## Occupational Compensation Survey: Pay Only

Cincinnati, Ohio-KentuckyIndiana, Metropolitan Area, June 1995
U.S. Department of Labor

Bureau of Labor Statistics
Bulletin 3080-27

## Preface

This bulletin provides results of June 1995 survey of occupational pay in the Cincinnati, OH—KY—IN Primary Metropolitan Statistical Area. This survey was conducted as part of the U.S. Bureau of Labor Statistics Occupational Compensation Survey Program. Data from this program are for use in implementing the Federal Employees Pay Comparability Act of 1990. The survey was conducted by the Bureau's regional office in Chicago, under the direction of Ronald H. Pritzlaff, Assistant Regional Commissioner for Operations.
The survey could not have been conducted without the cooperation of the many private firms and government jurisdictions that provided pay data included in this bulletin. The Bureau thanks these respondents for their cooperation.

For additional information regarding this survey or similar surveys conducted in this regional area, please contact the BLS Chicago Regional Office at (312) 353-1880. You may also write to the Bureau of Labor Statistics at: Division of Occupational Pay and Employee Benefits, 2 Massachusetts Avenue, NE, Washington, D.C. 20212-0001 or call the Occupational Compensation Survey Program information line at (202) 606-6220.
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For an account of a similar survey conducted in 1994, see Occupational Compensation Survey: Pay Only, Cincinnati, Ohio-Kentucky-Indiana, BLS Bulletin 3075-24.

## Occupational Compensation Survey: Pay Only

## Cincinnati, Ohio-KentuckyIndiana, Metropolitan Area, June 1995

U.S. Department of Labor

Robert B. Reich, Secretary
Bureau of Labor Statistics
Katharine G. Abraham,
Commissioner
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## Introduction

This survey of occupational pay in the Cincinnati, OH-KY-IN Primary Metropolitan Statistical Area (Clermont, Hamilton, and Warren Counties, OH; Boone, Campbell, and Kenton Counties, KY; and Dearborn County, IN) was conducted as part of the U.S. Bureau of Labor Statistics Occupational Compensation Survey Program. The survey is one of a number of metropolitan areas surveyed annually throughout the United States. (See listing of reports for other surveys at the end of this bulletin.)
A major objective of the Occupational Compensation Survey Program is to describe the level and distribution of occupational pay in a variety of the Nation's local labor markets, using a consistent survey approach. Another Program objective is to provide information on the incidence of employee benefits among and within local labor markets. However, no benefits data were collected for this survey.
The Program develops information that is used for a variety of purposes, including wage and salary administration, collective bargaining, and assistance in determining business or plant location. Survey results also are used by the U.S. Department of Labor in making wage determinations under the Service Contract Act, and by the President's Pay Agent (the Secretary of Labor and Directors of the U.S. Office of Personnel Management and the U.S. Office of Management and Budget) in determining local pay adjustments under the Federal Employee Pay Comparability Act of 1990. This latter requirement resulted in: (1) Expanding the survey's industrial coverage to include all private nonfarm establishments (except households) employing 50 workers or more and to State and local governments and
(2) adding more professional, administrative, technical, and protective service occupations to the surveys.

## Pay

The A-series tables provide estimates of straight-time weekly or hourly pay by occupation. Tables A-1 through A-5 provide data for selected white- and bluecollar occupations common to a variety of industries. Tables A-6 through A-10 include similar information, but are limited to establishments employing 500 workers or more. Tables A-11 and A-12 present separate occupational pay information for the health services industry.
Occupational pay information is presented for all industries covered by the survey and, where possible, for private industry (e.g., for goods- and service-producing industries) and for State and local governments. Within private industry, more detailed information is presented to the extent that the survey establishment sample can support such detail.

## Appendixes

Appendix A describes the concepts, methods, and coverage used in the Occupational Compensation Survey Program. It also includes information on the area's industrial composition and the reliability of occupational pay estimates.
Appendix B includes the descriptions used by Bureau field economists to classify workers in the survey occupations.

Table A-1. All establishments: Weekly hours and pay of professional and administrative occupations, Cincinnati, OH-KY-IN, June 1995


See footnotes at end of table.

Table A-1. All establishments: Weekly hours and pay of professional and administrative occupations, Cincinnati, OH-KY-IN, June 1995 — Continued


See footnotes at end of table.

Table A-1. All establishments: Weekly hours and pay of professional and administrative occupations, Cincinnati, OH-KY-IN, June 1995 — Continued


See footnotes at end of table.

Table A-1. All establishments: Weekly hours and pay of professional and administrative occupations, Cincinnati, OH-KY-IN, June 1995 — Continued


See footnotes at end of table.

Table A-1. All establishments: Weekly hours and pay of professional and administrative occupations, Cincinnati, OH-KY-IN, June 1995 — Continued

| Occupation and level | Number <br> of workers | Average weekly hours ${ }^{1}$ (standard) | Weekly pay (in dollars) ${ }^{2}$ |  |  |  | Percent of workers receiving straight-time weekly pay (in dollars) of - |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Mean | Median | Middle range |  | $\begin{gathered} 350 \\ \text { and } \\ \text { under } \\ 400 \end{gathered}$ | $\begin{gathered} 400 \\ 5- \\ 500 \end{gathered}$ | $\begin{gathered} 500 \\ - \\ 600 \end{gathered}$ | $\begin{gathered} 600 \\ -\overline{0} \end{gathered}$ | $\begin{gathered} 700 \\ 800 \end{gathered}$ | $\begin{gathered} 800 \\ 900 \end{gathered}$ | $\begin{gathered} 900 \\ - \\ 1000 \end{gathered}$ | $\left\|\begin{array}{c} 1000 \\ - \\ 1100 \end{array}\right\|$ | $\begin{gathered} 1100 \\ - \\ 1200 \end{gathered}$ | $\begin{gathered} 1200 \\ 1300 \end{gathered}$ | $\begin{gathered} 1300 \\ - \\ 1400 \end{gathered}$ | $\begin{gathered} 1400 \\ - \\ 1500 \end{gathered}$ | $\begin{gathered} 1500 \\ - \\ 1600 \end{gathered}$ | $\begin{gathered} 1600 \\ -\quad \\ 1700 \end{gathered}$ | $\begin{gathered} 1700 \\ - \\ 1800 \end{gathered}$ | $\begin{gathered} 1800 \\ - \\ 1900 \end{gathered}$ | $\begin{gathered} 1900 \\ 2000 \end{gathered}$ | $\begin{gathered} 2000 \\ -100 \\ 2100 \end{gathered}$ | $\begin{gathered} 2100 \\ -\quad \\ 2200 \end{gathered}$ | $\left\lvert\, \begin{gathered} 2200 \\ 2300 \end{gathered}\right.$ | $\begin{gathered} 2300 \\ \text { and } \\ \text { over } \end{gathered}$ |
| Personnel Specialists |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Level II ............... | 175 | 39.9 | \$624 | \$590 | \$535 | - \$673 | - | 2 | 50 | 29 | 8 | 6 | 3 | 1 | 1 | - | - | - | - | - | - | - | - | - | - | - | - |
| Private industry ..................... Goods-producing industries | 158 60 | 39.9 39.9 | 709 | ${ }^{-} 9$ |  | - $\quad 673$ | - | 3 | 27 | 33 | 17 | 10 | 10 | 1 | 3 | - | - | - | - | - | - | - | - | - | - | - | - |
| Service-producing industries ........... | 98 | 39.9 | 570 | 558 |  | - 625 | - | 4 | 64 | 28 | 1 | 2 | - | 1 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| State and local government ................. | 17 | 39.9 | 637 | 590 | 586 | - 713 | - | - | 53 | 18 | 18 | 12 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Level III | 266 | 39.6 | 786 | 738 |  | - 875 | - | - | 8 | 23 | 29 | 18 | 15 | 4 | 2 | 2 | - | - | - | - | - | - | - | - | - | - | - |
| Private industry | 232 | 39.8 | 769 | 729 |  | - 856 | - | - | 8 | 25 | 31 | 19 | 8 | 4 | 3 | 2 | - | - | - | - | - | - | - | - | - | - | - |
| Goods-producing industries ..... | 88 | 39.8 | 854 | 853 |  | - 958 | - | - | 1 | 17 | 18 | 27 | 19 | 7 | 6 | 5 | - | - | - | - | - | - | - | - | - | - | - |
| Manufacturing ............... | 67 | 39.8 | 822 | - | - | - - | - | - | 1 | 22 | 22 | 27 | 16 | - |  | 6 | - | - | - | - | - | - | - | - | - | - | - |
| Service-producing industries .... | 144 | 39.8 | 717 | 721 |  | - 738 | - | - | 13 | 31 | 40 | 13 | 1 | 2 | 1 | - | - | - | - | - | - | - | - | - | - | - | - |
| Transportation and utilities .. | 27 | 40.0 | 763 | - |  | - - | - | - | 33 | 4 | 19 | 22 | 7 | 11 | 4 | - | - | - | - | - | - | - | - | - | - | - | - |
| State and local government ......... | 34 | 37.9 | 906 | 973 | 822 | - 983 | - | - | 3 | 3 | 9 | 18 | 62 | 6 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Level IV ... | 225 | 39.9 | 996 | 966 |  | - 1,058 | - | - | - | 1 | 4 | 24 | 30 | 20 | 8 |  | 3 | 2 | - | - | - | - | - | - | - | - | - |
| Private industry | 210 | 39.9 | 996 | 966 |  | - 1,058 | - | - | - | 1 | 5 | 25 | 27 | 20 | 8 | 9 | 3 | 2 | - | - | - | - | - | - | - | - | - |
| Goods-producing industries ............. | 122 | 40.0 | 990 | 940 | 865 | - 1,058 | - | - | - | 2 | 4 | 31 | 33 | 8 | 4 | 10 | 3 | 4 | - | - | - | - | - | - | - | - | - |
| Manufacturing ........................... | 118 | 40.0 | 985 | 940 |  | - 1,031 | - | - | - | 3 | 4 | 32 | 33 | 8 | 3 | 9 | 3 | 4 | - | - | - | - | - | - | - | - | - |
| Service-producing industries ........... | 88 | 39.9 | 1,005 | 1,017 | 923 | - 1,079 | - | - | - | - | 6 | 16 | 18 | 38 | 14 | 7 | 2 | - | - | - | - | - | - | - | - | - | - |
| State and local government ................. | 15 | 39.7 | 992 | 972 | 972 | - 995 | - | - | - | - | - | 7 | 80 | 7 | - | 7 | - | - | - | - | - | - | - | - | - | - | - |

