCE OF MASON COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>26</b>	<b>6 707</b>	<b>1 064</b>	<b>232</b>	<b>73</b>	<b>41.3</b>	<b>31.6</b>
531	Real estate .....	25	D	D	D	b	D	D
5311	Lessors of real estate .....	13	3 137	284	55	20	41.1	41.5
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>BALANCE OF OKANOGAN COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>29</b>	<b>3 685</b>	<b>722</b>	<b>216</b>	<b>92</b>	<b>62.9</b>	<b>29.9</b>
531	Real estate .....	23	D	D	D	b	D	D
5311	Lessors of real estate .....	10	D	D	D	b	D	D
532	Rental & leasing services .....	6	D	D	D	b	D	D
<b>BALANCE OF PACIFIC COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>18</b>	<b>2 716</b>	<b>250</b>	<b>40</b>	<b>26</b>	<b>53.9</b>	<b>38.7</b>
531	Real estate .....	12	D	D	D	a	D	D
532	Rental & leasing services .....	6	D	D	D	a	D	D
<b>BALANCE OF PEND OREILLE COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>7</b>	<b>947</b>	<b>221</b>	<b>46</b>	<b>16</b>	<b>72.1</b>	<b>20.2</b>
531	Real estate .....	6	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>BALANCE OF PIERCE COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>179</b>	<b>72 447</b>	<b>12 025</b>	<b>2 882</b>	<b>716</b>	<b>35.0</b>	<b>21.3</b>
531	Real estate .....	141	53 401	6 602	1 380	423	40.9	25.3
5311	Lessors of real estate .....	77	34 612	3 514	689	256	36.3	28.7
53111	Lessors of residential buildings & dwellings .....	36	20 538	1 716	273	147	43.5	28.4
531110	Lessors of residential buildings & dwellings .....	36	20 538	1 716	273	147	43.5	28.4
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	14	6 969	1 209	277	45	23.6	34.1
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	14	6 969	1 209	277	45	23.6	34.1
53113	Lessors of miniwarehouses & self storage units .....	14	3 054	331	75	36	30.6	13.5
531130	Lessors of miniwarehouses & self storage units .....	14	3 054	331	75	36	30.6	13.5
53119	Lessors of other real estate property .....	13	4 051	258	64	28	25.2	32.5
531190	Lessors of other real estate property .....	13	4 051	258	64	28	25.2	32.5
5312	Offices of real estate agents & brokers .....	37	15 597	1 910	416	98	44.4	18.3
53121	Offices of real estate agents & brokers .....	37	15 597	1 910	416	98	44.4	18.3
531210	Offices of real estate agents & brokers .....	37	15 597	1 910	416	98	44.4	18.3
5313	Activities related to real estate .....	27	3 192	1 178	275	69	73.7	22.3
53131	Real estate property managers .....	13	1 363	526	133	37	44.4	46.1
531311	Residential property managers .....	12	D	D	D	b	D	D
532	Rental & leasing services .....	38	19 046	5 423	1 502	293	18.4	10.1
5322	Consumer goods rental .....	23	12 111	3 082	897	188	6.1	3.1
53223	Video tape & disk rental .....	17	3 638	669	175	95	15.3	.4
532230	Video tape & disk rental .....	17	3 638	669	175	95	15.3	.4
<b>BALANCE OF SAN JUAN COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>48</b>	<b>13 035</b>	<b>1 841</b>	<b>340</b>	<b>92</b>	<b>53.4</b>	<b>18.0</b>
531	Real estate .....	42	11 849	1 740	330	81	50.2	18.8
5311	Lessors of real estate .....	20	3 824	774	160	42	39.5	26.4
531112	Lessors of nonresidential buildings (except miniwarehouses) .....	10	2 312	525	140	22	20.7	43.7
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	10	2 312	525	140	22	20.7	43.7
5312	Offices of real estate agents & brokers .....	14	7 082	706	131	31	54.1	12.4
53121	Offices of real estate agents & brokers .....	14	7 082	706	131	31	54.1	12.4
531210	Offices of real estate agents & brokers .....	14	7 082	706	131	31	54.1	12.4
532	Rental & leasing services .....	6	1 186	101	10	11	85.2	9.7

