

Vermont

1997

Issued March 2000

EC97W42A-VT(RV)

1997 Economic Census

Wholesale Trade

Geographic Area Series



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Introduction to the Economic Census

PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information

52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Foodservices
81	Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

BASIS OF REPORTING

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

DOLLAR VALUES

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

AVAILABILITY OF ADDITIONAL DATA

Reports in Print and Electronic Media

All results of the 1997 Economic Census are available on the Census Bureau Internet site (www.census.gov) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

Special Tabulations

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division 301-457-4673
Service Sector Statistics Division 301-457-2668

HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at www.census.gov/econguide. More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at www.census.gov/econ/www/history.html.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

A	Standard error of 100 percent or more.
D	Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
F	Exceeds 100 percent because data include establishments with payroll exceeding revenue.
N	Not available or not comparable.
Q	Revenue not collected at this level of detail for multiestablishment firms.
S	Withheld because estimates did not meet publication standards.

V	Represents less than 50 vehicles or .05 percent.
X	Not applicable.
Y	Disclosure withheld because of insufficient coverage of merchandise lines.
Z	Less than half the unit shown.
a	0 to 19 employees.
b	20 to 99 employees.
c	100 to 249 employees.
e	250 to 499 employees.
f	500 to 999 employees.
g	1,000 to 2,499 employees.
h	2,500 to 4,999 employees.
i	5,000 to 9,999 employees.
j	10,000 to 24,999 employees.
k	25,000 to 49,999 employees.
l	50,000 to 99,999 employees.
m	100,000 employees or more.
p	10 to 19 percent estimated.
q	20 to 29 percent estimated.
r	Revised.
s	Sampling error exceeds 40 percent.
nec	Not elsewhere classified.
nsk	Not specified by kind.
–	Represents zero (page image/print only).
(CC)	Consolidated city.
(IC)	Independent city.

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Wholesale Trade

SCOPE

The Wholesale Trade sector (sector 42) comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of (a) goods for resale (i.e., goods sold to other wholesalers or retailers), (b) capital or durable nonconsumer goods, and (c) raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet and other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises three main types of wholesalers: those that sell goods on their own account, those that sell goods manufactured by a parent company in the United States, and those that arrange sales and purchases for others for a commission or fee.

1. Wholesale merchants, distributors, jobbers, drop shippers, import/export merchants, terminal grain elevators, country grain elevators, and farm product assemblers sell goods on their own account. These establishments typically maintain their own warehouse, where they receive and handle goods for their customers. They also may operate as drop shippers or offices taking orders from customers and having the goods shipped directly from the supplier. Establishments operating exclusively in this manner will not maintain any inventory. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.
2. Manufacturers sales branches and offices primarily sell products manufactured or mined in the United States by their parent company.
3. Agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' agents arrange for the purchase or sale of goods owned by others or purchased on a commission basis. Agents and brokers operate from offices and do not own or handle the goods they sell. Auction companies and commission merchants handle goods on a consignment basis but do not own the goods.

Although wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, are always included in wholesale trade.

GENERAL

A list of products that provide statistics on sector 42 follows.

Geographic area reports. A separate report containing data for establishments with payroll is published for each state, the District of Columbia, and the United States. Each report presents general statistics for establishments with payroll, on number of establishments, sales, payroll, employment, operating expenses, and inventories. At the state level, data also are presented separately for the following types of wholesale operations: merchant wholesalers; manufacturers' sales branches and offices; and agents, brokers, commission merchants, and auction companies. Less type-of-operation detail is shown below the state level. For states, MAs, and counties and places with 200 wholesale establishments or more, statistics are presented by kind of business. Greater kind-of-business detail is shown for larger areas. In addition, data are shown for all places with 2,500 inhabitants or more and all counties (with no kind-of-business detail).

Commodity line sales report. This report presents data on major categories of commodities sold by wholesale kinds of business for the United States. Tables present data for each kind of business and show, for each commodity line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and for establishments actually handling a specific line, the percentage of total sales represented by sales of that line. Summary statistics also are provided for

the broad commodity line categories, including counts of establishments and the amount and percentage of the line sold by various kinds of wholesale businesses.

Establishment and firm size (including legal form of organization) report. This report presents data for establishments with payroll, based on size of establishment, size of company or firm, and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented by kind of business on the number of establishments, sales, payroll, operating expense, inventories and employment for the United States.

Miscellaneous subjects report. This report contains data by kind of business on employment by principal activity; sales by class of customer; inventory valuation methods; commissions and gross selling value of business conducted for others by agents and brokers; gross margins, gross profits, and their components; and on petroleum bulk stations and terminals. Data are presented for the United States as a whole and for petroleum bulk stations and terminals at the state level.

GEOGRAPHIC AREAS COVERED

The level of geographic detail varies by report. Data may be presented for:

1. The United States as a whole.
2. States and the District of Columbia.
3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget (OMB) as of June 30, 1997. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a population of at least 1,000,000 (according to the 1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.
4. Metropolitan statistical areas (MSAs) defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character; in New England, cities and towns rather than counties are the component geographic units.
5. Areas within the state outside metropolitan areas (MAs).

6. Counties and county equivalents defined as of January 1, 1997. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their states. These places are treated as counties and as places.
7. Consolidated cities defined as of January 1, 1997. Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
8. Municipalities of 2,500 inhabitants or more defined as of January 1, 1997. These are areas of significant population incorporated as a city, borough, village, or town according to the 1990 Census of Population or subsequent special census. For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.
9. Special economic urban areas (SEUAs), which include townships in Michigan, New Jersey, and Pennsylvania, and towns in New York, Wisconsin, and the six New England states with 10,000 inhabitants or more (according to the 1990 Census of Population or subsequent special census).

COMPARABILITY OF THE 1992 AND 1997 CENSUSES

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented based on the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

DISCLOSURE

In accordance with Federal law governing census reports, (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

The Census Bureau conducts annual surveys on the wholesale trade. These surveys, while providing more frequent observations, yield less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

Table 1. Summary Statistics for the State: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
VERMONT									
42	Wholesale trade	941	4 731 383	330 573	77 946	10 987	740 321	420 501	423 469
	Wholesaler distributors and jobbers	754	3 428 436	265 978	61 946	9 088	584 308	334 531	332 537
	Importers	38	284 676	17 444	4 877	535	52 150	27 069	28 498
	Exporters	17	D	D	D	c	D	D	D
	Own brand importer-marketers	13	151 814	10 875	2 643	228	28 273	24 829	32 151
	Assemblers of farm products, except country grain elevators	6	D	D	D	b	D	D	D
	Sales branches (with stock)	20	189 383	9 822	2 336	283	21 533	16 681	15 571
	Sales offices (without stock)	22	212 741	12 274	3 004	345	19 681	-	-
	Auction companies	2	D	D	D	b	D	D	D
	Brokers	18	32 600	1 519	298	36	3 174	-	167
	Commission merchants	10	41 738	631	182	34	2 854	331	-
	Import agents	2	D	D	D	a	D	D	D
	Export agents	2	D	D	D	a	D	D	D
	Manufacturers' agents	37	109 166	4 220	928	199	9 014	21	191
421	Wholesale trade, durable goods	562	1 883 386	160 177	38 398	4 862	342 776	227 849	236 927
4211	Motor vehicle & motor vehicle parts & supplies whsle	61	192 838	17 214	3 947	634	31 593	23 679	27 140
42111	Automobile & other motor vehicle whsle	25	135 783	9 801	2 329	351	16 946	14 238	17 370
421110	Automobile & other motor vehicle whsle	25	135 783	9 801	2 329	351	16 946	14 238	17 370
4211101	Automobile & motorcycle whsle	11	53 351	3 418	811	123	5 721	1 109	1 457
4211105	Heavy truck & tractor (over 26,000 lb) whsle	9	43 135	3 674	874	119	6 117	7 368	9 999
42112	Motor vehicle supplies & new parts whsle	22	47 313	5 626	1 219	201	11 175	7 871	8 124
421120	Motor vehicle supplies & new parts whsle	22	47 313	5 626	1 219	201	11 175	7 871	8 124
4211201	Motor vehicle supplies & new parts—warehouse distributors	8	35 243	3 833	743	120	7 446	6 047	6 038
4211202	Motor vehicle supplies & new parts—jobbers	13	D	D	D	b	D	D	D
42113	Tire & tube whsle	4	D	D	D	b	D	D	D
421130	Tire & tube whsle	4	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	10	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	10	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	28	25 596	3 533	814	177	7 002	3 354	3 775
42121	Furniture whsle	10	14 153	1 501	385	50	2 783	1 564	1 552
421210	Furniture whsle	10	14 153	1 501	385	50	2 783	1 564	1 552
4212101	Household & lawn furniture whsle	8	D	D	D	b	D	D	D
42122	Home furnishings whsle	18	11 443	2 032	429	127	4 219	1 790	2 223
421220	Home furnishings whsle	18	11 443	2 032	429	127	4 219	1 790	2 223
4213	Lumber & other construction materials whsle	54	164 813	15 131	3 066	417	28 918	16 159	15 422
42131	Lumber, plywood, millwork, & wood panel whsle	26	122 599	10 390	2 140	266	19 783	11 919	10 931
421310	Lumber, plywood, millwork, & wood panel whsle	26	122 599	10 390	2 140	266	19 783	11 919	10 931
4213102	Lumber with yard whsle	5	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	11	56 727	3 619	899	109	6 555	5 710	4 592
42132	Brick, stone, & related construction materials whsle	21	27 953	3 649	686	123	7 173	2 639	2 625
421320	Brick, stone, & related construction materials whsle	21	27 953	3 649	686	123	7 173	2 639	2 625
4213201	Brick, block, tile, clay/cement sewer pipe whsle	7	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle	11	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	2	D	D	D	a	D	D	D
421330	Roofing, siding, & insulation material whsle	2	D	D	D	a	D	D	D
42139	Other construction materials whsle	5	D	D	D	a	D	D	D
421390	Other construction materials whsle	5	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	72	113 702	18 455	4 700	533	35 461	6 822	8 120
42141	Photographic equipment & supplies whsle	2	D	D	D	b	D	D	D
421410	Photographic equipment & supplies whsle	2	D	D	D	b	D	D	D
42142	Office equipment whsle	17	9 189	2 230	492	79	3 777	1 066	1 092
421420	Office equipment whsle	17	9 189	2 230	492	79	3 777	1 066	1 092
42143	Computer & computer peripheral equipment & software whsle	20	57 288	10 184	2 676	240	15 415	2 245	3 074
421430	Computer & computer peripheral equipment & software whsle	20	57 288	10 184	2 676	240	15 415	2 245	3 074
4214301	Computer & peripheral equipment whsle	16	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	10	26 447	3 784	1 105	81	5 459	684	625
42144	Other commercial equipment whsle	7	D	D	D	a	D	D	D
421440	Other commercial equipment whsle	7	D	D	D	a	D	D	D

Table 1. Summary Statistics for the State: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
VERMONT—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42145	Medical, dental, & hospital equipment & supplies whsle	13	22 618	1 890	487	55	4 741	1 404	1 637
421450	Medical, dental, & hospital equipment & supplies whsle	13	22 618	1 890	487	55	4 741	1 404	1 637
4214501	Surgical, medical, & hospital supplies whsle	11	D	D	D	b	D	D	D
42146	Ophthalmic goods whsle	5	D	D	D	b	D	D	D
421460	Ophthalmic goods whsle	5	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	8	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	8	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	11	D	D	D	b	D	D	D
42151	Metal service centers & offices	9	D	D	D	b	D	D	D
421510	Metal service centers & offices	9	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle	2	D	D	D	a	D	D	D
421520	Coal & other mineral & ore whsle	2	D	D	D	a	D	D	D
4216	Electrical goods whsle	49	292 487	22 834	5 567	497	44 807	22 806	24 603
42161	Electrical apparatus & equip, wiring supp, & const material whsle	18	82 818	5 234	1 234	136	10 347	9 537	9 750
421610	Electrical apparatus & equip, wiring supp, & const material whsle	18	82 818	5 234	1 234	136	10 347	9 537	9 750
42162	Electrical appliance, television & radio set whsle	5	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	26	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	26	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle	12	13 719	2 979	827	75	4 721	597	735
4216902	Electronic parts (excluding communications equipment) whsle	14	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	44	61 498	8 338	2 043	296	14 527	11 112	11 526
42171	Hardware whsle	15	19 795	3 030	765	109	4 921	2 615	2 621
421710	Hardware whsle	15	19 795	3 030	765	109	4 921	2 615	2 621
42172	Plumbing & heating equipment & supplies (hydronics) whsle	18	31 568	4 074	977	138	7 156	5 984	6 690
421720	Plumbing & heating equipment & supplies (hydronics) whsle	18	31 568	4 074	977	138	7 156	5 984	6 690
42173	Warm air heating & air-conditioning equipment & supplies whsle	7	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	7	D	D	D	b	D	D	D
42174	Refrigeration equipment & supplies whsle	4	D	D	D	a	D	D	D
421740	Refrigeration equipment & supplies whsle	4	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	136	465 698	36 149	8 292	1 114	65 957	63 255	71 033
42181	Construction & mining (except petroleum) machinery & equip whsle	19	100 696	8 118	1 911	225	17 739	23 594	27 268
421810	Construction & mining (except petroleum) machinery & equip whsle	19	100 696	8 118	1 911	225	17 739	23 594	27 268
42182	Farm & garden machinery & equipment whsle	36	52 573	5 034	1 154	211	9 281	12 138	13 405
421820	Farm & garden machinery & equipment whsle	36	52 573	5 034	1 154	211	9 281	12 138	13 405
4218201	Farm machinery & equipment—farm dealers	30	47 623	4 667	1 100	194	8 465	11 709	13 005
42183	Industrial machinery & equipment whsle	48	260 989	17 149	3 762	461	27 335	21 598	24 657
421830	Industrial machinery & equipment whsle	48	260 989	17 149	3 762	461	27 335	21 598	24 657
4218303	General-purpose industrial machinery & equipment whsle	19	12 361	1 140	267	54	2 429	1 512	1 538
4218307	Other industrial machinery & equipment whsle	14	234 354	13 788	3 039	331	20 501	18 377	21 261
42184	Industrial supplies whsle	16	18 752	2 341	636	99	4 442	3 085	3 360
421840	Industrial supplies whsle	16	18 752	2 341	636	99	4 442	3 085	3 360
42185	Service establishment equipment & supplies whsle	12	14 819	2 103	483	92	4 526	1 302	1 385
421850	Service establishment equipment & supplies whsle	12	14 819	2 103	483	92	4 526	1 302	1 385
4218504	Other service establishment equipment & supplies whsle	6	8 133	810	178	37	1 890	540	762

Table 1. Summary Statistics for the State: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
VERMONT—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42186	Transportation equipment & supplies (exc motor vehicle) whsle	5	17 869	1 404	346	26	2 634	1 538	958
421860	Transportation equipment & supplies (exc motor vehicle) whsle	5	17 869	1 404	346	26	2 634	1 538	958
4219	Miscellaneous durable goods whsle . . .	107	D	D	D	g	D	D	D
42191	Sporting & recreational goods & supplies whsle	36	413 124	24 988	6 957	686	83 994	61 413	53 371
421910	Sporting & recreational goods & supplies whsle	36	413 124	24 988	6 957	686	83 994	61 413	53 371
42192	Toy & hobby goods & supplies whsle	8	D	D	D	b	D	D	D
421920	Toy & hobby goods & supplies whsle	8	D	D	D	b	D	D	D
42193	Recyclable material whsle	19	24 902	1 705	470	95	3 393	1 057	1 130
421930	Recyclable material whsle	19	24 902	1 705	470	95	3 393	1 057	1 130
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	11	12 330	1 533	322	50	3 660	2 755	2 836
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	11	12 330	1 533	322	50	3 660	2 755	2 836
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	11	12 330	1 533	322	50	3 660	2 755	2 836
42199	Other miscellaneous durable goods whsle	33	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	33	D	D	D	c	D	D	D
4219902	Forest products (except lumber) whsle	11	D	D	D	b	D	D	D
4219904	Prerecorded media whsle	6	D	D	D	b	D	D	D
42199042	Prerecorded video tapes whsle	2	D	D	D	b	D	D	D
4219906	Other durable goods whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	379	2 847 997	170 396	39 548	6 125	397 545	192 652	186 542
4221	Paper & paper product whsle	33	98 005	10 578	2 873	494	18 198	7 499	5 382
42211	Printing & writing paper whsle	5	D	D	D	b	D	D	D
422110	Printing & writing paper whsle	5	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle . . .	19	55 065	6 520	1 890	334	10 199	5 302	3 003
422120	Stationery & office supplies whsle . . .	19	55 065	6 520	1 890	334	10 199	5 302	3 003
42213	Industrial & personal service paper whsle	9	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	9	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	13	97 837	5 381	1 260	168	12 169	12 350	11 466
42221	Drugs, & druggists' sundries whsle . . .	13	97 837	5 381	1 260	168	12 169	12 350	11 466
422210	Drugs, & druggists' sundries whsle	13	97 837	5 381	1 260	168	12 169	12 350	11 466
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	10	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	39	96 849	11 540	2 729	443	22 716	10 364	11 662
42231	Piece goods, notions, & other dry goods whsle	11	47 101	4 023	1 041	132	7 753	4 200	5 764
422310	Piece goods, notions, & other dry goods whsle	11	47 101	4 023	1 041	132	7 753	4 200	5 764
4223101	Piece goods—jobbers	11	47 101	4 023	1 041	132	7 753	4 200	5 764
42232	Men's & boys' clothing & furnishings whsle	14	30 125	6 124	1 387	279	11 051	5 343	4 756
422320	Men's & boys' clothing & furnishings whsle	14	30 125	6 124	1 387	279	11 051	5 343	4 756
4224	Grocery & related products whsle	147	1 782 198	91 791	21 191	3 020	225 031	114 395	109 859
42241	General-line grocery whsle	15	102 860	9 173	2 081	285	17 576	5 602	6 539
422410	General-line grocery whsle	15	102 860	9 173	2 081	285	17 576	5 602	6 539
4224103	Other general-line grocery whsle	12	D	D	D	c	D	D	D
42243	Dairy products, (except dried or canned) whsle	7	D	D	D	c	D	D	D
422430	Dairy products, (except dried or canned) whsle	7	D	D	D	c	D	D	D
4224301	Raw milk whsle	1	D	D	D	b	D	D	D
42244	Poultry & poultry product whsle	4	D	D	D	a	D	D	D
422440	Poultry & poultry product whsle	4	D	D	D	a	D	D	D
42245	Confectionery whsle	3	D	D	D	a	D	D	D
422450	Confectionery whsle	3	D	D	D	a	D	D	D
42246	Fish & seafood whsle	7	D	D	D	b	D	D	D
422460	Fish & seafood whsle	7	D	D	D	b	D	D	D
42247	Meat & meat product whsle	12	D	D	D	c	D	D	D
422470	Meat & meat product whsle	12	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whsle	10	D	D	D	c	D	D	D
422480	Fresh fruit & vegetable whsle	10	D	D	D	c	D	D	D

Table 1. Summary Statistics for the State: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
VERMONT—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle—Con.								
42249	Other grocery & related products whsle	86	1 361 546	69 495	16 203	2 234	179 000	104 324	97 169
422490	Other grocery & related products whsle	86	1 361 546	69 495	16 203	2 234	179 000	104 324	97 169
4224901	Coffee, tea, & spice whsle	15	D	D	D	b	D	D	D
4224902	Bread & baked goods whsle	28	D	D	D	g	D	D	D
4224903	Soft drinks whsle	11	77 312	12 730	2 779	442	26 340	2 008	2 159
4224906	Other grocery specialties whsle	26	D	D	D	e	D	D	D
4225	Farm-product raw material whsle	13	106 156	2 603	458	75	8 208	3 696	4 128
42251	Grain & field bean whsle	3	D	D	D	b	D	D	D
422510	Grain & field bean whsle	3	D	D	D	b	D	D	D
42252	Livestock whsle	9	22 423	828	241	52	3 937	834	856
422520	Livestock whsle	9	22 423	828	241	52	3 937	834	856
42259	Other farm product raw material whsle	1	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	23	23 408	3 318	779	137	8 459	2 447	2 529
42261	Plastics materials & basic forms & shapes whsle	3	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	3	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	20	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	20	D	D	D	b	D	D	D
4226901	Industrial gases (except LP) whsle	9	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	11	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	16	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals	12	213 148	7 132	1 702	240	20 276	7 774	6 004
422710	Petroleum bulk stations & terminals	12	213 148	7 132	1 702	240	20 276	7 774	6 004
4227101	Petroleum bulk stations & terminals (except LP)	12	213 148	7 132	1 702	240	20 276	7 774	6 004
42271011	Petroleum bulk stations (except LP)	9	D	D	D	c	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	4	D	D	D	b	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	4	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	19	D	D	D	f	D	D	D
42281	Beer & ale whsle	9	105 866	14 193	3 277	463	31 048	8 906	8 678
422810	Beer & ale whsle	9	105 866	14 193	3 277	463	31 048	8 906	8 678
42282	Wine & distilled alcoholic beverage whsle	10	D	D	D	b	D	D	D
422820	Wine & distilled alcoholic beverage whsle	10	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	76	D	D	D	g	D	D	D
42291	Farm supplies whsle	17	54 341	4 470	680	133	9 085	7 302	7 667
422910	Farm supplies whsle	17	54 341	4 470	680	133	9 085	7 302	7 667
4229101	Farm supplies—farm dealers	9	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	18	101 123	8 518	2 005	457	18 367	6 517	6 519
422920	Book, periodical, & newspaper whsle	18	101 123	8 518	2 005	457	18 367	6 517	6 519
42293	Flower, nursery stock, & florists' supplies whsle	9	D	D	D	b	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	9	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle	5	104 608	3 907	1 006	206	6 857	4 505	4 611
422940	Tobacco & tobacco product whsle	5	104 608	3 907	1 006	206	6 857	4 505	4 611
42295	Paint, varnish, & supplies whsle	3	3 270	501	108	19	1 456	619	602
422950	Paint, varnish, & supplies whsle	3	3 270	501	108	19	1 456	619	602
4229501	Paint, varnish, & supplies whsle	3	3 270	501	108	19	1 456	619	602
42299	Other miscellaneous nondurable goods whsle	24	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	24	D	D	D	c	D	D	D
4229901	Art goods whsle	17	D	D	D	c	D	D	D