${ }^{1}$ Standard hours reflect the workweek for which employees receive their regular straight-time salaries (exclusive of pay for overtime at regular and/or premium rates), and the earnings correspond to these weekly hours.
overtime at regular and/or premium rates), and the earnings correspond to these weekly hours.
2 Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under cost-of-living clauses, and incentive payments, however, are included. See Appendix A for definitions and methods used to compute means, medians, and middle ranges.
${ }^{3}$ Less than 0.5 percent
${ }^{4}$ Workers were distributed as follows: 5 percent at $\$ 2,300$ and under $\$ 2,400$; 1 percent at $\$ 2,400$ and under $\$ 2,500$; 1 percent at $\$ 2,500$ and under $\$ 2,600$; 2 percent at $\$ 2,600$ and under $\$ 2,700$; 1 percent at $\$ 2,700$ and under $\$ 2,800$; 1 percent at $\$ 2,800$ and under $\$ 2,900$; and 1 percent at $\$ 3,200$ and under $\$ 3,300$.

NOTE: Because of rounding, sums of individual intervals may not equal 100 percent. Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupation or occupational levels may include data for categories not shown separately.

Table A-2. All establishments: Weekly hours and pay of technical and protective service occupations, Cincinnati, OH-KY-IN, June 1995


See footnotes at end of table.

Table A-2. All establishments: Weekly hours and pay of technical and protective service occupations, Cincinnati, OH-KY-IN, June 1995 — Continued

${ }^{1}$ Standard hours reflect the workweek for which employees receive their regular straight-time salaries (exclusive of pay for overtime at regular and/or premium rates), and the earnings correspond to these weekly hours.
bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under cost-of-living clauses, and incentive payments, however, are included. See Appendix A for definitions and methods used to
compute means, medians, and middle ranges. Less than 0.5 percent

NOTE: Because of rounding, sums of individual intervals may not equal 100 percent. Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupation or occupational levels may include data for categories not shown separately.

Table A-3. All establishments: Weekly hours and pay of clerical occupations, Cincinnati, OH-KY-IN, June 1995


See footnotes at end of table.

Table A-3. All establishments: Weekly hours and pay of clerical occupations, Cincinnati, OH-KY-IN, June 1995 - Continued


See footnotes at end of table.

Table A-3. All establishments: Weekly hours and pay of clerical occupations, Cincinnati, OH-KY-IN, June 1995 - Continued

${ }^{1}$ Standard hours reflect the workweek for which employees receive their regular straight-time salaries (exclusive of pay for overtime at regular and/or premium rates), and the earnings correspond to these weekly hours.
${ }^{2}$ Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under cost-of-living clauses, and incentive payments, however, are included. See Appendix A for definitions and methods used to compute means, medians, and middle ranges.
${ }^{3}$ Less than 0.5 percent.
${ }^{4}$ Workers were distributed as follows: 7 percent at $\$ 700$ and under $\$ 725$; 2 percent at $\$ 750$ and under $\$ 775$; and 2 percent at $\$ 775$ and under $\$ 800$.
NOTE: Because of rounding, sums of individual intervals may not equal 100 percent. Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupation or occupational levels may include data for categories not shown separately.

Table A-4. All establishments: Hourly pay of maintenance and toolroom occupations, Cincinnati, OH-KY-IN, June 1995


See footnotes at end of table.

Table A-4. All establishments: Hourly pay of maintenance and toolroom occupations, Cincinnati, OH-KY-IN, June 1995 - Continued

${ }^{1}$ Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments,
attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under
cost-of-living clauses, and incentive payments, however, are included. See Appendix A for definitions and methods used to compute means, medians, and middle ranges.
${ }^{2}$ Less than 0.5 percent.
NOTE: Because of rounding, sums of individual intervals may not equal 100 percent. Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupation or occupational levels may include data for categories not shown separately.

Table A-5. All establishments: Hourly pay of material movement and custodial occupations, Cincinnati, OH-KY-IN, June 1995