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF SKAGIT COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>19</b>	<b>4 688</b>	<b>776</b>	<b>141</b>	<b>38</b>	<b>40.0</b>	<b>39.7</b>
531	Real estate .....	18	D	D	D	b	D	D
5311	Lessors of real estate .....	11	2 081	358	64	25	56.9	27.4
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>BALANCE OF SKAMANIA COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>5</b>	<b>883</b>	<b>114</b>	<b>28</b>	<b>10</b>	<b>51.6</b>	<b>-</b>
531	Real estate .....	5	883	114	28	10	51.6	-
<b>BALANCE OF SNOHOMISH COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>183</b>	<b>85 904</b>	<b>20 013</b>	<b>4 468</b>	<b>892</b>	<b>33.2</b>	<b>13.4</b>
531	Real estate .....	145	70 314	17 044	3 810	718	35.9	13.6
5311	Lessors of real estate .....	81	45 025	12 323	2 795	531	25.9	15.4
53111	Lessors of residential buildings & dwellings .....	42	16 060	1 378	278	120	44.3	34.5
531110	Lessors of residential buildings & dwellings .....	42	16 060	1 378	278	120	44.3	34.5
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	11	2 306	354	75	17	59.4	9.7
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	11	2 306	354	75	17	59.4	9.7
53113	Lessors of miniwarehouses & self storage units .....	13	5 403	479	114	33	5.0	7.1
531130	Lessors of miniwarehouses & self storage units .....	13	5 403	479	114	33	5.0	7.1
53119	Lessors of other real estate property .....	15	21 256	10 112	2 328	361	13.7	3.8
531190	Lessors of other real estate property .....	15	21 256	10 112	2 328	361	13.7	3.8
5312	Offices of real estate agents & brokers .....	36	17 395	2 331	488	102	53.2	8.2
53121	Offices of real estate agents & brokers .....	36	17 395	2 331	488	102	53.2	8.2
531210	Offices of real estate agents & brokers .....	36	17 395	2 331	488	102	53.2	8.2
5313	Activities related to real estate .....	28	7 894	2 390	527	85	54.4	15.2
53131	Real estate property managers .....	14	5 763	1 685	388	46	57.0	16.3
532	Rental & leasing services .....	37	D	D	D	c	D	D
5322	Consumer goods rental .....	17	D	D	D	b	D	D
53223	Video tape & disk rental .....	15	3 189	540	148	76	38.6	7.7
532230	Video tape & disk rental .....	15	3 189	540	148	76	38.6	7.7
5324	Commercial & industrial machinery & equipment rental & leasing .....	12	7 569	1 239	290	53	21.7	-
<b>BALANCE OF SPOKANE COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>184</b>	<b>80 423</b>	<b>12 900</b>	<b>3 268</b>	<b>810</b>	<b>31.0</b>	<b>10.8</b>
531	Real estate .....	151	D	D	D	f	D	D
5311	Lessors of real estate .....	84	34 551	3 692	1 036	289	36.5	15.8
53111	Lessors of residential buildings & dwellings .....	46	20 010	2 203	558	216	42.3	17.2
531110	Lessors of residential buildings & dwellings .....	46	20 010	2 203	558	216	42.3	17.2
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	17	D	D	D	b	D	D
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	17	D	D	D	a	D	D
53119	Lessors of other real estate property .....	12	D	D	D	a	D	D
531190	Lessors of other real estate property .....	12	D	D	D	a	D	D
5312	Offices of real estate agents & brokers .....	40	21 564	2 439	604	167	23.8	11.0
53121	Offices of real estate agents & brokers .....	40	21 564	2 439	604	167	23.8	11.0
531210	Offices of real estate agents & brokers .....	40	21 564	2 439	604	167	23.8	11.0
5313	Activities related to real estate .....	27	D	D	D	c	D	D
53131	Real estate property managers .....	12	D	D	D	b	D	D
531311	Residential property managers .....	12	D	D	D	b	D	D
532	Rental & leasing services .....	32	D	D	D	c	D	D
5322	Consumer goods rental .....	18	D	D	D	b	D	D
53223	Video tape & disk rental .....	14	D	D	D	b	D	D
532230	Video tape & disk rental .....	14	D	D	D	b	D	D
<b>BALANCE OF STEVENS COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>17</b>	<b>6 300</b>	<b>853</b>	<b>230</b>	<b>68</b>	<b>46.2</b>	<b>36.4</b>
531	Real estate .....	15	D	D	D	b	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>BALANCE OF THURSTON COUNTY, WA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>55</b>	<b>12 249</b>	<b>1 541</b>	<b>339</b>	<b>160</b>	<b>49.4</b>	<b>22.4</b>
531	Real estate .....	51	11 345	1 337	306	140	53.4	21.9
5311	Lessors of real estate .....	34	8 659	1 092	258	114	46.6	22.5
53111	Lessors of residential buildings & dwellings .....	18	5 834	689	170	69	49.1	5.0
531110	Lessors of residential buildings & dwellings .....	18	5 834	689	170	69	49.1	5.0
5312	Offices of real estate agents & brokers .....	10	1 973	125	28	17	76.8	23.2
53121	Offices of real estate agents & brokers .....	10	1 973	125	28	17	76.8	23.2
531210	Offices of real estate agents & brokers .....	10	1 973	125	28	17	76.8	23.2
532	Rental & leasing services .....	4	904	204	33	20	-	28.3

See footnotes at end of table.

**Table 4. Summary Statistics for Places: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF WAHKIAKUM COUNTY, WA</b>								
53	Real estate & rental & leasing .....	1	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>BALANCE OF WALLA WALLA COUNTY, WA</b>								
53	Real estate & rental & leasing .....	2	D	D	D	a	D	D
531	Real estate .....	2	D	D	D	a	D	D
<b>BALANCE OF WHATCOM COUNTY, WA</b>								
53	Real estate & rental & leasing .....	53	20 762	2 752	631	207	32.4	23.3
531	Real estate .....	43	15 117	1 863	428	144	44.3	30.2
5311	Lessors of real estate .....	29	11 304	1 138	267	106	42.1	23.8
53111	Lessors of residential buildings & dwellings .....	11	4 623	460	106	54	13.7	24.9
531110	Lessors of residential buildings & dwellings .....	11	4 623	460	106	54	13.7	24.9
5312	Offices of real estate agents & brokers .....	12	D	D	D	b	D	D
53121	Offices of real estate agents & brokers .....	12	D	D	D	b	D	D
531210	Offices of real estate agents & brokers .....	12	D	D	D	b	D	D
532	Rental & leasing services .....	10	5 645	889	203	63	.4	4.8
<b>BALANCE OF WHITMAN COUNTY, WA</b>								
53	Real estate & rental & leasing .....	3	D	D	D	a	D	D
531	Real estate .....	2	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>BALANCE OF YAKIMA COUNTY, WA</b>								
53	Real estate & rental & leasing .....	40	9 102	1 145	242	93	36.6	24.6
531	Real estate .....	31	6 768	729	164	59	38.0	31.5
5311	Lessors of real estate .....	26	6 140	552	111	48	33.6	32.7
53111	Lessors of residential buildings & dwellings .....	13	2 580	297	53	29	33.8	41.9
531110	Lessors of residential buildings & dwellings .....	13	2 580	297	53	29	33.8	41.9
532	Rental & leasing services .....	9	2 334	416	78	34	32.5	4.6

<sup>1</sup>Includes revenue information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes revenue information which was imputed based on historic data, administrative records data, or on industry averages.

