U.S. Department of Commerce

Economics and Statistics Administration BUREAU OF THE CENSUS
U.S. Department of Housing and Urban Development

## Market Absorption of Apartments

First Quarter 1996-Absorptions (Completions in Fourth Quarter 1995)

Figure 1.
Units in Apartment Buildings Completed and Absorbed: 1991 to 1995

${ }_{1}^{1}$ All apartments.
2 Privately financed, nonsubsidized, unfurnished apartments.
Note: Limited to buildings with five or more units in permit-issuing places.

## HIGHLIGHTS ${ }^{1}$

- An estimated total of 58,900 apartments were completed in buildings with five units or more in the fourth quarter of 1995. This estimate is significantly lower $(( \pm 6,240)$ than the 65,300 apartments completed in the third quarter of 1995, but it is higher $( \pm 15,990)$ than the 47,800 apartments completed in the same quarter last year (table 11). Approximately 45,900 units, that is, 78 percent of all completions, were privately financed, nonsubsidized, unfurnished, rental apartments. This 45,900 estimate is about the same as the 48,200 unfurnished units completed last quarter and higher $( \pm 16,790)$ than the 35,500 completions in the fourth quarter of 1994.
- An estimated 77 percent of the newly completed, unfurnished apartments were absorbed (seasonally adjusted) 3 months after completion (table 1). The not-seasonallyadjusted 3 -month absorption rate for the 45,900 apartments completed in the fourth quarter was 74 percent, not significantly different from the revised 76-percent rate last quarter and about the same as the 3-month rate for completions in the same quarter last year.
- The median asking rent for all privately financed, unfurnished units in buildings with five units or more completed in the fourth quarter of 1995 was $\$ 674$, not significantly different from the third-quarter asking rent of \$662 (tables 2 and 3).
- Approximately 9,200 cooperative and condominium apartments in buildings with five units or more were completed in the fourth quarter of 1995, not significantly different from the revised 10,100 such units completed last quarter or the 8,200 units completed in the same quarter last year (table 5). Condominiums and cooperatives accounted for about 16 percent of all completions in buildings with five or more units.
- The 3 -month absorption rate for condominium apartments completed in the fourth quarter was 84 percent, not significantly different from the 78-percent rate in the third quarter (tables 6 and 7). The median asking price for condominiums built in the fourth quarter was $\$ 131,500$, not significantly different from the revised $\$ 116,100$ asked for third-quarter completions. Most new condominiums ( 84 percent of the total) were built inside MAs. Within MAs, about two-thirds were built in the suburbs and one-third inside central cities (table 8).
- Of the remaining apartments completed in all buildings with five units or more in the fourth quarter of 1995, 300 were furnished units, 3,100 units were in federally subsidized properties, and about 400 units were not in the scope of the survey.

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## CHARACTERISTICS OF THE DATA

All statistics from the Survey of Market Absorption (SOMA) are limited to apartments in newly constructed buildings with five units or more. Absorption rates are based on the first time an apartment offered for rent is rented after completion, or the first time a cooperative or condominium apartment is sold after completion. If apartments initially intended to be sold as cooperative or condominium units are offered by the builder or building owner for rent, they are counted as rental apartments. Units categorized as federally subsidized are those built under the following programs of the Department of Housing and Urban Development: Low Income Housing Assistance (Section 8), Senior Citizens Housing Direct Loans (Section 202), and all units in buildings containing apartments in the Federal Housing Administration (FHA) rent supplement program. The data on privately financed units include privately owned housing subsidized by State and local government. Units categorized as not in the scope of the survey include time-sharing units, continuing care retirement units, and turnkey units (privately built for and sold to local public housing authorities subsequent to completion).

Tables 1 through 4 and 9 are restricted to privately financed, nonsubsidized, unfurnished, rental apartments. Table 5 is restricted to privately financed, nonsubsidized, cooperative and condominium apartments, while tables 6 , 7,8 , and 10 are limited to condominium apartments only. Table 11 is a summary table which includes all newly constructed apartments in buildings with five units or more.

All statistics in this report are based on a sample survey and consequently they are subject to sampling variability. Estimates derived from different samples would differ from one another. The standard error of a survey estimate is a measure of the variation among the estimates from all possible samples.

Estimates of standard errors have been computed from the sample data and are presented in the tables. The standard error allows us to construct an interval with prescribed confidence that the interval includes the average of the estimates from all possible samples. For all the change statements made in this report, 90 -percent confidence intervals for statistical comparisons can be constructed by using the 90 -percent deviate shown in the parentheses after the change; however, when a 90 -percent confidence interval contains zero, we are uncertain whether or not the change has occurred. In addition, any statistical findings that are not part of the tables or that are derived by collapsing intervals within a table are also provided with a 90 -percent confidence interval.

## NOTE TO DATA USERS

The Survey of Market Absorption (SOMA) adopted new ratio estimation procedures ${ }^{2}$ in 1990 to derive more accurate estimates of completions. Caution must be used when comparing completions in 1990 and later with those in earlier years.

[^1]
## SAMPLE DESIGN

SOMA is designed to provide data concerning the rate at which privately financed, unfurnished, nonsubsidized units in buildings with five or more units are rented or sold (absorbed). In addition, data on characteristics of the units, such as number of bedrooms and rent or price, are collected.