| Occupation and level | Number of workers | Hourly pay (in dollars) ${ }^{1}$ |  |  |  | Percent of workers receiving straight-time hourly pay (in dollars) of- |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Mean | Median | Middle range |  | $\begin{gathered} 4.25 \\ \text { and } \\ \text { under } \\ 4.50 \end{gathered}$ | $\begin{gathered} 4.50 \\ 5.00 \end{gathered}$ | $\begin{gathered} 5.00 \\ 5.50 \end{gathered}$ | $\begin{gathered} 5.50 \\ 6.00 \end{gathered}$ | $\begin{gathered} 6.00 \\ -\quad \\ 6.50 \end{gathered}$ | $\begin{aligned} & 6.50 \\ & -\overline{0} \\ & 7.00 \end{aligned}$ | $\begin{aligned} & 7.00 \\ & - \\ & 7.50 \end{aligned}$ | $\begin{aligned} & 7.50 \\ & -\overline{0} \\ & 8.00 \end{aligned}$ | $\begin{gathered} 8.00 \\ 8.50 \end{gathered}$ | $\begin{gathered} 8.50 \\ 9.00 \end{gathered}$ | $\begin{aligned} & 9.00 \\ & 9.50 \end{aligned}$ | $\left\|\begin{array}{c} 9.50 \\ 10.00 \end{array}\right\|$ | $\begin{gathered} 10.00 \\ - \\ 10.50 \end{gathered}$ | $\begin{gathered} 10.50 \\ 11.00 \end{gathered}$ | $\begin{array}{\|c\|} \hline 11.00 \\ 12.00 \end{array}$ | $\left.\begin{gathered} 12.00 \\ 13.00 \end{gathered} \right\rvert\,$ | $\left.\begin{array}{r} 13.00 \\ - \\ 14.00 \end{array} \right\rvert\,$ | $\begin{gathered} 14.00 \\ 15.00 \end{gathered}$ | $\left\|\begin{array}{c} 15.00 \\ 16.00 \end{array}\right\|$ | $\begin{gathered} 16.00 \\ 17.00 \end{gathered}$ | $\left.\begin{array}{\|c\|} 17.00 \\ 18.00 \end{array} \right\rvert\,$ | $\begin{gathered} 18.00 \\ 19.00 \end{gathered}$ | $\begin{gathered} 19.00 \\ \text { and } \\ \text { over } \end{gathered}$ |
| Forklift Operators | 1,424 | \$11.24 | \$10.00 | \$8.50 | - \$13.12 | - | - | - | - | $\left({ }^{2}\right)$ | $\left({ }^{2}\right)$ | 2 | 8 | 11 | 14 | 9 | 6 | 1 | 4 | 6 | 11 | 14 | 2 | 3 | - | - | 10 | - |
| Private industry ... | 1,424 | 11.24 | 10.00 | 8.50 | - 13.12 | - | - | - | - | $\left({ }^{2}\right)$ | $\left({ }^{2}\right)$ | 2 | 8 | 11 | 14 | 9 | 6 | 1 | 4 | 6 | 11 | 14 | 2 | 3 | - | - | 10 | - |
| Goods-producing industries ........ | 865 | 12.47 | 12.00 | 9.61 | - 13.58 | - | - | - | - | - | $\left({ }^{2}\right)$ | 3 | 4 | 6 | $\left({ }^{2}\right)$ | 10 | 8 | - | 6 | 10 | 14 | 15 | 3 | 5 | - | - | 17 | - |
| Manufacturing ........................... Service-producing industries ........ | 865 559 | 12.47 9.34 | 12.00 8.50 | 9.61 8.00 | $-\quad 13.58$ $-\quad 9.50$ | - | - | - | - | ${ }^{(2)}$ | ${ }^{(2)}$ | 3 $\left({ }^{3}\right)$ | 4 14 | 6 17 | $\left({ }^{2}\right)$ 36 | 10 6 | 8 3 | - | 6 $\left({ }^{6}\right)$ | 10 | 14 6 | 15 13 | 3 | 5 | - | - | 17 | - |
| Guards |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Levell ... | 1,610 | 6.62 | 6.00 | 5.25 | - 7.50 | 9 | 2 | 20 | 15 | 14 | 7 | 6 | 4 | 8 | 6 | 2 | 1 | 1 | $\left({ }^{2}\right)$ | 1 | 1 | $\left({ }^{2}\right)$ | - | 2 | - | - | - | - |
| Private industry .... | 1,568 | 6.56 | 6.00 | 5.25 | - 7.49 | 10 | 2 | 20 | 15 | 14 | 7 | 6 | 4 | 7 | 6 | 1 | 1 | 1 | $\left({ }^{2}\right)$ | 1 | 1 | 1 | - | 2 | - | - | - | - |
| Goods-producing industries ...... | 112 | 11.20 | 10.04 | 8.52 | - 15.30 | - | - | - | - | - | 2 | - | - | 1 | 33 | 4 | 7 | 6 | 2 | 10 | 4 | 5 | - | 26 | - | - | - | - |
| Manufacturing ............................. | 112 | 11.20 | 10.04 | 8.52 | - 15.30 | - | - | 2 | - | - | 2 | $-$ | - | 1 | 33 | 4 | 7 | 6 | 2 | 10 | 4 | ${ }^{2}$ | - | 26 | - | - | - | - |
| Service-producing industries ............ | 1,456 | 6.21 | 5.85 | 5.25 | - 7.00 | 10 | 3 | 22 | 17 | 15 | 8 | 7 | - | 8 | 4 | $\left({ }^{2}\right)$ | 1 | 1 | $\left({ }^{2}\right)$ | $\left({ }^{2}\right)$ | $\left({ }^{2}\right)$ | $\left({ }^{2}\right)$ | - | $\left({ }^{2}\right)$ | - | - | - | - |
| State and local government ................. | 42 | 8.90 | 8.53 | 8.22 | - 9.36 | - | - | - | - | - | 2 | 2 | 10 | 33 | 7 | 31 | 5 | - |  | 7 | 2 |  | - |  | - | - | - | - |
| Level II.. | 191 | 11.59 | 11.40 | 10.24 | - 13.63 | - | - | - | - | - | - | 5 | 6 | - | 1 | 2 | 12 | 7 | 12 | 12 | 13 | 20 | 10 | 3 | - | - | - | - |
| Private industry ... | 151 | 12.13 | 12.32 | 10.47 | - 13.79 | - | - | - | - | - | - | - | - | - | 1 | 2 | 15 | 8 | 13 | 10 | 11 | 25 | 13 | 3 | - | - | - | - |
| Service-producing industries ............ | 130 | 11.89 | 11.39 | 10.29 | - 13.63 | - | - | - | - | - | - | - | - | - | 1 | 2 | 17 | 8 | 15 | 12 | 13 | 14 | 15 | 4 | - | - | - | - |
| Janitors | 6,674 | 7.28 | 6.21 | 5.00 | - 9.06 | 4 | 15 | 17 |  | 9 | 4 |  | 4 | 4 | 2 | 5 | 3 | 2 | 1 | 6 | 2 | 6 | $\left({ }^{2}\right)$ | - | - | - | , | - |
| Private industry | 5,199 | 6.62 | 5.50 | 4.90 | - 7.20 | 5 | 20 | 21 | 11 | 10 | 5 | 5 | 3 | 3 | 2 | 3 | 1 | $\left({ }^{2}\right)$ | $\left({ }^{2}\right)$ | 1 | 1 | 7 | $\left({ }^{2}\right)$ | - | - | - | 1 | - |
| Goods-producing industries | 714 | 12.00 | 13.28 | 9.12 | - 13.94 | - | - | - | 1 | - | 2 | 12 | 2 | 6 | ${ }^{(2)}$ | 3 | ${ }^{(2)}$ | 2 | 2 | 5 | 4 | 50 | 3 | - | - | - | 7 | - |
| Manufacturing ............................ | 684 | 12.00 | 13.28 | 9.10 | - 13.94 | - | - | - | 1 | - | 2 | 12 | 2 | 7 | $\left({ }^{2}\right)$ | 3 | $\left(^{2}\right)$ | 2 | 2 | 3 | 2 | 52 | 3 | - | - | - | 7 | - |
| Service-producing industries ............ | 4,485 | 5.76 | 5.25 | 4.75 | - $\begin{array}{r}6.27 \\ \hline\end{array}$ | 6 | 23 | 24 | 12 | 12 | 5 | 4 | 4 | 3 | 2 | 3 | 1 | $\left({ }^{2}\right)$ | $\left({ }^{2}\right)$ | $\left({ }^{2}\right)$ | $\left({ }^{2}\right)$ | 1 | - | - | - | - | - | - |
| Transportation and utilities ........... | 41 | 9.76 | 8.03 | 6.78 | - 13.09 | - |  |  | - | 17 | 10 $(2)$ | 20 | - | 5 | - | - | 11 | - | ( | 7 | - | 41 | (2) | - | - | - | - | - |
| State and local government ................. | 1,475 | 9.59 | 9.79 | 8.23 | - 11.02 | - | - | 1 | 2 |  | $\left({ }^{2}\right)$ | 8 | 8 | 6 | 5 | 9 | 11 | 6 | 5 | 26 | 5 | 1 | $\left({ }^{2}\right)$ | - | - | - | - | - |
| Material Handling Laborers: Private industry: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Goods-producing industries ... | 371 | 11.57 | 12.91 | 8.26 | - 13.28 | - | - | - | - | 3 | 4 | 1 | 7 | 17 | 2 | - | - | - | - | 9 | 8 | 43 | - | - | - | - | 6 | - |
| Manufacturing ................ | 325 | 11.58 | 13.28 | 8.26 | - 13.28 | - | - | - | - | 2 | 5 | - | 8 | 18 | 2 | - | - | - | - | 6 | 2 | 49 | - | - | - | - | 7 | - |
| Service-producing industries ..... | 569 | 11.39 | 8.53 | 7.93 | - 14.45 | - | - | - | - | 2 | 2 | 14 | 10 | 21 | 6 | - | - | - | - | $\left({ }^{2}\right)$ | 5 | 4 | 14 | - | - | 22 | - | - |
| Order Fillers | 1,079 | 9.78 | 9.75 | 7.93 | - 11.47 | - | - | 1 | - | 1 | 5 | 6 | 12 | 5 | 13 | , | 6 | 8 | 11 | 19 | 2 | 9 | - | 1 | - | - | - | - |
| Private industry | 1,079 | 9.78 | 9.75 | 7.93 | - 11.47 | - | - | 1 | - | 1 | 5 | 6 | 12 | 5 | 13 | 3 | 6 | 8 | 11 | 19 | 2 | 9 | - | 1 | - | - | - | - |
| Goods-producing industries ...... | 546 | 9.55 | 10.91 | 7.50 | - 11.47 | - | - | 2 | - | 2 | 10 | 7 | 18 | - | - | - | 4 | 7 | 19 | 32 | - | - | - | - | - | - | - | - |
| Manufacturing ............... | 546 | 9.55 | 10.91 | 7.50 | - 11.47 | - | - | 2 | - | 2 | 10 | 7 | 18 | - | - | - | 4 | 7 | 19 | 32 | - | - | - | - | - | - | - | - |
| Service-producing industries ........... | 533 | 10.01 | 9.00 | 8.53 | - 11.75 | - | - | - | - | - | 1 | 5 | 6 | 10 | 26 | 5 | 8 | 8 | 3 | 5 | 3 | 17 | - | 3 | - | - | - | - |
| Shipping/Receiving Clerks ......... | 657 | 10.47 | 10.82 | 9.60 | - 11.60 | - | - | 2 | 2 | 4 | 1 | 1 |  | 5 | 6 | 2 | 12 | 13 | 6 | 25 | 11 | 2 | 7 | - | - | - | 1 | - |
| Private industry .......................... | 623 | 10.47 | 10.82 | 9.60 | - 11.60 | - | - | 2 | 2 | 4 | 1 |  | 2 | 5 | 6 | 1 | 13 | 13 | 6 | 24 | 11 | 2 | 8 | - | - | - | 1 | - |
| Goods-producing industries ....... | 407 | 10.51 | 10.82 | 9.62 | - 11.50 | - | - | 2 | 2 | - | - | 2 | - | 1 | 9 | 2 | 15 | 15 | 8 | 27 | 11 | 3 | 1 | - | - | - | 1 | - |
| Manufacturing ....................... | 395 | 10.50 | 10.26 | 9.60 | - $\quad 11.60$ | - | - | 3 |  | - | - | , | - | 15 | 9 | 2 | 16 | 15 | 5 | 28 | 11 | 3 | 1 | - | - | - | 2 | - |
| State and local government ................. | 34 | 10.44 | 10.99 | 9.10 | - 11.43 | - | - | - | - | - | - | - | 3 | 15 | 6 | 3 | - | 15 | 9 | 44 | 6 | - | - | - | - | - | - | - |

