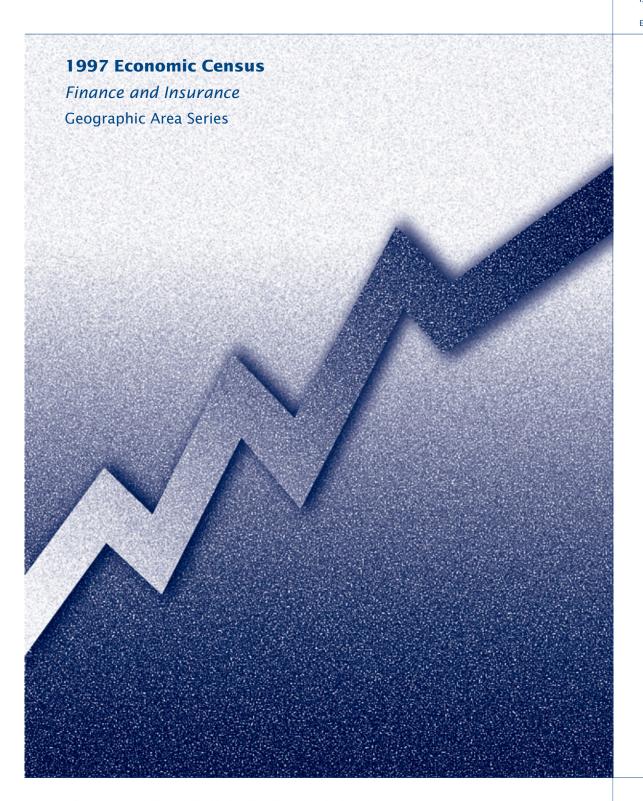
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### **1997 Economic Census**

Finance and Insurance
Geographic Area Series





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	Not applicable for this report.	

### Introduction to the Economic Census

#### PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

#### ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information

52 Finance and Insurance 53

Real Estate and Rental and Leasing 54 Professional, Scientific, and Technical Services

55 Management of Companies and Enterprises 56 Administrative and Support and Waste

Management and Remediation Services

61 **Educational Services** 

Health Care and Social Assistance 62

Arts. Entertainment, and Recreation 71

72 Accommodation and Foodservices

Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

#### RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

#### **GEOGRAPHIC AREA CODING**

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

#### **BASIS OF REPORTING**

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

#### **DOLLAR VALUES**

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

#### **AVAILABILITY OF ADDITIONAL DATA**

#### **Reports in Print and Electronic Media**

All results of the 1997 Economic Census are available on the Census Bureau Internet site (www.census.gov) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

#### **Special Tabulations**

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division Service Sector Statistics Division

301-457-4673 301-457-2668

#### HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

#### **SOURCES FOR MORE INFORMATION**

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at www.census.gov/econguide. More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at www.census.gov/econ/www/history.html.

#### ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

- A Standard error of 100 percent or more.
- D Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
- F Exceeds 100 percent because data include establishments with payroll exceeding revenue.
- N Not available or not comparable.
- Q Revenue not collected at this level of detail for multiestablishment firms.
- S Withheld because estimates did not meet publication standards.

- V Represents less than 50 vehicles or .05 percent.
- X Not applicable.
- Y Disclosure withheld because of insufficient
  - coverage of merchandise lines.
- Z Less than half the unit shown.
- a 0 to 19 employees.
- b 20 to 99 employees.
- c 100 to 249 employees.
- e 250 to 499 employees.
- f 500 to 999 employees.
- g 1,000 to 2,499 employees.
- h 2,500 to 4,999 employees.
- i 5,000 to 9,999 employees.
- j 10,000 to 24,999 employees.
- k 25,000 to 49,999 employees.
- I 50,000 to 99,999 employees.
- m 100,000 employees or more.
- p 10 to 19 percent estimated.
- q 20 to 29 percent estimated.
- r Revised.
- s Sampling error exceeds 40 percent.
- nec Not elsewhere classified.
- nsk Not specified by kind.
- Represents zero (page image/print only).
- (CC) Consolidated city.
- (IC) Independent city.

1997 ECONOMIC CENSUS INTRODUCTION 3

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### Finance and Insurance

#### **SCOPE**

The Finance and Insurance sector (sector 52) of the 1997 Economic Census comprises establishments of firms with payroll primarily engaged in financial transactions (transactions involving the creation, liquidation, or change in ownership of financial assets) and/or in facilitating financial transactions. Three principal types of activities are identified:

- 1. Raising funds by taking deposits and/or issuing securities and, in the process, incurring liabilities. Establishments engaged in this activity use raised funds to acquire financial assets by making loans and/or purchasing securities. Putting themselves at risk, they channel funds from lenders to borrowers and transform or repackage the funds with respect to maturity, scale and risk. This activity is known as financial intermediation.
- 2. Pooling of risk by underwriting insurance and annuities. Establishments engaged in this activity collect fees, insurance premiums, or annuity considerations; build up reserves; invest those reserves; and make contractual payments. Fees are based on the expected incidence of the insured risk and the expected return on investment.
- 3. Providing specialized services facilitating or supporting financial intermediation, insurance, and employee benefit programs.

In addition, monetary authorities charged with monetary control are included in this sector.

The subsectors, industry groups, and industries within the Finance and Insurance sector are defined on the basis of their unique production processes. As with all industries, the production processes are distinguished by their use of specialized human resources and specialized physical capital. In addition, the way in which these establishments acquire and allocate financial capital, their source of funds, and the use of those funds provides a third basis for distinguishing characteristics of the production process. For instance, the production process in raising funds through deposit-taking is different from the process of raising funds in bond or money markets. The process of making loans to individuals also requires different production processes than does the creation of investment pools or the underwriting of securities.

Most of the Finance and Insurance subsectors contain one or more industry groups of (1) intermediaries with

similar patterns of raising and using funds and (2) establishments engaged in activities that facilitate, or are otherwise related to, that type of financial or insurance intermediation.

Industries within this sector are defined in terms of activities for which a production process can be specified, and many of these activities are not exclusive to a particular type of financial institution. To deal with the varied activities taking place within existing financial institutions, the approach is to split these institutions into components performing specialized services. This requires defining the units engaged in providing those services and developing procedures that allow for their delineation. For finance and insurance, these units are the equivalents of the establishments defined for other industries.

The output of many financial services, as well as the inputs and the processes by which they are combined, cannot be observed at a single location and can only be defined at a higher level of the organizational structure of the enterprise. Additionally, a number of independent activities that represent separate and distinct production processes may take place at a single location belonging to a multilocation financial firm. Activities are more likely to be homogeneous with respect to production characteristics than are locations, at least in financial services. The North American Industry Classification System (NAICS) defines activities broadly enough that it can be used by those classifying by location and by those employing a more top-down approach to the delineation of the establishment.

The Finance and Insurance sector has been defined to encompass establishments primarily engaged in financial transactions; that is, transactions involving the creation, liquidation, or change in ownership of financial assets or in facilitating financial transactions. Financial industries are extensive users of electronic means for facilitating the verification of financial balances, authorizing transactions, transferring funds to and from transactors' accounts, notifying banks (or credit card issuers) of the individual transactions, and providing daily summaries. Since these transaction processing activities are integral to the production of finance and insurance services, establishments that principally provide a financial transaction processing service are classified to this sector, rather than to the data processing industry in the Information sector.

Funds, trusts, and other financial vehicles (legal entities that hold portfolios of assets on behalf of others) are the fifth subsector of the Finance and Insurance sector. These

entities earn interest, dividends, and other property income, but have little or no employment and no revenue from the sale of services. Separate establishments and employees devoted to the management of funds are classified in Industry Group 5239, Other Financial Investment Activities.

Among depository institutions and insurance carriers, many locations with activities which might in other industries be considered as support or auxiliary activities (such as headquarters operations), are included in this report as operating locations.

#### **GENERAL**

A list of reports that provide statistics on sector 52 follows.

**Geographic area report.** There is a separate report for each state, the District of Columbia, and the United States. Each state report presents general statistics on number of establishments, revenue, payroll, and employment by kind of business for the state and metropolitan areas (MAs). Greater kind-of-business detail is shown for larger areas. The United States report presents data for the United States as a whole.

**Sources of revenue report.** This report presents sources of revenue data for establishments by kind of business. Data are presented for the United States.

**Establishment and firm size (including legal form of organization) report.** This report presents revenue, payroll, and employment data for the United States by revenue size, by employment size, and by legal form of organization for establishments; and by revenue size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits) for firms.

**Miscellaneous subjects report.** This report presents data for establishments for a variety of industry-specific questions. Presentation of data varies by kind of business.

#### **GEOGRAPHIC AREAS COVERED**

The level of geographic detail varies by report. Data may be presented for:

- 1. The United States as a whole.
- 2. States and the District of Columbia.

- 3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget (OMB) as of June 30, 1997. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a population of at least 1,000,000 (according to the 1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.
- 4. Metropolitan statistical areas (MSAs) defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character. In New England, cities and towns rather than counties are the component geographic units.

#### **COMPARABILITY OF THE 1992 AND 1997 CENSUSES**

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented according to the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

#### **DISCLOSURE**

In accordance with Federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

# AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

The Census Bureau's County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

### Table 1. Summary Statistics for the State: 1997

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

-						Paid	Percent of	of revenue-
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	MAINE	, ,	, , , ,	(, , ,	, , , ,	,		
52	Finance & insurance	1 657	N	805 489	209 059	22 213	1.0	1.9
521	Monetary authorities—central bank	1	29 000	1 085	157	21	-	_
5211 52111 521110	Monetary authorities—central bank Monetary authorities—central bank Monetary authorities—central bank	1 1 1	29 000 29 000 29 000	1 085 1 085 1 085	157 157 157	21 21 21	- - -	_ _ _
522	Credit intermediation & related activities	717	1 820 693	267 310	63 449	9 413	.1	3.4
5221 52211 522110 5221101 5221102	Depository credit intermediation Commercial banking Commercial banking National commercial banks (banking) State commercial banks (banking)	640 304 304 58 246	1 681 197 760 873 760 873 207 774 553 099	245 852 91 826 91 826 31 891 59 935	58 581 21 835 21 835 7 140 14 695	8 448 3 321 3 321 1 032 2 289	- - - - -	3.2 5.6 5.6 14.6 2.2
52212 522120 5221201 5221203	Savings institutions Savings institutions Savings institutions (federally chartered) Savings institutions (not federally chartered).	202 202 29 173	694 587 694 587 87 591 606 996	116 610 116 610 12 646 103 964	27 988 27 988 2 929 25 059	3 508 3 508 491 3 017	- - - -	_ _ _
52213 522130 5221301 5221309	Credit unions . Credit unions . Credit unions (federally chartered) . Credit unions (not federally chartered) .	134 134 114 20	225 737 225 737 176 616 49 121	37 416 37 416 28 252 9 164	8 758 8 758 6 642 2 116	1 619 1 619 1 260 359	- - - -	4.9 4.9 6.2 .2
5222 52222 522220	Nondepository credit intermediation Sales financing Sales financing	64 11 11	D 61 069 61 069	D 2 457 2 457	D 582 582	f b b	D .9 .9	D - -
52229 522292 522298 5222981	Other nondepository credit intermediation Real estate credit All other nondepository credit intermediation. Pawn shops.	52 32 15 13	D D D 3 106	D D D 422	D D D 92	e c b 23	D D D 40.7	D D D
5223 52231 522310	Activities related to credit intermediation  Mortgage & nonmortgage loan brokers  Mortgage & nonmortgage loan brokers	13 8 8	D 2 076 2 076	D 767 767	D 171 171	c 15 15	D 18.8 18.8	D - -
523	Securities intermediation & related activities	178	D	D	D	g	D	D
5231 52311 523110	Securities & commodity contracts intermediation & brokerage	69 6 6	88 351 D D	41 364 D D	10 839 D D	566 a a	.6 D D	3.7 D D
52312 523120	Securities brokerage	61 61	85 582 85 582	40 675 40 675	10 678 10 678	540 540	.4 .4	3.6 3.6
5239 52391 523910	Other financial investment activities Miscellaneous intermediation Miscellaneous intermediation	109 17 17	D D	D D D	D D	f b b	D D D	D D D
52392 523920	Portfolio management Portfolio management	40 40	42 632 42 632	20 163 20 163	3 908 3 908	281 281	3.5 3.5	15.5 15.5
52393 523930	Investment advice	34 34	14 587 14 587	3 805 3 805	775 775	74 74	21.1 21.1	26.3 26.3
52399 523991	All other financial investment activities.  Trust, fiduciary, & custody activities	18 18	10 279 10 279	4 724 4 724	1 051 1 051	126 126	5.0 5.0	9.3 9.3
524	Insurance carriers & related activities	754	N	465 591	128 651	11 667	1.2	1.0
5241 52411 524113 524114	Insurance carriers Direct life, health, & medical insurance carriers Direct life insurance carriers Direct health & medical insurance carriers.	163 60 47 13	zaaa	345 108 268 891 209 573 59 318	99 184 79 867 65 662 14 205	7 715 5 656 3 976 g	- - - -	- - - -
52412 524126	Other direct insurance carriers	100 96	QQ	D D	D D	g g	D D	D D
5242 52421 524210	Agencies, brokerages, & other insurance related activities Insurance agencies & brokerages Insurance agencies & brokerages	591 512 512	321 876 219 023 219 023	120 483 81 416 81 416	29 467 19 715 19 715	3 952 2 614 2 614	17.6 24.0 24.0	13.8 11.0 11.0
52429 524291 524292 524298	Other insurance related activities Claims adjusting Third party administration of insurance & pension funds All other insurance related activities	79 31 32 16	102 853 17 159 59 665 26 029	39 067 5 913 24 803 8 351	9 752 1 723 5 736 2 293	1 338 185 920 233	4.1 7.8 3.3 3.2	19.9 2.0 30.5 7.4
525	Funds, trusts, & other financial vehicles (part)	7	D	D	D	b	D	D
5259 52593 525930	Other investment pools & funds (part) Real Estate Investment Trusts (REITs) Real Estate Investment Trusts (REITs)	7 7 7	D D D	D D D	D D D	b b b	D D D	D D D

¹Includes revenue information obtained from administrative records of other Federal agencies. ²Includes revenue information which was imputed based on historic data, administrative records data, or on industry averages.

