Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

2	Hou	rly^3		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$17.55	\$13.93	\$701	\$555	39.9	\$35,728	\$28,704	2,035
Management occupations General and operations	36.15	33.60	1,485	1,356	41.1	76,931	70,000	2,128
managers	46.52	40.08	2,045	1,500	44.0	106,252	78,000	2,284
Marketing and sales managers	40.64	36.06	1,739	1,442	42.8	90,438	75,005	2,225
Marketing managers	36.39	27.64	1,498	1,106	41.2	77,892	57,493	2,140
Sales managers	44.90	50.42	2,001	2,269	44.6	104,042	117,998	2,317
Computer and information			,	,		, , ,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,
systems managers	44.56	42.33	1,777	1,693	39.9	92,408	88,048	2,074
Financial managers	34.00	31.22	1,384	1,177	40.7	71,732	61,339	2,110
Industrial production			, , , , , , , , , , , , , , , , , , ,	,		,	,	,
managers	42.35	40.61	1,703	1,624	40.2	88,538	84,469	2,091
Transportation, storage, and			,	, -		,	,	,
distribution managers	48.96	60.51	2,251	2,606	46.0	116,315	135,491	2,376
Construction managers	33.21	30.00	1,378	1,346	41.5	71,647	70,000	2,157
Education administrators	25.08	23.81	983	843	39.2	49,647	45,353	1,980
Education administrators,						,	,	,
elementary and								
secondary school	39.72	38.91	1,553	1,556	39.1	74,125	77,175	1,866
Education administrators,				·		•	·	
postsecondary	32.07	29.63	1,220	1,119	38.0	62,479	58,183	1,948
Engineering managers	58.16	54.58	2,354	2,183	40.5	122,432	113,535	2,105
Lodging managers	17.39	13.85	696	554	40.0	36,180	28,808	2,080
Medical and health services								
managers	28.20	29.93	1,123	1,197	39.8	58,389	62,254	2,070
Property, real estate, and								
community association								
managers	23.18	19.71	927	788	40.0	48,223	41,001	2,080
Social and community service								
managers	19.87	19.27	825	606	41.5	42,877	31,508	2,158
Business and financial								
operations occupations	25.51	24.04	1,026	967	40.2	53,331	50,261	2,090
Buyers and purchasing agents	26.30	24.16	1,052	967	40.0	54,705	50,261	2,080
Wholesale and retail	20.50	27.10	1,052	707	10.0	31,703	50,201	2,000
buyers, except farm								
products	26.13	26.23	1,045	1,049	40.0	54,341	54,558	2,080
Claims adjusters, appraisers,	20.13	20.23	1,043	1,047	10.0	31,371	51,550	2,000
examiners, and								
investigators	21.85	22.75	868	910	39.7	45,138	47,328	2,066
Cost estimators	23.40	24.04	958	962	41.0	49,841	50,003	2,130
2-2						,,,,,,,	2 3,000	

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly^3		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Business and financial operations occupations -Continued Human resources, training, and labor relations								
specialists Employment, recruitment, and placement	\$23.64	\$21.13	\$953	\$924	40.3	\$49,457	\$48,071	2,092
specialists Training and development	18.16	18.40	707	721	39.0	36,788	37,475	2,026
specialists	23.90 36.68 21.38	21.85 45.15 19.47	956 1,443 849	874 1,806 751	40.0 39.3 39.7	49,471 75,032 44,134	45,454 93,912 39,073	2,070 2,045 2,064
Credit analystsFinancial analysts and	23.92	28.28	957	1,131	40.0	49,753	58,814	2,080
advisors Financial analysts	25.78 26.20	24.26 24.71	1,018 1,039	970 970	39.5 39.7	52,916 54,036	50,450 50,450	2,053 2,063
Loan counselors and officers Loan officers	26.39 28.10	22.84 23.65	1,056 1,124	914 946	40.0 40.0	54,895 58,456	47,503 49,194	2,080 2,080
Computer and mathematical								
science occupations	31.75	30.88	1,283	1,222	40.4	66,520	63,471	2,095
Computer programmers	27.58	26.94	1,110	1,155	40.3	57,746	60,050	2,093
Computer software engineers Computer software	43.18	42.24	1,785	1,671	41.3	92,805	86,867	2,149
engineers, applications Computer software	44.49	40.41	1,780	1,616	40.0	92,548	84,049	2,080
engineers, systems	40.70	40.40	4.505	4 505	40.0	00011	00040	2.104
software	42.52	43.43	1,787	1,737	42.0	92,941	90,343	2,186
Computer support specialists	23.61	18.75	934	750	39.5	47,446	36,000	2,010
Computer systems analysts Database administrators	31.62 32.05	30.26 28.37	1,263 1,280	1,195 1,135	40.0 39.9	65,699 65,969	62,150 58,999	2,078 2,058
Network and computer systems administrators Network systems and data	28.48	26.65	1,151	1,062	40.4	59,860	55,226	2,102
communications analysts	32.10	36.76	1,396	1,478	43.5	72,585	76,841	2,261
Architecture and engineering								
occupations	29.73	28.61	1,201	1,145	40.4	62,069	59,530	2,088
Engineers	37.25	32.73	1,524	1,360	40.9	78,227	70,678	2,100
Aerospace engineers	43.01 30.25	42.31 28.61	1,720 1,263	1,692 1,287	40.0 41.8	89,453 60,459	88,001 66,945	2,080 1,999

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly^3		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Architecture and engineering occupations –Continued Electrical and electronics								
engineers Electrical engineers Industrial engineers, including health and	\$28.45 28.45	\$22.86 22.86	\$1,215 1,215	\$1,029 1,029	42.7 42.7	\$63,181 63,181	\$53,499 53,499	2,220 2,220
safety Industrial engineers Mechanical engineers	47.62 32.85 31.22	39.46 32.73 30.06	1,944 1,357 1,290	1,578 1,309 1,202	40.8 41.3 41.3	101,064 70,553 67,068	82,073 68,068 62,523	2,122 2,148 2,148
Drafters	19.20 19.76	17.08 18.27	768 790	683 731	40.0 40.0	39,930 41,099	35,524 38,000	2,080 2,080
Engineering technicians, except drafters	25.61	24.84	1,022	988	39.9	53,166	51,376	2,076
Life, physical, and social science occupations Life scientists Physical scientists	23.34 20.82 31.74	20.18 16.96 28.12	935 827 1,276	840 678 1,125	40.0 39.7 40.2	48,607 42,994 66,358	43,680 35,277 58,490	2,082 2,065 2,091
Chemists and materials scientists	25.23 25.23 29.75	28.12 28.12 32.93	1,020 1,020 1,195	1,125 1,125 1,338	40.4 40.4 40.2	53,059 53,059 62,133	58,490 58,490 69,570	2,103 2,103 2,088
Chemical technicians	23.51	25.09 22.24	913	953 986	38.8 41.6	47,466 53,663	49,578 51,293	2,019
Community and social services occupations	19.26 22.29	17.18 16.01	756 878	688 708	39.2 39.4	38,369 43,526	34,848 37,567	1,992 1,953
Educational, vocational, and school counselors Rehabilitation counselors Social workers	29.36 17.16 18.08	28.80 15.32 17.71	1,111 735 711	1,149 722 706	37.8 42.8 39.3	52,665 38,230 36,363	47,905 37,567 36,670	1,794 2,228 2,011
Child, family, and school social workers	18.51	18.49	722	722	39.0	36,410	36,773	1,967
specialists	16.92	17.18	653	644	38.6	33,790	33,499	1,997

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly^3		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Community and social services occupations -Continued Probation officers and correctional treatment								
specialistsSocial and human service	\$16.51	\$17.39	\$646	\$651	39.1	\$33,576	\$33,852	2,034
assistants	15.86	15.56	614	595	38.7	31,065	30,930	1,959
Lawyers	29.10 41.83	23.44 32.86	1,192 1,767	938 1,643	41.0 42.2	61,978 91,898	48,751 85,444	2,130 2,197
Education, training, and								
library occupations	25.50	25.94	980	1,000	38.4	38,941	38,831	1,527
Postsecondary teachers Math and computer	42.60	32.92	1,632	1,265	38.3	64,867	52,159	1,523
teachers, postsecondary	33.70	34.38	1,316	1,351	39.0	51,664	53,631	1,533
Mathematical science teachers,				·			·	
postsecondary Arts, communications, and humanities teachers,	34.27	34.38	1,336	1,375	39.0	51,731	53,631	1,509
postsecondary	30.04	30.74	1,191	1,230	39.6	49,983	49,182	1,664
postsecondary teachers Primary, secondary, and	29.09	29.11	1,060	1,038	36.4	46,604	47,736	1,602
special education school teachers Preschool and kindergarten	26.38	27.41	1,015	1,056	38.5	39,705	40,595	1,505
teachers Kindergarten teachers,	13.26	7.00	522	280	39.4	24,100	14,560	1,817
except special education Elementary and middle	27.71	26.68	1,072	1,049	38.7	39,718	38,797	1,433
school teachers Elementary school	27.91	27.79	1,068	1,080	38.3	40,301	40,700	1,444
teachers, except special education Middle school teachers, except special and	27.93	27.79	1,065	1,068	38.1	40,142	40,351	1,437
vocational education Secondary school teachers	27.84 28.93	27.70 28.96	1,076 1,116	1,096 1,132	38.7 38.6	40,717 43,027	41,008 43,440	1,463 1,487

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2 2	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean	Median	Mean	Median	Mean	Mean	Median	Mean
	earnings	earnings	earnings	earnings	hours	earnings	earnings	hours
Education, training, and library occupations -Continued Secondary school teachers, except								
special and vocational education Special education teachers Special education teachers, preschool,	\$29.18	\$29.10	\$1,122	\$1,141	38.5	\$43,347	\$43,966	1,486
	29.20	27.85	1,111	1,066	38.1	44,170	43,334	1,513
kindergarten, and elementary school Other teachers and instructors Librarians Library technicians Instructional coordinators Teacher assistants	29.67	28.79	1,135	1,137	38.3	45,812	45,801	1,544
	24.26	25.02	936	1,001	38.6	39,407	37,030	1,624
	19.98	18.56	787	751	39.4	38,547	41,408	1,929
	14.25	14.13	537	515	37.7	23,859	20,894	1,675
	30.90	32.61	1,236	1,304	40.0	55,703	51,451	1,803
	9.75	9.41	368	356	37.8	14,188	13,348	1,456
Arts, design, entertainment, sports, and media	7.13	7.41	300	330	37.0	14,100	13,540	1,430
occupations Designers Graphic designers	19.04	17.54	774	716	40.6	40,146	37,255	2,108
	18.00	16.67	720	673	40.0	37,442	35,000	2,080
	19.19	16.83	768	673	40.0	39,915	35,000	2,080
News analysts, reporters and correspondents	23.74	19.96	950	799	40.0	49,386	41,523	2,080
correspondents Public relations specialists Writers and editors	17.86	16.83	714	673	40.0	37,149	35,000	2,080
	19.40	19.84	776	794	40.0	40,137	40,961	2,069
	19.50	18.40	851	838	43.6	44,247	43,570	2,269
Editors Miscellaneous media and communication workers Broadcast and sound	18.92	18.40	832	823	44.0	43,271	42,815	2,287
	16.11	14.31	630	572	39.1	32,758	29,763	2,034
engineering technicians and radio operators	15.76	16.46	630	658	40.0	32,774	34,237	2,080
Healthcare practitioner and technical occupations Dietitians and nutritionists Pharmacists Physicians and surgeons Registered nurses Therapists	24.32	21.93	961	864	39.5	49,415	44,720	2,032
	22.05	21.14	873	846	39.6	45,373	43,971	2,058
	49.73	49.50	1,986	1,980	39.9	103,253	102,962	2,076
	85.91	92.13	3,664	3,858	42.6	190,517	200,639	2,218
	26.81	24.45	1,054	953	39.3	54,631	49,384	2,038
	24.89	23.32	971	933	39.0	48,257	47,570	1,939

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly^3		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare practitioner and technical occupations -Continued								
Physical therapists	\$29.87	\$30.76	\$1,188	\$1,203	39.8	\$61,785	\$62,562	2,068
Respiratory therapists Clinical laboratory technologists and	21.42	21.50	854	854	39.9	44,433	44,408	2,074
technicians Medical and clinical	20.61	21.60	817	850	39.6	42,488	44,221	2,062
laboratory technologists Medical and clinical	21.36	22.13	854	885	40.0	44,423	46,030	2,080
laboratory technicians Diagnostic related	19.33	19.00	755	760	39.1	39,268	39,520	2,032
technologists and								
technicians Radiologic technologists	22.66	23.61	900	944	39.7	46,809	49,109	2,066
and technicians Health diagnosing and treating practitioner	22.44	23.63	890	945	39.6	46,259	49,150	2,062
support technicians	13.42	12.83	531	513	39.5	27,598	26,686	2,057
Pharmacy technicians Licensed practical and	13.12	12.50	520	500	39.7	27,062	26,000	2,063
licensed vocational nurses Medical records and health	16.15	16.00	637	621	39.5	31,948	31,346	1,979
information technicians Miscellaneous health	14.20	16.62	568	665	40.0	29,530	34,570	2,080
technologists and technicians	15.48	13.63	618	520	39.9	32,128	27,040	2,075
Healthcare support occupations	10.36	9.95	410	388	39.5	21,184	19,988	2,044
Nursing, psychiatric, and	0.26	0.05	260	262	20.4	10.070	10.720	2.020
Home health aides	9.36 8.91	9.05 7.66	369 356	362 306	39.4 40.0	19,079 18,537	18,720 15,933	2,038 2,080
Nursing aides, orderlies, and attendants	9.46	9.05	372	362	39.3	19,192	18,762	2,028
Psychiatric aides	9.01	10.07	360	400	39.9	18,702	20,794	2,028
Physical therapist assistants and aides	20.67	19.26	811	776	39.2	37,714	36,691	1,824
Miscellaneous healthcare	20.07	17.20	011	,,,	37.2	37,717	30,071	1,027
support occupations Medical assistants	11.70 10.42	11.06 10.42	465 416	442 417	39.7 39.9	24,136 21,634	23,005 21,667	2,063 2,077
	10.42	10.42	416	417	39.9	21,634	21,667	2,077

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

02	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare support occupations –Continued Medical equipment preparers	\$12.08	\$9.77	\$481	\$391	39.8	\$24,995	\$20,324	2,069
Medical transcriptionists	13.28	13.59	530	544	39.9	27,561	28,267	2,075
Protective service occupations First-line supervisors/managers, law	12.98	11.19	533	452	41.0	27,352	23,296	2,107
enforcement workers First-line supervisors/managers	19.13	18.16	763	727	39.9	39,680	37,779	2,075
of correctional officers First-line	14.10	11.87	564	475	40.0	29,329	24,681	2,080
supervisors/managers of police and detectives First-line supervisors/managers of	24.24	24.27	965	1,000	39.8	50,154	52,000	2,069
fire fighting and								
prevention workers Fire fighters Bailiffs, correctional officers,	18.40 11.55	17.90 11.25	954 573	1,074 575	51.8 49.6	48,998 29,794	55,848 29,875	2,663 2,580
and jailers	12.23	10.99	491	441	40.2	25,558	22,936	2,090
jailers Detectives and criminal	12.15	10.78	488	440	40.2	25,395	22,905	2,090
investigators Police officers	22.30 17.02	22.22 17.49	932 699	889 728	41.8 41.1	48,483 36,369	46,216 37,863	2,174 2,137
Police and sheriff's patrol officers	17.02	17.49	699	728	41.1	36,369	37,863	2,137
surveillance officers Security guards	10.08 9.97	9.12 9.12	402 398	365 365	39.9 39.9	20,916 20,696	18,959 18,959	2,076 2,076
service workers	10.57	10.69	423	427	40.0	11,822	2,408	1,119
Food preparation and serving related occupations First-line supervisors/managers,	7.85	7.31	305	276	38.9	15,129	13,650	1,927
food preparation and serving workers	12.72	11.88	524	500	41.2	24,376	22,880	1,916

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly^3		Weekly ⁴			Annual ⁵	
Occupation ²	3.5	3.5.31	3.5	3.5.31				
	Mean	Median	Mean	Median	Mean hours	Mean	Median	Mean
	earnings	earnings	earnings	earnings	nours	earnings	earnings	hours
Food preparation and serving related occupations								
-Continued								
First-line								
supervisors/managers								
of food preparation and								
serving workers	\$12.72	\$11.88	\$524	\$500	41.2	\$24,347	\$22,880	1,914
Cooks	9.42	9.86	363	368	38.5	17,774	17,056	1,887
Cooks, institution and								
cafeteria	9.27	8.48	348	312	37.6	15,917	14,018	1,718
Cooks, restaurant	10.68	11.34	419	454	39.2	21,802	23,596	2,041
Food preparation workers	9.76	10.50	345	336	35.4	14,940	12,932	1,530
Food service, tipped	5.40 5.21	5.75 5.50	212 205	226 220	39.3 39.3	10,998 10,640	11,770 11,440	2,039 2,044
Dining room and cafeteria	3.21	3.30	203	220	39.3	10,040	11,440	2,044
attendants and								
bartender helpers	6.24	4.41	228	225	36.6	11,233	10,240	1,800
Fast food and counter	0.21	1.11	220	223	50.0	11,233	10,210	1,000
workers	8.05	7.77	300	292	37.2	14,085	13,778	1,750
Combined food preparation						,	- ,	,
and serving workers,								
including fast food	7.82	7.49	298	263	38.1	14,626	13,639	1,871
Counter attendants,								
cafeteria, food								
concession, and coffee								
shop	8.82	8.95	304	355	34.5	12,707	13,778	1,441
Food servers, nonrestaurant	6.54	7.60	252	266	38.4	12,526	13,832	1,915
Dishwashers	8.29	8.25	331	330	40.0	17,236	17,160	2,080
Building and grounds cleaning								
and maintenance								
occupations	10.51	8.93	418	351	39.7	21,605	18,217	2,056
First-line			_			,	-, -	,
supervisors/managers,								
building and grounds								
cleaning and maintenance								
workers	17.29	18.16	694	760	40.1	36,036	39,520	2,084
First-line								
supervisors/managers								
of housekeeping and	17.29	10.60	602	788	40.0	35,959	40,955	2,079
janitorial workers Building cleaning workers	9.08	19.69 8.40	692 360	334	40.0 39.6	18,615	17,364	2,079
Dunuing cicaling workers	7.00	1 0. 4 0	500	JJ+	57.0	10,013	17,504	2,0J1

