Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| All workers | \$19.62 | \$15.92 | \$779 | \$634 | 39.7 | \$39,738 | \$32,646 | 2,026 |
| Management occupations | 38.83 | 34.52 | 1,587 | 1,434 | 40.9 | 81,703 | 74,456 | 2,104 |
| Chief executives .................. | 68.37 | 74.05 | 2,905 | 2,962 | 42.5 | 151,046 | 154,024 | 2,209 |
| General and operations managers $\qquad$ | 47.04 | 44.44 | 1,946 | 1,825 | 41.4 | 101,216 | 94,910 | 2,152 |
| Marketing and sales managers | 60.80 | 52.72 | 2,486 | 2,109 | 40.9 | 129,297 | 109,649 | 2,127 |
| Marketing managers ......... | 64.94 | 56.24 | 2,719 | 2,109 | 41.9 | 141,398 | 109,649 | 2,177 |
| Sales managers ................. | 56.83 | 52.08 | 2,273 | 2,083 | 40.0 | 118,201 | 108,326 | 2,080 |
| Administrative services managers $\qquad$ | 31.64 | 31.09 | 1,283 | 1,244 | 40.6 | 66,714 | 64,667 | 2,109 |
| Computer and information systems managers | 51.74 | 49.88 | 2,109 | 2,210 | 40.8 | 109,076 | 114,915 | 2,108 |
| Financial managers ............... | 36.52 | 32.21 | 1,481 | 1,288 | 40.6 | 77,018 | 66,988 | 2,109 |
| Human resources managers ... Compensation and benefits | 34.76 | 31.48 | 1,440 | 1,259 | 41.4 | 74,880 | 65,478 | 2,154 |
| managers | 38.95 | 35.41 | 1,695 | 1,416 | 43.5 | 88,159 | 73,647 | 2,263 |
| Industrial production managers $\qquad$ | 42.96 | 36.06 | 1,774 | 1,443 | 41.3 | 92,270 | 75,011 | 2,148 |
| Purchasing managers ............ | 39.04 | 21.50 | 1,562 | 860 | 40.0 | 81,203 | 44,720 | 2,080 |
| Construction managers .......... | 26.38 | 25.00 | 1,081 | 1,100 | 41.0 | 56,187 | 57,200 | 2,130 |
| Education administrators ....... | 39.71 | 42.35 | 1,617 | 1,723 | 40.7 | 74,623 | 79,117 | 1,879 |
| Education administrators, elementary and secondary school $\qquad$ | 44.71 | 43.30 | 1,853 | 1,832 | 41.4 | 80,834 | 84,225 | 1,808 |
| Education administrators, postsecondary | 35.82 | 32.17 | 1,433 | 1,287 | 40.0 | 74,524 | 66,918 | 2,081 |
| Engineering managers .......... | 56.25 | 60.16 | 2,326 | 2,538 | 41.4 | 120,968 | 131,997 | 2,151 |
| Food service managers .......... | 24.02 | 21.92 | 972 | 877 | 40.5 | 50,042 | 45,589 | 2,084 |
| Medical and health services managers $\qquad$ | 40.44 | 41.60 | 1,641 | 1,719 | 40.6 | 85,313 | 89,375 | 2,109 |
| Property, real estate, and community association managers $\qquad$ | 35.49 | 36.82 | 1,415 | 1,473 | 39.9 | 73,556 | 76,581 | 2,072 |
| Social and community service managers $\qquad$ | 28.04 | 24.52 | 1,122 | 981 | 40.0 | 58,323 | 51,000 | 2,080 |
| Business and financial operations occupations | 25.96 | 23.60 | 1,051 | 944 | 40.5 | 54,637 | 49,082 | 2,105 |
| Buyers and purchasing agents Wholesale and retail | 25.08 | 21.64 | 1,031 | 891 | 41.1 | 53,619 | 46,322 | 2,138 |
| buyers, except farm products $\qquad$ | 21.45 | 19.80 | 900 | 808 | 42.0 | 46,808 | 42,003 | 2,182 |

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Business and financial operations occupations <br> -Continued <br> Purchasing agents, except wholesale, retail, and farm products $\qquad$ <br> Claims adjusters, appraisers, examiners, and investigators $\qquad$ <br> Claims adjusters, examiners, and investigators $\qquad$ | \$25.07 | \$22.84 | \$1,015 | \$914 | 40.5 | \$52,801 | \$47,507 | 2,106 |
|  | 24.19 24.19 | 18.45 18.45 | 963 963 | 738 738 | 39.8 39.8 | 50,091 50,091 | 38,376 38,376 | 2,071 2,071 |
| Compliance officers, except agriculture, construction, health and safety, and transportation $\qquad$ | 21.62 | 19.85 | 865 | 794 | 40.0 | 44,966 | 41,296 | 2,080 |
| Cost estimators .................... | 31.42 | 29.38 | 1,257 | 1,175 | 40.0 | 65,345 | 61,110 | 2,080 |
| Human resources, training, and labor relations specialists $\qquad$ | 24.74 | 22.22 | 986 | 889 | 39.9 | 51,097 | 46,218 | 2,066 |
| Training and development specialists $\qquad$ | 27.53 | 28.14 | 1,101 | 1,126 | 40.0 | 57,263 | 58,531 | 2,080 |
| Logisticians ......................... | 24.67 | 23.08 | 987 | 923 | 40.0 | 51,314 | 48,000 | 2,080 |
| Management analysts ........... | 29.43 | 23.77 | 1,177 | 951 | 40.0 | 61,217 | 49,450 | 2,080 |
| Accountants and auditors ...... | 28.10 | 27.67 | 1,145 | 1,107 | 40.7 | 59,493 | 57,549 | 2,117 |
| Financial analysts and advisors $\qquad$ | 21.36 | 21.06 | 851 | 842 | 39.8 | 44,233 | 43,805 | 2,071 |
| Financial analysts ............. | 24.79 | 26.45 | 992 | 1,058 | 40.0 | 51,560 | 55,016 | 2,080 |
| Loan counselors and officers | 31.70 | 32.00 | 1,257 | 1,280 | 39.6 | 65,343 | 66,560 | 2,061 |
| Loan officers . | 32.67 | 32.00 | 1,295 | 1,346 | 39.6 | 67,316 | 70,000 | 2,060 |
| Computer and mathematical science occupations | 29.54 | 26.67 | 1,194 | 1,067 | 40.4 | 62,032 | 55,474 | 2,100 |
| Computer programmers ........ | 32.13 | 32.73 | 1,285 | 1,309 | 40.0 | 66,827 | 68,078 | 2,080 |
| Computer software engineers Computer software | 40.12 | 39.47 | 1,624 | 1,599 | 40.5 | 84,394 | 83,013 | 2,104 |
| engineers, applications | 34.56 | 34.27 | 1,387 | 1,365 | 40.1 | 71,988 | 71,001 | 2,083 |
| engineers, systems software $\qquad$ | 42.85 | 44.41 | 1,742 | 1,822 | 40.7 | 90,573 | 94,750 | 2,114 |
| Computer support specialists | 18.64 | 14.90 | 746 | 596 | 40.0 | 38,778 | 31,000 | 2,080 |
| Computer systems analysts .... | 33.88 | 33.83 | 1,368 | 1,353 | 40.4 | 71,122 | 70,368 | 2,099 |

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Life, physical, and social science occupations -Continued Miscellaneous life, physical, and social science technicians $\qquad$ | \$24.36 | \$24.66 | \$955 | \$969 | 39.2 | \$49,636 | \$50,376 | 2,037 |
| Community and social services occupations | 18.21 | 16.77 | 759 | 702 | 41.7 | 38,845 | 36,516 | 2,133 |
| Counselors $\qquad$ <br> Substance abuse and behavioral disorder counselors $\qquad$ | 22.59 19.88 | 20.16 19.96 | 887 795 | 798 798 | 39.3 40.0 | 43,592 41,346 | 41,517 41,517 | 1,930 2,080 |
| Educational, vocational, and school counselors .. | 28.83 | 26.57 | 1,131 | 1,058 | 39.2 | 50,994 | 49,379 | 1,769 |
| Rehabilitation counselors .. | 15.67 | 16.75 | 606 | 625 | 38.6 | 31,500 | 32,487 | 2,010 |
| Social workers ..................... | 17.70 | 16.77 | 707 | 671 | 39.9 | 36,683 | 34,880 | 2,073 |
| Child, family, and school social workers $\qquad$ | 17.83 | 16.68 | 712 | 667 | 40.0 | 36,890 | 34,688 | 2,069 |
| Mental health and substance abuse social workers $\qquad$ | 20.05 | 17.55 | 802 | 702 | 40.0 | 41,709 | 36,500 | 2,080 |
| Miscellaneous community and social service specialists $\qquad$ | 17.49 | 16.46 | 699 | 670 | 39.9 | 36,023 | 34,224 | 2,060 |
| Probation officers and correctional treatment specialists $\qquad$ | 20.51 | 19.91 | 836 | 815 | 40.8 | 43,471 | 42,370 | 2,120 |
| Social and human service assistants $\qquad$ | 14.43 | 12.91 | 570 | 504 | 39.5 | 29,147 | 25,628 | 2,020 |
| Legal occupations .................. | 43.95 | 28.38 | 1,729 | 1,140 | 39.3 | 89,899 | 59,274 | 2,046 |
| Paralegals and legal assistants | 25.56 | 24.04 | 1,005 | 962 | 39.3 | 52,249 | 49,999 | 2,045 |
| Miscellaneous legal support workers $\qquad$ | 25.56 | 28.16 | 1,023 | 1,126 | 40.0 | 53,171 | 58,571 | 2,080 |
| Education, training, and <br> library occupations | 30.93 | 28.09 | 1,180 | 1,091 | 38.1 | 47,447 | 42,215 | 1,534 |
| Postsecondary teachers .......... | 51.44 | 43.66 | 2,054 | 1,662 | 39.9 | 85,696 | 66,295 | 1,666 |
| Business teachers, postsecondary | 73.27 | 66.03 | 2,799 | 2,311 | 38.2 | 106,283 | 79,494 | 1,451 |

See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Arts, design, entertainment, sports, and media occupations $\qquad$ | \$20.72 | \$20.00 | \$837 | \$800 | 40.4 | \$43,278 | \$40,728 | 2,089 |
| Designers .......................... | 19.45 | 16.50 | 795 | 660 | 40.9 | 41,339 | 34,320 | 2,125 |
| Graphic designers ............. | 17.19 | 16.12 | 713 | 660 | 41.5 | 37,070 | 34,320 | 2,156 |
| Actors, producers, and directors $\qquad$ | 19.36 | 20.90 | 774 | 836 | 40.0 | 40,266 | 43,470 | 2,080 |
| Producers and directors ..... | 19.36 | 20.90 | 774 | 836 | 40.0 | 40,266 | 43,470 | 2,080 |
| News analysts, reporters and correspondents $\qquad$ | 18.26 | 16.48 | 705 | 577 | 38.6 | 36,244 | 30,001 | 1,985 |
| Reporters and correspondents | 18.26 | 16.48 | 705 | 577 | 38.6 | 36,244 | 30,001 | 1,985 |
| Writers and editors ............... | 30.47 | 27.95 | 1,219 | 1,118 | 40.0 | 63,368 | 58,144 | 2,080 |
| Editors ............................. | 28.82 | 27.82 | 1,153 | 1,113 | 40.0 | 59,948 | 57,866 | 2,080 |
| Healthcare practitioner and technical occupations | 28.17 | 24.67 | 1,108 | 960 | 39.3 | 57,220 | 49,224 | 2,032 |
| Pharmacists ......................... | 47.73 | 48.00 | 1,886 | 1,920 | 39.5 | 98,096 | 99,840 | 2,055 |
| Physicians and surgeons ........ | 62.63 | 76.36 | 2,359 | 2,661 | 37.7 | 122,669 | 138,362 | 1,959 |
| Registered nurses .................. | 31.35 | 29.78 | 1,227 | 1,144 | 39.1 | 62,834 | 58,240 | 2,004 |
| Therapists ........................... | 25.04 | 25.29 | 980 | 987 | 39.1 | 50,350 | 51,314 | 2,011 |
| Occupational therapists ..... | 28.93 | 26.37 | 1,157 | 1,055 | 40.0 | 60,176 | 54,854 | 2,080 |
| Physical therapists ............ | 29.01 | 30.08 | 1,086 | 1,203 | 37.4 | 56,452 | 62,564 | 1,946 |
| Clinical laboratory technologists and technicians $\qquad$ | 18.28 | 16.29 | 730 | 652 | 40.0 | 37,985 | 33,883 | 2,078 |
| Medical and clinical laboratory technicians .. | 16.60 | 15.00 | 663 | 600 | 40.0 | 34,500 | 31,200 | 2,078 |
| Diagnostic related technologists and technicians $\qquad$ | 26.81 | 33.54 | 1,064 | 1,342 | 39.7 | 55,348 | 69,763 | 2,064 |
| Radiologic technologists and technicians | 24.17 | 28.32 | 955 | 1,100 | 39.5 | 49,656 | 57,200 | 2,055 |
| Health diagnosing and treating practitioner support technicians | 16.62 | 16.61 | 660 | 664 | 39.7 | 34,342 | 34,540 | 2,066 |
| Pharmacy technicians ....... | 15.29 | 15.50 | 612 | 620 | 40.0 | 31,813 | 32,240 | 2,080 |
| Licensed practical and licensed vocational nurses | 19.39 | 19.00 | 771 | 754 | 39.8 | 40,098 | 39,208 | 2,068 |
| Healthcare support occupations | 12.33 | 11.56 | 478 | 443 | 38.8 | 24,832 | 23,059 | 2,014 |

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Healthcare support occupations -Continued Nursing, psychiatric, and home health aides $\qquad$ <br> Home health aides $\qquad$ <br> Nursing aides, orderlies, and attendants $\qquad$ | \$11.84 | \$11.50 | \$462 | \$440 | 39.0 | \$24,046 | \$22,880 | 2,031 |
|  | 10.29 | 9.55 | 382 | 334 | 37.1 | 19,843 | 17,381 | 1,928 |
|  | 12.18 | 12.00 | 476 | 460 | 39.1 | 24,756 | 23,920 | 2,033 |
| Physical therapist assistants and aides $\qquad$ | 10.36 | 8.65 | 402 | 340 | 38.8 | 20,895 | 17,680 | 2,017 |
| Physical therapist aides ...... | 9.50 | 8.50 | 366 | 340 | 38.5 | 19,041 | 17,680 | 2,004 |
| Miscellaneous healthcare support occupations | 13.82 | 13.97 | 528 | 532 | 38.2 | 27,357 | 27,560 | 1,980 |
| Dental assistants ............... | 15.15 | 16.00 | 543 | 629 | 35.8 | 28,221 | 32,708 | 1,863 |
| Medical assistants ............. | 14.70 | 14.87 | 576 | 595 | 39.2 | 29,570 | 30,930 | 2,012 |
| Medical transcriptionists ... | 17.00 | 15.08 | 680 | 603 | 40.0 | 35,363 | 31,368 | 2,080 |
| Protective service occupations First-line supervisors/managers, law enforcement workers $\qquad$ First-line supervisors/managers of police and detectives | 16.96 | 14.66 | 693 | 600 | 40.9 | 35,855 | 31,200 | 2,114 |
|  | 29.64 | 27.53 | 1,186 | 1,101 | 40.0 | 61,648 | 57,258 | 2,080 |
|  | 32.14 | 29.43 | 1,286 | 1,177 | 40.0 | 66,862 | 61,214 | 2,080 |
| Fire fighters Bailiffs, correctional officers, and jailers $\qquad$ | 16.56 | 16.08 | 810 | 740 | 48.9 | 42,096 | 38,459 | 2,543 |
|  | 18.14 | 18.03 | 737 | 728 | 40.6 | 38,298 | 37,856 | 2,111 |
| Correctional officers and jailers | 18.14 | 18.03 | 737 | 728 | 40.6 | 38,298 | 37,856 | 2,111 |
| Police officers $\qquad$ <br> Police and sheriff's patrol officers $\qquad$ | 24.50 | 23.61 | 982 | 944 | 40.1 | 51,068 | 49,105 | 2,084 |
|  | 24.50 | 23.61 | 982 | 944 | 40.1 | 51,068 | 49,105 | 2,084 |
| Security guards and gaming surveillance officers | 10.66 | 10.35 | 424 | 414 | 39.8 | 21,874 | 21,320 | 2,052 |
| Security guards $\qquad$ <br> Miscellaneous protective service workers $\qquad$ | 10.66 | 10.35 | 424 | 414 | 39.8 | 21,874 | 21,320 | 2,052 |
|  | 20.91 | 20.78 | 850 | 935 | 40.6 | 39,945 | 44,574 | 1,910 |
| Food preparation and serving related occupations $\qquad$ First-line supervisors/managers, food preparation and serving workers $\qquad$ | 8.83 | 8.28 | 335 | 310 | 38.0 | 17,225 | 15,925 | 1,952 |
|  | 14.44 | 15.53 | 595 | 632 | 41.2 | 30,563 | 32,887 | 2,117 |

See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Food preparation and serving related occupations <br> -Continued Chefs and head cooks $\qquad$ First-line supervisors/managers of food preparation and serving workers $\qquad$ | \$15.24 | \$16.28 | \$626 | \$692 | 41.0 | \$32,528 | \$35,979 | 2,134 |
|  | 14.23 | 15.00 | 587 | 632 | 41.3 | 30,073 | 32,887 | 2,113 |
|  | 10.47 | 10.05 | 403 | 401 | 38.5 | 20,848 | 20,800 | 1,991 |
| Cooks, fast food | 9.22 | 8.75 | 367 | 350 | 39.8 | 19,100 | 18,200 | 2,071 |
| Cooks, institution and cafeteria $\qquad$ | 10.55 | 10.85 | 409 | 413 | 38.8 | 20,640 | 20,800 | 1,957 |
| Cooks, restaurant .............. | 10.80 | 10.50 | 410 | 404 | 38.0 | 21,313 | 21,012 | 1,974 |
| Cooks, short order ............ | 9.72 | 10.01 | 377 | 401 | 38.8 | 19,579 | 20,827 | 2,015 |
| Food preparation workers ...... | 9.45 | 9.00 | 364 | 340 | 38.5 | 18,864 | 17,000 | 1,996 |
| Food service, tipped .............. | 5.97 | 6.15 | 219 | 216 | 36.8 | 11,357 | 11,257 | 1,903 |
| Bartenders ........................ | 7.18 | 6.60 | 268 | 260 | 37.3 | 13,911 | 13,520 | 1,939 |
| Waiters and waitresses ...... | 5.30 | 5.49 | 191 | 197 | 36.0 | 9,845 | 10,234 | 1,856 |
| Dining room and cafeteria attendants and bartender helpers $\qquad$ | 6.87 | 6.50 | 266 | 260 | 38.7 | 13,811 | 13,520 | 2,010 |
| Fast food and counter workers | 8.90 | 8.50 | 334 | 310 | 37.5 | 17,077 | 15,925 | 1,918 |
| Combined food preparation and serving workers, including fast food ....... | 8.95 | 8.50 | 333 | 298 | 37.2 | 17,021 | 15,313 | 1,902 |
| Counter attendants, cafeteria, food concession, and coffee shop $\qquad$ | 8.54 | 8.00 | 338 | 320 | 39.6 | 17,562 | 16,640 | 2,057 |
| Food servers, nonrestaurant ... | 8.56 | 8.00 | 342 | 320 | 40.0 | 17,799 | 16,640 | 2,080 |
| Dishwashers ......................... | 7.89 | 7.42 | 308 | 290 | 39.0 | 15,186 | 14,997 | 1,925 |
| Hosts and hostesses, restaurant, lounge, and coffee shop $\qquad$ | 9.03 | 8.35 | 334 | 292 | 36.9 | 16,016 | 14,903 | 1,773 |
| Building and grounds cleaning and maintenance occupations $\qquad$ First-line supervisors/managers of housekeeping and janitorial workers $\qquad$ | 11.00 | 10.00 | 434 | 398 | 39.5 | 21,972 | 20,183 | 1,998 |
|  | 11.56 | 9.00 | 448 | 360 | 38.8 | 23,308 | 18,720 | 2,015 |