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VERMONT—Con.									
	Merchant wholesalers	828	4 109 526	301 532	71 051	10 058	682 888	403 329	407 397
421	Wholesale trade, durable goods	507	1 511 773	143 452	34 386	4 445	314 700	217 322	226 028
4211	Motor vehicle & motor vehicle parts & supplies whsle	60	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	24	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle	24	D	D	D	e	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	9	43 135	3 674	874	119	6 117	7 368	9 999
42112	Motor vehicle supplies & new parts whsle	22	47 313	5 626	1 219	201	11 175	7 871	8 124
421120	Motor vehicle supplies & new parts whsle	22	47 313	5 626	1 219	201	11 175	7 871	8 124
4211201	Motor vehicle supplies & new parts—warehouse distributors	8	35 243	3 833	743	120	7 446	6 047	6 038
4211202	Motor vehicle supplies & new parts—jobbers	13	D	D	D	b	D	D	D
42113	Tire & tube whsle	4	D	D	D	b	D	D	D
421130	Tire & tube whsle	4	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	10	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	10	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	24	20 252	3 397	777	171	6 736	3 354	3 775
42121	Furniture whsle	7	D	D	D	b	D	D	D
421210	Furniture whsle	7	D	D	D	b	D	D	D
42122	Home furnishings whsle	17	D	D	D	c	D	D	D
421220	Home furnishings whsle	17	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	51	163 826	15 066	3 056	413	28 755	16 155	15 418
42131	Lumber, plywood, millwork, & wood panel whsle	26	122 599	10 390	2 140	266	19 783	11 919	10 931
421310	Lumber, plywood, millwork, & wood panel whsle	26	122 599	10 390	2 140	266	19 783	11 919	10 931
4213102	Lumber with yard whsle	5	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	11	56 727	3 619	899	109	6 555	5 710	4 592
42132	Brick, stone, & related construction materials whsle	19	D	D	D	c	D	D	D
421320	Brick, stone, & related construction materials whsle	19	D	D	D	c	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	6	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	1	D	D	D	a	D	D	D
421330	Roofing, siding, & insulation material whsle	1	D	D	D	a	D	D	D
42139	Other construction materials whsle	5	D	D	D	a	D	D	D
421390	Other construction materials whsle	5	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	62	85 362	15 752	3 812	481	31 674	6 683	7 977
42141	Photographic equipment & supplies whsle	2	D	D	D	b	D	D	D
421410	Photographic equipment & supplies whsle	2	D	D	D	b	D	D	D
42142	Office equipment whsle	13	D	D	D	b	D	D	D
421420	Office equipment whsle	13	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	19	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	19	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle	15	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	7	D	D	D	a	D	D	D
421440	Other commercial equipment whsle	7	D	D	D	a	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	9	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	9	D	D	D	b	D	D	D
42146	Ophthalmic goods whsle	5	D	D	D	b	D	D	D
421460	Ophthalmic goods whsle	5	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	7	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	7	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	10	D	D	D	b	D	D	D
42151	Metal service centers & offices	9	D	D	D	b	D	D	D
421510	Metal service centers & offices	9	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle	1	D	D	D	a	D	D	D
421520	Coal & other mineral & ore whsle	1	D	D	D	a	D	D	D

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VERMONT—Con.									
Merchant wholesalers—Con.									
Wholesale trade, durable goods—Con.									
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	40	193 788	17 062	4 199	397	34 516	19 857	21 549
42161	Electrical apparatus & equip, wiring supp. & const material whsle	14	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp. & const material whsle	14	D	D	D	c	D	D	D
42162	Electrical appliance, television & radio set whsle	4	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle	4	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	22	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	22	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	12	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	40	D	D	D	e	D	D	D
42171	Hardware whsle	11	D	D	D	c	D	D	D
421710	Hardware whsle	11	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	18	31 568	4 074	977	138	7 156	5 984	6 690
421720	Plumbing & heating equipment & supplies (hydronics) whsle	18	31 568	4 074	977	138	7 156	5 984	6 690
42173	Warm air heating & air-conditioning equipment & supplies whsle	7	D	D	D	b	D	D	D
421730	Warm air heating & air- conditioning equipment & supplies whsle	7	D	D	D	b	D	D	D
42174	Refrigeration equipment & supplies whsle	4	D	D	D	a	D	D	D
421740	Refrigeration equipment & supplies whsle	4	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	126	296 779	29 985	6 919	918	57 536	56 088	63 485
42181	Construction & mining (except petroleum) machinery & equip whsle	19	100 696	8 118	1 911	225	17 739	23 594	27 268
421810	Construction & mining (except petroleum) machinery & equip whsle	19	100 696	8 118	1 911	225	17 739	23 594	27 268
42182	Farm & garden machinery & equipment whsle	34	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	34	D	D	D	c	D	D	D
4218201	Farm machinery & equipment— farm dealers	30	47 623	4 667	1 100	194	8 465	11 709	13 005
42183	Industrial machinery & equipment whsle	44	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whsle	44	D	D	D	e	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	18	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	11	D	D	D	c	D	D	D
42184	Industrial supplies whsle	15	D	D	D	b	D	D	D
421840	Industrial supplies whsle	15	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	11	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	11	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	3	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	94	D	D	D	g	D	D	D
42191	Sporting & recreational goods & supplies whsle	27	D	D	D	f	D	D	D
421910	Sporting & recreational goods & supplies whsle	27	D	D	D	f	D	D	D
42192	Toy & hobby goods & supplies whsle	8	D	D	D	b	D	D	D
421920	Toy & hobby goods & supplies whsle	8	D	D	D	b	D	D	D
42193	Recyclable material whsle	18	D	D	D	b	D	D	D
421930	Recyclable material whsle	18	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	11	12 330	1 533	322	50	3 660	2 755	2 836
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	11	12 330	1 533	322	50	3 660	2 755	2 836
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	11	12 330	1 533	322	50	3 660	2 755	2 836

Table 1. Summary Statistics for the State: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
VERMONT—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42199	Other miscellaneous durable goods whsle	30	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	30	D	D	D	c	D	D	D
4219904	Prerecorded media whsle	6	D	D	D	b	D	D	D
42199042	Prerecorded video tapes whsle	2	D	D	D	b	D	D	D
4219906	Other durable goods whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	321	2 597 753	158 080	36 665	5 613	368 188	186 007	181 369
4221	Paper & paper product whsle	23	78 206	9 501	2 616	466	16 486	7 499	5 382
42211	Printing & writing paper whsle	4	D	D	D	b	D	D	D
422110	Printing & writing paper whsle	4	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	12	D	D	D	e	D	D	D
422120	Stationery & office supplies whsle	12	D	D	D	e	D	D	D
42213	Industrial & personal service paper whsle	7	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	7	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	11	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	11	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	11	D	D	D	c	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	8	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	33	83 492	11 188	2 641	433	21 727	10 284	11 625
42231	Piece goods, notions, & other dry goods whsle	9	D	D	D	c	D	D	D
422310	Piece goods, notions, & other dry goods whsle	9	D	D	D	c	D	D	D
4223101	Piece goods—jobbers	9	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle	13	D	D	D	e	D	D	D
422320	Men's & boys' clothing & furnishings whsle	13	D	D	D	e	D	D	D
4224	Grocery & related products whsle	126	1 699 202	85 287	19 687	2 781	208 984	113 528	108 987
42241	General-line grocery whsle	14	D	D	D	e	D	D	D
422410	General-line grocery whsle	14	D	D	D	e	D	D	D
4224103	Other general-line grocery whsle	11	D	D	D	c	D	D	D
42243	Dairy products, (except dried or canned) whsle	7	D	D	D	c	D	D	D
422430	Dairy products, (except dried or canned) whsle	7	D	D	D	c	D	D	D
4224301	Raw milk whsle	1	D	D	D	b	D	D	D
42244	Poultry & poultry product whsle	4	D	D	D	a	D	D	D
422440	Poultry & poultry product whsle	4	D	D	D	a	D	D	D
42245	Confectionery whsle	3	D	D	D	a	D	D	D
422450	Confectionery whsle	3	D	D	D	a	D	D	D
42246	Fish & seafood whsle	5	D	D	D	b	D	D	D
422460	Fish & seafood whsle	5	D	D	D	b	D	D	D
42247	Meat & meat product whsle	11	D	D	D	c	D	D	D
422470	Meat & meat product whsle	11	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whsle	9	D	D	D	c	D	D	D
422480	Fresh fruit & vegetable whsle	9	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	71	1 306 452	63 692	14 870	2 025	165 065	103 612	96 457
422490	Other grocery & related products whsle	71	1 306 452	63 692	14 870	2 025	165 065	103 612	96 457
4224901	Coffee, tea, & spice whsle	15	D	D	D	b	D	D	D
4224902	Bread & baked goods whsle	16	D	D	D	g	D	D	D
4224903	Soft drinks whsle	10	D	D	D	e	D	D	D
4224906	Other grocery specialties whsle	24	D	D	D	e	D	D	D
4225	Farm-product raw material whsle	10	D	D	D	b	D	D	D
42251	Grain & field bean whsle	3	D	D	D	b	D	D	D
422510	Grain & field bean whsle	3	D	D	D	b	D	D	D
42252	Livestock whsle	6	D	D	D	b	D	D	D
422520	Livestock whsle	6	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	1	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	1	D	D	D	a	D	D	D

Table 1. Summary Statistics for the State: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
VERMONT—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods—Con.								
4226	Chemical & allied products whsle	18	D	D	D	c	D	D	D
42261	Plastics materials & basic forms & shapes whsle	3	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	3	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	15	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	15	D	D	D	b	D	D	D
4226901	Industrial gases (except LP) whsle	7	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	15	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals	11	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	11	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	11	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP)	9	D	D	D	c	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	4	D	D	D	b	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	4	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	18	D	D	D	f	D	D	D
42281	Beer & ale whsle	9	105 866	14 193	3 277	463	31 048	8 906	8 678
422810	Beer & ale whsle	9	105 866	14 193	3 277	463	31 048	8 906	8 678
42282	Wine & distilled alcoholic beverage whsle	9	D	D	D	b	D	D	D
422820	Wine & distilled alcoholic beverage whsle	9	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	67	D	D	D	f	D	D	D
42291	Farm supplies whsle	14	D	D	D	c	D	D	D
422910	Farm supplies whsle	14	D	D	D	c	D	D	D
4229101	Farm supplies—farm dealers	6	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	14	49 416	5 817	1 324	296	12 646	6 517	6 519
422920	Book, periodical, & newspaper whsle	14	49 416	5 817	1 324	296	12 646	6 517	6 519
42293	Flower, nursery stock, & florists' supplies whsle	9	D	D	D	b	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	9	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle	5	104 608	3 907	1 006	206	6 857	4 505	4 611
422940	Tobacco & tobacco product whsle	5	104 608	3 907	1 006	206	6 857	4 505	4 611
42295	Paint, varnish, & supplies whsle	3	3 270	501	108	19	1 456	619	602
422950	Paint, varnish, & supplies whsle	3	3 270	501	108	19	1 456	619	602
4229501	Paint, varnish, & supplies whsle	3	3 270	501	108	19	1 456	619	602
42299	Other miscellaneous nondurable goods whsle	22	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	22	D	D	D	c	D	D	D
4229901	Art goods whsle	16	D	D	D	c	D	D	D
Manufacturers' sales branches and sales offices		42	402 124	22 096	5 340	628	41 214	16 681	15 571
421	Wholesale trade, durable goods	14	258 362	13 012	3 272	305	19 066	10 116	10 435
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	a	D	D	D
4216	Electrical goods whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	3	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	3	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	3	D	D	D	c	D	D	D

Table 1. Summary Statistics for the State: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
VERMONT—Con.									
Manufacturers' sales branches and sales offices—Con.									
422	Wholesale trade, nondurable goods	28	143 762	9 084	2 068	323	22 148	6 565	5 136
4221	Paper & paper product whsle	6	D	D	D	a	D	D	D
4222	Drugs, & druggists' sundries whsle	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle	13	53 368	6 035	1 386	215	15 170	867	872
42249	Other grocery & related products whsle	12	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	12	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	11	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	3	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
Agents, brokers, and commission merchants		71	219 733	6 945	1 555	301	16 219	491	501
421	Wholesale trade, durable goods	41	113 251	3 713	740	112	9 010	411	464
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
4212	Furniture & home furnishings whsle	4	5 344	136	37	6	266	—	—
4213	Lumber & other construction materials whsle	3	987	65	10	4	163	4	4
4214	Professional & commercial equipment & supplies whsle	8	D	D	D	a	D	D	D
4216	Electrical goods whsle	3	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	13	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	9	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	30	106 482	3 232	815	189	7 209	80	37
4221	Paper & paper product whsle	4	D	D	D	a	D	D	D
4222	Drugs, & druggists' sundries whsle	1	D	D	D	a	D	D	D
4223	Apparel, piece goods, & notions whsle	6	13 357	352	88	10	989	80	37
4224	Grocery & related products whsle	8	29 628	469	118	24	877	—	—
4225	Farm-product raw material whsle	3	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	c	D	D	D

Table 2. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
VERMONT									
42	Wholesale trade	6.5	.8	7.4	.7	—	1.9	—	1.3
421	Wholesale trade, durable goods	9.0	1.3	11.2	1.5	—	—	—	1.6
4211	Motor vehicle & motor vehicle parts & supplies whsle	32.0	1.0	D	D	—	—	D	D
42111	Automobile & other motor vehicle whsle	32.8	.8	D	D	—	—	—	—
421110	Automobile & other motor vehicle whsle	32.8	.8	D	D	—	—	—	—
4211101	Automobile & motorcycle whsle	2.1	1.9	—	—	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle	14.1	.3	14.1	.3	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	30.6	—	30.6	—	—	—	—	—
421120	Motor vehicle supplies & new parts whsle	30.6	—	30.6	—	—	—	—	—
4211201	Motor vehicle supplies & new parts—warehouse distributors	32.7	—	32.7	—	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	—	—	—	—
42113	Tire & tube whsle	D	D	D	D	—	—	—	—
421130	Tire & tube whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	23.3	2.4	29.4	3.1	—	—	—	—
42121	Furniture whsle	30.0	—	D	D	—	—	—	—
421210	Furniture whsle	30.0	—	D	D	—	—	—	—
4212101	Household & lawn furniture whsle	D	D	—	—	—	—	—	—
42122	Home furnishings whsle	15.0	5.5	D	D	—	—	—	—
421220	Home furnishings whsle	15.0	5.5	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	10.0	.5	10.0	.5	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	1.8	—	1.8	—	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	1.8	—	1.8	—	—	—	—	—
4213102	Lumber with yard whsle	D	D	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle	2.8	—	2.8	—	—	—	—	—
42132	Brick, stone, & related construction materials whsle	35.7	.5	D	D	—	—	—	—
421320	Brick, stone, & related construction materials whsle	35.7	.5	D	D	—	—	—	—
4213201	Brick, block, tile, clay/cement sewer pipe whsle	D	D	D	D	—	—	—	—
4213202	Sand, gravel, & stone whsle	D	D	—	—	—	—	—	—
42133	Roofing, siding, & insulation material whsle	D	D	D	D	—	—	—	—
421330	Roofing, siding, & insulation material whsle	D	D	D	D	—	—	—	—
42139	Other construction materials whsle	D	D	D	D	—	—	—	—
421390	Other construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	6.6	2.5	8.8	3.3	D	D	D	D
42141	Photographic equipment & supplies whsle	D	D	D	D	—	—	—	—
421410	Photographic equipment & supplies whsle	D	D	D	D	—	—	—	—
42142	Office equipment whsle	17.9	11.0	D	D	—	—	—	—
421420	Office equipment whsle	17.9	11.0	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	1.1	—	D	D	—	—	—	—
421430	Computer & computer peripheral equipment & software whsle	1.1	—	D	D	—	—	—	—
4214301	Computer & peripheral equipment whsle	D	D	D	D	—	—	—	—
42143012	Computers & peripheral equipment for end use	1.4	—	—	—	—	—	—	—
42144	Other commercial equipment whsle	D	D	D	D	—	—	—	—
421440	Other commercial equipment whsle	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	13.8	8.1	D	D	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whsle	13.8	8.1	D	D	—	—	—	—
4214501	Surgical, medical, & hospital supplies whsle	D	D	—	—	—	—	—	—
42146	Ophthalmic goods whsle	D	D	D	D	—	—	—	—
421460	Ophthalmic goods whsle	D	D	D	D	—	—	—	—
42149	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
421490	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	D	D	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
421510	Metal service centers & offices	D	D	D	D	—	—	—	—
42152	Coal & other mineral & ore whsle	D	D	D	D	—	—	—	—
421520	Coal & other mineral & ore whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 2. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	VERMONT—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle . . . . .	.9	—	1.3	—	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	.5	—	D	D	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	.5	—	D	D	—	—	—	—
42162	Electrical appliance, television & radio set whsle	D	D	D	D	—	—	—	—
421620	Electrical appliance, television & radio set whsle	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
421690	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
4216901	Communications equipment & supplies whsle	9.3	—	—	—	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	3.7	—	D	D	—	—	D	D
42171	Hardware whsle	1.9	—	D	D	—	—	—	—
421710	Hardware whsle	1.9	—	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	5.2	—	5.2	—	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle	5.2	—	5.2	—	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	—	—
42174	Refrigeration equipment & supplies whsle	D	D	D	D	—	—	—	—
421740	Refrigeration equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	6.6	1.9	10.4	3.0	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	22.3	4.8	22.3	4.8	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	22.3	4.8	22.3	4.8	—	—	—	—
42182	Farm & garden machinery & equipment whsle	1.8	.2	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	1.8	.2	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers . . . . .	.4	.2	.4	.2	—	—	—	—
42183	Industrial machinery & equipment whsle	1.8	1.0	D	D	D	D	—	—
421830	Industrial machinery & equipment whsle	1.8	1.0	D	D	D	D	—	—
4218303	General-purpose industrial machinery & equipment whsle	3.6	—	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whsle	1.2	—	D	D	D	D	—	—
42184	Industrial supplies whsle . . . . .	.5	6.5	D	D	—	—	—	—
421840	Industrial supplies whsle . . . . .	.5	6.5	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	19.4	—	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle	19.4	—	D	D	—	—	—	—
4218504	Other service establishment equipment & supplies whsle	35.3	—	—	—	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle	—	—	D	D	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle	—	—	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whsle	5.6	.5	D	D	—	—	D	D
421910	Sporting & recreational goods & supplies whsle	5.6	.5	D	D	—	—	D	D
42192	Toy & hobby goods & supplies whsle	D	D	D	D	—	—	—	—
421920	Toy & hobby goods & supplies whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	22.0	1.4	D	D	—	—	—	—
421930	Recyclable material whsle	22.0	1.4	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	16.3	18.0	16.3	18.0	—	—	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	16.3	18.0	16.3	18.0	—	—	—	—
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	16.3	18.0	16.3	18.0	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
4219902	Forest products (except lumber) whsle	D	D	—	—	—	—	—	—
4219904	Prerecorded media whsle	D	D	D	D	—	—	—	—
42199042	Prerecorded video tapes whsle	D	D	D	D	—	—	—	—
4219906	Other durable goods whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 2. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	VERMONT—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	4.8	.5	5.2	.2	—	5.4	—	1.0
4221	Paper & paper product whsle	9.8	2.5	12.3	3.2	D	D	D	D
42211	Printing & writing paper whsle	D	D	D	D	—	—	—	—
422110	Printing & writing paper whsle	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle .....	.2	3.4	D	D	—	—	—	—
422120	Stationery & office supplies whsle .....	.2	3.4	D	D	—	—	—	—
42213	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
422130	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle .....	.9	—	D	D	D	D	D	D
42221	Drugs, & druggists' sundries whsle .....	.9	—	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle .....	.9	—	D	D	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	2.4	—	2.8	—	—	—	—	—
42231	Piece goods, notions, & other dry goods whsle .....	.3	—	D	D	—	—	—	—
422310	Piece goods, notions, & other dry goods whsle .....	.3	—	D	D	—	—	—	—
4223101	Piece goods—jobbers .....	.3	—	D	D	—	—	—	—
42232	Men's & boys' clothing & furnishings whsle	1.9	—	D	D	—	—	—	—
422320	Men's & boys' clothing & furnishings whsle	1.9	—	D	D	—	—	—	—
4224	Grocery & related products whsle	3.7	—	3.9	—	—	—	—	—
42241	General-line grocery whsle	1.6	—	D	D	—	—	—	—
422410	General-line grocery whsle	1.6	—	D	D	—	—	—	—
4224103	Other general-line grocery whsle	D	D	D	D	—	—	—	—
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	—	—	—	—
422430	Dairy products, (except dried or canned) whsle	D	D	D	D	—	—	—	—
4224301	Raw milk whsle	D	D	D	D	—	—	—	—
42244	Poultry & poultry product whsle	D	D	D	D	—	—	—	—
422440	Poultry & poultry product whsle	D	D	D	D	—	—	—	—
42245	Confectionery whsle	D	D	D	D	—	—	—	—
422450	Confectionery whsle	D	D	D	D	—	—	—	—
42246	Fish & seafood whsle	D	D	D	D	—	—	—	—
422460	Fish & seafood whsle	D	D	D	D	—	—	—	—
42247	Meat & meat product whsle	D	D	D	D	—	—	—	—
422470	Meat & meat product whsle	D	D	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle	D	D	D	D	—	—	—	—
422480	Fresh fruit & vegetable whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	3.1	—	3.2	—	D	D	—	—
422490	Other grocery & related products whsle	3.1	—	3.2	—	D	D	—	—
4224901	Coffee, tea, & spice whsle	D	D	D	D	—	—	—	—
4224902	Bread & baked goods whsle	D	D	D	D	D	D	—	—
4224903	Soft drinks whsle	1.5	—	D	D	—	—	—	—
4224906	Other grocery specialties whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	2.5	—	D	D	—	—	D	D
42251	Grain & field bean whsle	D	D	D	D	—	—	—	—
422510	Grain & field bean whsle	D	D	D	D	—	—	—	—
42252	Livestock whsle	11.8	—	D	D	—	—	—	—
422520	Livestock whsle	11.8	—	D	D	—	—	—	—
42259	Other farm product raw material whsle	D	D	D	D	—	—	—	—
422590	Other farm product raw material whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle .....	.2	—	D	D	D	D	D	D
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	—	—	—	—
422610	Plastics materials & basic forms & shapes whsle	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
422690	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4226901	Industrial gases (except LP) whsle	D	D	D	D	—	—	—	—
4226902	Other chemical & allied products whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals	—	—	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	—	—	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	—	—	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	—	—	—	—
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	D	D	—	—	D	D
42281	Beer & ale whsle	—	—	—	—	—	—	—	—
422810	Beer & ale whsle	—	—	—	—	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
422820	Wine & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 2. **Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	VERMONT—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
42291	Farm supplies whsle	71.2	14.6	D	D	—	—	—	—
422910	Farm supplies whsle	71.2	14.6	D	D	—	—	—	—
4229101	Farm supplies—farm dealers	D	D	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle	7.5	—	15.4	—	—	—	—	—
422920	Book, periodical, & newspaper whsle	7.5	—	15.4	—	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	1.7	—	1.7	—	—	—	—	—
422940	Tobacco & tobacco product whsle	1.7	—	1.7	—	—	—	—	—
42295	Paint, varnish, & supplies whsle	—	—	—	—	—	—	—	—
422950	Paint, varnish, & supplies whsle	—	—	—	—	—	—	—	—
4229501	Paint, varnish, & supplies whsle	—	—	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
4229901	Art goods whsle	D	D	D	D	—	—	—	—

