Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| All workers | \$17.55 | \$13.93 | \$701 | \$555 | 39.9 | \$35,728 | \$28,704 | 2,035 |
| Management occupations $\qquad$ General and operations | 36.15 | 33.60 | 1,485 | 1,356 | 41.1 | 76,931 | 70,000 | 2,128 |
| managers ............ | 46.52 | 40.08 | 2,045 | 1,500 | 44.0 | 106,252 | 78,000 | 2,284 |
| Marketing and sales managers | 40.64 | 36.06 | 1,739 | 1,442 | 42.8 | 90,438 | 75,005 | 2,225 |
| Marketing managers ......... | 36.39 | 27.64 | 1,498 | 1,106 | 41.2 | 77,892 | 57,493 | 2,140 |
| Sales managers ................ | 44.90 | 50.42 | 2,001 | 2,269 | 44.6 | 104,042 | 117,998 | 2,317 |
| Computer and information systems managers | 44.56 | 42.33 | 1,777 | 1,693 | 39.9 | 92,408 | 88,048 | 2,074 |
| Financial managers .............. | 34.00 | 31.22 | 1,384 | 1,177 | 40.7 | 71,732 | 61,339 | 2,110 |
| Industrial production managers $\qquad$ | 42.35 | 40.61 | 1,703 | 1,624 | 40.2 | 88,538 | 84,469 | 2,091 |
| Transportation, storage, and distribution managers ...... | 48.96 | 60.51 | 2,251 | 2,606 | 46.0 | 116,315 | 135,491 | 2,376 |
| Construction managers ......... | 33.21 | 30.00 | 1,378 | 1,346 | 41.5 | 71,647 | 70,000 | 2,157 |
| Education administrators ....... | 25.08 | 23.81 | 983 | 843 | 39.2 | 49,647 | 45,353 | 1,980 |
| Education administrators, elementary and secondary school | 39.72 | 38.91 | 1,553 | 1,556 | 39.1 | 74,125 | 77,175 | 1,866 |
| Education administrators, postsecondary | 32.07 | 29.63 | 1,220 | 1,119 | 38.0 | 62,479 | 58,183 | 1,948 |
| Engineering managers .......... | 58.16 | 54.58 | 2,354 | 2,183 | 40.5 | 122,432 | 113,535 | 2,105 |
| Lodging managers ............... | 17.39 | 13.85 | 696 | 554 | 40.0 | 36,180 | 28,808 | 2,080 |
| Medical and health services managers $\qquad$ | 28.20 | 29.93 | 1,123 | 1,197 | 39.8 | 58,389 | 62,254 | 2,070 |
| Property, real estate, and community association managers $\qquad$ | 23.18 | 19.71 | 927 | 788 | 40.0 | 48,223 | 41,001 | 2,080 |
| Social and community service managers $\qquad$ | 19.87 | 19.27 | 825 | 606 | 41.5 | 42,877 | 31,508 | 2,158 |
| Business and financial operations occupations | 25.51 | 24.04 | 1,026 | 967 | 40.2 | 53,331 | 50,261 | 2,090 |
| Buyers and purchasing agents | 26.30 | 24.16 | 1,052 | 967 | 40.0 | 54,705 | 50,261 | 2,080 |
| Wholesale and retail buyers, except farm products $\qquad$ | 26.13 | 26.23 | 1,045 | 1,049 | 40.0 | 54,341 | 54,558 | 2,080 |
| Claims adjusters, appraisers, examiners, and investigators $\qquad$ | 21.85 | 22.75 | 868 | 910 | 39.7 | 45,138 | 47,328 | 2,066 |
| Cost estimators .................... | 23.40 | 24.04 | 958 | 962 | 41.0 | 49,841 | 50,003 | 2,130 |

See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Architecture and engineering occupations -Continued Electrical and electronics |  |  |  |  |  |  |  |  |
| engineers | \$28.45 | \$22.86 | \$1,215 | \$1,029 | 42.7 | \$63,181 | \$53,499 | 2,220 |
| Electrical engineers ....... | 28.45 | 22.86 | 1,215 | 1,029 | 42.7 | 63,181 | 53,499 | 2,220 |
| Industrial engineers, including health and safety $\qquad$ | 47.62 | 39.46 | 1,944 | 1,578 | 40.8 | 101,064 | 82,073 | 2,122 |
| Industrial engineers ....... | 32.85 | 32.73 | 1,357 | 1,309 | 41.3 | 70,553 | 68,068 | 2,148 |
| Mechanical engineers ........ | 31.22 | 30.06 | 1,290 | 1,202 | 41.3 | 67,068 | 62,523 | 2,148 |
| Drafters ....... | 19.20 | 17.08 | 768 | 683 | 40.0 | 39,930 | 35,524 | 2,080 |
| Architectural and civil drafters $\qquad$ | 19.76 | 18.27 | 790 | 731 | 40.0 | 41,099 | 38,000 | 2,080 |
| Engineering technicians, except drafters | 25.61 | 24.84 | 1,022 | 988 | 39.9 | 53,166 | 51,376 | 2,076 |
| Life, physical, and social <br> science occupations ............ 23.34 20.18 935 840 40.0 48,607 43,680 2,082 |  |  |  |  |  |  |  |  |
| Life scientists | 20.82 | 16.96 | 827 | 678 | 39.7 | 42,994 | 35,277 | 2,065 |
| Physical scientists ................. | 31.74 | 28.12 | 1,276 | 1,125 | 40.2 | 66,358 | 58,490 | 2,091 |
| Chemists and materials scientists | 25.23 | 28.12 | 1,020 | 1,125 | 40.4 | 53,059 | 58,490 | 2,103 |
| Chemists ...................... | 25.23 | 28.12 | 1,020 | 1,125 | 40.4 | 53,059 | 58,490 | 2,103 |
| Urban and regional planners .. | 29.75 | 32.93 | 1,195 | 1,338 | 40.2 | 62,133 | 69,570 | 2,088 |
| Chemical technicians ............ | 23.51 | 25.09 | 913 | 953 | 38.8 | 47,466 | 49,578 | 2,019 |
| Miscellaneous life, physical, and social science technicians $\qquad$ | 24.82 | 22.24 | 1,032 | 986 | 41.6 | 53,663 | 51,293 | 2,162 |
| Community and social <br> services occupations ........... 19.26 17.18 756 688 39.2 38,369 34,848 1,992 |  |  |  |  |  |  |  |  |
| Counselors .......................... | 22.29 | 16.01 | 878 | 708 | 39.4 | 43,526 | 37,567 | 1,953 |
| Educational, vocational, and school counselors .. | 29.36 | 28.80 | 1,111 | 1,149 | 37.8 | 52,665 | 47,905 | 1,794 |
| Rehabilitation counselors .. | 17.16 | 15.32 | 735 | 722 | 42.8 | 38,230 | 37,567 | 2,228 |
| Social workers ..................... | 18.08 | 17.71 | 711 | 706 | 39.3 | 36,363 | 36,670 | 2,011 |
| Child, family, and school social workers $\qquad$ | 18.51 | 18.49 | 722 | 722 | 39.0 | 36,410 | 36,773 | 1,967 |
| Miscellaneous community and social service specialists $\qquad$ | 16.92 | 17.18 | 653 | 644 | 38.6 | 33,790 | 33,499 | 1,997 |

See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Healthcare practitioner and technical occupations -Continued |  |  |  |  |  |  |  |  |
| Physical therapists ............ | \$29.87 | \$30.76 | \$1,188 | \$1,203 | 39.8 | \$61,785 | \$62,562 | 2,068 |
| Respiratory therapists ....... | 21.42 | 21.50 | 854 | 854 | 39.9 | 44,433 | 44,408 | 2,074 |
| Clinical laboratory technologists and technicians $\qquad$ | 20.61 | 21.60 | 817 | 850 | 39.6 | 42,488 | 44,221 | 2,062 |
| Medical and clinical laboratory technologists Medical and clinical | 21.36 | 22.13 | 854 | 885 | 40.0 | 44,423 | 46,030 | 2,080 |
| laboratory technicians .. | 19.33 | 19.00 | 755 | 760 | 39.1 | 39,268 | 39,520 | 2,032 |
| Diagnostic related technologists and technicians $\qquad$ | 22.66 | 23.61 | 900 | 944 | 39.7 | 46,809 | 49,109 | 2,066 |
| Radiologic technologists and technicians | 22.44 | 23.63 | 890 | 945 | 39.6 | 46,259 | 49,150 | 2,062 |
| Health diagnosing and treating practitioner support technicians $\qquad$ | 13.42 | 12.83 | 531 | 513 | 39.5 | 27,598 | 26,686 | 2,057 |
| Pharmacy technicians ....... | 13.12 | 12.50 | 520 | 500 | 39.7 | 27,062 | 26,000 | 2,063 |
| Licensed practical and licensed vocational nurses | 16.15 | 16.00 | 637 | 621 | 39.5 | 31,948 | 31,346 | 1,979 |
| Medical records and health information technicians ... | 14.20 | 16.62 | 568 | 665 | 40.0 | 29,530 | 34,570 | 2,080 |
| Miscellaneous health technologists and technicians $\qquad$ | 15.48 | 13.63 | 618 | 520 | 39.9 | 32,128 | 27,040 | 2,075 |
| Healthcare support occupations | 10.36 | 9.95 | 410 | 388 | 39.5 | 21,184 | 19,988 | 2,044 |
| Nursing, psychiatric, and home health aides | 9.36 | 9.05 | 369 | 362 | 39.4 | 19,079 | 18,720 | 2,038 |
| Home health aides ............ | 8.91 | 7.66 | 356 | 306 | 40.0 | 18,537 | 15,933 | 2,080 |
| Nursing aides, orderlies, and attendants | 9.46 | 9.05 | 372 | 362 | 39.3 | 19,192 | 18,762 | 2,028 |
| Psychiatric aides ............... | 9.01 | 10.07 | 360 | 400 | 39.9 | 18,702 | 20,794 | 2,075 |
| Physical therapist assistants and aides $\qquad$ | 20.67 | 19.26 | 811 | 776 | 39.2 | 37,714 | 36,691 | 1,824 |
| Miscellaneous healthcare support occupations | 11.70 | 11.06 | 465 | 442 | 39.7 | 24,136 | 23,005 | 2,063 |
| Medical assistants ............. | 10.42 | 10.42 | 416 | 417 | 39.9 | 21,634 | 21,667 | 2,077 |

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Healthcare support occupations-Continued Medical equipment preparers $\qquad$ Medical transcriptionists | \$12.08 | \$9.77 | \$481 | \$391 | 39.8 | \$24,995 | \$20,324 | 2,069 |
|  | 13.28 | 13.59 | 530 | 544 | 39.9 | 27,561 | 28,267 | 2,075 |
| Protective service occupations First-line supervisors/managers, law enforcement workers $\qquad$ <br> First-line supervisors/managers of correctional officers <br> First-line supervisors/managers of police and detectives <br> First-line supervisors/managers of fire fighting and prevention workers $\qquad$ | 12.98 | 11.19 | 533 | 452 | 41.0 | 27,352 | 23,296 | 2,107 |
|  | 19.13 | 18.16 | 763 | 727 | 39.9 | 39,680 | 37,779 | 2,075 |
|  | 14.10 | 11.87 | 564 | 475 | 40.0 | 29,329 | 24,681 | 2,080 |
|  | 24.24 | 24.27 | 965 | 1,000 | 39.8 | 50,154 | 52,000 | 2,069 |
|  | 18.40 | 17.90 | 954 | 1,074 | 51.8 | 48,998 | 55,848 | 2,663 |
| Fire fighters $\qquad$ <br> Bailiffs, correctional officers, and jailers $\qquad$ Correctional officers and jailers $\qquad$ | 11.55 | 11.25 | 573 | 575 | 49.6 | 29,794 | 29,875 | 2,580 |
|  | 12.23 | 10.99 | 491 | 441 | 40.2 | 25,558 | 22,936 | 2,090 |
|  | 12.15 | 10.78 | 488 | 440 | 40.2 | 25,395 | 22,905 | 2,090 |
| Detectives and criminal investigators | 22.30 | 22.22 | 932 | 889 | 41.8 | 48,483 | 46,216 | 2,174 |
| Police officers $\qquad$ <br> Police and sheriff's patrol officers $\qquad$ | 17.02 | 17.49 | 699 | 728 | 41.1 | 36,369 | 37,863 | 2,137 |
|  | 17.02 | 17.49 | 699 | 728 | 41.1 | 36,369 | 37,863 | 2,137 |
| Security guards and gaming surveillance officers | 10.08 | 9.12 | 402 | 365 | 39.9 | 20,916 | 18,959 | 2,076 |
| Security guards ................ | 9.97 | 9.12 | 398 | 365 | 39.9 | 20,696 | 18,959 | 2,076 |
| Miscellaneous protective service workers | 10.57 | 10.69 | 423 | 427 | 40.0 | 11,822 | 2,408 | 1,119 |
| Food preparation and serving related occupations $\qquad$ First-line supervisors/managers, food preparation and serving workers $\qquad$ | 7.85 | 7.31 | 305 | 276 | 38.9 | 15,129 | 13,650 | 1,927 |
|  | 12.72 | 11.88 | 524 | 500 | 41.2 | 24,376 | 22,880 | 1,916 |

See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Food preparation and serving related occupations <br> -Continued First-line supervisors/managers of food preparation and serving workers $\qquad$ | \$12.72 | \$11.88 | \$524 | \$500 | 41.2 | \$24,347 | \$22,880 | 1,914 |
|  | 9.42 | 9.86 | 363 | 368 | 38.5 | 17,774 | 17,056 | 1,887 |
| Cooks, institution and cafeteria | 9.27 | 8.48 | 348 | 312 | 37.6 | 15,917 | 14,018 | 1,718 |
| Cooks, restaurant .............. | 10.68 | 11.34 | 419 | 454 | 39.2 | 21,802 | 23,596 | 2,041 |
| Food preparation workers ...... | 9.76 | 10.50 | 345 | 336 | 35.4 | 14,940 | 12,932 | 1,530 |
| Food service, tipped .............. | 5.40 | 5.75 | 212 | 226 | 39.3 | 10,998 | 11,770 | 2,039 |
| Waiters and waitresses ...... | 5.21 | 5.50 | 205 | 220 | 39.3 | 10,640 | 11,440 | 2,044 |
| Dining room and cafeteria attendants and bartender helpers | 6.24 | 4.41 | 228 | 225 | 36.6 | 11,233 | 10,240 | 1,800 |
| Fast food and counter workers $\qquad$ | 8.05 | 7.77 | 300 | 292 | 37.2 | 14,085 | 13,778 | 1,750 |
| Combined food preparation and serving workers, including fast food ....... | 7.82 | 7.49 | 298 | 263 | 38.1 | 14,626 | 13,639 | 1,871 |
| Counter attendants, cafeteria, food concession, and coffee shop $\qquad$ | 8.82 | 8.95 | 304 | 355 | 34.5 | 12,707 | 13,778 | 1,441 |
| Food servers, nonrestaurant ... | 6.54 | 7.60 | 252 | 266 | 38.4 | 12,526 | 13,832 | 1,915 |
| Dishwashers ........................ | 8.29 | 8.25 | 331 | 330 | 40.0 | 17,236 | 17,160 | 2,080 |
| Building and grounds cleaning and maintenance occupations $\qquad$ First-line supervisors/managers, building and grounds cleaning and maintenance workers $\qquad$ | 10.51 | 8.93 | 418 | 351 | 39.7 | 21,605 | 18,217 | 2,056 |
|  | 17.29 | 18.16 | 694 | 760 | 40.1 | 36,036 | 39,520 | 2,084 |
| First-line supervisors/managers of housekeeping and janitorial workers $\qquad$ | 17.29 | 19.69 | 692 | 788 | 40.0 | 35,959 | 40,955 | 2,079 |
| Building cleaning workers ..... | 9.08 | 8.40 | 360 | 334 | 39.6 | 18,615 | 17,364 | 2,051 |

