Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| All workers ................................ | \$18.00 | \$14.14 | \$722 | \$565 | 40.1 | \$37,415 | \$29,376 | 2,079 |
| Management occupations $\qquad$ | 39.62 | 37.95 | 1,620 | 1,476 | 40.9 | 84,207 | 76,731 | 2,125 |
| General and operations managers $\qquad$ | 53.33 | 47.59 | 2,296 | 2,337 | 43.0 | 119,375 | 121,520 | 2,238 |
| Marketing and sales managers | 46.40 | 42.32 | 2,042 | 1,577 | 44.0 | 106,164 | 82,000 | 2,288 |
| Marketing managers .......... | 51.77 | 36.06 | 2,197 | 1,442 | 42.4 | 114,229 | 75,005 | 2,206 |
| Sales managers ................ | 42.93 | 50.42 | 1,935 | 2,521 | 45.1 | 100,617 | 131,100 | 2,344 |
| Computer and information systems managers | 45.74 | 47.68 | 1,830 | 1,907 | 40.0 | 95,140 | 99,183 | 2,080 |
| Financial managers ............... | 39.05 | 31.64 | 1,592 | 1,424 | 40.8 | 82,788 | 74,047 | 2,120 |
| Transportation, storage, and distribution managers ...... | 52.41 | 60.51 | 2,440 | 2,606 | 46.5 | 126,863 | 135,491 | 2,420 |
| Education administrators $\qquad$ <br> Education administrators, | 29.50 | 25.19 | 1,145 | 1,008 | 38.8 | 59,022 | 52,399 | 2,001 |
| postsecondary Medical and health services | 31.01 | 25.19 | 1,199 | 1,008 | 38.7 | 61,540 | 52,399 | 1,985 |
| managers ..................... | 29.26 | 30.52 | 1,163 | 1,221 | 39.8 | 60,493 | 63,475 | 2,068 |
| Business and financial operations occupations | 25.94 | 24.16 | 1,042 | 967 | 40.2 | 54,208 | 50,261 | 2,089 |
| Buyers and purchasing agents Wholesale and retail | 25.63 | 24.16 | 1,025 | 967 | 40.0 | 53,321 | 50,261 | 2,080 |
| buyers, except farm products $\qquad$ | 26.15 | 22.36 | 1,046 | 894 | 40.0 | 54,394 | 46,509 | 2,080 |
| Cost estimators .............. | 27.77 | 28.02 | 1,111 | 1,121 | 40.0 | 57,764 | 58,286 | 2,080 |
| Human resources, training, and labor relations specialists $\qquad$ | 23.80 | 24.04 | 937 | 962 | 39.4 | 48,738 | 49,999 | 2,048 |
| Training and development specialists $\qquad$ | 19.99 | 21.22 | 800 | 849 | 40.0 | 41,585 | 44,129 | 2,080 |
| Management analysts ........... | 37.51 | 45.15 | 1,474 | 1,806 | 39.3 | 76,670 | 93,912 | 2,044 |
| Accountants and auditors ..... | 21.17 | 15.87 | 843 | 635 | 39.8 | 43,852 | 32,999 | 2,072 |
| Financial analysts and advisors $\qquad$ | 26.28 | 24.76 | 1,043 | 970 | 39.7 | 54,215 | 50,450 | 2,063 |
| Financial analysts ............. | 26.57 | 25.09 | 1,054 | 970 | 39.7 | 54,784 | 50,450 | 2,062 |
| Loan counselors and officers | 16.94 | 14.42 | 678 | 577 | 40.0 | 35,238 | 30,000 | 2,080 |
| Computer and mathematical science occupations | 31.07 | 30.83 | 1,255 | 1,222 | 40.4 | 65,239 | 63,565 | 2,100 |
| Computer programmers ........ | 28.17 | 28.87 | 1,123 | 1,155 | 39.9 | 58,403 | 60,050 | 2,073 |
| Computer software engineers | 44.06 | 40.87 | 1,815 | 1,627 | 41.2 | 94,402 | 84,602 | 2,142 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Education, training, and <br> library occupations <br> -Continued <br> Arts, communications, and humanities teachers, postsecondary $\qquad$ | \$30.42 | \$30.74 | \$1,215 | \$1,230 | 39.9 | \$49,146 | \$49,182 | 1,616 |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Miscellaneous postsecondary teachers | 26.03 | 25.03 | 967 | 1,001 | 37.1 | 40,339 | 40,045 | 1,550 |
| Primary, secondary, and special education school teachers $\qquad$ | 22.23 | 22.94 | 833 | 882 | 37.5 | 33,788 | 33,888 | 1,520 |
| Elementary and middle school teachers $\qquad$ | 26.16 | 24.89 | 990 | 996 | 37.8 | 38,269 | 37,235 | 1,463 |
| Arts, design, entertainment, sports, and media occupations $\qquad$ | 21.23 | 18.51 | 848 | 740 | 40.0 | 43,975 | 38,501 | 2,071 |
| Designers .......................... | 20.24 | 17.54 | 809 | 702 | 40.0 | 42,090 | 36,489 | 2,080 |