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 3. Summary Statistics for Metropolitan Areas: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
BURLINGTON, VT MSA									
42	Wholesale trade	335	2 163 081	153 344	37 225	4 649	336 007	197 852	197 485
421	Wholesale trade, durable goods	225	1 241 397	97 720	23 947	2 572	218 937	156 127	158 332
4211	Motor vehicle & motor vehicle parts & supplies whsle	23	91 578	7 332	1 698	257	13 165	14 747	17 060
42111	Automobile & other motor vehicle whsle	11	60 734	5 035	1 204	165	8 851	10 024	12 398
421110	Automobile & other motor vehicle whsle	11	60 734	5 035	1 204	165	8 851	10 024	12 398
4211105	Heavy truck & tractor (over 26,000 lb) whsle	6	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	8	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	8	D	D	D	b	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	4	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	7	10 534	1 626	396	46	2 848	1 067	1 183
4213	Lumber & other construction materials whsle	18	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	9	39 181	5 391	854	90	9 581	5 757	4 096
421310	Lumber, plywood, millwork, & wood panel whsle	9	39 181	5 391	854	90	9 581	5 757	4 096
4213103	Plywood, veneer, millwork, & wood panel whsle	5	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	4	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	36	62 817	9 966	2 535	260	21 977	3 736	4 394
42143	Computer & computer peripheral equipment & software whsle	10	34 830	4 781	1 279	99	7 964	808	1 063
421430	Computer & computer peripheral equipment & software whsle	10	34 830	4 781	1 279	99	7 964	808	1 063
4214301	Computer & peripheral equipment whsle	8	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	6	D	D	D	b	D	D	D
4216	Electrical goods whsle	25	224 966	17 310	4 216	342	33 848	16 859	18 576
42161	Electrical apparatus & equip, wiring supp, & const material whsle	7	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	7	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	16	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	16	D	D	D	e	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	10	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	19	33 242	4 859	1 232	154	7 659	6 811	6 676
42172	Plumbing & heating equipment & supplies (hydronics) whsle	7	16 427	2 427	596	79	3 702	3 782	3 999
421720	Plumbing & heating equipment & supplies (hydronics) whsle	7	16 427	2 427	596	79	3 702	3 782	3 999
4218	Machinery, equipment, & supplies whsle	46	338 374	22 029	4 984	574	37 917	36 074	41 098
42181	Construction & mining (except petroleum) machinery & equip whsle	9	62 706	5 017	1 156	117	11 207	12 047	13 753
421810	Construction & mining (except petroleum) machinery & equip whsle	9	62 706	5 017	1 156	117	11 207	12 047	13 753
42182	Farm & garden machinery & equipment whsle	10	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	10	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	8	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	13	228 299	12 425	2 746	304	17 497	17 010	20 453
421830	Industrial machinery & equipment whsle	13	228 299	12 425	2 746	304	17 497	17 010	20 453
4218307	Other industrial machinery & equipment whsle	6	D	D	D	e	D	D	D
42185	Service establishment equipment & supplies whsle	5	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	5	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D	b	D	D	D

Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	BURLINGTON, VT MSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle . . .	49	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	27	360 053	23 079	6 560	628	78 891	58 570	50 493
421910	Sporting & recreational goods & supplies whsle	27	360 053	23 079	6 560	628	78 891	58 570	50 493
42193	Recyclable material whsle	6	15 400	863	272	48	1 562	226	288
421930	Recyclable material whsle	6	15 400	863	272	48	1 562	226	288
42199	Other miscellaneous durable goods whsle	9	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	9	D	D	D	b	D	D	D
4219904	Prerecorded media whsle	4	D	D	D	b	D	D	D
42199042	Prerecorded video tapes whsle	2	D	D	D	b	D	D	D
4219906	Other durable goods whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	110	921 684	55 624	13 278	2 077	117 070	41 725	39 153
4221	Paper & paper product whsle	13	55 182	5 580	1 668	303	9 528	5 205	2 936
42212	Stationery & office supplies whsle . . .	8	D	D	D	e	D	D	D
422120	Stationery & office supplies whsle . . .	8	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle	5	92 052	4 613	1 056	134	9 907	11 380	10 451
42221	Drugs, & druggists' sundries whsle . . .	5	92 052	4 613	1 056	134	9 907	11 380	10 451
422210	Drugs, & druggists' sundries whsle	5	92 052	4 613	1 056	134	9 907	11 380	10 451
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	4	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle . . .	14	42 953	6 293	1 629	231	9 961	2 154	2 695
42231	Piece goods, notions, & other dry goods whsle	2	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	2	D	D	D	b	D	D	D
4223101	Piece goods—jobbers	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	36	368 648	18 868	4 365	654	41 702	6 177	7 885
42243	Dairy products, (except dried or canned) whsle	1	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle	1	D	D	D	b	D	D	D
4224301	Raw milk whsle	1	D	D	D	b	D	D	D
42247	Meat & meat product whsle	3	D	D	D	b	D	D	D
422470	Meat & meat product whsle	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	20	72 076	9 484	2 167	365	21 444	1 424	1 519
422490	Other grocery & related products whsle	20	72 076	9 484	2 167	365	21 444	1 424	1 519
4224902	Bread & baked goods whsle	7	D	D	D	b	D	D	D
4224903	Soft drinks whsle	5	D	D	D	e	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	6	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	5	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	5	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	5	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP)	4	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	7	D	D	D	c	D	D	D
42281	Beer & ale whsle	2	D	D	D	c	D	D	D
422810	Beer & ale whsle	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	20	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	5	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	5	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle	1	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle	1	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D

Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
BURLINGTON, VT MSA—Con.									
	Merchant wholesalers	290	1 699 200	132 118	32 077	4 010	297 202	183 434	184 242
421	Wholesale trade, durable goods	199	944 279	83 407	20 465	2 240	197 012	146 093	147 975
4211	Motor vehicle & motor vehicle parts & supplies whsle	23	91 578	7 332	1 698	257	13 165	14 747	17 060
42111	Automobile & other motor vehicle whsle	11	60 734	5 035	1 204	165	8 851	10 024	12 398
421110	Automobile & other motor vehicle whsle	11	60 734	5 035	1 204	165	8 851	10 024	12 398
4211105	Heavy truck & tractor (over 26,000 lb) whsle	6	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	8	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	8	D	D	D	b	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	16	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	9	39 181	5 391	854	90	9 581	5 757	4 096
421310	Lumber, plywood, millwork, & wood panel whsle	9	39 181	5 391	854	90	9 581	5 757	4 096
4213103	Plywood, veneer, millwork, & wood panel whsle	5	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	3	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	30	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	9	D	D	D	b	D	D	D
4214301	Computer & peripheral equipment whsle	7	D	D	D	b	D	D	D
4216	Electrical goods whsle	20	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle	14	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	14	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	9	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	19	33 242	4 859	1 232	154	7 659	6 811	6 676
42172	Plumbing & heating equipment & supplies (hydronics) whsle	7	16 427	2 427	596	79	3 702	3 782	3 999
421720	Plumbing & heating equipment & supplies (hydronics) whsle	7	16 427	2 427	596	79	3 702	3 782	3 999
4218	Machinery, equipment, & supplies whsle	41	D	D	D	e	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	9	62 706	5 017	1 156	117	11 207	12 047	13 753
421810	Construction & mining (except petroleum) machinery & equip whsle	9	62 706	5 017	1 156	117	11 207	12 047	13 753
42182	Farm & garden machinery & equipment whsle	10	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	10	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	8	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	10	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	10	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	3	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	5	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	5	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	2	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	2	D	D	D	b	D	D	D

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	BURLINGTON, VT MSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle . . .	42	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	21	D	D	D	f	D	D	
421910	Sporting & recreational goods & supplies whsle	21	D	D	D	f	D	D	
42193	Recyclable material whsle	6	15 400	863	272	48	1 562	226	288
421930	Recyclable material whsle	6	15 400	863	272	48	1 562	226	288
42199	Other miscellaneous durable goods whsle	8	40 122	2 676	667	94	5 432	8 663	10 632
421990	Other miscellaneous durable goods whsle	8	40 122	2 676	667	94	5 432	8 663	10 632
4219904	Prerecorded media whsle	4	D	D	D	b	D	D	D
42199042	Prerecorded video tapes whsle	2	D	D	D	b	D	D	D
4219906	Other durable goods whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	91	754 921	48 711	11 612	1 770	100 190	37 341	36 267
4221	Paper & paper product whsle	9	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle . . .	5	D	D	D	e	D	D	D
422120	Stationery & office supplies whsle . . .	5	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle	4	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle . . .	4	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle . . .	4	D	D	D	c	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	3	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle . . .	12	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whsle	2	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	2	D	D	D	b	D	D	D
4223101	Piece goods—jobbers	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	29	311 741	14 639	3 384	496	31 278	5 311	7 014
42243	Dairy products, (except dried or canned) whsle	1	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle	1	D	D	D	b	D	D	D
4224301	Raw milk whsle	1	D	D	D	b	D	D	D
42247	Meat & meat product whsle	3	D	D	D	b	D	D	D
422470	Meat & meat product whsle	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	16	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	16	D	D	D	c	D	D	D
4224903	Soft drinks whsle	4	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	4	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	4	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP)	4	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	7	D	D	D	c	D	D	D
42281	Beer & ale whsle	2	D	D	D	c	D	D	D
422810	Beer & ale whsle	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	17	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices . .	21	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	10	D	D	D	e	D	D	D
4216	Electrical goods whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	3	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	3	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	3	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	c	D	D	D

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BURLINGTON, VT MSA—Con.									
	Agents, brokers, and commission merchants	24	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	16	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	7	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	c	D	D	D
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	c	D	D	D
AREA OUTSIDE VERMONT METROPOLITAN AREAS									
42	Wholesale trade	606	2 568 302	177 229	40 721	6 338	404 314	222 649	225 984
421	Wholesale trade, durable goods	337	641 989	62 457	14 451	2 290	123 839	71 722	78 595
4211	Motor vehicle & motor vehicle parts & supplies whsle	38	101 260	9 882	2 249	377	18 428	8 932	10 080
42111	Automobile & other motor vehicle whsle	14	75 049	4 766	1 125	186	8 095	4 214	4 972
421110	Automobile & other motor vehicle whsle	14	75 049	4 766	1 125	186	8 095	4 214	4 972
42112	Motor vehicle supplies & new parts whsle	14	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	14	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle ...	8	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle .	8	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	21	15 062	1 907	418	131	4 154	2 287	2 592
42122	Home furnishings whsle	14	D	D	D	b	D	D	D
421220	Home furnishings whsle	14	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	36	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	17	83 418	4 999	1 286	176	10 202	6 162	6 835
421310	Lumber, plywood, millwork, & wood panel whsle	17	83 418	4 999	1 286	176	10 202	6 162	6 835
4213102	Lumber with yard whsle	4	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	6	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	17	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	17	D	D	D	b	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	36	50 885	8 489	2 165	273	13 484	3 086	3 726
42143	Computer & computer peripheral equipment & software whsle	10	22 458	5 403	1 397	141	7 451	1 437	2 011
421430	Computer & computer peripheral equipment & software whsle	10	22 458	5 403	1 397	141	7 451	1 437	2 011
4215	Metal & mineral (except petroleum) whsle	9	D	D	D	b	D	D	D
42151	Metal service centers & offices	7	D	D	D	b	D	D	D
421510	Metal service centers & offices ...	7	D	D	D	b	D	D	D
4216	Electrical goods whsle	24	67 521	5 524	1 351	155	10 959	5 947	6 027
42161	Electrical apparatus & equip, wiring supp, & const material whsle	11	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	11	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	25	28 256	3 479	811	142	6 868	4 301	4 850
42171	Hardware whsle	11	D	D	D	b	D	D	D
421710	Hardware whsle	11	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	11	15 141	1 647	381	59	3 454	2 202	2 691
421720	Plumbing & heating equipment & supplies (hydronics) whsle	11	15 141	1 647	381	59	3 454	2 202	2 691

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	AREA OUTSIDE VERMONT METROPOLITAN AREAS—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	90	127 324	14 120	3 308	540	28 040	27 181	29 935
42181	Construction & mining (except petroleum) machinery & equip whsle	10	37 990	3 101	755	108	6 532	11 547	13 515
421810	Construction & mining (except petroleum) machinery & equip whsle	10	37 990	3 101	755	108	6 532	11 547	13 515
42182	Farm & garden machinery & equipment whsle	26	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	26	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers	22	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	35	32 690	4 724	1 016	157	9 838	4 588	4 204
421830	Industrial machinery & equipment whsle	35	32 690	4 724	1 016	157	9 838	4 588	4 204
4218303	General-purpose industrial machinery & equipment whsle	16	D	D	D	b	D	D	D
42184	Industrial supplies whsle	11	D	D	D	b	D	D	D
421840	Industrial supplies whsle	11	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	7	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	58	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	9	53 071	1 909	397	58	5 103	2 843	2 878
421910	Sporting & recreational goods & supplies whsle	9	53 071	1 909	397	58	5 103	2 843	2 878
42193	Recyclable material whsle	13	9 502	842	198	47	1 831	831	842
421930	Recyclable material whsle	13	9 502	842	198	47	1 831	831	842
42199	Other miscellaneous durable goods whsle	24	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	24	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	269	1 926 313	114 772	26 270	4 048	280 475	150 927	147 389
4221	Paper & paper product whsle	20	42 823	4 998	1 205	191	8 670	2 294	2 446
42212	Stationery & office supplies whsle ...	11	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle ...	11	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	7	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	7	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle ..	25	53 896	5 247	1 100	212	12 755	8 210	8 967
42231	Piece goods, notions, & other dry goods whsle	9	D	D	D	c	D	D	D
422310	Piece goods, notions, & other dry goods whsle	9	D	D	D	c	D	D	D
4223101	Piece goods—jobbers	9	D	D	D	c	D	D	D
4224	Grocery & related products whsle	111	1 413 550	72 923	16 826	2 366	183 329	108 218	101 974
42241	General-line grocery whsle	11	D	D	D	c	D	D	D
422410	General-line grocery whsle	11	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	66	1 289 470	60 011	14 036	1 869	157 556	102 900	95 650
422490	Other grocery & related products whsle	66	1 289 470	60 011	14 036	1 869	157 556	102 900	95 650
4224901	Coffee, tea, & spice whsle	11	D	D	D	b	D	D	D
4224902	Bread & baked goods whsle	21	D	D	D	g	D	D	D
4224903	Soft drinks whsle	6	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	23	D	D	D	e	D	D	D
4225	Farm-product raw material whsle	10	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	1	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	17	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	15	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	15	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	10	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals ..	7	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	7	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	7	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP)	5	D	D	D	b	D	D	D

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AREA OUTSIDE VERMONT METROPOLITAN AREAS—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4228	Beer, wine, & distilled alcoholic beverage whse.....	12	D	D	D	e	D	D	D
42281	Beer & ale whse.....	7	D	D	D	c	D	D	D
422810	Beer & ale whse.....	7	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whse.....	56	190 915	15 516	3 318	689	33 092	17 467	19 049
42291	Farm supplies whse.....	15	D	D	D	c	D	D	D
422910	Farm supplies whse.....	15	D	D	D	c	D	D	D
4229101	Farm supplies—farm dealers...	9	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whse.....	13	D	D	D	e	D	D	D
422920	Book, periodical, & newspaper whse.....	13	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whse...	4	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whse.	4	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whse.....	17	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whse.....	17	D	D	D	b	D	D	D
4229901	Art goods whse.....	11	6 715	1 579	401	86	3 544	1 378	2 303
	Merchant wholesalers.....	538	2 410 326	169 414	38 974	6 048	385 686	219 895	223 155
421	Wholesale trade, durable goods.....	308	567 494	60 045	13 921	2 205	117 688	71 229	78 053
4211	Motor vehicle & motor vehicle parts & supplies whse.....	37	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whse.....	13	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whse.....	13	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whse.....	14	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whse.....	14	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whse...	8	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whse...	8	D	D	D	b	D	D	D
4212	Furniture & home furnishings whse...	18	D	D	D	c	D	D	D
42122	Home furnishings whse.....	13	D	D	D	b	D	D	D
421220	Home furnishings whse.....	13	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse.....	35	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whse.....	17	83 418	4 999	1 286	176	10 202	6 162	6 835
421310	Lumber, plywood, millwork, & wood panel whse.....	17	83 418	4 999	1 286	176	10 202	6 162	6 835
4213102	Lumber with yard whse.....	4	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whse.....	6	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whse.....	16	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whse.....	16	D	D	D	b	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whse.....	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whse.....	32	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whse.....	10	22 458	5 403	1 397	141	7 451	1 437	2 011
4215	Metal & mineral (except petroleum) whse.....	8	D	D	D	b	D	D	D
42151	Metal service centers & offices.....	7	D	D	D	b	D	D	D
421510	Metal service centers & offices.....	7	D	D	D	b	D	D	D
4216	Electrical goods whse.....	20	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp. & const material whse.....	10	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp. & const material whse.....	10	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whse.....	21	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whse.....	11	15 141	1 647	381	59	3 454	2 202	2 691
421720	Plumbing & heating equipment & supplies (hydronics) whse.....	11	15 141	1 647	381	59	3 454	2 202	2 691

Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
AREA OUTSIDE VERMONT METROPOLITAN AREAS—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies								
42181	whsle	85	D	D	D	f	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	10	37 990	3 101	755	108	6 532	11 547	13 515
42182	Farm & garden machinery & equipment whsle	24	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	24	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers	22	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	34	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	34	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	15	D	D	D	b	D	D	D
42184	Industrial supplies whsle	10	D	D	D	b	D	D	D
421840	Industrial supplies whsle	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	52	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	6	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	6	D	D	D	b	D	D	D
42193	Recyclable material whsle	12	D	D	D	b	D	D	D
421930	Recyclable material whsle	12	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	22	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	22	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	230	1 842 832	109 369	25 053	3 843	267 998	148 666	145 102
4221	Paper & paper product whsle	14	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	21	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whsle	7	20 366	2 701	573	109	5 147	3 834	5 378
422310	Piece goods, notions, & other dry goods whsle	7	20 366	2 701	573	109	5 147	3 834	5 378
4223101	Piece goods—jobbers	7	20 366	2 701	573	109	5 147	3 834	5 378
4224	Grocery & related products whsle	97	1 387 461	70 648	16 303	2 285	177 706	108 217	101 973
42241	General-line grocery whsle	11	D	D	D	c	D	D	D
422410	General-line grocery whsle	11	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	55	D	D	D	g	D	D	D
422490	Other grocery & related products whsle	55	D	D	D	g	D	D	D
4224901	Coffee, tea, & spice whsle	11	D	D	D	b	D	D	D
4224902	Bread & baked goods whsle	12	D	D	D	g	D	D	D
4224903	Soft drinks whsle	6	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	21	D	D	D	e	D	D	D
4225	Farm-product raw material whsle	7	53 075	1 442	352	47	5 387	3 624	4 063
42259	Other farm product raw material whsle	1	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	13	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	11	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	11	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	10	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	7	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	7	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	7	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP)	5	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	11	D	D	D	e	D	D	D
42281	Beer & ale whsle	7	D	D	D	c	D	D	D
422810	Beer & ale whsle	7	D	D	D	c	D	D	D

Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	AREA OUTSIDE VERMONT METROPOLITAN AREAS—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	50	D	D	D	f	D	D	D
42291	Farm supplies whsle	12	42 879	3 179	433	88	6 880	4 462	4 807
422910	Farm supplies whsle	12	42 879	3 179	433	88	6 880	4 462	4 807
4229101	Farm supplies—farm dealers ...	6	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	11	D	D	D	e	D	D	D
422920	Book, periodical, & newspaper whsle	11	D	D	D	e	D	D	D
42299	Other miscellaneous nondurable goods whsle	16	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	16	D	D	D	b	D	D	D
4229901	Art goods whsle	11	6 715	1 579	401	86	3 544	1 378	2 303
	Manufacturers' sales branches and sales offices ...	21	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	17	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	47	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	25	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	22	D	D	D	b	D	D	D