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

(CIVIOAS, I	MSAs, and PMSAs), see Appendix E]					Paid employees	Percent o	of revenue —
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	BANGOR, ME MSA							
52	Finance & insurance	140	N	34 167	8 216	1 092	2.5	1.8
522	Credit intermediation & related activities	58	N	17 244	4 066	594	-	1.4
5221 52211 522110	Depository credit intermediation Commercial banking Commercial banking	49 29 29	N Q Q	16 288 8 006 8 006	3 853 1 885 1 885	552 276 276	- - -	.8 _ _
52212 522120	Savings institutions	12 12	QQ	D D	D D	c c	D D	D D
523	Securities intermediation & related activities	20	D	D	D	С	D	D
5239	Other financial investment activities	11	D	D	D	b	D	D
524	Insurance carriers & related activities	61	N N	10 624	2 480	384	5.0	.2
5241 52412 524126	Insurance carriers Other direct insurance carriers Direct property & casualty insurance carriers	18 10 10	N Q Q	5 256 1 492 1 492	1 315 354 354	163 36 36	- - -	_ _ _
5242 52421 524210	Agencies, brokerages, & other insurance related activities Insurance agencies & brokerages Insurance agencies & brokerages	43 38 38	26 721 26 285 26 285	5 368 5 159 5 159	1 165 1 110 1 110	221 208 208	18.7 18.0 18.0	.6 .6 .6
525	Funds, trusts, & other financial vehicles (part)	1	D	D	D	а	D	D
	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA							
52	Finance & insurance	8 302	N	10 896 109	2 861 484	197 952	r.8	<sup>r</sup> 2.7
521	Monetary authorities—central bank	1	1 403 000	52 824	12 228	1 143	-	_
5211 52111 521110	Monetary authorities—central bank Monetary authorities—central bank Monetary authorities—central bank	1 1 1	1 403 000 1 403 000 1 403 000	52 824 52 824 52 824	12 228 12 228 12 228	1 143 1 143 1 143	- - -	_ _ _
522	Credit intermediation & related activities	3 086	N	D	D	1	D	D
5221 52211 522110	Depository credit intermediation Commercial banking Commercial banking	2 279 1 213 1 213	N Q Q	D 1 640 018 1 640 018	D 388 772 388 772	33 840 33 840	D .4 .4	D .4 .4
52212 522120	Savings institutions Savings institutions	715 715	QQ	D D	D D	j	D D	D D
52213 522130	Credit unions	350 350	D D	D D	D D	h h	D D	D D
5222 52222 522220	Nondepository credit intermediation Sales financing Sales financing	r583 r154 r154	D D D	D D D	D D D	i h h	D D D	D D D
52229 522291 522292 522298	Other nondepository credit intermediation Consumer lending Real estate credit All other nondepository credit intermediation.	420 78 297 39	D D D 80 568	D D D 13 598	D D D 5 398	i f h 667	D D D 6.7	D D D 13.9
5222981 5223 52231	Pawn shops	<sup>7</sup> 224 138	D D	D D	D D	b h f	D D	D D
522310 52232 522320	Mortgage & nonmortgage loan brokers  Financial transactions processing, reserve, & clearinghouse act Financial transactions processing, reserve, & clearinghouse act	138 '35 '35	D D D	D D D	D D D	g g	D D D	D D D
52239 522390	Other activities related to credit intermediation	51 51	D D	D D	D D	c	D D	D D
523	Securities intermediation & related activities	1 586	15 146 551	4 823 117	1 297 500	54 606	.9	4.3
5231 52311 523110	Securities & commodity contracts intermediation & brokerage	552 111 111	D D D	D D D	D D D	j h h	D D D	D D D
52312 523120	Securities brokerage	428 428	D D	D D	D D	j	D D	D D
5232 52321 523210	Securities & commodity exchanges Securities & commodity exchanges Securities & commodity exchanges	1 1 1	D D D	D D D	D D D	b b b	D D D	D D D
5239 52391 523910	Other financial investment activities Miscellaneous intermediation Miscellaneous intermediation	1 033 141 141	D 554 294 554 294	D 70 313 70 313	D 21 999 21 999	k 803 803	D 6.1 6.1	D 7.0 7.0
52392 523920	Portfolio management	530 530	D D	D D	D D	j j	D D	D D
52393 523930	Investment advice Investment advice	284 284	D D	D D	D D	h h	D D	D D
52399 523991	All other financial investment activities	78 72	1 665 455 D	445 450 D	109 854 D	9 288 i	.2 D	1.0 D

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

(CIVICI IO, IV	ISAs, and PMSAs), see Appendix EJ					Paid employees	Percent o	of revenue —
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA Con.							
52	Finance & insurance—Con.							
524	Insurance carriers & related activities	3 583	N	D	D	1	D	D
5241 52411 524113 524114	Insurance carriers Direct life, health, & medical insurance carriers Direct life insurance carriers Direct health & medical insurance carriers.	651 338 274 64	N Q Q Q	2 380 835 D D D	679 527 D D D	56 569 k j j	_ D D	.9 D D
52412	Other direct insurance carriers	300	Q	D	D	j	D	D
524126		281	Q	D	D	j	D	D
524127		13	Q	D	D	c	D	D
52413	Reinsurance carriers Reinsurance carriers	13	Q	D	D	c	D	D
524130		13	Q	D	D	c	D	D
5242 52421 524210	Agencies, brokerages, & other insurance related activities	2 932 2 557 2 557	D D D	D D D	D D D	j	D D D	D D D
52429 524291 524292 524298	Other insurance related activities Claims adjusting Third party administration of insurance & pension funds All other insurance related activities	375 139 171 65	D D D	D D D	D D D	h g h f	D D D	D D D
525	Funds, trusts, & other financial vehicles (part)	46	D	D	D	h	D	D
5259	Other investment pools & funds (part) Real Estate Investment Trusts (REITs) Real Estate Investment Trusts (REITs)	46	D	D	D	h	D	D
52593		46	D	D	D	h	D	D
525930		46	D	D	D	h	D	D
	Boston, MA-NH PMSA							
<b>52</b>	Finance & insurance	5 548	N 1 400 000	9 390 735	2 467 616	154 709	.6	2.8
521	Monetary authorities—central bank  Monetary authorities—central bank  Monetary authorities—central bank  Monetary authorities—central bank	1	1 403 000	52 824	12 228	1 143	_	_
5211		1	1 403 000	52 824	12 228	1 143	_	_
52111		1	1 403 000	52 824	12 228	1 143	_	_
521110		1	1 403 000	52 824	12 228	1 143	_	_
522	Credit intermediation & related activities	1 927	N	2 259 136	548 015	47 523	.4	4.8
5221	Depository credit intermediation	1 410	N	1 874 176	447 150	39 655	.4	4.6
52211	Commercial banking	755	Q	1 478 454	346 392	27 969	.4	.3
522110	Commercial banking	755	Q	1 478 454	346 392	27 969	.4	.3
52212 522120	Savings institutions Savings institutions	464 464	QQ	295 316 295 316	71 295 71 295	8 803 8 803	.4 .4	21.0 21.0
52213	Credit unions	190	D	D	D	g	D	D
522130		190	D	D	D	g	D	D
5222	Nondepository credit intermediation	355	1 678 849	281 327	75 875	5 473	1.1	12.4
52222		97	D	D	D	g	D	D
522220		97	D	D	D	g	D	D
52229	Other nondepository credit intermediation Consumer lending Real estate credit All other nondepository credit intermediation. Pawn shops	250	D	D	D	h	D	D
522291		47	220 814	32 563	8 414	676	1.0	4.1
522292		177	367 726	124 609	28 042	2 446	2.0	22.9
522298		22	D	D	D	f	D	D
5222981		12	D	D	D	b	D	D
5223	Activities related to credit intermediation  Mortgage & nonmortgage loan brokers  Mortgage & nonmortgage loan brokers	162	2 296 475	103 633	24 990	2 395	.4	1.2
52231		96	95 847	40 062	6 966	631	7.4	3.1
522310		96	95 847	40 062	6 966	631	7.4	3.1
52232	Financial transactions processing, reserve, & clearinghouse act Financial transactions processing, reserve, & clearinghouse act	27	D	D	D	g	D	D
522320		27	D	D	D	g	D	D
52239	Other activities related to credit intermediation	39	D	D	D	c	D	D
522390		39	D	D	D	c	D	D
523	Securities intermediation & related activities	1 297	14 605 735	4 696 180	1 267 722	52 608	.8	4.4
5231	Securities & commodity contracts intermediation & brokerage	438	4 635 504	1 975 594	539 585	20 608	.5	4.4
52311		98	D	D	D	h	D	D
523110		98	D	D	D	h	D	D
52312	Securities brokerage Securities brokerage	328	4 164 219	1 557 730	431 358	16 301	.3	4.2
523120		328	4 164 219	1 557 730	431 358	16 301	.3	4.2
5232	Securities & commodity exchanges Securities & commodity exchanges Securities & commodity exchanges	1	D	D	D	b	D	D
52321		1	D	D	D	b	D	D
523210		1	D	D	D	b	D	D
5239	Other financial investment activities Miscellaneous intermediation. Miscellaneous intermediation.	858	D	D	D	k	D	D
52391		116	D	D	D	f	D	D
523910		116	D	D	D	f	D	D
52392	Portfolio management	457	7 288 137	1 997 382	550 277	19 057	.6	4.6
523920	Portfolio management	457	7 288 137	1 997 382	550 277	19 057	.6	4.6
52393	Investment advice Investment advice	229	726 014	226 503	50 386	3 321	3.2	5.5
523930		229	726 014	226 503	50 386	3 321	3.2	5.5
52399	All other financial investment activities	56	D	D	D	i	D	D
523991		51	1 386 628	381 430	93 932	7 989	.2	1.0

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	nors, and I morey, see Appendix Ej					Paid employees	Percent o	f revenue-
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSACon.							
	Boston, MA-NH PMSA—Con.							
52	Finance & insurance—Con.							
524	Insurance carriers & related activities	2 284	N	2 334 436	627 460	50 650	.7	1.4
5241 52411 524113 524114	Insurance carriers Direct life, health, & medical insurance carriers Direct life insurance carriers Direct health & medical insurance carriers.	395 227 184 43	zaaa	1 692 165 1 048 826 689 361 359 465	481 585 303 290 204 762 98 528	36 684 23 524 15 616 7 908	- - -	.8 .9 .4 2.8
52412 524126	Other direct insurance carriers Direct property & casualty insurance carriers	159 147	Q Q	D D	D D	j j	D D	D D
5242 52421 524210	Agencies, brokerages, & other insurance related activities Insurance agencies & brokerages Insurance agencies & brokerages	1 889 1 650 1 650	1 899 749 1 440 012 1 440 012	642 271 473 513 473 513	145 875 111 784 111 784	13 966 10 281 10 281	13.5 14.7 14.7	12.5 14.4 14.4
52429 524291 524292 524298	Other insurance related activities Claims adjusting Third party administration of insurance & pension funds	239 81 112 46	459 737 92 564 281 650 85 523	168 758 38 134 96 336 34 288	34 091 9 067 17 185 7 839	3 685 895 2 076 714	9.9 15.9 7.9 9.8	6.5 3.1 4.0 18.6
525	Funds, trusts, & other financial vehicles (part)	39	544 815	48 159	12 191	2 785	-	.3
5259 52593 525930	Other investment pools & funds (part)  Real Estate Investment Trusts (REITs)  Real Estate Investment Trusts (REITs)	39 39 39	544 815 544 815 544 815	48 159 48 159 48 159	12 191 12 191 12 191	2 785 2 785 2 785	- - -	.3 .3 .3
	Brockton, MA PMSA							
52	Finance & insurance	260	N	90 997	21 855	2 848	2.9	2.1
522	Credit intermediation & related activities	116	N	55 028	12 843	1 831	.7	2.4
5221 52211 522110	Depository credit intermediation Commercial banking Commercial banking	89 30 30	N Q Q	42 611 10 116 10 116	10 178 2 028 2 028	1 541 381 381	.2 - -	2.5 10.5 10.5
52212 522120	Savings institutions Savings institutions	40 40	aa	25 165 25 165	6 352 6 352	854 854	-	
52213 522130	Credit unions	19 19	61 079 61 079	7 330 7 330	1 798 1 798	306 306	1.0 1.0	<u>-</u> -
5222 52229 522292	Nondepository credit intermediation Other nondepository credit intermediation Real estate credit	21 18 15	D 32 243 29 430	D 10 539 10 135	D 2 322 2 236	c 239 225	D 4.8 5.2	D 1.9 2.1
523	Securities intermediation & related activities	13	5 484	1 610	378	35	17.3	1.7
524	Insurance carriers & related activities	131	N	34 359	8 634	982	6.2	1.6
5241	Insurance carriers	15	N	18 669	4 910	495	.1	-
5242 52421 524210	Agencies, brokerages, & other insurance related activities Insurance agencies & brokerages Insurance agencies & brokerages	116 100 100	37 557 31 417 31 417	15 690 12 567 12 567	3 724 2 929 2 929	487 415 415	36.2 33.9 33.9	9.3 8.4 8.4
52429	Other insurance related activities	16	6 140	3 123	795	72	47.8	14.1
	Fitchburg-Leominster, MA PMSA							
52	Finance & insurance	136	N	42 180	9 682	1 365	4.5	7.8
522	Credit intermediation & related activities	66	N	27 311	6 262	929	.6	11.8
5221 52211 522110	Depository credit intermediation Commercial banking Commercial banking	59 21 21	N Q Q	26 855 8 126 8 126	6 166 1 952 1 952	910 269 269	.6 - -	11.9 - -
52212 522120	Savings institutions Savings institutions	16 16	QQ	5 839 5 839	1 388 1 388	194 194	_ _	_
52213 522130	Credit unions	22 22	68 153 68 153	12 890 12 890	2 826 2 826	447 447	1.4 1.4	27.3 27.3
523	Securities intermediation & related activities	13	D	D	D	а	D	D
524	Insurance carriers & related activities	56	N	D	D	е	D	D
5242 52421 524210	Agencies, brokerages, & other insurance related activities Insurance agencies & brokerages Insurance agencies & brokerages	51 47 47	D D D	D D D	D D D	e c c	D D D	D D D
525	Funds, trusts, & other financial vehicles (part)	1	D	D	D	а	D	D