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Sales and related occupations -Continued <br> Counter and rental clerks |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Counter and rental clerks and parts salespersons .. | \$13.51 | \$12.52 | \$538 | \$501 | 39.8 | \$27,991 | \$26,042 | 2,072 |
| Counter and rental clerks | 9.89 | 9.30 | 368 | 372 | 37.2 | 19,133 | 19,344 | 1,934 |
| Parts salespersons .......... | 14.27 | 13.34 | 577 | 534 | 40.4 | 30,005 | 27,756 | 2,103 |
| Retail salespersons ............ | 11.64 | 10.59 | 466 | 415 | 40.0 | 24,232 | 21,570 | 2,082 |
| Insurance sales agents ........... | 29.62 | 19.06 | 1,209 | 762 | 40.8 | 62,857 | 39,649 | 2,122 |
| Sales representatives, wholesale and manufacturing $\qquad$ | 26.70 | 22.86 | 1,094 | 915 | 41.0 | 56,893 | 47,601 | 2,131 |
| Sales representatives, wholesale and manufacturing, technical and scientific products $\qquad$ | 31.32 | 23.27 | 1,265 | 931 | 40.4 | 65,771 | 48,402 | 2,100 |
| Sales representatives, wholesale and manufacturing, except technical and scientific products $\qquad$ | 25.57 | 22.51 | 1,052 | 900 | 41.1 | 54,688 | 46,825 | 2,139 |
| Sales engineers .................... | 29.42 | 25.06 | 1,299 | 1,253 | 44.2 | 67,556 | 65,159 | 2,296 |
| Miscellaneous sales and related workers $\qquad$ | 13.46 | 10.00 | 538 | 400 | 40.0 | 27,990 | 20,800 | 2,080 |
| Office and administrative support occupations | 13.29 | 12.23 | 528 | 486 | 39.8 | 27,184 | 25,214 | 2,045 |
| First-line supervisors/managers of office and administrative support workers $\qquad$ | 18.52 | 19.00 | 734 | 718 | 39.6 | 38,175 | 37,338 | 2,062 |
| Switchboard operators, including answering service $\qquad$ | 10.83 | 9.66 | 433 | 386 | 40.0 | 22,523 | 20,091 | 2,079 |
| Financial clerks .................... | 12.89 | 12.14 | 511 | 486 | 39.7 | 26,459 | 25,253 | 2,053 |
| Bill and account collectors | 11.48 | 10.50 | 459 | 420 | 40.0 | 23,881 | 21,840 | 2,080 |
| Billing and posting clerks and machine operators | 12.88 | 12.50 | 519 | 500 | 40.3 | 27,005 | 25,990 | 2,097 |
| Bookkeeping, accounting, and auditing clerks $\qquad$ | 14.14 | 13.55 | 557 | 540 | 39.4 | 28,718 | 28,059 | 2,031 |
| Payroll and timekeeping clerks $\qquad$ | 15.78 | 16.29 | 624 | 652 | 39.5 | 31,943 | 32,992 | 2,025 |
| Procurement clerks | 15.04 | 15.84 | 601 | 634 | 40.0 | 31,274 | 32,947 | 2,080 |

See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Office and administrative <br> support occupations <br> -Continued <br> Tellers ................................. \$10.30 $\$ 10.00$ $\$ 406$ $\$ 382$      <br> 39.4 $\$ 21,121$ $\$ 19,885$ 2,050      |  |  |  |  |  |  |  |  |
| Court, municipal, and license clerks $\qquad$ | 13.66 | 13.37 | 545 | 535 | 39.9 | 28,321 | 27,803 | 2,074 |
| Customer service representatives | 12.98 | 11.72 | 516 | 469 | 39.8 | 26,843 | 24,384 | 2,068 |
| Eligibility interviewers, government programs ..... | 16.86 | 16.78 | 669 | 671 | 39.7 | 34,782 | 34,902 | 2,063 |
| File clerks ........................... | 11.84 | 10.58 | 468 | 423 | 39.5 | 24,314 | 22,000 | 2,053 |
| Hotel, motel, and resort desk clerks $\qquad$ | 9.70 | 9.58 | 385 | 383 | 39.7 | 20,009 | 19,922 | 2,063 |
| Interviewers, except eligibility and loan | 13.96 | 12.89 | 553 | 502 | 39.6 | 28,737 | 26,083 | 2,059 |
| Loan interviewers and clerks | 14.40 | 14.91 | 572 | 596 | 39.7 | 29,719 | 31,002 | 2,063 |
| Order clerks ......................... | 12.48 | 11.83 | 498 | 473 | 39.9 | 25,900 | 24,606 | 2,076 |
| Human resources assistants, except payroll and timekeeping $\qquad$ | 14.78 | 14.43 | 584 | 577 | 39.5 | 29,936 | 29,697 | 2,025 |
| Receptionists and information clerks $\qquad$ | 11.41 | 11.00 | 457 | 440 | 40.0 | 23,711 | 22,880 | 2,078 |
| Reservation and transportation ticket agents and travel clerks ... | 12.37 | 13.43 | 484 | 537 | 39.1 | 25,165 | 27,941 | 2,034 |
| Dispatchers ........................ | 15.02 | 14.79 | 638 | 592 | 42.4 | 33,155 | 30,765 | 2,207 |
| Police, fire, and ambulance dispatchers | 12.76 | 12.18 | 513 | 495 | 40.2 | 26,678 | 25,763 | 2,091 |
| Dispatchers, except police, fire, and ambulance ..... | 16.63 | 17.50 | 735 | 875 | 44.2 | 38,208 | 45,500 | 2,298 |
| Production, planning, and expediting clerks | 18.09 | 14.36 | 723 | 574 | 40.0 | 37,619 | 29,869 | 2,080 |
| Shipping, receiving, and traffic clerks $\qquad$ | 11.83 | 11.73 | 473 | 469 | 40.0 | 24,566 | 24,357 | 2,077 |
| Stock clerks and order fillers | 12.17 | 11.75 | 484 | 470 | 39.8 | 25,184 | 24,440 | 2,069 |
| Secretaries and administrative assistants $\qquad$ | 15.50 | 15.00 | 616 | 598 | 39.7 | 31,778 | 30,846 | 2,050 |
| Executive secretaries and administrative assistants $\qquad$ | 18.51 | 18.18 | 739 | 718 | 39.9 | 38,380 | 37,356 | 2,073 |
| Legal secretaries ............... | 16.58 | 16.04 | 642 | 642 | 38.7 | 33,370 | 33,367 | 2,013 |
| Medical secretaries ........... | 12.42 | 11.66 | 495 | 460 | 39.8 | 25,658 | 23,910 | 2,067 |

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Installation, maintenance, and repair occupations -Continued Maintenance and repair workers, general $\qquad$ | \$16.70 | \$14.58 | \$668 | \$583 | 40.0 | \$34,598 | \$30,326 | 2,072 |
|  |  |  |  |  |  |  |  |  |
| Maintenance workers, machinery $\qquad$ | 15.17 | 15.27 | 607 | 611 | 40.0 | 31,560 | 31,762 | 2,080 |
| Millwrights ...................... | $25.26$ | 28.06 | 1,010 | 1,122 | 40.0 | 52,542 | 58,365 | 2,080 |
| Line installers and repairers ... Electrical power-line | $25.23$ | 27.69 | 1,006 | 1,108 | 39.9 | 52,294 | 57,591 | 2,073 |
| installers and repairers | 26.35 | 27.74 | 1,054 | 1,110 | 40.0 | 54,813 | 57,699 | 2,080 |
| Miscellaneous installation, maintenance, and repair workers $\qquad$ | 14.67 | 13.33 | 586 | 533 | 39.9 | 30,162 | 27,735 | 2,056 |
| Production occupations $\qquad$ First-line supervisors/managers of production and operating workers $\qquad$ | 15.00 | 13.00 | 597 | 518 | 39.8 | 31,012 | 26,936 | 2,067 |
|  | 19.94 | 19.20 | 800 | 768 | 40.1 | 41,584 | 39,926 | 2,086 |
| Electrical, electronics, and electromechanical assemblers $\qquad$ | 11.01 | 10.79 | 438 | 423 | 39.8 | 22,769 | 21,986 | 2,068 |
| Electrical and electronic equipment assemblers . | 10.96 | 10.10 | 438 | 404 | 40.0 | 22,798 | 21,008 | 2,080 |
| Structural metal fabricators and fitters $\qquad$ | 14.71 | 15.10 | 588 | 604 | 40.0 | 30,590 | 31,408 | 2,080 |
| Miscellaneous assemblers and fabricators $\qquad$ | 17.39 | 13.40 | 696 | 536 | 40.0 | 36,178 | 27,872 | 2,080 |
| Butchers and other meat, poultry, and fish processing workers $\qquad$ | $\begin{array}{r} 8.39 \\ 11.09 \end{array}$ | 7.70 | 327 | $\begin{aligned} & 292 \\ & 480 \end{aligned}$ | $\begin{aligned} & 39.0 \\ & 39.6 \end{aligned}$ | $\begin{aligned} & 17,009 \\ & 22,813 \end{aligned}$ | $\begin{aligned} & 15,184 \\ & 24,960 \end{aligned}$ | 2,027 |
| Butchers and meat cutters .. |  | 12.00 | 439 |  |  |  |  | 2,057 |
| Miscellaneous food processing workers | $14.13$ | 14.40 | 554 | 576 | 39.2 | 28,796 | 29,952 |  |
| Machine tool cutting setters, operators, and tenders, metal and plastic $\qquad$ | 15.7115.38 | 15.70 | 628614 | 628628 | 40.040.0 | 32,643 | 32,656 | 2,078 |
| Cutting, punching, and press machine setters, operators, and tenders, metal and plastic |  |  |  |  |  |  |  |  |

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Production occupations <br> -Continued <br> Water and liquid waste treatment plant and system operators $\qquad$ | \$16.41 | \$17.11 | \$656 | \$684 | 40.0 | \$34,138 | \$35,589 | 2,080 |
| Miscellaneous plant and system operators $\qquad$ Chemical plant and system operators $\qquad$ | 22.97 25.36 | 26.08 26.08 | 913 1,005 | 996 996 | 39.7 39.6 | 47,478 52,239 | 51,815 51,815 | 2,067 2,060 |
| Chemical processing machine setters, operators, and tenders $\qquad$ | 13.59 | 12.93 | 542 | 517 | 39.9 | 28,190 | 26,896 | 2,075 |
| Chemical equipment operators and tenders ... Crushing, grinding, polishing, | 13.99 | 10.50 | 558 | 420 | 39.8 | 28,995 | 21,840 | 2,072 |
| mixing, and blending <br> workers $\qquad$ | 17.57 | 18.57 | 703 | 743 | 40.0 | 36,541 | 38,621 | 2,080 |
| Mixing and blending machine setters, operators, and tenders .. | 18.39 | 19.53 | 736 | 781 | 40.0 | 38,261 | 40,622 | 2,080 |
| Extruding, forming, pressing, and compacting machine setters, operators, and tenders $\qquad$ | 13.26 | 13.56 | 517 | 542 | 39.0 | 26,900 | 28,205 | 2,028 |
| Inspectors, testers, sorters, samplers, and weighers .... | 17.17 | 14.85 | 689 | 594 | 40.1 | 35,825 | 30,880 | 2,087 |
| Painting workers .................. | 12.15 | 10.50 | 486 | 420 | 40.0 | 25,271 | 21,840 | 2,080 |
| Coating, painting, and spraying machine setters, operators, and tenders $\qquad$ | 11.96 | 10.50 | 478 | 420 | 40.0 | 24,881 | 21,840 | 2,080 |
| Miscellaneous production workers $\qquad$ | 13.04 | 11.00 | 520 | 440 | 39.9 | 27,034 | 22,880 | 2,073 |
| Paper goods machine setters, operators, and tenders $\qquad$ | 17.81 | 14.87 | 712 | 595 | 40.0 | 37,050 | 30,930 | 2,080 |
| Helpers--production workers $\qquad$ | 10.81 | 10.93 | 427 | 449 | 39.5 | 22,192 | 23,358 | 2,053 |
| Transportation and material moving occupations | 14.18 | 12.71 | 565 | 500 | 39.8 | 28,904 | 25,813 | 2,039 |

See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


Table 11 Full-time 1 civilian workers: Mean and median hourly, weekly, and annual
earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Transportation and material moving occupations -Continued Packers and packagers, hand $\qquad$ | \$9.69 | \$9.47 | \$388 | \$379 | 40.0 | \$20,155 | \$19,704 | 2,080 |
| Refuse and recyclable material collectors ....... | 11.74 | 10.05 | 470 | 402 | 40.0 | 24,417 | 20,906 | 2,080 |

1 Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40 -hour week is the minimum full-time schedule.