See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Sales and related occupations <br> -Continued <br> First-line supervisors/managers of non-retail sales workers | \$24.66 | \$19.23 | \$983 | \$769 | 39.9 | \$51,113 | \$39,994 | 2,073 |
| Retail sales workers | 13.11 | 11.23 | 523 | 444 | 39.9 | 27,154 | 23,088 | 2,071 |
| Cashiers, all workers | 10.20 | 9.25 | 397 | 360 | 38.9 | 20,613 | 18,616 | 2,021 |
| Cashiers ....................... | 10.31 | 9.33 | 400 | 362 | 38.8 | 20,766 | 18,720 | 2,015 |
| Gaming change persons and booth cashiers ... | 9.24 | 8.85 | 369 | 354 | 40.0 | 19,212 | 18,402 | 2,080 |
| and parts salespersons .. | 12.84 | 11.50 | 524 | 460 | 40.8 | 27,254 | 23,920 | 2,123 |
| Counter and rental clerks | 11.02 | 10.50 | 442 | 420 | 40.1 | 22,989 | 21,840 | 2,086 |
| Parts salespersons ......... | 15.07 | 16.10 | 629 | 615 | 41.7 | 32,702 | 31,999 | 2,171 |
| Retail salespersons ............ | 15.24 | 13.50 | 614 | 520 | 40.3 | 31,856 | 27,040 | 2,091 |
| Advertising sales agents ........ | 23.69 | 16.64 | 921 | 666 | 38.9 | 47,912 | 34,611 | 2,023 |
| Insurance sales agents ........... | 29.34 | 31.54 | 1,151 | 1,262 | 39.2 | 59,829 | 65,599 | 2,039 |
| Securities, commodities, and financial services sales agents $\qquad$ | 47.24 | 26.92 | 1,888 | 1,077 | 40.0 | 98,164 | 56,000 | 2,078 |
| Sales representatives, wholesale and manufacturing .................. | 38.28 | 34.86 | 1,541 | 1,442 | 40.3 | 80,148 | 75,001 | 2,094 |
| Sales representatives, wholesale and manufacturing, technical and scientific products $\qquad$ | 41.94 | 45.60 | 1,678 | 1,824 | 40.0 | 87,236 | 94,844 | 2,080 |
| Sales representatives, wholesale and manufacturing, except technical and scientific products $\qquad$ | 35.37 | 21.29 | 1,432 | 852 | 40.5 | 74,458 | 44,285 | 2,105 |
| Real estate brokers and sales agents $\qquad$ | 31.34 | 15.37 | 1,233 | 629 | 39.3 | 64,107 | 32,685 | 2,046 |
| Real estate sales agents ...... | 32.00 | 15.37 | 1,256 | 615 | 39.2 | 65,300 | 31,959 | 2,041 |
| Telemarketers ...................... | 10.07 | 10.14 | 366 | 317 | 36.4 | 19,044 | 16,476 | 1,890 |
| Miscellaneous sales and related workers $\qquad$ | 14.14 | 12.99 | 565 | 519 | 39.9 | 29,367 | 27,011 | 2,077 |
| Office and administrative support occupations | 14.67 | 13.62 | 580 | 540 | 39.6 | 30,051 | 27,995 | 2,048 |

See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Office and administrative support occupations -Continued First-line supervisors/managers of office and administrative support workers $\qquad$ | \$18.49 | \$17.55 | \$747 | \$731 | 40.4 | \$38,829 | \$38,000 | 2,100 |
| Financial clerks .................... | 14.22 | 12.95 | 553 | 507 | 38.9 | 28,738 | 26,354 | 2,021 |
| Bill and account collectors Billing and posting clerks | 14.43 | 12.76 | 551 | 510 | 38.2 | 28,653 | 26,532 | 1,986 |
| and machine operators | 13.29 | 13.11 | 532 | 524 | 40.0 | 27,654 | 27,260 | 2,080 |
| Bookkeeping, accounting, and auditing clerks | 15.08 | 14.45 | 580 | 538 | 38.5 | 30,183 | 27,995 | 2,002 |
| Payroll and timekeeping clerks $\qquad$ | 16.06 | 16.28 | 642 | 651 | 40.0 | 33,400 | 33,862 | 2,080 |
| Procurement clerks ........... | 17.27 | 17.00 | 691 | 680 | 40.0 | 35,929 | 35,360 | 2,080 |
| Tellers ............................ | 11.41 | 11.00 | 454 | 440 | 39.8 | 23,613 | 22,880 | 2,069 |
| Court, municipal, and license clerks $\qquad$ | 16.29 | 15.27 | 651 | 611 | 39.9 | 33,831 | 31,782 | 2,077 |
| Customer service representatives | 13.28 | 12.88 | 528 | 504 | 39.8 | 27,450 | 26,208 | 2,067 |
| Eligibility interviewers, government programs ...... | 15.93 | 15.41 | 637 | 616 | 40.0 | 33,136 | 32,057 | 2,080 |
| File clerks ........................... | 13.41 | 13.46 | 511 | 484 | 38.1 | 26,572 | 25,143 | 1,982 |
| Hotel, motel, and resort desk clerks $\qquad$ | 10.69 | 9.53 | 424 | 381 | 39.7 | 21,408 | 19,829 | 2,002 |
| Interviewers, except eligibility and loan | 12.89 | 12.79 | 508 | 512 | 39.4 | 26,411 | 26,603 | 2,049 |
| Loan interviewers and clerks | 14.97 | 14.62 | 589 | 548 | 39.3 | 30,624 | 28,499 | 2,045 |
| Order clerks ......................... | 16.50 | 13.41 | 660 | 537 | 40.0 | 34,310 | 27,901 | 2,080 |
| Human resources assistants, except payroll and timekeeping $\qquad$ | 16.54 | 15.33 | 661 | 613 | 40.0 | 34,330 | 31,882 | 2,076 |
| Receptionists and information clerks $\qquad$ | 12.44 | 11.78 | 495 | 462 | 39.8 | 25,758 | 24,003 | 2,070 |
| Reservation and transportation ticket agents and travel clerks ... | 14.12 | 12.40 | 565 | 496 | 40.0 | 29,369 | 25,792 | 2,080 |
| Dispatchers ......................... | 13.82 | 13.00 | 557 | 516 | 40.3 | 28,958 | 26,853 | 2,095 |
| Police, fire, and ambulance dispatchers $\qquad$ | 13.46 | 12.00 | 539 | 480 | 40.0 | 28,005 | 24,960 | 2,080 |
| Dispatchers, except police, fire, and ambulance ..... | 14.18 | 15.23 | 576 | 605 | 40.6 | 29,938 | 31,439 | 2,111 |

See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Office and administrative support occupations -Continued Production, planning, and expediting clerks $\qquad$ | \$20.92 | \$24.54 | \$846 | \$982 | 40.5 | \$44,016 | \$51,047 | 2,104 |
| Shipping, receiving, and traffic clerks $\qquad$ | 12.86 | 12.11 | 514 | 484 | 39.9 | 26,707 | 25,210 | 2,076 |
| Stock clerks and order fillers | 12.63 | 12.50 | 504 | 500 | 39.9 | 26,212 | 26,000 | 2,076 |
| Weighers, measurers, checkers, and samplers, recordkeeping $\qquad$ | 14.08 | 13.62 | 563 | 545 | 40.0 | 29,279 | 28,330 | 2,080 |
| Secretaries and administrative assistants $\qquad$ | 16.60 | 15.46 | 661 | 616 | 39.8 | 34,097 | 32,032 | 2,054 |
| Executive secretaries and administrative assistants $\qquad$ | 18.57 | 17.37 | 742 | 692 | 40.0 | 38,582 | 36,001 | 2,078 |
| Legal secretaries ............... | 19.93 | 17.50 | 786 | 700 | 39.4 | 40,851 | 36,400 | 2,050 |
| Medical secretaries ........... | 15.18 | 14.50 | 600 | 580 | 39.5 | 31,225 | 30,160 | 2,057 |
| Secretaries, except legal, medical, and executive | 14.57 | 15.00 | 581 | 600 | 39.9 | 29,549 | 31,200 | 2,029 |
| Computer operators .............. | 18.62 | 19.42 | 745 | 777 | 40.0 | 38,727 | 40,402 | 2,080 |
| Data entry and information processing workers | 12.89 | 11.79 | 505 | 469 | 39.2 | 25,949 | 24,378 | 2,013 |
| Data entry keyers .............. | 12.93 | 11.72 | 506 | 469 | 39.2 | 26,323 | 24,378 | 2,036 |
| Insurance claims and policy processing clerks | 15.21 | 14.31 | 600 | 572 | 39.5 | 31,217 | 29,765 | 2,053 |
| Mail clerks and mail machine operators, except postal service $\qquad$ | 13.43 | 12.54 | 523 | 470 | 39.0 | 27,204 | 24,453 | 2,026 |
| Office clerks, general ............ | 14.15 | 13.19 | 551 | 518 | 38.9 | 28,311 | 26,560 | 2,001 |
| Office machine operators, except computer $\qquad$ | 12.42 | 10.67 | 497 | 427 | 40.0 | 25,824 | 22,202 | 2,080 |
| Construction and extraction occupations | 17.83 | 17.00 | 712 | 680 | 39.9 | 36,289 | 34,798 | 2,035 |
| First-line supervisors/managers of construction trades and extraction workers $\qquad$ | 24.86 | 24.05 | 1,034 | 962 | 41.6 | 53,774 | 50,024 | 2,163 |
| Brickmasons, blockmasons, and stonemasons $\qquad$ | 23.84 | 23.50 | 954 | 940 | 40.0 | 49,584 | 48,880 | 2,080 |
| Brickmasons and blockmasons | 23.90 | 22.47 | 956 | 899 | 40.0 | 49,718 | 46,727 | 2,080 |

See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Construction and extraction occupations-Continued |  |  |  |  |  |  |  |  |
| Construction laborers | 13.25 | 10.50 | 529 | 420 | 39.9 | 26,403 | 20,800 | 1,992 |
| Construction equipment operators $\qquad$ | 18.81 | 18.65 | 752 | 746 | 40.0 | 38,777 | 37,960 | 2,061 |
| Operating engineers and other construction equipment operators .... | 19.00 | 19.05 | 760 | 762 | 40.0 | 39,419 | 39,624 | 2,075 |
| Drywall installers, ceiling tile installers, and tapers | 17.67 | 17.00 | 707 | 680 | 40.0 | 36,620 | 35,360 | 2,072 |
| Electricians ......................... | 22.53 | 23.50 | 901 | 940 | 40.0 | 46,855 | 48,880 | 2,080 |
| Painters and paperhangers ..... | 14.59 | 15.85 | 576 | 634 | 39.5 | 29,679 | 30,600 | 2,034 |
| Painters, construction and maintenance | 14.59 | 15.85 | 576 | 634 | 39.5 | 29,679 | 30,600 | 2,034 |
| Pipelayers, plumbers, pipefitters, and steamfitters $\qquad$ | 22.32 | 21.57 | 891 | 863 | 39.9 | 46,325 | 44,866 | 2,076 |
| Plumbers, pipefitters, and steamfitters $\qquad$ | 23.35 | 21.57 | 932 | 863 | 39.9 | 48,450 | 44,866 | 2,075 |
| Roofers ........... | 13.47 | 13.00 | 539 | 520 | 40.0 | 28,008 | 27,040 | 2,080 |
| Helpers, construction trades .. | 19.00 | 17.00 | 748 | 680 | 39.4 | 34,400 | 38,640 | 1,810 |
| Highway maintenance workers | 15.01 | 13.84 | 601 | 554 | 40.0 | 29,407 | 28,785 | 1,959 |
| Miscellaneous construction and related workers $\qquad$ | 17.68 | 18.65 | 707 | 746 | 40.0 | 36,775 | 38,792 | 2,080 |
| Installation, maintenance, and repair occupations | 20.31 | 19.23 | 822 | 769 | 40.5 | 42,727 | 40,000 | 2,104 |
| First-line supervisors/managers of mechanics, installers, and repairers $\qquad$ | 27.11 | 27.29 | 1,109 | 1,092 | 40.9 | 57,676 | 56,772 | 2,128 |
| Radio and telecommunications equipment installers and repairers $\qquad$ | 25.34 | 28.43 | 1,013 | 1,137 | 40.0 | 52,700 | 59,134 | 2,080 |
| Telecommunications equipment installers and repairers, except line installers $\qquad$ | 24.88 | 28.56 | 995 | 1,143 | 40.0 | 51,744 | 59,411 | 2,080 |

See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{2}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{4}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{5}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& Mean hours \\
\hline \begin{tabular}{l}
Production occupations \\
-Continued \\
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic \\
Grinding, lapping, polishing, and buffing machine tool setters, operators, and tenders, metal and plastic
\end{tabular} \& \(\$ 11.72\)

12.66 \& $\$ 11.61$

11.75 \& $\$ 469$

506 \& $\$ 464$

470 \& 40.0

40.0 \& $\$ 24,378$

26,333 \& $\$ 24,149$

24,440 \& 2,080

2,080 \\

\hline \multirow[t]{2}{*}{| Machinists $\qquad$ |
| :--- |
| Welding, soldering, and brazing workers $\qquad$ |
| Welders, cutters, solderers, and brazers $\qquad$ |} \& 18.26

17.05 \& 19.00
16.70 \& 724
682 \& 720
668 \& 39.6
40.0 \& 37,633
35,472 \& 37,440
34,736 \& 2,060
2,080 \\
\hline \& 16.93 \& 16.50 \& 677 \& 660 \& 40.0 \& 35,223 \& 34,320 \& 2,080 \\
\hline Miscellaneous metalworkers and plastic workers \& 17.09 \& 21.15 \& 671 \& 642 \& 39.3 \& 34,891 \& 33,363 \& 2,041 \\
\hline \multirow[t]{3}{*}{Printers $\qquad$ Printing machine operators Laundry and dry-cleaning workers $\qquad$} \& 16.95 \& 17.50 \& 664 \& 700 \& 39.2 \& 34,553 \& 36,400 \& 2,038 \\
\hline \& 17.63 \& 18.00 \& 691 \& 720 \& 39.2 \& 35,917 \& 37,440 \& 2,038 \\
\hline \& 11.11 \& 9.83 \& 443 \& 393 \& 39.9 \& 23,028 \& 20,446 \& 2,072 \\
\hline Miscellaneous textile, apparel, and furnishings workers $\qquad$ \& 13.80 \& 13.01 \& 552 \& 520 \& 40.0 \& 28,707 \& 27,061 \& 2,080 \\

\hline \multirow[t]{2}{*}{| Water and liquid waste treatment plant and system operators $\qquad$ |
| :--- |
| Crushing, grinding, polishing, mixing, and blending workers $\qquad$ |} \& 20.04 \& 18.92 \& 801 \& 757 \& 40.0 \& 41,676 \& 39,354 \& 2,080 \\

\hline \& 14.72 \& 11.44 \& 589 \& 458 \& 40.0 \& 30,617 \& 23,795 \& 2,080 \\
\hline Inspectors, testers, sorters, samplers, and weighers .... \& 16.49 \& 16.33 \& 660 \& 653 \& 40.0 \& 34,302 \& 33,966 \& 2,080 \\
\hline Packaging and filling machine operators and tenders $\qquad$ \& 13.50 \& 13.74 \& 535 \& 550 \& 39.7 \& 27,833 \& 28,581 \& 2,062 \\

\hline \multirow[t]{2}{*}{| Painting workers $\qquad$ |
| :--- |
| Painters, transportation equipment $\qquad$ |} \& 17.02 \& 15.50 \& 681 \& 620 \& 40.0 \& 35,405 \& 32,240 \& 2,080 \\

\hline \& 17.85 \& 21.00 \& 714 \& 840 \& 40.0 \& 37,138 \& 43,680 \& 2,080 \\

\hline \multirow[t]{2}{*}{| Semiconductor processors |
| :--- |
| Miscellaneous production workers $\qquad$ |} \& 18.87 \& 18.67 \& 750 \& 734 \& 39.7 \& 38,994 \& 38,149 \& 2,066 \\

\hline \& 12.58 \& 11.00 \& 502 \& 440 \& 39.9 \& 26,122 \& 22,880 \& 2,077 \\
\hline
\end{tabular}

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{2}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{4}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{5}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& Mean hours \\
\hline \begin{tabular}{l}
Production occupations \\
-Continued Helpers--production workers \(\qquad\)
\end{tabular} \& \$11.15 \& \$11.00 \& \$446 \& \$440 \& 40.0 \& \$23,185 \& \$22,880 \& 2,080 \\
\hline Transportation and material moving occupations First-line supervisors/managers of helpers, laborers, and material movers, hand \& 15.70
18.68 \& 14.50
18.00 \& 621
747 \& 575
720 \& 39.6
40.0 \& 31,982
38,862 \& 29,272

37,440 \& 2,037
2,080 \\
\hline First-line supervisors/managers of transportation and material-moving machine and vehicle operators $\qquad$ \& 22.12 \& 21.66 \& 921 \& 866 \& 41.6 \& 46,297 \& 43,861 \& 2,093 \\
\hline Aircraft pilots and flight engineers $\qquad$ \& 120.90 \& 136.19 \& 2,454 \& 2,660 \& 20.3 \& 127,623 \& 138,337 \& 1,056 \\
\hline Airline pilots, copilots, and flight engineers $\qquad$ \& 120.90 \& 136.19 \& 2,454 \& 2,660 \& 20.3 \& 127,623 \& 138,337 \& 1,056 \\
\hline Bus drivers .......................... \& 12.82 \& 13.21 \& 484 \& 432 \& 37.7 \& 21,742 \& 18,117 \& 1,696 \\
\hline Bus drivers, school ............ \& 11.54 \& 10.74 \& 419 \& 360 \& 36.3 \& 17,233 \& 18,117 \& 1,493 \\
\hline Driver/sales workers and truck drivers $\qquad$ \& 17.16 \& 15.63 \& 690 \& 628 \& 40.2 \& 35,637 \& 32,298 \& 2,076 \\
\hline Driver/sales workers ......... \& 12.16 \& 12.20 \& 481 \& 458 \& 39.6 \& 25,017 \& 23,790 \& 2,058 \\
\hline Truck drivers, heavy and tractor-trailer $\qquad$ \& 17.74 \& 16.40 \& 720 \& 680 \& 40.6 \& 36,977 \& 34,840 \& 2,084 \\
\hline Truck drivers, light or delivery services $\qquad$ \& 17.42 \& 15.00 \& 692 \& 600 \& 39.7 \& 35,986 \& 31,200 \& 2,066 \\
\hline Industrial truck and tractor operators $\qquad$ \& 15.32 \& 14.31 \& 611 \& 572 \& 39.9 \& 31,797 \& 29,765 \& 2,076 \\
\hline Laborers and material movers, hand \& 10.56 \& 9.75 \& 417 \& 390 \& 39.5 \& 21,682 \& 20,288 \& 2,054 \\
\hline Cleaners of vehicles and equipment \& 8.93 \& 8.22 \& 349 \& 329 \& 39.1 \& 18,161 \& 17,100 \& 2,035 \\
\hline Laborers and freight, stock, and material movers, hand $\qquad$ \& 11.30 \& 10.10 \& 447 \& 400 \& 39.6 \& 23,253 \& 20,821 \& 2,057 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 11 Full-time 1 civilian workers: Mean and median hourly, weekly, and annual
earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Transportation and material moving occupations -Continued Machine feeders and offbearers .................... Packers and packagers, hand $\qquad$ | $\$ 10.58$ 9.05 | $\$ 9.27$ 8.23 | $\$ 420$ 357 | $\$ 371$ 329 | 39.7 39.5 | \$21,823 18,573 | \$19,282 17,116 | 2,063 2,051 |

1 Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40 -hour week is the minimum full-time schedule.

