Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers

| o 1 | Hou | rly ² | Weekly ³ | | | | Annual ⁴ | |
|--|------------------|--------------------|---------------------|--------------------|---------------|------------------|---------------------|---------------|
| Occupation ¹ | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| All workers | \$27.22 | \$22.31 | \$1,075 | \$866 | 39.5 | \$55,559 | \$44,990 | 2,041 |
| Management occupations | 48.86 | 46.15 | 1,965 | 1,824 | 40.2 | 102,156 | 94,410 | 2,091 |
| General and operations | 50.20 | £1.07 | 2.504 | 2.070 | 12.6 | 124 251 | 100 100 | 2.266 |
| managers | 59.30 | 51.97 | 2,584 | 2,079 | 43.6 | 134,351 | 108,100 | 2,266 |
| Marketing and sales managers | 51.51 | 47.36 | 2,106 | 1,863 | 40.9 | 109,537 | 96,899 | 2,126 |
| Marketing managers | 59.89 | 56.25 | 2,442 | 2,299 | 40.8 | 126,993 | 119,554 | 2,120 |
| Sales managers | 34.14 | 32.16 | 1,404 | 1,447 | 41.1 | 73,009 | 75,250 | 2,139 |
| Administrative services | | | | | | | | |
| managers | 40.43 | 38.46 | 1,607 | 1,538 | 39.7 | 83,561 | 80,001 | 2,067 |
| Computer and information | | | | | | | | |
| systems managers | 55.53 | 51.13 | 2,204 | 2,072 | 39.7 | 114,587 | 107,736 | 2,063 |
| Financial managers | 54.59 | 59.46 | 2,204 | 2,378 | 40.4 | 114,606 | 123,675 | 2,099 |
| Human resources managers | 47.27 | 40.06 | 2,098 | 1,602 | 44.4 | 109,075 | 83,325 | 2,307 |
| Purchasing managers | 28.79 | 25.21 | 1,125 | 1,009 | 39.1 | 58,521 | 52,445 | 2,033 |
| Construction managers | 55.46 | 62.13 | 2,394 | 2,628 | 43.2 | 124,464 | 136,655 | 2,244 |
| Education administrators | 37.78 | 31.28 | 1,363 | 1,177 | 36.1 | 70,816 | 61,206 | 1,875 |
| Education administrators, elementary and | | | | | | | | |
| secondary school Education administrators, | 38.72 | 37.90 | 1,425 | 1,502 | 36.8 | 73,339 | 78,100 | 1,894 |
| postsecondary | 40.70 | 33.63 | 1,472 | 1,346 | 36.2 | 76,532 | 70,001 | 1,881 |
| Engineering managers Medical and health services | 59.69 | 53.81 | 2,441 | 2,137 | 40.9 | 126,935 | 111,124 | 2,126 |
| managers | 49.88 | 51.08 | 2,051 | 1,686 | 41.1 | 106,671 | 87,672 | 2,138 |
| Business and financial | | | | | | | | |
| operations occupations | 34.04 | 29.95 | 1,362 | 1,174 | 40.0 | 70,804 | 61,050 | 2,080 |
| Buyers and purchasing agents | 35.28 | 36.09 | 1,417 | 1,402 | 40.2 | 73,669 | 72,896 | 2,088 |
| Wholesale and retail | 33.20 | 30.07 | 1,117 | 1,102 | 10.2 | 73,009 | 72,070 | 2,000 |
| buyers, except farm | 24.92 | 22.51 | 050 | 000 | 20.2 | 40 416 | 16 925 | 1 000 |
| products Purchasing agents, except | 24.83 | 22.51 | 950 | 900 | 38.3 | 49,416 | 46,825 | 1,990 |
| wholesale, retail, and | 20.70 | 27.02 | | | 40.0 | 04.540 | = 0.004 | 2.120 |
| farm products | 38.50 | 37.93 | 1,570 | 1,517 | 40.8 | 81,640 | 78,896 | 2,120 |
| Claims adjusters, appraisers, | | | | | | | | |
| examiners, and | | | | | | | | |
| investigators | 26.44 | 25.00 | 1,015 | 967 | 38.4 | 52,757 | 50,294 | 1,996 |
| Claims adjusters, | | | | | | | | |
| examiners, and | | | | | | | | |
| investigators | 27.03 | 25.53 | 1,038 | 1,000 | 38.4 | 53,960 | 52,000 | 1,996 |
| l | | | | | | | | <u> </u> |