| Graphic designers ............. | 20.19 | 17.54 | 807 | 702 | 40.0 | 41,985 | 36,489 | 2,080 |
| Healthcare practitioner and technical occupations | 24.49 | 23.00 | 965 | 896 | 39.4 | 50,155 | 46,587 | 2,048 |
| Pharmacists ........................ | 50.12 | 50.00 | 2,005 | 2,000 | 40.0 | 104,248 | 104,000 | 2,080 |
| Registered nurses .................. | 28.18 | 25.59 | 1,100 | 980 | 39.0 | 57,185 | 50,981 | 2,029 |
| Therapists ........................... | 21.13 | 20.50 | 844 | 820 | 40.0 | 43,897 | 42,640 | 2,078 |
| Respiratory therapists ........ | 19.87 | 19.78 | 794 | 791 | 40.0 | 41,284 | 41,142 | 2,078 |
| Clinical laboratory technologists and technicians $\qquad$ | 21.84 | 22.81 | 863 | 888 | 39.5 | 44,868 | 46,157 | 2,054 |
| Medical and clinical laboratory technologists | 21.54 | 22.24 | 862 | 890 | 40.0 | 44,804 | 46,259 | 2,080 |
| Diagnostic related technologists and technicians $\qquad$ | 22.05 | 20.14 | 875 | 784 | 39.7 | 45,493 | 40,768 | 2,063 |
| Radiologic technologists and technicians $\qquad$ | 21.29 | 22.31 | 841 | 834 | 39.5 | 43,713 | 43,347 | 2,054 |
| Health diagnosing and treating practitioner support technicians $\qquad$ | 14.83 | 14.29 | 593 | 572 | 40.0 | 30,836 | 29,723 | 2,079 |
| Licensed practical and licensed vocational nurses | 16.58 | 16.80 | 653 | 662 | 39.4 | 33,957 | 34,445 | 2,048 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean carnings | Median earnings | Mean hours |
| Healthcare support occupations $\qquad$ | \$10.34 | \$10.00 | \$406 | \$390 | 39.2 | \$21,093 | \$20,280 | 2,039 |
| Nursing, psychiatric, and home health aides $\qquad$ | 9.66 | 9.70 | 377 | 375 | 39.1 | 19,628 | 19,500 | 2,033 |
| Nursing aides, orderlies, and attendants | 9.61 | 9.35 | 375 | 374 | 39.0 | 19,475 | 19,433 | 2,026 |
| Miscellaneous healthcare support occupations | 12.65 | 12.21 | 502 | 483 | 39.7 | 26,113 | 25,126 | 2,064 |
| Medical assistants ............. | 13.75 | 13.65 | 546 | 546 | 39.7 | 28,412 | 28,392 | 2,066 |
| Medical transcriptionists ... | 13.09 | 12.78 | 517 | 511 | 39.5 | 26,875 | 26,582 | 2,053 |
| Protective service occupations <br> Security guards and gaming | 10.24 | 9.45 | 409 | 378 | 40.0 | 21,292 | 19,635 | 2,079 |
| surveillance officers | 10.12 | 9.12 | 404 | 365 | 39.9 | 21,010 | 18,959 | 2,077 |
| Security guards ................. | 10.00 | 9.12 | 399 | 365 | 39.9 | 20,766 | 18,959 | 2,077 |
| Food preparation and serving related occupations $\qquad$ | 7.39 | 6.82 | 294 | 271 | 39.8 | 15,246 | 13,874 | 2,063 |
| supervisors/managers, food preparation and serving workers $\qquad$ | 12.41 | 11.00 | 511 | 440 | 41.2 | 26,594 | 22,880 | 2,142 |
| First-line supervisors/managers of food preparation and serving workers $\qquad$ | 12.23 | 11.00 | 505 | 440 | 41.3 | 26,240 | 22,880 | 2,146 |
| Cooks ........................ | 11.20 | 11.34 | 446 | 454 | 39.8 | 23,189 | 23,596 | 2,070 |
| Cooks, institution and cafeteria $\qquad$ | 10.47 | 9.82 | 413 | 368 | 39.4 | 21,458 | 19,149 | 2,050 |
| Food service, tipped .............. | 5.76 | 5.76 | 230 | 230 | 40.0 | 11,969 | 11,985 | 2,079 |
| Waiters and waitresses ...... | 5.56 | 5.76 | 222 | 230 | 40.0 | 11,557 | 11,985 | 2,079 |
| Food servers, nonrestaurant ... | 8.64 | 8.12 | 342 | 322 | 39.6 | 17,542 | 16,765 | 2,031 |
| Dishwashers ......................... | 8.24 | 8.25 | 330 | 330 | 40.0 | 17,137 | 17,160 | 2,080 |
| Building and grounds cleaning and maintenance occupations | 10.22 | 8.44 | 406 | 338 | 39.7 | 21,105 | 17,561 | 2,064 |
| First-line supervisors/managers, building and grounds cleaning and maintenance workers $\qquad$ | 16.85 | 19.69 | 674 | 788 | 40.0 | 35,052 | 40,955 | 2,080 |

