Occupational Compensation Survey: Pay and Benefits Tulsa, OK August 1995



U.S. Department of Labor Bureau of Labor Statistics Summary November 1995

This summary presents results of an August 1995 survey of occupational pay and employee benefits in the Tulsa Metropolitan Statistical Area, which consists of Creek, Osage, Rogers, Tulsa, and Wagoner Counties. This is 1 of over 120 areas which the Bureau of Labor Statistics surveys at the request of the Employment Standards Administration, U.S. Department of Labor, for use in administering the Service Contract Act of 1965. In addition, the Bureau conducts more extensive studies of occupational wages and related benefits in other areas throughout the United States. For information on these reports and other Bureau publications, contact any BLS regional office identified on the back page.

This study covered establishments employing 50 workers or more in manufacturing; transportation, communications, and other public utilities; wholesale trade; retail trade; finance, insurance, and real estate; and selected services. A sample of 127 establishments employing 48,799 workers was selected to represent 646 establishments employing 117,575 workers in the area. Data collected from the sample of establishments were appropriately weighted to represent all establishments within the survey. Labor-management coverage for white-collar workers was 5 percent and for blue-collar workers, 39 percent.

Table 1 presents the weekly hours and pay of selected professional, administrative, technical, and clerical workers. Table 2 presents the hourly pay of maintenance, toolroom, material movement, and custodial workers.

Classification of workers by occupation is based on a uniform set of job descriptions designed to take account of variation among establishments in duties within the same job. Data are not shown if employment in the occupation is insufficient to merit presentation or if there is a possibility that data for an individual establishment may be disclosed. The job descriptions used in the survey are available upon request.

Tables 3, 4, and 5 present information on paid holidays, vacation pay provisions, and insurance, health, and retirement plans for blue-collar and white-collar workers. See table 6 and the Scope and Method of Survey for further information on the composition of the occupational groups studied and the scope of the survey.

For additional information regarding this survey or similar surveys conducted in this regional area, please contact the BLS Dallas Regional Office at (214) 767-6970. You may also write to the Bureau of Labor Statistics at: Division of Occupational Pay and Employee Benefits, 2 Massachusetts Avenue, NE, Washington, D.C. 20212-0001 or call the Occupational Compensation Survey Program information line at (202) 606-6220.

Information in this publication will be made available to sensory impaired individuals upon request. Voice phone: (202) 606-STAT, TDD phone: (202) 606-5897; TDD message referral phone: 1-800-326-2577.

Table 1. Weekly hours and pay of professional, administrative, technical, and clerical occupations, Tulsa, OK, August 1995