# Appendix A.

## Explanation of Terms

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### **ANNUAL PAYROLL**

Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees. Payroll does not include commissions paid to independent (nonemployee) agents, such as real estate agents. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on Form 941.

### **FIRST QUARTER PAYROLL (\$1,000)**

Represents payroll paid to persons employed at any time during the quarter January to March 1997.

### **NUMBER OF EMPLOYEES**

Paid employees consist of the full-time and part-time employees who were on the payroll during the pay period including March 12, including salaried officers and executives of corporations. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. Excluded are independent (nonemployee) agents. The definition of paid employees is the same as that used on IRS Form 941.

### **NUMBER OF ESTABLISHMENTS**

An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

### **REAL ESTATE AND RENTAL AND LEASING**

When two or more activities were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

Data for individual properties leased or managed by property lessors or property managers are not normally considered separate establishments, but rather the permanent offices from which the properties are leased or managed are considered establishments. Data for separate automotive rental offices or concessions (e.g. airport locations) in the same metropolitan area, for which a common fleet of cars is maintained, are merged together and not considered as separate establishments.

### **REVENUE**

Includes revenue from all business activities whether or not payment was received in the census year, including commissions and fees from all sources, rents, net investment income, interest, dividends, and royalties. Revenue from leasing property marketed under operating leases is included. Revenue also includes the total value of service contracts, amounts received for work subcontracted to others, and rents from real property sublet to others.

Revenue does not include sales and other taxes collected from customers and remitted directly by the firm to a local, state, or Federal tax agency.

### **SALES, RECEIPTS, OR REVENUE ESTIMATED (PERCENT)**

Percent of total sales/receipts/revenue that was imputed based on historic company ratios or administrative records, or on industry averages.

### **SALES, RECEIPTS, OR REVENUE FROM ADMINISTRATIVE RECORDS (PERCENT)**

Percent of total sales/receipts/revenue obtained from administrative records of other Federal agencies.

# Appendix B.

## NAICS Codes, Titles, and Descriptions

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### **53 REAL ESTATE AND RENTAL AND LEASING**

The Real Estate and Rental and Leasing sector comprises establishments primarily engaged in renting, leasing, or otherwise allowing the use of tangible or intangible assets, and establishments providing related services. The major portion of this sector comprises establishments that rent, lease, or otherwise allow the use of their own assets by others. The assets may be tangible, as is the case of real estate and equipment, or intangible, as is the case with patents and trademarks.

This sector also includes establishments primarily engaged in managing real estate for others, selling, renting and/or buying real estate for others, and appraising real estate. These activities are closely related to this sector's main activity, and it was felt that from a production basis they would best be included here. In addition, a substantial proportion of property management is self-performed by lessors.

The main components of this sector are the real estate lessors industries; equipment lessors industries (including motor vehicles, computers, and consumer goods); and lessors of nonfinancial intangible assets (except copyrighted works).

Excluded from this sector are real estate investment trusts (REITS) and establishments primarily engaged in renting or leasing equipment with operators. REITS are classified in Subsector 525, Funds, Trusts, and Other Financial Vehicles because they are considered investment vehicles. Establishments renting or leasing equipment with operators are classified in various subsectors of NAICS depending on the nature of the services provided (e.g., transportation, construction, agriculture). These activities are excluded from this sector because the client is paying for the expertise and knowledge of the equipment operator, in addition to the rental of the equipment. In many cases, such as, the rental of heavy construction equipment, the operator is essential to operate the equipment.

### **531 REAL ESTATE**

Industries in the Real Estate subsector group establishments that are primarily engaged in renting or leasing real estate to others; managing real estate for others; selling, buying, or renting real estate for others; and providing other real estate related services, such as appraisal services.

Establishments primarily engaged in subdividing and developing unimproved real estate and constructing buildings for sale are classified in Subsector 233, Building, Developing, and General Contracting.

Real Estate Investment Trusts (REITS) are classified in Subsector 525, Funds, Trusts, and Other Financial Vehicles because they are considered investment vehicles.

### **5311 Lessors of Real Estate**

This NAICS industry group includes establishments classified in the following NAICS industry(ies): 53111, Lessors of Residential Buildings and Dwellings; 53112, Lessors of Nonresidential Buildings (Except Miniwarehouses); 53113, Lessors of Miniwarehouses and Self-Storage Units; 53119, Lessors of Other Real Estate Property

### **53111 Lessors of Residential Buildings and Dwellings**

This industry comprises establishments primarily engaged in acting as lessors of buildings used as residences or dwellings, such as single-family homes, apartment buildings, and town homes. Included in this industry are owner-lessors and establishments renting real estate and then acting as lessors in subleasing it to others. The establishments in this industry may manage the property themselves or have another establishment manage it for them.

### **531110 Lessors of Residential Buildings and Dwellings**

This industry comprises establishments primarily engaged in acting as lessors of buildings used as residences or dwellings, such as single-family homes, apartment buildings, and town homes. Included in this industry are owner-lessors and establishments renting real estate and then acting as lessors in subleasing it to others. The establishments in this industry may manage the property themselves or have another establishment manage it for them.

The data published with NAICS code 531110 include these parts of the following SIC industries:

6513 Lessors of apartment buildings

6514 Lessors of dwellings (except apartment buildings)

### **5311101 Lessors of Apartment Buildings**

Establishments primarily engaged in leasing (renting) apartment buildings (with 5 or more housing units per

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building) which are used as residences. Included are establishments which may lease (rent) apartments and then act as lessors in subleasing to others

### **5311109 Lessors of Dwellings Other Than Apartment Buildings**

Establishments primarily engaged in leasing (renting) residential buildings and dwellings (with less than 5 housing units per building) other than apartment buildings. Included are establishments which may lease (rent) residential space and then act as lessors in subleasing to others.

