# Market Absorption of Apartments Fourth Quarter 1998-Absorptions

4th Quarter 1998

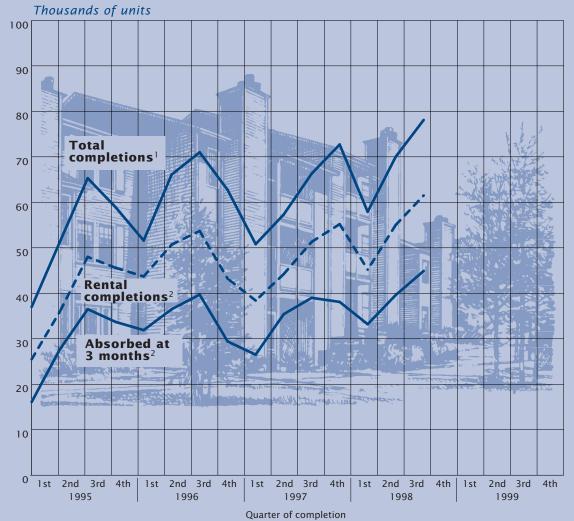
Issued March 1999

H130/98-Q4

Completions in Third Quarter 1998

#### **Current Housing Reports**

### Units in Apartment Buildings Completed and Absorbed: 1995 to 1998



<sup>1</sup>All apartments.

<sup>2</sup>Privately financed, nonsubsidized, unfurnished rental apartments.

Note: Limited to buildings with five units or more in permit-issuing places.

Questions regarding these data may be directed to Housing and Household Economic Statistics Division, telephone: 301-457-3199. For sale by the Superintendent of Documents, U.S. Government Printing Office, Washington DC 20402.

#### HIGHLIGHTS1

- An estimated 78,100 apartments were completed in buildings with five units or more in the third quarter of 1998. This estimate is 8,100 (±7,520) higher than the 70,000 apartments completed in the second quarter of 1998, and 11,800 (±7,660) higher than the 66,300 apartments completed in the same quarter of the previous year (Table 11). Of the 78,100 units completed in the third quarter of 1998, approximately 61,500 were privately financed, nonsubsidized, unfurnished, rental apartments. This estimate is not significantly different from the revised 55,000 unfurnished rental units completed last quarter, but is 10,100 (±9,310) higher than the 51,400 unfurnished rental completions in the third quarter of 1997.
- In the third quarter of 1998, an estimated 71 percent (seasonally adjusted) of the newly completed, unfurnished apartments were rented (absorbed) within 3 months of completion. This estimate is not significantly different from the rate in the previous quarter (Table 1). The not-seasonally-adjusted 3-month absorption rate for the 61,500 apartments completed in the third quarter was 73 percent, about the same as the not-seasonally-adjusted rate last quarter.
- The median asking rent for all privately financed, nonsubsidized, unfurnished units completed in buildings with five units or more in the third quarter of 1998 was \$716, which was about the same as the revised second-quarter 1998 median asking rent of \$721. (See Tables 2 and 3.)
- The majority (52 percent) of the unfurnished, rental apartments were built in the South, followed by 25 percent in the West and 22 percent in the Midwest. The fewest completions (1 percent) were in the Northeast. (See Table 4.)
- Approximately 9,800 condominium and cooperative apartments in buildings with five units or more were completed in the third quarter of 1998. This estimate is not significantly different from the revised 6,800 such completions last quarter nor is it significantly different from the estimated 7,400 units completed in the same quarter of 1997 (Table 5). In the third quarter of 1998, condominiums and cooperatives accounted for about 13.0 percent of all completions in buildings with five or more units.
- About 87 percent of the 7,200 condominium apartments completed in the third quarter of 1998 were sold (absorbed) within 3 months of completion. This rate was not significantly different from the revised 82 percent rate for condominium completions last quarter. The median asking price for condominiums built in the third quarter was \$118,800, about the same as the revised median asking price last quarter. (See Tables 6 and 7.)

 Of the remaining apartments completed in all buildings with five units or more in the third quarter of 1998, 1,100 were furnished units, 4,100 units were federally subsidized, and about 1,600 units were not in the scope of the survey. (See Table 11.)

#### **CHARACTERISTICS OF THE DATA**

All statistics from the Survey of Market Absorption (SOMA) are limited to apartments in newly constructed buildings with five units or more. Absorption rates are based on the first time an apartment is rented after completion, or the first time a condominium or cooperative apartment is sold after completion. If apartments initially intended to be sold as condominium or cooperative units are, instead, offered by the builder or building owner for rent, they are counted as rental apartments. Units categorized as federally subsidized are those built under the following programs of the Department of Housing and Urban Development: Low Income Housing Assistance (Section 8), Senior Citizens Housing Direct Loans (Section 202), and all units in buildings containing apartments in the Federal Housing Administration (FHA) rent supplement program. The data on privately financed units include privately owned housing subsidized by state and local governments. Units categorized as not in the scope of the survey include time-sharing units, continuing care retirement units, and turnkey units (privately built for and sold to local public housing authorities after completion).

Tables 1 through 4 and 9 are restricted to privately financed, nonsubsidized, unfurnished, rental apartments. Table 5 is restricted to privately financed, nonsubsidized, condominium and cooperative apartments, while Tables 6, 7, 8, and 10 are limited to condominium apartments only. Table 11 is a summary table which includes all newly constructed apartments in buildings with five units or more.