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

| 2 1 | Hou | rly^2 | | Weekly ³ | | | Annual ⁴ | |
|---|------------------|--------------------|------------------|---------------------|---------------|------------------|---------------------|----------------|
| Occupation ¹ | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| 5.1.10 | | | | | | | | |
| Business and financial operations occupations -Continued | | | | | | | | |
| Human resources, training, | | | | | | | | |
| and labor relations | | | | | | | | |
| specialists | \$30.82 | \$30.00 | \$1,265 | \$1,200 | 41.0 | \$65,764 | \$62,400 | 2,134 |
| Compensation, benefits, and job analysis | | | | | | | | |
| specialists | 28.98 | 29.23 | 1,201 | 1,169 | 41.5 | 62,478 | 60,803 | 2,156 |
| Training and development | 20.64 | 24.76 | 1 140 | 000 | 40.1 | 50.751 | £1 501 | 2.006 |
| specialists Management analysts | 28.64 41.34 | 24.76 37.95 | 1,149 1,626 | 990 1,518 | 40.1 39.3 | 59,751 84,565 | 51,501 78,930 | 2,086 2,046 |
| Accountants and auditors | 27.08 | 24.20 | 1,020 | 942 | 38.5 | 54,229 | 49,005 | 2,040 |
| Financial analysts and | 27.00 | 24.20 | 1,043 | 942 | 30.3 | 34,229 | 49,003 | 2,002 |
| advisors | 42.59 | 31.68 | 1,788 | 1,177 | 42.0 | 92,989 | 61,207 | 2,184 |
| Financial analysts | 41.71 | 29.35 | 1,813 | 1,249 | 43.5 | 94,267 | 64,963 | 2,260 |
| Insurance underwriters | 46.36 | 33.63 | 1,756 | 1,177 | 37.9 | 91,325 | 61,207 | 1,970 |
| | | | ĺ | ŕ | | , | , | , |
| Computer and mathematical | | | | | | | | |
| science occupations | 38.48 | 37.33 | 1,527 | 1,469 | 39.7 | 79,422 | 76,399 | 2,064 |
| Computer programmers | 31.54 | 31.97 | 1,241 | 1,243 | 39.3 | 64,523 | 64,642 | 2,046 |
| Computer software engineers | 44.10 | 43.05 | 1,774 | 1,718 | 40.2 | 92,248 | 89,317 | 2,092 |
| Computer software | | | | | | | | |
| engineers, applications | 43.24 | 39.90 | 1,758 | 1,646 | 40.6 | 91,402 | 85,613 | 2,114 |
| Computer software | | | | | | | | |
| engineers, systems | 44.77 | 44.57 | 1.706 | 1.760 | 20.0 | 02.072 | 01.015 | 2.075 |
| software | 44.75 | 44.57 | 1,786 | 1,768 | 39.9 | 92,873 | 91,915 | 2,075 |
| Computer support specialists Computer systems analysts | 32.15 37.13 | 30.77 37.33 | 1,268 | 1,231 1,421 | 39.4 39.5 | 65,929 | 64,010 73,911 | 2,050 2,056 |
| Network and computer | 37.13 | 31.33 | 1,468 | 1,421 | 39.3 | 76,311 | 73,911 | 2,030 |
| systems administrators | 39.34 | 43.71 | 1,586 | 1,749 | 40.3 | 82,460 | 90,923 | 2,096 |
| Network systems and data | 37.34 | 75.71 | 1,500 | 1,742 | 70.5 | 02,400 | 70,723 | 2,070 |
| communications analysts | 35.43 | 37.18 | 1,367 | 1,404 | 38.6 | 71,069 | 73,000 | 2,006 |
| Actuaries | 37.50 | 37.84 | 1,416 | 1,535 | 37.8 | 73,614 | 79,825 | 1,963 |
| Operations research analysts | 34.72 | 31.19 | 1,294 | 1,248 | 37.3 | 67,263 | 64,875 | 1,937 |
| 1 | | | | | | , | , | , |
| Architecture and engineering | | | | | | | | |
| occupations | 37.25 | 38.50 | 1,518 | 1,567 | 40.7 | 78,941 | 81,480 | 2,119 |
| Engineers | 41.10 | 41.46 | 1,680 | 1,683 | 40.9 | 87,354 | 87,524 | 2,126 |
| Aerospace engineers | 45.25 | 44.15 | 1,831 | 1,766 | 40.5 | 95,216 | 91,840 | 2,104 |
| Civil engineers | 32.62 | 29.23 | 1,394 | 1,315 | 42.7 | 72,478 | 68,401 | 2,222 |
| | | | | | | | | |

