

# Tennessee

# 1997

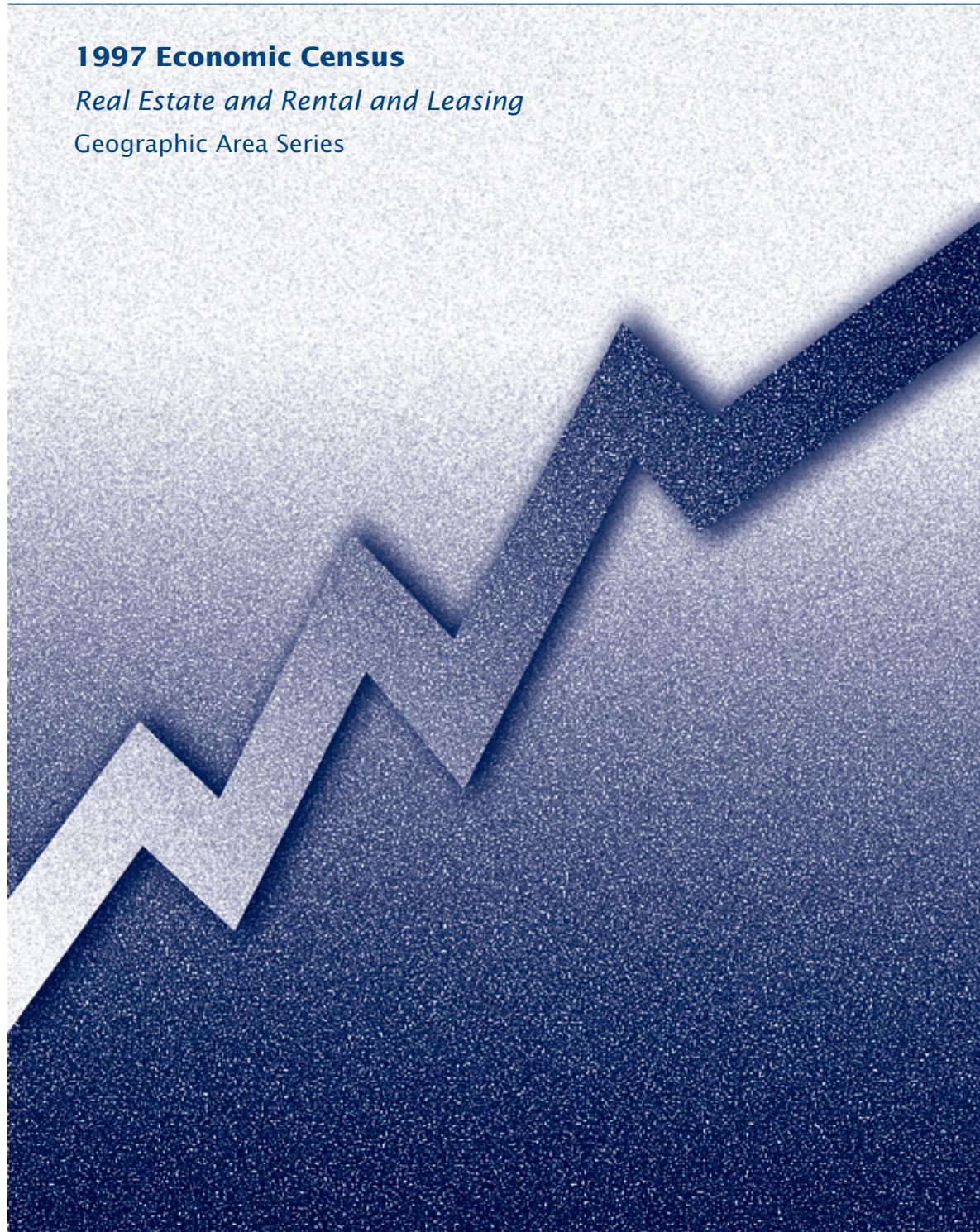
Issued December 1999

EC97F53A-TN

## 1997 Economic Census

*Real Estate and Rental and Leasing*

Geographic Area Series



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## ACKNOWLEDGMENTS

Many persons participated in the various activities of the 1997 Economic Census for the Real Estate and Rental and Leasing sector.

Service Sector Statistics Division prepared this report. **Bobby E. Russell**, Assistant Chief for Census Programs, was responsible for the overall planning, management, and coordination. Planning and implementation were under the direction of **Sidney O. Marcus III**, Chief, Utilities and Financial Census Branch, assisted by **Faye A. Jacobs**, **Steven M. Roman**, and **Laurie G. Torene**. Primary staff assistance was provided by **Vannah L. Beatty**, **Robert S. Benedik**, **Diane Carodiskey-Beeson**, **Sandra K. Creech**, **Michael J. Garger**, **Carrie A. Hill**, **Donna S. Kielman**, **Amy Merrill**, **Marleen J. Motonis**, **Barbara D. Myers**, and **William R. Samples**.

Mathematical and statistical techniques as well as the coverage operations were provided by **Carl A. Konschnik**, Assistant Chief for Research and Methodology, assisted by **Carol S. King**, Chief, Statistical Methods Branch, and **Jock R. Black**, Chief, Program Research and Development Branch, with staff assistance from **Maria C. Cruz** and **David L. Kinyon**.

The Economic Planning and Coordination Division provided overall planning and review of many operations and the computer processing procedures. **Shirin A. Ahmed**, Assistant Chief for Post-Collection Processing, was responsible for edit procedures and designing the interactive analytical software. Design and specifications were prepared under the supervision of **Dennis L. Shoemaker**, Chief, Census Processing Branch, assisted by **John D. Ward**. Primary staff assistance was provided by **Sonya P. Curcio**, **Richard W. Graham**, and **Cheryl E. Merkle**. The Economic Product Team, with primary contributions from **Andrew W. Hait** and **Jennifer E. Lins**, was responsible for the development of the system to disseminate 1997 Economic Census reports.

The staff of the National Processing Center, **Judith N. Petty**, Chief, performed mailout preparation and receipt operations, clerical and analytical review activities, and data entry.

The Geography Division staff developed geographic coding procedures and associated computer programs.

The Economic Statistical Methods and Programming Division, **Charles P. Pautler Jr.**, Chief, developed and coordinated the computer processing systems. **Martin S. Harahush**, Assistant Chief for Quinquennial Programs, was responsible for design and implementation of the computer systems. **Robert S. Jewett** and **Barbara L. Lambert** provided special computer programming. **William C. Wester**, Chief, Services Branch, assisted by **Robert A. Hill**, **Dennis P. Kelly**, and **Jeffrey S. Rosen**, supervised the preparation of the computer programs. Additional programming assistance was provided by **Donell D. Barnes**, **Daniel C. Collier**, **Gilbert J. Flodine**, **David Hiller**, **Leatrice D. Hines**, **William D. McClain**, **Jay L. Norris**, **Sarah J. Presley**, and **Michael A. Sendelbach**.

Computer Services Division, **Debra D. Williams**, Chief, performed the computer processing.

The staff of the Administrative and Customer Services Division, **Walter C. Odom**, Chief, performed planning, design, composition, editorial review, and printing planning and procurement for publications, Internet products, and report forms. **Margaret A. Smith** provided publication coordination and editing.

Special acknowledgment is also due the many businesses whose cooperation has contributed to the publication of these data.



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## **1997 Economic Census** *Real Estate and Rental and Leasing* Geographic Area Series



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# Introduction to the Economic Census

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## PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

## ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information

52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Foodservices
81	Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

## RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

## GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

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required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

## **BASIS OF REPORTING**

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

## **DOLLAR VALUES**

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

## **AVAILABILITY OF ADDITIONAL DATA**

### **Reports in Print and Electronic Media**

All results of the 1997 Economic Census are available on the Census Bureau Internet site ([www.census.gov](http://www.census.gov)) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

### **Special Tabulations**

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division 301-457-4673  
Service Sector Statistics Division 301-457-2668

## **HISTORICAL INFORMATION**

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

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## SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at [www.census.gov/econguide](http://www.census.gov/econguide). More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at [www.census.gov/econ/www/history.html](http://www.census.gov/econ/www/history.html).

## ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

A	Standard error of 100 percent or more.
D	Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
F	Exceeds 100 percent because data include establishments with payroll exceeding revenue.
N	Not available or not comparable.
Q	Revenue not collected at this level of detail for multiestablishment firms.
S	Withheld because estimates did not meet publication standards.

V	Represents less than 50 vehicles or .05 percent.
X	Not applicable.
Y	Disclosure withheld because of insufficient coverage of merchandise lines.
Z	Less than half the unit shown.
a	0 to 19 employees.
b	20 to 99 employees.
c	100 to 249 employees.
e	250 to 499 employees.
f	500 to 999 employees.
g	1,000 to 2,499 employees.
h	2,500 to 4,999 employees.
i	5,000 to 9,999 employees.
j	10,000 to 24,999 employees.
k	25,000 to 49,999 employees.
l	50,000 to 99,999 employees.
m	100,000 employees or more.
p	10 to 19 percent estimated.
q	20 to 29 percent estimated.
r	Revised.
s	Sampling error exceeds 40 percent.
nec	Not elsewhere classified.
nsk	Not specified by kind.
–	Represents zero (page image/print only).
(CC)	Consolidated city.
(IC)	Independent city.



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# Real Estate and Rental and Leasing

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## SCOPE

The Real Estate and Rental and Leasing sector (sector 53) comprises establishments of firms with payroll primarily engaged in renting, leasing, or otherwise allowing the use of tangible assets (e.g. real estate and equipment), intangible assets (e.g., patents and trademarks), and establishments providing related services (e.g., establishments primarily engaged in managing real estate for others, selling, renting and/or buying real estate for others, and appraising real estate).

Excluded from this sector are real estate investment trusts (REITs) and establishments primarily engaged in renting or leasing equipment with operators. REITs are classified in North American Industry Classification System (NAICS) Subsector 525, Funds, Trusts, and Other Financial Vehicles, because they are considered investment vehicles. Establishments renting or leasing equipment with operators are classified in various subsectors of NAICS depending on the nature of the services provided (e.g., transportation, construction, agriculture). These activities are excluded from this sector because the client is paying for the expertise and knowledge of the equipment operator, in addition to the use of the equipment.

The basic tabulations for this sector do not include data for establishments which are auxiliary (primary function is providing a service, such as warehousing or bookkeeping) to establishments within the same organization. Data for auxiliaries are presented separately in another report.

## GENERAL

A list of reports that provide statistics on sector 53 follows.

**Geographic area reports.** There is a separate report for each state, the District of Columbia, and the United States. Each state report presents general statistics on number of establishments, revenue, payroll, and employment by kind of business for the state, metropolitan areas (MAs), counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas. The United States report presents data for the United States as a whole.

**Sources of revenue report.** This report presents sources of revenue data for establishments by kind of business. Data are presented for the United States.

**Establishment and firm size (including legal form of organization) report.** This report presents revenue, payroll, and employment data for the United States by revenue size, by employment size, and by legal form of organization for establishments; and by revenue size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits) for firms.

**Miscellaneous subjects report.** This report presents data for establishments for a variety of industry-specific questions. Presentation of data varies by kind of business.

## GEOGRAPHIC AREAS COVERED

The level of geographic detail varies by report. Data may be presented for:

1. The United States as a whole.
2. States and the District of Columbia.
3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget (OMB) as of June 30, 1997. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a population of at least 1,000,000 (according to the 1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.
4. Metropolitan statistical areas defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character. In New England, cities and towns rather than counties are the component geographic units.
5. Areas within the state outside metropolitan areas (MAs).
6. Counties and county equivalents defined as of January 1, 1997. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have

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one place or more that is independent of any county organization and constitute primary divisions of their states. These places are treated as counties and as places.

7. Consolidated cities defined as of January 1, 1997. Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
8. Municipalities of 2,500 inhabitants or more defined as of January 1, 1997. These are areas of significant population incorporated as cities, boroughs, villages, or towns according to the 1990 Census of Population or subsequent special census. For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.

#### **COMPARABILITY OF THE 1992 AND 1997 CENSUSES**

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented according to the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to

this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

#### **DISCLOSURE**

In accordance with Federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

#### **AVAILABILITY OF MORE FREQUENT ECONOMIC DATA**

The Census Bureau conducts the Service Annual Survey (SAS) each year. This survey, while providing more frequent observations, has more limited industry coverage and yields less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

**Table 1. Summary Statistics for the State: 1997**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>TENNESSEE</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b>	<b>4 999</b>	<b>3 732 018</b>	<b>667 284</b>	<b>152 638</b>	<b>29 626</b>	<b>18.6</b>	<b>11.1</b>
531	Real estate	3 443	2 062 829	385 070	87 182	17 303	27.6	13.2
5311	Lessors of real estate	1 690	1 030 193	134 635	32 958	7 363	26.3	13.7
53111	Lessors of residential buildings & dwellings	904	533 342	62 447	14 664	4 132	28.2	16.2
531110	Lessors of residential buildings & dwellings	904	533 342	62 447	14 664	4 132	28.2	16.2
53112	Lessors of nonresidential buildings (except miniwarehouses)	486	393 044	60 555	15 889	2 549	24.9	10.5
531120	Lessors of nonresidential buildings (except miniwarehouses)	486	393 044	60 555	15 889	2 549	24.9	10.5
53113	Lessors of miniwarehouses & self storage units	168	57 642	5 403	1 081	330	14.0	10.1
531130	Lessors of miniwarehouses & self storage units	168	57 642	5 403	1 081	330	14.0	10.1
53119	Lessors of other real estate property	132	46 165	6 230	1 324	352	31.6	16.3
531190	Lessors of other real estate property	132	46 165	6 230	1 324	352	31.6	16.3
5312	Offices of real estate agents & brokers	991	626 326	92 877	18 721	3 609	31.2	13.1
53121	Offices of real estate agents & brokers	991	626 326	92 877	18 721	3 609	31.2	13.1
531210	Offices of real estate agents & brokers	991	626 326	92 877	18 721	3 609	31.2	13.1
5313	Activities related to real estate	762	406 310	157 558	35 503	6 331	25.2	12.0
53131	Real estate property managers	455	307 766	125 707	29 011	5 288	21.9	10.6
531311	Residential property managers	346	226 695	83 940	19 794	3 795	21.4	10.7
531312	Nonresidential property managers	109	81 071	41 767	9 217	1 493	23.4	10.3
53132	Offices of real estate appraisers	209	56 257	19 566	4 078	625	43.9	9.5
531320	Offices of real estate appraisers	209	56 257	19 566	4 078	625	43.9	9.5
53139	Other activities related to real estate	98	42 287	12 285	2 414	418	24.4	25.5
531390	Other activities related to real estate	98	42 287	12 285	2 414	418	24.4	25.5
532	Rental & leasing services	1 512	1 351 458	235 360	54 385	11 246	8.8	9.8
5321	Automotive equipment rental & leasing	256	695 626	81 924	19 290	3 258	2.2	5.1
53211	Passenger car rental & leasing	102	359 087	40 671	9 457	1 899	2.3	3.5
532111	Passenger car rental	85	237 824	35 554	8 204	1 770	2.6	5.3
532112	Passenger car leasing	17	121 263	5 117	1 253	129	1.7	—
53212	Truck, utility trailer, & RV rental & leasing	154	336 539	41 253	9 833	1 359	2.1	6.7
532120	Truck, utility trailer, & RV rental & leasing	154	336 539	41 253	9 833	1 359	2.1	6.7
5322	Consumer goods rental	850	287 761	65 370	15 371	5 008	19.1	12.5
53221	Consumer electronics & appliances rental	96	39 944	9 561	2 260	416	17.0	7.3
532210	Consumer electronics & appliances rental	96	39 944	9 561	2 260	416	17.0	7.3
53222	Formal wear & costume rental	59	12 637	2 996	687	240	15.2	1.5
532220	Formal wear & costume rental	59	12 637	2 996	687	240	15.2	1.5
53223	Video tape & disk rental	546	130 423	24 762	5 782	3 240	22.9	16.8
532230	Video tape & disk rental	546	130 423	24 762	5 782	3 240	22.9	16.8
53229	Other consumer goods rental	149	104 757	28 051	6 642	1 112	15.6	10.5
532291	Home health equipment rental	69	63 101	15 707	4 036	537	9.2	9.5
532292	Recreational goods rental	24	5 078	1 443	210	107	55.8	29.8
532299	All other consumer goods rental	56	36 578	10 901	2 396	468	21.0	9.6
5323	General rental centers	189	117 668	28 171	5 734	1 190	16.6	19.5
53231	General rental centers	189	117 668	28 171	5 734	1 190	16.6	19.5
532310	General rental centers	189	117 668	28 171	5 734	1 190	16.6	19.5
5324	Commercial & industrial machinery & equipment rental & leasing	217	250 403	59 895	13 990	1 790	11.8	15.0
53241	Const/trans/mining/forestry machinery & equip rental & leasing	77	95 631	21 956	5 357	686	11.1	6.8
532411	Commercial air/rail/water transportation equip rental & leasing	9	1 633	458	129	19	34.8	23.9
532412	Construction/mining/forestry machinery & equip rental & leasing	68	93 998	21 498	5 228	667	10.7	6.5
53242	Office machinery & equipment rental & leasing	21	7 552	1 747	409	50	27.1	3.1
532420	Office machinery & equipment rental & leasing	21	7 552	1 747	409	50	27.1	3.1
5324201	Office machinery rental & leasing	14	5 175	1 234	300	36	35.3	4.5
5324209	Computer rental & leasing	7	2 377	513	109	14	9.3	—
53249	Oth commercial/industrial machinery & equipment rental & leasing	119	147 220	36 192	8 224	1 054	11.5	20.9
532490	Oth commercial/industrial machinery & equipment rental & leasing	119	147 220	36 192	8 224	1 054	11.5	20.9
533	Lessors of intangible assets, except copyrighted works	44	317 731	46 854	11 071	1 077	1.3	3.6
5331	Lessors of intangible assets, except copyrighted works	44	317 731	46 854	11 071	1 077	1.3	3.6
53311	Lessors of intangible assets, except copyrighted works	44	317 731	46 854	11 071	1 077	1.3	3.6
533110	Lessors of intangible assets, except copyrighted works	44	317 731	46 854	11 071	1 077	1.3	3.6

<sup>1</sup>Includes revenue information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes revenue information which was imputed based on historic data, administrative records data, or on industry averages.

**Table 2. Summary Statistics for Metropolitan Areas: 1997**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>CHATTANOOGA, TN—GA MSA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b>	<b>419</b>	<b>255 853</b>	<b>62 314</b>	<b>14 057</b>	<b>2 315</b>	<b>19.8</b>	<b>8.4</b>
531	Real estate	263	159 549	39 092	8 629	1 340	21.6	10.3
5311	Lessors of real estate	140	68 031	9 431	2 000	466	27.4	10.9
53111	Lessors of residential buildings & dwellings	64	25 603	4 197	843	242	37.4	17.8
531110	Lessors of residential buildings & dwellings	64	25 603	4 197	843	242	37.4	17.8
53112	Lessors of nonresidential buildings (except miniwarehouses)	49	35 950	4 569	1 007	175	20.4	4.7
531120	Lessors of nonresidential buildings (except miniwarehouses)	49	35 950	4 569	1 007	175	20.4	4.7
53113	Lessors of miniwarehouses & self storage units	16	3 924	400	97	27	7.8	20.1
531130	Lessors of miniwarehouses & self storage units	16	3 924	400	97	27	7.8	20.1
53119	Lessors of other real estate property	11	2 554	265	53	22	55.2	14.8
531190	Lessors of other real estate property	11	2 554	265	53	22	55.2	14.8
5312	Offices of real estate agents & brokers	62	34 242	6 365	1 364	216	24.2	13.3
53121	Offices of real estate agents & brokers	62	34 242	6 365	1 364	216	24.2	13.3
531210	Offices of real estate agents & brokers	62	34 242	6 365	1 364	216	24.2	13.3
5313	Activities related to real estate	61	57 276	23 296	5 265	658	13.2	7.7
53131	Real estate property managers	39	51 054	20 940	4 777	576	10.9	6.6
531311	Residential property managers	27	17 649	3 589	788	157	5.3	14.4
531312	Nonresidential property managers	12	33 405	17 351	3 989	419	13.9	2.4
53132	Offices of real estate appraisers	16	4 234	1 806	351	59	46.5	8.5
531320	Offices of real estate appraisers	16	4 234	1 806	351	59	46.5	8.5
532	Rental & leasing services	152	D	D	D	f	D	D
5321	Automotive equipment rental & leasing	24	26 145	4 270	1 012	196	12.1	2.6
53211	Passenger car rental & leasing	13	12 217	1 912	472	103	25.9	1.8
532111	Passenger car rental	12	D	D	D	b	D	D
53212	Truck, utility trailer, & RV rental & leasing	11	13 928	2 358	540	93	—	3.2
532120	Truck, utility trailer, & RV rental & leasing	11	13 928	2 358	540	93	—	3.2
5322	Consumer goods rental	81	32 969	7 954	1 807	513	16.6	8.7
53223	Video tape & disk rental	58	13 163	2 439	589	286	15.1	18.3
532230	Video tape & disk rental	58	13 163	2 439	589	286	15.1	18.3
53229	Other consumer goods rental	14	14 576	3 783	825	164	21.8	1.8
5323	General rental centers	22	9 079	2 144	512	94	21.4	14.0
53231	General rental centers	22	9 079	2 144	512	94	21.4	14.0
532310	General rental centers	22	9 079	2 144	512	94	21.4	14.0
5324	Commercial & industrial machinery & equipment rental & leasing	25	D	D	D	c	D	D
53241	Const/trans/mining/forestry machinery & equip rental & leasing	11	9 520	1 891	485	50	—	4.0
532412	Construction/mining/forestry machinery & equip rental & leasing	10	D	D	D	b	D	D
53249	Oth commercial/industrial machinery & equipment rental & leasing	10	D	D	D	b	D	D
532490	Oth commercial/industrial machinery & equipment rental & leasing	10	D	D	D	b	D	D
<b>CLARKSVILLE—HOPKINSVILLE, TN—KY MSA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b>	<b>179</b>	<b>76 405</b>	<b>9 937</b>	<b>2 318</b>	<b>644</b>	<b>32.7</b>	<b>12.4</b>
531	Real estate	132	52 142	5 975	1 522	399	37.4	14.1
5311	Lessors of real estate	81	28 714	2 614	593	201	46.0	17.8
53111	Lessors of residential buildings & dwellings	48	20 586	1 720	374	131	51.8	11.7
531110	Lessors of residential buildings & dwellings	48	20 586	1 720	374	131	51.8	11.7
53112	Lessors of nonresidential buildings (except miniwarehouses)	16	3 891	373	89	32	41.2	20.8
531120	Lessors of nonresidential buildings (except miniwarehouses)	16	3 891	373	89	32	41.2	20.8
53119	Lessors of other real estate property	11	3 075	415	105	30	18.7	62.1
531190	Lessors of other real estate property	11	3 075	415	105	30	18.7	62.1
5312	Offices of real estate agents & brokers	41	22 533	3 043	877	181	25.1	9.7
53121	Offices of real estate agents & brokers	41	22 533	3 043	877	181	25.1	9.7
531210	Offices of real estate agents & brokers	41	22 533	3 043	877	181	25.1	9.7
5313	Activities related to real estate	10	895	318	52	17	70.6	7.2
532	Rental & leasing services	47	24 263	3 962	796	245	22.5	8.5
5322	Consumer goods rental	27	8 974	1 226	321	132	52.2	13.5
53223	Video tape & disk rental	21	6 048	782	211	114	47.8	20.0
532230	Video tape & disk rental	21	6 048	782	211	114	47.8	20.0
<b>JACKSON, TN MSA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b>	<b>95</b>	<b>43 993</b>	<b>7 648</b>	<b>1 718</b>	<b>443</b>	<b>18.8</b>	<b>19.3</b>
531	Real estate	63	23 750	3 699	781	212	28.0	25.6
5311	Lessors of real estate	26	8 341	805	178	67	32.5	22.5
5312	Offices of real estate agents & brokers	17	6 274	676	160	44	28.7	32.2
53121	Offices of real estate agents & brokers	17	6 274	676	160	44	28.7	32.2
531210	Offices of real estate agents & brokers	17	6 274	676	160	44	28.7	32.2
5313	Activities related to real estate	20	9 135	2 218	443	101	23.3	23.8
53132	Offices of real estate appraisers	10	D	D	D	a	D	D
531320	Offices of real estate appraisers	10	D	D	D	a	D	D
532	Rental & leasing services	32	20 243	3 949	937	231	8.0	11.9
5322	Consumer goods rental	19	9 105	2 123	504	145	7.5	17.8

See footnotes at end of table.



**Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>JOHNSON CITY—KINGSPORT—BRISTOL, TN—VA MSA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>369</b>	<b>156 960</b>	<b>25 622</b>	<b>5 888</b>	<b>1 534</b>	<b>28.5</b>	<b>16.9</b>
531	Real estate .....	225	83 484	11 641	2 717	708	39.2	16.7
5311	Lessors of real estate .....	130	51 079	5 936	1 415	422	33.3	16.5
53111	Lessors of residential buildings & dwellings .....	77	28 468	2 889	702	254	44.7	23.6
531110	Lessors of residential buildings & dwellings .....	77	28 468	2 889	702	254	44.7	23.6
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	36	9 768	1 781	434	115	32.7	8.4
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	36	9 768	1 781	434	115	32.7	8.4
5312	Offices of real estate agents & brokers .....	59	21 424	2 339	540	121	54.1	18.0
53121	Offices of real estate agents & brokers .....	59	21 424	2 339	540	121	54.1	18.0
531210	Offices of real estate agents & brokers .....	59	21 424	2 339	540	121	54.1	18.0
5313	Activities related to real estate .....	36	10 981	3 366	762	165	37.7	15.6
53131	Real estate property managers .....	17	D	D	D	c	D	D
531311	Residential property managers .....	11	D	D	D	b	D	D
53132	Offices of real estate appraisers .....	16	5 699	944	206	36	42.1	8.1
531320	Offices of real estate appraisers .....	16	5 699	944	206	36	42.1	8.1
532	Rental & leasing services .....	143	D	D	D	f	D	D
5321	Automotive equipment rental & leasing .....	20	23 633	2 785	673	149	3.8	26.8
53211	Passenger car rental & leasing .....	13	14 998	1 594	379	91	4.3	6.1
532111	Passenger car rental .....	10	D	D	D	b	D	D
5322	Consumer goods rental .....	96	26 734	6 309	1 419	474	13.0	15.9
53221	Consumer electronics & appliances rental .....	13	3 697	1 221	206	53	17.4	—
532210	Consumer electronics & appliances rental .....	13	3 697	1 221	206	53	17.4	—
53223	Video tape & disk rental .....	60	11 944	2 147	516	276	12.1	32.7
532230	Video tape & disk rental .....	60	11 944	2 147	516	276	12.1	32.7
53229	Other consumer goods rental .....	17	10 187	2 766	662	130	10.6	3.5
532291	Home health equipment rental .....	13	9 255	2 500	616	106	2.5	2.9
5323	General rental centers .....	13	11 097	2 141	450	90	41.0	.2
53231	General rental centers .....	13	11 097	2 141	450	90	41.0	.2
532310	General rental centers .....	13	11 097	2 141	450	90	41.0	.2
5324	Commercial & industrial machinery & equipment rental & leasing .....	14	D	D	D	c	D	D
53249	Oth commercial/industrial machinery & equipment rental & leasing .....	12	D	D	D	b	D	D
532490	Oth commercial/industrial machinery & equipment rental & leasing .....	12	D	D	D	b	D	D
<b>KNOXVILLE, TN MSA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>788</b>	<b>492 061</b>	<b>94 973</b>	<b>21 997</b>	<b>4 390</b>	<b>24.8</b>	<b>13.4</b>
531	Real estate .....	595	310 914	58 272	13 335	2 827	35.0	16.1
5311	Lessors of real estate .....	277	148 757	19 781	5 076	1 081	41.4	12.8
53111	Lessors of residential buildings & dwellings .....	122	62 967	7 815	1 871	522	34.1	15.4
531110	Lessors of residential buildings & dwellings .....	122	62 967	7 815	1 871	522	34.1	15.4
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	100	68 229	9 892	2 817	436	50.3	12.1
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	100	68 229	9 892	2 817	436	50.3	12.1
53113	Lessors of miniwarehouses & self storage units .....	27	5 483	532	136	47	34.0	6.3
531130	Lessors of miniwarehouses & self storage units .....	27	5 483	532	136	47	34.0	6.3
53119	Lessors of other real estate property .....	28	12 078	1 542	252	76	32.5	5.3
531190	Lessors of other real estate property .....	28	12 078	1 542	252	76	32.5	5.3
5312	Offices of real estate agents & brokers .....	191	97 888	14 000	3 120	614	30.2	23.8
53121	Offices of real estate agents & brokers .....	191	97 888	14 000	3 120	614	30.2	23.8
531210	Offices of real estate agents & brokers .....	191	97 888	14 000	3 120	614	30.2	23.8
5313	Activities related to real estate .....	127	64 269	24 491	5 139	1 132	27.5	12.0
53131	Real estate property managers .....	87	48 418	20 204	4 309	1 001	21.7	10.5
531311	Residential property managers .....	65	29 610	10 150	2 272	564	26.4	15.7
531312	Nonresidential property managers .....	22	18 808	10 054	2 037	437	14.3	2.2
53132	Offices of real estate appraisers .....	29	8 043	2 928	559	83	55.8	1.8
531320	Offices of real estate appraisers .....	29	8 043	2 928	559	83	55.8	1.8
53139	Other activities related to real estate .....	11	7 808	1 359	271	48	34.8	31.9
531390	Other activities related to real estate .....	11	7 808	1 359	271	48	34.8	31.9
532	Rental & leasing services .....	185	175 229	34 560	8 256	1 484	7.1	9.1
5321	Automotive equipment rental & leasing .....	32	84 257	10 097	2 471	351	2.4	7.8
53212	Truck, utility trailer, & RV rental & leasing .....	23	60 901	7 198	1 822	215	1.2	10.8
532120	Truck, utility trailer, & RV rental & leasing .....	23	60 901	7 198	1 822	215	1.2	10.8
5322	Consumer goods rental .....	98	33 065	8 214	1 910	600	19.5	15.1
53223	Video tape & disk rental .....	64	18 389	3 835	909	453	23.3	26.5
532230	Video tape & disk rental .....	64	18 389	3 835	909	453	23.3	26.5
53229	Other consumer goods rental .....	19	10 486	3 299	780	92	7.7	1.3
532299	All other consumer goods rental .....	10	4 225	870	180	46	7.8	3.3
5323	General rental centers .....	22	13 256	2 874	600	120	13.8	17.7
53231	General rental centers .....	22	13 256	2 874	600	120	13.8	17.7
532310	General rental centers .....	22	13 256	2 874	600	120	13.8	17.7
5324	Commercial & industrial machinery & equipment rental & leasing .....	33	44 651	13 375	3 275	413	5.0	4.5
53241	Const/trans/mining/forestry machinery & equip rental & leasing .....	13	17 621	3 632	884	112	2.2	9.2
532412	Construction/mining/forestry machinery & equip rental & leasing .....	12	D	D	D	c	D	D
53249	Oth commercial/industrial machinery & equipment rental & leasing .....	13	22 226	8 806	2 150	283	4.4	1.7
532490	Oth commercial/industrial machinery & equipment rental & leasing .....	13	22 226	8 806	2 150	283	4.4	1.7

See footnotes at end of table.

**Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>MEMPHIS, TN—AR—MS MSA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>951</b>	<b>907 284</b>	<b>176 545</b>	<b>41 349</b>	<b>7 504</b>	<b>12.2</b>	<b>11.4</b>
531	Real estate .....	692	552 322	121 572	28 414	4 942	18.2	12.2
5311	Lessors of real estate .....	340	304 639	48 153	12 750	2 256	13.8	13.6
53111	Lessors of residential buildings & dwellings .....	161	130 460	14 967	3 719	999	17.9	20.8
531110	Lessors of residential buildings & dwellings .....	161	130 460	14 967	3 719	999	17.9	20.8
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	97	151 177	30 220	8 348	1 049	8.7	7.4
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	97	151 177	30 220	8 348	1 049	8.7	7.4
53113	Lessors of miniwarehouses & self storage units .....	52	12 108	1 275	326	106	25.2	5.2
531130	Lessors of miniwarehouses & self storage units .....	52	12 108	1 275	326	106	25.2	5.2
53119	Lessors of other real estate property .....	30	10 894	1 691	357	102	22.3	22.9
531190	Lessors of other real estate property .....	30	10 894	1 691	357	102	22.3	22.9
5312	Offices of real estate agents & brokers .....	171	119 176	21 227	3 319	621	33.4	9.0
53121	Offices of real estate agents & brokers .....	171	119 176	21 227	3 319	621	33.4	9.0
531210	Offices of real estate agents & brokers .....	171	119 176	21 227	3 319	621	33.4	9.0
5313	Activities related to real estate .....	181	128 507	52 192	12 345	2 065	14.7	11.6
53131	Real estate property managers .....	115	101 470	41 817	10 170	1 779	10.7	8.7
531311	Residential property managers .....	86	90 913	36 120	8 897	1 622	9.1	5.7
531312	Nonresidential property managers .....	29	10 557	5 697	1 273	157	24.1	35.0
53132	Offices of real estate appraisers .....	48	17 665	6 657	1 423	192	30.0	15.1
531320	Offices of real estate appraisers .....	48	17 665	6 657	1 423	192	30.0	15.1
53139	Other activities related to real estate .....	18	9 372	3 718	752	94	29.6	35.7
531390	Other activities related to real estate .....	18	9 372	3 718	752	94	29.6	35.7
532	Rental & leasing services .....	249	338 002	49 775	11 717	2 450	2.8	8.1
5321	Automotive equipment rental & leasing .....	59	201 759	20 709	5 066	830	.1	8.2
53211	Passenger car rental & leasing .....	23	101 788	9 621	2 439	452	—	11.5
532111	Passenger car rental .....	16	58 076	7 328	1 853	392	—	20.1
53212	Truck, utility trailer, & RV rental & leasing .....	36	99 971	11 088	2 627	378	.2	4.9
532120	Truck, utility trailer, & RV rental & leasing .....	36	99 971	11 088	2 627	378	.2	4.9
5322	Consumer goods rental .....	117	62 340	13 882	3 263	1 088	9.2	8.8
53221	Consumer electronics & appliances rental .....	17	8 853	2 181	465	101	10.0	13.5
532210	Consumer electronics & appliances rental .....	17	8 853	2 181	465	101	10.0	13.5
53222	Formal wear & costume rental .....	16	2 463	526	109	56	18.7	1.6
532220	Formal wear & costume rental .....	16	2 463	526	109	56	18.7	1.6
53223	Video tape & disk rental .....	64	23 013	4 367	1 030	661	12.7	3.7
532230	Video tape & disk rental .....	64	23 013	4 367	1 030	661	12.7	3.7
53229	Other consumer goods rental .....	20	28 011	6 808	1 659	270	5.2	12.0
532299	All other consumer goods rental .....	10	D	D	D	c	D	D
5323	General rental centers .....	34	28 243	6 183	1 254	252	5.9	5.2
53231	General rental centers .....	34	28 243	6 183	1 254	252	5.9	5.2
532310	General rental centers .....	34	28 243	6 183	1 254	252	5.9	5.2
5324	Commercial & industrial machinery & equipment rental & leasing .....	39	45 660	9 001	2 134	280	4.2	8.3
53241	Const/trans/mining/forestry machinery & equip rental & leasing .....	12	17 606	3 390	814	102	3.2	2.4
53249	Oth commercial/industrial machinery & equipment rental & leasing .....	24	D	D	D	c	D	D
532490	Oth commercial/industrial machinery & equipment rental & leasing .....	24	D	D	D	c	D	D
533	Lessors of intangible assets, except copyrighted works .....	10	16 960	5 198	1 218	112	1.8	52.0
5331	Lessors of intangible assets, except copyrighted works .....	10	16 960	5 198	1 218	112	1.8	52.0
53311	Lessors of intangible assets, except copyrighted works .....	10	16 960	5 198	1 218	112	1.8	52.0
533110	Lessors of intangible assets, except copyrighted works .....	10	16 960	5 198	1 218	112	1.8	52.0
<b>NASHVILLE, TN MSA</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>1 408</b>	<b>1 557 161</b>	<b>245 408</b>	<b>55 779</b>	<b>9 822</b>	<b>15.0</b>	<b>8.1</b>
531	Real estate .....	1 018	733 663	120 143	26 770	5 331	26.4	11.1
5311	Lessors of real estate .....	489	379 472	40 093	9 053	2 202	23.9	11.9
53111	Lessors of residential buildings & dwellings .....	287	230 998	25 756	6 028	1 557	24.5	11.9
531110	Lessors of residential buildings & dwellings .....	287	230 998	25 756	6 028	1 557	24.5	11.9
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	119	101 792	9 905	2 090	425	26.1	13.4
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	119	101 792	9 905	2 090	425	26.1	13.4
53113	Lessors of miniwarehouses & self storage units .....	53	32 407	2 681	423	111	6.8	8.1
531130	Lessors of miniwarehouses & self storage units .....	53	32 407	2 681	423	111	6.8	8.1
53119	Lessors of other real estate property .....	30	14 275	1 751	512	109	38.5	9.8
531190	Lessors of other real estate property .....	30	14 275	1 751	512	109	38.5	9.8
5312	Offices of real estate agents & brokers .....	275	238 236	33 085	7 321	1 234	25.3	9.5
53121	Offices of real estate agents & brokers .....	275	238 236	33 085	7 321	1 234	25.3	9.5
531210	Offices of real estate agents & brokers .....	275	238 236	33 085	7 321	1 234	25.3	9.5
5313	Activities related to real estate .....	254	115 955	46 965	10 396	1 895	36.7	11.9
53131	Real estate property managers .....	149	87 891	37 036	8 474	1 582	34.9	12.4
531311	Residential property managers .....	113	71 474	28 976	6 728	1 156	32.0	10.9
531312	Nonresidential property managers .....	36	16 417	8 060	1 746	426	47.5	18.9
53132	Offices of real estate appraisers .....	64	15 953	5 848	1 244	197	52.3	3.8
531320	Offices of real estate appraisers .....	64	15 953	5 848	1 244	197	52.3	3.8
53139	Other activities related to real estate .....	41	12 111	4 081	678	116	29.8	18.8
531390	Other activities related to real estate .....	41	12 111	4 081	678	116	29.8	18.8

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>NASHVILLE, TN MSA—Con.</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing—Con.</b>							
532	Rental & leasing services .....	369	536 754	90 384	20 544	3 637	6.9	7.7
5321	Automotive equipment rental & leasing .....	74	334 716	40 287	9 186	1 539	2.2	1.3
53211	Passenger car rental & leasing .....	32	205 074	24 285	5 426	1 086	1.1	.1
532111	Passenger car rental .....	27	133 601	22 132	4 916	1 046	1.6	.1
53212	Truck, utility trailer, & RV rental & leasing .....	42	129 642	16 002	3 760	453	3.9	3.1
532120	Truck, utility trailer, & RV rental & leasing .....	42	129 642	16 002	3 760	453	3.9	3.1
5322	Consumer goods rental .....	182	62 970	15 020	3 857	1 096	21.3	7.1
53221	Consumer electronics & appliances rental .....	19	8 890	1 951	511	77	16.4	1.9
532210	Consumer electronics & appliances rental .....	19	8 890	1 951	511	77	16.4	1.9
53222	Formal wear & costume rental .....	20	5 010	1 170	306	89	3.6	.9
532220	Formal wear & costume rental .....	20	5 010	1 170	306	89	3.6	.9
53223	Video tape & disk rental .....	110	28 904	5 632	1 315	749	20.7	10.2
532230	Video tape & disk rental .....	110	28 904	5 632	1 315	749	20.7	10.2
53229	Other consumer goods rental .....	33	20 166	6 267	1 725	181	28.8	6.6
532291	Home health equipment rental .....	15	10 128	3 800	1 229	104	11.0	13.1
532299	All other consumer goods rental .....	14	D	D	D	b	D	D
5323	General rental centers .....	59	36 130	9 990	1 842	395	13.1	24.4
53231	General rental centers .....	59	36 130	9 990	1 842	395	13.1	24.4
532310	General rental centers .....	59	36 130	9 990	1 842	395	13.1	24.4
5324	Commercial & industrial machinery & equipment rental & leasing .....	54	102 938	25 087	5 659	607	11.1	23.4
53241	Const/trans/mining/forestry machinery & equip rental & leasing .....	17	40 905	10 107	2 487	288	14.5	—
532412	Construction/mining/forestry machinery & equip rental & leasing .....	16	D	D	D	e	D	D
53249	Oth commercial/industrial machinery & equipment rental & leasing .....	35	D	D	D	e	D	D
532490	Oth commercial/industrial machinery & equipment rental & leasing .....	35	D	D	D	e	D	D
533	Lessors of intangible assets, except copyrighted works .....	21	286 744	34 881	8 465	854	.9	.9
5331	Lessors of intangible assets, except copyrighted works .....	21	286 744	34 881	8 465	854	.9	.9
53311	Lessors of intangible assets, except copyrighted works .....	21	286 744	34 881	8 465	854	.9	.9
533110	Lessors of intangible assets, except copyrighted works .....	21	286 744	34 881	8 465	854	.9	.9
<b>AREA OUTSIDE TENNESSEE METROPOLITAN AREAS</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>1 105</b>	<b>365 895</b>	<b>64 268</b>	<b>13 831</b>	<b>4 091</b>	<b>36.0</b>	<b>19.3</b>
531	Real estate .....	661	D	D	D	g	D	D
5311	Lessors of real estate .....	320	D	D	D	g	D	D
53111	Lessors of residential buildings & dwellings .....	192	46 399	6 226	1 384	515	55.2	23.4
531110	Lessors of residential buildings & dwellings .....	192	46 399	6 226	1 384	515	55.2	23.4
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	87	31 976	5 389	1 491	418	39.3	16.8
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	87	31 976	5 389	1 491	418	39.3	16.8
53113	Lessors of miniwarehouses & self storage units .....	10	D	D	D	a	D	D
531130	Lessors of miniwarehouses & self storage units .....	10	D	D	D	a	D	D
53119	Lessors of other real estate property .....	31	6 365	1 243	211	54	16.8	18.6
531190	Lessors of other real estate property .....	31	6 365	1 243	211	54	16.8	18.6
5312	Offices of real estate agents & brokers .....	241	106 664	14 342	2 506	707	42.7	16.2
53121	Offices of real estate agents & brokers .....	241	106 664	14 342	2 506	707	42.7	16.2
531210	Offices of real estate agents & brokers .....	241	106 664	14 342	2 506	707	42.7	16.2
5313	Activities related to real estate .....	100	D	D	D	e	D	D
53131	Real estate property managers .....	47	13 047	3 168	743	204	56.7	22.1
531311	Residential property managers .....	41	12 560	3 023	684	186	57.1	22.5
53132	Offices of real estate appraisers .....	34	D	D	D	b	D	D
531320	Offices of real estate appraisers .....	34	D	D	D	b	D	D
53139	Other activities related to real estate .....	19	10 874	2 513	562	132	12.8	15.6
531390	Other activities related to real estate .....	19	10 874	2 513	562	132	12.8	15.6
532	Rental & leasing services .....	444	D	D	D	g	D	D
5321	Automotive equipment rental & leasing .....	40	D	D	D	c	D	D
53211	Passenger car rental & leasing .....	12	D	D	D	b	D	D
532111	Passenger car rental .....	11	D	D	D	b	D	D
53212	Truck, utility trailer, & RV rental & leasing .....	28	20 320	2 932	674	128	4.0	4.6
532120	Truck, utility trailer, & RV rental & leasing .....	28	20 320	2 932	674	128	4.0	4.6
5322	Consumer goods rental .....	305	D	D	D	g	D	D
53221	Consumer electronics & appliances rental .....	36	9 535	2 180	546	116	16.3	13.9
532210	Consumer electronics & appliances rental .....	36	9 535	2 180	546	116	16.3	13.9
53223	Video tape & disk rental .....	219	37 412	7 194	1 607	898	33.6	21.3
532230	Video tape & disk rental .....	219	37 412	7 194	1 607	898	33.6	21.3
53229	Other consumer goods rental .....	46	21 738	5 351	1 034	274	27.7	20.4
532291	Home health equipment rental .....	22	14 819	3 155	677	134	19.2	17.3
532292	Recreational goods rental .....	13	3 711	1 141	155	80	40.6	40.8
532299	All other consumer goods rental .....	11	3 208	1 055	202	60	52.2	11.3
5323	General rental centers .....	42	19 902	4 783	1 067	233	36.0	40.9
53231	General rental centers .....	42	19 902	4 783	1 067	233	36.0	40.9
532310	General rental centers .....	42	19 902	4 783	1 067	233	36.0	40.9

See footnotes at end of table.

**Table 2. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>53</b>	<b>AREA OUTSIDE TENNESSEE METROPOLITAN AREAS—Con.</b>							
	<b>Real estate &amp; rental &amp; leasing—Con.</b>							
532	Rental & leasing services—Con.							
5324	Commercial & industrial machinery & equipment rental & leasing .....	57	33 173	7 124	1 601	290	17.2	20.8
53241	Const/trans/mining/forestry machinery & equip rental & leasing .....	22	8 434	2 902	683	122	27.0	38.1
532412	Construction/mining/forestry machinery & equip rental & leasing .....	18	8 057	2 845	665	115	23.8	39.9
53249	Oth commercial/industrial machinery & equipment rental & leasing .....	31	24 125	4 091	884	161	14.1	15.3
532490	Oth commercial/industrial machinery & equipment rental & leasing .....	31	24 125	4 091	884	161	14.1	15.3

<sup>1</sup>Includes revenue information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes revenue information which was imputed based on historic data, administrative records data, or on industry averages.

**Table 3. Summary Statistics for Counties: 1997**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>ANDERSON COUNTY, TN</b>							
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>74</b>	<b>39 155</b>	<b>6 428</b>	<b>1 443</b>	<b>336</b>	<b>37.0</b>	<b>24.2</b>
531	Real estate .....	54	30 559	4 594	1 004	229	40.7	23.4
5311	Lessors of real estate .....	32	22 242	3 761	839	182	30.7	22.4
53111	Lessors of residential buildings & dwellings .....	12	8 208	1 652	408	104	28.7	1.3
531110	Lessors of residential buildings & dwellings .....	12	8 208	1 652	408	104	28.7	1.3
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	15	11 066	1 904	398	70	15.1	44.1
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	15	11 066	1 904	398	70	15.1	44.1
5312	Offices of real estate agents & brokers .....	19	7 914	659	131	41	68.5	24.6
53121	Offices of real estate agents & brokers .....	19	7 914	659	131	41	68.5	24.6
531210	Offices of real estate agents & brokers .....	19	7 914	659	131	41	68.5	24.6
532	Rental & leasing services .....	19	D	D	D	c	D	D
5322	Consumer goods rental .....	15	6 592	1 491	356	79	9.5	35.5
	<b>BEDFORD COUNTY, TN</b>							
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>29</b>	<b>9 689</b>	<b>1 262</b>	<b>250</b>	<b>70</b>	<b>38.1</b>	<b>27.4</b>
531	Real estate .....	18	5 082	514	105	37	67.9	13.3
532	Rental & leasing services .....	11	4 607	748	145	33	5.2	42.9
	<b>BENTON COUNTY, TN</b>							
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>11</b>	<b>2 125</b>	<b>289</b>	<b>77</b>	<b>28</b>	<b>40.2</b>	<b>59.8</b>
531	Real estate .....	7	1 370	128	30	11	50.6	49.4
532	Rental & leasing services .....	4	755	161	47	17	21.5	78.5
	<b>BLED SOE COUNTY, TN</b>							
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	2	D	D	D	a	D	D
	<b>BLOUNT COUNTY, TN</b>							
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>80</b>	<b>48 321</b>	<b>7 421</b>	<b>1 625</b>	<b>443</b>	<b>16.1</b>	<b>7.8</b>
531	Real estate .....	58	D	D	D	c	D	D
5311	Lessors of real estate .....	22	7 142	791	185	65	25.2	17.4
5312	Offices of real estate agents & brokers .....	24	9 238	1 452	289	80	36.9	6.2
53121	Offices of real estate agents & brokers .....	24	9 238	1 452	289	80	36.9	6.2
531210	Offices of real estate agents & brokers .....	24	9 238	1 452	289	80	36.9	6.2
5313	Activities related to real estate .....	12	D	D	D	b	D	D
532	Rental & leasing services .....	21	28 050	3 835	898	240	2.2	6.4
5322	Consumer goods rental .....	13	D	D	D	c	D	D
53223	Video tape & disk rental .....	10	2 190	468	147	88	26.6	—
532230	Video tape & disk rental .....	10	2 190	468	147	88	26.6	—

See footnotes at end of table.

**Table 3. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BRADLEY COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>72</b>	<b>29 411</b>	<b>4 902</b>	<b>1 043</b>	<b>278</b>	<b>42.8</b>	<b>13.9</b>
531	Real estate .....	44	14 961	1 906	463	134	66.8	17.2
5311	Lessors of real estate .....	20	4 981	766	189	56	47.9	13.6
53111	Lessors of residential buildings & dwellings .....	11	3 788	540	138	37	50.3	11.4
531110	Lessors of residential buildings & dwellings .....	11	3 788	540	138	37	50.3	11.4
5312	Offices of real estate agents & brokers .....	13	5 259	289	66	21	79.4	20.6
53121	Offices of real estate agents & brokers .....	13	5 259	289	66	21	79.4	20.6
531210	Offices of real estate agents & brokers .....	13	5 259	289	66	21	79.4	20.6
5313	Activities related to real estate .....	11	4 721	851	208	57	72.5	17.1
532	Rental & leasing services .....	28	14 450	2 996	580	144	18.0	10.5
5322	Consumer goods rental .....	18	7 035	1 164	189	84	23.3	21.6
53223	Video tape & disk rental .....	14	5 539	846	135	73	12.0	27.5
532230	Video tape & disk rental .....	14	5 539	846	135	73	12.0	27.5
<b>CAMPBELL COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>18</b>	<b>8 890</b>	<b>1 505</b>	<b>357</b>	<b>106</b>	<b>19.9</b>	<b>8.2</b>
531	Real estate .....	10	7 569	1 120	270	77	16.2	4.5
532	Rental & leasing services .....	8	1 321	385	87	29	41.4	29.2
<b>CANNON COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
531	Real estate .....	3	901	207	37	23	22.9	77.1
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>CARROLL COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>14</b>	<b>3 121</b>	<b>245</b>	<b>46</b>	<b>30</b>	<b>88.5</b>	<b>3.2</b>
531	Real estate .....	7	2 710	137	35	21	96.3	3.7
532	Rental & leasing services .....	7	411	108	11	9	36.7	—
<b>CARTER COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>19</b>	<b>5 803</b>	<b>803</b>	<b>201</b>	<b>71</b>	<b>23.5</b>	<b>21.1</b>
531	Real estate .....	9	3 888	401	101	28	25.9	31.6
532	Rental & leasing services .....	10	1 915	402	100	43	18.7	—
<b>CHEATHAM COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>14</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
531	Real estate .....	8	D	D	D	a	D	D
532	Rental & leasing services .....	6	D	D	D	b	D	D
<b>CHESTER COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>5</b>	<b>821</b>	<b>277</b>	<b>55</b>	<b>20</b>	<b>53.7</b>	<b>—</b>
531	Real estate .....	2	D	D	D	a	D	D
532	Rental & leasing services .....	3	D	D	D	a	D	D
<b>CLAIBORNE COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>15</b>	<b>5 517</b>	<b>901</b>	<b>221</b>	<b>78</b>	<b>67.5</b>	<b>24.5</b>
531	Real estate .....	9	3 437	299	63	27	100.0	—
532	Rental & leasing services .....	6	2 080	602	158	51	13.8	65.0
<b>CLAY COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
532	Rental & leasing services .....	2	D	D	D	b	D	D

See footnotes at end of table.



**Table 3. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>COCKE COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>22</b>	<b>4 144</b>	<b>907</b>	<b>217</b>	<b>96</b>	<b>25.0</b>	<b>5.1</b>
531	Real estate .....	8	802	93	22	15	83.8	16.2
532	Rental & leasing services .....	14	3 342	814	195	81	10.8	2.4
5322	Consumer goods rental .....	11	3 140	800	193	79	6.6	2.6
<b>COFFEE COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>46</b>	<b>13 029</b>	<b>2 170</b>	<b>467</b>	<b>134</b>	<b>24.3</b>	<b>31.4</b>
531	Real estate .....	31	7 221	777	162	53	41.4	28.0
5311	Lessors of real estate .....	13	D	D	D	b	D	D
5312	Offices of real estate agents & brokers .....	16	2 804	247	46	16	55.0	45.0
53121	Offices of real estate agents & brokers .....	16	2 804	247	46	16	55.0	45.0
531210	Offices of real estate agents & brokers .....	16	2 804	247	46	16	55.0	45.0
532	Rental & leasing services .....	15	5 808	1 393	305	81	3.2	35.7
<b>CROCKETT COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>3</b>	<b>453</b>	<b>25</b>	<b>5</b>	<b>3</b>	<b>100.0</b>	<b>-</b>
531	Real estate .....	3	453	25	5	3	100.0	-
<b>CUMBERLAND COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>44</b>	<b>43 940</b>	<b>11 224</b>	<b>2 132</b>	<b>512</b>	<b>14.1</b>	<b>2.9</b>
531	Real estate .....	31	40 590	10 606	2 011	483	12.2	2.1
5312	Offices of real estate agents & brokers .....	16	34 951	7 931	1 215	256	8.4	.4
53121	Offices of real estate agents & brokers .....	16	34 951	7 931	1 215	256	8.4	.4
531210	Offices of real estate agents & brokers .....	16	34 951	7 931	1 215	256	8.4	.4
532	Rental & leasing services .....	13	3 350	618	121	29	36.9	11.5
<b>DAVIDSON COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>866</b>	<b>1 119 830</b>	<b>173 179</b>	<b>38 787</b>	<b>6 603</b>	<b>13.3</b>	<b>6.0</b>
531	Real estate .....	628	502 445	89 090	19 815	3 705	24.3	10.1
5311	Lessors of real estate .....	344	308 667	32 174	7 233	1 763	20.9	11.9
53111	Lessors of residential buildings & dwellings .....	212	189 805	20 885	4 860	1 285	21.5	13.2
531110	Lessors of residential buildings & dwellings .....	212	189 805	20 885	4 860	1 285	21.5	13.2
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	79	82 133	8 000	1 698	332	21.4	10.8
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	79	82 133	8 000	1 698	332	21.4	10.8
53113	Lessors of miniwarehouses & self storage units .....	37	29 549	2 330	344	87	6.2	7.1
531130	Lessors of miniwarehouses & self storage units .....	37	29 549	2 330	344	87	6.2	7.1
53119	Lessors of other real estate property .....	16	7 180	959	331	59	60.8	8.9
531190	Lessors of other real estate property .....	16	7 180	959	331	59	60.8	8.9
5312	Offices of real estate agents & brokers .....	130	108 452	22 242	4 755	635	26.8	5.1
53121	Offices of real estate agents & brokers .....	130	108 452	22 242	4 755	635	26.8	5.1
531210	Offices of real estate agents & brokers .....	130	108 452	22 242	4 755	635	26.8	5.1
5313	Activities related to real estate .....	154	85 326	34 674	7 827	1 307	33.3	9.9
53131	Real estate property managers .....	94	67 066	27 750	6 458	1 084	33.6	9.6
531311	Residential property managers .....	71	56 430	22 398	5 239	880	28.4	9.2
531312	Nonresidential property managers .....	23	10 636	5 352	1 219	204	61.5	11.7
53132	Offices of real estate appraisers .....	37	9 464	3 784	865	141	41.5	6.1
531320	Offices of real estate appraisers .....	37	9 464	3 784	865	141	41.5	6.1
53139	Other activities related to real estate .....	23	8 796	3 140	504	82	21.8	16.7
531390	Other activities related to real estate .....	23	8 796	3 140	504	82	21.8	16.7

See footnotes at end of table.

