Occupational Compensation Survey: Pay Only

Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, Consolidated Metropolitan Area, November 1996



U.S. Department of Labor Bureau of Labor Statistics

Bulletin 3085-46

Preface

This bulletin provides results of a November 1996 survey of occupational pay in the Philadelphia–Wilmington–Atlantic City, PA–NJ–DE–MD Consolidated Metropolitan Statistical Area, which combines the Philadelphia, PA–NJ, the Wilmington-Newark, DE–MD, the Atlantic–Cape May, NJ, and the Vineland–Millville–Bridgeton, NJ Primary Metropolitan Statistical Areas. A bulletin providing results of the survey for only the Philadelphia, PA–NJ Primary Metropolitan Statistical Area has been published as Bulletin 3085-45. This survey was conducted as part of the U.S. Bureau of Labor Statistics Occupational Compensation Survey Program. Data from this program are for use in implementing the Federal Employees Pay Comparability Act of 1990. The survey was conducted by the Bureau's regional office in Philadelphia, under the direction of John W. Filemyr, Assistant Regional Commissioner for Operations.

The survey could not have been conducted without the cooperation of

the many private firms and government jurisdictions that provided pay data included in this bulletin. The Bureau thanks these respondents for their cooperation.

For additional information regarding this survey or similar surveys conducted in this regional area, please contact the BLS Philadelphia Regional Office at (215) 596-1154. You may also write to the Bureau of Labor Statistics at: Office of Compensation Levels and Trends, 2 Massachusetts Avenue, NE, Room 4175, Washington, D.C. 20212-0001 or call the Occupational Compensation Survey Program information line at (202) 606-6220.

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U.S. Department of Labor Alexis M. Herman, Secretary

Bureau of Labor Statistics Katharine G. Abraham, Commissioner

May 1997

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Introduction

This survey of occupational pay in the Philadelphia–Wilmington–Atlantic City, PA–NJ–DE–MD Consolidated Metropolitan Statistical Area (Bucks, Chester, Delaware, Montgomery, and Philadelphia Counties, PA; Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester, and Salem Counties, NJ; New Castle County, DE; and Cecil County, MD) was conducted as part of the U.S. Bureau of Labor Statistics Occupational Compensation Survey Program. The survey is one of a number conducted annually in metropolitan areas throughout the United States. (See listing of reports for other surveys at the end of this bulletin.)

A major objective of the Occupational Compensation Survey Program is to describe the level and distribution of occupational pay in a variety of the Nation's local labor markets, using a consistent survey approach. Another Program objective is to provide information on the incidence of employee benefits among and within local labor markets. However, no benefits data were collected for this survey.

The Program develops information that is used for a variety of purposes, including wage and salary administration, collective bargaining, and assistance in determining business or plant location. Survey results also are used by the U.S. Department of Labor in making wage determinations under the Service Contract Act, and by the President's Pay Agent (the Secretary of Labor and Directors of the U.S. Office of Personnel Management and the U.S. Office of Management and Budget) in determining local pay adjustments under the Federal Employee Pay Comparability Act of 1990. This latter requirement resulted in: (1) Expanding the survey's industrial coverage to include all private nonfarm establishments (except

households) employing 50 workers or more and to State and local governments and (2) adding more professional, administrative, technical, and protective service occupations to the surveys.

Pay

The A-series tables provide estimates of straight-time weekly or hourly pay by occupation. Tables A-1 through A-5 provide data for selected white- and blue-collar occupations common to a variety of industries. Tables A-6 through A-10 include similar information, but are limited to establishments employing 500 workers or more.

Occupational pay information is presented for all industries covered by the survey and, where possible, for private industry (e.g., for goods- and service-producing industries) and for State and local governments. Within private industry, more detailed information is presented to the extent that the survey establishment sample can support such detail.

Appendixes

Appendix A describes the concepts, methods, and coverage used in the Occupational Compensation Survey Program. It also includes information on the area's industrial composition and the reliability of occupational pay estimates.

Appendix B includes the descriptions used by Bureau field economists to classify workers in the survey occupations.

Table A-1. All establishments: Weekly hours and pay of professional and administrative occupations, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, November 1996

		Average			kly pay ollars) ²							ı	Percent	of work	ers rece	eiving st	raight-ti	me wee	ekly pay	(in dolla	ars) of-	_					
Occupation and level	Number of workers	weekly hours ¹ (stan- dard)	Mean	Median	Middle r	ange	300 and under 400	400 - 500	500 - 600	600 - 700	700 - 800	800 - 900	900 - 1000	1000 - 1100	1100 - 1200	1200 - 1300	1300 - 1400	1400 - 1500	1500 - 1600	1600 - 1700	1700 - 1800	1800 - 1900	1900 - 2000	2000 - 2200	2200 - 2400	2400 - 2600	2600 and over
PROFESSIONAL OCCUPATIONS Accountants Level I	307 283	38.4 38.5	\$525 528	\$522 525	\$475 – 481 –	\$577 577	1 1	35 33	52 54	11 11	1 1	<u>-</u>			_ _			_ _	_ _	_ _ _				_ _ _	_ _ _		<u>-</u>
Service-producing industries Level II	1,449 544	38.3 39.0 39.2 39.8 39.8 38.9 37.1	513 650 653 672 677 641 624	647 651 672 672 638 630	475 – 577 – 577 – 595 – 625 – 577 – 591 –	719 721 731 732 698 653	2 - - - - -	37 1 1 (³) (³) (³) 2 3	58 31 31 25 22 34 32	39 38 36 36 40 49	20 21 25 27 19 14	7 7 12 12 4 1	- 2 2 2 2 2		- - - - -			- - - - -		- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -		
Level III	1,824 1,622 459 375 1,163 67 202	38.9 39.2 39.9 39.9 39.0 38.6 36.6	816 818 872 889 797 832 800	808 808 875 898 771 801 760	731 - 748 - 802 - 813 - 723 - 735 - 698 -	897 898 940 969 859 962 897	- - - -	- - - - -	(3) (3) - - 1 -	20 17 6 2 21 19 44	28 30 19 21 34 9	29 28 36 30 25 43 33	15 17 28 34 12 22 2	6 7 8 10 6 6	1 1 3 4 - - 3	(3) (3) - (3) - (3) - 3		- - - - -	- - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -		-
Level IV	771 693 282 252 411 78	39.0 39.2 39.9 39.9 38.7 37.3	1,104 1,126 1,146 1,160 1,112 918	1,073 1,092 1,103 1,140 1,071 869	962 - 1,000 - 1,027 - 1,027 - 962 - 869 -	1,250 1,295 1,295 1,297 1,288 972	- - - -	- - - - -	- - - -	- - - - -	2 2 1 2 2 8	7 3 1 2 4 46	21 20 4 1 31 29	25 26 43 40 15	13 14 15 16 14 6	15 16 14 15 18	10 12 17 19 8	4 5 4 5 5	1 1 - - 2 -	1 1 - - 1	- - - -	- - - -	- - - -	- - - - -	- - - - -		- - - - -
Level V	117 102 92 92 15	39.4 39.7 39.8 39.8 37.3	1,423 1,463 1,473 1,473 1,151	1,438 1,456 1,472 1,472 1,211	1,306 — 1,375 — 1,385 — 1,385 — 980 —	1,558 1,566 1,566 1,566 1,282	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	4 - - - 33	3 2 2 2 7	2 1 1 1 7	15 10 7 7 53	12 14 15 15	32 37 36 36	14 16 17 17	15 17 17 17 17	3 4 4 4 -	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -
Accountants, Public Level I Private industry Service-producing industries	250 250 250	39.7 39.7 39.7	566 566 566	615 615 615	485 – 485 – 485 –	648 648 648	- - -	30 30 30	18 18 18	52 52 52	- - -	- - -		- - -	- - -		- - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -
Level II Private industry Service-producing industries	411 411 411	39.8 39.8 39.8	686 686 686	692 692 692	673 – 673 – 673 –	731 731 731	- - -	- - -	7 7 7	50 50 50	43 43 43	- - -		- - -	- - -		- - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -
Level III Private industry Service-producing industries	273 273 273	39.4 39.4 39.4	825 825 825	817 817 817	805 – 805 – 805 –	850 850 850	- - -	- - -	- - -	4 4 4	16 16 16	63 63 63	16 16 16	- - -	- - -		- - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -	_ _ _
Level IV Private industry Service-producing industries	194 194 194	39.9 39.9 39.9	1,028 1,028 1,028	1,019 1,019 1,019	933 – 933 – 933 –	1,150 1,150 1,150	- - -	- - -	- - -	- - -	1 1 1	13 13 13	31 31 31	23 23 23	15 15 15	15 15 15	- - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -	_ _ _

Table A-1. All establishments: Weekly hours and pay of professional and administrative occupations, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, November 1996 — Continued

		Average			kly pay ollars) ²							ı	Percent	of work	ers rece	eiving st	raight-ti	me wee	ekly pay	(in dolla	ars) of-	_					
Occupation and level	Number of workers	weekly hours ¹ (stan- dard)	Mean	Median	Middl	e range	300 and under 400	400 - 500	500 - 600	600 - 700	700 - 800	800 - 900	900 - 1000	1000 - 1100	1100 - 1200	1200 - 1300	1300 - 1400	1400 - 1500	1500 - 1600	1600 - 1700	1700 - 1800	1800 - 1900	1900 - 2000	2000 - 2200	2200 - 2400	2400 - 2600	2600 and over
Attorneys Level I State and local government	116 116	35.9 35.9	\$644 644	\$606 606	\$568 568	- \$698 - 698	 - -	_ _	48 48	34 34	8 8	10 10		-	<u>-</u>	_ _ _	_ _ _	- -	- -	- -	_ _	_ _	- -	- -	_ _	_ _	- -
Level IIState and local government		36.7 36.4	924 852	819 813	802 801	- 938 - 851	-	- -	- -	- -	21 25	48 58	8 7	3 2	2 2	6 6	9 -	4 -	- -	- -	- -	- -	- -	- -	- -	-	_ _
Level IIIState and local government	429 93	38.0 37.9	1,281 1,088	1,279 1,071	1,170 1,011	- 1,385 - 1,173	- -	- -	- -	_ _	_ _	_ _	9 25	6 29	17 30	24 15	20 1	10 -	9	4 –	1 -	- -	_ _	 - -	- -	-	_ _
Level IV Private industry Service-producing industries State and local government	277 233 144 44	39.0 39.3 38.9 37.5	1,697 1,750 1,588 1,417	1,597 1,635 1,592 1,438	1,490 1,547 1,490 1,368	- 1,911 - 2,017 - 1,633 - 1,497	- - -	- - -	- - - -	- - - -	- - -	- - -		(³) - - 2	2 (³) 1 9	1 (³) 1 5	10 9 15 11	17 9 14 59	25 28 42 7	8 9 8 7	9 11 6 -	3 4 6 -	3 4 3 -	16 19 3 -	5 6 1 –	1 2 - -	- - -
Level V Private industry	134 127	39.9 40.0	1,901 1,909	1,785 1,801	1,719 1,719	- 2,089 - 2,115	_	- -	- -	- -	_ _	- -		- -	<u>-</u>	- -	_ _	_ _	_ _	24 24	26 25	23 24	1	6 6	8 9	2 2	9 9
Engineers Level I Private industry	480 470	39.9 40.0 40.0 40.0 37.7	666 668 706 709 616	685 685 692 695 625	596 596 685 685 569	- 726 - 728 - 740 - 740 - 659	- - -	8 8 - - 22	20 20 7 5 19	33 33 44 45 41	34 34 42 43 16	4 5 7 7 3	(3) (3) - -	(3) (3) - -	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	 - - -	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -
Level II	1,200 988 958 212	39.6 39.8 39.8 39.8 40.0 38.1	817 826 836 837 778 754	802 808 824 825 735 759	735 738 762 769 693 680	- 877 - 885 - 885 - 888 - 882 - 811	- - - - -	- - - -	(³) - - - - 3	11 8 3 3 28 33	38 39 39 38 40 30	31 32 36 36 16 26	14 15 16 17 9 5	3 3 4 4 2	2 2 2 2 3	(³) (³) 1 1 -	- - - -	- - - -	- - - -	- - - -	-	- - - -	- - - -	-	- - - -	- - - -	- - - -
Level III	3,470 2,896 2,866	39.8 39.9 39.9 39.9 40.0 38.0	1,026 1,035 1,043 1,043 991 895	1,006 1,020 1,024 1,023 1,006 866	892 900 906 904 871 827	- 1,139 - 1,145 - 1,162 - 1,080 - 967	- - - -	- - - -	- - - - -	2 2 2 2 1 2	8 7 7 7 7 13	17 15 13 14 24 42	21 21 22 22 22 16 29	22 23 21 20 30 9	14 14 14 14 14 5	9 9 10 10 6 (³)	5 5 6 6 2	4 4 5 5 -	(3) (3) (3) (3) (3)	- - - - -	- - - -	- - - -	- - - - -	- - - -	- - - - -		- - - -
Level IV	3,473 2,678 2,564 795	39.8 39.9 39.9 39.9 40.0 38.2	1,210 1,218 1,210 1,213 1,247 1,069	1,200 1,212 1,207 1,210 1,225 1,049	1,068 1,079 1,068 1,071 1,154 1,049	- 1,332 - 1,338 - 1,333 - 1,379 - 1,124	- - - -	- - - -	- - - - -	- - - - -	(3) (3) - - (3) -	2 3 3 3 - 2	11 10 11 10 7 17	18 16 18 18 11 56	18 19 16 16 26 15	19 19 19 20 19 8	17 18 20 19 12 1	8 9 6 6 17 2	4 4 4 4 5	1 1 (³) (³) 1	(3) (3) (3) (3) -	- - - -	1 1 2 2 -	- - - -	- - - -		- - - -
Level V	2,216 2,155 1,752 1,722 403	39.9 40.0 40.0 40.0 40.0	1,464 1,470 1,497 1,500 1,351	1,454 1,468 1,488 1,495 1,310	1,333 1,348 1,378 1,378 1,160	- 1,613 - 1,615 - 1,636 - 1,637 - 1,520	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -		3 3 1 1 15	9 8 6 6 16	9 8 5 5 18	18 18 20 20 9	18 18 19 19	16 16 17 18 10	14 14 16 16 9	10 10 12 12 2	2 2 2 2 -	1 1 1 1 2	1 (3) (3) (3) 3	- - - -	- - - -	- - - -

Table A-1. All establishments: Weekly hours and pay of professional and administrative occupations, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, November 1996 — Continued

		Average			kly pay lollars) ²							ı	Percent	of work	ers rece	eiving st	raight-ti	ime wee	ekly pay	(in dolla	ars) of–	_					
Occupation and level	Number of workers	weekly hours ¹ (stan- dard)	Mean	Median	Midd	le range	300 and under 400	400 - 500	500 - 600	600 - 700	700 - 800	800 - 900	900 - 1000	1000 - 1100	1100 - 1200	1200 - 1300	1300 - 1400	1400 - 1500	1500 - 1600	1600 - 1700	1700 - 1800	1800 - 1900	1900 - 2000	2000 - 2200	2200 - 2400	2400 - 2600	2600 and over
Level VI: Private industry: Goods-producing industries Manufacturing Level VII Private industry	632 632 141 141	40.0 40.0 40.0 40.0	\$1,773 1,773 2,112 2,112	\$1,821 1,821 1,731 1,731	\$1,463 1,463 1,731 1,731	- \$1,986 - 1,986 - 2,538 - 2,538	_	_ _ _ _	_ _ _ _	- - -	- - -	- - -	- - -	- - -	(³) (³) -	9 9	8 8 - -	9 9 6 6	3 3 - -	9 9 9	9 9 42 42	16 16 1	13 13 1	15 15 7 7	7 7 8 8	1 1 6 6	1 1 21 421
ADMINISTRATIVE OCCUPATIONS																											1
Budget Analysts Level II Private industry Service-producing industries State and local government	179 120 76 59	38.6 39.3 38.8 37.3	641 667 644 588	625 666 - 574	574 585 - 505	- 737 - 737 - 622	-	3 5 8 –	40 29 33 63	29 27 30 32	21 31 28 2	6 7 1 3	- - - -	- - - -	 - - - -	- - - -	- - - -	 - - - -	- - - -	- - - -	 - - - -	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -
Level III	59	37.3	839	_	_		-	-	-	15	20	39	2	24	_	_	_	_	-	_	_	-	_	_	_	-	-
Level IV: State and local government	34	37.9	985	1,007	921	- 1,049	_	_	_	_	3	_	47	50	_	_	_	_	_	_	_	_	_	_	_	_	_
Buyers/Contracting Specialists Level I Private industry Goods-producing industries Service-producing industries	126 121 61 60	38.8 38.9 40.0 37.7	567 565 585 544	548 548 -	506 506 -	- 592 - 592 		16 17 33 –	63 64 41 88	10 7 3 12	10 11 21 -	1 1 2 -	- - - -	- - -	- - - -	- - - -	- - -	- - - -	- - -	- - -	- - - -	- - -	- - -	- - - -	- - - -	- - -	- - -
Level II Private industry Goods-producing industries Manufacturing Service-producing industries State and local government	772 690 329 319 361 82	39.1 39.5 39.7 39.7 39.2 36.2	679 672 709 707 638 742	673 660 691 691 613 784	596 596 645 645 567 714	- 765 - 721 - 773 - 769 - 680 - 784	- - -	- - - -	28 30 16 17 43 12	36 39 39 40 39 12	20 15 22 19 9 60	16 16 23 24 9 16	- - - - -	- - - -	- - - - -	- - - - -	- - - -	- - - - -	- - - -	- - - -	- - - - -	- - - -	- - - -	- - - -	- - - - -	- - - -	- - - -
Level III	296 268 210 210 58 28	39.3 39.5 39.4 39.4 40.0 36.9	910 918 941 941 835 833	916 916 916 916 - 864	827 836 886 886 - 781	- 998 - 1,024 - 1,035 - 1,035 885	- - -	- - - -	- - - -	4 3 - - 14 11	10 9 6 6 22 21	29 27 21 21 50 46	33 34 43 43 - 21	18 19 25 25 - -	6 7 5 5 14 –	- - - - -	- - - - -	- - - - -	- - - -	- - - - -	- - - - -	- - - -	- - - -	- - - - -	- - - - -	- - - -	- - - -
Computer Programmers Level I	351 341 332	39.0 39.0 39.0	569 568 568	538 538 538	524 519 526	- 620 - 620 - 620	-	9 9 9	52 52 52	38 38 39	1 1 (³)	- - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -	_ _ _	- - -	- - -	- - -
Level II	875 849 666 26	39.1 39.2 38.9 38.3	673 674 645 661	672 673 654 –	589 589 583 –	- 739 - 741 - 690 	-	2 2 2 -	26 27 33 12	38 38 45 54	22 21 14 31	10 10 3 -	2 2 2 4	- - - -	- - - -	- - - -	- - - -	- - - -	- - -	- - - -	- - - -	- - -	- - - -	- - - -	- - - -	- - - -	- - - -

Table A-1. All establishments: Weekly hours and pay of professional and administrative occupations, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, November 1996 — Continued