The SOMA is a sample survey and consequently all statistics in this report are subject to sampling variability. Estimates derived from different samples would likely differ from these.

The standard error of a survey estimate is a measure of the variation among the estimates from all possible samples. It allows us to construct an interval with prescribed confidence that the interval includes the average of the estimates from all possible samples. (Estimates of standard errors have been computed from the sample data and are presented in the tables).

For all the statements about changes made in this report, 90-percent confidence intervals for statistical comparisons can be constructed by using the 90-percent

<sup>&</sup>lt;sup>1</sup>Numbers in parentheses represent the 90-percent confidence interval. Details may not sum to totals because of rounding.

deviate shown in the parentheses after the change; however, when a 90-percent confidence interval contains zero, we are uncertain whether or not the change has occurred. In addition, any statistical findings that are not part of the tables or are derived by collapsing intervals within a table are also provided with 90-percent confidence intervals.

#### NOTE TO DATA USERS

The SOMA adopted new ratio estimation procedures in 1990 to derive more accurate estimates of completions.<sup>2</sup> Caution must be used when comparing the number of completions in 1990 and later with those in earlier years.

#### **SAMPLE DESIGN**

The SOMA is designed to provide data concerning the rate at which privately financed, nonsubsidized, unfurnished units in buildings with five or more units are rented or sold (absorbed). In addition, data on characteristics of the units, such as number of bedrooms and rent or price, are collected.

The buildings selected for the SOMA are drawn from those included in the Census Bureau's Survey of Construction (SOC).<sup>3</sup> For the SOC, the United States is first divided into primary sampling units (PSUs) which are stratified based on population and building permits. The PSUs to be used for the survey are then randomly selected from each stratum. Next, a sample of permit-issuing places is chosen within each of the selected PSUs. Finally, all newly constructed buildings with five units or more within sampled places, as well as a subsample of buildings with one to four units, are included in the SOC.

Each quarter, a sample of buildings with five units or more in the SOC sample reported as completed during that quarter are chosen for the SOMA. Buildings completed in nonpermit-issuing areas are excluded from consideration. Information on the proportion of units absorbed 3, 6, 9, and 12 months after completion is obtained for units in buildings selected in a given quarter in each of the next 4 quarters.

#### **ESTIMATION**

Estimates published for a given quarter are preliminary and are subject to revision in ensuing quarters. Each quarter, the absorption data for some buildings are received too late for inclusion in the report. These late data are included in a revised table in the next quarterly report. They are finalized in the annual report.

Beginning with data on completions in the fourth quarter of 1990 (which formed the base for absorptions in the first quarter of 1991), the estimation procedure was modified. The modified estimation procedure was also applied to the data for the other 3 quarters of 1990 so that annual estimates could be derived using the same methodology for 4 quarters. No additional re-estimation of past data is planned.

Before this change in the estimation procedure, unbiased estimates were formed by multiplying the counts for each building by its base weight (the inverse of its probability of selection) and then summing over all buildings. The final estimate was then obtained by multiplying the unbiased estimate by the following ratio estimate factor for the Nation as a whole:

total units in buildings with five or more units in permitissuing areas as estimated by the SOC for that quarter

total units in buildings with five or more units as estimated by the SOMA for that quarter

For the modified estimation procedure, instead of applying a single ratio-estimate factor for the entire nation, separate ratio-estimate factors are computed for each of the four census regions. The final estimates for regions are obtained by multiplying the unbiased regional estimates by the corresponding ratio-estimate factors. The final national estimate is obtained by summing the final regional estimates.

This procedure produces estimates of the units completed in a given quarter which are consistent with the published figures from the SOC and reduces, to some extent, the sampling variability of the estimates of totals.

Absorption rates and other characteristics of units not included in the interviewed group or not accounted for are assumed to be identical to rates for units where data were obtained. The noninterviewed and not-accounted-for cases constitute less than 2 percent of the sample housing units in this survey.

#### ACCURACY OF THE ESTIMATES

There are two types of possible errors associated with data from sample surveys: nonsampling and sampling errors. The following is a description of the nonsampling and sampling errors associated with the SOMA.

#### Nonsampling Errors

In general, nonsampling errors can be attributed to many sources: inability to obtain information about all cases in the sample; difficulties with definitions; differences in the interpretation of questions; inability or unwillingness

<sup>&</sup>lt;sup>2</sup>See ESTIMATION above.

<sup>&</sup>lt;sup>3</sup>See the January 1998 issue of "Housing Starts," Construction Reports, Series C20, for details of this survey.

of the respondents to provide correct information; and errors made in processing the data. These nonsampling errors also occur in complete censuses. Although no direct measurements of the biases have been obtained, we believe that most of the important response and operational errors were detected during review of the data for reasonableness and consistency.

#### Sampling Errors

The particular sample used for this survey is one of many possible samples of the same size that could have been selected using the same design. Even if the same questionnaires, instructions, and interviewers were used, estimates from different samples would likely differ from each other. The deviation of a sample estimate from the average of all possible samples is defined as the sampling error. The standard error of a survey estimate attempts to provide a measure of this variation among the estimates from the possible samples and, thus, is a measure of the precision with which an estimate from a sample approximates the average result of all possible samples.

