# Occupational Compensation Survey: Pay and Benefits Upper Peninsula, MI September 1995

U.S. Department of Labor Bureau of Labor Statistics Summary December 1995

This summary presents results of a September 1995 survey of occupational pay in the Upper Peninsula area, which consists of Alger, Baraga, Chippewa, Delta, Dickinson, Gogebic, Houghton, Iron, Keweenaw, Luce, Marquette, Mackinac, Menominee, Ontonagon, and Schoolcraft Counties. This is 1 of over 120 areas which the Bureau of Labor Statistics surveys at the request of the Employment Standards Administration, U.S. Department of Labor, for use in administering the Service Contract Act of 1965. In addition, the Bureau conducts more extensive studies of occupational wages and related benefits in other areas throughout the United States. For information on these reports and other Bureau publications, contact any BLS regional office identified on the back page.

This study covered establishments employing 50 workers or more in manufacturing; transportation, communications, and other public utilities; wholesale trade; retail trade; finance, insurance, and real estate; and selected services, including health services; and State and local governments. A sample of 141 establishments employing 32,371 workers was selected to represent 361 establishments employing 56,427 workers in the area. Data collected from the sample of establishments were appropriately weighted to represent all establishments within the survey. Labor-management coverage for white-collar workers was 29 percent and 61 percent for blue-collar workers.

Table 1 presents the weekly hours and pay of selected professional, administrative, technical, and clerical workers. Table 2 presents the hourly pay

of maintenance, toolroom, material movement, and custodial workers. Tables 3 and 4 present separate occupational pay information for the health services industry. Classification of workers by occupation is based on a uniform set of job descriptions designed to take account of variation among establishments in duties within the same job. Data are not shown if employment in the occupation is insufficient to merit presentation or if there is a possibility that data for an individual establishment may be disclosed.

Tables 5, 6, and 7 present information on paid holidays, vacation pay provisions, and insurance, health, and retirement plans for blue-collar and whitecollar workers. See table 8 and the Scope and Method of Survey for further information on the composition of the occupational groups studied and the scope of the survey. The job descriptions used in the survey are available upon request.

For additional information regarding this survey or similar surveys conducted in this regional area, please contact the BLS Kansas City Regional Office at (816) 426-2481. You may also write to the Bureau of Labor Statistics at: Division of Occupational Pay and Employee Benefits, 2 Massachusetts Avenue, NE, Washington, D.C. 20212-0001 or call the Occupational Compensation Survey Program information line at (202) 606-6220.

Information in this publication will be made available to sensory impaired individuals upon request. Voice phone: (202) 606-STAT, TDD phone: (202) 606-5897; TDD message referral phone: 1-800-326-2577.



		Average			kly pay Iollars)²							I	Percent	of work	ers rece	eiving st	traight-ti	me wee	ekly pay	/ (in do	llars) of-	_					
Occupation and level	Number of workers	weekly hours <sup>1</sup> (stan- dard)	Mean	Median	Midd	le range	175 and under 200	200 - 225	225 - 250	250 - 275	275 - 300	300 - 325	325 - 350	350 - 375	375 - 400	400 - 425	425 - 450	450 - 475	475 - 500	500 - 525	525 - 550	550 - 600	600 - 650	650 - 700	700 - 750	750 - 800	800 and over
PROFESSIONAL OCCUPATIONS																											
Registered Nurses 2 Private industry State and local government	723 335 388	40.0 40.0 40.0	\$641 641 641	\$631 640 621	\$563 578 558	- \$710 - 687 - 723	' – I	- - -	- - -			- - -	1 1 1	4 ( <sup>3</sup> ) 8	14 15 13	16 16 16	22 26 20	16 21 12	14 10 17	9 10 7	3 ( <sup>3</sup> ) 5						
ADMINISTRATIVE OCCUPATIONS																											
Computer Systems Analysts Private industry	21 18	40.0 40.0	789 796	822 827	615 615	- 955 - 962				-	-	-	-	-	-	-		-				19 22	14 17	-	10 -	5 6	52 <sup>4</sup> 56
Level 1	11	40.0	657	-	-		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	36	27	-	18	9	9
TECHNICAL OCCUPATIONS																											
Drafters Private industry	75 72	40.0 40.0	481 474	490 485	419 419	- 535 - 531				-	-	1 1	7 7	9 10	4 4	8 8	1 1	13 14	8 8	20 21	7 7	15 14	4 4	-	3 -	- -	
Level 2 Private industry	37 36	40.0 40.0	429 426	456 456	368 368	- 504 - 496		-	-	-	-	3 3	14 14	19 19	8 8	-	3 3	27 28		24 25		3		-	-		
Level 3 Private industry	32 30	40.0 40.0	552 542	538 537	510 510	- 591 - 577				-	-	-	-	-	- -	- -		-	19 20	19 20	16 17	31 33	9 10	-	6 -	-	_ _
Engineering Technicians Private industry	53 46	40.0 40.0	544 526	577 577	452 445	- 585 - 585				-	-	- -	-	6 7	11 13	4 4	2 2	11 13	2 -	2 2		42 48	8 7	2 2	9 -	- -	2 2
Level 3 Private industry	23 22	40.0 40.0	587 585	585 585	577 577	- 585 - 585		-	-	-	-	-	-		-	-		-		-		91 95	4 _	4 5	-		
Level 4	9	40.0	697	-	-		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	33	-	56	-	11
CLERICAL OCCUPATIONS																											
Clerks, Accounting Private industry State and local government	319 186 133	39.9 39.9 40.0	406 367 461	386 332 459	327 300 387	- 473 - 423 - 544	- 1	2 3 -	1 1 -	5 9 _	3 6 -	12 20 1	13 17 7	10 11 9	8 5 11	5 4 8	8 5 11	8 6 11	6 3 10	2 3 2	5 1 12	9 2 20	1 1 -	- - -	- - -	2 3 -	- - -
Level 2 Private industry State and local government	156 121 35	39.9 39.9 40.0	343 322 416	330 310 405	300 290 387	- 384 - 344 - 437	- 1	3 4 -	1 2 -	11 14 -	7 9 _	23 29 3	18 17 20	9 12 -	7 6 11	6 _ 29	5 2 14	2 1 6	1 1 -	2 1 6	3 1 11		1 2 -	- - -	- - -	- - -	- - -
Level 3 Private industry State and local government	126 56 70	40.0 40.0 40.0	426 408 441	428 423 449	364 343 382	- 460 - 460 - 490	) _	- - -	- - -		- - -	2 5 -	10 20 3	14 11 17	11 5 16	6 13 -	13 13 14	18 20 17	13 7 17	3 7 -	9 - 16	- - -	- - -	- - -	- - -	- - -	- - -
Level 4	37	40.0	600	570	570	- 570	-	-	-	-	-	-	-	-	-	-	-	-	3	-	3	78	-	-	-	16	-