		Average			kly pay ollars) ²							ı	Percent	of work	ers rece	eiving st	raight-ti	me wee	kly pay	(in doll	ars) of–	-					
Occupation and level	Number of workers	weekly hours ¹ (stan- dard)	Mean	Median	Middle range	e a	anu	400 - 500	500 - 600	600 - 700	700 - 800	800 - 900	900 - 1000	1000 - 1100	1100 - 1200	1200 - 1300	1300 - 1400	1400 - 1500	1500 - 1600	1600 - 1700	1700 - 1800	1800 - 1900	1900 - 2000	2000 - 2200	2200 - 2400	2400 - 2600	2600 and over
Level III Private industry Goods-producing industries Manufacturing Service-producing industries Transportation and utilities State and local government	1,534 1,478 197 191 1,281 45 56	39.1 39.2 39.8 39.8 39.1 38.9 36.2	\$798 800 868 872 789 779 743	\$779 785 874 874 769 765 752	\$731 - \$ 731 - 771 - 771 - 723 - 743 - 637 -	865 915 921 848 788	-	(3) (3) - (3) - (3)	2 2 - 2 -	15 14 2 - 16 - 38	37 37 25 26 38 89 39	31 32 41 42 31 9	12 12 29 29 10 -	1 1 2 2 (³)	2 2 2 2 2 2	-	- - - - -	- - - - -		- - - - -	- - - - -	- - - - - -	- - - - -	- - - - -	- - - - -		- - - - -
Level IV Private industry Service-producing industries	729 699 697	39.8 39.9 39.9	983 988 988	973 979 977	870 – 1	.,	- - -	- - -	- - -	1 - -	8 7 7	22 23 23	24 23 24	24 25 25	13 13 13	6 6 6	2 2 2	 - -		- - -	 - -	- - -	- - -	_ _ _	- - -	1 1	- - -
Computer Systems Analysts Level I	469 429 360 40	39.1 39.1 39.0 38.4	831 840 840 736	804 815 808 735	747 – 750 – 747 – 662 –	904 909	- - - -	- - -	2 2 2 7	9 7 8 30	36 36 37 38	28 28 25 25	13 14 15 –	7 8 8 -	4 4 5 –	1 1 1	- - - -	(3) (3) (3)		- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	1111	- - - -
Level II	602 597	39.0 39.1 39.9 39.9 38.8 37.5	983 989 991 993 988 888	987 990 987 987 990 901	922 – 1 925 – 1 925 – 1	1,058 1,058 1,058 1,058	- - - - -	- - - -	(3) (3) (3) (3) -	(3) (3) (3) (3) (3) (3) 5	7 6 4 4 7 20	14 14 8 8 17 16	33 32 43 43 27 41	32 33 32 32 33 17	11 12 11 11 12 1	2 3 1 1 3	(3) (3) 1 1 (3)	(3) (3) - - (3) -		- - - -	- - - -	- - - -	- - - -		- - - -	1 1 1 1 1	- - - - -
Level III	702 702	39.5 39.5 40.0 40.0 39.3 37.2	1,121 1,123 1,144 1,144 1,110 1,048	1,125 1,130 1,142 1,142 1,112 1,049	1,035 - 1 1,081 - 1 1,081 - 1 1,000 - 1	1,223 1,231 1,231 1,213	- - - - -	- - - -	1 1 1 1	- - - -	1 1 1 1 1 2	4 4 2 2 5 10	11 11 6 6 15 6	27 25 24 24 27 67	27 28 32 32 26 4	24 24 30 30 20 12	6 5 5 6 –	(3) (3) - - (3)		- - - - -	- - - -	- - - - -	- - - - -	- - - -	- - - - -	1 1 1 1 1	- - - - -
Level IV Private industry	538 538	38.9 38.9	1,327 1,327	1,332 1,332		.,	-	-	<u> </u>	_ _	-	(³)	(³)	9 9	7 7	27 27	22 22	19 19	10 10	5 5	1	- -	- -	_ _	_ _	1 1	_ _
Computer Systems Analyst Supervisors/Managers Level I Private industry State and local government	167 27	39.4 39.9 36.3	1,244 1,254 1,184	1,230 1,235 1,200	1,140 - 1	1,360	- - -	- - -		- - -	1 - 4	1 1 -	2 - 11	9 10 –	27 24 44	28 32 -	14 10 41	15 18 –	2 2 -	2 2 -	- - -	- - -	- - -	- - -	- - -		<u>-</u> - -
Level II	423 423 76 76 347	39.1 39.1 39.9 39.9 39.0	1,412 1,412 1,469 1,469 1,400	1,381 1,381 - - 1,385	1,306 – 1 – – – –	1,490	- - - -	- - - -	- - - -	- - - -	-	- - - -	- - - -	2 2 1 1 2	4 4 1 1 4	17 17 13 13 18	36 36 45 45 34	17 17 7 7 19	10 10 1 1 1	10 10 11 11 10	1 1 5 5 -	1 1 5 5	1 1 5 5	1 1 5 5	- - - -		- - - -

Table A-1. All establishments: Weekly hours and pay of professional and administrative occupations, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, November 1996 — Continued

		Average			kly pay ollars) ²								Percent	of work	ers rece	eiving s	traight-ti	me wee	ekly pay	(in doll	ars) of-	_					
Occupation and level	Number of workers	weekly hours ¹ (stan- dard)	Mean	Median	Middle ra	ınge	300 and under 400	400 - 500	500 - 600	600 - 700	700 - 800	800 - 900	900 - 1000	1000 - 1100	1100 - 1200	1200 - 1300	1300 - 1400	1400 - 1500	1500 - 1600	1600 - 1700	1700 - 1800	1800 - 1900	1900 - 2000	2000 - 2200	2200 - 2400	2400 - 2600	2600 and over
Personnel Specialists Level II Private industry Goods-producing industries Manufacturing Service-producing industries Transportation and utilities State and local government	860 792 173 171 619 31 68	39.0 39.2 39.3 39.3 39.1 37.1 37.2	\$638 631 711 712 609 685 720	\$630 624 712 712 606 - 698	\$573 - 567 - 654 - 659 - 548 - 652 -	\$692 690 808 808 645 - 838	- - - - -	8 8 2 2 10 - 4	30 31 15 14 36 6 13	38 39 24 25 43 39 34	16 16 31 31 12 55 13	8 6 27 27 (³) - 32	(³) (³) 1 1 - - 3	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -
Level III	1,165 995 283 273 712 170	38.6 38.9 39.8 39.7 38.6 36.5	796 801 829 827 790 768	788 792 800 800 792 735	708 - 712 - 731 - 731 - 696 - 698 -	883 891 962 962 871 827	- - - -	- - - -	4 4 (³) (³) 5 6	20 20 19 19 21 21	30 29 29 30 29 37	23 24 19 16 26 18	16 15 19 20 14 16	5 6 8 8 5	1 1 5 5 -	(3) (3) 1 1 -	- - - -	- - - -	- - - - -	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -
Level IV	603 521 135 135 386 82	39.0 39.2 39.9 39.9 39.0 37.6	1,030 1,029 1,132 1,132 993 1,042	1,029 1,029 1,177 1,177 1,019 1,049	910 – 904 – 1,058 – 1,058 – 889 – 981 –	1,143 1,143 1,192 1,192 1,090 1,100	- - - -	- - - -	- - - - -	- - - -	6 7 - - 9	13 14 - - 19 4	19 18 20 20 18 24	31 29 23 23 31 46	22 22 43 43 15 21	6 7 8 8 6 5	3 3 4 4 3	(3) (3) 1 1 -	- - - - -	- - - -	- - - - -	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -
Level V	241 231 135 125 96	39.8 39.9 39.9 39.9 39.8	1,389 1,386 1,410 1,389 1,350	1,371 1,366 1,371 1,365 1,337	1,250 - 1,250 - 1,248 - 1,246 - 1,260 -	1,588 1,561 1,592 1,549 1,464	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	7 7 6 6 9	2 3 - - 6	6 5 7 7 3	18 19 25 27 10	20 20 17 18 25	16 17 11 12 25	6 6 10 10 –	19 18 16 9 21	- - - -	5 5 9 10 –	- - - -	- - - -	- - - -	- - - -	- - - -
Level VI Private industry	67 67	40.0 40.0	1,547 1,547	_ _	 	<u>-</u>	 -	_ _	 -	- -	-	<u>-</u>	-	_ _	4 4	22 22	9	4 4	18 18	3 3	27 27	3	9	<u>-</u>	-	-	-
Personnel Supervisors/Managers Level II	120	38.1	1,345	1,277	1,216 –	1,500	_	_	_	_	_	_	_	10	13	30	10	2	27	3	1	3	1	_	-	_	_
Tax Collectors Level II	196 196	37.5 37.5	571 571	533 533	533 – 533 –	533 533	_ _	1	81 81	4 4	11 11	2 2	2 2	- -	_ _	- -	_ _	<u>-</u>	_ _	_ _	- -	- -	- -	_ _	_ _	_ _	_ _

¹ Standard hours reflect the workweek for which employees receive their regular straight-time salaries (exclusive of pay for overtime at regular and/or premium rates), and the earnings correspond to these weekly hours.

² Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under cost-of-living clauses, and incentive payments, however, are included. See Appendix A for definitions and methods used to compute means, medians, and middle ranges.

³ Less than 0.5 percent.

⁴ Workers were distributed as follows: 4 percent at \$2,600 and under \$2,800; 4 percent at \$2,800 and under \$3,000; 4 percent at \$3,000 and under \$3,200; 4 percent at \$3,000 and under \$3,400 and under \$3,400 and under \$3,600.

Table A-2. All establishments: Weekly hours and pay of technical and protective service occupations, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, November 1996

		Average			kly pay ollars) ²							F	Percent	of work	ers rece	eiving s	traight-t	ime wee	ekly pay	/ (in dol	lars) of-	_					
Occupation and level	Number of workers	weekly hours ¹ (stan- dard)	Mean	Median	Middle r	ange	300 and under 325	325 - 350	350 - 375	375 - 400	400 - 425	425 - 450	450 - 475	475 - 500	500 - 525	525 - 550	550 - 600	600 - 650	650 - 700	700 - 750	750 - 800	800 - 850	850 - 900	900 - 950	950 - 1000	1000 - 1100	1100 and over
TECHNICAL OCCUPATIONS																											
Computer Operators	005	00.0	0.455	£440	* 440	© 540				•	0.5	_	_	40		44											
Level II	825	38.6	\$455	\$448	\$412 -	\$519	1	3	11	6	25	7	5	12	11	11	8	1	-	-	-	-	_	_	_	-	-
Private industry	736 111	39.0 39.6	448 476	425 452	400 – 422 –	497 544	1 _	3	12	6	27 50	8	6 5	13 11	6	11 11	7 20	1 4	_	_	_	-	_	_	_	_	-
Manufacturing	107	39.6	477	432	422 -		-	_	_	_	51	_	1	11		11	21	4	_	_	-	-		_	-	_	_
Service-producing industries	625	38.9	443	425	388 -		1	3	14	7	24	9	6	13		11	5	(3)	_	-	-	-	_	_	_		_
State and local government	89	35.8	519	520	515 –		_'	-	'-	1	3	1	4	11	52	8	16	\ '3'	_	_	1 -	1 -	_	_	I =	1 =	_
State and local government	09	33.6	519	320	515 -	555	-	-	-	'	٥	' '	4	''	32	l °	16	3	-	-	-	-	_	-	-	_	-
Level III	515	38.4	599	615	550 –	654			l _	_	2	4	3	3	2	5	26	26	20	6	2	l _	(3)				
Private industry	386	38.8	602	615	550 – 550 –	652	-	-	_	_	1	6	3	4		5	24	30	15	9	2	-	1	_	_	_	_
Goods-producing industries	61	39.1	654	- 013	550 -	- 032	_	-	_	_	_'	-	3	_	_	_	11	34	31	3	13	1 -	3	_	_	_	_
Manufacturing	61	39.1	654	-			-	_	-	_	-	_	3	_	_	_	11	34	31	3	13	-	3	_	_	_	_
Service-producing industries	325	38.8	592	604	550 -		_	-	_	_	1	7	3	5	_	6	27	30	12	10	(3)	1 -		_	_	_	_
State and local government	129	37.1	592	593	550 – 551 –	667	-	_	-	_	5	_′	3	_	9	4	31	12	35		(-)	-	_	_	_	_	_
State and local government	129	37.1	390	393	551 -	007	-	-	-	_) 3	-	٦	-	9	4	31	12	33	-	-	-	_	-	-	_	_
Level IV	51	38.3	654	-		-	_	_	_	-	-	-	8	_	-	-	31	6	31	12	4	8	-	-	-	-	-
Drafters																											
Level II	287	39.7	568	580	529 -	620	l _	l _	l _	_	5	4	5	4	3	15	27	28	4	6	l _	l _	_	l _	l _	_	_
Private industry	280	39.7	566	580	529 –		l _	l _	l _	_	5	4	5	4	3	15	27	26	4	6	l _	l _	_	l _	l _	_	_
Goods-producing industries	178	39.6	575	587	556 –		l _	_	l –	_	_	7	7		_	8	43	29	7	_	l _	l _	l _	_	_	l _	l _
Service-producing industries	102	40.0	551	529	494 –	600	l _	l _	l _	_	14	l <u>'</u>	2	11	9	27	_	21		17	l _	l _	l _	l _	l _	l _	_
Corrido producing inducinos immini		10.0	00.	020		000					l		_	l						''							
Level III	455	39.9	643	636	596 -	702	l –	l –	l –	_	l _	_	l –	2	1	1	22	24	22	25	(3)	2	_	(3)	_	l –	l _
Private industry	444	40.0	644	643	597 –	702	l –	_	l –	_	l _	_	l –	1	l i	1	22	24	22	26	(3)	2	_	(3)	_	l –	l _
Goods-producing industries	415	40.0	643	652	597 -	702	_	_	l _	_	_	_	_	1	1	1	22	24	22	27	(3)	2	_	l `_′	_	_	_
Manufacturing	415	40.0	643	652	597 –	702	l –	_	l –	_	l _	_	l –	1	l i	1	22	24	22	27	(3)	2	_	_	_	l –	l _
State and local government	11	35.0	607			_	_	_	l –	_	l –	-	_	9		-	36	27	27		`-'	I -	-	l –	l –	_	-
3 · · · · · · · · · · · · · · · · · · ·																											
Level IV	82	40.0	881	919	842 -	919	-	-	-	-	-	-	-	-	-	-	-	-	9	9	2	20	5	34	7	15	-
Private industry	79	40.0	889	- 1		_	-	-	-	-	-	-	-	_	-	-	-	-	5	9	3	20	5	35	8	15	-
Goods-producing industries	71	40.0	907	-		_	-	-	-	_	-	-	-	_	-	-	-	-	-	4	3	23	6	39	8	17	-
Manufacturing	71	40.0	907	-		-	-	-	-	-	-	-	-	-	-	-	-	-	-	4	3	23	6	39	8	17	-
Engineering Technicians							l																				
Level III	463	39.9	693	686	610 –	804	-	-	-	-	-	-	-	5	9	2	8	16	14	12	7	16	9	3	-	-	-
Private industry	453	40.0	694	686	610 -		-	-	-	-	-	-	-	5	9	2	8	15	15	12	6	16	9	3	-	-	-
Goods-producing industries	210	39.9	767	788	686 –		-	-	-	-	-	-	_	-	(3)	-	-	14	21	6	10	25	20	2	-	-	-
Manufacturing	210	39.9	767	788	686 –	831	-	-	-	-	-	-	-	-	(3)	-	-	14	21	6	10	25	20	2	-	-	-
																					l .						
Level IV	885	39.8	837	833	743 –	936	-	-	-	-	-	-	-	-	-	-	1	8	6	15	14	16	6	13	6	14	2
Private industry	878	39.8	838	833	743 –		-	-	-	_	-	-	-	-	-	-	1	8	6	15	14	16	6	13	6	14	2
Goods-producing industries	386	39.6	799	782	743 –	867	-	-	-	_	-	-	-	-	-	-	-	1	9	27	20	17	4	19	2	1	-
Manufacturing	386	39.6	799	782	743 –	867	-	-	-	-	-	-	-	-	-	-	-	1	9	27	20	17	4	19	2	1	-
Service-producing industries	492	40.0	868	856	756 –	1,000	-	-	-	-	-	-	-	-	-	-	1	14	3	5	9	15	7	9	10	24	3
			<u> </u>					l	l		l			L			L	1									

Table A-2. All establishments: Weekly hours and pay of technical and protective service occupations, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, November 1996 — Continued

		Average			kly pay ollars) ²							ı	Percent	of work	ers rece	eiving st	raight-ti	me wee	ekly pay	y (in do	llars) of-	_					
Occupation and level	Number of workers	weekly hours ¹ (stan- dard)	Mean	Median	Midd	lle range	300 and under 325	325 - 350	350 - 375	375 - 400	400 - 425	425 - 450	450 - 475	475 - 500	500 - 525	525 - 550	550 - 600	600 - 650	650 - 700	700 - 750	-	800 - 850	850 - 900	900 - 950	950 - 1000	1000 - 1100	1100 and over
Level V	883 878 148 148 730	40.0 40.0 40.0 40.0 40.0	\$1,009 1,010 918 918 1,029	\$1,019 1,020 904 904 1,044	\$924 929 891 891 952	- \$1,102 - 1,102 - 963 - 963 - 1,120	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	- - - - -	- - - -	- - - -	(3) (3) - - (3)	3 3 12 12 1	6 6 2 2 7	4 3 3 3 3	4 4 8 8 8	12 12 30 30 8	18 18 32 32 15	26 27 9 9	27 27 3 3
Engineering Technicians, Civil Level I State and local government	93 83	38.0 37.8	452 458	472 472	424 446	- 485 - 485	 - 	 - -	6 7	14 10	6 1	6 7	26 29	40 45	1 1	_ _	_ _	 - -	_ _	-	 - -	_ _	 - 	 - -	 - -	- -	- -
Level IIState and local government	107 103	36.9 36.8	538 539	553 553	503 503	- 580 - 580	-	 -	 -	- -	4 4	7 7	7 7	5 5	11 10	14 14	49 50	4 4	- -	-	- -	-	 - 	 -	- -	-	- -
Level IIIState and local government	216 200	37.4 37.2	585 579	597 594	512 499	- 642 - 642	-	- -	-	-	-	_ _	5 5	18 19	4 4	3 3	23 22	36 37	10 8	1	(3)	-	(3)	- -	-	- -	_ _
Level IVState and local government	82 70	38.3 38.0	723 721	731 747	712 698	- 755 - 755	 -	- -	<u>-</u>	- -	_ _	_ _	 - 	-	- -	2	2 3	2 3	15 17	30 24	45 47	2 3	_	- -	- -	_ _	_ _
Level VState and local government	85 29	39.3 37.8	832 870	858 891	764 812	- 860 - 936	-	 -	 -	- -	- -	- -	 - 	- -	- -	- -	- -	1 3	- -	19 -	13 10	14 28	34 17	19 41	- -	-	- -
PROTECTIVE SERVICE OCCUPATIONS																											
Corrections Officers State and local government	5,678 5,678	40.0 40.0	612 612	569 569	517 517	- 650 - 650	_ _	- -	<u>-</u>	<u>-</u>	7 7	3 3	7 7	4 4	10 10	5 5	31 31	8 8	3 3	4 4	1	5 5	2 2	11 11	<u>-</u>	_ _	_ _
FirefightersState and local government	2,720 2,716	44.6 44.6	757 757	684 684	684 684	- 884 - 884	 -	 -	 -	- -	- -	- -	 -	3	3 3	5 5	(³)	2 2	52 52	-	1 1	-	12 12	8 8	7 7	7 7	1 1
Police Officers Level I	9,487 9,427	40.2 40.2	744 744	711 711	661 661	- 785 - 785	- -	_ _	_ _	- -	(³)	(³)	1 1	(³) (³)	2 2	6 6	7 7	7 7	9 9	38 38	6 6	2 2	8 8	3	3	3 3	6 6

¹ Standard hours reflect the workweek for which employees receive their regular straight-time salaries (exclusive of pay for overtime at regular and/or premium rates), and the earnings correspond to these weekly hours.

² Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under cost-of-living clauses, and incentive payments, however, are included. See Appendix A for definitions and methods used to compute means, medians, and middle ranges.

³ Less than 0.5 percent.

⁴ Workers were distributed as follows: 25 percent at \$1,100 and under \$1,200; 6 percent at \$1,200 and under \$1,300; and 1 percent at \$1,300 and under \$1,400.

