

July 11, 2000

Dear Carrier:

This Request transmits the Special Filing Instructions (SFI) for the submission of freight rate offers for:

1. General Services Administration's (GSA's) Southeast Distribution Center, Palmetto, GA (SEDC);
2. General Services Administration's (GSA's) Southwest Distribution Center, Fort Worth, TX (SWDC);
and
3. General Services Administration's (GSA's) Western Distribution Center, Stockton, CA (WDC).

Rate offers filed in response to this Request will be in accordance with the terms and conditions of the GSA Standard Tender of Service (STOS), this Request, and its SFI. Please note that in some instances this Request and its SFI will deviate from and will supersede those published in the STOS, General Freight Tender of Service No. 1-F (GSA TOS No. 1-F), supplements and reissues thereto. Rate offers accepted for the identified distribution centers will be for an effective period of November 1, 2000, through October 31, 2001.

Only those common/contract carriers, rail carriers, freight forwarders, brokers and shippers agents/Intermodal Marketing Companies (including each of their underlying carriers which they represent) who have met the established approval requirements for participation in GSA's Freight Management Program may submit rate offers in accordance with this Request and its SFI. Only those Rate Filing Service Providers who have a valid Trading Partner Agreement on file with GSA's Freight Program Management Office (FPMO) located in Kansas City, MO, and have met all other approval requirements established by GSA can submit rate offers on behalf of approved firms in accordance with Sections 6 – 10 of this Request and its SFI. Rate Filing Service Providers are firms which offer to those approved to participate in GSA's Freight Management Program, the service of submitting to GSA electronic rate offers in accordance with this Request and its SFI. Only those Tariff Publishing Agents who have a valid Trading Partner Agreement on file with the FPMO and have met all other approval requirements established by GSA may act as a Tariff Publishing Agent on behalf of approved firms.

Please note the following reminders and/or significant items:

1. All rate offers submitted in response to this Request and its SFI for the GSA Distribution Centers identified **MUST** be submitted to GSA electronically in accordance with Sections 6 – 10. **NO PAPER RATE OFFERS** will be accepted for the identified Distribution Center traffic.

2. If you are a current subscriber to the Inter-Agency Transportation Management System (ITMS) CD-ROM and intend to use its capabilities for the creation and submission of your rate offer(s) for the Distribution Center traffic, you will need to contact the FPMO to request an updated version of ITMS. Prior versions of ITMS do not incorporate the enabling of the Distribution Center filing for traffic identified in this Request. To obtain an updated version of ITMS, please fax a request to the attention of Cindy Schardt at (816) 823-3656 or e-mail the request to cindy.schardt@gsa.gov. If you do not intend to utilize the capabilities of ITMS to create and submit Distribution Center rate offers you will not need to obtain a new version of ITMS as nothing else has been changed from your current version.

If you have any questions regarding this Request, its SFI, or the STOS, please contact:

- For the Western Distribution Center:
Maria Gutierrez of GSA's Transportation Management Branch, San Francisco, CA, at (415) 522-2846 or e-mail at maria.gutierrez@gsa.gov
- For the Southwest Distribution Center:
Martha Gresham of GSA's Travel and Transportation Management Branch, Atlanta, GA, at (404) 331-3133 or email at martha.gresham@gsa.gov
- For the Southeast Distribution Center:
Elaine Shockey of GSA's Travel and Transportation Management Branch, Atlanta, GA at (404) 331-3073 or email at elaine.shockey@gsa.gov

Questions dealing with the submission of electronic rate offers should be directed to either Cindy Schardt or Robyn Bennett at (816) 823-3646 or e-mail at cindy.schardt@gsa.gov or robyn.bennett@gsa.gov, respectively.

Sincerely,

Ed Hodges, Director
Property and Traffic Management Division (6FBD-X)
Transportation and Property Management Center

Enclosure

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SPECIAL FILING INSTRUCTIONS 2000-2001 FILING CYCLE, GSA DISTRIBUTION CENTERS (Fort Worth, TX; Palmetto, GA; and Stockton, CA)

SECTION 1 TERMS AND CONDITIONS

1-1. GENERAL: The following Request and its Special Filing Instructions (SFI) are provided in addition to the terms and conditions of the General Services Administration's (GSA's) Standard Tender of Service (STOS), General Freight Traffic Management Program, GSA General Freight Tender of Service No. 1-F (GSA TOS No. 1-F), supplements and reissues thereto. However, certain provisions and requirements of this Request and its SFI may deviate from and supersede those published in the STOS, GSA TOS No. 1-F.

Traffic to be included under this Request and its SFI will be freight-all-kinds (FAK) shipments moving via closed van for all less than truckload (LTL) (0 pounds to 10,000 pounds) shipments and all truckload (TL) (20,000 pounds to 40,000 pounds and over) shipments. Rates will be applicable only to interstate shipments moving in the Continental United States (CONUS) and the identified intrastate shipments within CONUS. Rate offers will be accepted for the following GSA facilities:

- GSA's Western Distribution Center, Stockton, CA;
- GSA's Southwest Distribution Center, Fort Worth, TX; and
- GSA's Southeast Distribution Center, Palmetto, GA. (add period)

1-2. EFFECTIVE PERIOD: All acceptable rate offers submitted in response to this Request and its SFI will be for the period November 1, 2000, through October 31, 2001.

1-3. SUBMISSION OF RATE OFFERS: Rates offered in response to this Request and its SFI MUST be submitted via the File Transfer Protocol (FTP) of the Internet (I-FTP) in accordance with Sections 6 - 10.

1-4. FILING PERIOD:

A. INITIAL FILINGS: Rate offers made by those firms approved to participate in GSA's Freight Management Program are due by 4:30 p.m. Central Standard Time, August 14, 2000, and will be processed in accordance with Paragraph 1-4.C., below.

B. REFILINGS OF ELECTRONICALLY SUBMITTED FILING DEFICIENCIES: Electronic rate filings received between July 11, 2000, and August 14, 2000, which do not meet the requirements as stated in this Request and its SFI will be considered unacceptable, rates will not be included in the data base, and the firm will be notified of the deficiencies by GSA's Heartland Zone Office by facsimile and/or telephone. If a firm's rate offer is submitted in accordance with this Request and its SFI by a Rate Filing Service Provider or a Tariff Publishing Agent, the Rate Filing Service Provider or the Tariff Publishing Agent will be notified of the deficiencies and not the firm. Corrected rate offers **must be** resubmitted within ten (10) calendar days after receipt of notification. In those instances where corrections are not received within the ten (10) calendar days after notification, rate offers will be considered unacceptable and the firm will not be allowed to refile. Corrected rate offers received within the required ten (10) calendar days will be entered into the data base effective November 1, 2000.

C. **ACCEPTED/EFFECTIVE DATE:** Initial rate offers allowable under Paragraph 1-4.A. will be processed by November 1, 2000, except in those instances of a failure to meet the resubmission requirements of corrected Rate Filing Deficiencies as identified in Paragraph 1-4.B

D. **CARRIER NOTIFICATIONS:** If the submitting firm receives no communication from GSA pursuant to Paragraph 1-4.B. by November 1, 2000, the firm is on notice that its rate offer(s) has been accepted and transmitted to its designated Tariff Publishing Agent for publication, or in the absence of a designated Tariff Publishing Agent, its rate file(s) has been offered to GSA's Office of Transportation Audits.

1-5. APPLICABILITY OF RATE OFFERS: By submission of a rate offer to GSA for the traffic identified in this Request and its SFI, the offeror agrees that it can and will service the identified origin facility for which a rate is offered and all points within each identified destination State and/or destination service area for which a rate is offered.

1-6. OPTION TO EXTEND: The Government reserves the right to extend the expiration date of all or part of the rate offers accepted in accordance with this Request and its SFI for up to ninety (90) days.

1-7. TERMINATION:

A. The following provision will apply in addition to Item 20.e. of the Optional Form 280:

1. Accepted rate offers may be terminated upon determination that a Carrier has failed to satisfactorily respond to a show cause notice(s); and
2. Accepted rate offers may be terminated by the Government immediately upon the debarment or suspension of the Carrier in accordance with the Code of Federal Regulation (CFR) 101-40.4.

B. Upon termination of the rate offer under 1-7.A.1 and/or 2. above, the Carrier shall be paid any sum due the Carrier for services performed under this Request and its SFI to the date of such termination; and in the event of partial termination, shall be paid in accordance with the terms of this rate offer for any services furnished under the portion of the rate offer that is not terminated; provided any such payments shall be without prejudice to any claim which the Government may have against the Carrier and the Government shall have the right to offset any such claims against such payment.

1-8. TERMINATION FOR CONVENIENCE OF THE GOVERNMENT: The Government, by written notice, may terminate all or part of the rate offers accepted in accordance with this Request and its SFI when it is in the Government's best interest. If a rate offer(s) is terminated, the Government shall be only liable for payment for services rendered before the effective date of the termination.

1-9. CONTACTS:

Questions dealing with this Request, its SFI, or the STOS should be directed to:

Western Distribution Center: Maria Gutierrez at (415) 522-2846 or by e-mail at maria.gutierrez@gsa.gov or.
Southeast Distribution Center: Elaine Shockey at (404) 331-3073 or by email at elaine.shockey@gsa.gov
Southwest Distribution Center: Martha Gresham at (404) 331-3133 or by email at martha.gresham@gsa.gov

Questions dealing with the submission of electronic rate offers should be directed to either Cindy Schardt or Robyn Bennett at (816) 823-3646 or by e-mail at cindy.schardt@gsa.gov or robyn.bennett@gsa.gov respectively.

SECTION 2 EVALUATION AND ACCEPTANCE

2-1. EVALUATION: The GSA Transportation Management Branches in San Francisco, CA, and Atlanta, GA, will conduct all evaluations and will notify each Carrier before November 1, 2000, of an acceptable rate offer(s) and awarded routings, if any.

2-2. ACCEPTANCE: Accepted rate offers will be contained in GSA's Interagency Transportation Management System (ITMS). When identified in ITMS, the acceptable rate offers will be listed based on price only. The listing of firms and their rate offers will be based on the anticipated shipping date, the origin of the shipment, the destination of the shipment, the weight of the shipment, the number of miles between the origin and destination of the shipment, and any accessorial services requested by the customer agency. Firms with applicable rates for the requested shipment will be listed on the cost comparison in cost ascending order. In the case of brokers and shippers agents/Intermodal Marketing Companies, please note that the broker's name and/or the shipper agent's/Intermodal Marketing Company's name and not the names of its underlying carriers will be identified on cost comparisons. However, when rate information is made available either to a Tariff Publishing Agent or to GSA's Office of Transportation Audits in the absence of a Tariff Publishing Agent, rate information will be submitted in the name of the broker's and/or a shipper agent's/Intermodal Marketing Company's underlying carriers and not in the name of the broker and/or the shipper agent/Intermodal Marketing Company. If the occasion arises when two or more firms have offered the exact same rate offer (both for transportation and the requested accessorial services), then the firms will be listed on the cost comparison in alphabetical order according to the firm's names.

PLEASE NOTE: The GSA Transportation Management Branches in, San Francisco, CA, and Atlanta, GA, may take other factors into consideration when routing shipments other than just price. As a result, the listing of firms on a cost comparison is for viewing/verification purposes only and does not guarantee any traffic will be awarded.

SECTION 3 LETTER OF INTENT CERTIFICATION

By the submission of a rate offer to GSA in accordance with this RFO and its SFI, the submitting carrier certifies that:

I have read and will comply with all the provisions contained in this Request dated July 11, 2000, as well as any supplements, changes, and/or reissues thereto and the GSA Standard Tender of Service (STOS), GSA General Freight Tender of Service No. 1-F, the GSA National Rules Tender No. 100-D, and the GSA Baseline Rate Publication No. 1000-D, all effective May 1, 1996, as well as any supplements, changes, and/or reissues thereto and I further certify that the company for which rate offers have been submitted has the operating authority and insurance required by Item 1-6 (See Below) and Section 2 of the GSA General Freight Tender of Service No. 1-F.

Item 1-6 of the GSA General Freight Tender of Service No. 1-F reads as follows:

“LAWFUL PERFORMANCE, OPERATING AUTHORITY, AND INSURANCE. All service shall be performed in accordance with applicable Federal, State, and local laws and regulations. Common motor carriers or brokers, freight forwarders, rail carriers, shippers agents, or shippers associations shall possess the required carrier or Interstate Commerce Commission (ICC) broker operating authority and maintain cargo as well as public liability insurance as required by Federal, State, and local regulatory agencies.”

SECTION 4
SUBSTITUTED SERVICE – RAIL FOR MOTOR

If a firm utilizes Item 1125, Substituted Service – Rail for Motor, of the GSA National Rules Tender No. 100-D for shipments moving under this Request and its SFI, the submission of a rate offer(s) constitutes agreement to the terms and conditions of Item 1125 and that rates submitted include for the proper blocking and bracing by the carrier for Trailer-On-Flat-Car (TOFC) or Road Railer movement to preclude damage to the material.

SECTION 5
TERMS & CONDITIONS OF THE UNIFORM TENDER OF RATES AND/OR CHARGES
FOR TRANSPORTATION SERVICES

By submission of a rate offer(s) to GSA in accordance with this RFO and its SFI, the submitting carrier agrees to and/or meets the terms and conditions of the Uniform Tender of Rates And/Or Charges For Transportation Services, Optional Form 280, except as provided in Paragraph 1-7.

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SECTION 6

IDENTIFICATION OF TRAFFIC – Western Distribution Center, Stockton, CA

Please note the following reminders and/or significant items:

1. All previously accepted WDC rate offers automatically expire on October 31, 2000; consequently, it is **imperative** that all firms submit new rate offers in accordance with this Request and its SFI for rates effective November 1, 2000.
2. All submitted rate offers for the Western Distribution Center will be **Non-Alternating**.
3. Carriers may submit less than truckload and truckload rate offers for the Western Distribution Center; however, **ALL** truckload rate offers must be submitted in cents per mile per vehicle used along with a minimum truckload charge except for offers for MOTBA (Concord, CA) and SHAD (Sharpe Army Depot). Rate offers submitted for MOTBA and SHAD **MUST** be offered as a flat dollars and cents charge per truckload – no less than truckload rate offers will be accepted for MOTBA or SHAD. **NO** truckload rate offers for any routes will be accepted as a percent of the charges identified in the 1000-D.
4. Carriers who are selected for Western Distribution Center assignments may also be offered freight shipments weighing 350 pounds or more from the Customer Supply Center, Building 510B, Stockton, CA. Charges will be based on the selected carrier's tender for the Western Distribution Center shipments; however, service requirements for transit time, beginning the day after pickup, will be:
 - A. Two (2) days for points within California: and
 - B. Three (3) days for points to AZ, CO, ID, OR, NM, NV, UT, WA.
5. Carriers who submit rate offers for California intrastate shipments and less than truckload interstate shipments **MUST** have the capability to pickup the shipments in company owned/operated equipment. Use of pickup agents will not be allowed. Carriers **MUST** also have carrier owned/operated terminal facilities in the Sacramento and/or San Joaquin Valley areas and/or the San Francisco Bay Area.
6. Separate rate offers must be submitted for each Destination Service Area.
7. All rate offers submitted in response to this Request and its SFI for the WDC **MUST** be submitted to GSA electronically in accordance with Sections 6, 9 and 10 – **NO PAPER RATE OFFERS** will be accepted for the identified SEDC Destination Service areas.

