Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

0 " 2	Hou	rly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$24.86	\$20.33	\$976	\$800	39.3	\$49,356	\$41,001	1,986
Management occupations	44.30	40.35	1,788	1,653	40.4	92,717	85,976	2,093
General and operations				·		·	·	
managers	51.89	47.60	2,167	2,050	41.8	112,681	106,601	2,172
Marketing and sales managers	51.85	45.77	2,095	1,831	40.4	108,950	95,191	2,101
Marketing managers	56.57	54.38	2,298	2,151	40.6	119,471	111,842	2,112
Sales managers	46.54	42.20	1,870	1,688	40.2	97,233	87,770	2,089
Public relations managers	35.98	36.32	1,439	1,453	40.0	74,832	75,546	2,080
Administrative services								
managers	45.00	43.69	1,717	1,731	38.2	89,270	90,001	1,984
Computer and information								
systems managers	52.51	49.72	2,081	1,989	39.6	108,212	103,418	2,061
Financial managers	46.21	40.39	1,866	1,615	40.4	97,030	84,001	2,100
Human resources managers	39.32	35.71	1,584	1,444	40.3	82,379	75,067	2,095
Industrial production								
managers	42.91	45.98	1,734	1,743	40.4	90,161	90,611	2,101
Purchasing managers	29.89	25.21	1,165	1,009	39.0	60,566	52,445	2,026
Transportation, storage, and								
distribution managers	28.20	23.42	1,120	937	39.7	58,216	48,703	2,064
Construction managers	45.61	38.15	2,001	1,896	43.9	104,042	98,610	2,281
Education administrators Education administrators, elementary and	39.62	36.91	1,506	1,427	38.0	75,695	74,940	1,910
secondary school	46.56	45.09	1,845	1,736	39.6	88,016	88,881	1,891
Education administrators,	10.50	15.07	1,013	1,750	37.0	00,010	00,001	1,001
postsecondary	40.08	36.03	1,458	1,262	36.4	74,999	63,554	1,871
Engineering managers	56.10	52.09	2,271	2,083	40.5	118,097	108,339	2,105
Food service managers	24.53	27.78	1,086	981	44.3	56,496	50,993	2,303
Medical and health services			, ,			,	,	,
managers	47.99	44.36	1,936	1,619	40.3	100,659	84,198	2,097
Property, real estate, and			, ,	,		,	,	,
community association								
managers	25.92	25.42	1,015	923	39.2	52,801	48,001	2,037
Social and community service			, i			,	,	
managers	20.28	17.19	863	773	42.6	44,889	40,220	2,213
Business and financial								
operations occupations	32.22	28.54	1,292	1,109	40.1	66,023	57,606	2,049
Buyers and purchasing agents	32.19	29.84	1,308	1,174	40.6	68,028	61,038	2,113
Wholesale and retail	52.17	22.01	1,500	-,-,	10.0	00,020	01,030	2,113
buyers, except farm								
products	29.10	29.84	1,171	1,045	40.3	60,908	54,349	2,093

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	$rly^3$		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Business and financial operations occupations -Continued Purchasing agents, except								
wholesale, retail, and farm products	\$33.74	\$33.43	\$1,378	\$1,337	40.8	\$71,635	\$69,536	2,123
examiners, and investigators	26.60	25.00	1,021	971	38.4	53,081	50,499	1,996
examiners, and investigators	27.15	25.53	1,042	1,000	38.4	54,209	52,000	1,996
agriculture, construction, health and safety, and transportation Human resources, training,	24.19	23.44	994	937	41.1	51,708	48,747	2,137
and labor relations specialists Employment, recruitment,	25.60	21.75	1,036	870	40.5	47,488	43,703	1,855
and placement specialists Compensation, benefits, and job analysis	35.57	38.07	1,489	1,618	41.9	77,430	84,128	2,177
specialists  Management analysts  Accountants and auditors	31.83 40.01 27.65	31.83 37.95 24.53	1,307 1,650 1,065	1,273 1,518 962	41.1 41.2 38.5	67,959 85,814 55,362	66,200 78,930 50,003	2,135 2,145 2,002
Appraisers and assessors of								
real estate	28.65 36.66 28.06	31.30 34.20 26.32	1,112 1,469 1,122	1,252 1,368 1,053	38.8 40.1 40.0	57,810 76,395 58,369	65,104 71,136 54,735	2,018 2,084 2,080
advisors  Financial analysts  Insurance underwriters	42.82 43.30 42.12	32.69 32.66 33.63	1,771 1,859 1,579	1,306 1,308 1,177	41.4 42.9 37.5	92,097 96,676 82,085	67,933 67,999 61,207	2,151 2,232 1,949
Computer and mathematical								
science occupations	38.38 30.61 44.95	37.50 34.22 45.47	1,530 1,213 1,818	1,489 1,369 1,814	39.9 39.6 40.4	79,555 63,082 94,517	77,407 71,169 94,328	2,073 2,061 2,103
Computer software engineers, applications	45.25	47.60	1,854	1,904	41.0	96,398	99,000	2,130