The buildings selected for SOMA are those included in the Census Bureau's Survey of Construction (SOC). ${ }^{3}$ For SOC, the United States is first divided into primary sampling units (PSUs) which are stratified on the basis of population and building permits. The PSUs to be used for the Survey are then randomly selected from each stratum. Next, a sample of permit-issuing places is chosen within each of the selected PSUs. Finally, all newly constructed buildings with five units or more within sampled places, as well as a subsample of buildings with one to four units, are included in the survey.

Each quarter, a sample of buildings with five units or more in the SOC sample reported as completed during that quarter are chosen for SOMA. Buildings completed in nonpermit-issuing areas are excluded from consideration. Information on the proportion of units absorbed three, six, nine, and twelve months after completion is obtained for units in buildings selected in a given quarter in each of the next four quarters.

Estimates published for a given quarter are preliminary and are subject to revision in ensuing quarters. Each quarter, the absorption data for some buildings are received too late for inclusion in the report. These late data are included in a revised table in the next quarterly report. They are finalized in the annual report.

## ESTIMATION

Beginning with data on completions in the fourth quarter of 1990 (which formed the base for absorptions in the first quarter of 1991), the estimation procedure was modified. The modified estimation procedure was also applied to the data for the other three quarters of 1990 so that annual estimates could be derived using the same methodology for four quarters. No additional re-estimation of past data is planned.

Prior to this change in the estimation procedure, unbiased estimates were formed by multiplying the counts for each building by its base weight (the inverse of its probability of selection) and then summing over all buildings. The final estimate was then obtained by multiplying the unbiased estimate by the following ratio estimate factor for the Nation as a whole: total units in buildings with five or

[^2]more units in permit-issuing areas as estimated by the SOC for that quarter divided by total units in buildings with five or more units as estimated by SOMA for that quarter.

For the modified estimation procedure, instead of applying a single ratio-estimate factor for the entire nation, separate ratio-estimate factors are computed for each of the four Census regions. The final estimates for regions are obtained by multiplying the unbiased regional estimates by the corresponding ratio-estimate factors. The final national estimate is obtained by summing the final regional estimates.

This procedure produces estimates of the units completed in a given quarter which are consistent with the published figures from the SOC and also reduces, to some extent, the sampling variability of the estimates of totals.

Absorption rates and other characteristics of units not included in the interviewed group or not accounted for are assumed to be identical to rates for units where data were obtained. The noninterviewed and not-accounted-for cases constitute less than two percent of the sample housing units in this survey.

## ACCURACY OF THE ESTIMATES

There are two types of possible errors associated with data from sample surveys: sampling and nonsampling errors. The following is a description of the sampling and nonsampling errors associated with SOMA.

## Nonsampling Errors

In general, nonsampling errors can be attributed to many sources: inability to obtain information about all cases in the sample; difficulties with definitions; differences in the interpretation of questions; inability or unwillingness of the respondents to provide correct information; and errors made in processing the data. These nonsampling errors also occur in complete censuses. Although no direct measurements of the biases have been obtained, we believe that most of the important response and operational errors were detected in the course of reviewing the data for reasonableness and consistency.

## Sampling Errors

The particular sample used for this survey is one of a large number of possible samples of the same size that could have been selected using the same sample design. Even if the same questionnaires, instructions, and interviewers were used, estimates from each of the different samples would differ from each other. The deviation of a sample estimate from the average of all possible samples is defined as the sampling error. The standard error of a survey estimate attempts to provide a measure of this
variation among the estimates from the possible samples and, thus, is a measure of the precision with which an estimate from a sample approximates the average result of all possible samples.

As calculated for this survey, the standard error also partially measures the variation in the estimates due to errors in response and by interviewers (nonsampling errors), but it does not measure, as such, any systematic biases in the data. Therefore, the accuracy of the estimates depends on both the sampling and nonsampling error, biases, and some additional nonsampling errors not measured by the standard error. As a result, confidence intervals around a sample estimate reflect only a portion of the uncertainty that actually exists. Nonetheless, such intervals are extremely useful because they do capture all of the effect of sampling error and, in this case, some nonsampling error as well.

If all possible samples were selected, each of them were surveyed under essentially the same general conditions, there were no systematic biases, and an estimate and its estimated standard error were calculated from each sample, then-

- Approximately 68 percent of the intervals from one standard error below the estimate to one standard error above the estimate (i.e., the 68 -percent confidence interval) would include the average result of all possible samples.
- Approximately 90 percent of the intervals from 1.6 standard errors below the estimate to 1.6 standard errors above the estimate (i.e., the 90-percent confidence interval) would include the average result of all possible samples.
- Approximately 95 percent of the intervals from two standard errors below the estimate to two standard errors above the estimate (i.e., the 95 -percent confidence interval) would include the average result of all possible samples.

This report uses a 90 -percent confidence level as its standard for statistical significance.

For very small estimates, the lower limit of the confidence interval may be negative. In this case, a better approximation to the true interval estimate can be achieved by restricting the interval estimate to positive values, that is, by changing the lower limit of the interval estimate to zero.