PLEASE NOTE: Rate offers for shipments from the Western Distribution Center to Hawaii **MUST** be filed separately and on a GSA Optional Form 280. Please submit separate rate offers with applicable cubic foot ocean charges. Offers should be submitted directly to GSA's Transportation Management Branch, San Francisco, CA, at the following address:

General Services Administration
Transportation Management Branch
450 Golden Gate Avenue, 4th Floor West
Attn: Maria Gutierrez
San Francisco, CA 94102

6-1. IDENTIFICATION OF TRAFFIC: Identified below is the Western Distribution Center, Stockton, CA for which the General Services Administration (GSA) is requesting **Non-Alternating** rate offers. Rate offers submitted in response to this Request **Will Not** alternate with any other accepted rate offer and the accepted rates and charges **May Not** be used in the construction of combination rates or charges. Please note that **“BETWEEN”** rate offers are being requested for the Western Distribution Center. By **“BETWEEN”** it is meant that the same rate offered from the Western Distribution Center to a destination will **ALSO** apply from that destination to the Western Distribution Center. A firm is not required to offer rates to each of the identified Destination Service Area Codes. Offers received that contain origins/destinations not identified below will be found unacceptable. An offering firm must be able to service all points within an identified Destination Service Area Description.

INTERSTATE SERVICE AREAS						
Destination Service Area Code	Destination Service Area Description	Route No.		Destination Service Area Code	Destination Service Area Description	Route No.
01	CT, MA, ME, NH, RI, & VT	411		06	IA, KS, MN, MO, ND, NE, & SD	460 thru 467
02	DE, NJ, NY, & PA	420, 423 thru 426		07	AR, LA, NM, OK, & TX	470, 472, 475 thru 478
03	DC, MD, VA, & WV	430, 432, 436		08	CO, ID, MT, UT, & WY	480 thru 483, 487, 404
04	AL, FL, GA, MS, NC, SC, & TN	440, 442 thru 444, 446 thru 449		09	OR & WA	401 thru 402
05	IL, IN, KY, MI, OH, & WI	450, 452 thru 457		10	AZ & NV	484, 491

INTRASTATE CALIFORNIA SERVICE AREAS						
Destination Service Area Code	Destination Service Area Description – Codes 11-18 are CA Counties	Route No.		Destination Service Area Code	Destination Service Area Description – Codes 11-18 are CA Counties	Route No.
11	Siskiyou, Del Norte, Humboldt, Trinity, Lake Mendocino, Sonoma, & Marin	A01 – A08		16	Inyo, Kern, Kings, Tulare, Fresno, Madera, Mono, Mariposa, Tuolumne, Calaveras, Alpine, Amador, and El Dorado	F01 – F13
12	Modoc, Lassen, Shasta, Tehema, Plumas, Sierra, Nevada, Placer, Butte, Glenn, Colusa, Yuba, & Sutter	B01 – B13		17	Ventura & Los Angeles	H01 – H02
13	Santa Cruz, San Mateo, San Francisco, Santa Clara, Santa Barbara, San Luis Obispo, Monterey, & San Benito	C01 – C03, D04, & G01 – G04		18	Riverside, San Bernardino, San Diego, Orange, & Imperial	I01 – I03 & J01 – J02
14	Napa, Solano, Contra Costa & Alameda	D01 – D03, & D05		19	MOTBA – (Concord, CA)	MOT
15	Merced, Stanislaus, Yolo, Sacramento, & San Joaquin	E01 – E05		20	SHAD (Sharpe Army Depot)	

6-2. HISTORICAL TRAFFIC VOLUME: Data for 1999-2000 was not available at the distribution of this RFO. Identified below are traffic volume estimates for shipments originating from the Western Distribution Center for 1998 only. Data provided shall not be interpreted as a guarantee that traffic will amount to these quantities. Failure of estimates to materialize will not constitute a basis for rate adjustments.

ESTIMATED ANNUAL TONNAGE SHIPPED BY DESTINATION SERVICE AREA AND NUMBER OF GBLs									
DEST. SVC.	< 200 lbs.	< 500 lbs.	500 lbs.	1000 lbs.	2000 lbs.	5000 lbs.	10,000 lbs.	20,000 lbs.	TOTAL
AREA	Weight (GBLs)	Weight (GBLs)	Weight (GBLs)	Weight (GBLs)	Weight (GBLs)	Weight (GBLs)	Weight (GBLs)	Weight (GBLs)	Weight (GBLs)
401	47,202 (341)	155,174 (402)	323,896 (463)	372,275 (265)	685,896 (226)	901,704 (127)	1,700,035 (127)	5,926,117 (166)	10,112,299 (2109)
402	32,071 (206)	46,235 (120)	85,344 (123)	99,096 (73)	139,149 (44)	48,066 (8)	42,114 (3)	94,791 (4)	586,866 (581)
404	15,333 (102)	35,656 (91)	73,000 (105)	48,903 (33)	86,654 (3)	28,060 (4)	12,922 (1)	22,000 (1)	322,528 (367)
411	2,518 (19)	7,424 (20)	9,415 (13)	7,873 (6)	2,436 (1)	13,998 (2)	0	0	43,664 (61)
423	960 (14)	4,980 (13)	14,039 (20)	21,445 (15)	61,931 (20)	45,628 (6)	67,076 (5)	0	216,059 (93)
425	1,069 (7)	2,691 (7)	4,514 (6)	3,292 (3)	2,400 (10)	11,650 (2)	0	0	25,616 (26)
426	3,122 (23)	5,626 (14)	6,830 (11)	2,307 (2)	2,790 (1)	0	18,720 (1)	0	39,395 (52)
430	7,377 (54)	29,263 (74)	54,543 (75)	65,389 (48)	103,042 (34)	58,256 (9)	45,333 (3)	0	363,203 (297)
432	236 (1)	670 (2)	3,133 (5)	1,125 (1)	0	0	0	0	5,164 (9)
436	783 (7)	4,370 (11)	7,916 (11)	8,452 (7)	10,399 (3)	5,005 (1)	0	0	36,925 (4)
442	3,764 (24)	9,889 (25)	23,170 (32)	27,694 (2)	47,872 (16)	54,170 (8)	39,684 (3)	0	206,243 (128)
443	1,854 (12)	4,260 (11)	11,731 (15)	6,861 (5)	13,992 (5)	5,040 (1)	0	0	43,739 (49)
444	5,774 (41)	15,987 (42)	17,361 (24)	16,972 (14)	7,560 (3)	0	0	0	63,654 (124)
446	661 (7)	420 (1)	516 (1)	0	0	0	0	0	1,597 (9)
447	4,313 (36)	3,966 (10)	4,509 (7)	3,094 (2)	2,640 (1)	12,944 (2)	0	0	31,466 (58)
448	1,934 (14)	9,398 (24)	11,541 (15)	16,529 (15)	13,002 (4)	0	0	0	52,404 (69)
449	1,013 (7)	1,386 (4)	3,206 (5)	1,800 (1)	4,104 (1)	0	0	0	11,509 (18)
452	950 (8)	9,892 (24)	16,267 (22)	20,234 (13)	35,318 (11)	13,378 (2)	0	0	96,039 (80)
453	1,439 (11)	3,148 (8)	600 (1)	4,255 (4)	0	0	0	0	9,442 (24)
454	3,686 (25)	1,993 (5)	4,346 (7)	1,710 (1)	0	0	0	0	11,735 (38)
455	1,417 (10)	1,439 (4)	4,325 (7)	1,720 (1)	4,000 (1)	0	0	0	12,901 (23)
456	814 (6)	2,841 (8)	2,972 (4)	0	5,170 (2)	0	13,320 (1)	0	25,117 (21)
457	1,202 (9)	0	2,830 (4)	4,900 (3)	4,865 (2)	0	0	0	13,797 (18)
461	2,458 (22)	3,003 (8)	2,412 (4)	5,238 (4)	8,526 (3)	5,480 (1)	11,375 (1)	0	38,492 (43)
462	1,751 (14)	2,652 (7)	2,260 (4)	2,740 (2)	4,970 (2)	0	0	0	14,373 (29)
463	1,262 (10)	1,216 (3)	1,503 (2)	0	2,550 (1)	0	0	0	6,531 (16)
464	2,772 (18)	3,075 (8)	4,922 (7)	1,200 (1)	2,604 (1)	0	0	0	14,573 (35)

ESTIMATED ANNUAL TONNAGE SHIPPED BY DESTINATION SERVICE AREA AND NUMBER OF GBLs

DEST. SVC.	< 200 lbs.	< 500 lbs.	500 lbs.	1000 lbs.	2000 lbs.	5000 lbs.	10,000 lbs.	20,000 lbs.	TOTAL
AREA	Weight (GBLs)	Weight (GBLs)	Weight (GBLs)	Weight (GBLs)	Weight (GBLs)	Weight (GBLs)	Weight (GBLs)	Weight (GBLs)	Weight (GBLs)
465	8,504 (80)	6,715 (17)	10,569 (16)	12,729 (9)	33,443 (12)	29,796 (5)	0	0	101,756 (139)
466	917 (7)	2,407 (6)	8,753 (14)	7,360 (5)	4,510 (2)	0	0	0	23,947 (34)
467	4,721 (43)	2,814 (8)	4,266 (7)	1,450 (1)	5,800 (2)	0	0	0	19,051 (61)
472	31,570 (242)	56,146 (145)	106,528 (153)	102,725 (74)	213,695 (67)	128,100 (19)	47,606 (4)	50,364 (2)	736,734 (706)
475	4,189 (31)	5,207 (14)	10,794 (16)	12,314 (8)	11,040 (4)	32,393 (5)	0	0	75,937 (78)
476	7,741 (62)	18,550 (48)	22,876 (35)	18,796 (15)	25,855 (9)	15,371 (2)	15,545 (2)	0	124,734 (172)
477	3,561 (26)	9,754 (25)	11,466 (16)	16,302 (12)	48,700 (15)	27,984 (4)	28,228 (2)	67,053 (2)	213,048 (102)
478	6,023 (46)	3,692 (10)	13,294 (20)	13,498 (10)	9,174 (3)	0	0	0	45,681 (89)
481	11,900 (90)	22,076 (58)	48,938 (74)	49,212 (36)	79,096 (26)	54,7000 (7)	20,600 (2)	0	286,522 (293)
482	23,201 (152)	74,027 (188)	139,847 (201)	220,082 (153)	298,563 (102)	131,959 (21)	140,824 (10)	62,715 (2)	1,091,218 (831)
483	11,751 (106)	20,819 (55)	27,347 (40)	36,925 (28)	35,904 (12)	10,775 (2)	13,148 (1)	0	156,669 (244)
484	41,379 (287)	110,807 (283)	256,760 (364)	303,260 (220)	616,974 (204)	284,978 (40)	223,733 (17)	144,148 (5)	1,982,039 (1420)
487	2,121 (19)	3,257 (9)	2,667 (4)	1,260 (1)	8,559 (3)	8,760 (1)	0	0	26,624 (37)
491	20,996 (145)	45,457 (115)	82,174 (117)	120,272 (89)	192,182 (59)	107,214 (16)	108,669 (9)	0	676,964 (550)
A01	1,173 (7)	677 (2)	5,259 (7)	1,271 (1)	5,312 (2)	0	0	0	13,692 (19)
A02	0	330 (1)	1,674 (2)	4,160 (3)	6,000 (2)	0	0	0	12,164 (8)
A03	2,819 (18)	2,238 (6)	6,890 (10)	7,283 (5)	0	0	0	0	19,230 (39)
A04	51 (1)	0	535 (1)	0	0	0	0	0	586 (2)
A05	578 (5)	2,792 (7)	2,650 (4)	0	0	0	0	0	6,020 (16)
A06	0	382 (1)	780 (1)	0	0	0	0	0	1,162 (2)
A07	3,747 (24)	2,456 (7)	12,613 (17)	3,772 (3)	9,365 (3)	0	10,400 (1)	0	42,353 (55)
A08	1,542 (11)	2,075 (5)	2,613 (4)	6,790 (5)	3,905 (1)	0	0	0	16,925 (26)
B01	738 (5)	0	0	0	0	8,812 (1)	0	0	9,550 (6)
B02	1,698 (13)	6,286 (16)	12,888 (19)	23,122 (15)	46,927 (14)	0	12,000 (1)	0	102,921 (78)
B03	2,577 (15)	4,532 (12)	5,755 (8)	11,717 (8)	27,001 (9)	21,916 (3)	0	0	73,498 (55)
B04	561 (5)	1,758 (4)	840 (1)	3,302 (2)	0	0	0	0	6,461 (12)
B05	283 (1)	917 (2)	1,470 (2)	0	4,570 (1)	6,240 (1)	0	0	13,480 (7)
B07	85 (1)	414 (1)	632 (1)	2,576 (2)	11,466 (4)	0	0	0	15,173 (9)
B08	267 (1)	482 (1)	4,969 (7)	0	0	5,508 (1)	0	0	11,226 (10)
B09	156 (1)	1,622 (4)	3,243 (5)	3,625 (3)	0	0	0	0	8,648 (13)
B10	236 (1)	0	792 (1)	0	0	0	0	0	1,028 (2)
B11	104 (1)	0	0	1,450 (1)	0	0	0	0	1,554 (2)
B12	955 (7)	2,366 (6)	4,565 (7)	6,579 (5)	0	0	0	0	22,733 (28)
B13	138 (1)	490 (1)	0	0	0	0	0	0	628 (2)