		Average			kly pay ollars) ²							F	Percent	of work	ers rece	eiving st	raight-ti	me wee	ekly pay	(in doll	ars) of–	-					
Occupation and level	Number of workers	weekly hours ¹ (stan- dard)	Mean	Median	Middle	range	175 and under 200	200 - 250	250 - 300	300 - 350	350 - 400	400 - 450	450 - 500	500 - 550	550 - 600	600 - 650	650 - 700	700 - 750	750 - 800	800 - 850	850 - 900	900 - 1000	1000 - 1100	1100 - 1200	1200 - 1300	1300 - 1400	1400 and over
ADMINISTRATIVE OCCUPATIONS																											
Computer Programmers Level 2 Level 3	260 122 115	40.0 40.0 40.0	\$678 611 753	\$673 616 766	\$590 - 546 - 697 -	642	- - -	- - -	_ _ _	- - -	1 1 1	- - -	5 8 2	10 17 1	12 19 2	17 33 3	15 12 17	8 2 16	15 2 30	13 7 21	1 - 2	3 - 6	- - -	1 - -	- - -	- - -	- - -
Computer Systems Analysts Level 1 Level 2 Level 3 Level 4	110	40.0 40.0 40.0 40.0 40.0	954 682 858 1,037 1,302	947 681 857 1,019 1,283	820 - 577 - 790 - 957 - 1,176 -	763 923 1,107	- - - -	- - - -	- - - -	- - - -	1 1 1 1	- - - -		2 18 - -	2 12 1 -	3 17 1 -	2 11 3 -	6 15 10 (³)	7 10 13 2 -	9 10 19 2 -	10 5 21 4 -	23 - 24 33 -	17 2 7 32 5	8 - - 15 22	6 - 1 10 25	2 - - 2 17	3 - - - 432
TECHNICAL OCCUPATIONS																											
Computer Operators Level 2 Level 3	300 129 74	40.0 40.0 40.0	505 410 548	490 392 536	392 - 341 - 500 -	471	- - -	- - -		12 29 –	15 26 3	6 10 5	20 27 11	15 4 41	10 4 19	5 - 15	6 - 4	9 - -	1 - -	- - -	- - -	1 - 3	- - -		- - -	- - -	- - -
Drafters Level 1 Level 2 Level 3 Level 4	85 201 253	40.0 40.0 40.0 40.0 40.0	572 453 505 596 724	549 434 500 606 730	500 - 360 - 460 - 530 - 688 -	544 556 651	- - - -	- - - -	- - - -	1 8 - -	6 36 2 -	7 6 16 3	9 1 24 3 -	28 48 28 33 -	11 - 22 9 4	14 - 6 25 14	9 - 18 13	8 - - 8 30	5 - - (³) 29	2 - - - 11	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	- - - - -
Engineering Technicians Level 3 Level 4		40.0 40.0 40.0	594 647 878	567 631 -	381 - 570 -	699	- - -	- - -	- - -	- - -	25 - -	- - -	16 - -	3 - -	19 49 –	6 24 -	2 6 9	5 12 14	5 - 11	5 - 20	4 6 -	6 4 17	3 - 26	(³) - 3	- - -	- - -	- - -
CLERICAL OCCUPATIONS																											
Clerks, Accounting Level 1 Level 2 Level 3 Level 4		40.0 40.0 40.0 40.0 40.0	409 311 373 441 508	415 276 364 442 510	338 - 250 - 330 - 404 - 460 -	308 408 482	- - - -	1 14 - - -	8 48 8 (³) 4	20 17 34 12 1	17 5 29 10 2	24 2 19 34 17	15 5 5 25 18	11 9 3 15 27	4 - 1 2 25	1 - - 1 -	1 - 1 - 6	- - - -	(3) - (3) -	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	- - - - -
Clerks, General Level 2 Level 3 Level 4	821 149 492 136	40.0 40.0 40.0 40.0	394 291 409 502	381 292 391 514	300 - 260 - 336 - 412 -	300 472	(3) - - -	6 11 - -	14 48 7 –	21 29 25 1	17 10 21 13	13 3 16 18	9 - 11 14	11 - 13 20	6 - 7 13	3 - - 17	(³) - - 3	- - -	- - -	- - -	- - - -	- - -	- - - -	- - -	- - -	- - - -	- - - -
Clerks, Order Level 1 Level 2	94	40.0 40.0 40.0	372 312 418	365 321 406	327 - 270 - 383 -	339	- - -	9 21 -	9 21 –	24 33 16	18 23 13	35 1 60	1 - 2	- - -	5 - 9	-		_ _ _	- - -	- - -	- - -	- - -	- - -	_ _ _	- - -	- - -	- - -
Key Entry Operators Level 1 Level 2		40.0 40.0 40.0	300 289 353	274 274 -	272 - 272 - 	297	- - -	8 10 -	59 71 –	20 11 64	5 3 16	8 5 20	- - -	- - -	- - -	- - -	- -	- - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -	_ _ _

Table 1. Weekly hours and pay of professional, administrative, technical, and clerical occupations, Tulsa, OK, August 1995 — Continued