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

| 0 : 1 | Hou | rly^2 | | Weekly ³ | | | Annual ⁴ | |
|---|------------------|--------------------|------------------|---------------------|---------------|------------------|---------------------|---------------|
| Occupation ¹ | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| | | | | | | | | |
| Architecture and engineering occupations –Continued Electrical and electronics | | | | | | | | |
| engineers | \$41.71 | \$42.69 | \$1,724 | \$1,758 | 41.3 | \$89,637 | \$91,424 | 2,149 |
| Electrical engineers Electronics engineers, | 39.95 | 39.79 | 1,662 | 1,669 | 41.6 | 86,423 | 86,778 | 2,163 |
| except computer Industrial engineers, including health and | 42.37 | 43.27 | 1,747 | 1,771 | 41.2 | 90,832 | 92,100 | 2,144 |
| safety | 37.56 | 37.74 | 1,513 | 1,539 | 40.3 | 78,652 | 80,007 | 2,094 |
| Industrial engineers | 38.21 | 38.47 | 1,539 | 1,540 | 40.3 | 80,041 | 80,080 | 2,095 |
| Mechanical engineers | 43.25 | 43.27 | 1,741 | 1,731 | 40.2 | 90,512 | 90,001 | 2,093 |
| Drafters | 27.70 | 27.72 | 1,092 | 1,090 | 39.4 | 56,780 | 56,659 | 2,050 |
| Engineering technicians, except drafters Electrical and electronic | 24.45 | 25.17 | 974 | 971 | 39.8 | 50,664 | 50,496 | 2,072 |
| engineering technicians Industrial engineering | 24.06 | 25.66 | 962 | 1,026 | 40.0 | 50,036 | 53,375 | 2,080 |
| technicians | 25.49 | 25.66 | 1,012 | 971 | 39.7 | 52,644 | 50,496 | 2,065 |
| Life, physical, and social | | | | | | | | |
| science occupations | 32.12 | 25.19 | 1,264 | 1,025 | 39.4 | 65,461 | 53,290 | 2,038 |
| Physical scientists Chemists and materials | 42.75 | 36.75 | 1,693 | 1,470 | 39.6 | 88,018 | 76,440 | 2,059 |
| scientists | 42.13 | 36.75 | 1,668 | 1,470 | 39.6 | 86,713 | 76,440 | 2,058 |
| Materials scientists Market and survey | 45.10 | 45.77 | 1,804 | 1,831 | 40.0 | 93,818 | 95,200 | 2,080 |
| researchers | 46.90 | 44.57 | 1,906 | 1,783 | 40.6 | 99,115 | 92,706 | 2,113 |
| Market research analysts Miscellaneous life, physical, and social science | 46.90 | 44.57 | 1,906 | 1,783 | 40.6 | 99,115 | 92,706 | 2,113 |
| technicians | 19.65 | 20.09 | 781 | 804 | 39.8 | 39,975 | 41,787 | 2,035 |
| Community and social | | | | | | | | |
| services occupations | 17.00 | 16.54 | 663 | 660 | 39.0 | 34,122 | 34,299 | 2,007 |
| Counselors | 17.53 | 17.21 | 681 | 670 | 38.8 | 34,428 | 34,819 | 1,964 |
| Social workers | 17.62 | 16.54 | 702 | 662 | 39.8 | 36,466 | 34,403 | 2,069 |
| Legal occupations | 60.44 | 66.19 | 2,325 | 2,647 | 38.5 | 120,892 | 137,669 | 2,000 |
| Lawyers | 83.22 | 69.97 | 3,284 | 2,799 | 39.5 | 170,746 | 145,542 | 2,052 |
| Paralegals and legal assistants | 26.12 | 26.97 | 967 | 944 | 37.0 | 50,304 | 49,085 | 1,926 |

