

# Vermont

# 1997

Issued September 1999

EC97R44A-VT

## 1997 Economic Census

*Retail Trade*

Geographic Area Series



# U S C E N S U S B U R E A U

*Helping You Make Informed Decisions*

U.S. Department of Commerce  
Economics and Statistics Administration  
U.S. CENSUS BUREAU



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# Introduction to the Economic Census

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## PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

## ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information

52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Foodservices
81	Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

## RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

## GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

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required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

## **BASIS OF REPORTING**

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

## **DOLLAR VALUES**

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

## **AVAILABILITY OF ADDITIONAL DATA**

### **Reports in Print and Electronic Media**

All results of the 1997 Economic Census are available on the Census Bureau Internet site ([www.census.gov](http://www.census.gov)) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

### **Special Tabulations**

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division 301-457-4673  
Service Sector Statistics Division 301-457-2668

## **HISTORICAL INFORMATION**

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

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## SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at [www.census.gov/econguide](http://www.census.gov/econguide). More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at [www.census.gov/econ/www/history.html](http://www.census.gov/econ/www/history.html).

## ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

A	Standard error of 100 percent or more.
D	Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
F	Exceeds 100 percent because data include establishments with payroll exceeding revenue.
N	Not available or not comparable.
Q	Revenue not collected at this level of detail for multiestablishment firms.
S	Withheld because estimates did not meet publication standards.

V	Represents less than 50 vehicles or .05 percent.
X	Not applicable.
Y	Disclosure withheld because of insufficient coverage of merchandise lines.
Z	Less than half the unit shown.
a	0 to 19 employees.
b	20 to 99 employees.
c	100 to 249 employees.
e	250 to 499 employees.
f	500 to 999 employees.
g	1,000 to 2,499 employees.
h	2,500 to 4,999 employees.
i	5,000 to 9,999 employees.
j	10,000 to 24,999 employees.
k	25,000 to 49,999 employees.
l	50,000 to 99,999 employees.
m	100,000 employees or more.
p	10 to 19 percent estimated.
q	20 to 29 percent estimated.
r	Revised.
s	Sampling error exceeds 40 percent.
nec	Not elsewhere classified.
nsk	Not specified by kind.
–	Represents zero (page image/print only).
(CC)	Consolidated city.
(IC)	Independent city.



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# Retail Trade

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## SCOPE

The Retail Trade sector (sector 44-45) comprises establishments engaged in retailing merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The retailing process is the final step in the distribution of merchandise; retailers are, therefore, organized to sell merchandise in small quantities to the general public. This sector comprises two main types of retailers: store and nonstore retailers.

Store retailers operate fixed point-of-sale locations, located and designed to attract a high volume of walk-in customers. In general, retail stores have extensive displays of merchandise and use mass-media advertising to attract customers. They typically sell merchandise to the general public for personal or household consumption, but some also serve business and institutional clients. In addition to retailing merchandise, some types of store retailers are also engaged in the provision of after-sales services, such as repair and installation. As a general rule, establishments engaged in retailing merchandise and providing after-sales services are classified here.

Nonstore retailers, like store retailers, are organized to serve the general public, but their retailing methods differ. The establishments of this subsector reach customers and market merchandise with methods such as the broadcasting of "infomercials," the broadcasting and publishing of direct-response advertising, the publishing of paper and electronic catalogs, door-to-door solicitation, in-home demonstration, selling from portable stalls (street vendors, except food), and distribution through vending machines. Establishments engaged in the direct sale (nonstore) of products, such as home heating oil dealers and home delivery newspaper routes, are classified here.

Excluded from this sector are governmental organizations classified in the covered industries except for liquor stores operated by state and local governments. Data for direct sellers with no paid employees and post exchanges, ship stores, and similar establishments operated on military posts by agencies of the Federal Government are not included. The basic tabulations in this report do not include data for establishments which are auxiliary (primary function is providing a service, such as warehouses) to retail establishments within the same organization.

## GENERAL

A list of publications that provide statistics on sector 44-45 follows.

**Geographic area reports.** There is a separate report for each state, the District of Columbia, and the United States.

Each state report presents general statistics for establishments with payroll including number of establishments, sales, payroll, and employment by kind of business for the state, metropolitan areas (MAs), counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas.

The United States report presents data for the United States as a whole for establishments with payroll for detailed kind-of-business classifications.

**Merchandise line sales report.** This report presents data on major categories of merchandise sold for establishments with payroll by kind of business. Data are presented for the United States, states, and MAs.

**Establishment and firm size (including legal form of organization) report.** This report presents sales, payroll, and employment data for the United States by sales size, by employment size, and by legal form of organization for establishments; and by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits) for firms.

**Miscellaneous subjects report.** This report presents data for establishments with payroll for a variety of industry-specific questions. Presentation of data varies by kind of business.

**ZIP Code report.** This report presents data for establishments with payroll by United States ZIP Code.

## GEOGRAPHIC AREAS COVERED

The level of geographic detail varies by report. Data may be presented for:

1. The United States as a whole.
2. States and the District of Columbia.
3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget (OMB) as of June 30, 1997. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a population of at least 1,000,000 (according to the

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1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.

4. Metropolitan statistical areas (MSAs) defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character. In New England, cities and towns rather than counties are the component geographic units.
5. Areas within the state outside metropolitan areas (MAs).
6. Counties and county equivalents defined as of January 1, 1997. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their states. These places are treated as counties and as places.
7. Consolidated cities defined as of January 1, 1997. Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
8. Municipalities of 2,500 inhabitants or more defined as of January 1, 1997. These are areas of significant population incorporated as cities, boroughs, villages, or towns according to the 1990 Census of Population or subsequent special census. For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.

9. Special economic urban areas (SEUAs), which include townships in Michigan, New Jersey, and Pennsylvania, and towns in New York, Wisconsin, and the six New England states with 10,000 inhabitants or more (according to the 1990 Census of Population or subsequent special census).

#### **COMPARABILITY OF THE 1992 AND 1997 CENSUSES**

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented according to the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

#### **DISCLOSURE**

In accordance with Federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

#### **AVAILABILITY OF MORE FREQUENT ECONOMIC DATA**

The Census Bureau conducts annual and monthly surveys on retail trade. These surveys, while providing more frequent observations, yield less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

**Table 1. Summary Statistics for the State: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>VERMONT</b>								
<b>44-45</b>	<b>Retail trade . . . . .</b>	<b>4 093</b>	<b>5 898 646</b>	<b>603 345</b>	<b>138 075</b>	<b>36 306</b>	<b>15.8</b>	<b>5.4</b>
441	Motor vehicle & parts dealers . . . . .	434	1 484 722	115 553	25 641	4 453	22.1	5.0
4411	Automobile dealers . . . . .	186	1 254 901	82 673	18 345	2 946	24.2	5.0
44111	New car dealers . . . . .	108	1 184 482	76 364	17 132	2 678	23.8	5.3
441110	New car dealers . . . . .	108	1 184 482	76 364	17 132	2 678	23.8	5.3
44112	Used car dealers . . . . .	78	70 419	6 309	1 213	268	31.7	.1
441120	Used car dealers . . . . .	78	70 419	6 309	1 213	268	31.7	.1
4412	Other motor vehicle dealers . . . . .	55	71 351	6 285	1 327	271	10.8	.8
44121	Recreational vehicle dealers . . . . .	8	17 092	1 742	389	62	—	—
441210	Recreational vehicle dealers . . . . .	8	17 092	1 742	389	62	—	—
44122	Motorcycle, boat, & other motor vehicle dealers . . . . .	47	54 259	4 543	938	209	14.2	1.0
441221	Motorcycle dealers . . . . .	14	16 421	1 266	279	67	22.6	.9
441222	Boat dealers . . . . .	17	13 915	1 450	270	56	28.1	1.8
441229	All other motor vehicle dealers . . . . .	16	23 923	1 827	389	86	.3	.7
4413	Automotive parts, accessories, & tire stores . . . . .	193	158 470	26 595	5 969	1 236	10.5	6.9
44131	Automotive parts & accessories stores . . . . .	156	113 875	19 713	4 508	936	8.0	2.6
441310	Automotive parts & accessories stores . . . . .	156	113 875	19 713	4 508	936	8.0	2.6
44132	Tire dealers . . . . .	37	44 595	6 882	1 461	300	16.9	17.9
441320	Tire dealers . . . . .	37	44 595	6 882	1 461	300	16.9	17.9
442	Furniture & home furnishings stores . . . . .	171	101 983	15 752	3 418	849	22.9	5.8
4421	Furniture stores . . . . .	63	46 500	6 988	1 549	358	25.4	4.2
44211	Furniture stores . . . . .	63	46 500	6 988	1 549	358	25.4	4.2
442110	Furniture stores . . . . .	63	46 500	6 988	1 549	358	25.4	4.2
4422	Home furnishings stores . . . . .	108	55 483	8 764	1 869	491	20.9	7.2
44221	Floor covering stores . . . . .	45	25 318	3 936	914	183	17.9	5.8
442210	Floor covering stores . . . . .	45	25 318	3 936	914	183	17.9	5.8
44229	Other home furnishings stores . . . . .	63	30 165	4 828	955	308	23.4	8.3
442291	Window treatment stores . . . . .	4	1 776	431	82	24	19.5	—
442299	All other home furnishings stores . . . . .	59	28 389	4 397	873	284	23.6	8.8
443	Electronics & appliance stores . . . . .	146	110 744	14 764	3 498	748	12.0	10.4
4431	Electronics & appliance stores . . . . .	146	110 744	14 764	3 498	748	12.0	10.4
44311	Appliance, television, & other electronics stores . . . . .	91	66 529	9 053	2 261	470	11.6	3.6
443111	Household appliance stores . . . . .	41	30 103	4 591	1 266	219	14.3	4.1
443112	Radio, television, & other electronics stores . . . . .	50	36 426	4 462	995	251	9.3	3.2
44312	Computer & software stores . . . . .	43	39 156	4 954	1 070	228	12.8	23.1
443120	Computer & software stores . . . . .	43	39 156	4 954	1 070	228	12.8	23.1
44313	Camera & photographic supplies stores . . . . .	12	5 059	757	167	50	10.7	.9
443130	Camera & photographic supplies stores . . . . .	12	5 059	757	167	50	10.7	.9
444	Building material & garden equipment & supplies dealers . . . . .	405	668 805	78 511	17 698	3 221	10.0	3.9
4441	Building material & supplies dealers . . . . .	308	555 655	66 225	15 021	2 655	8.9	3.1
44411	Home centers . . . . .	13	77 931	9 092	1 641	386	7.7	3.3
444110	Home centers . . . . .	13	77 931	9 092	1 641	386	7.7	3.3
44412	Paint & wallpaper stores . . . . .	29	20 104	2 617	616	137	9.1	2.9
444120	Paint & wallpaper stores . . . . .	29	20 104	2 617	616	137	9.1	2.9
44413	Hardware stores . . . . .	90	64 169	9 854	2 403	619	21.0	.3
444130	Hardware stores . . . . .	90	64 169	9 854	2 403	619	21.0	.3
44419	Other building material dealers . . . . .	176	393 451	44 662	10 361	1 513	7.1	3.5
444190	Other building material dealers . . . . .	176	393 451	44 662	10 361	1 513	7.1	3.5
4442	Lawn & garden equipment & supplies stores . . . . .	97	113 150	12 286	2 677	566	15.4	7.9
44421	Outdoor power equipment stores . . . . .	33	28 156	3 076	703	172	15.1	30.8
444210	Outdoor power equipment stores . . . . .	33	28 156	3 076	703	172	15.1	30.8
44422	Nursery & garden centers . . . . .	64	84 994	9 210	1 974	394	15.5	.4
444220	Nursery & garden centers . . . . .	64	84 994	9 210	1 974	394	15.5	.4
445	Food & beverage stores . . . . .	647	1 110 284	110 458	25 634	9 342	10.2	5.7
4451	Grocery stores . . . . .	460	1 011 064	100 710	23 440	8 508	10.3	2.0
44511	Supermarkets & other grocery (except convenience) stores . . . . .	303	938 617	93 170	21 704	7 675	8.0	1.3
445110	Supermarkets & other grocery (except convenience) stores . . . . .	303	938 617	93 170	21 704	7 675	8.0	1.3
44512	Convenience stores . . . . .	157	72 447	7 540	1 736	833	40.1	10.4
445120	Convenience stores . . . . .	157	72 447	7 540	1 736	833	40.1	10.4
4452	Specialty food stores . . . . .	67	28 074	4 274	923	404	16.5	28.2
4453	Beer, wine, & liquor stores . . . . .	120	71 146	5 474	1 271	430	6.7	49.8
44531	Beer, wine, & liquor stores . . . . .	120	71 146	5 474	1 271	430	6.7	49.8
445310	Beer, wine, & liquor stores . . . . .	120	71 146	5 474	1 271	430	6.7	49.8
446	Health & personal care stores . . . . .	220	267 034	37 311	8 189	1 855	15.1	6.6
4461	Health & personal care stores . . . . .	220	267 034	37 311	8 189	1 855	15.1	6.6
44611	Pharmacies & drug stores . . . . .	123	226 324	28 165	6 236	1 401	16.0	4.8
446110	Pharmacies & drug stores . . . . .	123	226 324	28 165	6 236	1 401	16.0	4.8
4461101	Pharmacies & drug stores . . . . .	118	223 499	27 816	6 153	1 367	16.2	4.7
4461102	Proprietary stores . . . . .	5	2 825	349	83	34	—	7.9
44612	Cosmetics, beauty supplies, & perfume stores . . . . .	8	3 351	504	141	47	—	—
446120	Cosmetics, beauty supplies, & perfume stores . . . . .	8	3 351	504	141	47	—	—
44613	Optical goods stores . . . . .	32	11 343	2 912	706	130	11.6	3.9
446130	Optical goods stores . . . . .	32	11 343	2 912	706	130	11.6	3.9
44619	Other health & personal care stores . . . . .	57	26 016	5 730	1 106	277	10.5	24.8
446191	Food (health) supplement stores . . . . .	27	10 147	1 655	367	142	24.0	15.4
446199	All other health & personal care stores . . . . .	30	15 869	4 075	739	135	1.9	30.8

See footnotes at end of table.

**Table 1. Summary Statistics for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—		
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>	
<b>VERMONT—Con.</b>									
<b>44-45 Retail trade—Con.</b>									
447	Gasoline stations .....	489	512 552	39 787	9 451	3 298	24.2	8.5	
4471	Gasoline stations .....	489	512 552	39 787	9 451	3 298	24.2	8.5	
44711	Gasoline stations with convenience stores .....	331	372 796	28 063	6 475	2 420	23.1	5.1	
447110	Gasoline stations with convenience stores .....	331	372 796	28 063	6 475	2 420	23.1	5.1	
44719	Other gasoline stations .....	158	139 756	11 724	2 976	878	27.2	17.6	
447190	Other gasoline stations .....	158	139 756	11 724	2 976	878	27.2	17.6	
448	Clothing & clothing accessories stores .....	416	285 499	33 887	7 999	2 727	13.1	6.3	
4481	Clothing stores .....	273	213 836	24 736	5 972	2 088	12.4	8.0	
44811	Men's clothing stores .....	31	27 789	2 903	732	214	10.5	2.8	
448110	Men's clothing stores .....	31	27 789	2 903	732	214	10.5	2.8	
44812	Women's clothing stores .....	112	63 747	7 363	1 740	725	18.1	9.8	
448120	Women's clothing stores .....	112	63 747	7 363	1 740	725	18.1	9.8	
44813	Children's & infants' clothing stores .....	14	6 250	682	154	70	5.5	—	
448130	Children's & infants' clothing stores .....	14	6 250	682	154	70	5.5	—	
44814	Family clothing stores .....	70	96 341	11 032	2 634	847	8.8	8.6	
448140	Family clothing stores .....	70	96 341	11 032	2 634	847	8.8	8.6	
44815	Clothing accessories stores .....	17	6 301	1 139	280	79	21.6	25.2	
448150	Clothing accessories stores .....	17	6 301	1 139	280	79	21.6	25.2	
44819	Other clothing stores .....	29	13 408	1 617	432	153	14.6	1.2	
448190	Other clothing stores .....	29	13 408	1 617	432	153	14.6	1.2	
4482	Shoe stores .....	82	45 531	5 044	1 138	389	7.4	1.4	
44821	Shoe stores .....	82	45 531	5 044	1 138	389	7.4	1.4	
448210	Shoe stores .....	82	45 531	5 044	1 138	389	7.4	1.4	
4482101	Men's shoe stores .....	3	1 426	164	39	8	—	—	
4482102	Women's shoe stores .....	10	5 465	792	146	57	—	8.5	
4482104	Family shoe stores .....	60	32 820	3 472	812	279	10.2	.5	
4482105	Athletic footwear stores .....	9	5 820	616	141	45	—	—	
4483	Jewelry, luggage, & leather goods stores .....	61	26 132	4 107	889	250	28.5	1.1	
44831	Jewelry stores .....	52	22 928	3 606	777	215	32.5	1.0	
448310	Jewelry stores .....	52	22 928	3 606	777	215	32.5	1.0	
44832	Luggage & leather goods stores .....	9	3 204	501	112	35	—	2.2	
448320	Luggage & leather goods stores .....	9	3 204	501	112	35	—	2.2	
451	Sporting goods, hobby, book, & music stores .....	289	156 459	21 811	5 427	1 724	16.1	4.2	
4511	Sporting goods, hobby, & musical instrument stores ..	209	108 488	15 460	3 965	1 183	20.8	4.9	
45111	Sporting goods stores .....	147	74 755	11 064	2 903	874	26.8	6.3	
451110	Sporting goods stores .....	147	74 755	11 064	2 903	874	26.8	6.3	
4511101	General-line sporting goods stores .....	47	24 721	3 660	904	247	38.1	16.3	
4511102	Specialty-line sporting goods stores .....	100	50 034	7 404	1 999	627	21.1	1.3	
45112	Hobby, toy, & game stores .....	29	18 081	1 846	431	150	6.3	1.6	
451120	Hobby, toy, & game stores .....	29	18 081	1 846	431	150	6.3	1.6	
45113	Sewing, needlework, & piece goods stores .....	22	10 113	1 637	429	112	8.9	3.1	
451130	Sewing, needlework, & piece goods stores .....	22	10 113	1 637	429	112	8.9	3.1	
45114	Musical instrument & supplies stores .....	11	5 539	913	202	47	10.4	.5	
451140	Musical instrument & supplies stores .....	11	5 539	913	202	47	10.4	.5	
4512	Book, periodical, & music stores .....	80	47 971	6 351	1 462	541	5.4	2.6	
45121	Book stores & news dealers .....	56	34 866	4 958	1 161	421	6.2	2.4	
451211	Book stores .....	51	34 297	4 821	1 133	402	5.7	2.5	
4512111	Book stores, general .....	36	28 710	4 171	965	349	4.4	2.9	
4512112	Specialty book stores .....	5	D	D	D	a	D	D	
4512113	College book stores .....	10	D	D	D	b	D	D	
451212	News dealers & newsstands .....	5	569	137	28	19	36.9	—	
45122	Prerecorded tape, compact disc, & record stores ...	24	13 105	1 393	301	120	3.2	3.0	
451220	Prerecorded tape, compact disc, & record stores ...	24	13 105	1 393	301	120	3.2	3.0	
452	General merchandise stores .....	146	440 544	41 433	9 446	3 420	3.0	2.7	
4521	Department stores (incl leased depts) ## .....	26	281 692	N	N	N	—	—	
45211	Department stores (incl leased depts) ## .....	26	281 692	N	N	N	—	—	
4521	Department stores (excl leased depts) .....	26	275 856	26 921	5 963	2 281	—	—	
45211	Department stores (excl leased depts) .....	26	275 856	26 921	5 963	2 281	—	—	
452110	Department stores (excl leased depts) .....	26	275 856	26 921	5 963	2 281	—	—	
4521101	Conventional department stores (excl leased depts) .....	1	D	D	D	b	D	D	
4521102	Discount or mass merchandising dept stores (excl leased depts) .....	20	205 859	18 924	4 068	1 659	—	—	
4521103	National chain department stores (excl leased depts) .....	5	D	D	D	f	D	D	
4529	Other general merchandise stores .....	120	164 688	14 512	3 483	1 139	8.1	7.2	
45291	Warehouse clubs & superstores .....	1	D	D	D	c	D	D	
452910	Warehouse clubs & superstores .....	1	D	D	D	c	D	D	
45299	All other general merchandise stores .....	119	D	D	D	f	D	D	
452990	All other general merchandise stores .....	119	D	D	D	f	D	D	
4529901	Variety stores .....	45	D	D	D	e	D	D	
4529902	Catalog showrooms .....	1	D	D	D	c	D	D	
4529903	Miscellaneous general merchandise stores ....	73	43 679	5 506	1 330	468	26.5	7.1	

See footnotes at end of table.

**Table 1. Summary Statistics for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>VERMONT—Con.</b>								
<b>44-45</b>	<b>Retail trade—Con.</b>							
453	Miscellaneous store retailers .....	460	176 663	24 079	5 196	1 858	18.9	9.2
4531	Florists .....	80	15 130	3 088	716	320	31.1	6.0
453110	Florists .....	80	15 130	3 088	716	320	31.1	6.0
453110	Florists .....	80	15 130	3 088	716	320	31.1	6.0
4532	Office supplies, stationery, & gift stores .....	192	86 869	10 607	2 396	869	15.9	13.7
45321	Office supplies & stationery stores .....	21	45 295	4 564	1 096	263	.9	12.6
453210	Office supplies & stationery stores .....	21	45 295	4 564	1 096	263	.9	12.6
4532101	Stationery stores .....	4	1 800	370	89	27	—	—
4532102	Office supplies stores .....	17	43 495	4 194	1 007	236	.9	13.2
45322	Gift, novelty, & souvenir stores .....	171	41 574	6 043	1 300	606	32.3	14.8
453220	Gift, novelty, & souvenir stores .....	171	41 574	6 043	1 300	606	32.3	14.8
4533	Used merchandise stores .....	79	12 638	1 877	406	224	31.5	19.4
45331	Used merchandise stores .....	79	12 638	1 877	406	224	31.5	19.4
453310	Used merchandise stores .....	79	12 638	1 877	406	224	31.5	19.4
4539	Other miscellaneous store retailers .....	109	62 026	8 507	1 678	445	17.6	1.8
45391	Pet & pet supplies stores .....	23	10 197	1 539	349	122	11.7	1.0
453910	Pet & pet supplies stores .....	23	10 197	1 539	349	122	11.7	1.0
45392	Art dealers .....	18	6 906	1 050	159	58	43.1	—
453920	Art dealers .....	18	6 906	1 050	159	58	43.1	—
45393	Manufactured (mobile) home dealers .....	16	22 737	2 654	551	90	9.8	.6
453930	Manufactured (mobile) home dealers .....	16	22 737	2 654	551	90	9.8	.6
45399	All other miscellaneous store retailers .....	52	22 186	3 264	619	175	20.4	3.8
454	Nonstore retailers .....	270	583 357	69 999	16 478	2 811	19.7	4.2
4541	Electronic shopping & mail-order houses .....	64	230 408	23 844	5 069	949	19.8	3.9
45411	Electronic shopping & mail-order houses .....	64	230 408	23 844	5 069	949	19.8	3.9
454110	Electronic shopping & mail-order houses .....	64	230 408	23 844	5 069	949	19.8	3.9
4542	Vending machine operators .....	13	12 386	2 534	579	119	14.1	—
45421	Vending machine operators .....	13	12 386	2 534	579	119	14.1	—
454210	Vending machine operators .....	13	12 386	2 534	579	119	14.1	—
4543	Direct selling establishments .....	193	340 563	43 621	10 830	1 743	19.9	4.5
45431	Fuel dealers .....	138	302 174	38 102	9 550	1 496	21.3	4.8
454311	Heating oil dealers .....	82	234 287	26 273	6 540	1 044	25.0	2.6
454312	Liquefied petroleum gas (bottled gas) dealers .....	53	D	D	D	e	D	D
454319	Other fuel dealers .....	3	D	D	D	a	D	D
45439	Other direct selling establishments .....	55	38 389	5 519	1 280	247	8.9	1.7
454390	Other direct selling establishments .....	55	38 389	5 519	1 280	247	8.9	1.7

## Data for this line not included in broader kind-of-business totals.

<sup>1</sup>Includes sales information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

**Table 2. Summary Statistics for Metropolitan Areas: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BURLINGTON, VT MSA</b>								
<b>44-45</b>	<b>Retail trade</b>	<b>1 125</b>	<b>2 126 934</b>	<b>212 259</b>	<b>48 320</b>	<b>12 634</b>	<b>12.6</b>	<b>4.8</b>
441	Motor vehicle & parts dealers	119	537 548	42 097	9 131	1 483	18.0	4.5
4411	Automobile dealers	43	454 425	30 370	6 628	993	20.3	3.6
44112	Used car dealers	15	26 139	2 625	489	74	11.2	—
441120	Used car dealers	15	26 139	2 625	489	74	11.2	—
4412	Other motor vehicle dealers	22	30 922	2 815	596	109	12.9	1.3
44122	Motorcycle, boat, & other motor vehicle dealers	20	D	D	D	b	D	D
441221	Motorcycle dealers	7	10 649	727	152	38	27.6	—
441222	Boat dealers	9	8 036	950	180	31	13.1	3.1
441229	All other motor vehicle dealers	4	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	54	52 201	8 912	1 907	381	1.3	14.5
44131	Automotive parts & accessories stores	44	41 266	7 206	1 559	318	1.6	2.2
441310	Automotive parts & accessories stores	44	41 266	7 206	1 559	318	1.6	2.2
442	Furniture & home furnishings stores	62	52 443	8 239	1 694	402	18.0	3.6
4421	Furniture stores	23	22 432	3 373	703	169	18.0	.1
44211	Furniture stores	23	22 432	3 373	703	169	18.0	.1
442110	Furniture stores	23	22 432	3 373	703	169	18.0	.1
4422	Home furnishings stores	39	30 011	4 866	991	233	18.1	6.3
44229	Other home furnishings stores	24	18 551	3 020	570	169	23.5	3.7
442299	All other home furnishings stores	21	D	D	D	c	D	D
443	Electronics & appliance stores	53	58 529	7 471	1 760	312	5.8	9.1
4431	Electronics & appliance stores	53	58 529	7 471	1 760	312	5.8	9.1
44311	Appliance, television, & other electronics stores	29	34 043	4 219	1 074	178	3.3	.2
443111	Household appliance stores	12	11 369	1 799	604	75	9.9	—
443112	Radio, television, & other electronics stores	17	22 674	2 420	470	103	—	.3
44312	Computer & software stores	21	D	D	D	c	D	D
443120	Computer & software stores	21	D	D	D	c	D	D
444	Building material & garden equipment & supplies dealers	105	267 248	28 917	6 710	1 233	7.2	3.1
4441	Building material & supplies dealers	86	241 995	25 669	5 949	1 065	7.8	.4
44412	Paint & wallpaper stores	11	D	D	D	b	D	D
444120	Paint & wallpaper stores	11	D	D	D	b	D	D
44413	Hardware stores	22	19 458	3 010	723	200	9.4	—
444130	Hardware stores	22	19 458	3 010	723	200	9.4	—
44419	Other building material dealers	50	163 759	17 592	4 223	592	9.6	.1
444190	Other building material dealers	50	163 759	17 592	4 223	592	9.6	.1
4442	Lawn & garden equipment & supplies stores	19	25 253	3 248	761	168	1.8	28.6
44421	Outdoor power equipment stores	6	9 955	1 350	287	69	4.6	72.5
444210	Outdoor power equipment stores	6	9 955	1 350	287	69	4.6	72.5
44422	Nursery & garden centers	13	15 298	1 898	474	99	—	.1
444220	Nursery & garden centers	13	15 298	1 898	474	99	—	.1
445	Food & beverage stores	148	364 802	34 766	8 023	2 928	4.7	6.6
4451	Grocery stores	103	332 972	30 699	7 061	2 576	4.8	2.4
44511	Supermarkets & other grocery (except convenience) stores	65	314 125	28 801	6 648	2 366	3.0	2.0
445110	Supermarkets & other grocery (except convenience) stores	65	314 125	28 801	6 648	2 366	3.0	2.0
4452	Specialty food stores	20	14 325	2 387	569	239	5.3	44.4
446	Health & personal care stores	79	93 406	14 205	3 307	697	10.5	12.5
4461	Health & personal care stores	79	93 406	14 205	3 307	697	10.5	12.5
44612	Cosmetics, beauty supplies, & perfume stores	5	2 112	304	97	31	—	—
446120	Cosmetics, beauty supplies, & perfume stores	5	2 112	304	97	31	—	—
44619	Other health & personal care stores	20	12 460	2 936	646	138	9.6	29.3
446191	Food (health) supplement stores	8	3 765	579	142	54	30.0	18.8
447	Gasoline stations	115	140 875	10 998	2 562	842	28.3	7.8
4471	Gasoline stations	115	140 875	10 998	2 562	842	28.3	7.8
44711	Gasoline stations with convenience stores	77	101 066	8 031	1 778	648	27.0	2.6
447110	Gasoline stations with convenience stores	77	101 066	8 031	1 778	648	27.0	2.6
448	Clothing & clothing accessories stores	153	111 907	13 213	3 067	1 164	9.3	3.8
4481	Clothing stores	103	84 037	9 245	2 225	887	11.1	5.1
44813	Children's & infants' clothing stores	4	3 393	310	74	27	6.7	—
448130	Children's & infants' clothing stores	4	3 393	310	74	27	6.7	—
44819	Other clothing stores	12	5 706	680	171	74	1.1	2.4
448190	Other clothing stores	12	5 706	680	171	74	1.1	2.4
4483	Jewelry, luggage, & leather goods stores	18	10 801	1 771	386	98	7.7	.1
44832	Luggage & leather goods stores	3	1 267	174	41	11	—	—
448320	Luggage & leather goods stores	3	1 267	174	41	11	—	—

See footnotes at end of table.

**Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BURLINGTON, VT MSA—Con.</b>								
<b>44-45</b>	<b>Retail trade—Con.</b>							
451	Sporting goods, hobby, book, & music stores . . . . .	82	78 150	10 000	2 181	748	11.2	3.7
4511	Sporting goods, hobby, & musical instrument stores . .	57	51 905	6 777	1 453	466	15.6	4.9
45111	Sporting goods stores . . . . .	38	32 395	4 545	959	326	21.6	7.8
451110	Sporting goods stores . . . . .	38	32 395	4 545	959	326	21.6	7.8
4511102	Specialty-line sporting goods stores . . . . .	25	25 475	3 534	725	252	21.5	—
45113	Sewing, needlework, & piece goods stores . . . . .	7	5 489	954	209	46	14.2	—
451130	Sewing, needlework, & piece goods stores . . . . .	7	5 489	954	209	46	14.2	—
4512	Book, periodical, & music stores . . . . .	25	26 245	3 223	728	282	2.5	1.2
45121	Book stores & news dealers . . . . .	17	18 409	2 454	580	220	3.6	1.7
451211	Book stores . . . . .	16	D	D	D	D	D	D
4512111	Book stores, general . . . . .	11	16 589	2 178	501	192	1.1	1.8
45122	Prerecorded tape, compact disc, & record stores . . .	8	7 836	769	148	62	—	—
451220	Prerecorded tape, compact disc, & record stores .	8	7 836	769	148	62	—	—
452	General merchandise stores . . . . .	28	237 739	19 701	4 510	1 524	.5	2.0
45299	All other general merchandise stores . . . . .	19	D	D	D	e	D	D
452990	All other general merchandise stores . . . . .	19	D	D	D	e	D	D
4529901	Variety stores . . . . .	16	D	D	D	c	D	D
4529902	Catalog showrooms . . . . .	1	D	D	D	c	D	D
453	Miscellaneous store retailers . . . . .	115	55 217	6 790	1 475	572	10.0	2.2
4532	Office supplies, stationery, & gift stores . . . . .	35	30 045	2 692	622	230	5.7	.6
45321	Office supplies & stationery stores . . . . .	4	D	D	D	b	D	D
453210	Office supplies & stationery stores . . . . .	4	D	D	D	b	D	D
4532102	Office supplies stores . . . . .	4	D	D	D	b	D	D
4533	Used merchandise stores . . . . .	21	4 149	558	119	60	10.8	17.5
45331	Used merchandise stores . . . . .	21	4 149	558	119	60	10.8	17.5
453310	Used merchandise stores . . . . .	21	4 149	558	119	60	10.8	17.5
4539	Other miscellaneous store retailers . . . . .	34	16 379	2 504	483	155	12.8	.5
45391	Pet & pet supplies stores . . . . .	11	6 866	972	223	67	4.2	1.2
453910	Pet & pet supplies stores . . . . .	11	6 866	972	223	67	4.2	1.2
45399	All other miscellaneous store retailers . . . . .	17	D	D	D	b	D	D
454	Nonstore retailers . . . . .	66	129 070	15 862	3 900	729	35.2	1.2
4541	Electronic shopping & mail-order houses . . . . .	20	51 192	6 000	1 572	318	26.4	.6
45411	Electronic shopping & mail-order houses . . . . .	20	51 192	6 000	1 572	318	26.4	.6
454110	Electronic shopping & mail-order houses . . . . .	20	51 192	6 000	1 572	318	26.4	.6
4543	Direct selling establishments . . . . .	42	70 331	8 301	2 001	360	45.4	1.9
45431	Fuel dealers . . . . .	25	60 973	7 072	1 743	292	51.3	1.9
454311	Heating oil dealers . . . . .	16	51 833	5 395	1 291	230	60.2	2.3
454312	Liquefied petroleum gas (bottled gas) dealers . . .	9	9 140	1 677	452	62	1.2	—
<b>AREA OUTSIDE VERMONT METROPOLITAN AREAS</b>								
<b>44-45</b>	<b>Retail trade . . . . .</b>	<b>2 968</b>	<b>3 771 712</b>	<b>391 086</b>	<b>89 755</b>	<b>23 672</b>	<b>17.7</b>	<b>5.8</b>
441	Motor vehicle & parts dealers . . . . .	315	947 174	73 456	16 510	2 970	24.4	5.3
4411	Automobile dealers . . . . .	143	800 476	52 303	11 717	1 953	26.5	5.8
44111	New car dealers . . . . .	80	756 196	48 619	10 993	1 759	25.4	6.1
441110	New car dealers . . . . .	80	756 196	48 619	10 993	1 759	25.4	6.1
44112	Used car dealers . . . . .	63	44 280	3 684	724	194	43.7	.2
441120	Used car dealers . . . . .	63	44 280	3 684	724	194	43.7	.2
4412	Other motor vehicle dealers . . . . .	33	40 429	3 470	731	162	9.2	.4
44122	Motorcycle, boat, & other motor vehicle dealers . . .	27	D	D	D	c	D	D
441229	All other motor vehicle dealers . . . . .	12	D	D	D	b	D	D
4413	Automotive parts, accessories, & tire stores . . . . .	139	106 269	17 683	4 062	855	15.0	3.2
44131	Automotive parts & accessories stores . . . . .	112	72 609	12 507	2 949	618	11.6	2.9
441310	Automotive parts & accessories stores . . . . .	112	72 609	12 507	2 949	618	11.6	2.9
44132	Tire dealers . . . . .	27	33 660	5 176	1 113	237	22.4	3.9
441320	Tire dealers . . . . .	27	33 660	5 176	1 113	237	22.4	3.9
442	Furniture & home furnishings stores . . . . .	109	49 540	7 513	1 724	447	28.1	8.2
4421	Furniture stores . . . . .	40	24 068	3 615	846	189	32.3	8.1
44211	Furniture stores . . . . .	40	24 068	3 615	846	189	32.3	8.1
442110	Furniture stores . . . . .	40	24 068	3 615	846	189	32.3	8.1
4422	Home furnishings stores . . . . .	69	25 472	3 898	878	258	24.2	8.2
44229	Other home furnishings stores . . . . .	39	11 614	1 808	385	139	23.3	15.6
442299	All other home furnishings stores . . . . .	38	D	D	D	c	D	D
443	Electronics & appliance stores . . . . .	93	52 215	7 293	1 738	436	18.9	11.8
4431	Electronics & appliance stores . . . . .	93	52 215	7 293	1 738	436	18.9	11.8
44311	Appliance, television, & other electronics stores . . .	62	32 486	4 834	1 187	292	20.2	7.2
443111	Household appliance stores . . . . .	29	18 734	2 792	662	144	16.9	6.6
443112	Radio, television, & other electronics stores . . . . .	33	13 752	2 042	525	148	24.7	7.9
44312	Computer & software stores . . . . .	22	D	D	D	c	D	D
443120	Computer & software stores . . . . .	22	D	D	D	c	D	D
44313	Camera & photographic supplies stores . . . . .	9	D	D	D	b	D	D
443130	Camera & photographic supplies stores . . . . .	9	D	D	D	b	D	D

See footnotes at end of table.



**Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>AREA OUTSIDE VERMONT METROPOLITAN AREAS—Con.</b>								
<b>44-45</b>	<b>Retail trade—Con.</b>							
444	Building material & garden equipment & supplies dealers .....	300	401 557	49 594	10 988	1 988	11.8	4.5
4441	Building material & supplies dealers .....	222	313 660	40 556	9 072	1 590	9.8	5.2
44412	Paint & wallpaper stores .....	18	D	D	D	b	D	D
444120	Paint & wallpaper stores .....	18	D	D	D	b	D	D
44413	Hardware stores .....	68	44 711	6 844	1 680	419	26.1	.4
444130	Hardware stores .....	68	44 711	6 844	1 680	419	26.1	.4
44419	Other building material dealers .....	126	229 692	27 070	6 138	921	5.4	5.9
444190	Other building material dealers .....	126	229 692	27 070	6 138	921	5.4	5.9
4442	Lawn & garden equipment & supplies stores .....	78	87 897	9 038	1 916	398	19.3	2.0
44421	Outdoor power equipment stores .....	27	18 201	1 726	416	103	20.8	8.0
444210	Outdoor power equipment stores .....	27	18 201	1 726	416	103	20.8	8.0
44422	Nursery & garden centers .....	51	69 696	7 312	1 500	295	18.9	.4
444220	Nursery & garden centers .....	51	69 696	7 312	1 500	295	18.9	.4
445	Food & beverage stores .....	499	745 482	75 692	17 611	6 414	12.9	5.2
4451	Grocery stores .....	357	678 092	70 011	16 379	5 932	12.9	1.7
44511	Supermarkets & other grocery (except convenience) stores .....	238	624 492	64 369	15 056	5 309	10.4	1.0
445110	Supermarkets & other grocery (except convenience) stores .....	238	624 492	64 369	15 056	5 309	10.4	1.0
44512	Convenience stores .....	119	53 600	5 642	1 323	623	41.8	11.0
445120	Convenience stores .....	119	53 600	5 642	1 323	623	41.8	11.0
4452	Specialty food stores .....	47	13 749	1 887	354	165	28.1	11.2
4453	Beer, wine, & liquor stores .....	95	53 641	3 794	878	317	8.2	47.9
44531	Beer, wine, & liquor stores .....	95	53 641	3 794	878	317	8.2	47.9
445310	Beer, wine, & liquor stores .....	95	53 641	3 794	878	317	8.2	47.9
446	Health & personal care stores .....	141	173 628	23 106	4 882	1 158	17.6	3.4
4461	Health & personal care stores .....	141	173 628	23 106	4 882	1 158	17.6	3.4
44611	Pharmacies & drug stores .....	85	154 050	18 800	4 068	946	18.5	2.0
446110	Pharmacies & drug stores .....	85	154 050	18 800	4 068	946	18.5	2.0
4461101	Pharmacies & drug stores .....	82	D	D	D	f	D	D
4461102	Proprietary stores .....	3	D	D	D	b	D	D
44619	Other health & personal care stores .....	37	13 566	2 794	460	139	11.4	20.5
446191	Food (health) supplement stores .....	19	6 382	1 076	225	88	20.6	13.4
447	Gasoline stations .....	374	371 677	28 789	6 889	2 456	22.6	8.8
4471	Gasoline stations .....	374	371 677	28 789	6 889	2 456	22.6	8.8
44711	Gasoline stations with convenience stores .....	254	271 730	20 032	4 697	1 772	21.6	6.0
447110	Gasoline stations with convenience stores .....	254	271 730	20 032	4 697	1 772	21.6	6.0
44719	Other gasoline stations .....	120	99 947	8 757	2 192	684	25.4	16.3
447190	Other gasoline stations .....	120	99 947	8 757	2 192	684	25.4	16.3
448	Clothing & clothing accessories stores .....	263	173 592	20 674	4 932	1 563	15.6	7.9
4481	Clothing stores .....	170	129 799	15 491	3 747	1 201	13.3	9.9
44811	Men's clothing stores .....	19	19 616	1 728	415	123	6.0	—
448110	Men's clothing stores .....	19	19 616	1 728	415	123	6.0	—
44814	Family clothing stores .....	50	60 328	7 702	1 855	544	9.8	11.3
448140	Family clothing stores .....	50	60 328	7 702	1 855	544	9.8	11.3
44815	Clothing accessories stores .....	11	4 286	788	201	51	16.7	37.1
448150	Clothing accessories stores .....	11	4 286	788	201	51	16.7	37.1
44819	Other clothing stores .....	17	7 702	937	261	79	24.7	.3
448190	Other clothing stores .....	17	7 702	937	261	79	24.7	.3
4482	Shoe stores .....	50	28 462	2 847	682	210	11.1	2.2
44821	Shoe stores .....	50	28 462	2 847	682	210	11.1	2.2
448210	Shoe stores .....	50	28 462	2 847	682	210	11.1	2.2
4482104	Family shoe stores .....	42	23 199	2 299	553	175	13.6	.7
4483	Jewelry, luggage, & leather goods stores .....	43	15 331	2 336	503	152	43.1	1.9
44832	Luggage & leather goods stores .....	6	1 937	327	71	24	—	3.7
448320	Luggage & leather goods stores .....	6	1 937	327	71	24	—	3.7
451	Sporting goods, hobby, book, & music stores .....	207	78 309	11 811	3 246	976	21.0	4.7
4511	Sporting goods, hobby, & musical instrument stores ..	152	56 583	8 683	2 512	717	25.7	4.9
45111	Sporting goods stores .....	109	42 360	6 519	1 944	548	30.7	5.1
451110	Sporting goods stores .....	109	42 360	6 519	1 944	548	30.7	5.1
4511101	General-line sporting goods stores .....	34	17 801	2 649	670	173	44.4	8.3
4511102	Specialty-line sporting goods stores .....	75	24 559	3 870	1 274	375	20.8	2.7
45113	Sewing, needlework, & piece goods stores .....	15	4 624	683	220	66	2.6	6.8
451130	Sewing, needlework, & piece goods stores .....	15	4 624	683	220	66	2.6	6.8
4512	Book, periodical, & music stores .....	55	21 726	3 128	734	259	8.8	4.2
45121	Book stores & news dealers .....	39	16 457	2 504	581	201	9.0	3.3
451211	Book stores .....	35	D	D	D	c	D	D
4512111	Book stores, general .....	25	12 121	1 993	464	157	9.1	4.3
4512113	College book stores .....	8	D	D	D	b	D	D
452	General merchandise stores .....	118	202 805	21 732	4 936	1 896	6.1	3.4
45299	All other general merchandise stores .....	100	55 453	6 898	1 641	601	22.2	12.6
452990	All other general merchandise stores .....	100	55 453	6 898	1 641	601	22.2	12.6
4529901	Variety stores .....	29	D	D	D	c	D	D
4529903	Miscellaneous general merchandise stores .....	71	D	D	D	e	D	D

See footnotes at end of table.

**Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>AREA OUTSIDE VERMONT METROPOLITAN AREAS—Con.</b>								
<b>44-45</b>	<b>Retail trade—Con.</b>							
453	Miscellaneous store retailers .....	345	121 446	17 289	3 721	1 286	23.0	12.4
4531	Florists .....	55	10 486	2 052	465	193	32.7	6.2
45311	Florists .....	55	10 486	2 052	465	193	32.7	6.2
453110	Florists .....	55	10 486	2 052	465	193	32.7	6.2
4532	Office supplies, stationery, & gift stores .....	157	56 824	7 915	1 774	639	21.3	20.6
45321	Office supplies & stationery stores .....	17	D	D	D	c	D	D
453210	Office supplies & stationery stores .....	17	D	D	D	c	D	D
4532101	Stationery stores .....	4	1 800	370	89	27	—	—
4532102	Office supplies stores .....	13	D	D	D	c	D	D
45322	Gift, novelty, & souvenir stores .....	140	D	D	D	e	D	D
453220	Gift, novelty, & souvenir stores .....	140	D	D	D	e	D	D
4533	Used merchandise stores .....	58	8 489	1 319	287	164	41.5	20.4
45331	Used merchandise stores .....	58	8 489	1 319	287	164	41.5	20.4
453310	Used merchandise stores .....	58	8 489	1 319	287	164	41.5	20.4
4539	Other miscellaneous store retailers .....	75	45 647	6 003	1 195	290	19.4	2.2
45392	Art dealers .....	15	D	D	D	b	D	D
453920	Art dealers .....	15	D	D	D	b	D	D
45393	Manufactured (mobile) home dealers .....	13	D	D	D	b	D	D
453930	Manufactured (mobile) home dealers .....	13	D	D	D	b	D	D
45399	All other miscellaneous store retailers .....	35	D	D	D	c	D	D
454	Nonstore retailers .....	204	454 287	54 137	12 578	2 082	15.4	5.0
4541	Electronic shopping & mail-order houses .....	44	179 216	17 844	3 497	631	17.9	4.9
45411	Electronic shopping & mail-order houses .....	44	179 216	17 844	3 497	631	17.9	4.9
454110	Electronic shopping & mail-order houses .....	44	179 216	17 844	3 497	631	17.9	4.9
4543	Direct selling establishments .....	151	270 232	35 320	8 829	1 383	13.3	5.1
45431	Fuel dealers .....	113	241 201	31 030	7 807	1 204	13.8	5.6
454311	Heating oil dealers .....	66	182 454	20 878	5 249	814	15.0	2.7
454312	Liquefied petroleum gas (bottled gas) dealers .....	44	D	D	D	e	D	D
454319	Other fuel dealers .....	3	D	D	D	a	D	D
45439	Other direct selling establishments .....	38	29 031	4 290	1 022	179	9.5	1.8
454390	Other direct selling establishments .....	38	29 031	4 290	1 022	179	9.5	1.8

## Data for this line not included in broader kind-of-business totals.

<sup>1</sup>Includes sales information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

**Table 3. Summary Statistics for Counties: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ADDISON COUNTY, VT</b>								
<b>44-45</b>	<b>Retail trade</b>	<b>186</b>	<b>316 059</b>	<b>30 332</b>	<b>6 619</b>	<b>1 523</b>	<b>10.8</b>	<b>5.3</b>
441	Motor vehicle & parts dealers	22	81 273	7 068	1 592	254	4.4	1.5
4412	Other motor vehicle dealers	4	2 853	230	47	13	100.0	—
44122	Motorcycle, boat, & other motor vehicle dealers	4	2 853	230	47	13	100.0	—
441222	Boat dealers	4	2 853	230	47	13	100.0	—
44131	Automotive parts & accessories stores	10	D	D	D	b	D	D
441310	Automotive parts & accessories stores	10	D	D	D	b	D	D
442	Furniture & home furnishings stores	5	1 390	125	26	10	14.6	—
443	Electronics & appliance stores	5	3 566	508	77	30	8.4	—
4431	Electronics & appliance stores	5	3 566	508	77	30	8.4	—
44312	Computer & software stores	2	D	D	D	b	D	D
443120	Computer & software stores	2	D	D	D	b	D	D
444	Building material & garden equipment & supplies dealers	22	28 370	2 722	677	126	6.8	.8
4441	Building material & supplies dealers	14	16 103	1 801	489	88	10.9	1.4
44419	Other building material dealers	7	11 382	1 100	313	45	9.4	.8
444190	Other building material dealers	7	11 382	1 100	313	45	9.4	.8
4442	Lawn & garden equipment & supplies stores	8	12 267	921	188	38	1.3	—
44422	Nursery & garden centers	6	D	D	D	b	D	D
444220	Nursery & garden centers	6	D	D	D	b	D	D
445	Food & beverage stores	31	50 561	5 481	1 276	384	12.2	4.0
446	Health & personal care stores	9	11 608	1 547	353	78	4.0	—
4461	Health & personal care stores	9	11 608	1 547	353	78	4.0	—
447	Gasoline stations	28	27 675	1 641	355	136	45.9	32.0
448	Clothing & clothing accessories stores	11	4 714	643	163	57	19.3	3.6
4481	Clothing stores	9	D	D	D	b	D	D
451	Sporting goods, hobby, book, & music stores	10	3 182	550	109	39	24.0	—
452	General merchandise stores	7	11 852	1 072	241	87	10.4	8.0
45299	All other general merchandise stores	6	D	D	D	b	D	D
452990	All other general merchandise stores	6	D	D	D	b	D	D
453	Miscellaneous store retailers	22	5 512	873	169	56	67.3	—
4532	Office supplies, stationery, & gift stores	9	D	D	D	b	D	D
4532101	Stationery stores	1	D	D	D	a	D	D
4539	Other miscellaneous store retailers	6	D	D	D	a	D	D
45392	Art dealers	1	D	D	D	a	D	D
453920	Art dealers	1	D	D	D	a	D	D
45399	All other miscellaneous store retailers	4	D	D	D	a	D	D
454	Nonstore retailers	14	86 356	8 102	1 581	266	2.6	3.7
4541	Electronic shopping & mail-order houses	3	D	D	D	c	D	D
45411	Electronic shopping & mail-order houses	3	D	D	D	c	D	D
454110	Electronic shopping & mail-order houses	3	D	D	D	c	D	D
4543	Direct selling establishments	10	D	D	D	b	D	D
45431	Fuel dealers	6	D	D	D	b	D	D
454311	Heating oil dealers	5	D	D	D	b	D	D
<b>BENNINGTON COUNTY, VT</b>								
<b>44-45</b>	<b>Retail trade</b>	<b>359</b>	<b>553 437</b>	<b>52 981</b>	<b>12 067</b>	<b>3 160</b>	<b>13.2</b>	<b>11.0</b>
441	Motor vehicle & parts dealers	25	113 196	6 578	1 450	325	20.4	32.0
4411	Automobile dealers	12	D	D	D	c	D	D
4412	Other motor vehicle dealers	3	D	D	D	a	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	2	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	10	D	D	D	b	D	D
44131	Automotive parts & accessories stores	8	7 662	1 018	230	51	16.1	—
441310	Automotive parts & accessories stores	8	7 662	1 018	230	51	16.1	—
442	Furniture & home furnishings stores	22	14 434	1 955	430	115	19.5	24.3
4421	Furniture stores	7	7 196	1 041	242	48	23.4	27.2
44211	Furniture stores	7	7 196	1 041	242	48	23.4	27.2
442110	Furniture stores	7	7 196	1 041	242	48	23.4	27.2
4422	Home furnishings stores	15	7 238	914	188	67	15.5	21.4
44229	Other home furnishings stores	10	D	D	D	b	D	D
442299	All other home furnishings stores	9	D	D	D	b	D	D
443	Electronics & appliance stores	10	5 130	559	121	41	20.1	—
4431	Electronics & appliance stores	10	5 130	559	121	41	20.1	—
44311	Appliance, television, & other electronics stores	7	4 416	447	90	30	23.3	—

See footnotes at end of table.

**Table 3. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BENNINGTON COUNTY, VT—Con.</b>								
<b>44-45</b>	<b>Retail trade—Con.</b>							
444	Building material & garden equipment & supplies dealers .....	25	59 283	7 832	1 807	253	19.3	—
4441	Building material & supplies dealers .....	19	49 014	7 034	1 603	220	4.3	—
44419	Other building material dealers .....	9	36 448	4 883	1 066	125	—	—
444190	Other building material dealers .....	9	36 448	4 883	1 066	125	—	—
4442	Lawn & garden equipment & supplies stores .....	6	10 269	798	204	33	90.5	—
44422	Nursery & garden centers .....	2	D	D	D	b	D	D
444220	Nursery & garden centers .....	2	D	D	D	b	D	D
445	Food & beverage stores .....	49	92 550	8 107	1 916	660	9.2	4.9
4451	Grocery stores .....	33	78 708	7 042	1 658	581	10.1	.4
44511	Supermarkets & other grocery (except convenience) stores .....	19	72 028	6 489	1 540	531	5.4	—
445110	Supermarkets & other grocery (except convenience) stores .....	19	72 028	6 489	1 540	531	5.4	—
4452	Specialty food stores .....	5	1 461	189	41	15	5.9	39.6
4453	Beer, wine, & liquor stores .....	11	12 381	876	217	64	3.8	29.4
44531	Beer, wine, & liquor stores .....	11	12 381	876	217	64	3.8	29.4
445310	Beer, wine, & liquor stores .....	11	12 381	876	217	64	3.8	29.4
446	Health & personal care stores .....	19	20 415	2 900	498	135	10.6	—
4461	Health & personal care stores .....	19	20 415	2 900	498	135	10.6	—
44612	Cosmetics, beauty supplies, & perfume stores .....	1	D	D	D	a	D	D
446120	Cosmetics, beauty supplies, & perfume stores .....	1	D	D	D	a	D	D
44619	Other health & personal care stores .....	6	1 981	439	69	18	—	—
446191	Food (health) supplement stores .....	3	1 016	183	35	11	—	—
447	Gasoline stations .....	29	39 542	2 644	653	231	15.6	—
4471	Gasoline stations .....	29	39 542	2 644	653	231	15.6	—
44711	Gasoline stations with convenience stores .....	19	25 918	1 694	383	146	18.6	—
447110	Gasoline stations with convenience stores .....	19	25 918	1 694	383	146	18.6	—
448	Clothing & clothing accessories stores .....	73	70 562	6 990	1 674	472	7.9	15.7
4481	Clothing stores .....	45	51 344	4 861	1 201	340	7.7	20.6
44811	Men's clothing stores .....	9	15 832	1 134	282	84	.9	—
448110	Men's clothing stores .....	9	15 832	1 134	282	84	.9	—
44812	Women's clothing stores .....	12	12 944	1 316	304	98	5.2	33.4
448120	Women's clothing stores .....	12	12 944	1 316	304	98	5.2	33.4
44814	Family clothing stores .....	17	18 147	1 822	465	116	13.1	26.0
448140	Family clothing stores .....	17	18 147	1 822	465	116	13.1	26.0
44815	Clothing accessories stores .....	2	D	D	D	a	D	D
448150	Clothing accessories stores .....	2	D	D	D	a	D	D
4482	Shoe stores .....	17	14 320	1 453	346	96	7.1	3.2
44821	Shoe stores .....	17	14 320	1 453	346	96	7.1	3.2
448210	Shoe stores .....	17	14 320	1 453	346	96	7.1	3.2
4482101	Men's shoe stores .....	2	D	D	D	a	D	D
4482102	Women's shoe stores .....	4	D	D	D	b	D	D
4482104	Family shoe stores .....	10	9 908	989	234	66	10.3	—
4483	Jewelry, luggage, & leather goods stores .....	11	4 898	676	127	36	12.7	1.4
44832	Luggage & leather goods stores .....	3	1 443	216	45	11	—	4.9
448320	Luggage & leather goods stores .....	3	1 443	216	45	11	—	4.9
451	Sporting goods, hobby, book, & music stores .....	23	10 357	1 646	412	123	26.4	1.6
4511	Sporting goods, hobby, & musical instrument stores ..	17	6 367	891	238	67	43.0	2.5
4511101	General-line sporting goods stores .....	5	3 333	454	103	25	56.2	—
4512	Book, periodical, & music stores .....	6	3 990	755	174	56	—	.3
45121	Book stores & news dealers .....	5	D	D	D	b	D	D
451211	Book stores .....	5	D	D	D	b	D	D
4512111	Book stores, general .....	3	D	D	D	b	D	D
452	General merchandise stores .....	12	33 680	3 703	799	338	2.3	.9
45299	All other general merchandise stores .....	8	D	D	D	b	D	D
452990	All other general merchandise stores .....	8	D	D	D	b	D	D
453	Miscellaneous store retailers .....	51	16 481	1 974	440	183	30.6	19.0
4532	Office supplies, stationery, & gift stores .....	28	D	D	D	b	D	D
45321	Office supplies & stationery stores .....	2	D	D	D	a	D	D
453210	Office supplies & stationery stores .....	2	D	D	D	a	D	D
4532101	Stationery stores .....	1	D	D	D	a	D	D
4532102	Office supplies stores .....	1	D	D	D	a	D	D
45322	Gift, novelty, & souvenir stores .....	26	6 510	807	181	85	54.0	8.4
453220	Gift, novelty, & souvenir stores .....	26	6 510	807	181	85	54.0	8.4
4533	Used merchandise stores .....	6	1 428	265	55	34	8.1	85.6
45331	Used merchandise stores .....	6	1 428	265	55	34	8.1	85.6
453310	Used merchandise stores .....	6	1 428	265	55	34	8.1	85.6
4539	Other miscellaneous store retailers .....	10	D	D	D	b	D	D
45392	Art dealers .....	2	D	D	D	a	D	D
453920	Art dealers .....	2	D	D	D	a	D	D
45399	All other miscellaneous store retailers .....	3	D	D	D	a	D	D

See footnotes at end of table.

**Table 3. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BENNINGTON COUNTY, VT—Con.</b>								
<b>44-45 Retail trade—Con.</b>								
454	Nonstore retailers .....	21	77 807	8 093	1 867	284	4.5	2.3
4541	Electronic shopping & mail-order houses .....	4	D	D	D	c	D	D
45411	Electronic shopping & mail-order houses .....	4	D	D	D	c	D	D
454110	Electronic shopping & mail-order houses .....	4	D	D	D	c	D	D
4543	Direct selling establishments .....	17	D	D	D	c	D	D
45431	Fuel dealers .....	14	25 221	3 542	788	133	13.6	7.1
454311	Heating oil dealers .....	9	18 523	2 523	544	92	9.9	—
454312	Liquefied petroleum gas (bottled gas) dealers .....	4	D	D	D	b	D	D
454319	Other fuel dealers .....	1	D	D	D	a	D	D
<b>CALEDONIA COUNTY, VT</b>								
<b>44-45</b>	<b>Retail trade .....</b>	<b>199</b>	<b>232 779</b>	<b>24 345</b>	<b>5 721</b>	<b>1 644</b>	<b>20.6</b>	<b>7.2</b>
441	Motor vehicle & parts dealers .....	22	48 277	5 049	1 241	216	34.1	2.0
4412	Other motor vehicle dealers .....	2	D	D	D	a	D	D
44122	Motorcycle, boat, & other motor vehicle dealers .....	2	D	D	D	a	D	D
441229	All other motor vehicle dealers .....	2	D	D	D	a	D	D
44131	Automotive parts & accessories stores .....	11	8 096	1 946	469	95	—	.3
441310	Automotive parts & accessories stores .....	11	8 096	1 946	469	95	—	.3
442	Furniture & home furnishings stores .....	5	2 446	361	85	25	64.0	—
443	Electronics & appliance stores .....	10	6 533	417	111	42	4.2	55.6
4431	Electronics & appliance stores .....	10	6 533	417	111	42	4.2	55.6
44312	Computer & software stores .....	3	4 300	184	47	18	—	81.4
443120	Computer & software stores .....	3	4 300	184	47	18	—	81.4
444	Building material & garden equipment & supplies dealers .....	23	26 642	2 885	613	127	25.1	6.2
4441	Building material & supplies dealers .....	18	19 918	2 060	479	90	17.4	1.4
44413	Hardware stores .....	7	D	D	D	b	D	D
444130	Hardware stores .....	7	D	D	D	b	D	D
44419	Other building material dealers .....	10	12 333	1 125	241	41	14.3	2.3
444190	Other building material dealers .....	10	12 333	1 125	241	41	14.3	2.3
4442	Lawn & garden equipment & supplies stores .....	5	6 724	825	134	37	47.9	20.5
44422	Nursery & garden centers .....	3	D	D	D	b	D	D
444220	Nursery & garden centers .....	3	D	D	D	b	D	D
445	Food & beverage stores .....	30	49 208	5 098	1 223	455	6.8	2.7
446	Health & personal care stores .....	10	13 903	1 461	334	85	8.1	8.5
4461	Health & personal care stores .....	10	13 903	1 461	334	85	8.1	8.5
4461102	Proprietary stores .....	1	D	D	D	a	D	D
447	Gasoline stations .....	23	20 077	1 740	388	171	27.8	18.8
448	Clothing & clothing accessories stores .....	14	10 483	1 280	293	112	8.0	—
4481	Clothing stores .....	7	8 501	1 065	244	87	2.3	—
451	Sporting goods, hobby, book, & music stores .....	13	5 292	648	173	62	26.7	3.9
4511	Sporting goods, hobby, & musical instrument stores ..	7	D	D	D	b	D	D
4512	Book, periodical, & music stores .....	6	D	D	D	b	D	D
45121	Book stores & news dealers .....	4	D	D	D	b	D	D
4512113	College book stores .....	1	D	D	D	a	D	D
452	General merchandise stores .....	16	D	D	D	c	D	D
45299	All other general merchandise stores .....	14	6 043	669	173	79	23.9	30.1
452990	All other general merchandise stores .....	14	6 043	669	173	79	23.9	30.1
4529903	Miscellaneous general merchandise stores .....	11	3 941	449	107	58	36.6	9.8
453	Miscellaneous store retailers .....	15	D	D	D	b	D	D
45321	Office supplies & stationery stores .....	1	D	D	D	a	D	D
453210	Office supplies & stationery stores .....	1	D	D	D	a	D	D
4532102	Office supplies stores .....	1	D	D	D	a	D	D
4539	Other miscellaneous store retailers .....	5	D	D	D	b	D	D
45399	All other miscellaneous store retailers .....	2	D	D	D	a	D	D
454	Nonstore retailers .....	18	27 057	3 076	823	165	32.4	7.6
4543	Direct selling establishments .....	14	24 146	2 638	718	136	27.8	8.5
45431	Fuel dealers .....	9	16 966	1 840	516	109	37.1	10.9
454311	Heating oil dealers .....	6	D	D	D	b	D	D
45439	Other direct selling establishments .....	5	7 180	798	202	27	5.8	2.9
454390	Other direct selling establishments .....	5	7 180	798	202	27	5.8	2.9

See footnotes at end of table.

**Table 3. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>CHITTENDEN COUNTY, VT</b>								
<b>44-45</b>	<b>Retail trade</b>	<b>958</b>	<b>1 863 708</b>	<b>189 598</b>	<b>42 931</b>	<b>11 254</b>	<b>10.4</b>	<b>5.1</b>
441	Motor vehicle & parts dealers	89	457 263	37 014	7 890	1 267	15.7	5.0
4411	Automobile dealers	29	383 072	26 401	5 646	829	17.9	4.1
441110	New car dealers	19	358 748	23 948	5 194	766	18.4	4.4
441110	New car dealers	19	358 748	23 948	5 194	766	18.4	4.4
44112	Used car dealers	10	24 324	2 453	452	63	10.8	—
441120	Used car dealers	10	24 324	2 453	452	63	10.8	—
4412	Other motor vehicle dealers	15	26 981	2 594	555	99	9.2	.9
44121	Recreational vehicle dealers	2	D	D	D	b	D	D
441210	Recreational vehicle dealers	2	D	D	D	b	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	13	D	D	D	b	D	D
441221	Motorcycle dealers	4	8 532	583	116	29	22.6	—
441222	Boat dealers	7	7 486	903	180	31	7.3	3.3
441229	All other motor vehicle dealers	2	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores	45	47 210	8 019	1 689	339	1.4	13.8
44131	Automotive parts & accessories stores	36	36 579	6 377	1 358	279	1.8	.5
441310	Automotive parts & accessories stores	36	36 579	6 377	1 358	279	1.8	.5
44132	Tire dealers	9	10 631	1 642	331	60	—	59.8
441320	Tire dealers	9	10 631	1 642	331	60	—	59.8
442	Furniture & home furnishings stores	57	51 143	8 099	1 648	392	17.5	3.7
4421	Furniture stores	21	21 966	3 311	687	164	17.7	.1
44211	Furniture stores	21	21 966	3 311	687	164	17.7	.1
442110	Furniture stores	21	21 966	3 311	687	164	17.7	.1
4422	Home furnishings stores	36	29 177	4 788	961	228	17.4	6.4
44221	Floor covering stores	13	10 682	1 774	397	60	6.9	11.1
442210	Floor covering stores	13	10 682	1 774	397	60	6.9	11.1
44229	Other home furnishings stores	23	18 495	3 014	564	168	23.5	3.7
442291	Window treatment stores	3	D	D	D	b	D	D
442299	All other home furnishings stores	20	D	D	D	c	D	D
443	Electronics & appliance stores	47	53 294	6 828	1 524	281	5.4	10.0
4431	Electronics & appliance stores	47	53 294	6 828	1 524	281	5.4	10.0
44311	Appliance, television, & other electronics stores	24	D	D	D	c	D	D
443111	Household appliance stores	8	D	D	D	b	D	D
443112	Radio, television, & other electronics stores	16	21 705	2 303	444	97	—	.3
44312	Computer & software stores	20	22 700	2 937	614	112	8.5	23.1
443120	Computer & software stores	20	22 700	2 937	614	112	8.5	23.1
44313	Camera & photographic supplies stores	3	D	D	D	b	D	D
443130	Camera & photographic supplies stores	3	D	D	D	b	D	D
444	Building material & garden equipment & supplies dealers	87	241 572	26 126	5 984	1 100	7.5	3.4
4441	Building material & supplies dealers	71	221 591	23 160	5 373	953	8.1	.4
44411	Home centers	3	D	D	D	c	D	D
444110	Home centers	3	D	D	D	c	D	D
44412	Paint & wallpaper stores	10	D	D	D	b	D	D
444120	Paint & wallpaper stores	10	D	D	D	b	D	D
44413	Hardware stores	15	15 260	2 426	583	162	6.9	—
444130	Hardware stores	15	15 260	2 426	583	162	6.9	—
44419	Other building material dealers	43	147 942	15 728	3 804	521	10.6	.1
444190	Other building material dealers	43	147 942	15 728	3 804	521	10.6	.1
4442	Lawn & garden equipment & supplies stores	16	19 981	2 966	611	147	—	36.2
44421	Outdoor power equipment stores	5	9 498	1 348	287	69	—	76.0
444210	Outdoor power equipment stores	5	9 498	1 348	287	69	—	76.0
44422	Nursery & garden centers	11	10 483	1 618	324	78	—	.2
444220	Nursery & garden centers	11	10 483	1 618	324	78	—	.2
445	Food & beverage stores	124	310 644	30 433	7 172	2 597	3.8	7.2
4451	Grocery stores	88	281 004	26 566	6 234	2 259	4.0	2.7
44511	Supermarkets & other grocery (except convenience) stores	57	266 767	25 025	5 859	2 070	3.0	2.4
445110	Supermarkets & other grocery (except convenience) stores	57	266 767	25 025	5 859	2 070	3.0	2.4
44512	Convenience stores	31	14 237	1 541	375	189	22.5	8.7
445120	Convenience stores	31	14 237	1 541	375	189	22.5	8.7
4452	Specialty food stores	17	13 907	2 311	562	234	3.4	45.1
4453	Beer, wine, & liquor stores	19	15 733	1 556	376	104	—	53.1
44531	Beer, wine, & liquor stores	19	15 733	1 556	376	104	—	53.1
445310	Beer, wine, & liquor stores	19	15 733	1 556	376	104	—	53.1

See footnotes at end of table.

**Table 3. Summary Statistics for Counties: 1997—Con.**

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NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>CHITTENDEN COUNTY, VT—Con.</b>								
<b>44-45</b>	<b>Retail trade—Con.</b>							
446	Health & personal care stores .....	69	77 932	12 521	2 901	609	7.7	15.0
4461	Health & personal care stores .....	69	77 932	12 521	2 901	609	7.7	15.0
44611	Pharmacies & drug stores .....	32	58 329	7 857	1 811	381	8.1	13.1
446110	Pharmacies & drug stores .....	32	58 329	7 857	1 811	381	8.1	13.1
4461101	Pharmacies & drug stores .....	30	D	D	D	e	D	D
4461102	Proprietary stores .....	2	D	D	D	a	D	D
44612	Cosmetics, beauty supplies, & perfume stores .....	5	2 112	304	97	31	—	—
446120	Cosmetics, beauty supplies, & perfume stores .....	5	2 112	304	97	31	—	—
44613	Optical goods stores .....	14	5 952	1 516	374	70	11.8	6.2
446130	Optical goods stores .....	14	5 952	1 516	374	70	11.8	6.2
44619	Other health & personal care stores .....	18	11 539	2 844	619	127	4.6	31.7
446191	Food (health) supplement stores .....	6	2 844	487	115	43	16.3	24.8
446199	All other health & personal care stores .....	12	8 695	2 357	504	84	.8	33.9
447	Gasoline stations .....	92	112 479	8 401	1 933	670	28.0	9.1
4471	Gasoline stations .....	92	112 479	8 401	1 933	670	28.0	9.1
44711	Gasoline stations with convenience stores .....	62	84 532	6 422	1 386	514	25.5	2.3
447110	Gasoline stations with convenience stores .....	62	84 532	6 422	1 386	514	25.5	2.3
44719	Other gasoline stations .....	30	27 947	1 979	547	156	35.5	29.8
447190	Other gasoline stations .....	30	27 947	1 979	547	156	35.5	29.8
448	Clothing & clothing accessories stores .....	138	101 107	11 954	2 764	1 071	9.1	4.1
4481	Clothing stores .....	93	76 110	8 365	2 003	818	10.7	5.5
44811	Men's clothing stores .....	11	6 773	895	237	80	25.7	11.4
448110	Men's clothing stores .....	11	6 773	895	237	80	25.7	11.4
44812	Women's clothing stores .....	43	26 981	3 236	763	337	13.3	6.6
448120	Women's clothing stores .....	43	26 981	3 236	763	337	13.3	6.6
44813	Children's & infants' clothing stores .....	4	3 393	310	74	27	6.7	—
448130	Children's & infants' clothing stores .....	4	3 393	310	74	27	6.7	—
44814	Family clothing stores .....	17	31 242	2 893	679	272	6.0	4.7
448140	Family clothing stores .....	17	31 242	2 893	679	272	6.0	4.7
44815	Clothing accessories stores .....	6	2 015	351	79	28	32.1	—
448150	Clothing accessories stores .....	6	2 015	351	79	28	32.1	—
44819	Other clothing stores .....	12	5 706	680	171	74	1.1	2.4
448190	Other clothing stores .....	12	5 706	680	171	74	1.1	2.4
4482	Shoe stores .....	28	15 296	1 977	407	160	1.2	—
44821	Shoe stores .....	28	15 296	1 977	407	160	1.2	—
448210	Shoe stores .....	28	15 296	1 977	407	160	1.2	—
4482102	Women's shoe stores .....	6	D	D	D	b	D	D
4482104	Family shoe stores .....	15	D	D	D	b	D	D
4482105	Athletic footwear stores .....	6	D	D	D	b	D	D
4483	Jewelry, luggage, & leather goods stores .....	17	9 701	1 612	354	93	8.6	.1
44831	Jewelry stores .....	14	8 434	1 438	313	82	9.9	.1
448310	Jewelry stores .....	14	8 434	1 438	313	82	9.9	.1
44832	Luggage & leather goods stores .....	3	1 267	174	41	11	—	—
448320	Luggage & leather goods stores .....	3	1 267	174	41	11	—	—
451	Sporting goods, hobby, book, & music stores .....	75	74 758	9 527	2 059	716	11.1	3.8
4511	Sporting goods, hobby, & musical instrument stores .....	51	48 727	6 320	1 335	435	15.7	5.3
45111	Sporting goods stores .....	33	30 246	4 241	897	308	21.7	8.4
451110	Sporting goods stores .....	33	30 246	4 241	897	308	21.7	8.4
4511101	General-line sporting goods stores .....	10	5 478	777	188	61	19.9	46.2
4511102	Specialty-line sporting goods stores .....	23	24 768	3 464	709	247	22.1	—
45112	Hobby, toy, & game stores .....	8	10 656	774	169	66	2.8	.3
451120	Hobby, toy, & game stores .....	8	10 656	774	169	66	2.8	.3
45113	Sewing, needlework, & piece goods stores .....	6	4 460	801	153	33	17.5	—
451130	Sewing, needlework, & piece goods stores .....	6	4 460	801	153	33	17.5	—
45114	Musical instrument & supplies stores .....	4	3 365	504	116	28	—	—
451140	Musical instrument & supplies stores .....	4	3 365	504	116	28	—	—
4512	Book, periodical, & music stores .....	24	26 031	3 207	724	281	2.6	1.2
45121	Book stores & news dealers .....	16	18 195	2 438	576	219	3.7	1.7
451211	Book stores .....	15	D	D	D	c	D	D
4512111	Book stores, general .....	10	16 375	2 162	497	191	1.1	1.9
4512112	Specialty book stores .....	3	D	D	D	a	D	D
4512113	College book stores .....	2	D	D	D	a	D	D
45122	Prerecorded tape, compact disc, & record stores .....	8	7 836	769	148	62	—	—
451220	Prerecorded tape, compact disc, & record stores .....	8	7 836	769	148	62	—	—

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>CHITTENDEN COUNTY, VT—Con.</b>								
<b>44-45 Retail trade—Con.</b>								
452	General merchandise stores .....	23	223 975	18 335	4 185	1 391	.7	1.8
4521	Department stores (incl leased depts) ## .....	7	119 596	N	N	N	—	—
45211	Department stores (incl leased depts) ## .....	7	119 596	N	N	N	—	—
4521	Department stores (excl leased depts) .....	7	117 985	11 244	2 480	916	—	—
45211	Department stores (excl leased depts) .....	7	117 985	11 244	2 480	916	—	—
452110	Department stores (excl leased depts) .....	7	117 985	11 244	2 480	916	—	—
4521102	Discount or mass merchandising dept stores (excl leased depts) .....	4	D	D	D	f	D	D
4521103	National chain department stores (excl leased depts) .....	2	D	D	D	e	D	D
4529	Other general merchandise stores .....	16	105 990	7 091	1 705	475	1.4	3.7
45291	Warehouse clubs & superstores .....	1	D	D	D	c	D	D
452910	Warehouse clubs & superstores .....	1	D	D	D	c	D	D
45299	All other general merchandise stores .....	15	D	D	D	e	D	D
452990	All other general merchandise stores .....	15	D	D	D	e	D	D
4529901	Variety stores .....	12	D	D	D	c	D	D
4529902	Catalog showrooms .....	1	D	D	D	c	D	D
453	Miscellaneous store retailers .....	94	51 715	6 252	1 352	526	8.6	1.1
4531	Florists .....	21	4 362	986	238	122	23.8	5.7
45311	Florists .....	21	4 362	986	238	122	23.8	5.7
453110	Florists .....	21	4 362	986	238	122	23.8	5.7
4532	Office supplies, stationery, & gift stores .....	29	26 610	2 180	508	201	5.9	.9
45321	Office supplies & stationery stores .....	2	D	D	D	b	D	D
453210	Office supplies & stationery stores .....	2	D	D	D	b	D	D
4532102	Office supplies stores .....	2	D	D	D	b	D	D
45322	Gift, novelty, & souvenir stores .....	27	D	D	D	c	D	D
453220	Gift, novelty, & souvenir stores .....	27	D	D	D	c	D	D
4533	Used merchandise stores .....	16	3 309	492	99	51	10.4	—
45331	Used merchandise stores .....	16	3 309	492	99	51	10.4	—
453310	Used merchandise stores .....	16	3 309	492	99	51	10.4	—
4539	Other miscellaneous store retailers .....	28	17 434	2 594	507	152	8.7	.5
45391	Pet & pet supplies stores .....	9	6 580	955	221	65	—	1.3
453910	Pet & pet supplies stores .....	9	6 580	955	221	65	—	1.3
45392	Art dealers .....	3	D	D	D	a	D	D
453920	Art dealers .....	3	D	D	D	a	D	D
45393	Manufactured (mobile) home dealers .....	4	4 698	591	132	16	2.4	—
453930	Manufactured (mobile) home dealers .....	4	4 698	591	132	16	2.4	—
45399	All other miscellaneous store retailers .....	12	D	D	D	b	D	D
454	Nonstore retailers .....	63	107 826	14 108	3 519	634	19.1	1.9
4541	Electronic shopping & mail-order houses .....	21	56 106	6 773	1 747	344	24.1	3.5
45411	Electronic shopping & mail-order houses .....	21	56 106	6 773	1 747	344	24.1	3.5
454110	Electronic shopping & mail-order houses .....	21	56 106	6 773	1 747	344	24.1	3.5
4542	Vending machine operators .....	4	7 547	1 561	327	51	—	—
45421	Vending machine operators .....	4	7 547	1 561	327	51	—	—
454210	Vending machine operators .....	4	7 547	1 561	327	51	—	—
4543	Direct selling establishments .....	38	44 173	5 774	1 445	239	16.0	.1
45431	Fuel dealers .....	22	34 882	4 556	1 191	172	18.3	—
454311	Heating oil dealers .....	13	25 742	2 879	739	110	24.4	—
454312	Liquefied petroleum gas (bottled gas) dealers .....	9	9 140	1 677	452	62	1.2	—
45439	Other direct selling establishments .....	16	9 291	1 218	254	67	7.1	.6
454390	Other direct selling establishments .....	16	9 291	1 218	254	67	7.1	.6
<b>ESSEX COUNTY, VT</b>								
<b>44-45 Retail trade .....</b>								
441	Motor vehicle & parts dealers .....	1	D	D	D	a	D	D
441229	All other motor vehicle dealers .....	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers .....	3	655	120	24	4	D	4.9
445	Food & beverage stores .....	7	D	D	D	b	D	D
447	Gasoline stations .....	5	D	D	D	a	D	D
453	Miscellaneous store retailers .....	2	D	D	D	a	D	D

See footnotes at end of table.



**Table 3. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>FRANKLIN COUNTY, VT</b>								
<b>44-45</b>	<b>Retail trade</b> .....	<b>237</b>	<b>324 383</b>	<b>28 559</b>	<b>6 718</b>	<b>1 734</b>	<b>26.7</b>	<b>3.4</b>
441	Motor vehicle & parts dealers .....	41	98 903	6 466	1 566	273	33.2	1.8
4411	Automobile dealers .....	20	87 740	4 969	1 203	206	35.3	.3
4412	Other motor vehicle dealers .....	7	3 941	221	41	10	38.7	4.0
44122	Motorcycle, boat, & other motor vehicle dealers .....	7	3 941	221	41	10	38.7	4.0
441229	All other motor vehicle dealers .....	2	D	D	D	a	D	D
44131	Automotive parts & accessories stores .....	12	D	D	D	b	D	D
441310	Automotive parts & accessories stores .....	12	D	D	D	b	D	D
442	Furniture & home furnishings stores .....	5	1 300	140	46	10	37.6	—
443	Electronics & appliance stores .....	9	5 990	717	251	38	8.3	11.4
4431	Electronics & appliance stores .....	9	5 990	717	251	38	8.3	11.4
44311	Appliance, television, & other electronics stores .....	8	D	D	D	b	D	D
443111	Household appliance stores .....	4	4 114	504	204	23	12.1	—
444	Building material & garden equipment & supplies dealers .....	22	32 429	3 739	938	171	2.1	—
4441	Building material & supplies dealers .....	17	25 070	3 128	715	134	.9	—
44413	Hardware stores .....	8	D	D	D	b	D	D
444130	Hardware stores .....	8	D	D	D	b	D	D
44419	Other building material dealers .....	8	18 689	2 276	511	87	—	—
444190	Other building material dealers .....	8	18 689	2 276	511	87	—	—
4442	Lawn & garden equipment & supplies stores .....	5	7 359	611	223	37	6.2	—
44422	Nursery & garden centers .....	4	D	D	D	b	D	D
444220	Nursery & garden centers .....	4	D	D	D	b	D	D
445	Food & beverage stores .....	42	64 170	5 167	1 046	440	12.5	4.4
4451	Grocery stores .....	28	60 351	4 875	989	401	12.1	2.0
446	Health & personal care stores .....	13	18 766	2 102	505	106	24.5	—
4461	Health & personal care stores .....	13	18 766	2 102	505	106	24.5	—
446191	Food (health) supplement stores .....	2	D	D	D	a	D	D
447	Gasoline stations .....	41	38 478	3 212	756	234	27.8	6.5
4471	Gasoline stations .....	41	38 478	3 212	756	234	27.8	6.5
44711	Gasoline stations with convenience stores .....	29	25 048	2 079	484	184	29.3	9.8
447110	Gasoline stations with convenience stores .....	29	25 048	2 079	484	184	29.3	9.8
448	Clothing & clothing accessories stores .....	18	11 141	1 304	313	97	11.6	.9
4481	Clothing stores .....	11	8 003	885	223	71	16.2	1.3
451	Sporting goods, hobby, book, & music stores .....	7	3 392	473	122	32	13.0	—
4511	Sporting goods, hobby, & musical instrument stores .....	6	D	D	D	b	D	D
45113	Sewing, needlework, & piece goods stores .....	1	D	D	D	a	D	D
451130	Sewing, needlework, & piece goods stores .....	1	D	D	D	a	D	D
452	General merchandise stores .....	7	14 911	1 464	346	141	4.9	5.7
45299	All other general merchandise stores .....	6	D	D	D	b	D	D
452990	All other general merchandise stores .....	6	D	D	D	b	D	D
453	Miscellaneous store retailers .....	26	8 292	1 166	236	63	16.7	9.1
4532	Office supplies, stationery, & gift stores .....	8	3 709	569	124	33	8.4	1.7
45321	Office supplies & stationery stores .....	1	D	D	D	a	D	D
453210	Office supplies & stationery stores .....	1	D	D	D	a	D	D
4532102	Office supplies stores .....	1	D	D	D	a	D	D
4539	Other miscellaneous store retailers .....	8	3 347	466	77	16	17.5	—
454	Nonstore retailers .....	6	26 611	2 609	593	129	93.6	5.3
4543	Direct selling establishments .....	5	D	D	D	c	D	D
45431	Fuel dealers .....	4	D	D	D	c	D	D
454311	Heating oil dealers .....	3	D	D	D	c	D	D
<b>GRAND ISLE COUNTY, VT</b>								
<b>44-45</b>	<b>Retail trade</b> .....	<b>33</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>
441	Motor vehicle & parts dealers .....	2	D	D	D	a	D	D
442	Furniture & home furnishings stores .....	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers .....	3	1 130	174	40	16	100.0	—
445	Food & beverage stores .....	9	D	D	D	b	D	D
447	Gasoline stations .....	6	6 416	463	99	39	30.8	—
448	Clothing & clothing accessories stores .....	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores .....	2	D	D	D	a	D	D
452	General merchandise stores .....	1	D	D	D	a	D	D
453	Miscellaneous store retailers .....	7	D	D	D	b	D	D
45399	All other miscellaneous store retailers .....	2	D	D	D	a	D	D

See footnotes at end of table.