ESTIMATED ANNUAL TONNAGE SHIPPED BY DESTINATION SERVICE AREA AND NUMBER OF GBLs

DEST. SVC.	< 200 lbs.	< 500 lbs.	500 lbs.	1000 lbs.	2000 lbs.	5000 lbs.	10,000 lbs.	20,000 lbs.	TOTAL
AREA	Weight (GBLs)	Weight (GBLs)	Weight (GBLs)	Weight (GBLs)	Weight (GBLs)	Weight (GBLs)	Weight (GBLs)	Weight (GBLs)	Weight (GBLs)
C01	284 (2)	745 (2)	3,039 (4)	1,047 (1)	2,040 (1)	0	0	0	7,155 (10)
C02	1,890 (13)	1,451 (4)	7,982 (11)	4,785 (4)	3,264 (1)	6,210 (1)	0	0	25,582 (34)
C03	10,308 (61)	11,804 (31)	85,742 (129)	96,188 (76)	49,820 (15)	16,230 (3)	109,650 (7)	155,046 (3)	534,788 (325)
D01	517 (3)	0	2,270 (3)	0	0	0	15,492 (1)	0	18,280 (7)
D02	3,260 (20)	22,148 (57)	58,895 (82)	52,319 (36)	104,516 (33)	48,937 (7)	0	39,588 (1)	329,663 (236)
D03	3,250 (25)	8,279 (21)	23,629 (35)	15,631 (12)	10,485 (4)	0	22,454 (2)	156,000 (1)	239,728 (100)
D04	6,987 (51)	8,703 (22)	15,878 (22)	10,607 (8)	16,941 (6)	10,834 (2)	0	0	69,950 (110)
D05	10,709 (74)	17,254 (45)	49,595 (74)	48,189 (34)	70,856 (25)	19,220 (3)	0	58,284 (2)	274,107 (257)
E01	129 (1)	0	780 (1)	0	0	0	0	0	909 (2)
E02	1,727 (11)	315 (1)	780 (1)	6,325 (5)	0	0	0	0	9,147 (18)
E03	0	0	1,353 (2)	1,000 (1)	0	0	0	0	2,353 (3)
E04	7,368 (58)	45,418 (116)	121,198 (170)	135,521 (99)	325,726 (104)	244,538 (34)	246,869 (17)	526,379 (14)	1,653,017 (612)
E05	4,419 (25)	7,274 (18)	11,666 (18)	3,834 (3)	11,553 (4)	17,543 (2)	0	33,156 (1)	89,445 (71)
F01	219 (3)	1,118 (3)	4,137 (6)	0	9,117 (4)	0	0	0	14,591 (16)
F02	8,747 (59)	28,236 (74)	53,887 (81)	47,214 (34)	67,117 (21)	87,728 (12)	28,790 (2)	0	321,719 (283)
F03	1,788 (14)	12,929 (33)	25,706 (37)	28,855 (21)	62,869 (20)	17,044 (3)	10,362 (10)	0	159,553 (129)
F04	516 (3)	1,857 (5)	2,247 (3)	2,534 (2)	6,559 (2)	13,696 (2)	27,601 (2)	0	55,010 (19)
F05	2,380 (13)	10,089 (28)	19,241 (27)	31,053 (22)	35,843 (11)	6,900 (1)	0	0	105,506 (102)
F06	150 (1)	1,113 (3)	780 (1)	0	0	0	0	0	2,043 (5)
F07	122 (1)	845 (2)	0	2,840 (2)	0	0	0	0	3,807 (5)
F08	560 (4)	720 (2)	540 (1)	4,764 (2)	5,244 (2)	0	0	0	11,828 (12)
F09	312 (4)	768 (2)	780 (1)	1,362 (1)	8,646 (4)	0	0	0	11,868 (12)
F10	239 (2)	0	603 (1)	3,108 (2)	0	0	0	0	3,950 (5)
F12	0	0	2,117 (3)	1,026 (1)	0	0	0	0	3,143 (4)
F13	403 (3)	329 (1)	1,848 (3)	6,426 (4)	2,077 (1)	14,613 (2)	0	0	25,696 (14)
G01	3,401 (27)	9,738 (25)	24,796 (37)	26,712 (20)	60,614 (19)	21,855 (3)	89,035 (6)	195,958 (6)	432,109 (143)
G02	1,632 (10)	3,573 (9)	12,013 (16)	5,648 (4)	9,694 (3)	22,820 (3)	29,854 (2)	30,000 (1)	115,234 (48)
G03	3,683 (22)	4,805 (12)	12,395 (19)	16,499 (12)	14,870 (5)	21,719 (3)	10,400 (1)	0	84,371 (74)
G04	152 (1)	0	0	0	5,591 (2)	0	0	0	5,743 (3)
H01	10,224 (71)	36,075 (94)	84,995 (123)	96,965 (70)	104,129 (36)	107,985 (15)	131,040 (7)	51,590 (2)	623,003 (418)
H02	34,281 (214)	64,161 (167)	145,967 (209)	158,403 (115)	198,222 (66)	164,947 (25)	348,967 (25)	251,626 (10)	1,366,574 (831)
I01	827 (6)	3,489 (9)	10,130 (15)	8,089 (6)	43,554 (11)	8,581 (1)	12,464 (1)	0	87,134 (49)
I02	4,573 (33)	9,175 (24)	37,055 (51)	15,944 (11)	9,456 (3)	7,704 (1)	17,316 (1)	21,251 (1)	122,474 (125)
I03	13,819 (87)	42,209 (107)	93,809 (129)	141,377 (107)	223,070 (69)	136,672 (19)	88,151 (7)	181,095 (6)	920,203 (531)
J01	44,153 (283)	137,994 (355)	317,613 (463)	460,201 (327)	759,862 (247)	667,647 (95)	727,523 (53)	481,531 (13)	3,596,524 (1836)
MOT	15,311 (86)	25,017 (62)	72,042 (99)	147,533 (107)	362,866 (116)	501,420 (69)	760,955 (55)	1,200,316 (29)	3,085,460 (623)

6-3. CURRENT RATE LEVELS: Current rate levels for 1999-2000 were not available at the distribution of this RFO. Identified below is the rate information available for the Western Distribution Center traffic from 1998:

INTERSTATE LESS THAN TRUCKLOAD RATE OFFERS								
DEST. SVC AREA	MIN CHG	L5C - 10M	ACCESSORIALS		DEST. SVC AREA	MIN CHG	L5C - 10M	ACCESSORIALS
1	54	45	100		7	56	45	98
1	53	53	113		7	50	50	100
1	100	55	100		7	80	55	113
1	450	55	100		7	100	60	100
1	100	60	100		7	70	64	115
1	70	62	115		7	70	65	120
1	70	65	120		7	600	70	100
1	1800	73	98		7	90	78	130

DEST. SVC AREA	MIN CHG	L5C - 10M	ACCESSORIALS		DEST. SVC AREA	MIN CHG	L5C - 10M	ACCESSORIALS
2	54	45	100		8	90	50	100
2	56	45	98		8	50	55	100
2	100	55	100		8	100	60	100
2	500	55	100		8	80	61	100
2	56	56	113		8	65	65	113
2	100	60	100		8	70	65	120
2	62	62	115		8	100	100	98
2	70	65	120		8	800	120	100

DEST. SVC AREA	MIN CHG	L5C - 10M	ACCESSORIALS		DEST. SVC AREA	MIN CHG	L5C - 10M	ACCESSORIALS
3	56	45	98		OR (9)	58	52	100
3	54	45	100		OR (9)	57	57	98
3	50	50	113		OR (9)	54	58	100
3	100	55	100		OR (9)	100	60	100
3	500	55	100		OR (9)	66	62	100
3	100	60	100		OR (9)	70	71	115
3	69	62	115		OR (9)	72	72	113
3	70	65	120		OR (9)	90	90	120
					OR (9)	800	120	100

INTERSTATE LESS THAN TRUCKLOAD RATE OFFERS

DEST. SVC AREA	MIN CHG	L5C - 10M	ACCESSORIALS		DEST. SVC AREA	MIN CHG	L5C - 10M	ACCESSORIALS
4	56	45	98		WA (9)	58	52	100
4	54	45	100		WA (9)	57	57	98
4	55	55	113		WA (9)	54	58	100
4	100	55	100		WA (9)	100	60	100
4	66	59	115		WA (9)	66	62	100
4	550	60	100		WA (9)	70	71	115
4	100	60	100		WA (9)	72	72	113
4	70	65	120		WA (9)	90	90	120
					WA (9)	800	120	100

DEST. SVC AREA	MIN CHG	L5C - 10M	ACCESSORIALS		DEST. SVC AREA	MIN CHG	L5C - 10M	ACCESSORIALS
5	59	40	113		AZ (10)	64	52	100
5	53	41	98		AZ (10)	100	60	100
5	54	45	100		AZ (10)	66	62	100
5	100	55	100		AZ (10)	70	65	120
5	100	60	100		AZ (10)	72	72	113
5	66	62	115		AZ (10)	100	100	98
5	600	65	100		AZ (10)	800	120	100
5	70	65	120					
5	90	78	130					

DEST. SVC AREA	MIN CHG	L5C - 10M	ACCESSORIALS		DEST. SVC AREA	MIN CHG	L5C - 10M	ACCESSORIALS
6	59	50	113		NV (10)	80	45	100
6	100	55	100		NV (10)	90	50	100
6	100	60	100		NV (10)	64	56	100
6	90	65	98		NV (10)	100	60	100
6	70	65	120		NV (10)	72	72	113
6	650	75	100		NV (10)	90	90	120
					NV (10)	100	100	98
					NV (10)	900	120	100

INTERSTATE TRUCKLOAD RATE OFFERS

<i>DEST. SVC AREA</i>	<i>MIN CHG PVU</i>	<i>CENTS PER MILE</i>		<i>DEST. SVC AREA</i>	<i>MIN CHG PVU</i>	<i>CENTS PER MILE</i>		<i>DEST. SVC AREA</i>	<i>MIN CHG PVU</i>	<i>CENTS PER MILE</i>		<i>DEST. SVC AREA</i>	<i>MIN CHG PVU</i>	<i>CENTS PER MILE</i>
1	500	73		1	1400	101		7	2000	75		7	750	102
1	1800	73		1	500	103		7	500	78		7	500	110
1	300	73		1	500	107		7	750	79		7	515	110
1	2000	74		1	500	108		7	300	80		7	500	115
1	350	75		1	500	110		7	1300	81		7	550	115
1	550	78		1	500	116		7	350	83		7	500	120
1	649	80		1	550	120		7	800	90		7	700	125
1	1000	90		1	1899	122		7	649	90		7	500	135
1	350	95		1	500	125		7	350	92		7	1899	144
1	515	100		1	2000	280		7	449	100		7	550	180

<i>DEST. SVC AREA</i>	<i>MIN CHG PVU</i>	<i>CENTS PER MILE</i>		<i>DEST. SVC AREA</i>	<i>MIN CHG PVU</i>	<i>CENTS PER MILE</i>		<i>DEST. SVC AREA</i>	<i>MIN CHG PVU</i>	<i>CENTS PER MILE</i>		<i>DEST. SVC AREA</i>	<i>MIN CHG PVU</i>	<i>CENTS PER MILE</i>
2	1600	69		2	515	100		8	970	74		8	550	125
2	500	70		2	500	103		8	1850	80		8	700	125
2	300	70		2	500	105		8	3000	80		8	550	125
2	1600	71		2	500	107		8	2000	85		8	900	130
2	350	73		2	500	110		8	970	90		8	500	130
2	550	78		2	500	110		8	350	93		8	500	135
2	649	80		2	550	116		8	300	115		8	550	180
2	1000	90		2	1899	125		8	350	120		8	500	210
2	350	95		2	500	125		8	500	120				
2	1400	100		2	2000	280		8	515	120				

<i>DEST. SVC AREA</i>	<i>MIN CHG PVU</i>	<i>CENTS PER MILE</i>		<i>DEST. SVC AREA</i>	<i>MIN CHG PVU</i>	<i>CENTS PER MILE</i>		<i>DEST. SVC AREA</i>	<i>MIN CHG PVU</i>	<i>CENTS PER MILE</i>		<i>DEST. SVC AREA</i>	<i>MIN CHG PVU</i>	<i>CENTS PER MILE</i>
3	1600	67		3	515	100		9	1150	75		9	449	120
3	500	68		3	500	103		9	1200	80		9	550	120
3	1600	69		3	500	103		9	2000	80		9	700	122
3	300	70		3	500	105		9	995	83		9	500	122
3	350	71		3	500	107		9	998	84		9	700	122
3	550	78		3	550	115		9	1250	90		9	500	125
3	649	80		3	500	116		9	850	103		9	515	125
3	1000	90		3	1899	122		9	350	117		9	650	130
3	350	95		3	500	125		9	500	117		9	550	130
3	1400	100		3	2000	280		9	350	120		9	500	155

INTERSTATE TRUCKLOAD RATE OFFERS

<i>DEST. SVC AREA</i>	<i>MIN CHG PVU</i>	<i>CENTS PER MILE</i>		<i>DEST. SVC AREA</i>	<i>MIN CHG PVU</i>	<i>CENTS PER MILE</i>		<i>DEST. SVC AREA</i>	<i>MIN CHG PVU</i>	<i>CENTS PER MILE</i>		<i>DEST. SVC AREA</i>	<i>MIN CHG PVU</i>	<i>CENTS PER MILE</i>
4	1500	63		4	449	95		AZ (10)	2100	80		AZ	350	144
4	300	64		4	500	96		AZ (10)	1500	90		AZ	700	145
4	500	65		4	515	96		AZ(10)	1300	90		AZ	550	145
4	1700	65		4	500	99		AZ (10)	1175	100		AZ	515	180
4	350	67		4	1500	99		AZ (10)	1400	100		AZ	650	210
4	649	80		4	500	105		AZ (10)	1400	120		AZ	550	250
4	550	80		4	500	105		AZ (10)	350	125				
4	1000	90		4	500	105		AZ (10)	850	135				
4	475	90		4	1899	110		AZ (10)	600	138				
4	350	92		4	500	125		AZ (10)	500	140				
				4	2000	280								

<i>DEST. SVC AREA</i>	<i>MIN CHG PVU</i>	<i>CENTS PER MILE</i>		<i>DEST. SVC AREA</i>	<i>MIN CHG PVU</i>	<i>CENTS PER MILE</i>		<i>DEST. SVC AREA</i>	<i>MIN CHG PVU</i>	<i>CENTS PER MILE</i>		<i>DEST. SVC AREA</i>	<i>MIN CHG PVU</i>	<i>CENTS PER MILE</i>
5	1500	61		5	350	92		NV (10)	1500	80		NV	850	150
5	300	62		5	500	94		NV (10)	1500	90		NV	550	150
5	1000	63		5	449	95		NV (10)	900	90		NV	700	160
5	500	65		5	500	95		NV (10)	875	100		NV	700	171
5	350	66		5	1899	99		NV (10)	800	120		NV	550	190
5	649	75		5	1350	102		NV (10)	350	125		NV	650	210
5	550	75		5	500	103		NV (10)	950	130		NV	515	225
5	500	90		5	500	105		NV (10)	1500	140		NV	550	250
5	1000	90		5	500	105		NV (10)	350	143				
5	515	92		5	550	105		NV (10)	650	150				