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

(* /	ISAS, and PMSAS), see Appendix Ej					Paid employees	Percent o	f revenue —
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA Con.							
	Lawrence, MA-NH PMSA							
52	Finance & insurance	400	N	169 987	40 287	4 903	1.9	5.0
522	Credit intermediation & related activities	172	N	89 031	19 450	2 444	.6	1.8
5221 52211 522110	Depository credit intermediation Commercial banking Commercial banking	130 56 56	N Q Q	54 630 15 538 15 538	13 387 3 788 3 788	1 812 591 591	- - -	1.0 _ _
52212 522120	Savings institutions	51 51	QQ	33 789 33 789	8 262 8 262	998 998	_	_ _
52213 522130	Credit unions	23 23	35 465 35 465	5 303 5 303	1 337 1 337	223 223	_ _	12.4 12.4
5222 52229 522292	Nondepository credit intermediation Other nondepository credit intermediation Real estate credit	27 19 14	109 162 29 127 24 600	15 734 8 346 7 894	3 618 1 857 1 752	456 216 199	2.3 7.1 .9	5.7 14.1 15.1
5223 52231 522310	Activities related to credit intermediation  Mortgage & nonmortgage loan brokers  Mortgage & nonmortgage loan brokers	15 10 10	54 570 D D	18 667 D D	2 445 D D	c b b	1.7 D D	.7 D D
523	Securities intermediation & related activities	46	95 640	16 858	3 650	334	1.6	5.8
5231 52312 523120	Securities & commodity contracts intermediation & brokerage	19 16 16	9 982 9 982 9 982	3 427 3 427	D 788 788	b 47 47	D 2.2 2.2	D 11.3 11.3
5239	Other financial investment activities	27	D	D	D	е	D	D
524	Insurance carriers & related activities	182	N	64 098	17 187	2 125	3.7	8.7
5241 52412 524126	Insurance carriers Other direct insurance carriers Direct property & casualty insurance carriers	23 14 11	N Q Q	34 738 D D	10 172 D D	1 319 e e	D D	8.6 D D
5242 52421 524210	Agencies, brokerages, & other insurance related activities Insurance agencies & brokerages Insurance agencies & brokerages	159 139 139	69 651 56 055 56 055	29 360 22 567 22 567	7 015 5 540 5 540	806 637 637	25.3 28.8 28.8	9.5 10.8 10.8
52429 524292	Other insurance related activities	20 10	13 596 11 911	6 793 6 231	1 475 1 373	169 152	10.8 3.3	4.5 3.3
	Lowell, MA-NH PMSA							
52	Finance & insurance	222	N	113 356	29 185	4 080	1.7	.9
522	Credit intermediation & related activities	107	N	D	D	g	D	D
5221 52211 522110	Depository credit intermediation Commercial banking Commercial banking	81 39 39	N Q Q	D 11 107 11 107	D 3 311 3 311	g 399 399	D - -	D .1 .1
52212 522120	Savings institutions Savings institutions	27 27	Q	17 357 17 357	4 153 4 153	620 620	_ _	- -
52213 522130	Credit unions	15 15	D D	D D	D D	c c	D D	D D
5222 52229 522292	Nondepository credit intermediation Other nondepository credit intermediation Real estate credit	22 17 12	135 387 D 14 167	8 424 D 5 601	1 799 D 1 097	197 c 101	2.4 D 22.2	3.0 D 25.2
523	Securities intermediation & related activities	14	D	D	D	С	D	D
5239	Other financial investment activities	10	D	D	D	C	D	D
524 5241	Insurance carriers & related activities	101	N N	60 998 D	16 074 D	2 484 g	2.4 D	.7 D
5242			D	D	D	9	D	D
5242 52421 524210	Agencies, brokerages, & other insurance related activities Insurance agencies & brokerages Insurance agencies & brokerages	90 82 82	35 947 35 947	17 515 17 515	4 117 4 117	486 486	25.5 25.5	8.3 8.3

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(ONIO/10, II	ISAS, and PMSAS), see Appendix Ej					Paid	Percent o	f revenue –
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA -Con.							
	Manchester, NH PMSA							
52	Finance & insurance	402	N	243 548	57 886	6 053	.7	1.4
522	Credit intermediation & related activities	134	N	70 971	16 104	2 139	-	3.7
5221 52211 522110	Depository credit intermediation Commercial banking Commercial banking	80 58 58	N Q Q	44 054 29 537 29 537	10 131 7 074 7 074	1 469 1 023 1 023	_ _ _	2.3 _ _
52213 522130	Credit unions	16 16	56 024 56 024	9 723 9 723	2 301 2 301	353 353	_ _	.4 .4
5222 52229 522292 523	Nondepository credit intermediation Other nondepository credit intermediation Real estate credit Securities intermediation & related activities	48 39 31	D D 52 553 D	D D 18 363	D D 3 938	f e 440	D D -	D D 24.4 D
5231 52312 523120	Securities & commodity contracts intermediation & brokerage	40 17 14 14	36 576 35 142 35 142	15 124 14 343 14 343	3 717 3 569 3 569	e 203 189 189	1.1 .2 .2	.6 _ _
5239	Other financial investment activities	23	D	D	D	b	D	D
524	Insurance carriers & related activities	227	N	150 903	36 414	3 610	1.0	.6
5241 52411 524113	Insurance carriers Direct life, health, & medical insurance carriers Direct life insurance carriers	87 36 30	N Q Q	120 434 78 059 42 500	29 481 19 150 10 780	2 769 1 766 1 238	_ _ _	.3 .5 –
52412 524126	Other direct insurance carriers	50 46	Q	D D	D D	f f	D D	D D
5242 52421 524210	Agencies, brokerages, & other insurance related activities	140 101 101	71 113 47 072 47 072	30 469 20 367 20 367	6 933 4 497 4 497	841 543 543	24.4 26.6 26.6	6.1 3.4 3.4
52429 524291 524292	Other insurance related activities Claims adjusting Third party administration of insurance & pension funds	39 19 14	24 041 D D	10 102 D D	2 436 D D	298 c b	20.2 D D	11.4 D D
525	Funds, trusts, & other financial vehicles (part)	1	D	D	D	а	D	D
	Nashua, NH PMSA							
52	Finance & insurance	205	N	77 958	21 532	2 614	<sup>r</sup> 1.6	7.3
522	Credit intermediation & related activities	86	N	29 778	8 505	971	r.3	<sup>r</sup> 22.5
5221 52211 522110	Depository credit intermediation Commercial banking Commercial banking	65 47 47	N Q Q	17 505 13 532 13 532	4 440 3 518 3 518	752 568 568	_ _ _	2.8 _ _
5222 52229	Nondepository credit intermediation	r15 12	D D	D D	D D	b b	D D	D D
523	Securities intermediation & related activities	29	D	D	D	С	D	D
5231 52312 523120	Securities & commodity contracts intermediation & brokerage	13 13 13	D D D	D D D	D D D	b b b	D D D	D D D
5239	Other financial investment activities	16	D	D	D	b	D	D
524	Insurance carriers & related activities	89	N	39 593	11 131	1 541	2.2	.7
5241 52412 524126	Insurance carriers Other direct insurance carriers Direct property & casualty insurance carriers	21 14 14	N Q Q	D D D	D D D	g b b	D D D	D D D
5242 52421 524210	Agencies, brokerages, & other insurance related activities	68 65 65	D D D	D D D	D D D	e e e	D D D	D D D
525	Funds, trusts, & other financial vehicles (part)	1	D	D	D	а	D	D
	New Bedford, MA PMSA							

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(ONIOA3, II	isas, and Pirisas), see appendix Ej						Davaget	f var. (a. )
NAICS	O a serve bis a serve and bised of brusiness					Paid employees for pay		f revenue —
code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA Con.							
	New Bedford, MA PMSA—Con.							
52	Finance & insurance	202	N	53 040	16 085	1 994	2.8	11.4
522	Credit intermediation & related activities	93	N	30 375	10 407	1 377	-	3.5
5221 52211 522110	Depository credit intermediation Commercial banking Commercial banking	79 33 33	zqq	29 108 13 122 13 122	10 112 5 764 5 764	1 329 628 628	- - -	1.7 3.5 3.5
52212 522120	Savings institutions Savings institutions	33 33	QQ	11 823 11 823	3 447 3 447	538 538	- -	=
52213 522130	Credit unions	13 13	25 290 25 290	4 163 4 163	901 901	163 163		- -
5222 52229	Nondepository credit intermediation Other nondepository credit intermediation	11 10	D D	D D	D D	b b	D D	D D
523	Securities intermediation & related activities	14	D	D	D	b	D	D
524	Insurance carriers & related activities	94	N	16 763	4 412	555	9.7	32.2
5242 52421 524210	Agencies, brokerages, & other insurance related activities Insurance agencies & brokerages Insurance agencies & brokerages	88 78 78	34 793 31 791 31 791	11 620 10 391 10 391	3 074 2 746 2 746	424 392 392	27.9 30.0 30.0	4.6 4.2 4.2
52429	Other insurance related activities	10	3 002	1 229	328	32	5.4	9.0
525	Funds, trusts, & other financial vehicles (part)	1	D	D	D	а	D	D
	Portsmouth-Rochester, NH-ME PMSA							
52	Finance & insurance	326	N	208 393	56 044	5 574	2.9	.5
522	Credit intermediation & related activities	119	N	D	D	g	D	D
5221 52211 522110	Depository credit intermediation Commercial banking Commercial banking	95 70 70	z q q	28 022 16 267 16 267	7 521 4 515 4 515	1 053 636 636	- - -	- - -
52212 522120	Savings institutions Savings institutions	15 15	QQ	4 896 4 896	1 394 1 394	155 155	- -	- -
52213 522130	Credit unions	10 10	32 791 32 791	6 859 6 859	1 612 1 612	262 262	_ _	_ _
5222 52229	Nondepository credit intermediation	21 14	D D	D D	D D	c b	D D	D D
523	Securities intermediation & related activities	61	D	D	D	е	D	D
5231 52312 523120	Securities & commodity contracts intermediation & brokerage	24 21 21	D 33 855 33 855	D 14 656 14 656	D 3 269 3 269	179 179	8.9 8.9	D 1.7 1.7
5239 52392 523920	Other financial investment activities Portfolio management Portfolio management	37 19 19	D 11 774 11 774	D 7 183 7 183	D 1 673 1 673	66 66	D 3.6 3.6	D 2.2 2.2
52393 523930	Investment advice	12 12	4 306 4 306	1 953 1 953	396 396	35 35	24.8 24.8	2.9 2.9
524	Insurance carriers & related activities	144	N	147 959	41 275	h	.9	.2
5241 52411 524113	Insurance carriers Direct life, health, & medical insurance carriers Direct life insurance carriers	40 16 15	ZQQ	125 506 D D	35 923 D D	h f f	D D	_ D D
52412 524126	Other direct insurance carriers	24 24	QQ	D D	D D	h h	D D	D D
5242 52421 524210	Agencies, brokerages, & other insurance related activities Insurance agencies & brokerages. Insurance agencies & brokerages	104 90 90	49 960 39 622 39 622	22 453 16 215 16 215	5 352 3 920 3 920	623 460 460	23.6 29.4 29.4	5.5 4.9 4.9
52429 524292	Other insurance related activities Third party administration of insurance & pension funds	14 10	10 338 D	6 238 D	1 432 D	163 c	1.2 D	7.9 D
525	Funds, trusts, & other financial vehicles (part)	2	D	D	D	а	D	D