**Table 3. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>GRAND ISLE COUNTY, VT—Con.</b>								
<b>Retail trade—Con.</b>								
454	Nonstore retailers .....	1	D	D	D	a	D	D
<b>LAMOILLE COUNTY, VT</b>								
<b>44-45</b>	<b>Retail trade .....</b>	<b>183</b>	<b>169 629</b>	<b>19 790</b>	<b>4 877</b>	<b>1 380</b>	<b>22.5</b>	<b>5.1</b>
441	Motor vehicle & parts dealers .....	12	D	D	D	b	D	D
442	Furniture & home furnishings stores .....	10	4 121	630	133	38	20.8	—
443	Electronics & appliance stores .....	6	D	D	D	b	D	D
4431	Electronics & appliance stores .....	6	D	D	D	b	D	D
44311	Appliance, television, & other electronics stores .....	4	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers .....	18	21 410	2 702	630	130	5.9	1.2
4441	Building material & supplies dealers .....	13	15 978	2 330	553	110	7.4	—
44419	Other building material dealers .....	8	12 979	1 689	377	65	4.1	—
444190	Other building material dealers .....	8	12 979	1 689	377	65	4.1	—
4442	Lawn & garden equipment & supplies stores .....	5	5 432	372	77	20	1.4	4.7
44422	Nursery & garden centers .....	3	D	D	D	a	D	D
444220	Nursery & garden centers .....	3	D	D	D	a	D	D
445	Food & beverage stores .....	36	54 190	5 837	1 387	489	15.2	8.0
4451	Grocery stores .....	26	50 705	5 449	1 300	458	16.0	4.6
4452	Specialty food stores .....	5	D	D	D	b	D	D
446	Health & personal care stores .....	8	D	D	D	b	D	D
4461	Health & personal care stores .....	8	D	D	D	b	D	D
446191	Food (health) supplement stores .....	3	D	D	D	b	D	D
447	Gasoline stations .....	11	D	D	D	b	D	D
448	Clothing & clothing accessories stores .....	17	7 253	1 122	262	83	14.5	19.9
4481	Clothing stores .....	11	5 490	884	208	65	19.2	22.7
44813	Children's & infants' clothing stores .....	2	D	D	D	a	D	D
448130	Children's & infants' clothing stores .....	2	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores .....	19	7 743	1 354	405	124	16.8	—
4511	Sporting goods, hobby, & musical instrument stores ..	16	6 666	1 191	361	111	19.5	—
45111	Sporting goods stores .....	13	5 663	992	318	100	22.9	—
451110	Sporting goods stores .....	13	5 663	992	318	100	22.9	—
4512113	College book stores .....	1	D	D	D	a	D	D
452	General merchandise stores .....	8	10 430	1 006	229	93	4.1	1.5
453	Miscellaneous store retailers .....	25	D	D	D	b	D	D
4532	Office supplies, stationery, & gift stores .....	12	D	D	D	b	D	D
45321	Office supplies & stationery stores .....	1	D	D	D	a	D	D
453210	Office supplies & stationery stores .....	1	D	D	D	a	D	D
4532102	Office supplies stores .....	1	D	D	D	a	D	D
4539	Other miscellaneous store retailers .....	5	D	D	D	b	D	D
45392	Art dealers .....	2	D	D	D	a	D	D
453920	Art dealers .....	2	D	D	D	a	D	D
454	Nonstore retailers .....	13	15 123	1 783	523	97	23.1	9.0
4543	Direct selling establishments .....	12	D	D	D	b	D	D
45431	Fuel dealers .....	8	13 291	1 523	460	85	20.8	7.9
454311	Heating oil dealers .....	5	10 611	1 164	391	71	17.6	9.9
<b>ORANGE COUNTY, VT</b>								
<b>44-45</b>	<b>Retail trade .....</b>	<b>109</b>	<b>145 782</b>	<b>15 550</b>	<b>3 197</b>	<b>798</b>	<b>26.1</b>	<b>3.1</b>
441	Motor vehicle & parts dealers .....	19	37 073	2 653	531	100	50.6	1.4
44131	Automotive parts & accessories stores .....	8	5 528	849	201	31	—	—
441310	Automotive parts & accessories stores .....	8	5 528	849	201	31	—	—
442	Furniture & home furnishings stores .....	2	D	D	D	a	D	D
443	Electronics & appliance stores .....	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers .....	15	25 198	4 028	591	130	9.4	.1
4441	Building material & supplies dealers .....	11	D	D	D	c	D	D
44411	Home centers .....	3	13 346	2 670	286	68	D	—
444110	Home centers .....	3	13 346	2 670	286	68	D	—
4442	Lawn & garden equipment & supplies stores .....	4	D	D	D	b	D	D
44422	Nursery & garden centers .....	4	D	D	D	b	D	D
444220	Nursery & garden centers .....	4	D	D	D	b	D	D
445	Food & beverage stores .....	20	D	D	D	c	D	D
446	Health & personal care stores .....	4	6 058	691	154	36	32.8	—
447	Gasoline stations .....	14	14 985	1 007	238	80	21.2	13.1

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ORANGE COUNTY, VT—Con.</b>								
<b>44-45</b>	<b>Retail trade—Con.</b>							
448	Clothing & clothing accessories stores .....	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores .....	4	D	D	D	a	D	D
4512113	College book stores .....	1	D	D	D	a	D	D
452	General merchandise stores .....	9	3 418	319	76	43	65.6	—
45299	All other general merchandise stores .....	9	3 418	319	76	43	65.6	—
452990	All other general merchandise stores .....	9	3 418	319	76	43	65.6	—
453	Miscellaneous store retailers .....	10	D	D	D	b	D	D
4532	Office supplies, stationery, & gift stores .....	5	5 876	707	170	32	.8	6.7
45321	Office supplies & stationery stores .....	1	D	D	D	b	D	D
453210	Office supplies & stationery stores .....	1	D	D	D	b	D	D
4532102	Office supplies stores .....	1	D	D	D	b	D	D
454	Nonstore retailers .....	10	D	D	D	c	D	D
4543	Direct selling establishments .....	7	22 390	2 720	645	107	4.1	—
45431	Fuel dealers .....	7	22 390	2 720	645	107	4.1	—
454311	Heating oil dealers .....	4	21 285	2 502	576	96	4.1	—
<b>ORLEANS COUNTY, VT</b>								
<b>44-45</b>	<b>Retail trade .....</b>	<b>174</b>	<b>220 426</b>	<b>19 896</b>	<b>4 468</b>	<b>1 161</b>	<b>24.7</b>	<b>2.7</b>
441	Motor vehicle & parts dealers .....	21	67 820	5 051	1 122	204	37.8	.1
442	Furniture & home furnishings stores .....	3	D	D	D	a	D	D
443	Electronics & appliance stores .....	4	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers .....	19	41 741	4 679	1 007	149	3.4	.9
4441	Building material & supplies dealers .....	15	D	D	D	c	D	D
44419	Other building material dealers .....	10	14 269	1 825	373	60	—	2.7
444190	Other building material dealers .....	10	14 269	1 825	373	60	—	2.7
4442	Lawn & garden equipment & supplies stores .....	4	D	D	D	b	D	D
44422	Nursery & garden centers .....	3	D	D	D	b	D	D
444220	Nursery & garden centers .....	3	D	D	D	b	D	D
445	Food & beverage stores .....	40	D	D	D	e	D	D
4452	Specialty food stores .....	2	D	D	D	a	D	D
446	Health & personal care stores .....	9	12 202	1 561	340	68	14.6	—
4461	Health & personal care stores .....	9	12 202	1 561	340	68	14.6	—
447	Gasoline stations .....	31	21 076	1 475	347	134	31.2	2.6
448	Clothing & clothing accessories stores .....	6	D	D	D	b	D	D
451	Sporting goods, hobby, book, & music stores .....	6	D	D	D	a	D	D
452	General merchandise stores .....	13	D	D	D	c	D	D
45299	All other general merchandise stores .....	12	5 179	610	145	52	22.2	17.4
452990	All other general merchandise stores .....	12	5 179	610	145	52	22.2	17.4
4529903	Miscellaneous general merchandise stores .....	9	4 297	531	124	43	22.4	8.6
453	Miscellaneous store retailers .....	10	D	D	D	a	D	D
454	Nonstore retailers .....	12	10 394	1 158	293	55	47.0	16.6
4543	Direct selling establishments .....	9	D	D	D	b	D	D
45431	Fuel dealers .....	7	D	D	D	b	D	D
454311	Heating oil dealers .....	3	D	D	D	a	D	D

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>RUTLAND COUNTY, VT</b>								
<b>44-45</b>	<b>Retail trade</b>	<b>502</b>	<b>646 320</b>	<b>66 593</b>	<b>15 576</b>	<b>4 344</b>	<b>13.8</b>	<b>4.7</b>
441	Motor vehicle & parts dealers	58	168 765	11 467	2 520	478	16.6	1.4
4411	Automobile dealers	30	141 410	8 010	1 749	311	15.8	1.5
44112	Used car dealers	16	17 715	1 380	240	69	29.9	—
441120	Used car dealers	16	17 715	1 380	240	69	29.9	—
4412	Other motor vehicle dealers	5	5 864	551	105	30	13.2	—
44122	Motorcycle, boat, & other motor vehicle dealers	4	D	D	D	b	D	D
441229	All other motor vehicle dealers	1	D	D	D	b	D	D
4413	Automotive parts, accessories, & tire stores	23	21 491	2 906	666	137	23.1	1.3
44131	Automotive parts & accessories stores	16	10 717	1 572	356	81	20.8	—
441310	Automotive parts & accessories stores	16	10 717	1 572	356	81	20.8	—
44132	Tire dealers	7	10 774	1 334	310	56	25.4	2.5
441320	Tire dealers	7	10 774	1 334	310	56	25.4	2.5
442	Furniture & home furnishings stores	25	11 661	1 608	366	92	24.4	—
4421	Furniture stores	13	7 619	1 152	272	57	11.9	—
44211	Furniture stores	13	7 619	1 152	272	57	11.9	—
442110	Furniture stores	13	7 619	1 152	272	57	11.9	—
4422	Home furnishings stores	12	4 042	456	94	35	47.8	—
443	Electronics & appliance stores	20	9 863	1 239	291	85	29.6	.5
4431	Electronics & appliance stores	20	9 863	1 239	291	85	29.6	.5
44311	Appliance, television, & other electronics stores	14	6 259	778	186	59	38.0	.8
443112	Radio, television, & other electronics stores	8	3 159	524	124	36	20.9	.7
44312	Computer & software stores	4	D	D	D	a	D	D
443120	Computer & software stores	4	D	D	D	a	D	D
44313	Camera & photographic supplies stores	2	D	D	D	a	D	D
443130	Camera & photographic supplies stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	49	57 185	8 027	1 849	317	10.8	14.8
4441	Building material & supplies dealers	38	53 182	7 383	1 706	281	11.2	15.7
44419	Other building material dealers	27	46 858	6 397	1 457	221	10.1	17.9
444190	Other building material dealers	27	46 858	6 397	1 457	221	10.1	17.9
4442	Lawn & garden equipment & supplies stores	11	4 003	644	143	36	5.3	2.2
44422	Nursery & garden centers	7	3 286	547	106	26	.5	—
444220	Nursery & garden centers	7	3 286	547	106	26	.5	—
445	Food & beverage stores	72	125 568	11 967	2 802	1 028	11.8	5.6
4451	Grocery stores	50	112 021	10 965	2 565	933	11.6	1.9
44511	Supermarkets & other grocery (except convenience) stores	30	103 660	10 226	2 382	841	9.9	.9
445110	Supermarkets & other grocery (except convenience) stores	30	103 660	10 226	2 382	841	9.9	.9
44512	Convenience stores	20	8 361	739	183	92	32.6	14.2
445120	Convenience stores	20	8 361	739	183	92	32.6	14.2
4452	Specialty food stores	8	3 016	293	62	36	1.7	1.5
4453	Beer, wine, & liquor stores	14	10 531	709	175	59	17.0	45.5
44531	Beer, wine, & liquor stores	14	10 531	709	175	59	17.0	45.5
445310	Beer, wine, & liquor stores	14	10 531	709	175	59	17.0	45.5
446	Health & personal care stores	28	35 738	5 473	1 204	266	12.3	6.6
4461	Health & personal care stores	28	35 738	5 473	1 204	266	12.3	6.6
44619	Other health & personal care stores	7	D	D	D	a	D	D
447	Gasoline stations	59	53 519	4 193	990	398	13.5	10.5
4471	Gasoline stations	59	53 519	4 193	990	398	13.5	10.5
44711	Gasoline stations with convenience stores	40	39 567	2 858	674	258	12.3	1.0
447110	Gasoline stations with convenience stores	40	39 567	2 858	674	258	12.3	1.0
448	Clothing & clothing accessories stores	47	31 340	3 567	852	297	21.4	.2
4481	Clothing stores	32	24 272	2 686	641	235	13.8	.3
44814	Family clothing stores	10	14 813	1 588	391	127	10.9	—
448140	Family clothing stores	10	14 813	1 588	391	127	10.9	—
4483	Jewelry, luggage, & leather goods stores	8	3 234	548	135	36	73.8	—
44832	Luggage & leather goods stores	1	D	D	D	a	D	D
448320	Luggage & leather goods stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	39	17 397	2 457	804	238	30.3	3.9
4511	Sporting goods, hobby, & musical instrument stores	29	13 237	2 044	700	198	38.7	2.2
45111	Sporting goods stores	21	10 232	1 631	578	160	47.8	2.6
451110	Sporting goods stores	21	10 232	1 631	578	160	47.8	2.6
4511102	Specialty-line sporting goods stores	17	7 917	1 300	488	136	40.7	—
45113	Sewing, needlework, & piece goods stores	5	1 755	209	78	22	—	1.5
451130	Sewing, needlework, & piece goods stores	5	1 755	209	78	22	—	1.5
4512	Book, periodical, & music stores	10	4 160	413	104	40	3.4	9.3
45121	Book stores & news dealers	5	2 161	216	50	21	—	—
4512111	Book stores, general	3	D	D	D	a	D	D
452	General merchandise stores	21	63 943	7 073	1 685	635	1.0	3.1
45299	All other general merchandise stores	15	6 611	845	192	73	9.4	30.2
452990	All other general merchandise stores	15	6 611	845	192	73	9.4	30.2
4529903	Miscellaneous general merchandise stores	11	4 971	645	150	55	12.5	26.4

See footnotes at end of table.

**Table 3. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>RUTLAND COUNTY, VT—Con.</b>								
<b>44-45</b>	<b>Retail trade—Con.</b>							
453	Miscellaneous store retailers .....	50	26 206	3 445	753	258	14.6	4.6
4532	Office supplies, stationery, & gift stores .....	22	12 323	1 443	355	138	14.7	3.4
45321	Office supplies & stationery stores .....	2	D	D	D	b	D	D
453210	Office supplies & stationery stores .....	2	D	D	D	b	D	D
4532101	Stationery stores .....	1	D	D	D	a	D	D
4532102	Office supplies stores .....	1	D	D	D	b	D	D
45322	Gift, novelty, & souvenir stores .....	20	D	D	D	b	D	D
453220	Gift, novelty, & souvenir stores .....	20	D	D	D	b	D	D
4533	Used merchandise stores .....	7	1 177	154	31	17	85.8	1.4
45331	Used merchandise stores .....	7	1 177	154	31	17	85.8	1.4
453310	Used merchandise stores .....	7	1 177	154	31	17	85.8	1.4
4539	Other miscellaneous store retailers .....	11	10 459	1 327	253	60	2.8	4.5
45393	Manufactured (mobile) home dealers .....	2	D	D	D	a	D	D
453930	Manufactured (mobile) home dealers .....	2	D	D	D	a	D	D
45399	All other miscellaneous store retailers .....	6	4 541	762	143	27	3.1	10.3
454	Nonstore retailers .....	34	45 135	6 077	1 460	252	13.7	.8
4543	Direct selling establishments .....	27	42 399	5 437	1 304	218	13.3	.6
45431	Fuel dealers .....	19	36 926	4 837	1 190	183	15.2	.7
454311	Heating oil dealers .....	12	27 429	3 420	842	124	12.4	.2
454312	Liquefied petroleum gas (bottled gas) dealers .....	7	9 497	1 417	348	59	23.3	2.1
45439	Other direct selling establishments .....	8	5 473	600	114	35	—	—
454390	Other direct selling establishments .....	8	5 473	600	114	35	—	—
<b>WASHINGTON COUNTY, VT</b>								
<b>44-45</b>	<b>Retail trade .....</b>	<b>421</b>	<b>542 351</b>	<b>58 893</b>	<b>13 534</b>	<b>3 614</b>	<b>18.2</b>	<b>3.4</b>
441	Motor vehicle & parts dealers .....	58	156 086	12 747	2 931	519	28.9	1.4
4411	Automobile dealers .....	25	126 578	8 345	2 001	312	32.0	.8
4412	Other motor vehicle dealers .....	8	9 396	915	185	36	—	1.5
44121	Recreational vehicle dealers .....	2	D	D	D	a	D	D
441210	Recreational vehicle dealers .....	2	D	D	D	a	D	D
44122	Motorcycle, boat, & other motor vehicle dealers .....	6	D	D	D	b	D	D
441229	All other motor vehicle dealers .....	3	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores .....	25	20 112	3 487	745	171	22.7	4.9
44131	Automotive parts & accessories stores .....	19	12 994	2 251	500	114	24.3	6.3
441310	Automotive parts & accessories stores .....	19	12 994	2 251	500	114	24.3	6.3
44132	Tire dealers .....	6	7 118	1 236	245	57	20.0	2.5
441320	Tire dealers .....	6	7 118	1 236	245	57	20.0	2.5
442	Furniture & home furnishings stores .....	12	5 686	1 058	255	56	36.3	3.2
4421	Furniture stores .....	4	3 003	563	139	28	38.7	—
44211	Furniture stores .....	4	3 003	563	139	28	38.7	—
442110	Furniture stores .....	4	3 003	563	139	28	38.7	—
4422	Home furnishings stores .....	8	2 683	495	116	28	33.6	6.8
44229	Other home furnishings stores .....	5	1 501	261	57	15	27.2	12.2
443	Electronics & appliance stores .....	13	8 946	1 585	409	85	22.9	2.2
4431	Electronics & appliance stores .....	13	8 946	1 585	409	85	22.9	2.2
44311	Appliance, television, & other electronics stores .....	8	D	D	D	b	D	D
44312	Computer & software stores .....	4	4 297	676	171	32	41.5	4.5
443120	Computer & software stores .....	4	4 297	676	171	32	41.5	4.5
444	Building material & garden equipment & supplies dealers .....	50	50 666	6 315	1 380	283	10.1	8.3
4441	Building material & supplies dealers .....	37	42 731	5 292	1 206	231	7.8	9.8
44413	Hardware stores .....	11	7 029	1 065	267	72	16.5	—
444130	Hardware stores .....	11	7 029	1 065	267	72	16.5	—
44419	Other building material dealers .....	20	31 984	3 736	822	135	5.7	5.5
444190	Other building material dealers .....	20	31 984	3 736	822	135	5.7	5.5
4442	Lawn & garden equipment & supplies stores .....	13	7 935	1 023	174	52	22.4	.3
44421	Outdoor power equipment stores .....	5	3 955	412	77	22	26.8	—
444210	Outdoor power equipment stores .....	5	3 955	412	77	22	26.8	—
44422	Nursery & garden centers .....	8	3 980	611	97	30	18.1	.7
444220	Nursery & garden centers .....	8	3 980	611	97	30	18.1	.7
445	Food & beverage stores .....	64	124 765	13 798	3 011	1 178	7.6	3.2
4451	Grocery stores .....	48	117 073	13 082	2 860	1 125	7.9	.6
44511	Supermarkets & other grocery (except convenience) stores .....	33	108 238	12 095	2 616	1 019	5.7	.6
445110	Supermarkets & other grocery (except convenience) stores .....	33	108 238	12 095	2 616	1 019	5.7	.6
44512	Convenience stores .....	15	8 835	987	244	106	35.4	.8
445120	Convenience stores .....	15	8 835	987	244	106	35.4	.8
4452	Specialty food stores .....	7	1 283	248	57	26	13.0	—
446	Health & personal care stores .....	24	30 447	3 621	855	198	19.2	1.3
4461	Health & personal care stores .....	24	30 447	3 621	855	198	19.2	1.3
4461102	Proprietary stores .....	2	D	D	D	a	D	D
44619	Other health & personal care stores .....	9	D	D	D	b	D	D

See footnotes at end of table.

**Table 3. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>WASHINGTON COUNTY, VT—Con.</b>								
<b>44-45</b>	<b>Retail trade—Con.</b>							
447	Gasoline stations .....	51	48 455	4 534	1 144	367	26.5	3.2
4471	Gasoline stations .....	51	48 455	4 534	1 144	367	26.5	3.2
44711	Gasoline stations with convenience stores .....	36	37 371	3 276	825	273	23.1	3.9
447110	Gasoline stations with convenience stores .....	36	37 371	3 276	825	273	23.1	3.9
448	Clothing & clothing accessories stores .....	35	21 252	2 620	610	237	26.2	—
4481	Clothing stores .....	23	15 975	2 008	458	189	29.7	—
44832	Luggage & leather goods stores .....	1	D	D	D	a	D	D
448320	Luggage & leather goods stores .....	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores .....	30	14 313	2 098	523	151	9.5	9.2
4511	Sporting goods, hobby, & musical instrument stores ..	21	9 945	1 435	375	107	12.8	13.2
4511101	General-line sporting goods stores .....	4	2 739	482	88	32	28.5	24.0
45112	Hobby, toy, & game stores .....	5	3 268	343	75	24	—	2.9
451120	Hobby, toy, & game stores .....	5	3 268	343	75	24	—	2.9
45113	Sewing, needlework, & piece goods stores .....	3	D	D	D	b	D	D
451130	Sewing, needlework, & piece goods stores .....	3	D	D	D	b	D	D
4512	Book, periodical, & music stores .....	9	4 368	663	148	44	2.0	—
45121	Book stores & news dealers .....	6	2 800	456	99	30	3.2	—
4512113	College book stores .....	1	D	D	D	a	D	D
452	General merchandise stores .....	11	D	D	D	c	D	D
45299	All other general merchandise stores .....	10	D	D	D	b	D	D
452990	All other general merchandise stores .....	10	D	D	D	b	D	D
4529903	Miscellaneous general merchandise stores .....	6	4 320	475	109	46	47.3	—
453	Miscellaneous store retailers .....	42	D	D	D	c	D	D
4532	Office supplies, stationery, & gift stores .....	16	6 908	775	129	53	6.1	23.0
45321	Office supplies & stationery stores .....	3	4 427	495	65	19	—	10.8
453210	Office supplies & stationery stores .....	3	4 427	495	65	19	—	10.8
4532101	Stationery stores .....	1	D	D	D	a	D	D
4532102	Office supplies stores .....	2	D	D	D	a	D	D
4533	Used merchandise stores .....	10	1 028	195	38	22	22.4	26.0
45331	Used merchandise stores .....	10	1 028	195	38	22	22.4	26.0
453310	Used merchandise stores .....	10	1 028	195	38	22	22.4	26.0
4539	Other miscellaneous store retailers .....	9	D	D	D	b	D	D
45399	All other miscellaneous store retailers .....	5	D	D	D	b	D	D
454	Nonstore retailers .....	31	45 756	6 386	1 555	232	9.8	4.6
4541	Electronic shopping & mail-order houses .....	10	D	D	D	b	D	D
45411	Electronic shopping & mail-order houses .....	10	D	D	D	b	D	D
454110	Electronic shopping & mail-order houses .....	10	D	D	D	b	D	D
4543	Direct selling establishments .....	19	38 277	5 398	1 345	185	10.6	4.7
45431	Fuel dealers .....	16	34 322	4 716	1 177	158	11.8	5.2
454311	Heating oil dealers .....	7	21 834	2 169	524	76	15.5	—
454312	Liquefied petroleum gas (bottled gas) dealers .....	9	12 488	2 547	653	82	5.2	14.4
45439	Other direct selling establishments .....	3	3 955	682	168	27	—	—
454390	Other direct selling establishments .....	3	3 955	682	168	27	—	—
<b>WINDHAM COUNTY, VT</b>								
<b>44-45</b>	<b>Retail trade .....</b>	<b>342</b>	<b>444 776</b>	<b>50 037</b>	<b>11 643</b>	<b>2 950</b>	<b>14.6</b>	<b>4.1</b>
441	Motor vehicle & parts dealers .....	25	108 701	9 264	2 200	358	1.1	.2
4411	Automobile dealers .....	10	D	D	D	e	D	D
4412	Other motor vehicle dealers .....	2	D	D	D	a	D	D
44122	Motorcycle, boat, & other motor vehicle dealers .....	2	D	D	D	a	D	D
441229	All other motor vehicle dealers .....	2	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores .....	13	D	D	D	b	D	D
44131	Automotive parts & accessories stores .....	11	7 706	1 624	400	69	—	—
441310	Automotive parts & accessories stores .....	11	7 706	1 624	400	69	—	—
442	Furniture & home furnishings stores .....	12	D	D	D	b	D	D
4422	Home furnishings stores .....	10	3 897	821	213	43	15.3	.4
44229	Other home furnishings stores .....	5	1 642	445	115	27	—	.9
443	Electronics & appliance stores .....	13	8 753	1 653	402	72	20.2	15.7
4431	Electronics & appliance stores .....	13	8 753	1 653	402	72	20.2	15.7
44311	Appliance, television, & other electronics stores .....	10	8 420	1 529	366	67	20.5	15.1
443111	Household appliance stores .....	5	5 995	1 150	266	44	—	17.9
443112	Radio, television, & other electronics stores .....	5	2 425	379	100	23	71.3	8.1
444	Building material & garden equipment & supplies dealers .....	26	31 806	3 839	843	174	5.1	—
4441	Building material & supplies dealers .....	20	24 801	2 893	631	123	6.6	—
44419	Other building material dealers .....	13	19 695	2 047	448	78	1.4	—
444190	Other building material dealers .....	13	19 695	2 047	448	78	1.4	—
4442	Lawn & garden equipment & supplies stores .....	6	7 005	946	212	51	—	—
44422	Nursery & garden centers .....	4	D	D	D	b	D	D
444220	Nursery & garden centers .....	4	D	D	D	b	D	D

See footnotes at end of table.

**Table 3. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>WINDHAM COUNTY, VT—Con.</b>								
<b>44-45</b>	<b>Retail trade—Con.</b>							
445	Food & beverage stores .....	56	94 135	10 626	2 543	908	6.9	5.6
4451	Grocery stores .....	40	89 008	10 036	2 453	871	5.3	3.0
44511	Supermarkets & other grocery (except convenience) stores .....	26	82 094	8 997	2 205	777	3.0	1.8
445110	Supermarkets & other grocery (except convenience) stores .....	26	82 094	8 997	2 205	777	3.0	1.8
4452	Specialty food stores .....	7	1 998	308	36	24	72.3	9.4
446	Health & personal care stores .....	14	19 292	2 802	478	127	22.8	1.5
4461	Health & personal care stores .....	14	19 292	2 802	478	127	22.8	1.5
447	Gasoline stations .....	52	62 534	5 327	1 294	375	15.3	3.0
4471	Gasoline stations .....	52	62 534	5 327	1 294	375	15.3	3.0
44711	Gasoline stations with convenience stores .....	31	38 165	2 983	717	250	18.1	2.0
447110	Gasoline stations with convenience stores .....	31	38 165	2 983	717	250	18.1	2.0
44719	Other gasoline stations .....	21	24 369	2 344	577	125	10.9	4.5
447190	Other gasoline stations .....	21	24 369	2 344	577	125	10.9	4.5
448	Clothing & clothing accessories stores .....	28	13 987	2 582	598	153	9.9	.5
4481	Clothing stores .....	17	10 974	2 222	527	125	4.8	.6
44813	Children's & infants' clothing stores .....	2	D	D	D	a	D	D
448130	Children's & infants' clothing stores .....	2	D	D	D	a	D	D
44815	Clothing accessories stores .....	4	721	336	91	14	—	8.7
448150	Clothing accessories stores .....	4	721	336	91	14	—	8.7
451	Sporting goods, hobby, book, & music stores .....	36	10 417	1 643	467	120	14.5	6.0
4511	Sporting goods, hobby, & musical instrument stores ..	29	8 858	1 408	418	96	9.6	7.0
45111	Sporting goods stores .....	23	7 447	1 166	344	73	11.4	8.4
451110	Sporting goods stores .....	23	7 447	1 166	344	73	11.4	8.4
4511101	General-line sporting goods stores .....	6	3 735	654	212	36	5.8	7.0
451212	News dealers & newsstands .....	2	D	D	D	a	D	D
452	General merchandise stores .....	5	D	D	D	c	D	D
45299	All other general merchandise stores .....	4	5 011	665	263	65	5.0	—
452990	All other general merchandise stores .....	4	5 011	665	263	65	5.0	—
4529903	Miscellaneous general merchandise stores .....	3	D	D	D	b	D	D
453	Miscellaneous store retailers .....	51	D	D	D	c	D	D
4532	Office supplies, stationery, & gift stores .....	27	D	D	D	c	D	D
45321	Office supplies & stationery stores .....	4	D	D	D	b	D	D
453210	Office supplies & stationery stores .....	4	D	D	D	b	D	D
4532102	Office supplies stores .....	4	D	D	D	b	D	D
45322	Gift, novelty, & souvenir stores .....	23	5 995	764	171	87	26.5	47.8
453220	Gift, novelty, & souvenir stores .....	23	5 995	764	171	87	26.5	47.8
4539	Other miscellaneous store retailers .....	12	D	D	D	b	D	D
45392	Art dealers .....	4	795	198	42	9	2.1	—
453920	Art dealers .....	4	795	198	42	9	2.1	—
45399	All other miscellaneous store retailers .....	7	D	D	D	a	D	D
454	Nonstore retailers .....	24	65 346	7 597	1 587	284	49.1	1.5
4541	Electronic shopping & mail-order houses .....	8	31 657	2 872	479	115	93.7	2.1
45411	Electronic shopping & mail-order houses .....	8	31 657	2 872	479	115	93.7	2.1
454110	Electronic shopping & mail-order houses .....	8	31 657	2 872	479	115	93.7	2.1
4543	Direct selling establishments .....	15	D	D	D	c	D	D
45431	Fuel dealers .....	10	27 976	3 683	862	127	8.5	1.2
454311	Heating oil dealers .....	6	20 148	2 642	646	89	11.8	—
454312	Liquefied petroleum gas (bottled gas) dealers ..	4	7 828	1 041	216	38	—	4.4
45439	Other direct selling establishments .....	5	D	D	D	b	D	D
454390	Other direct selling establishments .....	5	D	D	D	b	D	D
<b>WINDSOR COUNTY, VT</b>								
<b>44-45</b>	<b>Retail trade .....</b>	<b>372</b>	<b>415 542</b>	<b>44 732</b>	<b>10 301</b>	<b>2 559</b>	<b>25.2</b>	<b>7.2</b>
441	Motor vehicle & parts dealers .....	39	127 064	10 404	2 178	387	37.7	4.5
4411	Automobile dealers .....	21	106 866	8 055	1 657	282	43.4	5.4
4412	Other motor vehicle dealers .....	3	D	D	D	b	D	D
44122	Motorcycle, boat, & other motor vehicle dealers ..	3	D	D	D	b	D	D
441229	All other motor vehicle dealers .....	3	D	D	D	b	D	D
4413	Automotive parts, accessories, & tire stores .....	15	D	D	D	b	D	D
442	Furniture & home furnishings stores .....	12	2 484	380	78	33	44.4	14.2
443	Electronics & appliance stores .....	8	3 847	709	162	32	23.4	1.2
4431	Electronics & appliance stores .....	8	3 847	709	162	32	23.4	1.2
44312	Computer & software stores .....	3	1 080	156	32	8	D	—
443120	Computer & software stores .....	3	1 080	156	32	8	D	—
44313	Camera & photographic supplies stores .....	2	D	D	D	a	D	D
443130	Camera & photographic supplies stores .....	2	D	D	D	a	D	D

See footnotes at end of table.

**Table 3. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>WINDSOR COUNTY, VT—Con.</b>								
<b>44-45</b>	<b>Retail trade—Con.</b>							
444	Building material & garden equipment & supplies dealers .....	43	50 718	5 323	1 315	241	17.4	5.4
4441	Building material & supplies dealers .....	29	44 446	4 690	1 148	199	17.6	6.2
44413	Hardware stores .....	9	5 957	945	226	61	62.6	—
444130	Hardware stores .....	9	5 957	945	226	61	62.6	—
44419	Other building material dealers .....	15	34 081	3 071	767	106	6.2	8.0
444190	Other building material dealers .....	15	34 081	3 071	767	106	6.2	8.0
4442	Lawn & garden equipment & supplies stores .....	14	6 272	633	167	42	16.1	—
44421	Outdoor power equipment stores .....	5	4 024	333	101	17	.5	—
444210	Outdoor power equipment stores .....	5	4 024	333	101	17	.5	—
445	Food & beverage stores .....	67	65 572	7 214	1 723	577	24.7	6.9
4451	Grocery stores .....	47	58 374	6 452	1 557	524	23.0	2.2
4452	Specialty food stores .....	6	2 669	388	60	21	57.7	12.9
446	Health & personal care stores .....	13	D	D	D	b	D	D
4461	Health & personal care stores .....	13	D	D	D	b	D	D
447	Gasoline stations .....	47	54 753	3 981	963	370	22.4	10.8
4471	Gasoline stations .....	47	54 753	3 981	963	370	22.4	10.8
44711	Gasoline stations with convenience stores .....	30	43 748	2 896	689	278	18.9	6.3
447110	Gasoline stations with convenience stores .....	30	43 748	2 896	689	278	18.9	6.3
448	Clothing & clothing accessories stores .....	27	11 284	1 530	401	119	34.1	7.9
4481	Clothing stores .....	19	D	D	D	b	D	D
44819	Other clothing stores .....	4	D	D	D	b	D	D
448190	Other clothing stores .....	4	D	D	D	b	D	D
4483	Jewelry, luggage, & leather goods stores .....	6	D	D	D	b	D	D
44832	Luggage & leather goods stores .....	1	D	D	D	a	D	D
448320	Luggage & leather goods stores .....	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores .....	25	6 927	1 103	282	102	16.4	5.5
4511	Sporting goods, hobby, & musical instrument stores ..	19	5 226	898	236	83	11.3	.7
45121	Book stores & news dealers .....	5	D	D	D	a	D	D
4512112	Specialty book stores .....	1	D	D	D	a	D	D
452	General merchandise stores .....	13	D	D	D	c	D	D
45299	All other general merchandise stores .....	12	12 745	1 940	377	109	5.9	2.3
452990	All other general merchandise stores .....	12	12 745	1 940	377	109	5.9	2.3
4529903	Miscellaneous general merchandise stores .....	10	D	D	D	c	D	D
453	Miscellaneous store retailers .....	55	D	D	D	c	D	D
4532	Office supplies, stationery, & gift stores .....	23	D	D	D	b	D	D
4532102	Office supplies stores .....	1	D	D	D	a	D	D
45322	Gift, novelty, & souvenir stores .....	22	4 861	1 066	232	92	24.3	2.4
453220	Gift, novelty, & souvenir stores .....	22	4 861	1 066	232	92	24.3	2.4
4533	Used merchandise stores .....	13	2 270	312	64	29	26.0	6.8
45331	Used merchandise stores .....	13	2 270	312	64	29	26.0	6.8
453310	Used merchandise stores .....	13	2 270	312	64	29	26.0	6.8
4539	Other miscellaneous store retailers .....	11	D	D	D	b	D	D
45392	Art dealers .....	5	1 199	260	42	12	17.7	—
453920	Art dealers .....	5	1 199	260	42	12	17.7	—
454	Nonstore retailers .....	23	50 983	7 707	1 900	278	4.6	14.1
4541	Electronic shopping & mail-order houses .....	3	D	D	D	b	D	D
45411	Electronic shopping & mail-order houses .....	3	D	D	D	b	D	D
454110	Electronic shopping & mail-order houses .....	3	D	D	D	b	D	D
4543	Direct selling establishments .....	19	D	D	D	c	D	D
45431	Fuel dealers .....	15	42 641	5 721	1 471	204	3.0	4.8
454311	Heating oil dealers .....	8	31 278	3 124	810	99	2.9	—
454312	Liquefied petroleum gas (bottled gas) dealers .....	5	D	D	D	b	D	D
454319	Other fuel dealers .....	2	D	D	D	a	D	D

## Data for this line not included in broader kind-of-business totals.

<sup>1</sup>Includes sales information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.