**Table 3. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>DAVIDSON COUNTY, TN—Con.</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing—Con.</b>							
532	Rental & leasing services .....	222	344 303	55 229	12 551	2 219	7.4	4.1
5321	Automotive equipment rental & leasing .....	48	199 986	18 097	4 124	735	2.3	1.5
53211	Passenger car rental & leasing .....	21	D	D	D	f	D	D
532111	Passenger car rental .....	18	D	D	D	f	D	D
53212	Truck, utility trailer, & RV rental & leasing .....	27	D	D	D	c	D	D
532120	Truck, utility trailer, & RV rental & leasing .....	27	D	D	D	c	D	D
5322	Consumer goods rental .....	94	42 407	11 182	2 978	680	17.1	5.6
53221	Consumer electronics & appliances rental .....	14	7 464	1 675	437	66	11.7	2.3
532210	Consumer electronics & appliances rental .....	14	7 464	1 675	437	66	11.7	2.3
53222	Formal wear & costume rental .....	13	4 020	974	261	68	2.5	—
532220	Formal wear & costume rental .....	13	4 020	974	261	68	2.5	—
53223	Video tape & disk rental .....	47	13 677	2 723	658	393	11.7	6.6
532230	Video tape & disk rental .....	47	13 677	2 723	658	393	11.7	6.6
53229	Other consumer goods rental .....	20	17 246	5 810	1 622	153	27.1	7.7
532299	All other consumer goods rental .....	11	D	D	D	b	D	D
5323	General rental centers .....	37	23 939	6 878	1 291	286	15.0	18.5
53231	General rental centers .....	37	23 939	6 878	1 291	286	15.0	18.5
532310	General rental centers .....	37	23 939	6 878	1 291	286	15.0	18.5
5324	Commercial & industrial machinery & equipment rental & leasing .....	43	77 971	19 072	4 158	518	12.8	5.5
53241	Const/trans/mining/forestry machinery & equip rental & leasing .....	12	D	D	D	e	D	D
532412	Construction/mining/forestry machinery & equip rental & leasing .....	11	D	D	D	e	D	D
53249	Oth commercial/industrial machinery & equipment rental & leasing .....	29	D	D	D	c	D	D
532490	Oth commercial/industrial machinery & equipment rental & leasing .....	29	D	D	D	c	D	D
533	Lessors of intangible assets, except copyrighted works .....	16	273 082	28 860	6 421	679	.5	.9
5331	Lessors of intangible assets, except copyrighted works .....	16	273 082	28 860	6 421	679	.5	.9
53311	Lessors of intangible assets, except copyrighted works .....	16	273 082	28 860	6 421	679	.5	.9
533110	Lessors of intangible assets, except copyrighted works .....	16	273 082	28 860	6 421	679	.5	.9
<b>DECATUR COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>4</b>	<b>621</b>	<b>145</b>	<b>25</b>	<b>7</b>	<b>55.4</b>	<b>—</b>
531	Real estate .....	2	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>DEKALB COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>14</b>	<b>1 429</b>	<b>252</b>	<b>52</b>	<b>26</b>	<b>83.7</b>	<b>8.5</b>
531	Real estate .....	9	1 051	180	43	18	88.8	11.2
532	Rental & leasing services .....	5	378	72	9	8	69.6	1.1
<b>DICKSON COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>32</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
531	Real estate .....	22	D	D	D	b	D	D
5311	Lessors of real estate .....	10	D	D	D	b	D	D
532	Rental & leasing services .....	10	D	D	D	b	D	D
<b>DYER COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>33</b>	<b>7 992</b>	<b>1 865</b>	<b>468</b>	<b>92</b>	<b>39.6</b>	<b>16.5</b>
531	Real estate .....	21	3 697	1 232	313	41	38.9	35.7
5311	Lessors of real estate .....	14	D	D	D	b	D	D
532	Rental & leasing services .....	12	4 295	633	155	51	40.3	—
<b>FAYETTE COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>10</b>	<b>2 124</b>	<b>363</b>	<b>95</b>	<b>26</b>	<b>30.8</b>	<b>16.3</b>
531	Real estate .....	7	1 834	286	68	16	25.1	13.6
532	Rental & leasing services .....	3	290	77	27	10	66.6	33.4
<b>FENTRESS COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>5</b>	<b>3 310</b>	<b>778</b>	<b>171</b>	<b>54</b>	<b>.8</b>	<b>—</b>
531	Real estate .....	3	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	b	D	D

See footnotes at end of table.

**Table 3. Summary Statistics for Counties: 1997—Con.**

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NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>FRANKLIN COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>20</b>	<b>4 207</b>	<b>710</b>	<b>160</b>	<b>73</b>	<b>63.4</b>	<b>32.0</b>
531	Real estate .....	12	D	D	D	b	D	D
5312	Offices of real estate agents & brokers .....	10	2 046	161	28	17	58.8	34.4
53121	Offices of real estate agents & brokers .....	10	2 046	161	28	17	58.8	34.4
531210	Offices of real estate agents & brokers .....	10	2 046	161	28	17	58.8	34.4
532	Rental & leasing services .....	8	D	D	D	b	D	D
<b>GIBSON COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>30</b>	<b>5 430</b>	<b>842</b>	<b>180</b>	<b>76</b>	<b>60.5</b>	<b>2.2</b>
531	Real estate .....	16	2 504	400	72	32	83.9	2.6
532	Rental & leasing services .....	14	2 926	442	108	44	40.5	1.9
<b>GILES COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>16</b>	<b>3 023</b>	<b>829</b>	<b>194</b>	<b>78</b>	<b>28.8</b>	<b>38.3</b>
531	Real estate .....	8	1 340	263	85	35	59.9	25.1
532	Rental & leasing services .....	8	1 683	566	109	43	4.1	48.7
<b>GRAINGER COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>4</b>	<b>395</b>	<b>67</b>	<b>16</b>	<b>11</b>	<b>73.2</b>	<b>10.1</b>
531	Real estate .....	1	D	D	D	a	D	D
532	Rental & leasing services .....	3	D	D	D	a	D	D
<b>GREENE COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>35</b>	<b>11 189</b>	<b>1 562</b>	<b>335</b>	<b>97</b>	<b>56.3</b>	<b>13.5</b>
531	Real estate .....	19	6 149	783	159	33	61.3	18.0
5311	Lessors of real estate .....	10	D	D	D	a	D	D
532	Rental & leasing services .....	16	5 040	779	176	64	50.2	8.0
5322	Consumer goods rental .....	11	2 993	527	124	49	51.1	7.4
<b>GRUNDY COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>8</b>	<b>1 117</b>	<b>228</b>	<b>53</b>	<b>33</b>	<b>29.4</b>	<b>26.9</b>
531	Real estate .....	5	D	D	D	b	D	D
532	Rental & leasing services .....	3	602	111	25	10	D	46.3
<b>HAMBLLEN COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>52</b>	<b>29 378</b>	<b>3 214</b>	<b>776</b>	<b>184</b>	<b>24.5</b>	<b>6.7</b>
531	Real estate .....	30	8 605	933	249	69	64.9	20.1
5311	Lessors of real estate .....	15	D	D	D	b	D	D
532	Rental & leasing services .....	22	20 773	2 281	527	115	7.8	1.2
5322	Consumer goods rental .....	13	2 653	576	132	47	26.7	4.5
53223	Video tape & disk rental .....	10	1 380	282	70	39	51.3	8.6
532230	Video tape & disk rental .....	10	1 380	282	70	39	51.3	8.6

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>HAMILTON COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>347</b>	<b>236 743</b>	<b>58 525</b>	<b>13 178</b>	<b>2 045</b>	<b>18.6</b>	<b>7.5</b>
531	Real estate .....	229	150 948	37 737	8 343	1 257	20.6	9.8
5311	Lessors of real estate .....	124	D	D	D	e	D	D
53111	Lessors of residential buildings & dwellings .....	57	D	D	D	c	D	D
531110	Lessors of residential buildings & dwellings .....	57	D	D	D	c	D	D
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	45	D	D	D	c	D	D
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	45	D	D	D	c	D	D
53113	Lessors of miniwarehouses & self storage units .....	15	D	D	D	b	D	D
531130	Lessors of miniwarehouses & self storage units .....	15	D	D	D	b	D	D
5312	Offices of real estate agents & brokers .....	49	D	D	D	c	D	D
53121	Offices of real estate agents & brokers .....	49	D	D	D	c	D	D
531210	Offices of real estate agents & brokers .....	49	D	D	D	c	D	D
5313	Activities related to real estate .....	56	D	D	D	f	D	D
53131	Real estate property managers .....	37	D	D	D	f	D	D
531311	Residential property managers .....	25	D	D	D	c	D	D
531312	Nonresidential property managers .....	12	33 405	17 351	3 989	419	13.9	2.4
53132	Offices of real estate appraisers .....	15	D	D	D	b	D	D
531320	Offices of real estate appraisers .....	15	D	D	D	b	D	D
532	Rental & leasing services .....	114	D	D	D	f	D	D
5321	Automotive equipment rental & leasing .....	22	25 667	4 191	992	193	12.3	.8
53211	Passenger car rental & leasing .....	12	D	D	D	c	D	D
532111	Passenger car rental .....	11	D	D	D	b	D	D
53212	Truck, utility trailer, & RV rental & leasing .....	10	D	D	D	b	D	D
532120	Truck, utility trailer, & RV rental & leasing .....	10	D	D	D	b	D	D
5322	Consumer goods rental .....	51	D	D	D	e	D	D
53223	Video tape & disk rental .....	33	D	D	D	c	D	D
532230	Video tape & disk rental .....	33	D	D	D	c	D	D
53229	Other consumer goods rental .....	10	D	D	D	c	D	D
5323	General rental centers .....	18	7 542	1 715	409	74	25.8	13.4
53231	General rental centers .....	18	7 542	1 715	409	74	25.8	13.4
532310	General rental centers .....	18	7 542	1 715	409	74	25.8	13.4
5324	Commercial & industrial machinery & equipment rental & leasing .....	23	D	D	D	c	D	D
53241	Const/trans/mining/forestry machinery & equip rental & leasing .....	11	9 520	1 891	485	50	—	4.0
532412	Construction/mining/forestry machinery & equip rental & leasing .....	10	D	D	D	b	D	D
<b>HARDEMAN COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>10</b>	<b>2 555</b>	<b>292</b>	<b>73</b>	<b>32</b>	<b>19.0</b>	<b>62.5</b>
531	Real estate .....	6	1 840	198	48	24	22.4	77.6
532	Rental & leasing services .....	4	715	94	25	8	10.3	23.6
<b>HARDIN COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>18</b>	<b>3 351</b>	<b>579</b>	<b>144</b>	<b>50</b>	<b>65.3</b>	<b>31.2</b>
531	Real estate .....	6	1 434	128	22	9	44.1	51.8
532	Rental & leasing services .....	12	1 917	451	122	41	81.2	15.9
5322	Consumer goods rental .....	10	D	D	D	b	D	D
<b>HAWKINS COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>19</b>	<b>3 958</b>	<b>659</b>	<b>152</b>	<b>56</b>	<b>44.2</b>	<b>37.6</b>
531	Real estate .....	10	2 833	415	96	30	36.3	38.2
532	Rental & leasing services .....	9	1 125	244	56	26	64.1	35.9
<b>HAYWOOD COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>13</b>	<b>2 292</b>	<b>362</b>	<b>74</b>	<b>33</b>	<b>46.6</b>	<b>3.3</b>
531	Real estate .....	9	1 761	253	51	27	57.4	—
532	Rental & leasing services .....	4	531	109	23	6	10.9	14.1
<b>HENDERSON COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>8</b>	<b>1 365</b>	<b>181</b>	<b>43</b>	<b>22</b>	<b>78.6</b>	<b>2.5</b>
531	Real estate .....	3	706	24	6	4	100.0	—
532	Rental & leasing services .....	5	659	157	37	18	55.7	5.2

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>HENRY COUNTY, TN</b>								
53	<b>Real estate &amp; rental &amp; leasing</b> .....	20	4 990	522	113	55	85.8	13.5
531	Real estate .....	13	3 773	294	64	30	84.1	15.9
532	Rental & leasing services .....	7	1 217	228	49	25	91.1	6.1
<b>HICKMAN COUNTY, TN</b>								
53	<b>Real estate &amp; rental &amp; leasing</b> .....	8	957	176	38	18	61.9	14.6
531	Real estate .....	5	655	127	26	10	57.4	8.2
532	Rental & leasing services .....	3	302	49	12	8	71.5	28.5
<b>HOUSTON COUNTY, TN</b>								
53	<b>Real estate &amp; rental &amp; leasing</b> .....	2	D	D	D	a	D	D
531	Real estate .....	1	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>HUMPHREYS COUNTY, TN</b>								
53	<b>Real estate &amp; rental &amp; leasing</b> .....	3	656	208	22	16	D	—
531	Real estate .....	1	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>JACKSON COUNTY, TN</b>								
53	<b>Real estate &amp; rental &amp; leasing</b> .....	3	292	53	11	5	100.0	—
531	Real estate .....	2	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>JEFFERSON COUNTY, TN</b>								
53	<b>Real estate &amp; rental &amp; leasing</b> .....	18	2 625	636	165	53	44.3	13.3
531	Real estate .....	12	2 217	459	116	34	44.6	15.7
532	Rental & leasing services .....	6	408	177	49	19	42.6	—
<b>JOHNSON COUNTY, TN</b>								
53	<b>Real estate &amp; rental &amp; leasing</b> .....	8	D	D	D	b	D	D
531	Real estate .....	7	1 159	146	37	23	100.0	—
532	Rental & leasing services .....	1	D	D	D	a	D	D

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>KNOX COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>464</b>	<b>326 513</b>	<b>65 679</b>	<b>15 645</b>	<b>2 822</b>	<b>22.3</b>	<b>11.6</b>
531	Real estate .....	345	195 253	37 973	8 878	1 794	33.3	15.5
5311	Lessors of real estate .....	170	97 471	12 936	3 591	713	46.6	8.1
53111	Lessors of residential buildings & dwellings .....	81	43 622	5 158	1 235	330	32.3	14.7
531110	Lessors of residential buildings & dwellings .....	81	43 622	5 158	1 235	330	32.3	14.7
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	56	42 467	6 512	2 111	301	67.7	2.2
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	56	42 467	6 512	2 111	301	67.7	2.2
53113	Lessors of miniwarehouses & self storage units .....	16	4 393	410	113	32	34.4	—
531130	Lessors of miniwarehouses & self storage units .....	16	4 393	410	113	32	34.4	—
53119	Lessors of other real estate property .....	17	6 989	856	132	50	14.6	7.1
531190	Lessors of other real estate property .....	17	6 989	856	132	50	14.6	7.1
5312	Offices of real estate agents & brokers .....	93	57 197	6 442	1 396	274	19.8	31.3
53121	Offices of real estate agents & brokers .....	93	57 197	6 442	1 396	274	19.8	31.3
531210	Offices of real estate agents & brokers .....	93	57 197	6 442	1 396	274	19.8	31.3
5313	Activities related to real estate .....	82	40 585	18 595	3 891	807	20.4	10.9
53131	Real estate property managers .....	52	29 309	15 382	3 275	718	14.6	6.1
531311	Residential property managers .....	36	11 611	5 793	1 344	310	17.3	13.2
531312	Nonresidential property managers .....	16	17 698	9 589	1 931	408	12.8	1.5
53132	Offices of real estate appraisers .....	24	6 637	2 248	440	60	58.4	2.2
531320	Offices of real estate appraisers .....	24	6 637	2 248	440	60	58.4	2.2
532	Rental & leasing services .....	114	128 962	27 107	6 677	1 015	6.1	5.9
5321	Automotive equipment rental & leasing .....	20	D	D	D	c	D	D
53212	Truck, utility trailer, & RV rental & leasing .....	16	56 409	6 562	1 756	202	—	7.2
532120	Truck, utility trailer, & RV rental & leasing .....	16	56 409	6 562	1 756	202	—	7.2
5322	Consumer goods rental .....	50	D	D	D	e	D	D
53223	Video tape & disk rental .....	32	9 407	2 016	458	215	23.3	14.1
532230	Video tape & disk rental .....	32	9 407	2 016	458	215	23.3	14.1
5323	General rental centers .....	13	8 285	1 705	370	59	8.1	6.7
53231	General rental centers .....	13	8 285	1 705	370	59	8.1	6.7
532310	General rental centers .....	13	8 285	1 705	370	59	8.1	6.7
5324	Commercial & industrial machinery & equipment rental & leasing .....	31	D	D	D	e	D	D
53241	Const/trans/mining/forestry machinery & equip rental & leasing .....	12	D	D	D	c	D	D
532412	Construction/mining/forestry machinery & equip rental & leasing .....	11	D	D	D	c	D	D
53249	Oth commercial/industrial machinery & equipment rental & leasing .....	12	D	D	D	e	D	D
532490	Oth commercial/industrial machinery & equipment rental & leasing .....	12	D	D	D	e	D	D
<b>LAKE COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>4</b>	<b>958</b>	<b>123</b>	<b>27</b>	<b>13</b>	<b>87.5</b>	<b>—</b>
531	Real estate .....	3	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>LAUDERDALE COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>10</b>	<b>2 563</b>	<b>459</b>	<b>74</b>	<b>21</b>	<b>37.3</b>	<b>14.3</b>
531	Real estate .....	7	D	D	D	a	D	D
532	Rental & leasing services .....	3	590	72	22	7	D	—
<b>LAWRENCE COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>22</b>	<b>8 622</b>	<b>1 192</b>	<b>293</b>	<b>77</b>	<b>72.5</b>	<b>9.5</b>
531	Real estate .....	13	6 158	413	97	19	87.5	12.5
532	Rental & leasing services .....	9	2 464	779	196	58	35.0	1.9
<b>LEWIS COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>6</b>	<b>391</b>	<b>69</b>	<b>13</b>	<b>5</b>	<b>74.4</b>	<b>—</b>
531	Real estate .....	3	126	18	4	2	D	—
532	Rental & leasing services .....	3	265	51	9	3	D	—
<b>LINCOLN COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>25</b>	<b>9 802</b>	<b>1 571</b>	<b>370</b>	<b>92</b>	<b>24.2</b>	<b>31.9</b>
531	Real estate .....	15	7 142	951	227	46	28.6	18.1
532	Rental & leasing services .....	10	2 660	620	143	46	12.5	69.1

See footnotes at end of table.

**Table 3. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>LOUDON COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>23</b>	<b>7 484</b>	<b>1 220</b>	<b>169</b>	<b>46</b>	<b>45.3</b>	<b>43.8</b>
531	Real estate .....	15	3 107	536	99	21	74.2	5.4
532	Rental & leasing services .....	8	4 377	684	70	25	24.7	71.0
<b>MCMINN COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>35</b>	<b>12 508</b>	<b>2 152</b>	<b>423</b>	<b>120</b>	<b>44.4</b>	<b>11.2</b>
531	Real estate .....	19	8 795	1 166	231	57	41.9	11.6
5311	Lessors of real estate .....	10	3 806	545	144	40	29.8	26.3
532	Rental & leasing services .....	16	3 713	986	192	63	50.3	10.3
5322	Consumer goods rental .....	10	2 337	624	125	46	36.9	.7
<b>MCNAIRY COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>14</b>	<b>6 780</b>	<b>1 099</b>	<b>275</b>	<b>69</b>	<b>8.0</b>	<b>32.4</b>
531	Real estate .....	7	1 240	235	64	19	30.5	29.0
532	Rental & leasing services .....	7	5 540	864	211	50	3.0	33.1
<b>MACON COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>9</b>	<b>1 752</b>	<b>391</b>	<b>91</b>	<b>37</b>	<b>21.2</b>	<b>6.4</b>
531	Real estate .....	3	831	113	31	17	D	13.5
532	Rental & leasing services .....	6	D	D	D	b	D	D
<b>MADISON COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>90</b>	<b>43 172</b>	<b>7 371</b>	<b>1 663</b>	<b>423</b>	<b>18.1</b>	<b>19.7</b>
531	Real estate .....	61	D	D	D	c	D	D
5311	Lessors of real estate .....	26	8 341	805	178	67	32.5	22.5
5312	Offices of real estate agents & brokers .....	15	D	D	D	b	D	D
53121	Offices of real estate agents & brokers .....	15	D	D	D	b	D	D
531210	Offices of real estate agents & brokers .....	15	D	D	D	b	D	D
5313	Activities related to real estate .....	20	9 135	2 218	443	101	23.3	23.8
53132	Offices of real estate appraisers .....	10	D	D	D	a	D	D
531320	Offices of real estate appraisers .....	10	D	D	D	a	D	D
532	Rental & leasing services .....	29	D	D	D	c	D	D
5322	Consumer goods rental .....	18	D	D	D	c	D	D
<b>MARION COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>13</b>	<b>3 337</b>	<b>741</b>	<b>182</b>	<b>68</b>	<b>13.4</b>	<b>29.9</b>
531	Real estate .....	4	D	D	D	a	D	D
532	Rental & leasing services .....	9	D	D	D	b	D	D
<b>MARSHALL COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>17</b>	<b>3 878</b>	<b>704</b>	<b>156</b>	<b>46</b>	<b>51.8</b>	<b>25.0</b>
531	Real estate .....	10	2 563	287	67	24	71.1	15.4
532	Rental & leasing services .....	7	1 315	417	89	22	14.0	43.8
<b>MAURY COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>70</b>	<b>31 161</b>	<b>5 868</b>	<b>1 333</b>	<b>301</b>	<b>27.6</b>	<b>30.8</b>
531	Real estate .....	49	18 996	2 339	536	127	35.1	25.6
5311	Lessors of real estate .....	25	8 119	975	258	59	19.3	46.7
53111	Lessors of residential buildings & dwellings .....	13	3 809	448	110	32	24.0	50.4
531110	Lessors of residential buildings & dwellings .....	13	3 809	448	110	32	24.0	50.4
5312	Offices of real estate agents & brokers .....	15	9 147	728	141	38	41.6	11.8
53121	Offices of real estate agents & brokers .....	15	9 147	728	141	38	41.6	11.8
531210	Offices of real estate agents & brokers .....	15	9 147	728	141	38	41.6	11.8
532	Rental & leasing services .....	21	12 165	3 529	797	174	15.9	38.9
5322	Consumer goods rental .....	12	4 248	1 050	217	88	42.6	7.7
<b>MEIGS COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
532	Rental & leasing services .....	1	D	D	D	a	D	D

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**Table 3. Summary Statistics for Counties: 1997—Con.**

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>MONROE COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>17</b>	<b>2 735</b>	<b>392</b>	<b>87</b>	<b>38</b>	<b>72.9</b>	<b>13.1</b>
531	Real estate .....	13	2 185	198	38	24	68.6	13.8
532	Rental & leasing services .....	4	550	194	49	14	89.8	10.2
<b>MONTGOMERY COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>105</b>	<b>49 795</b>	<b>5 941</b>	<b>1 510</b>	<b>378</b>	<b>33.5</b>	<b>12.9</b>
531	Real estate .....	77	39 108	4 440	1 160	274	32.6	13.7
5311	Lessors of real estate .....	43	D	D	D	c	D	D
53111	Lessors of residential buildings & dwellings .....	29	15 803	1 286	270	86	42.5	13.6
531110	Lessors of residential buildings & dwellings .....	29	15 803	1 286	270	86	42.5	13.6
5312	Offices of real estate agents & brokers .....	26	18 602	2 556	772	151	26.0	8.7
53121	Offices of real estate agents & brokers .....	26	18 602	2 556	772	151	26.0	8.7
531210	Offices of real estate agents & brokers .....	26	18 602	2 556	772	151	26.0	8.7
532	Rental & leasing services .....	28	10 687	1 501	350	104	36.7	9.9
5322	Consumer goods rental .....	15	D	D	D	b	D	D
53223	Video tape & disk rental .....	10	3 586	397	106	52	52.3	7.9
532230	Video tape & disk rental .....	10	3 586	397	106	52	52.3	7.9
<b>MORGAN COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	2	D	D	D	a	D	D
<b>OBION COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>32</b>	<b>6 249</b>	<b>1 531</b>	<b>342</b>	<b>107</b>	<b>37.6</b>	<b>12.1</b>
531	Real estate .....	18	3 842	798	162	57	55.2	10.9
5311	Lessors of real estate .....	10	D	D	D	b	D	D
532	Rental & leasing services .....	14	2 407	733	180	50	9.4	14.0
5322	Consumer goods rental .....	11	D	D	D	b	D	D
<b>OVERTON COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>8</b>	<b>3 229</b>	<b>880</b>	<b>152</b>	<b>38</b>	<b>22.2</b>	<b>14.8</b>
531	Real estate .....	4	373	50	14	5	75.6	24.4
532	Rental & leasing services .....	4	2 856	830	138	33	15.2	13.5
<b>PERRY COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>7</b>	<b>615</b>	<b>85</b>	<b>11</b>	<b>10</b>	<b>82.0</b>	<b>18.0</b>
531	Real estate .....	3	320	30	5	3	65.3	34.7
532	Rental & leasing services .....	4	295	55	6	7	100.0	—
<b>PICKETT COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>4</b>	<b>1 897</b>	<b>537</b>	<b>80</b>	<b>47</b>	<b>55.5</b>	<b>44.5</b>
531	Real estate .....	1	D	D	D	a	D	D
532	Rental & leasing services .....	3	D	D	D	b	D	D
<b>POLK COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>6</b>	<b>2 038</b>	<b>518</b>	<b>100</b>	<b>34</b>	<b>66.3</b>	<b>1.4</b>
531	Real estate .....	1	D	D	D	a	D	D
532	Rental & leasing services .....	5	D	D	D	b	D	D
<b>PUTNAM COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>56</b>	<b>20 706</b>	<b>3 227</b>	<b>646</b>	<b>180</b>	<b>22.8</b>	<b>38.6</b>
531	Real estate .....	43	16 050	2 446	442	124	27.2	37.8
5311	Lessors of real estate .....	25	7 615	761	150	57	38.5	15.4
53111	Lessors of residential buildings & dwellings .....	18	5 040	565	118	42	43.3	12.3
531110	Lessors of residential buildings & dwellings .....	18	5 040	565	118	42	43.3	12.3
5312	Offices of real estate agents & brokers .....	10	7 200	1 179	174	39	13.3	60.2
53121	Offices of real estate agents & brokers .....	10	7 200	1 179	174	39	13.3	60.2
531210	Offices of real estate agents & brokers .....	10	7 200	1 179	174	39	13.3	60.2
532	Rental & leasing services .....	13	4 656	781	204	56	7.5	41.1
5322	Consumer goods rental .....	10	D	D	D	b	D	D

See footnotes at end of table.