<i>DEST. SVC AREA</i>	<i>MIN CHG PVU</i>	<i>CENTS PER MILE</i>		<i>DEST. SVC AREA</i>	<i>MIN CHG PVU</i>	<i>CENTS PER MILE</i>
6	1300	75		6	449	100
6	500	77		6	1200	103
6	1100	79		6	550	105
6	350	82		6	500	110
6	300	85		6	500	112
6	1000	90		6	500	125
6	649	90		6	700	125
6	350	92		6	1899	126
6	500	94		6	550	178
6	515	96		6	500	210

CALIFORNIA INTRASTATE LESS THAN TRUCKLOAD RATE OFFERS

<i>DEST. SVC AREA</i>	<i>MIN CHG</i>	<i>L5C - 10M</i>	<i>ACCESSORIALS</i>		<i>DEST. SVC AREA</i>	<i>MIN CHG</i>	<i>L5C - 10M</i>	<i>ACCESSORIALS</i>
11	100	79	100		15	70	40	100
11	100	80	98		15	38	40	100
11	100	80	100		15	38	41	100
11	100	90	100		15	45	50	100
11	800	250	100		15	67	68	100
					15	80	80	98
					15	650	200	100

<i>DEST. SVC AREA</i>	<i>MIN CHG</i>	<i>L5C - 10M</i>	<i>ACCESSORIALS</i>		<i>DEST. SVC AREA</i>	<i>MIN CHG</i>	<i>L5C - 10M</i>	<i>ACCESSORIALS</i>
12	68	63	100		16	68	63	100
12	74	74	100		16	67	63	100
12	100	80	98		16	67	63	100
12	100	90	100		16	100	100	98
12	800	250	100		16	700	200	100

<i>DEST. SVC AREA</i>	<i>MIN CHG</i>	<i>L5C - 10M</i>	<i>ACCESSORIALS</i>		<i>DEST. SVC AREA</i>	<i>MIN CHG</i>	<i>L5C - 10M</i>	<i>ACCESSORIALS</i>
13	54	40	98		17	45	40	98
13	100	50	100		17	58	43	100
13	70	55	100		17	32	45	100
13	40	55	100		17	66	60	100
13	55	56	100		17	67	83	100
13	45	56	100		17	825	250	100
13	72	70	100					
13	650	200	100					

<i>DEST. SVC AREA</i>	<i>MIN CHG</i>	<i>L5C - 10M</i>	<i>ACCESSORIALS</i>		<i>DEST. SVC AREA</i>	<i>MIN CHG</i>	<i>L5C - 10M</i>	<i>ACCESSORIALS</i>
14	100	40	100		18	45	40	98
14	40	54	100		18	58	43	100
14	40	55	100		18	45	45	100
14	45	56	100		18	66	60	100
14	67	64	100		18	67	67	100
14	650	200	100		18	825	250	100

CALIFORNIA INTRASTATE TRUCKLOAD RATE LEVELS

<i>DEST. SVC AREA</i>	<i>% M/C</i>	<i>% T/L</i>	<i>DEST. SVC AREA</i>	<i>% M/C</i>	<i>% T/L</i>
11	800	55	15	38	35
11	100	70	15	45	35
11	100	80	15	38	37
11	100	90	15	70	40
			15	650	45
			15	80	80

<i>DEST. SVC AREA</i>	<i>\$ PER VEHICLE</i>	<i>DEST. SVC AREA</i>	<i>\$ PER VEHICLE</i>
19	200	19	350
19	250	19	350
19	275		
19	290		

<i>DEST. SVC AREA</i>	<i>% M/C</i>	<i>% T/L</i>	<i>DEST. SVC AREA</i>	<i>% M/C</i>	<i>% T/L</i>
12	800	100	16	700	100
12	68	100	16	68	100
12	100	98	16	67	100
12	100	100	16	100	98

<i>DEST. SVC AREA</i>	<i>\$ PER VEHICLE</i>	<i>DEST. SVC AREA</i>	<i>\$ PER VEHICLE</i>
20	99	20	200
20	125	20	350
20	175		
20	200		

<i>DEST. SVC AREA</i>	<i>% M/C</i>	<i>% T/L</i>	<i>DEST. SVC AREA</i>	<i>% M/C</i>	<i>% T/L</i>
13	55	37	17	58	37
13	40	37	17	45	40
13	54	10	17	32	40
13	100	40	17	100	45
13	70	40	17	825	50
13	45	40	17	66	60
13	650	45			

PLEASE NOTE THAT % OF TL RATES ARE NO LONGER BEING ACCEPTED FOR THE IDENTIFIED WESTERN DISTRIBUTION CENTER TRAFFIC

<i>DEST. SVC AREA</i>	<i>% M/C</i>	<i>% T/L</i>	<i>DEST. SVC AREA</i>	<i>% M/C</i>	<i>% T/L</i>
14	40	37	18	58	37
14	100	40	18	45	40
14	40	40	18	45	40
14	45	40	18	100	45
14	650	45	18	825	50
			18	66	60

SECTION 7

IDENTIFICATION OF TRAFFIC – Southeast Distribution Center, Palmetto, GA

Please note the following reminders and/or significant items:

1. All previously accepted SEDC rate offers automatically expire on October 31, 2000; consequently, it is **imperative** that all firms submit new rate offers in accordance with this Request and its SFI for rates effective November 1, 2000.
2. Separate rate offers must be submitted for each Destination Service Area for the SEDC.
3. All rate offers submitted in response to this Request and its SFI for the SEDC **MUST** be submitted to GSA electronically in accordance with Sections 7, 9 and 10 – **NO PAPER RATE OFFERS** will be accepted for the identified SEDC Destination Service areas.
4. **PLEASE NOTE:** Rate offers for shipments from the SEDC to Canada, Puerto Rico, and the States of Alaska and Hawaii **MUST** be filed separately and on a GSA Optional Form 280, Uniform Tender of Rates and/or Charges for Transportation Services. Please submit separate rate offers for each with applicable cubic foot ocean charges to Puerto Rico, Alaska, and Hawaii. Linehaul rates are to be submitted as a percentage of the STOS, GSA Baseline Rate Publication No. 1000-D, for less than truckload (LTL), cents per mile for truckload (TL), and cents per cubic foot for ocean charges. Linehaul rates will apply from the SEDC to the port of embarkation (POE) and from the port of debarkation (POD) to final destination. These paper rate offers should be submitted directly to:

General Services Administration
Attn: Elaine Shockey
Travel and Transportation Management Division (4FT)
401 West Peachtree Street, Suite 2600
Atlanta, GA 30308

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7-1. IDENTIFICATION OF TRAFFIC: Identified below is the facility and routes for which the General Services Administration (GSA) is requesting rate offers.

A. SOUTHEAST DISTRIBUTION CENTER (SEDC) SERVICE AREAS AND DESTINATIONS: Less Than Truckload (LTL) minimum charge, LTL percentage, Truckload (TL) cents per mile, and TL minimum charge rate offers are being requested for the following Destination Service Area Codes. A firm is not required to offer rates to each of the identified Destination Service Areas. Offers received, which contain origins/destinations not identified below, will be found unacceptable. An offering firm must be able to service all points within all States identified within a Destination Service Area Description.

Destination Service Area Code	Destination Service Area Description	Destination Service Area Code	Destination Service Area Description
01	CT, DE, MA, ME, NH, NJ, NY, PA, RI, and VT	06	KY and TN
02	DC, MD, NC, SC, VA, and WV	07	AL and MS
03	CO, IL, IA, IN, KS, MI, MN, MO, NE, ND, OH, SD, and WI	08	AR, LA, NM, OK, and TX
04	GA	09	AZ, CA, ID, MT, NV, OR, UT, WA, and WY
05	FL		

PLEASE NOTE: Delivery timeframes from the SEDC to CONUS for Minimum Charge, LTL, and TL shipments:

- The SEDC delivery within its primary service areas (Alabama, Florida, Georgia, Mississippi, North Carolina, South Carolina, Tennessee) is the second business day or applicable commercial delivery standards, whichever is more timely.
- For the States of Delaware, Illinois, Indiana, Kentucky, Maryland, Ohio, Virginia, West Virginia, and Washington, DC, delivery is the third business day or applicable commercial delivery standards, whichever is more timely.
- For the States of Connecticut, Iowa, Maine, Massachusetts, Michigan, Minnesota, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, Vermont, and Wisconsin, delivery is the fourth business day or applicable commercial delivery standards, whichever is more timely.
- All other States, STOS transit times will apply.
- The day of pickup for LTL does not count in computing delivery commitment times. However, in some instances, the Carrier shall be required to make “local” same day deliveries.
- These delivery commitment times could change with business needs.

For LTL Minimum Charge, LTL, and TL shipments destined to Alaska, Hawaii, and Puerto Rico, the CONUS delivery commitment times above shall be used to calculate transit times to freight forwarders' locatio

B. SOUTHEAST DISTRIBUTION CENTER DEDICATED TRUCK ROUTE (DTR) DESTINATIONS: A **flat rate, per vehicle used**, for each of the following Destination Service Area Codes/Dedicated Truck Routes is being requested. Equipment furnished for these routes must be a minimum of 45 feet. One rate should be submitted for each destination: Offers received which contain origins/desinations not identified below will be found unacceptable.

These dedicated TL routes to the activities listed herein do not affect the regular TL shipments from the SEDC to these destinations. General SEDC tender rates accepted under 6.1.A. will be used for all other shipments going to these areas.

When submitting rate offers for the identified DTR's, please note the following:

1. **ONLY** the C5 rate record identified in 9-4.D. may be used;
2. Rates **MUST** be offered as a flat rate, per vehicle used;
3. Those Destination Service Area Codes identified with an * will routinely be loaded as stopoffs in accordance with Item 1075, Stopoffs – To Complete Loading or for Partial Unloading, of the GSA National Rules Tender No. 100-D. For those routes identified with an * **and** for all other routes, a **flat rate MUST** be offered which will apply for each delivery after the first delivery for these routes. Percentages offered for Item 1075 will not be accepted for the DTR's identified below; and
4. For Destination Service Area Code #18 (**), Item 870, Pickups or Deliveries – Additional, of the GSA National Rules Tender No. 100-D **WILL ALWAYS** apply. Item 870 **MAY** apply for the rest of the Destination Service Area Codes. As a result, for **ALL** Destination Service Area Codes a **flat rate for Item 870 MUST** be offered which will apply to each additional delivery. Percentages offered for Item 870 will not be accepted for the DTR's identified GSA Form 3000 Manifest issued by the SEDC, will make verification of loading sequence for each shipment. One U.S. Government Bill of Lading (GBL) per truck will be issued by the SEDC. A listing of customer addresses will be on the GBL continuation form and supplied to the carrier at the time of pickup.

Destination Service Area Code	Route Number	Dedicated Destination		Destination Service Area Code	Route Number	Dedicated Destination
10*	0170	Ft. McClellan, AL		26	2160	Ft. Campbell, KY
11*	0180	Redstone Arsenal, Huntsville, AL				
				28	2830	Navy Shipyard, Pascagoula, MS
13*	1240	Eglin AFB, FL		29*	2840	Keesler AFB, MS
				30*	2860	Navy Construction Battalion Base, MS
16*	1250	Miami, FL		32*	3760	Consolidated Receiving Point, Ft. Bragg, NC
17*	1260	NSC, Pensacola, FL		33*	3770	Camp Lejeune, NC
18* & **	1270	Jacksonville/Mayport, FL		34*	3780	Cherry Point, NC
19*	1290	Hurlburt Field, FL		35*	4250	New Cumberland, PA
20*	1330	Albany, GA		36	4530	Shaw AFB, SC
21	1340	Kings Bay, GA				
22*	1360	Ft. Benning, GA				
23	1370	Ft. Stewart, GA		39	4590	Charleston AFB, SC
25	1390	Robins AFB, GA		41	5160	NSC, Norfolk, VA
				42	1050	Dover AFB, DE

Normally, deliveries will be made in the reverse order from which the shipment was loaded. Should a consignee be unable to accept the scheduled delivery, the carrier will deliver out of sequence orders as soon as possible.

Destinations of 400 or less miles from the SEDC must be delivered the next business day, and from 401 to 800 miles will be required the second business day, excluding the day of pickup.

Carriers submitting rates for the dedicated routes will be required to provide trailers into a trailer pool at the SEDC. All shipments will be shipper load/count and will move in sealed trailers.

STOS, Item 1005, Sealed Closed Van Service, will apply; however, Item 475, Exclusive Use of Vehicle, will not apply. Trailers must be picked up within 24 hours of notification by the SEDC that the load is ready. An empty trailer must replace each loaded trailer at the time of pickup. The SEDC guard will not release the loaded trailer unless it is accompanied by the appropriate GBL. Currently, preloaded trailers may be picked up until 6:00 p.m. daily; however, someone (e.g., driver) needs to sign and pickup the GBL prior to 4:00 p.m.

The carrier is responsible for contacting consignees for delivery appointments. Unless the consignee is unable to accept the scheduled delivery, all deliveries to all destinations must be completed on the applicable delivery day by close of business.

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7-2. HISTORICAL TRAFFIC VOLUME: Identified below are traffic volume estimates. The data provided shall not be interpreted as a guarantee that traffic will amount to these quantities. The Government makes no guarantee that these quantities will be shipped. Failure of estimates to materialize will not constitute a basis for rate adjustments.