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

	novas, and I movas), see Appendix Ej					Paid employees	Percent of	of revenue —
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA	(	(+1,)	(41,010)	(41,000)	(		
	-Con. Worcester, MA-CT PMSA							
52	Finance & insurance	601	N	505 915	141 312	13 812	.7	.9
522	Credit intermediation & related activities	266	N	D	D	h	D	D
5221 52211 522110	Depository credit intermediation Commercial banking Commercial banking	191 104 104	N Q Q	77 472 44 219 44 219	18 464 10 430 10 430	2 591 1 376 1 376	.4 _ _	.7 .1 .1
52212 522120	Savings institutions Savings institutions	54 54	Q	23 420 23 420	5 723 5 723	806 806	1.8 1.8	
52213 522130	Credit unions	33 33	67 789 67 789	9 833 9 833	2 311 2 311	409 409	_ _	5.8 5.8
5222 52222 522220	Nondepository credit intermediation Sales financing. Sales financing.	58 22 22	D 350 817 350 817	D 21 094 21 094	D 5 663 5 663	f 437 437	D .1 .1	D 1.3 1.3
52229 522292	Other nondepository credit intermediation	36 26	D 38 705	D 6 612	D 1 379	c 151	D 3.7	D 8.1
5223 52231 522310	Activities related to credit intermediation  Mortgage & nonmortgage loan brokers  Mortgage & nonmortgage loan brokers	17 10 10	D 6 449 6 449	D 2 590 2 590	D 432 432	c 104 104	D 11.4 11.4	D 33.0 33.0
523	Securities intermediation & related activities	59	D	D	D	f	D	D
5231 52312 523120	Securities & commodity contracts intermediation & brokerage	20 18 18	D 66 727 66 727	D 25 112 25 112	D 6 215 6 215	e 305 305	D .3 .3	D .5 .5
5239 52392 523920	Other financial investment activities Portfolio management Portfolio management	39 13 13	D 6 345 6 345	D 1 764 1 764	D 445 445	e 33 33	D 2.6 2.6	D .7 .7
52393 523930	Investment advice Investment advice	14 14	20 925 20 925	2 253 2 253	536 536	64 64	4.9 4.9	4.2 4.2
524	Insurance carriers & related activities	275	N	354 734	105 164	9 827	.6	.8
5241 52411 524113	Insurance carriers Direct life, health, & medical insurance carriers Direct life insurance carriers	48 27 22	N Q Q	310 297 228 182 198 185	94 966 75 207 67 832	8 537 6 361 5 547	- - -	.8 .9 —
52412 524126	Other direct insurance carriers	20 20	Q Q	D D	D D	g g	D D	D D
5242 52421 524210	Agencies, brokerages, & other insurance related activities Insurance agencies & brokerages Insurance agencies & brokerages	227 205 205	119 247 108 596 108 596	44 437 41 176 41 176	10 198 9 489 9 489	1 290 1 189 1 189	24.8 25.8 25.8	4.1 3.4 3.4
52429 524291	Other insurance related activities Claims adjusting	22 11	10 651 D	3 261 D	709 D	101 b	14.6 D	10.4 D
525	Funds, trusts, & other financial vehicles (part)	1	D	D	D	a	D	D
	LEWISTON-AUBURN, ME MSA							
52	Finance & insurance	137	N	61 591	14 730	2 292	1.5	2.0
521	Monetary authorities—central bank	1	29 000	1 085	157	21	-	_
5211 52111 521110	Monetary authorities—central bank Monetary authorities—central bank Monetary authorities—central bank	1 1	29 000 29 000 29 000	1 085 1 085 1 085	157 157 157	21 21 21	_ _ _	_ _ _
522	Credit intermediation & related activities	68	N	27 998	6 931	1 219	.7	3.6
5221 52211 522110	Depository credit intermediation Commercial banking Commercial banking	56 15 15	N Q Q	23 996 2 309 2 309	5 999 589 589	1 026 120 120	- - -	3.2 5.4 5.4
52212 522120	Savings institutions Savings institutions	25 25	Q Q	17 094 17 094	4 292 4 292	678 678	- -	
52213 522130	Credit unions Credit unions	16 16	27 023 27 023	4 593 4 593	1 118 1 118	228 228	_ _	13.1 13.1
5222 52229	Nondepository credit intermediation Other nondepository credit intermediation	10 10	D D	D D	D D	b b	D D	D D
523	Securities intermediation & related activities	10	4 993	2 365	521	41	9.3	_
524	Insurance carriers & related activities	58	N	30 143	7 121	1 011	2.2	1.0
5241	Insurance carriers	13	N	D	D	f	D	D
5242 52421 524210	Agencies, brokerages, & other insurance related activities Insurance agencies & brokerages Insurance agencies & brokerages	45 37 37	D   20 583 20 583	9 609 9 609	D 2 137 2 137	e 236 236	D 15.1 15.1	D 8.2 8.2

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

	nons, and I monsy, see Appendix Ej					Paid	Percent of	f revenue-
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
-	PORTLAND, ME MSA	(namber)	(ψ1,000)	(ψ1,000)	(ψ1,000)	(namber)	Todordo	Lounated
52	Finance & insurance	512	N	529 315	142 193	12 069	.4	1.6
522	Credit intermediation & related activities	169	N	104 663	23 593	2 894	.1	5.0
5221 52211 522110	Depository credit intermediation Commercial banking Commercial banking	131 65 65	N Q Q	89 821 34 764 34 764	20 310 8 040 8 040	2 225 965 965	- - -	4.8 7.9 7.9
52212 522120	Savings institutions Savings institutions	33 33	Q Q	44 239 44 239	9 737 9 737	844 844	_ _	_ _
52213 522130	Credit unions	33 33	67 272 67 272	10 818 10 818	2 533 2 533	416 416	_	2.9 2.9
5222 52229 522292	Nondepository credit intermediation Other nondepository credit intermediation Real estate credit	31 22 18	D D D	D D D	D D D	f c c	D D D	D D D
523 5231	Securities intermediation & related activities	73 26	D D	D D	D D	f e	D D	D D
52312 523120	Securities brokerage Securities brokerage	24 24	57 223 57 223	27 572 27 572	7 452 7 452	315 315	_ _	4.3 4.3
5239 52392 523920	Other financial investment activities Portfolio management Portfolio management	47 18 18	36 630 36 630	D 17 534 17 534	D 3 403 3 403	e 232 232	D .4 .4	D 8.7 8.7
52393 523930	Investment advice	19 19	11 430 11 430	3 203 3 203	596 596	50 50	15.4 15.4	32.3 32.3
524 5241	Insurance carriers & related activities	268 84	N N	371 346 311 901	106 176 91 022	8 463 6 632	.4	.7
52411 524113 524114	Direct life, health, & medical insurance carriers Direct life insurance carriers Direct health & medical insurance carriers	33 23 10	2000	258 912 D	77 411 D D	5 323 h	D D	_ D D
52412 524126	Other direct insurance carriers	49 46	Q	D D	D D	g g	D D	D D
5242 52421 524210	Agencies, brokerages, & other insurance related activities Insurance agencies & brokerages Insurance agencies & brokerages	184 150 150	147 234 65 967 65 967	59 445 27 300 27 300	15 154 6 910 6 910	1 831 786 786	11.5 23.7 23.7	19.1 12.2 12.2
52429 524291 524292	Other insurance related activities Claims adjusting Third party administration of insurance & pension funds	34 11 11	81 267 14 908 40 761	32 145 4 892 19 097	8 244 1 502 4 497	1 045 142 676	1.6 3.1 .4	24.7 2.2 43.6
524298 525	All other insurance related activities	12	25 598 D	8 156 D	2 245 D	227 a	2.6 D	7.6 D
	AREA OUTSIDE MAINE METROPOLITAN AREAS							
52	Finance & insurance	829	N	173 737	42 350	6 556	3.3	3.1
522	Credit intermediation & related activities	404	N N	D D	D D	h	D D	D D
5221 52211 522110	Depository credit intermediation Commercial banking Commercial banking	388 184 184	a	D D	D D	h g g	D D	D D
52212 522120	Savings institutions Savings institutions	128 128	Q Q	D D	D D	g g	D D	D D
52213 522130	Credit unions	76 76	D D	D D	D D	f	D D	D D
5222 52229	Nondepository credit intermediation Other nondepository credit intermediation	12 10	D D	D D	D D	b a	D D	D D
523	Securities intermediation & related activities	73	D	D	D	С	D	D
5231 52312 523120	Securities & commodity contracts intermediation & brokerage	26 23 23	D D D	D D D	D D D	c b b	D D D	D D D
5239 52391 523910	Other financial investment activities Miscellaneous intermediation Miscellaneous intermediation	47 10 10	D D D	D D D	D D D	c b b	D D D	D D D
52392 523920	Portfolio management	14 14	D D	D D	D D	b b	D D	D D
52393 523930	Investment advice	13 13	D D	D D	D D	a a	D D	D D
52399 523991	All other financial investment activities	10 10	D D	D D	D D	a a	D D	D D
524	Insurance carriers & related activities	349	N	D	D	g	D	D
5241 52411 524113	Insurance carriers Direct life, health, & medical insurance carriers Direct life insurance carriers	45 13 11	N Q Q	D D D	D D D	e c c	D D D	D D D
52412 524126	Other direct insurance carriers	32 31	QQ	D D	D D	c c	D D	D D
5242 52421 524210	Agencies, brokerages, & other insurance related activities Insurance agencies & brokerages Insurance agencies & brokerages	304 275 275	D 102 225 102 225	D 37 537 37 537	D 9 133 9 133	g 1 326 1 326	D 27.8 27.8	D 13.6 13.6
52429 524291	Other insurance related activities Claims adjusting	29 16	D D	D D	D D	b b	D D	D D

[Includes only establishments of companies with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

						Paid	Percent o	f revenue-
NAICS code	Geographic area and kind of business	Establish- ments (number)	Revenue (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	employees for pay period including March 12 (number)	From adminis- trative records <sup>1</sup>	Estimated <sup>2</sup>
	AREA OUTSIDE MAINE METROPOLITAN AREAS—Con.							
52	Finance & insurance—Con.							
525	Funds, trusts, & other financial vehicles (part)	3	D	D	D	а	D	D

<sup>&</sup>lt;sup>1</sup>Includes revenue information obtained from administrative records of other Federal agencies. <sup>2</sup>Includes revenue information which was imputed based on historic data, administrative records data, or on industry averages.

# Appendix A. Explanation of Terms

#### ANNUAL PAYROLL

Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees. Payroll does not include commissions paid to independent (nonemployee) agents, such as insurance agents. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on form 941.

#### **FIRST QUARTER PAYROLL (\$1,000)**

Represents payroll paid to persons employed at any time during the quarter January to March 1997.

#### **NUMBER OF EMPLOYEES**

Paid employees consist of the full-time and part-time employees who were on the payroll during the pay period including March 12, including salaried officers and executives of corporations. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. Excluded are independent (nonemployee) agents. The definition of paid employees is the same as that used on IRS form 941.

#### NUMBER OF ESTABLISHMENTS

An establishment is generally a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead

of a census report, no information was available on the number of locations operated. The count of establishments represents those in business at any time during 1997.

When two or more activities were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

#### REVENUE

Includes revenue from all business activities whether or not payment was received in the census year, including commissions and fees from all sources, rents, net investment income, interest, dividends, royalties, and net insurance premiums earned. Revenue from leasing property marketed under operating leases is included, as well as interest earned from property marketed under capital, finance, or full payout leases. Revenue also includes the total value of service contracts and amounts received for work subcontracted to others.

Revenue does not include sales and other taxes collected from customers and remitted directly by the firm to a local, state, or Federal tax agency.

# SALES, RECEIPTS, OR REVENUE ESTIMATED (PERCENT)

Percent of total sales/receipts/revenue that was imputed based on historic company ratios or administrative records, or on industry averages.

# SALES, RECEIPTS, OR REVENUE FROM ADMINISTRATIVE RECORDS (PERCENT)

Percent of total sales/receipts/revenue obtained from administrative records of other Federal agencies.

FINANCE AND INSURANCE APPENDIX A A-1

# Appendix B. NAICS Codes, Titles, and Descriptions

#### **52 FINANCE AND INSURANCE**

The Finance and Insurance sector comprises establishments primarily engaged in financial transactions (transactions involving the creation, liquidation, or change in ownership of financial assets) and/or in facilitating financial transactions. Three principal types of activities are identified:

Raising funds by taking deposits and/or issuing securities and, in the process, incurring liabilities. Establishments engaged in this activity use raised funds to acquire financial assets by making loans and/or purchasing securities. Putting themselves at risk, they channel funds from lenders to borrowers and transform or repackage the funds with respect to maturity, scale and risk. This activity is known as financial intermediation.

Pooling of risk by underwriting insurance and annuities. Establishments engaged in this activity collect fees, insurance premiums, or annuity considerations; build up reserves; invest those reserves; and make contractual payments. Fees are based on the expected incidence of the insured risk and the expected return on investment.

Providing specialized services facilitating or supporting financial intermediation, insurance, and employee benefit programs.

In addition, monetary authorities charged with monetary control are included in this sector.

The subsectors, industry groups, and industries within the NAICS Finance and Insurance sector are defined on the basis of their unique production processes. As with all industries, the production processes are distinguished by their use of specialized human resources and specialized physical capital. In addition, the way in which these establishments acquire and allocate financial capital, their source of funds, and the use of those funds provides a third basis for distinguishing characteristics of the production process. For instance, the production process in raising funds through deposit-taking is different from the process of raising funds in bond or money markets. The process of making loans to individuals also requires different production processes than does the creation of investment pools or the underwriting of securities.

Most of the Finance and Insurance subsectors contain one or more industry groups of (1) intermediaries with similar patterns of raising and using funds and (2) establishments engaged in activities that facilitate, or are otherwise related to, that type of financial or insurance intermediation.

Industries within this sector are defined in terms of activities for which a production process can be specified, and many of these activities are not exclusive to a particular type of financial institution. To deal with the varied activities taking place within existing financial institutions, the approach is to split these institutions into components performing specialized services. This requires defining the units engaged in providing those services and developing procedures that allow for their delineation. These units are the equivalents for finance and insurance of the establishments defined for other industries.

The output of many financial services, as well as the inputs and the processes by which they are combined, cannot be observed at a single location and can only be defined at a higher level of the organizational structure of the enterprise. Additionally, a number of independent activities that represent separate and distinct production processes may take place at a single location belonging to a multilocation financial firm. Activities are more likely to be homogeneous with respect to production characteristics than are locations, at least in financial services. The classification defines activities broadly enough that it can be used both by those classifying by location and by those employing a more top-down approach to the delineation of the establishment.