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2 2	Hou	$rly^3$		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Computer and mathematical science occupations  -Continued Computer software engineers, systems								
software	\$44.65	\$44.08	\$1,782	\$1,763	39.9	\$92,689	\$91,684	2,076
Computer support specialists Computer systems analysts Network and computer	31.71 38.87	29.37 38.75	1,245 1,555	1,135 1,489	39.2 40.0	64,718 80,873	58,999 77,407	2,041 2,081
systems administrators Network systems and data	34.79	29.84	1,392	1,194	40.0	72,382	62,076	2,081
communications analysts Actuaries Operations research analysts	34.97 37.50 34.72	34.44 37.84 31.19	1,359 1,416 1,294	1,348 1,535 1,248	38.9 37.8 37.3	70,693 73,614 67,263	70,106 79,825 64,875	2,022 1,963 1,937
Architecture and engineering	25.62	25.50	1 445	1 420	40.6	75 100	54.055	2.100
occupations	35.62 41.10	35.58	1,445 1,674	1,428	40.6 40.7	75,123 87,060	74,277 88,799	2,109 2,118
Engineers Aerospace engineers	45.25	41.80 44.15	1,874	1,708 1,766	40.7	95,216	91,840	2,118
Civil engineers	30.72	27.89	1,259	1,115	41.0	65,488	58,001	2,132
Computer hardware	50172	_,,	1,20	1,110		00,.00	00,001	_,10_
engineers Electrical and electronics	41.50	45.29	1,784	1,864	43.0	92,791	96,934	2,236
engineers	43.66	44.38	1,784	1,804	40.9	92,778	93,810	2,125
Electrical engineers	40.48	39.09	1,662	1,669	41.0	86,403	86,778	2,134
Electronics engineers, except computer	44.87	45.10	1,831	1,813	40.8	95,200	94,278	2,122
Industrial engineers, including health and								
safety	37.37	37.33	1,508	1,536	40.4	78,438	79,851	2,099
Industrial engineers	37.99	38.47	1,534	1,539	40.4	79,782	80,007	2,100
Mechanical engineers	42.21	41.19	1,716	1,734	40.7	89,241	90,189	2,114
Drafters	22.68	20.25	899	810	39.6	46,731	42,120	2,060
Engineering technicians, except drafters Electrical and electronic	23.58	22.72	936	909	39.7	48,696	47,260	2,065
engineering technicians Industrial engineering	22.67	22.72	907	909	40.0	47,162	47,260	2,080
technicians  Mechanical engineering	25.49	25.66	1,012	971	39.7	52,644	50,496	2,065
technicians	27.32	29.79	1,079	1,192	39.5	56,099	61,965	2,054