2 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

3 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

4 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position - one-half of the earnings are
paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

5 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 12
Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| All workers ................................ | \$17.24 | \$13.46 | \$691 | \$538 | 40.1 | \$35,843 | \$27,955 | 2,079 |
| Management occupations $\qquad$ <br> General and operations | 37.01 | 34.00 | 1,531 | 1,380 | 41.4 | 79,615 | 71,768 | 2,151 |
| managers | 47.84 | 43.27 | 2,123 | 1,603 | 44.4 | 110,297 | 83,366 | 2,305 |
| Marketing and sales managers | 42.59 | 36.80 | 1,835 | 1,442 | 43.1 | 95,407 | 75,005 | 2,240 |
| Marketing managers .......... | 39.78 | 31.80 | 1,648 | 1,272 | 41.4 | 85,680 | 66,152 | 2,154 |
| Sales managers ................ | 44.90 | 50.42 | 2,001 | 2,269 | 44.6 | 104,042 | 117,998 | 2,317 |
| Computer and information systems managers | 44.97 | 42.59 | 1,799 | 1,704 | 40.0 | 93,528 | 88,587 | 2,080 |
| Financial managers ............... | 34.70 | 30.38 | 1,422 | 1,146 | 41.0 | 73,942 | 59,611 | 2,131 |
| Transportation, storage, and distribution managers ...... | 51.41 | 60.51 | 2,380 | 2,606 | 46.3 | 123,769 | 135,491 | 2,407 |
| Construction managers ......... | 32.89 | 30.00 | 1,369 | 1,327 | 41.6 | 71,191 | 68,999 | 2,164 |
| Education administrators ...... | 17.54 | 12.00 | 695 | 480 | 39.6 | 36,041 | 24,960 | 2,055 |
| Education administrators, postsecondary | 30.68 | 25.19 | 1,187 | 1,008 | 38.7 | 60,964 | 52,399 | 1,987 |
| Engineering managers .......... | 58.64 | 54.58 | 2,375 | 2,183 | 40.5 | 123,479 | 113,535 | 2,106 |
| Lodging managers ............... | 17.39 | 13.85 | 696 | 554 | 40.0 | 36,180 | 28,808 | 2,080 |
| Medical and health services managers $\qquad$ | 28.73 | 30.52 | 1,143 | 1,221 | 39.8 | 59,445 | 63,475 | 2,069 |
| Business and financial operations occupations | 25.65 | 24.04 | 1,035 | 967 | 40.3 | 53,819 | 50,261 | 2,098 |
| Buyers and purchasing agents <br> Wholesale and retail | 26.61 | 24.16 | 1,065 | 967 | 40.0 | 55,356 | 50,261 | 2,080 |
| buyers, except farm products $\qquad$ | 26.13 | 26.23 | 1,045 | 1,049 | 40.0 | 54,341 | 54,558 | 2,080 |
| Cost estimators .................... | 23.40 | 24.04 | 958 | 962 | 41.0 | 49,841 | 50,003 | 2,130 |
| Human resources, training, and labor relations specialists $\qquad$ | 22.91 | 21.13 | 926 | 924 | 40.4 | 48,151 | 48,071 | 2,102 |
| Training and development specialists $\qquad$ | 19.99 | 21.22 | 800 | 849 | 40.0 | 41,585 | 44,129 | 2,080 |
| Management analysts ........... | 37.49 | 45.15 | 1,473 | 1,806 | 39.3 | 76,622 | 93,912 | 2,044 |
| Accountants and auditors ...... | 20.86 | 17.77 | 833 | 711 | 39.9 | 43,293 | 36,962 | 2,075 |
| Credit analysts ..................... | 23.92 | 28.28 | 957 | 1,131 | 40.0 | 49,753 | 58,814 | 2,080 |
| Financial analysts and advisors $\qquad$ | 26.32 | 25.09 | 1,044 | 970 | 39.7 | 54,304 | 50,450 | 2,064 |
| Financial analysts ............. | 26.57 | 25.09 | 1,054 | 970 | 39.7 | 54,784 | 50,450 | 2,062 |
| Loan counselors and officers | 26.39 | 22.84 | 1,056 | 914 | 40.0 | 54,895 | 47,503 | 2,080 |
| Loan officers ................... | 28.10 | 23.65 | 1,124 | 946 | 40.0 | 58,456 | 49,194 | 2,080 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Legal occupations | \$29.24 | \$19.53 | \$1,220 | \$781 | 41.7 | \$63,456 | \$40,629 | 2,170 |
| Lawyers .............................. | 50.79 | 37.24 | 2,275 | 1,862 | 44.8 | 118,293 | 96,832 | 2,329 |
| Education, training, and library occupations | 17.23 | 13.93 | 669 | 557 | 38.8 | 29,325 | 28,200 | 1,702 |
| Postsecondary teachers .......... | 29.35 | 30.77 | 1,142 | 1,231 | 38.9 | 46,508 | 48,000 | 1,585 |
| Arts, communications, and humanities teachers, postsecondary $\qquad$ | 29.11 | 28.75 | 1,152 | 1,150 | 39.6 | 47,169 | 49,182 | 1,620 |
| Miscellaneous postsecondary teachers | 25.86 | 25.03 | 964 | 959 | 37.3 | 40,575 | 40,045 | 1,569 |
| Primary, secondary, and special education school teachers $\qquad$ | 14.49 | 11.06 | 561 | 443 | 38.7 | 24,726 | 21,381 | 1,707 |
| Elementary and middle school teachers | 21.62 | 20.41 | 817 | 791 | 37.8 | 31,012 | 31,361 | 1,434 |
| Elementary school teachers, except special education .... | 22.48 | 22.70 | 847 | 854 | 37.7 | 32,207 | 32,200 | 1,433 |
| Arts, design, entertainment, sports, and media occupations $\qquad$ | 18.81 | 16.83 | 767 | 700 | 40.8 | 39,816 | 36,400 | 2,117 |
| Designers ............................ | 18.00 | 16.67 | 720 | 673 | 40.0 | 37,442 | 35,000 | 2,080 |
| Graphic designers ............. | 19.19 | 16.83 | 768 | 673 | 40.0 | 39,915 | 35,000 | 2,080 |
| News analysts, reporters and correspondents $\qquad$ | 23.74 | 19.96 | 950 | 799 | 40.0 | 49,386 | 41,523 | 2,080 |
| Reporters and correspondents | 17.86 | 16.83 | 714 | 673 | 40.0 | 37,149 | 35,000 | 2,080 |
| Writers and editors ............... | 19.17 | 18.40 | 842 | 823 | 43.9 | 43,763 | 42,815 | 2,283 |
| Editors ............................. | 18.92 | 18.40 | 832 | 823 | 44.0 | 43,271 | 42,815 | 2,287 |
| Broadcast and sound engineering technicians and radio operators | 15.76 | 16.46 | 630 | 658 | 40.0 | 32,774 | 34,237 | 2,080 |
| Healthcare practitioner and technical occupations | 25.04 | 22.16 | 990 | 877 | 39.6 | 51,498 | 45,614 | 2,057 |
| Pharmacists ......................... | 50.24 | 49.50 | 2,009 | 1,980 | 40.0 | 104,493 | 102,962 | 2,080 |
| Registered nurses .................. | 27.42 | 24.64 | 1,076 | 953 | 39.2 | 55,945 | 49,562 | 2,040 |
| Therapists ........................... | 21.27 | 21.50 | 850 | 860 | 40.0 | 44,195 | 44,720 | 2,078 |
| Respiratory therapists ........ | 20.37 | 20.14 | 814 | 806 | 40.0 | 42,330 | 41,891 | 2,078 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Building and grounds cleaning and maintenance occupations -Continued Maids and housekeeping cleaners $\qquad$ | \$8.16 | \$8.00 | \$324 | \$320 | 39.7 | \$16,797 | \$16,640 | 2,059 |
| Grounds maintenance <br> workers $\qquad$ <br> Landscaping and groundskeeping workers $\qquad$ | 10.37 10.37 | 9.10 9.10 | 415 415 | 364 364 | 40.0 40.0 | 21,429 21,429 | 18,936 18,936 | 2,066 2,066 |
| Personal care and service occupations $\qquad$ <br> First-line supervisors/managers of gaming workers $\qquad$ | 8.46 14.22 | 6.67 12.95 | 337 578 | 267 518 | 39.8 40.6 | 17,472 30,063 | 13,880 26,936 | 2,065 2,114 |
| Gaming services workers ...... | 6.25 | 6.31 | 250 | 252 | 40.0 | 12,999 | 13,119 | 2,080 |
| Gaming dealers ................ | 6.25 | 6.31 | 250 | 252 | 40.0 | 12,999 | 13,119 | 2,080 |
| Child care workers ................ | 7.50 | 6.50 | 300 | 260 | 40.0 | 15,606 | 13,520 | 2,080 |
| Sales and related occupations First-line | 19.04 | 13.24 | 775 | 530 | 40.7 | 40,290 | 27,535 | 2,116 |
| supervisors/managers, sales workers $\qquad$ | 16.81 | 15.70 | 725 | 618 | 43.1 | 37,713 | 32,136 | 2,243 |
| First-line supervisors/managers of retail sales workers .. | 16.11 | 15.70 | 693 | 628 | 43.0 | 36,029 | 32,656 | 2,237 |
| First-line supervisors/managers of non-retail sales workers $\qquad$ | 19.44 | 15.25 | 847 | 610 | 43.6 | 44,049 | 31,726 | 2,266 |
| Retail sales workers .............. | 10.80 | 10.00 | 432 | 399 | 40.0 | 22,446 | 20,729 | 2,079 |
| Cashiers, all workers ......... | 9.80 | 9.16 | 391 | 366 | 40.0 | 20,350 | 19,055 | 2,078 |
| Cashiers ....................... | 8.98 | 8.50 | 359 | 340 | 39.9 | 18,655 | 17,680 | 2,077 |
| Counter and rental clerks and parts salespersons .. | 13.51 | 12.52 | 538 | 501 | 39.8 | 27,991 | 26,042 | 2,072 |
| Counter and rental clerks | 9.89 | 9.30 | 368 | 372 | 37.2 | 19,133 | 19,344 | 1,934 |
| Parts salespersons .......... | 14.27 | 13.34 | 577 | 534 | 40.4 | 30,005 | 27,756 | 2,103 |
| Retail salespersons ............ | 11.64 | 10.59 | 466 | 415 | 40.0 | 24,232 | 21,570 | 2,082 |
| Insurance sales agents ........... | 29.62 | 19.06 | 1,209 | 762 | 40.8 | 62,857 | 39,649 | 2,122 |
| Sales representatives, wholesale and manufacturing $\qquad$ | 26.70 | 22.86 | 1,094 | 915 | 41.0 | 56,893 | 47,601 | 2,131 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Office and administrative support occupations -Continued Human resources assistants, except payroll and timekeeping $\qquad$ | \$14.78 | \$14.43 | \$587 | \$577 | 39.7 | \$30,384 | \$29,697 | 2,056 |
| Receptionists and information clerks $\qquad$ | 11.24 | 11.00 | 450 | 440 | 40.0 | 23,389 | 22,880 | 2,081 |
| Reservation and transportation ticket agents and travel clerks ... | 12.37 | 13.43 | 484 | 537 | 39.1 | 25,165 | 27,941 | 2,034 |
| Dispatchers ......................... | 17.22 | 17.50 | 772 | 875 | 44.8 | 40,121 | 45,500 | 2,329 |
| Dispatchers, except police, fire, and ambulance ..... | 17.22 | 17.50 | 772 | 875 | 44.8 | 40,121 | 45,500 | 2,329 |
| Production, planning, and expediting clerks $\qquad$ | 18.09 | 14.36 | 723 | 574 | 40.0 | 37,619 | 29,869 | 2,080 |
| Shipping, receiving, and traffic clerks $\qquad$ | 11.84 | 11.77 | 473 | 471 | 40.0 | 24,587 | 24,482 | 2,077 |
| Stock clerks and order fillers | 12.26 | 11.75 | 488 | 470 | 39.8 | 25,366 | 24,440 | 2,069 |
| Secretaries and administrative assistants $\qquad$ | 16.05 | 15.49 | 638 | 620 | 39.7 | 33,161 | 32,215 | 2,066 |
| Executive secretaries and administrative assistants $\qquad$ | 19.10 | 19.29 | 766 | 772 | 40.1 | 39,810 | 40,123 | 2,085 |
| Medical secretaries ........... | 12.41 | 11.55 | 494 | 460 | 39.9 | 25,646 | 23,899 | 2,067 |
| Secretaries, except legal, medical, and executive | 15.00 | 15.25 | 596 | 610 | 39.7 | 30,983 | 31,712 | 2,066 |
| Computer operators .............. | 14.74 | 13.50 | 590 | 540 | 40.0 | 30,663 | 28,080 | 2,080 |
| Data entry and information processing workers | 12.54 | 12.52 | 502 | 501 | 40.0 | 26,093 | 26,042 | 2,080 |
| Data entry keyers .............. | 12.18 | 12.26 | 487 | 490 | 40.0 | 25,330 | 25,501 | 2,080 |
| Insurance claims and policy processing clerks $\qquad$ | 14.84 | 13.46 | 583 | 522 | 39.3 | 30,305 | 27,167 | 2,042 |
| Mail clerks and mail machine operators, except postal service $\qquad$ | 9.21 | 9.00 | 368 | 360 | 40.0 | 19,151 | 18,720 | 2,080 |
| Office clerks, general ............ | 12.66 | 11.47 | 504 | 458 | 39.8 | 26,205 | 23,837 | 2,069 |
| Construction and extraction occupations $\qquad$ | 15.67 | 14.70 | 625 | 580 | 39.9 | 32,367 | 30,160 | 2,066 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Construction and extraction <br> occupations-Continued <br> First-line <br> supervisors/managers of <br> construction trades and <br> extraction workers .......... $\$ 23.52$ $\$ 23.80$ $\$ 941$ $\$ 952$   <br> 40.0 $\$ 48,956$ $\$ 49,498$ 2,082    |  |  |  |  |  |  |  |  |
| Carpenters | 17.32 | 17.00 | 693 | 680 | 40.0 | 36,033 | 35,360 | 2,080 |
| Construction laborers ... | 11.45 | 10.50 | 458 | 420 | 40.0 | 23,812 | 21,840 | 2,080 |
| Construction equipment operators | 17.36 | 14.75 | 694 | 590 | 40.0 | 36,100 | 30,680 | 2,080 |
| Electricians ...... | 17.65 | 17.00 | 706 | 680 | 40.0 | 36,703 | 35,360 | 2,080 |
| Painters and paperhangers ..... Painters, construction and | 14.36 | 14.00 | 574 | 560 | 40.0 | 29,872 | 29,120 | 2,080 |
| maintenance | 14.36 | 14.00 | 574 | 560 | 40.0 | 29,872 | 29,120 | 2,080 |
| Pipelayers, plumbers, pipefitters, and steamfitters $\qquad$ | 17.90 | 17.00 | 716 | 680 | 40.0 | 37,232 | 35,360 | 2,080 |
| Plumbers, pipefitters, and steamfitters $\qquad$ | 17.90 | 17.00 | 716 | 680 | 40.0 | 37,232 | 35,360 | 2,080 |
| Sheet metal workers ............. | 15.03 | 15.50 | 601 | 620 | 40.0 | 31,266 | 32,240 | 2,080 |
| Structural iron and steel workers $\qquad$ | 17.19 | 16.00 | 688 | 640 | 40.0 | 35,764 | 33,280 | 2,080 |
| Helpers, construction trades .. Helpers--pipelayers, | 12.07 | 12.05 | 479 | 480 | 39.7 | 24,639 | 24,960 | 2,042 |
| plumbers, pipefitters, and steamfitters $\qquad$ | 12.56 | 13.00 | 502 | 520 | 40.0 | 26,122 | 27,040 | 2,080 |
| Installation, maintenance, and repair occupations $\qquad$ First-line supervisors/managers of mechanics, installers, and repairers $\qquad$ | 19.97 | 17.79 | 802 | 712 | 40.2 | 41,704 | 37,003 | 2,089 |
|  | 23.59 | 19.58 | 970 | 860 | 41.1 | 50,463 | 44,720 | 2,139 |
| Miscellaneous electrical and electronic equipment mechanics, installers, and repairers $\qquad$ | 23.34 | 26.26 | 934 | 1,050 | 40.0 | 48,545 | 54,621 | 2,080 |
| Automotive technicians and repairers $\qquad$ | 19.27 | 17.20 | 775 | 690 | 40.2 | 40,281 | 35,880 | 2,090 |
| Automotive body and related repairers | 18.92 | 17.25 | 757 | 690 | 40.0 | 39,362 | 35,880 | 2,080 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Production occupations <br> -Continued <br> Welding, soldering, and <br> brazing machine <br> setters, operators, and <br> tenders ............................ $\$ 16.75$ $\$ 16.89$ $\$ 670$ $\$ 676$ 40.0 $\$ 34,842$ $\$ 35,131$ 2,080 |  |  |  |  |  |  |  |  |
| Miscellaneous metalworkers and plastic workers | 14.78 | 15.00 | 591 | 600 | 40.0 | 30,738 | 31,200 | 2,079 |
| Printers ................................ | 22.86 | 24.88 | 874 | 896 | 38.2 | 45,441 | 46,575 | 1,988 |
| Printing machine operators | 22.38 | 23.95 | 863 | 862 | 38.5 | 44,855 | 44,834 | 2,004 |
| Laundry and dry-cleaning workers $\qquad$ | 8.89 | 8.39 | 351 | 336 | 39.5 | 18,238 | 17,451 | 2,051 |
| Sewing machine operators ..... <br> Woodworking machine | 9.78 | 9.10 | 381 | 360 | 39.0 | 19,516 | 18,695 | 1,995 |
| Woodworking machine setters, operators, and tenders $\qquad$ | 10.63 | 9.28 | 425 | 371 | 40.0 | 21,854 | 19,302 | 2,055 |
| Sawing machine setters, operators, and tenders, wood $\qquad$ | 9.58 | 9.00 | 383 | 360 | 40.0 | 19,567 | 18,720 | 2,043 |
| Woodworking machine setters, operators, and tenders, except sawing | 12.66 | 13.25 | 506 | 530 | 40.0 | 26,336 | 27,560 | 2,080 |
| system operators | 22.97 | 26.08 | 913 | 996 | 39.7 | 47,478 | 51,815 | 2,067 |
| Chemical plant and system operators | 25.36 | 26.08 | 1,005 | 996 | 39.6 | 52,239 | 51,815 | 2,060 |
| Chemical processing machine setters, operators, and tenders $\qquad$ | 13.59 | 12.93 | 542 | 517 | 39.9 | 28,190 | 26,896 | 2,075 |
| Chemical equipment operators and tenders ... | 13.99 | 10.50 | 558 | 420 | 39.8 | 28,995 | 21,840 | 2,072 |
| Crushing, grinding, polishing, mixing, and blending workers $\qquad$ | 17.57 | 18.57 | 703 | 743 | 40.0 | 36,541 | 38,621 | 2,080 |
| Mixing and blending machine setters, operators, and tenders .. | 18.39 | 19.53 | 736 | 781 | 40.0 | 38,261 | 40,622 | 2,080 |
| Extruding, forming, pressing, and compacting machine setters, operators, and tenders $\qquad$ | 13.42 | 13.85 | 530 | 554 | 39.5 | 27,549 | 28,808 | 2,052 |
| Inspectors, testers, sorters, samplers, and weighers .... | 17.17 | 14.85 | 689 | 594 | 40.1 | 35,825 | 30,880 | 2,087 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 12
Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