The average result of all possible samples either is or is not contained in any particular computed interval. However, for a particular sample, one can say with specified confidence that the average result of all possible samples is included in the constructed interval.

For example, table 2 of this report shows that there were 21,600 apartments with two bedrooms completed in the fourth quarter of 1995. The standard error of this estimate is 2,310 . The 68 -percent confidence interval as shown by these data is from 19,290 to 23,910 . Therefore, a conclusion that the average estimate derived from all possible samples lies within a range computed in this way would be correct for roughly 68 percent of all possible samples. Similarly, we could conclude that the average estimate derived from all possible samples lies within the interval from 17,904 to 25,296 (using 1.6 times the standard error) with 90 percent confidence.

Figure 2.
Percent of New Unfurnished Rental Apartments Completed, by Rent Class

Fourth Quarter 1995


Third Quarter 1995


Figure 3.
Cooperative and Condominium Apartment Completions as Percent of Total Apartment Completions: 1991 to 1995


Note: Limited to buildings with five or more units in permit-issuing places.

Table 1. Absorption Rates of Privately Financed, Nonsubsidized, Unfurnished Rental Apartments: 1989 to 1995
[Buildings with five units or more]

| Quarter of completion | Total unfurnished apartments completed |  | Seasonally adjustedrented within 3 months |  | Not seasonally adjusted-rented within- |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 3 months | 6 months |  | 9 months |  | 12 months |  |
|  | Number |  |  |  | Percent |  | Percent |  | Percent |  | Percent |  | Percent |  |
| 1995 |  |  |  |  |  |  |  |  |  |  |  |  |
| October-December ${ }^{\text {p }}$ | 45,900 | 3,250 | 77 | 3.3 | 74 | 3.1 | (NA) | (NA) | (NA) | (NA) | (NA) | (NA) |
| July-September | 48,200 | 2,290 | ${ }^{1} 73$ | 2.3 | 76 | 2.4 | 89 | 2.2 | (NA) | (NA) | (NA) | (NA) |
| April-June . . . . | '35,900 | 2,360 | 75 | 4.1 | 77 | 4.2 | 89 | 3.5 | 92 | 3.3 | (NA) | (NA) |
| January-March. | 25,500 | 2,270 | '66 | 5.8 | 63 | 5.5 | 89 | 3.3 | 94 | 3.2 | 99 | 0.2 |
| 1994 |  |  |  |  |  |  |  |  |  |  |  |  |
| October-December | 35,500 | 2,730 | 76 | 2.5 | 74 | 2.4 | 90 | 1.6 | 96 | 1.5 | 98 | 1.4 |
| July-September | 29,500 | 2,540 | 82 | 2.3 | 86 | 2.2 | 95 | 0.9 | 97 | 0.5 | 98 | 0.4 |
| April-June | 24,700 | 2,610 | 82 | 3.0 | 84 | 3.0 | 94 | 1.9 | 97 | 1.8 | 98 | 1.8 |
| January-March . | 14,300 | 1,560 | 84 | 1.5 | 80 | 1.4 | 92 | 1.1 | 97 | 0.8 | 98 | 0.7 |
| 1993 |  |  |  |  |  |  |  |  |  |  |  |  |
| October-December | 16,900 | 2,450 | 73 | 4.0 | 71 | 3.8 | 88 | 2.6 | 96 | 0.9 | 98 | 0.5 |
| July-September | 22,100 | 2,660 | 76 | 5.8 | 80 | 5.5 | 90 | 4.3 | 93 | 3.9 | 94 | 3.9 |
| April-June | 20,500 | 2,010 | 75 | 3.9 | 77 | 4.0 | 89 | 4.1 | 95 | 0.8 | 97 | 0.5 |
| January-March. | 17,600 | 2,630 | 75 | 8.5 | 69 | 7.8 | 83 | 6.9 | 92 | 5.2 | 96 | 4.3 |
| 1992 |  |  |  |  |  |  |  |  |  |  |  |  |
| October-December | 28,800 | 2,370 | 76 | 2.7 | 74 | 2.6 | 93 | 1.0 | 98 | 0.3 | 99 | 0.1 |
| July-September . | 32,000 | 2,740 | 75 | 1.9 | 78 | 2.0 | 88 | 1.5 | 94 | 1.3 | 97 | 0.5 |
| April-June | 27,400 | 3,000 | 71 | 2.5 | 74 | 2.6 | 92 | 1.9 | 96 | 0.9 | 99 | 0.4 |
| January-March....... | 22,100 | 2,140 | 73 | 2.3 | 70 | 2.2 | 89 | 1.6 | 96 | 0.4 | 98 | 0.2 |
| 1991 |  |  |  |  |  |  |  |  |  |  |  |  |
| October-December | 26,400 | 2,390 | 73 | 3.6 | 70 | 3.5 | 85 | 2.5 | 92 | 1.9 | 95 | 1.3 |
| July-September | 48,200 | 3,140 | 70 | 2.6 | 72 | 2.7 | 86 | 1.5 | 93 | 0.8 | 97 | 0.5 |
| April-June | 46,500 | 2,880 | 68 | 3.2 | 71 | 3.3 | 87 | 1.7 | 93 | 0.7 | 97 | 0.5 |
| January-March. | 44,200 | 2,610 | 70 | 2.3 | 67 | 2.2 | 87 | 1.0 | 95 | 0.5 | 98 | 0.3 |
| 1990 |  |  |  |  |  |  |  |  |  |  |  |  |
| October-December | 54,100 | 3,560 | 60 | 2.7 | 58 | 2.6 | 78 | 1.8 | 90 | 1.4 | 95 | 0.8 |
| July-September | 61,400 | 3,420 | 67 | 3.8 | 69 | 3.8 | 85 | 2.1 | 93 | 1.1 | 96 | 1.1 |
| April-June | 55,400 | 2,900 | 69 | 1.7 | 73 | 1.7 | 88 | 1.1 | 94 | 0.8 | 97 | 0.6 |
| January-March....... | 43,300 | 2,620 | 71 | 2.2 | 67 | 2.1 | 88 | 1.0 | 95 | 0.5 | 96 | 0.4 |
| 1989 |  |  |  |  |  |  |  |  |  |  |  |  |
| October-December ... | 57,300 | 3,860 | 71 | 2.4 | 69 | 2.3 | 86 | 1.6 | 94 | 0.8 | 97 | 0.7 |
| July-September | 67,200 | 3,830 | 72 | 2.3 | 74 | 2.4 | 86 | 2.2 | 92 | 2.1 | 96 | 1.2 |
| April-June . | 65,700 | 3,830 | 67 | 1.6 | 71 | 1.7 | 87 | 1.2 | 92 | 1.0 | 96 | 0.9 |
| January-March ....... | 56,200 | 3,610 | 69 | 2.0 | 65 | 1.9 | 87 | 1.0 | 94 | 0.8 | 96 | 0.6 |