		Average		Weel (in d	Percent of workers receiving straight-time weekly pay (in dollars) of—																								
Occupation and level		of		weekly hours ¹ (stan- dard)	Mean	Median	Middle ra	ange	175 and under 200	200 - 250	250 - 300	300 - 350	350 - 400	400 - 450	450 - 500	500 - 550	550 - 600	600 - 650	650 - 700	700 - 750	750 - 800	800 - 850	850 - 900	900 - 1000	1000 - 1100	1100 - 1200	1200 - 1300	1300 - 1400	1400 and over
Secretaries	725	39.9	\$487	\$474	\$412 -	\$553	_	_	_	8	14	20	15	17	14	5	4	1	(3)	(3)	(3)	1	_	_	_	_	_		
Level 1	146	40.0	373	370	340 -	386	-	_	-	35	44	16	1	4	_	_	_	-		-	-	-	-	-	-	-	-		
Level 2	214	39.8	468	452	415 –	518	-	-	-	(3)	10	39	18	18	10	5	-	l -	-	-	l -	-	-	-	-	_	-		
Level 3	334	40.0	527	528	462 –	589	-	-	-	1	6	12	20	24	23	7	7	(3)	1	-	(3)	-	-	-	-	_	-		
Switchboard-Operator-Receptionists	306	40.0	315	290	270 –	347	-	6	46	26	12	4	6	1	(3)	-	-	_	-	-	_	_	-	-	-	_	-		
Word Processors	57 25	39.8 40.0	434 471	439 -	383 – – –	496 -	- -	-	2 -	23 -	5 8	21 28	26 16	23 48	- -	-	-	_ _	- -	-	_ _	- -	- -	 - -	- -	- -	<u>-</u>		

Standard hours reflect the workweek for which employees receive their regular straight-time salaries (exclusive of pay for overtime at regular and/or premium rates), and the earnings correspond to these weekly hours.

NOTE: Because of rounding, sums of individual intervals may not equal 100 percent. Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupation or occupational levels may include data for categories not shown separately.

² Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under cost-of-living clauses, and incentive payments, however, are included. See Scope and Method of Survey for definitions and methods used to compute means, medians, and middle ranges.

³ Less than 0.5 percent.

⁴ All workers were at \$1,400 and under \$1,500.

Table 2. Hourly pay of maintenance, toolroom, material movement, and custodial occupations, Tulsa, OK, August 1995