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BURLINGTON, VT MSA									
42	Wholesale trade	5.4	.7	6.9	.8	D	D	D	D
421	Wholesale trade, durable goods	8.2	1.0	10.7	1.2	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	33.6	.7	33.6	.7	—	—	—	—
42111	Automobile & other motor vehicle whsle	44.9	.9	44.9	.9	—	—	—	—
421110	Automobile & other motor vehicle whsle	44.9	.9	44.9	.9	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	42.4	—	—	—	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	2.9	—	2.9	—	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	2.9	—	2.9	—	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whsle	D	D	D	D	—	—	—	—
421320	Brick, stone, & related construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	7.8	2.6	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	.2	—	D	D	—	—	—	—
421430	Computer & computer peripheral equipment & software whsle .....	.2	—	—	—	—	—	—	—
4214301	Computer & peripheral equipment whsle ..	D	D	D	D	—	—	—	—
42143012	Computers & peripheral equipment for end use	D	D	—	—	—	—	—	—
4216	Electrical goods whsle .....	.3	—	D	D	D	D	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	—	—	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
421690	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	2.9	—	2.9	—	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	5.3	—	5.3	—	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle	5.3	—	5.3	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	5.2	.7	D	D	D	D	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle	23.0	.2	23.0	.2	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	23.0	.2	23.0	.2	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle .....	.3	.9	D	D	D	D	—	—
421830	Industrial machinery & equipment whsle .....	.3	.9	D	D	D	D	—	—
4218307	Other industrial machinery & equipment whsle	D	D	D	D	D	D	—	—
42185	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BURLINGTON, VT MSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whsle	6.5	.5	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle	6.5	.5	D	D	—	—	—	—
42193	Recyclable material whsle	20.5	—	20.5	—	—	—	—	—
421930	Recyclable material whsle	20.5	—	20.5	—	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	1.5	8.9	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	1.5	8.9	—	—	—	—
4219904	Prerecorded media whsle	D	D	D	D	—	—	—	—
42199042	Prerecorded video tapes whsle	D	D	D	D	—	—	—	—
4219906	Other durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	1.7	.3	2.1	.3	D	D	D	D
4221	Paper & paper product whsle	—	1.5	D	D	—	—	—	—
42212	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
422120	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle	—	—	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	—	—	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle	—	—	D	D	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	—	.1	D	D	—	—	—	—
42231	Piece goods, notions, & other dry goods whsle	D	D	D	D	—	—	—	—
422310	Piece goods, notions, & other dry goods whsle	D	D	D	D	—	—	—	—
4223101	Piece goods—jobbers	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	3.0	—	3.6	—	—	—	D	D
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	—	—	—	—
422430	Dairy products, (except dried or canned) whsle	D	D	D	D	—	—	—	—
4224301	Raw milk whsle	D	D	D	D	—	—	—	—
42247	Meat & meat product whsle	D	D	D	D	—	—	—	—
422470	Meat & meat product whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	7.7	—	D	D	—	—	—	—
422490	Other grocery & related products whsle	7.7	—	D	D	—	—	—	—
4224902	Bread & baked goods whsle	D	D	—	—	—	—	—	—
4224903	Soft drinks whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	D	D	—	—	—	—
42281	Beer & ale whsle	D	D	D	D	—	—	—	—
422810	Beer & ale whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	D	D
42292	Book, periodical, & newspaper whsle	D	D	—	—	—	—	—	—
422920	Book, periodical, & newspaper whsle	D	D	—	—	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
	AREA OUTSIDE VERMONT METROPOLITAN AREAS								
42	Wholesale trade	7.3	.9	7.8	.6	D	D	D	D

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	AREA OUTSIDE VERMONT METROPOLITAN AREAS—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods	10.5	1.7	11.9	2.0	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse	30.6	1.4	D	D	—	—	—	—
42111	Automobile & other motor vehicle whse	23.0	.8	D	D	—	—	—	—
421110	Automobile & other motor vehicle whse	23.0	.8	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whse	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whse	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whse	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whse	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whse	9.9	4.2	D	D	—	—	—	—
42122	Home furnishings whse	D	D	D	D	—	—	—	—
421220	Home furnishings whse	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whse	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whse	1.2	—	1.2	—	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whse	1.2	—	1.2	—	—	—	—	—
4213102	Lumber with yard whse	D	D	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whse	D	D	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whse	D	D	D	D	—	—	—	—
421320	Brick, stone, & related construction materials whse	D	D	D	D	—	—	—	—
4213201	Brick, block, tile, clay/cement sewer pipe whse	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whse	5.2	2.4	D	D	—	—	D	D
42143	Computer & computer peripheral equipment & software whse	2.5	—	2.5	—	—	—	—	—
421430	Computer & computer peripheral equipment & software whse	2.5	—	—	—	—	—	—	—
4215	Metal & mineral (except petroleum) whse	D	D	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
421510	Metal service centers & offices	D	D	D	D	—	—	—	—
4216	Electrical goods whse	2.9	—	D	D	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whse	D	D	D	D	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whse	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whse	4.7	—	D	D	—	—	—	—
42171	Hardware whse	D	D	—	—	—	—	—	—
421710	Hardware whse	D	D	—	—	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whse	5.1	—	5.1	—	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whse	5.1	—	5.1	—	—	—	—	—
4218	Machinery, equipment, & supplies whse	10.5	5.2	D	D	—	—	D	D
42181	Construction & mining (except petroleum) machinery & equip whse	21.2	12.3	21.2	12.3	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whse	21.2	12.3	21.2	12.3	—	—	—	—
42182	Farm & garden machinery & equipment whse	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whse	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whse	12.1	1.9	D	D	—	—	—	—
421830	Industrial machinery & equipment whse	12.1	1.9	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whse	D	D	D	D	—	—	—	—
42184	Industrial supplies whse	D	D	D	D	—	—	—	—
421840	Industrial supplies whse	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whse	D	D	—	—	—	—	—	—
421850	Service establishment equipment & supplies whse	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whse	D	D	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whse	—	.2	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whse	—	.2	D	D	—	—	—	—
42193	Recyclable material whse	24.3	3.7	D	D	—	—	—	—
421930	Recyclable material whse	24.3	3.7	D	D	—	—	—	—
42199	Other miscellaneous durable goods whse	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whse	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
AREA OUTSIDE VERMONT METROPOLITAN AREAS—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	6.3	.6	6.5	.1	D	D	D	D
4221	Paper & paper product whsle	22.5	3.9	D	D	—	—	—	—
42212	Stationery & office supplies whsle	D	D	—	—	—	—	—	—
422120	Stationery & office supplies whsle	D	D	—	—	—	—	—	—
42213	Industrial & personal service paper whsle	D	D	—	—	—	—	—	—
422130	Industrial & personal service paper whsle	D	D	—	—	—	—	—	—
4223	Apparel, piece goods, & notions whsle	4.4	—	D	D	—	—	—	—
42231	Piece goods, notions, & other dry goods whsle	D	D	.8	—	—	—	—	—
422310	Piece goods, notions, & other dry goods whsle	D	D	.8	—	—	—	—	—
4223101	Piece goods—jobbers	D	D	.8	—	—	—	—	—
4224	Grocery & related products whsle	3.9	—	4.0	—	—	—	—	—
42241	General-line grocery whsle	D	D	D	D	—	—	—	—
422410	General-line grocery whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	2.8	—	D	D	—	—	—	—
422490	Other grocery & related products whsle	2.8	—	D	D	—	—	—	—
4224901	Coffee, tea, & spice whsle	D	D	D	D	—	—	—	—
4224902	Bread & baked goods whsle	D	D	D	D	—	—	—	—
4224903	Soft drinks whsle	D	D	D	D	—	—	—	—
4224906	Other grocery specialties whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	5.0	—	—	—	—	—
42259	Other farm product raw material whsle	D	D	D	D	—	—	—	—
422590	Other farm product raw material whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
422690	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
42271011	(except LP)	D	D	D	D	—	—	—	—
422710111	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	D	D	—	—	—	—
42281	Beer & ale whsle	D	D	D	D	—	—	—	—
422810	Beer & ale whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	26.0	4.4	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	90.2	.3	—	—	—	—
422910	Farm supplies whsle	D	D	90.2	.3	—	—	—	—
4229101	Farm supplies—farm dealers	D	D	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle	D	D	D	D	—	—	—	—
422920	Book, periodical, & newspaper whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	—	—
4229901	Art goods whsle	10.9	—	10.9	—	—	—	—	—

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 5. Summary Statistics for Counties: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
ADDISON COUNTY, VT									
42	Wholesale trade	41	90 179	7 676	1 835	296	17 452	8 021	8 813
421	Wholesale trade, durable goods	21	39 207	4 376	1 150	163	8 637	5 681	6 401
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	8	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	8	D	D	D	b	D	D	D
4218201	Farm machinery & equipment— farm dealers	8	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	20	50 972	3 300	685	133	8 815	2 340	2 412
4225	Farm-product raw material whsle	3	23 859	873	158	23	2 250	97	99
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals .	1	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D
	Merchant wholesalers	32	60 106	5 533	1 371	213	12 452	6 418	7 199
421	Wholesale trade, durable goods	20	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	8	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	8	D	D	D	b	D	D	D
4218201	Farm machinery & equipment— farm dealers	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	5	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	1	D	D	D	a	D	D	D
BENNINGTON COUNTY, VT									
42	Wholesale trade	49	86 995	6 189	1 363	250	14 688	5 290	6 013
421	Wholesale trade, durable goods	30	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	2	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	19	D	D	D	c	D	D	D
4224	Grocery & related products whsle	7	D	D	D	b	D	D	D
	Merchant wholesalers	41	66 740	5 736	1 259	239	13 795	5 151	5 870
421	Wholesale trade, durable goods	24	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	2	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	17	D	D	D	c	D	D	D
4224	Grocery & related products whsle	7	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	8	20 255	453	104	11	893	139	143
421	Wholesale trade, durable goods	6	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	a	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
CALEDONIA COUNTY, VT									
42	Wholesale trade	34	179 389	10 165	2 413	431	27 932	11 334	12 579
421	Wholesale trade, durable goods	17	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	5	14 608	386	84	15	1 034	376	742
42111	Automobile & other motor vehicle whsle	2	D	D	D	a	D	D	D
421110	Automobile & other motor vehicle whsle	2	D	D	D	a	D	D	D
4216	Electrical goods whsle	1	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	1	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	17	D	D	D	e	D	D	D
4224	Grocery & related products whsle	8	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	6	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	6	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle .	3	D	D	D	c	D	D	D
	Merchant wholesalers	29	168 667	9 334	2 224	405	25 539	11 334	12 579
421	Wholesale trade, durable goods	16	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	5	14 608	386	84	15	1 034	376	742
4216	Electrical goods whsle	1	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	1	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	e	D	D	D
4224	Grocery & related products whsle	4	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle .	2	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices ..	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
CHITTENDEN COUNTY, VT									
42	Wholesale trade	303	1 834 936	140 398	34 145	4 167	303 375	175 832	177 423
421	Wholesale trade, durable goods	202	1 150 017	91 781	22 500	2 354	202 894	136 777	142 442
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	18	88 443	6 823	1 586	233	12 242	14 453	16 577
42111	Automobile & other motor vehicle whsle	7	57 664	4 533	1 094	143	7 959	9 730	11 915
421110	Automobile & other motor vehicle whsle	7	57 664	4 533	1 094	143	7 959	9 730	11 915
4211105	Heavy truck & tractor (over 26,000 lb) whsle	4	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	8	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	8	D	D	D	b	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors .	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	16	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	8	39 125	5 354	854	90	9 539	5 757	4 058
421310	Lumber, plywood, millwork, & wood panel whsle	8	39 125	5 354	854	90	9 539	5 757	4 058
4213103	Plywood, veneer, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	3	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	3	D	D	D	b	D	D	D

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	CHITTENDEN COUNTY, VT—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	35	62 777	9 960	2 533	258	21 952	3 736	4 394
42143	Computer & computer peripheral equipment & software whsle	10	34 830	4 781	1 279	99	7 964	808	1 063
421430	Computer & computer peripheral equipment & software whsle	10	34 830	4 781	1 279	99	7 964	808	1 063
4214301	Computer & peripheral equipment whsle	8	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	6	D	D	D	b	D	D	D
4216	Electrical goods whsle	26	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	8	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	8	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	16	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	16	D	D	D	e	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	10	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	19	33 242	4 859	1 232	154	7 659	6 811	6 676
42172	Plumbing & heating equipment & supplies (hydronics) whsle	7	16 427	2 427	596	79	3 702	3 782	3 999
421720	Plumbing & heating equipment & supplies (hydronics) whsle	7	16 427	2 427	596	79	3 702	3 782	3 999
4218	Machinery, equipment, & supplies whsle	37	322 108	20 513	4 657	520	34 645	32 190	37 002
42181	Construction & mining (except petroleum) machinery & equip whsle	8	62 554	5 010	1 156	117	11 194	12 047	13 651
421810	Construction & mining (except petroleum) machinery & equip whsle	8	62 554	5 010	1 156	117	11 194	12 047	13 651
42183	Industrial machinery & equipment whsle	12	227 866	12 404	2 748	306	17 483	16 984	20 366
421830	Industrial machinery & equipment whsle	12	227 866	12 404	2 748	306	17 483	16 984	20 366
4218307	Other industrial machinery & equipment whsle	6	223 664	11 864	2 613	283	16 048	16 543	19 784
42186	Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	43	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	23	304 607	19 746	5 705	512	68 258	43 530	39 356
421910	Sporting & recreational goods & supplies whsle	23	304 607	19 746	5 705	512	68 258	43 530	39 356
42199	Other miscellaneous durable goods whsle	10	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	10	D	D	D	b	D	D	D
4219904	Prerecorded media whsle	5	D	D	D	b	D	D	D
42199042	Prerecorded video tapes whsle	2	D	D	D	b	D	D	D
4219906	Other durable goods whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	101	684 919	48 617	11 645	1 813	100 481	39 055	34 981
4221	Paper & paper product whsle	13	55 182	5 580	1 668	303	9 528	5 205	2 936
42212	Stationery & office supplies whsle	8	D	D	D	e	D	D	D
422120	Stationery & office supplies whsle	8	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle	5	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	5	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	5	D	D	D	c	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	4	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	13	34 296	3 264	900	92	6 871	1 674	2 215
42231	Piece goods, notions, & other dry goods whsle	2	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	2	D	D	D	b	D	D	D
4223101	Piece goods—jobbers	2	D	D	D	b	D	D	D

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	CHITTENDEN COUNTY, VT—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	33	174 847	16 702	3 851	584	34 434	5 453	5 594
42247	Meat & meat product whsle	2	D	D	D	b	D	D	D
422470	Meat & meat product whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	20	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	20	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	7	D	D	D	b	D	D	D
4224903	Soft drinks whsle	5	D	D	D	e	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	4	112 685	2 765	709	86	4 810	4 389	2 798
422710	Petroleum bulk stations & terminals	4	112 685	2 765	709	86	4 810	4 389	2 798
4227101	Petroleum bulk stations & terminals (except LP)	4	112 685	2 765	709	86	4 810	4 389	2 798
42271011	Petroleum bulk stations (except LP)	3	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	5	D	D	D	c	D	D	D
42281	Beer & ale whsle	2	D	D	D	c	D	D	D
422810	Beer & ale whsle	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	20	97 022	6 199	1 437	324	13 620	6 092	6 127
42292	Book, periodical, & newspaper whsle	5	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	5	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle	1	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle	1	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D
	Merchant wholesalers	260	1 373 075	119 227	29 008	3 532	264 703	161 414	164 180
421	Wholesale trade, durable goods	178	854 919	77 523	19 029	2 026	181 102	126 743	132 085
4211	Motor vehicle & motor vehicle parts & supplies whsle	18	88 443	6 823	1 586	233	12 242	14 453	16 577
42111	Automobile & other motor vehicle whsle	7	57 664	4 533	1 094	143	7 959	9 730	11 915
421110	Automobile & other motor vehicle whsle	7	57 664	4 533	1 094	143	7 959	9 730	11 915
4211105	Heavy truck & tractor (over 26,000 lb) whsle	4	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	8	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	8	D	D	D	b	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	14	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	8	39 125	5 354	854	90	9 539	5 757	4 058
421310	Lumber, plywood, millwork, & wood panel whsle	8	39 125	5 354	854	90	9 539	5 757	4 058
4213103	Plywood, veneer, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	2	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	30	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	9	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle	9	D	D	D	b	D	D	D
4214301	Computer & peripheral equipment whsle	7	D	D	D	b	D	D	D
4216	Electrical goods whsle	21	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle	14	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	14	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	9	D	D	D	c	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
CHITTENDEN COUNTY, VT—Con.									
Merchant wholesalers—Con.									
Wholesale trade, durable goods—Con.									
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	19	33 242	4 859	1 232	154	7 659	6 811	6 676
42172	Plumbing & heating equipment & supplies (hydronics) whsle	7	16 427	2 427	596	79	3 702	3 782	3 999
421720	Plumbing & heating equipment & supplies (hydronics) whsle	7	16 427	2 427	596	79	3 702	3 782	3 999
4218	Machinery, equipment, & supplies whsle	32	D	D	D	e	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	8	62 554	5 010	1 156	117	11 194	12 047	13 651
421810	Construction & mining (except petroleum) machinery & equip whsle	8	62 554	5 010	1 156	117	11 194	12 047	13 651
42183	Industrial machinery & equipment whsle	9	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	9	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	3	D	D	D	c	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	2	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	36	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	17	D	D	D	e	D	D	D
421910	Sporting & recreational goods & supplies whsle	17	D	D	D	e	D	D	D
42199	Other miscellaneous durable goods whsle	9	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	9	D	D	D	b	D	D	D
4219904	Prerecorded media whsle	5	D	D	D	b	D	D	D
42199042	Prerecorded video tapes whsle	2	D	D	D	b	D	D	D
4219906	Other durable goods whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	82	518 156	41 704	9 979	1 506	83 601	34 671	32 095
4221	Paper & paper product whsle	9	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle	5	D	D	D	e	D	D	D
422120	Stationery & office supplies whsle	5	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle	4	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	4	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	4	D	D	D	c	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	3	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	11	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whsle	2	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	2	D	D	D	b	D	D	D
4223101	Piece goods—jobbers	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	26	117 940	12 473	2 870	426	24 010	4 587	4 723
42247	Meat & meat product whsle	2	D	D	D	b	D	D	D
422470	Meat & meat product whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	16	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	16	D	D	D	c	D	D	D
4224903	Soft drinks whsle	4	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	4	69 322	3 016	753	96	4 667	969	893
42271	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	3	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	3	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	5	D	D	D	c	D	D	D
42281	Beer & ale whsle	2	D	D	D	c	D	D	D
422810	Beer & ale whsle	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	17	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D

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CHITTENDEN COUNTY, VT—Con.									
	Manufacturers' sales branches and sales offices . . .	21	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	10	D	D	D	e	D	D	D
4216	Electrical goods whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	3	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	3	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	3	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	22	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	14	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	7	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	c	D	D	D
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	c	D	D	D
ESSEX COUNTY, VT									
42	Wholesale trade	3	D	D	D	a	D	D	D
	Merchant wholesalers	3	D	D	D	a	D	D	D
FRANKLIN COUNTY, VT									
42	Wholesale trade	49	381 567	15 765	3 503	582	39 265	24 857	23 021
421	Wholesale trade, durable goods	34	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	3 135	509	112	24	923	294	483
4218	Machinery, equipment, & supplies whsle	16	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	10	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	10	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	8	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	4	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	4	D	D	D	c	D	D	D
42193	Recyclable material whsle	3	14 474	488	141	23	1 056	146	150
421930	Recyclable material whsle	3	14 474	488	141	23	1 056	146	150
422	Wholesale trade, nondurable goods	15	D	D	D	e	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42243	Dairy products, (except dried or canned) whsle	1	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle	1	D	D	D	b	D	D	D
4224301	Raw milk whsle	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	3	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D
422910	Farm supplies whsle	2	D	D	D	b	D	D	D
4229101	Farm supplies—farm dealers	2	D	D	D	b	D	D	D

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FRANKLIN COUNTY, VT—Con.									
	Merchant wholesalers	45	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	32	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	5	3 135	509	112	24	923	294	483
4218	Machinery, equipment, & supplies whsle	16	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle.....	10	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle.....	10	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	8	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle.....	4	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle.....	4	D	D	D	c	D	D	D
42193	Recyclable material whsle	3	14 474	488	141	23	1 056	146	150
421930	Recyclable material whsle	3	14 474	488	141	23	1 056	146	150
422	Wholesale trade, nondurable goods	13	D	D	D	e	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42243	Dairy products, (except dried or canned) whsle.....	1	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle.....	1	D	D	D	b	D	D	D
4224301	Raw milk whsle.....	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP).....	3	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D
422910	Farm supplies whsle	2	D	D	D	b	D	D	D
4229101	Farm supplies—farm dealers ...	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	a	D	D	D
GRAND ISLE COUNTY, VT									
42	Wholesale trade	7	D	D	D	a	D	D	D
	Merchant wholesalers	6	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
LAMOILLE COUNTY, VT									
42	Wholesale trade	30	57 704	8 338	2 144	270	14 796	5 363	7 116
421	Wholesale trade, durable goods	14	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	3	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	16	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	7	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whsle	5	21 586	2 170	483	85	4 353	3 202	4 726
422310	Piece goods, notions, & other dry goods whsle	5	21 586	2 170	483	85	4 353	3 202	4 726
4223101	Piece goods—jobbers	5	21 586	2 170	483	85	4 353	3 202	4 726
4229	Miscellaneous nondurable goods whsle	4	D	D	D	a	D	D	D
	Merchant wholesalers	26	38 929	7 961	2 028	259	14 163	5 363	7 116
421	Wholesale trade, durable goods	13	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	3	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	5	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whsle	4	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	4	D	D	D	b	D	D	D
4223101	Piece goods—jobbers	4	D	D	D	b	D	D	D