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

| 2 1 | Hou | rly ² | | Weekly ³ | | | 89,720 84,350 1,655 79,560 75,843 1,395 79,560 75,843 1,395 102,752 98,823 2,161 | | | |
|---|------------------|--------------------|------------------|---------------------|---------------|--------------------|--|----------------|--|--|
| Occupation ¹ | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | | | | | |
| | | | | | | | | | | |
| Education, training, and library occupations Postsecondary teachers Math and computer | \$40.51 54.21 | \$38.28 49.59 | \$1,555 2,100 | \$1,442 1,951 | 38.4 38.7 | \$68,997 89,720 | | | | |
| teachers, postsecondary Mathematical science teachers, | 57.01 | 52.19 | 2,188 | 2,088 | 38.4 | 79,560 | 75,843 | 1,395 | | |
| postsecondary Life sciences teachers, | 57.01 | 52.19 | 2,188 | 2,088 | 38.4 | 79,560 | 75,843 | 1,395 | | |
| postsecondary Biological science teachers, | 47.55 | 48.93 | 2,101 | 1,939 | 44.2 | 102,752 | 98,823 | 2,161 | | |
| postsecondary Physical sciences teachers, | 47.55 | 48.93 | 2,101 | 1,939 | 44.2 | 102,752 | 98,823 | 2,161 | | |
| postsecondary | 62.69 | 53.56 | 2,428 | 2,142 | 38.7 | 107,255 | 107,900 | 1,711 | | |
| postsecondary Arts, communications, and humanities teachers, | 50.25 | 41.95 | 1,823 | 1,678 | 36.3 | 79,980 | 84,350 | 1,592 | | |
| postsecondary English language and literature teachers, | 55.77 | 47.43 | 2,011 | 1,723 | 36.1 | 77,718 | 71,407 | 1,394 | | |
| postsecondary Miscellaneous | 66.13 | 71.61 | 2,247 | 2,506 | 34.0 | 92,874 | 97,750 | 1,404 | | |
| postsecondary teachers Primary, secondary, and special education school | 47.38 | 44.56 | 1,765 | 1,722 | 37.2 | 72,170 | 66,104 | 1,523 | | |
| teachersLibrarians | 18.86 27.08 | 14.13 24.01 | 735 1,043 | 495 960 | 39.0 38.5 | 32,904 52,927 | 28,080 49,935 | 1,745 1,954 | | |
| Arts, design, entertainment, sports, and media | | | | | | | | | | |
| occupations Athletes, coaches, umpires, | 30.75 | 28.11 | 1,189 | 1,124 | 38.7 | 61,527 | 58,473 | 2,001 | | |
| and related workers | 29.15 30.66 | 27.37 32.86 | 1,092 1,042 | 1,150 1,150 | 37.5 34.0 | 53,192 49,337 | 59,800 56,925 | 1,825 1,609 | | |
| Writers and editors Editors | 39.46 36.23 | 36.40 36.40 | 1,476 1,287 | 1,274 1,274 | 37.4 35.5 | 76,727 66,914 | 66,248 66,248 | 1,944 1,847 | | |
| Healthcare practitioner and technical occupations | 29.15 | 26.86 | 1,119 | 1,017 | 38.4 | 58,155 | 52,849 | 1,995 | | |
| Pharmacists | 45.55 | 45.35 | 1,765 | 1,799 | 38.8 | 91,785 | 93,538 | 2,015 | | |

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

| 0 1 | Hou | rly^2 | Weekly ³ | | | | Annual ⁴ | |
|---|------------------|--------------------|---------------------|--------------------|---------------|------------------|---------------------|---------------|
| Occupation ¹ | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| | | | | | | | | |
| Healthcare practitioner and technical occupations -Continued | | | | | | | | |
| Physicians and surgeons | \$43.85 | \$25.28 | \$1,756 | \$1,011 | 40.0 | \$91,307 | \$52,582 | 2,082 |
| Registered nurses | 33.79 | 31.76 | 1,253 | 1,192 | 37.1 | 65,178 | 61,961 | 1,929 |
| Therapists | 29.99 | 30.17 | 1,198 | 1,207 | 39.9 | 62,297 | 62,754 | 2,077 |
| Respiratory therapists | 30.54 | 30.17 | 1,213 | 1,207 | 39.7 | 63,101 | 62,754 | 2,066 |
| Clinical laboratory | | | | | | | | |
| technologists and | | | | | | | | |
| technicians | 20.44 | 18.66 | 808 | 735 | 39.5 | 42,020 | 38,230 | 2,056 |
| Medical and clinical | | | | | | | | |
| laboratory technologists | 22.29 | 21.12 | 892 | 845 | 40.0 | 46,373 | 43,930 | 2,080 |
| Medical and clinical | | | | | | | | |
| laboratory technicians | 17.87 | 17.11 | 695 | 683 | 38.9 | 36,158 | 35,526 | 2,023 |
| Health diagnosing and | | | | | | | | |
| treating practitioner | | | | | | | | |
| support technicians | 19.38 | 17.59 | 771 | 703 | 39.8 | 39,648 | 36,465 | 2,045 |
| Licensed practical and | | | | | | | | |
| licensed vocational nurses | 23.27 | 23.76 | 894 | 891 | 38.4 | 46,505 | 46,326 | 1,999 |
| Medical records and health | 4 = =0 | | | | | | | |
| information technicians | 15.58 | 15.32 | 591 | 560 | 37.9 | 30,721 | 29,120 | 1,972 |
| Healthcare support | | | | | | | | |
| occupations | 13.86 | 13.90 | 540 | 540 | 38.9 | 28,054 | 28,080 | 2,024 |
| Nursing, psychiatric, and | 13.00 | 15.70 | 340 | 340 | 30.7 | 20,034 | 20,000 | 2,024 |
| home health aides | 13.45 | 13.50 | 521 | 520 | 38.7 | 27,076 | 27,040 | 2,014 |
| Nursing aides, orderlies, | 13.13 | 13.50 | 321 | 320 | 30.7 | 27,070 | 27,010 | 2,011 |
| and attendants | 13.37 | 13.24 | 517 | 510 | 38.7 | 26,909 | 26,520 | 2,013 |
| Psychiatric aides | 14.00 | 14.08 | 540 | 547 | 38.6 | 28,079 | 28,434 | 2,006 |
| Miscellaneous healthcare | - 1100 | - 1100 | | | | _==,= | | _,,,,, |
| support occupations | 14.93 | 14.42 | 592 | 577 | 39.6 | 30,683 | 29,994 | 2,056 |
| Medical transcriptionists | 15.91 | 15.00 | 631 | 600 | 39.7 | 32,814 | 31,200 | 2,062 |
| - | | | | | | | | |
| Protective service occupations | 15.32 | 14.51 | 611 | 580 | 39.9 | 31,790 | 30,181 | 2,075 |
| Security guards and gaming | | | | | | | | |
| surveillance officers | 13.98 | 13.92 | 559 | 557 | 40.0 | 29,053 | 28,954 | 2,078 |
| Security guards | 13.98 | 13.92 | 559 | 557 | 40.0 | 29,053 | 28,954 | 2,078 |
| | | | | | | | | |
| Food preparation and serving | 12.06 | 10.61 | 711 | 404 | 20.2 | 26.045 | 04.644 | 1.004 |
| related occupations | 13.06 | 12.61 | 511 | 494 | 39.2 | 26,045 | 24,644 | 1,994 |