	Ni mah			rly pay lollars) ¹									Percent	of work	ers rec	eiving s	traight-t	ime hou	ırly pay	(in dolla	ars) of–	-						
Occupation and level	Number of workers	Mean	Median	Middle	range	4.25 and under 4.50	4.50 - 5.00	5.00 - 5.50	5.50 - 6.00	6.00 - 6.50	6.50 - 7.00	7.00 - 7.50	7.50 - 8.00	8.00 - 9.00	9.00 - 10.00	-	11.00 - 12.00	-	-	-	-	-	17.00 - 18.00	18.00 - 19.00	-	20.00	-	and
MAINTENANCE AND TOOLROOM OCCUPATIONS																												
General Maintenance Workers Level 1 Level 2	385 240 145	\$9.78 8.47 11.94	\$10.25 8.45 12.20	\$7.00 - 6.50 - 10.75 -	10.25	- - -	- - -	- - -	5 7 -	9 15 –	9 15 –	3 5 -	(²) (²) -	8 13 –	7 12 -	25 24 26	8 4 14	16 - 42	8 1 18	- - -	2 2 -	1 1 -	- - -		_ _ _	- - -	- - -	- - -
Maintenance Electricians	144	19.45	20.11	16.49 -	21.75	-	_	_	_	_	_	_	-	-	_	2	_	-	-	5	3	19	1	-	7	23	40	_
Maintenance Electronics Technicians Level 2	729 685	19.44 19.63	19.66 20.01	19.66 - 19.66 -		- -	_ _	 -	- -	- -	 -	- -	<u>-</u>	1 -	- -	(²) -	2 2	1 1	1 1	1	(²) (²)	8 8	3 2	3 (²)	31 33	29 30	(²) -	³ 20 ³ 21
Maintenance Mechanics, Machinery	309	14.74	14.80	12.18 -	16.49	-	-	-	-	_	-	_	-	_	11	6	6	7	5	15	3	31	3	-	7	-	5	-
Maintenance Mechanics, Motor Vehicle	151	14.27	12.68	12.25 -	16.04	-	-	_	-	_	-	_	-	1	_	11	4	39	7	9	3	6	5	2	3	3	8	2
Skilled Multi-Craft Maintenance Workers	413	17.57	16.35	14.00 -	- 22.23	-	_	_	_	-	_	_	_	-	_	7	2	4	12	8	14	10	1	-	_	3	_	439
MATERIAL MOVEMENT AND CUSTODIAL OCCUPATIONS																												
Guards	888 881	5.83 5.74	5.25 5.25	4.78 - 4.75 -			14 14	31 31	8 8	13 13	7 7	2 2	2 2	5 5	2 2	1	- -	1 1	(²) (²)	(²) (²)	- -	1 -	- -	1 1	- -	 -	 -	-
Janitors	680	5.54	5.00	4.50 -	6.00	10	40	16	6	7	5	10	(²)	3	2	_	1	-	-	-	_	1	_	-	_	-	-	_
Material Movement and Storage Workers Level 1 Level 2 Forklift Operators Shipping/Receiving Clerks Level 3	2,412 992 1,360 418 357 52	10.58 10.59 10.46 11.36 9.60 12.89	9.51 7.10 10.69 12.17 8.50 11.75	7.00 - 6.00 - 8.00 - 7.63 - 8.00 - 11.54 -	18.59 12.17 12.29 11.80	- - - -	- - - -	1 1 1 3 -	2 2 2 6 -	11 24 2 - 4	9 17 4 4 4	8 9 8 5 10	6 7 5 12 4 -	9 1 16 6 33	7 4 9 6 7	5 1 8 - 12 -	13 4 19 - 7 56	11 (²) 19 40 14	1 - 1 1 - 2	1 - (²) - 1 42	(²) - - - -	- - - -	- - - - -	16 31 7 18 4	- - - -	- - - -	- - - -	- - - -
Truckdrivers Light Truck Medium Truck	1,138 200 250	8.85 7.69 7.00	8.95 7.50 7.00	6.75 - 6.25 - 6.50 -	9.15	- - -	- - -	- - -	3 5 4	11 33 10	15 4 34	9 4 34	3 5 5	9 14 7	8 34 5	25 - (²)	6 - (²)	2 - -	7 - -	- - -	(²) - -	- - -	- - -		- - -	- - -	- - -	- - -

¹ Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under cost-of-living clauses, and incentive payments, however, are included. See Scope and Method of Survey for definitions and methods used to compute means, medians, and middle ranges.

NOTE: Because of rounding, sums of individual intervals may not equal 100 percent. Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupation or occupational levels may include data for categories not shown separately.

Less than 0.5 percent.
 All workers were at \$22.00 and under \$23.00.

⁴ Workers were distributed as follows: 37 percent at \$22.00 and under \$23.00; 1 percent at \$24.00 and under \$25.00; and 1 percent at \$25.00 and under \$26.00.

Table 3. Annual paid holidays for full-time workers, Tulsa, OK, August 1995

All full-time workers (in percent)	400	
In establishments not providing paid holidays	100	100
3,	1	6
In establishments providing paid holidays	99	94
Number of holidays:		
4 half days 6 half days 7 half days 2 holidays 4 holidays 5 holidays 6 holidays 8 holidays 10 holidays 11 holidays 12 holidays 13 holidays 14 holidays 15 holidays 16 holidays 17 holidays 18 holidays 19 holidays 19 holidays 11 holidays 11 holidays 12 holidays 13 holidays 14 holidays 15 holidays 16 holidays	9 9 7	1 5 1 1 3 (1) 13 (1) 7 8 12 226 8 4 2 2 3 (1)
Total paid holiday time² 2 days or more 3 days or more 4 days or more 5 days or more 6 days or more 8 days or more 9 days or more 10 days or more 11 days or more 12 days or more 13 days or more 14 days or more 15 days or more 16 days or more	99 97 97 96 96 87 78 68 61 15 10 6 3 3	94 92 86 83 83 70 64 56 43 17 9 5 3 (1)