Establishments engaged in activities that facilitate, or are otherwise related to, the various types of intermediation have been included in individual subsectors, rather than in a separate subsector dedicated to services alone because these services are performed by intermediaries as well as by specialist establishments and the extent to which the activity of the intermediaries can be separately identified is not clear.

The Finance and Insurance sector has been defined to encompass establishments primarily engaged in financial transactions; that is, transactions involving the creation, liquidation, or change in ownership of financial assets or in facilitating financial transactions. Financial industries are extensive users of electronic means for facilitating the verification of financial balances, authorizing transactions, transferring funds to and from transactors' accounts, notifying banks (or credit card issuers) of the individual transactions, and providing daily summaries. Since these transaction processing activities are integral to the production of finance and insurance services, establishments that principally provide a financial transaction processing service are classified to this sector, rather than to the data processing industry in the Information sector.

FINANCE AND INSURANCE APPENDIX B B-1

Legal entities that hold portfolios of assets on behalf of others are significant and data on them are required for a variety of purposes. Thus for NAICS, these funds, trusts, and other financial vehicles are the fifth subsector of the Finance and Insurance sector. These entities earn interest, dividends, and other property income, but have little or no employment and no revenue from the sale of services. Separate establishments and employees devoted to the management of funds are classified in Industry Group 5239, Other Financial Investment Activities.

#### **521 Monetary Authorities-Central Bank**

The Monetary Authorities-Central Bank subsector groups establishments that engage in performing central banking functions, such as issuing currency, managing the Nation's money supply and international reserves, holding deposits that represent the reserves of other banks and other central banks, and acting as fiscal agent for the central government.

#### **5211 Monetary Authorities-Central Bank**

This NAICS industry group includes establishments classified in the following NAICS industry(ies): 52111, Monetary Authorities-Central Bank

#### **52111 Monetary Authorities-Central Bank**

This industry comprises establishments primarily engaged in performing central banking functions, such as issuing currency, managing the Nation's money supply and international reserves, holding deposits that represent the reserves of other banks and other central banks, and acting as fiscal agent for the central government.

#### **521110 Monetary Authorities-Central Bank**

This industry comprises establishments primarily engaged in performing central banking functions, such as issuing currency, managing the Nation's money supply and international reserves, holding deposits that represent the reserves of other banks and other central banks, and acting as fiscal agent for the central government. The data published with NAICS code 521110 include these parts of the following SIC industries:

6011 Monetary authorities - central bank

#### 522 Credit Intermediation and Related Activities

Industries in the Credit Intermediation and Related Activities subsector group establishments that (1) lend funds raised from depositors; (2) lend funds raised from credit market borrowing; or (3) facilitate the lending of funds or issuance of credit by engaging in such activities as mortgage and loan brokerage, clearinghouse and reserve services, and check cashing services.

#### **5221 Depository Credit Intermediation**

This industry group comprises establishments primarily engaged in accepting deposits (or share deposits) and in lending funds from these deposits. Within this group, industries are defined on the basis of differences in the types of deposit liabilities assumed and in the nature of the credit extended.

#### **52211 Commercial Banking**

This industry comprises establishments primarily engaged in accepting demand and other deposits and making commercial, industrial, and consumer loans. Commercial banks and branches of foreign banks are included in this industry.

#### **522110 Commercial Banking**

This industry comprises establishments primarily engaged in accepting demand and other deposits and making commercial, industrial, and consumer loans. Commercial banks and branches of foreign banks are included in this industry.

The data published with NAICS code 522110 include these parts of the following SIC industries:

6021 (pt) National commercial banks (banking)

6022 (pt) State commercial banks (banking)

6029 Other commercial banks

6081 (pt) Branches of foreign banks

6099 (pt) Representative offices of foreign banks

#### 5221101 National Commercial Banks (Banking)

Establishments primarily engaged in accepting deposits and granting withdrawals; making commercial, institutional, and consumer loans; and providing other customer financial transactions. These depository institutions are chartered by the Federal Government.

#### **5221102 State Commercial Banks (Banking)**

Establishments primarily engaged in accepting deposits and granting withdrawals, making commercial, institutional, and consumer loans; and providing customer financial transactions. These depository institutions are chartered by one of the states, the District of Columbia, or territories.

#### **5221103 Other Commercial Banks**

Establishments primarily engaged in accepting deposits and granting withdrawals, and providing other customer financial transactions. These depository institutions are not chartered by the Federal Government, any of the states, the District of Columbia or territories.

#### 5221104 Branches of Foreign Banks

Establishments of foreign banks operating as branches that specialize in commercial loans. They typically fund themselves via large denomination interbank deposits, rather than through smaller denomination retail deposits.

#### 5221109 Representative Offices of Foreign Banks

Establishments primarily engaged in representing foreign banks. These establishments generally have no revenue.

#### **52212 Savings Institutions**

This industry comprises establishments primarily engaged in accepting time deposits, making mortgage and real estate loans, and investing in high-grade securities. Savings and loan associations and savings banks are included in this industry.

#### **522120 Savings Institutions**

This industry comprises establishments primarily engaged in accepting time deposits, making mortgage and real estate loans, and investing in high-grade securities. Savings and loan associations and savings banks are included in this industry.

The data published with NAICS code 522120 include these parts of the following SIC Industries:

6035 Savings institutions (federally chartered)

6036 Savings institutions (not federally chartered)

6141 Remedial loan societies and mutual benefit associations (deposit)

#### 5221201 Savings Institutions, Federally Chartered

Establishments, operating under Federal charter, primarily engaged in accepting time deposits, making mortgage and real estate loans, and investing in high grade securities.

### 5221203 Savings Institutions, Not Federally Chartered

Establishments, not operating under Federal charter, primarily engaged in accepting time deposits, making mortgage and real estate loans, and investing in high grade securities.

# 5221209 Remedial Loan Societies and Mutual Benefit Associations (Depository)

Establishments (other than credit unions, savings and loan associations and savings banks) primarily engaged in accepting deposits, granting withdrawals, and serving the savings and credit needs of its members.

#### **52213 Credit Unions**

This industry comprises establishments primarily engaged in accepting members' share deposits in cooperatives that are organized to offer consumer loans to their members.

#### 522130 Credit Unions

This industry comprises establishments primarily engaged in accepting members' share deposits in cooperatives that are organized to offer consumer loans to their members.

The data published with NAICS code 522130 include these parts of the following SIC industries:

6061 Credit unions (federally chartered)

6062 Credit unions (not federally chartered)

#### 5221301 Credit Unions, Federally Chartered

Establishments chartered by the Federal Government as "cooperatives", primarily engaged in selling shares, granting withdrawals, making loans, and providing other financial transactions for their members.

#### 5221309 Credit Unions, Not Federally Chartered

Establishments chartered by other than the Federal Government as "cooperatives", primarily engaged in selling shares, granting withdrawals, making loans, and providing other financial transactions for their members.

#### **52219 Other Depository Credit Intermediation**

This industry comprises establishments primarily engaged in accepting deposits and lending funds (except commercial banking, savings institutions, and credit unions). Establishments known as industrial banks or Morris Plans and primarily engaged in accepting deposits, and private banks (i.e., unincorporated banks) are included in this industry.

#### 522190 Other Depository Credit Intermediation

This industry comprises establishments primarily engaged in accepting deposits and lending funds (except commercial banking, savings institutions, and credit unions). Establishments known as industrial banks or Morris Plans and primarily engaged in accepting deposits, and private banks (i.e., unincorporated banks) are included in this industry.

The data published with NAICS code 522190 include these parts of the following SIC industries:

6022 (pt) Other depository credit intermediation

#### **5222 Nondepository Credit Intermediation**

This industry group comprises establishments, both public (government-sponsored enterprises) and private, primarily engaged in extending credit or lending funds

raised by credit market borrowing, such as issuing commercial paper or other debt instruments or by borrowing from other financial intermediaries. Within this group, industries are defined on the basis of the type of credit being extended.

#### **52221 Credit Card Issuing**

This industry comprises establishments primarily engaged in providing credit by issuing credit cards. Credit card issuance provides the funds required to purchase goods and services in return for payment of the full balance or payments on an installment basis. Credit card banks are included in this industry.

#### **522210 Credit Card Issuing**

This industry comprises establishments primarily engaged in providing credit by issuing credit cards. Credit card issuance provides the funds required to purchase goods and services in return for payment of the full balance or payments on an installment basis. Credit card banks are included in this industry.

The data published with NAICS code 522210 include these parts of the following SIC industries:

- 6021 (pt) National commercial banks (credit card issuing)
- 6022 (pt) State commercial banks (credit card issuing)
- 6141 (pt) Credit card issuing by personal credit institutions
- 6153 (pt) Other short-term business credit institutions

# 5222101 National Commercial Banks (Credit Card Issuing)

Establishments of banks chartered by the Federal Government, primarily engaged in issuing credit cards or charge cards to consumers and businesses for purchasing goods and services on an installment basis.

# 5222102 State Commercial Banks (Credit Card Issuing)

Establishments of banks chartered by one of the states, the District of Columbia, or territories, primarily engaged in issuing credit cards or charge cards to consumers and businesses for purchasing goods and services on an installment basis.

### 5222103 Credit Card Issuing by Personal Credit Institutions

Establishments of personal credit institutions (other than banks) primarily engaged in issuing credit cards or charge cards to individuals or consumers for purchasing goods and services on an installment basis.

### 5222109 Credit Card Issuing by Business Credit Institutions. Not Elsewhere Classified

Establishments of short-term business credit institutions, not elsewhere classified, primarily engaged in providing credit (including credit cards) to businesses and other organizations for relatively short periods.

#### **52222 Sales Financing**

This industry comprises establishments primarily engaged in sales financing or sales financing in combination with leasing. Sales financing establishments are primarily engaged in lending money for the purpose of providing collaterized goods through a contractual installment sales agreement, either directly from or through arrangements with dealers.

#### **522220 Sales Financing**

This industry comprises establishments primarily engaged in sales financing or sales financing in combination with leasing. Sales financing establishments are primarily engaged in lending money for the purpose of providing collaterized goods through a contractual installment sales agreement, either directly from or through arrangements with dealers.

The data published with NAICS code 522220 include these parts of the following SIC industries:

- 6141 (pt) Automotive sales finance companies
- 6141 (pt) Sales finance companies (except automotive)
- 6153 (pt) Commercial finance companies
- 6159 (pt) Financing leases

#### **5222201 Automotive Sales Finance Companies**

Establishments primarily engaged in lending money to individuals for automotive purchases, including trucks, either directly to individuals or through sales financing arrangements with dealers.

### 5222202 Sales Finance Companies, Except Automotive

Establishments primarily engaged in lending money to individuals for the retail purchase of consumer goods (other than automotive), either directly to individuals or through sales financing arrangements with dealers.

#### **5222203 Commercial Finance Companies**

Establishments primarily engaged in granting shortterm credit to business or commercial enterprises (other than in exchange for credit-related assets).

#### **5222209 Financing Leases**

Establishments primarily engaged in providing financing for equipment or other assets to customers through a lease agreement, where the lessee acquires substantially

all the benefits of its use, and takes all the risks associated with its ownership. The lessee is responsible for maintenance and taxes, and may have the option to take title to the leased equipment at the end of the lease.

#### **52229 Other Nondepository Credit Intermediation**

This industry comprises establishments primarily engaged in making cash loans or extending credit through credit instruments (except credit cards and sales finance agreements).

#### 522291 Consumer Lending

This U.S. industry comprises establishments primarily engaged in making unsecured cash loans to consumers.

The data published with NAICS code 522291 include these parts of the following SIC industries:

- 6141 (pt) Consumer & personal finance companies
- 6141 (pt) Other personal credit institutions

# **5222911 Consumer and Personal Finance Companies**

Establishments primarily engaged in providing unsecured cash loans to individuals or consumers for non-specified purposes, including student loans.

#### **5222919 Other Personal Credit Institutions**

Establishments of nondepository credit institutions, not elsewhere classified, primarily engaged in providing credit to individuals and issuing personal loans.

#### 522292 Real Estate Credit

This U.S. industry comprises establishments primarily engaged in lending funds with real estate as collateral.

The data published with NAICS code 522292 include these parts of the following SIC industries:

- 6111 (pt) Federally-sponsored credit agencies, primarily real estate
- 6159 (pt) Farm mortgage companies
- 6162 (pt) Mortgage bankers & loan correspondents

### 5222921 Federal and Federally-Sponsored Credit Agencies, Primarily Real Estate Credit

Establishments of Federal and Federally-sponsored credit agencies primarily engaged in making real estate loans. Federally-sponsored credit agencies are established under authority of Federal legislation, but are not regarded as part of the government. They are often owned by their members or borrowers. Establishments of Federal credit agencies are out of scope of the census.

#### 5222922 Farm Mortgage Companies

Establishments primarily engaged in making long-term farm real estate loans (except Federal and Federally-sponsored credit agencies).

### 5222929 Mortgage Bankers and Loan Correspondents

Establishments primarily engaged in originating (making) and selling mortgage and other real estate loans (except farm) to permanent investors, and servicing these loans.

#### **522293 International Trade Financing**

This U.S. industry comprises establishments primarily engaged in providing one or more of the following: (1) working capital funds to U.S. exporters; (2) lending funds to foreign buyers of U.S. goods; and (3) lending funds to domestic buyers of imported goods.

The data published with NAICS code 522293 include these parts of the following SIC industries:

- 6081 (pt) Agencies of foreign banks, primarily trade finance
- 6082 (pt) Agreement & Edge Act Corporations, primarily trade finance
- 6111 (pt) Federally-sponsored credit agencies, primarily trade finance
- 6159 (pt) International trade credit

### 5222931 Agencies of Foreign Banks Primarily Engaged in Trade Finance

Establishments primarily operating as agencies of foreign banks that specialize in trade (import and/or export) finance. They typically fund themselves via large denomination interbank deposits, rather than through smaller denomination retail deposits.