See footnotes at end of table.

Table A-5. All establishments: Hourly pay of material movement and custodial occupations, Cincinnati, OH-KY-IN, June 1995 — Continued


Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under cost-of-living clauses, and incentive payments, however, are included. See Appendix A for definitions and methods used to compute means, medians, and middle ranges.
${ }^{2}$ Less than 0.5 percent.
NOTE: Because of rounding, sums of individual intervals may not equal 100 percent. Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupation or occupational levels may include data for categories not shown

Table A-6. Establishments employing 500 workers or more: Weekly hours and pay of professional and administrative occupations, Cincinnati, OH-KY-IN, June 1995


See footnotes at end of table.

Table A-6. Establishments employing 500 workers or more: Weekly hours and pay of professional and administrative occupations, Cincinnati, OH-KY-IN, June 1995 - Continued


See footnotes at end of table.

Table A-6. Establishments employing 500 workers or more: Weekly hours and pay of professional and administrative occupations, Cincinnati, OH-KY-IN, June 1995 - Continued

${ }^{1}$ Standard hours reflect the workweek for which employees receive their regular straight-time salaries (exclusive of pay for overtime at regular and/or premium rates), and the earnings correspond to these weekly hours.
${ }^{2}$ Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under cost-of-living clauses, and incentive payments, however, are included. See Appendix A for definitions and methods used to nd middle ranges.
${ }^{4}$ Workers were distributed as follows: 7 percent at $\$ 1,800$ and under $\$ 1,900 ; 13$ percent at $\$ 1,900$ and under $\$ 2,000$; 17 percent at $\$ 2,000$ and under $\$ 2,100$; 11 percent at $\$ 2,100$ and under $\$ 2,200$; 10 percent at $\$ 2,200$ and under $\$ 2,300$; and 1 percent at $\$ 2,300$ and under $\$ 2,400$.
NOTE: Because of rounding, sums of individual intervals may not equal 100 percent. Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupation or occupational levels may include data for categories not shown separately.

Table A-7. Establishments employing 500 workers or more: Weekly hours and pay of technical and protective service occupations, Cincinnati, OH-KY-IN, June 1995


See footnotes at end of table.

Table A-7. Establishments employing 500 workers or more: Weekly hours and pay of technical and protective service occupations, Cincinnati, OH-KY-IN, June 1995 - Continued

${ }^{1}$ Standard hours reflect the workweek for which employees receive their regular straight-time salaries (exclusive of pay for overtime at regular and/or premium rates), and the earnings correspond to these weekly hours.
${ }_{2}{ }_{2}$ Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under cost-of-living clauses, and incentive payments, however, are included. See Appendix A for definitions and
methods used to compute means, medians, and middle ranges Less than 0.5 percent.

NOTE: Because of rounding, sums of individual intervals may not equal 100 percent. Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupation or occupational levels may include data for categories not shown separately.

Table A-8. Establishments employing 500 workers or more: Weekly hours and pay of clerical occupations, Cincinnati, OH-KY-IN, June 1995


See footnotes at end of table.

Table A-8. Establishments employing 500 workers or more: Weekly hours and pay of clerical occupations, Cincinnati, OH-KY-IN, June 1995 - Continued

${ }^{1}$ Standard hours reflect the workweek for which employees receive their regular straight-time salaries (exclusive of pay for
overtime at regular and/or premium rates), and the earnings correspond to these weekly hours.
${ }_{2}$ Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under cost-of-living clauses, and incentive payments, however, are included. See Appendix A for definitions and methods used to compute means, medians, and middle ranges.
${ }^{3}$ Less than 0.5 percent
4 Workers were distributed as follows: 1 percent at $\$ 200$ and under $\$ 225$ and 9 percent at $\$ 225$ and under $\$ 250$.
NOTE: Because of rounding, sums of individual intervals may not equal 100 percent. Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupation or occupational levels may include data for categories not shown separately.

Table A-9. Establishments employing 500 workers or more: Hourly pay of maintenance and toolroom occupations, Cincinnati, OH-KY-IN, June 1995

${ }^{1}$ Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, cost-of-living clauses, and incentive payments, however, are included. See Appendix A for definitions and methods used to compute means, medians, and middle ranges.
${ }^{2}$ Less than 0.5 percent.
NOTE: Because of rounding, sums of individual intervals may not equal 100 percent. Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupation or occupational levels may include data for categories not shown separately.

Table A-10. Establishments employing 500 workers or more: Hourly pay of material movement and custodial occupations, Cincinnati, OH-KY-IN, June 1995