See footnotes at end of table.

Table 16
Private industry establishments with $\mathbf{1 0 0}$ workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation 1 | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Building and grounds cleaning and maintenance occupations -Continued First-line supervisors/managers of housekeeping and janitorial workers $\qquad$ | \$16.85 | \$19.69 | \$674 | \$788 | 40.0 | \$35,052 | \$40,955 | 2,080 |
| Building cleaning workers .... Janitors and cleaners, except maids and housekeeping cleaners | 8.69 9.25 | 8.15 8.94 | 345 365 | 326 358 | 39.6 39.4 | 17,915 18,964 | 16,931 18,601 | 2,061 2,050 |
| Maids and housekeeping cleaners $\qquad$ | 8.13 | 8.00 | 324 | 320 | 39.9 | 16,850 | 16,640 | 2,073 |
| Grounds maintenance workers $\qquad$ | 8.72 | 7.75 | 348 | 310 | 40.0 | 17,904 | 16,120 | 2,054 |
| Landscaping and groundskeeping workers $\qquad$ | 8.72 | 7.75 | 348 | 310 | 40.0 | 17,904 | 16,120 | 2,054 |
| Personal care and service occupations | 8.46 | 6.67 | 339 | 267 | 40.1 | 17,592 | 13,880 | 2,079 |
| First-line supervisors/managers of gaming workers $\qquad$ | 14.22 | 12.95 | 578 | 518 | 40.6 | 30,063 | 26,936 | 2,114 |
| Gaming services workers ...... | 6.25 | 6.31 | 250 | 252 | 40.0 | 12,999 | 13,119 | 2,080 |
| Gaming dealers ................. | 6.25 | 6.31 | 250 | 252 | 40.0 | 12,999 | 13,119 | 2,080 |
| Sales and related occupations First-line | 22.24 | 13.24 | 905 | 530 | 40.7 | 47,056 | 27,535 | 2,116 |
| supervisors/managers, sales workers $\qquad$ <br> First-line | 18.24 | 15.25 | 768 | 607 | 42.1 | 39,923 | 31,572 | 2,189 |
| supervisors/managers of retail sales workers .. | 18.55 | 15.45 | 769 | 618 | 41.5 | 39,986 | 32,136 | 2,156 |
| Retail sales workers .............. | 11.83 | 11.02 | 474 | 440 | 40.1 | 24,641 | 22,880 | 2,083 |
| Cashiers, all workers ......... | 11.62 | 12.00 | 464 | 480 | 39.9 | 24,103 | 24,960 | 2,075 |
| Retail salespersons ............ | 11.98 | 10.00 | 482 | 390 | 40.2 | 25,073 | 20,259 | 2,093 |
| Sales representatives, wholesale and manufacturing $\qquad$ | 28.83 | 22.89 | 1,200 | 915 | 41.6 | 62,409 | 47,601 | 2,165 |

See footnotes at end of table.