# 5222932 Agreement and Edge Act Corporations Primarily Engaged in Trade Finance

Establishment of Agreement and Edge Act corporations, operating under Federal or state charter, primarily engaged in financing foreign trade. Also included in this industry are domestically-owned Federal or state-chartered institutions that only operate outside the United States.

# 5222933 Federal and Federally-Sponsored Credit Agencies, Primarily Trade Finance

Establishments of Federal and Federally-sponsored credit agencies primarily engaged in facilitating the financing of exports and imports and the exchange of commodities between the U.S. and any foreign country. These establishments may also guarantee or insure exports and imports. Federally-sponsored credit agencies are established under authority of Federal legislation, but are not

regarded as part of the government. They are often owned by their members or borrowers. Establishments of Federal credit agencies are out of scope of the census.

#### 5222939 International Trade Credit

Establishments primarily engaged in providing financing for foreign buyers of U.S. goods (exports) or assistance in financing imports.

#### **522294 Secondary Market Financing**

This U.S. industry comprises establishments primarily engaged in buying, pooling, and repackaging loans for sale to others on the secondary market.

The data published with NAICS code 522294 include these parts of the following SIC industries:

6111 (pt) Federally-sponsored credit agencies, primarily secondary market

6159 (pt) Secondary market financing

### 5222941 Federal and Federally-Sponsored Credit Agencies, Primarily Secondary Market

Establishments of Federal and Federally-sponsored credit agencies primarily engaged in buying, selling, pooling, or repackaging loans for sale to others on the secondary market. Federally-sponsored credit agencies are established under authority of Federal legislation, but are not regarded as part of the government. They are often owned by their members or borrowers. Establishments of Federal credit agencies are out of scope of the census.

#### **5222949 Secondary Market Financing (Private)**

Private establishments primarily engaged in buying, selling, pooling, or repackaging loans for sale to others on the secondary market.

### 522298 All Other Nondepository Credit Intermediation

This U.S. industry comprises establishments primarily engaged in providing nondepository credit (except credit card issuing, sales financing, consumer lending, real estate credit, international trade financing, and secondary market financing). Examples of types of lending in this industry are: short-term inventory credit, agricultural lending (except real estate and sales financing) and consumer cash lending secured by personal property.

The data published with NAICS code 522298 include these parts of the following SIC industries:

5932 (pt) Pawn shops

6081 (pt) Agencies of foreign banks, primarily commercial finance

6111 (pt) Other federally-sponsored credit agencies

6153 (pt) Factors

6159 (pt) Agricultural credit (except federallysponsored)

6159 (pt) Other miscellaneous business credit institutions

#### 5222981 Pawnshops

Establishments primarily engaged in lending money at interest in exchanged for personal property left as security and selling the merchandise if the property is not reclaimed.

## 5222982 Agencies of Foreign Banks Primarily Engaged in Commercial Finance

Establishments primarily operating as agencies of foreign banks that specialize in domestic commercial finance. They typically fund themselves via large denomination interbank deposits, rather than through smaller denomination retail deposits.

### 5222983 Other Federal and Federally-Sponsored Credit Agencies

Establishments of Federal and Federally-sponsored credit agencies primarily engaged in guaranteeing, insuring, and making loans, (except real estate credit, trade finance, or the secondary market). Federally-sponsored credit agencies are established under authority of Federal legislation, but are not regarded as part of the Government. They are often owned by their members or borrowers. Establishments of Federal credit agencies are out of scope of the census.

#### **5222984 Factors**

Establishments primarily engaged in providing shortterm capital to businesses in exchange for (or in consideration of) credit-related assets, such as installment notes, commercial paper, accounts receivable, and credit card

# 5222985 Agricultural Credit (Except Federal and Federally-Sponsored)

Establishments (except Federal and Federally-sponsored credit agencies) primarily engaged in providing nondepository agricultural (nonmortgage) credit and loans.

### **5222989 Other Miscellaneous Business Credit Institutions**

Establishments primarily engaged in providing credit or capital to businesses and other organizations for intermediate and long-term periods (more than 1 year).

#### **5223 Activities Related to Credit Intermediation**

This industry group comprises establishments primarily engaged in facilitating credit intermediation by performing activities, such as arranging loans by bringing borrowers and lenders together and clearing checks and credit card transactions.

#### 52231 Mortgage and Nonmortgage Loan Brokers

This industry comprises establishments primarily engaged in arranging loans by bringing borrowers and lenders together on a commission or fee basis.

#### 522310 Mortgage and Nonmortgage Loan Brokers

This industry comprises establishments primarily engaged in arranging loans by bringing borrowers and lenders together on a commission or fee basis.

The data published with NAICS code 522310 include these parts of the following SIC industries:

6163 Mortgage & nonmortgage loan brokers

### **52232 Financial Transactions Processing, Reserve, and Clearinghouse Activities**

This industry comprises establishments primarily engaged in providing one or more of the following: (1) financial transaction processing (except central banks); (2) reserve and liquidity services (except central banks); and (3) check or other financial instrument clearinghouse services (except central banks).

# 522320 Financial Transactions Processing, Reserve, and Clearinghouse Activities

This industry comprises establishments primarily engaged in providing one or more of the following: (1) financial transaction processing (except central banks); (2) reserve and liquidity services (except central banks); and (3) check or other financial instrument clearinghouse services (except central banks).

The data published with NAICS code 522320 include these parts of the following SIC industries:

- 6019 (pt) Other central reserve depository institutions
- 6099 (pt) Electr funds trans & automated clearinghouses for banks & checks
- 6153 (pt) Credit card service by business credit institutions
- 7389 (pt) Credit card processing

### 5223201 Other Central Reserve Depository Institutions

Establishments primarily engaged in providing reserve and overnight advance services to their members, such as savings banks, savings and loan associations, or credit unions. These central reserve depository institutions generally do not receive deposits from, or make advances to, other enterprises or individuals.

## 5223202 Electronic Funds Transfer and Automated Clearinghouse for Banks and Checks

Establishments primarily engaged in providing electronic funds transfer, or check or other financial instrument clearing house services.

### 5223203 Credit Card Service by Business Credit Institutions

Establishments of credit institutions primarily engaged in servicing credit cards.

#### **5223209 Credit Card Processing**

Establishments primarily engaged in providing credit card transaction processing services (except credit card issuing institutions).

### 52239 Other Activities Related to Credit Intermediation

This industry comprises establishments primarily engaged in facilitating credit intermediation (except mortgage and loan brokerage; and financial transactions processing, reserve, and clearinghouse activities).

### 522390 Other Activities Related to Credit Intermediation

This industry comprises establishments primarily engaged in facilitating credit intermediation (except mortgage and loan brokerage; and financial transactions processing, reserve, and clearinghouse activities).

The data published with NAICS code 522390 include these parts of the following SIC industries:

6099 (pt) Other activities related to credit intermediation

6162 (pt) Loan servicing

## 5223901 Other Activities Related to Credit Intermediation

Establishments primarily engaged in cashing checks, issuing traveler's checks or money orders, or performing other functions closely related to depository intermediation. Also included here are establishments that operate windows and kiosks where customers purchase traveler's checks or general purpose stored value cards.

#### 5223909 Loan Servicing

Establishments primarily engaged in servicing loans for banks, credit unions, mortgage companies, and other financial institutions. Loan servicing functions include collection of payments, securing of escrow funds, payment of property taxes and insurance, monitoring delinquencies, and accounting for remitting principal and interest payments to the loan holder.

### 523 Securities, Commodity Contracts, and Other Financial Investments and Related Activities

Industries in the Securities, Commodity Contracts, and Other Financial Investments and Related Activities subsector group establishments that are primarily engaged in one of the following: (1) underwriting securities issues

and/or making markets for securities and commodities; (2) acting as agents (i.e., brokers) between buyers and sellers of securities and commodities; (3) providing securities and commodity exchange services; and (4) providing other services, such as managing portfolios of assets; providing investment advice; and trust, fiduciary, and custody services.

# 5231 Securities and Commodity Contracts Intermediation and Brokerage

This industry group comprises establishments primarily engaged in putting capital at risk in the process of underwriting securities issues or in making markets for securities and commodities; and those acting as agents and/or brokers between buyers and sellers of securities and commodities, usually charging a commission.

#### 52311 Investment Banking and Securities Dealing

This industry comprises establishments primarily engaged in underwriting, originating, and/or maintaining markets for issues of securities. Investment bankers act as principals (i.e., investors who buy or sell on their own account) in firm commitment transactions or act as agents in best effort and standby commitments. This industry also includes establishments acting as principals in buying or selling securities generally on a spread basis, such as securities dealers or stock option dealers.

#### 523110 Investment Banking and Securities Dealing

This industry comprises establishments primarily engaged in underwriting, originating, and/or maintaining markets for issues of securities. Investment bankers act as principals (i.e., investors who buy or sell on their own account) in firm commitment transactions or act as agents in best effort and standby commitments. This industry also includes establishments acting as principals in buying or selling securities generally on a spread basis, such as securities dealers or stock option dealers.

The data published with NAICS code 523110 include these parts of the following SIC industries:

6211 (pt) Investment banking & securities dealing

#### 52312 Securities Brokerage.

This industry comprises establishments primarily engaged in acting as agents (i.e., brokers) between buyers and sellers in buying or selling securities on a commission or transaction fee basis.

#### **523120 Securities Brokerage**

This industry comprises establishments primarily engaged in acting as agents (i.e., brokers) between buyers and sellers in buying or selling securities on a commission or transaction fee basis.

The data published with NAICS code 523120 include these parts of the following SIC industries:

6211 (pt) Securities brokerage

#### **52313 Commodity Contracts Dealing**

This U.S. industry comprises establishments primarily engaged in acting as principals (i.e., investors who buy or sell for their own account) in buying or selling spot or futures commodity contracts or options, such as precious metals, foreign currency, oil, or agricultural products, generally on a spread basis.

#### **523130 Commodity Contracts Dealing**

This U.S. industry comprises establishments primarily engaged in acting as principals (i.e., investors who buy or sell for their own account) in buying or selling spot or futures commodity contracts or options, such as precious metals, foreign currency, oil, or agricultural products, generally on a spread basis.

The data published with NAICS code 523130 include these parts of the following SIC industries:

6099 (pt) Foreign currency exchange

6221 (pt) Commodity contracts dealing

6799 (pt) Commodity contract trading company

#### 5231301 Foreign Currency Exchange

Establishments primarily engaged in foreign currency transactions for their own account or for others. Also included here are windows and kiosks, where customers purchase or exchange currencies.

#### **5231302 Commodity Contracts Dealing**

Establishments primarily engaged as principals in buying and selling spot or future contracts, such as commodities, foreign currency, or futures options.

### **5231309 Commodity Contract Trading Companies**

Establishments primarily engaged in buying and selling commodity contracts.

#### **52314 Commodity Contracts Brokerage**

This industry comprises establishments primarily engaged in acting as agents (i.e., brokers) in buying or selling spot or future commodity contracts or options on a commission or transaction fee basis.

#### **523140 Commodity Contracts Brokerage**

This industry comprises establishments primarily engaged in acting as agents (i.e., brokers) in buying or selling spot or future commodity contracts or options on a commission or transaction fee basis.

The data published with NAICS code 523140 include these parts of the following SIC industries:

6221 (pt) Commodity contracts brokerage

### **5232 Securities and Commodity Exchanges**

This NAICS industry group includes establishments classified in the following NAICS industry(ies): 52321, Securities and Commodity Exchange

#### **52321 Securities and Commodity Exchanges**

This industry comprises establishments primarily engaged in furnishing physical or electronic marketplaces for the purpose of facilitating the buying and selling of stocks, stock options, bonds, or commodity contracts.

#### **523210 Securities and Commodity Exchanges**

This industry comprises establishments primarily engaged in furnishing physical or electronic marketplaces for the purpose of facilitating the buying and selling of stocks, stock options, bonds, or commodity contracts.

The data published with NAICS code 523210 include these parts of the following SIC industries:

6231 Security & commodity exchanges

#### **5239 Other Financial Investment Activities**

This industry group comprises establishments primarily engaged in one of the following: (1) acting as principals in buying or selling financial contracts (except investment bankers, securityes dealers, and commodity contracts dealers); (2) acting as agents (i.e., brokers) (except securities brokerages and commodity contracts brokerages) in buying or selling financial contracts; or (3) providing other investment services (except securities and commodity exchanges), such as portfolio management; investment advice; and trust, fiduciary, and custody services.

#### **52391 Miscellaneous Intermediation**

This industry comprises establishments primarily engaged in acting as principals (except investment bankers, securities dealers, and commodity contracts dealers) in buying or selling of financial contracts generally on a spread basis. Principals are investors that buy or sell for their own account.

#### 523910 Miscellaneous Intermediation

This industry comprises establishments primarily engaged in acting as principals (except investment bankers, securities dealers, and commodity contracts dealers) in buying or selling of financial contracts generally on a spread basis. Principals are investors that buy or sell for their own account.

The data published with NAICS code 523910 include these parts of the following SIC industries:

6211 (pt) Traders & dealers (except for securities & commodities)

6792 (pt) Oil royalty traders investing on own accounts

6799 (pt) Venture capital companies

6799 (pt) All other investors

### 5239101 Traders and Dealers, Except for Securities and Commodities

Establishments primarily engaged as principals in buying and selling investment instruments other than securities or commodity contracts.

### 5239102 Oil Royalty Traders, Investing on Own Account

Establishments primarily engaged in trading, on own account, the rights to a whole or partial interest in the proceeds from the sale of oil or gas, produced from a specific tract.