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	LAMOILLE COUNTY, VT—Con.								
	Agents, brokers, and commission merchants	4	18 775	377	116	11	633	—	—
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D
	ORANGE COUNTY, VT								
42	Wholesale trade	33	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	18	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	c	D	D	D
4224	Grocery & related products whsle	5	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
	Merchant wholesalers	31	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	17	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	3	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
	ORLEANS COUNTY, VT								
42	Wholesale trade	36	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	25	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	11	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	8	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	8	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	7	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
42291	Farm supplies whsle	3	D	D	D	b	D	D	D
422910	Farm supplies whsle	3	D	D	D	b	D	D	D
4229101	Farm supplies—farm dealers	2	D	D	D	b	D	D	D
	Merchant wholesalers	32	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	23	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	11	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	8	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	8	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D
422910	Farm supplies whsle	2	D	D	D	b	D	D	D
4229101	Farm supplies—farm dealers	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	1	D	D	D	a	D	D	D

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ORLEANS COUNTY, VT—Con.									
	Agents, brokers, and commission merchants	3	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
RUTLAND COUNTY, VT									
42	Wholesale trade	97	218 290	21 975	5 192	934	48 706	26 168	27 975
421	Wholesale trade, durable goods	57	82 433	8 202	2 006	352	17 329	13 395	15 038
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	3	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	15	23 936	1 848	415	76	4 230	6 620	7 847
4219	Miscellaneous durable goods whsle ...	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	40	135 857	13 773	3 186	582	31 377	12 773	12 937
4221	Paper & paper product whsle	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	14	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	5	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	5	D	D	D	b	D	D	D
4224902	Bread & baked goods whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	2	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	4	D	D	D	c	D	D	D
42281	Beer & ale whsle	2	D	D	D	c	D	D	D
422810	Beer & ale whsle	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	10	D	D	D	c	D	D	D
	Merchant wholesalers	87	206 930	20 955	4 992	896	46 550	26 101	27 763
421	Wholesale trade, durable goods	50	74 341	7 458	1 874	326	15 768	13 328	14 826
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	13	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	37	132 589	13 497	3 118	570	30 782	12 773	12 937
4221	Paper & paper product whsle	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	12	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	b	D	D	D
4224902	Bread & baked goods whsle	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	10	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices ..	3	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	7	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	a	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
WASHINGTON COUNTY, VT									
42	Wholesale trade	99	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	54	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	8	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	8	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	8	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	10	19 102	1 628	330	52	3 017	1 145	1 724
4217	Hardware, & plumbing & heating equipment & supplies whsle	6	10 799	1 586	355	56	2 696	1 507	1 932
4218	Machinery, equipment, & supplies whsle	10	22 259	3 799	832	102	7 303	4 749	4 286
4219	Miscellaneous durable goods whsle ...	13	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	9	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	45	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle ..	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	27	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	18	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	18	D	D	D	b	D	D	D
4224901	Coffee, tea, & spice whsle	8	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	8	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle ...	2	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whsle ..	2	D	D	D	c	D	D	D
	Merchant wholesalers	94	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	53	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	7	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	7	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	10	19 102	1 628	330	52	3 017	1 145	1 724
4217	Hardware, & plumbing & heating equipment & supplies whsle	6	10 799	1 586	355	56	2 696	1 507	1 932
4218	Machinery, equipment, & supplies whsle	10	22 259	3 799	832	102	7 303	4 749	4 286
4219	Miscellaneous durable goods whsle ...	13	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	9	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	41	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle ..	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	25	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	16	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	16	D	D	D	b	D	D	D
4224901	Coffee, tea, & spice whsle	8	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	7	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices ..	3	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	WINDHAM COUNTY, VT								
42	Wholesale trade	73	1 243 970	62 503	14 327	1 920	155 075	100 581	93 868
421	Wholesale trade, durable goods	29	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	2	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	5	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	44	D	D	D	g	D	D	D
4224	Grocery & related products whsle	23	D	D	D	g	D	D	D
42249	Other grocery & related products whsle	16	D	D	D	g	D	D	D
422490	Other grocery & related products whsle	16	D	D	D	g	D	D	D
4224902	Bread & baked goods whsle	7	D	D	D	g	D	D	D
4224903	Soft drinks whsle	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	a	D	D	D
42259	Other farm product raw material whsle	1	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	c	D	D	D
	Merchant wholesalers	65	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	24	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	2	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	41	D	D	D	g	D	D	D
4224	Grocery & related products whsle	21	D	D	D	g	D	D	D
42249	Other grocery & related products whsle	15	D	D	D	g	D	D	D
422490	Other grocery & related products whsle	15	D	D	D	g	D	D	D
4224902	Bread & baked goods whsle	6	D	D	D	g	D	D	D
4224903	Soft drinks whsle	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	a	D	D	D
42259	Other farm product raw material whsle	1	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices ..	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	6	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
WINDSOR COUNTY, VT									
42	Wholesale trade	87	242 933	19 145	4 361	704	44 973	29 579	31 855
421	Wholesale trade, durable goods	56	139 040	8 914	2 103	326	18 078	10 887	12 751
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	8	60 808	2 045	463	59	3 354	4 212	5 050
42131	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
4213102	Lumber with yard whsle	2	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	b	D	D	D
42151	Metal service centers & offices	2	D	D	D	b	D	D	D
421510	Metal service centers & offices	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	13	23 234	2 656	620	86	4 724	4 156	4 917
42183	Industrial machinery & equipment whsle	7	10 455	1 419	269	35	2 333	1 114	1 068
421830	Industrial machinery & equipment whsle	7	10 455	1 419	269	35	2 333	1 114	1 068
422	Wholesale trade, nondurable goods	31	103 893	10 231	2 258	378	26 895	18 692	19 104
4221	Paper & paper product whsle	4	14 329	2 415	502	55	3 430	1 102	1 213
4224	Grocery & related products whsle	13	74 813	5 758	1 292	248	17 696	15 371	15 585
42249	Other grocery & related products whsle	6	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	6	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
	Merchant wholesalers	77	227 481	18 547	4 212	669	43 664	29 538	31 818
421	Wholesale trade, durable goods	52	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	8	60 808	2 045	463	59	3 354	4 212	5 050
42131	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	b	D	D	D
42151	Metal service centers & offices	2	D	D	D	b	D	D	D
421510	Metal service centers & offices	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	13	23 234	2 656	620	86	4 724	4 156	4 917
42183	Industrial machinery & equipment whsle	7	10 455	1 419	269	35	2 333	1 114	1 068
421830	Industrial machinery & equipment whsle	7	10 455	1 419	269	35	2 333	1 114	1 068
422	Wholesale trade, nondurable goods	25	D	D	D	e	D	D	D
4221	Paper & paper product whsle	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	12	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	5	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	3	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	7	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
ADDISON COUNTY, VT									
42	Wholesale trade	4.4	7.2	6.6	1.0	D	D	D	D
421	Wholesale trade, durable goods	1.7	1.6	D	D	—	—	D	D
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	—	—	—	—	D	D
422	Wholesale trade, nondurable goods	6.5	11.4	D	D	—	—	—	—
4225	Farm-product raw material whsle	—	—	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	—	—	—	—	—	—
BENNINGTON COUNTY, VT									
42	Wholesale trade	6.4	1.6	8.4	2.1	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4214	Professional & commercial equipment & supplies whsle	D	D	—	—	—	—	D	D
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
CALEDONIA COUNTY, VT									
42	Wholesale trade	22.1	.5	23.5	.5	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	—	1.9	—	1.9	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	—	—	—	—	—	—
421110	Automobile & other motor vehicle whsle	D	D	—	—	—	—	—	—
4216	Electrical goods whsle	D	D	D	D	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4224906	Other grocery specialties whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
CHITTENDEN COUNTY, VT									
42	Wholesale trade	4.7	.8	6.2	1.0	D	D	D	D
421	Wholesale trade, durable goods	6.4	1.1	8.6	1.3	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	32.4	.7	32.4	.7	—	—	—	—
42111	Automobile & other motor vehicle whsle	43.6	.9	43.6	.9	—	—	—	—
421110	Automobile & other motor vehicle whsle	43.6	.9	43.6	.9	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	2.8	—	2.8	—	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	2.8	—	2.8	—	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whsle	D	D	D	D	—	—	—	—
421320	Brick, stone, & related construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	7.8	2.6	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	.2	—	D	D	—	—	—	—
421430	Computer & computer peripheral equipment & software whsle .....	.2	—	D	D	—	—	—	—
4214301	Computer & peripheral equipment whsle	D	D	D	D	—	—	—	—
42143012	Computers & peripheral equipment for end use	D	D	—	—	—	—	—	—
4216	Electrical goods whsle	D	D	D	D	D	D	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	—	—	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
421690	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	2.9	—	2.9	—	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	5.3	—	5.3	—	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle	5.3	—	5.3	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	5.3	.7	D	D	D	D	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle	23.0	—	23.0	—	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	23.0	—	23.0	—	—	—	—	—
42183	Industrial machinery & equipment whsle .....	.1	.9	D	D	D	D	—	—
421830	Industrial machinery & equipment whsle .....	.1	.9	D	D	D	D	—	—
4218307	Other industrial machinery & equipment whsle	—	—	D	D	D	D	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whsle .....	.2	.6	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle .....	.2	.6	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
4219904	Prerecorded media whsle	D	D	D	D	—	—	—	—
42199042	Prerecorded video tapes whsle	D	D	D	D	—	—	—	—
4219906	Other durable goods whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
CHITTENDEN COUNTY, VT—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	1.7	.3	2.3	.5	D	D	D	D
4221	Paper & paper product whsle	—	1.5	D	D	—	—	—	—
42212	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
422120	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	—	.1	D	D	—	—	—	—
42231	Piece goods, notions, & other dry goods whsle	D	D	D	D	—	—	—	—
422310	Piece goods, notions, & other dry goods whsle	D	D	D	D	—	—	—	—
4223101	Piece goods—jobbers	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	4.1	—	6.0	—	—	—	D	D
42247	Meat & meat product whsle	D	D	D	D	—	—	—	—
422470	Meat & meat product whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4224902	Bread & baked goods whsle	D	D	—	—	—	—	—	—
4224903	Soft drinks whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals	—	—	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	—	—	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	—	—	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	D	D	—	—	—	—
42281	Beer & ale whsle	D	D	D	D	—	—	—	—
422810	Beer & ale whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	4.3	1.5	D	D	—	—	D	D
42292	Book, periodical, & newspaper whsle	D	D	—	—	—	—	—	—
422920	Book, periodical, & newspaper whsle	D	D	—	—	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	—	—
ESSEX COUNTY, VT									
42	Wholesale trade	D	D	D	D	—	—	—	—
FRANKLIN COUNTY, VT									
42	Wholesale trade	13.3	.1	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	69.4	—	69.4	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whsle ..	D	D	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle ..	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	D	—	D	—	—	—	—	—
421930	Recyclable material whsle	D	—	D	—	—	—	—	—

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	FRANKLIN COUNTY, VT—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	—	—	—	—
422430	Dairy products, (except dried or canned) whsle	D	D	D	D	—	—	—	—
4224301	Raw milk whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
422910	Farm supplies whsle	D	D	D	D	—	—	—	—
4229101	Farm supplies—farm dealers	D	D	D	D	—	—	—	—
	GRAND ISLE COUNTY, VT								
42	Wholesale trade	D	D	D	D	—	—	D	D
	LAMOILLE COUNTY, VT								
42	Wholesale trade	2.0	1.2	3.0	1.7	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	D	D
4223	Apparel, piece goods, & notions whsle	D	D	D	D	—	—	—	—
42231	Piece goods, notions, & other dry goods whsle	—	—	D	D	—	—	—	—
422310	Piece goods, notions, & other dry goods whsle	—	—	D	D	—	—	—	—
4223101	Piece goods—jobbers	—	—	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	—	—	—	—	—	—
	ORANGE COUNTY, VT								
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
	ORLEANS COUNTY, VT								
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
422910	Farm supplies whsle	D	D	D	D	—	—	—	—
4229101	Farm supplies—farm dealers	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
RUTLAND COUNTY, VT									
42	Wholesale trade	21.8	2.9	23.0	2.6	D	D	D	D
421	Wholesale trade, durable goods	36.0	6.4	39.9	7.1	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	—	—	—	—	—	—
421110	Automobile & other motor vehicle whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	36.4	19.5	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	13.2	.8	13.5	.1	—	—	—	—
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4224902	Bread & baked goods whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—
42281	Beer & ale whsle	D	D	—	—	—	—	—	—
422810	Beer & ale whsle	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
WASHINGTON COUNTY, VT									
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
421110	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whsle	D	D	D	D	—	—	—	—
421320	Brick, stone, & related construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	10.4	—	10.4	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	—	—	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	—	—	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4224901	Coffee, tea, & spice whsle	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
WINDHAM COUNTY, VT									
42	Wholesale trade	1.4	—	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	—	—	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4224902	Bread & baked goods whsle	D	D	D	D	—	—	—	—
4224903	Soft drinks whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42259	Other farm product raw material whsle	D	D	D	D	—	—	—	—
422590	Other farm product raw material whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
WINDSOR COUNTY, VT									
42	Wholesale trade	2.4	.8	2.6	.8	D	D	D	D
421	Wholesale trade, durable goods	3.6	1.4	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	2.8	—	2.8	—	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
4213102	Lumber with yard whsle	D	D	—	—	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
421510	Metal service centers & offices	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	5.1	4.5	5.1	4.5	—	—	—	—
42183	Industrial machinery & equipment whsle	11.2	.7	11.2	.7	—	—	—	—
421830	Industrial machinery & equipment whsle	11.2	.7	11.2	.7	—	—	—	—
422	Wholesale trade, nondurable goods .....	.9	.2	D	D	—	—	—	—
4221	Paper & paper product whsle	—	—	D	D	—	—	—	—
4224	Grocery & related products whsle	1.0	—	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 7. Summary Statistics for Places: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
BARRE, VT									
42	Wholesale trade	32	103 034	8 832	1 941	370	16 308	7 218	6 842
421	Wholesale trade, durable goods	23	35 706	5 944	1 207	221	10 163	5 237	4 812
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	15 708	2 457	547	79	4 600	3 413	3 069
422	Wholesale trade, nondurable goods	9	67 328	2 888	734	149	6 145	1 981	2 030
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle	2	D	D	D	c	D	D	D
	Merchant wholesalers	32	103 034	8 832	1 941	370	16 308	7 218	6 842
421	Wholesale trade, durable goods	23	35 706	5 944	1 207	221	10 163	5 237	4 812
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	15 708	2 457	547	79	4 600	3 413	3 069
422	Wholesale trade, nondurable goods	9	67 328	2 888	734	149	6 145	1 981	2 030
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	c	D	D	D
BELLOWS FALLS, VT									
42	Wholesale trade	5	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	4	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
BENNINGTON TOWN, VT									
42	Wholesale trade	16	31 294	1 546	359	55	4 085	1 162	1 180
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
	Merchant wholesalers	13	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	1	D	D	D	a	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
BRATTLEBORO TOWN, VT									
42	Wholesale trade	35	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	12	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	23	D	D	D	g	D	D	D
4224	Grocery & related products whsle	12	D	D	D	g	D	D	D
42249	Other grocery & related products whsle	11	D	D	D	g	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	a	D	D	D
42259	Other farm product raw material whsle	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	c	D	D	D
Merchant wholesalers		34	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	12	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	22	D	D	D	g	D	D	D
4224	Grocery & related products whsle	11	D	D	D	g	D	D	D
42249	Other grocery & related products whsle	10	D	D	D	g	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	a	D	D	D
42259	Other farm product raw material whsle	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	c	D	D	D
Manufacturers' sales branches and sales offices ..		1	D	D	D	a	D	D	D
BURLINGTON, VT									
42	Wholesale trade	58	331 501	24 641	6 020	678	44 473	28 384	31 137
421	Wholesale trade, durable goods	38	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	14	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	6	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	20	D	D	D	e	D	D	D
4221	Paper & paper product whsle	2	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle ...	1	D	D	D	c	D	D	D
4224	Grocery & related products whsle	5	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	2	D	D	D	b	D	D	D

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	BURLINGTON, VT—Con.								
	Merchant wholesalers	49	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	34	139 798	13 923	3 561	366	26 133	20 466	24 206
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	13	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	5	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	e	D	D	D
4221	Paper & paper product whsle	1	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	1	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	4	D	D	D	a	D	D	D
	COLCHESTER TOWN, VT								
42	Wholesale trade	26	189 703	18 295	4 084	564	43 996	22 409	27 154
421	Wholesale trade, durable goods	16	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	e	D	D	D
4224	Grocery & related products whsle	6	D	D	D	c	D	D	D
42247	Meat & meat product whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	1	D	D	D	b	D	D	D
42281	Beer & ale whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	23	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	15	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
42247	Meat & meat product whsle	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	2	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D

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ESSEX JUNCTION, VT									
42	Wholesale trade	17	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	13	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	2	D	D	D	b	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	12	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	2	D	D	D	b	D	D	D
Agents, brokers, and commission merchants									
		1	D	D	D	a	D	D	D
MONTPELIER, VT									
42	Wholesale trade	17	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	c	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	c	D	D	D
Manufacturers' sales branches and sales offices ..									
		2	D	D	D	a	D	D	D
Agents, brokers, and commission merchants									
		1	D	D	D	a	D	D	D
NEWPORT, VT									
42	Wholesale trade	13	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	a	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..									
		1	D	D	D	a	D	D	D
Agents, brokers, and commission merchants									
		1	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D

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RUTLAND, VT									
42	Wholesale trade	52	144 761	13 166	3 232	563	28 100	15 830	17 173
421	Wholesale trade, durable goods	30	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	8	11 546	1 059	236	36	2 651	4 260	5 393
4219	Miscellaneous durable goods whsle ...	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	22	D	D	D	e	D	D	D
4224	Grocery & related products whsle	7	15 031	1 852	425	88	3 427	256	337
42249	Other grocery & related products whsle	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
	Merchant wholesalers	47	140 849	12 666	3 102	543	27 105	15 763	17 111
421	Wholesale trade, durable goods	27	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	20	D	D	D	e	D	D	D
4224	Grocery & related products whsle	5	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	3	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
ST. ALBANS, VT									
42	Wholesale trade	17	304 104	11 152	2 711	405	27 680	18 430	15 830
421	Wholesale trade, durable goods	11	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	5	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	3	D	D	D	b	D	D	D
42193	Recyclable material whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	e	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
42243	Dairy products, (except dried or canned) whsle	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	1	D	D	D	b	D	D	D
	Merchant wholesalers	16	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	10	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	5	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	3	D	D	D	b	D	D	D
42193	Recyclable material whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	e	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
42243	Dairy products, (except dried or canned) whsle	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D

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SOUTH BURLINGTON, VT									
42	Wholesale trade	55	335 865	29 209	6 773	935	54 311	21 259	23 231
421	Wholesale trade, durable goods	30	179 141	14 244	3 305	440	24 570	14 958	16 890
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	3 517	675	161	29	1 423	671	692
4214	Professional & commercial equipment & supplies whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	129 470	6 848	1 573	209	10 079	6 196	5 801
42183	Industrial machinery & equipment whsle	2	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	25	156 724	14 965	3 468	495	29 741	6 301	6 341
4224	Grocery & related products whsle	12	40 232	6 017	1 344	223	13 496	705	774
42249	Other grocery & related products whsle	9	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	1	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	1	D	D	D	c	D	D	D
42281	Beer & ale whsle	1	D	D	D	c	D	D	D
	Merchant wholesalers	42	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	23	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	3 517	675	161	29	1 423	671	692
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	19	151 283	14 440	3 340	479	28 375	6 300	6 340
4224	Grocery & related products whsle	9	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	7	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	6	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	7	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D
VERGENNES, VT									
42	Wholesale trade	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	a	D	D	D
WINOOSKI, VT									
42	Wholesale trade	8	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
	Merchant wholesalers	8	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D

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BALANCE OF CHITTENDEN COUNTY, VT									
42	Wholesale trade	139	932 457	63 057	16 191	1 849	150 356	96 582	89 461
421	Wholesale trade, durable goods	98	694 348	50 502	12 898	1 220	122 214	77 148	73 274
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	20 359	2 748	654	94	5 257	3 542	3 931
42111	Automobile & other motor vehicle whsle	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	10	39 975	4 268	731	90	7 398	4 471	3 236
42131	Lumber, plywood, millwork, & wood panel whsle	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	15	33 981	5 082	1 413	129	12 442	2 112	2 477
4216	Electrical goods whsle	14	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	9	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	20	100 286	4 897	1 170	120	10 052	12 570	13 402
42181	Construction & mining (except petroleum) machinery & equip whsle	4	33 563	2 244	602	56	4 928	4 083	4 159
42183	Industrial machinery & equipment whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	22	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	13	242 815	14 786	4 249	381	51 372	32 313	26 095
42199	Other miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	41	238 109	12 555	3 293	629	28 142	19 434	16 187
4221	Paper & paper product whsle	8	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle ...	5	14 500	658	381	150	1 906	2 840	3
4222	Drugs, & druggists' sundries whsle ...	2	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle ..	2	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle ..	8	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whsle	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	9	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	10	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	4	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle ...	1	D	D	D	b	D	D	D
Merchant wholesalers		122	695 688	52 664	13 476	1 572	131 533	86 527	79 073
421	Wholesale trade, durable goods	87	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	20 359	2 748	654	94	5 257	3 542	3 931
4213	Lumber & other construction materials whsle	10	39 975	4 268	731	90	7 398	4 471	3 236
42131	Lumber, plywood, millwork, & wood panel whsle	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	14	D	D	D	b	D	D	D
4216	Electrical goods whsle	10	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	7	113 649	9 225	2 329	167	18 317	10 742	12 228
4217	Hardware, & plumbing & heating equipment & supplies whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	18	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	4	33 563	2 244	602	56	4 928	4 083	4 159
4219	Miscellaneous durable goods whsle ...	18	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	9	D	D	D	e	D	D	D
42199	Other miscellaneous durable goods whsle	6	D	D	D	b	D	D	D