Table A-3. All establishments: Weekly hours and pay of clerical occupations, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, November 1996

		Average			kly pay ollars) ²							F	Percent	of work	ers rece	eiving s	traight-t	ime wee	ekly pay	(in doll	ars) of-	_					
Occupation and level	Number of workers	weekly hours ¹ (stan- dard)	Mean	Median	Middle ra	nge	175 and under 200	200 - 225	225 - 250	250 - 275	275 - 300	300 - 325	325 - 350	350 - 375	375 - 400	400 - 450	450 - 500	500 - 550	550 - 600	600 - 650	650 - 700	700 - 750	750 - 800	800 - 900	900	1000 - 1100	1100 - 1200
Clerks, Accounting Level I Private industry Service-producing industries	182 181 180	39.0 39.0 39.0	\$336 336 336	\$330 330 330	\$317 - 317 - 317 -	\$360 360 360	_ _ _	1 1 1	12 12 12	- - -	1 1 1	25 25 24	25 25 25	18 18 18	8 7 7	13 13 13	_ _ _	_ _ _	_ _ _	_ _ _	_ _ _	_ _ _ _	_ _ _	_ _ _ _	_ _ _	- - -	_ _ _
Level II	3,355 813 688	38.5 38.7 39.5 39.4 38.4 37.1	423 421 432 437 417 445	420 420 427 436 419 433	381 - 381 - 400 - 408 - 370 - 373 -	450 446 447 458 446 473	- - - -		- - - -	- - - -	(3) (3) - - (3) -	4 4 - - 6 -	6 7 2 2 9 1	12 11 4 2 13 24	9 9 15 15 7 13	43 45 55 53 42 25	14 14 17 19 13 16	6 6 4 5 7 6	2 1 - - 2 3	2 1 1 1 1 1	(3) (3) 1 1 (3) (3)	(3) (3) (3) (3) (3)	- - - -	- - - - -	- - - -		- - - - -
Level III Private industry Goods-producing industries Service-producing industries State and local government	2,097 1,630 593 1,037 467	38.7 39.2 39.8 38.9 37.1	484 479 518 457 500	483 474 504 467 500	425 - 423 - 423 - 425 - 460 -	527 521 581 496 528	- - - -	1111	- - - -	- - - -	- - - -	2 3 - 4 -	1 2 - 3 (³)	1 1 - 2 2	7 9 7 10 2	20 21 22 20 18	25 29 14 37 13	26 19 16 21 48	10 12 27 3 5	3 1 4 - 10	3 3 10 - 2	(3) (3) (3) -	(3) (3) (3) - -	- - - -	- - - -	- - - -	- - - -
Level IV	309 281 146 146 135 28	39.5 39.9 40.0 40.0 39.7 35.9	586 591 635 635 543 538	591 596 644 644 540	517 - 540 - 621 - 621 - 488 -	644 644 644 586	- - - -		- - - -	- - - -		- - - -			- - - -	- - - -	19 21 - - 44 -	11 5 - - 10 75	28 28 17 17 40 21	37 40 77 77 -	2 2 - - 4 4	2 2 3 3 -	2 2 2 2 2	- - - -	- - - -	- - - -	- - - - -
Clerks, General Level I Private industry	99 87	39.7 40.0	316 308	322 280	280 – 280 –	361 361	_ _		3	17 20	28 32	3 1	20 16	24 28	_ _ _	1 –	3 -	 - -	_ _	_ _	_ _	_ _	_ _	_ _	_ _	- -	_ _
Level II Private industry Goods-producing industries:	2,312 1,332	38.0 38.4	378 351	375 349	335 – 306 –	425 391	 - 	- -	3 6	5 8	3 5	10 16	9 14	18 17	16 12	20 15	7 2	7 5	1 -	_ _	 - 	-	_ _	_ _	 - 	- -	- -
Manufacturing Service-producing industries Transportation and utilities State and local government	198 1,039 33 980	39.7 38.0 38.4 37.4	409 336 400 416	389 336 - 408	329 - 300 - 369 -	446 369 - 455	- - -	1 1 1	- 8 - -	- 11 - 1	- 6 - 1	16 18 - 2	13 16 27 3	5 19 - 19	24 10 - 22	18 9 55 25	2 6 14	23 2 12 11	- - - 2	- - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -
Level III Private industry Goods-producing industries Manufacturing Service-producing industries Transportation and utilities State and local government	3,462 2,107 250 230 1,857 187 1,355	37.5 38.0 39.9 39.9 37.8 40.0 36.7	423 402 471 457 392 414 456	411 394 449 449 385 430 447	375 - 349 - 413 - 410 - 340 - 314 - 403 -	462 444 483 462 432 456 498	- - - - -		- - - - -	- - - - -	(3) (3) - - 1 - (3)	13 18 - - 21 28 5	5 7 5 7 2 4	6 8 10 11 8 - 2	16 17 2 2 20 14 13	29 27 34 37 26 17 32	17 17 28 30 15 29 19	5 3 3 3 - 9	3 1 2 2 1 6 7	2 2 13 5 (³) 4 2	3 (³) 2 2 - - 6	- - - - -	(3) (3) 3 3 - -	- - - - -	- - - - -		- - - - -
Level IV	1,305 1,055 111 111 944 250	38.3 38.5 40.0 40.0 38.3 37.7	513 492 601 601 479 602	485 478 573 573 466 638	419 - 416 - 563 - 563 - 403 - 474 -	638 569 655 655 546 718	- - - -	1 1 1 1	- - - -	- - - -	- - - -	(3) (3) - (3) -	8 10 - - 11 -	4 4 - - 4 2	4 4 - - 4 6	20 22 3 3 24 15	18 18 5 5 19 18	10 13 11 11 13 2	9 11 46 46 7 2	15 16 5 5 17 10	4 2 14 14 - 16	4 1 5 5 - 19	2 1 11 11 - 3	2 - - - - 8	- - - - -	- - - -	- - - - -

Table A-3. All establishments: Weekly hours and pay of clerical occupations, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, November 1996 — Continued

		Average			kly pay lollars) ²							ı	Percent	of work	ers rece	eiving s	traight-t	ime wee	ekly pay	(in doll	ars) of-						
Occupation and level	Number of workers	weekly hours ¹ (stan- dard)	Mean	Median	Middl	e range	175 and under 200	200 - 225	225 - 250	250 - 275	275 - 300	300 - 325	325 - 350	350 - 375	375 - 400	400 - 450	450 - 500	500 - 550	550 - 600	600 - 650	650 - 700	700 - 750	750 - 800	800 - 900	900 - 1000	1000 - 1100	1100 - 1200
Clerks, Order Level I: Private industry: Goods-producing industries	295	39.2	\$424	\$437	\$413	- \$450	_	_	_	_	_	-	1	22	-	48	28	_	_	_	_	_	_	-	_	_	_
Manufacturing Key Entry Operators Level I Private industry Goods-producing industries Manufacturing Service-producing industries	1,632 162 162 1,470	39.2 39.0 39.2 39.6 39.6 39.1	357 355 378 378 353	333 333 380 380 382	304 304 328 328 304	- 450 - 409 - 405 - 405 - 405 - 405		- - - -	- - - -	1 1 - 1	18 17 - - 19 22	22 23 20 20 23	16 17 12 12 17 7	22 6 6 2 2 6 7	7 8 21 21 6	24 24 24 43 43 22 25	28 6 4 - - 5 31	(3) (3) - (3)	(³) (³) 1 1	(³) (³) 1 1	- - - -	- - - -	- - - -		- - - -	-	- - - - -
State and local government Level II Private industry Service-producing industries State and local government	815 699 450 116	35.3 38.3 38.7 37.9 36.1	399 440 440 454 440	412 433 435 461 418	305 400 400 417 382	496485487490485	- - - -	- - - -	- - - -	1 - - -	- - - -	(3) (3) (1)	3 4 1	12 11 7 16	12 9 3 28	30 31 37 22	28 30 32 14	12 13 16 7	3 2 3 8	1 - - 6	- - - -	- - - -	- - - -		- - - -	- - - -	- - - -
Personnel Assistants (Employment) Level II Private industry State and local government	147 56 91	37.1 37.5 36.9	463 441 476	455 - 500	430 - 387	- 512 - 546	- - -	- - -	_ _ _	- - -	- - -	- - -	8 21 -	2 2 2	14 - 23	19 29 13	17 36 5	35 5 54	4 7 2	- - -	_ _ _	- - -	- - -	- - -	- - -	- - -	- -
Level III Private industry State and local government	136 88 48	38.0 39.4 35.6	537 508 591	511 510 592	493 483 535	- 592 - 528 - 642	- - -	- - -	- - -	- - -	- - -	- - -		- - -	9 11 4	5 7 2	18 25 4	35 43 21	13 - 35	8 7 10	6 6 6	7 1 17	- - -	- - -	- - -	- - -	- - -
Secretaries Level I	747 443 110 102 333 304	38.5 38.6 40.0 40.0 38.1 38.5	441 436 403 405 447 447	437 437 379 379 448 425	378 379 378 378 410 371	- 496 - 481 - 431 - 431 - 492 - 523	- - - -	- - - - -	- - - -	- - - - -	- - - - -	6 2 - - 3 10	1 2 - - 2 -	14 9 4 - 10 21	11 16 49 53 5 4	27 33 40 39 30 19	17 27 7 8 34 2	20 8 - - 11 37	2 2 - - 3 1	2 - - - - 5	1 1 - - 2 -	- - - -	- - - - -		- - - -	- - - -	- - - - -
Level II		38.1 38.3 39.4 39.3 38.1 37.3	472 470 540 544 461 482	473 474 547 557 465 469	424 423 497 504 413 426	- 522 - 522 - 579 - 579 - 510 - 526	- - - -	- - - - -	- - - -	- - - -	- - - - -	2 3 - 3 -	4 5 - 5 1	6 7 - 8 3	5 - - 5 8	20 18 8 8 20 31	27 28 18 16 29 26	18 20 24 24 19 8	12 12 36 38 9 13	3 9 10 2 6	1 1 3 3 (³)	(3) (3) 1 1 - 2	(3) (3) 1 1 -	(3) (3) (3) (3) -	- - - -	- - - -	- - - - -
Level III Private industry Goods-producing industries Manufacturing Service-producing industries Transportation and utilities State and local government	959 956 3,457 53	38.4 38.9 39.9 39.9 38.6 37.7 36.7	570 568 624 624 552 538 576	568 562 634 634 553 523 584	510 510 560 560 500 515 503	- 627 - 626 - 686 - 687 - 602 - 562	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -		1 2 - - 2 -	1 1 - 1 - 1	5 5 2 2 6 23 3	15 13 5 5 15 - 21	20 22 16 15 24 45 11	23 22 14 14 24 15 25	19 17 23 23 15 6 28	10 11 19 19 9 6 6	5 5 18 18 2 2 3	2 2 3 3 1 4 2	(3) (3) (3) (3) (3) (3) -	(3) (3) - (3) - (3)	- - - - -	- - - - -

Table A-3. All establishments: Weekly hours and pay of clerical occupations, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, November 1996 — Continued

		Average			kly pay ollars) ²							F	Percent	of work	ers rece	eiving s	traight-t	ime wee	ekly pay	(in doll	ars) of-	_					
Occupation and level	Number of workers	weekly hours ¹ (stan- dard)	Mean	Median	Middle ra	ange	175 and under 200	200 - 225	225 - 250	250 - 275	275 - 300	300 - 325	325 - 350	350 - 375	375 - 400	400 - 450	450 - 500	500 - 550	550 - 600	600 - 650	650 - 700	700 - 750	750 - 800	800 - 900	900 - 1000	1000 - 1100	1100 - 1200
Level IV	1,934 1,643 863 863 780 291	39.1 39.5 39.9 39.9 39.1 36.4	\$664 670 657 657 683 635	\$644 646 631 631 673 637	\$594 - 596 - 581 - 581 - 615 - 555 -	\$738 751 729 729 800 682	- - - - -	- - - - -	- - - - -	- - - - -	11111	- - - -	- - - - -	- - - - -	- - - - -	1 1 - - 2 -	1 1 - - 2 2	8 9 8 8 9 5	18 16 26 26 5 27	24 25 23 23 26 19	18 15 13 13 17 34	8 9 11 11 6 3	14 15 8 8 23 5	8 9 10 10 8 3	(3) (3) - - 1	(3) (3) (3) (3) (3)	- - - -
Level V Private industry Service-producing industries	431 416 281	39.1 39.1 38.8	757 757 781	748 748 769	681 – 675 – 714 –	827 833 863	- - -	- - -	- - -	- - -	1 1	- - -	- - -	- - -	- - -	- - -	- - -	- - -	8 9 7	7 7 1	20 20 11	17 16 22	14 15 19	23 23 28	9 9 11	1 1 1	(3) -
Switchboard Operator-Receptionists Private industry	2,375 2,197 480 412 1,717 74	39.0 39.2 39.8 39.8 39.0 40.4	392 389 404 409 385 374	397 396 415 420 393 384	342 - 340 - 356 - 375 - 336 - 359 -	434 432 436 447 432 428	2 2 - - 2 -	2 2 - - 2 -	(3) (3) - (3) -	1 1 (3) (3) (3) 2	5 5 1 - 7 22	7 7 6 6 7	11 12 10 12 13 3	11 11 15 7 10 22	11 12 7 8 13 27	30 29 40 42 26 18	11 11 15 17 10 9	9 7 7 8 7	(3) (3) - - 1	(3) (3) - (3) -	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	- - - - -
Word Processors Level I Private industry Service-producing industries	202 199 199	38.5 38.5 38.5	416 415 415	425 425 425	380 – 380 – 380 –	462 462 462	- - -	- - -	- - -	2 2 2	1 1 1	- - -	- - -	21 21 21	14 14 14	31 31 31	32 31 31	(³) 1 1	- - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -
Level II Private industry Service-producing industries State and local government	421 217 211 204	37.3 37.4 37.3 37.2	465 475 473 455	447 468 468 447	422 – 423 – 423 – 414 –	517 539 539 450	- - -	- - -	- - -	- - -	1 1 1	- - -	- - - -	(3) (3) (3) -	2 1 1 3	56 41 42 73	15 23 24 7	17 25 24 9	6 8 8 5	2 1 (³) 3	- - -	- - -	- - -	- - -	- - -	- - -	- - - -
Level IIIState and local government	379 193	37.0 37.8	553 484	485 485	472 – 472 –	635 485	- -	_ _	_ _	- -	1 1	_ _	_ _	_ _	2 -	8 8	45 84	4 1	2 –	20 4	4 3	11 -	5 -	_ _	_ _	- -	<u>-</u>

¹ Standard hours reflect the workweek for which employees receive their regular straight-time salaries (exclusive of pay for overtime at regular and/or premium rates), and the earnings correspond to these weekly hours.

² Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under cost-of-living clauses, and incentive payments, however, are included. See Appendix A for definitions and methods used to

compute means, medians, and middle ranges.

³ Less than 0.5 percent.

Table A-4. All establishments: Hourly pay of maintenance and toolroom occupations, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, November 1996

				ırly pay dollars)¹									Percent	of worl	cers rec	eiving s	traight-t	time ho	urly pay	(in dolla	ars) of–	-						
Occupation and level	Number of workers	Mean	Median	Middle ra	inge	7.00 and under 7.50	7.50 - 8.00	8.00 - 8.50	8.50 - 9.00	9.00 - 9.50	9.50 - 10.00	10.00 - 10.50	10.50 - 11.00	-	-	12.00 - 13.00	13.00 - 14.00	-	-	16.00 - 17.00	17.00 - 18.00	18.00 - 19.00	19.00 - 20.00	20.00	21.00 - 22.00	22.00 - 23.00	-	24.00 and over
General Maintenance Workers Private industry Goods-producing industries Manufacturing Service-producing industries State and local government	2,208 1,910 373 355 1,537 298	\$12.16 11.77 13.44 13.54 11.36 14.70	\$11.75 11.26 12.50 13.50 11.00 14.43	\$10.50 - 10.33 - 11.63 - 11.97 - 9.83 - 13.54 -	\$13.95 13.50 14.19 15.12 12.90 15.00	2 2 - - 3 -	- - - -	3 3 - - 4 -	4 5 - 6 (²)	6 7 - 9 (²)	4 4 4 5 4 (²)	5 6 - 7 (²)	11 12 1 1 15 3	12 14 16 13 13	7 8 7 7 8 1	11 10 23 24 7 14	12 12 12 12 12 12	10 5 12 13 4 37	9 8 11 11 8 15	(2) (2) 1 1 -	3 3 13 14 1	1 (²) - (²) 5	2 (²) - (²) 11	- - - -	- - - -	- - - -	- - - - -	
Maintenance Electricians Private industry Goods-producing industries Manufacturing Service-producing industries State and local government	2,251 1,844 1,247 1,247 597 407	18.47 18.62 18.92 18.92 17.98 17.82	18.27 18.30 18.45 18.45 17.44 18.20	16.58 - 16.65 - 16.77 - 16.77 - 16.06 - 15.89 -	20.86 21.68 21.68 21.68 18.92 19.58	- - - -	- - - - -	- - - - -	- - - -	- - - -	- - - - -	- - - -	(²) - - - - (²)	(²) - - - - 1	- - - -	1 1 (²) (²) (²) 3 (²)	5 6 7 7 4	3 1 1 1 2 9	8 7 3 3 15	13 14 15 15 13 8	13 15 7 7 30 7	14 14 17 17 10 14	11 4 4 4 4 4	8 10 14 14 2 -	17 20 29 29 3 (²)	4 5 2 2 11	- - - -	1 2 (²) (²) 5
Maintenance Electronics Technicians Level II Private industry Goods-producing industries Manufacturing Service-producing industries Transportation and utilities State and local government Level III	3,215 3,034 355 355 2,679 1,587 181	19.00 19.11 17.37 17.37 19.34 21.48 17.14	20.86 21.15 17.30 17.30 21.15 21.24 18.20	16.50 - 16.50 - 14.06 - 14.06 - 16.84 - 21.15 - 17.11 -	21.24 21.24 20.86 20.86 21.24 22.12 18.20			- - - - - -	- - - - -	- - - - -	- - - - - -	- - - - - -	(²) (²) 1 1 - -	- - - - - -	1 1 2 2 1 -	5 5 9 9 4 (²) 6	5 5 8 8 4 (²) 1	7 7 14 14 5 (²) 10	5 4 7 7 4 - 7	6 6 1 1 7 - 1	6 5 9 5 - 13	8 4 - - 5 1 63	5 5 14 14 4 - -	5 5 34 34 1 - -	32 34 (²) (²) 38 64 -	17 18 - - 21 35 -	(²) (²) - (²) - - 4	- - - - - 5
State and local government Maintenance Machinists Private industry Goods-producing industries Manufacturing State and local government	259 995 922 914 914 73	18.07 18.41 18.46 18.49 18.49 17.77	18.50 18.30 18.30 18.30 18.30 18.20	16.52 - 16.72 - 16.72 - 16.72 - 16.72 - 18.20 -	18.97 20.86 20.86 20.86 20.86 18.20		- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	(2) (2) (2) (2) (2)	1 1 1 1 3	14 14 14 14 14 15	3 3 2 2	20 10 11 11 11 11	10 11 11 11 11	59 15 12 12 12 12 63	8 1 - - - 16	33 36 36 36 36	10 11 11 11 11	- - - -	(2) (2) (2) (2) (2)	1 1 1 1 1
Maintenance Mechanics, Machinery Private industry Goods-producing industries Manufacturing Service-producing industries	3,647 3,520 3,181 3,169 339	16.87 16.92 16.87 16.88 17.37	16.65 16.65 16.70 16.70 16.35	15.00 - 15.03 - 15.00 - 15.00 - 15.14 -	18.39 18.39 18.39 18.39 18.75	- - - -	- - - -	- - - -	- - - -	- - - -	(2) (2) (2) (2) (2)	1 1 1 1	(2) (2) (2) (2) (2)	(2) (2) (2) (2) (2)	(2) (2) (2) (2) (2)	5 5 5 5	4 3 3 2 9	14 13 14 14	8 9 6 6 29	27 28 29 29 14	10 10 10 10 10	15 15 15 15 15	2 2 2 2 1	5 6 6 6 2	1 1 1 1	6 6 6 6	(2) (2) (2) (2) (2)	1 1 - - 7
Maintenance Mechanics, Motor Vehicle Private industry	1,906 1,008 154 137 854 733 898	16.33 16.13 17.33 17.59 15.91 15.70 16.57	15.90 15.00 18.10 18.50 15.00 14.64 17.11	13.93 - 12.95 - 13.88 - 14.00 - 12.95 - 12.75 - 14.82 -	18.20 19.40 20.86 20.86 18.10 17.75 18.20	- - - - -	- - - - -	- - - - -	- - - - -	(2) - - - - (2)	- - - - -	(²) (²)	(²) - - - - - 1	3 5 4 4 5 6	5 8 - 10 12 1	7 13 10 11 14 14	9 9 12 7 8 10	14 9 5 5 9 11 19	13 17 6 7 19 16 8	6 4 4 4 4 3 9	10 6 8 7 5 5	13 4 8 9 3 2 23	11 9 16 18 8 8	2 5 9 9 4 2	1 3 18 20 - -	(2) (2) - (2) (2) (2)	2 3 - - 4 4	4 7 - 8 9 -
Maintenance Pipefitters Private industry Goods-producing industries Manufacturing	323 295 295 295 295	19.33 19.75 19.75 19.75	20.23 20.23 20.23 20.23	18.06 - 18.09 - 18.09 - 18.09 -	21.36 21.36 21.36 21.36	-	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	1 - - -	7 - - -	3 3 3 3	5 5 5 5	2 2 2 2	25 27 27 27 27	1 1 1 1	22 24 24 24 24	35 39 39 39	- - - -	- - - -	1 1 1

Table A-4. All establishments: Hourly pay of maintenance and toolroom occupations, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, November 1996 — Continued

				rly pay lollars) ¹							ļ	Percent	of work	ers rec	eiving s	raight-t	ime hou	ırly pay	(in dolla	ars) of—	-						
Occupation and level	Number of workers	Mean	Median	Middle range	7.00 and under 7.50	7.50 - 8.00	8.00 - 8.50	-	-	-	10.00 - 10.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	and
Tool and Die Makers	579	\$18.27 18.27 18.27 18.27	\$18.40 18.40 18.40 18.40	\$15.78 - \$20.86 15.78 - 20.86 15.78 - 20.86 15.78 - 20.86	- -	- - -	- - -	- - -	- - -	- - -	- - -	- - - -			10 10 10 10		1 1 1	23 23 23 23 23	5 5 5 5	- - - -	21 19 19 19	3 3 3 3	17 18 18 18	15 15 15 15	1 1 1	1 1 1	3 3 3 3

¹ Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under cost-of-living clauses, and incentive payments, however, are included. See Appendix A for definitions and methods used to compute means, medians, and middle ranges.