*Standard error within range of about 2 chances out of 3 . NA Not available. ${ }^{\text {P PPreliminary. }{ }^{\text {r Revised. }} \text {. }}$

## Table 2. Characteristics of Unfurnished Apartments Completed During the Fourth Quarter of 1995 and Rented Within 3 Months (Preliminary)

## Not Seasonally Adjusted

[Privately financed, nonsubsidized, unfurnished, rental apartments in buildings with five units or more. Data regarding number of bedrooms and asking rent are collected at the initial interview, i.e., 3 months following completion. Data may not add to total due to rounding. Medians are computed using unrounded data]


*Standard error within range of about 2 chances out of 3 . X Not applicable.

## Table 3. Characteristics of Unfurnished Apartments Completed During the Third Quarter of 1995 and Rented Within 3 Months (Revised)

## Not Seasonally Adjusted

[Privately financed, nonsubsidized, unfurnished, rental apartments in buildings with five units or more. Data regarding number of bedrooms and asking rent are collected at the initial interview, i.e., 3 months following completion. Data may not add to total due to rounding. Medians are computed using unrounded data]

| Iter |
| :--- |

*Standard error within range of about 2 chances out of 3 . X Not applicable.

Table 4. Unfurnished Apartments Completed During the Fourth Quarter of 1995 by Geographic Area
Not Seasonally Adjusted
[Privately financed, nonsubsidized, unfurnished, rental apartments in buildings with five units or more. Data regarding asking rent are collected at the initial interview. Data may not add to total due to rounding. Medians are computed using unrounded data]

| Geographic area | Total unfurnished apartments completed |  |  |  | Percent of total units |  | Percent rented within 3 months |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number | Standard error* (number of apartments) | Median asking rent | Standard error* (dollars) | Percent | Standard error* (percentage points) | Percent | Standard error* (percentage points) |
| United States, total. | 45,900 | 3,250 | \$674 | 30 | 100 | (X) | 74 | 3.1 |
| Inside MA | 42,500 | 3,200 | \$688 | 30 | 92 | 3.9 | 74 | 2.9 |
| In central city . | 21,300 | 3,270 | \$666 | 51 | 46 | 5.9 | 72 | 4.2 |
| Not in central city | 21,200 | 2,640 | \$721 | 60 | 46 | 5.7 | 75 | 3.8 |
| Outside MA | 3,500 | 1,850 | \$334 | 26 | 8 | 3.9 | 82 | 17.6 |
| Northeast | 3,300 | 2,290 | \$795 | 54 | 7 | 4.9 | 84 | 8.7 |
| Midwest. | 5,100 | 1,650 | \$544 | 77 | 11 | 3.6 | 81 | 3.6 |
| South. | 25,200 | 3,420 | \$674 | 55 | 55 | 5.8 | 72 | 4.0 |
| West | 12,300 | 2,000 | \$682 | 50 | 27 | 4.3 | 74 | 6.7 |