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2 2	Hou	$rly^3$		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Life, physical, and social								
science occupations	\$32.38	\$25.64	\$1,275	\$1,025	39.4	\$65,591	\$53,290	2,025
Life scientists	33.50	25.64	1,321	1,026	39.4	68,529	53,331	2,046
Biological scientists	40.77	33.86	1,603	1,294	39.3	82,479	67,309	2,023
Biochemists and								
biophysicists	40.87	33.86	1,619	1,354	39.6	84,185	70,429	2,060
Physical scientists	33.96	28.03	1,351	1,121	39.8	69,691	58,300	2,052
Chemists and materials								
scientists	42.13	36.75	1,668	1,470	39.6	86,713	76,440	2,058
Materials scientists	45.10	45.77	1,804	1,831	40.0	93,818	95,200	2,080
Market and survey								
researchers	41.86	40.87	1,688	1,635	40.3	87,755	84,999	2,096
Market research analysts	41.86	40.87	1,688	1,635	40.3	87,755	84,999	2,096
Psychologists	37.19	32.49	1,410	1,341	37.9	62,781	57,876	1,688
Clinical, counseling, and								
school psychologists	49.81	41.93	1,841	1,467	37.0	76,776	69,647	1,541
Miscellaneous life, physical,								
and social science								
technicians	20.36	21.38	810	855	39.8	41,591	44,470	2,043
Community and social								
services occupations	22.18	19.42	851	777	38.4	42,232	40,394	1,904
Counselors	27.56	24.22	1,025	941	37.2	46,984	48,492	1,705
Educational, vocational,								
and school counselors	33.93	37.95	1,210	1,347	35.7	50,982	51,650	1,502
Social workers	20.91	18.78	812	748	38.8	41,613	38,896	1,990
Child, family, and school								
social workers	23.20	21.54	882	816	38.0	44,645	42,453	1,925
Mental health and								
substance abuse social								
workers	16.63	16.49	665	660	40.0	34,594	34,299	2,080
Miscellaneous community								
and social service								
specialists	17.72	16.48	687	666	38.8	35,232	34,278	1,988
Social and human service								
assistants	15.27	15.09	591	612	38.7	30,229	30,545	1,980
T 1 4	40.00	21.40	1 640	1 051	20.7	05.250	CE 050	2.012
Legal occupations	42.38	31.49	1,640	1,251	38.7	85,270	65,058	2,012
Lawyers	54.34	36.99	2,150	1,480	39.6	111,788	76,945	2,057
Paralegals and legal assistants	24.29	25.91	918	944	37.8	47,746	49,085	1,965
Education training and								
Education, training, and library occupations	35.20	34.37	1 254	1 240	35.6	49,625	48,416	1 /10
norary occupations	33.20	J <del>4</del> .37	1,254	1,249	55.0	+9,023	40,410	1,410

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>			
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours		
Education, training, and library occupations										
-Continued     Postsecondary teachers     Math and computer	\$52.51	\$47.51	\$1,984	\$1,848	37.8	\$80,939	\$74,984	1,541		
teachers, postsecondary Mathematical science	61.48	56.30	2,292	2,088	37.3	83,069	81,413	1,351		
teachers, postsecondary Engineering and	50.21	43.50	1,862	1,740	37.1	68,024	60,896	1,355		
architecture teachers, postsecondary Life sciences teachers,	74.27	81.22	2,909	3,110	39.2	98,023	103,967	1,320		
postsecondary Biological science	47.55	48.93	2,101	1,939	44.2	102,752	98,823	2,161		
teachers, postsecondary Physical sciences teachers,	47.55	48.93	2,101	1,939	44.2	102,752	98,823	2,161		
postsecondary	63.17	53.56	2,454	2,142	38.8	107,098	107,900	1,696		
postsecondary	42.08	40.19	1,524	1,359	36.2	64,471	62,000	1,532		
postsecondary Art, drama, and music	58.27	53.41	2,134	2,022	36.6	82,658	77,541	1,418		
teachers, postsecondary English language and literature teachers,	62.30	66.08	2,384	2,313	38.3	92,307	90,201	1,482		
postsecondary Miscellaneous	62.35	54.65	2,177	2,022	34.9	88,337	78,859	1,417		
postsecondary teachers Primary, secondary, and special education school	45.72	42.10	1,630	1,473	35.6	63,233	62,218	1,383		
teachers Preschool and kindergarten	36.28	36.98	1,292	1,340	35.6	49,833	50,453	1,374		
teachers Preschool teachers,	16.33	14.01	626	540	38.4	29,327	22,962	1,795		
except special education Kindergarten teachers,	13.83	14.00	536	495	38.8	25,699	22,962	1,859		
except special education	41.39	43.52	1,436	1,518	34.7	55,451	56,856	1,340		

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Education, training, and library occupations  -Continued								
Elementary and middle school teachers Elementary school teachers, except	\$41.48	\$41.06	\$1,450	\$1,445	35.0	\$53,689	\$53,499	1,294
special education Middle school teachers, except special and	41.70	41.06	1,461	1,445	35.0	54,118	53,485	1,298
vocational education Secondary school teachers Secondary school	40.74 42.45	41.18 41.29	1,414 1,476	1,435 1,431	34.7 34.8	52,287 54,211	53,512 52,742	1,283 1,277
teachers, except special and vocational education Special education teachers Special education	42.63 38.78	41.51 38.61	1,484 1,375	1,445 1,351	34.8 35.5	54,500 52,130	53,213 53,800	1,278 1,344
teachers, preschool, kindergarten, and elementary school Special education teachers, middle	40.98	42.00	1,455	1,476	35.5	54,813	54,948	1,338
school	30.54	25.54	1,134	975	37.1	44,794	41,050	1,467
school	44.38 23.99 27.49 30.33 13.86	45.63 19.23 24.01 26.37 13.09	1,487 825 1,021 1,048 460	1,554 769 921 923 425	33.5 34.4 37.2 34.6 33.2	54,579 36,201 50,736 49,359 17,594	55,953 33,492 45,714 48,001 16,238	1,230 1,509 1,845 1,627 1,269
Arts, design, entertainment, sports, and media						ŕ	,	
occupations  Designers  Graphic designers  Public relations specialists  Writers and editors  Editors	27.81 24.20 23.98 27.14 38.27 36.15	26.24 26.24 26.24 28.00 36.06 36.06	1,094 954 943 1,074 1,464 1,352	1,050 1,050 1,050 1,120 1,442 1,416	39.4 39.4 39.3 39.6 38.3 37.4	56,800 49,619 49,033 55,823 76,151 70,322	54,579 54,579 54,579 58,242 75,001 73,626	2,043 2,050 2,045 2,057 1,990 1,945
Healthcare practitioner and technical occupations	29.01	26.00	1,115	1,016	38.4	57,470	52,488	1,981

