| Occupation 1 | Weekly ${ }^{2}$ |  |  | Annual ${ }^{3}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Management occupations |  |  |  |  |  |  |
| Team leader | \$1,040 | \$904 | 37.2 | \$53,482 | \$47,000 | 1,912 |
| First line | 1,535 | 1,366 | 40.8 | 78,457 | 70,314 | 2,088 |
| Second line | 2,252 | 2,496 | 41.2 | 117,118 | 129,780 | 2,143 |
| General and operations managers |  |  |  |  |  |  |
| First line | 1,690 | 1,740 | 42.4 | 87,879 | 90,486 | 2,207 |
| Second line ............................................ | 2,579 | 2,683 | 41.0 | 134,127 | 139,541 | 2,130 |
| Marketing managers |  |  |  |  |  |  |
| First line ............................................... | 3,124 | 2,800 | 42.1 | 162,453 | 145,604 | 2,191 |
| Sales managers |  |  |  |  |  |  |
| First line | 2,460 | 1,971 | 40.0 | 127,922 | 102,482 | 2,080 |
| Financial managers |  |  |  |  |  |  |
| First line ............................................... | 1,440 | 1,288 | 40.0 | 74,848 | 66,988 | 2,081 |
| Industrial production managers |  |  |  |  |  |  |
| First line.. | 1,566 | 1,250 | 41.9 | 81,411 | 65,000 | 2,180 |
| Construction managers |  |  |  |  |  |  |
| First line .............................................. | 1,107 | 1,154 | 41.5 | 57,578 | 60,008 | 2,156 |
| Education administrators, elementary and secondary school |  |  |  |  |  |  |
| First line ............................................... | 1,912 | 1,922 | 42.3 | 81,822 | 84,225 | 1,808 |
| Engineering managers |  |  |  |  |  |  |
| First line ............................................... | 2,306 | 2,323 | 42.2 | 119,912 | 120,798 | 2,195 |
| Food service managers |  |  |  |  |  |  |
| First line ............................................... | 955 | 877 | 40.5 | 49,148 | 45,589 | 2,084 |
| Medical and health services managers |  |  |  |  |  |  |
| First line .............................................. | 1,459 | 1,434 | 41.1 | 75,887 | 74,568 | 2,138 |
| Social and community service managers First line $\qquad$ | 988 | 846 | 34.7 | 51,367 | 44,013 | 1,804 |

[^0]paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.


[^0]:    1 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

    2 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

    3 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are