| Occupation and level | Number of workers | Hourly pay (in dollars) ${ }^{1}$ |  |  |  | Percent of workers receiving straight-time hourly pay (in dollars) of- |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Mean | Median | Middle range |  | $\begin{gathered} 4.25 \\ \text { and } \\ \text { under } \\ 4.50 \end{gathered}$ | $\begin{gathered} 4.50 \\ 5.00 \end{gathered}$ | $\begin{gathered} 5.00 \\ 5.50 \end{gathered}$ | $\begin{aligned} & 5.50 \\ & 6.00 \end{aligned}$ | $\begin{gathered} 6.00 \\ 6.50 \end{gathered}$ | $\begin{aligned} & 6.50 \\ & -\overline{0} \\ & 7.00 \end{aligned}$ | $\begin{gathered} 7.00 \\ - \\ 7.50 \end{gathered}$ | $\begin{aligned} & 7.50 \\ & -00 \\ & 8.00 \end{aligned}$ | $\begin{gathered} 8.00 \\ - \\ 8.50 \end{gathered}$ | $\begin{aligned} & 8.50 \\ & 9.00 \end{aligned}$ | $\begin{aligned} & 9.00 \\ & 9.50 \end{aligned}$ | $\left\|\begin{array}{c} 9.50 \\ 10.00 \end{array}\right\|$ | $\begin{gathered} 10.00 \\ -\quad- \\ 10.50 \end{gathered}$ | $\begin{gathered} 10.50 \\ 11.00 \end{gathered}$ | $\begin{gathered} 11.00 \\ 12.00 \end{gathered}$ | $\left.\begin{gathered} 12.00 \\ 13.00 \end{gathered} \right\rvert\,$ | $\left.\begin{array}{r} 13.00 \\ 14.00 \end{array} \right\rvert\,$ | $\begin{gathered} 14.00 \\ 15.00 \end{gathered}$ | $\begin{gathered} 15.00 \\ 16.00 \end{gathered}$ | $\begin{gathered} 16.00 \\ 17.00 \end{gathered}$ | $\begin{gathered} 17.00 \\ 18.00 \end{gathered}$ | $\begin{gathered} 18.00 \\ 19.00 \end{gathered}$ | $\begin{gathered} 19.00 \\ 20.00 \end{gathered}$ |
| Forklift Operators | 430 | \$13.70 | \$13.61 | \$11.42 | - \$18.75 | - | - | - | - | - | 1 | 2 | 8 | 8 | 5 | - | - | - | - | 13 | 7 | 18 | ${ }^{(2)}$ | 4 | - | - | 33 | - |
| Private industry . | 430 | 13.70 | 13.61 | 11.42 | - 18.75 | - | - | - | - | - | 1 | 2 | 8 | 8 | 5 | - | - | - | - | 13 | 7 | 18 | $\left({ }^{2}\right)$ | 4 | - | - | 33 | - |
| Goods-producing industries ............. | 318 | 14.33 | 15.84 | 11.42 | - 18.75 | - | - | - | - | - | 1 | 3 | 10 | 7 | - | - | - | - | - | 18 | 9 | 1 | 1 | 6 | - | - | 45 | - |
| Manufacturing ........................... | 318 | 14.33 | 15.84 | 11.42 | - 18.75 | - | - | - | - | - | 1 | 3 | 10 | 7 | - | - | - | - | - | 18 | 9 | 1 | 1 | 6 | - | - | 45 | - |
| Guards |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Level I ... | 166 | 10.88 | 10.11 | 8.87 | - 12.50 | - | - | - | - | - | 1 | 4 | 4 | 9 | 11 | 11 | 7 | 7 | 4 | 12 | 5 | 5 | - | 19 | - | - | - | - |
| Private industry .... | 125 | 11.53 | 11.20 | 9.50 | - 13.78 | - | - | - | - | - | - | 5 | 2 | 1 | 12 | 5 | 9 | 10 | 6 | 14 | 6 | 6 | - | 25 | - | - | - | - |
| Goods-producing industries ............. | 74 | 12.61 | - | - | - - | - | - | - | - | - | - | - | - | 1 | 1 | 7 | 11 | 9 | 3 | 15 | 5 | 8 | - | 39 | - | - | - | - |
| Manufacturing ............................ | 74 | 12.61 | - | - | - - | - | - | - | - | - | - | - | - | 1 | 1 | 7 | 11 | 9 | 3 | 15 | 5 | 8 | - | 39 | - | - | - | - |
| Service-producing industries ........... | 51 | 9.97 | - | - | - - | - | - | - | - | - | - | 12 | 6 | - | 27 | 2 | 6 | 10 | 10 | 12 | 8 | 4 | - | 4 | - | - | - | - |
| State and local government ................. | 41 | 8.88 | 8.53 | 8.22 | - 9.36 | - | - | - | - | - | 2 | 2 | 10 | 34 | 7 | 32 | 2 | - | - | 7 | 2 | - | - | - | - | - | - | - |
| Level II... | 187 | 11.63 | 11.47 | 10.27 | - 13.63 | - | - | - | - | - | - | 5 | 6 | - | - | 1 | 12 | 6 | 12 | 12 | 13 | 20 | 10 | 3 | - | - | - | - |
| Private industry ... | 147 | 12.20 | 12.38 | 10.51 | - 13.79 | - | - | - | - | - | - | - | - | - | - | 1 | 15 | 7 | 12 | 10 | 12 | 26 | 13 | 3 | - | - | - | - |
| Service-producing industries ............ | 126 | 11.96 | 11.52 | 10.41 | - 13.63 | - | - | - | - | - | - | - | - | - | - | , | 17 | 8 | 14 | 12 | 13 | 14 | 15 | 4 | - | - | - | - |
| Janitors | 3,390 | 7.74 | 7.25 | 5.00 | - 10.00 | 7 | 16 | 14 | 5 | 6 | 1 | 4 | 5 | 4 | 3 | 6 | 5 | 3 | 3 | 11 | 2 | 5 | 1 | - | - | - | 1 | - |
| Private industry . | 2,357 | 6.80 | 5.25 | 4.75 | - 8.07 | 10 | 22 | 20 | 7 | 8 | 2 | 3 | 3 | 4 | 3 | 6 | 1 |  | 1 | 1 | , |  | 1 | - | - | - | 2 | - |
| Goods-producing industries | 298 | 13.49 | 13.94 | 11.17 | - 13.94 | - |  | - | - | - | - | 1 | 3 | 2 | 1 | 1 | 1 | 4 | 5 | 10 | 9 | 39 | 7 | - | - | - | 16 | - |
| Manufacturing ............................ | 268 | 13.66 | 13.94 | 11.27 | - 14.84 | - | - | - | - | - | - | 1 | 3 | 3 | 1 | 1 | 1 | 4 | ${ }^{6}$ | 6 | 4 | 43 | 8 | - | - | - | 18 | - |
| Service-producing industries ........... | 2,059 | 5.83 | 5.00 | 4.75 | - $\quad 6.25$ | 11 | 26 | 23 | ${ }^{2}$ | 9 | ${ }^{2}$ | 3 | 3 | 4 | 3 | 6 | 2 | $\left({ }^{2}\right)$ | $\left(^{2}\right)$ | - | $\left({ }^{2}\right)$ | 1 | - | - | - | - | - | - |
| State and local government ................. | 1,033 | 9.90 | 10.18 | 8.89 | - 11.02 | - | - | - | $\left({ }^{2}\right)$ | 2 | $\left({ }^{2}\right)$ | 7 | 9 | 3 | 4 | 8 | 14 | 8 | 7 | 33 | 2 | 2 | 1 | - | - | - | - | - |
| Material Handling Laborers | 372 | 13.12 | 12.29 | 8.33 | - 17.76 | - | - | - | - | - | - | $\left({ }^{2}\right)$ | 10 | 17 | 6 | - | $\left({ }^{2}\right)$ | $\left({ }^{2}\right)$ | - | 9 | 12 | 2 | - | - | - | 34 | 6 | - |
| Private industry ..................... | 366 | 13.19 | 12.29 | 8.33 | - 17.76 | - | - | - | - | - | - | - | 10 | 18 | 7 | - | - | - | - | 10 | 13 | 2 | - | - | - | 35 | 7 | - |
| Goods-producing industries . | 89 | 13.78 | 12.29 | 11.66 | - 18.59 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 38 | 35 | - | - | - | - | - | 27 | - |
| Shipping/Receiving Clerks | 85 | 11.47 | 11.16 | 10.35 | - 11.77 | - | - | - | - | - | - | - | 1 | 6 | 4 | 2 | 8 | 14 | 4 | 38 | 9 | 7 | - | - | - | - | 7 | - |
| Private industry ........... | 51 | 12.16 | - | - | - - | - | - | - | - | - | - | - | - | - | 2 | 2 | 14 | 14 | - | 33 | 12 | 12 | - | - | - | - | 12 | - |
| State and local government ....... | 34 | 10.44 | 10.99 | 9.10 | - 11.43 | - | - | - | - | - | - | - | 3 | 15 | 6 | 3 | - | 15 | 9 | 44 | 6 | - | - | - | - | - | - | - |
| Truckdrivers |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| State and local government ....... | 9 | 10.78 | - | - | - - | - | - | - | - | - | - | - | - | - | - | 56 | - | - | 22 | - | - | - | 22 | - | - | - | - | - |
| Tractor Trailer. | 587 | 16.79 | 18.95 | 14.10 | - 18.95 | - | - | - | - | - | - | - | - | - | - | - | 1 | 1 | - | 4 | 6 | 2 | 22 | 1 | 1 | 13 | 49 | 1 |
| Private industry ..... | 587 | 16.79 | 18.95 | 14.10 | - 18.95 | - | - | - | - | - | - | - | - | - | - | - | 1 | 1 | - | 4 | 6 | 2 | 22 | 1 | 1 | 13 | 49 | 1 |
| Warehouse Specialists | 961 | 11.17 | 11.10 | 9.77 | - 11.27 | - | - | - | - | - | - | $\left(^{2}\right)$ | 4 | 10 |  | 4 | 12 | 2 | 5 | 41 | 1 | 3 | 1 | 6 | $\left({ }^{2}\right)$ | 6 | - | - |
| Private industry ...... | 947 | 11.16 | 11.10 | 9.77 | - 11.27 | - | - | - | - | - | - | $\left({ }^{2}\right)$ | 4 | 10 | 3 | 4 | 12 | 2 | 5 | 41 | 1 | , | 1 | 6 | $\left({ }^{2}\right)$ | 6 | - | - |
| Goods-producing industries ..... | 424 | 11.72 | 11.10 | 9.31 | - 13.91 | - | - | - | - | - | - | - | 8 | 10 | 6 | 3 | 6 | 4 | 3 | 28 | 1 | 6 | 2 | 11 | - | 12 | - | - |
| Manufacturing ...................... | 404 | 11.61 | 11.10 | 8.80 | - 14.72 | - | - | - | - | - | - | - | 8 | 10 | 7 | 3 | 6 | 4 | 3 | 29 | 1 | 2 | 2 | 12 | - | 12 | - | - |
| Service-producing industries: Transportation and utilities | 29 | 10.57 | - | - | - | - | - | - | - | - | - | - | 14 | 17 | 10 | 21 | 10 | 7 | - | - | - | - | - | - | - | 21 | - | - |

${ }^{1}$ Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under cost-of-living clauses, and incentive payments, however, are included. See Appendix A for definitions and methods used to compute means, medians, and middle ranges.
${ }^{2}$ Less than 0.5 percent
NOTE: Because of rounding, sums of individual intervals may not equal 100 percent. Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupation or occupational levels may include data for categories not shown separately.