NOTE: Because of rounding, sums of individual items may not equal totals. Dashes indicate that no data were reported.

¹ Less than 0.5 percent.
² Full and half days are combined. For example, the proportion of workers receiving 10 or more days includes those receiving at least 10 full days, or 9 full days plus 2 half days, or 8 full days and 4 half days, and so on.

Table 4. Annual paid vacation provisions for full-time workers, Tulsa, OK, August 1995

ltem	White-collar workers	Blue-collar workers
All full-time workers (in percent)	100	100
n establishments not providing paid vacations	(1)	4
n establishments providing paid vacations	99	96
Length-of-time payment	99	96
Percentage payment	(1)	(1)
By vacation pay provisions for:2		
Six months of service:		
1 week	53	36
Over 1 and under 2 weeks	4	_1
2 weeks	1	(1)
1 year of service:		
Under 1 week	-	2
1 week	19	46
Over 1 and under 2 weeks	(¹) 77	43
Over 2 and under 3 weeks	2	(¹)
3 weeks	1	
Over 3 and under 4 weeks	(1)	-
2 years of service:		
1 week	5	20
Over 1 and under 2 weeks	(1)	-
2 weeks	91	74
Over 2 and under 3 weeks	2	(1)
3 weeks	. 1	(1)
Over 3 and under 4 weeks	(1)	-
3 years of service:		40
1 week Over 1 and under 2 weeks	4 (1)	12
2 weeks	91	78
Over 2 and under 3 weeks	3	3
3 weeks	1	(¹)
Over 3 and under 4 weeks	(¹)	-
4 years of service:		
1 week	2	11
Over 1 and under 2 weeks	(1)	-
2 weeks	92	80
Over 2 and under 3 weeks	3	3
3 weeks Over 3 and under 4 weeks	1 (1)	(1)
	(')	_
5 years of service: 1 week	(1)	4
Over 1 and under 2 weeks	(1)	
2 weeks	41	60
Over 2 and under 3 weeks	5	1
3 weeks	52	31
Over 4 and under 5 weeks	1	(1)

Table 4. Annual paid vacation provisions for full-time workers, Tulsa, OK, August 1995 — Continued

ltem	White-collar workers	Blue-collar workers
By vacation pay provisions for: ²		
8 years of service: 1 week	(¹) (¹) 19	4 - 42
Over 2 and under 3 weeks	4 75 (1) 1	3 46 (1) (1)
10 years of service: 1 week Over 1 and under 2 weeks 2 weeks Over 2 and under 3 weeks	(1) - 6 1 52	3 1 20 - 48
Over 3 and under 4 weeks	36 (1)	3 20 - (1)
12 years of service: 1 week Over 1 and under 2 weeks 2 weeks Over 2 and under 3 weeks 3 weeks Over 3 and under 4 weeks 4 weeks Over 4 and under 5 weeks Over 5 and under 6 weeks	(1) - 4 1 50 4 40 (1)	3 1 17 - 52 3 20 - (¹)
15 years of service: 1 week Over 1 and under 2 weeks 2 weeks Over 2 and under 3 weeks 3 weeks Over 3 and under 4 weeks 4 weeks Over 4 and under 5 weeks 5 weeks Over 5 and under 6 weeks	(1) - 4 1 32 2 60 (1) (1)	3 1 12 - 46 (1) 33 - 1

Table 4. Annual paid vacation provisions for full-time workers, Tulsa, OK, August 1995 — Continued