As calculated for this survey, the standard error also partially measures the variation in the estimates due to errors in response and by interviewers (nonsampling errors), but it does not measure, as such, any systematic biases in the data. Therefore, the accuracy of the estimates depends on the standard error, biases, and some additional nonsampling errors not measured by the standard error. As a result, confidence intervals around estimates based on this sample reflect only a portion of the uncertainty that actually exists. Nonetheless, such intervals are extremely useful because they do capture all of the effect of sampling error and, in this case, some nonsampling error as well.

If all possible samples were selected, each of them was surveyed under essentially the same general conditions, there were no systematic biases, and an estimate and its estimated standard error were calculated from each sample, then:

- Approximately 68 percent of the intervals from one standard error below the estimate to one standard error above the estimate (i.e., the 68-percent confidence interval) would include the average result from all possible samples.
- Approximately 90 percent of the intervals from 1.6 standard errors below the estimate to 1.6 standard errors above the estimate (i.e., the 90-percent confidence interval) would include the average result from all possible samples.
- Approximately 95 percent of the intervals from two standard errors below the estimate to two standard errors above the estimate (i.e., the 95-percent confidence interval) would include the average result from all possible samples.

This report uses a 90-percent confidence level as its standard for statistical significance.

For very small estimates, the lower limit of the confidence interval may be negative. In this case, a better approximation to the true interval estimate can be achieved by restricting the interval estimate to positive values, that is, by changing the lower limit of the interval estimate to zero.

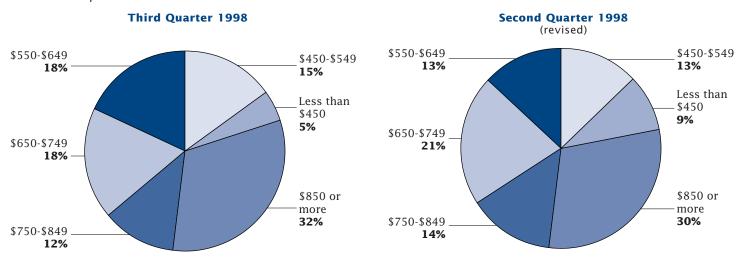
The average result from all possible samples either is or is not contained in any particular computed interval. However, for a particular sample, one can say with specified confidence that the average result from all possible samples is included in the constructed interval.

For example, Table 2 of this report shows that there were 2,800 studio (no bedroom) apartments completed in the third quarter of 1998. The standard error of this estimate is 790. The 68-percent confidence interval as shown by these data is from 2,010 to 3,590. Therefore, a conclusion that the average estimate derived from all possible samples lies within a range computed in this way would be correct for roughly 68 percent of all possible samples. Similarly, we could conclude that the average estimate derived from all possible samples lies within the interval from 1,540 to 4,060 (using 1.6 times the standard error) with 90-percent confidence.

Figure 2.

Percent of New Unfurnished Rental Apartments
Completed by Rent Category

Thousands of units

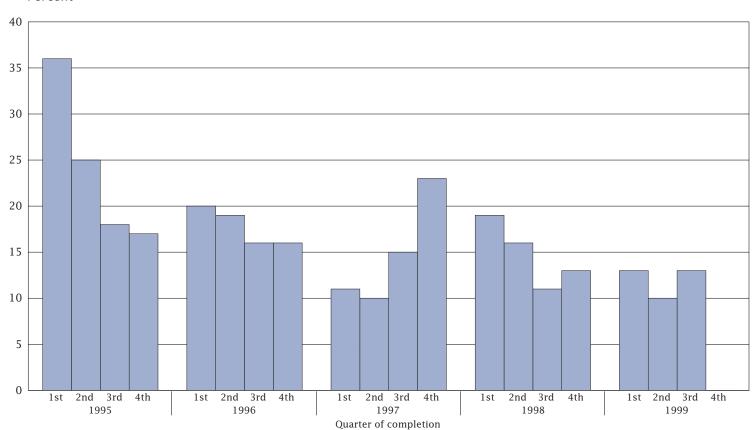


Source: U.S. Census Bureau, H130, Market Absorption of Apartments.

Figure 3.

Cooperative and Condominium Apartment Completions as Percent of Total Apartment Completions: 1994 to 1998





Note: Limited to buildings with five units or more in permit-issuing places. Source: U.S. Bureau of the Census, H130, Market Absorption of Apartments.

Table 1. Absorption Rates of Privately Financed, Nonsubsidized, Unfurnished Rental Apartments: 1992 to 1998 [Buildings with five units or more. Percents are computed using unrounded data]