### **53112 Lessors of Nonresidential Buildings (Except Miniwarehouses)**

This industry comprises establishments primarily engaged in acting as lessors of buildings (except mini-warehouses and self-storage units) that are not used as residences or dwellings. Included in this industry are owner-lessors and establishments renting real estate and then acting as lessors in subleasing it to others. The establishments in this industry may manage the property themselves or have another establishment manage it for them.

### **531120 Lessors of Nonresidential Buildings (Except Miniwarehouses)**

This industry comprises establishments primarily engaged in acting as lessors of buildings (except mini-warehouses and self-storage units) that are not used as residences or dwellings. Included in this industry are owner-lessors and establishments renting real estate and then acting as lessors in subleasing it to others. The establishments in this industry may manage the property themselves or have another establishment manage it for them.

The data published with NAICS code 531120 include these parts of the following SIC industries:

- 6512 (pt) Lessors of professional & other office buildings
- 6512 (pt) Lessors of manufacturing & industrial buildings
- 6512 (pt) Lessors of shopping centers & retail stores
- 6512 (pt) Lessors of other nonresidential buildings & facilities

### **5311201 Lessors of Professional and Other Office Buildings**

Establishments primarily engaged in leasing (renting) professional and other office buildings or office space in such buildings. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

### **5311202 Lessors of Manufacturing and Industrial Buildings**

Establishments primarily engaged in leasing (renting) manufacturing and other industrial buildings. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

### **5311203 Lessors of Shopping Centers and Retail Stores**

Establishments primarily engaged in leasing (renting) retail stores or shopping center properties. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

### **5311209 Lessors of Other Nonresidential Buildings and Facilities**

Establishments primarily engaged in leasing (renting) nonresidential buildings not elsewhere classified. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

### **53113 Lessors of Miniwarehouses and Self-Storage Units**

This industry comprises establishments primarily engaged in renting or leasing space for self-storage. These establishments provide secure space (i.e., rooms, compartments, lockers, containers, or outdoor space) where clients can store and retrieve their goods.

### **531130 Lessors of Miniwarehouses and Self-Storage Units**

This industry comprises establishments primarily engaged in renting or leasing space for self-storage. These establishments provide secure space (i.e., rooms, compartments, lockers, containers, or outdoor space) where clients can store and retrieve their goods.

The data published with NAICS code 531130 include these parts of the following SIC industries:

- 4225 (pt) Lessors of miniwarehouses & self storage units

### **53119 Lessors of Other Real Estate Property**

This industry comprises establishments primarily engaged in acting as lessors of real estate (except buildings), such as manufactured home (i.e., mobile home) sites, vacant lots, and grazing land.

### **531190 Lessors of Other Real Estate Property**

This industry comprises establishments primarily engaged in acting as lessors of real estate (except buildings), such as manufactured home (i.e., mobile home) sites, vacant lots, and grazing land.

The data published with NAICS code 531190 include these parts of the following SIC industries:

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6515 Lessors of manufactured (mobile) home sites  
6517 Lessors of railroad property  
6519 Lessors of other real estate property

### **5311901 Lessors of Manufactured (Mobile) Home Sites**

Establishments primarily engaged in leasing (renting) manufactured (i.e., mobile) home sites for residential use. The establishments may also lease (rent) manufactured (mobile) homes on these sites. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

### **5311902 Lessors of Railroad Property**

Establishments primarily engaged in leasing (renting) real property owned by railroads, with or without improvements, including track rights of way. Included are establishments which may lease (rent) real property space and then act as lessors in subleasing to others.

### **5311909 Lessors of Other Real Property**

Establishments primarily engaged in leasing (renting) other real property, not elsewhere classified. This is primarily leasing (renting) of land. Some incidental buildings may be on the property. The establishments in this industry may lease (rent) space and then act as lessors in subleasing to others.

### **5312 Offices of Real Estate Agents and Brokers**

This NAICS industry group includes establishments classified in the following NAICS industry(ies): 53121, Offices of Real Estate Agents and Brokers.

### **53121 Offices of Real Estate Agents and Brokers**

This industry comprises establishments primarily engaged in acting as agents and/or brokers in one or more of the following: (1) selling real estate for others; (2) buying real estate for others; and (3) renting real estate for others.

### **531210 Offices of Real Estate Agents and Brokers**

This industry comprises establishments primarily engaged in acting as agents and/or brokers in one or more of the following: (1) selling real estate for others; (2) buying real estate for others; and (3) renting real estate for others.

The data published with NAICS code 531210 include these parts of the following SIC industries:

- 6531 (pt) Offices of residential real estate agents & brokers
- 6531 (pt) Offices of nonresidential real estate agents & brokers

### **5312101 Offices of Residential Real Estate Agents and Brokers**

Establishments primarily engaged in renting, buying, and selling residential real estate for others, on a fee or contract basis.

### **5312109 Offices of Nonresidential Real Estate Agents and Brokers**

Establishments primarily engaged in renting, buying, and selling nonresidential real estate for others, on a fee or contract basis.

### **5313 Activities Related to Real Estate**

This industry group comprises establishments primarily engaged in providing real estate services (except lessors of real estate and offices of real estate agents and brokers). Included in this industry group are establishments primarily engaged in activities, such as, managing real estate for others and appraising real estate.

### **53131 Real Estate Property Managers**

This industry comprises establishments primarily engaged in managing real property for others. Management includes ensuring that various activities associated with the overall operation of the property are performed, such as collecting rents, and overseeing other services (e.g., maintenance, security, trash removal.)

### **531311 Residential Property Managers**

This U.S. industry comprises establishments primarily engaged in managing residential real estate for others.

The data published with NAICS code 531311 include these parts of the following SIC industries:

- 6531 (pt) Residential property managers

### **531312 Nonresidential Property Managers**

This U.S. industry comprises establishments primarily engaged in managing nonresidential real estate for others.