**Table 4. Summary Statistics for Places: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BARRE, VT</b>								
<b>44-45</b>	<b>Retail trade</b> .....	<b>145</b>	<b>199 183</b>	<b>22 020</b>	<b>4 993</b>	<b>1 288</b>	<b>12.5</b>	<b>1.7</b>
441	Motor vehicle & parts dealers .....	22	45 180	4 381	932	169	18.0	.4
4412	Other motor vehicle dealers .....	1	D	D	D	a	D	D
44122	Motorcycle, boat, & other motor vehicle dealers ....	1	D	D	D	a	D	D
441221	Motorcycle dealers .....	1	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores .....	12	D	D	D	b	D	D
44131	Automotive parts & accessories stores .....	8	5 880	1 090	276	56	9.6	—
441310	Automotive parts & accessories stores .....	8	5 880	1 090	276	56	9.6	—
44132	Tire dealers .....	4	D	D	D	b	D	D
441320	Tire dealers .....	4	D	D	D	b	D	D
442	Furniture & home furnishings stores .....	4	2 409	399	94	20	56.7	—
4421	Furniture stores .....	2	D	D	D	a	D	D
44211	Furniture stores .....	2	D	D	D	a	D	D
442110	Furniture stores .....	2	D	D	D	a	D	D
443	Electronics & appliance stores .....	7	5 622	916	244	50	4.7	—
4431	Electronics & appliance stores .....	7	5 622	916	244	50	4.7	—
44311	Appliance, television, & other electronics stores ....	4	3 004	609	172	33	8.8	—
44312	Computer & software stores .....	2	D	D	D	a	D	D
443120	Computer & software stores .....	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers .....	20	23 554	3 158	713	131	4.7	—
4441	Building material & supplies dealers .....	16	22 062	2 910	692	122	5.0	—
44413	Hardware stores .....	4	D	D	D	b	D	D
444130	Hardware stores .....	4	D	D	D	b	D	D
44419	Other building material dealers .....	10	17 530	2 230	527	78	3.9	—
444190	Other building material dealers .....	10	17 530	2 230	527	78	3.9	—
445	Food & beverage stores .....	20	46 983	4 672	1 098	422	6.4	3.0
4451	Grocery stores .....	17	42 916	4 418	1 044	403	6.6	.7
44511	Supermarkets & other grocery (except convenience) stores .....	11	39 794	4 078	964	362	2.3	.6
445110	Supermarkets & other grocery (except convenience) stores .....	11	39 794	4 078	964	362	2.3	.6
446	Health & personal care stores .....	12	16 169	1 860	401	92	22.0	—
4461	Health & personal care stores .....	12	16 169	1 860	401	92	22.0	—
4461102	Proprietary stores .....	1	D	D	D	a	D	D
44619	Other health & personal care stores .....	6	D	D	D	b	D	D
446199	All other health & personal care stores .....	6	D	D	D	b	D	D
447	Gasoline stations .....	13	13 381	994	239	83	12.6	1.5
44711	Gasoline stations with convenience stores .....	10	10 275	740	171	63	16.4	1.9
447110	Gasoline stations with convenience stores .....	10	10 275	740	171	63	16.4	1.9
448	Clothing & clothing accessories stores .....	10	7 183	925	217	60	36.5	—
44819	Other clothing stores .....	1	D	D	D	a	D	D
448190	Other clothing stores .....	1	D	D	D	a	D	D
4482104	Family shoe stores .....	3	3 876	366	91	21	—	—
451	Sporting goods, hobby, book, & music stores .....	10	4 364	608	126	38	19.9	23.9
4511	Sporting goods, hobby, & musical instrument stores ..	8	D	D	D	b	D	D
452	General merchandise stores .....	5	D	D	D	b	D	D
453	Miscellaneous store retailers .....	14	D	D	D	b	D	D
4532101	Stationery stores .....	1	D	D	D	a	D	D
4533	Used merchandise stores .....	4	739	130	26	11	2.6	36.1
45331	Used merchandise stores .....	4	739	130	26	11	2.6	36.1
453310	Used merchandise stores .....	4	739	130	26	11	2.6	36.1
4539	Other miscellaneous store retailers .....	5	D	D	D	b	D	D
45399	All other miscellaneous store retailers .....	4	D	D	D	b	D	D
454	Nonstore retailers .....	8	12 528	1 716	439	61	1.8	—
4543	Direct selling establishments .....	6	D	D	D	b	D	D
45431	Fuel dealers .....	4	D	D	D	b	D	D
454311	Heating oil dealers .....	2	D	D	D	b	D	D
454312	Liquefied petroleum gas (bottled gas) dealers ....	2	D	D	D	a	D	D
45439	Other direct selling establishments .....	2	D	D	D	b	D	D
454390	Other direct selling establishments .....	2	D	D	D	b	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BELLOWS FALLS, VT</b>								
<b>44-45</b>	<b>Retail trade</b> .....	<b>30</b>	<b>37 176</b>	<b>4 767</b>	<b>1 114</b>	<b>254</b>	<b>4.1</b>	<b>.5</b>
441	Motor vehicle & parts dealers .....	3	3 646	593	142	24	—	—
443	Electronics & appliance stores .....	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers .....	1	D	D	D	a	D	D
445	Food & beverage stores .....	3	8 248	857	196	66	—	—
446	Health & personal care stores .....	1	D	D	D	a	D	D
447	Gasoline stations .....	7	7 101	565	139	51	8.0	2.7
448	Clothing & clothing accessories stores .....	2	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores .....	2	D	D	D	a	D	D
451212	News dealers & newsstands .....	2	D	D	D	a	D	D
453	Miscellaneous store retailers .....	5	D	D	D	a	D	D
454	Nonstore retailers .....	4	12 032	1 965	451	68	3.6	—
4543	Direct selling establishments .....	4	12 032	1 965	451	68	3.6	—
45431	Fuel dealers .....	3	D	D	D	b	D	D
454311	Heating oil dealers .....	2	D	D	D	b	D	D
454312	Liquefied petroleum gas (bottled gas) dealers .....	1	D	D	D	a	D	D
45439	Other direct selling establishments .....	1	D	D	D	a	D	D
454390	Other direct selling establishments .....	1	D	D	D	a	D	D
<b>BENNINGTON TOWN, VT</b>								
<b>44-45</b>	<b>Retail trade</b> .....	<b>150</b>	<b>276 434</b>	<b>23 781</b>	<b>5 293</b>	<b>1 569</b>	<b>15.6</b>	<b>15.4</b>
441	Motor vehicle & parts dealers .....	15	88 268	4 429	968	221	13.7	41.0
4411	Automobile dealers .....	7	D	D	D	c	D	D
4412	Other motor vehicle dealers .....	2	D	D	D	a	D	D
44122	Motorcycle, boat, & other motor vehicle dealers .....	2	D	D	D	a	D	D
441221	Motorcycle dealers .....	2	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores .....	6	D	D	D	b	D	D
44131	Automotive parts & accessories stores .....	5	D	D	D	b	D	D
441310	Automotive parts & accessories stores .....	5	D	D	D	b	D	D
442	Furniture & home furnishings stores .....	7	D	D	D	b	D	D
4421	Furniture stores .....	4	3 885	469	106	22	43.4	—
44211	Furniture stores .....	4	3 885	469	106	22	43.4	—
442110	Furniture stores .....	4	3 885	469	106	22	43.4	—
4422	Home furnishings stores .....	3	D	D	D	a	D	D
443	Electronics & appliance stores .....	5	2 521	254	48	19	40.8	—
4431	Electronics & appliance stores .....	5	2 521	254	48	19	40.8	—
44311	Appliance, television, & other electronics stores .....	4	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers .....	12	24 782	2 927	724	119	36.3	—
4441	Building material & supplies dealers .....	10	D	D	D	b	D	D
44419	Other building material dealers .....	4	D	D	D	b	D	D
444190	Other building material dealers .....	4	D	D	D	b	D	D
4442	Lawn & garden equipment & supplies stores .....	2	D	D	D	b	D	D
44422	Nursery & garden centers .....	1	D	D	D	b	D	D
444220	Nursery & garden centers .....	1	D	D	D	b	D	D
445	Food & beverage stores .....	21	57 159	4 867	1 144	415	9.4	2.7
4451	Grocery stores .....	16	53 636	4 642	1 092	391	9.2	.6
44511	Supermarkets & other grocery (except convenience) stores .....	8	48 517	4 230	1 004	354	3.2	—
445110	Supermarkets & other grocery (except convenience) stores .....	8	48 517	4 230	1 004	354	3.2	—
44512	Convenience stores .....	8	5 119	412	88	37	66.1	6.5
445120	Convenience stores .....	8	5 119	412	88	37	66.1	6.5
446	Health & personal care stores .....	11	12 848	1 877	317	80	15.2	—
4461	Health & personal care stores .....	11	12 848	1 877	317	80	15.2	—
44619	Other health & personal care stores .....	4	D	D	D	a	D	D
447	Gasoline stations .....	14	21 910	1 362	361	123	19.1	—
4471	Gasoline stations .....	14	21 910	1 362	361	123	19.1	—
44711	Gasoline stations with convenience stores .....	6	D	D	D	b	D	D
447110	Gasoline stations with convenience stores .....	6	D	D	D	b	D	D
44719	Other gasoline stations .....	8	D	D	D	b	D	D
447190	Other gasoline stations .....	8	D	D	D	b	D	D
448	Clothing & clothing accessories stores .....	16	7 093	962	228	68	43.0	—
4481	Clothing stores .....	6	3 118	462	116	32	55.5	—
451	Sporting goods, hobby, book, & music stores .....	9	1 753	221	47	26	34.5	—

See footnotes at end of table.

**Table 4. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BENNINGTON TOWN, VT—Con.</b>								
<b>44-45</b>	<b>Retail trade—Con.</b>							
452	General merchandise stores .....	9	D	D	D	e	D	D
45299	All other general merchandise stores .....	5	1 991	235	55	19	37.4	15.6
452990	All other general merchandise stores .....	5	1 991	235	55	19	37.4	15.6
453	Miscellaneous store retailers .....	24	D	D	D	c	D	D
4532	Office supplies, stationery, & gift stores .....	12	D	D	D	b	D	D
45321	Office supplies & stationery stores .....	2	D	D	D	a	D	D
453210	Office supplies & stationery stores .....	2	D	D	D	a	D	D
4532101	Stationery stores .....	1	D	D	D	a	D	D
4532102	Office supplies stores .....	1	D	D	D	a	D	D
4533	Used merchandise stores .....	4	D	D	D	b	D	D
45331	Used merchandise stores .....	4	D	D	D	b	D	D
453310	Used merchandise stores .....	4	D	D	D	b	D	D
4539	Other miscellaneous store retailers .....	6	D	D	D	b	D	D
45399	All other miscellaneous store retailers .....	2	D	D	D	a	D	D
454	Nonstore retailers .....	7	D	D	D	b	D	D
4543	Direct selling establishments .....	6	11 491	1 613	303	50	12.2	15.6
45431	Fuel dealers .....	6	11 491	1 613	303	50	12.2	15.6
454311	Heating oil dealers .....	4	D	D	D	b	D	D
454312	Liquefied petroleum gas (bottled gas) dealers .....	2	D	D	D	b	D	D
<b>BATTLEBORO TOWN, VT</b>								
<b>44-45</b>	<b>Retail trade .....</b>	<b>153</b>	<b>292 242</b>	<b>31 200</b>	<b>7 358</b>	<b>1 815</b>	<b>14.9</b>	<b>3.6</b>
441	Motor vehicle & parts dealers .....	14	90 596	7 430	1 774	278	1.2	—
4411	Automobile dealers .....	6	84 808	6 086	1 447	222	1.3	—
4413	Automotive parts, accessories, & tire stores .....	8	5 788	1 344	327	56	—	—
44131	Automotive parts & accessories stores .....	7	D	D	D	b	D	D
441310	Automotive parts & accessories stores .....	7	D	D	D	b	D	D
442	Furniture & home furnishings stores .....	8	3 421	744	196	37	33.6	.4
4422	Home furnishings stores .....	7	D	D	D	b	D	D
44229	Other home furnishings stores .....	4	D	D	D	b	D	D
443	Electronics & appliance stores .....	9	7 162	1 412	334	63	24.1	2.8
4431	Electronics & appliance stores .....	9	7 162	1 412	334	63	24.1	2.8
44311	Appliance, television, & other electronics stores .....	8	D	D	D	b	D	D
443111	Household appliance stores .....	3	D	D	D	b	D	D
443112	Radio, television, & other electronics stores .....	5	2 425	379	100	23	71.3	8.1
444	Building material & garden equipment & supplies dealers .....	10	11 299	1 601	354	83	1.6	—
4442	Lawn & garden equipment & supplies stores .....	3	5 111	688	168	39	—	—
44422	Nursery & garden centers .....	2	D	D	D	b	D	D
444220	Nursery & garden centers .....	2	D	D	D	b	D	D
445	Food & beverage stores .....	20	56 280	6 290	1 572	570	2.5	5.8
4451	Grocery stores .....	15	54 465	6 144	1 553	564	1.7	4.0
44511	Supermarkets & other grocery (except convenience) stores .....	10	53 063	5 963	1 503	548	.5	2.7
445110	Supermarkets & other grocery (except convenience) stores .....	10	53 063	5 963	1 503	548	.5	2.7
4452	Specialty food stores .....	2	D	D	D	a	D	D
446	Health & personal care stores .....	10	D	D	D	b	D	D
4461	Health & personal care stores .....	10	D	D	D	b	D	D
447	Gasoline stations .....	18	33 116	2 383	583	136	6.9	1.9
4471	Gasoline stations .....	18	33 116	2 383	583	136	6.9	1.9
44711	Gasoline stations with convenience stores .....	12	17 501	1 039	251	87	11.8	2.3
447110	Gasoline stations with convenience stores .....	12	17 501	1 039	251	87	11.8	2.3
44719	Other gasoline stations .....	6	15 615	1 344	332	49	1.5	1.5
447190	Other gasoline stations .....	6	15 615	1 344	332	49	1.5	1.5
448	Clothing & clothing accessories stores .....	19	12 007	2 241	509	127	9.4	.4
4481	Clothing stores .....	11	9 407	1 964	457	104	4.1	.5
44813	Children's & infants' clothing stores .....	1	D	D	D	a	D	D
448130	Children's & infants' clothing stores .....	1	D	D	D	a	D	D
44815	Clothing accessories stores .....	2	D	D	D	a	D	D
448150	Clothing accessories stores .....	2	D	D	D	a	D	D
44819	Other clothing stores .....	1	D	D	D	a	D	D
448190	Other clothing stores .....	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores .....	14	4 615	654	154	53	10.1	2.5
4511	Sporting goods, hobby, & musical instrument stores ..	10	D	D	D	b	D	D
452	General merchandise stores .....	3	D	D	D	c	D	D
45299	All other general merchandise stores .....	2	D	D	D	b	D	D
452990	All other general merchandise stores .....	2	D	D	D	b	D	D
4529903	Miscellaneous general merchandise stores .....	1	D	D	D	b	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BRATTLEBORO TOWN, VT—Con.</b>								
<b>44-45 Retail trade—Con.</b>								
453	Miscellaneous store retailers .....	17	D	D	D	c	D	D
4532	Office supplies, stationery, & gift stores .....	8	5 874	1 224	293	81	2.2	83.1
45321	Office supplies & stationery stores .....	2	D	D	D	b	D	D
453210	Office supplies & stationery stores .....	2	D	D	D	b	D	D
4532102	Office supplies stores .....	2	D	D	D	b	D	D
454	Nonstore retailers .....	11	45 896	4 427	866	170	65.4	1.4
4541	Electronic shopping & mail-order houses .....	5	D	D	D	c	D	D
45411	Electronic shopping & mail-order houses .....	5	D	D	D	c	D	D
454110	Electronic shopping & mail-order houses .....	5	D	D	D	c	D	D
4543	Direct selling establishments .....	6	D	D	D	b	D	D
45431	Fuel dealers .....	4	15 015	1 558	379	56	12.9	—
454311	Heating oil dealers .....	2	D	D	D	b	D	D
454312	Liquefied petroleum gas (bottled gas) dealers ...	2	D	D	D	b	D	D
<b>BURLINGTON, VT</b>								
<b>44-45</b>	<b>Retail trade .....</b>	<b>261</b>	<b>354 888</b>	<b>42 637</b>	<b>10 033</b>	<b>3 041</b>	<b>12.4</b>	<b>7.0</b>
441	Motor vehicle & parts dealers .....	15	45 733	3 961	859	155	32.8	.5
4412	Other motor vehicle dealers .....	2	D	D	D	a	D	D
44122	Motorcycle, boat, & other motor vehicle dealers ...	2	D	D	D	a	D	D
441221	Motorcycle dealers .....	1	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores .....	10	D	D	D	b	D	D
44131	Automotive parts & accessories stores .....	8	6 476	1 214	262	69	—	—
441310	Automotive parts & accessories stores .....	8	6 476	1 214	262	69	—	—
442	Furniture & home furnishings stores .....	9	7 772	1 642	361	84	4.7	—
4422	Home furnishings stores .....	6	6 049	1 182	269	56	—	—
44229	Other home furnishings stores .....	5	D	D	D	b	D	D
442299	All other home furnishings stores .....	5	D	D	D	b	D	D
443	Electronics & appliance stores .....	6	D	D	D	b	D	D
4431	Electronics & appliance stores .....	6	D	D	D	b	D	D
444	Building material & garden equipment & supplies dealers .....	15	36 297	4 198	942	190	—	19.9
4441	Building material & supplies dealers .....	13	D	D	D	c	D	D
44412	Paint & wallpaper stores .....	3	D	D	D	b	D	D
444120	Paint & wallpaper stores .....	3	D	D	D	b	D	D
44419	Other building material dealers .....	9	25 260	2 664	602	102	—	—
444190	Other building material dealers .....	9	25 260	2 664	602	102	—	—
4442	Lawn & garden equipment & supplies stores .....	2	D	D	D	b	D	D
44421	Outdoor power equipment stores .....	2	D	D	D	b	D	D
444210	Outdoor power equipment stores .....	2	D	D	D	b	D	D
445	Food & beverage stores .....	39	63 343	7 035	1 704	655	7.9	14.1
4451	Grocery stores .....	28	49 594	4 966	1 182	462	9.7	2.4
44511	Supermarkets & other grocery (except convenience) stores .....	16	44 714	4 404	1 057	405	8.8	1.5
445110	Supermarkets & other grocery (except convenience) stores .....	16	44 714	4 404	1 057	405	8.8	1.5
44512	Convenience stores .....	12	4 880	562	125	57	17.5	11.4
445120	Convenience stores .....	12	4 880	562	125	57	17.5	11.4
4452	Specialty food stores .....	6	9 458	1 562	396	162	2.1	64.5
446	Health & personal care stores .....	23	26 343	4 875	1 239	246	12.6	12.3
4461	Health & personal care stores .....	23	26 343	4 875	1 239	246	12.6	12.3
4461101	Pharmacies & drug stores .....	10	D	D	D	c	D	D
4461102	Proprietary stores .....	1	D	D	D	a	D	D
44612	Cosmetics, beauty supplies, & perfume stores .....	1	D	D	D	a	D	D
446120	Cosmetics, beauty supplies, & perfume stores ...	1	D	D	D	a	D	D
44613	Optical goods stores .....	6	1 787	541	132	20	27.0	10.0
446130	Optical goods stores .....	6	1 787	541	132	20	27.0	10.0
44619	Other health & personal care stores .....	5	D	D	D	b	D	D
446191	Food (health) supplement stores .....	3	D	D	D	b	D	D
446199	All other health & personal care stores .....	2	D	D	D	b	D	D
447	Gasoline stations .....	20	17 534	1 543	426	146	23.4	18.3
44711	Gasoline stations with convenience stores .....	11	11 730	915	221	100	26.5	.8
447110	Gasoline stations with convenience stores .....	11	11 730	915	221	100	26.5	.8

See footnotes at end of table.

**Table 4. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BURLINGTON, VT—Con.</b>								
<b>44-45 Retail trade—Con.</b>								
448	Clothing & clothing accessories stores .....	49	32 642	4 305	927	360	17.8	4.7
4481	Clothing stores .....	35	24 437	2 787	631	278	19.6	6.3
44813	Children's & infants' clothing stores .....	1	D	D	D	a	D	D
448130	Children's & infants' clothing stores .....	1	D	D	D	a	D	D
44814	Family clothing stores .....	8	D	D	D	c	D	D
448140	Family clothing stores .....	8	D	D	D	c	D	D
44815	Clothing accessories stores .....	2	D	D	D	a	D	D
448150	Clothing accessories stores .....	2	D	D	D	a	D	D
44819	Other clothing stores .....	5	2 188	283	67	30	2.7	—
448190	Other clothing stores .....	5	2 188	283	67	30	2.7	—
4482102	Women's shoe stores .....	3	1 609	326	38	21	—	—
4483	Jewelry, luggage, & leather goods stores .....	8	D	D	D	b	D	D
44831	Jewelry stores .....	6	D	D	D	b	D	D
448310	Jewelry stores .....	6	D	D	D	b	D	D
44832	Luggage & leather goods stores .....	2	D	D	D	a	D	D
448320	Luggage & leather goods stores .....	2	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores .....	31	30 378	4 244	907	303	16.5	.6
4511	Sporting goods, hobby, & musical instrument stores ..	15	22 297	2 796	608	186	19.5	—
45111	Sporting goods stores .....	10	11 380	1 898	395	125	31.4	—
451110	Sporting goods stores .....	10	11 380	1 898	395	125	31.4	—
4511102	Specialty-line sporting goods stores .....	10	11 380	1 898	395	125	31.4	—
45112	Hobby, toy, & game stores .....	1	D	D	D	b	D	D
451120	Hobby, toy, & game stores .....	1	D	D	D	b	D	D
45113	Sewing, needlework, & piece goods stores .....	2	D	D	D	a	D	D
451130	Sewing, needlework, & piece goods stores .....	2	D	D	D	a	D	D
45114	Musical instrument & supplies stores .....	2	D	D	D	b	D	D
451140	Musical instrument & supplies stores .....	2	D	D	D	b	D	D
4512	Book, periodical, & music stores .....	16	8 081	1 448	299	117	8.2	2.3
45121	Book stores & news dealers .....	11	D	D	D	b	D	D
451211	Book stores .....	10	D	D	D	b	D	D
4512111	Book stores, general .....	5	D	D	D	b	D	D
4512112	Specialty book stores .....	3	D	D	D	a	D	D
4512113	College book stores .....	2	D	D	D	a	D	D
45122	Prerecorded tape, compact disc, & record stores ...	5	D	D	D	b	D	D
451220	Prerecorded tape, compact disc, & record stores .	5	D	D	D	b	D	D
452	General merchandise stores .....	8	D	D	D	e	D	D
4521103	National chain department stores (excl leased depts) .....	1	D	D	D	c	D	D
45299	All other general merchandise stores .....	6	20 647	1 731	426	203	.7	1.7
452990	All other general merchandise stores .....	6	20 647	1 731	426	203	.7	1.7
4529901	Variety stores .....	5	D	D	D	b	D	D
4529902	Catalog showrooms .....	1	D	D	D	c	D	D
453	Miscellaneous store retailers .....	27	D	D	D	c	D	D
4532	Office supplies, stationery, & gift stores .....	8	2 183	266	57	43	31.2	—
4533	Used merchandise stores .....	9	1 655	233	38	26	20.8	—
45331	Used merchandise stores .....	9	1 655	233	38	26	20.8	—
453310	Used merchandise stores .....	9	1 655	233	38	26	20.8	—
4539	Other miscellaneous store retailers .....	5	D	D	D	b	D	D
45392	Art dealers .....	2	D	D	D	a	D	D
453920	Art dealers .....	2	D	D	D	a	D	D
45399	All other miscellaneous store retailers .....	3	D	D	D	a	D	D
454	Nonstore retailers .....	19	37 819	4 422	1 161	287	8.7	—
4541	Electronic shopping & mail-order houses .....	8	29 573	3 188	860	209	1.0	—
45411	Electronic shopping & mail-order houses .....	8	29 573	3 188	860	209	1.0	—
454110	Electronic shopping & mail-order houses .....	8	29 573	3 188	860	209	1.0	—
4542	Vending machine operators .....	1	D	D	D	a	D	D
45421	Vending machine operators .....	1	D	D	D	a	D	D
454210	Vending machine operators .....	1	D	D	D	a	D	D
4543	Direct selling establishments .....	10	D	D	D	b	D	D
45431	Fuel dealers .....	5	5 327	713	201	36	48.8	—
454311	Heating oil dealers .....	4	D	D	D	b	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Places: 1997—Con.**

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NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>COLCHESTER TOWN, VT</b>								
<b>44-45</b>	<b>Retail trade</b> .....	<b>72</b>	<b>191 042</b>	<b>17 099</b>	<b>3 541</b>	<b>932</b>	<b>8.1</b>	<b>5.9</b>
441	Motor vehicle & parts dealers .....	11	D	D	D	b	D	D
4412	Other motor vehicle dealers .....	1	D	D	D	a	D	D
44122	Motorcycle, boat, & other motor vehicle dealers .....	1	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores .....	9	9 623	1 439	280	64	6.8	55.8
44132	Tire dealers .....	4	6 714	990	196	34	—	80.0
441320	Tire dealers .....	4	6 714	990	196	34	—	80.0
442	Furniture & home furnishings stores .....	2	D	D	D	b	D	D
443	Electronics & appliance stores .....	6	13 162	1 816	376	62	2.4	27.3
4431	Electronics & appliance stores .....	6	13 162	1 816	376	62	2.4	27.3
44312	Computer & software stores .....	5	D	D	D	b	D	D
443120	Computer & software stores .....	5	D	D	D	b	D	D
444	Building material & garden equipment & supplies dealers .....	9	19 374	1 890	450	83	2.4	—
4441	Building material & supplies dealers .....	7	D	D	D	b	D	D
44412	Paint & wallpaper stores .....	1	D	D	D	a	D	D
444120	Paint & wallpaper stores .....	1	D	D	D	a	D	D
44419	Other building material dealers .....	3	12 974	988	231	38	—	—
444190	Other building material dealers .....	3	12 974	988	231	38	—	—
445	Food & beverage stores .....	14	36 557	3 692	493	316	2.8	3.4
4451	Grocery stores .....	10	D	D	D	e	D	D
446	Health & personal care stores .....	4	D	D	D	b	D	D
447	Gasoline stations .....	11	10 075	619	137	69	50.8	—
44711	Gasoline stations with convenience stores .....	8	8 871	519	107	59	52.8	—
447110	Gasoline stations with convenience stores .....	8	8 871	519	107	59	52.8	—
448	Clothing & clothing accessories stores .....	2	D	D	D	b	D	D
451	Sporting goods, hobby, book, & music stores .....	2	D	D	D	a	D	D
452	General merchandise stores .....	1	D	D	D	c	D	D
4529	Other general merchandise stores .....	1	D	D	D	c	D	D
45291	Warehouse clubs & superstores .....	1	D	D	D	c	D	D
452910	Warehouse clubs & superstores .....	1	D	D	D	c	D	D
453	Miscellaneous store retailers .....	6	D	D	D	b	D	D
4539	Other miscellaneous store retailers .....	2	D	D	D	a	D	D
45393	Manufactured (mobile) home dealers .....	1	D	D	D	a	D	D
453930	Manufactured (mobile) home dealers .....	1	D	D	D	a	D	D
454	Nonstore retailers .....	4	9 303	839	230	19	72.0	3.3
4541	Electronic shopping & mail-order houses .....	2	D	D	D	a	D	D
45411	Electronic shopping & mail-order houses .....	2	D	D	D	a	D	D
454110	Electronic shopping & mail-order houses .....	2	D	D	D	a	D	D
<b>ESSEX JUNCTION, VT</b>								
<b>44-45</b>	<b>Retail trade</b> .....	<b>72</b>	<b>110 641</b>	<b>11 795</b>	<b>2 770</b>	<b>774</b>	<b>10.7</b>	<b>.6</b>
441	Motor vehicle & parts dealers .....	3	D	D	D	b	D	D
443	Electronics & appliance stores .....	5	4 336	678	164	31	—	—
4431	Electronics & appliance stores .....	5	4 336	678	164	31	—	—
44311	Appliance, television, & other electronics stores .....	5	4 336	678	164	31	—	—
443111	Household appliance stores .....	3	D	D	D	b	D	D
444	Building material & garden equipment & supplies dealers .....	8	13 222	1 594	349	72	54.2	—
4441	Building material & supplies dealers .....	6	D	D	D	b	D	D
44419	Other building material dealers .....	3	7 681	853	192	35	D	—
444190	Other building material dealers .....	3	7 681	853	192	35	D	—
4442	Lawn & garden equipment & supplies stores .....	2	D	D	D	a	D	D
445	Food & beverage stores .....	9	40 224	3 520	896	266	—	1.2
4451	Grocery stores .....	6	D	D	D	e	D	D
446	Health & personal care stores .....	6	10 697	1 474	315	67	—	—
4461	Health & personal care stores .....	6	10 697	1 474	315	67	—	—
447	Gasoline stations .....	8	4 490	551	121	37	20.6	—
448	Clothing & clothing accessories stores .....	12	5 000	596	151	65	22.0	—
4481	Clothing stores .....	10	D	D	D	b	D	D
451	Sporting goods, hobby, book, & music stores .....	5	D	D	D	b	D	D
452	General merchandise stores .....	3	D	D	D	c	D	D
45299	All other general merchandise stores .....	2	D	D	D	b	D	D
452990	All other general merchandise stores .....	2	D	D	D	b	D	D

See footnotes at end of table.

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ESSEX JUNCTION, VT—Con.</b>								
<b>44-45</b>	<b>Retail trade—Con.</b>							
453	Miscellaneous store retailers .....	10	D	D	D	b	D	D
4539	Other miscellaneous store retailers .....	4	D	D	D	a	D	D
45399	All other miscellaneous store retailers .....	2	D	D	D	a	D	D
454	Nonstore retailers .....	3	1 706	214	63	16	D	—
<b>MONTPELIER, VT</b>								
<b>44-45</b>	<b>Retail trade .....</b>	<b>81</b>	<b>105 919</b>	<b>10 120</b>	<b>2 458</b>	<b>627</b>	<b>7.0</b>	<b>2.6</b>
441	Motor vehicle & parts dealers .....	10	39 230	2 415	664	105	2.4	—
442	Furniture & home furnishings stores .....	2	D	D	D	a	D	D
443	Electronics & appliance stores .....	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers .....	10	12 091	1 197	225	51	11.4	3.2
4441	Building material & supplies dealers .....	6	8 716	909	163	35	3.7	4.2
44419	Other building material dealers .....	2	D	D	D	a	D	D
444190	Other building material dealers .....	2	D	D	D	a	D	D
4442	Lawn & garden equipment & supplies stores .....	4	3 375	288	62	16	31.4	.8
44421	Outdoor power equipment stores .....	2	D	D	D	a	D	D
444210	Outdoor power equipment stores .....	2	D	D	D	a	D	D
445	Food & beverage stores .....	11	D	D	D	c	D	D
446	Health & personal care stores .....	3	5 274	577	164	44	—	4.3
4461	Health & personal care stores .....	3	5 274	577	164	44	—	4.3
447	Gasoline stations .....	9	8 752	859	195	54	1.1	4.5
448	Clothing & clothing accessories stores .....	11	4 009	567	128	69	49.0	—
4481	Clothing stores .....	7	D	D	D	b	D	D
44832	Luggage & leather goods stores .....	1	D	D	D	a	D	D
448320	Luggage & leather goods stores .....	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores .....	10	6 621	1 042	250	69	7.0	—
4511	Sporting goods, hobby, & musical instrument stores ..	5	D	D	D	b	D	D
45113	Sewing, needlework, & piece goods stores .....	1	D	D	D	a	D	D
451130	Sewing, needlework, & piece goods stores .....	1	D	D	D	a	D	D
4512	Book, periodical, & music stores .....	5	D	D	D	b	D	D
45121	Book stores & news dealers .....	4	D	D	D	a	D	D
4512111	Book stores, general .....	3	D	D	D	a	D	D
453	Miscellaneous store retailers .....	12	D	D	D	b	D	D
4532102	Office supplies stores .....	1	D	D	D	a	D	D
4539	Other miscellaneous store retailers .....	2	D	D	D	a	D	D
454	Nonstore retailers .....	2	D	D	D	b	D	D
4541	Electronic shopping & mail-order houses .....	1	D	D	D	a	D	D
45411	Electronic shopping & mail-order houses .....	1	D	D	D	a	D	D
454110	Electronic shopping & mail-order houses .....	1	D	D	D	a	D	D
4543	Direct selling establishments .....	1	D	D	D	a	D	D
45431	Fuel dealers .....	1	D	D	D	a	D	D
454311	Heating oil dealers .....	1	D	D	D	a	D	D
<b>NEWPORT, VT</b>								
<b>44-45</b>	<b>Retail trade .....</b>	<b>59</b>	<b>109 991</b>	<b>9 893</b>	<b>2 274</b>	<b>489</b>	<b>28.2</b>	<b>2.7</b>
441	Motor vehicle & parts dealers .....	10	41 353	3 084	707	121	57.0	.2
4413	Automotive parts, accessories, & tire stores .....	5	D	D	D	b	D	D
442	Furniture & home furnishings stores .....	2	D	D	D	a	D	D
443	Electronics & appliance stores .....	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers .....	7	29 075	3 162	727	100	—	1.3
4441	Building material & supplies dealers .....	5	D	D	D	b	D	D
4442	Lawn & garden equipment & supplies stores .....	2	D	D	D	b	D	D
44422	Nursery & garden centers .....	2	D	D	D	b	D	D
444220	Nursery & garden centers .....	2	D	D	D	b	D	D
445	Food & beverage stores .....	7	20 039	1 650	380	133	22.5	4.3
446	Health & personal care stores .....	4	D	D	D	b	D	D
4461	Health & personal care stores .....	4	D	D	D	b	D	D
44619	Other health & personal care stores .....	2	D	D	D	a	D	D
447	Gasoline stations .....	7	5 387	337	85	31	9.2	—
448	Clothing & clothing accessories stores .....	3	1 443	237	56	23	D	—
451	Sporting goods, hobby, book, & music stores .....	3	422	63	15	5	D	—

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>NEWPORT, VT—Con.</b>								
<b>44-45 Retail trade—Con.</b>								
452	General merchandise stores .....	4	D	D	D	a	D	D
453	Miscellaneous store retailers .....	5	D	D	D	a	D	D
454	Nonstore retailers .....	5	D	D	D	a	D	D
454312	Liquefied petroleum gas (bottled gas) dealers ...	3	D	D	D	a	D	D
<b>RUTLAND, VT</b>								
<b>44-45</b>	<b>Retail trade .....</b>	<b>266</b>	<b>420 441</b>	<b>44 024</b>	<b>10 151</b>	<b>2 781</b>	<b>10.2</b>	<b>5.3</b>
441	Motor vehicle & parts dealers .....	26	113 778	7 904	1 739	321	14.8	1.1
4411	Automobile dealers .....	11	93 376	5 234	1 146	194	15.1	1.1
44112	Used car dealers .....	4	7 682	541	62	22	5.2	—
441120	Used car dealers .....	4	7 682	541	62	22	5.2	—
4412	Other motor vehicle dealers .....	1	D	D	D	b	D	D
44122	Motorcycle, boat, & other motor vehicle dealers ....	1	D	D	D	b	D	D
441229	All other motor vehicle dealers .....	1	D	D	D	b	D	D
4413	Automotive parts, accessories, & tire stores .....	14	D	D	D	c	D	D
44131	Automotive parts & accessories stores .....	7	D	D	D	b	D	D
441310	Automotive parts & accessories stores .....	7	D	D	D	b	D	D
44132	Tire dealers .....	7	10 774	1 334	310	56	25.4	2.5
441320	Tire dealers .....	7	10 774	1 334	310	56	25.4	2.5
442	Furniture & home furnishings stores .....	15	7 241	1 046	228	58	18.3	—
4421	Furniture stores .....	9	5 514	844	194	41	8.7	—
44211	Furniture stores .....	9	5 514	844	194	41	8.7	—
442110	Furniture stores .....	9	5 514	844	194	41	8.7	—
443	Electronics & appliance stores .....	18	D	D	D	b	D	D
4431	Electronics & appliance stores .....	18	D	D	D	b	D	D
44311	Appliance, television, & other electronics stores ....	12	D	D	D	b	D	D
443111	Household appliance stores .....	5	D	D	D	b	D	D
443112	Radio, television, & other electronics stores .....	7	D	D	D	b	D	D
44312	Computer & software stores .....	4	D	D	D	a	D	D
443120	Computer & software stores .....	4	D	D	D	a	D	D
44313	Camera & photographic supplies stores .....	2	D	D	D	a	D	D
443130	Camera & photographic supplies stores .....	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers .....	24	38 725	5 858	1 398	210	—	21.6
4441	Building material & supplies dealers .....	21	36 541	5 453	1 321	191	—	22.9
44419	Other building material dealers .....	18	33 356	5 021	1 212	170	—	25.1
444190	Other building material dealers .....	18	33 356	5 021	1 212	170	—	25.1
4442	Lawn & garden equipment & supplies stores .....	3	2 184	405	77	19	—	—
44422	Nursery & garden centers .....	3	2 184	405	77	19	—	—
444220	Nursery & garden centers .....	3	2 184	405	77	19	—	—
445	Food & beverage stores .....	23	60 782	5 550	1 184	462	7.5	4.3
4451	Grocery stores .....	13	52 528	4 903	1 034	395	7.7	.9
44511	Supermarkets & other grocery (except convenience) stores .....	10	50 224	4 707	988	372	6.9	—
445110	Supermarkets & other grocery (except convenience) stores .....	10	50 224	4 707	988	372	6.9	—
4452	Specialty food stores .....	5	2 153	217	45	31	—	2.0
4453	Beer, wine, & liquor stores .....	5	6 101	430	105	36	8.8	34.6
44531	Beer, wine, & liquor stores .....	5	6 101	430	105	36	8.8	34.6
445310	Beer, wine, & liquor stores .....	5	6 101	430	105	36	8.8	34.6
446	Health & personal care stores .....	22	25 089	4 172	920	183	8.4	9.5
4461	Health & personal care stores .....	22	25 089	4 172	920	183	8.4	9.5
44611	Pharmacies & drug stores .....	9	19 672	3 105	724	141	8.5	.4
446110	Pharmacies & drug stores .....	9	19 672	3 105	724	141	8.5	.4
4461101	Pharmacies & drug stores .....	9	19 672	3 105	724	141	8.5	.4
44612	Cosmetics, beauty supplies, & perfume stores .....	1	D	D	D	a	D	D
446120	Cosmetics, beauty supplies, & perfume stores ...	1	D	D	D	a	D	D
44613	Optical goods stores .....	5	1 829	475	110	20	—	—
446130	Optical goods stores .....	5	1 829	475	110	20	—	—
44619	Other health & personal care stores .....	7	D	D	D	a	D	D
446191	Food (health) supplement stores .....	2	D	D	D	a	D	D
446199	All other health & personal care stores .....	5	2 264	414	40	8	—	85.4
447	Gasoline stations .....	25	27 939	2 205	511	209	10.2	16.7
4471	Gasoline stations .....	25	27 939	2 205	511	209	10.2	16.7
44711	Gasoline stations with convenience stores .....	16	19 389	1 336	318	113	12.2	—
447110	Gasoline stations with convenience stores .....	16	19 389	1 336	318	113	12.2	—

See footnotes at end of table.