		ital nished	adju	onally sted ited			Not seaso	onally adjus	sted—rente	ed within—		
		ments oleted		in 3	3 mc	onths	6 mc	onths	9 m	onths	12 m	onths
Quarter of completion	Number	Stand- ard error* (number of apart- ments)	Percent	Stand- ard error* (percent- age points)	Percent	Stand- ard error* (percent- age points)	Percent	Stand- ard error* (percent- age points)	Percent	Stand- ard error* (percent- age points)	Percent	Stand- ard error* (percent- age points)
1998												
July-September <sup>p</sup> April-June January-March	61,500 '55,000 45,200	4,340 2,990 3,090	71 <sup>1</sup> 70 76	3.0 2.2 1.9	73 <sup>1</sup> 72 74	3.1 2.3 1.9	(NA) 89 <sup>1</sup> 92	(NA) 2.1 1.0	(NA) (NA) 97	(NA) (NA) (Z)	(NA) (NA) (NA)	(NA) (NA) (NA)
1997												
October-December July-September April-June January-March	55,200 51,400 44,200 38,400	3,810 3,880 4,090 2,530	72 73 77 72	2.7 2.6 1.4 2.7	69 76 80 69	2.6 2.7 1.4 3.2	88 90 94 86	1.8 2.3 0.6 3.4	96 94 98 93	0.7 2.3 (Z) 3.1	98 96 99 95	(Z) 2.3 (Z) 3.2
1996												
October-December July-September April-June January-March	43,200 53,700 50,700 43,700	4,320 2,840 4,070 2,990	70 71 72 75	2.8 2.5 2.7 4.4	68 74 72 73	3.7 3.0 2.6 4.2	87 90 87 88	2.5 2.2 2.6 2.9	96 95 93 97	1.4 1.7 2.0 0.6	99 98 96 99	1.0 0.5 1.5 (Z)
1995												
October-December July-September April-June January-March	45,600 48,000 35,900 25,500	3,200 2,290 2,360 2,270	76 72 75 66	3.3 2.3 4.1 5.8	74 76 77 63	3.1 2.4 4.2 5.5	88 89 89 89	2.3 2.2 3.5 3.3	96 93 92 94	1.3 2.1 3.3 3.2	98 98 94 99	1.2 0.8 3.1 0.2
1994												
October-December July-September April-June January-March	35,500 29,500 24,700 14,300	2,730 2,540 2,610 1,560	76 82 82 84	2.5 2.3 3.0 1.5	74 86 84 80	2.4 2.2 3.0 1.4	90 95 94 92	1.6 0.9 1.9 1.1	96 97 97 97	1.5 0.5 1.8 0.8	98 98 98 98	1.4 0.4 1.8 0.7
1993												
October-December July-September April-June January-March	16,900 22,100 20,500 17,600	2,450 2,660 2,010 2,630	73 76 75 75	4.0 5.8 3.9 8.5	71 80 77 69	3.8 5.5 4.0 7.8	88 90 89 83	2.6 4.3 4.1 6.9	96 93 95 92	0.9 3.9 0.8 5.2	98 94 97 96	0.5 3.9 0.5 4.3
1992												
October-December July-September April-June January-March	28,800 32,000 27,400 22,100	2,370 2,740 3,000 2,140	76 75 71 73	2.7 1.9 2.5 2.3	74 78 74 70	2.6 2.0 2.6 2.2	93 88 92 89	1.0 1.5 1.9 1.6	98 94 96 96	0.3 1.3 0.9 0.4	99 97 99 98	0.1 0.5 0.4 0.2

 $<sup>\</sup>mbox{^+}\mbox{One}$  standard error (i.e., 68-percent confidence interval), one-half of one percent.

NA Not available.

PPreliminary.

<sup>r</sup>Revised.

Z Fewer than 50 units or less than

## Table 2. Characteristics of Unfurnished Apartments Completed During the Third Quarter of 1998 and of Those Rented Within 3 Months (Preliminary)

Not Seasonally Adjusted

[Privately financed, nonsubsidized, unfurnished, rental apartments in buildings with five units or more. Data regarding number of bedrooms and asking rent are collected at the initial interview, i.e., 3 months following completion. Details may not sum to totals because of rounding. Medians and percents are computed using unrounded data]

	Total unf apartments		Percent of	total units		ented within onths
Item	Number	Standard error* (number of apartments)	Percent	Standard error* (percentage points)	Percent	Standard error* (percentage points)
Total	61,500	4,340	100	(X)	73	3.1
ASKING RENT						
Less than \$450 \$450 to \$549 \$550 to \$649 \$650 to \$749 \$750 to \$849 \$850 or more Median asking rent	3,100 9,300 10,800 11,300 7,500 19,500 \$716	650 2,250 1,860 960 660 1,700 \$27	5 15 18 18 12 32 (X)	1.1 3.0 2.4 1.6 1.1 2.5 (X)	90 67 74 78 77 69 \$712	3.9 12.0 5.1 3.0 2.1 3.0 \$25
Fewer than two bedrooms.  Less than \$450 \$450 to \$549 \$550 to \$649 \$650 to \$749 \$750 to \$849 \$850 or more  Median asking rent	23,700 2,000 5,900 4,200 4,600 1,800 5,200 \$644	2,560 570 1,960 1,050 620 170 940 \$43	39 3 10 7 8 3 8 (X)	2.4 0.9 2.8 1.6 1.0 (Z) 1.5 (X)	68 94 54 73 78 76 57 \$645	5.6 2.6 14.9 8.2 2.6 1.6 5.9
Two bedrooms or more Less than \$450 \$450 to \$549 \$550 to \$649 \$650 to \$749 \$750 to \$849 \$850 to \$949 \$950 or more Median asking rent	37,700 1,100 3,400 6,600 6,600 5,700 3,800 10,400 \$769	2,640 290 1,050 1,160 830 630 540 970 \$33	61 2 6 11 11 9 6 17 (X)	2.4 0.5 1.6 1.5 1.4 1.0 0.8 1.5 (X)	76 82 87 74 79 77 70 75 \$760	2.1 8.9 3.9 4.7 4.8 2.8 3.6 2.4 \$36
BEDROOMS						
No bedroom	2,800 21,000 28,100 9,600	790 2,560 2,030 1,350	5 34 46 16	1.3 2.5 2.4 1.9	68 68 75 81	9.4 6.0 2.4 2.5

<sup>\*</sup>One standard error (i.e., 68-percent confidence interval).