[^0]paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

5 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 13 Full-time ${ }^{1}$ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| All workers .............................. | \$19.30 | \$16.46 | \$755 | \$654 | 39.1 | \$35,160 | \$32,742 | 1,822 |
| Management occupations $\qquad$ General and operations | 31.07 | 31.83 | 1,225 | 1,273 | 39.4 | 62,210 | 64,927 | 2,002 |
| managers ........................ | 34.65 | 24.68 | 1,407 | 888 | 40.6 | 73,141 | 46,176 | 2,111 |
| Financial managers ............... | 28.86 | 34.02 | 1,117 | 1,192 | 38.7 | 56,686 | 61,982 | 1,964 |
| Education administrators | 37.97 | 38.91 | 1,461 | 1,514 | 38.5 | 70,752 | 72,045 | 1,863 |
| Education administrators, elementary and secondary school $\qquad$ | 40.69 | 38.91 | 1,586 | 1,556 | 39.0 | 74,755 | 78,117 | 1,837 |
| Education administrators, postsecondary | 33.71 | 36.16 | 1,257 | 1,356 | 37.3 | 64,201 | 70,518 | 1,904 |
| Business and financial operations occupations | 24.11 | 23.75 | 936 | 891 | 38.8 | 48,604 | 46,318 | 2,016 |
| Human resources, training, and labor relations specialists $\qquad$ | 25.85 | 20.40 | 1,034 | 816 | 40.0 | 53,335 | 42,424 | 2,063 |
| Accountants and auditors ...... | 24.24 | 25.14 | 935 | 951 | 38.6 | 48,607 | 49,429 | 2,005 |
| Computer and mathematical science occupations | 23.40 | 22.94 | 923 | 917 | 39.4 | 46,736 | 44,662 | 1,997 |
| Computer support specialists | 21.42 | 18.75 | 842 | 750 | 39.3 | 41,536 | 36,000 | 1,939 |
| Computer systems analysts .... | 25.12 | 24.80 | 997 | 992 | 39.7 | 51,847 | 51,584 | 2,064 |
| Architecture and engineering occupations | 23.66 | 22.97 | 925 | 899 | 39.1 | 43,611 | 46,093 | 1,843 |
| Engineers ........................... | 27.60 | 28.62 | 1,076 | 1,145 | 39.0 | 45,135 | 51,000 | 1,635 |
| Civil engineers ................. | 27.29 | 28.62 | 1,063 | 1,145 | 38.9 | 44,394 | 50,409 | 1,627 |
| Life, physical, and social science occupations | 22.73 | 18.72 | 905 | 749 | 39.8 | 47,044 | 38,938 | 2,069 |
| Life scientists ....................... | 19.53 | 16.70 | 774 | 668 | 39.6 | 40,269 | 34,736 | 2,061 |
| Urban and regional planners .. | 29.75 | 32.93 | 1,195 | 1,338 | 40.2 | 62,133 | 69,570 | 2,088 |
| Miscellaneous life, physical, and social science technicians $\qquad$ | 26.31 | 30.98 | 1,046 | 1,239 | 39.7 | 54,379 | 64,443 | 2,067 |
| Community and social services occupations | 20.33 | 17.39 | 791 | 696 | 38.9 | 39,812 | 36,084 | 1,959 |
| Counselors .......................... | 25.72 | 18.49 | 1,010 | 757 | 39.3 | 49,271 | 40,000 | 1,915 |
| Educational, vocational, and school counselors .. | 39.05 | 43.40 | 1,435 | 1,759 | 36.7 | 64,989 | 64,974 | 1,664 |
| Social workers . | 17.68 | 17.71 | 688 | 706 | 38.9 | 34,787 | 35,209 | 1,967 |

See footnotes at end of table.

Table 13 Full-time1 State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Community and social services occupations -Continued Child, family, and school social workers $\qquad$ <br> Miscellaneous community and social service specialists $\qquad$ <br> Probation officers and correctional treatment specialists. $\qquad$ | \$18.65 | \$18.17 | \$723 | \$716 | 38.8 | \$36,282 | \$36,670 | 1,946 |
|  | 16.97 16.53 | 17.18 17.39 | 654 646 | 644 651 | 38.5 39.1 | 34,002 33,601 | 33,499 33,852 | 2,003 2,033 |
| Legal occupations .................. | 28.68 | 30.39 | 1,118 | 1,139 | 39.0 | 58,125 | 59,251 | 2,027 |
| Lawyers ............................. | 27.52 | 29.71 | 1,066 | 1,114 | 38.7 | 55,422 | 57,940 | 2,014 |
| Education, training, and <br> library occupations $\qquad$ <br> Postsecondary teachers $\qquad$ <br> Miscellaneous postsecondary teachers <br> Primary, secondary, and special education school teachers $\qquad$ | 27.24 | 27.28 | 1,044 | 1,047 | 38.3 | 40,724 | 40,700 | 1,495 |
|  | 48.38 | 41.10 | 1,841 | 1,519 | 38.1 | 72,436 | 64,114 | 1,497 |
|  | 31.90 | 31.26 | 1,140 | 1,103 | 35.7 | 52,066 | 50,701 | 1,632 |
|  | 29.22 | 28.73 | 1,123 | 1,112 | 38.4 | 42,769 | 42,717 | 1,464 |
| Preschool and kindergarten <br> teachers $\qquad$ | 29.32 | 28.67 | 1,144 | 1,129 | 39.0 | 43,053 | 43,504 | 1,468 |
| Kindergarten teachers, except special education $\qquad$ | 29.43 | 29.67 | 1,153 | 1,153 | 39.2 | 42,754 | 42,478 | 1,453 |
| Elementary and middle school teachers | 28.96 | 28.32 | 1,111 | 1,112 | 38.4 | 41,869 | 41,578 | 1,446 |
| Elementary school teachers, except special education .... | 28.86 | 27.90 | 1,103 | 1,111 | 38.2 | 41,502 | 41,578 | 1,438 |
| Middle school teachers, except special and vocational education | 29.20 | 29.09 | 1,131 | 1,133 | 38.7 | 42,823 | 42,365 | 1,467 |
| Secondary school teachers | 29.55 | 29.44 | 1,141 | 1,149 | 38.6 | 43,585 | 44,268 | 1,475 |
| Secondary school teachers, except special and vocational education | 29.88 | 30.10 | 1,150 | 1,153 | 38.5 | 43,982 | 44,544 | 1,472 |
| Special education teachers | 29.20 | 27.85 | 1,111 | 1,066 | 38.1 | 44,170 | 43,334 | 1,513 |

Table 13 Full-time ${ }^{1}$ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Education, training, and library occupations -Continued Special education teachers, preschool, kindergarten, and elementary school .... | \$29.67 | \$28.79 | \$1,135 | \$1,137 | 38.3 | \$45,812 | \$45,801 | 1,544 |
| Other teachers and instructors | 26.30 | 25.56 | 1,008 | 1,001 | 38.3 | 40,946 | 38,612 | 1,557 |
| Librarians ............................ | 20.31 | 20.02 | 800 | 766 | 39.4 | 39,078 | 42,018 | 1,924 |
| Library technicians ............... | 14.25 | 14.13 | 537 | 515 | 37.7 | 23,859 | 20,894 | 1,675 |
| Instructional coordinators ...... | 31.07 | 32.61 | 1,243 | 1,304 | 40.0 | 55,902 | 51,451 | 1,799 |
| Teacher assistants ................ | 9.93 | 9.62 | 374 | 361 | 37.7 | 14,222 | 13,367 | 1,433 |
| Arts, design, entertainment, sports, and media occupations $\qquad$ | 22.16 | 21.36 | 864 | 839 | 39.0 | 44,317 | 43,620 | 2,000 |
| Healthcare practitioner and technical occupations | 22.42 | 20.48 | 883 | 810 | 39.4 | 44,105 | 41,966 | 1,968 |
| Registered nurses ................. | 24.29 | 23.47 | 961 | 928 | 39.6 | 49,249 | 48,131 | 2,028 |
| Therapists ........................... | 29.95 | 34.04 | 1,132 | 1,189 | 37.8 | 53,104 | 55,199 | 1,773 |
| Diagnostic related technologists and technicians $\qquad$ | 23.80 | 23.72 | 948 | 949 | 39.8 | 49,308 | 49,338 | 2,071 |
| Radiologic technologists and technicians | 23.80 | 23.72 | 948 | 949 | 39.8 | 49,308 | 49,338 | 2,071 |
| Health diagnosing and treating practitioner support technicians $\qquad$ | 12.72 | 12.83 | 501 | 513 | 39.3 | 26,027 | 26,686 | 2,046 |
| Licensed practical and licensed vocational nurses | 15.81 | 14.95 | 620 | 594 | 39.2 | 28,342 | 27,040 | 1,793 |
| Healthcare support occupations | 10.28 | 9.09 | 409 | 364 | 39.8 | 20,768 | 18,909 | 2,019 |
| Nursing, psychiatric, and home health aides $\qquad$ | 9.66 | 9.09 | 384 | 364 | 39.8 | 19,543 | 18,720 | 2,023 |
| Nursing aides, orderlies, and attendants | 9.63 | 9.09 | 383 | 364 | 39.8 | 19,466 | 18,637 | 2,021 |
| Miscellaneous healthcare support occupations | 11.01 | 11.01 | 440 | 440 | 39.9 | 22,871 | 22,901 | 2,077 |
| Protective service occupations | 16.12 | 14.87 | 682 | 652 | 42.3 | 34,499 | 33,568 | 2,140 |

See footnotes at end of table.

Table 13 Full-time1 State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


Table 13 Full-time ${ }^{1}$ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Food preparation and serving related occupations -Continued Cooks, institution and cafeteria $\qquad$ | \$9.94 | \$10.41 | \$354 | \$308 | 35.6 | \$14,521 | \$13,250 | 1,460 |
| Fast food and counter workers $\qquad$ | 8.59 | 8.95 | 274 | 251 | 31.9 | 10,283 | 10,920 | 1,198 |
| Building and grounds cleaning and maintenance occupations $\qquad$ | 10.06 | 8.70 | 400 | 347 | 39.8 | 20,267 | 17,805 | 2,015 |
| Building cleaning workers ..... Janitors and cleaners, | 9.26 | 8.47 | 369 | 339 | 39.8 | 18,669 | 17,476 | 2,015 |
| Janitors and cleaners, except maids and housekeeping cleaners | 9.29 | 8.47 | 370 | 339 | 39.8 | 18,705 | 17,530 | 2,013 |
| Grounds maintenance workers $\qquad$ | 11.95 | 12.96 | 470 | 494 | 39.3 | 23,669 | 24,408 | 1,981 |
| Landscaping and groundskeeping workers $\qquad$ | 12.23 | 13.28 | 486 | 531 | 39.7 | 23,941 | 27,622 | 1,957 |
| Personal care and service occupations $\qquad$ | 12.14 | 12.16 | 475 | 486 | 39.2 | 24,400 | 25,293 | 2,011 |
| Office and administrative support occupations | 13.69 | 12.62 | 541 | 499 | 39.5 | 26,344 | 25,257 | 1,924 |
| First-line supervisors/managers of office and administrative support workers $\qquad$ | 17.17 | 16.83 | 684 | 671 | 39.8 | 35,580 | 34,917 | 2,072 |
| Financial clerks .................... | 13.35 | 12.14 | 525 | 486 | 39.3 | 26,039 | 25,257 | 1,951 |
| Billing and posting clerks and machine operators | 10.38 | 9.08 | 415 | 363 | 40.0 | 21,581 | 18,886 | 2,080 |
| Bookkeeping, accounting, and auditing clerks $\qquad$ | 14.13 | 12.39 | 552 | 496 | 39.0 | 26,461 | 25,667 | 1,872 |
| Court, municipal, and license clerks $\qquad$ | 13.66 | 13.37 | 545 | 535 | 39.9 | 28,321 | 27,803 | 2,074 |
| Eligibility interviewers, government programs ...... | 16.69 | 15.50 | 663 | 608 | 39.7 | 34,480 | 31,637 | 2,066 |
| Receptionists and information clerks $\qquad$ | 14.55 | 13.18 | 581 | 527 | 39.9 | 29,413 | 26,104 | 2,021 |
| Dispatchers ......................... | 12.67 | 12.18 | 509 | 487 | 40.2 | 26,461 | 25,334 | 2,089 |