2 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

3 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

4 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position - one-half of the earnings are
paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

5 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 12
Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| All workers ................................ | \$18.92 | \$15.12 | \$751 | \$600 | 39.7 | \$38,776 | \$31,200 | 2,050 |
| Management occupations $\qquad$ <br> General and operations | 38.94 | 32.84 | 1,597 | 1,392 | 41.0 | 83,003 | 72,287 | 2,131 |
| managers | 46.79 | 43.27 | 1,945 | 1,740 | 41.6 | 101,129 | 90,486 | 2,161 |
| Marketing and sales managers | 60.80 | 52.72 | 2,486 | 2,109 | 40.9 | 129,297 | 109,649 | 2,127 |
| Marketing managers .......... | 64.94 | 56.24 | 2,719 | 2,109 | 41.9 | 141,398 | 109,649 | 2,177 |
| Sales managers ................ | 56.83 | 52.08 | 2,273 | 2,083 | 40.0 | 118,201 | 108,326 | 2,080 |
| Computer and information systems managers | 51.57 | 49.88 | 2,089 | 1,995 | 40.5 | 107,995 | 103,750 | 2,094 |
| Financial managers ............... | 36.20 | 32.21 | 1,471 | 1,288 | 40.6 | 76,476 | 66,988 | 2,112 |
| Human resources managers ... | 35.67 | 31.73 | 1,485 | 1,269 | 41.6 | 77,232 | 66,003 | 2,165 |
| managers | 43.87 | 45.52 | 1,816 | 1,627 | 41.4 | 94,457 | 84,581 | 2,153 |
| Construction managers ......... | 26.16 | 24.81 | 1,073 | 1,100 | 41.0 | 55,815 | 57,200 | 2,133 |
| Engineering managers .......... | 59.09 | 63.72 | 2,455 | 2,629 | 41.5 | 127,635 | 136,718 | 2,160 |
| Food service managers ......... | 24.02 | 21.92 | 972 | 877 | 40.5 | 50,042 | 45,589 | 2,084 |
| Medical and health services managers $\qquad$ | 39.51 | 37.20 | 1,607 | 1,624 | 40.7 | 83,558 | 84,448 | 2,115 |
| Property, real estate, and community association managers $\qquad$ | 36.16 | 36.82 | 1,441 | 1,473 | 39.8 | 74,915 | 76,581 | 2,072 |
| Business and financial operations occupations | 27.07 | 25.33 | 1,099 | 1,013 | 40.6 | 57,162 | 52,686 | 2,112 |
| Buyers and purchasing agents Wholesale and retail | 24.91 | 20.77 | 1,027 | 831 | 41.2 | 53,393 | 43,202 | 2,143 |
| buyers, except farm products $\qquad$ | 21.45 | 19.80 | 900 | 808 | 42.0 | 46,808 | 42,003 | 2,182 |
| Purchasing agents, except wholesale, retail, and farm products $\qquad$ | 24.60 | 20.21 | 1,000 | 808 | 40.6 | 51,983 | 42,031 | 2,113 |
| Claims adjusters, appraisers, examiners, and investigators $\qquad$ | 24.62 | 17.69 | 980 | 708 | 39.8 | 50,946 | 36,795 | 2,069 |
| Claims adjusters, examiners, and investigators $\qquad$ | 24.62 | 17.69 | 980 | 708 | 39.8 | 50,946 | 36,795 | 2,069 |
| Cost estimators .................... | 31.42 | 29.38 | 1,257 | 1,175 | 40.0 | 65,345 | 61,110 | 2,080 |
| Human resources, training, and labor relations specialists $\qquad$ | 26.49 | 27.77 | 1,054 | 1,111 | 39.8 | 54,783 | 57,768 | 2,068 |
| Training and development specialists | 30.91 | 33.65 | 1,236 | 1,346 | 40.0 | 64,296 | 70,000 | 2,080 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Business and financial operations occupations -Continued <br> Logisticians | \$24.67 | \$23.08 | \$987 | \$923 | 40.0 | \$51314 | \$48,000 | 2080 |
| Management analysts | 32.64 | 26.08 | 1,306 | 1,043 | 40.0 | 67,900 | 54,248 | 2,080 |
| Accountants and auditors ...... | 29.33 | 28.85 | 1,198 | 1,208 | 40.9 | 62,307 | 62,826 | 2,125 |
| Financial analysts and advisors $\qquad$ | 21.12 | 21.06 | 840 | 842 | 39.8 | 43,692 | 43,805 | 2,069 |
| Financial analysts ............. | 27.24 | 26.45 | 1,090 | 1,058 | 40.0 | 56,667 | 55,016 | 2,080 |
| Loan counselors and officers | 31.70 | 32.00 | 1,257 | 1,280 | 39.6 | 65,343 | 66,560 | 2,061 |
| Loan officers .................... | 32.67 | 32.00 | 1,295 | 1,346 | 39.6 | 67,316 | 70,000 | 2,060 |
| Computer and mathematical science occupations | 29.49 | 26.49 | 1,193 | 1,059 | 40.4 | 62,019 | 55,093 | 2,103 |
| Computer programmers ......... | 33.49 | 32.73 | 1,339 | 1,309 | 40.0 | 69,650 | 68,078 | 2,080 |
| Computer software engineers Computer software | 40.15 | 39.67 | 1,625 | 1,608 | 40.5 | 84,520 | 83,616 | 2,105 |
| engineers, applications <br> Computer software engineers, systems software $\qquad$ | 34.48 42.85 | 34.14 44.41 | 1,384 1,742 | 1,365 1,822 | 40.1 40.7 | 71,971 90,573 | 71,001 94,750 | 2,087 2,114 |
| Computer support specialists | 18.60 | 14.90 | 744 | 596 | 40.0 | 38,682 | 31,000 | 2,080 |
| Computer systems analysts .... <br> Network and computer | 34.01 | 33.83 | 1,376 | 1,353 | 40.4 | 71,538 | 70,368 | 2,103 |
| systems administrators ..... | 24.22 | 26.49 | 1,036 | 1,059 | 42.8 | 53,857 | 55,093 | 2,224 |
| Network systems and data communications analysts | 22.57 | 22.39 | 903 | 896 | 40.0 | 46,950 | 46,575 | 2,080 |
| Architecture and engineering occupations | 32.40 | 30.00 | 1,307 | 1,200 | 40.3 | 67,943 | 62,400 | 2,097 |
| Architects, except naval $\qquad$ Architects, except | 27.33 | 23.08 | 1,093 | 923 | 40.0 | 56,841 | 48,000 | 2,080 |
| landscape and naval ..... | 27.33 | 23.08 | 1,093 | 923 | 40.0 | 56,841 | 48,000 | 2,080 |
| Engineers ............................ | 37.45 | 35.10 | 1,516 | 1,410 | 40.5 | 78,824 | 73,299 | 2,105 |
| Civil engineers .................. | 37.54 | 40.13 | 1,547 | 1,600 | 41.2 | 80,451 | 83,200 | 2,143 |
| Computer hardware engineers $\qquad$ | 38.60 | 34.75 | 1,583 | 1,711 | 41.0 | 82,304 | 88,968 | 2,132 |
| Electrical and electronics engineers $\qquad$ | 38.01 | 36.54 | 1,527 | 1,475 | 40.2 | 79,412 | 76,710 | 2,089 |
| Electrical engineers ....... | 38.91 | 38.89 | 1,556 | 1,556 | 40.0 | 80,935 | 80,897 | 2,080 |
| Electronics engineers, except computer $\qquad$ | 37.42 | 35.10 | 1,508 | 1,404 | 40.3 | 78,406 | 73,000 | 2,095 |

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Architecture and engineering occupations -Continued Industrial engineers, including health and safety $\qquad$ | \$31.01 | \$28.96 | \$1,264 | \$1,202 | 40.8 | \$65,709 | \$62,527 | 2,119 |
| Industrial engineers ....... | 32.34 | 30.06 | 1,332 | 1,234 | 41.2 | 69,285 | 64,164 | 2,142 |
| Mechanical engineers ........ | 38.26 | 30.68 | 1,497 | 1,227 | 39.1 | 77,835 | 63,806 | 2,034 |
| Drafters ............................... | 21.73 | 21.00 | 869 | 840 | 40.0 | 45,197 | 43,680 | 2,080 |
| Engineering technicians, except drafters $\qquad$ Electrical and electronic engineering technicians | 22.07 21.05 | 21.82 21.82 | 883 842 | 873 873 | 40.0 40.0 | 45,898 43,784 | 45,375 45,375 | 2,080 2,080 |
| Life, physical, and social science occupations | 28.64 | 27.97 | 1,136 | 1,138 | 39.6 | 59,050 | 59,176 | 2,062 |
| Physical scientists ................ | 33.27 | 36.37 | 1,331 | 1,455 | 40.0 | 69,194 | 75,654 | 2,080 |
| Community and social services occupations | 15.85 | 14.42 | 681 | 673 | 43.0 | 35,290 | 35,001 | 2,227 |
| Counselors .......................... | 18.24 | 17.95 | 713 | 692 | 39.1 | 37,079 | 36,001 | 2,033 |
| Rehabilitation counselors .. | 15.77 | 16.98 | 608 | 645 | 38.6 | 31,627 | 33,552 | 2,006 |
| Social workers $\qquad$ <br> Mental health and | 15.78 | 15.31 | 630 | 615 | 39.9 | 32,755 | 32,001 | 2,076 |
| Mental health and substance abuse social workers $\qquad$ | 18.51 | 17.15 | 741 | 686 | 40.0 | 38,510 | 35,672 | 2,080 |
| Miscellaneous community and social service specialists $\qquad$ | 15.52 | 14.22 | 613 | 569 | 39.5 | 31,395 | 26,182 | 2,023 |
| Social and human service assistants $\qquad$ | 12.40 | 11.83 | 486 | 473 | 39.2 | 24,711 | 24,606 | 1,993 |
| Legal occupations ................... | 49.57 | 28.16 | 1,934 | 1,126 | 39.0 | 100,558 | 58,571 | 2,029 |
| Paralegals and legal assistants | 26.21 | 24.04 | 1,029 | 962 | 39.2 | 53,485 | 49,999 | 2,041 |
| Education, training, and library occupations | 24.60 | 22.16 | 951 | 763 | 38.6 | 42,480 | 36,500 | 1,727 |
| Postsecondary teachers .......... | 33.32 | 28.40 | 1,360 | 1,136 | 40.8 | 56,844 | 45,800 | 1,706 |
| Primary, secondary, and special education school teachers $\qquad$ | 23.33 | 25.44 | 859 | 763 | 36.8 | 35,486 | 39,476 | 1,521 |
| Preschool and kindergarten teachers $\qquad$ | 12.98 | 13.59 | 495 | 518 | 38.2 | 24,837 | 23,351 | 1,913 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Food preparation and serving related occupations <br> -Continued Cooks, institution and cafeteria $\qquad$ | \$10.48 | \$10.85 | \$406 | \$413 | 38.7 | \$20,926 | \$21,450 | 1,996 |
| Cooks, restaurant .............. | 10.81 | 10.50 | 409 | 404 | 37.9 | 21,287 | 21,012 | 1,969 |
| Cooks, short order | 9.72 | 10.01 | 377 | 401 | 38.8 | 19,579 | 20,827 | 2,015 |
| Food preparation workers ...... | 9.45 | 9.00 | 364 | 340 | 38.5 | 18,864 | 17,000 | 1,996 |
| Food service, tipped .............. | 5.97 | 6.15 | 220 | 217 | 36.7 | 11,362 | 11,257 | 1,902 |
| Bartenders ........................ | 7.18 | 6.60 | 268 | 260 | 37.3 | 13,911 | 13,520 | 1,939 |
| Waiters and waitresses ...... | 5.31 | 5.49 | 191 | 197 | 35.9 | 9,835 | 10,234 | 1,854 |
| Dining room and cafeteria attendants and bartender helpers $\qquad$ | 6.87 | 6.50 | 266 | 260 | 38.7 | 13,811 | 13,520 | 2,010 |
| Fast food and counter workers $\qquad$ | 8.87 | 8.40 | 333 | 310 | 37.5 | 17,120 | 15,980 | 1,929 |
| Combined food preparation and serving workers, including fast food $\qquad$ | 8.91 | 8.50 | 332 | 298 | 37.3 | 17,061 | 15,313 | 1,915 |
| Counter attendants, cafeteria, food concession, and coffee shop $\qquad$ | 8.57 | 8.00 | 339 | 320 | 39.5 | 17,630 | 16,640 | 2,057 |
| Food servers, nonrestaurant ... | 8.85 | 9.25 | 354 | 370 | 40.0 | 18,418 | 19,240 | 2,080 |
| Dishwashers ........................ | 7.89 | 7.42 | 308 | 290 | 39.0 | 15,186 | 14,997 | 1,925 |
| Hosts and hostesses, restaurant, lounge, and coffee shop $\qquad$ | 9.03 | 8.35 | 334 | 292 | 36.9 | 16,016 | 14,903 | 1,773 |
| Building and grounds cleaning and maintenance occupations $\qquad$ | 10.68 | 9.50 | 421 | 374 | 39.5 | 21,235 | 19,032 | 1,989 |
| Building cleaning workers ..... Janitors and cleaners, | 9.75 | 9.00 | 385 | 360 | 39.5 | 19,486 | 18,720 | 1,999 |
| except maids and housekeeping cleaners | 10.26 | 9.34 | 406 | 374 | 39.6 | 20,648 | 19,431 | 2,013 |
| Maids and housekeeping cleaners $\qquad$ | 9.03 | 8.77 | 354 | 347 | 39.2 | 17,842 | 17,888 | 1,976 |
| Grounds maintenance workers $\qquad$ | 12.53 | 11.00 | 483 | 416 | 38.5 | 22,591 | 20,218 | 1,803 |
| Landscaping and groundskeeping workers $\qquad$ | 11.59 | 9.96 | 443 | 353 | 38.2 | 20,223 | 18,379 | 1,744 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Personal care and service occupations | \$10.93 | \$9.00 | \$413 | \$360 | 37.8 | \$20,352 | \$17,763 | 1,862 |
| First-line supervisors/managers of gaming workers $\qquad$ | 16.03 | 15.26 | 645 | 610 | 40.2 | 33,524 | 31,732 | 2,092 |
| Gaming supervisors .......... | 17.66 | 16.00 | 714 | 640 | 40.4 | 37,103 | 33,280 | 2,100 |
| Gaming services workers ...... | 6.99 | 6.90 | 276 | 265 | 39.5 | 14,367 | 13,770 | 2,056 |
| Gaming dealers ................. | 6.80 | 6.72 | 269 | 254 | 39.5 | 13,969 | 13,195 | 2,054 |
| Miscellaneous entertainment attendants and related workers $\qquad$ | 8.82 | 8.25 | 301 | 289 | 34.1 | 9,694 | 7,040 | 1,099 |
| Amusement and recreation attendants | 8.59 | 8.25 | 284 | 289 | 33.1 | 8,589 | 7,040 | 1,000 |
| Transportation attendants ...... | 31.84 | 30.73 | 668 | 583 | 21.0 | 34,719 | 30,313 | 1,090 |
| Flight attendants ............... | 32.10 | 30.73 | 667 | 567 | 20.8 | 34,703 | 29,494 | 1,081 |
| Child care workers ................. | 8.76 | 7.86 | 350 | 314 | 40.0 | 18,223 | 16,347 | 2,080 |
| Personal and home care aides | 9.49 | 9.13 | 378 | 365 | 39.8 | 19,662 | 18,997 | 2,072 |
| Sales and related occupations | 18.80 | 13.68 | 747 | 540 | 39.7 | 38,793 | 28,080 | 2,063 |
| First-line supervisors/managers, sales workers $\qquad$ | 19.80 | 14.75 | 791 | 626 | 39.9 | 41,128 | 32,546 | 2,077 |
| First-line supervisors/managers of retail sales workers . | 18.67 | 14.75 | 746 | 615 | 40.0 | 38,786 | 31,970 | 2,078 |
| First-line supervisors/managers of non-retail sales workers $\qquad$ | 24.66 | 19.23 | 983 | 769 | 39.9 | 51,113 | 39,994 | 2,073 |
| Retail sales workers .............. | 13.12 | 11.23 | 523 | 444 | 39.9 | 27,166 | 23,088 | 2,071 |
| Cashiers, all workers ......... | 10.18 | 9.20 | 396 | 358 | 38.9 | 20,579 | 18,402 | 2,021 |
| Cashiers ....................... | 10.29 | 9.31 | 399 | 360 | 38.8 | 20,729 | 18,512 | 2,014 |
| Gaming change persons and booth cashiers <br> Counter and rental clerks | 9.24 | 8.85 | 369 | 354 | 40.0 | 19,212 | 18,402 | 2,080 |
| and parts salespersons .. | 12.84 | 11.50 | 524 | 460 | 40.8 | 27,254 | 23,920 | 2,123 |
| Counter and rental clerks | 11.02 | 10.50 | 442 | 420 | 40.1 | 22,989 | 21,840 | 2,086 |
| Parts salespersons .......... | 15.07 | 16.10 | 629 | 615 | 41.7 | 32,702 | 31,999 | 2,171 |
| Retail salespersons ............ | 15.24 | 13.50 | 614 | 520 | 40.3 | 31,856 | 27,040 | 2,091 |
| Advertising sales agents ........ | 23.69 | 16.64 | 921 | 666 | 38.9 | 47,912 | 34,611 | 2,023 |
| Insurance sales agents ........... | 29.34 | 31.54 | 1,151 | 1,262 | 39.2 | 59,829 | 65,599 | 2,039 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{2}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{4}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{5}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& Mean hours \\
\hline \begin{tabular}{l}
Sales and related occupations \\
-Continued \\
Securities, commodities, and financial services sales agents \(\qquad\)
\end{tabular} \& \$47.24 \& \$26.92 \& \$1,888 \& \$1,077 \& 40.0 \& \$98,164 \& \$56,000 \& 2,078 \\
\hline Sales representatives, wholesale and manufacturing Sales representatives, wholesale and manufacturing, technical and scientific products \(\qquad\) \& 38.28