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Hou	rly^3		Weekly ⁴			5	
				ekly ⁴ Annual ⁵			
Mean rnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
\$9.61	\$8.94	\$381	\$358	39.6	\$19,665	\$18,601	2,045
8.16	8.00	324	320	39.7	16,813	16,640	2,059
10.70	10.00	426	400	39.8	21,917	20,800	2,048
10.62	9.86	424	393	39.9	21,787	20,280	2,051
8.59	6.67	342	267	39.8	17,732	13,880	2,063
14.22	12.95	578	518	40.6	30,063	26,936	2,114
12.19 6.25 6.25	12.98 6.31 6.31	488 250 250	519 252 252	40.0 40.0 40.0	25,351 12,999 12,999	27,000 13,119 13,119	2,080 2,080 2,080
7.50	6.50	300	260	40.0	15,606	13,520	2,080
14.91 14.91	15.79 15.79	594 594	632 632	39.9 39.9	30,905 30,905	32,852 32,852	2,073 2,073
18.98	13.12	772	530	40.7	40,166	27,535	2,116
16.78	15.45	723	618	43.1	37,596	32,136	2,241
16.07	15.70	691	628	43.0	35,908	32,656	2,234
19.44 10.80 9.82 9.02	15.25 10.00 9.16 8.50	847 432 392 360	610 400 366 340	43.6 40.0 40.0 39.9	44,049 22,449 20,392 18,745	31,726 20,800 19,055 17,680	2,266 2,079 2,078 2,077
	8.16 10.70 10.62 8.59 14.22 12.19 6.25 6.25 7.50 14.91 14.91 18.98 16.78 16.07	8.16 8.00 10.70 10.00 10.62 9.86 8.59 6.67 14.22 12.95 12.19 12.98 6.25 6.31 6.25 6.31 7.50 6.50 14.91 15.79 14.98 13.12 16.78 15.45 16.07 15.70 19.44 15.25 10.80 10.00 9.82 9.16	8.16 8.00 324 10.70 10.00 426 10.62 9.86 424 8.59 6.67 342 14.22 12.95 578 12.19 12.98 488 6.25 6.31 250 6.25 6.31 250 7.50 6.50 300 14.91 15.79 594 14.91 15.79 594 18.98 13.12 772 16.78 15.45 723 16.07 15.70 691 19.44 15.25 847 10.80 10.00 432 9.82 9.16 392	8.16 8.00 324 320 10.70 10.00 426 400 10.62 9.86 424 393 8.59 6.67 342 267 14.22 12.95 578 518 12.19 12.98 488 519 6.25 6.31 250 252 7.50 6.50 300 260 14.91 15.79 594 632 14.91 15.79 594 632 18.98 13.12 772 530 16.78 15.45 723 618 16.07 15.70 691 628 19.44 15.25 847 610 10.80 10.00 432 400 9.82 9.16 392 366	8.16 8.00 324 320 39.7 10.70 10.00 426 400 39.8 10.62 9.86 424 393 39.9 8.59 6.67 342 267 39.8 14.22 12.95 578 518 40.6 12.19 12.98 488 519 40.0 6.25 6.31 250 252 40.0 7.50 6.50 300 260 40.0 14.91 15.79 594 632 39.9 18.98 13.12 772 530 40.7 16.78 15.45 723 618 43.1 16.07 15.70 691 628 43.0 19.44 15.25 847 610 43.6 10.80 10.00 432 400 40.0 9.82 9.16 392 366 40.0	8.16 8.00 324 320 39.7 16,813 10.70 10.00 426 400 39.8 21,917 10.62 9.86 424 393 39.9 21,787 8.59 6.67 342 267 39.8 17,732 14.22 12.95 578 518 40.6 30,063 12.19 12.98 488 519 40.0 25,351 6.25 6.31 250 252 40.0 12,999 7.50 6.50 300 260 40.0 15,606 14.91 15.79 594 632 39.9 30,905 18.98 13.12 772 530 40.7 40,166 16.78 15.45 723 618 43.1 37,596 16.07 15.70 691 628 43.0 35,908 19.44 15.25 847 610 43.6 44,049 10.80 10.00 432 400 40.0 22,449 9.82 9.16 392 366 40.0 20,392	8.16 8.00 324 320 39.7 16,813 16,640 10.70 10.00 426 400 39.8 21,917 20,800 10.62 9.86 424 393 39.9 21,787 20,280 8.59 6.67 342 267 39.8 17,732 13,880 14.22 12.95 578 518 40.6 30,063 26,936 12.19 12.98 488 519 40.0 25,351 27,000 6.25 6.31 250 252 40.0 12,999 13,119 7.50 6.50 300 260 40.0 12,999 13,119 14.91 15.79 594 632 39.9 30,905 32,852 18.98 13.12 772 530 40.7 40,166 27,535 16.78 15.45 723 618 43.1 37,596 32,136 16.07 15.70 691 628 43.0 35,908 32,656 19.44 15.25 847 610 43.6 44,049 31,726 10.80 10.00 432 400 40.0 22,449 20,800 9.82

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Sales and related occupations -Continued Counter and rental clerks								
and parts salespersons	\$13.51	\$12.52	\$538	\$501	39.8	\$27,991	\$26,042	2,072
Counter and rental clerks	9.89	9.30	368	372	37.2	19,133	19,344	1,934
Parts salespersons	14.27	13.34	577	534	40.4	30,005	27,756	2,103
Retail salespersons	11.64	10.59	466	415	40.0	24,232	21,570	2,082
Insurance sales agents	29.62	19.06	1,209	762	40.8	62,857	39,649	2,122
Sales representatives,								
wholesale and	26.70	22.06	1.004	015	41.0	5 6 00 2	47 601	2 121
manufacturing Sales representatives, wholesale and	26.70	22.86	1,094	915	41.0	56,893	47,601	2,131
manufacturing, technical and scientific	21.22	22.27	1.265	021	40.4	c5 771	40,402	2.100
products	31.32	23.27	1,265	931	40.4	65,771	48,402	2,100
products	25.57	22.51	1,052	900	41.1	54,688	46,825	2,139
Sales engineers	29.42	25.06	1,299	1,253	44.2	67,556	65,159	2,296
Miscellaneous sales and			,	,		,	, ,	,
related workers	13.46	10.00	538	400	40.0	27,990	20,800	2,080
Office and administrative support occupations First-line supervisors/managers of	13.29	12.23	528	486	39.8	27,184	25,214	2,045
office and administrative support workers	18.52	19.00	734	718	39.6	38,175	37,338	2,062
including answering								
service	10.83	9.66	433	386	40.0	22,523	20,091	2,079
Financial clerks	12.89	12.14	511	486	39.7	26,459	25,253	2,053
Bill and account collectors Billing and posting clerks	11.48	10.50	459	420	40.0	23,881	21,840	2,080
and machine operators Bookkeeping, accounting, and auditing clerks	12.88 14.14	12.50 13.55	519 557	500	39.4	27,005 28,718	25,990 28,059	2,097
Payroll and timekeeping				540		·	·	2,031
clerks Procurement clerks	15.78 15.04	16.29 15.84	624 601	652 634	39.5 40.0	31,943 31,274	32,992 32,947	2,025 2,080

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
066 1 1 1 1 1 4 4								
Office and administrative support occupations								
-Continued								
Tellers	\$10.30	\$10.00	\$406	\$382	39.4	\$21,121	\$19,885	2,050
Court, municipal, and license	\$10.50	\$10.00	φ+00	ψ302	37.4	φ21,121	ψ19,005	2,030
clerks	13.66	13.37	545	535	39.9	28,321	27,803	2,074
Customer service	13.00	13.37	343	333	39.9	20,321	27,003	2,074
representatives	12.98	11.72	516	469	39.8	26,843	24,384	2,068
Eligibility interviewers,	12.70	11.72	310	407	37.0	20,043	24,504	2,000
government programs	16.86	16.78	669	671	39.7	34,782	34,902	2,063
File clerks	11.84	10.58	468	423	39.5	24,314	22,000	2,053
Hotel, motel, and resort desk	11.01	10.50	100	123	37.3	21,311	22,000	2,033
clerks	9.70	9.58	385	383	39.7	20,009	19,922	2,063
Interviewers, except	<i>,,,,</i>	7.00			6717	20,000	12,222	2,000
eligibility and loan	13.96	12.89	553	502	39.6	28,737	26,083	2,059
Loan interviewers and clerks	14.40	14.91	572	596	39.7	29,719	31,002	2,063
Order clerks	12.48	11.83	498	473	39.9	25,900	24,606	2,076
Human resources assistants, except payroll and						,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,	,
timekeeping	14.78	14.43	584	577	39.5	29,936	29,697	2,025
Receptionists and information								
clerks	11.41	11.00	457	440	40.0	23,711	22,880	2,078
Reservation and								
transportation ticket								
agents and travel clerks	12.37	13.43	484	537	39.1	25,165	27,941	2,034
Dispatchers	15.02	14.79	638	592	42.4	33,155	30,765	2,207
Police, fire, and ambulance								
dispatchers	12.76	12.18	513	495	40.2	26,678	25,763	2,091
Dispatchers, except police,								
fire, and ambulance	16.63	17.50	735	875	44.2	38,208	45,500	2,298
Production, planning, and								
expediting clerks	18.09	14.36	723	574	40.0	37,619	29,869	2,080
Shipping, receiving, and	44.00	44 = -			46.5			2 0
traffic clerks	11.83	11.73	473	469	40.0	24,566	24,357	2,077
Stock clerks and order fillers	12.17	11.75	484	470	39.8	25,184	24,440	2,069
Secretaries and administrative	15.50	15.00			20.7	21.770	20.045	2.050
assistants	15.50	15.00	616	598	39.7	31,778	30,846	2,050
Executive secretaries and								
administrative	10 51	10.10	720	710	20.0	20 200	27.256	2.072
assistants	18.51	18.18	739	718	39.9	38,380	37,356	2,073
Legal secretaries	16.58	16.04	642	642	38.7	33,370	33,367	2,013
Medical secretaries	12.42	11.66	495	460	39.8	25,658	23,910	2,067

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly^3		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations -Continued Secretaries, except legal,								
medical, and executive	\$14.20	\$13.50	\$565	\$540	39.8	\$28,845	\$27,720	2,032
Computer operators Data entry and information	12.46	11.16	497	446	39.9	25,866	23,207	2,076
processing workers	12.27	12.05	491	482	40.0	25,527	25,070	2,080
Data entry keyers	11.97	12.05	479	482	40.0	24,894	25,070	2,080
Insurance claims and policy processing clerks Mail clerks and mail machine	14.84	13.46	583	522	39.3	30,305	27,167	2,042
operators, except postal service	9.31	9.75	372	390	40.0	19,355	20,280	2,080
Office clerks, general	12.55	11.79	498	390 459	39.7	24,133	20,280	1,922
orrice ererns, general	12.00	11.77	.,,	.07		2 1,100	20,001	1,>
Construction and extraction occupations First-line supervisors/managers of construction trades and	15.59	14.50	622	580	39.9	32,215	30,160	2,066
extraction workers	22.16	22.06	887	882	40.0	45,794	45,760	2,067
Carpenters	17.28	17.00	691	680	40.0	35,939	35,360	2,080
Construction laborers Construction equipment	11.43	10.50	457	420	40.0	23,767	21,840	2,080
operators Operating engineers and other construction	16.75	14.85	670	594	40.0	34,830	30,888	2,080
equipment operators	21.36	17.48	854	699	40.0	44,408	36,358	2,079
Electricians	17.77	18.00	711	720	40.0	36,957	37,440	2,080
Painters and paperhangers Painters, construction and	14.62	14.00	585	560	40.0	30,403	29,120	2,080
maintenance Pipelayers, plumbers, pipefitters, and	14.62	14.00	585	560	40.0	30,403	29,120	2,080
steamfitters	17.54	17.00	701	680	40.0	36,475	35,360	2,080
steamfitters	17.54	17.00	701	680	40.0	36,475	35,360	2,080
Sheet metal workers	15.03	15.50	601	620	40.0	31,266	32,240	2,080
workers Helpers, construction trades	17.19 12.09	16.00 12.05	688 480	640 480	40.0 39.7	35,764 24,704	33,280 24,960	2,080 2,043

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly^3		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Construction and extraction occupations –Continued Helperspipelayers, plumbers, pipefitters, and steamfitters	\$12.56	\$13.00	\$502	\$520	40.0	\$26,122	\$27,040	2,080
Highway maintenance	Ψ12.50	Ψ13.00	ψ302	Ψ320	10.0	Ψ20,122	φ27,010	2,000
workers	12.25	12.15	482	474	39.4	25,070	24,648	2,047
Installation, maintenance, and repair occupations	19.87	18.00	798	720	40.1	41,436	37,440	2,085
supervisors/managers of mechanics, installers, and repairers	23.22	19.58	953	824	41.0	49,561	42,869	2,134
mechanics, installers, and repairers	23.35	26.26	934	1,050	40.0	48,561	54,621	2,080
repairers	19.19	17.20	770	690	40.1	40,062	35,880	2,087
Automotive body and related repairers Automotive service	18.92	17.25	757	690	40.0	39,362	35,880	2,080
technicians and mechanics Bus and truck mechanics and	19.32	17.00	776	720	40.2	40,377	37,440	2,090
diesel engine specialists Heavy vehicle and mobile	17.23	16.83	691	673	40.1	35,799	35,006	2,077
equipment service technicians and mechanics	16.99	15.85	689	634	40.6	35,837	32,964	2,109
engines Heating, air conditioning, and	17.97	18.54	719	742	40.0	37,387	38,569	2,080
refrigeration mechanics and installers	16.82	16.18	673	647	40.0	34,971	33,648	2,079
installation, repair, and maintenance workers Industrial machinery	19.19	18.00	767	720	40.0	39,851	37,440	2,077
mechanics	23.64	23.13	945	925	40.0	49,149	48,100	2,079

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly^3		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations -Continued Maintenance and repair								
workers, general Maintenance workers,	\$16.70	\$14.58	\$668	\$583	40.0	\$34,598	\$30,326	2,072
machinery Millwrights Line installers and repairers	15.17 25.26 25.23	15.27 28.06 27.69	607 1,010 1,006	611 1,122 1,108	40.0 40.0 39.9	31,560 52,542 52,294	31,762 58,365 57,591	2,080 2,080 2,073
Electrical power-line installers and repairers Miscellaneous installation,	26.35	27.74	1,054	1,110	40.0	54,813	57,699	2,080
maintenance, and repair workers	14.67	13.33	586	533	39.9	30,162	27,735	2,056
Production occupations First-line	15.00	13.00	597	518	39.8	31,012	26,936	2,067
supervisors/managers of production and operating workers	19.94	19.20	800	768	40.1	41,584	39,926	2,086
electromechanical assemblers Electrical and electronic	11.01	10.79	438	423	39.8	22,769	21,986	2,068
equipment assemblers Structural metal fabricators	10.96	10.10	438	404	40.0	22,798	21,008	2,080
and fitters Miscellaneous assemblers and	14.71	15.10	588	604	40.0	30,590	31,408	2,080
fabricators Butchers and other meat, poultry, and fish	17.39	13.40	696	536	40.0	36,178	27,872	2,080
processing workers Butchers and meat cutters Miscellaneous food	8.39 11.09	7.70 12.00	327 439	292 480	39.0 39.6	17,009 22,813	15,184 24,960	2,027 2,057
processing workers Machine tool cutting setters, operators, and tenders,	14.13	14.40	554	576	39.2	28,796	29,952	2,038
metal and plastic	15.71	15.70	628	628	40.0	32,643	32,656	2,078
metal and plastic	15.38	15.70	614	628	40.0	31,945	32,656	2,077

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly^3		Weekly ⁴			Annual ⁵	
Occupation ²								
•	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
-Continued								
Lathe and turning machine								
tool setters, operators,								
and tenders, metal and	***				40.0			• • •
plastic	\$19.59	\$19.09	\$783	\$745	40.0	\$40,712	\$38,723	2,079
Machinists	18.38	19.00	734	760	39.9	38,155	39,520	2,076
Molders and molding								
machine setters,								
operators, and tenders,	11 27	10.70	453	120	20.8	22.545	22.256	2,071
metal and plastic Molding, coremaking, and	11.37	10.70	433	428	39.8	23,545	22,256	2,071
casting machine setters,								
operators, and tenders,								
metal and plastic	11.37	10.70	453	428	39.8	23,545	22,256	2,071
Multiple machine tool setters,	11.57	10.70	733	720	37.0	25,545	22,230	2,071
operators, and tenders,								
metal and plastic	17.93	17.55	716	702	39.9	37,215	36,504	2,075
Tool and die makers	20.79	20.36	832	814	40.0	43,241	42,349	2,080
Welding, soldering, and						- ,	,	,
brazing workers	16.33	16.89	653	676	40.0	33,965	35,131	2,079
Welders, cutters, solderers,						,	,	,
and brazers	16.17	16.50	647	660	40.0	33,625	34,320	2,079
Welding, soldering, and								
brazing machine								
setters, operators, and								
tenders	16.75	16.89	670	676	40.0	34,842	35,131	2,080
Miscellaneous metalworkers								
and plastic workers	14.78	15.00	591	600	40.0	30,738	31,200	2,079
Printers	22.86	24.88	873	896	38.2	45,421	46,575	1,987
Printing machine operators	22.38	23.95	862	862	38.5	44,837	44,834	2,004
Laundry and dry-cleaning	0.00	0.20	2.51	22.5	20.7	40.004	15.454	2052
workers	8.89	8.39	351	336	39.5	18,231	17,451	2,052
Sewing machine operators	9.78	9.10	381	360	39.0	19,516	18,695	1,995
Woodworking machine								
setters, operators, and	10.62	0.20	125	271	40.0	21.054	10.202	2.055
tenders	10.63	9.28	425	371	40.0	21,854	19,302	2,055
operators, and tenders,								
wood	9.58	9.00	383	360	40.0	19,567	18,720	2,043
Woodworking machine	7.50	7.00	303	500	+0.0	17,507	10,720	2,043
setters, operators, and								
tenders, except sawing	12.66	13.25	506	530	40.0	26,336	27,560	2,080
,g					2.4	.,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