Table 13 Full-time ${ }^{1}$ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Office and administrative <br> support occupations <br> -Continued <br> Police, fire, and ambulance <br> dispatchers ................... $\$ 12.76$ $\$ 12.18$ $\$ 513$      <br> 495 40.2 $\$ 26,678$ $\$ 25,763$ 2,091     |  |  |  |  |  |  |  |  |
| Secretaries and administrative assistants $\qquad$ | 13.94 | 12.54 | 553 | 499 | 39.7 | 27,980 | 25,081 | 2,008 |
| Executive secretaries and administrative assistants $\qquad$ | 16.30 | 15.84 | 639 | 634 | 39.2 | 33,091 | 32,947 | 2,030 |
| Secretaries, except legal, medical, and executive | 13.17 | 11.56 | 525 | 463 | 39.9 | 26,199 | 23,038 | 1,989 |
| Office clerks, general ............ | 12.20 | 12.21 | 478 | 464 | 39.2 | 19,019 | 23,033 | 1,560 |
| Construction and extraction occupations $\qquad$ <br> First-line supervisors/managers of construction trades and extraction workers $\qquad$ <br> Construction laborers $\qquad$ | 15.02 | 13.93 | 598 | 556 | 39.8 | 30,989 | 28,912 | 2,063 |
|  | 19.03 | 17.05 | 761 | 682 | 40.0 | 38,691 | 32,760 | 2,034 |
|  | 11.22 | 10.77 | 449 | 431 | 40.0 | 23,330 | 22,400 | 2,080 |
| Construction equipment operators $\qquad$ | 14.54 | 15.12 | 581 | 605 | 40.0 | 30,207 | 31,439 | 2,078 |
| Operating engineers and other construction equipment operators .... | 14.72 | 15.12 | 589 | 605 | 40.0 | 30,585 | 31,439 | 2,078 |
| Pipelayers, plumbers, pipefitters, and steamfitters $\qquad$ | 14.04 | 13.90 | 561 | 556 | 40.0 | 29,181 | 28,912 | 2,079 |
| Plumbers, pipefitters, and steamfitters $\qquad$ | 14.04 | 13.90 | 561 | 556 | 40.0 | 29,181 | 28,912 | 2,079 |
| Highway maintenance workers $\qquad$ | 12.25 | 12.15 | 482 | 474 | 39.4 | 25,070 | 24,648 | 2,047 |
| Installation, maintenance, and repair occupations | 18.52 | 19.75 | 734 | 773 | 39.6 | 37,815 | 39,504 | 2,041 |
| Industrial machinery installation, repair, and maintenance workers ....... | 17.75 | 19.75 | 709 | 790 | 40.0 | 36,095 | 39,504 | 2,034 |
| Maintenance and repair workers, general | 17.88 | 19.75 | 715 | 790 | 40.0 | 36,361 | 39,504 | 2,033 |
| Line installers and repairers ... | 22.42 | 23.39 | 885 | 629 | 39.5 | 46,018 | 32,688 | 2,052 |

Table 13 Full-time ${ }^{1}$ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


[^1]paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

5 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately

SOURCE: Bureau of Labor Statistics, National Compensation Survey

| Occupational group2 | Private industry workers | $\begin{gathered} 1-49 \\ \text { workers } \end{gathered}$ | $\begin{gathered} 50-99 \\ \text { workers } \end{gathered}$ | 100-499 <br> workers | 500 workers or more |
| :---: | :---: | :---: | :---: | :---: | :---: |
| All workers .............................................................................. | \$16.58 | \$14.75 | \$17.65 | \$16.29 | \$18.63 |
| Management, professional, and related ...................................... | 28.59 | 24.43 | 35.29 | 27.53 | 30.44 |
| Management, business, and financial ..................................... | 32.44 | 23.80 | 46.46 | 31.97 | 35.19 |
| Professional and related ........................................................ | 26.03 | 24.85 | 29.12 | 25.32 | 26.49 |
| Service ................................................................................. | 9.04 | 9.18 | 8.49 | 9.27 | 8.97 |
| Sales and office ...................................................................... | 14.54 | 13.40 | 15.05 | 15.21 | 15.89 |
| Sales and related ................................................................. | 16.96 | 14.78 | 16.39 | 18.61 | 22.21 |
| Office and administrative support ......................................... | 12.97 | 12.17 | 14.50 | 13.11 | 13.46 |
| Natural resources, construction, and maintenance ........................ | 17.66 | 15.92 | 15.69 | 18.21 | 22.82 |
| Construction and extraction | 15.64 | - | - | - | - |
| Installation, maintenance, and repair ....................................... | 19.85 | 17.35 | 17.10 | 20.06 | 23.20 |
| Production, transportation, and material moving ......................... | 14.33 | 11.66 | 12.36 | 13.70 | 18.24 |
| Production .......................................................................... | 14.84 | 11.87 | 12.25 | 13.25 | 18.62 |
| Transportation and material moving ...................................... | 13.71 | 11.51 | 12.49 | 14.21 | 17.31 |
|  | Relative error |  |  |  |  |
| All workers ............................................................................. | 4.7\% | 3.8\% | 5.3\% | 5.4\% | 14.4\% |
| Management, professional, and related ....................................... | 3.0 | 8.2 | 12.1 | 3.4 | 6.1 |
| Management, business, and financial ..................................... | 4.3 | 6.3 | 12.1 | 5.8 | 7.0 |
| Professional and related ........................................................ | 3.8 | 10.6 | 9.6 | 4.2 | 4.3 |
| Service ................................................................................ | 2.5 | 2.9 | 6.1 | 2.6 | 8.0 |
| Sales and office ...................................................................... | 6.4 | 3.3 | 3.8 | 12.4 | 11.8 |
| Sales and related ................................................................ | 12.0 | 6.1 | 15.5 | 25.5 | 29.7 |
| Office and administrative support ........................................... | 2.5 | 3.7 | 3.2 | 3.8 | 5.4 |
| Natural resources, construction, and maintenance ........................ | 5.3 | 3.3 | 7.6 | 7.5 | 12.0 |
| Construction and extraction .................................................. | 2.0 | - | - | - | - |
| Installation, maintenance, and repair ...................................... | 9.0 | 6.6 | 26.4 | 5.3 | 11.3 |
| Production, transportation, and material moving ......................... | 5.2 | 2.1 | 5.0 | 4.6 | 13.1 |
| Production .......................................................................... | 6.9 | 5.6 | 5.7 | 6.3 | 16.0 |
| Transportation and material moving ..................................... | 4.4 | 3.4 | 8.4 | 3.7 | 8.3 |

[^2]3 The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

NOTE: Dashes indicate that data did not meet publication criteria.
SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| All workers | \$16.18 | \$13.00 | \$648 | \$520 | 40.1 | \$33,634 | \$26,909 | 2,079 |
| Management occupations $\qquad$ General and operations | 32.60 | 27.41 | 1,377 | 1,089 | 42.2 | 71,580 | 56,632 | 2,196 |
| managers ................ | 36.28 | 30.00 | 1,722 | 1,500 | 47.4 | 89,284 | 78,000 | 2,461 |
| Marketing and sales managers | 34.19 | 27.64 | 1,408 | 1,106 | 41.2 | 73,242 | 57,493 | 2,142 |
| Financial managers ............... | 31.21 | 28.04 | 1,285 | 1,089 | 41.2 | 66,797 | 56,632 | 2,140 |
| Business and financial operations occupations | 25.16 | 24.00 | 1,022 | 962 | 40.6 | 53,151 | 50,003 | 2,112 |
| Buyers and purchasing agents | 30.44 | 26.44 | 1,218 | 1,058 | 40.0 | 63,310 | 54,999 | 2,080 |
| Cost estimators .................... | 22.88 | 24.04 | 940 | 962 | 41.1 | 48,870 | 50,003 | 2,136 |
| Human resources, training, and labor relations specialists $\qquad$ | 20.25 | 19.71 | 888 | 788 | 43.9 | 46,202 | 40,997 | 2,281 |
| Accountants and auditors ...... | 20.42 | 19.47 | 817 | 779 | 40.0 | 42,482 | 40,502 | 2,080 |
| Loan counselors and officers | 29.51 | 23.65 | 1,181 | 946 | 40.0 | 61,390 | 49,194 | 2,080 |
| Loan officers .. | 29.59 | 23.65 | 1,184 | 946 | 40.0 | 61,542 | 49,194 | 2,080 |
| Computer and mathematical science occupations | 38.73 | 38.80 | 1,594 | 1,640 | 41.2 | 82,880 | 85,257 | 2,140 |
| Architecture and engineering occupations | 31.84 | 28.61 | 1,294 | 1,162 | 40.7 | 67,306 | 60,399 | 2,114 |
| Engineers ............................ | 39.88 | 34.18 | 1,653 | 1,423 | 41.5 | 85,978 | 74,000 | 2,156 |
| Drafters ............................... | 18.89 | 17.50 | 755 | 700 | 40.0 | 39,284 | 36,400 | 2,080 |
| Architectural and civil drafters $\qquad$ | 19.54 | 18.27 | 782 | 731 | 40.0 | 40,649 | 38,000 | 2,080 |
| Life, physical, and social science occupations | 18.78 | 15.74 | 729 | 590 | 38.8 | 37,882 | 30,693 | 2,018 |
| Community and social services occupations | 17.61 | 18.91 | 703 | 757 | 39.9 | 36,538 | 39,339 | 2,075 |
| Education, training, and <br> library occupations | 12.24 | 7.00 | 478 | 280 | 39.1 | 21,871 | 16,023 | 1,787 |
| Postsecondary teachers .......... | 20.86 | 21.89 | 795 | 701 | 38.1 | 37,500 | 31,984 | 1,797 |
| Primary, secondary, and special education school teachers $\qquad$ | 12.42 | 7.00 | 485 | 280 | 39.1 | 21,912 | 16,023 | 1,765 |
| Elementary and middle school teachers $\qquad$ | 19.55 | 18.74 | 738 | 703 | 37.8 | 27,779 | 26,000 | 1,421 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Arts, design, entertainment, sports, and media occupations $\qquad$ | \$16.05 | \$16.46 | \$670 | \$658 | 41.8 | \$34,846 | \$34,237 | 2,171 |
| Designers ......................... | 16.05 | 16.67 | 642 | 673 | 40.0 | 33,398 | 35,000 | 2,081 |
| Broadcast and sound engineering technicians and radio operators .......... | 15.02 | 16.46 | 601 | 658 | 40.0 | 31,251 | 34,237 | 2,080 |
| Healthcare practitioner and technical occupations | 26.35 | 21.63 | 1,054 | 857 | 40.0 | 54,791 | 44,554 | 2,079 |
| Registered nurses ................. | 25.13 | 23.00 | 1,003 | 920 | 39.9 | 52,133 | 47,840 | 2,075 |
| Licensed practical and licensed vocational nurses | 15.75 | 14.74 | 628 | 582 | 39.9 | 32,637 | 30,243 | 2,073 |
| Miscellaneous health technologists and technicians $\qquad$ | 15.67 | 14.50 | 627 | 580 | 40.0 | 32,595 | 30,160 | 2,080 |
| Healthcare support occupations | 10.41 | 10.25 | 413 | 396 | 39.6 | 21,448 | 20,592 | 2,060 |
| Nursing, psychiatric, and home health aides $\qquad$ | 8.64 | 8.50 | 342 | 326 | 39.6 | 17,788 | 16,952 | 2,058 |
| Nursing aides, orderlies, and attendants $\qquad$ | 8.86 | 8.61 | 348 | 344 | 39.3 | 18,103 | 17,909 | 2,042 |
| Miscellaneous healthcare support occupations | 11.60 | 11.06 | 460 | 442 | 39.7 | 23,896 | 23,005 | 2,061 |
| Protective service occupations Security guards and gaming | 9.52 | 9.45 | 381 | 378 | 40.0 | 19,793 | 19,656 | 2,080 |
| surveillance officers ......... | 9.46 | 10.30 | 378 | 412 | 40.0 | 19,675 | 21,418 | 2,080 |
| Security guards ................. | 9.46 | 10.30 | 378 | 412 | 40.0 | 19,675 | 21,418 | 2,080 |
| Food preparation and serving related occupations First-line | 7.55 | 7.00 | 295 | 260 | 39.1 | 15,355 | 13,520 | 2,033 |
| supervisors/managers, food preparation and serving workers $\qquad$ | 13.30 | 12.88 | 584 | 621 | 43.9 | 30,347 | 32,292 | 2,281 |
| First-line supervisors/managers of food preparation and serving workers $\qquad$ | 13.34 | 12.88 | 586 | 621 | 43.9 | 30,457 | 32,292 | 2,284 |
| Cooks ................................. | 7.83 | 7.00 | 306 | 264 | 39.1 | 15,916 | 13,732 | 2,034 |

See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Office and administrative support occupations -Continued |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Bookkeeping, accounting, and auditing clerks | \$14.07 | \$13.55 | \$549 | \$540 | 39.0 | \$28,569 | \$28,080 | 2,030 |
| Payroll and timekeeping clerks $\qquad$ | 14.49 | 13.68 | 579 | 547 | 40.0 | 30,129 | 28,459 | 2,080 |
| Tellers ............................. | 10.10 | 9.62 | 396 | 376 | 39.3 | 20,614 | 19,574 | 2,042 |
| Customer service representatives | 13.07 | 12.23 | 519 | 489 | 39.7 | 26,968 | 25,438 | 2,063 |
| Hotel, motel, and resort desk clerks $\qquad$ | 9.58 | 9.90 | 376 | 396 | 39.3 | 19,575 | 20,588 | 2,044 |
| Loan interviewers and clerks | 15.22 | 15.44 | 603 | 596 | 39.6 | 31,338 | 31,002 | 2,059 |
| Receptionists and information clerks $\qquad$ | 11.18 | 10.62 | 448 | 425 | 40.0 | 23,290 | 22,083 | 2,082 |
| Shipping, receiving, and traffic clerks $\qquad$ | 14.29 | 14.10 | 572 | 564 | 40.0 | 29,741 | 29,328 | 2,081 |
| Stock clerks and order fillers | 11.56 | 11.75 | 455 | 470 | 39.4 | 23,679 | 24,440 | 2,048 |
| Secretaries and administrative assistants | 14.70 | 15.29 | 584 | 612 | 39.7 | 30,297 | 31,803 | 2,062 |
| Executive secretaries and administrative assistants $\qquad$ | 13.51 | 11.90 | 556 | 476 | 41.1 | 28,897 | 24,752 | 2,139 |
| Medical secretaries ........... | 13.01 | 11.95 | 518 | 478 | 39.8 | 26,748 | 24,856 | 2,056 |
| Secretaries, except legal, medical, and executive | 15.47 | 15.29 | 615 | 612 | 39.8 | 32,003 | 31,803 | 2,068 |
| Data entry and information processing workers | 12.66 | 13.40 | 506 | 536 | 40.0 | 26,329 | 27,876 | 2,080 |
| Data entry keyers .............. | 12.20 | 12.05 | 488 | 482 | 40.0 | 25,374 | 25,070 | 2,080 |
| Office clerks, general ............ | 12.67 | 11.47 | 503 | 458 | 39.7 | 26,170 | 23,837 | 2,066 |
| Construction and extraction occupations $\qquad$ | 15.09 | 14.43 | 602 | 576 | 39.8 | 31,119 | 29,971 | 2,062 |
| First-line supervisors/managers of construction trades and extraction workers $\qquad$ | 23.22 | 23.80 | 929 | 952 | 40.0 | 48,297 | 49,498 | 2,080 |
| Construction laborers ............ | 11.40 | 10.50 | 456 | 420 | 40.0 | 23,711 | 21,840 | 2,080 |
| Construction equipment operators $\qquad$ | 23.55 | 17.48 | 942 | 699 | 40.0 | 48,991 | 36,358 | 2,080 |
| Electricians ......................... | 16.17 | 15.55 | 647 | 622 | 40.0 | 33,643 | 32,336 | 2,080 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean carnings | Median earnings | Mean hours |
| Installation, maintenance, and repair occupations -Continued <br> Line installers and repairers ... Electrical power-line installers and repairers | $\$ 22.72$ 25.13 | $\$ 25.61$ 25.61 | $\$ 909$ 1,005 | $\$ 1,024$ 1,024 | 40.0 40.0 | $\$ 47,264$ 52,273 | $\$ 53,271$ 53,271 | 2,080 2,080 |
| Production occupations $\qquad$ First-line supervisors/managers of production and operating workers $\qquad$ | 12.22 | 11.00 16.85 | 484 777 | 440 674 | 39.6 40.0 | 25,143 40,413 | 22,880 35,048 | 2,058 2,078 |
| Miscellaneous assemblers and fabricators $\qquad$ | 9.79 | 10.00 | 392 | 400 | 40.0 | 20,364 | 20,800 | 2,080 |
| Butchers and other meat, poultry, and fish processing workers $\qquad$ | 10.21 | 10.00 | 381 | 400 | 37.3 | 19,797 | 20,800 | $1,939$ |
| Butchers and meat cutters Machine tool cutting setters, operators, and tenders, metal and plastic $\qquad$ | 10.83 14.65 | 12.00 15.70 | 433 585 | 480 628 | 40.0 39.9 | 22,517 30,414 | 24,960 32,656 | 2,080 2,076 |
| Welding, soldering, and brazing workers $\qquad$ | 15.51 | 15.50 | 620 | 620 | 40.0 | 32,260 | 32,240 | 2,080 |
| Welders, cutters, solderers, and brazers $\qquad$ | 15.51 | 15.50 | 620 | 620 | 40.0 | 32,260 | 32,240 | 2,080 |
| Miscellaneous metalworkers and plastic workers $\qquad$ | 12.66 | 14.50 | 506 | 580 | 40.0 | 26,320 | 30,160 | 2,078 |
| Woodworking machine setters, operators, and tenders $\qquad$ | 8.82 | 9.00 | 353 | 360 | 40.0 | 18,342 | 18,720 | 2,080 |
| Crushing, grinding, polishing, mixing, and blending workers $\qquad$ | 13.86 | 13.00 | 554 | 520 | 40.0 | 28,822 | 27,040 | 2,080 |
| Inspectors, testers, sorters, samplers, and weighers .... | 10.81 | 10.19 | 432 | 407 | 40.0 | 22,483 | 21,187 | 2,080 |
|  | 10.86 | 10.50 | 434 | 420 | 39.9 | 22,559 | 21,840 | 2,077 |
| Helpers--production workers $\qquad$ | 10.84 | 10.50 | 431 | 420 | 39.7 | 22,395 | 21,840 | 2,065 |
| Transportation and material moving occupations | 12.32 | 11.50 | 493 | 458 | 40.0 | 25,640 | 23,816 | 2,082 |