Table 16
Private industry establishments with $\mathbf{1 0 0}$ workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Installation, maintenance, and repair occupations | \$21.90 | \$19.74 | \$876 | \$790 | 40.0 | \$45,518 | \$41,059 | 2,079 |
| Miscellaneous electrical and electronic equipment mechanics, installers, and repairers $\qquad$ |  |  |  |  |  |  |  |  |
| Automotive technicians and repairers $\qquad$ | 15.22 | 16.00 | 616 | 640 | 40.5 | 32,039 | 33,280 | 2,104 |
| Bus and truck mechanics and diesel engine specialists ... | 16.94 | 16.83 | 679 | 673 | 40.1 | 35,307 | 35,006 | 2,085 |
| Industrial machinery installation, repair, and maintenance workers |  |  |  |  |  |  |  |  |
| Industrial machinery mechanics $\qquad$ | 24.25 | 27.05 | 970 | 817 | 40.0 | 44,056 | 56,264 | 2,080 |
| Maintenance and repair workers, general ..... | 21.72 | 19.07 | 869 | 763 | 40.0 | 45,175 | 39,672 | 2,080 |
| Maintenance workers, machinery $\qquad$ |  |  |  |  |  |  |  |  |
| Millwrights ..................... | 25.26 | 28.06 | 1,010 | 1,122 | 40.0 | 52,542 | 58,365 | 2,080 |
| Line installers and repairers ... | 27.49 | 27.69 | 1,100 | 1,108 | 40.0 | 57,185 | 57,591 | 2,080 |
| Miscellaneous installation, maintenance, and repair workers $\qquad$ |  |  |  |  |  |  |  |  |
| Production occupations ........ | 15.97 | 14.00 | 637 | 555 | 39.9 | 33,061 | 28,845 | 2,071 |
| First-line supervisors/managers of production and operating workers $\qquad$ |  |  |  |  |  |  |  |  |
| Electrical, electronics, and electromechanical assemblers $\qquad$ | 20.03 | 19.20 | 805 | 768 | 40.2 | 41,810 | 39,926 | 2,088 |
| Electrical and electronic equipment assemblers . | 11.41 | 12.17 | 456 | 487 | 40.0 | 23,725 | 25,314 | 2,080 |
| Miscellaneous assemblers and fabricators $\qquad$ | 18.21 | 14.50 | 728 | 580 | 40.0 | 37,875 | 30,160 | 2,080 |
| Miscellaneous food processing workers $\qquad$ | 15.07 | 14.40 | 603 | 576 | 40.0 | 31,344 | 29,952 | 2,080 |
| Machine tool cutting setters, operators, and tenders, metal and plastic $\qquad$ | 16.74 | 15.79 | 669 | 631 | 40.0 | 34,812 | 32,833 | 2,080 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{1}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{2}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{4}\)} \\
\hline \& Mean \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& Mean hours \\
\hline \begin{tabular}{l}
Production occupations \\
-Continued \\
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic \(\qquad\)
\end{tabular} \& \$15.43 \& \$14.00 \& \$617 \& \$560 \& 40.0 \& \$32,102 \& \$29,120 \& 2,080 \\
\hline \begin{tabular}{l}
Machinists \(\qquad\) \\
Molders and molding machine setters, operators, and tenders, metal and plastic \(\qquad\)
\end{tabular} \& 18.67
11.32 \& 17.85

10.70 \& 747
451 \& 714
428 \& 40.0
39.8 \& 38,828

23,443 \& 37,128

22,256 \& 2,080
2,071 \\
\hline Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic Multiple machine tool setters, operators, and tenders, metal and plastic \& 11.32
18.51 \& 10.70
18.19 \& 451
741 \& 428
728 \& 39.8
40.0 \& 23,443
38,507 \& 22,256
37,835 \& 2,071
2,080 \\
\hline Tool and die makers ............. \& 21.03 \& 20.63 \& 841 \& 825 \& 40.0 \& 43,748 \& 42,910 \& 2,080 \\
\hline Welding, soldering, and brazing workers $\qquad$ \& 16.81 \& 16.89 \& 672 \& 676 \& 40.0 \& 34,965 \& 35,131 \& 2,080 \\

\hline | Welders, cutters, solderers, and brazers $\qquad$ |
| :--- |
| Welding, soldering, and brazing machine setters, operators, and tenders $\qquad$ | \& 16.86

16.75 \& 17.50

16.89 \& 674
670 \& 700
676 \& 40.0
40.0 \& 35,061
34,842 \& 36,400
35,131 \& 2,080
2,080 \\
\hline Miscellaneous metalworkers and plastic workers \& 16.69 \& 16.89 \& 667 \& 676 \& 40.0 \& 34,707 \& 35,131 \& 2,080 \\
\hline Printers ....................... \& 22.86 \& 24.88 \& 874 \& 896 \& 38.2 \& 45,441 \& 46,575 \& 1,988 \\
\hline Printing machine operators \& 22.38 \& 23.95 \& 863 \& 862 \& 38.5 \& 44,855 \& 44,834 \& 2,004 \\
\hline Laundry and dry-cleaning workers $\qquad$ \& 9.01 \& 8.39 \& 356 \& 336 \& 39.6 \& 18,527 \& 17,451 \& 2,057 \\
\hline Sewing machine operators ..... Woodworking machine setters, operators, and tenders \& 10.05
11.63 \& 9.45
12.25 \& 389
465 \& 368
490 \& 38.7
40.0 \& 19,856
23,747 \& 18,928
24,500 \& 1,977
2,042 \\
\hline Miscellaneous plant and system operators \& 25.48 \& 26.08 \& 1,011 \& 996 \& 39.7 \& 52,594 \& 51,815 \& 2,064 \\
\hline Chemical processing machine setters, operators, and tenders $\qquad$ \& 13.99 \& 12.93 \& 558 \& 517 \& 39.9 \& 29,014 \& 26,896 \& 2,074 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table. median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


[^0]a week, exclusive of overtime
4 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey


[^0]:    1 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

    2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

    3 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