A. Southeast Distribution Center (SEDC) estimated traffic volume for LTL and TL for the period June 1999 through June 2000:

ESTIMATED TONNAGE SHIPPED BY SERVICE AREA, WEIGHTBREAK, AND WEIGHT									
Service Area Code & Destination	Minimum Weight	L5C Weight	5C Weight	1M Weight	2M Weight	5M Weight	10M Weight	20M & Over Weight	Total Weight
07-AL	88,784	175,753	593,004	685,199	796,908	384,113	486,522	551,802	3,762,085
10-AK	164	0	709	0	0	0	0	0	873
09-AZ	0	4,813	3,206	4,514	5,074	0	0	0	17,607
08-AR	1,087	2,344	2,773	3,840	10,580	12,203	0	0	32,827
09-CA	13,475	33,274	50,687	55,979	66,399	50,081	12,600	66,000	348,495
03-CO	4,486	9,284	11,372	4,083	6,230	0	12,480	23,920	71,855
01-CT	16,036	20,415	44,575	32,745	58,419	14,605	13,000	0	199,795
01-DE	9,618	16,586	26,694	19,610	36,561	32,753	0	0	141,822
02-DC	21,225	51,979	114,441	125,776	174,942	59,513	57,481	316,640	921,997
05-FL	238,009	348,258	1,152,776	1,486,149	1,586,600	919,606	655,551	612,983	6,999,932
04-GA	110,588	281,863	1,056,463	1,176,121	1,183,007	329,841	383,007	499,284	5,020,174
11-HI	2,456	7,087	13,784	20,001	19,377	0	0	0	62,705
09-ID	697	344	0	0	0	0	0	0	1,041
03-IL	58,895	108,952	232,817	229,187	352,786	325,160	252,494	1,559,100	3,119,391

ESTIMATED TONNAGE SHIPPED BY SERVICE AREA, WEIGHTBREAK, AND WEIGHT

Service Area Code & Destination	Minimum Weight	L5C Weight	5C Weight	1M Weight	2M Weight	5M Weight	10M Weight	20M & Over Weight	Total Weight
03-IN	65,200	98,045	226,386	235,902	288,314	84,229	132,747	376,012	1,506,835
03-IA	5,163	10,286	26,899	15,631	17,856	6,400	0	0	82,235
03-KS	3,438	1,720	5,494	2,158	0	0	0	0	12,810
06-KY	45,807	77,404	279,739	295,184	204,089	98,356	101,272	60,120	1,161,971
08-LA	35,409	54,822	113,249	116,605	194,412	33,217	44,238	82,125	674,077
01-ME	5,747	5,997	17,754	6,445	12,639	6,240	0	0	54,822
02-MD	22,417	51,299	152,360	195,582	285,650	264,172	109,734	348,640	1,429,854
01-MA	13,784	21,119	52,933	31,724	58,097	41,857	0	0	219,514
03-MI	21,129	19,195	36,441	51,653	55,894	10,507	12,480	0	207,299
03-MN	3,616	6,698	26,085	18,075	9,390	5,040	12,675	0	81,579
07-MS	204,927	283,838	708,294	634,686	664,825	332,644	286,829	351,443	3,467,486
03-MO	3,997	9,881	28,588	36,499	49,069	0	0	25,042	153,076
09-MT	1,199	800	2,987	1,400	0	0	0	0	6,386
03-NE	752	1,685	5,924	1,400	0	0	0	0	9,761
09-NV	844	0	600	1,900	0	0	0	0	3,344
01-NH	4,113	5,469	15,098	15,085	28,797	0	16,168	27,040	111,770
01-NJ	41,662	52,906	115,827	165,446	327,359	201,112	246,514	546,491	1,697,317

ESTIMATED TONNAGE SHIPPED BY SERVICE AREA, WEIGHTBREAK, AND WEIGHT

Service Area Code & Destination	Minimum Weight	L5C Weight	5C Weight	1M Weight	2M Weight	5M Weight	10M Weight	20M & Over Weight	Total Weight
08-NM	1,684	6,238	3,342	3,677	4,654	6,400	0	0	25,995
01-NY	48,675	63,254	163,905	181,822	205,161	142,587	161,913	84,000	1,051,317
02-NC	74,872	145,812	530,071	781,203	1,017,623	425,276	261,027	372,617	3,608,501
03-ND	272	1,584	775	2,875	2,080	0	0	0	7,586
03-OH	20,894	26,818	87,147	74,989	104,189	9,205	34,300	0	357,542
08-OK	9,243	12,563	24,366	18,225	22,603	11,335	24,500	0	122,835
09-OR	624	480	1,004	2,758	0	0	0	0	4,866
01-PA	27,108	48,177	117,704	119,756	196,961	76,366	196,372	248,844	1,031,288
01-RI	2,880	4,608	10,151	9,225	15,313	6,032	11,804	0	60,013
02-SC	56,896	118,824	334,660	463,262	554,753	287,386	245,007	202,915	2,263,703
03-SD	2,066	4,180	1,470	0	6,530	0	0	0	14,246
06-TN	65,712	104,096	283,188	345,971	365,457	214,070	51,204	332,504	1,762,202
08-TX	30,717	51,091	60,395	56,548	64,346	34,778	32,600	41,600	372,075
09-UT	447	1,721	812	1,610	0	0	0	0	4,590
01-VT	2,694	5,306	2,395	6,347	4,160	39,520	0	0	60,422
02-VA	174,562	297,340	684,657	803,701	997,598	734,373	816,172	1,326,385	5,834,788

ESTIMATED TONNAGE SHIPPED BY SERVICE AREA, WEIGHTBREAK, AND WEIGHT

Service Area Code & Destination	Minimum Weight	L5C Weight	5C Weight	1M Weight	2M Weight	5M Weight	10M Weight	20M & Over Weight	Total Weight
09-WA	3,209	9,446	7,815	30,787	18,616	23,798	0	0	93,671
02-WV	8,990	15,603	39,340	52,736	81,578	76,154	104,859	38,080	417,340
03-WI	48,189	71,987	139,764	174,538	172,805	79,891	51,391	42,420	780,985
09-WY	53	451	990	1,400	2,160	0	0	0	5,054
12-Canada	180	0	0	0	0	0	0	0	180
13-Puerto Rico	1,359	10,484	97,613	110,298	139,604	120,831	144,426	126,849	751,464

B. Southeast Distribution Center (SEDC) Dedicated Truck Route (DTR) estimated traffic volume (from June 1, 1999, through May 31, 2000):

Destination Service Area Code	Route No.	Dedicated Destination	Volume (No. of Loads)	Destination Service Area Code	Route No.	Dedicated Destination	Volume (No. of Loads)
10	0170	Ft. McClellan, AL	3	26	2160	Ft. Campbell, KY	27
11	0180	Redstone Arsenal, AL	1				
				28	2830	Navy Shipyard, Pascagoula, MS	3
13	1240	Eglin AFB, FL	4	29	2840	Keesler AFB, MS	4
				30	2860	Navy Construction Battalion Base, MS	1
16	1250	Miami, FL	3	32	3760	Consolidated Receiving Point, Ft. Bragg, NC	1
17	1260	NSC, Pensacola, FL	5	33	3770	Camp Lejeune, NC	47
18	1270	Jacksonville/ Mayport, FL	9	34	3780	Cherry Point, NC	33
19	1290	Hurlburt Field, FL	1	35	4250	New Cumberland, PA	47
20	1330	Albany, GA	7	36	4530	Shaw AFB, SC	5
21	1340	Kings Bay, GA	3				
22	1360	Ft. Benning, GA	6				
23	1370	Ft. Stewart, GA	2	39	4590	Charleston AFB, SC	1
25	1390	Robins AFB, GA	14	41	5160	NSC, Norfolk, VA	15
				42	1050	Dover AFB, DE	0

7.3. CURRENT CARRIER RATE LEVELS: Identified below, if available, are the rate levels as of November 1, 1999, for each facility by Destination Service Area. This information is being provided for informational purposes only.

A. Rate levels as of November 1, 1999, for the Southeast Distribution Center (SEDC):

1. Less Than Truckload (LTL) Rate Levels: Rate levels are expressed as a percentage of the GSA Baseline Rate Publication No. 1000-D. The rate levels shown represent the rate(s) for the identified route of the prime carrier, which was selected from a combination of past performance and price:

Destination Service Area Code	Rate Level (L5C-10M)	Rate Level (Min. Charge)	Destination Service Area Code	Rate Level (L5C-10M)	Rate Level (Min. Charge)
01	55%	68%	06	67%	77%
02	69%	69%	07	74%	78%
03	52%	63%	08	81%	98%
04	49%	59%	09	55%	70%
05	47%	73%			

2. Truckload (TL) Rate Levels: Rate levels are expressed as a cents per mile along with a minimum TL charge per vehicle used. The rate levels shown represent the low cost carrier for the identified route:

Destination Service Area Code	Rate Level (Cents per mile)	Rate Level (Min. TL Charge)		Destination Service Area Code	Rate Level (Cents per mile)	Rate Level (Min. TL Charge)
01	123	\$495		06	112	\$450
02	124	\$475		07	112	\$425
03	99	\$575		08	103	\$397
04	135	\$290		09	85	\$495
05	124	\$475				

B. Dedicated Truckload Rate (DTR) Levels: Rate levels are expressed as flat rate per vehicle used. The rate levels shown represent the low cost carrier for the identified route during the period November 1, 1999, through October 31, 2000:

Destination Service Area Code	Route No.	Dedicated Destination	Rate Level (\$ Per Vehicle)		Destination Service Area Code	Route No.	Dedicated Destination	Rate Level (\$ Per Vehicle)
10	0170	Ft. McClellan, AL	250		26	2160	Ft. Campbell, KY	400
11	0180	Redstone Arsenal, AL	340					
					28	2830	Navy Shipyard, Pascagoula, MS	425
13	1240	Eglin AFB, FL	365		29	2840	Keesler AFB, MS	450
					30	2860	Navy Construction Battalion Base, MS	440
16	1250	Miami, FL	1,100		32	3760	Consolidated Receiving Point, Ft. Bragg, NC	475
17	1260	NSC, Pensacola, FL	390		33	3770	Camp Lejeune, NC	580
18	1270	Jacksonville/Mayport, FL	390		34	3780	Cherry Point, NC	650
19	1290	Hurlburt Field, FL	380		35	4250	New Cumberland, PA	889
20	1330	Albany, GA	270		36	4530	Shaw AFB, SC	340
21	1340	Kings Bay, GA	400					
22	1360	Ft. Benning, GA	230					
23	1370	Ft. Stewart, GA	350		39	4590	Charleston AFB, SC	390
25	1390	Robins AFB, GA	240		41	5160	NSC, Norfolk, VA	735
					42	1050	Dover AFB, DE	1,025

SECTION 8

IDENTIFICATION OF TRAFFIC – Southwest Distribution Center, Fort Worth, TX

Please note the following reminders and/or significant items:

1. All previously accepted SWDC rate offers, both electronic and paper, automatically expire on October 31, 2000; consequently, it is **imperative** that all firms submit new rate offers in accordance with this Request and its SFI for rates effective November 1, 2000;
2. All submitted rate offers for the SWDC will be **Alternating**; and
3. Separate rates offers must be submitted for each Destination Service Area.
4. All rate offers submitted in response to this Request and its SFI for the SWDC **MUST** be submitted to GSA electronically in accordance with Sections 7, 9 and 10 – **NO PAPER RATE OFFERS** will be accepted for the identified SWDC Destination Service areas.

8-1. IDENTIFICATION OF TRAFFIC: Identified below is a description of Destination Services Areas for which rate offers are being requested for the Southwest Distribution Center (SWDC). A firm is not required to offer rates to each of the identified Destination Service Areas. Offers received, which contain origins/destinations not identified below, will be found unacceptable. An offering firm must be able to service all points within all States identified within a Destination Service Area Description.

Destination Service Area Code	Destination Service Area Description		Destination Service Area Code	Destination Service Area Description
01	AL		19	MO
02	AR		20	MS
03	AZ		21	NC
04	CA		22	ND, SD
05	CO		23	NE
06	CT, DC, RI		24	NM
07	DE, MA, MD, NJ, NY		25	NV, UT
08	FL		26	OK
09	GA, SC		27	OR, WA
10	IA		28	PA
11	ID, MT, WY		29	TN
12	IL		30	Dallas, TX, Ft. Worth, TX, and Commercial Zones
13	IN, MI, OH		31	San Antonio, TX and Commercial Zone
14	KS		32	Texarkana, TX and Commercial Zone

Destination Service Area Code	Destination Service Area Description		Destination Service Area Code	Destination Service Area Description
15	KY		33	Ft. Hood, TX and Commercial Zone
16	LA		34	All Other TX
17	ME, NH, VT		35	VA, WV
18	MN, WI			

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8-2. HISTORICAL TRAFFIC VOLUME: Identified below are projected traffic volume estimates for Fiscal Year 1999 for the SWDC. The data provided shall not be interpreted as a guarantee that traffic will amount to these quantities. The Government makes no guarantee that these quantities will be shipped. Failure of estimates to materialize will not constitute a basis for rate adjustments.

Estimated Annual Tonnage Shipped by Service Area, Weightbreak, Weight, and Number of Shipments											
Dest. Service Area Code & Description	Route Number	Min. Weight/Count	L5C Weight/Count	5C Weight/Count	1M Weight/Count	2M Weight/Count	5M Weight/Count	10M Weight/Count	20M & Over Weight/Count	Total Weight	Total Count
01-AL	432	6,580	4,301	30,007	13,414	13,358	13,555	0	0	81,215	
		61	11	44	9	5	2	0	0		132
02-AR	72	38,253	92,750	265,348	262,425	264,456	64,634	88,091	31,734	1,107,691	
		294	251	400	201	94	10	6	1		1,257
03-AZ	100	5,510	10,409	31,321	19,234	55,630	51,124	22,060		195,288	
		43	29	46	15	17	8	2	0		160
04-CA	105	65,572	60,477	166,436	180,919	228,761	116,422	98,323	188,318	1,105,228	
		506	170	241	132	78	18	8	5		1,158
05-CO	120	62,372	184,490	527,537	633,937	687,887	258,427	429,712	241,919	3,026,281	
		451	543	776	465	239	39	32	9		2,554
06-CT,DC,RI	501	6,180	12,307	35,412	32,237	36,248	13,600	0	0	135,984	
		65	35	58	23	12	2	0	0		195
07-DE,MA,MD,NJ,NY	506	27,389	36,321	78,157	96,725	115,872	76,341	129,696	159,924	720,425	
		224	113	120	68	39	11	10	4		589
08-FL	451	19,472	27,068	74,168	75,894	49,307	22,088	0	0	267,997	
		167	75	107	59	17	5	0	0		430
09-GA,SC	439	20,082	17,732	60,764	89,435	99,692	93,136	60,145	175,274	616,260	
		171	48	93	64	32	13	5	5		431
10-IA	210	23,082	15,492	60,484	52,931	116,526	27,520	36,979	0	333,014	
		158	41	89	39	37	4	3	0		371
11-ID,MT,WY	114	31,812	78,253	193,672	212,418	229,728	81,111	51,020	0	878,014	
		256	226	287	159	83	13	4	0		1,028
12-IL	335	18,522	19,643	93,262	125,250	176,733	128,404	253,713	342,029	1,157,556	
		142	55	136	91	59	19	18	9		529
13-IN,MI,OH	295	21,214	16,484	51,617	59,650	51,971	58,754	58,698	345,794	664,182	
		202	48	78	45	19	8	5	6		411
14-KS	359	56,055	141,405	470,751	393,721	521,242	125,399	93,673	0	1,802,246	
		449	381	694	285	183	20	6	0		2,018
15-KY	458	6,923	8,948	45,106	35,524	32,396	24,733	37,124	45,240	235,994	
		58	24	66	26	11	4	3	1		193
16-LA	50	39,014	118,645	498,594	526,379	662,314	370,848	318,959	225,796	2,760,549	
		318	306	736	394	220	51	23	7		2,055