Item	White-collar workers	Blue-collar workers
By vacation pay provisions for: ²		
20 years of service:		
1 week	(¹)	3
Over 1 and under 2 weeks	`-'	1
2 weeks	4	12
Over 2 and under 3 weeks	1	
3 weeks	20	24
4 weeks	48	36
Over 4 and under 5 weeks	(¹)	-
5 weeks	`25	19
Over 5 and under 6 weeks	(¹)	-
7 weeks	ì í	(1)
25 years of service:		
1 week	(¹)	3
Over 1 and under 2 weeks	`-'	1
2 weeks	4	12
Over 2 and under 3 weeks	1	-
3 weeks	19	22
4 weeks	38	30
Over 4 and under 5 weeks	(1)	_
5 weeks	`26	17
Over 5 and under 6 weeks	(1)	-
6 weeks	`11	10
7 weeks	1	(1)
30 years of service:		
1 week	(¹)	3
Over 1 and under 2 weeks	`-′	1
2 weeks	4	12
Over 2 and under 3 weeks	1	-
3 weeks	19	22
4 weeks	35	29
Over 4 and under 5 weeks	(¹)	-
5 weeks	22	17
Over 5 and under 6 weeks	(¹)	-
6 weeks	`14	12
7 weeks	5	(1)

Table 4. Annual paid vacation provisions for full-time workers, Tulsa, OK, August 1995 — Continued

Item	White-collar workers	Blue-collar workers
By vacation pay provisions for: ²		
Maximum vacation available: 1 week Over 1 and under 2 weeks 2 weeks Over 2 and under 3 weeks 3 weeks 4 weeks Over 4 and under 5 weeks 5 weeks Over 5 and under 6 weeks 6 weeks 7 weeks	1 19 35 (1)	3 1 12 - - 22 29 - 17 - 12 (1)

NOTE: Because of rounding, sums of individual items may not equal totals. Dashes indicate that no data were reported.

¹ Less than 0.5 percent.
² Payments other than "length of time" are converted to an equivalent time basis; for example, 2 percent of annual earnings was considered as 1 week's pay. Periods of service are chosen arbitrarily and do not necessarily reflect individual provisions for progression; for example, changes in proportions at 20 years include changes between 15 and 20 years. Estimates are cumulative. Thus, the proportion eligible for at least 3 weeks' pay for 20 years include those eligible for at least 3 weeks' pay after fewer years of service.

Table 5. Insurance, health, and retirement plans offered to full-time workers, Tulsa, OK, August 1995

Type of plan	White-collar workers	Blue-collar workers
All full-time workers (in percent)	100	100
In establishments offering at least one of the benefits shown below ¹	99	94
Life insurance	97	87
Wholly employer financed	77	74
Accidental death and dismemberment insurance	84	76
Wholly employer financed	68	63
Sickness and accident insurance or sick leave or both	95	73
Sickness and accident insurance	65	57
Wholly employer financed	50	43
Sick leave (full pay, no waiting period)	79	46
Sick leave (partial pay or waiting period)	3	4
Long-term disability insurance	70	32
Wholly employer financed	47	25
Hospitalization, surgical, and medical insurance	89	85
Wholly employer financed	24	32
Health maintenance organizations	75	50
Wholly employer financed	12	16
Dental care	85	73
Wholly employer financed	27	30
Vision care	40	42
Wholly employer financed	20	26
Hearing care	22	28
Wholly employer financed	10	19
Alcohol and drug abuse treatment	77	80
Wholly employer financed	26	35
Retirement benefits ²	95	84
Wholly employer financed	63	51
Defined benefit	51	42
Wholly employer financed	51	42
Defined contribution	80	59
Wholly employer financed	17	12

¹ Estimates listed after type of benefit are for all plans for which the employer pays at least part of the cost. Excluded are plans required by the Federal Government such as Social Security and Railroad Retirement.
² Establishments providing more than one type of retirement plan may cause the sum of the separate plans to be greater than the total for all retirement plans.