[^3]Table 5. Absorption Rates of Cooperative and Condominium Apartments: 1989 to 1995
Not Seasonally Adjusted
[Buildings with five units or more]

| Quarter of completion | Total cooperative and condominium apartments completed | Standard error* (number of apartments | Percent of all units with five units or more | $\begin{array}{r} \text { Stan- } \\ \text { dard } \\ \text { error* } \\ \text { (percent- } \\ \text { age } \\ \text { points } \end{array}$ | Percent absorbed in 3 months | $\begin{array}{r} \text { Stan- } \\ \text { dard } \\ \text { error* } \\ \text { (percent- } \\ \text { age } \\ \text { points) } \end{array}$ | Percent absorbed in 6 months | $\begin{array}{r} \text { Stan- } \\ \text { dard } \\ \text { error* } \\ \text { (percent- } \\ \text { age } \\ \text { points } \end{array}$ | Percent absorbed in 9 months | $\begin{array}{r} \text { Stan- } \\ \text { dard } \\ \text { error* } \\ \text { (percent- } \\ \text { age } \\ \text { points) } \end{array}$ | Percent absorbed in 12 months | $\begin{array}{r} \text { Stan- } \\ \text { dard } \\ \text { error* } \\ \text { (percent- } \\ \text { age } \\ \text { points) } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1995 |  |  |  |  |  |  |  |  |  |  |  |  |
| October-December ${ }^{p}$ | 9,200 | 1,870 | 16 | 3.1 | 84 | 3.0 | (NA) | (NA) | (NA) | (NA) | (NA) | (NA) |
| July-September | r10,100 | 1,290 | ${ }^{\text {r }} 16$ | 2.0 | 77 | 4.4 | 87 | 2.7 | (NA) | (NA) | (NA) | (NA) |
| April-June | '9,600 | 1,750 | 19 | 3.3 | 「69 | 4.9 | r79 | 6.4 | 87 | 4.9 | (NA) | (NA) |
| January-March | 7,200 | 1,190 | 20 | 3.3 | 66 | 9.1 | 76 | 9.0 | 82 | 9.7 | 86 | 10.0 |
| 1994 |  |  |  |  |  |  |  |  |  |  |  |  |
| October-December | 8,200 | 1,460 | 17 | 3.4 | 73 | 4.5 | 86 | 2.8 | 91 | 2.3 | 94 | 2.1 |
| July-September | 8,300 | 1,110 | 18 | 3.2 | 72 | 2.7 | 83 | 5.7 | 88 | 5.3 | 90 | 4.9 |
| April-June | 9,200 | 1,970 | 25 | 5.4 | 79 | 2.9 | 88 | 2.4 | 92 | 2.4 | 94 | 1.5 |
| January-March | 8,800 | 1,450 | 36 | 4.6 | 82 | 3.2 | 89 | 2.2 | 92 | 1.4 | 94 | 0.9 |
| 1993 |  |  |  |  |  |  |  |  |  |  |  |  |
| October-December | 9,500 | 1,410 | 30 | 4.8 | 83 | 2.9 | 92 | 1.4 | 95 | 0.9 | 97 | 0.7 |
| July-September | 7,000 | 870 | 21 | 4.0 | 68 | 7.5 | 75 | 6.3 | '81 | 6.8 | 85 | 7.0 |
| April-June | 8,500 | 1,140 | 27 | 4.2 | 76 | 2.4 | 85 | 2.4 | 89 | 2.0 | 93 | 0.9 |
| January-March. | 7,000 | 1,140 | 25 | 4.3 | 76 | 2.6 | 86 | 2.4 | 93 | 1.3 | 95 | 1.0 |
| 1992 |  |  |  |  |  |  |  |  |  |  |  |  |
| October-December | 7,900 | 1,170 | 19 | 3.0 | 71 | 1.8 | 83 | 1.6 | 90 | 1.1 | 93 | 1.0 |
| July-September | 8,200 | 1,280 | 19 | 3.1 | 71 | 2.8 | 85 | 1.9 | 91 | 1.2 | 93 | 1.1 |
| April-June . | 7,200 | 2,120 | 19 | 5.5 | 69 | 5.5 | 82 | 3.5 | 87 | 3.3 | 89 | 2.6 |
| January-March. | 7,800 | 950 | 24 | 3.1 | 64 | 2.4 | 74 | 2.0 | 80 | 2.1 | 84 | 1.8 |
| 1991 |  |  |  |  |  |  |  |  |  |  |  |  |
| October-December | 7,900 | 940 | 21 | 3.1 | 65 | 3.3 | 79 | 2.2 | 85 | 1.6 | 89 | 1.7 |
| July-September | 9,900 | 1,050 | 16 | 3.0 | 59 | 4.1 | 72 | 2.3 | 78 | 1.9 | 85 | 1.4 |
| April-June . . . | 9,800 | 1,180 | 16 | 2.6 | 55 | 5.7 | 74 | 5.2 | 80 | 2.8 | 84 | 2.7 |
| January-March . . | 7,700 | 1,200 | 14 | 2.3 | 62 | 3.7 | 73 | 4.2 | 80 | 4.9 | 88 | 3.0 |
| 1990 |  |  |  |  |  |  |  |  |  |  |  |  |
| October-December | 12,400 | 1,490 | 18 | 2.2 | 58 | 4.2 | 72 | 3.4 | 78 | 3.4 | 82 | 2.9 |
| July-September | 12,900 | 1,630 | 16 | 2.2 | 60 | 3.9 | 75 | 2.7 | 83 | 1.9 | 89 | 1.2 |
| April-June . . . | 12,800 | 1,900 | 17 | 2.3 | 53 | 2.9 | 67 | 3.9 | 74 | 3.7 | 79 | 3.5 |
| January-March | 14,500 | 3,110 | 21 | 4.4 | 69 | 4.8 | 81 | 3.8 | 86 | 3.3 | 89 | 3.5 |
| 1989 |  |  |  |  |  |  |  |  |  |  |  |  |
| October-December | 13,100 | 1,370 | 17 | 2.0 | 65 | 5.6 | 75 | 5.1 | 81 | 3.5 | 83 | 3.5 |
| July-September | 15,100 | 1,930 | 16 | 2.2 | 66 | 4.7 | 75 | 4.4 | 81 | 4.2 | 85 | 3.9 |
| April-June | 15,900 | 1,790 | 19 | 2.4 | 70 | 2.9 | 79 | 3.0 | 83 | 3.2 | 87 | 3.0 |
| January-March... | 15,600 | 1,700 | 19 | 2.4 | 64 | 5.2 | 77 | 6.3 | 82 | 5.6 | 87 | 3.4 |