## Table 1. All establishments: Weekly hours and pay of professional, administrative, technical, and clerical occupations, Upper Peninsula, MI, September 1995

	Number	Average			kly pay lollars)²				_		_	F	Percent	of work	ers rece	eiving st	traight-ti	me wee	ekly pay	(in doll	ars) of–	-		_			
Occupation and level	Number of workers	weekly hours <sup>1</sup> (stan- dard)	Mean	Median	Middl	e range	175 and under 200	200 - 225	225 - 250	250 - 275	275 - 300	300 - 325	325 - 350	350 - 375	375 - 400	400 - 425	425 - 450	450 - 475	475 - 500	500 - 525	525 - 550	550 - 600	600 - 650	650 - 700	700 - 750	750 - 800	800 and over
Clerks, General Private industry State and local government	77	40.0 39.9 40.0	\$424 425 423	\$401 390 405	\$340 326 350	- \$460 - 445 - 490		( <sup>3</sup> ) 1 -	1 4 -	1 3 1	1 4 -	6 13 2	20 16 23	8 9 7	10 8 12	14 9 17	8 14 4	6 1 8	4 3 4		12 - 19	2 - 4	- - -	- - -		6 16 -	- - -
Level 2 Private industry State and local government	91 39 52	40.0 40.0 40.0	377 346 400	348 326 364	302	- 445 - 406 - 481		1 3 -	2 5 -	2 5 -	3 8 -	14 26 6	30 15 40	8 8 8	7 3 10	7 8 6	11 21 4	1 _ 2	7 - 12		7 _ 12	1 _ 2		- - -		- - -	- - -
Level 3 Private industry State and local government		39.9 39.5 40.0	426 386 438	411 390 419	373 342 392	- 460 - 410 - 528		- - -	- - -	- - -	- - -	- - -	17 29 14	9 19 6	11 24 7	24 10 28	5 10 4	11 _ 14	2 10 -		21 _ 27	- - -		- - -			- - -
Level 4	20	40.0	658	763	560	- 763	-	-	-	-	-	-	-	-	-	10	5	5	-	-	-	20	-	-	-	60	-
Clerks, Order: Level 1 Private industry		40.0 40.0	336 336	350 350	316 316	- 360 - 360				10 10	5 5	14 14	14 14	57 57						-			-				
Key Entry Operators Private industry State and local government	31 16 15	40.0 40.0 40.0	386 314 463	365 296 442	296 275 419	- 442 - 362 - 544	-	- - -	- - -	13 25 -	16 31 -	- - -	3 _ 7	26 44 7	3 _ 7	6 _ 13	13 - 27	- - -	- - -		19 _ 40	- - -	- - -	- - -			- - -
Level 1 Private industry	10 9	40.0 40.0	289 277		-		-			40 44	50 56	-		-	10 -			-	-	-	- -		-	-	-	-	-
Level 2 Private industry State and local government	7	40.0 40.0 40.0	432 360 468	419 _ _	365 - -	- 544  	- - -	- - -	- - -	- - -	- - -	- - -	5 - 7	38 100 7	- - -	10 - 14	19 _ 29	- - -	- - -	- -	29 - 43	- - -		- - -		- -	_ _ _

Table 1. All establishments: Weekly hours and pay of professional, administrative, technical, and clerical occupations, Upper Peninsula, MI, September 1995 — Continued

		Average			kly pay ollars)²							I	Percent	of work	ers rece	eiving st	raight-ti	me wee	ekly pay	(in doll	ars) of–	_					
Occupation and level	Number of workers	weekly hours <sup>1</sup> (stan- dard)	Mean	Median	Middle	e range	175 and under 200	200 - 225	225 - 250	250 - 275	275 - 300	300 - 325	325 - 350	350 - 375	375 - 400	400 - 425	425 - 450	450 - 475	475 - 500	500 - 525	525 - 550	550 - 600	600 - 650	650 - 700	700 - 750	750 - 800	800 and over
Secretaries Private industry State and local government		40.0 40.0 40.0	\$495 427 517	\$518 412 557	400	- \$570 - 482 - 570					1 3 -	3 10 ( <sup>3</sup> )	1 - 1	6 19 2	8 13 6	13 6 15	6 6 6	4 10 1	6 13 4	4 _ 5	7 4 8	30 14 36	11 - 15		$\binom{3}{-}{\binom{3}{3}}$		
Level 1 Private industry State and local government		40.0 40.0 40.0	512 327 540	569 320 570	304	- 570 - 352 - 570	- - -	- - -	-   -   -	- - -	2 13 -	8 53 1	- - -	7 27 4	2 _ 2	1 7 -	3 _ 4	1 _ 1	4 _ 5	3 _ 3	5 _ 6	65 - 74	- - -	- - -	- - -	- - -	
Level 2 Private industry State and local government		40.0 40.0 40.0	476 401 495	428 380 453	367	- 558 - 427 - 609	- - -	- - -	- - -	- - -	- - -	- - -	2 _ 2	8 35 1	12 38 5	27 - 33	8 4 9	2 _ 2	8 23 4	5 - 6	5 - 6	2 - 3	23 - 29	- - -	- - -	- - -	- - -
Level 3 Private industry State and local government		40.0 40.0 40.0	484 461 505	466 452 540	442	- 546 - 485 - 583	- - -	- - -	- - -	- - -	- - -	- - -	- - -	4 7 -	13 - 25	11 15 7	9 15 4	15 30 -	7 15 -	5 - 11	15 7 21	13 11 14	9 - 18	- - -	- - -	- - -	- - -
Switchboard-Operator-Receptionists Private industry State and local government		40.0 40.0 40.0	321 285 395	310 270 366	260	- 366 - 320 - 392	10 15 -	2 3 -	- - -	22 33 -	7 10 -	19 21 16	9 5 16	9 3 21	14 8 26		1 1 1		2 3 -	- - -	- - -	7 - 21	- - -		- - -	- - -	- - -

Table 1. All establishments: Weekly hours and pay of professional, administrative, technical, and clerical occupations, Upper Peninsula, MI, September 1995 — Continued

<sup>1</sup> Standard hours reflect the workweek for which employees receive their regular straight-time salaries (exclusive of pay for overtime at regular and/or premium rates), and the earnings correspond to these weekly hours.