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>RHEA COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>16</b>	<b>3 824</b>	<b>407</b>	<b>105</b>	<b>44</b>	<b>30.7</b>	<b>56.8</b>
531	Real estate .....	10	2 852	163	36	28	23.8	76.2
532	Rental & leasing services .....	6	972	244	69	16	50.9	—
<b>ROANE COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>29</b>	<b>5 603</b>	<b>1 167</b>	<b>251</b>	<b>62</b>	<b>43.6</b>	<b>29.5</b>
531	Real estate .....	18	3 899	772	169	32	36.2	39.2
5311	Lessors of real estate .....	10	1 756	250	48	9	52.2	46.6
532	Rental & leasing services .....	11	1 704	395	82	30	60.7	7.3
<b>ROBERTSON COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>28</b>	<b>9 170</b>	<b>1 289</b>	<b>267</b>	<b>78</b>	<b>54.7</b>	<b>20.3</b>
531	Real estate .....	21	D	D	D	b	D	D
5312	Offices of real estate agents & brokers .....	10	3 319	447	91	23	59.0	14.1
53121	Offices of real estate agents & brokers .....	10	3 319	447	91	23	59.0	14.1
531210	Offices of real estate agents & brokers .....	10	3 319	447	91	23	59.0	14.1
532	Rental & leasing services .....	7	D	D	D	b	D	D
<b>RUTHERFORD COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>142</b>	<b>142 415</b>	<b>16 967</b>	<b>4 024</b>	<b>725</b>	<b>12.4</b>	<b>4.4</b>
531	Real estate .....	97	D	D	D	e	D	D
5311	Lessors of real estate .....	41	23 634	2 393	556	136	19.5	14.6
53111	Lessors of residential buildings & dwellings .....	21	13 612	1 149	277	65	23.9	6.0
531110	Lessors of residential buildings & dwellings .....	21	13 612	1 149	277	65	23.9	6.0
5312	Offices of real estate agents & brokers .....	28	22 405	1 252	318	85	28.9	2.3
53121	Offices of real estate agents & brokers .....	28	22 405	1 252	318	85	28.9	2.3
531210	Offices of real estate agents & brokers .....	28	22 405	1 252	318	85	28.9	2.3
5313	Activities related to real estate .....	28	D	D	D	b	D	D
53131	Real estate property managers .....	14	3 169	1 206	244	77	40.7	.8
531311	Residential property managers .....	14	2 462	863	177	64	41.3	.3
532	Rental & leasing services .....	44	89 762	11 563	2 833	406	3.2	2.2
5321	Automotive equipment rental & leasing .....	10	D	D	D	c	D	D
5322	Consumer goods rental .....	25	5 962	1 226	293	126	42.7	13.1
53223	Video tape & disk rental .....	21	5 362	1 094	267	116	46.7	13.8
532230	Video tape & disk rental .....	21	5 362	1 094	267	116	46.7	13.8
<b>SCOTT COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>7</b>	<b>1 378</b>	<b>245</b>	<b>61</b>	<b>22</b>	<b>54.2</b>	<b>—</b>
531	Real estate .....	4	D	D	D	a	D	D
532	Rental & leasing services .....	3	463	133	34	15	D	—
<b>SEQUATCHIE COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>7</b>	<b>1 192</b>	<b>149</b>	<b>36</b>	<b>13</b>	<b>24.5</b>	<b>57.6</b>
531	Real estate .....	3	296	15	5	3	—	45.9
532	Rental & leasing services .....	4	896	134	31	10	32.6	61.4
<b>SEVIER COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>140</b>	<b>70 008</b>	<b>14 121</b>	<b>3 089</b>	<b>727</b>	<b>33.0</b>	<b>16.4</b>
531	Real estate .....	119	62 040	11 731	2 646	586	35.1	16.9
5311	Lessors of real estate .....	45	21 227	2 170	434	112	33.8	22.2
53111	Lessors of residential buildings & dwellings .....	17	7 186	601	142	50	54.1	33.1
531110	Lessors of residential buildings & dwellings .....	17	7 186	601	142	50	54.1	33.1
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	22	13 228	1 262	253	52	23.6	15.6
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	22	13 228	1 262	253	52	23.6	15.6
5312	Offices of real estate agents & brokers .....	48	22 460	5 171	1 258	210	38.3	12.6
53121	Offices of real estate agents & brokers .....	48	22 460	5 171	1 258	210	38.3	12.6
531210	Offices of real estate agents & brokers .....	48	22 460	5 171	1 258	210	38.3	12.6
5313	Activities related to real estate .....	26	18 353	4 390	954	264	32.6	15.9
53131	Real estate property managers .....	23	D	D	D	e	D	D
531311	Residential property managers .....	19	15 815	3 925	850	234	26.1	17.5
532	Rental & leasing services .....	20	D	D	D	b	D	D
5322	Consumer goods rental .....	16	D	D	D	b	D	D
53223	Video tape & disk rental .....	11	2 472	522	88	70	31.1	42.5
532230	Video tape & disk rental .....	11	2 472	522	88	70	31.1	42.5

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>SHELBY COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>813</b>	<b>853 079</b>	<b>168 929</b>	<b>39 704</b>	<b>7 077</b>	<b>11.1</b>	<b>11.2</b>
531	Real estate .....	588	514 409	117 278	27 479	4 676	16.8	12.0
5311	Lessors of real estate .....	291	284 959	45 581	12 174	2 094	12.5	14.0
53111	Lessors of residential buildings & dwellings .....	136	123 511	14 241	3 559	941	15.4	21.1
531110	Lessors of residential buildings & dwellings .....	136	123 511	14 241	3 559	941	15.4	21.1
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	90	D	D	D	f	D	D
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	90	D	D	D	f	D	D
53113	Lessors of miniwarehouses & self storage units .....	46	D	D	D	b	D	D
531130	Lessors of miniwarehouses & self storage units .....	46	D	D	D	b	D	D
53119	Lessors of other real estate property .....	19	D	D	D	b	D	D
531190	Lessors of other real estate property .....	19	D	D	D	b	D	D
5312	Offices of real estate agents & brokers .....	137	106 803	20 218	3 117	556	32.3	6.3
53121	Offices of real estate agents & brokers .....	137	106 803	20 218	3 117	556	32.3	6.3
531210	Offices of real estate agents & brokers .....	137	106 803	20 218	3 117	556	32.3	6.3
5313	Activities related to real estate .....	160	122 647	51 479	12 188	2 026	13.5	12.1
53131	Real estate property managers .....	106	D	D	D	g	D	D
531311	Residential property managers .....	79	D	D	D	g	D	D
531312	Nonresidential property managers .....	27	D	D	D	c	D	D
53132	Offices of real estate appraisers .....	37	D	D	D	c	D	D
531320	Offices of real estate appraisers .....	37	D	D	D	c	D	D
53139	Other activities related to real estate .....	17	D	D	D	b	D	D
531390	Other activities related to real estate .....	17	D	D	D	b	D	D
532	Rental & leasing services .....	215	321 710	46 453	11 007	2 289	2.3	7.9
5321	Automotive equipment rental & leasing .....	57	D	D	D	f	D	D
53211	Passenger car rental & leasing .....	23	101 788	9 621	2 439	452	—	11.5
532111	Passenger car rental .....	16	58 076	7 328	1 853	392	—	20.1
53212	Truck, utility trailer, & RV rental & leasing .....	34	D	D	D	e	D	D
532120	Truck, utility trailer, & RV rental & leasing .....	34	D	D	D	e	D	D
5322	Consumer goods rental .....	93	57 846	12 680	3 065	1 003	8.8	8.5
53221	Consumer electronics & appliances rental .....	14	8 192	1 744	439	95	10.8	12.3
532210	Consumer electronics & appliances rental .....	14	8 192	1 744	439	95	10.8	12.3
53222	Formal wear & costume rental .....	16	2 463	526	109	56	18.7	1.6
532220	Formal wear & costume rental .....	16	2 463	526	109	56	18.7	1.6
53223	Video tape & disk rental .....	43	19 180	3 602	858	582	12.0	2.5
532230	Video tape & disk rental .....	43	19 180	3 602	858	582	12.0	2.5
53229	Other consumer goods rental .....	20	28 011	6 808	1 659	270	5.2	12.0
532299	All other consumer goods rental .....	10	D	D	D	c	D	D
5323	General rental centers .....	31	26 611	5 907	1 186	237	2.3	5.1
53231	General rental centers .....	31	26 611	5 907	1 186	237	2.3	5.1
532310	General rental centers .....	31	26 611	5 907	1 186	237	2.3	5.1
5324	Commercial & industrial machinery & equipment rental & leasing .....	34	D	D	D	c	D	D
53249	Oth commercial/industrial machinery & equipment rental & leasing .....	22	D	D	D	c	D	D
532490	Oth commercial/industrial machinery & equipment rental & leasing .....	22	D	D	D	c	D	D
533	Lessors of intangible assets, except copyrighted works .....	10	16 960	5 198	1 218	112	1.8	52.0
5331	Lessors of intangible assets, except copyrighted works .....	10	16 960	5 198	1 218	112	1.8	52.0
53311	Lessors of intangible assets, except copyrighted works .....	10	16 960	5 198	1 218	112	1.8	52.0
533110	Lessors of intangible assets, except copyrighted works .....	10	16 960	5 198	1 218	112	1.8	52.0
<b>SMITH COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>14</b>	<b>4 069</b>	<b>432</b>	<b>104</b>	<b>34</b>	<b>51.3</b>	<b>25.5</b>
531	Real estate .....	9	2 553	167	38	11	40.3	40.6
532	Rental & leasing services .....	5	1 516	265	66	23	69.9	—
<b>STEWART COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>5</b>	<b>2 443</b>	<b>199</b>	<b>52</b>	<b>26</b>	<b>90.3</b>	<b>6.5</b>
531	Real estate .....	3	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D

See footnotes at end of table.

**Table 3. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>SULLIVAN COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>127</b>	<b>62 496</b>	<b>9 319</b>	<b>2 202</b>	<b>555</b>	<b>22.7</b>	<b>22.7</b>
531	Real estate .....	76	D	D	D	c	D	D
5311	Lessors of real estate .....	36	9 783	1 848	414	119	40.4	22.2
53111	Lessors of residential buildings & dwellings .....	15	D	D	D	b	D	D
531110	Lessors of residential buildings & dwellings .....	15	D	D	D	b	D	D
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	18	4 761	1 125	263	71	26.4	4.4
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	18	4 761	1 125	263	71	26.4	4.4
5312	Offices of real estate agents & brokers .....	25	8 612	785	144	37	43.8	26.0
53121	Offices of real estate agents & brokers .....	25	8 612	785	144	37	43.8	26.0
531210	Offices of real estate agents & brokers .....	25	8 612	785	144	37	43.8	26.0
5313	Activities related to real estate .....	15	D	D	D	b	D	D
532	Rental & leasing services .....	50	38 352	5 465	1 318	321	11.6	23.9
5321	Automotive equipment rental & leasing .....	12	21 272	2 385	569	123	3.0	27.8
5322	Consumer goods rental .....	30	11 844	2 288	547	158	3.3	19.6
53223	Video tape & disk rental .....	17	3 949	661	152	69	2.4	54.6
532230	Video tape & disk rental .....	17	3 949	661	152	69	2.4	54.6
<b>SUMNER COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>100</b>	<b>60 036</b>	<b>11 937</b>	<b>3 358</b>	<b>552</b>	<b>25.0</b>	<b>10.1</b>
531	Real estate .....	66	38 492	4 571	1 068	249	34.8	10.6
5311	Lessors of real estate .....	33	14 186	2 118	468	123	44.3	16.3
53111	Lessors of residential buildings & dwellings .....	17	9 310	1 454	342	95	48.0	4.2
531110	Lessors of residential buildings & dwellings .....	17	9 310	1 454	342	95	48.0	4.2
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	12	4 034	538	98	22	42.7	35.4
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	12	4 034	538	98	22	42.7	35.4
5312	Offices of real estate agents & brokers .....	23	22 091	1 435	411	100	30.0	3.5
53121	Offices of real estate agents & brokers .....	23	22 091	1 435	411	100	30.0	3.5
531210	Offices of real estate agents & brokers .....	23	22 091	1 435	411	100	30.0	3.5
5313	Activities related to real estate .....	10	2 215	1 018	189	26	21.8	44.9
532	Rental & leasing services .....	31	D	D	D	c	D	D
5322	Consumer goods rental .....	20	4 230	747	159	97	14.8	18.5
53223	Video tape & disk rental .....	17	3 994	700	144	92	15.5	19.6
532230	Video tape & disk rental .....	17	3 994	700	144	92	15.5	19.6
<b>TIPTON COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>21</b>	<b>5 135</b>	<b>748</b>	<b>142</b>	<b>59</b>	<b>67.5</b>	<b>17.5</b>
531	Real estate .....	18	D	D	D	b	D	D
5311	Lessors of real estate .....	10	D	D	D	b	D	D
532	Rental & leasing services .....	3	521	83	21	9	D	—
<b>TROUSDALE COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>UNICOI COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>11</b>	<b>2 111</b>	<b>408</b>	<b>81</b>	<b>35</b>	<b>46.6</b>	<b>43.6</b>
531	Real estate .....	4	D	D	D	a	D	D
532	Rental & leasing services .....	7	D	D	D	b	D	D
<b>UNION COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>7</b>	<b>580</b>	<b>104</b>	<b>26</b>	<b>16</b>	<b>52.2</b>	<b>2.6</b>
531	Real estate .....	4	D	D	D	a	D	D
532	Rental & leasing services .....	3	D	D	D	a	D	D
<b>VAN BUREN COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	2	D	D	D	a	D	D
<b>WARREN COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing</b> .....	<b>28</b>	<b>8 129</b>	<b>1 324</b>	<b>303</b>	<b>102</b>	<b>34.6</b>	<b>23.4</b>
531	Real estate .....	15	5 301	631	106	57	39.6	15.3
5311	Lessors of real estate .....	10	D	D	D	b	D	D
532	Rental & leasing services .....	13	2 828	693	197	45	25.4	38.5

See footnotes at end of table.

**Table 3. Summary Statistics for Counties: 1997—Con.**

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NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>WASHINGTON COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>118</b>	<b>48 327</b>	<b>8 551</b>	<b>1 866</b>	<b>510</b>	<b>40.0</b>	<b>9.5</b>
531	Real estate .....	84	30 023	3 580	836	254	52.7	10.5
5311	Lessors of real estate .....	55	20 056	1 949	497	182	43.5	10.4
53111	Lessors of residential buildings & dwellings .....	37	14 687	1 317	339	139	44.5	11.4
531110	Lessors of residential buildings & dwellings .....	37	14 687	1 317	339	139	44.5	11.4
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	11	D	D	D	b	D	D
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	11	D	D	D	b	D	D
5312	Offices of real estate agents & brokers .....	14	7 064	705	173	34	73.2	3.1
53121	Offices of real estate agents & brokers .....	14	7 064	705	173	34	73.2	3.1
531210	Offices of real estate agents & brokers .....	14	7 064	705	173	34	73.2	3.1
5313	Activities related to real estate .....	15	2 903	926	166	38	66.7	29.2
532	Rental & leasing services .....	34	18 304	4 971	1 030	256	19.1	7.8
5322	Consumer goods rental .....	23	6 046	1 844	366	123	16.8	16.9
53223	Video tape & disk rental .....	16	3 981	713	170	92	16.3	25.7
532230	Video tape & disk rental .....	16	3 981	713	170	92	16.3	25.7
<b>WAYNE COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	1	D	D	D	a	D	D
532	Rental & leasing services .....	3	D	D	D	a	D	D
<b>WEAKLEY COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>21</b>	<b>4 956</b>	<b>1 035</b>	<b>224</b>	<b>76</b>	<b>44.0</b>	<b>31.1</b>
531	Real estate .....	12	2 405	245	56	27	36.5	48.6
532	Rental & leasing services .....	9	2 551	790	168	49	51.0	14.6
<b>WHITE COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>11</b>	<b>3 200</b>	<b>239</b>	<b>61</b>	<b>20</b>	<b>40.3</b>	<b>14.6</b>
531	Real estate .....	6	1 548	122	30	10	69.9	30.1
532	Rental & leasing services .....	5	1 652	117	31	10	12.5	—
<b>WILLIAMSON COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>156</b>	<b>168 687</b>	<b>35 809</b>	<b>8 083</b>	<b>1 505</b>	<b>18.2</b>	<b>20.9</b>
531	Real estate .....	128	88 325	16 560	3 733	810	30.1	16.9
5311	Lessors of real estate .....	40	20 704	2 220	557	115	52.5	5.1
53111	Lessors of residential buildings & dwellings .....	21	13 840	1 844	465	82	37.3	7.7
531110	Lessors of residential buildings & dwellings .....	21	13 840	1 844	465	82	37.3	7.7
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	12	5 748	225	49	17	96.6	—
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	12	5 748	225	49	17	96.6	—
5312	Offices of real estate agents & brokers .....	46	49 396	5 797	1 269	274	16.9	20.2
53121	Offices of real estate agents & brokers .....	46	49 396	5 797	1 269	274	16.9	20.2
531210	Offices of real estate agents & brokers .....	46	49 396	5 797	1 269	274	16.9	20.2
5313	Activities related to real estate .....	42	18 225	8 543	1 907	421	40.3	21.4
53131	Real estate property managers .....	21	14 357	6 843	1 541	370	38.0	23.7
531311	Residential property managers .....	15	9 768	4 851	1 148	167	46.5	17.3
53132	Offices of real estate appraisers .....	12	2 533	1 238	244	32	49.0	1.5
531320	Offices of real estate appraisers .....	12	2 533	1 238	244	32	49.0	1.5
532	Rental & leasing services .....	27	D	D	D	f	D	D
5322	Consumer goods rental .....	17	4 019	644	132	64	34.9	5.6
<b>WILSON COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>70</b>	<b>42 072</b>	<b>4 525</b>	<b>883</b>	<b>243</b>	<b>19.8</b>	<b>12.2</b>
531	Real estate .....	48	34 679	2 876	636	149	18.8	11.5
5311	Lessors of real estate .....	12	D	D	D	b	D	D
5312	Offices of real estate agents & brokers .....	22	24 507	1 391	363	83	14.9	10.8
53121	Offices of real estate agents & brokers .....	22	24 507	1 391	363	83	14.9	10.8
531210	Offices of real estate agents & brokers .....	22	24 507	1 391	363	83	14.9	10.8
5313	Activities related to real estate .....	14	D	D	D	b	D	D
532	Rental & leasing services .....	22	7 393	1 649	247	94	24.6	15.7
5322	Consumer goods rental .....	11	D	D	D	b	D	D

<sup>1</sup>Includes revenue information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes revenue information which was imputed based on historic data, administrative records data, or on industry averages.

**Table 4. Summary Statistics for Places: 1997**

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>ALCOA, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>12</b>	<b>24 158</b>	<b>2 944</b>	<b>667</b>	<b>154</b>	<b>3.0</b>	<b>-</b>
531	Real estate .....	4	949	71	17	5	76.2	-
532	Rental & leasing services .....	8	23 209	2 873	650	149	-	-
<b>ALGOOD, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	2	D	D	D	a	D	D
<b>ASHLAND CITY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>6</b>	<b>2 586</b>	<b>253</b>	<b>65</b>	<b>20</b>	<b>33.9</b>	<b>-</b>
531	Real estate .....	3	D	D	D	a	D	D
532	Rental & leasing services .....	3	D	D	D	a	D	D
<b>ATHENS, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>25</b>	<b>10 152</b>	<b>1 735</b>	<b>319</b>	<b>89</b>	<b>47.9</b>	<b>13.8</b>
531	Real estate .....	12	6 725	810	134	30	48.8	15.1
532	Rental & leasing services .....	13	3 427	925	185	59	46.1	11.1
<b>BARTLETT, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>24</b>	<b>15 565</b>	<b>3 155</b>	<b>915</b>	<b>136</b>	<b>15.1</b>	<b>.5</b>
531	Real estate .....	17	12 224	2 367	707	63	10.6	.6
532	Rental & leasing services .....	7	3 341	788	208	73	31.3	-
<b>BELLE MEADE, TN *</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	1	D	D	D	a	D	D
<b>BOLIVAR, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>6</b>	<b>1 053</b>	<b>115</b>	<b>37</b>	<b>14</b>	<b>39.1</b>	<b>16.0</b>
531	Real estate .....	3	D	D	D	a	D	D
532	Rental & leasing services .....	3	D	D	D	a	D	D
<b>BRENTWOOD, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>71</b>	<b>76 524</b>	<b>17 235</b>	<b>4 121</b>	<b>686</b>	<b>19.2</b>	<b>42.7</b>
531	Real estate .....	64	51 445	11 576	2 657	609	24.6	25.1
5311	Lessors of real estate .....	15	7 347	952	244	46	34.4	14.3
5312	Offices of real estate agents & brokers .....	23	30 654	4 422	1 011	205	17.8	28.6
53121	Offices of real estate agents & brokers .....	23	30 654	4 422	1 011	205	17.8	28.6
531210	Offices of real estate agents & brokers .....	23	30 654	4 422	1 011	205	17.8	28.6
5313	Activities related to real estate .....	26	13 444	6 202	1 402	358	34.9	22.8
53131	Real estate property managers .....	15	11 936	5 718	1 312	340	31.4	24.9
531311	Residential property managers .....	10	D	D	D	c	D	D
532	Rental & leasing services .....	6	D	D	D	b	D	D
<b>BRISTOL, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>33</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
531	Real estate .....	24	D	D	D	b	D	D
5311	Lessors of real estate .....	14	3 695	690	150	36	38.2	11.0
532	Rental & leasing services .....	9	1 930	370	92	25	4.1	13.1
<b>BROWNSVILLE, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>12</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
531	Real estate .....	8	D	D	D	b	D	D
532	Rental & leasing services .....	4	531	109	23	6	10.9	14.1

See footnotes at end of table.



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NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>CAMDEN, TN</b>								
53	Real estate & rental & leasing .....	9	D	D	D	b	D	D
531	Real estate .....	6	D	D	D	a	D	D
532	Rental & leasing services .....	3	D	D	D	a	D	D
<b>CARTHAGE, TN</b>								
53	Real estate & rental & leasing .....	7	2 658	292	70	22	40.4	36.6
531	Real estate .....	4	D	D	D	a	D	D
532	Rental & leasing services .....	3	D	D	D	a	D	D
<b>CENTERVILLE, TN</b>								
53	Real estate & rental & leasing .....	5	513	47	11	8	72.7	27.3
531	Real estate .....	3	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>CHATTANOOGA, TN *</b>								
53	Real estate & rental & leasing .....	264	209 639	52 715	11 816	1 740	17.7	6.8
531	Real estate .....	179	136 524	34 668	7 727	1 121	19.0	9.3
5311	Lessors of real estate .....	95	53 780	7 198	1 514	333	24.4	10.3
53111	Lessors of residential buildings & dwellings .....	39	18 264	3 234	621	176	38.6	19.0
531110	Lessors of residential buildings & dwellings .....	39	18 264	3 234	621	176	38.6	19.0
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	36	30 881	3 477	783	119	17.0	2.9
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	36	30 881	3 477	783	119	17.0	2.9
53113	Lessors of miniwarehouses & self storage units .....	13	D	D	D	b	D	D
531130	Lessors of miniwarehouses & self storage units .....	13	D	D	D	b	D	D
5312	Offices of real estate agents & brokers .....	36	28 591	5 528	1 213	175	24.0	13.6
53121	Offices of real estate agents & brokers .....	36	28 591	5 528	1 213	175	24.0	13.6
531210	Offices of real estate agents & brokers .....	36	28 591	5 528	1 213	175	24.0	13.6
5313	Activities related to real estate .....	48	54 153	21 942	5 000	613	11.1	6.1
53131	Real estate property managers .....	32	49 830	20 577	4 700	554	10.4	5.6
531311	Residential property managers .....	22	D	D	D	c	D	D
531312	Nonresidential property managers .....	10	D	D	D	e	D	D
53132	Offices of real estate appraisers .....	13	2 878	956	197	41	28.6	12.5
531320	Offices of real estate appraisers .....	13	2 878	956	197	41	28.6	12.5
532	Rental & leasing services .....	81	D	D	D	f	D	D
5321	Automotive equipment rental & leasing .....	17	23 475	3 919	936	179	13.3	—
53211	Passenger car rental & leasing .....	10	11 533	1 765	441	94	27.1	—
5322	Consumer goods rental .....	32	18 308	4 938	1 059	239	8.1	3.3
53223	Video tape & disk rental .....	18	4 989	894	213	95	7.1	12.1
532230	Video tape & disk rental .....	18	4 989	894	213	95	7.1	12.1
5323	General rental centers .....	15	6 187	1 374	329	59	16.7	16.3
53231	General rental centers .....	15	6 187	1 374	329	59	16.7	16.3
532310	General rental centers .....	15	6 187	1 374	329	59	16.7	16.3
5324	Commercial & industrial machinery & equipment rental & leasing .....	17	D	D	D	c	D	D

See footnotes at end of table.