41.94 \& 34.86
45.60 \& 1,541
1,678 \& 1,442

1,824 \& 40.3

40.0 \& 80,148

87,236 \& 75,001

94,844 \& 2,094

2,080 \\
\hline Sales representatives, wholesale and manufacturing, except technical and scientific products \& 35.37 \& 21.29 \& 1,432 \& 852 \& 40.5 \& 74,458 \& 44,285 \& 2,105 \\
\hline Real estate brokers and sales agents $\qquad$ \& 31.34 \& 15.37 \& 1,233 \& 629 \& 39.3 \& 64,107 \& 32,685 \& 2,046 \\
\hline Real estate sales agents ...... \& 32.00 \& 15.37 \& 1,256 \& 615 \& 39.2 \& 65,300 \& 31,959 \& 2,041 \\
\hline Telemarketers ...................... \& 10.07 \& 10.14 \& 366 \& 317 \& 36.4 \& 19,044 \& 16,476 \& 1,890 \\
\hline Miscellaneous sales and related workers \& 14.14 \& 12.99 \& 565 \& 519 \& 39.9 \& 29,367 \& 27,011 \& 2,077 \\
\hline Office and administrative support occupations \& 14.53 \& 13.46 \& 574 \& 529 \& 39.5 \& 29,832 \& 27,435 \& 2,053 \\
\hline First-line supervisors/managers of office and administrative support workers $\qquad$ \& 18.20 \& 17.55 \& 736 \& 731 \& 40.4 \& 38,251 \& 38,000 \& 2,102 \\
\hline Financial clerks .................... \& 14.18 \& 12.81 \& 550 \& 501 \& 38.8 \& 28,600 \& 26,042 \& 2,018 \\
\hline Bill and account collectors \& 14.43 \& 12.76 \& 551 \& 510 \& 38.2 \& 28,653 \& 26,532 \& 1,986 \\
\hline Billing and posting clerks and machine operators \& 13.28 \& 13.11 \& 531 \& 524 \& 40.0 \& 27,622 \& 27,260 \& 2,080 \\
\hline Bookkeeping, accounting, and auditing clerks \& 15.04 \& 14.45 \& 577 \& 538 \& 38.4 \& 30,010 \& 27,995 \& 1,995 \\
\hline Payroll and timekeeping clerks $\qquad$ \& 16.41 \& 16.50 \& 656 \& 660 \& 40.0 \& 34,133 \& 34,320 \& 2,080 \\
\hline Procurement clerks ............ \& 17.27 \& 17.00 \& 691 \& 680 \& 40.0 \& 35,929 \& 35,360 \& 2,080 \\
\hline Tellers ............................. \& 11.41 \& 11.00 \& 454 \& 440 \& 39.8 \& 23,613 \& 22,880 \& 2,069 \\
\hline Customer service representatives \& 13.26 \& 12.88 \& 527 \& 500 \& 39.8 \& 27,417 \& 26,000 \& 2,067 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Office and administrative support occupations -Continued <br> File clerks $\qquad$ | \$12.04 | \$13.46 | \$451 | \$471 | 37.4 | \$23,428 | \$24,501 | 1,947 |
| Hotel, motel, and resort desk clerks $\qquad$ | 10.69 | 9.53 | 424 | 381 | 39.7 | 21,408 | 19,829 | 2,002 |
| Interviewers, except eligibility and loan | 13.50 | 13.52 | 536 | 541 | 39.7 | 27,889 | 28,122 | 2,065 |
| Loan interviewers and clerks | 14.97 | 14.62 | 589 | 548 | 39.3 | 30,624 | 28,499 | 2,045 |
| Order clerks ...... | 16.50 | 13.41 | 660 | 537 | 40.0 | 34,310 | 27,901 | 2,080 |
| Human resources assistants, except payroll and timekeeping $\qquad$ | 14.17 | 12.83 | 567 | 513 | 40.0 | 29,482 | 26,682 | 2,080 |
| Receptionists and information clerks $\qquad$ | 12.52 | 12.26 | 498 | 470 | 39.8 | 25,921 | 24,440 | 2,070 |
| Reservation and transportation ticket agents and travel clerks ... | 14.12 | 12.40 | 565 | 496 | 40.0 | 29,369 | 25,792 | 2,080 |
| Dispatchers ......................... | 12.28 | 11.25 | 497 | 450 | 40.4 | 25,829 | 23,400 | 2,103 |
| Dispatchers, except police, fire, and ambulance ..... | 13.26 | 13.00 | 541 | 450 | 40.8 | 28,121 | 23,400 | 2,121 |
| Production, planning, and expediting clerks | 20.86 | 24.54 | 844 | 982 | 40.5 | 43,909 | 51,047 | 2,105 |
| Shipping, receiving, and traffic clerks $\qquad$ | 12.87 | 12.00 | 514 | 480 | 39.9 | 26,712 | 24,960 | 2,076 |
| Stock clerks and order fillers | 12.63 | 12.50 | 504 | 500 | 39.9 | 26,212 | 26,000 | 2,076 |
| Secretaries and administrative assistants | 16.80 | 15.55 | 669 | 622 | 39.8 | 34,788 | 32,338 | 2,070 |
| Executive secretaries and administrative assistants $\qquad$ | 19.29 | 18.75 | 771 | 750 | 40.0 | 40,111 | 39,000 | 2,079 |
| Medical secretaries ........... | 15.24 | 14.56 | 604 | 580 | 39.6 | 31,408 | 30,160 | 2,061 |
| Secretaries, except legal, medical, and executive | 14.74 | 15.40 | 588 | 616 | 39.9 | 30,586 | 32,032 | 2,075 |
| Computer operators .............. | 18.62 | 19.42 | 745 | 777 | 40.0 | 38,727 | 40,402 | 2,080 |
| Data entry and information processing workers | 12.94 | 11.72 | 506 | 469 | 39.1 | 26,316 | 24,378 | 2,033 |
| Data entry keyers .............. | 12.94 | 11.72 | 506 | 469 | 39.1 | 26,316 | 24,378 | 2,033 |
| Insurance claims and policy processing clerks | 15.21 | 14.31 | 600 | 572 | 39.5 | 31,217 | 29,765 | 2,053 |
| Mail clerks and mail machine operators, except postal service $\qquad$ | 13.43 | 12.54 | 523 | 470 | 39.0 | 27,204 | 24,453 | 2,026 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Office and administrative support occupations -Continued Office clerks, general $\qquad$ Office machine operators, except computer $\qquad$ | $\$ 14.08$ 12.42 | $\$ 13.05$ 10.67 | $\$ 544$ 497 | $\$ 511$ 427 | 38.6 40.0 | $\$ 28,298$ 25,824 | $\$ 26,560$ 22,202 | 2,010 2,080 |
| Construction and extraction occupations $\qquad$ First-line supervisors/managers of construction trades and extraction workers $\qquad$ | 17.83 | 17.00 | 712 1,035 | 680 962 | 39.9 41.7 | 36,272 53,839 | 34,680 50,024 | 2,034 2,167 |
| Brickmasons, blockmasons, and stonemasons | 24.66 | 23.50 | 987 | 940 | 40.0 | 51,300 | 48,880 | 2,080 |
| Carpenters ........................... | 19.98 | 18.52 | 798 | 740 | 40.0 | 41,014 | 37,440 | 2,053 |
| Construction laborers ............ | 13.25 | 10.43 | 528 | 420 | 39.9 | 26,396 | 20,800 | 1,992 |
| Construction equipment <br> operators $\qquad$ <br> Operating engineers and other construction equipment operators .... | 19.49 20.20 | 19.05 19.05 | 780 808 | 762 762 | 40.0 40.0 | 40,025 41,855 | 39,104 39,624 | 2,054 2,072 |
| Drywall installers, ceiling tile installers, and tapers | 17.67 | 17.00 | 707 | 680 | 40.0 | 36,620 | 35,360 | 2,072 |
| Electricians ......................... | 22.53 | 23.50 | 901 | 940 | 40.0 | 46,855 | 48,880 | 2,080 |
| Painters and paperhangers ..... | 14.38 | 15.00 | 567 | 600 | 39.5 | 29,188 | 28,800 | 2,030 |
| Painters, construction and maintenance | 14.38 | 15.00 | 567 | 600 | 39.5 | 29,188 | 28,800 | 2,030 |
| Pipelayers, plumbers, pipefitters, and steamfitters $\qquad$ | 22.83 | 21.57 | 911 | 863 | 39.9 | 47,377 | 44,866 | 2,075 |
| Plumbers, pipefitters, and steamfitters $\qquad$ | 23.35 | 21.57 | 932 | 863 | 39.9 | 48,439 | 44,866 | 2,075 |
| Roofers .............................. | 13.47 | 13.00 | 539 | 520 | 40.0 | 28,008 | 27,040 | 2,080 |
| Helpers, construction trades .. | 19.00 | 17.00 | 748 | 680 | 39.4 | 34,382 | 38,640 | 1,810 |
| Installation, maintenance, and repair occupations | 20.20 | 19.08 | 818 | 769 | 40.5 | 42,535 | 40,000 | 2,106 |
| First-line supervisors/managers of mechanics, installers, and repairers $\qquad$ | 27.19 | 29.41 | 1,123 | 1,176 | 41.3 | 58,375 | 61,175 | 2,147 |

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 12
Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


1 Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40 -hour week is the minimum full-time schedule.

2 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

3 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

4 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position - one-half of the earnings are
paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

5 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 13 Full-time ${ }^{1}$ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| All workers .............................. | \$23.97 | \$20.96 | \$950 | \$840 | 39.6 | \$45,254 | \$41,041 | 1,888 |
| Management occupations $\qquad$ <br> General and operations | 38.35 | 40.49 | 1,543 | 1,620 | 40.2 | 76,640 | 79,044 | 1,998 |
| managers ........................ | 48.97 | 49.26 | 1,959 | 1,970 | 40.0 | 101,865 | 102,457 | 2,080 |
| Financial managers ............... | 39.67 | 45.05 | 1,587 | 1,802 | 40.0 | 82,368 | 93,704 | 2,076 |
| Education administrators $\qquad$ <br> Education administrators, elementary and secondary school | 39.57 44.89 | 41.59 45.19 | 1,615 1,869 | 1,664 1,850 | 40.8 41.6 | 73,754 79,867 | 78,210 84,225 | 1,864 1,779 |
| Education administrators, postsecondary | 35.65 | 32.17 | 1,430 | 1,192 | 40.1 | 74,339 | 62,001 | 2,085 |
| Social and community service managers $\qquad$ | 29.89 | 24.52 | 1,196 | 981 | 40.0 | 62,180 | 51,000 | 2,080 |
| Business and financial operations occupations | 22.03 | 20.96 | 882 | 838 | 40.1 | 45,815 | 43,597 | 2,080 |
| Human resources, training, and labor relations specialists $\qquad$ | 21.80 | 18.46 | 872 | 738 | 40.0 | 44,956 | 38,262 | 2,062 |
| Accountants and auditors ...... | 23.11 | 22.59 | 930 | 904 | 40.3 | 48,278 | 46,987 | 2,089 |
| Computer and mathematical science occupations | 30.13 | 30.97 | 1,205 | 1,239 | 40.0 | 62,197 | 65,339 | 2,064 |
| Computer systems analysts .... | 33.27 | 33.86 | 1,331 | 1,354 | 40.0 | 69,202 | 70,427 | 2,080 |
| Architecture and engineering occupations | 25.23 | 23.36 | 1,009 | 934 | 40.0 | 52,478 | 48,591 | 2,080 |
| Engineers ............................ | 31.84 | 31.00 | 1,274 | 1,240 | 40.0 | 66,236 | 64,480 | 2,080 |
| Civil engineers ................. | 31.03 | 31.28 | 1,241 | 1,251 | 40.0 | 64,537 | 65,062 | 2,080 |
| Engineering technicians, except drafters | 19.78 | 19.23 | 791 | 769 | 40.0 | 41,146 | 39,998 | 2,080 |
| Civil engineering technicians $\qquad$ | 19.09 | 19.23 | 764 | 769 | 40.0 | 39,715 | 39,998 | 2,080 |
| Life, physical, and social science occupations | 24.23 | 22.47 | 968 | 899 | 40.0 | 49,385 | 46,461 | 2,039 |
| Miscellaneous life, physical, and social science technicians $\qquad$ | 23.06 | 23.66 | 922 | 946 | 40.0 | 47,964 | 49,213 | 2,080 |
| Community and social services occupations | 21.31 | 18.35 | 853 | 743 | 40.0 | 43,082 | 39,037 | 2,022 |
| Counselors | 29.13 | 28.66 | 1,152 | 1,131 | 39.6 | 52,248 | 52,125 | 1,793 |

See footnotes at end of table.

Table 13 Full-time1 State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Community and social <br> services occupations <br> -Continued <br> Educational, vocational, and school counselors . <br> Social workers | \$36.79 | \$37.76 | \$1,436 | \$1,466 | 39.0 | \$56,203 | \$57,583 | 1,528 |
|  | 19.10 | 17.14 | 763 | 686 | 40.0 | 39,553 | 35,651 | 2,070 |
| Child, family, and school social workers $\qquad$ | 17.97 | 16.68 | 718 | 667 | 39.9 | 37,133 | 34,688 | 2,066 |
| Miscellaneous community and social service specialists $\qquad$ | 19.71 | 19.38 | 798 | 783 | 40.5 | 41,448 | 40,706 | 2,102 |
| Probation officers and correctional treatment specialists . $\qquad$ | 20.51 | 19.91 | 836 | 815 | 40.8 | 43,471 | 42,370 | 2,120 |
| Social and human service assistants | 18.40 | 13.82 | 736 | 553 | 40.0 | 38,159 | 28,746 | 2,074 |
| Legal occupations | 32.83 | 29.39 | 1,313 | 1,176 | 40.0 | 68,288 | 61,129 | 2,080 |
| Lawyers ............................. | 36.31 | 35.80 | 1,453 | 1,432 | 40.0 | 75,534 | 74,454 | 2,080 |
| Miscellaneous legal support workers $\qquad$ | 22.80 | 20.91 | 912 | 836 | 40.0 | 47,421 | 43,493 | 2,080 |
| Education, training, and <br> library occupations $\qquad$ <br> Postsecondary teachers $\qquad$ <br> Arts, communications, and humanities teachers, postsecondary $\qquad$ | 32.68 | 29.73 | 1,242 | 1,132 | 38.0 | 48,634 | 44,661 | 1,488 |
|  | 56.64 | 47.29 | 2,248 | 1,808 | 39.7 | 93,730 | 70,504 | 1,655 |
|  | 37.92 | 36.12 | 1,653 | 1,629 | 43.6 | 64,091 | 57,803 | 1,690 |
| Primary, secondary, and special education school teachers $\qquad$ | 31.37 | 30.32 | 1,188 | 1,145 | 37.9 | 44,659 | 42,999 | 1,423 |
| Preschool and kindergarten teachers $\qquad$ | 25.60 | 23.56 | 923 | 910 | 36.1 | 34,884 | 33,537 | 1,363 |
| Kindergarten teachers, except special education. $\qquad$ | 25.18 | 23.26 | 964 | 917 | 38.3 | 36,242 | 35,404 | 1,439 |
| Elementary and middle school teachers $\qquad$ <br> Elementary school | 31.01 | 30.05 | 1,180 | 1,143 | 38.0 | 44,227 | 42,822 | 1,426 |
| teachers, except special education ..... | 31.24 | 30.51 | 1,189 | 1,158 | 38.1 | 44,514 | 43,154 | 1,425 |

See footnotes at end of table.

Table 13 Full-time ${ }^{1}$ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{2}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{4}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{5}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& Mean hours \\
\hline \begin{tabular}{l}
Education, training, and \\
library occupations \\
-Continued \\
Middle school teachers, except special and vocational education
\end{tabular} \& \$29.99 \& \$28.73 \& \$1,136 \& \$1,090 \& 37.9 \& \$42,922 \& \$40,602 \& 1,431 \\
\hline Secondary school teachers Secondary school teachers, except special and vocational education \& 32.59
32.64 \& 31.46
31.58 \& 1,237
1,239 \& 1,188
1,189 \& 38.0
38.0 \& 46,725
46,775 \& 44,931 \& 1,434

1,433 \\

\hline | Special education teachers |
| :--- |
| Special education teachers, preschool, kindergarten, and elementary school .... | \& 30.94 \& 29.80 \& 1,158

1,145 \& 1,136
1,136 \& 37.4

37.0 \& 43,336

42,968 \& 42,356

42,009 \& 1,401

1,391 \\
\hline Other teachers and instructors \& 33.04 \& 32.85 \& 1,257 \& 1,294 \& 38.1 \& 48,037 \& 50,097 \& 1,454 \\
\hline Library technicians ............... \& 18.26 \& 18.67 \& 730 \& 747 \& 40.0 \& 37,977 \& 38,834 \& 2,080 \\
\hline Instructional coordinators ...... \& 27.23 \& 25.12 \& 1,070 \& 1,005 \& 39.3 \& 52,748 \& 49,858 \& 1,937 \\
\hline Teacher assistants ................. \& 12.18 \& 11.64 \& 419 \& 405 \& 34.4 \& 15,663 \& 14,876 \& 1,286 \\
\hline Arts, design, entertainment, sports, and media occupations $\qquad$ \& 20.43 \& 20.45 \& 817 \& 818 \& 40.0 \& 39,992 \& 40,728 \& 1,958 \\
\hline Healthcare practitioner and technical occupations \& 29.52 \& 27.49 \& 1,158 \& 1,097 \& 39.2 \& 57,519 \& 52,980 \& 1,948 \\
\hline Registered nurses ................. \& 29.84 \& 30.89 \& 1,150 \& 1,159 \& 38.5 \& 55,569 \& 52,980 \& 1,862 \\
\hline Therapists ........................... \& 30.80 \& 28.20 \& 1,217 \& 1,128 \& 39.5 \& 57,475 \& 57,050 \& 1,866 \\

\hline | Healthcare support occupations |
| :--- |
| Nursing, psychiatric, and home health aides $\qquad$ | \& 13.53

11.47 \& 12.50
11.20 \& 515
434 \& 464
427 \& 38.1
37.8 \& 26,396
22,557 \& 23,917
22,213 \& 1,951
1,967 \\
\hline Protective service occupations First-line \& 22.06 \& 21.09 \& 913 \& 875 \& 41.4 \& 46,977 \& 45,178 \& 2,130 \\
\hline supervisors/managers, law enforcement workers ....... First-line \& 29.64 \& 27.53 \& 1,186 \& 1,101 \& 40.0 \& 61,648 \& 57,258 \& 2,080 \\
\hline supervisors/managers of police and detectives \& 32.14 \& 29.43 \& 1,286 \& 1,177 \& 40.0 \& 66,862 \& 61,214 \& 2,080 \\
\hline Fire fighters ........................ \& 17.29 \& 18.49 \& 838 \& 762 \& 48.4 \& 43,551 \& 39,604 \& 2,519 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 13 Full-time ${ }^{1}$ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation ${ }^{2}$} \& \multicolumn{2}{|c|}{Hourly ${ }^{3}$} \& \multicolumn{3}{|c|}{Weekly ${ }^{4}$} \& \multicolumn{3}{|c|}{Annual ${ }^{5}$} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& Mean hours \\
\hline \multirow[t]{2}{*}{Protective service occupations -Continued Bailiffs, correctional officers, and jailers $\qquad$} \& \multirow[b]{2}{*}{\$18.14} \& \multirow[b]{2}{*}{\$18.03} \& \multirow[b]{2}{*}{\$737} \& \multirow[b]{2}{*}{\$728} \& \multirow[b]{2}{*}{40.6} \& \multirow[b]{2}{*}{\$38,298} \& \multirow[b]{2}{*}{\$37,856} \& \multirow[b]{2}{*}{2,111} \\
\hline \& \& \& \& \& \& \& \& \\
\hline Correctional officers and jailers $\qquad$ \& 18.14 \& 18.03 \& 737 \& 728 \& 40.6 \& 38,298 \& 37,856 \& 2,111 \\
\hline Police officers ...................... \& 24.50 \& 23.61 \& 982 \& 944 \& 40.1 \& 51,068 \& 49,105 \& 2,084 \\
\hline Police and sheriff's patrol officers $\qquad$ \& 24.50 \& 23.61 \& 982 \& 944 \& 40.1 \& 51,068 \& 49,105 \& 2,084 \\
\hline Food preparation and serving related occupations $\qquad$ \& 10.28 \& 9.60 \& 392 \& 381 \& 38.2 \& 18,116 \& 17,072 \& 1,763 \\
\hline Cooks ................................. \& 10.81 \& 11.10 \& 433 \& 444 \& 40.0 \& 20,342 \& 19,698 \& 1,881 \\
\hline Building and grounds cleaning and maintenance occupations $\qquad$ \& \multirow[t]{2}{*}{$$
\begin{aligned}
& 12.51 \\
& 11.97
\end{aligned}
$$} \& 11.56 \& $$
\begin{aligned}
& 497 \\
& 474
\end{aligned}
$$ \& \multirow[t]{2}{*}{$$
\begin{aligned}
& 462 \\
& 463
\end{aligned}
$$} \& 39.8 \& \multirow[t]{2}{*}{$$
\begin{aligned}
& 25,563 \\
& 24,229
\end{aligned}
$$} \& 23,712 \& \multirow[b]{2}{*}{$$
\begin{aligned}
& 2,043 \\
& 2,024
\end{aligned}
$$} \\
\hline Building cleaning workers ..... Janitors and cleaners, \& \& 11.61 \& $$
474
$$ \& \& 39.6 \& \& 23,878 \& \\
\hline housekeeping cleaners \& 12.35 \& 11.95 \& 489 \& 474 \& 39.6 \& 24,878 \& 24,461 \& 2,014 \\
\hline Grounds maintenance workers $\qquad$ \& 12.80 \& 11.36 \& 512 \& 454 \& 40.0 \& 26,641 \& 23,629 \& 2,082 \\
\hline Landscaping and groundskeeping workers $\qquad$ \& 12.96 \& 11.36 \& 518 \& 454 \& 40.0 \& 26,977 \& 23,629 \& 2,082 \\
\hline Personal care and service occupations $\qquad$ \& 11.73 \& 13.46 \& 465 \& 538 \& 39.7 \& 23,852 \& 27,997 \& 2,034 \\
\hline Sales and related occupations \& 13.49 \& 11.76 \& 540 \& 470 \& 40.0 \& 28,065 \& 24,461 \& 2,080 \\
\hline Office and administrative support occupations \& 15.56 \& 14.89 \& \multirow[t]{2}{*}{621} \& \multirow[t]{2}{*}{594} \& \multirow[t]{2}{*}{39.9} \& \multirow[t]{2}{*}{31,453} \& \multirow[t]{2}{*}{30,160} \& \multirow[b]{2}{*}{2,022