Table A-11. Health services: Weekly hours and pay of professional, administrative, technical, protective service, and clerical occupations, Cincinnati, OH-KY-IN, June 1995


See footnotes at end of table.

Table A-11. Health services: Weekly hours and pay of professional, administrative, technical, protective service, and clerical occupations, Cincinnati, OH-KY-IN, June 1995 Continued


See footnotes at end of table.

Table A-11. Health services: Weekly hours and pay of professional, administrative, technical, protective service, and clerical occupations, Cincinnati, OH-KY-IN, June 1995 Continued


[^1]for definitions and methods used to compute means, medians, and middle ranges. Less than 0.5 percent.

NOTE: Because of rounding, sums of individual intervals may not equal 100 percent. Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupation or occupational levels may include data for categories not shown separately.

Table A-12. Health services: Hourly pay of maintenance, toolroom, material movement, and custodial occupations, Cincinnati, OH-KY-IN, June 1995

| Occupation and level | Number of workers | Hourly pay (in dollars) ${ }^{1}$ |  |  |  | Percent of workers receiving straight-time hourly pay (in dollars) of- |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Mean | Median | Middle range |  | $\begin{array}{\|c\|} 4.25 \\ \text { and } \\ \text { under } \\ 4.50 \\ \hline \end{array}$ | $\begin{gathered} 4.50 \\ -\overline{0} \end{gathered}$ | $\begin{gathered} 5.00 \\ 5.50 \end{gathered}$ | $\begin{gathered} 5.50 \\ -0 \\ 6.00 \end{gathered}$ | $\begin{gathered} 6.00 \\ 6.50 \end{gathered}$ | $\begin{gathered} 6.50 \\ 7.00 \end{gathered}$ | $\begin{aligned} & 7.00 \\ & 7.50 \end{aligned}$ | $\begin{gathered} 7.50 \\ 8.00 \end{gathered}$ | $\begin{gathered} 8.00 \\ 8.50 \end{gathered}$ | $\begin{aligned} & 8.50 \\ & 9.00 \end{aligned}$ | $\begin{aligned} & 9.00 \\ & 9.50 \end{aligned}$ | $\begin{gathered} 9.50 \\ 10.00 \end{gathered}$ | $\left.\begin{gathered} 10.00 \\ -.50 \end{gathered} \right\rvert\,$ | $\begin{gathered} 10.50 \\ 11.00 \end{gathered}$ | $\begin{gathered} 11.00 \\ 11.50 \end{gathered}$ | $\begin{gathered} 11.50 \\ 12.00 \end{gathered}$ | $\left.\begin{gathered} 12.00 \\ 13.00 \end{gathered} \right\rvert\,$ | $\left\|\begin{array}{c} 13.00 \\ 14.00 \end{array}\right\|$ | $\left\|\begin{array}{c} 14.00 \\ 15.00 \end{array}\right\|$ | $\begin{gathered} 15.00 \\ 16.00 \end{gathered}$ | $\begin{gathered} 16.00 \\ 17.00 \end{gathered}$ | $\begin{array}{\|c} 17.00 \\ 18.00 \end{array}$ | $\begin{gathered} 18.00 \\ 19.00 \end{gathered}$ |
| MAINTENANCE AND TOOLROOM OCCUPATIONS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| General Maintenance Workers ............ | 151 | \$8.94 | \$8.40 | \$7.67 | - \$10.00 | - | - | - | - | 6 | - | 17 | 10 | 24 | 9 | 2 | 5 | 3 | 5 | 1 | 13 | 2 | - | 3 | - | - | - | - |
| Private industry ............................ | 143 | 8.80 | 8.33 | 7.67 | - 9.80 | - | - | - | - | 6 | - | 18 | 10 | 25 | 10 | 2 | 5 | 3 | 5 | - | 10 | 1 | - | 3 | - | - | - | - |
| Hospitals ........................................ | 10 | 12.56 | - | - | - - | - | - | - | - | - | - | - | - | - | - | 10 | - | - | 10 | - | 20 | 20 | - | 40 | - | - | - | - |
| Private industry .............................. | 9 | 12.77 | - |  | - | - | - | - | - | - | - | - | - | - | - | 11 | - | - | - | - | 22 | 22 | - | 44 | - | - | - | - |
| Maintenance Electricians | 29 | 15.53 | 15.86 | 14.16 | - 16.59 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 24 | 14 | 14 | 38 | 7 | 3 |
| Private industry ...... | 23 | 16.05 | 16.57 | 15.75 | - 16.92 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 9 | 13 | 17 | 48 | 9 | 4 |
| Hospitals ............................................ | 23 | 16.05 | 16.57 | 15.75 | - 16.92 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 9 | 13 | 17 | 48 | 9 | 4 |
| Private industry .............................. | 23 | 16.05 | 16.57 | 15.75 | - 16.92 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 9 | 13 | 17 | 48 | 9 | 4 |
| Maintenance Electronics Technicians Level II | 36 | 15.60 | 16.06 | 14.49 | - 17.08 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 3 |  | 3 | 14 |  |  |  |  |
| Private industry .................................. | 35 | 15.69 | 16.06 | 14.73 | - 17.08 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 3 | 9 | 3 | 14 | 17 | 26 | 29 | - |
| Hospitals ............ | 36 | 15.60 | 16.06 | 14.49 | - 17.08 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 3 | 11 | 3 | 14 | 17 | 25 | 28 | - |
| Private industry ............................ | 35 | 15.69 | 16.06 | 14.73 | - 17.08 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 3 | 9 | 3 | 14 | 17 | 26 | 29 | - |
| MATERIAL MOVEMENT AND CUSTODIAL OCCUPATIONS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Guards |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Level I .... | 31 | 9.79 | 9.67 | 8.81 | - 11.63 | - | - | - | - | 6 | - | - | 3 | - | 32 | 3 | 13 | 10 | 3 | - | 19 | 10 | - | - | - | - | - | - |
| Private industry ............................ | 29 | 9.72 | 9.67 | 8.81 | - 11.52 | - | - | - | - | 7 | - | - | 3 | - | 34 | 3 | 10 | 10 | 3 | - | 21 | 7 | - | - | - | - | - | - |
| Hospitals. | 25 | 10.06 | 9.67 | 8.89 | - 11.63 | - | - | - | - | - | - | - | - | - | 40 | 4 | 8 | 12 | 4 | - | 24 | 8 | - | - | - | - | - | - |
| Private industry ............................. | 24 | 10.08 | 9.91 | 8.88 | - 11.63 | - | - | - | - | - | - | - | - | - | 42 | 4 | 4 | 13 | 4 | - | 25 | 8 | - | - | - | - | - | - |
| Level II | 114 | 11.80 | 11.38 | 10.29 | - 13.63 | - | - | - | - | - | - | - | - | - | 1 | 3 | 16 | 9 | 15 | 9 | 4 | 13 | 15 | 16 | - | - | - | - |
| Private industry | 114 | 11.80 | 11.38 | 10.29 | - 13.63 | - | - | - | - | - | - | - | - | - | 1 | 3 | 16 | 9 | 15 | 9 | 4 | 13 | 15 | 16 | - | - | - | - |
| Hospitals ............. | 114 | 11.80 | 11.38 | 10.29 | - 13.63 | - | - | - | - | - | - | - | - | - | 1 | 3 | 16 | 9 | 15 | 9 | 4 | 13 | 15 | 16 | - | - | - | - |
| Private industry ...... | 114 | 11.80 | 11.38 | 10.29 | - 13.63 | - | - | - | - | - | - | - | - | - | 1 | 3 | 16 | 9 | 15 | 9 | 4 | 13 | 15 | 16 | - | - | - | - |
| Janitors | 1,221 | 7.16 | 7.11 | 5.81 | - 8.57 | 2 | 3 | 14 | 8 | 14 | 9 | 10 | 10 | 5 | 7 | 11 | 7 | 1 | $\left({ }^{2}\right)$ | - | - | - | - | - | - | - | - | - |
| Private industry ............................ | 1,040 | 6.90 | 6.53 | 5.66 | - 8.17 | 2 | 3 | 17 | 9 | 16 | 10 | 7 | 9 | 5 | 6 | 13 | 3 | - | $\left({ }^{2}\right)$ | - | - | - | - | - | - | - | - | - |
| Hospitals ............. | 417 | 8.24 | 8.50 | 7.56 | - $\quad 9.06$ | - | - | $\left({ }^{2}\right)$ | $\left({ }^{2}\right)$ | 8 | 6 | 9 | 15 | 12 | 12 | 30 | 7 | - | $\left({ }^{2}\right)$ | - | - | - | - | - | - | - | - | - |
| Private industry .............................. | 402 | 8.29 | 8.55 | 7.56 | - 9.06 | - | - | - | - | 8 | 5 | 8 | 13 | 12 | 13 | 31 | 8 | - | $\left({ }^{2}\right)$ | - | - | - | - | - | - | - | - | - |
| Shipping/Receiving Clerks | 34 | 10.58 | 10.99 | 10.32 | - 11.43 | - | - | - | - | - | - | - | - | 9 | 6 | 6 | 3 | 21 | 6 | 38 | 6 | 6 | - | - | - | - | - | - |
| Private industry ............ | 12 | 10.44 | - | - | - - | - | - | - | - | - | - | - | - | - | 8 | 8 | 8 | 42 | - | 17 | 17 | - | - | - | - | - | - | - |
| Hospitals ................ | 12 | 10.44 | - | - | - - | - | - | - | - | - | - | - | - | - | 8 | 8 | 8 | 42 | - | 17 | 17 | - | - | - | - | - | - | - |
| Private industry .............................. | 12 | 10.44 | - | - | - - | - | - | - | - | - | - | - | - | - | 8 | 8 | 8 | 42 | - | 17 | 17 | - | - | - | - | - | - | - |