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare practitioner and technical occupations								
-Continued	¢46.02	¢46.00	¢1 022	¢1 040	20.1	¢05.207	¢05 (90	2.021
Pharmacists	\$46.92	\$46.88	\$1,833	\$1,840	39.1	\$95,297	\$95,680	2,031
Physicians and surgeons	54.74	27.41	2,192	1,096	40.0	113,974	57,013	2,082
Registered nurses	32.76	31.06	1,228	1,174	37.5	63,131	60,278	1,927
Therapists	33.33	31.43	1,265	1,216	37.9	61,428	60,861	1,843
Occupational therapists	37.89 31.19	31.21 31.43	1,418 1,200	1,381	37.4 38.5	63,848 62,394	64,128 60,091	1,685 2,001
Physical therapists	31.19	31.43	1,200	1,156 1,207	38.5 39.7	62,394	60,091	2,001 2,066
Clinical laboratory	30.34	30.17	1,213	1,207	37.1	05,101	02,734	∠,000
technologists and								
technicians	20.54	19.23	813	769	39.6	42,276	39,998	2,058
Medical and clinical	20.54	17.23	013	707	37.0	72,270	37,770	2,030
laboratory technologists	22.13	20.60	885	824	40.0	46,035	42,848	2,080
Medical and clinical	22.13	20.00	003	024	40.0	40,033	42,040	2,000
laboratory technicians	18.32	17.68	714	684	39.0	37,154	35,589	2,028
Emergency medical technicians and	10.02	17.00	,11	001	37.0	37,131	33,309	2,020
paramedics  Health diagnosing and	16.35	14.94	646	598	39.5	33,571	31,075	2,053
treating practitioner support technicians Licensed practical and	18.65	18.36	722	696	38.7	37,365	35,233	2,004
licensed vocational nurses Medical records and health	23.35	23.76	898	894	38.5	46,699	46,467	2,000
information technicians	16.60	15.32	637	573	38.4	33,142	29,806	1,996
Hoolthoore gunnout								
Healthcare support occupations	14.15	13.91	547	547	38.7	28,408	28,434	2,007
Nursing, psychiatric, and	14.13	13.91	347	341	30.7	20,408	20,434	2,007
home health aides	13.23	12.87	513	500	38.8	26,655	26,021	2,015
Nursing aides, orderlies,	13.43	12.07	313	300	30.0	20,033	20,021	2,013
and attendants	13.38	13.19	517	510	38.7	26,900	26,520	2,011
Psychiatric aides	13.38	13.19	523	513	39.4	27,206	26,651	2,011
Miscellaneous healthcare	13.20	13.07	323	313	37.7	27,200	20,031	2,077
support occupations	15.61	15.07	601	598	38.5	31,211	31,096	1,999
Dental assistants	19.51	21.00	701	753	35.9	36,466	39,130	1,869
Medical assistants	14.29	13.97	551	559	38.6	28,541	29,058	1,997
Medical transcriptionists	15.78	14.95	626	598	39.7	32,575	31,096	2,064
Protective service occupations	21.73	21.57	869	856	40.0	45,043	44,495	2,073