#### **5239103 Venture Capital Companies**

Establishments primarily engaged in providing funds for newly-formed companies and funds for existing companies experiencing a short-term shortage of capital. Funding may be in the form of equity or debt.

#### 5239109 All Other Investors

Establishments primarily engaged in investing, not elsewhere classified.

#### **52392 Portfolio Management**

This industry comprises establishments primarily engaged in managing the portfolio assets (i.e., funds) of others on a fee or commission basis. Establishments in this industry have the authority to make investment decisions, and they derive fees based on the size and/or overall performance of the portfolio.

#### **523920 Portfolio Management**

This industry comprises establishments primarily engaged in managing the portfolio assets (i.e., funds) of others on a fee or commission basis. Establishments in this industry have the authority to make investment decisions, and they derive fees based on the size and/or overall performance of the portfolio.

The data published with NAICS code 523920 include these parts of the following SIC industries:

6282 (pt) Portfolio management

6733 (pt) Mgt of trust investment portfolios (exc ed relig & charitable)

6799 (pt) Commodity contract pool operators

#### 5239201 Portfolio Management

Establishments primarily engaged in managing the financial asset portfolio of others on a fee or commission basis. Establishments in this industry have the authority to make investment decisions and derive fees based on the size and/or overall performance of the portfolio.

### 5239202 Managers of Trust Investment Portfolios, Except Educational, Religious, and Charitable Trusts

Establishments primarily engaged in managing private estate and investment portfolios of trusts (except educational, religious and charitable) on behalf of the beneficiaries.

#### **5239209 Commodity Contract Pool Operators**

Establishments primarily engaged in a prearranged agreement in which members participate, through a manager, in the purchase of commodities.

#### **52393 Investment Advice**

This industry comprises establishments primarily engaged in providing customized investment advice to clients on a fee basis, but do not have the authority to execute trades. Primary activities performed by establishments in this industry are providing financial planning advice and investment counseling to meet the goals and needs of specific clients.

#### 523930 Investment Advice

This industry comprises establishments primarily engaged in providing customized investment advice to clients on a fee basis, but do not have the authority to execute trades. Primary activities performed by establishments in this industry are providing financial planning advice and investment counseling to meet the goals and needs of specific clients.

The data published with NAICS code 523930 include these parts of the following SIC industries:

6282 (pt) Investment Advice

#### **52399 All Other Financial Investment Activities**

This industry comprises establishments primarily engaged in acting as agents or brokers (except securities brokerages and commodity contracts brokerages) in buying and selling financial contracts providing financial investment activities (except securities and commodity exchanges, portfolio management, and investment advice).

#### 523991 Trust, Fiduciary, and Custody Activities

This U.S. industry comprises establishments primarily engaged in providing trust, fiduciary, and custody services to others, as instructed, on a fee or contract basis, such as bank trust offices and escrow agencies (except real estate).

The data published with NAICS code 523991 include these parts of the following SIC industries:

6091 Nondeposit trust companies

6099 (pt) Escrow & fiduciary agencies

6289 (pt) Securities custodians & securities transfer agents

6733 (pt) Other trust, fiduciary, & custody activities

#### **5239911 Nondeposit Trust Companies**

Establishments of trust companies primarily engaged in providing trust, custody, or other fiduciary services to others on a fee or contract basis, but not regularly accepting deposits. These establishments operate under Federal or state charter.

#### **5239912 Escrow and Fiduciary Agencies**

Establishments primarily engaged in providing escrow and fiduciary services to others on a fee or contract basis (except in conjunction with real estate).

## **5239913 Securities Custodians and Securities Transfer Agents**

Establishments primarily engaged in providing custodial and transfer services for security holders, owners, brokers, and dealers.

### 5239919 Administration of Private Estates, Trustees in Bankruptcy, or Other Trust, Fiduciary, and Custody Activities

Establishments primarily engaged, on behalf of the beneficiaries, in the administration and preservation of property, which constitutes an estate, under the terms of a trust agreement, will, or agency agreement.

### **523999 Miscellaneous Financial Investment Activities**

This U.S. industry comprises establishments primarily engaged in acting as agents and/or brokers (except securities brokerages and commodity contracts brokerages) in buying or selling financial contracts and those providing financial investment services (except securities and commodity exchanges; portfolio management; investment advice; and trust, fiduciary, and custody services) on a fee or commission basis.

The data published with NAICS code 523999 include these parts of the following SIC industries:

6099 (pt) Deposit brokers

6211 (pt) Gas & oil lease & royalty brokers

6289 (pt) Oth services allied with the exchange of securities & commodities

#### **5239991 Deposit Brokers**

Establishments primarily engaged in pooling funds from clients of brokerage firms into large denomination deposits (usually \$100,000), called "brokered deposits", in certain FDIC-insured banks.

#### 5239992 Gas and Oil Lease and Royalty Brokers

Establishments primarily engaged in buying and selling oil and gas leases and royalties on a fee or contract basis.

### 5239999 Other Services Allied With the Exchange of Securities and Commodities

Establishments primarily engaged in providing services, not elsewhere classified, to securities or commodity holders, brokers or dealers.

#### **524 Insurance Carriers and Related Activities**

Industries in the Insurance Carriers and Related Activities subsector group establishments that are primarily engaged in one of the following (1) underwriting (assuming the risk, assigning premiums, and so forth) annuities and insurance policies or (2) facilitating such underwriting by selling insurance policies, and by providing other insurance and employee-benefit related services.

#### **5241 Insurance Carriers**

This industry group comprises establishments primarily engaged in underwriting (assuming the risk, assigning premiums, and so forth) annuities and insurance policies and investing premiums to build up a portfolio of financial assets to be used against future claims. Direct insurance carriers are establishments that are primarily engaged in initially underwriting and assuming the risk of annuities and insurance policies. Reinsurance carriers are establishments that are primarily engaged in assuming all or part of the risk associated with an existing insurance policy (or set of policies) originally underwritten by another insurance carrier.

Industries are defined in terms of the type of risk being insured against, such as death, loss of employment because of age or disability, and property damage. Contributions and premiums are set on the basis of actuarial calculations of probable payouts based on risk factors from experience tables and expected investment returns on reserves.

### 52411 Direct Life, Health, and Medical Insurance Carriers

This industry comprises establishments primarily engaged in initially underwriting (i.e., assuming the risk and assigning premiums) annuities and life insurance policies, disability income insurance policies, accidental death and dismemberment insurance policies, and health and medical insurance policies.

#### **524113 Direct Life Insurance Carriers**

This U.S. industry comprises establishments primarily engaged in initially underwriting (i.e., assuming the risk and assigning premiums) annuities and life insurance policies, disability income insurance policies, and accidental death and dismemberment insurance policies.

The data published with NAICS code 524113 include these parts of the following SIC industries:

6311 (pt) Offices of direct life insurance carriers 6321 (pt) Offices of direct accident & disability income insurance carriers

#### **5241131 Offices of Direct Life Insurance Carriers**

Establishments primarily engaged in initially underwriting and assuming the risk of annuities and life insurance.

### 5241139 Offices of Direct Accident and Disability Income Insurance Carriers

Establishments primarily engaged in initially underwriting and assuming the risk of accidental death and dismemberment, and disability income insurance.

### 524114 Direct Health and Medical Insurance Carriers

This U.S. industry comprises establishments primarily engaged in initially underwriting (i.e., assuming the risk and assigning premiums) health and medical insurance policies. Group hospitalization plans and HMO establishments (except those providing health care services) that provide health and medical insurance policies without providing health care services are included in this industry.

The data published with NAICS code 524114 include these parts of the following SIC industries:

6321 (pt) Offices of direct health insurance carriers 6324 (pt) Offices of hospital & medical service plans (direct)

### **5241141 Offices of Direct Health Insurance Carriers**

Establishments primarily engaged in initially underwriting and assuming the risk of health insurance.

# 5241149 Offices of Hospital and Medical Service Plans (Direct)

Establishments primarily engaged in initially underwriting and assuming the risk of hospital and medical insurance in accordance with prearranged agreements or service plans, but not providing medical services.

### 52412 Direct Insurance (Except Life, Health, and Medical) Carriers

This industry comprises establishments primarily engaged in initially underwriting (i.e., assuming the risk and assigning premiums) various types of insurance policies (except life, disability income, accidental death and dismemberment, and health and medical insurance policies).

### 524126 Direct Property and Casualty Insurance Carriers

This U.S. industry comprises establishments primarily engaged in initially underwriting (i.e., assuming the risk and assigning premiums) insurance policies that protect policyholders against losses that may occur as a result of property damage or liability.

The data published with NAICS code 524126 include these parts of the following SIC industries:

- 6331 (pt) Offices of direct fire, marine, & casualty insurance carriers
- 6351 (pt) Offices of direct surety insurance carriers

# 5241261 Offices of Direct Fire, Marine, and Casualty Insurance Carriers

Establishments primarily engaged in initially underwriting and assuming the risk of fire, marine, and casualty insurance.

### **5241269 Offices of Direct Surety Insurance Carriers**

Establishments primarily engaged in initially underwriting and assuming the risk of financial responsibility and protection insurance.

#### **524127 Direct Title Insurance Carriers**

This U.S. industry comprises establishments primarily engaged in initially underwriting (i.e., assuming the risk and assigning premiums) insurance policies to protect the owners of real estate or real estate creditors against loss sustained by reason of any title defect to real property.

The data published with NAICS code 524127 include these parts of the following SIC industries:

6361 (pt) Direct title insurance carriers

# 524128 Other Direct Insurance (Except Life, Health, and Medical) Carriers

This U.S. industry comprises establishments primarily engaged in initially underwriting (e.g., assuming the risk, assigning premiums) insurance policies (except life, disability income, accidental death and dismemberment, health and medical, property and casualty, and title insurance policies).

The data published with NAICS code 524128 include these parts of the following SIC industries:

6399 (pt) All other direct insurance carriers

#### **52413 Reinsurance Carriers**

This industry comprises establishments primarily engaged in assuming all or part of the risk associated with existing insurance policies originally underwritten by other insurance carriers.

#### **524130 Reinsurance Carriers**

This industry comprises establishments primarily engaged in assuming all or part of the risk associated with existing insurance policies originally underwritten by other insurance carriers.

The data published with NAICS code 524130 include these parts of the following SIC industries:

- 6311 (pt) Offices of life reinsurance carriers
- 6321 (pt) Offices of accident & health reinsurance carriers
- 6324 (pt) Offices of hospital & medical service plans (reinsurance)
- 6331 (pt) Offices of fire, marine, & casualty reinsurance carriers
- 6351 (pt) Offices of surety reinsurance carriers
- 6361 (pt) Offices of title reinsurance carriers
- 6399 (pt) Offices of other reinsurance carriers

#### **5241301 Offices of Life Reinsurance Carriers**

Establishments primarily engaged in assuming all or part of one or more life insurance policies originally underwritten by other insurance carriers.

#### 5241302 Offices of Accident and Health Reinsurance Carriers

Establishments primarily engaged in assuming all or part of one or more accident and health insurance policies originally underwritten by other insurance carriers.

# 5241303 Offices of Hospital and Medical Service Plans (Reinsurance)

Establishments primarily engaged in assuming all or part of hospital and medical services insurance policies originally underwritten by other insurance carriers.

# 5241304 Offices of Fire, Marine, and Casualty Reinsurance Carriers

Establishments primarily engaged in assuming all or part of fire, marine, or casualty insurance policies originally underwritten by other insurance carriers.

#### **5241305 Offices of Surety Reinsurance Carriers**

Establishments primarily engaged in assuming all or part of surety insurance policies originally underwritten by other insurance carriers.

#### **5241306 Offices of Title Reinsurance Carriers**

Establishments primarily engaged in assuming all or part of title insurance policies originally underwritten by other insurance carriers.

#### 5241309 Office of Other Reinsurance Carriers

Establishments primarily engaged in assuming all or part of insurance policies (except life; accident and health; hospital and medical service plans; fire, marine, and casualty; surety; and title) originally underwritten by other insurance carriers.

### 5242 Agencies, Brokerages, and Other Insurance Related Activities

This industry group comprises establishments primarily engaged in (1) acting as agents (i.e., brokers) in selling annuities and insurance policies or (2) providing other employee benefits and insurance related services, such as claims adjustment and third party administration.

#### **52421 Insurance Agencies and Brokerages**

This industry comprises establishments primarily engaged in acting as agents (i.e., brokers) in selling annuities and insurance policies.

#### **524210 Insurance Agencies and Brokerages**

This industry comprises establishments primarily engaged in acting as agents (i.e., brokers) in selling annuities and insurance policies.

The data published with NAICS code 524210 include these parts of the following SIC industries:

6411 (pt) Insurance agencies & brokerages

#### **52429 Other Insurance Related Activities**

This industry comprises establishments primarily engaged in providing services related to insurance (except insurance agencies and brokerages).

#### **524291 Claims Adjusting**

This U.S. industry comprises establishments primarily engaged in investigating, appraising, and settling insurance claims.

The data published with NAICS code 524291 include these parts of the following SIC industries:

6411 (pt) Claims adjusting

# 524292 Third Party Administration of Insurance and Pension Funds

This U.S. industry comprises establishments primarily engaged in providing third party administration services of insurance and pension funds, such as claims processing and other administrative services to insurance carriers, employee-benefit plans, and self-insurance funds.

The data published with NAICS code 524292 include these parts of the following SIC industries:

6371 (pt) Third party administration of pension, health, & welfare funds

6411 (pt) Third party administration of insurance

#### 5242921 Third Party Administrators of Pension, Health, and Welfare Funds

Establishments primarily engaged in providing claims processing, utilization review, and other administrative services to pension, health, and welfare funds on a contract or fee basis.