1 Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under compute means, medians, and middle ranges.
${ }^{2}$ Less than 0.5 percent
NOTE: Because of rounding, sums of individual intervals may not equal 100 percent. Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupation or occupational levels may include data for categories not shown separately.

## Appendix A. Scope and Method of Survey

## Scope

This survey of the Cincinnati, OH—KY—IN Primary Metropolitan Statistical Area covered establishments employing 50 workers or more in goods producing industries (mining, construction, and manufacturing); service producing industries (transportation, communications, electric, gas, and sanitary services; wholesale trade; retail trade; finance, insurance, and real estate; and services industries, including health services); and State and local governments. ${ }^{1}$ Private households, agriculture, the Federal Government, and the self-employed were excluded from the survey. Table 1 in this appendix shows the estimated number of establishments and workers within scope of the survey and the number actually included in the survey sample.

## Sampling frame

The list of establishments from which the survey sample was selected (the sampling frame) was developed from the State unemployment insurance reports for the Cincinnati, OH—KY—IN Primary Metropolitan Statistical Area (May 1992). Establishments with 50 workers or more during the sampling frame's reference period were included in the survey sample even if they employed fewer than 50 workers at the time of the survey.
The sampling frame was reviewed for completeness and accuracy prior to the survey and, when necessary, corrections were made: Missing establishments were added; out-of-business and out-of-scope establishments were removed; and addresses, employment levels, industry classification, and other information were updated.

## Survey design

The survey design includes classifying individual establishments into groups (strata) based on industry and employment size, determining the size of the sample for each group (stratum), and selecting an establishment sample from each stratum. The establishment sample size in a stratum was determined by expected number of employees to be found (based on previous occupational pay surveys) in professional, administrative, technical, protective service, and clerical occupations. In other
words, the larger the number of employees expected to be found in designated occupations, the larger the establishment sample in that stratum.
An upward adjustment to the establishment sample size also was made in strata expected to have relatively high sampling error for certain occupations, based on previous survey experiences. (See section on "Reliability of estimates" below for discussion of sampling error.)

## Data collection and payroll reference

Data for the survey were obtained primarily by personal visits of the Bureau's field economists to a sample of establishments within the Cincinnati, OH—KY-IN Primary Metropolitan Statistical Area. Collection for the survey was from May through September 1995 and reflects an average payroll reference month of June 1995. Data obtained for a payroll period prior to the end of July were updated to include general wage changes, if granted, scheduled to be effective through that date.

## Occupational Pay

Occupational pay data are shown for full-time workers, i.e., those hired to work a regular weekly schedule. Pay data exclude premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases-but not bonuses-under cost-ofliving allowance clauses and incentive payments, however, are included in the pay data.

Unless otherwise indicated, the pay data following the job titles are for all industries combined. Pay data for some of the occupations for all industries combined (or for some industry divisions within the scope of the survey) are not presented in the A-series tables because either (1) data did not provide statistically reliable results, or (2) there was the possibility of disclosure of individual establishment data. Pay data not shown separately for industry divisions are included in data for all industries combined.

Average pay reflect areawide estimates. Industries and establishments differ in pay levels and job staffing, and thus contribute differently to the estimates for each job. Therefore, average pay may not reflect the pay differential among jobs within individual establishments. A-series tables provide distributions of workers by pay intervals
The mean is computed for each job by totaling the pay of all workers and dividing by the number of workers. The median designates position-one-half of the workers receive the same as or more and one-half receive the same as or less than the rate shown. The middle range is defined by two rates of pay; one-fourth of the workers earn the same as or less than the lower of these rates and one-fourth earn the same as or more than the higher rate. Medians and middle ranges are not provided when they do not meet reliability criteria.
Occupations surveyed are common to a variety of public and private industries, and were selected from the following employment groups: (1) Professional and administrative; (2) technical and protective service; (3) clerical; (4) maintenance and toolroom; and (5) material movement and custodial. Occupational classification was based on a uniform set of job descriptions designed to take account of interestablishment variation in duties within the same job. Occupations selected for study are listed and described in appendix B, along with corresponding occupational codes and titles from the 1980 edition of the Standard Occupational Classification Manual. Job descriptions used to classify employees in this survey usually are more generalized than those used in individual establishments to allow for minor differences among establishments in specific duties performed.
Average weekly hours for professional, administrative, technical, protective service, and clerical occupations refer to the standard workweek (rounded to the nearest tenth of an hour) for which employees receive regular straight-time pay. Average weekly pay for these occupations are rounded to the nearest dollar.
Occupational employment estimates represent the total in all establishments within the scope of the study and not the number actually surveyed. Because occupational structures among establishments differ, estimates of occupational employment obtained from the sample of establishments studied serve only to indicate the relative importance of the jobs studied.

## Survey nonresponse

Data were not available from 11.5 percent of the sample establishments (representing 55,925 employees covered by the survey). An additional 4.4 percent of the sample establishments (representing 12,004 employees) were either out of business or outside the scope of the survey.
If data were not provided by a sample member, the weights (based on the probability of selection in the sample) of responding sample establishments were adjusted to account for the missing data. The weights for establishments which were out of business or outside the scope of the survey were changed to zero.

Some sampled establishments had a policy of not disclosing salary data for certain employees. No adjustments were made to pay estimates for the survey as a result of these missing data which affected two of the occupational work levels published in this bulletin. The proportion of employees for whom pay data were not available was less than 5 percent. The two jobs were Systems Analysts Supervisor/Manager III ( 6.2 percent) and Personnel Supervisors/Managers I (15.4 percent).