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly <sup>3</sup>		Weekly <sup>4</sup>	Weekly <sup>4</sup> Annual <sup>5</sup>			
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Protective service occupations  -Continued  First-line								
supervisors/managers, law enforcement workers	\$33.92	\$35.19	\$1,347	\$1,408	39.7	\$70,058	\$73,195	2,065
First-line supervisors/managers of police and detectives	40.10	38.15	1,604	1,526	40.0	83,401	79,356	2,080
First-line supervisors/managers of fire fighting and	40.10	30.13	1,004	1,320	40.0	03,401	77,330	2,000
prevention workers  Fire fighters  Bailiffs, correctional officers,	29.37 22.25	27.36 21.57	1,294 952	1,313 948	44.1 42.8	67,306 49,498	68,291 49,313	2,292 2,224
and jailers Correctional officers and	22.79	22.79	891	856	39.1	46,340	44,512	2,034
jailers  Police officers  Police and sheriff's patrol	21.90 25.45	21.89 25.70	862 996	841 1,022	39.4 39.1	44,824 51,794	43,709 53,144	2,047 2,035
officers  Security guards and gaming	25.45	25.70	996	1,022	39.1	51,794	53,144	2,035
surveillance officers Security guards	15.16 15.16	14.27 14.27	600 600	560 560	39.6 39.6	31,069 31,069	29,058 29,058	2,050 2,050
Food preparation and serving related occupations First-line	11.40	10.90	439	420	38.5	22,181	20,800	1,946
supervisors/managers, food preparation and serving workers First-line	18.42	18.18	766	800	41.6	38,724	40,300	2,103
supervisors/managers of food preparation and serving workers Cooks	18.07 13.33	17.50 14.00	757 522	756 542	41.9 39.2	38,061 26,642	37,700 27,177	2,107 1,998
Cooks, institution and cafeteria	14.02	14.46	546	542	38.9	27,008	27,177	1,926
Cooks, restaurant Food preparation workers Food service, tipped	13.13 12.24 6.88	13.00 11.85 5.75	509 487 254	508 474 164	38.7 39.8 36.9	26,449 25,331 12,551	26,390 24,644 7,904	2,015 2,069 1,824
Waiters and waitresses	6.01	2.93	221	105	36.8	10,847	5,470	1,806

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

0 " 2	Hou	rly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Food preparation and serving related occupations  -Continued Dining room and cafeteria attendants and								
bartender helpers Fast food and counter	\$8.79	\$9.18	\$324	\$355	36.9	\$15,816	\$16,352	1,800
workers	9.59	9.00	359	333	37.4	17,978	16,640	1,874
including fast food Counter attendants, cafeteria, food concession, and coffee	11.75	11.11	445	445	37.9	22,506	20,202	1,915
shop Dishwashers	8.95 8.77	8.84 8.05	334 338	330 322	37.3 38.5	16,676 17,579	16,640 16,738	1,863 2,004
Building and grounds cleaning and maintenance occupations	15.58	14.05	617	560	39.6	30,881	28,080	1,982
janitorial workers Building cleaning workers	22.06 13.83	20.54 13.50	880 547	770 540	39.9 39.5	45,735 28,258	40,053 28,080	2,073 2,043
Janitors and cleaners, except maids and	13.03		347	340	37.3			2,043
housekeeping cleaners Maids and housekeeping	14.18	13.48	559	535	39.4	28,787	27,498	2,030
cleaners Grounds maintenance	11.58	12.36	455	480	39.3	23,674	24,960	2,045
workers Landscaping and groundskeeping	15.19	15.00	605	600	39.9	24,250	25,151	1,596
workers	14.70	14.97	586	599	39.9	23,112	23,920	1,572
Personal care and service occupations	13.03	11.75	485	470	37.2	23,305	23,816	1,789
personal service workers Child care workers	17.84 11.57	15.65 11.20	748 459	626 448	41.9 39.7	37,689 23,152	32,552 22,300	2,113 2,001

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

0 4 2	Hou	rly <sup>3</sup>		Weekly <sup>4</sup>			arnings earnings hours 446,951 \$35,545 2,065			
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings				
Sales and related occupations First-line	\$22.74	\$17.57	\$906	\$692	39.8	\$46,951	\$35,545	2,065		
supervisors/managers, sales workers First-line	21.26	17.46	869	730	40.9	44,810	37,941	2,108		
supervisors/managers of retail sales workers First-line	17.83	16.25	738	676	41.4	38,360	35,148	2,152		
supervisors/managers of non-retail sales	27.21	27.40	1.002	1.006	40.0	55.540	57,000	2.024		
workers Retail sales workers	27.31 13.09	27.40 11.44	1,092 514	1,096 443	40.0 39.3	55,549 26,592	57,000 22,942	2,034 2,031		
Cashiers, all workers	10.77	10.25	413	400	38.3	21,357	20,800	1,982		
Cashiers	10.77	10.25	413	400	38.3	21,357	20,800	1,982		
Counter and rental clerks								-,		
and parts salespersons	12.87	10.00	515	400	40.0	26,652	20,800	2,071		
Counter and rental clerks	9.86	8.50	394	340	40.0	20,360	17,680	2,066		
Retail salespersons	14.26	12.59	564	487	39.5	29,143	25,287	2,044		
Insurance sales agents	27.45	30.43	1,054	1,141	38.4	54,793	59,329	1,996		
Securities, commodities, and financial services sales										
agents	80.88	60.02	3,114	2,401	38.5	161,913	124,842	2,002		
Sales representatives,										
wholesale and manufacturing Sales representatives, wholesale and	30.04	25.00	1,213	1,000	40.4	63,061	52,000	2,099		
manufacturing, technical and scientific products	35.80	33.46	1,439	1,338	40.2	74,844	69,595	2,091		
technical and scientific products	27.15	23.75	1,098	950	40.4	57,109	49,400	2,103		
related workers	26.77	28.00	1,072	1,120	40.0	55,756	58,234	2,082		
Office and administrative support occupations	17.84	16.74	695	654	39.0	35,960	33,902	2,016		