2,080} \\
\hline First-line supervisors/managers of office and administrative support workers $\qquad$ \& 20.84 \& 19.10 \& \& \& \& \& \& \\
\hline Financial clerks .................... \& 14.89 \& 13.50 \& 534 \& 764
540 \& 40.0 \& 30,971 \& 28,080 \& 2,080 \\
\hline Bookkeeping, accounting, and auditing clerks \& 15.51 \& 14.92 \& 620 \& 597 \& 40.0 \& 32,259 \& 31,034 \& 2,080 \\
\hline Court, municipal, and license clerks $\qquad$ \& 16.29 \& 15.27 \& 651 \& 611 \& 39.9 \& 33,831 \& 31,782 \& 2,077 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 13 Full-time ${ }^{1}$ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean <br> hours | Mean earnings | Median earnings | Mean hours |
| Office and administrative support occupations -Continued Eligibility interviewers, government programs ...... | \$15.93 | \$15.41 | \$637 | \$616 | 40.0 | \$33,136 | \$32,057 | 2,080 |
| Dispatchers ......................... | 16.75 | 16.07 | 670 | 643 | 40.0 | 34,845 | 33,426 | 2,080 |
| Police, fire, and ambulance dispatchers $\qquad$ | 16.68 | 15.44 | 667 | 618 | 40.0 | 34,697 | 32,115 | 2,080 |
| Secretaries and administrative assistants | 15.79 | 15.11 | 629 | 604 | 39.9 | 31,481 | 30,263 | 1,994 |
| Executive secretaries and administrative assistants $\qquad$ | 16.75 | 15.39 | 669 | 616 | 40.0 | 34,766 | 32,001 | 2,076 |
| Secretaries, except legal, medical, and executive | 13.96 | 13.82 | 558 | 553 | 39.9 | 26,285 | 27,310 | 1,883 |
| Office clerks, general ............ | 14.40 | 13.95 | 575 | 558 | 40.0 | 28,359 | 27,456 | 1,970 |
| Construction and extraction occupations | 17.84 | 17.01 | 713 | 680 | 40.0 | 36,518 | 35,381 | 2,048 |
| Construction equipment operators | 17.19 | 16.71 | 687 | 668 | 40.0 | 35,745 | 34,757 | 2,080 |
| Operating engineers and other construction equipment operators .... | 16.85 | 16.30 | 674 | 652 | 40.0 | 35,056 | 33,904 | 2,080 |
| Pipelayers, plumbers, pipefitters, and steamfitters $\qquad$ | 18.54 | 20.72 | 741 | 829 | 40.0 | 38,557 | 43,098 | 2,080 |
| Highway maintenance workers $\qquad$ | 15.01 | 13.84 | 601 | 554 | 40.0 | 29,407 | 28,785 | 1,959 |
| Installation, maintenance, and repair occupations | 21.40 | 20.47 | 856 | 819 | 40.0 | 44,517 | 42,578 | 2,080 |
| Industrial machinery installation, repair, and maintenance workers $\qquad$ | 20.54 | 17.77 | 822 | 711 | 40.0 | 42,727 | 36,968 | 2,080 |
| Maintenance and repair workers, general | 20.31 | 17.77 | 813 | 711 | 40.0 | 42,252 | 36,968 | 2,080 |
| Miscellaneous installation, maintenance, and repair workers $\qquad$ | 17.12 | 16.71 | 685 | 668 | 40.0 | 35,605 | 34,757 | 2,080 |
| Production occupations .......... | 20.68 | 19.65 | 827 | 786 | 40.0 | 43,017 | 40,872 | 2,080 |

See footnotes at end of table.

Table 13

> Full-time 1 State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Production occupations -Continued Water and liquid waste treatment plant and system operators $\qquad$ | \$19.87 | \$18.09 | \$795 | \$724 | 40.0 | \$41,321 | \$37,627 | 2,080 |
| Transportation and material moving occupations $\qquad$ Bus drivers $\qquad$ Bus drivers, school $\qquad$ | $\begin{aligned} & 15.40 \\ & 13.23 \\ & 11.49 \end{aligned}$ | $\begin{aligned} & 15.02 \\ & 13.48 \\ & 10.74 \end{aligned}$ | $\begin{aligned} & 594 \\ & 497 \\ & 417 \end{aligned}$ | $\begin{aligned} & 568 \\ & 484 \\ & 360 \end{aligned}$ | $\begin{aligned} & 38.5 \\ & 37.5 \\ & 36.3 \end{aligned}$ | $\begin{aligned} & 27,582 \\ & 22,109 \\ & 17,127 \end{aligned}$ | $\begin{aligned} & 26,187 \\ & 19,674 \\ & 18,117 \end{aligned}$ | $\begin{aligned} & 1,791 \\ & 1,671 \\ & 1,490 \end{aligned}$ |

1 Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40 -hour week is the minimum full-time schedule.

2 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

3 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

4 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position - one-half of the earnings are
paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

5 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

| Occupational group2 | Private industry workers | $\begin{gathered} 1-49 \\ \text { workers } \end{gathered}$ | $\begin{gathered} 50-99 \\ \text { workers } \end{gathered}$ | 100-499 <br> workers | 500 workers or more |
| :---: | :---: | :---: | :---: | :---: | :---: |
| All workers .............................................................................. | \$17.93 | \$16.49 | \$17.50 | \$18.52 | \$20.52 |
| Management, professional, and related ...................................... | 30.38 | 25.72 | 29.92 | 33.62 | 33.55 |
| Management, business, and financial ..................................... | 34.74 | 29.60 | 35.61 | 34.90 | 40.93 |
| Professional and related ........................................................ | 28.30 | 24.00 | 25.93 | 32.94 | 30.70 |
| Service ................................................................................. | 9.46 | 8.85 | 9.03 | 9.84 | 10.40 |
| Sales and office ...................................................................... | 15.28 | 15.15 | 17.42 | 14.53 | 14.87 |
| Sales and related ................................................................. | 16.93 | 16.79 | 19.68 | 16.03 | - |
| Office and administrative support ......................................... | 14.15 | 13.89 | 15.24 | 13.38 | 14.92 |
| Natural resources, construction, and maintenance ........................ | 18.54 | 18.90 | 19.08 | 16.47 | 22.11 |
| Construction and extraction | 17.81 | - | - | - | - |
| Installation, maintenance, and repair ....................................... | 20.05 | 18.25 | 22.62 | 22.40 | 22.56 |
| Production, transportation, and material moving ......................... | 14.92 | 13.75 | 13.49 | 15.46 | 17.87 |
| Production .......................................................................... | 14.79 | 13.49 | 13.71 | 16.45 | 15.31 |
| Transportation and material moving ...................................... | 15.02 | 13.87 | 13.29 | 14.71 | 20.32 |
|  | Relative error |  |  |  |  |
| All workers ............................................................................. | 3.7\% | 2.5\% | 4.4\% | 4.7\% | 18.8\% |
| Management, professional, and related ....................................... | 5.8 | 3.2 | 8.1 | 6.6 | 8.2 |
| Management, business, and financial ..................................... | 6.9 | 4.1 | 12.3 | 8.3 | 8.1 |
| Professional and related ........................................................ | 5.3 | 4.9 | 6.9 | 9.2 | 8.8 |
| Service ................................................................................ | 1.8 | 2.5 | 3.7 | 5.8 | 7.0 |
| Sales and office ...................................................................... | 2.6 | 5.6 | 9.8 | 5.3 | 17.7 |
| Sales and related ................................................................. | 4.5 | 12.8 | 19.5 | 10.9 | - |
| Office and administrative support ......................................... | 3.2 | 1.7 | 3.7 | 3.7 | 8.2 |
| Natural resources, construction, and maintenance ........................ | 4.1 | 3.0 | 4.8 | 13.4 | 6.5 |
| Construction and extraction .................................................. | 6.1 | - | - | - | - |
| Installation, maintenance, and repair ...................................... | 1.4 | 3.6 | 17.4 | 5.9 | 13.4 |
| Production, transportation, and material moving ......................... | 4.0 | 3.6 | 5.9 | 9.5 | 5.5 |
| Production .......................................................................... | 6.0 | 7.1 | 5.4 | 14.0 | 11.8 |
| Transportation and material moving ..................................... | 3.4 | 4.7 | 8.4 | 7.4 | 5.0 |

[^0]3 The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

NOTE: Dashes indicate that data did not meet publication criteria.
SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| All workers | \$17.93 | \$15.00 | \$713 | \$600 | 39.7 | \$36,632 | \$31,122 | 2,043 |
| Management occupations $\qquad$ <br> General and operations | 34.47 | 30.21 | 1,425 | 1,234 | 41.3 | 74,021 | 64,149 | 2,148 |
| managers | 37.92 | 33.46 | 1,584 | 1,444 | 41.8 | 82,370 | 75,088 | 2,172 |
| Marketing and sales managers | 58.33 | 43.27 | 2,333 | 1,731 | 40.0 | 121,316 | 90,002 | 2,080 |
| Sales managers ................ | 58.33 | 43.27 | 2,333 | 1,731 | 40.0 | 121,316 | 90,002 | 2,080 |
| Financial managers ............... | 32.35 | 28.50 | 1,338 | 1,176 | 41.4 | 69,564 | 61,141 | 2,150 |
| Construction managers ......... | 24.49 | 23.08 | 1,029 | 1,154 | 42.0 | 53,526 | 60,008 | 2,186 |
| Property, real estate, and community association managers $\qquad$ | 37.36 | 40.85 | 1,496 | 1,634 | 40.0 | 77,780 | 84,974 | 2,082 |
| Business and financial operations occupations | 26.57 | 25.64 | 1,090 | 1,040 | 41.0 | 56,697 | 54,080 | 2,134 |
| Buyers and purchasing agents | 26.71 | 23.08 | 1,102 | 1,008 | 41.2 | 57,282 | 52,441 | 2,144 |
| Accountants and auditors ...... | 31.25 | 35.10 | 1,282 | 1,404 | 41.0 | 66,682 | 73,008 | 2,134 |
| Loan counselors and officers | 31.91 | 32.00 | 1,262 | 1,324 | 39.6 | 65,640 | 68,869 | 2,057 |
| Loan officers .................... | 31.91 | 32.00 | 1,262 | 1,324 | 39.6 | 65,640 | 68,869 | 2,057 |
| Computer and mathematical science occupations | 21.30 | 15.71 | 864 | 697 | 40.6 | 44,927 | 36,239 | 2,109 |
| Architecture and engineering occupations | 31.27 | 29.20 | 1,264 | 1,168 | 40.4 | 65,745 | 60,740 | 2,103 |
| Engineers ............................ | 34.92 | 33.57 | 1,419 | 1,343 | 40.6 | 73,793 | 69,834 | 2,113 |
| Civil engineers ................. | 35.09 | 34.00 | 1,464 | 1,360 | 41.7 | 76,108 | 70,720 | 2,169 |
| Electrical and electronics engineers $\qquad$ | 35.19 | 34.74 | 1,420 | 1,390 | 40.4 | 73,852 | 72,268 | 2,099 |
| Electrical engineers ....... | 33.10 | 34.74 | 1,324 | 1,390 | 40.0 | 68,854 | 72,268 | 2,080 |
| Drafters ......................... | 21.37 | 20.83 | 855 | 833 | 40.0 | 44,447 | 43,320 | 2,080 |
| Engineering technicians, except drafters | 23.99 | 27.24 | 960 | 1,090 | 40.0 | 49,900 | 56,663 | 2,080 |
| Life, physical, and social science occupations | 23.66 | 21.19 | 928 | 848 | 39.2 | 48,250 | 44,071 | 2,039 |
| Community and social services occupations | 14.89 | 14.42 | 677 | 702 | 45.5 | 34,977 | 36,500 | 2,349 |
| Counselors ......................... | 13.99 | 13.26 | 540 | 520 | 38.6 | 28,100 | 27,040 | 2,009 |
| Social workers | 14.70 | 13.35 | 588 | 534 | 40.0 | 30,568 | 27,768 | 2,080 |
| Legal occupations .................. | 25.61 | 24.04 | 1,019 | 962 | 39.8 | 52,974 | 49,999 | 2,069 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation 1} \& \multicolumn{2}{|c|}{Hourly \({ }^{2}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{4}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& Mean hours \\
\hline \begin{tabular}{l}
Education, training, and \\
library occupations \(\qquad\) \\
Primary, secondary, and special education school teachers \(\qquad\)
\end{tabular} \& \(\$ 19.68\)
22.70 \& \(\$ 17.55\)
25.39 \& \(\$ 754\)
832 \& \(\$ 711\)

763 \& 38.3
36.6 \& $\$ 34,296$
34,319 \& $\$ 30,000$
37,227 \& 1,743
1,512 \\
\hline Arts, design, entertainment, sports, and media occupations $\qquad$ \& 17.93 \& 16.00 \& 730 \& 649 \& 40.7 \& 37,944 \& 33,750 \& 2,116 \\
\hline Designers ............................ \& 16.72 \& 14.42 \& 693 \& 649 \& 41.5 \& 36,060 \& 33,750 \& 2,156 \\
\hline Graphic designers ............ \& 16.39 \& 14.42 \& 689 \& 649 \& 42.0 \& 35,811 \& 33,750 \& 2,185 \\
\hline Actors, producers, and directors $\qquad$ Producers and directors \& 18.70
18.70 \& 20.90
20.90 \& 748
748 \& 836
836 \& 40.0
40.0 \& 38,893
38,893 \& 43,470
43,470 \& 2,080
2,080 \\
\hline Healthcare practitioner and technical occupations $\qquad$ \& 28.37 \& 24.05 \& 1,110 \& 924 \& 39.1 \& 57,741 \& 48,027 \& 2,035 \\
\hline Registered nurses ................. \& 36.11 \& 30.00 \& 1,413 \& 1,080 \& 39.1 \& 73,469 \& 56,160 \& 2,034 \\
\hline Therapists ............................ \& 27.39 \& 28.43 \& 1,043 \& 1,040 \& 38.1 \& 54,252 \& 54,080 \& 1,981 \\
\hline Licensed practical and licensed vocational nurses \& 20.61 \& 19.60 \& 824 \& 784 \& 40.0 \& 42,871 \& 40,768 \& 2,080 \\
\hline Healthcare support occupations $\qquad$ \& 13.29 \& 12.70 \& 509 \& 505 \& 38.3 \& 26,478 \& 26,280 \& 1,993 \\
\hline Nursing, psychiatric, and home health aides $\qquad$ \& 12.99 \& 12.70 \& 509 \& 504 \& 39.2 \& 26,487 \& 26,208 \& 2,038 \\
\hline Nursing aides, orderlies, and attendants \& 13.31 \& 12.70 \& 521 \& 505 \& 39.1 \& 27,074 \& 26,280 \& 2,034 \\
\hline Miscellaneous healthcare support occupations \& 14.22 \& 15.00 \& 536 \& 567 \& 37.7 \& 27,846 \& 29,484 \& 1,959 \\
\hline Dental assistants ............... \& 15.27 \& 16.00 \& 539 \& 629 \& 35.3 \& 28,042 \& 32,708 \& 1,836 \\
\hline Medical assistants ............. \& 14.65 \& 15.00 \& 579 \& 600 \& 39.5 \& 30,123 \& 31,200 \& 2,056 \\
\hline Protective service occupations \& 10.29 \& 10.35 \& 408 \& 414 \& 39.7 \& 21,233 \& 21,534 \& 2,063 \\
\hline surveillance officers \& 10.13 \& 10.25 \& 402 \& 410 \& 39.7 \& 20,889 \& 21,320 \& 2,062 \\
\hline Security guards ................. \& 10.13 \& 10.25 \& 402 \& 410 \& 39.7 \& 20,889 \& 21,320 \& 2,062 \\
\hline Food preparation and serving related occupations $\qquad$ \& 8.50 \& 8.00 \& 317 \& 298 \& 37.3 \& 16,321 \& 15,470 \& 1,919 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Personal care and service occupations $\qquad$ Child care workers ................. | $\$ 9.76$ 8.64 | $\$ 9.00$ 7.86 | $\$ 378$ 345 | $\$ 360$ 314 | $\begin{aligned} & 38.7 \\ & 40.0 \end{aligned}$ | $\begin{array}{r} \$ 17,355 \\ 17,966 \end{array}$ | $\begin{array}{r} \$ 18,564 \\ 16,347 \end{array}$ | $\begin{aligned} & 1,777 \\ & 2,080 \end{aligned}$ |
| Sales and related occupations | 19.73 | 14.48 | 785 | 578 | 39.8 | 40,764 | 30,050 | 2,066 |
| First-line supervisors/managers, sales workers $\qquad$ | 17.30 | 14.00 | 683 | 590 | 39.5 | 35,516 | 30,680 | 2,053 |
| First-line supervisors/managers of retail sales workers .. | 14.86 | 13.50 | 585 | 530 | 39.4 | 30,436 | 27,560 | 2,048 |
| First-line supervisors/managers of non-retail sales workers $\qquad$ | 25.74 | 21.92 | 1,025 | 877 | 39.8 | 53,318 | 45,598 | 2,072 |
| Retail sales workers .............. | 13.83 | 11.50 | 550 | 460 | 39.8 | 28,536 | 23,920 | 2,063 |
| Cashiers, all workers ......... | 9.64 | 8.25 | 367 | 320 | 38.1 | 19,067 | 16,640 | 1,978 |
| Cashiers ...................... | 9.64 | 8.25 | 367 | 320 | 38.1 | 19,067 | 16,640 | 1,978 |
| Counter and rental clerks and parts salespersons .. | 13.09 | 11.50 | 538 | 460 | 41.1 | 27,960 | 23,920 | 2,136 |
| Counter and rental clerks | 11.82 | 11.50 | 476 | 460 | 40.3 | 24,744 | 23,920 | 2,094 |
| Parts salespersons ......... | 14.45 | 13.75 | 606 | 550 | 42.0 | 31,527 | 28,600 | 2,182 |
| Retail salespersons ............ | 16.19 | 14.42 | 650 | 546 | 40.1 | 33,673 | 28,384 | 2,080 |
| Advertising sales agents ........ | 24.76 | 16.64 | 961 | 666 | 38.8 | 49,975 | 34,611 | 2,018 |
| Insurance sales agents ........... | 29.45 | 31.54 | 1,155 | 1,262 | 39.2 | 60,038 | 65,599 | 2,039 |
| Securities, commodities, and financial services sales agents $\qquad$ | 48.77 | 20.55 | 1,951 | 822 | 40.0 | 101,437 | 42,748 | 2,080 |
| Sales representatives, wholesale and manufacturing $\qquad$ | 39.20 | 37.33 | 1,573 | 1,493 | 40.1 | 81,811 | 77,642 | 2,087 |
| Sales representatives, wholesale and manufacturing, technical and scientific products $\qquad$ | 42.44 | 45.60 | 1,698 | 1,824 | 40.0 | 88,278 | 94,844 | 2,080 |
| Sales representatives, wholesale and manufacturing, except technical and scientific products $\qquad$ | 36.42 | 18.51 | 1,466 | 740 | 40.3 | 76,240 | 38,501 | 2,093 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{1}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{2}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{4}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& \begin{tabular}{l}
Mean \\
hours
\end{tabular} \\
\hline \begin{tabular}{l}
Sales and related occupations \\
-Continued \\
Miscellaneous sales and related workers \(\qquad\)
\end{tabular} \& \$13.25 \& \$13.09 \& \$529 \& \$524 \& 39.9 \& \$27,494 \& \$27,236 \& 2,075 \\
\hline Office and administrative support occupations \(\qquad\) First-line supervisors/managers of office and administrative support workers \(\qquad\) \& 14.65 \& 13.62 \& 576
710 \& 539
702
510 \& 39.3