See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


[^3]a week, exclusive of overtime
4 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| All workers ................................ | \$18.00 | \$14.14 | \$722 | \$565 | 40.1 | \$37,415 | \$29,376 | 2,079 |
| Management occupations $\qquad$ | 39.62 | 37.95 | 1,620 | 1,476 | 40.9 | 84,207 | 76,731 | 2,125 |
| General and operations managers $\qquad$ | 53.33 | 47.59 | 2,296 | 2,337 | 43.0 | 119,375 | 121,520 | 2,238 |
| Marketing and sales managers | 46.40 | 42.32 | 2,042 | 1,577 | 44.0 | 106,164 | 82,000 | 2,288 |
| Marketing managers .......... | 51.77 | 36.06 | 2,197 | 1,442 | 42.4 | 114,229 | 75,005 | 2,206 |
| Sales managers ................ | 42.93 | 50.42 | 1,935 | 2,521 | 45.1 | 100,617 | 131,100 | 2,344 |
| Computer and information systems managers | 45.74 | 47.68 | 1,830 | 1,907 | 40.0 | 95,140 | 99,183 | 2,080 |
| Financial managers ............... | 39.05 | 31.64 | 1,592 | 1,424 | 40.8 | 82,788 | 74,047 | 2,120 |
| Transportation, storage, and distribution managers ...... | 52.41 | 60.51 | 2,440 | 2,606 | 46.5 | 126,863 | 135,491 | 2,420 |
| Education administrators $\qquad$ <br> Education administrators, | 29.50 | 25.19 | 1,145 | 1,008 | 38.8 | 59,022 | 52,399 | 2,001 |
| postsecondary Medical and health services | 31.01 | 25.19 | 1,199 | 1,008 | 38.7 | 61,540 | 52,399 | 1,985 |
| managers ..................... | 29.26 | 30.52 | 1,163 | 1,221 | 39.8 | 60,493 | 63,475 | 2,068 |
| Business and financial operations occupations | 25.94 | 24.16 | 1,042 | 967 | 40.2 | 54,208 | 50,261 | 2,089 |
| Buyers and purchasing agents Wholesale and retail | 25.63 | 24.16 | 1,025 | 967 | 40.0 | 53,321 | 50,261 | 2,080 |
| buyers, except farm products $\qquad$ | 26.15 | 22.36 | 1,046 | 894 | 40.0 | 54,394 | 46,509 | 2,080 |
| Cost estimators .............. | 27.77 | 28.02 | 1,111 | 1,121 | 40.0 | 57,764 | 58,286 | 2,080 |
| Human resources, training, and labor relations specialists $\qquad$ | 23.80 | 24.04 | 937 | 962 | 39.4 | 48,738 | 49,999 | 2,048 |
| Training and development specialists $\qquad$ | 19.99 | 21.22 | 800 | 849 | 40.0 | 41,585 | 44,129 | 2,080 |
| Management analysts ........... | 37.51 | 45.15 | 1,474 | 1,806 | 39.3 | 76,670 | 93,912 | 2,044 |
| Accountants and auditors ..... | 21.17 | 15.87 | 843 | 635 | 39.8 | 43,852 | 32,999 | 2,072 |
| Financial analysts and advisors $\qquad$ | 26.28 | 24.76 | 1,043 | 970 | 39.7 | 54,215 | 50,450 | 2,063 |
| Financial analysts ............. | 26.57 | 25.09 | 1,054 | 970 | 39.7 | 54,784 | 50,450 | 2,062 |
| Loan counselors and officers | 16.94 | 14.42 | 678 | 577 | 40.0 | 35,238 | 30,000 | 2,080 |
| Computer and mathematical science occupations | 31.07 | 30.83 | 1,255 | 1,222 | 40.4 | 65,239 | 63,565 | 2,100 |
| Computer programmers ........ | 28.17 | 28.87 | 1,123 | 1,155 | 39.9 | 58,403 | 60,050 | 2,073 |
| Computer software engineers | 44.06 | 40.87 | 1,815 | 1,627 | 41.2 | 94,402 | 84,602 | 2,142 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Education, training, and <br> library occupations <br> -Continued <br> Arts, communications, and humanities teachers, postsecondary $\qquad$ | \$30.42 | \$30.74 | \$1,215 | \$1,230 | 39.9 | \$49,146 | \$49,182 | 1,616 |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Miscellaneous postsecondary teachers | 26.03 | 25.03 | 967 | 1,001 | 37.1 | 40,339 | 40,045 | 1,550 |
| Primary, secondary, and special education school teachers $\qquad$ | 22.23 | 22.94 | 833 | 882 | 37.5 | 33,788 | 33,888 | 1,520 |
| Elementary and middle school teachers $\qquad$ | 26.16 | 24.89 | 990 | 996 | 37.8 | 38,269 | 37,235 | 1,463 |
| Arts, design, entertainment, sports, and media occupations $\qquad$ | 21.23 | 18.51 | 848 | 740 | 40.0 | 43,975 | 38,501 | 2,071 |
| Designers .......................... | 20.24 | 17.54 | 809 | 702 | 40.0 | 42,090 | 36,489 | 2,080 |
| Graphic designers ............. | 20.19 | 17.54 | 807 | 702 | 40.0 | 41,985 | 36,489 | 2,080 |
| Healthcare practitioner and technical occupations | 24.49 | 23.00 | 965 | 896 | 39.4 | 50,155 | 46,587 | 2,048 |
| Pharmacists ........................ | 50.12 | 50.00 | 2,005 | 2,000 | 40.0 | 104,248 | 104,000 | 2,080 |
| Registered nurses .................. | 28.18 | 25.59 | 1,100 | 980 | 39.0 | 57,185 | 50,981 | 2,029 |
| Therapists ........................... | 21.13 | 20.50 | 844 | 820 | 40.0 | 43,897 | 42,640 | 2,078 |
| Respiratory therapists ........ | 19.87 | 19.78 | 794 | 791 | 40.0 | 41,284 | 41,142 | 2,078 |
| Clinical laboratory technologists and technicians $\qquad$ | 21.84 | 22.81 | 863 | 888 | 39.5 | 44,868 | 46,157 | 2,054 |
| Medical and clinical laboratory technologists | 21.54 | 22.24 | 862 | 890 | 40.0 | 44,804 | 46,259 | 2,080 |
| Diagnostic related technologists and technicians $\qquad$ | 22.05 | 20.14 | 875 | 784 | 39.7 | 45,493 | 40,768 | 2,063 |
| Radiologic technologists and technicians $\qquad$ | 21.29 | 22.31 | 841 | 834 | 39.5 | 43,713 | 43,347 | 2,054 |
| Health diagnosing and treating practitioner support technicians $\qquad$ | 14.83 | 14.29 | 593 | 572 | 40.0 | 30,836 | 29,723 | 2,079 |
| Licensed practical and licensed vocational nurses | 16.58 | 16.80 | 653 | 662 | 39.4 | 33,957 | 34,445 | 2,048 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean carnings | Median earnings | Mean hours |
| Healthcare support occupations $\qquad$ | \$10.34 | \$10.00 | \$406 | \$390 | 39.2 | \$21,093 | \$20,280 | 2,039 |
| Nursing, psychiatric, and home health aides $\qquad$ | 9.66 | 9.70 | 377 | 375 | 39.1 | 19,628 | 19,500 | 2,033 |
| Nursing aides, orderlies, and attendants | 9.61 | 9.35 | 375 | 374 | 39.0 | 19,475 | 19,433 | 2,026 |
| Miscellaneous healthcare support occupations | 12.65 | 12.21 | 502 | 483 | 39.7 | 26,113 | 25,126 | 2,064 |
| Medical assistants ............. | 13.75 | 13.65 | 546 | 546 | 39.7 | 28,412 | 28,392 | 2,066 |
| Medical transcriptionists ... | 13.09 | 12.78 | 517 | 511 | 39.5 | 26,875 | 26,582 | 2,053 |
| Protective service occupations <br> Security guards and gaming | 10.24 | 9.45 | 409 | 378 | 40.0 | 21,292 | 19,635 | 2,079 |
| surveillance officers | 10.12 | 9.12 | 404 | 365 | 39.9 | 21,010 | 18,959 | 2,077 |
| Security guards ................. | 10.00 | 9.12 | 399 | 365 | 39.9 | 20,766 | 18,959 | 2,077 |
| Food preparation and serving related occupations $\qquad$ | 7.39 | 6.82 | 294 | 271 | 39.8 | 15,246 | 13,874 | 2,063 |
| supervisors/managers, food preparation and serving workers $\qquad$ | 12.41 | 11.00 | 511 | 440 | 41.2 | 26,594 | 22,880 | 2,142 |
| First-line supervisors/managers of food preparation and serving workers $\qquad$ | 12.23 | 11.00 | 505 | 440 | 41.3 | 26,240 | 22,880 | 2,146 |
| Cooks ........................ | 11.20 | 11.34 | 446 | 454 | 39.8 | 23,189 | 23,596 | 2,070 |
| Cooks, institution and cafeteria $\qquad$ | 10.47 | 9.82 | 413 | 368 | 39.4 | 21,458 | 19,149 | 2,050 |
| Food service, tipped .............. | 5.76 | 5.76 | 230 | 230 | 40.0 | 11,969 | 11,985 | 2,079 |
| Waiters and waitresses ...... | 5.56 | 5.76 | 222 | 230 | 40.0 | 11,557 | 11,985 | 2,079 |
| Food servers, nonrestaurant ... | 8.64 | 8.12 | 342 | 322 | 39.6 | 17,542 | 16,765 | 2,031 |
| Dishwashers ......................... | 8.24 | 8.25 | 330 | 330 | 40.0 | 17,137 | 17,160 | 2,080 |
| Building and grounds cleaning and maintenance occupations | 10.22 | 8.44 | 406 | 338 | 39.7 | 21,105 | 17,561 | 2,064 |
| First-line supervisors/managers, building and grounds cleaning and maintenance workers $\qquad$ | 16.85 | 19.69 | 674 | 788 | 40.0 | 35,052 | 40,955 | 2,080 |

See footnotes at end of table.

Table 16
Private industry establishments with $\mathbf{1 0 0}$ workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation 1 | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Building and grounds cleaning and maintenance occupations -Continued First-line supervisors/managers of housekeeping and janitorial workers $\qquad$ | \$16.85 | \$19.69 | \$674 | \$788 | 40.0 | \$35,052 | \$40,955 | 2,080 |
| Building cleaning workers .... Janitors and cleaners, except maids and housekeeping cleaners | 8.69 9.25 | 8.15 8.94 | 345 365 | 326 358 | 39.6 39.4 | 17,915 18,964 | 16,931 18,601 | 2,061 2,050 |
| Maids and housekeeping cleaners $\qquad$ | 8.13 | 8.00 | 324 | 320 | 39.9 | 16,850 | 16,640 | 2,073 |
| Grounds maintenance workers $\qquad$ | 8.72 | 7.75 | 348 | 310 | 40.0 | 17,904 | 16,120 | 2,054 |
| Landscaping and groundskeeping workers $\qquad$ | 8.72 | 7.75 | 348 | 310 | 40.0 | 17,904 | 16,120 | 2,054 |
| Personal care and service occupations | 8.46 | 6.67 | 339 | 267 | 40.1 | 17,592 | 13,880 | 2,079 |
| First-line supervisors/managers of gaming workers $\qquad$ | 14.22 | 12.95 | 578 | 518 | 40.6 | 30,063 | 26,936 | 2,114 |
| Gaming services workers ...... | 6.25 | 6.31 | 250 | 252 | 40.0 | 12,999 | 13,119 | 2,080 |
| Gaming dealers ................. | 6.25 | 6.31 | 250 | 252 | 40.0 | 12,999 | 13,119 | 2,080 |
| Sales and related occupations First-line | 22.24 | 13.24 | 905 | 530 | 40.7 | 47,056 | 27,535 | 2,116 |
| supervisors/managers, sales workers $\qquad$ <br> First-line | 18.24 | 15.25 | 768 | 607 | 42.1 | 39,923 | 31,572 | 2,189 |
| supervisors/managers of retail sales workers .. | 18.55 | 15.45 | 769 | 618 | 41.5 | 39,986 | 32,136 | 2,156 |
| Retail sales workers .............. | 11.83 | 11.02 | 474 | 440 | 40.1 | 24,641 | 22,880 | 2,083 |
| Cashiers, all workers ......... | 11.62 | 12.00 | 464 | 480 | 39.9 | 24,103 | 24,960 | 2,075 |
| Retail salespersons ............ | 11.98 | 10.00 | 482 | 390 | 40.2 | 25,073 | 20,259 | 2,093 |
| Sales representatives, wholesale and manufacturing $\qquad$ | 28.83 | 22.89 | 1,200 | 915 | 41.6 | 62,409 | 47,601 | 2,165 |

See footnotes at end of table.