<sup>3</sup> Less than 0.5 percent.

<sup>4</sup> Workers were distributed as follows: 11 percent at \$800 and under \$850; 6 percent at \$850 and under \$900; 33 percent at \$950 and under \$1,000; and 6 percent at \$1,000 and under \$1,050.

<sup>2</sup> Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under cost-of-living clauses, and incentive payments, however, are included. See Scope and Method of Survey for definitions and methods used to compute means, medians, and middle ranges.

NOTE: Because of rounding, sums of individual intervals may not equal 100 percent. Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupation or occupational levels may include data for categories not shown separately.

Table 2. All establishments: Hourly pay of	f maintenance, toolroom, r	material movement, and custodial	occupations. Upper	Peninsula, MI, September 1995

	Number			rly pay Iollars)1									Percent	t of worl	kers rec	eiving s	traight-	time hou	urly pay	(in dolla	ars) of—	_						
Occupation and level	of workers	Mean	Median	Midd	e range	Under 5.00	5.00 - 5.50	5.50 - 6.00	6.00 - 6.50	6.50 - 7.00	7.00 - 7.50	7.50 - 8.00	8.00 - 8.50	8.50 - 9.00	9.00 - 9.50	9.50 - 10.00	10.00 - 11.00	-	12.00 	-	14.00 - 15.00	15.00 - 16.00	16.00 - 17.00	17.00 - 18.00	18.00 - 19.00	-	20.00 	and
MAINTENANCE AND TOOLROOM OCCUPATIONS																												
General Maintenance Workers Private industry State and local government	147	\$9.67 8.69 11.26	\$9.58 8.39 11.47	\$7.50 7.00 9.78	- \$11.64 - 9.73 - 12.63		- - -	- - -	12 20 -	1 2 -	10 16 -	5 7 -	7 7 7	3 5 -	10 12 8	13 8 20	10 7 14	8 7 8	13 3 30	4 2 8	3 1 5	2 2 1	-   -   -		- -	- - -	- - -	- - -
Level 1 Private industry State and local government	128	9.25 8.13 11.05	9.20 7.80 10.14	7.40 6.81 9.78	- 10.24 - 9.30 - 12.61	- - -	- - -	- - -	14 23 -	1 2 -	12 19 -	5 9 -	8 8 8	3 5 -	12 14 9	14 9 22	9 4 16	4 4 5	12 1 29	4 2 8	1 _ 3	(²) _ 1	- - -		- - -	- - -	- - -	- - -
Level 2 Private industry State and local government	19	12.45 12.40 12.53	12.01 11.64 -	11.64 10.98 -	- 14.06 - 14.09 	- - -	- - -	- - -	- - -	_ _ _	- - -	- - -	- - -	- - -	- - -	3 _ 8	16 26 -	28 32 23	25 16 38	3 _ 8	16 11 23	9 16 -	-   -   -		- - -	- - -	- - -	- - -
Maintenance Electricians Private industry		14.97 14.95	15.75 15.75	11.89 11.89	- 15.75 - 15.75		-		-	-	-							27 28	5 5	3 2	2 2	39 40	10 10	6 4	3 3		3 3	3 3
Maintenance Electronics Technicians	68	16.17	16.14	16.14	- 16.14	-	-	-	-	-	-	-	-	-	-	-	3	3	-	6	3	3	63	6	-	4	9	-
Maintenance Machinists Private industry		17.15 17.15	18.46 18.46	16.46 16.46	- 18.46 - 18.46		-		-	-	-	-					10 10	3 3	5 5	-			18 18	8 8	41 41		15 15	
Maintenance Mechanics, Machinery Private industry		14.47 14.42	15.36 15.36	11.43 11.43	- 15.36 - 15.36		=		-	-	=	=	-	-	-	-	4 4	27 28	1	( <sup>2</sup> ) ( <sup>2</sup> )	(²) _	52 50	5 5	2 3	5 5	3 3	-	-
Maintenance Mechanics, Motor Vehicle State and local government	235 73	14.52 13.58	15.36 13.47	13.47 12.45	- 15.36 - 13.97	-	=		-	-	-					(²) _	6 -	4 8	11 27	13 41	(²) 1	59 21	2 1	1 -	-	3	-	-
Maintenance Pipefitters Private industry	26 26	17.61 17.61	17.12 17.12	16.90 16.90	- 18.58 - 18.58		-		-	-													35 35	27 27	38 38		-	-
Skilled Multi-Craft Maintenance Workers Private industry		20.29 20.29	19.99 19.99	19.16 19.16	- 24.69 - 24.69														15 15	3 3	2 2		3 3	-		34 34	(²) (²)	43 <sup>3</sup> 43
MATERIAL MOVEMENT AND CUSTODIAL OCCUPATIONS																												
Janitors Private industry State and local government	312	9.65 8.17 11.23	10.00 7.73 11.40	7.23 5.75 9.43	- 12.04 - 10.09 - 12.69	<u>1</u>	8 15 -	7 12 1	6 8 3	2 4 -	4 8 -	3 6 -	4 6 2	8 5 12	5 3 8	2 ( <sup>2</sup> ) 4	13 11 16	10 6 13	16 11 23	6 2 11	(²) _ 1	5 2 8	- - -			- - -	- - -	- - -
Material Movement and Storage Workers Private industry	531 483	11.12 10.89	10.75 10.03	8.65 8.55	- 13.49 - 13.41		1 1	-	2 2	4 5	4 5	5 5	7 8	6 6	12 14	4 5	7 8	2 2	16 15	14 14	8 2	2 2	6 7	-	-	1 1		
Level 1 Private industry		8.47 8.47	8.04 8.04	7.25 7.25	- 9.87 - 9.87		6 6		12 12	6 6	12 12	8 8	24 24	6 6		2 2			24 24					-	-			