**Table 4. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>RUTLAND, VT—Con.</b>								
<b>44-45</b>	<b>Retail trade—Con.</b>							
448	Clothing & clothing accessories stores . . . . .	43	29 634	3 364	806	278	19.0	.2
4481	Clothing stores . . . . .	28	22 566	2 483	595	216	10.1	.3
44814	Family clothing stores . . . . .	7	D	D	D	c	D	D
448140	Family clothing stores . . . . .	7	D	D	D	c	D	D
44815	Clothing accessories stores . . . . .	2	D	D	D	a	D	D
448150	Clothing accessories stores . . . . .	2	D	D	D	a	D	D
44819	Other clothing stores . . . . .	2	D	D	D	a	D	D
448190	Other clothing stores . . . . .	2	D	D	D	a	D	D
4482104	Family shoe stores . . . . .	6	D	D	D	b	D	D
4483	Jewelry, luggage, & leather goods stores . . . . .	8	3 234	548	135	36	73.8	—
44832	Luggage & leather goods stores . . . . .	1	D	D	D	a	D	D
448320	Luggage & leather goods stores . . . . .	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores . . . . .	23	9 382	1 194	327	97	26.0	4.1
4511	Sporting goods, hobby, & musical instrument stores . . . . .	15	D	D	D	b	D	D
451113	Sewing, needlework, & piece goods stores . . . . .	3	D	D	D	a	D	D
451130	Sewing, needlework, & piece goods stores . . . . .	3	D	D	D	a	D	D
4512	Book, periodical, & music stores . . . . .	8	D	D	D	b	D	D
45121	Book stores & news dealers . . . . .	3	D	D	D	a	D	D
45122	Prerecorded tape, compact disc, & record stores . . . . .	5	1 999	197	54	19	7.1	19.4
451220	Prerecorded tape, compact disc, & record stores . . . . .	5	1 999	197	54	19	7.1	19.4
452	General merchandise stores . . . . .	9	59 559	6 597	1 583	585	.4	3.3
4521102	Discount or mass merchandising dept stores (excl leased depts) . . . . .	4	D	D	D	e	D	D
4521103	National chain department stores (excl leased depts) . . . . .	2	D	D	D	c	D	D
45299	All other general merchandise stores . . . . .	3	2 227	369	90	23	10.4	89.6
452990	All other general merchandise stores . . . . .	3	2 227	369	90	23	10.4	89.6
453	Miscellaneous store retailers . . . . .	23	D	D	D	c	D	D
4531	Florists . . . . .	6	1 629	440	97	33	13.7	10.5
45311	Florists . . . . .	6	1 629	440	97	33	13.7	10.5
453110	Florists . . . . .	6	1 629	440	97	33	13.7	10.5
4532	Office supplies, stationery, & gift stores . . . . .	10	9 596	971	255	92	5.8	2.5
45321	Office supplies & stationery stores . . . . .	2	D	D	D	b	D	D
453210	Office supplies & stationery stores . . . . .	2	D	D	D	b	D	D
4532101	Stationery stores . . . . .	1	D	D	D	a	D	D
4532102	Office supplies stores . . . . .	1	D	D	D	b	D	D
4533	Used merchandise stores . . . . .	4	948	116	26	10	84.2	—
45331	Used merchandise stores . . . . .	4	948	116	26	10	84.2	—
453310	Used merchandise stores . . . . .	4	948	116	26	10	84.2	—
4539	Other miscellaneous store retailers . . . . .	3	D	D	D	b	D	D
45393	Manufactured (mobile) home dealers . . . . .	1	D	D	D	a	D	D
453930	Manufactured (mobile) home dealers . . . . .	1	D	D	D	a	D	D
454	Nonstore retailers . . . . .	15	22 880	3 091	730	139	8.9	1.4
4543	Direct selling establishments . . . . .	11	20 545	2 620	625	114	7.4	1.0
45431	Fuel dealers . . . . .	7	15 655	2 081	524	84	9.7	1.3
454311	Heating oil dealers . . . . .	4	12 357	1 631	402	66	12.3	—
454312	Liquefied petroleum gas (bottled gas) dealers . . . . .	3	3 298	450	122	18	—	6.2
45439	Other direct selling establishments . . . . .	4	4 890	539	101	30	—	—
454390	Other direct selling establishments . . . . .	4	4 890	539	101	30	—	—
<b>ST. ALBANS, VT</b>								
<b>44-45</b>	<b>Retail trade . . . . .</b>	<b>107</b>	<b>195 047</b>	<b>16 969</b>	<b>3 935</b>	<b>1 008</b>	<b>29.6</b>	<b>1.8</b>
441	Motor vehicle & parts dealers . . . . .	17	59 008	3 410	812	147	41.4	1.3
4411	Automobile dealers . . . . .	10	54 671	2 951	692	123	43.4	.5
4412	Other motor vehicle dealers . . . . .	3	1 959	120	29	6	D	8.0
44122	Motorcycle, boat, & other motor vehicle dealers . . . . .	3	1 959	120	29	6	D	8.0
441221	Motorcycle dealers . . . . .	2	D	D	D	a	D	D
441229	All other motor vehicle dealers . . . . .	1	D	D	D	a	D	D
442	Furniture & home furnishings stores . . . . .	5	1 300	140	46	10	37.6	—
443	Electronics & appliance stores . . . . .	4	D	D	D	b	D	D
4431	Electronics & appliance stores . . . . .	4	D	D	D	b	D	D
44311	Appliance, television, & other electronics stores . . . . .	3	D	D	D	b	D	D
443111	Household appliance stores . . . . .	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers . . . . .	9	12 550	1 593	368	67	1.3	—
4441	Building material & supplies dealers . . . . .	9	12 550	1 593	368	67	1.3	—
44419	Other building material dealers . . . . .	6	D	D	D	b	D	D
444190	Other building material dealers . . . . .	6	D	D	D	b	D	D
445	Food & beverage stores . . . . .	11	D	D	D	c	D	D
4451	Grocery stores . . . . .	8	36 976	2 794	530	219	6.6	1.2
446	Health & personal care stores . . . . .	8	12 317	1 243	303	71	31.0	—
4461	Health & personal care stores . . . . .	8	12 317	1 243	303	71	31.0	—
446191	Food (health) supplement stores . . . . .	2	D	D	D	a	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ST. ALBANS, VT—Con.</b>								
<b>44-45 Retail trade—Con.</b>								
447	Gasoline stations .....	11	15 987	1 326	325	66	17.1	—
44719	Other gasoline stations .....	8	11 483	939	226	35	23.8	—
447190	Other gasoline stations .....	8	11 483	939	226	35	23.8	—
448	Clothing & clothing accessories stores .....	14	D	D	D	b	D	D
4481	Clothing stores .....	9	D	D	D	b	D	D
451	Sporting goods, hobby, book, & music stores .....	6	D	D	D	b	D	D
4511	Sporting goods, hobby, & musical instrument stores ..	5	D	D	D	b	D	D
45113	Sewing, needlework, & piece goods stores .....	1	D	D	D	a	D	D
451130	Sewing, needlework, & piece goods stores .....	1	D	D	D	a	D	D
452	General merchandise stores .....	5	D	D	D	c	D	D
45299	All other general merchandise stores .....	4	D	D	D	b	D	D
452990	All other general merchandise stores .....	4	D	D	D	b	D	D
4529901	Variety stores .....	3	D	D	D	b	D	D
453	Miscellaneous store retailers .....	14	D	D	D	b	D	D
4532	Office supplies, stationery, & gift stores .....	4	3 341	511	114	28	3.3	—
45321	Office supplies & stationery stores .....	1	D	D	D	a	D	D
453210	Office supplies & stationery stores .....	1	D	D	D	a	D	D
4532102	Office supplies stores .....	1	D	D	D	a	D	D
4533	Used merchandise stores .....	3	D	D	D	a	D	D
45331	Used merchandise stores .....	3	D	D	D	a	D	D
453310	Used merchandise stores .....	3	D	D	D	a	D	D
4539	Other miscellaneous store retailers .....	5	D	D	D	a	D	D
454	Nonstore retailers .....	3	D	D	D	c	D	D
4543	Direct selling establishments .....	2	D	D	D	c	D	D
45431	Fuel dealers .....	1	D	D	D	c	D	D
454311	Heating oil dealers .....	1	D	D	D	c	D	D
<b>SOUTH BURLINGTON, VT</b>								
<b>44-45</b>	<b>Retail trade .....</b>	<b>227</b>	<b>652 227</b>	<b>58 783</b>	<b>13 410</b>	<b>3 319</b>	<b>5.4</b>	<b>4.4</b>
441	Motor vehicle & parts dealers .....	30	299 158	22 334	4 730	750	3.7	5.6
4411	Automobile dealers .....	16	D	D	D	f	D	D
44111	New car dealers .....	14	269 047	17 773	3 837	605	4.1	5.9
441110	New car dealers .....	14	269 047	17 773	3 837	605	4.1	5.9
4412	Other motor vehicle dealers .....	4	D	D	D	b	D	D
44121	Recreational vehicle dealers .....	1	D	D	D	b	D	D
441210	Recreational vehicle dealers .....	1	D	D	D	b	D	D
44122	Motorcycle, boat, & other motor vehicle dealers ....	3	D	D	D	a	D	D
441222	Boat dealers .....	3	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores .....	10	D	D	D	c	D	D
44131	Automotive parts & accessories stores .....	8	16 032	2 877	581	92	—	—
441310	Automotive parts & accessories stores .....	8	16 032	2 877	581	92	—	—
442	Furniture & home furnishings stores .....	21	22 580	3 326	668	161	21.5	.9
4421	Furniture stores .....	6	7 323	1 025	251	63	14.8	—
44211	Furniture stores .....	6	7 323	1 025	251	63	14.8	—
442110	Furniture stores .....	6	7 323	1 025	251	63	14.8	—
4422	Home furnishings stores .....	15	15 257	2 301	417	98	24.7	1.4
44221	Floor covering stores .....	6	4 783	871	198	31	6.2	—
442210	Floor covering stores .....	6	4 783	871	198	31	6.2	—
44229	Other home furnishings stores .....	9	10 474	1 430	219	67	33.2	2.0
442299	All other home furnishings stores .....	8	D	D	D	b	D	D
443	Electronics & appliance stores .....	12	11 660	1 501	335	83	14.5	—
4431	Electronics & appliance stores .....	12	11 660	1 501	335	83	14.5	—
44311	Appliance, television, & other electronics stores ....	5	5 210	722	156	38	—	—
443112	Radio, television, & other electronics stores .....	5	5 210	722	156	38	—	—
44312	Computer & software stores .....	5	D	D	D	b	D	D
443120	Computer & software stores .....	5	D	D	D	b	D	D
44313	Camera & photographic supplies stores .....	2	D	D	D	a	D	D
443130	Camera & photographic supplies stores .....	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers .....	14	32 926	2 711	815	131	8.2	2.2
4441	Building material & supplies dealers .....	12	D	D	D	c	D	D
44413	Hardware stores .....	2	D	D	D	b	D	D
444130	Hardware stores .....	2	D	D	D	b	D	D
44419	Other building material dealers .....	7	22 562	1 528	475	43	12.0	—
444190	Other building material dealers .....	7	22 562	1 528	475	43	12.0	—
4442	Lawn & garden equipment & supplies stores .....	2	D	D	D	b	D	D
44422	Nursery & garden centers .....	2	D	D	D	b	D	D
444220	Nursery & garden centers .....	2	D	D	D	b	D	D

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>SOUTH BURLINGTON, VT—Con.</b>								
<b>44-45 Retail trade—Con.</b>								
445	Food & beverage stores .....	18	69 027	6 620	1 681	540	2.1	3.4
4451	Grocery stores .....	10	D	D	D	e	D	D
44511	Supermarkets & other grocery (except convenience) stores .....	8	62 748	5 816	1 493	465	2.2	—
445110	Supermarkets & other grocery (except convenience) stores .....	8	62 748	5 816	1 493	465	2.2	—
4452	Specialty food stores .....	5	D	D	D	b	D	D
446	Health & personal care stores .....	13	9 330	1 800	414	100	—	27.9
4461	Health & personal care stores .....	13	9 330	1 800	414	100	—	27.9
44612	Cosmetics, beauty supplies, & perfume stores .....	2	D	D	D	a	D	D
446120	Cosmetics, beauty supplies, & perfume stores .....	2	D	D	D	a	D	D
44613	Optical goods stores .....	2	D	D	D	b	D	D
446130	Optical goods stores .....	2	D	D	D	b	D	D
44619	Other health & personal care stores .....	8	4 278	997	215	44	—	60.9
446191	Food (health) supplement stores .....	2	D	D	D	a	D	D
446199	All other health & personal care stores .....	6	D	D	D	b	D	D
447	Gasoline stations .....	16	27 445	1 900	472	142	26.1	3.0
4471	Gasoline stations .....	16	27 445	1 900	472	142	26.1	3.0
44711	Gasoline stations with convenience stores .....	9	17 937	1 444	359	97	—	—
447110	Gasoline stations with convenience stores .....	9	17 937	1 444	359	97	—	—
448	Clothing & clothing accessories stores .....	49	50 809	5 295	1 284	471	2.1	4.0
4481	Clothing stores .....	30	39 064	3 937	968	363	2.7	5.1
44812	Women's clothing stores .....	12	12 769	1 359	342	132	7.9	10.8
448120	Women's clothing stores .....	12	12 769	1 359	342	132	7.9	10.8
44813	Children's & infants' clothing stores .....	2	D	D	D	a	D	D
448130	Children's & infants' clothing stores .....	2	D	D	D	a	D	D
44814	Family clothing stores .....	7	19 691	1 745	430	159	.2	—
448140	Family clothing stores .....	7	19 691	1 745	430	159	.2	—
44815	Clothing accessories stores .....	3	D	D	D	b	D	D
448150	Clothing accessories stores .....	3	D	D	D	b	D	D
44819	Other clothing stores .....	2	D	D	D	a	D	D
448190	Other clothing stores .....	2	D	D	D	a	D	D
4482	Shoe stores .....	13	D	D	D	b	D	D
44821	Shoe stores .....	13	D	D	D	b	D	D
448210	Shoe stores .....	13	D	D	D	b	D	D
4482104	Family shoe stores .....	7	D	D	D	b	D	D
4482105	Athletic footwear stores .....	5	4 012	401	91	29	—	—
4483	Jewelry, luggage, & leather goods stores .....	6	D	D	D	b	D	D
44831	Jewelry stores .....	6	D	D	D	b	D	D
448310	Jewelry stores .....	6	D	D	D	b	D	D
451	Sporting goods, hobby, book, & music stores .....	16	31 651	3 491	807	270	3.9	—
4511	Sporting goods, hobby, & musical instrument stores ..	11	14 663	1 913	421	130	8.4	—
45111	Sporting goods stores .....	8	10 499	1 227	279	97	11.7	—
451110	Sporting goods stores .....	8	10 499	1 227	279	97	11.7	—
4511102	Specialty-line sporting goods stores .....	5	9 281	972	196	78	10.8	—
45112	Hobby, toy, & game stores .....	2	D	D	D	b	D	D
451120	Hobby, toy, & game stores .....	2	D	D	D	b	D	D
45113	Sewing, needlework, & piece goods stores .....	1	D	D	D	a	D	D
451130	Sewing, needlework, & piece goods stores .....	1	D	D	D	a	D	D
4512	Book, periodical, & music stores .....	5	16 988	1 578	386	140	—	—
45121	Book stores & news dealers .....	2	D	D	D	c	D	D
451211	Book stores .....	2	D	D	D	c	D	D
4512111	Book stores, general .....	2	D	D	D	c	D	D
45122	Prerecorded tape, compact disc, & record stores ..	3	D	D	D	b	D	D
451220	Prerecorded tape, compact disc, & record stores ..	3	D	D	D	b	D	D
452	General merchandise stores .....	6	D	D	D	e	D	D
4521103	National chain department stores (excl leased depts) .....	1	D	D	D	c	D	D
45299	All other general merchandise stores .....	3	D	D	D	b	D	D
452990	All other general merchandise stores .....	3	D	D	D	b	D	D
4529901	Variety stores .....	3	D	D	D	b	D	D
453	Miscellaneous store retailers .....	20	D	D	D	c	D	D
4532	Office supplies, stationery, & gift stores .....	8	20 536	1 289	316	108	2.2	—
45321	Office supplies & stationery stores .....	1	D	D	D	b	D	D
453210	Office supplies & stationery stores .....	1	D	D	D	b	D	D
4532102	Office supplies stores .....	1	D	D	D	b	D	D
45322	Gift, novelty, & souvenir stores .....	7	D	D	D	b	D	D
453220	Gift, novelty, & souvenir stores .....	7	D	D	D	b	D	D
4539	Other miscellaneous store retailers .....	8	D	D	D	b	D	D
45391	Pet & pet supplies stores .....	3	3 187	567	136	36	—	—
453910	Pet & pet supplies stores .....	3	3 187	567	136	36	—	—
45392	Art dealers .....	1	D	D	D	a	D	D
453920	Art dealers .....	1	D	D	D	a	D	D
45399	All other miscellaneous store retailers .....	4	D	D	D	b	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>SOUTH BURLINGTON, VT—Con.</b>								
<b>44-45</b>	<b>Retail trade—Con.</b>							
454	Nonstore retailers . . . . .	12	23 090	2 427	548	82	11.9	.1
4541	Electronic shopping & mail-order houses . . . . .	4	D	D	D	b	D	D
45411	Electronic shopping & mail-order houses . . . . .	4	D	D	D	b	D	D
454110	Electronic shopping & mail-order houses . . . . .	4	D	D	D	b	D	D
4542	Vending machine operators . . . . .	2	D	D	D	a	D	D
45421	Vending machine operators . . . . .	2	D	D	D	a	D	D
454210	Vending machine operators . . . . .	2	D	D	D	a	D	D
4543	Direct selling establishments . . . . .	6	16 619	1 419	296	43	4.2	.1
45431	Fuel dealers . . . . .	4	D	D	D	b	D	D
454311	Heating oil dealers . . . . .	2	D	D	D	b	D	D
45439	Other direct selling establishments . . . . .	2	D	D	D	a	D	D
454390	Other direct selling establishments . . . . .	2	D	D	D	a	D	D
<b>SWANTON, VT</b>								
<b>44-45</b>	<b>Retail trade . . . . .</b>	<b>16</b>	<b>19 621</b>	<b>1 837</b>	<b>527</b>	<b>126</b>	<b>10.5</b>	<b>.8</b>
441	Motor vehicle & parts dealers . . . . .	1	D	D	D	a	D	D
443	Electronics & appliance stores . . . . .	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers . . . . .	3	D	D	D	b	D	D
4442	Lawn & garden equipment & supplies stores . . . . .	1	D	D	D	a	D	D
44422	Nursery & garden centers . . . . .	1	D	D	D	a	D	D
444220	Nursery & garden centers . . . . .	1	D	D	D	a	D	D
445	Food & beverage stores . . . . .	4	7 261	629	140	44	16.3	2.1
446	Health & personal care stores . . . . .	1	D	D	D	a	D	D
447	Gasoline stations . . . . .	4	3 714	334	80	28	22.8	—
453	Miscellaneous store retailers . . . . .	2	D	D	D	a	D	D
<b>VERGENNES, VT</b>								
<b>44-45</b>	<b>Retail trade . . . . .</b>	<b>24</b>	<b>109 522</b>	<b>9 474</b>	<b>1 863</b>	<b>393</b>	<b>5.1</b>	<b>.5</b>
441	Motor vehicle & parts dealers . . . . .	4	D	D	D	b	D	D
442	Furniture & home furnishings stores . . . . .	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers . . . . .	2	D	D	D	a	D	D
445	Food & beverage stores . . . . .	4	7 637	755	203	64	12.6	6.7
446	Health & personal care stores . . . . .	1	D	D	D	b	D	D
447	Gasoline stations . . . . .	5	3 525	326	77	30	53.3	—
452	General merchandise stores . . . . .	1	D	D	D	a	D	D
453	Miscellaneous store retailers . . . . .	3	D	D	D	a	D	D
454	Nonstore retailers . . . . .	3	D	D	D	c	D	D
4541	Electronic shopping & mail-order houses . . . . .	1	D	D	D	c	D	D
45411	Electronic shopping & mail-order houses . . . . .	1	D	D	D	c	D	D
454110	Electronic shopping & mail-order houses . . . . .	1	D	D	D	c	D	D
4543	Direct selling establishments . . . . .	2	D	D	D	a	D	D
454311	Heating oil dealers . . . . .	2	D	D	D	a	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>WINOOSKI, VT</b>								
<b>44-45</b>	<b>Retail trade</b> .....	<b>49</b>	<b>47 464</b>	<b>5 227</b>	<b>1 185</b>	<b>375</b>	<b>31.3</b>	<b>19.3</b>
441	Motor vehicle & parts dealers .....	2	D	D	D	a	D	D
442	Furniture & home furnishings stores .....	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers .....	3	D	D	D	b	D	D
44419	Other building material dealers .....	2	D	D	D	b	D	D
444190	Other building material dealers .....	2	D	D	D	b	D	D
445	Food & beverage stores .....	9	13 641	1 469	401	126	3.6	50.2
446	Health & personal care stores .....	6	6 701	937	174	35	—	3.3
4461	Health & personal care stores .....	6	6 701	937	174	35	—	3.3
4461102	Proprietary stores .....	1	D	D	D	a	D	D
447	Gasoline stations .....	7	10 599	504	114	49	44.2	6.1
448	Clothing & clothing accessories stores .....	9	D	D	D	b	D	D
4481	Clothing stores .....	8	D	D	D	b	D	D
451	Sporting goods, hobby, book, & music stores .....	4	1 321	231	41	26	7.8	—
452	General merchandise stores .....	1	D	D	D	a	D	D
453	Miscellaneous store retailers .....	5	D	D	D	b	D	D
454	Nonstore retailers .....	1	D	D	D	a	D	D
<b>BALANCE OF CHITTENDEN COUNTY, VT</b>								
<b>44-45</b>	<b>Retail trade</b> .....	<b>277</b>	<b>507 446</b>	<b>54 057</b>	<b>11 992</b>	<b>2 813</b>	<b>14.3</b>	<b>4.2</b>
441	Motor vehicle & parts dealers .....	28	83 412	7 362	1 589	229	53.5	.2
4411	Automobile dealers .....	7	D	D	D	c	D	D
44112	Used car dealers .....	5	D	D	D	b	D	D
441120	Used car dealers .....	5	D	D	D	b	D	D
4412	Other motor vehicle dealers .....	8	D	D	D	b	D	D
44121	Recreational vehicle dealers .....	1	D	D	D	a	D	D
441210	Recreational vehicle dealers .....	1	D	D	D	a	D	D
44122	Motorcycle, boat, & other motor vehicle dealers .....	7	D	D	D	b	D	D
441221	Motorcycle dealers .....	3	D	D	D	b	D	D
441222	Boat dealers .....	2	D	D	D	a	D	D
441229	All other motor vehicle dealers .....	2	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores .....	13	D	D	D	b	D	D
44131	Automotive parts & accessories stores .....	12	D	D	D	b	D	D
441310	Automotive parts & accessories stores .....	12	D	D	D	b	D	D
442	Furniture & home furnishings stores .....	23	D	D	D	c	D	D
4421	Furniture stores .....	11	D	D	D	b	D	D
44211	Furniture stores .....	11	D	D	D	b	D	D
442110	Furniture stores .....	11	D	D	D	b	D	D
4422	Home furnishings stores .....	12	D	D	D	b	D	D
44221	Floor covering stores .....	6	D	D	D	a	D	D
442210	Floor covering stores .....	6	D	D	D	a	D	D
44229	Other home furnishings stores .....	6	D	D	D	b	D	D
443	Electronics & appliance stores .....	18	D	D	D	b	D	D
4431	Electronics & appliance stores .....	18	D	D	D	b	D	D
44311	Appliance, television, & other electronics stores .....	10	D	D	D	b	D	D
443111	Household appliance stores .....	2	D	D	D	a	D	D
443112	Radio, television, & other electronics stores .....	8	D	D	D	b	D	D
44312	Computer & software stores .....	8	D	D	D	a	D	D
443120	Computer & software stores .....	8	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers .....	38	D	D	D	f	D	D
4441	Building material & supplies dealers .....	31	D	D	D	f	D	D
44411	Home centers .....	2	D	D	D	c	D	D
444110	Home centers .....	2	D	D	D	c	D	D
44413	Hardware stores .....	8	D	D	D	b	D	D
444130	Hardware stores .....	8	D	D	D	b	D	D
44419	Other building material dealers .....	19	D	D	D	e	D	D
444190	Other building material dealers .....	19	D	D	D	e	D	D
4442	Lawn & garden equipment & supplies stores .....	7	D	D	D	b	D	D
44422	Nursery & garden centers .....	6	D	D	D	b	D	D
444220	Nursery & garden centers .....	6	D	D	D	b	D	D
445	Food & beverage stores .....	35	87 852	8 097	1 997	694	4.4	2.8
4451	Grocery stores .....	28	D	D	D	f	D	D
44511	Supermarkets & other grocery (except convenience) stores .....	18	80 737	7 341	1 820	609	2.9	.2
445110	Supermarkets & other grocery (except convenience) stores .....	18	80 737	7 341	1 820	609	2.9	.2
4452	Specialty food stores .....	2	D	D	D	a	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF CHITTENDEN COUNTY, VT—Con.</b>								
<b>44-45</b>	<b>Retail trade—Con.</b>							
446	Health & personal care stores .....	17	D	D	D	c	D	D
4461	Health & personal care stores .....	17	D	D	D	c	D	D
447	Gasoline stations .....	30	42 336	3 284	663	227	22.4	13.1
4471	Gasoline stations .....	30	42 336	3 284	663	227	22.4	13.1
44711	Gasoline stations with convenience stores .....	25	D	D	D	c	D	D
447110	Gasoline stations with convenience stores .....	25	D	D	D	c	D	D
448	Clothing & clothing accessories stores .....	17	D	D	D	b	D	D
4481	Clothing stores .....	9	D	D	D	b	D	D
44819	Other clothing stores .....	3	D	D	D	a	D	D
448190	Other clothing stores .....	3	D	D	D	a	D	D
44832	Luggage & leather goods stores .....	1	D	D	D	a	D	D
448320	Luggage & leather goods stores .....	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores .....	17	D	D	D	b	D	D
4511	Sporting goods, hobby, & musical instrument stores ..	17	D	D	D	b	D	D
45111	Sporting goods stores .....	9	D	D	D	b	D	D
451110	Sporting goods stores .....	9	D	D	D	b	D	D
4511101	General-line sporting goods stores .....	4	D	D	D	b	D	D
45113	Sewing, needlework, & piece goods stores .....	2	D	D	D	a	D	D
451130	Sewing, needlework, & piece goods stores .....	2	D	D	D	a	D	D
452	General merchandise stores .....	4	D	D	D	e	D	D
4521102	Discount or mass merchandising dept stores (excl leased depts) .....	1	D	D	D	c	D	D
453	Miscellaneous store retailers .....	26	D	D	D	c	D	D
4531	Florists .....	8	1 438	228	49	24	17.4	17.3
45311	Florists .....	8	1 438	228	49	24	17.4	17.3
453110	Florists .....	8	1 438	228	49	24	17.4	17.3
4532	Office supplies, stationery, & gift stores .....	8	D	D	D	b	D	D
4533	Used merchandise stores .....	3	D	D	D	a	D	D
45331	Used merchandise stores .....	3	D	D	D	a	D	D
453310	Used merchandise stores .....	3	D	D	D	a	D	D
4539	Other miscellaneous store retailers .....	7	D	D	D	b	D	D
45391	Pet & pet supplies stores .....	3	D	D	D	a	D	D
453910	Pet & pet supplies stores .....	3	D	D	D	a	D	D
45393	Manufactured (mobile) home dealers .....	2	D	D	D	a	D	D
453930	Manufactured (mobile) home dealers .....	2	D	D	D	a	D	D
45399	All other miscellaneous store retailers .....	2	D	D	D	a	D	D
454	Nonstore retailers .....	24	D	D	D	c	D	D
4541	Electronic shopping & mail-order houses .....	6	D	D	D	c	D	D
45411	Electronic shopping & mail-order houses .....	6	D	D	D	c	D	D
454110	Electronic shopping & mail-order houses .....	6	D	D	D	c	D	D
4542	Vending machine operators .....	1	D	D	D	a	D	D
45421	Vending machine operators .....	1	D	D	D	a	D	D
454210	Vending machine operators .....	1	D	D	D	a	D	D
4543	Direct selling establishments .....	17	D	D	D	c	D	D
45431	Fuel dealers .....	10	D	D	D	b	D	D
454311	Heating oil dealers .....	5	D	D	D	b	D	D
454312	Liquefied petroleum gas (bottled gas) dealers ...	5	D	D	D	b	D	D
45439	Other direct selling establishments .....	7	D	D	D	b	D	D
454390	Other direct selling establishments .....	7	D	D	D	b	D	D
<b>BALANCE OF FRANKLIN COUNTY, VT</b>								
<b>44-45</b>	<b>Retail trade .....</b>	<b>114</b>	<b>109 715</b>	<b>9 753</b>	<b>2 256</b>	<b>600</b>	<b>24.4</b>	<b>6.7</b>
441	Motor vehicle & parts dealers .....	23	D	D	D	c	D	D
4412	Other motor vehicle dealers .....	4	1 982	101	12	4	41.4	—
44122	Motorcycle, boat, & other motor vehicle dealers ....	4	1 982	101	12	4	41.4	—
441229	All other motor vehicle dealers .....	1	D	D	D	a	D	D
443	Electronics & appliance stores .....	4	D	D	D	a	D	D
4431	Electronics & appliance stores .....	4	D	D	D	a	D	D
44311	Appliance, television, & other electronics stores ....	4	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers .....	10	D	D	D	b	D	D
4441	Building material & supplies dealers .....	6	D	D	D	b	D	D
44419	Other building material dealers .....	2	D	D	D	b	D	D
444190	Other building material dealers .....	2	D	D	D	b	D	D
4442	Lawn & garden equipment & supplies stores .....	4	D	D	D	a	D	D
44422	Nursery & garden centers .....	3	D	D	D	a	D	D
444220	Nursery & garden centers .....	3	D	D	D	a	D	D
445	Food & beverage stores .....	27	D	D	D	c	D	D
446	Health & personal care stores .....	4	D	D	D	b	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Places: 1997—Con.**

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NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF FRANKLIN COUNTY, VT—Con.</b>								
<b>44-45</b>	<b>Retail trade—Con.</b>							
447	Gasoline stations .....	26	18 777	1 552	351	140	37.8	13.3
4471	Gasoline stations .....	26	18 777	1 552	351	140	37.8	13.3
44711	Gasoline stations with convenience stores .....	22	16 830	1 358	305	125	38.6	14.6
447110	Gasoline stations with convenience stores .....	22	16 830	1 358	305	125	38.6	14.6
448	Clothing & clothing accessories stores .....	4	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores .....	1	D	D	D	a	D	D
452	General merchandise stores .....	2	D	D	D	a	D	D
453	Miscellaneous store retailers .....	10	D	D	D	a	D	D
4539	Other miscellaneous store retailers .....	2	D	D	D	a	D	D
45393	Manufactured (mobile) home dealers .....	1	D	D	D	a	D	D
453930	Manufactured (mobile) home dealers .....	1	D	D	D	a	D	D
454	Nonstore retailers .....	3	D	D	D	a	D	D
4543	Direct selling establishments .....	3	D	D	D	a	D	D
45431	Fuel dealers .....	3	D	D	D	a	D	D
454311	Heating oil dealers .....	2	D	D	D	a	D	D
<b>BALANCE OF GRAND ISLE COUNTY, VT</b>								
<b>44-45</b>	<b>Retail trade .....</b>	<b>33</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>
441	Motor vehicle & parts dealers .....	2	D	D	D	a	D	D
442	Furniture & home furnishings stores .....	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers .....	3	1 130	174	40	16	100.0	—
445	Food & beverage stores .....	9	D	D	D	b	D	D
447	Gasoline stations .....	6	6 416	463	99	39	30.8	—
448	Clothing & clothing accessories stores .....	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores .....	2	D	D	D	a	D	D
452	General merchandise stores .....	1	D	D	D	a	D	D
453	Miscellaneous store retailers .....	7	D	D	D	b	D	D
4539	Other miscellaneous store retailers .....	2	D	D	D	a	D	D
45399	All other miscellaneous store retailers .....	2	D	D	D	a	D	D
454	Nonstore retailers .....	1	D	D	D	a	D	D
<b>BALANCE OF ADDISON COUNTY, VT</b>								
<b>44-45</b>	<b>Retail trade .....</b>	<b>162</b>	<b>206 537</b>	<b>20 858</b>	<b>4 756</b>	<b>1 130</b>	<b>13.9</b>	<b>7.8</b>
441	Motor vehicle & parts dealers .....	18	D	D	D	c	D	D
4411	Automobile dealers .....	5	D	D	D	c	D	D
4412	Other motor vehicle dealers .....	4	2 853	230	47	13	100.0	—
44122	Motorcycle, boat, & other motor vehicle dealers .....	4	2 853	230	47	13	100.0	—
441222	Boat dealers .....	4	2 853	230	47	13	100.0	—
4413	Automotive parts, accessories, & tire stores .....	9	D	D	D	b	D	D
44131	Automotive parts & accessories stores .....	8	D	D	D	b	D	D
441310	Automotive parts & accessories stores .....	8	D	D	D	b	D	D
442	Furniture & home furnishings stores .....	4	D	D	D	a	D	D
443	Electronics & appliance stores .....	5	3 566	508	77	30	8.4	—
4431	Electronics & appliance stores .....	5	3 566	508	77	30	8.4	—
44312	Computer & software stores .....	2	D	D	D	b	D	D
443120	Computer & software stores .....	2	D	D	D	b	D	D
444	Building material & garden equipment & supplies dealers .....	20	D	D	D	c	D	D
4441	Building material & supplies dealers .....	12	D	D	D	b	D	D
44419	Other building material dealers .....	6	D	D	D	b	D	D
444190	Other building material dealers .....	6	D	D	D	b	D	D
4442	Lawn & garden equipment & supplies stores .....	8	12 267	921	188	38	1.3	—
44422	Nursery & garden centers .....	6	D	D	D	b	D	D
444220	Nursery & garden centers .....	6	D	D	D	b	D	D
445	Food & beverage stores .....	27	42 924	4 726	1 073	320	12.1	3.5
4451	Grocery stores .....	18	D	D	D	e	D	D
4452	Specialty food stores .....	2	D	D	D	a	D	D
446	Health & personal care stores .....	8	D	D	D	b	D	D
4461	Health & personal care stores .....	8	D	D	D	b	D	D

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NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF ADDISON COUNTY, VT—Con.</b>								
<b>44-45</b>	<b>Retail trade—Con.</b>							
447	Gasoline stations .....	23	24 150	1 315	278	106	44.9	36.7
4471	Gasoline stations .....	23	24 150	1 315	278	106	44.9	36.7
44711	Gasoline stations with convenience stores .....	15	D	D	D	b	D	D
447110	Gasoline stations with convenience stores .....	15	D	D	D	b	D	D
448	Clothing & clothing accessories stores .....	11	4 714	643	163	57	19.3	3.6
4481	Clothing stores .....	9	D	D	D	b	D	D
451	Sporting goods, hobby, book, & music stores .....	10	3 182	550	109	39	24.0	—
4511	Sporting goods, hobby, & musical instrument stores ..	6	D	D	D	b	D	D
45121	Book stores & news dealers .....	3	1 179	202	47	16	D	—
452	General merchandise stores .....	6	D	D	D	b	D	D
45299	All other general merchandise stores .....	5	D	D	D	b	D	D
452990	All other general merchandise stores .....	5	D	D	D	b	D	D
453	Miscellaneous store retailers .....	19	D	D	D	b	D	D
4532	Office supplies, stationery, & gift stores .....	7	D	D	D	a	D	D
4532101	Stationery stores .....	1	D	D	D	a	D	D
4539	Other miscellaneous store retailers .....	5	D	D	D	a	D	D
45392	Art dealers .....	1	D	D	D	a	D	D
453920	Art dealers .....	1	D	D	D	a	D	D
45399	All other miscellaneous store retailers .....	4	D	D	D	a	D	D
454	Nonstore retailers .....	11	D	D	D	b	D	D
4543	Direct selling establishments .....	8	D	D	D	b	D	D
45431	Fuel dealers .....	4	D	D	D	b	D	D
454311	Heating oil dealers .....	3	D	D	D	b	D	D
<b>BALANCE OF BENNINGTON COUNTY, VT</b>								
<b>44-45</b>	<b>Retail trade .....</b>	<b>209</b>	<b>277 003</b>	<b>29 200</b>	<b>6 774</b>	<b>1 591</b>	<b>10.7</b>	<b>6.6</b>
441	Motor vehicle & parts dealers .....	10	24 928	2 149	482	104	43.9	—
442	Furniture & home furnishings stores .....	15	D	D	D	b	D	D
4421	Furniture stores .....	3	3 311	572	136	26	—	59.1
44211	Furniture stores .....	3	3 311	572	136	26	—	59.1
442110	Furniture stores .....	3	3 311	572	136	26	—	59.1
4422	Home furnishings stores .....	12	D	D	D	b	D	D
44229	Other home furnishings stores .....	10	D	D	D	b	D	D
442299	All other home furnishings stores .....	9	D	D	D	b	D	D
443	Electronics & appliance stores .....	5	2 609	305	73	22	—	—
4431	Electronics & appliance stores .....	5	2 609	305	73	22	—	—
44311	Appliance, television, & other electronics stores....	3	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers .....	13	34 501	4 905	1 083	134	7.0	—
4441	Building material & supplies dealers .....	9	D	D	D	c	D	D
44419	Other building material dealers .....	5	D	D	D	b	D	D
444190	Other building material dealers .....	5	D	D	D	b	D	D
445	Food & beverage stores .....	28	35 391	3 240	772	245	9.0	8.5
4452	Specialty food stores .....	4	D	D	D	a	D	D
4453	Beer, wine, & liquor stores .....	7	D	D	D	b	D	D
44531	Beer, wine, & liquor stores .....	7	D	D	D	b	D	D
445310	Beer, wine, & liquor stores .....	7	D	D	D	b	D	D
446	Health & personal care stores .....	8	7 567	1 023	181	55	2.9	—
4461	Health & personal care stores .....	8	7 567	1 023	181	55	2.9	—
44612	Cosmetics, beauty supplies, & perfume stores .....	1	D	D	D	a	D	D
446120	Cosmetics, beauty supplies, & perfume stores .....	1	D	D	D	a	D	D
447	Gasoline stations .....	15	17 632	1 282	292	108	11.3	—
44711	Gasoline stations with convenience stores .....	13	D	D	D	b	D	D
447110	Gasoline stations with convenience stores .....	13	D	D	D	b	D	D

See footnotes at end of table.



**Table 4. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF BENNINGTON COUNTY, VT—Con.</b>								
<b>44-45</b>	<b>Retail trade—Con.</b>							
448	Clothing & clothing accessories stores . . . . .	57	63 469	6 028	1 446	404	4.0	17.5
4481	Clothing stores . . . . .	39	48 226	4 399	1 085	308	4.6	21.9
44811	Men's clothing stores . . . . .	7	D	D	D	b	D	D
448110	Men's clothing stores . . . . .	7	D	D	D	b	D	D
44812	Women's clothing stores . . . . .	11	D	D	D	b	D	D
448120	Women's clothing stores . . . . .	11	D	D	D	b	D	D
44814	Family clothing stores . . . . .	15	D	D	D	b	D	D
448140	Family clothing stores . . . . .	15	D	D	D	b	D	D
44815	Clothing accessories stores . . . . .	2	D	D	D	a	D	D
448150	Clothing accessories stores . . . . .	2	D	D	D	a	D	D
44819	Other clothing stores . . . . .	3	D	D	D	a	D	D
448190	Other clothing stores . . . . .	3	D	D	D	a	D	D
4482	Shoe stores . . . . .	11	11 404	1 106	261	71	—	4.1
44821	Shoe stores . . . . .	11	11 404	1 106	261	71	—	4.1
448210	Shoe stores . . . . .	11	11 404	1 106	261	71	—	4.1
4482101	Men's shoe stores . . . . .	2	D	D	D	a	D	D
4482102	Women's shoe stores . . . . .	4	D	D	D	b	D	D
4482104	Family shoe stores . . . . .	5	D	D	D	b	D	D
4483	Jewelry, luggage, & leather goods stores . . . . .	7	3 839	523	100	25	8.3	1.8
44832	Luggage & leather goods stores . . . . .	3	1 443	216	45	11	—	4.9
448320	Luggage & leather goods stores . . . . .	3	1 443	216	45	11	—	4.9
451	Sporting goods, hobby, book, & music stores . . . . .	14	8 604	1 425	365	97	24.8	2.0
4511	Sporting goods, hobby, & musical instrument stores . . . . .	11	D	D	D	b	D	D
4511101	General-line sporting goods stores . . . . .	2	D	D	D	a	D	D
4512	Book, periodical, & music stores . . . . .	3	D	D	D	b	D	D
45121	Book stores & news dealers . . . . .	3	D	D	D	b	D	D
451211	Book stores . . . . .	3	D	D	D	b	D	D
4512111	Book stores, general . . . . .	2	D	D	D	b	D	D
452	General merchandise stores . . . . .	3	D	D	D	b	D	D
45299	All other general merchandise stores . . . . .	3	D	D	D	b	D	D
452990	All other general merchandise stores . . . . .	3	D	D	D	b	D	D
453	Miscellaneous store retailers . . . . .	27	D	D	D	b	D	D
4532	Office supplies, stationery, & gift stores . . . . .	16	4 086	543	124	53	48.8	13.3
45322	Gift, novelty, & souvenir stores . . . . .	16	4 086	543	124	53	48.8	13.3
453220	Gift, novelty, & souvenir stores . . . . .	16	4 086	543	124	53	48.8	13.3
4539	Other miscellaneous store retailers . . . . .	4	D	D	D	a	D	D
45392	Art dealers . . . . .	2	D	D	D	a	D	D
453920	Art dealers . . . . .	2	D	D	D	a	D	D
454	Nonstore retailers . . . . .	14	D	D	D	c	D	D
4541	Electronic shopping & mail-order houses . . . . .	3	D	D	D	c	D	D
45411	Electronic shopping & mail-order houses . . . . .	3	D	D	D	c	D	D
454110	Electronic shopping & mail-order houses . . . . .	3	D	D	D	c	D	D
4543	Direct selling establishments . . . . .	11	D	D	D	b	D	D
45431	Fuel dealers . . . . .	8	13 730	1 929	485	83	14.7	—
454311	Heating oil dealers . . . . .	5	D	D	D	b	D	D
454312	Liquefied petroleum gas (bottled gas) dealers . . . . .	2	D	D	D	a	D	D
454319	Other fuel dealers . . . . .	1	D	D	D	a	D	D
<b>BALANCE OF CALEDONIA COUNTY, VT</b>								
<b>44-45</b>	<b>Retail trade . . . . .</b>	<b>199</b>	<b>232 779</b>	<b>24 345</b>	<b>5 721</b>	<b>1 644</b>	<b>20.6</b>	<b>7.2</b>
441	Motor vehicle & parts dealers . . . . .	22	48 277	5 049	1 241	216	34.1	2.0
4412	Other motor vehicle dealers . . . . .	2	D	D	D	a	D	D
44122	Motorcycle, boat, & other motor vehicle dealers . . . . .	2	D	D	D	a	D	D
441229	All other motor vehicle dealers . . . . .	2	D	D	D	a	D	D
44131	Automotive parts & accessories stores . . . . .	11	8 096	1 946	469	95	—	.3
441310	Automotive parts & accessories stores . . . . .	11	8 096	1 946	469	95	—	.3
442	Furniture & home furnishings stores . . . . .	5	2 446	361	85	25	64.0	—
443	Electronics & appliance stores . . . . .	10	6 533	417	111	42	4.2	55.6
4431	Electronics & appliance stores . . . . .	10	6 533	417	111	42	4.2	55.6
44312	Computer & software stores . . . . .	3	4 300	184	47	18	—	81.4
443120	Computer & software stores . . . . .	3	4 300	184	47	18	—	81.4
444	Building material & garden equipment & supplies dealers . . . . .	23	26 642	2 885	613	127	25.1	6.2
4441	Building material & supplies dealers . . . . .	18	19 918	2 060	479	90	17.4	1.4
44413	Hardware stores . . . . .	7	D	D	D	b	D	D
444130	Hardware stores . . . . .	7	D	D	D	b	D	D
44419	Other building material dealers . . . . .	10	12 333	1 125	241	41	14.3	2.3
444190	Other building material dealers . . . . .	10	12 333	1 125	241	41	14.3	2.3
4442	Lawn & garden equipment & supplies stores . . . . .	5	6 724	825	134	37	47.9	20.5
44422	Nursery & garden centers . . . . .	3	D	D	D	b	D	D
444220	Nursery & garden centers . . . . .	3	D	D	D	b	D	D
445	Food & beverage stores . . . . .	30	49 208	5 098	1 223	455	6.8	2.7

See footnotes at end of table.