² Less than 0.5 percent.

Table A-5. All establishments: Hourly pay of material movement and custodial occupations, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, November 1996

				rly pay lollars) ¹									Percent	of work	ers rec	eiving s	traight-	time hou	urly pay	(in doll	lars) of-	rs) of-	-						
Occupation and level	Number of workers	Mean	Median	Middle ra	nge	4.75 and under 5.00	5.00 - 5.50	5.50 - 6.00	6.00 - 6.50	6.50 - 7.00	7.00 - 7.50	7.50 - 8.00	8.00 - 8.50	8.50 - 9.00	9.00 - 9.50	9.50 - 10.00	-	11.00 - 12.00	-	13.00 - 14.00	-	14.00 - 15.00	15.00 - 16.00	16.00 - 17.00	17.00 - 18.00	18.00 - 19.00	19.00 - 20.00	20.00 - 21.00	21.00 and over
Forklift Operators Private industry Goods-producing industries Manufacturing Service-producing industries	3,249 3,249 1,603 1,603 1,646	\$12.43 12.43 12.35 12.35 12.51	\$12.52 12.52 11.98 11.98 12.52	\$11.95 - 11.95 - 11.95 - 11.95 - 12.52 -	\$13.15 13.15 12.71 12.71 13.15	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	(2) (2) 1 1		1 1 - - 1	1 1 - - 1	4 4 1 1 7	11 11 13 13 8	28 28 55 55 2	28 28 7 7 48	13 13 8 8 19	8 8 6 6 9	8 6 6	5 5 7 7 4	(2) (2) - - 1	(2) (2) - - (2)	- - - -	1 1 1 1	- - - -	- - - -
Guards Level I	14,031 13,664 299 269 13,365 367	8.03 7.92 11.55 11.90 7.84 12.03	7.70 7.50 11.98 12.24 7.50 11.23	6.75 - 6.70 - 9.45 - 9.45 - 6.53 - 9.85 -	8.75 8.51 13.86 14.10 8.50 13.35	1 1 - - 1	2 2 - - 2	7 7 - - 8	11 11 - - 12 -	9 9 - 9 - 9	13 13 - - 13	11 11 - - 11	18 18 16 11 18	7 7 1 1 7 7	5 5 22 21 4 11	2 2 - - 2 9	5 4 6 7 4	4 4 5 6 4 13	2 2 18 20 2 13	1 1 7 7 1 10	1 1 19 22 1 2	19 22 1	(2) (2) 2 3 (2) 4	(2) (2) (2) (2) (2) -	(2) (2) 2 2 (2) 2	- - - -	(2) (2) (2) (2) (2) - 8	- - - -	- - - -
Level II	531 304 227	11.72 11.56 11.95	12.51 10.20 12.51	9.89 – 9.87 – 11.49 –	13.27 13.85 12.68	_ _ _	- - -	_ _ _	- - -	- - -	- - -	4 6 (²)	3 - 6	1 - 3	2 2 1	21 34 4	11 19 –	7 - 17	24 - 57	20 27 11	- - -	_	4 7 -	2 3 -		1 2 -	(²) 1 -	- - -	- - -
Janitors Private industry Goods-producing industries Manufacturing Service-producing industries Transportation and utilities State and local government	859	9.01 8.34 11.55 11.56 8.20 12.13 12.09	8.53 7.92 11.77 11.77 7.82 13.73 12.47	6.50 - 6.26 - 9.66 - 9.66 - 6.25 - 6.00 - 10.65 -	11.25 10.10 13.30 13.30 9.63 14.38 13.29	(2) (2) - - (2) -	5 6 4 4 6 -	5 7 2 2 7 -	12 14 - - 15 30 -	7 8 2 2 9 - (²)	6 7 - 7 - 1	9 10 2 2 10 - 3	5 5 4 3 6 6	5 6 4 4 6 – 5	5 5 7 7 5 - 3	5 6 7 7 6 -	8 8 14 14 8 -	9 9 7 7 9 -	8 4 13 13 4 - 24	6 3 20 20 3 38 19	1 (²) 1 1 (²) 12 4	(2) 1 1 (2) 12	2 (²) 2 2 (²) 6 9	1 (²) 9 9 (²) 4 1	(2) (2) 3 3 (2) 6 (2)	(2) (2) - - (2) 4 1	- - - - -	- - - - -	- - - - -
Material Handling Laborers: Private industry: Goods-producing industries Manufacturing Service-producing industries	497 497 1,271	10.40 10.40 12.62	10.20 10.20 14.46	9.71 – 9.71 – 9.50 –	11.71 11.71 14.46	_ _ _	_ _ _	- (²)	- - 1	5 5 (²)	- - 2	9 9 2	4 4 1	- - -	- - 1	31 31 19	7 7 3	25 25 4	17 17 –	2 2 7	- - 58	_	- - 1	1 1 -		_ _ _	_ _ _	_ _ _	- - -
Order Fillers Private industry Service-producing industries	4,862 4,862 4,812	11.74 11.74 11.75	14.46 14.46 14.46	7.70 – 7.70 – 7.55 –	14.46 14.46 14.46	_ _ _	(2) (2) (2)	3 3 3	7 7 7	4 4 4	4 4 4	9 9 9	2 2 2	1 1 1	2 2 2	3 3 3	2 2 2	3 3 2	2 2 2	1 1 1	58 58 58	58	- - -	 - -		- - -	- - -	- - -	- - -
Shipping/Receiving Clerks Private industry Goods-producing industries Manufacturing	2,115 2,100 852 852	10.66 10.63 12.50 12.50	10.40 10.40 11.95 11.95	8.25 - 8.25 - 10.71 - 10.71 -	11.93 11.84 14.21 14.21	- - -	- - -	- - - -	4 4 - -	4 4 - -	4 4 - -	2 2 - -	11 12 8 8	4 4 2 2	3 3 (²) (²)	3 3 4 4	34 34 26 26	7 7 13 13	2 2 3 3	6 6 13 13	8 8 14 14	8 14	1 1 2 2	5 4 11 11	1 1 1	(2) (2) 1 1	1 1 3 3	- - -	_ _ _ _
Truckdrivers Light Truck: Private industry: Goods-producing industries State and local government	250 59	11.20 14.57	12.25 14.77	9.50 – 11.25 –	12.50 17.55	_ _	_ _ _	_ _ _	_ _ _	_ _ _	_ _ _	_ _ _	17 -	- -	_ _ _	16	_ _ _	16 36	51 -	_ _ _	_ 31		- -	_ _ _	- 12	_ 22	_ _ _	_ _ _	 - -
Medium Truck Private industry	2,136 2,136	16.23 16.23	16.29 16.29	15.43 – 15.43 –	18.98 18.98	- -	- -	- -	- -	- -	_ _	- -	1 1	- -	1	- -	4 4	- -	5 5	8 8	4 4		19 19	27 27	1 1	16 16	2 2	12 12	(2) (2)

Table A-5. All establishments: Hourly pay of material movement and custodial occupations, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, November 1996 — Continued

				rly pay ollars) ¹									Percent	of work	ers rec	eiving s	traight-t	ime hou	urly pay	(in dolla	ars) of–	-						
Occupation and level	Number of workers	Mean	Median	Middle	e range	4.75 and under 5.00	5.00 - 5.50	5.50 - 6.00	6.00 - 6.50	6.50 - 7.00	7.00 - 7.50	7.50 - 8.00	8.00 - 8.50	8.50 - 9.00	9.00 - 9.50	-	-	11.00 - 12.00	-	-	14.00 - 15.00	-	-	17.00 - 18.00	-	19.00 - 20.00	20.00	21.00 and over
Heavy Truck	3,375	\$14.05	\$14.07	Ψ.Ξ.σ.	- \$15.49	_	_	_	_	_	_	_	_	_	(2)	1	5	12	20	12	13	20	13	(²)	1	1	1	1
Private industry	2,416 372 959	13.69 13.97 14.94	13.60 14.96 15.49	12.01	- 15.40 - 16.00 - 16.92	- - -	_ _ _	- - -	- -	- - -	- - -	- -	-	- - -	(²) - -	1 - -	6 4 3	15 9 2	15 22 31	14 10 5	17 10 4	19 17 22	8 27 26	(²) - -	2 - -	1 - -	- 3	- 3
Tractor Trailer Private industry Goods-producing industries	5,434 5,383 722	13.38 13.37 13.46	12.50 12.40 12.40	11.90	- 14.30 - 14.30 - 14.05	- - -	_ _ _	 - -	- -	- -	 - -	- -	- -	- - -	- - -		(²) (²)	42 42 6	12 12 57	9 9 8	22 21 9	3 3 4	4 4 7	6 6 4	1 1 4	(²) (²)	1 1 1	_ _ _
Manufacturing Service-producing industries Transportation and utilities	610 4,661 1,077	13.12 13.35 14.40	12.29 12.50 14.05	12.03 11.90	- 13.55 - 14.30 - 14.05	- - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -	(²)	7 48 2	64 5 11	7 9 24	11 23 41	- 3 1	- 4 15	5 6 1	5 (²)	- (²) 1	1 1 3	- - -
Warehouse Specialists Private industry Goods-producing industries Manufacturing Service-producing industries Transportation and utilities	2,765 2,672 1,303 1,303 1,369 122	14.16 14.23 14.81 14.81 13.68 17.37	13.89 13.89 13.98 13.98 13.89 18.17	12.03 12.03 12.03 12.10	- 15.18 - 15.46 - 17.93 - 17.93 - 15.18 - 18.71	- - - - -	- - - -	- - - -	- - - -	- - - -	- - - -	1 1 - 2 -	2 2 - - 3 -	2 2 2 2 2 2	1 1 1 1 2	1 1 1 1 (²)	7 8 8 8 7	10 9 10 10 8	8 5 8 8 3 12	31 32 22 22 22 41 12	6 6 12 12 2 -	11 11 - - 21	1 1 - - 1	10 10 17 17 3 24	5 5 6 6 4 37	2 2 5 5 (²)	4 4 8 8 (²) 4	(2) (2) - - 1 310

¹ Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under cost-of-living clauses, and incentive payments, however, are included. See Appendix A for definitions and methods used to compute means, medians, and middle ranges.

² Less than 0.5 percent.

³ Workers were distributed as follows: 4 percent at \$21.00 and under \$22.00; 4 percent at \$22.00 and under \$23.00; 1 percent at \$25.00 and under \$26.00; and 1 percent at \$26.00 and under \$27.00.

NOTE: Because of rounding, sums of individual intervals may not equal 100 percent. Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupation or occupational levels may include data for categories not shown

Table A-6. Establishments employing 500 workers or more: Weekly hours and pay of professional and administrative occupations, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, November 1996