	Number			rly pay Iollars)¹									Percen	t of work	kers rec	eiving s	traight-t	ime hou	ırly pay	(in dolla	ars) of—	-						
Occupation and level	of workers	Mean	Median	Middl	e range	Under 5.00	5.00 - 5.50	5.50 - 6.00	6.00 - 6.50	6.50 - 7.00	7.00 - 7.50	7.50 - 8.00	8.00 - 8.50	8.50 - 9.00	9.00 - 9.50	9.50 - 10.00	-	11.00 - 12.00	-	-	14.00 - 15.00	-	16.00 - 17.00	-	-	-	20.00 - 21.00	and
Level 2 Private industry		\$11.29 11.04	\$11.68 10.05	\$9.05 8.75	- \$13.60 - 13.41				1 1	4 5	3 4	4 5	5 6	6 7	14 16	3 4	7 8	1 (²)	16 15	16 17	9 3	2 2	7 8	-		-	-	-
Forklift Operators Private industry		11.17 11.17	10.03 10.03	8.75 8.75	- 13.86 - 13.86	-	-		2 2	12 12	3 3	4 4	1 1	7 7	11 11	6 6	9 9	-	-	31 31	5 5	3 3	8 8	-	-		-	-
Shipping/Receiving Clerks Private industry		10.47 10.47	10.07 10.07	9.10 9.10	- 12.25 - 12.25	-	-	-						18 18	26 26	3 3	21 21	6 6	18 18	-	9 9		-	-		-	-	-
Level 3 Private industry		13.46 13.46	11.37 11.37	9.75 9.75	- 19.23 - 19.23		-		-	-		-		-		26 26	13 13	26 26	-	-		4 4	-	-		30 30	-	-
Truckdrivers Private industry	400 298	12.48 13.02	12.36 14.00	10.87 11.45	- 14.00 - 14.00	1 2	-			-			1 1	1 1	2 3	4 5	32 9	6 9	11 15	2 3	31 42	$\binom{2}{2}$		-	7 10			-
Heavy Truck	286	12.72	13.18	10.87	- 14.00	-	-	-	-	-	-	-	-	(2)	1	2	38	7	1	-	43	(2)	-	-	6	-	-	-
Tractor Trailer Private industry		12.79 12.79	12.73 12.73	11.28 11.28	- 12.73 - 12.73		-	-		-			4 4	4 4		4 4	10 10	8 8	51 51	-	3 3		-	-	15 15		-	-

#### Table 2. All establishments: Hourly pay of maintenance, toolroom, material movement, and custodial occupations, Upper Peninsula, MI, September 1995 — Continued

<sup>1</sup> Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under cost-of-living clauses, and incentive payments, however, are included. See Scope and Method of Survey for definitions and methods used to compute means, medians, and middle ranges.

<sup>3</sup> Workers were distributed as follows: 5 percent at \$21.00 and under \$22.00; 1 percent at \$22.00 and under \$23.00; 3 percent at \$23.00 and under \$24.00; 10 percent at \$24.00 and under \$25.00; and 25 percent at \$25.00 and under \$26.00.

NOTE: Because of rounding, sums of individual intervals may not equal 100 percent. Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupation or occupational levels may include data for categories not shown separately.

<sup>2</sup> Less than 0.5 percent.

		Average			kly pay Iollars)²							ļ	Percent	of work	ers rece	eiving s	traight-ti	me wee	ekly pay	ín doll	ars) of-	_					
Occupation and level	Number of workers	weekly hours <sup>1</sup> (stan- dard)	Mean	Median	Middle ra	nge	225 and under 250	250 - 275	275 - 300	300 - 325	325 - 350	350 - 375	375 - 400	400 - 425	425 - 450	450 - 475	475 - 500	500 - 525	525 - 550	550 - 575	575 - 600	600 - 650	650 - 700	700 - 750	750 - 800	800 - 850	850 - 900
PROFESSIONAL OCCUPATIONS																											
Registered Nurses Private industry State and local government Hospitals Private industry State and local government	332 233	40.0 40.0 40.0 40.0 40.0 40.0	\$651 641 664 664 655 675	\$648 640 671 653 648 671	\$578 - 578 - 585 - 609 - 609 - 610 -	\$710 687 740 724 679 748	- - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - -	- - - - -	- - - - -	- - - - -	1 1 - - - -	2 ( <sup>3</sup> ) 4 2 ( <sup>3</sup> ) 5	13 15 11 7 5 10	8 6 10 7 6 8	7 10 2 7 11 2	22 25 18 25 33 16	21 21 19 22 23 21	12 10 14 10 6 15	11 11 12 14 15 13	3 ( <sup>3</sup> ) 7 4 ( <sup>3</sup> ) 9	1 - 2 1 - 2
Level 2 Private industry State and local government Hospitals Private industry State and local government	233 406	40.0 40.0 40.0 40.0 40.0 40.0	651 641 664 664 655 675	648 640 671 653 648 671	578 – 578 – 585 – 609 – 609 – 610 –	710 687 740 724 679 748	- - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - - -	- - - -	- - - - -	- - - - -	- - - -	1 1 - - -	2 ( <sup>3</sup> ) 4 2 ( <sup>3</sup> ) 5	13 15 11 7 5 10	8 6 10 7 6 8	7 10 2 7 11 2	22 25 18 25 33 16	21 21 19 22 23 21	12 10 14 10 6 15	11 11 12 14 15 13	3 ( <sup>3</sup> ) 7 4 ( <sup>3</sup> ) 9	1 - 2 1 - 2
CLERICAL OCCUPATIONS Clerks, Accounting Private industry State and local government		40.0 40.0 40.0	378 349 384	363 - 363	339 – – – 351 –	403 _ 422	- - -		5 25 -	5 25 -	16 - 19	32 25 33	18 13 19	2 - 3	9 - 11	9 - 11	5 13 3	- - -	- - -			- - -		- - -	- - -		
Level 2 Private industry State and local government Hospitals	21 8 13 13	40.0 40.0 40.0 40.0	361 349 368 350	335 - - -	335 – – – – – – –	387 _ _ _	- - -	- - - -	10 25 -	10 25 - 15	33 - 54 54	10 25 - 15	24 13 31 -	5 _ 8 8	- - - -	5 _ 8 _	5 13 - 8	- - -	- - -	- - - -	- - - -	- - - -	- - -	- - - -	- - - -		- - - -
Clerks, General State and local government	48 31	40.0 40.0	420 434	426 447	362 – 362 –	490 531	2 -	2 3		6 6	13 10	6 10	15 19	6 -	19 3	2 3	13 19	- -	15 23	2 3			-			-	
Level 2	40	40.0	427	445	346 –	490	2	-	-	7	15	5	5	7	22	2	15	-	15	2	-	-	-	-	-	-	-
Secretaries Private industry State and local government Hospitals	15	40.0 40.0 40.0 40.0	494 528 453 491	480 - - 528	384 – – – – – 380 –	575 - 554	- - -	- - - -	- - - -	4 - 9 7	- - - -	- - - -	25 - 55 20	- - - -	4 - 9 -	8 15 - -	13 23 - 20	- - -	4 8 - 7	17 31 - 27	13 23 - 20	8 - 18 -	- - -	4 - 9 -	- - - -	- - -	- - - -
Level 3 Hospitals	9 6	40.0 40.0	445 438	-		-	-						33 50		11 -	22 -	22 33	-	11 17			-	-		-	-	-
Switchboard-Operator-Receptionists Private industry	15 7	40.0 40.0	329 331	332 -	302 – – –	357 -	- -		7 14	40 43	27 14	20 14	7 14	-				-	- -		-		-	-		-	-