The data published with NAICS code 531312 include these parts of the following SIC industries:

- 6531 (pt) Nonresidential property managers

### **53132 Offices of Real Estate Appraisers**

This industry comprises establishments primarily engaged in estimating the fair market value of real estate.

### **531320 Offices of Real Estate Appraisers**

This industry comprises establishments primarily engaged in estimating the fair market value of real estate.

The data published with NAICS code 531320 include these parts of the following SIC industries:

- 6531 (pt) Offices of real estate appraisers

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### **53139 Other Activities Related to Real Estate**

This industry comprises establishments primarily engaged in performing real estate related services (except lessors of real estate, offices of real estate agents and brokers, real estate property managers, and offices of real estate appraisers).

### **531390 Other Activities Related to Real Estate**

This industry comprises establishments primarily engaged in performing real estate related services (except lessors of real estate, offices of real estate agents and brokers, real estate property managers, and offices of real estate appraisers).

The data published with NAICS code 531390 include these parts of the following SIC industries:

6531 (pt) Other activities related to real estate

### **532 Rental and Leasing Services**

Industries in the Rental and Leasing Services subsector include establishments that provide a wide array of tangible goods, such as automobiles, computers, consumer goods, and industrial machinery and equipment, to customers in return for a periodic rental or lease payment.

The subsector includes two main types of establishments: (1) those that are engaged in renting consumer goods and equipment and (2) those that are engaged in leasing machinery and equipment of the kind often used for business operations. The first type typically operates from a retail-like or store-front facility and maintains inventories of goods that are rented for short periods of time. The latter type typically does not operate from retail-like locations or maintain inventories, and offers longer term leases. These establishments work directly with clients to enable them to acquire the use of equipment on a lease basis, or they work with equipment vendors or dealers to support the marketing of equipment to their customers under lease arrangements. Equipment lessors generally structure lease contracts to meet the specialized needs of their clients and use their remarketing expertise to find other users for previously leased equipment. Establishments that provide operating and capital (i.e., finance) leases are included in this subsector.

Establishments primarily engaged in leasing in combination with providing loans are classified in Sector 52, Finance and Insurance. Establishments primarily engaged in leasing real property are classified in Subsector 531, Real Estate. Those establishments primarily engaged in renting or leasing equipment with operators are classified in various subsectors of NAICS depending on the nature of the services provided (e.g., Transportation, Construction, Agriculture). These activities are excluded from this subsector since the client is paying for the expertise and knowledge of the equipment operator, in addition to the rental of the equipment. In many cases, such as the rental of heavy construction equipment, the operator is essential

to operate the equipment. Likewise, since the provision of crop harvesting services includes both the equipment and operator, it is included in the agriculture subsector. The rental or leasing of copyrighted works is classified in Sector 51, Information, and the rental or leasing of assets, such as patents, trademarks, and/or licensing agreements is classified in Subsector 533, Lessors of Nonfinancial Intangible Assets (except Copyrighted Works).

### **5321 Automotive Equipment Rental and Leasing**

This industry group comprises establishments primarily engaged in renting or leasing the following types of vehicles: passenger cars and trucks without drivers, and utility trailers. These establishments generally operate from a retail-like facility. Some establishments offer only short-term rental, others only longer term leases, and some provide both type of services.

### **53211 Passenger Car Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing passenger cars without drivers.

### **532111 Passenger Car Rental**

This U.S. industry comprises establishments primarily engaged in renting passenger cars without drivers, generally for short periods of time.

The data published with NAICS code 532111 include these parts of the following SIC industries:

7514 Passenger car rental

### **532112 Passenger Car Leasing**

This U.S. industry comprises establishments primarily engaged in leasing passenger cars without drivers, generally for long periods of time.

The data published with NAICS code 532112 include these parts of the following SIC industries:

7515 Passenger car leasing

### **53212 Truck, Utility Trailer, and RV (Recreational Vehicle) Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing, without drivers, one or more of the following: trucks, truck tractors or buses: semitrailers, utility trailers, or RVs (recreational vehicles).

### **532120 Truck, Utility Trailer, and RV (Recreational Vehicle) Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing, without drivers, one or more of the following: trucks, truck tractors or buses: semitrailers, utility trailers, or RVs (recreational vehicles).

The data published with NAICS code 532120 include these parts of the following SIC industries:



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7513 Truck rental and leasing without drivers

7519 Utility trailer & RV (recreational vehicle) rental & leasing

### **5321201 Truck Rental, Without Drivers**

Establishments primary engaged in renting (without drivers) one or more of the following: trucks, truck tractors, buses, or semi-trailers.

### **5321202 Truck Leasing**

Establishments primarily engaged in leasing (without drivers) one or more of the following: trucks, truck tractors, or buses. Service or maintenance may be provided.

### **5321209 Utility Trailer and Recreational Vehicle Rental and Leasing**

Establishments primarily engaged in renting or leasing utility trailers and recreational vehicles.

### **5322 Consumer Goods Rental**

This industry group comprises establishments primarily engaged in renting personal and household-type goods. Establishments classified in this industry group generally provide short-term rental although in some instances, the goods may be leased for longer periods of time. These establishments often operate from a retail-like or store-front facility.

### **53221 Consumer Electronics and Appliances Rental**

This industry comprises establishments primarily engaged in renting consumer electronics equipment and appliances, such as televisions, stereos, and refrigerators. Included in this industry are appliance rental centers.

### **532210 Consumer Electronics and Appliances Rental**

This industry comprises establishments primarily engaged in renting consumer electronics equipment and appliances, such as televisions, stereos, and refrigerators. Included in this industry are appliance rental centers.

The data published with NAICS code 532210 include these parts of the following SIC industries:

7359 (pt) Consumer electronics & appliances rental

### **53222 Formal Wear and Costume Rental**

This industry comprises establishments primarily engaged in renting clothing, such as formal wear, costumes (e.g., theatrical), or other clothing (except laundered uniforms and work apparel).