[^4]
## Table 6. Characteristics of Condominium Apartments Completed During the Fourth Quarter of 1995 and Sold Within 3 Months (Preliminary)

## Not Seasonally Adjusted

[Privately financed, nonsubsidized, condominium apartments in buildings with five units or more. Data regarding number of bedrooms and asking price are collected at the initial interview, i.e., 3 months following completion. Data may not add to total due to rounding. Medians are computed using unrounded data]

| Item | Total condominium apartments completed |  | Percent of total units |  | Percent sold within 3 months |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number | Standard error* (number of apartments) | Percent | Standard error* (percentage points) | Percent | Standard error* (percentage points) |
| Total <br> PRICE CLASS | 9,200 | 1,870 | 100 | (X) | 84 | 3.0 |
| Less than \$50,000. | 100 | 80 | 1 | 0.8 | 80 | 14.1 |
| \$50,000 to \$74,999. | 1,200 | 930 | 14 | 8.3 | 96 | 1.7 |
| \$75,000 to \$99,999 | 1,600 | 340 | 18 | 2.8 | 83 | 3.2 |
| \$100,000 to \$149,999. | 2,600 | 570 | 28 | 6.7 | 86 | 2.9 |
| \$150,000 to \$199,999. | 900 | 390 | 10 | 4.5 | 76 | 2.0 |
| \$200,000 or more | 2,700 | 1,130 | 30 | 10.1 | 79 | 8.6 |
| Median asking price | \$131,500 | \$25,790 | (X) | (X) | \$127,600 | \$29,150 |
| BEDROOMS |  |  |  |  |  |  |
| Fewer than 2 bedrooms. | 800 | 230 | 9 | 1.5 | 91 | 2.7 |
| 2 bedrooms. . | 6,500 | 1,250 | 70 | 2.9 | 83 | 3.3 |
| 3 bedrooms or more. | 1,900 | 520 | 21 | 2.9 | 83 | 3.9 |

*Standard error within range of about 2 chances out of 3 . X Not applicable.

Table 7. Characteristics of Condominium Apartments Completed During the Third Quarter of 1995 and Sold Within 3 Months (Revised)

## Not Seasonally Adjusted

[Privately financed, nonsubsidized, condominium apartments in buildings with five units or more. Data regarding number of bedrooms and asking price are collected at the initial interview, i.e., 3 months following completion. Data may not add to total due to rounding. Medians are computed using unrounded data]


[^5]
## Table 8. Condominium Apartments Completed During the Fourth Quarter of 1995 by Geographic Area

## Not Seasonally Adjusted

[Privately financed, nonsubsidized, condominium apartments in buildings with five units or more. Data regarding asking price are collected at the initial interview. Data may not add to total due to rounding. Medians are computed using unrounded data]

| Geographic area | Total condominium apartments completed |  |  |  | Percent of total units |  | Percent sold within 3 months |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number | Standard error* (number of apartments) | Median asking price | Standard error* (dollars) | Percent | Standard error* (percentage points) | Percent | Standard error* (percentage points) |
| United States, total. | 9,200 | 1,870 | \$131,500 | 25,790 | 100 | (X) | 84 | 3.0 |
| Inside MA | 7,700 | 1,330 | \$145,000 | 20,310 | 84 | 13.8 | 82 | 3.0 |
| In central city . | 2,600 | 390 | \$168,200 | 46,480 | 29 | 6.9 | 73 | 2.7 |
| Not in central city | 5,100 | 1,290 | \$139,400 | 28,650 | 55 | 11.3 | 87 | 3.4 |
| Outside MA | 1,500 | 1,470 | \$70,200 | 30,740 | 16 | 13.8 | 91 | 5.0 |
| Northeast | 800 | 490 | \$153,300 | 40,320 | 9 | 5.4 | 78 | 7.6 |
| Midwest. | 1,000 | 400 | \$130,200 | 29,850 | 11 | 4.5 | 93 | 2.7 |
| South. | 3,600 | 1,460 | \$90,400 | 25,700 | 39 | 11.6 | 88 | 3.4 |
| West | 3,800 | 1,200 | \$200,000+ | (X) | 41 | 10.7 | 79 | 6.6 |

*Standard error within range of about 2 chances out of 3 . X Not applicable.