X Not applicable.

Z Fewer than 50 units or less than one-half of one percent.

# Table 3. Characteristics of Unfurnished Apartments Completed During the Second Quarter of 1998 and of Those Rented Within 3 Months (Revised)

Not Seasonally Adjusted

[Privately financed, nonsubsidized, unfurnished, rental apartments in buildings with five units or more. Data regarding number of bedrooms and asking rent are collected at the initial interview, i.e., 3 months following completion. Details may not sum to totals because of rounding. Medians and percents are computed using unrounded data]

	Total unf apartments		Percent of	total units		nted within onths
ltem	Number	Standard error* (number of apartments)	Percent	Standard error* (percentage points)	Percent	Standard error* (percentage points)
Total	55,000	2,990	100	(X)	72	2.3
ASKING RENT						
Less than \$450 \$450 to \$549 \$550 to \$649 \$650 to \$749 \$750 to \$849 \$850 or more Median asking rent	5,200 7,100 7,100 11,300 7,800 16,500 \$721	2,430 1,760 1,090 1,620 1,000 1,170 \$19	9 13 13 21 14 30 (X)	4.1 3.0 1.8 3.1 1.8 2.5 (X)	71 81 78 66 70 72 \$715	15.0 5.4 3.1 4.6 4.1 1.6 \$22
Fewer than two bedrooms.  Less than \$450 \$450 to \$549 \$550 to \$649 \$650 to \$749 \$750 to \$849 \$850 or more.  Median asking rent	19,200 2,000 2,600 3,900 6,000 1,900 2,800 \$668	1,710 830 990 730 1,620 160 220 \$20	35 4 5 7 11 3 5 (X)	2.7 1.4 1.8 1.3 3.0 (Z) 0.5 (X)	72 66 75 74 71 81 71 \$669	3.4 19.0 4.1 4.1 6.2 1.1 1.2 \$17
Two bedrooms or more Less than \$450 \$450 to \$549 \$550 to \$649 \$650 to \$749 \$750 to \$849 \$850 to \$949 \$950 or more Median asking rent	35,800 3,200 4,500 3,200 5,400 5,900 4,600 9,000 \$777	2,600 1,700 1,430 860 950 970 480 760 \$31	65 6 8 6 10 11 8 16 (X)	2.7 2.9 2.5 1.5 1.8 1.7 0.9 1.5 (X)	72 75 84 84 61 67 71 72 \$770	2.6 13.6 7.6 4.6 6.8 5.2 2.9 1.8 \$39
BEDROOMS						
No bedroom.  1 bedroom.  2 bedrooms.  3 bedrooms or more.	900 18,300 28,500 7,300	250 1,740 2,120 850	2 33 52 13	0.5 2.7 2.1 1.4	72 73 71 78	6.6 3.6 2.9 2.4

<sup>\*</sup>One standard error (i.e., 68-percent confidence interval). X Not applicable.

#### Table 4. Unfurnished Apartments Completed During the Third Quarter of 1998 by Geographic Area

Not Seasonally Adjusted

[Privately financed, nonsubsidized, unfurnished, rental apartments in buildings with five units or more. Data regarding asking rent are collected at the initial interview. Details may not sum to totals because of rounding. Medians and percents are computed using unrounded data]

		Total unf apartments	urnished completed		Percent of	total units	Percent rented within 3 months		
Geographic area	Number	Standard error* (number of apartments)	Median asking rent	Standard error* (dollars)	Percent	Standard error* (percentage points)	Percent	Standard error* (percentage points)	
United States, total	61,500	4,340	\$716	27	100	(X)	73	3.1	
Inside MA	56,000 25,800 30,300 5,400	5,180 3,700 4,090 3,180	\$726 \$731 \$724 \$646	37 74 45 140	91 42 49 9	5.2 5.3 5.5 5.2	72 75 69 88	3.0 3.4 4.5 8.5	
Northeast	900 13,800 31,700 15,100	310 4,580 2,890 1,990	\$850+ \$590 \$731 \$827	40 80 32 72	1 22 52 25	0.5 6.4 5.2 3.4	69 70 73 76	3.3 12.5 2.1 3.4	

<sup>\*</sup>One standard error (i.e., 68-percent confidence interval).

X Not applicable.