### **532220 Formal Wear and Costume Rental**

This industry comprises establishments primarily engaged in renting clothing, such as formal wear, costumes (e.g., theatrical), or other clothing (except laundered uniforms and work apparel).

The data published with NAICS code 532220 include these parts of the following SIC industries:

7299 (pt) Formal wear rental

7819 (pt) Wardrobe rental

### **5322201 Formal Wear Rental**

Establishments primarily engaged in renting clothing, such as formal wear or costumes (other than for motion picture production, TV, or theatrical production).

### **5322209 Wardrobe Rental**

Establishments primarily engaged in renting costumes for motion picture production, TV, or theatrical productions.

### **53223 Video Tape and Disc Rental**

This industry comprises establishments primarily engaged in renting prerecorded video tapes and discs for home electronic equipment.

### **532230 Video Tape and Disc Rental**

This industry comprises establishments primarily engaged in renting prerecorded video tapes and discs for home electronic equipment.

The data published with NAICS code 532230 include these parts of the following SIC industries:

7841 Video tape & disk rental

### **53229 Other Consumer Goods Rental**

This industry comprises establishments primarily engaged in renting consumer goods (except consumer electronics and appliances, formal wear and costumes, and prerecorded video tapes).

### **532291 Home Health Equipment Rental**

This U.S. industry comprises establishments primarily engaged in renting home-type health and invalid equipment, such as wheel chairs, hospital beds, oxygen tanks, walkers, and crutches.

The data published with NAICS code 532291 include these parts of the following SIC industries:

7352 (pt) Home health equipment rental

### **532292 Recreational Goods Rental**

This U.S. industry comprises establishments primarily engaged in renting recreational goods, such as bicycles, canoes, motorcycles, skis, sailboats, beach chairs, and beach umbrellas.

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The data published with NAICS code 532292 include these parts of the following SIC industries:

7999 (pt) Recreational goods rental

### **532299 All Other Consumer Goods Rental**

This U.S. industry comprises establishments primarily engaged in renting consumer goods and products (except consumer electronics and appliances; formal wear and costumes; prerecorded video tapes and discs for home electronic equipment; home health furniture and equipment; and recreational goods). Included in this industry are furniture rental centers and party rental supply centers.

The data published with NAICS code 53299 include these parts of the following SIC industries:

7359 (pt) Other consumer goods rental & leasing

### **5322991 Locker Rental, Except Cold Storage**

Establishments primarily engaged in renting lockers (except cold storage).

### **5322999 All Other Miscellaneous Consumer Goods Rental and Leasing**

Establishments primarily engaged in renting or leasing a single line of consumer goods or products (except electronics and appliances, formal wear and costumes, video tapes, and recreational goods). Residential furniture and party supply rental are included here.

### **5323 General Rental Centers**

This NAICS industry group includes establishments classified in the following NAICS industry(ies): 53231, General Rental Centers.

#### **53231 General Rental Centers**

This industry comprises establishments primarily engaged in renting a range of consumer, commercial, and industrial equipment. Establishments in this industry typically operate from conveniently located facilities where they maintain inventories of goods and equipment that they rent for short periods of time. The type of equipment that establishments in this industry provide often includes, but is not limited to: audio-visual equipment, contractors and builders tools and equipment, home repair tools, lawn and garden equipment, moving equipment and supplies, and party and banquet equipment and supplies.

#### **532310 General Rental Centers**

This industry comprises establishments primarily engaged in renting a range of consumer, commercial, and industrial equipment. Establishments in this industry typically operate from conveniently located facilities where they maintain inventories of goods and equipment that

they rent for short periods of time. The type of equipment that establishments in this industry provide often includes, but is not limited to: audio-visual equipment, contractors and builders tools and equipment, home repair tools, lawn and garden equipment, moving equipment and supplies, and party and banquet equipment and supplies.

The data published with NAICS code 532310 include these parts of the following SIC industries:

7359 (pt) General rental centers

### **5324 Commercial and Industrial Machinery and Equipment Rental and Leasing**

This industry group comprises establishments primarily engaged in renting or leasing commercial-type and industrial-type machinery and equipment. The types of establishments included in this industry group are generally involved in providing capital or investment-type equipment that clients use in their business operations. These establishments typically cater to a business clientele and do not generally operate a retail-like or store-front facility.

#### **53241 Construction, Transportation, Mining, and Forestry Machinery and Equipment Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing one or more of the following without operators: heavy construction, off-highway transportation, mining, and forestry machinery and equipment. Establishments in this industry may rent or lease products, such as aircraft, railroad cars, steamships, tugboats, bulldozers, earthmoving equipment, well-drilling machinery and equipment, or cranes.

#### **532411 Commercial Air, Rail, and Water Transportation Equipment Rental and Leasing**

This U.S. industry comprises establishments primarily engaged in renting or leasing off-highway transportation equipment without operators, such as aircraft, railroad cars, steamships, or tugboats.

The data published with NAICS code 532411 include these parts of the following SIC industries:

4499 (pt) Commercial vessel rental & leasing

4741 (pt) Railroad car rental

7359 (pt) Aircraft rental & leasing

#### **5324111 Commercial Vessel Rental and Leasing Without Crew**

Establishments primarily engaged in renting or leasing commercial vessels or barges (without crew).

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### **5324112 Railroad Car Rental and Leasing**

Establishments primarily engaged in renting or leasing railroad cars.

### **5324119 Aircraft Rental and Leasing**

Establishments primarily engaged in renting or leasing air transportation equipment (without operators).

### **532412 Construction, Mining, and Forestry Machinery and Equipment Rental and Leasing**

This U.S. industry comprises establishments primarily engaged in renting or leasing heavy equipment without operators that may be used for construction, mining, or forestry, such as bulldozers, earthmoving equipment, well-drilling machinery and equipment, or cranes.