Number of workers Number of workers	ours ¹ stan- lard) Meal Meal Meal Meal Meal Meal Meal Meal	\$535 \$538 540 538 522 525 645 637 647 638 733 738 622 615 622 601 807 789 812 812 812 812 915 934 915 934 9774 698	\$483 498 481 572 577 673 673 560 555 698 712 845 845 883	- 55 - 66 - 88 - 86 - 66 - 88 - 90 - 99	80 2 86 2 92 - 90 - 08 - 08 - 62 - 94 - 85 - 93 - 85 - 93 -	27 24 28 2 2 1 1 2 4	500 -600 57 60 66 35 34 11 140 46	600 - 700 13 14 4 40 41 23 23 46 28 26 21	700 - 800 1 1 1 - 14 13 38 38 5 20	800 - 900 - - - - - 8 9 21 21 6 2	900 - 1000	- 1100	1100 - 1200	1200 - 1300	1300 - 1400	1400 - 1500	1500 - 1600	1600 - 1700	1700 - 1800	1800	1900 - 2000	2000 - 2200	2200 - 2400	-	2600 - 2800
Accountants 252 38.6 Private industry 228 38.7 Service-producing industries 190 38.5 Level II 913 38.9 Private industry 817 39.0 Goods-producing industries 188 39.8 Manufacturing 188 39.8 Service-producing industries 629 38.7 State and local government 96 37.9 Level III 917 38.5 Private industry 768 38.8 Goods-producing industries 210 39.9 Manufacturing 210 39.9 Service-producing industries 558 38.4 State and local government 149 37.1 Level IV 416 38.6 Private industry 347 38.8 Goods-producing industries 146 40.0 Service-producing industries 201 38.0 State and local government 69 37.6 Level V 112 <th>38.7 54 38.5 52 38.9 64 39.0 66 39.8 73 38.7 62 38.7 62 38.8 83 39.9 93 38.9 93 38.4 77</th> <th>540 538 522 525 645 637 647 638 733 738 733 738 622 601 807 789 812 812 915 934 915 934 915 774 760 789</th> <th>498 481 572 577 673 673 560 555 698 712 845 845 683</th> <th>- 55 - 56 - 66 - 88 - 66 - 88 - 99</th> <th>80 2 86 2 92 - 90 - 08 - 08 - 62 - 94 - 85 - 93 - 85 - 93 -</th> <th>24 28 2 2 1 1 2 4</th> <th>60 66 35 34 11 11 40 46</th> <th>14 40 41 23 23 46 28</th> <th>14 13 38 38 5 20</th> <th>- 8 9 21 21 6</th> <th>- 1 1 6 6</th> <th>-</th> <th>- - - - -</th> <th>1 1 1 1</th> <th></th> <th>- - -</th> <th>- - -</th> <th>- </th> <th>-</th> <th>-</th> <th>-</th> <th></th> <th>-</th> <th>- </th> <th>_ _</th>	38.7 54 38.5 52 38.9 64 39.0 66 39.8 73 38.7 62 38.7 62 38.8 83 39.9 93 38.9 93 38.4 77	540 538 522 525 645 637 647 638 733 738 733 738 622 601 807 789 812 812 915 934 915 934 915 774 760 789	498 481 572 577 673 673 560 555 698 712 845 845 683	- 55 - 56 - 66 - 88 - 66 - 88 - 99	80 2 86 2 92 - 90 - 08 - 08 - 62 - 94 - 85 - 93 - 85 - 93 -	24 28 2 2 1 1 2 4	60 66 35 34 11 11 40 46	14 40 41 23 23 46 28	14 13 38 38 5 20	- 8 9 21 21 6	- 1 1 6 6	-	- - - - -	1 1 1 1		- - -	- - -	-	-	-	-		-	-	_ _
Level I 252 38.6 Private industry 228 38.7 Service-producing industries 190 38.5 Level II 913 38.9 Private industry 817 39.0 Goods-producing industries 188 39.8 Manufacturing 188 39.8 Service-producing industries 629 38.7 State and local government 96 37.9 Level III 917 38.5 Goods-producing industries 210 39.9 Manufacturing 210 39.9 Service-producing industries 558 38.4 State and local government 149 37.1 Level IV 416 38.6 Private industry 347 38.8 Goods-producing industries 146 40.0 Manufacturing 146 40.0 Service-producing industries 201 38.0 State and local government 69 37.6 Level V 112	38.7 54 38.5 52 38.9 64 39.0 66 39.8 73 38.7 62 38.7 62 38.8 83 39.9 93 38.9 93 38.4 77	540 538 522 525 645 637 647 638 733 738 733 738 622 601 807 789 812 812 915 934 915 934 915 774 760 789	498 481 572 577 673 673 560 555 698 712 845 845 683	- 55 - 56 - 66 - 88 - 66 - 88 - 99	80 2 86 2 92 - 90 - 08 - 08 - 62 - 94 - 85 - 93 - 85 - 93 -	24 28 2 2 1 1 2 4	60 66 35 34 11 11 40 46	14 40 41 23 23 46 28	14 13 38 38 5 20	- 8 9 21 21 6	- 1 1 6 6	-	- - - - -	1 1 1 1		- - -	- - -	-	-	-	-		-	-	_
Private industry 228 38.7 Service-producing industries 190 38.5 Level II 913 38.9 Private industry 817 39.0 Goods-producing industries 188 39.8 Manufacturing 188 39.8 Service-producing industries 629 38.7 State and local government 96 37.9 Level III 917 38.5 Private industry 768 38.8 Goods-producing industries 210 39.9 Manufacturing 210 39.9 Service-producing industries 558 38.4 State and local government 149 37.1 Level IV 416 38.6 Private industry 347 38.8 Goods-producing industries 146 40.0 Manufacturing 146 40.0 Service-producing industries 201 38.0 State and local government 69 37.6 Level V 112<	38.7 54 38.5 52 38.9 64 39.0 66 39.8 73 38.7 62 38.7 62 38.8 83 39.9 93 38.9 93 38.4 77	540 538 522 525 645 637 647 638 733 738 733 738 622 601 807 789 812 812 915 934 915 934 915 774 760 789	498 481 572 577 673 673 560 555 698 712 845 845 683	- 55 - 56 - 66 - 88 - 66 - 88 - 99	80 2 86 2 92 - 90 - 08 - 08 - 62 - 94 - 85 - 93 - 85 - 93 -	24 28 2 2 1 1 2 4	60 66 35 34 11 11 40 46	14 40 41 23 23 46 28	14 13 38 38 5 20	- 8 9 21 21 6	- 1 1 6 6	-	- - - - -	1 1 1 1		- - -	- - -	-	-	-	-		-	-	_
Private industry 228 38.7 Service-producing industries 190 38.5 Level II 913 38.9 Private industry 817 39.0 Goods-producing industries 188 39.8 Manufacturing 188 39.8 Service-producing industries 629 38.7 State and local government 96 37.9 Level III 917 38.5 Private industry 768 38.8 Goods-producing industries 210 39.9 Manufacturing 210 39.9 Service-producing industries 558 38.4 State and local government 149 37.1 Level IV 416 38.6 Private industry 347 38.8 Goods-producing industries 146 40.0 Manufacturing 146 40.0 Service-producing industries 201 38.0 State and local government 69 37.6 Level V 112<	38.7 54 38.5 52 38.9 64 39.0 66 39.8 73 38.7 62 38.7 62 38.8 83 39.9 93 38.9 93 38.4 77	540 538 522 525 645 637 647 638 733 738 733 738 622 601 807 789 812 812 915 934 915 934 915 774 760 789	498 481 572 577 673 673 560 555 698 712 845 845 683	- 55 - 56 - 66 - 88 - 66 - 88 - 99	80 2 86 2 92 - 90 - 08 - 08 - 62 - 94 - 85 - 93 - 85 - 93 -	24 28 2 2 1 1 2 4	60 66 35 34 11 11 40 46	14 40 41 23 23 46 28	14 13 38 38 5 20	- 8 9 21 21 6	1 1 6 6	- - - -	- - - -		- - - -	- - -	-		-						_
Service-producing industries 190 38.5 Level II 913 38.9 Private industry 817 39.0 Goods-producing industries 188 39.8 Manufacturing 188 39.8 Service-producing industries 629 38.7 State and local government 96 37.9 Level III 917 38.5 Private industry 768 38.8 Goods-producing industries 210 39.9 Service-producing industries 558 38.4 State and local government 149 37.1 Level IV 416 38.6 Private industry 347 38.8 Goods-producing industries 146 40.0 Service-producing industries 146 40.0 Service-producing industries 201 38.0 State and local government 69 37.6 Level V 112 39.5 Private industry 97 39.8 Goods-producing indus	38.5 52 38.9 64 39.0 64 39.8 73 38.7 62 38.7 62 38.8 83 39.9 99 38.9 99 38.8 87 38.9 99 38.8 87 38.9 99 38.9 99 38.	522 525 645 637 647 638 733 738 622 615 622 601 807 789 812 812 915 934 974 760	481 572 577 673 673 560 555 698 712 845 845 683	- 55 - 66 - 88 - 86 - 66 - 88 - 90 - 99	66 2 92 - 90 - 08 - 08 - 62 - 94 - 85 - 93 - 85 - 85 -	28 2 2 1 1 2 4	66 35 34 11 11 40 46	4 40 41 23 23 46 28	14 13 38 38 5 20	8 9 21 21 6	1 1 6 6	- - - -	- - - -		- - -	- - -	-	-		-	-	-	-	-	
Private industry 817 39.0 Goods-producing industries 188 39.8 Manufacturing 188 39.8 Service-producing industries 629 38.7 State and local government 96 37.9 Level III 917 38.5 Private industry 768 38.8 Goods-producing industries 210 39.9 Service-producing industries 558 38.4 State and local government 149 37.1 Level IV 416 38.6 Private industry 347 38.8 Goods-producing industries 146 40.0 Service-producing industries 146 40.0 Service-producing industries 201 38.0 State and local government 69 37.6 Level V 112 39.5 Private industry 97 39.8 Manufacturing 87 39.9 Manufacturing 87 39.9 State and local government	39.0 64 39.8 73 39.8 73 38.7 62 37.9 62 38.5 80 38.8 83 39.9 93 39.9 93	647 638 733 738 733 738 622 615 622 601 807 789 812 812 915 934 915 934 774 760	577 673 673 560 555 698 712 845 845 683	- 66 - 88 - 66 - 66 - 87 - 87 - 97 - 99	90 – 08 – 08 – 62 – 94 – 85 – 85 – 85 –	2 1 1 2 4	34 11 11 40 46	41 23 23 46 28	13 38 38 5 20	9 21 21 6	1 6 6	- - -	- - -	- - -	- - -	_ _		-							_
Private industry 817 39.0 Goods-producing industries 188 39.8 Manufacturing 188 39.8 Service-producing industries 629 38.7 State and local government 96 37.9 Level III 917 38.5 Private industry 768 38.8 Goods-producing industries 210 39.9 Manufacturing 210 39.9 Service-producing industries 558 38.4 State and local government 149 37.1 Level IV 416 38.6 Private industry 347 38.8 Goods-producing industries 146 40.0 Service-producing industries 146 40.0 Service-producing industries 201 38.0 State and local government 69 37.6 Level V 112 39.5 Private industry 97 39.8 Manufacturing 87 39.9 Manufacturing 8	39.0 64 39.8 73 39.8 73 38.7 62 37.9 62 38.5 80 38.8 83 39.9 93 39.9 93 39.9 97 38.4 77	647 638 733 738 733 738 622 615 622 601 807 789 812 812 915 934 915 934 774 760	577 673 673 560 555 698 712 845 845 683	- 66 - 88 - 66 - 66 - 87 - 87 - 97 - 99	90 – 08 – 08 – 62 – 94 – 85 – 85 – 85 –	2 1 1 2 4	34 11 11 40 46	41 23 23 46 28	13 38 38 5 20	9 21 21 6	1 6 6	- - -	- - -	- - -	- - -	_ _		- 1		l _	_	_	_	i	
Goods-producing industries	39.8 73 39.8 73 38.7 62 37.9 62 38.5 80 38.8 87 39.9 97 39.9 97 38.4 77	733 738 733 738 622 615 622 601 807 789 812 812 915 934 915 934 774 760	673 673 560 555 698 712 845 845 683	- 88 - 66 - 66 - 88 - 99 - 99	08 – 08 – 62 – 94 – 85 – 93 – 85 –	1 1 2 4	11 11 40 46 1	23 23 46 28	38 38 5 20	21 21 6	6	- - -	-	-	- -	-	- 1							1	_
Manufacturing 188 39.8 Service-producing industries 629 38.7 State and local government 96 37.9 Level III 917 38.5 Private industry 768 38.8 Goods-producing industries 210 39.9 Manufacturing 210 39.9 Service-producing industries 558 38.4 State and local government 149 37.1 Level IV 416 38.6 Private industry 347 38.8 Goods-producing industries 146 40.0 Manufacturing 146 40.0 Service-producing industries 201 38.0 State and local government 69 37.6 Level V 112 39.5 Private industry 97 39.8 Goods-producing industries 87 39.9 Manufacturing 87 39.9 Manufacturing 87 39.9 State and local government 15	39.8 73 38.7 62 37.9 62 38.5 80 38.8 83 39.9 93 39.9 93 38.4 77	733 738 622 615 622 601 807 789 812 812 915 934 915 934 774 760	673 560 555 698 712 845 845 683	- 80 - 60 - 80 - 80 - 90 - 90	08 – 62 – 94 – 85 – 93 – 85 –	1 2 4 - -	11 40 46 1 1	23 46 28 26	38 5 20	21 6	6	-	-	-	-			-	_	-	-	-	-	-	_
Service-producing industries 629 38.7 State and local government 96 37.9 Level III 917 38.5 Private industry 768 38.8 Goods-producing industries 210 39.9 Manufacturing 210 39.9 Service-producing industries 558 38.4 State and local government 149 37.1 Level IV 416 38.6 Private industry 347 38.8 Goods-producing industries 146 40.0 Service-producing industries 201 38.0 State and local government 69 37.6 Level V 112 39.5 Private industry 97 39.8 Goods-producing industries 87 39.9 Manufacturing 87 39.9 Manufacturing 87 39.9 State and local government 15 37.3	38.7 62 37.9 62 38.5 80 38.8 8' 39.9 9' 39.9 9' 38.4 77	622 615 622 601 807 789 812 812 915 934 915 934 774 760	560 555 698 712 845 845 683	- 66 - 69 - 89 - 99 - 99	62 – 94 – 85 – 93 – 85 –	2 4 - -	40 46 1 1	46 28 26	5 20	6	-	-					-	-	_	-	-	-	-	-	_
State and local government 96 37.9 Level III 917 38.5 Private industry 768 38.8 Goods-producing industries 210 39.9 Manufacturing 210 39.9 Service-producing industries 558 38.4 State and local government 149 37.1 Level IV 416 38.6 Private industry 347 38.8 Goods-producing industries 146 40.0 Manufacturing 146 40.0 Service-producing industries 201 38.0 State and local government 69 37.6 Level V 112 39.5 Private industry 97 39.8 Goods-producing industries 87 39.9 Manufacturing 87 39.9 Manufacturing 87 39.9 State and local government 15 37.3	37.9 62 38.5 80 38.8 8′ 39.9 9′ 39.9 9′ 38.4 77	622 601 807 789 812 812 915 934 915 934 774 760	555 698 712 845 845 683	- 66 - 88 - 89 - 99	94 – 85 – 93 – 85 –	- -	46 1 1	28 26	20							-	-	-	_	-	-	-	-	-	-
Level III 917 38.5 Private industry 768 38.8 Goods-producing industries 210 39.9 Manufacturing 210 39.9 Service-producing industries 558 38.4 State and local government 149 37.1 Level IV 416 38.6 Private industry 347 38.8 Goods-producing industries 146 40.0 Manufacturing 146 40.0 Service-producing industries 201 38.0 State and local government 69 37.6 Level V 112 39.5 Private industry 97 39.8 Goods-producing industries 87 39.9 Manufacturing 87 39.9 State and local government 15 37.3 Attorneys	38.5 80 38.8 8′ 39.9 9′ 39.9 9′ 38.4 77	807 789 812 812 915 934 915 934 774 760	698 712 845 845 683	- 88 - 89 - 99	85 – 93 – 85 –	-	1	26		2	- 1				-	-	-	-	_	-	_	-	_	-	-
Private industry 768 38.8 Goods-producing industries 210 39.9 Manufacturing 210 39.9 Service-producing industries 558 38.4 State and local government 149 37.1 Level IV 416 38.6 Private industry 347 38.8 Goods-producing industries 146 40.0 Manufacturing 146 40.0 Service-producing industries 201 38.0 State and local government 69 37.6 Level V 112 39.5 Private industry 97 39.8 Goods-producing industries 87 39.9 Manufacturing 87 39.9 State and local government 15 37.3	38.8 8′ 39.9 9′ 39.9 9′ 38.4 77	812 812 915 934 915 934 774 760	712 845 845 683	- 88 - 99 - 99	93 – 85 –	-	1		24			-	-	-	-	-	-	-	_	-	-	-	_	-	_
Private industry 768 38.8 Goods-producing industries 210 39.9 Manufacturing 210 39.9 Service-producing industries 558 38.4 State and local government 149 37.1 Level IV 416 38.6 Private industry 347 38.8 Goods-producing industries 146 40.0 Manufacturing 146 40.0 Service-producing industries 201 38.0 State and local government 69 37.6 Level V 112 39.5 Private industry 97 39.8 Goods-producing industries 87 39.9 Manufacturing 87 39.9 State and local government 15 37.3	39.9 9 ² 39.9 9 ² 38.4 77	915 934 915 934 774 760	845 845 683	- 99 - 99	85 –	1		21	24	27	13	6	1	1	_	_	_	-	_	_	_	_	_	-	_
Manufacturing 210 39.9 Service-producing industries 558 38.4 State and local government 149 37.1 Level IV 416 38.6 Private industry 347 38.8 Goods-producing industries 146 40.0 Manufacturing 146 40.0 Service-producing industries 201 38.0 State and local government 69 37.6 Level V 112 39.5 Private industry 97 39.8 Goods-producing industries 87 39.9 Manufacturing 87 39.9 State and local government 15 37.3	39.9 9 ² 38.4 77	915 934 774 760	845 683	- 9		_	1		25	29	15	7	1	-	-	-	-	- 1	_	-	-	-	-	-	_
Manufacturing 210 39.9 Service-producing industries 558 38.4 State and local government 149 37.1 Level IV 416 38.6 Private industry 347 38.8 Goods-producing industries 146 40.0 Manufacturing 146 40.0 Service-producing industries 201 38.0 State and local government 69 37.6 Level V 112 39.5 Private industry 97 39.8 Goods-producing industries 87 39.9 Manufacturing 87 39.9 State and local government 15 37.3	38.4 77	774 760	683		85 _			2	10	29	39	18	2	_	-	-	-	- 1	_	-	-	-	_	_	_
Service-producing industries 558 38.4 State and local government 149 37.1 Level IV 416 38.6 Private industry 347 38.8 Goods-producing industries 146 40.0 Manufacturing 146 40.0 Service-producing industries 201 38.0 State and local government 69 37.6 Level V 112 39.5 Private industry 97 39.8 Goods-producing industries 87 39.9 Manufacturing 87 39.9 State and local government 15 37.3						_	-	2	10	29	39	18	2	_	-	-	-	- 1	_	-	-	-	_	_	_
State and local government 149 37.1 Level IV 416 38.6 Private industry 347 38.8 Goods-producing industries 146 40.0 Manufacturing 146 40.0 Service-producing industries 201 38.0 State and local government 69 37.6 Level V 112 39.5 Private industry 97 39.8 Goods-producing industries 87 39.9 Manufacturing 87 39.9 State and local government 15 37.3	37.1 7	778 698		- 8	38 –	_	1	28	31	30	6	3	-	_	_	_	_	_	_	-	_	_	_	_	_
Private industry 347 38.8 Goods-producing industries 146 40.0 Manufacturing 146 40.0 Service-producing industries 201 38.0 State and local government 69 37.6 Level V 112 39.5 Private industry 97 39.8 Goods-producing industries 87 39.9 Manufacturing 87 39.9 State and local government 15 37.3 Attorneys		1	688	- 8	55 –	-	-	54	19	17	1	-	5	5	-	-	-	-	-	-	-	_	-	-	_
Private industry 347 38.8 Goods-producing industries 146 40.0 Manufacturing 146 40.0 Service-producing industries 201 38.0 State and local government 69 37.6 Level V 112 39.5 Private industry 97 39.8 Goods-producing industries 87 39.9 Manufacturing 87 39.9 State and local government 15 37.3 Attorneys	38.6 1.10	1,112	973	- 1,2	35 _	_	_	_	4	12	11	19	21	16	13	1	2	1	_	_	_	_	_	_	_
Goods-producing industries		1,148 1,131		- 1,2		l _	l _	_	3	4	10	21	23	19	15	1	3	lil	_	_	l _	_	_	_	_
Manufacturing 146 40.0 Service-producing industries 201 38.0 State and local government 69 37.6 Level V 112 39.5 Private industry 97 39.8 Goods-producing industries 87 39.9 Manufacturing 87 39.9 State and local government 15 37.3		1,152 1,141	1,081	- 1,2		l _	_	_	3	3	1	32	27	18	14	1	_		_	l _	_	l _	_	_	_
Service-producing industries 201 38.0 State and local government 69 37.6 Level V 112 39.5 Private industry 97 39.8 Goods-producing industries 87 39.9 Manufacturing 87 39.9 State and local government 15 37.3		1,152 1,141		- 1,2		_	_	_	3	3	il	32	27	18	14	1	_	_	_	_	_	_	_	_	
State and local government 69 37.6 Level V 112 39.5 Private industry 97 39.8 Goods-producing industries 87 39.9 Manufacturing 87 39.9 State and local government 15 37.3 Attorneys		1,145 1,131				1 _	_	_	3	5	15	12	20	19	15	1	5	2	_	-	1 =	_	_	-	_
Level V		913 869			83 -	_	_	_	9	52	20	12	7	-	-	_'	_		_	-	_	_	_	_	_
Private industry 97 39.8 Goods-producing industries 87 39.9 Manufacturing 87 39.9 State and local government 15 37.3 Attorneys	57.0	913 669	009	- 9	55 -	-	_	_	9	52	20	12	′	_	_	_	-	_	_	_	_	_	_	, -	_
Goods-producing industries		,422 1,434				-	-	-	-	-	4	3	2	16	13	29	14	15	4	-	_	-	-	, - I	_
Manufacturing 87 39.9 State and local government 15 37.3 Attorneys 87 39.9		1,464 1,461	1,375			-	-	_	-	-	-	2	1	10	14	34	16	18	4	-	-	-	-	-	-
State and local government		1,474 1,472				-	-	-	-	-	-	2	1	7	16	32	18	18	5	-	-	-	-	-	-
Attorneys		1,474 1,472				-	-	_	-	-	-	2	1	7	16	32	18	18	5	-	-	-	-	-	-
	37.3 1,15	1,151 1,211	980	- 1,2	82 -	-	_	-	-	-	33	7	7	53	-	-	-	-	-	-	_	-	-	, -	-
																								, 1	
Level II	36.7 90	902 818	801	- 9:	23 –	_	_	_	22	51	8	3	2	6	4	4	_	- 1	_	_	_	_	_	_	_
State and local government		852 813		- 8		-	-	-	25	58	7	2	2	6	-	-	-	-	_	-	-	-	-	-	_
Lovel III:	- 1																							, 1	
Level III: State and local government			1,011	- 1,1	73 -	_	_	_	_	_	25	29	30	15	1	_	_	_	_	_	_	_	_	_	_
	37.9 1 08	.U88 1.071	1 .,511	.,.	-	1							-		'									, 1	
Level IV		· ·	1						_		_	(3)	2	1	9	18	20	8	10	4	4	17	5	2	_
Private industry 211 39.2	39.0 1,7	,712 1,597	1,490	- 1,9		_	-	_		-									12	4	4	21	6	2	_
Service-producing industries 122 38.7	39.0 1,7° 39.2 1,7°	· ·				-	- -	_	-	_	-		(³)	(3)	9	9	23	8							_
State and local government	39.0 1,77 39.2 1,77 38.7 1,59	,712 1,597	1,592 1,490	- 2,0 - 1,6	54 – 47 –				-		-		(³) 1 9	(³) 1 5	9 16 11	9 16 59	23 37 7	8 7 7	7	7	4	3	1	- 1	_

Table A-6. Establishments employing 500 workers or more: Weekly hours and pay of professional and administrative occupations, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, November 1996 — Continued