Table 9. Characteristics of Unfurnished Apartments Completed in the Last Four Quarters and Reported as Rented and Remaining For Rent in the First Quarter of 1996
[Privately financed, nonsubsidized, unfurnished, rental apartments in buildings with five units or more. Data regarding number of bedrooms and asking rent are collected at the initial interview, i.e., 3 months following completion. Data may not add to total due to rounding. Medians are computed using unrounded data]

| Item | Total <br> unfurnished apartments completed in last 4 quarters | Standard error* (number of apartments) | Apartments rented prior to 1st quarter 1996 | Standard error* (number of apartments) | Apartments rented in 1st quarter 1996 | Standard error* (number of apartments) | Apartments remaining for rent at end of 1st quarter 1996 | Standard error* (number of apartments) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total | 155,600 | 5,990 | 92,300 | 4,980 | 43,300 | 3,170 | 19,900 | 2,310 |
| RENT CLASS |  |  |  |  |  |  |  |  |
| Less than \$350 | 9,500 | 3,200 | 5,500 | 2,670 | 3,900 | 1,810 | 200 | 110 |
| \$350 to \$449 | 11,700 | 1,550 | 6,900 | 1,310 | 4,000 | 1,010 | 700 | 300 |
| \$450 to \$549 | 26,900 | 2,500 | 17,000 | 2,590 | 6,400 | 870 | 3,500 | 1,180 |
| \$550 to \$649 | 28,600 | 1,890 | 17,000 | 1,430 | 6,700 | 710 | 4,900 | 1,300 |
| \$650 to \$749 | 27,800 | 2,380 | 17,800 | 2,160 | 6,700 | 760 | 3,300 | 1,230 |
| \$750 or more | 51,100 | 2,780 | 28,100 | 1,590 | 15,700 | 1,990 | 7,300 | 780 |
| Median asking rent . . . . . | \$654 | \$15 | \$649 | \$21 | \$661 | \$34 | \$668 | \$50 |
| BEDROOMS |  |  |  |  |  |  |  |  |
| Fewer than 2 bedrooms. . | 53,500 | 4,040 | 30,000 | 2,750 | 17,900 | 2,710 | 5,600 | 950 |
| 2 bedrooms............. | 82,100 | 4,260 | 49,100 | 3,940 | 20,400 | 1,570 | 12,700 | 2,080 |
| 3 bedrooms or more..... | 19,900 | 1,190 | 13,200 | 1,300 | 5,100 | 490 | 1,600 | 260 |

[^6]Table 10. Characteristics of Condominium Apartments Completed in the Last Four Quarters and Reported as Sold and Remaining For Sale in the First Quarter of 1996
[Privately financed, nonsubsidized, condominium apartments in buildings with five units or more. Data regarding number of bedrooms and asking price are collected at the initial interview, i.e., 3 months following completion. Data may not add to total due to rounding. Medians are computed using unrounded data]


*Standard error within range of about 2 chances out of 3 .
Note: These data are for completions in the first through fourth quarters of 1996.

Table 11. Apartments Completed in Buildings With Five Units or More: 1989 to 1995
[Data may not add to total because of rounding]