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BALANCE OF CHITTENDEN COUNTY, VT—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods	35	D	D	D	e	D	D	D
4221	Paper & paper product whsle	7	22 667	884	435	158	3 001	3 180	379
42212	Stationery & office supplies whsle . . .	4	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	2	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle . . .	2	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle . .	7	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	8	D	D	D	c	D	D	D
Manufacturers' sales branches and sales offices									
421	Wholesale trade, durable goods	6	D	D	D	c	D	D	D
4216	Electrical goods whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	a	D	D	D
Agents, brokers, and commission merchants									
421	Wholesale trade, durable goods	5	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle . . .	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	c	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	c	D	D	D
BALANCE OF FRANKLIN COUNTY, VT									
42	Wholesale trade	32	77 463	4 613	792	177	11 585	6 427	7 191
421	Wholesale trade, durable goods	23	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	13	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals . . .	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	22	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	13	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices									
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
Agents, brokers, and commission merchants									
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
BALANCE OF GRAND ISLE COUNTY, VT									
42	Wholesale trade	7	D	D	D	a	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	6	D	D	D	a	D	D	D
Agents, brokers, and commission merchants									
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
BALANCE OF ADDISON COUNTY, VT									
42	Wholesale trade	40	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	21	39 207	4 376	1 150	163	8 637	5 681	6 401
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	8	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	19	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals .	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D
	Merchant wholesalers	31	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	20	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	15 550	712	161	42	3 046	640	699
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	5	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	1	D	D	D	a	D	D	D
BALANCE OF BENNINGTON COUNTY, VT									
42	Wholesale trade	33	55 701	4 643	1 004	195	10 603	4 128	4 833
421	Wholesale trade, durable goods	20	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	b	D	D	D
4224	Grocery & related products whsle	4	6 853	667	79	31	1 590	219	267
	Merchant wholesalers	28	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	17	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	b	D	D	D
4224	Grocery & related products whsle	4	6 853	667	79	31	1 590	219	267
	Agents, brokers, and commission merchants	5	D	D	D	a	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

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BALANCE OF CALEDONIA COUNTY, VT									
42	Wholesale trade	34	179 389	10 165	2 413	431	27 932	11 334	12 579
421	Wholesale trade, durable goods	17	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	14 608	386	84	15	1 034	376	742
42111	Automobile & other motor vehicle whsle	2	D	D	D	a	D	D	D
421110	Automobile & other motor vehicle whsle	2	D	D	D	a	D	D	D
4216	Electrical goods whsle	1	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	1	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	17	D	D	D	e	D	D	D
4224	Grocery & related products whsle	8	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	6	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	6	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle ..	3	D	D	D	c	D	D	D
	Merchant wholesalers	29	168 667	9 334	2 224	405	25 539	11 334	12 579
421	Wholesale trade, durable goods	16	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	14 608	386	84	15	1 034	376	742
4216	Electrical goods whsle	1	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	1	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	e	D	D	D
4224	Grocery & related products whsle	4	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle ..	2	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices ..	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
BALANCE OF ESSEX COUNTY, VT									
42	Wholesale trade	3	D	D	D	a	D	D	D
	Merchant wholesalers	3	D	D	D	a	D	D	D
BALANCE OF LAMOILLE COUNTY, VT									
42	Wholesale trade	30	57 704	8 338	2 144	270	14 796	5 363	7 116
421	Wholesale trade, durable goods	14	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	16	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle ..	7	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whsle	5	21 586	2 170	483	85	4 353	3 202	4 726
422310	Piece goods, notions, & other dry goods whsle	5	21 586	2 170	483	85	4 353	3 202	4 726
4223101	Piece goods—jobbers	5	21 586	2 170	483	85	4 353	3 202	4 726
4229	Miscellaneous nondurable goods whsle	4	D	D	D	a	D	D	D

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BALANCE OF LAMOILLE COUNTY, VT—Con.									
Merchant wholesalers		26	38 929	7 961	2 028	259	14 163	5 363	7 116
421	Wholesale trade, durable goods	13	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	5	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whsle	4	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	4	D	D	D	b	D	D	D
4223101	Piece goods—jobbers	4	D	D	D	b	D	D	D
Agents, brokers, and commission merchants		4	18 775	377	116	11	633	—	—
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D
BALANCE OF ORANGE COUNTY, VT									
42	Wholesale trade	33	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	18	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	c	D	D	D
4224	Grocery & related products whsle	5	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
Merchant wholesalers		31	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	17	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	3	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices		1	D	D	D	a	D	D	D
Agents, brokers, and commission merchants		1	D	D	D	a	D	D	D
BALANCE OF ORLEANS COUNTY, VT									
42	Wholesale trade	23	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	16	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D
Merchant wholesalers		21	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	15	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D

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	BALANCE OF ORLEANS COUNTY, VT—Con.								
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
	BALANCE OF RUTLAND COUNTY, VT								
42	Wholesale trade	45	73 529	8 809	1 960	371	20 606	10 338	10 802
421	Wholesale trade, durable goods	27	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	7	12 390	789	179	40	1 579	2 360	2 454
422	Wholesale trade, nondurable goods	18	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	2	D	D	D	b	D	D	D
42281	Beer & ale whsle	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
	Merchant wholesalers	40	66 081	8 289	1 890	353	19 445	10 338	10 652
421	Wholesale trade, durable goods	23	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	17	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	5	7 448	520	70	18	1 161	—	150
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D
	BALANCE OF WASHINGTON COUNTY, VT								
42	Wholesale trade	50	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	23	42 907	4 970	1 108	162	10 098	4 873	6 001
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	6 551	1 342	285	23	2 703	1 336	1 217
4219	Miscellaneous durable goods whsle ...	7	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	27	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle ..	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	21	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	14	D	D	D	b	D	D	D
	Merchant wholesalers	48	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	23	42 907	4 970	1 108	162	10 098	4 873	6 001
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	6 551	1 342	285	23	2 703	1 336	1 217
4219	Miscellaneous durable goods whsle ...	7	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	25	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle ..	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	19	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	12	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D

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BALANCE OF WINDHAM COUNTY, VT									
42	Wholesale trade	33	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	15	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	18	D	D	D	b	D	D	D
4224	Grocery & related products whsle	10	D	D	D	b	D	D	D
	Merchant wholesalers	27	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	11	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	16	D	D	D	b	D	D	D
4224	Grocery & related products whsle	9	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	5	D	D	D	a	D	D	D
BALANCE OF WINDSOR COUNTY, VT									
42	Wholesale trade	87	242 933	19 145	4 361	704	44 973	29 579	31 855
421	Wholesale trade, durable goods	56	139 040	8 914	2 103	326	18 078	10 887	12 751
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	8	60 808	2 045	463	59	3 354	4 212	5 050
42131	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
4213102	Lumber with yard whsle.....	2	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	b	D	D	D
42151	Metal service centers & offices	2	D	D	D	b	D	D	D
421510	Metal service centers & offices ...	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	13	23 234	2 656	620	86	4 724	4 156	4 917
42183	Industrial machinery & equipment whsle	7	10 455	1 419	269	35	2 333	1 114	1 068
421830	Industrial machinery & equipment whsle	7	10 455	1 419	269	35	2 333	1 114	1 068
422	Wholesale trade, nondurable goods	31	103 893	10 231	2 258	378	26 895	18 692	19 104
4221	Paper & paper product whsle	4	14 329	2 415	502	55	3 430	1 102	1 213
4224	Grocery & related products whsle	13	74 813	5 758	1 292	248	17 696	15 371	15 585
42249	Other grocery & related products whsle	6	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	6	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
	Merchant wholesalers	77	227 481	18 547	4 212	669	43 664	29 538	31 818
421	Wholesale trade, durable goods	52	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	8	60 808	2 045	463	59	3 354	4 212	5 050
42131	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	b	D	D	D
42151	Metal service centers & offices	2	D	D	D	b	D	D	D
421510	Metal service centers & offices ...	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	13	23 234	2 656	620	86	4 724	4 156	4 917
42183	Industrial machinery & equipment whsle	7	10 455	1 419	269	35	2 333	1 114	1 068
421830	Industrial machinery & equipment whsle	7	10 455	1 419	269	35	2 333	1 114	1 068

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BALANCE OF WINDSOR COUNTY, VT—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods	25	D	D	D	e	D	D	D
4221	Paper & paper product whsle	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	12	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	5	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	3	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	7	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BARRE, VT									
42	Wholesale trade	2.0	—	2.0	—	—	—	—	—
421	Wholesale trade, durable goods	3.6	—	3.6	—	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	—	—	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	1.1	—	1.1	—	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
BELLOWS FALLS, VT									
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
BENNINGTON TOWN, VT									
42	Wholesale trade	4.3	4.0	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4214	Professional & commercial equipment & supplies whsle	D	D	—	—	—	—	D	D
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
BRATTLEBORO TOWN, VT									
42	Wholesale trade	D	D	D	D	D	D	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42259	Other farm product raw material whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
BURLINGTON, VT									
42	Wholesale trade	7.9	2.1	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	18.7	4.0	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	—	—
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
COLCHESTER TOWN, VT									
42	Wholesale trade	4.3	—	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42247	Meat & meat product whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—
42281	Beer & ale whsle	D	D	—	—	—	—	—	—
ESSEX JUNCTION, VT									
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
MONTPELIER, VT									
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
NEWPORT, VT									
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4219	Miscellaneous durable goods whsle	D	D	—	—	—	—	—	—
RUTLAND, VT									
42	Wholesale trade	20.3	3.5	20.8	3.6	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	3.9	40.5	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	—	—	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
ST. ALBANS, VT									
42	Wholesale trade	8.9	—	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—

See footnotes at end of table.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
SOUTH BURLINGTON, VT									
42	Wholesale trade	6.7	.7	D	D	D	D	D	D
421	Wholesale trade, durable goods	10.1	1.4	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	100.0	—	100.0	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	11.1	1.6	D	D	—	D	—	—
42183	Industrial machinery & equipment whsle	D	D	—	—	D	D	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	2.8	—	2.9	—	—	—	—	—
4224	Grocery & related products whsle	11.0	—	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—
42281	Beer & ale whsle	D	D	—	—	—	—	—	—
VERGENNES, VT									
42	Wholesale trade	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
WINOOSKI, VT									
42	Wholesale trade	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
BALANCE OF CHITTENDEN COUNTY, VT									
42	Wholesale trade	2.6	.6	3.4	.6	D	D	D	D
421	Wholesale trade, durable goods	2.6	.7	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	29.0	2.9	29.0	2.9	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	—	—	—	—	—	—
4213	Lumber & other construction materials whsle	13.0	1.8	13.0	1.8	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	4.3	3.7	D	D	—	—	—	—
4216	Electrical goods whsle	D	D	D	D	D	D	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	.1	—	D	D	D	D	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle	—	—	—	—	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	—	—	D	D	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whsle	—	.7	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	2.5	.4	D	D	—	—	D	D
4221	Paper & paper product whsle	D	D	—	3.6	—	—	—	—
42212	Stationery & office supplies whsle	—	5.6	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	D	D	—	—	—	—
42231	Piece goods, notions, & other dry goods whsle ..	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	—	—	—	—	D	D
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	D	D
42292	Book, periodical, & newspaper whsle	D	D	—	—	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BALANCE OF FRANKLIN COUNTY, VT									
42	Wholesale trade	30.3	.3	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
BALANCE OF GRAND ISLE COUNTY, VT									
42	Wholesale trade	D	D	D	D	—	—	D	D
BALANCE OF ADDISON COUNTY, VT									
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	1.7	1.6	D	D	—	—	D	D
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle .	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	—	—	—	—	D	D
422	Wholesale trade, nondurable goods	D	D	21.2	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	—	—	—	—	—	—
BALANCE OF BENNINGTON COUNTY, VT									
42	Wholesale trade	7.6	.3	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	43.1	—	43.1	—	—	—	—	—
BALANCE OF CALEDONIA COUNTY, VT									
42	Wholesale trade	22.1	.5	23.5	.5	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	—	1.9	—	1.9	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	—	—	—	—	—	—
421110	Automobile & other motor vehicle whsle	D	D	—	—	—	—	—	—
4216	Electrical goods whsle	D	D	D	D	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4224906	Other grocery specialties whsle	D	D	D	D	—	—	—	—
BALANCE OF ESSEX COUNTY, VT									
42	Wholesale trade	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BALANCE OF LAMOILLE COUNTY, VT									
42	Wholesale trade	2.0	1.2	3.0	1.7	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	D	D
4223	Apparel, piece goods, & notions whsle	D	D	D	D	—	—	—	—
42231	Piece goods, notions, & other dry goods whsle	—	—	D	D	—	—	—	—
422310	Piece goods, notions, & other dry goods whsle	—	—	D	D	—	—	—	—
4223101	Piece goods—jobbers	—	—	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	—	—	—	—	—	—
BALANCE OF ORANGE COUNTY, VT									
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
BALANCE OF ORLEANS COUNTY, VT									
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
BALANCE OF RUTLAND COUNTY, VT									
42	Wholesale trade	24.8	1.7	27.6	.5	—	—	—	12.6
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4218	Machinery, equipment, & supplies whsle	66.7	—	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—
42281	Beer & ale whsle	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
BALANCE OF WASHINGTON COUNTY, VT									
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	18.6	1.2	18.6	1.2	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	—	—	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
BALANCE OF WINDHAM COUNTY, VT									
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BALANCE OF WINDSOR COUNTY, VT									
42	Wholesale trade	2.4	.8	2.6	.8	D	D	D	D
421	Wholesale trade, durable goods	3.6	1.4	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	2.8	—	2.8	—	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
4213102	Lumber with yard whsle	D	D	—	—	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
421510	Metal service centers & offices	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	5.1	4.5	5.1	4.5	—	—	—	—
42183	Industrial machinery & equipment whsle	11.2	.7	11.2	.7	—	—	—	—
421830	Industrial machinery & equipment whsle	11.2	.7	11.2	.7	—	—	—	—
422	Wholesale trade, nondurable goods .....	.9	.2	D	D	—	—	—	—
4221	Paper & paper product whsle	—	—	D	D	—	—	—	—
4224	Grocery & related products whsle	1.0	—	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

Appendix A.

Explanation of Terms

ANNUAL PAYROLL (\$1,000)

Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on Form 941.

BEGINNING-OF-YEAR INVENTORIES (\$1,000)

The total value of merchandise inventories an establishment owned on December 31, 1996. Inventories must be located in the United States and its possessions, including Foreign Trade Zones in the United States, even if portions of these inventories were held at other locations. Exclude the value of inventories held by this establishment but owned by others.

END-OF-YEAR INVENTORIES (\$1,000)

The total value of merchandise inventories owned on December 31, 1997. Inventories must be located in the United States and its possessions, including Foreign Trade Zones in the United States, even if portions of these inventories were held at other locations. Exclude the value of inventories held by this establishment but owned by others.

FIRST-QUARTER PAYROLL (\$1,000)

Represents payroll paid to persons employed at any time during the quarter January to March 1997.

NUMBER OF EMPLOYEES

Paid employees consists of full-time and part-time employees, including salaried officers and executives of corporations. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS Form 941.

WHOLESALE TRADE

NUMBER OF ESTABLISHMENTS

An establishment is a single physical location at which business is conducted and/or services are provided. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

OPERATING EXPENSES (\$1,000)

Includes payroll, employee benefits, interest and rent expenses, payroll taxes, cost of supplies used for operation, depreciation expenses, fundraising expenses, contracted or purchased services, and other expenses charged to operations during 1997. Expenses exclude cost of goods sold, income taxes, and interest for wholesale establishments; outlays for the purchase of real estate; construction and all other capital improvements; funds invested; assessments or dues paid to the parent or other chapters of the same organization; and, for fundraising organizations, funds transferred to charities and other organizations.

SALES, RECEIPTS, OR REVENUE ESTIMATED (PERCENT)

Percent of total sales/receipts/revenue that was imputed based on historic company ratios or administrative records, or on industry averages.

SALES, RECEIPTS, OR REVENUE FROM ADMINISTRATIVE RECORDS (PERCENT)

Percent of total sales/receipts/revenue obtained from administrative records of other Federal agencies.

SALES (\$1,000)

Includes the total sales, shipments, receipts, revenue, or business done by establishments within the scope of the economic census.

Sales include merchandise sold for cash or credit by establishments primarily engaged in wholesale trade; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer and passed on to the wholesaler.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in

allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; and nonoperating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include wholesale sales made by manufacturers, retailers, service establishments, or other businesses whose primary activity is other than wholesale trade. They do include receipts other than from the sale of merchandise at wholesale, e.g., service receipts, retail sales, etc., by establishments primarily engaged in wholesale trade.

Sales figures include sales of all establishments in business at any time during the year. Sales shown for agents and brokers represented the value of the goods involved in the transactions rather than the commissions received or earnings.

Appendix B.

NAICS Codes, Titles, and Descriptions

42 WHOLESALE TRADE

The Wholesale Trade sector comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of (a) goods for resale (i.e., goods sold to other wholesalers or retailers), (b) capital or durable nonconsumer goods, and (c) raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet and other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises two main types of wholesalers: those that sell goods on their own account and those that arrange sales and purchases for others for a commission or fee.

1. Establishments that sell goods on their own account are known as wholesale merchants, distributors, jobbers, drop shippers, import/export merchants, and sales branches. These establishments typically maintain their own warehouse, where they receive and handle goods for their customers. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.
2. Establishments arranging for the purchase or sale of goods owned by others or purchasing goods on a commission basis are known as agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' representatives. These establishments operate from offices and generally do not own or handle the goods they sell.

Some wholesale establishments may be connected with a single manufacturer and promote and sell the particular manufacturers' products to a wide range of other wholesalers or retailers. Other wholesalers may be connected to a retail chain or a limited number of retail chains and only provide a variety of products needed by that particular retail operation(s). These wholesalers may obtain the products from a wide range of manufacturers. Still other wholesalers may not take title to the goods, but act as agents and brokers for a commission.

Although, in general, wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, are always included in wholesale trade.

421 Wholesale trade, durable goods

Industries in the Wholesale Trade, Durable Goods subsector sell or arrange the purchase or sale of capital or durable goods to other businesses. Durable goods are new or used items generally with a normal life expectancy of three years or more. Durable goods wholesale trade establishments are engaged in wholesaling products, such as motor vehicles, furniture, construction materials, machinery and equipment (including household-type appliances), metals and minerals (except petroleum), sporting goods, toys and hobby goods, recyclable materials, and parts.

The detailed industries within the subsector are organized in the classification structure based on the products sold. Within an industry, the types of establishments may vary, including wholesale merchants and/or agents and brokers.

4211 Motor Vehicle and Motor Vehicle Parts and Supplies Wholesalers

This NAICS industry group includes establishments classified in the following NAICS Industries: 42111, Automobile and other motor vehicle wholesalers; 42112, Motor vehicle supplies and new parts wholesalers; 42113, Tire and tube wholesalers; 42114, Motor vehicle parts (used) wholesalers.

42111 Automobile and Other Motor Vehicle Wholesalers

This industry comprises establishments primarily engaged in wholesaling new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.

421110 Automobile and Other Motor Vehicle Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.

The data published with NAICS code 421110 include the following SIC industry:

5012 Automobiles and other motor vehicles

4211101 Automobile and Motorcycle Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used passenger vehicles (automobiles, motorcycles, motor scooters, and taxicabs), automobile trailers, and other similar vehicles.

4211102 Bus and Recreational Vehicle (Campers and Motor Homes) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used buses and recreational vehicles.

4211103 Light Truck and Van (14,000 lb or Less) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used light trucks and cargo vans under 14,000 lb. gross wt.

4211104 Medium Truck and Tractor (14,001 to 26,000 lb) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used medium trucks and tractors 14,001 to 26,000 lb. gross wt.

4211105 Heavy Truck and Tractor (Over 26,000 lb) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used heavy trucks and tractors over 26,000 lb. gross wt.

42112 Motor Vehicle Supplies and New Parts Wholesalers

This industry comprises establishments primarily engaged in wholesaling motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts (except new tires and tubes).

421120 Motor Vehicle Supplies and New Parts Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts (except new tires and tubes).

The data published with NAICS code 421120 include the following SIC industry:

5013 (pt) Motor vehicle supplies and new parts

4211201 Motor Vehicle Supplies and New Parts-Warehouse Distributors

Establishments primarily engaged in selling for resale motor vehicle supplies and new parts from a warehouse. These establishments primarily sell to other wholesalers.

4211202 Motor Vehicle Supplies and New Parts-Jobbers

Establishments primarily engaged in the wholesale distribution of motor vehicle supplies and new parts primarily from an office or warehouse and less than half of their sales are to other wholesalers.

4211203 Petroleum Products Marketing Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of automotive service station equipment, automotive testing equipment, and automotive supplies for use in gasoline service or bulk stations.

42113 Tire and Tube Wholesalers

This industry comprises establishments primarily engaged in wholesaling new and/or used tires and tubes for passenger and commercial vehicles.

421130 Tire and Tube Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling new and/or used tires and tubes for passenger and commercial vehicles.

The data published with NAICS code 421130 include the following SIC industry:

5014 (pt) Tires and tubes

42114 Motor Vehicle Parts (Used) Wholesalers

This industry comprises establishments primarily engaged in wholesaling used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts.

421140 Motor Vehicle Parts (Used) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts.

The data published with NAICS code 421140 include the following SIC industry:

5015 Motor vehicle parts, used

4212 Furniture and Home Furnishing Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42121, Furniture wholesalers; and 42122, Home furnishings wholesalers.

42121 Furniture Wholesalers

This industry comprises establishments primarily engaged in wholesaling furniture (except hospital beds, medical furniture, and drafting tables).

421210 Furniture Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling furniture (except hospital beds, medical furniture, and drafting tables).

The data published with NAICS code 421210 include the following SIC industry:

5021 (pt) Furniture

4212101 Household and Lawn Furniture Wholesalers

Establishments primarily engaged in the wholesale distribution of household (including lawn) furniture, bedsprings, mattresses, and all such component furniture parts.