		Average			kly pay ollars) ²							ı	Percent	of work	ers rece	eiving st	raight-ti	me wee	ekly pay	(in doll	ars) of-	-					
Occupation and level	Number of workers	weekly hours ¹ (stan- dard)	Mean	Median	Middle ra	ange	300 and under 400	400 - 500	500 - 600	600 - 700	700 - 800	800 - 900	900 - 1000	1000 - 1100	1100 - 1200	1200 - 1300	1300 - 1400	1400 - 1500	1500 - 1600	1600 - 1700	1700 - 1800	1800 - 1900	1900 - 2000	2000 - 2200	2200 - 2400	2400 - 2600	2600 - 2800
Engineers Level I	440 403 356 356 37	39.8 40.0 40.0 40.0 37.7	\$718 727 725 725 616	\$718 721 719 719 625	\$685 - 685 - 685 - 685 - 569 -	\$748 750 748 748 659	- - - -	2 - - - 22	2 - - - 19	35 34 35 35 41	53 56 56 56 16	8 9 9 9	(3) (3) - -	(3) (3) - -	- - - -	- - - -	- - - -	- - -	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -
Level II Private industry Goods-producing industries Manufacturing Service-producing industries State and local government	964 790 707 707 83 174	39.6 40.0 40.0 40.0 39.9 38.1	827 843 850 850 786 754	826 844 846 846 708 759	762 - 786 - 794 - 794 - 652 - 680 -	886 899 900 900 887 811	- - - -	- - - - -	1 - - - - 3	12 7 3 3 47 33	25 24 25 25 12 30	41 44 47 47 20 26	16 19 20 20 7 5	4 4 4 4 5 2	1 2 1 1 8	- - - - -	- - - - -	- - - -	- - - - -	- - - -	- - - - -	- - - - -	- - - - -	- - - -	- - - -	- - - -	- - - -
Level III	2,802 2,571 264 231	39.8 40.0 40.0 38.0	1,040 1,053 1,009 895	1,026 1,038 1,029 866	904 – 923 – 889 – 827 –	1,155 1,166 1,120 967	- - -	- - - -	- - -	2 2 1 2	8 7 5 13	14 12 26 42	20 19 10 29	22 23 24 9	15 16 25 5	8 9 5 (³)	6 6 3 -	5 5 - -	(3) (3) - -	- - -	- - - -	- - - -	- - - -	- - -	- - -	- - - -	- - - -
Level IV	2,438 2,252 1,925 1,925 186	39.7 39.9 39.9 39.9 38.1	1,219 1,232 1,221 1,221 1,070	1,222 1,237 1,225 1,225 1,049	1,087 - 1,102 - 1,096 - 1,096 - 1,049 -	1,339 1,348 1,337 1,337 1,124	- - - -	- - - -	- - - -	- - - -	(3) (3) - -	2 2 2 2 2	7 6 7 7 18	19 16 18 18 53	16 17 17 17 16	23 24 25 25 9	19 20 19 19	9 9 7 7 2	4 5 4 4	1 1 1 1	(3) (3) (3) (3)	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -
Level V Private industry Goods-producing industries Manufacturing	1,552 1,491 1,405 1,405	39.9 40.0 40.0 40.0	1,529 1,540 1,538 1,538	1,535 1,538 1,540 1,540	1,401 - 1,417 - 1,417 - 1,417 -	1,650 1,655 1,651 1,651	- - -	- - -	- - -	- - -	1 1 1 1	- - -	- - - -	(3) (3) - -	3 1 1	6 5 5 5	14 15 15 15	19 20 20 20	21 22 22 22 22	18 19 19 19	13 14 14 14	2 2 2 2	1 1 1	1 (³) (³)	- - -	- - -	- - -
Level VI	509 491 491 491	39.9 40.0 40.0 40.0	1,879 1,896 1,896 1,896	1,881 1,888 1,888 1,888	1,710 - 1,748 - 1,748 - 1,748 -	2,025 2,033 2,033 2,033	- - -	- - -	- - -	- - -	1 1 1	- - -	- - - -	- - -	1 1 1	1 1 1 1	3 1 1 1	4 3 3 3	4 4 4 4	11 12 12 12	11 11 11 11	19 20 20 20	16 16 16 16	19 20 20 20	8 9 9	1 1 1 1	1 1 1
ADMINISTRATIVE OCCUPATIONS Budget Analysts Level II	88	38.3 39.0	630 658	622 665	568 – 577 –	693 747	_ _	4 7	40 25	35 38	17 27	3	_ _ _	_ _	- -	_ _ _	_ _ _	- -	_ _	_ _	_ _ _	_ _ _	_ _ _	- -	_ _	_ _	 - -
Service-producing industries State and local government Level IV: State and local government	59	38.2 37.3 37.9	636 588 985	- 574 1,007	505 – 921 –	622 1,049	_ _ _	12 - -	24 63 –	46 32 -	16 2 3	2 3 -	- - 47	- - 50		- - -	- -	1 1 1	_ _ _	_ _ _	_ _ _	-	_ _ _		_ _ _	_ _ _	_ _

Table A-6. Establishments employing 500 workers or more: Weekly hours and pay of professional and administrative occupations, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, November 1996 — Continued

		Average			kly pay ollars) ²							ı	Percent	of work	ers rece	eiving s	traight-ti	ime wee	ekly pay	(in doll	ars) of-	_					
Occupation and level	Number of workers	weekly hours ¹ (stan- dard)	Mean	Median	Middle	range	300 and under 400	400 - 500	500 - 600	600 - 700	700 - 800	800 - 900	900 - 1000	1000 - 1100	1100 - 1200	1200 - 1300	1300 - 1400	1400 - 1500	1500 - 1600	1600 - 1700	1700 - 1800	1800 - 1900	1900 - 2000	2000 - 2200	2200 - 2400	2400 - 2600	2600 - 2800
Buyers/Contracting Specialists Level I Private industry		38.8 38.9	\$598 596	_ _	 	- <u>-</u>	 - -		59 62	19 15	20 22	2 2	_ _	_ _	_ _	_ _	_ _ _	_ _ _	 - -	_ _ _	_ _ _	 - -	_ _	_ _ _	_ _	_ _ _	 - -
Level II Private industry Goods-producing industries Manufacturing Service-producing industries State and local government	80 80	39.3 39.6 39.9 39.9 39.4 37.3	652 645 733 733 618 706	\$628 626 741 741 601 714	\$574 - 570 - 660 - 660 - 567 - 626 -	687 809 809 655			35 36 2 2 2 47 22	40 42 41 41 42 24	11 10 20 20 7 22	14 12 36 36 5 32	- - - - -		- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	-	- - - - -	- - - -	- - - -
Level III Private industry State and local government	145 117 28	38.6 39.0 36.9	864 872 833	883 885 864	769 - 769 - 781 -	942	- - -	- -	 - -	8 7 11	21 21 21	30 26 46	29 31 21	6 8 -	6 7 -	- - -	- - -	 - -	 - -	- - -	 - -	- - -	_ _ _	_ _ _	- - -	- - -	- - -
Computer Programmers Level I	277 267 258	38.7 38.8 38.7	581 580 580	579 579 596	531 - 531 - 531 -	660	- - -	11 11 12	40 39 38	48 48 50	1 1 (³)	- - -	- - -	- - -	- - -	_ _ _	- - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -	 - -
Level II		39.1 39.2 38.8 38.3	687 687 652 662	683 683 665	607 - 606 - 589 -	762	- - -	2 2 3 -	22 22 30 12	37 36 46 52	24 23 13 32	13 13 4 -	3 3 3 4	- - -	- - -	- - -	- - - -	- - -	- - -	- - - -	- - -	- - - -	- - -	- - -	- - -	- - - -	- - -
Level III		38.8 39.0 38.8 36.2	792 796 766 743	788 788 765 752	720 - 727 - 698 - 637 -	877 825	- - -	(3) (3) (3)	3 4 5 -	17 15 20 38	33 32 40 39	30 32 26 11	14 14 8 13	1 1 1	1 1 (³)	- - -	- - - -	- - -	- - -	- - - -	- - -	- - - -	- - -	- - -	- - -	- - - -	- - -
Level IV Private industry	549 519	39.7 39.8	973 979	973 981	877 - 885 -		-	-	 - -	1 -	7 6	23 24	26 24	29 31	12 13	2	- -	- -	- -	- -	- -	- -	-	- -	- -	- -	-
Computer Systems Analysts Level I Private industry Service-producing industries State and local government	416 348	39.0 39.1 38.9 38.4	832 841 842 736	804 815 809	747 - 750 - 747 - 	909	- - - -		2 2 2 8	9 7 8 31	35 35 36 36	28 28 24 26	13 15 15 -	7 8 8 -	4 4 5 –	1 1 1	- - - -	(3) (3) (3)	- - - -	- - - -	- - - -	- - - -	- - -	- - - -	- - - -	- - - -	- - -
Level II	1,315 426 426 889	39.0 39.2 39.9 39.9 38.8 37.5	980 988 1,014 1,014 976 887	983 991 1,019 1,019 971 901	901 - 909 - 954 - 954 - 893 - 818 -	1,069 1,075 1,075 1,063	- - - -	11111	(3) (3) (3) (3) -	1 (³) (³) (³) (³) 5	7 6 2 2 8 20	16 16 10 10 19 17	30 29 29 29 29 29 40	30 31 40 40 27 17	12 14 15 15 13 1	2 3 2 2 3 -	(3) 1 1 1 (3)	(3) (3) - - (3) -	- - - - -	- - - -	- - - - -	- - - - -	- - - -		- - - - -	- - - -	- - - - -

Table A-6. Establishments employing 500 workers or more: Weekly hours and pay of professional and administrative occupations, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, November 1996 — Continued

		Average			kly pay ollars) ²							ŀ	Percent	of work	ers rece	eiving s	traight-ti	me wee	ekly pay	(in doll	ars) of–	_					
Occupation and level	Number of workers	weekly hours ¹ (stan- dard)	Mean	Median	Middle	range	300 and under 400	400 - 500	500 - 600	600 - 700	700 - 800	800 - 900	900 - 1000	1000 - 1100	1100 - 1200	1200 - 1300	1300 - 1400	1400 - 1500	1500 - 1600	1600 - 1700	1700 - 1800	1800 - 1900	1900 - 2000	2000 - 2200	2200 - 2400	2400 - 2600	2600 - 2800
Level III Private industry Goods-producing industries Manufacturing Service-producing industries State and local government	1,671 1,619 629 629 990 52	39.5 39.6 40.0 40.0 39.4 37.2	\$1,112 1,114 1,147 1,147 1,093 1,048	\$1,115 1,119 1,149 1,149 1,096 1,049	1,019 1,078 1,078 1,000	- \$1,213 - 1,215 - 1,237 - 1,237 - 1,190 - 1,049	- - - -	- - - - -	- - - - -	- - - - -	1 1 1 1 1 2	5 5 3 3 6 10	12 13 7 7 16 6	27 26 22 22 29 67	27 28 31 31 26 4	22 23 31 31 17 12	5 5 6 6 4	(3) (3) - - (3)	- - - -	- - - - -	- - - -	- - - - -	- - - - -	- - - -	- - - - -		- - - -
Level IV Private industry	532 532	38.9 38.9	1,327 1,327	1,332 1,332	, -	- 1,433 - 1,433	-	_ _	 -	_ _	_ _	(3) (3)	(³)	9	7 7	27 27	21 21	19 19	10 10	5 5	1 1	_ _	_ _	_ _	_ _	-	_
Computer Systems Analyst Supervisors/Managers Level I Private industry State and local government	189 162 27	39.4 39.9 36.3	1,239 1,248 1,184	1,220 1,230 1,200	1,140	- 1,336 - 1,347 - 1,336	_ _ _ _	- - -	- - -	- - -	1 - 4	1 1 -	2 - 11	9 10 –	28 25 44	29 33 -	14 10 41	13 15 -	2 2 -	2 2 -	- - -	- - -	_ _ _	- - -	- - -	- - -	- - -
Level II Private industry Service-producing industries	358 358 298	39.2 39.2 39.0	1,394 1,394 1,371	1,380 1,380 1,380	1,294	- 1,462 - 1,462 - 1,448	- - -	- - -	- - -	- - -	- - -	- - -	- - -	2 2 2	4 4 5	20 20 21	34 34 35	20 20 22	10 10 12	4 4 2	1 1 -	1 1 -	1 1 -	1 1 -	- - -	- - -	- - -
Personnel Specialists Level II Private industry Goods-producing industries Manufacturing Service-producing industries		38.6 39.0 39.9 39.9 38.7	649 637 745 745 601	639 623 - - 607	557	- 724 - 690 - 654	- - - -	11 12 5 5	24 26 10 10 31	36 39 17 17 46	12 11 19 19	15 12 45 45 (³)	1 1 3 3		- - - -	- - - -	- - - -		- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -
Level III	631 509 101 101 408 122	38.3 38.7 40.0 40.0 38.4 36.9	824 835 929 929 812 775	808 808 950 950 786 775	731 808 808 719	- 926 - 957 - 1,018 - 1,018 - 917 - 883	- - - -	- - - -	2 (³) 1 1 - 9	19 17 3 3 20 28	26 28 17 17 31 16	20 19 15 15 20 25	23 24 32 32 32 22 20	8 10 22 22 7 1	1 2 9 9 -	(3) (3) 2 2 -	- - - -		- - - -	- - - - -	- - - -	- - - -	- - - -	- - - -	- - - -		- - - - -
Level IV	342 269 58 58 211 73	39.0 39.3 39.8 39.8 39.2 37.9	997 985 1,132 1,132 944 1,042	992 962 - - 910 1,038	858 - - 831	- 1,100 - 1,090 - 1,056 - 1,107	- - - -	- - - - -	- - - - -	- - - - -	11 13 - - 17 -	17 20 - - 26 4	24 23 28 28 28 22 26	24 19 14 14 21 41	15 13 26 26 10 23	6 6 19 19 3 5	3 4 10 10 2 -	1 1 3 3 -	- - - -	- - - - -	- - - -	- - - - -	- - - - -	- - - -	- - - - -		- - - -
Level V Private industry Goods-producing industries Manufacturing	165 155 113 113	39.8 39.9 40.0 40.0	1,315 1,306 1,342 1,342	1,300 1,291 1,346 1,346	1,202 1,246	- 1,462 - 1,432 - 1,462 - 1,462	- - -	- - -	- - -	- - -	- - -	- - -	10 11 7 7	4 4 - -	9 8 8 8	27 28 30 30	18 19 20 20	14 15 13 13	8 8 12 12	10 7 10 10	- - -	- - -	- - -	- - -	- - -	- - -	- - -
Level VI Private industry		40.0 40.0	1,547 1,547	- -	<u>-</u> -	 	 -	_ _	_ _	_ _	_ _	<u>-</u>	_ _	- -	4 4	22 22	9 9	4 4	18 18	3 3	27 27	3 3	9 9	_ _	_ _	- -	- -

Table A-6. Establishments employing 500 workers or more: Weekly hours and pay of professional and administrative occupations, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, November 1996 — Continued

		Average			kly pay ollars) ²						F	Percent	of work	ers rece	eiving st	raight-ti	me wee	kly pay	(in dolla	ars) of-	=					
Occupation and level	Number of workers	weekly hours ¹ (stan- dard)	Mean	Median	Middle range	300 and under 400	400 - 500	500 - 600	600 - 700	700 - 800	800 - 900	900 - 1000	1000 - 1100	-	-	1300 - 1400	-	-	1600 - 1700	-	-	-	2000 - 2200	-	2400 - 2600	2600 - 2800
Personnel Supervisors/Managers Level II	120	38.1	\$1,345	\$1,277	\$1,216 - \$1,500	_	_	-	-	1	-	-	10	13	30	10	2	27	3	1	3	1	_	_	_	_
Tax Collectors Level II State and local government	196 196	37.5 37.5	571 571	533 533	533 – 533 533 – 533		1	81 81	4 4	11 11	2 2	2 2	- -	- -	-	- -	- -		- -	- -	-	_ _	_ _	_ _	_ _	_ _

¹ Standard hours reflect the workweek for which employees receive their regular straight-time salaries (exclusive of pay for overtime at regular and/or premium rates), and the earnings correspond to these weekly hours.

compute means, medians, and middle ranges.

² Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under cost-of-living clauses, and incentive payments, however, are included. See Appendix A for definitions and methods used to

³ Less than 0.5 percent.

Table A-7. Establishments employing 500 workers or more: Weekly hours and pay of technical and protective service occupations, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, November 1996

		Average			kly pay ollars) ²								Percent	of work	ers rec	eiving s	traight-t	ime wee	ekly pay	pay (i	in dolla	rs) of-						
Occupation and level	Number of workers	weekly hours ¹ (stan- dard)	Mean	Median	Midd	e range	300 and under 325	325 - 350	350 - 375	375 - 400	400 - 425	425 - 450	450 - 475	475 - 500	500 - 525	525 - 550	550 - 600	600 - 650	650 - 700	-	700 - 750	750 - 800	800 - 850	850 - 900	900 - 950	950 - 1000	1000 - 1100	110 - 120
TECHNICAL OCCUPATIONS																												
Computer Operators																												
Level II		38.4	\$449	\$434	\$410	- \$495		5	10	5	22	7	4	25	5	5	7	2	-		-	-	-	-	-	-	-	-
Private industry		38.7	440	425	400	- 492	2	6	12	5	24	8	4	26	4	4	4	1	-		-	-	-	-	_	-	_	-
Service-producing industries	312 49	38.6 36.4	430 518	423 520	377 484	- 487 - 564	2	7	13	5 2	27 6	9	4 8	25 20	4 12	1 14	2 29	(³)	_		_	_	-	_	_	_	_	_
State and local government	49	30.4	516	520	464	- 504	-	-	-	2	٥	-	l °	20	12	14	29	l °	-	-	-	_	-	-	-	-	-	-
Level III	337	39.1	579	586	535	- 621	_	_	_	_	2	7	5	3	4	7	31	28	9	9	1	3	l –	1	_	_	_	_
Private industry	249	39.5	587	596	535	- 623	-	_	-	-	-	9	5	4	-	8	27	32	10	10	1	4	-	1	-	-	_	-
Service-producing industries	207	39.6	574	586	535	- 621	-	-	-	-	-	11	5	5	-	10	29	29	12		-	(3)	-	-	-	-	-	-
State and local government	88	38.1	554	553	519	- 593	-	_	-	-	8	-	5	_	14	6	45	18	5	5	-	-	-	-	_	-	_	-
Drafters																												
Level II	95	39.6	574	600	508	- 618	_	_	_	-	15	_	2	7	9	2	13	34	-	-	18	_	_	_	_	_	_	_
Private industry	88	39.6	569	596	480	- 618	_	_	-	-	16	-	2	8	10	2	14	28	-	-	19	-	-	_	_	-	_	-
Level III	70	00.4	500											40	_		40	_ ا	_	_			40		١,			
Level III State and local government	73 11	39.1 35.0	599 607	_	_		_	_	-	_	_	-	_	10 9	8	8	48 36	5 27	7 27		1	1	10	_	1 _	_	_	-
State and local government	''	35.0	607	-	_		_	_	_	_	_	_	_	9	-	-	36	21	21		-	_	_	_	-	-	_	-
Level IV	74	40.0	898	_	_		_	_	l –	-	_	l –	-	_	_	_	-	_	4	4	4	3	22	5	38	8	16	-
Private industry	71	40.0	907	-	-		-	-	-	-	-	-	-	-	-	-	-	-	-	-	4	3	23	6	39	8	17	-
Goods-producing industries	71	40.0	907	-	-		-	-	-	-	-	-	-	-	-	-	-	-	-		4	3	23	6	39	8	17	-
Manufacturing	71	40.0	907	-	-		-	_	-	-	-	-	-	-	-	-	-	-	-	-	4	3	23	6	39	8	17	-
Engineering Technicians																												
Level III	199	39.8	734	731	666	- 800	_	_	l _	_	_	l _	l _	_	1	_	5	16	14	14	27	10	19	3	6	_	_	l _
																	*							•	-			
Level IV		39.9	893	905	777	- 1,000	-	-	-	-	-	-	-	-	-	-	1	(3)	4		9	14	5	10	18	11	23	3
Private industry		39.9	894	905	777	- 1,000	-	-	-	-	-	-	-	-	-	_	1	(3)	.5		9	15	5	10	18	11	24	3
Goods-producing industries	218 218	39.9	804	787 787	719 719	- 905	-	-	-	-	-	-	-	-	-	-	_	1 1	11 11		21 21	25 25	7	7	23 23	4	1	-
Manufacturing	218	39.9	804	/6/	719	- 905	-	-	-	-	-	-	-	-	-	-	-	'	''	' '	21	25	′	'	23	4	'	-
Engineering Technicians, Civil																												
Level I	83	37.8	458	472	446	- 485	-	-	7	10	1	7	29	45	1	-	-	-	-	-	-	_	-	-	-	-	-	-
State and local government	83	37.8	458	472	446	- 485	-	-	7	10	1	7	29	45	1	-	-	-	-	-	-	-	-	-	-	-	-	-
Lovel II	105	36.8	539	553	506	- 580	_	_	_		4	7	7	5	11	13	50	4	_		_	_	_	_	_			_
Level II State and local government	105	36.8	539	553	506	- 580 - 580	-	_	-	_	4	7	7	5	10	14	50	4 4	_		_	_	_	_	_	-	_	-
Class and lood government		00.0	555		555	300					_	'	'		'`	'	"	"										
Level III	190	37.1	577	587	492	- 642	-	-	-	-	-	-	6	21	4	3	23	34	8		1	_	-	_	-	-	-	-
State and local government	190	37.1	577	587	492	- 642	-	-	-	-	-	-	6	21	4	3	23	34	8	8	1	-	-	-	-	-	-	-
Level IV	60	37.6	723	755	698	- 755		_	_	_		_	_	_	_	3	3	3	20	.	12	55	3	_	_	l _		
Level IV State and local government	60	37.6	723	755	698	- 755 - 755	_	_	-	_	_	-	_	_	-	3	3	3	20		12	55 55	3	_	-	-	_	-
State and local government	"	37.0	'23	'33	050	. 133	-	-	-	-	-	-	-	-	-		"		20	-	'-	55		-	-	-	-	-
Level V	57	38.9	812	-	_		-	-	-	-	-	-	-	-	-	-	-	2	-	-	28	19	21	9	21	-	-	-
State and local government	29	37.8	870	891	812	- 936	_	_	-	-	-	-	-	_	-	-	-	3	-	- 1	- 1	10	28	17	41	-	_	l –