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

0 4: 2	Hou	Hourly <sup>3</sup> Weekly					Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations  -Continued First-line								
supervisors/managers of office and administrative								
support workers Switchboard operators, including answering	\$29.08	\$28.72	\$1,137	\$1,127	39.1	\$59,126	\$58,604	2,033
service	13.98	13.19	538	527	38.4	27,953	27,427	1,999
Financial clerks	16.39	15.37	636	600	38.8	33,026	31,200	2,015
Billing and posting clerks and machine operators Bookkeeping, accounting,	15.25	15.25	595	576	39.0	30,942	29,973	2,029
and auditing clerks Payroll and timekeeping	17.84	15.88	686	615	38.5	35,617	31,970	1,997
clerks	20.38	18.51	799	740	39.2	41,541	38,499	2,039
Tellers	13.70	13.25	533	522	38.9	27,719	27,165	2,024
Brokerage clerks	18.88	18.28	726	706	38.4	37,738	36,716	1,998
Customer service								
representatives	18.96	17.86	741	700	39.1	38,532	36,400	2,032
File clerks	12.34	12.50	493	500	40.0	25,661	26,000	2,080
Library assistants, clerical	16.29	14.59	587	547	36.0	26,653	27,294	1,636
Order clerks	18.70	18.51	736	740	39.3	38,260	38,501	2,046
clerks	13.95	13.56	540	542	38.7	27,626	28,201	1,981
Dispatchers	18.83	17.31	757	661	40.2	39,390	34,363	2,091
Police, fire, and ambulance dispatchers	20.61	19.41	791	764	38.4	41,137	39,712	1,996
fire, and ambulance Production, planning, and	18.15	15.35	744	614	41.0	38,668	31,928	2,131
expediting clerks	21.86	20.19	874	808	40.0	45,430	41,999	2,078
traffic clerks	15.54	14.06	619	562	39.8	32,179	29,245	2,070
Stock clerks and order fillers	14.04	13.35	556	534	39.6	28,930	27,768	2,061
Weighers, measurers,								
checkers, and samplers,								
recordkeeping Secretaries and administrative	13.70	12.90	548	516	40.0	28,491	26,824	2,080
assistants	19.36	18.00	753	715	38.9	38,825	36,999	2,006

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

0 4: 2	Hou	rly <sup>3</sup>	Weekly <sup>4</sup>				Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations  -Continued Executive secretaries and administrative								
assistants	\$22.27 16.86	\$21.86 17.00	\$868 660	\$838 670	39.0 39.2	\$45,155 34,344	\$43,561 34,840	2,027 2,038
medical, and executive Computer operators Data entry and information	17.65 17.75	17.16 16.06	681 708	672 642	38.6 39.9	34,532 36,820	34,811 33,399	1,957 2,074
processing workers Data entry keyers Word processors and	13.87 13.28	13.86 13.32	539 521	552 533	38.9 39.3	27,350 26,286	28,109 27,714	1,972 1,980
typists  Insurance claims and policy	16.50	15.99	615	635	37.3	31,988	33,030	1,938
processing clerks Mail clerks and mail machine operators, except postal	16.97	17.46	644	655	37.9	33,471	34,055	1,973
Service	14.66 17.69	15.83 17.52	574 687	633 683	39.2 38.9	29,859 35,698	32,935 35,526	2,037 2,018
Construction and extraction occupations	24.62	23.34	984	934	40.0	50,343	48,235	2,045
First-line supervisors/managers of construction trades and								
extraction workers	32.26 24.08 22.18	29.00 23.50 22.50	1,292 963 887	1,160 940 900	40.0 40.0 40.0	67,171 50,085 43,541	60,320 48,880 46,800	2,082 2,080 1,963
Construction equipment operators Operating engineers and	33.18	32.73	1,327	1,309	40.0	67,882	68,072	2,046
other construction equipment operators Electricians Pipelayers, plumbers, pipefitters, and	35.19 23.33	32.73 22.50	1,408 937	1,309 900	40.0 40.2	71,827 48,710	68,072 46,800	2,041 2,088
steamfittersPlumbers, pipefitters, and	28.10	29.57	1,119	1,183	39.8	58,214	61,506	2,072
steamfitters	28.10 19.33	29.57 15.51	1,119 769	1,183 620	39.8 39.8	58,214 35,342	61,506 32,255	2,072 1,829