0 " 2	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations -Continued Water and liquid waste								
treatment plant and system operators Miscellaneous plant and	\$16.41	\$17.11	\$656	\$684	40.0	\$34,138	\$35,589	2,080
system operators	22.97	26.08	913	996	39.7	47,478	51,815	2,067
operators Chemical processing machine	25.36	26.08	1,005	996	39.6	52,239	51,815	2,060
setters, operators, and tenders	13.59	12.93	542	517	39.9	28,190	26,896	2,075
operators and tenders Crushing, grinding, polishing,	13.99	10.50	558	420	39.8	28,995	21,840	2,072
mixing, and blending workers Mixing and blending	17.57	18.57	703	743	40.0	36,541	38,621	2,080
machine setters, operators, and tenders Extruding, forming, pressing,	18.39	19.53	736	781	40.0	38,261	40,622	2,080
and compacting machine setters, operators, and	12.26	12.50	517	5.42	20.0	26,000	29 205	2.020
tenders Inspectors, testers, sorters,	13.26	13.56	517	542	39.0	26,900	28,205	2,028
samplers, and weighers Painting workers Coating, painting, and	17.17 12.15	14.85 10.50	689 486	594 420	40.1 40.0	35,825 25,271	30,880 21,840	2,087 2,080
spraying machine setters, operators, and tenders	11.96	10.50	478	420	40.0	24,881	21,840	2,080
Miscellaneous production workers Paper goods machine	13.04	11.00	520	440	39.9	27,034	22,880	2,073
setters, operators, and tenders	17.81	14.87	712	595	40.0	37,050	30,930	2,080
workers	10.81	10.93	427	449	39.5	22,192	23,358	2,053
Transportation and material moving occupations	14.18	12.71	565	500	39.8	28,904	25,813	2,039

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations -Continued First-line supervisors/managers of helpers, laborers, and material movers, hand First-line	\$19.30	\$18.03	\$821	\$831	42.5	\$42,680	\$43,217	2,211
supervisors/managers of transportation and material-moving machine								
and vehicle operators Aircraft pilots and flight	19.90	18.14	805	726	40.5	41,881	37,731	2,105
engineers	75.07	77.98	1,537	1,620	20.5	79,938	84,262	1,065
flight engineers	75.07	77.98	1,537	1,620	20.5	79,938	84,262	1,065
Bus drivers	13.25	12.85	403	386	30.4	17,245	12,115	1,302
Bus drivers, school Driver/sales workers and	12.29	12.13	303	243	24.7	11,734	8,976	955
truck drivers	15.11	14.50	631	580	41.8	32,808	30,160	2,172
Driver/sales workers	15.03	15.25	637	610	42.4	33,113	31,720	2,203
Truck drivers, heavy and								
tractor-trailer	15.32	14.50	659	600	43.0	34,277	31,200	2,237
Truck drivers, light or delivery services	14.83	14.05	593	562	40.0	30,849	29,224	2,080
Crane and tower operators	18.82	17.00	753	680	40.0	39,137	35,360	2,080
Dredge, excavating, and								
loading machine operators Excavating and loading	16.81	15.90	672	636	40.0	34,969	33,072	2,080
machine and dragline operators	16.81	15.90	672	636	40.0	34,969	33,072	2,080
operatorsLaborers and material	12.80	12.46	511	496	39.9	26,579	25,813	2,077
movers, hand	10.66	10.48	423	418	39.7	21,958	21,736	2,060
Cleaners of vehicles and equipment Laborers and freight, stock,	10.13	9.98	405	399	40.0	21,069	20,752	2,080
and material movers, hand	11.05	11.00	437	440	39.5	22,656	22,880	2,050
Machine feeders and offbearers	10.28	11.24	411	450	40.0	21,388	23,379	2,080

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2 : 2	Hou	rly ³	Weekly ⁴			Annual ⁵		
Occupation ²	Mean	Median	Mean	Median	Mean	Mean	Median	Mean
	earnings	earnings	earnings	earnings	hours	earnings	earnings	hours
Transportation and material moving occupations -Continued Packers and packagers, hand	\$9.69	\$9.47	\$388	\$379	40.0	\$20,155	\$19,704	2,080
	11.74	10.05	470	402	40.0	24,417	20,906	2,080

¹ Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

5 Mean annual agraines

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

3 Earnings are the straight-time hourly wages or salaries paid to employees.

They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

4 Mean weekly earnings are the straight-time weekly wages or salaries paid to

employees. Median weekly earnings designate position - one-half of the earnings are

Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

Table 12 Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

	Hou	rly^3		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$17.24	\$13.46	\$691	\$538	40.1	\$35,843	\$27,955	2,079
Management occupations	37.01	34.00	1,531	1,380	41.4	79,615	71,768	2,151
General and operations								
managers	47.84	43.27	2,123	1,603	44.4	110,297	83,366	2,305
Marketing and sales managers	42.59	36.80	1,835	1,442	43.1	95,407	75,005	2,240
Marketing managers	39.78	31.80	1,648	1,272	41.4	85,680	66,152	2,154
Sales managers	44.90	50.42	2,001	2,269	44.6	104,042	117,998	2,317
Computer and information								
systems managers	44.97	42.59	1,799	1,704	40.0	93,528	88,587	2,080
Financial managers	34.70	30.38	1,422	1,146	41.0	73,942	59,611	2,131
Transportation, storage, and								
distribution managers	51.41	60.51	2,380	2,606	46.3	123,769	135,491	2,407
Construction managers	32.89	30.00	1,369	1,327	41.6	71,191	68,999	2,164
Education administrators	17.54	12.00	695	480	39.6	36,041	24,960	2,055
Education administrators,								
postsecondary	30.68	25.19	1,187	1,008	38.7	60,964	52,399	1,987
Engineering managers	58.64	54.58	2,375	2,183	40.5	123,479	113,535	2,106
Lodging managers Medical and health services	17.39	13.85	696	554	40.0	36,180	28,808	2,080
managers	28.73	30.52	1,143	1,221	39.8	59,445	63,475	2,069
Business and financial								
operations occupations	25.65	24.04	1,035	967	40.3	53,819	50,261	2,098
Buyers and purchasing agents Wholesale and retail	26.61	24.16	1,065	967	40.0	55,356	50,261	2,080
buyers, except farm								
products	26.13	26.23	1,045	1,049	40.0	54,341	54,558	2,080
Cost estimators	23.40	24.04	958	962	41.0	49,841	50,003	2,130
Human resources, training, and labor relations								
specialists Training and development	22.91	21.13	926	924	40.4	48,151	48,071	2,102
specialists	19.99	21.22	800	849	40.0	41,585	44,129	2,080
Management analysts	37.49	45.15	1,473	1,806	39.3	76,622	93,912	2,044
Accountants and auditors	20.86	17.77	833	711	39.9	43,293	36,962	2,075
Credit analysts	23.92	28.28	957	1,131	40.0	49,753	58,814	2,080
Financial analysts and						,	,-	,
advisors	26.32	25.09	1,044	970	39.7	54,304	50,450	2,064
Financial analysts	26.57	25.09	1,054	970	39.7	54,784	50,450	2,062
Loan counselors and officers	26.39	22.84	1,056	914	40.0	54,895	47,503	2,080
Loan officers	28.10	23.65	1,124	946	40.0	58,456	49,194	2,080

Table 12 Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2 2	Hou	rly^3		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Computer and mathematical		***	**		40.4	* * * * * * * * * * * * * * * * * * *		- 400
science occupations	\$32.86	\$32.60	\$1,333	\$1,293	40.6	\$69,300	\$67,240	2,109
Computer programmers	27.77	26.94	1,118	1,200	40.3	58,138	62,424	2,094
Computer software engineers	43.29	42.36	1,789	1,688	41.3	93,053	87,797	2,150
Computer software engineers, applications	44.84	40.67	1,794	1,627	40.0	93,269	84,602	2,080
Computer software	44.04	40.07	1,794	1,027	40.0	93,209	04,002	2,000
engineers, systems								
software	42.52	43.43	1,787	1,737	42.0	92,941	90,343	2,186
Computer support specialists	25.29	17.29	1,005	692	39.8	52,279	35,963	2,067
Computer systems analysts	34.03	34.70	1,363	1,388	40.1	70,873	72,176	2,083
Database administrators	32.56	28.37	1,302	1,135	40.0	67,723	58,999	2,080
Network and computer			ŕ	ŕ		,	,	,
systems administrators	28.88	27.52	1,168	1,094	40.4	60,712	56,869	2,103
Network systems and data								
communications analysts	32.10	36.76	1,396	1,478	43.5	72,585	76,841	2,261
Architecture and engineering								
occupations	30.08	28.61	1,217	1,162	40.5	63,309	60,399	2,104
Engineers	37.77	32.73	1,549	1,391	41.0	80,549	72,327	2,133
Aerospace engineers	43.08	42.79	1,723	1,712	40.0	89,600	88,999	2,080
Electrical and electronics	20.45	22.04	1 01 5	1.020	40.7	62.101	52.400	2 220
engineers	28.45	22.86	1,215	1,029	42.7	63,181	53,499	2,220
Electrical engineers	28.45	22.86	1,215	1,029	42.7	63,181	53,499	2,220
Industrial engineers,								
including health and safety	47.62	39.46	1,944	1,578	40.8	101,064	82,073	2,122
Industrial engineers	32.85	32.73	1,357	1,378	41.3	70,553	68,068	2,122
Mechanical engineers	31.22	30.06	1,290	1,202	41.3	67,068	62,523	2,148
Drafters	19.02	17.08	761	683	40.0	39,568	35,524	2,080
Architectural and civil	17.02	17.00	,01	303	10.0	37,300	35,527	2,000
drafters	19.54	18.27	782	731	40.0	40,649	38,000	2,080
Engineering technicians,						,	,	,
except drafters	25.96	26.51	1,038	1,060	40.0	53,987	55,141	2,080
•								
Life, physical, and social								
science occupations	23.72	20.18	953	885	40.2	49,565	45,999	2,090
Physical scientists	34.01	28.12	1,369	1,125	40.3	71,187	58,490	2,093
G								
Community and social	17.07	16.26	601	650	20.0	25.250	22.467	2.000
services occupations	17.07	16.26	681 541	650	39.9	35,259	33,467	2,066
Counselors	13.63 18.68	12.02 17.72	541 747	481 709	39.7 40.0	27,996 38,865	25,000 36,864	2,054 2,080
Social Workers	10.00	11.12	/+/	109	40.0	30,003	30,004	2,000

Table 12 Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2 2	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Lawyers	\$29.24 50.79	\$19.53 37.24	\$1,220 2,275	\$781 1,862	41.7 44.8	\$63,456 118,293	\$40,629 96,832	2,170 2,329
Education, training, and								
library occupations	17.23	13.93	669	557	38.8	29,325	28,200	1,702
Postsecondary teachers	29.35	30.77	1,142	1,231	38.9	46,508	48,000	1,585
Arts, communications, and								
humanities teachers,	20.11	20.75	1 150	1 150	20.6	47.160	40.102	1 (20
postsecondary	29.11	28.75	1,152	1,150	39.6	47,169	49,182	1,620
Miscellaneous postsecondary teachers	25.86	25.03	964	959	37.3	40,575	40,045	1,569
Primary, secondary, and	23.00	23.03	704	939	31.3	40,373	40,043	1,309
special education school								
teachers	14.49	11.06	561	443	38.7	24,726	21,381	1,707
Elementary and middle							·	
school teachers	21.62	20.41	817	791	37.8	31,012	31,361	1,434
Elementary school								
teachers, except	22.40	22.70	0.45	0.7.4	25.5	22.205	22 200	4 400
special education	22.48	22.70	847	854	37.7	32,207	32,200	1,433
Arts, design, entertainment,								
sports, and media								
occupations	18.81	16.83	767	700	40.8	39,816	36,400	2,117
Designers	18.00	16.67	720	673	40.0	37,442	35,000	2,080
Graphic designers	19.19	16.83	768	673	40.0	39,915	35,000	2,080
News analysts, reporters and								
correspondents	23.74	19.96	950	799	40.0	49,386	41,523	2,080
Reporters and	17.06	16.02	714	670	40.0	27.140	25,000	2.000
correspondents	17.86	16.83	714	673	40.0	37,149	35,000	2,080
Writers and editors	19.17 18.92	18.40 18.40	842 832	823 823	43.9 44.0	43,763 43,271	42,815	2,283 2,287
Editors Broadcast and sound	10.92	16.40	032	023	44.0	43,271	42,815	2,207
engineering technicians								
and radio operators	15.76	16.46	630	658	40.0	32,774	34,237	2,080
1						,	,	,
Healthcare practitioner and								
technical occupations	25.04	22.16	990	877	39.6	51,498	45,614	2,057
Pharmacists	50.24	49.50	2,009	1,980	40.0	104,493	102,962	2,080
Registered nurses	27.42	24.64	1,076	953	39.2	55,945	49,562	2,040
Therapists Respiratory therapists	21.27 20.37	21.50 20.14	850 814	860 806	40.0 40.0	44,195 42,330	44,720	2,078 2,078
Respiratory therapists	20.37	40.1 4	014	800	40.0	42,330	41,891	2,076

Table 12 Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

0 4: 2	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare practitioner and technical occupations -Continued Clinical laboratory								
technologists and technicians	\$21.84	\$22.81	\$863	\$888	39.5	\$44,868	\$46,157	2,054
laboratory technologists Diagnostic related	21.54	22.24	862	890	40.0	44,804	46,259	2,080
technologists and technicians	22.05	20.14	875	784	39.7	45,493	40,768	2,063
and technicians Health diagnosing and	21.29	22.31	841	834	39.5	43,713	43,347	2,054
treating practitioner support technicians Pharmacy technicians	13.95 13.27	13.33 12.50	554 525	530 500	39.7 39.5	28,802 27,283	27,558 26,000	2,065 2,056
Licensed practical and licensed vocational nurses Miscellaneous health	16.27	16.40	644	644	39.6	33,475	33,488	2,057
technologists and technicians	15.64	14.50	625	580	40.0	32,524	30,160	2,080
Healthcare support	10.38	10.00	410	391	39.5	21 202	20.224	2.051
occupations Nursing, psychiatric, and home health aides	9.26	9.05	364	360	39.3	21,292 18,919	20,324	2,051 2,043
Nursing aides, orderlies, and attendants	9.39	9.05	367	362	39.1	19,074	18,824	2,031
Miscellaneous healthcare support occupations	11.78	11.50	467	460	39.7	24,278	23,920	2,061
Medical assistants	10.39 13.64	10.42 13.85	415 544	417 554	39.9 39.9	21,587 28,308	21,667 28,808	2,077 2,075
Protective service occupations Security guards and gaming	10.18	9.45	407	378	40.0	21,154	19,656	2,079
surveillance officers Security guards	10.06 9.95	9.12 9.12	402 397	365 365	39.9 39.9	20,895 20,668	18,959 18,959	2,077 2,077
Food preparation and serving related occupations	7.46	6.91	295	262	39.5	15,291	13,639	2,051

Table 12 Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	irly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Maan	Madian	Maan	Modian	Maan	Maan	Madian	Maan
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
	carmings	carmings	carmings	carmings	Hours	carmings	carmings	Hours
Food preparation and serving								
related occupations								
-Continued								
First-line								
supervisors/managers,								
food preparation and								
serving workers	\$13.14	\$12.88	\$570	\$594	43.4	\$29,625	\$30,888	2,255
First-line								
supervisors/managers								
of food preparation and	12 14	12.00	571	504	12.4	20.674	20.000	2.250
serving workers	13.14 9.28	12.88 9.86	571	594 375	43.4 39.4	29,674 19,007	30,888 19,496	2,258 2,049
Cooks Cooks, institution and	9.28	9.80	366	3/3	39.4	19,007	19,490	2,049
cafeteria	8.62	8.36	342	334	39.7	17,802	17,389	2,065
Cooks, restaurant	10.68	11.34	419	454	39.2	21,802	23,596	2,041
Food preparation workers	8.81	8.50	347	324	39.3	17,319	14,625	1,966
Food service, tipped	5.39	5.75	212	226	39.3	11,001	11,770	2,043
Waiters and waitresses	5.21	5.50	205	220	39.3	10,640	11,440	2,044
Fast food and counter								
workers	7.89	7.70	309	292	39.1	15,979	15,184	2,025
Combined food preparation								
and serving workers,	7.05	7.50	200	200	20.2	15.026	14.560	2.020
including fast food	7.85	7.50	308	280	39.3	15,936	14,560	2,030
Food servers, nonrestaurant Dishwashers	6.42 8.29	7.50 8.25	247 331	266 330	38.5 40.0	12,775 17,236	13,832 17,160	1,989 2,080
Distiwastiers	0.29	0.23	331	330	40.0	17,230	17,100	2,000
Building and grounds cleaning								
and maintenance								
occupations	10.59	8.94	421	356	39.7	21,857	18,512	2,063
First-line								
supervisors/managers,								
building and grounds								
cleaning and maintenance	17.46	10.60	701	700	40.1	26.424	40.055	2.007
workers	17.46	19.69	701	788	40.1	36,434	40,955	2,087
First-line								
supervisors/managers of housekeeping and								
janitorial workers	17.48	19.69	700	788	40.0	36,390	40,955	2,081
Building cleaning workers	9.04	8.35	358	334	39.6	18,604	17,364	2,051
Janitors and cleaners,	7.01	0.55	330		37.0	10,007	17,50	2,030
except maids and								
housekeeping cleaners	9.72	8.94	384	358	39.5	19,986	18,601	2,056
2 2								