NOTE: Because of rounding, sums of individual items may not equal totals. Dashes indicate that no data were reported.

Table 6. Establishments and workers within scope of survey and number studied, Tulsa, OK1, August 1995

	Number of es	stablishments	Workers in establishments								
Industry division ²	Within scope of survev ³	Studied	То	tal ⁴	Full-time	Full-time	Studied ⁴				
			Number	Percent	white-collar workers ⁵						
All divisions	646	127	117,575	100	48,842	47,041	48,799				
Manufacturing Service producing ⁷	223 423	37 90	38,768 78,807	33 67	13,967 34,875		12,232 36,567				

¹ The Tulsa Metropolitan Statistical Area, as defined by the Office of Management and Budget through June 1994, consists of Creek, Osage, Rogers, Tulsa, and Wagoner Counties. The "workers within scope of survey" estimates provide a reasonably accurate description of the size and composition of the labor force included in the survey. Estimates are not intended, however, for comparison with other statistical series to measure employment trends or levels since (1) planning of wage surveys requires establishment data compiled considerably in advance of the payroll period studied, and (2) establishments employing fewer than 50 workers are excluded from the scope of the survey.

² The Standard Industrial Classification Manual was used in classifying establishments by industry. All government operations were excluded from the scope of the survey.

³ Includes all establishments with total employment at or above the minimum limitation. All outlets (within a metropolitan area or nonmetropolitan county) of service producing companies are considered as one establishment when located within the same industry division.

⁴ Includes part-time, seasonal, temporary, and other workers excluded from separate whiteand blue-collar categories.

⁵ Full-time, year-round permanent workers in professional, technical, and related occupations; executive, administrative, and managerial occupations; sales occupations; and administrative support occupations, including clerical.

⁶ Full-time, year-round permanent workers in precision, craft, and repair occupations; machine operators, assemblers, and inspectors; handlers, equipment cleaners, helpers, and laborers; and service occupations, except households.

⁷ Includes transportation, communications, and other public utilities (excluding taxicabs and services incidental to water transportation); wholesale trade; retail trade; finance, insurance, and real estate; hotels and other lodging places; personal services; business services; automotive repair services and garages; motion pictures; membership organizations (excluding religious organizations); and miscellaneous services.

Scope and Method of Survey

Sampling procedures

The survey was conducted on a sample basis, using a listing of establishments (sampling frame) which fell within the designated scope of the survey. The sampling frame was developed using data from unemployment insurance reports and checked for accuracy and completeness. Establishments known to be missing were added; out-of-business and out-of-scope establishments were removed; some units were combined or split to meet the establishment/collection unit definitions; and, for some, address, employment, type of industry, or other information was corrected.

A sample of establishments was selected after a detailed stratification by industry and number of employees of all establishments within the scope of the survey. From this stratified universe, a probability sample was selected, with each establishment having a predetermined chance of selection. To obtain optimum accuracy at minimum cost, a greater proportion of large than small establishments was selected. When data were combined, each establishment was weighted according to its probability of selection so that unbiased estimates were generated. If data were not available for an establishment originally selected, the weights of other similar establishments were increased to account for the missing unit.

Data for the survey were obtained primarily by personal visits of Bureau field economists. Collection of the survey was from July 1995 through September 1995 and reflects an average payroll reference of August 1995. Data obtained for a payroll period prior to the end of August 1995 were updated to include general wage changes, if granted, scheduled to be effective through that date.