### Table 3. Health services: Weekly hours and pay of professional, administrative, technical, protective service, and clerical occupations, Upper Peninsula, MI, September 1995

<sup>1</sup> Standard hours reflect the workweek for which employees receive their regular straight-time salaries (exclusive of pay for overtime at regular and/or premium rates), and the earnings correspond to these weekly hours. <sup>2</sup> Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance methods used to compute means, medians, and middle ranges.

<sup>3</sup> Less than 0.5 percent.

bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under cost-of-living clauses, and incentive payments, however, are included. See Scope and Method of Survey for definitions and

NOTE: Because of rounding, sums of individual intervals may not equal 100 percent. Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupation or occupational levels may include data for categories not shown separately.

Table 4. Health services: Hourly	v nav of maintenance	e toolroom material movemen	t and custodial occupations	Unner Peninsula MI S	entember 1995
Table 4. Treatth Scivices. Hour	y pay or maintenance	s, toon oom, material movemer	n, and custolial occupations	, opper i erinisula, wil, e	chreinnei 1992

				rly pay Iollars) <sup>1</sup>									Percent	t of worl	kers rec	eiving s	traight-t	ime hou	ırly pay	(in dolla	ars) of—	-						
Occupation and level	Number of workers	Mean	Median	Middle	range	5.50 and under 5.75	5.75 - 6.00	6.00 - 6.25	6.25 - 6.50	6.50 - 6.75	6.75 - 7.00	7.00 - 7.25	7.25 - 7.50	7.50 - 7.75	7.75 - 8.00	8.00 - 8.50	8.50 - 9.00	9.00 - 9.50	9.50 - 10.00	10.00 - 10.50	10.50 - 11.00	11.00 - 11.50	-	12.00 - 12.50	-	13.00 _ 13.50	13.50 - 14.00	14.00 and over
MAINTENANCE AND TOOLROOM OCCUPATIONS																												
General Maintenance Workers Private industry State and local government Hospitals State and local government	37	\$9.95 9.65 10.20 9.81 10.27	\$9.78 9.27 9.78 9.20 9.17	\$9.00 - 8.89 - 9.17 - 8.64 - 8.45 -	- 10.00 - 11.30 - 10.65	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	1 3 - -	- - - -	13 14 13 20 26	8 19 - 15 -	18 22 15 22 30	29 16 39 13 -	7 8 7 2 -	2 5 - 4 -	6 3 9 9 13	- - - -	2 _ 4 9	10 8 11 11 22	- - - -	- - - -	2 3 2 -
Level 1 Private industry State and local government Hospitals State and local government	33 44 46 23	9.74 9.26 10.11 9.81 10.27	9.73 9.23 9.78 9.20 9.17	9.00 - 8.64 - 9.17 - 8.64 - 8.45 -	- 9.73 - 11.04 - 10.65	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	- - - -	1 3 - - -	- - - -	14 15 14 20 26	9 21 - 15 -	19 24 16 22 30	30 18 39 13 -	8 9 7 2 –	3 6 - 4 -	6 3 9 9 13	- - - -	3 _ 5 4 9	6 - 11 11 22	- - - -	- - - -	- - - -
Level 2 MATERIAL MOVEMENT AND CUSTODIAL OCCUPATIONS	6	12.66	-			-	-	-	-	-	-	-	-	-	-	-	-	-	17	-	-	-	-	-	50	-	-	33
Janitors Private industry State and local government Hospitals	110 51	8.81 8.85 8.72 9.41	8.93 9.13 8.93 9.33	7.98 - 7.33 - 8.65 - 8.64 -	- 10.09 - 9.05	10 13 4 2	- - - -	2 - 6 3	4 4 4 2	3 5 - -	2 3 - -	1 1 - 1	2 4 - -	1 1 - 1	2 3 - 3	7 10 - 10	20 5 55 15	9 6 16 13	1 1 - 1	25 29 16 30	_ _ _ _	12 17 - 18	  	_ _ _ _	_ _ _ _	- - - -	_ _ _ _	- - - -

<sup>1</sup> Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under cost-of-living clauses, and incentive payments, however, are included. See Scope and Method of Survey for definitions and methods used to compute means, medians, and middle ranges.

NOTE: Because of rounding, sums of individual intervals may not equal 100 percent. Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupation or occupational levels may include data for categories not shown separately.