Table 5. Absorption Rates of Condominium and Cooperative Apartments: 1992 to 1998

Not Seasonally Adjusted

[Buildings with five units or more. Percents are computed using unrounded data]

	Total con		Percent c	of all units			Pe	ercent abso	orbed within	n—		
	apartı comp		in buildi five units		3 mc	onths	6 mc	onths	9 mc	onths	12 m	onths
Quarter of completion	Number	Stand- ard error* (number of apart- ments)	Percent	Stand- ard error* (percent- age points)	Percent	Stand- ard error* (percent- age points)	Percent	Stand- ard error* (percent- age points)	Percent	Stand- ard error* (percent- age points)	Percent	Stand- ard error* (percent- age points)
1998												
July-September <sup>p</sup> April-June January-March	9,800 '6,800 '7,300	2,600 890 1,540	13 10 13	3.4 1.5 2.5	72 '82 81	13.6 3.4 4.6	(NA) 92 91	(NA) 1.7 1.9	(NA) (NA) 95	(NA) (NA) 1.3	(NA) (NA) (NA)	(NA) (NA) (NA)
1997												
October-December July-September April-June January-March	9,800 7,400 9,200 9,500	2,290 1,560 1,690 2,540	13 11 16 19	3.1 2.5 3.0 4.3	86 74 84 76	2.6 5.1 3.6 7.8	93 94 92 89	1.6 1.1 1.8 5.6	96 97 94 93	0.9 0.7 1.5 4.4	97 98 97 94	0.6 0.5 0.8 4.0
1996												
October-December July-September April-June January-March	14,200 10,600 6,400 5,600	4,020 1,540 850 840	23 15 10 11	6.4 2.1 1.7 1.8	90 71 80 76	2.8 3.4 4.6 2.3	95 83 91 88	1.7 2.4 1.3 1.4	96 92 95 92	1.3 1.6 1.0 1.2	99 95 96 94	(Z) 0.7 0.9 0.9
1995												
October-December July-September April-June January-March	9,400 10,100 9,600 7,200	1,790 1,290 1,750 1,190	16 16 19 20	3.1 2.0 3.3 3.3	83 77 69 66	3.0 4.4 4.9 9.1	90 87 79 76	2.2 2.7 6.4 9.0	93 92 87 82	1.7 2.3 4.9 9.7	94 96 90 86	1.6 0.9 4.7 10.0
1994												
October-December July-September April-June January-March	8,200 8,300 9,200 8,800	1,460 1,110 1,970 1,450	17 18 25 36	3.4 3.2 5.4 4.6	73 72 79 82	4.5 2.7 2.9 3.2	86 83 88 89	2.8 5.7 2.4 2.2	91 88 92 92	2.3 5.3 2.4 1.4	94 90 94 94	2.1 4.9 1.5 0.9
1993												
October-December July-September April-June January-March	9,500 7,000 8,500 7,000	1,410 870 1,140 1,140	30 21 27 25	4.8 4.0 4.2 4.3	83 68 76 76	2.9 7.5 2.4 2.6	92 75 85 86	1.4 6.3 2.4 2.4	95 81 89 93	0.9 6.8 2.0 1.3	97 85 93 95	0.7 7.0 0.9 1.0
1992												
October-December July-September April-June January-March	7,900 8,200 7,200 7,800	1,170 1,280 2,120 950	19 19 19 24	3.0 3.1 5.5 3.1	71 71 69 64	1.8 2.8 5.5 2.4	83 85 82 74	1.6 1.9 3.5 2.0	90 91 87 80	1.1 1.2 3.3 2.1	93 93 89 84	1.0 1.1 2.6 1.8

 $<sup>\</sup>mbox{^*}\mbox{One}$  standard error (i.e., 68-percent confidence interval). one-half of one percent.

NA Not available.

Preliminary.

<sup>r</sup>Revised.

Z Fewer than 50 units or less than

### Table 6. Characteristics of Condominium Apartments Completed During the Third Quarter of 1998 and of Those Sold Within 3 Months (Preliminary)

Not Seasonally Adjusted

[Privately financed, nonsubsidized, condominium apartments in buildings with five units or more. Data regarding number of bedrooms and asking price are collected at the initial interview, i.e., 3 months following completion. Details may not sum to totals because of rounding. Medians and percents are computed using unrounded data]

	Total con- apartments	dominium completed	Percent of	total units		old within
Item	Number	Standard error* (number of apartments)	Percent	Standard error* (percentage points)	Percent	Standard error* (percentage points)
Total	7,200	1,760	100	(X)	87	2.9
ASKING PRICE						
Less than \$75,000. \$75,000 to \$99,999. \$100,000 to \$124,999. \$125,000 to \$149,999. \$150,000 to \$199,999. \$200,000 or more Median asking price	700 2,100 1,100 1,000 800 1,500 \$118,800	440 920 220 150 70 560 \$26,990	10 29 16 14 11 21 (X)	5.4 6.6 2.7 3.2 3.2 4.0 (X)	97 89 79 85 88 89 \$117,900	2.0 4.2 4.8 2.4 (Z) 6.2 \$33,210
BEDROOMS						
Fewer than 2 bedrooms. 2 bedrooms. 3 bedrooms or more.	700 4,500 2,000	60 1,190 580	9 63 28	1.5 3.2 3.2	87 88 86	1.6 2.7 5.2

<sup>\*</sup>One standard error (i.e., 68-percent confidence interval).