Table 12 Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly ³	Weekly ⁴				Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Building and grounds cleaning and maintenance occupations –Continued Maids and housekeeping		40.00		4440			*******	- 00
cleaners Grounds maintenance	\$8.16	\$8.00	\$324	\$320	39.7	\$16,797	\$16,640	2,059
workers Landscaping and groundskeeping	10.37	9.10	415	364	40.0	21,429	18,936	2,066
workers	10.37	9.10	415	364	40.0	21,429	18,936	2,066
Personal care and service	8.46	6.67	337	267	39.8	17 472	12 990	2.065
occupations First-line supervisors/managers of	8.40	0.07	337	207	39.8	17,472	13,880	2,065
gaming workers	14.22	12.95	578	518	40.6	30,063	26,936	2,114
Gaming services workers	6.25	6.31	250	252	40.0	12,999	13,119	2,080
Gaming dealers	6.25	6.31	250	252	40.0	12,999	13,119	2,080
Child care workers	7.50	6.50	300	260	40.0	15,606	13,520	2,080
Sales and related occupations First-line supervisors/managers,	19.04	13.24	775	530	40.7	40,290	27,535	2,116
sales workers First-line supervisors/managers	16.81	15.70	725	618	43.1	37,713	32,136	2,243
of retail sales workers First-line supervisors/managers	16.11	15.70	693	628	43.0	36,029	32,656	2,237
of non-retail sales								
workers	19.44	15.25	847	610	43.6	44,049	31,726	2,266
Retail sales workers	10.80 9.80	10.00 9.16	432 391	399 366	40.0 40.0	22,446	20,729 19,055	2,079 2,078
Cashiers, all workers Cashiers	9.80 8.98	8.50	359	366 340	39.9	20,350 18,655	17,680	2,078 2,077
Counter and rental clerks	0.70	0.50	339) 14 0	39.7	10,033	17,000	2,077
and parts salespersons	13.51	12.52	538	501	39.8	27,991	26,042	2,072
Counter and rental clerks	9.89	9.30	368	372	37.2	19,133	19,344	1,934
Parts salespersons	14.27	13.34	577	534	40.4	30,005	27,756	2,103
Retail salespersons	11.64	10.59	466	415	40.0	24,232	21,570	2,082
Insurance sales agents Sales representatives,	29.62	19.06	1,209	762	40.8	62,857	39,649	2,122
wholesale and manufacturing	26.70	22.86	1,094	915	41.0	56,893	47,601	2,131

Table 12 Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly ³		Weekly ⁴			Annual ⁵	Annual ⁵			
Occupation ²											
Occupation	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours			
Sales and related occupations -Continued Sales representatives, wholesale and manufacturing, technical and scientific products Sales representatives, wholesale and manufacturing, except	\$31.32	\$23.27	\$1,265	\$931	40.4	\$65,771	\$48,402	2,100			
technical and scientific products	25.57 29.42	22.51 25.06	1,052 1,299	900 1,253	41.1 44.2	54,688 67,556	46,825 65,159	2,139 2,296			
related workers	13.46	10.00	538	400	40.0	27,990	20,800	2,080			
Office and administrative support occupations First-line supervisors/managers of	13.22	12.14	526	485	39.8	27,353	25,210	2,069			
office and administrative support workers Switchboard operators, including answering	19.42	19.23	767	760	39.5	39,892	39,520	2,054			
service Financial clerks Bill and account collectors Billing and posting clerks	11.05 12.84 11.50	11.85 12.12 10.00	442 510 460	474 485 400	40.0 39.7 40.0	22,984 26,508 23,922	24,648 25,216 20,800	2,080 2,064 2,080			
and machine operators Bookkeeping, accounting,	13.21	12.50	533	500	40.4	27,738	25,990	2,100			
and auditing clerks Payroll and timekeeping	14.14	13.55	558	540	39.5	29,007	28,080	2,052			
clerks Tellers Customer service	15.29 10.30	16.29 10.00	611 406	652 382	40.0 39.4	31,793 21,121	33,879 19,885	2,080 2,050			
representatives File clerks Hotel, motel, and resort desk	12.88 11.73	11.72 10.58	512 463	469 423	39.8 39.5	26,631 24,064	24,384 22,000	2,068 2,052			
clerks	9.70	9.58	385	383	39.7	20,009	19,922	2,063			
eligibility and loan Loan interviewers and clerks Order clerks	13.96 14.40 12.48	12.89 14.91 11.83	553 572 498	502 596 473	39.6 39.7 39.9	28,737 29,719 25,920	26,083 31,002 24,606	2,059 2,063 2,077			

Table 12 Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

0 -: 2	Hou	rly ³		Weekly ⁴			Annual ⁵	2,056 2,880 2,081 7,941 2,034 5,500 2,329 5,500 2,329 9,869 2,080		
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings			
Office and administrative support occupations -Continued Human resources assistants,										
except payroll and timekeeping	\$14.78	\$14.43	\$587	\$577	39.7	\$30,384	\$29,697	2.056		
Receptionists and information	,	,	,	,		, , -	, ,,,,,,,,,,	,		
clerks	11.24	11.00	450	440	40.0	23,389	22,880	2,081		
Reservation and										
transportation ticket agents and travel clerks	12.37	13.43	484	537	39.1	25,165	27 0/1	2.034		
Dispatchers	17.22	17.50	772	875	44.8	40,121	45,500			
Dispatchers, except police,	17.22	17.50	''2	075	11.0	10,121	13,500	2,32)		
fire, and ambulance	17.22	17.50	772	875	44.8	40,121	45,500	2,329		
Production, planning, and						,	, , , , , , , , , , , , , , , , , , ,			
expediting clerks	18.09	14.36	723	574	40.0	37,619	29,869	2,080		
Shipping, receiving, and										
traffic clerks	11.84	11.77	473	471	40.0	24,587	24,482	2,077		
Stock clerks and order fillers	12.26	11.75	488	470	39.8	25,366	24,440	2,069		
Secretaries and administrative	16.05	15 40	620	(20)	20.7	22.161	22.215	2.066		
assistants Executive secretaries and	16.05	15.49	638	620	39.7	33,161	32,215	2,066		
administrative										
assistants	19.10	19.29	766	772	40.1	39,810	40,123	2,085		
Medical secretaries	12.41	11.55	494	460	39.9	25,646	23,899	2,067		
Secretaries, except legal,	12	11.00	.,,		67.7	20,0.0	20,000	_,007		
medical, and executive	15.00	15.25	596	610	39.7	30,983	31,712	2,066		
Computer operators	14.74	13.50	590	540	40.0	30,663	28,080	2,080		
Data entry and information										
processing workers	12.54	12.52	502	501	40.0	26,093	26,042	2,080		
Data entry keyers	12.18	12.26	487	490	40.0	25,330	25,501	2,080		
Insurance claims and policy	14.04	12.46	502	500	20.2	20.205	27.167	2.042		
processing clerks Mail clerks and mail machine	14.84	13.46	583	522	39.3	30,305	27,167	2,042		
operators, except postal										
service	9.21	9.00	368	360	40.0	19,151	18,720	2,080		
Office clerks, general	12.66	11.47	504	458	39.8	26,205	23,837	2,069		
., 6-						,	,	,		
Construction and extraction										
occupations	15.67	14.70	625	580	39.9	32,367	30,160	2,066		

Table 12 Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2 2	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Construction and extraction occupations —Continued First-line supervisors/managers of construction trades and								
extraction workers	\$23.52	\$23.80	\$941	\$952	40.0	\$48,956	\$49,498	2,082
Carpenters	17.32	17.00	693	680	40.0	36,033	35,360	2,080
Construction laborers	11.45	10.50	458	420	40.0	23,812	21,840	2,080
Construction equipment								
operators	17.36	14.75	694	590	40.0	36,100	30,680	2,080
Electricians	17.65	17.00	706	680	40.0	36,703	35,360	2,080
Painters and paperhangers Painters, construction and	14.36	14.00	574	560	40.0	29,872	29,120	2,080
maintenance	14.36	14.00	574	560	40.0	29,872	29,120	2,080
Pipelayers, plumbers,								
pipefitters, and	45.00	4.500		500	40.0	25.222	27.250	2 000
steamfitters	17.90	17.00	716	680	40.0	37,232	35,360	2,080
Plumbers, pipefitters, and steamfitters	17.90	17.00	716	680	40.0	37,232	35,360	2,080
Sheet metal workers	15.03	15.50	601	620	40.0	31,266	32,240	2,080
Structural iron and steel	45.40	4.5.00	400	540	40.0	25.54	22.200	2 000
workers	17.19	16.00	688	640	40.0	35,764	33,280	2,080
Helpers, construction trades Helperspipelayers, plumbers, pipefitters,	12.07	12.05	479	480	39.7	24,639	24,960	2,042
and steamfitters	12.56	13.00	502	520	40.0	26,122	27,040	2,080
Installation, maintenance, and repair occupations	19.97	17.79	802	712	40.2	41,704	37,003	2,089
supervisors/managers of mechanics, installers, and repairers	23.59	19.58	970	860	41.1	50,463	44,720	2,139
mechanics, installers, and repairers	23.34	26.26	934	1,050	40.0	48,545	54,621	2,080
Automotive technicians and repairers	19.27	17.20	775	690	40.2	40,281	35,880	2,090
related repairers	18.92	17.25	757	690	40.0	39,362	35,880	2,080

Table 12 Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations -Continued Automotive service technicians and								
mechanics	\$19.44	\$17.00	\$783	\$720	40.3	\$40,716	\$37,440	2,094
Bus and truck mechanics and diesel engine specialists Heavy vehicle and mobile equipment service	17.35	16.83	695	673	40.1	36,160	35,006	2,084
technicians and mechanics Mobile heavy equipment mechanics, except	16.99	15.85	689	634	40.6	35,837	32,964	2,109
engines Heating, air conditioning, and refrigeration mechanics	17.97	18.54	719	742	40.0	37,387	38,569	2,080
and installers Industrial machinery installation, repair, and	16.04	16.18	642	647	40.0	33,369	33,648	2,080
maintenance workers Industrial machinery	19.27	17.60	771	704	40.0	40,079	36,608	2,079
mechanics	23.64	23.13	945	925	40.0	49,149	48,100	2,079
workers, general Maintenance workers,	16.48	13.00	659	520	40.0	34,263	27,040	2,079
machinery	15.19	15.27	608	611	40.0	31,604	31,762	2,080
Millwrights	25.26	28.06	1,010	1,122	40.0	52,542	58,365	2,080
Line installers and repairers Electrical power-line	26.22	27.69	1,049	1,108	40.0	54,530	57,591	2,080
installers and repairers Miscellaneous installation,	26.74	27.23	1,070	1,089	40.0	55,628	56,638	2,080
maintenance, and repair workers	15.08	13.33	602	533	39.9	30,994	27,735	2,056
Production occupations First-line supervisors/managers of	14.99	13.00	597	518	39.8	30,999	26,936	2,067
production and operating workers Electrical, electronics, and electromechanical	19.90	19.20	799	768	40.1	41,507	39,926	2,086
assemblers	11.01	10.79	438	423	39.8	22,769	21,986	2,068

Table 12 Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly^3	Weekly ⁴				Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations -Continued								
Electrical and electronic equipment assemblers Structural metal fabricators	\$10.96	\$10.10	\$438	\$404	40.0	\$22,798	\$21,008	2,080
and fitters Miscellaneous assemblers and	14.71	15.10	588	604	40.0	30,590	31,408	2,080
fabricators	17.39	13.40	696	536	40.0	36,178	27,872	2,080
processing workers	8.39	7.70	327	292	39.0	17,009	15,184	2,027
Butchers and meat cutters	11.09	12.00	439	480	39.6	22,813	24,960	2,057
Miscellaneous food								
processing workers Machine tool cutting setters, operators, and tenders,	14.13	14.40	554	576	39.2	28,796	29,952	2,038
metal and plastic	15.71	15.70	628	628	40.0	32,643	32,656	2,078
metal and plastic Lathe and turning machine tool setters, operators, and tenders, metal and	15.38	15.70	614	628	40.0	31,945	32,656	2,077
plastic	19.59	19.09	783	745	40.0	40,712	38,723	2,079
Machinists Molders and molding	18.38	19.00	734	760	39.9	38,155	39,520	2,076
machine setters, operators, and tenders, metal and plastic	11.37	10.70	453	428	39.8	23,545	22,256	2,071
Molding, coremaking, and casting machine setters, operators, and tenders,								
metal and plastic Multiple machine tool setters, operators, and tenders,	11.37	10.70	453	428	39.8	23,545	22,256	2,071
metal and plastic	17.93	17.55	716	702	39.9	37,215	36,504	2,075
Tool and die makers	20.79	20.36	832	814	40.0	43,241	42,349	2,080
Welding, soldering, and						,	·	
brazing workers	16.35	16.89	654	676	40.0	34,002	35,131	2,080
and brazers	16.19	16.50	648	660	40.0	33,674	34,320	2,080

Table 12 Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations -Continued Welding, soldering, and								
brazing machine setters, operators, and								
tenders Miscellaneous metalworkers	\$16.75	\$16.89	\$670	\$676	40.0	\$34,842	\$35,131	2,080
and plastic workers	14.78	15.00	591	600	40.0	30,738	31,200	2,079
Printers Printing machine operators	22.86 22.38	24.88 23.95	874 863	896 862	38.2 38.5	45,441 44,855	46,575 44,834	1,988 2,004
Laundry and dry-cleaning	22.30	23.93	803	802	36.3	44,633	44,054	2,004
workers	8.89	8.39	351	336	39.5	18,238	17,451	2,051
Sewing machine operators	9.78	9.10	381	360	39.0	19,516	18,695	1,995
Woodworking machine setters, operators, and								
tenders Sawing machine setters,	10.63	9.28	425	371	40.0	21,854	19,302	2,055
operators, and tenders, wood Woodworking machine	9.58	9.00	383	360	40.0	19,567	18,720	2,043
setters, operators, and tenders, except sawing Miscellaneous plant and	12.66	13.25	506	530	40.0	26,336	27,560	2,080
system operators	22.97	26.08	913	996	39.7	47,478	51,815	2,067
operators	25.36	26.08	1,005	996	39.6	52,239	51,815	2,060
setters, operators, and tenders	13.59	12.93	542	517	39.9	28,190	26,896	2,075
Chemical equipment operators and tenders	13.99	10.50	558	420	39.8	28,995	21,840	2,072
Crushing, grinding, polishing, mixing, and blending	10,77	10.00		.20	23.0	20,550	21,010	2,072
workers Mixing and blending	17.57	18.57	703	743	40.0	36,541	38,621	2,080
machine setters, operators, and tenders Extruding, forming, pressing, and compacting machine	18.39	19.53	736	781	40.0	38,261	40,622	2,080
setters, operators, and tenders	13.42	13.85	530	554	39.5	27,549	28,808	2,052
Inspectors, testers, sorters, samplers, and weighers	17.17	14.85	689	594	40.1	35,825	30,880	2,087

Table 12 Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly^3		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations -Continued Painting workers Coating, painting, and spraying machine	\$12.15	\$10.50	\$486	\$420	40.0	\$25,271	\$21,840	2,080
setters, operators, and tenders	11.96	10.50	478	420	40.0	24,881	21,840	2,080
Miscellaneous production workers Paper goods machine	13.14	11.00	524	440	39.9	27,250	22,880	2,073
setters, operators, and tenders	17.81	14.87	712	595	40.0	37,050	30,930	2,080
workers	10.95	11.23	432	449	39.4	22,461	23,358	2,051
Transportation and material moving occupations First-line	14.26	12.75	576	506	40.4	29,860	26,266	2,094
supervisors/managers of helpers, laborers, and material movers, hand First-line supervisors/managers of	19.32	17.81	823	831	42.6	42,782	43,217	2,215
transportation and material-moving machine and vehicle operators	22.90	18.74	930	750	40.6	48,370	38,975	2,113
engineers	75.07	77.98	1,537	1,620	20.5	79,938	84,262	1,065
Airline pilots, copilots, and flight engineers Driver/sales workers and	75.07	77.98	1,537	1,620	20.5	79,938	84,262	1,065
truck drivers	15.14 15.03	14.50 15.25	633 637	580 610	41.8 42.4	32,921 33,113	30,160 31,720	2,175 2,203
tractor-trailer Truck drivers, light or	15.36	14.50	662	600	43.1	34,446	31,200	2,243
delivery services Crane and tower operators Industrial truck and tractor	14.87 18.82	14.05 17.00	595 753	562 680	40.0 40.0	30,924 39,137	29,224 35,360	2,080 2,080
operatorsLaborers and material	12.75	12.46	509	496	39.9	26,487	25,813	2,077
movers, hand	10.62	10.45	422	410	39.7	21,878	21,320	2,059

Table 12 Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hou	rly ³	Weekly ⁴ Annual ⁵			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations -Continued Cleaners of vehicles and equipment Laborers and freight, stock, and material movers, hand Machine feeders and offbearers Packers and packagers, hand		\$9.98 10.95 11.24 9.47	\$405 435 411 388	\$399 438 450 379	40.0 39.5 40.0 40.0	\$21,069 22,560 21,388 20,155	\$20,752 22,780 23,379 19,704	2,080 2,049 2,080 2,080

¹ Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

² A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

3 Farnings are the straight-time hourly wages or salaries paid to employees.

Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

4 Mean weekly earnings are the straight-time weekly wages or salaries paid to

employees. Median weekly earnings designate position - one-half of the earnings are

Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

Table 13 Full-time¹ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

2	Hou	rly^3	Weekly ⁴				Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$19.30	\$16.46	\$755	\$654	39.1	\$35,160	\$32,742	1,822
Management occupations General and operations	31.07	31.83	1,225	1,273	39.4	62,210	64,927	2,002
managers	34.65	24.68	1,407	888	40.6	73,141	46,176	2,111
Financial managers	28.86	34.02	1,117	1,192	38.7	56,686	61,982	1,964
Education administrators	37.97	38.91	1,461	1,514	38.5	70,752	72,045	1,863
Education administrators,				·			·	
elementary and								
secondary school	40.69	38.91	1,586	1,556	39.0	74,755	78,117	1,837
Education administrators,								
postsecondary	33.71	36.16	1,257	1,356	37.3	64,201	70,518	1,904
Business and financial								
operations occupations	24.11	23.75	936	891	38.8	48,604	46,318	2,016
Human resources, training,						,	Í	
and labor relations								
specialists	25.85	20.40	1,034	816	40.0	53,335	42,424	2,063
Accountants and auditors	24.24	25.14	935	951	38.6	48,607	49,429	2,005
Computer and mathematical								
science occupations	23.40	22.94	923	917	39.4	46,736	44,662	1,997
Computer support specialists	21.42	18.75	842	750	39.3	41,536	36,000	1,939
Computer systems analysts	25.12	24.80	997	992	39.7	51,847	51,584	2,064
Architecture and engineering								
occupations	23.66	22.97	925	899	39.1	43,611	46,093	1,843
Engineers	27.60	28.62	1,076	1,145	39.0	45,135	51,000	1,635
Civil engineers	27.29	28.62	1,063	1,145	38.9	44,394	50,409	1,627
Life, physical, and social								
science occupations	22.73	18.72	905	749	39.8	47,044	38,938	2,069
Life scientists	19.53	16.70	774	668	39.6	40,269	34,736	2,061
Urban and regional planners	29.75	32.93	1,195	1,338	40.2	62,133	69,570	2,088
Miscellaneous life, physical, and social science			,	,		,	,	,
technicians	26.31	30.98	1,046	1,239	39.7	54,379	64,443	2,067
Community and social								
services occupations	20.33	17.39	791	696	38.9	39,812	36,084	1,959
Counselors	25.72	18.49	1,010	757	39.3	49,271	40,000	1,915
Educational, vocational,			, ·			<u> </u>		•
and school counselors	39.05	43.40	1,435	1,759	36.7	64,989	64,974	1,664
Social workers	17.68	17.71	688	706	38.9	34,787	35,209	1,967

Table 13 Full-time¹ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2 2	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Community and social services occupations —Continued Child, family, and school								
social workers Miscellaneous community and social service	\$18.65	\$18.17	\$723	\$716	38.8	\$36,282	\$36,670	1,946
specialists Probation officers and correctional treatment	16.97	17.18	654	644	38.5	34,002	33,499	2,003
specialists	16.53	17.39	646	651	39.1	33,601	33,852	2,033
Lawyers	28.68 27.52	30.39 29.71	1,118 1,066	1,139 1,114	39.0 38.7	58,125 55,422	59,251 57,940	2,027 2,014
Education, training, and library occupations	27.24	27.28	1,044	1,047	38.3	40,724	40,700	1,495
Postsecondary teachers Miscellaneous	48.38	41.10	1,841	1,519	38.1	72,436	64,114	1,497
postsecondary teachers Primary, secondary, and special education school	31.90	31.26	1,140	1,103	35.7	52,066	50,701	1,632
teachers Preschool and kindergarten	29.22	28.73	1,123	1,112	38.4	42,769	42,717	1,464
teachers Kindergarten teachers, except special	29.32	28.67	1,144	1,129	39.0	43,053	43,504	1,468
education Elementary and middle	29.43	29.67	1,153	1,153	39.2	42,754	42,478	1,453
school teachers Elementary school teachers, except	28.96	28.32	1,111	1,112	38.4	41,869	41,578	1,446
special education Middle school teachers, except special and	28.86	27.90	1,103	1,111	38.2	41,502	41,578	1,438
vocational education Secondary school teachers Secondary school teachers, except special and	29.20 29.55	29.09 29.44	1,131 1,141	1,133 1,149	38.7 38.6	42,823 43,585	42,365 44,268	1,467 1,475
vocational education Special education teachers	29.88 29.20	30.10 27.85	1,150 1,111	1,153 1,066	38.5 38.1	43,982 44,170	44,544 43,334	1,472 1,513

Table 13 Full-time¹ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

0 : 2	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Education, training, and library occupations -Continued Special education teachers, preschool, kindergarten, and elementary school Other teachers and instructors Librarians	\$29.67 26.30 20.31 14.25	\$28.79 25.56 20.02 14.13	\$1,135 1,008 800 537	\$1,137 1,001 766 515	38.3 38.3 39.4 37.7	\$45,812 40,946 39,078 23,859	\$45,801 38,612 42,018 20,894	1,544 1,557 1,924 1,675
Instructional coordinators	31.07	32.61	1,243	1,304	40.0	55,902	51,451	1,799
Teacher assistants	9.93	9.62	374	361	37.7	14,222	13,367	1,433
Arts, design, entertainment, sports, and media occupations	22.16	21.36	864	839	39.0	44,317	43,620	2,000
Healthcare practitioner and technical occupations Registered nurses Therapists Diagnostic related technologists and		20.48 23.47 34.04	883 961 1,132	810 928 1,189	39.4 39.6 37.8	44,105 49,249 53,104	41,966 48,131 55,199	1,968 2,028 1,773
technicians	23.80	23.72	948	949	39.8	49,308	49,338	2,071
and technicians Health diagnosing and	23.80	23.72	948	949	39.8	49,308	49,338	2,071
treating practitioner support technicians Licensed practical and licensed vocational nurses	12.72 15.81	12.83 14.95	501 620	513 594	39.3 39.2	26,027 28,342	26,686 27,040	2,046 1,793
Healthcare support occupations Nursing, psychiatric, and home health aides	10.28 9.66	9.09 9.09	409	364 364	39.8 39.8	20,768	18,909 18,720	2,019 2,023
Nursing aides, orderlies, and attendants	9.63	9.09	383	364	39.8	19,466	18,637	2,021
Miscellaneous healthcare support occupations	11.01	11.01	440	440	39.9	22,871	22,901	2,077
Protective service occupations	16.12	14.87	682	652	42.3	34,499	33,568	2,140

Table 13 Full-time¹ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2 : 2	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Protective service occupations -Continued								
First-line supervisors/managers, law								
enforcement workers First-line	\$23.23	\$23.34	\$926	\$942	39.8	\$48,131	\$49,009	2,072
supervisors/managers of correctional officers First-line	20.08	18.86	804	727	40.0	41,783	37,779	2,081
supervisors/managers of police and detectives	24.24	24.27	965	1,000	39.8	50,154	52,000	2,069
First-line supervisors/managers of								
fire fighting and	10.40	17.00	054	1.074	£1.0	40.000	<i>55</i> 040	2.662
prevention workers Fire fighters	18.40 11.51	17.90 11.14	954 571	1,074 573	51.8 49.6	48,998 29,682	55,848 29,806	2,663 2,578
Bailiffs, correctional officers,	11.51	11.14	3/1	313	49.0	29,062	29,800	2,376
and jailers	14.02	13.11	566	524	40.3	29,415	27,269	2,098
jailers	13.93	13.11	562	524	40.4	29,225	27,269	2,099
Detectives and criminal investigators	22.30	22.22	932	889	41.8	48,483	46,216	2,174
Police officers	17.08	17.60	702	741	41.1	36,513	38,522	2,174
Police and sheriff's patrol	17.00	17.00	, 02	, 11		30,313	30,322	2,130
officers	17.08	17.60	702	741	41.1	36,513	38,522	2,138
surveillance officers	10.75	10.71	419	428	39.0	21,782	22,277	2,027
Security guards	10.75	10.71	419	428	39.0	21,782	22,277	2,027
Miscellaneous protective						, , ,	,	,-
service workers	10.57	10.69	423	427	40.0	11,822	2,408	1,119
Food preparation and serving related occupations First-line	10.22	9.83	361	368	35.3	14,455	13,784	1,414
supervisors/managers, food preparation and serving workers First-line supervisors/managers	12.13	9.83	465	368	38.4	19,095	14,001	1,575
of food preparation and serving workers	12.13 9.94	9.83 10.41	465 354	368 308	38.4 35.6	19,095 14,521	14,001 13,250	1,575 1,460

Table 13 Full-time¹ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2 2	Hou	urly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Food preparation and serving related occupations -Continued Cooks, institution and								
cafeteriaFast food and counter	\$9.94	\$10.41	\$354	\$308	35.6	\$14,521	\$13,250	1,460
workers	8.59	8.95	274	251	31.9	10,283	10,920	1,198
Building and grounds cleaning and maintenance								
occupations	10.06	8.70	400	347	39.8	20,267	17,805	2,015
Building cleaning workers Janitors and cleaners, except maids and	9.26	8.47	369	339	39.8	18,669	17,476	2,015
housekeeping cleaners Grounds maintenance	9.29	8.47	370	339	39.8	18,705	17,530	2,013
workers Landscaping and groundskeeping	11.95	12.96	470	494	39.3	23,669	24,408	1,981
workers	12.23	13.28	486	531	39.7	23,941	27,622	1,957
Personal care and service								
occupations	12.14	12.16	475	486	39.2	24,400	25,293	2,011
Office and administrative				400				
support occupations First-line supervisors/managers of	13.69	12.62	541	499	39.5	26,344	25,257	1,924
office and administrative								
support workers	17.17	16.83	684	671	39.8	35,580	34,917	2,072
Financial clerksBilling and posting clerks	13.35	12.14	525	486	39.3	26,039	25,257	1,951
and machine operators Bookkeeping, accounting,	10.38	9.08	415	363	40.0	21,581	18,886	2,080
and auditing clerks Court, municipal, and license	14.13	12.39	552	496	39.0	26,461	25,667	1,872
clerksEligibility interviewers,	13.66	13.37	545	535	39.9	28,321	27,803	2,074
government programs Receptionists and information	16.69	15.50	663	608	39.7	34,480	31,637	2,066
clerks	14.55	13.18	581	527	39.9	29,413	26,104	2,021
Dispatchers	12.67	12.18	509	487	40.2	26,461	25,334	2,089

Table 13 Full-time¹ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

0 4: 2	Hou	rly ³		Weekly ⁴		Annual ⁵			
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours	
Office and administrative support occupations -Continued Police, fire, and ambulance									
dispatchers Secretaries and administrative	\$12.76	\$12.18	\$513	\$495	40.2	\$26,678	\$25,763	2,091	
assistants	13.94	12.54	553	499	39.7	27,980	25,081	2,008	
assistants	16.30	15.84	639	634	39.2	33,091	32,947	2,030	
medical, and executive Office clerks, general	13.17 12.20	11.56 12.21	525 478	463 464	39.9 39.2	26,199 19,019	23,038 23,033	1,989 1,560	
Construction and extraction occupations	15.02	13.93	598	556	39.8	30,989	28,912	2,063	
supervisors/managers of construction trades and extraction workers	19.03	17.05	761	682	40.0	38,691	32,760	2,034	
Construction laborers Construction equipment operators	11.22 14.54	10.77 15.12	449 581	431 605	40.0	23,330	22,400 31,439	2,080 2,078	
Operating engineers and other construction	14.54	13.12	361	003	40.0	30,207	31,439	2,078	
equipment operators Pipelayers, plumbers, pipefitters, and	14.72	15.12	589	605	40.0	30,585	31,439	2,078	
steamfitters	14.04	13.90	561	556	40.0	29,181	28,912	2,079	
steamfitters Highway maintenance	14.04	13.90	561	556	40.0	29,181	28,912	2,079	
workers	12.25	12.15	482	474	39.4	25,070	24,648	2,047	
Installation, maintenance, and repair occupations Industrial machinery installation, repair, and	18.52	19.75	734	773	39.6	37,815	39,504	2,041	
maintenance workers Maintenance and repair	17.75	19.75	709	790	40.0	36,095	39,504	2,034	
workers, general Line installers and repairers	17.88 22.42	19.75 23.39	715 885	790 629	40.0 39.5	36,361 46,018	39,504 32,688	2,033 2,052	

Table 13 Full-time¹ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly^3		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations -Continued Electrical power-line installers and repairers	\$25.44	\$28.98	\$1,018	\$1,159	40.0	\$52,912	\$60,278	2,080
Production occupations Water and liquid waste treatment plant and	15.41	16.32	614	653	39.8	31,910	33,946	2,070
system operators	16.42	17.11	657	684	40.0	34,158	35,589	2,080
Transportation and material								
moving occupations		12.14	407	352	31.9	17,797	17,520	1,395
Bus drivers, school Driver/sales workers and	12.98 12.98	12.26 12.26	306 306	243 243	23.6 23.6	11,529 11,529	8,976 8,976	888 888
truck drivers Truck drivers, heavy and	13.95	14.08	556	563	39.8	28,879	29,286	2,070
tractor-trailer	14.12	14.08	561	563	39.7	29,152	29,286	2,065

¹ Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

3 Earnings are the straight-time hourly wages or salaries paid to employees.

They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

4 Mean weekly earnings are the straight-time weekly wages or salaries paid to

employees. Median weekly earnings designate position - one-half of the earnings are

a week, exclusive of overtime.

5 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

Size of establishment: Mean hourly earnings 1 of workers in private Table 14 industry establishments for major occupational groups

Occupational group ²	Private industry workers	1-49 workers	50-99 workers	100-499 workers	500 workers or more
All workers	\$16.58	\$14.75	\$17.65	\$16.29	\$18.63
Management, professional, and related Management, business, and financial Professional and related Service Sales and office Sales and related Office and administrative support Natural resources, construction, and maintenance Construction and extraction Installation, maintenance, and repair Production, transportation, and material moving Production	28.59 32.44 26.03 9.04 14.54 16.96 12.97 17.66 15.64 19.85 14.33 14.84	24.43 23.80 24.85 9.18 13.40 14.78 12.17 15.92 - 17.35 11.66 11.87	35.29 46.46 29.12 8.49 15.05 16.39 14.50 15.69 - 17.10 12.36 12.25	27.53 31.97 25.32 9.27 15.21 18.61 13.11 18.21 - 20.06 13.70 13.25	30.44 35.19 26.49 8.97 15.89 22.21 13.46 22.82 - 23.20 18.24 18.62
Transportation and material moving All workers	4.7%	11.51 R	12.49 Relative error 5.3%	14.21 or 5.4%	17.31
Management, professional, and related Management, business, and financial Professional and related Service Sales and office Sales and related Office and administrative support Natural resources, construction, and maintenance Construction and extraction Installation, maintenance, and repair Production, transportation, and material moving Production Transportation and material moving	3.0 4.3 3.8 2.5 6.4 12.0 2.5 5.3 2.0 9.0 5.2 6.9 4.4	8.2 6.3 10.6 2.9 3.3 6.1 3.7 3.3 - 6.6 2.1 5.6 3.4	12.1 12.1 9.6 6.1 3.8 15.5 3.2 7.6 - 26.4 5.0 5.7 8.4	3.4 5.8 4.2 2.6 12.4 25.5 3.8 7.5 - 5.3 4.6 6.3 3.7	6.1 7.0 4.3 8.0 11.8 29.7 5.4 12.0 - 11.3 13.1 16.0 8.3

¹ Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

A classification system including about 800 individual occupations is used to

NOTE: Dashes indicate that data did not meet publication criteria.

cover all workers in the civilian economy. See appendix B for more information.

 $^{^3}$ The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers

o 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$16.18	\$13.00	\$648	\$520	40.1	\$33,634	\$26,909	2,079
Management occupations General and operations	32.60	27.41	1,377	1,089	42.2	71,580	56,632	2,196
managers	36.28	30.00	1,722	1,500	47.4	89,284	78,000	2,461
Marketing and sales managers	34.19	27.64	1,408	1,106	41.2	73,242	57,493	2,142
Financial managers	31.21	28.04	1,285	1,089	41.2	66,797	56,632	2,140
				-,00			,	_,
Business and financial								
operations occupations	25.16	24.00	1,022	962	40.6	53,151	50,003	2,112
Buyers and purchasing agents	30.44	26.44	1,218	1,058	40.0	63,310	54,999	2,080
Cost estimators	22.88	24.04	940	962	41.1	48,870	50,003	2,136
Human resources, training, and labor relations								
specialists	20.25	19.71	888	788	43.9	46,202	40,997	2,281
Accountants and auditors	20.42	19.47	817	779	40.0	42,482	40,502	2,080
Loan counselors and officers	29.51	23.65	1,181	946	40.0	61,390	49,194	2,080
Loan officers	29.59	23.65	1,184	946	40.0	61,542	49,194	2,080
Computer and mathematical								
science occupations	38.73	38.80	1,594	1,640	41.2	82,880	85,257	2,140
Architecture and engineering								
occupations	31.84	28.61	1,294	1,162	40.7	67,306	60,399	2,114
Engineers	39.88	34.18	1,653	1,423	41.5	85,978	74,000	2,156
Drafters	18.89	17.50	755	700	40.0	39,284	36,400	2,080
Architectural and civil								
drafters	19.54	18.27	782	731	40.0	40,649	38,000	2,080
Life, physical, and social								
science occupations	18.78	15.74	729	590	38.8	37,882	30,693	2,018
Community and social								
services occupations	17.61	18.91	703	757	39.9	36,538	39,339	2,075
Education, training, and library occupations	12.24 20.86	7.00 21.89	478 795	280 701	39.1 38.1	21,871 37,500	16,023 31,984	1,787 1,797
special education school teachers	12.42	7.00	485	280	39.1	21,912	16,023	1,765
school teachers	19.55	18.74	738	703	37.8	27,779	26,000	1,421