Table 16
Private industry establishments with $\mathbf{1 0 0}$ workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Installation, maintenance, and repair occupations | \$21.90 | \$19.74 | \$876 | \$790 | 40.0 | \$45,518 | \$41,059 | 2,079 |
| Miscellaneous electrical and electronic equipment mechanics, installers, and repairers $\qquad$ |  |  |  |  |  |  |  |  |
| Automotive technicians and repairers $\qquad$ | 15.22 | 16.00 | 616 | 640 | 40.5 | 32,039 | 33,280 | 2,104 |
| Bus and truck mechanics and diesel engine specialists ... | 16.94 | 16.83 | 679 | 673 | 40.1 | 35,307 | 35,006 | 2,085 |
| Industrial machinery installation, repair, and maintenance workers |  |  |  |  |  |  |  |  |
| Industrial machinery mechanics $\qquad$ | 24.25 | 27.05 | 970 | 817 | 40.0 | 50,424 | 56,264 | 2,080 |
| Maintenance and repair workers, general ..... | 21.72 | 19.07 | 869 | 763 | 40.0 | 45,175 | 39,672 | 2,080 |
| Maintenance workers, machinery $\qquad$ |  |  |  |  |  |  |  |  |
| Millwrights ..................... | 25.26 | 28.06 | 1,010 | 1,122 | 40.0 | 52,542 | 58,365 | 2,080 |
| Line installers and repairers ... | 27.49 | 27.69 | 1,100 | 1,108 | 40.0 | 57,185 | 57,591 | 2,080 |
| Miscellaneous installation, maintenance, and repair workers $\qquad$ |  |  |  |  |  |  |  |  |
| Production occupations ........ | 15.97 | 14.00 | 637 | 555 | 39.9 | 33,061 | 28,845 | 2,071 |
| First-line supervisors/managers of production and operating workers $\qquad$ |  |  |  |  |  |  |  |  |
| Electrical, electronics, and electromechanical assemblers $\qquad$ | 20.03 | 19.20 | 805 | 768 | 40.2 | 41,810 | 39,926 | 2,088 |
| Electrical and electronic equipment assemblers . | 11.41 | 12.17 | 456 | 487 | 40.0 | 23,725 | 25,314 | 2,080 |
| Miscellaneous assemblers and fabricators $\qquad$ | 18.21 | 14.50 | 728 | 580 | 40.0 | 37,875 | 30,160 | 2,080 |
| Miscellaneous food processing workers $\qquad$ | 15.07 | 14.40 | 603 | 576 | 40.0 | 31,344 | 29,952 | 2,080 |
| Machine tool cutting setters, operators, and tenders, metal and plastic $\qquad$ | 16.74 | 15.79 | 669 | 631 | 40.0 |  |  | 2,080 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{1}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{2}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{4}\)} \\
\hline \& Mean \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& Mean hours \\
\hline \begin{tabular}{l}
Production occupations \\
-Continued \\
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic \(\qquad\)
\end{tabular} \& \$15.43 \& \$14.00 \& \$617 \& \$560 \& 40.0 \& \$32,102 \& \$29,120 \& 2,080 \\
\hline \begin{tabular}{l}
Machinists \(\qquad\) \\
Molders and molding machine setters, operators, and tenders, metal and plastic \(\qquad\)
\end{tabular} \& 18.67
11.32 \& 17.85
10.70 \& 747
451 \& 714
428 \& 40.0
39.8 \& 38,828

23,443 \& 37,128

22,256 \& 2,080
2,071 \\
\hline Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic Multiple machine tool setters, operators, and tenders, metal and plastic \& 11.32
18.51 \& 10.70
18.19 \& 451
741 \& 428
728 \& 39.8
40.0 \& 23,443
38,507 \& 22,256
37,835 \& 2,071
2,080 \\
\hline Tool and die makers ............. \& 21.03 \& 20.63 \& 841 \& 825 \& 40.0 \& 43,748 \& 42,910 \& 2,080 \\
\hline Welding, soldering, and brazing workers $\qquad$ \& 16.81 \& 16.89 \& 672 \& 676 \& 40.0 \& 34,965 \& 35,131 \& 2,080 \\

\hline | Welders, cutters, solderers, and brazers $\qquad$ |
| :--- |
| Welding, soldering, and brazing machine setters, operators, and tenders $\qquad$ | \& 16.86

16.75 \& 17.50

16.89 \& 674
670 \& 700
676 \& 40.0
40.0 \& 35,061
34,842 \& 36,400
35,131 \& 2,080
2,080 \\
\hline Miscellaneous metalworkers and plastic workers \& 16.69 \& 16.89 \& 667 \& 676 \& 40.0 \& 34,707 \& 35,131 \& 2,080 \\
\hline Printers ....................... \& 22.86 \& 24.88 \& 874 \& 896 \& 38.2 \& 45,441 \& 46,575 \& 1,988 \\
\hline Printing machine operators \& 22.38 \& 23.95 \& 863 \& 862 \& 38.5 \& 44,855 \& 44,834 \& 2,004 \\
\hline Laundry and dry-cleaning workers $\qquad$ \& 9.01 \& 8.39 \& 356 \& 336 \& 39.6 \& 18,527 \& 17,451 \& 2,057 \\
\hline Sewing machine operators ..... Woodworking machine setters, operators, and tenders \& 10.05
11.63 \& 9.45
12.25 \& 389
465 \& 368
490 \& 38.7
40.0 \& 19,856
23,747 \& 18,928
24,500 \& 1,977
2,042 \\
\hline Miscellaneous plant and system operators \& 25.48 \& 26.08 \& 1,011 \& 996 \& 39.7 \& 52,594 \& 51,815 \& 2,064 \\
\hline Chemical processing machine setters, operators, and tenders $\qquad$ \& 13.99 \& 12.93 \& 558 \& 517 \& 39.9 \& 29,014 \& 26,896 \& 2,074 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table. median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


[^4]a week, exclusive of overtime
4 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey

Table 17
Union and nonunion workers ${ }^{1}$ : Mean hourly earnings $\mathbf{2}^{2}$ by major sector and for major occupational groups

| Occupational group ${ }^{3}$ | Union |  |  | Nonunion |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Civilian workers | Private industry workers | State and local government workers | Civilian workers | Private industry workers | State and local government workers |
| All workers ..................... | \$20.18 | \$19.77 | \$24.51 | \$16.68 | \$16.32 | \$18.78 |
| Management, professional, and related $\qquad$ <br> Management, business, and | 26.88 | 21.22 | 30.97 | 27.72 | 28.68 | 25.20 |
| financial .............. | - | - | - | 32.18 | 32.54 | 29.58 |
| Professional and related | 27.40 | 22.37 | 30.33 | 25.50 | 26.08 | 24.43 |
| Service ........................ | 17.48 | 13.65 | 18.68 | 9.60 | 9.02 | 12.53 |
| Sales and office ............. | 14.93 | 14.77 | - | 14.41 | 14.53 | 13.38 |
| Sales and related ........ | 13.75 | 13.75 | - | 17.01 | 17.05 | - |
| Office and administrative support $\qquad$ <br> Natural resources, construction, and | 15.34 | 15.14 | - | 12.95 | 12.86 | 13.43 |
| maintenance ............ | 24.45 | 24.51 | 22.47 | 16.43 | 16.48 | 15.88 |
| Construction and extraction $\qquad$ <br> Installation, maintenance, and | 22.92 | 22.96 | - | 14.87 | 14.89 | 14.71 |
| repair .................. | 25.18 | 25.21 | - | 18.43 | 18.48 | 17.81 |
| Production, transportation, and material moving ....... | 19.39 | 19.38 | - | 12.97 | 12.97 | 13.05 |
| Production ................ | 19.83 | 19.83 | - | 13.11 | 13.07 | 15.38 |
| Transportation and material moving ... | 18.48 | 18.45 | - | 12.83 | 12.86 | 12.32 |

[^5]3 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

NOTE: Dashes indicate that data did not meet publication criteria.
SOURCE: Bureau of Labor Statistics, National Compensation Survey.

## Workers paid on time or incentive basis ${ }^{1}$ : Mean hourly earnings ${ }^{2}$ for civilian and private industry workers in major occupational groups

| Occupational group ${ }^{3}$ | Time |  | Incentive |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Civilian workers | Private industry workers | Civilian workers | Private industry workers |
| All workers .................................................................. | \$16.41 | \$15.94 | \$24.63 | \$24.63 |
| Management, professional, and related .......................... | 27.34 | 28.10 | 40.20 | 40.20 |
| Management, business, and financial ......................... | 31.48 | 31.74 | 45.09 | 45.09 |
| Professional and related ............................................ | 25.36 | 25.73 | 34.90 | 34.90 |
| Service ..................................................................... | 9.73 | 9.01 | 9.98 | 9.98 |
| Sales and office ........................................................... | 12.68 | 12.58 | 27.80 | 27.80 |
| Sales and related ..................................................... | 11.80 | 11.81 | 34.55 | 34.55 |
| Office and administrative support .............................. | 13.08 | 13.00 | 12.42 | 12.42 |
| Natural resources, construction, and maintenance ........... | 17.12 | 17.23 | 22.60 | 22.60 |
| Construction and extraction ..................................... | - | 15.62 | - | - |
| Installation, maintenance, and repair .......................... | 19.17 | 19.27 | 23.16 | 23.16 |
| Production, transportation, and material moving ............. | 14.22 | 14.25 | 15.48 | 15.48 |
| Production | 14.95 | 14.94 | 12.50 | 12.50 |
| Transportation and material moving .......................... | 13.32 | 13.36 | 17.00 | 17.00 |
|  | Relative error |  |  |  |
| All workers ................................................................. | 3.8\% | 4.5\% | 15.8\% | 15.8\% |
| Management, professional, and related .......................... | 3.5 | 4.3 | 17.8 | 17.8 |
| Management, business, and financial ......................... | 5.6 | 6.4 | 25.5 | 25.5 |
| Professional and related ............................................ | 3.7 | 5.0 | 11.1 | 11.1 |
| Service .................................................................... | 4.6 | 2.3 | 6.6 | 6.6 |
| Sales and office ........................................................... | 2.7 | 3.0 | 16.6 | 16.6 |
| Sales and related ..................................................... | 4.3 | 4.3 | 15.2 | 15.2 |
| Office and administrative support .............................. | 2.3 | 2.6 | 15.3 | 15.3 |
| Natural resources, construction, and maintenance ........... | 4.3 | 4.7 | 15.3 | 15.3 |
| Construction and extraction ..................................... | - | 2.0 | - | - |
| Installation, maintenance, and repair .......................... | 7.2 | 7.9 | 18.6 | 18.6 |
| Production, transportation, and material moving ............. | 5.1 | 5.2 | 8.9 | 8.9 |
| Production .............................................................. | 6.6 | 6.7 | 8.7 | 8.7 |
| Transportation and material moving .......................... | 3.8 | 4.0 | 6.7 | 6.7 |

[^6]cover all workers in the civilian economy. See appendix B for more information.
4 The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

NOTE: Dashes indicate that data did not meet publication criteria.
SOURCE: Bureau of Labor Statistics, National Compensation Survey.

| Occupational group ${ }^{3}$ | Goods producing |  | Service providing |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Construction | Manufacturing | Trade, transportation, and utilities | Information | Financial activities | Professional and business services | Education and health services | Leisure and hospitality | Other services |
| All workers ............................... | - | \$18.94 | - | - | - | - | \$16.85 | \$9.72 | \$14.77 |
| Management, professional, and related $\qquad$ <br> Management, business, and | - | 34.74 | - | - | - | - | 23.59 | 19.79 | 21.55 |
| financial ......................... | - | 38.17 | - | - | - | - | 23.09 | 22.05 | 23.85 |
| Professional and related ......... | - | 27.96 | - | - | - | - | 23.69 | - | 13.88 |
| Service ................................... | - | 13.32 | - | - | - | - | 9.62 | 8.12 | 10.39 |
| Sales and office ........................ | - | 16.55 | - | - | - | - | 13.18 | 11.38 | 14.76 |
| Sales and related ................... | - | 25.13 | - | - | - | - | 11.70 | 12.55 | 19.83 |
| Office and administrative support $\qquad$ <br> Natural resources, construction, | - | 14.78 | - | - | - | - | 13.20 | 10.54 | 12.07 |
| and maintenance ................. | - | 20.52 | - | - | - | - | 13.50 | - | 19.07 |
| Installation, maintenance, and |  |  |  |  |  |  |  |  |  |
| repair ............................. | - | 21.24 | - | - | - | - | 13.62 | - | 19.07 |
| Production, transportation, and material moving $\qquad$ | - | 14.97 | - | - | - | - | 8.30 | 7.50 | 10.13 |
| Production ........................... | - | 15.25 | - | - | - | - | 8.51 | 8.72 | 10.21 |
| Transportation and material moving $\qquad$ | - | 13.56 | - | - | - | - | - | 6.41 | - |

1 Industry sectors are determined by the 2002 North American Industry Classification System (NAICS).
2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