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Construction and extraction occupations –Continued Construction and building inspectors	\$29.12	\$30.00	\$1,148	\$1,200	39.4	\$59,716	\$62,400	2,050
Installation, maintenance, and repair occupations First-line supervisors/managers of	22.41	22.00	897	880	40.0	46,502	45,760	2,075
mechanics, installers, and repairers	28.50	28.00	1,165	1,120	40.9	60,598	58,240	2,126
equipment installers and repairers  Telecommunications equipment installers	28.23	28.93	1,121	1,157	39.7	58,273	60,174	2,064
and repairers, except line installers Miscellaneous electrical and electronic equipment	28.23	28.93	1,121	1,157	39.7	58,273	60,174	2,064
mechanics, installers, and repairers	24.96	28.08	998	1,123	40.0	51,911	58,406	2,080
service technicians Automotive technicians and	28.60	29.36	1,144	1,174	40.0	59,491	61,067	2,080
repairers	21.93	22.00	883	880	40.3	45,932	45,760	2,095
technicians and mechanics	22.11	22.00	889	880	40.2	46,205	45,760	2,089
diesel engine specialists Heating, air conditioning, and	19.34	18.09	775	724	40.1	40,292	37,627	2,084
refrigeration mechanics and installers Industrial machinery	23.25	22.50	930	900	40.0	48,356	46,800	2,080
installation, repair, and maintenance workers Industrial machinery	18.70	17.98	743	719	39.7	38,512	37,398	2,059
mechanics  Maintenance and repair	21.67	20.07	850	803	39.2	44,215	41,746	2,041
workers, general	18.05	17.98	718	716	39.8	37,186	37,001	2,060

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations  -Continued  Maintenance workers,  machinery	\$16.88	\$17.50	\$675	\$700	40.0	\$35,113	\$36,400	2,080
Line installers and repairers Electrical power-line	25.97	25.85	1,039	1,034	40.0	54,028	53,768	2,080
installers and repairers Telecommunications line	28.80	30.34	1,152	1,214	40.0	59,901	63,107	2,080
installers and repairers Miscellaneous installation,	24.68	24.95	987	998	40.0	51,340	51,896	2,080
maintenance, and repair workers	16.11	12.92	645	517	40.0	31,576	26,876	1,960
Production occupations First-line supervisors/managers of	15.46	14.00	616	559	39.8	32,023	29,058	2,071
production and operating workers	26.19	26.20	1,046	1,050	39.9	54,398	54,621	2,077
assemblers Electrical and electronic	14.74	13.53	590	541	40.0	30,655	28,149	2,080
equipment assemblers Electromechanical	17.15	17.78	686	711	40.0	35,677	36,972	2,080
equipment assemblers Structural metal fabricators	13.55	13.37	542	535	40.0	28,187	27,810	2,080
and fitters Miscellaneous assemblers and	17.94	16.30	718	652	40.0	37,317	33,898	2,080
fabricators Butchers and other meat, poultry, and fish	12.66	12.00	503	480	39.7	26,159	24,960	2,066
processing workers Butchers and meat cutters Computer control	16.82 17.41	15.60 15.75	673 697	624 630	40.0 40.0	34,984 36,219	32,448 32,760	2,080 2,080
programmers and operators Computer-controlled machine tool operators,	15.00	11.54	600	461	40.0	31,204	23,995	2,080
metal and plastic Forming machine setters,	12.82	11.54	513	461	40.0	26,661	23,995	2,080
operators, and tenders, metal and plastic	14.50	14.00	580	560	40.0	30,153	29,120	2,080