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>CHATTANOOGA, TN (HAMILTON COUNTY PART) *</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>264</b>	<b>209 639</b>	<b>52 715</b>	<b>11 816</b>	<b>1 740</b>	<b>17.7</b>	<b>6.8</b>
531	Real estate .....	179	136 524	34 668	7 727	1 121	19.0	9.3
5311	Lessors of real estate .....	95	53 780	7 198	1 514	333	24.4	10.3
53111	Lessors of residential buildings & dwellings .....	39	18 264	3 234	621	176	38.6	19.0
531110	Lessors of residential buildings & dwellings .....	39	18 264	3 234	621	176	38.6	19.0
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	36	30 881	3 477	783	119	17.0	2.9
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	36	30 881	3 477	783	119	17.0	2.9
53113	Lessors of miniwarehouses & self storage units .....	13	D	D	D	b	D	D
531130	Lessors of miniwarehouses & self storage units .....	13	D	D	D	b	D	D
5312	Offices of real estate agents & brokers .....	36	28 591	5 528	1 213	175	24.0	13.6
53121	Offices of real estate agents & brokers .....	36	28 591	5 528	1 213	175	24.0	13.6
531210	Offices of real estate agents & brokers .....	36	28 591	5 528	1 213	175	24.0	13.6
5313	Activities related to real estate .....	48	54 153	21 942	5 000	613	11.1	6.1
53131	Real estate property managers .....	32	49 830	20 577	4 700	554	10.4	5.6
531311	Residential property managers .....	22	D	D	D	c	D	D
531312	Nonresidential property managers .....	10	D	D	D	e	D	D
53132	Offices of real estate appraisers .....	13	2 878	956	197	41	28.6	12.5
531320	Offices of real estate appraisers .....	13	2 878	956	197	41	28.6	12.5
532	Rental & leasing services .....	81	D	D	D	f	D	D
5321	Automotive equipment rental & leasing .....	17	23 475	3 919	936	179	13.3	—
53211	Passenger car rental & leasing .....	10	11 533	1 765	441	94	27.1	—
5322	Consumer goods rental .....	32	18 308	4 938	1 059	239	8.1	3.3
53223	Video tape & disk rental .....	18	4 989	894	213	95	7.1	12.1
532230	Video tape & disk rental .....	18	4 989	894	213	95	7.1	12.1
5323	General rental centers .....	15	6 187	1 374	329	59	16.7	16.3
53231	General rental centers .....	15	6 187	1 374	329	59	16.7	16.3
532310	General rental centers .....	15	6 187	1 374	329	59	16.7	16.3
5324	Commercial & industrial machinery & equipment rental & leasing .....	17	D	D	D	c	D	D
<b>CHURCH HILL, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	1	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>CLARKSVILLE, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>100</b>	<b>49 563</b>	<b>5 896</b>	<b>1 497</b>	<b>370</b>	<b>33.5</b>	<b>12.6</b>
531	Real estate .....	75	D	D	D	e	D	D
5311	Lessors of real estate .....	42	D	D	D	c	D	D
53111	Lessors of residential buildings & dwellings .....	28	D	D	D	b	D	D
531110	Lessors of residential buildings & dwellings .....	28	D	D	D	b	D	D
5312	Offices of real estate agents & brokers .....	26	18 602	2 556	772	151	26.0	8.7
53121	Offices of real estate agents & brokers .....	26	18 602	2 556	772	151	26.0	8.7
531210	Offices of real estate agents & brokers .....	26	18 602	2 556	772	151	26.0	8.7
532	Rental & leasing services .....	25	D	D	D	b	D	D
5322	Consumer goods rental .....	13	6 321	799	205	65	56.9	3.5
<b>CLEVELAND, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>65</b>	<b>25 430</b>	<b>3 826</b>	<b>848</b>	<b>248</b>	<b>48.4</b>	<b>16.1</b>
531	Real estate .....	43	D	D	D	c	D	D
5311	Lessors of real estate .....	20	4 981	766	189	56	47.9	13.6
53111	Lessors of residential buildings & dwellings .....	11	3 788	540	138	37	50.3	11.4
531110	Lessors of residential buildings & dwellings .....	11	3 788	540	138	37	50.3	11.4
5312	Offices of real estate agents & brokers .....	12	D	D	D	a	D	D
53121	Offices of real estate agents & brokers .....	12	D	D	D	a	D	D
531210	Offices of real estate agents & brokers .....	12	D	D	D	a	D	D
5313	Activities related to real estate .....	11	4 721	851	208	57	72.5	17.1
532	Rental & leasing services .....	22	D	D	D	c	D	D
5322	Consumer goods rental .....	15	D	D	D	b	D	D
53223	Video tape & disk rental .....	11	D	D	D	b	D	D
532230	Video tape & disk rental .....	11	D	D	D	b	D	D
<b>CLINTON, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>9</b>	<b>2 149</b>	<b>531</b>	<b>92</b>	<b>33</b>	<b>29.8</b>	<b>21.8</b>
531	Real estate .....	5	1 181	319	40	10	38.4	15.7
532	Rental & leasing services .....	4	968	212	52	23	19.3	29.2

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>COLLEGEDALE, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
531	Real estate .....	5	D	D	D	b	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>COLLIERVILLE, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>23</b>	<b>9 720</b>	<b>1 156</b>	<b>262</b>	<b>64</b>	<b>50.5</b>	<b>29.5</b>
531	Real estate .....	18	7 497	758	165	40	46.4	31.4
532	Rental & leasing services .....	5	2 223	398	97	24	64.3	23.3
<b>COLUMBIA, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>63</b>	<b>27 532</b>	<b>4 281</b>	<b>952</b>	<b>248</b>	<b>27.5</b>	<b>26.8</b>
531	Real estate .....	46	D	D	D	c	D	D
5311	Lessors of real estate .....	24	D	D	D	b	D	D
53111	Lessors of residential buildings & dwellings .....	12	D	D	D	b	D	D
531110	Lessors of residential buildings & dwellings .....	12	D	D	D	b	D	D
5312	Offices of real estate agents & brokers .....	13	D	D	D	b	D	D
53121	Offices of real estate agents & brokers .....	13	D	D	D	b	D	D
531210	Offices of real estate agents & brokers .....	13	D	D	D	b	D	D
532	Rental & leasing services .....	17	D	D	D	c	D	D
5322	Consumer goods rental .....	10	D	D	D	b	D	D
<b>COOKEVILLE, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>50</b>	<b>17 944</b>	<b>2 403</b>	<b>529</b>	<b>150</b>	<b>25.0</b>	<b>30.6</b>
531	Real estate .....	37	13 288	1 622	325	94	31.1	26.9
5311	Lessors of real estate .....	21	D	D	D	b	D	D
53111	Lessors of residential buildings & dwellings .....	14	D	D	D	b	D	D
531110	Lessors of residential buildings & dwellings .....	14	D	D	D	b	D	D
532	Rental & leasing services .....	13	4 656	781	204	56	7.5	41.1
5322	Consumer goods rental .....	10	D	D	D	b	D	D
<b>COVINGTON, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>11</b>	<b>2 577</b>	<b>262</b>	<b>56</b>	<b>24</b>	<b>61.1</b>	<b>23.8</b>
531	Real estate .....	10	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>CROSSVILLE, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>39</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>
531	Real estate .....	26	D	D	D	c	D	D
5312	Offices of real estate agents & brokers .....	12	D	D	D	b	D	D
53121	Offices of real estate agents & brokers .....	12	D	D	D	b	D	D
531210	Offices of real estate agents & brokers .....	12	D	D	D	b	D	D
532	Rental & leasing services .....	13	3 350	618	121	29	36.9	11.5
<b>DAYTON, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>14</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
531	Real estate .....	10	2 852	163	36	28	23.8	76.2
532	Rental & leasing services .....	4	D	D	D	a	D	D
<b>DICKSON, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>24</b>	<b>9 985</b>	<b>1 172</b>	<b>249</b>	<b>71</b>	<b>45.9</b>	<b>33.0</b>
531	Real estate .....	16	D	D	D	b	D	D
532	Rental & leasing services .....	8	D	D	D	b	D	D
<b>DRESDEN, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	1	D	D	D	a	D	D

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>DUNLAP, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>7</b>	<b>1 192</b>	<b>149</b>	<b>36</b>	<b>13</b>	<b>24.5</b>	<b>57.6</b>
531	Real estate .....	3	296	15	5	3	—	45.9
532	Rental & leasing services .....	4	896	134	31	10	32.6	61.4
<b>DYERSBURG, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>25</b>	<b>7 578</b>	<b>1 786</b>	<b>451</b>	<b>79</b>	<b>37.6</b>	<b>16.2</b>
531	Real estate .....	17	3 534	1 209	308	38	38.7	34.7
5311	Lessors of real estate .....	12	D	D	D	b	D	D
532	Rental & leasing services .....	8	4 044	577	143	41	36.6	—
<b>EAST RIDGE, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>25</b>	<b>10 538</b>	<b>2 249</b>	<b>494</b>	<b>107</b>	<b>40.2</b>	<b>5.6</b>
531	Real estate .....	16	7 119	1 645	356	67	47.5	5.5
5311	Lessors of real estate .....	11	5 054	602	155	38	37.9	—
532	Rental & leasing services .....	9	3 419	604	138	40	25.2	5.7
<b>ELIZABETHTON, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>16</b>	<b>5 444</b>	<b>721</b>	<b>181</b>	<b>64</b>	<b>18.5</b>	<b>22.5</b>
531	Real estate .....	9	3 888	401	101	28	25.9	31.6
532	Rental & leasing services .....	7	1 556	320	80	36	—	—
<b>ERWIN, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>7</b>	<b>1 628</b>	<b>291</b>	<b>68</b>	<b>22</b>	<b>30.8</b>	<b>56.6</b>
531	Real estate .....	2	D	D	D	a	D	D
532	Rental & leasing services .....	5	D	D	D	a	D	D
<b>ETOWAH, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	2	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>FAIRVIEW, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	3	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>FARRAGUT, TN *</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>14</b>	<b>6 074</b>	<b>1 440</b>	<b>412</b>	<b>61</b>	<b>4.1</b>	<b>8.7</b>
531	Real estate .....	6	D	D	D	a	D	D
532	Rental & leasing services .....	8	D	D	D	b	D	D
<b>FARRAGUT, TN (KNOX COUNTY PART) *</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>14</b>	<b>6 074</b>	<b>1 440</b>	<b>412</b>	<b>61</b>	<b>4.1</b>	<b>8.7</b>
531	Real estate .....	6	D	D	D	a	D	D
532	Rental & leasing services .....	8	D	D	D	b	D	D
<b>FAYETTEVILLE, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
531	Real estate .....	12	D	D	D	b	D	D
532	Rental & leasing services .....	9	D	D	D	b	D	D
<b>FOREST HILLS, TN *</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	3	D	D	D	a	D	D

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>FRANKLIN, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>73</b>	<b>90 441</b>	<b>18 211</b>	<b>3 910</b>	<b>804</b>	<b>16.4</b>	<b>2.6</b>
531	Real estate .....	55	35 601	4 666	1 031	191	36.8	5.0
5311	Lessors of real estate .....	24	D	D	D	b	D	D
531111	Lessors of residential buildings & dwellings .....	13	8 246	1 064	268	52	53.3	.1
531110	Lessors of residential buildings & dwellings .....	13	8 246	1 064	268	52	53.3	.1
5312	Offices of real estate agents & brokers .....	17	18 032	1 259	242	64	14.4	5.1
53121	Offices of real estate agents & brokers .....	17	18 032	1 259	242	64	14.4	5.1
531210	Offices of real estate agents & brokers .....	17	18 032	1 259	242	64	14.4	5.1
5313	Activities related to real estate .....	14	D	D	D	b	D	D
532	Rental & leasing services .....	18	54 840	13 545	2 879	613	3.2	1.0
5322	Consumer goods rental .....	13	D	D	D	b	D	D
<b>GALLATIN, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>33</b>	<b>24 649</b>	<b>8 117</b>	<b>2 469</b>	<b>305</b>	<b>18.1</b>	<b>13.0</b>
531	Real estate .....	19	8 472	1 639	379	95	47.7	21.0
5311	Lessors of real estate .....	12	D	D	D	b	D	D
532	Rental & leasing services .....	11	D	D	D	b	D	D
<b>GATLINBURG, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>46</b>	<b>26 574</b>	<b>4 236</b>	<b>922</b>	<b>160</b>	<b>34.3</b>	<b>18.9</b>
531	Real estate .....	43	26 358	4 224	922	160	33.8	19.1
5311	Lessors of real estate .....	16	D	D	D	b	D	D
5312	Offices of real estate agents & brokers .....	16	10 045	2 297	539	78	34.9	11.4
53121	Offices of real estate agents & brokers .....	16	10 045	2 297	539	78	34.9	11.4
531210	Offices of real estate agents & brokers .....	16	10 045	2 297	539	78	34.9	11.4
5313	Activities related to real estate .....	11	D	D	D	b	D	D
53131	Real estate property managers .....	10	9 229	972	200	46	25.5	29.7
531311	Residential property managers .....	10	9 229	972	200	46	25.5	29.7
532	Rental & leasing services .....	3	216	12	—	—	100.0	—
<b>GERMANTOWN, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>55</b>	<b>32 629</b>	<b>4 188</b>	<b>950</b>	<b>205</b>	<b>27.2</b>	<b>8.3</b>
531	Real estate .....	50	31 080	3 737	823	170	28.4	7.5
5311	Lessors of real estate .....	10	5 922	618	148	35	30.8	3.5
5312	Offices of real estate agents & brokers .....	27	20 460	1 738	368	78	24.3	10.0
53121	Offices of real estate agents & brokers .....	27	20 460	1 738	368	78	24.3	10.0
531210	Offices of real estate agents & brokers .....	27	20 460	1 738	368	78	24.3	10.0
5313	Activities related to real estate .....	13	4 698	1 381	307	57	43.3	1.2
532	Rental & leasing services .....	4	D	D	D	b	D	D
<b>GOODLETTSVILLE, TN *</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>25</b>	<b>25 966</b>	<b>2 643</b>	<b>423</b>	<b>149</b>	<b>13.6</b>	<b>1.5</b>
531	Real estate .....	19	D	D	D	c	D	D
532	Rental & leasing services .....	6	D	D	D	b	D	D
<b>GOODLETTSVILLE, TN (DAVIDSON COUNTY PART) *</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>24</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>
531	Real estate .....	19	D	D	D	c	D	D
532	Rental & leasing services .....	5	D	D	D	a	D	D
<b>GOODLETTSVILLE, TN (SUMNER COUNTY PART) *</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>GREENBRIER, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	1	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Places: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>GREENEVILLE, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>32</b>	<b>10 822</b>	<b>1 504</b>	<b>330</b>	<b>94</b>	<b>57.4</b>	<b>13.9</b>
531	Real estate .....	17	D	D	D	b	D	D
532	Rental & leasing services .....	15	D	D	D	b	D	D
5322	Consumer goods rental .....	10	D	D	D	b	D	D
<b>HARRIMAN, TN *</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>9</b>	<b>1 883</b>	<b>355</b>	<b>75</b>	<b>24</b>	<b>77.2</b>	<b>6.6</b>
531	Real estate .....	2	D	D	D	a	D	D
532	Rental & leasing services .....	7	D	D	D	b	D	D
<b>HARRIMAN, TN (ROANE COUNTY PART) *</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>9</b>	<b>1 883</b>	<b>355</b>	<b>75</b>	<b>24</b>	<b>77.2</b>	<b>6.6</b>
531	Real estate .....	2	D	D	D	a	D	D
532	Rental & leasing services .....	7	D	D	D	b	D	D
<b>HENDERSON, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>5</b>	<b>821</b>	<b>277</b>	<b>55</b>	<b>20</b>	<b>53.7</b>	<b>—</b>
531	Real estate .....	2	D	D	D	a	D	D
532	Rental & leasing services .....	3	D	D	D	a	D	D
<b>HENDERSONVILLE, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>49</b>	<b>29 935</b>	<b>3 201</b>	<b>749</b>	<b>183</b>	<b>28.0</b>	<b>7.7</b>
531	Real estate .....	36	25 919	2 560	601	124	29.5	6.8
5311	Lessors of real estate .....	15	6 056	812	143	39	33.4	3.4
5312	Offices of real estate agents & brokers .....	14	18 062	964	301	63	29.3	3.1
53121	Offices of real estate agents & brokers .....	14	18 062	964	301	63	29.3	3.1
531210	Offices of real estate agents & brokers .....	14	18 062	964	301	63	29.3	3.1
532	Rental & leasing services .....	13	4 016	641	148	59	17.9	13.2
<b>HOHENWALD, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>6</b>	<b>391</b>	<b>69</b>	<b>13</b>	<b>5</b>	<b>74.4</b>	<b>—</b>
531	Real estate .....	3	126	18	4	2	D	—
532	Rental & leasing services .....	3	265	51	9	3	D	—
<b>HUMBOLDT, TN *</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>10</b>	<b>2 847</b>	<b>348</b>	<b>80</b>	<b>28</b>	<b>21.1</b>	<b>—</b>
531	Real estate .....	5	531	162	19	12	100.0	—
532	Rental & leasing services .....	5	2 316	186	61	16	3.0	—
<b>HUMBOLDT, TN (GIBSON COUNTY PART) *</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
531	Real estate .....	5	531	162	19	12	100.0	—
532	Rental & leasing services .....	3	D	D	D	a	D	D
<b>HUMBOLDT, TN (MADISON COUNTY PART) *</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>HUNTINGDON, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	3	256	54	14	6	60.9	39.1
532	Rental & leasing services .....	2	D	D	D	a	D	D

See footnotes at end of table.

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>JACKSON, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>78</b>	<b>37 977</b>	<b>6 774</b>	<b>1 557</b>	<b>394</b>	<b>15.7</b>	<b>18.9</b>
531	Real estate .....	53	20 149	3 135	691	189	26.5	23.7
5311	Lessors of real estate .....	24	D	D	D	b	D	D
5312	Offices of real estate agents & brokers .....	13	D	D	D	b	D	D
53121	Offices of real estate agents & brokers .....	13	D	D	D	b	D	D
531210	Offices of real estate agents & brokers .....	13	D	D	D	b	D	D
5313	Activities related to real estate .....	16	6 816	1 854	401	92	22.8	20.9
532	Rental & leasing services .....	25	17 828	3 639	866	205	3.4	13.4
5322	Consumer goods rental .....	17	8 825	2 052	498	138	6.9	18.4
<b>JASPER, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>5</b>	<b>1 791</b>	<b>431</b>	<b>99</b>	<b>30</b>	<b>17.9</b>	<b>13.7</b>
531	Real estate .....	2	D	D	D	a	D	D
532	Rental & leasing services .....	3	D	D	D	b	D	D
<b>JEFFERSON CITY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>7</b>	<b>1 473</b>	<b>390</b>	<b>100</b>	<b>28</b>	<b>17.9</b>	<b>23.6</b>
531	Real estate .....	5	D	D	D	b	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>JOHNSON CITY, TN *</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>103</b>	<b>45 515</b>	<b>8 085</b>	<b>1 763</b>	<b>459</b>	<b>39.6</b>	<b>6.7</b>
531	Real estate .....	73	28 533	3 377	794	237	52.3	9.0
5311	Lessors of real estate .....	49	19 290	1 874	481	172	41.2	10.9
53111	Lessors of residential buildings & dwellings .....	34	14 126	1 272	330	134	42.3	11.8
531110	Lessors of residential buildings & dwellings .....	34	14 126	1 272	330	134	42.3	11.8
5312	Offices of real estate agents & brokers .....	12	D	D	D	b	D	D
53121	Offices of real estate agents & brokers .....	12	D	D	D	b	D	D
531210	Offices of real estate agents & brokers .....	12	D	D	D	b	D	D
5313	Activities related to real estate .....	12	D	D	D	b	D	D
532	Rental & leasing services .....	30	16 982	4 708	969	222	18.3	2.9
5322	Consumer goods rental .....	19	4 724	1 581	305	89	13.4	1.8
53223	Video tape & disk rental .....	12	2 659	450	109	58	10.0	3.2
532230	Video tape & disk rental .....	12	2 659	450	109	58	10.0	3.2
<b>JOHNSON CITY, TN (CARTER COUNTY PART) *</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>JOHNSON CITY, TN (WASHINGTON COUNTY PART) *</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>102</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>
531	Real estate .....	73	28 533	3 377	794	237	52.3	9.0
5311	Lessors of real estate .....	49	19 290	1 874	481	172	41.2	10.9
53111	Lessors of residential buildings & dwellings .....	34	14 126	1 272	330	134	42.3	11.8
531110	Lessors of residential buildings & dwellings .....	34	14 126	1 272	330	134	42.3	11.8
5312	Offices of real estate agents & brokers .....	12	D	D	D	b	D	D
53121	Offices of real estate agents & brokers .....	12	D	D	D	b	D	D
531210	Offices of real estate agents & brokers .....	12	D	D	D	b	D	D
5313	Activities related to real estate .....	12	D	D	D	b	D	D
532	Rental & leasing services .....	29	D	D	D	c	D	D
5322	Consumer goods rental .....	18	D	D	D	b	D	D
53223	Video tape & disk rental .....	11	D	D	D	b	D	D
532230	Video tape & disk rental .....	11	D	D	D	b	D	D
<b>JONESBOROUGH, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	5	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D

See footnotes at end of table.

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>KINGSPORT, TN *</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>71</b>	<b>32 236</b>	<b>5 130</b>	<b>1 240</b>	<b>320</b>	<b>27.3</b>	<b>14.2</b>
531	Real estate .....	44	D	D	D	c	D	D
5311	Lessors of real estate .....	19	D	D	D	b	D	D
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	10	D	D	D	b	D	D
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	10	D	D	D	b	D	D
5312	Offices of real estate agents & brokers .....	15	5 317	510	89	27	23.4	35.0
53121	Offices of real estate agents & brokers .....	15	5 317	510	89	27	23.4	35.0
531210	Offices of real estate agents & brokers .....	15	5 317	510	89	27	23.4	35.0
5313	Activities related to real estate .....	10	D	D	D	b	D	D
532	Rental & leasing services .....	26	16 602	2 738	676	163	22.4	2.2
5322	Consumer goods rental .....	17	8 756	1 765	427	110	3.5	3.6
<b>KINGSPORT, TN (HAWKINS COUNTY PART) *</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	1	D	D	D	a	D	D
<b>KINGSPORT, TN (SULLIVAN COUNTY PART) *</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>70</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>
531	Real estate .....	43	D	D	D	c	D	D
5311	Lessors of real estate .....	18	D	D	D	b	D	D
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	10	D	D	D	b	D	D
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	10	D	D	D	b	D	D
5312	Offices of real estate agents & brokers .....	15	5 317	510	89	27	23.4	35.0
53121	Offices of real estate agents & brokers .....	15	5 317	510	89	27	23.4	35.0
531210	Offices of real estate agents & brokers .....	15	5 317	510	89	27	23.4	35.0
5313	Activities related to real estate .....	10	D	D	D	b	D	D
532	Rental & leasing services .....	26	16 602	2 738	676	163	22.4	2.2
5322	Consumer goods rental .....	17	8 756	1 765	427	110	3.5	3.6
<b>KINGSTON, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>11</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	9	1 499	150	20	8	51.0	49.0
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>KNOXVILLE, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>332</b>	<b>243 695</b>	<b>51 712</b>	<b>11 847</b>	<b>2 227</b>	<b>19.7</b>	<b>7.7</b>
531	Real estate .....	252	133 413	29 636	6 424	1 443	33.5	9.0
5311	Lessors of real estate .....	130	69 861	8 193	1 919	509	44.1	8.0
53111	Lessors of residential buildings & dwellings .....	64	32 344	3 983	945	261	36.1	14.1
531110	Lessors of residential buildings & dwellings .....	64	32 344	3 983	945	261	36.1	14.1
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	66	31 256	3 440	836	205	56.9	2.7
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	46	31 256	3 440	836	205	56.9	2.7
53113	Lessors of miniwarehouses & self storage units .....	12	3 108	308	89	26	38.5	—
531130	Lessors of miniwarehouses & self storage units .....	12	3 108	308	89	26	38.5	—
5312	Offices of real estate agents & brokers .....	54	25 766	3 620	774	159	25.7	11.6
53121	Offices of real estate agents & brokers .....	54	25 766	3 620	774	159	25.7	11.6
531210	Offices of real estate agents & brokers .....	54	25 766	3 620	774	159	25.7	11.6
5313	Activities related to real estate .....	68	37 786	17 823	3 731	775	19.3	9.3
53131	Real estate property managers .....	43	27 379	14 871	3 158	693	13.5	3.5
531311	Residential property managers .....	30	10 089	5 376	1 240	290	15.2	6.9
531312	Nonresidential property managers .....	13	17 290	9 495	1 918	403	12.4	1.5
53132	Offices of real estate appraisers .....	19	5 768	1 987	397	53	59.8	.9
531320	Offices of real estate appraisers .....	19	5 768	1 987	397	53	59.8	.9
532	Rental & leasing services .....	77	D	D	D	f	D	D
5321	Automotive equipment rental & leasing .....	18	D	D	D	c	D	D
53212	Truck, utility trailer, & RV rental & leasing .....	15	D	D	D	c	D	D
532120	Truck, utility trailer, & RV rental & leasing .....	15	D	D	D	c	D	D
5322	Consumer goods rental .....	32	13 949	2 870	634	193	15.3	3.4
53223	Video tape & disk rental .....	17	5 891	1 148	259	112	12.2	8.1
532230	Video tape & disk rental .....	17	5 891	1 148	259	112	12.2	8.1
5324	Commercial & industrial machinery & equipment rental & leasing .....	19	33 660	11 376	2 780	345	3.5	5.1
<b>LAFAYETTE, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
531	Real estate .....	3	831	113	31	17	D	13.5
532	Rental & leasing services .....	4	D	D	D	a	D	D

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>LA FOLLETTE, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>13</b>	<b>8 050</b>	<b>1 427</b>	<b>341</b>	<b>100</b>	<b>13.4</b>	<b>7.8</b>
531	Real estate .....	7	D	D	D	b	D	D
532	Rental & leasing services .....	6	D	D	D	b	D	D
<b>LA VERGNE, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>
531	Real estate .....	4	D	D	D	a	D	D
532	Rental & leasing services .....	4	D	D	D	c	D	D
<b>LAWRENCEBURG, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
531	Real estate .....	12	D	D	D	a	D	D
532	Rental & leasing services .....	9	2 464	779	196	58	35.0	1.9
<b>LEBANON, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>46</b>	<b>19 309</b>	<b>2 633</b>	<b>508</b>	<b>149</b>	<b>26.6</b>	<b>19.9</b>
531	Real estate .....	30	13 381	1 474	299	72	30.9	20.0
5312	Offices of real estate agents & brokers .....	14	9 009	719	174	42	23.7	15.3
53121	Offices of real estate agents & brokers .....	14	9 009	719	174	42	23.7	15.3
531210	Offices of real estate agents & brokers .....	14	9 009	719	174	42	23.7	15.3
532	Rental & leasing services .....	16	5 928	1 159	209	77	17.1	19.5
<b>LENOIR CITY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>9</b>	<b>1 659</b>	<b>397</b>	<b>58</b>	<b>21</b>	<b>37.6</b>	<b>34.8</b>
531	Real estate .....	6	809	262	37	7	43.4	—
532	Rental & leasing services .....	3	850	135	21	14	32.0	68.0
<b>LEWISBURG, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>14</b>	<b>3 554</b>	<b>643</b>	<b>141</b>	<b>40</b>	<b>55.0</b>	<b>21.8</b>
531	Real estate .....	8	D	D	D	b	D	D
532	Rental & leasing services .....	6	D	D	D	a	D	D
<b>LEXINGTON, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	3	706	24	6	4	100.0	—
532	Rental & leasing services .....	3	D	D	D	a	D	D
<b>LIVINGSTON, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>8</b>	<b>3 229</b>	<b>880</b>	<b>152</b>	<b>38</b>	<b>22.2</b>	<b>14.8</b>
531	Real estate .....	4	373	50	14	5	75.6	24.4
532	Rental & leasing services .....	4	2 856	830	138	33	15.2	13.5
<b>LOUDON, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>7</b>	<b>2 173</b>	<b>239</b>	<b>44</b>	<b>10</b>	<b>73.5</b>	<b>17.9</b>
531	Real estate .....	5	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>MCKENZIE, TN *</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>4</b>	<b>2 454</b>	<b>83</b>	<b>21</b>	<b>15</b>	<b>100.0</b>	<b>—</b>
531	Real estate .....	4	2 454	83	21	15	100.0	—
<b>MCKENZIE, TN (CARROLL COUNTY PART) *</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>4</b>	<b>2 454</b>	<b>83</b>	<b>21</b>	<b>15</b>	<b>100.0</b>	<b>—</b>
531	Real estate .....	4	2 454	83	21	15	100.0	—

See footnotes at end of table.