Table A-7. Establishments employing 500 workers or more: Weekly hours and pay of technical and protective service occupations, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, November 1996 — Continued

		Average			kly pay ollars) ²							F	Percent	of work	ers rece	eiving st	traight-ti	ime wee	ekly pay	(in dolla	ars) of–	_					
Occupation and level	Number of workers	weekly hours ¹ (stan- dard)	Mean	Median	Middle	range	300 and under 325	325 - 350	350 - 375	375 - 400	400 - 425	425 - 450	450 - 475	475 - 500	500 - 525	525 - 550	550 - 600	600 - 650	650 - 700	700 - 750	750 - 800	800 - 850	850 - 900	900 - 950	950 - 1000	1000 - 1100	-
PROTECTIVE SERVICE OCCUPATIONS																											
Corrections Officers		40.0 40.0	\$618 618	\$569 569	Ψ020	- \$689 - 689	_ _	-	 - -	-	7 7	3 3	7 7	3 3	9 9	3 3	32 32	8 8	4 4	4 4	1 1	5 5	2 2	12 12	- -	- -	- -
Firefighters: State and local government	1,642	42.0	656	684	684	- 684	_	-	_	-	-	-	-	5	5	7	(3)	(3)	84	-	_	-	-	_	-	-	_
Police Officers Level I State and local government		40.0 40.0	679 679	711 711	000	- 711 - 711	_ _		_ _ _		(³) (³)	(³)	1	1	2 2	8 8	9	10 10	7 7	55 55	1 1	1	1	1 1	(³)	3	_ _

Standard hours reflect the workweek for which employees receive their regular straight-time salaries (exclusive of pay for overtime at regular and/or premium rates), and the earnings correspond to these weekly hours.
Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance

compute means, medians, and middle ranges. $\ensuremath{^3}$ Less than 0.5 percent.

bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under cost-of-living clauses, and incentive payments, however, are included. See Appendix A for definitions and methods used to

Table A-8. Establishments employing 500 workers or more: Weekly hours and pay of clerical occupations, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, November 1996

		Average			kly pay ollars) ²							ļ	Percent	of work	ers rece	eiving s	raight-ti	me wee	ekly pay	(in doll	ars) of-						_
Occupation and level	Number of workers	weekly hours ¹ (stan- dard)	Mean	Median	Middle r	ange	250 and under 275	275 - 300	300 - 325	325 - 350	350 - 375	375 - 400	400 - 425	425 - 450	450 - 475	475 - 500	500 - 525	525 - 550	550 - 575	575 - 600	600 - 650	650 - 700	700 - 750	750 - 800	800 - 900	900 - 1000	1000 and over
Clerks, Accounting Level II Private industry Goods-producing industries Manufacturing Service-producing industries State and local government	1,209 897 175 175 722 312	37.9 38.1 38.3 38.3 38.0 37.4	\$429 427 472 472 417 434	\$426 426 462 462 421 425	\$385 - 385 - 404 - 404 - 374 - 378 -	\$469 469 500 500 459 472	- - - - -	(3) (3) - - (3)	6 9 - - 11	5 6 3 7 1	11 7 5 5 7 22	10 8 - - 10 16	16 18 18 18 18	17 16 14 14 17	14 14 20 20 12 14	7 9 7 7 9	9 9 21 21 6 8	1 1 - - 1	(3) (3) - - (3) 1	1 - - - 3	2 1 6 6 - 4	1 1 6 6 (³)	(3) (3) 1 1 -		- - - - -		- - - - -
Level III Private industry Goods-producing industries Manufacturing Service-producing industries State and local government	730 375 79 79 296 355	37.9 38.3 39.8 39.8 37.9 37.5	483 465 518 518 450 503	500 467 - - 451 500	430 - 418 - 405 - 483 -	514 513 - - 502 529	- - - -		- - - -	4 7 - 9 1	4 4 - 5 3	5 7 - 9 3	8 9 14 14 8 8	9 16 6 6 18 2	8 9 1 1 10 8	12 14 28 28 10 10	30 20 15 15 21 42	9 9 18 18 6 10	1 1 - - 1 (³)	2 2 3 3 1 2	6 1 3 3 - 12	1 2 8 8 - -	(3) 1 3 3 -	(³) 1 3 3 -	- - - -	- - - -	- - - - -
Level IVState and local government	76 28	38.4 35.9	588 538	_ _	 	_	-	- -	- -	_	_	_ _	_ _	_ _	- -	9	28 75	 - -	_ _	41 21	7 -	1 4	7 -	8 –	-	_ _	_ _
Clerks, General Level II Private industry Service-producing industries State and local government	1,421 509 445 912	37.6 38.0 37.7 37.4	400 375 359 415	384 357 350 403	362 – 327 – 315 – 369 –	443 398 394 455	3 6 7 1	3 7 8 1	5 9 10 2	9 22 24 2	18 14 14 20	21 17 20 23	5 1 1 7	14 6 7 18	9 4 5 11	2 - - 3	8 3 4 10	5 9 - 2	- - - -	- - - -	_ _ _ _	- - - -	- - - -	 - - -	- - - -	- - -	- - - -
Level III Private industry Goods-producing industries Manufacturing Service-producing industries State and local government	2,432 1,371 70 70 1,301 1,061	37.2 37.8 40.0 40.0 37.7 36.5	410 390 517 517 383 437	405 385 - - 380 441	358 - 336 - 323 - 392 -	447 420 - - 417 463	- - - -	1 1 - 1 (³)	16 24 - - 25 7	7 9 - - 10 4	6 8 1 9 3	15 15 7 7 16 14	19 21 51 51 19 15	13 6 - - 6 23	10 7 - 7 13	4 4 - - 4 4	4 3 - - 3 5	1 (³) 1 1 - 2	2 - - - - 3	2 (³) 6 6 6 - 4	2 1 17 17 17 1	(3) (3) 6 6 -	- - - - -	(³) 1 11 11 -	- - - -	- - - -	- - - - -
Level IV	1,058 949 850 109	38.3 38.3 38.1 38.1	480 484 471 447	464 466 459 442	411 – 403 – 403 – 412 –	557 563 519 492	- - -	1 1 1	(3) (3) (3)	10 11 13 -	4 4 5 6	5 4 5 13	15 14 16 24	10 10 11 10	11 10 12 18	10 8 8 22	7 7 7 4	(³) 1 1	9 10 6 4	1 1 2 -	14 15 16 –	2 2 - -	1 1 - -	1 1 - -	- - -	- - -	- - - -
Key Entry Operators Level I Private industry Service-producing industries State and local government	983 898 888 85	39.2 39.6 39.6 35.3	344 339 338 399	321 319 318 412	294 – 294 – 294 – 305 –	385 372 372 496	1 1 1 1	27 27 27 22	26 28 28 4	11 11 11 7	9 9 8 7	8 8 9 –	7 6 7 18	7 7 7 7	1 1 1 2	3 1 1 28	(³) - - 2	(3) (3) (3) (3)	- - - -	(3) (3) - -	(3) (3) - -	- - -	- - - -	- - - -	- - -	- - -	- - -
Level IIState and local government	465 116	37.4 36.1	454 440	461 418	417 – 382 –	490 485	- -	-	1 -	2 –	10 16	10 28	9 14	17 9	13 8	14 6	7 3	10 3	5 7	(³) 1	2 6	- -	- -	_ _	- -	-	- -
Personnel Assistants (Employment) Level II State and local government	128 91	37.1 36.9	464 476	464 500	387 – 387 –	512 546	 - -		- -	9 -	2 2	16 23	_ _	21 13	2 3	3 2	23 31	17 23	2 2	3 -	_ _	 - -	_ _	_ _	_ _	_ _	_ _ _
Level IIIState and local government	86 48	37.3 35.6	553 591	530 592	510 – 535 –	592 642	- -	1 1	-	<u> </u>	1 1	2 4	1 2	7 -	6 4	7 -	14 8	23 13	1 2	19 33	6 10	3 6	10 17	-	_ _	-	_ _

Table A-8. Establishments employing 500 workers or more: Weekly hours and pay of clerical occupations, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, November 1996 — Continued

		Average			kly pay ollars) ²							ļ	Percent	of work	ers rece	eiving s	raight-ti	me wee	ekly pay	(in doll	lars) of-	_					
Occupation and level	Number of workers	weekly hours ¹ (stan- dard)	Mean	Median	Middle	range	250 and under 275	275 - 300	300 - 325	325 - 350	350 - 375	375 - 400	400 - 425	425 - 450	450 - 475	475 - 500	500 - 525	525 - 550	550 - 575	575 - 600	600 - 650	650 - 700	700 - 750	750 - 800	800 - 900	900 - 1000	1000 and over
Secretaries Level I Private industry Service-producing industries State and local government	444 175 163 269	39.0 39.1 39.1 38.9	\$440 409 405 461	\$437 432 423 442	356 356	- \$523 - 440 - 440 - 523	- - -	- - -	2 6 7	2 5 5 -	22 19 21 24	6 10 10 4	13 7 7 17	18 38 38 5	4 7 6 1	3 8 6	22 - - 36	4 - - 6	(3) - - (3)	- - -	4 - - 6	- - - -	- - -	- - -	- - - -	- - -	- - - -
Level II	2,495 2,075 193 193 1,882 420	38.3 38.5 39.7 39.7 38.3 37.7	468 467 573 573 457 471	462 466 576 576 458 449	404 541 541 395	- 525 - 528 - 600 - 600 - 518 - 499	- - - -	- - - -	2 2 - - 2 -	6 7 - 8 2	6 7 - 7 4	8 7 - - 8 11	9 8 3 3 8 17	13 11 - - 12 20	11 11 5 5 12 9	10 10 3 3 11 13	9 11 6 6 12 2	7 8 16 16 7 6	8 9 13 13 9 4	4 4 28 28 1 1	4 3 18 18 2 8	1 1 6 6 1 (³)	1 (3) 1 1 - 3	(3) (3) 1 1 -	(3) (3) 1 1 -	- - - -	- - - - -
Level III	3,753 3,116 742 742 2,374 637	38.8 39.2 39.9 39.9 39.0 37.1	565 564 630 630 543 569	560 560 640 640 539 567	495 561 561 480	- 631 - 631 - 698 - 698 - 600 - 623	- - - -	- - - -	- - - -	- - - -	2 2 - - 3 -	1 1 - - 2 1	2 3 1 1 4	3 (3) (3) (3) 4 1	5 6 1 1 7 4	11 10 4 4 12 17	12 12 11 11 13 10	7 7 5 5 7	9 10 6 6 11 8	11 10 7 7 11 12	16 15 20 20 14 20	11 11 20 20 8 11	6 7 20 20 3 5	1 1 4 4 1 (³)	(3) (3) (3) (3) (3)	(3) (3) - - (3) -	- - - - -
Level IV Private industry Service-producing industries State and local government	1,734 1,471 666 263	39.1 39.5 39.0 36.6	661 665 680 635	637 636 669 654	588 612	- 740 - 749 - 800 - 699	- - -	- - -	- - - -	- - -	- - - -	- - -	1 1 2 -	(3) (3) (3)	(3) (3) (3)	1 1 2 2	4 3 6 5	6 6 5 1	9 5 1 27	11 13 5 3	23 25 26 11	14 10 12 37	9 10 8 3	15 16 26 6	8 8 7 4	(3) (3) (3)	(3) (3) - -
Level V	382 367 244	39.2 39.3 39.0	758 758 776	745 735 769	675	- 825 - 833 - 853	- - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -	- -	- - -	- - -	- - -	6 7 8	8 8 2	22 23 13	20 18 25	10 10 12	22 22 27	10 10 12	2 2 1
Switchboard Operator-Receptionists Private industry Service-producing industries State and local government	322 266 249 56	39.0 39.0 39.0 38.8	395 392 389 407	396 395 395 408	340 340	- 432 - 435 - 432 - 408	- - -	1 1 1	8 10 10 2	14 17 18 -	13 8 8 38	19 23 21 2	16 11 12 38	8 9 8 7	12 15 16 –	4 4 4 4	3 2 - 9	- - -	1 1 1 -	(³) - - 2	- - -	- - -	- - -	- - -	- - -	- - -	- - -
Word Processors Level II Private industry Service-producing industries State and local government	302 98 97 204	37.4 37.7 37.7 37.2	451 443 441 455	443 429 429 447	423 423	- 468 - 468 - 450	- - - -	- - - -	- - - -	- - - -	(³) 1 1	3 3 3 3	37 34 34 39	31 26 26 33	7 20 21 –	9 13 13 7	1 - - 1	6 1 1 8	3 - - 5	- - -	3 2 1 3	- - - -	- - -	- - -	- - - -	- - -	- - - -
Level III State and local government	241 193	37.7 37.8	491 484	485 485	-100	- 485 - 485	_ _	- -	_ _	_ _	- -	2	5 3	7 5	31 37	39 47	(³) 1	_ _	_ _	1 -	8 4	2 3	2 -	_ _	_ _	- -	

Standard hours reflect the workweek for which employees receive their regular straight-time salaries (exclusive of pay for overtime at regular and/or premium rates), and the earnings correspond to these weekly hours.

² Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under cost-of-living clauses, and incentive payments, however, are included. See Appendix A for definitions and methods used to

compute means, medians, and middle ranges.

³ Less than 0.5 percent.

Table A-9. Establishments employing 500 workers or more: Hourly pay of maintenance and toolroom occupations, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, November 1996

	Number			rly pay lollars)1								ı	Percent	of work	ers rec	eiving s	traight-	time hou	ırly pay	(in dolla	ars) of-							
Occupation and level	of workers	Mean	Median	Middle ra	ange	Under 8.50	8.50 - 9.00	9.00 - 9.50	9.50 - 10.00	10.00 - 10.50	10.50 - 11.00	11.00 - 11.50	11.50 - 12.00	-	12.50 - 13.00	-	-	14.00 - 15.00	-	16.00 - 17.00	-	-	-	-	21.00 - 22.00	-	23.00 - 24.00	24.00 and over
General Maintenance Workers Private industry Service-producing industries State and local government	413 352 296 61	\$13.02 13.18 13.02 12.11	\$12.50 12.50 12.44 12.51	\$11.62 - 11.67 - 11.62 - 11.32 -	\$15.12 15.20 15.20 12.92	3 3 4 -	2 3 3 2	(2) (2) (2) (2) 2	2 2 3 2	1 1 1 2	3 1 1 13	6 5 4 10	18 20 22 3	12 11 13 16	15 9 9 51	4 5 6 -	2 3 3	- - -	24 28 24 -	1 1 -	2 2 3 -	2 2 2 -	1 1 2 -			- - -	1111	
Maintenance Electricians Private industry Goods-producing industries Manufacturing Service-producing industries State and local government	1,573 1,292 902 902 390 281	18.65 19.01 19.78 19.78 17.20 17.04	18.25 18.30 20.86 20.86 17.10 17.20	16.77 - 17.04 - 17.91 - 17.91 - 16.40 - 15.62 -	20.86 21.68 21.68 21.68 17.63 18.20	- - - - -	- - - -	- - - -	- - - -		(²) - - - - (²)	(²) - - - - 1		(2) (2) (2) (2) (2) - (2)	(2) (2) (2) (2) (2) -	(2) (2) (2) (2) (2) - (2)	1 1 - - 3 2	4 2 1 1 3 13	7 4 - - 14 21	15 15 13 13 20 11	17 19 10 10 40 10	14 13 13 13 12 21	6 3 2 2 6 21	10 12 17 17 -	23 28 40 40 - -	1 2 3 3 - -	- - - -	1 1 (²) (²) 3
Maintenance Electronics Technicians Level II Private industry Goods-producing industries Manufacturing Service-producing industries Transportation and utilities State and local government	2,976 2,795 282 282 2,513 1,449 181	18.86 18.97 16.92 16.92 19.20 21.47 17.14	20.86 21.15 15.55 15.55 21.15 21.24 18.20	16.23 - 16.23 - 14.00 - 14.00 - 16.81 - 21.15 - 17.11 -	21.24 21.24 20.86 20.86 21.24 22.12 18.20	- - - - -		- - - - -	- - - - -		(2) (2) 1 1 - -	1 1 1 1 1 1	1 1 2 2 1 -	1 1 2 2 1 -	4 4 9 9 3 - 5	2 2 3 3 2 -	3 3 7 7 3 -	7 7 18 18 6 -	5 5 9 9 4 - 7	6 7 1 1 7 -	5 5 3 3 5 -	8 5 - 5 1 63	3 4 - - 4 -	5 5 43 43 1 -	34 36 (²) (²) 41 70	14 15 - - 17 29 -		- - - - - -
Level IIIState and local government	760 259	18.98 18.07	18.97 18.50	17.55 – 16.52 –	20.41 18.97	-	-	_	- -	- -	- -	1	_	- -		- -	4	2 2	5 4	9 20	7 5	31 59	11 8	15 (²)	4	4 -	3 -	5 -
Maintenance Machinists Private industry Goods-producing industries Manufacturing State and local government	601 528 520 520 73	19.13 19.32 19.38 19.38 17.77	18.30 20.72 20.86 20.86 18.20	18.16 - 17.08 - 18.30 - 18.30 - 18.20 -	20.86 20.86 20.86 20.86 18.20	- - - -	- - - -	- - - -	- - - -	1111	- - - -	1 1 1 1	- - - -	- - - -	(2) (2) (2) (2) -	1 1 1 1	1 1 1 1 3	2 - - - 15	1 2 - -	10 12 12 12 12	9 10 10 10 10	26 20 21 21 63	2 - - - 16	30 34 35 35 -	17 20 20 20 20	- - - -	(2) (2) (2) (2) (2)	- - - -
Maintenance Mechanics, Machinery Private industry Goods-producing industries Manufacturing	1,561 1,434 1,358 1,358	17.23 17.37 17.46 17.46	16.77 16.77 16.77 16.77	14.82 - 15.58 - 16.22 - 16.22 -	19.90 20.72 20.86 20.86	- - - -	- - -	- - - -	1 1 1	1 1 2 2	1 1 1	1 (²) (²)	1 1 1	1 1 1	2 2 3 3	2 2 2 2	3 2 2 2	14 10 11 11	4 4 2 2	24 26 27 27	13 14 15 15	7 5 4 4	2 2 3 3	10 11 12 12	3 3 3 3	11 12 13 13	- - -	- - -
Maintenance Mechanics, Motor Vehicle Private industry Goods-producing industries Manufacturing Service-producing industries Transportation and utilities State and local government	1,063 408 107 107 301 265 655	17.06 18.20 18.51 18.51 18.09 18.20 16.35	17.43 18.10 19.40 19.40 17.35 17.84 16.77	14.37 - 13.70 - 17.86 - 17.86 - 13.45 - 13.10 - 14.82 -	19.04 21.56 21.36 21.36 23.66 24.18 18.20	- - - - -	- - - -	(2) - - - - - (2)	- - - - -	(2) - - - - - (2)	(²) - - - - - 1	2 1 6 6 - 2	2 3 - 5 5	3 8 3 3 9 11	3 6 2 2 7 8 1	3 4 4 4 5 5	9 5 5 5 5 5	15 6 2 2 7 8 21	4 2 - - 2 3 6	5 4 - - 5 2 6	12 8 8 8 8 5 14	17 6 11 11 5 1 24	12 13 22 22 10 11	1 3 11 11 - -	3 7 26 26 - -	(2) (2) - (2) (2) (2)	3 7 - 10 11	6 ³ 16 22 25 -
Maintenance Pipefitters Private industry Goods-producing industries Manufacturing	282 254 254 254	19.53 20.04 20.04 20.04	20.23 20.72 20.72 20.72	18.09 – 18.09 – 18.09 – 18.09 –	21.36 21.36 21.36 21.36	- - -	- - -	- - - -	- - -	- - -	- - -	- - -	- - -	- - - -	- - -	- - -	1 - - -	9 - - -	3 4 4 4	6 6 6 6	- - - -	16 17 17 17	1 1 1 1	25 28 28 28	40 45 45 45 45	- - -	- - -	- - - -

Table A-9. Establishments employing 500 workers or more: Hourly pay of maintenance and toolroom occupations, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, November 1996 — Continued

	Number of workers Mea	Hourly pay (in dollars) ¹				Percent of workers receiving straight-time hourly pay (in dollars) of—																					
Occupation and level		Mean	Median	Middle range	Under 8.50	8.50 - 9.00	9.00 - 9.50	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	23.00	and
Tool and Die Makers Private industry Goods-producing industries Manufacturing	276	\$19.64 19.70 19.70 19.70	\$18.48 18.48 18.48 18.48	\$18.40 - \$21.68 18.40 - 21.68 18.40 - 21.68 18.40 - 21.68	-	- - - -	- - -	- - -	- - -		- - -	- - -		- - -	- - -		2 2 2 2	2 2 2 2	11 11 11 11	- - -	38 36 36 36	7 7 7 7	- - -	31 32 32 32 32	1 1 1	2 2 2 2	7 7 7 7

¹ Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under cost-of-living clauses, and incentive payments, however, are included. See Appendix A for definitions and methods used to compute means, medians, and middle ranges.