## Table 7. Characteristics of Condominium Apartments Completed During the Second Quarter of 1998 and of Those Sold Within 3 Months (Revised)

Not Seasonally Adjusted

[Privately financed, nonsubsidized, condominium apartments in buildings with five units or more. Data regarding number of bedrooms and asking price are collected at the initial interview, i.e., 3 months following completion. Details may not sum to totals because of rounding. Medians and percents are computed using unrounded data]

		dominium completed	Percent of	total units	Percent sold within 3 months		
ltem	Number	Standard error* (number of apartments)	Percent	Standard error* (percentage points)	Percent	Standard error* (percentage points)	
Total	6,700	870	100	(X)	82	2.5	
ASKING PRICE							
Less than \$75,000. \$75,000 to \$99,999. \$100,000 to \$124,999. \$125,000 to \$149,999. \$150,000 to \$199,999. \$200,000 or more. Median asking price	300 1,700 1,100 1,300 1,000 1,300 \$128,800	80 450 170 500 230 170 \$12,000	5 26 16 19 15 19 (X)	1.3 5.2 2.1 6.3 3.0 2.9 (X)	91 85 84 87 75 74 \$126,100	2.2 3.0 1.3 5.8 5.5 5.7 \$12,360	
BEDROOMS  Fewer than 2 bedrooms	700 4,500 1,500	250 700 240	11 67 22	3.5 4.1 3.0	62 86 81	8.2 2.3 1.8	

<sup>\*</sup>One standard error (i.e., 68-percent confidence interval).

X Not applicable.

Z Fewer than 50 units or less than one-half of one percent.

X Not applicable.

#### Table 8. Condominium Apartments Completed During the Third Quarter of 1998 by Geographic Area

Not Seasonally Adjusted

[Privately financed, nonsubsidized, condominium apartments in buildings with five units or more. Data regarding asking price are collected at the initial interview. Details may not sum to totals because of rounding. Medians and percents are computed using unrounded data]

		Total con- apartments			Percent of	total units	Percent sold within 3 months		
Geographic area	Number	Standard error* (number of apartments)	Median asking price	Standard error* (dollars)	Percent	Standard error* (percentage points)	Percent	Standard error* (percentage points)	
United States, total	7,200	1,760	\$118,800	26,990	100	(X)	87	2.9	
Inside MA	5,400 2,600 2,800 1,800	760 420 570 1,850	\$124,700 \$145,800 \$108,800 \$97,100	13,730 15,380 15,530 36,470	75 36 39 25	20.3 10.7 11.5 20.3	84 85 84 97	1.9 1.6 3.5 (Z)	
Northeast	200 1,000 3,400 2,500	150 450 1,800 380	\$200,000+ \$88,500 \$119,600 \$125,300	35,730 118,820 69,250 15,500	3 14 48 35	2.2 6.4 14.7 10.3	93 95 88 83	5.2 2.1 5.4 2.0	

<sup>\*</sup>One standard error (i.e., 68-percent confidence interval).

### Table 9. Characteristics of Unfurnished Apartments Completed in the Last Four Quarters and of Those Reported as Rented and Remaining for Rent in the Fourth Quarter of 1998

[Privately financed, nonsubsidized, unfurnished, rental apartments in buildings with five units or more. Data regarding number of bedrooms and asking rent are collected at the initial interview, i.e., 3 months following completion. Details may not sum to totals because of rounding. Medians are computed using unrounded data]

Item	Total unfurnished apartments completed in last 4 quarters	Standard error* (number of apartments)	Apartments rented prior to 4th quarter 1998	Standard error* (number of apartments)	Apartments rented in 4th quarter 1998	Standard error* (number of apartments)	Apartments remaining for rent at end of 4th quarter 1998	Standard error* (number of apartments)
Total	217,000	6,370	134,300	5,730	58,200	2,620	24,500	2,280
ASKING RENT								
Less than \$450 \$450 to \$549 \$550 to \$649 \$650 to \$749 \$750 to \$849 \$850 or more Median asking rent	30,900 46,600	2,390 3,170 2,480 3,390 1,660 2,110 \$10	9,700 18,000 17,900 30,200 19,700 38,800 \$721	2,210 2,710 2,170 3,010 1,860 1,840 \$13	3,300 7,800 9,300 12,400 7,900 17,500 \$720	610 1,440 1,150 1,270 720 990 \$15	1,800 3,500 3,600 4,000 2,700 8,900 \$735	930 1,680 760 600 330 710 \$40
BEDROOMS								
Fewer than 2 bedrooms	77,300 107,300 32,400	3,880 4,520 2,250	46,000 67,800 20,500	2,960 4,370 2,220	21,100 27,900 9,100	1,650 1,790 980	10,100 11,600 2,800	1,900 1,220 320

<sup>\*</sup>One standard error (i.e., 68-percent confidence interval).

Note: These data are for completions in the fourth quarter of 1997 and the first, second, and third quarters of 1998.

X Not applicable.

Z Fewer than 50 units or less than one-half of one percent.