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Arts, design, entertainment, sports, and media	****					**		
occupations Designers Broadcast and sound	\$16.05 16.05	\$16.46 16.67	\$670 642	\$658 673	41.8 40.0	\$34,846 33,398	\$34,237 35,000	2,171 2,081
engineering technicians and radio operators	15.02	16.46	601	658	40.0	31,251	34,237	2,080
Healthcare practitioner and technical occupations	26.35	21.63	1,054	857	40.0	54,791	44,554	2,079
Registered nurses Licensed practical and	25.13	23.00	1,003	920	39.9	52,133	47,840	2,075
licensed vocational nurses Miscellaneous health technologists and	15.75	14.74	628	582	39.9	32,637	30,243	2,073
technicians	15.67	14.50	627	580	40.0	32,595	30,160	2,080
Healthcare support occupations Nursing, psychiatric, and	10.41	10.25	413	396	39.6	21,448	20,592	2,060
home health aides Nursing aides, orderlies,	8.64	8.50	342	326	39.6	17,788	16,952	2,058
and attendants	8.86	8.61	348	344	39.3	18,103	17,909	2,042
support occupations	11.60	11.06	460	442	39.7	23,896	23,005	2,061
Protective service occupations Security guards and gaming	9.52	9.45	381	378	40.0	19,793	19,656	2,080
surveillance officers Security guards	9.46 9.46	10.30 10.30	378 378	412 412	40.0 40.0	19,675 19,675	21,418 21,418	2,080 2,080
Food preparation and serving related occupations First-line	7.55	7.00	295	260	39.1	15,355	13,520	2,033
supervisors/managers, food preparation and serving workers First-line	13.30	12.88	584	621	43.9	30,347	32,292	2,281
supervisors/managers of food preparation and serving workers Cooks	13.34 7.83	12.88 7.00	586 306	621 264	43.9 39.1	30,457 15,916	32,292 13,732	2,284 2,034

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 4 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Food preparation and serving related occupations -Continued								
Cooks, restaurant	\$8.72	\$9.00	\$328	\$340	37.6	\$17,058	\$17,680	1,957
Food preparation workers	9.03	10.30	357	412	39.5	18,561	21,428	2,055
Food service, tipped	3.42	2.38	123	92	36.0	6,407	4,801	1,872
Waiters and waitresses Fast food and counter	3.07	2.13	109	85	35.7	5,685	4,430	1,854
workers	7.87	7.70	311	292	39.5	16,172	15,184	2,055
including fast food	7.82	7.50	311	290	39.7	16,148	15,080	2,066
Building and grounds cleaning and maintenance								
occupations First-line	11.45	10.00	455	400	39.7	23,588	20,800	2,060
supervisors/managers, building and grounds cleaning and maintenance								
workers	20.19	18.16	822	740	40.7	42,758	38,480	2,118
Building cleaning workers Janitors and cleaners, except maids and	9.86	9.00	390	360	39.5	20,206	18,720	2,049
housekeeping cleaners Maids and housekeeping	10.54	10.00	419	400	39.7	21,783	20,800	2,067
cleanersGrounds maintenance	8.27	8.25	323	320	39.0	16,613	16,193	2,009
workers Landscaping and groundskeeping	12.14	13.25	486	530	40.0	25,256	27,560	2,080
workers	12.14	13.25	486	530	40.0	25,256	27,560	2,080
Personal care and service								
occupations	8.46	8.50	329	307	38.9	17,110	15,989	2,024
Child care workers	7.50	6.50	300	260	40.0	15,606	13,520	2,080
Sales and related occupations First-line	16.67	12.52	679	522	40.7	35,296	27,136	2,117
supervisors/managers, sales workers	15.99	15.70	700	628	43.8	36,384	32,656	2,276

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Sales and related occupations -Continued First-line supervisors/managers of retail sales workers	\$15.18	\$15.70	\$662	\$628	43.6	\$34,445	\$32,656	2,269
First-line supervisors/managers of non-retail sales								
workers Retail sales workers Cashiers, all workers	23.37 9.94 8.34	22.83 9.16 8.00	1,048 397 334	1,142 364 320	44.9 39.9 40.0	54,512 20,622 17,348	59,358 18,928 16,640	2,333 2,075 2,080
Cashiers Counter and rental clerks	8.34	8.00	334	320	40.0	17,348	16,640	2,080
and parts salespersons Counter and rental clerks Parts salespersons	13.69 9.89 14.81	12.52 9.30 13.34	544 368 601	501 372 534	39.8 37.2 40.6	28,309 19,133 31,243	26,042 19,344 27,756	2,067 1,934 2,110
Retail salespersons Insurance sales agents	11.26 30.02	11.25 19.06	448 1,230	450 762	39.8 41.0	23,314 63,985	23,404 39,649	2,070 2,131
Sales representatives, wholesale and							·	
manufacturing	25.06	22.24	1,015	890	40.5	52,771	46,257	2,106
products	27.93	23.27	1,117	931	40.0	58,094	48,402	2,080
products	24.54	22.24	996	890	40.6	51,799	46,257	2,111
Office and administrative support occupations First-line supervisors/managers of	12.95	12.02	513	480	39.6	26,646	24,960	2,058
office and administrative support workers	16.97	17.65	651	673	38.4	33,871	34,999	1,996
Financial clerks Bill and account collectors	13.50 16.58	12.96 14.44	532 663	516 578	39.4 40.0	27,644 34,486	26,834 30,035	2,048 2,080
Billing and posting clerks and machine operators	12.55	12.98	502	519	40.0	26,101	27,000	2,080

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations -Continued Bookkeeping, accounting,								
and auditing clerks Payroll and timekeeping	\$14.07	\$13.55	\$549	\$540	39.0	\$28,569	\$28,080	2,030
clerks Tellers	14.49 10.10	13.68 9.62	579 396	547 376	40.0 39.3	30,129 20,614	28,459 19,574	2,080 2,042
Customer service representatives	13.07	12.23	519	489	39.7	26,968	25,438	2,063
clerksLoan interviewers and clerks Receptionists and information	9.58 15.22	9.90 15.44	376 603	396 596	39.3 39.6	19,575 31,338	20,588 31,002	2,044 2,059
clerks	11.18	10.62	448	425	40.0	23,290	22,083	2,082
traffic clerks Stock clerks and order fillers	14.29 11.56	14.10 11.75	572 455	564 470	40.0 39.4	29,741 23,679	29,328 24,440	2,081 2,048
Secretaries and administrative assistants Executive secretaries and	14.70	15.29	584	612	39.7	30,297	31,803	2,062
administrative assistants	13.51	11.90	556	476	41.1	28,897	24,752	2,139
Medical secretaries Secretaries, except legal,	13.01	11.95	518	478	39.8	26,748	24,856	2,056
medical, and executive Data entry and information	15.47	15.29	615	612	39.8	32,003	31,803	2,068
processing workers Data entry keyers Office clerks, general	12.66 12.20 12.67	13.40 12.05 11.47	506 488 503	536 482 458	40.0 40.0 39.7	26,329 25,374 26,170	27,876 25,070 23,837	2,080 2,080 2,066
Construction and extraction	12.07	11.47	303	430	39.1	20,170	23,637	2,000
occupations First-line supervisors/managers of construction trades and	15.09	14.43	602	576	39.8	31,119	29,971	2,062
extraction workers Construction laborers	23.22 11.40	23.80 10.50	929 456	952 420	40.0 40.0	48,297 23,711	49,498 21,840	2,080 2,080
Construction equipment operators Electricians	23.55 16.17	17.48 15.55	942 647	699 622	40.0 40.0	48,991 33,643	36,358 32,336	2,080 2,080

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Construction and extraction occupations —Continued Pipelayers, plumbers, pipefitters, and steamfitters	\$17.05	\$14.50	\$692	\$580	40.0	\$25.465	\$20,160	2.080
Plumbers, pipefitters, and	\$17.05	\$14.50	\$682	\$380	40.0	\$35,465	\$30,160	2,080
Sheet metal workers	17.05 14.79	14.50 15.50	682 592	580 620	40.0 40.0	35,465 30,768	30,160 32,240	2,080 2,080
workers Helpers, construction trades	16.28 11.91	15.50 12.85	651 472	620 514	40.0 39.6	33,871 24,224	32,240 26,734	2,080 2,034
Installation, maintenance, and								
repair occupations First-line supervisors/managers of	17.43	16.25	705	650	40.4	36,642	33,800	2,102
mechanics, installers, and								
repairers Automotive technicians and	24.29	20.50	1,033	881	42.5	53,691	45,817	2,211
repairers	20.28	18.00	814	720	40.1	42,315	37,440	2,086
mechanics Heavy vehicle and mobile	20.31	18.00	816	865	40.2	42,416	44,972	2,089
equipment service technicians and mechanics Mobile heavy equipment	15.23	15.85	623	634	40.9	32,377	32,964	2,126
mechanics, except engines Heating, air conditioning, and	15.08	12.50	603	500	40.0	31,374	26,000	2,080
refrigeration mechanics and installers Industrial machinery	15.63	15.00	625	600	40.0	32,504	31,200	2,080
installation, repair, and maintenance workers Industrial machinery	14.52	13.00	580	520	40.0	30,179	27,040	2,079
mechanics	20.56	20.75	823	830	40.0	42,773	43,160	2,080
Maintenance and repair workers, general Maintenance workers,	12.41	11.00	496	440	40.0	25,793	22,880	2,078
machinery	14.80	13.75	592	550	40.0	30,788	28,600	2,080

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	rly ²		Weekly ³		Annual ⁴			
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours	
Installation, maintenance, and repair occupations -Continued	Ф22.72	Φ25. 51	фоло	01.024	40.0	\$47.264	\$50.071	2 000	
Line installers and repairers Electrical power-line	\$22.72	\$25.61	\$909	\$1,024	40.0	\$47,264	\$53,271	2,080	
installers and repairers	25.13	25.61	1,005	1,024	40.0	52,273	53,271	2,080	
Production occupations	12.22	11.00	484	440	39.6	25,143	22,880	2,058	
First-line supervisors/managers of									
production and operating workers	19.45	16.85	777	674	40.0	40,413	35,048	2,078	
Miscellaneous assemblers and fabricators	9.79	10.00	392	400	40.0	20,364	20,800	2,080	
Butchers and other meat, poultry, and fish	10.21	10.00	201	400	27.2	10.707	20, 800	1.020	
processing workers Butchers and meat cutters Machine tool cutting setters,	10.21 10.83	10.00 12.00	381 433	400 480	37.3 40.0	19,797 22,517	20,800 24,960	1,939 2,080	
operators, and tenders, metal and plastic	14.65	15.70	585	628	39.9	30,414	32,656	2,076	
Welding, soldering, and brazing workers	15.51	15.50	620	620	40.0	32,260	32,240	2,080	
and brazers	15.51	15.50	620	620	40.0	32,260	32,240	2,080	
and plastic workers Woodworking machine	12.66	14.50	506	580	40.0	26,320	30,160	2,078	
setters, operators, and tenders	8.82	9.00	353	360	40.0	18,342	18,720	2,080	
mixing, and blending workers	13.86	13.00	554	520	40.0	28,822	27,040	2,080	
Inspectors, testers, sorters, samplers, and weighers Miscellaneous production	10.81	10.19	432	407	40.0	22,483	21,187	2,080	
workers Helpersproduction	10.86	10.50	434	420	39.9	22,559	21,840	2,077	
workers	10.84	10.50	431	420	39.7	22,395	21,840	2,065	
Transportation and material moving occupations	12.32	11.50	493	458	40.0	25,640	23,816	2,082	

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 4 1	Hou	Hourly ² Weekly ³ Annual ⁴						
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations -Continued First-line supervisors/managers of								
helpers, laborers, and material movers, hand First-line supervisors/managers of transportation and material-moving machine	\$15.92	\$16.50	\$637	\$660	40.0	\$33,111	\$34,320	2,080
and vehicle operators Driver/sales workers and	17.98	16.75	748	670	41.6	38,918	34,836	2,164
truck drivers Driver/sales workers Truck drivers, heavy and	13.17 13.27	12.50 15.25	537 527	492 610	40.8 39.7	27,913 27,405	25,584 31,720	2,120 2,066
tractor-trailer	13.79	13.50	573	540	41.5	29,781	28,080	2,159
Truck drivers, light or delivery services Industrial truck and tractor	12.28	10.91	491	436	40.0	25,538	22,691	2,080
operatorsLaborers and material	12.24	12.00	489	480	40.0	25,451	24,960	2,080
movers, hand Laborers and freight, stock, and material movers,	10.47	10.01	410	400	39.1	21,302	20,821	2,035
hand Packers and packagers, hand	10.88 9.72	10.48 10.01	422 389	419 400	38.7 40.0	21,919 20,218	21,790 20,821	2,014 2,080

 $^{1\,\,}$ A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

3 Mean weekly earnings are the straight-time weekly wages or salaries paid to

employees. Median weekly earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

a week, exclusive of overtime. ${}^{4} \ \ \text{Mean annual earnings are the straight-time annual wages or salaries paid to}$ employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers

o 1	Hou	rly^2		Weekly ³		Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$18.00	\$14.14	\$722	\$565	40.1	\$37,415	\$29,376	2,079
Management occupations	39.62	37.95	1,620	1,476	40.9	84,207	76,731	2,125
General and operations				·				
managers	53.33	47.59	2,296	2,337	43.0	119,375	121,520	2,238
Marketing and sales managers	46.40	42.32	2,042	1,577	44.0	106,164	82,000	2,288
Marketing managers	51.77	36.06	2,197	1,442	42.4	114,229	75,005	2,206
Sales managers	42.93	50.42	1,935	2,521	45.1	100,617	131,100	2,344
Computer and information								
systems managers	45.74	47.68	1,830	1,907	40.0	95,140	99,183	2,080
Financial managers	39.05	31.64	1,592	1,424	40.8	82,788	74,047	2,120
Transportation, storage, and								
distribution managers	52.41	60.51	2,440	2,606	46.5	126,863	135,491	2,420
Education administrators	29.50	25.19	1,145	1,008	38.8	59,022	52,399	2,001
Education administrators,								
postsecondary	31.01	25.19	1,199	1,008	38.7	61,540	52,399	1,985
Medical and health services								
managers	29.26	30.52	1,163	1,221	39.8	60,493	63,475	2,068
Dusiness and financial								
Business and financial	25.04	24.16	1.042	0.67	40.0	£4.200	50.261	2.000
operations occupations	25.94	24.16	1,042	967	40.2	54,208	50,261	2,089
Buyers and purchasing agents Wholesale and retail	25.63	24.16	1,025	967	40.0	53,321	50,261	2,080
buyers, except farm	26.15	22.26	1.046	004	40.0	54204	46.500	2.000
products	26.15	22.36	1,046	894	40.0	54,394	46,509	2,080
Cost estimators	27.77	28.02	1,111	1,121	40.0	57,764	58,286	2,080
Human resources, training,								
and labor relations	23.80	24.04	937	062	39.4	48,738	49,999	2.049
specialists	23.80	24.04	937	962	39.4	40,730	49,999	2,048
Training and development	10.00	21.22	900	940	40.0	41 505	44 120	2.090
specialists	19.99	21.22	800	849	40.0	41,585	44,129	2,080
Management analysts	37.51	45.15	1,474	1,806	39.3	76,670	93,912 32,999	2,044
Accountants and auditors	21.17	15.87	843	635	39.8	43,852	32,999	2,072
Financial analysts and	26.20	24.76	1.042	070	20.7	54 215	50.450	2.062
advisors	26.28	24.76	1,043	970	39.7	54,215	50,450	2,063
Financial analystsLoan counselors and officers	26.57 16.94	25.09 14.42	1,054 678	970 577	39.7 40.0	54,784 35,238	50,450 30,000	2,062 2,080
Loan counscions and officers	10.77	17.72	076	311	70.0	33,230	50,000	2,000
Computer and mathematical								
science occupations	31.07	30.83	1,255	1,222	40.4	65,239	63,565	2,100
Computer programmers	28.17	28.87	1,123	1,155	39.9	58,403	60,050	2,073
Computer software engineers	44.06	40.87	1,815	1,627	41.2	94,402	84,602	2,142

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	rly^2		Weekly ³				
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Computer and mathematical science occupations -Continued								
Computer software engineers, applications	\$44.28	\$36.68	\$1,771	\$1,467	40.0	\$92,101	\$76,301	2,080
Computer software engineers, systems	Ф44.20	φ30.06	\$1,771	\$1,407	40.0	\$92,101	\$70,301	2,080
software	43.93	46.02	1,846	1,790	42.0	95,972	93,080	2,185
Computer systems analysts Network and computer	32.07	34.52	1,285	1,381	40.1	66,824	71,810	2,083
systems administrators	25.52	23.91	1,021	957	40.0	53,092	49,741	2,080
Architecture and engineering								
occupations	28.09	28.96	1,131	1,158	40.3	58,811	60,239	2,094
Engineers	35.50	32.73	1,439	1,356	40.5	74,851	70,491	2,108
Aerospace engineers	43.08	42.79	1,723	1,712	40.0	89,600	88,999	2,080
Electrical and electronics								
engineers	38.00	35.13	1,544	1,408	40.6	80,297	73,216	2,113
Electrical engineers	38.00	35.13	1,544	1,408	40.6	80,297	73,216	2,113
Industrial engineers,								
including health and								
safety	36.26	32.73	1,498	1,309	41.3	77,883	68,068	2,148
Industrial engineers	33.51	32.73	1,389	1,309	41.4	72,217	68,068	2,155
Mechanical engineers Engineering technicians,	31.41	30.06	1,256	1,202	40.0	65,323	62,523	2,080
except drafters	21.30	17.58	852	703	40.0	44,298	36,566	2,080
Life, physical, and social								
science occupations	25.42	21.00	1,034	908	40.7	53,786	47,226	2,116
Physical scientists	41.77	28.12	1,688	1,125	40.4	87,761	58,490	2,101
Community and social								
services occupations	16.76	13.27	669	531	39.9	34,511	27,600	2,060
Counselors	13.31	12.74	529	510	39.7	27,324	26,499	2,053
Social workers	19.55	24.20	782	968	40.0	40,669	50,336	2,080
Legal occupations	53.53	37.24	2,349	2,546	43.9	122,170	132,402	2,282
Education, training, and								
library occupations	24.50	25.58	941	1,001	38.4	38,990	39,909	1,591
Postsecondary teachers	30.02	30.77	1,170	1,231	39.0	47,128	48,000	1,570
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Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 4 1	Hou	rly^2		Weekly ³		Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Education, training, and library occupations -Continued Arts, communications, and								
humanities teachers, postsecondary Miscellaneous	\$30.42	\$30.74	\$1,215	\$1,230	39.9	\$49,146	\$49,182	1,616
postsecondary teachers Primary, secondary, and	26.03	25.03	967	1,001	37.1	40,339	40,045	1,550
special education school teachers Elementary and middle	22.23	22.94	833	882	37.5	33,788	33,888	1,520
school teachers	26.16	24.89	990	996	37.8	38,269	37,235	1,463
Arts, design, entertainment, sports, and media								
occupations	21.23	18.51	848	740	40.0	43,975	38,501	2,071
Designers Graphic designers	20.24 20.19	17.54 17.54	809 807	702 702	40.0 40.0	42,090 41,985	36,489 36,489	2,080 2,080
Healthcare practitioner and								
technical occupations	24.49	23.00	965	896	39.4	50,155	46,587	2,048
Pharmacists	50.12	50.00	2,005	2,000	40.0	104,248	104,000	2,080
Registered nurses	28.18	25.59	1,100	980	39.0	57,185	50,981	2,029
Therapists	21.13	20.50	844	820	40.0	43,897	42,640	2,078
Respiratory therapists Clinical laboratory technologists and	19.87	19.78	794	791	40.0	41,284	41,142	2,078
technicians Medical and clinical	21.84	22.81	863	888	39.5	44,868	46,157	2,054
laboratory technologists Diagnostic related technologists and	21.54	22.24	862	890	40.0	44,804	46,259	2,080
technicians	22.05	20.14	875	784	39.7	45,493	40,768	2,063
and technicians Health diagnosing and treating practitioner	21.29	22.31	841	834	39.5	43,713	43,347	2,054
support technicians Licensed practical and	14.83	14.29	593	572	40.0	30,836	29,723	2,079
licensed vocational nurses	16.58	16.80	653	662	39.4	33,957	34,445	2,048