3 A classification system including about 800 individual occupations is used to cover all workers in the civilian
economy. See appendix B for more information.
NOTE: Dashes indicate that data did not meet publication criteria
SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 20
Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1

| Occupation² and work level | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| All workers | \$19.31 | \$17.82 | \$764 | \$708 | 39.6 | \$39,717 | \$36,795 | 2,057 |
| Level 1 | 9.00 | 8.88 | 360 | 355 | 40.0 | 18,698 | 18,470 | 2,078 |
| Level 2 | 9.79 | 9.30 | 388 | 371 | 39.7 | 20,186 | 19,302 | 2,062 |
| Level 3 | 10.63 | 10.73 | 424 | 429 | 39.9 | 22,042 | 22,325 | 2,073 |
| Level 4 | 13.39 | 13.07 | 532 | 519 | 39.7 | 27,651 | 26,978 | 2,066 |
| Level 5 | 17.01 | 15.62 | 680 | 625 | 40.0 | 35,334 | 32,492 | 2,078 |
| Level 6 .... | 20.22 | 19.29 | 806 | 772 | 39.9 | 41,933 | 40,123 | 2,074 |
| Level 7 .... | 23.27 | 23.32 | 918 | 933 | 39.5 | 47,758 | 48,506 | 2,052 |
| Level 8 .... | 25.13 | 25.00 | 984 | 936 | 39.2 | 51,186 | 48,693 | 2,037 |
| Level 9 | 25.84 | 25.00 | 1,000 | 968 | 38.7 | 52,017 | 50,357 | 2,013 |
| Level 10 | 46.32 | 50.00 | 1,853 | 2,000 | 40.0 | 96,340 | 104,000 | 2,080 |
| Level 11. | 42.46 | 42.38 | 1,689 | 1,678 | 39.8 | 87,851 | 87,256 | 2,069 |
| Not able to be leveled $\qquad$ | 25.28 | 26.11 | 999 | 1,000 | 39.5 | 51,965 | 52,000 | 2,055 |
| Management occupations $\qquad$ <br> Medical and health services | 31.02 | 30.52 | 1,236 | 1,221 | 39.9 | 64,293 | 63,475 | 2,073 |
| managers | 30.08 | 30.52 | 1,203 | 1,221 | 40.0 | 62,565 | 63,475 | 2,080 |
| Community and social services occupations | 21.74 | 24.20 | 859 | 968 | 39.5 | 44,689 | 50,336 | 2,055 |
| Healthcare practitioner and technical occupations | 23.83 | 23.20 | 937 | 916 | 39.3 | 48,721 | 47,632 | 2,044 |
| Level 3 ................. | 10.67 | 10.73 | 424 | 429 | 39.8 | 22,049 | 22,325 | 2,067 |
| Level 4 | 13.89 | 13.71 | 545 | 537 | 39.2 | 28,329 | 27,905 | 2,039 |
| Level 5 | 17.68 | 17.09 | 706 | 684 | 39.9 | 36,711 | 35,551 | 2,076 |
| Level 6 | 19.83 | 18.05 | 790 | 722 | 39.8 | 41,087 | 37,544 | 2,072 |
| Level 7 | 23.38 | 23.32 | 923 | 931 | 39.5 | 47,990 | 48,422 | 2,052 |
| Level 8 .... | 25.60 | 25.66 | 1,001 | 962 | 39.1 | 52,069 | 50,045 | 2,034 |
| Level 9 ................. | 25.28 | 24.50 | 975 | 937 | 38.6 | 50,699 | 48,736 | 2,005 |
| Level 11 | 45.33 | 48.31 | 1,799 | 1,933 | 39.7 | 93,547 | 100,491 | 2,064 |
| Not able to be leveled .... | 24.28 | 23.57 | 943 | 903 | 38.8 | 49,014 | 46,946 | 2,019 |
| Pharmacists .... | 48.69 | 50.00 | 1,939 | 2,000 | 39.8 | 100,850 | 104,000 | 2,071 |
| Level 11 ................ | 47.31 | 48.31 | 1,875 | 1,933 | 39.6 | 97,503 | 100,491 | 2,061 |
| Physicians and surgeons ........ | 97.41 | 86.54 | 3,897 | 3,462 | 40.0 | 202,622 | 180,003 | 2,080 |
| Registered nurses ................. | 24.81 | 23.90 | 965 | 937 | 38.9 | 50,202 | 48,736 | 2,024 |
| Level 7 | 23.94 | 23.58 | 940 | 928 | 39.3 | 48,879 | 48,252 | 2,042 |
| Level 8 ................. | 25.53 | 25.75 | 993 | 953 | 38.9 | 51,646 | 49,578 | 2,023 |
| Level 9 ................. | 25.00 | 23.65 | 962 | 937 | 38.5 | 50,012 | 48,736 | 2,000 |
| Therapists ........................... | 21.93 | 21.50 | 874 | 860 | 39.9 | 45,452 | 44,720 | 2,072 |
| Level 7 ................. | 20.66 | 22.35 | 824 | 882 | 39.9 | 42,824 | 45,864 | 2,073 |

See footnotes at end of table.

Table 20
Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1 - Continued

| Occupation² and work level | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Healthcare practitioner and technical occupations -Continued Respiratory therapists | \$21.24 | \$20.14 | \$847 | \$806 | 39.9 | \$44,034 | 1,81 | 73 |
| Level 7 . | 22.47 | 21.36 | 893 | 839 | 39.7 | 46,422 | 43,618 | 2,066 |
| Clinical laboratory technologists and technicians $\qquad$ | 20.75 | 21.80 | 820 | 864 | 39.5 | 42,639 | 44,928 | 2,055 |
| Medical and clinical laboratory technologists Medical and clinical | 22.17 | 23.00 | 887 | 920 | 40.0 | 46,104 | 47,832 | 2,080 |
| laboratory technicians .. | 19.33 | 19.00 | 755 | 760 | 39.1 | 39,268 | 39,520 | 2,032 |
| Diagnostic related technologists and technicians $\qquad$ | 21.61 | 23.31 | 858 | 923 | 39.7 | 44,593 | 47,986 | 2,064 |
| Level 6 ................ | 21.87 | 21.95 | 868 | 878 | 39.7 | 45,158 | 45,656 | 2,064 |
| Radiologic technologists and technicians | 22.64 | 23.63 | 897 | 945 | 39.6 | 46,640 | 49,150 | 2,060 |
| Level 6 ................. | 21.87 | 21.95 | 868 | 878 | 39.7 | 45,158 | 45,656 | 2,064 |
| Health diagnosing and treating practitioner support technicians $\qquad$ | 13.52 | 12.71 | 533 | 504 | 39.4 | 27,696 | 26,208 | 2,049 |
| Level 4 ................ | 12.74 | 12.37 | 499 | 490 | 39.2 | 25,962 | 25,480 | 2,038 |
| Licensed practical and licensed vocational nurses | 15.70 | 15.09 | 623 | 594 | 39.7 | 32,395 | 30,876 | 2,064 |
| Level 4 ..... | 14.93 | 14.67 | 582 | 555 | 39.0 | 30,255 | 28,870 | 2,027 |
| Level 5 ................. | 16.17 | 15.91 | 645 | 636 | 39.9 | 33,521 | 33,093 | 2,074 |
| Medical records and health information technicians ... | 14.67 | 16.62 | 587 | 665 | 40.0 | 30,508 | 34,570 | 2,080 |
| Healthcare support occupations | 10.68 | 9.77 | 425 | 390 | 39.8 | 22,113 | 20,280 | 2,070 |
| Level 2 | 9.98 | 9.26 | 396 | 362 | 39.6 | 20,584 | 18,834 | 2,062 |
| Level 3 | 9.71 | 9.34 | 388 | 374 | 40.0 | 20,175 | 19,433 | 2,078 |
| Level 4 ................ | 12.04 | 11.84 | 479 | 466 | 39.8 | 24,886 | 24,247 | 2,067 |
| Nursing, psychiatric, and home health aides $\qquad$ | 9.92 | 9.34 | 395 | 374 | 39.9 | 20,563 | 19,433 | 2,072 |
| Level 2 ................. | 9.60 | 9.26 | 381 | 365 | 39.7 | 19,820 | 18,970 | 2,064 |
| Level 3 ................ | 9.55 | 9.25 | 381 | 366 | 40.0 | 19,838 | 19,053 | 2,078 |
| Nursing aides, orderlies, and attendants | 9.89 | 9.34 | 394 | 374 | 39.9 | 20,507 | 19,433 | 2,073 |
| Level 2 ................. | 9.48 | 9.00 | 377 | 360 | 39.7 | 19,585 | 18,720 | 2,065 |

See footnotes at end of table.

Table 20
Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1 - Continued

| Occupation² and work level | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Healthcare support occupations -Continued Nursing aides, orderlies, and attendants -Continued |  |  |  |  |  |  |  |  |
| Level 3 ............ | \$9.55 | \$9.25 | \$381 | \$366 | 40.0 | \$19,838 | \$19,053 | 2,078 |
| Miscellaneous healthcare support occupations | 12.76 | 11.84 | 506 | 450 | 39.6 | 26,295 | 23,398 | 2,060 |
| Level 4 ................ | 12.14 | 11.84 | 480 | 450 | 39.6 | 24,961 | 23,398 | 2,057 |
| Medical transcriptionists ... | 12.10 | 11.75 | 480 | 450 | 39.7 | 24,978 | 23,398 | 2,065 |
| Protective service occupations | 12.38 | 12.76 | 492 | 504 | 39.7 | 25,562 | 26,229 | 2,064 |
| Level 3 ................ | 11.89 | 12.20 | 471 | 480 | 39.6 | 24,471 | 24,960 | 2,059 |
| Security guards and gaming surveillance officers $\qquad$ | 11.89 | 12.20 | 471 | 480 | 39.6 | 24,471 | 24,960 | 2,059 |
| Level 3 ................. | 11.89 | 12.20 | 471 | 480 | 39.6 | 24,471 | 24,960 | 2,059 |
| Security guards ... | 11.89 | 12.20 | 471 | 480 | 39.6 | 24,471 | 24,960 | 2,059 |
| Level 3 ................ | 11.89 | 12.20 | 471 | 480 | 39.6 | 24,471 | 24,960 | 2,059 |
| Food preparation and serving related occupations $\qquad$ | 10.73 | 10.09 | 429 | 404 | 40.0 | 22,310 | 20,991 | 2,080 |
| Level 2 ................ | 8.10 | 7.55 | 324 | 302 | 40.0 | 16,843 | 15,704 | 2,080 |
| Cooks ................................ | 9.79 | 8.39 | 392 | 336 | 40.0 | 20,362 | 17,451 | 2,080 |
| Cooks, institution and cafeteria | 9.79 | 8.39 | 392 | 336 | 40.0 | 20,362 | 17,451 | 2,080 |
| Building and grounds cleaning and maintenance occupations $\qquad$ | 8.96 | 8.60 | 356 | 344 | 39.8 | 18,530 | 17,888 | 2,068 |
| Level 1 ................. | 8.91 | 9.00 | 356 | 361 | 39.9 | 18,500 | 18,782 | 2,076 |
| Level 2 | 8.77 | 8.34 | 346 | 328 | 39.5 | 17,998 | 17,077 | 2,052 |
| Building cleaning workers ..... | 8.94 | 8.60 | 356 | 344 | 39.8 | 18,507 | 17,888 | 2,070 |
| Level 1 ................ | 8.87 | 8.60 | 355 | 344 | 40.0 | 18,458 | 17,888 | 2,080 |
| Level 2 ................ | 8.77 | 8.34 | 346 | 328 | 39.5 | 17,998 | 17,077 | 2,052 |
| Janitors and cleaners, except maids and housekeeping cleaners Maids and housekeeping | 8.93 | 8.60 | 354 | 344 | 39.7 | 18,427 | 17,867 | 2,063 |
| cleaners | 8.79 | 8.61 | 352 | 344 | 40.0 | 18,279 | 17,909 | 2,080 |
| Office and administrative support occupations | 13.01 | 11.84 | 518 | 467 | 39.8 | 26,946 | 24,294 | 2,071 |

See footnotes at end of table.

Table 20
Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1 - Continued

| Occupation² and work level | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean <br> earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Office and administrative support occupations -Continued |  |  |  |  |  |  |  |  |
| Level 2 .......... | \$10.16 | \$9.91 | \$402 | \$395 | 39.6 | \$20,915 | \$20,550 | 2,058 |
| Level 3 ..... | 11.14 | 11.01 | 444 | 440 | 39.9 | 23,088 | 22,905 | 2,073 |
| Level 4 ..... | 13.62 | 13.53 | 544 | 541 | 39.9 | 28,265 | 28,142 | 2,076 |
| Level 5 ........ | 15.85 | 13.77 | 634 | 551 | 40.0 | 32,965 | 28,642 | 2,080 |
| Financial clerks ............... | 11.17 | 11.25 | 447 | 450 | 40.0 | 23,236 | 23,400 | 2,080 |
| Level 4 ................ | 11.75 | 11.40 | 470 | 456 | 40.0 | 24,440 | 23,712 | 2,080 |
| Interviewers, except eligibility and loan $\qquad$ | 14.48 | 15.04 | 572 | 602 | 39.5 | 29,736 | 31,283 | 2,053 |
| Secretaries and administrative assistants $\qquad$ | 14.64 | 12.28 | 583 | 491 | 39.8 | 30,318 | 25,542 | 2,071 |
| Level 3 .............. | 11.50 | 11.35 | 459 | 440 | 39.9 | 23,852 | 22,905 | 2,075 |
| Level 4 ............... | 14.17 | 14.00 | 565 | 560 | 39.9 | 29,374 | 29,120 | 2,073 |
| Executive secretaries and administrative assistants $\qquad$ | 20.36 | 21.25 | 807 | 797 | 39.6 | 41,952 | 41,438 | 2,061 |
| Medical secretaries .......... | 11.78 | 11.35 | 470 | 454 | 39.9 | 24,423 | 23,608 | 2,074 |
| Level 3 ................ | 11.51 | 11.35 | 459 | 440 | 39.9 | 23,868 | 22,905 | 2,074 |
| Level 4 ................ | 12.60 | 13.01 | 502 | 514 | 39.8 | 26,082 | 26,728 | 2,070 |
| Secretaries, except legal, medical, and executive | 20.52 | 18.33 | 821 | 733 | 40.0 | 42,679 | 38,126 | 2,080 |
| Office clerks, general ............. | 10.77 | 10.95 | 431 | 438 | 40.0 | 22,398 | 22,768 | 2,080 |
| Installation, maintenance, and repair occupations | 14.15 | 14.13 | 566 | 565 | 40.0 | 29,423 | 29,390 | 2,080 |

1 Each occupation for which data are collected in an establishment is evaluated based on four factors, including knowledge, job controls and complexity, contacts, and physical environment. See appendix A for more information.

2 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

3 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

4 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than
the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

5 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

## Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours

| Occupation ${ }^{1}$ | Weekly ${ }^{2}$ |  |  | Annual ${ }^{3}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Management occupations |  |  |  |  |  |  |
| Team leader | \$1,240 | \$1,221 | 40.5 | \$64,130 | \$63,475 | 2,094 |
| First line | 1,157 | 1,094 | 40.8 | 59,838 | 56,898 | 2,111 |
| Second line | 2,051 | 1,700 | 41.6 | 105,821 | 87,597 | 2,147 |
| General and operations managers |  |  |  |  |  |  |
| First line | 1,389 | 1,408 | 42.7 | 72,041 | 73,200 | 2,216 |
| Second line | 2,802 | 3,109 | 42.0 | 145,683 | 161,678 | 2,186 |
| Computer and information systems managers <br> First line $\qquad$ | 1,661 | 1,598 | 40.0 | 86,382 | 83,102 | 2,080 |
| Financial managers |  |  |  |  |  |  |
| Team leader | 1,197 | 909 | 40.0 | 62,248 | 47,274 | 2,080 |
| First line | 1,187 | 1,122 | 40.6 | 61,733 | 58,323 | 2,109 |
| Industrial production managers |  |  |  |  |  |  |
| First line ........ | 1,533 | 1,706 | 43.3 | 79,735 | 88,735 | 2,249 |
| Education administrators, elementary and secondary school |  |  |  |  |  |  |
| First line .................................... | 1,548 | 1,556 | 39.1 | 75,896 | 78,117 | 1,919 |
| Education administrators, postsecondary |  |  |  |  |  |  |
| First line ............................................... | 1,311 | 1,356 | 38.7 | 67,547 | 70,518 | 1,993 |
| Medical and health services managers |  |  |  |  |  |  |
| First line .............................................. | 1,075 | 1,044 | 39.7 | 55,925 | 54,309 | 2,064 |

[^7]paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.


[^0]:    1 Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

    2 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information

    3 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

    4 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position - one-half of the earnings are

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[^5]:    1 Union workers are those whose wages are determined through collective bargaining.

    2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

[^6]:    1 Wages of time workers are based solely on hourly rate or salary. Incentive workers are those whose wages are at least partially based on productivity payments such as piece rates, commissions, and production bonuses.

    2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

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