4212102 Office and Business Furniture Wholesalers

Establishments primarily engaged in the wholesale distribution of filing cabinets (wood or steel), office furniture, store furniture, and public furniture for public parks and buildings.

42122 Home Furnishings Wholesalers

This industry comprises establishments primarily engaged in wholesaling home furnishings and/or housewares.

421220 Home Furnishing Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling home furnishings and/or housewares.

The data published with NAICS code 421220 include the following SIC industry:

5023 (pt) Home furnishings

4212201 Household China, Glassware, and Crockery Wholesalers

Establishments primarily engaged in the wholesale distribution of table and household china, glassware, and earthenware.

4212202 Linen, Domestic, Drapery, and Curtain Wholesalers

Establishments primarily engaged in the wholesale distribution of bedspreads, blankets, pillowcases, bed sheets, table linens, bathroom linens (e.g., towels, bath mats), curtains, and shades.

4212203 Floor Coverings Wholesalers

Establishments primarily engaged in the wholesale distribution of carpets, rugs, and all other types of hard and soft surface floor coverings (excluding ceramic and clay tile).

4212204 Other Home Furnishings Wholesalers

Establishments primarily engaged in the wholesale distribution of aluminum ware, lamps, glass mirrors, kitchen tools and utensils, and other general home furnishings and home wares, including antiques.

4213 Lumber and Other Construction Materials Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42131, Lumber, plywood, millwork, and wood panel wholesalers; 42132, Brick, stone, and related construction materials wholesalers; 42133, Roofing, siding, and insulation material wholesalers; 42139, Other construction materials wholesalers.

42131 Lumber, Plywood, Millwork, and Wood Panel Wholesalers

This industry comprises establishments primarily engaged in wholesaling lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

421310 Lumber, Plywood, Millwork, and Wood Panel Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

The data published with NAICS code 421310 include the following SIC industry:

5031 (pt) Lumber, plywood, millwork, and wood panels

4213101 Lumber Wholesalers (Without Yard)

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber. These establishments order the goods which are shipped direct from the supplier to the customers without intermediate storage.

4213102 Lumber Wholesalers (With Yard)

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber primarily from a lot, warehouse, or office. These establishments perform warehousing and storage functions and usually make deliveries.

42131021 Lumber Wholesalers (With Yard)

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber primarily from a lot, warehouse, or office. These establishments perform warehousing and storage functions and usually make deliveries.

4213103 Plywood, Veneer, Millwork, and Wood Panel Wholesalers

Establishments primarily engaged in the wholesale distribution of plywood (hardwood, softwood, and nonwood face), door and window frames, overhead doors, veneer, and other wood or metal millwork.

42131031 Plywood, Veneer, Millwork, and Wood Panel Wholesalers

Establishments primarily engaged in the wholesale distribution of plywood (hardwood, softwood, and nonwood face), door and window frames, overhead doors, veneer, and other wood or metal millwork.

42132 Brick, Stone, and Related Construction Materials Wholesalers

This industry comprises establishments primarily engaged in wholesaling stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products.

421320 Brick, Stone, and Related Construction Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products

The data published with NAICS code 421320 include the following SIC industry:

5032 (pt) Brick, stone and related construction materials

4213201 Brick, Block, Tile, Clay/Cement Sewer Pipe Wholesalers

Establishments primarily engaged in the wholesale distribution of brick (except refractory), block, and clay construction materials (except refractories).

42132011 Brick, Block, Tile, Clay/Cement Sewer Pipe Wholesalers

Establishments primarily engaged in the wholesale distribution of brick (except refractory), block, and clay construction materials (except refractories).

4213202 Sand, Gravel, and Stone Wholesalers

Establishments primarily engaged in the wholesale distribution of construction sand, gravel, and stone.

42132021 Sand, Gravel, and Stone Wholesalers

Establishments primarily engaged in the wholesale distribution of construction sand, gravel, and stone.

4213203 Cement, Lime, and Related Products Wholesalers

Establishments primarily engaged in the wholesale distribution of cement, lime, asphalt, and other related products.

42132031 Cement, Lime, and Related Products Wholesalers

Establishments primarily engaged in the wholesale distribution of cement, lime, asphalt, and other related products.

42133 Roofing, Siding, and Insulation Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

421330 Roofing, Siding, and Insulation Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

The data published with NAICS code 421330 include the following SIC industry:

5033 (pt) Roofing, siding, and insulation materials

4213301 Roofing, Siding, and Insulation Materials Wholesalers

Establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

42133011 Roofing, Siding, and Insulation Materials Wholesalers

Establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

42139 Other Construction Material Wholesalers

This industry comprises (1) establishments primarily engaged in wholesaling manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in wholesaling construction materials (except lumber, plywood, millwood, wood panel, brick, stone, roofing, siding, and insulation material).

421390 Other Construction Material Wholesalers

This U.S. industry comprises (1) establishments primarily engaged in wholesaling manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in wholesaling construction materials (except lumber, plywood, millwood, wood panel, brick, stone, roofing, siding, and insulation material).

The data published with NAICS code 421390 include the following SIC industry:

5039 (pt) Other construction materials

4213901 Flat Glass and Other Construction Glass Wholesalers

Establishments primarily engaged in the wholesale distribution of flat glass, glass blocks, plate glass, window glass, and building glass.

42139011 Flat Glass and Other Construction Glass Wholesalers

Establishments primarily engaged in the wholesale distribution of flat glass, glass blocks, plate glass, window glass, and building glass.

4213902 Other Construction Materials Wholesalers

Establishments primarily engaged in the wholesale distribution of building and construction paper, plastics building materials, prefabricated structural assemblies (except wood), including modular homes, and other building materials.

42139021 Other Construction Materials Wholesalers

Establishments primarily engaged in the wholesale distribution of building and construction paper, plastics building materials, prefabricated structural assemblies (except wood), including modular homes, and other building materials.

4214 Professional and Commercial Equipment and Supplies Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42141, Photographic equipment and supplies wholesalers; 42142,

Office equipment wholesalers; 42143, Computer and computer peripheral equipment and software wholesalers; 42144, Other commercial equipment wholesalers; 42145, Medical, dental, and hospital equipment and supplies wholesalers; 42146, Ophthalmic goods wholesalers; and 42149, Other professional equipment and supplies wholesalers.

42141 Photographic Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling photographic equipment and supplies (except office equipment).

421410 Photographic Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling photographic equipment and supplies (except office equipment).

The data published with NAICS code 421410 include the following SIC industry:

5043 Photographic equipment and supplies

42142 Office Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling office machines and related equipment (except computers and computer peripheral equipment).

421420 Office Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling office machines and related equipment (except computers and computer peripheral equipment).

The data published with NAICS code 421420 include the following SIC industry:

5044 Office equipment

42143 Computer and Computer Peripheral Equipment and Software Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling computers, computer peripheral equipment, loaded computer boards, and/or computer software.

421430 Computer and Computer Peripheral Equipment and Software Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling computers, computer peripheral equipment, loaded computer boards, and/or computer software.

The data published with NAICS code 421430 include the following SIC industry:

5045 (pt) Computers and computer peripheral equipment and software

4214301 Computers and Peripheral Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment.

42143011 Computers and Peripheral Equipment, Sold for Resale

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment primarily for the purpose of resale.

42143012 Computers and Peripheral Equipment, Sold for End Use

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment primarily for end use.

4214302 Computer Software (Packaged) Wholesalers

Establishments primarily engaged in the wholesale distribution of packaged computer software primarily for end use.

42144 Other Commercial Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

421440 Other Commercial Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

The data published with NAICS code 421440 include the following SIC industry:

5046 Other commercial equipment

4214401 Restaurant and Hotel Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of restaurant and hotel equipment and supplies.

4214402 Store Machines and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of store equipment (except furniture), machines, and fixtures.

42145 Medical, Dental, and Hospital Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling medical professional equipment, instruments, and supplies (except ophthalmic equipment, instruments and goods used by ophthalmologists, optometrists, and opticians).

421450 Medical, Dental, and Hospital Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling medical professional equipment, instruments, and supplies (except ophthalmic equipment, instruments and goods used by ophthalmologists, optometrists, and opticians).

The data published with NAICS code 421450 include the following SIC industry:

5047 (pt) Medical, dental, and hospital equipment and supplies

4214501 Surgical, Medical, and Hospital Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of surgical and medical instruments, apparatus, and equipment; orthopedic appliances; artificial limbs; operating room and other hospital equipment; x-ray machines and parts, medical; and other scientific instruments used by physicians and in hospitals.

4214502 Dental Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of equipment and supplies used by dentists, such as drills, teeth, dental gold, equipment, chairs, sterilizers, X-rays, cabinets, and engines.

42146 Ophthalmic Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

421460 Ophthalmic Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

The data published with NAICS code 421460 include the following SIC industry:

5048 Ophthalmic goods

42149 Other Professional Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

421490 Other Professional Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

The data published with NAICS code 421490 include the following SIC industry:

5049 (pt) Other professional equipment and supplies

4214901 Religious and School Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of church goods and religious articles, such as statuary, vestments, fonts, candles, religious pictures, and religious articles made from precious and semiprecious materials; and school equipment and supplies, such as black boards, chalk, rulers, and globes and wall maps.

4214902 Other Professional Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of drafting instruments, veterinarians' equipment and supplies, professional equipment and supplies, scientific instruments and supplies, and laboratory equipment.

4215 Metal and Mineral (Except Petroleum) Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42151 Metal service centers and offices; and 42152, Coal and other mineral and ore wholesalers.

42151 Metal Service Centers and Offices

This industry comprises establishments primarily engaged in wholesaling products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions. Sales offices are usually affiliated or owned by a particular manufacturer and take orders but have no inventory.

421510 Metal Service Centers and Offices

This U.S. industry comprises establishments primarily engaged in wholesaling products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions. Sales offices are usually affiliated or owned by a particular manufacturer and take orders but have no inventory.

The data published with NAICS code 421510 include the following SIC industry:

5051 Metals service centers and offices

4215101 Ferrous Metals Service Centers and Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products of foundries and mills.

42151011 Ferrous Metals Service Centers

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products of foundries and mills that maintain warehouse inventory.

42151012 Ferrous Metals Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products primarily from an office and not maintaining inventories.

4215102 Nonferrous Metals Service Centers and Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals).

42151021 Nonferrous Metals Service Centers

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals) and maintaining inventories.

42151022 Nonferrous Metals Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals) and not maintaining inventories.

42152 Coal and Other Mineral and Ore Wholesalers

This industry comprises establishments primarily engaged in wholesaling coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

421520 Coal and Other Mineral and Ore Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

The data published with NAICS code 421520 include the following SIC industry:

5052 Coal and other minerals and ores

4215201 Coal Wholesalers

Establishments primarily engaged in the wholesale distribution of coal and coke.

4215202 Other Minerals and Ores Wholesalers

Establishments primarily engaged in the wholesale distribution of precious metal ores, copper, iron, lead and other metallic ores (including concentrates) and crude nonmetallic minerals.

4216 Electrical Goods Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42161, Electrical apparatus and equipment, wiring supplies, and construction material wholesalers; and 42162, Electrical appliance, television, and radio set wholesalers.

42161 Electrical Apparatus and Equipment, Wiring Supplies, and Construction Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy.

421610 Electrical Apparatus and Equipment, Wiring Supplies, and Construction Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy.

The data published with NAICS code 421610 include the following SIC industry:

5063 (pt) Electrical apparatus and equipment, wiring supplies, and construction materials

42162 Electrical Appliance, Television, and Radio Set Wholesalers

This industry comprises establishments primarily engaged in wholesaling household-type electrical appliances, room air-conditioners, gas clothes dryers, and/or household-type audio or video equipment.

421620 Electrical Appliance, Television, and Radio Set Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling household-type electrical appliances, room air-conditioners, gas clothes dryers, and/or household-type audio or video equipment.

The data published with NAICS code 421620 include the following SIC industry:

5064 Electrical appliances, television, and radio sets

42169 Other Electronic Parts and Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

421690 Other Electronic Parts and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

The data published with NAICS code 421690 include the following SIC industry:

5065 Other electronic parts and equipment

4216901 Communications Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of communications equipment.

4216902 Electronic Parts (Excluding Communications Equipment) Wholesalers

Establishments primarily engaged in the wholesale distribution of electronic parts and equipment (except communications equipment).

4217 Hardware, and Plumbing and Heating Equipment and Supplies Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42171, Hardware wholesalers; 42172, Plumbing and heating equipment and supplies (hydronics) wholesalers; 42173, Warm air heating and air-conditioning equipment and supplies; and 42174, Refrigeration equipment and supplies wholesalers,

42171 Hardware Wholesalers

This industry comprises establishments primarily engaged in wholesaling hardware, knives, or handtools.

421710 Hardware Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling hardware, knives, or handtools.

The data published with NAICS code 421710 include the following SIC industry:

5072 Hardware

42172 Plumbing and Heating Equipment and Supplies (Hydronics) Wholesalers

This industry comprises establishments primarily engaged in wholesaling plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

421720 Plumbing and Heating Equipment and Supplies (Hydronics) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

The data published with NAICS code 421720 include the following SIC industry:

5074 (pt) Plumbing and heating equipment and supplies (hydronics)

42173 Warm Air Heating and Air-Conditioning Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling warm air heating and air-conditioning equipment and supplies.

421730 Warm Air Heating and Air-Conditioning Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling warm air heating and air-conditioning equipment and supplies.

The data published with NAICS code 421730 include the following SIC industry:

5075 Warm air heating and air-conditioning equipment and supplies

42174 Refrigeration Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling refrigeration equipment (except household-type refrigerators, freezers, and air-conditioners).

421740 Refrigeration Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling refrigeration equipment (except household-type refrigerators, freezers, and air-conditioners).

The data published with NAICS code 421740 include the following SIC industry:

5078 Refrigeration equipment and supplies

4218 Machinery, Equipment, and Supplies Wholesalers

This industry group comprises establishments primarily engaged in wholesaling construction, mining, farm, garden, industrial, service establishment, and transportation machinery, equipment and supplies.

42181 Construction and Mining (Petroleum) Machinery and Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in construction, mining (except petroleum) and logging activities.

421810 Construction and Mining (Except Oil Well) Machinery and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in construction, mining (except oil well) and logging activities.

The data published with NAICS code 421810 include the following SIC industry:

5082 Construction and mining (except petroleum) machinery and equipment

42182 Farm and Garden Machinery and Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.

421820 Farm and Garden Machinery and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.

The data published with NAICS code 421820 include the following SIC industry:

5083 (pt) Farm and garden machinery and equipment

4218201 Farm Machinery and Equipment—Farm Dealers

Establishments primarily engaged in marketing farm machinery and equipment directly to farmers for farm use.

4218202 Farm Machinery and Equipment—Wholesale Distributors

Establishments primarily engaged in marketing farm machinery and equipment directly to institutions, governments, farm dealers, export sales, and other nonfarm accounts.

4218203 Lawn and Garden Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of lawn and garden machinery and equipment.

42183 Industrial Machinery and Equipment wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

421830 Industrial Machinery and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

The data published with NAICS code 421830 include the following SIC industry:

5084 Industrial machinery and equipment
5085 (pt) Industrial supplies

4218301 Food Processing Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of dairy products manufacturing machinery, milk products manufacturing equipment, bottling machinery and equipment, and other food product manufacturing machinery.

4218302 Hydraulic and Pneumatic (Fluid-Power) Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic pumps, motors, parts, accessories, and supplies.

42183021 Hydraulic and Pneumatic Pumps and Motors Wholesalers

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic pumps and motors and the parts for them.

42183022 Hydraulic and Pneumatic Parts, Accessories, and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic (fluid-power) commodities.

4218303 Other General Purpose Industrial Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of general purpose industrial machinery and equipment.

4218304 Metalworking Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of metalworking machinery and equipment and machine tool accessories.

4218305 Materials Handling Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of fork lift trucks, industrial trucks and tractors, industrial cranes, conveyor systems, hoists, elevators, and other materials handling equipment.

4218306 Oil Well, Oil Refinery, and Pipeline Machinery, Equipment, and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of oil refining and oil well machinery, equipment, and supplies.

4218307 Other Industrial Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of specific-use industrial machinery and equipment.

42184 Industrial Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling supplies used in machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

421840 Industrial Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling supplies used in machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

The data published with NAICS code 421840 include the following SIC industry:

5085 (pt) Industrial supplies

4218401 General Line Industrial Supplies Wholesaler

Establishments primarily engaged in the wholesale distribution of a combination or general line of industrial materials and supplies.

4218402 Mechanical Power Transmission Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of mechanical power transmission equipment and supplies.

4218403 Welding Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of gas-welding supplies (excluding gases), arc-welding supplies, and resistance-welding supplies.

4218404 Industrial Containers and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of industrial containers and supplies.

4218405 Industrial Valves and Fittings (Except Fluid-Power) Wholesalers

Establishments primarily engaged in the wholesale distribution of valves and fittings, other than plumbing and heating, or hydraulic and pneumatic.

4218406 Other Industrial Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of industrial supplies, not included elsewhere.

42185 Service Establishment Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, as well as specialized equipment used in transportation and construction activities).

421850 Service Establishment Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, as well as specialized equipment used in transportation and construction activities).

The data published with NAICS code 421850 include the following SIC industry:

5087 (pt) Service establishment equipment and supplies

4218501 Beauty and Barber Shop Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of barber shop and beauty parlor equipment and supplies (furniture, hydraulic chairs, driers, shampoos, wave solutions, permanent waving supplies, barber soaps, and manicuring supplies, etc.).

4218502 Custodial and Janitors' Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of custodial and janitorial equipment and supplies.

4218503 Laundry and Dry-Cleaning Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of equipment and supplies to the laundry and dry-cleaning trade, such as washing, drying, ironing, and pressing machines; laundry chemicals; dry-cleaning fluids; marking equipment; laundry trays and baskets.

4218504 Other Service Establishment Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of municipality equipment and supplies (water systems, fire department supplies, and parking equipment), shoe service equipment and supplies, tailors'

and furriers' supplies, upholsterers' supplies, undertakers' supplies, and other service establishment equipment and supplies not included elsewhere.

42186 Transportation Equipment and Supplies (Except Motor Vehicle) Wholesalers

This industry comprises establishments primarily engaged in wholesaling transportation equipment and supplies (except marine pleasure craft and motor vehicles).

421860 Transportation Equipment and Supplies (Except Motor Vehicle) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling transportation equipment and supplies (except marine pleasure craft and motor vehicles).

The data published with NAICS code 421860 include the following SIC industry:

5088 Transportation equipment and supplies, except motor vehicles

4218601 Aircraft and Aeronautical Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of aircraft and aeronautical equipment and frames, parts, supplies, and accessories for such equipment.

4218602 Marine Machinery, Equipment, and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of ships, boats, and marine propulsion machinery, equipment, and parts.

4218603 Other Transportation Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of railroad equipment, such as rolling stock and maintenance equipment, and equipment and supplies used in the maintenance and repair of subways, tramways, aerial hoists, or horse drawn vehicles.

4219 Miscellaneous Durable Goods Wholesalers

This industry group comprises establishments primarily engaged in wholesaling sporting, recreational, toy, hobby, and jewelry goods and supplies, and precious stones and metals.

42191 Sporting and Recreational Goods and Supplies wholesalers

This industry comprises establishments primarily engaged in wholesaling sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

421910 Sporting and Recreational Goods and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

The data published with NAICS code 421910 include the following SIC industry:

5091 Sporting and recreational goods and supplies

42192 Toy and Hobby Goods and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

421920 Toy and Hobby Goods and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

The data published with NAICS code 421920 include the following SIC industry:

5092 Toys and hobby goods and supplies

42193 Recyclable Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling scrap from automotive, industrial, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.

421930 Recyclable Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling scrap from automotive, industrial, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.

The data published with NAICS code 421930 include the following SIC industry:

5093 Recyclable materials

4219301 Iron and Steel Scrap Processors and Dealers

Establishments primarily engaged in selling all forms of scrap iron and scrap steel.

42193011 Iron and Steel Scrap Processors (Using Power Processing Equipment) Wholesalers

Establishments primarily engaged in breaking up, sorting, and selling all forms of scrap iron and scrap steel using power processing equipment. Power processing equipment includes operating cranes, hydraulic or motor shears, baling equipment, cable strippers, etc.

42193012 Iron and Steel Scrap Dealers (Not Using Power Processing Equipment)

Establishments primarily engaged in selling all forms of scrap iron and scrap steel, but which do not operate power processing and preparation equipment.

4219302 Recyclable Paper and Paperboard Wholesalers

Establishments primarily engaged in the wholesale distribution of paper and paperboard scrap and waste.

4219303 Other Recyclable Materials Wholesalers

Establishments primarily engaged in the wholesale distribution of recyclable scrap and waste, nonferrous metals, textiles, glass, plastics, rubber, and oil.

42194 Jewelry, Watch, Silverware, Precious Stone, and Precious Metal Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

421940 Jewelry, Watch, Precious Stone, and Precious Metal Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

The data published with NAICS code 421940 include the following SIC industry:

5094 Jewelry, watches, precious stones, and precious metals

4219401 Jewelry, Watches, Clocks, Precious Stones, and Silverware Wholesalers

Establishments primarily engaged in the wholesale distribution of jewelry (including costume), precious stones, watches, clocks, silverware, and jewelers' findings.

4219402 Precious Metals (Excluding Ores) Wholesalers

Establishments primarily engaged in the wholesale distribution of precious metals.

42199 Other Miscellaneous Durable Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

421990 Other Miscellaneous Durable Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

The data published with NAICS code 421990 include the following SIC industry:

5099 Other miscellaneous durable goods
7822 (pt) Motion picture and video tape distribution

4219901 Musical Instruments and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of musical instruments and supplies.

4219902 Forest Products (Except Lumber) Wholesalers

Establishments primarily engaged in the wholesale distribution of timber products, such as ties, logs, poles, stumps, and cordwood.

4219903 General Merchandise (Durable Goods) Wholesalers

Establishments primarily engaged in the wholesale distribution of a general line of durable goods with no one line accounting for more than 25 percent of the total sales.