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	rly^2		Weekly ³		Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare support occupations	\$10.34	\$10.00	\$406	\$390	39.2	\$21,093	\$20,280	2,039
Nursing, psychiatric, and home health aides	9.66	9.70	377	375	39.1	19,628	19,500	2,033
Nursing aides, orderlies, and attendants Miscellaneous healthcare	9.61	9.35	375	374	39.0	19,475	19,433	2,026
support occupations Medical assistants	12.65 13.75	12.21 13.65	502 546	483 546	39.7 39.7	26,113 28,412	25,126 28,392	2,064 2,066
Medical transcriptionists	13.09	12.78	517	511	39.5	26,875	26,582	2,053
Protective service occupations	10.24	9.45	409	378	40.0	21,292	19,635	2,079
Security guards and gaming surveillance officers Security guards	10.12 10.00	9.12 9.12	404 399	365 365	39.9 39.9	21,010 20,766	18,959 18,959	2,077 2,077
Food preparation and serving	10.00	7.12	377	303	37.7	20,700	10,737	2,011
related occupations First-line	7.39	6.82	294	271	39.8	15,246	13,874	2,063
supervisors/managers, food preparation and serving workers First-line supervisors/managers	12.41	11.00	511	440	41.2	26,594	22,880	2,142
of food preparation and serving workers	12.23	11.00	505	440	41.3	26,240	22,880	2,146
Cooks	11.20	11.34	446	454	39.8	23,189	23,596	2,070
cafeteria Food service, tipped	10.47 5.76	9.82 5.76	413 230	368 230	39.4 40.0	21,458 11,969	19,149 11,985	2,050 2,079
Waiters and waitresses Food servers, nonrestaurant	5.56 8.64	5.76 8.12	222 342	230 322	40.0 39.6	11,557 17,542	11,985 16,765	2,079 2,031
Dishwashers	8.24	8.25	330	330	40.0	17,137	17,160	2,080
Building and grounds cleaning and maintenance occupations	10.22	8.44	406	338	39.7	21,105	17,561	2,064
First-line supervisors/managers, building and grounds cleaning and maintenance								
workers	16.85	19.69	674	788	40.0	35,052	40,955	2,080

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 4 1	Hourly ²			Weekly ³		Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Building and grounds cleaning								
and maintenance occupations —Continued								
First-line								
supervisors/managers								
of housekeeping and								
janitorial workers	\$16.85	\$19.69	\$674	\$788	40.0	\$35,052	\$40,955	2,080
Building cleaning workers	8.69	8.15	345	326	39.6	17,915	16,931	2,061
Janitors and cleaners, except maids and								
housekeeping cleaners	9.25	8.94	365	358	39.4	18,964	18,601	2,050
Maids and housekeeping	7.23	0.74	303	336	37.4	10,704	10,001	2,030
cleaners	8.13	8.00	324	320	39.9	16,850	16,640	2,073
Grounds maintenance								
workers	8.72	7.75	348	310	40.0	17,904	16,120	2,054
Landscaping and								
groundskeeping								
workers	8.72	7.75	348	310	40.0	17,904	16,120	2,054
Personal care and service								
occupations	8.46	6.67	339	267	40.1	17,592	13,880	2,079
First-line							·	
supervisors/managers of								
gaming workers	14.22	12.95	578	518	40.6	30,063	26,936	2,114
Gaming services workers	6.25	6.31	250	252	40.0	12,999	13,119	2,080
Gaming dealers	6.25	6.31	250	252	40.0	12,999	13,119	2,080
Sales and related occupations	22.24	13.24	905	530	40.7	47,056	27,535	2,116
First-line								
supervisors/managers,								
sales workers	18.24	15.25	768	607	42.1	39,923	31,572	2,189
First-line								
supervisors/managers	10 55	15 45	760	610	41.5	20.096	22 126	2 156
of retail sales workers Retail sales workers	18.55 11.83	15.45 11.02	769 474	618 440	41.5 40.1	39,986 24,641	32,136 22,880	2,156 2,083
Cashiers, all workers	11.62	12.00	464	480	39.9	24,041	24,960	2,083
Retail salespersons	11.02	10.00	482	390	40.2	25,073	20,259	2,073
Sales representatives,	,0						,	-,-,-
wholesale and								
manufacturing	28.83	22.89	1,200	915	41.6	62,409	47,601	2,165

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

. 1	Hourly ²			Weekly ³		Annual ⁴			
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours	
Sales and related occupations -Continued Sales representatives, wholesale and manufacturing, except									
technical and scientific products	\$27.09	\$22.51	\$1,136	\$915	42.0	\$59,097	\$47,601	2,182	
related workers	18.22	14.70	729	588	40.0	37,891	30,576	2,080	
Office and administrative support occupations First-line	13.45	12.16	538	486	40.0	27,958	25,293	2,079	
supervisors/managers of office and administrative support workers	21.49	20.40	871	816	40.5	45,288	42,432	2,107	
including answering service	11.06	11.85	442	474	40.0	23,010	24,648	2,080	
Financial clerks Billing and posting clerks and machine operators	12.17 14.16	11.50 12.12	487 580	460 485	40.0 40.9	25,337 30,136	23,920 25,216	2,081 2,128	
Bookkeeping, accounting, and auditing clerks	14.21	13.55	567	542	39.9	29,487	28,184	2,076	
Payroll and timekeeping clerks	16.03	16.29	641	652	40.0	33,350	33,879	2,080	
Tellers Customer service	11.05	10.88	442	435	40.0	22,992	22,639	2,080	
representatives File clerks Interviewers, except	12.81 10.63	11.38 9.09	510 421	455 364	39.8 39.6	26,497 21,874	23,660 18,905	2,069 2,059	
eligibility and loan Loan interviewers and clerks	13.98 11.65	12.92 11.31	554 466	502 452	39.6 40.0	28,786 24,231	26,083 23,525	2,059 2,080	
Order clerks Human resources assistants, except payroll and	12.79	14.16	510	566	39.9	26,530	29,451	2,074	
timekeeping Receptionists and information	14.75	14.43	586	577	39.7	30,315	29,697	2,055	
clerks Reservation and transportation ticket	11.47	11.77	458	471	39.9	23,799	24,490	2,074	
agents and travel clerks	15.56	17.54	622	702	40.0	32,361	36,481	2,080	

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Office and administrative support occupations \$18.44 \$14.36 \$737 \$574 \$40.0 \$38,3 Shipping, receiving, and traffic clerks \$18.44 \$14.36 \$737 \$574 \$40.0 \$38,3 Stock clerks and order fillers \$12.43 \$11.75 \$496 \$470 \$39.9 \$25,7 Secretaries and administrative assistants \$16.87 \$15.67 671 627 \$39.8 \$4,8 Executive secretaries and administrative assistants \$19.90 \$21.01 795 797 \$39.9 \$41,3 Medical secretaries \$11.99 \$11.49 \$478 \$457 \$39.9 \$24,8 Secretaries, except legal, medical, and executive \$14.54 \$14.75 \$577 \$590 \$39.7 \$29.9 Computer operators \$12.45 \$12.52 \$498 \$501 \$40.0 \$25,8 Data entry keyers \$12.16 \$12.26 \$486 \$490 \$40.0 \$25,2	Annual ⁴		
support occupations —Continued Production, planning, and expediting clerks		Mean hours	
support occupations -Continued Production, planning, and expediting clerks			
expediting clerks \$18.44 \$14.36 \$737 \$574 40.0 \$38,3 Shipping, receiving, and traffic clerks 11.22 10.00 449 400 40.0 23,3 Stock clerks and order fillers 12.43 11.75 496 470 39.9 25,7 Secretaries and administrative assistants 16.87 15.67 671 627 39.8 34,8 Executive secretaries and administrative assistants 19.90 21.01 795 797 39.9 41,3 Medical secretaries 11.99 11.49 478 457 39.9 24,8 Secretaries, except legal, medical, and executive perators 14.54 14.75 577 590 39.7 29,9 Computer operators 14.54 13.50 582 540 40.0 30,2 Data entry and information processing workers 12.45 12.52 498 501 40.0 25,8 Data entry keyers 12.16 12.26 486 490 40.0 25,2			
traffic clerks	9 \$29,869	2,080	
assistants 16.87 15.67 671 627 39.8 34,8 Executive secretaries and administrative assistants 19.90 21.01 795 797 39.9 41,3 Medical secretaries 11.99 11.49 478 457 39.9 24,8 Secretaries, except legal, medical, and executive 14.54 14.75 577 590 39.7 29,9 Computer operators 14.54 13.50 582 540 40.0 30,2 Data entry and information processing workers 12.45 12.52 498 501 40.0 25,8 Data entry keyers 12.16 12.26 486 490 40.0 25,2		2,077 2,075	
assistants 19.90 21.01 795 797 39.9 41,3 Medical secretaries 11.99 11.49 478 457 39.9 24,8 Secretaries, except legal, medical, and executive 14.54 14.75 577 590 39.7 29,9 Computer operators 14.54 13.50 582 540 40.0 30,2 Data entry and information processing workers 12.45 12.52 498 501 40.0 25,8 Data entry keyers 12.16 12.26 486 490 40.0 25,2	32,596	2,068	
Secretaries, except legal, medical, and executive 14.54 14.75 577 590 39.7 29,9 Computer operators	2 41,438	2,077	
medical, and executive 14.54 14.75 577 590 39.7 29,9 Computer operators	23,774	2,074	
Computer operators	30,680	2,063	
Data entry and information processing workers 12.45 12.52 498 501 40.0 25,8 Data entry keyers 12.16 12.26 486 490 40.0 25,2		2,080	
processing workers	20,000	2,000	
	8 26,042	2,080	
Insurance claims and policy	25,501	2,080	
processing clerks	51 27,167	2,080	
operators, except postal service	22,749	2,080	
Office clerks, general	1 '	2,077	
Construction and extraction occupations 17.42 17.00 697 680 40.0 36,2 First-line 680 680 40.0 36,2	35,360	2,080	
supervisors/managers of construction trades and	1 45.760	2.004	
extraction workers 24.01 22.00 962 880 40.1 50,0 Carpenters 20.12 18.00 805 720 40.0 41,8		2,084 2,080	
Construction laborers		2,080	
Electricians		2,080	
pipefitters, and steamfitters	36,920	2,080	
steamfitters		2,080	
Helpers, construction trades 12.79 11.91 512 476 40.0 26,6	24,775	2,080	

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	rly^2		Weekly ³		Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations	\$21.90	\$19.74	\$876	\$790	40.0	\$45,518	\$41,059	2,079
repairers Automotive technicians and	24.80	28.61	992	1,144	40.0	51,581	59,509	2,080
repairers	15.22	16.00	616	640	40.5	32,039	33,280	2,104
Bus and truck mechanics and diesel engine specialists Industrial machinery	16.94	16.83	679	673	40.1	35,307	35,006	2,085
installation, repair, and maintenance workers Industrial machinery	21.18	20.42	847	817	40.0	44,056	42,474	2,080
mechanics	24.25	27.05	970	1,082	40.0	50,424	56,264	2,079
Maintenance and repair workers, general Maintenance workers,	21.72	19.07	869	763	40.0	45,175	39,672	2,080
machinery	15.29	15.27	611	611	40.0	31,797	31,762	2,080
Millwrights Line installers and repairers Miscellaneous installation, maintenance, and repair	25.26 27.49	28.06 27.69	1,010 1,100	1,122 1,108	40.0 40.0	52,542 57,185	58,365 57,591	2,080 2,080
workers	16.20	13.75	646	550	39.9	33,124	28,492	2,045
Production occupations First-line supervisors/managers of	15.97	14.00	637	555	39.9	33,061	28,845	2,071
production and operating workers	20.03	19.20	805	768	40.2	41,810	39,926	2,088
electromechanical assemblers	11.26	11.15	447	436	39.7	23,238	22,655	2,064
Electrical and electronic equipment assemblers	11.41	12.17	456	487	40.0	23,725	25,314	2,080
Miscellaneous assemblers and fabricators	18.21	14.50	728	580	40.0	37,875	30,160	2,080
Miscellaneous food processing workers Machine tool cutting setters,	15.07	14.40	603	576	40.0	31,344	29,952	2,080
operators, and tenders, metal and plastic	16.74	15.79	669	631	40.0	34,812	32,833	2,080

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 4 1	Hourly ²			Weekly ³		Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations -Continued Cutting, punching, and press machine setters, operators, and tenders,								
metal and plastic	\$15.43 18.67	\$14.00 17.85	\$617 747	\$560 714	40.0 40.0	\$32,102 38,828	\$29,120 37,128	2,080 2,080
metal and plastic	11.32	10.70	451	428	39.8	23,443	22,256	2,071
metal and plastic Multiple machine tool setters, operators, and tenders,	11.32	10.70	451	428	39.8	23,443	22,256	2,071
metal and plastic	18.51 21.03	18.19 20.63	741 841	728 825	40.0 40.0	38,507 43,748	37,835 42,910	2,080 2,080
brazing workers	16.81	16.89	672	676	40.0	34,965	35,131	2,080
and brazers	16.86	17.50	674	700	40.0	35,061	36,400	2,080
tenders	16.75	16.89	670	676	40.0	34,842	35,131	2,080
and plastic workers	16.69	16.89	667	676	40.0	34,707	35,131	2,080
Printers	22.86	24.88	874	896	38.2	45,441	46,575	1,988
Printing machine operators Laundry and dry-cleaning	22.38	23.95	863	862	38.5	44,855	44,834	2,004
workers Sewing machine operators Woodworking machine setters, operators, and	9.01 10.05	8.39 9.45	356 389	336 368	39.6 38.7	18,527 19,856	17,451 18,928	2,057 1,977
tenders	11.63	12.25	465	490	40.0	23,747	24,500	2,042
system operators	25.48	26.08	1,011	996	39.7	52,594	51,815	2,064
tenders	13.99	12.93	558	517	39.9	29,014	26,896	2,074

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hourly ²			Weekly ³		Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations -Continued Chemical equipment operators and tenders	\$14.80	\$14.91	\$589	\$596	39.8	\$30,642	\$31,013	2,070
Crushing, grinding, polishing, mixing, and blending workers	19.33	21.40	773	856	40.0	40,203	44,512	2,080
Inspectors, testers, sorters,	19.33	21.40	113	830	40.0	40,203	44,312	2,000
samplers, and weighers Miscellaneous production	18.50	16.11	743	677	40.2	38,633	35,184	2,088
workers Paper goods machine setters, operators, and	14.74	12.68	587	505	39.8	30,526	26,264	2,070
tenders Helpersproduction	20.47	22.82	819	913	40.0	42,586	47,472	2,080
workers	11.00	12.00	433	480	39.3	22,493	24,960	2,044
Transportation and material moving occupations First-line	15.62	14.05	636	562	40.7	32,851	29,224	2,103
supervisors/managers of helpers, laborers, and material movers, hand First-line supervisors/managers of	21.41	23.40	950	1,030	44.4	49,410	53,583	2,307
transportation and								
material-moving machine and vehicle operators	26.03	28.43	1,041	1,137	40.0	54,153	59,134	2,081
Aircraft pilots and flight engineers	75.07	77.98	1,537	1,620	20.5	79,938	84,262	1,065
Airline pilots, copilots, and flight engineers Driver/sales workers and	75.07	77.98	1,537	1,620	20.5	79,938	84,262	1,065
truck drivers Driver/sales workers	17.08 16.04	16.57 17.03	733 706	750 752	42.9 44.0	38,106 36,720	39,000 39,108	2,231 2,289
Truck drivers, heavy and tractor-trailer	17.03	15.00	766	750	45.0	39,817	39,000	2,338
Truck drivers, light or	17.57	17.64	702	706	40.0	26.554	26.690	2.000
delivery services Crane and tower operators Industrial truck and tractor	17.57 20.05	17.64 15.79	703 802	706 631	40.0 40.0	36,554 41,696	36,689 32,833	2,080 2,080
operators	13.19	12.95	526	518	39.9	27,359	26,930	2,074

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 : 1	Hourly ²		Weekly ³			Annual ⁴		
Occupation ¹	Mean	Median	Mean	Median	Mean	Mean	Median	Mean
	earnings	earnings	earnings	earnings	hours	earnings	earnings	hours
Transportation and material moving occupations —Continued Laborers and material movers, hand Laborers and freight, stock, and material movers, hand Machine feeders and offbearers Packers and packagers, hand	\$10.73	\$10.89	\$429	\$435	40.0	\$22,258	\$22,402	2,075
	11.10	11.43	445	456	40.1	22,998	23,587	2,073
	10.23	11.00	409	440	40.0	21,278	22,880	2,080
	9.67	9.00	387	360	40.0	20,122	18,720	2,080

 $^{1\,\,}$ A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

² Earnings are the straight-time hourly wages or salaries paid to employees.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number

of workers, weighed by hours.