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

| 2 1 | Hou | rly^2 | | Weekly ³ | | | Annual ⁴ | |
|--|------------------|--------------------|------------------|---------------------|---------------|------------------|---------------------|---------------|
| Occupation ¹ | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| | | | | | | | | |
| Food preparation and serving related occupations -Continued First-line | | | | | | | | |
| supervisors/managers, food preparation and serving workers First-line | \$17.98 | \$18.18 | \$762 | \$788 | 42.4 | \$37,542 | \$39,686 | 2,088 |
| supervisors/managers of food preparation and | | | | | | | | |
| serving workers | 17.96 | 18.18 | 762 | 788 | 42.4 | 37,500 | 39,686 | 2,088 |
| CooksCooks, institution and | 15.18 | 15.05 | 595 | 582 | 39.2 | 30,639 | 30,243 | 2,018 |
| cafeteria | 15.51 | 15.46 | 607 | 597 | 39.1 | 31,209 | 30,701 | 2,012 |
| Food preparation workers | 13.55 | 11.85 | 539 | 474 | 39.8 | 28,045 | 24,644 | 2,070 |
| Food service, tipped | 9.77 | 9.59 | 369 | 384 | 37.8 | 18,698 | 19,094 | 1,913 |
| Waiters and waitresses | 8.81 | 3.80 | 309 | 164 | 35.1 | 16,076 | 8,551 | 1,824 |
| Fast food and counter | 0.00 | | | | | | 0,000 | _, |
| workers | 12.18 | 12.11 | 462 | 447 | 37.9 | 23,034 | 21,049 | 1,891 |
| including fast food | 12.66 | 13.24 | 491 | 517 | 38.8 | 25,511 | 26,874 | 2,016 |
| Building and grounds cleaning and maintenance | | | | | | | | |
| occupations | 13.17 | 12.73 | 518 | 509 | 39.3 | 26,937 | 26,474 | 2,045 |
| First-line supervisors/managers, building and grounds cleaning and maintenance | 13.17 | 12.73 | 310 | 307 | 37.3 | 20,737 | 20,171 | 2,013 |
| workers | 19.75 | 18.52 | 787 | 741 | 39.9 | 40,934 | 38,528 | 2,072 |
| Building cleaning workers Janitors and cleaners, except maids and | 12.69 | 12.73 | 499 | 506 | 39.3 | 25,950 | 26,312 | 2,045 |
| housekeeping cleaners Maids and housekeeping | 13.47 | 13.15 | 530 | 524 | 39.3 | 27,549 | 27,248 | 2,046 |
| cleanersGrounds maintenance | 11.34 | 12.00 | 446 | 459 | 39.3 | 23,176 | 23,849 | 2,043 |
| workers Landscaping and groundskeeping | 14.37 | 12.48 | 559 | 499 | 38.9 | 29,085 | 25,958 | 2,024 |
| workers | 14.37 | 12.48 | 559 | 499 | 38.9 | 29,085 | 25,958 | 2,024 |