#### 5242929 Third Party Administration of Insurance

Establishments primarily engaged in providing claims processing, utilization review, and other administrative services to insurance carriers.

#### 524298 All Other Insurance Related Activities

This U.S. industry comprises establishments primarily engaged in providing insurance services on a contract or fee basis (except insurance agencies and brokerages, claims adjusting, and third party administration). Insurance advisory services and insurance ratemaking services are included in this industry.

The data published with NAICS code 524298 include these parts of the following SIC industries:

6411 (pt) All other insurance related activities

#### 525 Funds, Trusts, and Other Financial Vehicles

Industries in the Funds, Trusts, and Other Financial Vehicles subsector are comprised of legal entities (i.e., funds, plans, and/or programs) organized to pool securities or other assets on behalf of shareholders or beneficiaries of employee benefit or other trust funds. The portfolios are customized to achieve specific investment characteristics, such as diversification, risk, rate of return, and price volatility. These entities earn interest, dividends, and other property income, but have little or no employment and no revenue from the sale of services. Establishments with employees devoted to the management of funds are classified in Industry Group 5239, Other Financial Investment Activities.

Establishments primarily engaged in holding the securities of (or other equity interests in) other firms are classified in Sector 55, Management of Companies and Enterprises.

#### 5251 Insurance and Employee Benefit Funds

This industry group comprises legal entities (i.e., funds, plans, and/or programs) organized to provide insurance and employee benefits exclusively for the sponsor, firm, or its employees or members.

#### 5259 Other Investment Pools and Funds

This industry group comprises legal entities (i.e., investment pools and/or funds) organized to pool securities or other assets (except insurance and employee-benefit funds) on behalf of shareholders, unitholders, or beneficiaries.

#### **52593 Real Estate Investment Trusts**

This industry comprises legal entities that are Real Estate Investment Trusts (REITs).

#### 525930 Real Estate Investment Trusts

This industry comprises legal entities that are Real Estate Investment Trusts (REITs).

The data published with NAICS code 525930 include these parts of the following SIC industries:

6798 Real Estate Investment Trusts

### 5259301 Real Estate Investment Trusts (Equity and Hybrid)

Establishments organized as REITs, engaged in issuing shares of funds consisting primarily of portfolios of real

estate assets, with gross income of the trust derived from rents. REITs deriving income from a combination of rents, mortgage interest, or gains from the sale of real estate are classified here.

#### 5259309 Real Estate Investment Trusts (Mortgage)

Establishments organized as REITs, engaged in issuing shares of funds consisting primarily of portfolios of real estate mortgage assets, with gross income of the trust solely derived from interest earned on mortgage loans.

# Appendix C. Coverage and Methodology

#### MAIL/NONMAIL UNIVERSE

For this sector, large- and medium-size firms, plus all firms known to operate more than one establishment, were sent questionnaires to be completed and returned to the Census Bureau by mail. For most very small firms data from existing administrative records of other Federal agencies were used instead. These records provided basic information on location, kind of business, revenue, payroll, number of employees, and legal form of organization.

Firms in the 1997 Economic Census were divided into the mail universe and nonmail universe. The coverage of and the method of obtaining census information from each are described below:

- The mail universe consisted of firms for which information was obtained by means of a mail canvass and included:
  - a. Large employers, i.e., all multiestablishment and all single-establishment employer firms with payroll above a specified cutoff. The term "employers" refers to firms with one or more paid employees at any time during 1997 as shown in the active administrative records of other Federal agencies.
  - A sample of small employers, i.e., singleestablishment firms with payroll below a specified cutoff, in classifications for which specialized data precluded reliance solely on administrative records sources.
- 2. The nonmail universe consisted of firms that were not required to file a regular census return and included:
  - a. Selected small employers, i.e., single-establishment firms with payroll below a specified cutoff. Although the payroll cutoff varied by kind of business, small employers in the nonmail universe generally included firms with less than 10 employees and represented about 10 percent of total revenue of establishments covered in the census. Data on revenue, payroll, and employment for small employers in the nonmail universe were derived or estimated from administrative records of other Federal agencies.
  - b. All taxable nonemployers, i.e., all firms subject to Federal income tax with no paid employees during 1997. Revenue information for these firms was obtained from administrative records of other Federal agencies. Although consisting of many firms,

nonemployers accounted for less than 10 percent of total revenue of all establishments covered in the census. The census included only those nonemployer firms which reported a revenue volume of \$1,000 or more during 1997. Data for nonemployers are not included in this report, but are released as part of the Core Business Statistics Series.

#### INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and the 1997 NAICS. More information on NAICS is available in the NAICS manual and at www.census.gov/naics.

The method of assigning classifications, and the level of detail at which establishments were classified, differed between the mail and nonmail universe as follows:

- 1. The mail universe.
  - a. Establishments in the mail universe that returned questionnaires were classified on the basis of their self-designation, sources of revenue, and other industry-specific inquiries.
  - b. Establishments in the mail universe that did not return questionnaires were classified on the basis of the most current census kind-of-business classification available from one of the Census Bureau's current sample surveys, the 1992 census, or the administrative records of other Federal agencies.
- 2. The nonmail universe.
  - a. Employer establishments in the nonmail universe were classified on the basis of the most current census kind-of-business classification available from one of the Census Bureau's current sample surveys, the 1992 census, or the administrative records of other Federal agencies. If the census or administrative record classifications proved inadequate (none corresponded to a 1997 census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a 1997 census kind-of-business code.

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b. Nonemployers were classified on the basis of information obtained from administrative records of other Federal agencies.

#### **RELIABILITY OF DATA**

All data compiled for this sector are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, processing, and estimation for missing or misreported data.

Data presented in the Miscellaneous Subjects and the Sources of Revenue reports for this sector are subject to sampling errors as well as nonsampling errors. Specifically, these data are estimated based on information obtained from census questionnaires mailed to all large employers and to a sample of small employers in the universe. Sampling errors affect these estimates insofar as they may differ from results that would be obtained from a complete enumeration.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

#### TREATMENT OF NONRESPONSE

Census report forms included two different types of inquiries, "basic" and "industry-specific." Data for the basic inquiries, which include location, kind of business or operation, revenue, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or operation covered by the report, were available only from the establishments in the mail universe that completed the appropriate inquiries on the questionnaire.

Two methods were used to account for nonresponse to industry-specific inquiries. For some inquiries, missing data were imputed for individual records based on responses from similar establishments. For other inquiries, the total of reported data were expanded to represent the mail and nonmail universe. Data for industry-specific inquiries based on a December 31 reference date were expanded in direct relationship to total annualized revenue of only those establishments in business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total revenue of all establishments included in the category. In a few cases, expansion on the basis of the revenue item was not appropriate, and another basic data item was used as the basis for expansion.

All reports in which data were expanded to account for nonmail employers and nonrespondents include a coverage indicator for each publication category, which shows the revenue of establishments responding to the inquiry as a percent of total revenue for all establishments for which data are shown. Coverage is usually determined by the ratio of total revenue of establishments responding to the inquiry to total revenue of all establishments in the category.

# Appendix D. Geographic Notes

Not applicable for this report.

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### Appendix E. Metropolitan Areas

#### **MAINE** Boston-Worcester-Lawrence, MA-NH-ME-CT CMSA—Con. Bangor, ME MSA Boston, MA—NH PMSA—Con. Penobscot County, ME (Part) Middlesex County, MA (Part)—Con. Bangor city, ME Bedford town, MA Brewer city, ME Belmont town, MA Old Town city, ME Burlington town, MA Orono town, ME Cambridge city, MA Waldo County, ME (Part) Concord town, MA Boston-Worcester-Lawrence, MA-NH-ME-CT **CMSA** Everett city, MA Boston, MA-NH PMSA Framingham town, MA Bristol County, MA (Part) Holliston town, MA Mansfield town, MA Hopkinton town, MA Norton town, MA Hudson town, MA Taunton city, MA Lexington town, MA Essex County, MA (Part) Malden city, MA Amesbury town, MA Marlborough city, MA Beverly city, MA Maynard town, MA Danvers town, MA Medford city, MA Gloucester city, MA Melrose city, MA Ipswich town, MA Natick town, MA Lynn city, MA Newton city, MA Lynnfield town, MA North Reading town, MA Marblehead town, MA Reading town, MA Newburyport city, MA Somerville city, MA Peabody city, MA Stoneham town, MA Salem city, MA Sudbury town, MA Wakefield town, MA Saugus town, MA Swampscott town, MA Waltham city, MA Middlesex County, MA (Part) Watertown city, MA Acton town, MA Wayland town, MA Arlington town, MA Weston town, MA

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Wilmington town, MA

Ashland town, MA

### Boston—Worcester—Lawrence, MA—NH—ME—CT CMSA—Con.

Boston, MA-NH PMSA-Con.

Middlesex County, MA (Part)—Con.

Winchester town, MA

Woburn city, MA

Norfolk County, MA (Part)

Bellingham town, MA

Braintree town, MA

Brookline town, MA

Canton town, MA

Dedham town, MA

Foxborough town, MA

Franklin city, MA

Holbrook town, MA

Medfield town, MA

Medway town, MA

Milton town, MA

Needham town, MA

Norfolk town, MA

Norwood town, MA

Quincy city, MA

Randolph town, MA

Sharon town, MA

Stoughton town, MA

Walpole town, MA

Wellesley town, MA

Westwood town, MA

Weymouth town, MA

Wrentham town, MA

Plymouth County, MA (Part)

Carver town, MA

Duxbury town, MA

Hanover town, MA

Hingham town, MA

Hull town, MA

Kingston town, MA

Marshfield town, MA

### Boston—Worcester—Lawrence, MA—NH—ME—CT CMSA—Con.

Boston, MA-NH PMSA-Con.

Plymouth County, MA (Part)—Con.

Pembroke town, MA

Plymouth town, MA

Rockland town, MA

Scituate town, MA

Wareham town, MA

Suffolk County, MA (Part)

Boston city, MA

Chelsea city, MA

Revere city, MA

Winthrop town, MA

Worcester County, MA (Part)

Harvard town, MA

Milford town, MA

Rockingham County, NH (Part)

Brockton, MA PMSA

Bristol County, MA (Part)

Easton town, MA

Raynham town, MA

Norfolk County, MA (Part)

Plymouth County, MA (Part)

Abington town, MA

Bridgewater town, MA

Brockton city, MA

East Bridgewater town, MA

Middleborough town, MA

Whitman town, MA

Fitchburg—Leominster, MA PMSA

Middlesex County, MA (Part)

Worcester County, MA (Part)

Fitchburg city, MA

Gardner city, MA

Leominster city, MA

# Boston—Worcester—Lawrence, MA—NH—ME—CT CMSA—Con.

Lawrence, MA-NH PMSA

Essex County, MA (Part)

Andover town, MA

Haverhill city, MA

Lawrence city, MA

Methuen city, MA

North Andover town, MA

Rockingham County, NH (Part)

Derry town, NH

Salem town, NH

Lowell, MA-NH PMSA

Middlesex County, MA (Part)

Billerica town, MA

Chelmsford town, MA

Dracut town, MA

Lowell city, MA

Pepperell town, MA

Tewksbury town, MA

Westford town, MA

Hillsborough County, NH (Part)

Pelham town, NH

Manchester, NH PMSA

Hillsborough County, NH (Part)

Bedford town, NH

Goffstown town, NH

Manchester city, NH

Merrimack County, NH (Part)

Rockingham County, NH (Part)

Londonderry town, NH

Nashua, NH PMSA

Hillsborough County, NH (Part)

Hudson town, NH

Merrimack town, NH

Milford town, NH

Nashua city, NH

### Boston—Worcester—Lawrence, MA—NH—ME—CT CMSA—Con.

New Bedford, MA PMSA

Bristol County, MA (Part)

Dartmouth town, MA

Fairhaven town, MA

New Bedford city, MA

Plymouth County, MA (Part)

Portsmouth—Rochester, NH—ME PMSA

York County, ME (Part)

York town, ME

Rockingham County, NH (Part)

Exeter town, NH

Hampton town, NH

Portsmouth city, NH

Strafford County, NH (Part)

Dover city, NH

Durham town, NH

Rochester city, NH

Somersworth city, NH

Worcester, MA—CT PMSA

Windham County, CT (Part)

Hampden County, MA (Part)

Worcester County, MA (Part)

Auburn town, MA

Charlton town, MA

Clinton town, MA

Grafton town, MA

Holden town, MA

Leicester town, MA

Millbury town, MA

Northborough town, MA

Northbridge town, MA

Oxford town, MA

Shrewsbury town, MA

Southbridge town, MA

Spencer town, MA

Uxbridge town, MA

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### **Boston—Worcester—Lawrence, MA—NH—ME—CT CMSA—**Con.

Worcester, MA—CT PMSA—Con.

Worcester County, MA (Part)—Con.

Webster town, MA

Westborough town, MA

Worcester city, MA

#### Lewiston—Auburn, ME MSA

Androscoggin County, ME

Auburn city, ME

Lewiston city, ME

#### Portland, ME MSA

Cumberland County, ME (Part)

Gorham town, ME

Portland city, ME

Scarborough town, ME

South Portland city, ME

#### Portland, ME MSA—Con.

Cumberland County, ME (Part)—Con.

Westbrook city, ME

Windham town, ME

York County, ME (Part)

#### Portsmouth—Rochester, NH—ME PMSA

York County, ME (Part)

York town, ME

Rockingham County, NH (Part)

Exeter town, NH

Hampton town, NH

Portsmouth city, NH

Strafford County, NH (Part)

Dover city, NH

Durham town, NH

Rochester city, NH

Somersworth city, NH