## Reliability of estimates

The data in this bulletin are estimates from a scientifically selected probability sample. There are two types of errors possible in an estimate based on a sample survey-sampling and nonsampling.
Sampling errors occur because observations come only from a sample, not the entire population. The particular sample used in this survey is one of a number of all possible samples of the same size that could have been selected using the sample design. Estimates derived from the different samples would differ from each other.
A measure of the variation among these differing estimates is called the standard error or sampling error. It indicates the precision with which an estimate from a particular sample approximates the average result of all possible samples. The relative standard error (RSE) is the standard error divided by the estimate. For example, if the estimated average weekly salary of Secretaries Level IV is $\$ 500$ and the standard error is $\$ 8$, the RSE is 1.6 percent, or $\$ 8 / \$ 500 \times 100=1.6 \%$.
Estimates of relative standard errors for this survey vary among the occupational work levels depending on such factors as the frequency with which the job occurs, the dispersion of salaries for the job, and the survey design. The distribution of published work levels for one relative standard error was as follows:

| Relative standard <br> $\quad$ error | Percent of pu <br> occupational w |
| :--- | ---: |
| Less than 1 percent | 10.3 |
| 1 and under 3 percent | 65.7 |
| 3 and under 5 percent | 20.6 |
| 5 percent and over | 3.4 |

The standard error can be used to calculate a "confidence interval" around a sample estimate. For example, a 95 percent confidence interval is centered at the sample estimate and includes all values within 2 times the estimate's standard error. If all possible samples were selected to estimate the population value, the interval from each sample would include the true population value approximately 95 percent of the time.

Using the RSE example above, there is 95 percent confidence that the true population value for Secretaries Level IV is between $\$ 484$ and $\$ 516$ (i.e., $\$ 500$ plus or minus $2 \times \$ 8$ ).
Nonsampling errors can stem from many sources, such as inability to obtain information from some establishments; difficulties with survey definitions; inability of respondents to provide correct information; mistakes in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation of missing data. Although not specifically measured, the survey's nonsampling errors are expected to be minimal due to the high response rate, the extensive and continuous training of field economists who gather survey data by personal visit, careful screening of data at several levels of review, annual evaluation of the suitability of job definitions, and thorough field testing of new or revised job definitions.
To measure and better control nonsampling errors that occur during data collection, a quality control procedure was applied to the survey design. The procedure, job match validation (JMV), is designed to identify the frequency, reasons for, and sources of incorrect decisions made by Bureau field economists in
matching company jobs to survey occupations. Once identified, the problems are discussed promptly with the field economists while the data are still being collected. Subsequently, the JMV results are tallied, reported to BLS staff, and become the basis for remedial action for future surveys.
Approximately 5 percent of the 560 sampled job match decisions reviewed by the JMV reviewers and checked with the respondents were subsequently changed by the JMV reviewers. These results are from a similar survey conducted in 1994, see Occupational Compensation Survey: Pay Only, Cincinnati, OH-KY—IN, BLS Bulletin 3075-24.

1 For this survey, an establishment is an economic unit which produces goods or services, a central administrative office, or an auxiliary unit providing support services to a company. In manufacturing industries, the establishment is usually at a single physical location. In service-producing industries, all locations of an individual company in a Metropolitan Statistical Area are usually considered an establishment. In government, an establishment is defined as all locations of a government entity.

Appendix table 1. Establishments and workers within scope of survey and number studied, Cincinnati, OH-KY-IN ${ }^{1}$, June 1995

| Industry division ${ }^{2}$ | Number of establishments |  | Workers in establishments |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Within scope of survey ${ }^{3}$ | Studied | Within scope of survey ${ }^{4}$ |  | Studied |
|  |  |  | Number | Percent |  |
| ALL ESTABLISHMENTS |  |  |  |  |  |
| All divisions .... | 1,936 | 317 | 469,033 | 100 | 212,565 |
| Private industry | 1,806553 | 280 | 389,441 | 8324 | $\begin{array}{r} 156,826 \\ 44,436 \end{array}$ |
| Goods producing ........................................... |  | 84 | 110,767 |  |  |
| Manufacturing .................................................... | 440 | 70 | 98,153 | 21 | 40,885 |
| Construction ${ }^{5}$............................................. | 111 | 13 | 12,518 | 3 | r 112,590 |
| Service producing .......... | 1,253 | 196 | 278,674 | 59 |  |
| Transportation, communication, electric, gas, and sanitary services ${ }^{6}$ $\qquad$ | 89 | 25 | 31,419 | 7 | 19,9912,556 |
| Wholesale trade ${ }^{7}$.................................................. | 131359 | 14 | 14,343 | 3 |  |
| Retail trade ${ }^{7}$ |  | 20 | $\begin{aligned} & 88,106 \\ & 23,713 \end{aligned}$ |  | 23,917 |
| Finance, insurance, and real estate ${ }^{7}$ | 84590 | 18119 |  | 19 5 | $\begin{aligned} & 12,346 \\ & 53,580 \end{aligned}$ |
| Services ${ }^{7}$....... |  |  | 121,093 | 26 |  |
| State and local government | 130 | 37 | 79,592 | 17 | 55,739 |
| ESTABLISHMENTS EMPLOYING 500 WORKERS OR MORE |  |  |  |  |  |
| All divisions .... | 148 | 83 | 233,622 | 100 | 170,638 |
| Private industry | 123 | 6618 | 176,033 | 75 | 119,325 |
| Goods producing | 28 |  | 39,78837,787 | 1716 | 31,422 |
| Manufacturing | 2795 | 17 |  |  | 29,42187,903 |
| Service producing |  | 48 | 136,245 | 58 |  |
| Transportation, communication, electric, gas, and sanitary services ${ }^{6}$ $\qquad$ | 95 | 88 | $\begin{aligned} & 20,980 \\ & 48,515 \end{aligned}$ | 921 | $\begin{aligned} & 16,804 \\ & 21,698 \end{aligned}$ |
| Retail trade ${ }^{7}$ | 12 36 |  |  |  |  |
| Finance, insurance, and real estate ${ }^{7}$.................... | 1130 | 7 | $14,522$ | - 6 | $\begin{aligned} & 10,666 \\ & 37,645 \end{aligned}$ |
| Services ${ }^{7}$...................................................... |  | 23 |  |  |  |
| State and local government ........... | 25 | 17 | 57,589 | 25 | 51,313 |
| HEALTH SERVICES ${ }^{8}$ |  |  |  |  |  |
| All divisions .................... | 169 | 43 | 56,713 | 12 | 29,449 |
| Private industry ................................................ | 1663 | 403 | $\begin{array}{r} 51,564 \\ 5,149 \end{array}$ | 111 | 24,3005,149 |
| State and local government ....................................... |  |  |  |  |  |
| Hospitals ................................................................... | 3936 | 1714 | 34,18729,038 | 7 | $\begin{aligned} & 23,870 \\ & 18,721 \end{aligned}$ |
| Private industry .................................................................... |  |  |  |  |  |
| State and local government ...................................... | 3 | 3 | 5,149 |  | 5,149 |

The Cincinnati, OH-KY-IN Metropolitan Statistical Area, as defined by the Office of Management and Budget through October 1984, consists of Clermont, Hamilton, and Warren Counties, OH; Boone, Campbell, and Kenton Counties, KY; and Dearborn County, IN. The "workers within scope of survey" estimates provide a reasonably accurate description of the size and composition of the labor force included in the survey. Estimates are no employment trends or levels since (1) planning of wage surveys requires establishment data compiled considerably in advance of the payroll period studied, and (2) establishments employing fewer than 50 workers are excluded from the scope of the survey
${ }^{2}$ The Standard Industrial Classification Manual was used in classifying ${ }^{3}$ Includes all industry.
ents with at least 50 total employees. In good ndustrial operations arent is defined as a single physical location where establishment is defined performed. In service producing industries, an same industry division. as all locations of a company in the area within the same industry division. In government, an establishment is generally defined
as all locations of a government entity. an arcudes all workers in all establishment
${ }_{5}$ Separate data for this division are not shown in the A-series tables, but Sivirate data for this division are not shown in the A-series tables, bu estimates. ${ }_{6}$. division is represented in the "all industries" and "service producing" estimates.
Separate data for this division are not shown in the A-series tables, but the division is represented in the "all industries" and "service producing" ${ }_{8}$ estimates.
ices includes establishments primarily engaged in furnishing al, and other heath services to persons.
eparately.


[^0]:    A-6. Weekly hours and pay of professional and administrative occupations ..................................... service occupations

[^1]:    ${ }^{1}$ Standard hours reflect the workweek for which employees receive their regular straight-time salaries (exclusive of
    pay for overtime at regular and/or premium rates), and the earnings correspond to these weekly hours.
    2 Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are erformance bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well a profit-sharing payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pa increases, but not bonuses, under cost-of-living clauses, and incentive payments, however, are included. See Appendix A