40.1 \& 29,896

36,938 \& 28,001

36,504 \& 2,041
2,085 \\

\hline | Financial clerks $\qquad$ |
| :--- |
| Bookkeeping, accounting, and auditing clerks $\qquad$ | \& 14.47

15.68 \& 13.46
15.31 \& 554
585 \& 510
600 \& 38.3
37.3 \& 28,821
30,411 \& 26,532
31,200 \& 1,992
1,940 \\
\hline Tellers ............................ \& 11.40 \& 10.86 \& 453 \& 434 \& 39.7 \& 23,544 \& 22,589 \& 2,065 \\
\hline Customer service representatives \& 14.68 \& 13.36 \& 582 \& 534 \& 39.6 \& 30,251 \& 27,783 \& 2,060 \\
\hline Hotel, motel, and resort desk clerks $\qquad$ \& 10.96 \& 10.00 \& 433 \& 400 \& 39.5 \& 21,318 \& 19,829 \& 1,945 \\
\hline Loan interviewers and clerks Order clerks \& 13.89
12.89 \& 14.62
12.13 \& 544
515 \& 548
485 \& 39.2
40.0 \& 28,297
26,803 \& 28,499
25,226 \& 2,037
2,080 \\
\hline Receptionists and information clerks $\qquad$ \& 12.86 \& 12.50 \& 514 \& 500 \& 40.0 \& 26,719 \& 26,000 \& 2,078 \\
\hline Shipping, receiving, and traffic clerks $\qquad$ \& 12.75 \& 12.15 \& 510 \& 486 \& 40.0 \& 26,513 \& 25,272 \& 2,080 \\
\hline Stock clerks and order fillers \& 11.75 \& 12.50 \& 468 \& 500 \& 39.8 \& 24,338 \& 26,000 \& 2,072 \\
\hline Secretaries and administrative assistants \& 16.06 \& 15.40 \& 640 \& 616 \& 39.9 \& 33,298 \& 32,032 \& 2,073 \\
\hline Executive secretaries and administrative assistants $\qquad$ \& 18.12 \& 18.75 \& 722 \& 750 \& 39.8 \& 37,527 \& 39,000 \& 2,071 \\
\hline Medical secretaries ........... \& 15.35 \& 14.50 \& 612 \& 580 \& 39.8 \& 31,800 \& 30,160 \& 2,071 \\
\hline Secretaries, except legal, medical, and executive \& 15.24 \& 15.40 \& 608 \& 616 \& 39.9 \& 31,607 \& 32,032 \& 2,074 \\
\hline Insurance claims and policy processing clerks \& 14.02 \& 12.45 \& 548 \& 520 \& 39.1 \& 28,494 \& 27,040 \& 2,033 \\
\hline Office clerks, general ............ \& 13.68 \& 12.74 \& 523 \& 504 \& 38.2 \& 27,172 \& 26,208 \& 1,987 \\
\hline Construction and extraction occupations \& 18.94 \& 18.00 \& 755 \& 697 \& 39.9 \& 37,989 \& 35,643 \& 2,006 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Construction and extraction occupations -Continued First-line supervisors/managers of construction trades and extraction workers $\qquad$ | \$27.39 | \$28.00 | \$1,186 | \$1,120 | 43.3 | \$61,672 | \$58,240 | 2,252 |
| Brickmasons, blockmasons, and stonemasons $\qquad$ | 24.66 | 23.50 | 987 | 940 | 40.0 | 51,300 | 48,880 | 2,080 |
| Carpenters ........................... | 20.20 | 18.52 | 807 | 740 | 40.0 | 41,294 | 38,480 | 2,045 |
| Construction laborers ............ | 16.55 | 14.90 | 658 | 596 | 39.7 | 31,295 | 27,040 | 1,891 |
| Construction equipment operators $\qquad$ | 18.15 | 16.00 | 726 | 640 | 40.0 | 36,712 | 32,189 | 2,023 |
| Electricians .......................... | 22.80 | 24.00 | 912 | 960 | 40.0 | 47,414 | 49,920 | 2,080 |
| Painters and paperhangers $\qquad$ | 14.19 | 15.00 | 559 | 560 | 39.4 | 28,747 | 28,800 | 2,026 |
| maintenance | 14.19 | 15.00 | 559 | 560 | 39.4 | 28,747 | 28,800 | 2,026 |
| Pipelayers, plumbers, pipefitters, and steamfitters $\qquad$ | 21.26 | 21.38 | 850 | 855 | 40.0 | 44,215 | 44,470 | 2,080 |
| Plumbers, pipefitters, and steamfitters $\qquad$ | 21.56 | 21.38 | 862 | 855 | 40.0 | 44,848 | 44,470 | 2,080 |
| Helpers, construction trades .. | 19.55 | 17.00 | 768 | 680 | 39.3 | 34,804 | 38,640 | 1,780 |
| Installation, maintenance, and repair occupations $\qquad$ | 19.27 | 17.62 | 784 | 740 | 40.7 | 40,775 | 38,461 | 2,116 |
| supervisors/managers of mechanics, installers, and repairers $\qquad$ | 25.60 | 18.33 | 1,071 | 846 | 41.8 | 55,704 | 44,000 | 2,176 |
| Miscellaneous electrical and electronic equipment mechanics, installers, and repairers $\qquad$ | 14.79 | 12.00 | 592 | 480 | 40.0 | 30,763 | 24,960 | 2,080 |
| Automotive technicians and repairers $\qquad$ | 20.12 | 19.35 | 814 | 774 | 40.5 | 42,334 | 40,248 | 2,104 |
| Automotive body and related repairers | 21.62 | 18.33 | 930 | 720 | 43.0 | 48,356 | 37,440 | 2,237 |
| Automotive service technicians and mechanics $\qquad$ | 19.86 | 19.35 | 796 | 774 | 40.1 | 41,395 | 40,248 | 2,085 |

See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean carnings | Median earnings | Mean hours |
| Installation, maintenance, and repair occupations -Continued Heavy vehicle and mobile equipment service technicians and mechanics $\qquad$ | \$19.75 | \$19.76 | \$897 | \$821 | 45.4 | \$46,646 | \$42,695 | 2,362 |
| Industrial machinery installation, repair, and maintenance workers $\qquad$ Industrial machinery mechanics $\qquad$ | 19.48 22.02 | 18.00 21.00 | 779 881 | 720 840 | 40.0 40.0 | 40,528 45,808 | 37,440 43,680 | 2,080 2,080 |
| Maintenance and repair workers, general | 17.98 | 15.64 | 719 | 626 | 40.0 | 37,392 | 32,527 | 2,080 |
| Line installers and repairers ... Electrical power-line | 22.77 | 19.00 | 911 | 760 | 40.0 | 47,360 | 39,520 | 2,080 |
| installers and repairers <br> Miscellaneous installation, | 25.04 | 19.66 | 1,002 | 786 | 40.0 | 52,081 | 40,893 | 2,080 |
| maintenance, and repair workers $\qquad$ | 15.43 | 16.00 | 611 | 640 | 39.6 | 31,771 | 33,280 | 2,059 |
| Helpers--installation, maintenance, and repair workers $\qquad$ | 13.48 | 12.57 | 527 | 503 | 39.1 | 27,382 | 26,146 | 2,032 |
| Production occupations $\qquad$ First-line supervisors/managers of production and operating workers $\qquad$ | 13.99 | 12.86 | 559 | 514 | 40.0 | 29,082 | 26,716 | 2,079 |
|  | 22.15 | 20.00 | 904 | 735 | 40.8 | 47,009 | 38,230 | 2,122 |
| Miscellaneous assemblers and fabricators $\qquad$ | 12.76 | 12.50 | 510 | 500 | 40.0 | 26,535 | 26,000 | 2,080 |
| Butchers and other meat, poultry, and fish processing workers $\qquad$ | 12.66 | 10.25 | 507 | 410 | 40.0 | 26,343 | 21,320 | 2,080 |
| Machine tool cutting setters, operators, and tenders, metal and plastic $\qquad$ | 12.37 | 11.91 | 495 | 476 | 40.0 | 25,726 | 24,771 | 2,080 |
| Cutting, punching, and press machine setters, operators, and tenders, metal and plastic | 11.53 | 11.50 | 461 | 460 | 40.0 | 23,973 | 23,920 | 2,080 |
| Machinists ........................... | 17.65 | 17.60 | 701 | 703 | 39.7 | 36,474 | 36,546 | 2,067 |

See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


[^1]a week, exclusive of overtime.
4 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| All workers ............................... | \$20.12 | \$15.50 | \$799 | \$617 | 39.7 | \$41,407 | \$32,025 | 2,058 |
| Management occupations $\qquad$ <br> General and operations | 43.39 | 38.31 | 1,766 | 1,560 | 40.7 | 91,801 | 80,612 | 2,116 |
| managers | 60.61 | 59.63 | 2,499 | 2,508 | 41.2 | 129,944 | 130,436 | 2,144 |
| Marketing and sales managers | 62.31 | 54.47 | 2,583 | 2,179 | 41.5 | 134,336 | 113,289 | 2,156 |
| Marketing managers .......... | 64.94 | 56.24 | 2,719 | 2,109 | 41.9 | 141,398 | 109,649 | 2,177 |
| Computer and information systems managers | 50.09 | 49.22 | 2,043 | 1,969 | 40.8 | 105,275 | 102,378 | 2,102 |
| Financial managers ............... | 39.16 | 32.21 | 1,570 | 1,288 | 40.1 | 81,618 | 66,988 | 2,084 |
| Human resources managers ... Industrial production | 36.81 | 35.41 | 1,568 | 1,416 | 42.6 | 81,529 | 73,647 | 2,215 |
| managers | 47.29 | 48.79 | 1,978 | 2,048 | 41.8 | 102,853 | 106,514 | 2,175 |
| Engineering managers .......... | 63.62 | 66.14 | 2,588 | 2,684 | 40.7 | 134,561 | 139,547 | 2,115 |
| Medical and health services managers $\qquad$ | 41.36 | 37.20 | 1,653 | 1,488 | 40.0 | 85,941 | 77,370 | 2,078 |
| Business and financial operations occupations | 27.57 | 25.33 | 1,108 | 1,000 | 40.2 | 57,625 | 52,000 | 2,090 |
| Buyers and purchasing agents Wholesale and retail | 23.55 | 20.21 | 970 | 808 | 41.2 | 50,455 | 42,031 | 2,142 |
| products | 22.07 | 19.80 | 928 | 808 | 42.0 | 48,248 | 42,003 | 2,186 |
| Purchasing agents, except wholesale, retail, and farm products $\qquad$ | 24.51 | 20.21 | 997 | 808 | 40.7 | 51,837 | 42,031 | 2,115 |
| Claims adjusters, appraisers, examiners, and investigators $\qquad$ | 30.75 | 17.16 | 1,216 | 687 | 39.5 | 63,209 | 35,699 | 2,056 |
| Claims adjusters, examiners, and investigators $\qquad$ | 30.75 | 17.16 | 1,216 | 687 | 39.5 | 63,209 | 35,699 | 2,056 |
| Human resources, training, and labor relations specialists $\qquad$ | 31.67 | 33.80 | 1,256 | 1,352 | 39.7 | 65,290 | 70,296 | 2,062 |
| Management analysts ........... | 32.64 | 26.08 | 1,306 | 1,043 | 40.0 | 67,900 | 54,248 | 2,080 |
| Accountants and auditors ...... | 24.84 | 26.00 | 1,005 | 987 | 40.4 | 52,241 | 51,332 | 2,103 |
| Financial analysts and advisors $\qquad$ | 22.37 | 21.28 | 885 | 851 | 39.6 | 46,016 | 44,252 | 2,057 |
| Financial analysts ............ | 27.24 | 26.45 | 1,090 | 1,058 | 40.0 | 56,667 | 55,016 | 2,080 |
| Computer and mathematical science occupations | 35.24 | 35.50 | 1,422 | 1,442 | 40.4 | 73,939 | 75,001 | 2,098 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{1}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{2}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{4}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& \begin{tabular}{l}
Mean \\
hours
\end{tabular} \& Mean earnings \& Median earnings \& \begin{tabular}{l}
Mean \\
hours
\end{tabular} \\
\hline \begin{tabular}{l}
Computer and mathematical science occupations -Continued \\
Computer programmers
\end{tabular} \& \$35.41 \& \$34.89 \& \$1,417 \& \$1,396 \& 40.0 \& \$73,660 \& \$72,573 \& 2,080 \\
\hline Computer software engineers \& \[
41.76
\] \& \$34.85
41.35 \& \[
1,693
\] \& 1,698 \& 40.6 \& \[
88,061
\] \& \[
88,275
\] \& \[
\begin{aligned}
\& 2,080 \\
\& 2,109
\end{aligned}
\] \\
\hline Computer software engineers, applications Computer software engineers, systems software \(\qquad\) \& 36.27
44.12 \& 34.66
45.78 \& 1,457
1,797 \& 1,687
1,831 \& 40.2
40.7 \& 88,061
75,774
93,431 \& 88,275
72,099

95,231 \& 2,1089
2,118 \\
\hline Computer support specialists \& 22.10 \& 24.01 \& 884 \& 960 \& 40.0 \& 45,968 \& 49,941 \& 2,080 \\
\hline Computer systems analysts .... \& 32.83 \& 29.74 \& 1,332 \& 1,346 \& 40.6 \& 69,257 \& 70,000 \& 2,109 \\
\hline Architecture and engineering occupations \& 33.67 \& 30.99 \& 1,354 \& 1,250 \& 40.2 \& 70,390 \& 65,000 \& 2,091 \\
\hline Engineers ............................ \& 39.77 \& 40.87 \& 1,604 \& 1,667 \& 40.3 \& 83,389 \& 86,694 \& 2,097 \\
\hline Civil engineers \& 43.79 \& 44.76 \& 1,752 \& 1,790 \& 40.0 \& 91,088 \& 93,101 \& 2,080 \\
\hline Electrical and electronics engineers $\qquad$ \& 40.71 \& 42.40 \& 1,628 \& 1,696 \& 40.0 \& 84,670 \& 88,192 \& 2,080 \\
\hline Electrical engineers ...... \& 42.90 \& 44.29 \& 1,716 \& 1,772 \& 40.0 \& 89,237 \& 92,123 \& 2,080 \\
\hline Electronics engineers, except computer $\qquad$ Industrial engineers, including health and safety \& 38.85
32.18 \& 39.91
30.06 \& 1,554
1,325 \& 1,596
1,234 \& 40.0
41.2 \& 80,800
68,906 \& 83,007
64,164 \& 2,080
2,141 \\
\hline Industrial engineers ....... \& 32.34 \& 30.06 \& 1,332 \& 1,234 \& 41.2 \& 69,285 \& 64,164 \& 2,142 \\
\hline Mechanical engineers ........ \& 46.63 \& 47.00 \& 1,865 \& 1,880 \& 40.0 \& 96,984 \& 97,760 \& 2,080 \\
\hline Drafters \& 22.40 \& 22.28 \& 896 \& 891 \& 40.0 \& 46,587 \& 46,342 \& 2,080 \\
\hline Engineering technicians, except drafters $\qquad$ \& 21.05 \& 21.82 \& 842 \& 873 \& 40.0 \& 43,785 \& 45,375 \& 2,080 \\
\hline Electrical and electronic engineering technicians \& 20.66 \& 19.25 \& 826 \& 770 \& 40.0 \& 42,968 \& 40,040 \& 2,080 \\
\hline Life, physical, and social science occupations \& 33.07 \& 29.90 \& 1,324 \& 1,196 \& 40.0 \& 68,867 \& 62,192 \& 2,082 \\
\hline Physical scientists ................. \& 30.76 \& 29.90 \& 1,230 \& 1,196 \& 40.0 \& 63,976 \& 62,192 \& 2,080 \\
\hline Community and social services occupations \& 17.34 \& 16.98 \& 687 \& 649 \& 39.6 \& 35,718 \& 33,738 \& 2,060 \\
\hline Counselors .......................... \& 20.80 \& 20.67 \& 819 \& 808 \& 39.4 \& 42,593 \& 41,999 \& 2,048 \\
\hline Social workers ..................... \& 17.63 \& 16.50 \& 701 \& 660 \& 39.8 \& 36,457 \& 34,318 \& 2,068 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation 1} \& \multicolumn{2}{|c|}{Hourly \({ }^{2}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{4}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& \begin{tabular}{l}
Mean \\
hours
\end{tabular} \\
\hline \begin{tabular}{l}
Community and social services occupations \\
-Continued \\
Miscellaneous community and social service specialists \(\qquad\) \\
Social and human service assistants \(\qquad\)
\end{tabular} \& \(\$ 12.39\)
12.06 \& \(\$ 13.25\)
10.99 \& \(\$ 483\)
468 \& \(\$ 504\)
418 \& 39.0
38.8 \& \(\$ 25,128\)
24,341 \& \(\$ 26,182\)
21,716 \& 2,028
2,018 \\
\hline \begin{tabular}{l}
Education, training, and \\
library occupations \(\qquad\) \\
Postsecondary teachers \(\qquad\) \\
Primary, secondary, and special education school teachers \(\qquad\)
\end{tabular} \& 36.51
34.19