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

| 0 4 1 | Hou | rly^2 | | Weekly ³ | | | Annual ⁴ | |
|--|------------------|--------------------|------------------|---------------------|---------------|------------------|---------------------|----------------|
| Occupation ¹ | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| | | | | | | | | |
| Personal care and service occupations | \$18.61 | \$13.97 | \$593 | \$551 | 31.9 | \$29,686 | \$27,201 | 1,595 |
| Sales and related occupations | 26.25 | 16.70 | 1,037 | 640 | 39.5 | 53,728 | 33,144 | 2,047 |
| First-line supervisors/managers, sales workers First-line | 25.86 | 23.22 | 1,059 | 885 | 41.0 | 53,715 | 44,341 | 2,077 |
| supervisors/managers of retail sales workers | 23.29 | 20.17 | 987 | 807 | 42.4 | 51,309 | 41,954 | 2,203 |
| Retail sales workers | 12.83 | 11.94 | 499 | 467 | 38.9 | 25,861 | 24,024 | 2,016 |
| Cashiers, all workers | 10.96 | 10.90 | 425 | 434 | 38.7 | 21,820 | 22,173 | 1,990 |
| Cashiers | 10.96 | 10.90 | 425 | 434 | 38.7 | 21,820 | 22,173 | 1,990 |
| Retail salespersons Securities, commodities, and financial services sales | 13.39 | 12.37 | 522 | 488 | 39.0 | 27,131 | 25,350 | 2,026 |
| agents | 83.58 | 62.47 | 3,211 | 2,499 | 38.4 | 166,995 | 129,927 | 1,998 |
| wholesale and manufacturing Sales representatives, wholesale and manufacturing, | 33.27 | 31.36 | 1,331 | 1,239 | 40.0 | 69,226 | 64,453 | 2,081 |
| technical and scientific products | 38.41 | 37.57 | 1,549 | 1,486 | 40.3 | 80,571 | 77,249 | 2,098 |
| technical and scientific products | 26.29 | 21.62 | 1,041 | 865 | 39.6 | 54,117 | 44,976 | 2,058 |
| related workers | 21.50 | 16.01 | 863 | 640 | 40.1 | 44,856 | 33,301 | 2,086 |
| Office and administrative support occupations First-line supervisors/managers of | 18.23 | 17.00 | 715 | 669 | 39.2 | 36,921 | 34,811 | 2,025 |
| office and administrative support workers | 31.07 17.39 | 32.75 16.44 | 1,255 682 | 1,310 658 | 40.4 39.2 | 65,258 35,464 | 68,120 34,195 | 2,101 2,039 |
| Billing and posting clerks and machine operators | 15.01 | 14.74 | 594 | 590 | 39.6 | 30,889 | 30,659 | 2,058 |

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

| 2 1 | Hou | rly^2 | | Weekly ³ | | | Annual ⁴ | |
|---|------------------|--------------------|------------------|---------------------|---------------|------------------|---------------------|----------------|
| Occupation ¹ | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| | | | | | | | | |
| Office and administrative support occupations -Continued Bookkeeping, accounting, | | | | | | | | |
| and auditing clerks Payroll and timekeeping | \$18.25 | \$16.44 | \$705 | \$658 | 38.6 | \$36,642 | \$34,195 | 2,008 |
| clerks Brokerage clerks Customer service | 21.43 18.88 | 19.60 18.28 | 850 726 | 784 706 | 39.7 38.4 | 44,188 37,738 | 40,774 36,716 | 2,062 1,998 |
| representatives Receptionists and information | 19.93 | 18.82 | 780 | 753 | 39.1 | 40,545 | 39,146 | 2,034 |
| clerks Production, planning, and | 13.30 | 13.14 | 523 | 519 | 39.3 | 26,247 | 26,998 | 1,973 |
| expediting clerksShipping, receiving, and | 22.00 | 20.19 | 879 | 808 | 40.0 | 45,708 | 41,999 | 2,078 |
| traffic clerks Stock clerks and order fillers | 14.26 14.96 | 13.31 13.85 | 570 593 | 532 554 | 40.0 39.6 | 29,654 30,814 | 27,683 28,808 | 2,080 2,060 |
| Secretaries and administrative assistants Executive secretaries and administrative | 19.65 | 18.34 | 766 | 712 | 39.0 | 39,496 | 36,795 | 2,010 |
| assistants | 22.71 | 22.77 | 891 | 906 | 39.2 | 46,306 | 47,091 | 2,039 |
| Medical secretaries Secretaries, except legal, | 16.35 | 15.77 | 644 | 631 | 39.4 | 33,493 | 32,808 | 2,049 |
| medical, and executive | 17.79 | 16.74 | 683 | 669 | 38.4 | 34,683 | 34,811 | 1,950 |
| Computer operators Data entry and information | 17.75 | 16.06 | 708 | 642 | 39.9 | 36,820 | 33,399 | 2,074 |
| processing workers | 13.24 | 11.66 | 513 | 466 | 38.7 | 25,410 | 24,249 | 1,919 |
| Data entry keyers Insurance claims and policy | 12.86 | 11.66 | 500 | 466 | 38.9 | 24,710 | 24,041 | 1,921 |
| processing clerks | 17.00 | 16.77 | 665 | 659 | 39.1 | 34,569 | 34,262 | 2,033 |
| service | 13.45 17.13 | 12.91 16.41 | 521 664 | 508 645 | 38.7 38.8 | 27,072 34,535 | 26,416 33,550 | 2,013 2,016 |
| Construction and extraction | | | | | | | | • 0=- |
| occupations Electricians Pipelayers, plumbers, pipefitters, and | 30.68 29.68 | 30.85 27.00 | 1,227 1,187 | 1,221 1,080 | 40.0 40.0 | 63,774 61,735 | 63,502 56,160 | 2,079 2,080 |
| steamfitters | 32.25 | 33.57 | 1,289 | 1,343 | 40.0 | 67,042 | 69,826 | 2,079 |