The data published with NAICS code 532412 include these parts of the following SIC industries:

7353 (pt) Rental & leasing of heavy construction equip without operators

7359 (pt) Oil field & well drilling equipment rental & leasing

### **5324121 Rental and Leasing of Heavy Construction Equipment Without Operators**

Establishments primarily engaged in renting or leasing heavy construction and earthmoving machinery and equipment (without operators), such as cranes, bulldozers, scrapers, clamshells, and bucket loaders.

### **5324129 Oilfield and Well Drilling Equipment Rental and Leasing**

Establishments primarily engaged in renting or leasing oil field and well drilling equipment.

### **53242 Office Machinery and Equipment Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing office machinery and equipment, such as computers, office furniture, duplicating machines (i.e., copiers), or facsimile machines.

### **532420 Office Machinery and Equipment Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing office machinery and equipment, such as computers, office furniture, duplicating machines (i.e., copiers), or facsimile machines.

The data published with NAICS code 532420 include these parts of the following SIC industries:

7359 (pt) Office machinery rental & leasing

7377 Computer rental & leasing

### **5324201 Office Machine Rental and Leasing**

Establishments primarily engaged in renting or leasing office machinery and equipment.

### **5324209 Computer Rental and Leasing**

Establishments primarily engaged in renting or leasing computers and computer peripheral equipment.

### **53249 Other Commercial and Industrial Machinery and Equipment Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing nonconsumer-type machinery and equipment (except heavy construction, transportation, mining, and forestry machinery and equipment without operators; and office machinery and equipment). Establishments in this industry rent or lease products, such as, manufacturing equipment; metalworking, telecommunications, motion picture, or theatrical machinery and equipment; institutional (i.e., public building) furniture, such as furniture for schools, theaters, or buildings; or agricultural equipment without operators.

### **532490 Other Commercial and Industrial Machinery and Equipment Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing nonconsumer-type machinery and equipment (except heavy construction, transportation, mining, and forestry machinery and equipment without operators; and office machinery and equipment). Establishments in this industry rent or lease products, such as, manufacturing equipment; metalworking, telecommunications, motion picture, or theatrical machinery and equipment; institutional (i.e., public building) furniture, such as furniture for schools, theaters, or buildings; or agricultural equipment without operators.

The data published with NAICS code 532490 include these parts of the following SIC industries:

7352 (pt) Medical equipment rental & leasing (exc home health equipment)

7359 (pt) Industrial equipment rental & leasing

7819 (pt) Motion picture equipment rental

7922 (pt) Theatrical equipment rental

### **5324901 Medical Equipment Rental and Leasing, Except Home Health Equipment**

Establishments primarily engaged in renting or leasing medical equipment (except invalid supplies or home health equipment).

### **5324902 Industrial Equipment Rental and Leasing**

Establishments primarily engaged in renting or leasing industrial machinery and equipment.

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### **5324903 Motion Picture Equipment Rental**

Establishments primarily engaged in renting or leasing motion picture equipment. Included in this industry are establishments that rent studio property for motion picture production, TV, or theatrical productions.

### **5324909 Theatrical Equipment Rental**

Establishments primarily engaged in renting or leasing theatrical equipment, such as lighting, theatrical audio equipment and sets.

### **533 Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works)**

Industries in the Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works) subsector include establishments that are primarily engaged in assigning rights to assets, such as patents, trademarks, brand names, and/or franchise agreements for which a royalty payment or licensing fee is paid to the asset holder. Establishments in this subsector own the patents, trademarks, and/or franchise agreements that they allow others to use or reproduce for a fee and may or may not have created those assets.

Establishments that allow franchisees the use of the franchise name, contingent on the franchisee buying products or services from the franchisor, are classified elsewhere.

Excluded from this subsector are establishments primarily engaged in leasing real property and establishments primarily engaged in leasing tangible assets, such as automobiles, computers, consumer goods, and industrial machinery and equipment. These establishments are classified in Subsector 531, Real Estate and Subsector 532, Rental and Leasing Services, respectively.

### **5331 Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works)**

This NAICS industry group includes establishments classified in the following NAICS industry(ies): 53311, Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works).

#### **53311 Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works)**

This industry comprises establishments primarily engaged in assigning rights to assets, such as patents, trademarks, brand names, and/or franchise agreements for which a royalty payment or licensing fee is paid to the asset holder.

#### **533110 Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works)**

This industry comprises establishments primarily engaged in assigning rights to assets, such as patents, trademarks, brand names, and/or franchise agreements for which a royalty payment or licensing fee is paid to the asset holder.

The data published with NAICS code 533110 include these parts of the following SIC industries:

6792 (pt) Oil royalty companies

6794 Patent owners & lessors

#### **5331101 Oil Royalty Trading Companies**

Establishments primarily engaged in leasing the rights to a whole or partial interest in the proceeds from the sale of oil or gas, produced from a specific tract for investors.

#### **5331109 Patent Owners and Lessors**

Establishments primarily engaged in collecting royalties or licensing fees from patents, trademarks, and/or franchise agreements.

# Appendix C.

## Coverage and Methodology

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### MAIL/NONMAIL UNIVERSE

For this sector, large- and medium-size firms, plus all firms known to operate more than one establishment, were sent questionnaires to be completed and returned to the Census Bureau by mail. For most very small firms data from existing administrative records of other Federal agencies were used instead. These records provided basic information on location, kind of business, revenue, payroll, number of employees, and legal form of organization.