30.55 \& 28.40
28.85

30.79 \& 1,440
1,361
1,200 \& 1,136
1,159

1,232 \& 39.4
39.8

39.3 \& 61,649
55,043

49,890 \& 44,342
45,800

51,155 \& 1,689
1,610

1,633 \\

\hline | Elementary and middle school teachers $\qquad$ |
| :--- |
| Elementary school teachers, except special education ..... |
| Other teachers and instructors | \& 32.98

33.61
43.40 \& 33.01

35.52
26.37 \& 1,200
1,286
1,301
1,736 \& 1,232
1,238

1,413
1,055 \& 39.0

38.7
40.0 \& 49,864

51,565
89,113 \& 51,155
50,252

51,155
41,452 \& 1,512

1,534
2,054 \\
\hline Arts, design, entertainment, sports, and media occupations $\qquad$ \& 25.62 \& 27.82 \& 1,023 \& 1,113 \& 39.9 \& 52,977 \& 57,866 \& 2,068 \\
\hline Designers ............................. \& 23.54 \& 20.82 \& 941 \& 833 \& 40.0 \& 48,954 \& 43,299 \& 2,080 \\
\hline Graphic designers ............. \& 19.44 \& 18.77 \& 778 \& 751 \& 40.0 \& 40,434 \& 39,040 \& 2,080 \\
\hline News analysts, reporters and correspondents $\qquad$ Reporters and correspondents \& 24.83
24.83 \& 26.92
26.92 \& 978
978 \& 1,077
1,077 \& 39.4
39.4 \& 49,077
49,077 \& 52,416
52,416 \& 1,976
1,976 \\
\hline Writers and editors ............... \& 29.06 \& 27.95 \& 1,162 \& 1,118 \& 40.0 \& 60,441 \& 58,144 \& 2,080 \\
\hline Editors ............................. \& 29.86 \& 27.82 \& 1,194 \& 1,113 \& 40.0 \& 62,109 \& 57,866 \& 2,080 \\
\hline Healthcare practitioner and technical occupations \& 27.73 \& 23.53 \& 1,094 \& 941 \& 39.5 \& 56,890 \& 48,942 \& 2,052 \\
\hline Physicians and surgeons ........ \& 74.33 \& 83.15 \& 2,714 \& 2,661 \& 36.5 \& 141,112 \& 138,362 \& 1,898 \\
\hline Registered nurses .................. \& 30.86 \& 28.75 \& 1,213 \& 1,144 \& 39.3 \& 63,083 \& 59,505 \& 2,044 \\
\hline Therapists ........................... \& 21.98 \& 22.73 \& 876 \& 887 \& 39.8 \& 45,534 \& 46,114 \& 2,071 \\
\hline Occupational therapists ..... \& 30.73 \& 31.50 \& 1,229 \& 1,260 \& 40.0 \& 63,928 \& 65,520 \& 2,080 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{1}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{2}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{4}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean \& Median earnings \& Mean hours \\
\hline Healthcare practitioner and technical occupations -Continued Clinical laboratory technologists and technicians \& \$18.28 \& \$16.29 \& \$730 \& \$652 \& 40.0 \& \$37,985 \& \$33,883 \& 2,078 \\
\hline Medical and clinical laboratory technicians .. Diagnostic related technologists and technicians \(\qquad\) \& 16.60
28.36 \& 15.00
33.61 \& 663
1,134 \& 600
1,344 \& 40.0
40.0 \& 34,500
58,989 \& 31,200
69,909 \& 2,078
2,080 \\
\hline \begin{tabular}{l}
Health diagnosing and treating practitioner support technicians \(\qquad\) \\
Pharmacy technicians \(\qquad\) \\
Licensed practical and licensed vocational nurses
\end{tabular} \& 17.45
14.05
18.10 \& 18.49
11.77
18.11 \& 688
562

715 \& 704
471

708 \& 39.4
40.0

39.5 \& 35,769
29,228
37,194 \& 36,629
24,486

36,837 \& $$
\begin{aligned}
& 2,050 \\
& 2,080 \\
& 2,055
\end{aligned}
$$ \\

\hline Healthcare support occupations \& 11.34 \& 10.94 \& 445 \& 435 \& 39.3 \& 23,143 \& 22,630 \& 2,042 \\
\hline Nursing, psychiatric, and home health aides $\qquad$ Nursing aides, orderlies, and attendants $\qquad$ \& 11.37
11.66 \& 10.96
11.16 \& 445
457 \& 437
443 \& 39.1
39.2 \& 23,120
23,769 \& 22,734
23,059 \& 2,034
2,038 \\
\hline Miscellaneous healthcare support occupations \& 11.61 \& 11.00 \& 462 \& 440 \& 39.8 \& 24,005 \& 22,880 \& 2,068 \\
\hline Protective service occupations \& 11.03 \& 10.35 \& 448 \& 420 \& 40.6 \& 23,287 \& 21,840 \& 2,110 \\
\hline surveillance officers \& 10.83 \& 10.25 \& 432 \& 410 \& 39.9 \& 22,457 \& 21,320 \& 2,074 \\
\hline Security guards ................ \& 10.83 \& 10.25 \& 432 \& 410 \& 39.9 \& 22,457 \& 21,320 \& 2,074 \\
\hline Food preparation and serving related occupations ............ First-line \& 9.24 \& 8.51 \& 362 \& 338 \& 39.2 \& 18,724 \& 17,514 \& 2,027 \\
\hline supervisors/managers, food preparation and serving workers \& 15.65 \& 16.28 \& 645 \& 682 \& 41.2 \& 33,553 \& 35,443 \& 2,144 \\
\hline supervisors/managers of food preparation and serving workers $\qquad$ \& 15.51 \& 16.00 \& 637 \& 680 \& 41.0 \& 33,102 \& 35,360 \& 2,135 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Personal care and service occupations | \$11.65 | \$8.36 | \$434 | \$337 | 37.2 | \$22,334 | \$17,368 | 1,917 |
| First-line supervisors/managers of gaming workers $\qquad$ | 16.23 | 15.26 | 653 | 610 | 40.2 | 33,955 | 31,732 | 2,092 |
| Gaming supervisors ........... | 17.99 | 16.00 | 727 | 640 | 40.4 | 37,814 | 33,280 | 2,101 |
| Gaming services workers ...... | 6.91 | 6.79 | 273 | 260 | 39.5 | 14,202 | 13,520 | 2,055 |
| Gaming dealers ................. | 6.80 | 6.72 | 269 | 254 | 39.5 | 13,969 | 13,195 | 2,054 |
| Transportation attendants ...... | 31.84 | 30.73 | 668 | 583 | 21.0 | 34,719 | 30,313 | 1,090 |
| Flight attendants ............... | 32.10 | 30.73 | 667 | 567 | 20.8 | 34,703 | 29,494 | 1,081 |
| Sales and related occupations First-line | 17.10 | 12.00 | 676 | 474 | 39.5 | 35,174 | 24,648 | 2,057 |
| First-line supervisors/managers, sales workers $\qquad$ | 25.97 | 20.17 | 1,067 | 769 | 41.1 | 55,493 | 39,998 | 2,137 |
| First-line supervisors/managers of retail sales workers . | 26.79 | 20.17 | 1,104 | 807 | 41.2 | 57,427 | 41,954 | 2,144 |
| Retail sales workers .............. | 12.05 | 10.88 | 483 | 428 | 40.0 | 25,096 | 22,256 | 2,082 |
| Cashiers, all workers ......... | 10.63 | 10.00 | 421 | 400 | 39.6 | 21,871 | 20,800 | 2,057 |
| Cashiers ....................... | 10.95 | 10.00 | 432 | 400 | 39.5 | 22,469 | 20,800 | 2,052 |
| Gaming change persons and booth cashiers | 9.24 | 8.85 | 369 | 354 | 40.0 | 19,212 | 18,402 | 2,080 |
| Retail salespersons ............ | 13.59 | 12.05 | 552 | 478 | 40.6 | 28,682 | 24,835 | 2,111 |
| Sales representatives, wholesale and manufacturing $\qquad$ | 35.39 | 31.90 | 1,439 | 1,276 | 40.7 | 74,849 | 66,346 | 2,115 |
| Sales representatives, wholesale and manufacturing, except technical and scientific products $\qquad$ | 32.50 | 31.90 | 1,336 | 1,276 | 41.1 | 69,462 | 66,346 | 2,137 |
| Miscellaneous sales and related workers $\qquad$ | 16.25 | 12.99 | 650 | 519 | 40.0 | 33,793 | 27,011 | 2,080 |
| Office and administrative support occupations $\qquad$ First-line | 14.40 | 13.12 | 572 | 520 | 39.7 | 29,759 | 27,040 | 2,066 |
| supervisors/managers of office and administrative support workers | 19.66 | 18.27 | 816 | 745 | 41.5 | 42,428 | 38,738 | 2,158 |
| Financial clerks .................... | 13.81 | 12.40 | 545 | 492 | 39.4 | 28,322 | 25,605 | 2,050 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 16
Private industry establishments with $\mathbf{1 0 0}$ workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean carnings | Median earnings | Mean hours |
| Construction and extraction occupations | \$16.04 | \$15.00 | \$642 | \$600 | 40.0 | \$33,372 | \$31,200 | 2,080 |
| First-line supervisors/managers of construction trades and extraction workers $\qquad$ | 22.64 | 22.00 | 914 | 920 | 40.4 | 47,510 | 47,840 | 2,099 |
| Carpenters ........................... | 19.26 | 18.00 | 771 | 720 | 40.0 | 40,069 | 37,440 | 2,080 |
| Construction laborers ............ | 10.65 | 9.94 | 426 | 398 | 40.0 | 22,159 | 20,671 | 2,080 |
| Construction equipment operators | 20.27 | 19.71 | 811 | 788 | 40.0 | 41,990 | 40,997 | 2,072 |
| Operating engineers and other construction equipment operators .... | 20.53 | 20.00 | 821 | 800 | 40.0 | 42,518 | 41,600 | 2,071 |
| Pipelayers, plumbers, pipefitters, and steamfitters $\qquad$ | 28.64 | 31.62 | 1,133 | 1,214 | 39.6 | 58,933 | 63,102 | 2,058 |
| Plumbers, pipefitters, and steamfitters $\qquad$ | 30.95 | 31.62 | 1,222 | 1,265 | 39.5 | 63,536 | 65,770 | 2,053 |
| Roofers .............................. | 12.85 | 11.50 | 514 | 460 | 40.0 | 26,723 | 23,920 | 2,080 |
| Installation, maintenance, and repair occupations | 22.48 | 21.30 | 900 | 852 | 40.1 | 46,813 | 44,304 | 2,083 |
| First-line supervisors/managers of mechanics, installers, and repairers $\qquad$ | 31.28 | 31.37 | 1,249 | 1,255 | 39.9 | 64,948 | 65,256 | 2,076 |
| Miscellaneous electrical and electronic equipment mechanics, installers, and repairers $\qquad$ | 23.10 | 24.57 | 901 | 921 | 39.0 | 46,835 | 47,912 | 2,028 |
| Aircraft mechanics and service technicians | 23.48 | 22.92 | 939 | 917 | 40.0 | 48,829 | 47,674 | 2,080 |
| Automotive technicians and repairers $\qquad$ | 23.95 | 22.00 | 982 | 840 | 41.0 | 51,061 | 43,680 | 2,132 |
| Automotive service technicians and mechanics $\qquad$ | 23.95 | 22.00 | 982 | 840 | 41.0 | 51,061 | 43,680 | 2,132 |
| Bus and truck mechanics and diesel engine specialists ... | 19.93 | 18.83 | 797 | 753 | 40.0 | 41,457 | 39,171 | 2,080 |
| Industrial machinery installation, repair, and maintenance workers $\qquad$ | 21.32 | 22.12 | 850 | 885 | 39.9 | 44,205 | 46,010 | 2,073 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Installation, maintenance, and repair occupations <br> -Continued <br> Industrial machinery mechanics $\qquad$ <br> Maintenance and repair workers, general $\qquad$ <br> Maintenance workers, machinery $\qquad$ <br> Miscellaneous installation, maintenance, and repair workers $\qquad$ | \$22.29 | \$21.48 | \$886 | \$859 | 39.7 | \$46,062 | \$44,678 | 2,067 |
|  | 20.29 | 22.12 | 808 | 885 | 39.8 | 42,028 | 46,010 | 2,071 |
|  | 21.39 | 22.49 | 855 | 900 | 40.0 | 44,484 | 46,777 | 2,080 |
|  | 18.94 | 18.17 | 757 | 727 | 40.0 | 39,388 | 37,794 | 2,080 |
| Production occupations $\qquad$ <br> First-line supervisors/managers of production and operating workers $\qquad$ | 16.04 | 13.74 | 639 | 550 | 39.8 | 33,201 | 28,581 | 2,070 |
|  | 33.77 | 27.30 | 1,365 | 1,092 | 40.4 | 70,959 | 56,784 | 2,101 |
| Electrical, electronics, and electromechanical assemblers $\qquad$ <br> Electrical and electronic equipment assemblers .. <br> Miscellaneous assemblers and fabricators $\qquad$ | 13.30 | 13.59 | 532 | 544 | 40.0 | 27,670 | 28,271 | 2,080 |
|  | 13.41 | 13.59 | 536 | 544 | 40.0 | 27,892 | 28,271 | 2,080 |
|  | 11.76 | 11.00 | 470 | 440 | 40.0 | 24,459 | 22,880 | 2,080 |
| Bakers ................................ | 13.97 | 12.90 | 559 | 516 | 40.0 | 29,061 | 26,832 | 2,080 |
| Butchers and other meat, poultry, and fish processing workers | 13.72 | 12.15 | 549 | 486 | 40.0 | 28,537 | 25,272 | 2,080 |
| Miscellaneous food processing workers | 15.57 | 14.61 | 615 | 584 | 39.5 | 31,955 | 30,387 | 2,053 |
| Machine tool cutting setters, operators, and tenders, metal and plastic $\qquad$ | 13.34 | 12.00 | 534 | 480 | 40.0 | 27,745 | 24,960 | 2,080 |
| Welding, soldering, and brazing workers $\qquad$ | 19.31 | 22.06 | 772 | 882 | 40.0 | 40,157 | 45,885 | 2,080 |
| Welders, cutters, solderers, and brazers $\qquad$ | 19.28 | 22.06 | 771 | 882 | 40.0 | 40,099 | 45,885 | 2,080 |
| Miscellaneous metalworkers and plastic workers | 17.98 | 21.15 | 704 | 846 | 39.1 | 36,599 | 43,992 | 2,035 |
| Printers ................................ | 19.63 | 19.36 | 751 | 726 | 38.3 | 39,056 | 37,748 | 1,989 |
| Printing machine operators | 21.43 | 19.60 | 819 | 784 | 38.2 | 42,586 | 40,768 | 1,987 |

See footnotes at end of table.

Table 16
Private industry establishments with $\mathbf{1 0 0}$ workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Production occupations <br> -Continued <br> Laundry and dry-cleaning workers $\qquad$ | \$8.37 | \$8.50 | \$331 | \$340 | 39.6 | \$17,227 | \$17,680 | 2,057 |
| Inspectors, testers, sorters, samplers, and weighers .... <br> Packaging and filling machine operators and tenders $\qquad$ | 17.17 14.23 | 16.90 13.74 | 687 563 | 676 550 | 40.0 39.6 | 35,712 29,277 | 35,152 28,581 | 2,080 2,058 |
| Semiconductor processors ..... | 18.87 | 18.67 | 750 | 734 | 39.7 | 38,994 | 38,149 | 2,066 |
| Miscellaneous production workers | 15.66 | 12.05 | 624 | 482 | 39.8 | 32,434 | 25,064 | 2,071 |
| Transportation and material moving occupations | 17.57 | 15.59 | 689 | 626 | 39.3 | 35,853 | 32,552 | 2,041 |
| Aircraft pilots and flight engineers $\qquad$ | 120.90 | 136.19 | 2,454 | 2,660 | 20.3 | 127,623 | 138,337 | 1,056 |
| Airline pilots, copilots, and flight engineers | 120.90 | 136.19 | 2,454 | 2,660 | 20.3 | 127,623 | 138,337 | 1,056 |
| Driver/sales workers and truck drivers $\qquad$ | 18.83 | 17.00 | 753 | 680 | 40.0 | 39,171 | 35,360 | 2,080 |
| Truck drivers, heavy and tractor-trailer $\qquad$ | 20.25 | 19.37 | 810 | 775 | 40.0 | 42,128 | 40,283 | 2,080 |
| Truck drivers, light or delivery services $\qquad$ | 17.17 | 15.50 | 687 | 620 | 40.0 | 35,707 | 32,240 | 2,080 |
| Industrial truck and tractor operators $\qquad$ | 16.68 | 15.65 | 664 | 626 | 39.8 | 34,537 | 32,552 | 2,071 |
| Laborers and material movers, hand $\qquad$ | 11.33 | 9.50 | 451 | 380 | 39.8 | 23,467 | 19,760 | 2,071 |
| Laborers and freight, stock, and material movers, hand $\qquad$ | 11.73 | 9.75 | 469 | 390 | 40.0 | 24,387 | 20,288 | 2,078 |
| Packers and packagers, hand $\qquad$ | 10.13 | 8.75 | 396 | 350 | 39.1 | 20,598 | 18,200 | 2,033 |

[^2]a week, exclusive of overtime.
4 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 17
Union and nonunion workers ${ }^{1}$ : Mean hourly earnings ${ }^{2}$ by major sector and for major occupational groups

| Occupational group ${ }^{3}$ | Union |  |  | Nonunion |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Civilian workers | Private industry workers | State and local government workers | Civilian workers | Private industry workers | State and local government workers |
| All workers ..................... | \$22.10 | \$20.45 | \$24.11 | \$18.23 | \$17.76 | \$22.62 |
| Management, professional, and related $\qquad$ <br> Management, business, and | 29.78 | 25.72 | 30.26 | 30.19 | 30.44 | 29.11 |
| financial .............. | 32.04 | - | 32.17 | 34.14 | 34.74 | 31.63 |
| Professional and related | 29.68 | 25.74 | 30.16 | 28.26 | 28.35 | 27.83 |
| Service ........................ | 17.20 | 13.82 | 18.90 | 10.01 | 9.30 | 16.47 |
| Sales and office ............. | 16.02 | 16.16 | 15.74 | 15.22 | 15.25 | 14.91 |
| Sales and related ........ | 14.68 | 14.67 | - | 16.97 | 17.00 | 11.61 |
| Office and administrative support $\qquad$ <br> Natural resources, construction, and | 16.34 | 16.79 | 15.74 | 14.12 | 14.02 | 15.02 |
| maintenance ............ | 22.39 | 22.94 | 20.44 | 17.84 | 17.83 | 18.19 |
| Construction and extraction $\qquad$ <br> Installation, maintenance, and | 21.57 | 22.45 | 17.49 | 17.07 | 17.02 | 17.98 |
| repair .................. | 23.86 | 24.01 | 23.51 | 19.39 | 19.44 | 18.43 |
| Production, transportation, and material moving ....... | 20.96 | 21.50 | 16.12 | 13.83 | 13.78 | 16.18 |
| Production ................ | 18.88 | 18.72 | - | 14.45 | 14.35 | 19.86 |
| Transportation and material moving ... | 21.69 | 22.58 | 15.32 | 13.36 | 13.33 | 14.26 |

[^3]3 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

NOTE: Dashes indicate that data did not meet publication criteria.
SOURCE: Bureau of Labor Statistics, National Compensation Survey.