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

| 0 -1 1 - | Hou | urly ² | | Weekly ³ | | | Annual ⁴ | |
|---|------------------|--------------------|------------------|---------------------|---------------|------------------|---------------------|----------------|
| Occupation ¹ | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Construction and extraction occupations –Continued Plumbers, pipefitters, and | | | | | | | | |
| steamfitters | \$32.25 | \$33.57 | \$1,289 | \$1,343 | 40.0 | \$67,042 | \$69,826 | 2,079 |
| Installation, maintenance, and repair occupations | 24.09 | 24.66 | 965 | 987 | 40.1 | 50,191 | 51,324 | 2,083 |
| supervisors/managers of mechanics, installers, and repairers Radio and | 31.30 | 31.21 | 1,247 | 1,248 | 39.8 | 64,822 | 64,917 | 2,071 |
| telecommunications equipment installers and repairers Telecommunications | 29.23 | 29.29 | 1,167 | 1,172 | 39.9 | 60,667 | 60,923 | 2,075 |
| equipment installers and repairers, except line installers Aircraft mechanics and | 29.23 | 29.29 | 1,167 | 1,172 | 39.9 | 60,667 | 60,923 | 2,075 |
| service technicians Heating, air conditioning, and refrigeration mechanics | 28.60 | 29.36 | 1,144 | 1,174 | 40.0 | 59,491 | 61,067 | 2,080 |
| and installers Industrial machinery installation, repair, and | 26.81 | 26.60 | 1,072 | 1,064 | 40.0 | 55,758 | 55,328 | 2,080 |
| maintenance workers Industrial machinery | 20.64 | 20.07 | 818 | 797 | 39.6 | 42,537 | 41,434 | 2,061 |
| mechanics Maintenance and repair | 22.74 | 21.68 | 902 | 867 | 39.7 | 46,902 | 45,094 | 2,063 |
| workers, general Maintenance workers, | 20.42 | 20.44 | 804 | 797 | 39.4 | 41,826 | 41,434 | 2,048 |
| machinery Line installers and repairers | 17.49 24.26 | 17.50 22.73 | 700 971 | 700 909 | 40.0 40.0 | 36,384 50,466 | 36,400 47,278 | 2,080 2,080 |
| Electrical power-line installers and repairers Telecommunications line | 30.54 | 30.34 | 1,221 | 1,214 | 40.0 | 63,517 | 63,107 | 2,080 |
| installers and repairers | 22.38 | 21.16 | 895 | 846 | 40.0 | 46,553 | 44,013 | 2,080 |
| Production occupations | 15.83 | 14.90 | 632 | 592 | 39.9 | 32,880 | 30,805 | 2,077 |