Table 5. Annual paid holidays for full-time workers, Upper
Peninsula, MI, September 1995

<sup>1</sup> Less than 0.5 percent.
<sup>2</sup> Full and half days are combined. For example, the proportion of workers receiving 10 or more days includes those receiving *at least* 10 full days, or 9 full days plus 2 half days, or 8 full days and 4 half days, and so on.

NOTE: Because of rounding, sums of individual items may not equal totals. Dashes indicate that no data were reported.

Item	White-collar workers	Blue-collar workers
All full-time workers (in percent)	100	100
establishments not providing paid vacations	6	5
establishments providing paid vacations	94	95
Length-of-time payment	92	90
Percentage payment	2	4
y vacation pay provisions for:1		
Six months of service:		
Under 1 week	( <sup>2</sup> )	_
1 week	20	13
Over 1 and under 2 weeks	20 17	16
2 weeks	2	( <sup>2</sup> )
2 weeks Over 2 and under 3 weeks	2	
3 weeks	1	2 ( <sup>2</sup> )
A survey of a section.		. ,
1 year of service:	20	50
1 week Over 1 and under 2 weeks	30	52
	3	4
2 weeks	33	17
Over 2 and under 3 weeks	8	8
3 weeks	16	12
Over 3 and under 4 weeks	1	1
Over 4 and under 5 weeks	3	(2)
2 years of service:		
1 week	10	34
Over 1 and under 2 weeks	4	4
2 weeks	51	33
Over 2 and under 3 weeks	8	9
3 weeks	16	12
Over 3 and under 4 weeks	1	1
Over 4 and under 5 weeks	3	(2)
3 years of service:		
1 week	3	13
Over 1 and under 2 weeks	3	2
2 weeks	56	47
Over 2 and under 3 weeks	8	11
3 weeks	18	20
Over 3 and under 4 weeks	3	2
Over 4 and under 5 weeks	3	(2)
4 years of service:		
1 week	2	10
Over 1 and under 2 weeks	3	2
2 weeks	54	45
Over 2 and under 3 weeks	8	12
3 weeks	21	24
Over 3 and under 4 weeks	3	2

## Table 6. Annual paid vacation provisions for full-time workers, Upper Peninsula, MI, September 1995

ltem	White-collar workers	Blue-collar workers	
y vacation pay provisions for:1			
5 years of service:			
1 week	2	5	
Over 1 and under 2 weeks	2	2	
2 weeks	36	39	
Over 2 and under 3 weeks	6	8	
3 weeks	24	21	
Over 3 and under 4 weeks	17	19	
4 weeks	3	( <sup>2</sup> )	
Over 4 and under 5 weeks	3	( <sup>2</sup> )	
8 years of service:			
1 week	1	4	
2 weeks	9	20	
Over 2 and under 3 weeks	6	3	
3 weeks	51	41	
Over 3 and under 4 weeks	20	25	
4 weeks	3	1	
Over 4 and under 5 weeks	(2)	(2)	
Over 6 and under 7 weeks	4	1	
10 years of service:			
1 week	1	4	
2 weeks	4	3	
Over 2 and under 3 weeks	5	2	
3 weeks	36	42	
Over 3 and under 4 weeks	33	29	
4 weeks	8	13	
Over 4 and under 5 weeks	1	1	
5 weeks Over 6 and under 7 weeks	2 4	(²) 1	
12 years of service: 1 week	1	4	
	1 4	4	
2 weeks Over 2 and under 3 weeks	4	3 ( <sup>2</sup> )	
3 weeks	30	33	
Over 3 and under 4 weeks	30 36	25	
4 weeks	30 12	25	
Over 4 and under 5 weeks	4	24 5	
5 weeks	4	( <sup>2</sup> )	
J WCGN3	2	()	

## Table 6. Annual paid vacation provisions for full-time workers, Upper Peninsula, MI, September 1995 — Continued

Item	White-collar workers	Blue-collar workers	
ly vacation pay provisions for:1			
15			
15 years of service: 1 week	1	4	
2 weeks	2	3	
Over 2 and under 3 weeks	2	( <sup>2</sup> )	
3 weeks	14	14	
Over 3 and under 4 weeks	11	6	
4 weeks	35	41	
Over 4 and under 5 weeks	19	22	
5 weeks	6	3	
Over 7 and under 8 weeks	4	1	
20 years of service:			
1 week	1	4	
2 weeks	2	3	
Over 2 and under 3 weeks	2	(2)	
3 weeks	6	10	
Over 3 and under 4 weeks	1	2	
4 weeks	32	27	
Over 4 and under 5 weeks	18	21	
5 weeks	27	23	
Over 5 and under 6 weeks	1	4 ( <sup>2</sup> )	
Over 6 and under 7 weeks Over 7 and under 8 weeks	-	(-)	
1 week         2 weeks         Over 2 and under 3 weeks         3 weeks         Over 3 and under 4 weeks         4 weeks         Over 4 and under 5 weeks         5 weeks         Over 5 and under 6 weeks         6 weeks	1 2 7 1 21 3 41 2 11	4 3 ( <sup>2</sup> ) 10 2 21 5 28 4 17 ( <sup>2</sup> ) 1	
Over 6 and under 7 weeks 7 weeks	-		
	4	1	
7 weeks Over 7 and under 8 weeks 30 years of service:	-		
7 weeks Over 7 and under 8 weeks 30 years of service: 1 week	1	4	
7 weeks Over 7 and under 8 weeks 30 years of service: 1 week 2 weeks	1 2	4	
7 weeks	1 2 1	4 3 ( <sup>2</sup> )	
7 weeks Over 7 and under 8 weeks 30 years of service: 1 week 2 weeks	1 2	4	
7 weeks	1 2 1 6	4 3 ( <sup>2</sup> ) 10	
7 weeks	1 2 1 6 2	4 3 ( <sup>2</sup> ) 10 2	
7 weeks	1 2 1 6 2 21	4 3 ( <sup>2</sup> ) 10 2 21	
7 weeks	1 2 1 6 2 21 3	4 3 ( <sup>2</sup> ) 10 2 21 5	
7 weeks	1 2 1 6 2 21 3 26 13 15	4 3 ( <sup>2</sup> ) 10 2 21 5 11 15 21	
7 weeks       Over 7 and under 8 weeks         30 years of service:       1         1 week       2         2 weeks       Over 2 and under 3 weeks         3 weeks       3         Over 3 and under 4 weeks       4         4 weeks       Over 4 and under 5 weeks         5 weeks       Over 5 and under 6 weeks         6 weeks       Over 6 and under 7 weeks	1 2 1 6 2 21 3 26 13	4 3 ( <sup>2</sup> ) 10 2 21 5 11 15 21 1	
7 weeks	1 2 1 6 2 21 3 26 13 15	4 3 ( <sup>2</sup> ) 10 2 21 5 11 15 21	