Occupations and pay

Occupational employment and pay data are shown for full-time workers, i.e., those hired to work a regular weekly schedule. Pay data exclude premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under cost-of-living allowance clauses, and incentive payments, however, are included. Weekly hours in table 1 refer to the standard workweek (rounded to the nearest tenth of an hour) for which employees receive regular straight-time pay (exclusive of pay for overtime at regular and/or premium rates). Average weekly pay are rounded to the nearest dollar. Tables 1 and 2 provide distributions of workers by pay. The *mean* is computed for each job by totaling the pay of all workers and dividing by the number of workers. The *median* designates position—one-half of the workers receive the same as or more and

one-half receive the same as or less than the rate shown. The *middle range* is defined by two rates of pay; one-fourth of the workers earn the same as or less than the lower of these rates and one-fourth earn the same as or more than the higher rate. Medians and middle ranges are not provided when they do not meet reliability criteria.

Occupational employment estimates represent the total in all establishments within the scope of the study and not the number actually studied, and are intended as a general guide to the size and composition of the labor force rather than as precise measures of employment. Each group of establishments of a certain size, however, is given its proper weight in the combined data.

Employee benefits

The incidence of employee benefits is studied for full-time, year-round permanent white-collar and blue-collar workers. (See footnotes 5 and 6 of table 6 for the composition of these groups.) Provisions which apply to a majority of the white- and blue-collar categories are considered to apply to all white- or blue-collar workers in the establishment. Similarly, if fewer than half of the workers are covered, the benefits are considered nonexistent in the establishment. Holidays, vacations, insurance and health plans are considered applicable to employees currently eligible for the benefits. Retirement plans are considered applicable to employees currently eligible for participation and those who will eventually become eligible.

Paid holidays (table 3). Holidays are included if workers who are not required to work are paid for the time off and those required to work receive premium pay or compensatory time off. They are included only if they are granted annually on a formal basis (provided for in written form or established by custom). Holidays are included even though in a particular year they fall on a nonworkday and employees are not granted another day off. Data are tabulated to show the percent of workers who are granted specific numbers of whole and half holidays.

Paid vacations (table 4). Establishments report their method of calculating vacation (time basis, percent of annual pay, flat-sum payment, etc.) and the amount of vacation pay granted. Only basic formal plans are reported. Vacation bonuses, vacation-savings plans, and "extended" or "sabbatical" benefits beyond basic plans are excluded. For tabulating vacation pay granted, all provisions are expressed on a time basis. Vacation pay calculated on other than a time basis is converted to its equivalent time period. Two percent of annual pay, for example, is tabulated as 1 week's vacation pay. Periods of service are chosen arbitrarily and do not necessarily reflect individual provisions for progression; for example,

changes in proportions at 20 years include changes between 15 and 20 years. Estimates are cumulative. Thus, the proportion eligible for at least 3 weeks' pay after 20 years includes those eligible for at least 3 weeks' pay after fewer years of service.

Provisions after each specified length of service are related to all white- or blue-collar workers in an establishment regardless of length of service. Counts of white- or blue-collar workers by length of service were not obtained. The tabulations present, therefore, statistical measures of these provisions rather than proportions of workers actually receiving specific benefits.

Insurance, health, and retirement plans (table 5). Plans are included for which the employer pays either all or part of the cost. The benefits may be underwritten by an insurance company, paid directly by an employer or union, or provided by a health maintenance organization (HMO). Workers provided the option of an insurance plan or an HMO are reported under both types of plans. A plan is included even though a majority of the employees in an establishment do not

choose to participate in it because they are required to bear part of its cost (provided the choice to participate is available to the majority). Federally required plans such as Social Security and railroad retirement are excluded. Benefit plans legally required by State governments, however, are included.

Labor-management coverage

This survey collected the percent of workers covered by labor-management agreements in this area. An establishment is considered to have an agreement covering all white-collar or blue-collar workers if a majority of such workers is covered by a labor-management agreement determining wages and salaries. Therefore, all other white- or blue-collar workers are employed in establishments that either do not have labor-management agreements in effect, or have agreements that apply to fewer than half of their white- or blue collar workers. Because establishments with fewer than 50 workers are excluded from the survey, estimates are not necessarily representative of the extent to which all workers in the area may be covered by the provisions of labor-management agreements.