4219904 Prerecorded Media Wholesalers

Establishments primarily engaged in the wholesale distribution of prerecorded compact discs, tapes, phonograph records, video cassettes, and other video tapes or discs.

42199041 Compact Disks, Prerecorded Audio Tapes, and Phonograph Records Wholesalers

Establishments primarily engaged in the wholesale distribution of prerecorded compact disks, audio tapes, and phonograph records.

42199042 Prerecorded Video Tape Wholesalers

Establishments primarily engaged in purchasing and reselling prerecorded video cassettes and other videotapes or discs to other wholesalers, video rental stores, and other retailers.

4219905 Fire Extinguishers and Fire Safety Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of fire extinguishers and fire safety equipment.

4219906 Other Durable Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of durable goods such as game machines, gas lighting fixtures, luggage, and signs (except electric).

422 Wholesale trade, nondurable goods

Industries in the Wholesale Trade, Nondurable Goods subsector sell or arrange the purchase or sale of nondurable goods to other businesses. Nondurable goods are items generally with a normal life expectancy of less than three years. Nondurable goods wholesale trade establishments are engaged in wholesaling products, such as paper and paper products, chemicals and chemical products, drugs, textiles and textile products, apparel, footwear, groceries, farm products, petroleum and petroleum products, alcoholic beverages, books, magazines, newspapers, flowers and nursery stock, and tobacco products.

4221 Paper and Paper Product Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42211, Paper and paper product wholesalers; 42212, Stationery and office supplies wholesalers; and 42213 Industrial and personal service paper wholesalers.

42211 Printing and Writing Paper Wholesalers

This industry comprises establishments primarily engaged in wholesaling bulk printing and/or writing paper generally on rolls for further processing.

422110 Printing and Writing Paper Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling bulk printing and/or writing paper generally on rolls for further processing.

The data published with NAICS code 422110 include the following SIC industry:

5111 Printing and writing paper

42212 Stationery and Office Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling stationery, office supplies and/or gift wrap.

422120 Stationery and Office Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling stationery, office supplies and/or gift wrap.

The data published with NAICS code 422120 include the following SIC industry:

5112 (pt) Stationery and office supplies

42213 Industrial and Personal Service Paper Wholesalers

This industry comprises establishments primarily engaged in wholesaling wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

422130 Industrial and Personal Service Paper Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

The data published with NAICS code 422130 include the following SIC industry:

5113 Industrial and personal service paper

4222 Drugs and Druggists' Sundries Wholesalers

This industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

42221 Drugs and Druggists' Sundries Wholesalers

This industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

422210 Drugs and Druggists' Sundries Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

The data published with NAICS code 422210 include the following SIC industry:

5122 Drugs, drug proprietaries, and druggists' sundries

4222101 General Line Drugs Wholesalers

Establishments primarily engaged in the wholesale distribution of a combination or general line of drugs, drug proprietaries, and druggists' sundries.

4222102 Specialty Line Drugs, Pharmaceuticals, Cosmetics, and Toiletries Wholesalers

Establishments primarily engaged in the wholesale distribution of specialty-line drugs, pharmaceuticals, cosmetics, and toiletries.

4223 Apparel, Piece Goods, and Notions Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42231, Piece goods, notions, and other dry goods wholesalers; 42232, Men's and boys' clothing and furnishings wholesalers; 42233, Women's, children's and infants' clothing and accessories wholesalers; 42234, Footwear wholesalers.

42231 Piece Goods, Notions, and Other Dry Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling piece goods, fabrics, yarns, thread and other notions, and/or hair accessories.

422310 Piece Goods, Notions, and Other Dry Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling piece goods, fabrics, yarns, thread and other notions, and/or hair accessories.

The data published with NAICS code 422310 include the following SIC industry:

5131 (pt) Piece goods, notions, and other dry goods

4223101 Piece Goods (Woven and Knit Fabrics) - Jobbers

Establishments primarily engaged in the wholesale distribution of woven and knit fabrics.

4223102 Notions and Other Dry Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of notions (i.e., sewing accessories, etc.), and other dry goods, except piece goods.

42232 Men's and Boys' Clothing and Furnishings Wholesalers

This industry comprises establishments primarily engaged in wholesaling men's and/or boys' clothing and furnishings.

422320 Men's and Boys' Clothing and Furnishings Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling men's and/or boys' clothing and furnishings.

The data published with NAICS code 422320 include the following SIC industry:

5136 Men's and boys' clothing and furnishings

42233 Women's, Children's, and Infants' Clothing and Accessories Wholesalers

This industry comprises establishments primarily engaged in wholesaling (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

422330 Women's, Children's, and Infants' Clothing and Accessories Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

The data published with NAICS code 422330 include the following SIC industry:

5137 Women's and children's and infants' clothing and accessories

42234 Footwear Wholesalers

This industry comprises establishments primarily engaged in wholesaling footwear (including athletic) of leather, rubber, and other materials.

422340 Footwear Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling footwear (including athletic) of leather, rubber, and other materials.

The data published with NAICS code 422340 include the following SIC industry:

5139 Footwear

4224 Grocery and Related Product Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42241, General line grocery wholesalers; 42242, Packaged frozen food wholesalers; 42243, Dairy product (except dried or canned) wholesalers; 42244, Poultry and poultry product wholesalers; 42245, Confectionery wholesalers; 42246, Fish and seafood wholesalers; 42247, Meat and meat product wholesalers; 42248, Fresh fruit and vegetable wholesalers; 42249, Other grocery and related products wholesalers.

42241 General Line Grocery Wholesalers

This industry comprises establishments primarily engaged in wholesaling a general line (wide range) of groceries.

422410 General Line Grocery Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling a general line (wide range) of groceries.

The data published with NAICS code 422410 include the following SIC industry:

5141 Groceries, general line

4224101 General Line, Grocery Wholesalers, Voluntary Group

Establishments primarily engaged in the wholesale distribution of a general line of groceries and sponsoring (or affiliated with sponsors of) voluntary organization of food retailers which distributes a general line of groceries to these voluntary groups. These also include any voluntary group grocery wholesalers commonly engaged in joint advertising or other sales promotions under a group name or identification. Wholesale establishments sponsoring such voluntary groups are included here regardless of the portion of their sales made to the retail organization's members.

4224102 General Line, Grocery Wholesalers, Retail Cooperative

Establishments primarily engaged in the wholesale distribution of a general line of groceries and owned and operated cooperatively by groups of independent food retailers buying collectively which are primarily engaged

in wholesale selling and distributing a general line of groceries. These establishments function primarily as a wholesale cooperative company selling chiefly to member retailers, but sometimes do a regular wholesale business.

4224103 Other General Line Grocery Wholesalers

Establishments primarily engaged in the wholesale distribution of a general line of groceries, including cash-and-carry food establishments, not sponsoring or affiliated with any voluntary or cooperative groups. Also included are agents and brokers with a general line of groceries.

42242 Packaged Frozen Food Wholesalers

This industry comprises establishments primarily engaged in wholesaling packaged frozen foods (except dairy products).

422420 Packaged Frozen Food Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling packaged frozen foods (except dairy products).

The data published with NAICS code 422420 include the following SIC industry:

5142 Packaged frozen foods

42243 Dairy Product (Except Dried or Canned) Wholesalers

This industry comprises establishments primarily engaged in wholesaling dairy products (except dried or canned).

422430 Dairy Product (Except Dried or Canned) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling dairy products (except dried or canned).

The data published with NAICS code 422430 include the following SIC industry:

5143 Dairy products, except dried or canned

4224301 Raw Milk Wholesalers

Establishments primarily engaged in the wholesale distribution of raw, dried, or canned milk.

4224302 Dairy Products, (Except Raw Milk) Wholesalers

Establishments primarily engaged in the wholesale distribution of processed dairy products, except raw, dried, or canned.

42244 Poultry and Poultry Product Wholesalers

This industry comprises establishments primarily engaged in wholesaling poultry and/or poultry products (except canned and packaged frozen).

422440 Poultry and Poultry Product Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling poultry and/or poultry products (except canned and packaged frozen).

The data published with NAICS code 422440 include the following SIC industry:

5144 Poultry and poultry products

4224401 Live Poultry Wholesalers

Establishments primarily engaged in the wholesale distribution of live poultry.

4224402 Poultry and Poultry Products (Except Live) Wholesalers

Establishments primarily engaged in the wholesale distribution of poultry and poultry products (except canned and packaged frozen products and live poultry).

42245 Confectionery Wholesalers

This industry comprises establishments primarily engaged in wholesaling confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

422450 Confectionery Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

The data published with NAICS code 422450 include the following SIC industry:

5145 Confectionery

42246 Fish and Seafood Wholesalers

This industry comprises establishments primarily engaged in wholesaling fish and seafood (except canned or packaged frozen).

422460 Fish and Seafood Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling fish and seafood (except canned or packaged frozen).

The data published with NAICS code 422460 include the following SIC industry:

5146 Fish and seafoods

42247 Meat and Meat Product Wholesalers

This industry comprises establishments primarily engaged in wholesaling meats and meat products (except canned and packaged frozen) and/or lard.

422470 Meat and Meat Product Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling meats and meat products (except canned and packaged frozen) and/or lard.

The data published with NAICS code 422470 include the following SIC industry:

5147 (pt) Meats and meat products

42248 Fresh Fruit and Vegetable Wholesalers

This industry comprises establishments primarily engaged in wholesaling fresh fruits and vegetables.

422480 Fresh Fruit and Vegetable Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling fresh fruits and vegetables.

The data published with NAICS code 422480 include the following SIC industry:

5148 Fresh fruits and vegetables

42249 Other Grocery and Related Products Wholesalers

This industry comprises establishments primarily engaged in wholesaling groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in bottling and wholesaling spring and mineral waters processed by others.

422490 Other Grocery and Related Products Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in bottling and wholesaling spring and mineral waters processed by others.

The data published with NAICS code 422490 include the following SIC industry:

5149 Other groceries and related products

4224901 Coffee, Tea, and Spices Wholesalers

Establishments primarily engaged in the wholesale distribution of coffee, soluble coffee, tea (bagged, packaged, loose, or powdered) and spices.

4224902 Bread and Baked Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of bread, cakes, biscuits, doughnuts, pastries, crackers, pretzels, and other bakery products (except frozen).

4224903 Soft Drinks and Bottled Water Wholesalers

Establishments primarily engaged in the wholesale distribution of soft drinks and unprocessed bottled water.

4224904 Canned Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of canned or bottled fruits, vegetables, juice, baby food, meat, poultry, fish, seafood, and dairy products (condensed or evaporated).

4224905 Food and Beverage Basic Material Wholesalers

Establishments primarily engaged in the wholesale distribution of basic food and beverage materials.

4224906 Other Grocery Specialties Wholesalers

Establishments primarily engaged in the wholesale distribution of grocery specialties, such as flour, refined sugar, breakfast cereals, butter substitutes (e.g., margarine), cooking oils, dried fruits, dried beans (packaged), honey, jams and jellies, pickles, preserves and sauces, polished rice, sandwiches, vegetable shortening, and other grocery specialties not included elsewhere.

4225 Farm Product Raw Material Wholesalers

This industry group comprises establishments primarily engaged in wholesaling agricultural products (except raw milk, live poultry, and fresh fruit and vegetables), such as grains, field beans, livestock, and other farm product raw materials (excluding seeds).

42251 Grain and Field Bean Wholesalers

This industry comprises establishments primarily engaged in wholesaling grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and

other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

422510 Grain and Field Bean Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

The data published with NAICS code 422510 include the following SIC industry:

5153 Grain and field beans

42252 Livestock Wholesalers

This industry comprises establishments primarily engaged in wholesaling livestock (except horses and mules).

422520 Livestock Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling livestock (except horses and mules).

The data published with NAICS code 422520 include the following SIC industry:

5154 Livestock

42259 Other Farm Product Raw Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).

422590 Other Farm Product Raw Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).

The data published with NAICS code 422590 include the following SIC industry:

5159 Other farm-product raw materials

4225901 Hides, Skins, and Pelts Wholesalers

Establishments primarily engaged in the wholesale distribution of untanned hides and skins, such as cattle hides, sheep skins, and goat skins; raw furs; and pelts of fur-bearing animals.

4225902 Leaf Tobacco Wholesalers

Establishments primarily engaged in the wholesale distribution of leaf tobacco.

4225903 Wool, Wool Tops, and Mohair Wholesalers

Establishments primarily engaged in the wholesale distribution of mohair (raw), raw wool, wool noils, wool tops, and wool clippings.

4225904 Cotton Wholesalers

Establishments primarily engaged in buying and/or marketing cotton.

4225905 Other Farm Product Raw Materials Wholesalers

Establishments primarily engaged in buying and/or marketing other farm products.

4226 Chemical and Allied Products Wholesalers

This industry group comprises establishments primarily engaged in wholesaling chemicals; plastics materials and basic forms and shapes; and allied products.

42261 Plastics Materials and Basic Forms and Shapes Wholesalers

This industry comprises establishments primarily engaged in wholesaling plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

422610 Plastics Materials and Basic Forms and Shapes Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

The data published with NAICS code 422610 include the following SIC industry:

5162 Plastics materials and basic forms and shapes

42269 Other Chemical and Allied Products Wholesalers

This industry comprises establishments primarily engaged in wholesaling chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

422690 Other Chemical and Allied Products Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

The data published with NAICS code 422690 include the following SIC industry:

5169 Other chemicals and allied products

4226901 Industrial Gases, (Except LP) Wholesalers

Establishments primarily engaged in the wholesale distribution of industrial gases (compressed and liquefied) regardless of use, such as oxygen and acetylene.

4226902 Other Chemicals and Allied Products Wholesalers

Establishments primarily engaged in the wholesale distribution of chemicals and allied products (except industrial gases), such as acids, industrial and heavy chemicals (except gases), dyestuffs, industrial salts, naval stores, rosin, and turpentine.

4227 Petroleum and Petroleum Products Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42271, Petroleum bulk stations and terminals; and 42272, Petroleum and petroleum products wholesalers (except bulk stations and terminals).

42271 Petroleum Bulk Stations and Terminals

This industry comprises establishments with bulk liquid storage facilities primarily engaged in wholesaling crude petroleum and petroleum products, including liquefied petroleum gas.

422710 Petroleum Bulk Stations and Terminals

This U.S. industry comprises establishments with bulk liquid storage facilities primarily engaged in wholesaling crude petroleum and petroleum products, including liquefied petroleum gas.

The data published with NAICS code 422710 include the following SIC industry:

5171 (pt) Petroleum bulk stations and terminals

4227101 Petroleum Bulk Stations and Terminals (Except LP)

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage stations or terminals.

42271011 Petroleum Bulk Stations (Except LP)

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage stations for resale. Bulk storage stations have bulk storage capacity of 10,000 to 100,000 gallons, or 100,000 to 2,100,000 gallons and do not receive their supplies primarily from tanker, barge, or pipeline.

42271012 Petroleum Bulk Terminals (Except LP)

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage terminals. Bulk storage terminals have bulk storage capacity of 2,100,000 gallons or more, or have bulk storage capacity of 100,000 gallons or more and receive products primarily by tanker, barge, or pipeline.

4227102 Liquefied Petroleum Bulk Stations and Terminals

Establishments primarily engaged in the wholesale distribution of liquefied petroleum gases from bulk storage stations or terminals for resale. Bulk storage stations or terminals have bulk storage capacity of 10,000 gallons or more.

42272 Petroleum and Petroleum Products Wholesalers (Except Bulk Stations and Terminals)

This industry comprises establishments primarily engaged in wholesaling petroleum and petroleum products (except from bulk liquid storage facilities).

422720 Petroleum and Petroleum Products Wholesalers (Except Bulk Stations and Terminals)

This U.S. industry comprises establishments primarily engaged in wholesaling petroleum and petroleum products (except from bulk liquid storage facilities).

The data published with NAICS code 422720 include the following SIC industry:

5172 Petroleum and petroleum products, except bulk stations and terminals

4228 Beer, Wine, and Distilled Alcoholic Beverage Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42281, Beer and ale wholesalers; 42282, Wine and distilled alcoholic beverage wholesalers.

42281 Beer and Ale Wholesalers

This industry comprises establishments primarily engaged in wholesaling beer, ale, porter, and other fermented malt beverages.

422810 Beer and Ale Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling beer, ale, porter, and other fermented malt beverages.

The data published with NAICS code 422810 include the following SIC industry:

5181 Beer and ale

42282 Wine and Distilled Alcoholic Beverage Wholesalers

This industry comprises establishments primarily engaged in wholesaling wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

422820 Wine and Distilled Alcoholic Beverage Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

The data published with NAICS code 422820 include the following SIC industry:

5182 Wine and distilled alcoholic beverages

4228201 Wines and Distilled Alcoholic Beverages (Licensed Operation) Wholesalers

Establishments primarily engaged in the wholesale distribution of wines and distilled spirits under government license.

4228202 Wines and Distilled Alcoholic Beverages (State-Operated) Wholesalers

Establishments primarily engaged as state-owned and operated wholesale distributors of wines and spirits.

4229 Miscellaneous Nondurable Goods Wholesalers

This industry group comprises establishments primarily engaged in wholesaling nondurable goods, such as farm supplies; books, periodicals and newspapers; flowers; nursery stock; paints; varnishes; tobacco and tobacco products; and other miscellaneous nondurable goods, such as cut Christmas trees and pet supplies.

42291 Farm Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling farm supplies, such as animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

422910 Farm Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling farm supplies, such as animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

The data published with NAICS code 422910 include the following SIC industry:

5191 (pt) Farm supplies

4229101 Farm Supplies—Farm Dealers

Establishments primarily engaged in the wholesale distribution of farm supplies primarily sold directly to farmers for farm use.

4229102 Farm Supplies—Wholesale Distributors

Establishments primarily engaged in the wholesale distribution of farm supplies primarily sold directly to governments, institutions, farm dealers, export sales, and other nonfarm accounts.

42292 Book, Periodical, and Newspaper Wholesalers

This industry comprises establishments primarily engaged in wholesaling books, periodicals, and newspapers.

422920 Book, Periodical, and Newspaper Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling books, periodicals, and newspapers.

The data published with NAICS code 422920 include the following SIC industry:

5192 Books, periodicals, and newspapers

42293 Flower, Nursery Stock, and Florists' Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling flowers, florists' supplies, and/or nursery stock (except seeds and plant bulbs).

422930 Flower, Nursery Stock, and Florists' Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling flowers, florists' supplies, and/or nursery stock (except seeds and plant bulbs).

The data published with NAICS code 422930 include the following SIC industry:

5193 (pt) Flowers, nursery stock, and florists' supplies

42294 Tobacco and Tobacco Product Wholesalers

This industry comprises establishments primarily engaged in wholesaling tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

422940 Tobacco and Tobacco Product Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

The data published with NAICS code 422940 include the following SIC industry:

5194 Tobacco and tobacco products

42295 Paint, Varnish, and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

422950 Paint, Varnish, and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

The data published with NAICS code 422950 include the following SIC industry:

5198 (pt) Paints, varnishes, and supplies

4229501 Paints, Varnishes, and Supplies (Wholesalers)

Establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

42295011 Paints, Varnishes, and Supplies (Wholesalers)

Establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

42299 Other Miscellaneous Nondurable Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies).

422990 Other Miscellaneous Nondurable Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies).

The data published with NAICS code 422990 include the following SIC industry:

5199 (pt) Other miscellaneous nondurable goods

4229901 Art Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of art goods such as artists' supplies, curios, and souvenirs.

4229902 General Merchandise (Nondurable Goods) Wholesalers

Establishments primarily engaged in the wholesale distribution of a general line of nondurable goods with no one line accounting for more than 25 percent of the total sales.

4229903 Textile Bags, Bagging, and Burlap Wholesalers

Establishments primarily engaged in the wholesale distribution of textile bags, and bagging burlap, and canvas and felt products.

4229904 Other Nondurable Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of nondurable goods (except office supplies, druggists' sundries, apparel, groceries, chemical products, petroleum products, alcoholic beverages, farm supplies, books, periodicals, florists supplies; paint supplies, and art goods).

Appendix C.

Coverage and Methodology

MAIL/NONMAIL UNIVERSE

For the wholesale sector all firms were sent questionnaires to be completed and returned to the Census Bureau by mail. This sector does not have a nonmail universe. For most very small firms with employment, abbreviated data was collected using a short form. These records provided basic information on location, kind of business, sales, payroll, number of employees, and legal form of organization. Nonemployers were not included in the scope of the wholesale sector.

INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and 1997 NAICS. More information on NAICS is available in the NAICS manual and at www.census.gov/naics.

RELIABILITY OF DATA

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained, except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

TREATMENT OF NONRESPONSE

Census report forms included two different types of inquiries, "basic" and "industry-specific." Data for the basic inquiries, which included location, kind of business or operation, sales, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or type of operation covered by the report, were available only from the establishments that completed the appropriate inquiries on the questionnaire.

Two methods were used to account for nonresponse to industry-specific inquiries. For some inquiries, missing data were imputed for individual records based on responses from similar establishments. For other inquiries, the total of reported data was expanded to represent 100 percent of the universe. Data presented for industry-specific inquiries based on a December 31 reference date were expanded in direct relationship to total sales of only those establishments in business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total sales of all establishments included in the category. In a few cases, expansion on the basis of sales was not appropriate, and another basic data item was used as the basis for expansion.

All reports in which data were expanded to account for nonrespondents include a coverage indicator for each publication category, which shows the sales of establishments responding to the industry-specific inquiry as a percent of total sales for all establishments for which data are shown. For some inquiries, coverage is determined by the ratio of total payroll or employment of establishments responding to the inquiry to total payroll or employment of all establishments in the category.

Appendix D. Geographic Notes

VERMONT

There are no geographic notes for the state of Vermont.

Appendix E. Metropolitan Areas

VERMONT

Burlington, VT MSA

Chittenden County, VT (Part)

Burlington city, VT

Colchester town, VT

Essex Junction village, VT

South Burlington city, VT

Winooski city, VT

Burlington, VT MSA—Con.

Franklin County, VT (Part)

St. Albans city, VT

Swanton village, VT

Grand Isle County, VT (Part)