## Table 6. Annual paid vacation provisions for full-time workers, Upper Peninsula, MI, September 1995 — Continued

Item	White-collar workers	Blue-collar workers		
By vacation pay provisions for:1				
Maximum vacation available:				
1 week	1	4		
2 weeks	2	3		
Over 2 and under 3 weeks	1	(2)		
3 weeks	6	10		
Over 3 and under 4 weeks	2	2		
4 weeks	21	21		
Over 4 and under 5 weeks	3	5		
5 weeks	26	11		
Over 5 and under 6 weeks	1	2		
6 weeks	14	21		
Over 6 and under 7 weeks		13		
7 weeks	1	2		
Over 7 and under 8 weeks		1		
Over 10 weeks	(2)	1		

Table 6. Annual paid vacation provisions for full-time workers, Upper Peninsula, MI, September 1995 — Continued

<sup>1</sup> Payments other than "length of time" are converted to an equivalent time basis; for example, 2 percent of annual earnings was considered as 1 week's pay. Periods of service are chosen arbitrarily and do not necessarily reflect individual provisions for progression; for example, changes in proportions at 20 years include changes between 15 and 20 years. Estimates are cumulative. Thus, the proportion eligible for at least 3 weeks' pay for 20 years include those eligible for at least 3 weeks' any after fewer years of service.
<sup>2</sup> Less than 0.5 percent.

NOTE: Because of rounding, sums of individual items may not equal totals. Dashes indicate that no data were reported.

Type of plan	White-collar workers	Blue-collar workers 100 98 83 74	
All full-time workers (in percent)	100		
n establishments offering at least one of the benefits shown below <sup>1</sup>	97		
Life insurance	86 82		
Wholly employer financed	82	74	
Accidental death and dismemberment insurance Wholly employer financed	79 76	71 64	
Sickness and accident insurance or sick leave or both Sickness and accident insurance	90 28	85 42	
Wholly employer financed	27	36	
Sick leave (full pay, no waiting period) Sick leave (partial pay or waiting period)	85 1	55 2	
Long-term disability insurance Wholly employer financed	48 35	36 19 96 46	
Hospitalization, surgical, and medical insurance Wholly employer financed	95 50		
Health maintenance organizations Wholly employer financed	14 1	14 1	
Dental care Wholly employer financed	76 43	75 37	
Vision care Wholly employer financed	51 45	49 37 15 6 83 44	
Hearing care Wholly employer financed	17 14		
Alcohol and drug abuse treatment Wholly employer financed	90 49		
Retirement benefits <sup>2</sup> Wholly employer financed	93 83 69 62		
Defined benefit Wholly employer financed	61 59	58 57	
Defined contribution Wholly employer financed	45 10	35 8	

## Table 7. Insurance, health, and retirement plans offered to full-time workers, Upper Peninsula, MI, September 1995

<sup>1</sup> Estimates listed after type of benefit are for all plans for which the employer pays at least part of the cost. Excluded are plans required by the Federal Government such as Social Security and Railroad Retirement.

and Railroad Retirement. <sup>2</sup> Establishments providing more than one type of retirement plan may cause the sum of the separate plans to be greater than the total for all retirement plans.

NOTE: Because of rounding, sums of individual items may not equal totals. Dashes indicate that no data were reported.

#### Table 8. Establishments and workers within scope of survey and number studied, Upper Peninsula, MI<sup>1</sup>, September 1995

Industry division <sup>2</sup>	Number of es	stablishments	Workers in establishments				
			Within scope of survey				
	Within scope of survey <sup>3</sup> Studi		Total <sup>4</sup>		Full-time	Full-time	Studied <sup>4</sup>
			Number	Percent	white-collar workers <sup>5</sup>	blue-collar workers <sup>6</sup>	
All divisions	361	141	56,427	100	15,310	23,490	32,371
Private industry		101	36,894	65	9,027	16,702	19,649
Manufacturing	58	21	9,340	17	2,247	6,875	5,448
Service producing $^7$ State and local government	196 90	69 40	23,448 19,533	42 35	5,945 6,283	6,651 6,788	11,531 12,722
Health services <sup>8</sup>	57	31	9,119	16	3,045	2,704	6,259
Private industry		19	5,607	10	2,192	1,197	4,088
State and local government		12	3,512	6	853	1,507	2,171
Hospitals	18	11	5,310	9	1,956	1,201	4,053
Private industry	7	6	3,362	6	1,474	517	2,995
State and local government	11	5	1,948	3	482	684	1,058

<sup>1</sup> The Upper Peninsula area consists of Alger, Baraga, Chippewa, Delta, Dickinson, Gogebic, Houghton, Iron, Keweenaw, Luce, Marquette, Mackinac, Menominee, Ontonagon, and Schoolcraft Counties. The "workers within scope of survey" estimates provide a reasonably accurate description of the size and composition of the labor force included in the survey. Estimates are not intended, however, for comparison with other statistical series to measure employment trends or levels since (1) planning of wage surveys requires establishment data compiled considerably in advance of the payroll period studied, and (2) establishments employing fewer than 50 workers are excluded from the scope of the survey.

<sup>2</sup> The Standard Industrial Classification Manual was used in classifying establishments by industry.

<sup>3</sup> Includes all establishments with total employment at or above the minimum limitation. All outlets (within a metropolitan area or nonmetropolitan county) of service producing companies are considered as one establishment when located within the same industry division.

<sup>4</sup> Includes part-time, seasonal, temporary, and other workers excluded from separate whiteand blue-collar categories. <sup>5</sup> Full-time, year-round permanent workers in professional, technical, and related occupations; executive, administrative, and managerial occupations; sales occupations; and administrative support occupations, including clerical.