**Table 4. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF CALEDONIA COUNTY, VT—Con.</b>								
<b>44-45</b>	<b>Retail trade—Con.</b>							
446	Health & personal care stores .....	10	13 903	1 461	334	85	8.1	8.5
4461	Health & personal care stores .....	10	13 903	1 461	334	85	8.1	8.5
4461102	Proprietary stores .....	1	D	D	D	a	D	D
447	Gasoline stations .....	23	20 077	1 740	388	171	27.8	18.8
448	Clothing & clothing accessories stores .....	14	10 483	1 280	293	112	8.0	—
4481	Clothing stores .....	7	8 501	1 065	244	87	2.3	—
451	Sporting goods, hobby, book, & music stores .....	13	5 292	648	173	62	26.7	3.9
4511	Sporting goods, hobby, & musical instrument stores ..	7	D	D	D	b	D	D
4512	Book, periodical, & music stores .....	6	D	D	D	b	D	D
45121	Book stores & news dealers .....	4	D	D	D	b	D	D
4512113	College book stores .....	1	D	D	D	a	D	D
452	General merchandise stores .....	16	D	D	D	c	D	D
45299	All other general merchandise stores .....	14	6 043	669	173	79	23.9	30.1
452990	All other general merchandise stores .....	14	6 043	669	173	79	23.9	30.1
4529903	Miscellaneous general merchandise stores ....	11	3 941	449	107	58	36.6	9.8
453	Miscellaneous store retailers .....	15	D	D	D	b	D	D
45321	Office supplies & stationery stores .....	1	D	D	D	a	D	D
453210	Office supplies & stationery stores .....	1	D	D	D	a	D	D
4532102	Office supplies stores .....	1	D	D	D	a	D	D
4539	Other miscellaneous store retailers .....	5	D	D	D	b	D	D
45399	All other miscellaneous store retailers .....	2	D	D	D	a	D	D
454	Nonstore retailers .....	18	27 057	3 076	823	165	32.4	7.6
4543	Direct selling establishments .....	14	24 146	2 638	718	136	27.8	8.5
45431	Fuel dealers .....	9	16 966	1 840	516	109	37.1	10.9
454311	Heating oil dealers .....	6	D	D	D	b	D	D
45439	Other direct selling establishments .....	5	7 180	798	202	27	5.8	2.9
454390	Other direct selling establishments .....	5	7 180	798	202	27	5.8	2.9
<b>BALANCE OF ESSEX COUNTY, VT</b>								
<b>44-45</b>	<b>Retail trade .....</b>	<b>18</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
441	Motor vehicle & parts dealers .....	1	D	D	D	a	D	D
441229	All other motor vehicle dealers .....	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers .....	3	655	120	24	4	D	4.9
445	Food & beverage stores .....	7	D	D	D	b	D	D
447	Gasoline stations .....	5	D	D	D	a	D	D
453	Miscellaneous store retailers .....	2	D	D	D	a	D	D
<b>BALANCE OF LAMOILLE COUNTY, VT</b>								
<b>44-45</b>	<b>Retail trade .....</b>	<b>183</b>	<b>169 629</b>	<b>19 790</b>	<b>4 877</b>	<b>1 380</b>	<b>22.5</b>	<b>5.1</b>
441	Motor vehicle & parts dealers .....	12	D	D	D	b	D	D
442	Furniture & home furnishings stores .....	10	4 121	630	133	38	20.8	—
443	Electronics & appliance stores .....	6	D	D	D	b	D	D
4431	Electronics & appliance stores .....	6	D	D	D	b	D	D
44311	Appliance, television, & other electronics stores ....	4	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers .....	18	21 410	2 702	630	130	5.9	1.2
4441	Building material & supplies dealers .....	13	15 978	2 330	553	110	7.4	—
44419	Other building material dealers .....	8	12 979	1 689	377	65	4.1	—
444190	Other building material dealers .....	8	12 979	1 689	377	65	4.1	—
4442	Lawn & garden equipment & supplies stores .....	5	5 432	372	77	20	1.4	4.7
44422	Nursery & garden centers .....	3	D	D	D	a	D	D
444220	Nursery & garden centers .....	3	D	D	D	a	D	D
445	Food & beverage stores .....	36	54 190	5 837	1 387	489	15.2	8.0
4451	Grocery stores .....	26	50 705	5 449	1 300	458	16.0	4.6
4452	Specialty food stores .....	5	D	D	D	b	D	D
446	Health & personal care stores .....	8	D	D	D	b	D	D
4461	Health & personal care stores .....	8	D	D	D	b	D	D
446191	Food (health) supplement stores .....	3	D	D	D	b	D	D
447	Gasoline stations .....	11	D	D	D	b	D	D

See footnotes at end of table.

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF LAMOILLE COUNTY, VT—Con.</b>								
<b>44-45</b>	<b>Retail trade—Con.</b>							
448	Clothing & clothing accessories stores .....	17	7 253	1 122	262	83	14.5	19.9
4481	Clothing stores .....	11	5 490	884	208	65	19.2	22.7
44813	Children's & infants' clothing stores .....	2	D	D	D	a	D	D
448130	Children's & infants' clothing stores .....	2	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores .....	19	7 743	1 354	405	124	16.8	—
4511	Sporting goods, hobby, & musical instrument stores ..	16	6 666	1 191	361	111	19.5	—
45111	Sporting goods stores .....	13	5 663	992	318	100	22.9	—
451110	Sporting goods stores .....	13	5 663	992	318	100	22.9	—
4512113	College book stores .....	1	D	D	D	a	D	D
452	General merchandise stores .....	8	10 430	1 006	229	93	4.1	1.5
453	Miscellaneous store retailers .....	25	D	D	D	b	D	D
4532	Office supplies, stationery, & gift stores .....	12	D	D	D	b	D	D
45321	Office supplies & stationery stores .....	1	D	D	D	a	D	D
453210	Office supplies & stationery stores .....	1	D	D	D	a	D	D
4532102	Office supplies stores .....	1	D	D	D	a	D	D
4539	Other miscellaneous store retailers .....	5	D	D	D	b	D	D
45392	Art dealers .....	2	D	D	D	a	D	D
453920	Art dealers .....	2	D	D	D	a	D	D
454	Nonstore retailers .....	13	15 123	1 783	523	97	23.1	9.0
4543	Direct selling establishments .....	12	D	D	D	b	D	D
45431	Fuel dealers .....	8	13 291	1 523	460	85	20.8	7.9
454311	Heating oil dealers .....	5	10 611	1 164	391	71	17.6	9.9
<b>BALANCE OF ORANGE COUNTY, VT</b>								
<b>44-45</b>	<b>Retail trade .....</b>	<b>109</b>	<b>145 782</b>	<b>15 550</b>	<b>3 197</b>	<b>798</b>	<b>26.1</b>	<b>3.1</b>
441	Motor vehicle & parts dealers .....	19	37 073	2 653	531	100	50.6	1.4
44131	Automotive parts & accessories stores .....	8	5 528	849	201	31	—	—
441310	Automotive parts & accessories stores .....	8	5 528	849	201	31	—	—
442	Furniture & home furnishings stores .....	2	D	D	D	a	D	D
443	Electronics & appliance stores .....	1	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers .....	15	25 198	4 028	591	130	9.4	.1
4441	Building material & supplies dealers .....	11	D	D	D	c	D	D
44411	Home centers .....	3	13 346	2 670	286	68	D	—
444110	Home centers .....	3	13 346	2 670	286	68	D	—
4442	Lawn & garden equipment & supplies stores .....	4	D	D	D	b	D	D
44422	Nursery & garden centers .....	4	D	D	D	b	D	D
444220	Nursery & garden centers .....	4	D	D	D	b	D	D
445	Food & beverage stores .....	20	D	D	D	c	D	D
446	Health & personal care stores .....	4	6 058	691	154	36	32.8	—
447	Gasoline stations .....	14	14 985	1 007	238	80	21.2	13.1
448	Clothing & clothing accessories stores .....	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores .....	4	D	D	D	a	D	D
4512113	College book stores .....	1	D	D	D	a	D	D
452	General merchandise stores .....	9	3 418	319	76	43	65.6	—
45299	All other general merchandise stores .....	9	3 418	319	76	43	65.6	—
452990	All other general merchandise stores .....	9	3 418	319	76	43	65.6	—
453	Miscellaneous store retailers .....	10	D	D	D	b	D	D
4532	Office supplies, stationery, & gift stores .....	5	5 876	707	170	32	.8	6.7
45321	Office supplies & stationery stores .....	1	D	D	D	b	D	D
453210	Office supplies & stationery stores .....	1	D	D	D	b	D	D
4532102	Office supplies stores .....	1	D	D	D	b	D	D
454	Nonstore retailers .....	10	D	D	D	c	D	D
4543	Direct selling establishments .....	7	22 390	2 720	645	107	4.1	—
45431	Fuel dealers .....	7	22 390	2 720	645	107	4.1	—
454311	Heating oil dealers .....	4	21 285	2 502	576	96	4.1	—

See footnotes at end of table.

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NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF ORLEANS COUNTY, VT</b>								
<b>44-45</b>	<b>Retail trade</b> .....	<b>115</b>	<b>110 435</b>	<b>10 003</b>	<b>2 194</b>	<b>672</b>	<b>21.2</b>	<b>2.7</b>
441	Motor vehicle & parts dealers .....	11	26 467	1 967	415	83	7.9	—
442	Furniture & home furnishings stores .....	1	D	D	D	a	D	D
443	Electronics & appliance stores .....	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers .....	12	12 666	1 517	280	49	11.2	—
4441	Building material & supplies dealers .....	10	D	D	D	b	D	D
44419	Other building material dealers .....	7	D	D	D	b	D	D
444190	Other building material dealers .....	7	D	D	D	b	D	D
445	Food & beverage stores .....	33	D	D	D	c	D	D
446	Health & personal care stores .....	5	D	D	D	b	D	D
4461	Health & personal care stores .....	5	D	D	D	b	D	D
447	Gasoline stations .....	24	15 689	1 138	262	103	38.8	3.5
44711	Gasoline stations with convenience stores .....	17	11 677	878	208	82	34.6	.7
447110	Gasoline stations with convenience stores .....	17	11 677	878	208	82	34.6	.7
448	Clothing & clothing accessories stores .....	3	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores .....	3	D	D	D	a	D	D
452	General merchandise stores .....	9	D	D	D	c	D	D
45299	All other general merchandise stores .....	8	D	D	D	b	D	D
452990	All other general merchandise stores .....	8	D	D	D	b	D	D
4529903	Miscellaneous general merchandise stores .....	8	D	D	D	b	D	D
453	Miscellaneous store retailers .....	5	D	D	D	a	D	D
454	Nonstore retailers .....	7	D	D	D	b	D	D
4543	Direct selling establishments .....	5	D	D	D	b	D	D
45431	Fuel dealers .....	4	D	D	D	b	D	D
454311	Heating oil dealers .....	3	D	D	D	a	D	D
<b>BALANCE OF RUTLAND COUNTY, VT</b>								
<b>44-45</b>	<b>Retail trade</b> .....	<b>236</b>	<b>225 879</b>	<b>22 569</b>	<b>5 425</b>	<b>1 563</b>	<b>20.5</b>	<b>3.4</b>
441	Motor vehicle & parts dealers .....	32	54 987	3 563	781	157	20.3	2.0
44112	Used car dealers .....	12	10 033	839	178	47	48.7	—
441120	Used car dealers .....	12	10 033	839	178	47	48.7	—
4412	Other motor vehicle dealers .....	4	D	D	D	a	D	D
44122	Motorcycle, boat, & other motor vehicle dealers .....	3	D	D	D	a	D	D
44131	Automotive parts & accessories stores .....	9	D	D	D	b	D	D
441310	Automotive parts & accessories stores .....	9	D	D	D	b	D	D
442	Furniture & home furnishings stores .....	10	4 420	562	138	34	34.3	—
4421	Furniture stores .....	4	2 105	308	78	16	20.5	—
44211	Furniture stores .....	4	2 105	308	78	16	20.5	—
442110	Furniture stores .....	4	2 105	308	78	16	20.5	—
4422	Home furnishings stores .....	6	2 315	254	60	18	46.9	—
443	Electronics & appliance stores .....	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers .....	25	18 460	2 169	451	107	33.5	.5
4441	Building material & supplies dealers .....	17	16 641	1 930	385	90	35.9	—
44419	Other building material dealers .....	9	13 502	1 376	245	51	35.0	—
444190	Other building material dealers .....	9	13 502	1 376	245	51	35.0	—
445	Food & beverage stores .....	49	64 786	6 417	1 618	566	15.9	6.8
4451	Grocery stores .....	37	59 493	6 062	1 531	538	15.1	2.9
44511	Supermarkets & other grocery (except convenience) stores .....	20	53 436	5 519	1 394	469	12.8	1.8
445110	Supermarkets & other grocery (except convenience) stores .....	20	53 436	5 519	1 394	469	12.8	1.8
44512	Convenience stores .....	17	6 057	543	137	69	35.9	12.2
445120	Convenience stores .....	17	6 057	543	137	69	35.9	12.2
4452	Specialty food stores .....	3	863	76	17	5	D	—
446	Health & personal care stores .....	6	10 649	1 301	284	83	21.6	—
4461	Health & personal care stores .....	6	10 649	1 301	284	83	21.6	—
447	Gasoline stations .....	34	25 580	1 988	479	189	17.1	3.7
4471	Gasoline stations .....	34	25 580	1 988	479	189	17.1	3.7
44711	Gasoline stations with convenience stores .....	24	20 178	1 522	356	145	12.4	2.0
447110	Gasoline stations with convenience stores .....	24	20 178	1 522	356	145	12.4	2.0
448	Clothing & clothing accessories stores .....	4	1 706	203	46	19	62.5	—

See footnotes at end of table.

**Table 4. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF RUTLAND COUNTY, VT—Con.</b>								
<b>44-45</b>	<b>Retail trade—Con.</b>							
451	Sporting goods, hobby, book, & music stores .....	16	8 015	1 263	477	141	35.4	3.6
4511	Sporting goods, hobby, & musical instrument stores ..	14	D	D	D	c	D	D
45111	Sporting goods stores .....	12	7 079	1 138	449	126	40.0	3.7
451110	Sporting goods stores .....	12	7 079	1 138	449	126	40.0	3.7
4511102	Specialty-line sporting goods stores .....	10	D	D	D	c	D	D
4512113	College book stores .....	1	D	D	D	a	D	D
452	General merchandise stores .....	12	4 384	476	102	50	8.9	—
45299	All other general merchandise stores .....	12	4 384	476	102	50	8.9	—
452990	All other general merchandise stores .....	12	4 384	476	102	50	8.9	—
4529903	Miscellaneous general merchandise stores .....	9	D	D	D	b	D	D
453	Miscellaneous store retailers .....	27	D	D	D	b	D	D
4532	Office supplies, stationery, & gift stores .....	12	2 727	472	100	46	45.9	6.6
4539	Other miscellaneous store retailers .....	8	D	D	D	b	D	D
45399	All other miscellaneous store retailers .....	6	4 541	762	143	27	3.1	10.3
454	Nonstore retailers .....	19	22 255	2 986	730	113	18.5	.2
4543	Direct selling establishments .....	16	21 854	2 817	679	104	18.8	.2
45431	Fuel dealers .....	12	21 271	2 756	666	99	19.3	.2
454311	Heating oil dealers .....	8	15 072	1 789	440	58	12.6	.3
454312	Liquefied petroleum gas (bottled gas) dealers ...	4	6 199	967	226	41	35.7	—
<b>BALANCE OF WASHINGTON COUNTY, VT</b>								
<b>44-45</b>	<b>Retail trade .....</b>	<b>195</b>	<b>237 249</b>	<b>26 753</b>	<b>6 083</b>	<b>1 699</b>	<b>28.0</b>	<b>5.2</b>
441	Motor vehicle & parts dealers .....	26	71 676	5 951	1 335	245	50.2	2.7
4411	Automobile dealers .....	11	D	D	D	c	D	D
4412	Other motor vehicle dealers .....	5	D	D	D	b	D	D
44121	Recreational vehicle dealers .....	1	D	D	D	a	D	D
441210	Recreational vehicle dealers .....	1	D	D	D	a	D	D
44122	Motorcycle, boat, & other motor vehicle dealers ....	4	D	D	D	a	D	D
441229	All other motor vehicle dealers .....	3	D	D	D	a	D	D
4413	Automotive parts, accessories, & tire stores .....	10	D	D	D	b	D	D
44131	Automotive parts & accessories stores .....	8	D	D	D	b	D	D
441310	Automotive parts & accessories stores .....	8	D	D	D	b	D	D
442	Furniture & home furnishings stores .....	6	D	D	D	b	D	D
443	Electronics & appliance stores .....	5	D	D	D	b	D	D
4431	Electronics & appliance stores .....	5	D	D	D	b	D	D
44312	Computer & software stores .....	2	D	D	D	a	D	D
443120	Computer & software stores .....	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers .....	20	15 021	1 960	442	101	17.4	25.5
4441	Building material & supplies dealers .....	15	11 953	1 473	351	74	15.8	32.0
44419	Other building material dealers .....	8	D	D	D	b	D	D
444190	Other building material dealers .....	8	D	D	D	b	D	D
4442	Lawn & garden equipment & supplies stores .....	5	3 068	487	91	27	23.5	—
445	Food & beverage stores .....	33	D	D	D	f	D	D
4451	Grocery stores .....	23	60 665	7 292	1 461	588	7.2	.7
44511	Supermarkets & other grocery (except convenience) stores .....	19	57 835	7 004	1 386	561	6.7	.8
445110	Supermarkets & other grocery (except convenience) stores .....	19	57 835	7 004	1 386	561	6.7	.8
4452	Specialty food stores .....	6	D	D	D	b	D	D
446	Health & personal care stores .....	9	9 004	1 184	290	62	25.5	2.0
4461	Health & personal care stores .....	9	9 004	1 184	290	62	25.5	2.0
4461102	Proprietary stores .....	1	D	D	D	a	D	D
447	Gasoline stations .....	29	26 322	2 681	710	230	42.1	3.6
4471	Gasoline stations .....	29	26 322	2 681	710	230	42.1	3.6
44711	Gasoline stations with convenience stores .....	21	21 571	2 112	572	184	32.2	4.0
447110	Gasoline stations with convenience stores .....	21	21 571	2 112	572	184	32.2	4.0
448	Clothing & clothing accessories stores .....	14	10 060	1 128	265	108	9.7	—
4481	Clothing stores .....	11	D	D	D	c	D	D
44819	Other clothing stores .....	1	D	D	D	a	D	D
448190	Other clothing stores .....	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores .....	10	3 328	448	147	44	.7	8.1
4512	Book, periodical, & music stores .....	2	D	D	D	a	D	D
45121	Book stores & news dealers .....	1	D	D	D	a	D	D
4512113	College book stores .....	1	D	D	D	a	D	D
452	General merchandise stores .....	6	D	D	D	b	D	D
45299	All other general merchandise stores .....	6	D	D	D	b	D	D
452990	All other general merchandise stores .....	6	D	D	D	b	D	D
4529903	Miscellaneous general merchandise stores .....	5	D	D	D	b	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF WASHINGTON COUNTY, VT—Con.</b>								
<b>44-45</b>	<b>Retail trade—Con.</b>							
453	Miscellaneous store retailers .....	16	D	D	D	b	D	D
4532	Office supplies, stationery, & gift stores .....	9	D	D	D	a	D	D
45321	Office supplies & stationery stores .....	1	D	D	D	a	D	D
453210	Office supplies & stationery stores .....	1	D	D	D	a	D	D
4532102	Office supplies stores .....	1	D	D	D	a	D	D
454	Nonstore retailers .....	21	D	D	D	c	D	D
4541	Electronic shopping & mail-order houses .....	8	D	D	D	b	D	D
45411	Electronic shopping & mail-order houses .....	8	D	D	D	b	D	D
454110	Electronic shopping & mail-order houses .....	8	D	D	D	b	D	D
4543	Direct selling establishments .....	12	D	D	D	c	D	D
45431	Fuel dealers .....	11	D	D	D	c	D	D
454311	Heating oil dealers .....	4	D	D	D	b	D	D
454312	Liquefied petroleum gas (bottled gas) dealers ...	7	D	D	D	b	D	D
<b>BALANCE OF WINDHAM COUNTY, VT</b>								
<b>44-45</b>	<b>Retail trade .....</b>	<b>159</b>	<b>115 358</b>	<b>14 070</b>	<b>3 171</b>	<b>881</b>	<b>17.1</b>	<b>6.7</b>
441	Motor vehicle & parts dealers .....	8	14 459	1 241	284	56	.4	1.5
4412	Other motor vehicle dealers .....	2	D	D	D	a	D	D
44122	Motorcycle, boat, & other motor vehicle dealers .....	2	D	D	D	a	D	D
441229	All other motor vehicle dealers .....	2	D	D	D	a	D	D
442	Furniture & home furnishings stores .....	4	D	D	D	a	D	D
443	Electronics & appliance stores .....	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers .....	15	D	D	D	b	D	D
4441	Building material & supplies dealers .....	12	D	D	D	b	D	D
44419	Other building material dealers .....	9	16 819	1 724	387	66	.5	—
444190	Other building material dealers .....	9	16 819	1 724	387	66	.5	—
445	Food & beverage stores .....	33	29 607	3 479	775	272	17.3	6.9
44512	Convenience stores .....	8	D	D	D	b	D	D
445120	Convenience stores .....	8	D	D	D	b	D	D
4452	Specialty food stores .....	5	D	D	D	b	D	D
446	Health & personal care stores .....	3	D	D	D	b	D	D
447	Gasoline stations .....	27	22 317	2 379	572	188	30.0	4.6
4471	Gasoline stations .....	27	22 317	2 379	572	188	30.0	4.6
44711	Gasoline stations with convenience stores .....	17	D	D	D	c	D	D
447110	Gasoline stations with convenience stores .....	17	D	D	D	c	D	D
448	Clothing & clothing accessories stores .....	7	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores .....	20	D	D	D	b	D	D
4511	Sporting goods, hobby, & musical instrument stores ..	19	D	D	D	b	D	D
45111	Sporting goods stores .....	17	4 834	785	252	50	12.4	10.5
451110	Sporting goods stores .....	17	4 834	785	252	50	12.4	10.5
4511101	General-line sporting goods stores .....	5	D	D	D	b	D	D
452	General merchandise stores .....	2	D	D	D	a	D	D
45299	All other general merchandise stores .....	2	D	D	D	a	D	D
452990	All other general merchandise stores .....	2	D	D	D	a	D	D
4529903	Miscellaneous general merchandise stores .....	2	D	D	D	a	D	D
453	Miscellaneous store retailers .....	29	D	D	D	b	D	D
4532	Office supplies, stationery, & gift stores .....	17	D	D	D	b	D	D
45322	Gift, novelty, & souvenir stores .....	17	D	D	D	b	D	D
453220	Gift, novelty, & souvenir stores .....	17	D	D	D	b	D	D
4539	Other miscellaneous store retailers .....	7	D	D	D	a	D	D
45392	Art dealers .....	4	795	198	42	9	2.1	—
453920	Art dealers .....	4	795	198	42	9	2.1	—
45399	All other miscellaneous store retailers .....	3	D	D	D	a	D	D
454	Nonstore retailers .....	9	7 418	1 205	270	46	21.7	4.7
4543	Direct selling establishments .....	5	D	D	D	b	D	D
45431	Fuel dealers .....	3	D	D	D	b	D	D
454311	Heating oil dealers .....	2	D	D	D	b	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF WINDSOR COUNTY, VT</b>								
<b>44-45</b>	<b>Retail trade</b>	<b>372</b>	<b>415 542</b>	<b>44 732</b>	<b>10 301</b>	<b>2 559</b>	<b>25.2</b>	<b>7.2</b>
441	Motor vehicle & parts dealers	39	127 064	10 404	2 178	387	37.7	4.5
4411	Automobile dealers	21	106 866	8 055	1 657	282	43.4	5.4
4412	Other motor vehicle dealers	3	D	D	D	b	D	D
44122	Motorcycle, boat, & other motor vehicle dealers	3	D	D	D	b	D	D
441229	All other motor vehicle dealers	3	D	D	D	b	D	D
4413	Automotive parts, accessories, & tire stores	15	D	D	D	b	D	D
442	Furniture & home furnishings stores	12	2 484	380	78	33	44.4	14.2
443	Electronics & appliance stores	8	3 847	709	162	32	23.4	1.2
4431	Electronics & appliance stores	8	3 847	709	162	32	23.4	1.2
44312	Computer & software stores	3	1 080	156	32	8	D	—
443120	Computer & software stores	3	1 080	156	32	8	D	—
44313	Camera & photographic supplies stores	2	D	D	D	a	D	D
443130	Camera & photographic supplies stores	2	D	D	D	a	D	D
444	Building material & garden equipment & supplies dealers	43	50 718	5 323	1 315	241	17.4	5.4
4441	Building material & supplies dealers	29	44 446	4 690	1 148	199	17.6	6.2
44413	Hardware stores	9	5 957	945	226	61	62.6	—
444130	Hardware stores	9	5 957	945	226	61	62.6	—
44419	Other building material dealers	15	34 081	3 071	767	106	6.2	8.0
444190	Other building material dealers	15	34 081	3 071	767	106	6.2	8.0
4442	Lawn & garden equipment & supplies stores	14	6 272	633	167	42	16.1	—
44421	Outdoor power equipment stores	5	4 024	333	101	17	.5	—
444210	Outdoor power equipment stores	5	4 024	333	101	17	.5	—
445	Food & beverage stores	67	65 572	7 214	1 723	577	24.7	6.9
4451	Grocery stores	47	58 374	6 452	1 557	524	23.0	2.2
4452	Specialty food stores	6	2 669	388	60	21	57.7	12.9
446	Health & personal care stores	13	D	D	D	b	D	D
4461	Health & personal care stores	13	D	D	D	b	D	D
447	Gasoline stations	47	54 753	3 981	963	370	22.4	10.8
4471	Gasoline stations	47	54 753	3 981	963	370	22.4	10.8
44711	Gasoline stations with convenience stores	30	43 748	2 896	689	278	18.9	6.3
447110	Gasoline stations with convenience stores	30	43 748	2 896	689	278	18.9	6.3
448	Clothing & clothing accessories stores	27	11 284	1 530	401	119	34.1	7.9
4481	Clothing stores	19	D	D	D	b	D	D
44819	Other clothing stores	4	D	D	D	b	D	D
448190	Other clothing stores	4	D	D	D	b	D	D
4483	Jewelry, luggage, & leather goods stores	6	D	D	D	b	D	D
44832	Luggage & leather goods stores	1	D	D	D	a	D	D
448320	Luggage & leather goods stores	1	D	D	D	a	D	D
451	Sporting goods, hobby, book, & music stores	25	6 927	1 103	282	102	16.4	5.5
4511	Sporting goods, hobby, & musical instrument stores	19	5 226	898	236	83	11.3	.7
45121	Book stores & news dealers	5	D	D	D	a	D	D
4512112	Specialty book stores	1	D	D	D	a	D	D
452	General merchandise stores	13	D	D	D	c	D	D
45299	All other general merchandise stores	12	12 745	1 940	377	109	5.9	2.3
452990	All other general merchandise stores	12	12 745	1 940	377	109	5.9	2.3
4529903	Miscellaneous general merchandise stores	10	D	D	D	c	D	D
453	Miscellaneous store retailers	55	D	D	D	c	D	D
4532	Office supplies, stationery, & gift stores	23	D	D	D	b	D	D
4532102	Office supplies stores	1	D	D	D	a	D	D
45322	Gift, novelty, & souvenir stores	22	4 861	1 066	232	92	24.3	2.4
453220	Gift, novelty, & souvenir stores	22	4 861	1 066	232	92	24.3	2.4
4533	Used merchandise stores	13	2 270	312	64	29	26.0	6.8
45331	Used merchandise stores	13	2 270	312	64	29	26.0	6.8
453310	Used merchandise stores	13	2 270	312	64	29	26.0	6.8
4539	Other miscellaneous store retailers	11	D	D	D	b	D	D
45392	Art dealers	5	1 199	260	42	12	17.7	—
453920	Art dealers	5	1 199	260	42	12	17.7	—
454	Nonstore retailers	23	50 983	7 707	1 900	278	4.6	14.1
4541	Electronic shopping & mail-order houses	3	D	D	D	b	D	D
45411	Electronic shopping & mail-order houses	3	D	D	D	b	D	D
454110	Electronic shopping & mail-order houses	3	D	D	D	b	D	D
4543	Direct selling establishments	19	D	D	D	c	D	D
45431	Fuel dealers	15	42 641	5 721	1 471	204	3.0	4.8
454311	Heating oil dealers	8	31 278	3 124	810	99	2.9	—
454312	Liquefied petroleum gas (bottled gas) dealers	5	D	D	D	b	D	D
454319	Other fuel dealers	2	D	D	D	a	D	D

## Data for this line not included in broader kind-of-business totals.

<sup>1</sup>Includes sales information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

# Appendix A.

## Explanation of Terms

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### **ANNUAL PAYROLL (\$1,000)**

Payroll includes all forms of compensation such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees. Tips and gratuities received by employees from patrons and reported to employers are included. Excluded are payrolls of departments or concessions operated by other companies at the establishment. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on Form 941.

### **FIRST-QUARTER PAYROLL (\$1,000)**

Represents payroll paid to persons employed at any time during the quarter January to March 1997.

### **NUMBER OF ESTABLISHMENTS**

An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Retail trade figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each retail trade establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

### **RETAIL TRADE**

Leased departments are treated as separate establishments and are classified according to the kind of business they conduct. For example, a leased department selling shoes within a department store would be considered a separate retail establishment under the "shoe stores" classification.

### **NUMBER OF PAID EMPLOYEES FOR PAY PERIOD INCLUDING MARCH 12**

Paid employees consist of full-time and part-time employees, including salaried officers and executives of corporations, who were on the payroll during the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses, and employees of departments or concessions operated by other companies at the establishment. The definition of paid employees is the same as that used by the Internal Revenue Service (IRS) on Form 941.

### **SALES (\$1,000)**

Includes merchandise sold for cash or credit at retail and wholesale by establishments primarily engaged in retail trade; amounts received from customers for layaway purchases; receipts from rental of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; the total value of service contracts; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer or wholesaler and passed on to the retailer.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from sales. Sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; gross sales and receipts of departments or concessions operated by other companies; and commissions or receipts from the sale of government lottery tickets.

Sales do not include retail sales made by manufacturers, wholesalers, service establishments, or other businesses whose primary activity is other than retail trade. They do include receipts other than from the sale of merchandise at retail, e.g., service receipts, sales to industrial users, and sales to other retailers, by establishments primarily engaged in retail trade.



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**SALES, RECEIPTS, OR REVENUE ESTIMATED  
(PERCENT)**

Percent of total sales/receipts/revenue that was imputed based on historic company ratios or administrative records, or on industry averages.

**SALES, RECEIPTS, OR REVENUE FROM ADMINISTRATIVE RECORDS (PERCENT)**

Percent of total sales/receipts/revenue obtained from administrative records of other Federal agencies.

# Appendix B.

## NAICS Codes, Titles, and Descriptions

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### 44-45 RETAIL TRADE

The Retail Trade sector comprises establishments engaged in retailing merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The retailing process is the final step in the distribution of merchandise; retailers are, therefore, organized to sell merchandise in small quantities to the general public. This sector comprises two main types of retailers: store and nonstore retailers.

Store retailers operate fixed point-of-sale locations, located and designed to attract a high volume of walk-in customers. In general, retail stores have extensive displays of merchandise and use mass-media advertising to attract customers. They typically sell merchandise to the general public for personal or household consumption, but some also serve business and institutional clients. These include establishments, such as office supply stores, computer and software stores, building materials dealers, plumbing supply stores, and electrical supply stores. Catalog showrooms, gasoline service stations, automotive dealers, and mobile home dealers are treated as store retailers.

In addition to retailing merchandise, some types of store retailers are also engaged in the provision of after-sales services, such as repair and installation. For example, new automobile dealers, electronic and appliance stores, and musical instrument and supply stores often provide repair services. As a general rule, establishments engaged in retailing merchandise and providing after-sales services are classified in this sector.

The first eleven subsectors of retail trade are store retailers. The establishments are grouped into industries and industry groups typically based on one or more of the following criteria:

The merchandise line or lines carried by the store; for example, specialty stores are distinguished from general-line stores.

The usual trade designation of the establishments. This criterion applies in cases where a store type is well recognized by the industry and the public, but difficult to define strictly in terms of commodity lines carried; for example, pharmacies, hardware stores, and department stores.

Capital requirements in terms of display equipment; for example, food stores have equipment requirements not found in other retail industries.

Human resource requirements in terms of expertise; for example, the staff of an automobile dealer requires knowledge in financing, registering, and licensing issues that are not necessary in other retail industries.

Nonstore retailers, like store retailers, are organized to serve the general public, but their retailing methods differ. The establishments of this subsector reach customers and market merchandise with methods, such as the broadcasting of "infomercials," the broadcasting and publishing of direct-response advertising, the publishing of paper and electronic catalogs, door-to-door solicitation, in-home demonstration, selling from portable stalls (street vendors, except food), and distribution through vending machines. Establishments engaged in the direct sale (nonstore) of products, such as home heating oil dealers and home delivery newspaper routes.

The buying of goods for resale is a characteristic of retail trade establishments that particularly distinguishes them from establishments in the agriculture, manufacturing, and construction industries. For example, farms that sell their products at or from the point of production are not classified in retail, but rather in agriculture. Similarly, establishments that both manufacture and sell their products to the general public are not classified in retail, but rather in manufacturing. However, establishments that engage in processing activities incidental to retailing are classified in retail. This includes establishments, such as optical goods stores that do in-store grinding of lenses, and meat and seafood markets.

Wholesalers also engage in the buying of goods for resale, but they are not usually organized to serve the general public. They typically operate from a warehouse or office and neither the design nor the location of these premises is intended to solicit a high volume of walk-in traffic. Wholesalers supply institutional, industrial, wholesale, and retail clients; their operations are, therefore, generally organized to purchase, sell, and deliver merchandise in larger quantities. However, dealers of durable nonconsumer goods, such as farm machinery and heavy duty trucks, are included in wholesale trade even if they often sell these products in single units.

### 441 Motor Vehicle and Parts Dealers

Industries in the Motor Vehicle and Parts Dealers subsector retail motor vehicle and parts merchandise from fixed point-of-sale locations. Establishments in this subsector typically operate from a showroom and/or an open lot where the vehicles are on display. The display of

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vehicles and the related parts require little by way of display equipment. The personnel generally include both the sales and sales support staff familiar with the requirements for registering and financing a vehicle as well as a staff of parts experts and mechanics trained to provide repair and maintenance services for the vehicles. Specific industries have been included in this subsector to identify the type of vehicle being retailed.

Sales of capital or durable nonconsumer goods, such as medium and heavy-duty trucks, are always included in wholesale trade. These goods are virtually never sold through retail methods.

#### **4411 Automobile Dealers**

This industry group comprises establishments primarily engaged in retailing new and used automobiles and light trucks, such as sport utility vehicles, and passenger and cargo vans.

##### **44111 New Car Dealers**

This industry comprises establishments primarily engaged in retailing new automobiles and light trucks, such as sport utility vehicles, and passenger and cargo vans, or retailing these new vehicles in combination with activities, such as repair services, retailing used cars, and selling replacement parts and accessories.

##### **441110 New Car Dealers**

This U.S. industry comprises establishments primarily engaged in retailing new automobiles and light trucks, such as sport utility vehicles, and passenger and cargo vans, or retailing these new vehicles in combination with activities, such as repair services, retailing used cars, and selling replacement parts and accessories.

The data published with NAICS code 441110 are comprised of the following SIC industry:

5511 Motor vehicle dealers (new and used)

##### **44112 Used Car Dealers**

This industry comprises establishments primarily engaged in retailing used automobiles and light trucks, such as sport utility vehicles, and passenger and cargo vans.

##### **441120 Used Car Dealers**

This U.S. industry comprises establishments primarily engaged in retailing used automobiles and light trucks, such as sport utility vehicles, and passenger and cargo vans.

The data published with NAICS code 441120 are comprised of the following SIC industry:

5521 Motor vehicle dealers (used only)

#### **4412 Other Motor Vehicle Dealers**

This industry group comprises establishments primarily engaged in retailing new and used vehicles (except automobiles, light trucks, such as sport utility vehicles, and passenger and cargo vans).

##### **44121 Recreational Vehicle Dealers**

This industry comprises establishments primarily engaged in retailing new and/or used recreational vehicles commonly referred to as RVs or retailing these new vehicles in combination with activities, such as repair services and selling replacement parts and accessories.

##### **441210 Recreational Vehicle Dealers**

This U.S. industry comprises establishments primarily engaged in retailing new and/or used recreational vehicles commonly referred to as RVs or retailing these new vehicles in combination with activities, such as repair services and selling replacement parts and accessories.

The data published with NAICS code 441210 are comprised of the following SIC industry:

5561 Recreational vehicle dealers

##### **44122 Motorcycle, Boat, and Other Motor Vehicle Dealers**

This industry comprises establishments primarily engaged in retailing new and used motorcycles, boats, and other vehicles (except automobiles, light trucks, and recreational vehicles), or retailing these new vehicles in combination with activities, such as repair services and selling replacement parts and accessories.

##### **441221 Motorcycle Dealers**

This U.S. industry comprises establishments primarily engaged in retailing new and/or used motorcycles, motor scooters, motor bikes, mopeds, off-road all-terrain vehicles, and personal watercraft, or retailing these new vehicles in combination with repair services and selling replacement parts and accessories.

The data published with NAICS code 441221 are comprised of the following SIC industry:

5571 Motorcycle dealers

##### **441222 Boat Dealers**

This U.S. industry comprises establishments primarily engaged in (1) retailing new and/or used boats or retailing new boats in combination with activities, such as repair services and selling replacement parts and accessories, and/or (2) retailing new and/or used outboard motors, boat trailers, marine supplies, parts, and accessories.

The data published with NAICS code 441222 are comprised of the following SIC industry:

5551 Boat dealers

## **441229 All Other Motor Vehicle Dealers**

This U.S. industry comprises establishments primarily engaged in retailing new and/or used utility trailers and vehicles (except automobiles, light trucks, recreational vehicles, motorcycles, boats, motor scooters, motorbikes, off-road all-terrain vehicles, and personal watercraft) or retailing these new vehicles in combination with activities, such as repair services and selling replacement parts and accessories.

The data published with NAICS code 441229 are comprised of the following SIC industry:

5599 Automotive dealers, not elsewhere classified

## **4413 Automotive Parts, Accessories, and Tire Stores**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: Automotive Parts and Accessories Stores, 44131; and 44132, Tire Dealers.

### **44131 Automotive Parts and Accessories Stores**

This industry comprises one or more of the following: (1) establishments known as automotive supply stores primarily engaged in retailing new, used, and/or rebuilt automotive parts and accessories; (2) automotive supply stores that are primarily engaged in both retailing automotive parts and accessories and repairing automobiles; and (3) establishments primarily engaged in retailing and installing automotive accessories.

### **441310 Automotive Parts and Accessories Stores**

This U.S. industry comprises one or more of the following: (1) establishments known as automotive supply stores primarily engaged in retailing new, used, and/or rebuilt automotive parts and accessories; (2) automotive supply stores that are primarily engaged in both retailing automotive parts and accessories and repairing automobiles; and (3) establishments primarily engaged in retailing and installing automotive accessories.

The data published with NAICS code 441310 are comprised of these parts of the following SIC industries:

5013 (pt) Motor vehicle supplies and new parts jobbers (retail)

5531 (pt) Auto supplies stores

5731 (pt) Automotive radio stores

### **4413101 Auto Supplies Stores**

Establishments primarily engaged in retailing auto supplies, such as automotive batteries, parts, accessories, and sundry supplies. These establishments also may sell

automotive tires. These establishments may have facilities to perform motor vehicle service work. Establishments primarily engaged in selling and installing custom-made seat covers are included here.

### **4413102 Automotive Radio Stores**

Establishments primarily engaged in retailing automotive radios and other automotive sound reproducing equipment. These establishments may also perform incidental installation and repair work.

### **4413103 Motor Vehicle Supplies and New Parts Jobbers (Retail)**

Establishments primarily engaged in retailing motor vehicle supplies and new parts. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

### **44132 Tire Dealers**

This industry comprises establishments primarily engaged in retailing new and/or used tires and tubes or retailing new tires in combination with automotive repair services.

### **441320 Tire Dealers**

This U.S. industry comprises establishments primarily engaged in retailing new and/or used tires and tubes or retailing new tires in combination with automotive repair services.

The data published with NAICS code 441320 are comprised of these parts of the following SIC industries:

5014 (pt) Tire and tube merchants (retail)

5531 (pt) New tire dealers

### **4413201 New Tire Dealers**

Establishments primarily engaged in retailing new automotive tires and tubes. These establishments generally have facilities to perform installation and repair services related to the sale of tires.