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>MCMINNVILLE, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>24</b>	<b>7 777</b>	<b>1 286</b>	<b>286</b>	<b>98</b>	<b>33.6</b>	<b>22.5</b>
531	Real estate .....	13	D	D	D	b	D	D
532	Rental & leasing services .....	11	D	D	D	b	D	D
<b>MADISONVILLE, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	3	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>MANCHESTER, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>15</b>	<b>3 020</b>	<b>491</b>	<b>92</b>	<b>35</b>	<b>22.1</b>	<b>40.3</b>
531	Real estate .....	11	D	D	D	a	D	D
532	Rental & leasing services .....	4	D	D	D	b	D	D
<b>MARTIN, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>13</b>	<b>3 701</b>	<b>602</b>	<b>115</b>	<b>43</b>	<b>45.0</b>	<b>40.6</b>
531	Real estate .....	8	2 210	213	47	22	32.8	51.0
532	Rental & leasing services .....	5	1 491	389	68	21	63.0	25.0
<b>MARYVILLE, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>42</b>	<b>16 112</b>	<b>2 707</b>	<b>607</b>	<b>185</b>	<b>35.5</b>	<b>15.6</b>
531	Real estate .....	31	11 783	1 673	355	90	43.9	6.1
5312	Offices of real estate agents & brokers .....	17	7 104	513	112	29	35.6	4.3
53121	Offices of real estate agents & brokers .....	17	7 104	513	112	29	35.6	4.3
531210	Offices of real estate agents & brokers .....	17	7 104	513	112	29	35.6	4.3
532	Rental & leasing services .....	10	D	D	D	b	D	D
<b>MEMPHIS, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>609</b>	<b>691 488</b>	<b>144 659</b>	<b>33 758</b>	<b>5 875</b>	<b>9.7</b>	<b>12.4</b>
531	Real estate .....	431	407 981	102 865	23 920	3 975	15.2	13.0
5311	Lessors of real estate .....	230	232 898	40 317	10 696	1 839	11.5	15.3
53111	Lessors of residential buildings & dwellings .....	117	95 091	11 743	2 891	816	15.0	26.6
531110	Lessors of residential buildings & dwellings .....	117	95 091	11 743	2 891	816	15.0	26.6
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	74	127 016	27 323	7 517	935	8.3	7.5
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	74	127 016	27 323	7 517	935	8.3	7.5
53113	Lessors of miniwarehouses & self storage units .....	27	7 335	793	206	63	13.9	.7
531130	Lessors of miniwarehouses & self storage units .....	27	7 335	793	206	63	13.9	.7
53119	Lessors of other real estate property .....	12	3 456	458	82	25	27.3	19.8
531190	Lessors of other real estate property .....	12	3 456	458	82	25	27.3	19.8
5312	Offices of real estate agents & brokers .....	81	75 861	17 570	2 549	417	30.0	5.4
53121	Offices of real estate agents & brokers .....	81	75 861	17 570	2 549	417	30.0	5.4
531210	Offices of real estate agents & brokers .....	81	75 861	17 570	2 549	417	30.0	5.4
5313	Activities related to real estate .....	120	99 222	44 978	10 675	1 719	12.8	13.6
53131	Real estate property managers .....	79	81 599	38 412	9 330	1 560	9.5	9.6
531311	Residential property managers .....	57	72 012	33 085	8 151	1 416	7.4	6.3
531312	Nonresidential property managers .....	22	9 587	5 327	1 179	144	25.3	34.7
53132	Offices of real estate appraisers .....	26	11 237	4 255	894	105	23.0	20.2
531320	Offices of real estate appraisers .....	26	11 237	4 255	894	105	23.0	20.2
53139	Other activities related to real estate .....	15	6 386	2 311	451	54	36.8	52.4
531390	Other activities related to real estate .....	15	6 386	2 311	451	54	36.8	52.4

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>MEMPHIS, TN—Con.</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing—Con.</b>							
532	Rental & leasing services .....	169	D	D	D	g	D	D
5321	Automotive equipment rental & leasing .....	47	180 205	18 658	4 588	766	.1	8.5
53211	Passenger car rental & leasing .....	20	D	D	D	e	D	D
532111	Passenger car rental .....	16	58 076	7 328	1 853	392	—	20.1
53212	Truck, utility trailer, & RV rental & leasing .....	27	D	D	D	e	D	D
532120	Truck, utility trailer, & RV rental & leasing .....	27	D	D	D	e	D	D
5322	Consumer goods rental .....	70	39 243	8 095	1 978	689	9.3	12.1
53221	Consumer electronics & appliances rental .....	14	8 192	1 744	439	95	10.8	12.3
532210	Consumer electronics & appliances rental .....	14	8 192	1 744	439	95	10.8	12.3
53222	Formal wear & costume rental .....	12	1 791	388	78	37	8.6	—
532220	Formal wear & costume rental .....	12	1 791	388	78	37	8.6	—
53223	Video tape & disk rental .....	31	13 925	2 670	637	427	14.0	2.5
532230	Video tape & disk rental .....	31	13 925	2 670	637	427	14.0	2.5
53229	Other consumer goods rental .....	13	15 335	3 293	824	130	4.2	22.0
5323	General rental centers .....	27	21 135	4 509	902	184	.8	6.5
53231	General rental centers .....	27	21 135	4 509	902	184	.8	6.5
532310	General rental centers .....	27	21 135	4 509	902	184	.8	6.5
5324	Commercial & industrial machinery & equipment rental & leasing .....	25	D	D	D	c	D	D
53249	Oth commercial/industrial machinery & equipment rental & leasing .....	16	D	D	D	b	D	D
532490	Oth commercial/industrial machinery & equipment rental & leasing .....	16	D	D	D	b	D	D
<b>MILAN, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
531	Real estate .....	3	D	D	D	a	D	D
532	Rental & leasing services .....	4	D	D	D	a	D	D
<b>MILLERSVILLE, TN *</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	1	D	D	D	a	D	D
<b>MILLERSVILLE, TN (SUMNER COUNTY PART) *</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	1	D	D	D	a	D	D
<b>MILLINGTON, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>13</b>	<b>10 164</b>	<b>1 432</b>	<b>354</b>	<b>84</b>	<b>26.9</b>	<b>18.4</b>
531	Real estate .....	9	8 861	1 202	296	51	30.2	19.8
532	Rental & leasing services .....	4	1 303	230	58	33	4.5	9.0
<b>MONTEREY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
531	Real estate .....	1	D	D	D	b	D	D
<b>MORRISTOWN, TN *</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>49</b>	<b>28 461</b>	<b>3 182</b>	<b>767</b>	<b>181</b>	<b>23.5</b>	<b>5.5</b>
531	Real estate .....	28	D	D	D	b	D	D
5311	Lessors of real estate .....	13	D	D	D	b	D	D
532	Rental & leasing services .....	21	D	D	D	c	D	D
5322	Consumer goods rental .....	12	D	D	D	b	D	D
<b>MORRISTOWN, TN (HAMBLLEN COUNTY PART) *</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>49</b>	<b>28 461</b>	<b>3 182</b>	<b>767</b>	<b>181</b>	<b>23.5</b>	<b>5.5</b>
531	Real estate .....	28	D	D	D	b	D	D
5311	Lessors of real estate .....	13	D	D	D	b	D	D
532	Rental & leasing services .....	21	D	D	D	c	D	D
5322	Consumer goods rental .....	12	D	D	D	b	D	D
<b>MOUNT JULIET, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>10</b>	<b>13 675</b>	<b>996</b>	<b>188</b>	<b>43</b>	<b>20.0</b>	<b>—</b>
531	Real estate .....	7	D	D	D	b	D	D
532	Rental & leasing services .....	3	824	371	16	8	D	—

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>MOUNT PLEASANT, TN</b>								
53	Real estate & rental & leasing .....	1	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>MUNFORD, TN</b>								
53	Real estate & rental & leasing .....	1	D	D	D	a	D	D
531	Real estate .....	1	D	D	D	a	D	D
<b>MURFRESBORO, TN</b>								
53	Real estate & rental & leasing .....	102	44 014	5 475	1 204	358	21.4	11.7
531	Real estate .....	71	34 312	3 838	812	240	25.4	10.7
5311	Lessors of real estate .....	27	12 714	1 424	321	86	16.2	22.5
53111	Lessors of residential buildings & dwellings .....	14	8 493	868	203	46	9.0	5.4
531110	Lessors of residential buildings & dwellings .....	14	8 493	868	203	46	9.0	5.4
5312	Offices of real estate agents & brokers .....	21	16 450	935	233	68	23.8	3.2
53121	Offices of real estate agents & brokers .....	21	16 450	935	233	68	23.8	3.2
531210	Offices of real estate agents & brokers .....	21	16 450	935	233	68	23.8	3.2
5313	Activities related to real estate .....	23	5 148	1 479	258	86	53.0	5.4
53131	Real estate property managers .....	14	D	D	D	b	D	D
531311	Residential property managers .....	11	D	D	D	b	D	D
532	Rental & leasing services .....	30	D	D	D	c	D	D
5322	Consumer goods rental .....	18	D	D	D	b	D	D
53223	Video tape & disk rental .....	14	D	D	D	b	D	D
532230	Video tape & disk rental .....	14	D	D	D	b	D	D
<b>NASHVILLE-DAVIDSON, TN (CC) *</b>								
53	Real estate & rental & leasing .....	866	1 119 830	173 179	38 787	6 603	13.3	6.0
531	Real estate .....	628	502 445	89 090	19 815	3 705	24.3	10.1
5311	Lessors of real estate .....	344	308 667	32 174	7 233	1 763	20.9	11.9
53111	Lessors of residential buildings & dwellings .....	212	189 805	20 885	4 860	1 285	21.5	13.2
531110	Lessors of residential buildings & dwellings .....	212	189 805	20 885	4 860	1 285	21.5	13.2
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	79	82 133	8 000	1 698	332	21.4	10.8
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	79	82 133	8 000	1 698	332	21.4	10.8
53113	Lessors of miniwarehouses & self storage units .....	37	29 549	2 330	344	87	6.2	7.1
531130	Lessors of miniwarehouses & self storage units .....	37	29 549	2 330	344	87	6.2	7.1
53119	Lessors of other real estate property .....	16	7 180	959	331	59	60.8	8.9
531190	Lessors of other real estate property .....	16	7 180	959	331	59	60.8	8.9
5312	Offices of real estate agents & brokers .....	130	108 452	22 242	4 755	635	26.8	5.1
53121	Offices of real estate agents & brokers .....	130	108 452	22 242	4 755	635	26.8	5.1
531210	Offices of real estate agents & brokers .....	130	108 452	22 242	4 755	635	26.8	5.1
5313	Activities related to real estate .....	154	85 326	34 674	7 827	1 307	33.3	9.9
53131	Real estate property managers .....	94	67 066	27 750	6 458	1 084	33.6	9.6
531311	Residential property managers .....	71	56 430	22 398	5 239	880	28.4	9.2
531312	Nonresidential property managers .....	23	10 636	5 352	1 219	204	61.5	11.7
53132	Offices of real estate appraisers .....	37	9 464	3 784	865	141	41.5	6.1
531320	Offices of real estate appraisers .....	37	9 464	3 784	865	141	41.5	6.1
53139	Other activities related to real estate .....	23	8 796	3 140	504	82	21.8	16.7
531390	Other activities related to real estate .....	23	8 796	3 140	504	82	21.8	16.7
532	Rental & leasing services .....	222	344 303	55 229	12 551	2 219	7.4	4.1
5321	Automotive equipment rental & leasing .....	48	199 986	18 097	4 124	735	2.3	1.5
53211	Passenger car rental & leasing .....	21	D	D	D	f	D	D
532111	Passenger car rental .....	18	D	D	D	f	D	D
53212	Truck, utility trailer, & RV rental & leasing .....	27	D	D	D	c	D	D
532120	Truck, utility trailer, & RV rental & leasing .....	27	D	D	D	c	D	D
5322	Consumer goods rental .....	94	42 407	11 182	2 978	680	17.1	5.6
53221	Consumer electronics & appliances rental .....	14	7 464	1 675	437	66	11.7	2.3
532210	Consumer electronics & appliances rental .....	14	7 464	1 675	437	66	11.7	2.3
53222	Formal wear & costume rental .....	13	4 020	974	261	68	2.5	—
532220	Formal wear & costume rental .....	13	4 020	974	261	68	2.5	—
53223	Video tape & disk rental .....	47	13 677	2 723	658	393	11.7	6.6
532230	Video tape & disk rental .....	47	13 677	2 723	658	393	11.7	6.6
53229	Other consumer goods rental .....	20	17 246	5 810	1 622	153	27.1	7.7
532299	All other consumer goods rental .....	11	D	D	D	b	D	D
5323	General rental centers .....	37	23 939	6 878	1 291	286	15.0	18.5
53231	General rental centers .....	37	23 939	6 878	1 291	286	15.0	18.5
532310	General rental centers .....	37	23 939	6 878	1 291	286	15.0	18.5
5324	Commercial & industrial machinery & equipment rental & leasing .....	43	77 971	19 072	4 158	518	12.8	5.5
53241	Const/trans/mining/forestry machinery & equip rental & leasing .....	12	D	D	D	e	D	D
532412	Construction/mining/forestry machinery & equip rental & leasing .....	11	D	D	D	e	D	D
53249	Oth commercial/industrial machinery & equipment rental & leasing .....	29	D	D	D	c	D	D
532490	Oth commercial/industrial machinery & equipment rental & leasing .....	29	D	D	D	c	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Places: 1997—Con.**

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>NASHVILLE-DAVIDSON, TN (CC) *—Con.</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing—Con.</b>							
533	Lessors of intangible assets, except copyrighted works .....	16	273 082	28 860	6 421	679	.5	.9
5331	Lessors of intangible assets, except copyrighted works .....	16	273 082	28 860	6 421	679	.5	.9
53311	Lessors of intangible assets, except copyrighted works .....	16	273 082	28 860	6 421	679	.5	.9
533110	Lessors of intangible assets, except copyrighted works .....	16	273 082	28 860	6 421	679	.5	.9
<b>NASHVILLE-DAVIDSON (BALANCE), TN *</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>834</b>	<b>1 090 446</b>	<b>170 382</b>	<b>38 302</b>	<b>6 436</b>	<b>13.3</b>	<b>5.8</b>
531	Real estate .....	601	D	D	D	h	D	D
5311	Lessors of real estate .....	330	290 863	31 320	7 031	1 670	21.6	11.4
53111	Lessors of residential buildings & dwellings .....	205	185 923	20 629	4 799	1 264	21.1	12.9
531110	Lessors of residential buildings & dwellings .....	205	185 923	20 629	4 799	1 264	21.1	12.9
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	74	D	D	D	e	D	D
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	74	D	D	D	e	D	D
53113	Lessors of miniwarehouses & self storage units .....	37	29 549	2 330	344	87	6.2	7.1
531130	Lessors of miniwarehouses & self storage units .....	37	29 549	2 330	344	87	6.2	7.1
53119	Lessors of other real estate property .....	14	D	D	D	b	D	D
531190	Lessors of other real estate property .....	14	D	D	D	b	D	D
5312	Offices of real estate agents & brokers .....	123	101 409	21 138	4 627	599	27.7	5.4
53121	Offices of real estate agents & brokers .....	123	101 409	21 138	4 627	599	27.7	5.4
531210	Offices of real estate agents & brokers .....	123	101 409	21 138	4 627	599	27.7	5.4
5313	Activities related to real estate .....	148	D	D	D	g	D	D
53131	Real estate property managers .....	89	D	D	D	g	D	D
531311	Residential property managers .....	66	D	D	D	f	D	D
531312	Nonresidential property managers .....	23	10 636	5 352	1 219	204	61.5	11.7
53132	Offices of real estate appraisers .....	36	D	D	D	c	D	D
531320	Offices of real estate appraisers .....	36	D	D	D	c	D	D
53139	Other activities related to real estate .....	23	8 796	3 140	504	82	21.8	16.7
531390	Other activities related to real estate .....	23	8 796	3 140	504	82	21.8	16.7
532	Rental & leasing services .....	217	D	D	D	g	D	D
5321	Automotive equipment rental & leasing .....	48	199 986	18 097	4 124	735	2.3	1.5
53211	Passenger car rental & leasing .....	21	D	D	D	f	D	D
532111	Passenger car rental .....	18	D	D	D	f	D	D
53212	Truck, utility trailer, & RV rental & leasing .....	27	D	D	D	c	D	D
532120	Truck, utility trailer, & RV rental & leasing .....	27	D	D	D	c	D	D
5322	Consumer goods rental .....	92	D	D	D	f	D	D
53221	Consumer electronics & appliances rental .....	14	7 464	1 675	437	66	11.7	2.3
532210	Consumer electronics & appliances rental .....	14	7 464	1 675	437	66	11.7	2.3
53222	Formal wear & costume rental .....	12	D	D	D	b	D	D
532220	Formal wear & costume rental .....	12	D	D	D	b	D	D
53223	Video tape & disk rental .....	46	D	D	D	e	D	D
532230	Video tape & disk rental .....	46	D	D	D	e	D	D
53229	Other consumer goods rental .....	20	17 246	5 810	1 622	153	27.1	7.7
532299	All other consumer goods rental .....	11	D	D	D	b	D	D
5323	General rental centers .....	35	D	D	D	e	D	D
53231	General rental centers .....	35	D	D	D	e	D	D
532310	General rental centers .....	35	D	D	D	e	D	D
5324	Commercial & industrial machinery & equipment rental & leasing .....	42	D	D	D	f	D	D
53241	Const/trans/mining/forestry machinery & equip rental & leasing .....	12	D	D	D	e	D	D
532412	Construction/mining/forestry machinery & equip rental & leasing .....	11	D	D	D	e	D	D
53249	Oth commercial/industrial machinery & equipment rental & leasing .....	28	D	D	D	c	D	D
532490	Oth commercial/industrial machinery & equipment rental & leasing .....	28	D	D	D	c	D	D
533	Lessors of intangible assets, except copyrighted works .....	16	273 082	28 860	6 421	679	.5	.9
5331	Lessors of intangible assets, except copyrighted works .....	16	273 082	28 860	6 421	679	.5	.9
53311	Lessors of intangible assets, except copyrighted works .....	16	273 082	28 860	6 421	679	.5	.9
533110	Lessors of intangible assets, except copyrighted works .....	16	273 082	28 860	6 421	679	.5	.9
<b>NEWBERN, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	1	D	D	D	a	D	D
532	Rental & leasing services .....	4	251	56	12	10	100.0	—
<b>NEWPORT, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>15</b>	<b>3 660</b>	<b>830</b>	<b>201</b>	<b>83</b>	<b>19.5</b>	<b>5.1</b>
531	Real estate .....	3	D	D	D	a	D	D
532	Rental & leasing services .....	12	D	D	D	b	D	D
5322	Consumer goods rental .....	10	D	D	D	b	D	D

See footnotes at end of table.

**Table 4. Summary Statistics for Places: 1997—Con.**

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NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>OAK HILL, TN *</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	4	D	D	D	a	D	D
<b>OAK RIDGE, TN *</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>54</b>	<b>36 003</b>	<b>5 669</b>	<b>1 296</b>	<b>277</b>	<b>35.0</b>	<b>26.4</b>
531	Real estate .....	42	28 955	4 170	944	206	38.8	25.8
5311	Lessors of real estate .....	26	D	D	D	c	D	D
53111	Lessors of residential buildings & dwellings .....	11	D	D	D	c	D	D
531110	Lessors of residential buildings & dwellings .....	11	D	D	D	c	D	D
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	13	D	D	D	b	D	D
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	13	D	D	D	b	D	D
5312	Offices of real estate agents & brokers .....	15	6 933	420	108	32	71.9	28.1
53121	Offices of real estate agents & brokers .....	15	6 933	420	108	32	71.9	28.1
531210	Offices of real estate agents & brokers .....	15	6 933	420	108	32	71.9	28.1
532	Rental & leasing services .....	11	D	D	D	b	D	D
5322	Consumer goods rental .....	10	D	D	D	b	D	D
<b>OAK RIDGE, TN (ANDERSON COUNTY PART) *</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>53</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>
531	Real estate .....	41	D	D	D	c	D	D
5311	Lessors of real estate .....	25	D	D	D	c	D	D
53111	Lessors of residential buildings & dwellings .....	10	D	D	D	c	D	D
531110	Lessors of residential buildings & dwellings .....	10	D	D	D	c	D	D
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	13	D	D	D	b	D	D
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	13	D	D	D	b	D	D
5312	Offices of real estate agents & brokers .....	15	6 933	420	108	32	71.9	28.1
53121	Offices of real estate agents & brokers .....	15	6 933	420	108	32	71.9	28.1
531210	Offices of real estate agents & brokers .....	15	6 933	420	108	32	71.9	28.1
532	Rental & leasing services .....	11	D	D	D	b	D	D
5322	Consumer goods rental .....	10	D	D	D	b	D	D
<b>OAK RIDGE, TN (ROANE COUNTY PART) *</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	1	D	D	D	a	D	D
<b>OLIVER SPRINGS, TN *</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	1	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>OLIVER SPRINGS, TN (ANDERSON COUNTY PART) *</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	1	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>ONEIDA, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	3	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>PARIS, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>15</b>	<b>4 277</b>	<b>458</b>	<b>105</b>	<b>51</b>	<b>83.4</b>	<b>15.8</b>
531	Real estate .....	10	D	D	D	b	D	D
532	Rental & leasing services .....	5	D	D	D	b	D	D

See footnotes at end of table.

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>PIGEON FORGE, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>25</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>
531	Real estate .....	21	14 697	2 643	658	111	13.6	9.4
5312	Offices of real estate agents & brokers .....	11	6 045	2 002	532	76	21.1	2.1
53121	Offices of real estate agents & brokers .....	11	6 045	2 002	532	76	21.1	2.1
531210	Offices of real estate agents & brokers .....	11	6 045	2 002	532	76	21.1	2.1
532	Rental & leasing services .....	3	D	D	D	a	D	D
<b>PORTLAND, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>7</b>	<b>1 741</b>	<b>230</b>	<b>48</b>	<b>24</b>	<b>77.4</b>	<b>-</b>
531	Real estate .....	5	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>PULASKI, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>13</b>	<b>2 712</b>	<b>778</b>	<b>183</b>	<b>72</b>	<b>28.4</b>	<b>42.7</b>
531	Real estate .....	7	D	D	D	b	D	D
532	Rental & leasing services .....	6	D	D	D	b	D	D
<b>RED BANK, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>19</b>	<b>6 468</b>	<b>1 140</b>	<b>282</b>	<b>72</b>	<b>6.6</b>	<b>11.1</b>
531	Real estate .....	11	2 457	350	69	18	11.1	5.4
532	Rental & leasing services .....	8	4 011	790	213	54	3.9	14.7
<b>RIPLEY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>7</b>	<b>1 644</b>	<b>188</b>	<b>44</b>	<b>15</b>	<b>50.2</b>	<b>22.3</b>
531	Real estate .....	5	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>ROCKWOOD, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	2	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>ROGERSVILLE, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>11</b>	<b>2 222</b>	<b>324</b>	<b>80</b>	<b>32</b>	<b>46.7</b>	<b>53.3</b>
531	Real estate .....	7	1 832	259	62	21	40.9	59.1
532	Rental & leasing services .....	4	390	65	18	11	73.8	26.2
<b>SAVANNAH, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>10</b>	<b>1 760</b>	<b>263</b>	<b>78</b>	<b>34</b>	<b>40.5</b>	<b>59.5</b>
531	Real estate .....	4	D	D	D	a	D	D
532	Rental & leasing services .....	6	D	D	D	b	D	D
<b>SELMER, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>8</b>	<b>1 303</b>	<b>334</b>	<b>96</b>	<b>36</b>	<b>38.3</b>	<b>10.4</b>
531	Real estate .....	4	D	D	D	a	D	D
532	Rental & leasing services .....	4	D	D	D	b	D	D
<b>SEVIERVILLE, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>41</b>	<b>16 420</b>	<b>3 600</b>	<b>775</b>	<b>259</b>	<b>43.3</b>	<b>12.7</b>
531	Real estate .....	32	12 199	2 907	658	192	53.6	10.1
5311	Lessors of real estate .....	15	5 444	585	136	45	63.7	18.2
5312	Offices of real estate agents & brokers .....	11	3 405	475	94	21	78.2	2.6
53121	Offices of real estate agents & brokers .....	11	3 405	475	94	21	78.2	2.6
531210	Offices of real estate agents & brokers .....	11	3 405	475	94	21	78.2	2.6
532	Rental & leasing services .....	9	4 221	693	117	67	13.3	20.2

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>SHELBYVILLE, TN</b>								
53	Real estate & rental & leasing .....	27	D	D	D	b	D	D
531	Real estate .....	16	D	D	D	b	D	D
532	Rental & leasing services .....	11	4 607	748	145	33	5.2	42.9
<b>SIGNAL MOUNTAIN, TN</b>								
53	Real estate & rental & leasing .....	10	2 434	390	81	27	42.5	5.1
531	Real estate .....	7	D	D	D	a	D	D
532	Rental & leasing services .....	3	D	D	D	a	D	D
<b>SMITHVILLE, TN</b>								
53	Real estate & rental & leasing .....	13	D	D	D	b	D	D
531	Real estate .....	8	D	D	D	a	D	D
532	Rental & leasing services .....	5	378	72	9	8	69.6	1.1
<b>SMYRNA, TN</b>								
53	Real estate & rental & leasing .....	27	D	D	D	c	D	D
531	Real estate .....	17	11 717	920	220	49	33.6	5.1
532	Rental & leasing services .....	10	D	D	D	b	D	D
<b>SODDY-DAISY, TN</b>								
53	Real estate & rental & leasing .....	2	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>SOUTH FULTON, TN</b>								
53	Real estate & rental & leasing .....	2	D	D	D	b	D	D
531	Real estate .....	1	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>SOUTH PITTSBURG, TN</b>								
53	Real estate & rental & leasing .....	4	D	D	D	a	D	D
531	Real estate .....	1	D	D	D	a	D	D
532	Rental & leasing services .....	3	D	D	D	a	D	D
<b>SPARTA, TN</b>								
53	Real estate & rental & leasing .....	9	D	D	D	a	D	D
531	Real estate .....	5	D	D	D	a	D	D
532	Rental & leasing services .....	4	D	D	D	a	D	D
<b>SPRINGFIELD, TN</b>								
53	Real estate & rental & leasing .....	18	6 922	1 067	211	47	57.6	16.6
531	Real estate .....	16	D	D	D	b	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>SPRING HILL, TN *</b>								
53	Real estate & rental & leasing .....	3	D	D	D	a	D	D
531	Real estate .....	1	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>SPRING HILL, TN (MAURY COUNTY PART) *</b>								
53	Real estate & rental & leasing .....	2	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D

See footnotes at end of table.