Estimated Annual Tonnage Shipped by Service Area, Weightbreak, Weight, and Number of Shipments											
Dest. Service Area Code & Description	Route Number	Min. Weight/Count	L5C Weight/Count	5C Weight/Count	1M Weight/Count	2M Weight/Count	5M Weight/Count	10M Weight/Count	20M & Over Weight/Count	Total Weight	Total Count
17-ME,NH,VT	516	3,047	2,921	7,040	10,078	4,500	0	0	0	27,586	
		16	9	11	7	2	0	0	0		45
18-MN,WI	244	37,786	22,877	113,396	178,890	329,805	193,197	200,545	23,410	1,099,906	
		242	63	167	124	116	30	14	1		757
19-MO	346	91,851	159,534	575,177	564,609	498,460	69,951	219,597	897,782	3,076,961	
		647	411	860	423	175	10	15	13		2,554
20-MS	460	1,046	11,723	40,310	54,155	53,321	13,037	28,000	0	201,592	
		81	30	63	40	18	2	2	0		236
21-NC	467	6,561	6,142	34,346	23,209	37,186	13,336	12,852	0	133,632	
		62	17	51	16	11	2	1	0		160
22-ND,SD	216	31,054	70,611	264,896	218,019	230,043	205,240	27,184	0	1,047,047	
		240	181	408	166	79	30	2	0		1,106
23-NE	225	24,662	46,361	128,021	160,663	217,767	161,374	56,779		795,627	
		212	130	194	114	79	22	5			756
24-NM	80	29,331	86,085	330,586	349,623	375,024	297,454	332,988	298,729	2,099,820	
		253	231	486	255	132	46	25	9		1,437
25-NV,UT	115	10,281	50,205	157,911	149,602	95,083	29,355	0	0	492,437	
		102	137	236	115	32	4	0	0		626
26-OK	57	52,093	144,620	746,921	741,918	953,135	432,975	259,706	170,874	3,502,242	
		419	371	1,089	548	320	64	21	7		2,839
27-OR,WA	110	9,453	13,403	36,451	57,373	55,101	54,801	11,026	0	237,608	
		94	38	63	42	20	8	1	0		266
28-PA	528	16,878	25,075	56,612	99,985	347,421	371,806	378,585	106,053	1,402,415	
		135	66	82	71	110	54	27	3		548
29-TN	470	8,550	7,857	21,007	25,776	34,075	5,493	0	0	102,758	
		75	20	32	21	12	1	0	0		161
30-DALLAS/FT. WORTH, TX & COMMERCIAL ZONES	18/20	50,009	95,725	363,886	349,108	537,727	205,339	215,908	75,277	1,892,979	
		335	252	536	262	185	29	17	3		1,619
31-SAN ANTONIO, TX & COMMERCIAL ZONE	5	19,069	52,754	329,983	392,550	632,870	152,595	39,387	437,638	2,056,846	
		139	135	437	291	216	23	3	11		1,255
32-TEXARKANA, TX & COMMERCIAL	22	2,805	5,430	44,819	61,506	104,668	88,729	33,142	26,600	367,699	

Estimated Annual Tonnage Shipped by Service Area, Weightbreak, Weight, and Number of Shipments											
Dest. Service Area Code & Description	Route Number	Min. Weight/Count	L5C Weight/Count	5C Weight/Count	1M Weight/Count	2M Weight/Count	5M Weight/Count	10M Weight/Count	20M & Over Weight/Count	Total Weight	Total Count
ZONE											
		19	14	64	43	35	13	3	1		192
33-FT. HOOD, TX	9	65,748	203,179	626,140	542,623	569,192	205,045	27,061	0	2,238,988	
		299	526	930	393	194	31	2	0		2,375
34-ALL OTHER TX	13	130,120	328,238	1,139,873	1,161,629	1,123,992	489,210	425,965	479,888	5,278,915	
		983	885	1,660	870	405	72	34	14		4,923
35-VA,WV	533	15,783	19,018	86,353	78,432	181,292	71,579	98,757	116,007	667,221	
		152	50	129	56	58	11	8	3		467
Total Weight		1,054,159	2,196,483	7,786,364	8,029,841	9,722,783	4,586,612	4,045,675	4,388,286	41,810,203	
Total GBL Count		8,070	5,922	11,469	5,932	3,344	679	305	112		35,833
% of Weight		2.52%	5.25%	18.62%	19.21%	23.25%	10.97%	9.68%	10.50%		
% of GBL CT.		22.52%	16.53%	32.01%	16.55%	9.33%	1.89%	0.85%	0.31%		

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8-3. CURRENT CARRIER RATE LEVELS: Identified below are the rate levels as of April 1, 1999, for the SWDC. This information is being provided for informational purposes only.

1. Less Than Truckload Rate Levels: Rate levels are expressed as a percentage of the GSA Baseline Rate Publication No. 1000-D. The rate levels shown represent the rate(s) for the identified route of the prime carrier, which was selected from a combination of past performance and price:

LESS-THAN-TRUCKLOAD CARRIERS FY2000 % OF GSA BASELINE RATES PUB. 1000-D					TRUCKLOAD CARRIERS FY2000 MIN. CHARGE PVU TL RATES IN CENTS PER MILE PVU			
DEST. STATE	Carrier SCAC and TOS No.	Min. Chg.	L5C - 10M	Acc. Rules	Carrier SCAC and TOS No	Min. Chg. PVU	Cents Per Mile	Acc. Rules
AL	ODFL - 0773	70%	43%	100%	BSOQ - FT99	\$600	115	100%
AR	SMTL - 0200	75%	60%	100%	BSOQ - FT99	\$500	120	100%
AZ	YFSY - 1148	100%	67%	115%	BSOQ - FT99	\$900	135	100%
CA	RDFS - 0016	69%	48%	100%	BSOQ - FT99	\$1,300	108	100%
CN	ODFL - 0642	80%	73%	100%	xxxx	xxxx	xxxx	xxxx
CO	CENF - 0033	78%	73%	103%	BSOQ - FT99	\$1,200	160	100%
CT	YFSY - 1151	100%	67%	115%	HJBT - 0502	\$425	112	100%
DC	YFSY - 1151	100%	67%	115%	HJBT - 0502	\$425	112	100%
DE	ODFL - 0773	70%	53%	100%	HJBT - 0503	\$425	112	100%
FL	RDFS - 0016	87%	53%	100%	BSOQ - FT99	\$1,200	125	100%
GA	RDFS - 0016	76%	68%	100%	BSOQ - FT99	\$600	108	100%
*HI	RDWY - 2930	80%	75%	135%	xxxx	xxxx	xxxx	xxxx
IA	RDFS - 0016	72%	46%	100%	BSOQ - FT99	\$700	120	100%
ID	YFSY - 1156	100%	67%	115%	BSOQ - FT99	\$1,200	135	100%
IL	ODFL - 0773	65%	43%	100%	HJBT - 0508	\$425	101	100%
IN	ODFL - 0773	70%	45%	100%	HJBT - 0509	\$425	101	100%
KS	YFSY - 1159	100%	63%	115%	BSOQ - FT99	\$550	115	100%
KY	ODFL - 0773	70%	50%	100%	BSOQ - FT99	\$600	108	100%
LA	SMTL - 0201	75%	65%	100%	BSOQ - FT99	\$500	115	100%
MA	ODFL - 0773	70%	53%	100%	HJBT - 0503	\$425	112	100%
MD	ODFL - 0773	70%	53%	100%	HJBT - 0503	\$425	112	100%
ME	YFSY - 1162	100%	67%	115%	HJBT - 0513	\$425	112	100%
MI	ODFL - 0773	70%	45%	100%	HJBT - 0509	\$425	101	100%
MN	ODFL - 0773	70%	45%	100%	BSOQ - FT99	\$900	110	100%
MO	FHIC - FTW2	73%	58%	105%	BSOQ - FT99	\$550	115	100%

LESS-THAN-TRUCKLOAD CARRIERS FY2000 % OF GSA BASELINE RATES PUB. 1000-D					TRUCKLOAD CARRIERS FY2000 MIN. CHARGE PVU TL RATES IN CENTS PER MILE PVU			
DEST. STATE	Carrier SCAC and TOS No.	Min. Chg.	L5C - 10M	Acc. Rules	Carrier SCAC and TOS No	Min. Chg. PVU	Cents Per Mile	Acc. Rules
MS	YFSY - 1165	100%	67%	115%	BSOQ - FT99	\$500	115	100%
MT	YFSY - 1156	100%	67%	115%	BSOQ - FT99	\$1,200	135	100%
NC	ODFL - 0773	68%	44%	100%	BSOQ - FT99	\$900	108	100%
ND	YFSY - 1167	100%	67%	115%	BSOQ - FT99	\$1,200	135	100%
NE	FHIC - FTW2	73%	58%	105%	HJBL - 0158	\$450	105	100%
NH	YFSY - 1162	100%	67%	115%	HJBT - 0513	\$425	112	100%
NJ	ODFL - 0773	70%	53%	100%	HJBT - 0503	\$425	112	100%
NM	CENF - 0033	83%	73%	103%	BSOQ - FT99	\$900	165	100%
NV	YFSY - 1170	100%	63%	115%	BSOQ - FT99	\$1,200	135	100%
NY	ODFL - 0773	70%	53%	100%	HJBT - 0503	\$425	112	100%
OH	ODFL - 0773	70%	45%	100%	HJBT - 0509	\$425	101	100%
OK	FHCI - FTW2	83%	63%	100%	BSOQ - FT99	\$160	500	100%
OR	RDFS - 0016	68%	56%	100%	AMBQ - 0198	\$425	115	100%
PA	ODFL - 0773	75%	55%	100%	BSOQ - FT99	\$1,000	110	100%
RI	YFSY - 1151	100%	67%	115%	HJBT - 0502	\$425	112	100%
SC	RDFS - 0016	76%	68%	100%	BSOQ - FT99	\$600	108	100%
SD	YFSY - 1167	100%	67%	115%	BSOQ - FT99	\$1,200	135	100%
TN	ODFL - 0773	70%	42%	100%	BSOQ - FT99	\$700	110	100%
1*DL/FW	CNKF - 0012	32%	32%	80%	BSOQ - FT99	\$199	275	100%
2*SANT	FHCI - FTW2	75%	55%	105%	BSOQ - FT99	\$475	200	100%
3*TXRK	FHCI - FTW2	73%	68%	105%	DEBE - 0136	\$395	100	100%
4*FTHO	CENF - 0033	86%	79%	103%	BSOQ - FT99	\$400	295	100%
ALL OTHER TX	FHCI - FTW2	72%	69%	100%	LDWY - 3862	\$495	150	115%
UT	YFSY - 1170	100%	63%	115%	BSOQ - FT99	\$1,200	135	100%
VA	YFSY - 1180	100%	67%	115%	BSOQ - FT99	\$1,000	110	100%
VT	YFSY - 1162	100%	67%	115%	HJBT - 0513	\$425	112	100%
WA	RDFS - 0016	68%	56%	100%	AMBQ - 0198	\$425	115	100%
WI	ODFL - 0773	70%	45%	100%	BSOQ - FT99	\$900	110	100%

LESS-THAN-TRUCKLOAD CARRIERS FY2000 % OF GSA BASELINE RATES PUB. 1000-D					TRUCKLOAD CARRIERS FY2000 MIN. CHARGE PVU TL RATES IN CENTS PER MILE PVU			
DEST. STATE	Carrier SCAC and TOS No.	Min. Chg.	L5C - 10M	Acc. Rules	Carrier SCAC and TOS No	Min. Chg. PVU	Cents Per Mile	Acc. Rules
WV	YFSY - 1180	100%	67%	115%	BSOQ - FT99	\$1,000	110	100%
WY	YFSY - 1156	100%	67%	115%	BSOQ - FT99	\$1,200	135	100%

*Hawaii Ocean Rates: [Minimum Charge \$42.00] ---- [Less than 400 CF \$2.56 PCF]
[400 - 799 CF \$2.49 PCF] ---- [800 CF and over \$2.42 PCF]

- 1* Dallas/ Fort Worth, Tx. and Commercial Zones
- 2* San Antonio, Tx. and Commercial Zone
- 3* Texarkana, Tx. and Commercial Zone
- 4* Fort Hood, Tx. and Commercial Zone

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SECTION 9
FORMAT REQUIREMENTS FOR THE SUBMISSION OF ELECTRONIC RATE OFFERS

9-1. FILE FORMAT REQUIREMENTS FOR THE SUBMISSION OF ELECTRONIC RATE OFFERS:

Firms submitting rate offers for the Distribution Centers **MUST** submit their rate offers electronically via the File Transfer Protocol (FTP) of the Internet (I-FTP). Identified below are the file format requirements that **MUST** be utilized when creating electronic rate files for the submission of rate offers in accordance with this Request and its Special Filing Instructions (SFI). Rate offers received, which do not conform, to these format requirements will be found unacceptable.

NOTE: When creating Billing/Reporting records, Header records, and Rate records use all UPPERCASE LETTERS. A separate rate offer must be submitted for each Destination Service Area Code identified in Paragraphs 6-1, 7-1 and 8-1. All rate offers can be submitted as one (1) file when transmitting the offer via the I-FTP. If all rate records are transmitted as one (1) file, then only one (1) set of Billing/Reporting records needs to be submitted at the beginning of the file. If, however, each rate offer is transmitted as a separate file, then one (1) set of Billing/Reporting records **MUST** proceed each rate record. When creating the rate offer, the offer number identified in the A1 or A2 header record by positions 9 - 12 can remain the same for all Destination Service Area Descriptions - the only thing that will need to change is the Destination Service Area Code identified in positions 17 - 18. When the rate file is completed, it must be saved as an unformatted ASCII (Text Only) flat file (e.g., no tab characters, etc.) before attempting to transfer the file via I-FTP. Identified below are examples of rate offers and what a file containing multiple rate offers for the same facility could look like and an example of files containing only single rate records.