## Workers paid on time or incentive basis ${ }^{1}$ : Mean hourly earnings ${ }^{2}$ for civilian and private industry workers in major occupational groups

| Occupational group ${ }^{3}$ | Time |  | Incentive |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Civilian workers | Private industry workers | Civilian workers | Private industry workers |
| All workers .. | \$18.26 | \$17.46 | \$24.78 | \$24.78 |
| Management, professional, and related .......................... | 29.93 | 30.08 | 39.29 | 39.29 |
| Management, business, and financial ......................... | 33.40 | 33.87 | 46.92 | 46.92 |
| Professional and related ............................................ | 28.49 | 28.36 | 24.93 | 24.93 |
| Service ..................................................................... | 10.63 | 9.41 | 13.89 | 13.89 |
| Sales and office .......................................................... | 13.98 | 13.86 | 23.56 | 23.56 |
| Sales and related ..................................................... | 13.42 | 13.43 | 24.94 | 24.94 |
| Office and administrative support .............................. | 14.23 | 14.08 | 15.88 | 15.88 |
| Natural resources, construction, and maintenance ........... | 18.29 | 18.20 | 22.60 | 22.60 |
| Construction and extraction ..................................... | - | 17.71 | - | 24.79 |
| Installation, maintenance, and repair .......................... | 19.65 | 19.45 | 22.46 | 22.46 |
| Production, transportation, and material moving ............. | 14.90 | 14.86 | 20.46 | 20.46 |
| Production .............................................................. | 14.89 | 14.78 | - | - |
| Transportation and material moving .......................... | 14.91 | 14.91 | 20.41 | 20.41 |
|  | Relative error |  |  |  |
| All workers .................................................................. | 3.6\% | 4.2\% | 8.9\% | 8.9\% |
| Management, professional, and related .......................... | 4.1 | 5.6 | 13.6 | 13.6 |
| Management, business, and financial ......................... | 5.0 | 6.2 | 15.0 | 15.0 |
| Professional and related ........................................... | 3.7 | 5.4 | 7.5 | 7.5 |
| Service ...................................................................... | 1.6 | 2.0 | 15.4 | 15.4 |
| Sales and office .......................................................... | 2.5 | 2.7 | 10.5 | 10.5 |
| Sales and related ..................................................... | 4.5 | 4.5 | 10.7 | 10.7 |
| Office and administrative support .............................. | 2.1 | 2.4 | 16.2 | 16.2 |
| Natural resources, construction, and maintenance ........... | 4.3 | 4.6 | 7.6 | 7.6 |
| Construction and extraction ...................................... | - | 6.4 | - | 28.5 |
| Installation, maintenance, and repair .......................... | 1.4 | 1.2 | 6.9 | 6.9 |
| Production, transportation, and material moving ............. | 3.8 | 4.0 | 9.9 | 9.9 |
| Production .............................................................. | 5.9 | 6.0 | - | - |
| Transportation and material moving .......................... | 3.5 | 3.7 | 10.3 | 10.3 |

[^4]cover all workers in the civilian economy. See appendix B for more information.
4 The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

NOTE: Dashes indicate that data did not meet publication criteria.
SOURCE: Bureau of Labor Statistics, National Compensation Survey.

| Occupational group ${ }^{3}$ | Goods producing |  | Service providing |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Construction | Manufacturing | Trade, transportation, and utilities | Information | Financial activities | Professional and business services | Education and health services | Leisure and hospitality | Other services |
| All workers ................................ | - | - | - | \$23.25 | \$20.24 | - | \$19.17 | \$9.19 | \$15.08 |
| Management, professional, and related $\qquad$ <br> Management, business, and | - | - | - | 29.01 | 29.65 | - | 26.46 | 25.06 | 19.59 |
| financial ......................... | - | - | - | 40.96 | 31.03 | - | 33.17 | 27.78 | 27.06 |
| Professional and related ......... | - | - | - | 24.38 | 25.75 | - | 25.32 | 19.67 | 17.93 |
| Service ................................... | - | - | - | - | 10.99 | - | 11.05 | 8.22 | 9.47 |
| Sales and office ........................ | - | - | - | 17.74 | 17.33 | - | 13.46 | 10.61 | 14.14 |
| Sales and related .................. | - | - | - | 19.82 | 32.26 | - | 15.25 | 9.04 | - |
| Office and administrative support $\qquad$ <br> Natural resources, construction, | - | - | - | 16.47 | 14.10 | - | 13.41 | 11.56 | 14.42 |
| and maintenance ................. | - | - | - | 24.23 | 15.16 | - | 16.72 | 17.73 | 17.79 |
| Installation, maintenance, and |  |  |  |  |  |  |  |  |  |
| repair ............................. | - | - | - | 24.23 | 15.16 | - | 15.98 | 17.73 | 18.08 |
| Production, transportation, and material moving | - | - | - | 17.17 | - | - | 10.70 | 8.14 | 13.20 |
| Production ........................... | - | - | - | 18.84 | - | - | - | 8.10 | 13.39 |
| Transportation and material moving $\qquad$ | _ | - | - | 12.21 | - | - | - | 8.23 | 12.64 |

1 Industry sectors are determined by the 2002 North American Industry Classification System (NAICS).
2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.
3 A classification system including about 800 individual occupations is used to cover all workers in the civilian
economy. See appendix B for more information.
NOTE: Dashes indicate that data did not meet publication criteria
SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 20
Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1

| Occupation² and work level | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| All workers | \$21.16 | \$18.56 | \$834 | \$736 | 39.4 | \$43,391 | \$38,293 | 2,050 |
| Level 2 | 10.43 | 10.31 | 413 | 410 | 39.6 | 21,480 | 21,320 | 2,060 |
| Level 3 ................ | 11.74 | 11.07 | 460 | 436 | 39.2 | 23,929 | 22,651 | 2,037 |
| Level 4 ................. | 13.07 | 13.17 | 515 | 505 | 39.4 | 26,800 | 26,250 | 2,051 |
| Level 5 ................. | 17.89 | 16.53 | 700 | 661 | 39.1 | 36,421 | 34,384 | 2,036 |
| Level 6 .. | 18.54 | 18.35 | 740 | 724 | 39.9 | 38,490 | 37,669 | 2,076 |
| Level 7 .. | 24.13 | 23.85 | 956 | 912 | 39.6 | 49,698 | 47,403 | 2,060 |
| Level 8 ................. | 27.75 | 26.61 | 1,075 | 1,057 | 38.7 | 55,901 | 54,943 | 2,014 |
| Level 9 | 28.06 | 27.70 | 1,106 | 1,102 | 39.4 | 57,508 | 57,283 | 2,050 |
| Level 10 ............... | 36.90 | 41.56 | 1,459 | 1,613 | 39.5 | 75,867 | 83,881 | 2,056 |
| Level 11 ................ | 43.74 | 45.85 | 1,713 | 1,821 | 39.2 | 89,062 | 94,702 | 2,036 |
| Not able to be leveled $\qquad$ | 36.37 | 27.48 | 1,447 | 1,098 | 39.8 | 75,269 | 57,117 | 2,070 |
| Management occupations $\qquad$ <br> Not able to be | 45.47 | 47.36 | 1,816 | 1,894 | 39.9 | 94,445 | 98,509 | 2,077 |
| leveled ............. | 46.36 | 47.36 | 1,851 | 1,894 | 39.9 | 96,241 | 98,509 | 2,076 |
| Medical and health services managers $\qquad$ | 46.03 | 47.36 | 1,838 | 1,894 | 39.9 | 95,588 | 98,509 | 2,077 |
| Not able to be leveled $\qquad$ | 46.77 | 47.36 | 1,867 | 1,894 | 39.9 | 97,076 | 98,509 | 2,076 |
| Community and social services occupations | 24.33 | 26.88 | 1,003 | 1,110 | 41.2 | 52,155 | 57,712 | 2,143 |
| Healthcare practitioner and technical occupations | 26.38 | 24.22 | 1,036 | 942 | 39.3 | 53,882 | 48,963 | 2,042 |
| Level 3 ................. | 12.26 | 12.32 | 490 | 493 | 40.0 | 25,503 | 25,626 | 2,080 |
| Level 5 ................. | 20.63 | 22.15 | 790 | 797 | 38.3 | 41,097 | 41,465 | 1,992 |
| Level 6 ................. | 18.40 | 18.11 | 735 | 724 | 39.9 | 38,217 | 37,669 | 2,077 |
| Level 7 ................. | 26.06 | 24.73 | 1,028 | 989 | 39.4 | 53,443 | 51,438 | 2,051 |
| Level 8 ................. | 28.78 | 28.75 | 1,098 | 1,121 | 38.2 | 57,101 | 58,292 | 1,984 |
| Level 9 ................. | 28.23 | 27.60 | 1,107 | 1,092 | 39.2 | 57,587 | 56,805 | 2,040 |
| Level $11 . . . . . . . . . . . . . .$. | 42.94 | 45.53 | 1,668 | 1,821 | 38.8 | 86,742 | 94,702 | 2,020 |
| Not able to be leveled $\qquad$ | 39.00 | 27.83 | 1,542 | 1,112 | 39.6 | 80,207 | 57,803 | 2,057 |
| Pharmacists ......................... | 47.80 | 47.21 | 1,892 | 1,888 | 39.6 | 98,401 | 98,199 | 2,059 |
| Physicians and surgeons ........ | 42.16 | 22.94 | 1,886 | 962 | 44.7 | 98,070 | 50,003 | 2,326 |
| Registered nurses ................. | 29.84 | 28.53 | 1,155 | 1,117 | 38.7 | 60,051 | 58,076 | 2,013 |
| Level 7 ................. | 29.52 | 30.17 | 1,108 | 1,118 | 37.6 | 57,635 | 58,126 | 1,953 |
| Level 8 ................. | 28.47 | 28.26 | 1,079 | 1,080 | 37.9 | 56,125 | 56,160 | 1,971 |
| Level 9 ................. | 27.45 | 27.09 | 1,070 | 1,058 | 39.0 | 55,626 | 55,037 | 2,027 |

See footnotes at end of table.

Table 20
Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1 - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation² and work level} \& \multicolumn{2}{|c|}{Hourly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{4}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{5}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& Mean hours \\
\hline \begin{tabular}{l}
Healthcare practitioner and technical occupations -Continued \\
Registered nurses -Continued Not able to be leveled \(\qquad\)
\end{tabular} \& \$58.43 \& \$73.77 \& \$2,278 \& \$2,951 \& 39.0 \& \$118,471 \& \$153,450 \& 2,028 \\
\hline Therapists ........................... \& 24.75 \& 24.67 \& 984 \& 977 \& 39.8 \& 51,187 \& 50,814 \& 2,068 \\
\hline \begin{tabular}{l}
Level 8 \\
Diagnostic related technologists and technicians
\end{tabular} \& 31.12
25.89 \& 31.78
27.50 \& 1,245
1,036 \& 1,271
1,100 \& 40.0
40.0 \& 64,723
53,858 \& 66,102
57,200 \& 2,080
2,080 \\
\hline Radiologic technologists and technicians Health diagnosing and treating practitioner support technicians \& 28.29
15.88 \& 29.48
17.59 \& 1,131
620 \& 1,179

689 \& 40.0
39.0 \& 53,858
58,836
32,215 \& 57,200
61,318
35,843 \& 2,080
2,080
2,029 <br>
\hline Healthcare support occupations \& 12.07 \& 11.70 \& 470 \& 456 \& 38.9 \& 24,449 \& 23,712 \& 2,025 <br>
\hline Level 2 ................. \& 11.36 \& 11.34 \& 433 \& 419 \& 38.1 \& 22,540 \& 21,763 \& 1,984 <br>
\hline Level 3 ................. \& 12.18 \& 12.04 \& 468 \& 464 \& 38.4 \& 24,345 \& 24,128 \& 1,998 <br>
\hline Nursing, psychiatric, and home health aides $\qquad$ \& 11.57 \& 11.38 \& 450 \& 438 \& 38.8 \& 23,378 \& 22,781 \& 2,020 <br>
\hline Level 2 ................. \& 11.32 \& 11.33 \& 431 \& 410 \& 38.1 \& 22,426 \& 21,299 \& 1,981 <br>
\hline Level 3 ................ \& 12.17 \& 12.04 \& 467 \& 464 \& 38.3 \& 24,261 \& 24,128 \& 1,993 <br>
\hline Nursing aides, orderlies, and attendants $\qquad$ \& 11.55 \& 11.33 \& 450 \& 438 \& 39.0 \& 23,413 \& 22,797 \& 2,026 <br>
\hline Level 2 ................. \& 11.32 \& 11.33 \& 431 \& 410 \& 38.1 \& 22,426 \& 21,299 \& 1,981 <br>
\hline Level 3 ................ \& 12.29 \& 12.18 \& 473 \& 475 \& 38.5 \& 24,600 \& 24,705 \& 2,002 <br>
\hline Miscellaneous healthcare support occupations \& 14.70 \& 14.87 \& 577 \& 595 \& 39.3 \& 30,029 \& 30,930 \& 2,042 <br>
\hline Level 4 ................. \& 15.60 \& 15.72 \& 600 \& 618 \& 38.5 \& 31,218 \& 32,110 \& 2,001 <br>
\hline Medical assistants ............. \& 15.26 \& 14.87 \& 610 \& 595 \& 40.0 \& 31,743 \& 30,930 \& 2,080 <br>
\hline Protective service occupations \& 18.24 \& 15.59 \& 730 \& 624 \& 40.0 \& 37,945 \& 32,429 \& 2,080 <br>
\hline Food preparation and serving related occupations $\qquad$ \& 10.89 \& 10.89 \& 433 \& 436 \& 39.8 \& 22,535 \& 22,651 \& 2,070 <br>
\hline workers \& 12.64 \& 11.07 \& 491 \& 438 \& 38.8 \& 25,524 \& 22,797 \& 2,020 <br>
\hline
\end{tabular}

See footnotes at end of table.

Table 20
Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1 - Continued

| Occupation² and work level | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Building and grounds cleaning and maintenance occupations $\qquad$ | \$9.50 | \$9.15 | \$380 | \$366 | 40.0 | \$19,756 | \$19,032 | 2,079 |
| Level 2 ................ | 9.44 | 9.02 | 377 | 360 | 40.0 | 19,629 | 18,696 | 2,079 |
| Building cleaning workers ..... | 9.49 | 9.15 | 380 | 366 | 40.0 | 19,737 | 19,011 | 2,079 |
| Level 2 ................ | 9.44 | 9.02 | 377 | 360 | 40.0 | 19,629 | 18,696 | 2,079 |
| Janitors and cleaners, except maids and housekeeping cleaners | 9.80 | 9.45 | 392 | 377 | 40.0 | 20,360 | 19,608 | 2,078 |
| Office and administrative support occupations | 13.84 | 13.31 | 545 | 522 | 39.4 | 28,361 | 27,165 | 2,049 |
| Level 2 ................ | 12.15 | 12.24 | 474 | 466 | 39.0 | 24,647 | 24,252 | 2,029 |
| Level 3 ................. | 11.78 | 11.18 | 465 | 440 | 39.4 | 24,155 | 22,857 | 2,051 |
| Level 4 ................. | 13.44 | 13.82 | 527 | 523 | 39.2 | 27,387 | 27,211 | 2,037 |
| Level 5 ................. | 15.02 | 14.80 | 601 | 592 | 40.0 | 31,241 | 30,774 | 2,080 |
| Financial clerks .................... | 12.61 | 9.95 | 504 | 398 | 40.0 | 26,228 | 20,702 | 2,080 |
| Interviewers, except eligibility and loan | 12.97 | 12.88 | 502 | 502 | 38.7 | 26,123 | 26,126 | 2,014 |
| Level 4 ................ | 13.25 | 13.43 | 509 | 504 | 38.4 | 26,474 | 26,202 | 1,999 |
| Receptionists and information clerks $\qquad$ | 13.96 | 14.42 | 550 | 550 | 39.4 | 28,612 | 28,593 | 2,049 |
| Secretaries and administrative assistants $\qquad$ | 16.88 | 16.66 | 653 | 657 | 38.7 | 33,943 | 34,174 | 2,011 |
| Level 3 ................. | 13.70 | 12.83 | 521 | 488 | 38.0 | 27,077 | 25,358 | 1,976 |
| Level 4 ............... | 15.65 | 15.43 | 584 | 586 | 37.3 | 30,384 | 30,490 | 1,942 |
| Executive secretaries and administrative assistants $\qquad$ | 20.09 | 19.94 | 801 | 798 | 39.9 | 41,629 | 41,475 | 2,073 |
| Medical secretaries ........... | 14.62 | 14.67 | 550 | 494 | 37.6 | 28,604 | 25,673 | 1,957 |
| Level 4 ................. | 15.27 | 15.24 | 559 | 531 | 36.6 | 29,074 | 27,611 | 1,904 |
| Office clerks, general ............ | 12.61 | 12.44 | 484 | 466 | 38.4 | 25,175 | 24,252 | 1,996 |

[^5]the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

5 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey

| Occupation 1 | Weekly ${ }^{2}$ |  |  | Annual ${ }^{3}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Management occupations |  |  |  |  |  |  |
| Team leader | \$1,040 | \$904 | 37.2 | \$53,482 | \$47,000 | 1,912 |
| First line | 1,535 | 1,366 | 40.8 | 78,457 | 70,314 | 2,088 |
| Second line | 2,252 | 2,496 | 41.2 | 117,118 | 129,780 | 2,143 |
| General and operations managers |  |  |  |  |  |  |
| First line | 1,690 | 1,740 | 42.4 | 87,879 | 90,486 | 2,207 |
| Second line ............................................ | 2,579 | 2,683 | 41.0 | 134,127 | 139,541 | 2,130 |
| Marketing managers |  |  |  |  |  |  |
| First line ............................................... | 3,124 | 2,800 | 42.1 | 162,453 | 145,604 | 2,191 |
| Sales managers |  |  |  |  |  |  |
| First line | 2,460 | 1,971 | 40.0 | 127,922 | 102,482 | 2,080 |
| Financial managers |  |  |  |  |  |  |
| First line ............................................... | 1,440 | 1,288 | 40.0 | 74,848 | 66,988 | 2,081 |
| Industrial production managers |  |  |  |  |  |  |
| First line.. | 1,566 | 1,250 | 41.9 | 81,411 | 65,000 | 2,180 |
| Construction managers |  |  |  |  |  |  |
| First line .............................................. | 1,107 | 1,154 | 41.5 | 57,578 | 60,008 | 2,156 |
| Education administrators, elementary and secondary school |  |  |  |  |  |  |
| First line ............................................... | 1,912 | 1,922 | 42.3 | 81,822 | 84,225 | 1,808 |
| Engineering managers |  |  |  |  |  |  |
| First line ............................................... | 2,306 | 2,323 | 42.2 | 119,912 | 120,798 | 2,195 |
| Food service managers |  |  |  |  |  |  |
| First line ............................................... | 955 | 877 | 40.5 | 49,148 | 45,589 | 2,084 |
| Medical and health services managers |  |  |  |  |  |  |
| First line .............................................. | 1,459 | 1,434 | 41.1 | 75,887 | 74,568 | 2,138 |
| Social and community service managers First line $\qquad$ | 988 | 846 | 34.7 | 51,367 | 44,013 | 1,804 |

[^6]paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.


[^0]:    1 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

    2 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

[^1]:    1 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

    2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

    3 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

[^2]:    1 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

    2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

    3 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

[^3]:    1 Union workers are those whose wages are determined through collective bargaining.

    2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

[^4]:    1 Wages of time workers are based solely on hourly rate or salary. Incentive workers are those whose wages are at least partially based on productivity payments such as piece rates, commissions, and production bonuses.

    2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

    3 A classification system including about 800 individual occupations is used to

[^5]:    1 Each occupation for which data are collected in an establishment is evaluated based on four factors, including knowledge, job controls and complexity, contacts, and physical environment. See appendix A for more information.

    2 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

    3 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

    4 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than

[^6]:    1 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

    2 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

    3 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are