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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>SPRING HILL, TN (WILLIAMSON COUNTY PART) *</b>								
53	Real estate & rental & leasing .....	1	D	D	D	a	D	D
531	Real estate .....	1	D	D	D	a	D	D
<b>SWEETWATER, TN *</b>								
53	Real estate & rental & leasing .....	7	1 768	326	79	27	12.1	9.3
531	Real estate .....	6	D	D	D	b	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>SWEETWATER, TN (MCMINN COUNTY PART) *</b>								
53	Real estate & rental & leasing .....	1	D	D	D	a	D	D
531	Real estate .....	1	D	D	D	a	D	D
<b>SWEETWATER, TN (MONROE COUNTY PART) *</b>								
53	Real estate & rental & leasing .....	6	D	D	D	a	D	D
531	Real estate .....	5	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>TRENTON, TN</b>								
53	Real estate & rental & leasing .....	7	1 523	272	61	19	93.4	—
531	Real estate .....	4	D	D	D	a	D	D
532	Rental & leasing services .....	3	D	D	D	a	D	D
<b>TULLAHOMA, TN *</b>								
53	Real estate & rental & leasing .....	27	9 189	1 509	334	90	24.8	28.6
531	Real estate .....	17	4 786	460	95	35	47.1	28.4
532	Rental & leasing services .....	10	4 403	1 049	239	55	.6	28.9
<b>TULLAHOMA, TN (COFFEE COUNTY PART) *</b>								
53	Real estate & rental & leasing .....	27	9 189	1 509	334	90	24.8	28.6
531	Real estate .....	17	4 786	460	95	35	47.1	28.4
532	Rental & leasing services .....	10	4 403	1 049	239	55	.6	28.9
<b>UNION CITY, TN</b>								
53	Real estate & rental & leasing .....	23	4 351	966	215	69	50.9	13.9
531	Real estate .....	15	2 968	500	95	36	69.8	9.0
532	Rental & leasing services .....	8	1 383	466	120	33	10.3	24.3
<b>WAVERLY, TN</b>								
53	Real estate & rental & leasing .....	2	D	D	D	a	D	D
531	Real estate .....	1	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>WHITE HOUSE, TN *</b>								
53	Real estate & rental & leasing .....	9	2 615	235	60	26	35.6	24.2
531	Real estate .....	6	1 893	110	32	11	49.2	20.5
532	Rental & leasing services .....	3	722	125	28	15	—	33.8
<b>WHITE HOUSE, TN (ROBERTSON COUNTY PART) *</b>								
53	Real estate & rental & leasing .....	4	D	D	D	a	D	D
531	Real estate .....	3	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>WHITE HOUSE, TN (SUMNER COUNTY PART) *</b>								
53	Real estate & rental & leasing .....	5	D	D	D	b	D	D
531	Real estate .....	3	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>WINCHESTER, TN</b>								
53	Real estate & rental & leasing .....	11	2 409	348	91	35	38.4	53.6
531	Real estate .....	6	D	D	D	a	D	D
532	Rental & leasing services .....	5	D	D	D	b	D	D
<b>BALANCE OF ANDERSON COUNTY, TN</b>								
53	Real estate & rental & leasing .....	10	1 328	238	46	23	92.0	1.8
531	Real estate .....	7	D	D	D	a	D	D
532	Rental & leasing services .....	3	536	110	31	11	D	—
<b>BALANCE OF BEDFORD COUNTY, TN</b>								
53	Real estate & rental & leasing .....	2	D	D	D	a	D	D
531	Real estate .....	2	D	D	D	a	D	D
<b>BALANCE OF BENTON COUNTY, TN</b>								
53	Real estate & rental & leasing .....	2	D	D	D	a	D	D
531	Real estate .....	1	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>BALANCE OF BLEDSOE COUNTY, TN</b>								
53	Real estate & rental & leasing .....	2	D	D	D	a	D	D
531	Real estate .....	2	D	D	D	a	D	D
<b>BALANCE OF BLOUNT COUNTY, TN</b>								
53	Real estate & rental & leasing .....	26	8 051	1 770	351	104	16.8	15.4
531	Real estate .....	23	D	D	D	b	D	D
5311	Lessors of real estate .....	13	4 984	544	131	42	13.8	16.7
532	Rental & leasing services .....	3	D	D	D	a	D	D
<b>BALANCE OF BRADLEY COUNTY, TN</b>								
53	Real estate & rental & leasing .....	7	3 981	1 076	195	30	6.8	.2
531	Real estate .....	1	D	D	D	a	D	D
532	Rental & leasing services .....	6	D	D	D	b	D	D
<b>BALANCE OF CAMPBELL COUNTY, TN</b>								
53	Real estate & rental & leasing .....	5	840	78	16	6	82.5	12.4
531	Real estate .....	3	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>BALANCE OF CANNON COUNTY, TN</b>								
53	Real estate & rental & leasing .....	4	D	D	D	b	D	D
531	Real estate .....	3	901	207	37	23	22.9	77.1
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>BALANCE OF CARROLL COUNTY, TN</b>								
53	Real estate & rental & leasing .....	5	D	D	D	a	D	D
532	Rental & leasing services .....	5	D	D	D	a	D	D

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF CARTER COUNTY, TN</b>								
53	Real estate & rental & leasing .....	2	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>BALANCE OF CHEATHAM COUNTY, TN</b>								
53	Real estate & rental & leasing .....	8	D	D	D	a	D	D
531	Real estate .....	5	D	D	D	a	D	D
532	Rental & leasing services .....	3	D	D	D	a	D	D
<b>BALANCE OF CLAIBORNE COUNTY, TN</b>								
53	Real estate & rental & leasing .....	15	5 517	901	221	78	67.5	24.5
531	Real estate .....	9	3 437	299	63	27	100.0	—
532	Rental & leasing services .....	6	2 080	602	158	51	13.8	65.0
<b>BALANCE OF CLAY COUNTY, TN</b>								
53	Real estate & rental & leasing .....	2	D	D	D	b	D	D
532	Rental & leasing services .....	2	D	D	D	b	D	D
<b>BALANCE OF COCKE COUNTY, TN</b>								
53	Real estate & rental & leasing .....	7	484	77	16	13	66.3	5.4
531	Real estate .....	5	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>BALANCE OF COFFEE COUNTY, TN</b>								
53	Real estate & rental & leasing .....	4	820	170	41	9	27.0	29.4
531	Real estate .....	3	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>BALANCE OF CROCKETT COUNTY, TN</b>								
53	Real estate & rental & leasing .....	3	453	25	5	3	100.0	—
531	Real estate .....	3	453	25	5	3	100.0	—
<b>BALANCE OF CUMBERLAND COUNTY, TN</b>								
53	Real estate & rental & leasing .....	5	D	D	D	c	D	D
531	Real estate .....	5	D	D	D	c	D	D
<b>BALANCE OF DECATUR COUNTY, TN</b>								
53	Real estate & rental & leasing .....	4	621	145	25	7	55.4	—
531	Real estate .....	2	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>BALANCE OF DEKALB COUNTY, TN</b>								
53	Real estate & rental & leasing .....	1	D	D	D	a	D	D
531	Real estate .....	1	D	D	D	a	D	D
<b>BALANCE OF DICKSON COUNTY, TN</b>								
53	Real estate & rental & leasing .....	8	D	D	D	a	D	D
531	Real estate .....	6	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>BALANCE OF DYER COUNTY, TN</b>								
53	Real estate & rental & leasing .....	3	D	D	D	a	D	D
531	Real estate .....	3	D	D	D	a	D	D

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF FAYETTE COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>10</b>	<b>2 124</b>	<b>363</b>	<b>95</b>	<b>26</b>	<b>30.8</b>	<b>16.3</b>
531	Real estate .....	7	1 834	286	68	16	25.1	13.6
532	Rental & leasing services .....	3	290	77	27	10	66.6	33.4
<b>BALANCE OF FENTRESS COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>5</b>	<b>3 310</b>	<b>778</b>	<b>171</b>	<b>54</b>	<b>.8</b>	<b>—</b>
531	Real estate .....	3	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	b	D	D
<b>BALANCE OF FRANKLIN COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>9</b>	<b>1 798</b>	<b>362</b>	<b>69</b>	<b>38</b>	<b>97.0</b>	<b>3.0</b>
531	Real estate .....	6	880	106	16	8	100.0	—
532	Rental & leasing services .....	3	918	256	53	30	94.1	5.9
<b>BALANCE OF GIBSON COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>8</b>	<b>1 265</b>	<b>135</b>	<b>26</b>	<b>12</b>	<b>63.6</b>	<b>9.6</b>
531	Real estate .....	4	869	83	16	4	92.6	7.4
532	Rental & leasing services .....	4	396	52	10	8	—	14.4
<b>BALANCE OF GILES COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>3</b>	<b>311</b>	<b>51</b>	<b>11</b>	<b>6</b>	<b>D</b>	<b>—</b>
531	Real estate .....	1	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>BALANCE OF GRAINGER COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>4</b>	<b>395</b>	<b>67</b>	<b>16</b>	<b>11</b>	<b>73.2</b>	<b>10.1</b>
531	Real estate .....	1	D	D	D	a	D	D
532	Rental & leasing services .....	3	D	D	D	a	D	D
<b>BALANCE OF GREENE COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>3</b>	<b>367</b>	<b>58</b>	<b>5</b>	<b>3</b>	<b>D</b>	<b>—</b>
531	Real estate .....	2	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>BALANCE OF GRUNDY COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>8</b>	<b>1 117</b>	<b>228</b>	<b>53</b>	<b>33</b>	<b>29.4</b>	<b>26.9</b>
531	Real estate .....	5	D	D	D	b	D	D
532	Rental & leasing services .....	3	602	111	25	10	D	46.3
<b>BALANCE OF HAMBLLEN COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>3</b>	<b>917</b>	<b>32</b>	<b>9</b>	<b>3</b>	<b>55.5</b>	<b>44.5</b>
531	Real estate .....	2	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>BALANCE OF HAMILTON COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>20</b>	<b>4 587</b>	<b>1 297</b>	<b>374</b>	<b>64</b>	<b>25.8</b>	<b>19.2</b>
531	Real estate .....	11	1 169	270	58	15	37.1	27.3
532	Rental & leasing services .....	9	3 418	1 027	316	49	22.0	16.4
<b>BALANCE OF HARDEMAN COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>4</b>	<b>1 502</b>	<b>177</b>	<b>36</b>	<b>18</b>	<b>4.9</b>	<b>95.1</b>
531	Real estate .....	3	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF HARDIN COUNTY, TN</b>								
53	Real estate & rental & leasing .....	8	1 591	316	66	16	92.8	—
531	Real estate .....	2	D	D	D	a	D	D
532	Rental & leasing services .....	6	D	D	D	a	D	D
<b>BALANCE OF HAWKINS COUNTY, TN</b>								
53	Real estate & rental & leasing .....	5	D	D	D	a	D	D
531	Real estate .....	1	D	D	D	a	D	D
532	Rental & leasing services .....	4	D	D	D	a	D	D
<b>BALANCE OF HAYWOOD COUNTY, TN</b>								
53	Real estate & rental & leasing .....	1	D	D	D	a	D	D
531	Real estate .....	1	D	D	D	a	D	D
<b>BALANCE OF HENDERSON COUNTY, TN</b>								
53	Real estate & rental & leasing .....	2	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>BALANCE OF HENRY COUNTY, TN</b>								
53	Real estate & rental & leasing .....	5	713	64	8	4	100.0	—
531	Real estate .....	3	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>BALANCE OF HICKMAN COUNTY, TN</b>								
53	Real estate & rental & leasing .....	3	444	129	27	10	D	—
531	Real estate .....	2	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>BALANCE OF HOUSTON COUNTY, TN</b>								
53	Real estate & rental & leasing .....	2	D	D	D	a	D	D
531	Real estate .....	1	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>BALANCE OF HUMPHREYS COUNTY, TN</b>								
53	Real estate & rental & leasing .....	1	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>BALANCE OF JACKSON COUNTY, TN</b>								
53	Real estate & rental & leasing .....	3	292	53	11	5	100.0	—
531	Real estate .....	2	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>BALANCE OF JEFFERSON COUNTY, TN</b>								
53	Real estate & rental & leasing .....	11	1 152	246	65	25	78.0	—
531	Real estate .....	7	D	D	D	a	D	D
532	Rental & leasing services .....	4	D	D	D	a	D	D
<b>BALANCE OF JOHNSON COUNTY, TN</b>								
53	Real estate & rental & leasing .....	8	D	D	D	b	D	D
531	Real estate .....	7	1 159	146	37	23	100.0	—
532	Rental & leasing services .....	1	D	D	D	a	D	D

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							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF KNOX COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>118</b>	<b>76 744</b>	<b>12 527</b>	<b>3 386</b>	<b>534</b>	<b>32.2</b>	<b>24.1</b>
531	Real estate .....	87	D	D	D	e	D	D
5311	Lessors of real estate .....	39	D	D	D	c	D	D
53111	Lessors of residential buildings & dwellings .....	16	D	D	D	b	D	D
531110	Lessors of residential buildings & dwellings .....	16	D	D	D	b	D	D
53112	Lessors of nonresidential buildings (except miniwarehouses) .....	10	11 211	3 072	1 275	96	97.8	.8
531120	Lessors of nonresidential buildings (except miniwarehouses) .....	10	11 211	3 072	1 275	96	97.8	.8
5312	Offices of real estate agents & brokers .....	35	D	D	D	c	D	D
53121	Offices of real estate agents & brokers .....	35	D	D	D	c	D	D
531210	Offices of real estate agents & brokers .....	35	D	D	D	c	D	D
5313	Activities related to real estate .....	13	D	D	D	b	D	D
532	Rental & leasing services .....	29	D	D	D	c	D	D
5322	Consumer goods rental .....	14	D	D	D	c	D	D
53223	Video tape & disk rental .....	12	D	D	D	b	D	D
532230	Video tape & disk rental .....	12	D	D	D	b	D	D
<b>BALANCE OF LAKE COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>4</b>	<b>958</b>	<b>123</b>	<b>27</b>	<b>13</b>	<b>87.5</b>	<b>-</b>
531	Real estate .....	3	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>BALANCE OF LAUDERDALE COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>3</b>	<b>919</b>	<b>271</b>	<b>30</b>	<b>6</b>	<b>D</b>	<b>-</b>
531	Real estate .....	2	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>BALANCE OF LAWRENCE COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
531	Real estate .....	1	D	D	D	a	D	D
<b>BALANCE OF LINCOLN COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
531	Real estate .....	3	D	D	D	b	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>BALANCE OF LOUDON COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>7</b>	<b>3 652</b>	<b>584</b>	<b>67</b>	<b>15</b>	<b>31.9</b>	<b>63.3</b>
531	Real estate .....	4	D	D	D	a	D	D
532	Rental & leasing services .....	3	D	D	D	a	D	D
<b>BALANCE OF MCMINN COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>6</b>	<b>761</b>	<b>99</b>	<b>21</b>	<b>9</b>	<b>53.2</b>	<b>-</b>
531	Real estate .....	4	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>BALANCE OF MCNAIRY COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>6</b>	<b>5 477</b>	<b>765</b>	<b>179</b>	<b>33</b>	<b>.8</b>	<b>37.6</b>
531	Real estate .....	3	D	D	D	a	D	D
532	Rental & leasing services .....	3	D	D	D	b	D	D
<b>BALANCE OF MACON COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>BALANCE OF MADISON COUNTY, TN</b>								
<b>53</b>	<b>Real estate &amp; rental &amp; leasing .....</b>	<b>10</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>
531	Real estate .....	8	D	D	D	b	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D

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NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF MARION COUNTY, TN</b>								
53	Real estate & rental & leasing .....	4	D	D	D	b	D	D
531	Real estate .....	1	D	D	D	a	D	D
532	Rental & leasing services .....	3	D	D	D	b	D	D
<b>BALANCE OF MARSHALL COUNTY, TN</b>								
53	Real estate & rental & leasing .....	3	324	61	15	6	D	61.1
531	Real estate .....	2	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>BALANCE OF MAURY COUNTY, TN</b>								
53	Real estate & rental & leasing .....	4	D	D	D	b	D	D
531	Real estate .....	3	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	b	D	D
<b>BALANCE OF MEIGS COUNTY, TN</b>								
53	Real estate & rental & leasing .....	1	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>BALANCE OF MONROE COUNTY, TN</b>								
53	Real estate & rental & leasing .....	6	D	D	D	a	D	D
531	Real estate .....	5	724	76	12	10	71.7	18.8
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>BALANCE OF MONTGOMERY COUNTY, TN</b>								
53	Real estate & rental & leasing .....	5	232	45	13	8	32.8	67.2
531	Real estate .....	2	D	D	D	a	D	D
532	Rental & leasing services .....	3	D	D	D	a	D	D
<b>BALANCE OF MORGAN COUNTY, TN</b>								
53	Real estate & rental & leasing .....	2	D	D	D	a	D	D
531	Real estate .....	2	D	D	D	a	D	D
<b>BALANCE OF OBION COUNTY, TN</b>								
53	Real estate & rental & leasing .....	7	D	D	D	a	D	D
531	Real estate .....	2	D	D	D	a	D	D
532	Rental & leasing services .....	5	D	D	D	a	D	D
<b>BALANCE OF PERRY COUNTY, TN</b>								
53	Real estate & rental & leasing .....	7	615	85	11	10	82.0	18.0
531	Real estate .....	3	320	30	5	3	65.3	34.7
532	Rental & leasing services .....	4	295	55	6	7	100.0	—
<b>BALANCE OF PICKETT COUNTY, TN</b>								
53	Real estate & rental & leasing .....	4	1 897	537	80	47	55.5	44.5
531	Real estate .....	1	D	D	D	a	D	D
532	Rental & leasing services .....	3	D	D	D	b	D	D
<b>BALANCE OF POLK COUNTY, TN</b>								
53	Real estate & rental & leasing .....	6	2 038	518	100	34	66.3	1.4
531	Real estate .....	1	D	D	D	a	D	D
532	Rental & leasing services .....	5	D	D	D	b	D	D

See footnotes at end of table.

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NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF PUTNAM COUNTY, TN</b>								
53	Real estate & rental & leasing .....	3	D	D	D	a	D	D
531	Real estate .....	3	D	D	D	a	D	D
<b>BALANCE OF RHEA COUNTY, TN</b>								
53	Real estate & rental & leasing .....	2	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>BALANCE OF ROANE COUNTY, TN</b>								
53	Real estate & rental & leasing .....	4	1 125	447	113	18	—	14.6
531	Real estate .....	4	1 125	447	113	18	—	14.6
<b>BALANCE OF ROBERTSON COUNTY, TN</b>								
53	Real estate & rental & leasing .....	4	D	D	D	a	D	D
531	Real estate .....	1	D	D	D	a	D	D
532	Rental & leasing services .....	3	D	D	D	a	D	D
<b>BALANCE OF RUTHERFORD COUNTY, TN</b>								
53	Real estate & rental & leasing .....	5	3 887	332	71	15	25.2	2.1
531	Real estate .....	5	3 887	332	71	15	25.2	2.1
<b>BALANCE OF SCOTT COUNTY, TN</b>								
53	Real estate & rental & leasing .....	2	D	D	D	a	D	D
531	Real estate .....	1	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>BALANCE OF SEVIER COUNTY, TN</b>								
53	Real estate & rental & leasing .....	28	D	D	D	c	D	D
531	Real estate .....	23	8 786	1 957	408	123	49.0	32.0
5312	Offices of real estate agents & brokers .....	10	2 965	397	93	35	38.9	49.9
53121	Offices of real estate agents & brokers .....	10	2 965	397	93	35	38.9	49.9
531210	Offices of real estate agents & brokers .....	10	2 965	397	93	35	38.9	49.9
532	Rental & leasing services .....	5	D	D	D	a	D	D
<b>BALANCE OF SHELBY COUNTY, TN</b>								
53	Real estate & rental & leasing .....	89	93 513	14 339	3 465	713	9.5	2.6
531	Real estate .....	63	46 766	6 349	1 568	377	17.6	4.0
5311	Lessors of real estate .....	36	29 233	2 307	617	149	21.3	2.7
53111	Lessors of residential buildings & dwellings .....	14	22 287	1 591	443	91	17.2	2.5
531110	Lessors of residential buildings & dwellings .....	14	22 287	1 591	443	91	17.2	2.5
53113	Lessors of miniwarehouses & self storage units .....	11	2 296	251	61	23	26.6	6.2
531130	Lessors of miniwarehouses & self storage units .....	11	2 296	251	61	23	26.6	6.2
5313	Activities related to real estate .....	18	16 273	3 863	908	208	9.8	3.5
53131	Real estate property managers .....	14	13 625	2 214	546	174	10.5	4.2
531311	Residential property managers .....	13	D	D	D	c	D	D
532	Rental & leasing services .....	26	46 747	7 990	1 897	336	1.3	1.2
5322	Consumer goods rental .....	10	13 706	3 516	814	184	2.3	.3
<b>BALANCE OF SMITH COUNTY, TN</b>								
53	Real estate & rental & leasing .....	7	1 411	140	34	12	71.9	4.4
531	Real estate .....	5	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>BALANCE OF STEWART COUNTY, TN</b>								
53	Real estate & rental & leasing .....	5	2 443	199	52	26	90.3	6.5
531	Real estate .....	3	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D

See footnotes at end of table.



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NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF SULLIVAN COUNTY, TN</b>								
53	Real estate & rental & leasing .....	24	23 088	3 006	686	162	11.0	37.0
531	Real estate .....	9	3 268	649	136	29	58.5	—
532	Rental & leasing services .....	15	19 820	2 357	550	133	3.2	43.1
<b>BALANCE OF SUMNER COUNTY, TN</b>								
53	Real estate & rental & leasing .....	4	1 713	187	46	17	24.5	—
531	Real estate .....	2	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>BALANCE OF TIPTON COUNTY, TN</b>								
53	Real estate & rental & leasing .....	9	D	D	D	b	D	D
531	Real estate .....	7	D	D	D	b	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>BALANCE OF TROUSDALE COUNTY, TN</b>								
53	Real estate & rental & leasing .....	2	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>BALANCE OF UNICOI COUNTY, TN</b>								
53	Real estate & rental & leasing .....	4	483	117	13	13	100.0	—
531	Real estate .....	2	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>BALANCE OF UNION COUNTY, TN</b>								
53	Real estate & rental & leasing .....	7	580	104	26	16	52.2	2.6
531	Real estate .....	4	D	D	D	a	D	D
532	Rental & leasing services .....	3	D	D	D	a	D	D
<b>BALANCE OF VAN BUREN COUNTY, TN</b>								
53	Real estate & rental & leasing .....	2	D	D	D	a	D	D
531	Real estate .....	2	D	D	D	a	D	D
<b>BALANCE OF WARREN COUNTY, TN</b>								
53	Real estate & rental & leasing .....	4	352	38	17	4	58.0	42.0
531	Real estate .....	2	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>BALANCE OF WASHINGTON COUNTY, TN</b>								
53	Real estate & rental & leasing .....	10	1 426	291	59	36	50.4	49.6
531	Real estate .....	6	D	D	D	a	D	D
532	Rental & leasing services .....	4	D	D	D	b	D	D
<b>BALANCE OF WAYNE COUNTY, TN</b>								
53	Real estate & rental & leasing .....	4	D	D	D	a	D	D
531	Real estate .....	1	D	D	D	a	D	D
532	Rental & leasing services .....	3	D	D	D	a	D	D
<b>BALANCE OF WEAKLEY COUNTY, TN</b>								
53	Real estate & rental & leasing .....	7	D	D	D	b	D	D
531	Real estate .....	3	D	D	D	a	D	D
532	Rental & leasing services .....	4	1 060	401	100	28	34.0	—

See footnotes at end of table.

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NAICS code	Geographic area and kind of business	Establishments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of revenue—	
							From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>BALANCE OF WHITE COUNTY, TN</b>								
53	Real estate & rental & leasing .....	2	D	D	D	a	D	D
531	Real estate .....	1	D	D	D	a	D	D
532	Rental & leasing services .....	1	D	D	D	a	D	D
<b>BALANCE OF WILLIAMSON COUNTY, TN</b>								
53	Real estate & rental & leasing .....	7	1 149	291	37	9	64.9	24.4
531	Real estate .....	5	D	D	D	a	D	D
532	Rental & leasing services .....	2	D	D	D	a	D	D
<b>BALANCE OF WILSON COUNTY, TN</b>								
53	Real estate & rental & leasing .....	14	9 088	896	187	51	5.1	14.5
531	Real estate .....	11	D	D	D	b	D	D
532	Rental & leasing services .....	3	641	119	22	9	D	—

<sup>1</sup>Includes revenue information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes revenue information which was imputed based on historic data, administrative records data, or on industry averages.

# Appendix A.

## Explanation of Terms

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### **ANNUAL PAYROLL**

Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees. Payroll does not include commissions paid to independent (nonemployee) agents, such as real estate agents. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on Form 941.

### **FIRST QUARTER PAYROLL (\$1,000)**

Represents payroll paid to persons employed at any time during the quarter January to March 1997.

### **NUMBER OF EMPLOYEES**

Paid employees consist of the full-time and part-time employees who were on the payroll during the pay period including March 12, including salaried officers and executives of corporations. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. Excluded are independent (nonemployee) agents. The definition of paid employees is the same as that used on IRS Form 941.

### **NUMBER OF ESTABLISHMENTS**

An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

### **REAL ESTATE AND RENTAL AND LEASING**

When two or more activities were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

Data for individual properties leased or managed by property lessors or property managers are not normally considered separate establishments, but rather the permanent offices from which the properties are leased or managed are considered establishments. Data for separate automotive rental offices or concessions (e.g. airport locations) in the same metropolitan area, for which a common fleet of cars is maintained, are merged together and not considered as separate establishments.

### **REVENUE**

Includes revenue from all business activities whether or not payment was received in the census year, including commissions and fees from all sources, rents, net investment income, interest, dividends, and royalties. Revenue from leasing property marketed under operating leases is included. Revenue also includes the total value of service contracts, amounts received for work subcontracted to others, and rents from real property sublet to others.

Revenue does not include sales and other taxes collected from customers and remitted directly by the firm to a local, state, or Federal tax agency.

### **SALES, RECEIPTS, OR REVENUE ESTIMATED (PERCENT)**

Percent of total sales/receipts/revenue that was imputed based on historic company ratios or administrative records, or on industry averages.

### **SALES, RECEIPTS, OR REVENUE FROM ADMINISTRATIVE RECORDS (PERCENT)**

Percent of total sales/receipts/revenue obtained from administrative records of other Federal agencies.

# Appendix B.

## NAICS Codes, Titles, and Descriptions

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### **53 REAL ESTATE AND RENTAL AND LEASING**

The Real Estate and Rental and Leasing sector comprises establishments primarily engaged in renting, leasing, or otherwise allowing the use of tangible or intangible assets, and establishments providing related services. The major portion of this sector comprises establishments that rent, lease, or otherwise allow the use of their own assets by others. The assets may be tangible, as is the case of real estate and equipment, or intangible, as is the case with patents and trademarks.

This sector also includes establishments primarily engaged in managing real estate for others, selling, renting and/or buying real estate for others, and appraising real estate. These activities are closely related to this sector's main activity, and it was felt that from a production basis they would best be included here. In addition, a substantial proportion of property management is self-performed by lessors.

The main components of this sector are the real estate lessors industries; equipment lessors industries (including motor vehicles, computers, and consumer goods); and lessors of nonfinancial intangible assets (except copyrighted works).

Excluded from this sector are real estate investment trusts (REITS) and establishments primarily engaged in renting or leasing equipment with operators. REITS are classified in Subsector 525, Funds, Trusts, and Other Financial Vehicles because they are considered investment vehicles. Establishments renting or leasing equipment with operators are classified in various subsectors of NAICS depending on the nature of the services provided (e.g., transportation, construction, agriculture). These activities are excluded from this sector because the client is paying for the expertise and knowledge of the equipment operator, in addition to the rental of the equipment. In many cases, such as, the rental of heavy construction equipment, the operator is essential to operate the equipment.

### **531 REAL ESTATE**

Industries in the Real Estate subsector group establishments that are primarily engaged in renting or leasing real estate to others; managing real estate for others; selling, buying, or renting real estate for others; and providing other real estate related services, such as appraisal services.

Establishments primarily engaged in subdividing and developing unimproved real estate and constructing buildings for sale are classified in Subsector 233, Building, Developing, and General Contracting.

Real Estate Investment Trusts (REITS) are classified in Subsector 525, Funds, Trusts, and Other Financial Vehicles because they are considered investment vehicles.

### **5311 Lessors of Real Estate**

This NAICS industry group includes establishments classified in the following NAICS industry(ies): 53111, Lessors of Residential Buildings and Dwellings; 53112, Lessors of Nonresidential Buildings (Except Miniwarehouses); 53113, Lessors of Miniwarehouses and Self-Storage Units; 53119, Lessors of Other Real Estate Property

### **53111 Lessors of Residential Buildings and Dwellings**

This industry comprises establishments primarily engaged in acting as lessors of buildings used as residences or dwellings, such as single-family homes, apartment buildings, and town homes. Included in this industry are owner-lessors and establishments renting real estate and then acting as lessors in subleasing it to others. The establishments in this industry may manage the property themselves or have another establishment manage it for them.

### **531110 Lessors of Residential Buildings and Dwellings**

This industry comprises establishments primarily engaged in acting as lessors of buildings used as residences or dwellings, such as single-family homes, apartment buildings, and town homes. Included in this industry are owner-lessors and establishments renting real estate and then acting as lessors in subleasing it to others. The establishments in this industry may manage the property themselves or have another establishment manage it for them.

The data published with NAICS code 531110 include these parts of the following SIC industries:

6513 Lessors of apartment buildings

6514 Lessors of dwellings (except apartment buildings)

### **5311101 Lessors of Apartment Buildings**

Establishments primarily engaged in leasing (renting) apartment buildings (with 5 or more housing units per

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building) which are used as residences. Included are establishments which may lease (rent) apartments and then act as lessors in subleasing to others

### **5311109 Lessors of Dwellings Other Than Apartment Buildings**

Establishments primarily engaged in leasing (renting) residential buildings and dwellings (with less than 5 housing units per building) other than apartment buildings. Included are establishments which may lease (rent) residential space and then act as lessors in subleasing to others.

### **53112 Lessors of Nonresidential Buildings (Except Miniwarehouses)**

This industry comprises establishments primarily engaged in acting as lessors of buildings (except mini-warehouses and self-storage units) that are not used as residences or dwellings. Included in this industry are owner-lessors and establishments renting real estate and then acting as lessors in subleasing it to others. The establishments in this industry may manage the property themselves or have another establishment manage it for them.

### **531120 Lessors of Nonresidential Buildings (Except Miniwarehouses)**

This industry comprises establishments primarily engaged in acting as lessors of buildings (except mini-warehouses and self-storage units) that are not used as residences or dwellings. Included in this industry are owner-lessors and establishments renting real estate and then acting as lessors in subleasing it to others. The establishments in this industry may manage the property themselves or have another establishment manage it for them.

The data published with NAICS code 531120 include these parts of the following SIC industries:

- 6512 (pt) Lessors of professional & other office buildings
- 6512 (pt) Lessors of manufacturing & industrial buildings
- 6512 (pt) Lessors of shopping centers & retail stores
- 6512 (pt) Lessors of other nonresidential buildings & facilities

### **5311201 Lessors of Professional and Other Office Buildings**

Establishments primarily engaged in leasing (renting) professional and other office buildings or office space in such buildings. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

### **5311202 Lessors of Manufacturing and Industrial Buildings**

Establishments primarily engaged in leasing (renting) manufacturing and other industrial buildings. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

### **5311203 Lessors of Shopping Centers and Retail Stores**

Establishments primarily engaged in leasing (renting) retail stores or shopping center properties. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

### **5311209 Lessors of Other Nonresidential Buildings and Facilities**

Establishments primarily engaged in leasing (renting) nonresidential buildings not elsewhere classified. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

### **53113 Lessors of Miniwarehouses and Self-Storage Units**

This industry comprises establishments primarily engaged in renting or leasing space for self-storage. These establishments provide secure space (i.e., rooms, compartments, lockers, containers, or outdoor space) where clients can store and retrieve their goods.