| Quarter of completion | Total apartments completed |  | Unfurnished rental apartments |  | Furnished rental apartments |  | Cooperatives and condominiums |  | Federally subsidized |  | Other ${ }^{1}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number | Standard error* | Number | Standard error* | Number | Standard error* | Number | Standard error* | Number | Standard error* | Number | Standard error* |
| 1995 |  |  |  |  |  |  |  |  |  |  |  |  |
| October-December ${ }^{\text {p }}$. | 58,900 | 2,980 | 45,900 | 3,250 | 300 | 250 | 9,200 | 1,870 | 3,100 | 610 | 400 | 90 |
| July-September | 65,300 | 2,510 | 48,200 | 2,300 | ${ }^{\text {r1,400 }}$ | 620 | ${ }^{\text {r }} 10,100$ | 1,290 | '4,900 | 1,010 | '700 | 120 |
| April-June | 51,200 | 2,760 | '35,900 | 2,360 | (Z) | (Z) | '9,600 | 1,750 | 3,000 | 1,290 | 2,700 | 1,690 |
| January-March | 37,000 | 2,270 | 25,500 | 2,270 | (Z) | (Z) | 7,200 | 1,190 | 2,700 | 1,110 | 1,500 | 680 |
| 1994 |  |  |  |  |  |  |  |  |  |  |  |  |
| October-December | 47,800 | 2,260 | 35,500 | 2,730 | 400 | 40 | 8,200 | 1,460 | 3,400 | 1,730 | 300 | 60 |
| July-September | 45,400 | 2,130 | 29,500 | 2,540 | 600 | 480 | 8,300 | 1,110 | 4,700 | 1,930 | 2,300 | 1,040 |
| April-June | 37,200 | 2,250 | 24,700 | 2,610 | 100 | 40 | 9,200 | 1,970 | 3,000 | 1,100 | 300 | 210 |
| January-March | 24,600 | 2,060 | 14,300 | 1,560 | (Z) | (Z) | 8,800 | 1,450 | 700 | 270 | 700 | 130 |
| 1993 |  |  |  |  |  |  |  |  |  |  |  |  |
| October-December | 31,500 | 2,180 | 16,900 | 2,450 | 200 | 20 | 9,500 | 1,410 | 4,000 | 1,370 | 900 | 500 |
| July-September | 33,400 | 2,590 | 22,100 | 2,660 | 2,300 | 2,070 | 7,000 | 870 | 1,300 | 370 | 800 | 400 |
| April-June | 31,600 | 1,740 | 20,500 | 2,010 | (Z) | (Z) | 8,500 | 1,140 | 2,000 | 1,310 | 700 | 200 |
| January-March | 28,400 | 2,800 | 17,600 | 2,630 | 200 | 180 | 7,000 | 1,140 | 600 | 110 | 3,000 | 1,780 |
| 1992 |  |  |  |  |  |  |  |  |  |  |  |  |
| October-December | 41,500 | 2,470 | 28,800 | 2,370 | (Z) | (Z) | 7,900 | 1,170 | 1,300 | 270 | 3,500 | 1,970 |
| July-September | 43,900 | 2,930 | 32,000 | 2,740 | 500 | 300 | 8,200 | 1,280 | 1,900 | 140 | 1,300 | 500 |
| April-June | 37,400 | 2,290 | 27,400 | 3,000 | 100 | 10 | 7,200 | 2,120 | 1,800 | 520 | 900 | 420 |
| January-March | 32,300 | 2,340 | 22,100 | 2,140 | 100 | 50 | 7,800 | 950 | 2,000 | 770 | 300 | 90 |
| 1991 |  |  |  |  |  |  |  |  |  |  |  |  |
| October-December | 38,300 | 2,070 | 26,400 | 2,390 | (Z) | (Z) | 7,900 | 940 | 3,100 | 1,300 | 800 | 320 |
| July-September | 62,000 | 2,850 | 48,200 | 3,140 | 1,100 | 800 | 9,900 | 1,050 | 2,100 | 410 | 700 | 250 |
| April-June | 60,000 | 3,230 | 46,500 | 2,880 | 600 | 60 | 9,800 | 1,180 | 2,200 | 650 | 1,000 | 120 |
| January-March | 56,200 | 2,570 | 44,200 | 2,610 | 1,100 | 1,630 | 7,700 | 1,200 | 2,200 | 630 | 1,100 | 560 |
| 1990 |  |  |  |  |  |  |  |  |  |  |  |  |
| October-December | 70,300 | 3,650 | 54,100 | 3,560 | 600 | 30 | 12,400 | 1,490 | 2,500 | 590 | 700 | 90 |
| July-September | 82,200 | 4,040 | 61,400 | 3,420 | 1,700 | 560 | 12,900 | 1,630 | 2,500 | 780 | 3,800 | 1,350 |
| April-June | 75,200 | 3,250 | 55,400 | 2,900 | (Z) | (Z) | 12,800 | 1,900 | 2,700 | 1,220 | 4,400 | 1,610 |
| January-March | 66,600 | 3,210 | 43,300 | 2,640 | 600 | 80 | 14,500 | 3,110 | 6,200 | 3,030 | 1,900 | 330 |
| 1989 |  |  |  |  |  |  |  |  |  |  |  |  |
| October-December | 78,500 | 3,890 | 57,300 | 3,860 | 500 | 230 | 13,100 | 1,370 | 5,900 | 3,070 | 1,800 | 740 |
| July-September | 92,300 | 3,400 | 67,200 | 3,830 | 2,800 | 1,910 | 15,100 | 1,930 | 4,900 | 1,010 | 2,500 | 280 |
| April-June | 85,600 | 2,770 | 65,700 | 3,440 | 1,100 | 120 | 15,900 | 1,920 | 2,400 | 620 | 500 | 80 |
| January-March | 81,500 | 3,820 | 56,200 | 3,610 | 600 | 80 | 15,600 | 1,700 | 6,600 | 2,320 | 2,500 | 560 |

[^7]
[^0]:    ${ }^{1}$ Numbers in parentheses represent the 90-percent confidence interval.

[^1]:    ${ }^{2}$ See ESTIMATION on page 3.

[^2]:    ${ }^{3}$ See the January issue of "Housing Starts," Construction Reports, Series C20, for details of this survey.

[^3]:    *Standard error within range of about 2 chances out of 3 . X Not applicable. S Withheld because the estimate did not meet publication standards due to the associated standard error.

[^4]:    *Standard error within range of about 2 chances out of $3 . \quad$ NA Not available. ${ }^{\text {PPPreliminary. } \quad \text { Revised. }}$

[^5]:    *Standard error within range of about 2 chances out of 3. X Not applicable.

[^6]:    *Standard error within range of about 2 chances out of 3.
    Note: These data are for completions in the first through fourth quarters of 1996.

[^7]:    * Standard error within range of about 2 chances out of $3 . \quad{ }^{\mathrm{p}}$ Preliminary. ${ }^{\mathrm{r}}$ Revised. Z Fewer than 50 units.
    ${ }^{1}$ Other includes time-sharing units, continuing care retirement units, and turnkey housing (privately built for and sold to local public housing authorities subsequent to completion).