Example of one rate file containing multiple rate offers:

```
F1ABCD\ABC MOVING & STORAGE\I\20001101\13-214567
F2JOHN DOE
F3PRESIDENT
F41500 BANNISTER RD RM 1076
F5KANSAS CITY\MO\64131
F6816-823-3646\816-823-3656
F7CYOUNG@AOL.COM
F8816-823-5555
F9JANE BLACK
FAACCOUNTS RECEIVABLE REP
FB1500 BANNISTER RD RM 1006
FCKANSAS CITY\MO\64131
FD816-823-1111\816-823-2222
FEJANEBLACK@AOL.COM
FFW
A1ABCD6D12340CDC0120001101ABC MOVING & STORAGE(POSITIONS 47-61 IN SPACES)ABCD96ABCD 13-214567(POSITIONS 83-174 FILLER)
C20000800-555-9898098098      095
A1ABCD6D12340CDC0220001101ABC MOVING & STORAGE(POSITIONS 47-61 IN SPACES)ABCD96ABCD 13-214567(POSITIONS 83-174 FILLER)
C30000800-555-989800000089045000      000095080100(Continue entering % until a % has been offered for all Required Item %)
A1ABCD6D12340CDC0320001101ABC MOVING & STORAGE(POSITIONS 47-61 IN SPACES)ABCD96ABCD 13-214567(POSITIONS 83-174 FILLER)
C40000800-555-9898098098090045000      095
A1ABCD6D12340CDC1920001101ABC MOVING & STORAGE(POSITIONS 47-61 IN SPACES)ABCD96ABCD 13-214567(POSITIONS 83-174 FILLER)
C50000800-555-989800000000020000      098
```

Please see next page for examples of multiple rate offers being transmitted as separate files:

Examples of multiple rate offers being transmitted as separate files:

1st File:

F1ABCD\ABC MOVING & STORAGE\R\20001101\13-214567
F2JOHN DOE
F3PRESIDENT
F41500 BANNISTER RD RM 1076
F5KANSAS CITY\MO\64131
F6816-823-3646\816-823-3656
F7CYOUNG@AOL.COM
F8816-823-5555
F9JANE BLACK\FAACCOUNTS RECEIVABLE REP
FB1500 BANNISTER RD RM 1006
FCKANSAS CITY\MO\64131
FD816-823-1111\816-823-2222
FEJANEBLACK@AOL.COM
FFW
A1ABCD6D12340SED0120001101ABC MOVING & STORAGE(POSITIONS 47-61 IN SPACES)ABCD96ABCD 13-214567(POSITIONS 83-174 FILLER)
C20000800-555-9898098098 095

2nd File:

F1ABCD\ABC MOVING & STORAGE\R\20001101\13-214567
F2JOHN DOE
F3PRESIDENT
F41500 BANNISTER RD RM 1076
F5KANSAS CITY\MO\64131
F6816-823-3646\816-823-3656
F7CYOUNG@AOL.COM
F8816-823-5555
F9JANE BLACK
FAACCOUNTS RECEIVABLE REP
FB1500 BANNISTER RD RM 1006
FCKANSAS CITY\MO\64131
FD816-823-1111\816-823-2222
FEJANEBLACK@AOL.COM
FFW
A1ABCD6S12340SWD0220001101ABC MOVING & STORAGE(POSITIONS 47-61 IN SPACES)ABCD96ABCD 13-214567(POSITIONS 83-174 FILLER)
C30000800-555-989800000089045000 000095080100(Continue entering % until a % has been offered for all Required Item %)

3rd File:

F1ABCD\ABC MOVING & STORAGE\R\20001101\13-214567
F2JOHN DOE
F3PRESIDENT
F41500 BANNISTER RD RM 1076
F5KANSAS CITY\MO\64131
F6816-823-3646\816-823-3656
F7CYOUNG@AOL.COM
F8816-823-5555
F9JANE BLACK
FAACCOUNTS RECEIVABLE REP
FB1500 BANNISTER RD RM 1006
FCKANSAS CITY\MO\64131
FD816-823-1111\816-823-2222
FEJANEBLACK@AOL.COM
FFW
A1ABCD6D12340CDC0320001101ABC MOVING & STORAGE(POSITIONS 47-61 IN SPACES)ABCD96ABCD 13-214567(POSITIONS 83-174 FILLER)
C40000800-555-9898098098090045000 095

9-2. CARRIER BILLING/REPORTING RECORD FORMAT REQUIREMENTS: In addition to each carrier's header records and rate records for all rate offers filed in accordance with this RFO and its SFI, all carriers must file the following "F Records". As stated in Paragraph 9-1, if all rate offers are transmitted as one file, then only one set of the Billing/Reporting records needs to be included at the beginning of the rate file. If, however, each rate offer is transmitted as a separate file, then a set of Billing/Reporting records **MUST** proceed each rate record. This carrier information is what is used to maintain the FPMO's carrier mailing list when distributing RFOs and other program related information/requests. The following Billing/Reporting Record format requirements **must be** strictly adhered to. Submissions received from carriers or Rate Filing Service Providers not conforming to record format requirements will be found unacceptable.

A. BILLING/REPORTING RECORDS:

EXAMPLE:

```
F1ABCD\ABC MOVING AND STORAGE\R\20001101\13-214567
F2JOHN DOE
F3PRESIDENT
F41500 BANNISTER RD RM 1076
F5KANSAS CITY\MO\64131
F6816-823-3646\816-823-3656
F7CYOUNG@AOL.COM
F8816-823-5555
F9JANE BLACK
FAACCOUNTS RECEIVABLE REP
FB1500 BANNISTER RD RM 1006
FCKANSAS CITY\MO\64131
FD816-823-1111\816-823-2222
FEJANEBLACK@AOL.COM
FFW
```

1. HEADER RECORD:

Record Field	Maximum Positions	Contents
Record ID	2	F1
SCAC	4	4 Digit Standard Carrier Alpha Code
Separator	1	\ [backslash]
Company Name	45	
Separator	1	\ [backslash]
Reserved	1	Enter R
Separator	1	\ [backslash]
Effective Date--YYYYMMDD	8	Must be 20001101 for Initial Filing,
Separator	1	\ [backslash]
Taxpayer Identification Number	9	TIN assigned by the IRS to the Participant.

2. MAILING ADDRESS RECORD:

A. Company's Authorized Official/Government Contact:

Record Field	Maximum Positions	Contents
Record ID	2	F2
Authorized Government Representative	45	Name of Company's authorized official/ Government contact. If the name of the authorized official is longer than the allotted positions, abbreviate or use initials of first and/or middle name plus full last name.

B. Company's Authorized Official Title:

Record Field	Maximum Positions	Contents
Record ID	2	F3
Government Representative's Title	45	Title of the Company's Authorized Official. If the title of the authorized official is longer than the allotted positions, you must abbreviate.

C. Company's Mailing Address:

Record Field	Maximum Positions	Contents
Record ID	2	F4
Company's Mailing Address	45	Company's Authorized Official's mailing address. If the street address is longer than the allotted positions, you must abbreviate.

D. Company's City/State/Zip Code:

Record Field	Maximum Positions	Contents
Record ID	2	F5
Company's Mailing Address - City	45	City of Company's Authorized Official's mailing address. If the City is longer than the allotted positions, you must abbreviate City using State abbreviation.
Separator	1	\ [backslash]
Company's Mailing Address - State	2	State of Company's Authorized Official's mailing address. Use US Postal Service Abbreviation.
Separator	1	\ [backslash]
Company's Mailing Address- Zip Code	10	Zip Code of Company's Authorized Official's mailing address. Use either US Postal Service five or 10 position Zipcode.

E. Company's Telephone Number/Facsimile Number:

Record Field	Maximum Positions	Contents
Record ID	2	F6
Telephone Number or Voice Mail Number	12	Telephone number or voice mail number of Company's Authorized Official.
Separator	1	\ [backslash]
Facsimile Number	12	Facsimile Number of Company's Authorized Official.

F. Company's Internet Address:

Record Field	Maximum Positions	Contents
Record ID	2	F7
Internet Address	45	Internet address of Company's Authorized Official.

G. Company's Shipment Booking Office Facsimile Number:

Record Field	Maximum Positions	Contents
Record ID	2	F8
Shipment Booking Office Facsimile Number	12	Facsimile Number of Company's authorized Shipment Booking Office. This number should correspond with the phone number identified in rate offers for shipping booking purposes which appears in the GSA ITMS cost comparison.

3. BILLING ADDRESS RECORD:

A. Company's Authorized Billing Official:

Record Field	Maximum Positions	Contents
Record ID	2	F9
Authorized Billing Representative	45	Name of Company's Authorized Billing Official. If the name of the authorized official is longer than the allotted positions, abbreviate or use initials of first and/or middle name plus full last name.

B. Company's Authorized Billing Official Title:

Record Field	Maximum Positions	Contents
Record ID	2	FA
Government Representative's Title	45	Title of the Company's Authorized Billing Official. If the title of the authorized official is longer than the allotted positions, you must abbreviate.

C. Company's Billing Address:

Record Field	Maximum Positions	Contents
Record ID	2	FB
Company's Billing Address	45	Company's official billing address. If the street address is longer than the allotted positions, you must abbreviate.

D. Company's Billing City/State/Zip Code:

Record Field	Maximum Positions	Contents
Record ID	2	FC
Company's Billing Address - City	45	City of Company's billing address. If the City is longer than the allotted positions, you must abbreviate City using State abbreviation.
Separator	1	\ [backslash]
Company's Billing Address - State	2	State of Company's billing address. Use US Postal Service Abbreviation.
Separator	1	\ [backslash]
Company's Billing Address- Zip Code	10	Zip Code of Company's billing address. Use either US Postal Service five or 10 position Zipcode.

E. Company's Billing Telephone Number/Facsimile Number:

Record Field	Maximum Positions	Contents
Record ID	2	FD
Telephone Number or Voice Mail Number	12	Telephone number or voice mail number of Company's Authorized Billing Official.
Separator	1	\ [backslash]
Facsimile Number	12	Facsimile Number of Company's Authorized Billing Official.

F. Company's Billing Internet Address:

Record Field	Maximum Positions	Contents
Record ID	2	FE
Billing Internet Address	45	Internet address of Company's Authorized Billing Official.

4. COMPANY'S MINORITY/WOMEN-OWNED STATUS:

Record Field	Maximum Positions	Contents
Record ID	2	FF
Minority/Women-Owned Business	1	Enter N for non-minority or non-women-owned Enter M for minority-owned Enter W for women-owned Enter B for BOTH for a minority and woman-owned.

NOTE: Zero fills or spaces are not required; if an entry is longer than the maximum number of positions, it will be automatically truncated to the maximum number of positions available.

9-3. HEADER RECORD FORMAT REQUIREMENTS:

A. Header Record for Common/Contract Carriers, Freight Forwarders, and Rail Carriers:

Example:

A1ABCD6D12340CDC0120001101ABC MOVING & STORAGE(POSITIONS 47-61 IN SPACES)ABCD96ABCD 13-214567(POSITIONS 83-174 FILLER)

RECORD FIELD	POSITIONS	CONTENTS
Record ID	1-2	A1
SCAC	3-6	4 Digit Standard Carrier Alpha Code
Offer Number	7-18	Offer Identifier
Zone Identifier	7-7	6 (Position 7-7 of this type of header record will always be a "6")
Type of Offer	8-8	D (Position 8-8 of this type of header record will be a "D" for SED and CDC filings) -OR- S ((Position 8-8 of this type of header record will be an "S" for SWD filings)
Carrier Assigned Offer #	9-12	Example: 1234 (May be numeric, alphabetic or a combination but MUST contain at least one character. If not all four positions are used, enter spaces (USE SPACE BAR)).
Reserved	13-13	Enter a zero (0)
Facility Identifier	14-16	Must be CDC, SED, OR SWD
Destination Service Area Code	17-18	Enter the appropriate Destination Service Area Code as identified in Paragraphs 6-1, 7-1 and 8-1.
Effective Date - YYYYMMDD	19-26	20001101
Carrier Name	27-61	Name of Offering Carrier. If all positions are not utilized, enter spaces (USE SPACE BAR).
Trading Partner Agreement #	62-67	Enter the offering firm's Trading Partner Agreement #. If all six (6) positions are not utilized, use spaces (USE SPACE BAR).
Submitter Code	68-73	Rate Filing Service Provider Code, Tariff Publishing Agent Code, or Offering Carrier's SCAC if transmitting rates itself. If all six (6) positions are not utilized, enter spaces (USE SPACE BAR).
Taxpayer Identification Number (TIN)	74-82	TIN assigned by the Internal Revenue Service (IRS) to the firm.
Filler	83-174	Empty Space

B. Header Record for Brokers and Shipper Agents/Intermodal Marketing Companies:

Example:

A2BBBS6D45670CDC0220001101BB BROKERAGE SERVICE(POSITIONS 47-61 IN SPACES)BBBS95BBBS 13-214567(POSITIONS 83-174 FILLER)

RECORD FIELD	POSITIONS	CONTENTS
Record ID	1-2	A2
SCAC	3-6	4 Digit Standard Carrier Alpha Code of Broker or Shipper Agent
Offer Number	7-18	Offer Identifier
Zone Identifier	7-7	6 (Position 7-7 of this type of header record will always be a "6")
Type of Offer	8-8	D (Position 8-8 of this type of header record will be a "D" for SED and CDC filings) -OR- S (Position 8-8 of this type of header record will be an "S" for SWD filings)
Assigned Offer #	9-12	Example: 4567 (May be numeric, alphabetic or a combination but MUST contain at least one character. If not all four positions are used, enter spaces (USE SPACE BAR)).
Reserved	13-13	Enter a zero (0)
Facility Identifier	14-16	Must be CDC, SED, OR SWD
Destination Service Area Code	17-18	Enter the appropriate Destination Service Area Code as identified in Paragraphs 6-1, 7-1 and 8-1.
Effective Date - YYYYMMDD	19-26	20001101
Broker or Shipper Agent/Intermodal Marketing Name	27-61	Name of Broker or Shipper Agent/Intermodal Marketing Company. If all positions are not utilized, enter spaces (USE SPACE BAR).
Trading Partner Agreement #	62-67	Enter the offering firm's Trading Partner Agreement #. If all six (6) positions are not utilized, use spaces (USE SPACE BAR).
Submitter Code	68-73	Rate Filing Service Provider Code, Tariff Publishing Agent Code, or Offering Broker's or Shipper's Agent/Intermodal Marketing Company's SCAC if transmitting rates itself. If all six (6) positions are not utilized, use spaces (USE SPACE BAR).
Taxpayer Identification Number (TIN)	74-82	TIN assigned by the Internal Revenue Service (IRS) to the firm.
Filler	83-174	Empty Space

C. Header Record for Underlying Carriers Represented by Broker or Shipper Agent/Intermodal Marketing Co.:

Example:

A3ABCD WEOD KJIR BNHF DGCH SDER THGR ASML KJIP JNBT YBCD OLPM GTSM PPLI TGHW (Continue for a total of 34 SCACS)

A3PMVB FHYV NCHJ XMKJ Xbfd XEBG KIZA QWBV RLMF GHYV CBDU JYXE POQW MKXS RGAL (Continue for a total of 34 SCACS)

RECORD FIELD	POSITIONS	CONTENTS
Record ID	1-2	A3
SCAC	3-6	SCAC of First Underlying Carrier Represented by the Broker/Shipper Agent
Filler	7-7	Space (USE SPACE BAR)
SCAC	8-11	SCAC of Second Underlying Carrier Represented by the Broker/Shipper Agent
Filler	12-12	Space (USE SPACE BAR)
SCAC	13-16	SCAC of Third Underlying Carrier Represented by the Broker/Shipper Agent
REPEAT FORMATTING PROCESS UNTIL ALL UNDERLYING CARRIERS HAVE BEEN IDENTIFIED FOR A MAXIMUM OF 34 SCACS PER LINE. IF ADDITIONAL SPACE IS NEEDED, START NEXT LINE WITH A3 AND REPEAT FORMATTING PROCESS SHOWN ABOVE.		