<sup>6</sup> Full-time, year-round permanent workers in precision, craft, and repair occupations; machine operators, assemblers, and inspectors; handlers, equipment cleaners, helpers, and laborers; and service occupations, except households.

<sup>7</sup> Includes transportation, communications, and other public utilities (excluding taxicabs and services incidental to water transportation); wholesale trade; retail trade; finance, insurance, and real estate; hotels and other lodging places; personal services; business services; automotive repair services and garages; motion pictures; health services; membership organizations (excluding religious organizations); and miscellaneous services.

<sup>8</sup> Health services includes establishments primarily engaged in furnishing medical, surgical, and other health services to persons.

Note: Overall industries may include data for industry divisions not shown separately.

## Scope and Method of Survey

### Sampling procedures

The survey was conducted on a sample basis, using a listing of establishments (sampling frame) which fell within the designated scope of the survey. The sampling frame was developed using data from unemployment insurance reports and checked for accuracy and completeness. Establishments known to be missing were added; out-of-business and out-of-scope establishments were removed; some units were combined or split to meet the establishment/collection unit definitions; and, for some, address, employment, type of industry, or other information was corrected.

A sample of establishments was selected after a detailed stratification by industry and number of employees of all establishments within the scope of the survey. From this stratified universe, a probability sample was selected, with each establishment having a predetermined chance of selection. To obtain optimum accuracy at minimum cost, a greater proportion of large than small establishments was selected. When data were combined, each establishment was weighted according to its probability of selection so that unbiased estimates were generated. If data were not available for an establishment originally selected, the weights of other similar establishments were increased to account for the missing unit.

Data for the survey were obtained primarily by personal visits of Bureau field economists. Collection of the survey was from June 1995 through October 1995 and reflects an average payroll reference of September 1995. Data obtained for a payroll period prior to the end of August 1995 were updated to include general wage changes, if granted, scheduled to be effective through that date.

### **Occupations and pay**

Occupational employment and pay data are shown for full-time workers, i.e., those hired to work a regular weekly schedule. Pay data exclude premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under cost-of-living allowance clauses, and incentive payments, however, are included. Weekly hours in table 1 and 3 refer to the standard workweek (rounded to the nearest tenth of an hour) for which employees receive regular straight-time pay. Average weekly pay are rounded to the nearest dollar. Tables 1 through 4 provide distributions of workers by pay.

The *mean* is computed for each job by totaling the pay of all workers and dividing by the number of workers. The *median* designates position—one-half of

the workers receive the same as or more and one-half receive the same as or less than the rate shown. The *middle range* is defined by two rates of pay; one-fourth of the workers earn the same as or less than the lower of these rates and onefourth earn the same as or more than the higher rate. Medians and middle ranges are not provided when they do not meet reliability criteria.

Occupational employment estimates represent the total in all establishments within the scope of the study and not the number actually studied, and are intended as a general guide to the size and composition of the labor force rather than as precise measures of employment. Each group of establishments of a certain size, however, is given its proper weight in the combined data.

### **Employee benefits**

The incidence of employee benefits is studied for full-time, year-round permanent white-collar and blue-collar workers. Provisions which apply to a majority of the white- and blue-collar categories are considered to apply to all white- and blue-collar workers in the establishment. Similarly, if fewer than half of the workers are covered, the benefits are considered nonexistent in the establishment. Holidays, vacations, insurance and health plans are considered applicable to employees currently eligible for the benefits. Retirement plans are considered applicable to employees currently eligible for participation and those who will eventually become eligible.

*Paid holidays (table 5).* Holidays are included if workers who are not required to work are paid for the time off and those required to work receive premium pay or compensatory time off. They are included only if they are granted annually on a formal basis (provided for in written form or established by custom). Holidays are included even though in a particular year they fall on a nonworkday and employees are not granted another day off. Data are tabulated to show the percent of workers who are granted specific numbers of whole and half holidays.

*Paid vacations (table 6).* Establishments report their method of calculating vacation (time basis, percent of annual pay, flat-sum payment, etc.) and the amount of vacation pay granted. Only basic formal plans are reported. Vacation bonuses, vacation-saving plans, and "extended" or "sabbatical" benefits beyond basic plans are excluded. For tabulating vacation pay granted, all provisions are expressed on a time basis. Vacation pay calculated on other than a time basis is converted to its equivalent time period. Two percent of annual pay, for example, is tabulated as 1 week's vacation pay. Periods of service are chosen arbitrarily

and do not necessarily reflect individual provisions for progression ; for example, changes in proportions at 20 years include changes between 15 and 20 years. Estimates are cumulative. Thus, the proportion eligible for at least 3 week's pay after 20 years includes those eligible for at least 3 week's pay after fewer years of service.

Provisions after each specified length of service are related to all white- or blue-collar workers in an establishment regardless of length of service. Counts of white- or blue-collar workers by length of service were not obtained. The tabulations present, therefore, statistical measures of these provisions rather than proportions of workers actually receiving specific benefits.

Insurance, health, and retirement plans (table 7). Plans are included for which the employer pays either all or part of the cost. The benefits may be underwritten by an insurance company, paid directly by an employer or union, or provided by a health maintenance organization (HMO). Workers provided the option of an insurance plan or an HMO are reported under both types of plans. A plan is included even though a majority of the employees in an establishment do not choose to participate in it because they are required to bear part of its cost (provided the choice to participate is available to the majority). Federally required plans such as Social Security and railroad retirement are excluded. Benefit plans legally required by State governments, however, are included.

### Labor-management coverage

This survey collected the percent of workers covered by labor-management agreements in this area. An establishment is considered to have an agreement covering all white-collar or blue-collar workers if a majority of such workers is covered by a labor-management agreement determining wages and salaries. Therefore, all other white- or blue-collar workers are employed in establishments that either do no have labor-management agreements in effect, or have agreements that apply to fewer than half of their white- or blue-collar workers. Because establishments with fewer than 50 workers are excluded from the survey, estimates are not necessarily representative of the extent to which all workers in the area may be covered by the provisions of labor-management agreements.