3 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

a week, exclusive of overtime.

4 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

Union and nonunion workers¹: Mean hourly earnings² by major **Table 17** sector and for major occupational groups

		Union		Nonunion				
Occupational group ³	Civilian workers	Private industry workers	State and local government workers	Civilian workers	Private industry workers	State and local government workers		
All workers	\$20.18	\$19.77	\$24.51	\$16.68	\$16.32	\$18.78		
Management, professional, and related Management, business, and	26.88	21.22	30.97	27.72	28.68	25.20		
financial	_	_	_	32.18	32.54	29.58		
Professional and				02.10	02.0	27.00		
related	27.40	22.37	30.33	25.50	26.08	24.43		
Service	17.48	13.65	18.68	9.60	9.02	12.53		
Sales and office	14.93	14.77	_	14.41	14.53	13.38		
Sales and related	13.75	13.75	_	17.01	17.05	_		
Office and administrative support Natural resources, construction, and	15.34	15.14	-	12.95	12.86	13.43		
maintenance	24.45	24.51	22.47	16.43	16.48	15.88		
Construction and extraction Installation, maintenance, and	22.92	22.96	_	14.87	14.89	14.71		
repair	25.18	25.21	_	18.43	18.48	17.81		
Production, transportation, and material moving Production	19.39 19.83	19.38 19.83	_ _	12.97 13.11	12.97 13.07	13.05 15.38		
Transportation and material moving	18.48	18.45	_	12.83	12.86	12.32		

 $^{1 \}hspace{0.1in}$ Union workers are those whose wages are determined through collective

NOTE: Dashes indicate that data did not meet publication criteria.

argaining.

2 Earnings are the straight-time hourly wages or salaries paid to employees.

They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

 $^{^3\,}$ A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

Workers paid on time or incentive basis¹: Mean hourly earnings² Table 18 for civilian and private industry workers in major occupational groups

	Ti	me	Incentive		
Occupational group ³	Civilian workers	Private industry workers	Civilian workers	Private industry workers	
All workers	\$16.41	\$15.94	\$24.63	\$24.63	
Management, professional, and related	27.34	28.10	40.20	40.20	
Management, business, and financial	31.48	31.74	45.09	45.09	
Professional and related	25.36	25.73	34.90	34.90	
Service	9.73	9.01	9.98	9.98	
Sales and office	12.68	12.58	27.80	27.80	
Sales and related	11.80	11.81	34.55	34.55	
Office and administrative support	13.08	13.00	12.42	12.42	
Natural resources, construction, and maintenance	17.12	17.23	22.60	22.60	
Construction and extraction	_	15.62	_	_	
Installation, maintenance, and repair	19.17	19.27	23.16	23.16	
Production, transportation, and material moving	14.22	14.25	15.48	15.48	
Production	14.95	14.94	12.50	12.50	
Transportation and material moving	13.32	13.36	17.00	17.00	
		Relativ	e error		
All workers	3.8%	4.5%	15.8%	15.8%	
Management, professional, and related	3.5	4.3	17.8	17.8	
Management, business, and financial	5.6	6.4	25.5	25.5	
Professional and related	3.7	5.0	11.1	11.1	
Service	4.6	2.3	6.6	6.6	
Sales and office	2.7	3.0	16.6	16.6	
Sales and related	4.3	4.3	15.2	15.2	
Office and administrative support	2.3	2.6	15.3	15.3	
Natural resources, construction, and maintenance	4.3	4.7	15.3	15.3	
Construction and extraction	_	2.0	_	_	
Installation, maintenance, and repair	7.2	7.9	18.6	18.6	
Production, transportation, and material moving	5.1	5.2	8.9	8.9	
Production	6.6	6.7	8.7	8.7	
Transportation and material moving	3.8	4.0	6.7	6.7	

¹ Wages of time workers are based solely on hourly rate or salary. Incentive

NOTE: Dashes indicate that data did not meet publication criteria.

wages of time workers are based solery on nounry rate of sarary. Incentive workers are those whose wages are at least partially based on productivity payments such as piece rates, commissions, and production bonuses.

2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

3 A classification system including about 800 individual occupations is used to

cover all workers in the civilian economy. See appendix B for more information. 4 The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

	Goods p	roducing	Service providing						
Occupational group ³	Construc- tion	Manufac- turing	Trade, transpor- tation, and utilities	Infor- mation	Financial activities	Profes- sional and business services	Education and health services	Leisure and hospitality	Other services
All months		¢10.04					¢1.C 9.5	¢0.72	¢14.77
All workers	_	\$18.94	_	_	_	_	\$16.85	\$9.72	\$14.77
Management, professional, and related	_	34.74	-	-	-	_	23.59	19.79	21.55
financial	_	38.17	_	_	_	_	23.09	22.05	23.85
Professional and related	_	27.96	_	_	_	_	23.69	_	13.88
Service	_	13.32	_	_	_	_	9.62	8.12	10.39
Sales and office	_	16.55	_	_	_	_	13.18	11.38	14.76
Sales and related	_	25.13	-	_	_	-	11.70	12.55	19.83
Office and administrative support Natural resources, construction,	_	14.78	-	-	-	_	13.20	10.54	12.07
and maintenance	_	20.52	_	_	_	_	13.50	_	19.07
Installation, maintenance, and									
repair	_	21.24	_	_	_	_	13.62	_	19.07
Production, transportation, and material moving	-	14.97 15.25	-	-	-	-	8.30 8.51	7.50 8.72	10.13 10.21
Transportation and material moving	_	13.56	-	-	_	_	_	6.41	_

economy. See appendix B for more information.

NOTE: Dashes indicate that data did not meet publication criteria.

Industry sectors are determined by the 2002 North American Industry Classification System (NAICS).
 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

³ A classification system including about 800 individual occupations is used to cover all workers in the civilian

Table 20 Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1

Occupation ² and work	Hourly ³		Weekly ⁴			Annual ⁵		
level	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
A31 1	Φ10 21	Ф1 7 .02	Φ 7. 6.4	ф 7 00	20.6	φ20.717	Φ2.6.70 <i>5</i>	2.057
All workers	\$19.31	\$17.82	\$764	\$708	39.6	\$39,717	\$36,795	2,057
Level 1	9.00	8.88	360	355	40.0 39.7	18,698	18,470	2,078
Level 2 Level 3	9.79	9.30 10.73	388 424	371 429	39.7	20,186 22,042	19,302 22,325	2,062 2,073
Level 4	10.63 13.39	13.07	532	519	39.9	27,651	26,978	2,073
Level 5	17.01	15.62	680	625	40.0	35,334	32,492	2,000
Level 6	20.22	19.29	806	772	39.9	41,933	40,123	2,078
Level 7	23.27	23.32	918	933	39.5	47,758	48,506	2,074
Level 8	25.13	25.00	984	936	39.2	51,186	48,693	2,032
Level 9	25.84	25.00	1,000	968	38.7	52,017	50,357	2,037
Level 10	46.32	50.00	1,853	2,000	40.0	96,340	104,000	2,013
Level 11	42.46	42.38	1,689	1,678	39.8	87,851	87,256	2,069
Not able to be	12.10	12.30	1,000	1,070	37.0	07,031	07,230	2,000
leveled	25.28	26.11	999	1,000	39.5	51,965	52,000	2,055
Management occupations Medical and health services	31.02	30.52	1,236	1,221	39.9	64,293	63,475	2,073
managers	30.08	30.52	1,203	1,221	40.0	62,565	63,475	2,080
Community and social								
services occupations	21.74	24.20	859	968	39.5	44,689	50,336	2,055
Healthcare practitioner and								
technical occupations	23.83	23.20	937	916	39.3	48,721	47,632	2,044
Level 3	10.67	10.73	424	429	39.8	22,049	22,325	2,067
Level 4	13.89	13.71	545	537	39.2	28,329	27,905	2,039
Level 5	17.68	17.09	706	684	39.9	36,711	35,551	2,076
Level 6	19.83	18.05	790	722	39.8	41,087	37,544	2,072
Level 7	23.38	23.32	923	931	39.5	47,990	48,422	2,052
Level 8	25.60	25.66	1,001	962	39.1	52,069	50,045	2,034
Level 9	25.28	24.50	975	937	38.6	50,699	48,736	2,005
Level 11	45.33	48.31	1,799	1,933	39.7	93,547	100,491	2,064
Not able to be								
leveled	24.28	23.57	943	903	38.8	49,014	46,946	2,019
Pharmacists	48.69	50.00	1,939	2,000	39.8	100,850	104,000	2,071
Level 11	47.31	48.31	1,875	1,933	39.6	97,503	100,491	2,061
Physicians and surgeons	97.41	86.54	3,897	3,462	40.0	202,622	180,003	2,080
Registered nurses	24.81	23.90	965	937	38.9	50,202	48,736	2,024
Level 7	23.94	23.58	940	928	39.3	48,879	48,252	2,042
Level 8	25.53	25.75	993	953	38.9	51,646	49,578	2,023
Level 9	25.00	23.65	962	937	38.5	50,012	48,736	2,000
Therapists	21.93	21.50	874	860	39.9	45,452	44,720	2,072
Level 7	20.66	22.35	824	882	39.9	42,824	45,864	2,073

Table 20 Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1 — Continued

			•					
Occupation ² and work	Hourly ³		Weekly ⁴			Annual ⁵		
level	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare practitioner and technical occupations -Continued								
Respiratory therapists	\$21.24	\$20.14	\$847	\$806	39.9	\$44,034	\$41,891	2,073
Level 7 Clinical laboratory technologists and	22.47	21.36	893	839	39.7	46,422	43,618	2,066
technicians Medical and clinical	20.75	21.80	820	864	39.5	42,639	44,928	2,055
laboratory technologists Medical and clinical	22.17	23.00	887	920	40.0	46,104	47,832	2,080
laboratory technicians Diagnostic related	19.33	19.00	755	760	39.1	39,268	39,520	2,032
technologists and technicians	21.61	22.21	0.50	022	20.7	44.502	47.096	2.064
Level 6	21.61 21.87	23.31 21.95	858 868	923 878	39.7 39.7	44,593 45,158	47,986 45,656	2,064 2,064
Radiologic technologists	21.07	21.93	000	070	37.1	45,156	45,050	2,004
and technicians	22.64	23.63	897	945	39.6	46,640	49,150	2,060
Level 6	21.87	21.95	868	878	39.7	45,158	45,656	2,064
Health diagnosing and treating practitioner						ŕ	,	
support technicians	13.52	12.71	533	504	39.4	27,696	26,208	2,049
Level 4 Licensed practical and	12.74	12.37	499	490	39.2	25,962	25,480	2,038
licensed vocational nurses	15.70	15.09	623	594	39.7	32,395	30,876	2,064
Level 4	14.93	14.67	582	555	39.0	30,255	28,870	2,027
Level 5 Medical records and health	16.17	15.91	645	636	39.9	33,521	33,093	2,074
information technicians	14.67	16.62	587	665	40.0	30,508	34,570	2,080
Healthcare support								
occupations	10.68	9.77	425	390	39.8	22,113	20,280	2,070
Level 2	9.98	9.26	396	362	39.6	20,584	18,834	2,062
Level 3	9.71	9.34	388	374	40.0	20,175	19,433	2,078
Level 4	12.04	11.84	479	466	39.8	24,886	24,247	2,067
Nursing, psychiatric, and	_							
home health aides	9.92	9.34	395	374	39.9	20,563	19,433	2,072
Level 2	9.60	9.26	381	365	39.7	19,820	18,970	2,064
Level 3	9.55	9.25	381	366	40.0	19,838	19,053	2,078
Nursing aides, orderlies,	0.00	0.24	204	274	20.0	20.507	10.422	2.072
and attendants Level 2	9.89 9.48	9.34 9.00	394 377	374 360	39.9 39.7	20,507 19,585	19,433 18,720	2,073 2,065
LCVC1 2	2. 4 0	9.00	311	300	39.1	19,505	10,720	2,003

Table 20 Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1 — Continued

Occupation ² and work	Hourly ³		Weekly ⁴			Annual ⁵		
level	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare support occupations —Continued Nursing aides, orderlies, and attendants —Continued								
Level 3	\$9.55	\$9.25	\$381	\$366	40.0	\$19,838	\$19,053	2,078
Miscellaneous healthcare	12.76	11 04	506	450	20.6	26 205	22 200	2.060
support occupations Level 4	12.76 12.14	11.84 11.84	506 480	450 450	39.6 39.6	26,295 24,961	23,398 23,398	2,060 2,057
Medical transcriptionists	12.14	11.75	480	450	39.0	24,901	23,398	2,065
inionian maniperipuomistis m	12.10	11.70			67.7	2 .,,, , o	20,000	_,000
Protective service occupations	12.38	12.76	492	504	39.7	25,562	26,229	2,064
Level 3	11.89	12.20	471	480	39.6	24,471	24,960	2,059
Security guards and gaming								
surveillance officers	11.89	12.20	471	480	39.6	24,471	24,960	2,059
Level 3	11.89	12.20	471	480	39.6	24,471	24,960	2,059
Security guards	11.89	12.20	471	480	39.6	24,471	24,960	2,059
Level 3	11.89	12.20	471	480	39.6	24,471	24,960	2,059
Food preparation and serving								
related occupations	10.73	10.09	429	404	40.0	22,310	20,991	2,080
Level 2	8.10	7.55	324	302	40.0	16,843	15,704	2,080
Cooks	9.79	8.39	392	336	40.0	20,362	17,451	2,080
Cooks, institution and								
cafeteria	9.79	8.39	392	336	40.0	20,362	17,451	2,080
Building and grounds cleaning and maintenance								
occupations	8.96	8.60	356	344	39.8	18,530	17,888	2,068
Level 1	8.91	9.00	356	361	39.9	18,500	18,782	2,076
Level 2	8.77	8.34	346	328	39.5	17,998	17,077	2,052
Building cleaning workers	8.94	8.60	356	344	39.8	18,507	17,888	2,070
Level 1	8.87	8.60	355	344	40.0	18,458	17,888	2,080
Level 2	8.77	8.34	346	328	39.5	17,998	17,077	2,052
Janitors and cleaners,								
except maids and housekeeping cleaners	8.93	8.60	354	344	39.7	18,427	17,867	2,063
Maids and housekeeping cleaners	8.79	8.61	352	344	40.0	18,279	17,909	2,080
Office and administrative support occupations	13.01	11.84	518	467	39.8	26,946	24,294	2,071

Table 20

Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1 — Continued

Occupation ² and work	Hourly ³		Weekly ⁴			Annual ⁵		
level	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative								
support occupations								
–Continued								
Level 2	\$10.16	\$9.91	\$402	\$395	39.6	\$20,915	\$20,550	2,058
Level 3	11.14	11.01	444	440	39.9	23,088	22,905	2,073
Level 4	13.62	13.53	544	541	39.9	28,265	28,142	2,076
Level 5	15.85	13.77	634	551	40.0	32,965	28,642	2,080
Financial clerks	11.17	11.25	447	450	40.0	23,236	23,400	2,080
Level 4	11.75	11.40	470	456	40.0	24,440	23,712	2,080
Interviewers, except								
eligibility and loan	14.48	15.04	572	602	39.5	29,736	31,283	2,053
Secretaries and administrative								
assistants	14.64	12.28	583	491	39.8	30,318	25,542	2,071
Level 3	11.50	11.35	459	440	39.9	23,852	22,905	2,075
Level 4	14.17	14.00	565	560	39.9	29,374	29,120	2,073
Executive secretaries and								
administrative								
assistants	20.36	21.25	807	797	39.6	41,952	41,438	2,061
Medical secretaries	11.78	11.35	470	454	39.9	24,423	23,608	2,074
Level 3	11.51	11.35	459	440	39.9	23,868	22,905	2,074
Level 4	12.60	13.01	502	514	39.8	26,082	26,728	2,070
Secretaries, except legal,								
medical, and executive	20.52	18.33	821	733	40.0	42,679	38,126	2,080
Office clerks, general	10.77	10.95	431	438	40.0	22,398	22,768	2,080
Installation, maintenance, and								
repair occupations	14.15	14.13	566	565	40.0	29,423	29,390	2,080

¹ Each occupation for which data are collected in an establishment is evaluated based on four factors, including knowledge, job controls and complexity, contacts, and physical environment. See appendix A for more information.

the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

5 Mean annual earnings are the straight-time annual wages or salaries paid to

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

² A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

³ Earnings are the straight-time hourly wages or salaries paid to employees.

Parnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

of workers, weighed by hours.

4 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than

Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

Civilian supervisory workers: Mean and median weekly and annual Table 21 earnings and mean weekly and annual hours

o 1		Weekly ²		Annual ³			
Occupation ¹	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours	
Management occupations Team leader	\$1,240	\$1,221	40.5	\$64,130	\$63,475	2,094	
First line	1,157 2,051	1,094 1,700	40.8 41.6	59,838 105,821	56,898 87,597	2,111 2,147	
First line	1,389 2,802	1,408 3,109	42.7 42.0	72,041 145,683	73,200 161,678	2,216 2,186	
First line	1,661 1.197	1,598	40.0 40.0	86,382 62.248	83,102 47,274	2,080 2,080	
First line Industrial production managers	1,187	1,122	40.6	61,733	58,323	2,109	
First line Education administrators, elementary and secondary school	1,533	1,706	43.3	79,735	88,735	2,249	
First line Education administrators, postsecondary First line	1,548 1,311	1,556 1,356	39.1 38.7	75,896 67,547	78,117 70,518	1,919 1,993	
Medical and health services managers First line	1,075	1,044	39.7	55,925	54,309	2,064	

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.
Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are the straight that the property of the position of the company of the property of the position. paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

a week, exclusive of overtime.

3 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are