## Table 10. Characteristics of Condominium Apartments Completed in the Last Four Quarters and of Those Reported as Sold and Remaining for Sale in the Fourth Quarter of 1998

[Privately financed, nonsubsidized, condominium apartments in buildings with five units or more. Data regarding number of bedrooms and asking price are collected at the initial interview, i.e., 3 months following completion. Details may not sum to totals because of rounding. Medians are computed using unrounded data]

Item	Total condo- miniums completed in last 4 quarters	Standard error* (number of apartments)	Condo- miniums sold prior to 4th quarter 1998	Standard error* (number of apartments)	Condo- miniums sold in 4th quarter 1998	Standard error* (number of apartments)	for sale at	Standard error* (number of apartments)
Total	30,500	3,810	21,000	2,580	7,400	1,190	2,100	180
ASKING PRICE								
Less than \$75,000. \$75,000 to \$99,999. \$100,000 to \$124,999. \$125,000 to \$149,999. \$150,000 to \$199,999. \$200,000 or more Median asking price	8,600 5,000 5,000 3,900	690 3,200 860 1,140 550 1,190 \$13,340	1,200 6,100 3,600 3,700 2,600 3,800 \$122,000	260 2,070 660 960 460 860 \$12,760	700 2,100 1,100 1,000 800 1,600 \$119,300	430 920 200 150 50 560 \$18,670	400 300 300 400 600 \$149,900	80 60 40 80 120 \$10,890
BEDROOMS								
Fewer than 2 bedrooms	3,200 20,000 7,300	510 3,540 1,290	2,100 14,200 4,800	380 2,370 950	700 4,600 2,100	90 1,040 570	400 1,200 500	100 110 100

<sup>\*</sup>One standard error (i.e., 68-percent confidence interval). - Represents zero.

Note: These data are for completions in the fourth quarter of 1997 and the first, second, and third quarters of 1998.

Table 11. Apartments Completed in Buildings With Five Units or More: 1992 to 1998

[Details may not sum to totals because of rounding]

Quarter of completion	Total ap	artments	rer	nished ntal ments	rer	ished ntal ments		tives and niniums		erally dized	Oth	ner <sup>1</sup>
•	Number	Standard error*	Number	Standard error*	Number	Standard error*	Number	Standard error*	Number	Standard error*	Number	Standard error*
1998												
July-September <sup>p</sup> April-June January-March	78,100 70,000 57,900	3,490 3,150 3,380	61,500 '55,000 45,200	4,340 2,990 3,090	1,100 '100 300	400 5 15	9,800 '6,800 '7,300	2,600 890 1,540	4,100 '6,600 4,000	920 1,900 2,490	1,600 f1,500 1,100	320 300 200
1997												
October-December July-September April-June January-March	72,700 66,300 57,300 50,800	3,950 3,280 3,970 2,570	55,200 51,400 44,200 38,400	3,810 3,880 4,090 2,530	400 1,600 400 500	20 620 130 320	9,800 7,400 9,200 9,500	2,290 1,560 1,690 2,540	4,400 4,900 3,100 1,800	1,350 2,240 780 270	2,900 1,100 400 700	1,280 210 90 160
1996												
October-December July-September April-June January-March	62,700 71,000 66,100 51,600	2,590 2,870 4,050 2,610	43,200 53,700 50,700 43,700	4,320 2,850 4,070 2,990	500 1,500 400 (Z)	290 750 300 (Z)	14,200 10,600 6,400 5,600	4,020 1,540 850 840	3,400 4,200 5,400 1,300	830 1,870 2,080 310	1,400 900 3,200 900	480 200 1,950 240
1995												
October-December July-September April-June January-March	58,900 65,300 51,200 37,000	2,980 2,510 2,760 2,270	45,600 48,000 35,900 25,500	3,200 2,290 2,360 2,270	300 1,400 (Z) (Z)	250 620 (Z) (Z)	9,400 10,100 9,600 7,200	1,790 1,290 1,750 1,190	2,800 5,100 3,000 2,700	550 1,050 1,290 1,110	800 700 2,700 1,500	180 120 1,690 680
1994												
October-December July-September April-June January-March	47,800 45,400 37,200 24,600	2,260 2,130 2,250 2,060	35,500 29,500 24,700 14,300	2,730 2,540 2,610 1,560	400 600 100 (Z)	40 480 40 (Z)	8,200 8,300 9,200 8,800	1,460 1,110 1,970 1,450	3,400 4,700 3,000 700	1,730 1,930 1,100 270	300 2,300 300 700	60 1,040 210 130
1993												
October-December July-September April-June January-March	31,500 33,400 31,600 28,400	2,180 2,590 1,740 2,800	16,900 22,100 20,500 17,600	2,450 2,660 2,010 2,630	200 2,300 (Z) 200	20 2,070 (Z) 180	9,500 7,000 8,500 7,000	1,410 870 1,140 1,140	4,000 1,300 2,000 600	1,370 370 1,310 110	900 800 700 3,000	500 400 200 1,780
1992												
October-December July-September April-June January-March	41,500 43,900 37,400 32,300	2,470 2,930 2,290 2,340	28,800 32,000 27,400 22,100	2,370 2,740 3,000 2,140	(Z) 500 100 100	(Z) 300 10 50	7,900 8,200 7,200 7,800	1,170 1,280 2,120 950	1,300 1,900 1,800 2,000	270 140 520 770	3,500 1,300 900 300	1,970 500 420 90

<sup>\*</sup>One standard error (i.e., 68-percent confidence interval). PPreliminary. 'Revised. Z Fewer than 50 units or less than one-half of one percent.

<sup>&</sup>lt;sup>1</sup>Other includes time-sharing units, continuing care retirement units, and turnkey housing (privately built for and sold to local public housing authorities subsequent to completion).