Firms in the 1997 Economic Census were divided into the mail universe and nonmail universe. The coverage of and the method of obtaining census information from each are described below:

1. The mail universe consisted of firms for which information was obtained by means of a mail canvass and included:
  - a. Large employers, i.e., all multiestablishment and all single-establishment employer firms with payroll above a specified cutoff. The term “employers” refers to firms with one or more paid employees at any time during 1997 as shown in the active administrative records of other Federal agencies.
  - b. A sample of small employers, i.e., single-establishment firms with payroll below a specified cutoff, in classifications for which specialized data precluded reliance solely on administrative records sources.
2. The nonmail universe consisted of firms that were not required to file a regular census return and included:
  - a. Selected small employers, i.e., single-establishment firms with payroll below a specified cutoff. Although the payroll cutoff varied by kind of business, small employers in the nonmail universe generally included firms with less than 10 employees and represented about 10 percent of total revenue of establishments covered in the census. Data on revenue, payroll, and employment for small employers in the nonmail universe were derived or estimated from administrative records of other Federal agencies.
  - b. All taxable nonemployers, i.e., all firms subject to Federal income tax with no paid employees during 1997. Revenue information for these firms was obtained from administrative records of other Federal agencies. Although consisting of many firms,

nonemployers accounted for less than 10 percent of total revenue of all establishments covered in the census. The census included only those nonemployer firms which reported a revenue volume of \$1,000 or more during 1997. Data for nonemployers are not included in this report, but are released as part of the “Core Business Statistics Report Series.”

### INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and the 1997 NAICS. More information on NAICS is available in the NAICS manual and at [www.census.gov/naics](http://www.census.gov/naics).

The method of assigning classifications, and the level of detail at which establishments were classified, differed between the mail and nonmail universe as follows:

1. The mail universe.
  - a. Establishments in the mail universe that returned questionnaires were classified on the basis of their self-designation, sources of revenue, and other industry-specific inquiries.
  - b. Establishments in the mail universe that did not return questionnaires were classified on the basis of the most current census kind-of-business classification available from one of the Census Bureau’s current sample surveys, the 1992 census, or the administrative records of other Federal agencies.
2. The nonmail universe.
  - a. Employer establishments in the nonmail universe were classified on the basis of the most current census kind-of-business classification available from one of the Census Bureau’s current sample surveys, the 1992 census, or the administrative records of other Federal agencies. If the census or

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administrative record classifications proved inadequate (none corresponded to a 1997 census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a 1997 census kind-of-business code.

- b. Nonemployers were classified on the basis of information obtained from administrative records of other Federal agencies.

### **RELIABILITY OF DATA**

All data compiled for this sector are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, processing, and estimation for missing or misreported data.

Data presented in the Miscellaneous Subjects and the Sources of Revenue reports for this sector are subject to sampling errors as well as nonsampling errors. Specifically, these data are estimated based on information obtained from census questionnaires mailed to all large employers and to a sample of small employers in the universe. Sampling errors affect these estimates insofar as they may differ from results that would be obtained from a complete enumeration.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to

develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

### **TREATMENT OF NONRESPONSE**

Census report forms included two different types of inquiries, "basic" and "industry-specific". Data for the basic inquiries, which include location, kind of business or operation, revenue, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or operation covered by the report, were available only from the establishments in the mail universe that completed the appropriate inquiries on the questionnaire.

Two methods were used to account for nonresponse to industry-specific inquiries. For some inquiries, missing data were imputed for individual records based on responses from similar establishments. For other inquiries, the total of reported data were expanded to represent the mail and nonmail universe. Data for industry-specific inquiries based on a December 31 reference date were expanded in direct relationship to total annualized revenue of only those establishments in business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total revenue of all establishments included in the category. In a few cases, expansion on the basis of the revenue item was not appropriate, and another basic data item was used as the basis for expansion.

All reports in which data were expanded to account for nonmail employers and nonrespondents include a coverage indicator for each publication category, which shows the revenue of establishments responding to the inquiry as a percent of total revenue for all establishments for which data are shown. Coverage is usually determined by the ratio of total revenue of establishments responding to the inquiry to total revenue of all establishments in the category.

# Appendix D. Geographic Notes

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## **WASHINGTON**

**Bothell** is in King and Snohomish Counties.

**Burien** was incorporated in February 1993.

**Edgewood** was incorporated in February 1996.

**Enumclaw** is in King and Pierce Counties.

**Lakewood** was incorporated in February 1996.

**Milton** is in King and Pierce Counties.

**Newcastle** was incorporated in September 1994.

**Pacific** is in King and Pierce Counties.

**Shoreline** was incorporated in August 1995.

**University Place** was incorporated in August 1995.

**Woodinville** was incorporated in March 1993.

**Woodland** is in Clark and Cowlitz Counties.

# Appendix E. Metropolitan Areas

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## WASHINGTON

### **Bellingham, WA MSA**

Whatcom County, WA

### **Bremerton, WA PMSA**

Kitsap County, WA

### **Olympia, WA PMSA**

Thurston County, WA

### **Portland—Vancouver, OR—WA PMSA**

Clackamas County, OR

Columbia County, OR

Multnomah County, OR

Washington County, OR

Yamhill County, OR

Clark County, WA

### **Portland—Salem, OR—WA CMSA**

Portland—Vancouver, OR—WA PMSA

Clackamas County, OR

Columbia County, OR

Multnomah County, OR

Washington County, OR

Yamhill County, OR

Clark County, WA

Salem, OR PMSA

Marion County, OR

Polk County, OR

### **Richland—Kennewick—Pasco, WA MSA**

Benton County, WA

Franklin County, WA

### **Seattle—Bellevue—Everett, WA PMSA**

Island County, WA

King County, WA

Snohomish County, WA

### **Seattle—Tacoma—Bremerton, WA CMSA**

Bremerton, WA PMSA

Kitsap County, WA

Olympia, WA PMSA

Thurston County, WA

Seattle—Bellevue—Everett, WA PMSA

Island County, WA

King County, WA

Snohomish County, WA

Tacoma, WA PMSA

Pierce County, WA

### **Spokane, WA MSA**

Spokane County, WA

### **Tacoma, WA PMSA**

Pierce County, WA

### **Yakima, WA MSA**

Yakima County, WA