### **4413202 Tire and Tube Merchants (Retail)**

Establishments primarily engaged in retailing new tires and tubes for passenger and commercial vehicles. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

## **442 Furniture and Home Furnishings Stores**

Industries in the Furniture and Home Furnishings Stores subsector retail new furniture and home furnishings merchandise from fixed point-of-sale locations. Establishments in this subsector usually operate from showrooms and have substantial areas for the presentation of their products. Many offer interior decorating services in addition to the sale of products.

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## **4421 Furniture Stores**

This NAICS Industry Group includes establishments classified in the following NAICS Industry: 44211, Furniture Stores.

### **44211 Furniture Stores**

This industry comprises establishments primarily engaged in retailing new furniture, such as household furniture (e.g., baby furniture box springs and mattresses) and outdoor furniture; office furniture (except those sold in combination with office supplies and equipment); and/or furniture sold in combination with major appliances, home electronics, home furnishings, and/or floor covering.

### **442110 Furniture Stores**

This U.S. industry comprises establishments primarily engaged in retailing new furniture, such as household furniture (e.g., baby furniture box springs and mattresses) and outdoor furniture; office furniture (except those sold in combination with office supplies and equipment); and/or furniture sold in combination with major appliances, home electronics, home furnishings, and/or floor covering.

The data published with NAICS code 442110 are comprised of these parts of the following SIC industries:

- 5021 (pt) Office and business furniture merchants (retail)
- 5712 (pt) Furniture warehouse showrooms
- 5712 (pt) Sleep shop and waterbed stores
- 5712 (pt) Furniture stores, except custom
- 5712 (pt) Specialty furniture stores, except custom

### **4421101 Furniture Stores, Except Custom**

Establishments primarily engaged in retailing new household furniture (except custom-made furniture). These establishments may also provide interior design services and sell floor coverings, other home furnishings, and major appliances, such as refrigerators, stoves, freezers, and televisions.

### **4421102 Furniture Warehouse Showrooms**

Establishments, known as furniture warehouse showrooms, primarily engaged in retailing the same merchandise as furniture stores, but operating as warehouse showrooms where customers make their furniture selections from items on display in the showroom. The furniture is then taken from a warehouse adjacent to the showroom (usually under the same roof) for delivery to or pick-up by the customer.

## **4421103 Sleep Shop and Waterbed Stores**

Establishments primarily engaged in retailing new mattresses, box springs, and other sleep equipment, including waterbeds.

### **4421104 Specialty Furniture Stores, Except Custom**

Establishments primarily engaged in retailing specialty furniture, such as children's, outdoor, office, and computer-related furniture.

### **44211041 Specialty Furniture Stores, Except Custom**

Establishments primarily engaged in retailing specialty furniture, such as children's, outdoor, and computer-related furniture.

### **44211042 Office and Business Furniture Merchants (Retail)**

Establishments primarily engaged in retailing filing cabinets (wood or steel), desks, and other office and business furniture. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

## **4422 Home Furnishings Stores**

This industry group comprises establishments primarily engaged in retailing new home furnishings (except furniture).

### **44221 Floor Covering Stores**

This industry comprises establishments primarily engaged in retailing new floor coverings, such as rugs and carpets, vinyl floor coverings, and floor tile (except ceramic or wood only); or retailing new floor coverings in combination with installation and repair services.

### **442210 Floor Covering Stores**

This U.S. industry comprises establishments primarily engaged in retailing new floor coverings, such as rugs and carpets, vinyl floor coverings, and floor tile (except ceramic or wood only); or retailing new floor coverings in combination with installation and repair services.

The data published with NAICS code 442210 are comprised of these parts of the following SIC industries:

- 5023 (pt) Floor covering merchants (retail)
- 5713 Floor covering stores

### **4422101 Floor Covering Stores**

Establishments primarily engaged in retailing rugs, carpets, floor tile (i.e., rubber, vinyl, asphalt), and related products. These establishments may also perform incidental installation.

#### **4422102 Floor Covering Merchants (Retail)**

Establishments primarily engaged in retailing carpets, rugs, and all other types of hard and soft surface floor coverings (excluding ceramic and clay tile). These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **44229 Other Home Furnishings Stores**

This industry comprises establishments primarily engaged in retailing new home furnishings (except furniture and floor coverings).

#### **442291 Window Treatment Stores**

This U.S. industry comprises establishments primarily engaged in retailing new window treatments, such as curtains, drapes, blinds, and shades.

The data published with NAICS code 442291 are comprised of these parts of the following SIC industries:

- 5714 (pt) Drapery and curtain stores, except custom
- 5719 (pt) Blind and shade stores

#### **4422911 Drapery and Curtain Stores, Except Custom**

Establishments primarily engaged in retailing packaged draperies and curtains.

#### **4422912 Blind and Shade Stores**

Establishments primarily engaged in retailing blinds, shades, and similar window treatments. Establishments producing custom-made window shades and venetian blinds for household use are included here.

#### **442299 All Other Home Furnishings Stores**

This U.S. industry comprises establishments primarily engaged in retailing new home furnishings (except floor coverings, furniture, and window treatments).

The data published with NAICS code 442299 are comprised of this part of the following SIC industry:

- 5719 (pt) All other home furnishings stores

#### **443 Electronics and Appliance Stores**

Industries in the Electronics and Appliance Stores subsector retail new electronics and appliance merchandise from point-of-sale locations. Establishments in this subsector often operate from locations that have special provisions for floor displays requiring special electrical capacity to accommodate the proper demonstration of the products. The staff includes sales personnel knowledgeable in the characteristics and warranties of the line of goods retailed and may also include trained repair persons to

handle the maintenance and repair of the electronic equipment and appliances. The classifications within this subsector are made principally on the type of product and knowledge required to operate each type of store.

#### **4431 Electronics and Appliance Stores**

This industry group comprises establishments primarily engaged in retailing the following new products: household-type appliances, cameras, computers, and other electronic goods.

#### **44311 Appliance, Television, and Other Electronics Stores**

This industry comprises establishments primarily engaged in retailing one of the following: (1) retailing an array of new household-type appliances and consumer-type electronic products, such as radios, televisions, and computers; (2) specializing in retailing a single line of new consumer-type electronic products (except computers); and (3) retailing these new products in combination with repair services.

#### **443111 Household Appliance Stores**

This U.S. industry comprises establishments known as appliance stores primarily engaged in retailing an array of new household appliances, such as refrigerators, dishwashers, ovens, irons, coffeemakers, hair dryers, electric razors, room air-conditioners, microwave ovens, sewing machines, and vacuum cleaners, or retailing new appliances in combination with appliance repair services.

The data published with NAICS code 443111 are comprised of the following SIC industry:

- 5722 Household appliance stores

#### **443112 Radio, Television, and Other Electronics Stores**

This U.S. industry comprises: (1) establishments known as consumer electronics stores primarily engaged in retailing a general line of new consumer-type electronic products; (2) establishments specializing in retailing a single line of consumer-type electronic products (except computers); or (3) establishments primarily engaged in retailing these new electronic products in combination with repair services.

The data published with NAICS code 443112 are comprised of these parts of the following SIC industries:

- 5731 (pt) Other radio, television, and electronics stores
- 5999 (pt) Typewriter shops
- 5999 (pt) Telephone stores

#### **4431121 Typewriter Shops**

Establishments primarily engaged in retailing typewriters. These establishments may also rent and/or repair typewriters.

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### **4431122 Telephone Stores**

Establishments primarily engaged in retailing telephones and telephone parts and supplies.

### **4431123 Other Radio, Television, and Electronics Stores**

Establishments primarily engaged in retailing radios and stereo equipment (except automotive), television sets, record players, and other consumer audio and video electronic equipment. These establishments may also sell additional lines, such as household appliances; computers, computer peripheral equipment, and software; musical instruments; or prerecorded records and tapes. These establishments may also perform incidental installation and repair work.

### **44312 Computer and Software Stores**

This industry comprises establishments primarily engaged in retailing new computers, computer peripherals, and prepackaged computer software without retailing other consumer-type electronic products or office equipment, office furniture and office supplies; or retailing these new products in combination with repair and support services.

### **443120 Computer and Software Stores**

This U.S. industry comprises establishments primarily engaged in retailing new computers, computer peripherals, and prepackaged computer software without retailing other consumer-type electronic products or office equipment, office furniture and office supplies; or retailing these new products in combination with repair and support services.

The data published with NAICS code 443120 are comprised of these parts of the following SIC industries:

- 5045 (pt) Computer and peripheral equipment merchants (retail)
- 5045 (pt) Computer software merchants (retail)
- 5734 (pt) Computer stores
- 5734 (pt) Computer stores (custom assembly)
- 5734 (pt) Computer software stores

### **4431201 Computer Stores (Custom Assembly)**

Establishments primarily engaged in custom assembly and retail sales of computers and computer peripheral equipment. These establishments may also sell computer software and computer furniture and perform incidental repair work.

### **4431202 Other Computer Stores**

Establishments primarily engaged in retailing computers, computer hardware, and computer peripheral equipment not assembled at the sales location. These establishments may also sell computer software and computer furniture, and perform incidental installation and repair work.

### **44312021 Computer Stores**

Establishments primarily engaged in retailing computers, computer hardware, and computer peripheral equipment not assembled at the sales location. These establishments may also sell computer software and computer furniture and perform incidental installation and repair work.

### **44312022 Computer and Peripheral Equipment Merchants (Retail)**

Establishments primarily engaged in retailing computers, computer hardware, and computer peripheral equipment. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

### **4431203 Prepackaged Software Stores**

Establishments primarily engaged in retailing prepackaged (off-the-shelf) computer software. These establishments may also sell computer books, supplies, and accessories.

### **44312031 Computer Software Stores**

Establishments primarily engaged in retailing prepackaged (off-the-shelf) computer software. These establishments may also sell computer books, supplies, and accessories.

### **44312032 Computer Software Merchants (Retail)**

Establishments primarily engaged in retailing prepackaged (off-the-shelf) computer software. These establishments may also sell computer books, supplies, and accessories. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

### **44313 Camera and Photographic Supplies Stores**

This industry comprises establishments primarily engaged in either retailing new cameras, photographic equipment, and photographic supplies or retailing new cameras and photographic equipment in combination with activities, such as repair services and film developing.

### **443130 Camera and Photographic Supplies Stores**

This U.S. industry comprises establishments primarily engaged in either retailing new cameras, photographic equipment, and photographic supplies or retailing new cameras and photographic equipment in combination with activities, such as repair services and film developing.

The data published with NAICS code 443130 are comprised of the following SIC industry:

- 5946 Camera and photographic supply stores

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## **444 Building Material and Garden Equipment and Supplies Dealers**

Industries in the Building Material and Garden Equipment and Supplies Dealers subsector retail new building material and garden equipment and supplies merchandise from fixed point-of-sale locations. Establishments in this subsector have display equipment designed to handle lumber and related products and garden equipment and supplies that may be kept either indoors or outdoors under covered areas. The staff is usually knowledgeable in the use of the specific products being retailed in the construction, repair, and maintenance of the home and associated grounds.

### **4441 Building Material and Supplies Dealers**

This industry group comprises establishments primarily engaged in retailing new building materials and supplies.

#### **44411 Home Centers**

This industry comprises establishments known as home centers primarily engaged in retailing a general line of new home repair and improvement materials and supplies, such as lumber, plumbing goods, electrical goods, tools, housewares, hardware, and lawn and garden supplies, with no one merchandise line predominating. The merchandise lines are normally arranged in separate departments.

#### **444110 Home Centers**

This U.S. industry comprises establishments known as home centers primarily engaged in retailing a general line of new home repair and improvement materials and supplies, such as lumber, plumbing goods, electrical goods, tools, housewares, hardware, and lawn and garden supplies, with no one merchandise line predominating. The merchandise lines are normally arranged in separate departments.

The data published with NAICS code 444110 are comprised of this part of the following SIC industry:

5211 (pt) Home centers

#### **44412 Paint and Wallpaper Stores**

This industry comprises establishments known as paint and wallpaper stores primarily engaged in retailing paint, wallpaper, and related supplies.

#### **444120 Paint and Wallpaper Stores**

This U.S. industry comprises establishments known as paint and wallpaper stores primarily engaged in retailing paint, wallpaper, and related supplies.

The data published with NAICS code 444120 are comprised of these parts of the following SIC industries:

5198 (pt) Paint, varnish, and supplies merchants (retail)

5231 (pt) Retail paint and wallpaper stores

### **4441201 Retail Paint and Wallpaper Stores**

Establishments primarily engaged in retailing paint, wallpaper, or a combination of these lines.

### **4441202 Paint, Varnish, and Supplies Merchants (Retail)**

Establishments primarily engaged in retailing paints, varnishes, wallpaper, and supplies. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

### **44413 Hardware Stores**

This industry comprises establishments known as hardware stores primarily engaged in retailing a general line of new hardware items, such as tools and builders' hardware.

#### **444130 Hardware Stores**

This U.S. industry comprises establishments known as hardware stores primarily engaged in retailing a general line of new hardware items, such as tools and builders' hardware.

The data published with NAICS code 444130 are comprised of the following SIC industry:

5251 Hardware stores

### **44419 Other Building Material Dealers**

This industry comprises establishments (except those known as home centers, paint and wallpaper stores, and hardware stores) primarily engaged in retailing specialized lines of new building materials, such as lumber, fencing, glass, doors, plumbing fixtures and supplies, electrical supplies, prefabricated buildings and kits, and kitchen and bath cabinets and countertops to be installed.

#### **444190 Other Building Material Dealers**

This U.S. industry comprises establishments (except those known as home centers, paint and wallpaper stores, and hardware stores) primarily engaged in retailing specialized lines of new building materials, such as lumber, fencing, glass, doors, plumbing fixtures and supplies, electrical supplies, prefabricated buildings and kits, and kitchen and bath cabinets and countertops to be installed.

The data published with NAICS code 444190 are comprised of these parts of the following SIC industries:

5031 (pt) Lumber merchants with yard (retail)

5031 (pt) Plywood, veneer, and millwork merchants (retail)

5032 (pt) Brick, block, tile, clay/cement sewer pipe merchants (retail)



- 5032 (pt) Sand, gravel, and stone merchants (retail)
- 5032 (pt) Cement, lime, and related products merchants (retail)
- 5033 (pt) Roofing, siding, and insulation merchants (retail)
- 5039 (pt) Flat glass and other construction glass merchants (retail)
- 5039 (pt) Other building material merchants (retail)
- 5063 (pt) Electrical supplies stores (retail)
- 5074 (pt) Plumbing and heating equipment and supplies merchants (retail)
- 5211 (pt) Retail lumber yards
- 5211 (pt) Retail building material dealers
- 5231 (pt) Retail glass dealers

#### **4441901 Retail Lumber Yards**

Establishments primarily engaged in retailing lumber, often with related lines of building materials. Retail lumber yards may produce some of the lumber and millwork they sell.

#### **44419011 Retail Lumber Yards**

Establishments primarily engaged in retailing lumber, often with related lines of building materials. Retail lumber yards may produce some of the lumber and millwork they sell.

#### **44419012 Lumber Merchants With Yard (Retail)**

Establishments primarily engaged in retailing rough, dressed, and finished lumber. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **4441902 All Other Building Material Dealers**

Establishments (except those known as home centers, paint and wallpaper stores, hardware stores, and retail lumber yards) primarily engaged in retailing specialized lines of new building materials, such as fencing, glass, doors, plumbing fixtures and supplies, electrical supplies, prefabricated buildings and kits, and kitchen and bath cabinets and countertops to be installed.

#### **44419021 Retail Glass Dealers**

Establishments primarily engaged in retailing glass, including mirrored glass.

#### **44419022 Flat Glass and Other Construction Glass Merchants (Retail)**

Establishments primarily engaged in retailing flat glass, glass blocks, plate glass, window glass, and building glass. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **44419023 Retail Building Material Dealers**

Establishments primarily engaged in retailing specialized lines of building materials (except lumber, paint, and hardware), such as brick and blocks, ceramic tile, stone, cement, sand, gravel, fencing, roofing, siding, doors and windows, wallboard, lime, plaster, prefabricated buildings, and kitchen and bath cabinets and countertops to be installed.

#### **44419024 Plywood, Veneer, and Millwork Merchants (Retail)**

Establishments primarily engaged in retailing plywood (hardwood, softwood, and nonwood face), veneer, door and window frames, and overhead doors (in wood or metal). These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **44419025 Brick, Block, Tile, Clay/Cement Sewer Pipe Merchants (Retail)**

Establishments primarily engaged in retailing brick, block, tile, and clay construction materials. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **44419026 Sand, Gravel, and Stone Merchants (Retail)**

Establishments primarily engaged in retailing sand, gravel, and stone. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **44419027 Cement, Lime, and Related Products Merchants (Retail)**

Establishments primarily engaged in retailing cement, lime, asphalt, and other related products. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **44419028 Roofing, Siding, and Insulation Merchants (Retail)**

Establishments primarily engaged in retailing roofing, siding (except wood), and insulation materials. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **44419029 Other Building Material Merchants (Retail)**

Establishments primarily engaged in retailing building and construction paper, plastics building materials, prefabricated structural assemblies (including modular homes),

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and other building materials. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **4441902a Electrical Supplies Stores (Retail)**

Establishments primarily engaged in retailing electrical supplies and electric light fixtures. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **4441902b Plumbing and Heating Equipment and Supplies Merchants (Retail)**

Establishments primarily engaged in retailing hydronic plumbing and heating equipment and supplies. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **4442 Lawn and Garden Equipment and Supplies Stores**

This industry group comprises establishments primarily engaged in retailing new lawn and garden equipment and supplies.

#### **44421 Outdoor Power Equipment Stores**

This industry comprises establishments primarily engaged in retailing new outdoor power equipment or retailing new outdoor power equipment in combination with activities, such as repair services and selling replacement parts.

#### **444210 Outdoor Power Equipment Stores**

This U.S. industry comprises establishments primarily engaged in retailing new outdoor power equipment or retailing new outdoor power equipment in combination with activities, such as repair services and selling replacement parts.

The data published with NAICS code 444210 are comprised of these parts of the following SIC industries:

- 5083 (pt) Lawn and garden machinery and equipment dealers (retail)
- 5261 (pt) Outdoor power equipment stores

#### **4442101 Outdoor Power Equipment Stores**

Establishments primarily engaged in retailing outdoor power equipment, such as power lawnmowers, chain saws, garden tillers, and snowblowers. These establishments generally also perform repair services.

#### **4442102 Lawn and Garden Machinery and Equipment Dealers (Retail)**

Establishments primarily engaged in retailing lawn and garden machinery and equipment. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **44422 Nursery and Garden Centers**

This industry comprises establishments primarily engaged in retailing nursery and garden products, such as trees, shrubs, plants, seeds, bulbs, and sod, that are predominantly grown elsewhere. These establishments may sell a limited amount of a product they grow themselves.

#### **444220 Nursery and Garden Centers**

This U.S. industry comprises establishments primarily engaged in retailing nursery and garden products, such as trees, shrubs, plants, seeds, bulbs, and sod, that are predominantly grown elsewhere. These establishments may sell a limited amount of a product they grow themselves.

The data published with NAICS code 444220 are comprised of these parts of the following SIC industries:

- 5191 (pt) Farm supplies dealers (retail)
- 5193 (pt) Flower, nursery stock, and florists' supplies merchants (retail)
- 5261 (pt) Nursery and garden centers

#### **4442201 Nursery and Garden Centers**

Establishments primarily engaged in retailing nursery stock, bulbs, and other garden supplies and tools. These establishments primarily sell products purchased from others, but may sell some plants which they grow themselves.

#### **4442202 Farm Supplies Dealers (Retail)**

Establishments primarily engaged in retailing farm supplies. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **4442203 Flower, Nursery Stock and Florists' Supplies Merchants (Retail)**

Establishments primarily engaged in retailing flowers, nursery stock, and florists' supplies. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **445 Food and Beverage Stores**

Industries in the Food and Beverage Stores subsector usually retail food and beverage merchandise from fixed point-of-sale locations. Establishments in this subsector have special equipment (e.g., freezers, refrigerated display cases, refrigerators) for displaying food and beverage goods. They have staff trained in the processing of food products to guarantee the proper storage and sanitary conditions required by regulatory authority.

#### **4451 Grocery Stores**

This industry group comprises establishments primarily engaged in retailing a general line of food products.

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### **44511 Supermarkets and Other Grocery (except Convenience) Stores**

This industry comprises establishments generally known as supermarkets and grocery stores primarily engaged in retailing a general line of food, such as canned and frozen foods; fresh fruits and vegetables; and fresh and prepared meats, fish, and poultry. Included in this industry are delicatessen-type establishments primarily engaged in retailing a general line of food.

### **445110 Supermarkets and Other Grocery (except Convenience) Stores**

This U.S. industry comprises establishments generally known as supermarkets and grocery stores primarily engaged in retailing a general line of food, such as canned and frozen foods; fresh fruits and vegetables; and fresh and prepared meats, fish, and poultry. Included in this industry are delicatessen-type establishments primarily engaged in retailing a general line of food.

The data published with NAICS code 445110 are comprised of these parts of the following SIC industries:

- 5411 (pt) Delicatessens, primarily selling meats and a range of grocery items
- 5411 (pt) Supermarkets and grocery stores

### **4451101 Supermarkets and Grocery Stores**

Establishments, known as supermarkets, food stores, grocery stores, and food warehouse stores, primarily engaged in retailing a general line of canned and frozen foods; fresh fruits and vegetables; fresh and prepared meats, fish, and poultry; eggs; bakery and dairy products; and other prepackaged grocery items.

### **4451102 Delicatessens, Primarily Selling Meats and a Range of Grocery Items**

Establishments, known as delicatessens, engaged in retailing prepared meats, such as cold cuts and oven-roasted and smoked meats and a full line of grocery items. These establishments often prepare sandwiches and party platters for carry-out consumption.

### **44512 Convenience Stores**

This industry comprises establishments known as convenience stores or food marts (except those with fuel pumps) primarily engaged in retailing a limited line of goods that generally includes milk, bread, soda, and snacks.

### **445120 Convenience Stores**

This U.S. industry comprises establishments known as convenience stores or food marts (except those with fuel pumps) primarily engaged in retailing a limited line of goods that generally includes milk, bread, soda, and snacks.

The data published with NAICS code 445120 are comprised of this part of the following SIC industry:

- 5411 (pt) Convenience stores

### **4452 Specialty Food Stores**

This industry group comprises establishments primarily engaged in retailing specialized lines of food.

### **44521 Meat Markets**

This industry comprises establishments primarily engaged in retailing fresh, frozen, or cured meats and poultry. Delicatessen-type establishments primarily engaged in retailing fresh meat are included in this industry.

### **445210 Meat Markets**

This U.S. industry comprises establishments primarily engaged in retailing fresh, frozen, or cured meats and poultry. Delicatessen-type establishments primarily engaged in retailing fresh meat are included in this industry.

The data published with NAICS code 445210 are comprised of these parts of the following SIC industries:

- 5411 (pt) Delicatessens, primarily selling fresh and prepared meats
- 5421 (pt) Meat markets

### **4452101 Meat Markets**

Establishments primarily engaged in retailing fresh, frozen, or cured meats. Meat markets may butcher animals for their own account, or they may buy from others. Establishments selling poultry may kill or dress the poultry they sell.

### **4452102 Delicatessens, Primarily Selling Fresh and Prepared Meats**

Establishments, known as delicatessens, engaged in retailing prepared meats, such as cold cuts and oven-roasted and smoked meats, and a limited line of grocery items, such as bread and condiments. These establishments often prepare sandwiches and party platters for carry-out consumption.

### **44522 Fish and Seafood Markets**

This industry comprises establishments primarily engaged in retailing fresh, frozen, or cured fish and seafood products.

### **445220 Fish and Seafood Markets**

This U.S. industry comprises establishments primarily engaged in retailing fresh, frozen, or cured fish and seafood products.

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The data published with NAICS code 445220 are comprised of this part of the following SIC industry:

5421 (pt) Fish and seafood markets

#### **44523 Fruit and Vegetable Markets**

This industry comprises establishments primarily engaged in retailing fresh fruits and vegetables.

#### **445230 Fruit and Vegetable Markets**

This U.S. industry comprises establishments primarily engaged in retailing fresh fruits and vegetables.

The data published with NAICS code 445230 are comprised of the following SIC industry:

5431 Fruit and vegetable markets

#### **44529 Other Specialty Food Stores**

This industry comprises establishments primarily engaged in retailing specialty foods (except meat, fish, seafood, and fruits and vegetables) not for immediate consumption and not made on premises.

#### **445291 Baked Goods Stores**

This U.S. industry comprises establishments primarily engaged in retailing baked goods not for immediate consumption and not made on the premises.

The data published with NAICS code 445291 are comprised of this part of the following SIC industry:

5461 (pt) Baked goods stores

#### **445292 Confectionery and Nut Stores**

This U.S. industry comprises establishments primarily engaged in retailing candy and other confections, nuts, and popcorn not for immediate consumption and not made on the premises.

The data published with NAICS code 445292 are comprised of this part of the following SIC industry:

5441 (pt) Confectionery and nut stores

#### **445299 All Other Specialty Food Stores**

This U.S. industry comprises establishments primarily engaged in retailing miscellaneous specialty foods (except meat, fish, seafood, fruit and vegetables, confections, nuts, popcorn, and baked goods) not for immediate consumption and not made on the premises.

The data published with NAICS code 445299 are comprised of these parts of the following SIC industries:

5451 Dairy products stores

5499 (pt) Miscellaneous food stores

#### **4452991 Miscellaneous Food Stores**

Establishments primarily engaged in retailing specialized foods not elsewhere classified, such as eggs; packaged coffee, tea, herbs, and spices; nationality foods; and other specialty foods, not for immediate consumption. Establishments may roast and grind the coffee they sell on the premises. Included are establishments selling soft drinks for off-premise consumption. Establishments bottling natural or mineral water for retail sale are classified here if not engaged in pasteurization, carbonization, or other processing.

#### **4452992 Dairy Products Stores**

Establishments primarily engaged in retailing over-the-counter packaged dairy products, such as milk, cream, butter, cheese, and ice cream for off-premises consumption.

#### **4453 Beer, Wine, and Liquor Stores**

This NAICS Industry Group includes establishments classified in the following NAICS Industry: 44531, Beer, Wine, and Liquor Stores.

#### **44531 Beer, Wine, and Liquor Stores**

This industry comprises establishments primarily engaged in retailing packaged alcoholic beverages, such as ale, beer, wine, and liquor.

#### **445310 Beer, Wine, and Liquor Stores**

This U.S. industry comprises establishments primarily engaged in retailing packaged alcoholic beverages, such as ale, beer, wine, and liquor.

The data published with NAICS code 445310 are comprised of the following SIC industry:

5921 Liquor stores

#### **446 Health and Personal Care Stores**

Industries in the Health and Personal Care Stores sub-sector retail health and personal care merchandise from fixed point-of-sale locations. Establishments in this sub-sector are characterized principally by the products they retail, and some health and personal care stores may have specialized staff trained in dealing with the products. Staff may include pharmacists, opticians, and other professionals engaged in retailing, advising customers, and/or fitting the product sold to the customer's needs.

#### **4461 Health and Personal Care Stores**

This industry group comprises establishments primarily engaged in retailing health and personal care products.

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### **44611 Pharmacies and Drug Stores**

This industry comprises establishments known as pharmacies and drug stores engaged in retailing prescription or nonprescription drugs and medicines.

#### **446110 Pharmacies and Drug Stores**

This U.S. industry comprises establishments known as pharmacies and drug stores engaged in retailing prescription or nonprescription drugs and medicines.

The data published with NAICS code 446110 are comprised of these parts of the following SIC industries:

5912 (pt) Pharmacies and drug stores

5912 (pt) Proprietary stores

#### **4461101 Pharmacies and Drug Stores**

Establishments primarily engaged in retailing prescription drugs. Drug stores are classified here if any prescriptions are sold or if there is an indication that a pharmacist is employed. These establishments frequently sell other items, such as proprietary drugs, medicines, and health and first-aid products; cosmetics; toiletries; greeting cards; magazines; tobacco; and candy.

#### **4461102 Proprietary Stores**

Establishments primarily engaged in retailing nonprescription drugs and medicines, health remedies, and first-aid products. These stores do not sell prescription drugs and frequently sell other lines, such as beauty preparations, household supplies, and candy and prepackaged snacks.

### **44612 Cosmetics, Beauty Supplies, and Perfume Stores**

This industry comprises establishments known as a cosmetic or perfume stores or beauty supply shops primarily engaged in retailing cosmetics, perfumes, toiletries, and personal grooming products.

#### **446120 Cosmetics, Beauty Supplies, and Perfume Stores**

This U.S. industry comprises establishments known as cosmetic or perfume stores or beauty supply shops primarily engaged in retailing cosmetics, perfumes, toiletries, and personal grooming products.

The data published with NAICS code 446120 are comprised of these parts of the following SIC industries:

5087 (pt) Beauty and barber shop equipment and supplies stores (retail)

5999 (pt) Cosmetics, beauty supplies, and perfume stores

### **4461201 Cosmetics, Beauty Supplies, and Perfume Stores**

Establishments primarily engaged in selling cosmetics, beauty aids, and perfume.

#### **4461202 Beauty and Barber Shop Equipment and Supplies Stores (Retail)**

Establishments primarily engaged in retailing barber shop and beauty parlor equipment and supplies, such as furniture, hydraulic chairs, driers, shampoos, wave solutions, permanent waving supplies, barber soaps, and manicuring supplies. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

### **44613 Optical Goods Stores**

This industry comprises establishments primarily engaged in one or more of the following: (1) retailing and fitting prescription eyeglasses and contact lenses; (2) retailing prescription eyeglasses in combination with the grinding of lenses to order on the premises; and (3) selling nonprescription eyeglasses.

#### **446130 Optical Goods Stores**

This U.S. industry comprises establishments primarily engaged in one or more of the following: (1) retailing and fitting prescription eyeglasses and contact lenses; (2) retailing prescription eyeglasses in combination with the grinding of lenses to order on the premises; and (3) selling nonprescription eyeglasses.

The data published with NAICS code 446130 are comprised of the following SIC industry:

5995 Optical goods stores

### **44619 Other Health and Personal Care Stores**

This industry comprises establishments primarily engaged in retailing health and personal care items (except drugs, medicines, optical goods, perfumes, cosmetics, and beauty supplies).

#### **446191 Food (Health) Supplement Stores**

This U.S. industry comprises establishments primarily engaged in retailing food supplement products, such as vitamins, nutrition supplements, and body enhancing supplements.

The data published with NAICS code 446191 are comprised of this part of the following SIC industry:

5499 (pt) Food (health) supplement stores

## **446199 All Other Health and Personal Care Stores**

This U.S. industry comprises establishments primarily engaged in retailing specialized lines of health and personal care merchandise (except drugs, medicines, optical goods, cosmetics, beauty supplies, perfume, and food supplement products).

The data published with NAICS code 446199 are comprised of these parts of the following SIC industries:

5047 (pt) Surgical, medical, and hospital supplies stores (retail)

5999 (pt) Health care stores

## **4461991 Health Care Stores**

Establishments primarily engaged in retailing wheelchairs and other patient transport devices; gauze, bandages, and other surgical dressings; crutches, canes, and other walking assistance devices; braces; surgical corsets; artificial limbs; hearing aids; and other health care, convalescent, and sick room supplies.

## **4461992 Surgical, Medical, and Hospital Supplies Stores (Retail)**

Establishments primarily engaged in retailing medical instruments, apparatus, and equipment; orthopedic appliances; crutches; bandages; breathing devices; wheeled chairs and beds; and other medical devices. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

## **447 Gasoline Stations**

Industries in the Gasoline Stations subsector group establishments retailing automotive fuels (e.g., gasoline, diesel fuel, gasohol) and automotive oils and retailing these products in combination with convenience store items. These establishments have specialized equipment for the storage and dispensing of automotive fuels.

## **4471 Gasoline Stations**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 44711, Gasoline Stations with Convenience Stores; and 44719, Other Gasoline Stations.

## **44711 Gasoline Stations with Convenience Stores**

This industry comprises establishments engaged in retailing automotive fuels (e.g., diesel fuel, gasohol, gasoline) in combination with convenience store or food mart items. These establishments can either be in a convenience store (i.e., food mart) setting or a gasoline station setting. These establishments may also provide automotive repair services.

## **447110 Gasoline Stations with Convenience Stores**

This U.S. industry comprises establishments engaged in retailing automotive fuels (e.g., diesel fuel, gasohol, gasoline) in combination with convenience store or food mart items. These establishments can either be in a convenience store (i.e., food mart) setting or a gasoline station setting. These establishments may also provide automotive repair services.

The data published with NAICS code 447110 are comprised of these parts of the following SIC industries:

5411 (pt) Convenience stores selling gasoline

5541 (pt) Gasoline stations with convenience stores

## **4471101 Convenience Stores Selling Gasoline**

Establishments primarily engaged in retailing a limited line of groceries such as milk, bread, soda, snacks, and ice cream, and also selling gasoline. These establishments may also provide additional items, such as beer, household cleaners, baby supplies, cigarettes, and pain relievers.

## **4471102 Gasoline Stations With Convenience Stores**

Establishments primarily engaged in retailing gasoline and automotive lubricants and also selling a limited line of groceries, such as milk, eggs, bread, beer, cigarettes, and snacks.

## **44719 Other Gasoline Stations**

This industry comprises establishments known as gasoline stations (except those with convenience stores) primarily engaged in one of the following: (1) retailing automotive fuels (e.g., diesel fuel, gasohol, gasoline) or (2) retailing these fuels in combination with activities, such as repair services, selling automotive oils, replacement parts, and accessories, and/or with restaurants.

## **447190 Other Gasoline Stations**

This U.S. industry comprises establishments known as gasoline stations (except those with convenience stores) primarily engaged in one of the following: (1) retailing automotive fuels (e.g., diesel fuel, gasohol, gasoline) or (2) retailing these fuels in combination with activities, such as repair services, selling automotive oils, replacement parts and accessories, and/or with restaurants.

The data published with NAICS code 447190 are comprised of these parts of the following SIC industries:

5541 (pt) Gasoline stations with no convenience stores

5541 (pt) Truck stops

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#### **4471901 Gasoline Stations With No Convenience Stores**

Establishments primarily engaged in retailing gasoline and automotive lubricants for automobiles and watercraft. These establishments may also sell tires, batteries, and accessories, and perform related services, including minor repair work and motor vehicle towing.

#### **4471902 Truck Stops**

Establishments primarily engaged in retailing diesel fuel to truckers. These establishments may also sell gasoline and lubricants, provide repair services, and operate a restaurant or motel as part of the truck stop establishment.

#### **448 Clothing and Clothing Accessories Stores**

Industries in the Clothing and Clothing Accessories Stores subsector retailing new clothing and clothing accessories merchandise from fixed point-of-sale locations. Establishments in this subsector have similar display equipment and staff that is knowledgeable regarding fashion trends and the proper match of styles, colors, and combinations of clothing and accessories to the characteristics and tastes of the customer.

#### **4481 Clothing Stores**

This industry group comprises establishments primarily engaged in retailing new clothing.

#### **44811 Men's Clothing Stores**

This industry comprises establishments primarily engaged in retailing a general line of new men's and boys' clothing. These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

#### **448110 Men's Clothing Stores**

This U.S. industry comprises establishments primarily engaged in retailing a general line of new men's and boys' clothing. These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

The data published with NAICS code 448110 are comprised of the following SIC industry:

5611 Men's and boy's clothing and accessory stores

#### **44812 Women's Clothing Stores**

This industry comprises establishments primarily engaged in retailing a general line of new women's, misses' and juniors' clothing, including maternity wear. These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

#### **448120 Women's Clothing Stores**

This U.S. industry comprises establishments primarily engaged in retailing a general line of new women's, misses' and juniors' clothing, including maternity wear. These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

The data published with NAICS code 448120 are comprised of the following SIC industry:

5621 Women's clothing stores

#### **44813 Children's and Infants' Clothing Stores**

This industry comprises establishments primarily engaged in retailing a general line of new children's and infants' clothing. These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

#### **448130 Children's and Infants' Clothing Stores**

This U.S. industry comprises establishments primarily engaged in retailing a general line of new children's and infants' clothing. These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

The data published with NAICS code 448130 are comprised of the following SIC industry:

5641 Children's and infants' wear stores

#### **44814 Family Clothing Stores**

This industry comprises establishments primarily engaged in retailing a general line of new clothing for men, women, and children, without specializing in sales for an individual gender or age group. These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

#### **448140 Family Clothing Stores**

This U.S. industry comprises establishments primarily engaged in retailing a general line of new clothing for men, women, and children, without specializing in sales for an individual gender or age group. These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

The data published with NAICS code 448140 are comprised of the following SIC industry:

5651 Family clothing stores

#### **44815 Clothing Accessories Stores**

This industry comprises establishments primarily engaged in retailing single or combination lines of new clothing accessories, such as hats and caps, costume jewelry, gloves, handbags, ties, wigs, toupees, and belts.

### **448150 Clothing Accessories Stores**

This U.S. industry comprises establishments primarily engaged in retailing single or combination lines of new clothing accessories, such as hats and caps, costume jewelry, gloves, handbags, ties, wigs, toupees, and belts.

The data published with NAICS code 448150 are comprised of these parts of the following SIC industries:

- 5632 (pt) Women's accessory stores
- 5699 (pt) Miscellaneous accessory stores

### **4481501 Women's Accessory Stores**

Establishments primarily engaged in retailing women's, juniors', and misses' accessories, such as hats, hosiery, costume jewelry, gloves, and handbags.

### **4481502 Miscellaneous Accessory Stores**

Establishments primarily engaged in retailing specialized lines of accessories (except women's), such as belts, umbrellas, wigs, and ties.

### **44819 Other Clothing Stores**

This industry comprises establishments primarily engaged in retailing specialized lines of new clothing (except general lines of men's, women's, children's, infants', and family clothing). These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

### **448190 Other Clothing Stores**

This U.S. industry comprises establishments primarily engaged in retailing specialized lines of new clothing (except general lines of men's, women's, children's, infants', and family clothing). These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

The data published with NAICS code 448190 are comprised of these parts of the following SIC industries:

- 5632 (pt) Furriers and fur shops
- 5632 (pt) Women's specialty stores
- 5699 (pt) Sports apparel stores
- 5699 (pt) Miscellaneous apparel stores

### **4481901 Women's Specialty Stores**

Establishments primarily engaged in retailing a specialized line of women's, juniors', and misses' clothing, such as bridal gowns, lingerie, negligees, and robes.

### **4481902 Furriers and Fur Shops**

Establishments primarily engaged in retailing fur coats and other fur apparel made to custom order. Establishments selling ready-made fur coats and other fur apparel are included here.

### **4481903 Sports Apparel Stores**

Establishments primarily engaged in retailing sports apparel, such as t-shirts, sweatshirts, sweatpants, caps, and shorts. These stores may also sell athletic footwear.

### **4481904 Miscellaneous Apparel Stores**

Establishments primarily engaged in retailing miscellaneous lines of apparel, such as uniforms (except sports uniforms), raincoats, bathing suits, and costumes.

### **4482 Shoe Stores**

This NAICS Industry Group includes establishments classified in the following NAICS Industry: 44821, Shoe Stores.

### **44821 Shoe Stores**

This industry comprises establishments primarily engaged in retailing all types of new footwear (except hosiery and specialty sports footwear, such as golf shoes, bowling shoes, and spiked shoes). Establishments primarily engaged in retailing new tennis shoes or sneakers are included in this industry.

### **448210 Shoe Stores**

This U.S. industry comprises establishments primarily engaged in retailing all types of new footwear (except hosiery and specialty sports footwear, such as golf shoes, bowling shoes, and spiked shoes). Establishments primarily engaged in retailing new tennis shoes or sneakers are included in this industry.

The data published with NAICS code 448210 are comprised of these parts of the following SIC industries:

- 5661 (pt) Men's shoe stores
- 5661 (pt) Women's shoe stores
- 5661 (pt) Children's and juveniles' shoe stores
- 5661 (pt) Family shoe stores
- 5661 (pt) Athletic footwear stores

### **4482101 Men's Shoe Stores**

Establishments primarily engaged in retailing men's shoes, boots, and other footwear. These establishments may also sell hosiery and other accessories. Establishments specializing in the sale of custom orthopedic shoes for men are classified here.

### **4482102 Women's Shoe Stores**

Establishments primarily engaged in retailing women's shoes, boots, and other footwear. Establishments specializing in selling custom orthopedic shoes for women are classified here. These establishments may also sell hosiery and other accessories.



### **4482103 Children's and Juveniles' Shoe Stores**

Establishments primarily engaged in retailing children's shoes and other footwear, including children's athletic footwear. Establishments specializing in selling custom orthopedic shoes for children are classified here.

### **4482104 Family Shoe Stores**

Establishments primarily engaged in retailing a combination of men's, women's, and children's footwear, without specializing in any one line. These establishments frequently carry accessory lines, such as hosiery and handbags. Establishments specializing in selling custom orthopedic shoes for men, women, and children are included here.