### **531130 Lessors of Miniwarehouses and Self-Storage Units**

This industry comprises establishments primarily engaged in renting or leasing space for self-storage. These establishments provide secure space (i.e., rooms, compartments, lockers, containers, or outdoor space) where clients can store and retrieve their goods.

The data published with NAICS code 531130 include these parts of the following SIC industries:

- 4225 (pt) Lessors of miniwarehouses & self storage units

### **53119 Lessors of Other Real Estate Property**

This industry comprises establishments primarily engaged in acting as lessors of real estate (except buildings), such as manufactured home (i.e., mobile home) sites, vacant lots, and grazing land.

### **531190 Lessors of Other Real Estate Property**

This industry comprises establishments primarily engaged in acting as lessors of real estate (except buildings), such as manufactured home (i.e., mobile home) sites, vacant lots, and grazing land.

The data published with NAICS code 531190 include these parts of the following SIC industries:

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6515 Lessors of manufactured (mobile) home sites  
6517 Lessors of railroad property  
6519 Lessors of other real estate property

### **5311901 Lessors of Manufactured (Mobile) Home Sites**

Establishments primarily engaged in leasing (renting) manufactured (i.e., mobile) home sites for residential use. The establishments may also lease (rent) manufactured (mobile) homes on these sites. Included are establishments that may lease (rent) and then act as lessors in subleasing to others.

### **5311902 Lessors of Railroad Property**

Establishments primarily engaged in leasing (renting) real property owned by railroads, with or without improvements, including track rights of way. Included are establishments which may lease (rent) real property space and then act as lessors in subleasing to others.

### **5311909 Lessors of Other Real Property**

Establishments primarily engaged in leasing (renting) other real property, not elsewhere classified. This is primarily leasing (renting) of land. Some incidental buildings may be on the property. The establishments in this industry may lease (rent) space and then act as lessors in subleasing to others.

### **5312 Offices of Real Estate Agents and Brokers**

This NAICS industry group includes establishments classified in the following NAICS industry(ies): 53121, Offices of Real Estate Agents and Brokers.

### **53121 Offices of Real Estate Agents and Brokers**

This industry comprises establishments primarily engaged in acting as agents and/or brokers in one or more of the following: (1) selling real estate for others; (2) buying real estate for others; and (3) renting real estate for others.

### **531210 Offices of Real Estate Agents and Brokers**

This industry comprises establishments primarily engaged in acting as agents and/or brokers in one or more of the following: (1) selling real estate for others; (2) buying real estate for others; and (3) renting real estate for others.

The data published with NAICS code 531210 include these parts of the following SIC industries:

- 6531 (pt) Offices of residential real estate agents & brokers
- 6531 (pt) Offices of nonresidential real estate agents & brokers

### **5312101 Offices of Residential Real Estate Agents and Brokers**

Establishments primarily engaged in renting, buying, and selling residential real estate for others, on a fee or contract basis.

### **5312109 Offices of Nonresidential Real Estate Agents and Brokers**

Establishments primarily engaged in renting, buying, and selling nonresidential real estate for others, on a fee or contract basis.

### **5313 Activities Related to Real Estate**

This industry group comprises establishments primarily engaged in providing real estate services (except lessors of real estate and offices of real estate agents and brokers). Included in this industry group are establishments primarily engaged in activities, such as, managing real estate for others and appraising real estate.

### **53131 Real Estate Property Managers**

This industry comprises establishments primarily engaged in managing real property for others. Management includes ensuring that various activities associated with the overall operation of the property are performed, such as collecting rents, and overseeing other services (e.g., maintenance, security, trash removal.)

### **531311 Residential Property Managers**

This U.S. industry comprises establishments primarily engaged in managing residential real estate for others.

The data published with NAICS code 531311 include these parts of the following SIC industries:

- 6531 (pt) Residential property managers

### **531312 Nonresidential Property Managers**

This U.S. industry comprises establishments primarily engaged in managing nonresidential real estate for others.

The data published with NAICS code 531312 include these parts of the following SIC industries:

- 6531 (pt) Nonresidential property managers

### **53132 Offices of Real Estate Appraisers**

This industry comprises establishments primarily engaged in estimating the fair market value of real estate.

### **531320 Offices of Real Estate Appraisers**

This industry comprises establishments primarily engaged in estimating the fair market value of real estate.

The data published with NAICS code 531320 include these parts of the following SIC industries:

- 6531 (pt) Offices of real estate appraisers



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### **53139 Other Activities Related to Real Estate**

This industry comprises establishments primarily engaged in performing real estate related services (except lessors of real estate, offices of real estate agents and brokers, real estate property managers, and offices of real estate appraisers).

#### **531390 Other Activities Related to Real Estate**

This industry comprises establishments primarily engaged in performing real estate related services (except lessors of real estate, offices of real estate agents and brokers, real estate property managers, and offices of real estate appraisers).

The data published with NAICS code 531390 include these parts of the following SIC industries:

6531 (pt) Other activities related to real estate

### **532 Rental and Leasing Services**

Industries in the Rental and Leasing Services subsector include establishments that provide a wide array of tangible goods, such as automobiles, computers, consumer goods, and industrial machinery and equipment, to customers in return for a periodic rental or lease payment.

The subsector includes two main types of establishments: (1) those that are engaged in renting consumer goods and equipment and (2) those that are engaged in leasing machinery and equipment of the kind often used for business operations. The first type typically operates from a retail-like or store-front facility and maintains inventories of goods that are rented for short periods of time. The latter type typically does not operate from retail-like locations or maintain inventories, and offers longer term leases. These establishments work directly with clients to enable them to acquire the use of equipment on a lease basis, or they work with equipment vendors or dealers to support the marketing of equipment to their customers under lease arrangements. Equipment lessors generally structure lease contracts to meet the specialized needs of their clients and use their remarketing expertise to find other users for previously leased equipment. Establishments that provide operating and capital (i.e., finance) leases are included in this subsector.

Establishments primarily engaged in leasing in combination with providing loans are classified in Sector 52, Finance and Insurance. Establishments primarily engaged in leasing real property are classified in Subsector 531, Real Estate. Those establishments primarily engaged in renting or leasing equipment with operators are classified in various subsectors of NAICS depending on the nature of the services provided (e.g., Transportation, Construction, Agriculture). These activities are excluded from this subsector since the client is paying for the expertise and knowledge of the equipment operator, in addition to the rental of the equipment. In many cases, such as the rental of heavy construction equipment, the operator is essential

to operate the equipment. Likewise, since the provision of crop harvesting services includes both the equipment and operator, it is included in the agriculture subsector. The rental or leasing of copyrighted works is classified in Sector 51, Information, and the rental or leasing of assets, such as patents, trademarks, and/or licensing agreements is classified in Subsector 533, Lessors of Nonfinancial Intangible Assets (except Copyrighted Works).

### **5321 Automotive Equipment Rental and Leasing**

This industry group comprises establishments primarily engaged in renting or leasing the following types of vehicles: passenger cars and trucks without drivers, and utility trailers. These establishments generally operate from a retail-like facility. Some establishments offer only short-term rental, others only longer term leases, and some provide both type of services.

#### **53211 Passenger Car Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing passenger cars without drivers.

##### **532111 Passenger Car Rental**

This U.S. industry comprises establishments primarily engaged in renting passenger cars without drivers, generally for short periods of time.

The data published with NAICS code 532111 include these parts of the following SIC industries:

7514 Passenger car rental

##### **532112 Passenger Car Leasing**

This U.S. industry comprises establishments primarily engaged in leasing passenger cars without drivers, generally for long periods of time.

The data published with NAICS code 532112 include these parts of the following SIC industries:

7515 Passenger car leasing

### **53212 Truck, Utility Trailer, and RV (Recreational Vehicle) Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing, without drivers, one or more of the following: trucks, truck tractors or buses: semitrailers, utility trailers, or RVs (recreational vehicles).

#### **532120 Truck, Utility Trailer, and RV (Recreational Vehicle) Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing, without drivers, one or more of the following: trucks, truck tractors or buses: semitrailers, utility trailers, or RVs (recreational vehicles).

The data published with NAICS code 532120 include these parts of the following SIC industries:

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7513 Truck rental and leasing without drivers

7519 Utility trailer & RV (recreational vehicle) rental & leasing

### **5321201 Truck Rental, Without Drivers**

Establishments primarily engaged in renting (without drivers) one or more of the following: trucks, truck tractors, buses, or semi-trailers.

### **5321202 Truck Leasing**

Establishments primarily engaged in leasing (without drivers) one or more of the following: trucks, truck tractors, or buses. Service or maintenance may be provided.

### **5321209 Utility Trailer and Recreational Vehicle Rental and Leasing**

Establishments primarily engaged in renting or leasing utility trailers and recreational vehicles.

### **5322 Consumer Goods Rental**

This industry group comprises establishments primarily engaged in renting personal and household-type goods. Establishments classified in this industry group generally provide short-term rental although in some instances, the goods may be leased for longer periods of time. These establishments often operate from a retail-like or store-front facility.

### **53221 Consumer Electronics and Appliances Rental**

This industry comprises establishments primarily engaged in renting consumer electronics equipment and appliances, such as televisions, stereos, and refrigerators. Included in this industry are appliance rental centers.

### **532210 Consumer Electronics and Appliances Rental**

This industry comprises establishments primarily engaged in renting consumer electronics equipment and appliances, such as televisions, stereos, and refrigerators. Included in this industry are appliance rental centers.

The data published with NAICS code 532210 include these parts of the following SIC industries:

7359 (pt) Consumer electronics & appliances rental

### **53222 Formal Wear and Costume Rental**

This industry comprises establishments primarily engaged in renting clothing, such as formal wear, costumes (e.g., theatrical), or other clothing (except laundered uniforms and work apparel).

### **532220 Formal Wear and Costume Rental**

This industry comprises establishments primarily engaged in renting clothing, such as formal wear, costumes (e.g., theatrical), or other clothing (except laundered uniforms and work apparel).

The data published with NAICS code 532220 include these parts of the following SIC industries:

7299 (pt) Formal wear rental

7819 (pt) Wardrobe rental

### **5322201 Formal Wear Rental**

Establishments primarily engaged in renting clothing, such as formal wear or costumes (other than for motion picture production, TV, or theatrical production).

### **5322209 Wardrobe Rental**

Establishments primarily engaged in renting costumes for motion picture production, TV, or theatrical productions.

### **53223 Video Tape and Disc Rental**

This industry comprises establishments primarily engaged in renting prerecorded video tapes and discs for home electronic equipment.

### **532230 Video Tape and Disc Rental**

This industry comprises establishments primarily engaged in renting prerecorded video tapes and discs for home electronic equipment.

The data published with NAICS code 532230 include these parts of the following SIC industries:

7841 Video tape & disk rental

### **53229 Other Consumer Goods Rental**

This industry comprises establishments primarily engaged in renting consumer goods (except consumer electronics and appliances, formal wear and costumes, and prerecorded video tapes).

### **532291 Home Health Equipment Rental**

This U.S. industry comprises establishments primarily engaged in renting home-type health and invalid equipment, such as wheel chairs, hospital beds, oxygen tanks, walkers, and crutches.

The data published with NAICS code 532291 include these parts of the following SIC industries:

7352 (pt) Home health equipment rental

### **532292 Recreational Goods Rental**

This U.S. industry comprises establishments primarily engaged in renting recreational goods, such as bicycles, canoes, motorcycles, skis, sailboats, beach chairs, and beach umbrellas.



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The data published with NAICS code 532292 include these parts of the following SIC industries:

7999 (pt) Recreational goods rental

### **532299 All Other Consumer Goods Rental**

This U.S. industry comprises establishments primarily engaged in renting consumer goods and products (except consumer electronics and appliances; formal wear and costumes; prerecorded video tapes and discs for home electronic equipment; home health furniture and equipment; and recreational goods). Included in this industry are furniture rental centers and party rental supply centers.

The data published with NAICS code 53299 include these parts of the following SIC industries:

7359 (pt) Other consumer goods rental & leasing

### **5322991 Locker Rental, Except Cold Storage**

Establishments primarily engaged in renting lockers (except cold storage).

### **5322999 All Other Miscellaneous Consumer Goods Rental and Leasing**

Establishments primarily engaged in renting or leasing a single line of consumer goods or products (except electronics and appliances, formal wear and costumes, video tapes, and recreational goods). Residential furniture and party supply rental are included here.

### **5323 General Rental Centers**

This NAICS industry group includes establishments classified in the following NAICS industry(ies): 53231, General Rental Centers.

#### **53231 General Rental Centers**

This industry comprises establishments primarily engaged in renting a range of consumer, commercial, and industrial equipment. Establishments in this industry typically operate from conveniently located facilities where they maintain inventories of goods and equipment that they rent for short periods of time. The type of equipment that establishments in this industry provide often includes, but is not limited to: audio-visual equipment, contractors and builders tools and equipment, home repair tools, lawn and garden equipment, moving equipment and supplies, and party and banquet equipment and supplies.

#### **532310 General Rental Centers**

This industry comprises establishments primarily engaged in renting a range of consumer, commercial, and industrial equipment. Establishments in this industry typically operate from conveniently located facilities where they maintain inventories of goods and equipment that

they rent for short periods of time. The type of equipment that establishments in this industry provide often includes, but is not limited to: audio-visual equipment, contractors and builders tools and equipment, home repair tools, lawn and garden equipment, moving equipment and supplies, and party and banquet equipment and supplies.

The data published with NAICS code 532310 include these parts of the following SIC industries:

7359 (pt) General rental centers

### **5324 Commercial and Industrial Machinery and Equipment Rental and Leasing**

This industry group comprises establishments primarily engaged in renting or leasing commercial-type and industrial-type machinery and equipment. The types of establishments included in this industry group are generally involved in providing capital or investment-type equipment that clients use in their business operations. These establishments typically cater to a business clientele and do not generally operate a retail-like or store-front facility.

#### **53241 Construction, Transportation, Mining, and Forestry Machinery and Equipment Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing one or more of the following without operators: heavy construction, off-highway transportation, mining, and forestry machinery and equipment. Establishments in this industry may rent or lease products, such as aircraft, railroad cars, steamships, tugboats, bulldozers, earthmoving equipment, well-drilling machinery and equipment, or cranes.

#### **532411 Commercial Air, Rail, and Water Transportation Equipment Rental and Leasing**

This U.S. industry comprises establishments primarily engaged in renting or leasing off-highway transportation equipment without operators, such as aircraft, railroad cars, steamships, or tugboats.

The data published with NAICS code 532411 include these parts of the following SIC industries:

4499 (pt) Commercial vessel rental & leasing

4741 (pt) Railroad car rental

7359 (pt) Aircraft rental & leasing

#### **5324111 Commercial Vessel Rental and Leasing Without Crew**

Establishments primarily engaged in renting or leasing commercial vessels or barges (without crew).

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### **5324112 Railroad Car Rental and Leasing**

Establishments primarily engaged in renting or leasing railroad cars.

### **5324119 Aircraft Rental and Leasing**

Establishments primarily engaged in renting or leasing air transportation equipment (without operators).

### **532412 Construction, Mining, and Forestry Machinery and Equipment Rental and Leasing**

This U.S. industry comprises establishments primarily engaged in renting or leasing heavy equipment without operators that may be used for construction, mining, or forestry, such as bulldozers, earthmoving equipment, well-drilling machinery and equipment, or cranes.

The data published with NAICS code 532412 include these parts of the following SIC industries:

7353 (pt) Rental & leasing of heavy construction equip without operators

7359 (pt) Oil field & well drilling equipment rental & leasing

### **5324121 Rental and Leasing of Heavy Construction Equipment Without Operators**

Establishments primarily engaged in renting or leasing heavy construction and earthmoving machinery and equipment (without operators), such as cranes, bulldozers, scrapers, clamshells, and bucket loaders.

### **5324129 Oilfield and Well Drilling Equipment Rental and Leasing**

Establishments primarily engaged in renting or leasing oil field and well drilling equipment.

### **53242 Office Machinery and Equipment Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing office machinery and equipment, such as computers, office furniture, duplicating machines (i.e., copiers), or facsimile machines.

### **532420 Office Machinery and Equipment Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing office machinery and equipment, such as computers, office furniture, duplicating machines (i.e., copiers), or facsimile machines.

The data published with NAICS code 532420 include these parts of the following SIC industries:

7359 (pt) Office machinery rental & leasing

7377 Computer rental & leasing

### **5324201 Office Machine Rental and Leasing**

Establishments primarily engaged in renting or leasing office machinery and equipment.

### **5324209 Computer Rental and Leasing**

Establishments primarily engaged in renting or leasing computers and computer peripheral equipment.

### **53249 Other Commercial and Industrial Machinery and Equipment Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing nonconsumer-type machinery and equipment (except heavy construction, transportation, mining, and forestry machinery and equipment without operators; and office machinery and equipment). Establishments in this industry rent or lease products, such as, manufacturing equipment; metalworking, telecommunications, motion picture, or theatrical machinery and equipment; institutional (i.e., public building) furniture, such as furniture for schools, theaters, or buildings; or agricultural equipment without operators.

### **532490 Other Commercial and Industrial Machinery and Equipment Rental and Leasing**

This industry comprises establishments primarily engaged in renting or leasing nonconsumer-type machinery and equipment (except heavy construction, transportation, mining, and forestry machinery and equipment without operators; and office machinery and equipment). Establishments in this industry rent or lease products, such as, manufacturing equipment; metalworking, telecommunications, motion picture, or theatrical machinery and equipment; institutional (i.e., public building) furniture, such as furniture for schools, theaters, or buildings; or agricultural equipment without operators.

The data published with NAICS code 532490 include these parts of the following SIC industries:

7352 (pt) Medical equipment rental & leasing (exc home health equipment)

7359 (pt) Industrial equipment rental & leasing

7819 (pt) Motion picture equipment rental

7922 (pt) Theatrical equipment rental

### **5324901 Medical Equipment Rental and Leasing, Except Home Health Equipment**

Establishments primarily engaged in renting or leasing medical equipment (except invalid supplies or home health equipment).

### **5324902 Industrial Equipment Rental and Leasing**

Establishments primarily engaged in renting or leasing industrial machinery and equipment.

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### **5324903 Motion Picture Equipment Rental**

Establishments primarily engaged in renting or leasing motion picture equipment. Included in this industry are establishments that rent studio property for motion picture production, TV, or theatrical productions.

### **5324909 Theatrical Equipment Rental**

Establishments primarily engaged in renting or leasing theatrical equipment, such as lighting, theatrical audio equipment and sets.

### **533 Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works)**

Industries in the Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works) subsector include establishments that are primarily engaged in assigning rights to assets, such as patents, trademarks, brand names, and/or franchise agreements for which a royalty payment or licensing fee is paid to the asset holder. Establishments in this subsector own the patents, trademarks, and/or franchise agreements that they allow others to use or reproduce for a fee and may or may not have created those assets.

Establishments that allow franchisees the use of the franchise name, contingent on the franchisee buying products or services from the franchisor, are classified elsewhere.

Excluded from this subsector are establishments primarily engaged in leasing real property and establishments primarily engaged in leasing tangible assets, such as automobiles, computers, consumer goods, and industrial machinery and equipment. These establishments are classified in Subsector 531, Real Estate and Subsector 532, Rental and Leasing Services, respectively.

### **5331 Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works)**

This NAICS industry group includes establishments classified in the following NAICS industry(ies): 53311, Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works).

### **53311 Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works)**

This industry comprises establishments primarily engaged in assigning rights to assets, such as patents, trademarks, brand names, and/or franchise agreements for which a royalty payment or licensing fee is paid to the asset holder.

### **533110 Lessors of Nonfinancial Intangible Assets (Except Copyrighted Works)**

This industry comprises establishments primarily engaged in assigning rights to assets, such as patents, trademarks, brand names, and/or franchise agreements for which a royalty payment or licensing fee is paid to the asset holder.

The data published with NAICS code 533110 include these parts of the following SIC industries:

6792 (pt) Oil royalty companies

6794 Patent owners & lessors

### **5331101 Oil Royalty Trading Companies**

Establishments primarily engaged in leasing the rights to a whole or partial interest in the proceeds from the sale of oil or gas, produced from a specific tract for investors.

### **5331109 Patent Owners and Lessors**

Establishments primarily engaged in collecting royalties or licensing fees from patents, trademarks, and/or franchise agreements.

# Appendix C.

## Coverage and Methodology

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### MAIL/NONMAIL UNIVERSE

For this sector, large- and medium-size firms, plus all firms known to operate more than one establishment, were sent questionnaires to be completed and returned to the Census Bureau by mail. For most very small firms data from existing administrative records of other Federal agencies were used instead. These records provided basic information on location, kind of business, revenue, payroll, number of employees, and legal form of organization.

Firms in the 1997 Economic Census were divided into the mail universe and nonmail universe. The coverage of and the method of obtaining census information from each are described below:

1. The mail universe consisted of firms for which information was obtained by means of a mail canvass and included:
  - a. Large employers, i.e., all multiestablishment and all single-establishment employer firms with payroll above a specified cutoff. The term “employers” refers to firms with one or more paid employees at any time during 1997 as shown in the active administrative records of other Federal agencies.
  - b. A sample of small employers, i.e., single-establishment firms with payroll below a specified cutoff, in classifications for which specialized data precluded reliance solely on administrative records sources.
2. The nonmail universe consisted of firms that were not required to file a regular census return and included:
  - a. Selected small employers, i.e., single-establishment firms with payroll below a specified cutoff. Although the payroll cutoff varied by kind of business, small employers in the nonmail universe generally included firms with less than 10 employees and represented about 10 percent of total revenue of establishments covered in the census. Data on revenue, payroll, and employment for small employers in the nonmail universe were derived or estimated from administrative records of other Federal agencies.
  - b. All taxable nonemployers, i.e., all firms subject to Federal income tax with no paid employees during 1997. Revenue information for these firms was obtained from administrative records of other Federal agencies. Although consisting of many firms,

nonemployers accounted for less than 10 percent of total revenue of all establishments covered in the census. The census included only those nonemployer firms which reported a revenue volume of \$1,000 or more during 1997. Data for nonemployers are not included in this report, but are released as part of the “Core Business Statistics Report Series.”

### INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and the 1997 NAICS. More information on NAICS is available in the NAICS manual and at [www.census.gov/naics](http://www.census.gov/naics).

The method of assigning classifications, and the level of detail at which establishments were classified, differed between the mail and nonmail universe as follows:

1. The mail universe.
  - a. Establishments in the mail universe that returned questionnaires were classified on the basis of their self-designation, sources of revenue, and other industry-specific inquiries.
  - b. Establishments in the mail universe that did not return questionnaires were classified on the basis of the most current census kind-of-business classification available from one of the Census Bureau’s current sample surveys, the 1992 census, or the administrative records of other Federal agencies.
2. The nonmail universe.
  - a. Employer establishments in the nonmail universe were classified on the basis of the most current census kind-of-business classification available from one of the Census Bureau’s current sample surveys, the 1992 census, or the administrative records of other Federal agencies. If the census or

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administrative record classifications proved inadequate (none corresponded to a 1997 census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a 1997 census kind-of-business code.

- b. Nonemployers were classified on the basis of information obtained from administrative records of other Federal agencies.

### **RELIABILITY OF DATA**

All data compiled for this sector are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, processing, and estimation for missing or misreported data.

Data presented in the Miscellaneous Subjects and the Sources of Revenue reports for this sector are subject to sampling errors as well as nonsampling errors. Specifically, these data are estimated based on information obtained from census questionnaires mailed to all large employers and to a sample of small employers in the universe. Sampling errors affect these estimates insofar as they may differ from results that would be obtained from a complete enumeration.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to

develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

### **TREATMENT OF NONRESPONSE**

Census report forms included two different types of inquiries, "basic" and "industry-specific". Data for the basic inquiries, which include location, kind of business or operation, revenue, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or operation covered by the report, were available only from the establishments in the mail universe that completed the appropriate inquiries on the questionnaire.

Two methods were used to account for nonresponse to industry-specific inquiries. For some inquiries, missing data were imputed for individual records based on responses from similar establishments. For other inquiries, the total of reported data were expanded to represent the mail and nonmail universe. Data for industry-specific inquiries based on a December 31 reference date were expanded in direct relationship to total annualized revenue of only those establishments in business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total revenue of all establishments included in the category. In a few cases, expansion on the basis of the revenue item was not appropriate, and another basic data item was used as the basis for expansion.

All reports in which data were expanded to account for nonmail employers and nonrespondents include a coverage indicator for each publication category, which shows the revenue of establishments responding to the inquiry as a percent of total revenue for all establishments for which data are shown. Coverage is usually determined by the ratio of total revenue of establishments responding to the inquiry to total revenue of all establishments in the category.

# Appendix D.

## Geographic Notes

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### TENNESSEE

**Belle Meade.** See “Nashville-Davidson (consolidated city).”

**Chattanooga** is in Hamilton and Marion Counties; it annexed into Marion County in April 1994.

**Farragut** is in Knox and Loudon Counties.

**Forest Hills.** See “Nashville-Davidson (consolidated city).”

**Goodlettsville** is in Davidson and Sumner Counties; see “Nashville-Davidson (consolidated city).”

**Harriman** is in Morgan and Roane Counties.

**Humboldt** is in Gibson and Madison Counties.

**Johnson City** is in Carter, Sullivan, and Washington Counties.

**Kingsport** is in Hawkins and Sullivan Counties.

**McKenzie** is in Carroll, Henry, and Weakley Counties.

**Millersville** is in Robertson and Sumner Counties.

**Morristown** is in Hamblen and Jefferson Counties; it annexed into Jefferson County in July 1995.

**Nashville-Davidson (balance).** See “Nashville-Davidson (consolidated city).”

**Nashville-Davidson (consolidated city).** The “Metropolitan Government of Nashville and Davidson County” is coextensive with Davidson County. It includes Belle Meade, Forest Hills, Goodlettsville (part in Davidson County), and Oak Hill, which are tabulated separately. “Nashville-Davidson (balance),” which is a place equivalent, includes Berry Hill, Lakewood, and Ridgetop (part in Davidson County), which are not populous enough for separate tabulation.

**Oak Hill.** See “Nashville-Davidson (consolidated city).”

**Oak Ridge** is in Anderson and Roane Counties.

**Oliver Springs** is in Anderson, Morgan, and Roane Counties.

**Spring Hill** is in Maury and Williamson Counties.

**Sweetwater** is in McMinn and Monroe Counties.

**Tullahoma** is in Coffee and Franklin Counties.

**White House** is in Robertson and Sumner Counties.



# Appendix E. Metropolitan Areas

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## TENNESSEE

### **Chattanooga, TN—GA MSA**

Catoosa County, GA  
Dade County, GA  
Walker County, GA  
Hamilton County, TN  
Marion County, TN

### **Clarksville—Hopkinsville, TN—KY MSA**

Christian County, KY  
Montgomery County, TN

### **Jackson, TN MSA**

Chester County, TN  
Madison County, TN

### **Johnson City—Kingsport—Bristol, TN—VA MSA**

Carter County, TN  
Hawkins County, TN  
Sullivan County, TN  
Unicoi County, TN  
Washington County, TN  
Scott County, VA  
Washington County, VA  
Bristol, VA (IC)

### **Knoxville, TN MSA**

Anderson County, TN  
Blount County, TN  
Knox County, TN  
Loudon County, TN  
Sevier County, TN  
Union County, TN

### **Memphis, TN—AR—MS MSA**

Crittenden County, AR  
DeSoto County, MS  
Fayette County, TN  
Shelby County, TN  
Tipton County, TN

### **Nashville, TN MSA**

Cheatham County, TN  
Davidson County, TN  
Dickson County, TN  
Robertson County, TN  
Rutherford County, TN  
Sumner County, TN  
Williamson County, TN  
Wilson County, TN