² Less than 0.5 percent.

³ All workers were at \$24.00 and under \$25.00.

Table A-10. Establishments employing 500 workers or more: Hourly pay of material movement and custodial occupations, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, November 1996

				rly pay lollars) ¹								ı	Percent	of worl	kers rec	eiving s	traight-t	ime hou	ırly pay	(in dolla	ars) of–	-						
Occupation and level	Occupation and level Number of workers	Mean	Median	Middle	range	4.75 and under 5.00	5.00 - 5.50	5.50 - 6.00	6.00 - 6.50	6.50 - 7.00	7.00 - 7.50	7.50 - 8.00	8.00 - 8.50	8.50 - 9.00	9.00 - 9.50	9.50 - 10.00	10.00 - 11.00	11.00 - 12.00	-	13.00 - 14.00	14.00 - 15.00	-	16.00 - 17.00	17.00 - 18.00	18.00 - 19.00	19.00 - 20.00	20.00 - 21.00	and
Forklift Operators Private industry	900 900 635 635	\$12.18 12.18 12.19 12.19	\$11.99 11.99 11.98 11.98	11.98 11.98	- \$11.99 - 11.99 - 11.99 - 11.99	-	- - - -	- - -	- - - -	- - -	- - -	- - - -	1 1 1 1	2 2 - -	2 2 - -	(2) (2) (2) (2) (2)	3 3 1 1	70 70 93 93	10 10 2 2	8 8 - -	- - - -	- - - -	2 2 - -	(2) (2) - -	- - - -	3 3 4 4	- - - -	- - - -
Guards Level I Private industry:	7,639	8.80	8.10	7.50	- 9.50	-	(2)	1	5	4	12	10	26	10	6	3	6	6	4	3	2	1	(2)	(2)	-	(2)	_	-
Goods-producing industries	188 188 367	12.69 12.69 12.03	12.91 12.91 11.23	11.18	- 14.71 - 14.71 - 13.35	- - -	- - -	- - -	- - -	- - -	- - -	- - -	14 14 2	2 2 7	2 2 11	- - 9	4 4 17	8 8 13	24 24 13	8 8 10	31 31 2	4 4 4	1 1 2	3 3 2	- - -	1 1 8	- - -	- - -
Level II State and local government	379 227	12.56 11.95	12.68 12.51	_	- 13.85 - 12.68		-	- -	- -	- -	- -	(²) (²)	4 6	2 3	3 1	4 4	6 -	10 17	34 57	28 11	- -	6 -	2 -	_ _	1 –	1 -	- -	- -
Private industry	12,724 9,267 632 632 8,635 33 3,457	10.34 9.78 12.68 12.68 9.57 14.50 11.84	10.55 10.15 12.82 12.82 9.75 - 12.39	7.97 10.77 10.77 7.76	- 12.12 - 11.43 - 13.62 - 13.62 - 11.25 13.29	(2) - - (2) -	2 2 - - 2 -	2 3 - 3 -	5 6 - 7 -	2 3 - - 3 - (²)	5 6 - 7 - 1	5 6 - 7 - 3	5 4 1 1 4 - 7	3 6 6 3 - 5	5 5 3 6 - 3	8 10 9 9 10 - 3	14 14 8 8 15 - 12	17 19 9 9 20 - 9	13 8 17 17 8 - 28	10 7 28 28 6 58 16	(2) (2) 1 1 (2) 18 1	3 (²) 2 2 (²) 9 11	1 1 12 12 (²) 6 1	(2) (2) 5 5 (2) 9 (2)	(2) - - - - (2)	- - - - -	- - - - -	- - - - -
Material Handling Laborers Private industry Goods-producing industries Manufacturing	353 353 287 287	10.60 10.60 10.95 10.95	11.71 11.71 11.71 11.71	9.87 9.87	- 12.10 - 12.10 - 12.10 - 12.10	-	- - -	1 1 - -	5 5 - -	1 1 -	1 1 - -	13 13 16 16	2 2 - -	- - - -	1 1 - -	18 18 21 21	4 4 - -	24 24 29 29	24 24 29 29	3 3 4 4	- - -	3 3 - -	1 1 1	- - -	- - -	- - -	- - -	- - -
Shipping/Receiving Clerks Private industry Goods-producing industries Manufacturing Service-producing industries	420 405 284 284 121	14.39 14.34 14.92 14.92 12.99	14.09 13.93 14.04 14.04 13.93	13.51		- - -	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	1 1 1 1	2 2 1 1 5	1 1 1 1 2	2 2 1 1 5	8 9 2 2 24	3 1 1 7	4 4 4 4 3	28 29 39 39 5	15 13 4 4 36	1 1 2 2	23 22 32 32 -	5 5 2 2 12	2 2 3 3	6 6 8 8 2	- - - -	- - - -
Truckdrivers Light Truck Private industry State and local government	235 176 59	11.97 11.09 14.57	12.28 12.28 14.77	9.63	- 12.44 - 12.28 - 17.55	-	- - -	- - -	- - -	1 2 -	4 5 -	3 3 -	1 2 -	2 3 -	5 7 –	4 5 -	6 7 -	15 8 36	43 58 -	- - -	8 - 31	- - -	 - -	3 - 12	6 - 22	- - -	- - -	- - -
Heavy TruckState and local government	465 411	13.01 12.65	12.51 12.51		- 13.71 - 12.70	-	-	- -	- -	- -	- -	- -	- -	- -	- -	- -	6 7	5 6	59 65	11 13	10 9	- -	7 (2)	 -	2 -	- -	-	_ _
Tractor Trailer Private industry Goods-producing industries Manufacturing	864 813 232 232	15.94 16.04 14.15 14.15	16.74 16.74 12.40 12.40	14.45 12.29	- 17.72 - 17.72 - 17.62 - 17.62	-	- - -	- - -	- - -	- - - -	- - -	- - - -		- - - -	- - -	- - - -	1 1 2 2	1 1 4 4	15 16 56 56	1 1 - -	13 7 9 9	10 10 - -	16 17 - -	36 38 13 13	6 6 14 14	2 2 - -	1 1 2 2	- - -

Table A-10. Establishments employing 500 workers or more: Hourly pay of material movement and custodial occupations, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD, November 1996 — Continued

	Number of workers	Hourly pay (in dollars) ¹				Percent of workers receiving straight-time hourly pay (in dollars) of—																					
Occupation and level		Mean	Median	Middle rang	4.79 and unde 5.00	1 5.00 er 5.00	5.50 - 6.00	-	6.50 - 7.00	-	7.50 - 8.00	-	-	-	-	-	-	-	-	-	-	-	-	-	-	20.00	and
Warehouse Specialists Private industry Goods-producing industries Manufacturing	914	\$16.20 16.62 17.68 17.68	\$15.47 15.92 17.93 17.93	15.18 – 17.93 –	17.93 – 18.17 – 19.53 – 19.53 –	- - - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -	(²) (²) 1	1 1 1	2 2 - -	2 - - -	7 (²) - -	11 12 15 15	3 3 7 7	29 32 - -	2 2 - -	18 20 33 33	9 10 8 8	5 6 12 12	10 11 23 23	1 1 -

¹ Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under cost-of-living clauses, and incentive payments, however, are included. See Appendix A for definitions and methods used to compute means, medians, and middle ranges.

² Less than 0.5 percent.

Appendix A. Scope and Method of Survey

Scope

This survey of the Philadelphia–Wilmington–Atlantic City, PA–NJ–DE–MD Consolidated Metropolitan Statistical Area covered establishments employing 50 workers or more in *goods producing industries* (mining, construction, and manufacturing); *service producing industries* (transportation, communications, electric, gas, and sanitary services; wholesale trade; retail trade; finance, insurance, and real estate; and services industries); and State and local governments. Private households, agriculture, the Federal Government, and the self-employed were excluded from the survey. Table 1 in this appendix shows the estimated number of establishments and workers within scope of the survey and the number actually included in the survey sample.

Sampling frame

The list of establishments from which the survey sample was selected (the sampling frame) was developed from the State unemployment insurance reports for the Philadelphia–Wilmington–Atlantic City, PA–NJ–DE–MD Consolidated Metropolitan Statistical Area (November 1994). Establishments with 50 workers or more during the sampling frame's reference period were included in the survey sample even if they employed fewer than 50 workers at the time of the survey.

The sampling frame was reviewed for completeness and accuracy prior to the survey and, when necessary, corrections were made: Missing establishments were added; out-of-business and out-of-scope establishments were removed; and addresses, employment levels, industry classification, and other information were updated.

Survey design

The survey design includes classifying individual establishments into groups (strata) based on industry and employment size, determining the size of the sample for each group (stratum), and selecting an establishment sample from each stratum. The establishment sample size in a stratum was determined by expected number of

employees to be found (based on previous occupational pay surveys) in professional, administrative, technical, protective service, and clerical occupations. In other words, the larger the number of employees expected to be found in designated occupations, the larger the establishment sample in that stratum. An upward adjustment to the establishment sample size also was made in strata expected to have relatively high sampling error for certain occupations, based on previous survey experiences. (See section on "Reliability of estimates" below for discussion of sampling error.)

Data collection and payroll reference

Data for the survey were obtained primarily by personal visits of the Bureau's field economists to a sample of establishments within the Philadelphia–Wilmington–Atlantic City, PA–NJ–DE–MD Consolidated Metropolitan Statistical Area. Collection for the survey was from August 1996 through February 1997 and reflects an average payroll reference month of November 1996. Data obtained for a payroll period prior to the end of November 1996 were updated to include general wage changes, if granted, scheduled to be effective through that date.

Occupational pay

Occupational pay data are shown for full-time workers, i.e., those hired to work a regular weekly schedule. Pay data exclude premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases—but not bonuses—under cost-of-living allowance clauses and incentive payments, however, are included in the pay data.

Unless otherwise indicated, the pay data following the job titles are for all industries combined. Pay data for some of the occupations for all industries combined (or for some industry divisions within the scope of the survey) are not

presented in the A-series tables because either (1) data did not provide statistically reliable results, or (2) there was the possibility of disclosure of individual establishment data. Pay data not shown separately for industry divisions are included in data for all industries combined.

Average pay reflect areawide estimates. Industries and establishments differ in pay levels and job staffing, and thus contribute differently to the estimates for each job. Therefore, average pay may not reflect the pay differential among jobs within individual establishments. A-series tables provide distributions of workers by pay intervals.

The *mean* is computed for each job by totaling the pay of all workers and dividing by the number of workers. The *median* designates position—one-half of the workers receive the same as or more and one-half receive the same as or less than the rate shown. The *middle range* is defined by two rates of pay; one-fourth of the workers earn the same as or less than the lower of these rates and one-fourth earn the same as or more than the higher rate. Medians and middle ranges are not provided when they do not meet reliability criteria.

Occupations surveyed are common to a variety of public and private industries, and were selected from the following employment groups: (1) Professional and administrative; (2) technical and protective service; (3) clerical; (4) maintenance and toolroom; and (5) material movement and custodial. Occupational classification was based on a uniform set of job descriptions designed to take account of interestablishment variation in duties within the same job. Occupations selected for study are listed and described in appendix B, along with corresponding occupational codes and titles from the 1980 edition of the *Standard Occupational Classification Manual*. Job descriptions used to classify employees in this survey usually are more generalized than those used in individual establishments to allow for minor differences among establishments in specific duties performed.

Average weekly hours for professional, administrative, technical, protective service, and clerical occupations refer to the standard workweek (rounded to the nearest tenth of an hour) for which employees receive regular straight-time pay. Average weekly pay for these occupations are rounded to the nearest dollar.

Occupational employment estimates represent the total in all establishments within the scope of the study and not the number actually surveyed. Because occupational structures among establishments differ, estimates of occupational employment obtained from the sample of establishments studied serve only to indicate the relative importance of the jobs studied.

Survey nonresponse

Data were not available from 17.4 percent of the sample establishments (representing 317,366 employees covered by the survey). An additional 5.2 percent of the sample establishments (representing 56,385 employees) were either out of business or outside the scope of the survey.

If data were not provided by a sample member, the weights (based on the probability of selection in the sample) of responding sample establishments were adjusted to account for the missing data. The weights for establishments which were out of business or outside the scope of the survey were changed to zero.

Some sampled establishments had a policy of not disclosing salary data for certain employees. No adjustments were made to pay estimates for the survey as a result of these missing data. In all but two of the occupational work levels published in this bulletin, the proportion of employees for whom pay data were not available was less than 5 percent. The two jobs were Accounting Clerks III (5.2 percent) and Accounting Clerks IV (11.0 percent).

Reliability of estimates

The data in this bulletin are estimates from a scientifically selected probability sample. There are two types of errors possible in an estimate based on a sample survey—sampling and nonsampling.

Sampling errors occur because observations come only from a sample, not the entire population. The particular sample used in this survey is one of a number of all possible samples of the same size that could have been selected using the sample design. Estimates derived from the different samples would differ from each other.

A measure of the variation among these differing estimates is called the standard error or sampling error. It indicates the precision with which an estimate from a particular sample approximates the average result of all possible samples. The relative standard error (RSE) is the standard error divided by the estimate. For example, if the estimated average weekly salary of Secretaries Level IV is \$500 and the standard error is \$8, the RSE is 1.6 percent, or $\$8/\$500 \times 100 = 1.6\%$.

Estimates of relative standard errors for this survey vary among the occupational work levels depending on such factors as the frequency with which the job occurs, the dispersion of salaries for the job, and the survey design. The distribution of published work levels for one relative standard error was as follows:

Relative standard error	Percent of published occupational work levels
Less than 1 percent	1.4
1 and under 3 percent	59.4
3 and under 5 percent	35.5
5 percent and over	3.7

The standard error can be used to calculate a "confidence interval" around a sample estimate. For example, a 95 percent confidence interval is centered at the

sample estimate and includes all values within 2 times the estimate's standard error. If all possible samples were selected to estimate the population value, the interval from each sample would include the true population value approximately 95 percent of the time.

Using the RSE example above, there is 95 percent confidence that the true population value for Secretaries Level IV is between \$484 and \$516 (i.e., \$500 plus or minus $2 \times \$8$).

Nonsampling errors can stem from many sources, such as inability to obtain information from some establishments; difficulties with survey definitions; inability of respondents to provide correct information; mistakes in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation of missing data. Although not specifically measured, the survey's nonsampling errors are expected to be minimal due to the high response rate, the extensive and continuous training of field economists who gather survey data by personal visit, careful screening of data at several levels of review, annual

evaluation of the suitability of job definitions, and thorough field testing of new or revised job definitions.

To measure and better control nonsampling errors that occur during data collection, a quality control procedure was applied to the survey design. The procedure, job match validation (JMV), is designed to identify the frequency, reasons for, and sources of incorrect decisions made by Bureau field economists in matching company jobs to survey occupations. Once identified, the problems are discussed promptly with the field economists while the data are still being collected. Subsequently, the JMV results are tallied, reported to BLS staff, and become the basis for remedial action for future surveys.

¹ For this survey, an establishment is an economic unit which produces goods or services, a central administrative office, or an auxiliary unit providing support services to a company. In manufacturing industries, the establishment is usually at a single physical location. In service-producing industries, all locations of an individual company in a Metropolitan Statistical Area are usually considered an establishment. In government, an establishment is defined as all locations of a government entity.

Appendix table 1. Establishments and workers within scope of survey and number studied, Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD¹, November 1996

	Number of es	stablishments	Wo	rkers in establishm	ients
Industry division ²	Within scope of	Studied	Within scop	e of survey ⁴	Studied
	survey ³	Studied	Number	Percent	Studied
ALL ESTABLISHMENTS					
All divisions	5,971	380	1,590,323	100	397,920
Private industry		342	1,323,903	83	263,873
Goods producing	1,479	96	277,859	17	59,591
Manufacturing	1,205	79	252,046	16	57,293
Mining ⁵	7	3	410	(6)	174
Construction ⁵	267	14	25,403	2	2,124
Service producing	4,026	246	1,046,044	66	204,282
Transportation, communication, electric, gas, and					
sanitary services ⁷	246	31	70,310	4	27,485
Wholesale trade ⁸	403	19	61,963	4	4,412
Retail trade ⁸	963	28	224,442	14	25,334
Finance, insurance, and real estate8	406	22	115,924	7	29,814
Services ⁸	2,008	146	573,405	36	117,237
State and local government	466	38	266,420	17	134,047
ESTABLISHMENTS EMPLOYING 500 WORKERS OR MORE					
All divisions	553	120	884,807	100	355,056
Private industry	455	99	675,004	76	224,549
Goods producing	87	26	101,220	11	48,115
Manufacturing	87	26	101,220	11	48,115
Service producing	368	73	573,784	65	176,434
Transportation, communication, electric, gas, and		-			
sanitary services ⁷	34	12	47.501	5	25.095
Wholesale trade ⁸	13	3	7,314	l ĭ	1,824
Retail trade ⁸	75	8	122,339	14	22,665
Finance, insurance, and real estate ⁸	39	6	81.849	9	27.825
Services ⁸	207	44	314,781	36	99,025
State and local government	98	21	209,803	24	130,507

¹ The Philadelphia-Wilmington-Atlantic City Consolidated Metropolitan Statistical Area, as defined by the Office of Management and Budget through June 1994, consists of Bucks, Chester, Delaware, Montgomery, and Philadelphia Counties, PA; Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester, and Salem Counties, NJ; New Castle County, DE; and Cecil County, MD. The "workers within scope of survey" estimates provide a reasonably accurate description of the size and composition of the labor force included in the survey. Estimates are not intended, however, for comparison with other statistical series to measure employment trends or levels since (1) planning of wage surveys requires establishment data compiled considerably in advance of the payroll period studied, and (2) establishments employing fewer than 50 workers are excluded from the scope of the survey.

establishment is defined as all locations of a company in the area within the same industry division. In government, an establishment is generally defined as all locations of a government entity.

- Includes all workers in all establishments with total employment (within an area) at or above the minimum limitations.
- Separate data for this division are not shown in the A-series tables, but the division is represented in the "all industries" and "goods producing" estimates.
- 6 Less than 0.5 percent.
- Abbreviated to "Transportation and utilities" in the A-series tables. This division is represented in the "all industries" and "service producing" estimates.
- Separate data for this division are not shown in the A-series tables, but the division is represented in the "all industries" and "service producing" estimates.

Note: Overall industries may include data for industry divisions not shown separately.

² The *Standard Industrial Classification Manual* was used in classifying establishments by industry.

³ Includes all establishments with at least 50 total employees. In goods producing, an establishment is defined as a single physical location where industrial operations are performed. In service producing industries, an