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation <sup>2</sup>	Hourly <sup>3</sup>			Weekly <sup>4</sup>		Annual <sup>5</sup>		
Оссирации-	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations  -Continued Extruding and drawing machine setters,								
operators, and tenders, metal and plastic Machine tool cutting setters, operators, and tenders,	\$15.81	\$16.50	\$632	\$660	40.0	\$32,878	\$34,320	2,080
metal and plastic	16.09	15.59	644	624	40.0	33,466	32,425	2,080
operators, and tenders, metal and plastic Grinding, lapping, polishing, and buffing	14.69	13.58	588	543	40.0	30,560	28,246	2,080
machine tool setters, operators, and tenders, metal and plastic Lathe and turning machine tool setters, operators,	11.77	8.16	471	326	40.0	24,485	16,975	2,080
and tenders, metal and plastic	20.20 23.51	17.58 22.60	808 940	703 904	40.0 40.0	42,022 48,893	36,566 47,008	2,080 2,080
operators, and tenders, metal and plastic Molding, coremaking, and casting machine setters,	14.32	13.77	573	551	40.0	29,783	28,642	2,080
operators, and tenders, metal and plastic Multiple machine tool setters, operators, and tenders,	13.74	13.41	550	536	40.0	28,579	27,889	2,080
metal and plastic	12.00 23.38	10.98 23.61	456 935	430 944	38.0 40.0	23,720 48,632	22,339 49,109	1,977 2,080
brazing workers	22.94	27.15	920	1,086	40.1	47,841	56,476	2,086
and brazers	23.12	27.15	927	1,086	40.1	48,225	56,476	2,086
and plastic workers	16.09	15.21	643	608	40.0	33,457	31,637	2,080

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations  -Continued  Plating and coating  machine setters,  operators, and tenders,								
metal and plastic Printers Printing machine operators	\$17.42 12.60 11.93	\$15.33 10.33 7.70	\$697 500 476	\$613 413 308	40.0 39.7 39.9	\$36,235 26,007 24,768	\$31,891 21,486 16,016	2,080 2,064 2,076
Laundry and dry-cleaning workers  Textile machine setters,	10.72	10.38	429	415	40.0	22,297	21,590	2,080
operators, and tenders Woodworking machine	11.94	12.06	477	482	40.0	24,800	25,085	2,077
setters, operators, and tenders	13.46	13.25	538	530	40.0	27,990	27,560	2,080
samplers, and weighers Packaging and filling machine operators and	15.44	14.81	619	592	40.1	32,211	30,805	2,086
tenders  Painting workers  Miscellaneous production	12.18 16.23	12.00 16.00	487 649	480 640	40.0 40.0	25,332 33,760	24,960 33,280	2,080 2,080
workers Paper goods machine	12.18	10.30	484	419	39.7	25,154	21,805	2,065
setters, operators, and tenders  Helpersproduction	11.63	8.06	452	322	38.9	23,500	16,765	2,021
workers	11.24	8.71	450	348	40.0	23,385	18,121	2,080
Transportation and material moving occupations First-line supervisors/managers of	14.72	13.93	580	535	39.4	29,896	27,560	2,031
helpers, laborers, and material movers, hand Bus drivers	22.76 18.05	21.85 15.75	914 632	874 566	40.1 35.0	44,572 27,770	45,452 16,494	1,958 1,538
Driver/sales workers and truck drivers Truck drivers, heavy and	16.31	16.00	653	628	40.0	33,773	32,656	2,071
tractor-trailer  Truck drivers, light or	18.59	18.33	752	711	40.5	38,669	36,959	2,080
delivery services	14.68	14.00	588	560	40.0	30,556	29,120	2,082

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation <sup>2</sup>	Hourly <sup>3</sup>			Weekly <sup>4</sup>		Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations  -Continued Dredge, excavating, and loading machine operators Excavating and loading machine and dragline operators	\$21.39 21.39	\$21.25 21.25	\$856 856	\$850 850	40.0	\$44,373 44,373	\$44,200 44,200	2,074
Industrial truck and tractor operators	16.40	16.72	647	669	39.5	33,650	34,771	2,052
movers, hand	11.82	10.25	471	410	39.9	24,505	21,320	2,073
hand  Machine feeders and offbearers  Packers and packagers,	12.73 11.22	12.34 9.55	508 447	494 382	39.9 39.8	26,412 23,242	25,667 19,864	2,075 2,072
hand	10.05	9.18	400	367	39.8	20,811	19,092	2,070

<sup>1</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.
 Earnings are the straight-time hourly wages or salaries paid to employees.

<sup>&</sup>lt;sup>3</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.
<sup>4</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to

<sup>4</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are

a week, exclusive of overtime.

5 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.