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

| 2 1 | Hou | rly ² | Weekly ³ | | | | Annual ⁴ | |
|---|------------------|--------------------|---------------------|--------------------|---------------|------------------|---------------------|----------------|
| Occupation ¹ | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| | | | | | | | | |
| Production occupations -Continued First-line supervisors/managers of production and operating | | | | | | | | |
| workers Electrical, electronics, and electromechanical | \$25.41 | \$26.20 | \$1,035 | \$1,048 | 40.7 | \$53,841 | \$54,500 | 2,119 |
| assemblers Electrical and electronic | 15.55 | 14.17 | 622 | 567 | 40.0 | 32,344 | 29,476 | 2,080 |
| equipment assemblers Electromechanical | 17.64 | 18.76 | 706 | 750 | 40.0 | 36,700 | 39,021 | 2,080 |
| equipment assemblers Miscellaneous assemblers and | 13.47 | 13.20 | 539 | 528 | 40.0 | 28,020 | 27,456 | 2,080 |
| fabricators Butchers and other meat, poultry, and fish | 11.94 | 11.33 | 477 | 453 | 40.0 | 24,829 | 23,562 | 2,080 |
| processing workers | 17.82 | 15.75 | 713 | 630 | 40.0 | 37,064 | 32,760 | 2,080 |
| machine tool operators, metal and plastic Machine tool cutting setters, | 12.29 | 10.70 | 491 | 428 | 40.0 | 25,557 | 22,262 | 2,080 |
| operators, and tenders, metal and plastic Cutting, punching, and press machine setters, | 18.52 | 17.58 | 741 | 703 | 40.0 | 38,515 | 36,566 | 2,080 |
| operators, and tenders, metal and plastic Machinists Molders and molding machine setters, | 14.99 24.73 | 13.82 24.20 | 599 989 | 553 968 | 40.0 40.0 | 31,170 51,429 | 28,746 50,336 | 2,080 2,080 |
| operators, and tenders, metal and plastic Molding, coremaking, and casting machine setters, | 12.98 | 13.19 | 519 | 528 | 40.0 | 26,990 | 27,435 | 2,080 |
| operators, and tenders, metal and plastic Multiple machine tool setters, operators, and tenders, | 12.98 | 13.19 | 519 | 528 | 40.0 | 26,990 | 27,435 | 2,080 |
| metal and plastic | 12.13 24.06 | 11.43 24.34 | 485 962 | 457 974 | 40.0 40.0 | 25,230 50,045 | 23,774 50,636 | 2,080 2,080 |

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

| 0 4 1 | Hou | rly^2 | | Weekly ³ | | | Annual ⁴ | |
|---|------------------|--------------------|------------------|---------------------|---------------|--------------------|---------------------|----------------|
| Occupation ¹ | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Production occupations -Continued Welding, soldering, and brazing workers Welders, cutters, solderers, and brazers | \$18.87 19.08 | \$19.00 19.00 | \$755 763 | \$760 760 | 40.0 | \$39,243 39,681 | \$39,520 39,520 | 2,080 2,080 |
| Miscellaneous metalworkers and plastic workers Plating and coating machine setters, operators, and tenders, | 16.25 | 15.10 | 650 | 604 | 40.0 | 33,792 | 31,408 | 2,080 |
| metal and plastic Inspectors, testers, sorters, samplers, and weighers | 17.35 17.11 | 15.26 16.70 | 694 688 | 610 668 | 40.0 | 36,087 35,782 | 31,741 34,736 | 2,080 2,091 |
| Packaging and filling machine operators and tenders Painting workers Miscellaneous production | 12.18 16.57 | 12.00 16.00 | 487 663 | 480 640 | 40.0 40.0 | 25,332 34,460 | 24,960 33,280 | 2,080 2,080 |
| workers Transportation and material | 12.91 | 11.65 | 510 | 480 | 39.5 | 26,507 | 24,981 | 2,053 |
| moving occupations Driver/sales workers and truck drivers | 14.57 18.01 | 13.93 19.87 | 577 715 | 557 758 | 39.6 39.7 | 29,992 37,148 | 28,974 39,048 | 2,059 2,062 |
| Truck drivers, heavy and tractor-trailer Truck drivers, light or | 21.96 | 20.36 | 856 | 814 | 39.0 | 44,385 | 42,349 | 2,021 |
| delivery services Industrial truck and tractor operators | 15.92 16.37 | 15.00 16.72 | 638 648 | 600 669 | 40.1 39.6 | 33,189 33,694 | 31,200 34,771 | 2,085 2,058 |
| Laborers and material movers, hand Laborers and freight, stock, and material movers, | 11.24 | 9.61 | 448 | 384 | 39.9 | 23,293 | 19,983 | 2,073 |
| and material movers, | 11.72 | 10.09 | 466 | 400 | 39.8 | 24,257 | 20,800 | 2,070 |

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

| 2 1 | Hou | rly^2 | | Weekly ³ Annual ⁴ | | | | |
|--|----------|----------|----------|---|-------|----------|----------|-------|
| Occupation ¹ | Mean | Median | Mean | Median | Mean | Mean | Median | Mean |
| | earnings | earnings | earnings | earnings | hours | earnings | earnings | hours |
| Transportation and material moving occupations -Continued Machine feeders and offbearers | \$11.46 | \$8.00 | \$456 | \$320 | 39.8 | \$23,702 | \$16,640 | 2,067 |
| | 9.89 | 9.23 | 396 | 369 | 40.0 | 20,570 | 19,188 | 2,080 |

¹ A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

² Earnings are the straight-time hourly wages or salaries paid to employees.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number

of workers, weighed by hours.

3 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

a week, exclusive of overtime.

4 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.