### **4482105 Athletic Footwear Stores**

Establishments primarily engaged in retailing athletic footwear. These establishments may also sell athletic apparel.

### **4483 Jewelry, Luggage, and Leather Goods Stores**

This industry group comprises establishments primarily engaged in retailing new jewelry (except costume jewelry); new silver and plated silverware; new watches and clocks; and new luggage with or without a general line of new leather goods and accessories, such as hats, gloves, handbags, ties, and belts.

### **44831 Jewelry Stores**

This industry comprises establishments primarily engaged in retailing one or more of the following items: (1) new jewelry (except costume jewelry); (2) new sterling and plated silverware; and (3) new watches and clocks. Also included are establishments retailing these new products in combination with lapidary work and/or repair services.

### **448310 Jewelry Stores**

This U.S. industry comprises establishments primarily engaged in retailing one or more of the following items: (1) new jewelry (except costume jewelry); (2) new sterling and plated silverware; and (3) new watches and clocks. Also included are establishments retailing these new products in combination with lapidary work and/or repair services.

The data published with NAICS code 448310 are comprised of the following SIC industry:

5944 Jewelry stores

### **44832 Luggage and Leather Goods Stores**

This industry comprises establishments known as luggage and leather goods stores primarily engaged in retailing new luggage, briefcases, trunks, or these new products in combination with a general line of leather items (except leather apparel), such as belts, gloves, and handbags.

### **448320 Luggage and Leather Goods Stores**

This U.S. industry comprises establishments known as luggage and leather goods stores primarily engaged in retailing new luggage, briefcases, trunks, or these new products in combination with a general line of leather items (except leather apparel), such as belts, gloves, and handbags.

The data published with NAICS code 448320 are comprised of the following SIC industry:

5948 Luggage and leather goods stores

### **451 Sporting Goods, Hobby, Book, and Music Stores**

Industries in the Sporting Goods, Hobby, Book, and Music Stores subsector are engaged in retailing and providing expertise on use of sporting equipment or other specific leisure activities, such as needlework and musical instruments. Book stores are also included in this subsector.

### **4511 Sporting Goods, Hobby, and Musical Instrument Stores**

This industry group comprises establishments primarily engaged in retailing new sporting goods, games and toys, and musical instruments.

### **45111 Sporting Goods Stores**

This industry comprises establishments primarily engaged in retailing new sporting goods, such as bicycles and bicycle parts; camping equipment; exercise and fitness equipment; athletic uniforms; specialty sports footwear; and sporting goods, equipment, and accessories.

### **451110 Sporting Goods Stores**

This U.S. industry comprises establishments primarily engaged in retailing new sporting goods, such as bicycles and bicycle parts; camping equipment; exercise and fitness equipment; athletic uniforms; specialty sports footwear; and sporting goods, equipment, and accessories.

The data published with NAICS code 451110 are comprised of these parts of the following SIC industries:

5941 (pt) General-line sporting goods stores

5941 (pt) Other specialty-line sporting goods stores

5941 (pt) Bicycle shops

5941 (pt) Golf shops

5941 (pt) Gun shops

5941 (pt) Ski shops

5941 (pt) Tackle shops

### **4511101 General-line Sporting Goods Stores**

Establishments primarily engaged in retailing five or more lines of sporting goods and equipment, such as for camping, fishing, riding, and other sports. These establishments may also sell clothing and shoes appropriate for sporting activities, including uniforms.

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#### **4511102 Specialty-line Sporting Goods Stores**

Establishments primarily engaged in retailing a maximum of four lines of sporting goods, such as for camping, fishing, riding, and other sports. These establishments may also sell clothing and shoes appropriate for sporting activities, including uniforms.

#### **45111021 Bicycle Shops**

Establishments primarily engaged in retailing bicycles (except motorized) and bicycle parts and accessories. These establishments may also rent and/or repair bicycles.

#### **45111022 Golf Shops**

Establishments primarily engaged in retailing golf equipment and accessories, including shoes. These establishments may also rent golf equipment and/or provide golf lessons. Included are retail establishments operated by golf professionals.

#### **45111023 Gun Shops**

Establishments primarily engaged in retailing firearms, ammunition, and hunters' equipment and accessories.

#### **45111024 Ski Shops**

Establishments primarily engaged in retailing snow ski equipment and accessories, including ski boots and snowboards. These establishments may also rent and/or repair ski equipment.

#### **45111025 Tackle Shops**

Establishments primarily engaged in retailing tackle, bait, and fishing equipment and supplies. These establishments may also rent fishing equipment.

#### **45111026 Other Specialty-line Sporting Goods Stores**

Establishments primarily engaged in retailing a maximum of four lines of sporting goods. These establishments may also sell clothing and shoes appropriate for the sporting activity, including uniforms. Included are establishments selling gymnasium and playground equipment.

#### **45112 Hobby, Toy, and Game Stores**

This industry comprises establishments primarily engaged in retailing new toys, games, and hobby and craft supplies (except needlecraft).

#### **451120 Hobby, Toy, and Game Stores**

This U.S. industry comprises establishments primarily engaged in retailing new toys, games, and hobby and craft supplies (except needlecraft).

The data published with NAICS code 451120 are comprised of these parts of the following SIC industries:

5945 (pt) Hobby, toy, and game stores

5945 (pt) Craft supplies stores

#### **4511201 Hobby, Toy, and Game Stores**

Establishments primarily engaged in retailing hobby supplies, toys, and games, including video games.

#### **4511202 Craft Supplies Stores**

Establishments primarily engaged in retailing a general line of supplies for crafts, such as ceramics, shell craft, metal craft, felt craft, jewelry craft, dried flower and plant arrangements, wreaths, textile painting, and copper enameling.

#### **45113 Sewing, Needlework, and Piece Goods Stores**

This industry comprises establishments primarily engaged in retailing new sewing supplies, fabrics, patterns, yarns, and other needlework accessories or retailing these products in combination with selling new sewing machines.

#### **451130 Sewing, Needlework, and Piece Goods Stores**

This U.S. industry comprises establishments primarily engaged in retailing new sewing supplies, fabrics, patterns, yarns, and other needlework accessories or retailing these products in combination with selling new sewing machines.

The data published with NAICS code 451130 are comprised of these parts of the following SIC industries:

5714 (pt) Upholstery stores

5949 (pt) Sewing, fabric, and piece goods stores

5949 (pt) Needlework and knitting stores

#### **4511301 Sewing, Fabric, and Piece Goods Stores**

Establishments primarily engaged in retailing sewing supplies, fabrics, fabric patterns, and other piece goods supplies.

#### **4511302 Needlework and Knitting Stores**

Establishments primarily engaged in retailing laces, knitting supplies, yarn, and other needlework accessories. These establishments may also provide custom work.

#### **4511303 Upholstery Stores**

Establishments primarily engaged in retailing upholstery material and slipcovers.

#### **45114 Musical Instrument and Supplies Stores**

This industry comprises establishments primarily engaged in retailing new musical instruments, sheet music, and related supplies; or retailing these new products in combination with musical instrument repair, rental, or music instruction.

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### **451140 Musical Instrument and Supplies Stores**

This U.S. industry comprises establishments primarily engaged in retailing new musical instruments, sheet music, and related supplies; or retailing these new products in combination with musical instrument repair, rental, or music instruction.

The data published with NAICS code 451140 are comprised of the following SIC industry:

5736 Musical instrument stores

### **4512 Book, Periodical, and Music Stores**

This industry group comprises establishments primarily engaged in retailing new books, newspapers, magazines, and prerecorded audio and video media.

#### **45121 Book Stores and News Dealers**

This industry comprises establishments primarily engaged in retailing new books, newspapers, magazines, and other periodicals.

##### **451211 Book Stores**

This U.S. industry comprises establishments primarily engaged in retailing new books.

The data published with NAICS code 451211 are comprised of these parts of the following SIC industries:

5942 (pt) Book stores, general

5942 (pt) Specialty book stores

5942 (pt) College book stores

##### **4512111 Book Stores, General**

Establishments primarily engaged in retailing a general line of new books. These establishments may also sell stationery and related items, second-hand books, and magazines.

##### **4512112 Specialty Book Stores**

Establishments primarily engaged in retailing specialty books, such as general reference, religious, and professional books.

##### **4512113 College Book Stores**

Establishments primarily engaged in retailing textbooks, generally on the college level. Most of these establishments are located on or near college campuses, and some sell more apparel than books. These establishments may also offer second-hand textbooks. School book stores, other than college, are included in this industry.

##### **451212 News Dealers and Newsstands**

This U.S. industry comprises establishments primarily engaged in retailing current newspapers, magazines, and other periodicals.

The data published with NAICS code 451212 are comprised of the following SIC industry:

5994 News dealers and newsstands

### **45122 Prerecorded Tape, Compact Disc, and Record Stores**

This industry comprises establishments primarily engaged in retailing new prerecorded audio and video tapes, compact discs (CDs), and phonograph records.

#### **451220 Prerecorded Tape, Compact Disc, and Record Stores**

This U.S. industry comprises establishments primarily engaged in retailing new prerecorded audio and video tapes, compact discs (CDs), and phonograph records.

The data published with NAICS code 451220 are comprised of these parts of the following SIC industries:

5735 (pt) Prerecorded tape, compact disc, and record stores

5735 (pt) Video tape stores, retail

##### **4512201 Prerecorded Tape, Compact Disc, and Record Stores**

Establishments primarily engaged in retailing compact discs, and prerecorded records and tapes.

##### **4512202 Video Tape Stores, Retail**

Establishments primarily engaged in retailing prerecorded video tapes and video laser discs. These establishments may also sell blank video tapes.

### **452 General Merchandise Stores**

Industries in the General Merchandise Stores subsector retail new general merchandise from fixed point-of-sale locations. Establishments in this subsector are unique in that they have the equipment and staff capable of retailing a large variety of goods from a single location. This includes a variety of display equipment and staff trained to provide information on many lines of products.

#### **4521 Department Stores (Excluding Leased Departments)**

This NAICS Industry includes establishments classified in the following NAICS Industry: 45211, Department Stores.

#### **4521 Department Stores (Including Leased Departments)**

This NAICS Industry includes establishments classified in the following NAICS Industry: 45211009, Department Stores (Including Leased Departments).

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### **45211 Department Stores (Excluding Leased Departments)**

This industry comprises establishments known as department stores primarily engaged in retailing a wide range of the following new products with no one merchandise line predominating: apparel, furniture, appliances and home furnishings; and selected additional items, such as paint, hardware, toiletries, cosmetics, photographic equipment, jewelry, toys, and sporting goods. Merchandise lines are normally arranged in separate departments.

### **452110 Department Stores (Excluding Leased Departments)**

This U.S. industry comprises establishments known as department stores primarily engaged in retailing a wide range of the following new products with no one merchandise line predominating: apparel, furniture, appliances and home furnishings; and selected additional items, such as paint, hardware, toiletries, cosmetics, photographic equipment, jewelry, toys, and sporting goods. Merchandise lines are normally arranged in separate departments.

The data published with NAICS code 452110 are comprised of these parts of the following SIC industries:

- 5311 (pt) Conventional department stores
- 5311 (pt) Discount or mass merchandising department stores
- 5311 (pt) National chain department stores

### **45211 Department Stores (Including Leased Departments)**

This industry comprises establishments known as department stores primarily engaged in retailing a wide range of the following new products with no one merchandise line predominating: apparel, furniture, appliances and home furnishings; and selected additional items, such as paint, hardware, toiletries, cosmetics, photographic equipment, jewelry, toys, and sporting goods. Merchandise lines are normally arranged in separate departments. Total sales include the sales from leased departments owned by another company and operating within the department store.

### **4521101 Conventional Department Stores (Excluding Leased Departments)**

Establishments that satisfy the criteria of a department store and: (1) usually provide check-out service and customer assistance (sales persons) within each department; (2) frequently have a catalog order desk; and (3) are not affiliated with a company that operates similar establishments on a national basis. Sales of establishments that operate leased departments in conventional department stores are excluded.

### **4521101 Conventional Department Stores (Including Leased Departments)**

Establishments that satisfy the criteria of a department store and: (1) usually provide check-out service and customer assistance (sales persons) within each department; (2) frequently have a catalog order desk; and (3) are not affiliated with a company that operates similar establishments on a national basis. Sales of establishments that operate leased departments in conventional department stores are included.

### **4521102 Discount or Mass Merchandising Department Stores (Excluding Leased Departments)**

Establishments that satisfy the criteria of a department store and usually: (1) convey the image of a high-volume, fast-turnover outlet selling a variety of merchandise for less than conventional prices; (2) provide centralized check-out service; and (3) provide minimal customer assistance within each department. Sales of establishments that operate leased departments in discount or mass merchandising department stores are excluded.

### **4521102 Discount or Mass Merchandising Department Stores (Including Leased Departments)**

Establishments that satisfy the criteria of a department store and usually: (1) convey the image of a high-volume, fast-turnover outlet selling a variety of merchandise for less than conventional prices; (2) provide centralized check-out service; and (3) provide minimal customer assistance within each department. Sales of establishments that operate leased departments in discount or mass merchandising department stores are included.

### **4521103 National Chain Department Stores (Excluding Leased Departments)**

Establishments that satisfy the criteria of a department store and: (1) usually provide check-out service and customer assistance (sales persons) within each department; (2) frequently have a catalog order desk; and (3) are affiliated with a company that operates similar establishments on a national basis. Sales of establishments that operate leased departments in national chain department stores are excluded.

### **4521103 National Chain Department Stores (Including Leased Departments)**

Establishments that satisfy the criteria of a department store and: (1) usually provide check-out service and customer assistance (sales persons) within each department; (2) frequently have a catalog order desk; and (3) are affiliated with a company that operates similar establishments on a national basis. Sales of establishments that operate leased departments in national chain department stores are included.

## **4529 Other General Merchandise Stores**

This industry group comprises establishments primarily engaged in retailing new goods in general merchandise stores (except department stores).

### **45291 Warehouse Clubs and Superstores**

This industry comprises establishments known as warehouse clubs, superstores or supercenters primarily engaged in retailing a general line of groceries in combination with general lines of new merchandise, such as apparel, furniture, and appliances.

### **452910 Warehouse Clubs and Superstores**

This U.S. industry comprises establishments known as warehouse clubs, superstores or supercenters primarily engaged in retailing a general line of groceries in combination with general lines of new merchandise, such as apparel, furniture, and appliances.

The data published with NAICS code 452910 are comprised of these parts of the following SIC industries:

- 5311 (pt) Supercenters
- 5399 (pt) Warehouse clubs
- 5411 (pt) Supermarket/general merchandise combination stores

### **4529101 Warehouse Clubs**

Establishments that sell general lines of merchandise, such as automotive tires, parts, and accessories; audio and video equipment; household appliances; office equipment and supplies; apparel; books; and groceries, through warehouse-based operations. These establishments are sometimes known as membership warehouse clubs.

### **4529102 Supermarket/General Merchandise Combination Stores**

Establishments primarily engaged in selling a full line of perishable and nonperishable grocery items in combination with hardware, clothing, and other general merchandise.

### **45291021 Supercenters**

Establishments primarily engaged in selling a full line of perishable and nonperishable grocery items in combination with hardware, clothing, and other general merchandise. Sales of hardware, clothing, and other general merchandise are greater than sales of grocery items.

### **45291022 Supermarket/General Merchandise Combination Stores**

Establishments primarily engaged in selling a full line of perishable and nonperishable grocery items in combination with hardware, clothing, and other general merchandise. Sales of grocery items are greater than sales of hardware, clothing, and other general merchandise.

## **45299 All Other General Merchandise Stores**

This industry comprises establishments primarily engaged in retailing new goods in general merchandise stores (except department stores, warehouse clubs, superstores, and supercenters). These establishments retail a general line of new merchandise, such as apparel, automotive parts, dry goods, hardware, groceries, housewares or home furnishings, and other lines in limited amounts, with none of the lines predominating.

### **452990 All Other General Merchandise Stores**

This U.S. industry comprises establishments primarily engaged in retailing new goods in general merchandise stores (except department stores, warehouse clubs, superstores, and supercenters). These establishments retail a general line of new merchandise, such as apparel, automotive parts, dry goods, hardware, groceries, housewares or home furnishings, and other lines in limited amounts, with none of the lines predominating.

The data published with NAICS code 452990 are comprised of these parts of the following SIC industries:

- 5331 Variety stores
- 5399 (pt) Miscellaneous general merchandise stores, except catalog showrooms and warehouse clubs
- 5399 (pt) Catalog showrooms
- 5531 (pt) Other auto and home supplies stores

### **4529901 Variety Stores**

Establishments primarily engaged in selling a variety of merchandise, such as inexpensive apparel and accessories, costume jewelry, notions and small wares, candy, toys, and other items in the low and popular price ranges. These establishments generally do not carry a complete line of merchandise, are not departmentalized, do not offer their own charge service, and do not deliver merchandise.

### **4529902 Catalog Showrooms**

Establishments primarily engaged in selling general lines of merchandise, such as jewelry, home furnishings, housewares, electronics, and sporting goods, from catalog displays of inventory at location.

### **4529903 Miscellaneous General Merchandise Stores**

Establishments primarily engaged in selling limited lines of merchandise, such as apparel and accessories, dry goods, hardware, housewares, home furnishings, or a combination of auto and home products.

### **45299031 Miscellaneous General Merchandise Stores, Except Catalog Showrooms and Warehouse Clubs**

Establishments primarily engaged in selling limited lines of merchandise, such as apparel and accessories, dry

goods, hardware, housewares, and home furnishings. Establishments known as country general stores are also included.

#### **45299032 Other Auto and Home Supplies Stores**

Establishments that sell a combination of auto and home products, such as tires, batteries, and accessories; household appliances; sporting goods; housewares; and hardware. These establishments differ from auto supplies stores in that although the largest sales of merchandise may be in lines of automotive supplies, parts, and accessories, a considerable amount of sales also are in nonautomotive lines.

#### **453 Miscellaneous Store Retailers**

Industries in the Miscellaneous Store Retailers subsector retail merchandise from fixed point-of-sale locations (except new or used motor vehicles and parts; new furniture and house furnishings; new appliances and electronic products; new building materials; and garden equipment and supplies; food and beverages; health and personal care goods; gasoline; new clothing and accessories; and new sporting goods, hobby goods, books, and music). Establishments in this subsector include stores with unique characteristics like florists, used merchandise stores, and pet and pet supply stores as well as other store retailers.

#### **4531 Florists**

This NAICS Industry Group includes establishments classified in the following NAICS Industry: 45311, Florists.

#### **45311 Florists**

This industry comprises establishments known as florists primarily engaged in retailing cut flowers, floral arrangements, and potted plants purchased from others. These establishments usually prepare the arrangements they sell.

#### **453110 Florists**

This U.S. industry comprises establishments known as florists primarily engaged in retailing cut flowers, floral arrangements, and potted plants purchased from others. These establishments usually prepare the arrangements they sell.

The data published with NAICS code 453110 are comprised of the following SIC industry:

5992 Florists

#### **4532 Office Supplies, Stationery, and Gift Stores**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 45321, Office Supplies and Stationery Stores; and 45322, Gift, Novelty, and Souvenir Stores.

#### **45321 Office Supplies and Stationery Stores**

This industry comprises establishments primarily engaged in one or more of the following: (1) retailing new stationery, school supplies, and office supplies; (2) selling a combination of new office equipment, furniture, and supplies; and (3) selling new office equipment, furniture, and supplies in combination with selling new computers.

#### **453210 Office Supplies and Stationery Stores**

This U.S. industry comprises establishments primarily engaged in one or more of the following: (1) retailing new stationery, school supplies, and office supplies; (2) selling a combination of new office equipment, furniture, and supplies; and (3) selling new office equipment, furniture, and supplies in combination with selling new computers.

The data published with NAICS code 453210 are comprised of these parts of the following SIC industries:

- 5049 (pt) School supplies stores (retail)
- 5112 (pt) Other office supplies stores (retail)
- 5943 (pt) Stationery stores
- 5943 (pt) Office supplies stores

#### **4532101 Stationery Stores**

Establishments primarily engaged in retailing stationery, such as paper and paper products, postcards, paper novelties, and scrapbooks. These establishments may also perform incidental printing and engraving.

#### **4532102 Office Supplies Stores**

Establishments primarily engaged in retailing a general line of office supplies, such as accounting and legal forms, blankbooks, and office forms and supplies. School and teacher supply stores are included in this classification.

#### **45321021 Office Supplies Stores**

Establishments primarily engaged in retailing a general line of office supplies, such as accounting and legal forms, blankbooks, and office forms and supplies. School and teacher supply stores are included in this classification.

#### **45321022 School Supplies Stores (Retail)**

Establishments primarily engaged in retailing a wide variety of school supplies, such as black boards, chalk, rulers, globes, wall maps, audio/video aids, computer aids, books, and teaching displays. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **45321023 Other Office Supplies Stores (Retail)**

Establishments primarily engaged in retailing office supplies, such as computer and photocopy supplies, envelopes, typewriter and mimeograph paper, file cards and

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folders, pens, and pencils. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **45322 Gift, Novelty, and Souvenir Stores**

This industry comprises establishments primarily engaged in retailing new gifts, novelty merchandise, souvenirs, greeting cards, seasonal and holiday decorations, and curios.

#### **453220 Gift, Novelty, and Souvenir Stores**

This U.S. industry comprises establishments primarily engaged in retailing new gifts, novelty merchandise, souvenirs, greeting cards, seasonal and holiday decorations, and curios.

The data published with NAICS code 453220 are comprised of the following SIC industry:

5947 Gift, novelty, and souvenir shops

#### **4533 Used Merchandise Stores**

This NAICS Industry Group includes establishments classified in the following NAICS Industry: 45331, Used Merchandise Stores.

#### **45331 Used Merchandise Stores**

This industry comprises establishments primarily engaged in retailing used merchandise, antiques, and secondhand goods (except motor vehicles, such as automobiles, RVs, motorcycles, and boats; motor vehicle parts; tires; and mobile homes).

#### **453310 Used Merchandise Stores**

This U.S. industry comprises establishments primarily engaged in retailing used merchandise, antiques, and secondhand goods (except motor vehicles, such as automobiles, RVs, motorcycles, and boats; motor vehicle parts; tires; and mobile homes).

The data published with NAICS code 453310 are comprised of these parts of the following SIC industries:

5932 (pt) Antique stores

5932 (pt) Second-hand stores, except pawn shops

#### **4533101 Antique Stores**

Establishments primarily engaged in retailing antique furniture and home furnishings, antique glassware, rare books and manuscripts, and other antique objects of art.

#### **4533102 Second-hand Stores, Except Pawn Shops**

Establishments primarily engaged in retailing used merchandise, such as clothing, shoes, furniture, home furnishings, appliances, electronics, books (except rare), musical instruments, compact discs, tapes, records, lumber, and building materials.

#### **4539 Other Miscellaneous Store Retailers**

This industry group comprises establishments primarily engaged in retailing new miscellaneous specialty store merchandise (except motor vehicle and parts dealers; furniture and home furnishings stores; consumer-type electronics and appliance stores; building material and garden equipment and supplies dealers; food and beverage stores; health and personal care stores; gasoline stations; clothing and clothing accessories stores; sporting goods, hobby, book, and music stores; general merchandise stores; florists; office supplies, stationery, and gift stores; and used merchandise stores).

#### **45391 Pet and Pet Supplies Stores**

This industry comprises establishments primarily engaged in retailing pets, pet foods, and pet supplies.

#### **453910 Pet and Pet Supplies Stores**

This U.S. industry comprises establishments primarily engaged in retailing pets, pet foods, and pet supplies.

The data published with NAICS code 453910 are comprised of this part of the following SIC industry:

5999 (pt) Pet and pet supplies stores

#### **45392 Art Dealers**

This industry comprises establishments primarily engaged in retailing original and limited edition art works. Included in this industry are establishments primarily engaged in displaying works of art for retail sale in art galleries.

#### **453920 Art Dealers**

This U.S. industry comprises establishments primarily engaged in retailing original and limited edition art works. Included in this industry are establishments primarily engaged in displaying works of art for retail sale in art galleries.

The data published with NAICS code 453920 are comprised of this part of the following SIC industry:

5999 (pt) Art dealers

#### **45393 Manufactured (Mobile) Home Dealers**

This industry comprises establishments primarily engaged in retailing new and/or used manufactured homes (i.e., mobile homes), parts, and equipment.

#### **453930 Manufactured (Mobile) Home Dealers**

This U.S. industry comprises establishments primarily engaged in retailing new and/or used manufactured homes (i.e., mobile homes), parts, and equipment.

The data published with NAICS code 453930 are comprised of the following SIC industry:

5271 Mobile home dealers

### **45399 All Other Miscellaneous Store Retailers**

This industry comprises establishments primarily engaged in retailing specialized lines of merchandise (except motor vehicle and parts dealers; furniture and home furnishings stores; electronic and appliance stores; building material and garden equipment and supplies dealers; food and beverage stores; health and personal care stores; gasoline stations; clothing and clothing accessories stores; sporting goods, hobby, book, and music stores; general merchandise stores; florists; office supplies, stationery and gift stores; used merchandise stores; pet and pet supplies; art dealers; and manufactured home (i.e., mobile home) dealers). This industry also includes establishments primarily engaged in retailing a general line of new and used merchandise on an auction basis.

#### **453991 Tobacco Stores**

This U.S. industry comprises establishments primarily engaged in retailing cigarettes, cigars, tobacco, pipes, and other smokers' supplies.

The data published with NAICS code 453991 are comprised of the following SIC industry:

5993 Tobacco stores and stands

#### **453998 All Other Miscellaneous Store Retailers (Except Tobacco Stores)**

This U.S. industry comprises establishments primarily engaged in retailing specialized lines of merchandise (except motor vehicle and parts dealers; furniture and home furnishings stores; electronic and appliance stores; building material and garden equipment and supplies dealers; food and beverage stores; health and personal care stores; gasoline stations; clothing and clothing accessories stores; sporting goods, hobby, book and music stores; general merchandise stores; florists; office supplies, stationery and gift stores; used merchandise stores; pet and pet supplies stores; art dealers; manufactured home (i.e., mobile homes) dealers; and tobacco stores). This industry also includes establishments primarily engaged in retailing a general line of new and used merchandise on an auction basis.

The data published with NAICS code 453998 are comprised of these parts of the following SIC industries:

5999 (pt) Collectors' items and supplies stores

5999 (pt) Trophy shops

5999 (pt) Other miscellaneous store retailers, n.e.c.

#### **4539981 Collectors' Items and Supplies Stores**

Establishments primarily engaged in retailing collectors' items and supplies, such as stamps, autographs, sports cards, and coins.

### **4539982 Trophy Shops**

Establishments primarily engaged in retailing trophies, plaques, and other award items to individuals and teams. These establishments may perform incidental engraving.

#### **4539983 Other Miscellaneous Store Retailers, N.E.C.**

Establishments primarily engaged in retailing specialized lines, such as artists' supplies, party supplies, swimming pools (above ground) and supplies, monuments and tombstones, fireworks, and religious goods (except jewelry and books). Included are establishments primarily engaged in selling a general line of new and used merchandise on an auction basis.

### **454 Nonstore Retailers**

Industries in the Nonstore Retailers subsector retail merchandise using methods, such as the broadcasting of infomercials, the broadcasting and publishing of direct-response advertising, the publishing of paper and electronic catalogues, door-to-door solicitation, in-home demonstration, selling from portable stalls and distribution through vending machines. Establishments in this subsector include mail-order houses, vending machine operators, home delivery sales, door-to-door sales, party plan sales, electronic shopping, and sales through portable stalls (e.g., street vendors, except food). Establishments engaged in the direct sale (i.e., nonstore) of products, such as home heating oil dealers, newspaper delivery are included in this subsector.

#### **4541 Electronic Shopping and Mail-Order Houses**

This NAICS Industry Group includes establishments classified in the following NAICS Industry: 45411, Electronic Shopping and Mail-Order Houses.

#### **45411 Electronic Shopping and Mail-Order Houses**

This industry comprises establishments primarily engaged in retailing all types of merchandise by means of mail or by electronic media, such as interactive television or computer. Included in this industry are establishments primarily engaged in retailing from catalogue showrooms of mail-order houses.

#### **454110 Electronic Shopping and Mail-Order Houses**

This U.S. industry comprises establishments primarily engaged in retailing all types of merchandise by means of mail or by electronic media, such as interactive television or computer. Included in this industry are establishments primarily engaged in retailing from catalogue showrooms of mail-order houses.

The data published with NAICS code 454110 are comprised of these parts of the following SIC industries:



- 5961 (pt) Mail-order houses, department store merchandise
- 5961 (pt) Mail-order houses, other general merchandise
- 5961 (pt) Mail-order houses, specialized merchandise
- 5961 (pt) Television order, home shopping

#### **4541101 Mail-order Houses, Department Store Merchandise**

Establishments primarily engaged as mail-order houses retailing all of the following lines of merchandise: furniture; home furnishings; appliances; radios and televisions; household linens and dry goods; and apparel. These establishments are affiliated with department store chains.

#### **4541102 Mail-order Houses, Other General Merchandise**

Establishments primarily engaged as mail-order houses selling a variety of merchandise and not affiliated with department store chains.

#### **4541103 Mail-order Houses, Specialized Merchandise**

Establishments primarily engaged as mail-order houses selling a single item or a group of related items such as foods; apparel and accessories; computers and computer software; appliances, televisions, audio equipment, furniture, floor coverings, kitchenware, and home furnishings; books and stationery; proprietary medicines; antiques; used merchandise; sporting goods; silverware; cigars and cigarettes; cameras and photographic equipment; gifts and novelties; optical goods; leather goods; artists' supplies; pet supplies; hobby equipment; and toys and games. Book and music clubs are included in this industry.

#### **4541104 Television Order, Home Shopping**

Establishments primarily engaged in selling merchandise through television shop-at-home programs. These establishments receive orders by phone and fill them by mail.

#### **4542 Vending Machine Operators**

This NAICS Industry Group includes establishments classified in the following NAICS Industry: 45421, Vending Machine Operators.

#### **45421 Vending Machine Operators**

This industry comprises establishments primarily engaged in retailing merchandise through vending machines that they service.

#### **454210 Vending Machine Operators**

This U.S. industry comprises establishments primarily engaged in retailing merchandise through vending machines that they service.

The data published with NAICS code 454210 are comprised of the following SIC industry:

- 5962 Automatic merchandising machine operators

#### **4543 Direct Selling Establishments**

This industry group comprises establishments primarily engaged in nonstore retailing (except electronic, mail-order, or vending machine sales). These establishments typically go to the customers' location rather than the customer coming to them (e.g., door-to-door sales, home parties). Examples of establishments in this industry are home delivery newspaper routes; home delivery of heating oil, liquefied petroleum (LP) gas, and other fuels; locker meat provisioners; frozen food and freezer plan providers; coffee break services providers; and bottled water or water softener services.

#### **45431 Fuel Dealers**

This industry comprises establishments primarily engaged in retailing heating oil, liquefied petroleum (LP) gas, and other fuels via direct selling.

#### **454311 Heating Oil Dealers**

This U.S. industry comprises establishments primarily engaged in retailing heating oil via direct selling.

The data published with NAICS code 454311 are comprised of these parts of the following SIC industries:

- 5171 (pt) Heating oil dealers (selling for consumption - retail)
- 5983 Fuel oil dealers

#### **4543111 Heating Oil Dealers**

Establishments primarily engaged in selling fuel oil. These establishments may also repair and service fuel oil heating equipment.

#### **4543112 Heating Oil Dealers (Selling for Consumption - Retail)**

Establishments primarily engaged in selling heating oil for consumption (end use). These establishments may also provide repair and maintenance services in conjunction with the sale. These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **454312 Liquefied Petroleum Gas (Bottled Gas) Dealers**

This U.S. industry comprises establishments primarily engaged in retailing liquefied petroleum (LP) gas via direct selling.

The data published with NAICS code 454312 are comprised of these parts of the following SIC industries:

5171 (pt) Liquefied petroleum dealers (selling for consumption retail)

5984 Liquefied petroleum gas (bottled gas) dealers

#### **4543121 Liquefied Petroleum Gas (Bottled Gas) Dealers**

Establishments primarily engaged in selling bottled or bulk liquefied petroleum (LP) gas.

#### **4543122 Liquefied Petroleum Dealers (Selling for Consumption - Retail)**

Establishments primarily engaged in selling liquefied petroleum gases for consumption (end use). These establishments meet the wholesale trade classification criteria under the 1987 Standard Industrial Classification System.

#### **454319 Other Fuel Dealers**

This U.S. industry comprises establishments primarily engaged in retailing fuels (except liquefied petroleum gas and heating oil) via direct selling.

The data published with NAICS code 454319 are comprised of the following SIC industry:

5989 Fuel dealers, not elsewhere classified

#### **45439 Other Direct Selling Establishments**

This industry comprises establishments primarily engaged in retailing merchandise (except food for immediate consumption and fuel) via direct sale to the customer by means, such as in-house sales (i.e., party plan merchandising), truck or wagon sales, and portable stalls (i.e., street vendors).

#### **454390 Other Direct Selling Establishments**

This U.S. industry comprises establishments primarily engaged in retailing merchandise (except food for immediate consumption and fuel) via direct sale to the customer by means, such as in-house sales (i.e., party plan merchandising), truck or wagon sales, and portable stalls (i.e., street vendors).

The data published with NAICS code 454390 are comprised of these parts of the following SIC industries:

5421 (pt) Freezer and locker meat provisioners

5963 (pt) Direct selling, furniture, home furnishings, electronics, and appliances

5963 (pt) Direct selling, videos, tapes, compact discs, and records

5963 (pt) Direct selling, books and magazines

5963 (pt) Direct selling, stationery

5963 (pt) Direct selling, newspapers

5963 (pt) Direct selling, cameras and photographic equipment

5963 (pt) Direct selling, all other merchandise

#### **4543901 Direct Selling, Furniture, Home Furnishings, Electronics, and Appliances**

Establishments primarily engaged in the direct selling of household appliances, furniture, floor coverings, draperies, curtains, china, glassware, kitchen utensils, cutlery, housewares, brooms and brushes, lamps, mirrors, pictures, window shades and blinds, radios, televisions, consumer electronics, and other home furnishings.

#### **45439011 Direct Selling, Furniture, Home Furnishings, Electronics, and Appliances**

Establishments primarily engaged in the direct selling of household appliances, furniture, floor coverings, draperies, curtains, china, glassware, kitchen utensils, cutlery, housewares, brooms and brushes, lamps, mirrors, pictures, window shades and blinds, radios, televisions, consumer electronics, and other home furnishings.

#### **45439012 Direct Selling, Cameras and Photographic Equipment**

Establishments primarily engaged in the direct selling of cameras and photographic equipment.

#### **4543902 Direct Selling, Books, Periodicals, Videos, and Compact Discs**

Establishments primarily engaged in the direct selling of books, periodicals, videos, and compact discs.

#### **45439021 Direct Selling, Videos, Tapes, Compact Discs, and Records**

Establishments primarily engaged in the direct selling of videos, tapes, compact discs, and records.

#### **45439022 Direct Selling, Books and Magazines**

Establishments primarily engaged in the direct selling of books, magazine subscriptions, and encyclopedias.

#### **45439023 Direct Selling, Newspapers**

Establishments primarily engaged in the direct selling of newspapers.

#### **4543903 Direct Selling, Other Merchandise**

Establishments primarily engaged in the direct selling of merchandise not elsewhere classified.

#### **45439031 Direct Selling, Stationery**

Establishments primarily engaged in the direct selling of stationery.

#### **45439032 Freezer and Locker Meat Provisioners**

Establishments primarily engaged in the retail sale, on a bulk basis, of meat for freezer storage and in providing home freezer meat plans.

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**45439033 Direct Selling, All Other Merchandise**

Establishments primarily engaged in the direct selling of merchandise such as building materials; hardware; lawn and garden supplies; grocery items (except freezer meat and foods/beverages for immediate consumption); apparel and accessories; cosmetics; proprietary medicines; used

merchandise; sporting goods; jewelry; tobacco products; gifts, novelties and souvenirs; optical goods; leather goods; hobby equipment; religious articles; greeting cards; toys and games; and bottled water and coffee supplies.

# Appendix C.

## Coverage and Methodology

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### MAIL/NONMAIL UNIVERSE

For this sector, large- and medium-size firms, plus all firms known to operate more than one establishment, were sent questionnaires to be completed and returned to the Census Bureau by mail. For most very small firms, data from existing administrative records of other Federal agencies were used instead. These records provided basic information on location, kind of business, sales, payroll, number of employees, and legal form of organization.

Firms in the 1997 Economic Census were divided into the mail universe and nonmail universe. The coverage of and the method of obtaining census information from each are described below:

1. The mail universe consisted of firms for which information was obtained by means of a mail canvass and included:
  - a. Large employers, i.e., all multiestablishment firms, and all employer firms with payroll above a specified cutoff. (The term “employers” refers to firms with one or more paid employees at any time during 1997 as shown in the active administrative records of other Federal agencies.)
  - b. A sample of small employers, i.e., single-establishment firms with payroll below a specified cutoff in classifications for which specialized data precluded reliance solely on administrative records sources.
2. The nonmail universe consisted of firms that were not required to file a regular census return and included:
  - a. Selected small employers, i.e., single-establishment firms with payroll below a specified cutoff. Although the payroll cutoff varied by kind of business, small employers in the nonmail universe generally included firms with less than 10 employees and represented about 10 percent of total sales of establishments covered in the census. Data on sales, payroll, and employment for small employers in the nonmail universe were derived or estimated from administrative records of other Federal agencies.
  - b. All nonemployers, i.e., all firms with no paid employees during 1997. Sales information for these firms was obtained from administrative records of other Federal agencies. Although consisting of many firms, nonemployers accounted for

less than 10-percent of total sales of all establishments covered in the census. The census included only those nonemployer firms which reported a sales volume of \$1,000 or more during 1997. Establishments with no paid employees were excluded as in previous censuses. Data for nonemployers are not included in this report, but are released as part of the “Core Business Statistics Series.”

### INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and 1997 NAICS. More information on NAICS is available in the NAICS manual and at [www.census.gov/naics](http://www.census.gov/naics).

The method of assigning classifications and the level of detail at which establishments were classified differed between the mail and nonmail universe as follows:

1. The mail universe. Establishments in the mail universe were classified on the basis of their self-designation, sales of merchandise lines, and other industry-specific inquiries.
2. The nonmail universe. Selected small employers were classified on the basis of the most current kind-of-business classification available from one of the Census Bureau’s current sample surveys or the 1992 Economic Census. Otherwise, the classification was obtained from administrative records of other Federal agencies. If the census or administrative record classifications proved inadequate (none corresponded to a 1997 Economic Census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a kind-of-business code.

Nonemployers were classified on the basis of information obtained from administrative records of other Federal agencies.

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## RELIABILITY OF DATA

All data compiled for this sector are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, processing, and estimation for missing or misreported data.

Data presented in the Miscellaneous Subjects and the Merchandise Line Sales reports for this sector are subject to sampling errors as well as nonsampling errors. Specifically, these data are estimated based on information obtained from census questionnaires mailed to all large employers and to a sample of small employers in the universe. Sampling errors affect these estimates insofar as they may differ from results that would be obtained from a complete enumeration.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

## TREATMENT OF NONRESPONSE

Census report forms included two different types of inquiries, "basic" and "industry-specific." Data for the

basic inquiries, which included location, kind of business or operation, sales, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or operation covered by the report, were available only from the establishments in the mail universe that completed the appropriate inquiries on the questionnaire.

Two methods were used to account for nonresponse to industry-specific inquiries. For some inquiries, missing data were imputed for individual records based on responses from similar establishments. For other inquiries, the total of reported data was expanded to represent 100 percent of the mail and nonmail employer universe. Data presented for industry-specific inquiries based on a December 31 reference date were expanded in direct relationship to total sales of only those establishments in business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total sales of all establishments included in the category. In a few cases, expansion on the basis of sales was not appropriate, and another basic data item was used as the basis for expansion.

All reports in which data were expanded to account for nonmail employers and nonrespondents include a coverage indicator for each publication category, which shows the sales of establishments responding to the industry-specific inquiry as a percent of total sales for all establishments for which data are shown. For some inquiries, coverage is determined by the ratio of total payroll or employment of establishments responding to the inquiry to total payroll or employment of all establishments in the category.

# Appendix D. Geographic Notes

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## **VERMONT**

There are no geographic notes for the state of Vermont.

# Appendix E. Metropolitan Areas

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## **VERMONT**

### **Burlington, VT MSA**

- Chittenden County, VT (Part)
- Burlington city, VT
- Colchester town, VT
- Essex Junction village, VT
- South Burlington city, VT
- Winooski city, VT

### **Burlington, VT MSA—Con.**

- Franklin County, VT (Part)
- St. Albans city, VT
- Swanton village, VT
- Grand Isle County, VT (Part)