9-4. RATE RECORD FORMAT REQUIREMENTS:

A. The C2 rate record MAY ONLY be utilized if submitting BOTH of the two (2) rate types identified below. The C2 rate record MAY NOT be utilized to submit rate offers for WDC/Concord, CA (19) or WDC/SHAD (Sharp Army Depot) (20):

Percent of the Minimum Charge identified in the 1000-D; and
 Percent of the Less Than Truckload identified in the 1000-D.

Example:

C20000800-555-9898099097 095
 C20000800-555-9898099097 000095080100(Continue entering % until a % has been offered for all Required Item %)

RECORD FIELD	POSITIONS	CONTENTS
Record ID	1-2	C2
Filler	3-6	Enter zeros (0000)
Phone Number	7-18	Phone number that requesting facility should utilize in order to book the shipment for this particular rate application.
Percent of Minimum Charge	19-21	Percent of the Minimum Charge Base Rate being Offered. Examples: 089, 102. If utilizing this C2 rate record, a Percent of Minimum Charge must be entered.
Percent of Less-Than-Truckload	22-24	Percent of the Less Than Truckload Base Rate being Offered. Examples: 072, 100. If utilizing this C2 rate record, a Percent of the Less Than Truckload must be entered.
Filler	25-41	Spaces (USE SPACE BAR)
Required Item Percentages	42-174	Required Item Percentage for the Accessorial Services containing rates and charges as identified in the GSA National Rules Tender No. 100-D. If offering the same percentage for all 43 Required Items, enter that percentage in the first three positions (42-44). Examples: 090, 100. The remaining positions (45-174) may be left blank. If offering different percentages, enter the percentage for each Required Item in ascending order as they appear in the No. 100-D and Item 3-2.A.1. of the TOS 1-F. The first three positions must be zeros (000). For example, the beginning of your entry could be: 000095077110. For those Required Items identified by ** in Item 3-2.A.1. of the TOS 1-F, firms are not required to offer a percentage unless they choose to do so. If not offering a percentage for these items, enter zeros (000) in the appropriate positions for those Items. Percentages must be offered for all Required Items not indicated with **.

B. The C3 rate record MAY ONLY be utilized if submitting BOTH of the two (2) rate types identified below. The C3 rate record MAY NOT be utilized to submit rate offers for WDC/Concord, CA (19) or WDC/SHAD (Sharp Army Depot) (20):

Truckload offer stated as a cost in cents per mile per vehicle used; and
Truckload Minimum Charge per vehicle used.

Example:

C30000800-555-989800000090045000 095
C30000800-555-9898000000101050000 000095080100(Continue entering % until a % has been offered for all Required Item %)

RECORD FIELD	POSITIONS	CONTENTS
Record ID	1-2	C3
Filler	3-6	Enter zeros (0000)
Phone Number	7-18	Phone number that requesting facility should utilize in order to book the shipment for this particular rate application.
Filler	19-24	Use zeros (000000)
Cents Per Mile Truckload	25-27	Cents per Mile offered for Truckload shipments. Examples: 090 (\$0.90 cents per mile), 101 (\$1.01 cents per mile). If utilizing this C3 rate record, a Truckload Cents per Mile must be entered.
Minimum Truckload Charge	28-33	Minimum Truckload Charge in Dollars and Cents. Examples: 045000 (\$450.00), 130000 (\$1,300.00). If utilizing this C3 rate record, a Minimum Truckload Charge must be entered.
Filler	34-41	Spaces (USE SPACE BAR)
Required Item Percentages	42-174	Required Item Percentage for the Accessorial Services containing rates and charges as identified in the GSA National Rules Tender No. 100-D. If offering the same percentage for all 43 Required Items, enter that percentage in the first three positions (42-44). Examples: 090, 100. The remaining positions (45-174) may be left blank. If offering different percentages, enter the percentage for each Required Item in ascending order as they appear in the No. 100-D and Item 3-2.A.1. of the TOS 1-F. The first three positions must be zeros (000). For example, the beginning of your entry could be: 000095077110. For those Required Items identified by ** in Item 3-2.A.1. of the TOS 1-F, firms are not required to offer a percentage unless they choose to do so. If not offering a percentage for these items, enter zeros (000) in the appropriate positions for those Items. Percentages must be offered for all Required Items not indicated with **.

C. The C4 rate record MAY ONLY be utilized if submitting ALL of the rate types identified below. The C4 rate record MAY NOT be utilized to submit rate offers for WDC/Concord, CA (19) or WDC/SHAD (Sharp Army Depot) (20):

Percent of the Minimum Charge identified in the 1000-D;
 Percent of the Less Than Truckload identified in the 1000-D;
 Truckload offer stated as a cost in cents per mile per vehicle used; and
 Truckload Minimum Charge per vehicle used.

Example:

C40000800-555-9898099097099045000 095
 C40000800-555-9898099097099045000 000095080100(Continue entering % until a % has been offered for all Required Item %)

RECORD FIELD	POSITIONS	CONTENTS
Record ID	1-2	C4
Filler	3-6	Enter zeros (0000)
Phone Number	7-18	Phone number that requesting facility should utilize in order to book the shipment for this particular rate application.
Percent of Minimum Charge	19-21	Percent of the Minimum Charge Base Rate being Offered. Examples: 089, 102. If utilizing this C4 rate record, a Percent of Minimum Charge must be entered.
Percent of Less Than Truckload	22-24	Percent of the Less Than Truckload Base Rate being Offered. Examples: 072, 100. If utilizing this C4 rate record, a Percent of Less Than Truckload must be entered.
Cents Per Mile Truckload	25-27	Cents per Mile offered for Truckload shipments. Examples: 090 (\$0.90 cents per mile), 101 (\$1.01 cents per mile). If utilizing this C4 rate record, a Truckload Cents per Mile must be entered.
Minimum Truckload Charge	28-33	Minimum Truckload Charge in Dollars and Cents. Examples: 045000 (\$450.00), 130000 (\$1,300.00). If utilizing this C4 rate record, a Minimum Truckload Charge must be entered.
Filler	34-41	Spaces (USE SPACE BAR)
Required Item Percentages	42-174	Required Item Percentage for the Accessorial Services containing rates and charges as identified in the GSA National Rules Tender No. 100-D. If offering the same percentage for all 43 Required Items, enter that percentage in the first three positions (42-44). Examples: 090, 100. The remaining positions (45-174) may be left blank. If offering different percentages, enter the percentage for each Required Item in ascending order as they appear in the No. 100-D and Item 3-2.A.1. of the TOS 1-F. The first three positions must be zeros (000). For example, the beginning of your entry could be: 000095077110. For those Required Items identified by ** in Item 3-2.A.1. of the TOS 1-F, firms are not required to offer a percentage unless they choose to do so. If not offering a percentage for these items, enter zeros (000) in the appropriate positions for those items. Percentages must be offered for all Required Items not indicated with **.

C. The C5 rate record MAY ONLY be utilized if submitting the rate type identified below.

Flat Dollars and Cents Charge Per Truckload;

Note: The C5 rate record MAY ONLY be utilized to submit rate offers for:

- SEDC Dedicated Truck Route (DTR) rate offers as identified in paragraph 7-1 B, **AND**
- WDC/MOTBA (Concord, CA) (Destination Service Area Code 19) and WDC/SHAD (Sharp Army Depot) (Destination Service Area Code 20), identified in paragraph 6-1:

Example:

C50000800-555-989800000000020000 098
 C50000800-555-989800000000025000 000095080100(Continue entering % until a % has been offered for all Required Item %)

RECORD FIELD	POSITIONS	CONTENTS
Record ID	1-2	C5
Filler	3-6	Enter zeros (0000)
Phone Number	7-18	Phone number that requesting facility should utilize in order to book the shipment for this particular rate application.
Filler	19-27	Enter zeros (000000000)
Flat Charge Per Truckload	28-33	A flat dollar and cents charge offered for truckload shipment. Example: 020000 (for \$200.00)
Filler	34-41	Spaces (USE SPACE BAR)
Required Item Percentages	42-174	Required Item Percentage for the Accessorial Services containing rates and charges as identified in the GSA National Rules Tender No. 100-D. If offering the same percentage for all 43 Required Items, enter that percentage in the first three positions (42-44). Examples: 090, 100. The remaining positions (45-174) may be left blank. If offering different percentages, enter the percentage for each Required Item in ascending order as they appear in the No. 100-D and Item 3-2.A.1. of the TOS 1-F. The first three positions must be zeros (000). For example, the beginning of your entry could be: 000095077110. For those Required Items identified by ** in Item 3-2.A.1. of the TOS 1-F, firms are not required to offer a percentage unless they choose to do so. If not offering a percentage for these items, enter zeros (000) in the appropriate positions for those Items. Percentages must be offered for all Required Items not indicated with **.

SECTION 10 ELECTRONIC RATE TRANSMISSION SPECIAL INSTRUCTIONS

10-1. GENERAL: All electronic rate transmissions submitted in accordance with Sections 6 – 10 of this Request and its Special Filing Instructions (SFI) **MUST** be via the Internet utilizing the File Transfer Protocol (I-FTP). Below are the instructions for accessing the I-FTP.

NOTE: If your firm intends to transmit its rate offer(s) via I-FTP without utilizing the services of a Rate Filing Service Provider or Tariff Publishing Agent and your firm does not already have an assigned User ID and Password under GSA's Freight Management Program, you will need to notify the Freight Program Management Office (FPMO) in writing on company letterhead in order to receive your firm's User ID and Password. Requests for a User ID and Password may be faxed to the attention of Robyn Bennett, or Cindy Schardt, at (816) 823-3656. The response from GSA assigning your firm's User ID and Password will also be via facsimile, so please be sure to include your firm's facsimile number when submitting your request. Please be aware that it will take several days upon receipt of a firm's request to enter the firm's User ID and Password.

10-2. FORMAT REQUIREMENTS: Electronic format requirements as set out in this Request and its SFI must be strictly adhered to. Submissions received from firms, Rate Filing Service Providers, or Tariff Publishing Agents not conforming to format requirements identified in this Section 10 and Sections 6 – 9, will be found unacceptable.

10-3. FILE PREPARATION: In order to transfer the file(s) via the I-FTP, the file(s) **must** be saved and transmitted as an unformatted, ASCII (TEXT ONLY) flat file (e.g., no tab characters, etc.). The file **must not** have a top, bottom, right, or left margin. The filename **must adhere to the following naming format:**

RECORD FIELD	POSITIONS	CONTENTS
Carrier's SCAC or Rate Filing Service Provider's or Tariff Publishing Agent's Code	1-4	Enter the Carrier's SCAC if transmitting rates itself. Enter Rate Filing Service Provider's or Tariff Publishing Agent's Code if transmitting rates on behalf of a carrier. If all four (4) positions are not utilized, enter an underscore(s) () at the end.
Rate File Number	5-8	May be alpha, numeric, or a combination
Extension	9-12	MUST be .FRT

Examples: ABCD_CDC.FRT, AAAA1234.FRT, CCC_1999.FRT

If as a carrier, RFSP, or TPA, you are unsure as to your firm's SCAC (up to 4 positions) or code (up to 4 positions) in GSA's Freight Management Program, please contact Robyn Bennett, or Cindy Schardt, at (816) 823-3646 or via e-mail at robyn.bennett@gsa.gov, or cindy.schardt@gsa.gov, respectively, for verification.

The file naming convention identified above MUST be strictly adhered to. Failure to do so will result in the rate offer(s) not being picked up from your firm's directory on the FTP and/or automatic rejection of the rate offer(s).

NOTE: The type of software you will be utilizing will determine what must be done to prepare the file for transmission.

10-4. ACCESSING THE I-FTP: GSA is unable to provide specific instructions on how to access the I-FTP, how to upload a rate file onto the I-FTP, how to download a rate file from the I-FTP, or how to move around in the I-FTP due to the fact that accessing and operating within the I-FTP are dependent upon the type of Internet software utilized by a firm. Consequently, a firm will need to contact their I-FTP provider for assistance. Listed below is information we can

provide--the address to GSA's I-FTP directory and two different methods (there are others) by which to access your firm's individual directory in which you will need to place your firm's rate file(s):

A. I-FTP Address:

KCFTP.GSA.GOV

OR

159.142.64.16

B. Method to Access Individual Directories (items in **BOLD** are words/phrases that you must type in exactly):

FTP>**CD CARRIERS**\User ID

OR

FTP>**D:\PUB\CARRIERS**\USER ID

10-5. CONFIRMING RATE TRANSMISSIONS: Each business day morning, the Freight Program Management Office (FPMO) will run a program that will automatically search the carrier FTP directory and count the number of rate records contained in a file that has been transmitted since the last time the program was executed. Once counted, the program will automatically place a file in the appropriate carrier's FTP directory verifying the number of rate records received. This file will be named (SCAC)FRT.txt. Carriers can use this .txt file to confirm that the FPMO has received the appropriate number of rate records. This .txt file only confirms the number of rate records received – it does not validate the content or formatting of data contained in the carrier's rate offer. If appropriate, carriers will receive notification of rate filing deficiencies in accordance with Section 1, Paragraph 1-4.B. of this Request and its SFI.